

NATIONAL TELEPHONE CO OF VENEZUELA
Form 6-K
February 20, 2007

FORM 6-K

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Report of Foreign Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of the

Securities Exchange Act of 1934

For the month of February 2007

**NATIONAL TELEPHONE COMPANY OF VENEZUELA
(CANTV)**

(Translation of Registrant's Name into English)

EDIFICIO CANTV

AVENIDA LIBERTADOR

CARACAS, VENEZUELA

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Act of 1934

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Yes _____ No X

If Yes is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82 - _____

Attached to this report is a copy of the fourth quarter press release and supplemental data, dated February 14, 2006, pertaining to the financial condition and results of operations at and for the quarter ended December 31, 2006. The consolidated financial information of the registrant included in the press release and the supplemental data were prepared in accordance with International Financial Reporting Standards, which differ in certain important respects from accounting principles generally accepted in the United States. The financial results for the quarter ended December 31, 2006 are unaudited.

This report may contain statements about expected future events and financial results that are forward-looking and subject to risks and uncertainties. Actual results could differ materially from those predicted in such forward-looking statements. Factors which may cause actual results to differ materially from those discussed herein include the impact on Cantv's business that may result from the Government's planned nationalization of Cantv, economic considerations that could affect demand for telecommunications services and the ability of the Company to make collections, inflation, regulatory factors, exchange controls and occurrences in currency markets, competition, labor relations, legal proceedings and the risk factors set forth in the Company's various filings with the Securities and Exchange Commission, including its most recently filed Annual Report on Form 20-F. The Company undertakes no obligation to revise these forward-looking statements to reflect events or circumstances after the date hereof, and claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMPAÑIA ANONIMA NACIONAL
TELEFONOS DE VENEZUELA, (CANTV)

By: /s/ Armando Yañes
Armando Yañes
Chief Financial Officer

Date: February 16, 2007

From: Compañía Anónima Nacional
Teléfonos de Venezuela (Cantv)
NYSE: VNT
BVC: TDV.d

For
Release: **FOR IMMEDIATE RELEASE**

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February 14, 2007

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CANTV ANNOUNCES FOURTH QUARTER AND FULL YEAR 2006 RESULTS

Accelerated growth in our mobile and broadband businesses drove 32.5% revenue increase over fourth quarter last year. EBITDA of Bs. 470.1 billion representing 23% of total revenues, reflects sustained efforts towards higher penetration and mobile market share leadership

HIGHLIGHTS

Fourth quarter 2006 results:

Consolidated revenues increased 32.5% over fourth quarter 2005 resulting from sustained growth in all our business segments

Sustained switched access line growth generated 11.3% gain over fourth quarter 2005

Mobile and broadband lines in service increased 52.6% and 52.3%, respectively, over fourth quarter 2005. The Company now provides service to nearly 8.0 million mobile and 467 thousand broadband subscribers

Fourth quarter 2006 EBITDA of Bs. 470.1 billion was 36.8% higher than the same period in 2005

Net income increase of Bs. 248.2 billion was driven by the higher EBITDA and income tax benefits

Nationalization plan:

The Venezuelan Government announced on January 8, 2007, its plans to nationalize Cantv. On February 12, 2007 Verizon Communications Inc. announced that it has entered into a memorandum of understanding covering the sale to the Venezuelan Government of its 28.5% equity stake in Cantv at a price equivalent to US\$17.85 per ADS

The memorandum also includes a commitment by the Government to launch concurrent tender offers in Venezuela and the United States of America, to acquire any and all shares (and ADRs) of capital stock of Cantv at a price per share of the Bolivar equivalent of not less than US\$2.55 (calculated at the official exchange rate at closing date) and a price per ADS of not less than US\$17.85. The acquisition

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price would be adjusted downward to give effect to any dividend required to be declared and declared and paid by Cantv with a record date after February 12, 2007 and prior to the closing as defined in the agreement

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Financial results are stated in accordance with International Financial Reporting Standards (IFRS). Translation of financial statements data to US\$ has been performed solely for the convenience of the reader, converting bolivar amounts at the current official exchange rate of Bs. 2,150 per US\$1.

KEY FINANCIAL AND OPERATING INDICATORS
Figure 1 - Key Financial Highlights and Operating Indicators*Billions of Bs. and %*

| | 4Q06 | 4Q05 | Inc./(Dec.) | % |
|---|---------------------|---------------------|--------------------|--------------|
| Revenues | 2,022.2 | 1,525.6 | 496.6 | 32.5% |
| EBITDA | 470.1 | 343.8 | 126.3 | 36.8% |
| EBITDA Margin | 23% | 23% | | N.M. |
| Net Income | 385.9 | 137.7 | 248.2 | 180.2% |
| EPADS (Bs.) | 3,481 | 1,242 | 2,239.0 | 180.2% |
| | Full Year 06 | Full Year 05 | Inc./(Dec.) | % |
| Revenue | 6,797.7 | 5,088.4 | 1,709.3 | 33.6% |
| EBITDA | 1,757.9 | 741.5 | 1,016.4 | 137.1% |
| EBITDA Margin | 26% | 15% | 1,100 bps | N.M. |
| Net Income | 1,130.4 | 214.4 | 916.0 | 427.2% |
| EPADS (Bs.) | 10,197 | 1,934 | 8,263.0 | 427.2% |
| CAPEX | 1,200.4 | 958.4 | 242.0 | 25.2% |
| Free Cash Flow | 685.2 | 691.8 | (6.6) | (0.9%) |
| Debt payments | 52.2 | 243.0 | (190.8) | (78.5%) |
| | 4Q06 | 4Q05 | Inc./(Dec.) | % |
| Subscribers (thousands) | | | | |
| Fixed | 3,915 | 3,405 | 510 | 15.0% |
| Switched access lines | 3,448 | 3,098 | 350 | 11.3% |
| Residential | 2,701 | 2,385 | 316 | 13.3% |
| Non-residential | 634 | 608 | 26 | 4.2% |
| Public Telephones | 113 | 105 | 8 | 8.0% |
| Broadband | 467 | 307 | 160 | 52.3% |
| ABA (ADSL) lines | 449 | 290 | 159 | 55.0% |
| Private Circuits | 18 | 17 | 1 | 5.3% |
| Mobile | 7,918 | 5,188 | 2,730 | 52.6% |
| Postpaid | 356 | 255 | 101 | 39.8% |
| Prepaid | 7,562 | 4,933 | 2,629 | 53.3% |
| Traffic (millions of outgoing minutes) | | | | |
| Fixed Local | 3,055 | 3,430 | (375) | (10.9)% |
| Fixed DLD and ILD | 643 | 617 | 26 | 4.2% |
| Mobile | 1,855 | 1,139 | 716 | 62.9% |

*N.M. = Not meaningful**Note: further details are disclosed in additional tables posted in the Investor Relations section of Cantv's web site***FOURTH QUARTER 2006 REVENUE ANALYSIS*****Strong mobile and broadband revenues continued to drive top line growth***

Operating revenues totaled Bs. 2,022.2 billion during fourth quarter 2006, a Bs. 496.6 billion (32.5%) increase over fourth quarter 2005.

Quarter-over-quarter revenue growth resulted from increases of 54.2%, 9.8% and 33.1% in mobile, fixed line revenues excluding broadband, and broadband, respectively.

As a percentage of total revenues, fourth quarter 2006 mobile revenues increased from 44.4% in fourth quarter 2005 to 51.7% in fourth quarter 2006 (see Figure 2).

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The 15.2% revenue increase in the fixed line segment resulted primarily from sustained growth in fixed wireless subscribers, combined with 29.7% higher fixed to mobile interconnection outgoing revenues, and continuous growth in broadband customers of 52.3% quarter-over-quarter. Excluding broadband, fixed line revenues increased 9.8% over fourth quarter 2005. Local service tariffs remain frozen.

The 54.2% increase in mobile revenue was driven by increases in our subscriber base.

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Fixed**Switched Access Lines:****Continuous growth in fixed switched access lines**

Lines in service increased 11.3% on a year-over-year basis expanding our customer base to over 3.4 million.

Net additions of over 192 thousand were generated during fourth quarter 2006 reflecting sustained subscriber growth (See Figure 3). These additions were 250.2% higher than those generated during the same period in 2005.

Figure 3 - Switched Access Lines in Service

The net additions reflected increases of 174,118 residential lines, 17,254 non-residential lines and 682 public telephony lines.

The fourth quarter residential lines gain resulted from an improvement in the sales process through our Movilnet Authorized Agents. The highest proportion of the sales, however, continues to be generated through Telecommunication Centers.

Our prepaid product offering continued to drive fixed line growth with 168,250 fourth quarter net additions. Postpaid lines posted their second consecutive quarter of growth. This due to increased fixed wireless sales plus a 43.9% reduction in both residential and non-residential postpaid churn.

Local Service Revenue:**Local service revenues increased 6.2% over 4Q05**

Fourth quarter 2006 local service revenue of Bs. 244.6 billion was Bs. 14.3 billion (6.2%) higher than revenue for same period in 2005. The increase was primarily driven by higher monthly recurring charge and installation and equipment revenues, partially offset by the decrease in local usage (See Figure 4). Residential and non-residential tariffs remained unchanged during fourth quarter.

Figure 4 - Local Service Revenues

| | (in millions of Bs.) | | | |
|--------------------------|----------------------|---------|--------------|--------|
| | 4Q06 | 4Q05 | Inc./ (Dec.) | % |
| Monthly recurring charge | 137,570 | 126,492 | 11,078 | 8.8% |
| Installation & Equipment | 22,412 | 10,213 | 12,199 | 119.4% |
| Usage | 84,584 | 93,564 | (8,980) | (9.6)% |
| Total | 244,566 | 230,269 | 14,297 | 6.2% |

The 8.8% increase in monthly recurring charges is attributable to the growth in prepaid customers subscribing to our *Prepago Minutos Libres* plan which includes a recurring charge, combined with nearly 33 thousand additional postpaid lines, and the migration of postpaid customers to plans with higher recurring charges.

The growth in installation and equipment revenue was driven by a 177.6% increase in residential and non-residential equipment sales. The equipment sales were associated with, and reflect, the robust sales of our *Cantv Habla Ya* fixed wireless services product.

Local usage revenues declined 9.6% during fourth quarter 2006 primarily due to the 10.0% decrease in unbundled (billed) minutes. As shown in Figure 5, the 10.0% decrease in local services traffic was attributable to 6.9%, 12.5% and 26.9% reductions in residential, non-residential and public telephony traffic, respectively.

Figure 5 - Local Unbundled Minutes

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| | (in millions) | | | |
|------------------|---------------|-------|-----------|---------|
| | 4Q06 | 4Q05 | Inc./Dec. | % |
| Residential | 1,342 | 1,441 | (99) | (6.9)% |
| Non-residential | 708 | 809 | (101) | (12.5)% |
| Public telephony | 106 | 145 | (39) | (26.9)% |
| Total | 2,156 | 2,395 | (239) | (10.0)% |

Migration to mobile services and substitution of Internet Dial-Up accounts to ABA (ADSL) services drove the decline in residential and non-residential local services usage.

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The 26.9% reduction in public telephony traffic continues to be driven by the substitution of this service with mobile services, as well as competition from informal telecommunications vendors. This decline in traffic resulted from 33.3% and 24.3% decreases in traditional payphones and Telecommunication Centers traffic, respectively.

In accordance with its Public Telephony Modernization Plan, Cantv continues to deploy new equipment and relocate other equipment to high traffic areas such as hospitals, malls and subway stations.

Domestic Long Distance Revenues:

DLD revenues and traffic decreased 2.4% and 2.1%, respectively

Domestic long distance (DLD) revenues decreased Bs. 1.8 billion (2.4%) compared to fourth quarter 2005, primarily due to a 3.6% overall revenue decrease from unbundled traffic partially offset by 2.2% increase in monthly recurring charges from bundled plans. (See Figure 6).

Figure 6 - DLD Revenues and Traffic

| | Revenues (in millions of Bs.) | | | | Minutes (in millions) | | | |
|------------------|-------------------------------|--------|-----------|---------|-----------------------|------|-----------|---------|
| | 4Q06 | 4Q05 | Inc./Dec. | % | 4Q06 | 4Q05 | Inc./Dec. | % |
| Residential | 19,891 | 17,248 | 2,643 | 15.3% | 141 | 123 | 18 | 14.6% |
| Non-residential | 31,085 | 32,325 | (1,240) | (3.8)% | 167 | 165 | 2 | 1.2% |
| Public telephony | 6,553 | 10,122 | (3,569) | (35.3)% | 56 | 70 | (14) | (20.0)% |
| Total Unbundled | 57,529 | 59,695 | (2,166) | (3.6)% | 364 | 358 | 6 | 1.7% |
| Bundled plans | 15,683 | 15,344 | 339 | 2.2% | 154 | 171 | (17) | (9.9)% |
| Total | 73,212 | 75,039 | (1,827) | (2.4)% | 518 | 529 | (11) | (2.1)% |

Compared to the same period of 2005, fourth quarter 2006 unbundled DLD revenues decreased 3.6% to Bs. 57.5 billion mainly due to a 35.3% decline in public telephony partially offset by 15.3% increase in the residential segment.

The 35.3% revenue decrease in public telephony was the result of a 20.0% decrease in DLD unbundled traffic in addition to a 15.3% decrease in the weighted average tariff. Mobile substitution and competition from informal telecommunications vendors impacted the public telephony results once more.

The 9.9% traffic reduction in bundled plans is attributable to a net migration of customers to unbundled and bundled plans with fewer free minutes. Despite the overall traffic reduction, new additions and migrations between bundled plans drove a 2.2% revenue increase.

International Long Distance Revenues:

ILD revenues decreased 4.1% driven by less revenues on net settlements despite increase in outgoing revenue

Fourth quarter 2006 international long distance (ILD) revenues of Bs. 29.4 billion reflect a 4.1% decrease over fourth quarter 2005. The decline is attributable to Bs. 7.7 billion lower net settlements revenue partially offset by Bs. 6.5 (22.4%) higher outgoing revenue.

The 22.4% increase in outgoing traffic revenues was driven by a 28.8% increase in outgoing traffic (See Figure 7) partially offset by a 6.9% decrease in weighted average prices. The 28.8% increase in outgoing traffic resulted from traffic increases in residential and public telephony segments, particularly in Telecommunication Centers where traffic increased 49.6% over fourth quarter 2005. During fourth quarter 2006 Telecommunication Centers generated nearly 47.0% of Cantv's total outgoing ILD traffic.

Figure 7 - ILD Traffic

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| | Minutes (in millions) | | | |
|---------------------------------------|-----------------------|------|-----------|--------|
| | 4Q06 | 4Q05 | Inc./Dec. | % |
| Incoming minutes | 170 | 129 | 41 | 31.8% |
| Outgoing minutes | 125 | 88 | 37 | 42.0% |
| Net Settlements | 45 | 41 | 4 | 9.8% |
| Incoming/Outgoing ratio | 1.36 | 1.47 | (0.11) | (7.2)% |
| Outgoing minutes charged to customers | 85 | 66 | 19 | 28.8% |

The 6.9% decrease in weighted average prices is attributable to the higher proportion of calls made from Telecommunication Centers compared to the same period in 2005. The Telecommunications

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Centers rates are lower than residential and non-residential due to competition.

Interconnection Revenues (Outgoing Fixed to Mobile and Incoming):

Increase in IXC revenues driven mainly by 25.3% increase in fixed to mobile outgoing traffic

The fourth quarter 2006 quarter-over-quarter 24.2% increase in interconnection revenues was a result of a 29.7% increase in outgoing revenues partially offset by 15.8% decrease in incoming revenues, respectively. (See Figure 8).

Figure 8 - Interconnection Revenues and Traffic

| | Revenues (in millions of Bs.) | | | | Minutes (in millions) | | | |
|-----------------------|-------------------------------|----------------|---------------|--------------|-----------------------|------------|-------------|--------------|
| | 4Q06 | 4Q05 | Inc./(Dec.) | % | 4Q06 | 4Q05 | Inc./(Dec.) | % |
| Local F-M Outgoing | 164,858 | 137,114 | 27,744 | 20.2% | 493 | 424 | 69 | 16.3% |
| DLD F-M Outgoing | 94,895 | 63,193 | 31,702 | 50.2% | 300 | 209 | 91 | 43.5% |
| Total Outgoing | 259,753 | 200,307 | 59,446 | 29.7% | 793 | 633 | 160 | 25.3% |
| Incoming* | 22,889 | 27,185 | (4,296) | (15.8)% | 470 | 515 | (45) | (8.7)% |

* Incoming minutes do not account for transport traffic

The 25.3% increase in outgoing traffic reflects the significant growth in the mobile market. The 15.8% decrease in incoming revenues reflects an 8.7% decrease in incoming minutes to our fixed network resulting from mobile service substitution (See Figure 8).

The 20.2% and 50.2% increases in local and DLD fixed to mobile (F-M) outgoing revenues over fourth quarter 2005 were primarily driven by their respective 16.3% and 43.5% traffic increase combined with an 4.4% increase in weighted average rates. The increased outgoing traffic reflects the significant growth of the mobile market. The weighted average tariff increase was as a result of higher outgoing traffic generated by the residential and non-residential segments versus public telephony. Residential and non-residential segments enjoy higher tariffs than those of public telephony.

The Bs. 4.3 billion decrease in incoming revenues was driven by a decline of Bs. 2.2 billion and Bs. 2.1 billion in revenue from incoming traffic and transport, respectively. Declines in incoming traffic and transport were due to traffic reduction caused by mobile service substitution and increased interconnection points installed by other operators during 2005 (See Figure 8).

Broadband:

Broadband revenues increased 33.1%

Broadband revenues increased Bs. 65.1 billion (33.1%) on a quarter-over-quarter basis to Bs. 262.1 billion, representing 13.0% of the Company's total revenues due to Bs. 57.4 billion (68.8%) increase in ABA (ADSL) revenues combined with Bs. 7.7 billion (6.8%) increase in private circuits revenues (See Figure 9).

Figure 9 - Broadband Revenues and Subscribers

| | Revenues (in millions of Bs.) | | | | Subscribers (thousands) | | | |
|------------------|-------------------------------|----------------|---------------|--------------|-------------------------|------------|-------------|--------------|
| | 4Q06 | 4Q05 | Inc./(Dec.) | % | 4Q06 | 4Q05 | Inc./(Dec.) | % |
| Private circuits | 121,132 | 113,441 | 7,691 | 6.8% | 18 | 17 | 1 | 5.3% |
| ABA (ADSL) | 140,933 | 83,478 | 57,455 | 68.8% | 449 | 290 | 159 | 55.0% |
| Total | 262,065 | 196,919 | 65,146 | 33.1% | 467 | 307 | 160 | 52.3% |

ABA (ADSL) net additions of nearly 45 thousand during 4Q06

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During the last quarter of 2006 Cantv's ABA product (ADSL) continued its strong growth trend, with 55.0% quarter-over-quarter growth. Cantv has fuelled the strong ABA (ADSL) sales momentum with new commercial promotions and initiatives. These efforts produced nearly 45 thousand net additions during fourth quarter 2006, slightly higher than during the previous quarter. As of December 30, 2006, Cantv's ABA (ADSL) customer base totaled nearly 450 thousand lines, 159 thousand lines more than in December 30, 2005.

Fourth quarter blended ABA ARPU was Bs. 108 thousand, 7.2% higher compared to the same period in the prior year, mainly driven by residential and non-residential tariff increase implemented in August 2006.

70.6% of total Internet subscribers are ADSL

Internet subscribers grew 20.2% year-over-year from 529 thousand to 636 thousand. ABA (ADSL) subscribers increased as a percentage of total Internet subscribers from 54.8% at the end of fourth quarter 2005 to 70.6% in 2006.

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Mobile**Mobile revenues increased 54.2% in 4Q06**

Fourth quarter mobile revenues increased 54.2% on a quarter-over-quarter basis to Bs. 1,044.8 billion, increasing its share of the Company's total revenues from 44.4% in fourth quarter 2005 to 51.7% in fourth quarter 2006.

The quarter-over-quarter growth in mobile revenues resulted from 68.2% gain in total traffic, and was largely driven by the 52.6% increase in the Company's mobile customer base and 15.0% increase in equipment sales.

Subscribers:**Mobile subscriber base to nearly 8.0 million**

By the end of fourth quarter 2006, the mobile customer base totaled nearly 8.0 million subscribers, a 52.6% increase on a year-over-year basis (See Figure 10). The Company's postpaid and prepaid subscriber bases individually posted increases of 39.8% and 53.3%, respectively, over the comparable period last year.

During fourth quarter 2006, the Company's added 1,154 thousand net subscribers, a 17.1% sequential increase over the third quarter 2006 customer base.

To improve its revenue share, the Company has intensified its efforts towards attracting postpaid customers from the competition. Our fourth quarter 2006 commercial strategy was successful and yielded 42,189 new postpaid subscribers.

Figure 10 - Mobile subscribers

(In thousands)

Usage and ARPUs:**Total usage grew 68.2% compared to 4Q05**

A total of 2,188 million minutes of use (outgoing and incoming) were generated during fourth quarter 2006, a 68.2% increase compared to fourth quarter 2005 (see Figure 11). The Company's bundled offers continue to drive most of the outgoing traffic growth. The overall 68.2% increase in fourth quarter 2006 outgoing minutes resulted from an 85.9% increase in bundled traffic combined with 37.6% growth in unbundled minutes.

Figure 11 - Mobile Minutes

| | <i>(in millions)</i> | | | |
|-----------------------------------|----------------------|--------------|---------------------|--------------|
| | 4Q06 | 4Q05 | Inc./ (Dec.) | % |
| Outgoing (1) | 1,855 | 1,139 | 716 | 62.9% |
| Incoming | 333 | 162 | 171 | 105.6% |
| Total | 2,188 | 1,301 | 887 | 68.2% |
| Incoming from related parties (2) | 345 | 267 | 78 | 29.2% |

(1) Includes bundled and unbundled minutes

(2) Refer to Cantv fixed network

SMS revenues increased 58.3%

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During fourth quarter 2006, blended ARPU grew 3.4% to Bs. 45,632 resulting from increases in postpaid and prepaid ARPU to Bs. 189,529 (15.3%) and Bs. 38,519 (4.7%), respectively (See Figure 12).

Figure 12 - Mobile ARPU

| | <i>(in Bs.)</i> | | | |
|----------|-----------------|-------------|------------------|----------|
| | 4Q06 | 4Q05 | Inc./Dec. | % |
| Prepaid | 38,519 | 36,776 | 1,743 | 4.7% |
| Postpaid | 189,529 | 164,412 | 25,117 | 15.3% |
| Blended | 45,632 | 44,118 | 1,514 | 3.4% |

Handset sales represented 20.9% of mobile revenue

As in previous quarters, Short Messages Services (SMS) continued to deliver strong revenue growth. Fourth quarter 2006 SMS revenues totaled Bs. 199.7 billion, a 58.3% increase over fourth quarter 2005. Nearly 3.0 billion messages, a 38.1% increase over the same period in 2005 were sent by the Company's customers during the quarter. SMS represented 19.1% of the Company's fourth quarter mobile revenues.

Revenues from handset sales during fourth quarter 2006 increased 15.0% on a quarter-over-quarter basis, accounting for 20.9% of total mobile revenues.

FOURTH QUARTER 2006 EXPENSE AND MARGIN ANALYSIS

Total Operating Expenses

Total operating expenses increase of 27.4% mainly driven by higher sales of cellular handsets and material expenses

Fourth quarter 2006 total operating expenses increased Bs. 380.4 billion (27.4%) to Bs. 1,770.2 billion, compared to Bs. 1,389.8 billion in fourth quarter 2005. The increase reflects Bs. 370.3 billion (31.3%) higher operating expenses excluding depreciation and amortization, combined with a Bs. 10.1 billion (4.9%) increase in depreciation and amortization expense.

Operations, maintenance, repairs and administrative expenses: Increased Bs. 190.2 billion (31.5%) primarily due to: (i) Bs. 64.1 billion in higher provision for obsolescence and net realizable value of equipment for sale; (ii) Bs. 60.0 billion in contractor expenses supporting customer service and fixed and mobile network maintenance; and (iii) Bs. 46.1 billion in authorized agents commissions related to mobile services.

Cost of sales of mobile equipment: Increased Bs. 97.0 billion (31.3%) driven by higher handset costs and a 12.9% increase in the numbers of handsets sold.

Additional pension obligation due to Supreme Court ruling: During fourth quarter 2006, an additional Bs. 23.0 billion was recorded to reflect an increase in retroactive payments pursuant to the lower court's December 13, 2006 decision, compared to Bs. 49.7 billion recorded in fourth quarter 2005.

Interconnection cost: Increased Bs. 38.9 billion (26.3%) mainly due to 21.5% increase in traffic volumes over fourth quarter 2005.

Concession and other taxes: Increased Bs. 42.4 billion (48.1%) due to the 32.5% revenue growth plus a 1% municipal tax on gross telecommunication revenues. This additional tax was effective January 1, 2006.

Provision for uncollectibles: Increased Bs. 31.4 billion compared to fourth quarter 2005, due to a Bs. 20.0 billion adjustment in fourth quarter 2005 to lower the provision to a level consistent with the Company's revised assumptions. The provision is now based on an accounts receivable aging analysis which is more accurately aligned to the Company's overall collection experience.

Depreciation and amortization: Increased Bs. 10.1 billion (4.9%) due to our continuing capital investments as well as the reduction in the useful lives for certain assets.

Other income, net: The fourth quarter 2006 Bs. 7.6 billion income was largely attributable to Bs. 43.0 billion recognition of subscriber rights of customers who have lost the refund right, largely offset by a loss generated from the exchange of Venezuelan Government debt securities denominated in US dollars, compared to Bs. 4.5 billion income recorded in fourth quarter 2005.

EBITDA and EBITDA Margin

EBITDA of Bs. 470.1 billion, 36.8% higher than 4Q05

Fourth quarter 2006 EBITDA increased 36.8% to Bs. 470.1 billion compared to Bs. 343.8 billion in fourth quarter 2005. The increase primarily resulted from the higher revenues. As a percentage of revenue, EBITDA margin remained flat in 2006.

Please refer to Reconciliation of Non-GAAP financial measures section on page 16 for a reconciliation of EBITDA to GAAP financial measures.

Interest Income and Exchange Gain, net and Taxes

Higher interest income and exchange gain, net and higher tax benefits

Interest income and exchange gain, net: Increased Bs. 6.4 billion (34.3%) to Bs. 24.8 billion in fourth quarter 2006, compared to Bs. 18.4 billion in fourth quarter 2005. Interest income increased Bs. 9.6 billion (54.6%) due to higher temporary investments. Interest expense decreased Bs. 0.4 billion (17.5%) due to lower debt. Exchange gain decreased Bs. 2.8 billion (89.5%) due to devaluation of the Japanese yen against the US dollar.

Income tax benefit (provision): A Bs. 109.1 billion benefit was recognized in fourth quarter 2006 versus the fourth quarter 2005 provision of Bs. 16.5 billion provision in fourth quarter 2005. The current tax provision, net of investment tax credits increased Bs. 32.6 billion (62.2%) to Bs. 84.9 billion in fourth quarter 2006 due to higher earnings before tax partially offset by increased benefits. The deferred tax benefit increased Bs. 158.2 billion to Bs. 194.0 billion in fourth quarter 2006 due to increased property, plant and equipment book and tax basis differentials.

Net Income

Net income of Bs. 385.9 billion in 4Q06 compared to Bs. 137.7 in 4Q05

Net income increased Bs. 248.2 billion (180.2%) to Bs. 385.9 billion in fourth quarter 2006, compared to Bs. 137.7 billion in fourth quarter 2005, resulting from Bs. 116.2 billion increase in operating income, combined with Bs. 6.4 billion of higher interest and exchange gain, net and Bs. 125.6 billion of higher income tax benefit.

FULL YEAR 2006 CASH FLOW ANALYSIS

Free cash flow remained almost flat in 2006 compared to 2005

Free cash flow (FCF) for the year ended December 31, 2006 totaled Bs. 685.2 billion, 0.9% lower than the Bs. 691.8 billion reported for the year ended December 31, 2005. The decline was driven by a Bs. 242.0 billion increase in CAPEX (See Reconciliation of Non-GAAP financial measures on page 16 for a reconciliation of FCF to GAAP financial measures) partially offset by a Bs. 235.4 billion increase in net cash provided by operating activities. The increase in cash from operations was composed of 549.9 billion in cash earnings (net income adjusted for non-cash items) partially offset by a Bs. 314.5 billion increase in uses of working capital. Increase in uses of working capital is mainly the result of higher inventories related to handsets partially offset by higher accounts payable due to delays in receiving approvals for the acquisition of foreign currency from CADIVI (the Government's Commission for Administration of Foreign Exchange).

Cash used in financing activities totaled Bs. 631.9 billion, primarily reflecting dividend payments of Bs. 583.7 billion and debt repayment of Bs. 52.2 billion.

The Company's net cash position totaled Bs. 1,093.7 billion as of December 31, 2006, compared to Bs. 994.3 billion as of December 31, 2005.

Capital Expenditures

CAPEX continues to focus on CDMA-1X, ADSL and information systems

Capital expenditures for the year ended December 31, 2006 totaled Bs. 1,200.4 billion, a Bs. 242.0 billion (25.2%) increase over 2005. Capital expenditures during 2006 were focused for the: (i) expansion of our CDMA-1X network footprint to support projected mobile and fixed wireless demand; (ii) deployment of backbone and data networks to sustain growth in our ABA (ADSL) and other data product lines; (iii) deployment of Evolution Data Optimized (EvDO) technology for wireless broadband services; (iv) substitution of analog switches with multi-service access nodes to support service enhancements and increase operating efficiency; and (v) integration and transformation of the Company's information systems.

Total Debt

During 2006, the Company's debt payments totaled Bs. 52.2 billion, including Bs. 9.4 billion (US\$4.4 million) for International Finance Corporation (IFC) loans, Bs. 20.1 billion (¥1,081.9 million) to Japan's Eximbank, repayment of Bs. 11.2 billion of commercial paper, and Bs. 11.5 billion of local loans. During 2005, debt payments totaled Bs. 243.0 billion, including Bs. 84.7 billion (US\$39.4 million) for IFC loans, Bs. 20.3 billion (¥1,081.9 million) to Japan's Eximbank, and repayments of Bs. 138.0 billion of commercial paper and other external and local loans.

As of December 31, 2006, the Company's debt totaled Bs. 58.2 billion, a Bs. 46.1 billion reduction from the debt balance as of December 31, 2005.

Total debt represented 1.8% as a percentage of Equity as of December 31, 2006, compared to 2.8% as of December 31, 2005.

OTHER DEVELOPMENTS

Pension adjustment decision

On December 13, 2006, the Execution Court issued its decision, based on calculations performed by the appointed experts, regarding the retroactive adjustments to be paid by Cantv to retirees and their heirs.

Pursuant to this decision, Cantv proceeded with two actions: first, it appealed the decision expressing disagreement with the expert's methodology and benefits calculation in those cases where pension adjustments would result in payments in excess of the minimum wage. Second, Cantv agreed to pay retroactive adjustments in cases where adjusted pension is equal to minimum wage. The decision resulted in an additional Bs. 23.0 billion retroactive pension obligation which we recorded in December.

Dividends

On February 13, 2007, CADIVI approved the conversion to US dollars for the ordinary dividend of Bs. 700 per share (US\$2.28 per ADS) approved at the 2006 annual shareholders' meeting.

As of the date of this release, approvals required for the conversion to US dollars for the extraordinary dividend of Bs. 307.14 per share (US\$1 per ADS) approved at November 2006 extraordinary shareholders' meeting have not yet been obtained from CADIVI.

Since dividends are paid in bolivars, under the exchange control regime implemented in January 2003, the repatriation of dividends for American Depositary Shares (ADS) holders and foreign investors must be requested from CADIVI (the Government's Commission for Administration of Foreign Exchange). The timing for the request and final approval depend on the fulfillment of extensive formalities and documentation with CADIVI.

The portion of the dividend payment in bolivars to ADS holders and foreign investors has been deposited with a Venezuelan bank pending the approval by CADIVI for the conversion of bolivars to US dollars and the payment to corresponding foreign banks and distribution to ADS holders and foreign investors.

With regards to future dividends distributions, the Venezuelan Capital Markets Law stipulates that the Company must distribute annually no less than 50% of its net annual income to its stockholders, after income tax and legal reserve deductions.

According to the Comisión Nacional de Valores (the Venezuelan National Securities Commission) standards, unconsolidated net income, excluding the equity participation in subsidiaries, is the basis for dividend distribution. Therefore, the minimum required dividend is Bs. 725.8 billion, which is included as dividends payable in the balance sheet as of December 31, 2006.

Termination of Verizon's Proposed Sale of its Stake in Cantv to Telmex and América Móvil

On February 8, 2007, Telmex and América Móvil announced that they had agreed to terminate their agreement with Verizon Communications Inc. (NYSE: VZ) to acquire Verizon's indirect equity interests in CANTV.

Nationalization Plan

The Venezuelan Government announced on January 8, 2007, its plans to nationalize Cantv. On February 12, 2007 Verizon Communications Inc. announced that it has entered into a memorandum of understanding covering the sale to the Venezuelan Government of its 28.5% equity stake in Cantv for approximately US\$572 million subject to certain conditions, including a due diligence review and the receipt of regulatory approvals.

The terms of the memorandum of understanding also includes a commitment by the Venezuelan Government to launch, within 45 days following the date of the agreement, concurrent tender offers in the Bolivarian Republic of Venezuela and the United States of America, to acquire any and all shares (and ADRs) of capital stock of Cantv at a price per share of the Bolivar equivalent of not less than US\$2.55 (calculated at the official exchange rate at closing date) and a price per ADS of not less than US\$17.85. The acquisition price would be adjusted downward to give effect to any dividend required to be declared and declared and paid by Cantv with a record date after February 12, 2007 and prior to the closing date, as defined in the agreement.

YEAR IN REVIEW

In 2006 Cantv experienced growth in most of its key performance indicators

Overall, Cantv delivered substantive growth on all but one of its key operating indicators in 2006. Revenue grew 33.6% driven by significant increases in its mobile, broadband and switched access lines subscribers

Mobile business was Cantv's primary revenue growth driver with a 63.6% year over year increase. In 2006, mobile revenue accounted 47.7% of total revenue compared to 38.9% in 2005. Mobile subscribers increased by a robust 52.6% and approached the 8.0 million milestones. 2006 Postpaid ARPU was 10.5% higher than 2005. Prepaid ARPU, however, declined 2.8% due to penetration increase in low-end segments and the effect of promotions

Fixed revenue, excluding broadband revenue, posted a 9.4% increase over 2005 driven by an 11.3% increase in switched access lines as well as strong enterprise sales. This, despite the absence of regulatory approval for local residential and non-residential tariff increases, migration to mobile services, and competitive pressures in the public telephony and long distance markets

Sustained growth in our broadband line of business demonstrated its significance to Cantv's revenue stream. During 2006, broadband revenues and subscribers grew by 33.3% and 52.3%, respectively

Total operating expenses for full year 2006 increased by Bs. 723.7 billion (14.0%) to Bs. 5,898.3 billion in 2006, compared to 5,174.6 in 2005. Operating expenses excluding depreciation and amortization increased Bs. 692.9 (15.9%) to Bs. 5,039.8 billion mainly due to a Bs. 429.3 billion increase in the mobile equipment cost of sales, higher labor benefits, contractor expenses, interconnection cost and concession and other taxes. Depreciation and amortization increased by Bs. 30.8 billion (3.7%) due to our continuing capital investments, as well as the reduction in the useful lives of certain assets

Excluding the additional pension obligation recorded in both years pursuant the Supreme Court's ruling, total operating expenses for the full year 2006 would have increased Bs. 1,395.6 billion (31.2%)

Full year 2006 EBITDA totaled Bs. 1,757.9 billion representing a 26% EBITDA margin, compared

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full year 2005 EBITDA of Bs. 741.5 billion with a 15% EBITDA margin. Excluding the impact of the increased pension obligation of Bs. 23.0 billion in 2006 and Bs. 694.9 billion in 2005, EBITDA margin would have been 26% and 28% for 2006 and 2005, respectively. The increase in EBITDA would be largely due to the increase in mobile equipment cost of sales

For full year 2006, interest and exchange (loss) gain, net decreased Bs. 10.9 (12.0%) billion due to an exchange gain of Bs. 39.4 billion recognized in 2005 from the sale of INTELSAT's shares partially offset by higher interest income and lower interest expense

For full year 2006, income tax benefit decreased Bs. 58.6 billion (28.0%) to Bs. 150.9 billion in 2006 compared to Bs. 209.5 in 2005. The current tax provision increased Bs. 38.7 billion (26.2%) to Bs. 186.6 billion in 2006, compared to Bs. 147.9 billion 2005 resulting from a higher taxable income partially offset by the recognition of investment tax credits from 2005 and 2006 of Bs. 199.8 billion due to a favorable tax ruling in July 2006. The deferred tax benefit decreased Bs. 19.9 billion (5.6%) to Bs. 337.5 billion in 2006. The 2005 deferred tax benefit included the impact of that year's larger provision for the court ordered additional pension obligation

Full year 2006 net income increased Bs. 916.0 billion to Bs. 1,130.4 billion compared to Bs. 214.4 billion in 2005. Excluding the impact of the additional pension obligation and the related net impacts in the deferred income tax benefit of Bs. 7.8 billion in 2006 and Bs. 236.3 billion in 2005, and the reduction of Bs. 199.8 billion in current tax expense in 2006 as a result of the recognition of investment tax credits from 2005 and 2006, net income for 2006 would have increased by Bs. 272.7 billion (40.5%)

During 2006, Cantv paid Bs. 1,007.14 per share (equivalent to US\$3.28 per ADS) in dividends to its shareholders

During 2006 some progress was made on the determination of the actual impact of July 26, 2005 Supreme Court's decision against Cantv regarding pension matters. In first quarter, the Execution Court appointed the Central Bank of Venezuela to perform the necessary calculations to determine the actual amounts due to beneficiaries

On June 6, 2006, the Central Bank of Venezuela concluded its analysis of damages but failed to specify the amounts payable by Cantv. The Execution Court then appointed two new experts to complete the determination of damages.

Pursuant to the Social Chamber of the Supreme Court's decision and upon request by each affected retiree, the Company agreed to adjust current pension payments up to the official minimum urban wage beginning February 1, 2006. As ordered by the Court, implementation was dependent upon the receipt of a written request by each affected retiree.

In August, 2006, the Execution Court decided that beginning September 1, 2006, Cantv must adjust all retirees' pension payments that were lower than the official minimum urban wage to the new effective minimum urban wage established by the Government, and lifted the written request requirement. Following this decision, effective September 1, 2006, each of Cantv's pension beneficiaries receives monthly pension payments equal or higher than the minimum urban wage.

On December 13, 2006, the Execution Court issued a decision on the amounts to be paid by Cantv related to the retroactive adjustments to pensions paid, based on the calculations performed by the appointed experts.

Pursuant to the December 13th decision, Cantv proceeded with two actions: first, it appealed the decision expressing disagreement with the expert's methodology and benefits calculation in those cases where pension adjustments would result in payments in excess of the minimum wage. Second, Cantv agreed to pay retroactive adjustments in cases where adjusted pension is equal to minimum wage level. This resulted in an additional Bs. 23.0 billion retroactive pension obligation.

FINANCIAL STATEMENTS DATA

Income statement data

For the quarters ended December 31, 2006 and 2005

(Expressed in millions of bolivars and millions of US dollars, except per share amounts)

| | Bs. 2006 | % of total operating revenues | Bs. 2005 | % of total operating revenues | US\$ 2006 | US\$ 2005 | % Increase (Decrease) |
|---|-------------|-------------------------------------|-------------|-------------------------------------|--------------|--------------|--------------------------|
| Operating Revenues | | | | | | | |
| Fixed revenues | | | | | | | |
| Local services | 244,566 | 12.1% | 230,269 | 15.1% | 114 | 107 | 6.2% |
| Domestic long distance | 73,212 | 3.6% | 75,039 | 4.9% | 34 | 35 | (2.4)% |
| International long distance | 35,384 | 1.7% | 28,905 | 1.9% | 16 | 13 | 22.4% |
| Net settlements | (5,984) | (0.3)% | 1,744 | 0.1% | (3) | 1 | N.M. |
| Total international long distance | 29,400 | 1.5% | 30,649 | 2.0% | 13 | 14 | (4.1)% |
| Fixed to mobile - Outgoing | 259,753 | 12.8% | 200,307 | 13.1% | 121 | 93 | 29.7% |
| Interconnection incoming | 22,889 | 1.1% | 27,185 | 1.8% | 11 | 13 | (15.8)% |
| Other wireline-related services | 39,632 | 2.0% | 73,063 | 4.8% | 18 | 34 | (45.8)% |
| Internet dial-up | 16,501 | 0.8% | 13,271 | 0.9% | 8 | 6 | 24.3% |
| Other telecommunications-related services | 29,442 | 1.5% | 1,480 | 0.1% | 14 | 1 | 1889.3% |
| Total other fixed services | 85,575 | 4.2% | 87,814 | 5.8% | 40 | 41 | (2.5)% |
| Broadband | 262,065 | 13.0% | 196,919 | 12.9% | 122 | 92 | 33.1% |
| Total fixed revenues | 977,460 | 48.3% | 848,182 | 55.6% | 455 | 395 | 15.2% |
| Mobile revenues | | | | | | | |
| Mobile services | 826,534 | 40.9% | 487,632 | 32.0% | 384 | 227 | 69.5% |
| Mobile equipment sales | 218,225 | 10.8% | 189,817 | 12.4% | 102 | 88 | 15.0% |
| Total mobile revenues | 1,044,759 | 51.7% | 677,449 | 44.4% | 486 | 315 | 54.2% |
| Total operating revenues | 2,022,219 | 100.0% | 1,525,631 | 100.0% | 941 | 710 | 32.5% |
| Operating Expenses | | | | | | | |
| Provision for uncollectibles | 18,244 | 0.9% | (13,161) | (0.9)% | 8 | (6) | N.M. |
| Operations, maintenance, repairs and administrative | 793,572 | 39.2% | 603,384 | 39.5% | 370 | 281 | 31.5% |
| Cost of sales of mobile equipment | 406,956 | 20.1% | 310,041 | 20.3% | 189 | 144 | 31.3% |
| Additional pension obligation due to Supreme Court ruling | 23,043 | 1.1% | 49,653 | 3.3% | 11 | 23 | (53.6)% |
| Interconnection cost | 187,256 | 9.3% | 148,319 | 9.7% | 87 | 69 | 26.3% |
| Concession and other taxes | 130,607 | 6.5% | 88,172 | 5.8% | 61 | 41 | 48.1% |
| Other income, net | (7,557) | (0.4)% | (4,532) | (0.3)% | (4) | (2) | 66.7% |
| Total operating expenses | 1,552,121 | 76.8% | 1,181,876 | 77.5% | 722 | 550 | 31.3% |
| EBITDA | 470,098 | 23.2% | 343,755 | 22.5% | 219 | 160 | 36.8% |
| EBITDA Margin | 23% | | 23% | | 23% | 23% | |
| Depreciation and amortization | 218,044 | 10.8% | 207,949 | 13.6% | 102 | 97 | 4.9% |
| Total operating expenses | 1,770,165 | 87.5% | 1,389,825 | 91.1% | 824 | 647 | 27.4% |

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| | | | | | | | |
|---|----------|--------|----------|--------|------|------|----------|
| Operating Income | 252,054 | 12.5% | 135,806 | 8.9% | 117 | 63 | 85.6% |
| Interest Income and Exchange Gain, net | | | | | | | |
| Interest income | 27,163 | 1.3% | 17,569 | 1.2% | 13 | 9 | 54.6% |
| Interest expense | (2,748) | (0.1)% | (2,337) | (0.2)% | (1) | (1) | 17.6% |
| Exchange gain, net | 335 | 0.0% | 3,200 | 0.2% | | 1 | (89.5)% |
| Interest income and exchange gain, net | 24,750 | 1.2% | 18,432 | 1.2% | 12 | 9 | 34.3% |
| Income before Income Tax Benefit (Provision) | 276,804 | 13.7% | 154,238 | 10.1% | 129 | 72 | 79.5% |
| Income Tax Benefit (Provision) | | | | | | | |
| Current | (84,935) | (4.2)% | (52,368) | (3.4)% | (40) | (25) | 62.2% |
| Deferred | 194,033 | 9.6% | 35,843 | 2.3% | 90 | 17 | 441.3% |
| Total income tax benefit (provision) | 109,098 | 5.4% | (16,525) | (1.1)% | 50 | (8) | (760.2)% |
| Net Income | 385,902 | 19.1% | 137,713 | 9.0% | 179 | 64 | 180.2% |
| Net Income Attributable to: | | | | | | | |
| Equity holders of the Company | 383,773 | 19.0% | 137,808 | 9.0% | 178 | 64 | 178.5% |
| Minority interest in subsidiary | 2,129 | 0.1% | (95) | (0.0)% | 1 | | N.M. |
| Net Income | 385,902 | 19.1% | 137,713 | 9.0% | 179 | 64 | 180.2% |
| Earnings per Share | 497 | | 177 | | 0.23 | 0.08 | 180.2% |
| Earnings per ADS (based on 7 shares per ADS) | 3,481 | | 1,242 | | 1.61 | 0.58 | 180.2% |
| Average Shares Outstanding (in millions) | 776 | | 776 | | 776 | 776 | |

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Income statement data

For the years ended December 31, 2006 and 2005

(Expressed in millions of bolivars and millions of US dollars, except per share amounts)

| | Bs. 2006 | % of total operating revenues | Bs. 2005 | % of total operating revenues | US\$ 2006 | US\$ 2005 | % Increase (Decrease) |
|---|-------------|-------------------------------------|-------------|-------------------------------------|--------------|--------------|--------------------------|
| Operating Revenues | | | | | | | |
| Fixed revenues | | | | | | | |
| Local services | 920,574 | 13.5% | 912,042 | 17.9% | 428 | 424 | 0.9% |
| Domestic long distance | 284,253 | 4.2% | 296,380 | 5.8% | 132 | 138 | (4.1)% |
| International long distance | 132,818 | 2.0% | 113,380 | 2.2% | 62 | 53 | 17.1% |
| Net settlements | (10,924) | (0.2)% | 2,055 | 0.0% | (5) | 1 | N.M. |
| Total international long distance | 121,894 | 1.8% | 115,435 | 2.3% | 57 | 54 | 5.6% |
| Fixed to mobile - Outgoing | 922,810 | 13.6% | 751,561 | 14.8% | 429 | 350 | 22.8% |
| Interconnection incoming | 91,307 | 1.3% | 97,963 | 1.9% | 43 | 45 | (6.8)% |
| Other wireline-related services | 213,735 | 3.1% | 200,662 | 3.9% | 99 | 93 | 6.5% |
| Internet dial-up | 70,542 | 1.0% | 57,882 | 1.1% | 33 | 27 | 21.9% |
| Other telecommunications-related services | 55,795 | 0.8% | 18,933 | 0.4% | 26 | 9 | 194.7% |
| Total other fixed services | 340,072 | 5.0% | 277,477 | 5.5% | 158 | 129 | 22.6% |
| Broadband | 874,119 | 12.9% | 655,876 | 12.9% | 407 | 305 | 33.3% |
| Total fixed revenues | 3,555,029 | 52.3% | 3,106,734 | 61.1% | 1,654 | 1,445 | 14.4% |
| Mobile revenues | | | | | | | |
| Mobile services | 2,670,984 | 39.3% | 1,550,489 | 30.5% | 1,242 | 721 | 72.3% |
| Mobile equipment sales | 571,654 | 8.4% | 431,169 | 8.5% | 266 | 201 | 32.6% |
| Total mobile revenues | 3,242,638 | 47.7% | 1,981,658 | 38.9% | 1,508 | 922 | 63.6% |
| Total operating revenues | 6,797,667 | 100.0% | 5,088,392 | 100.0% | 3,162 | 2,367 | 33.6% |
| Operating Expenses | | | | | | | |
| Provision for uncollectibles | 65,438 | 1.0% | 35,068 | 0.7% | 30 | 16 | 86.6% |
| Operations, maintenance, repairs and administrative | 2,684,147 | 39.5% | 2,115,385 | 41.6% | 1,249 | 984 | 26.9% |
| Cost of sales of mobile equipment | 1,172,817 | 17.3% | 743,556 | 14.6% | 545 | 346 | 57.7% |
| Additional pension obligation due to Supreme Court ruling | 23,043 | 0.3% | 694,916 | 13.7% | 11 | 323 | (96.7)% |
| Interconnection cost | 656,431 | 9.7% | 534,494 | 10.5% | 305 | 249 | 22.8% |
| Concession and other taxes | 429,192 | 6.3% | 295,161 | 5.8% | 200 | 137 | 45.4% |
| Other expense (income), net | 8,738 | 0.1% | (71,721) | (1.4)% | 4 | (33) | N.M. |
| | 5,039,806 | 74.1% | 4,346,859 | 85.4% | 2,344 | 2,022 | 15.9% |
| EBITDA | 1,757,861 | 25.9% | 741,533 | 14.6% | 818 | 345 | 137.1% |
| EBITDA Margin | 26% | | 15% | | 26% | 15% | 1,100bps |
| Depreciation and amortization | 858,476 | 12.6% | 827,692 | 16.3% | 400 | 385 | 3.7% |
| Total operating expenses | 5,898,282 | 86.8% | 5,174,551 | 101.7% | 2,744 | 2,407 | 14.0% |
| Operating Income (Loss) | 899,385 | 13.2% | (86,159) | (1.7)% | 418 | (40) | N.M. |

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| | | | | | | | |
|--|------------------|--------------|----------------|-------------|-------------|-------------|---------------|
| Interest Income and Exchange (Loss) Gain, net | | | | | | | |
| Interest income | 92,987 | 1.4% | 85,572 | 1.7% | 44 | 40 | 8.7% |
| Interest expense | (12,351) | (0.2)% | (27,393) | (0.5)% | (6) | (13) | (54.9)% |
| Exchange (loss) gain, net | (530) | (0.0)% | 32,843 | 0.6% | | 15 | N.M. |
| Interest income and exchange (loss) gain, net | 80,106 | 1.2% | 91,022 | 1.8% | 38 | 42 | (12.0)% |
| Income before Income Tax Benefit (Provision) | | | | | | | |
| Income Tax Benefit (Provision) | 979,491 | 14.4% | 4,863 | 0.1% | 456 | 2 | N.M. |
| Current | (186,576) | (2.7)% | (147,881) | (2.9)% | (87) | (68) | 26.2% |
| Deferred | 337,460 | 5.0% | 357,426 | 7.0% | 157 | 166 | (5.6)% |
| Total income tax benefit (provision) | 150,884 | 2.2% | 209,545 | 4.1% | 70 | 98 | (28.0)% |
| Net Income | 1,130,375 | 16.6% | 214,408 | 4.2% | 526 | 100 | 427.2% |
| Net Income Attributable to: | | | | | | | |
| Equity holders of the Company | 1,127,420 | 16.6% | 213,929 | 4.2% | 525 | 100 | 427.0% |
| Minority interest in subsidiary | 2,955 | 0.0% | 479 | 0.0% | 1 | | 516.9% |
| Net Income | 1,130,375 | 16.6% | 214,408 | 4.2% | 526 | 100 | 427.2% |
| Earnings per Share | 1,457 | | 276 | | 0.68 | 0.13 | 427.2% |
| Earnings per ADS (based on 7 shares per ADS) | 10,197 | | 1,934 | | 4.74 | 0.90 | 427.2% |
| Average Shares Outstanding (in millions) | 776 | | 776 | | 776 | 776 | |

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Balance sheet data

As of December 31, 2006 and 2005

(Expressed in millions of bolivars and millions of US dollars)

| | December 31, 2006 | December 31, 2005 | US\$ 2006 | US\$ 2005 |
|---|----------------------|----------------------|--------------|--------------|
| Assets | | | | |
| Non-Current Assets: | | | | |
| Property, plant and equipment, net of accumulated depreciation of Bs. 14,363,765 and Bs. 13,942,782, respectively | 3,714,737 | 3,483,063 | 1,728 | 1,620 |
| Cellular concession, net | 144,407 | 150,088 | 67 | 70 |
| Long-term accounts receivable from Venezuelan Government entities | 55,856 | 64,377 | 26 | 30 |
| Deferred income tax | 1,167,692 | 830,231 | 543 | 386 |
| Information systems (software), net | 461,940 | 342,349 | 215 | 159 |
| Other assets | 159,502 | 71,433 | 74 | 34 |
| Total non-current assets | 5,704,134 | 4,941,541 | 2,653 | 2,299 |
| Current Assets: | | | | |
| Other current assets | 266,030 | 62,552 | 123 | 29 |
| Inventories, spare parts and supplies, net of allowance for obsolescence and net realizable value of equipment for sale of Bs. 151,456 and Bs. 56,486, respectively | 681,139 | 312,255 | 317 | 145 |
| Accounts receivable from Venezuelan Government entities | 186,865 | 188,095 | 87 | 87 |
| Accounts receivable, net of provision for uncollectibles of Bs. 62,617 and Bs. 71,286, respectively | 932,052 | 687,039 | 434 | 320 |
| Cash and temporary investments | 1,151,987 | 1,098,629 | 536 | 511 |
| Total current assets | 3,218,073 | 2,348,570 | 1,497 | 1,092 |
| Total assets | 8,922,207 | 7,290,111 | 4,150 | 3,391 |
| Stockholders Equity and Liabilities | | | | |
| Stockholders Equity | 3,289,654 | 3,669,069 | 1,530 | 1,707 |
| Non-Current Liabilities: | | | | |
| Long-term debt | 29,303 | 63,338 | 14 | 29 |
| Provision for litigation | 170,254 | 134,513 | 79 | 63 |
| Pension and other post-retirement benefit obligations, net | 1,351,563 | 1,230,166 | 629 | 572 |
| Total non-current liabilities | 1,551,120 | 1,428,017 | 722 | 664 |
| Current Liabilities: | | | | |
| Current portion of the long-term debt | 28,942 | 40,992 | 13 | 19 |
| Accounts payable | 2,061,758 | 1,161,580 | 959 | 540 |
| Accrued employee benefits | 118,170 | 92,608 | 55 | 43 |
| Current portion of pension and other post-retirement benefit obligations, net | 242,275 | 348,532 | 113 | 162 |
| Income tax payable | 153,982 | 77,352 | 72 | 36 |
| Dividends payable, including minimum dividends by law | 923,583 | | 430 | |
| Deferred revenue | 271,435 | 184,518 | 126 | 86 |
| Concession tax | 99,622 | 60,412 | 46 | 28 |
| Subscriber reimbursable deposits | 35,213 | 69,462 | 16 | 32 |
| Other current liabilities | 146,453 | 157,569 | 68 | 74 |
| Total current liabilities | 4,081,433 | 2,193,025 | 1,898 | 1,020 |

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| | | | | |
|--|-----------|-----------|-------|-------|
| Total liabilities | 5,632,553 | 3,621,042 | 2,620 | 1,684 |
| Total stockholders' equity and liabilities | 8,922,207 | 7,290,111 | 4,150 | 3,391 |

CANTV 4Q06 Earnings Commentary February 14, 2007

NYSE: VNT BVC: TDV.d 14

Cash flow data

For the years ended December 31, 2006 and 2005

(Expressed in millions of bolivars and millions of US dollars)

| | Bs. 2006 | Bs. 2005 | US\$ 2006 | US\$ 2005 |
|---|----------------|----------------|--------------|--------------|
| Operating Activities: | | | | |
| Net income | 1,130,375 | 214,408 | 526 | 100 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | |
| Exchange loss (gain), net | 530 | (32,843) | | (15) |
| Minority interest in subsidiary | (2,955) | (479) | (1) | |
| Depreciation and amortization | 858,476 | 827,692 | 400 | 385 |
| Current income tax | 186,576 | 147,881 | 87 | 68 |
| Deferred income tax (benefit) | (337,460) | (357,426) | (157) | (166) |
| Provision for inventory obsolescence | 110,073 | 912 | 51 | |
| Provision for litigation | 43,584 | 68,878 | 20 | 32 |
| Additional pension obligation due to Supreme Court ruling | 23,043 | 694,916 | 11 | 323 |
| Provision for uncollectibles | 65,438 | 35,068 | 30 | 16 |
| Gain in sale of investment | | (71,260) | | (33) |
| Changes in current assets and liabilities | (225,855) | 248,433 | (105) | 116 |
| Changes in non-current assets and liabilities | 33,749 | (126,029) | 15 | (58) |
| Net cash provided by operating activities | 1,885,574 | 1,650,151 | 877 | 768 |
| Investing Activities: | | | | |
| Acquisition of information systems (software), net of disposals | (190,607) | (141,733) | (89) | (66) |
| Acquisition of property, plant and equipment, net of disposals | (1,009,746) | (816,657) | (469) | (380) |
| Net cash used in investing activities | (1,200,353) | (958,390) | (558) | (446) |
| Free Cash Flow | 685,221 | 691,761 | 319 | 322 |
| Financing Activities: | | | | |
| Proceeds from borrowings | 6,237 | 69,095 | 3 | 32 |
| Payments of debt | (52,150) | (243,007) | (24) | (113) |
| Dividends paid | (583,745) | (415,133) | (272) | (193) |
| Purchase of shares for the workers benefit fund, net | (2,205) | (2,255) | (1) | (1) |
| Net cash used in financing activities | (631,863) | (591,300) | (294) | (275) |
| Increase in cash and temporary investments before effect of exchange rate changes on cash and temporary investments | 53,358 | 100,461 | 25 | 47 |
| Effect of exchange rate changes on cash and temporary investments | | 30,625 | | 14 |
| Increase in cash and temporary investments | 53,358 | 131,086 | 25 | 61 |
| Cash and temporary investments: | | | | |
| Beginning of the year | 1,098,629 | 967,543 | 511 | 450 |
| End of the year | 1,151,987 | 1,098,629 | 536 | 511 |

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CANTV 4Q06 Earnings Commentary February 14, 2007

NYSE: VNT BVC: TDV.d 15

Reconciliation of Non-GAAP financial measures*(Expressed in millions of bolivars and millions of US dollars)*

| | Bs. | Bs. | US\$ | US\$ |
|---|-------------|-----------|-------|-------|
| | 2006 | 2005 | 2006 | 2005 |
| <i>For the quarters ended December 31, 2006 and 2005</i> | | | | |
| EBITDA | | | | |
| Net Income | 385,902 | 137,713 | 179 | 64 |
| Plus / (minus): | | | | |
| Total income tax benefit (provision) | (109,098) | 16,525 | (50) | 8 |
| Interest income and exchange gain, net | (24,750) | (18,432) | (12) | (9) |
| Depreciation and amortization | 218,044 | 207,949 | 102 | 97 |
| EBITDA | 470,098 | 343,755 | 219 | 160 |
| EBITDA Margin | | | | |
| EBITDA | = 470,098 | 343,755 | 219 | 160 |
| Total operating revenues | 2,022,219 | 1,525,631 | 941 | 710 |
| EBITDA Margin | 23% | 23% | 23% | 23% |
| | Bs. | Bs. | US\$ | US\$ |
| | 2006 | 2005 | 2006 | 2005 |
| <i>For the years ended December 31, 2006 and 2005</i> | | | | |
| EBITDA | | | | |
| Net Income | 1,130,375 | 214,408 | 526 | 100 |
| Plus / (minus): | | | | |
| Total income tax benefit (provision) | (150,884) | (209,545) | (70) | (98) |
| Interest income and exchange (loss) gain, net | (80,106) | (91,022) | (38) | (42) |
| Depreciation and amortization | 858,476 | 827,692 | 400 | 385 |
| EBITDA | 1,757,861 | 741,533 | 818 | 345 |
| EBITDA Margin | | | | |
| EBITDA | = 1,757,861 | 741,533 | 818 | 345 |
| Total operating revenues | 6,797,667 | 5,088,392 | 3,162 | 2,367 |
| EBITDA Margin | 26% | 15% | 26% | 15% |
| Cash Earnings | | | | |
| Net income | 1,130,375 | 214,408 | 526 | 100 |
| Plus / (minus): | | | | |
| Exchange loss (gain), net | 530 | (32,843) | | (15) |
| Minority interest in subsidiary | (2,955) | (479) | (1) | |
| Depreciation and amortization | 858,476 | 827,692 | 400 | 385 |
| Current income tax | 186,576 | 147,881 | 87 | 68 |
| Deferred income tax (benefit) | (337,460) | (357,426) | (157) | (166) |
| Provision for inventory obsolescence | 110,073 | 912 | 51 | |
| Provision for litigation | 43,584 | 68,878 | 20 | 32 |
| Additional pension obligation due to Supreme Court ruling | 23,043 | 694,916 | 11 | 323 |
| Provision for uncollectibles | 65,438 | 35,068 | 30 | 16 |
| Gain in sale of investment | | (71,260) | | (33) |
| Cash Earnings | 2,077,680 | 1,527,747 | 967 | 710 |
| Free Cash Flow | | | | |
| Net cash provided by operating activities | 1,885,574 | 1,650,151 | 877 | 768 |

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Minus:

| | | | | |
|---------------------------------------|-------------|-----------|-------|-------|
| Net cash used in investing activities | (1,200,353) | (958,390) | (558) | (446) |
|---------------------------------------|-------------|-----------|-------|-------|

| | | | | |
|-----------------------|---------|---------|-----|-----|
| <i>Free cash flow</i> | 685,221 | 691,761 | 319 | 322 |
|-----------------------|---------|---------|-----|-----|

Bs.

Bs.

**US\$
2006**

**US\$
2005**

As of December 31, 2006 and 2005

| | | | | |
|--------------------------|-------------|-------------|-------------|-------------|
| Net Cash Position | 2006 | 2005 | 2006 | 2005 |
|--------------------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------------------|-----------|-----------|-----|-----|
| Cash and temporary investments | 1,151,987 | 1,098,629 | 536 | 511 |
|--------------------------------|-----------|-----------|-----|-----|

Minus:

| | | | | |
|----------------|----------|----------|------|------|
| Long-term debt | (29,303) | (63,338) | (14) | (29) |
|----------------|----------|----------|------|------|

| | | | | |
|---------------------------------------|----------|----------|------|------|
| Current portion of the long-term debt | (28,942) | (40,992) | (13) | (19) |
|---------------------------------------|----------|----------|------|------|

| | | | | |
|--------------------------|-----------|---------|-----|-----|
| <i>Net cash position</i> | 1,093,742 | 994,299 | 509 | 463 |
|--------------------------|-----------|---------|-----|-----|

CANTV 4Q06 Earnings Commentary February 14, 2007

NYSE: VNT BVC: TDV.d 16

COMPANY PROFILE

Cantv, a Venezuelan corporation, is the leading Venezuelan telecommunications services provider with nearly 3.4 million switched fixed access lines in service, nearly 8.0 million mobile subscribers and nearly 467 thousand broadband subscribers as of December 31, 2006. The Company's principal strategic stockholder is a wholly-owned subsidiary of Verizon Communications Inc. with 28.5% of the capital stock. Other major stockholders include the Venezuelan Government with 6.6% of the capital stock (Class B Shares), employees, retirees and employee trusts which own 6.2% (Class C Shares) and the remaining 58.7% of the capital stock is held by public and other stockholders.

SAFE HARBOR FOR FORWARD LOOKING STATEMENTS:

This press release contains statements about expected future events and financial results that are forward-looking and subject to risks and uncertainties. Actual results could differ materially from those predicted in such forward-looking statements. Factors which may cause actual results to differ materially from those discussed herein include the impact on Cantv's business that may result from the Government's planned nationalization of Cantv, economic considerations that could affect demand for telecommunications services and the ability of the Company to make collections, inflation, regulatory factors, exchange controls and occurrences in currency markets, competition, labor relations, legal proceedings and the risk factors set forth in the Company's various filings with the Securities and Exchange Commission, including its most recently filed Annual Report on Form 20-F. The Company undertakes no obligation to revise these forward-looking statements to reflect events or circumstances after the date hereof, and claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

GLOSSARY OF KEY TERMS

| | |
|--------------------------------------|---|
| ADSL: | Asymmetrical Digital Subscriber Lines. |
| ARPU: | Average monthly revenue per user excluding terminal equipment sales, taxes and late-payment charges net of discounts. |
| Bundled minutes: | Actual minutes used by the customer within the minutes allowed under variously priced monthly customer tariff plans that include a maximum number of allowed minutes within the monthly tariff. |
| Capital expenditures (CAPEX): | Net cash used in investing activities, including acquisition of property, plant and equipment and information systems. |
| Cash earnings: | Net income adjusted for non cash items or adjustments to reconcile net income to net cash provided by operating activities. |
| EBITDA: | Earnings before interest, taxes, depreciation and amortization, equivalent to operating income plus depreciation and amortization. |
| EBITDA margin: | EBITDA as a percent of total operating revenue. |
| EPADS: | Earnings per ADS. Each ADS represents seven Cantv Class D shares. |
| Free cash flow (FCF): | Cash flow from operating activities minus cash used in investing activities. |
| IXC: | Interconnection. |
| Net cash position: | Cash and temporary investments minus short-term and long-term debt. |
| SMS: | Short mobile message service. |
| Switched access lines: | Fixed access lines including residential, non residential and public telephony. |
| Total debt: | Short-term plus long-term debt. |
| Unbundled minutes: | Minutes in excess of the limits set forth in a specific monthly customer tariff plan that are billed to the customer on a per minute basis in addition to the basic monthly tariff plan that the customer has selected. |