

TELECOM ARGENTINA SA  
Form 6-K  
August 15, 2005  
Table of Contents

---

## **FORM 6-K**

---

# **SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934**

**For the month of August, 2005**

**Commission File Number: 001-13464**

---

## **Telecom Argentina S.A.**

**(Translation of registrant's name into English)**

---

**Alicia Moreau de Justo, No. 50, 1107**

**Buenos Aires, Argentina**

**(Address of principal executive offices)**

---

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

---

**Table of Contents**

**Telecom Argentina S.A.**

TABLE OF CONTENTS

**Item**

1. Translation of a letter to the Buenos Aires Stock Exchange dated August 10, 2005, regarding the resignation of the acting director and designation of a new director.
2. Press release dated August 10, 2005, entitled, Telecom Argentina S.A. Announces Consolidated Six-Month Period (1H05 ) and Second Quarter Results for Fiscal Year 2005 ( 2Q05 ).

**Table of Contents**

**Item 1**

**FREE TRANSLATION**

**FOR IMMEDIATE RELEASE**

Buenos Aires, August 10, 2005

**BUENOS AIRES STOCK EXCHANGE**

Dear Sirs,

RE.: Resignation of Acting Director and designation of new director

I am writing you as **Responsible for Market Relations** of Telecom Argentina S.A. ( Telecom Argentina or the Company ) to inform you that today Mr. Alberto Yamandú Messano has presented his resignation to the Board of the Company, due to his move to another country in order to assume new responsibilities in a company of the Telecom Italia Group.

The Board of Directors of Telecom Argentina, in the meeting held today, accepted the resignation of Mr. Messano, and in accordance to the dispositions of Art 258, second paragraph of the Corporate Law, has requested the Surveillance Committee the designation of an acting director as replacement of Mr Messano. The members of the Surveillance Committee have designated Mr. Jorge Alberto Firpo, who will take this responsibility until the next Shareholders Meeting.

Mr Firpo qualifies as an non-independent director, in accordance to the criteria of the Comisión Nacional de Valores.

The relevant part of Minutes of the Board Meeting N° 186 and the Act of the Surveillance Committee have been incorporated in the item a.8) Actas de Directorio of the AIF.

Sincerely,

**Pedro Gastón Insussarry**

**Responsible for Market Relations**

**Table of Contents**

**Item 2**

**FOR IMMEDIATE RELEASE**

**Market Cap: P\$7,1 billion**

**(August 10, 2005)**

**Contacts:**

**Pedro Insussarry**

**Pablo Caride**

**Telecom Argentina**

**(54-11) 4968-3627/3626**

**TELECOM ARGENTINA S.A. ANNOUNCES**

**CONSOLIDATED SIX-MONTH PERIOD (1H05 )**

**AND SECOND QUARTER RESULTS**

**FOR FISCAL YEAR 2005 ( 2005 ) \***

**MAJOR EVENTS AND DEVELOPMENTS**

During 1H05 the following results were achieved:

Net Revenues increase by P\$515 MM (+25% vs. 1H04) reaching P\$2,585 MM mainly due to the expansion of the mobile business.

Operating Profit before depreciation and amortization slightly decreased when compare to that of 1H04 (-P\$11 MM or 1% vs. 1H04) as a consequence of cost increases related to the expansion of the cellular business and the pressure evidenced in the operating cost structure of the Company, in an environment where the fixed-line regulated tariffs continue to be frozen.

Net Income of +P\$458 MM (+ P\$688 MM vs 1H04) was mainly as a consequence of positive financial results due to currency exchange differences.

## Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Shareholders Equity as June 30, 2005 amounted to P\$960 MM (+ P\$22 MM or +2% vs. 1H04).

Net Financial Debt as of June 30, 2005 reached P\$5,947 MM (- P\$1,214 MM or -17% vs. 1H04).

The Ratio of Net Financial Debt to Operating Profit before Depreciation and Amortization for the last 12 months decreased to 2.9 (from 3.5 as of June 30, 2004), mainly due to the appreciation of the Argentine Peso against the Euro and the Dollar, since the Company's debt is mainly denominated in these currencies, to the effect of the debt restructuring of Telecom Personal and Nucleo that took place during the last quarter of FY04, and to the cash flow generation of the Group.

|   | As of June 30 |       |         |       |
|---|---------------|-------|---------|-------|
|   | 2005          | 2004  | Δ       | Δ%    |
| Consolidated net revenues (in MM P\$)                             | 2.585         | 2.070 | 515     | 25%   |
| Fixed Telephony   | 1.391         | 1.311 | 80      | 6%    |
| Cellular  | 1.187         | 753   | 434     | 58%   |
| Directories edition   | 7             | 6     | 1       | 17%   |
| Operating Profit before D&A (in MM P\$)                           | 972           | 983   | (11)    | -1%   |
| Operating Profit (in MM P\$)                                      | 223           | 132   | 91      | 69%   |
| Net income/(Loss) (in MM P\$)                                     | 458           | (230) | 688     | -299% |
| Shareholder's equity (in MM P\$)                                  | 960           | 938   | 22      | 2%    |
| Net financial debt (in MM P\$)                                    | 5.947         | 7.161 | (1.214) | -17%  |
| CAPEX (in MM P\$)   | 169           | 117   | 52      | 44%   |
| Lines in service (Fixed lines -in thousands)                      | 3.854         | 3.701 | 153     | 4%    |
| Cellular customers (in thousands)                                 | 5.380         | 3.577 | 1.803   | 50%   |
| Telecom Personal  | 4.813         | 3.101 | 1.712   | 55%   |
| Núcleo (Paraguay)   | 567           | 476   | 91      | 19%   |
| ADSL Total lines (in thousands)                                   | 159           | 94    | 65      | 69%   |
| Arnet subscribers (in thousands)                                  | 252           | 216   | 36      | 17%   |
| Dial-up and others  | 146           | 157   | (11)    | -7%   |
| ADSL  | 106           | 59    | 47      | 80%   |
| Fixed line traffic (in MM minutes, Internet Traffic not included) | 8.145         | 7.981 | 164     | 2%    |
| Incoming/Outgoing cellular traffic in Argentina (in MM minutes)   | 2.502         | 1.659 | 843     | 51%   |
| Average Revenue per user (ARPU) Fixed Telephony/voice (in P\$)    | 39            | 39    | 0       |       |
| Average Revenue per user (ARPU) Cellular Telephony Arg. (in P\$)  | 35            | 34    | 1       | 3%    |

\* Non-financial data unaudited.

## Table of Contents

**Buenos Aires, August 10, 2005** Telecom Argentina (BASE: TECO2, NYSE: TEO), one of Argentina's largest telecommunications groups, announced today consolidated net income of **P\$458 million** for the six-month period ended June 30, 2005 ( 1H05 ) mainly due to positive financial results as a consequence of currency exchange differences. Comparatively, consolidated net loss for the six-month period ended June 30, 2004 ( 1H04 ) was **P\$230 million**. Consolidated net income for the second quarter of fiscal year 2005 ( 2Q05 ) was **P\$179 million**, Comparatively, consolidated net loss for the second quarter of fiscal year 2004 ( 2Q04 ) was **P\$354 million**.

Earnings/loss per share and ADR for 1H05 amounted to **P\$0.47** and **P\$2.33**, respectively. In comparison, (loss) per share and ADR for 1H04 were **P\$(0.23)** and **P\$(1.17)**, respectively. Earnings per share and ADR for 2Q05 amounted to **P\$0.18** and **P\$0.91**, respectively. In comparison, (loss) per share and ADR for 2Q04 were **P\$(0.36)** and **P\$(1.80)**, respectively.

Operating profit before depreciation and amortization, operating profit/(loss) and net income/(loss) for 1H05 represented 38%, 9% and 18% of net sales, respectively; compared with 47%, 6% and (11%), respectively, for 1H04. Operating profit before depreciation and amortization, operating profit/(loss) and net income/(loss) for 2Q05 represented 34%, 6% and 13% of net sales, respectively; compared with 46%, 6% and (34%), respectively, for 2Q04.

In a context of an increase in sales due to the strong expansion of the cellular business, the Operating Profit before Depreciation and Amortization for 1H05 has slightly decreased by 1%, reaching P\$972 million. This decrease was a result of higher costs in the cellular telephony business mainly generated by greater agent commissions and subsidies in the sale of handsets.

## Company Activities

### **Evolution of Consolidated Net Revenues**

#### **(1H05 vs. 1H04 comparison)**

Consolidated net revenues for 1H05 totaled P\$2,585 million, an increase of P\$515 million, or 25%, compared with P\$2,070 million for 1H04 mainly as a consequence of the increase in revenues generated by the cellular and Internet businesses.

### **Fixed Telephony**

In fixed telephony operations, local measured service revenues increased by P\$1 million to P\$247 million during 1H05. Domestic long distance (DLD) revenues increased by P\$8 million reaching P\$220 million. Revenues in both services increased as a consequence of the higher traffic due to incremental demand and higher number of Lines in Service. Traffic in Domestic Long Distance service increased by 9% while local traffic increased by 1%.

Total traffic volume (Local and DLD), measured in minutes, increased by 2%.



**Table of Contents**

Monthly charges increased by P\$20 million, or 6%, to P\$331 million for 1H05, mainly due to the increase in customer lines. Customer lines as of June 30, 2005 increased by 4% to approximately 3,534,000 when compared to approximately 3,409,000 as of June 30, 2004 due to the constant demand of fixed-line services. Nevertheless, the current level of customer lines as well as the number of lines in service, is still below the level reached before the economic crisis in December 2001.

Revenues generated by interconnection services increased by P\$20 million, or 20%, to P\$118 million, mainly due to the increase in cellular traffic transported by the fixed line network.

Regarding international telephony activities, during 1H05 revenues reached P\$110 million increasing by P\$5 million or 5%, mainly due to higher incoming and outgoing traffic levels partially offset by a decrease in rates.

**Internet and Data Transmission**

Revenues generated by the data transmission and Internet business totaled P\$224 million, representing an increase of P\$26 million, or 13%, mainly due to the increase in revenues generated by the Internet business as a consequence of the increase in the number of ADSL clients. Since 4Q04, the Company is experiencing a migration process of dial-up clients to ADSL services. This process has intensified and has resulted in lower dial-up traffic.

As of June 30, 2005 total lines in service with ADSL connections amounted to 159,000, an increase of 65,000, or 69%. The number of Arnet s ADSL subscribers reached approximately 106,000, increasing by 80% while Internet dial-up customers reached approximately 146,000, decreasing 7%. Internet dial-up minutes represented 28% of total traffic measured in minutes transported over the fixed-line network.

## **Table of Contents**

### **Cellular Telephony**

The cellular market in Argentina has grown rapidly during the last months, with a substantial increase in the total number of subscribers and penetration.

In this environment, total cellular subscribers of Telecom Personal in Argentina reached approximately 4,813,000 at June 30, 2005, representing an increase of approximately 1,712,000 customers, or 55%. This increase in the client base was fueled by an impressive growth in the number of GSM subscribers that represent 37% of the total customer base.

The customer base as of June 30, 2005 amounted to approximately 3,324,000 prepaid subscribers, representing 69% of the total customer base, and approximately 1,489,000 post-paid subscribers, representing the remaining 31% (including clients of Cuentas Claras a mix prepaid/postpaid product). These percentages were 79% and 21%, respectively, as of June 30, 2004. The substantial improvement of the composition of the customer base is a consequence of the strategy of Telecom Personal to focus in the acquisition of high-end clients and to increase the participation in the postpaid services, among them the Cuentas Claras product, taking into account the current demand of the cellular market.

Revenues of Telecom Personal in Argentina increased by P\$420 million, or 63%, to P\$1,090 million, mainly due to the higher number of subscribers, to the increase in total traffic, to incremental value added services and to the increase in sales of handsets.

The average monthly revenue per customer increase to P\$35 or 3% when compared with 1H04 in spite of the significant increase in the number of clients. Additionally, total cellular traffic increased by 51% when compared with 1H04.

Núcleo, Telecom Personal's subsidiary that provides cellular services in Paraguay, generated P\$97 million in revenues during 1H05, which are consolidated into the mobile telephony business together with the revenues of Telecom Personal. Núcleo's 1H05 revenues represented an increase of P\$14 million, or 17%.

As of June 30, 2005, Núcleo had approximately 567,000 customers an increase of 91,000, or 19%. Núcleo's postpaid subscribers increased by 22% reaching 107,000 clients, representing 19% of the customer base. Prepaid customers increased by 19% reaching 460,000, equivalent to 81% of the customer base.



## **Table of Contents**

### **Directories**

Publicom sales increased by P\$ 1 million or 17% reaching P\$ 7 million due to higher sales of advertising space and the acquisition of new customers. It is expected that the favorable evolution of the commercial campaigns will be reflected in the publication of the most important directories that are distributed during the second half of the year.

### **Evolution of Operating Costs**

The cost of services provided, administrative expenses and selling expenses for 1H05 increased by P\$424 million, or 22%, to P\$2,362 million. The evolution of costs is mainly related to the increase in sales and competition in the mobile telephony business in Argentina. As an example of this, subscriber acquisition cost (including handset subsidies, agent commissions and advertising) increased by P\$138 million or 157% reaching P\$226 million.

Salaries and social security contributions increased by P\$43 million, or 15%, to P\$329 million primarily due to the increase in salaries granted to unionized and non-unionized employees and to the increase in headcount in the cellular telephony business. As of June 30, 2005, the headcount totaled 14,332, compared to 14,175 as of June 30, 2004. The increase in headcount is also related to the expansion of the cellular business.

Taxes reached \$179 million, an increase of \$38 million when compared with 1H04 due to the impact of sales tax and higher fees paid to the regulator, the latter, in the cellular telephony activity.

The allowance for doubtful accounts increased to P\$15 million, equivalent to 0.6% of revenues. The level of allowances registered is significantly lower than the historical levels registered by the Group. The increase of P\$13 million is mainly due to a lower level of recovery of past due receivables in the fixed telephony business and a slight increase of uncollectables in the cellular telephony business after the significant expansion of the customer base.

Sales commissions increased by P\$66 million, or 87%, to P\$142 million for 1H05, as a consequence of the commissions paid for new customers and higher sales of cellular prepaid cards.

Costs related to advertising increased by P\$18 million or 45% to P\$58 million in spite of the fact that Telecom Personal and Arnet continued with their promotions and media advertising campaigns.

The cost of cellular handsets increased by P\$159 million reaching P\$234 million mainly due to the increase in handset sales. As a consequence of the strong competition and the growth in the cellular business, handset subsidies have increased by P\$78 million or 325%, reaching P\$ 102 million.

TLRD (termination charges in third parties cellular networks) and roaming cost increased by P\$90 million reaching P\$171 million, due to the increase in traffic among cellular operators.

Depreciation of fixed and intangible assets decreased by P\$102 million, or 12%, to P\$749 million during 1H05 as a consequence of the end of the amortization period of certain assets in the fixed telephony business.

Taking into account the speed of the technological evolution of the telecommunication industry, Telecom Personal, with the assistance of an external consultant, has made a review of the periods of useful lives used for the depreciation period of fixed assets. As a consequence of this evaluation, the useful lives of certain assets have been changed and have been adjusted as from January 1<sup>st</sup>, 2005. Therefore, the depreciation charge for the six-month period ended June 30, 2005 was increased by P\$15 million.

## **Table of Contents**

### **Net Financial Results**

The gain resulting from net financial results reached P\$299 million for 1H05 as compared to a loss of P\$298 million in 1H04. The difference can be largely attributed to the P\$586 million registered as net currency exchange differences. The higher gain was a consequence of the effect of the appreciation of the Argentine Peso against the Euro and the Dollar on the net financial debt of the Company.

### **Other Expenses**

Other expenses (net) decreased by P\$5 million, or 9%, to P\$50 million for the 1H05 mainly as a consequence of lower severance charges partially compensated by higher provisions for lawsuits and other contingencies.

### **Cash flow and Net Financial Debt (Face Value)**

Net Debt (Loans minus Cash and Banks plus Investments) decreased by P\$1,214 million, or 17%, to P\$5,947 million for 1H05 compared with 1H04 (P\$7,161 million), mainly as a consequence of the effect on the financial debt of the Company of the appreciation of the Argentine Peso against the Euro and the Dollar, the reduction of the debt due to the successful restructuring of Telecom Personal and Nucleo's debts and the cash flow generation of the Company, partially offset by accrued interests.

### **Capital Expenditures**

Of the total amount of P\$169 million invested in fixed assets during 1H05, P\$89 million, or 53%, corresponds to fixed-line telephony, data transmission and Internet, and P\$80 million or 47% to the cellular business.

Additionally, during 1H05 the Company has invested P\$86 million in materials (of which P\$75 correspond to cellular telephony) that in a short period will be classified as investments in fixed assets.

**Note:** Materials and supplies not included

### **Other Matters**

**Debt restructuring process of Telecom Argentina Homologation of the APE**

On May 26, 2005, the Judge overseeing our debt restructuring process issued a resolution approving the Acuerdo Preventivo Extrajudicial ( **APE** ) that was subscribed by the Company and its financial creditors. Such decision became final on June 10, 2005.

As ordered by the Argentine court, Telecom Argentina published notices in widely circulated national and foreign newspapers informing non-consenting creditors of the court's decision to permit them to select among any of the options offered by **Telecom Argentina** in its **APE**, within ten (10) court days following the last publication of notices. The Argentine court had provided that non-consenting creditors that do not submit an election before the Argentine court within such timeframe would be allocated to Option A.

Moreover, Standard & Poors International Ratings and Fitch Ratings have assigned an international rating of B- for the notes that will be issued as consideration of the APE.

**Universal Service Fund**

On May 4, 2005, the Secretariat of Communication ( **SC** ) issued a resolution clarifying that the contribution to the Universal Service Fund is a contribution that has to be made by the operators and should not be charge in the invoices of the clients. Additionally, it orders to the National Commission of Telecommunications ( **CNC** ) to notify the companies that they should cease with this practice and reimburse their customers for the fees collected under such concept.

**Table of Contents**

On July 8, 2005, the CNC issued a resolution implementing the resolution of the SC, instructing the companies to stop billing their customers for Universal Service with these fees and to reimburse the fees collected plus interest in a 90 days period.

On August 9, 2005 Telecom Personal has filed an administrative recourse, and is waiting for the resolution of this step in order to analyze further actions in this matter.

\*\*\*\*\*

Telecom is the parent company of a leading telecommunications group in Argentina, where it offers directly or through its controlled subsidiaries local and long distance fixed-line telephony, cellular, data transmission, and Internet services, among other services. Additionally, through a controlled subsidiary the Telecom Group offers cellular services in Paraguay. The Company commenced operations on November 8, 1990, upon the Argentine Government's transfer of the telecommunications system in the northern region.

Nortel Inversora S.A. (Nortel), which acquired the majority of the Company from the Argentine government, holds 54.74% of Telecom's common stock. Nortel is a holding company where the common stock (approximately 68% of capital stock) is owned by Sofora Telecomunicaciones S.A.. Additionally, the capital stock of Nortel is comprised of preferred shares that are held by minority shareholders.

On June 30, 2005, Telecom had 984,380,978 shares outstanding.

---

(\*) Employee Stock Ownership Program

**For more information, please contact Financial Planning & Investor Relations Department:**

**Pedro Insussarry**

**54-11-4968-3743**

**[pinsussa@ta.telecom.com.ar](mailto:pinsussa@ta.telecom.com.ar)**



**Moira Colombo**

**54-11-4968-3628**

**[mcolombo@ta.telecom.com.ar](mailto:mcolombo@ta.telecom.com.ar)**

**Gastón Urbina**

**54-11-4968-6236**

**[gurbina@ta.telecom.com.ar](mailto:gurbina@ta.telecom.com.ar)**

**Voice Mail: 54-11-4968-3627**

**Fax: 54-11-4313-5842**

**For information about Telecom Group services visit:**

**[www.telecom.com.ar](http://www.telecom.com.ar)**

**[www.telecompersonal.com.ar](http://www.telecompersonal.com.ar)**

**[www.arnet.com.ar](http://www.arnet.com.ar)**

**[www.highway.arnet.com.ar](http://www.highway.arnet.com.ar)**

**[www.paginasamarillas.com.ar](http://www.paginasamarillas.com.ar)**

**Table of Contents**

**Disclaimer**

This document may contain statements that could constitute forward-looking statements, including, but not limited to the Company's expectations for its future performance, revenues, income, earnings per share, capital expenditures, dividends, liquidity and capital structure; the outcome of its debt restructuring process; the impact of emergency laws enacted by the Argentine Government; and the impact of rate changes and competition on the Company's future financial performance. Forward looking statements may be identified by words such as "believes", "expects", "anticipates", "projects", "intends", "should", "seeks", "estimates", "future" or other similar expressions. Forward-looking statements involve uncertainties that could significantly affect the Company's expected results. The risks and uncertainties include, but are not limited to, uncertainties concerning the outcome of the court proceedings relating to the debt restructuring, the impact of emergency laws enacted by the Argentine Government which have resulted in the repeal of Argentina's Convertibility law, the devaluation of the peso, various changes in restrictions on the ability to exchange pesos into foreign currencies, and currency transfer policy generally, the pesification of tariffs charged for public services, the elimination of indexes to adjust rates charged for public services and the Executive branch announcement to renegotiate the terms of the concessions granted to public service providers, including Telecom. Due to extensive changes in laws and economic and business conditions in Argentina, it is difficult to predict the impact of these changes on the Company's financial condition. Other factors may include, but are not limited to, the evolution of the economy in Argentina, growing inflationary pressure and evolution in consumer spending and the outcome of certain legal proceedings. Readers are cautioned not to place undue reliance on forward looking statements, which speak only as the date of this document. The Company undertakes no obligation to release publicly the results of any revisions to forward looking statements which may be made to reflect events and circumstances after the date of this press release, including, without limitation, changes in the Company's business or to reflect the occurrence of unanticipated events. Readers are encouraged to consult the Company's Annual Report and Form 20-F as well as periodic filings made on Form 6-K, which are filed with or furnished to the United States Securities and Exchange Commission for further information concerning risks and uncertainties faced by Telecom.

\*\*\*\*\*

**(Financial tables follow)**

\*\*\*\*\*

**Amadeo R. Vázquez**

**President**

\*\*\*\*\*

**Table of Contents****TELECOM ARGENTINA S.A.****Consolidated information****SIX MONTH PERIOD AND SECOND QUARTER- FISCAL YEAR 2005.****(In millions of Argentine pesos, except statistical data )**

|  | <u>June-30</u> <u>Dic-04</u> |               |              |            |
|--|------------------------------|---------------|--------------|------------|
|  | <u>2005</u>                  | <u>2004</u>   | <u>Δ\$</u>   | <u>Δ%</u>  |
| 1- <u>Consolidated Balance Sheet</u>   |                              |               |              |            |
| Cash, equivalents and investments      | 4,011                        | 3,662         | 349          | 10%        |
| Trade receivables                      | 600                          | 612           | (12)         | -2%        |
| Other current assets                   | 200                          | 160           | 40           | 25%        |
| <b>TOTAL CURRENT ASSETS</b>            | <b>4,811</b>                 | <b>4,434</b>  | <b>377</b>   | <b>9%</b>  |
| Fixed & Intangible assets              | 7,150                        | 7,668         | (518)        | -7%        |
| Other non-current assets               | 255                          | 230           | 25           | 11%        |
| <b>TOTAL NON-CURRENT ASSETS</b>        | <b>7,405</b>                 | <b>7,898</b>  | <b>(493)</b> | <b>-6%</b> |
| <b>TOTAL ASSETS</b>                    | <b>12,216</b>                | <b>12,332</b> | <b>(116)</b> | <b>-1%</b> |
| Accounts payable                       | 573                          | 509           | 64           | 13%        |
| Loans                                  | 8,800                        | 9,434         | (634)        | -7%        |
| Reserves                               | 58                           | 30            | 28           | 93%        |
| Other current liabilities              | 307                          | 254           | 53           | 21%        |
| <b>TOTAL CURRENT LIABILITIES</b>       | <b>9,738</b>                 | <b>10,227</b> | <b>(489)</b> | <b>-5%</b> |
| Accounts payable                       | 4                            | 7             | (3)          | -43%       |
| Loans                                  | 1,127                        | 1,219         | (92)         | -8%        |
| Reserves                               | 234                          | 214           | 20           | 9%         |
| Other non-current liabilities          | 93                           | 109           | (16)         | -15%       |
| <b>TOTAL NON-CURRENT LIABILITIES</b>   | <b>1,458</b>                 | <b>1,549</b>  | <b>(91)</b>  | <b>-6%</b> |
| <b>TOTAL LIABILITIES</b>               | <b>11,196</b>                | <b>11,776</b> | <b>(580)</b> | <b>-5%</b> |
| Minority Interest                      | 34                           | 30            | 4            | 13%        |
| Temporary differences from translation | 26                           | 24            | 2            | 8%         |
| Shareholders equity                    | 960                          | 502           | 458          | 91%        |
| <b>TOTAL LIABILITIES AND EQUITY</b>    | <b>12,216</b>                | <b>12,332</b> | <b>(116)</b> | <b>-1%</b> |

2- [Consolidated Loans](#)

|   | June-30      |               | Dic-04       |            |
|---|--------------|---------------|--------------|------------|
|   | 2005         | 2004          | Δ\$          | Δ%         |
| Corporate Bonds                             | 4,671        | 5,353         | (682)        | -13%       |
| Banks                                       | 1,148        | 1,177         | (29)         | -2%        |
| On purchase of fixed assets and inventories | 1,387        | 1,475         | (88)         | -6%        |
| Accrued interest                            | 1,381        | 1,259         | 122          | 10%        |
| Penalties or default interest               | 213          | 170           | 43           | 25%        |
| <b>TOTAL CURRENT LOANS</b>                  | <b>8,800</b> | <b>9,434</b>  | <b>(634)</b> | <b>-7%</b> |
| Banks                                       | 1,158        | 1,260         | (102)        | -8%        |
| Net Present Value                           | (31)         | (41)          | 10           | -24%       |
| <b>TOTAL NON-CURRENT LOANS</b>              | <b>1,127</b> | <b>1,219</b>  | <b>(92)</b>  | <b>-8%</b> |
| <b>TOTAL LOANS</b>                          | <b>9,927</b> | <b>10,653</b> | <b>(726)</b> | <b>-7%</b> |

**Table of Contents****3- Consolidated Income Statement****Six -Month Comparison**

|   | June-30    |              |            |            |
|---|------------|--------------|------------|------------|
|   | 2005       | 2004         | Δ\$        | Δ%         |
| Net revenues                            | 2,585      | 2,070        | 515        | 25%        |
| Cost of services provided               | (1,699)    | (1,383)      | (316)      | 23%        |
| <b>GROSS PROFIT</b>                     | <b>886</b> | <b>687</b>   | <b>199</b> | <b>29%</b> |
| Administrative expenses                 | (148)      | (125)        | (23)       | 18%        |
| Selling expenses                        | (515)      | (430)        | (85)       | 20%        |
| <b>OPERATING (LOSS)/PROFIT</b>          | <b>223</b> | <b>132</b>   | <b>91</b>  | <b>69%</b> |
| Equity income from related companies    | 7          | -            | 7          | -          |
| Net financial results                   | 299        | (298)        | 597        |            |
| Debt Restructuring Results              | (15)       | -            | (15)       | -          |
| Other incomes & expenses                | (50)       | (55)         | 5          | -9%        |
| <b>RESULTS FROM ORDINARY OPERATIONS</b> | <b>464</b> | <b>(221)</b> | <b>685</b> |            |
| Taxes on income                         | (3)        | (8)          | 5          | -63%       |
| Minority interest                       | (3)        | (1)          | (2)        | 200%       |
| <b>NET (LOSS)/INCOME</b>                | <b>458</b> | <b>(230)</b> | <b>688</b> |            |
| Operating (Loss)/Profit before D&A      | 972        | 983          | (11)       | -1%        |
| <i>As a % of Net Revenues</i>           | 38%        | 47%          |            |            |

**Consolidated Income Statement****Three -Month Comparison**

|                                | June-30    |            |           |            |
|--------------------------------|------------|------------|-----------|------------|
|                                | 2005       | 2004       | Δ\$       | Δ%         |
| Net revenues                   | 1,348      | 1,053      | 295       | 28%        |
| Cost of services provided      | (903)      | (702)      | (201)     | 29%        |
| <b>GROSS PROFIT</b>            | <b>445</b> | <b>351</b> | <b>94</b> | <b>27%</b> |
| Administrative expenses        | (82)       | (70)       | (12)      | 17%        |
| Selling expenses               | (282)      | (214)      | (68)      | 32%        |
| <b>OPERATING (LOSS)/PROFIT</b> | <b>81</b>  | <b>67</b>  | <b>14</b> | <b>21%</b> |
| Net financial results          | 124        | (393)      | 517       | -132%      |
| Debt Restructuring Results     | (7)        | -          | (7)       | -          |
| Other incomes & expenses       | (13)       | (24)       | 11        | -46%       |

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|                                    |     |       |      |       |
|------------------------------------|-----|-------|------|-------|
| RESULTS FROM ORDINARY OPERATIONS   | 185 | (350) | 535  |       |
| Taxes on income                    | (4) | (4)   | -    | 0%    |
| Minority interest                  | (2) | -     | (2)  | -     |
| NET (LOSS)/INCOME                  | 179 | (354) | 533  | -151% |
| Operating (Loss)/Profit before D&A | 464 | 489   | (25) | -5%   |
| <i>As a % of Net Revenues</i>      | 34% | 46%   |      |       |

4- [Consolidated Statement of Cash Flow](#)

|   | June-30 |       |       |        |
|---|---------|-------|-------|--------|
| <a href="#">Six -Month Comparison</a>         | 2005    | 2004  | Δ\$   | Δ%     |
| Net income                                    | 458     | (230) | 688   |        |
| Depreciation and Amortization                 | 749     | 851   | (102) | -12%   |
| Increase in provisions                        | 16      | 53    | (37)  | -70%   |
| (Increase)/decrease in assets                 | (44)    | (63)  | 19    | 30%    |
| (Decrease)/increase in liabilities            | 122     | (33)  | 155   |        |
| Others, net                                   | (528)   | 361   | (889) |        |
| Total Funds generated by Operating Activities | 773     | 939   | (166) | -18%   |
| Total Funds applied to Investing Activities   | 365     | (61)  | 426   |        |
| Increase in financial debt, net               | 14      | -     | 14    |        |
| Debt payments                                 | (70)    | (2)   | (68)  | 3400%  |
| Interests and financial expenses              | (44)    | (7)   | (37)  | -529%  |
| Total Funds applied to Financing Activities   | (100)   | (9)   | (91)  | -1011% |
| Increase/(decrease) of Funds                  | 1,038   | 869   | 169   | 19%    |

[Consolidated Statement of Cash Flow](#)

|   | June-30 |       |       |        |
|---|---------|-------|-------|--------|
| <a href="#">Three -Month Comparison</a>       | 2005    | 2004  | Δ\$   | Δ%     |
| Net income                                    | 179     | (354) | 533   |        |
| Depreciation and Amortization                 | 383     | 422   | (39)  | -9%    |
| Increase in provisions                        | 8       | 52    | (44)  | -85%   |
| (Increase)/decrease in assets                 | (36)    | (41)  | 5     | 12%    |
| (Decrease)/increase in liabilities            | 78      | 13    | 65    | 500%   |
| Others, net                                   | (260)   | 466   | (726) | -156%  |
| Total Funds generated by Operating Activities | 352     | 558   | (206) | -37%   |
| Total Funds applied to Investing Activities   | (204)   | 20    | (224) | -1120% |

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|   |      |     |       |        |
|---|------|-----|-------|--------|
| Increase in financial debt, net             | 16   | -   | 16    |        |
| Debt payments                               | (70) | (2) | (68)  | 3400%  |
| Interests and financial expenses            | (19) | (2) | (17)  | -850%  |
| Total Funds applied to Financing Activities | (73) | (4) | (69)  | -1725% |
| Increase/(decrease) of Funds                | 75   | 574 | (499) | -87%   |

**Table of Contents****5- Consolidated Revenues Breakdown  
Six -Month Comparison**

|   | June -30     |              |            |            |
|---|--------------|--------------|------------|------------|
|   | 2005         | 2004         | Δ \$       | Δ %        |
| <b>Fixed Telephony</b>                  | <b>1,057</b> | <b>1,008</b> | <b>49</b>  | <b>5%</b>  |
| Measured service                        |              |              |            |            |
| Local                                   | 247          | 246          | 1          | 0%         |
| DLD                                     | 220          | 212          | 8          | 4%         |
| Monthly charges                         | 331          | 311          | 20         | 6%         |
| Public telephones                       | 80           | 84           | (4)        | -5%        |
| Interconnection                         | 118          | 98           | 20         | 20%        |
| Others                                  | 61           | 57           | 4          | 7%         |
| <b>International Telephony</b>          | <b>110</b>   | <b>105</b>   | <b>5</b>   | <b>5%</b>  |
| <b>Data transmission &amp; Internet</b> | <b>224</b>   | <b>198</b>   | <b>26</b>  | <b>13%</b> |
| <b>Cellular Telephony</b>               | <b>1,187</b> | <b>753</b>   | <b>434</b> | <b>58%</b> |
| Telecom Personal                        | 1,090        | 670          | 420        | 63%        |
| Monthly fee and measured service        | 251          | 142          | 109        | 77%        |
| Pre-paid card                           | 249          | 156          | 93         | 60%        |
| Calling Party Pays                      | 187          | 174          | 13         | 7%         |
| TLRD *                                  | 109          | 58           | 51         | 88%        |
| Handset sales and accesories            | 127          | 51           | 76         | 149%       |
| Others                                  | 167          | 89           | 78         | 88%        |
| Núcleo                                  | 97           | 83           | 14         | 17%        |
| Monthly fee and measured service        | 21           | 17           | 4          | 24%        |
| Pre-paid card                           | 37           | 28           | 9          | 32%        |
| Calling Party Pays                      | 16           | 23           | (7)        | -30%       |
| TLRD *                                  | 11           | 8            | 3          | 38%        |
| Handset sales and accesories            | 5            | -            | 5          | -          |
| Others                                  | 7            | 7            | -          | 0%         |
| <b>Telephone Directories (Publicom)</b> | <b>7</b>     | <b>6</b>     | <b>1</b>   | <b>17%</b> |
| <b>TOTAL NET REVENUES</b>               | <b>2,585</b> | <b>2,070</b> | <b>515</b> | <b>25%</b> |

\* Charges for the termination of calls of the cellular operators.

**Consolidated Revenues Breakdown  
Three -Month Comparison**

|  | June -30 |      |      |     |
|--|----------|------|------|-----|
|  | 2005     | 2004 | Δ \$ | Δ % |



Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|   |              |              |            |            |
|---|--------------|--------------|------------|------------|
| <b>Fixed Telephony</b>                  | <b>534</b>   | <b>504</b>   | <b>30</b>  | <b>6%</b>  |
| Measured service                        |              |              |            |            |
| Local                                   | 124          | 128          | (4)        | -3%        |
| DLD                                     | 111          | 105          | 6          | 6%         |
| Monthly charges                         | 166          | 157          | 9          | 6%         |
| Public telephones                       | 38           | 40           | (2)        | -5%        |
| Interconnection                         | 62           | 48           | 14         | 29%        |
| Others                                  | 33           | 26           | 7          | 27%        |
| <b>International Telephony</b>          | <b>55</b>    | <b>51</b>    | <b>4</b>   | <b>8%</b>  |
| <b>Data transmission &amp; Internet</b> | <b>115</b>   | <b>101</b>   | <b>14</b>  | <b>14%</b> |
| <b>Cellular Telephony</b>               | <b>637</b>   | <b>393</b>   | <b>244</b> | <b>62%</b> |
| Telecom Personal                        | 584          | 352          | 232        | 66%        |
| Monthly fee and measured service        | 132          | 76           | 56         | 74%        |
| Pre-paid card                           | 137          | 70           | 67         | 96%        |
| Calling Party Pays                      | 99           | 114          | (15)       | -13%       |
| TLRD *                                  | 59           | 32           | 27         | 84%        |
| Handset sales and accessories           | 80           | 29           | 51         | 176%       |
| Others                                  | 77           | 31           | 46         | 148%       |
| Núcleo                                  | 53           | 41           | 12         | 29%        |
| Monthly fee and measured service        | 11           | 8            | 3          | 38%        |
| Pre-paid card                           | 21           | 14           | 7          | 50%        |
| Calling Party Pays                      | 9            | 12           | (3)        | -25%       |
| TLRD *                                  | 6            | 3            | 3          | 100%       |
| Handset sales and accessories           | 2            | (1)          | 3          | -300%      |
| Others                                  | 4            | 5            | (1)        | -20%       |
| <b>Telephone Directories (Publicom)</b> | <b>7</b>     | <b>4</b>     | <b>3</b>   | <b>75%</b> |
| <b>TOTAL NET REVENUES</b>               | <b>1,348</b> | <b>1,053</b> | <b>295</b> | <b>28%</b> |

\* Charges for the termination of calls of the cellular operators.

**Table of Contents**

6- [Consolidated Income Statement by Activities](#)  
[Six-month period - FY 2005 \(01/01/05 - 06/30/05\)](#)  
(In million of Argentine pesos )

|  | Activities         |                       |                           | Variation vs 1H04          |       |       |
|--|--------------------|-----------------------|---------------------------|----------------------------|-------|-------|
|  | Fixed<br>Telephony | Cellular<br>Telephony | Publishing<br>Directories | Consolidated<br>Activities | Δ \$  | Δ %   |
| NET REVENUES   | 1,391              | 1,187                 | 7                         | 2,585                      | 515   | 25%   |
| Salaries and social security contributions           | (272)              | (51)                  | (6)                       | (329)                      | (43)  | 15%   |
| Taxes  | (81)               | (98)                  | -                         | (179)                      | (38)  | 27%   |
| Materials and supplies                               | (96)               | (38)                  | (2)                       | (136)                      | (39)  | 40%   |
| Allowance for doubtful accounts                      | (5)                | (11)                  | 1                         | (15)                       | (13)  | 650%  |
| Settlement charges                                   | (48)               | -                     | -                         | (48)                       | (9)   | 23%   |
| Interconnection cost                                 | (70)               | -                     | -                         | (70)                       | (4)   | 6%    |
| Lease of lines and circuits                          | (14)               | (2)                   | -                         | (16)                       | 1     | -6%   |
| Service fees   | (38)               | (28)                  | -                         | (66)                       | (36)  | 120%  |
| Advertising  | (17)               | (40)                  | (1)                       | (58)                       | (18)  | 45%   |
| Sales commissions                                    | (8)                | (134)                 | -                         | (142)                      | (66)  | 87%   |
| Cost of cellular handsets                            | -                  | (234)                 | -                         | (234)                      | (159) | 212%  |
| Roaming and TLRD                                     | -                  | (171)                 | -                         | (171)                      | (90)  | 111%  |
| Others   | (79)               | (68)                  | (2)                       | (149)                      | (12)  | 9%    |
| Operating (Loss)/Profit before D&A                   | 663                | 312                   | (3)                       | 972                        | (11)  | -1%   |
| <i>Operating (Loss)/Profit before D&amp;A Margin</i> | <i>48%</i>         | <i>26%</i>            | <i>-43%</i>               | <i>38%</i>                 | (0)   | -21%  |
| Depreciation of fixed assets                         | (544)              | (181)                 | (1)                       | (726)                      | 72    | -9%   |
| Amortization of intangible assets                    | (4)                | (19)                  | -                         | (23)                       | 30    | -57%  |
| OPERATING RESULTS                                    | 115                | 112                   | (4)                       | 223                        | 91    | 69%   |
| EQUITY INCOME FROM RELATED COMPANIES                 | 7                  | -                     | -                         | 7                          | 7     | -     |
| AMORTIZATION OF GOODWILL                             | -                  | -                     | -                         | -                          | -     | 0%    |
| Interest on assets                                   | (312)              | (13)                  | 1                         | (324)                      | (302) | 1373% |
| Interest on liabilities                              | 644                | (21)                  | -                         | 623                        | 899   | -326% |
| FINANCIAL AND HOLDING INCOME                         | 332                | (34)                  | 1                         | 299                        | 597   | -200% |
| DEBT RESTRUCTURING INCOME                            | (15)               | -                     | -                         | (15)                       | (15)  | -     |
| OTHER INCOMES AND EXPENSES                           | (36)               | (13)                  | (1)                       | (50)                       | 5     | -9%   |
| INCOME FROM ORDINARY OPERATIONS                      | 403                | 65                    | (4)                       | 464                        | 685   | -310% |
| Taxes on income                                      | (10)               | 6                     | 1                         | (3)                        | 5     | -63%  |
| Minority interest                                    | -                  | (3)                   | -                         | (3)                        | (2)   | 200%  |
| NET (LOSS)/INCOME                                    | 393                | 68                    | (3)                       | 458                        | 688   | -299% |

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

Consolidated Income Statement by Activities  
Six-month period - FY 2004 (01/01/04 - 06/30/04)  
(In million of Argentine pesos )

|  | Activities         |                       |                           |                            |
|--|--------------------|-----------------------|---------------------------|----------------------------|
|  | Fixed<br>Telephony | Cellular<br>Telephony | Publishing<br>Directories | Consolidated<br>Activities |
| NET REVENUES   | 1,311              | 753                   | 6                         | 2,070                      |
| Salaries and social security contributions           | (240)              | (41)                  | (5)                       | (286)                      |
| Taxes  | (70)               | (70)                  | (1)                       | (141)                      |
| Materials and supplies                               | (78)               | (17)                  | (2)                       | (97)                       |
| Allowance for doubtful accounts                      | 6                  | (7)                   | (1)                       | (2)                        |
| Settlement charges                                   | (39)               | -                     | -                         | (39)                       |
| Interconnection cost                                 | (66)               | -                     | -                         | (66)                       |
| Lease of lines and circuits                          | (16)               | (1)                   | -                         | (17)                       |
| Service fees   | (24)               | (5)                   | (1)                       | (30)                       |
| Advertising  | (11)               | (29)                  | -                         | (40)                       |
| Sales commissions                                    | (9)                | (67)                  | -                         | (76)                       |
| Cost of cellular handsets                            | -                  | (75)                  | -                         | (75)                       |
| Roaming and TLRD                                     | -                  | (81)                  | -                         | (81)                       |
| Others   | (84)               | (53)                  | -                         | (137)                      |
| Operating (Loss)/Profit before D&A                   | 680                | 307                   | (4)                       | 983                        |
| <i>Operating (Loss)/Profit before D&amp;A Margin</i> | <i>52%</i>         | <i>41%</i>            | <i>-67%</i>               | <i>47%</i>                 |
| Depreciation of fixed assets                         | (643)              | (154)                 | (1)                       | (798)                      |
| Amortization of intangible assets                    | (31)               | (22)                  | -                         | (53)                       |
| OPERATING RESULTS                                    | 6                  | 131                   | (5)                       | 132                        |
| EQUITY INCOME FROM RELATED COMPANIES                 | -                  | -                     | -                         | -                          |
| AMORTIZATION OF GOODWILL                             | -                  | -                     | -                         | -                          |
| Interest on assets                                   | (31)               | 8                     | 1                         | (22)                       |
| Interest on liabilities                              | (188)              | (88)                  | -                         | (276)                      |
| FINANCIAL AND HOLDING INCOME                         | (219)              | (80)                  | 1                         | (298)                      |
| DEBT RESTRUCTURING INCOME                            | -                  | -                     | -                         | -                          |
| OTHER INCOMES AND EXPENSES                           | (38)               | (16)                  | (1)                       | (55)                       |
| INCOME FROM ORDINARY OPERATIONS                      | (251)              | 35                    | (5)                       | (221)                      |
| Taxes on income                                      | -                  | (9)                   | 1                         | (8)                        |
| Minority interest                                    | -                  | (1)                   | -                         | (1)                        |
| NET (LOSS)/INCOME                                    | (251)              | 25                    | (4)                       | (230)                      |

**Table of Contents**

7- [Consolidated Income Statement by Activities](#)  
[Three-month period - FY 2005 \(03/31/05 - 06/30/05\)](#)  
(In million of Argentine pesos)

|  | Activities         |                       |                           | Variation vs 2Q04          |       |        |
|--|--------------------|-----------------------|---------------------------|----------------------------|-------|--------|
|  | Fixed<br>Telephony | Cellular<br>Telephony | Publishing<br>Directories | Consolidated<br>Activities | Δ \$  | Δ %    |
| NET REVENUES   | 704                | 637                   | 7                         | 1,348                      | 295   | 28%    |
| Salaries and social security contributions           | (142)              | (25)                  | (3)                       | (170)                      | (17)  | 11%    |
| Taxes  | (41)               | (53)                  | -                         | (94)                       | (24)  | 34%    |
| Materials and supplies                               | (48)               | (24)                  | (2)                       | (74)                       | (25)  | 51%    |
| Allowance for doubtful accounts                      | (1)                | (6)                   | 1                         | (6)                        | (3)   | 100%   |
| Settlement charges                                   | (23)               | -                     | -                         | (23)                       | (4)   | 21%    |
| Interconnection cost                                 | (36)               | -                     | -                         | (36)                       | (4)   | 13%    |
| Lease of lines and circuits                          | (7)                | (1)                   | -                         | (8)                        | 1     | -11%   |
| Service fees   | (23)               | (14)                  | -                         | (37)                       | (22)  | 147%   |
| Advertising  | (10)               | (25)                  | (1)                       | (36)                       | (18)  | 100%   |
| Sales commissions                                    | (3)                | (84)                  | -                         | (87)                       | (49)  | 129%   |
| Cost of cellular handsets                            | -                  | (153)                 | -                         | (153)                      | (107) | 233%   |
| Roaming and TLRD                                     | -                  | (85)                  | -                         | (85)                       | (46)  | 118%   |
| Others   | (40)               | (34)                  | (1)                       | (75)                       | (2)   | 3%     |
| Operating (Loss)/Profit before D&A                   | 330                | 133                   | 1                         | 464                        | (25)  | -5%    |
| <i>Operating (Loss)/Profit before D&amp;A Margin</i> | <i>47%</i>         | <i>21%</i>            | <i>14%</i>                | <i>34%</i>                 | (0)   | -26%   |
| Depreciation of fixed assets                         | (272)              | (100)                 | (1)                       | (373)                      | 22    | -6%    |
| Amortization of intangible assets                    | (2)                | (8)                   | -                         | (10)                       | 17    | -63%   |
| OPERATING RESULTS                                    | 56                 | 25                    | -                         | 81                         | 14    | 21%    |
| Interest on assets                                   | (164)              | (5)                   | 1                         | (168)                      | (182) | -1300% |
| Interest on liabilities                              | 305                | (13)                  | -                         | 292                        | 699   | -172%  |
| FINANCIAL AND HOLDING INCOME                         | 141                | (18)                  | 1                         | 124                        | 517   | -132%  |
| DEBT RESTRUCTURING INCOME                            | (7)                | -                     | -                         | (7)                        | (7)   | -      |
| OTHER INCOMES AND EXPENSES                           | (13)               | 1                     | (1)                       | (13)                       | 11    | -46%   |
| INCOME FROM ORDINARY OPERATIONS                      | 177                | 8                     | -                         | 185                        | 535   | -153%  |
| Taxes on income                                      | (10)               | 6                     | -                         | (4)                        | -     | 0%     |
| Minority interest                                    | -                  | (2)                   | -                         | (2)                        | (2)   | -      |
| NET (LOSS)/INCOME                                    | 167                | 12                    | -                         | 179                        | 533   | -151%  |

[Consolidated Income Statement by Activities](#)  
[Three-month period - FY 2004 \(03/31/04 - 06/30/04\)](#)  
(In million of Argentine pesos )

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|  | Activities         |                       |                           |                            |
|--|--------------------|-----------------------|---------------------------|----------------------------|
|  | Fixed<br>Telephony | Cellular<br>Telephony | Publishing<br>Directories | Consolidated<br>Activities |
| NET REVENUES   | 656                | 393                   | 4                         | 1,053                      |
| Salaries and social security contributions           | (127)              | (23)                  | (3)                       | (153)                      |
| Taxes  | (34)               | (35)                  | (1)                       | (70)                       |
| Materials and supplies                               | (40)               | (8)                   | (1)                       | (49)                       |
| Allowance for doubtful accounts                      | 3                  | (5)                   | (1)                       | (3)                        |
| Settlement charges                                   | (19)               | -                     | -                         | (19)                       |
| Interconnection cost                                 | (32)               | -                     | -                         | (32)                       |
| Lease of lines and circuits                          | (8)                | (1)                   | -                         | (9)                        |
| Service fees   | (12)               | (2)                   | (1)                       | (15)                       |
| Advertising  | (5)                | (13)                  | -                         | (18)                       |
| Sales commissions                                    | (5)                | (33)                  | -                         | (38)                       |
| Cost of cellular handsets                            | -                  | (46)                  | -                         | (46)                       |
| TLRD and Roaming                                     | -                  | (39)                  | -                         | (39)                       |
| Others   | (43)               | (31)                  | 1                         | (73)                       |
| Operating (Loss)/Profit before D&A                   | 334                | 157                   | (2)                       | 489                        |
| <i>Operating (Loss)/Profit before D&amp;A Margin</i> | <i>51%</i>         | <i>40%</i>            | <i>-50%</i>               | <i>46%</i>                 |
| Depreciation of fixed assets                         | (318)              | (77)                  | -                         | (395)                      |
| Amortization of intangible assets                    | (16)               | (11)                  | -                         | (27)                       |
| OPERATING RESULTS                                    | -                  | 69                    | (2)                       | 67                         |
| Interest on assets                                   | 18                 | (5)                   | 1                         | 14                         |
| Interest on liabilities                              | (343)              | (64)                  | -                         | (407)                      |
| FINANCIAL AND HOLDING INCOME                         | (325)              | (69)                  | 1                         | (393)                      |
| DEBT RESTRUCTURING INCOME                            | -                  | -                     | -                         | -                          |
| OTHER INCOMES AND EXPENSES                           | (18)               | (5)                   | (1)                       | (24)                       |
| INCOME FROM ORDINARY OPERATIONS                      | (343)              | (5)                   | (2)                       | (350)                      |
| Taxes on income                                      | -                  | (4)                   | -                         | (4)                        |
| Minority interest                                    | -                  | -                     | -                         | -                          |
| NET (LOSS)/INCOME                                    | (343)              | (9)                   | (2)                       | (354)                      |

**Table of Contents**

8- [Ratios](#)

|   | <u>06/30/2005</u> | <u>12/31/2004</u> |
|---|-------------------|-------------------|
| Liquidity                               | 0.5               | 0.4               |
| Consolidated Financial Indebtedness (*) | 6.2               | 13.9              |
| Total Consolidated Indebtedness         | 11.3              | 22.1              |
| Return on equity (**)                   | 0.9               | (0.3)             |

(\*) Financial indebtedness = (Loans - Cash, equiv. & Investments) / Shareholders Equity.

(\*\*) Return on equity = Profit from ordinary operations / (Shareholders Equity - net income for the period).

9- [Statistical Data](#)

| TELECOM  | FIXED TELEPHONY |        |        |           |        |         |
|--|-----------------|--------|--------|-----------|--------|---------|
|  | Acumul.         | Jun05  |        | Acumul.   | Jun04  |         |
|  | (1)             | 3m     | 6m     | (1)       | 3m     | 6m      |
| Installed lines  | 3,821,595       | 13,936 | 18,589 | 3,801,410 | 591    | 21,510  |
| Lines in service (1)   | 3,853,561       | 35,082 | 63,263 | 3,700,622 | 27,076 | 197,702 |
| Customer lines   | 3,534,019       | 27,874 | 49,625 | 3,409,261 | 29,235 | 172,678 |
| Public telephony lines                                       | 83,762          | 339    | (85)   | 81,411    | 737    | 3,635   |
| Digitalization (%)   | 100             |        |        | 100       |        |         |
| Fixed lines in service per 100 inhabitants (northern region) | 20.4            | 0      | 0.3    | 19.7      | 0.1    | 0.8     |

(1) Includes direct inward dialing numbers connected to digital trunk lines

**Table of Contents****TELECOM ARGENTINA S.A.****Unconsolidated Information****SIX MONTH PERIOD AND SECOND QUARTER- FISCAL YEAR 2005 .****(In millions of Argentine pesos)**

|  | <b>June-30</b> | <b>Dic-04</b> |              |            |
|--|----------------|---------------|--------------|------------|
|  | <b>2005</b>    | <b>2004</b>   | <b>Δ\$</b>   | <b>Δ%</b>  |
| <b>10- <u>Balance Sheet</u></b>          |                |               |              |            |
| Cash, equivalents and investments        | 3,949          | 3,578         | 371          | 10%        |
| Trade receivables                        | 317            | 327           | (10)         | -3%        |
| Other current assets                     | 41             | 59            | (18)         | -31%       |
|  | <u>4,307</u>   | <u>3,964</u>  | <u>343</u>   | <u>9%</u>  |
| TOTAL CURRENT ASSETS                     |                |               |              |            |
| Other Trade receivables                  | 155            | 143           | 12           | 8%         |
| Fixed & Intangible assets                | 4,996          | 5,469         | (473)        | -9%        |
| Investments                              | 1,016          | 1,068         | (52)         | -5%        |
|  | <u>6,167</u>   | <u>6,680</u>  | <u>(513)</u> | <u>-8%</u> |
| TOTAL NON-CURRENT ASSETS                 |                |               |              |            |
| TOTAL ASSETS                             | <u>10,474</u>  | <u>10,644</u> | <u>(170)</u> | <u>-2%</u> |
| Accounts payable                         | 289            | 315           | (26)         | -8%        |
| Loans                                    | 8,764          | 9,418         | (654)        | -7%        |
| Reserves                                 | 27             | 11            | 16           | 145%       |
| Other current liabilities                | 194            | 151           | 43           | 28%        |
|  | <u>9,274</u>   | <u>9,895</u>  | <u>(621)</u> | <u>-6%</u> |
| TOTAL CURRENT LIABILITIES                |                |               |              |            |
| Accounts payable                         | 4              | 7             | (3)          | -43%       |
| Compensation and social benefits payable | 28             | 33            | (5)          | -15%       |
| Others liabilities                       | 58             | 64            | (6)          | -9%        |
| Reserves                                 | 150            | 143           | 7            | 5%         |
|  | <u>240</u>     | <u>247</u>    | <u>(7)</u>   | <u>-3%</u> |
| TOTAL NON-CURRENT LIABILITIES            |                |               |              |            |
| TOTAL LIABILITIES                        | <u>9,514</u>   | <u>10,142</u> | <u>(628)</u> | <u>-6%</u> |
| Shareholders equity                      | 960            | 502           | 458          | 91%        |
|  | <u>10,474</u>  | <u>10,644</u> | <u>(170)</u> | <u>-2%</u> |
| TOTAL LIABILITIES AND EQUITY             |                |               |              |            |

**11- Income Statement**

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

[Six -Month Comparison](#)

|   | 30-Jun     |              |            |             |
|---|------------|--------------|------------|-------------|
|   | 2005       | 2004         | Δ\$        | Δ%          |
| Net revenues                            | 1,499      | 1,378        | 121        | 9%          |
| Cost of services provided               | (932)      | (949)        | 17         | 2%          |
| <b>GROSS PROFIT</b>                     | <b>567</b> | <b>429</b>   | <b>138</b> | <b>32%</b>  |
| Administrative expenses                 | (82)       | (71)         | (11)       | -15%        |
| Selling expenses                        | (262)      | (284)        | 22         | 8%          |
| <b>OPERATING (LOSS)/PROFIT</b>          | <b>223</b> | <b>74</b>    | <b>149</b> | <b>201%</b> |
| Equity income from related companies    | (42)       | (50)         | 8          | 16%         |
| Net financial & holding results         | 336        | (218)        | 554        |             |
| Debt Restructuring Results              | (15)       | -            | (15)       |             |
| Other incomes & expenses                | (34)       | (36)         | 2          | 6%          |
| <b>RESULTS FROM ORDINARY OPERATIONS</b> | <b>468</b> | <b>(230)</b> | <b>698</b> |             |
| Taxes on income                         | (10)       | -            | (10)       | -           |
| <b>NET (LOSS)/INCOME</b>                | <b>458</b> | <b>(230)</b> | <b>688</b> |             |
| Operating (Loss)/Profit before D&A      | 771        | 749          | 22         | 3%          |
| <i>As a % of Net Revenues</i>           | 51%        | 54%          |            |             |

12- [Income Statement](#)

[Three -Month Comparison](#)

|   | 30-Jun     |              |            |             |
|---|------------|--------------|------------|-------------|
|   | 2005       | 2004         | Δ\$        | Δ%          |
| Net revenues                            | 757        | 689          | 68         | 10%         |
| Cost of services provided               | (467)      | (476)        | 9          | 2%          |
| <b>GROSS PROFIT</b>                     | <b>290</b> | <b>213</b>   | <b>77</b>  | <b>36%</b>  |
| Administrative expenses                 | (46)       | (39)         | (7)        | -18%        |
| Selling expenses                        | (135)      | (140)        | 5          | 4%          |
| <b>OPERATING (LOSS)/PROFIT</b>          | <b>109</b> | <b>34</b>    | <b>75</b>  | <b>221%</b> |
| Equity income from related companies    | (44)       | (47)         | 3          | 6%          |
| Net financial & holding results         | 143        | (324)        | 467        |             |
| Debt Restructuring Results              | (7)        | -            | (7)        |             |
| Other incomes & expenses                | (12)       | (17)         | 5          | 29%         |
| <b>RESULTS FROM ORDINARY OPERATIONS</b> | <b>189</b> | <b>(354)</b> | <b>543</b> |             |
| Taxes on income                         | (10)       | -            | (10)       |             |



Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|                                    |     |       |     |    |
|------------------------------------|-----|-------|-----|----|
| NET (LOSS)/INCOME                  | 179 | (354) | 533 | —  |
| Operating (Loss)/Profit before D&A | 383 | 369   | 14  | 4% |
| <i>As a % of Net Revenues</i>      | 51% | 54%   |     |    |

**Table of Contents**TELECOM PERSONAL S.A.

Unconsolidated Information

SIX MONTH PERIOD AND SECOND QUARTER- FISCAL YEAR 2005

(In millions of Argentine pesos)

13- Balance Sheet

|  | June-30      | Dic-04       |             |            |
|--|--------------|--------------|-------------|------------|
|  | 2005         | 2004         | Δ\$         | Δ%         |
| Cash, equivalents and investments      | 53           | 71           | (18)        | -25%       |
| Trade receivables                      | 256          | 227          | 29          | 13%        |
| Other current assets                   | 152          | 104          | 48          | 46%        |
| <b>TOTAL CURRENT ASSETS</b>            | <b>461</b>   | <b>402</b>   | <b>59</b>   | <b>15%</b> |
| Fixed & Intangible assets              | 1,876        | 1,891        | (15)        | -1%        |
| Other non-current assets               | 194          | 177          | 17          | 10%        |
| <b>TOTAL NON-CURRENT ASSETS</b>        | <b>2,070</b> | <b>2,068</b> | <b>2</b>    | <b>0%</b>  |
| <b>TOTAL ASSETS</b>                    | <b>2,531</b> | <b>2,470</b> | <b>61</b>   | <b>2%</b>  |
| Accounts payable                       | 295          | 212          | 83          | 39%        |
| Loans                                  | 37           | 14           | 23          | 164%       |
| Reserves                               | 29           | 17           | 12          | 71%        |
| Other current liabilities              | 108          | 97           | 11          | 11%        |
| <b>TOTAL CURRENT LIABILITIES</b>       | <b>469</b>   | <b>340</b>   | <b>129</b>  | <b>38%</b> |
| Reserves                               | 77           | 65           | 12          | 18%        |
| Loans                                  | 1,122        | 1,168        | (46)        | -4%        |
| Other non-current liabilities          | 6            | 12           | (6)         | -50%       |
| <b>TOTAL NON-CURRENT LIABILITIES</b>   | <b>1,205</b> | <b>1,245</b> | <b>(40)</b> | <b>-3%</b> |
| <b>TOTAL LIABILITIES</b>               | <b>1,674</b> | <b>1,585</b> | <b>89</b>   | <b>6%</b>  |
| Temporary differences from transaltion | 26           | 24           | 2           | 8%         |
| Shareholders equity                    | 831          | 861          | (30)        | -3%        |
| <b>TOTAL LIABILITIES AND EQUITY</b>    | <b>2,531</b> | <b>2,470</b> | <b>61</b>   | <b>2%</b>  |

14- Income Statement

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

[Six - Month Comparison](#)

|   | 30-Jun      |             |             |             |
|---|-------------|-------------|-------------|-------------|
|   | 2005        | 2004        | Δ\$         | Δ%          |
| Net revenues                            | 1,097       | 675         | 422         | 63%         |
| Cost of services provided               | (800)       | (438)       | (362)       | -83%        |
| <b>GROSS PROFIT</b>                     | <b>297</b>  | <b>237</b>  | <b>60</b>   | <b>25%</b>  |
| Administrative expenses                 | (52)        | (39)        | (13)        | -33%        |
| Selling expenses                        | (240)       | (134)       | (106)       | -79%        |
| <b>OPERATING (LOSS)/PROFIT</b>          | <b>5</b>    | <b>64</b>   | <b>(59)</b> | <b>-92%</b> |
| Equity income from related companies    | 7           | 1           | 6           | 600%        |
| Financial & holding results             | (35)        | (80)        | 45          | 56%         |
| Other incomes & expenses                | (13)        | (16)        | 3           | 19%         |
| <b>RESULTS FROM ORDINARY OPERATIONS</b> | <b>(36)</b> | <b>(31)</b> | <b>(5)</b>  | <b>-16%</b> |
| Taxes on income                         | 6           | -           | 6           | -           |
| <b>NET (LOSS)/INCOME</b>                | <b>(30)</b> | <b>(31)</b> | <b>1</b>    | <b>-3%</b>  |
| Operating (Loss)/Profit before D&A      | 165         | 200         | (35)        | -18%        |
| <i>As a % of Net Revenues</i>           | <i>15%</i>  | <i>30%</i>  |             |             |

15- [Income Statement](#)

[Three - Month Comparison](#)

|   | June-30     |             |             |              |
|---|-------------|-------------|-------------|--------------|
|   | 2005        | 2004        | Δ\$         | Δ%           |
| Net revenues                            | 588         | 354         | 234         | 66%          |
| Cost of services provided               | (446)       | (227)       | (219)       | -96%         |
| <b>GROSS PROFIT</b>                     | <b>142</b>  | <b>127</b>  | <b>15</b>   | <b>12%</b>   |
| Administrative expenses                 | (31)        | (24)        | (7)         | -29%         |
| Selling expenses                        | (140)       | (68)        | (72)        | -106%        |
| <b>OPERATING (LOSS)/PROFIT</b>          | <b>(29)</b> | <b>35</b>   | <b>(64)</b> | <b>-183%</b> |
| Equity income from related companies    | 5           | (1)         | 6           | 600%         |
| Amortization of goodwill                | -           | -           | -           | #DIV/0!      |
| Financial & holding results             | (22)        | (67)        | 45          | 67%          |
| Other incomes & expenses                | 2           | (5)         | 7           | 140%         |
| <b>RESULTS FROM ORDINARY OPERATIONS</b> | <b>(44)</b> | <b>(38)</b> | <b>(6)</b>  | <b>-16%</b>  |
| Taxes on income                         | 8           | -           | 8           | -            |

Edgar Filing: TELECOM ARGENTINA SA - Form 6-K

|                                    |                   |                   |                   |                   |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|
| NET (LOSS)/INCOME                  | (36)              | (38)              | 2                 | -5%               |
|                                    | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Operating (Loss)/Profit before D&A | 58                | 103               | (45)              | -44%              |
|                                    | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <i>As a % of Net Revenues</i>      | <i>10%</i>        | <i>29%</i>        |                   |                   |
|                                    | <u>          </u> | <u>          </u> |                   |                   |

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Telecom Argentina S.A.**

Date: August 15, 2005

By: /s/ Carlos Alberto Felices

---

Name: Carlos Alberto Felices  
Title: Chief Executive Officer