NOMURA HOLDINGS INC Form 6-K January 29, 2004 Table of Contents

# FORM 6-K

# U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

**Commission File Number: 1-15270** 

Supplement for the month of January 2004.

Total number of pages: 24.

The exhibit index is located on page  $\underline{2}$ .

# NOMURA HOLDINGS, INC.

(Translation of registrant s name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

	Form 20-F <u>X</u>	Form 40-F
Indicate by check mark if the registrant is subn	nitting the Form 6-K in paper a	as permitted by Regulation S-T Rule 101(b)(1):
Indicate by check mark if the registrant is subn	nitting the Form 6-K in paper a	as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark whether by furnishing the Commission pursuant to Rule 12g3-2(b) ur		nis Form, the registrant is also thereby furnishing the information to ct of 1934.
	Yes	No X

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

# **Table of Contents**

Information furnished on this form:

## **EXHIBIT**

Exhibit Number	Page Numbe
1. [Financial Highlights Nine months ended December 2003]	
2. [Nomura Institute of Capital Markets Research To Be Established]	2

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Nomura Holdings, Inc.

By: /s/ Masanori Itatani

Masanori Itatani

**Senior Managing Director** 

Date: January 29, 2004

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January 29, 2004

#### Financial Highlights Nine months ended December 2003

We are pleased to report the following consolidated financial highlights based on consolidated financial information under US GAAP for the nine months ended December 2003.

For further information, please contact:

Koichi Ikegami

General Manager

**Investor Relations Department** 

Nomura Group Headquarters

Nomura Securities Co., Ltd.

9-1 Nihonbashi 1-chome, Chuo-ku

Tokyo 103-8011, Japan

TEL: +813-3211-1811

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#### Financial Summary For the nine Months Ended December 31, 2003

Date: January 29, 2004

Company name (code number): Nomura Holdings, Inc. (8604)

Head office: 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8011, Japan

Stock exchange listings: (In Japan) Tokyo, Osaka, Nagoya

(Overseas) New York, Amsterdam, Singapore

Representative: Nobuyuki Koga

President and Chief Executive Officer, Nomura Holdings, Inc.

For inquiries: Koichi Ikegami

General Manager, Investor Relations Department, Nomura Group Headquarters, Nomura Securities Co.,

Ltd.

Tel: (Country Code 81) 3-3211-1811 URL(http://www.nomura.com)

#### (1) Operating Results

	For the nine m Decemb	For the year end March 31		
	2003 2002			
	(Yen amo	unts in millions, except p	er share dat	a)
Total revenue	¥ 790,829	¥ 634,390	¥	840,919
Change from the nine months ended December 31, 2002	24.7%			
Net revenue	¥ 565,005 ¥ 415,569		¥	566,274
Change from the nine months ended December 31, 2002	36.0%			
Income before income taxes and cumulative effect of accounting				
change	¥ 189,182	¥ 59,627	¥	47,409
Change from the nine months ended December 31, 2002	217.3%			
Net income	¥ 102,417	¥ 146,041	¥	119,913
Change from the nine months ended December 31, 2002	(29.9)%			
Basic net income per share	¥ 52.80	¥ 74.42	¥	61.26
Diluted net income per share	¥ 52.80	¥ 74.42	¥	61.26
Return on shareholders equity (ROE)	8.1%*	9.5%*		7.4%

<sup>\*</sup> ROE for the nine months ended December 31, 2003 and 2002 are calculated as follows:

(Income before cumulative effect of accounting change x (4/3) + Cumulative effect of accounting change, if any)

(Shareholders equity at the beginning of period + Shareholders equity at the end of period) / 2

(2) Financial Position

At December 31 At March 31

	2003	2002	2003
	(Yen amount	s in millions, except per	share data)
Total assets	¥ 27,863,899	¥ 19,451,687	¥ 21,169,446
Shareholders equity	¥ 1,725,431	¥ 1,723,821	¥ 1,642,328
Shareholders equity as a percentage of total assets	6.2%	8.9%	7.8%
Book value per share	¥ 888.61	¥ 885.77	¥ 846.40

## (3) Scope of consolidation and equity method application

Number of consolidated subsidiaries and variable interest entities: 133

Number of affiliated companies, which were accounted for by the equity method: 12

(4) Movement in the scope of consolidation and equity method application for this period

Number of consolidation Inclusion 22 Exclusion 2

Number of equity method application Exclusion 1

Nomura provides investment, financing and related services in the capital markets on a global basis. In the global capital markets there exist various uncertainties due to, but not limited to, economic and market conditions. Nomura, therefore, releases its results on a more frequent quarterly basis, and does not present earnings forecasts.

#### NOMURA HOLDINGS, INC.

## FINANCIAL HIGHLIGHTS

(UNAUDITED)

			% Change	Translation into U.S. dollars	
		For the nine months	ended/ as of		For the year ended/ as of
	December 31, 2002 (A)	December 31, 2003 (B)	(B-A)/(A)	December 31, 2003	March 31, 2003
	(yen and	dollar amounts in million	ıs, except per share	e data)	
FOR THE PERIOD ENDED			%		
Total revenue	¥ 634,390	¥ 790,829	24.7	\$ 7,382	¥ 840,919
Net revenue	415,562	565,005	36.0	5,274	566,274
			5.6		
Non-interest expenses	355,935	375,823	3.0	3,508	518,865
Income before income taxes and cumulative effect of accounting change	59,627	189,182	217.3	1,766	47,409
Income before cumulative effect of					
accounting change	36,242	102,417	182.6	956	10,114
Cumulative effect of accounting change	109,799				109,799
Net income	146,041	102,417	(29.9)	956	119,913
Per share data:					
Basic-					
Income before cumulative effect of	10.45	<b>50</b> .00	105.0	0.40	5 1 <del>5</del>
accounting change Cumulative effect of accounting change	18.47 55.95	52.80	185.9	0.49	5.17 56.09
Net income	74.42	52.80	(29.1)	0.49	61.26
Diluted-			. ,		
Income before cumulative effect of					
accounting change	18.47	52.80	185.9	0.49	5.17
Cumulative effect of accounting change	55.95				56.09
Net income	74.42	52.80	(29.1)	0.49	61.26
Cash dividends		7.50		0.07	15.00
Return on equity (ROE):	9.5%*	8.1%*			7.4%
AT PERIOD-END					
Total Assets	¥ 19,451,687	¥ 27,863,899		\$ 260,094	¥ 21,169,446
Shareholders equity	1,723,821	1,725,431		16,106	1,642,328
Per share data :					
Shareholders equity	885.77	888.61		8.29	846.40

\* ROE for the interim period is calculated as below:

(Income before cumulative effect of accounting change x (4/3) + Cumulative effect of accounting change, if any)

(Shareholders equity at the beginning of period + Shareholders equity at the end of period) / 2

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#### **Results of Operations**

#### **Financial Overview**

The following table provides selected consolidated income statement information for the nine months ended December 31, 2002 and 2003.

	Millions of yen			
	For the nine months ended			
	December 31, 2002	Decer	mber 31, 2003	
Non-interest revenue	¥ 320,287	¥	494,616	
Net interest revenue	95,275		70,389	
Net revenue	415,562		565,005	
Non-interest expenses	355,935		375,823	
Income before income taxes	59,627		189,182	
Income tax expense	23,385		86,765	
Cumulative effect of accounting change (*1)	109,799			
Net income	¥ 146,041	¥	102,417	
Return on equity (ROE)	9.5%		8.1%	

<sup>(\*1)</sup> Cumulative effect of accounting change represents writing off the remaining unamortized negative goodwill associated with the acquisition of Nomura Asset Management Co., Ltd.

Nomura Holdings, Inc. and its consolidated entities ( Nomura ) reported net revenue of \$ 565.0 billion for the nine months ended December 31, 2003, an increase of 36% from the same period in the prior year. Non-interest expenses were \$ 375.8 billion for the nine months ended December 31, 2003, an increase of 6% from the same period in the prior year.

Income before income taxes and net income were ¥ 189.2 billion and ¥ 102.4 billion, respectively, for the nine months ended December 31, 2003. This compares to income before income taxes and net income of ¥ 59.6 billion and ¥ 146.0 billion, respectively, for the same period in the prior year.

Total assets were \$ 27.9 trillion at December 31, 2003, an increase of \$ 6.7 trillion from March 31, 2003 and total shareholders equity increased by \$ 83.1 billion from March 31, 2003 to \$ 1.7 trillion at December 31, 2003. Nomura s return on equity was 8.1% for the nine months ended December 31, 2003.

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**Business Segments** 

Operating Results of Domestic Retail

	Milli	Millions of yen			
	For the nin	For the nine months ended			
	December 31, 2002	Decer	mber 31, 2003		
Non-interest revenue	¥ 191,938	¥	224,680		
Net interest revenue	2,119		1,235		
Net revenue	194,057		225,915		
Non-interest expenses	159,609		166,390		
Income before income taxes	¥ 34,448	¥	59,525		

Domestic Retail has further strengthened its capabilities to provide personalized investment consultation services with customers in order to meet their various investment needs in the current low interest rate environment. Net revenue increased by 16% from ¥ 194,057 million for the nine months ended December 31, 2002 to ¥ 225,915 million for the nine months ended December 31, 2003. Non-interest expenses increased by 4% from ¥ 159,609 million for the nine months ended December 31, 2002 to ¥ 166,390 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 73% from ¥ 34,448 million for the nine months ended December 31, 2002 to ¥ 59,525 million for the nine months ended December 31, 2003.

#### Operating Results of Global Wholesale

	Millio	Millions of yen  For the nine months ended			
	For the nin				
	December 31, 2002	Decen	nber 31, 2003		
Non-interest revenue	¥ 137,769	¥	215,180		
Net interest revenue	78,081		51,266		
Net revenue	215,850		266,446		
Non-interest expenses	148,652		169,003		
Income before income taxes	¥ 67,198	¥	97,443		

Global Wholesale has made an effort to manage its business portfolio based on global customers order-flow and Fixed Income and Equity increased net gain on trading. Net revenue increased by 23% from \( \) 215,850 million for the nine months ended December 31, 2002 to \( \) 266,446 million for the nine months ended December 31, 2003. Non-interest expenses increased by 14% from \( \) 148,652 million for the nine months ended December 31, 2002 to \( \) 169,003 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 45% from \( \) 67,198 million for the nine months ended December 31, 2002 to \( \) 97,443 million for the nine months ended December 31, 2003.

Fixed Income

Net revenue increased by 16% from ¥ 117,913 million for the nine months ended December 31, 2002 to ¥ 136,698 million for the nine months ended December 31, 2003, mainly due to an increase in net gain on trading relating to foreign currency bonds. Non-interest expenses increased by 29% from ¥ 52,882 million for the nine months ended December 31, 2002 to ¥ 68,092 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 5% from ¥ 65,031 million for the nine months ended December 31, 2002 to ¥ 68,606 million for the nine months ended December 31, 2003.

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Equity

Net revenue increased by 23% from ¥ 60,642 million for the nine months ended December 31, 2002 to ¥ 74,659 million for the nine months ended December 31, 2003, mainly due to an increase in customers—order-flow, such as block trading. Non-interest expenses increased by 11% from ¥ 48,696 million for the nine months ended December 31, 2002 to ¥ 53,984 million for the nine months ended December 31, 2003. As a result, Income before income taxes increased by 73% from ¥ 11,946 million for the nine months ended December 31, 2002 to ¥ 20,675 million for the nine months ended December 31, 2003.

Investment Banking

Net revenue for Investment Banking increased by 7% from ¥ 48,085 million for the nine months ended December 31, 2002 to ¥ 51,489 million for the nine months ended December 31, 2003, partly due to a revitalization in equity capital markets. Non-interest expenses for Investment Banking decreased by 4% from ¥ 40,568 million for the nine months ended December 31, 2002 to ¥ 38,992 million for the nine months ended December 31, 2003. As a result, Income before income taxes for Investment Banking increased by 66% from ¥ 7,517 million for the nine months ended December 31, 2002 to ¥ 12,497 million for the nine months ended December 31, 2003.

Merchant Banking

Net loss for Merchant Banking was ¥ 10,790 million for the nine months ended December 31, 2002 and Net revenue for Merchant Banking was ¥ 3,600 million for the nine months ended December 31, 2003, mainly due to gains from exit transactions and a rise in the fair value of investments. Non-interest expenses for Merchant Banking increased by 22% from ¥ 6,506 million for the nine months ended December 31, 2002 to ¥ 7,935 million for the nine months ended December 31, 2003. As a result, Loss before income taxes for Merchant Banking was ¥ 17,296 million for the nine months ended December 31, 2002 and ¥ 4,335 million for the nine months ended December 31, 2003.

#### Operating Results of Asset Management

	Milli	ons of yen		
	For the nir	ne months ended		
	December 31, 2002	Decen	nber 31, 2003	
Non-interest revenue	¥ 27,428	¥	25,690	
Net interest (expense) revenue	1,730		1,225	
Net revenue	29,158		26,915	
Non-interest expenses	25,699		26,767	
Income (loss) before income taxes	¥ 3,459	¥	148	

Net revenue decreased by 8% from ¥ 29,158 million for the nine months ended December 31, 2002 to ¥ 26,915 million for the nine months ended December 31, 2003, due to a decrease in asset management and portfolio service fees reflecting declines in the outstanding balance of bond investment trusts. Non-interest expenses increased by 4% from ¥ 25,699 million for the nine months ended December 31, 2002 to ¥ 26,767 million for the nine months ended December 31, 2003, mainly due to a special withdrawal charge paid to the Japan Securities Dealers Employees Pension Fund by Nomura Asset Management Co., Ltd. As a result, Income before income taxes was ¥ 3,459 million for the nine months ended December 31, 2002 and ¥ 148 million for the nine months ended December 31, 2003.

#### Other Operating Results

Other operating results include gain (loss) on investment securities, equity in earnings (losses) of affiliates and other financial adjustments. Please refer to Note 5 to the consolidated financial information for a reconciliation of segment results to income statement information. Loss before income taxes in Other decreased from ¥ 7,728 million for the nine months ended December 31, 2002 to ¥ 4,193 million for the nine months ended December 31, 2003.

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## NOMURA HOLDINGS, INC.

## CONSOLIDATED INCOME STATEMENT INFORMATION

## (UNAUDITED)

				Translation into	
				millions of	Millions of
	Million	ns of yen	% Change	U.S. dollars	yen
					For the year
		ended			
	December 31,	December 31,		December 31,	March 31,
	2002 (A)	2003 (B)	(B-A)/(A)	2003	2003
Revenue:					
Commissions	¥ 115,079	¥ 147,309	28.0%	\$ 1,375	¥ 141,640
Fees from investment banking	50,850	58,766	15.6	549	81,847
Asset management and portfolio service fees	63,636	47,549	(25.3)	444	79,290
Net gain on trading	114,489	181,329	58.4	1,692	172,308
Interest and dividends	314,103	296,213	(5.7)	2,765	401,924
(Loss) gain on investments in equity					
securities	(32,331)	34,557		323	(41,288)
(Loss) gain on private equity investments	(4,883)	4,493		42	(14,391)
Other	13,447	20,613	53.3	192	19,589
			-		
Total revenue	634,390	790,829	24.7	7,382	840,919
Interest expense	218,828	225,824	3.2	2,108	274,645
•					
Net revenue	415,562	565,005	36.0	5,274	566,274
The Tevende	113,302	303,003	30.0		300,271
Non-interest expenses:					
Non-interest expenses: Compensation and benefits	180,755	195,412	8.1	1,824	244,167
Compensation and benefits  Commissions and floor brokerage	13,594	13,011	(4.3)	1,824	20,844
Information processing and communications	56,210	57,565	2.4	538	77,389
Occupancy and related depreciation	43,218	39,754	(8.0)	371	57,152
Business development expenses	18,500	15,906	(14.0)	148	24,361
Other	43,658	54,175	24.1	506	94,952
Other		51,175	21.1		
	255.025	275 922	<b>5</b> (	2.500	£10 0 <i>6</i> £
	355,935	375,823	5.6	3,508	518,865
Income before income taxes and cumulative	50.625	100 100	217.2	1.566	45, 400
effect of accounting change	59,627	189,182	217.3	1,766	47,409
Income tax expense:					
Current	15,929	80,776	407.1	754	25,519
Deferred	7,456	5,989	(19.7)	56	11,776

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	23,385		86,765	271.0		810		37,295
	25,363		50,703	271.0		010		31,293
Income before cumulative effect of								
accounting change	36,242	10	02,417	182.6		956		10,114
Cumulative effect of accounting change	109,799							109,799
Net income	¥ 146,041	¥ 10	02,417	(29.9)	\$	956	¥	119,913
						nslation into		
		Yen		% Change	U.S	. dollars		Yen
Per share of common stock:								
Basic-								
Income before cumulative effect of								
accounting change	¥ 18.47	¥	52.80	185.9%	\$	0.49	¥	5.17
Cumulative effect of accounting change	55.95							56.09
Net income	¥ 74.42	¥	52.80	(29.1)	\$	0.49	¥	61.26
							_	
Diluted-								
Income before cumulative effect of								
accounting change	¥ 18.47	¥	52.80	185.9	\$	0.49	¥	5.17
Cumulative effect of accounting change	55.95							56.09
					_			
Net income	¥ 74.42	¥	52.80	(29.1)	\$	0.49	¥	61.26

## NOMURA HOLDINGS, INC.

## CONSOLIDATED BALANCE SHEET INFORMATION

## (UNAUDITED)

Translation into

				Translation into
				millions of
		Millions of yen		U.S. dollars
	December 31, 2002	March 31, 2003	December 31, 2003	December 31, 2003
ASSETS				
Cash and cash deposits:				
Cash and cash equivalents	¥ 568,644	¥ 491,237	¥ 532,405	\$ 4,970
Time deposits	277,207	422,570	263,565	2,460
Deposits with stock exchanges and other segregated cash	34,849	41,702	52,378	489
	<u> </u>	<u> </u>		
	880,700	955,509	848,348	7,919
				7,717
T 1 1 11				
Loans and receivables:  Loans receivable	541.402	126 271	400.729	2 025
Receivables from customers	541,492 24,674	436,371 404,388	409,738 33,457	3,825 312
Receivables from other than customers	344,042	311,665	425,714	3,974
	344,042	311,003	423,714	3,974
Receivables under resale agreements and securities borrowed transactions	7,613,379	8,603,170	11 276 211	105,258
Securities pledged as collateral	3,400,186	3,359,807	11,276,311 5,820,754	54,334
Allowance for doubtful accounts	(16,593)	(15,159)	(6,897)	(65)
Allowance for doubtful accounts	(10,393)	(13,139)	(0,897)	(03)
	11.005.100	12 100 242	15.050.055	167.620
	11,907,180	13,100,242	17,959,077	167,638
Tunding agests and mirrote agriffy investments.				
Trading assets and private equity investments:	4 600 010	5 152 202	7 265 527	67.920
Securities inventory	4,688,918	5,152,393	7,265,527	67,820
Derivative contracts	496,836	503,417	439,578	4,103
Private equity investments	276,970	270,890	281,616	2,629
	5,462,724	5,926,700	7,986,721	74,552
	3,102,721			
Other assets:				
Office buildings, land, equipment and facilities (net of				
accumulated depreciation and amortization of ¥176,389				
million at December 31, 2002, ¥177,374 million at March				
31, 2003 and ¥179,278 million (\$1,673 million) at				
December 31, 2003, respectively)	182,135	184,868	194,931	1,820
Lease deposits	75,775	65,211	62,727	585
Non-trading debt securities	298,684	270,120	207,958	1,941
Investments in equity securities	142,793	138,084	151,720	1,416
Investments in and advances to affiliated companies	246,052	223,970	200,946	1,876
Deferred tax assets	104,707	112,313	104,420	975
Other assets	150,937	192,429	147,051	1,372

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				-	
	1,201,083	1,186,995	1,069,753		9,985
Total assets	¥ 19,451,687	¥ 21,169,446	¥ 27,863,899	\$	260,094

## NOMURA HOLDINGS, INC.

## CONSOLIDATED BALANCE SHEET INFORMATION

## (UNAUDITED)

Millions of yen					Translation into
December 31, 2002   March 31, 2003   December 31, 2003   December 31, 2003					millions of
Payables, borrowings and deposits:   Payables to customers			U.S. dollars		
Payables, borrowings and deposits:   Payables to customers   Y 418,349   Y 180,565   Y 643,077   \$ 6,003     Payables to other than customers   307,247   384,910   237,154   2,214     Payables under repurchase agreements and securities loaned transactions   9,954,502   10,952,135   13,808,981   128,899     Short-term borrowings   1,267,750   1,497,468   2,188,399   20,427     Time and other deposits received   248,646   256,184   279,419   2,608     12,196,494   13,271,262   17,157,030   160,151     Trading liabilities:   Securities sold but not yet purchased   2,869,497   3,401,715   5,889,993   54,980     Derivative contracts   454,732   487,005   432,919   4,041		· ·	*	· · · · · · · · · · · · · · · · · · ·	· ·
Payables to customers         V 418.349         V 180.565         V 643,077         \$ 6,003           Payables to other than customers         307,247         384,910         237,154         2,214           Payables to other than customers         307,247         384,910         237,154         2,213           Payables under repurchase agreements and securities loaned transactions         9,954,502         10,952,135         13,808,981         128,899           Short-term borrowings         1,267,750         1,497,468         2,183,399         20,427           Time and other deposits received         248,646         256,184         279,419         2,608           Time and other deposits received         12,196,494         13,271,262         17,157,030         160,151           Trading liabilities:           Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521	LIABILITIES AND SHAREHOLDERS EQUITY				
Payables to other than customers         307,247         384,910         237,154         2,214           Payables under repurchase agreements and securities loaned transactions         9,954,502         10,952,135         13,808,981         128,899           Short-term borrowings         1,267,750         1,497,468         2,188,399         20,427           Time and other deposits received         248,646         256,184         279,419         2,608           Trading liabilities:           Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total liabilities         17,727,866         19,527,118         26,138,468         243,988           Commitments and contingencies (See N	Payables, borrowings and deposits:				
Payables under repurchase agreements and securities loaned transactions         9,954,502         10,952,135         13,808,981         128,899           Short-term borrowings         1,267,750         1,497,468         2,188,399         20,427           Time and other deposits received         248,646         256,184         279,419         2,608           Trading liabilities:           Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total liabilities         17,727,866         19,527,118         26,138,468         243,988           Commitments and contingencies (See Note 3)           Shareholders equity:           Common stock	Payables to customers	¥ 418,349	¥ 180,565	¥ 643,077	\$ 6,003
transactions 9,954,502 10,952,135 13,808,981 128,899 Short-term borrowings 1,267,750 1,497,468 2,188,399 20,427 Time and other deposits received 248,646 256,184 279,419 2,608  12,196,494 13,271,262 17,157,030 160,151  Trading liabilities: Securities sold but not yet purchased 2,869,497 3,401,715 5,889,993 54,980 Derivative contracts 454,732 487,005 432,919 4,041  Other liabilities: Accrued income taxes 19,607 28,608 65,578 612 Accrued pension and severance costs 55,876 86,582 87,521 817 Other 228,612 296,509 288,362 2,692  Other liabilities: 1,707,7866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Payables to other than customers	307,247	384,910	237,154	2,214
Short-term borrowings         1,267,750         1,497,468         2,188,399         20,427           Time and other deposits received         248,646         256,184         279,419         2,608           In early deposits received         12,196,494         13,271,262         17,157,030         160,151           Trading liabilities:           Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total lia	Payables under repurchase agreements and securities loaned				
Time and other deposits received 248,646 256,184 279,419 2,608  12,196,494 13,271,262 17,157,030 160,151  Trading liabilities: Securities sold but not yet purchased 2,869,497 3,401,715 5,889,993 54,980 Derivative contracts 454,732 487,005 432,919 4,041  Other liabilities: Accrued income taxes 19,607 28,608 65,578 612 Accrued pension and severance costs 55,876 86,582 87,521 817 Other 228,612 296,509 288,362 2,692  John Stock 11,903,048 1,955,437 2,217,065 20,695  Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March		9,954,502	10,952,135	13,808,981	128,899
12,196,494   13,271,262   17,157,030   160,151		1,267,750	1,497,468	2,188,399	20,427
Trading liabilities: Securities sold but not yet purchased 2,869,497 3,401,715 5,889,993 54,980 Derivative contracts 454,732 487,005 432,919 4,041  Other liabilities: Accrued income taxes 19,607 28,608 65,578 612 Accrued pension and severance costs 55,876 86,582 87,521 817 Other 228,612 296,509 288,362 2,692  304,095 411,699 441,461 4,121  Long-term borrowings 1,903,048 1,955,437 2,217,065 20,695  Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Time and other deposits received	248,646	256,184	279,419	2,608
Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Active contracts         3,324,229         3,888,720         6,322,912         59,021           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total liabilities         17,727,866         19,527,118         26,138,468         243,988           Commitments and contingencies (See Note 3)           Shareholders equity:           Common stock           Authorized - 6,000,000,000 shares           Issued - 1,965,919,860 shares at December 31, 2002, March		12,196,494	13,271,262	17,157,030	160,151
Securities sold but not yet purchased         2,869,497         3,401,715         5,889,993         54,980           Derivative contracts         454,732         487,005         432,919         4,041           Active contracts         3,324,229         3,888,720         6,322,912         59,021           Other liabilities:           Accrued income taxes         19,607         28,608         65,578         612           Accrued pension and severance costs         55,876         86,582         87,521         817           Other         228,612         296,509         288,362         2,692           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total liabilities         17,727,866         19,527,118         26,138,468         243,988           Commitments and contingencies (See Note 3)           Shareholders equity:           Common stock           Authorized - 6,000,000,000 shares           Issued - 1,965,919,860 shares at December 31, 2002, March	Trading liabilities:				
Derivative contracts		2.869.497	3.401.715	5.889.993	54.980
3,324,229   3,888,720   6,322,912   59,021	• •				
Other liabilities:  Accrued income taxes					
Accrued income taxes 19,607 28,608 65,578 612 Accrued pension and severance costs 55,876 86,582 87,521 817 Other 228,612 296,509 288,362 2,692  304,095 411,699 441,461 4,121  Long-term borrowings 1,903,048 1,955,437 2,217,065 20,695  Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March		3,324,229	3,888,720	6,322,912	59,021
Accrued pension and severance costs 55,876 86,582 87,521 817 Other 228,612 296,509 288,362 2,692  304,095 411,699 441,461 4,121  Long-term borrowings 1,903,048 1,955,437 2,217,065 20,695  Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Other liabilities:				
Other         228,612         296,509         288,362         2,692           304,095         411,699         441,461         4,121           Long-term borrowings         1,903,048         1,955,437         2,217,065         20,695           Total liabilities         17,727,866         19,527,118         26,138,468         243,988           Commitments and contingencies (See Note 3)           Shareholders equity:           Common stock           Authorized - 6,000,000,000 shares           Issued - 1,965,919,860 shares at December 31, 2002, March			,		
304,095	Accrued pension and severance costs	55,876	86,582	87,521	817
Long-term borrowings 1,903,048 1,955,437 2,217,065 20,695  Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Other	228,612	296,509	288,362	2,692
Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March		304,095	411,699	441,461	4,121
Total liabilities 17,727,866 19,527,118 26,138,468 243,988  Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Long-term horrowings	1 903 048	1 955 437	2 217 065	20 695
Commitments and contingencies (See Note 3)  Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Zong term outrowings				
Shareholders equity: Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Total liabilities	17,727,866	19,527,118	26,138,468	243,988
Common stock  Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March	Commitments and contingencies (See Note 3)				
Authorized - 6,000,000,000 shares  Issued - 1,965,919,860 shares at December 31, 2002, March					
Issued - 1,965,919,860 shares at December 31, 2002, March	Common stock				
	Authorized - 6,000,000,000 shares				
31, 2003 and December 31, 2003 182,800 182,800 1,706					
	31, 2003 and December 31, 2003	182,800	182,800	182,800	1,706

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Additional paid-in capital	151,197	151,328	153,777	1,436
Retained earnings	1,462,261	1,407,028	1,494,882	13,954
Accumulated other comprehensive (loss) income				
Minimum pension liability adjustment	(23,362)	(41,558)	(39,078)	(365)
Cumulative translation adjustments	(22,151)	(22,329)	(34,257)	(320)
	(45,513)	(63,887)	(73,335)	(685)
	1,750,745	1,677,269	1,758,124	16,411
Less-Common stock held in treasury, at cost - 19,803,406 shares, 25,556,340 shares and 24,203,438 shares at December 31, 2002, March 31, 2003 and December 31,				
2003, respectively	(26,924)	(34,941)	(32,693)	(305)
Total shareholders equity	1,723,821	1,642,328	1,725,431	16,106
Total liabilities and shareholders equity	¥ 19,451,687	¥ 21,169,446	¥ 27,863,899	\$ 260,094

#### NOMURA HOLDINGS, INC.

## CONSOLIDATED INFORMATION OF CASH FLOWS

## (UNAUDITED)

			Translation into		
			millions of		
	Million	s of yen	U.S. dollars	Millions of yen	
	For the nine months ended  December 31,	For the nine months ended  December 31,	For the nine months ended December 31,	For the year ended March 31,	
	2002	2003	2003	2003	
Cash flows from operating activities:		<del></del>	<del></del>		
Net income	¥ 146,041	¥ 102,417	\$ 956	¥ 119,913	
Adjustments to reconcile net income to net cash provided by (used in) operating activities:					
Cumulative effect of accounting change	(109,799)			(109,799)	
Depreciation and amortization	23,150	25,481	238	31,249	
Loss (gain) on investments in equity securities	32,331	(34,557)	(323)	41,288	
Deferred income tax expense	7,456	5,989	56	11,776	
Changes in operating assets and liabilities:	.,	- /		,,,,,	
Time deposits	104,200	156,758	1,463	(36,585)	
Deposits with stock exchanges and other	, , , ,		,	( / /	
segregated cash	548	(15,314)	(143)	(6,271)	
Trading assets and private equity investments	(678,614)	(2,227,482)	(20,792)	(1,167,700)	
Trading liabilities	665,569	2,522,744	23,548	1,242,333	
Receivables under resale agreements and					
securities borrowed transactions	(1,312,665)	(3,180,983)	(29,693)	(2,315,743)	
Payables under repurchase agreements and					
securities loaned transactions	2,226,603	3,546,023	33,100	3,236,698	
Loans, receivables and securities pledged as					
collateral, net of allowance	(380,221)	(2,334,480)	(21,791)	(590,802)	
Time and other deposits received and other					
payables	(293,170)	361,692	3,376	(477,756)	
Accrued income taxes, net	(36,097)	54,725	512	(31,738)	
Other, net	(29,159)	92,262	862	87,250	
Net cash provided by (used in) operating activities	366,173	(924,725)	(8,631)	34,113	
Cash flows from investing activities:					
Payments for purchases of office buildings, land, equipment and facilities	(31,607)	(24,685)	(230)	(45,235)	
Proceeds from sales of office buildings, land,	(31,007)	(21,000)	(230)	(13,233)	
equipment and facilities	462	1,033	10	690	
1		-,			

Payments for purchases of investments in equity	(1.100)	(50)	(1)	(10.200)
securities	(1,102)	(58)	(1)	(10,299)
Proceeds from sales of investments in equity		20 -12	400	20.04=
securities	25,112	20,712	193	30,067
Decrease in non-trading debt securities, net	121,125	63,772	595	152,209
Decrease in other investments and other assets, net	15,164	7,588	71	6,621
Net cash provided by investing activities	129,154	68,362	638	134,053
Cash flows from financing activities:				
Increase in long-term borrowings	555,016	458,971	4,284	654,407
Decrease in long-term borrowings	(244,023)	(445,450)	(4,158)	(324,232)
(Decrease) increase in short-term borrowings, net	(529,458)	935,496	8,732	(290,775)
Proceeds from sales of common stock	,	8,011	75	` ,
Payments for repurchases of common stock	(26,510)	(3,959)	(37)	(34,527)
Payments for cash dividends	(29,485)	(43,686)	(407)	(29,485)
Net cash (used in) provided by financing activities	(274,460)	909,383	8,489	(24,612)
Effect of exchange rate changes on cash and cash				
equivalents	(8,858)	(11,852)	(111)	(8,952)
•				
Net increase in cash and cash equivalents	212,009	41,168	385	134,602
Cash and cash equivalents at beginning of the				
period	356,635	491,237	4,585	356,635
Cash and cash equivalents at end of the period	¥ 568,644	¥ 532,405	\$ 4,970	¥ 491,237

#### NOMURA HOLDINGS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL INFORMATION

#### (UNAUDITED)

-			
	A cco	untina	policies:
1.	ALLU	<b>211111111</b>	poncies.

The consolidated financial information herein has basically been prepared in accordance with Nomura s accounting policies which are disclosed in the footnotes of Nomura Holdings, Inc. s Annual Securities Report (the Annual Report filed with the Director of the Kanto Local Finance Bureau of the Ministry of Finance in Japan) and Form 20-F (the Annual Report filed with the U.S. Securities and Exchange Commission) for the year ended March 31, 2003.

#### 2. U.S. dollar amounts:

The U.S. dollar amounts are included solely for the convenience of the reader and have been translated at the rate of \$107.13 = US\$1, the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York on December 31, 2003. This translation should not be construed to imply that the yen amounts actually represent, or have been or could be converted into, equivalent amounts in U.S. dollars.

#### 3. Credit and investment commitments and guarantees:

#### Commitments

In connection with its banking/financing activities, Nomura has provided to counterparties through subsidiaries, commitments to extend credit, which generally have a fixed expiration date. In connection with its investment banking activities, Nomura has entered into agreements with customers under which Nomura has committed to underwrite notes that may be issued by the customers. The outstanding commitments under these agreements are included in commitments to extend credit. Nomura has also had commitments in connection with its merchant banking activities.

Contractual amounts of these commitments were as follows:

millions of

Millions of yen U.S. dollars Millions of yen

Translation into

	Dec	2003	Dec	ember 31, 2003	N	1arch 31, 2003
Commitments to extend credit and commitments in connection with						
merchant banking activities	¥	160,672	\$	1,500	¥	247,344

#### Guarantees

Nomura enters into, in the normal course of its subsidiaries banking/financing activities, various guarantee arrangements with counterparties in the form of standby letters of credit and other guarantees, which generally have a fixed expiration date. In addition, Nomura enters into certain derivative contracts that meet the accounting definition of a guarantee under FIN No. 45. Contractual amounts of these guarantees, other than derivative contract, for which the fair values are recorded on the consolidated balance sheets at fair value, were as follows:

		Translation into millions of			
	Millions of yes	n U.S	S. dollars	Mill	lions of yen
	December 31, 2003	Dec	ember 31, 2003	M	Iarch 31, 2003
Standby letters of credit and other guarantees	¥ 30,579	\$	285	¥	49,449

#### 4. Comprehensive income:

#### Comprehensive income

			Translation into millions of	
	Million	ns of yen	U.S. dollars	Millions of yen
		For the nine months en	ded	For the year ended
	December 31, 2002	December 31, 2003	December 31, 2003	March 31, 2003
Net income	¥ 146,041	¥ 102,417	\$ 956	¥ 119,913
Other comprehensive (loss) income, net of tax:			<del></del>	
Change in cumulative translation adjustments	(2,466)	(11,928)	(111)	(2,644)
Minimum pension liability adjustment during the period	1,610	2,480	23	(16,586)
Total other comprehensive (loss)				
income, net of tax	(856)	(9,448)	(88)	(19,230)
Comprehensive income	¥ 145,185	¥ 92,969	\$ 868	¥ 100,683

## **5. Segment Information-Operating segment:**

Business segments results for the nine months ended December 31, 2002 and 2003 and for the year ended March 31, 2003 are shown in the following table.

		Millions of yen					
	Domestic	Global	Asset	Other			
	Retail	Wholesale	Management	(Inc.	elimination)	Total	
Nine months ended December 31, 2002							
Non-interest revenue	¥ 191,938	¥ 137,769	¥ 27,428	¥	(206)	¥ 356,929	
Net interest revenue	2,119	78,081	1,730		13,345	95,275	

Net revenue	194,057	215,850	29,158	13,139	452,204
Non-interest expenses	159,609	148,652	25,699	20,867	354,827
Income (loss) before income					
taxes	¥ 34,448	¥ 67,198	¥ 3,459	¥ (7,728)	¥ 97,377
Nine months ended December 31, 2003					
Non-interest revenue	¥ 224,680	¥ 215,180	¥ 25,690	¥ (13,745)	¥ 451,805
Net interest revenue	1,235	51,266	1,225	16,662	70,388
Net revenue	225,915	266,446	26,915	2,917	522,193
Non-interest expenses	166,390	169,003	26,767	7,110	369,270
Income (loss) before income					
taxes	¥ 59,525	¥ 97,443	¥ 148	¥ (4,193)	¥ 152,923
			Change (%)		
			Change (10)		
Income (loss) before income					
taxes					
Nine months ended December					
31, 2003 vs. 2002	72.8	45.0	(95.7)		57.0
,			(4 - 1 - 1)		
		_			
		Trans	lation into millions of	U.S. dollars	
		Trans	lation into millions of	U.S. dollars	
Nine months ended December 31, 2003					
31, 2003 Non-interest revenue	\$ 2,097	\$ 2,008	\$ 240	\$ (128)	\$ 4,217
31, 2003	\$ 2,097 12				\$ 4,217 657
31, 2003 Non-interest revenue	12	\$ 2,008 479	\$ 240	\$ (128)	657
31, 2003 Non-interest revenue Net interest revenue Net revenue	2,109	\$ 2,008 479 	\$ 240 11 ——————————————————————————————————	\$ (128) 155 ——————————————————————————————————	4,874
31, 2003 Non-interest revenue Net interest revenue	12	\$ 2,008 479	\$ 240 11	\$ (128) 155	657
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses	2,109	\$ 2,008 479 	\$ 240 11 ——————————————————————————————————	\$ (128) 155 ——————————————————————————————————	4,874
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses	2,109	\$ 2,008 479 	\$ 240 11 ——————————————————————————————————	\$ (128) 155 ——————————————————————————————————	4,874
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250 \$ 1	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250 \$ 1	\$ (128) 155 27 66	4,874 3,447
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes	2,109 1,553	\$ 2,008 479 2,487 1,578	\$ 240 11 251 250 \$ 1 Millions of yen	\$ (128) 155 27 66	\$ 1,427
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003	2,109 1,553 \$ 556	\$ 2,008 479 2,487 1,578 \$ 909	\$ 240 11 251 250 \$ 1 Millions of yen	\$ (128) 155 27 66 \$ (39)	4,874 3,447 \$ 1,427
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue	12 2,109 1,553 \$ 556 ¥ 246,938	\$ 2,008 479 2,487 1,578 \$ 909	\$ 240 11 251 250 \$ 1 Millions of yen	\$ (128) 155 27 66 \$ (39) ¥ (2,966)	\$ 1,427
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue	12 2,109 1,553 \$ 556 ¥ 246,938	\$ 2,008 479 2,487 1,578 \$ 909	\$ 240 11 251 250 \$ 1 Millions of yen	\$ (128) 155 27 66 \$ (39) ¥ (2,966)	\$ 1,427
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue Net interest revenue	\$ 556 ¥ 246,938 2,313	\$ 2,008 479 2,487 1,578 \$ 909 ¥ 196,675 101,794	\$ 240 11 251 250 \$ 1 Millions of yen ¥ 34,828 2,232	\$ (128) 155 27 66 \$ (39) ¥ (2,966) 20,939	\$ 1,427 \$ 475,475 127,278
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue Net interest revenue Net revenue	12 2,109 1,553 \$ 556 \$ 246,938 2,313 249,251	\$ 2,008 479 2,487 1,578 \$ 909 ¥ 196,675 101,794 298,469	\$ 240 11 251 250 \$ 1 Millions of yen \$ 34,828 2,232 37,060	\$ (128) 155 27 66 \$ (39) \$ (2,966) 20,939 17,973	\$ 1,427 \$ 475,475 127,278 602,753
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue Net interest revenue Net revenue	12 2,109 1,553 \$ 556 \$ 246,938 2,313 249,251	\$ 2,008 479 2,487 1,578 \$ 909 ¥ 196,675 101,794 298,469	\$ 240 11 251 250 \$ 1 Millions of yen \$ 34,828 2,232 37,060	\$ (128) 155 27 66 \$ (39) \$ (2,966) 20,939 17,973	\$ 1,427 \$ 475,475 127,278
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses	12 2,109 1,553 \$ 556 \$ 246,938 2,313 249,251	\$ 2,008 479 2,487 1,578 \$ 909 ¥ 196,675 101,794 298,469	\$ 240 11 251 250 \$ 1 Millions of yen \$ 34,828 2,232 37,060	\$ (128) 155 27 66 \$ (39) \$ (2,966) 20,939 17,973	\$ 1,427 \$ 475,475 127,278
31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income taxes  Year ended March 31, 2003 Non-interest revenue Net interest revenue Net revenue Non-interest expenses Income (loss) before income	\$ 2,109 1,553 \$ 556 \$ 556 \$ 246,938 2,313 249,251 213,562	\$ 2,008 479 2,487 1,578 \$ 909 ¥ 196,675 101,794 298,469 207,436	\$ 240 11 251 250 \$ 1 Millions of yen ¥ 34,828 2,232 37,060 33,866	\$ (128) 155 27 66 \$ (39) ¥ (2,966) 20,939 17,973 58,678	\$ 1,427 \$ 1,427 \$ 1,427 \$ 602,753 513,542

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Transactions between operating segments are recorded within segment results on commercial terms and conditions and are eliminated in the Other column.

The following table presents the major components of income/ (loss) before income taxes in Other

			Translation into millions of	
	Million	ns of yen	U.S. dollars	Millions of yen
		For the nine months end	led	For the year ended
	December 31, 2002	December 31, 2003	December 31, 2003	March 31, 2003
Gain / (loss) on undesignated hedging instruments included in	V 202	V (12.207)	ф. (122)	V 2.075
Net gain on trading Gain / (loss) on investment securities	¥ 293 5,227	¥ (13,207) (449)	\$ (123) (4)	¥ 2,065 (561)
Equity in (losses) / income of affiliates	(93)	4,149	38	(3,842)
Corporate items Impairment loss on investment in	(1,126)	(9,789)	(91)	(9,356)
an affiliated company Others	(12,029)	15,103	141	(21,165) (7,846)
Total	¥ (7,728)	¥ (4,193)	\$ (39)	¥ (40,705)

The table below presents a reconciliation of the combined segment information included in the table on the previous page to reported net revenue and income before income taxes and cumulative effect of accounting change in the consolidated income statement information.

			Translation into millions of	
	Million	ns of yen	U.S. dollars	Millions of yen
	For the nine months ended			For the year ended
	December 31,	December 31,	December 31,	March 31,
	2002	2003	2003	2003
Net revenue	¥ 452,204	¥ 522,193	\$ 4,874	¥ 602,753
Unrealized (loss)/gain on investments in equity securities held	(38,735)	35,799	334	(43,017)

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for relationship purposes				
Effect of consolidation/				
deconsolidation of the private equity				
investee companies	2,093	7,013	66	6,538
Consolidated net revenue	¥ 415,562	¥ 565,005	\$ 5,274	¥ 566,274
Income before income taxes	¥ 97,377	¥ 152,923	\$ 1,427	¥ 89,211
Unrealized (loss)/gain on				
investments in equity securities held				
for relationship purposes	(38,735)	35,799	334	(43,017)
Effect of consolidation/				
deconsolidation of the private equity				
investee companies	985	460	5	1,215
Consolidated income before income				
taxes and cumulative effect of	V 50 (27	V 100 100	Φ 1.766	V 47.400
accounting change	¥ 59,627	¥ 189,182	\$ 1,766	¥ 47,409

## NOMURA HOLDINGS, INC.

#### SUPPLEMENTARY INFORMATION

(UNAUDITED)

## Commissions received and Net gain on trading consist of the following:

Commissions received

				Translation into	
	Million	ns of yen	% Change	millions of U.S. dollars	Millions of yen
		For the nine	months ended		For the year ended
	December 31, 2002 (A)	December 31, 2003 (B)	(B-A)/(A)	December 31, 2003	March 31, 2003
Commissions	¥ 115,079	¥ 147,309	28.0	\$ 1,375	¥ 141,640
		104.424	40.4		05.155
Brokerage Commissions Commissions for Distribution of Investment Trust	69,875 24,382	104,424 26,291	49.4 7.8	975 245	85,157 30,507
Commissions for Distribution of investment Trust	24,362	20,291	7.0	243	30,307
Fees from Investment Banking	50,850	58,766	15.6	549	81,847
		-			
Underwriting and Distribution	38,230	48,233	26.2	450	62,365
M&A / Financial Advisory Fees	10,731	10,410	(3.0)	97	16,803
Asset Management and Portfolio Service Fees	63,636	47,549	(25.3)	444	79,290
- C		<u> </u>			
Asset Management Fees	56,691	40,086	(29.3)	374	70,181
Total	¥ 229,565	¥ 253,624	10.5	\$ 2,368	¥ 302,777

Net gain on trading

		Translation into	
Millions of yen	% Change	millions of U.S. dollars	Millions of yen

	For the nine months ended				For the year ended
	December 31, 2002 (A)	December 31, 2003 (B)	(B-A)/(A)	December 31, 2003	March 31, 2003
Merchant Banking	¥ (1,301)	¥ 1,782		\$ 17	¥ 2,779
Equity Trading	14,730	59,080	301.1	551	35,919
Fixed Income and Other Trading	101,060	120,467	19.2	1,124	133,610
Total	¥ 114,489	¥ 181,329	58.4	\$ 1,692	¥ 172,308

#### NOMURA HOLDINGS, INC.

## CONSOLIDATED INCOME STATEMENT INFORMATION

## (UNAUDITED)

#### Millions of yen

	For the three months ended						
	June 30, 2002	September 30, 2002	December 31, 2002	March 31, 2003	June 30, 2003	September 30, 2003	December 31, 2003
Revenue:							
Commissions	¥ 46,091	¥ 34,685	¥ 34,303	¥ 26,561	¥ 33,752	¥ 55,967	¥ 57,590
Fees from investment							
banking	15,632	18,281	16,937	30,997	14,498	19,860	24,408
Asset management and							
portfolio service fees	24,190	21,905	17,541	15,654	13,735	17,022	16,792
Net gain on trading	36,964	29,185	48,340	57,819	80,432	67,097	33,800
Interest and dividends	91,065	115,848	107,190	87,821	113,844	104,036	78,333
(Loss) gain on							
investments in equity	(2.225)	(7.004)	(21.012)	(9.057)	16 160	15 (01	2.700
securities	(3,325)	(7,094)	(21,912)	(8,957)	16,168	15,601	2,788
Gain (loss) on private	3,037	(5,929)	(1,991)	(9,508)	(669)	7,267	(2,105)
equity investments Other	3,317	6,401	3,729	6,142	8,030	6,738	5,845
Other	5,517	0,401	3,729	0,142	8,030	0,738	3,643
T 1	216.071	212 202	204.127	206.520	270 700	202 500	217.451
Total revenue	216,971	213,282	204,137	206,529	279,790	293,588	217,451
Interest expense	74,305	72,533	71,990	55,817	79,703	78,901	67,220
Net revenue	142,666	140,749	132,147	150,712	200,087	214,687	150,231
rectievende	1 12,000	110,715	132,117	130,712	200,007		130,231
Non-interest expenses:							
Compensation and							
benefits	63,595	57,688	59,472	63,412	65,903	67,686	61,823
Commissions and floor	03,373	37,000	37,472	05,412	03,703	07,000	01,023
brokerage	4,477	5,553	3,564	7,250	4,904	4,625	3,482
Information processing	.,.,,	0,000	2,20.	7,200	.,,, .	1,020	0,.02
and communications	18,176	19,233	18,801	21,179	18,890	19,520	19,155
Occupancy and related		.,	.,	,	.,	. ,	, , , ,
depreciation	14,563	14,537	14,118	13,934	13,319	13,506	12,929
Business development							
expenses	5,895	7,782	4,823	5,861	4,983	5,428	5,495
Other	17,589	13,690	12,379	51,294	20,788	15,971	17,416
	124,295	118,483	113,157	162,930	128,787	126,736	120,300
Income (loss) before							
income taxes and							
cumulative effect of							
accounting change	18,371	22,266	18,990	(12,218)	71,300	87,951	29,931

Income tax expense							
(benefit):							
Current	15,100	(1,256)	2,085	9,590	27,093	38,418	15,265
Deferred	(4,775)	10,297	1,934	4,320	5,159	1,895	(1,065)
	10,325	9,041	4,019	13,910	32,252	40,313	14,200
		2,0.1	.,,,,,				
Income (loss) before							
cumulative effect of							
accounting change	8,046	13,225	14,971	(26,128)	39,048	47,638	15,731
	0,040	13,223	14,771	(20,120)	37,040	47,030	13,731
Cumulative effect of							
accounting change	109,799						
Net income (loss)	¥ 117,845	¥ 13,225	¥ 14,971	¥ (26,128)	¥ 39,048	¥ 47,638	¥ 15,731
				Yen			
Per share of common							
stock:							
Basic-							
Income (loss) before							
cumulative effect of	V 4.00	V (72	V 7.65	V (12.46)	W 20.14	V 04.50	V 0.10
accounting change	¥ 4.09	¥ 6.73	¥ 7.65	¥ (13.46)	¥ 20.14	¥ 24.58	¥ 8.10
Cumulative effect of	55.07						
accounting change	55.86						
Net income (loss)	¥ 59.95	¥ 6.73	¥ 7.65	¥ (13.46)	¥ 20.14	¥ 24.58	¥ 8.10
Diluted-							
Income (loss) before							
cumulative effect of							
accounting change	¥ 4.09	¥ 6.73	¥ 7.65	¥ (13.46)	¥ 20.14	¥ 24.58	¥ 8.10
Cumulative effect of							
accounting change							
8	55.86						
	55.86						
Net income (loss)	¥ 59.95	¥ 6.73	¥ 7.65	¥ (13.46)	¥ 20.14	¥ 24.58	¥ 8.10

# <u>Unconsolidated Financial Information of Major Consolidated Entities</u> (UNAUDITED)

The unconsolidated financial information, prepared under Japanese GAAP, is presented for the following entities;

- -Nomura Holdings, Inc. Financial Information (Parent Company Only)
- -Nomura Securities Co., Ltd. Financial Information

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## NOMURA HOLDINGS, INC. (PARENT COMPANY ONLY)

#### INCOME STATEMENT INFORMATION

## (UNAUDITED)

	Millions of yen			Millions of yen	
	For the nine months ended:		% Change	For the year ended	
	December 31, 2003 (A)	December 31, 2002 (B)	(A-B)/(B)(%)	March 31, 2003	
Operating revenue	106,321	75,391	41.0	102,633	
Operating expenses	69,220	67,922	1.9	92,596	
Operating income	37,101	7,468	396.8	10,036	
Non-operating income	1,760	3,057	(42.4)	3,824	
Non-operating expenses	451	711	(36.5)	3,119	
Ordinary income	38,409	9,814	291.3	10,742	
Special profits	3,632	15,616	(76.7)	16,498	
Special losses	4,060	9,105	(55.4)	44,773	
Income (loss) before income taxes	37,982	16,325	132.7	(17,531)	
Income taxes - current	3,048	(33,039)		(39,527)	
Income taxes - deferred	3,356	38,479	(91.3)	34,821	
Net income (loss)	31,577	10,886	190.1	(12,825)	
Unappropriated retained earnings brought forward	4,606	6,855		6,855	
Interim dividend paid	14,569				
Unappropriated retained earnings (accumulated deficit)	21,614	17,741		(5,969)	

NOMURA HOLDINGS, INC. (PARENT COMPANY ONLY)

BALANCE SHEET INFORMATION

(UNAUDITED)

March 31,	
2003	
652,450	
1,468,663	
2,121,113	
256,253	
522,824	
779,077	
1,342,035	
2,121,113	

## NOMURA SECURITIES CO., LTD.

## INCOME STATEMENT INFORMATION

## (UNAUDITED)

Million	s of yen	% Change	Millions of yen	
For the nine process December 31, 2003 (A)	months ended December 31, 2002 (B)	(A-B) /(B)(%)	For the year ended March 31, 2003	
447,850	356,161	25.7	470,099	
194 609	160 402	21.3	207,103	
- ,			207,158	
			11	
44,324	45,048	(1.6)	55,826	
40,167	25,423	58.0	31,167	
407,682	330,737	23.3	438,932	
241,234	233,686	3.2	316,414	
166,448	97,051	71.5	122,517	
1,183	1,176	0.5	1,504	
1,317	1,046	25.8	2,036	
166,314	97,181	71.1	121,985	
85	272	(68.5)	196	
64	217	(70.3)	388	
166,335	97,236	71.1	121,793	
72,561	43,891	65.3	55,343	
(25)	(5,058)		(4,172)	
93,799	58,403	60.6	70,622	
29,862	20,351		20,351	
123,662	78,754		90,973	
	For the nine December 31, 2003 (A)  447,850  194,609 208,907 9 44,324  40,167  407,682  241,234  166,448  1,183 1,317  166,314  85 64  166,335  72,561 (25) 93,799	447,850     356,161       194,609     160,402       208,907     150,702       9     7       44,324     45,048       40,167     25,423       407,682     330,737       241,234     233,686       166,448     97,051       1,183     1,176       1,317     1,046       166,314     97,181       85     272       64     217       166,335     97,236       72,561     43,891       (25)     (5,058)       93,799     58,403       29,862     20,351	For the nine months ended December 31, 2003 (A) December 31, 2002 (B)  447,850  356,161  25.7  194,609 160,402 21.3 208,907 150,702 38.6 9 7 24.8 44,324 45,048 (1.6)  40,167 25,423 58.0  407,682 330,737 23.3  241,234 233,686 3.2  166,448 97,051 71.5  1,183 1,176 0.5 1,317 1,046 25.8  166,314 97,181 71.1  85 272 (68.5) 64 217 (70.3)  166,335 97,236 71.1  72,561 43,891 (25) (25) (5,058)  93,799 58,403 60.6	

NOMURA SECURITIES CO., LTD.

## BALANCE SHEET INFORMATION

## (UNAUDITED)

#### Millions of yen

	December 31, 2003	December 31, 2002	March 31, 2003		
Assets					
Current Assets:	14,378,843	8,087,149	9,625,560		
Trading Assets	8,340,579	4,573,790	5,172,420		
Loans with securities as collateral	5,305,086	2,958,086	3,538,974		
Other	733,177	555,272	914,165		
Fixed Assets	61,195	69,963	70,420		
Total Assets	14,440,039	8,157,112	9,695,981		
Liabilities					
Current Liabilities:	13,246,521	6,974,060	8,606,713		
Trading liabilities	4,446,941	2,466,072	2,869,769		
Borrowings with securities as collateral	5,516,038	2,769,787	3,729,547		
Other	3,283,542	1,738,199	2,007,396		
Long-term Liabilities	466,360	546,138	439,963		
Statutory Reserves	916	680	851		
Total Liabilities	13,713,798	7,520,879	9,047,528		
Total Shareholder s Equity	726,241	636,233	648,452		
Total Liabilities and Shareholder s Equity	14,440,039	8,157,112	9,695,981		

## NOMURA SECURITIES CO., LTD.

#### SUPPLEMENTARY INFORMATION

## (UNAUDITED)

#### 1. Commission Revenues

#### (1) Breakdown by Category

(Millions of yen except percentages)

	Nine Mon	Nine Months Ended		
	December 31, 2003 (A)	December 31, 2002 (B)	Comparison (A-B)/(B)(%)	March 31, 2003
Brokerage commissions	90,945	60,343	50.7%	73,119
(Stocks)	83,940	55,133	52.2	65,939
Underwriting commissions	28,381	17,218	64.8	25,686
(Stocks)	25,071	11,459	118.8	18,769
(Bonds)	3,309	5,758	(42.5)	6,917
Distribution commissions	30,322	25,065	21.0	31,858
(Investment trust certificates)	26,151	24,200	8.1	30,277
Other commissions	44,960	57,775	(22.2)	76,438
(Investment trust certificates)	16,782	27,738	(39.5)	33,933
Total	194,609	160,402	21.3	207,103

## (2) Breakdown by Product

(Millions of yen except percentages)

Nine Mon	ths Ended		Year Ended
		Comparison	
December 31,	December 31,		March 31,
2003 (A)	2002 (B)	(A-B)/(B)(%)	2003

110,918	69,785	58.9%	89,400
14,996	12,160	23.3	16,726
49,107	55,528	(11.6)	69,474
19,587	22,927	(14.6)	31,501
194,609	160,402	21.3	207,103
	14,996 49,107 19,587	14,996 12,160 49,107 55,528 19,587 22,927	14,996     12,160     23.3       49,107     55,528     (11.6)       19,587     22,927     (14.6)

## 2. Net Gain on Trading

## (Millions of yen except percentages)

	Nine Months Ended			Year Ended	
	December 31, 2003 (A)	December 31, 2002 (B)	Comparison (A-B)/(B)(%)	March 31, 2003	
Stocks Bonds and forex	55,621 153,285	28,211 122,491	97.2% 25.1	51,250 155,907	
Total	208,907	150,702	38.6	207,158	

## NOMURA SECURITIES CO., LTD.

#### SUPPLEMENTARY INFORMATION

## (UNAUDITED)

## 3. Stock Trading (excluding futures transactions)

 $(Millions\ of\ shares\ or\ yen\ except\ per\ share\ data\ and\ percentages)$ 

		Nine Mont	hs Ended					
	December :	31, 2003 (A)	December :	31, 2002 (B)	Compa (A-B)/(I			Ended 31, 2003
	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount
Total	45,578	37,532,980	33,191	34,918,071	37.3%	7.5%	42,770	42,064,005
(Brokerage)	31,584	23,692,812	20,125	19,747,982	56.9	20.0	26,404	24,210,854
(Proprietary Trading)	13,994	13,840,167	13,066	15,170,088	7.1	(8.8)	16,365	17,853,150
Brokerage / Total Stock Trading Share in Tokyo	69.3%	63.1%	60.6%	56.6%			61.7%	57.6%
Stock Exchange Brokerage Commission per	6.7%	7.1%	7.9%	9.2%			7.5%	8.7%
share (yen)	2.	62	2.	65			2.	.42

<sup>4.</sup> Underwriting, Subscription, and Distribution

(Millions of shares or yen except percentages)

	Nine Mon	ths Ended			
	December 31,	December 31,	Comparison	Year Ended	
	2003 (A)	2002 (B)	(A-B)/(B)(%)	March 31, 2003	
Underwriting					
Stocks (number of shares)	351	172	103.7%	191	
(yen amount)	533,079	351,891	51.5	503,603	
Bonds (face value)	5,424,889	4,646,485	16.8	5,710,311	
Investment trust certificates (yen amount)					
Commercial paper and others (face value)	427,800	515,500	(17.0)	757,500	

Subscripition and Distribution*				
Stocks (number of shares)	515	1,466	(64.9)	1,486
(yen amount)	604,633	404,248	49.6	607,806
Bonds (face value)	1,489,886	1,473,656	1.1	1,840,377
Investment trust certificates (yen amount)	9,935,383	9,357,646	6.2	11,905,684
Commercial paper and others (face value)	427,800	515,500	(17.0)	757,500

<sup>\*</sup> Includes secondary offerings and private placements.

## 5. Capital Adequacy Ratio

## (Millions of yen except percentages)

	December 31, 2003	December 31, 2002	March 31, 2003
Tier I (A)	726,241	636,233	632,341
Tier II Statutory reserves	916	680	851
Allowance for doubtful accounts	118	211	211
Subordinated debt	209,300	190,000	190,000
Total (B)	210,334	190,892	191,062
Illiquid Asset (C)	69,978	78,315	74,298
Net Capital $(A) + (B) - (C) = (D)$	866,597	748,810	749,106
Market risk	147,227	97,909	101,337
Risk Counterparty risk	103,327	109,515	103,251
Basic risk	93,037	78,928	83,199
Total (E)	343,593	286,354	287,789
Capital Adequacy Ratio (D)/(E)	252.2%	261.4%	260.2%

Tokyo, January 29, 2004

# Nomura Institute of Capital Markets Research To Be Established

Nomura Holdings announces the establishment of Nomura Institute of Capital Markets Research. The new company will offer financial and capital markets research as well as policy recommendations and will open its doors April 1, 2004.

The Nomura Group is already involved in various efforts, such as securities education activities, to expand and enhance Japan s capital markets. The creation of Nomura Institute of Capital Markets Research is further intended to encourage the sound growth of Japan s financial and capital markets through unbiased research and policy recommendations.

#### < Planned Company Outline>

(1) Company Name	Nomura Institute of Capital Markets Research
(2) Business Operations	Research and policy recommendations on systems, structures, and trends of financial and
	capital markets and financial institutions
(3) Capital Relationship	Wholly-owned subsidiary of Nomura Holdings, Inc. (110 million JPY capital)
(4) Representative	Junichi Ujiie
(5) Office Location	Headquarters: Nihonbashi, Chuo-ku, Tokyo
	With overseas representative offices in London and New York
(6) Start of Operations	April 1, 2004

#### For further information please contact:

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#### **Notes to editors:**

#### The Nomura Group

Nomura Group, with its core businesses of the securities and related businesses, is dedicated to providing a broad range of financial services for individual, institutional, corporate and government customers. We offer a diverse line of competitive products and value-added financial and advisory services through the 128 domestic branch offices of Nomura Securities Co., Ltd. and our overseas network that combines offices in 28 countries. Our business activities include investment consultation services for domestic retail investors, securities brokerage services, securities underwriting for domestic and foreign governments and corporations, mergers and acquisition and financial advisory services, merchant banking, and asset management for investment trusts and pension funds.

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