

VERIZON COMMUNICATIONS INC

Form S-4/A

July 20, 2005

Table of Contents

As filed with the Securities and Exchange Commission on July 20, 2005

Registration No. 333-124008

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**PRE-EFFECTIVE AMENDMENT NO. 4**

**TO**

**FORM S-4**

**REGISTRATION STATEMENT**

*UNDER*

*THE SECURITIES ACT OF 1933*

---

**Verizon Communications Inc.**

(Exact Name of Registrant as Specified in its Charter)

---

**Delaware**  
(State or other jurisdiction

of incorporation)

**4813**  
(Primary Standard Industrial

Classification Code Number)  
**1095 Avenue of the Americas**

**New York, New York 10036**

**23-2259884**  
(I.R.S. Employer

Identification Number)

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

(212) 395-2121

(Address, including Zip Code, and Telephone Number, including Area Code, of Registrant's Principal Executive Offices)

---

Marianne Drost, Esq.

Senior Vice President, Deputy General Counsel and Corporate Secretary

Verizon Communications Inc.

1095 Avenue of the Americas

New York, New York 10036

(212) 395-2121

(Name, Address, including Zip Code, and Telephone Number, including Area Code, of Agent for Service)

---

*With copies to:*

Jeffrey J. Rosen, Esq.

Anastasia D. Kelly, Esq.

Phillip R. Mills, Esq.

William D. Regner, Esq.

General Counsel

Michael Kaplan, Esq.

Debevoise & Plimpton LLP

MCI, Inc.

Davis Polk & Wardwell

919 Third Avenue

22001 Loudoun County Parkway

450 Lexington Avenue

New York, New York 10022

Ashburn, Virginia 20147

New York, New York 10017

(212) 909-6000

(703) 886-5600

(212) 450-4000

---

**Approximate date of commencement of the proposed sale of the securities to the public:** As soon as practicable after this Registration Statement becomes effective and at the closing of the merger of MCI, Inc. with and into Eli Acquisition, LLC, a Delaware limited liability company and a direct, wholly owned subsidiary of Verizon Communications Inc. (or at the closing of the alternative merger of a direct and wholly owned subsidiary of Verizon with and into MCI, if either Verizon or MCI fails to receive, from its respective counsel, a tax opinion to the effect that the merger will qualify as a reorganization for tax purposes, or if certain other conditions are not satisfied), sometimes referred to as the merger, as described in the Agreement and Plan of Merger, dated as of February 14, 2005, as amended as of March 4, 2005, March 29, 2005 and May 1, 2005, included as Annex A to the enclosed proxy statement and prospectus forming a part of this Registration Statement.

If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box. "

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act of 1933, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

---

**THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(A) OF THE SECURITIES ACT OF 1933, AS AMENDED, OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATES AS THE SECURITIES AND EXCHANGE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(A), MAY DETERMINE.**

---

**Table of Contents**

**The information in this proxy statement and prospectus is not complete and may be changed. The securities being offered by the use of this proxy statement and prospectus may not be issued until the registration statement filed with the Securities and Exchange Commission, of which this proxy statement and prospectus is a part, is declared effective. This proxy statement and prospectus is not an offer to sell these securities nor a solicitation of any offer to buy these securities in any jurisdiction where the offer or sale is not permitted.**

**PRELIMINARY PROXY STATEMENT AND PROSPECTUS (SUBJECT TO COMPLETION DATED JULY 20, 2005)**

**SPECIAL MEETING OF STOCKHOLDERS OF MCI, INC.**

Dear MCI Stockholder:

[ ],  
2005

After careful consideration, MCI's board of directors has unanimously approved the Agreement and Plan of Merger, dated as of February 14, 2005, among Verizon, Eli Acquisition LLC and MCI, Inc., as amended as of March 4, 2005, March 29, 2005 and May 1, 2005, and as may be amended from time to time, sometimes referred to collectively as the merger agreement, and declared that the merger and the other transactions contemplated by the merger agreement, including the special cash dividend, are advisable.

MCI's Board of Directors unanimously recommends that you vote FOR the adoption of the merger agreement and approval of the merger, FOR authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and FOR authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger at the special meeting of stockholders to be held on [ ], 2005, beginning at [ ] local time.

The merger agreement provides that when the merger closes, you will receive consideration that will be worth \$20.40 per share if there are no upward or downward adjustments. The merger consideration may be increased by up to \$5.60 per share to the extent MCI has not paid MCI stockholders a special cash dividend of \$5.60 per share prior to the closing of the merger. More particularly:

The merger agreement provides that after MCI's stockholders approve the merger, MCI will declare and pay a special cash dividend of up to \$5.60 per share (reduced by the amount of any other dividends declared by MCI from the date of this proxy statement and prospectus until the payment of the special cash dividend). If MCI pays less than the full amount, the remainder will be paid out by Verizon as cash merger consideration, without interest, at the closing of the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full.

In addition, at the closing of the merger, each share of MCI common stock that you hold will be converted into the right to receive 0.5743 shares of Verizon common stock. If the average trading price for Verizon's common stock is less than \$35.52 over the 20 trading days ending on the third trading day prior to closing, you will have the right to receive additional Verizon common stock or cash (at Verizon's option) in an amount sufficient to assure that, prior to any reduction under the potential downward purchase price adjustment, the merger consideration is at least \$20.40 per share.

The merger consideration you will receive may be decreased since it is subject to a potential downward purchase price adjustment based upon the amount of certain liabilities of MCI, which include MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108. Under the purchase price adjustment mechanism, the full amount of the merger

consideration is at risk.

If there is no downward purchase price adjustment and Verizon chooses not to issue additional shares in the event that Verizon's average stock price during the measurement period is less than \$35.52 per share, then Verizon will issue approximately 164.4 million shares of common stock in connection with the merger for a total value to MCI's stockholders (not including shares beneficially owned by Verizon), including the special cash dividend, of approximately \$7.4 billion and, after the merger, MCI's former stockholders (not including shares beneficially owned by Verizon) will own approximately 5.6% of Verizon's outstanding common stock.

We cannot determine now, and, at the time of the MCI stockholders' meeting, we will not be able to determine, the value of the aggregate merger consideration, the number of Verizon shares you will receive in the merger and the ratio of stock to cash you will receive in the merger, because:

The special cash dividend will not be paid until after the MCI stockholders approve the merger at the MCI stockholders' meeting;

The average of the trading prices for Verizon's common stock over the measurement period cannot be determined until the third business day before the closing of the merger; and

The estimated amount of the liabilities which will determine whether there will be a downward purchase price adjustment will not finally be determined until the closing of the merger.

The accompanying document describes the special meeting of MCI stockholders, the merger, the documents related to the merger and other related matters. **Please read this entire document carefully, including the section discussing risk factors beginning on page 25 for a discussion of the risks related to the merger.** You can also obtain information about MCI and Verizon from documents that each company has filed with the SEC.

Sincerely,

**Michael D. Capellas**

*Chief Executive Officer*

*MCI, Inc.*

MCI common stock is quoted on NASDAQ under the symbol MCIP. Verizon common stock is quoted on the NYSE under the symbol VZ.

**Neither the SEC nor any state securities commission has approved or disapproved of the merger described in this proxy statement and prospectus or the securities to be issued pursuant to the merger under this proxy statement and prospectus or determined that this proxy statement and prospectus is accurate or adequate. Any representation to the contrary is a criminal offense.**

This proxy statement and prospectus is dated [                      ], 2005, and is expected to be first mailed to MCI stockholders on or about [                      ], 2005.

Table of Contents

MCI, INC.

22001 Loudoun County Parkway

Ashburn, Virginia 20147

---

NOTICE OF SPECIAL MEETING OF STOCKHOLDERS

To Be Held On [                      ], 2005

---

To the Stockholders of MCI, Inc.:

NOTICE IS HEREBY GIVEN that the special meeting of stockholders of MCI, Inc., a Delaware corporation, will be held at [                      ] on [                      ], 2005, at [                      ], Eastern Daylight Time, to consider and vote upon the proposal to adopt the Agreement and Plan of Merger, dated as of February 14, 2005, among Verizon Communications Inc., Eli Acquisition, LLC and MCI, Inc., as amended as of March 4, 2005, March 29, 2005 and May 1, 2005 and as it may be amended from time to time, and to approve the merger contemplated by the merger agreement.

MCI's board of directors unanimously recommends that you vote **FOR** the adoption of the merger agreement and approval of the merger, **FOR** authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and **FOR** authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger.

We have fixed the close of business on [                      ], 2005 as the record date for the special meeting of MCI stockholders. Only holders of record of our common stock on that date will be entitled to notice of and to vote at the special meeting of MCI stockholders or any adjournments or postponements of the special meeting of MCI stockholders.

**The accompanying document describes the proposed merger in more detail. We encourage you to read the entire document carefully, including the merger agreement which is included as Annex A to the document.**

Whether or not you expect to attend the special meeting of MCI stockholders, to ensure that your shares are represented at the special meeting of MCI stockholders, please complete, date, sign and return the enclosed proxy card in the envelope that has been provided or vote your shares by

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

using a touch-tone telephone or through the Internet, as explained in the proxy voting instructions attached to the proxy card. No postage is required for mailing in the United States. Voting by mail, by telephone or through the Internet will not prevent you from voting in person at the meeting. If you are able to attend the meeting, you may revoke your proxy and vote your shares in person even if you have previously completed and returned the enclosed proxy card or voted by telephone or through the Internet. Thank you for acting promptly.

Michael D. Capellas

Chief Executive Officer

[            ], 2005

Ashburn, Virginia

**Table of Contents**

**THIS PROXY STATEMENT AND PROSPECTUS INCORPORATES ADDITIONAL INFORMATION**

This proxy statement and prospectus incorporates important business and financial information about Verizon Communications Inc., sometimes referred to as Verizon, and MCI, Inc., sometimes referred to as MCI, from documents that are not included in or delivered with this proxy statement and prospectus. This information is available to you without charge upon request. You can obtain the documents incorporated by reference in this proxy statement and prospectus by requesting them in writing or by telephone from the appropriate company at the following addresses and telephone numbers:

**Verizon Communications Inc.**

1095 Avenue of the Americas

New York, New York 10036

Attention: Investor Relations

Telephone: (212) 395-2121

**MCI, Inc.**

22001 Loudoun County Parkway

Ashburn, Virginia 20147

Attention: Investor Relations

Telephone: (703) 886-5600

Investors may also consult Verizon's or MCI's respective Web sites for more information concerning the merger described in this proxy statement and prospectus, which is sometimes referred to as the merger. Verizon's Web site is [www.verizon.com](http://www.verizon.com). MCI's Web site is [www.mci.com](http://www.mci.com). Information included on either Web site is not incorporated by reference in this proxy statement and prospectus.

Please note that copies of the documents to be provided to you will not include exhibits, unless the exhibits are specifically incorporated by reference into the documents or into this proxy statement and prospectus.

**PLEASE CONTACT VERIZON OR MCI, AS APPLICABLE, NO LATER THAN [                      ], 2005 IN ORDER TO RECEIVE TIMELY DELIVERY OF THE DOCUMENTS BEFORE THE SPECIAL MEETING OF MCI STOCKHOLDERS.**

Also see **Where You Can Find More Information** beginning on page 152.

**ABOUT THIS PROXY STATEMENT AND PROSPECTUS**

This document, which forms part of a registration statement on Form S-4 filed with the SEC by Verizon, constitutes a prospectus of Verizon under Section 5 of the Securities Act of 1933, as amended, which is sometimes referred to as the Securities Act, with respect to the shares of Verizon common stock to be issued to MCI stockholders in connection with the merger. This document also constitutes a proxy statement of MCI under Section 14(a) of the Securities Exchange Act of 1934, as amended, which is sometimes referred to as the Exchange Act, and the rules thereunder, and a notice of meeting with respect to the special meeting of stockholders of MCI, Inc. to consider and vote upon the proposal to adopt the merger agreement and approve the merger.



**Table of Contents**

**Table of Contents**

	<b>Page</b>
<u>SUMMARY</u>	1
<u>The Companies</u>	1
<u>Verizon</u>	1
<u>MCI</u>	1
<u>The Special Meeting of MCI Stockholders</u>	2
<u>Recommendation of MCI's Board of Directors</u>	2
<u>The Merger</u>	2
<u>Structure of the Merger</u>	3
<u>Merger Consideration and Conversion of MCI Common Stock</u>	3
<u>Special Cash Dividend</u>	4
<u>Potential Downward Purchase Price Adjustment for Specified Liabilities</u>	4
<u>No Solicitation by MCI</u>	6
<u>Changes in MCI's Recommendation</u>	6
<u>Conditions to the Closing of the Merger</u>	7
<u>Termination of the Merger Agreement</u>	9
<u>Reasons for the Merger</u>	10
<u>Risks Associated with the Merger</u>	11
<u>Opinions of MCI's Financial Advisors</u>	11
<u>Regulatory Approvals Required for the Merger</u>	12
<u>Accounting Treatment of the Merger</u>	12
<u>Material United States Federal Income Tax Considerations</u>	12
<u>Senior Notes</u>	14
<u>Interests of MCI Directors and Executive Officers in the Merger</u>	14
<u>Treatment of Restricted Shares and Other Equity-Based Awards</u>	15
<u>Verizon's Purchase of 13.4% of MCI's Outstanding Shares</u>	15
<u>Appraisal Rights</u>	16
<u>Selected Historical Financial Information</u>	17
<u>Verizon Selected Historical Financial Information</u>	18
<u>MCI Selected Historical Financial Information</u>	19
<u>Summary Selected Unaudited Condensed Consolidated Pro Forma Financial Information</u>	21
<u>Selected Unaudited Condensed Consolidated Pro Forma Financial Information</u>	21
<u>Unaudited Comparative Per Share Information</u>	22
<u>Comparative Per Share Market Price and Dividend Information</u>	23
<u>Recent Closing Prices</u>	24
<u>Dividend Information</u>	24
<u>RISK FACTORS RELATING TO THE MERGER</u>	25
<u>CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS</u>	31
<u>THE MERGER</u>	33
<u>Background of the Merger</u>	33
<u>Verizon's Reasons for the Merger</u>	57
<u>MCI's Reasons for the Merger</u>	62
<u>Recommendation of MCI's Board of Directors</u>	71
<u>Analyses of MCI's Financial Advisors</u>	71
<u>Interests of MCI Directors and Executive Officers in the Merger</u>	90
<u>Effect of the Merger on MCI Stock Plans</u>	93
<u>Closing of the Merger</u>	93
<u>Board of Directors Following the Merger</u>	93
<u>Consideration to be Received in Connection with the Merger</u>	93

**Table of Contents**

	<u>Page</u>
<u>Procedures for Exchange of Certificates</u>	93
<u>Listing of Verizon Common Stock</u>	93
<u>Delisting and Deregistration of MCI Common Stock</u>	93
<u>Regulatory Approvals Required for the Merger</u>	93
<u>Material United States Federal Income Tax Considerations</u>	94
<u>Accounting Treatment of the Merger</u>	94
<u>Senior Notes</u>	95
<u>Restrictions on Payments of Dividends Under Applicable Law</u>	95
<u>Restrictions on Sales of Shares of Verizon Common Stock Received in Connection with the Merger</u>	95
<u>Certificate of Formation and Limited Liability Company Agreement of Eli Acquisition</u>	96
<u>Verizon's Purchase of 13.4% of MCI's Outstanding Shares</u>	96
<u>Appraisal Rights</u>	97
<u>MATERIAL UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS</u>	101
<u>U.S. Holders</u>	101
<u>Non-U.S. Holders</u>	104
<u>Information Reporting and Backup Withholding</u>	106
<u>THE MERGER AGREEMENT</u>	107
<u>Structure of the Merger</u>	107
<u>Closing of the Merger</u>	107
<u>Merger Consideration and Conversion of MCI Common Stock</u>	107
<u>No Issuance of Fractional Shares</u>	108
<u>Potential Downward Purchase Price Adjustment for Specified Liabilities</u>	108
<u>Treatment of Restricted Shares and Other Equity-Based Awards</u>	109
<u>Treatment of MCI's Employee Stock Purchase Plan</u>	109
<u>Appraisal Rights</u>	109
<u>Exchange of Share Certificates</u>	110
<u>Representations and Warranties</u>	110
<u>Covenants Relating to Conduct of Business</u>	112
<u>Regulatory Approvals</u>	114
<u>No Solicitations by MCI</u>	114
<u>Changes in MCI's Recommendation</u>	116
<u>Employee Benefits and Plans</u>	117
<u>Indemnification and Insurance</u>	117
<u>Special Cash Dividend</u>	118
<u>Bankruptcy Court Order</u>	118
<u>Settlement of Bankruptcy Claims</u>	118
<u>Release from Permanent Injunction and Court Orders</u>	118
<u>Network Facility Maintenance and Compliance</u>	118
<u>Agreement to Vote Shares</u>	119
<u>Other Covenants and Agreements</u>	119
<u>Conditions to the Closing of the Merger</u>	119
<u>Transaction Fees and Expenses</u>	121
<u>Termination of the Merger Agreement</u>	121
<u>Termination Fee</u>	122
<u>Governing Law</u>	122
<u>Amendments, Extensions and Waivers of the Merger Agreement</u>	122
<u>Letter Agreement, dated as of March 4, 2005, Amending the Merger Agreement and the Confidentiality Agreement Between Verizon and MCI</u>	122
<u>Amendment to the Agreement and Plan of Merger, dated as of March 29, 2005</u>	123

**Table of Contents**

	<u>Page</u>
<u>Amendment to the Agreement and Plan of Merger, dated as of May 1, 2005</u>	123
<u>UNAUDITED CONDENSED CONSOLIDATED PRO FORMA FINANCIAL INFORMATION</u>	124
<u>VERIZON</u>	135
<u>MCI</u>	136
<u>THE SPECIAL MEETING OF MCI STOCKHOLDERS</u>	137
<u>Date, Time and Place of the Special Meeting of MCI Stockholders</u>	137
<u>Purpose of the Special Meeting of MCI Stockholders</u>	137
<u>Record Date and Outstanding Shares</u>	137
<u>Quorum Requirement</u>	137
<u>Vote Required</u>	137
<u>Shares Beneficially Owned as of the Record Date</u>	138
<u>Voting at the Special Meeting of MCI Stockholders</u>	138
<u>Proxies</u>	138
<u>Solicitation of Proxies</u>	139
<u>Other Business</u>	140
<u>Communications by MCI's Stockholders with MCI</u>	140
<u>Appraisal Rights</u>	140
<u>COMPARATIVE PER SHARE MARKET PRICE AND DIVIDEND INFORMATION</u>	141
<u>Recent Closing Prices</u>	142
<u>Dividend Information</u>	142
<u>COMPARISON OF RIGHTS OF VERIZON STOCKHOLDERS AND MCI STOCKHOLDERS</u>	144
<u>LEGAL MATTERS</u>	151
<u>EXPERTS</u>	151
<u>OTHER MATTERS</u>	152
<u>WHERE YOU CAN FIND MORE INFORMATION</u>	152
Annex A Agreement and Plan of Merger, dated as of February 14, 2005 as amended as of March 4, 2005, March 29, 2005 and May 1, 2005, among Verizon, Eli Acquisition and MCI (composite copy incorporating the Agreement and Plan of Merger, dated as of February 14, 2005, the Letter Agreement, dated as of March 4, 2005, the Amendment to the Agreement and Plan of Merger, dated as of March 29, 2005, and the Amendment to the Agreement and Plan of Merger, dated as of May 1, 2005)	
Annex B Opinion of Greenhill & Co., LLC	
Annex C Opinion of J.P. Morgan Securities Inc.	
Annex D Opinion of Lazard Frères & Co. LLC	
Annex E Delaware General Corporation Law, Section 262, Appraisal Rights	

**Table of Contents**

**QUESTIONS AND ANSWERS FOR MCI STOCKHOLDERS**

**ABOUT THE MERGER AND THE APPROVAL OF THE MERGER**

**Q: Why are the companies proposing the merger?**

- A. We believe that the merger will capitalize on the complementary strengths of the two companies and will create one of the world's leading providers of communication services, including local, nationwide and international long-distance voice, data and advanced Internet protocol, sometimes referred to as IP, communication services, wireless services, and value-added services and solutions for residential consumers, businesses and governmental entities. For a discussion of our reasons for the merger, we urge you to read the information under "The Merger - Verizon's Reasons for the Merger" beginning on page 57 of this proxy statement and prospectus and "The Merger - MCI's Reasons for the Merger" beginning on page 62 of this proxy statement and prospectus. For a discussion of risk factors relating to the merger, we urge you to read the information under "Risk Factors Relating to the Merger" beginning on page 25.

We also believe that operating the businesses of MCI with Verizon will create greater value for each company's stockholders than would be achieved if the merger did not occur.

**Q: What will I receive in the merger and when will I receive it?**

- A. The merger agreement provides that after MCI's stockholders approve the merger, MCI will declare and pay a special cash dividend of up to \$5.60 per share which will be reduced by the amount of any other dividends declared by MCI from the date of this proxy statement and prospectus until the payment of the special cash dividend. This special cash dividend will be paid to MCI's stockholders of record as of the special cash dividend record date. If MCI pays less than the full amount of this special cash dividend, Verizon will pay the remainder as cash merger consideration, without interest, at the closing of the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full.

In addition, at the closing of the merger, each share of MCI common stock that you hold will be converted into the right to receive 0.5743 shares of Verizon common stock, plus, if the average trading price for Verizon's common stock is less than \$35.52 over the 20 trading days ending on the third trading day prior to closing, sometimes referred to as the measurement period, additional Verizon common stock or cash (at Verizon's option) in an amount sufficient to assure that, prior to any reduction under the potential downward purchase price adjustment, the merger consideration is at least \$20.40 per share. You will also receive, as noted in the preceding paragraph, any amount of the special cash dividend not previously paid.

The consideration you will receive is subject to a potential downward purchase price adjustment based upon the amount of certain liabilities, which include MCI bankruptcy claims as described under "The Merger Agreement - Potential Downward Purchase Price Adjustment for Specified Liabilities" on page 108, including tax claims, as well as certain international tax liabilities. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk. Any downward purchase price adjustment would be applied first to any cash merger consideration that would otherwise be payable at the closing.

Accordingly, if Verizon's average stock price during the measurement period is \$35.52 or less, the aggregate value of Verizon common stock and cash, if any, you will receive when the merger is completed, taken together with the special cash dividend, will represent a total value, prior to any reduction under the potential downward purchase price adjustment, of at least \$26.00 per share. The total value of the consideration you will receive may be greater than \$26.00 per share if Verizon's stock price exceeds \$35.52 at the closing of the merger. The total value of the consideration you will receive may be less than \$26.00 per share if there is a downward purchase price adjustment. For more detailed discussion

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

of the timing of the closing of the merger, please refer to the question entitled "When do you expect the merger of Verizon and MCI to close?"

## **Table of Contents**

### **Q: When is the special meeting of MCI stockholders?**

A: The special meeting of MCI stockholders will take place on [ ], 2005, at the time and location specified on the cover page of this proxy statement and prospectus.

### **Q: What do I need to do now?**

A: After you have carefully read this entire proxy statement and prospectus, please vote your shares of MCI common stock. You may do this either by completing, signing, dating and mailing the enclosed proxy card or by submitting your proxy by telephone or through the Internet, as explained in the voting instructions attached to your proxy card. This will enable your shares of MCI common stock to be represented and voted at the special meeting of MCI stockholders. If you submit a valid proxy and do not indicate how you want to vote, we will vote your shares of MCI common stock in accordance with the unanimous recommendation of MCI's board of directors and in favor of the proposal to adopt the merger agreement and approve the merger.

**MCI's board of directors unanimously recommends that MCI stockholders vote FOR the adoption of the merger agreement and approval of the merger, FOR authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and FOR authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger.**

### **Q: What constitutes a quorum at the special meeting of MCI stockholders?**

A: The presence of the holders of record of a majority of the issued and outstanding shares of MCI common stock entitled to vote at the special meeting of MCI stockholders constitutes a quorum. Stockholders may be present in person or by proxy. You will be considered part of the quorum if you return a signed and dated proxy card, if you vote by telephone or the Internet, or if you vote in person at the special meeting of MCI stockholders.

Shares of MCI common stock voted by a bank or broker holding shares of MCI common stock for a beneficial owner and abstentions are counted as present and entitled to vote only for purposes of determining a quorum.

### **Q: What vote is required to adopt the merger agreement and approve the merger?**

A: The approval of this proposal, and therefore the closing of the merger, requires the affirmative vote of the holders of a majority of the outstanding shares of MCI common stock.

### **Q: What is the effect of not voting?**

A: If you do not return your proxy card, submit your proxy by telephone or through the Internet or vote in person at the special meeting of MCI stockholders, it will be more difficult for MCI to obtain the necessary quorum to hold the special meeting of MCI stockholders.

Your failure to vote or your abstention from voting will have the same effect as a vote against the adoption of the merger agreement and the approval of the merger. Brokers holding shares of MCI common stock as nominees who do not receive instructions from the beneficial owners of those shares of MCI common stock will not have discretionary authority to vote those shares of MCI common stock. Therefore, your failure to provide voting instructions to your broker will also have the same effect as a vote against the adoption of the merger agreement and approval

of the merger.

v

**Table of Contents**

**Q: What if I fail to instruct my broker?**

A: A broker non-vote will be counted towards a quorum at the special meeting of MCI stockholders, but will have the same effect as a vote against the proposal to adopt the merger agreement and approve the merger.

**Q: Can I attend the special meeting of MCI stockholders and vote my shares of MCI common stock in person?**

A: All MCI stockholders are invited to attend the special meeting of MCI stockholders. However, only MCI stockholders of record as of [ ], 2005 will be entitled to vote in person at the special meeting of MCI stockholders. If a bank, broker or other nominee holds your shares of MCI common stock, then you are not the stockholder of record and you must ask your bank, broker or other nominee how you can vote in person at the special meeting of MCI stockholders. If your shares of MCI common stock are not held in the name of a bank, broker or other nominee, your admission ticket is the left side of your voting information form.

**Q: Can I change my vote after I have submitted my proxy card or submitted my proxy by telephone or through the Internet?**

A: Yes. If you are a record holder, you can change your proxy instructions after you have submitted your proxy card, or submitted your proxy by telephone or through the Internet, at any time before your proxy is exercised at the special meeting of MCI stockholders, by:

submitting a written notice prior to the special meeting of MCI stockholders revoking your proxy to the corporate secretary of MCI;

submitting a new proxy card with a later date, or submitting a new proxy by telephone or through the Internet; or

attending the special meeting of MCI stockholders and voting in person.

For more detailed procedures on revoking a proxy, see the description under "The Special Meeting of MCI Stockholders Proxies" beginning on page 138.

If you own your shares of MCI common stock through a broker, you must follow the directions you receive from your broker in order to change or revoke your vote.

**Q: Should I send in my stock certificates now?**

A: No. You should not send in your stock certificates at this time. MCI stockholders who hold their shares of MCI common stock in certificated form will need to exchange their MCI stock certificates for the Verizon common stock and cash, if any, provided for in the merger agreement after we complete the merger. We will send MCI stockholders instructions for exchanging MCI stock certificates at that time. MCI stockholders who hold their shares in the name of a broker or nominee will receive instructions for exchanging their shares of MCI common stock after we complete the merger.

**Q: When do you expect the merger of Verizon and MCI to close?**



## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

A: Our target is to close the merger of Verizon and MCI in late 2005 or early 2006. However, we cannot assure you when or if the merger will be completed. We must first obtain the necessary approval of the MCI stockholders at the special meeting of MCI stockholders and all necessary regulatory approvals.

**Q: Whom should I call with questions?**

A: MCI stockholders with any questions about the merger should call the MCI stockholder investor relations department at (866) 642-0211.

vi

**Table of Contents**

**SUMMARY**

*This summary highlights selected information contained elsewhere in this proxy statement and prospectus and may not contain all of the information about the merger that is important to you. We urge you to read carefully the entire proxy statement and prospectus, including the attached annexes and the other documents to which we refer, in order to understand fully the merger and the related transactions. See also *Where You Can Find More Information* beginning on page 152. Where applicable, we have included page references to direct you to a more complete description of the topics presented in this summary.*

**The Companies**

**Verizon**

Verizon Communications Inc.

1095 Avenue of the Americas

New York, New York 10036

Telephone: (212) 395-2121

[www.verizon.com](http://www.verizon.com)

Verizon is one of the world's leading providers of communications services. Verizon's domestic wireline telecommunications business provides local telephone services, including broadband, in 28 states and Washington, D.C. and nationwide long distance and other communications products and services. The domestic wireline consumer business generally provides local, broadband and long distance services to customers. Verizon's domestic wireline business also provides a variety of services to other telecommunications carriers as well as large and small businesses. Verizon's domestic wireless business provides wireless voice and data products and services across the United States using one of the most extensive wireless networks. Information Services operates directory publishing businesses and provides electronic commerce services. Verizon's international presence extends primarily to the Americas. Verizon also maintains investments in Europe. Verizon employs approximately 212,000 people. For the quarter ended March 31, 2005, Verizon reported \$18.2 billion in operating revenues and net income of \$1.8 billion. For the year ended December 31, 2004, Verizon reported \$71.3 billion in operating revenues and net income of \$7.8 billion.

**MCI**

MCI, Inc.

22001 Loudoun County Parkway

Ashburn, Virginia 20147

Telephone: (703) 886-5600

*www.mci.com*

MCI is one of the world's leading global communication companies, providing a broad range of services in over 200 countries on six continents. Each day, MCI provides Internet, data and voice communication services for thousands of businesses and government entities throughout the world and millions of consumers in the United States. MCI owns and operates one of the most extensive communications networks in the world, comprising approximately 100,000 route miles of network connections linking metropolitan centers and various regions across North America, Europe, Asia, Latin America, the Middle East, Africa and Australia. In addition to transporting customer traffic over its network, MCI provides value-added services that make communications more secure, reliable and efficient and MCI provides managed network services for customers that outsource all or portions of their communications and information processing operations. As of December 31, 2004, MCI had approximately 40,000 full and part-time employees.

## Table of Contents

MCI is the successor to Worldcom, Inc. following Worldcom's emergence from bankruptcy on April 20, 2004. For the quarter ended March 31, 2005, MCI had revenue of \$4.8 billion and net loss of \$2.0 million. For the year ended December 31, 2004, MCI had revenue of \$20.7 billion and net loss of \$4.0 billion (including an impairment charge of \$3.5 billion).

### **The Special Meeting of MCI Stockholders (See page 137)**

*Meeting.* The special meeting of MCI stockholders will be held on [ ], 2005, at [ ] a.m., Eastern Daylight Time, at [ ]. At the special meeting of MCI stockholders, MCI stockholders will be asked to vote on the adoption of the merger agreement and approval of the merger.

*Record Date.* MCI has fixed the close of business on [ ], 2005 as the record date for determining the MCI stockholders entitled to receive notice of and to vote at the special meeting of MCI stockholders. Only holders of record of MCI common stock on the record date are entitled to receive notice of and to vote at the special meeting of MCI stockholders. Each share of MCI common stock is entitled to one vote.

*Required Vote.* The adoption of the merger agreement and approval of the merger, and therefore the closing of the merger, requires the affirmative vote of the holders of a majority of the outstanding shares of MCI common stock. The failure of an MCI stockholder to vote, an abstention or a broker non-vote with respect to the proposal to adopt the merger agreement and approve the merger will have the same effect as a vote against the adoption of the merger agreement and approval of the merger.

As of the MCI record date, directors and executive officers of MCI and their affiliates beneficially owned [ ] shares of MCI common stock, or approximately [ ] percent of the outstanding shares of MCI common stock entitled to vote at the special meeting of MCI stockholders. MCI's directors and executive officers have informed the company that they intend to vote their shares of MCI common stock in favor of the adoption of the merger agreement and approval of the merger. At that date, directors and executive officers of Verizon and their affiliates, including Verizon, beneficially owned [ ] shares of MCI common stock, or approximately [ ] percent of the outstanding shares of MCI common stock entitled to vote at the special meeting of MCI stockholders. Verizon acquired 43.4 million shares of MCI common stock on May 17, 2005 pursuant to a stock purchase agreement with certain of MCI's stockholders. These shares were transferred to a trustee under agreements with the United States Department of Justice and a trust agreement with Dick Thornburgh as trustee. Under the terms of the trust agreement, Verizon is entitled to instruct the trustee to vote these shares in favor of the adoption of the merger agreement and the approval of the merger. Under the terms of the merger agreement, Verizon is required to vote these shares (and any other shares of MCI common stock that Verizon acquires) in favor of adoption of the merger agreement and the approval of the merger so long as adoption and approval is then recommended by MCI's board of directors.

### **Recommendation of MCI's Board of Directors (See page 71)**

MCI's board of directors has unanimously determined that the merger agreement and the merger are fair to and in the best interests of MCI and its stockholders. MCI's board of directors unanimously recommends that MCI's stockholders vote **FOR** the adoption of the merger agreement and approval of the merger, **FOR** authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and **FOR** authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger.

**The Merger (See page 33)**

A copy of the merger agreement is attached as Annex A to this proxy statement and prospectus. Verizon and MCI encourage you to read the entire merger agreement carefully because it is the governing document for the merger.

**Table of Contents**

**Structure of the Merger (See page 107)**

Under the merger agreement, MCI will merge with and into Eli Acquisition, LLC, sometimes referred to as Eli Acquisition, a direct, wholly owned subsidiary of Verizon. Eli Acquisition will continue as the surviving entity and will be renamed MCI, LLC. This structure is sometimes referred to as the original structure. Verizon and MCI have agreed that if their respective legal advisors are unable to deliver their opinions regarding the treatment of the merger as a reorganization for tax purposes or if Verizon determines in its reasonable judgment that effecting the merger under the original structure would result in a material risk of materially adverse regulatory or other materially adverse consequences, the merger will be completed by causing a Delaware corporation wholly owned by Verizon to merge with and into MCI, with MCI continuing as the surviving corporation. This structure is sometimes referred to as the alternative merger. For example, in certain situations under the original structure, because MCI will not be the surviving corporation in the merger, certain state public service or public utility commissions or similar state regulatory bodies, from whom we must obtain approvals before the merger can be consummated, could take the view that a change in control would require each MCI subsidiary currently holding a certificate of public convenience and necessity in the state to obtain a new certificate or transfer the existing certificate. If a state public service or public utility commission or similar state regulatory body were to take this view, we might be required to file an amendment to our application to request a transfer of the existing certificate, which may delay the merger. Additionally, the state public service or public utility commission or similar state regulatory body may deny MCI permission to transfer its existing certificate. In either event, Verizon may choose to use the alternative merger structure if it determines in its reasonable judgment that effecting the merger under the original structure will result in materially adverse regulatory or other materially adverse conditions. To date, no state public service or public utility commission or similar state regulatory body has required us to obtain a new certificate or transfer the existing certificate.

The original structure and the alternative merger will have different tax consequences to MCI stockholders. See **Material United States Federal Income Tax Considerations** on page 12-13 and beginning on page 101. By voting in favor of the merger, you are authorizing Verizon and MCI to complete the merger using either the original structure (a reorganization for tax purposes) or the alternative merger (which would be fully taxable to MCI stockholders).

**Merger Consideration and Conversion of MCI Common Stock (See page 107)**

At the closing of the merger, each share of MCI common stock that you hold will be converted into the right to receive 0.5743 shares of Verizon common stock, plus, if the average trading price for Verizon's common stock is less than \$35.52 over a measurement period prior to closing, additional Verizon common stock or cash (at Verizon's option) in an amount sufficient to assure that, prior to any reduction under the potential downward purchase price adjustment, the merger consideration is at least \$20.40 per share. In addition, if the special cash dividend is not paid in full, the unpaid balance per share will be paid at closing as merger consideration. The amount of cash payable in the merger as described above is sometimes referred to as the per share cash amount. At this time, we are unable to determine the U.S. federal income tax treatment of the special cash dividend or the cash payable in the merger, and we will not be able to make that determination at the time of the MCI stockholders meeting, as this tax treatment will depend, among other things, on whether the cash is paid by MCI or Verizon. Any per share cash amount that is paid to you by Verizon will be taxable to you to the extent of the gain you realize in the transaction. The tax treatment of any cash dividend paid to you by MCI is uncertain. This cash dividend may be treated as additional merger consideration, taxable in the same manner as cash paid by Verizon, or it may be treated as a dividend for U.S. federal income tax purposes. For more information, see **Material United States Federal Income Tax Considerations** on pages 12 and 13 and beginning on page 101. If Verizon pays a per share cash amount as part of the merger consideration, MCI stockholders will be entitled to appraisal rights. See **Appraisal Rights** beginning on page 97.

The aggregate value of the cash, if any, and the shares of Verizon stock you will receive at the closing will decrease if there is a downward purchase price adjustment based on the then outstanding amount of certain MCI liabilities.



## **Table of Contents**

We cannot determine now, and, at the time of the MCI stockholders' meeting, we will not be able to determine the definitive value of the aggregate merger consideration, the number of Verizon shares you will receive and the ratio of stock to cash you will receive in the merger because:

The special cash dividend will not be paid until after the MCI stockholders approve the merger at the MCI stockholders' meeting.

The measurement period for the average of the trading prices for Verizon's common stock is the 20 trading day period immediately prior to the third business day before the closing of the merger; and

The estimated aggregate amount of specified liabilities, which will determine whether there will be a downward purchase price adjustment, cannot be determined until the closing of the merger. See *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* beginning on page 108. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk.

### **Special Cash Dividend (See page 118)**

As soon as practicable after the MCI stockholders adopt the merger agreement and approve the merger, and prior to the closing of the merger, MCI's board of directors will, to the extent not prohibited by applicable law (including Delaware General Corporation Law, sometimes referred to as the DGCL, and applicable fraudulent transfer statutes) or covenants in certain existing indentures, declare and pay a special cash dividend. This special cash dividend will be equal to \$5.60 per share, less the per share amount of any dividend declared by MCI from the date of this proxy statement and prospectus until the payment of the special cash dividend. If less than the full amount of the special cash dividend is paid, the remainder will be paid by Verizon, without interest, as a per share cash amount at the closing of the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full. MCI currently expects to be able to pay the special cash dividend in an amount equal to \$5.60 per share. Under the merger agreement, MCI has agreed not to declare, set aside, make or pay any dividend or other distribution (whether in cash, stock or property) after the date the special cash dividend is paid. See *The Merger Senior Notes* beginning on page 95 for a more detailed discussion of the restrictions under the Senior Notes affecting the ability of MCI to pay dividends. See *The Merger Restrictions on Payments of Dividends under Applicable Law* beginning on page 95 for a more detailed discussion of the restrictions under the DGCL and applicable fraudulent transfer statutes that could affect the ability of MCI to pay dividends.

### **Potential Downward Purchase Price Adjustment for Specified Liabilities (See page 108)**

The aggregate consideration MCI stockholders will receive in the merger will be reduced if at closing the amount of the estimated remaining MCI liabilities for certain bankruptcy claims, including tax claims, as well as certain international tax liabilities, together with the amount of cash actually spent by MCI from and after January 1, 2005 through the closing of the merger to satisfy these liabilities, exceeds \$1.775 billion in the aggregate. For a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* beginning on page 108. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk. Verizon and MCI will attempt to reach agreement on an estimate of the remaining unpaid liabilities before the closing of the merger. If Verizon and MCI are unable to reach agreement, an estimate will be developed through the third-party valuation process specified in the merger agreement. See *The Merger Agreement Potential Downward Adjustment for Specified Liabilities* beginning on page 108 for a description of this process.



---

**Table of Contents**

If the aggregate amount of the paid liabilities and the remaining unpaid liabilities described above, which is sometimes referred to as the specified liabilities amount, is \$1.775 billion or less, the merger consideration will not be adjusted. If the aggregate specified liabilities amount exceeds \$1.775 billion, any per share cash amount payable at the time of closing will be reduced by an amount equal to the per share equivalent of the amount by which the specified liabilities amount exceeds \$1.775 billion. For a description of the circumstances under which there may be a per share cash amount payable at the time of closing, see *Merger Consideration and Conversion of MCI Common Stock* on page 3. For example, if the specified liabilities amount is \$2.0 billion, then the aggregate cash amount would be reduced by \$225 million or \$0.68 per share, assuming that there are 329,700,000 shares of MCI stock issued and outstanding and reserved for issuance under MCI's plan of reorganization immediately prior to the closing of the merger.

If the amount by which the per share equivalent of the specified liabilities amount is greater than \$1.775 billion exceeds any per share cash amount, the cash payment will be eliminated and the number of shares of Verizon common stock you will receive in the merger will be adjusted downward proportionately in accordance with a formula specified in the merger agreement. See *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* beginning on page 108 for a description of the formula. Using the example from the preceding paragraph, if the downward purchase price adjustment is \$0.68 per share and the per share cash amount is \$0.28 per share, then the cash payment would be eliminated, the exchange ratio would be reduced to 0.5630 and you would receive approximately 2.0% fewer shares of Verizon common stock. If there is no per share cash amount payable in connection with the merger, any downward purchase price adjustment will be effected solely through an adjustment of the number of shares of Verizon common stock you will receive in the merger. Again using the example from the preceding paragraph, if the downward purchase price adjustment is \$0.68 per share and there is no per share cash amount, the exchange ratio would be reduced to 0.5552 and you would receive approximately 3.3% fewer shares of Verizon common stock.

From January 1, 2005 to March 31, 2005, MCI estimates that the amount of cash paid by MCI to settle specified liabilities was \$[ ]. In addition, as of March 31, 2005, MCI had accrued liabilities on its consolidated balance sheet of approximately \$[ ] with respect to matters that it believes would constitute specified liabilities.

While these amounts of MCI's liability balances may be viewed as indicative of whether there will be a downward purchase price adjustment and the amount of any adjustment, the aggregate specified liabilities amount used to determine whether there will be any downward purchase price adjustment may differ materially from the amount of cash spent by MCI to settle specified liabilities from January 1, 2005 to March 31, 2005 plus the March 31, 2005 balance sheet liability amount. The following illustrates factors that may cause the actual specified liabilities amounts to differ from the March 31, 2005 amount:

The specified liabilities amount used in the determination of the potential downward purchase price adjustment is based on the actual amount of cash spent to satisfy the specified liabilities from January 1, 2005 through the closing of the merger plus a best estimate of the amount of cash that will be required to satisfy these claims from and after the closing date (determined in accordance with the procedures described above).

MCI's March 31, 2005 liability balances for the specified liabilities could increase or decrease to the extent that MCI's evaluation of any particular matter changes and is adjusted as required by GAAP subsequent to March 31, 2005, MCI settles that matter for an amount different than it had previously anticipated or new matters arise that had previously not been asserted.

Matters included in the specified liabilities for purposes of the potential downward purchase price adjustment may include items that are not accrued for on MCI's consolidated balance sheet, because, with respect to contingencies subject to statement No. 5 of the Financial Accounting Standards Board,

**Table of Contents**

only liabilities that are probable and reasonably estimable are appropriately accrued. Based on current estimates, which are subject to change, we do not believe amounts with respect to such matters would be material.

The specified liabilities include a large number of claims that are expected to be resolved over time. Changes in estimates or settlement experience with respect to any particular claim could be offset by changes in estimates or settlement experience with respect to other claims, and changes in one fiscal period could be offset by changes in another fiscal period.

**No Solicitation by MCI (See page 114)**

Subject to specified legal and fiduciary exceptions, the merger agreement provides that neither MCI nor any of its subsidiaries will directly or indirectly:

Initiate or solicit or knowingly facilitate or encourage any inquiry or the making of any proposal, sometimes referred to as a takeover proposal, with respect to:

A merger, consolidation or similar transaction involving MCI or any of MCI's subsidiaries representing an amount equal to or greater than 15% of MCI's consolidated assets in which a third party will own more than 15% of MCI's outstanding capital stock immediately following the merger; or

Any acquisition by a third party of 15% or more of any class of capital stock of MCI or of 15% or more of the consolidated assets of MCI and MCI's subsidiaries.

Enter into any letter of intent, memorandum of understanding, merger agreement or other understanding relating to any takeover proposal; or

Participate in any discussions or negotiations regarding, furnish to any person any information or data with respect to, or otherwise cooperate with or take any other action to facilitate any proposal that constitutes a takeover proposal or requires MCI to abandon, terminate or fail to consummate the merger or any other transactions contemplated by the merger agreement.

On March 31, 2005, Verizon and MCI entered into a letter agreement pursuant to which the parties agreed that, until the date of the special MCI stockholder meeting, MCI may engage in discussions with Qwest Communications International Inc, sometimes referred to as Qwest, regarding any proposal by Qwest to acquire MCI and that these discussions will not be deemed to violate the no solicitation provisions of the merger agreement. In order to engage in these discussions with parties other than Qwest, the no solicitation provisions of the merger agreement would require a finding that the failure to engage in discussions could reasonably be expected to result in a breach of MCI's board of directors' fiduciary duties to the MCI stockholders and that the third party proposal could reasonably be expected to lead to a superior proposal that would be, among other things, more favorable to the stockholders of MCI than the merger and the special cash dividend and is reasonably capable of being consummated.

**Changes in MCI's Recommendation (See page 116)**

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

MCI's board of directors may change its recommendation to its stockholders in favor of the adoption of the merger agreement and approval of the merger in response to certain superior proposals or intervening events if MCI's board of directors determines in good faith, after consultation with its outside legal and financial advisors, that the failure to do so would be reasonably expected to result in a breach of its fiduciary duties to the MCI stockholders.

## **Table of Contents**

To effect a change in its recommendation, MCI's board of directors must provide prior written notice to Verizon. Verizon will then have five business days (or, if later, three business days after a material modification of a takeover proposal) to make a proposal that is at least as favorable to the MCI stockholders as the superior proposal or obviates the need for a change in its recommendation as a result of the intervening event, during which period MCI will negotiate in good faith with Verizon.

If MCI's board of directors changes, withdraws, modifies or qualifies its recommendation of the merger to MCI stockholders, Verizon has the option to request MCI to cause a stockholder meeting to be held to consider the adoption of the merger agreement and the approval of the merger. If Verizon exercises this option, Verizon will not be entitled to terminate the merger agreement as a result of the changed recommendation. If Verizon fails to exercise this option, MCI may terminate the merger agreement provided that MCI pays a \$240 million termination fee to Verizon prior to termination and reimburses Verizon for up to \$10 million in expenses. See "The Merger Agreement - Termination of the Merger Agreement" beginning on page 121 for a more detailed discussion of the termination of the merger agreement.

### **Conditions to the Closing of the Merger (See page 119)**

The obligations of Verizon and MCI to close the merger are subject to the satisfaction or waiver of the following conditions:

The affirmative vote of the holders of a majority of the shares of MCI common stock to adopt the merger agreement and approve the merger;

The authorization for listing on the NYSE of the shares of Verizon common stock to be issued in connection with the merger;

The receipt of regulatory approvals, including those required under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, sometimes referred to as the HSR Act, from the Federal Communications Commission, sometimes referred to as the FCC, and from those state public utility commissions that have jurisdiction over the merger;

The absence of any legally enforceable requirement and the absence of any order, injunction or similar action taken by a court or other governmental entity that makes the merger illegal or otherwise prohibits the closing of the merger, except by governmental entities outside the United States the effect of which would not reasonably be expected to be material to Verizon or would not provide a reasonable basis to conclude that Verizon, MCI or their respective directors or officers would be subject to the risk of criminal liability;

The declaration by the SEC that the registration statement of which this proxy statement and prospectus forms a part is effective and the absence of any stop order by the SEC suspending the effectiveness of the registration statement or any proceedings for that purpose; and

The determination of the potential downward purchase price adjustment, if any, for specified liabilities.

Verizon's obligation to close the merger is also conditioned on the satisfaction or waiver of the following conditions:

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

MCI's representations and warranties being true and correct as of February 14, 2005 and as of the date of the closing of the merger (subject to customary exceptions);

MCI's performance in all material respects of all agreements and covenants required to be performed by MCI under the merger agreement;

The absence of any litigation by a U.S. governmental entity, that has a reasonable likelihood of success, (i) challenging the merger, or seeking damages (in an amount material in relation to MCI and its

**Table of Contents**

subsidiaries taken together) from Verizon, MCI or Eli Acquisition, (ii) seeking to prohibit or limit the ownership or operation by Verizon or MCI or any of their subsidiaries of any material portion of the business or assets of Verizon, MCI or their respective subsidiaries or to compel Verizon, MCI or any of their subsidiaries to dispose of, or hold separate, any material portion of the business or assets of Verizon, MCI or any of their respective subsidiaries, (iii) seeking to limit Verizon's ability to acquire or hold or exercise full rights of ownership of MCI common stock, or (iv) seeking to prohibit Verizon or any of its subsidiaries from effectively controlling in any material respect the business or operations of MCI and its subsidiaries;

The receipt of an order from the United States Bankruptcy Court for the Southern District of New York, sometimes referred to as the bankruptcy court, providing that Verizon may issue shares of Verizon common stock in lieu of shares of MCI common stock to which certain general unsecured creditors would have been entitled in satisfaction of their claims pursuant to the MCI plan of reorganization;

The receipt of an order from the United States District Court for the Southern District of New York providing that, among other things, the oversight of the corporate monitor is no longer required and that neither Verizon nor any of its subsidiaries, including MCI, LLC, will be subject to the corporate governance principles and processes developed by the corporate monitor, to which MCI and its predecessor company were subject;

The absence of any change or development, with certain exceptions, since February 14, 2005, that has had or would have a material adverse effect on MCI; and

The receipt of the required regulatory approvals not causing or being reasonably expected to cause, individually or in the aggregate, a material adverse effect on Verizon or MCI (with Verizon measured for these purposes as if Verizon and its subsidiaries were a consolidated entity equal in size to MCI and its subsidiaries).

MCI's obligation to close the merger is also conditioned on the satisfaction or waiver of the following conditions:

Verizon's representations and warranties being true and correct as of February 14, 2005, and as of the date of the closing of the merger (subject to customary exceptions);

Verizon's performance in all material respects of all agreements and covenants required to be performed by Verizon under the merger agreement; and

The absence of any change or development, with certain exceptions, since February 14, 2005 that has had or would have a material adverse effect on Verizon.

In addition, the parties' obligations to close the merger pursuant to the original structure (a merger of MCI with and into Eli Acquisition) is also conditioned on the satisfaction or waiver of the following condition:

Each of Verizon and MCI has received the opinion of its respective counsel that the original structure (a merger of MCI with and into Eli Acquisition) will be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended from time to time, sometimes referred to as the Code, and that Verizon and MCI will each be a party to that reorganization within the meaning of Section 368(b) of the Code.

If the parties' respective advisors are unable to deliver their opinions regarding the treatment of the original structure as a reorganization for tax purposes or if certain other conditions are not satisfied, the transaction will be completed as the alternative merger by causing a Delaware

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

corporation wholly owned by Verizon to merge with and into MCI, with MCI continuing as the surviving corporation. Verizon and MCI expect that this would be a fully taxable transaction.

## **Table of Contents**

On or before the closing of the merger, MCI or Verizon may each waive any of the conditions to the closing of the other party and complete the merger even though one of these conditions has not been met. However, under Delaware law, MCI stockholder approval is required to close the merger.

Verizon has determined that it will not waive the condition that it receive the opinion of its counsel that the original structure will qualify as a reorganization under Section 368(a) of the Code and that each of MCI and Verizon will be a party to this reorganization for U.S. federal income tax purposes. Accordingly, the merger will not be effected under the original structure unless Verizon receives this opinion of counsel.

### **Termination of the Merger Agreement (See page 121)**

Verizon and MCI can jointly agree to terminate the merger agreement at any time. Either party may also terminate the merger agreement if the merger is not completed by February 14, 2006. However, either party has the right to extend that date for up to an aggregate of 180 days to obtain certain regulatory approvals and further for up to an aggregate of 120 days to resolve disputes relating to the estimated liability for certain MCI bankruptcy claims and international tax liabilities, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108. This February 14, 2006 date, as it may be extended, is sometimes referred to as the outside date. The merger agreement provides that MCI will pay Verizon a \$240 million termination fee, and reimburse Verizon for up to \$10 million in expenses, if the merger agreement is terminated under the following circumstances:

Verizon terminates because MCI or its representatives breach the no solicitation provisions of the merger agreement;

Verizon terminates because MCI's board of directors fails to recommend the merger or changes its recommendation, or fails to recommend that the stockholders reject a competing tender offer;

MCI terminates because it decides to enter into an agreement with respect to a superior proposal as described under *The Merger Agreement No Solicitation by MCI* on page 114 or as a result of an intervening event as described under *The Merger Agreement Changes in MCI's Recommendation* on page 116 (MCI is not permitted to terminate if Verizon has exercised its option to require MCI to cause a special meeting of the MCI stockholders to be held to consider approval of the merger notwithstanding a change in the MCI recommendation);

If the MCI stockholders fail to approve the merger, and, with respect to the termination fee (but not with respect to the expense reimbursement which MCI is required to pay after the MCI stockholders fail to vote to approve the merger), within 12 months after the termination of the merger agreement, MCI enters into a definitive agreement to consummate the transactions contemplated by any takeover proposal; or

Verizon terminates because MCI breaches its obligations (i) to call a stockholders' meeting as soon as reasonably practicable after the proxy statement and prospectus becomes effective and (ii) to solicit proxies in favor of the adoption of the merger agreement and approval of the merger, subject to MCI's board of directors' right to change its recommendation to MCI's stockholders. See *The Merger Agreement Changes in MCI's Recommendation* beginning on page 116.

While payment of the termination fee and expense reimbursement would reduce MCI's cash and cash equivalents and marketable securities, which were \$5.4 billion as of March 31, 2005, the impact on MCI of paying the termination fee is not expected to be significant to MCI in the near term as that amount is not material in relation to MCI's current or expected cash position. However, see *Risk Factors Relating to the Merger*



beginning on page 25 for more information regarding the risks related to the merger not occurring.

**Table of Contents**

**Reasons for the Merger (See pages 57 and 62)**

*Verizon's Reasons for the Merger.* Verizon's board of directors considered a wide variety of factors when determining whether to enter into the merger agreement. Verizon believed that its strategic position would be enhanced by MCI's strong business customer base, portfolio of advanced data and IP services and extensive network assets, its growth platform would be strengthened by MCI's presence in the U.S. and international markets and MCI's long haul fiber network infrastructure and it would achieve operational benefits, operating savings and revenue enhancements following the closing of the merger. Verizon also considered other material factors relating to the merger, including operating and financial markets conditions, the uncertainty of Verizon's forecasts relating to its businesses due to the changing and competitive telecommunications environment, the financial terms of the merger and the strategic alternatives available to Verizon in light of the evolving competitive landscape and ongoing consolidation within the telecommunications industry.

Verizon also considered the potential risks associated with the merger, including, among other things, the challenges inherent in operating the businesses of MCI in conjunction with those of Verizon, the potential liabilities associated with the business of MCI and the possibility that Verizon might not realize all anticipated savings following the merger.

See *The Merger Verizon's Reasons for the Merger* beginning on page 57 for a description of the factors considered by Verizon's board of directors in reaching a decision to adopt the merger agreement and approve the merger.

*MCI's Reasons for the Merger.* MCI also considered a wide variety of factors weighing favorably towards the merger. MCI's board of directors determined that the proposed merger with Verizon was in the best interests of MCI and its stockholders. Due to the significant technological and market changes occurring within the telecommunications industry, including (i) increasingly severe price competition, (ii) the entry of regional Bell operating companies, sometimes referred to as RBOCs, into the long-distance market, (iii) regulatory changes increasing the difficulty for companies such as MCI to provide traditional telephone service, particularly to consumer customers without owning substantial facilities, and (iv) the merging of significant competitors, including AT&T Corp. with SBC Communications Inc. and Sprint Corporation with Nextel Communications Inc., MCI's board of directors noted, among other things, that the total consideration to be received by MCI stockholders includes an equity stake in a larger and more diverse company, as compared to MCI as a stand-alone company, and that the merger agreement includes a potentially beneficial pricing mechanism that would guarantee, subject to the potential downward purchase price adjustment, the minimum value of the consideration to be received by MCI stockholders at closing against declines in Verizon's common stock price. MCI's board of directors also determined that the proposed merger with Verizon was more favorable to MCI's stockholders than the then-most recent competing proposal from Qwest (which has since been withdrawn by Qwest) in light of the range of potential values for MCI's stockholders under that proposal and the risks to achieving those values.

MCI's board of directors also considered the potential risks associated with the merger, including, among other things, a potential downward purchase price adjustment to the merger consideration based on certain liabilities and the other risks noted below.

See *The Merger MCI's Reasons for the Merger* beginning on page 62 for a description of the factors considered by MCI's board of directors in reaching its decision to adopt the merger agreement and approve the merger agreement.

**Table of Contents**

**Risks Associated with the Merger (See page 25)**

While the merger is pending and if the merger is completed, MCI stockholders will be subject to a number of risks to which they otherwise may not be subject, including the following:

The consideration to be received by the MCI stockholders in connection with the merger is subject to a potential downward purchase price adjustment for certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk.

Obtaining regulatory approvals may delay or prevent the closing of the merger, reduce the benefits of the merger to MCI stockholders, result in additional transaction costs or impose burdens on Verizon or MCI. The determination of the downward purchase price adjustment may also delay the closing of the merger. Any delay in the closing will result in MCI stockholders receiving the merger consideration later than they otherwise would have. In addition, a delay will change the measurement period over which the average trading price of Verizon's common stock is measured for purposes of determining the merger consideration. See *Merger Consideration and Conversion of MCI Common Stock* on page 3. Also, the closing will remain subject to the satisfaction or waiver of closing conditions as of the delayed closing date. The value of the aggregate merger consideration cannot be determined now or at the time of the MCI stockholders' meeting.

The merger may not be effected as a reorganization for tax purposes, in which case the transaction will be fully taxable and MCI stockholders will be required to recognize gain or loss based upon all the consideration they receive in connection with the merger (including the value of Verizon common stock issued as merger consideration).

MCI and Verizon are the subject of various legal proceedings instituted by MCI's stockholders relating to the merger, which may have the effect of delaying, enjoining or preventing the merger, or of requiring payment of damages. See *Risk Factors Relating to the Merger*, beginning on page 25.

Following the merger, the market price of Verizon's common stock may be affected by factors different from those currently affecting the market price of Verizon common stock and MCI common stock.

Verizon may face challenges as it operates the businesses of MCI in conjunction with those of Verizon following the closing of the merger and Verizon may not realize the anticipated benefits of the merger to the extent or in the time frame expected.

**Opinions of MCI's Financial Advisors (See page 71)**

Greenhill & Co., LLC, sometimes referred to as Greenhill, J.P. Morgan Securities Inc., sometimes referred to as JPMorgan, and Lazard Frères & Co. LLC, sometimes referred to as Lazard, each delivered its opinion to MCI's board of directors that, as of May 1, 2005 and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in its respective opinion, the merger consideration and the special cash dividend to be issued and paid in connection with the merger agreement is fair from a financial point of view to MCI's stockholders.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

The full text of the written opinions of Greenhill, JPMorgan and Lazard, dated May 1, 2005, which contain assumptions made, procedures followed, matters considered and limitations and qualifications on the review

## **Table of Contents**

undertaken in connection with the opinions, are attached as Annexes B, C, and D to this proxy statement and prospectus. The opinions should be read in their entirety. Greenhill, JPMorgan and Lazard provided their advisory services and opinions for the information and assistance of MCI's board of directors in connection with its consideration of the proposed merger. Greenhill, JPMorgan and Lazard have not expressed any opinion as to the relative merits of or consideration offered in any other transaction as compared to the transactions contemplated by the merger agreement. The Greenhill, JPMorgan and Lazard opinions do not constitute recommendations as to how MCI stockholders should vote with respect to the proposed merger.

MCI does not intend to obtain updated opinions from its financial advisors in the event the merger consideration is adjusted downward pursuant to the terms of the merger agreement. See *Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 4.

### **Regulatory Approvals Required for the Merger (See page 114)**

*U.S. Antitrust Laws.* Under the HSR Act and its associated rules, the merger cannot be completed until notifications have been given and information and materials have been furnished to and reviewed by the Antitrust Division of the U.S. Department of Justice, sometimes referred to as the DOJ, and the Federal Trade Commission, sometimes referred to as the FTC, and the required waiting period has expired or been terminated. Verizon and MCI filed the required notification and report forms under the HSR Act with the FTC and the DOJ in February 2005. Since the DOJ has issued a request for additional information, the waiting period has been extended and the parties will not be able to complete the merger until the earlier of (i) 30 days after both parties substantially comply with the DOJ's request for additional information or on the next regular business day if the 30th day falls on a Saturday, Sunday or legal public holiday or (ii) when the DOJ terminates its review of the merger.

*FCC Approvals.* Verizon and MCI filed their applications for FCC approval on March 11, 2005. The approval of the FCC must be obtained before the merger can be completed.

*Other Approvals.* The approvals required to be obtained from various state public service or public utility commissions or similar state regulatory bodies and, subject to certain exceptions, under any foreign antitrust, competition, telecommunications regulatory or similar law must be obtained before the merger can be completed.

### **Accounting Treatment of the Merger (See page 94)**

The merger will be accounted for using the purchase method of accounting, and Verizon will be considered the acquirer of MCI for accounting purposes.

### **Material United States Federal Income Tax Considerations (See page 101)**

*Form of Transaction.* At this time, we are unable to determine the U.S. federal income tax consequences of the transaction to MCI stockholders, and we will not be able to make that determination at the time of the MCI stockholders' meeting, because the determination depends on whether the transaction is effected in the form of the original structure or the alternative merger. We will not be able to determine whether the transaction

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

will be effected in the form of the original structure or the alternative merger until the closing of the merger. Under the merger agreement, the form of the transaction will depend on whether the original structure will qualify as a reorganization within the meaning of Section 368(a) of the Code. Whether the original structure will so qualify cannot be determined until closing because in order for the original structure to qualify as a reorganization it must, among other things, satisfy a judicial continuity of interest requirement that is based on the ratio of the total value of the Verizon common stock issued at closing to MCI stockholders to the total amount of cash paid to MCI stockholders in connection with the merger. For this purpose, the cash paid to MCI stockholders in connection with the merger will include any cash paid by Verizon pursuant to its right to pay cash to the extent the exchange

## Table of Contents

ratio is greater than 0.5473 and any cash paid by Verizon in respect of any portion of the special cash dividend not paid by MCI. This cash also potentially includes the special cash dividend paid by MCI and the maximum amount of cash paid or payable by Verizon under the stock purchase agreement with eight entities affiliated with Mr. Carlos Slim Helu. We will not be able to determine whether or not the continuity of interest requirement will be met until closing of the merger. For example, the occurrence of any of the following, either individually or collectively, could cause a material decrease in the relative total value of Verizon's common stock issued at closing and prevent the transaction from being effected using the original structure:

Verizon common stock could suffer a material decline in value prior to closing and Verizon could exercise its right to pay cash to compensate for the exchange ratio exceeding 0.5743;

the additional cash amount paid or payable to the eight entities affiliated with Mr. Slim may be significant; and

the purchase price adjustment for specified liabilities could significantly reduce the ratio of the total value of the Verizon common stock issued at closing to MCI stockholders to the total amount of cash paid to MCI stockholders in connection with the merger.

*Tax Consequences of Original Structure.* If the transaction is effected pursuant to the original structure, for U.S. federal income tax purposes:

an MCI stockholder who realizes a gain as a result of the transaction will be required to recognize that gain only to the extent of cash, if any, received in the transaction from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock), and

an MCI stockholder who realizes a loss as a result of the transaction will not be permitted to recognize that loss.

The amount of gain or loss realized by an MCI stockholder will be equal to the difference between the amount realized and the stockholder's tax basis in the MCI common stock surrendered. The amount realized will be determined as described below under *Tax Consequences of Alternative Merger*.

The obligations of Verizon and MCI to effect the transaction pursuant to the original structure are subject to the condition that Verizon and MCI each receive a legal opinion at closing from its respective counsel that the original structure will qualify as a reorganization within the meaning of Section 368(a) of the Code. The transaction will be effected pursuant to the original structure only if in the opinion of counsel to Verizon and in the opinion of counsel to MCI at the time of closing, the original structure will qualify as a reorganization within the meaning of Section 368(a) of the Code.

*Tax Consequences of Alternative Merger.* If the transaction is effected pursuant to the alternative merger, each MCI stockholder will be treated as having exchanged MCI common stock for Verizon common stock and cash, if any, received from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock) in a taxable transaction. An MCI stockholder will recognize capital gain or loss in an amount equal to the difference between the amount realized and the stockholder's tax basis in the MCI common stock surrendered. The amount realized will be determined by adding the fair market value of the Verizon common stock to the amount of cash, if any, received from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock) in connection with the alternative merger. The transaction will be effected pursuant to the alternative merger if either Verizon or MCI fails to receive the tax opinion of its respective counsel described above, or if Verizon determines that closing the merger of MCI with and into Eli Acquisition under the original structure would result in a material risk of materially adverse regulatory or other consequences.





## **Table of Contents**

*Tax Consequences of Special Cash Dividend.* At this time, we are unable to determine the U.S. federal income tax treatment of the special cash dividend, and we will not be able to make that determination at the time of the MCI stockholders' meeting, because there is a conflict among legal authorities as to whether and under what circumstances a pre-merger distribution will be treated as a dividend or treated as additional merger consideration. Because of this conflict and the absence of any other authority that addresses a pre-merger distribution under the facts and circumstances similar to those present in the merger, counsel to Verizon and MCI are each unable to provide a legal opinion regarding the tax treatment that will apply in this case.

If the special cash dividend is paid by MCI and is treated as a dividend for tax purposes, the actual amount of the special cash dividend paid to you will be characterized as dividend income to the extent paid out of MCI's current or accumulated earnings and profits.

If the special cash dividend is paid by MCI or Verizon and is treated for tax purposes as consideration in connection with the merger, the amount of cash that you receive will be taxable to you to the extent of the gain you realize in the merger. MCI expects to report the entire amount of the special cash dividend it pays as a taxable dividend for U.S. federal income tax purposes.

See Material United States Federal Income Tax Considerations beginning on page 101.

### **Senior Notes (See page 95)**

The closing of the merger will constitute a change of control under MCI's outstanding 2007 Senior Notes, 2009 Senior Notes and 2014 Senior Notes. Unless these Senior Notes are redeemed by MCI in accordance with their terms prior to the closing of the merger, MCI, LLC will be obligated to make an offer to purchase these notes within 30 days following the closing of the merger at a purchase price equal to 101% of the principal amount plus accrued interest.

### **Interests of MCI Directors and Executive Officers in the Merger (See page 90)**

When considering the unanimous recommendation of MCI's board of directors that MCI stockholders vote in favor of the adoption of the merger agreement and approval of the merger, you should be aware that MCI's executive officers, including Mr. Capellas, who is also one of MCI's directors, have financial interests in the merger that are greater than, and in addition to, the interests of MCI stockholders generally. If MCI's executive officers were entitled to terminate employment for good reason following the closing of the merger and they exercised this right, or if they were terminated without cause following the closing of the merger (and, for certain executive officers, if their employment were terminated within six months prior to and in anticipation of a change in control), the additional payments or benefits to which they would be entitled include, as applicable:

a lump-sum severance payment in cash that is a multiple of their respective salaries;

accelerated vesting of restricted stock;

an additional payment in respect of certain taxes; and

continued health coverage for a specified period of time.

Based on their additional payments or benefits, if the employment of MCI's executive officers were terminated under the circumstances specified above, they could be entitled to an estimated aggregate amount of \$107,483,923. This estimated aggregate amount excludes certain items and is explained in further detail in "Interests of MCI Directors and Executive Officers in the Merger - Estimated Value of Interests of MCI Directors and Executive Officers" beginning on page 91.

MCI's directors, other than Mr. Capellas, do not have any financial interests in the merger that are greater than, or in addition to, the interests of MCI stockholders generally.

---

**Table of Contents**

**Treatment of Restricted Shares and Other Equity-Based Awards (See page 109)**

*Restricted Shares.* At the completion of the merger, subject to the potential downward purchase price adjustment (see Potential Downward Purchase Price Adjustment for Specified Liabilities above), each outstanding MCI restricted share will be converted into (i) a number of Verizon restricted shares equal to the exchange ratio plus (ii) a cash payment equal to any per share cash amount payable in the merger, without interest, to the holder of the MCI restricted share. Each Verizon restricted share issued upon the conversion of MCI restricted shares will have and be subject to the same terms and conditions as in effect immediately prior to the closing with respect to the corresponding MCI restricted shares and will bear a legend containing the same restrictions on transferability.

*Other Equity-Based Awards.* At the completion of the merger, subject to the potential downward purchase price adjustment (see Potential Downward Purchase Price Adjustment for Specified Liabilities above), each then outstanding equity-based award (other than MCI restricted shares or rights under the MCI Employee Stock Purchase Plan) providing for a cash or stock payment measured by the value of MCI common stock will be deemed to refer to (or be measured by) (i) the number of shares of Verizon common stock equal to the number of shares of MCI common stock covered by the outstanding equity-based award multiplied by the exchange ratio plus (ii) a cash payment equal to the number of shares of MCI common stock covered by the outstanding equity-based award multiplied by any per share cash amount payable in the merger, without interest. The rights of any person with respect to shares of Verizon common stock under each outstanding equity-based award will have and be subject to the same terms, conditions and restrictions as in effect immediately prior to the closing with respect to the outstanding equity-based award.

**Verizon's Purchase of 13.4% of MCI's Outstanding Shares (See page 96)**

On April 9, 2005, Verizon entered into a stock purchase agreement, sometimes referred to as the stock purchase agreement, with eight entities associated with Mr. Carlos Slim Helu, sometimes referred to as the selling group, to acquire approximately 43.4 million shares of MCI common stock from the selling group. Verizon entered into the stock purchase agreement after March 29, 2005, the date that MCI's board of directors received initial fairness opinions from its financial advisors regarding the consideration that all other MCI stockholders would receive under Verizon's March 28, 2005 merger proposal. Verizon entered into the stock purchase agreement because it represented the opportunity to purchase, in a single transaction, the largest block of MCI common stock owned by a single stockholder group and demonstrated Verizon's commitment to completing the transaction. Under MCI's stockholder rights agreement and applicable law, Verizon was able to enter into this agreement without MCI's consent and without triggering certain consequences under the stockholder rights agreement. On May 17, 2005, Verizon closed the transaction contemplated by the stock purchase agreement and acquired approximately 43.4 million shares of MCI common stock from the selling group for \$25.72 per share in cash, plus an additional cash amount equal to three percent per annum from April 9, 2005 until May 13, 2005, for a total of \$25.79 per share. Under the stock purchase agreement, Verizon will pay the selling group an additional cash amount per share of MCI common stock immediately prior to April 9, 2006, if, at that time, the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period). The additional amount payable per share of MCI common stock will be calculated by multiplying (i) 0.7241 by (ii) the amount, if any, by which the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period). If the closing of the merger occurs before April 9, 2006, the additional amount payable per share of MCI common stock is subject to a maximum of \$19.54. After the closing of the stock purchase agreement, Verizon transferred the shares of MCI common stock it had purchased to a trust established pursuant to an agreement between Verizon and the DOJ, sometimes referred to as the DOJ Agreement, and a trust agreement between Verizon and Dick Thornburgh as trustee, sometimes referred to as the trust agreement.

**Table of Contents**

**Appraisal Rights (See page 97)**

Under Delaware law, MCI stockholders will be entitled to appraisal rights with respect to the merger if they are required under the terms of the merger agreement to accept cash (other than cash in lieu of fractional shares) for their shares and if they perfect their appraisal rights. In general, to preserve their appraisal rights, MCI stockholders who wish to exercise these rights must:

Deliver a written demand for appraisal to MCI at or before the time the vote is taken at the special meeting of MCI stockholders;

Not vote their shares for the adoption of the merger agreement and approval of the merger;

Continuously hold their shares of MCI common stock from the date they make the demand for appraisal through the closing of the merger; and

Comply with the other procedures set forth in Section 262 of the DGCL.

MCI stockholders will need to take steps to obtain their appraisal rights prior to knowing whether a per share cash payment will be payable in connection with the merger.

The text of Section 262 of the DGCL governing appraisal rights is attached to this proxy statement and prospectus as Annex E. **Failure to comply with the procedures described in Annex E will result in the loss of appraisal rights. We urge you to read carefully the text of Section 262 governing appraisal rights and to consult your legal advisor.**

**Table of Contents**

**Selected Historical Financial Information**

Verizon and MCI are providing the following financial information to assist you in your analysis of the financial aspects of the merger. Annual Verizon historical information is derived from the consolidated financial statements of Verizon as of and for each of the years ended December 31, 2000 through 2004. Quarterly Verizon historical information is derived from the unaudited condensed consolidated financial statements of Verizon as of and for the three months ended March 31, 2005 and for the three months ended March 31, 2004. Annual MCI historical information is derived from the consolidated financial statements of MCI as of and for each of the years ended December 31, 2000 through 2004. Quarterly MCI historical information is derived from the unaudited condensed consolidated financial statements of MCI as of and for the three months ended March 31, 2005 and for the three months ended March 31, 2004.

MCI adopted fresh-start reporting under the provisions of American Institute of Certified Public Accountants Statement of Position No. 90-7, Financial Reporting by Entities in Reorganization under the United States Bankruptcy Code, as of December 31, 2003. Upon adoption, MCI's reorganization value was \$14.5 billion and was allocated to MCI's assets and liabilities. MCI's assets were stated at fair value using the concepts of Statement of Financial Accounting Standards, sometimes referred to as SFAS, No. 141, Business Combinations, and liabilities were recorded at the present value of amounts estimated to be paid. In addition, MCI's accumulated deficit was eliminated, and MCI's new debt and equity were recorded in accordance with distributions pursuant to MCI's plan of reorganization. The adoption of fresh-start reporting had a material effect on MCI's consolidated financial statements. As a result, MCI's consolidated balance sheets as of December 31, 2003 and 2004 included in its Annual Report on Form 10-K for the year ended December 31, 2004 and its unaudited condensed consolidated balance sheet as of March 31, 2005 included in its Quarterly Report on Form 10-Q for the three months ended March 31, 2005, which are incorporated by reference in this proxy statement and prospectus, and MCI's consolidated statements of operations and cash flows published for periods following December 31, 2003 will not be comparable with those published before that date.

The information is only a summary and should be read in conjunction with each company's historical consolidated financial statements and related notes contained in, as applicable, Verizon's Annual Report on Form 10-K for the year ended December 31, 2004 and Quarterly Report on Form 10-Q for the three months ended March 31, 2005, or MCI's Annual Report on Form 10-K and its updated consolidated financial statements filed on Form 8-K for the year ended December 31, 2004 and Quarterly Report on Form 10-Q for the three months ended March 31, 2005, all of which have been incorporated by reference in this proxy statement and prospectus, as well as other information that has been filed with the SEC. See *Where You Can Find More Information* beginning on page 152 for information on where you can obtain copies of this information. The historical results included below and elsewhere in this proxy statement and prospectus may not be indicative of the future performance of Verizon, MCI or Verizon following the merger.

**Table of Contents****Verizon Selected Historical Financial Information**

	Three months ended March 31,		Years ended December 31,				
	2005	2004	2004	2003	2002	2001	2000
(dollars in millions, except per share amounts)							
(unaudited)							
<b>Results of Operations:</b>							
Operating revenues	\$ 18,179	\$ 17,056	\$ 71,283	\$ 67,468	\$ 67,056	\$ 66,513	\$ 64,093
Operating income	3,382	2,466	13,117	7,407	14,877	11,402	16,725
Income before discontinued operations, extraordinary items and cumulative effect of accounting change	1,757	1,183	7,261	3,460	4,591	545	10,844
Per share of common stock basic	.63	.43	2.62	1.26	1.68	.20	4.00
Per share of common stock diluted	.63	.42	2.59	1.25	1.67	.20	3.96
Net income	1,757	1,199	7,831	3,077	4,079	389	11,797
Net income available to common shareowners	1,757	1,199	7,831	3,077	4,079	389	11,787
Per share of common stock basic	.63	.43	2.83	1.12	1.49	.14	4.34
Per share of common stock diluted	.63	.43	2.79	1.12	1.49	.14	4.31
Cash dividends declared per share of common stock	.405	.385	1.54	1.54	1.54	1.54	1.54

	As of	As of December 31,					
	March 31,	2004	2003	2002	2001	2000	
		2005					
(dollars in millions)							
(unaudited)							
<b>Financial Position:</b>							
Total assets		\$ 164,882	\$ 165,958	\$ 165,968	\$ 167,468	\$ 170,795	\$ 164,735
Long-term debt		35,471	35,674	39,413	44,003	44,873	41,858
Employee benefit obligations		17,687	17,941	16,754	15,392	11,895	12,541
Minority interest		24,754	25,053	24,348	24,057	21,915	21,698
Shareowners investment		37,980	37,560	33,466	32,616	32,539	34,578

Significant events affecting historical earnings trends in 2002 through 2004 are described in Verizon's Annual Report on Form 10-K for the year ended December 31, 2004, which is incorporated by reference in this proxy statement and prospectus.

2001 data includes losses on investments, severance benefits charges, and other special and/or non-recurring items.

2000 data includes gains on investments and sales of businesses, merger-related costs, when a Bell Atlantic Corporation subsidiary merged with GTE Corporation, and other special and/or non-recurring items.

**Table of Contents****MCI Selected Historical Financial Information**

	Successor Company		Predecessor Company				
	As of or for		As of or for the year ended December 31,				
	the three months ended March 31,						
	2005	2004	2004	2003	2002	2001	2000
(dollars in millions, except per share amount)							
(unaudited)							
<b>Results of Operations<sup>(1)</sup>:</b>							
Revenues	\$ 4,789	\$ 5,418	\$ 20,690	\$ 24,266	\$ 28,493	\$ 32,913	\$ 34,417
Other operating expenses	4,674	5,688	20,368	23,606	27,818	31,544	36,530
Impairment charges			3,513		4,999	9,855	47,180
Operating income (loss)	115	(270)	(3,191)	660	(4,324)	(8,486)	(49,293)
(Loss) income from continuing operations	(91)	(386)	(4,028)	22,469 <sup>(2)</sup>	(8,939)	(11,902)	(47,228) <sup>(5)</sup>
Net income (loss) from discontinued operations	89	(2)	26	(43)	(202)	(3,696)	(574)
Net (loss) income attributable to common shareholders	(2)	(388)	(4,002)	22,211	(9,192)	(15,616)	(47,802) <sup>(5)</sup>
Loss from continuing operations per common share:							
Basic	(.28)	(1.18)	(12.56)				
Diluted	(.28)	(1.18)	(12.56)				
<b>Other Data:</b>							
Cash dividends declared per common share	\$ .40	\$	\$ .80	\$	\$	\$ 1.80	\$
End of period stock price per share <sup>(3)</sup>	24.90	20.80	20.16	23.55	N/A	N/A	N/A

	Successor Company		Predecessor Company				
	As of March 31,		As of December 31,				
	2005	2004	2003 <sup>(4)</sup>	2002	2001	2000	
(dollars in millions)							
(unaudited)							
<b>Financial Position:</b>							
Cash and cash equivalents	\$ 3,529	\$ 4,449	\$ 6,178	\$ 2,820	\$ 1,290	\$	\$ 382
Marketable securities	1,909	1,055	15	40	18		2
Property, plant and equipment, net	6,183	6,259	11,538	14,190	21,486		24,477
Total assets	16,761	17,060	27,470	26,762	33,706		44,188
Long-term debt, excluding current portion	5,900	5,909	7,117	1,046	29,310		17,184
Liabilities subject to compromise				37,154			
Minority interests and preferred stock subject to compromise				1,904			
Mandatorily redeemable preferred securities					1,855		752
Shareholders' equity (deficit)	4,122	4,230	8,472	(22,295)	(12,941)		1,792

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

- (1) Reflects the reclassification of Embratel, Proceda and OzEmail to discontinued operations in 2001, 2002 and 2003. In 2000, the results of Embratel and Proceda were reclassified to discontinued operations, however, the results of OzEmail were not reclassified as MCI determined that it was impracticable to do so.
- (2) Income from continuing operations for 2003 includes a \$22.3 billion reorganization gain due to the effects of MCI's plan of reorganization upon the adoption of fresh-start reporting as of December 31, 2003. Refer to Note 5 to MCI's consolidated financial statements included in MCI's Annual Report on Form 10-K for



**Table of Contents**

the year ended December 31, 2004, incorporated by reference in this proxy statement and prospectus, for a description of the components of the gain.

- (3) Includes only the period end price for new MCI common stock issued on the emergence date based on NASDAQ as of December 31, 2004 and March 31, 2005 and on a when issued basis as of December 31, 2003 and March 31, 2004.
- (4) The consolidated balance sheet as of December 31, 2003 gives effect to the application of fresh-start reporting.
- (5) In 2004, MCI estimated the effects of amending its federal income tax returns for 1999 through 2003 to reflect the impact of the restatement of its previously issued consolidated financial statements. In connection with this work, an adjustment of \$1.1 billion was identified that increased income tax expense and income tax benefit for the years ended December 31, 1999 and December 31 2000, respectively. The additional tax benefit for the year ended December 31, 2000 has been reflected in the table above. Shareholders' equity at December 31, 2000 was not impacted.

**Table of Contents****Summary Selected Unaudited Condensed Consolidated Pro Forma Financial Information**

The following selected unaudited condensed consolidated pro forma financial data present the effect of the merger. The following selected unaudited condensed consolidated pro forma statement of income data for the three months ended March 31, 2005 and the twelve months ended December 31, 2004 are extracted from the historical financial statements of Verizon and MCI included in their respective Quarterly Reports on Form 10-Q for the quarter ended March 31, 2005 and Annual Reports on Form 10-K for the year ended December 31, 2004, which are incorporated by reference into this proxy statement and prospectus, and consolidated as if the merger had occurred on January 1, 2004. The following selected unaudited condensed consolidated pro forma balance sheet data are extracted from the historical financial statements of Verizon and MCI included in their respective Quarterly Reports on Form 10-Q for the quarter ended March 31, 2005, which are incorporated by reference into this proxy statement and prospectus, and consolidated giving effect to the merger as if it had occurred on March 31, 2005.

This selected unaudited condensed consolidated pro forma financial data should be read in conjunction with the Unaudited Condensed Consolidated Pro Forma Financial Statements and related notes included elsewhere in this proxy statement and prospectus and with the historical consolidated financial statements and the related notes of Verizon and MCI that are incorporated by reference in this proxy statement and prospectus.

The unaudited pro forma condensed consolidated financial information is presented for illustrative purposes only and does not purport to represent what the actual results of operations of Verizon and MCI would have been had the companies been a single entity during the period or as of the date presented or to project Verizon's results of operations that may be achieved following the merger.

**Selected Unaudited Condensed Consolidated Pro Forma Financial Information**

	<b>Three months ended</b>	<b>Year ended</b>
	<b>March 31, 2005</b>	<b>December 31, 2004</b>
<b>Results of Operations:</b>		
Operating revenues	\$ 22,450	\$ 89,709
Operating income	3,392	9,559
Income before discontinued operations	1,599	2,997
Per share of common stock - basic	.55	1.02
Per share of common stock - diluted	.54	1.02
	<b>As of March 31, 2005</b>	
<b>Financial Position:</b>		
Total assets	\$ 183,613	
Long-term debt	35,706	
Minority interest	24,754	
Shareowners' investment	43,819	

**Table of Contents****Unaudited Comparative Per Share Information**

The following table sets forth selected historical per share information of Verizon and MCI and unaudited pro forma consolidated per share information after giving effect to the merger, accounted for under the purchase method of accounting, assuming that 0.5743 shares of Verizon common stock had been issued in exchange for each outstanding share of MCI common stock. It has been assumed, for purposes of the pro forma financial information provided, that the merger was completed on January 1, 2004 for income statement purposes and on March 31, 2005 for balance sheet purposes. You should read this information in conjunction with the selected historical financial information, included elsewhere in this proxy statement and prospectus, and the historical financial statements of Verizon and MCI that are incorporated in this proxy statement and prospectus by reference. The unaudited Verizon pro forma consolidated per share information is derived from, and should be read in conjunction with, the Unaudited Condensed Consolidated Pro Forma Financial Statements and related notes included on page 124 of this proxy statement and prospectus. The historical per share information is derived from the financial statements of both Verizon and MCI as of and for the three months ended March 31, 2005 and the year ended December 31, 2004, which have been incorporated by reference in this proxy statement and prospectus. The unaudited pro forma MCI per share equivalents are calculated by multiplying the unaudited Verizon pro forma consolidated per share amounts by an assumed exchange ratio of 0.5743.

The unaudited pro forma consolidated per share information is presented for illustrative purposes only and does not purport to represent what the actual results of operations of Verizon and MCI would have been had the companies been a single entity during the period or as of the date presented or to project Verizon's results of operations that may be achieved following the merger.

	<b>Three months ended March 31, 2005</b>	<b>Year ended December 31, 2004</b>
<b>Verizon Historical:</b>		
Income before discontinued operations		
Basic	\$ .63	\$ 2.62
Diluted	.63	2.59
Dividends per share	.405	1.54
Book value per share (unaudited)	13.73	13.56
<b>MCI Historical:</b>		
Loss before discontinued operations		
Basic	\$ (.28)	\$ (12.56)
Diluted	(.28)	(12.56)
Dividends per share	.40	.80
Book value per share (unaudited)	12.68	13.24
<b>Verizon Unaudited Pro Forma Consolidated Per Share Information:</b>		
Income before discontinued operations		
Basic	\$ .55	\$ 1.02
Diluted	.54	1.02
Dividends per share	.405	1.54
Book value per share (unaudited)	14.95	N/A
<b>MCI Unaudited Pro Forma Equivalents:</b>		
Income before discontinued operations		
Basic	\$ .32	\$ .59
Diluted	.31	.59
Dividends per share	.23	.88
Book value per share (unaudited)	8.59	N/A



**Table of Contents****Comparative Per Share Market Price and Dividend Information**

MCI common stock has traded on NASDAQ under the symbol MCIP since July 14, 2004. Verizon common stock is listed on the NYSE, under the symbol VZ, as well as on the Philadelphia, Boston, Chicago, Pacific, London, Swiss, Amsterdam and Frankfurt exchanges.

On June 8, 2001, MCI's predecessor company, WorldCom, Inc., sometimes referred to as WorldCom, created a two class common stock structure (WorldCom group common stock and MCI group common stock). Prior to MCI's predecessor company's bankruptcy proceedings and continuing through July 29, 2002, shares of WorldCom group common stock and MCI group common stock traded on NASDAQ under the symbols WCOM and MCIT, respectively. On July 29, 2002, WorldCom issued a press release announcing NASDAQ's decision to delist the shares of the WorldCom group common stock and MCI group common stock due to WorldCom's July 21, 2002, bankruptcy filing and the pending restatement of WorldCom's financial statements. On July 30, 2002, the shares of WorldCom group common stock and MCI group common stock commenced trading on the over-the-counter, sometimes referred to as the OTC, market under the symbols WCOEQ and MCWEQ. Pursuant to MCI's plan of reorganization, all shares of WorldCom group common stock and MCI group common stock were cancelled and rendered null and void on April 20, 2004, the date MCI emerged from bankruptcy. Prior to its listing date on July 14, 2004, the MCI common stock was trading on a when issued basis through April 19, 2004 and after issuance, from April 20, 2004 to July 13, 2004, in the OTC market under the symbols MCI AV and MCI A, respectively.

The following table sets forth the high and low trade quotations per share of Verizon common stock on the NYSE, WorldCom group common stock and MCI group common stock as reported on the OTC market from January 1, 2003 through April 19, 2004 and the MCI common stock from November 3, 2003 through December 31, 2004 as reported on the OTC market and NASDAQ. The stock price information is based on published financial sources. OTC market quotations reflect inter-dealer prices, without retail mark-up, mark-down or commissions, and may not necessarily represent actual transactions.

	Verizon Common		WorldCom Group		MCI Group		MCI	
	Stock		Common Stock		Common Stock		Common Stock (2)	
	High	Low	High	Low	High	Low	High	Low
<b>2003</b>								
Quarter ended March 31	\$ 44.31	\$ 32.06	\$ 0.20	\$ 0.11	\$ 0.35	\$ 0.02	\$	\$
Quarter ended June 30	41.35	32.80	0.15	0.03	0.29	0.02		
Quarter ended September 30	40.25	32.05	0.12	0.03	0.53	0.11		
Quarter ended December 31	35.25	31.10	0.20	0.01	0.26	0.00	27.00	22.30
<b>2004</b>								
Quarter ended March 31	\$ 39.54	\$ 35.08	\$ 0.20	\$ 0.00	\$ 0.75	\$ 0.02	\$ 26.45	\$ 19.00
Quarter ended June 30	38.20	34.25	0.06	0.00	0.08	0.01	22.70	12.50
Quarter ended September 30	41.01	34.13					17.75	13.69
Quarter ended December 31	42.27	38.26					20.34	15.84
<b>2005</b>								
Quarter ended March 31	\$ 41.06	\$ 34.38					\$ 25.60	\$ 17.85
Quarter ended June 30	36.25	33.71					27.74	24.80

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

- (1) Commenced trading on the OTC market on July 30, 2002, and ceased trading on April 20, 2004 when the stock was cancelled for no consideration.
- (2) Share quotations include high and low trades for the when issued stock through April 19, 2004 and after issuance, from April 20, 2004 to July 13, 2004 on the OTC market. Thereafter, share quotations are for MCI common stock on NASDAQ.
- (3) Commenced trading on November 3, 2003 on a when issued basis under the symbol MCIAV, traded under the symbol MCIA from April 20, 2004 through July 13, 2004, and commenced trading under the symbol MCIP on July 14, 2004.

**Table of Contents**

**Recent Closing Prices**

The following table sets forth the closing prices per share of Verizon common stock as reported on the NYSE Composite Transaction Tape on January 26, 2005, the last full trading day prior to the first news reports reporting on the probability of the acquisition of AT&T Corp., sometimes referred to as AT&T, by SBC Communications Inc., sometimes referred to as SBC; on February 2, 2005, the first full trading day prior to the first news reports reporting on discussions between MCI and Qwest relating to a potential business combination; on February 11, 2005, the last full trading day prior to the announcement of the merger; on April 29, 2005, the last full trading day prior to the announcement of the most recent amendment of the merger agreement; and on July 19, 2005, the most recent practicable date prior to the date of this proxy statement and prospectus.

For illustrative purposes, this table also sets forth the equivalent price per share of MCI common stock on those dates. The table assumes an exchange ratio of 0.5743, that there has been no downward purchase price adjustment and that the full amount of the special cash dividend has been paid. Therefore, the equivalent price per share is equal to the product of the closing price of a share of Verizon common stock on that date and the exchange ratio in connection with the merger. The exchange ratio will be equal to the greater of (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. The table also sets forth the equivalent price per share of MCI common stock after giving effect to the special cash dividend. The equivalent price per share after giving effect to the special cash dividend is equal to the sum of the equivalent price per share, plus \$5.60, the maximum amount of the special cash dividend scheduled to be paid as soon as practicable after the MCI stockholders adopt the merger agreement and approve the merger but prior to the closing of the merger. Although the special cash dividend is subject to reduction for the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger, for the purposes of illustrating the per share equivalent after giving effect to the special cash dividend, we have assumed the maximum special cash dividend of \$5.60.

These prices will fluctuate prior to the special meeting of MCI stockholders and the closing of the merger, and stockholders are urged to obtain current market quotations prior to making any decision with respect to the merger.

	Verizon	MCI	MCI	MCI Common
	Common Stock	Common Stock	Common	Stock Per Share
			Stock Per	Equivalent
			Share	Giving Effect to
				the Special Cash
			Equivalent(1)	Dividend(1)
January 26, 2005	\$ 36.52	\$ 18.66	\$ 20.97	\$ 26.57
February 2, 2005	\$ 35.88	\$ 19.68	\$ 20.61	\$ 26.21
February 11, 2005	\$ 36.31	\$ 20.75	\$ 20.85	\$ 26.45
April 29, 2005	\$ 35.80	\$ 26.53	\$ 20.56	\$ 26.16
July 19, 2005	\$ 34.50	\$ 25.61	\$ 20.40	\$ 26.00

(1) Where Verizon's common stock price is below \$35.52 per share, the MCI common stock per share equivalent and MCI common stock per share equivalent after giving effect to the special cash dividend will be \$20.40 per share and \$26.00 per share, respectively, since the exchange ratio cannot be less than 0.5743 (assuming that there has been no downward purchase price adjustment).

**Dividend Information**

From 1997 until February 1, 2005, Verizon paid regular quarterly dividends on its common stock of \$0.385. On March 4, 2005, Verizon's board of directors approved a 5.2% increase in the quarterly dividend to \$0.405 per share. MCI paid a \$0.40 per share quarterly dividend from September 15, 2004 until March 15, 2005 on its common stock. MCI currently does not plan to pay any further quarterly dividends on its common stock (other than the special cash dividend as permitted by the merger agreement). The merger agreement provides that MCI will not pay any dividends after the date on which the special cash dividend is paid.



**Table of Contents****RISK FACTORS RELATING TO THE MERGER**

*In addition to the other information included and incorporated by reference in this proxy statement and prospectus, including the matters addressed in the Cautionary Statement Regarding Forward-Looking Statements on page 31, you should carefully consider the following risks before deciding how to cast your vote. In addition, you should read and consider the risks associated with the business of MCI. These risks can be found in Item 1 Business Risk Factors of MCI's Annual Report on Form 10-K for the year ended December 31, 2004, which has been filed with the SEC and incorporated by reference in this proxy statement and prospectus. You should also read and consider the other information in this proxy statement and prospectus and the other documents incorporated by reference in this proxy statement and prospectus. See Where You Can Find More Information beginning on page 152. Additional risks and uncertainties not presently known to Verizon or MCI or that are not currently believed to be important also may adversely affect the merger and Verizon following the merger.*

***The consideration that MCI stockholders will receive in connection with the merger is subject to a potential downward purchase price adjustment for certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. Substantial uncertainty exists regarding the amount of these bankruptcy claims and tax liabilities. These liabilities cannot be determined at the time when MCI's stockholders vote on the merger and under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk.***

The aggregate consideration that MCI stockholders will receive in connection with the merger will be reduced if MCI's amount of estimated remaining liabilities at closing for certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities, together with the amount of cash actually spent by MCI from and after January 1, 2005, through the closing of the merger to satisfy these liabilities, exceeds \$1.775 billion in the aggregate. For a description of these bankruptcy claims and international tax liabilities, see The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities on page 108. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk. Prior to the anticipated closing of the merger, Verizon and MCI will attempt to agree on an estimate of the remaining unpaid liabilities and, if an agreement is reached, the estimated amount agreed upon will be final and binding for purposes of determining any adjustments to the consideration to be received by MCI stockholders in connection with the merger. If Verizon and MCI are unable to reach agreement, Verizon and MCI will each submit its estimate of the remaining disputed liabilities relating to bankruptcy claims, other than those relating to taxes, to an independent valuation firm and its estimate of the remaining disputed liabilities relating to tax claims to PricewaterhouseCoopers LLP. The independent valuation firm will select one of the two bankruptcy claims estimates as being most representative of the remaining disputed bankruptcy claim liabilities and PricewaterhouseCoopers LLP will select one of the two tax claims estimates as being most representative of the remaining disputed tax claim liabilities. The selected estimates will be final and binding. The final determination of the estimated amount of the remaining unpaid liabilities may delay the closing of the merger. Any delay in the closing will result in MCI stockholders receiving the merger consideration later than they otherwise would have. In addition, a delay will change the measurement period over which the average trading price of Verizon's common stock is measured for purposes of determining the merger consideration. See The Merger Agreement Merger Consideration and Conversion of MCI Common Stock on page 107. Also, the closing will remain subject to the satisfaction or waiver of closing conditions as of the delayed closing date.

If the aggregate specified liabilities amount is \$1.775 billion or less, no adjustment will be made to the merger consideration. If the aggregate specified liabilities amount is greater than \$1.775 billion, then any per share cash amount that the merger agreement contemplates MCI stockholders would have received will be reduced by an amount equal to the per share equivalent of the difference between the agreed specified liabilities amount and \$1.775 billion. If the resulting downward adjustment exceeds any per share cash amount payable at the time of closing (see The Merger Agreement Merger Consideration and Conversion of MCI Common Stock on page 107 for a description of the circumstances under which there may be a per share cash amount

## Table of Contents

payable at the time of closing), the cash payment will be eliminated and the exchange ratio will be adjusted downward. If there is no per share cash amount payable in connection with the merger, any downward adjustment will occur through an adjustment of the exchange ratio. If there is a downward adjustment to the exchange ratio, MCI's stockholders may lose the potential upside (if the price for Verizon's common stock exceeds \$35.52 at the time of the closing) in the stock portion of the consideration that is eliminated.

From January 1, 2005 to March 31, 2005, MCI estimates that the amount of cash paid by MCI to settle specified liabilities was \$[ ]. In addition, as of March 31, 2005, MCI had accrued liabilities on its consolidated balance sheet of approximately \$[ ] with respect to matters that it believes would constitute specified liabilities.

While these amounts of MCI's liability balances may be viewed as indicative of whether there will be a downward purchase price adjustment and the amount of any adjustment, the aggregate specified liabilities amount used to determine whether there will be any downward purchase price adjustment at the closing may differ materially from the amount of cash spent by MCI to settle specified liabilities from January 1, 2005 to March 31, 2005 plus the March 31, 2005 balance sheet liability amount. The following illustrates factors that may cause the actual specified liabilities amount to differ from the March 31, 2005 amount:

The specified liabilities amount used in the determination of the downward purchase price adjustment is based on the actual amount of cash spent to satisfy the specified liabilities from January 1, 2005 through the closing of the merger plus a best estimate of the amount of cash that will be required to satisfy these claims from and after the closing date (determined in accordance with the procedures described above).

MCI's March 31, 2005 liability balances for the specified liabilities could increase or decrease to the extent that MCI's evaluation of any particular matter changes and is adjusted as required by GAAP subsequent to March 31, 2005, MCI settles that matter for an amount different than it had previously anticipated or new matters arise that had previously not been asserted.

Matters included in the specified liabilities for purposes of the potential downward purchase price adjustment may include items that are not accrued for on MCI's consolidated balance sheet, because, with respect to contingencies subject to statement No. 5 of the Financial Accounting Standards Board, only liabilities that are probable and reasonably estimable are appropriately accrued. Based on current estimates, which are subject to change, MCI does not believe amounts with respect to these matters would be material.

The specified liabilities include a large number of claims that are expected to be resolved over time. Changes in estimates or settlement experience with respect to any particular claim could be offset by changes in estimates or settlement experience with respect to other claims, and changes in one fiscal period could be offset by changes in another fiscal period.

Accordingly, it is not possible to predict the expected downward purchase price adjustment, if any. MCI does not intend to publicly update the amounts of balance sheet liabilities that could be considered to be specified liabilities under the agreement with respect to the specified liabilities amount.

As a result of this adjustment formula, if a significant increase is determined to be made to the amount currently estimated by MCI for specified liabilities, under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk. See "The Merger Agreement - Potential Downward Purchase Price Adjustment for Specified Liabilities" beginning on page 108.

*Obtaining regulatory approvals may delay or prevent the closing of the merger, reduce the benefits of the merger to stockholders or result in additional transaction costs. Any significant delay in completing the merger could adversely affect Verizon following the closing of the merger.*

The closing of the merger is conditioned upon, among other things, the expiration or earlier termination of the waiting period under the HSR Act. The closing of the merger is also conditioned upon, among other things, obtaining required authorizations from the FCC, and will also be subject to the receipt of consents and approvals of a number of state public service or public utility commissions and other government authorities.

## **Table of Contents**

Verizon and MCI have not yet obtained the governmental or regulatory approvals required to complete the merger. As a result, MCI stockholders face the following risks:

The requirement for obtaining these consents and approvals could delay the closing of the merger for a significant period after MCI stockholders have approved the merger, including for up to 180 days after the February 14, 2006, termination date if either party chooses to extend the termination date in the event that conditions as to regulatory approvals are not satisfied as of February 14, 2006;

The merger may not be completed if the required consents and approvals are not obtained, because receipt of these consents and approvals is a condition of each party's obligation to effect the merger; and

Certain conditions or restrictions government authorities would impose in order to obtain regulatory approval could adversely affect the business or financial condition of Verizon following the closing of the merger.

Any of these conditions or restrictions may result in the merger being completed on terms different from those described in this proxy statement and prospectus and, as a result, the benefits of the merger may be different from those described in this proxy statement and prospectus. These conditions or restrictions may jeopardize or delay the closing of the merger or may reduce the anticipated benefits of the merger. Any delay could, among other things, result in additional transaction costs, loss of revenue or other negative effects associated with uncertainty about the closing of the merger.

***The transaction may not be effected as a reorganization, in which case MCI stockholders may be required to recognize gain or loss based upon all the consideration they receive in connection with the merger (including the value of Verizon common stock issued as consideration).***

The original structure takes the form of a forward merger of MCI with and into a wholly owned subsidiary of Verizon and is intended to qualify as a reorganization. Under this structure, MCI's stockholders will recognize taxable gain only to the extent they receive cash, if any, in the transaction. They will not be entitled to recognize loss. In order to effect the transaction as a reorganization, Verizon and MCI must each receive an opinion of counsel indicating that the original structure will qualify as a reorganization and must meet certain other requirements. If either company fails to receive such opinion of counsel, or if certain other requirements are not met, the transaction will be completed as a reverse merger, which we refer to as the alternative merger. The alternative merger would be a fully taxable transaction. If the transaction is effected in this manner, MCI stockholders will recognize gain or loss based upon *all* the consideration they receive (including the value of Verizon common stock). See Material United States Federal Income Tax Considerations beginning on page 101. By voting in favor of the merger, you are authorizing Verizon and MCI to complete the merger using either the original structure (a reorganization for tax purposes) or the alternative merger (which would be fully taxable to MCI stockholders).

***Following the merger, the market price of Verizon's common stock may be affected by factors different from those currently affecting the market price of Verizon and MCI common stock.***

When the merger is completed, the market price of Verizon's common stock may decline as a result of the merger or for a number of other reasons, including that Verizon may not achieve the anticipated revenue enhancements and cost savings benefits of the merger as rapidly as planned, or at all.

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

The businesses of Verizon and MCI differ. For example, Verizon has an extensive facilities-based local wireline business as well as a large wireless business, while MCI does not, but does have more extensive operations in the U.S. enterprise sector and international enterprise sector. Moreover, MCI maintains a more substantial long-haul network infrastructure. These different product lines have experienced different trends in recent years. Accordingly, following the merger, Verizon's results of operations and the market price of its common stock may be affected by factors different from those currently affecting the independent results of operations and common stock market prices of each of Verizon and MCI.

## **Table of Contents**

*Verizon may face challenges as it operates the businesses of MCI in conjunction with those of Verizon following the merger and Verizon may not realize the anticipated benefits of the merger to the extent or in the time frame expected.*

The success of the merger will depend, in part, on the ability of Verizon to operate the businesses of MCI following the merger efficiently and effectively. Verizon will be required to devote management attention and resources to the businesses of MCI. In addition, some benefits and savings of the merger depend upon, among other things, operational and other efficiencies and cost savings which are based on future projections and assumptions that the businesses of MCI will be successfully operated in conjunction with the businesses of Verizon following the merger. Verizon believes that these savings can be achieved based upon its track record of combining the businesses of NYNEX Corporation and Bell Atlantic Corporation in 1997 and the businesses of GTE Corporation and Bell Atlantic Corporation in 2000. However, actual results may differ from these projections and assumptions. Because of antitrust laws and regulations, Verizon and MCI have been able to conduct only limited planning regarding the operation of the businesses of MCI in conjunction with those of Verizon following the announcement of the merger and have not yet determined the exact nature in which the businesses of MCI will be operated in conjunction with those of Verizon following the merger. As a result, additional and unforeseen expenses or delays may occur, and the anticipated benefits of the merger may not be realized. Verizon has estimated that it will spend \$3.0 to \$3.5 billion over the next three years to achieve the projected merger benefits. In addition, Verizon may be required to incur additional restructuring and other charges that, under purchase accounting, may or may not be treated as part of the purchase price of MCI. These costs are not currently estimable or factually supportable and as such have not been reflected in the pro forma financial information included in this proxy statement and prospectus.

*Charges to earnings resulting from the application of the purchase method of accounting may adversely affect the market value of Verizon's common stock following the merger.*

In accordance with regulations and accounting principles generally accepted in the United States of America, sometimes referred to as U.S. GAAP, following the closing of the merger, Verizon will account for the merger using the purchase method of accounting and Verizon will be considered the acquirer of MCI for accounting purposes, which will result in charges to Verizon's earnings that could adversely affect the market value of Verizon's common stock following the closing of the merger. Under the purchase method of accounting, Verizon will allocate the total purchase price to MCI's net tangible assets, amortizable intangible assets, intangible assets with indefinite lives based on their fair values as of the date of the closing of the merger, and record any excess of the purchase price over those fair values as goodwill. Verizon will incur additional depreciation and amortization expense over the useful lives of certain of the net tangible and intangible assets acquired in connection with the merger. In addition, to the extent the value of goodwill or intangible assets becomes impaired, Verizon may be required to incur charges relating to the impairment of those assets.

*In certain instances, the merger agreement requires payment of a termination fee of \$240 million and reimbursement of expenses of up to \$10 million by MCI, prohibits MCI from terminating the merger agreement and provides Verizon with the ability to require MCI to hold a stockholder meeting to consider approval of the merger in the event that MCI's board of directors changes its recommendation. These terms could affect the decisions of a third party proposing an alternative transaction to the merger.*

Under the terms of the merger agreement, MCI may be required to pay to Verizon a termination fee of \$240 million, and may be required to reimburse Verizon for up to \$10 million in expenses, if the merger agreement is terminated under certain circumstances. Additionally, under the terms of the merger agreement, in the event MCI's board of directors changes its recommendation that MCI's stockholders vote for the adoption of the merger agreement and approval of the merger, MCI does not have the right to terminate the merger agreement and Verizon can require MCI to hold a stockholder meeting to vote on the adoption of the merger agreement and the approval of the merger. These terms could affect the structure, pricing and terms proposed by other parties seeking to acquire or merge with MCI. For a description of the termination rights of each party and the termination fee payable by MCI under the merger agreement, see "The Merger Agreement—Termination of the



---

**Table of Contents**

Merger Agreement beginning on page 121 and The Merger Agreement Termination Fee on page 122. For a description of Verizon's ability to require MCI to hold a stockholder meeting to vote on the adoption of the merger agreement and approval of the merger following a change in the recommendation of MCI's board of directors, see The Merger Agreement Changes in MCI's Recommendation beginning on page 116.

***MCI and Verizon are the subject of various legal proceedings relating to the merger, which may have the effect of delaying, enjoining or preventing the merger or requiring payment of damages.***

On February 15, 2005, MCI received notice that an individual stockholder filed a putative class action in the Chancery Court in the State of Delaware on behalf of himself and MCI stockholders against MCI and each of the individual members of MCI's board of directors. Subsequently, plaintiff filed an amended complaint to include additional allegations and add Verizon as a defendant in the case. Plaintiff alleges that MCI and MCI's board of directors breached their fiduciary duties to stockholders in entering into the merger agreement with Verizon rather than accepting the merger proposal proposed by Qwest. Plaintiff also alleges that Verizon aided and abetted and benefited from these breaches. As a remedy, plaintiff requests, among other things, that the Chancery Court issue an injunction prohibiting closing of the merger. Additionally, MCI received notice that three additional putative class actions containing similar allegations were filed on or about February 18, 2005 against MCI and MCI's board of directors in the Chancery Court in the State of Delaware. Subsequent to February 18, 2005, in one of these three actions, plaintiff has amended his complaint on two occasions to include additional allegations. These additional allegations relate to subsequent bids by Verizon and Qwest for MCI, the responses of MCI's board to those bids, Verizon's purchase of MCI shares from the entities affiliated with Mr. Slim, as well as media coverage of these events, including evaluations by the financial press of the various Verizon and Qwest bids for MCI. Specifically, the amended complaints include allegations that: (i) MCI's board of directors did not negotiate in good faith with Qwest, ignored certain MCI stockholders who indicated that they preferred Qwest's offer, and arbitrarily assumed that, in the future, Qwest's shares will likely decrease in value; (ii) several Qwest bids were rejected by MCI's board of directors for improper reasons; (iii) Verizon paid Mr. Slim \$2.62 per share more than the Verizon offer for other MCI shares, demonstrating that Verizon's bid undervalued MCI; and (iv) Verizon's offer is insufficient.

Although Verizon and MCI will each aggressively defend itself in the cases in which it has been named a defendant, we cannot predict the outcome of these legal proceedings and these legal proceedings may have the effect of delaying, enjoining or prohibiting the closing of the merger or requiring payment of damages.

In addition, the merger is subject to review by the Antitrust Division of the DOJ, and this U.S. governmental entity or state governmental entities may institute litigation or other proceedings seeking to delay, enjoin or prohibit the closing of the merger.

***The payment of the special cash dividend could reduce the effectiveness of MCI's operations if the merger does not close.***

Because the special cash dividend will accelerate MCI's payment of cash to the MCI stockholders, if the merger does not close, payment of the special cash dividend may have negative consequences for MCI, including decreasing MCI's remaining available cash for future needs and increasing MCI's vulnerability in the event of adverse economic conditions. MCI has significant cash needs for debt service, settlement of bankruptcy claims and other matters as described in MCI's Annual Report on Form 10-K for the year ended December 31, 2004.

***MCI has been actively working to improve its internal controls and procedures, but there can be no assurance that the remaining material weakness in MCI's internal controls will not affect its financial statement accuracy.***



## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

MCI has made significant efforts to establish a framework to improve its internal controls over financial reporting. While MCI's internal controls over financial reporting are significantly improved, as of December 31, 2004, MCI's management has identified one remaining material weakness in internal control over accounting for income tax. The material weakness relates to a lack of personnel with adequate expertise in income tax.

**Table of Contents**

accounting matters, a lack of documentation, insufficient historical analysis and ineffective reconciliation procedures. As a result of the material weakness described above, MCI's chief executive officer and chief financial officer concluded that, as of December 31, 2004 and as of March 31, 2005, MCI's disclosure controls were ineffective. MCI has indicated that it is seeking to remediate the material weakness in internal controls over accounting for income tax, although there can be no assurance that MCI will be successful in implementing and maintaining adequate controls and procedures in this area. Once the merger closes and MCI is consolidated by Verizon, Verizon's next annual assessment of its disclosure controls and procedures would include MCI, unless Verizon's management determines that it is unable to conduct an assessment of MCI's internal controls over financial reporting during the period between the closing and the date that Verizon management performs its assessment of Verizon's internal controls over financial reporting. Under those circumstances, Verizon would note in its disclosures on the assessment of internal controls that it has excluded MCI from Verizon's report on internal controls over financial reporting. If Verizon ultimately determines that the material weakness pertaining to MCI's accounting for income tax continues to be a material weakness affecting Verizon and discloses the material weakness in its annual and quarterly financial reports, Verizon's financial reputation may be harmed and the market value of Verizon's common stock following the merger may be affected.

*The merger may not occur which could adversely affect MCI's business operations because of the competitive pressures and risks in the telecommunications industry, as well as the challenges of achieving profitability after its recent history of declining revenue.*

MCI must obtain stockholder approval and certain other approvals and consents in a timely manner from federal, state and, subject to certain exceptions, foreign agencies prior to the completion of the merger by Verizon. If MCI fails to receive these approvals, or fails to receive them on terms that satisfy the conditions set forth in the merger agreement, then MCI or Verizon will not be obligated to complete the merger. The governmental agencies from which MCI will seek these approvals have discretion in administering the governing regulations. If Verizon and MCI are unable to close the merger, MCI would continue to be exposed to the general competitive pressures and risks in the communications industry described in MCI's Annual Report on Form 10-K for the year ended December 31, 2004 which has been filed with the SEC and which is incorporated by reference in this proxy statement and prospectus, which could be increased if certain of the other mergers in the communications industry announced in late 2004 and early 2005 are consummated, strengthening the competitive position of some of MCI's competitors.

**Table of Contents**

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

This proxy statement and prospectus and the documents incorporated by reference into this proxy statement and prospectus contain forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements in this proxy statement and prospectus and the other documents incorporated by reference that are not historical facts are hereby identified as forward-looking statements for the purpose of the safe harbor provided by Section 21E of the Exchange Act and Section 27A of the Securities Act.

These forward-looking statements, wherever they occur in this proxy statement and prospectus, are estimates reflecting the best judgment of the senior management of Verizon and MCI. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should, therefore, be considered in light of various important factors, including those set forth in this proxy statement and prospectus. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include the following:

The unsuccessful operation of the businesses of MCI in conjunction with those of Verizon following the merger;

Materially adverse changes in economic and industry conditions and labor matters, including workforce levels and labor negotiations, and any resulting financial and/or operational impact, in the markets served by Verizon or by companies in which Verizon has substantial investments;

The failure of MCI stockholders to adopt the merger agreement and approve the merger;

Material changes in available technology;

Technology substitution;

The availability of transmission facilities for MCI's business;

The impact on MCI of oversupply of capacity resulting from the building of network capacity that exceeds current demands;

An adverse change in the long and/or short term credit ratings afforded Verizon's or MCI's debt securities by nationally-accredited ratings organizations;

Availability and cost of capital to MCI;

The final results of federal and state regulatory proceedings concerning provision of retail and wholesale services and judicial review of those results;

A significant change in the timing of, or the imposition of any government conditions to, the closing of the merger, actual and contingent liabilities, and the extent and timing of Verizon's ability to obtain revenue enhancements and cost savings following the

merger;

The effects of competition in the telecommunications market;

Risks to MCI of conducting international business;

The timing, scope and financial impacts of the deployment of Verizon's fiber-to-the-premises broadband technology;

The ability of Verizon Wireless to continue to obtain sufficient spectrum resources;

Changes in accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings;

Contingencies that we are unaware of or that we may have underestimated; and

Other factors described under "Risk Factors Relating to the Merger" beginning on page 25.

**Table of Contents**

Words such as estimate, project, plan, intend, expect, anticipate, could, target, intend, seek, may, assume, continue, of these words and similar expressions are intended to identify forward-looking statements. These forward-looking statements are found at various places throughout this proxy statement and prospectus and the other documents incorporated by reference.

You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this proxy statement and prospectus or the date of any document incorporated by reference.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this proxy statement and prospectus might not occur.

**Table of Contents**

**THE MERGER**

*The following is a discussion of the proposed merger and the merger agreement. This is a summary only and may not contain all the information that is important to you. A composite copy of the merger agreement is attached to this proxy statement and prospectus as Annex A and the Agreement and Plan of Merger, dated as of February 14, 2005, among Verizon, Eli Acquisition and MCI, sometimes referred to as the original merger agreement, along with the March 4, 2005, March 29, 2005 and May 1, 2005 amendments, are incorporated by reference in this proxy statement and prospectus. You are urged to read this entire proxy statement and prospectus, including the merger agreement, for a more complete understanding of the merger.*

**Background of the Merger**

MCI's predecessor was WorldCom, Inc., a Georgia corporation formed in 1983. On September 14, 1998, WorldCom acquired MCI Communications Corporation, one of the world's largest providers of telecommunications services. The combined entity was initially called MCI WorldCom, Inc., and later changed its name to WorldCom Inc.

During the second half of 2002, WorldCom announced that it had improperly reported pre-tax earnings for 1999, 2000, 2001 and the first quarter of 2002 and that certain financial entries were not made in accordance with accounting principles generally accepted in the United States of America. As a result, WorldCom announced that there would be a restatement of its earnings that could total in excess of \$9 billion. In connection with the restatement announcement, the SEC filed suit against WorldCom and certain members of its former management for violations of various provisions of the Exchange Act and SEC rules and regulations. On July 21, 2002, WorldCom filed voluntary petitions for relief under Chapter 11 of Title 11 of the U.S. Bankruptcy Code.

In the summer of 2002, WorldCom appointed three new directors as members of its board of directors. On November 15, 2002, Mr. Michael Capellas was appointed as the Chief Executive Officer of WorldCom. Also in 2002, WorldCom accepted the resignations of all members of its board of directors who served at the time WorldCom filed for bankruptcy.

On November 26, 2002, WorldCom consented to the entry of a permanent injunction by the United States District Court for the Southern District of New York that partially resolved the claims brought by the SEC regarding WorldCom's past public financial reports. The permanent injunction imposed certain ongoing obligations on WorldCom, including the oversight of a corporate monitor, former SEC Chairman Richard Breeden, who was appointed on July 3, 2002 by the United States District Court for the Southern District of New York.

As participants in the telecommunications industry, the management of Verizon and MCI are generally familiar with each other's business. On an ongoing basis, Verizon and MCI each evaluate alternatives for achieving long-term strategic goals and enhancing long-term stockholder value.

Throughout late 2003, WorldCom's management and board of directors engaged in discussions regarding the rapidly changing nature of the telecommunications industry and the strategic challenges that WorldCom would face in the coming months. Management reviewed the recent trends in the marketplace, including the fact that the Regional Bell Operating Companies, sometimes referred to as RBOCs, continued to collect access fees while increasing their share of the long distance market. Additionally, management noted the continuing price compression in the telecommunications industry as the long-distance, wireless and broadband sectors converged. Management also discussed the fact that 2004 could be a year of great transition in the regulatory arena, and that an unfavorable ruling from the United States Court of Appeals for the District

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

of Columbia, sometimes referred to as the D.C. Circuit, on the Triennial Review Order (further described below), coupled with Do Not Call legislation, could have an adverse impact on WorldCom's ability to provide services to the mass markets segment (*i.e.*, residential and small business subscribers) on a competitive basis. Additionally, management and WorldCom's board of directors discussed the regulatory approvals granted in recent months to RBOCs to sell

## Table of Contents

long distance services in all the states, and the fact that RBOCs were quickly gaining market share in those states through pricing and other strategies.

In January of 2004, WorldCom identified and appointed additional individuals to be new members of the board of directors of MCI, a wholly owned subsidiary of WorldCom and the entity into which WorldCom would be merged effective as of the date of WorldCom's emergence from bankruptcy. During the months of January and February of 2004, the directors participated in discussions with senior management regarding the changing dynamics and trends in the telecommunications industry, and the strategic challenges and alternatives facing MCI going forward.

At the invitation of a Regional Bell Operating Company other than Verizon, on December 2, 2003, members of WorldCom's and that RBOC's senior management met to discuss the changing industry dynamics and the potential for industry consolidation. On December 19, 2003, WorldCom and that RBOC entered into a confidentiality agreement. In the following months, there were a number of meetings between WorldCom's management, together with its financial and legal advisors, and that RBOC's management, together with its financial and legal advisors.

On March 2, 2004, the D.C. Circuit Court of Appeals issued a decision that vacated and remanded key aspects of the FCC's February 2003 Triennial Review Order. The FCC had initiated a Triennial Review in December 2001 of the rules that required certain incumbent local exchange carriers, including the RBOCs, to lease certain key unbundled elements of their networks to competitors at cost-based prices. The Triennial Review Order had generally preserved the availability of unbundled switching, which is a required component of the unbundled network element platform, and the availability of loop and transport facilities at certain capacity levels. In addition to vacating and remanding significant aspects of the Triennial Review Order, the D.C. Circuit Court of Appeals' decision also affirmed the portions of the Triennial Review Order that had not required incumbents to lease unbundled elements for the provision of broadband services. The Supreme Court of the United States declined to grant the petition for certiorari filed by the competitive local exchange industry, thereby assuring that the D.C. Circuit's decision would remain intact.

These decisions had an adverse effect on the ability of WorldCom's mass markets segment to provide services on a competitive basis and to sustain and grow its business. In light of the courts' decisions in these cases, on March 12, 2004, at a regularly scheduled meeting of the WorldCom board of directors, WorldCom's senior management updated WorldCom's board of directors on the then-current status and position of WorldCom vis-à-vis the telecommunications industry, with an emphasis on the changing regulatory environment and the rapid adoption of next generation IP services, wireless and cable. Senior management recommended assembling a team of high-level management employees to explore the strategic options of the company that would emerge from bankruptcy. Throughout March and April of 2004, senior management and WorldCom's board of directors regularly reviewed the strategic objectives and means of achieving those objectives upon emergence from bankruptcy, including potential alliances, acquisitions and various business combinations.

On April 20, 2004, WorldCom's plan of reorganization was consummated and WorldCom emerged from bankruptcy. On the date that WorldCom emerged from bankruptcy, WorldCom merged with and into MCI whereby the separate existence of WorldCom ceased and MCI became the surviving company. MCI remained under the oversight of the corporate monitor pursuant to the November 26, 2002 permanent injunction. As part of his oversight of MCI, Mr. Breeden continues to attend all MCI's board of directors' meetings and has actively overseen the process and events described below. On April 20, 2004, MCI engaged Lazard as a financial advisor.

During May, June and early July of 2004, MCI's board of directors held frequent meetings at which senior management conducted an analysis of the state of the telecommunications industry, including MCI's competitive position, and reviewed MCI's strategic objectives and means of achieving those objectives. At these meetings, senior management also updated MCI's board of directors on the status of discussions with the RBOC mentioned above, which had most recently contacted MCI on May 14, 2004 to engage in discussions with respect to a potential business combination. On June 24, 2004, MCI engaged JPMorgan as a financial advisor. During this time, representatives of JPMorgan and Lazard and



Davis Polk & Wardwell, sometimes referred to as Davis Polk,

---

**Table of Contents**

MCI's legal advisor, advised MCI's board of directors and senior management on the various aspects of a potential combination with that RBOC as well as other strategic options available to MCI. Throughout this period, members of MCI's senior management and MCI's advisors met with members of that RBOC's senior management and that RBOC's advisors on several occasions to discuss a potential transaction.

On July 6, 2004, that RBOC submitted a term sheet that it described as its best and final offer. The offer provided for a price of \$17.50 per share of MCI common stock, with the consideration consisting of an equal mix of cash and that RBOC's common stock at a fixed exchange ratio. The RBOC proposed a pricing formula that included a purchase price adjustment based on MCI's EBITDA levels and bankruptcy claims. For purposes of this purchase price adjustment, EBITDA was defined as the sum of consolidated operating income, depreciation and amortization, and severance costs, less reverses in reserves and expense accruals, all calculated in accordance with GAAP. The adjustments for EBITDA provided that (i) to the extent that MCI's EBITDA for the last 12 months preceding closing exceeded \$2.0 billion, the purchase price would be adjusted upward ratably to a maximum of \$20.00 per share if EBITDA was \$2.4 billion or greater and (ii) to the extent MCI's EBITDA for the 12 months preceding closing was below \$1.6 billion, the purchase price would be adjusted downward, with no limitation, ratably to a minimum of \$12.00 per share if EBITDA was \$1.0 billion or less. That RBOC would have the option to terminate the merger agreement if MCI's annual run-rate EBITDA (defined as the cumulative EBITDA for the preceding twelve full calendar months) fell below \$1.0 billion. The purchase price would also be reduced by the amount by which the sum of (i) bankruptcy liabilities that have been paid out prior to closing or the value of which have been determined according to MCI's plan of reorganization and (ii) unresolved bankruptcy liabilities at closing, exceeded \$1.8 billion, with the amount of the unresolved bankruptcy liabilities to be determined based on the face value (the stated or maximum possible amount) of the unresolved bankruptcy claims at closing. There was no cap on the potential amount of the purchase price adjustment with respect to the bankruptcy liabilities. Therefore, the full amount of the purchase price would have been at risk. The purchase price adjustment mechanism in that RBOC's proposal differed from that which was ultimately agreed to in the Verizon merger agreement, in the following respects: (i) under the Verizon merger agreement, the purchase price adjustment mechanism is based only on certain bankruptcy claims and international tax liabilities, whereas under that RBOC's proposal, it was also based on MCI's EBITDA; (ii) under the Verizon merger agreement, the purchase price adjustment mechanism is triggered when the specified liabilities amount exceeds \$1.775 billion, whereas under that RBOC's proposal, the trigger with respect to bankruptcy claims was \$1.8 billion; and (iii) under the Verizon merger agreement, the purchase price adjustment mechanism values unresolved claims at the time of closing based on a best estimate of the amount of cash that will actually be required from closing to satisfy those unresolved liabilities, whereas under that RBOC's proposal, the unresolved claims are valued based on their face value, as described above.

On July 12, 2004, at a meeting of MCI's board of directors which was attended by MCI's legal and financial advisors, MCI's board of directors conducted a comprehensive review and evaluation of the terms of a best and final offer that RBOC had made with respect to a potential business combination. After discussing, among other things, (i) the consideration offered by that RBOC, (ii) the proposed EBITDA-based purchase price adjustment, and (iii) the risks surrounding the certainty of closing with the RBOC, and (iv) the bankruptcy claims adjustment mechanism under which MCI's unresolved bankruptcy claims would be determined based on their face value, MCI's board of directors directed senior management to inform that RBOC that MCI was rejecting its offer. On July 15, 2004, MCI and that RBOC mutually agreed to terminate discussions regarding a potential transaction.

Verizon's board of directors and management periodically assessed a variety of strategic options for Verizon as part of the ongoing effort to complement and grow Verizon's existing business and identify potential acquisitions that would enhance its strategic business. Verizon's management reviewed with Verizon's board of directors a general analysis of various possible business combinations using publicly available information, including its conclusion that MCI, as a telecommunications company with a strong network and business services unit, could be complementary to Verizon's existing product and service offerings.

On July 1, 2004, at a meeting of MCI's board of directors, MCI's management informed MCI's board of directors that MCI had recently received preliminary indications of interest regarding a strategic transaction from

## **Table of Contents**

both Verizon and Qwest. MCI's board of directors discussed the strategic implications and possible benefits and risks of a potential business combination with each of Verizon, Qwest and the RBOC mentioned above. MCI's board of directors, together with its advisors and MCI management, also discussed whether other parties could be interested in a potential strategic transaction with MCI. In the first week of July 2004, members of MCI's senior management held phone discussions with members of Verizon's senior management to discuss a potential strategic transaction and Verizon's preliminary due diligence review of MCI. During this week, MCI's senior management was informed that Qwest had conducted a substantial amount of financial analysis on MCI and was prepared to make an offer with respect to a business combination with MCI.

On July 14, 2004, MCI was re-listed and its shares began trading on NASDAQ.

On July 15, 2004, at a regularly scheduled meeting of MCI's board of directors, management updated MCI's board of directors on the status of management's discussions with Qwest regarding a potential transaction. At this meeting, management made a presentation with respect to various aspects of a potential business combination transaction with Qwest in which the consideration would be predominantly stock, including Qwest's financial and operating performance, operational profile, capital expenditures, products and service strategy, as well as its total level of debt and recent SEC investigations. On July 21, 2004, Qwest and MCI entered into a confidentiality agreement. Throughout the months of July, August and September of 2004, members of the senior management of MCI and Qwest, along with their financial and legal advisors, held numerous meetings and joint conference calls regarding a potential business combination transaction, and exchanged information and materials regarding their respective businesses. Also during this time, MCI's board of directors held seven meetings with MCI management, along with its financial and legal advisor, at which strategic options, including a potential transaction with Qwest, were discussed.

In addition, from June through September of 2004, MCI received inquiries from several other parties regarding alternative transaction proposals. In response to these inquiries, members of MCI's management, and their financial and legal advisors, held numerous meetings and joint conference calls regarding a potential transaction with each of these parties. Also during this time, MCI's board of directors conducted numerous meetings with management, along with MCI's financial and legal advisors, at which strategic options, including potential transactions with these parties, were discussed.

As part of MCI's evaluation of its excess cash (see "The Merger" Senior Notes on page 95 for a description of excess cash) and the potential uses for that cash, one of these parties made a preliminary proposal to recapitalize MCI using MCI's own funds to repurchase some of MCI's stock at a price of approximately \$17.00 per share of MCI common stock. MCI's board of directors determined that, in light of the amount of MCI's excess cash and the potential uses for that cash, it was not in the best interests of MCI's stockholders to pursue this preliminary proposal at that time. In evaluating the amount of MCI's excess cash, MCI's board of directors also considered (i) the risk to MCI's business plan from increasingly competitive market conditions and MCI's possible exit from the consumer market, (ii) the maturity dates of MCI's outstanding 2007 and 2009 Senior Notes, the potential refinancing risk associated with these Senior Notes, and the need to preserve a certain level of cash until at least the time at which those maturity dates had passed or these Senior Notes had been refinanced, (iii) the impact on MCI's credit rating of the determination of the amount of excess cash, (iv) anticipated capital expenditure requirements, (v) potential cash requirements to satisfy contingent liabilities including bankruptcy and tax liabilities, (vi) the fact that, other than the payment of distributions out of excess cash and an additional \$100 million amount, MCI was unlikely to have the contractual right for the foreseeable future to make any other payments under the restricted payments covenants of indentures for MCI's 2007, 2009 and 2014 Senior Notes, (vii) MCI's capital structure as compared to that of other industry competitors, and (viii) the availability of alternate financing sources. Additionally, in evaluating the potential uses of this cash, MCI's board of directors considered a potential share repurchase (either through a self-tender or open-market repurchases), the distribution of a one-time special dividend or regular quarterly dividend. MCI's board of directors ultimately resolved to declare an initial quarterly dividend and retain the remaining excess cash for possible future cash dividends, stock repurchases, debt repurchases or general corporate purposes.

## Table of Contents

Another of these parties indicated that it may be willing to pay as much as \$20.00 per share of MCI common stock, subject to the completion of due diligence and obtaining satisfactory financing arrangements. MCI's board of directors considered (i) the fact that this party would need to raise capital in order to consummate this transaction since it did not possess adequate cash reserves or committed financing, (ii) the possibility that the \$20.00 per share price was actually an amount intended to enhance the prospects of that party gaining access to MCI's due diligence materials, and that this party's subsequent proposals may actually be priced below that amount and (iii) the possibility that this party's proposal was motivated by a desire to impede MCI's ability to enter into a strategic transaction with another telecommunications company with whom this party had a preexisting business relationship. MCI's board of directors determined that its concerns about pursuing that proposal outweighed any potential benefits and that, in light of the other strategic alternatives being explored by MCI at that time, including the alternative of remaining a stand-alone company, it was not in the best interests of MCI's stockholders to pursue this preliminary proposal at that time. Discussions with the other parties were preliminary and never progressed to the point of a specific proposal.

In August 2004, members of Verizon's senior management again contacted members of MCI's senior management to explore a potential merger.

On August 19, 2004, while MCI was in the midst of receiving inquiries from a number of parties, MCI engaged Greenhill as an additional financial advisor. In the second half of August and early September 2004, representatives of Greenhill held discussions with the senior management of Verizon with respect to a potential merger. On September 10, 2004, at a regularly scheduled meeting of MCI's board of directors, senior management and MCI's advisors updated MCI's board of directors on the status of discussions with Qwest and Verizon. Senior management reported on the potential benefits and issues in a business combination with Qwest. Representatives from Greenhill informed MCI's board of directors that Verizon remained interested in a possible merger with MCI, and that Verizon would conduct a due diligence review before deciding whether to engage in further discussions. On the same day, Verizon and MCI entered into a confidentiality agreement. On September 13, 2004, certain members of management from Verizon and MCI met to discuss a potential merger. On September 16, 2004, at a special meeting of MCI's board of directors, MCI's board of directors and senior management discussed the potential benefits that could result from a merger between MCI and Verizon for stockholders of MCI, specifically with regard to the competitive position of the businesses of Verizon and MCI following the merger. On September 21, 2004, members of management of Verizon and MCI met to discuss network and information technology matters. On September 22, 2004, certain members of management of Verizon and MCI participated in conference calls relating to various aspects of MCI's businesses. On September 23, 2004, Verizon's management and Verizon's legal advisor, Debevoise & Plimpton LLP, sometimes referred to as Debevoise, met with MCI's senior management team and other advisors of MCI, including MCI's accountants, to discuss MCI's process for estimating bankruptcy claims and other matters. Later that afternoon, Verizon's senior management met to discuss the preliminary due diligence findings. Also during the month of September 2004, Verizon, together with Debevoise, conducted a preliminary due diligence review of MCI and Verizon's management informed Verizon's board of directors of the status of its due diligence. Between approximately September 23, 2004 and September 28, 2004, Verizon management and members of MCI's finance team participated in several related conference calls.

On September 27, 2004, management of Verizon and MCI met to discuss marketing matters. On September 29, 2004, certain members from the management of Verizon and MCI participated in a conference call regarding the potential for certain cost savings to be derived from the potential merger.

In October 2004, the senior management of Verizon and MCI met to discuss the potential merger of Verizon and MCI. At a November 4, 2004 meeting of Verizon's board of directors, Verizon's senior management updated Verizon's board of directors on its due diligence investigation. Also in November 2004, senior management of MCI and management of Verizon met and participated in conference calls concerning potential cost savings that might be realized with the potential merger.

During August 2004, September 2004 and October 2004, members of MCI and Qwest senior management, along with their financial and legal advisors, had discussions regarding a potential business combination



## **Table of Contents**

transaction, and exchanged further information regarding their respective businesses. Also during this time, MCI's board of directors held numerous meetings with management, along with MCI's financial and legal advisors, at which strategic options, including a potential transaction with Qwest, were discussed. In early October, Lazard's financial analysis of a potential business combination transaction with Qwest was delivered to MCI's board of directors for discussion purposes. On October 14, 2004, at a meeting of MCI's board of directors, management updated MCI's board of directors on the status of MCI's strategic options. Management and MCI's board of directors conducted further discussions of the development of MCI's stand-alone business plan. Management and MCI's board of directors also engaged in an extensive discussion regarding a potential business combination transaction with Qwest. After these discussions, MCI's board of directors decided to defer a decision with respect to the potential Qwest business combination transaction pending the exploration of other strategic options, including the stand-alone business plan, and to reconsider the issue at the December 10, 2004 MCI board of directors meeting, after further review of the Lazard materials. Senior management and MCI's board of directors continued to review the Lazard materials on a potential business combination transaction with Qwest throughout late October and early November of 2004. On November 3, 2004, Mr. Richard C. Notebaert, the Chairman and Chief Executive Officer of Qwest, sent a letter to Mr. Capellas which discussed Qwest's synergy analysis of a potential business combination transaction with MCI. On the same day, representatives of Lazard, in a written communication, confirmed to Qwest's financial advisors that while they had welcomed input from Qwest's financial advisors throughout the course of their risk analysis of a potential business combination, including synergy estimates, Lazard had not agreed with any specific aspect of their approach.

During October 2004, November 2004 and December 2004, management of MCI engaged in a comprehensive discussion and analysis of MCI's stand-alone business plan and, specifically, the potential realization of MCI's long-term capabilities as a stand-alone entity in the telecommunications industry. As a part of these discussions, management conducted an in-depth review of MCI's strategic objectives and means of developing a stand-alone strategic plan, including (i) plans for new product growth initiatives, (ii) growth through targeted acquisitions, (iii) the formulation of MCI's 2005 business plan, and (iv) the potential refinancing of MCI's bonds in order to establish a better long-term capital structure. Senior management discussed these issues with MCI's board of directors at the October 14, 2004 and December 10, 2004 meetings described below.

In December 2004, management of Verizon discussed with its board of directors its continuing evaluation of the advisability of a merger with MCI and Verizon management's preliminary views with respect to the strategic, structural, economic, operational, legal and regulatory issues associated with a potential merger with MCI. In late December 2004, Verizon's management continued to explore the strategic risks and benefits associated with a potential merger with MCI.

Throughout December 2004, members of the management of MCI and Verizon, along with representatives of Greenhill, held meetings and telephonic discussions regarding potential merger terms, structure and issues. Also during this time, MCI's board of directors conducted several meetings with management, along with MCI's financial and legal advisors, to discuss strategic options, including a potential merger with Verizon.

On December 10, 2004, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's board of directors engaged in an extensive review and evaluation of management's stand-alone business plan for MCI which had been developed over the prior months. Also during this meeting, MCI's board of directors approved the 2005 business plan and strategic investment framework. Additionally, management updated MCI's board of directors on MCI's proposed transaction with NetSec, Inc. as part of MCI's stand-alone plan aimed at expanding MCI's presence in the rapidly growing security segment, and management discussed other potential acquisitions in the hosting space. Management and its advisors also reviewed with MCI's board of directors a detailed plan of potential alliances and equity investments in the wireless segment. After discussion, MCI's board of directors approved the purchase of NetSec consistent with the terms described at the meeting.

Also at this meeting, Greenhill reported that Verizon continued to be interested in a possible merger, but had inquired whether MCI would consider other strategic alliances such as a joint venture of their respective



## Table of Contents

enterprise businesses. MCI's board of directors considered the fact that this transaction would result in MCI having a partial ownership stake in a joint venture between Verizon and MCI to which MCI would contribute its core strategic enterprise business while retaining its less competitive consumer business. After discussion, MCI's board of directors determined that the risks and rewards of that type of transaction for MCI's stockholders would be unlikely to compare favorably to remaining a stand-alone company and that, combined with the other strategic alternatives MCI's board of directors wished to pursue, it was not in the best interests of MCI's stockholders to pursue a joint venture at that time. Therefore, MCI's board of directors directed management to advise Verizon that MCI was not interested in a joint venture.

Management, together with MCI's board of directors and MCI's financial and legal advisors, also discussed the status of discussions with Qwest regarding a stock-for-stock business combination, following a cash payment that would be made to MCI stockholders from the remainder of MCI's excess cash. MCI's board of directors, in evaluating the value and certainty of Qwest's proposal, considered, (i) the changing competitive nature of the industry, (ii) the increasing need for scale and comprehensive wireless capabilities, (iii) access economics (including the extent to which the proposed combination would reduce costs or result in other efficiencies associated with originating and terminating telecommunications traffic or both), (iv) the potential benefits of a transaction with Qwest, including the level and achievability of potential synergies and tax savings from use of Qwest's net operating loss carry-forwards, (v) the state of Qwest's financial condition and capital structure, (vi) the ongoing ability of the combined company to sustain network service quality and invest in new capabilities and (vii) the difficulty of ensuring ongoing customer confidence among MCI's large enterprise customers. In light of the ongoing discussions with Verizon regarding a possible merger, the other strategic alternatives being explored by MCI at that time (including the possibility of discussions with other potentially interested parties and its stand-alone business plan), and the risks to achieving superior values under the Qwest transaction, MCI's board of directors determined that the proposed transaction with Qwest was not in the best interests of MCI's stockholders at that time. Therefore, MCI's board of directors directed management to advise Qwest that MCI was not interested in the proposed business combination. On December 13, 2004, MCI's senior management and one of its financial advisors informed Qwest that MCI's board of directors was not prepared to move forward with a potential transaction.

On December 15, 2004, two competitors of MCI in the telecommunications industry and industry leaders in the wireless segment, Sprint Corporation, sometimes referred to as Sprint, and Nextel Communications, Inc., sometimes referred to as Nextel, announced that they had entered into a definitive merger agreement.

In early January 2005, members of Verizon's management continued to evaluate the potential merger with MCI. In the first week of January 2005, at Verizon's invitation, members of MCI's and Verizon's senior management met to discuss further potential merger structures and issues. At a telephonic meeting of Verizon's board of directors on January 11, 2005, Verizon's management updated Verizon's board of directors on its continuing evaluation of MCI. Shortly thereafter, Verizon engaged Bear, Stearns & Co. Inc., sometimes referred to as Bear Stearns, as Verizon's financial advisor to assist it in evaluating a potential merger. MCI also provided additional information to Verizon during late January 2005. On January 20, 2005, Verizon's board of directors received reports from Verizon's management concerning the status of the parties' discussions. Throughout the month, senior management of MCI and Verizon, together with their financial and legal advisors, held several telephonic discussions with respect to Verizon's due diligence review of MCI and potential transaction structures, issues and timing.

In January of 2005, MCI was approached by several private equity funds regarding a potential transaction. Discussions with these parties did not advance beyond the preliminary stages, or to the point of a specific proposal. In light of the developments described below, including the fact that a transaction with a strategic acquiror such as Verizon which would create operational savings that would most likely benefit MCI's stockholders beyond what any private equity fund would be willing to pay, MCI's board of directors concluded that it was not in the best interests of MCI's stockholders to further pursue discussions with these private equity funds.



**Table of Contents**

Also in January of 2005, MCI's senior management received a call from another telecommunications provider regarding a potential business combination. MCI's senior management expressed concerns regarding the regulatory considerations involved in such a transaction, but agreed to have outside legal advisors of both companies meet. There were no direct meetings between MCI personnel and personnel of this telecommunications provider. Discussions between MCI and this telecommunications provider did not proceed any further.

In the last two weeks of January 2005, members of Qwest's senior management contacted MCI's senior management to discuss a potential all-cash offer to acquire MCI. Members of MCI's senior management expressed the view that this offer should be priced at a premium to MCI's prevailing share price. Qwest's senior management, along with its financial advisors, confirmed that Qwest was willing to pay a premium to MCI's share price, and MCI's senior management agreed to meet with Qwest on that basis. On January 21, 2005 Qwest's senior management, together with Qwest's financial and legal advisors, held a meeting with MCI's senior management, together with MCI's financial and legal advisors, to discuss potential transaction structures and issues. At this meeting, representatives from Qwest requested access to additional confidential MCI information. Representatives from MCI informed Qwest's senior management that they were prepared to provide Qwest with further non-public information necessary in order for Qwest to make a revised proposal, but that MCI's management and MCI's board of directors must evaluate the terms of any new Qwest proposal before permitting Qwest to conduct a full due diligence review on MCI. At this meeting, Qwest's representatives informed members of MCI management that they were in the process of finalizing the terms of a fully financed all-cash offer to acquire MCI which would be priced at a premium to MCI's prevailing share price. Qwest's senior management also advised MCI that Qwest had secured financing from UBS Loan Finance LLC and Merrill Lynch Capital Corp. MCI's representatives informed Qwest's advisors that any new Qwest proposal must address MCI's board of directors' concerns regarding price and certainty, and, as such, should include (i) merger consideration reflecting a premium to MCI's prevailing share price, (ii) evidence of financing commitments that would remain in place throughout the entire period required to obtain regulatory approval for such a transaction, and (iii) minimal conditions to closing. On January 24, 2005, at a meeting of MCI's board of directors, senior management reported that Qwest expressed an interest in an all-cash transaction but had not, as of that time, provided any specific terms. In the last week of January 2005, Qwest conducted a due diligence review on certain non-public financial information provided by MCI, and senior management of Qwest and MCI continued discussions regarding a potential transaction.

On January 31, 2005, AT&T announced that it had entered into a definitive merger agreement with SBC. Throughout the last week of January and into early February 2005, there was a considerable increase in the market price of MCI shares based on speculation that MCI could be a potential acquisition target, and media reports of a Qwest proposal.

Between January 31, 2005 and February 11, 2005, Verizon and MCI, together with their respective financial and legal advisors, had additional meetings and discussions to obtain additional information and update the due diligence that had been conducted in late 2004. Greenhill held numerous meetings and telephonic discussions with Bear Stearns with respect to the financial aspects of a potential business combination.

On February 1, 2005, Mr. Seidenberg advised Verizon's board of directors that management had intensified its consideration of a merger with MCI.

On February 1, 2005, at a special meeting of MCI's board of directors, senior management of MCI reviewed the impact that the recently announced transactions involving AT&T and Sprint, two of MCI's principal competitors, would have on both MCI and the industry as a whole, noting that AT&T's enterprise business would gain significant advantages in access costs and add a full suite of wireless capabilities. MCI's senior management also reported on the status of management's renewed discussions with Qwest regarding an anticipated all-cash proposal from Qwest. MCI's senior management reported that Qwest had advised MCI that it was prepared to present a term sheet regarding its anticipated proposal, and that MCI's senior management planned to meet with Qwest on February 2, 2005 to review Qwest's proposal. MCI's senior management also reported on increased

## Table of Contents

interest from Verizon's management regarding a potential merger, in light of the recently announced transaction between SBC and AT&T, and noted that Verizon had hired a financial advisor. MCI's senior management and MCI's board of directors engaged in a lengthy discussion regarding the impact of the combination between SBC and AT&T, including the pricing on the AT&T transaction, and the estimated value of the savings for the combined corporations. MCI's senior management and MCI's board of directors also discussed the expected long-term impact on MCI, as a stand-alone company, as a result of a combination between SBC and AT&T.

On February 2, 2005, members of Qwest's senior management met with members of MCI's senior management to discuss the terms of a potential transaction with Qwest. At this meeting, Mr. Notebaert submitted a written offer for Qwest to purchase all of the common stock of MCI. The offer provided for a price of \$17.85 per share in cash to be paid to the stockholders of MCI, and also provided for MCI stockholders to receive \$0.40 per share in quarterly dividends for the four quarters anticipated between signing and closing. The offer did not contain any financing commitments and was subject to numerous conditions with respect to financing, regulatory approvals, and the completion of due diligence. The total stated amount of Qwest's proposal was \$19.45 (including the \$0.40 per share in quarterly dividends for the four quarters anticipated between signing and closing). The closing market price of MCI shares of common stock was \$19.54 on the previous business day. On February 3, 2005, news of the Qwest proposal received widespread press coverage.

On February 4, 2005, at a special meeting of MCI's board of directors, senior management and MCI's financial and legal advisors updated MCI's board of directors on the key terms and conditions of the Qwest proposal and the status of discussions with Verizon. MCI's board of directors authorized management to evaluate Qwest's proposal and pursue discussions with Verizon. Also on February 4, 2005, Verizon's senior management contacted MCI's senior management and they agreed to intensify discussions that might lead toward a merger and outlined certain terms for a potential merger.

On the weekend of February 5, 2005, members of MCI's management, together with MCI's legal and financial advisors, held discussions with respect to the terms of a potential downward purchase price adjustment mechanism proposed by Verizon. Greenhill and Bear Stearns continued discussions regarding the overall terms of a Verizon proposal.

On February 7, 2005, in a meeting between Greenhill and Bear Stearns, Verizon made a proposal for a merger with MCI, subject to the approval of the Verizon board of directors. The proposal provided for (i) a cash component of \$5.99 per share of MCI, representing the undistributed excess cash under the MCI plan of reorganization and (ii) each share of MCI common stock to be converted into the right to receive 0.3802 shares of Verizon common stock. The proposal also provided for a potential purchase price adjustment mechanism that would decrease or increase the purchase price to the extent that MCI's cash at the closing of the merger, less the fair value of remaining bankruptcy and tax-related liabilities, was less than \$2.0 billion. The total stated amount of Verizon's proposal was \$20.00 per share of MCI common stock, based on Verizon's closing market price of \$36.85 on the previous business day. The closing market price of MCI of common stock on the previous business day was \$21.03.

During the period from February 7, 2005 through February 14, 2005, Verizon, MCI, and their respective financial and legal advisors engaged in extensive and detailed negotiations concerning the proposed terms of the definitive agreements necessary to close the merger, as well as completing the due diligence process.

On February 7, 2005, MCI's advisors contacted Qwest's advisors, and on February 8, 2005 and February 9, 2005, MCI's financial and legal advisors commenced discussions with Qwest's legal and financial advisors regarding Qwest's all-cash proposal, including (i) a review of the terms of Qwest's all-cash offer, (ii) further discussion regarding the financial assumptions underlying Qwest's offer, and (iii) a review and discussion of the financing conditions and other significant transaction contingencies present in the Qwest proposal.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

On February 8, 2005, MCI's board of directors held a telephonic meeting at which senior management reviewed for MCI's board of directors the Verizon and Qwest proposals, and the status of discussions with each party.

## Table of Contents

On February 9, 2005, Verizon's board of directors met with its financial and legal advisors to discuss the potential merger with MCI. At Verizon's board of directors meeting, management reported on the financial, legal and organizational due diligence and reviewed the strategic reasons for the merger. They also discussed the potential benefits and cost savings from a merger with MCI and MCI's historical and projected financial results. A representative of Debevoise discussed with Verizon's board of directors their fiduciary duties in considering a business combination and the legal terms of the merger, including the proposed transaction structure and treatment of MCI's existing and contingent bankruptcy and tax liabilities.

On February 10, 2005, a telephonic meeting was held between the management of MCI and Verizon and their respective financial advisors during which MCI's management and advisors conducted due diligence with respect to Verizon's business, financial condition and operations.

In the afternoon of February 10, 2005, Mr. Notebaert sent a letter to MCI's financial advisors reviewing the potential benefits of a business combination with Qwest to the stockholders of both companies. In the evening, MCI's financial and legal advisors held a telephonic meeting with Qwest's financial and legal advisors. At that meeting, Qwest's advisors outlined a number of changes to Qwest's proposal of February 2, 2005, including (i) an increase in the offered purchase price to \$18.27 per share in cash which also provided for MCI stockholders to receive \$0.40 per share in quarterly dividends for the four quarters anticipated between signing and closing, (ii) a willingness to provide Qwest equity as part of the consideration in lieu of some of the cash purchase price, and (iii) the removal and narrowing of some conditions with respect to financing and regulatory approval. The total stated amount of Qwest's proposal was \$19.87 (including the \$0.40 per share in quarterly dividends for the four quarters anticipated between signing and closing). The closing market price of MCI shares of common stock was \$20.86 on the previous business day.

On February 11, 2005, MCI's board of directors held a regularly scheduled in-person meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management updated MCI's board of directors on the status of negotiations with Verizon and Qwest. Davis Polk advised MCI's board of directors on its legal duties and responsibilities and made a presentation regarding the structure and key terms and conditions of each transaction. Greenhill, JPMorgan and Lazard reviewed with MCI's board of directors certain financial aspects of each transaction and offeror. MCI's board of directors, in evaluating the value and certainty of each transaction, engaged in a discussion with management and its advisors with respect to the benefits and risks of each transaction, and the alternative of continuing operations as a stand-alone company, including (i) the potential benefits of a merger with Verizon because of Verizon's stability, lower level of debt and network infrastructure, (ii) the potential benefits of a transaction with Qwest, including the level and achievability of potential synergies and tax savings from use of Qwest's net operating loss carry-forwards, (iii) certain concerns regarding a potential transaction with Qwest, including the presence of conditions and risks of the offer, Qwest's high level of debt, the potential amount of Qwest's contingent liabilities, Qwest's potential for growth, its lack of organic wireless capabilities, and concerns with the pro forma financial stability of a combined company, and (iv) the challenges facing MCI as a stand-alone corporation in the changed industry landscape that had resulted from the acquisition of AT&T by SBC and MCI's stronger ability to compete after a merger with Verizon. After this discussion, MCI's board of directors determined that, as compared to the transaction proposed with Qwest, the alternative of remaining a stand-alone company or continuing to explore other alternatives, pursuing the proposed transaction with Verizon was in the best interests of MCI stockholders at the time, and directed management and MCI's advisors to resolve any remaining issues with Verizon and to finalize the merger agreement. Also at this meeting, MCI's board of directors declared a regular quarterly cash dividend of \$0.40 per share of MCI common stock. During the same day, news of the Verizon proposal began to receive widespread press coverage. The total stated amount of Verizon's February 7, 2005 proposal was \$19.69 per share of MCI common stock (including the \$0.40 per share cash dividend declared on February 11, 2005, which was paid on March 15, 2005), based on Verizon's closing market price on February 10, 2005, of \$36.04. The closing market price of MCI shares on February 10, 2005, was \$20.46.

On the evening of February 11, 2005, after further discussions among MCI's and Qwest's financial and legal advisors, Qwest submitted a revised proposal for a potential business combination with MCI. The offer provided for \$7.50 in cash and 3.735 shares of Qwest common stock for each share of MCI common stock. The

**Table of Contents**

offer also provided for MCI stockholders to receive \$0.40 per share in quarterly dividends for the four quarters anticipated between signing and closing. The offer contained no express financing condition but was contingent on Qwest's completion of the due diligence process. Qwest requested essentially the same due diligence materials that Verizon had received. Representatives of MCI contacted representatives of Qwest that evening to notify them that, due to the revised proposal, Qwest would be granted access to the MCI data room, and to request that members of the Qwest management team attend meetings with MCI and its representatives at the offices of Lazard the following day so that MCI could evaluate Qwest. MCI also requested that Qwest provide merger agreements for both of its proposals and copies of any financing commitment letters. The total stated amount of Qwest's proposal was \$24.60 per share of MCI common stock (including the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005 and the other three quarterly dividends anticipated between signing and closing), based on Qwest's closing market price of \$4.15 on February 11, 2005. The closing market price of MCI shares of common stock on February 11, 2005 was \$20.75.

Also on the evening of February 11, 2005, members of the management of MCI and Verizon, together with MCI's financial and legal advisors and Verizon's financial advisor and legal advisors, continued negotiations regarding the terms of the merger agreement. These negotiations continued through February 12, 2005 and February 13, 2005.

On February 12, 2005, meetings were held between the management of Qwest and MCI, together with their financial and legal advisors, in which each party conducted due diligence with respect to the other's business, operations, financial prospects and financial condition. Although no financing commitments were delivered at that time, in the afternoon, Skadden, Arps, Slate, Meagher & Flom LLP, legal advisor to Qwest, delivered to Davis Polk an initial draft of a merger agreement relating to the proposed transaction. MCI management advised Qwest's representatives that they were welcome to conduct further due diligence and to meet with MCI's advisors, both to review MCI's information and to provide an opportunity for MCI to conduct due diligence with respect to Qwest. MCI requested certain clarifications from Qwest regarding its proposal and requested that Qwest increase its offer in time for the meeting of MCI's board of directors scheduled for the following day.

During the day on February 13, 2005, meetings were held between the management of Qwest and MCI, together with their financial and legal advisors, in which each party conducted further due diligence with respect to the other's business, operations, financial prospects and financial condition. Thereafter, members of the management of MCI and Qwest, together with their respective financial and legal advisors, conducted negotiations regarding the terms of the merger agreement, and MCI's financial advisors again requested that Qwest increase its offer. Also on that day, MCI's legal advisor discussed with Qwest's legal advisor regulatory issues associated with a potential transaction. In the afternoon, prior to MCI's board of directors meeting, Qwest reconfirmed the terms of its February 11, 2005 proposal in writing to MCI's board of directors. Qwest's representatives informed JPMorgan and Lazard that the terms of the proposal were subject to up to one week of additional due diligence on MCI, and that they did not foresee any contingency at that time that would cause Qwest to reduce its offer.

Also on February 13, 2005, throughout the day, members of the senior management of MCI and Verizon, together with their respective financial and legal advisors, continued negotiations regarding the terms of the merger agreement. During this time, members of MCI's senior management also contacted individual MCI directors to update them on the status of the negotiations with Qwest and the negotiations with Verizon. At 4:00 p.m., MCI's board of directors held a meeting (without Mr. Capellas), which was attended by MCI's senior management and MCI's financial and legal advisors. Senior management and MCI's advisors updated MCI's board of directors on the status of negotiations with Verizon, the February 10, 2005 all-cash offer from Qwest, the February 11, 2005 cash and stock offer from Qwest and the draft merger agreement from Qwest, and their evaluation of Qwest. MCI's board of directors, in evaluating the value and certainty of Qwest's proposal, discussed, among other considerations, (i) the changing competitive nature of the industry, (ii) the increasing need for scale and comprehensive wireless capabilities, (iii) access economics, (iv) the potential benefits of a transaction with Qwest, including the level and achievability of potential synergies and tax savings from use of Qwest's net operating loss carry-forwards, (v) the state of Qwest's capital structure, (vi) the ongoing ability to sustain network service quality and invest in new capabilities and (vii) ensuring ongoing customer confidence.

---

**Table of Contents**

among MCI's large enterprise customers. Contemporaneously, Mr. Capellas met with Mr. Seidenberg to discuss improvements in the terms of the Verizon transaction. Verizon offered to revise its proposal for a merger with MCI to provide that each share of MCI common stock be converted into the right to receive (i) 0.4062 shares of Verizon common stock and (ii) cash in the amount of \$1.50 per share, which amount of cash and number of shares could be reduced pursuant to a potential downward purchase price adjustment based on certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities (for a description of these bankruptcy claims and international tax liabilities, see "The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities" on p. 99). The offer also provided for the distribution by MCI after stockholder approval of the merger of a special cash dividend in the amount of \$4.10 per share of MCI common stock (less the amount of any dividends declared by MCI during the period from February 14, 2005 to the consummation of the merger, but excluding the \$0.40 per share dividend approved MCI's board of directors on February 11, 2005). The total stated amount of Verizon's proposal was \$20.75 per share of MCI common stock (including the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005), based on Verizon's closing market price on February 11, 2005 of \$36.31 per share. The closing market price of MCI shares on February 11, 2005 was \$20.75.

In the evening on February 13, 2005, Verizon's board of directors again met with its financial and legal advisors to discuss the financial aspects of the proposed merger with MCI and the proposed terms of the merger agreement and to consider approval of the merger agreement. At the meeting, Verizon's management presented Verizon's board of directors with an update on the status of the negotiations with MCI and again reviewed the strategic reasons for, and potential benefits and cost savings to be derived from, the proposed merger. A representative of Debevoise reviewed again with Verizon's board of directors its fiduciary duties in considering a proposed business combination and discussed the material terms of the proposed merger agreement and the remaining open issues in connection with the proposed merger with MCI. Following additional discussions, Verizon's board of directors unanimously (with one potentially interested director abstaining because the firm to which he is an advisor had performed professional services for MCI unrelated to the merger) determined that the merger with MCI was advisable and in the best interests of Verizon's stockholders, approved the merger and related matters and authorized management to finalize and enter into definitive documents regarding the merger.

Also in the evening of February 13, 2005, MCI's board of directors held a special meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors advised MCI's board of directors on the revised proposal from Verizon and reviewed its terms and the financial and operational aspects of its offer. The MCI management team, together with MCI's financial advisors, reviewed with MCI's board of directors the terms of the Qwest proposal as well as an evaluation of Qwest. Greenhill, JPMorgan and Lazard reviewed with MCI's board of directors certain financial aspects of each transaction. Davis Polk advised MCI's board of directors on its legal duties and responsibilities and made a presentation regarding the structure and key terms and conditions of the proposed Qwest and Verizon transactions. Representatives of Greenhill, JPMorgan and Lazard reviewed their financial analyses and each rendered to MCI's board of directors its oral opinion, which opinion was subsequently confirmed in writing, that as of February 13, 2005 and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in these opinions, the merger consideration and special dividend to be issued and paid to MCI's stockholders in connection with the Verizon merger was fair from a financial point of view to these holders. MCI's board of directors proceeded to discuss the original Verizon merger agreement and the transactions contemplated by the original merger agreement and compare it to the Qwest proposals. Mr. Breeden stated that the process of MCI's board of directors that he had observed in considering the competing proposals from Verizon and Qwest, as well as MCI's other strategic alternatives, had been a careful and detailed one in which MCI's board of directors had sought to evaluate both the potential value and the relative risks of those alternatives, including the risks associated with an extended period prior to the closing under each of the proposals from Verizon and Qwest. Following these discussions, MCI's board of directors unanimously determined that the original Verizon merger agreement and the transactions contemplated by the original Verizon merger agreement were advisable, fair and in the best interests of MCI's stockholders and voted unanimously to approve the original Verizon merger agreement and to recommend that MCI's stockholders approve and adopt the original merger agreement with Verizon.

## Table of Contents

Before the opening of the United States financial markets on February 14, 2005, Verizon and MCI executed the original agreement and issued a joint press release announcing the merger.

On February 20, 2005, MCI's board of directors, together with MCI's management and MCI's financial and legal advisors, held a meeting to discuss the reaction of major MCI stockholders to the pending merger with Verizon and Qwest's public statements about a proposed transaction with MCI.

On February 24, 2005, MCI received a revised proposal from Qwest to acquire MCI. The revised proposal provided for total consideration per share of MCI common stock equal to: (i) \$6.00 in cash in quarterly and special dividends (including the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005); (ii) \$3.10 in cash at closing; and (iii) 3.735 shares of Qwest common stock for each share of MCI common stock. The revised proposal included the same purchase price adjustment mechanism included in the merger agreement between MCI and Verizon. Qwest's revised proposal also included a collar mechanism with respect to the stock component of the consideration which provided that if the average trading price for Qwest common stock during a period of 20 days prior to the closing of the transaction does not equal \$4.15, then the exchange ratio would be adjusted as follows: (i) if the Qwest share price is between and inclusive of \$3.74 and \$4.14, then the exchange ratio would be adjusted upward to deliver value of \$15.50 in stock consideration (although Qwest may at its option deliver all or a portion of the additional stock consideration in cash instead); (ii) if the Qwest share price is between and inclusive of \$4.16 and \$4.57, then the exchange ratio would be adjusted downward to deliver value of \$15.50 in stock consideration; (iii) if the Qwest share price is below \$3.74, then the exchange ratio would be 4.144 (although Qwest may at its option deliver all or a portion of the additional stock consideration in cash instead); and (iv) if the Qwest share price is above \$4.57, then the exchange ratio would be 3.392. The non-financial terms of Qwest's revised proposal, including representations, warranties, covenants, closing conditions and termination rights, were substantially comparable with the terms and conditions of the merger agreement between MCI and Verizon, although with some differences. The principal differences were as follows: (i) Qwest agreed to take certain actions in connection with obtaining regulatory approvals or to remove impediments to the proposed transaction relating to or arising from regulatory laws other than those that would have a material adverse effect on the combined company, while under the Verizon merger agreement, neither Verizon nor MCI were required to take actions in connection with obtaining regulatory approvals or to remove impediments to the proposed transaction relating to or arising from regulatory laws if such actions or removals would have a material adverse effect on Verizon or MCI, with Verizon deemed to be an entity the size and scale of MCI for these purposes, (ii) Qwest agreed not to take actions that would be reasonably likely to materially delay closing, and (iii) the proposed transaction with Qwest would require not only approval of MCI's stockholders, but also approval of Qwest's stockholders. The revised offer remained contingent on Qwest's completion of its due diligence review. The total stated amount of Qwest's proposal was \$24.60 per share of MCI common stock (including the \$0.40 per share dividend declared on February 11, 2005), based on Qwest's closing market price of \$4.05 on the previous business day, which was within the range of the collar mechanism under that proposal. The closing market price of MCI shares of common stock on the previous business day was \$22.95.

On February 25, 2005, MCI shares began trading ex-dividend with respect to the \$0.40 per share dividend declared on February 11, 2005. The closing market price of MCI shares of common stock on February 27, 2005 was \$22.60.

On February 27, 2005 and March 1, 2005, MCI's board of directors held special meetings, which were attended by MCI's senior management and MCI's financial and legal advisors, to review the revised proposal from Qwest.

On March 2, 2005, MCI announced its intention to engage in discussions and information exchanges with Qwest through March 17, 2005 after receiving a waiver from Verizon of certain terms of the merger agreement between Verizon and MCI to permit these discussions and information exchanges. Subsequently, MCI and Qwest engaged in ongoing and extensive discussions regarding Qwest's revised proposal, and engaged in additional information exchanges in connection with MCI's board of directors' review and evaluation of Qwest's revised





**Table of Contents**

proposal and with a view to having Qwest be in a position to remove the due diligence condition to its proposal. During these discussions, MCI's advisors raised with Qwest's advisors issues and concerns with respect to certain terms of Qwest's draft merger agreement, including terms relating to deal certainty, structures, the risks associated with a need for stockholder approval by Qwest's stockholders, elimination of the purchase price adjustment which had been adopted from the Verizon merger agreement and, in light of the expected size of pro forma ownership by MCI's stockholders in the combined company, the scope of Qwest's representations and warranties and the covenants relating to the conduct of Qwest's business. These discussions and information exchanges took place over a two-week period in which there were numerous meetings and joint conference calls among the senior management and the advisors of both parties, and numerous data room visits by representatives from Qwest and MCI.

On March 11, 2005, MCI's board of directors held a regularly scheduled meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed with the MCI board of directors the status of the continuing discussions with Qwest, reviewed Qwest's revised proposal, and management reported on the results of the ongoing due diligence review on Qwest.

On March 13, 2005, Qwest delivered to MCI draft commitment letters relating to the proposed financing in connection with its proposal, and management of the companies, the proposed lenders under the commitment letters, and their respective advisors engaged in subsequent discussions regarding the terms of the commitment letters. MCI, Qwest and their respective advisors also engaged in further discussion regarding the terms and conditions of Qwest's draft merger agreement. During these discussions, MCI's advisors again raised with Qwest's advisors issues and concerns with respect to certain terms of Qwest's draft merger agreement, including terms relating to deal certainty, Qwest stockholder approval and elimination of the purchase price adjustment.

Qwest's advisors had requested an opportunity for Mr. Notebaert to present to MCI's board of directors a revised proposal and to answer questions from MCI's board of directors. On March 15, 2005, at the direction of MCI, one of MCI's financial advisors informed Qwest's advisors that, given the risks to MCI's business arising from the then-current uncertainties, MCI thought it appropriate to conclude further discussions and make its decision as to which proposal, as between Qwest's proposal and the Verizon merger agreement (including any improvement Verizon was prepared to make), was in the best interests of MCI stockholders, and that, in light of Mr. Notebaert's expressed interest in presenting a revised proposal at MCI's board of directors meeting on March 16, 2005, MCI intended to treat the proposal that Mr. Notebaert would present as Qwest's best and final offer.

On March 16, 2005, Mr. Notebaert attended a meeting of MCI's board of directors where he made a presentation to MCI's board of directors regarding Qwest's proposal and responded to questions from MCI's board of directors regarding Qwest's proposal. At this meeting, Mr. Notebaert presented a further revised proposal from Qwest to acquire MCI. The financial terms of Qwest's revised proposal were substantially the same as Qwest's February 24, 2005 stock and cash proposal, except that it provided for a cash payment at closing by Qwest to MCI stockholders of \$4.50 per share of MCI common stock (as opposed to \$3.10 per share under Qwest's February 24, 2005 proposal). The non-financial terms of Qwest's revised proposal remained substantially the same as under Qwest's prior proposal, other than with respect to the scope of Qwest's representations and warranties, which were expanded to be substantially the same as MCI's, and the inclusion of a reciprocal termination fee payable by Qwest to MCI in the event Qwest's stockholders failed to approve the proposed transaction. The proposal requested a response by March 25, 2005, which Mr. Notebaert subsequently agreed to extend until March 28, 2005. The total stated amount of Qwest's proposal was \$25.60 per share of MCI common stock (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005), based on Qwest's closing market price of \$3.86 on the previous business day, which was within the range of the collar mechanism under that proposal. The closing market price of MCI shares of common stock on the previous business day was \$24.03.

On March 17, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed with



## Table of Contents

MCI's board of directors the discussions and information exchanges that had taken place over the prior two weeks between Qwest and MCI and the terms of Qwest's revised proposal.

Following the March 17, 2005 MCI board of directors meeting, MCI's senior management, together with MCI's financial and legal advisors, continued their evaluation of Qwest's revised proposal. On March 21, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors to discuss Qwest's revised proposal.

At a meeting of Verizon's board of directors on March 22, 2005 with its financial and legal advisors, Verizon's management discussed developments related to MCI and their assessment of the transaction. Verizon's board of directors authorized its management to present a revised proposal to MCI when Verizon's management deemed advisable. The terms of the revised proposal were communicated to MCI on March 28, 2005.

On March 23, 2005, MCI's board of directors held a meeting, which was attended by MCI's senior management and MCI's financial and legal advisors, in which MCI's board of directors conducted a review and evaluation of Qwest's revised proposal. At this meeting, MCI's board of directors determined to continue discussions with Qwest. MCI announced its intent to engage in discussions and information exchanges with Qwest through March 28, 2005 after receiving a waiver of certain terms of the merger agreement between Verizon and MCI to permit these discussions and information exchanges. Subsequently, MCI and Qwest and their respective advisors engaged in continuing discussions regarding Qwest's revised proposal, including further discussions regarding the terms and conditions of the draft merger agreement and commitment letters, and engaged in additional information exchanges. During these discussions, MCI sought, through its advisors, an improvement in the financial terms of Qwest's revised proposal and reiterated the need to receive Qwest's best and final offer prior to MCI's board of directors meeting scheduled for March 28, 2005.

Beginning on March 24, 2005, and continuing into the weekend of March 25, 2005, further discussions and information exchanges took place between Qwest and MCI, including numerous discussions among the parties and their respective advisors regarding a potential transaction, and visits by MCI representatives to the Qwest data room. The parties and their advisors also engaged in further discussion regarding the terms and conditions of Qwest's draft merger agreement. During these discussions, MCI's advisors again raised with Qwest's advisors issues and concerns with respect to certain terms of Qwest's revised draft merger agreement, including terms relating to the certainty of closing, Qwest stockholder approval, elimination of the purchase price adjustment and the scope of the covenants relating to the conduct of Qwest's business. Additionally, the parties, the proposed lenders under the commitment letters, and their respective advisors engaged in subsequent discussions regarding the terms of the commitment letters, including the scope of the conditions to funding under the commitment letters.

On March 27, 2005, representatives of Verizon informed representatives of MCI that Verizon planned to make a revised proposal which would include an increase in merger consideration, a potentially beneficial pricing mechanism, and enhanced deal protection terms, including an increase in the termination fee, an expansion of the circumstances triggering the provision allowing Verizon to cause MCI to hold a stockholder meeting to consider approval of the merger in the event MCI's board of directors changes, withdraws, modifies or qualifies its recommendation of the merger to MCI stockholders and the removal of MCI's right to terminate the merger agreement in order to accept a superior proposal. Later that day, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed with MCI's board of directors the status of the continuing discussions with Qwest and the anticipated revised proposal from Verizon. MCI's legal advisor described the proposed enhanced deal protection terms and their potential operation and consequences.

On March 28, 2005, Qwest delivered to MCI revised signed commitment letters relating to the proposed financing in connection with its March 16, 2005 proposal, which provided for an additional \$500 million in financing. Also on March 28, 2005, Mr. Notebaert delivered a letter to MCI's board of directors reiterating the terms of Qwest's March 16, 2005 proposal without any of the requested improvements in financial terms

other than the increase in financing commitments. The letter also stated that Qwest's proposal would be withdrawn if an agreement was not executed between MCI and Qwest with respect to a potential transaction on or before

---

**Table of Contents**

midnight, April 5, 2005. The non-financial terms of Qwest's proposal remained substantially the same, other than with respect to (i) the closing condition relating to the receipt of a court order providing that, among other things, the oversight of MCI's corporate monitor is no longer required and that neither Qwest nor any of its subsidiaries would be subject to the corporate governance principles and processes developed by the corporate monitor to which MCI is subject, which Qwest agreed to remove from its revised proposal, and (ii) the situations under which Qwest may be required to pay a termination fee to MCI, which Qwest agreed to expand so as to be reciprocal to the situations under which MCI may be required to pay a termination fee to Qwest. The total stated amount of Qwest's proposal was \$25.60 per share of MCI common stock (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005), based on Qwest's closing market price of \$3.78 on the previous business day, which was within the range of the collar mechanism under that proposal. The closing price of shares of MCI common stock on the previous business day was \$23.26.

In the afternoon of March 28, 2005, following Qwest's public reiteration of its March 16, 2005 proposal, MCI received a formal revised proposal from Verizon for a merger with MCI. The proposal contemplated (i) an increase in the per share amount of cash consideration to be paid by Verizon to the stockholders of MCI at the closing of the merger from \$1.50 to \$4.25 (making the total cash consideration, including the special cash dividend contemplated by the merger agreement but excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005, equal to \$8.35), and (ii) in lieu of receiving a fixed exchange ratio of 0.4062 shares of Verizon common stock, MCI stockholders would receive instead the greater of 0.4062 shares of Verizon common stock or a number of shares of Verizon common stock that has a value of \$14.75 at the effective time, with Verizon being able to elect to pay additional cash instead of issuing additional shares over the 0.4062 exchange ratio. In addition, pursuant to the terms of the revised proposal, the termination fee that MCI would be required to pay to Verizon upon termination of the merger agreement under specified circumstances would be increased from \$200 to \$300 million, and MCI would be subject to an obligation to reimburse Verizon for its expenses upon termination of the merger agreement under specified circumstances. In addition, in the event that MCI's board of directors made a change in its recommendation of the merger to MCI stockholders, under the terms of the revised proposal, MCI would not have the right to terminate the merger agreement and Verizon would have the option to require MCI to hold its stockholder meeting to consider approval of the merger and the other transactions contemplated by the merger agreement, notwithstanding MCI's board of directors' change in recommendation. The revised proposal was expressly stated to be subject to the confidentiality agreement executed by Verizon and MCI.

Following receipt of Verizon's proposal, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed with MCI's board of directors the terms of the proposal from Qwest and the terms of the revised proposal from Verizon. Following MCI's board of directors meeting, members of Verizon's and MCI's senior management, along with their respective legal and financial advisors, commenced negotiations regarding the terms of Verizon's proposed amendment to the original merger agreement reflecting Verizon's revised proposal. Later that evening, MCI's board of directors held a further meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed with MCI's board of directors the status of the continuing discussions with Verizon and the terms of Verizon's revised offer. MCI's financial advisors made a presentation regarding certain aspects of Verizon's revised proposal and Qwest's latest proposal. Davis Polk advised MCI's board of directors on its legal duties and responsibilities and made a presentation regarding the key terms and conditions of the revised proposal from Verizon and amendment to the original merger agreement. MCI's board of directors proceeded to discuss Verizon's revised proposal and the proposed amendment to the original Verizon merger agreement and compared Verizon's revised proposal with Qwest's latest proposal. In this regard, MCI's board of directors considered the range of values associated with Verizon's then current proposal and Qwest's then current proposal which, based on a number of valuation analyses performed by MCI's financial advisors with MCI's input, including three-year and five-year discounted cash flow analyses, trading value analysis and sum-of-the-parts analysis, it assessed to be between \$22.00 and \$27.60 for Verizon's then current proposal and between \$18.85 and \$30.30 for Qwest's then current proposal. In evaluating the range of values under Qwest's proposal, MCI's board of directors considered that, taking account

---

**Table of Contents**

of the risks and uncertainties associated with achieving those values, described under MCI's Reasons for the Merger, as compared with Verizon's proposal, the expected value to be received by MCI's stockholders at closing if MCI entered into a transaction with Qwest would more likely be at the lower end of the range than the higher end of the range. Following these discussions, MCI's board of directors directed management to continue discussions with Verizon regarding the terms of the revised proposal and amendment to the original merger agreement with a view to finalizing an amendment to the original merger agreement before the open of trading markets the following morning.

During subsequent discussions, in addition to negotiating the modifications to the original merger agreement proposed by Verizon in its revised proposal, MCI sought additional modifications to the terms of the original merger agreement, including (i) modifications to the downward purchase price adjustment mechanism in the original merger agreement, (ii) an increase in the amount of the cash portion of the consideration payable as part of the special cash dividend after the special meeting of MCI stockholders instead of as part of the merger consideration payable later at the time of the closing of the merger and (iii) improved deal certainty. As a result of these negotiations, Verizon's revised proposal was modified so that (i) the proposed increase in the size of the termination fee was reduced from \$300 million to \$240 million, (ii) MCI's proposed expense reimbursement obligation was limited to \$10 million, (iii) the threshold at which the downward purchase price adjustment in the merger agreement would be triggered was increased from \$1.725 billion to \$1.775 billion, and (iv) the amount of the proposed increase in the cash consideration payable at the closing of the merger was reduced by \$1.50 and instead the amount of the special cash dividend payable after the special meeting of MCI stockholders was increased by \$1.50 to up to \$5.60. MCI sought the removal of the provision requiring MCI to hold a stockholder meeting to consider the approval of the merger regardless of a change of recommendation by MCI's board of directors for Verizon's revised proposal. However, MCI was unable to obtain the removal of this provision, and accepted this provision, in particular, for the following reasons: (i) Verizon had clearly stated that this was a non-negotiable term of its proposal, and given the fact that Qwest had previously declined to improve upon its most recent proposal, MCI's board of directors was willing to incur this restriction in order to secure the benefits of the revised Verizon proposal for MCI's stockholders and (ii) MCI was of the view that this provision would not preclude a competing bidder, such as Qwest, from submitting further offers. As described below, despite this provision, Qwest made further proposals, including a proposal which MCI's board of directors declared superior to Verizon's then current proposal.

On the morning of March 29, 2005, the final form of an amendment to the original merger agreement was presented to MCI's board of directors. Under the terms of the amendment to the original merger agreement, each share of MCI common stock would be converted into the right to receive (i) a number of shares of Verizon common stock equal to the greater of (a) 0.4062 and (b) the quotient obtained by dividing \$14.75 by the volume weighted average of the closing prices of Verizon common stock, as these prices are reported on the NYSE Composite Transactions Tape, for each of the 20 trading days ending on the third trading day immediately preceding the closing of the merger and (ii) \$2.75 in cash. The merger consideration was subject to a potential downward purchase price adjustment for certain MCI bankruptcy claims including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims, see The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities on p. 99. The terms of the amendment also provided that MCI's board of directors would, except to the extent prohibited by applicable law or covenants in certain existing indentures, declare and pay a special cash dividend in an amount up to \$5.60 per share minus the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger. Under the terms of the amendment, MCI agreed to increase the termination fee payable under certain circumstances from \$200 million to \$240 million, and also agreed to reimburse Verizon for up to \$10 million in expenses under certain circumstances. Under the terms of the amendment to the original merger agreement, in the event that MCI's board of directors changes, withdraws, modifies or qualifies its recommendation to the MCI stockholders to vote for the adoption of the merger agreement and the approval of the merger to stockholders, MCI did not have the right to terminate the merger agreement and Verizon has the option to require MCI to cause a stockholder meeting to be held to consider approval of the merger. The total stated amount of Verizon's proposal was \$23.10 per share of MCI common stock (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005). The closing market price of MCI shares of common stock on the previous business day was \$22.94.

---

**Table of Contents**

MCI's board of directors, together with MCI management and its legal and financial advisors, then discussed the terms and conditions of the proposed amendment. After this discussion, representatives of each of Greenhill, JPMorgan and Lazard rendered to MCI's board of directors its oral opinion with respect to the Verizon transaction, which opinion was subsequently confirmed in writing, that as of March 29, 2005, and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in the opinion, the merger consideration and special dividend to be issued and paid to MCI's stockholders in connection with the merger agreement, was fair from a financial point of view to the MCI stockholders. The directors proceeded to discuss Verizon's revised proposal and compare it to Qwest's latest proposal. Mr. Breeden stated that the process of MCI's board of directors that he had observed in considering the competing proposals from Verizon and Qwest had been a careful and detailed one in which MCI's board of directors had sought to evaluate both the potential value and the relative risks of those alternatives, including the risks associated with an extended period prior to closing.

Following these discussions, MCI's board of directors unanimously determined that the Verizon merger agreement, and the transactions contemplated by the Verizon merger agreement, were advisable, fair and in the best interests of MCI's stockholders, and more favorable to MCI's stockholders than Qwest's March 28, 2005 proposal, and voted unanimously to approve the Verizon merger agreement and to recommend that MCI's stockholders approve and adopt the merger agreement with Verizon. After MCI's board of directors meeting, Verizon and MCI executed the amendment to the merger agreement and issued press releases announcing the terms of the proposed amendment.

On March 31, 2005, MCI received a revised proposal from Qwest to acquire MCI. The revised proposal provided for total consideration per share of MCI common stock equal to: (i) up to \$5.60 in cash in quarterly and special dividends (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005); (ii) \$7.90 in cash at closing; and (iii) 3.373 shares of Qwest common stock for each share of MCI common stock. The revised proposal included a potential downward purchase price adjustment based on certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities on substantially the same terms as provided in Verizon's March 29, 2005 amendment to the original merger agreement (*i.e.*, an adjustment threshold of \$1.775 billion). The revised proposal included a revised collar mechanism with respect to the stock component of the consideration which provided that if the average trading price for Qwest common stock during a period of 20 days prior to the closing of the transaction does not equal \$4.15, then the exchange ratio would be adjusted as follows: (i) if the Qwest share price is between and inclusive of \$3.32 and \$4.14, then the exchange ratio would be adjusted upward to deliver value of \$14.00 in stock consideration (although Qwest may at its option deliver all or a portion of the additional stock consideration in cash instead); (ii) if the Qwest share price is below \$3.32, then the exchange ratio would be 4.217 (although Qwest may at its option deliver all or a portion of the additional stock consideration in cash, provided that the exchange ratio will under no circumstances be less than 3.373); and (iii) if the Qwest share price is above \$4.15, then the exchange ratio would be 3.373. In addition, under certain circumstances, Qwest could substitute up to \$2.0 billion in cash for up to \$2.0 billion of the aggregate stock consideration, by raising up to \$2.0 billion in third party equity financing. Qwest indicated that its revised proposal would be withdrawn if MCI's board of directors did not determine the revised proposal to be superior to the Verizon merger agreement on or before midnight April 5, 2005. The non-financial terms of Qwest's proposal remained substantially the same as Qwest's prior proposal. The total stated amount of Qwest's proposal was \$27.50 per share of MCI common stock (excluding the \$0.40 per share dividend declared on February 11, 2005), based on Qwest's closing market price of \$3.77 on the previous business day, which was within the range of the collar mechanism under that proposal. The closing market price of MCI shares of common stock on the previous business day was \$24.45.

Also on March 31, 2005, Verizon granted MCI a waiver of certain terms of the merger agreement between Verizon and MCI to permit continuing discussions and information exchanges between Qwest and MCI until the date of the special meeting of MCI stockholders.

On April 1, 2005, MCI's board of directors, together with MCI's senior management and MCI's financial and legal advisors (which included Cravath, Swaine & Moore LLP, recently retained as special counsel to MCI's

**Table of Contents**

board of directors), met to discuss the terms of Qwest's revised proposal. Subsequently, MCI's and Qwest's respective advisors engaged in discussions regarding Qwest's revised proposal, during which Qwest's advisors informed MCI's advisors that MCI should not assume that Qwest's revised proposal was Qwest's best and final proposal until a non-executive member of MCI's board of directors contacted Qwest's Chairman to confirm whether that was the case.

During the weekend of April 2, 2005 and April 3, 2005, MCI's advisors sought additional clarifications from Qwest's advisors regarding Qwest's revised proposal. On the evening of April 3, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors advised MCI's board of directors on the status of the discussions with Qwest. MCI's financial advisors reviewed their financial analyses with respect to Qwest's revised proposal and the Verizon merger agreement. MCI's legal advisors advised MCI's board of directors on its legal duties and responsibilities and the provisions of the Verizon merger agreement relevant to any decision by MCI's board of directors to change its recommendation. MCI's board of directors conducted a comprehensive review and evaluation of Qwest's revised proposal and compared it with the Verizon merger agreement.

On April 4, 2005, Verizon issued a press release in which it stated that if MCI's board of directors declared Qwest's proposal to be superior, it would seem to Verizon that the decision-making process was being driven by the interests of short-term investors rather than MCI's long-term strength and viability, and that should this occur, Verizon would no longer be interested in participating in such a process. Also on April 4, 2005, MCI's board of directors held a meeting, which was attended by MCI's senior management and MCI's financial and legal advisors. In addition, Mr. Seidenberg participated by telephone at MCI's board of directors meeting where he made a presentation regarding the Verizon transaction and responded to questions from MCI's board of directors. After Mr. Seidenberg terminated his call into the meeting, MCI's senior management and MCI's financial and legal advisors continued to advise MCI's board of directors on the status of the discussions with Qwest and the terms of the merger agreement with Verizon, and MCI's board of directors continued its review and evaluation of Qwest's revised proposal and comparison with the Verizon merger agreement. MCI's board of directors determined that, because of the statement by Qwest's advisors that Qwest's current proposal may not be its best and final proposal, before making a final determination on Qwest's revised proposal, MCI should request that Qwest submit its best and final proposal. Mr. Katzenbach subsequently sent a letter to Mr. Notebaert asking for Qwest's best and final proposal. Mr. Notebaert responded in a letter dated April 4, 2005 that Qwest's revised proposal was its current best offer, and in a subsequent letter dated April 5, 2005, again confirmed that Qwest's revised proposal was its current best offer.

On April 5, 2005, Qwest delivered to MCI revised financing commitment letters providing for an additional \$500 million in financing, increasing the total commitments to a total of \$6.25 billion. Also that day, Qwest delivered to MCI a revised form of merger agreement, sometimes referred to as the Qwest proposed merger agreement, executed by Qwest together with related documentation. The Qwest proposed merger agreement was tendered on the basis that it would be revocable, of no legal effect and null and void if certain events occurred, including if MCI did not inform Qwest by midnight on April 5, 2005, and publicly declare by noon on April 6, 2005, that Qwest's revised proposal constitutes a superior proposal and give notice of this determination to Verizon. However, if MCI were to pursue this course of action within the timeframe specified by Qwest, and Verizon elected to cause MCI to hold a stockholder meeting to consider adoption of the merger agreement and approval of the merger, then the Qwest proposed merger agreement would not be revocable by Qwest, unless MCI did not execute and deliver the Qwest proposed merger agreement by June 19, 2005, and subject to certain other conditions.

During the evening of April 5, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Management and MCI's financial and legal advisors reviewed the terms of Qwest's revised proposal and the terms of the merger agreement with Verizon, and MCI's legal advisors advised MCI's board of directors on its legal duties and responsibilities. MCI's board of directors proceeded to discuss Qwest's revised proposal and the terms of the Verizon merger agreement, and compared



---

**Table of Contents**

Qwest's revised proposal with the terms of the Verizon merger agreement, including, among others, financial terms, merger-related conditions, market risks and customer reactions. In this regard, MCI's board of directors considered the range of values associated with Verizon's then current proposal and Qwest's then current proposal which, based on a number of valuation analyses performed by MCI's financial advisors with MCI's input, including three-year and five-year discounted cash flow analyses, trading value analysis and sum-of-the-parts analysis, it assessed to be between \$22.40 and \$28.15 for Verizon's then current proposal and between \$21.05 and \$32.70 for Qwest's then current proposal. In evaluating the range of values under Qwest's proposal, MCI's board of directors considered that, taking account of the risks and uncertainties associated with achieving those values described under MCI's Reasons for the Merger, as compared with Verizon's proposal, the expected value to be received by MCI's stockholders at closing would more likely be at the lower end of the range than the higher end of the range. MCI's board of directors then determined to seek improvements from Qwest on financial terms including an increase in stock consideration to bring the total stated amount of the consideration to \$30.00 a share, irrevocability, closing certainty, and other merger terms, and informed Qwest that it would be willing to declare Qwest's proposal superior to the Verizon merger agreement if Qwest were willing to revise its proposal accordingly. MCI's board of directors considered that the range of values that might be realized by MCI's stockholders if Qwest were to increase the consideration as requested and agree to the other proposed revisions to its proposal, would outweigh the additional risks and uncertainty associated with realizing those values under Qwest's proposal as compared with Verizon's proposal, and render it superior to Verizon's then-current proposal. Subsequently, pursuant to Qwest's request for MCI to respond prior to expiration of its offer at midnight, a non-executive member of MCI's board of directors and Mr. Breeden, together with MCI's advisors, had a conversation with Mr. Notebaert and Qwest's advisors. Qwest rejected virtually all of MCI's requests and reaffirmed that its March 31, 2005 proposal was its current best proposal. MCI's board of directors reconvened its meeting and continued its review and evaluation of Qwest's revised proposal and comparison with the Verizon merger agreement, as amended, including, among other considerations, a consideration of financial terms, the uncertainties associated with Qwest's revised proposal in terms of value and likelihood of closing, Qwest's synergy assessments, and the risks associated with Qwest's contingent liabilities. MCI's board of directors then concluded that the terms of Qwest's revised proposal in its current form, taken as a whole, were not superior to its merger agreement with Verizon. In making this determination, MCI's board of directors considered the range of values that might be realized by MCI's stockholders at the time of closing under the then-current Qwest proposal versus the risks associated with achieving those values. After being advised of MCI's board of directors' determination, Qwest gave notice revoking its revised proposal.

On April 5, 2005, Verizon's board of directors met to discuss developments relating to the MCI merger. Management reviewed their assessment of the valuation of the transaction and discussed other potential scenarios. Verizon's board of directors then authorized Verizon's management to pursue opportunities within the parameters established by Verizon's board of directors.

On April 9, 2005, Verizon entered into a stock purchase agreement sometimes referred to as the stock purchase agreement, to purchase approximately 43.4 million shares of MCI common stock from eight entities affiliated with Mr. Slim, sometimes referred to as the selling group, for \$25.72 per share in cash, plus an additional cash amount of three percent per annum from April 9, 2005 until the closing date, plus a cash adjustment amount payable per share of MCI common stock at the end of one year that will be calculated by multiplying (i) 0.7241 by (ii) the amount, if any, by which the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period). Under the stock purchase agreement, the selling group agreed not to knowingly take actions which would reasonably be expected to delay or prevent the transactions contemplated by the merger agreement. See Verizon's Purchase of 13.4% of MCI's Outstanding Shares on page 96.

On April 9, 2005, Qwest's financial advisors contacted one of MCI's financial advisors to request clarification on certain of the improvements to Qwest's March 31, 2005 revised proposal sought by MCI on the evening of April 5, 2005. On the evening of April 9, 2005, MCI's board of directors held a meeting, which was attended by MCI's financial and legal advisors, at which MCI's board of directors discussed the transaction

**Table of Contents**

between Verizon and the selling group which had been publicly announced that morning and the status of discussions with Qwest. MCI's board of directors noted that the selling group would receive higher consideration as compared to all other MCI stockholders under the then-current Verizon merger agreement and discussed seeking from Verizon an increase in the total consideration offered to MCI's stockholders under the Verizon merger agreement so that it was at least equivalent to the consideration to be paid to the selling group under the stock purchase agreement. MCI's board of directors discussed the alternatives for improving its leverage with Verizon to require such an increase, including the possibility of receiving a revised proposal from Qwest, and not allowing Verizon to increase its stake beyond the limits under MCI's stockholder rights agreement.

On April 10, 2005, there were additional discussions between Qwest's advisors and MCI's advisors. During the week of April 11, 2005, there were additional discussions between Qwest's advisors and MCI's advisors including with respect to the form of an acceptable irrevocable offer for any proposal Qwest might make and the terms of an acceptable material adverse effect definition for purposes of any proposed merger agreement.

On April 11, 2005, MCI's board of directors issued the following statement: Verizon's agreement to purchase approximately 43.4 million shares from entities affiliated with Mr. Slim is a private transaction between those two parties. Nevertheless, MCI's Board of Directors remains committed to obtaining the transaction that is in the best interests of all of its shareholders. Accordingly, MCI's Board of Directors has no intention of amending its Rights Agreement to permit accumulations of the Company's stock in excess of the current 15 percent limit other than pursuant to its previously announced merger agreement with Verizon or an alternative merger transaction which the Board determines is in the best interest of its shareholders.

On April 15, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. Among other matters discussed by MCI's board of directors, MCI's management and MCI's financial and legal advisors updated MCI's board of directors on the status of discussions with Qwest, including potential modifications to the material adverse effect definition for purposes of any proposed merger agreement. MCI's board of directors directed Greenhill to request that Verizon increase the total consideration offered to MCI's stockholders under the Verizon merger agreement to be at least equivalent to the consideration to be paid to the entities affiliated with Mr. Slim under the stock purchase agreement.

On April 21, 2005, MCI received a revised proposal from Qwest. The revised proposal provided for total consideration per share of MCI common stock equal to: (i) up to \$5.60 in cash in quarterly and special dividends (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005); (ii) \$10.40 in cash at closing; and (iii) 3.373 shares of Qwest common stock at closing. The revised proposal included the same potential downward purchase price adjustment based on certain MCI bankruptcy claims, including tax claims, and certain international tax liabilities as Qwest's prior proposal. The revised proposal also included the same collar mechanism as Qwest's prior proposal. In addition, at any time prior to the mailing of the proxy statement for the transaction, Qwest would have the option to substitute up to \$1.2 billion in cash for up to \$1.2 billion of the aggregate stock consideration. The non-financial terms of Qwest's proposal remained substantially the same as Qwest's prior proposal and it was also made in the form of an irrevocable offer subject to certain conditions. Qwest indicated that its revised proposal would be deemed revoked if MCI's board of directors did not inform Qwest prior to 5:00 p.m. EDT on April 23, 2005 that it had determined that Qwest's revised proposal was a superior proposal within the meaning of the Verizon merger agreement and had given notice to Verizon that it was prepared to make a change in recommendation in response to a superior proposal from Qwest pursuant to the terms of the Verizon merger agreement. Pursuant to the terms of this irrevocable offer, Qwest was entitled to revoke the proposal under certain circumstances, including if MCI's board of directors did not inform Qwest prior to May 3, 2005 that it had notified Verizon pursuant to the Verizon merger agreement that it had made a change in its recommendation in response to a superior proposal made by Qwest and was recommending that the MCI's stockholders vote against the Verizon merger agreement. The total stated amount of Qwest's proposal was \$30.00 per share of MCI common stock (excluding the \$0.40 per share dividend declared on February 11, 2005), based on Qwest's closing market price of \$3.54 on the previous business day, which was 22 cents from the bottom of the range of the collar mechanism under that proposal. The closing market price of MCI common

## Table of Contents

stock on the previous business day was \$26.27. In subsequent discussions between Qwest's advisors and MCI's advisors, Qwest indicated that it was not prepared to entertain any changes to the terms of the proposed merger agreement and related documentation under Qwest's proposal with the exception of a change to the material adverse effect definition for purposes of the proposed merger agreement.

During the evening of April 21, 2005, MCI's board of directors, together with MCI's senior management and MCI's financial and legal advisors, met to discuss the terms of Qwest's revised proposal.

On April 22, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. MCI's financial advisors reviewed their financial analyses with respect to Qwest's revised proposal and the Verizon merger agreement. MCI's legal advisors advised MCI's board of directors on the terms of Qwest's revised proposal.

On the morning of April 23, 2005, there were discussions and information exchanges between MCI and Qwest regarding each company's respective first quarter results. Also that morning, MCI's board of directors held a meeting at which MCI's management and MCI's financial and legal advisors reviewed the terms of Qwest's revised proposal and the terms of the merger agreement with Verizon, and MCI's legal advisors advised MCI's board of directors regarding its legal duties and responsibilities. MCI's board of directors proceeded to discuss Qwest's revised proposal and the terms of the Verizon merger agreement, and compared Qwest's revised proposal with the terms of the Verizon merger agreement. In this regard, MCI's board of directors considered the range of values associated with Verizon's then current proposal and Qwest's then current proposal which, based on a number of valuation analyses performed by MCI's financial advisors with MCI's input, including three-year and five-year discounted cash flow analyses, trading value analysis and sum-of-the-parts analysis, it assessed to be between \$22.75 and \$28.70 for Verizon's then current proposal and between \$22.50 and \$33.45 for Qwest's then current proposal. In evaluating the range of values under Qwest's proposal, MCI's board of directors considered that, taking account of the risks and uncertainties associated with achieving those values described under MCI's Reasons for the Merger, as compared with Verizon's proposal, the expected value to be received by MCI's stockholders at closing if MCI entered into a transaction with Qwest would more likely be at the lower end of the range rather than the higher end of the range. However, given that the difference in the lower end of the ranges of each proposal had significantly decreased and the difference in the higher end of the ranges had significantly increased in favor of Qwest's proposal, MCI's board of directors concluded that the potential rewards associated with Qwest's proposal outweighed the risks and uncertainties associated with it. Mr. Breeden stated that the process of MCI's board of directors that he had observed in considering the competing proposals from Verizon and Qwest had been a careful and detailed one in which MCI's board of directors had sought to evaluate both the potential value and the relative risks of those alternatives, including the risks associated with an extended period prior to closing.

Following these discussions, MCI's board of directors determined that Qwest's revised proposal constituted a superior proposal within the meaning of the Verizon merger agreement, taking into account all of the terms and conditions of Qwest's revised proposal and of the then-current Verizon merger agreement, as well as other factors deemed relevant by MCI's board of directors. MCI's board of directors also directed that notice be given to Verizon and Qwest of MCI's board of directors' determination as required by the terms of Qwest's offer. After the meeting, MCI informed Verizon of MCI's board of directors' determination and gave notice, pursuant to the terms of the Verizon merger agreement, that MCI's board of directors was prepared to change its current recommendation in favor of the then-current Verizon merger agreement. As a result of MCI's board of directors' determination and notice, under the terms of the Verizon merger agreement, if Verizon did not respond with a revised proposal on or prior to April 29, 2005 that was at least as favorable to MCI's stockholders as Qwest's proposal, MCI's board of directors would thereafter be able to change its current recommendation in favor of the then-current Verizon merger agreement. Under the terms of Qwest's irrevocable offer, MCI's board of directors had until May 3, 2005 to change its current recommendation in favor of the then-current Verizon merger agreement.

During the week of April 25, 2005, there were additional discussions between Qwest's advisors and MCI's advisors regarding Qwest's proposal, during which MCI's legal advisors sought improvements in certain terms



## Table of Contents

of Qwest's proposal, including (i) to provide for restrictions with respect to Qwest's ability to substitute up to \$1.2 billion in cash for up to \$1.2 billion of the aggregate stock consideration, (ii) to provide that in the event MCI were not able to pay the full amount of the \$5.60 special cash dividend after MCI stockholder approval of the proposed transaction, then the remainder would be paid by Qwest at closing and (iii) to provide for additional covenants relating to issuances of equity, the incurrence of indebtedness, the settlement of material litigation, and modifications or termination of the financing commitment letters by Qwest between signing and closing. On April 29, 2005, Qwest delivered to MCI a revised irrevocable offer with substantially equivalent financial and non-financial terms as its prior irrevocable offer, with some modifications to the non-financial terms, including the addition of restrictions with respect to Qwest's ability to substitute up to \$1.2 billion in cash for up to \$1.2 billion of the aggregate stock consideration. There were also additional due diligence meetings and information exchanges between MCI and Verizon regarding their respective first quarter results and other matters, and additional due diligence meetings and information exchanges between MCI and Qwest.

On April 27, 2005, representatives of Verizon informed Greenhill that Verizon was considering making a revised proposal which would include: an increase in merger consideration (comprised of an increase in the minimum value of the stock portion of the consideration to \$20.12, the elimination of the \$2.75 cash payment at closing, and the retention of the \$5.60 special cash dividend); an increase in the termination fee; and a waiver for Verizon of restrictions under Section 203 of the DGCL and under MCI's stockholder rights plan to permit accumulations by Verizon of MCI's stock in excess of the current 15% limit. Verizon's representatives stated that any revised proposal would be subject to the confidentiality agreement executed by Verizon and MCI. Verizon's representatives also sought assurances that any revised proposal would have the unanimous support of MCI's board of directors. Additionally, as a part of its due diligence efforts, Verizon learned earlier in the week that a large number of MCI's most important business customers had recently expressed concerns about a transaction between MCI and Qwest. Verizon further learned that a number of these customers had requested the right to terminate their contracts with MCI in the event MCI were to be acquired by Qwest. As the week went on, Verizon became increasingly aware of the material effect that the customer issue might have on MCI's board of directors' determination, including MCI's board of directors' view that these customer concerns posed risks to the value of the Qwest transaction. Therefore, Verizon informed representatives of MCI that any revised proposal would be conditioned upon MCI including, in its press release to be issued in connection with the revised proposal, an accurate summary of the reasons for MCI's board of directors' determination to accept the revised proposal, including the material customer issues.

Later that day, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. MCI's management and MCI's financial and legal advisors reviewed with MCI's board of directors the status of the continuing discussions with Qwest and the anticipated revised proposal from Verizon. MCI's board of directors directed MCI's management and advisors to negotiate the terms of Verizon's anticipated revised proposal, including to seek an improvement in the financial terms and the elimination of the terms relating to an increase in the termination fee, the waiver under MCI's stockholder rights plan and Section 203 of the DGCL, and the condition relating to the scope of MCI's press release.

MCI's management and MCI's advisors subsequently engaged in discussions with Verizon's advisors regarding the terms of Verizon's anticipated revised proposal. As a result of these discussions, Verizon agreed to make certain improvements in the financial terms of its revised proposal and to eliminate from its proposal the requirements for an increase in the termination fee and a waiver under MCI's stockholder rights plan and Section 203 of the DGCL. However, Verizon reiterated that its revised proposal was conditioned upon the requirement that MCI's press release address the customer concerns referred to above, and rejected most other changes in the terms of the merger agreement that had been sought by MCI.

At a meeting of Verizon's board of directors on April 29, 2005, Verizon's management discussed developments relating to the MCI merger, including the declaration of the April 21, 2005 Qwest bid as a superior proposal. Verizon's financial and legal advisors also attended the meeting. Verizon's management reviewed proposed changes to the consideration and terms under which MCI would merge with Verizon. Verizon's board of directors authorized management to present a revised proposal to MCI.

**Table of Contents**

On April 29, 2005, MCI received a formal revised proposal from Verizon, which was stated to be subject to the confidentiality agreement executed by Verizon and MCI. Under the terms of Verizon's revised proposal, at the effective time and as a result of the merger, each share of MCI common stock would be converted into the right to receive the number of shares of Verizon common stock equal to the greater of (i) 0.5743, and (ii) the quotient obtained by dividing \$20.40 by the average of the volume weighted averages of the trading prices of Verizon common stock, as these prices are reported on the NYSE Composite Transactions Tape, for each of the 20 trading days ending on the third trading day immediately preceding the closing of the merger. In addition, in accordance with the terms of the merger agreement then currently in effect: Verizon would have the option to elect to pay additional cash instead of issuing additional shares over the stated exchange ratio; the merger consideration would remain subject to a potential downward purchase price adjustment for certain MCI bankruptcy claims, including tax claims as well as certain international tax liabilities (for a description of these bankruptcy claims and international tax liabilities, see "The Merger Agreement - Potential Downward Purchase Price Adjustment for Specified Liabilities" on page 108); and MCI's board of directors would, except to the extent prohibited by applicable law or covenants in certain existing indentures, declare and pay a special cash dividend in an amount up to \$5.60 per share minus the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger. Following receipt of Verizon's revised proposal, MCI's advisors engaged in discussions with Verizon's advisors regarding the terms of the proposal, including the condition as to the topics to be covered by MCI's press release (to address, among other things, certain customer concerns Verizon learned about through its due diligence efforts). The total stated amount of Verizon's proposal was \$26.00 per share of MCI common stock (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005). The closing market price of MCI common stock on the previous business day was \$26.59.

On April 30, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. MCI's financial advisors reviewed their financial analyses with respect to Qwest's revised proposal and the proposed amended Verizon merger agreement. MCI's legal advisors advised MCI's board of directors on its legal duties and responsibilities, the terms of Verizon's revised proposal, and the modifications to Qwest's April 21, 2005 offer as reflected in the revised offer materials received on April 29, 2005. MCI's board of directors directed MCI's management and legal advisors to engage in further discussions with Verizon regarding the press release.

On May 1, 2005, MCI's board of directors held a meeting, which was attended by MCI's management and MCI's financial and legal advisors. At this meeting, MCI's management and MCI's legal advisors updated MCI's board of directors on the status of discussions with Verizon regarding the press release and reviewed with MCI's board of directors a form of press release that had been prepared by MCI's management and MCI's legal advisors. After the meeting, MCI and Verizon engaged in further discussions regarding the press release.

In the evening on May 1, 2005, MCI's board of directors held another meeting, which was attended by MCI's management and MCI's financial and legal advisors. At this meeting, the form of an amendment to the merger agreement and form of MCI press release were presented to MCI's board of directors. MCI's management and MCI's financial and legal advisors reviewed the terms of Verizon's revised proposal and the terms of Qwest's latest proposal, and MCI's legal advisors advised MCI's board of directors on its legal duties and responsibilities. Under the terms of the amendment, the merger consideration would be increased in accordance with Verizon's April 29, 2005 formal revised proposal. In addition, Verizon would agree to vote any shares of MCI common stock held by it in favor of the merger agreement, so long as MCI's board of directors was recommending adoption of the merger agreement. The total stated amount of Verizon's proposal was \$26.00 per share of MCI common stock (excluding the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005). The closing market price of MCI shares of common stock on the previous business day was \$26.53.

MCI's board of directors proceeded to discuss the revised proposals of Verizon and Qwest, and compared Verizon's revised proposal with the terms of Qwest's proposal. In this regard, MCI's board of directors

**Table of Contents**

considered the range of values associated with Verizon's then current proposal and Qwest's then current proposal which, based on a number of valuation analyses performed by MCI's financial advisors with MCI's input, including three-year and five-year discounted cash flow analyses, trading value analysis and sum-of-the-parts analysis (including a downside sensitivity analysis with respect to Qwest's proposal performed at the direction of MCI, as described under *Analyses of MCI's Financial Advisors* with respect to the Qwest proposal, which was substantially similar to the downside sensitivity analyses performed at the direction of MCI with respect to Qwest's earlier proposals), it assessed to be between \$24.60 and \$32.35 for Verizon's then current proposal and between \$22.35 and \$33.45 for Qwest's then current proposal. In evaluating the range of values under Qwest's proposal, MCI's board of directors considered that, taking account of the risks and uncertainties associated with achieving those values described under *MCI's Reasons for the Merger*, as compared with Verizon's proposal, the expected value to be received by MCI's stockholders at closing if MCI entered into a transaction with Qwest would more likely be at the lower end of the range than the higher end of the range. MCI's board of directors also discussed the form of the press release relating to Verizon's proposal. After this discussion, representatives of each of Greenhill, JPMorgan and Lazard rendered to MCI's board of directors its oral opinion with respect to the Verizon transaction that as of May 1, 2005, and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in the opinion, the merger consideration and the special cash dividend to be issued and paid to MCI's stockholders in connection with the Verizon merger agreement, as amended pursuant to the revised proposal, is fair from a financial point of view to the MCI stockholders. Mr. Breeden stated that the process of MCI's board of directors that he had observed in considering the competing proposals from Verizon and Qwest had been a careful and detailed one in which MCI's board of directors had sought to evaluate both the potential value and the relative risks of those alternatives, including the risks associated with an extended period prior to closing. For a more detailed analysis of the factors MCI's board of directors considered in making its determinations and weighing the proposals from Verizon and Qwest, see *The Merger* *MCI's Reasons for the Merger* beginning on page 62, and *Analyses of MCI's Financial Advisors* beginning on page 71.

Following these discussions, MCI's board of directors unanimously determined that the Verizon merger agreement, and the transactions contemplated by the Verizon merger agreement, were advisable, fair and in the best interests of MCI's stockholders, and more favorable to MCI's stockholders than Qwest's latest proposal, and voted unanimously to approve the Verizon merger agreement and to recommend that MCI's stockholders approve and adopt the merger agreement with Verizon. MCI's board of directors also approved the form of press release announcing its determination. After MCI's board of directors meeting, Verizon and MCI executed the amendment to the merger agreement. Before the opening of the U.S. financial markets on May 2, 2005, MCI issued a press release announcing the terms of the proposed amendment. The same day, Qwest announced that it would no longer continue in the process.

On May 4, 2005, Qwest's legal counsel delivered a letter to MCI which stated that Qwest had revoked its latest offer and that such offer was of no further force or effect.

### **Verizon's Reasons for the Merger**

Verizon's board of directors (with one potentially interested director abstaining because the firm to which he is an advisor had performed professional services for MCI unrelated to the merger) approved the merger and the merger agreement. In reaching its conclusion, Verizon's board of directors consulted with Verizon's management, as well as with Verizon's legal and financial advisors, and considered a variety of factors weighing favorably towards the merger, including the material factors listed below.

*Expected Benefits of the Merger.* Verizon believes that the merger will make it a more efficient competitor in providing a broad range of communications services and will result in several significant strategic benefits to Verizon, including the following:

*Strategic Position.* Following the merger, it is expected that Verizon's core strengths in communication services will be enhanced by MCI's strong business customer base, portfolio of advanced data and IP services and extensive network assets.





**Table of Contents**

*Growth Platform.* MCI’s presence in the U.S. and international enterprise sector and its long haul fiber network infrastructure are expected to provide Verizon with a stronger platform from which it can market its products and services.

*Operational Benefits.* Verizon believes that it will achieve operational benefits through, among other things, eliminating duplicative staff and information and operation systems and to a lesser extent overlapping network facilities; reducing procurement costs; using the existing networks more efficiently; reducing line support functions; reducing general and administrative expenses; improving information systems; optimizing traffic flow; eliminating planned or potential Verizon capital expenditures for new long-haul network capability; and offering wireless capabilities to MCI’s customers.

The merger should help maintain or increase MCI’s revenue and provide an opportunity for sales of additional advanced services to Verizon’s customer base. The merger enhances the ability of Verizon, following the closing of the merger, to offer services to large, medium and small businesses. Verizon believes that there will be greater opportunities for Verizon in the market for Internet protocol virtual private networks, and opportunities to provide value-added services, such as security and storage. Following the closing of the merger, Verizon will also have enhanced capabilities to offer MCI’s existing and planned hosting services through applications delivery to large, medium and small businesses. The product portfolio available to all business customers will be broadened across every dimension—premise, access, transport, applications and managed services—because of MCI’s IP backbone and Verizon’s ability following the closing of the merger to bundle more solutions. Verizon also expects that its industry-leading wireless capabilities will be offered to the existing customer bases of Verizon and MCI and new prospective customers.

*Operating Savings and Revenue Enhancements.* Verizon believes that the potential annual pre-tax operating savings and revenue enhancements following the closing of the merger will reach approximately \$500 million in year one, \$800 million in year two, and will ramp up to \$1.1 billion in year three and beyond. Verizon currently estimates that these savings and enhancements will come from the following sources:

<u>Year Following Merger</u>	<u>Approximate Operating Savings</u>		<u>Approximate Revenue Enhancements(1)</u>	
First Year	88%	92%	8%	12%
Second Year	82%	87%	13%	18%
Third Year	76%	81%	19%	24%

(1) The approximate revenue enhancement percentages are net of any increased expenses associated with producing the revenue enhancement.

Verizon believes that these financial operating savings and revenue enhancements can be achieved based upon its track record of combining the businesses of NYNEX Corporation and Bell Atlantic Corporation after the closing of the 1997 merger and the businesses of GTE Corporation and Bell Atlantic Corporation after the closing of the 2000 merger.

The potential annual pre-tax operating savings are expected to come from, among other things:

*General and Administrative Expenses.* These cost savings include headcount reductions in functional operational areas such as enterprise markets, mass markets, international and wholesale operations, and information technology. In addition, the merger will enable Verizon to provide shared services more efficiently, resulting in headcount reductions in areas such as finance, legal and human resources.

*Network Operations Savings.* In the area of network operations, Verizon believes that it could achieve net cost savings in a number of areas. Verizon will realize savings by moving a large share of its long-distance traffic to MCI's existing long-haul transport facilities that have available capacity. As a result, Verizon will avoid payments to third parties for such transport services. Verizon will also realize related savings in avoiding capital costs to build out its own long-haul network. Verizon will also be able to use

## Table of Contents

MCI's metropolitan area network facilities in areas outside of Verizon's current franchise territories and, as a result, avoid incurring capital costs to construct or lease those networks. The greater volume of interexchange traffic carried by Verizon will enable more efficient arrangements for the origination and termination of long-distance traffic and is likely to result in reduced access costs. The higher international traffic volumes will also permit Verizon following the merger to enjoy reduced international routing costs. The merger will enable MCI to benefit from Verizon's economies of scale associated with network equipment purchases. Because MCI's capital spending is much smaller than Verizon's, MCI generally pays higher prices for such equipment. Following the merger, Verizon will be able to acquire equipment for MCI's operations at the volume discounts that Verizon currently enjoys.

*International Operations Savings.* Verizon believes that the acquisition of MCI will enable it to achieve cost savings in international operations through the streamlining of support functions and the selective disposition of certain operations.

*Information Technology Systems.* Verizon believes that the merger will enable it to achieve net cost savings in the area of information technology systems. MCI, which itself is the result of a series of mergers and acquisitions, operates a large number of information technology systems for various functions. Verizon believes that MCI also has an existing plan to develop a unified interface for a number of these systems, and that the merger will enable this plan to be accomplished. Once completed, this project will produce cost savings in the future operation of these systems.

Verizon estimates that during the first three years following the merger:

an average of approximately 58% of its potential pre-tax operating savings are expected to come from general and administrative expenses;

an average of approximately 38% of its potential pre-tax operating savings are expected to come from network operations savings;

an average of approximately 3% of its potential pre-tax operating savings are expected to come from international operations savings; and

an average of approximately 1% of its potential pre-tax operating savings are expected to come from information and technology systems.

The potential annual pre-tax revenue enhancements from operating the businesses of Verizon together with the businesses of MCI are expected to come from, among other things:

*Retaining Existing Enterprise Customers and Selling Additional Services to Enterprise Customers.* Verizon expects the merger to enhance MCI's ability to retain its existing enterprise customers. MCI has experienced a reduction in revenue from enterprise customers since emerging from bankruptcy, and Verizon assumed that these losses would continue in the absence of a transaction. The financial stability that the merger will bring to MCI's operations will improve the likelihood that, following the merger, Verizon will retain the revenue levels from existing customers and retain a number of MCI customers that might otherwise have decided to enter into contracts with competitors. Verizon also expects that following the merger, it will be able to sell additional services to existing or new enterprise customers beyond those that either company would have been able to sell without the merger. These incremental sales are expected to result from the ability of Verizon after the merger to provide a larger package of services on an integrated basis more efficiently.

*Offering New Services to Small and Mid-Size Businesses.* Verizon also expects revenue enhancements in its small and mid-size business group following the merger. MCI currently offers a number of services that it offers to large enterprise customers that may be

attractive to smaller business customers as well. Verizon has strong relationships with many of these customers, but currently lacks the ability to offer these services cost effectively. The merger will allow Verizon to combine its capabilities with those of MCI, and should permit it to increase sales to those customers.

## **Table of Contents**

*Offering Wireless Services to Enterprise Customers.* Verizon expects to achieve revenue enhancements through its ability to bundle wireless services with the wireline services currently offered to MCI's enterprise customers. Verizon believes that a bundled offering of wireless and wireline services to enterprise customers could further reduce the number of MCI customers who might otherwise terminate their agreements with MCI.

Verizon estimates that during the first three years following the merger:

an average of approximately 74% of its potential pre-tax revenue enhancements are expected to come from retaining existing enterprise customers and selling additional services to enterprise customers;

an average of approximately 14% of its potential pre-tax revenue enhancements are expected to come from offering new services to small and mid-size customers; and

an average of approximately 12% of its potential pre-tax revenue enhancements are expected to come from offering wireless services to enterprise customers.

*Other Material Factors Considered.* During the course of its deliberations relating to the merger agreement and the merger, Verizon's board of directors considered the following factors in addition to the benefits described above:

*Operating and Financial Markets Condition.* Verizon's board of directors viewed favorably the business operations and prospects of Verizon and MCI following the merger. Verizon's management noted that MCI's business had struggled after its emergence from bankruptcy and believed that MCI's profitability could be improved through the financial benefits resulting from the merger. These financial benefits are described in more detail above under Verizon's Reasons for the Merger Expected Benefits of the Merger on page 57. Verizon's board of directors also believed that Verizon's plan to invest approximately \$2.0 billion to strengthen MCI's network and technology platforms after the closing of the merger would further improve Verizon's prospects following the merger. Moreover, while Verizon had been building its enterprise business through internal growth, Verizon's board of directors viewed the merger as the most efficient way to expand its enterprise business as well as to acquire a long-haul network. Verizon also considered the current financial market conditions, including the changing telecommunications environment and the ongoing consolidation within this environment. Verizon's board of directors also considered the current and historical market prices, volatility and trading information with respect to shares of Verizon common stock and MCI common stock, including the increase in MCI's stock price immediately following the disclosure on January 27, 2005 that AT&T and SBC were in merger talks.

*Uncertainty in Forecasts Due to Changing Telecommunications Environment.* Verizon's board of directors considered the risk that the forecasts relating to Verizon's businesses, as well as the businesses of Verizon on a pro forma basis following the merger, which were prepared by management and shared with Verizon's board of directors, may not be achieved, given the changing and competitive telecommunications environment, market conditions and the ongoing consolidation within the telecommunications industry.

*Expected Impact of the Announcement of the Merger on Business Operations.* Verizon's board of directors viewed favorably the expected impact of the announcement of the merger on MCI's business operations and on its stockholders, suppliers, creditors, customers and employees. Verizon's board of directors believed that Verizon's strong financial position made it the better long-term merger partner for MCI and also believed that MCI's stockholders, suppliers, creditors, customers and employees would receive greater benefits from a merger with Verizon than a merger with Qwest.

*Financial Terms of the Merger.* Verizon's board of directors considered the amount of consideration to be paid in the merger, the protection offered against decreases in Verizon's stock price, Verizon's right to increase the cash portion of the consideration if the

exchange ratio were greater than 0.5743, the potential downward purchase price adjustment, the resulting percentage ownership interests and voting

## Table of Contents

power that current Verizon stockholders would have in Verizon following the closing, the other financial terms of the merger and the special cash dividend of up to \$5.60 in cash per share of MCI common stock to be paid by MCI following the approval of the merger by MCI's stockholders or to be paid by Verizon as part of the merger consideration if MCI did not pay the special cash dividend. Verizon's board of directors did not quantify or assign any relative or specific weights to the various financial terms listed. Instead, Verizon's board of directors considered these financial terms in the aggregate. In addition, individual members of Verizon's board of directors may have given differing weights to different financial terms.

*Provisions of the Merger Agreement.* Verizon's board of directors considered the structure of the merger and terms and conditions of the amended merger agreement, including the financial terms discussed above, the provisions relating to MCI's right to consider and negotiate acquisition proposals and MCI's obligation to pay a \$240 million termination fee and up to \$10 million in expenses to Verizon in specified circumstances as compared to MCI's assets and net income and determined that the provisions of the merger agreement would provide Verizon with a reasonable allocation of risk in the event of unforeseen developments.

*Strategic Alternatives.* Verizon's board of directors considered the strategic alternatives available to Verizon in light of the evolving competitive landscape and ongoing consolidation within the telecommunications sector, including alternative acquisition candidates and the costs and benefits of continuing to develop the enterprise business and build a long-haul network on a stand-alone basis rather than through acquisitions.

*Regulatory Approvals.* Verizon's board of directors considered the regulatory approvals required to consummate the merger and Verizon's management's belief that the merger would be approved by the requisite authorities on a timely basis, without the imposition of conditions that would materially adversely affect the businesses of Verizon or MCI after the merger, and would otherwise be consummated in accordance with the terms of the merger agreement.

*Due Diligence.* Verizon's board of directors considered the results of due diligence investigations of MCI by Verizon's management and financial and legal advisors.

Verizon's board of directors considered these factors against a number of other material factors identified in its deliberations weighing negatively against the merger, including:

The challenges inherent in the operation of the businesses of MCI in conjunction with those of Verizon following the merger and the possible diversion of management attention for an extended period of time;

The risk of not realizing all the anticipated savings following the merger;

The risk that nationally accredited ratings agencies might downgrade Verizon's long-term and/or short-term credit ratings;

Additional potential problems and costs, including transaction costs associated with the merger and costs relating to the operation of the businesses of MCI in conjunction with those of Verizon following the merger;

The risk that, because the liabilities associated with the business of MCI, including certain actual or contingent bankruptcy claims, including tax claims, as well as certain international tax liabilities, litigation and other contingent liabilities, will not be known at the time of the closing of the merger, the actual amount of the liabilities associated with the business of MCI may exceed the estimates of these liabilities at the time of the closing of the merger and the risk that because the purchase price adjustment for the bankruptcy claims, including tax claims, as well as certain international tax liabilities is only an estimate of the amount that will be required from and after the closing of the merger to satisfy these claims, the actual amount required to satisfy these claims may exceed this estimate (for a description of the bankruptcy claims and international tax liabilities, see "The Merger Agreement - Potential Downward Purchase

Price Adjustment for Specified Liabilities on page 108);



## **Table of Contents**

The covenants to the merger agreement requiring Verizon and MCI to take any lawful steps as are necessary and appropriate to obtain certain regulatory approvals and clearances (provided that these steps do not cause a material adverse effect on Verizon (which for these purposes will be deemed to be a consolidated group of entities of the size and scale of MCI and its subsidiaries taken as a whole) or a material adverse effect on MCI) and the conditions to the merger agreement requiring receipt of certain regulatory approvals and clearances, which approvals and clearances might not be obtained.

The risk that the merger may not be consummated despite the parties' efforts or that the closing of the merger may be unduly delayed, even if the requisite approval is obtained from MCI's stockholders;

The risk that, because the exchange ratio under the merger agreement would not be adjusted for increases in the market price of Verizon common stock, the per share value of the consideration to be paid to MCI stockholders on closing of the merger could be significantly more than the per share value of the consideration immediately prior to the announcement of the proposed merger;

The risks related to the material weakness identified in MCI's internal controls and procedures and corporate governance described in MCI's Annual Report on Form 10-K for the year ended December 31, 2004;

The terms of the merger agreement regarding MCI's right to consider and negotiate acquisition proposals in certain circumstances; and

The other risks described in the Risk Factors Relating to the Merger beginning on page 25.

After consideration of these material factors, Verizon's board of directors determined that these risks could be mitigated or managed by Verizon or MCI or by Verizon following the merger, were reasonably acceptable under the circumstances or, in light of the anticipated benefits, the risks were unlikely to have a material impact on the merger or on Verizon following the merger, and that, overall, these risks were significantly outweighed by the potential benefits of the merger.

This discussion of the information and factors considered by Verizon's board of directors includes all of the material positive and negative factors considered by Verizon's board of directors, but it is not intended to be exhaustive and may not include all the factors considered by Verizon's board of directors. Verizon's board of directors did not quantify or assign any relative or specific weights to the various factors that it considered in reaching its determination to approve the merger agreement and the merger. Rather, Verizon's board of directors viewed its position and recommendation as being based on the totality of the information presented to and factors considered by it. In addition, individual members of Verizon's board of directors may have given differing weights to different factors. It should be noted that this explanation of the reasoning of Verizon's board of directors and certain information presented in this section is forward-looking in nature and, therefore, that information should be read in light of the factors discussed in the Cautionary Statement Regarding Forward-Looking Statements in this proxy statement and prospectus, beginning on page 31.

### **MCI's Reasons for the Merger**

On February 13, 2005, MCI's board of directors unanimously determined that the original merger agreement with Verizon and the merger were fair to, and in the best interests of, MCI and its stockholders. On March 29, 2005, MCI's board of directors unanimously determined that the merger agreement, as amended as of March 4, 2005 and March 29, 2005, with Verizon and the merger were fair to, and in the best interests of, MCI and its stockholders, and more favorable to MCI's stockholders than Qwest's March 28, 2005 proposal. On May 1, 2005, MCI's board of directors unanimously determined that the merger agreement and the merger were fair to, and in the best interests of, MCI and its stockholders, and more favorable to MCI's stockholders than Qwest's April 21, 2005 proposal. MCI's board of directors also voted unanimously to recommend that MCI's stockholders vote for the adoption of the merger agreement and approval of the merger with Verizon. In meetings and reviews held by

MCI's board of directors, MCI's board of directors received the views and opinions of Mr. Breeden and consulted with him.

---

**Table of Contents**

Prior to making these determinations, MCI's board of directors and Mr. Breeden met on numerous occasions, consulted with MCI's senior management and its financial and legal advisors and gave careful consideration to not only the proposed transaction with Verizon but also to other strategic alternatives, including Qwest's proposals and the alternative of remaining as a stand-alone company. In assessing MCI's strategic alternatives, MCI's board of directors considered the values that might be realized by MCI's stockholders at closing (including the stock component of each alternative, if applicable), the certainty and timing for realizing those values and the risks associated with each of the various alternatives. Given the fact that the telecommunications industry is highly regulated, MCI's board of directors anticipated that the time period required to obtain regulatory approval of any transaction between MCI and another telecommunications service provider would be an extended one. In light of this extended period to closing, it was particularly important for MCI's board of directors to evaluate the risks associated with realizing the range of values under every proposal that it considered, in particular the risks that could result in changes to the value of the acquirer's stock to be received at closing by MCI's stockholders under each proposal.

Throughout its reviews, MCI's board of directors has taken into account the significant technological and market changes occurring within the telecommunications industry. These changes have included the ongoing growth in Internet usage, the development by telecommunication companies of advanced networking services primarily based on IP, the increasing customer demand for these value-added services and the expected further convergence of voice and data services onto IP-based networks. Also in recent years, changes in the telecommunications markets have included increasingly severe price competition, substitution of email, instant messaging and wireless telephone service for traditional wireline voice communications, the entry of RBOCs into the long-distance market, the entry of cable television and other companies into the consumer telephony business and regulatory changes increasing the difficulty for companies, such as MCI, to provide traditional telephone service, particularly to consumer customers. Furthermore, significant competitors have announced plans to merge, including AT&T and SBC on January 31, 2005, and Sprint and Nextel on December 15, 2004.

In developing MCI's strategy for operating within an industry undergoing these significant changes, MCI's board of directors and senior management have considered MCI's position as one of the world's leading telecommunication companies, providing a broad range of Internet, data and voice communication services for thousands of businesses and government entities throughout the world and millions of consumer customers in the United States. Consideration also has been given to MCI's ownership of one of the most extensive telecommunications networks in the world, comprising approximately 100,000 route miles of network connections linking metropolitan centers and various regions across North America, Europe, Asia, Latin America, the Middle East, Africa and Australia. Also, MCI's board of directors and senior management have considered that MCI owns and operates one of the world's largest, fastest and most interconnected IP networks and has extensive knowledge and experience that has been developed through handling IP communications.

After assessing its strategic alternatives, including the alternative of remaining a stand-alone company, MCI's board of directors concluded that the merger with Verizon was in the best interests of MCI and its stockholders. In making this determination, MCI's board of directors considered the following, among other factors:

**Consideration for MCI Stockholders.** Pursuant to the merger agreement, each share of MCI common stock held by MCI stockholders will be converted into the right to receive a number of shares of Verizon common stock equal to the greater of the following exchange ratios: (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. The merger agreement also provides for the distribution by MCI, after MCI stockholder approval of the merger and prior to the closing of the merger, of a special cash dividend to MCI stockholders in the amount of up to \$5.60 per share less the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005). If less than the full amount of the special cash dividend is paid, Verizon will pay the remainder, without interest, as a per share cash amount MCI stockholders will receive in connection with the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later.

**Table of Contents**

than if MCI paid the special cash dividend in full. If the exchange ratio is greater than 0.5743, Verizon has the right to reduce the exchange ratio to an amount no less than 0.5743 and, instead, pay a per share cash amount equal to the product of (x) the amount by which Verizon has reduced the exchange ratio and (y) the Verizon average stock price. The consideration MCI stockholders will receive is subject to a potential downward purchase price adjustment for certain liabilities, which include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108. Based on a price of \$35.52 per share of Verizon common stock, the 0.5743 exchange ratio, taken together with the \$5.60 special cash dividend (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005), represents total payments of approximately \$26.00 per MCI share. This value may be greater at the closing of the merger if the Verizon stock price exceeds \$35.52 per share at the closing of the merger. The largest portion of this consideration will consist of shares of Verizon common stock, enabling MCI's stockholders to participate in the company resulting from the merger, including the strategic, financial and other benefits of the transaction. With respect to the special cash dividend of \$5.60 per share, MCI's stockholders will receive a payment from MCI, which had cash and marketable securities in excess of \$5 billion at March 31, 2005. To the extent this special cash dividend is not paid by MCI in full, the shortfall will be paid at the closing of the merger as part of the merger consideration by Verizon, which has substantial financial resources and investment grade credit ratings.

**Valuation.** MCI's board of directors believes that a merger with Verizon provides MCI stockholders with an attractive valuation for their interests in MCI. Among the numerous valuation measures it considered, MCI's board of directors noted that the total Verizon merger consideration of \$26.40 per share, which includes the special cash dividend of up to \$5.60 per share and the \$0.40 per share dividend paid by MCI on March 15, 2005, is:

a 41.5% premium over the closing price of MCI's common stock on January 26, 2005, the last trading day prior to widespread circulation of rumors of a possible merger between SBC and AT&T;

a 34.1% premium over the closing price of MCI's common stock on February 2, 2005, the last trading day prior to widespread circulation of rumors of a possible transaction between MCI and Qwest;

a 27.2% premium over the closing price of MCI's common stock on February 11, 2005, the last trading day prior to the February 14, 2005 public announcement by MCI and Verizon of the execution of the merger agreement and the proposed transaction; and

a 0.5% discount to the closing price of MCI's common stock on April 29, 2005, the last trading day prior to MCI and Verizon announcing the amendment to the merger agreement on May 2, 2005 (equivalent to a 2.0% discount if the merger consideration excludes the \$0.40 per share dividend paid by MCI on March 15, 2005).

In addition, in making its determinations on May 1, 2005, MCI's board of directors considered the price and terms of the stock purchase agreement between Verizon and entities affiliated with Mr. Carlos Slim Helu, including the fact that (i) these entities received \$25.72 per share in cash, plus an additional cash amount equal to three percent per annum from April 9, 2005 until May 13, 2005, or a total of \$25.79 per share, plus a potential additional cash amount, subject (if the merger closes prior to April 9, 2006) to a maximum additional amount per MCI share of \$19.54, if the price of Verizon's common stock exceeds \$35.52 per share during a 20-day measurement period prior to April 9, 2006; (ii) these entities received their consideration (not including consideration that they would receive if the price of Verizon's common stock exceeds \$35.52 per share during a 20-day measurement period prior to April 9, 2006) earlier than MCI's other stockholders will receive the merger consideration and special cash dividend under the terms of the merger agreement; and (iii) the consideration received by these entities is not subject to a potential downward purchase price adjustment for certain liabilities, which include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108.

---

**Table of Contents**

MCI's board of directors determined that the merger agreement and the merger were fair to, and in the best interests of, MCI and its stockholders notwithstanding these differences in terms between the merger agreement and the terms of the stock purchase agreement between Verizon and entities affiliated with Mr. Slim. MCI's board of directors noted that the agreement between Verizon and the entities affiliates with Mr. Slim was a privately negotiated agreement among those parties and the terms of that agreement were not offered to MCI's other stockholders. After negotiation with both Qwest and Verizon, MCI's board of directors made a final determination as to whether Verizon's or Qwest's offer was in the best interests of MCI stockholders and determined that, as between the two, for the reasons stated in this section, Verizon's offer was in the best interests of MCI stockholders.

***Potentially Beneficial Pricing Mechanism.*** In addition, the amended merger agreement includes a potentially beneficial pricing mechanism to ensure that the value of the shares of Verizon common stock (or the shares of Verizon common stock and cash payments, if Verizon elects to reduce the exchange ratio to an amount no less than 0.5743, as described above) to be received per share of MCI common stock at the closing of the merger prior to any reduction under the potential downward purchase price adjustment for certain liabilities, which include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities will be at least \$20.40. For a description of these bankruptcy claims and international tax liabilities, see "The Merger Agreement - Potential Downward Purchase Price Adjustment for Specified Liabilities" on page 108. In view of the volatility of the equity markets and the likely time period before obtaining regulatory approvals, MCI's board of directors believes that this mechanism has important value for MCI's stockholders.

***Timing of the Special Cash Dividend.*** The merger agreement provides that, after MCI's stockholders approve the merger, MCI's board of directors will declare and pay a special cash dividend from its excess cash under the MCI plan of reorganization of up to \$5.60 per share, subject to the specific terms and conditions set forth in the merger agreement. This special cash dividend allows MCI's stockholders to receive a portion of the total merger consideration prior to the closing of the transaction and also sooner than they would have if, instead, MCI continued to pay quarterly dividends of \$0.40 per share from its excess cash under the MCI plan of reorganization. In addition, to the extent MCI is not permitted to pay the special cash dividend in full, the shortfall will be paid by Verizon at the closing of the merger as part of the merger consideration.

***Presentations and Opinions of Financial Advisors.*** MCI's board of directors considered the presentations by and analyses of Greenhill, JPMorgan and Lazard, financial advisors to MCI, and the opinions of Greenhill, JPMorgan and Lazard that, as of May 1, 2005 and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in these opinions, the merger consideration and special cash dividend to be issued and paid in connection with the merger agreement is fair, from a financial point of view, to the holders of MCI's common stock. In relying on those opinions, MCI's board of directors took account of the fee arrangements that had been negotiated between MCI and each of its financial advisors (including the fact that a significant portion of the fees payable were contingent upon the consummation of the merger) and the relationships between certain of the financial advisors and MCI, Verizon and Qwest (see "Analyses of MCI's Financial Advisors - Miscellaneous" beginning on page 89). In particular, the board of directors took account of the fact that JPMorgan has provided services to Verizon in the past and determined, due to the differing nature of the services JPMorgan provided to Verizon and MCI, JPMorgan's professional standards and reputation and the fact that the board received presentations from two additional financial advisors (Greenhill and Lazard), that these prior services would not adversely affect the financial advice the board would receive from JPMorgan with respect to the merger. MCI's board of directors also was aware that, for reasons described in "MCI Analyses - Opinion of MCI's Financial Advisors with Respect to the Verizon Merger" on pages 74 and 75, only one company and one transaction were selected by the financial advisors for their comparable company and comparable transaction analyses, respectively. In considering these opinions, MCI's board of directors took account of its expectation that updated opinions of its financial advisors would not be obtained in the event of a downward purchase price adjustment. This did not affect MCI's board of directors fairness determination described above.

---

**Table of Contents**

**Possible Upside Value.** MCI's stockholders may receive additional value at closing since the merger agreement does not provide a maximum for the value of the shares of Verizon common stock to be received at the closing of the merger by MCI stockholders. For each share of MCI stock, the value of the Verizon common stock per share of MCI common stock will be the greater of (a) \$20.40 or (b) the value of 0.5743 shares of Verizon common stock. For example, if Verizon's stock price is above \$35.52, then at the closing of the merger, the value of the Verizon common stock exchanged in the merger for MCI common stock will be above \$20.40 per share. MCI's board of directors believes that these terms of the merger agreement have important benefits for MCI's stockholders since the value of the shares of Verizon common stock (or the shares of Verizon common stock and cash payments, if Verizon elects to reduce the exchange ratio to an amount no less than 0.5743, as described above) is protected from falling below \$20.40, but is not prevented from appreciating above \$20.40.

In evaluating the potential value of the Verizon common stock to be received by MCI stockholders at the closing of the merger, among other considerations, MCI's board of directors considered the potential strategic benefits of the transaction with Verizon resulting from: the complementary assets of the two companies; the opportunities for increased revenues resulting from the ability of the company resulting from the merger to better serve the communication needs of existing and potential customers because of the complementary nature of the companies' network facilities, the broad range of professional expertise among the companies' employees and the expanded products and services that will be offered to customers; the opportunities for cost reductions resulting from the substantial scale of the company resulting from the merger and the similar nature of many activities currently conducted by the companies; and the potential for the greater financial strength and stability for MCI's businesses resulting from the merger with Verizon to enhance the value of MCI as a service provider to its customers, in particular those that enter into long-term relationships with MCI and depend upon MCI to handle critical communication and information processing functions and expect that MCI will be able to maintain and expand its network.

**Transaction Structure.** MCI's board of directors also considered the additional value that its stockholders would realize if the merger were effected pursuant to the original structure as a reorganization for U.S. federal income tax purposes. In that event, in addition to income realized in respect of the special cash dividend, only to the extent of the cash, if any, received as part of the merger consideration will an MCI stockholder be expected to recognize gain (but not loss) for U.S. federal income tax purposes as a result of the merger. MCI's board of directors also considered the fact that, under the alternative merger structure, the merger would be fully taxable to MCI stockholders. However, based on its evaluation of MCI's stockholder base, MCI's board of directors determined that the tax implications of the alternative merger structure were unlikely to be an important consideration for MCI stockholders since the MCI board of directors believed that holders of a majority of the shares of MCI common stock would not have held their shares for an extended period of time because of MCI's emergence from bankruptcy in 2004 and, therefore, it was unlikely that many of the MCI stockholders would have a very low tax basis in their shares. Accordingly, it is likely that a significant amount of the stockholders' gain would be required to be recognized in a reorganization transaction by reason of the cash component of the consideration. The potential to receive Verizon common stock in a reorganization exchange that includes a significant cash component is less likely to be an important factor than would be the case in a situation where the amount of gain exceeded the cash portion of the consideration. Therefore, the fact that the merger would be fully taxable to MCI's stockholders under the alternative merger structure did not impact the fairness determination of MCI's board of directors, or its decision to recommend the transaction.

**Other Terms of the Merger Agreement with Verizon.** MCI's board of directors considered the terms and conditions of the merger agreement, including: the conditions related to the closing of the transaction and the possibility that some of these conditions may not be satisfied at closing; the fact that MCI could in certain circumstances enter into discussions with third parties regarding alternative transaction proposals and MCI's board of directors could in certain circumstances change its recommendation that MCI's stockholders vote to adopt the Verizon merger agreement and approve the merger (subject to MCI's complying with procedures under the merger agreement requiring MCI to give five business days prior notice to Verizon to allow Verizon time to respond before MCI's board of directors' recommendation is changed); and the restrictions imposed on the conduct of business by MCI and Verizon in the period prior to the closing of the transaction and the potential

**Table of Contents**

impact of these restrictions on MCI's ability to manage its business and operations in the period prior to closing. In addition, in making its determinations on March 29, 2005, MCI's board of directors considered the additional provisions required by Verizon as a condition to increasing the merger consideration and agreeing to the potentially beneficial pricing mechanism. These additional provisions were an increase from \$200 million to \$240 million in the termination fee that MCI may be required to pay to Verizon under specified circumstances; MCI's agreement to reimburse Verizon for up to \$10 million of its expenses upon termination of the merger agreement under specified circumstances; and, in the event MCI's board of directors changes its recommendation that MCI's stockholders adopt the merger agreement and approve the merger, MCI's inability to terminate the merger agreement and Verizon's right to require MCI to hold a stockholder meeting to consider approval of the merger between MCI and Verizon. In making its determinations on May 1, 2005, MCI's board of directors considered the fact that under Verizon's revised proposal there were no additional deal protection arrangements which could impede Qwest's ability to make further proposals. MCI's board of directors also considered the possible impact on Qwest's ability to make further proposals arising out of Verizon's condition that MCI include in its press release regarding the May 1, 2005 amendment to the Verizon merger agreement certain elements (including MCI's board of directors' view that customer concerns regarding a transaction between MCI and Qwest posed risks to the value of the transaction with Qwest) relative to the benefits to MCI's stockholders from approving such amendment.

MCI's board of directors did not find it practicable to quantify or assign relative weights to, and did not make separate and distinct assessments of, each of these other terms of the merger agreement with Verizon in reaching its determination to approve the merger agreement and the merger. Instead, MCI's board of directors made its determination after consideration of all of these other terms taken together.

***Due Diligence Reviews.*** MCI's board of directors considered the results of the due diligence review conducted by members of MCI's management and MCI's advisors relating to Verizon's businesses and operations, which were consistent with the expectations of MCI's board of directors with respect to the strategic and financial benefits of the merger.

***Alternative Proposals from Qwest.*** Before making its determinations and recommendations, MCI's board of directors also considered the alternative proposals from Qwest as described under "Background of the Merger" beginning on page 33. In making its determinations and in assessing the proposals from Verizon and Qwest, MCI's board of directors carefully weighed the range of potential values for MCI's stockholders under each proposal as well as the risks to achieving those values. For a detailed discussion of the range of intrinsic values resulting from the analyses of MCI's financial advisors, see "The Merger Analyses of MCI's Financial Advisors" beginning on page 71. In evaluating the potential range of values for MCI's stockholders under each Qwest proposal, and the risks associated with achieving the values within that range, MCI's board of directors considered numerous factors. Due to the variety of factors and the quality and amount of the information considered, MCI's board of directors did not find it practicable to quantify or assign relative weights to, and did not make separate and distinct assessments of, each of these factors. These factors include the following:

The expected competitive position of a combination of Qwest and MCI, in terms of the range of products and services, the cost structure, the future revenue opportunities and the growth prospects for such a combined company, and the extent of the similarity of their respective businesses. In evaluating these factors, MCI's board of directors considered that the expected competitive position of a combination of Verizon and MCI would be stronger than the expected competitive position of a combination of Qwest and MCI;

The level of potential synergies associated with a possible merger of MCI with Qwest, including the estimates prepared by Qwest and those separately prepared by MCI's management, in both cases, with careful consideration given to the certainty, timing and costs by which the synergies might be achieved, and the participation by MCI stockholders in these potential synergies due to the contemplated pro forma ownership by MCI stockholders in the combined company at closing. MCI management's view of these synergies differed from that of Qwest in the following respects: (i) MCI management had estimated the net present value of synergies to range between \$3.1 billion and \$5.0 billion, while Qwest

**Table of Contents**

had estimated the net present value of synergies to be \$14.8 billion, (ii) MCI management had estimated total run-rate synergies to range between \$0.7 billion and \$1.1 billion, while Qwest had estimated total run-rate synergies to be \$2.8 billion, and (iii) MCI management had estimated the cost to achieve these synergies to range between \$1.2 billion and \$1.7 billion, while Qwest had estimated the cost to achieve these synergies to be \$2.7 billion. The principal reasons for the difference in the synergy estimates were as follows: (i) Qwest's estimate assumed significantly greater employee reductions than MCI's management's estimate; (ii) Qwest's estimate included substantial costs savings in the areas of networks, operations, advertising and information systems that in MCI's management's view were either not achievable or were higher than what MCI's management believed were achievable; and (iii) Qwest's estimate assumed that the synergies could be achieved more quickly than MCI's management believed was possible;

The reaction by large corporate and government enterprise customers to a proposed merger of MCI with Qwest (see "Customer Concerns" below);

Qwest's lack of organic wireless capabilities and Qwest's wireless resale agreement with Sprint. In evaluating the potential impact of this factor on the expected competitive position of a combination of Qwest and MCI relative to a merger of Verizon and MCI, MCI's board of directors considered the focus of MCI's customers on wireless deployment as described under "Customer Concerns" below;

The expected financial condition of Qwest after acquiring MCI (which MCI's board of directors considered would be weaker than the expected financial condition of a transaction between Verizon and MCI), including the combined entity's projected cash flows, its liquidity position, levels of debt, which were expected to be high relative to other telecommunication companies, and significant requirements for debt service payments, in particular in the near term, as well as its possible future needs for additional financings, the potential risks and uncertainties of these financings, and the potential benefits of de-levering by the combined company;

MCI's board of directors' concerns about the risks to the value of the stock of the combined company associated with Qwest's ongoing ability to sustain network service quality both prior to consummation of the transaction and in connection with achieving promised synergies in light of its expected financial condition (described above) and planned employee reductions;

MCI's board of directors' concerns about the risks to the value of the stock of the combined company associated with Qwest's capacity and commitment to invest in new capabilities in light of its expected financial condition (described above);

The size of Qwest's contingent liabilities, including (i) those associated with the investigations, securities actions and other matters disclosed in Qwest's public filings, including various securities actions in which plaintiffs have variously alleged, among other things, that Qwest violated federal and state securities laws, engaged in fraud, civil conspiracy and negligent misrepresentation, and breached fiduciary duties owed to investors and current and former employees and (ii) the KPNQwest litigation in which plaintiffs have alleged, on behalf of certain purchasers of KPNQwest securities, that, among other things, KPNQwest engaged in a fraudulent scheme and deceptive course of business in order to inflate KPNQwest revenue and the value of KPNQwest securities, and the uncertainty associated with these liabilities;

The range of possible values for the tax savings that could result from Qwest's net operating losses, based on Qwest management projections, as well as the prospect that a combination with MCI could increase the net present value of Qwest's stand-alone net operating loss carryforwards by expediting their use, although the net operating loss carryforwards would not be realized due to the lack of taxable income under certain scenarios for MCI projections outlined by MCI management;

The mix of considerations that would be paid to MCI stockholders pursuant to the Qwest proposals and the range of pro forma ownership by MCI's stockholders of the resulting company, including the fact that the pro forma ownership of MCI's stockholders in the resulting company under Qwest's proposals would be significantly higher than under the Verizon merger agreement, and the resulting increased





**Table of Contents**

participation by MCI's stockholders in potential synergies associated with the combination under Qwest's proposals as compared with the Verizon merger agreement;

The amount of financing required by Qwest in order to complete its proposed merger with MCI, including the terms and conditions for the availability of debt financings for which Qwest obtained commitment letters, as well as the amount of financial flexibility the combined company would retain;

The equity financing commitments that Qwest assured MCI that it had obtained. MCI's board of directors viewed these commitments as a positive factor in light of the financing required by Qwest in order to complete its proposed merger with MCI, but remained concerned because Qwest had declined to provide them to MCI for review and had not agreed in its proposed merger agreement to refrain from amending or waiving those commitments or the financial commitments referred to above. MCI's board of directors also remained concerned about Qwest's expected financial condition after the proposed merger, in light of the combined company's significant requirements for debt service payments, in particular in the near term, as well as its possible needs for additional financings, as described above;

The regulatory approvals that a transaction between MCI and Qwest would require, as well as the timing and risks associated with these approvals. MCI's board of directors considered that this factor did not weigh significantly in favor of the Qwest proposals as compared with the Verizon proposals;

The presentation made by Mr. Notebaert to MCI's board of directors on March 16, 2005 regarding Qwest's proposal to acquire MCI, which addressed Qwest's views of the benefits of a combination of Qwest and MCI, including synergies and the creation of a company with a world-class, state-of-the-art global network and an advanced product suite with accelerated expansion into next generation applications, and the responses given by Mr. Notebaert to questions from MCI's board of directors with respect to, among other matters, Qwest's synergies plan, Qwest's wireless resale agreement with Sprint, Qwest's view of customer reaction to a combination of Qwest and MCI and Qwest's financing commitments, and prior communications from Qwest regarding Qwest's view of the benefits of a combination between the two companies;

The financial terms of Qwest's proposals, as well as the historical trading levels and volatility of Qwest's common stock, the risk that the Qwest common stock would decline in the extended period prior to closing, the potential upside associated with the Qwest common stock in the proposed transaction and the cash-for-stock substitution right in Qwest's proposal;

The other terms and conditions of Qwest's proposal, including, by comparison to the terms and conditions of the Verizon merger agreement, the proposed transaction structure (which required approval of Qwest's stockholders in addition to MCI's stockholders and which was expected to be a tax free reorganization for U.S. federal income tax purposes), the price mechanism (which, as described under Background to the Merger, operated as a collar as opposed to a floor see Potentially Beneficial Pricing Mechanism above), the purchase price adjustment (which was the same as under the Verizon merger agreement), and the terms relating to certainty of closing of the transaction (which were substantially comparable with the conditions under the Verizon merger agreement), and the improvements in the terms that Qwest was willing to make;

The results of the due diligence review conducted by MCI's management and advisors related to Qwest's business, operations and financial position; and

The fact that MCI's board of directors' determination to accept the Verizon proposal on May 1, 2005 might prompt Qwest to revoke its otherwise irrevocable proposal of April 21, 2005.

**Customer Concerns.** MCI's board of directors also noted that a large number of MCI's most important business customers had indicated that they preferred a transaction between MCI and Verizon rather than a transaction between MCI and Qwest.

MCI's board of directors based its view on management's discussions with hundreds of its business customers during the period following the announcement of the merger with Verizon on February 14, 2005. MCI

**Table of Contents**

received this input in various contexts. MCI engages in regular and constant account and customer service communication with thousands of its business customers, and has received significant customer feedback regarding customer reaction to MCI's merger plans from this regular communication channel. Also, dozens of customers had affirmatively contacted their MCI account representatives to express their reaction to the various MCI and Verizon and MCI and Qwest merger developments. MCI conducts regular CIO Forums, where representatives from many of its largest and most important customers gather and receive in-depth briefings from MCI executives on various topics relevant to their service needs and MCI's current and future plans. MCI has conducted at least four major CIO Forums in the past two months and has received merger-specific comments from no fewer than three dozen of MCI's largest customers in these meetings. In the course of these many and varied interactions, MCI has received merger-specific feedback from more than 400 of its business customers. Throughout the course of these discussions, customers consistently focused in varying degrees on four basic requirements in the services they received from MCI: (i) reliability and security; (ii) maintenance of the networks; (iii) investment in new products and next generation services, including hosting, security and managed networks; and (iv) wireless deployment.

In addition, in the wake of publicity regarding Qwest's continuing interest in acquiring MCI, MCI experienced a significant increase in demands by both existing customers and potential new customers for termination rights and other remedies associated with the possibility of a transaction with Qwest. Among the reasons articulated by the company's existing and potential customers were concerns about Qwest's financial condition (particularly in light of the cost of an MCI acquisition), concerns about Qwest's ability and willingness to invest in MCI's network and product infrastructure, and the ability of a combined Qwest and MCI company to compete as a long-term participant in an industry undergoing rapid change and consolidation. MCI's management viewed the potential loss of customer revenue in the event that customers triggered these termination rights to be significant in light of the substantial stake that MCI stockholders would have in the pro forma combination of Qwest and MCI.

MCI's board of directors also considered potential risks associated with the merger with Verizon in connection with its deliberations of the proposed transaction, including:

**Risk Factors.** MCI's board of directors considered the risk factors described under *Risk Factors Relating to the Merger* beginning on page 25.

**Regulatory Approval.** MCI's board of directors considered the risk that the governmental agencies from which MCI and Verizon will seek approval might seek to impose conditions on or enjoin or otherwise prevent or delay the merger. MCI's board of directors also considered the level of MCI and Verizon's commitments under the merger agreement to secure regulatory approvals and to remove impediments to the transaction under regulatory laws, and Verizon's ability (including engaging in an acquisition of a business) to take actions that would be reasonably likely to delay closing of the merger up to the outside date. See *The Merger Agreement Termination of the Merger Agreement*.

**Purchase Price Adjustment.** MCI's board of directors considered the risks associated with the purchase price adjustment in the merger agreement pursuant to which the amount of consideration the MCI stockholders receive at closing may be reduced based on MCI's bankruptcy claims, including tax claims, and certain international tax liabilities, on the terms specified in the merger agreement, and that the purchase price adjustment is a downward adjustment (in that its operation is to potentially reduce, and not increase, the consideration that MCI stockholders may receive, including the potential upside in the value of the stock portion of the consideration, as described above) and that there is no limit on the potential reduction in the consideration that MCI stockholders may receive and the possibility that the closing could be delayed while the purchase price adjustment is being determined. See also *Risk Factors Relating to the Merger* beginning on page 25. MCI's board of directors also considered the fact that Qwest's proposals included an identical purchase price adjustment mechanism, and that if MCI was to continue operating as a stand-alone entity, the costs of MCI's bankruptcy claims, including tax claims, as well as certain international tax liabilities (for a description of these bankruptcy claims and international tax liabilities, see *The Merger Agreement Potential Downward Purchase Price*

## **Table of Contents**

Adjustment for Specified Liabilities (on page 108), would be incurred entirely by MCI itself, and therefore by MCI's stockholders. MCI's board of directors also considered the amount that MCI had accrued on its consolidated balance sheet with respect to matters which would constitute specified liabilities for purposes of the purchase price adjustment.

**Transaction Risk.** MCI's board of directors considered the risk that the merger would not be closed, whether as a result of regulatory actions or otherwise.

**Interests of Directors and Officers.** In addition, MCI's board of directors was aware of the interests of one of its directors and certain of its executive officers described under "Interests of MCI Directors and Executive Officers in the Merger" beginning on page 90.

This discussion of the information and factors considered by MCI's board of directors includes the material positive and negative factors considered by MCI's board of directors, but it is not intended to be exhaustive and may not include all the factors considered by MCI's board of directors.

Due to the variety of factors and the quality and amount of information considered, the MCI board of directors did not find it practicable to quantify or assign relative weights to, and did not make separate and distinct assessments of, each of the individual factors considered in reaching its determination to approve the merger agreement and the merger. Instead, MCI's board of directors made its determination after consideration of all factors taken together. In addition, individual members of MCI's board of directors may have given different weight to different factors.

### **Recommendation of MCI's Board of Directors**

MCI's board of directors has unanimously determined that the merger agreement and the merger are fair to, and in the best interests of, MCI and its stockholders. MCI's board of directors unanimously recommends that MCI's stockholders vote **FOR** the adoption of the merger agreement and approval of the merger, **FOR** authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and **FOR** authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger.

### **Analyses of MCI's Financial Advisors**

### **Opinions of MCI's Financial Advisors with Respect to the Verizon Merger**

### **General**

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Each of Greenhill, JPMorgan and Lazard delivered its opinion to MCI's board of directors that, as of May 1, 2005 and based upon and subject to the factors, assumptions, procedures, limitations and qualifications set forth in its respective opinion, the merger consideration and special cash dividend to be issued and paid in connection with the merger agreement is fair from a financial point of view to MCI's stockholders.

**The full text of the written opinions of Greenhill, JPMorgan and Lazard, dated May 1, 2005, which contain assumptions made, procedures followed, matters considered and limitations on the review undertaken in connection with the opinions, are attached as Annexes B, C and D to this proxy statement and prospectus. The opinions should be read in their entirety. Each of Greenhill, JPMorgan and Lazard provided its advisory services and opinion for the information and assistance of MCI's board of directors in connection with its consideration of the proposed merger. Greenhill, JPMorgan and Lazard have not expressed any opinion as to the relative merits of or consideration offered in any other transaction as compared to the transactions contemplated by the merger agreement. The opinions of Greenhill, JPMorgan and Lazard do not constitute a recommendation as to how any MCI stockholders should vote with respect to the proposed merger.**

**Table of Contents**

In connection with rendering the opinions described above Greenhill, JPMorgan and Lazard reviewed, among other things:

the original merger agreement, as amended as of March 4, 2005 and March 29, 2005;

the amendment to the amended original merger agreement, dated as of May 1, 2005;

certain publicly available business and financial information concerning MCI and Verizon and the industries in which they operate;

certain internal financial analyses, estimates and forecasts relating to business and assets and liabilities prepared by the management of MCI, including an assumed amount of \$1.825 billion for the bankruptcy claims and international tax liabilities applicable to the potential downward purchase price adjustment provisions of the merger agreement provided to each of the financial advisors of MCI by the management of MCI, sometimes referred to as assumed specified liabilities, and assumptions as to tax rates applicable to MCI (referred to collectively as the MCI forecasts), and the estimated amount and timing of certain cost savings and operating improvements projected by the managements of MCI and Verizon to result from the merger, sometimes referred to as the cost savings and operating improvements;

certain internal financial information and other data relating to Verizon's business provided to Greenhill, JPMorgan and Lazard by the managements of MCI and Verizon;

certain publicly available financial forecasts relating to the business and financial prospects of MCI prepared by certain research analysts, sometimes referred to as the MCI street forecasts, and;

certain publicly available financial forecasts relating to the business and financial prospects of Verizon prepared by certain research analysts, sometimes referred to as the Verizon street forecasts.

Greenhill, JPMorgan and Lazard also had discussions with and received guidance from members of the senior managements of MCI and Verizon regarding their assessment of the strategic rationale for, and the potential benefits of, the merger, the special cash dividend contemplated by the merger agreement and the other transactions contemplated by the merger agreement, and the past and current business operations, financial condition and future prospects of MCI and Verizon. In addition, Greenhill, JPMorgan and Lazard reviewed the reported price and trading activity for the MCI common stock and the Verizon common stock, compared certain financial and stock market information for MCI and Verizon with similar financial and stock market information for certain other companies the securities of which are publicly traded, reviewed the financial terms of certain recent business combinations and proposed business combinations Greenhill, JPMorgan and Lazard deemed relevant and performed such other studies and analyses, and considered such other factors, as Greenhill, JPMorgan, and Lazard considered appropriate.

In giving their opinions, Greenhill, JPMorgan and Lazard relied upon and assumed, without assuming responsibility or liability for independent verification, the accuracy and completeness of all of the financial, accounting, legal, tax and other information discussed with or reviewed by or for them, and their opinions state that they have further relied upon the assurances of MCI and Verizon that they are not aware of any facts or circumstances that would make this information inaccurate or misleading. None of Greenhill, JPMorgan nor Lazard has made any independent valuation or appraisal of any assets or liabilities (including any contingent, derivative or off-balance sheet assets and liabilities or the specified liabilities) of MCI, Verizon or any of their respective subsidiaries or affiliates, nor were any of these valuations or appraisals provided to them. Greenhill, JPMorgan and Lazard have not independently evaluated the solvency of MCI or Verizon or any of their respective subsidiaries or affiliates under any state or federal laws relating to bankruptcy, insolvency or similar matters. Greenhill, JPMorgan and Lazard have assumed for purposes of their opinions that MCI stockholders who acquire their shares of MCI common stock after any part or all of the special cash dividend contemplated by the merger agreement is made, will have paid a price for these shares which has the same economic effect as if they

had held these shares before this part or all of the special cash dividend payment was made, and will have



---

**Table of Contents**

received this payment. In relying on the financial analyses, estimates and forecasts provided to Greenhill, JPMorgan and Lazard, including MCI's estimate of the cost savings and operating improvements and MCI forecasts, with MCI's consent, Greenhill, JPMorgan and Lazard have assumed that they have been reasonably prepared based on assumptions reflecting the best currently available estimates and judgments by management as to the expected future results of the operations and financial condition of MCI and Verizon (in the case of the cost savings and operating improvements) to which these analyses, estimates and forecasts relate, and have assumed that the specified liabilities will not exceed the assumed specified liabilities. Verizon has not provided internally prepared forecasts, analyses or estimates and has not commented on the Verizon Wall Street equity research estimates or any other publicly available forecasts relating to the business and financial prospects of Verizon. With MCI's consent, Greenhill, JPMorgan and Lazard have assumed that the Verizon street forecasts are a reasonable basis upon which to evaluate the business and financial prospects of Verizon and used the Verizon Wall Street equity research estimates for purposes of their analyses and their opinions. Greenhill, JPMorgan and Lazard express no view as to any of these analyses, estimates or forecasts, including MCI's estimate of cost savings and operating improvements, MCI forecasts, MCI street forecasts and the Verizon street forecasts and the assumed specified liabilities, or the assumptions on which they were based. MCI advised Greenhill, JPMorgan and Lazard, and Greenhill, JPMorgan and Lazard have assumed, that the transactions contemplated by the merger agreement will close in compliance with all applicable laws. Greenhill, JPMorgan and Lazard have relied as to all legal, including regulatory, bankruptcy and tax, matters relevant to rendering their opinions upon advice of counsel for MCI. Greenhill, JPMorgan and Lazard have also assumed that the merger and the other transactions contemplated by the merger agreement will be closed without waiver of any material terms or conditions set forth in the merger agreement. Greenhill, JPMorgan and Lazard have further assumed that all material governmental, regulatory or other consents and approvals necessary for the closing of the merger, and the other transactions contemplated by the merger agreement, will be obtained without any effect on MCI or Verizon or on the contemplated benefits of the merger contemplated by the merger agreement in any way materially adverse to their analysis. MCI has also advised Greenhill, JPMorgan and Lazard, and Greenhill, JPMorgan and Lazard have assumed, that any third party contractual rights will not have any effect on Verizon pro forma or on the contemplated benefits of the transactions contemplated by the merger agreement in any way materially adverse to Greenhill, JPMorgan and Lazard's analysis. Greenhill, JPMorgan and Lazard have also assumed, with MCI's consent, that the purchase price adjustment terms of the merger agreement will not result in any adjustment to the merger consideration in an amount greater than the approximately \$50 million aggregate downward adjustment described to Greenhill, JPMorgan and Lazard by management of MCI based on the assumed specified liabilities provided to them by MCI.

Greenhill, JPMorgan and Lazard's opinions are necessarily based on economic, market, tax, legal and other conditions as in effect on, and the information made available to Greenhill, JPMorgan and Lazard as of, May 1, 2005. It should be understood that subsequent developments (including changes to the merger consideration due to the purchase price adjustment contained in the merger agreement) may affect their opinions and that Greenhill, JPMorgan and Lazard do not have any obligation to update, revise or reaffirm their opinions.

Greenhill, JPMorgan and Lazard's opinions are directed only to the fairness from a financial point of view, as of May 1, 2005, to MCI's stockholders of the merger consideration and special cash dividend to be issued and paid to these stockholders in connection with the merger agreement, and do not address the underlying decision by MCI to engage in the merger or any of the transactions related thereto. None of Greenhill, JPMorgan or Lazard were asked to, nor did they, recommend the amount of consideration to be paid in connection with the Verizon merger. In addition, MCI has not asked Greenhill, JPMorgan and Lazard to address, and their opinions do not address, the fairness to, or any other consideration of, the holders of any class of securities, creditors or other constituencies of MCI, other than MCI common stockholders. Greenhill, JPMorgan and Lazard have not expressed any opinion as to the prices at which the shares of MCI common stock or Verizon common stock will trade at any future time. Greenhill, JPMorgan and Lazard understand that MCI has engaged in strategic discussions with, and has received proposals for strategic transactions from, third parties. Greenhill, JPMorgan and Lazard have not expressed any opinion as to the relative merits of or consideration offered in any other transaction as compared to the transactions contemplated by the merger agreement. Greenhill, JPMorgan and Lazard's advisory services and the opinions described in this proxy statement and prospectus and attached as

## **Table of Contents**

Annexes B, C and D were provided for the information and assistance of MCI's board of directors in connection with its consideration of the transactions contemplated by the merger agreement and these opinions do not constitute a recommendation as to how any MCI stockholder should vote with respect to the transactions contemplated by the merger agreement.

The following is a summary of the material financial analyses jointly performed by Greenhill, JPMorgan and Lazard in connection with rendering their opinions described above. Certain of the analyses performed by Greenhill, JPMorgan and Lazard were performed and presented to MCI's board of directors in connection with MCI's board of directors' approval of the original merger agreement on February 13, 2005 and the second amendment to the merger agreement on March 29, 2005 or at other times prior to May 1, 2005. Certain of the analyses performed were updated during this time period and the summary set forth below reflects the results of these updates. In delivering their opinions, Greenhill, JPMorgan and Lazard also considered that the consideration offered in connection with the merger agreement is greater than the consideration offered in connection with the original merger agreement and the amendment to the original merger agreement with Verizon. The following summary does not purport to be a complete description of the financial analyses performed by Greenhill, JPMorgan and Lazard. The order of analyses described does not represent the relative importance or weight given to those analyses by Greenhill, JPMorgan and Lazard. Greenhill, JPMorgan and Lazard all worked on developing these analyses, and these analyses represent the joint work product of Greenhill, JPMorgan and Lazard. Unless otherwise indicated, the valuation analyses described below do not take into account the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005 and paid by MCI on March 15, 2005. Some of the summaries of the financial analyses include information presented in tabular format. In order to fully understand the financial analyses performed by Greenhill, JPMorgan and Lazard the tables must be read together with the accompanying text of each summary. The tables alone do not constitute a complete description of the financial analyses performed by the financial advisors, including the methodologies and assumptions underlying the analyses, and if viewed in isolation could create a misleading or incomplete view of these financial analyses. None of Greenhill, JPMorgan or Lazard has rendered any opinion as to the relative merits of or consideration offered in any transaction proposed by Qwest as compared to the transactions contemplated by the merger agreement.

## **MCI Analyses**

***MCI Comparable Company Analysis.*** Greenhill, JPMorgan and Lazard reviewed and compared certain financial information for MCI to the corresponding financial information for AT&T. Although AT&T is not directly comparable to MCI, AT&T was chosen because it is the only publicly traded company with operations and financial characteristics that for purposes of this analysis may be considered comparable to the operations of MCI in that AT&T, like MCI (and unlike other telecommunications companies such as Sprint Corporation, Cingular or Nextel), has a business mix that includes a leading position in both consumer long distance and enterprise telecommunications (i.e., managed telecommunication services sold to large companies and government agencies), and does not have significant wireless telecommunications assets.

The calculations for AT&T are based on AT&T's SEC filings and Wall Street equity research estimates and AT&T's stock price as of January 26, 2005, the day prior to the first news reports of the acquisition of AT&T by SBC.

Greenhill, JPMorgan and Lazard calculated the firm values (adjusted to exclude unconsolidated investments) of AT&T as multiples of:

2004 actual earning before interest, taxes, depreciation and amortization, sometimes referred to as EBITDA; and

2005 estimated EBITDA.



**Table of Contents**

The following table presents the multiples derived from this analysis:

AT&T firm value multiple / 2004 EBITDA	2.9x
AT&T firm value multiple / 2005 estimated EBITDA	3.6x

Greenhill, JPMorgan and Lazard applied AT&T's firm value multiples of 2.9x 2004 actual EBITDA and 3.6x 2005 estimated EBITDA to MCI's estimated EBITDA, which resulted in a range of implied equity values per MCI share of \$12.80 to \$13.95.

**MCI Comparable Transaction Analysis.** Greenhill, JPMorgan and Lazard reviewed publicly available information, including Wall Street equity research estimates, relating to the acquisition of AT&T by SBC announced January 31, 2005. The acquisition of AT&T by SBC was selected by Greenhill, JPMorgan and Lazard because it was the only recent major telecommunications transaction relating to an acquisition of a company with financial characteristics and operations that for purposes of this analysis may be considered comparable to the Verizon merger. Greenhill, JPMorgan and Lazard used the financial information reviewed by them to determine the firm value of AT&T implied by this transaction as a multiple of 2004 actual EBITDA and 2005 estimated EBITDA, which resulted in transaction multiples of 3.1x and 3.8x, respectively. Greenhill, JPMorgan and Lazard applied these firm value multiples to MCI's estimated EBITDA, which resulted in a range of implied equity values per MCI share of \$14.10 to \$15.10.

**MCI Management Case Discounted Cash Flow Analyses.** Greenhill, JPMorgan and Lazard calculated a range of discounted cash flow values for MCI using three-year and five-year estimates provided by MCI management. A discounted cash flow analysis is a traditional method of evaluating an asset using estimates of the future cash flows of the asset and taking into consideration the time value of money with respect to those future cash flows by calculating their present value. Present value refers to the current value of one or more future cash payments from the asset, which we refer to as that asset's cash flows, and is obtained by discounting those future cash flows or amounts by a discount rate that takes into account macro-economic assumptions and estimates of risk, the opportunity cost of capital, expected returns and other appropriate factors. Other financial terms utilized below are terminal value which refers to the estimated capitalized value of all future cash flows from an asset at a particular point in time and unlevered projected free cash flows which refers to a calculation of the future cash flows of an asset without including in such calculation any debt servicing costs.

The three-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of MCI for the years 2005 through 2007 and (b) the present value of the terminal value based on MCI's 2007 estimated EBITDA. The five-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of MCI for the years 2005 through 2009 and (b) the present value of the terminal value based on MCI's 2009 estimated EBITDA. Greenhill, JPMorgan and Lazard calculated a range of values for MCI by utilizing discount rates from 9.0% to 10.0% and terminal value multiples of MCI's 2007 and 2009 estimated EBITDA ranging from 3.0x to 4.0x, implying free cash flow perpetual growth rates beyond the terminal year ranging from -0.3% to 2.8% for the three-year discounted cash flow analysis and -1.6% to 1.7% for the five-year discounted cash flow analysis.

The range for the discount rates used in this analysis was chosen to reflect the theoretical analyses of the weighted average cost of capital for MCI, which represents the expected return on MCI's debt and equity securities based on the average, after tax returns on MCI's equity and debt, adjusted to reflect the relative weighting of debt and equity in MCI's capital structure. The enterprise value of MCI assumes 325 million shares outstanding and \$0.4 billion of net debt (total debt and capital leases of \$5.9 billion less \$5.5 billion of cash). The net debt calculation excludes bankruptcy claims and liabilities, federal and state taxes, non-recurring working capital, net asset sales and cash collateralization (which are included in the free cash flow calculation). Cash flows were discounted to January 2005 using a mid-year convention. Based on the foregoing calculations,



**Table of Contents**

Greenhill, JPMorgan and Lazard derived a range of implied equity values per MCI share of \$15.15 to \$20.85 using the three-year discounted cash flow analysis and \$18.40 to \$24.25 using the five-year discounted cash flow analysis.

At the direction of MCI, Greenhill, JPMorgan and Lazard performed a sensitivity analysis on the management case three-year and five-year discounted cash flow analyses to assess the potential impact of uncertainties related to MCI's business by assuming revenue is 5% and 15% lower in each year of the forecast. For the sensitivity analysis, Greenhill, JPMorgan and Lazard assumed, at the direction of MCI, that these revenue sensitivities assume constant EBITDA margins, implying that costs are in line with revenue loss (e.g., 5% lower revenue equals 5% lower EBITDA). Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per MCI share of \$13.63 to \$19.03, in the case of a 5% revenue reduction, and \$10.63 to \$15.45, in the case of a 15% revenue reduction, for MCI using the three-year discounted cash flow analysis and \$16.52 to \$22.06, in the case of a 5% revenue reduction, and \$12.77 to \$17.70, in the case of a 15% revenue reduction, for MCI using the five-year discounted cash flow analysis.

**MCI Street Case Discounted Cash Flow Analyses.** Greenhill, JPMorgan and Lazard calculated a range of discounted cash flow values for MCI using three-year and five-year estimates by Wall Street equity research analysts. The three-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of MCI for the years 2005 through 2007 and (b) the present value of the terminal value based on MCI's 2007 estimated EBITDA. The five-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of MCI for the years 2005 through 2009 and (b) the present value of the terminal value based on MCI's 2009 estimated EBITDA. Greenhill, JPMorgan and Lazard calculated a range of values for MCI by utilizing discount rates from 9.0% to 10.0% and terminal value multiples of MCI 2007 and 2009 estimated EBITDA ranging from 2.0x to 3.0x. Greenhill, JPMorgan and Lazard selected a lower range of terminal value multiples for this analysis than the range as described above in MCI Management Case Discounted Cash Flow Analyses because of Wall Street research analysts more conservative view regarding MCI's growth potential. The methodology used in these calculations was otherwise the same as described above under MCI Management Case Discounted Cash Flow Analyses. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per MCI share of \$10.80 to \$15.75 using a three-year discounted cash flow analysis and \$11.55 to \$15.55 using a five-year discounted cash flow analysis.

At the direction of MCI's management, Greenhill, JPMorgan and Lazard performed a sensitivity analysis on the three-year Wall Street equity research analysts case discounted cash flow analysis to assess the potential impact of uncertainties related to MCI's business by assuming revenue is 5% and 15% lower in each year of the forecast and assuming constant EBITDA margins. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per MCI share of \$9.57 to \$14.27, in the case of a 5% revenue reduction, and \$7.13 to \$11.32, in the case of a 15% revenue reduction.

**Verizon Analyses**

**Verizon Comparable Company Analysis.** Greenhill, JPMorgan and Lazard reviewed and compared certain financial information for Verizon to the corresponding financial information for BellSouth Corporation, sometimes referred to as BellSouth, and SBC, two major US telecommunications carriers with significant local exchange carrier and wireless telecommunications operations. The calculations for the selected companies were based on SEC filings by these companies and Wall Street equity research estimates and on stock prices as of January 26, 2005, the day prior to the first news reports on the acquisition of AT&T by SBC. Financial information for each of BellSouth and SBC were adjusted to reflect each company's proportionate joint venture interest in Cingular Wireless, sometimes referred to as Cingular, including Cingular's acquisition of AT&T Wireless Services Inc. and related divestitures.

**Table of Contents**

Greenhill, JPMorgan and Lazard calculated firm values for Verizon (adjusted to exclude other unconsolidated investments and to include minority interest, including Vodafone Group Plc's 45% stake in Verizon Wireless) and the selected companies (adjusted as described above) as multiples of:

2004 actual EBITDA; and

2005 estimated EBITDA.

The following table presents the mean multiples derived from this analysis for the selected companies:

Mean Adjusted firm value / 2004 EBITDA	6.1x
Mean Adjusted firm value / 2005 estimated EBITDA	5.8x

Greenhill, JPMorgan and Lazard applied the mean adjusted firm value multiples of 6.1x 2004 actual EBITDA and 5.8x 2005 estimated EBITDA to Verizon's estimated EBITDA, which resulted in a range of implied equity values per Verizon share of \$37.95 to \$38.55.

**Verizon Street Case Discounted Cash Flow Analysis.** Greenhill, JPMorgan and Lazard calculated a range of discounted cash flow values for Verizon using three-year and five-year estimates by Wall Street equity research analysts. The three-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of Verizon for the years 2005 through 2007 and (b) the present value of the terminal value based on Verizon's 2007 estimated EBITDA. The five-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand-alone, after tax, unlevered free cash flows of Verizon for the years 2005 through 2009 and (b) the present value of the terminal value based on Verizon's 2009 estimated EBITDA. Greenhill, JPMorgan and Lazard calculated a range of values for Verizon by utilizing discount rates from 7.0% to 8.0% and terminal value multiples of Verizon 2007 and 2009 estimated EBITDA ranging from 5.0x to 6.0x, implying free cash flow perpetual growth rates beyond the terminal year ranging from -0.3% to 1.8% for the three-year discounted cash flow analysis and -0.6% to 1.5% for the five-year discounted cash flow analysis.

The range for the discount rates used in these analyses was chosen to reflect the theoretical analyses of the weighted average cost of capital for Verizon, which represents the expected return on Verizon's debt and equity securities based on the average, after tax returns on Verizon's equity and debt, adjusted to reflect the relative weighting of debt and equity in Verizon's capital structure. The enterprise value of Verizon assumes 2.8 billion shares outstanding and \$63.0 billion of net debt (calculated as total debt plus minority interest, including an adjustment for Vodafone Group Plc's 45% stake in Verizon Wireless, less cash and unconsolidated investments). Cash flows were discounted to January 2005 using a mid-year convention. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per Verizon share of \$30.95 to \$41.35 using the three-year discounted cash flow analysis and \$32.10 to \$42.50 using the five-year discounted cash flow analysis.

**Hypothetical Stockholder Value Creation Analyses**

The following hypothetical stockholder value creation methodologies were selected by Greenhill, JPMorgan and Lazard in order to estimate the hypothetical value the transaction could generate for MCI stockholders in comparison to MCI's stand-alone value by applying valuation techniques to the combined company. The sum-of-the-parts analysis is intended to reflect an aggregation of the value of the different business segments within each of MCI and Verizon; the trading value analysis is intended to reflect the value at which the combined MCI and Verizon

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

theoretically could trade in the equity markets; and the combined MCI/Verizon discounted cash flow analysis is intended to represent the intrinsic value of the combined MCI and Verizon based upon estimates of the combined company's future cash flows. The following analyses utilized MCI's estimates of cost savings and operating improvements expected to result from the merger (with an estimated run-rate of \$1 billion per year starting in 2008). The estimates of cost savings and operating improvements provided by each of MCI's and Verizon's management did not differ.



---

**Table of Contents**

***Sum-of-the-Parts Analysis.*** Greenhill, JPMorgan and Lazard performed a sum-of-the-parts analysis on Verizon and MCI's businesses using financial forecasts provided by MCI management, financial forecasts of Wall Street equity research analysts for Verizon and industry multiples for each of the primary businesses of Verizon and MCI to value each of the primary businesses of Verizon after the acquisition of MCI's businesses pursuant to the merger, including MCI's expected cost savings and operating improvements. For each component business analyzed in the sum-of-the-parts analysis, Greenhill, JPMorgan and Lazard determined industry multiple ranges based on multiples implied by customary valuation techniques commonly used by analysts in the relevant sector of the telecommunications market and based on Greenhill, JPMorgan and Lazard's judgment and experience. Since each of these differing sectors represents a distinct type of business, these multiples will necessarily not be identical across sectors. The multiples for each sector reflect different financial characteristics and risks associated with the particular sector, just as multiples for companies in different businesses will vary. Greenhill, JPMorgan and Lazard then derived a range of implied values to be received per MCI share by summing the resulting values, subtracting aggregate net debt (after adjusting for the cash portion of the transaction consideration), multiplying by an estimate of the proportion of the shares of Verizon that would be owned by MCI stockholders after the merger (estimated at 6.3% of Verizon shares), and dividing the sum by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of the merger consideration and the \$0.40 per share dividend paid by MCI on March 15, 2005. This analysis included adjustments based on the assumed specified liabilities provided by MCI to Greenhill, JPMorgan and Lazard.

Greenhill, JPMorgan and Lazard calculated the implied value of Verizon's local exchange carrier business after the acquisition of MCI's businesses pursuant to the merger, using 2005 EBITDA for this business forecasted by Wall Street equity research analysts and a range of multiples from 5.0x to 5.5x. This analysis resulted in an implied valuation for this business ranging from \$75.0 billion to \$82.5 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard calculated the implied value of Verizon's inter-exchange carrier business after the acquisition of MCI's businesses pursuant to the merger, using 2005 EBITDA for this business forecasted by MCI management, expected cost savings and operating improvements as estimated by MCI management and a range of multiples from 3.0x to 4.0x. This analysis resulted in an implied valuation for this business ranging from \$8.6 billion to \$11.4 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard calculated the implied value of Verizon's wireless business after the acquisition of MCI's businesses pursuant to the merger, using 2005 EBITDA for this business and a range of multiples from 6.0x to 8.0x. This analysis resulted in an implied valuation for this business ranging from \$73.1 billion to \$97.4 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard calculated the implied value of Verizon's directories business after the acquisition of MCI's businesses pursuant to the merger, using 2005 EBITDA for this business forecasted by Wall Street equity research analysts and a range of multiples from 8.0x to 10.0x. This analysis resulted in an implied valuation for this business ranging from \$13.5 billion to \$16.8 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard then subtracted from the sum of these valuation ranges a range of net debt for Verizon after the merger from \$61.7 billion to \$72.6 billion, consisting of total debt (including capital leases), minority interest stake in Verizon Wireless and other minority interests and consolidated investments, plus the present value of estimated future non-recurring liabilities, less cash.

Based upon the implied valuations of each of these businesses, total net debt and the amount of cash consideration offered in connection with the merger, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$27.05 to \$32.35.

**Trading Value Analysis.** Using the equity values for MCI and Verizon implied by the comparable company analyses as described above, MCI management 2006 EBITDA estimates for MCI, Wall Street equity research 2006 EBITDA estimates for Verizon and MCI's estimate of 2006 cost savings and operating improvements, Greenhill, JPMorgan and Lazard calculated a range of hypothetical implied values to be received per MCI share in the merger. Greenhill, JPMorgan and Lazard applied multiples ranging from 2.9x to 3.6x for estimated MCI 2006 EBITDA, 5.8x to 6.1x for estimated Verizon 2006 EBITDA and 2.9x to 5.9x for the estimated cost savings

**Table of Contents**

and operating improvements. MCI's multiples are based on AT&T's 2004 actual and 2005 estimated EBITDA multiples as of January 26, 2005 (the day prior to the first news report on the acquisition of AT&T by SBC). Verizon's multiples are based on average public market multiples for BellSouth and SBC of 6.1x actual 2004 EBITDA and 5.8x estimated 2005 EBITDA as of January 26, 2005. The cost savings and operating improvements multiple of 2.9x is based on MCI's lowest estimated 2006 EBITDA multiple, and the estimate of cost savings and operating improvements multiple of 5.9x is based on the blended average of the stand-alone highest estimated 2006 EBITDA multiples for MCI and Verizon. Greenhill, JPMorgan and Lazard then derived a range of implied values to be received per MCI share by applying the multiples to the estimates of EBITDA or cost savings and operating improvements to which they correspond, subtracting aggregate net debt (after adjusting for the cash portion of the transaction consideration), multiplying by an estimate of the proportion of the shares of Verizon that would be owned by MCI stockholders after the merger (estimated at 6.3% of Verizon shares), and dividing the sum by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of the merger consideration and the \$0.40 per share dividend paid by MCI on March 15, 2005. This analysis included adjustments based on the assumed specified liabilities provided by MCI to Greenhill, JPMorgan and Lazard. Based upon this analysis, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$28.15 to \$30.50.

**Combined Verizon/MCI Discounted Cash Flow Analyses.** Using the equity values for MCI and Verizon implied by the three-year and five-year MCI management case discounted cash flow analyses described above, and the three-year and five-year Verizon street case discounted cash flow analyses described above, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share in the merger. To calculate this range of implied values, Greenhill, JPMorgan and Lazard used the high, low and average values (based on high and low values for the cases examined, excluding downside MCI revenue sensitivity cases) of the range of values implied by the discounted cash flow analyses described above and multiplied those values by an estimate of the proportion of shares of Verizon that would be owned by MCI stockholders after the merger (estimated at 6.3% of Verizon shares) and dividing by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of the merger consideration and the \$0.40 per share dividend paid by MCI on March 15, 2005 and a per share amount of 6.3% of the \$7.0 billion net present value of MCI's estimated cost savings and operating improvements, representing the portion of the cost savings and operating improvements estimated to be realized by MCI stockholders. This analysis included adjustments based on the assumed specified liabilities provided by MCI to Greenhill, JPMorgan and Lazard. Based upon this analysis, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$24.60 to \$30.55 for the three-year discounted cash flow analyses and \$25.45 to \$31.40 for the five-year discounted cash flow analysis.

The results obtained by Greenhill, JPMorgan and Lazard from the MCI stockholder value creation analyses described above are as follows:

	Three Year DCF	Five Year DCF	Trading Value	Sum-of-the-Parts
High	\$ 30.55	\$ 31.40	\$ 30.50	\$ 32.35
Low	\$ 24.60	\$ 25.45	\$ 28.15	\$ 27.05
Average	\$ 27.58	\$ 28.43	\$ 29.33	\$ 29.70

**Implied Exchange Ratio Analysis**

The implied exchange ratio analysis provides a measure of the relative value of shares of Verizon common stock to shares of MCI common stock by showing the number of shares of Verizon common stock having a value equal to one share of MCI common stock. The purpose of this implied exchange ratio analysis is to provide a range of illustrative exchange ratios, or a relative measure of the relative market values of MCI common stock to Verizon common stock. The resulting exchange ratios are not directly comparable to the exchange ratio for the Verizon merger because in the Verizon merger, MCI stockholders may receive cash in addition to Verizon equity. Greenhill, JPMorgan and Lazard calculated the range of the implied exchange ratios of MCI common stock for Verizon common stock based on (i) the historical high and low trading prices for each of MCI and



**Table of Contents**

Verizon, (ii) the range of price targets for each of MCI and Verizon from selected Wall Street equity research analysts, (iii) the implied equity values per share based on the comparable companies analyses for MCI and Verizon described above, (iv) the range of implied equity values per share based upon the MCI five-year management case discounted cash flow analysis and the Verizon five-year street case discounted cash flow analysis described above, (v) the range of implied equity values per share based upon the MCI five-year street case discounted cash flow analysis and the Verizon five-year street case discounted cash flow analysis described above, and (vi) the range of implied equity values per share based upon the MCI three-year management case discounted cash flow analysis and the Verizon three-year street case discounted cash flow analysis described above. The range of historical trading prices was determined from the period commencing April 20, 2004 (the date MCI emerged from bankruptcy) and ending January 26, 2005 (the day prior to the first news report on the acquisition of AT&T by SBC). The range of Wall Street equity research analyst price targets was derived from six Wall Street equity research analyst price targets for MCI and nineteen Wall Street equity research analyst price targets for Verizon. The results of this analysis are as follows:

	<b>Range of Implied Exchange Ratio</b>	
Historical Trading Range	0.38090x	0.47939x
Wall Street Price Targets	0.37143x	0.50000x
Comparable Companies Analysis	0.33171x	0.36780x
Five-Year DCF Analysis (MCI Management / Verizon Street)	0.57102x	0.57305x
Five-Year DCF Analysis (MCI Street / Verizon Street)	0.35929x	0.36625x
Three-Year DCF Analysis (MCI Management / Verizon Street)	0.48934x	0.50403x

**MCI Historical Stock Trading Analysis**

Greenhill, JPMorgan and Lazard reviewed the historical trading prices for MCI common stock for the period commencing April 20, 2004 (the date of MCI's emergence from bankruptcy) and ending on March 18, 2005. In addition, Greenhill, JPMorgan and Lazard analyzed an estimated implied merger price of \$20.75 per MCI share (based on the terms proposed by Verizon as of February 11, 2005) in relation to the MCI stock price on Friday, March 18, 2005 and certain prior dates determined to be relevant by Greenhill, JPMorgan and Lazard. Greenhill, JPMorgan and Lazard also analyzed the estimated implied merger premium based on Verizon's share price as of March 18, 2005. Although this analysis was presented to the MCI board of directors and considered by Greenhill, JPMorgan and Lazard in rendering their fairness opinions, the results described below do not indicate the premiums offered in the Verizon merger because the analysis was prepared using the lower consideration offered by Verizon at the time of the analysis and the stock prices as of that time. Stockholders should take this information into account when considering the results of the analysis set forth below.

This analysis indicated that the \$20.75 implied merger price per MCI share (based on the terms proposed by Verizon as of February 11, 2005) represented:

a discount of 13.2% based on the market price of \$23.44 per share on March 18, 2005 (after giving effect to the \$0.40 dividend declared by MCI's board of directors on February 11, 2005 and paid by MCI on March 15, 2005);

a premium of 6.2% to the average thirty-day trading price measured prior to January 26, 2005 of \$19.54;

a premium of 8.8% to the average sixty-day trading price measured prior to January 26, 2005 of \$19.07;

a premium of 13.4% to the average ninety-day trading price measured prior to January 26, 2005 of \$18.30;

a premium of 11.2% based on the market price of \$18.66 per share on the last trading day prior to the January 27, 2005 first news report on the acquisition of AT&T by SBC;

a premium of 2.5% to the high market price of \$20.24 per share for the period from April 20, 2004 to January 26, 2005;

**Table of Contents**

a premium of 59.6% to the low market price of \$13.00 per share for the period from April 20, 2004 to January 26, 2005; and

a premium of 23.2% to the average market price of \$16.84 per share for the period from April 20, 2004 to January 26, 2005.

The preparation of a fairness opinion is a complex process and is not necessarily susceptible to partial analysis or summary description. Reviewing or selecting portions of the analyses or of the summary set forth in this proxy statement and prospectus, without considering the analyses as a whole, could create an incomplete view of the processes underlying Greenhill, JPMorgan and Lazard's opinions. In arriving at its fairness determinations, each of Greenhill, JPMorgan and Lazard considered the results of all of its analyses and did not attribute any particular weight to any factor or analysis considered by it. Rather, each of Greenhill, JPMorgan and Lazard made its determination as to fairness on the basis of its experience and professional judgment after considering the results of all of its analyses. No company or transaction used in the above analyses as a comparison is directly comparable to MCI, Verizon or the proposed merger.

Greenhill, JPMorgan and Lazard prepared these analyses for purposes of providing their respective opinions to MCI's board of directors, as of May 1, 2005, as to the fairness from a financial point of view of the merger consideration and special cash dividend to be issued and paid to the MCI stockholders in connection with the merger. These analyses do not purport to be appraisals or necessarily reflect the prices at which businesses or securities actually may be sold. Analyses based upon forecasts of future results are not necessarily indicative of actual future results, which may be significantly more or less favorable than suggested by these analyses. Because these analyses are inherently subject to uncertainty, being based upon numerous factors or events beyond the control of the parties or their respective advisors, none of MCI, Verizon, Greenhill, JPMorgan and Lazard or any other person assumes responsibility if future results are materially different from those forecasted.

As described above, the fact that MCI's board of directors received these opinions from Greenhill, JPMorgan and Lazard was one of many factors taken into consideration by MCI's board of directors in making its determination to approve the merger agreement. The foregoing summary does not purport to be a complete description of the analyses performed by each of Greenhill, JPMorgan and Lazard in connection with the fairness opinions and is qualified in its entirety by reference to the written opinions of Greenhill, JPMorgan and Lazard attached as Annexes B, C and D to the proxy statement and prospectus.

**Analyses of MCI's Financial Advisors with Respect to the Qwest Proposal**

**General**

Greenhill, JPMorgan and Lazard also presented certain analyses to MCI's board of directors regarding the proposal made by Qwest on April 21, 2005, which for purposes of this description we sometimes refer to as the Qwest proposal. These analyses were presented for the information of MCI's board of directors and did not constitute an opinion or appraisal. None of Greenhill, JPMorgan or Lazard rendered any opinion as to the relative merits or valuation of the Qwest proposal as compared to the Verizon merger, nor have any of them expressed any opinion as to the prices at which the shares of MCI common stock or Qwest common stock would trade at any future time.

Under the Qwest proposal the consideration to be issued and paid to MCI stockholders consisted of (a) that number (rounded to the nearest 1/100 of a share) of shares of common stock of a new entity formed to be the holding company of MCI and Qwest, which we sometimes refer to as New Qwest, equal to the Qwest exchange ratio (as defined below) and (b) \$16.00 in cash (all or a portion of which may be paid in the form of a special cash dividend).

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Under the Qwest proposal, the preliminary Qwest exchange ratio would be the number of shares of New Qwest common stock equal to the number determined by dividing \$14.00 (sometimes referred to as the Qwest equity amount) by the average of the volume weighted averages of the trading prices of Qwest common stock



**Table of Contents**

(sometimes referred to as the average Qwest stock price), as reported on the New York Stock Exchange Composite Transactions Tape, for each of the 20 trading days ending on the third trading day immediately preceding the closing of the merger of MCI and Qwest pursuant to the Qwest proposal; provided, however, that (i) if the number determined by dividing the equity amount by the average Qwest stock price would be less than or equal to 3.373, the preliminary Qwest exchange ratio would have been 3.373 and (ii) if the number determined by dividing the equity amount by the average Qwest stock price would be greater than or equal to 4.217, the preliminary Qwest exchange ratio would have been 4.217.

Under the Qwest proposal, if the preliminary Qwest exchange ratio would be greater than 3.373, then New Qwest would have had the right to reduce the preliminary Qwest exchange ratio to an amount no less than 3.373 (as so reduced, sometimes referred to as the Qwest exchange ratio), and, in such case, the preliminary per share cash amount would have been increased by an amount equal to the number determined by multiplying (x) the difference between the preliminary Qwest exchange ratio *minus* the Qwest exchange ratio prior to any purchase price adjustments described below by (y) the average Qwest stock price (as so increased, sometimes referred to as the Qwest per share cash amount, and together with the Qwest exchange ratio, sometimes referred to as the Qwest merger consideration).

Under the Qwest proposal, at any time prior to the mailing of the joint proxy statement and prospectus relative to the Qwest proposal, New Qwest would have had the right to elect to substitute up to \$1.2 billion in cash for up to \$1.2 billion of the aggregate stock consideration, subject to certain restrictions. Also, under the Qwest proposal, the Qwest merger consideration would have been subject to the same potential downward purchase price adjustment as provided in the Verizon merger agreement based on the amount of certain specified liabilities of MCI.

In connection with their analysis of the Qwest proposal, Greenhill, JPMorgan, and Lazard reviewed, among other things,

The information relating to MCI referred to under *Analyses of MCI's Financial Advisors' Opinions of MCI's Financial Advisors' Opinion of MCI's Financial Advisors with Respect to Verizon Merger* ;

Forms of a merger agreement for the Qwest proposal and certain related documents;

Documents related to certain debt financing proposed to be obtained by Qwest;

Certain publicly available business and financial information concerning MCI and Qwest and the industries in which they operate;

The MCI forecasts relating to MCI's business and assets and liabilities prepared by the management of MCI referred to under *Analyses of MCI's Financial Advisors' Opinions of MCI's Financial Advisors' General* ;

Certain internal financial information, estimates, forecasts and other data relating to Qwest's business and assets and liabilities of Qwest provided to Greenhill, JPMorgan and Lazard by Qwest's management;

Certain financial and valuation analyses related to Qwest and a Qwest proposal provided to Greenhill, JPMorgan and Lazard by Qwest's financial advisors;

MCI management's estimates of Qwest's contingent liabilities;

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

MCI management's estimates regarding the amount and timing of certain cost savings and operating synergies to result from the Qwest proposal, sometimes referred to as the Qwest cost savings and operating improvements;

Qwest management's estimates regarding the amount and timing of certain cost savings and operating improvements to result from the Qwest proposal, which Greenhill, JPMorgan, and Lazard reviewed and compared to MCI management's estimates of the Qwest cost savings and operating improvements as described above, but did not independently evaluate or incorporate into their valuation analyses;

---

**Table of Contents**

The MCI street forecasts relating to MCI's business and financial prospects prepared by certain research analysts MCI referred to under "Analyses of MCI's Financial Advisors Opinions of MCI's Financial Advisors - General"; and

Certain publicly available financial forecasts relating to the business and financial prospects of Qwest prepared by certain research analysts, sometimes referred to as the Qwest street forecasts.

Greenhill, JPMorgan and Lazard also held discussions with and received guidance from members of the senior managements of MCI and Qwest regarding their assessment of the strategic rationale for, and the potential benefits of, the Qwest proposal and the transactions contemplated by it, and the past and current business operations, financial condition and future prospects of MCI and Qwest. In addition, Greenhill, JPMorgan and Lazard reviewed the reported price and trading activity for MCI common stock and the Qwest common stock, compared certain financial and stock market information for MCI and Qwest with similar financial and stock market information for certain other companies the securities of which are publicly traded, reviewed the financial terms of certain recent business combinations and proposed business combinations Greenhill, JPMorgan and Lazard deemed relevant and performed such other studies and analyses, and considered such other factors, as Greenhill, JPMorgan and Lazard considered appropriate.

In connection with their analyses, Greenhill, JPMorgan and Lazard relied upon and assumed, without assuming responsibility or liability for independent verification, the accuracy and completeness of all of the financial, accounting, legal, tax and other information discussed with or reviewed by or for Greenhill, JPMorgan and Lazard, and have further relied upon the assurances of MCI and Qwest that they are not aware of any facts or circumstances that would make such information inaccurate or misleading. None of Greenhill, JPMorgan and Lazard has made any independent valuation or appraisal of any assets or liabilities (including any contingent, derivative or off-balance sheet assets and liabilities or the specified liabilities) of MCI, Qwest or any of their respective subsidiaries or affiliates, nor have any such valuations or appraisals been provided to Greenhill, JPMorgan or Lazard. Greenhill, JPMorgan and Lazard have not independently evaluated the solvency of MCI or Qwest or any of their respective subsidiaries or affiliates under any state or federal laws relating to bankruptcy, insolvency or similar matters. In addition, Qwest's advisors informed Greenhill, JPMorgan or Lazard that, in connection with the Qwest proposal, certain unidentified investors may have made a common equity investment in Qwest (sometimes referred to as the Qwest equity investment), Greenhill, JPMorgan or Lazard have not reviewed nor have they been provided any commitment letters or other agreements related to, or any detailed description of the terms of, these proposed investments. Greenhill, JPMorgan and Lazard assumed for the purposes of their analyses that MCI stockholders who acquire their shares of MCI common stock after any part or all of the special cash dividend contemplated by the Qwest proposal would be made, would have paid a price for these shares which has the same economic effect as if they had held such shares before such part or all of the special cash dividend was made and received such payment. In relying on the financial analyses, estimates and forecasts provided to Greenhill, JPMorgan and Lazard, including MCI forecasts, the Qwest forecasts and the cost savings and operating improvements, with MCI's consent, Greenhill, JPMorgan and Lazard assumed that they have been reasonably prepared based on assumptions reflecting the best currently available estimates and judgments by management as to the expected future results of the operations and financial condition of MCI and Qwest to which such analyses, estimates and forecasts relate and, with MCI's consent, Greenhill, JPMorgan and Lazard assumed that the specified liabilities would not have exceeded the assumed specified liabilities.

Greenhill, JPMorgan and Lazard expressed no view as to any such analyses, estimates or forecasts, including the cost savings and operating improvements estimated by Qwest and MCI resulting from the Qwest proposal, the MCI forecasts, the MCI street forecasts, the Qwest forecasts, the Qwest street forecasts and MCI's assumed specified liabilities, or the assumptions on which they were based.

Greenhill, JPMorgan and Lazard assumed, for purposes of their analyses of the Qwest proposal, that the full amount of the debt financing contemplated by the Qwest debt commitment letters would have been available on the terms set forth therein without waiver and on terms that are not in any way materially adverse to Greenhill,

**Table of Contents**

JPMorgan and Lazard's analysis or from other sources on terms that are not in any way materially adverse to their analysis. MCI advised Greenhill, JPMorgan and Lazard, and Greenhill, JPMorgan and Lazard assumed, that the transactions contemplated by the Qwest proposal would have been consummated in compliance with all applicable laws.

Greenhill, JPMorgan and Lazard relied as to all legal, including regulatory, bankruptcy and tax, matters relevant to their analyses upon advice of counsel for MCI.

Greenhill, JPMorgan and Lazard also assumed that the transactions contemplated by the Qwest proposal would have been consummated without waiver of any material terms or conditions set forth in the proposed merger agreement relating thereto.

Greenhill, JPMorgan and Lazard assumed that the merger agreement relating to the Qwest proposal would not have differed in any material respects from the draft merger agreement furnished to Greenhill, JPMorgan and Lazard. Greenhill, JPMorgan and Lazard further assumed that all material governmental, regulatory or other consents and approvals necessary for the consummation of the transactions contemplated by the Qwest proposal would have been obtained without any effect on MCI or Qwest or on the contemplated benefits of the transactions contemplated by the Qwest proposal in any way materially adverse to Greenhill, JPMorgan and Lazard's analysis. MCI also advised Greenhill, JPMorgan and Lazard, and they assumed, that any third party contractual rights would not have had any effect on Qwest pro forma or on the contemplated benefits of the transactions contemplated by the Qwest proposal in any way materially adverse to Greenhill, JPMorgan and Lazard's analysis. Greenhill, JPMorgan and Lazard also assumed, with MCI's consent, that the purchase price adjustment terms of the Qwest proposal would not have resulted in any adjustment to the merger consideration in an amount greater than that described to Greenhill, JPMorgan and Lazard by management of MCI based on the assumed specified liabilities.

Greenhill, JPMorgan and Lazard's analyses are necessarily based on economic, market, tax, legal and other conditions as in effect on, and the information made available to Greenhill, JPMorgan and Lazard as of the date of these analyses. It should be understood that subsequent developments may affect their analyses and that Greenhill, JPMorgan and Lazard do not have any obligation to update, revise, or reaffirm their analyses.

Greenhill, JPMorgan and Lazard's advisory services were provided for the information and assistance of MCI's board of directors in connection with its consideration of the Qwest proposal and their analyses do not constitute a recommendation as to how any MCI stockholder should vote with respect to any transaction proposed for a vote of the MCI stockholders.

The following is a summary of the material financial analyses jointly performed by Greenhill, JPMorgan and Lazard in connection with the Qwest proposal. The following summary does not purport to be a complete description of the financial analyses performed by Greenhill, JPMorgan and Lazard. The order of analyses described does not represent the relative importance or weight given to those analyses by Greenhill, JPMorgan and Lazard. Greenhill, JPMorgan and Lazard all worked on developing these analyses, and these analyses represent this joint work product of Greenhill, JPMorgan and Lazard. Unless otherwise indicated, the valuation analyses described below do not take into account the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005 and paid by MCI on March 15, 2005. Some of the summaries of the financial analyses include information presented in tabular format. In order to fully understand the financial analyses performed by Greenhill, JPMorgan and Lazard the tables must be read together with the accompanying text of each summary. The tables alone do not constitute a complete description of the financial analyses performed by the financial advisors, including the methodologies and assumptions underlying the analyses, and if viewed in isolation could create a misleading or incomplete view of these financial analyses.

**Table of Contents****Qwest Analyses**

***Qwest Management Case Discounted Cash Flow Analyses.*** Greenhill, JPMorgan and Lazard calculated a range of discounted cash flow values for Qwest using three-year and five-year estimates provided by Qwest management. The three-year discounted cash flow analysis was based on the sum of (a) the present value of projected stand alone, after tax, unlevered free cash flows (with net operating losses valued separately) of Qwest for the years 2005 through 2007 and (b) the present value of the terminal value based on Qwest's 2007 estimated EBITDA. The five-year discounted cash flow analysis was based on the sum of (a) the present value of projected standalone, after tax, unlevered free cash flows (with net operating losses valued separately) of Qwest for the years 2005 through 2009 and (b) the present value of the terminal value based on Qwest's 2009 estimated EBITDA. Greenhill, JPMorgan and Lazard calculated a range of values for Qwest by utilizing discount rates from 8.0% to 9.0% and terminal value multiples of Qwest estimated 2007 and 2009 EBITDA ranging from 4.0x to 5.0x, implying free cash flow perpetual growth rates beyond the terminal year ranging from 0.6% to 2.9% for the three-year discounted cash flow analysis and -0.1% to 2.4% for the five-year discounted cash flow analysis.

The range for the discount rates used in these analyses was chosen to reflect the theoretical analyses of the weighted average cost of capital for Qwest, which represents the expected return on Qwest's debt and equity securities based on the average, after tax returns on Qwest's equity and debt, adjusted to reflect the relative weighting of debt and equity in Qwest's capital structure. The analysis assumes 1.8 billion shares outstanding and \$16.5 billion in net debt (including the present value of the mid-point estimate of MCI's estimates for Qwest's contingent liabilities based on MCI's due diligence with Qwest management) and the mid-point estimate for the value of Qwest's net operating losses. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per Qwest share of \$1.25 to \$3.40 using the three-year discounted cash flow analysis and \$1.85 to \$3.95 using the five-year discounted cash flow analysis.

***Qwest Street Case Discounted Cash Flow Analysis.*** Greenhill, JPMorgan and Lazard calculated a range of discounted cash flow values for Qwest using three-year estimates by Wall Street equity research analysts. The three-year discounted cash flow analysis was based on the sum of (a) the present value of projected standalone, after tax, unlevered free cash flows of Qwest for the years 2005 through 2007 and (b) the present value of the terminal value based on Qwest's 2007 estimated EBITDA. Greenhill, JPMorgan and Lazard calculated a range of values for Qwest by utilizing discount rates from 8.0% to 9.0% and terminal value multiples of Qwest's 2007 estimated EBITDA ranging from 4.0x to 5.0x, implying free cash flow perpetual growth rates beyond the terminal year ranging from -1.7% to 1%. In their forecasts, Greenhill, JPMorgan and Lazard assumed no cash taxes would be paid and did not separately value Qwest's net operating losses. In addition, Qwest's publicly disclosed litigation reserves were used to calculate the contingent liability portion of net debt. The methodology used in these calculations was otherwise the same as described above under Qwest Management Case Discounted Cash Flow Analyses. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied equity values per Qwest share of \$2.10 to \$4.20.

**Hypothetical Stockholder Value Creation Analyses**

The following hypothetical stockholder value creation methodologies were selected by Greenhill, JPMorgan and Lazard in order to estimate the hypothetical value the transaction could generate for MCI stockholders in comparison to MCI's stand-alone value by applying valuation techniques to the combined company. The sum-of-the-parts analysis is intended to reflect an aggregation of the value of the different business segments within each of Qwest and MCI; the trading value analysis is intended to reflect the value at which the combined Qwest and MCI theoretically could trade in the equity markets; and the combined Qwest/ MCI discounted cash flow analysis is intended to represent the intrinsic value of the combined Qwest and MCI based upon estimates of the combined company's future cash flows. The following analyses utilized MCI's mid-point estimate of the annual cost savings and operating improvements expected to result from the Qwest proposal (with an estimated run-rate of \$0.8 billion per year starting in 2008) and the break-up fee pursuant to the Verizon agreement. MCI considered Qwest's estimates of cost savings and operating improvements but did not agree to them and directed Greenhill, JPMorgan and Lazard to utilize MCI's estimates.



---

**Table of Contents**

**Sum-of-the-Parts Analysis.** Greenhill, JPMorgan and Lazard performed a sum-of-the-parts analysis on Qwest and MCI's businesses using financial forecasts provided by Qwest and MCI management, financial forecasts of Wall Street equity research analysts for Qwest and MCI and industry multiples for each of the primary businesses of Qwest and MCI to value each of the primary businesses of the combined entity, including expected cost savings and improvements. For each component business analyzed in the sum-of-the-parts analysis, Greenhill, JPMorgan and Lazard determined industry multiple ranges based on multiples implied by customary valuation techniques commonly used by analysts in the relevant sector of the telecommunications market and based on Greenhill, JPMorgan and Lazard's judgment and experience. Since each of these differing sectors represents a distinct type of business, these multiples will necessarily not be identical across sectors. The multiples for each sector reflect different financial characteristics and risks associated with the particular sector, just as multiples for companies in different businesses will vary. Greenhill, JPMorgan and Lazard then derived a range of implied values to be received per MCI share by summing the resulting values, subtracting aggregate net debt (after adjusting for the cash portion of the transaction consideration), multiplying by an estimate of the proportion of the shares of Qwest that would be owned by MCI stockholders (estimated at 38.6% of Qwest's shares), and dividing the sum by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of consideration proposed by Qwest and the \$0.40 per share dividend paid by MCI on March 15, 2005. This analysis included adjustments based on the assumed specified liabilities provided by MCI to Greenhill, JPMorgan and Lazard.

Greenhill, JPMorgan and Lazard calculated the range of implied values of Qwest's local exchange carrier business after the acquisition of MCI's businesses pursuant to Qwest's proposal, using 2005 EBITDA for this business forecasted by Wall Street equity research analysts and Qwest management estimates and a range of multiples from 5.0x to 6.0x. This analysis resulted in an implied valuation for this business ranging from \$25.3 billion to \$30.4 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard calculated the range of implied values of Qwest's and MCI's inter-exchange carrier business after the acquisition of MCI's businesses pursuant to Qwest's proposal, using 2005 EBITDA for this business forecasted by MCI management and MCI's public filings for the MCI inter-exchange carrier business, and Qwest management and Qwest public filings for the Qwest inter-exchange carrier business, expected cost savings and operating improvements as estimated by MCI management and a range of multiples from 3.0x to 4.0x. This analysis resulted in an implied valuation for this business ranging from \$4.7 billion to \$6.3 billion (before subtracting net debt).

Greenhill, JPMorgan and Lazard then subtracted from the sum of these valuation ranges the net debt for the combined MCI and Qwest businesses of \$23.7 billion, consisting of total debt (including capital leases), Qwest contingent liabilities, plus the present value of estimated future liabilities, less cash.

Based upon the implied valuations of each of these businesses, total net debt and the amount of cash consideration offered in the Qwest proposal, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$23.90 to \$31.85.

**Trading Value Analysis.** Using the equity values for MCI and Qwest implied by the comparable company analyses as described above, MCI management 2006 EBITDA estimates for MCI, Qwest management 2006 EBITDA estimates for Qwest and MCI's estimate of 2006 cost savings and operating improvements, Greenhill, JPMorgan and Lazard calculated a range of hypothetical implied values to be received per MCI share under the Qwest proposal. Greenhill, JPMorgan and Lazard applied multiples ranging from 2.9x to 3.6x for estimated MCI 2006 EBITDA, 5.7 to 6.0 for estimated Qwest 2006 EBITDA and 2.9x to 5.2x for the estimated cost savings and operating improvements. MCI's multiples are based on AT&T's 2004 actual and 2005 estimated EBITDA multiples as of January 26, 2005 (the day prior to the first news report on the acquisition of AT&T by SBC). Qwest's multiples are based on average public market multiples for BellSouth, SBC and Verizon of 6.0x 2004 actual EBITDA and Wall Street equity research analyst estimates of 5.7x 2005 estimated EBITDA as of February 11, 2005. The cost savings and operating improvements multiple of 2.9x is based on MCI's lowest estimated 2006 EBITDA multiple and the estimate of cost savings and operating improvements multiple of 5.2x





**Table of Contents**

is based on the blended average of the stand-alone highest estimated 2006 EBITDA multiples for MCI and Qwest. Greenhill, JPMorgan and Lazard then derived a range of implied values to be received per MCI share by applying the multiples to the estimated EBITDA or cost savings and operating improvements to which they correspond, subtracting aggregate net debt (after adjusting for the cash portion of the transaction consideration), multiplying by an estimate of the proportion of the shares of Qwest that would be owned by MCI stockholders after the merger (estimated at 38.6% of Qwest's shares), and dividing the sum by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of the merger consideration and the \$0.40 per share dividend paid by MCI on March 15, 2005. This analysis included adjustments based on the assumed specified liabilities provided by MCI to Greenhill, JPMorgan and Lazard. Based upon this analysis, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$25.15 to \$29.10.

Greenhill, JPMorgan and Lazard also calculated a range of trading values for the combined Qwest/MCI using Wall Street equity research analysts' 2006 EBITDA estimates for MCI, Qwest Wall Street equity research analysts' 2006 EBITDA estimates for Qwest and MCI's estimate of 2006 cost savings and operating improvements. The ranges of multiples that Greenhill, JPMorgan and Lazard used are identical to those of the management trading value analysis described in the preceding paragraph. Based on these numbers, Greenhill, JPMorgan and Lazard calculated the implied enterprise value and subtracted net debt to arrive at a range implied values to be received per MCI share of \$27.05 to \$30.95.

At the request of MCI, Greenhill, JPMorgan and Lazard also performed a sensitivity analysis on the Wall Street equity research analysts' case trading value analysis and MCI management trading value analysis to assess the potential impact of uncertainties related to the combined MCI and Qwest by assuming a revenue reduction of 5% on the highest estimates provided by MCI management and Wall Street equity research analysts and 15% on the lowest estimates provided by MCI management and Wall Street equity research analysts and assuming constant EBITDA margins. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied values to be received per MCI share of \$25.95, in the case of a 15% reduction in Wall Street equity research analysts' revenue estimates, to \$30.50, in the case of a 5% reduction in Wall Street equity research analysts' revenue estimates.

***Combined Qwest/MCI Discounted Cash Flow Analysis.*** Using the equity values for MCI and Qwest implied by the discounted cash flow analyses described above Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share under the Qwest proposal. To calculate this range of implied values, Greenhill, JPMorgan and Lazard used the high, low and average values (based on high and low values for the cases examined) of the range of values implied by the discounted cash flow analyses described above and multiplied those values by an estimate of the proportion of shares of Qwest that would be owned by MCI stockholders after the merger (estimated at 38.6% of Qwest's shares) and dividing by the number of outstanding MCI shares. Greenhill, JPMorgan and Lazard then calculated an implied total value to be received per share of MCI by adding in the per share cash portion of the merger consideration and the \$0.40 per share dividend paid by MCI on March 15, 2005 and a per share amount of 38.6% of the \$4.1 billion net present value of MCI's midpoint estimate of cost savings and operating improvements, representing the portion of the cost savings and operating improvements estimated to be realized by MCI stockholders under the Qwest proposal. This analysis included adjustments based on the assumed specified liabilities and took into account that a combination potentially could increase the net present value of Qwest's net operating loss carryforwards. Based upon this analysis, Greenhill, JPMorgan and Lazard calculated a range of implied values to be received per MCI share of \$24.15 to \$31.00 for the management three-year discounted cash flow analyses, \$23.80 to \$30.25 for the Wall Street equity research analysts' discounted cash flow analysis, and \$26.65 to \$33.45 for the management five-year discounted cash flow analysis.

At the request of MCI, Greenhill, JPMorgan and Lazard also performed a sensitivity analysis on the three- and five-year management discounted cash flow analysis and on the five-year Wall Street equity research analysts' case discounted cash flow analysis of the combined company to assess the potential impact on the combined company of uncertainties related to the combined company's business by assuming a revenue reduction of 5% on the highest estimates for MCI provided by MCI management and Wall Street equity research

**Table of Contents**

analysts and 15%, on the lowest estimates for MCI provided by MCI management and Wall Street equity research analysts and assuming constant EBITDA margins. Based on the foregoing calculations, Greenhill, JPMorgan and Lazard derived a range of implied values to be received per MCI share (a) in the three-year discounted cash flow analyses of \$22.45 in the case of a 15% reduction in MCI management revenue estimates to \$30.30 in the case of a 5% reduction in MCI management revenue estimates and \$22.35 in the case of a 15% reduction in Wall Street equity research analysts revenue estimates to \$29.70 in the case of a 5% reduction in Wall Street equity research analysts revenue estimates; and (b) in the case of the five-year discounted cash flow analysis, \$24.50 in the case of a 15% reduction in Wall Street equity research analysts revenue estimates to \$32.60 in the case of a 5% reduction in Wall Street equity research analysts revenue estimates.

The results of the stockholder value creation analyses described above are as follows:

	<b>Three Year DCF</b>	<b>Five Year DCF</b>	<b>Trading Value</b>	<b>Sum-of-the-Parts</b>
High	\$ 31.00	\$ 33.45	\$ 30.95	\$ 31.85
Low	\$ 22.35	\$ 24.50	\$ 24.00	\$ 23.90
Averages	\$ 26.68	\$ 28.98	\$ 27.48	\$ 27.88

**Additional Sensitivity Analyses.** Based on MCI management direction, Greenhill, JPMorgan and Lazard performed an additional sensitivity analysis on the three-year management discounted cash flow analysis which assumed revenue losses due to reduced pricing. This additional sensitivity analysis assumes any revenue loss due to reduced pricing would have a more significant impact on EBITDA than the revenue sensitivities that assume constant EBITDA margins (e.g., 5% revenue loss due to reduced pricing would reduce EBITDA on a dollar-for-dollar basis). As per management guidance, this additional sensitivity analysis assumed a loss of 5%, 10% and 15% of MCI's enterprise/commercial revenue (estimated to be \$9.9 billion in 2006) due entirely to reduced pricing. Using an estimate that MCI stockholders would receive 38.6% of Qwest equity on a pro forma basis under the Qwest proposal, including cost savings and operating improvements and incremental value from Qwest's net operating losses plus the cash consideration offered in the Qwest proposal and including the \$0.40 dividend paid by MCI on March 15, 2004, Greenhill, JPMorgan and Lazard derived a range of implied values to be received per MCI share as follows:

	<b>Low</b>	<b>Mid</b>	<b>High</b>
5% Revenue loss due to pricing	\$ 21.48	\$ 24.58	\$ 27.76
10% Revenue loss due to pricing	\$ 18.68	\$ 21.53	\$ 24.45
15% Revenue loss due to pricing	\$ 15.82	\$ 18.41	\$ 21.06

Greenhill, JPMorgan and Lazard also noted that this reduced pricing sensitivity analysis, when applied to the management case trading value analysis, resulted in a range of implied values to be received per MCI share of \$23.42 to \$26.97 for a 5% revenue loss due to pricing, \$21.72 to \$24.85 for a 10% revenue loss due to pricing, and \$20.01 to \$22.74 for a 15% revenue loss due to pricing.

In considering the Qwest proposal, selecting portions of the analyses or of the summary set forth above, without considering the analyses as a whole, could create an incomplete view of the processes underlying Greenhill, JPMorgan and Lazard's analyses. No company or transaction used in the above analyses as a comparison is directly comparable to MCI, Qwest or the contemplated transaction.

Greenhill, JPMorgan and Lazard prepared these analyses for the information of MCI's board of directors, as of April 23, 2005 and updated as of April 30, 2005. These analyses do not purport to be appraisals or necessarily reflect the prices at which businesses or securities actually may be sold. Analyses based upon forecasts of future results are not necessarily indicative of actual future results, which may be significantly more or

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

less favorable than suggested by these analyses. Because these analyses are inherently subject to uncertainty, being based upon numerous factors or events beyond the control of the parties or their respective advisors, none of MCI, Qwest, Greenhill, JPMorgan and Lazard or any other person assumes responsibility if future results are materially different from those forecasted.

As described above, the fact that the MCI board of directors received these analyses from Greenhill, JPMorgan and Lazard was one of many factors taken into consideration by the MCI board of directors in making

## **Table of Contents**

its determination to approve the Verizon merger agreement. The foregoing summary does not purport to be a complete description of the analyses performed by each of Greenhill, JPMorgan and Lazard.

### **Miscellaneous**

The MCI board of directors determined to engage Greenhill, JPMorgan and Lazard because of their substantial experience in similar transactions, their familiarity with MCI and its business and the significance of the proposed transaction to MCI. Other than as described above, no specific instructions or limitations regarding their fairness opinions or financial analyses were provided by the MCI board of directors to Greenhill, JPMorgan or Lazard.

Greenhill has acted as financial advisor to MCI in connection with the transactions contemplated by the merger agreement and will receive a fee from MCI for its services, a significant portion of which is contingent upon the closing of the merger. In addition, MCI has agreed to indemnify Greenhill for certain liabilities arising out of its engagement.

JPMorgan has acted as financial advisor to MCI with respect to the transactions contemplated by the merger agreement and will receive a fee from MCI for its services. JPMorgan will also receive an additional fee if the merger is closed. In addition, MCI has agreed to indemnify JPMorgan for certain liabilities arising out of its engagement. JPMorgan and its affiliates have performed in the past, and may perform in the future, a variety of investment banking and commercial banking services for each of MCI, Verizon and Qwest for which they have received, and may receive, customary fees. These services for MCI have included providing financial advisory services to MCI and acting as joint lead-arranger for MCI's debtor-in-possession credit facility and as lead managing underwriter for the offering by MCI's predecessor of preferred shares of News Corp. These services for Verizon have included providing financial advisory services to Verizon, including in connection with its sale of its Canadian directories business, and acting as lead managing underwriter for certain offerings by Verizon and its affiliates of their public debt securities, as agent for Verizon's credit facilities and as a managing underwriter for the secondary offering by Verizon of its shares in Telus Corp. These services for Qwest have included acting as financial advisor to Qwest in connection with the sale of its wireless assets, as lead managing underwriter of offerings of Qwest debt securities and as lead arranger for certain of Qwest's credit facilities. JPMorgan received an aggregate of approximately \$34,000 from MCI, \$13.4 million from Verizon and \$11.1 million from Qwest over the past twenty-four months in connection with JPMorgan's investment banking activities, exclusive of any fees related to the merger. In addition, JPMorgan's commercial bank affiliate is an agent bank and a significant lender under certain credit facilities of each of MCI, Verizon and Qwest. In addition, in the ordinary course of JPMorgan's businesses, it and its affiliates may actively trade the debt and equity securities of MCI, Verizon or Qwest for their account or for the accounts of customers and, accordingly, may at any time hold long or short positions in the securities of any of MCI, Verizon or Qwest.

Lazard is acting as investment banker to MCI in connection with the transactions contemplated by the merger agreement and will receive a fee for its services, a substantial portion of which is contingent upon the closing of the merger. In addition, MCI has agreed to indemnify Lazard for certain liabilities arising out of its engagement. Lazard has in the past provided, and may in the future provide, investment banking services to MCI for which it has received an aggregate of approximately \$25 million from MCI over the past twenty-four months for these services, and may receive customary fees in the future. Lazard provides a full range of financial advisory and other services and, in the course of its business, may from time to time effect transactions and hold securities, including derivative securities, of MCI, Verizon or Qwest for its own account and for the accounts of clients and customers, and, accordingly, may hold a long or short position in these securities and may provide advisory and other services in the future.

**Table of Contents****Interests of MCI Directors and Executive Officers in the Merger**

When considering the unanimous recommendation of MCI's board of directors that MCI stockholders vote in favor of the adoption of the merger agreement and approval of the merger, you should be aware that MCI's executive officers, including Mr. Capellas, who is also one of MCI's directors, have financial interests in the merger that are greater than, and in addition to, the interests of MCI stockholders generally. MCI's board of directors was aware of these interests and considered them, among other matters, in unanimously adopting the merger agreement and approving the merger.

MCI's executive officers participate in the agreements and arrangements described below, which will provide them certain benefits as a result of the merger. MCI's directors, other than Mr. Capellas, do not participate in any arrangements that will provide similar benefits and do not own any options or other equity in MCI, other than equity they purchase with a portion of their cash compensation for serving as directors.

*Employment Agreement with Michael D. Capellas.* Under Mr. Capellas' existing employment agreement, if Mr. Capellas' employment were terminated without cause or he were to terminate his employment for good reason, Mr. Capellas would be entitled to a lump sum payment equal to three times the sum of his then-current base salary and then-current target bonus and continued health coverage for 18 months following the date of termination. In addition, all equity awards then held by him would immediately fully vest. As defined in the employment agreement, cause means (i) the commission of a felony or a misdemeanor involving dishonesty, fraud, financial impropriety or moral turpitude; or (ii) a knowing or deliberate violation of a requirement of the Sarbanes-Oxley Act or other material provision of the federal securities laws; or (iii) neglect or misconduct in the discharge of the executive's duties after receiving a written warning; or (iv) any conduct that would result in a violation by MCI of the permanent injunction dated November 26, 2002 or other orders binding on MCI issued by the Hon. Jed S. Rakoff of the U.S. District Court for the Southern District of New York; or (v) a breach of the employment agreement by the executive. Good reason means the occurrence of one of the following events to Mr. Capellas: (i) a demotion or removal from any of his positions; or (ii) a material adverse change by the employer in his duties or responsibilities; or (iii) a decrease in base pay or MCI's failure to provide performance bonuses as provided in the agreement; or (iv) any other material breach of the employment agreement by MCI. Following the proposed merger, it is anticipated that Mr. Capellas would be entitled to terminate his employment for good reason. If Section 4999 of the Code were to impose an excise tax on Mr. Capellas for any payments or benefits made or provided under his agreement or otherwise, he would be entitled to an additional payment, sufficient to put him in the same after-tax position as if the excise tax were not due.

*Employment Agreements with Other Named Executive Officers.* Several of MCI's executive officers, including named executive officers Robert T. Blakely, Jonathan Crane, Wayne Huyard and Anastasia Kelly, have previously entered into employment agreements with MCI that contain provisions that entitle the executive to termination benefits, some of which arise upon a termination without cause or for good reason following a change in control or within six months prior to and in anticipation of a change in control. As defined in the employment agreements, cause means (i) the commission of a felony or a misdemeanor involving dishonesty, fraud, financial impropriety or moral turpitude; or (ii) a knowing or deliberate violation of a requirement of the Sarbanes-Oxley Act or other material provision of the federal securities laws; or (iii) willful neglect or willful misconduct in the discharge of the executive's duties after receiving a written warning; or (iv) any conduct that would result in a violation by MCI of the permanent injunction dated November 26, 2002 or other orders binding on MCI issued by the Hon. Jed S. Rakoff of the U.S. District Court for the Southern District of New York; or (v) a material breach of the employment agreement by the executive. Good reason is defined in these employment agreements to mean the occurrence of one of the following events to the executive: (i) a demotion or removal from any of the executive's positions; or (ii) a material adverse change by MCI in the executive's duties or responsibilities; or (iii) a decrease in base pay or MCI's failure to provide performance bonuses as provided in the agreement; or (iv) any other material breach of the employment agreement by MCI. The definition of a change in control includes the merger of MCI with or into another company with the effect that the existing MCI stockholders immediately after that merger hold less than 50% of the total voting power of the company surviving the merger. If closed, the merger will be a change in control for purposes of each of these agreements.

**Table of Contents**

Pursuant to the terms of these employment agreements, if the executive's employment were terminated by MCI without cause (other than due to death or disability) or by the executive for good reason within the two-year period immediately following a change in control, or if the executive's employment were terminated within six months prior to and in anticipation of a change in control, the executive will, in lieu of any other severance benefits, be entitled to a lump sum payment equal to two times the executive's then-current base salary and then-current target bonus, continued health coverage for two years following the date of termination, a bonus for the year (or other performance period) in which the executive's termination occurs, prorated for the number of days worked, all unvested equity awards would immediately vest and any restrictions on the disposition of vested stock will lapse, any deferred compensation will become payable, any amounts earned under other incentive plans that have not vested will vest and become payable and the executive will receive two years of service and age credit for vesting and eligibility purposes under company retirement or welfare programs and other benefit programs. The prorated bonus described above, which is ordinarily based on the actual performance of MCI and the executive officer during the performance period, as determined by MCI's compensation committee, would be paid out at target levels if actual performance cannot be determined. Target bonus percentages for these executive officers range from 85% to 125% of base salary. These prorated bonuses are payable at the time bonuses are paid to senior executives generally. Following the proposed merger, it is anticipated that each executive would be entitled to terminate his or her employment for good reason. In order to receive severance benefits, the executive would be required to release any and all claims he or she may have against MCI. If Section 4999 of the Code were to impose an excise tax on the executive for any payments or benefits made or provided under his or her agreement or otherwise, he or she would be entitled to an additional payment, sufficient to put him or her in the same after-tax position as if the excise tax were not due.

*MCI Management Restricted Stock Plan.* MCI's management restricted stock plan provides for immediate vesting of and lapse of all restrictions on all outstanding stock awards if a participant is terminated without cause within two years after a change in control (as these terms are defined in the plan). The proposed merger will be a change in control for purposes of the plan. Thereafter, all awards will be subject to the terms of the merger agreement. For the treatment of MCI restricted stock awards under the merger agreement see *The Merger Effect of the Merger on MCI Stock Plans* beginning on page 93.

*MCI Retention Program.* On April 15, 2005, MCI's board of directors approved the adoption of a broad-based retention program to help ensure the retention of key employees. All employees, other than Mr. Capellas and members of MCI's executive leadership team (which includes MCI's named executive officers), will be eligible to participate in the retention program. An aggregate amount of approximately \$118.5 million will be made available for retention awards. Retention awards will be paid in cash, with a maximum award of \$300,000 per individual. Generally, payments will be made in separate installments, as follows:

40% within 30 days of the approval of MCI's stockholders of the merger or July 15, 2005, whichever is earlier (this payment will be made as soon as administratively feasible);

30% upon the closing of the merger; and

30% upon 60 days following the closing of the merger.

Earlier payments will be subject to a clawback obligation, which will, with respect to any recipient of a retention award, be triggered by his or her voluntary termination of employment or termination for cause (as defined in the program).

*Estimated Value of Interests of MCI Directors and Executive Officers.* As discussed above, if MCI's executive officers were entitled to terminate employment for good reason following the closing of the merger and they exercised such right, or if they were terminated without cause following the closing of the merger, or if their employment were terminated within six months prior to and in anticipation of a change in control, they would be entitled to specified additional payments or benefits, such as, as applicable, a lump-sum severance in cash (which would be a multiple of his or her annual salary), the acceleration of his or her restricted stock and an additional payment for taxes that might be imposed on

his or her benefits by Section 4999 of the Code. The estimated

**Table of Contents**

aggregate amount to which MCI's executive officers could be entitled is \$107,483,923. This amount, which excludes certain items as noted in the table below, is broken down on an individual basis in the table below.

<u>Executive Officers</u>	<u>Title</u>	<u>Severance (1)</u>	<u>Restricted Stock (2)</u>	<u>Estimated Additional Payment for Taxes (3)</u>	<u>Estimated Total (4)</u>
Michael Capellas	President and Chief Executive Officer	\$ 11,250,000	\$ 18,486,398	\$ 9,427,086	\$ 39,163,484
Wayne Huyard	President U.S. Sales & Service	3,150,000	4,727,354	3,075,859	10,953,213
Jonathan Crane	Executive Vice President Strategy & Corporate Development	2,300,000	3,225,966	1,970,669	7,496,635
Fred Briggs	President Operations and Technology	2,300,000	3,225,966	1,983,285	7,509,251
Daniel Crawford	President International & Wholesale Markets	1,480,000	1,695,863	0	3,175,863
Robert Blakely	Executive Vice President and Chief Financial Officer	2,590,000	4,879,150	2,438,394	9,907,544
Anastasia Kelly	Executive Vice President and General Counsel	2,405,000	3,805,051	2,308,257	8,518,308
Nancy Higgins	Executive Vice President Ethics & Business Conduct	1,665,000	2,454,707	1,639,180	5,758,887
Daniel Casaccia	Executive Vice President Human Resources	1,628,000	2,621,835	1,615,869	5,865,704
Elizabeth Hackenson	Executive Vice President and Chief Information Officer	1,387,500	1,691,664	1,560,880	4,640,044
Grace Trent	Senior Vice President Communications and Chief of Staff to the CEO	1,221,000	1,996,751	1,277,239	4,494,990

- (1) This column does not reflect that executive officers, other than Mr. Capellas, will be entitled to a bonus for the year (or other performance period) in which their employment is terminated, prorated for the number of days worked, or that executive officers will be entitled to continued health coverage. Currently, MCI's executive officers, other than Mr. Capellas, receive their bonuses on a semi-annual basis. Thus, if these executive officers were to receive prorated bonuses in respect of the second half of 2005 or the first half of 2006, the maximum aggregate amount would be \$2,449,125. This amount may be less, depending on the date of the executive officers' termination of employment following the closing of the merger.
- (2) This column represents the total value of any unvested restricted stock that will be held by the executive officer as of December 31, 2005, assuming a stock price of \$26.00 per share at such time and no further grants or forfeitures of restricted stock are made after March 31, 2005. This assumed stock price includes the \$5.60 payable in respect of the special cash dividend, as these executive officers have the same right to receive dividends with respect to their unvested restricted stock as other MCI stockholders generally. The above amounts do not reflect the possibility that additional shares may vest between such date and the closing of the merger.
- (3) The amounts in this column have been estimated using conservative assumptions (i.e., those assumptions which, when used, yield the largest estimated marginal liability to MCI in comparison to the range of other reasonable assumptions) relating to numerous factors, such as the tax treatment of certain payments and benefits, the date of the closing of the merger, the aggregate consideration to be received in connection with the merger, the value of accelerated vesting of shares of restricted stock and the affected executive officer's marginal rate of income tax. The actual amounts provided to executive officers in respect of their contractual entitlement, as applicable, to an additional payment in respect of an excise tax under Section 4999 of the Code may be higher or lower, depending on the facts at the time of such payment and the law and regulations applicable thereto.
- (4) This column represents the total amount of severance, restricted stock and estimated additional payment for taxes, as expressed in this table, for each executive officer.



**Table of Contents**

**Effect of the Merger on MCI Stock Plans**

See The Merger Agreement Treatment of Restricted Shares and Other Equity-Based Awards beginning on page 109 and The Merger Agreement Treatment of MCI's Employee Stock Purchase Plan beginning on page 109.

**Closing of the Merger**

The merger will become effective when Eli Acquisition files a certificate of merger with the Secretary of State of the State of Delaware, or at any later time as Verizon and MCI agree and specify in the certificate of merger.

**Board of Directors Following the Merger**

The merger agreement does not provide for any changes in Verizon's board of directors at the closing of the merger.

The directors of Eli Acquisition will be the initial directors of MCI, LLC following the merger of MCI with and into Eli Acquisition.

**Consideration to be Received in Connection with the Merger**

For a description of the consideration to be received in connection with the merger, see The Merger Agreement Merger Consideration and Conversion of MCI Common Stock beginning on page 107.

**Procedures for Exchange of Certificates**

For a summary of the procedures for the exchange of MCI common stock certificates, see The Merger Agreement Exchange of Share Certificates beginning on page 110, Treatment of Restricted Shares and Other Equity-Based Awards beginning on page 109 and No Issuance of Fractional Shares beginning on page 108.

**Listing of Verizon Common Stock**

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Verizon will use all reasonable efforts to cause the shares of Verizon common stock issued in connection with the merger to be authorized for listing on the NYSE before the closing of the merger, subject to official notice of issuance. It is a condition to the closing of the merger that Verizon receive authorization for listing on the NYSE the shares of Verizon common stock issued in connection with the merger.

### **Delisting and Deregistration of MCI Common Stock**

MCI common stock is currently listed on NASDAQ under the symbol MCIP. Following the closing of the merger, MCI common stock will be delisted from NASDAQ and deregistered under the Exchange Act.

### **Regulatory Approvals Required for the Merger**

Under the HSR Act and its associated rules, we cannot complete the merger until notifications have been given and information and materials have been furnished to and reviewed by the Antitrust Division of the DOJ and the FTC and the required waiting period has expired or been terminated. Verizon and MCI filed the required

## **Table of Contents**

notification and report forms under the HSR Act with the FTC and the DOJ in February 2005. On March 24, 2005, a request for additional information was issued. Therefore, the waiting period has been extended. Under the HSR Act and its associated rules, the parties will not be able to complete the merger until the earlier of (i) 30 days after both parties substantially comply with the DOJ's request for additional information or on the next regular business day if the 30th day falls on a Saturday, Sunday or legal public holiday or (ii) when the DOJ terminates its review of the merger.

As with any acquisition, merger or similar type of transaction, the DOJ has the authority to challenge the merger on antitrust grounds before or after the closing of the merger. Some of the states where we provide telephone service may also seek to review the merger under federal or state antitrust law. We believe that the merger complies with federal and state antitrust laws.

On March 11, 2005, Verizon and MCI filed applications with the FCC for approval to transfer control of specified licenses and authorizations. Approval depends on the FCC's evaluation as to whether Verizon is qualified to control the licenses and authorizations and whether the transfer is consistent with the public interest, convenience and necessity. We believe that the merger complies with this FCC public interest standard. However, we cannot complete the merger until we receive the appropriate FCC approvals or waivers, and we cannot be certain whether the FCC will grant any approval or waiver.

We have made filings providing notice to, and in some instances seeking approval from, state public utilities commissions in those jurisdictions in which these approvals or notices are required. Those commissions that have authority to approve the merger will generally consider whether the merger will be in the public interest and may look at the impact of the merger on competition and on the customers and employees of the local telephone companies and the MCI subsidiaries operating in those jurisdictions. Many of the public utility commissions where we have made filings are continuing their review of the merger and, as of the date of this proxy statement and prospectus, we have received favorable determinations from eleven public utilities commissions.

We have made or will make foreign regulatory filings seeking approval for the change of control of MCI, primarily in those foreign jurisdictions where MCI is authorized to transact business. Assuming no material changes in MCI's or Verizon's current business, these include the approvals of the competition commissions or foreign investment commissions in jurisdictions including the European Commission, Australia, Russia, South Africa and Mexico, and the approvals of the telecommunications regulatory authorities in jurisdictions including Singapore (Infocomm Development Authority, or IDA), Brazil (Agencia Nacional de Telecomunicações, or Anatel) and Venezuela (Comisión Nacional de Telecomunicaciones, or Conatel). We will also need to provide notification of the closing of the merger to the foreign investment commissions, telecommunications regulatory authorities and other governmental agencies in Austria, Italy, France, Greece, Portugal, the United Kingdom, Hungary, Poland, South Africa, Canada, Chile and Peru.

## **Material United States Federal Income Tax Considerations**

See "Material United States Federal Income Tax Considerations" beginning on page 101.

## **Accounting Treatment of the Merger**

Verizon prepares its financial statements in accordance with applicable SEC rules and U.S. GAAP. The merger will be accounted for using the purchase method of accounting with Verizon being considered the acquirer of MCI for accounting purposes. This means that Verizon will

allocate the purchase price to the fair value of assets acquired (including identifiable intangible assets) and liabilities assumed from MCI on the closing of the merger, with any excess purchase price being recorded as goodwill. Under the purchase method of accounting, goodwill is not amortized but is tested for impairment at least annually.

**Table of Contents****Senior Notes**

The closing of the merger will constitute a change of control under MCI's outstanding 2007 Senior Notes in the aggregate principal amount of \$1,982,537,000, 2009 Senior Notes in the aggregate principal amount of \$1,982,537,000 and 2014 Senior Notes in the aggregate principal amount of \$1,699,496,000. Unless these Senior Notes are redeemed by MCI in accordance with their terms prior to the closing of the merger, MCI, LLC will be obligated to make an offer to purchase these notes within 30 days following the closing of the merger at a purchase price equal to 101% of the principal amount plus accrued interest. No determination has been made regarding whether the Senior Notes will be redeemed prior to or repurchased following the closing of the merger. The initial interest rates of the 2007, 2009 and 2014 Senior Notes were 5.908%, 6.688% and 7.735%, respectively, and the coupon interest rate of each series of the Senior Notes was increased by 1% on December 15, 2004, in accordance with the terms of the Senior Notes due to the initiation of credit ratings assigned on the Senior Notes by Standard & Poor's and Moody's Investor Services, Inc., which triggered an adjustment to the interest rate based on the ratings obtained. The indentures relating to the Senior Notes impose restrictions on MCI's operations and financial transactions, including restrictions that affect MCI's ability to incur additional indebtedness, make investments, sell assets, declare or pay dividends, and repurchase equity interests. Generally, the indentures permit MCI to pay dividends and make stock repurchases and investments up to an amount equal to 50% of MCI's cumulative net income (as defined in the indentures) since April 2004. MCI had cumulative losses since that date. However, the indentures provide certain exceptions to this restricted payment covenant, including permitting the payment of distributions out of excess cash pursuant to the MCI plan of reorganization and an additional \$100 million of other restricted payments. The MCI plan of reorganization required MCI to determine the amount of excess cash it had upon emergence from bankruptcy and then to utilize the cash in accordance with MCI's board of directors' best business judgment to maximize stockholder value. MCI's board of directors previously determined that MCI's excess cash was equal to \$2.2 billion, a portion of which has previously been used to pay three \$0.40 per share quarterly dividends. As of March 31, 2005, MCI had \$1.8 billion of remaining excess cash, and had not utilized any of the \$100 million exception to the restricted payments covenant. Therefore, notwithstanding certain restrictions on MCI's ability to pay dividends under the terms of the Senior Notes, MCI currently believes that it has the ability to pay the full amount of the \$5.60 per share special cash dividend.

**Restrictions on Payments of Dividends Under Applicable Law**

Section 170(a) of the DGCL generally allows a corporation to declare and pay dividends upon the shares of its capital stock either (i) out of its surplus or (ii) in the case there shall be no such surplus, out of its net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. Under Section 154 of the DGCL, surplus is defined as the excess, if any, of the net assets of the corporation over the amount determined to be capital. As of March 31, 2005, MCI believes that its surplus is in excess of the amount of the special cash dividend. Based on this, MCI currently expects to be able to pay the special cash dividend in an amount equal to \$5.60 per share.

Additionally, because the payment of the special cash dividend could be challenged as a fraudulent transfer under state and federal laws if MCI were insolvent at the time of the special cash dividend or becomes insolvent as a result of the special cash dividend, MCI does not intend to pay the special cash dividend if MCI is insolvent at the time of the special cash dividend or would become insolvent as a result of the payment of the special cash dividend.

**Restrictions on Sales of Shares of Verizon Common Stock Received in Connection with the Merger**

The shares of Verizon common stock to be issued in connection with the merger will be registered under the Securities Act and will be freely transferable, except for shares of Verizon common stock issued to any person who is deemed to be an affiliate of MCI prior to the merger. Persons who may be deemed to be affiliates of MCI prior to the merger include individuals or entities that control, are controlled by, or are under common control of MCI, prior to the merger, and may include officers and directors, as well as principal stockholders of MCI, prior to the closing of the merger. Affiliates of MCI will be notified separately of their affiliate status.



## **Table of Contents**

Persons who may be deemed to be affiliates of MCI prior to the closing of the merger may not sell any of the shares of Verizon common stock received by them in connection with the merger except pursuant to:

an effective registration statement under the Securities Act covering the resale of those shares of Verizon common stock;

an exemption under paragraph (d) of Rule 145 under the Securities Act;

a written opinion of counsel reasonably acceptable to Verizon that the sale, transfer or other disposition of the Verizon common stock received in connection with the merger is otherwise exempt from registration under the Securities Act;

a no-action letter from the staff of the SEC that the sale, transfer or other disposition of the Verizon common stock received in connection with the merger is otherwise exempt from registration under the Securities Act; or

any other applicable exemption under the Securities Act.

Verizon's registration statement on Form S-4, of which this proxy statement and prospectus forms a part, does not cover the resale of shares of Verizon common stock to be received in connection with the merger by persons who may be deemed to be affiliates of MCI prior to the closing of the merger.

## **Certificate of Formation and Limited Liability Company Agreement of Eli Acquisition**

Upon completion of the merger of MCI with and into Eli Acquisition, the certificate of formation of Eli Acquisition in effect immediately prior to the completion of the merger, will be the certificate of formation of the surviving entity, except that the surviving entity will be renamed MCI, LLC, and the limited liability company agreement of Eli Acquisition immediately prior to the completion of the merger will be the limited liability company agreement of MCI, LLC.

## **Verizon's Purchase of 13.4% of MCI's Outstanding Shares**

On April 9, 2005, Verizon entered into a stock purchase agreement with affiliates of Mr. Slim to acquire approximately 43.4 million shares of MCI common stock. Verizon entered into the stock purchase agreement because it represented a unique opportunity to purchase, in a single transaction, the largest block of MCI common stock owned by a single stockholder group and demonstrated Verizon's commitment to completing the transaction. Under MCI's stockholder rights agreement and applicable law, Verizon was able to enter into this agreement without MCI's consent and without triggering certain consequences under the stockholder rights agreement. On May 17, 2005, Verizon closed the transaction contemplated by the stock purchase agreement and acquired approximately 43.4 million shares of MCI common stock from the selling group for \$25.72 per share in cash, plus an additional cash amount equal to three percent per annum from April 9, 2005 until May 13, 2005, for a total of \$25.79 per share. In addition, under the stock purchase agreement, Verizon will pay the selling group an additional cash amount per share of MCI common stock immediately prior to April 9, 2006, if, at that time, the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period). The additional amount payable per share of MCI common stock will be calculated by multiplying (i) 0.7241 by (ii) the amount, if any, by which the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period). If the closing of the merger occurs on or before April 8, 2006, the additional amount payable per share of MCI common stock is subject to a maximum of \$19.54.

After the closing, Verizon transferred the shares of MCI common stock it purchased to a trust established pursuant to an agreement between Verizon and the DOJ.

Verizon entered into the stock purchase agreement after March 29, 2005, the date that MCI's board of directors received initial fairness opinions from its financial advisors regarding the consideration that all other MCI stockholders would receive under Verizon's March 28, 2005 merger proposal. The \$25.79 per share of MCI common stock paid to the selling group was greater than the total value of approximately \$23.10 per share of



---

**Table of Contents**

MCI common stock to have been received by MCI's other stockholders under Verizon's March 28, 2005 merger proposal, but is less than the total value of approximately \$26.00 per share of MCI common stock to be received by MCI's other stockholders through the special cash dividend and as merger consideration under the merger agreement. Verizon was willing to offer a higher price to the selling group at that time because of the large block of stock the selling group was prepared to sell in a single transaction and because it demonstrated Verizon's commitment to completing the transaction. Because the measurement period for the selling group is different from the measurement period for MCI's other stockholders, the aggregate value per share of MCI common stock actually received by the selling group may be more or less than that actually received by the other MCI stockholders. For each \$1.00 increase in Verizon's stock price between \$35.52 per share and \$62.50 per share measured over a 20-day period immediately prior to April 9, 2006, the selling group will receive \$0.7241 for each share of MCI common stock sold to Verizon pursuant to the stock purchase agreement. For each \$1.00 increase in Verizon's stock price above \$35.52 per share measured over a 20-day period ending on the third day prior to the closing of the merger, MCI's stockholders will receive \$0.5743 for each share of MCI common stock pursuant to the merger agreement. Therefore, the selling group will benefit if the price of Verizon's common stock exceeds \$35.52 per share during the 20-day measurement period prior to April 9, 2006, and similarly, MCI's other stockholders will benefit if the price of Verizon's common stock exceeds \$35.52 per share at the closing of the merger. The consideration paid to the selling group is not subject to a potential downward purchase price adjustment but is subject to a limit on the maximum total value received, while the consideration to be received by other MCI stockholders is subject to a potential downward purchase price adjustment but is not subject to any limit. In selling its shares of MCI common stock to Verizon, the selling group received its consideration earlier than MCI's other stockholders (not including consideration that they would receive if the price of Verizon's common stock exceeds \$35.52 per share during a 20-day measurement period prior to April 9, 2006), but also gave up any benefits it might have received from any increase in the value of MCI's common stock. The terms and consideration offered to the selling group, including the timing of the transaction, were the result of arm's-length negotiations between Verizon and the selling group, and are different from the terms and consideration offered to MCI's other stockholders in the merger.

**Appraisal Rights**

Under Section 262 of the DGCL, the stockholders of MCI will be entitled to appraisal rights if they are required under the terms of the merger agreement to accept cash (other than cash in lieu of fractional shares) for their shares. Under the terms of the merger agreement, MCI stockholders will receive cash for their stock if less than the full amount of the special cash dividend is paid by MCI, or if Verizon exercises its right to reduce the exchange ratio to an amount no less than 0.5743 and pay a per share cash amount instead. MCI stockholders will need to take steps to effect their appraisal rights prior to knowing whether a per share cash payment will be payable in connection with the merger.

If MCI stockholders are entitled to appraisal rights, then MCI stockholders who do not vote in favor of the merger, and who otherwise comply with the provisions of Delaware law described below, may pursue an appraisal remedy for the fair value of their shares of MCI common stock. Determination of "fair value" is based on all relevant factors, but excludes any appreciation or depreciation resulting from the anticipation or accomplishment of the merger. MCI stockholders who elect to exercise appraisal rights must comply with all of the procedures to preserve those rights. A copy of Section 262 of the DGCL, which sets forth the appraisal rights, is attached as Annex E to this proxy statement and prospectus. See also "The Special Meeting of MCI Stockholders" beginning on page 137.

Section 262 of the DGCL sets forth the procedures a stockholder requesting appraisal must follow. These procedures are complicated and must be followed completely. If you fail to comply with these procedures, you may lose any appraisal rights you may have. The following summary of the required procedures is qualified in its entirety by the provisions of Section 262 of the DGCL. Please review Section 262 of the DGCL for the complete procedures. Neither Verizon nor MCI will give you any notice of your appraisal rights other than as described in this proxy statement and prospectus and as required by the DGCL.

## **Table of Contents**

*General requirements.* Section 262 of the DGCL generally requires the following:

*Written demand for appraisal.* You must deliver a written demand for appraisal to MCI before the vote is taken at the special meeting of MCI stockholders. This written demand for appraisal must be separate from the proxy. In other words, failure to return the proxy or returning the proxy with a notation on it will not alone constitute demand for appraisal. Similarly, a vote against the merger will not satisfy your obligation to make written demand for appraisal. You should read the paragraphs below for more details on making a demand for appraisal.

*Refrain from voting for the merger proposal.* In connection with exercising your appraisal rights, you must not vote in favor of the adoption of the merger agreement and approval of the merger. If you return a properly executed proxy or otherwise vote in favor of the adoption of the merger agreement and approval of the merger, your right to appraisal will terminate, even if you previously filed a written demand for appraisal. You do not have to vote against the adoption of the merger agreement and approval of the merger in order to preserve your appraisal rights.

*Continuous ownership of shares of MCI common stock.* You must continuously hold your shares of MCI common stock from the date you make the demand for appraisal through the closing of the merger.

*Requirements for written demand for appraisal.* A written demand for appraisal of MCI common stock is effective only if it is signed by or for the stockholder of record who owns the shares of MCI common stock at the time the demand is made. The demand must be signed in the same way as the stockholder's name appears on its stock certificate(s). If you are a beneficial owner of MCI common stock but not a stockholder of record, you must have the stockholder of record for your shares of MCI common stock sign a demand for appraisal on your behalf. If you own shares of MCI common stock through a bank or broker, who in turn holds the shares through a central securities depository nominee such as Cede & Co., a demand for appraisal of your shares must be made by or on behalf of the depository nominee and must identify the depository nominee as a record holder.

If you own MCI common stock in a fiduciary capacity, such as a trustee, guardian or custodian, you must disclose the fact that you are signing the demand for appraisal in that capacity.

If you own MCI common stock with one or more other persons, such as in a joint tenancy or tenancy in common, all of the owners must sign, or have signed for them by an authorized agent, the demand for appraisal. An authorized agent, which could include one or more of the owners, may sign the demand for appraisal for a stockholder of record; however, the agent must expressly disclose who the stockholder of record is and that he or she is signing the demand as that stockholder's agent.

If you are a record owner, such as a broker, who holds MCI common stock as a nominee for others, you may exercise a right of appraisal with respect to the shares of MCI common stock held for one or more beneficial owners, while not exercising that right for other beneficial owners. As the record owner, you should specify in the written demand the number of shares of MCI common stock as to which you wish to demand appraisal. If you do not specify the number of shares of MCI common stock, we will assume that your written demand covers all of the shares of MCI common stock that are in your name.

MCI stockholders should address the written demand to MCI, Inc., 22001 Loudoun County Parkway, Ashburn, Virginia 20147, Attention: corporate secretary. It is important that MCI receive all written demands before the vote on the merger is taken. As explained above, this written demand should be signed by, or on behalf of, the stockholder of record. The written demand for appraisal should specify the stockholder's name and mailing address, the number of shares of MCI common stock owned, and that the stockholder is thereby demanding appraisal of the

stockholder's shares of MCI common stock.

*Written notice.* Within 10 days following the closing of the merger, MCI must notify in writing to each stockholder who has fully complied with the conditions of Section 262 of the DGCL that the merger has closed. Except as required by law, MCI will not notify stockholders of any dates by which appraisal rights must be exercised.

## **Table of Contents**

*Petition with the Chancery Court.* Within 120 days following the closing of the merger, either MCI or any stockholder who has complied with the conditions of Section 262 may file a petition in the Delaware Court of Chancery. This petition should request that the Chancery Court determine the value of the shares of MCI common stock held by all of the stockholders who are entitled to appraisal rights. If you intend to exercise your rights of appraisal, you should file a petition in the Chancery Court. MCI has no intention at this time to file a petition. Because MCI has no obligation to file a petition, if you do not file a petition within 120 days following the closing of the merger, you will lose your rights of appraisal.

*Withdrawal of demand.* If you change your mind and decide you no longer want an appraisal, you may withdraw your demand for appraisal at any time within 60 days following the closing of the merger by sending written notice to the corporate secretary of MCI. You may also withdraw your demand for appraisal after 60 days following the closing of the merger, but only with the written consent of MCI. If you withdraw your demand for appraisal, you will be entitled to receive the merger consideration provided in the merger agreement.

*Request for appraisal rights statement.* If you have complied with the conditions of Section 262 of the DGCL, you will be entitled to receive a statement from MCI setting forth the number of shares of MCI common stock for which appraisal rights have been exercised and the number of stockholders who own those shares of MCI common stock. In order to receive this statement, you must send a written request to corporate secretary of MCI within 120 days following the closing of the merger. Following the merger, MCI will have 10 days after receiving a request to mail the statement to the stockholder.

*Chancery Court procedures.* If you properly file a petition for appraisal in the Chancery Court and deliver a copy of the petition to MCI, MCI will then have 20 days to provide the Chancery Court with a list of the names and addresses of all stockholders who have demanded appraisal and have not reached an agreement with MCI as to the value of their shares of MCI common stock. The Chancery Court will then send notice to all of the stockholders who have demanded appraisal. If the Chancery Court decides it is appropriate, it has the power to conduct a hearing to determine whether the stockholders have fully complied with Section 262 of the DGCL and whether they are entitled to appraisal under that section. The Chancery Court may also require you to submit your stock certificates to the Registry in Chancery so that it can note on the certificates that an appraisal proceeding is pending. If you do not follow the Chancery Court's directions, you may be dismissed from the proceeding.

*Appraisal of shares of MCI common stock.* After the Chancery Court determines which stockholders are entitled to appraisal rights, the Chancery Court will appraise the shares of MCI common stock. To determine the fair value of the shares of MCI common stock, the Chancery Court will consider all relevant factors except for any appreciation or depreciation resulting from the anticipation or accomplishment of the merger. After the Chancery Court determines the fair value of the shares of MCI common stock, it will direct MCI to pay that value to the stockholders who are entitled to appraisal. The Chancery Court can also direct MCI to pay interest, simple or compound, on that value if the Chancery Court determines that interest is appropriate. In order to receive the fair value for your shares of MCI common stock, you must surrender your stock certificates to MCI.

The Chancery Court could determine that the fair value of shares of MCI common stock is more than, the same as, or less than the merger consideration. In other words, if you demand appraisal rights, you could receive more than, the same as, or less than the amount of consideration that you otherwise would have received under the merger agreement. The Delaware Supreme Court has stated that "proof of value by any technique or methods that are generally considered acceptable in the financial community and otherwise admissible in court" should be considered in the appraisal proceedings.

*U.S. federal income tax considerations.* Please refer to "Material United States Federal Income Tax Considerations" on page 101.

*Costs of appraisal proceeding.* The costs of the appraisal proceeding may be assessed against MCI and the stockholders participating in the appraisal proceeding, as the Chancery Court deems equitable under the

**Table of Contents**

circumstances. You can request that the Chancery Court determine the amount of interest, if any, that MCI should pay on the value of stock owned by stockholders entitled to the payment of interest. You may also request that the Chancery Court allocate the expenses of the appraisal action incurred by any stockholder pro rata against the value of all of the shares of MCI common stock entitled to appraisal.

*Loss of stockholder rights.* If you demand appraisal, following the closing of the merger you will not be entitled to:

vote your shares of MCI common stock, for any purpose, for which you have demanded appraisal;

receive payment of dividends or any other distribution with respect to your shares, of MCI common stock except for dividends or distributions, if any, that are payable to holders of record as of a record date before the closing of the merger; or

receive the payment of the consideration provided for in the merger agreement.

However, you can receive the merger consideration if a petition for an appraisal is not filed within 120 days following the closing of the merger, or if you deliver to MCI a written withdrawal of your demand for an appraisal indicating your acceptance of the merger. Your withdrawal must be delivered to MCI either within 60 days following the closing of the merger or with the written consent of MCI. As explained above, these actions will also terminate your appraisal rights. However, an appraisal proceeding in the Chancery Court cannot be dismissed without the Chancery Court's approval. The Chancery Court may condition its approval upon any terms that it deems just.

**If you fail to comply strictly with these procedures, you will lose your appraisal rights. Consequently, if you wish to exercise your appraisal rights, we strongly urge you to consult your legal advisor before attempting to exercise your appraisal rights.**

**Table of Contents**

**MATERIAL UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS**

The following discussion of the material U.S. federal income tax considerations associated with the special cash dividend and the merger (whether effected pursuant to the original structure or the alternative merger) under existing law is the opinion of Debevoise & Plimpton LLP and Davis Polk & Wardwell. This discussion assumes that U.S. Holders and Non-U.S. Holders (as such terms are defined below) of MCI common stock hold such shares of MCI common stock as capital assets as of the effective time of the merger. This discussion does not cover all aspects of U.S. federal income taxation that may be relevant to certain U.S. or Non-U.S. Holders in light of their particular circumstances. In particular, this discussion does not address all of the tax considerations that may be relevant to certain stockholders subject to special treatment under U.S. federal income tax laws, such as:

dealers in securities or currencies,

financial institutions,

regulated investment companies,

real estate investment trusts,

tax-exempt entities,

insurance companies,

persons holding stock as part of a hedging, integrated, conversion or constructive sale transaction or a straddle,

traders in securities that elect to use a mark-to-market method of accounting for their securities holdings,

persons liable for the alternative minimum tax,

investors in pass-through entities,

U.S. Holders whose functional currency is not the U.S. dollar, or

Non-U.S. Holders who actually or constructively own or have owned, at any time during the five-year period up to and including the effective time, more than a 5% equity interest in MCI.

Furthermore, the discussion below is based upon the provisions of the Code, the Treasury regulations promulgated thereunder and administrative and judicial interpretations thereof, all as of the date hereof, and such authorities may be repealed, revoked, modified or subject to differing interpretations, possibly on a retroactive basis, so as to result in U.S. federal income tax consequences different from those discussed below. This

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

discussion is based in part on facts described in this proxy statement and prospectus, on representations made by Verizon and MCI to Debevoise & Plimpton LLP, counsel to Verizon, and to Davis Polk & Wardwell, counsel to MCI, and on various other factual matters. Any alteration or incorrectness of such factual matters could adversely affect such discussion. This discussion does not address any state, local or non-U.S. tax considerations. **We urge you to consult your own tax advisor concerning the particular U.S. federal, state, local and non-U.S. tax consequences to you of the special cash dividend, the original structure, the alternative merger and the ownership of Verizon common stock.**

### U.S. Holders

A U.S. Holder of MCI common stock means a beneficial owner that is for U.S. federal income tax purposes:

an individual citizen or resident of the United States,

a corporation (or other entity taxable as a corporation) created or organized in or under the laws of the United States or any political subdivision thereof,

an estate the income of which is subject to U.S. federal income taxation regardless of its source, or



## **Table of Contents**

a trust if it (i) is subject to the primary supervision of a court within the United States and one or more U.S. persons have the authority to control all substantial decisions of the trust, or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

If a partnership or other entity or arrangement treated as a partnership for U.S. federal income tax purposes holds MCI common stock, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. If you are a partner of a partnership holding MCI common stock, we urge you to consult your own tax advisors.

### ***Special Cash Dividend***

At this time, we are unable to determine the U.S. federal income tax treatment of the special cash dividend or the cash payable in the merger, and we will not be able to make that determination at the time of the MCI stockholders' meeting, because there is a conflict among legal authorities as to whether and under what circumstances a pre-merger distribution will be treated as a dividend or treated as additional merger consideration. Because of this conflict and the absence of any other authority that addresses a pre-merger distribution under the facts and circumstances similar to those present in the merger, counsel to Verizon and MCI are each unable to provide a legal opinion regarding the tax treatment that will apply in this case. MCI expects to report the entire amount of the special cash dividend it pays as a taxable dividend for U.S. federal income tax purposes. The Internal Revenue Service, referred to as the IRS, may take a contrary position, and to the extent the IRS were to prevail, the amount paid as the special cash dividend would be treated as additional cash received in connection with the original structure or alternative merger, and not as a distribution as described in the succeeding paragraph.

If the special cash dividend is treated as a distribution with respect to MCI common stock, the gross amount paid to you will be characterized as dividend income to the extent paid out of MCI's current or accumulated earnings and profits (as determined for U.S. federal income tax purposes). MCI does not expect to be able to determine the amount of its current and accumulated earnings and profits by the time required for supplying Form 1099-DIV to stockholders, and so anticipates that it will be required to report the entire amount of the special cash dividend as a taxable dividend for U.S. federal income tax purposes.

Dividend income will be includible in your gross income on the day received by you. Under current legislation, which is scheduled to expire with respect to taxable years ending after December 31, 2008, this income will generally be taxed to you (if you are a non-corporate taxpayer) at the rates applicable to long-term capital gains, provided that a minimum holding period and other requirements are satisfied. Corporate U.S. Holders may be entitled to a dividends-received deduction with respect to distributions treated as dividend income for U.S. federal income tax purposes, subject to limitations and conditions. In addition, U.S. Holders that are corporations should consult their tax advisors regarding the potential applicability of the extraordinary dividend provisions of the Code.

Distributions to you in excess of earnings and profits will be treated first as a return of capital that reduces your tax basis in the MCI common stock, and then as gain from the sale or exchange of MCI common stock. This gain will be capital gain provided that you hold the MCI common stock as a capital asset as of the time of the special cash dividend.

### ***Original Structure and Alternative Merger***

#### ***Form of Transaction***

At this time, we are unable to determine the U.S. federal income tax consequences of the transaction to MCI stockholders, and we will not be able to make that determination at the time of the MCI stockholders' meeting, because the determination depends on whether the transaction is effected in the form of the original structure or the alternative merger. We will not be able to determine whether the transaction will be effected in the form of the original structure or the alternative merger until the closing of the merger. Under the merger agreement, the

## Table of Contents

form of the transaction will depend on whether the original structure will qualify as a reorganization within the meaning of Section 368(a) of the Code. Whether the original structure will so qualify cannot be determined until closing because in order for the original structure to qualify as a reorganization it must, among other things, satisfy a judicial continuity of interest requirement that is based on the ratio of the total value of the Verizon common stock issued at closing to MCI stockholders to the total amount of cash paid to MCI stockholders in connection with the merger. For this purpose, the cash paid to MCI stockholders in connection with the merger will include any cash paid by Verizon pursuant to its right to pay cash to the extent the exchange ratio is greater than 0.5473 and any cash paid by Verizon in respect of any portion of the special cash dividend not paid by MCI. This cash also potentially includes the special cash dividend paid by MCI and the maximum amount of cash payable by Verizon under the stock purchase agreement with eight entities affiliated with Mr. Carlos Slim Helu. We will not be able to determine whether or not the continuity of interest requirement will be met until closing. For example, the occurrence of any of the following, either individually or collectively, could cause a material decrease in the relative total value of Verizon common stock issued at closing and prevent the transaction from being effected using the original structure:

Verizon common stock could suffer a material decline in value prior to closing and Verizon could exercise its right to pay cash to compensate for the exchange ratio exceeding 0.5743;

the additional cash amount paid or payable to the eight entities affiliated with Mr. Slim may be significant; and

the purchase price adjustment for specified liabilities could significantly reduce the ratio of the total value of the Verizon common stock issued at closing to MCI stockholders to the total amount of cash paid to MCI stockholders in connection with the merger.

The obligation of Verizon to effect the transaction using the original structure is conditioned upon the receipt at closing by Verizon of an opinion from Debevoise & Plimpton LLP, and the obligation of MCI to consummate the transaction using the original structure is conditioned upon the receipt at closing by MCI of an opinion from Davis Polk & Wardwell, in each case that, on the basis of certain facts, representations by management of the companies and assumptions set forth in such opinions, the original structure will be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Code and that Verizon and MCI will each be a party to that reorganization within the meaning of Section 368(b) of the Code. The transaction therefore will be effected using the original structure only if in the opinion of counsel to Verizon and in the opinion of counsel to MCI at the time of closing, the original structure will qualify as a reorganization within the meaning of Section 368(a) of the Code.

### *Original Structure*

If the transaction qualifies as a reorganization within the meaning of Section 368(a) of the Code, the following are the principal U.S. federal income tax considerations of the merger to the U.S. Holders of MCI common stock under the law in effect as of the date hereof. No ruling has been or will be sought from the IRS as to the U.S. federal income tax consequences of the merger, and the following summary is not binding on the IRS or the courts.

You will recognize gain (if any) in an amount equal to the lesser of (a) the cash, if any, you receive from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock) in connection with the merger and (b) the excess, if any, of the sum of the amount of such cash and the fair market value of Verizon common stock you receive in the merger, over your tax basis in the MCI common stock exchanged. For this purpose, you must calculate gain or loss separately for each identifiable block of MCI common stock exchanged by you in connection with the merger and cannot utilize a loss realized on one block of MCI common stock to offset a gain realized on another block of MCI common stock.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

You will not be able to recognize any loss in connection with the merger (except, possibly, in connection with cash received in lieu of a fractional share, as discussed below).

## **Table of Contents**

The aggregate tax basis of the Verizon common stock you receive in connection with the merger (before reduction for the basis in any fractional share of Verizon common stock for which cash is received) will be the same as the aggregate tax basis of the MCI common stock for which it is exchanged, decreased by the amount of cash, if any, you receive from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock) in connection with the merger (excluding any cash you receive in lieu of a fractional share) and increased by the amount of gain recognized (excluding any gain recognized as a result of cash you receive in lieu of a fractional share).

The holding period for the Verizon common stock you receive will include the holding period for the MCI common stock for which it is exchanged.

Any gain recognized will generally be long-term capital gain if the holding period for the MCI common stock surrendered in the merger is longer than one year as of the effective time of the merger. Long-term capital gain recognized by a non-corporate taxpayer in a taxable year ending on or before December 31, 2008 will be subject to a maximum U.S. federal income tax rate of 15%. In some cases, if you actually or constructively own Verizon common stock other than Verizon common stock received as a result of the merger, the recognized gain could be treated as having the effect of the distribution of a dividend under the tests set forth in Section 302 of the Code, in which case such gain would be treated as dividend income.

If you receive cash in lieu of a fractional share of Verizon common stock, you will generally recognize capital gain or loss based on the difference between the amount of cash received in lieu of such fractional share and your tax basis in such fractional share.

### *Alternative Merger*

If either Verizon or MCI fails to receive the respective tax opinion described above, or if certain other conditions are not satisfied, Verizon and MCI will, subject to the fulfillment of certain conditions, effect the alternative merger instead of the original structure. The following are the principal U.S. federal income tax considerations of the alternative merger to the U.S. Holders of MCI common stock under the law in effect as of the date hereof. No ruling has been or will be sought from the IRS as to the U.S. federal income tax consequences of the alternative merger, and the following summary is not binding on the IRS or the courts.

The alternative merger will be fully taxable, and accordingly, you will recognize capital gain or loss in an amount equal to the difference between the amount realized and your tax basis in the MCI common stock surrendered. Your amount realized will be the fair market value of the Verizon common stock plus the amount of cash, if any, received from Verizon (and from MCI if the special cash dividend were treated as additional merger consideration rather than as a distribution with respect to MCI common stock) in connection with the alternative merger, and your tax basis in the MCI common stock will generally be the purchase price of the shares of MCI common stock less any prior distributions that reduced such basis. Gain will be long-term capital gain if the holding period for the MCI common stock surrendered in the alternative merger is longer than one year as of the effective time of the alternative merger. Long-term capital gain recognized by a non-corporate taxpayer in a taxable year ending on or before December 31, 2008 will be subject to a maximum U.S. federal income tax rate of 15%. The deductibility of capital losses is subject to limitations.

### **Non-U.S. Holders**

A Non-U.S. Holder of MCI common stock is a holder, other than an entity or arrangement classified as a partnership for U.S. federal income tax purposes, that is not a U.S. Holder. Special rules may apply to certain Non-U.S. Holders, such as U.S. expatriates, controlled foreign corporations, passive foreign investment companies, persons who actually or constructively own, or have owned, more than 5% of MCI's equity at any time during the five-year period ending at the effective time, and corporations that accumulate earnings to avoid U.S. federal income tax. Such Non-U.S. Holders are urged to consult their own advisors to determine the U.S. federal, state, local and other tax consequences that may be

relevant to them.

**Table of Contents**

***Special Cash Dividend***

At this time, we are unable to determine the U.S. federal income tax treatment of the special cash dividend or the cash payable in the merger, and we will not be able to make that determination at the time of the MCI stockholders' meeting, because there is a conflict among legal authorities as to whether and under what circumstances a pre-merger distribution will be treated as a dividend or treated as additional merger consideration. Because of this conflict and the absence of any other authority that addresses a pre-merger distribution under the facts and circumstances similar to those present in the merger, counsel to Verizon and MCI are each unable to provide a legal opinion regarding the tax treatment that will apply in this case. MCI expects to report the entire amount of the special cash dividend it pays as a taxable dividend for U.S. federal income tax purposes. The IRS may take a contrary position, and to the extent the IRS were to prevail, the amount paid as the special cash dividend would be treated as additional cash received in connection with the original structure or alternative merger, and not as a distribution as described in the succeeding paragraph.

If the special cash dividend is treated as a distribution with respect to MCI common stock, the gross amount paid to you will be characterized as dividend income to the extent paid out of MCI's current or accumulated earnings and profits (as determined for U.S. federal income tax purposes). MCI does not expect to be able to determine the amount of its current and accumulated earnings and profits by the time the special cash dividend is paid and intends to treat the full amount of the special cash dividend as a distribution out of current or accumulated earnings and profits. Dividend income generally will be subject to withholding at a 30% rate or such lower rate as may be specified by an applicable income tax treaty. However, dividends that are effectively connected with your conduct of a trade or business within the United States or, if certain tax treaties apply, are attributable to your U.S. permanent establishment, are not subject to withholding tax, but instead are subject to U.S. federal income tax on a net income basis at applicable graduated rates. Special certification and disclosure requirements must be satisfied for effectively connected income to be exempt from withholding. If you are a corporation, any such effectively connected dividends received by you may be subject to an additional branch profits tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty.

If you wish to claim the benefit of an applicable treaty rate (and avoid backup withholding as discussed below) for dividends, you must provide the withholding agent with a properly executed IRS Form W-8BEN or other applicable form claiming an exemption from, or reduction in the rate of, withholding.

If you are eligible for a reduced rate of U.S. withholding tax pursuant to an income tax treaty, you may obtain a refund of any excess amounts withheld by filing an appropriate claim for refund with the IRS.

Distributions to you in excess of current and accumulated earnings and profits will be treated first as a return of capital that reduces your tax basis in the MCI common stock, and then as gain from the sale or exchange of MCI common stock. Such gain will be capital gain provided that you hold the MCI common stock as a capital asset as of the time of the special cash dividend. Any such capital gain will generally not be subject to U.S. federal income tax unless:

you are an individual, you are present in the United States for 183 days or more in the taxable year of the exchange, and certain other requirements are met, or

such gain is effectively connected with your conduct of a trade or business in the United States, or, if certain tax treaties apply, is attributable to your U.S. permanent establishment.

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

If you are described in the first bullet above, you will be subject to a flat 30% tax on any gain recognized, which may be offset by U.S. source capital losses. If you are described in the second bullet above, you will be subject to tax on your gain at applicable U.S. federal income tax rates and, in addition, may be subject to a branch profits tax (if you are a corporation) equal to 30% (or lesser rate under an applicable income tax treaty) on your effectively connected earnings and profits for the taxable year, which would include such gain.



## **Table of Contents**

### ***Original Structure and Alternative Merger***

Under either the original structure or the alternative merger, you will recognize gain to the same extent that a U.S. Holder will recognize gain as described above under the headings *Merger* *Material United States Federal Income Tax Considerations* *U.S. Holders* *Original Structure and Alternative Merger* *Original Structure* and *Alternative Merger*. However, any gain you recognize will generally not be subject to U.S. federal income tax, subject to the exceptions described above under the heading *Material United States Federal Income Tax Considerations* *Non-U.S. Holders* *Special Cash Dividend*.

### ***Ownership of Verizon Common Stock***

As a result of the original structure or the alternative merger, you will hold Verizon common stock. Dividends paid to you (to the extent paid out of Verizon's current or accumulated earnings and profits, as determined for U.S. federal income tax purposes) with respect to such shares of Verizon common stock will be subject to withholding at a 30% rate or such lower rate as may be specified by an applicable income tax treaty. However, dividends that are effectively connected with your conduct of a trade or business within the United States or, if certain tax treaties apply, are attributable to your U.S. permanent establishment, are not subject to withholding tax, but instead are subject to U.S. federal income tax on a net income basis at applicable graduated rates. Special certification and disclosure requirements must be satisfied for effectively connected income to be exempt from withholding. If you are a corporation, any such effectively connected dividend received by you may be subject to an additional branch profits tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty.

If you wish to claim the benefit of an applicable treaty rate (and avoid backup withholding as discussed below) for dividends, you must provide withholding agent with a properly executed IRS Form W8-BEN or other applicable form claiming exemption from, or reduction in the rate of, withholding.

If you are eligible for a reduced rate of U.S. withholding tax pursuant to an income tax treaty, you may obtain a refund of any excess amount withheld by filing an appropriate claim for refund with the IRS.

You generally will not be subject to U.S. federal income tax with respect to gain recognized on a sale or other disposition of shares of Verizon common stock, subject to the exceptions described under the heading *Material United States Federal Income Tax Considerations* *Non-U.S. Holders* *Special Cash Dividend*.

### **Information Reporting and Backup Withholding**

In general, information reporting requirements may apply to the amounts paid to U.S. and Non-U.S. Holders in connection with the special cash dividend, dividends with respect to Verizon common stock, proceeds received from the sale or exchange of MCI common stock in connection with the original structure or alternative merger, as the case may be, and to proceeds received from the sale or exchange of Verizon common stock, unless an exemption applies. Backup withholding may be imposed (currently at a 28% rate) on the above payments if a U.S. Holder or Non-U.S. Holder (1) fails to provide a taxpayer identification number or certificate of exempt status or (2) fails to report certain types of income in full.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Any amounts withheld under the backup withholding rules will be allowed as a refund or credit against applicable U.S. federal income tax liability provided the required information is furnished to the IRS.

## **Table of Contents**

### **THE MERGER AGREEMENT**

*The following summary describes the material provisions of the merger agreement, and is qualified in its entirety by reference to the complete text of the merger agreement, a composite copy of which is attached as Annex A to this proxy statement and prospectus. The provisions of the merger agreement are extensive and not easily summarized. Accordingly, this summary may not contain all of the information about the merger agreement that is important to you. The original merger agreement, along with the March 4, 2005, March 29, 2005 and May 1, 2005 amendments, are incorporated by reference in this proxy statement and prospectus. We encourage you to read the merger agreement carefully in its entirety for a more complete understanding of the merger agreement.*

*The merger agreement has been included to provide you with information regarding its terms. This document contains a description of representations and warranties made in the merger agreement. These representations and warranties were made for purposes of the merger agreement for the benefit of the parties to the merger agreement, subject to the limitations and qualifications agreed by the contracting parties.*

*Additional information about Verizon or MCI may be found elsewhere in this proxy statement and prospectus and in the other public filings that each of Verizon and MCI makes with the SEC. See *Where You Can Find More Information* beginning on page 152.*

#### **Structure of the Merger**

Under the merger agreement, MCI will merge with and into Eli Acquisition, a Delaware limited liability company and direct, wholly owned subsidiary of Verizon, with Eli Acquisition continuing as the surviving entity. Following the merger, Eli Acquisition will be renamed MCI, LLC. Verizon and MCI have agreed that if their respective legal advisors are unable to deliver their opinions regarding the treatment of the transaction as a reorganization for tax purposes or if certain other conditions are not satisfied, the transaction will be completed by causing MCI to merge with and into a Delaware corporation wholly owned by Verizon, with MCI continuing as the surviving entity. See *The Merger Agreement Conditions to the Closing of the Merger* beginning on page 119.

#### **Closing of the Merger**

The merger will become effective when Eli Acquisition files a certificate of merger with the Secretary of State of the State of Delaware, or at any later time as Verizon and MCI agree and specify in the certificate of merger.

#### **Merger Consideration and Conversion of MCI Common Stock**

Upon closing of the merger, each share of MCI common stock issued and outstanding immediately prior to the closing of the merger will be converted into the right to receive a number of shares of Verizon common stock equal to the greater of the following exchange ratios: (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. The merger agreement also provides for the distribution by MCI, after MCI stockholder approval of the merger and prior to the closing of the merger, of a special cash dividend to MCI stockholders in the amount of up to \$5.60 per share less the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

merger (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005). If less than the full amount of the special cash dividend is paid, the remainder, without interest, will be paid by Verizon as a per share cash amount MCI stockholders will receive in connection with the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full. If the exchange ratio is greater than 0.5743, Verizon has the right to reduce the exchange ratio to an amount no less than 0.5743 and, instead, pay a per share cash amount

## **Table of Contents**

equal to the product of (x) the amount by which Verizon has reduced the exchange ratio and (y) the Verizon average stock price. The consideration MCI stockholders will receive is subject to a potential downward purchase price adjustment for certain liabilities, which include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims and international tax liabilities, see The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities on page 108. Under the purchase price adjustment mechanism, the full amount of the merger consideration is at risk.

## **No Issuance of Fractional Shares**

Verizon will not issue any fractional shares of common stock in connection with the merger. Instead, each holder of MCI common stock exchanged in connection with the merger who would otherwise be entitled to receive a fraction of a share of common stock of Verizon will receive cash, without interest, in an amount equal to the product of the holder's fractional part of a share of Verizon common stock multiplied by the closing price for a share of Verizon common stock on the NYSE Composite Transaction Tape on the day the merger is completed.

## **Potential Downward Purchase Price Adjustment for Specified Liabilities**

Verizon and MCI have agreed that at any time either MCI or Verizon believes the closing of the merger will occur within 120 days, either party may request by written notice to the other the commencement of a procedure to determine the best estimate of the amount of cash that will be required to satisfy all remaining specified liabilities, in full following the closing of the merger, including (i) all pre-petition claims filed in the bankruptcy cases against MCI or its predecessor company as of the closing of the merger, (ii) all administrative expense claims filed in the bankruptcy cases as of the closing of the merger, (iii) all tax claims, filed, asserted in writing or of which debtors have actual knowledge as of the closing of the merger that constitute or would constitute administrative expense claims in the bankruptcy cases and (iv) all liabilities in respect of any income tax imposed by any taxing authority of any jurisdiction other than the United States with respect to any period or portion thereof ending on or prior to April 20, 2004. Promptly after the delivery of the written notice, MCI will deliver to Verizon a schedule of these claims, and the parties will engage independent valuation firms (a mutually agreeable valuation firm to act with respect to bankruptcy claims, and PricewaterhouseCoopers LLP to act with respect to tax claims) to act as arbitrators to determine the amount of the remaining specified liabilities.

From the delivery of the written notice until the closing of the merger, Verizon and MCI will use their best efforts to reach an agreement on the amount of the remaining specified liabilities. If the parties agree on the amount, then the amount of the remaining specified liabilities will become final and binding on the parties. If the parties are unable to agree on the calculation, the parties will submit their respective final proposals to the independent valuation firms who will select from the submissions the amounts most representative of the remaining specified liabilities. The amounts so selected by the valuation firms will be binding on the parties.

Additionally, five days prior to the anticipated closing of the merger, MCI will provide Verizon with a schedule with the amount of cash actually spent since January 1, 2005 through the closing of the merger to satisfy the specified liabilities, with reasonable supporting documentation. MCI's \$124 million settlement with the State of Mississippi on May 9, 2005, related to taxes assessed against MCI's predecessor and other tax matters, will be taken into account in the calculation of the specified liabilities amount.

When the amount of the remaining specified liabilities has been determined, the merger consideration will be adjusted as follows: If the sum of (a) the previously-paid specified liabilities and (b) the final amount of the remaining specified liabilities is \$1.775 billion or less, no adjustment will be made to the merger consideration. If this sum is greater than \$1.775 billion, then any per share cash amount that the merger agreement contemplates MCI stockholders would have received will be reduced by an amount equal to the quotient obtained by dividing (x) the difference

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

between (i) the sum of (a) the previously-paid specified liabilities and (b) the final amount of the remaining specified liabilities and (ii) \$1.775 billion by (y) the sum of (a) the number of shares of MCI

## **Table of Contents**

common stock issued and outstanding immediately prior to the closing of the merger and (b) the number of shares reserved for issuance pursuant to MCI's plan of reorganization that are unissued immediately prior to the closing of the merger.

If the resulting downward purchase price adjustment exceeds any per share cash amount, the cash payment will be eliminated and assuming the exchange ratio is 0.5743, the exchange ratio will be adjusted downward by multiplying it by a fraction, the numerator of which is the aggregate base merger consideration (\$20.40 multiplied by the number of shares of MCI common stock outstanding immediately prior to the closing of the merger, including any unissued shares of MCI common stock reserved for issuance under the MCI plan of reorganization), *minus* the product of (i) the amount by which the resulting downward purchase price adjustment exceeds the per share cash amount and (ii) the number of shares of MCI common stock outstanding immediately prior to the closing of the merger, including any unissued shares of MCI common stock reserved for issuance under the MCI plan of reorganization and the denominator of which is the aggregate base merger consideration. If there is no per share cash amount payable in connection with the merger, any downward purchase price adjustment will be effected through an adjustment of the exchange ratio as described above.

## **Treatment of Restricted Shares and Other Equity-Based Awards**

*Restricted Shares.* At the completion of the merger, subject to the potential downward purchase price adjustment, each outstanding MCI restricted share will be converted into (i) a number of Verizon restricted shares equal to the exchange ratio plus (ii) a cash payment in the per share cash amount payable in the merger, without interest, to the holder of the MCI restricted share. Each Verizon restricted share issued upon the conversion of MCI restricted shares will have and be subject to the same terms and conditions as in effect immediately prior to the closing with respect to the corresponding MCI restricted shares and shall bear a legend containing the same restrictions on transferability.

*Other Equity-Based Awards.* At the completion of the merger, subject to the potential downward purchase price adjustment, each outstanding equity-based award (other than MCI restricted shares or rights under the MCI Employee Stock Purchase Plan) providing for a cash or stock payment measured by the value of MCI common stock will be deemed to refer to (or be measured by) (i) the number of shares of Verizon common stock equal to the number of shares of MCI common stock covered by the outstanding equity-based award multiplied by the exchange ratio plus (ii) a cash payment equal to the number of shares of MCI common stock covered by the outstanding equity-based award multiplied by any per share cash amount payable in the merger, without interest. The rights of any person with respect to shares of Verizon common stock under each outstanding equity-based award will have and be subject to the same terms, conditions and restrictions as in effect immediately prior to the closing with respect to the outstanding equity-based award.

## **Treatment of MCI's Employee Stock Purchase Plan**

MCI will establish a date on or before December 31, 2005 as the final purchase date under the terms of its employee stock purchase plan, and will cause all accumulated cash balances on that date to be applied to purchase the number of shares of MCI common stock that could be purchased with these amounts on the final purchase date pursuant to the MCI Employee Stock Purchase Plan. MCI will take all actions necessary or appropriate to cause the MCI Employee Stock Purchase Plan to terminate on the final purchase date, after giving effect to this purchase of MCI common stock. MCI will not thereafter offer any plan, program or arrangement for the purchase of shares of MCI common stock.

## **Appraisal Rights**

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Under Section 262 of the DGCL, the stockholders of MCI will be entitled to appraisal rights if they are required under the terms of the Merger Agreement to accept cash (other than cash in lieu of fractional shares) for their shares. If MCI stockholders receive cash for their stock because less than the full amount of the special cash dividend is paid by MCI, or if Verizon exercises its right to reduce the exchange ratio to an amount no less than



## **Table of Contents**

0.5743 and pay a per share cash amount instead, then MCI stockholders will be entitled to appraisal rights under Section 262 of the DGCL. If MCI stockholders are entitled to appraisal rights under Section 262 of the DGCL, then if the merger is completed and they perfect their appraisal rights, their shares of MCI common stock outstanding immediately prior to the closing of the merger will not be converted into the right to receive the merger consideration, unless the holder withdraws his or her right to seek appraisal. If following the closing of the merger the holder fails to perfect, withdraws or loses the right to appraisal, or if it is determined that the holder does not have appraisal rights, then the holder's shares of MCI common stock will be treated as if they had been converted at the closing of the merger into the right to receive the merger consideration paid to non-dissenting stockholders.

## **Exchange of Share Certificates**

Prior to the closing of the merger, Verizon will engage an exchange agent to handle the exchange of MCI stock certificates for certificates representing shares of Verizon common stock and the payment of any cash consideration, cash for fractional shares and any cash dividends with a record date following the closing of the merger payable with respect to Verizon common stock. Promptly following the closing of the merger, the exchange agent will send a letter of transmittal and instructions to each former MCI stockholder explaining the procedure for surrendering MCI stock certificates for certificates representing shares of Verizon common stock and the applicable cash consideration. All shares of Verizon common stock to be issued in connection with the merger will be deemed issued and outstanding as of the closing of the merger.

Following the closing of the merger, each certificate that previously represented shares of MCI common stock will only represent the right to receive a certificate representing the shares of MCI common stock into which the shares of Verizon common stock have been converted, and a check in the amount of cash that the holder of the certificate shall be entitled to receive pursuant to the merger agreement, consisting of any cash consideration, any cash payments in lieu of fractional shares and any cash dividend payments with a record date following the closing of the merger payable with respect to Verizon common stock. In addition, following the closing of the merger, there will be no further registration of transfers of the shares of MCI common stock. No dividends or distributions declared in respect of the Verizon common stock will be paid to the holder of shares of MCI common stock until the holder's shares are exchanged.

Stockholders no longer in possession of their share certificates because they have been lost, stolen or destroyed may, in exchange for the merger consideration, deliver an affidavit and, if required, place a bond against potential claims with respect to the missing certificates in a reasonable amount as MCI, LLC may direct.

## **Representations and Warranties**

The merger agreement contains representations and warranties made by MCI relating to, among other topics, the following:

due incorporation, good standing and corporate power, charter documents and ownership of subsidiaries;

capital structure;

corporate authority to enter into and perform the merger agreement, enforceability of the merger agreement, approval and recommendation to the stockholders of the merger agreement by MCI's board of directors;

absence of conflicts with Section 203 of the DGCL;

MCI's board of directors' action to render the stockholder rights agreement inapplicable to the merger pursuant to the merger agreement;

absence of conflicts of the merger agreement with organizational documents, material contracts, permits or applicable law;

**Table of Contents**

required governmental filings or consents;

filings with the SEC and internal controls;

financial statements;

absence of undisclosed liabilities;

information supplied for the preparation of this proxy statement and prospectus;

absence of certain changes or events since September 30, 2004 until February 14, 2005;

absence of material litigation;

compliance with applicable laws, including the Sarbanes-Oxley Act;

tax matters;

the MCI Employee Stock Purchase Plan;

sufficiency of MCI's real property;

right-of-way agreements and network facilities;

brokers;

labor and other employment matters, including benefit plans;

intellectual property rights;

material contracts;

environmental laws and regulations;

insurance coverage;

material consent decrees;

compliance with Foreign Corrupt Practices Act and international trade sanctions;

compliance with the permanent injunction and related orders against MCI by the United States Federal Court for the Southern District of New York;

brokers' fees due in connection with the merger; and

receipt of opinions from financial advisors.

The representations and warranties of Verizon and Eli Acquisition are more limited and relate to, among other topics, the following:

organization, good standing and corporate power, charter documents and ownership of subsidiaries;

capital structure;

corporate authority to enter into and perform the merger agreement and enforceability of the merger agreement;

absence of conflicts of the merger agreement with organizational documents, material contracts, permits or applicable law;

**Table of Contents**

required governmental filings or consents;

filings with the SEC and internal controls;

financial statements;

absence of undisclosed liabilities;

information supplied for the preparation of this proxy statement and prospectus;

absence of certain changes or events since September 30, 2004 until February 14, 2005;

absence of material litigation;

compliance with laws; and

brokers' fees due in connection with the merger.

Certain of the representations and warranties of both MCI and Verizon are qualified as to materiality or material adverse effect. For purposes of the merger agreement, material adverse effect means, with respect to MCI or Verizon, as the case may be, a material adverse effect on (i) the business, financial condition or results of operations of the party and its subsidiaries, taken as a whole, other than any such effect relating to or resulting from (x) changes or conditions affecting the economy or financial markets in general or changes in political or regulatory conditions generally, (y) general changes in the segments of the telecommunications industry in which the party or any of its subsidiaries operates or (z) the announcement or closing of the merger agreement or (ii) the ability of the party to perform its obligations under the merger agreement or to consummate the transactions contemplated by the merger agreement. Whether a material adverse effect has occurred will initially be determined by the party asserting that there has been a material adverse effect. If the parties cannot agree whether a material adverse effect has occurred, it will be determined by an appropriate court.

The representations and warranties in the merger agreement do not survive the closing of the merger.

**Covenants Relating to Conduct of Business**

Each of Verizon and MCI have undertaken certain covenants in the merger agreement that affect the conduct of their respective businesses between the date the merger agreement was signed and the closing of the merger.

*Covenants of MCI.* Prior to the closing of the merger, subject to certain exceptions, MCI and each of its subsidiaries is required to conduct its business in a commercially reasonable manner consistent with industry practice, and to use its commercially reasonable efforts to preserve its

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

business dealings and relationships, and to maintain its current rights and franchises. In addition, absent the written consent of Verizon and subject to certain exceptions, MCI will not, and will not permit any of its subsidiaries to:

change its organizational documents;

declare any dividend, except for the special cash dividend and regular quarterly dividends (not to exceed \$1,947,000,000 in the aggregate from the period beginning on February 1, 2005, and ending on the date of the closing of the merger), and dividends from wholly owned subsidiaries;

split, combine, reclassify any of its capital stock or authorize the issuance of any other securities in respect of its capital stock;

repurchase or otherwise acquire any shares of the capital stock of MCI or any rights to acquire any of these shares other than pursuant to the MCI stock plans and the redemption of company rights pursuant to the rights agreement, dated as of April 20, 2004, between MCI and The Bank of New York, as rights agent;

issue, sell or pledge shares of its capital stock or other securities, except under limited circumstances;

**Table of Contents**

merge with another company or acquire a material amount of the assets of another company except certain disclosed acquisitions and acquisitions where the fair market value does not exceed \$50,000,000 for an individual acquisition, or \$100,000,000 in the aggregate;

sell, lease or dispose of assets except (i) pursuant to existing contracts, (ii) sales of network capacity in the ordinary course consistent with past practice, (iii) sales of certain disclosed assets, or (iv) in an amount not in excess of \$50,000,000 in the aggregate;

make loans, capital contributions to, or investments in a third party except pursuant to an existing contract, incur debt except in the ordinary course of business not to exceed \$25,000,000 in the aggregate, or make a capital expenditure not in MCI's capital budget;

modify benefits under or accelerate payments or the vesting of benefits under any company benefit plan, except in the ordinary course of business consistent with existing policies and practices or as disclosed;

increase compensation or benefits of directors, officers, employees or consultants, except salary increases in the ordinary course of business consistent with existing policies and practices, so long as these increases, in the aggregate, do not exceed 4% in any calendar year;

enter into or modify severance, consulting, retention or employment agreements, plans, programs or arrangements, except in the ordinary course of business consistent with existing policies and practices or as disclosed;

hire or terminate the employment or contractual relationship of any officer, employee or consultant, other than in the ordinary course of business consistent with existing policies and practices or as disclosed, and except for hirings that would not result in a material increase in the number of persons providing services to MCI in such capacities or in the aggregate payroll, and in the case of terminations, would not create a material liability in excess of the cost savings derived from any terminations;

settle legal claims, except those that relate to taxes, bankruptcy claims, those that are in the ordinary course or those that do not require payments by MCI in excess of \$10,000,000, or enter into any consent, decree or similar restraints or forms of equitable relief except as are not material to MCI and its subsidiaries taken as a whole;

make or rescind material tax elections, settle any proceeding relating to taxes, make a request for a written tax ruling from a taxing authority, enter into a binding agreement with a taxing authority relating to material taxes, or change any income or deduction reporting methods for federal income tax purposes from those employed in the preparation of its federal income tax returns for the taxable year ending December 31, 2003;

amend or modify certain material contracts other than in the ordinary course of business consistent with existing policies and practices;

enter into or extend any agreements that could limit or restrict MCI or its affiliates, or that could, after the closing of the merger, limit or restrict Verizon or its affiliates, from competing in any line of business or in any geographic area, which agreements would reasonably be expected to have a material adverse effect on Verizon after giving effect to the merger;

change accounting practices except as required by U.S. GAAP or a governmental entity;

terminate or modify in any material respect material insurance policies not replaced by comparable coverage;

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

adopt or implement a plan of complete or partial liquidation, restructuring or recapitalization or other reorganization of MCI or any of MCI's non-U.S. subsidiaries; or

take or omit to take any actions that would result in any of the conditions to the merger not being satisfied or materially impairing the ability of the parties to consummate the merger or materially delay the closing of the merger.



## **Table of Contents**

*Covenants of Verizon.* Prior to the closing of the merger, subject to certain exceptions, Verizon and each of its subsidiaries is required to conduct its business in the ordinary course, consistent with past practice, and to use its commercially reasonable efforts to preserve its business dealings and relationships, and to keep its current rights and franchises. In addition, absent the consent of MCI, Verizon will not, and shall not permit any of its subsidiaries to:

change its organizational documents in a manner that would adversely affect the economic benefits of the merger to MCI's stockholders;

declare, make or pay any dividends or other distributions, except for dividends by Verizon's wholly owned subsidiaries, for the payment of regular dividends by Verizon or for distributions of stock or property for which adjustment is made to the merger consideration to be received by MCI's stockholders pursuant to the merger agreement; or

take or omit to take any actions, including engaging in the merger of a business, that would be reasonably likely to prevent the closing of the merger by February 14, 2006, as this date may be extended as described in clause (i) of the second bullet point under Termination of the Merger Agreement.

## **Regulatory Approvals**

The merger agreement provides that Verizon and MCI will use commercially reasonable efforts to take all actions and do all things advisable, proper or necessary under the merger agreement and applicable laws to consummate the merger and the other transactions contemplated by the merger agreement in the most expeditious manner practicable. Without limitation, this includes taking the appropriate actions to obtain the required approvals from the FTC or DOJ under the HSR Act, from the FCC and from other domestic or foreign governmental entities. In addition, each of Verizon and MCI are required to cooperate and to take all lawful steps as are necessary or appropriate to secure regulatory approvals or to remove impediments to the merger relating to regulatory laws. However, except as described in the following paragraph, neither party will be required to take actions in connection with obtaining these regulatory approvals that would have a specified material adverse effect, which means a material adverse effect on either Verizon or MCI, provided that when measuring whether actions would have this effect on Verizon, Verizon and its subsidiaries will be deemed to be a consolidated entity equal in size to MCI and its subsidiaries. Whether a specified material adverse effect has occurred will initially be determined by the party asserting that there has been a specified material adverse effect. If the parties cannot agree whether a specified material adverse effect has occurred, it will be determined by an appropriate court.

If Verizon takes any action that is reasonably likely to materially delay the closing of the merger, including acquiring a business that makes it more difficult to obtain any regulatory approval, Verizon will take, or authorize MCI to take, all necessary efforts to obtain the required authorizations relating to any regulatory law, to effect the dissolution of any injunction or other order in any suit or proceeding relating to any regulatory law and to close the merger, regardless of whether it causes a specified material adverse effect. If this action delays closing of the merger, then, during the delay period, Verizon will not be entitled to terminate the merger agreement because of, or invoke the condition to its obligations to close relating to, an MCI material adverse change or failure of MCI's representations to be true, except where the failure of the condition to be satisfied is caused by a breach of a representation caused by MCI during this period.

## **No Solicitations by MCI**

Under the terms of the merger agreement, subject to certain exceptions described below, MCI has agreed that it will not, and will not permit its subsidiaries to, directly or indirectly:

initiate or solicit or knowingly facilitate or encourage any inquiry or the making of any proposal that constitutes a takeover proposal (as described below);

enter into any letter of intent, memorandum of understanding, merger agreement or other agreement, arrangement or understanding relating to any takeover proposal; or

## Table of Contents

continue or otherwise participate in any discussions or negotiations regarding, furnish to any person any information or data with respect to, or otherwise cooperate with or take any other action to facilitate any proposal that constitutes any takeover proposal or requires MCI to abandon, terminate or fail to consummate the merger or any other transactions contemplated by the merger agreement.

A takeover proposal is any proposal or offer in respect of:

(i) a merger, consolidation, or similar transaction involving MCI or any of MCI's subsidiaries which represent, individually or in the aggregate, 15% or more of MCI's consolidated assets with any third party other than Verizon or a Verizon affiliate in which the third party or stockholders of the third party immediately prior to the closing of the transaction will own more than 15% of MCI's outstanding capital stock immediately following the transaction, including the issuance by MCI of more than 15% of any class of its voting equity securities as consideration for assets or securities of a third party, or

(ii) any direct or indirect acquisition, whether by tender or exchange offer or otherwise, by any third party of 15% or more of any class of capital stock of MCI or of 15% or more of the consolidated assets of MCI and MCI's subsidiaries, in a single transaction or a series of related transactions.

If, prior to approval of the merger by MCI's stockholders, MCI's board of directors receives an unsolicited takeover proposal and determines in good faith in consultation with outside legal and financial advisors that the takeover proposal could reasonably be expected to lead to a superior proposal (as described below) and the failure to furnish information or participate in discussions or negotiations in response to the takeover proposal could reasonably be expected to result in a breach of MCI's board of directors' fiduciary duties, then MCI may, in response to the takeover proposal:

(i) furnish information about MCI and its subsidiaries to the person making the takeover proposal pursuant to a confidentiality agreement containing terms and conditions no less restrictive than those contained in its confidentiality agreement with Verizon (the confidentiality agreement will not be required to contain standstill provisions, and any information provided to the third party must be provided to Verizon prior to or concurrently with the time it is provided to the third party if it has not been previously provided to Verizon); and

(ii) participate in discussions or negotiations with the person making the takeover proposal.

A superior proposal is a written proposal or offer made by a third party involving the purchase or acquisition of:

all or substantially all of the voting power of MCI's capital stock; or

all or substantially all of the consolidated assets of MCI and MCI's subsidiaries

that MCI's board of directors determines in good faith is reasonably capable of being consummated on the terms so proposed, taking into account all financial, regulatory, legal and other aspects of the proposal, and would be, if consummated, more favorable to the MCI stockholders than the

merger with Verizon, taking into account:

all of the terms and conditions of the proposal and of the merger agreement (including any proposal by Verizon to amend the terms of the merger agreement); and

any other factors deemed relevant by MCI's board of directors.

Within 24 hours of receipt of any takeover proposal, MCI shall provide oral and written notice to Verizon of the takeover proposal including the material terms and conditions of the takeover proposal. Additionally, MCI is required to keep Verizon fully informed of the status of any takeover proposal, including any changes to the terms and conditions of the proposal. MCI is also required to provide Verizon with copies of all takeover proposals (and any modifications to these proposals) and related agreements, draft agreements and modifications thereof.

## **Table of Contents**

On March 31, 2005, Verizon and MCI entered into a letter agreement pursuant to which the parties agreed that, until the date of the special meeting of MCI stockholders, MCI may engage in discussions with Qwest regarding Qwest's proposal to acquire MCI and that these discussions will not be deemed to violate the no solicitation provisions of the merger agreement. In order to engage in these discussions with parties other than Qwest, the no solicitation provisions of the merger agreement would require a finding that the failure to engage in discussions could reasonably be expected to result in a breach of MCI's board of directors' fiduciary duties to the MCI stockholders and that the third party proposal could reasonably be expected to lead to a superior proposal that would be among other things, more favorable to the stockholders of MCI than the merger and the special cash dividend and is reasonably capable of being consummated.

### **Changes in MCI's Recommendation**

MCI's board of directors may change its recommendation to its stockholders in favor of the adoption of the merger agreement and approval of the merger in response to a superior proposal or an intervening event (as described below) if MCI's board of directors determines in good faith, after consultation with its outside legal and financial advisors, that the failure to do so would be reasonably expected to result in a breach of its fiduciary duties to the MCI stockholders.

An intervening event is an event that was not known to MCI's board of directors as of February 14, 2005, which MCI's board of directors becomes aware of prior to the adoption of the merger agreement and approval of the merger by a majority of the shares of MCI's outstanding common stock and which causes MCI's board of directors to conclude in good faith, after consultation with its outside legal and financial advisors, that its failure to effect a change in MCI's recommendation would be reasonably likely to result in a breach of its fiduciary duties to the MCI stockholders under applicable law.

Additionally, MCI's board of directors may not change its recommendation unless:

MCI's board of directors has first provided prior written notice to Verizon of its intention to change its recommendation in response to a superior proposal or an intervening event. In the case of a superior proposal, the notice will include the most current version of any written agreement relating to the transaction that constitutes the superior proposal, and, in the case of an intervening event will include information describing the intervening event in reasonable detail; and

Within five business days after the receipt of the notice referred to above (or, if later, three business days after a material modification of a takeover proposal), Verizon does not make a proposal that MCI's board of directors determines in good faith, after consultation with a financial advisor of nationally recognized reputation, is at least as favorable to the MCI stockholders as the superior proposal or obviates the need for a change in its recommendation as a result of the intervening event.

The parties have agreed that during the five-day period prior to effecting a change in MCI's board of directors' recommendation, MCI will negotiate in good faith with Verizon regarding any revisions Verizon proposes to the terms of the merger contemplated by the merger agreement. Notwithstanding any change in MCI's board of directors' recommendation, MCI may not terminate the merger agreement for that reason except in the circumstance described below and Verizon will have the option to cause the MCI's board of directors to submit the merger agreement to the MCI stockholders for the purpose of adopting the merger agreement and approving the merger. If Verizon exercises this option, Verizon will not be entitled to terminate the merger agreement as a result of the changed recommendation. If Verizon fails to exercise this option, MCI may terminate the merger agreement provided that MCI pays the \$240 million termination fee to Verizon prior to termination and reimburses Verizon for up to \$10 million of its expenses. See *The Merger Agreement Termination of the Merger Agreement* beginning on page 121 for a more detailed discussion of the termination of the merger agreement.



## **Table of Contents**

### **Employee Benefits and Plans**

Verizon and MCI have agreed in the merger agreement that for one year following the closing of the merger, Verizon will provide or will cause to be provided to employees of MCI and its subsidiaries who continue to be employed by Verizon, MCI or any of their subsidiaries following the closing of the merger:

a base salary and incentive compensation opportunity at a rate not less than the rate of the base salary and incentive compensation opportunity in effect at the time of the closing of the merger; and

medical benefits and other welfare benefit plans, programs and arrangements that are:

(i) substantially comparable to those provided under MCI's benefit plans in effect at the time of closing of the merger;

(ii) substantially comparable to those provided to management employees of Verizon or its subsidiaries; or

(iii) any combination of the foregoing.

except that (x) with respect to continuing employees who are subject to collective bargaining or employment agreements, compensation, benefits and payments shall be provided in accordance with these agreements, and MCI, LLC assumes these collective bargaining or employment agreements (including change in control agreements) and (y) for one year following the closing of the merger, MCI, LLC will pay, subject to any terms and conditions as it shall establish, any of these continuing employees whose employment is involuntarily terminated by Verizon, MCI, LLC or any of their subsidiaries without cause an amount of severance pay in cash equal to the amount of cash severance pay that would have been payable to the continuing employee under the terms of the severance plan maintained by MCI and its subsidiaries and applicable to the continuing employee immediately prior to the date of the merger agreement.

MCI will consult with Verizon prior to sending any written notices or other communication materials (including, without limitation, any postings to any Web site) to its employees or former employees regarding any of the matters described above in this Employee Benefits and Plans section. Prior to the closing of the merger, MCI will provide Verizon with reasonable access to employees or former employees for purposes of Verizon providing notices or other communication materials regarding Verizon's compensation and benefit plans or the matters described above in this Employee Benefits and Plans section.

Verizon has agreed to register under the Securities Act any shares of Verizon common stock that become subject to certain equity-based awards upon the conversion of outstanding MCI equity-based awards.

Verizon and MCI have each agreed to take the necessary steps to cause any dispositions of MCI common stock or derivative securities and acquisitions of Verizon common stock or derivative securities that occur in connection with the merger by each individual subject to reporting requirements of Section 16(a) of the Exchange Act, to be exempt under the Exchange Act.

**Indemnification and Insurance**

In the merger agreement, Verizon and MCI agreed that from and following the closing of the merger, Verizon will cause MCI, LLC to indemnify and hold harmless all past and present directors, officers and employees of MCI and its subsidiaries against any costs or expenses (including attorney's fees), judgments, fines, losses, claims, damages or liabilities incurred in connection with any claim to the same extent these persons are indemnified or have the right to advancement of expenses as of the date of the merger agreement by MCI pursuant to its organizational documents and indemnification agreements in existence on February 14, 2005 and, to the fullest extent permitted by law, include and cause to be maintained in effect in MCI, LLC's (or any successor's) organizational documents, the current provisions regarding elimination of liability of directors, indemnification of officers, directors and employees and advancement of expenses.

Verizon will cause the current policies of directors' and officers' liability insurance and fiduciary liability insurance to be maintained for six years following the closing of the merger.



## **Table of Contents**

### **Special Cash Dividend**

The merger agreement also provides for the distribution by MCI, after MCI stockholder approval of the merger and prior to the closing of the merger, of a special cash dividend to MCI stockholders in the amount of up to \$5.60 per share less the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005). If less than the full amount of the special cash dividend is paid, the remainder, without interest, will be paid by Verizon as a per share cash amount MCI stockholders will receive in connection with the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full. The consideration MCI stockholders will receive is subject to a potential downward purchase price adjustment for certain liabilities, which liabilities include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims, see *The Merger Agreement - Potential Downward Purchase Price Adjustment for Specified Liabilities* on page 108. Under the merger agreement, MCI has agreed not to pay regular quarterly dividends of \$0.40 after the date on which the special cash dividend is paid. See *The Merger - Senior Notes* beginning on page 95 for a more detailed discussion of the restrictions affecting the Senior Notes and the ability of MCI to pay dividends. See *The Merger - Restrictions on Payments of Dividends under Applicable Law* beginning on page 95 for a more detailed discussion of the restrictions under the DGCL and applicable fraudulent transfer statutes affecting the ability of MCI to pay dividends.

### **Bankruptcy Court Order**

MCI has agreed to use its reasonable efforts to obtain an order from the bankruptcy court providing that, following the closing of the merger, the surviving entity may settle general unsecured creditors' claims under the MCI plan of reorganization in shares of Verizon common stock rather than in shares of MCI common stock.

### **Settlement of Bankruptcy Claims**

MCI has agreed not to settle any bankruptcy claims or any matter directly arising out of the bankruptcy claims that would result in the payment to creditors under the MCI plan of reorganization of a plan-affected amount of cash in excess of \$15,000,000 without providing written notice to Verizon and providing Verizon an opportunity to comment on the terms of the settlement, which comments MCI will consider in good faith.

### **Release from Permanent Injunction and Court Orders**

Since November 2002, MCI has had, pursuant to a permanent injunction entered by the U.S. District Court for the Southern District of New York, the oversight of a court-appointed corporate monitor. As part of his oversight, the corporate monitor developed corporate governance principles entitled *Restoring Trust*. MCI has agreed that it will use its reasonable best efforts to obtain a court order:

confirming the successful conclusion of the efforts of the corporate monitor;

concluding that the corporate monitor is no longer necessary;

relieving MCI from the oversight of the corporate monitor prior to or upon the closing of the merger;

acknowledging that Verizon and its subsidiaries, including MCI, LLC, will not be subject to Restoring Trust or any related or similar governance restrictions; and

making any changes to the permanent injunctions entered by the court as are necessary to effect the foregoing.

In addition, MCI has agreed to use its reasonable best efforts to have the permanent injunction dissolved.

#### **Network Facility Maintenance and Compliance**

MCI has agreed to maintain owned and leased material network facilities and related material operating support systems, network operations centers, and land and buildings, taken as a whole, in good working order and condition and in compliance with standard industry practice through the closing of the merger.

## **Table of Contents**

### **Agreement to Vote Shares**

Verizon has agreed to vote all shares of MCI common stock owned by it or its subsidiaries in favor of adoption of the merger agreement and approval of the merger, so long as this adoption and approval is then recommended by MCI's board of directors.

### **Other Covenants and Agreements**

The merger agreement contains other covenants and agreements, including covenants and agreements relating to cooperation between Verizon and MCI in the preparation of this proxy statement and prospectus, holding the special meeting of MCI stockholders to adopt the merger agreement and approve the merger and confidentiality.

### **Conditions to the Closing of the Merger**

The obligations of Verizon and MCI to complete the merger are subject to the satisfaction or waiver of the following conditions:

the affirmative vote of the holders of a majority of the shares of MCI common stock to adopt the merger agreement and approve the merger of Verizon and MCI;

the authorization for listing, on the NYSE, of the shares of Verizon common stock to be issued in connection with the merger;

the expiration or earlier termination of the applicable waiting periods, including any extension of the waiting period because of the issuance of a second request for additional information under the HSR Act and no institution of any action by the DOJ or the FTC seeking to enjoin the merger, receipt of authorization from the FCC for the closing of the merger and receipt of other approvals required to be obtained from state public utility commissions or from other regulatory bodies that have jurisdiction over the merger;

the absence of any rule, regulation, statute, order, ordinance, guideline, code or other legally enforceable requirement and the absence of any temporary restraining order, preliminary or permanent injunction or other order, judgment, decision, opinion or decree issued by a court or other governmental entity of competent jurisdiction having the effect of making the merger illegal or otherwise prohibiting the closing of the merger, except by governmental entities outside the United States as would not, individually or in the aggregate, reasonably be expected to be material to Verizon and which do not provide a reasonable basis to conclude that Verizon, MCI or their respective directors or officers would be subject to the risk of criminal liability;

the declaration by the SEC that the registration statement of which this proxy statement and prospectus forms a part and the absence of any stop order by the SEC suspending the effectiveness of the registration statement and no proceedings for that purpose have been initiated or threatened by the SEC; and

the determination of the downward purchase price adjustment for specified liabilities.

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Verizon's obligation to close is also conditioned on the satisfaction or waiver of the following conditions:

MCI's representations and warranties being true and correct as of February 14, 2005 and as of the date of the closing of the merger (subject to customary exceptions);

MCI's performance in all material respects of all agreements and covenants required to be performed by MCI under the merger agreement;

the absence of litigation by any U.S. governmental entity, that has a reasonable likelihood of success, (i) challenging the acquisition of MCI common stock by Verizon or Eli Acquisition, seeking to restrain or prohibit the closing of the merger or any other transaction, or seeking damages (in an amount material in relation to MCI and its subsidiaries taken together) from Verizon, MCI or Eli Acquisition,

**Table of Contents**

(ii) seeking to prohibit or limit the ownership or operation by Verizon or MCI or any of their subsidiaries of any material portion of the business or assets of Verizon, MCI or their respective subsidiaries or to compel Verizon, MCI or any of their subsidiaries to dispose of, or hold separate, any material portion of the business or assets of Verizon, MCI or any of their respective subsidiaries, (iii) seeking to limit Verizon's ability to acquire or hold or exercise full rights of ownership of MCI common stock, or (iv) seeking to prohibit Verizon or any of its subsidiaries from effectively controlling in any material respect the business or operation of MCI and its subsidiaries;

the receipt of an order from the bankruptcy court providing that Verizon may issue shares of Verizon common stock in lieu of shares of MCI common stock to which certain general unsecured creditors would have been entitled in satisfaction of their claims pursuant to MCI's plan of reorganization;

the receipt of an order from the United States District Court for the Southern District of New York providing that, among other things, the oversight of the corporate monitor is no longer required and that neither Verizon nor any of its subsidiaries, including MCI, LLC, will be subject to the corporate governance principles and processes developed by the corporate monitor, to which MCI and its predecessor company were subject;

the absence of any change or development since February 14, 2005, that has had or would have a material adverse effect on MCI; and

the receipt of the required regulatory approvals not causing or being reasonably expected to cause, individually or in the aggregate, a material adverse effect on Verizon or MCI (with Verizon measured for these purposes as if Verizon and its subsidiaries were a consolidated entity equal in size to MCI and its subsidiaries).

MCI's obligation to close is also conditioned on the satisfaction or waiver of the following conditions:

Verizon's representations and warranties being true and correct as of February 14, 2005 and as of the date of the closing of the merger (subject to customary exceptions);

Verizon's performance in all material respects of all agreements and covenants required to be performed by Verizon under the merger agreement; and

the absence of any change or development since February 14, 2005 that has had or would have a material adverse effect on Verizon.

In addition, the parties' obligations to close the merger pursuant to the original structure (a merger of MCI with and into Eli Acquisition) is also conditioned on the satisfaction or waiver of the following conditions:

with respect to the obligations of Verizon, that Verizon has received the opinion of Debevoise & Plimpton LLP, counsel to Verizon, that the original structure will be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Code, and that Verizon and MCI will each be a party to that reorganization within the meaning of Section 368(b) of the Code; and

with respect to the obligations of MCI, that MCI has received the opinion of Davis Polk & Wardwell, counsel to MCI, that the original structure will be treated for U.S. federal income tax purposes as a reorganization within the meaning of Section 368(a) of the Code, and that Verizon and MCI will each be a party to that reorganization within the meaning of Section 368(b) of the Code.

If the parties' respective advisors are unable to deliver their opinions regarding the treatment of the original structure as a reorganization for tax purposes or if certain other conditions are not satisfied, the transaction will be completed as the alternative merger by causing a Delaware corporation wholly owned by Verizon to merge with and into MCI, with MCI continuing as the surviving corporation.

## **Table of Contents**

Before the closing of the merger, MCI or Verizon may each waive any of the other conditions to closing of the other party and complete the merger even though one of these conditions has not been met. However, under Delaware law, MCI stockholder approval is necessary to close the merger.

Verizon has determined that it will not waive the condition that it receive the opinion of its counsel that the original structure will qualify as a reorganization under Section 368(a) of the Code and that each of MCI and Verizon will be a party to this reorganization for U.S. federal income tax purposes.

## **Transaction Fees and Expenses**

Verizon and MCI agreed that, whether or not the merger is closed, all expenses incurred in connection with the merger agreement and the transactions contemplated by the merger agreement will be paid by the party incurring the expenses. MCI has agreed to reimburse Verizon for up to \$10 million in expenses under certain circumstances.

## **Termination of the Merger Agreement**

The merger agreement may be terminated and the transactions contemplated thereby abandoned at any time prior to the closing of the merger under the following circumstances:

by mutual written consent of Verizon and MCI;

by either Verizon or MCI, if:

(i) the merger is not closed by February 14, 2006 (which date may be extended by either party for up to 180 days if conditions as to regulatory approvals are not satisfied as of that date, or for up to 120 days if any disputes as to adjustments for all of MCI's bankruptcy claims, including tax claims, as well as certain international tax liabilities (for a description of these bankruptcy claims and international tax liabilities, see The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities on page 108), are not resolved as of that date);

(ii) any governmental entity issues a final, non-appealable order, judgment, decision, opinion, decree or ruling which prevents the fulfillment of the closing conditions relating to the absence of an injunction prohibiting the closing; or

(iii) MCI stockholder approval is not obtained.

by Verizon, if:

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

(i) MCI has breached or failed to perform any of its representations, warranties or covenants contained in the merger agreement in any material respect (subject generally to inability or failure to cure where the breach would result in the failure of the closing conditions relating to accuracy of representations, warranties and performance of agreements and covenants as set forth in the merger agreement);

(ii) MCI breaches its obligations under the no solicitation provisions under the merger agreement; or

(iii) MCI's board of directors fails to authorize or recommend the merger, or effects a change in its recommendation to stockholders, provided that Verizon shall not have the termination right set forth in this subparagraph (iii) if Verizon has exercised the right available to it under certain circumstances in the case of a change in MCI's board of directors' recommendation to force MCI's board of directors to submit the merger agreement to the MCI stockholders for purposes of having the MCI stockholders consider the adoption of the merger agreement and approval of the merger.

by MCI, if:

(i) Verizon has breached or failed to perform any of its representations, warranties or covenants contained in the merger agreement in any material respect (subject generally to inability or failure to cure where the breach would result in the failure of the closing conditions relating to accuracy of representations, warranties and performance of agreements and covenants as set forth in the merger agreement); or



## **Table of Contents**

(ii) Verizon fails to exercise its option to require MCI to cause a special meeting of the MCI stockholders to be held to consider approval of the merger after a change in MCI's board of directors' recommendation, and MCI has paid Verizon the termination fee.

### **Termination Fee**

MCI will pay Verizon a \$240 million termination fee, and reimburse Verizon for up to \$10 million in expenses, if the merger agreement is terminated under the following circumstances:

Verizon terminates because MCI or its representatives breach the no solicitation provisions of the merger agreement;

Verizon terminates because MCI's board of directors fails to recommend the merger or changes its recommendation, or fails to recommend that the stockholders reject a competing tender offer;

MCI terminates because it decides to enter into an agreement whose terms constitute a superior proposal or as a result of an intervening event (provided that Verizon has not exercised its option to require MCI to cause a special meeting of the MCI stockholders to be held to consider approval of the merger);

the MCI stockholders fail to approve the merger, if, with respect to the termination fee (but not with respect to the expense reimbursement, which MCI is required to pay if the MCI stockholders fail to approve the merger), 12 months after the termination of the merger agreement, MCI enters into a definitive agreement to consummate the transactions contemplated by the takeover proposal; or

Verizon terminates because MCI breaches its obligations (i) to call a stockholders' meeting of MCI's stockholders as soon as reasonably practicable after the proxy statement and prospectus becomes effective and (ii) to solicit proxies in favor of the adoption of the merger agreement and approval of the merger, subject to MCI's board of directors' right to change its recommendation to MCI's stockholders. See "The Merger Agreement - Changes in MCI's Recommendation" beginning on page 116.

### **Governing Law**

The merger agreement is governed by the laws of the State of New York, except to the extent Delaware law is mandatorily applicable to the merger.

### **Amendments, Extensions and Waivers of the Merger Agreement**

Verizon and MCI have agreed that the merger agreement may be amended by the parties, as authorized by their respective boards of directors, at any time before or after the approval of the merger by the MCI stockholders. However, Section 251 of the DGCL provides that after MCI stockholder approval, amendments that (i) alter or change the amount or kind of shares, securities, cash, property or rights to be received in exchange for or on conversion of all or any shares of any class or series of MCI, (ii) alter or change the term of any certificate of incorporation of the surviving corporation to be effected by the merger or consolidation, or (iii) alter or change any terms and conditions of the merger

agreement if such alteration or change would adversely affect the holders of any class or series of shares of MCI, may not be made without stockholder approval.

The parties have also agreed that, prior to the closing of the merger, with the authorization of their respective boards of directors, the parties will be allowed to extend the time for the performance of any of the obligations or other acts of the other parties, waive any inaccuracies in the representations and warranties contained in the merger agreement or in any document delivered pursuant to the merger agreement and waive compliance with any of the agreements or conditions contained in the merger agreement.

**Letter Agreement, dated as of March 4, 2005, Amending the Merger Agreement and the Confidentiality Agreement Between Verizon and MCI**

Pursuant to a letter agreement, dated as of March 4, 2005, the merger agreement was amended to provide that, among other things, each of Verizon and MCI may issue press releases or other public statements

## **Table of Contents**

concerning the other party or the other party's business, financial condition or results of operations without the consent of the other party and MCI waives compliance by Verizon with any obligation to ensure that Verizon consults with MCI before issuing any press release or other public statements or communication with respect to the merger agreement and the transactions contemplated by the merger agreement. Additionally, the letter agreement amends the Non-Disclosure Agreement between Verizon and MCI, dated as of September 10, 2004, to remove Section 3, the provision regarding Verizon and MCI's obligations relating to public statements regarding the potential merger. Pursuant to the letter agreement, Verizon also agreed that the Non-Disclosure Agreement between MCI and Qwest satisfies the requirement relating to a confidentiality agreement set forth in the no solicitation covenant of the merger agreement.

### **Amendment to the Agreement and Plan of Merger, dated as of March 29, 2005**

On March 29, 2005, Verizon, MCI and Eli Acquisition entered into an amendment of the merger agreement. Under the amendment, among other things, Verizon agreed to increase the consideration it would pay in connection with the merger to \$23.10 per share, not including the \$0.40 per share cash dividend paid by MCI on March 15, 2005. Under the amendment, MCI stockholders would receive total cash of \$8.35 per share of MCI common stock. This represented up to \$5.60 per share in special cash dividends, not including the \$0.40 per share dividend declared by MCI's board of directors on February 11, 2005 (less the amount of any dividends declared by MCI during the period from February 14, 2005 to the closing of the merger) and \$2.75 per share in cash consideration. The amendment also provided that Verizon would issue at least 0.4062 shares of Verizon common stock for each share of MCI common stock. The exact exchange ratio would be the greater of (a) 0.4062 and (b) the quotient obtained by dividing \$14.75 by the volume weighted average of the closing prices of Verizon common stock, as these prices are reported on the NYSE Composite Transactions Tape, for each of the 20 trading days ending on the third trading day immediately preceding the closing of the merger. The amendment permitted Verizon to increase the cash portion of the consideration, rather than issuing additional shares, if the exchange ratio is greater than 0.4062. The amendment increased to \$1.775 billion the threshold for specified liabilities. The amendment also increased to \$240 million the termination fee that, under specified circumstances, MCI may be required to pay Verizon. The amendment obligates MCI to reimburse Verizon for up to \$10 million in expenses under certain specified circumstances. In addition, under the amendment, in the event that MCI's board of directors changes, withdraws, modifies or qualifies its recommendation of the merger to MCI stockholders, MCI does not have the right to terminate the merger agreement and Verizon has the option to require MCI to cause a stockholder meeting to be held to consider approval of the merger.

### **Amendment to the Agreement and Plan of Merger, dated as of May 1, 2005**

On May 1, 2005, Verizon, MCI and Eli Acquisition entered into an additional amendment of the merger agreement. Under the amendment, among other things, Verizon agreed to increase the consideration it will pay in connection with the merger to \$26.00 per share, not including the \$0.40 per share cash dividend paid by MCI on March 15, 2005. Under the amendment, MCI stockholders will receive a number of shares of Verizon common stock equal to the greater of the following exchange ratios: (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. After MCI stockholder approval of the merger and prior to the closing of the merger, MCI will distribute a special cash dividend to MCI stockholders in the amount of up to \$5.60 per share less the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005). If less than the full amount of the special cash dividend is paid, the remainder, without interest, will be paid by Verizon as a per share cash amount that MCI stockholders will receive in connection with the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full. If the exchange ratio is greater than 0.5743, Verizon has the right to reduce the exchange ratio to an amount no less than 0.5743 and, instead, pay a per share cash amount equal to the product of (x) the amount by which Verizon has reduced the exchange ratio and (y) the Verizon average stock price. In addition, the amendment obligates Verizon to vote all shares of MCI common stock owned by it or its subsidiaries in favor of adoption of the merger agreement and approval of the merger, so long as this adoption and approval is then recommended by MCI's board of directors.

**Table of Contents**

**UNAUDITED CONDENSED CONSOLIDATED PRO FORMA FINANCIAL INFORMATION**

The following unaudited condensed consolidated pro forma financial data present the effect of the merger. The following unaudited condensed consolidated pro forma statements of income data for the three months ended March 31, 2005 and the twelve months ended December 31, 2004 were extracted from the historical financial statements of Verizon and MCI included in their respective Quarterly Reports on Form 10-Q for the quarter ended March 31, 2005 and Annual Reports on Form 10-K for the year ended December 31, 2004, which are incorporated by reference into this proxy statement and prospectus, and consolidated as if the merger had occurred on January 1, 2004. The following unaudited condensed consolidated pro forma balance sheet data are extracted from the historical financial statements of Verizon and MCI included in their respective Quarterly Reports on Form 10-Q for the quarter ended March 31, 2005, which are incorporated by reference in this proxy statement and prospectus, and consolidated giving effect to the merger as if it had occurred on March 31, 2005.

The allocation of the purchase price as reflected in the pro forma condensed consolidated financial data has been based upon preliminary estimates of the fair values of assets acquired and liabilities assumed as of the closing of the merger. Management is currently assessing the fair values of the tangible and intangible assets acquired and liabilities assumed. This preliminary allocation of the purchase price depends upon certain estimates and assumptions, which are preliminary and have been made solely for the purpose of developing the unaudited pro forma condensed consolidated financial data.

A final determination of the fair value of MCI's assets and liabilities, which cannot be made prior to the closing of the merger, will be based on the actual net tangible and intangible assets of MCI that exist as of the date of the closing of the merger and these valuations could change significantly upon the completion of further analyses and asset valuations from those used in the condensed consolidated pro forma financial data presented below.

The unaudited condensed consolidated pro forma financial data do not include liabilities resulting from the planning related to the operation of MCI's businesses in conjunction with those of Verizon's following the merger and adjustments in respect of possible settlements of outstanding litigation (other than those already included in the historical financial statements of either company) as these are not presently estimable. Amounts preliminarily allocated to goodwill may significantly decrease and amounts allocated to identifiable intangible assets with definite lives may increase significantly, which could result in a material increase in amortization of acquired intangible assets. Therefore, the actual amounts recorded as of the closing of the merger may differ materially from the information presented in the accompanying unaudited condensed consolidated pro forma financial data. In addition to the completion of the final valuation of acquired assets and liabilities, the impact of ongoing activities in connection with the operation of MCI's businesses in conjunction with those of Verizon's following the merger, the timing of the closing of the merger and other changes in MCI's net tangible and intangible assets that occur prior to the closing of the merger could cause material differences in the information presented.

The unaudited condensed consolidated pro forma financial data are provided for illustrative purposes only and are not necessarily an indication of the results that would have been achieved had the merger been completed as of the dates indicated or that may be achieved in the future.

This unaudited condensed consolidated pro forma financial data should be read in conjunction with the historical consolidated financial statements and the related notes of Verizon and MCI that are incorporated by reference elsewhere in this proxy statement and prospectus.

**Table of Contents**

**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED  
STATEMENT OF INCOME**

**For the Three Months Ended March 31, 2005**

	<u>Verizon</u>	<u>MCI</u>	<u>Pro Forma Adjustments</u>	<u>Pro Forma Consolidated</u>
	(dollars in millions, except per share amounts)			
<b>Operating Revenues</b>	\$ 18,179	\$ 4,789	\$ (518)(a)	\$ 22,450
<b>Operating Expenses</b>				
Cost of services and sales (exclusive of items shown below)	6,123	3,153	(518)(a)	8,758
Selling, general & administrative expense	5,214	1,193		6,407
Depreciation and amortization expense	3,460	328	105 (b)	3,893
<b>Total Operating Expenses</b>	14,797	4,674	(413)	19,058
<b>Operating Income</b>	3,382	115	(105)	3,392
Equity in earnings (loss) of unconsolidated businesses	193	(9)		184
Income (loss) from other unconsolidated businesses	56	(1)		55
Other income and (expense), net	79	43	(7)(c)	115
Interest expense	(561)	(120)		(681)
Minority interest	(613)			(613)
<b>Income Before Provision for Income Taxes and Discontinued Operations</b>	2,536	28	(112)	2,452
Income tax provision	(779)	(119)	45 (d)	(853)
<b>Income (Loss) Before Discontinued Operations</b>	\$ 1,757	\$ (91)	\$ (67)	\$ 1,599
<b>Basic Earnings (Loss) Per Common Share</b>				
Income (loss) before discontinued operations	\$ .63	\$ (.28)		\$ .55
Weighted-average shares outstanding (in millions)	2,769	321		2,933
<b>Diluted Earnings (Loss) Per Common Share</b>				
Income (loss) before discontinued operations	\$ .63	\$ (.28)		\$ .54
Weighted-average shares outstanding (in millions)	2,821	321		2,985

See notes to unaudited pro forma condensed consolidated financial statements.

**Table of Contents****UNAUDITED PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET**

As of March 31, 2005

	Verizon	MCI	Pro Forma Purchase of 13.4% of MCI (See Note 1)	Pro Forma Adjustments	Pro Forma Consolidated
	(dollars in millions)				
<b>Assets</b>					
<b>Current Assets</b>					
Cash and cash equivalents	\$ 692	\$ 3,529	\$ (1,121)	\$ (1,603)(c)	\$ 1,497
Short-term investments	2,019	1,909			3,928
Accounts receivable, net of allowances	9,285	2,725		(216)(a)	11,794
Inventories	1,460				1,460
Assets held for sale	964				964
Prepaid expenses and other	2,591	673		(598)(e)	2,666
<b>Total current assets</b>	<b>17,011</b>	<b>8,836</b>	<b>(1,121)</b>	<b>(2,417)</b>	<b>22,309</b>
Plant, property and equipment, net	74,371	6,183			80,554
Investments in unconsolidated businesses	5,817	85	1,121	(1,121)(f)	5,902
Wireless licenses	42,629				42,629
Goodwill	837			4,083 (g)	4,920
Other intangible assets, net	4,520	1,036		1,881 (h)	7,437
Other assets	19,697	621		(456)(e)	19,862
<b>Total assets</b>	<b>\$ 164,882</b>	<b>\$ 16,761</b>	<b>\$</b>	<b>\$ 1,970</b>	<b>\$ 183,613</b>
<b>Liabilities and Shareowners Investment</b>					
<b>Current liabilities</b>					
Debt maturing within one year	\$ 3,716	\$ 22	\$	\$ 5,961 (i)	\$ 9,699
Accounts payable, accrued liabilities and other	19,043	5,431		(156)(a)	24,318
Deferred income taxes		598		(598)(e)	
Liabilities related to assets held for sale	400				400
<b>Total current liabilities</b>	<b>23,159</b>	<b>6,051</b>		<b>5,207</b>	<b>34,417</b>
Long-term debt	35,471	5,900		(5,665)(i)	35,706
Deferred income taxes	21,811	18		711 (j)	22,540
Employee benefit obligations and other liabilities	21,707	670			22,377
Minority interest	24,754				24,754
<b>Shareowners investment</b>					
<b>Series preferred stock</b>					
Common stock	277	3		13 (k)	293
Contributed capital	25,387	8,327		(2,504)(l)	31,210
Reinvested earnings (accumulated deficit)	13,621	(4,004)		4,004 (m)	13,621

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Accumulated other comprehensive loss	(1,222)	(32)		32 (n)	(1,222)
Common stock in treasury, at cost	(229)				(229)
Deferred comp.-empl. stock ownership plans/other	146	(172)		172 (o)	146
	<u>37,980</u>	<u>4,122</u>	<u>        </u>	<u>1,717</u>	<u>43,819</u>
Total shareowners investment					
	<u>37,980</u>	<u>4,122</u>	<u>        </u>	<u>1,717</u>	<u>43,819</u>
Total liabilities and shareowners investment	\$ 164,882	\$ 16,761	\$	\$ 1,970	\$ 183,613
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>

See notes to unaudited pro forma condensed consolidated financial statements.

**Table of Contents****UNAUDITED PRO FORMA CONDENSED CONSOLIDATED****STATEMENT OF INCOME****For the Year Ended December 31, 2004**

	<u>Verizon</u>	<u>MCI</u>	<u>Pro Forma Adjustments</u>	<u>Pro Forma Consolidated</u>
	(dollars in millions, except per share amounts)			
<b>Operating Revenues</b>	\$ 71,283	\$ 20,690	\$ (2,264)(a)	\$ 89,709
<b>Operating Expenses</b>				
Cost of services and sales (exclusive of items shown below)	23,168	13,225	(2,264)(a)	34,129
Selling, general & administrative expense	20,975	5,219		26,194
Depreciation and amortization expense	13,910	1,924	367 (b)	16,201
Impairment charges	113	3,513		3,626
<b>Total Operating Expenses</b>	<u>58,166</u>	<u>23,881</u>	<u>(1,897)</u>	<u>80,150</u>
<b>Operating Income (Loss)</b>	13,117	(3,191)	(367)	9,559
Equity in earnings (loss) of unconsolidated businesses	1,691	(39)		1,652
Income from other unconsolidated businesses	75	9		84
Other income and (expense), net	22	115	(27)(c)	110
Interest expense	(2,384)	(402)		(2,786)
Minority interest	(2,409)			(2,409)
<b>Income (Loss) Before Provision for Income Taxes and Discontinued Operations</b>	<u>10,112</u>	<u>(3,508)</u>	<u>(394)</u>	<u>6,210</u>
Income tax provision	(2,851)	(520)	158 (d)	(3,213)
<b>Income (Loss) Before Discontinued Operations</b>	<u>\$ 7,261</u>	<u>\$ (4,028)</u>	<u>\$ (236)</u>	<u>\$ 2,997</u>
<b>Basic Earnings (Loss) Per Common Share</b>				
Income (loss) before discontinued operations	<u>\$ 2.62</u>	<u>\$ (12.56)</u>		<u>\$ 1.02</u>
Weighted-average shares outstanding (in millions)	<u>2,770</u>	<u>321</u>		<u>2,934</u>
<b>Diluted Earnings (Loss) Per Common Share</b>				
Income (loss) before discontinued operations	<u>\$ 2.59</u>	<u>\$ (12.56)</u>		<u>\$ 1.02</u>
Weighted-average shares outstanding (in millions)	<u>2,831</u>	<u>321</u>		<u>2,995</u>

See notes to unaudited pro forma condensed consolidated financial statements.





---

**Table of Contents**

**NOTES TO UNAUDITED PRO FORMA CONDENSED**

**CONSOLIDATED FINANCIAL STATEMENTS**

**1. Description of Merger and Basis of Presentation**

At the effective time of the closing of the merger, each outstanding share of MCI common stock issued and outstanding immediately prior to that date, other than the 43.4 million shares purchased by Verizon pursuant to the stock purchase agreement with eight entities affiliated with Mr. Slim (see below), will be converted into the right to receive a number of shares of Verizon common stock equal to the greater of the following exchange ratios: (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. The merger agreement also provides for the distribution by MCI, after MCI stockholder approval of the merger and prior to the closing of the merger, of a special cash dividend to MCI stockholders in the amount of up to \$5.60 per share. If less than the full amount of the special cash dividend is paid, the remainder, without interest, will be paid by Verizon as a per share cash amount MCI stockholders will receive in connection with the merger. If Verizon pays any shortfall in the special cash dividend, stockholders will receive that amount later than if MCI paid the special cash dividend in full. If the exchange ratio is greater than 0.5743, Verizon has the right to reduce the exchange ratio to an amount no less than 0.5743 and, instead, pay a per share cash amount equal to the product of (x) the amount by which Verizon has reduced the exchange ratio and (y) the Verizon average stock price. The consideration MCI stockholders will receive is subject to a potential downward purchase price adjustment for certain liabilities, which include certain MCI bankruptcy claims, including tax claims, as well as certain international tax liabilities. For a description of these bankruptcy claims, see The Merger Agreement Potential Downward Purchase Price Adjustment for Specified Liabilities on page 108.

On April 9, 2005, Verizon announced that it had entered into an agreement with eight entities affiliated with Mr. Slim to purchase 43.4 million shares of MCI common stock for \$25.72 per share in cash plus an additional cash amount of 3% per annum from April 9, 2005 until the closing of the purchase of those shares. The transaction closed on May 17, 2005 and the additional cash payment was made through May 13, 2005. The total cash payment was \$1,121 million. Under the agreement, Verizon will also pay the Slim entities an adjustment at the end of one year in an amount per MCI share calculated by multiplying (i) 0.7241 by (ii) the amount, if any, by which the price of Verizon's common stock exceeds \$35.52 per share (measured over a 20-day period), subject to a maximum excess amount per Verizon share of \$26.98. Since the amount of this adjustment is dependent on a future price of Verizon's common stock, the pro forma condensed consolidated financial statements do not reflect an amount for this adjustment. However, each \$1.00 increase in Verizon's common stock price above \$35.52 would increase the payment to Mr. Slim and the eight affiliated entities by \$31 million.

Verizon will account for the merger as a purchase under U.S. GAAP. Under the purchase method of accounting, the assets and liabilities of MCI will be recorded as of the merger date at their respective fair values and consolidated with those of Verizon. The reported consolidated financial condition and results of operations of Verizon after completion of the merger will reflect these fair values.

The merger is subject to customary closing conditions, including the approval of MCI stockholders and regulatory approvals. Subject to these conditions, our target is to close the merger in late 2005 or early 2006.

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONDENSED****CONSOLIDATED FINANCIAL STATEMENTS Continued****2. Purchase Price**

The following is a preliminary estimate of the purchase price for MCI:

		<b>(dollars and shares in millions)</b>	
Number of shares of MCI common stock estimated to be outstanding (1)	286.3		
Exchange ratio	.5743		
Number of shares of Verizon common stock issued to holders of MCI common stock	164.4		
Multiplied by assumed price per share of Verizon common stock	\$ 35.52	\$	5,839
Estimated transaction costs			60
Estimated purchase price		\$	<u>5,899</u>

For the purpose of this pro forma analysis, the above estimated purchase price has been allocated based on a preliminary estimate of the fair value of assets and liabilities to be acquired.

There has been no downward purchase price adjustment assumed for the specified liabilities, as described in the merger agreement. From January 1, 2005 to March 31, 2005 MCI estimates that the amount of cash paid by MCI to settle specified liabilities was \$[ ]. In addition, as of March 31, 2005, MCI had accrued liabilities on its consolidated balance sheet of approximately \$[ ] with respect to matters that it believes would constitute specified liabilities. MCI's \$124 million settlement with the State of Mississippi on May 9, 2005, related to taxes assessed against MCI's predecessor and other tax matters, will be taken into account in the calculation of the specified liabilities amount. While the amounts of MCI's liability balances on its balance sheet may be viewed as indicative of whether there will be a downward purchase price adjustment and the amount of any adjustment, the aggregate specified liabilities amount used to determine whether there will be any downward purchase price adjustment at the closing may differ materially from the amount of cash spent by MCI to settle specified liabilities from January 1, 2005 to March 31, 2005 plus the March 31, 2005 balance sheet liability amount. The following discusses some of the factors that may cause the actual specified liabilities amount to differ from the March 31, 2005 amount:

The specified liabilities amount used in the determination of the downward purchase price adjustment is based on the actual amount of cash spent to satisfy the specified liabilities from January 1, 2005 through the closing of the merger plus an estimate of the amount of cash that will be required to satisfy these claims from and after the closing date.

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

MCI's March 31, 2005 liability balances for the specified liabilities could increase or decrease to the extent that MCI's evaluation of any particular matter changes and is adjusted as required by GAAP subsequent to March 31, 2005, MCI settles that matter for an amount different than it had previously anticipated or new matters arise that had previously not been asserted.

Matters included in the specified liabilities for purposes of the potential downward purchase price adjustment may include items that are not accrued for on MCI's consolidated balance sheet, because, with respect to contingencies subject to statement No. 5 of the Financial Accounting Standards Board, only liabilities that are probable and reasonably estimable are appropriately accrued. Based on current estimates, which are subject to change, MCI does not believe amounts with respect to these matters that have not been accrued for would be material.

The specified liabilities include a large number of claims that are expected to be resolved over time. Changes in estimates or settlement experience with respect to any particular claim could be offset by changes in estimates or settlement experience with respect to other claims, and changes in one fiscal period could be offset by changes in another fiscal period.

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONDENSED****CONSOLIDATED FINANCIAL STATEMENTS Continued**

Accordingly, it is not possible to predict the expected downward purchase price adjustment, if any. However, the following sensitivity analyses have been provided to reflect a range of potential pro forma financial results for the three months ended March 31, 2005 for the downward purchase price adjustment.

**Adjustment to Special Cash Dividend**

(dollars in millions, except per share amounts)

Amount of Adjustment	Adjusted Special Cash Dividend	Net Income Effect	Per Diluted Share Effect
\$ 100	\$ 1,516	\$ (52)	\$(.02)
200	1,429	(104)	(.03)
500	1,169	(260)	(.09)
1,000	735	(521)	(.17)

For the information in the preceding table, since the unaudited pro forma condensed consolidated statement of income for the three months ended March 31, 2005 was prepared as if the merger had occurred on January 1, 2004 and the unaudited pro forma condensed consolidated balance sheet was prepared as if the merger had occurred on March 31, 2005, and since the special cash dividend had not been paid by MCI as of those dates, the unaudited condensed consolidated pro forma financial information assumes the amount of the special cash dividend is paid as cash merger consideration.

**Adjustment to Stock Purchase Price**

(dollars in millions, except per share amounts)

Amount of Adjustment	Adjusted Stock Purchase Price	Per Diluted Share Effect
\$ 100	\$5,814	\$(.02)
200	5,726	(.03)
500	5,466	(.08)
1,000	5,033	(.17)

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

For the information in the preceding table, the adjusted purchase price assumes that the special cash dividend was paid by MCI prior to the closing of the merger.

	(dollars in millions)
<b>Estimated Purchase Price</b>	
Net book value of net assets acquired as of March 31, 2005	\$ 4,122
Less: MCI's existing intangible assets	(1,036)
Reclassification of 43.4 million shares of MCI common stock from investments in unconsolidated businesses (see Note 1)	(1,121)
Less: Special cash dividend to MCI stockholders (2)	(1,603)
	362
Adjusted book value of net assets acquired	362
Remaining allocation:	
Identifiable intangible assets at fair value (3)	2,917
Deferred taxes on MCI's identifiable intangible assets (3)	(1,167)
Goodwill (3)	4,083
Increase in long-term debt to fair value (4)	(296)
Restructuring costs (5)	
	\$ 5,899

- (1) Assumes issuance of shares of MCI common stock contingently issuable to unsecured creditors and unvested restricted stock. In addition, since the amount of any potential downward purchase price adjustment for specified liabilities (see Note 1) will not be determined until the closing of the merger, and

**Table of Contents**

**NOTES TO UNAUDITED PRO FORMA CONDENSED**

**CONSOLIDATED FINANCIAL STATEMENTS Continued**

actual payment experience compared to MCI's estimates nearer to the closing of the merger will determine any adjustment, the pro forma condensed consolidated financial statements do not reflect an amount for this adjustment.

- (2) Represents a special cash dividend to be paid by MCI in a maximum amount of \$5.60 per share of MCI common stock as soon as practicable following the date the MCI stockholder approval for the merger is obtained. This special cash dividend is a part of the total consideration MCI stockholders will receive as described in the merger agreement, and is payable by Verizon in the event it is not fully paid as a special cash dividend (see Note 1).
- (3) Given the high volume of customer contracts, the relatively short contract terms, as well as where customers are in the current terms, and uncertainty about customer contract terms and other identifiable intangible assets at the time the closing is targeted to occur (see Note 1), sufficient information is not available at this time to provide specifics with regard to intangible assets, valuations and appraisal methodologies. However, for purposes of estimating the impact of amortization of identifiable intangible assets, including customer contracts and relationships, patents and trademarks, we have assumed 50% of the total of all acquired intangible assets, before related deferred taxes, will be attributed to amortizable intangible assets and 50% will be attributed to goodwill. Amortizable intangible assets are assumed to be amortized on a straight-line basis over a remaining life of five years.

In connection with the preparation of the unaudited pro forma condensed consolidated financial statements, sample information about current MCI customer contract terms was correlated with Verizon and other comparison company transactions to determine if an accurate estimate of the allocation of the resulting intangible assets could be made, given the circumstances discussed in the preceding paragraph. We determined that while an accurate estimate of the intangible asset allocation was not feasible without performing an extensive valuation similar to the valuation that will be performed once the merger is closed, an allocation of 50% to amortizable intangible assets was a reasonable and, in our view, conservative assumption and any range of estimates would not provide any significantly different results from the pro forma information presented. After calculating deferred taxes on the amortizable intangible asset, using Verizon's statutory income tax rate of 40%, the remaining intangible asset was allocated to goodwill.

For purposes of the unaudited pro forma condensed consolidated financial statements, the estimated allocation to acquired identifiable intangible assets is expected to be within the following general categories:

Customer contracts and relationships.

Rights of way contracts, patents and other intangible assets.

These estimates will be adjusted if the final identifiable intangible asset valuation, which is expected to be complete within 12 months from the completion of the merger, generates amounts that differ from the \$2,917 million estimate, which is amortizable over five years.

In accordance with the requirements of SFAS No. 142, Goodwill and Other Intangible Assets, any goodwill and any acquired indefinite-lived intangibles associated with the merger will not be amortized.

- (4) The fair value of the long-term debt was determined based on quoted market prices of MCI's Senior Notes as of March 31, 2005.
- (5) Certain restructuring and other charges will be recorded subsequent to the merger that, under purchase accounting, may or may not be treated as part of the purchase price of MCI. These costs are not currently estimable or factually supportable and as such have not been reflected in the unaudited pro forma condensed consolidated financial statements.



**Table of Contents**

**NOTES TO UNAUDITED PRO FORMA CONDENSED**

**CONSOLIDATED FINANCIAL STATEMENTS Continued**

**3. Accounting Policies and Financial Statement Classifications**

For purposes of the unaudited pro forma condensed consolidated financial statements, certain reclassifications were made to MCI's financial statements to conform to those classifications used by Verizon. Reclassifications primarily relate to the following:

Equity in loss of unconsolidated businesses in miscellaneous income, net to equity in earnings (loss) of unconsolidated businesses

Dividends and gains from sales of cost method investments in miscellaneous income, net to income (loss) from other unconsolidated businesses

Accounts payable, accrued access costs, accrued interest and other current liabilities to accounts payable, accrued liabilities and other

Upon completion of the merger, Verizon will perform a detailed analysis of MCI's accounting policies and financial statement classifications. As a result of that analysis, it may become necessary to make additional reclassifications to the consolidated financial statements.

The expected useful lives of MCI's property, plant and equipment are as follows:

Transmission equipment (including conduit)	4 to 30 years
Telecommunications equipment	5 to 9 years
Furniture, fixtures, buildings and other	4 to 39 years
Software	3 to 6 years

**4. Intercompany Transactions**

Transactions between Verizon and MCI are primarily limited to local, access and other telecommunications services provided by Verizon to MCI and long distance services provided by MCI to Verizon as well as reciprocal compensation paid by Verizon to MCI.

Upon completion of the merger, transactions that occurred in connection with these services would be considered intercompany transactions. All significant intercompany balances and transactions related to these arrangements have been eliminated from the unaudited pro forma condensed consolidated financial statements.

**5. Pro Forma Adjustments**

Adjustments included in the column under the heading "Pro Forma Adjustments" primarily relate to the following:

(a) To eliminate balances and transactions between Verizon and MCI, which upon completion of the merger, would be considered intercompany balances and transactions. These transactions would result in the elimination of certain service revenues and cost of services, accounts receivable and accounts payable and accrued liabilities balances, based on inquiries of Verizon and MCI financial systems. In addition, the accounts payable and accrued liabilities adjustment includes estimated transaction costs of \$60 million, based on inquiries of service providers and internal estimates of other merger-related incremental costs.

(b) To record amortization of the portion of the purchase price allocated to amortizable intangible assets:

	<b>Three months ended March 31, 2005</b>	<b>Year ended December 31, 2004</b>
	<u>          </u>	<u>          </u>
	(dollars in millions)	
Amortization of acquired intangible assets	\$ 146	\$ 583
Amortization on intangible assets recorded by MCI	(41)	(216)
	<u>          </u>	<u>          </u>
<b>Total pro forma adjustment</b>	<b>\$ 105</b>	<b>\$ 367</b>
	<u>          </u>	<u>          </u>

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONDENSED****CONSOLIDATED FINANCIAL STATEMENTS Continued**

Amortization of acquired intangible assets is based on a five-year life (see Note 2).

(c) To record the payment of the special cash dividend of \$5.60 per MCI share times 286.3 million MCI shares (see Note 2) and the related impact on interest income of the purchase of 43.4 million shares of MCI common stock and the special cash dividend totaling \$2,724 million, based on an interest rate of 1% per annum.

(d) To reflect the impact of income taxes on the pro forma adjustments, utilizing Verizon's statutory tax rate of 40%.

(e) To reclassify MCI's non-current deferred income tax assets to non-current deferred tax liabilities, see (i) below, and current deferred income tax liability to prepaid expenses and other in order to reflect the net current and net non-current deferred taxes in the appropriate consolidated balance sheet accounts.

(f) To reclassify the unconsolidated interest in MCI that resulted from the purchase of 43.4 million shares of MCI common stock on May 17, 2005 (see Note 1) to a consolidated investment.

(g) To record the estimated amount of goodwill, based on the assumption that identifiable intangible assets, including customer contracts and relationships, patents and trademarks, were allocated 50% of the total of all acquired intangible assets and 50% was attributed to goodwill (see Note 2 for a more complete discussion of the intangible asset allocation methodology).

(h) To record the following identifiable intangible asset adjustments:

	<b>As of</b>
	<b>March 31, 2005</b>
	<b>(dollars in millions)</b>
Elimination of MCI's existing identifiable intangible assets	\$ (1,036)
Acquired identifiable amortizable intangible assets (see Note 2)	2,917
<b>Total pro forma adjustment</b>	<b>\$ 1,881</b>

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

(i) To record the reclassification of \$5,665 million of MCI's Senior Notes to debt maturing within one year, reflecting the Senior Notes' change in control provisions, and an increase in long-term debt to reflect the difference between the book value and fair value of long-term debt of \$296 million. The fair value of the long-term debt was determined based on quoted market prices of MCI's Senior Notes as of March 31, 2005. If the Senior Notes are not redeemed by MCI prior to the merger and are redeemed by Verizon in connection with the change of control provisions of the Senior Notes at 101% of the principal amount plus accrued interest, Verizon expects to fund the repayment of the Senior Notes through bank or capital markets transactions. No determination has been made regarding whether the Senior Notes will be redeemed prior to or repurchased following the closing of the merger. However, given Verizon's and MCI's current average borrowing rates, bank or capital markets transactions in connection with Verizon's repurchase of the Senior Notes would likely have a favorable impact on the unaudited pro forma condensed consolidated statements of income.

(j) To record a deferred tax liability for the acquired identifiable amortizable intangible assets, net of the reclassification of MCI's non-current deferred tax asset:

	As of <u>March 31, 2005</u>
	<u>(dollars in millions)</u>
Reclassification of MCI's non-current deferred tax asset	\$ (456)
Deferred tax liability on acquired identifiable amortizable intangible assets (see Note 2)	1,167
Total pro forma adjustment	\$ 711

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONDENSED****CONSOLIDATED FINANCIAL STATEMENTS Continued**

(k) To record the following common stock adjustments:

	As of
	March 31, 2005
	(dollars in millions)
Elimination of MCI common stock (\$.01 par value)	\$ (3)
Issuance of Verizon common stock (\$.10 par value)	16
<b>Total pro forma adjustment</b>	<b>\$ 13</b>

(l) To record the following contributed capital balances:

	As of
	March 31, 2005
	(dollars in millions)
Elimination of MCI's contributed capital	\$ (8,327)
Verizon contributed capital from the issuance of common stock	5,823
<b>Total pro forma adjustment</b>	<b>\$ (2,504)</b>

(m) To eliminate MCI's accumulated deficit.

(n) To eliminate MCI's accumulated other comprehensive loss balance.

(o) To eliminate MCI's deferred stock-based compensation balance.

The unaudited pro forma consolidated basic and diluted earnings per share for the three months ended March 31, 2005 and the year ended December 31, 2004 are based on the consolidated basic and diluted weighted average shares of Verizon and MCI. The historical basic and

diluted weighted average shares of MCI were converted at an assumed exchange ratio of 0.5743.

The unaudited pro forma condensed consolidated financial statements are presented for illustrative purposes only and do not reflect the realization of potential cost savings, any related restructuring costs or the impact of a change in control and other similar provisions included in MCI agreements (see the following paragraph for additional information). Certain cost savings may result from the merger; however, there can be no assurance that these cost savings will be achieved. Cost savings, if achieved, could result from, among other things, the reduction of overhead expenses, including employee levels and the elimination of duplicate facilities and capital expenditures. The unaudited pro forma balance sheet reflects the merger as if it had been effective on March 31, 2005. The unaudited pro forma condensed consolidated statements of income reflect the merger as if it had been effective on January 1, 2004.

The closing of the merger will constitute a change of control under MCI's outstanding Senior Notes. Unless these Senior Notes are redeemed by MCI in accordance with their terms prior to the closing of the merger, MCI, LLC will be obligated to make an offer to purchase these notes within 30 days following the closing of the merger at a purchase price equal to 101% of the principal amount plus accrued interest. In addition, under the MCI Severance Plan for Vice Presidents and Above, eligible employees who are terminated by MCI without cause or terminate their employment for good reason within 24 months of a change in control are entitled to a severance payment in the amount of 12 months of base salary (for vice presidents) or 12 months of base salary plus target bonus (for senior vice presidents and above). Also, MCI's management restricted stock plan provides for immediate vesting of and lapse of all restrictions on all outstanding stock awards if a participant is terminated without cause within two years after a change in control (as these terms are defined in the plan). On April 15, 2005, MCI's board of directors approved the adoption of a broad-based retention program to help ensure the retention of key employees. All employees, other than Mr. Capellas and members of MCI's executive leadership team (which includes MCI's named executive officers), are eligible to participate in the retention program.

**Table of Contents**

**VERIZON**

Verizon is one of the world's leading providers of communications services, employing approximately 212,000 people. Verizon is the largest provider of wireline communications in the United States, with approximately 52 million access lines. Verizon's domestic wireline telecommunications business provides local telephone services in 28 states and Washington, D.C. and nationwide long-distance and other communications products and services. These services include voice and data transport, enhanced and custom calling features, network access, directory assistance, private lines and public telephones, long distance services, customer premises equipment distribution, data solutions and systems integration, billing and collections, Internet access services and inventory management services.

Verizon Wireless is the most profitable wireless communications provider in the U.S. in terms of operating income. Verizon Wireless has the second largest customer base of any U.S. wireless provider, with 45.5 million wireless subscribers as of March 31, 2005, and provides wireless voice and data services across the United States. Approximately 273 million people reside in areas of the U.S. in which Verizon Wireless has FCC licenses to offer its services and approximately 246 million people reside in areas covered by its service. This coverage includes approximately 90% of the population in its licensed areas and 49 of the 50 and 97 of the 100 most populated U.S. metropolitan areas. Verizon Wireless was formed in April 2000 in connection with the combination of the U.S. wireless operations and interests of Verizon and Vodafone Group Plc. Verizon owns a controlling 55% interest in Verizon Wireless and Vodafone owns the remaining 45% interest.

Verizon is a world leader in print and online directory publishing and a content provider for electronic communications products and services. Its multi-platform business comprises print publishing services, including SuperPages directories, online directory and search services through superpages.com, and SuperPages On The Go, which is Verizon's directory and information service on wireless telephones. Verizon's information services business operations are principally in the United States. The information services business provides sales, publishing and other related services for approximately 1,700 directory titles in 45 states, Washington D.C, five countries and a Commonwealth outside the United States. This includes approximately 1,200 Verizon directory titles with a circulation of approximately 124 million copies in the U.S. and approximately nine million copies internationally.

Verizon's international presence includes wireline and wireless communications operations and investments, primarily to the Americas. Verizon also maintains investments in Europe. Verizon's international segment manages approximately five million access lines and provides wireless services to approximately 28 million customers.

Verizon was formerly known as Bell Atlantic Corporation, which was incorporated in 1983 under the laws of the State of Delaware. Verizon began doing business as Verizon Communications on June 30, 2000, when a Bell Atlantic Corporation subsidiary merged with GTE Corporation, and changed its legal name to Verizon Communications Inc. on September 22, 2000.

In 2004, Verizon's operating revenues were \$71.3 billion, up 5.7 percent from 2003. Reported net income for 2004 was \$7.8 billion. In the first quarter of 2005, Verizon's operating revenues were \$18.2 billion, up 6.6% from the first quarter of 2004. Reported net income for the first quarter of 2005 was \$1.8 billion.

This proxy statement and prospectus incorporates important business and financial information about Verizon from other documents that are not included in or delivered with this proxy statement and prospectus. For a listing of the documents incorporated by reference in this proxy statement and prospectus, see "Where You Can Find More Information" beginning on page 152.





**Table of Contents**

**MCI**

MCI, Inc., a Delaware corporation (formerly known as WorldCom, Inc., a public corporation organized in 1983 under the laws of Georgia), serves as a holding company for its direct and indirect domestic subsidiaries and foreign affiliates (collectively referred to as MCI). Prior to and including December 31, 2003, all operations of the business resulted from the operations of WorldCom.

MCI is one of the world's leading global communication companies, providing a broad range of services in over 200 countries on six continents. MCI provides Internet, data and voice communication services for thousands of businesses and government entities throughout the world and millions of consumers in the United States. MCI owns and operates one of the most extensive communications networks in the world, comprising approximately 100,000 route miles of network connections linking metropolitan centers and various regions across North America, Europe, Asia, Latin America, the Middle East, Africa and Australia. In addition to transporting customer traffic over its network, MCI provides value-added services that make communications more secure, reliable and efficient and MCI provides managed network services for customers that outsource all or portions of their communications and information processing operations. As of December 31, 2004, MCI employed approximately 40,000 full and part-time employees.

In March 2004, MCI realigned its operations into three new business segments and began operating under these segments in the second quarter of 2004. Effective with the realignment, MCI's business segments are as follows:

**Enterprise Markets** serves Global Accounts, Government Markets, and System Integrators. Global Accounts provides communications and network solutions to large multinational corporations requiring complex international network services. Government Markets provides similar services to various government agencies. System Integrators serves customers through partnerships with third-party network solutions providers. In all cases, these services include local-to-global business data, Internet, voice services and managed network services.

**U.S. Sales & Service** serves MCI's Mass Markets business, which includes subscription-based residential and certain small business accounts, and transactional products including 10-10-987, 10-10-220, 1-800-COLLECT, MCI Prepaid card, and MCI's Commercial Accounts business, which serves small to large business accounts. Commercial Accounts also includes MCI's SkyTel business, which provides wireless email, interactive two-way messaging, wireless telemetry services and traditional text and numeric paging to customers throughout the U.S.

**International & Wholesale Markets** serves MCI's domestic and international wholesale accounts, as well as retail and government customers in Europe, the Middle East and Africa, the Asia Pacific region, Latin America and Canada. The segment provides telecommunications services, which include voice, data, Internet and managed network services.

MCI is the successor to Worldcom, Inc. following Worldcom's emergence from bankruptcy on April 20, 2004. For the quarter ended March 31, 2005, MCI had revenue of \$4.8 billion and net loss of \$2.0 million. For the year ended December 31, 2004, MCI had revenue of \$20.7 billion and net loss of \$4.0 billion (including an impairment charge of \$3.5 billion).

**Table of Contents**

**THE SPECIAL MEETING OF MCI STOCKHOLDERS**

This section contains information from MCI for MCI stockholders about the special meeting of MCI stockholders MCI has called to consider the adoption of the merger agreement and approval of the merger. Together with this proxy statement and prospectus, MCI is also sending you a notice of the special meeting of MCI stockholders and a form of proxy that is being solicited by MCI's board of directors for use at the special meeting of MCI stockholders. **The information and instructions contained in this section are addressed to MCI stockholders and all references to you in this section should be understood to be addressed to MCI stockholders.**

**Date, Time and Place of the Special Meeting of MCI Stockholders**

This proxy statement and prospectus is being furnished by MCI's board of directors in connection with the solicitation of proxies from holders of MCI common stock for use at the special meeting of MCI stockholders to be held at [ ] on [ ], 2005, beginning at [ ] a.m., Eastern Daylight Time, and at any adjournment or postponement of the special meeting of MCI stockholders.

**Purpose of the Special Meeting of MCI Stockholders**

The special meeting of MCI stockholders will be held to consider and vote upon a proposal to adopt the merger agreement and approve the merger, a proposal to authorize MCI's board of directors to act in its discretion with respect to any other business that may properly come before the special meeting and a proposal to authorize MCI's board of directors to act in its discretion with respect to any adjournments or postponements at the special meeting to permit further solicitation of proxies for the merger.

**Record Date and Outstanding Shares**

MCI's board of directors has fixed the close of business on [ ], 2005, as the record date. Only stockholders of record of MCI common stock on the books of MCI as of the close of business on the record date will be entitled to notice of, and to vote at, the special meeting of MCI stockholders and any postponements or adjournments of the special meeting of MCI stockholders. On [ ], 2005, there were [ ] shares of MCI common stock issued and outstanding held by [ ] stockholders of record. The number of record stockholders does not include persons whose stock is held in nominee or street name accounts through brokers.

**Quorum Requirement**

A majority of all shares of MCI common stock outstanding on the record date, represented in person or by proxy, constitutes a quorum for the transaction of business at the special meeting of MCI stockholders. You will be considered part of the quorum if you return a signed and dated proxy card, if you vote by telephone or the Internet, or if you vote in person at the special meeting of MCI stockholders. Abstentions and shares of MCI common stock voted by a bank or broker holding shares of MCI common stock for a beneficial owner are counted as present and entitled to vote for purposes of determining a quorum.

If a quorum is not present at the special meeting of MCI stockholders, MCI intends to adjourn or postpone the meeting to solicit additional proxies.

**Vote Required**

Each holder of MCI common stock will be entitled to one vote, in person or by proxy, for each share of MCI common stock registered in the holder's name on the books of MCI as of the record date on any matter submitted for the vote of MCI's stockholders. The proposal for the adoption of the merger agreement and approval of the merger will be approved if a majority of the outstanding shares of MCI common stock entitled to vote at the special meeting of MCI stockholders are voted in favor of the adoption of the merger agreement and approval of the merger.

---

## **Table of Contents**

With respect to the proposal to adopt the merger agreement and approve the merger, failure to vote, abstentions and broker non-votes will not be considered to have been voted in favor of the proposal and will have the same effect as a vote against the proposal.

A broker non-vote occurs on a proposal when a broker is not permitted to vote on that proposal without instruction from the beneficial owner of the shares and no instruction is given by the beneficial owner. A broker is not permitted to vote on the proposal to adopt the merger agreement and approve the merger without instruction from the beneficial owner of the shares of MCI common stock held by the broker. Therefore, if your shares of MCI common stock are held in an account at a brokerage firm or bank, and you do not provide the broker or bank with instructions on how to vote the shares of MCI common stock which you beneficially own in accordance with the instructions received from the brokerage firm or bank, a broker non-vote will occur with respect to those shares of MCI common stock.

### **Shares Beneficially Owned as of the Record Date**

To our knowledge, none of MCI's stockholders have entered into voting agreements with Verizon. Consistent with the terms of the arrangement under which 43.4 million shares of MCI common stock are held in trust for the benefit of Verizon, the trustee will vote these shares of MCI common stock acquired by Verizon on May 17, 2005 as directed by Verizon on the approval of the merger, the election of MCI directors and other matters that could be expected to further or hinder the approval of the merger. With respect to other matters, the trustee has agreed to grant MCI a proxy to vote the shares of MCI common stock held by the trustee in the same proportion as the remaining shares of MCI are voted. Based on the number of shares of MCI common stock outstanding as of [ ], 2005, the record date for the special meeting of MCI stockholders, MCI's directors and executive officers and their affiliates, as a group, beneficially owned or had the right to vote an aggregate of [ ] shares of MCI common stock, which would represent approximately [ ] percent of all outstanding shares of MCI common stock entitled to vote at the special meeting of MCI stockholders. MCI's officers and directors have informed MCI that they intend to vote their shares of MCI common stock in favor of the proposal to adopt the merger agreement and approve the merger. As of the record date, Verizon's directors and executive officers and their affiliates, including Verizon, beneficially owned [ ] shares of MCI common stock or approximately [ ] percent of the outstanding shares of MCI common stock entitled to vote at the special meeting of the MCI stockholders. Verizon has agreed to vote the 43.4 million shares referred to above (and any other shares of MCI common stock that it acquires) in favor of the proposal to adopt the merger agreement and approve the merger so long as this adoption and approval is then recommended by MCI's board of directors.

### **Voting at the Special Meeting of MCI Stockholders**

If you are an MCI stockholder of record on the record date and you attend the special meeting of MCI stockholders, you may vote in person by completing a ballot at the special meeting of MCI stockholders even if you already have signed, dated and returned a proxy card. If your shares of MCI common stock are held in the name of a broker or nominee, you may not vote your shares of MCI common stock in person at the special meeting of MCI stockholders unless you obtain a signed proxy from the record holder giving you the right to vote the shares of MCI common stock.

### **Proxies**

MCI stockholders may grant their proxies by mail by completing the enclosed proxy card, and signing, dating and returning it in the enclosed envelope. We recommend you do so by [ ], 2005 to help ensure timely delivery. We have arranged for MCI stockholders who are stockholders of record to have the option to submit their proxies by using the telephone or the Internet. The laws of Delaware, under which MCI is incorporated, specifically permit electronically transmitted proxies, provided that each proxy contains or is submitted with information that

enables the inspectors of election to determine that the proxy was authorized by the stockholder.

## **Table of Contents**

Instructions for voting by using the telephone or the Internet are printed on the proxy voting instructions attached to the proxy card. In order to vote via the Internet, please have your proxy card available so you can input the required information from the card. The proxy card shows the Internet website address. When you log on to the Internet website address, you will receive instructions on how to proceed with voting your shares. The telephone and Internet voting procedures are designed to authenticate votes cast by use of a personal identification number. These procedures allow MCI stockholders to appoint a proxy to vote their shares of MCI common stock, and to confirm that their instructions have been properly recorded.

An MCI stockholder whose shares of MCI common stock are held in the name of a broker or nominee should follow the instructions provided by that broker or nominee on how to direct the voting of the stockholder's shares of MCI common stock.

*How Proxies will be Voted.* All shares of MCI common stock represented by proxies properly executed and received by MCI before or at the special meeting of MCI stockholders will be voted in accordance with the instructions indicated on the proxies. If the proxy is properly completed, signed and returned but no instructions are indicated, the shares of MCI common stock will be voted **FOR** the adoption of the merger agreement and approval of the merger, **FOR** authorizing MCI's board of directors to act in its discretion with respect to any other business as may properly come before the special meeting and **FOR** authorizing MCI's board of directors to act in its discretion with respect to any adjournments or postponements of the special meeting to permit further solicitation of proxies for the merger.

*Revoking Your Proxy.* If you grant a proxy in respect of your shares of MCI common stock and then attend the special meeting of MCI stockholders, your attendance at the special meeting of MCI stockholders, or at any adjournment or postponement of the special meeting of MCI stockholders, will not automatically revoke your proxy. You can, however, revoke a proxy at any time prior to its exercise by:

delivering to MCI's corporate secretary a written notice of revocation before the special meeting of MCI stockholders (or, if the special meeting of MCI stockholders is adjourned or postponed, before the adjourned or postponed meeting is actually held);

delivering to MCI's corporate secretary a later-dated, duly executed proxy (including a proxy by telephone or the Internet) before the special meeting of MCI stockholders (or, if the special meeting of MCI stockholders is adjourned or postponed, before the adjourned or postponed meeting is actually held);

revoking the proxy in accordance with the telephone or Internet voting procedures described in the proxy voting instructions attached to the proxy card; or

attending the special meeting of MCI stockholders and voting in person at the special meeting of MCI stockholders.

If your shares of MCI common stock are held in the name of a broker or nominee, you may change your vote by submitting new voting instructions to your broker or nominee.

## **Solicitation of Proxies**

Proxies may be solicited by mail, personal interview, telephone, facsimile and electronic mail by MCI's directors, officers and employees on a part-time basis and for no additional compensation. MCI will bear the costs it incurs in the solicitation of proxies under this proxy statement and

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

prospectus, including amounts paid in reimbursement to banks, brokerage firms, custodians, nominees and others for their expenses in forwarding soliciting material to the beneficial owners of MCI common stock.

MCI has retained MacKenzie Partners, Inc. to assist it with the solicitation of proxies and to verify certain records related to the solicitations. MCI has agreed to pay MacKenzie Partners, Inc. a fee of \$1,250,000 in

## **Table of Contents**

addition to its out-of-pocket expenses for services rendered and to indemnify MacKenzie Partners, Inc. against certain liabilities arising out of MacKenzie Partners, Inc.'s engagement (except for those resulting from MacKenzie Partners, Inc.'s gross negligence or intentional misconduct).

Verizon has retained Innisfree M&A Incorporated to assist it with the solicitation of proxies. Verizon has agreed to pay Innisfree M&A Incorporated a fee of \$[ ] in addition to its out-of-pocket expenses for services rendered and to indemnify Innisfree M&A Incorporated against certain liabilities arising out of Innisfree M&A Incorporated's engagement (except for those resulting from Innisfree M&A Incorporated's gross negligence or intentional misconduct).

## **Other Business**

MCI's board of directors currently is not aware of any business to be acted upon at the special meeting of MCI stockholders other than as described in this proxy statement and prospectus. If, however, other matters that MCI is not aware of a reasonable time before the date of this proxy statement and prospectus are properly brought before the special meeting of MCI stockholders or any adjournments or postponements of the special meeting of MCI stockholders in the absence of instructions to the contrary, persons appointed as proxies will have discretion to vote or act on those matters in their best judgment. A specific proposal has been included on the proxy card to authorize MCI's board of directors to act in its discretion with respect to any adjournments or postponements to permit further solicitation of proxies for the merger.

## **Communications by MCI's Stockholders with MCI**

Any written revocation of a proxy or other communications in connection with this proxy statement and prospectus and requests for additional copies of this proxy statement and prospectus or the proxy card should be addressed to MCI Investor Relations, 22001 Loudoun County Parkway, Ashburn, Virginia 20147. If you have any questions or need further assistance in voting your shares of MCI common stock, please call MCI Investor Relations at (866) 642-0211.

## **Appraisal Rights**

MCI stockholders who do not vote to adopt the merger agreement and approve the merger and who otherwise comply with the applicable requirements of the DGCL may have the right to receive an appraisal of the value of their shares of MCI common stock in connection with the merger rather than receive the merger consideration. See "The Merger Appraisal Rights" beginning on page 97. In addition, the text of the DGCL Section 262 is included as Appendix E to this proxy statement and prospectus.



**Table of Contents****COMPARATIVE PER SHARE MARKET PRICE AND DIVIDEND INFORMATION**

MCI common stock has traded on NASDAQ under the symbol MCIP since July 14, 2004. Verizon common stock is listed on the NYSE under the symbol VZ, as well as on the Philadelphia, Boston, Chicago, Pacific, London, Swiss, Amsterdam and Frankfurt exchanges.

In July 2001, WorldCom created a two class common stock structure (WorldCom group common stock and MCI group common stock). Prior to MCI's predecessor company's bankruptcy proceedings and continuing through July 29, 2002, shares of WorldCom group common stock and MCI group common stock traded on NASDAQ under the symbols WCOM and MCIT, respectively. On July 29, 2002, WorldCom issued a press release announcing NASDAQ's decision to delist the shares of the WorldCom group common stock and MCI group common stock due to WorldCom's July 21, 2002, bankruptcy filing and the pending restatement of WorldCom's financial statements. On July 30, 2002, the shares of WorldCom group common stock and MCI group common stock commenced trading on the OTC market under the symbols WCOEQ and MCWEQ. Pursuant to MCI's plan of reorganization, all shares of WorldCom group common stock and MCI group common stock were cancelled and rendered null and void on April 20, 2004, the date MCI emerged from bankruptcy. Prior to its listing date on July 14, 2004, the MCI common stock was trading on an over-the-counter market through April 19, 2004 and after issuance, from April 20, 2004 to July 13, 2004, in the OTC market under the symbols MCI-AV and MCI-A, respectively.

The following table sets forth the high and low trade quotations per share of Verizon common stock on the NYSE, WorldCom group common stock and MCI group common stock as reported on the OTC market from January 1, 2003 through April 19, 2004 and the MCI common stock from November 3, 2003 through December 31, 2004 as reported on the OTC market and NASDAQ. The stock price information is based on published financial sources. OTC market quotations reflect inter-dealer prices, without retail mark-up, mark-down or commissions, and may not necessarily represent actual transactions.

	MCI							
	Verizon		WorldCom Group Common Stock		MCI Group Common Stock		Common Stock(2)	
	Common Stock		(Ticker: WCOEQ)(1)		(Ticker: MCWEQ)(1)		(Ticker: MCIP)(3)	
	High	Low	High	Low	High	Low	High	Low
<b>2003</b>								
Quarter ended March 31	\$ 44.31	\$ 32.06	\$ 0.20	\$ 0.11	\$ 0.35	\$ 0.02	\$	\$
Quarter ended June 30	41.35	32.80	0.15	0.03	0.29	0.02		
Quarter ended September 30	40.25	32.05	0.12	0.03	0.53	0.11		
Quarter ended December 31	35.25	31.10	0.20	0.01	0.26	0.00	27.00	22.30
<b>2004</b>								
Quarter ended March 31	\$ 39.54	\$ 35.08	\$ 0.20	\$ 0.00	\$ 0.75	\$ 0.02	\$ 26.45	\$ 19.00
Quarter ended June 30	38.20	34.25	0.06	0.00	0.08	0.01	22.70	12.50
Quarter ended September 30	41.01	34.13					17.75	13.69
Quarter ended December 31	42.27	38.26					20.34	15.84
<b>2005</b>								
Quarter ended March 31	\$ 41.06	\$ 34.38					\$ 25.60	\$ 17.85
Quarter ended June 30	36.25	33.71					27.74	24.80

(1) Commenced trading on the OTC market on July 30, 2002, and ceased trading on April 20, 2004 when the stock was cancelled for no consideration.

(2)

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Share quotations include high and low trades for the when issued stock through April 19, 2004 and after issuance, from April 20, 2004 to July 13, 2004 on the OTC market. Thereafter, share quotations are for MCI common stock on NASDAQ.

- (3) Commenced trading on November 3, 2003 on a when issued basis under the symbol MCIAY, traded under the symbol MCIA from April 20, 2004 through July 13, 2004, and commenced trading under the symbol MCIP on July 14, 2004.

**Table of Contents**

The information above shows only historical comparisons. No assurances can be given as to the market prices of Verizon common stock or MCI common stock at any time before the closing of the merger or as to the market price of Verizon common stock at any time following the closing of the merger.

**Recent Closing Prices**

The following table sets forth the closing prices per share of Verizon common stock as reported on the NYSE Composite Transaction Tape on January 26, 2005, the last full trading day prior to the first news reports reporting on the probability of the acquisition of AT&T by SBC; on February 2, 2005, the first full trading day prior to the first news reports reporting on discussions between MCI and Qwest relating to a potential business combination; on February 11, 2005, the last full trading day prior to the announcement of the merger; on April 29, 2005, the last full trading day prior to the announcement of the most recent amendment of the merger agreement; and on July 19, 2005, the most recent practicable date prior to the date of this proxy statement and prospectus.

For illustrative purposes, this table also sets forth the equivalent price per share of MCI common stock on those dates. The table assumes an exchange ratio of 0.5743, and that there has been no downward purchase price adjustment. Therefore, the equivalent price per share is equal to the product of the closing price of a share of Verizon common stock on that date and the exchange ratio in connection with the merger. The exchange ratio will be equal to the greater of (a) 0.5743 and (b) the quotient obtained by dividing \$20.40 by the Verizon average stock price. The table also sets forth the equivalent price per share of MCI common stock after giving effect to the special cash dividend. The equivalent price per share after giving effect to the special cash dividend is equal to the sum of the equivalent price per share, plus \$5.60, the maximum amount of the special cash dividend scheduled to be paid as soon as practicable after the MCI stockholders adopt the merger agreement and approve the merger but prior to the closing of the merger. Although the special cash dividend is subject to reduction for the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger, for the purposes of illustrating the per share equivalent after giving effect to the special cash dividend, we have assumed the maximum special cash dividend of \$5.60.

These prices will fluctuate prior to the special meeting of MCI stockholders and the merger, and stockholders are urged to obtain current market quotations prior to making any decision with respect to the merger.

	<u>Verizon</u> <u>Common Stock</u>	<u>MCI</u> <u>Common Stock</u>	<u>MCI</u> <u>Common</u> <u>Stock Per</u> <u>Share</u> <u>Equivalent(1)</u>	<u>MCI Common</u> <u>Stock Per Share</u> <u>Equivalent</u> <u>Giving Effect to</u> <u>the Special Cash</u> <u>Dividend(1)</u>
January 26, 2005	\$36.52	\$18.66	\$20.97	\$26.57
February 2, 2005	\$35.88	\$19.68	\$20.61	\$26.21
February 11, 2005	\$36.31	\$20.75	\$20.85	\$26.45
April 29, 2005	\$35.80	\$26.53	\$20.56	\$26.16
July 19, 2005	\$34.50	\$25.61	\$20.40	\$26.00

- (1) Where Verizon's common stock price is below \$35.52 per share, the MCI common stock per share equivalent and MCI common stock per share equivalent giving effect to the special cash dividend will be \$20.40 per share and \$26.00 per share, respectively, since the exchange ratio cannot be less than 0.5743 (assuming that there has been no downward purchase price adjustment).

**Dividend Information**

From 1997 until February 1, 2005, Verizon paid regular quarterly dividends on its common stock of \$0.385. On March 4, 2005, Verizon's board of directors approved a 5.2% increase in its quarterly dividend to \$0.405 per share. MCI currently does not plan to pay any further quarterly dividends on its common stock (other than the special cash dividend as permitted by the merger agreement).

**Table of Contents**

After adoption of the merger agreement and approval of the merger by the MCI stockholders and prior to the closing of the merger, and upon approval by MCI's board of directors, MCI will declare and pay a special cash dividend constituting all its remaining excess cash in an amount up to \$5.60 per share less the per share amount of any dividend declared by MCI between February 14, 2005 and the closing of the merger (but excluding the \$0.40 per share dividend paid by MCI on March 15, 2005). The merger agreement provides that MCI will not pay regular quarterly dividends after the date on which the special cash dividend is paid.

**Table of Contents**

**COMPARISON OF RIGHTS OF VERIZON STOCKHOLDERS AND MCI STOCKHOLDERS**

Following the closing of the merger, the stockholders of MCI will become stockholders of Verizon, and the Verizon certificate of incorporation and the Verizon bylaws will govern the rights of former MCI stockholders. The rights of Verizon stockholders are currently governed by Delaware law, Verizon's restated certificate of incorporation and Verizon's bylaws. The rights of MCI stockholders are currently governed by Delaware law, MCI's certificate of incorporation and MCI's bylaws. Both companies are Delaware corporations; therefore, many of the rights of MCI stockholders will be similar to their rights as Verizon stockholders.

MCI has, since November, 2002, had the oversight of a corporate monitor, pursuant to a permanent injunction entered by the United States District Court for the Southern District of New York against MCI's predecessor company on November 26, 2002. As part of the corporate monitor's oversight, the corporate monitor developed corporate governance principles and processes entitled "Restoring Trust," to which MCI's predecessor company and MCI were subject. MCI's certificate of incorporation was adopted to put into effect the provisions of the Restoring Trust and carry out aspects of MCI's plan of reorganization. As a result, MCI's certificate of incorporation contains certain provisions implementing Restoring Trust that are not, and will not be, reflected in Verizon's restated certificate of incorporation.

The following is a summary of material differences between the rights of MCI stockholders and the rights of Verizon stockholders. It is not a complete statement of the provisions affecting, and the differences between, the rights of MCI stockholders and Verizon stockholders. The summary is qualified in its entirety by reference to Delaware law, Verizon's restated certificate of incorporation, Verizon's bylaws, MCI's certificate of incorporation and MCI's bylaws.

	<b>Rights of Verizon Stockholders</b>	<b>Rights of MCI Stockholders</b>
<b><i>Authorized Capital Stock</i></b>	<p>The authorized capital stock of Verizon consists of 4,250,000,000 shares of Verizon common stock, par value \$0.10 per share, and 250,000,000 shares of Verizon preferred stock, par value \$0.10 per share.</p> <p>Verizon's restated certificate of incorporation authorizes Verizon to issue blank check preferred stock, the rights, preferences and limitations of which may be fixed by Verizon's board of directors.</p>	<p>The authorized capital stock of MCI consists of 3,000,000,000 shares of MCI common stock, par value \$0.01 per share.</p> <p>Under MCI's certificate of incorporation, MCI is not permitted to issue non-voting equity securities.</p>
<b><i>Size of the Board of Directors</i></b>	<p>Under the restated certificate of incorporation, the number of directors on Verizon's board of directors is set at twenty-two but is subject to the right of the board of directors to increase or decrease that number.</p> <p>Verizon's board of directors currently consists of eleven directors.</p>	<p>The number of directors on MCI's board of directors is set by the certificate of incorporation as not less than eight nor more than twelve. The bylaws further specify that the exact number shall be determined by MCI's board of directors.</p> <p>MCI's board of directors currently consists of nine directors.</p>



**Table of Contents**

***Nomination of Directors for Election***

**Rights of Verizon Stockholders**

Verizon's bylaws allow stockholders to nominate candidates for election to Verizon's board of directors at the annual stockholders' meeting. Stockholder nominations, other than those made by or at the direction of Verizon's board of directors, must be made pursuant to timely notice in writing to the secretary of the corporation.

**Rights of MCI Stockholders**

MCI's bylaws provide that nominations of persons for election to MCI's board of directors may be made at any meeting of stockholders only (a) pursuant to the corporation's notice of meeting, (b) by or at the direction of MCI's board of directors or (c) by any of MCI stockholder who was a stockholder of record at the time of giving of notice, who is entitled to vote at the meeting and who complies with the notice procedures set forth in the bylaws.

Each calendar year, at least one independent director who has not served as a director of MCI or any subsidiary for the last five years shall be elected or appointed as a director. The Nominating and Corporate Governance Committee reviews potential nominees and solicits nominations for vacancies from MCI's ten largest stockholders (or any greater number as may be necessary to represent at least 15% of the outstanding shares of MCI) pursuant to the procedures set forth in a Corporate Policy.

In the absence of an agreement between those stockholders and the Nominating and Corporate Governance Committee on the nominees for vacancies, the procedure for nomination of a director by those stockholders shall be set forth in a Corporate Policy to be adopted by the Nominating and Corporate Governance Committee.

MCI solicited nominations for director from all its stockholders via 8-K and its Web site in 2004-2005 and received no nominations.



**Table of Contents**

	<b>Rights of Verizon Stockholders</b>	<b>Rights of MCI Stockholders</b>
<i><b>Director Independence and Qualifications</b></i>	Verizon’s restated certificate of incorporation and bylaws do not provide for director independence or set forth specific board qualification requirements.	MCI’s certificate of incorporation and bylaws provide for the independence of all directors (other than the CEO) and require the CEO and other directors to meet a number of qualifications and requirements relating to skills, experiences and expertise.
<i><b>Board Committees</b></i>	Verizon’s restated certificate of incorporation and bylaws provide that Verizon’s board of directors may establish committees that shall have and may exercise the power and authority of the board of directors (with certain exceptions).	Note: the chief executive officer cannot serve as the chairman of MCI’s board of directors. MCI’s certificate of incorporation and bylaws establish and delegate certain authority to an Audit Committee, Compensation Committee, Nominating and Corporate Governance Committee and Risk Management Committee.
<i><b>Stockholder Action Without a Meeting</b></i>	Verizon’s restated certificate of incorporation requires that unanimous stockholder consent is required for any action by written consent.	MCI’s bylaws allow stockholder action by written consent of holders of shares with the minimum number of votes that would be necessary to authorize or take the same action at a meeting at which all shares entitled to vote thereon were present and voted.
<i><b>Calling Special Meetings of Stockholders</b></i>	Verizon’s bylaws provide that a special meeting of stockholders may be called at any time by the chairman of the board or a majority of the board of directors. Verizon’s stockholders do not have the ability to call a special meeting of the stockholders.	MCI’s bylaws provide that special meetings of the stockholders may be called at any time by the board of directors at either its own initiative or at the written request of holders of a majority of all MCI shares entitled to vote at the meeting.
<i><b>Indemnification</b></i>	Verizon’s restated certificate of incorporation provides that Verizon shall indemnify any person who was or is an authorized representative of Verizon, and who was or is a party, or is threatened to be made a party to any corporate or third party proceeding, by reason of the fact that the person was or is an authorized representative of Verizon, against expenses, judgments, fines and amounts paid in settlement actually	MCI’s certificate of incorporation provides that MCI shall indemnify any director of MCI, and shall have the power to indemnify any officer or employee of MCI who is not a director, who was or is a party or is threatened to be made a party to, or testifies in, any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative in nature, by reason of the fact that the

**Table of Contents**

**Rights of Verizon Stockholders**

and reasonably incurred by the person in connection with the proceeding if the person acted in good faith and in a manner that the person reasonably believed to be in, or not opposed to, the best interests of Verizon.

Additionally, expenses actually and reasonably incurred in defending a third party or corporate proceeding shall be paid on behalf of an authorized representative by Verizon in advance of the final disposition of the proceeding and within 30 days of receipt by the secretary of (i) an application from the authorized representative setting forth the basis for indemnification, and (ii) if required by law at the time an application is made, an undertaking by or on behalf of the authorized representative to repay any amount if it shall ultimately be determined that the authorized representative is not entitled to be indemnified. The financial ability of any authorized representative to make a repayment contemplated by the certificate of incorporation shall not be a prerequisite to the making of an advance.

Expenses incurred by other employees and agents may be so paid upon the terms and conditions, if any, as Verizon's board of directors deems appropriate.

**Rights of MCI Stockholders**

person is or was a director, officer or employee of MCI, or is or was serving at the request of MCI as a director, officer or employee of another corporation, partnership, joint venture, employee benefit plan, trust or other enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by the person in connection with the action, suit or proceeding if the person acted in good faith and in a manner the person reasonably believed to be in or not opposed to the best interests of MCI, and, with respect to any criminal action or proceeding, had no reasonable cause to believe the person's conduct was unlawful, to the full extent permitted by law, and MCI may adopt bylaws or enter into agreements with any of these persons for the purpose of providing for this indemnification.

To the extent that an officer or employee of MCI who is not a director has been successful on the merits or otherwise in defense of any action, suit or proceeding referred to above, or in defense of any claim, issue or matter therein, that person shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by the person in connection therewith.

Expenses incurred by an officer, director or employee in defending or testifying in a civil, criminal, administrative or investigative action, suit or proceeding shall (in the case of a director of MCI) and may (in the case of an officer or employee of MCI who is not a director of MCI) be paid by MCI in advance of the final disposition of the action, suit or proceeding upon receipt of an undertaking by or on behalf of the officer, director or employee to repay the amount if it shall ultimately be determined that the officer, director

**Table of Contents**

**Rights of Verizon Stockholders**

**Rights of MCI Stockholders**

***Amendment of Bylaws***

Verizon's bylaws provide that the bylaws may be altered, amended or repealed or new bylaws may be adopted either (1) by vote of the stockholders at a duly organized annual or special meeting of stockholders in accordance with the certificate of incorporation, or (2) by vote of a majority of the entire board of directors at any regular or special meeting of directors if this power is conferred upon the board of directors by the certificate of incorporation.

or employee is not entitled to be indemnified by MCI against the expenses as authorized by the certificate of incorporation and MCI may adopt bylaws or enter into agreements with these persons for the purpose of providing for these advances.

MCI's certificate of incorporation and bylaws provide that the board of directors shall have power to adopt, amend or repeal bylaws, but any bylaws adopted by the board of directors may be amended and repealed by the stockholders.

***Stockholder Rights Plan***

Verizon does not have a stockholder rights plan.

The stockholders may prescribe that any bylaw made by them shall not be altered, amended or repealed by the board of directors.

Under the MCI rights plan, each stockholder receives one right for each share of MCI common stock held. Ten days after public announcement that a bidder had acquired beneficial ownership of 15% or more of MCI's stock, or ten business days after the announcement of an offer that would result in a 15% holder, each right entitles the holder (other than the 15% holder, whose rights automatically become void) to buy common stock at half price that is to pay the exercise price of the rights (\$75) and to receive a number of shares of MCI common stock with a market price (determined as provided in the rights agreement) of twice that amount.

Redemption. MCI's board of directors has the power, until ten days after someone becomes a 15% holder, to remove this potential dilution of the 15% holder by redeeming the rights (at \$0.001 per right), or amending the rights plan.

**Table of Contents**

**Rights of Verizon Stockholders**

**Rights of MCI Stockholders**

Sunset. The rights plan is set to expire on the date of MCI's 2007 annual meeting. If stockholders approve a resolution for the continuation of the rights plan at the 2007 meeting, the rights plan will instead expire on the fifth anniversary of the adoption of the agreement, or April 20, 2009. MCI's board of directors may amend the rights plan without stockholder approval, but the board of directors may not amend this final expiration date without stockholder approval.

Qualifying Offer Exception. The MCI rights plan contains a qualifying offer exception, which means that if a bidder makes an offer that meet certain fair price and other conditions, the rights will not be triggered and the bidder will not be diluted.

The merger with Verizon will not trigger the rights plan or cause the dilution described above because, pursuant to an exception in the rights plan, Verizon is not deemed to be an Acquiring Person under the rights plan since the merger with Verizon was approved by MCI's board of directors prior to (i) the announcement of the transaction and (ii) the point at which Verizon will cross the 15% ownership threshold.

***Supermajority for Stock Splits***

Verizon's organizational documents contain no supermajority voting requirement for stock splits.

Subsequent to April 20, 2005, MCI's organizational documents contain no supermajority voting requirement for stock splits.

***Compensation***

Verizon's organizational documents do not contain compensation limitations.

MCI's certificate of incorporation contains limits on annual executive compensation, severance payments and perquisites.

**Table of Contents**

**Rights of Verizon Stockholders**

**Rights of MCI Stockholders**

The certificate of incorporation prohibits MCI from granting stock options to employees prior to April 20, 2009. Any stock options granted and all other forms of equity-based compensation must be expensed on MCI's profit and loss statement.

The certificate of incorporation requires director compensation to be paid exclusively in cash, and directors are required to make purchases of common stock of MCI representing 25% of the annual cash compensation actually received by directors for board service.

***Auditor Requirements***

Verizon's organizational documents do not contain auditor requirements.

MCI's certificate of incorporation requires MCI to change its Independent Auditor not less than once every ten years and solicit audit proposals from independent registered public accounting firms not less than once every five years.

**Table of Contents**

**LEGAL MATTERS**

The validity of the shares of Verizon common stock offered by this proxy statement and prospectus will be passed upon for Verizon by William P. Barr, its Executive Vice President and General Counsel. As of July 15, 2005, Mr. Barr was the beneficial owner of approximately 13,141 shares of Verizon common stock and had options to purchase an aggregate of 1,336,900 shares of Verizon common stock which are exercisable currently or within the next 60 days. Debevoise & Plimpton LLP will pass upon certain federal income tax considerations of the merger for Verizon.

Davis Polk & Wardwell will pass upon certain federal income tax considerations of the merger for MCI.

**EXPERTS**

The consolidated financial statements of Verizon incorporated by reference in Verizon's Annual Report (Form 10-K) for the year ended December 31, 2004 (including the schedule appearing therein), and Verizon management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2004 included therein, have been audited by Ernst & Young LLP, independent registered public accounting firm, as set forth in its reports therein, included and incorporated by reference therein, and incorporated herein by reference. Such financial statements and management's assessment have been incorporated herein by reference in reliance upon such reports given on the authority of such firm as experts in accounting and auditing.

The consolidated financial statements of MCI and its subsidiaries as of December 31, 2004 and 2003, and for each of the years in the three-year period ended December 31, 2004, and management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2004 have been incorporated by reference herein in reliance upon the reports of KPMG LLP, independent registered public accounting firm, and Deloitte Touche Tohmatsu Auditores Independentes, independent registered accounting firm of Embratel Participações S.A., whose financial statements are consolidated with those of MCI as of December 31, 2003 and for each of the two years in the period then ended as stated in their report thereon, incorporated by reference in this proxy statement and prospectus, and upon the authority of said firms as experts in accounting and auditing.

The financial statements of Embratel Participações S.A. (consolidated with those of MCI) as of December 31, 2003 and for each of the two years in the period ended December 31, 2003 which are not presented separately in MCI's Annual Report on Form 10-K for the year ended December 31, 2004 have been audited by Deloitte Touche Tohmatsu Auditores Independentes, an independent registered accounting firm of Embratel Participações S.A., as stated in its report therein, and incorporated by reference in this proxy statement and prospectus.

The report of KPMG LLP dated March 15, 2005, except for paragraph 8 of Note 22, as to which the date is May 23, 2005 and paragraphs 8 and 11 of Note 17 as to which the date is June 21, 2005, with respect to the consolidated financial statements discussed above, is qualified due to the omission of earnings per share disclosures as required by SFAS, No. 128, Earnings Per Share, for the years ended December 31, 2003 and 2002. The report also contains explanatory paragraphs that describe: MCI's filing for reorganization under Chapter 11 of the United States Bankruptcy Code discussed in Note 5 to the consolidated financial statements and MCI's adoption of fresh-start reporting pursuant to the American Institute of Certified Public Accountants Statement of Position 90-7, Financial Reporting by Entities in Reorganization Under the Bankruptcy Code, as of December 31, 2003 as further described in Note 4 to the consolidated financial statements. As a result, the consolidated financial statements of the successor company are presented on a different basis than those of the predecessor company and, therefore, are not comparable in all respects. In addition, the report indicates that MCI adopted new accounting pronouncements as discussed in Note 2 to the consolidated financial statements as follows: in 2003, SFAS No. 143, Accounting for Asset Retirement Obligations; in 2002, SFAS No. 142, Goodwill and Other

Edgar Filing: VERIZON COMMUNICATIONS INC - Form S-4/A

Intangible Assets and SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

The report of KPMG LLP dated March 15, 2005, on management's assessment of the effectiveness of internal control over financial reporting and the effectiveness of internal control over financial reporting as of

**Table of Contents**

December 31, 2004, expresses the opinion t