

CALCASIEU REAL ESTATE & OIL CO INC  
Form 10KSB  
March 16, 2005  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

---

**FORM 10-KSB**

---

x ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

.. TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

Commission file Number 0-9669

---

**CALCASIEU REAL ESTATE AND OIL CO., INC.**

(Exact Name of registrant as specified in its charter)

---

Louisiana  
(State of other jurisdiction of  
incorporation or organization)

72-0144530  
(I.R.S. Employer  
Identification No.)

One Lakeside Plaza,  
Lake Charles, Louisiana  
(Address of principal executive offices)

70601  
(Zip Code)

Edgar Filing: CALCASIEU REAL ESTATE & OIL CO INC - Form 10KSB

Registrant's telephone number, including area code: (337) 494-4256

Securities registered pursuant to Section 12(b) of the Act:

Common Stock with no par value  
(Title of each class)

American Stock Exchange  
(Name of exchange  
on which registered)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-KSB.

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12-b2 of the Act). Yes  No

As of December 31, 2004, the aggregate market value of the common equity held by non-affiliates (based on the closing price on the American Stock Exchange on December 31, 2004) was approximately \$17,185,282.

The dollar amount of revenues for fiscal year ended December 31, 2004, was \$2,720,258.

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of the latest practicable date. Common Stock, No Par Value, 1,942,495 shares outstanding at March 11, 2005.

**Documents Incorporated by Reference**

Portions of the Registrant's definitive Proxy Statement prepared in connection with the 2005 Annual Meeting of Stockholders are incorporated by reference into Part III, Items 9, 10, 11, 12 and 13 of this Annual Report on Form 10-KSB.

---

**Table of Contents**

**PART I**

**Item 1. BUSINESS**

**General Description**

Calcasieu Real Estate & Oil Co., Inc. is a Louisiana corporation organized in 1930 to receive non-producing mineral royalties spun off by a Southwest Louisiana bank. Over the years as some of the royalties yielded oil and gas income the Company used the proceeds to purchase land. The Company is headquartered in Lake Charles, Louisiana, and all of its land and minerals are located in Southwest Louisiana. The Company owns and operates real estate holdings that produce income from oil and gas royalties, timber sales and agriculture rents.

The Company's shares are listed on the American Stock Exchange. As of March 11, 2005, there were 1,942,495 shares outstanding. The trading symbol is CKX. The Company has revenues less than \$25,000,000 and its public float in 2004 was less than \$25,000,000 consequently the Company is a small business under the Securities Exchange Commission regulations.

As a reporting company, Calcasieu is subject to the informational requirements of the Securities Exchange Act of 1934 (the Exchange Act) and accordingly files its annual report on Form 10-KSB, quarterly reports on 10-QSB, current reports on Form 8-K, proxy statements and other information with the Securities and Exchange Commission (the SEC). The public may read and copy any materials filed with the SEC at the SEC's Public Reference Room at 450 Fifth Street NW, Washington, DC 20549. Please call the SEC at (800) SEC-0330 for further information on the Public Relations Room. As an electronic filer, Calcasieu's public filings are maintained on the SEC's Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. The address of that website is <http://www.sec.gov>.

**Operations**

The Company owns some acreage in total and some acreage in an undivided interest. The acreage owned in total is managed by the Company's officers and the remaining acreage is managed as an entity along with the other owners of undivided interests by an entity known as Walker Louisiana Properties. The Company also owns mineral interests where it does not own the surface. The largest source of income is oil and gas royalties from the Company's land and mineral holdings. The next largest sources are timber sales from the Company's land and agriculture rents. The Company does not consider itself to be in oil and gas producing activities in as much as: (1) it does not search for crude oil or natural gas in their natural states; (2) it does not acquire property for the purpose of exploration or the removing of oil and gas; and (3) it is not involved in construction, drilling and production activities necessary to retrieve oil and gas.

## **Table of Contents**

Oil and gas royalties are paid by the operators who own the wells. Timber income is paid by the highest bidder of the timber. There are several mills in the immediate area who compete for timber. All of the agriculture income comes from tenants who pay annual cash rents. The prices paid for oil, gas and timber depend on national and international market conditions.

We do not separate financial information in the enclosed financial statements by segments because neither agriculture nor timber produce as much as 15% of total receipts.

## **Employees**

The Company has four employees, all of whom are part-time. They are the three officers and one clerical person. The Company is subject to no union contracts nor does the Company have any hospitalization, pension, profit sharing, option or deferred compensation programs. Walker Louisiana Properties has five full-time employees and the Company pays one-sixth of their payroll costs. One employee of Walker is devoted full-time to agriculture and one employee of Walker is devoted full-time to timber.

## **Customers**

The Company's customers are those who have mineral leases on the Company's property or purchase the timber in competitive bids or execute farming leases. The largest customers are the oil and gas operators under the mineral leases. The Company had two operators who paid oil and gas royalties to the Company in excess of 10% of the Company's total revenues. In 2004 income from Cox & Perkins accounted for 34% of revenues and income from Unit Petroleum Company accounted for 15% of revenues. All income is derived from domestic customers. The income from Cox & Perkins is for the Company's 13% interest in an oil and gas unit or 3.345% net royalty for one well. The income from Unit Petroleum Company is for the Company's one-sixth royalty interest in four wells in the Castor Creek field. The net royalty is 4.167% net for the three wells and 2.083 net royalty on one well.

## **Environmental and Other Governmental Regulations**

The operators of the wells are responsible for complying with environmental and other governmental regulations. However, should an operator abandon a well located on Company land, without following prescribed procedure, the land owners could possibly be held responsible. The Company does not believe this would have a material effect on its financial condition.

## **Item 2. PROPERTIES**

The Company owns a total of 13,799 net acres in the Parishes of Allen, Beauregard, Calcasieu, Cameron, Jefferson Davis, LaFourche, Sabine, St. Landry and Vermilion in Louisiana. Most of the



**Table of Contents**

acreage is in Southwest Louisiana within 65 miles of the City of Lake Charles. Much of this land is owned in an undivided interest. Ownership is as follows:

100% Ownership	7,053 acres
40% Ownership of 1,748 acres with Walker Louisiana Properties	699 acres
50% Ownership of 440 acres with Prairie Land Company	220 acres
16.667% Ownership of 34,963 acres comprising Walker Louisiana Properties	5,827 acres

In addition the Company owns a mineral interest in net 237 acres of 5,907 gross acres of land owned by others. Under Louisiana law these minerals will prescribe if ten years pass without mineral activity. Of these acres there are 2,872 gross acres currently producing.

Of the total net 13,799 acres, timberland comprises 6,281 acres, 6528 acres are agricultural land. 741 acres are marsh land and 249 acres represents the Company's one-sixth interest in property contiguous to the city limits of Lake Charles which is future subdivision land.

The table below shows, for the years ended December 31, 2004, December 31, 2003, and December 31, 2002, the Company's net gas produced in thousands of cubic feet (MCF) and net oil produced in barrels (Bbl) and average sales prices relating to oil and gas attributable to the royalty interests of the Company.

	<b>Year Ended</b>	<b>Year Ended</b>	<b>Year Ended</b>
	<b>12/31/04</b>	<b>12/31/03</b>	<b>12/31/02</b>
Net gas produced (MCF)	159,889	153,046	112,492
Average gas sales price (per MCF) 1	\$ 5.91	\$ 5.11	\$ 3.08
Net oil produced (Bbl) 2	28,265	25,618	22,194
Average oil sales price (per Bbl) 1	\$ 39.37	\$ 30.04	\$ 24.39

1. Before deduction of production and severance taxes.

2. Excludes plant products.

**Item 3. LEGAL PROCEEDINGS**

The Company owns a 5.56% undivided interest in 104 acres in Calcasieu Parish and a co-owner has sued for partition. This action is beneficial to the Company. With this exception the Company was not involved in any legal proceedings as of December 31, 2004.

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**Table of Contents****PART II****Item 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS**

The Company's Common Stock is traded on the American Stock Exchange under the trading symbol CKX since its listing on December 8, 2003. Prior to the listing there was no established public trading market for the Common Stock and there had been only limited and sporadic trading in the Common Stock, principally among its shareholders. On March 12, 2005, there were approximately 665 stockholders of record. The Company believes that there are approximately 846 beneficial owners of its Common Stock. There were no sales of unregistered securities of the Company and no purchases of equity securities of the Company during 2004 by the Company. The following table sets forth the high and low sales prices for the Common Stock by quarter during 2004 and 2003

	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>
	<b>Quarter</b>	<b>Quarter</b>	<b>Quarter</b>	<b>Quarter</b>
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Common stock price per share 2004 high	\$ 9.25	\$ 10.00	\$ 8.50	\$ 10.20
low	\$ 7.20	\$ 8.00	\$ 8.00	\$ 8.00
Common stock price per share 2003 high	\$ 7.00	\$ 5.70	\$ 6.05	\$ 7.40
low	\$ 5.00	\$ 4.75	\$ 5.00	\$ 5.50

The Company has paid cash dividends since 1990. The Company is currently paying a quarterly dividend of 7¢ per share and intends to maintain quarterly dividends. A summary of cash dividends is set forth in the table on page 37 of this Annual Report on Form 10-KSB

**Item 6. MANAGEMENT'S DISCUSSION AND ANALYSIS****Overview**

Calcasieu Real Estate & Oil Co., Inc. owns and manages land in Southwest Louisiana. Since its inception in 1930 its principal income has come from oil and gas royalties. These royalties are paid by others who have drilled wells on land either owned in whole or in part by the Company or on land where the Company owns an interest in the mineral rights but not the surface. The Company does not engage in exploration, development or production activities.

The Company also rents agricultural land to rice farmers and raises trees on its timber lands. The agricultural leases are year to year for cash rents calculated on a per acre basis. When timber tracts are ready for cutting, the tracts are marked, bids taken and timber deeds are executed. After timber is sold we contract to have the tracts replanted.





**Table of Contents**

The Company's income will fluctuate with changes in market prices for oil and gas, timber and rice. Since our oil and gas is a depleting asset future income will depend on others finding new discoveries on our holdings. Oil and gas prices are the primary incentive for new exploration. Technology also affects the potential for new discoveries. Most of our royalties come from small discoveries which are a consequence of 3-D seismic technology.

In order to provide sources of future income the Company is always looking to purchase additional land in our immediate area provided it can be used for agriculture or timber and has mineral potential.

**Results of Operations****Calendar 2004 Compared to Calendar 2003**

Revenues for 2004 were \$2,720,258 an increase of 28.9% compared with revenues of \$2,111,141 reported for 2003. Oil and gas revenues increased \$497,212 or 27.7% in 2004 over 2003. Oil production and gas production and average prices have increased each of the past three years. Shown below are the six largest sources of oil and gas income in 2004 together with the Company's shares of oil, gas and income. Together they accounted for 80.7% of the Company's total oil and gas revenues. Also shown is the same information for 2003 for these properties.

Field	Wells	Bbl. Oil	Gas MCF	Royalty Income
<b>2004</b>				
South Gordon	1	16,477	28,798	\$ 925,713
Castor Creek	4	2,168	48,978	406,300
Vinton	3	6,101		242,718
South Jennings	8	295	21,381	143,039
Northwest Vinton	3	787	7,064	73,698
Lakeside	1	180	8,050	59,587
<b>Totals</b>		<b>26,008</b>	<b>114,271</b>	<b>\$ 1,851,055</b>
<b>2003</b>				
South Gordon	1	15,810	27,113	\$ 698,705
Castor Creek	1	5	283	1,822
Vinton	3	4,850		149,362
South Jennings	8		23,852	152,131
Northwest Vinton	1	111	5,173	34,820
Lakeside	1	352	16,172	110,722
<b>Totals</b>		<b>21,128</b>	<b>72,593</b>	<b>\$ 1,147,562</b>

The largest increase was the Castor Creek Field production. In 2003 the first well had only begun production and the 2004 production doesn't reflect full year production for all four wells. South Gordon Field had slightly more production and benefited from increased oil prices. The Vinton Field had greater production in 2004 but is expected to decline sharply in 2005 and 2006. The South Jennings Field has been producing from multiple sands since 1940. Production should continue on a declining basis for 8 to



## **Table of Contents**

10 years. The Northwest Vinton Field had two new wells completed in 2004 accounting for the increased production. The Lakeside Field well decreased 50% in 2004 from 2003 and will continue to decrease. There is an additional sand above the current production which might be added in the future. The remaining oil and gas income of the Company comes from a number of small interests in old wells. Their production in 2004 decreased almost 50% from the production in 2003.

Timber revenues in 2004 were \$117,662 higher than 2003 or 86.7%. Farm revenues in 2004 were \$5,757 lower than in 2003 or 3.2%. Timber revenues were higher due to a 34.6% increase in timber prices and a larger volume of sales.

Oil and gas expenses were lower in 2004 than 2003 due to a \$77,816 write off in 2003. Administrative expenses were up \$36,546 or 12.3% due to higher insurance expense, legal fees, salaries and director fees. The director fees per meeting didn't change but there was one additional director and more meetings.

## **Outlook for Calendar 2005**

Oil and gas production in 2005 should equal or exceed the production in 2004. We expect production from the South Gordon well to remain steady. Production from the Castor Creek field should increase as we will have the benefit of a full year for all four wells. Production from Northwest Vinton should also increase as we will have a full year's production from three wells. Production from other fields and wells is expected to decline. If oil and gas prices average as high in 2005 as the 2004 average, oil and gas revenues should equal or exceed 2004 in 2005.

The Company is a party to ten undrilled mineral leases on 1,271.33 acres. The Company's interest is a net 264.2 acres. Should wells be drilled and completed on any of these leases it will increase the Company's oil and gas revenues.

Timber income is expected to remain approximately the same in 2005 as 2004 provided timber prices don't decrease. Agriculture income should also remain about the same.

The Calcasieu Parish School Board is considering building magnet junior and senior high schools for the Parish. This would be subject to voter approval. Walker Louisiana Properties has offered to donate 35 acres for the project. If the schools are built on Walker Louisiana Properties land it would open up approximately 1,200 acres to residential development. Your Company owns a one-sixth undivided interest in this acreage.

## **Liquidity and Capital Resources**

The Company has no long-term liabilities, contingencies or off balance sheet liabilities. The only material current liability at December 31, 2004, was the dividend on our common stock declared in

### **Table of Contents**

December and paid in January. Additional sources of liquidity are the Company's securities available-for-sale and a bank line of credit for \$1,000,000.

There are no current plans for capital expenditures. However, the Company is always looking to purchase additional land provided it meets the Company's criteria.

In the opinion of management, cash flow from operations, investments and the line of credit are adequate for projected operation, possible land purchases and continuation of the regular cash dividend.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The most significant accounting estimates inherent in the preparation of our financial statements include the following items:

Our accounts receivable consists of incomes received after year end for royalties produced prior to year end. When there are royalties that have not been received at the time of the preparation of the financial statements for months in the prior year, we estimate the amount to be received based on the last month's royalties that were received from that particular company. We do not maintain an allowance for doubtful accounts because we can confirm virtually all of our receivables before they are booked as income.

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes (SFAS 109) which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial statement carrying amounts and the tax bases of assets and liabilities.

Reforestation expenses are added to the timber asset account and depleted over seven years. As timber is sold the original cost is amortized based on the volume as compared to the original cost. When we purchase land that portion that represents the timber value is set up as an asset labeled timber.

### **Forward Looking Statements**

Certain matters contained in this report are forward-looking statements including, without limitation, the information contained under the heading "Outlook for Calendar 2005" in Item 7 of this report. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond our control and are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such



## **Table of Contents**

forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, the Company undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Additional information may be obtained by reviewing the information set forth below under **Significant Risk Factors** and information contained in the Company's reports filed from time to time with the SEC.

## **Item 6A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### **Significant Risk Factors**

The Company's business and operations are subject to certain risks and uncertainties, including:

#### **Reliance Upon Oil and Gas Discoveries**

The Company's most significant risk is its reliance upon others to perform exploration and development for oil and gas on its land. Future income is dependent on others finding new production on the Company's land to replace present production as it is depleted. Oil and gas prices as well as new technology will affect the possibility of new discoveries.

#### **Commodity Prices**

All of the Company's operating income comes from the sale of commodities produced from its real estate; oil and gas, forest products, agriculture products. Fluctuations in these commodity prices will directly impact net income. In 2004 average gas prices were 15.7% higher than the average in 2003 and average oil prices were 31.1% higher in 2004 than in 2003. Should average oil and gas prices in 2005 revert to the 2003 averages, net income would decline approximately 15%.

#### **Interest Rate Risks**

The Company has no direct exposure to changes in foreign currency exchange rates and minimal direct exposure to interest rates. The Company has an unsecured line of credit with Bank One at their prime rate, but the Company hasn't utilized this line and has no current plans to do so.

## **Item 7. FINANCIAL STATEMENTS**

All financial statements required by Item 310(a) of Regulation S-B are listed in the Table of Contents to Financial Statements and Supplemental Schedules appearing immediately after the signature page of this Form 10-KSB and are included herein by reference.

**Item 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.



**Table of Contents**

**Item 8A. CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Securities Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

As of December 31, 2004, an evaluation was performed under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's management, including the principal executive officer and principal financial officer, concluded that the Company's disclosure controls and procedures were effective as of December 31, 2004. There have been no changes in the Company's internal control over financial reporting during the fiscal quarter ended December 31, 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART III**

**Item 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT**

The information required by Item 9 as to directors and nominees for directors is included in the Registrant's definitive proxy statement to be filed pursuant to Section 14(a) of the Securities Exchange Act of 1934 and is incorporated herein by reference.

Executive officers of Registrant as of February, 2004, are as follows:

<u>Name</u>	<u>Age</u>	<u>Position with Registrant</u>
Arthur Hollins, III	74	President & Director
William D. Blake	72	Vice President, Treasurer and Director
Charles D. Viccellio	71	Vice President, Secretary and Director

The occupations of such executive officers during the last five years and other principal affiliations are:

<u>Name</u>	
Arthur Hollins, III	Director of the Company since 1975; President of the Company since 1979; Chairman of the Board and President of the First National Bank of Lake Charles from 1968 to 1998; President of Bank One, Southwest Louisiana, from 1998 to April, 1999.
William D. Blake	Director of the Company since 1966; Secretary-Treasurer of the Company from 1966-1979; Vice-President and Treasurer of the Company since 1979; President of Lacassane Co., Inc. and Howell Industries, Inc.

Edgar Filing: CALCASIEU REAL ESTATE & OIL CO INC - Form 10KSB

Charles D. Viccellio

Vice-President and Secretary of the Company since 1997 and Director of the Company since 1996; partner in the law firm of Stockwell, Sievert, Viccellio, Clements & Shaddock, LLP.

**Table of Contents**

There are no family relationships between any of our directors (except Mrs. Leach and Mrs. Werner are mother and daughter) and executive officers or any arrangement or understanding between any of our executive officers and any other person pursuant to which any executive officer was appointed to his office.

The Company has adopted a Code of Ethics that applies to officers, directors and employees. A copy of the code of ethics will be provided by writing the President at P.O. Box 899, Lake Charles, Louisiana 70602.

**Item 10. EXECUTIVE COMPENSATION**

The information required by Item 10 is included in the Registrant's definitive proxy statement to be filed pursuant to Section 14(a) of the Securities and Exchange Act of 1934 and is incorporated herein by reference.

**Item 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by Item 11 is included in the Registrant's definitive proxy statement to be filed pursuant to Section 14(a) of the Securities Exchange Act of 1934 and is incorporated herein by reference.

**Item 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

The information required by Item 12 is included in the Registrant's definitive proxy statement to be filed pursuant to Section 14(a) of the Securities and Exchange Act of 1934 and is incorporated herein by reference.

**Item 13. PRINCIPAL ACCOUNTANTS FEES AND SERVICES**

The information required by Item 13 is included in the Registrant's definitive proxy statement to be filed pursuant to Section 14(a) of the Securities and Exchange Act of 1934 and is incorporated herein by reference.

**Table of Contents**

**PART IV**

**Item 14. EXHIBITS, FINANCIAL STATEMENTS, SCHEDULES AND REPORTS ON FORM 8-K**

A-1. Financial Statements

The financial statements of Calcasieu Real Estate & Oil Co., Inc. filed as part of this Annual Report on Form 10-KSB are indexed at page 18.

A-3. List of Exhibits

- 3.1 Restated/Articles of Incorporation of the Registrant is incorporated by reference to Exhibit (3)-1 to Form 10 filed April 29, 1981.
- 3.2 Amendment to Articles of Incorporation of the Registrant is incorporated by reference to Exhibit (3.2) to Form 10-K for year ended December 31, 2003.
- 3.3 By-Laws of the Registrant are incorporated by reference to Exhibit (3.3) to Form 10-K for year ended December 31, 2003.
- 23.1 Consent of McElroy, Quirk & Burch filed herewith.
- 31.1 Certification of Arthur Hollins, III, President and Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.
- 31.2 Certification of William D. Blake, Vice-President and Treasurer and Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.
- 32.1 Certification of Arthur Hollins, III, President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.
- 32.2 Certification of William D. Blake, Vice-President and Treasurer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.

B-2 Reports on Form 8-K.

On December 10, 2004, we filed a Current Report on Form 8-K announcing that the Board of Directors agreed to submit a proposal to its stockholders at the annual meeting to change the name of the Company to CKX Lands, Inc.

On January 13, 2005, we filed a Current Report on Form 8-K containing a press release correcting erroneous information about the Company on the internet.

On March 11, 2005, we filed a Current Report on Form 8-K containing a press release correcting erroneous information about the Company.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirement of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized on March 11, 2005

**CALCASIEU REAL ESTATE AND OIL CO., INC.**

BY: /s/ William D. Blake

Name: William D. Blake

Title: Vice-President & Treasurer,

Chief Financial Officer and Director

**Table of Contents**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons in the capacities indicated with regard to Calcasieu Real Estate and Oil Co., Inc. on March 11, 2005.

<u>/s/ Arthur Hollins, III</u> <b>Arthur Hollins, III</b>	President (Chief Executive Officer and Director)
<u>/s/ William D. Blake</u> <b>William D. Blake</b>	Vice President & Treasurer (Principal Financial Officer and Director)
<u>/s/ Charles D. Viccellio</u> <b>Charles D. Viccellio</b>	Vice President & Secretary, (Director)
<u>/s/ Troy A. Freund</u> <b>Troy A. Freund</b>	Director
<u>/s/ Laura A. Leach</u> <b>Laura A. Leach</b>	Director
<u>/s/ Frank O. Pruitt</u> <b>Frank O. Pruitt</b>	Director
<u>/s/ B. James Reaves, III</u> <b>B. James Reaves, III</b>	Director
<u>/s/ Mary W. Savoy</u> <b>Mary W. Savoy</b>	Director
<u>/s/ Michael P. Terranova</u> <b>Michael P. Terranova</b>	Director
<u>/s/ Mary L. Werner</u> <b>Mary L. Werner</b>	Director

**Table of Contents**

CALCASIEU REAL ESTATE & OIL CO., INC.

Lake Charles, Louisiana

C O N T E N T S

	<b>Page</b>
<b><u>REPORT OF INDEPENDENT AUDITORS ON THE FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION</u></b>	<b>15</b>
FINANCIAL STATEMENTS	
<u>Balance sheets</u>	16
<u>Statements of income</u>	17
<u>Statements of changes in stockholders' equity</u>	18-19
<u>Statements of cash flows</u>	20-21
<u>Notes to financial statements</u>	22-30
SUPPLEMENTARY INFORMATION	
<u>Property, plant and equipment</u>	31
<u>Accumulated depreciation, depletion and amortization</u>	32
<u>Quarterly financial data</u>	33
SCHEDULE OMITTED	

Schedules, other than those listed above, have been omitted because of the absence of the conditions under which they are required or because the required information is included in the financial statements or notes thereto.

**Table of Contents**

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors

Calcasieu Real Estate & Oil Co., Inc.

Lake Charles, Louisiana

We have audited the accompanying balance sheets of Calcasieu Real Estate & Oil Co., Inc. as of December 31, 2004 and 2003, and the related statements of income, changes in stockholders' equity, and cash flows for the years ended December 31, 2004, 2003 and 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Calcasieu Real Estate & Oil Co., Inc. as of December 31, 2004 and 2003, and the results of its operations and its cash flows for the years ended December 31, 2004, 2003 and 2002, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 35 through 37 is presented for the purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lake Charles, Louisiana

March 4, 2005

Members American Institute of Certified Public Accountants • Society of Louisiana Certified Public Accountants





**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## BALANCE SHEETS

December 31, 2004 and 2003

	<u>2004</u>	<u>2003</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,214,405	\$ 527,219
Accounts receivable	330,636	239,815
Prepaid income taxes		26,475
Prepaid expense and other	20,065	4,860
	<u>1,565,106</u>	<u>798,369</u>
<b>SECURITIES AVAILABLE-FOR-SALE</b>	<u>2,242,683</u>	<u>1,922,870</u>
<b>PROPERTY AND EQUIPMENT</b> (less accumulated depreciation, depletion and amortization of \$65,351 in 2004 and \$67,223 in 2003)	11,970	12,680
Timber (less accumulated depletion of \$377,187 in 2004 and \$343,459 in 2003)	475,755	498,975
Land	3,887,776	3,891,610
	<u>4,375,501</u>	<u>4,403,265</u>
	<u>\$ 8,183,290</u>	<u>\$ 7,124,504</u>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Trade payables and accrued expenses	\$ 9,424	\$ 13,256
Dividends payable	135,975	136,204
Income taxes payable:		
Current	2,948	
Deferred, net	66,920	52,535
	<u>215,267</u>	<u>201,995</u>
<b>STOCKHOLDERS EQUITY</b>		
Common stock, no par value; 3,000,000 shares authorized; 2,100,000 shares issued	72,256	72,256
Retained earnings	8,220,502	7,169,864
Accumulated other comprehensive income	50,781	55,905
	<u>8,343,539</u>	<u>7,298,025</u>
Less cost of treasury stock (2004 157,505 shares and 2003 157,505 shares)	375,516	375,516
	<u>7,968,023</u>	<u>6,922,509</u>

	<u>\$ 8,183,290</u>	<u>\$ 7,124,504</u>
--	---------------------	---------------------

See Notes to Financial Statements.

**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## STATEMENTS OF INCOME

Years Ended December 31, 2004, 2003 and 2002

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Revenues	\$ 2,720,258	\$ 2,111,141	\$ 1,454,498
Costs and expenses:			
Oil and gas production	169,068	203,183	102,654
Agricultural	5,511	13,278	10,515
Timber	28,529	39,014	40,741
General and administrative	332,841	296,295	245,786
Depreciation, depletion and amortization	38,900	34,403	38,886
	<u>574,849</u>	<u>586,173</u>	<u>438,582</u>
Income from operations	<u>2,145,409</u>	<u>1,524,968</u>	<u>1,015,916</u>
Other income (expense):			
Interest income	59,690	10,647	23,760
Dividends on stock	15,871	36,604	27,595
Realized gain on sale of investments in available-for-sale securities	87,458	5,187	
Gain on sale of assets	15	3,931	2,167
	<u>163,034</u>	<u>56,369</u>	<u>53,522</u>
Income before income taxes	<u>2,308,443</u>	<u>1,581,337</u>	<u>1,069,438</u>
Federal and state income taxes:			
Current	712,428	486,474	330,063
Deferred	19,709	1,858	2,807
	<u>732,137</u>	<u>488,332</u>	<u>332,870</u>
Net income (per common share) - 2004 \$.81; 2003 \$.56; 2002 \$.38	<u>\$ 1,576,306</u>	<u>\$ 1,093,005</u>	<u>\$ 736,568</u>

See Notes to Financial Statements.

**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

Years Ended December 31, 2004, 2003 and 2002

	Accumulated				
	Comprehensive	Retained	Other		Treasury
	Income	Earnings	Comprehensive	Capital	
	Income	Earnings	Income	Stock	Issued
Balance, January 1, 2002	\$	\$ 6,387,579	\$ 26,059	\$ 72,256	\$ 306,829
Comprehensive income:					
Net income	736,568	736,568			
Other comprehensive income:					
Unrealized gains on securities available for sale:					
Unrealized holding gains occurring during period net of taxes of \$6,330	(9,496)				
Other comprehensive income, net of tax	(9,496)		(9,496)		
Total comprehensive income	\$ 727,072				
Dividends		(481,410)			
Balance, December 31, 2002		6,642,737	16,563	72,256	306,829
Comprehensive income:					
Net income	\$ 1,093,005	1,093,005			
Other comprehensive income:					
Unrealized gains on securities available for sale:					
Unrealized holding gains occurring during period net of taxes of \$37,269	42,454				
Less reclassification adjustments for gains included in net income, net of taxes of \$2,075	(3,112)				
Other comprehensive income, net of tax	39,342		39,342		
Total comprehensive income	\$ 1,132,347				
Purchase of treasury stock					68,687
Dividends		(565,878)			



Table of Contents

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years Ended December 31, 2004, 2003 and 2002

(Continued)

			Accumulated		
	Comprehensive	Retained	Other	Capital	Treasury
	Income	Earnings	Comprehensive	Stock	Stock
	<u>Income</u>	<u>Earnings</u>	<u>Income</u>	<u>Issued</u>	<u>Stock</u>
Balance, December 31, 2003		7,169,864	55,905	72,256	375,516
Comprehensive income:					
Net income	\$ 1,576,306	1,576,306			
Other comprehensive income:					
Unrealized gains on securities available for sale:					
Unrealized holding gains occurring during period net of taxes of \$31,567	47,351				
Less reclassification adjustments for gains included in net income, net of taxes of \$34,983	(52,475)				
	<u>(5,124)</u>		(5,124)		
Other comprehensive income, net of tax					
Total comprehensive income	\$ 1,571,182				
Purchase of treasury stock					
Dividends		(525,668)			
Balance, December 31, 2004		<u>\$ 8,220,502</u>	<u>\$ 50,781</u>	<u>\$ 72,256</u>	<u>\$ 375,516</u>

See Notes to Financial Statements.

**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## STATEMENTS OF CASH FLOWS

Years Ended December 31, 2004, 2003 and 2002

	<u>2004</u>	<u>2003</u>	<u>2002</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 1,576,306	\$ 1,093,005	\$ 736,568
Noncash (income) expenses included in net income:			
Depreciation, depletion and amortization	38,900	34,403	38,886
Realized (gains) on sale of available-for-sale securities	(87,458)	(5,187)	
(Gain) on sale of assets	(15)	(3,799)	(2,572)
Loss on asset retirement	3,304	77,215	375
Deferred income tax	19,709	1,858	2,807
Change in assets and liabilities:			
(Increase) in trade accounts and other receivables	(90,822)	(87,442)	(58,625)
Decrease in inventory		10,125	917
Decrease in prepaid income taxes	26,475	34,638	110,030
(Increase) in prepaid expenses	(15,205)	(1,180)	(371)
Increase (decrease) in trade payables	(3,831)	4,393	2,895
Increase in income taxes payable	2,948		
	<u>1,470,311</u>	<u>1,158,029</u>	<u>830,910</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from rights of way		3,000	
Proceeds from sale of timber and land	5,454	16,858	4,655
Available-for-sale securities:			
Purchases	(2,065,760)	(2,143,912)	(1,692,887)
Sales	1,822,955	1,654,000	700,000
Purchase of land, property and equipment	(19,877)	(49,980)	(197,025)
	<u>(257,228)</u>	<u>(520,034)</u>	<u>(1,185,257)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Dividends paid, net of refunds	(525,897)	(625,416)	(481,410)
Payments to acquire treasury stock		(68,687)	
	<u>(525,897)</u>	<u>(694,103)</u>	<u>(481,410)</u>
Net increase (decrease) in cash and cash equivalents	687,186	(56,108)	(835,757)
Cash and cash equivalents:			
Beginning	527,219	583,327	1,419,084
Ending	<u>\$ 1,214,405</u>	<u>\$ 527,219</u>	<u>\$ 583,327</u>





**Table of Contents**

CALCASIEU REAL ESTATE & OIL CO., INC.

STATEMENTS OF CASH FLOWS

Years Ended December 31, 2004, 2003 and 2002

(Continued)

	<u>2004</u>	<u>2003</u>	<u>2002</u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>			
Cash payments for:			
Interest	\$	\$	\$
Income taxes	683,004	404,548	238,120
<b>SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES</b>			
Net change in unrealized and realized gains on available-for-sale securities	(5,124)	39,342	(9,496)

See Notes to Financial Statements.

**Table of Contents**

CALCASIEU REAL ESTATE & OIL CO., INC.

NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies

Nature of business:

The Company's business is the ownership and management of land. The primary activities consist of leasing its properties for mineral (oil and gas) and agriculture and raising timber.

Significant accounting policies:

Cash and cash equivalents:

For purposes of the statement of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

Inventory:

Inventory consists of harvested crops valued at estimated selling price at the date of the balance sheet.

Pervasiveness of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investment securities:

The Company complies with the provisions of Financial Accounting Standards Board Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. Under the provisions of this statement, management must make a determination at the time of acquisition whether certain investments in debt and equity securities are to be held as investments to maturity, held as available for sale, or held for trading. Management, under a policy adopted by the board of directors of the Company, made a determination that all debt and equity securities owned at that date and subject to the provisions of the statement would be classified as held available-for-sale.

**Table of Contents**

Under the accounting policies provided for investments classified as held available-for-sale, all such debt securities and equity securities that have readily determinable fair value shall be measured at fair value in the balance sheet. Unrealized holding gains and losses for available-for-sale securities shall be excluded from earnings and reported as a net amount (net of income taxes) as a separate component of retained earnings until realized. Realized gains and losses on available-for-sale securities are included in income. The cost of securities sold is based on the specific identification method. Interest on debt securities is recognized in income as earned, and dividends on marketable equity securities are recognized in income when declared.

Declines in the fair value of available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Property and equipment:

Property and equipment is stated at cost. Major additions are capitalized; maintenance and repairs are charged to income currently. Depreciation is computed on the straight-line and accelerated methods over the estimated useful lives of the assets.

Earnings per share:

Earnings per share is based on the weighted average number of common shares outstanding during the years.

Income taxes:

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.

**Table of Contents**

Note 2. Securities Available-for-Sale

Debt and equity securities have been classified in the balance sheet according to management's intent in the noncurrent asset sections under the headings securities available-for-sale. The carrying amount of securities and their approximate fair values at December 31, 2004 and 2003 follow:

	<u>Gross Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
<b>December 31, 2004</b>				
Available-for-sale securities:				
Equity securities	\$ 612,712	\$ 94,909	\$ 8,452	\$ 699,169
Corporate bonds	200,003	785		200,788
US government securities	1,347,645		4,919	1,342,726
	<u>\$ 2,160,360</u>	<u>\$ 95,694</u>	<u>\$ 13,371</u>	<u>\$ 2,242,683</u>
<b>December 31, 2003</b>				
Available-for-sale securities:				
Equity securities	\$ 155,861	\$ 46,689		\$ 202,550
Preferred equity securities	329,373	46,887		376,260
US government securities (maturing within one year)	1,344,861		801	1,344,060
	<u>\$ 1,830,095</u>	<u>\$ 93,576</u>	<u>\$ 801</u>	<u>\$ 1,922,870</u>

Gross realized gains and gross realized losses on sales of available-for-sale securities during 2004 and 2003 are presented below. There were no gross realized gains and gross realized losses on sales of available-for-sale securities during 2002.

	<u>2004</u>	<u>Gains</u>	<u>Losses</u>
Gross realized gains:			
Equity securities		\$ 37,820	\$
Preferred equity securities		49,638	
		<u>\$ 87,458</u>	<u>\$</u>
<b>2003</b>			
Gross realized gains:			
Preferred equity securities		\$ 5,187	\$



**Table of Contents**

Information pertaining to available-for-sale securities with gross unrealized losses at December 31, 2004, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	<u>Less Than 12 Months</u>		<u>12 Months or More</u>	
	Gross		Gross	
	Fair	Unrealized	Fair	Unrealized
	Value	Loss	Value	Loss
Equity securities	\$ 26,890	\$ 8,452	\$	\$
US government securities	1,342,727	4,919		
	<u>\$ 1,369,617</u>	<u>\$ 13,371</u>	<u>\$</u>	<u>\$</u>

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issues, and (3) the intent and ability of the Company to retain its investment in the issues for a period of time sufficient to allow for any anticipated recovery in fair value.

The securities are considered not other-than-temporarily impaired because of the short period of time the fair value has been less than cost and the Company has the intent and ability to retain its investments for a period of time sufficient to allow for anticipated recovery of fair value.

The following table shows scheduled maturities of securities (other than equity securities) available-for-sale at December 31, 2004:

<u>Years Ending</u>	<u>Fair Value</u>
2005	\$ 996,090
2006	346,636
2007	
2008	
2009	
Thereafter	200,788
	<u>\$ 1,543,514</u>



**Table of Contents**

## Note 3. Oil and Gas Properties

Results of operations for oil and gas producing activities at December 31, 2004, 2003 and 2002 is as follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Gross revenues:			
Royalty interests	\$ 2,291,804	\$ 1,793,639	\$ 1,096,175
Working interests	853	1,806	22,573
	<u>2,292,657</u>	<u>1,795,445</u>	<u>1,118,748</u>
Less:			
Production costs	169,068	203,183	102,654
Results before income tax expenses	<u>2,123,589</u>	<u>1,592,262</u>	<u>1,016,094</u>
Income tax expenses	672,581	484,950	316,266
Results of operations from producing activities (excluding corporate overhead)	<u>\$ 1,451,008</u>	<u>\$ 1,107,312</u>	<u>\$ 699,828</u>

Costs incurred in oil and gas activities:

There were no major costs, with the exception of severance taxes, incurred in connection with the Company's oil and gas operations (which are conducted entirely within the United States) at December 31, 2004, 2003 and 2002.

Reserve quantities (unaudited):

Reserve information relating to estimated quantities of the Company's interest in proved reserves of natural gas and crude (including condensate and natural gas liquids) is not available. Such reserves are located entirely within the United States. A schedule indicating such reserve quantities is, therefore, not presented. All oil and gas royalties come from Company owned properties that were developed and produced by other partners under lease agreements.

**Table of Contents**

Note 4. Income Taxes

The Company files federal income tax returns on a calendar year basis.

The net deferred tax liability in the accompanying balance sheet includes the following components at December 31, 2004 and 2003:

	<u>2004</u>	<u>2003</u>
Deferred tax assets	\$ 230	\$ 720
Deferred tax liabilities	(34,556)	(15,337)
Deferred tax liabilities on unrealized appreciation of securities available for sale	(32,594)	(37,918)
	<u>          </u>	<u>          </u>
Net deferred tax liability	\$ (66,920)	\$ (52,535)
	<u>          </u>	<u>          </u>

A reconciliation between income taxes, computed by applying statutory tax rates to income before income taxes and income taxes provided at December 31, 2004, 2003 and 2002 is as follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Tax at statutory rates	\$ 784,871	\$ 537,655	\$ 363,609
Tax effect of the following:			
Statutory depletion	(110,549)	(86,281)	(52,480)
Dividend exclusion	(3,777)	(1,673)	(6,567)
State income tax	58,607	39,240	26,756
Investment tax credit		(1,000)	(1,000)
Other	2,985	391	2,552
	<u>          </u>	<u>          </u>	<u>          </u>
	\$ 732,137	\$ 488,332	\$ 332,870
	<u>          </u>	<u>          </u>	<u>          </u>

Deferred income taxes result from timing differences in the recognition of revenue and expenses for tax and financial statement purposes. The effect of these timing differences at December 31, 2004 and 2003 is as follows:

	<u>2004</u>	<u>2003</u>
Conversion of investment from tax cash basis to accrual basis for financial reporting	\$ (33,726)	\$ (14,205)
Excess of depreciation and depletion expensed for tax purposes (under) amount expensed for financial statement purposes	(600)	(412)
Unrealized gain on marketable securities	(32,594)	(37,918)
	<u>          </u>	<u>          </u>

\$ (66,920)    \$ (52,535)

**Table of Contents**

## Note 5. Line of Credit

As of December 31, 2004, the Company had available an unsecured line of credit in the amount of \$1,000,000. The balance on this line of credit was \$-0- at December 31, 2004 and 2003.

## Note 6. Company Operations

The Company's operations are classified into one principal operating segment which is located in the United States: oil and gas properties. The Company's reportable business segments are strategic business units that offer income from different products. They are managed separately due to the unique aspects of each area.

Following is a summary of segmented information for 2004, 2003 and 2002:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
<b>REVENUES</b>			
Oil and gas properties	\$ 2,292,657	\$ 1,795,445	\$ 1,118,748
All other segments	427,601	315,696	335,750
	<u>\$ 2,720,258</u>	<u>\$ 2,111,141</u>	<u>\$ 1,454,498</u>
<b>COSTS AND EXPENSES</b>			
Oil and gas properties	\$ 448,654	\$ 455,034	\$ 291,909
All other segments	126,195	131,139	146,673
	<u>\$ 574,849</u>	<u>\$ 586,173</u>	<u>\$ 438,582</u>
<b>INCOME FROM OPERATIONS</b>			
Oil and gas properties	\$ 1,844,003	\$ 1,340,411	\$ 826,839
All other segments	301,406	184,557	189,077
	<u>2,145,409</u>	<u>1,524,968</u>	<u>1,015,916</u>
<b>OTHER INCOME (EXPENSE)</b>	163,034	56,369	53,522
	<u>\$ 2,308,443</u>	<u>\$ 1,581,337</u>	<u>\$ 1,069,438</u>
<b>IDENTIFIABLE ASSETS</b>			
Oil and gas properties	\$ 171,217	\$ 126,971	\$ 112,526
All other segments	8,012,073	6,997,533	6,540,176
<b>TOTAL ASSETS</b>	<u>\$ 8,183,290</u>	<u>\$ 7,124,504</u>	<u>\$ 6,652,702</u>



**Table of Contents**

	<u>2004</u>	<u>2003</u>	<u>2002</u>
<b>CAPITAL EXPENDITURES</b>			
Oil and gas properties	\$	\$	\$
All other segments	22,792	43,614	191,766
	<u>\$ 22,792</u>	<u>\$ 43,614</u>	<u>\$ 191,766</u>
<b>DEPRECIATION, DEPLETION AND AMORTIZATION</b>			
Oil and gas properties	\$	\$	\$
All other segments	38,900	34,403	38,886
	<u>\$ 38,900</u>	<u>\$ 34,403</u>	<u>\$ 38,886</u>

There are no intersegment sales reported in the accompanying income statements. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based on profit or loss from operations before income taxes excluding nonrecurring gains and losses on securities held available for sale. Income before income tax represents net sales less operating expenses and other income and expenses of a general corporate nature. Identifiable assets by segment are those assets that are used in the Company's operations within that industry.

The following summarizes major customer information at December 31, 2004, 2003 and 2002 from oil and gas revenues:

<b>Purchaser</b>	<b>Sales to Purchaser as a</b>		
	<b>Percentage of Total Revenues</b>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Cox and Perkins	34%	41%	41%
Kerr-McGee	13%		
Unit Petroleum	15%		

## Note 7. Related Party Transactions

In 1990, the Company purchased interests in properties managed by Walker Louisiana Properties (WLP), such properties being subject to a management agreement.

## Note 8. Supplementary Income Statement Information

Taxes, other than income taxes, of \$238,215, \$195,687 and \$138,451, were charged to expense during 2004, 2003 and 2002, respectively.



**Table of Contents**

Note 9. Concentration of Credit Risk

The Company maintains its cash balances in one financial institution. The amount on deposit in the financial institution is insured by the Federal Deposit Insurance Corporation up to \$100,000.

Note 10. Disclosures About Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it was practical to estimate that value:

Cash and cash equivalents:

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Securities available-for-sale:

Debt and equity securities were valued at fair value, which equals quoted market price.

The estimated fair value of the Company's financial instruments at December 31, 2004 and 2003 are as follows. Amounts are presented in thousands.

	<u>2004</u>		<u>2003</u>	
	<u>Carrying</u>	<u>Fair</u>	<u>Carrying</u>	<u>Fair</u>
	<u>Value</u>	<u>Value</u>	<u>Value</u>	<u>Value</u>
<b>Financial Assets</b>				
Cash and cash equivalents	\$ 1,214	\$ 1,214	\$ 527	\$ 527
Securities available for sale	2,243	2,243	1,923	1,923
	<u>\$ 3,457</u>	<u>\$ 3,457</u>	<u>\$ 2,450</u>	<u>\$ 2,450</u>



**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## PROPERTY, PLANT AND EQUIPMENT

Years Ended December 31, 2004, 2003 and 1999

	<b>Balance, Beginning of Period</b>	<b>Additions</b>	<b>Adjustments and Retirements</b>	<b>Balance, End of Period</b>
<b><u>2004</u></b>				
Other property:				
Buildings and equipment	\$ 79,904	\$ 7,785	\$ 10,368	\$ 77,321
Timber	842,434	13,812	3,304	852,942
Land	3,891,610	1,195	5,029	3,887,776
	<u>\$ 4,813,948</u>	<u>\$ 22,792</u>	<u>\$ 18,701</u>	<u>\$ 4,818,039</u>
<b><u>2003</u></b>				
Oil and gas properties-proved	\$ 456,751	\$	\$ 456,751	\$
Other property:				
Buildings and equipment	83,718		3,814	79,904
Timber	798,820	43,614		842,434
Land	3,904,851		13,241	3,891,610
	<u>\$ 5,244,140</u>	<u>\$ 43,614</u>	<u>\$ 473,806</u>	<u>\$ 4,813,948</u>
<b><u>2002</u></b>				
Oil and gas properties-proved	\$ 456,751	\$	\$	\$ 456,751
Other property:				
Buildings and equipment	86,825	6,999	10,106	83,718
Timber	779,912	18,908		798,820
Land	3,738,992	165,859		3,904,851
	<u>\$ 5,062,480</u>	<u>\$ 191,766</u>	<u>\$ 10,106</u>	<u>\$ 5,244,140</u>

**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION

Years Ended December 31, 2004, 2003 and 2002

	<b>Balance, Beginning of Period</b>	<b>Additions</b>	<b>Adjustments and Retirements</b>	<b>Balance, End of Period</b>
<b><u>2004</u></b>				
Other property:				
Buildings and equipment	\$ 67,224	\$ 5,172	\$ 7,045	\$ 65,351
Timber	343,459	33,728		377,187
	<u>\$ 410,683</u>	<u>\$ 38,900</u>	<u>\$ 7,045</u>	<u>\$ 442,538</u>
<b><u>2003</u></b>				
Oil and gas properties-proved	\$ 379,535	\$	\$ 379,535	\$
Other property:				
Buildings and equipment	68,985	5,603	7,364	67,224
Timber	314,659	28,800		343,459
	<u>\$ 763,179</u>	<u>\$ 34,403</u>	<u>\$ 386,899</u>	<u>\$ 410,683</u>
<b><u>2002</u></b>				
Oil and gas properties-proved	\$ 379,535	\$	\$	\$ 379,535
Other property:				
Buildings and equipment	69,999	5,570	6,584	68,985
Timber	281,343	33,316		314,659
	<u>\$ 730,877</u>	<u>\$ 38,886</u>	<u>\$ 6,584</u>	<u>\$ 763,179</u>

**Table of Contents**

## CALCASIEU REAL ESTATE &amp; OIL CO., INC.

## QUARTERLY FINANCIAL DATA

(UNAUDITED)

Amounts in thousands, except per share:

	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Total Year</u>
Total revenues:					
2004	\$ 528	\$ 615	\$ 810	\$ 767	\$ 2,720
2003	450	363	587	711	2,111
Operating income:					
2004	382	494	670	599	2,145
2003	351	275	468	431	1,525
Net income:					
2004	275	412	467	422	1,576
2003	252	199	333	309	1,093
Net income per share:					
2004	14	21	24	22	81
2003	13	10	17	16	56
Cash dividends per share:					
2004	.07	.07	.07	.07	.28
2003	.05	.10	.07	.07	.29
Shares outstanding:					
2004	1,945	1,945	1,945	1,945	1,945
2003	1,955	1,952	1,945	1,945	1,945