FLOW INTERNATIONAL CORP Form 10-Q December 01, 2005 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| | CITED STATES SECONTIES AND EXCHANGE COMMISSION |
|-----|--|
| | Washington, D.C. 20549 |
| | FORM 10-Q |
| X | QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For | the quarterly period ended July 31, 2005 |
| | OR |
| • | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For | the transition period from to |
| | Commission file number 0-12448 |
| | FLOW INTERNATIONAL CORPORATION |
| | WASHINGTON 91-1104842 |

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| (State or other jurisdiction of | (I.R.S. Employer |
|---------------------------------|---------------------|
| incorporation or organization) | Identification No.) |
| 23500 - 64th Avenu | ne South |
| Kent, Washington | 98032 |
| (253) 850-350 | 00 |
| | |
| | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ".

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes "No x.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x.

The number of shares outstanding of common stock, as of November 14, 2005 is 34,642,316 shares.

FLOW INTERNATIONAL CORPORATION

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FLOW INTERNATIONAL CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited; in thousands, except share amounts)

| | July 31, 2005 | April 30, 2005 |
|---|--------------------|-------------------|
| | | (restated) |
| Current Assets: | * 4 7 * 4 0 | * 15.0 |
| Cash and Cash Equivalents | \$ 15,219 | \$ 12,976 |
| Restricted Cash | 2,527 | 469 |
| Receivables, Net | 28,047 | 38,325 |
| Inventories, Net | 26,034 | 24,218 |
| Deferred Income Taxes | | |
| Prepaid Expenses | 6,487 | 6,046 |
| Other Current Assets | 2,052 | 2,632 |
| Total Current Assets | 80,366 | 84,666 |
| Property and Equipment, Net | 12,227 | 12,634 |
| Intangible Assets, Net | 13,600 | 14,644 |
| Goodwill | 2,764 | 2,764 |
| Deferred Income Taxes | 1,527 | 1,532 |
| Other Assets | 2,028 | 2,227 |
| | \$ 112,512 | \$ 118,467 |
| | | |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Current Liabilities: | | |
| Notes Payable | \$ 3,841 | \$ 3,531 |
| Current Portion of Long-Term Obligations | 475 | 9,912 |
| Accounts Payable | 14,606 | 20,842 |
| Accrued Payroll and Related Liabilities | 7,265 | 8,819 |
| Taxes Payable and Other Accrued Taxes | 2,452 | 2,291 |
| Deferred Income Taxes | 839 | 609 |
| Deferred Revenue | 2,995 | 4,646 |
| Customer Deposits | 14,509 | 10,606 |
| Warrant Obligation | 7,374 | 6,696 |
| Other Accrued Liabilities | 11,513 | 10,481 |
| Total Current Liabilities | 65,869 | 78,433 |
| Long-Term Obligations | 13,301 | 5,704 |
| Other Long-Term Liabilities | 2,986 | 3,704 |
| | | |
| Total Liabilities | 82,156 | 87,356 |
| Commitments and Contingencies | | |
| Minority Interest | 2,178 | 2,401 |
| Minority interest | 2,176 | |
| Shareholders Equity: | | |
| Series A 8% Convertible Preferred Stock \$.01 par value, 1,000,000 shares authorized, none issued | 346 | 335 |
| | | |

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| Common Stock \$.01 par value, 49,000,000 shares authorized, 34,592,148 shares outstanding at July 31, 2005 and 33,495,479 shares outstanding at April 30, 2005 | | |
|--|------------|------------|
| Capital in Excess of Par | 114,022 | 112,512 |
| Accumulated Deficit | (80,559) | (80,581) |
| Accumulated Other Comprehensive Loss | | |
| Cumulative Translation Adjustment, net of income tax of \$0 | (5,194) | (3,506) |
| Unrealized Loss on Cash Flow Hedges, net of income tax of \$170 and \$19 | | (50) |
| | | |
| Total Shareholders Equity | 28,178 | 28,710 |
| | | |
| | \$ 112,512 | \$ 118,467 |
| | | |

See Accompanying Notes to

Condensed Consolidated Financial Statements

FLOW INTERNATIONAL CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited; in thousands, except per share data)

| | | Three Months Ended July 31, | |
|---|-----------|--------------------------------|--|
| | 2005 | 2004 | |
| Revenues | \$ 49,729 | \$ 48,982 | |
| Cost of Sales | 29,106 | 31,087 | |
| Gross Margin | 20,623 | 17,895 | |
| Expenses: | | | |
| Sales and Marketing | 8,545 | 7,309 | |
| Research and Engineering | 2,691 | 2,604 | |
| General and Administrative | 7,366 | 5,728 | |
| Restructuring | 98 | | |
| Financial Consulting | | 623 | |
| | 18,700 | 16,264 | |
| | | | |
| Operating Income | 1,923 | 1,631 | |
| Interest Expense, Net | (798) | (3,095) | |
| Other Expense, Net | (226) | (170) | |
| | | | |
| Income (Loss) Before Provision for Income Taxes | 899 | (1,634) | |
| Provision for Income Taxes | (877) | (706) | |
| Net Income (Loss) | \$ 22 | \$ (2,340) | |
| | | | |
| Net Income (Loss) Per Share: | | | |
| Basic | \$ 0.00 | \$ (.15) | |
| Diluted | \$ 0.00 | \$ (.15) | |
| | | . (. 0) | |
| Weighted Average Shares Used in Computing Basic and Diluted Net Income (Loss) Per Share | | | |
| Basic | 34,299 | 15,686 | |
| Diluted | 36,012 | 15,686 | |
| | ,- | , | |

See Accompanying Notes to

Condensed Consolidated Financial Statements

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FLOW INTERNATIONAL CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited; in thousands)

Three Months Ended

| | | July 31, | |
|--|----------|------------|--|
| | 2005 | 2004 | |
| | | (restated) | |
| Cash Flows from Operating Activities: | | | |
| Net Income (Loss) | \$ 22 | \$ (2,340) | |
| Adjustments to Reconcile Net Income (Loss) to Cash Provided by Operating Activities: | | | |
| Depreciation and Amortization | 1,165 | 1,322 | |
| Foreign Currency (Gains) Losses | (349) | 660 | |
| Amortization of Debt Discount | | 257 | |
| Fair Value Adjustment on Warrants Issued | 678 | | |
| Stock Compensation | 712 | 359 | |
| Other Non-Cash Items | 71 | 6 | |
| Changes in Operating Assets and Liabilities: | | | |
| Receivables | 9,700 | (274) | |
| Inventories | (2,203) | (740) | |
| Other Operating Assets | (1,188) | (1,488) | |
| Customer Deposits | 4,118 | 3,001 | |
| Accounts Payable | (5,861) | 2,614 | |
| Deferred Revenue | (1,630) | (14) | |
| Other Operating Liabilities | 537 | (2,203) | |
| | | | |
| Cash Provided by Operating Activities | 5,772 | 1,160 | |
| | | | |
| Cash Flows from Investing Activities: | | | |
| Expenditures for Property and Equipment | (519) | (329) | |
| Restricted Cash | (2,137) | (184) | |
| Other | (59) | 58 | |
| | | | |
| Cash Used in Investing Activities | (2,715) | (455) | |
| | | | |
| Cash Flows from Financing Activities: | | | |
| Borrowings (Repayments) under Line of Credit Agreements, Net | 542 | (2,082) | |
| Payments on Senior Credit Agreement | (17,759) | (13,173) | |
| Borrowings on Senior Credit Agreement | 16,049 | 8,620 | |
| Payments of Long-Term Obligations | (39) | (18) | |
| Borrowings on Long-Term Obligations | , | 4,108 | |
| Other | 9 | | |
| | | | |
| Cash Used In Financing Activities | (1,198) | (2,545) | |
| | (-,-,-) | (=,0 10) | |
| Effect of Changes in Exchange Rates on Cash | 384 | (538) | |
| Direct of Changes III Dachange Rates on Cash | | (338) | |
| | 2.242 | (0.076) | |
| Increase (Decrease) in Cash and Cash Equivalents | 2,243 | (2,378) | |
| Cash and Cash Equivalents at Beginning of Period | 12,976 | 11,734 | |

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| Cash and Cash Equivalents at End of Period | \$ 1 | 5,219 | \$ | 9,356 |
|--|------|-------|----|-------|
| | | | _ | |
| Supplemental Disclosure of Noncash Financing Activity | | | | |
| Issuance of warrants to lenders | \$ | | \$ | 960 |
| | | | _ | |
| Issuance of compensatory common stock on executive incentive compensation plan | \$ | 799 | \$ | 680 |
| | | | | |

See Accompanying Notes to

Condensed Consolidated Financial Statements

FLOW INTERNATIONAL CORPORATION

 $CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ SHAREHOLDERS\quad EQUITY\ (DEFICIT)$

AND COMPREHENSIVE LOSS

(unaudited, in thousands)

Capital In Excess

Common Stock

of Par