

SIGNET GROUP PLC  
Form 6-K  
February 07, 2008

**FORM 6-K**

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Special Report of Foreign Issuer**

Pursuant to Rule 13a - 16 or 15d - 16 of  
The Securities and Exchange Act of 1934

For the date of February 07, 2008

**SIGNET GROUP plc**  
(Translation of registrant's name into English)

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**15 Golden Square**  
**London W1F 9JG**  
**England**  
(Address of principal executive office)

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40F.

Form 20-F ☒ Form 40-F ☐

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ☐ No ☒

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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Signet Group plc (LSE and NYSE:  
SIG)  
12.30 p.m. (GMT)

Embargoed until

7 February 2008

**SIGNET ANNOUNCES FOURTH QUARTER SALES**

Signet Group plc (LSE and NYSE: SIG), the world's largest speciality retail jeweller, today announced its sales performance for the 13 and 52 weeks ended 2 February 2008. The comparable periods for reported sales are the 14 and 53 weeks to 3 February 2007. For sales at constant exchange rates and like for like sales the comparable periods are the 13 and 52 weeks to 3 February 2007.

**13 WEEKS TO 2 FEBRUARY 2008**

Group like for like sales declined by 6.7% in the 13 weeks to 2 February 2008. Total sales decreased by 6.1% on a reported basis to \$1,384.8 million (14 weeks to 3 February 2007: \$1,475.2 million) reflecting an underlying decrease of 3.7% at constant exchange rates (13 week basis – see note 1). The breakdown of the sales performance was as follows:

|              | <b>Sales</b><br>\$m | <b>% of Total</b> | <b>Reported (14<br/>week<br/>comparable<br/>period)</b> | <b>Change on Previous Year</b><br><br><b>At Constant Exchange<br/>Rates<sup>(c)</sup></b> | <b>Like<br/>for<br/>Like</b> |
|--------------|---------------------|-------------------|---------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------|
|              |                     |                   |                                                         | <b>(52 week comparable period)</b>                                                        |                              |
|              |                     |                   |                                                         |                                                                                           | -8.6%                        |
| <b>US</b>    | 1,000.5             | 72.2%             | -7.2%                                                   | -4.1%                                                                                     |                              |
| <b>UK</b>    | 384.3               | 27.8%             | -3.3%                                                   | -2.3%                                                                                     | -1.7% <sup>(b)</sup>         |
| <b>GROUP</b> | 1,384.8             | 100.0%            | -6.1%                                                   | -3.7%                                                                                     | -6.7%                        |

(a) For reconciliation to reported sales see note 1.

(b) H.Samuel like for like sales were down by 1.2% and Ernest Jones by 2.2%.

**52 WEEKS TO 2 FEBRUARY 2008**

Group like for like sales declined by 0.7% in the 52 weeks to 2 February 2008. Total sales increased by 3.0% on a reported basis to \$3,665.4 million (53 weeks to 3 February 2007: \$3,559.2 million) reflecting an underlying increase

of 3.2% at constant exchange rates (52 week basis – see note 1). The average US dollar exchange rate for the period was £1/\$2.00 (53 weeks to 3 February 2007: £1/\$1.88).

|              | <b>Sales</b> |                   | <b>Change on Previous Year</b>              |                                                 |                      |
|--------------|--------------|-------------------|---------------------------------------------|-------------------------------------------------|----------------------|
|              | <b>\$m</b>   | <b>% of Total</b> | <b>Reported (53 week comparable period)</b> | <b>At Constant Exchange Rates<sup>(c)</sup></b> | <b>Like for Like</b> |
|              |              |                   |                                             | <b>(52 week comparable period)</b>              |                      |
| <b>US</b>    | 2,705.6      | 73.8%             | 2.0%                                        | 4.1%                                            | -1.7%                |
| <b>UK</b>    | 959.8        | 26.2%             | 5.8%                                        | 0.9%                                            | 2.0% <sup>(d)</sup>  |
| <b>GROUP</b> | 3,665.4      | 100.0%            | 3.0%                                        | 3.2%                                            | -0.7%                |

(c) For reconciliation to reported sales see note 1.

(d) H.Samuel like for like sales were up by 1.3% and Ernest Jones by 2.9%.

Terry Burman, Group Chief Executive, commented, “In the fourth quarter, the US business faced a very difficult environment with January adversely impacted by a change in promotional activity. The UK division had a disappointing Christmas period but saw some improvement in January.

For the year as a whole, the US business executed its space growth plan and achieved a 4.1% increase in total sales on a 52 week basis. The UK division’s like for like sales increased by 2.0%, a good performance given the very challenging fourth quarter.”

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**Tom Buchanan, Brunswick +44 (0) 20 7404 5959**

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*Signet operated 1,962 speciality retail jewellery stores at 2 February 2008; these included 1,399 stores in the US, where the Group trades as “Kay Jewelers”, “Jared The Galleria Of Jewelry” and under a number of regional names. At the same date Signet also operated 563 stores in the UK, where the Group trades as “H.Samuel”, “Ernest Jones” and “Leslie Davis”. Further information on Signet is available at [www.signetgroupplc.com](http://www.signetgroupplc.com). See also [www.kay.com](http://www.kay.com), [www.jared.com](http://www.jared.com), [www.hsamuel.co.uk](http://www.hsamuel.co.uk) and [www.ernestjones.co.uk](http://www.ernestjones.co.uk).*

**Note 1 - Impact of constant exchange rates on a 13 and 52 week basis**

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The Group has historically used constant exchange rates and adjusted for changes in the reporting calendar to compare period-to-period changes in certain financial data. This is referred to as 'at constant exchange rates on a 52 or 13 week basis' or '52 or 13 weeks at constant exchange rates' throughout this release. The Group considers this to be a useful measure for analysing and explaining changes and trends in the Group's results. The impact of the re-calculation of sales growth at constant exchange rates on a 52 and 13 week basis is shown below:

| <b>13 weeks to 2 February 2008</b>        | <b>13 weeks to 2 February 2008 as reported</b> | <b>14 weeks to 3 February 2007 as reported</b> | <b>Growth as reported</b> | <b>Impact of exchange rate movement and 14<sup>th</sup> week</b> | <b>At constant exchange rates (non-GAAP)</b> | <b>Growth at constant exchange rates on a 13 week basis (non-GAAP)</b> |
|-------------------------------------------|------------------------------------------------|------------------------------------------------|---------------------------|------------------------------------------------------------------|----------------------------------------------|------------------------------------------------------------------------|
|                                           | <b>\$m</b>                                     | <b>\$m</b>                                     | <b>%</b>                  | <b>\$m</b>                                                       | <b>\$m</b>                                   | <b>%</b>                                                               |
| <b>Sales by origin and destination</b>    |                                                |                                                |                           |                                                                  |                                              |                                                                        |
| UK, Channel Islands & Republic of Ireland | <b>384.3</b>                                   | 397.6                                          | (3.3)%                    | (4.1)                                                            | 393.5                                        | (2.3)%                                                                 |
| US                                        | <b>1,000.5</b>                                 | 1,077.6                                        | (7.2)%                    | (33.8)                                                           | 1,043.8                                      | (4.1)%                                                                 |
|                                           | <b>1,384.8</b>                                 | 1,475.2                                        | (6.1)%                    | (37.9)                                                           | 1,437.3                                      | (3.7)%                                                                 |

| <b>52 weeks to 2 February 2008</b>        | <b>52 weeks to 2 February 2008 as reported</b> | <b>53 weeks to 3 February 2007 as reported</b> | <b>Growth as reported</b> | <b>Impact of exchange rate movement and 53<sup>rd</sup> week</b> | <b>At constant exchange rates (non-GAAP)</b> | <b>Growth at constant exchange rates on a 52 week basis (non-GAAP)</b> |
|-------------------------------------------|------------------------------------------------|------------------------------------------------|---------------------------|------------------------------------------------------------------|----------------------------------------------|------------------------------------------------------------------------|
|                                           | <b>\$m</b>                                     | <b>\$m</b>                                     | <b>%</b>                  | <b>\$m</b>                                                       | <b>\$m</b>                                   | <b>%</b>                                                               |
| <b>Sales by origin and destination</b>    |                                                |                                                |                           |                                                                  |                                              |                                                                        |
| UK, Channel Islands & Republic of Ireland | <b>959.8</b>                                   | 907.1                                          | 5.8%                      | 43.8                                                             | 950.9                                        | 0.9%                                                                   |
| US                                        | <b>2,705.6</b>                                 | 2,652.1                                        | 2.0%                      | (52.2)                                                           | 2,599.9                                      | 4.1%                                                                   |
|                                           | <b>3,665.4</b>                                 | 3,559.2                                        | 3.0%                      | (8.4)                                                            | 3,550.8                                      | 3.2%                                                                   |



## INVESTOR RELATIONS PROGRAMME DETAIL

### Preliminary Results, Wednesday 9 April 2008

The Preliminary Results for the 52 weeks ended 2 February 2008 are expected to be announced at 12.30 p.m. BST on Wednesday 9 April 2008. On that day there will be a presentation at 2.00 p.m. BST (9.00 a.m. EST and 6.00 a.m. Pacific Time) and simultaneous audio and video webcasts available at [www.signetgroupplc.com](http://www.signetgroupplc.com) and on the Thomson CCBN system. The dial-in details for the presentation are:

**UK dial-in:** +44 (0)20 7806 1963  
**US dial-in:** +1 718 354 1391

**UK 48hr. replay:** +44 (0) 20 7806 1970      **Pass code:** 9456483#  
**US 48hr. replay:** +1 718 354 1112      **Pass code:** 9456483#

*This release includes statements which are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements, based upon management's beliefs as well as on assumptions made by and data currently available to management, appear in a number of places throughout this release and include statements regarding, among other things, our results of operation, financial condition, liquidity, prospects, growth, strategies and the industry in which the Group operates. Our use of the words "expects," "intends," "anticipates," "estimates," "may," "forecast," "objective," "plan" or "target," and other similar expressions are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to a number of risks and uncertainties, including but not limited to general economic conditions, the merchandising, pricing and inventory policies followed by the Group, the reputation of the Group, the level of competition in the jewellery sector, the price and availability of diamonds, gold and other precious metals, seasonality of the Group's business and financial market risk.*

*For a discussion of these and other risks and uncertainties which could cause actual results to differ materially, see the "Risk and Other Factors" section of the Company's 2006/07 Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission on May 4, 2007 and other filings made by the Company with the Commission. Actual results may differ materially from those anticipated in such forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein may not be realised. The Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events or circumstances.*

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**SIGNET GROUP plc**

By: /s/ Walker Boyd

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Name: Walker Boyd

Title: Group Finance Director

Date: February 07, 2008