

Edgar Filing: BRITISH SKY BROADCASTING GROUP PLC - Form 6-K

BRITISH SKY BROADCASTING GROUP PLC  
Form 6-K  
February 26, 2007

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer

Pursuant to Rule 13a - 16 or 15d - 16 of  
the Securities Exchange Act of 1934

For the month of February 2007  
26 February 2007

BRITISH SKY BROADCASTING GROUP PLC  
(Name of Registrant)

Grant Way, Isleworth, Middlesex, TW7 5QD England  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports  
under cover of Form 20-F or Form 40-F

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information  
contained in this Form is also thereby furnishing the information to the  
Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934

Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant in  
connection with Rule 12g3-2(b): Not Applicable

EXHIBIT INDEX

Exhibit

EXHIBIT NO.1 Press release of British Sky Broadcasting Group plc  
announcing 'Sky basic channels carriage' released on  
26 February 2007

British Sky Broadcasting Group plc  
Sky basic channels carriage on Virgin Media

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As has been widely reported, Sky is currently in discussions with Virgin Media about the carriage of Sky basic channels(1).

The Company wishes that the Sky basic channels that Virgin Media currently carries, including Sky One, Sky Two, Sky Sports News and the award-winning Sky News, remain available to Virgin Media customers and has negotiated in good faith with Virgin Media and shown flexibility on price. More has been offered to Virgin Media than ever before, including HD services and new channels such as Sky Three and Sky Arts, the UK's only dedicated arts channel.

Sky has increased investment in its basic channels by 68% over the last five years to around GBP200m per annum and, as a consequence, the most watched pay TV programmes in cable households are on the Sky basic channels. We are simply seeking a fair price so that we can continue to provide the great shows and choice that Virgin Media customers value.

Despite the constructive approach adopted by Sky throughout these negotiations, the recent behaviour of Virgin Media appears at odds with a genuine desire to conclude a commercial agreement and at this time there exists the real possibility that agreement will not be reached before expiry of the current contract at midnight on 28th February, 2007.

Unlike the open satellite platform, Virgin Media's cable network is closed. The only way Sky's channels can be available to cable viewers is if Virgin Media chooses to carry them. As a consequence, Sky's basic channels would become unavailable to all Virgin Media customers for an indeterminate period of time.

Sky receives revenue in relation to the carriage of its basic channels on Virgin Media's cable network, both directly from Virgin Media in the form of monthly carriage fees and, indirectly, via advertising on those channels which are viewed within Virgin Media households. The Company estimates that the financial impact on Sky, were an agreement not to be concluded in relation to the remainder of the year to 30 June 2007, would be a reduction of GBP15 to GBP20 million of operating profit. This reflects the impact of lower wholesale carriage fees and lower advertising revenues. It does not include any of the future benefits or costs associated with accelerated customer growth should cable customers decide to switch to Sky. This would include subscriber acquisition costs and any revenues received either through on-going subscriptions or one-off installation and equipment costs.

Sky continues to be willing to negotiate with Virgin Media in good faith at any time.

Jeremy Darroch, CFO said:

"We are disappointed that Virgin Media appear to have walked away from negotiations. Sky offered more channels to Virgin Media than ever before. We have invested in developing our channel offering and sought a fair price which reflects that fact. With three days still to go before the deadline, we hope that Virgin Media will focus on getting a deal done rather than on their PR offensive."

For further information, please contact:

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Analysts/Investors:

Andrew Griffith Tel: 020 7705 3118  
Robert Kingston Tel: 020 7705 3726

E-mail: investor-relations@bskyb.com

Press:

Matthew Anderson Tel: 020 7705 3267  
Stephen Gaynor Tel: 020 7705 3446

E-mail: corporate.communications@bskyb.com

Finsbury:

Alice Macandrew Tel: 020 7251 3801

Notes

1. Virgin Media currently carries Sky One, Sky Two, Sky News, Sky Sports News, Sky Travel and Sky Travel Extra. In addition, Sky has offered carriage Sky Arts (formerly Artsworld), Sky Three, Sky Travel+1 and Sky Travel Shop.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BRITISH SKY BROADCASTING GROUP PLC

Date: 26 February 2007

By: /s/ Dave Gormley  
Dave Gormley  
Company Secretary