

PARTNERRE LTD  
Form 10-Q  
November 09, 2004  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

---

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended

September 30, 2004

Commission file number 0-2253

---

**PartnerRe Ltd.**

(Exact name of Registrant as specified in its charter)

---

**Bermuda**  
(State or other Jurisdiction of  
Incorporation or Organization)

**Not Applicable**  
(I.R.S. Employer  
Identification No.)

Edgar Filing: PARTNERRE LTD - Form 10-Q

96 Pitts Bay Road

Pembroke, Bermuda  
(Address of principal executive offices)

HM 08  
(Zip Code)

(441) 292-0888

Registrant's telephone number, including area code

---

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the Exchange Act) during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

The number of the Registrant's common shares (par value \$1.00 per share) outstanding as of November 1, 2004 was 53,044,071.

---

**Table of Contents**

**PartnerRe Ltd.**

**INDEX TO FORM 10-Q**

|  | <u>Page</u> |
|--|-------------|
| <b>PART I FINANCIAL INFORMATION</b>  |             |
| ITEM 1. Financial Statements.  |             |
| <u>Report of Independent Registered Public Accounting Firm</u>   | 2           |
| <u>Unaudited Condensed Consolidated Balance Sheets September 30, 2004 and December 31, 2003</u>  | 3           |
| <u>Unaudited Condensed Consolidated Statements of Operations and Comprehensive Income Three Months and Nine Months Ended September 30, 2004 and 2003</u> | 4           |
| <u>Unaudited Condensed Consolidated Statements of Shareholders Equity Nine Months Ended September 30, 2004 and 2003</u>                                  | 5           |
| <u>Unaudited Condensed Consolidated Statements of Cash Flows Nine Months Ended September 30, 2004 and 2003</u>   | 7           |
| <u>Notes to Unaudited Condensed Consolidated Financial Statements</u>  | 8           |
| ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>   | 16          |
| ITEM 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>  | 55          |
| ITEM 4. <u>Controls and Procedures</u>   | 59          |
| <b>PART II OTHER INFORMATION</b>   |             |
| ITEM 1. <u>Legal Proceedings</u>   | 60          |
| ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | 60          |
| ITEM 3. <u>Defaults upon Senior Securities</u>   | 60          |
| ITEM 4. <u>Submission of Matters to a Vote of Security Holders</u>   | 60          |
| ITEM 5. <u>Other Information</u>   | 60          |
| ITEM 6. <u>Exhibits and Reports on Form 8-K</u>  | 61          |
| <u>Signatures</u>  | 62          |
| <u>Exhibit Index</u>   | 63          |

**Table of Contents**

**Part I Financial Information**

**Item 1. Financial Statements**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of PartnerRe Ltd.

We have reviewed the accompanying condensed consolidated balance sheet of PartnerRe Ltd. and subsidiaries as of September 30, 2004, and the related condensed consolidated statements of operations and comprehensive income for the three-month and nine-month periods ended September 30, 2004 and 2003 and of shareholders' equity and of cash flows for the nine-month periods ended September 30, 2004 and 2003. These interim condensed consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of PartnerRe Ltd. and subsidiaries as of December 31, 2003 and the related consolidated statements of operations and comprehensive income, shareholders' equity and cash flows for the year then ended (not presented herein); and in our report dated February 9, 2004, we expressed an unqualified opinion on those consolidated financial statements, which included an explanatory paragraph relating to the Company's change in the method of accounting for goodwill, derivative instruments and hedging activities, Mandatorily Redeemable Preferred Securities and Trust Preferred Securities. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2003 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Deloitte & Touche

Hamilton, Bermuda

October 26, 2004

**Table of Contents****PartnerRe Ltd.****Condensed Consolidated Balance Sheets**

(Expressed in thousands of U.S. dollars, except parenthetical share data)

(Unaudited)

|  | September 30,<br>2004 | December 31,<br>2003 |
|--|-----------------------|----------------------|
| <b>Assets</b>  |                       |                      |
| <b>Investments and cash</b>  |                       |                      |
| Fixed maturities, available for sale, at fair value (amortized cost: 2004, \$4,995,901; 2003, \$5,241,494)                                       | \$ 5,100,778          | \$ 5,343,651         |
| Short-term investments, available for sale, at fair value (amortized cost: 2004, \$16,279; 2003, \$46,271)                                       | 16,287                | 46,307               |
| Equities, available for sale, at fair value (cost: 2004, \$718,660; 2003, \$614,697)   | 788,581               | 713,950              |
| Trading securities, at fair value (cost: 2004, \$101,734; 2003, \$113,385)   | 104,027               | 122,544              |
| Cash and cash equivalents, at fair value, which approximates amortized cost  | 1,601,035             | 558,692              |
| Other invested assets  | 83,413                | 11,590               |
| <b>Total investments and cash</b>  | <b>7,694,121</b>      | <b>6,796,734</b>     |
| Accrued investment income  | 111,384               | 132,291              |
| Reinsurance balances receivable  | 1,512,534             | 1,214,269            |
| Reinsurance recoverable on paid and unpaid losses  | 190,426               | 188,706              |
| Funds held by reinsured companies  | 1,033,968             | 1,068,432            |
| Deferred acquisition costs   | 421,275               | 354,854              |
| Deposit assets   | 313,067               | 508,037              |
| Taxes recoverable  | 94,453                | 80,835               |
| Goodwill   | 429,519               | 429,519              |
| Other  | 112,161               | 129,337              |
| <b>Total Assets</b>  | <b>\$ 11,912,908</b>  | <b>\$ 10,903,014</b> |
| <b>Liabilities</b>   |                       |                      |
| Unpaid losses and loss expenses  | \$ 5,368,202          | \$ 4,755,059         |
| Policy benefits for life and annuity contracts   | 1,156,908             | 1,162,016            |
| Unearned premiums  | 1,411,209             | 1,035,450            |
| Funds held under reinsurance treaties  | 28,617                | 27,399               |
| Deposit liabilities  | 363,888               | 570,634              |
| Long-term debt   | 220,000               | 220,000              |
| Net payable for securities purchased   | 20,343                | 5,389                |
| Accounts payable, accrued expenses and other   | 116,779               | 126,675              |
| Debt related to trust preferred securities   | 206,186               | 206,000              |
| Mandatorily redeemable preferred securities  | 200,000               | 200,000              |
| <b>Total Liabilities</b>   | <b>9,092,132</b>      | <b>8,308,622</b>     |
| <b>Shareholders Equity</b>   |                       |                      |
| Common shares (par value \$1.00, issued and outstanding: 2004, 53,038,591; 2003, 53,741,553)   | 53,039                | 53,742               |
| Preferred shares (aggregate liquidation preference: \$290,000,000; par value \$1.00, issued and outstanding: 2004, 11,600,000; 2003, 11,600,000) | 11,600                | 11,600               |
| Additional paid-in capital   | 989,242               | 1,023,167            |
| Deferred compensation  | (245)                 | (125)                |

Edgar Filing: PARTNERRE LTD - Form 10-Q

|   |                      |               |
|---|----------------------|---------------|
| Accumulated other comprehensive income:           |                      |               |
| Net unrealized gains on investments, net of tax   | <b>144,248</b>       | 166,492       |
| Currency translation adjustment                   | <b>20,679</b>        | 16,657        |
| Retained earnings                                 | <b>1,602,213</b>     | 1,322,859     |
|   | <hr/>                | <hr/>         |
| <b>Total Shareholders' Equity</b>                 | <b>2,820,776</b>     | 2,594,392     |
|   | <hr/>                | <hr/>         |
| <b>Total Liabilities and Shareholders' Equity</b> | <b>\$ 11,912,908</b> | \$ 10,903,014 |
|   | <hr/>                | <hr/>         |

See Accompanying Notes to Condensed Consolidated Financial Statements

**Table of Contents****PartnerRe Ltd.****Condensed Consolidated Statements of Operations and Comprehensive Income**

(Expressed in thousands of U.S. dollars, except per share data)

(Unaudited)

|   | For the three<br>months ended<br>September 30, 2004 | For the three<br>months ended<br>September 30, 2003 | For the nine<br>months ended<br>September 30, 2004 | For the nine<br>months ended<br>September 30, 2003 |
|---|---|---|--|--|
| <b>Revenues</b>   |   |   |  |  |
| Gross premiums written  | \$ 805,410  | \$ 750,305  | \$ 3,200,966                                       | \$ 2,849,198                                       |
| Net premiums written  | \$ 805,252  | \$ 743,525  | \$ 3,169,674                                       | \$ 2,817,132                                       |
| Decrease (increase) in unearned premiums  | 138,533   | 144,686   | (378,266)  | (259,837)  |
| Net premiums earned   | 943,785   | 888,211   | 2,791,408  | 2,557,295  |
| Net investment income   | 69,648  | 64,363  | 218,036  | 188,541  |
| Net realized investment gains   | 32,838  | 12,036  | 78,693   | 67,672   |
| Other income  | 9,698   | 3,895   | 16,734   | 9,045  |
| <b>Total Revenues</b>   | <b>1,055,969</b>                                    | <b>968,505</b>                                      | <b>3,104,871</b>                                   | <b>2,822,553</b>                                   |
| <b>Expenses</b>   |   |   |  |  |
| Losses and loss expenses and life policy benefits   | 660,948   | 593,875   | 1,850,475  | 1,704,145  |
| Acquisition costs   | 242,608   | 198,034   | 673,756  | 569,354  |
| Other operating expenses  | 68,093  | 62,618  | 203,539  | 171,967  |
| Interest expense  | 10,204  | 6,113   | 30,540   | 12,539   |
| Net foreign exchange gains  | (766)   | (148)   | (1,905)  | (9,080)  |
| <b>Total Expenses</b>   | <b>981,087</b>                                      | <b>860,492</b>                                      | <b>2,756,405</b>                                   | <b>2,448,925</b>                                   |
| <b>Income before distributions related to trust preferred and mandatorily redeemable preferred securities and taxes</b> |   |   |  |  |
|   | <b>74,882</b>                                       | <b>108,013</b>                                      | <b>348,466</b>                                     | <b>373,628</b>                                     |
| Distributions related to trust preferred and mandatorily redeemable preferred securities                                |   | 4,010   |  | 17,640   |
| Income tax benefit  | (8,323)   | (12,862)  | (218)  | (7,162)  |
| <b>Net income</b>   | <b>83,205</b>                                       | <b>116,865</b>                                      | <b>348,684</b>                                     | <b>363,150</b>                                     |
| <b>Preferred dividends</b>  | <b>4,894</b>  | <b>4,854</b>  | <b>14,681</b>                                      | <b>24,421</b>                                      |
| <b>Net income available to common shareholders</b>  | <b>\$ 78,311</b>                                    | <b>\$ 112,011</b>                                   | <b>\$ 334,003</b>                                  | <b>\$ 338,729</b>                                  |
| <b>Calculation of comprehensive income, net of tax:</b>   |   |   |  |  |
| Net income  | \$ 83,205   | \$ 116,865  | \$ 348,684   | \$ 363,150   |
| Change in unrealized gains or losses on investments   | 58,218  | (18,284)  | (22,244)   | 33,876   |
| Change in currency translation adjustment   | 16,589  | 1,557   | 4,022  | 29,604   |
| <b>Comprehensive income</b>   | <b>\$ 158,012</b>                                   | <b>\$ 100,138</b>                                   | <b>\$ 330,462</b>                                  | <b>\$ 426,630</b>                                  |

Edgar Filing: PARTNERRE LTD - Form 10-Q

**Per share data:**

Earnings per common share:

|  |    |                 |    |          |    |                 |    |          |
|--|----|-----------------|----|----------|----|-----------------|----|----------|
| Basic net income   | \$ | <b>1.47</b>     | \$ | 2.09     | \$ | <b>6.23</b>     | \$ | 6.38     |
| Weighted average number of common shares outstanding                       |    | <b>53,311.2</b> |    | 53,636.4 |    | <b>53,633.0</b> |    | 53,091.6 |
| Diluted net income   | \$ | <b>1.46</b>     | \$ | 2.08     | \$ | <b>6.17</b>     | \$ | 6.30     |
| Weighted average number of common and common equivalent shares outstanding |    | <b>53,721.7</b> |    | 53,952.0 |    | <b>54,148.8</b> |    | 53,800.9 |

See Accompanying Notes to Condensed Consolidated Financial Statements



**Table of Contents****PartnerRe Ltd.****Condensed Consolidated Statements of Shareholders Equity**

(Expressed in thousands of U.S. dollars)

(Unaudited)

|   | Common<br>shares | Preferred<br>shares | Additional<br>paid-in<br>capital | Deferred<br>compensation | Net<br>unrealized<br>gains on<br>investments,<br>net of tax | Currency<br>translation<br>adjustment | Retained<br>earnings | Total<br>shareholders<br>equity |
|---|------------------|---------------------|----------------------------------|--------------------------|---|---------------------------------------|----------------------|---------------------------------|
| <b>Balance at December 31, 2003</b>                   | \$ 53,742        | \$ 11,600           | \$ 1,023,167                     | \$ (125)                 | \$ 166,492  | \$ 16,657                             | \$ 1,322,859         | \$ 2,594,392                    |
| Issue of common shares                                | 167              |                     | 14,711                           |                          |   |                                       |                      | 14,878                          |
| Repurchase of common shares                           | (875)            |                     | (45,322)                         |                          |   |                                       |                      | (46,197)                        |
| Adjustment on purchase contracts<br>for common shares |                  |                     | (3,585)                          |                          |   |                                       |                      | (3,585)                         |
| Issue of restricted common shares                     | 5                |                     | 271                              | (276)                    |   |                                       |                      |                                 |
| Amortization of deferred<br>compensation              |                  |                     |                                  | 156                      |   |                                       |                      | 156                             |
| Net unrealized losses for period                      |                  |                     |                                  |                          | (22,244)  |                                       |                      | (22,244)                        |
| Currency translation adjustment                       |                  |                     |                                  |                          |   | 4,022                                 |                      | 4,022                           |
| Net income  |                  |                     |                                  |                          |   |                                       | 348,684              | 348,684                         |
| Dividends on common shares                            |                  |                     |                                  |                          |   |                                       | (54,649)             | (54,649)                        |
| Dividends on preferred shares                         |                  |                     |                                  |                          |   |                                       | (14,681)             | (14,681)                        |
| <b>Balance at September 30, 2004</b>                  | <b>\$ 53,039</b> | <b>\$ 11,600</b>    | <b>\$ 989,242</b>                | <b>\$ (245)</b>          | <b>\$ 144,248</b>   | <b>\$ 20,679</b>                      | <b>\$ 1,602,213</b>  | <b>\$ 2,820,776</b>             |

See Accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents**PartnerRe Ltd.****Condensed Consolidated Statements of Shareholders Equity**

(Expressed in thousands of U.S. dollars)

(Unaudited)

|  | Net              |                     |                                  |                          |  |                                       |                      |                                   |
|--|------------------|---------------------|----------------------------------|--------------------------|--|---------------------------------------|----------------------|-----------------------------------|
|  | Common<br>shares | Preferred<br>shares | Additional<br>paid-in<br>capital | Deferred<br>compensation | unrealized<br>gains on<br>investments,<br>net of tax | Currency<br>translation<br>adjustment | Retained<br>earnings | Total share-<br>holders<br>equity |
| <b>Balance at December 31, 2002</b>                | \$ 52,376        | \$ 10,000           | \$ 977,714                       | \$ (261)                 | \$ 119,605   | \$ (30,820)                           | \$ 948,568           | \$ 2,077,182                      |
| Issue of common shares                             | 1,262            |                     | 8,442                            |                          |  |                                       |                      | 9,704                             |
| Issue of preferred shares                          |                  | 11,600              | 269,265                          |                          |  |                                       |                      | 280,865                           |
| Redemption of preferred shares                     |                  | (10,000)            | (232,163)                        |                          |  |                                       |                      | (242,163)                         |
| Adjustment on purchase contracts for common shares |                  |                     | (3,585)                          |                          |  |                                       |                      | (3,585)                           |
| Amortization of deferred compensation              |                  |                     |                                  | 102                      |  |                                       |                      | 102                               |
| Net unrealized gains for period                    |                  |                     |                                  |                          | 33,876   |                                       |                      | 33,876                            |
| Currency translation adjustment                    |                  |                     |                                  |                          |  | 29,604                                |                      | 29,604                            |
| Net income   |                  |                     |                                  |                          |  |                                       | 363,150              | 363,150                           |
| Dividends on common shares                         |                  |                     |                                  |                          |  |                                       | (47,365)             | (47,365)                          |
| Dividends on preferred shares                      |                  |                     |                                  |                          |  |                                       | (24,421)             | (24,421)                          |
| <b>Balance at September 30, 2003</b>               | <b>\$ 53,638</b> | <b>\$ 11,600</b>    | <b>\$ 1,019,673</b>              | <b>\$ (159)</b>          | <b>\$ 153,481</b>                                    | <b>\$ (1,216)</b>                     | <b>\$ 1,239,932</b>  | <b>\$ 2,476,949</b>               |

See Accompanying Notes to Condensed Consolidated Financial Statements

**Table of Contents****PartnerRe Ltd.****Condensed Consolidated Statements of Cash Flows**

(Expressed in thousands of U.S. dollars)

(Unaudited)

|   | For the nine<br>months ended | For the nine<br>months ended |
|---|------------------------------|------------------------------|
|   | September 30,<br>2004        | September 30,<br>2003        |
|   | <u>          </u>            | <u>          </u>            |
| <b>Cash Flows From Operating Activities:</b>                                      |                              |                              |
| Net income  | \$ 348,684                   | \$ 363,150                   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |                              |
| Accrual of discount on investments, net of amortization of premium                | 30,768                       | 16,235                       |
| Net realized investment gains   | (78,693)                     | (67,672)                     |
| Changes in:   |                              |                              |
| Unearned premiums   | 378,266                      | 259,837                      |
| Reinsurance balances receivable   | (310,509)                    | (144,658)                    |
| Unpaid losses and loss expenses including life policy benefits                    | 637,655                      | 594,656                      |
| Net taxes recoverable   | (8,094)                      | (8,204)                      |
| Other changes in assets and liabilities   | (9,968)                      | (111,289)                    |
| Net sales (purchases) of trading securities                                       | 13,500                       | (8,776)                      |
| Other items, net  | (3,677)                      | (8,351)                      |
|   | <u>          </u>            | <u>          </u>            |
| <b>Net cash provided by operating activities</b>                                  | <b>997,932</b>               | <b>884,928</b>               |
|   | <u>          </u>            | <u>          </u>            |
| <b>Cash Flows From Investing Activities:</b>                                      |                              |                              |
| Sales of fixed maturities   | 6,076,833                    | 6,567,966                    |
| Redemptions of fixed maturities   | 433,848                      | 655,691                      |
| Purchases of fixed maturities   | (6,300,596)                  | (7,875,296)                  |
| Net sales (purchases) of short-term investments                                   | 29,037                       | (60,048)                     |
| Purchases of equities   | (379,000)                    | (174,963)                    |
| Sales of equities   | 329,120                      | 86,134                       |
| Other   | (31,521)                     | (11,632)                     |
|   | <u>          </u>            | <u>          </u>            |
| <b>Net cash provided by (used in) investing activities</b>                        | <b>157,721</b>               | <b>(812,148)</b>             |
|   | <u>          </u>            | <u>          </u>            |
| <b>Cash Flows From Financing Activities:</b>                                      |                              |                              |
| Cash dividends paid to shareholders   | (69,330)                     | (71,898)                     |
| Net (repurchase) issue of common shares   | (39,156)                     | 9,704                        |
| Issue of preferred shares   |                              | 280,865                      |
| Redemption of preferred shares  |                              | (242,163)                    |
| Adjustment on purchase contract for common shares                                 | (3,585)                      | (3,585)                      |
|   | <u>          </u>            | <u>          </u>            |
| <b>Net cash used in financing activities</b>                                      | <b>(112,071)</b>             | <b>(27,077)</b>              |
|   | <u>          </u>            | <u>          </u>            |
| <b>Effect of exchange rate changes on cash</b>                                    | <b>(1,239)</b>               | <b>2,135</b>                 |
| <b>Increase in cash and cash equivalents</b>                                      | <b>1,042,343</b>             | <b>47,838</b>                |
| <b>Cash and cash equivalents beginning of period</b>                              | <b>558,692</b>               | <b>710,640</b>               |

|  |                     |                   |
|--|---------------------|-------------------|
| <b>Cash and cash equivalents end of period</b> | <b>\$ 1,601,035</b> | <b>\$ 758,478</b> |
|--|---------------------|-------------------|

See Accompanying Notes to Condensed Consolidated Financial Statements

---

**Table of Contents**

**PartnerRe Ltd.**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**1. General**

PartnerRe Ltd. (the Company) provides reinsurance on a worldwide basis through its wholly owned subsidiaries, Partner Reinsurance Company Ltd. (Partner Reinsurance Company), PartnerRe SA, and Partner Reinsurance Company of the U.S. (PartnerRe U.S.). Risks reinsured include, but are not limited to, property, casualty, motor, agriculture, aviation/space, catastrophe, credit/surety, engineering/energy, marine, special risk, other lines and life/annuity and health. The Company also offers financial products that provide weather and credit protection to industrial and service companies on a worldwide basis.

The accompanying condensed consolidated financial statements are unaudited and have been prepared by the Company pursuant to the rules and regulations of the United States Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to ensure the information presented is not misleading. The preparation of financial statements in conformity with U.S. GAAP requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While Management believes that the amounts included in the condensed consolidated financial statements reflect the best estimates and assumptions, actual results could differ from those estimates. The Company's principal estimates include:

Unpaid losses and loss expenses, including policy benefits for life and annuity contracts;

Gross and net premiums written and net premiums earned;

Recoverability of deferred acquisition costs;

Determination of other-than-temporary impairment of investments;

Recoverability of tax loss carry-forwards;

Valuation of goodwill; and

Valuation of certain derivative financial instruments.

In the opinion of Management, all adjustments (which include normal recurring adjustments) necessary for a fair presentation of results for the interim periods have been made. The results for the nine-month and three-month periods ended September 30, 2004 are not necessarily indicative of results to be expected for the full fiscal year. These condensed consolidated financial statements should be read in conjunction with

## Edgar Filing: PARTNERRE LTD - Form 10-Q

the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2003. To facilitate comparison of information across periods, certain reclassifications have been made to prior year amounts to conform to the current year's presentation.

### **2. Recent Development**

In February 2004, the Company invested \$73.2 million in Channel Re, a new financial guarantee reinsurer based in Bermuda, which will assume a portfolio of in-force business from MBIA, participate in new MBIA reinsurance treaties and provide facultative reinsurance support to MBIA. Other shareholders in Channel Re are Renaissance Re, Koch Financial Re and MBIA. The Company's investment represents 20% of the common stock of Channel Re and this investment is recorded, using the equity method, in the other invested assets line on the Company's condensed consolidated balance sheet.

**Table of Contents****PartnerRe Ltd.****Notes to Condensed Consolidated Financial Statements****(Unaudited)****3. Stock Options**

The following table illustrates the net effect on net income available to common shareholders and net income per share as if the fair value provisions of SFAS 123 had been applied retroactively to all outstanding equity-based compensation for the three-month and nine-month periods ended September 30, 2004 and 2003 (in thousands of U.S. dollars, except per share data):

|  | For the three<br>months ended<br>September 30,<br>2004 | For the three<br>months ended<br>September 30,<br>2003 | For the nine<br>months ended<br>September 30,<br>2004 | For the nine<br>months ended<br>September 30,<br>2003 |
|--|--|--|---|---|
| Net income available to common shareholders:   |  |  |   |   |
| As reported  | \$ 78,311  | \$ 112,011   | \$ 334,003  | \$ 338,729  |
| Add: Stock-related compensation expense included in net income as reported                       | \$ 2,004   | \$ 840   | \$ 5,499  | \$ 2,165  |
| Less: Total stock-related compensation expense determined under fair-value method for all grants | \$ 3,575   | \$ 2,789   | \$ 10,235   | \$ 8,478  |
| Pro forma  | \$ 76,740  | \$ 110,062   | \$ 329,267  | \$ 332,416  |
| Net income per common share:   |  |  |   |   |
| Basic  |  |  |   |   |
| As reported  | \$ 1.47  | \$ 2.09  | \$ 6.23   | \$ 6.38   |
| Pro forma  | \$ 1.44  | \$ 2.05  | \$ 6.14   | \$ 6.26   |
| Diluted  |  |  |   |   |
| As reported  | \$ 1.46  | \$ 2.08  | \$ 6.17   | \$ 6.30   |
| Pro forma  | \$ 1.43  | \$ 2.04  | \$ 6.08   | \$ 6.18   |
| Weighted average assumptions used:   |  |  |   |   |
| Risk-free interest rate  | 3.4%   | 4.1%   | 3.7%  | 3.7%  |
| Expected life  | 7 years  | 7 years  | 7 years   | 7 years   |
| Expected volatility  | 25%  | 25%  | 25%   | 25%   |
| Dividend yield   | 2%   | 2%   | 2%  | 2%  |

**4. New Accounting Policy**

The Company's investment in Channel Re qualifies as an investment in a corporate joint venture and is accounted for using the equity method. The Company's share of Channel Re's net income and other comprehensive income is reported in the Company's net income and other comprehensive income, respectively. The Company calculates its share of Channel Re's net income and other comprehensive income on the basis of the Company's ownership of Channel Re's common shares currently outstanding.

## 5. Recent Accounting Pronouncements

In July 2003, the Accounting Standards Executive Committee (AcSEC) of the American Institute of Certified Public Accountants (AICPA) issued Statement of Position 03-01, Accounting and Reporting by Insurance Enterprises for Certain Non-traditional Long-Duration Contracts and for Separate Accounts (SOP 03-01). SOP 03-01 complements the guidance available in SFAS No. 60 Accounting and Reporting by Insurance Enterprises, and SFAS No. 97, Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments for insurance products introduced since the issuance of these two SFAS. SOP 03-01 is effective for financial statements for fiscal years beginning after December 15, 2003. The Company has adopted SOP 03-01 as of January 1, 2004 and the adoption did not have a significant impact on the Company's condensed consolidated financial statements.



---

**Table of Contents**

**PartnerRe Ltd.**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

In March 2004, the Emerging Issues Task Force ( EITF ) reached consensus on the guidance provided in EITF Issue No. 03-1, The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments ( EITF 03-1 ) as applicable to debt and equity securities that are within the scope of SFAS 115 Accounting for Certain Investments in Debt and Equity Securities and equity securities that are accounted for using the cost method specified in Accounting Policy Board Opinion No. 18 The Equity Method of Accounting for Investments in Common Stock . Under this guidance, an investment is considered impaired if the fair value of the investment is less than its cost including adjustments for amortization and foreign exchange. EITF 03-1 outlines that an impairment would be considered other-than-temporary unless a) the investor has the ability and intent to hold an investment for a reasonable period of time sufficient for the recovery of the fair value up to or beyond the cost of the investment and b) evidence indicating that the cost of the investment is recoverable within a reasonable period of time outweighs evidence to the contrary. The investor should consider its cash or working capital needs to assess its intent and ability to hold an investment for a reasonable period of time for the recovery of fair value up to or beyond the cost of the investment. Although not presumptive, a pattern of selling investments prior to the forecasted recovery of fair value may call into question the investor's intent. In addition, the severity and duration of the impairment should also be considered in determining whether the impairment is other-than-temporary.

This new guidance for determining whether impairment is other-than-temporary was to be effective for reporting periods beginning after June 15, 2004. In September of 2004, the FASB issued FSP EITF Issue 03-1-1, which delayed the effective date for the measurement and recognition guidance included in EITF Issue 03-1 related to other-than-temporary impairment until additional implementation guidance is provided. As a result of the delay, during the three month period ended September 30, 2004, the Company continued to apply existing accounting literature for determining when a decline in fair value is other-than-temporary, including Staff Accounting Bulletin 59, Accounting for Non-current Marketable Equity Securities , SFAS 115, and FASB Staff Implementation Guide to SFAS 115.

The Company continues to evaluate the impact of this new accounting standard on its process for determining other-than-temporary impairment of equity and fixed maturity securities, including the potential impacts from any revisions to the original guidance issued. Adoption of this standard may increase earnings volatility in future periods. However, since fluctuations in the fair value for available-for-sale securities are already recorded in Accumulated Other Comprehensive Income, adoption of this standard is not expected to have a significant impact on equity.

**6. Financing Arrangement**

In June 2004, the Company renewed its syndicated unsecured credit facility on substantially the same terms and conditions except for an increase in the term of the facility, which was extended from 364 days to three years, and an increase in the minimum consolidated tangible net worth (defined as total shareholders' equity plus mandatorily redeemable preferred shares and trust preferred shares minus goodwill) that the Company is required to maintain from \$1,250 million plus 50% of cumulative net income for the period from January 1, 2002 through the end of the most recently ended fiscal year to \$1,825 million plus 50% of cumulative net income for the period from January 1, 2004 through the end of the most recently ended fiscal year.

---

**Table of Contents**

**PartnerRe Ltd.**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**7. Segment Information**

The Company monitors the performance of its underwriting operations in three segments, Non-life, Alternative Risk Transfer (ART) and Life. The Non-life segment is further divided into three sub-segments, U.S. Property and Casualty, Global (Non-U.S.) Property and Casualty and Worldwide Specialty. Segments and sub-segments represent markets that are reasonably homogeneous in terms of geography, client types, buying patterns, underlying risk patterns and approach to risk management.

The U.S. Property and Casualty sub-segment includes property, casualty and motor risks generally originating in the United States and written by PartnerRe U.S. The Global (Non-U.S.) Property and Casualty sub-segment includes property, casualty and motor risks generally originating outside of the United States, written by Partner Reinsurance Company and PartnerRe SA. The Worldwide Specialty sub-segment is comprised of business that is generally considered to be specialized due to the sophisticated technical underwriting required to analyze risks, and is global in nature, inasmuch as appropriate risk management for these lines requires a globally diversified portfolio of risks. This sub-segment consists of several lines of business for which the Company believes it has developed specialized knowledge and underwriting capabilities. These lines of business include agriculture, aviation/space, catastrophe, credit/surety, engineering/energy, marine, special risk and other lines. The ART segment includes finite reinsurance, structured finance and weather-related products, and since the second quarter of 2004, includes the results of the Company's investment in Channel Re. The Life segment includes life, health and annuity lines of business.

Because the Company does not manage its assets by segment, investment income is not allocated to the Non-life segment of the reinsurance operations. However, because of the interest-sensitive nature of some of the Company's Life and ART products, investment income is considered in Management's assessment of the profitability of the Life and ART segments. The following items are not considered in evaluating the results of each segment: net realized investment gains and losses, interest expense, distributions related to trust preferred and mandatorily redeemable preferred securities, net foreign exchange gains and losses, income tax expense or benefit and preferred share dividends. Segment results are shown net of intercompany transactions. The Company has treated its ART operations as a reportable segment for the first time in the first quarter of 2004. Segment information for prior periods has been reclassified to conform to this new presentation.

Management measures results for the Non-life segment on the basis of the loss ratio, acquisition ratio, technical ratio, other overhead expense ratio and combined ratio. The loss ratio is obtained by dividing losses and loss expenses by net premiums earned, the acquisition ratio is obtained similarly by dividing acquisition costs by net premiums earned and the other overhead expense ratio is obtained by dividing other operating expenses by net premiums earned. The technical ratio is the sum of the loss and acquisition ratios. The combined ratio is the sum of the technical and other overhead expense ratios. Management measures results for the Non-life sub-segments on the basis of the loss ratio, acquisition ratio and technical ratio. Management measures segment results for the Life and ART segments on the basis of the allocated underwriting result, which includes revenues from net premiums earned, other income, net investment income for ART and allocated net investment income for Life, and expenses from losses and loss expenses, acquisition costs and other operating expenses.

For each of the segments and sub-segments presented, premiums are earned on a basis that is consistent with the risks covered under the terms of the reinsurance contracts, which generally is one to two years. The difference between the gross and net premiums written is attributable to the cost of retrocession protection, as the Company selectively purchases retrocession protection as part of its overall risk management process.



**Table of Contents****PartnerRe Ltd.****Notes to Condensed Consolidated Financial Statements****(Unaudited)**

The following table provides a summary of the segment revenues and results for the nine-month and three-month periods ended September 30, 2004 and 2003 (in millions of U.S dollars except ratios):

**For the nine months ended September 30, 2004**

|  | US<br>P&C      | Global<br>(Non -US<br>P&C) | Worldwide<br>Specialty | Total<br>Non-<br>Life<br>Segment | ART<br>Segment <sup>(A)</sup> | Life<br>Segment | Corporate  | Total         |
|--|----------------|----------------------------|------------------------|----------------------------------|-------------------------------|-----------------|------------|---------------|
| Gross premiums written                                     | \$ 811         | \$ 820                     | \$ 1,273               | \$ 2,904                         | \$ 4                          | \$ 293          |            | \$ 3,201      |
| Net premiums written                                       | \$ 810         | \$ 821                     | \$ 1,251               | \$ 2,882                         | \$ 4                          | \$ 284          |            | \$ 3,170      |
| (Increase) decrease in unearned premiums                   | (125)          | (123)                      | (129)                  | (377)                            | 1                             | (3)             |            | (379)         |
| Net premiums earned  | \$ 685         | \$ 698                     | \$ 1,122               | \$ 2,505                         | \$ 5                          | \$ 281          |            | \$ 2,791      |
| Losses and loss expenses including life<br>policy benefits | (548)          | (528)                      | (571)                  | (1,647)                          | (8)                           | (195)           |            | (1,850)       |
| Acquisition costs  | (150)          | (178)                      | (239)                  | (567)                            | (1)                           | (106)           |            | (674)         |
| <b>Technical Result</b>                                    | <b>\$ (13)</b> | <b>\$ (8)</b>              | <b>\$ 312</b>          | <b>\$ 291</b>                    | <b>\$ (4)</b>                 | <b>\$ (20)</b>  |            | <b>\$ 267</b> |
| Other income   | n/a            | n/a                        | n/a                    |                                  | 17                            |                 |            | 17            |
| Other operating expenses                                   | n/a            | n/a                        | n/a                    | (145)                            | (11)                          | (17)            | (31)       | (204)         |
| <b>Underwriting Result</b>                                 | <b>n/a</b>     | <b>n/a</b>                 | <b>n/a</b>             | <b>\$ 146</b>                    | <b>\$ 2</b>                   | <b>\$ (37)</b>  | <b>n/a</b> | <b>\$ 80</b>  |
| Net investment income                                      | n/a            | n/a                        | n/a                    | n/a                              |                               | 33              | 185        | 218           |
| <b>Allocated Underwriting Result <sup>(6)</sup></b>        | <b>n/a</b>     | <b>n/a</b>                 | <b>n/a</b>             | <b>n/a</b>                       | <b>n/a</b>                    | <b>\$ (4)</b>   | <b>n/a</b> | <b>n/a</b>    |
| Net realized investment gains                              | n/a            | n/a                        | n/a                    | n/a                              | n/a                           | n/a             | 79         | 79            |
| Interest expense   | n/a            | n/a                        | n/a                    | n/a                              | n/a                           | n/a             | (30)       | (30)          |
| Net foreign exchange gains                                 | n/a            | n/a                        | n/a                    | n/a                              | n/a                           | n/a             | 2          | 2             |
| Income tax benefit   | n/a            | n/a                        | n/a                    | n/a                              | n/a                           | n/a             |            |               |
| <b>Net Income</b>  | <b>n/a</b>     | <b>n/a</b>                 | <b>n/a</b>             | <b>n/a</b>                       | <b>n/a</b>                    | <b>n/a</b>      | <b>n/a</b> | <b>\$ 349</b> |
| Loss ratio <sup>(1)</sup>                                  | 80.1%          | 75.6%                      | 50.9%                  | 65.8%                            |                               |                 |            |               |
| Acquisition ratio <sup>(2)</sup>                           | 21.9           | 25.6                       | 21.3                   | 22.6                             |                               |                 |            |               |
| Technical ratio <sup>(3)</sup>                             | 102.0%         | 101.2%                     | 72.2%                  | 88.4%                            |                               |                 |            |               |

Edgar Filing: PARTNERRE LTD - Form 10-Q

|   |       |
|---|-------|
| Other overhead expense ratio <sup>(4)</sup> | 5.8   |
| Combined Ratio <sup>(5)</sup>               | 94.2% |

<sup>(A)</sup> This segment includes the Company's share of Channel Re's net income in the amount of \$3.5 million. The 2003 period includes no income from Channel Re as the Company acquired its equity ownership in the first quarter of 2004.

**Table of Contents****PartnerRe Ltd.****Notes to Condensed Consolidated Financial Statements****(Unaudited)****For the nine months ended September 30, 2003**

|  | Global       |             |               | Total         |                        |                |            | Total         |
|--|--------------|-------------|---------------|---------------|------------------------|----------------|------------|---------------|
|  | (Non -       |             |               | Non-          |                        |                |            |               |
|  | US           | US          | Worldwide     | Life          | ART                    | Life           | Corporate  |               |
|  | P&C          | P&C)        | Specialty     | Segment       | Segment <sup>(A)</sup> | Segment        | Corporate  |               |
| Gross premiums written   | \$ 738       | \$ 655      | \$ 1,239      | \$ 2,632      | \$                     | \$ 217         | \$         | \$ 2,849      |
| Net premiums written   | \$ 738       | \$ 655      | \$ 1,216      | \$ 2,609      | \$                     | \$ 208         | \$         | \$ 2,817      |
| Increase in unearned premiums  | (114)        | (45)        | (100)         | (259)         |                        | (1)            |            | (260)         |
| Net premiums earned  | \$ 624       | \$ 610      | \$ 1,116      | \$ 2,350      | \$                     | \$ 207         | \$         | \$ 2,557      |
| Losses and loss expenses including life policy benefits                                  | (452)        | (450)       | (612)         | (1,514)       |                        | (190)          |            | (1,704)       |
| Acquisition costs  | (160)        | (159)       | (213)         | (532)         |                        | (37)           |            | (569)         |
| <b>Technical Result</b>  | <b>\$ 12</b> | <b>\$ 1</b> | <b>\$ 291</b> | <b>\$ 304</b> | <b>\$</b>              | <b>\$ (20)</b> | <b>\$</b>  | <b>\$ 284</b> |
| Other income   | n/a          | n/a         | n/a           |               | 9                      |                |            | 9             |
| Other operating expenses   | n/a          | n/a         | n/a           | (129)         | (8)                    | (13)           | (22)       | (172)         |
| <b>Underwriting Result</b>   | <b>n/a</b>   | <b>n/a</b>  | <b>n/a</b>    | <b>\$ 175</b> | <b>\$ 1</b>            | <b>\$ (33)</b> | <b>n/a</b> | <b>\$ 121</b> |
| Net investment income  | n/a          | n/a         | n/a           | n/a           |                        | 36             | 153        | 189           |
| <b>Allocated Underwriting Result <sup>(6)</sup></b>                                      | <b>n/a</b>   | <b>n/a</b>  | <b>n/a</b>    | <b>n/a</b>    | <b>n/a</b>             | <b>\$ 3</b>    | <b>n/a</b> | <b>n/a</b>    |
| Net realized investment gains  | n/a          | n/a         | n/a           | n/a           | n/a                    | n/a            | 68         | 68            |
| Interest expense   | n/a          | n/a         | n/a           | n/a           | n/a                    | n/a            | (13)       | (13)          |
| Net foreign exchange gains   | n/a          | n/a         | n/a           | n/a           | n/a                    | n/a            | 9          | 9             |
| Income tax benefit   | n/a          | n/a         | n/a           | n/a           | n/a                    | n/a            | 7          | 7             |
| Distributions related to trust preferred and mandatorily redeemable preferred securities | n/a          | n/a         | n/a           | n/a           | n/a                    | n/a            | (18)       | (18)          |
| <b>Net Income</b>  | <b>n/a</b>   | <b>n/a</b>  | <b>n/a</b>    | <b>n/a</b>    | <b>n/a</b>             | <b>n/a</b>     | <b>n/a</b> | <b>\$ 363</b> |
| Loss ratio <sup>(1)</sup>  | 72.4%        | 73.7%       | 54.9%         | 64.4%         |                        |                |            |               |
| Acquisition ratio <sup>(2)</sup>   | 25.7         | 26.1        | 19.1          | 22.7          |                        |                |            |               |
| Technical ratio <sup>(3)</sup>   | 98.1%        | 99.8%       | 74.0%         | 87.1%         |                        |                |            |               |
| Other overhead expense ratio <sup>(4)</sup>  |              |             |               | 5.5           |                        |                |            |               |

Combined Ratio <sup>(5)</sup>

92.6%

**Table of Contents****PartnerRe Ltd.****Notes to Condensed Consolidated Financial Statements****(Unaudited)****For the three months ended September 30, 2004**

|   | Global         |             | Total        |              |               |                |            | Total          |
|---|----------------|-------------|--------------|--------------|---------------|----------------|------------|----------------|
|   | US             | (Non-US)    | Worldwide    | Non-         |               |                | Corporate  |                |
|   |                |             |              | Life         | ART           | Life           |            |                |
|   | P&C            | P&C         | Specialty    | Segment      | Segment (A)   | Segment        |            |                |
| Gross premiums written                                  | \$ 234         | \$ 154      | \$ 317       | \$ 705       | \$ 1          | \$ 99          | \$         | \$ 805         |
| Net premiums written                                    | \$ 234         | \$ 154      | \$ 319       | \$ 707       | \$ 1          | \$ 97          | \$         | \$ 805         |
| (Increase) decrease in unearned premiums                | (6)            | 59          | 78           | 131          | 1             | 7              |            | 139            |
| Net premiums earned                                     | \$ 228         | \$ 213      | \$ 397       | \$ 838       | \$ 2          | \$ 104         | \$         | \$ 944         |
| Losses and loss expenses including life policy benefits | (214)          | (158)       | (225)        | (597)        | (8)           | (56)           |            | (661)          |
| Acquisition costs                                       | (55)           | (54)        | (79)         | (188)        |               | (55)           |            | (243)          |
| <b>Technical Result</b>                                 | <b>\$ (41)</b> | <b>\$ 1</b> | <b>\$ 93</b> | <b>\$ 53</b> | <b>\$ (6)</b> | <b>\$ (7)</b>  | <b>\$</b>  | <b>\$ 40</b>   |
| Other income  | n/a            | n/a         | n/a          |              | 10            |                |            | 10             |
| Other operating expenses                                | n/a            | n/a         | n/a          | (49)         | (3)           | (5)            | (11)       | (68)           |
| <b>Underwriting Result</b>                              | <b>n/a</b>     | <b>n/a</b>  | <b>n/a</b>   | <b>\$ 4</b>  | <b>\$ 1</b>   | <b>\$ (12)</b> | <b>n/a</b> | <b>\$ (18)</b> |
| Net investment income                                   | n/a            | n/a         | n/a          | n/a          |               | 12             | 58         | 70             |
| <b>Allocated Underwriting Result <sup>(6)</sup></b>     | <b>n/a</b>     | <b>n/a</b>  | <b>n/a</b>   | <b>n/a</b>   | <b>n/a</b>    | <b>\$</b>      | <b>n/a</b> | <b>n/a</b>     |
| Net realized investment gains                           | n/a            | n/a         | n/a          | n/a          | n/a           | n/a            | 33         | 33             |
| Interest expense  | n/a            | n/a         | n/a          | n/a          | n/a           | n/a            | (10)       | (10)           |
| Net foreign exchange losses                             | n/a            | n/a         | n/a          | n/a          | n/a           | n/a            |            |                |
| Income tax benefit                                      | n/a            | n/a         | n/a          | n/a          | n/a           | n/a            | 8          | 8              |
| <b>Net Income</b>                                       | <b>n/a</b>     | <b>n/a</b>  | <b>n/a</b>   | <b>n/a</b>   | <b>n/a</b>    | <b>n/a</b>     | <b>n/a</b> | <b>\$ 83</b>   |
| Loss ratio <sup>(1)</sup>                               | 94.0%          | 74.2%       | 56.7%        | 71.3%        |               |                |            |                |
| Acquisition ratio <sup>(2)</sup>                        | 24.1           | 25.5        | 19.7         | 22.4         |               |                |            |                |
| Technical ratio <sup>(3)</sup>                          | 118.1%         | 99.7%       | 76.4%        | 93.7%        |               |                |            |                |
| Other overhead expense ratio <sup>(4)</sup>             |                |             |              | 5.8          |               |                |            |                |
| Combined Ratio <sup>(5)</sup>                           |                |             |              | 99.5%        |               |                |            |                |



---

<sup>(A)</sup> This segment includes the Company's share of Channel Re's net income in the amount of \$2.9 million. The 2003 period includes no income from Channel Re as the Company acquired its equity ownership in the first quarter of 2004.

**Table of Contents****PartnerRe Ltd.****Notes to Condensed Consolidated Financial Statements****(Unaudited)****For the three months ended September 30, 2003**

|  | <b>Total</b>    |                  |                  |                    |                |                  |                  | <b>Total</b>  |
|--|-----------------|------------------|------------------|--------------------|----------------|------------------|------------------|---------------|
|  | <b>Global</b>   |                  |                  | <b>Non-</b>        |                |                  |                  |               |
|  | <b>US</b>       | <b>(Non -US</b>  | <b>Worldwide</b> | <b>Life</b>        | <b>ART</b>     | <b>Life</b>      | <b>Corporate</b> |               |
| <b>P&amp;C</b>   | <b>P&amp;C)</b> | <b>Specialty</b> | <b>Segment</b>   | <b>Segment (A)</b> | <b>Segment</b> | <b>Corporate</b> |                  |               |
| Gross premiums written   | \$ 199          | \$ 168           | \$ 321           | \$ 688             | \$             | \$ 62            | \$               | \$ 750        |
| Net premiums written   | \$ 199          | \$ 165           | \$ 319           | \$ 683             | \$             | \$ 61            | \$               | \$ 744        |
| Decrease in unearned premiums  | 14              | 29               | 97               | 140                |                | 4                |                  | 144           |
| Net premiums earned  | \$ 213          | \$ 194           | \$ 416           | \$ 823             | \$             | \$ 65            | \$               | \$ 888        |
| Losses and loss expenses including life policy benefits                                  | (166)           | (167)            | (203)            | (536)              |                | (58)             |                  | (594)         |
| Acquisition costs  | (53)            | (54)             | (77)             | (184)              |                | (14)             |                  | (198)         |
| <b>Technical Result</b>  | <b>\$ (6)</b>   | <b>\$ (27)</b>   | <b>\$ 136</b>    | <b>\$ 103</b>      | <b>\$</b>      | <b>\$ (7)</b>    | <b>\$</b>        | <b>\$ 96</b>  |
| Other income   | n/a             | n/a              | n/a              |                    | 4              |                  |                  | 4             |
| Other operating expenses   | n/a             | n/a              | n/a              | (46)               | (3)            | (5)              | (9)              | (63)          |
| <b>Underwriting Result</b>   | <b>n/a</b>      | <b>n/a</b>       | <b>n/a</b>       | <b>\$ 57</b>       | <b>\$ 1</b>    | <b>\$ (12)</b>   | <b>n/a</b>       | <b>\$ 37</b>  |
| Net investment income  | n/a             | n/a              | n/a              | n/a                |                | 12               | 53               | 65            |
| <b>Allocated Underwriting Result<sup>(6)</sup></b>                                       | <b>n/a</b>      | <b>n/a</b>       | <b>n/a</b>       | <b>n/a</b>         | <b>n/a</b>     | <b>\$</b>        | <b>n/a</b>       | <b>n/a</b>    |
| Net realized investment gains  | n/a             | n/a              | n/a              | n/a                | n/a            | n/a              | 12               | 12            |
| Interest expense   | n/a             | n/a              | n/a              | n/a                | n/a            | n/a              | (6)              | (6)           |
| Net foreign exchange gains   | n/a             | n/a              | n/a              | n/a                | n/a            | n/a              |                  |               |
| Income tax benefit   | n/a             | n/a              | n/a              | n/a                | n/a            | n/a              | 13               | 13            |
| Distributions related to trust preferred and mandatorily redeemable preferred securities | n/a             | n/a              | n/a              | n/a                | n/a            | n/a              | (4)              | (4)           |
| <b>Net Income</b>  | <b>N/a</b>      | <b>n/a</b>       | <b>n/a</b>       | <b>n/a</b>         | <b>n/a</b>     | <b>n/a</b>       | <b>n/a</b>       | <b>\$ 117</b> |
| Loss ratio <sup>(1)</sup>  | 78.0%           | 86.0%            | 48.8%            | 65.1%              |                |                  |                  |               |
| Acquisition ratio <sup>(2)</sup>   | 24.8            | 27.8             | 18.6             | 22.4               |                |                  |                  |               |
| Technical ratio <sup>(3)</sup>   | 102.8%          | 113.8%           | 67.4%            | 87.5%              |                |                  |                  |               |
| Other overhead expense ratio <sup>(4)</sup>  |                 |                  |                  | 5.6                |                |                  |                  |               |

|                               |       |
|-------------------------------|-------|
| Combined Ratio <sup>(5)</sup> | 93.1% |
|-------------------------------|-------|

- (1) *Loss ratio is obtained by dividing losses and loss expenses by net premiums earned.*
- (2) *Acquisition ratio is obtained by dividing acquisition costs by net premiums earned.*
- (3) *Technical ratio is defined as the sum of the loss ratio and the acquisition ratio.*
- (4) *Other overhead expense ratio is obtained by dividing other operating expenses by net premiums earned.*
- (5) *Combined ratio is the sum of the technical ratio and the other overhead expense ratio.*
- (6) *Allocated Underwriting Result is defined as net premiums earned, other income and net investment income less losses and loss expenses, acquisition costs and other overhead expenses.*

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion and analysis of the unaudited consolidated financial condition at September 30, 2004 and results of operations of PartnerRe Ltd. (the Company) for the nine-month and three-month periods ended September 30, 2004 and 2003. This discussion and analysis should be read in conjunction with the attached unaudited condensed consolidated financial statements and notes thereto and the audited consolidated financial statements of the Company at and for the year ended December 31, 2003 and notes thereto included in the Company's 2003 Annual Report to Shareholders. The unaudited condensed consolidated financial statements at and for the three and nine-month periods ended September 30, 2004 and notes thereto have been reviewed by independent accountants in accordance with standards of the Public Company Accounting Oversight Board (United States). Management's Discussion and Analysis of Financial Condition and Results of Operations includes references to financial figures prepared in accordance with accounting principles generally accepted in the United States and ratios that are calculated using these figures.

**Forward Looking Statements**

Certain statements contained in this document, including Management's Discussion and Analysis, may be considered forward-looking statements as defined in section 27A of the United States Securities Act of 1933 and section 21E of the United States Securities Exchange Act of 1934. Forward-looking statements are made based upon Management's assumptions and expectations concerning the potential effect on the Company of future events and financial performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements are subject to significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those reflected in such forward-looking statements. The Company's forward-looking statements could be affected by numerous foreseeable and unforeseeable events and developments such as:

- (1) the occurrence of catastrophic events or other reinsured events with a frequency or severity exceeding our expectations;
- (2) a decrease in the level of demand for reinsurance and/or an increase in the supply of reinsurance capacity;
- (3) increased competitive pressures, including the consolidation and increased globalization of reinsurance providers;
- (4) actual losses and loss expenses exceeding our loss reserves, which are necessarily based on actuarial and statistical projections of ultimate losses;
- (5) acts of terrorism, acts of war and man-made or other unanticipated perils;
- (6) concentration risk in dealing with a limited number of brokers;

(7) developments in and risks associated with global financial markets which could affect our investment portfolio;

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

- (8) availability of borrowings and letters of credit under the Company's credit facilities;
- (9) lengthy and unpredictable litigation affecting assessment of losses and/or coverage issues;
- (10) losses due to foreign currency exchange rate fluctuations;
- (11) restrictions in the issue of work permits which could result in loss of the services of any one of our executives;
- (12) changes in the legal or regulatory environments in which we operate, including the passage of federal or state legislation subjecting Partner Reinsurance Company Ltd. or PartnerRe SA to supervision or regulation, including additional tax regulation, in the United States or other jurisdictions in which we operate;
- (13) actions by rating agencies that might impact the Company's ability to continue to write existing business or write new business;
- (14) changes in accounting policies, their application or interpretation; and
- (15) the other factors set forth in the Company's other documentation on file with the SEC.

The foregoing discussion of important factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included herein or elsewhere. The words believe, anticipate, estimate, project, plan, expect, intend, hope, should, evaluate, will likely result or will continue or words of similar impact generally involve forward-looking statements. We caution readers not to place undue reliance on these forward-looking statements, which speak only as of their dates. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**General**

The Company provides reinsurance on a worldwide basis through its wholly owned subsidiaries, Partner Reinsurance Company Ltd. ( Partner Reinsurance Company ), PartnerRe SA, and Partner Reinsurance Company of the U.S. ( PartnerRe US ). Risks reinsured include, but are not limited to, property, casualty, motor, agriculture, aviation/space, catastrophe, credit/surety, engineering/energy, marine, special risk, other lines and life/annuity and health. The Company also offers financial products that provide weather and credit protection to industrial and service companies on a worldwide basis.

Because of the inherent volatility of some of the lines of business the Company underwrites, the operating results and financial condition of the Company can be adversely impacted by catastrophes and other large losses that may give rise to claims under reinsurance coverages provided by the Company. Catastrophe reinsurance comprises a material portion of the Company's exposure. Catastrophe losses result from events such as windstorms, earthquakes, floods, hail, tornadoes, severe winter weather, fires, explosions and other man-made or natural disasters, the incidence and severity of which are inherently unpredictable. Because catastrophe reinsurance accumulates large aggregate exposures to man-made and natural disasters, the Company's loss experience in this line of business could be characterized by low frequency and high severity, particularly since it usually provides reinsurance that pays only after the primary insurer has experienced a specified level of loss, which tends to reduce the Company's exposure to higher-frequency low-severity losses. This is likely to result in substantial volatility in the Company's financial results for any fiscal quarter or year and could have a material adverse effect on the Company's financial condition or results of operations. As part of its risk management program, the Company aims to limit its exposure to a 1 in a 100 year loss event to less than 20% of its capital, defined as shareholders' equity plus mandatorily redeemable preferred securities and debt related to trust preferred securities.

The Company writes other lines of business and products that can be affected by large losses, including property, casualty, motor, agriculture, aviation/space, credit/surety, engineering/energy, marine, special risk, other lines, life/annuity and health, finite reinsurance, structured finance and weather-related products. The Company endeavors to manage its exposure to catastrophe and other large losses by (i) attempting to limit its aggregate exposure on catastrophe reinsurance in any particular geographic zone defined by the Company and attempting to limit its exposure to per risk reinsurance, (ii) selective underwriting practices, (iii) diversification of risks by geographic area and by lines and classes of business, and (iv) to a certain extent by purchasing retrocessional reinsurance and credit default swaps. Despite the Company's efforts to manage its exposure to catastrophe and other large losses, the effect of a single catastrophic event or series of events affecting one or more geographic zones or changes in the relative frequency or severity of catastrophic or other large loss events could have a material adverse effect on the Company's financial condition or results of operations. Should the Company incur a substantial catastrophe loss, its ability to write future business may be impacted.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

**Business Environment**

The reinsurance industry is both highly competitive and cyclical. Competition in the industry is influenced by several factors including variations in interest rates and financial markets, changes in legal, regulatory and judicial environments, inflation and general economic conditions. Reinsurance cycles vary in length and the up cycle, the profitable years leading to increases in reinsurers' capital, can result from either strong reinsurance pricing and terms and conditions or strong investment income resulting from high interest rates or the combination of both circumstances. The occurrence of a catastrophic loss or one or a series of large losses would typically influence reinsurance pricing and terms and conditions. Growth in capital is a prime determinant of capacity and competition in the reinsurance industry and ultimately leads to a softening of pricing and terms and conditions. Management believes that reinsurance pricing generally follows loss cost trends, but that the lag between the loss trend cycle and the pricing cycle is ultimately affected by the availability of capital in the industry.

Following the last downturn in the cycle, the reinsurance industry's expected profitability experienced consistent improvements during years 2001 through 2003 and this trend was further amplified following the event of September 11, 2001. Beginning in 2004 the Company saw a change in this trend and believes that for most lines of business that the industry has seen the peak in the current profitability cycle. Currently we are experiencing a market that is gradually weakening, in terms of price and terms and conditions; however, this is occurring in an orderly and understandable fashion. The short-tailed lines, e.g., property, energy, aviation and catastrophe are currently experiencing the most significant pricing deterioration as the loss experience over the past several years has been excellent and provided the industry with more capital. Pricing in longer tailed lines of business e.g., casualty, continues to improve; however, improvements are at a much slower pace than has been experienced in the last few years. In spite of these changes in the business environment the Company continues to find business opportunities that have adequate pricing and which the Company believes are consistent with its long term goals and objectives.

The 2004 Atlantic hurricane season was the most expensive season in history for natural catastrophes with four major hurricanes hitting the Caribbean and Florida in quick succession, resulting in an estimated loss to the industry in excess of \$25 billion. In addition, there were five Pacific typhoons causing estimated insured losses of \$5 billion to the industry. While these catastrophes are expected to help stabilize pricing in the affected lines - property and catastrophe - and markets - southeastern United States and Japan -, Management expects to see the continuation of a slowly weakening market through 2005.

Management expects interest rates will rise during 2005. While this would generally create pressure on insurers' and reinsurers' U.S. GAAP capital as bond portfolios would generally decline in market value, this would also lead to improvements in investment income, as insurers and reinsurers invest cash flows at incrementally higher rates.

**Critical Accounting Policies**

See the discussion of the Company's Critical Accounting Policies in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's 2003 Annual Report to Shareholders. The following discussion updates specific information related to the Company's estimates for unpaid loss and loss expense reserves since December 31, 2003 and June 30, 2004.



## Edgar Filing: PARTNERRE LTD - Form 10-Q

The Company performs quarterly reviews of the adequacy of unpaid losses and loss expense reserves, taking into account current and historical reported claims information, industry information and trends, and other factors that could have an impact on the ultimate settlement value of claims incurred by the Company. The claims information reported to the Company in any one period can pertain to the current as well as prior years and can indicate an increase or a decrease in the losses anticipated by the cedant. This new information can influence the Company's assessment of its ultimate loss ratios as well as the level of required losses and loss expense reserves currently held. Although the dollar value of emerging reported losses may not be significant on an individual basis, the Company monitors the accumulation of such individual losses (referred to as attritional losses) to identify trends that may be meaningful from a reserving standpoint. In any given quarter, the Company may increase its reserve estimates relating to claims of prior periods (referred to as adverse loss development), or it may reduce its reserves related to prior periods (referred to as favorable loss development), depending on what information becomes available for consideration during the quarterly evaluation of reserves.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)**

The allocation of losses to accident years attempts to match losses with the period in which the related premiums were earned and facilitates the review of calendar year results, which typically include results from the current accident year and development on prior accident years. The following table shows the net favorable (adverse) loss development for prior accident years in the Non-life segment (in millions of U.S. dollars):

|   | For the three<br>months ended | For the three<br>months ended | For the nine<br>months ended | For the nine<br>months ended |
|---|-------------------------------|-------------------------------|------------------------------|------------------------------|
|   | September 30, 2004            | September 30, 2003            | September 30, 2004           | September 30, 2003           |
| <b>Prior year favorable (adverse) loss development:</b> |                               |                               |                              |                              |
| Non-life segment:                                       |                               |                               |                              |                              |
| U.S. Property and Casualty                              | \$ (18)                       | \$ (20)                       | \$ (27)                      | \$ (36)                      |
| Global (Non-U.S.) Property and Casualty                 | 16                            | (7)                           | (1)                          | 20                           |
| Worldwide Specialty                                     | 45                            | 26                            | 159                          | 4                            |
| <b>Total prior-year loss development</b>                | <b>\$ 43</b>                  | <b>\$ (1)</b>                 | <b>\$ 131</b>                | <b>\$ (12)</b>               |

The components making up the net favorable or adverse loss development for the three-month and nine-month periods ended September 30, 2004 and 2003 are described in more detail in the discussion of the individual sub-segments that make up the Non-life segment, below.

At September 30, 2004, the Company had gross Non-life reserves for unpaid losses and loss expenses of \$5.4 billion, comprised of outstanding loss reserves (case reserves) of \$2.2 billion, incurred but not reported (IBNR) reserves of \$3.0 billion and additional case reserves (ACR) of \$0.2 billion. The Company had Non-life ceded reserves of \$0.2 billion recoverable under retrocessional agreements, resulting in net Non-life reserves of \$5.2 billion. At December 31, 2003, the Company had gross Non-life reserves for unpaid losses and loss expenses of \$4.8 billion, comprised of case reserves of \$2.2 billion, IBNR reserves of \$2.5 billion and ACR of \$0.1 billion. At June 30, 2004, the Company had gross Non-life reserves for unpaid losses and loss expenses of \$5.1 billion, comprised of case reserves of \$2.2 billion, IBNR reserves of \$2.7 billion and ACR of \$0.2 billion.

The Company estimates its unpaid losses and loss expense reserves using single point estimates for each sub-segment. These reserves represent the Company's best estimate of future losses and loss expense amounts. Ranges around these point estimates are developed using stochastic simulations and techniques and provide an indication as to the degree of variability of the unpaid losses and loss expense reserves. The Company interprets the ranges produced by these techniques as confidence intervals around the best estimates for each sub-segment. However, due to the inherent volatility in the business written by the Company there can be no guarantee that the final settlement of the unpaid losses and loss expense reserves will fall within these ranges. The point estimates recorded by the Company and the range of estimates around these point estimates for net reserves at September 30, 2004, were as follows (in millions of U.S. dollars):

|   | Recorded<br>Point Estimate | High     | Low      |
|---|----------------------------|----------|----------|
| U.S. Property and Casualty              | \$ 1,523                   | \$ 1,865 | \$ 1,170 |
| Global (Non-U.S.) Property and Casualty | 1,916                      | 2,142    | 1,568    |
| Worldwide Specialty                     | 1,771                      | 1,865    | 1,411    |

It is not appropriate to add together the ranges of each sub-segment in an effort to determine a high and low range around the Company's total carried unpaid losses and loss expense reserves.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

Estimates of ultimate liabilities are contingent on many future events. The eventual outcome of these events may be different from the assumptions underlying the reserve estimates. In the event the business environment and social trends diverge from historical trends, the Company may have to adjust its reserves to amounts falling significantly outside its current estimate range. In the case of losses related to catastrophic events, such as the four Atlantic hurricanes in the third quarter of 2004, the Company's loss estimates are largely based on estimation models until claims information is received from cedants. Management believes that the recorded reserves represent the best estimate of future liabilities based on information available as at September 30, 2004. The estimates are continually reviewed and the ultimate liability may be in excess of, or less than, the amounts provided, for which any adjustments will be reflected in the periods in which they become known.

Reserves for policy benefits for ordinary life, accident and health policies have been established based upon information reported by ceding companies supplemented by the Company's best actuarial estimates of mortality, morbidity, persistency and investment income, with appropriate provision for adverse deviation. Future policy benefit reserves for annuity and universal life products are carried at their accumulated values. Reserves for policy claims and benefits include both mortality and morbidity claims in the process of settlement and claims that are assumed to have been incurred but not yet reported. Interest rate assumptions used to estimate liabilities for policy benefits for life and annuity contracts ranged from 1.5% to 5.8%. Actual experience in a particular period may vary from assumed experience and, consequently, may affect the Company's results in future periods.

Included in the business that is considered to have a long reporting tail is the Company's exposure to asbestos and environmental claims. The Company's reserve for unpaid losses and loss expenses for asbestosis and environmental exposures has not increased since December 31, 2003. (See Note 5 to the consolidated financial statements in the Company's 2003 Annual Report to Shareholders.)

**Results of Operations for the Nine Months Ended September 30, 2004 and 2003**

**Results Summary**

The Company measures its performance in several ways. Among the performance measures accepted under U.S. GAAP are diluted net income per share and return on beginning common shareholders' equity (ROE), two measures that focus on the return provided to the Company's common shareholders. Diluted net income per share is obtained by dividing net income available to common shareholders by the weighted average number of common and common share equivalents outstanding. Net income available to common shareholders is defined as net income less preferred share dividends. Net income available to common shareholders is also used in the calculation of the Company's ROE, which is calculated by dividing net income available to common shareholders by the net book value of the common shareholders' equity at the beginning of the year. ROE figures are presented on an annualized basis. The net book value of the common shareholders' equity is obtained by subtracting the aggregate liquidation value of the preferred shares from total shareholders' equity.

The Company analyzes its net income in three parts: underwriting result, investment income and other components of net income. Underwriting result is defined as net premiums earned and other income less losses and loss expenses, acquisition costs and other overhead expenses. Investment income includes interest and dividends, net of investment expenses, generated by the Company's investment portfolio, as well as interest income generated on funds held and certain ART transactions. Other components of net income include net realized investment gains and losses, net foreign exchange gains and losses, income tax expense or benefit, interest expense and distributions related to Trust Preferred and Mandatorily Redeemable Preferred Securities.



**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)**

Underwriting result, investment income, other components of net income, preferred dividends, net income available to common shareholders, diluted net income per common share and ROE for the nine months ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars, except per share data and ROE):

|   | For the nine<br>months<br>ended<br>September 30,<br>2004 | % Change<br>2004<br>over 2003 | For the nine<br>months<br>ended<br>September 30,<br>2003 |
|---|--|-------------------------------|--|
| Underwriting result   | \$ 80  | (34)%                         | \$ 121   |
| Investment income   | 218  | 16                            | 189  |
| Net realized investment gains   | 79   | 16                            | 68   |
| Interest expense  | (30)   | 144                           | (13)   |
| Net foreign exchange gains  | 2  | (79)                          | 9  |
| Income tax benefit  |  | (97)                          | 7  |
| Distribution related to Trust Preferred and Mandatorily Redeemable Preferred Securities |  |                               | (18)   |
| <b>Net income</b>   | <b>\$ 349</b>  | <b>(4)</b>                    | <b>\$ 363</b>  |
| Less: Preferred dividends   | 15   | (40)                          | 24   |
| <b>Net income available to common shareholders</b>                                      | <b>\$ 334</b>  | <b>(1)</b>                    | <b>\$ 339</b>  |
| Diluted net income per share  | \$ 6.17  | (2)                           | \$ 6.30  |
| Annualized return on beginning common shareholders equity (ROE)                         | 19.3%  |                               | 24.7%  |

Underwriting result, net income, net income available to common shareholders, diluted net income per share and ROE decreased for the 2004 period compared to the equivalent period in 2003 as a result of net losses related to the four Atlantic hurricanes that hit the Caribbean and Florida in the third quarter of 2004. The decrease was partially offset by an increase in net investment income compared to the 2003 period.

Underwriting result decreased from \$121 million for the nine-month period ended September 30, 2003 to \$80 million for the same period in 2004. Contributing to the decrease in underwriting result were \$137 million of net losses related to the Atlantic hurricanes, partially offset by the strong market conditions as well as favorable development on prior accident year losses, as the Company reduced its estimate of losses for certain lines as the at risk period for older years expired and updated information was received from cedants. The components of the favorable loss development on prior accident year losses are described in more detail in the discussion of individual sub-segments in the next section.

The Company reported net investment income of \$218 million for the nine months ended September 30, 2004 compared to \$189 million during the equivalent period in 2003. The increase in investment income is attributable to investment of the Company's significant cash flow from operations, which amounted to \$998 million for the nine months ended September 30, 2004 and \$1.3 billion since September 30, 2003.

Net realized investment gains have increased from \$68 million for the nine months ended September 30, 2003 to \$79 million for the equivalent period in 2004. Realized investment gains and losses are generally a function of multiple factors with the most significant being the prevailing

## Edgar Filing: PARTNERRE LTD - Form 10-Q

interest rates and the timing of disposition of available for sale fixed maturities and equity securities, and charges for the recognition of other-than-temporary impairments in the Company's investment portfolio. As the Company repositions its investment portfolio to take advantage of market conditions, it generates sales of securities that result in the realization of the unrealized market value appreciation or depreciation on the securities. The realization of the unrealized market value appreciation or depreciation does not change the Company's comprehensive income and shareholders' equity, as it merely transfers the gain or loss from the accumulated other comprehensive income section of the condensed consolidated balance sheets to the net income on the condensed consolidated statements of operations and the retained earnings section of the condensed consolidated balance sheets.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The Company hedges a significant portion of its currency risk exposure as discussed in the Quantitative and Qualitative Disclosures about Market Risk in Item 3 below. The decrease in net foreign exchange gains over the nine months ended September 30, 2003 results from a smaller ineffectiveness of the Company's undesignated hedges during the first nine months of 2004.

The Company's income tax expense or benefit is dependent on the distribution of the Company's results in each tax jurisdiction. Although the income tax benefit is lower in the 2004 period, the 2004 period includes a tax recovery in the amount of \$6 million related to the settlement of a tax arbitration in France and a favorable adjustment of \$6 million, net of valuation allowance, resulting from adjustments to prior year income tax returns in Switzerland.

Preferred dividends for the nine months ended September 30, 2003 included a non-recurring charge of \$10 million related to the redemption of the Company's Series A preferred shares and the overlap of preferred dividend on Series A and Series C preferred shares prior to the redemption of the Series A preferred shares in the second quarter of 2003.

The Company's annualized ROE declined in the 2004 period compared to the same period in 2003 as a result of the decrease in net income and the increase in opening equity available to common shareholders since January 1, 2003.

The next section provides a detailed analysis of the Company's underwriting result by segment and sub-segment, investment income and net realized investment gains for the nine-month periods ended September 30, 2004 and 2003.

**Results by Segment**

See the description of the Company's segments and sub-segments included in Note 7 to the Condensed Consolidated Financial Statements in Item 1, above.



**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Non-life Segment****U.S. Property and Casualty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the nine months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the nine<br>months ended<br>September 30,<br>2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30, 2003 |
|--------------------------|---|-------------------------------|--|
| Gross premiums written   | \$ 811  | 10%                           | \$ 738   |
| Net premiums written     | 810   | 10                            | 738  |
| Net premiums earned      | \$ 685  | 10                            | \$ 624   |
| Losses and loss expenses | 548   | 21                            | 452  |
| Acquisition costs        | 150   | (6)                           | 160  |
| Technical result         | \$ (13)   |                               | \$ 12  |
| Loss ratio               | 80.1%   |                               | 72.4%  |
| Acquisition ratio        | 21.9  |                               | 25.7   |
| Technical ratio          | 102.0%  |                               | 98.1%  |

*Premiums*

The U.S. Property and Casualty sub-segment represented 26% of net premiums written in the first nine months of 2004. The growth in net premiums written over the equivalent period of 2003 was most pronounced in the casualty and motor lines, where terms and conditions remained strong, while premiums in the property line decreased principally due to the softening of terms and conditions and increased cedant retention. Notwithstanding the strong terms and conditions prevailing in this sub-segment, the Company has remained selective in pursuing business that meets its profitability objectives. Based on the October 1, 2004 pricing indications and renewal information received from cedants and brokers, gross and net premiums written are not expected to grow significantly compared to 2003 during the remainder of 2004 in this sub-segment.

*Losses and loss expenses*

The increase in losses and loss expenses and loss ratio in the nine months ended September 30, 2004 compared to the equivalent period in 2003, is due to a) the growth in the Company's book of business and exposure as evidenced by the increase in net premiums earned for this

sub-segment; b) losses related to the Atlantic hurricanes in the amount of \$51 million or 7.5 points on the loss ratio of this sub-segment; c) adverse loss development on prior accident years; and d) the continued expansion of the specialty casualty line that typically tends to have a higher loss ratio due to the long-tail nature of the risks involved. Accordingly, the specialty casualty treaties also typically provide for investment income on invested premiums during a longer period as losses are typically paid later than for other lines. Losses and loss expenses and the loss ratio for the nine months ended September 30, 2004 and 2003 included \$27 million or 4.0 points on the loss ratio and \$36 million or 5.8 points on the loss ratio, respectively, of adverse prior year loss development. The adverse loss development of \$27 million recorded in the 2004 period included adverse loss development on the motor and casualty lines, which was partially offset by favorable loss development on the shorter-tailed property line. Since 2003 the Company observed an industry-wide deterioration of loss development for prior accident years in the motor line, more particularly on the non-proportional treaties, which in turn has resulted in strong pricing and terms and conditions in this line during 2004 as pricing typically follows loss cost trends. Loss information reported by cedants in the motor business during 2004 for prior accident years included no significant losses but a series of attritional losses. Based on the Company's assessment of this loss information, the Company has increased its expected ultimate loss ratios for this sub-segment, which had the effect of increasing the level of loss reserves. Included in the favorable loss development on the property line was a \$12 million reduction in the Company's loss estimate related to the event of September 11, as the Company received information from cedants indicating that certain outstanding loss reserves were no longer necessary. The adverse loss development recorded in the 2003 period pertained principally to the casualty line.

#### *Acquisition costs*

The decrease in the acquisition costs and acquisition ratio during the first nine months of 2004 is due to the reduction of the acquisition costs on treaties with experience credits under the form of sliding scale and profit commission adjustments.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****Global (Non-U.S.) Property and Casualty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the nine months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the nine<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30, 2003 |
|--------------------------|--|-------------------------------|--|
| Gross premiums written   | \$ 820   | 25%                           | \$ 655   |
| Net premiums written     | 821  | 25                            | 655  |
| Net premiums earned      | \$ 698   | 14                            | \$ 610   |
| Losses and loss expenses | 528  | 17                            | 450  |
| Acquisition costs        | 178  | 12                            | 159  |
| Technical result         | \$ (8)   |                               | \$ 1   |
| Loss ratio               | 75.6%  |                               | 73.7%  |
| Acquisition ratio        | 25.6   |                               | 26.1   |
| Technical ratio          | 101.2%   |                               | 99.8%  |

*Premiums*

The Global (Non-U.S.) Property and Casualty sub-segment represented 26% of net premiums written in the nine months ended September 30, 2004. The growth in gross and net premiums written compared to the equivalent period of 2003 was the result of two factors. A portion of the growth related to refinements in the process used for estimating premiums written on certain portfolio treaties that renewed during the first quarter of 2004. As discussed in the Company's Form 10-Q for the first quarter of 2004, the impact of the refinement was to recognize upfront, gross and net premiums written of approximately \$146 million that would have been recognized ratably over the year had this refinement not been made. This increase in premiums written was largely offset by a corresponding increase in unearned premiums. The change will not affect the gross and net premiums written volume over the treaty life but will affect comparisons of quarterly and nine-month figures with the previous year. As the year progresses, the year to date comparison is less impacted by the timing issue. The second factor impacting the growth rate was the weaker U.S. dollar during the first nine months of 2004 compared to the equivalent period of 2003. As a result, foreign exchange contributed approximately 11 points to the growth in net premiums written in this sub-segment. Through the nine months ended September 30, 2004, the Company continued to observe good prices and terms and conditions in the casualty and motor lines and observed that even though pricing in the property line remained at a profitable level, terms and conditions are softening for this line. Notwithstanding the generally strong terms and conditions prevailing in this sub-segment, the Company has seen increased competition but has remained selective in pursuing business that meets its profitability objectives and has declined treaties where terms and conditions did not meet the Company's objectives. Based on the October 1, 2004 pricing indications and renewal information received from cedants and brokers, and assuming constant foreign exchange rates, gross and net premiums written are not expected to grow significantly in the remainder of 2004 in this sub-segment. Net premiums earned are not expected to grow significantly compared to 2003 during the remainder of 2004.

*Losses and loss expenses*

The increase in losses and loss expenses and loss ratio in the nine months ended September 30, 2004 compared to the equivalent period in 2003, were primarily due to a) losses related to the Atlantic hurricanes in the amount of \$19 million or 2.8 points on the loss ratio of this sub-segment; and b) weak technical results in the casualty and motor lines which were partially offset by good results in the property line. Losses and loss expenses and the loss ratio for the nine-month periods ended September 30, 2004 and 2003 included \$1 million of adverse prior year loss development and \$20 million, or 3.3 points on the loss ratio, of favorable loss development, respectively. During 2004 the Company increased (decreased in 2003) its expected ultimate loss ratio for this sub-segment based on losses reported by cedants regarding prior accident years. The adverse loss development recorded in the first nine months of 2004 was attributable to the casualty and motor lines and was partially offset by favorable loss development on the property line. The favorable loss development recorded in the first nine months of 2003 included favorable development on the property and casualty lines, which was partially offset by adverse development in the motor line.

*Acquisition costs*

The acquisition ratio for the first nine months of 2004 and 2003 was comparable. The increase in the volume of acquisition costs is attributable to the increase in the book of business as evidenced by the increase in net premiums earned for this sub-segment.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Worldwide Specialty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the nine months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the nine<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30, 2003 |
|--------------------------|--|-------------------------------|--|
| Gross premiums written   | \$ 1,273   | 3%                            | \$ 1,239   |
| Net premiums written     | 1,251  | 3                             | 1,216  |
| Net premiums earned      | \$ 1,122   | 1                             | \$ 1,116   |
| Losses and loss expenses | 571  | (7)                           | 612  |
| Acquisition costs        | 239  | 12                            | 213  |
| Technical result         | \$ 312   |                               | \$ 291   |
| Loss ratio               | 50.9%  |                               | 54.9%  |
| Acquisition ratio        | 21.3   |                               | 19.1   |
| Technical ratio          | 72.2%  |                               | 74.0%  |

*Premiums*

The Worldwide Specialty sub-segment represented 39% of net premiums written in the first nine months of 2004. Net premiums written were relatively flat compared to the equivalent period of 2003. The weakening of the U.S. dollar in the first nine months of 2004 compared to the first nine months of 2003 contributed approximately 7 points to the growth in net premiums written in this sub-segment. During the first nine months of 2004, the Company has seen no real change in market trends since the second half of 2003 where the pricing for the most profitable lines of business had started to decline and the other lines exhibited a slow but orderly reduction in the rate of price increases as a result of increasing competition. The Company has remained selective in pursuing business that meets its profitability objectives. Following the exceptional level of natural catastrophes in the third quarter of 2004, Management expects pricing deterioration to slow down and in the markets specifically affected by these catastrophes pricing is expected to go up. Based on the October 1, 2004 pricing indications and renewal information received from cedants and brokers, and assuming constant foreign exchange rates, gross and net premiums written for the remainder of the year are expected to be flat or decrease during 2004 for this sub-segment.

*Losses and loss expenses*

The loss ratio for the nine months ended September 30, 2004 included losses related to the four Atlantic hurricanes in the amount of \$66 million, or 5.9 points on the loss ratio, and large losses in the marine and energy lines, including the \$30 million loss on the Algerian gas plant explosion.

## Edgar Filing: PARTNERRE LTD - Form 10-Q

The first nine months of 2003 included no catastrophe or other significant losses. The decrease in the losses and loss expenses and loss ratio in the nine months ended September 30, 2004 compared to September 30, 2003, is principally due to the favorable loss development recorded during the first nine months of 2004. Losses and loss expenses and the loss ratio for the periods ended September 30, 2004 and 2003 included \$159 million, or 14.2 points on the loss ratio, and \$4 million of favorable loss development, respectively. Losses reported by cedants during 2004 and 2003 for the prior accident years were lower than the Company expected, which led the Company to decrease its expected ultimate loss ratio for this sub-segment for the 2003 and prior year losses. The favorable loss development of \$159 million recorded in the first nine months of 2004 included favorable loss development in every line except for the engineering and marine lines, which had insignificant adverse loss development. Included in the favorable loss development for 2004 was a \$21 million reduction in the Company's loss estimate related to the event of September 11, as the Company received information from cedants indicating that certain outstanding loss reserves were no longer necessary. The favorable loss development recorded in the first nine months of 2003 pertained principally to the credit/surety, aviation and engineering/energy lines and was partially offset by adverse developments in the marine and agriculture lines.

### *Acquisition costs*

The increase in the acquisition costs and acquisition ratio compared to the nine months ended September 30, 2003 resulted primarily from a shift from treaties previously written on a net basis, where premiums are ceded to the Company net of acquisition costs, to treaties written on a gross basis, where acquisitions costs are reported separately from premiums. This change in the form of the treaty does not affect the net result under the treaty but distorts the quarter over quarter comparison for acquisition costs. Other factors contributing to the increase included intensifying competition in this sub-segment, which tends to increase acquisition costs, and a shift between lines of business where certain lines carry higher acquisition ratios.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****ART Segment**

The following table provides the components of the underwriting result for this segment for the nine months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the nine<br>months ended<br>September 30, 2004 | For the nine<br>months ended<br>September 30, 2003 |
|--------------------------|--|--|
| Gross premiums written   | \$ 4   | \$   |
| Net premiums written     | 4  |  |
| Net premiums earned      | \$ 5   | \$   |
| Losses and loss expenses | 8  |  |
| Acquisition costs        | 1  |  |
| Technical result         | \$ (4)   | \$   |
| Other income             | 17   | 9  |
| Other operating expenses | (11)   | (8)  |
| Underwriting result      | \$ 2   | \$ 1   |

As reinsurance accounting does not apply for much of the business in this segment, premiums alone are not a representative measure of activity in ART. This segment is very transaction driven, and revenues and profit trends will be uneven, especially given the still small size of this segment. The ART segment had good growth in revenues during the first nine months of 2004 despite low interest rates, which reduce the attractiveness of finite business for clients, and low credit spreads, which reduce the opportunities in the structured finance business. Finite business had positive accounting results due to the commutation of two large treaties, which accelerated the recognition of the margin on the treaties. This was partially offset by a loss in the third quarter of 2004 as one treaty incurred a loss related to the Atlantic hurricanes. Results in the structured finance line included gains arising due to the marking up of derivative positions related to certain securities whose market value had increased due to narrower spreads on underlying securities while results in the weather line included losses resulting from higher than normal temperatures in Japan. The Company records income on its investment in Channel Re on a one-quarter lag. The Company's share of the results of Channel Re included in its ART results for the first nine months of 2004 amounts to \$3.5 million. This amount represents Channel Re's results for the period of February to June 30, 2004. The Company expects the ART segment and its results to grow during the remainder of the year as this segment continues to expand.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****Life Segment**

The following table provides the components of the allocated underwriting result for this segment for the nine months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                               | For the nine<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30, 2003 |
|-------------------------------|--|-------------------------------|--|
| Gross premiums written        | \$ 293   | 35%                           | \$ 217   |
| Net premiums written          | 284  | 36                            | 208  |
| Net premiums earned           | \$ 281   | 35                            | \$ 207   |
| Life policy benefits          | 195  | 3                             | 190  |
| Acquisition costs             | 106  | 184                           | 37   |
| Technical result              | \$ (20)  |                               | \$ (20)  |
| Other operating expenses      | (17)   | 34                            | (13)   |
| Net investment income         | 33   | (8)                           | 36   |
| Allocated underwriting result | \$ (4)   |                               | \$ 3   |

*Premiums*

The Life segment represented 9% of net premiums written in the first nine months of 2004. Gross and net premiums written for the first nine months of 2004 have grown over the equivalent period of 2003 principally as a result of renewing large treaties in the second quarter of 2004, which the Company wrote for the first time in the fourth quarter of 2003, and the impact of the weaker U.S. dollar in the first nine months of 2004. This segment is small and accordingly growth trends may be uneven depending on the timing of individual contracts. The Company continues to expect growth for the year in the mortality and annuity business and a reduction of the health business. Based on the October 1, 2004 pricing indications and renewal information received from cedants and brokers, and assuming constant foreign exchange rates, annual gross and net premiums written for 2004 are expected to increase between 15% to 35% for this segment. Net premiums earned are expected to increase more modestly during the remainder of 2004.

*Life policy benefits and acquisition costs*

The increase in life policy benefits in the first nine months of 2004 over the first nine months of 2003 relates principally to the growth in the Company's book of business and exposure as evidenced by the increase in net premiums earned for this segment. This was partially offset by reclassifications made by a cedant for one large treaty where the cedant reported a reduction in losses and loss expenses and an increase in



## Edgar Filing: PARTNERRE LTD - Form 10-Q

acquisition costs. These reclassifications affect the comparison of losses and loss expenses and acquisition costs between the 2004 and 2003 periods. The increase in acquisition costs for the first nine months of 2004 is attributable to three principal factors including this reclassification, a change in the mix of business where certain lines typically carry higher acquisition costs and a \$5 million charge recognized in the first quarter of 2004 to reduce deferred acquisition costs on annuity treaties retained in the sale of PartnerRe Life Insurance Company of the U.S. during 2000. The prolonged period of low interest rates has had a negative effect on these treaties resulting in a charge reflecting the actual experience to date as well as a revised projection of future results given updated assumptions.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Premium distribution by Line of Business**

The distribution of net premiums written by line of business for the nine months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                       | For the nine<br>months ended<br>September 30,<br>2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30,<br>2003 |
|-----------------------|---|-------------------------------|---|
| Non-life              |   |                               |   |
| Property and Casualty |   |                               |   |
| Property              | \$ 609  | 6%                            | \$ 577  |
| Casualty              | 671   | 25                            | 536   |
| Motor                 | 351   | 25                            | 280   |
| Worldwide Specialty   |   |                               |   |
| Agriculture           | 102   | (9)                           | 112   |
| Aviation/Space        | 172   | (8)                           | 188   |
| Catastrophe           | 324   | (3)                           | 335   |
| Credit/Surety         | 187   | 35                            | 139   |
| Engineering/Energy    | 185   | (12)                          | 211   |
| Marine                | 74  | 4                             | 71  |
| Special Risk          | 198   | 33                            | 149   |
| Other                 | 9   | (18)                          | 11  |
| ART                   | 4   |                               |   |
| Life                  | 284   | 36                            | 208   |
| <b>Total</b>          | <b>\$ 3,170</b>                                       | <b>13</b>                     | <b>\$ 2,817</b>                                       |

The distribution of premiums is affected by renewal patterns for non-proportional treaties as premiums for those treaties are written at the inception of the treaty rather than over the treaty period. A number of factors affected the amount and distribution of net premiums written during the first nine months of 2004 as follows: i) as prices are declining in a number of short-tail lines, the Company has determined to non-renew certain treaties; ii) a number of treaties were non-renewed as a result of the cedant retaining the risk as opposed to ceding it to a reinsurer; iii) an increase in net premiums written related to refinements in the Company's process used for estimating premiums written on certain portfolio treaties, which affected the nine-month over nine-month comparison for the property and motor lines; and iv) while the U.S. dollar strengthened during the first nine months of 2004, it nonetheless was weaker than it was in the first nine months of 2003. As a result, changes in foreign exchange contributed approximately 6 points to the growth in net premiums written and affect the nine-month over nine-month comparison for all lines.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****Premium distribution by Treaty Type**

The Company typically writes business on either a proportional or non-proportional basis. On a proportional treaty, the Company shares proportionally in both the premiums and losses of the cedant. In non-proportional business, the Company is typically exposed to loss events in excess of a predetermined dollar amount or loss ratio. In both proportional and non-proportional business, the Company typically reinsures a large group of primary insurance contracts written by the ceding company. In addition, the Company writes business on a facultative basis. Facultative arrangements are generally specific to an individual risk and can be written on either a proportional or non-proportional basis. Generally, the Company has more influence over pricing, as well as terms and conditions, in non-proportional and facultative arrangements.

The distribution of gross premiums written by type of business for the nine months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                  | <b>For the nine<br/>months ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004<br/>over 2003</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2003</b> |
|------------------|---|--|---|
| Non-Life Segment |   |  |   |
| Proportional     | \$ 1,624  | 17%                                    | \$ 1,393  |
| Non-Proportional | 1,068   | 2                                      | 1,044   |
| Facultative      | 212   | 9                                      | 195   |
| Life Segment     |   |  |   |
| Proportional     | 213   | 10                                     | 194   |
| Non-Proportional | 80  | 248                                    | 23  |
| ART Segment      |   |  |   |
| Proportional     |   |  |   |
| Non-Proportional | 4   |  |   |
| <b>Total</b>     | <b>\$ 3,201</b>   | <b>12</b>                              | <b>\$ 2,849</b>   |

The distribution of premiums is affected by renewal patterns for non-proportional treaties as premiums for those treaties are written at the inception of the treaty rather than over the treaty period. A number of factors affected the amount and distribution of net premiums written during the nine months ended September 30, 2004 as follows: i) as prices are declining in a number of short-tail lines, the Company has determined to non-renew certain treaties; ii) a number of treaties were non-renewed as a result of the cedant retaining the risk as opposed to ceding it to a reinsurer; iii) a decrease in net premiums written related to refinements in the Company's process used for estimating premiums written on certain portfolio treaties, which affected the nine-month over nine-month comparison for the property and motor lines; and iv) the U.S. dollar was weaker in the 2004 period than it was in the 2003 period. As a result, changes in foreign exchange contributed approximately 6 points to the growth in gross premiums written in the 2004 period and affect the nine-month over nine-month comparison for all lines.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Premium distribution by Geographic Region**

The geographic distribution of gross premiums written for the nine months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                                 | For the nine<br>months ended<br>September 30,<br>2004 | % Change<br>2004<br>over 2003 | For the nine<br>months ended<br>September 30,<br>2003 |
|---------------------------------|---|-------------------------------|---|
| North America                   | \$ 1,269  | 2%                            | \$ 1,239  |
| Europe                          | 1,472   | 26                            | 1,167   |
| Asia, Australia and New Zealand | 288   | (2)                           | 295   |
| Latin America and the Caribbean | 142   | 11                            | 128   |
| Africa                          | 30  | 46                            | 20  |
| <b>Total</b>                    | <b>\$ 3,201</b>                                       | <b>12</b>                     | <b>\$ 2,849</b>                                       |

Growth in the European market is influenced by the refinements in the process used for estimating premiums written on certain portfolio treaties. In addition, the weakening of the U.S. dollar against the euro and other currencies in the first nine months of 2004 compared to the same period in 2003 contributed to the increase in the European market for the 2004 period. These two factors distort the nine-month comparison.

**Premium Distribution by Production Source**

The Company produces its business, or gross premiums written, through both brokers and direct relationships with cedants. The distribution of gross premiums written by production source for the nine months ended September 30, 2004 and 2003 was as follows:

|        | For the nine<br>months ended<br>September 30,<br>2004 | For the nine<br>months ended<br>September 30,<br>2003 |
|--------|---|---|
| Broker | 65%   | 65%   |
| Direct | 35%   | 35%   |

The Company's U.S. Property and Casualty sub-segment generates business predominantly through brokers, and other Non-life sub-segments generate business predominantly through direct relationships with cedants. The distribution of gross premiums by production source was comparable for both periods presented. Based on October 1, 2004 pricing indications and renewal information from cedants and brokers, and

## Edgar Filing: PARTNERRE LTD - Form 10-Q

assuming constant foreign exchange rates, the Company expects only modest changes in the production source of gross premiums written during the remainder of 2004.

### Investment Income

Net investment income for the nine-month periods ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                       | <b>For the nine<br/>months ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004<br/>over 2003</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2003</b> |
|-----------------------|---|--|---|
| Net investment income | \$ 218  | 15%                                    | \$ 189  |

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The increase in net investment income is primarily due to the investment of cash flows from operations in the last twelve months and the effect of the decline of the U.S. dollar against the euro and other currencies, which contributed approximately 4% to the growth in the 2004 period. In the first nine months of 2004, the Company had a larger volume of invested assets resulting from the investment of \$1.3 billion of operating cash flow since September 30, 2003. Growth in net investment income was inhibited in the second and third quarter of 2004 as the Company transitioned its mortgage-backed security (MBS) portfolio between portfolio managers. During this process, the Company converted the MBS portfolio into cash and invested in MBS TBA dollar rolls (to be announced mortgage-backed securities). As a result, the Company held over \$1.5 billion in cash at June 30 and September 30, 2004. While holding MBS TBA dollar roll instruments instead of MBS, the Company received a similar income on these instruments as if it had held a long position in the MBS. However, the composition and presentation of this income under U.S. GAAP was different. MBS TBA dollar rolls are derivative instruments that have a different accounting treatment under U.S. GAAP than MBS, which are long instruments. If the Company had held a long portfolio, it would have received a higher income, which is classified as net investment income under U.S. GAAP. As the Company held MBS TBA dollar rolls, the net investment income was lower because the Company held cash, which earns a lower rate, but the Company also earned higher realized gains corresponding to the TBA future position. The Company has a new portfolio manager for MBS and is in the process of converting the portfolio back into a long security position. Management expects this conversion will be completed prior to December 31, 2004. The average yield to maturity on the Company's fixed income investment portfolio was 3.8% at September 30, 2004 compared to 3.9% at September 30, 2003 and 3.8% at December 31, 2003. Management expects that higher interest rates in 2005 will contribute to growth in its investment income as operating cash flows are invested at increasingly higher interest rates.

The table below provides the components of net investment income for the nine-month periods ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|   | <b>For the nine<br/>months ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004<br/>over 2003</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2003</b> |
|---|---|--|---|
| Fixed maturities, short-term investments, cash and cash equivalents | \$ 185  | 21%                                    | \$ 152  |
| Equities  | 14  | 15                                     | 13  |
| Funds held and other  | 32  | (4)                                    | 33  |
| Investment expense  | (13)  | 37                                     | (9)   |
| <b>Net investment income</b>  | <b>\$ 218</b>   | <b>16</b>                              | <b>\$ 189</b>   |

Net investment income from fixed maturities, short-term investments, cash and cash equivalents, and equities has increased compared to the first nine months of 2003 primarily due to the increase in the asset base resulting from the reinvestment of significant cash flow from operations during the last twelve months.

The investment income on funds held was comparable for both periods.

The increase in investment expense in 2004 over 2003 is primarily a result of the Company's larger asset base upon which expenses are incurred.

## Edgar Filing: PARTNERRE LTD - Form 10-Q

Current economic indicators continue to suggest moderate global economic growth led by the U.S. economy. Based on the prevailing economic indicators, and assuming constant foreign exchange rates, the Company expects market interest rates to rise in the United States and to rise more modestly in Europe during the remainder of 2004 and through 2005. An increase in interest rates combined with the larger asset base as at September 30, 2004, as well as expected favorable cash flow from operations, should contribute to higher investment income for the Company during the remainder of 2004 through 2005.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Net Realized Investment Gains**

Net realized investment gains for the nine-month periods ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars):

|                               | <b>For the nine<br/>months ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004<br/>over 2003</b> | <b>For the nine<br/>months ended<br/>September 30,<br/>2003</b> |
|-------------------------------|---|--|---|
| Net realized investment gains | \$ 79   | 16%                                    | \$ 68   |

The net realized gains of \$79 million recorded during the first nine months of 2004 included gross realized losses in the amount of \$42 million as portfolio managers performed some repositioning in the portfolio in anticipation of further rises in interest rates. Of these total amounts, losses realized on sales of fixed maturities and equity securities were approximately \$33 million and \$9 million, respectively. The aggregate fair value of fixed maturities and equity securities sold at a loss were approximately \$2.5 billion and \$65 million, respectively.

The components of net realized investment gains or losses for the nine-month periods ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars):

|   | <b>2004</b> | <b>2003</b> |
|---|-------------|-------------|
| Net realized gains on available-for-sale securities, excluding other-than-temporary impairments | \$ 67       | \$ 79       |
| Other-than-temporary impairments  | (8)         | (30)        |
| Net realized gains on trading securities  | 7           | 6           |
| Change in net unrealized holding (losses) gains on trading securities                           | (7)         | 5           |
| Net realized losses on designated hedging activity  | (4)         | (8)         |
| Net gains on other invested assets  | 26          | 17          |
| Other realized and unrealized investment losses   | (2)         | (1)         |
| Net realized investment gains   | \$ 79       | \$ 68       |

Net realized investment gains and losses are a function of the timing of disposition of available for sale fixed maturities and equity securities as the Company repositions its investment portfolio to take advantage of market conditions, charges for the recognition of other-than-temporary impairments in the Company's investment portfolio, changes in the market value of trading securities and the net ineffectiveness of the Company's designated hedges.



## Edgar Filing: PARTNERRE LTD - Form 10-Q

The general decline in interest rates in the prior two years has resulted in a significant increase in the fair value of the Company's fixed income portfolio, as the prevailing market interest rates were lower than the average coupon rate of the Company's fixed income portfolio. During the normal course of its operations, the Company bought and sold securities to take advantage of market conditions. Since most of the securities in the fixed income portfolio carried unrealized gains until interest rates began to increase in the second quarter of 2004, the sale of securities generated realized investment gains and reduced the unrealized investment gains recorded in the shareholders' equity section of the condensed consolidated balance sheets. The increase in interest rates during the second quarter of 2004 was of short duration and interest rates have declined again in the third quarter of 2004. This has resulted in a reduction of the Company's unrealized gains on its investment portfolio in the second quarter and an increase in the third quarter of 2004. Management expects interest rates will rise in the fourth quarter and through 2005 and accordingly expects to see a reduction in the unrealized gain in its fixed income portfolio. Refer to Quantitative and Qualitative Disclosures about Market Risk in Item 3 below for a further discussion of the Company's exposure to interest rate risk.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

During the nine-month period ended September 30, 2004 and 2003, the Company recorded other-than-temporary impairments of \$8 million and \$30 million, respectively.

**Results of Operations for the Three Months Ended September 30, 2004 and 2003**

Underwriting result, investment income, other components of net income, preferred dividends, net income available to common shareholders, diluted net income per common share and ROE for the three months ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars, except per share data and ROE):

|   | <b>For the three<br/>months ended<br/>September 30, 2004</b> | <b>% Change<br/>2004<br/>over 2003</b> | <b>For the three<br/>months ended<br/>September 30, 2003</b> |
|---|--|--|--|
| Underwriting result   | \$ (18)  |  | \$ 37  |
| Investment income   | 70   | 8%                                     | 65   |
| Net realized investment gains   | 33   | 173                                    | 12   |
| Interest expense  | (10)   | 67                                     | (6)  |
| Net foreign exchange gains  |  |  |  |
| Income tax benefit  | 8  | (35)                                   | 13   |
| Distribution related to Trust Preferred and Mandatorily Redeemable Preferred Securities |  |  | (4)  |
| <b>Net income</b>   | <b>\$ 83</b>   | <b>(29)</b>                            | <b>\$ 117</b>  |
| Less: Preferred dividends   | 5  |  | 5  |
| <b>Net income available to common shareholders</b>                                      | <b>\$ 78</b>   | <b>(30)</b>                            | <b>\$ 112</b>  |
| Diluted net income per share  | \$ 1.46  | (30)                                   | \$ 2.08  |
| Annualized return on beginning common shareholders' equity (ROE)                        | 13.6%  |  | 24.5%  |

Underwriting result, net income, net income available to common shareholders, diluted net income per share and ROE for the 2004 period decreased compared to the equivalent period in 2003 principally as a result of net losses related to the four Atlantic hurricanes that hit the Caribbean and Florida in the third quarter of 2004. The 2003 period included no significant catastrophe or large loss. The decrease was partially offset by an increase in net realized investment gains and investment income compared to the 2003 period.

The underwriting result decreased from \$37 million for the three-month period ended September 30, 2003 to a loss of \$18 million for the same period in 2004. Contributing to the decrease in underwriting result were \$137 million of net losses related to the Atlantic hurricanes, partially offset by strong market conditions as well as favorable loss development on prior accident year losses, as the Company reduced its estimate of losses for certain lines as the at risk period for older years expired and updated information was received from cedants. The components of the favorable loss development on prior accident year losses are described in more details in the discussion of individual sub-segments in the next section.



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The Company reported net investment income of \$70 million for the three months ended September 30, 2004 compared to \$65 million during the equivalent period in 2003. The increase in investment income is attributable to the investment of the Company's significant cash flow from operations, which amounted to \$1.3 billion for the twelve months ended September 30, 2004.

Net realized investment gains have increased from \$12 million for the three months ended September 30, 2003 to \$33 million for the equivalent period in 2004. Realized investment gains and losses are generally a function of multiple factors with the most significant being the combination of prevailing interest rates and the timing of disposition of available for sale fixed maturities and equity securities, and charges for the recognition of other-than-temporary impairments in the Company's investment portfolio. As the Company repositions its investment portfolio to take advantage of market conditions, it generates sales of securities that result in the realization of the unrealized market value appreciation or depreciation on the securities. The realization of the unrealized market value appreciation or depreciation does not change the Company's comprehensive income and shareholders' equity, as it merely transfers the gain or loss from the accumulated other comprehensive income section of the condensed consolidated balance sheets to the net income on the condensed consolidated statements of operations and the retained earnings section of the condensed consolidated balance sheets.

The Company hedges a significant portion of its currency risk exposure as discussed in the Quantitative and Qualitative Disclosures about Market Risk in Item 3 below. Net foreign exchange gains for the three month periods ended September 30, 2003 and 2004 were comparable.

The Company's income tax expense or benefit is dependent on the distribution of the Company's results in each tax jurisdiction. The income tax benefit in the 2004 period includes a favorable adjustment of \$6 million, net of valuation allowance, resulting from adjustments to prior years income tax returns in Switzerland.

Preferred dividends are comparable for the three months ended September 30, 2003 and 2004.

The Company's annualized ROE declined in the 2004 period compared to the same period in 2003 as a result of the decrease in net income and the increase in opening equity available to common shareholders since January 1, 2003.

The next section provides a detailed analysis of the Company's underwriting result by segment and sub-segment, investment income and net realized investment gains for the three-month periods ended September 30, 2004 and 2003.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Results by Segment****Non-life Segment****U.S. Property and Casualty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the three months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the three<br>months ended<br>September 30, 2004 | % Change<br>2004 over<br>2003 | For the three<br>months ended<br>September 30, 2003 |
|--------------------------|---|-------------------------------|---|
| Gross premiums written   | \$ 234  | 18%                           | \$ 199  |
| Net premiums written     | 234   | 18                            | 199   |
| Net premiums earned      | \$ 228  | 7                             | \$ 213  |
| Losses and loss expenses | 214   | 29                            | 166   |
| Acquisition costs        | 55  | 4                             | 53  |
| Technical result         | \$ (41)   |                               | \$ (6)  |
| Loss ratio               | 94.0%   |                               | 78.0%   |
| Acquisition ratio        | 24.1%   |                               | 24.8%   |
| Technical ratio          | 118.1%  |                               | 102.8%  |

*Premiums*

The U.S. Property and Casualty sub-segment represented 29% of net premiums written in the third quarter of 2004. Growth in net premiums written in the third quarter of 2004 was most pronounced in the casualty and motor lines while the property line decreased. Through the three months ended September 30, 2004, the Company continued to observe strong prices and terms and conditions in the casualty and motor lines and a softening of terms and conditions in the property line. Notwithstanding the strong terms and conditions prevailing in this sub-segment, the Company has remained selective in pursuing business that meets its profitability objectives.

*Losses and loss expenses*

## Edgar Filing: PARTNERRE LTD - Form 10-Q

The growth in the losses and loss expense volume in the quarter ended September 30, 2004 compared to September 30, 2003, is due principally to a) losses related to the Atlantic hurricanes in the amount of \$51 million or 23 points on the loss ratio of this sub-segment; b) adverse loss development on prior accident years and c) the continued expansion of the specialty casualty line that typically tends to have a higher loss ratio due to the long-tail nature of the risks involved. Accordingly, these treaties also typically provide for investment income on invested premiums during a longer period as losses are typically paid later than for other lines. The loss ratio for the quarter ended September 30, 2003 included no catastrophe or other significant losses. Losses and loss expenses and the loss ratio for the quarters ended September 30, 2004 and 2003 included \$18 million and \$20 million, respectively, of adverse prior year loss development. The adverse loss development of \$18 million recorded in the third quarter of 2004 included adverse loss development on the motor and casualty lines, which was partially offset by favorable loss development on the property line. Since 2003 the Company observed an industry-wide deterioration of loss development for prior accident years in the motor line, more particularly on the non-proportional treaties, which in turn has resulted in strong pricing and terms and conditions in this line during 2004 as pricing typically follows loss cost trends. Loss information reported by cedants in the motor business during the third quarter of 2004 for prior accident years included no significant losses but a series of attritional losses. Based on the Company's assessment of this loss information, the Company has increased its expected ultimate loss ratios for this sub-segment, which had the effect of increasing the level of loss reserves. The adverse loss development recorded in the third quarter of 2003 pertained to all three lines.

### *Acquisition costs*

Acquisition costs and the acquisition ratio were comparable for the third quarter of 2003 and 2004.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Global (Non-U.S.) Property and Casualty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the three months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the three<br>months ended<br>September 30, 2004 | % Change<br>2004 over<br>2003 | For the three<br>months ended<br>September 30, 2003 |
|--------------------------|---|-------------------------------|---|
| Gross premiums written   | \$ 154  | (8)%                          | \$ 168  |
| Net premiums written     | 154   | (6)                           | 165   |
| Net premiums earned      | \$ 213  | 10                            | \$ 194  |
| Losses and loss expenses | 158   | (5)                           | 167   |
| Acquisition costs        | 54  | 1                             | 54  |
| Technical result         | \$ 1  |                               | \$ (27)   |
| Loss ratio               | 74.2%   |                               | 86.0%   |
| Acquisition ratio        | 25.5%   |                               | 27.8%   |
| Technical ratio          | 99.7%   |                               | 113.8%  |

*Premiums*

The Global (Non-U.S.) Property and Casualty sub-segment represented 19% of net premiums written in the third quarter of 2004. The decrease in gross and net premiums written compared to the third quarter of 2003 was the result of three factors. As discussed in the Company's nine-month results for this sub-segment, comparison of net premiums written for the third quarter of 2004 and 2003 are distorted as a result of the refinements in the process used for estimating premiums written on certain portfolio treaties over the treaty life. Through the three months ended September 30, 2004, the Company continued to observe good prices and terms and conditions in the casualty line and a softening in the motor and property lines. In cases where pricing and terms and conditions no longer met the Company's profitability objectives, the Company non-renewed the expiring treaties. In other cases cedants increased their retention, which effectively reduced their purchase of reinsurance. The third factor impacting the growth rate was the weaker U.S. dollar during the third quarter of 2004 compared to the equivalent period of 2003. As a result, foreign exchange contributed approximately 5 points of growth in net premiums written and partially offset the impact of the first two factors. Management expects the downward trend on gross and net premiums written to continue into 2005.

*Losses and loss expenses*

This sub-segment's losses and loss expenses and loss ratio for the quarter ended September 30, 2004 included losses in the amount of \$19 million or 9 points on the loss ratio related to the Atlantic hurricanes. The comparable period for 2003 included no large or other individually significant loss. This sub-segment's losses and loss expenses and loss ratio included favorable prior year development in the amount of \$16 million and adverse development in the amount of \$7 million, for the quarters ended September 30, 2004 and 2003, respectively. During the third quarter of

## Edgar Filing: PARTNERRE LTD - Form 10-Q

2004 the Company decreased its expected ultimate loss ratio for this sub-segment based on losses reported by cedants regarding prior accident years. The favorable loss development recorded in the third quarter of 2004 included favorable loss development in the property line, which was partially offset by adverse loss development in the motor line.

### *Acquisition costs*

The acquisition costs and acquisition ratios for the third quarters of 2004 and 2003 were comparable.



**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
(Continued)**Worldwide Specialty**

The following table provides the components of the technical result and their corresponding ratios for this sub-segment for the three months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the three<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the three<br>months ended<br>September 30, 2003 |
|--------------------------|---|-------------------------------|---|
| Gross premiums written   | \$ 317  | (1)%                          | \$ 321  |
| Net premiums written     | 319   |                               | 319   |
| Net premiums earned      | \$ 397  | (5)                           | \$ 416  |
| Losses and loss expenses | 225   | 12                            | 203   |
| Acquisition costs        | 79  | 1                             | 77  |
| Technical result         | \$ 93   |                               | \$ 136  |
| Loss ratio               | 56.7%   |                               | 48.8%   |
| Acquisition ratio        | 19.7%   |                               | 18.6%   |
| Technical ratio          | 76.4%   |                               | 67.4%   |

*Premiums*

The Worldwide Specialty sub-segment represented 40% of net premiums written in the third quarter of 2004. The decrease in net premiums written compared to the third quarter of 2003 was most evident in the catastrophe, agriculture and energy lines and was principally due to increased competition in these profitable short-tail lines. This decrease was partially offset by the weaker U.S. dollar in the third quarter of 2004 compared to the same quarter of 2003, which contributed approximately 3 points of growth during the third quarter of 2004. The Company has seen no real change in market trends in this sub-segment since the second half of 2003 where the pricing for the most profitable lines of business had started to decline and the other lines exhibited a slow but orderly reduction in the rate of price increases as a result of increasing competition. The Company has remained selective in pursuing business that meets its profitability objectives.

*Losses and loss expenses*

While the loss ratio for the three months ended September 30, 2004 included losses in the amount of \$66 million, or 17 points on the loss ratio, related to the four Atlantic hurricanes, the three months ended September 30, 2003 included no catastrophe or other significant losses. The increase in the losses and loss expenses and loss ratio in the third quarter of 2004 was partially offset by favorable loss development. Losses and loss expenses and the loss ratio for the periods ended September 30, 2004 and 2003 included favorable loss development of \$45 million and \$26 million, respectively. Losses reported by cedants during 2004 and 2003 for the prior accident years were lower than the Company expected, which led the Company to decrease its expected ultimate loss ratio for this sub-segment for the 2003 and prior year losses. The favorable loss development of \$45 million recorded in the 2004 period was attributable to every line except for the energy line, which had insignificant adverse loss development. The favorable loss development recorded in the third quarter of 2003 pertained principally to the energy, specialty property,

## Edgar Filing: PARTNERRE LTD - Form 10-Q

aviation and catastrophe lines and was partially offset by adverse developments in the engineering, marine and agriculture lines.

### *Acquisition costs*

The acquisition costs and acquisition ratio were comparable for the three months ended September 30, 2004 and 2003.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****ART Segment**

The following table provides the components of the underwriting result for this segment for the three months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                          | For the three<br>months ended<br>September 30, 2004 | For the three<br>months ended<br>September 30, 2003 |
|--------------------------|---|---|
| Gross premiums written   | \$ 1  | \$  |
| Net premiums written     | 1   |   |
| Net premiums earned      | \$ 2  | \$  |
| Losses and loss expenses | 8   |   |
| Acquisition costs        |   |   |
| Technical result         | \$ (6)  | \$  |
| Other income             | 10  | 4   |
| Other operating expenses | (3)   | (3)   |
| Underwriting result      | \$ 1  | \$ 1  |

As reinsurance accounting does not apply for much of the business in this segment, premiums alone are not a representative measure of activity in ART. This segment is very transaction driven, and revenues and profit trends will be uneven, especially given the still small size of this segment. The ART segment had good growth in revenues during the third quarter of 2004 despite low interest rates, which reduce the attractiveness of finite business for clients, and low credit spreads, which reduce the opportunities in the structured finance business. Finite business reported a loss in the third quarter of 2004 as one treaty incurred a loss related to the Atlantic hurricanes. Results in the structured finance line included gains due to the mark up of derivative positions related to certain securities whose market value had increased due to narrower spreads on underlying securities while results in the weather line included losses resulting from higher than normal temperatures in Japan. The Company's share of the results of Channel Re included in its ART results for the third quarter of 2004 amounts to \$2.9 million. This amount represents Channel Re's results for the period of April 1 to June 30, 2004.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****Life Segment**

The following table provides the components of the allocated underwriting result for this segment for the three months ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|                               | For the three<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the three<br>months ended<br>September 30, 2003 |
|-------------------------------|---|-------------------------------|---|
| Gross premiums written        | \$ 99   | 58%                           | \$ 62   |
| Net premiums written          | 97  | 60                            | 61  |
| Net premiums earned           | \$ 104  | 59                            | \$ 65   |
| Life policy benefits          | 56  | (4)                           | 58  |
| Acquisition costs             | 55  | 298                           | 14  |
| Technical result              | \$ (7)  |                               | \$ (7)  |
| Other operating expenses      | (5)   | 18                            | (5)   |
| Net investment income         | 12  | (1)                           | 12  |
| Allocated underwriting result | \$  |                               | \$  |

*Premiums*

The Life segment represented 12% of net premiums written in the third quarter of 2004. Growth in gross and net premiums written for the third quarter of 2004 related to life and annuity business while the health business, which the Company is de-emphasizing, shrank significantly. The weaker U.S. dollar in the third quarter of 2004, accounted for 8 points in the growth of net premiums written. Finally, this segment is small and accordingly growth trends may be uneven depending on the timing of individual contracts.

*Life policy benefits and acquisition costs*

The lower than anticipated life policy benefits and the increase in acquisition costs in the third quarter of 2004 over the same period in 2003 relate principally to reclassifications made by a cedant for one large treaty where the cedant reported a reduction in losses and loss expenses and an equivalent increase in acquisition costs. These reclassifications affect the comparison of losses and loss expenses and acquisition costs for the 2004 and 2003 periods. Changes in the mix of business also affect the quarter over quarter comparison as the life business typically carries higher acquisition costs than the health or annuity business.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)****Premium distribution by Line of Business**

The distribution of net premiums written by line of business for the three months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                       | For the three<br>months ended<br>September 30, 2004 | % Change<br>2004<br>over 2003 | For the three<br>months ended<br>September 30, 2003 |
|-----------------------|---|-------------------------------|---|
| Non-life              |   |                               |   |
| Property and Casualty |   |                               |   |
| Property              | \$ 140  | (12)%                         | \$ 159  |
| Casualty              | 176   | 31                            | 134   |
| Motor                 | 72  | 2                             | 71  |
| Worldwide Specialty   |   |                               |   |
| Agriculture           | 31  | (26)                          | 42  |
| Aviation/Space        | 64  | 11                            | 57  |
| Catastrophe           | 41  | (16)                          | 49  |
| Credit/Surety         | 63  | 39                            | 45  |
| Engineering/Energy    | 62  | (6)                           | 65  |
| Marine                | 22  | 9                             | 21  |
| Special Risk          | 33  | (9)                           | 36  |
| Other                 | 3   | (19)                          | 4   |
| ART                   | 1   |                               |   |
| Life                  | 97  | 60                            | 61  |
| Total                 | \$ 805  | 8                             | \$ 744  |

The distribution of premiums is affected by renewal patterns for non-proportional treaties as premiums for those treaties are written at the inception of the treaty rather than over the treaty period. A number of factors affected the amount and distribution of net premiums written during the third quarter of 2004 as follows: i) as prices are declining in a number of short-tail lines, the Company has determined to non-renew certain treaties; ii) a number of treaties were non-renewed as a result of the cedant retaining the risk as opposed to ceding it to a reinsurer; iii) a decrease in net premiums written related to refinements in the Company's process used for estimating premiums written on certain portfolio treaties, which affected the quarter over quarter comparison for the property and motor lines; and iv) the U.S. dollar was weaker than it was in the third quarter of 2003. As a result, changes in foreign exchange contributed approximately 3 points to the growth in net premiums written in the third quarter of 2004 and affect the quarter over quarter comparison for all lines.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)****Premium distribution by Treaty Type**

The Company typically writes business on either a proportional or non-proportional basis. On a proportional treaty, the Company shares proportionally in both the premiums and losses of the cedant. In non-proportional business, the Company is typically exposed to loss events in excess of a predetermined dollar amount or loss ratio. In both proportional and non-proportional business, the Company typically reinsures a large group of primary insurance contracts written by the ceding company. In addition, the Company writes business on a facultative basis. Facultative arrangements are generally specific to an individual risk and can be written on either a proportional or non-proportional basis. Generally, the Company has more influence over pricing, as well as terms and conditions, in non-proportional and facultative arrangements.

The distribution of gross premiums written by type of business for the three months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                  | For the<br>three<br>months<br>ended<br>September 30,<br>2004 | % Change<br>2004<br>over 2003 | For the<br>three<br>months<br>ended<br>September 30,<br>2003 |
|------------------|--|-------------------------------|--|
| Non-Life Segment |  |                               |  |
| Proportional     | \$ 495   | 4%                            | \$ 478   |
| Non-Proportional | 155  | (2)                           | 159  |
| Facultative      | 55   | 8                             | 51   |
| Life Segment     |  |                               |  |
| Proportional     | 47   | (22)                          | 60   |
| Non-Proportional | 52   | 2,433                         | 2  |
| ART Segment      |  |                               |  |
| Proportional     |  |                               |  |
| Non-Proportional | 1  |                               |  |
| Total            | \$ 805   | 7                             | \$ 750   |

The distribution of gross premiums written by type of business for the third quarter of 2004 is influenced by the refinements in the Company's process used for estimating premiums written on certain portfolio treaties as discussed above. Additionally, the U.S. dollar was weaker than it was in the third quarter of 2003. As a result, changes in foreign exchange contributed approximately 3 points to the growth in gross premiums written in the third quarter of 2004 and affect the quarter over quarter comparison for all treaty types.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)****Premium distribution by Geographic Region**

The geographic distribution of gross premiums written for the three months ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                                 | For the<br>three<br>months<br>ended<br>September 30,<br>2004 | % Change<br>2004 over<br>2003 | For the<br>three<br>months<br>ended<br>September 30,<br>2003 |
|---------------------------------|--|-------------------------------|--|
| North America                   | \$ 368   | 10%                           | \$ 334   |
| Europe                          | 331  | 6                             | 311  |
| Asia, Australia and New Zealand | 51   | (15)                          | 60   |
| Latin America and the Caribbean | 49   | 20                            | 41   |
| Africa                          | 6  | 56                            | 4  |
| <b>Total</b>                    | <b>\$ 805</b>  | <b>7</b>                      | <b>\$ 750</b>  |

A number of factors distorted the quarterly distribution of gross premiums written by geographic area as follows: i) the increase in the proportion of Minimum and Deposit premiums written during the first quarter of 2004 in North America has resulted in the recording of the entire premium written at the inception of the treaty rather than ratably during the treaty period; ii) the Life segment is small and accordingly growth trends may be uneven depending on the timing of individual contracts; iii) the comparison for Europe is affected by the refinements in the Company's process used for estimating premiums written on certain portfolio treaties as discussed above; iv) the U.S. dollar was weaker than it was in the third quarter of 2003. As a result, changes in foreign exchange contributed approximately 3 points to the growth in gross premiums written in the third quarter of 2004 and affect the quarter over quarter comparison for all geographic regions.

**Premium Distribution by Production Source**

The Company produces its business, or gross premiums written, through both brokers and direct relationships with cedants. The distribution of gross premiums written by production source for the three months ended September 30, 2004 and 2003 was as follows:

|        | For the three<br>months ended<br>September 30,<br>2004 | For the three<br>months ended<br>September 30,<br>2003 |
|--------|--|--|
| Broker | 65%  | 60%  |

Direct

35%

40%

The Company's U.S. Property and Casualty sub-segment generates business predominantly through brokers, and other Non-life sub-segments generate business predominantly through direct relationships with cedants. The distribution of gross premiums by production source was comparable for both periods presented.

### Investment Income

Net investment income for the three-month periods ended September 30, 2004 and 2003 was as follows (in millions of U.S. dollars):

|                       | <b>For the<br/>three<br/>months<br/>ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004 over<br/>2003</b> | <b>For the<br/>three<br/>months<br/>ended<br/>September 30,<br/>2003</b> |
|-----------------------|--|--|--|
| Net investment income | \$ 70  | 8%                                     | \$ 64  |



**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The increase in net investment income is primarily due to the investment of cash flows from operations in the last twelve months and the effect of the decline of the U.S. dollar against the euro and other currencies, which contributed approximately 3% to the growth in the 2004 period. In the 2004 period, the Company had a larger volume of invested assets resulting from the investment of \$1.3 billion of operating cash flow since September 30, 2003. Growth in net investment income was inhibited in the third quarter of 2004 as the Company transitioned its mortgage-backed security (MBS) portfolio between portfolio managers. During this process, the Company converted the MBS portfolio into cash and invested in MBS TBA dollar rolls. As a result, the Company held over \$1.5 billion in cash at June 30 and September 30, 2004. While holding MBS TBA dollar roll instruments instead of MBS, the Company received a similar income on these instruments as if it had held a long position in the MBS. However, the composition and presentation of this income under U.S. GAAP was different. MBS TBA dollar rolls are derivative instruments that have a different accounting treatment under U.S. GAAP than MBS, which are long instruments. If the Company had held a long portfolio, it would have received a higher income, which is classified as net investment income under U.S. GAAP. As the Company held MBS TBA dollar rolls, the net investment income was lower because the Company held cash, which earns a lower rate, but the Company also earned higher realized gains corresponding to the TBA future position.

The table below provides the components of net investment income for the three-month periods ended September 30, 2004 and 2003 (in millions of U.S. dollars):

|   | For the<br>three<br>months<br>ended<br>September 30,<br>2004 | % Change<br>2004 over<br>2003 | For the<br>three<br>months<br>ended<br>September 30,<br>2003 |
|---|--|-------------------------------|--|
| Fixed maturities, short-term investments, cash and cash equivalents | \$ 58  | 11%                           | \$ 52  |
| Equities  | 4  |                               | 4  |
| Funds held and other  | 12   | 5                             | 11   |
| Investment expense  | (4)  | 34                            | (3)  |
| <b>Net investment income</b>  | <b>\$ 70</b>   | <b>8</b>                      | <b>\$ 64</b>   |

Net investment income from fixed maturities, short-term investments, cash and cash equivalents, and equities has increased compared to the third quarter of 2003 primarily due to the increase in the asset base resulting from the reinvestment of significant cash flow from operations during the last twelve months.

The investment income on funds held was comparable for both periods.

The increase in investment expenses in 2004 over 2003 is a result of the Company's larger asset base upon which expenses are incurred.

**Net Realized Investment Gains**

## Edgar Filing: PARTNERRE LTD - Form 10-Q

Net realized investment gains for the three-month periods ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars):

|                               | <b>For the<br/>three<br/>months<br/>ended<br/>September 30,<br/>2004</b> | <b>% Change<br/>2004 over<br/>2003</b> | <b>For the<br/>three<br/>months<br/>ended<br/>September 30,<br/>2003</b> |
|-------------------------------|--|--|--|
| Net realized investment gains | \$ 33  | 173%                                   | \$ 12  |

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)**

The net realized gains of \$33 million recorded during the third quarter of 2004 included gross realized losses in the amount of \$7 million. Of these total amounts, losses realized on sales of fixed maturities and equity securities were approximately \$2 million and \$5 million, respectively. The aggregate fair value of fixed maturities and equity securities sold at a loss were approximately \$251 million and \$38 million, respectively.

The components of net realized investment gains or losses for the three-month periods ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars):

|   | <u>2004</u>       | <u>2003</u>       |
|---|-------------------|-------------------|
| Net realized gains on available-for-sale securities, excluding other-than-temporary impairments | \$ 25             | \$ 9              |
| Other-than-temporary impairments  | (8)               | (1)               |
| Net realized gains on trading securities  |                   | 3                 |
| Change in net unrealized holding (losses) gains on trading securities                           | (1)               | 1                 |
| Net realized losses on designated hedging activity  | (1)               | (2)               |
| Net gains on other invested assets  | 19                | 2                 |
| Other realized and unrealized investment losses   | (1)               |                   |
|   | <u>          </u> | <u>          </u> |
| Net realized investment gains   | <u>\$ 33</u>      | <u>\$ 12</u>      |

Net realized investment gains and losses are a function of the timing of disposition of available for sale fixed maturities and equity securities as the Company repositions its investment portfolio to take advantage of market conditions, charges for the recognition of other-than-temporary impairments in the Company's investment portfolio, changes in the market value of trading securities and the net ineffectiveness of the Company's designated hedges.

The general decline in interest rates in the prior two years has resulted in a significant increase in the fair value of the Company's fixed income portfolio, as the prevailing market interest rates were lower than the average coupon rate of the Company's fixed income portfolio. During the normal course of its operations, the Company bought and sold securities to take advantage of market conditions. Since most of the securities in the fixed income portfolio carried unrealized gains as at June 30, 2004, the sale of securities in the third quarter of 2004 generated realized investment gains and reduced the unrealized investment gains recorded in the shareholders' equity section of the condensed consolidated balance sheets. Refer to Quantitative and Qualitative Disclosures about Market Risk in Item 3 below for a further discussion of the Company's exposure to interest rate risk.

During the quarters ended September 30, 2004 and 2003, the Company recorded other-than-temporary impairments of \$8 million and \$1 million, respectively.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

**Financial Condition and Liquidity and Capital Resources**

**Investments**

Total invested assets, including cash and cash equivalents, were \$7.7 billion as at September 30, 2004 compared to \$6.8 billion at December 31, 2003. The major factors influencing the change in cash and invested assets in the nine-month period ended September 30, 2004 were:

net cash provided by operating activities of \$998 million;

increase in net unrealized gains on investments of \$67 million driven by an decrease in interest rates;

increase in unsettled security trades payables of \$15 million;

issuance of the Company's common shares under the Company's equity plans for \$15 million; offset by

repurchase of the Company's common shares under the Company's repurchase program for \$46 million;

dividend payments on common and preferred shares, interest payments on debt related to trust preferred securities and mandatorily redeemable preferred securities totaling \$93 million;

net negative influence of the effect of a stronger U.S. dollar relative to the euro and other currencies as it relates to the conversion of invested assets and cash balances into U.S. dollars.

The Company employs a conservative investment philosophy. It maintains a high-quality, well-balanced and liquid portfolio having the dual objectives of optimizing current income and achieving capital appreciation. The Company's investment strategy allows the use of derivative securities, subject to strict limitations. Derivative instruments may be used to replicate investment positions or market exposures that would be allowed under the Company's investment policy if implemented in other ways. The increase in cash and cash equivalents at September 30, 2004 compared to December 31, 2003 resulted from the use of MBS TBA dollar rolls and cash rather than actual mortgage-backed securities to maintain the Company's exposure to mortgage-backed securities. See section titled "Investment Income" for a discussion on MBS TBA dollar rolls.

From a risk management perspective, the Company divides its invested assets, which are comprised of total investments and cash, accrued investment income and net payable for securities purchased, into two categories, liability funds and capital funds. Liability funds represent invested assets supporting the net reinsurance assets and liabilities and are invested entirely in high-quality fixed income securities. The preservation of liquidity and protection of capital are the primary investment objectives for these assets. The portfolio managers are required to follow strict investment guidelines as to minimum ratings, and issuer and sector concentrations. Capital fund assets represent the capital of the Company and are invested to maximize total return, subject to strict risk assumption and portfolio diversification guidelines, including issuer and

## Edgar Filing: PARTNERRE LTD - Form 10-Q

sector concentration limitations. Capital funds may be invested in investment-grade fixed income securities, less-than-investment-grade bonds, convertible securities, preferred stocks and common stocks. The Company believes that an allocation of a portion of its investments to equities is both prudent and desirable inasmuch as it helps to achieve broader asset diversification and maximization of the portfolio's total return over time. Since the Company's allocation to equities is predicated on a long-term strategic investment in this asset class, the Company has the ability and fully expects to withstand the effects of cyclical market value swings of the broader equity markets on its portfolio.

At September 30, 2004, the liability funds totaled \$4.9 billion and were comprised of cash and cash equivalents, short-term investments, AAA, AA and A rated securities. The capital funds, which totaled \$2.9 billion, were comprised of investment-grade fixed maturities, below-investment-grade fixed maturities and equities.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

Approximately 97% of the invested assets currently held by the Company are publicly traded and, accordingly, market valuations for such securities are readily available. For those securities not publicly traded (3% of the Company's invested assets or approximately \$263 million), consisting primarily of bank loan portfolios, non-publicly traded real estate funds, private placement equity investments and other specialty asset classes, valuation techniques depend on the nature of the individual asset. The valuation techniques used by the Company's investment managers are reviewed by the Company and are generally commensurate with standard valuation techniques for each asset class.

As at September 30, 2004 and December 31, 2003, fixed maturities, short-term investments and cash and cash equivalents had an average yield to maturity at market of 3.8%. At the same time, the duration of the Company's investment portfolio shifted from 3.6 years at December 31, 2003 to 3.5 years at September 30, 2004. As at September 30, 2004, approximately 94% of the fixed income securities were rated investment grade (BBB- or higher) by Standard & Poor's (or estimated equivalent) compared to 93% as at December 31, 2003. The Company's investment portfolio generated a total return of 3.3% and 3.5% for the three-month and nine-month periods ended September 30, 2004, respectively.

For accounting purposes, the Company's investment portfolio is categorized according to two distinct classifications available for sale and trading securities. For a description of the different accounting treatments afforded to these separate accounting classifications, refer to Note 3(f) to the consolidated financial statements in the Company's 2003 Annual Report to Shareholders.

At September 30, 2004, investments classified as available for sale comprised 98% of the Company's total portfolio (excluding cash and cash equivalents and other invested assets) with 2% being classified as trading securities. Included in the available for sale category is the Company's portfolio of fixed maturity investments, which are comprised primarily of investment grade securities issued by the U.S. government or U.S. government sponsored agencies, state and foreign governments and corporations. In addition, as part of its investment strategy, the Company invests a small percentage of its portfolio in less-than-investment-grade bonds, which are also classified as available for sale. The Company also invests in equity securities of both U.S. and non-U.S. publicly traded corporations. Finally, the Company has an allocation to convertible securities and equities in its investment portfolio and these are classified as trading securities.

The cost, market value, gross unrealized gains and gross unrealized losses on investments classified as available for sale at September 30, 2004 were as follows (in millions of U.S. dollars):

|  | Cost <sup>(1)</sup> | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Market<br>Value |
|--|---------------------|------------------------------|-------------------------------|-----------------|
| <b>September 30, 2004</b>                                |                     |                              |                               |                 |
| Fixed maturities   |                     |                              |                               |                 |
| - U.S. government  | \$ 518              | \$ 10                        | \$ (1)                        | \$ 527          |
| - states or political subdivisions of states of the U.S. | 6                   |                              |                               | 6               |
| - other foreign governments                              | 1,256               | 20                           | (1)                           | 1,275           |
| - corporate  | 2,920               | 81                           | (5)                           | 2,996           |
| - mortgage/asset-backed securities                       | 296                 | 2                            | (1)                           | 297             |
|  | <u>4,996</u>        | <u>113</u>                   | <u>(8)</u>                    | <u>5,101</u>    |
| Total fixed maturities                                   | 4,996               | 113                          | (8)                           | 5,101           |
| Short-term investments                                   | 16                  |                              |                               | 16              |
| Equities   | 719                 | 77                           | (7)                           | 789             |

|       |          |        |         |          |
|-------|----------|--------|---------|----------|
| Total | \$ 5,731 | \$ 190 | \$ (15) | \$ 5,906 |
|-------|----------|--------|---------|----------|

<sup>(1)</sup> Cost is amortized cost for fixed maturities and short-term investments and original cost for equity securities, net of other-than-temporary impairments.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)**

The market value of those investment securities classified as trading was \$104 million and \$123 million at September 30, 2004 and December 31, 2003, respectively. For the nine months ended September 30, 2004 and 2003, the change in net unrealized investment gains and losses on trading securities resulted in a net loss of \$7 million and a net gain of \$5 million, respectively, being recognized in net realized investment gains and losses in the condensed consolidated statements of operations.

The following table provides a breakdown of the credit quality of the Company's fixed income securities at September 30, 2004:

| <u>Rating Category</u>         | <u>% of Total Fixed<br/>Income Securities</u> |
|--------------------------------|---|
| AAA                            | 59%   |
| AA                             | 4%  |
| A                              | 18%   |
| BBB                            | 13%   |
| Below investment grade/unrated | 6%  |

At September 30, 2004, the Company had gross unrealized losses on its fixed maturities of \$8 million, of which \$3 million was attributable to investment-grade securities and \$5 million was attributable to securities rated less than investment grade.

The gross unrealized losses recorded in the Company's portfolio of fixed maturity securities at September 30, 2004 related primarily to changes in interest rates. Typically, as interest rates rise, market values of fixed income portfolios fall, and vice versa. The Company believes that these decreases in value are temporary under current accounting guidance, and additional analyses of individual securities for potential other-than-temporary impairments was carried out by the Company to validate its belief. As at September 30, 2004, the Company had no significant unrealized losses, for which an other-than-temporary impairment charge has not been taken, caused by other factors and circumstances, including an issuer's specific corporate risk or due to industry or geographic risk. Additionally, the Company has the intent and ability to retain such investments for a period of time sufficient to allow for any recovery in market value or to hold the securities to their maturity. The tables below (see section titled "Maturity Distribution") show the distribution by contractual maturity date of available for sale fixed maturity investments at September 30, 2004.

The following table presents an analysis of the continuous periods during which the Company has held investment positions that were carried at an unrealized loss (excluding investments classified as trading securities) as at September 30, 2004 (in millions of U.S. dollars):

|                  | <u>Less than 12 months</u> |                            | <u>12 months or more</u> |                            | <u>Total</u>            |                            |
|------------------|----------------------------|----------------------------|--------------------------|----------------------------|-------------------------|----------------------------|
|                  | <u>Market<br/>Value</u>    | <u>Unrealized<br/>Loss</u> | <u>Market<br/>Value</u>  | <u>Unrealized<br/>Loss</u> | <u>Market<br/>Value</u> | <u>Unrealized<br/>Loss</u> |
| Fixed maturities | \$ 1,165                   | \$ (5)                     | \$ 137                   | \$ (3)                     | \$ 1,302                | \$ (8)                     |
| Equities         | 138                        | (5)                        | 79                       | (2)                        | 217                     | (7)                        |



Edgar Filing: PARTNERRE LTD - Form 10-Q

|       |          |         |        |        |          |         |
|-------|----------|---------|--------|--------|----------|---------|
| Total | \$ 1,303 | \$ (10) | \$ 216 | \$ (5) | \$ 1,519 | \$ (15) |
|-------|----------|---------|--------|--------|----------|---------|

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)***Maturity Distribution*

The distribution of available for sale fixed maturities and short-term investments at September 30, 2004, by contractual maturity date is shown below (in millions of U.S. dollars):

|  | <u>Amortized Cost</u> | <u>Market Value</u> |
|--|-----------------------|---------------------|
| One year or less                       | \$ 457                | \$ 459              |
| More than one year through five years  | 2,214                 | 2,247               |
| More than five years through ten years | 1,494                 | 1,533               |
| More than ten years                    | 551                   | 581                 |
| Subtotal                               | <u>4,716</u>          | <u>4,820</u>        |
| Mortgage/asset-backed securities       | 296                   | 297                 |
| Total                                  | <u>\$ 5,012</u>       | <u>\$ 5,117</u>     |

The maturity distribution for those available for sale fixed maturities that were in an unrealized loss position as at September 30, 2004 was as follows (in millions of U.S. dollars):

|  | <u>Amortized Cost</u> | <u>Market Value</u> | <u>Unrealized Losses</u> |
|--|-----------------------|---------------------|--------------------------|
| One year or less                       | \$ 255                | \$ 255              | \$                       |
| More than one year through five years  | 587                   | 584                 | (3)                      |
| More than five years through ten years | 246                   | 243                 | (3)                      |
| More than ten years                    | 109                   | 108                 | (1)                      |
| Subtotal                               | <u>1,197</u>          | <u>1,190</u>        | <u>(7)</u>               |
| Mortgage/asset-backed securities       | 113                   | 112                 | (1)                      |
| Total                                  | <u>\$ 1,310</u>       | <u>\$ 1,302</u>     | <u>\$ (8)</u>            |

As discussed above, the Company generally has the intent and ability to hold its fixed maturity investments for a period of time sufficient to allow for any recovery in market value or to their maturity.

*Realized Gains and Losses*

Edgar Filing: PARTNERRE LTD - Form 10-Q

Proceeds from the sale of investments classified as available for sale for the nine months ended September 30, 2004 were \$6,574 million. Realized investment gains and losses on securities classified as available for sale for the nine months ended September 30, 2004 and 2003 were as follows (in millions of U.S. dollars):

|  | For the nine<br>months ended<br>September 30, 2004 | For the nine<br>months ended<br>September 30, 2003 |
|--|--|--|
| Gross realized gains   | \$ 109   | \$ 110   |
| Gross realized losses excluding other-than-temporary impairments | (42)   | (31)   |
| Other-than-temporary impairments                                 | (8)  | (30)   |
| <b>Total net realized investment gains</b>                       | <b>\$ 59</b>                                       | <b>\$ 49</b>                                       |

Refer to the section titled **Net Realized Investment Gains** above for a reconciliation between net realized investment gains on investments classified as available for sale and net realized investment gains on the condensed consolidated statements of operations.

---

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The Company recorded charges for other-than-temporary impairments relating to its investment portfolio in the aggregate amount of \$8 million and \$30 million, for the nine months ended September 30, 2004 and 2003, respectively. Typically, the Company considers impairment related to any specific issuer of a security to have occurred when events specific to a particular issuer have occurred that are likely to prevent the Company from recovering its initial investment in the security. In the determination of other-than-temporary impairments, the Company considers several factors and circumstances, including the issuer's overall financial condition, the issuer's credit and financial strength ratings, general market conditions in the industry or geographic region in which the issuer operates, general economic and financial market conditions, the length of time for which the fair value of an issuer's securities remains below cost or amortized cost on a continuous basis, and factors that may raise doubt about the issuer's ability to continue as a going concern. (See Note 5 to condensed consolidated financial statements in Item I for a discussion of EITF Issue No. 03-1. Adoption of EITF No. 03-1 may accelerate the timing of losses from declines in value due to interest rates; however, it is not anticipated to have a significant impact on shareholders' equity as fluctuations in market value of available for sale securities are already reflected in Accumulated Other Comprehensive Income.) Other-than-temporary impairments are recorded as realized investment losses in the condensed consolidated statements of operations, which reduces net income and net income per share. Temporary losses are recorded as unrealized investment losses, which do not impact net income and net income per share but reduce accumulated other comprehensive income, except for those related to trading securities, which are recorded immediately in net income.

As mentioned above, the Company's asset managers have the dual investment objectives of optimization of current income and achieving capital appreciation. To meet these objectives, it is often desirable to sell securities when opportunities for superior expected returns are identified. Accordingly, recognition of realized gains and losses is considered by the Company to be a typical consequence of the ongoing investment management activities.

**Funds Held by Reinsured Companies**

In order to be competitive in certain markets, the Company writes business on a funds held basis. As at September 30, 2004 and December 31, 2003, the Company recorded \$1,034 million and \$1,068 million, respectively, of funds held assets on its condensed consolidated balance sheets, representing 9% and 10%, respectively, of the Company's total assets. Under such contractual arrangements, the reinsured retains the net funds that would have otherwise been remitted to the Company and credits the net fund balance with investment income. In general, the purpose of the funds held balances is to provide the reinsured with additional security that the Company will honor its obligations. The Company is subject to the credit risk of the reinsured in the event of insolvency or the reinsured's failure to honor the value of the funds held balances for any other reason. However, the Company's credit risk is somewhat mitigated by the fact that the Company has the contractual ability to offset any shortfall in the payment of the funds held balances with amounts owed by the Company to the reinsured for losses payable and other amounts contractually due.

Approximately half of the funds held assets as at September 30, 2004, earns investment income based upon a predetermined interest rate, either fixed contractually at the inception of the contract or based upon a recognized market index (e.g., LIBOR). Interest rates as at September 30, 2004, ranged from 1.5% to 5.0%. Under these contractual arrangements, there are no specific assets linked to the funds held balances and the Company is exposed only to the credit risk of the reinsured.

With respect to the remainder of the funds held assets as at September 30, 2004, the Company receives an investment return based upon either the results of a pool of assets held by the reinsured (generally used as collateral for the funds held assets), or the investment return earned by the reinsured on its entire investment portfolio. The Company does not legally own or directly control the investments underlying its funds held assets and only has recourse to the reinsured for the receivable balances and has no claim to the underlying securities that support the balances. Decisions as to purchases and sales of assets underlying the funds held balances are made by the reinsured; in some circumstances, investment guidelines regarding the minimum quality of the underlying assets may be agreed upon between the reinsured and the Company as part of the

reinsurance agreement or the Company may participate in an investment oversight committee regarding the investment of the net funds, but investment decisions are not otherwise influenced by the Company.

---

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

Within this portion of the funds held assets, the Company has several annuity treaties, which are structured so that the return on the funds held balances is tied to the performance of an underlying group of assets held by the reinsured, including fluctuations in the market value of the underlying assets (one such treaty is a retrocessional agreement under which the Company receives less data than is generally received under a direct reinsurance agreement). In these arrangements, the objective of the reinsurance agreement is to provide for the covered longevity risk and to earn a net investment return on an underlying pool of assets, greater than is contractually due to the annuity holders. While the Company is also exposed to the creditworthiness of the reinsured, the risk of loss to the Company is somewhat mitigated, as the Company has the ability to offset a shortfall in the funds held assets with amounts owed to the reinsured. The Company also has several property and casualty treaties in which the investment performance of the net funds corresponds to the interest income on the assets held by the reinsured; however, the Company is not directly exposed to the underlying credit risk of these investments, as they serve only as collateral for the Company's receivables. That is, the amount owed to the Company is unaffected by changes in the market value of the investments underlying the funds.

In those cases where the Company is exposed to the credit or interest rate risk of an underlying pool of assets the Company has applied the guidance of Derivative Implementation Issue No. B36. Accordingly, the Company has recognized as a realized gain or loss the value of the credit and/or interest rate derivative embedded within the funds held balance. In the case of the Company's annuity contracts there is also a resulting offsetting adjustment to deferred acquisition costs related to this business. At September 30, 2004, the cumulative value of such embedded derivatives was determined to be \$2 million, all of which was offset by an equivalent adjustment to deferred acquisition costs.

**Unpaid losses and loss expenses**

At September 30, 2004 and December 31, 2003, the Company has recorded gross Non-life reserves for unpaid losses and loss expenses of \$5,368 million and \$4,755 million, respectively, and net Non-life reserves for unpaid losses and loss expenses of \$5,210 million and \$4,579 million, respectively. During the first nine months of 2004, the Company incurred net Non-life losses and loss expenses of \$1,648 million and net Non-life paid losses of \$998 million. Additionally, the weakening of most European currencies against the U.S. dollar during the first nine months resulted in a decrease of the Non-life reserves for unpaid losses and loss expenses of \$19 million. The Non-life ratio of paid losses to net premiums earned was 39% and 40% for the three months and nine months ended September 30, 2004, respectively, while the Non-life ratio of paid losses to incurred losses was 55% and 61% for the three months and nine months ended September 30, 2004, respectively. Policy benefits for life and annuity contracts were \$1,157 million and \$1,162 million at September 30, 2004 and December 31, 2003, respectively. The increase in the value of reserves for unpaid losses and loss expenses relates primarily to the overall growth in business.

The Company's reserves for unpaid losses and loss expenses include an estimate for its net ultimate liability for asbestos and environmental claims. Ultimate values for such claims cannot be estimated using traditional reserving techniques. There are significant uncertainties in estimating the amount of the Company's potential losses for these claims and these uncertainties are not likely to be resolved in the near future. The Company actively evaluates potential exposure to asbestos and environmental claims and establishes additional reserves as appropriate. The Company believes that it has made a reasonable provision for these exposures and is unaware of any specific issues that would materially affect its estimates.

In the normal course of its business the Company is a party to a variety of contractual obligations as summarized in the Company's 2003 Annual Report to Shareholders. These contractual obligations are considered by the Company when assessing its liquidity requirements and the Company is confident in its ability to meet all of its obligations. Contractual obligations at September 30, 2004 did not change significantly since December 31, 2003.



---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**(Continued)**

**Shareholders' Equity and Capital Management**

Shareholders' equity at September 30, 2004 was \$2.8 billion compared to \$2.6 billion at December 31, 2003. The major factors contributing to the increase in shareholders' equity in the nine-month period ended September 30, 2004 were:

net income of \$349 million;

a \$4 million positive effect of the currency translation adjustment resulting from the conversion of PartnerRe SA's financial statements into U.S. dollars;

dividends declared on both the Company's common and preferred shares of \$69 million; offset by

a net decrease in common shares and additional paid-in capital of \$31 million, due to the issuance of common shares under the Company's equity plan of \$15 million and the repurchase of common shares for \$46 million under the Company's share repurchase program;

payments of \$4 million under the purchase contracts for common shares relating to the Company's Premium Equity Participating Security Units (PEPS units); and

a \$22 million decrease in net unrealized gains on investments, net of deferred taxes, recorded in equity resulting from both changes in market value as well as the strengthening of the U.S. dollar.

The Company continuously evaluates the capital needed to support its operations. During the three months ended September 30, 2004, the Company repurchased 711,400 common shares for a total cost of \$37.1 million. As of September 30, 2004, approximately 4.1 million common shares remain authorized for repurchase under the Company's current repurchase program.

During 2003, the Company issued \$290 million of 6.75% Series C cumulative redeemable preferred shares (Series C preferred shares). Proceeds of \$250 million from this issuance were used to redeem the Company's 8.0% Series A cumulative redeemable preferred shares, while the remaining proceeds were used in the normal course of the Company's operations. Dividends on the Series C preferred shares are payable quarterly and are cumulative. The Series C preferred shares have no stated maturity and are redeemable at the option of the Company at any time after May 8, 2008.

In addition, the Company has \$400 million of capital in the form of trust preferred and mandatorily redeemable preferred securities. \$200 million is in the form of trust preferred securities, which have a 30-year maturity with an option to extend to 49 years. The trust preferred securities were issued out of a subsidiary of the Company's U.S. operations, which does not meet the consolidation requirements of FIN 46(R). (See Note 3(p) to the consolidated financial statements in the Company's 2003 Annual Report to Shareholders.) Accordingly, the Company reflects the intercompany debt of \$206.2 million associated with the issuance of these securities on its condensed consolidated balance sheets. For purposes of discussion, the Company refers to both the trust preferred securities and the related debt as the trust preferred securities.



In 2001, the Company issued 4,000,000 PEPS units for aggregate net proceeds of \$194 million. Each PEPS unit consists of (i) one of the Company's 5.61% Series B cumulative redeemable preferred shares, \$1 par value, liquidation preference \$50 per share (Series B preferred shares), and (ii) a purchase contract (purchase contract) issued by the Company pursuant to which the holder will be obligated to purchase from the Company, no later than December 31, 2004, a number of common shares ranging between 0.8696 and 1.0638 to be determined at that time for a price of \$50. Based on the current market price of the Company's common shares, the Company expects to issue approximately 3.5 million common shares at maturity on December 31, 2004, representing an issuance of 0.8696 common shares per purchase contract.

The aggregate liquidation preference of the Series B preferred shares is \$200 million. The Series B preferred shares pay dividends quarterly at a rate of 5.61% per year until December 31, 2004, and thereafter at the reset rate established pursuant to a re-marketing procedure. Under the re-marketing procedure, if a holder of a Series B preferred share does not wish to cash settle his purchase contract obligation, he may return the Series B preferred share to be re-marketed, which essentially means the Series B preferred share is re-priced and sold into the market for six months. The proceeds of the sale are then used to satisfy the purchase contract obligation. The holder can also choose to cash settle, keep the Series B preferred share and receive the reset rate for six months on the Series B preferred share. The Series B preferred shares are not redeemable prior to June 30, 2005, on which date they must be redeemed by the Company in whole.

There will be no net cash flows to the Company as the cash received from the sale of the common shares in the re-marketing procedure will be equal to the cash required to redeem the Series B preferred shares six months later. As part of its ongoing capital management, the Company is considering avenues to mitigate the dilutive impact of the increase in common shares outstanding.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

The table below sets forth the capital structure of the Company at September 30, 2004 and December 31, 2003 (in millions of U.S dollars):

|   | September 30,   |            | December 31,    |            |
|---|-----------------|------------|-----------------|------------|
|   | 2004            | %          | 2003            | %          |
| Capital Structure:  |                 |            |                 |            |
| Long-term debt  | \$ 220          | 6          | \$ 220          | 7          |
| Trust preferred securities <sup>(1)</sup>                         | 200             | 6          | 200             | 6          |
| Series B cumulative redeemable preferred shares (PEPS units)      | 200             | 6          | 200             | 6          |
| 6.75% Series C cumulative preferred shares, aggregate liquidation | 290             | 8          | 290             | 9          |
| Common shareholders' equity                                       | 2,531           | 74         | 2,304           | 72         |
| <b>Total Capital</b>  | <b>\$ 3,441</b> | <b>100</b> | <b>\$ 3,214</b> | <b>100</b> |

<sup>(1)</sup> Neither the Trust that issued the securities nor PartnerRe Finance, which owns the Trust, meets the consolidation requirements of FIN 46(R). Accordingly, the Company shows the related intercompany debt of \$206.2 million on its condensed consolidated balance sheet.

**Liquidity**

Cash flow from operations for the nine months ended September 30, 2004 increased to \$998 million from \$885 million in the same period in 2003. This increase in cash flow is primarily attributable to the significant increase in business written by the Company and a first nine months of 2004 relatively free from catastrophic or other large loss payments. As at September 30, 2004, the Company did not pay any significant losses related to the four major Atlantic hurricanes. The Company is expecting to pay the majority of the losses related to those hurricanes within nine months to a year.

As a holding company, the Company relies primarily on cash dividends from its reinsurance subsidiaries for its cash flow. Although the payment of dividends by the reinsurance subsidiaries to the Company is limited under Bermuda and French laws and certain insurance statutes of various U.S. states in which PartnerRe U.S. is licensed to transact business, there are presently no significant restrictions on the payment of dividends by the reinsurance subsidiaries, except that PartnerRe U.S. may not pay cash dividends without prior regulatory approval.

The Company has cash outflows in the form of operating expenses and dividends to both common and preferred shareholders. Holding company operating expenses were \$31 million, common dividends paid were \$55 million and preferred dividends paid were \$15 million for the first nine months of 2004. The Company also paid \$12 million on the PEPS units during the first nine months of 2004.

PartnerRe U.S. Corporation and its subsidiaries have \$220 million in outstanding third party debt as well as \$200 million of trust preferred stock outstanding. Interest payments on the long-term debt are made semiannually. PartnerRe U.S. Corporation and its subsidiaries have paid \$18 million of interest on the long-term debt and on the trust preferred securities during the first nine months of 2004.

## Edgar Filing: PARTNERRE LTD - Form 10-Q

The reinsurance subsidiaries of the Company depend upon cash flow from the collection of premiums as well as investment income to meet their obligations. Cash outflows are in the form of claims payments, operating expenses as well as dividend payments to the holding company, and additionally, in the case of PartnerRe U.S., interest payments on the long-term debt and distributions related to the trust preferred securities. Historically, the operating subsidiaries of the Company have generated sufficient cash flow to meet all of their obligations. Because of the inherent volatility of the business written by the Company, cash flows from operating activities may vary significantly between periods.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
(Continued)**

Some of the Company's reinsurance treaties contain special funding and termination clauses that are triggered in the event the Company or one of its subsidiaries is downgraded by one of the major rating agencies to levels specified in the treaties, or the Company's capital is significantly reduced. If such an event were to happen, the Company would be required, in certain instances, to post collateral in the form of letters of credit and/or trust accounts against existing outstanding losses, if any, related to the treaty. In a limited number of instances, the subject treaties could be cancelled retroactively or commuted by the cedant.

The long-term debt and capital securities issued by the Company and its subsidiaries contain various customary default, cross payment and acceleration provisions. These include, but are not limited to, failure to make interest and principal payments, breaches of various covenants, payment defaults or acceleration of indebtedness, certain events of bankruptcy and changes in control of the Company. As at September 30, 2004, the Company was in compliance with all required covenants and no conditions of default existed related to any of the Company's debt or capital securities.

**Credit Agreements**

In the normal course of its operations, the Company enters into agreements with financial institutions to provide unsecured credit facilities. These facilities are used primarily for the issuance of letters of credit. Under the terms of certain reinsurance agreements, irrevocable letters of credit are issued on an unsecured basis in respect of reported loss and unearned premium reserves.

Included in the total credit facilities available to the Company at September 30, 2004, is a \$700 million three year syndicated, unsecured credit facility. This facility was executed in June 2004 on substantially the same terms and conditions as the maturing facility except for the term of the facility, which was extended from 364 days to three years, and an increase in the minimum consolidated tangible net worth (defined as total shareholders' equity plus mandatorily redeemable preferred shares and trust preferred shares minus goodwill) from \$1,250 million plus 50% of cumulative net income for the period from January 1, 2002 through the end of the most recently ended fiscal year to \$1,825 million plus 50% of cumulative net income for the period from January 1, 2004 through the end of the most recently ended fiscal year.

Some of the credit facilities contain customary default and cross default provisions and require that the Company maintains certain covenants, including the following:

i. a financial strength rating from A.M. Best Company of at least A- (for our material reinsurance subsidiaries which are rated by A.M. Best Company);

ii. maximum ratio of total debt to total capitalization of 35%. For the purposes of this covenant, debt does not include trust preferred and mandatorily redeemable preferred shares; and

iii. a minimum consolidated tangible net worth of \$1,825 million plus 50% of cumulative net income for the period from January 1, 2004 through the end of the most recently ended fiscal year. For the purpose of this covenant, consolidated tangible net worth includes trust preferred

## Edgar Filing: PARTNERRE LTD - Form 10-Q

and mandatorily redeemable preferred shares and excludes goodwill. Minimum consolidated tangible net worth required at September 30, 2004 was \$1,825 million.

Additionally, the facilities allow for an adjustment to the level of pricing should the Company experience a change in its senior unsecured credit rating. The pricing grid provides the Company greater flexibility and simultaneously provides capital participants under the facility some price protection. As long as the Company maintains a minimum rating of BBB or better, the pricing on the facility will not change significantly.

The Company's breach of any of these covenants would result in an event of default, and the Company would likely be required to repay any outstanding borrowings and replace letters of credit issued under these facilities. At September 30, 2004, the Company met all the covenants. Its total debt to total capitalization ratio was 6.4% and its consolidated tangible net worth (as defined under the terms of these facilities) was \$2,797 million.

## **Table of Contents**

### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

#### **Off-Balance Sheet Arrangements**

The Company is not party to any off-balance sheet arrangements that Management believes are reasonably likely to have a current or future effect on the Company's financial condition, change in condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

#### **Currency**

The Company's functional currency is the U.S. dollar. The Company has exposure to foreign currency risk due to its ownership of PartnerRe SA, whose functional currency is the euro and due to PartnerRe SA and Partner Reinsurance Company (including the Swiss branch) underwriting reinsurance exposures and collecting premiums in currencies other than the U.S. dollar and holding certain net assets in such currencies. The Company's most significant foreign currency exposure is to the euro. The euro decreased in value by 2% against the U.S. dollar in the first nine months of 2004 (from 1.25 to 1.23 U.S. dollar per euro).

The value of the U.S. dollar strengthened approximately 2% against the euro, 1% against the Swiss franc, 3% against the Japanese yen and weakened approximately 2% against the Canadian dollar and 1% against the British pound in the first nine months of 2004. Since a large proportion of the Company's assets and liabilities is expressed in these currencies, there was a net decrease in the U.S. dollar value of the assets and liabilities denominated in euro, Swiss franc and Japanese yen and a net increase in the U.S. dollar value of the assets and liabilities denominated in Canadian dollar and British pound in the first nine months of 2004.

Net foreign exchange gains amounted to \$2 million for the nine months ended September 30, 2004 and \$9 million for the corresponding 2003 period. Foreign exchange gains and losses are a function of i) the relative value of the U.S. dollar against other currencies in which the Company does business, ii) the difference between the period-end exchange rates which are used to revalue the balance sheet and the average exchange rates which are used to revalue the income statement and iii) the classification on the Company's condensed consolidated statements of operations of the exchange gain or loss resulting from revaluing a reinsurance subsidiary's transactions into that subsidiary's functional currency, the euro. In accordance with SFAS 52 Foreign Currency Translation, the foreign exchange gain or loss resulting from the subsequent translation of this subsidiary's financial statements (expressed in the euro functional currency) into U.S. dollars, is classified in the currency translation adjustment account, which is a balance sheet equity account.

#### **Effects of Inflation**

The effects of inflation are considered implicitly in pricing and estimating reserves for unpaid losses and loss expenses. The actual effects of inflation on the results of operations of the Company cannot be accurately known until claims are ultimately settled.

#### **Recent Accounting Pronouncements**

See Note 5 to the condensed consolidated financial statements included in Item 1 of this document.

---

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**Overview**

Management believes that the Company is principally exposed to four types of market related risk: interest rate risk, foreign currency risk, credit risk and equity price risk. How these risks relate to the Company, and the process used to manage them, is discussed below.

As discussed previously, the Company's investment philosophy distinguishes between assets that are generally matched against the estimated net reinsurance assets and liabilities ( liability funds ) and those assets that represent shareholder capital ( capital funds ). Liability funds are invested in a way that matches them to the corresponding liabilities in both duration and currency composition. This procedure seeks to immunize the Company against changes in interest rates and currency exchange rates. As the focus of this disclosure is to identify risk exposures that impact the market value of assets alone, it is important for the reader to recognize that the risks discussed herein are significantly mitigated to the extent that the Company's investment strategy allows market forces to influence the economic valuation of both assets and liabilities in generally the same way. At September 30, 2004, liability funds represented 62% (or \$4.9 billion) of the Company's total invested assets.

At September 30, 2004, capital funds represented 38% (or \$2.9 billion) of the Company's total invested assets. These assets represent shareholder capital and they are invested in a diversified portfolio that has the objective of maximizing investment return, subject to prudent risk constraints. Capital funds contain most of the asset classes typically viewed as offering a higher risk, higher return profile: primarily longer duration fixed income securities, common stock, convertible and high-yield bonds and real estate, in addition to high-quality investment-grade securities. The Company's investment philosophy is to reduce foreign currency risk on capital funds by investing primarily in U.S. dollar investments. In considering the market risk of capital funds, it is important to recognize the benefits of portfolio diversification. Although these asset classes in isolation may introduce more risk into the portfolio, market forces have a tendency to influence each class in different ways and at different times. Consequently, the aggregate risk introduced by a portfolio of these assets should be less than might be estimated by summing the individual risks.

The Company's investment strategy allows the use of derivative securities, subject to strict limitations. Derivative instruments may be used to hedge market risk, or to replicate investment positions or market exposures that would be allowed under the Company's investment policy if implemented in other ways. The use of financial leverage, whether achieved through derivatives or margin borrowing, is prohibited without the express approval of the Board of Directors. The Company also imposes a high standard for the credit quality of counterparties in all derivative transactions. (See Note 3(k) to the consolidated financial statements in the Company's 2003 Annual Report to Shareholders for additional disclosures concerning derivatives.)

The following comments address those areas where the Company believes it has exposure to material market risk in its operations.

**Interest Rate Risk**

The Company's fixed income portfolio is exposed to interest rate risk. Fluctuations in interest rates have a direct impact on the market valuation of these securities. As interest rates rise, market values of fixed income portfolios fall, and vice versa. The Company manages interest rate risk on liability funds by constructing bond portfolios in which the economic impact of a general interest rate shift is comparable to the impact on the related liabilities. This process involves matching the duration of the portfolio to the estimated duration of the liabilities. For loss reserves and policy benefits related to Non-life and traditional Life business, the estimated duration of the Company's liabilities is based on projected claims



## Edgar Filing: PARTNERRE LTD - Form 10-Q

payout patterns. For policy benefits related to life and annuity business, the Company estimates duration based on its commitment to annuitants. The Company believes that this matching process mitigates the overall interest rate risk on an economic basis.

While this matching of duration insulates the Company from the economic impact of interest rate changes, it does impact the net equity of the Company. The Company's liabilities are carried at their nominal value, which is not adjusted for changes in interest rates; however, the Company's invested assets are carried at fair market value, which is adjusted for such changes. As a result, a decrease in interest rates will result in an increase in the fair value of the Company's investments and a corresponding increase, net of applicable taxes, to the Company's equity. An increase in interest rates would have the opposite effect.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (Continued)**

As discussed above, a proportion of the fixed income portfolio is designated as capital funds. The Company manages the exposure to interest rate volatility on capital funds by choosing a duration profile that it believes will optimize the risk-reward relationship.

At September 30, 2004, the Company held approximately \$297 million of its total invested assets in mortgage/asset-backed securities. In the past, the Company has owned up to \$1 billion in mortgage/asset-backed securities and may own them up to that level again. These assets are exposed to prepayment risk, the adverse impact of which is more evident in a declining interest rate environment. In such an environment, holders of individual mortgages increase the frequency with which they prepay the outstanding principal before the maturity date and refinance at lower interest cost. This can cause an acceleration of cash payments from the securities and a diminution of future investment income (relative to an equivalent fixed income security without prepayment risk).

The Company estimates that a 100 basis point increase or decrease in interest rates (across all currencies) would result in a \$239 million decline or increase, respectively, in the market value of its fixed income portfolio (including mortgage-related securities). This change does not take into account taxes or the corresponding reduction or increase, respectively, in the economic value of its reinsurance liabilities, which, as noted above, would substantially offset the negative effect on invested assets as an economic matter, although the offset would not be reflected in the Company's condensed consolidated financial statements.

As noted above, the Company strives to match the currency exposure in its fixed income portfolio to its multicurrency liabilities. The Company believes that this matching process creates a diversification benefit. Consequently, the exact market value effect of a change in interest rates will depend on which countries experience interest rate changes and the currency mix of the Company's fixed income portfolio at the time of the rate changes. See Foreign Currency Risk. Interest rate movements also affect the economic value of the Company's outstanding fixed-rate debt obligation and preferred securities in the same way that they affect the Company's fixed income investments, and this can result in a liability whose economic value is different from the value reported in the condensed consolidated financial statements. The Company believes that the economic fair values and carrying values of its outstanding fixed-rate debt and preferred securities obligations as at September 30, 2004, were as follows (in millions of U.S. dollars):

|   | <b>Carrying<br/>Value</b> | <b>Fair<br/>Value</b> |
|---|---------------------------|-----------------------|
|   | <u>          </u>         | <u>          </u>     |
| Long-term debt  | \$ 220                    | \$ 235                |
| Trust preferred securities <sup>(1)</sup>                                 | 200                       | 215                   |
| Mandatorily Redeemable preferred securities and Purchase Contracts (PEPS) | 200                       | 202                   |
| Series C Cumulative preferred shares                                      | 290                       | 295                   |

<sup>(1)</sup> Neither the Trust that issued the securities nor PartnerRe Finance, which owns the Trust, meet the consolidation requirements of FIN 46(R). Accordingly, the Company shows the related intercompany debt of \$206.2 million on its condensed consolidated balance sheets.

Fair value of the outstanding fixed-rate debt has been calculated as the present value of estimated future cash flows using a discount rate reflective of market interest rates, which is lower than the original interest rate on the debt of 5.81%. For the Company's Trust preferred securities, PEPS Units and Series C Cumulative preferred shares, fair value is based on quoted market prices, while carrying value is based on the liquidation value of the securities and in the case of the Series C Cumulative preferred shares, the liquidation value of the securities net of issuance costs.



**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (Continued)****Foreign Currency Risk**

Through its multinational reinsurance operations, the Company conducts business in a variety of non-U.S. currencies, with the principal exposures being the euro, the British pound, the Swiss franc, the Canadian dollar and the Japanese yen. Assets and liabilities denominated in foreign currencies are exposed to changes in currency exchange rates. As the Company's functional currency is the U.S. dollar, exchange rate fluctuations may materially impact the Company's condensed consolidated statements of operations and financial position. However, the Company employs several strategies to manage its exposure to foreign currency exchange risk.

Even though the Company is able to match its liability funds against its insurance-related liabilities both by currency and duration, resulting in a natural hedge, it does enter into designated hedges to protect the value of its investment portfolio. Additionally, the Company does not maintain invested assets in currencies for which its liability exposures are immaterial or in countries where it is unable or impractical to maintain investments. In such cases, the Company does not have such a natural hedge and is exposed to currency risk. However, the Company does not believe that the currency risks corresponding to these unhedged positions are material. For the main non-U.S. dollar currencies identified above in which the Company transacts business, the Company employs a hedging strategy utilizing derivative financial instruments, as appropriate, to ensure that its liability funds are matched by currency. To the extent that the Company has net asset positions invested in non-U.S. dollar currencies, forward currency contracts and other derivatives may be used to hedge these non-U.S. dollar currency exposures. (See Note 3(k) to the consolidated financial statements in the Company's 2003 Annual Report to Shareholders for additional information about the Company's currency hedging activities.)

As a second strategy, the Company maintains capital funds primarily in U.S. dollar investments.

An additional factor mitigating the Company's foreign currency risk is the ongoing nature of its reinsurance operations. Cash receipts in foreign currencies from premiums can be used to pay claims and expenses incurred in the same currency.

As at September 30, 2004, 66% of the Company's total investments were in U.S. dollar denominated instruments and 34% were non-U.S. dollar investments.

The table below summarizes the gross and net exposure as recorded on the Company's September 30, 2004 condensed consolidated balance sheets to foreign currency as well as the associated foreign currency derivatives the Company has put in place to manage this exposure (in millions of U.S. dollars):

|                         | <u>euro</u> | <u>GBP</u> | <u>CAD</u> | <u>CHF</u> | <u>JPY</u> | <u>Other</u> | <u>Total</u> <sup>(1)</sup> |
|-------------------------|-------------|------------|------------|------------|------------|--------------|-----------------------------|
| Invested assets         | \$ 1,716    | \$ 142     | \$ 348     | \$ 21      | \$ 19      | \$ 346       | \$ 2,592                    |
| Other net liabilities   | (1,327)     | (244)      | (343)      | (30)       | (14)       | (394)        | (2,352)                     |
| Total currency risk     | 389         | (102)      | 5          | (9)        | 5          | (48)         | 240                         |
| Total derivative amount | 61          | 113        | 35         | 26         | 21         | (74)         | 182                         |

## Edgar Filing: PARTNERRE LTD - Form 10-Q

|                       |    |     |    |    |    |    |    |    |    |    |    |       |    |     |
|-----------------------|----|-----|----|----|----|----|----|----|----|----|----|-------|----|-----|
| Net currency exposure | \$ | 450 | \$ | 11 | \$ | 40 | \$ | 17 | \$ | 26 | \$ | (122) | \$ | 422 |
|-----------------------|----|-----|----|----|----|----|----|----|----|----|----|-------|----|-----|

<sup>(1)</sup> *The U.S. dollar, the Company's reporting currency, accounts for the difference between the Company's gross exposure in this table and the invested assets and other net liabilities on the Company's condensed consolidated balance sheet.*

The Company's investment in PartnerRe SA, carried in euro, and its Canadian branch, carried in Canadian dollars, accounted for \$476 million of the combined euro and Canadian exposure of \$490 million noted above, which the Company does not hedge.

Assuming all other variables are held constant, a 10% change in the U.S. dollar relative to the other currencies held by the Company would result in a \$42 million change in the net assets held by the Company, net of the effect of the derivative hedges.

---

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (Continued)****Credit Risk**

The Company has exposure to credit risk primarily as a holder of fixed income securities. The Company controls this exposure by emphasizing investment-grade credit quality in the fixed income securities it purchases. At September 30, 2004, approximately 59% of the Company's fixed income portfolio was rated AAA (or equivalent rating) and 81% was rated A- or better. At September 30, 2004, 6% of the Company's fixed income portfolio was rated below investment grade. The Company believes this high-quality concentration significantly reduces its exposure to credit risk on these fixed income investments to an acceptable level. To a lesser extent, the Company also has credit risk exposure as a party to foreign currency forward contracts and other derivative contracts. To mitigate this risk, the Company monitors its exposure by counterparty and ensures that counterparties to these contracts are high-credit-quality international banks or counterparties. The total gross counterparty exposure relating to foreign currency hedging as at September 30, 2004 was \$1,160 million.

The Company is also exposed to credit risk in its underwriting operations, most notably in the credit/surety line and in the business written by the Company's ART operations. Loss experience in these lines of business is cyclical and is affected by the state of the general economic environment. The Company provides its clients in these lines of business with reinsurance protection against credit deterioration, defaults or other types of financial performance of or by the underlying credits that are the subject of the reinsurance provided and, accordingly, the Company is exposed to the credit risk of those credits. As with all of the Company's business, these risks are subject to rigorous underwriting and pricing standards. In addition, the Company strives to mitigate the risks associated with these credit-sensitive lines of business through the use of risk management techniques such as risk diversification, careful monitoring of risk aggregations and accumulations and, at times, through the use of retrocessional reinsurance protection and the purchase of credit default swaps.

The Company is subject to the credit risk of the reinsured in the event of insolvency or the reinsured's failure to honor the value of the funds held balances for any other reason. However, the Company's credit risk is mitigated by the fact that the Company has the contractual ability to offset any shortfall in the payment of the funds held balances with amounts owed by the Company to the reinsured for losses payable and other amounts contractually due. Funds held balances due to the Company in its Life segment are also exposed to credit risk. The Company is exposed to a limited extent to the underlying financial market risk of the pool of assets, inasmuch as the underlying policies may have guaranteed minimum returns. While the Company is also exposed to the creditworthiness of the reinsured, the risk of loss to the Company is somewhat mitigated, as the Company has the ability to offset a shortfall in the funds held assets with amounts owed to the reinsured.

The Company has exposure to credit risk as it relates to its trade balances receivable, namely reinsurance balances receivable and reinsurance recoverable on paid and unpaid losses.

Reinsurance balances receivable from the Company's clients as at September 30, 2004, were \$1,513 million. The Company believes that credit risk exposure related to these balances is mitigated by several factors, including but not limited to credit checks performed as part of the underwriting process and monitoring of aged receivable balances. In addition, as the vast majority of the reinsurance agreements permit the Company the right to offset premiums receivable from the clients against losses payable to them, the Company believes that the credit risk in this area is substantially reduced.

The Company does not rely heavily on retrocessional reinsurance, but does require the reinsurers to have very high financial strength ratings. The Company evaluates the financial condition of its reinsurers and monitors its concentration of credit risk on an ongoing basis. Provisions are made, as necessary, for amounts considered potentially uncollectible. The balance for reinsurance recoverable on paid and unpaid losses at September 30, 2004, was \$190 million.



**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (Continued)**

**Equity Price Risk**

The Company invests a portion of its capital funds in marketable equity securities (\$789 million at September 30, 2004). These assets include equity investments as well as bank loans. These assets are exposed to equity price risk, defined as the potential for loss in market value owing to a decline in equity prices. The Company reviews this class of assets on a regular basis to ensure that diversification strategies to manage this risk continue to be in place. The Company believes that effects of diversification and the relatively small size of the existing investment in equities mitigate its exposure to equity price risk. The Company estimates that its equity investment portfolio has a beta versus the S&P 500 Index of approximately 0.69. Beta measures the response of an individual's stock performance relative to a market return, where a beta of 1 would be an equivalent return to the index. Given the estimated beta for the Company's portfolio, a 10% movement in the S&P 500 would result in an approximately 6.9% increase or decrease in the market value of the Company's equity portfolio.

**ITEM 4. CONTROLS AND PROCEDURES**

The Company has carried out an evaluation, under the supervision and with the participation of the Company's Management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2004, the Company's disclosure controls and procedures are effective in alerting them on a timely basis to material information relating to the Company and its subsidiaries.

There have been no significant changes in the Company's internal controls over the financial reporting identified in connection with such evaluation that occurred during the three months ended September 30, 2004 that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.



**Table of Contents****PART II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS.**

The Company's reinsurance subsidiaries, in common with the insurance and reinsurance industry in general, are subject to litigation and arbitration in the normal course of their business operations. In addition to claims litigation, the Company and its subsidiaries are subject to lawsuits and regulatory actions in the normal course of business that do not arise from or directly relate to claims on reinsurance treaties. This category of business litigation typically involves, inter alia, allegations of underwriting errors or misconduct, employment claims or regulatory activity. While the outcome of the business litigation cannot be predicted with certainty, the Company is disputing and will continue to dispute all allegations against the Company and/or its subsidiaries that Management believes are without merit.

As of September 30, 2004 the Company was not a party to any material litigation or arbitration other than as part of the ordinary course of business. While none of this is expected by Management to have a significant adverse effect on the Company's results of operations, financial condition and liquidity for a year, it does have the potential to adversely impact the results of a quarter.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

(c) The following table provides information about purchases by the Company during the quarter ended September 30, 2004 of equity securities that are registered by the Company pursuant to Section 12 of the Exchange Act.

**Issuer Purchases of Equity Securities**

| <b>Period</b>         | <b>(a)<br/>Total number of<br/>shares purchased <sup>(1)</sup></b> | <b>(b)<br/>Average price paid<br/>per share</b> | <b>(c)</b>  | <b>(d)</b>  |
|-----------------------|--|---|---|---|
|                       |  |   | <b>Total number of shares<br/>purchased as part of<br/>publicly announced<br/>program <sup>(1)(2)</sup></b> | <b>Maximum number of<br/>shares that may yet be<br/>purchased under the<br/>program</b> |
| 07/01/2004-07/31/2004 | 173,700  | \$ 51.55  | 173,700   | 4,663,000   |
| 08/01/2004-08/31/2004 | 537,700  | \$ 52.27  | 537,700   | 4,125,300   |
| 09/01/2004-09/30/2004 |  |   |   | 4,125,300   |
| <b>Total</b>          | <b>711,400</b>   | <b>\$ 52.09</b>                                 | <b>711,400</b>  |   |

(1) The Company repurchased an aggregate of 711,400 shares of the common stock pursuant to the repurchase program that the Company publicly announced on May 17, 2004.

(2) The Company's Board of Directors approved the repurchase by the Company up to an aggregate of 5 million shares of the common shares pursuant to the program. Unless terminated earlier by resolution of the Company's Board of Directors, the program will expire when the Company has repurchased all shares authorized for repurchase thereunder.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

None.

**ITEM 5. OTHER INFORMATION.**

None.

**Table of Contents**

**ITEM 6. EXHIBITS.**

(a) Exhibits The following exhibits are filed as part of this report on Form 10-Q:

- 3.1 Amended Memorandum of Association
- 3.2 Amended and Restated Bye-laws
- 10.1 Form of PartnerRe Ltd. Director Stock Option Agreement and Notice of Grant
- 10.2 Form of PartnerRe Ltd. Restricted Share Unit Award and Notice of Restricted Share Units
- 11.1 Statements Regarding Computation of Net Income Per Common and Common Equivalent Share
- 15 Letter Regarding Unaudited Interim Financial Information
- 31.1 302 Certification of Patrick A. Thiele
- 31.2 302 Certification of Albert A. Benchimol
- 32.1 Section 906 Certifications

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**PartnerRe Ltd.**

**(Registrant)**

By: */s/* PATRICK A. THIELE  
**Name:** Patrick A. Thiele  
**Title:** President & Chief Executive Officer

Date: November 9, 2004

By: */s/* ALBERT A. BENCHIMOL  
**Name:** Albert A. Benchimol  
**Title:** Executive Vice-President & Chief Financial Officer

Date: November 9, 2004

**Table of Contents**

**EXHIBIT INDEX**

| <b><u>Exhibit<br/>Number</u></b> | <b><u>Exhibit</u></b>   |
|----------------------------------|---|
| 3.1                              | Amended Memorandum of Association *   |
| 3.2                              | Amended and Restated Bye-laws   |
| 10.1                             | Form of PartnerRe Ltd. Director Stock Option Agreement and Notice of Grant #              |
| 10.2                             | Form of PartnerRe Ltd. Restricted Share Unit Award and Notice of Restricted Share Units # |
| 11.1                             | Statements Regarding Computation of Net Income Per Common and Common Equivalent Share.    |
| 15                               | Letter Regarding Unaudited Interim Financial Information.                                 |
| 31.1                             | 302 Certification of Patrick A. Thiele  |
| 31.2                             | 302 Certification of Albert A. Benchimol  |
| 32.1                             | Section 906 Certifications  |

\* Incorporated by reference to the Registration Statement on Form F-3 of the Company, as filed with the Securities and Exchange Commission on June 20, 1997 (Registration No. 333-7094).

Incorporated by reference to the Quarterly Report on Form 10-Q of the Company, as filed with the Securities and Exchange Commission on August 6, 2004.

# Incorporated by reference to the Company's Current Report on Form 8-K, as filed with the Securities and Exchange Commission on September 20, 2004.