

SPARTA COMMERCIAL SERVICES, INC.
Form 10-Q
March 21, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended January 31, 2012

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from _____ to _____.

Commission file number: 0-9483

SPARTA COMMERCIAL SERVICES, INC.
(Exact name of registrant as specified in its charter)

Nevada
(State or other jurisdiction of incorporation or organization)

30-0298178
(IRS Employer Identification No.)

462 Seventh Ave, 20th Floor, New York, NY 10018
(Address of principal executive offices) (Zip Code)

(212) 239-2666
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 504 of Regulation S-T (§229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to file such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer (Do not check if a smaller
reporting company)

Accelerated filer
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of March 15, 2012, we had 643,872,334 shares of common stock issued and outstanding.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.

FORM 10-Q

FOR THE QUARTER ENDED JANUARY 31, 2012

TABLE OF CONTENTS

| | Page |
|--|------|
| PART I. FINANCIAL INFORMATION | |
| Item 1. <u>Financial Statements (Unaudited)</u> | 3 |
| <u>Condensed Consolidated Balance Sheets as of January 31, 2012 and April 30, 2011</u> | 3 |
| <u>Condensed Consolidated Statements of Losses for the Three and Nine Months ended January 31, 2012 and 2011</u> | 4 |
| <u>Condensed Consolidated Statement of Stockholders' Equity (Deficit) for the Nine Months ended January 31, 2012</u> | 5 |
| <u>Condensed Consolidated Statements of Cash Flows for the Nine Months ended January 31, 2012 and 2011</u> | 6 |
| <u>Notes to Unaudited Condensed Consolidated Financial Statements</u> | 7 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 21 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 27 |
| Item 4. <u>Controls and Procedures</u> | 27 |
| PART II. OTHER INFORMATION | |
| Item 1. <u>Legal Proceedings</u> | 28 |
| Item 1A. <u>Risk Factors</u> | 28 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 29 |
| Item 3. <u>Defaults Upon Senior Securities</u> | 29 |
| Item 4. <u>Mine Safety Disclosures</u> | 29 |
| Item 5. <u>Other Information</u> | 29 |
| Item 6. <u>Exhibits</u> | 30 |

Signatures

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SPARTA COMMERCIAL SERVICES, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS

| | January 31, 2012 (Unaudited) | April 30, 2011 |
|--|------------------------------------|--------------------|
| ASSETS | | |
| Cash and cash equivalents | \$13,234 | \$10,786 |
| RISC loan receivables, net of reserve of \$22,052 and \$45,015, respectively (NOTE D) | 418,903 | 855,278 |
| Motorcycles and other vehicles under operating leases net of accumulated depreciation of \$117,746 and \$217,885 respectively, and loss reserve of \$11,470 and \$9,650, respectively (NOTE B) | 265,546 | 231,564 |
| Interest receivable | 10,345 | 9,239 |
| Purchased portfolio (NOTE F) | 7,485 | 24,544 |
| Accounts receivable | 110,283 | 66,387 |
| Inventory (NOTE C) | 13,975 | 13,126 |
| Property and equipment, net of accumulated depreciation and amortization of \$185,525 and \$176,677, respectively (NOTE E) | 11,804 | 14,570 |
| Deferred expenses | - | 138,405 |
| Good will | 10,000 | 10,000 |
| Restricted cash | 60,296 | 64,686 |
| Other Assets | 9,355 | - |
| Deposits | 48,967 | 48,967 |
| Total assets | \$980,193 | \$1,487,553 |
| LIABILITIES AND DEFICIT | | |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$1,502,029 | \$1,133,721 |
| Senior secured notes payable (NOTE F) | 656,248 | 974,362 |
| Notes payable net of beneficial conversion feature of \$42,824 and \$52,272, respectively (NOTE G) | 1,676,061 | 1,377,065 |
| Loans payable-related parties (NOTE H) | 386,760 | 386,760 |
| Other liabilities | 134,227 | 75,409 |
| Derivative liabilities | 186,916 | 484,301 |
| Deferred revenue | | 2,250 |
| Total liabilities | 4,542,241 | 4,433,868 |
| Deficit: | | |
| Preferred stock, \$.001 par value; 10,000,000 shares authorized of which 35,850 shares | 12,500 | 12,500 |

have been designated as Series A convertible preferred stock, with a stated value of

\$100 per share, 125 and 125 shares issued and outstanding, respectively

Preferred Stock B, 1,000 shares have been designated as Series B redeemable preferred

stock, \$0.001 par value, with a liquidation and redemption value of \$10,000 per share,

157 and 157 shares issued and outstanding, respectively 1 1

Preferred Stock C, 200,000 shares have been designated as Series C redeemable, convertible

preferred, \$0.001 par value, with a liquidation and redemption value of \$10 per share, 0 and 0

shares issued and outstanding, respectively - -

Common stock, \$0.001 par value; 750,000,000 shares authorized, 614,310,140 and 479,104,648 shares issued and outstanding, respectively

614,309 479,105

Common stock to be issued, 81,996,390 and 73,899,200, respectively

81,996 73,899

Preferred stock B to be issued, 37.21 and 25.34 shares, respectively

- -

Additional paid-in-capital

34,114,973 33,430,502

Subscriptions receivable

(2,118,309) (2,118,309)

Accumulated deficit

(36,807,819) (35,114,801)

Total deficiency in stockholders' equity

(4,102,346) (3,237,103)

Noncontrolling interest

540,298 290,789

Total Deficit

(3,562,048) (2,946,314)

Total Liabilities and Deficit

\$980,193 \$1,487,553

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF LOSSES
FOR THE THREE AND NINE MONTHS ENDED JANUARY 31, 2012 AND 2011
(UNAUDITED)

| | Three Months Ended January 31, | | Nine Months Ended January 31, | |
|--|-----------------------------------|--------------|----------------------------------|----------------|
| | 2012 | 2011 | 2012 | 2011 |
| Revenue | | | | |
| Rental Income, Leases | \$ 36,818 | \$ 27,775 | \$ 99,128 | \$ 85,784 |
| Interest Income, Loans | 21,206 | 51,310 | 87,278 | 190,797 |
| Other | 81,854 | 30,080 | 252,808 | 129,566 |
| Total | 139,877 | 109,165 | 439,213 | 406,147 |
| Operating expenses: | | | | |
| General and administrative | 552,785 | 684,528 | 1,923,278 | 2,048,283 |
| Depreciation and amortization | 20,794 | 17,105 | 57,513 | 54,329 |
| Total operating expenses | 573,579 | 701,633 | 1,980,791 | 2,102,612 |
| Loss from operations | (433,702) | (592,467) | (1,541,578) | (1,696,465) |
| Other expense: | | | | |
| Interest expense and financing cost, net | 165,385 | 88,021 | 372,635 | 263,279 |
| Non-cash financing costs | 19,794 | 35,087 | 98,437 | 140,863 |
| Change in derivative liability | (2,970) | 18,130 | (417,977) | 379,235 |
| Total Finance Related Expenses | 182,209 | 141,237 | 53,095 | 783,377 |
| Net loss | (615,911) | (733,705) | (1,594,672) | (2,479,842) |
| Net loss attributed to noncontrolling interest | 2,236 | 12,252 | 20,945 | 76,859 |
| Preferred dividend | (39,776) | (86,481) | (119,291) | (240,588) |
| Net loss attributed to common stockholders | \$ (653,450) | \$ (807,934) | \$ (1,693,018) | \$ (2,643,570) |
| Basic and diluted loss per share | \$ (0.00) | \$ (0.00) | \$ (0.00) | \$ (0.01) |
| Basic and diluted loss per share attributed to common stockholders | \$ (0.00) | \$ (0.00) | \$ (0.00) | \$ (0.01) |
| Weighted average shares outstanding | 587,094,536 | 451,985,519 | 544,816,973 | 424,970,082 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
FOR THE NINE MONTHS ENDED JANUARY 31, 2012

| | Series A Preferred Stock | | Series B Preferred Stock | | Common Stock | | Common Stock to be issued | | Subscriptions Receivable | Additional Paid in Capital |
|--|--------------------------|-----------|--------------------------|-----------|--------------|------------|---------------------------|-----------|--------------------------|----------------------------|
| | Shares | Amount | Shares | Amount | Shares | Amount | Shares | Amount | | |
| Balance April 30, 2011 | 125 | \$ 12,500 | 157 | \$ 12,782 | 479,104,648 | \$ 479,105 | 73,899,200 | \$ 73,899 | \$(2,118,309) | \$ 33,430,500 |
| Preferred Dividend to be issued | | | | | | | | | | 118,693 |
| Derivative liability reclassification | | | | | | | | | | (130,040) |
| Sale of Stock | | | | | 28,007,450 | 28,007 | (7,472,400) | (7,472) | | 122,515 |
| Shares issued for financing cost | | | | | 10,925,000 | 10,925 | 15,587,590 | 15,570 | | 118,269 |
| Shares issued for conversion of notes & interest | | | | | 73,452,110 | 73,452 | | | | 200,294 |
| Stock Compensation | | | | | 22,820,932 | 22,820 | | | | 123,753 |
| Employee options expense | | | | | | | | | | 130,988 |
| Sale of Subsidiary's Preferred A & B stock | | | | | | | | | | |
| Net Loss | | | | | | | | | | |
| Balance January 31, 2012 | 125 | \$ 12,500 | 157 | \$ 12,782 | 614,310,140 | \$ 614,309 | 82,014,390 | \$ 81,997 | \$(2,118,309) | \$ 34,114,900 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE NINE MONTHS ENDED JANUARY 31, 2012 AND 2011
(UNAUDITED)

| | Nine Months Ended January 31 | |
|---|---------------------------------|----------------|
| | 2012 | 2011 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net Loss | \$ (1,693,018) | \$ (2,479,842) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Preferred dividends | 118,693 | - |
| Depreciation and amortization | 69,211 | 54,329 |
| Allowance for loss reserves | (21,143) | (36,459) |
| Change in warrant liability | (297,385) | (142,697) |
| Change in equity of subsidiary | 1,129 | 262,275 |
| Beneficial conversion discount | - | 54,097 |
| Equity based compensation | 277,990 | 80,308 |
| Stock based finance cost | 144,764 | 375,288 |
| Non cash derivative liability cost | (130,040) | 454,612 |
| Loss allocable to non-controlling interest | (20,945) | 76,859 |
| Shares issued upon conversion of Series C Preferred Stock | - | (42) |
| (Increase) decrease in operating assets: | | |
| Inventory | (849) | 8,179 |
| Interest receivable | (1,106) | 3,758 |
| Accounts receivable | (43,896) | (29,303) |
| Prepaid expenses and other assets | (9,355) | 3,628 |
| Restricted cash | 4,390 | 72,709 |
| Portfolio | 17,059 | 7,555 |
| Increase (decrease) in operating liabilities: | | |
| Deferred revenue/expense | 138,405 | (151,345) |
| Accounts payable and accrued expenses | 418,501 | 278,179 |
| Net cash used in operating activities | (1,027,596) | (1,107,912) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of equipment | (6,082) | - |
| Net purchase of leased vehicles | (84,468) | (7,922) |
| Net liquidation of RISC contracts | 459,338 | 690,578 |
| Net cash provided by investing activities | 368,789 | 682,656 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from sale of preferred stock of subsidiary | 270,455 | - |
| Proceeds from sale of common stock | 143,050 | 973,985 |
| Payments to senior lender | (318,114) | (790,405) |
| Proceeds from convertible notes | 547,865 | 253,540 |
| Proceeds from other notes | 18,000 | 3,000 |
| Net cash provided by financing activities | 661,256 | 440,120 |
| Net increase in cash | \$ 2,449 | \$ 14,863 |

Edgar Filing: SPARTA COMMERCIAL SERVICES, INC. - Form 10-Q

| | | |
|---|--------|--------|
| Unrestricted cash and cash equivalents, beginning of period | 10,786 | 11,994 |
| Unrestricted cash and cash equivalents , end of period | 13,235 | 26,857 |

Cash paid for:

| | | |
|--------------|-----------|------------|
| Interest | \$ 91,888 | \$ 164,371 |
| Income taxes | \$ 3,059 | \$ 1,961 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

NOTE A – SUMMARY OF ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements follows.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements as of January 31, 2012 and for the three and nine month periods ended January 31, 2012 and 2011 have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission, including Form 10-Q and Regulation S-K. The information furnished herein reflects all adjustments (consisting of normal recurring accruals and adjustments), which are, in the opinion of management, necessary to fairly present the operating results for the respective periods. Certain information and footnote disclosures normally present in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted pursuant to such rules and regulations. The Company believes that the disclosures provided are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the audited financial statements and explanatory notes for the year ended April 30, 2011 as disclosed in the Company's Form 10-K for that year as filed with the Securities and Exchange Commission.

The Company has been in the business as an originator and indirect lender for retail installment loan and lease financing for the purchase or lease of new and used motorcycles (specifically 550cc and higher) and utility-oriented 4-stroke all-terrain vehicles (ATVs). The Company's subsidiary, Specialty Reports, Inc. ("SRI") is an e-commerce business which provides vehicle (motorcycle, RV and automobile) history reports over the internet to consumers and dealers under the trade names: Cyclechex Motorcycle History Report, RVChex Recreation Vehicle History Report, and CarVin Report Vehicle History Report. SRI, also, markets a mobile application ("apps") to vehicle dealers under the trade name Specialty Mobile Apps.

The results of operations for the three and nine months ended January 31, 2012 are not necessarily indicative of the results to be expected for any other interim period or the full year ending April 30, 2012.

Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition

The Company has originated leases on new and used motorcycles and other powersports vehicles from motorcycle dealers throughout the United States. The Company's leases are accounted for as either operating leases or direct financing leases. At the inception of operating leases, no lease revenue is recognized and the leased motorcycles, together with the initial direct costs of originating the lease, which are capitalized, appear on the balance sheet as "motorcycles under operating leases-net". The capitalized cost of each motorcycle is depreciated over the lease term, on a straight-line basis, down to the Company's original estimate of the projected value of the motorcycle at the end of the

scheduled lease term (the “Residual”). Monthly lease payments are recognized as rental income.

Direct financing leases are recorded at the gross amount of the lease receivable (principal amount of the contract plus the calculated earned income over the life of the contract), and the unearned income at lease inception is amortized over the lease term.

7

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

The Company has purchased Retail Installment Sales Contracts ("RISC") from motorcycle dealers. The RISCs are secured by liens on the titles to the vehicles. The RISCs are accounted for as loans. Upon purchase, the RISCs appear on the Company's balance sheet as RISC loan receivable current and long term. Interest income on these loans is recognized when it is earned.

The Company realizes gains and losses as the result of the termination of leases, both at and prior to their scheduled termination, and the disposition of the related motorcycle. The disposal of motorcycles, which reach scheduled termination of a lease, results in a gain or loss equal to the difference between proceeds received from the disposition of the motorcycle and its net book value. Net book value represents the residual value at scheduled lease termination. Lease terminations that occur prior to scheduled maturity as a result of the lessee's voluntary request to purchase the vehicle have resulted in net gains, equal to the excess of the price received over the motorcycle's net book value.

Early lease terminations also occur because of (i) a default by the lessee, (ii) the physical loss of the motorcycle, or (iii) the exercise of the lessee's early termination. In those instances, the Company receives the proceeds from either the resale or release of the repossessed motorcycle, or the payment by the lessee's insurer. The Company records a gain or loss for the difference between the proceeds received and the net book value of the motorcycle.

The Company evaluates its operating and retail installment sales leases on an ongoing basis and has established reserves for losses, based on current and expected future experience.

The Company's subsidiary Specialty Reports, Inc. recognizes revenues on a cash basis.

Inventories

Inventories are valued at the lower of cost or market, with cost determined using the first-in, first-out method and with market defined as the lower of replacement cost or realizable value.

Website Development Costs

The Company recognizes website development costs in accordance with ASC 350-50, "Accounting for Website Development Costs." As such, the Company expenses all costs incurred that relate to the planning and post implementation phases of development of its website. Direct costs incurred in the development phase are capitalized and recognized over the estimated useful life. Costs associated with repair or maintenance for the website are included in cost of net revenues in the current period expenses.

Cash Equivalents

For the purpose of the accompanying financial statements, all highly liquid investments with a maturity of three months or less are considered to be cash equivalents.

Income Taxes

Deferred income taxes are provided using the asset and liability method for financial reporting purposes in accordance with the provisions of ASC 740-10, "Accounting for Income Taxes". Under this method, deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their carrying values for financial reporting purposes and for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the statements of operations in the period that includes the enactment date.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

ASC 740-10, "Accounting for Uncertainty in Income Taxes prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC 740 also provides guidance on derecognition, classification, treatment of interest and penalties, and disclosure of such positions. As a result of implementing ASC 740, there has been no adjustment to the Company's financial statements and the adoption of ASC 740 did not have a material effect on the Company's consolidated financial statements for the year ending April 30, 2011 or the three months or nine months ended January 31, 2012.

Fair Value Measurements

The Company adopted ASC 820, "Fair Value Measurements". ASC 820 establishes a three-level fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets the lowest priority to unobservable inputs to fair value measurements of certain assets and Liabilities. The three levels of the fair value hierarchy under ASC 820 are described below:

- Level 1 — Quoted prices for identical instruments in active markets. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as certain securities that are highly liquid and are actively traded in over-the-counter markets.
- Level 2 — Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value measurements. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques based on significant unobservable inputs, as well as management judgments or estimates that are significant to valuation.

This hierarchy requires the Company to use observable market data, when available, and to minimize the use of unobservable inputs when determining fair value. For some products or in certain market conditions, observable inputs may not always be available.

Impairment of Long-Lived Assets

In accordance ASC 360-10, "Impairment or Disposal of Long-Lived Assets" long-lived assets, such as property, equipment, motorcycles and other vehicles and purchased intangible assets subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used is measured by comparing the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows or quoted market prices in active markets if available, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset.

Comprehensive Income

In accordance with ASC 220-10, "Reporting Comprehensive Income," establishes standards for reporting and displaying of comprehensive income, its components and accumulated balances. Comprehensive income is defined to include all changes in equity except those resulting from investments by owners and distributions to owners. Among other disclosures, ASC 220-10 requires that all items that are required to be recognized under current accounting standards as components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. At January 31, 2012 and April 30, 2011, the Company has no items of other comprehensive income.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

Segment Information

The Company does not have separate, reportable segments under ASC 280-10, "Disclosures about Segments of an Enterprise and Related Information". ASC 280-10 establishes standards for reporting information regarding operating segments in annual financial statements and requires selected information for those segments to be presented in interim financial reports issued to stockholders. ASC 280-10 also establishes standards for related disclosures about products and services and geographic areas. Operating segments are identified as components of an enterprise about which separate discrete financial information is available for evaluation by the chief operating decision maker, or decision making group, in making decisions how to allocate resources and assess performance. The information disclosed herein, materially represents all of the financial information related to the Company's principal operating segment.

Stock Based Compensation

The Company adopted ASC 718-10, which records compensation expense on a straight-line basis, generally over the explicit service period of three to five years.

ASC 718-10 requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's Consolidated Statement of Operations. The Company is using the Black-Scholes option-pricing model as its method of valuation for share-based awards. The Company's determination of fair value of share-based payment awards on the date of grant using an option-pricing model is affected by the Company's stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to the Company's expected stock price volatility over the term of the awards, and certain other market variables such as the risk free interest rate.

Concentrations of Credit Risk

Financial instruments and related items, which potentially subject the Company to concentrations of credit risk, consist primarily of cash, cash equivalents and receivables. The Company places its cash and temporary cash investments with high credit quality institutions. At times, such investments may be in excess of the FDIC insurance limit.

Allowance for Losses

The Company has loss reserves for its portfolio of Leases and for its portfolio of Retail Installment Sales Contracts ("RISC"). The allowance for Lease and RISC losses is increased by charges against earnings and decreased by charge-offs (net of recoveries). To the extent actual credit losses exceed these reserves, a bad debt provision is recorded; and to the extent credit losses are less than the reserve, additions to the reserve are reduced or discontinued until the loss reserve is in line with the Company's reserve ratio policy. Management's periodic evaluation of the adequacy of the allowance is based on the Company's past lease and RISC experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and current economic conditions. The Company periodically reviews its Lease and RISC receivables in determining its allowance for doubtful accounts.

The Company charges-off receivables when an individual account has become more than 120 days contractually delinquent. In the event of repossession, the asset is immediately sent to auction or held for release.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

Property and Equipment

Property and equipment are recorded at cost. Minor additions and renewals are expensed in the year incurred. Major additions and renewals are capitalized and depreciated over their estimated useful lives. Depreciation is calculated using the straight-line method over the estimated useful lives. Estimated useful lives of major depreciable assets are as follows:

| | |
|---------------|-------|
| Leasehold | - 3 |
| improvements | years |
| Furniture and | - 7 |
| fixtures | years |
| Website costs | - 3 |
| | years |
| Computer | - 5 |
| Equipment | years |

Advertising Costs

The Company follows a policy of charging the costs of advertising to expenses incurred. During the nine months ended January 31, 2012 and the year ended April 30, 2011, the Company incurred \$11,900 and \$3,283 in advertising costs, respectively.

Net Loss Per Share

The Company uses ASC 260-10, "Earnings Per Share" for calculating the basic and diluted loss per share. The Company computes basic loss per share by dividing net loss and net loss attributable to common shareholders by the weighted average number of common shares outstanding. Common equivalent shares are excluded from the computation of net loss per share if their effect is anti-dilutive.

Per share basic and diluted net loss attributable to common stockholders amounted to \$0.00 and \$0.00 for the three months ended January 31, 2012 and 2011, respectively, and \$0.00 and \$0.01 for the nine months ended January 31, 2012 and 2011, respectively. At January 31, 2012 and 2011, 277,738,425 and 157,815,866 potential shares, respectively, were excluded from the shares used to calculate diluted earnings per share as their inclusion would reduce net loss per share.

Liquidity

As shown in the accompanying unaudited condensed consolidated financial statements, the Company has incurred a net loss of \$1,693,018 and \$3,729,402 during the nine months ended January 31, 2012 and the year ended April 30, 2011, respectively. The Company had a negative net worth of \$3,562,048 at January 31, 2012.

Reclassifications

Certain reclassifications have been made to conform to prior periods' data to the current presentation. These reclassifications had no effect on reported losses.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

Recent Accounting Pronouncements

Recent accounting pronouncements issued by the FASB (including its Emerging Issues Task Force), the AICPA, and the SEC did not, or are not believed by management to, have a material impact on the Company's present or future financial statements.

NOTE B – MOTORCYCLES AND OTHER VEHICLES UNDER OPERATING LEASES

Motorcycles and other vehicles under operating leases at January 31, 2012 and April 30, 2011 consist of the following:

| | January 31, 2012 | April 30, 2011 |
|---|---------------------|-------------------|
| Motorcycles and other vehicles | \$ 394,762 | \$ 459,098 |
| Less: accumulated depreciation | (117,746) | (217,885) |
| Motorcycles and other vehicles, net of accumulated depreciation | 277,016 | 241,213 |
| Less: estimated reserve for residual values | (11,470) | (9,650) |
| Motorcycles and other vehicles under operating leases, net | \$ 265,546 | \$ 231,563 |

Depreciation expense for vehicles for the three and nine months ended January 31, 2012 was \$17,920 and \$48,665, respectively. Depreciation expense for vehicles for the three and nine months ended January 31, 2011 was \$13,855 and \$44,670, respectively.

NOTE C – INVENTORY

Inventory is comprised of repossessed vehicles and vehicles which have been returned at the end of their lease. Inventory is carried at the lower of depreciated cost or market, applied on a specific identification basis. At January 31, 2012, the Company's inventory of repossessed or returned vehicles valued at market was \$13,975, which will be resold.

NOTE D – RETAIL (RISC) LOAN RECEIVABLES

RISC loan receivables, which are carried at cost, were \$440,955 and \$900,293 at January 31, 2012 and April 30, 2011, respectively, including deficiency receivables of \$19,557 and \$15,320, respectively. The following is a schedule by years of future principal payments related to these receivables. Certain of the assets are pledged as collateral for the note described in Note F.

| | |
|-------------------------|------------|
| Year ending January 31, | |
| 2013 | \$ 353,186 |
| 2014 | 87,769 |

| | |
|------|------------|
| 2015 | - |
| 2016 | - |
| | \$ 440,955 |

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

We consider our portfolio of retail (RISC) loan receivables to be homogenous and consist of a single segment and class. Consequently we analyze credit performance primarily in the aggregate rather than stratification by any particular credit quality indicator.

We consider an RISC contract delinquent when an obligor fails to make a contractually due payment by the following due date, which date may have been extended within limits specified in the servicing agreements. The period of delinquency is based on the number of days payments are contractually past due. Contracts less than 31 days delinquent are not included. The following table summarizes the delinquency status of finance receivables as of January 31, 2012 and April 30, 2011:

| Delinquency Status | January 31, 2012 | April 30, 2011 |
|--------------------------------|---------------------|-------------------|
| Current | \$ 305,054 | \$ 801,953 |
| 31-60 days past due | 76,402 | 37,854 |
| 61-90 days past due | 21,236 | 22,394 |
| 91-120 days past due | 18,706 | 22,773 |
| | 421,398 | 884,974 |
| Paying deficiency receivables* | 19,557 | 15,320 |
| | \$ 440,955 | \$ 900,294 |

* Paying deficiency are receivables resulting from RISC contract terminations which were terminated for less than the required termination amount and on which the customer is making payments pursuant to written or oral agreements with the Company. The Company's policy is to write-off any deficiency receivable over 120 days old and on which the customer has not made any payments in the last 120 days.

RISC receivables totaling \$59,944 and \$45,854 at January 31, 2012 and April 30, 2011, respectively, have been placed on non-accrual status because of their bankruptcy status.

The following table presents a summary of the activity for the allowance for credit losses, for the nine months and year ended January 31, 2012 and April 30, 2011, respectively:

| | Nine Months Ended January 31, 2012 | Year Ended April 30, 2011 |
|------------------------------|---|------------------------------------|
| Balance at beginning of year | \$ 45,015 | \$ 132,000 |
| Provision for credit losses | 8,302 | 9,179 |
| Charge-offs | (31,265) | (96,164) |
| Recoveries* | - | - |
| Balance at end of period | \$ 22,052 | \$ 45,015 |

* Recoveries are credited to deficiency receivables

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

Excluded from RISC receivables are contracts that were previously classified as RISC receivables but were reclassified as inventory because we have repossessed the vehicles securing the RISC Contracts. The following table presents a summary of such repossessed inventory together with the allowance for losses in repossessed inventory that is included in the allowance for credit losses:

| | Nine Months Ended January 31, 2012 | Year Ended April 30, 2011 |
|---|---|------------------------------------|
| Gross balance of repossessions in inventory | \$ 16,416 | \$ 14,138 |
| Allowance for losses on repossessed inventory | (2,441) | (1,012) |
| Net repossessed inventory | \$ 13,975 | \$ 13,126 |

NOTE E – PROPERTY AND EQUIPMENT

Major classes of property and equipment at January 31, 2012 and April 30, 2011 consist of the followings:

| | January 31, 2012 | April 30, 2011 |
|---|---------------------|-------------------|
| Computer equipment, software and furniture | \$ 197,329 | \$ 191,247 |
| Less: accumulated depreciation and amortization | (185,525) | (176,677) |
| Net property and equipment | \$ 11,804 | \$ 14,570 |

Depreciation and amortization expense for property and equipment was \$2,874 and \$8,848 for the three months and nine months ended January 31, 2012, respectively, and \$12,853 for the year ended April 30, 2011. Depreciation and amortization expense for the three and nine months ended January 31, 2011 were \$3,220 and \$9,659, respectively.

NOTE F – PURCHASED PORTFOLIO AND SECURED SENIOR NOTE

- (a) The Company finances certain of its leases through a third party. The repayment terms are generally one year to five years and the notes are secured by the underlying assets. The weighted average interest rate at January 31, 2012 is 10.48%.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

- (b) On October 31, 2008, the Company purchased certain loans secured by a portfolio of secured motorcycle leases (“Purchased Portfolio”) for a total purchase price of \$100,000. The Company paid \$80,000 at closing, \$10,000 in April 2009 and agreed to pay the remaining \$10,000 upon receipt of additional Purchase Portfolio documentation which documentation has not been received to date. Proceeds from the Purchased Portfolio started accruing to the Company beginning November 1, 2008. To finance the purchase, the Company issued a \$150,000 Senior Secured Note dated October 31, 2008 (“Senior Secured Note”) in exchange for \$100,000 from the note holder. Terms of the Senior Secured Note require the Company to make semi-monthly payments in amounts equal to all net proceeds from Purchased Portfolio lease payments and motorcycle asset sales received until the Company has paid \$150,000 to the note holder. The Company was obligated to pay any remainder of the Senior Secured Note by November 1, 2009 and has granted the note holder a security interest in the Purchased Portfolio. The due date of the note had been extended to May 1, 2011. The Company is in negotiations with this note holder to extend the note. Once the Company has paid \$150,000 to the lender from Purchased Portfolio proceeds, the Company is obligated to pay fifty percent of all net proceeds from Purchased Portfolio lease payments and motorcycle asset sales until the Company and the lender mutually agree the Purchase Portfolio has no remaining proceeds. As of January 31, 2012, the Company carries the Purchased Portfolio at \$7,485 representing the balance of its \$100,000 cost, which is less than its estimated market value, less collections through the period. On January 31, 2011, this note holder converted \$50,000 principal amount of the note into 4,545,455 shares of the Company’s common stock which shares were classified as to be issued at January 31, 2012. The Company carries the liability for the Senior Secured Note at \$26,451, which is net of note reductions.
- (c) From July through January 31, 2012, the Company borrowed \$209,323, net of repayments, from an investor and collateralized the loan with certain leases purchased with the proceeds.

At January 31, 2012, the notes payable mature as follows:

| 12 Months Ended January 31, | Amount |
|--------------------------------|------------|
| 2013 | \$ 421,456 |
| 2014 | 175,046 |
| 2015 | 59,747 |
| 2016 | - |
| | \$ 656,249 |

Notes payable to Senior Secured lender at April 30, 2011 were \$974,362.

NOTE G – NOTES PAYABLE

| | January 31, 2012 | April 30, 2011 |
|-------------------------|---------------------|-------------------|
| Notes Payable | | |
| Convertible notes (a) | \$ 1,114,485 | \$ 839,938 |
| Notes payable (b) | 75,000 | 60,000 |
| Bridge loans (c) | 206,000 | 206,000 |
| Collateralized note (d) | 220,000 | 220,000 |
| Convertible note (e) | 103,399 | 103,399 |

Edgar Filing: SPARTA COMMERCIAL SERVICES, INC. - Form 10-Q

| | | | | |
|-------------------------------------|----|-----------|----|-----------|
| Sub Total | \$ | 1,718,884 | \$ | 1,429,337 |
| Less Beneficial Conversion Discount | | (42,824) | | (52,272) |
| Total | \$ | 1,676,061 | \$ | 1,377,065 |

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

- (a) As of January 31, 2012, the Company had outstanding convertible unsecured notes with an aggregate principal amount of \$1,114,485, which accrue interest at rates ranging from 8% to 25% per annum. The majority of the notes are convertible into shares of common stock, at the Company's option, ranging from \$0.00238 to \$0.021 per share.

During the nine months ended January 31, 2012, the Company sold to an accredited investor two nine month notes in the amounts of \$45,000 and \$35,000 each. The notes are convertible at the note holder's option at a variable conversion price such that during the period during which the notes are outstanding, with one note convertible at 58% multiplied by the average of the three lowest closing bid prices for the common stock during the ten trading day period ending one trading day prior to the submission date of the conversion notice by the note holder to the Company (the "Discount Conversion Rate"), provided, however, that, the conversion rate is subject to adjustment upon a merger, consolidation or other similar event, and, if the Company issues or sells any shares of common stock for no consideration or for a consideration per share that is less than the conversion price of the note, or issues or grants convertible securities (including warrants, rights, and options but not including employee stock option plans), with an conversion price that is less than the conversion price of the note, then the conversion price of the note will immediately be reduced to the consideration per share received in such stock issuance or the conversion price of the convertible securities issuance. The Company has reserved up to 111,937,586 shares of its common stock for conversion of the notes pursuant to the terms of the notes. In the event the note is not paid when due, the interest rate is increased to twenty-two percent until the notes are paid in full.

During the nine months ended January 31, 2012, the Company sold to an accredited investor twelve, one-year, unsecured notes in the aggregate amount of \$437,760. The notes bear 8% simple interest, payable in cash or shares, at the Company's option, with principal and accrued interest payable at maturity. At the Company's option, the notes are convertible into shares of common stock at prices ranging from \$0.00238 to \$0.0072 per share.

In September 2011, the Company sold to an accredited investor a \$30,000, 15%, three year note which requires the Company to make thirty-six monthly payments of \$1,040 each. The note holder may convert the outstanding balance of the note at any time at \$0.00825 per share.

During the nine months ended January 31, 2012, a three note holders converted notes and accrued interest there on aggregating \$273,745 into 73,452,109 shares of the Company's common stock.

During the nine months ended January 31, 2012, the Company made a total of \$32,120 in payments on three notes pursuant to their terms.

- (b)

During the nine months ended July 31, 2010, the Company sold to seven accredited investors a total of \$95,000 two month loans bearing interest at 12% and issued a total of 850,000 shares of common stock valued at \$22,500 as inducements for the loans. All of the loans have been extended to September 30, 2011. The Company is in negotiations with the note holders to extend the notes. The Company has issued an additional 2,850,000 shares of common stock for such extensions. In December 2010, two of the note holders converted a total of \$35,000 principal amount of notes into 7 shares of the Series B preferred stock of the Company's subsidiary, Specialty Reports, Inc., and converted the interest on the notes into 104,450 shares of the Company's common stock.

During the six months ended October 31, 2011, another note holder converted a \$10,000 note plus accrued interest thereon into 2.49 shares of Series A Preferred stock of our subsidiary Specialty Reports, Inc.

In August 2011, the Company sold to an accredited investor a one month, 10%, note in the amount of \$25,000. As an inducement the Company issued 800,000 shares of its restricted common stock to the note holder valued at \$6,160. Pursuant to the terms of the note, for each month, or portion thereof, that the note remains un paid, the Company is required to issue as a penalty 800,000 shares of its restricted common stock. The Company is in negotiations with this note holder to extend or convert the note.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

- (c) During the year ended April 30, 2007, the Company sold to five accredited investor's bridge notes in the aggregate amount of \$275,000. The bridge notes were originally scheduled to expire on various dates through November 30, 2006, together with simple interest at the rate of 10%. The notes provided that 100,000 shares of the Company's unregistered common stock are to be issued as "Equity Kicker" for each \$100,000 of notes purchased, or any prorated portion thereof. The Company had the right to extend the maturity date of notes for 30 to 45 days, in which event the lenders were entitled to "additional equity" equal to 60% of the "Equity Kicker" shares. In the event of default on repayment, the notes provided for a 50% increase in the "Equity Kicker" and the "Additional Equity" for each month that such default has not been cured and for a 20% interest rate during the default period. The repayments, in the event of default, of the notes are to be collateralized by certain security interest. The maturity dates of the notes were subsequently extended to various dates between December 5, 2006 to September 30, 2009, with simple interest rate of 10%, and Additional Equity in the aggregate amount of 165,000 unregistered shares of common stock to be issued. During the year ended April 30, 2009, \$99,000 of these loans was repaid and during the fiscal year ended April 30, 2010, \$15,000 of these notes and accrued interest thereon was converted into approximately 463,000 shares of the Company's common stock. The holders of the remaining notes agreed to contingently convert those notes plus accrued interest into approximately 8,000,000 shares of the Company's common stock upon the Company's ability to meet all conditions precedent to begin drawing down on a senior credit facility. The Company is in negotiations with the note holders to extend the notes.

In July 2010, the Company sold to an accredited investor a one week 10%, \$25,000 note and issued 25,000 shares of common stock as inducement for the note. The note is convertible at the holder's option into shares of common stock at \$0.005 per share. In the event the note is not paid when due, the interest rate is increased to 20% until paid in full and the Company is required to issue 50,000 shares of common stock per month until the note is paid in full. During the quarter ending July 31, 2010, one \$20,000 note (which was classified as Notes Payable (see b above) has been reclassified as a Bridge Loan) was due August 8, 2009 and is accruing interest at a default rate of 15% and is also accruing penalty shares at the rate of 20,000 shares per month. \$118,750 of these notes has been extended to December 31, 2011 and the Company is in negotiations with the note holders to extend their notes.

- (d) During the year ended April 30, 2009, the Company sold a secured note in the amount of \$220,000. The note bore 12.46% simple interest. The note was due on January 29, 2010 and has been extended to December 31, 2011 and is secured by a second lien on a pool of motorcycles. In July 2010, the note holder agreed to convert the note and all accrued interest thereon into approximately 12,000,000 shares of the Company's common stock upon the Company demonstrating that it can meet all conditions precedent to begin drawing down on a senior credit facility. As of January 31, 2012, the balance outstanding was \$220,000 since the Company has not met the conditions to precedent to convert the note to common shares.

- (e) On September 19, 2007, the Company sold to one accredited investor for the purchase price of \$150,000 securities consisting of a \$150,000 convertible debenture due December 19, 2007, 100,000 shares of unregistered common stock, and 400,000 common stock purchase warrants. The debentures bear interest at the rate of 12% per year compounded monthly and are convertible into shares of the Company's common stock at \$0.0504 per share. The warrants may be exercised on a cashless basis and are exercisable until September 19, 2007 at \$0.05 per share. In the event the debentures are not timely repaid, the Company is to issue 100,000 shares of unregistered common stock for each thirty day period the debentures remain outstanding. The Company has accrued interest and penalties as per the terms of the note agreement. In May 2008, the Company repaid \$1,474 of principal and \$3,526 in accrued interest. Additionally, from April 26, 2008 through April 30, 2009, a third party to the note paid, on behalf of the Company, \$41,728 of principal and \$15,272 in accrued interest on the note, and the note holder converted \$3,399 of principal and \$6,601 in accrued interest into 200,000 shares of our common stock. The Company is in negotiations with this note holder to extend the note.

NOTE H –RELATED PARTIES TRANSACTIONS

As of January 31, 2012, aggregated loans payable, without demand and with no interest, to officers and directors were \$386,760. At January 31, 2012 and April 30, 2011, included in accounts receivable, are \$10,190 and \$10,190, respectively, due from American Motorcycle Leasing Corp., a company controlled by a director and formerly controlled by the Company's Chief Executive Officer.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

NOTE I – EQUITY TRANSACTIONS

The Company is authorized to issue 10,000,000 shares of preferred stock with \$0.001 par value per share, of which 35,850 shares have been designated as Series A convertible preferred stock with a \$100 stated value per share, 1,000 shares have been designated as Series B Preferred Stock with a \$10,000 stated value per share, and 200,000 shares have been designated as Series C Preferred Stock with a \$10 per share liquidation value, and 740,000,000 shares of common stock with \$0.001 par value per share. The Company had 125 and 125 shares of Series A preferred stock issued and outstanding as of January 31, 2012 and April 30, 2011, respectively. The Company had 157 and 157 shares of Series B preferred stock issued and outstanding as of January 31, 2012 and April 30, 2011, respectively. The Company had no shares of Series C preferred stock issued and outstanding as of January 31, 2012 and April 30, 2011, respectively. The Company had 614,310,140 and 479,104,648 shares of common stock issued and outstanding as of January 31, 2012 and April 30, 2011, respectively, and shares committed to be issued of 81,996,390 and 73,899,200 as of January 31, 2012 and April 30, 2011, respectively.

Preferred Stock, Series A

During the quarter ended January 31, 2012, there were no transactions in Series A Preferred, however, at January 31, 2012, there were \$5,100 of accrued dividends payable on the Series A Preferred, compared to the accrual of \$4,527 at April 30, 2011. At the Company's option, these dividends may be paid in shares of the Company's Common Stock.

Preferred Stock, Series B

During the quarter ended January 31, 2012, there were no transactions in Series B Preferred Stock, however, at January 31, 2012, there were \$372,134 of accrued dividends payable on the Series B Preferred, payable in Series B stock, compared to the accrual of \$253,416 at April 30, 2011. At the Company's option, the dividends may be paid in cash or shares of Series B Preferred Stock.

Preferred Stock Series C

During the fiscal year ended April 30, 2011, all of the outstanding shares of Series C Preferred were converted into 7,328,820 shares of the Company's Common Stock.

Common Stock

During the nine months ended January 31, 2012 and the nine months ended January 31, 2011, the Company expensed \$277,990 and \$339,588, respectively, for non-cash charges related to stock and option compensation expense.

During the nine months ended January 31, 2012, the Company:

issued 73,452,110 shares of its common stock upon the conversion of \$273,745 of notes and interest payable,
issued 13,614,343 shares of common stock which had been accrued in the prior fiscal year,
sold and issued 28,007,450 shares of common stock for \$164,600 and issued three year warrants to purchase
1,815,000 shares of common stock at \$0.07 per share,

sold 19,104,590 shares of common stock for \$105,000, all of the shares were classified as to be issued at January 31, 2012,
issued, pursuant to notes and penalty provisions of notes, 10,925,000 shares of unregistered common stock, valued at \$102,444,
issued to members of its Advisory Council, four consultants and pursuant to three consulting agreements a total of 22,820,932 shares of its common stock valued at \$146,573,
issued to a consultant, 1,773,055 five year warrants to purchase shares of the Company's common stock at prices ranging from \$0.01 to \$0.017, and
the Company's majority owned subsidiary, Specialty Reports, Inc., sold 2.49 shares of its Series A Preferred stock to one for \$12,455. The Series A Preferred stock does not pay a dividend. Each share has a liquidating value of \$5,000 and is redeemable by Specialty Reports at any time after one year. Each share is convertible at the holder's option at any time into either 2,632 shares of Specialty Reports, Inc. common stock, or 277,778 shares of Sparta Commercial Services common stock, and, Specialty Reports, Inc. sold 51.6 shares of its Series B Preferred stock to sixteen accredited investors for \$258,000. The Series B Preferred stock does not pay a dividend. Each share has a liquidating value of \$5,000 and is redeemable by Specialty Reports at any time after one year. Each share is convertible at the holder's option at any time into either 2,222 shares of Specialty Reports, Inc. common stock, or 200,000 shares of Sparta Commercial Services common stock.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

NOTE J – NONCONTROLLING INTEREST

In May 2010, the Company formed Specialty Reports, Inc., a Nevada Corporation (“SRI”), for the purpose of acquiring all of the assets of Cyclechex, LLC, a Florida limited liability company. Cyclechex, LLC’s sole business was an e-commerce business which acquired the relevant motorcycle data and sold the data in the form of Cyclechex Motorcycle History Reports© over the internet to consumers and dealers. As part of the transaction, the Company issued 24% of SRI common stock, valued at \$10,000, to the sole owner of Cyclechex, LLC. In January 2012, the Company purchased, for a nominal amount, 140,000 (14%) shares of SRI common stock bringing the Company’s ownership to ninety percent.

During the nine months ended January 31, 2012, SRI sold 2.49 shares of its Series A Preferred stock to one for \$12,455. The Series A Preferred stock does not pay a dividend. Each share has a liquidating value of \$5,000 and is redeemable by Specialty Reports at any time after one year. Each share is convertible at the holder’s option at any time into either 2,632 shares of Specialty Reports, Inc. common stock, or 277,778 shares of Sparta Commercial Services common stock, and, Specialty Reports, Inc. sold 51.6 shares of its Series B Preferred stock to sixteen accredited investors for \$258,000. The Series B Preferred stock does not pay a dividend. Each share has a liquidating value of \$5,000 and is redeemable by Specialty Reports at any time after one year. Each share is convertible at the holder’s option at any time into either 2,222 shares of Specialty Reports, Inc. common stock, or 200,000 shares of Sparta Commercial Services common stock.

For the nine months ended January 31, 2012, the noncontrolling interest is summarized as follows:

| | Amount |
|---|------------|
| Balance at April 30, 2011 | \$ 290,789 |
| Issuance of Series A Preferred Stock | 12,455 |
| Issuance of Series B Preferred Stock | 258,000 |
| Noncontrolling interest’s share of losses | (20,945) |
| Balance at January 31, 2012 | \$ 540,298 |

NOTE K – FAIR VALUE MEASUREMENTS

The Company follows the guidance established pursuant to ASC 820 which established a framework for measuring fair value and expands disclosure about fair value measurements. ASC 820 defines fair value as the amount that would be received for an asset or paid to transfer a liability (i.e., an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 describes the following three levels of inputs that may be used:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets and liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable prices that are based on inputs not quoted on active markets but corroborated by market data.

Level 3: Unobservable inputs when there is little or no market data available, thereby requiring an entity to develop its own assumptions. The fair value hierarchy gives the lowest priority to Level 3 inputs.

Table of Contents

SPARTA COMMERCIAL SERVICES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 2012
(UNAUDITED)

The table below summarizes the fair values of our financial liabilities as of January 31, 2012:

| | Fair Value at January 31, 2012 | Fair Value Measurement Using | | |
|----------------------|--------------------------------------|------------------------------|---------|------------|
| | | Level 1 | Level 2 | Level 3 |
| Derivative liability | \$ 186,916 | - | - | \$ 186,916 |

The following is a description of the valuation methodologies used for these items:

Derivative liability — these instruments consist of certain variable conversion features related to notes payable obligations and certain outstanding warrants. These instruments were valued using pricing models which incorporate the Company's stock price, volatility, U.S. risk free rate, dividend rate and estimated life.

The Company did not identify any other non-recurring assets and liabilities that are required to be presented in the balance sheets at fair value in accordance with ASC Topic 825.

NOTE L – SUBSEQUENT EVENTS

In February and March 2012, the Company:

- issued 4,695,652 shares of common stock upon the conversion of \$9,000 principal amount of one of the Company's 8% notes and accrued interest thereon,
- issued 381,000 shares of restricted common stock, valued at \$2,096, to three note holders pursuant to provisions of their notes,
- sold to two accredited investors a total of 19,384,591 shares of restricted common stock for \$85,000, which shares have not yet been issued,
- issued 381,000 shares of restricted common stock, valued at \$8,001 to three note holders pursuant to provisions of their notes,
- issued 15,804,598 shares which had previously been classified as to be issued,
- issued to two consultants pursuant to agreements 8,300,000 shares valued at \$83,000,
- In February 2012, the Company's subsidiary, Specialty Reports, Inc., sold 12 shares of its Series B Convertible Preferred stock to four accredited investors for \$60,000.

NOTE M – GOING CONCERN MATTERS

The accompanying unaudited condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the accompanying unaudited condensed consolidated financial statements during the period January 1, 2001 (date of inception) through January 31, 2012, the Company incurred loss of \$36,807,819. Of these losses, \$1,693,018 was incurred in the nine months ending January 31, 2012 and \$2,643,570 in the nine months ending January 31, 2011. These factors among others may indicate that the Company will be unable to continue as a going concern for a reasonable period of time.

The Company's existence is dependent upon management's ability to develop profitable operations. Management is devoting substantially all of its efforts to developing its business and raising capital and there can be no assurance that the Company's efforts will be successful. However, there can be no assurance can be given that management's actions will result in profitable operations or the resolution of its liquidity problems. The accompanying statements do not include any adjustments that might result should the Company be unable to continue as a going concern.

In order to improve the Company's liquidity, the Company's management is actively pursuing additional equity financing through discussions with investment bankers and private investors. There can be no assurance the Company will be successful in its effort to secure additional equity financing.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

General

The following discussion of our financial condition and results of operations should be read in conjunction with (1) our interim unaudited financial statements and their explanatory notes included as part of this quarterly report, and (2) our annual audited financial statements and explanatory notes for the year ended April 30, 2011 as disclosed in our annual report on Form 10-K for that year as filed with the SEC.

“Forward-Looking” Information

This report on Form 10-Q contains certain “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, which represent our expectations and beliefs, including, but not limited to statements concerning the Company’s expected growth. The words “believe,” “expect,” “anticipate,” “estimate,” “project,” similar expressions identify forward-looking statements, which speak only as of the date such statement was made. These statements by their nature involve substantial risks and uncertainties, certain of which are beyond our control, and actual results may differ materially depending on a variety of important factors.

RESULTS OF OPERATIONS

Comparison of the Three Months Ended January 31, 2012 to the Three Months Ended January 31, 2011

For the three months ended January 31, 2012 and 2011, we have generated limited sales revenues, have incurred significant expenses, and have sustained significant losses.

Revenues

Revenues totaled \$139,877 during the three months ended January 31, 2012 as compared to \$109,165 during the three months ended January 31, 2011. Current period revenue was comprised of \$36,818 in lease revenue, \$21,206 in interest income from RISC loans, and \$81,854 in other income. Prior period revenue was comprised of \$27,775 in lease revenue, \$51,310 in interest income from RISC loans, and \$30,080 in other income. This increase in revenues was due to the continued run-off of our RISC loan portfolio which declined \$88,222 (17.4%) in the quarter while we had a nominal \$9,163 (3.6%) increase in our lease portfolio. Additionally, during the third quarter, other income increased \$51,774 (172%) to \$81,854 due primarily to revenues from Specialty Reports, Inc. Prior period RISC portfolio run-off was \$88,222 (14.9%) while the lease portfolio increased \$5,570 (2.1%). Other income increased \$5,523 (22.5%) to \$30,080 due to revenues from Specialty Reports, Inc.. The run-off of our portfolios will continue until we are able to obtain one or more new credit facilities with which to commence underwriting for own account. We expect continued improvement in revenues from Specialty Reports, Inc.

Costs and Expenses

General and administrative expenses were \$552,785 during the three months ended January 31, 2012, compared to \$684,528 during the three months ended January 31, 2011, down \$131,742 (19.2%) due primarily to a \$89,221 (31%) decline in payroll and a \$26,578 (66%) decline in legal and accounting expenses. Expenses incurred during the current three month period consisted primarily of the following expenses: compensation and related costs, \$197,669; accounting, audit and professional fees, \$13,490; consulting fees, \$8,580; rent, utilities and telecommunications expenses \$63,740; travel and entertainment, \$4,047; and stock based compensation, \$160,212. Expenses incurred during the comparative three month period in 2011 consisted primarily of the following expenses: compensation and

related costs, \$286,981; accounting, audit and professional fees, \$40,068; consulting fees, \$48,863; rent, utilities and telecommunication expenses \$114,964; travel and entertainment, \$10,293; and stock based compensation, \$118,923.

Net Loss

We incurred a net loss before preferred dividends of \$615,911 for our three months ended January 31, 2012 as compared to \$733,705 for the corresponding interim period in 2011, a \$117,794 or 16.05% decrease. The decrease in our net loss before preferred dividends for our three month interim period ended January 31, 2012 was attributable primarily to a \$30,712 or 28% increase in revenue and a \$128,053 or 18.2% decrease in operating expenses which were partially offset by a \$77,364 or 87.9% increase in interest and financing costs, a \$15,293 or 43.6% decrease in non-cash financing costs and a \$21,100 or 116.4% decrease in value of derivative liabilities.

Table of Contents

The Company's policy is to repossess any loans or leases which are 90 days past due and to write off accounts which are over 120 days past due. At January 31, 2012, the Company's delinquent accounts 60 days or more past due were 8.45% of the outstanding balance as compared to 5.68% at January 31, 2011 and 6.13% at April 30, 2011. This trend in increasing delinquencies reflects both the continued run-off of the portfolios and the general economic climate.

During the quarter ended January 31, 2012, the Company charged-off \$34,982 of accounts over 120 days representing a loss of 4.6% of the average outstanding combined lease and loan portfolios for the period. For the three months ended January 31, 2011 the Company charged-off \$48,312 of accounts over 120 days representing a loss of 0.78% of the average outstanding combined lease and loan portfolios for the period. The current period increase in delinquencies over 60 days indicate that charge-offs may increase in subsequent periods. The Company maintains loss reserves of 7% and 5% for our RISC loan and lease portfolios, respectively, which we believe are adequate.

We also incurred non-cash preferred dividend expense of \$39,776 for our three month period ended January 31, 2012, with a dividend expense of \$86,481 in the corresponding interim period of 2011. The decrease in preferred dividend expense was attributable to the under-accrual of series B Preferred stock dividend during the prior quarters in the prior fiscal year. Our net loss attributable to common stockholders decreased to \$653,450 for our three month period ended January 31, 2012 as compared to \$807,934 for the corresponding period in 2011. The \$154,484 or 19.1% decrease in net loss attributable to common stockholders for our three month period ended January 31, 2012 was due primarily to the \$30,712 (28%) increase in revenues, the \$128,053 (18.2%) decrease in operating expenses, the \$46,705 (54%) decrease in preferred dividends, all partially off-set by the \$40,972 (29.0%) increase in interest and finance related expenses. In January 2012, the Company purchased, for nominal cost, fourteen percent of the common stock of Specialty Reports, Inc. ("SRI") bringing the Company's ownership to ninety percent. This resulted in the Company's recognizing ninety percent of SRI's losses as opposed to the seventy-six percent recognized in prior periods.

Comparison of the Nine Months Ended January 31, 2012 to the Nine Months Ended January 31, 2011

For the nine months ended January 31, 2012 and 2011, we have generated limited sales revenues, have incurred significant expenses, and have sustained significant losses.

Revenues

Revenues totaled \$439,213 during the nine months ended January 31, 2012 as compared to \$406,147 during the nine months ended January 31, 2011. Current period revenue was comprised of \$99,128 in lease revenue, \$87,278 in interest income from RISC Loans and \$252,808 of other income. Prior period revenue was comprised of \$85,784 in lease revenue, \$190,797 in interest income from RISC Loans and \$129,566 of other income. This increase in revenues was due primarily to the \$123,242 (95%) increase in other income, primarily from our Specialty Reports, Inc. subsidiary and the \$13,344 (15.5%) increase in rental income from leases, both offset by the \$103,519 (54.3%) decline in income from loans due to the continued run-off of our RISC loan portfolio which declined \$436,376 (51.2%) in the nine months while our lease portfolio increased \$33,982 (14.7%) in the same period. Prior period RISC portfolio run-off was \$655,095 (37.2%) while the lease portfolio declined \$34,986 (11.5%). This run-off of our portfolios will continue until we are able to obtain one or more new credit facilities with which to commence underwriting for own account. We expect to see continued increases in revenues from our Specialty Reports, Inc. subsidiary.

Costs and Expenses

General and administrative expenses were \$1,923,278 during the nine months ended January 31, 2012, compared to \$2,048,282 during the nine months ended January 31, 2011, a decrease of \$125,005, or 6.1%. Expenses incurred during the current nine month period consisted primarily of the following expenses: compensation and related costs,

\$865,862; accounting, audit and professional fees, \$127,198; consulting fees, \$101,922; rent, utilities and telecommunication expenses \$247,238; travel and entertainment, \$12,196; and non-cash stock based compensation, \$277,990. Expenses incurred during the comparative nine month period in 2011 consisted primarily of the following expenses: compensation and related costs, \$860,287; accounting, audit and professional fees, \$190,724; consulting fees, \$126,322; rent, utilities and telecommunication expenses \$302,204; travel and entertainment, \$32,327; and non-cash stock based compensation, \$339,588.

For the nine months ended January 31, 2012, we incurred: interest expenses and financing costs of \$372,635, a non-cash charge of \$98,437 related to shares of common stock and warrants issued for financing cost and a non-cash gain of \$417,977 for change in derivative liability. For the nine months ended January 31, 2011, we incurred: interest expenses and financing costs of \$263,279, a non-cash charge of \$140,863 related to shares of common stock and warrants issued for financing cost and a non-cash charge of \$379,235 for change in derivative liability.

Table of Contents

Net Loss

We incurred a net loss before preferred dividends of \$1,594,672 for our nine months ended January 31, 2012 as compared to \$2,479,842 for the corresponding interim period in 2011. The \$885,170 or 35.7% decrease in our net loss before preferred dividends for our nine month interim period ended January 31, 2012 was attributable to: a \$33,066 or 8.1%, increase in revenue; a \$125,005 or 6.1% decrease in general and administrative expenses; a \$3,183 or 5.9% increase in depreciation and amortization; a \$109,356 or 41.5% increase in interest expense; a \$42,426 or 30.1% decrease in non-cash financing costs; and a \$797,212 or 210.2% decrease in derivative liability. The net loss was partially off-set by \$20,945 loss attributed to non-controlling interest. In January 2012, the Company purchased, for nominal cost, fourteen percent of the common stock of Specialty Reports, Inc. ("SRI") bringing the Company's ownership to ninety percent. This resulted in the Company's recognizing ninety percent of SRI's losses as opposed to the seventy-six percent recognized in periods prior to the quarter ending January 31, 2012.

During the nine months ended January 31, 2012, the Company charged off \$70,014 of accounts over 120 days representing a loss of 7.67% of the average outstanding combined lease and loan portfolios for the period. For the nine months ended January 31, 2011 the equivalent charge offs were \$101,523 or 1.39% of the average outstanding combined lease and loan portfolios for the period. The current period increase in charge-offs are consistent with a portfolio in a run-off mode. The Company maintains loss reserves of 7% and 5% for our RISC loan and lease portfolios, respectively, which we believe are adequate.

We also incurred non-cash preferred dividend expense of \$119,291 for our nine month period ended January 31, 2012 as compared with a non-cash expense of \$240,588 in the corresponding interim period of 2011. The decrease in preferred dividend expense was attributable to the \$121,310 under accrual of preferred dividend during the same period in the 2010 fiscal year which was recognized in the 2011 nine month period.

Our net loss attributable to common stockholders decreased to \$1,693,018 for our nine month period ended January 31, 2012 as compared to \$2,643,570 for the corresponding period in 2011. The \$950,552 decrease in net loss attributable to common stockholders for our nine month period ended January 31, 2012 was due to the decrease in net loss and the decrease in preferred dividends.

LIQUIDITY AND CAPITAL RESOURCES

As of January 31, 2012, we had a negative net worth of \$3,562,048. We generated a deficit in cash flow from operations of \$1,027,596 for the nine months ended January 31, 2012. This deficit is primarily attributable to our net loss of \$1,693,018 partially offset by depreciation and amortization of \$69,211, net other non-cash charges totaling \$73,063, and to changes in the balances of current assets and liabilities. Accounts payable and accrued expenses increased by \$418,501, receivables increased \$45,002, inventory increased \$848, portfolio assets declined by \$17,059, and deferred revenue and expenses increased by \$138,405.

Cash flows provided by investing activities for the nine months ended January 31, 2012 was \$368,789 primarily due to the net proceeds of RISC contracts of \$459,338 off-set by purchases of equipment and motorcycle and vehicle leases of \$90,550.

We met our cash requirements during the nine month period through net proceeds from the sale of common stock in the amount of \$143,050, sale of preferred equity in our subsidiary in the amount of \$270,455, and convertible and other notes of \$565,865. We made payments on senior secured debt financing of \$318,114. Additionally, we have received limited revenues from leasing and financing motorcycles and other vehicles, fees from our municipal lease program, and from our subsidiary, Specialty Reports, Inc., and our Preferred Provider Program.

We do not anticipate incurring significant research and development expenditures, and we do not anticipate the sale or acquisition of any significant property, plant or equipment, during the next twelve months. At January 31, 2012 we had 10 full time employees. If we are able to fully implement our business plan, we anticipate our employment base may increase by approximately 50% during the next twelve months. As we continue to expand, we will incur additional cost for personnel. This projected increase in personnel is dependent upon our obtaining sources of financing originating loans and leases and generating revenues there from. There is no guarantee that we will be successful in raising the funds required or generating revenues sufficient to fund the projected increase in the number of employees.

We continue seeking additional financing, which may be in the form of senior debt, subordinated debt or equity. There is no guarantee that we will be successful in raising the funds required to support our operations. We estimate that we will need approximately \$1,500,000 in addition to our normal operating cash flow to conduct operations during the next twelve months. There can be no assurance that additional private or public financing, including debt or equity financing, will be available as needed, or, if available, on terms favorable to us. Any additional equity financing may be dilutive to stockholders and such additional equity securities may have rights, preferences or privileges that are senior to those of our existing common or preferred stock. Furthermore, debt financing, if available, will require payment of interest and may involve restrictive covenants that could impose limitations on our operating flexibility. However, if we are not successful in generating sufficient liquidity from operations or in raising sufficient capital resources, on terms acceptable to us, this could have a material adverse effect on our business, results of operations, liquidity and financial condition, and we will have to adjust our planned operations and development on a more limited scale.

Table of Contents

The effect of inflation on our revenue and operating results was not significant. Our operations are located in North America and there are no seasonal aspects that would have a material effect on our financial condition or results of operations.

GOING CONCERN ISSUES

The independent auditors report on our April 30, 2011 and 2010 financial statements included in the Company's Annual Report states that the Company's historical losses and the lack of revenues raise substantial doubts about the Company's ability to continue as a going concern, due to the losses incurred and its lack of significant operations. If we are unable to develop our business, we have to discontinue operations or cease to exist, which would be detrimental to the value of the Company's common stock. We can make no assurances that our business operations will develop and provide us with significant cash to continue operations.

In order to improve the Company's liquidity, the Company's management is actively pursuing additional financing through discussions with investment bankers, financial institutions and private investors. There can be no assurance the Company will be successful in its effort to secure additional financing.

We continue to experience net operating losses. Our ability to continue as a going concern is subject to our ability to develop profitable operations. We are devoting substantially all of our efforts to developing our business and raising capital. Our net operating losses increase the difficulty in meeting such goals and there can be no assurances that such methods will prove successful.

The primary issues management will focus on in the immediate future to address this matter include: seeking additional credit facilities from institutional lenders; seeking institutional investors for debt or equity investments in our Company; short term interim debt financing; and private placements of debt and equity securities with accredited investors.

To address these issues, we are negotiating the potential sale of securities with investment banking companies to assist us in raising capital. We are also presently in discussions with several institutions about obtaining additional credit facilities.

INFLATION

The impact of inflation on the costs of the Company, and the ability to pass on cost increases to its customers over time is dependent upon market conditions. The Company is not aware of any inflationary pressures that have had any significant impact on the Company's operations over the past quarter, and the Company does not anticipate that inflationary factors will have a significant impact on future operations.

OFF-BALANCE SHEET ARRANGEMENTS

The Company does not maintain off-balance sheet arrangements nor does it participate in non-exchange traded contracts requiring fair value accounting treatment.

TRENDS, RISKS AND UNCERTAINTIES

We have sought to identify what we believe to be the most significant risks to our business, but we cannot predict whether, or to what extent, any of such risks may be realized nor can we guarantee that we have identified all possible risks that might arise.

Our annual operating results may fluctuate significantly in the future as a result of a variety of factors, most of which are outside our control, including: the demand for our products and services; seasonal trends in purchasing, the amount and timing of capital expenditures and other costs relating to the commercial and consumer financing; price competition or pricing changes in the market; technical difficulties or system downtime; general economic conditions and economic conditions specific to the consumer financing sector.

Table of Contents

Our annual results may also be significantly impacted by the impact of the accounting treatment of acquisitions, financing transactions or other matters. Particularly at our early stage of development, such accounting treatment can have a material impact on the results for any quarter. Due to the foregoing factors, among others, it is likely that our operating results may fall below our expectations or those of investors in some future quarter.

Our future performance and success is dependent upon the efforts and abilities of our management. To a very significant degree, we are dependent upon the continued services of Anthony L. Havens, our President and Chief Executive Officer and member of our Board of Directors. If we lost the services of either Mr. Havens, or other key employees before we could get qualified replacements, that loss could materially adversely affect our business. We do not maintain key man life insurance on any of our management.

Our officers and directors are required to exercise good faith and high integrity in our management affairs. Our bylaws provide, however, that our directors shall have no liability to us or to our shareholders for monetary damages for breach of fiduciary duty as a director except with respect to (1) a breach of the director's duty of loyalty to the corporation or its stockholders, (2) acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (3) liability which may be specifically defined by law or (4) a transaction from which the director derived an improper personal benefit.

We may experience growth, which will place a strain on our managerial, operational and financial systems resources. To accommodate our current size and manage growth if it occurs, we must devote management attention and resources to improve our financial strength and our operational systems. Further, we will need to expand, train and manage our sales and distribution base. There is no guarantee that we will be able to effectively manage our existing operations or the growth of our operations, or that our facilities, systems, procedures or controls will be adequate to support any future growth. Our ability to manage our operations and any future growth will have a material effect on our stockholders.

If we fail to remain current on our reporting requirements, we could be removed from the OTC Bulletin Board which would limit the ability of broker-dealers to sell our securities and the ability of stockholders to sell their securities in the secondary market. Companies trading on the OTC Bulletin Board, such as us, must be reporting issuers under Section 12 of the Securities Exchange Act of 1934, as amended, and must be current in their reports under Section 13, in order to maintain price quotation privileges on the OTC Bulletin Board. If we fail to remain current on our reporting requirements, we could be removed from the OTC Bulletin Board. As a result, the market liquidity for our securities could be severely adversely affected by limiting the ability of broker-dealers to sell our securities and the ability of stockholders to sell their securities in the secondary market.

CRITICAL ACCOUNTING POLICIES

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and judgments that affect our reported assets, liabilities, revenues, and expenses, and the disclosure of contingent assets and liabilities. We base our estimates and judgments on historical experience and on various other assumptions we believe to be reasonable under the circumstances. Future events, however, may differ markedly from our current expectations and assumptions. While there are a number of significant accounting policies affecting our financial statements, we believe the following critical accounting policies involves the most complex, difficult and subjective estimates and judgments.

Revenue Recognition

We have purchased Retail Installment Sales Contracts ("RISC") from motorcycle dealers and we originate leases on new and used motorcycles and other powersports vehicles from motorcycle dealers throughout the United States.

The RISCs are secured by liens on the titles to the vehicles. The RISCs are accounted for as loans. Upon purchase, the RISCs appear on our balance sheet as RISC loans receivable current and long term. When the RISC is entered into our accounting system, based on the customer's APR (interest rate), an amortization schedule for the loan on a simple interest basis is created. Interest is computed by taking the principal balance times the APR rate then divided by 365 days to get your daily interest amount. The daily interest amount is multiplied by the number of days from the last payment to get the interest income portion of the payment being applied. The balance of the payment goes to reducing the loan principal balance.

Our leases are accounted for as either operating leases or direct financing leases. At the inception of operating leases, no lease revenue is recognized and the leased motorcycles, together with the initial direct costs of originating the lease, which are capitalized, appear on the balance sheet as "motorcycles under operating leases-net". The capitalized cost of each motorcycle is depreciated over the lease term, on a straight-line basis, down to the original estimate of the projected value of the motorcycle at the end of the scheduled lease term (the "Residual"). Monthly lease payments are recognized as rental income. An acquisition fee classified as fee income on the financial statements is received and recognized in income at the inception of the lease. Direct financing leases are recorded at the gross amount of the lease receivable, and unearned income at lease inception is amortized over the lease term.

Table of Contents

We realize gains and losses as the result of the termination of leases, both at and prior to their scheduled termination, and the disposition of the related motorcycle. The disposal of motorcycles, which reach scheduled termination of a lease, results in a gain or loss equal to the difference between proceeds received from the disposition of the motorcycle and its net book value. Net book value represents the residual value at scheduled lease termination. Lease terminations that occur prior to scheduled maturity as a result of the lessee's voluntary request to purchase the vehicle have resulted in net gains, equal to the excess of the price received over the motorcycle's net book value.

Early lease terminations also occur because of (i) a default by the lessee, (ii) the physical loss of the motorcycle, or (iii) the exercise of the lessee's early termination. In those instances, we receive the proceeds from either the resale or release of the repossessed motorcycle, or the payment by the lessee's insurer. We record a gain or loss for the difference between the proceeds received and the net book value of the motorcycle. We charge fees to manufacturers and other customers related to creating a private label version of our financing program including web access, processing credit applications, consumer contracts and other related documents and processes. Fees received are amortized and booked as income over the length of the contract.

Revenues generated by our subsidiary, Specialty Reports, Inc., are recognized on a cash basis.

Stock-Based Compensation

The Company adopted ASC 718-10, which records compensation expense on a straight-line basis, generally over the explicit service period of three to five years.

ASC 718-10 requires companies to estimate the fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's Consolidated Statement of Operations. The Company is using the Black-Scholes option-pricing model as its method of valuation for share-based awards. The Company's determination of fair value of share-based payment awards on the date of grant using an option-pricing model is affected by the Company's stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to the Company's expected stock price volatility over the term of the awards, and certain other market variables such as the risk free interest rate.

Allowance for Losses

The Company has loss reserves for its portfolio of Leases and for its portfolio of Retail Installment Sales Contracts ("RISC"). The allowance for Lease and RISC losses is increased by charges against earnings and decreased by charge-offs (net of recoveries). To the extent actual credit losses exceed these reserves, a bad debt provision is recorded; and to the extent credit losses are less than the reserve, additions to the reserve are reduced or discontinued until the loss reserve is in line with the Company's reserve ratio policy. Management's periodic evaluation of the adequacy of the allowance is based on the Company's past lease and RISC experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. The Company periodically reviews its Lease and RISC receivables in determining its allowance for doubtful accounts.

The Company charges-off receivables when an individual account has become more than 120 days contractually delinquent. In the event of repossession, the asset is immediately sent to auction or held for release.

RECENT ACCOUNTING PRONOUNCEMENT

See Note A to the unaudited condensed consolidated financial statements for a description of recent accounting pronouncements, including the expected dates of adoption and estimated effects on our consolidated financial statements, which is incorporated herein by reference.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

ITEM 4. CONTROLS AND PROCEDURES

Our management, with the participation of our Chief Executive Officer and our Principal Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, and in light of the material weaknesses found in our internal controls, our Chief Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report were not effective.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. In our assessment of the effectiveness of internal control over financial reporting, we determined that control deficiencies existed that constituted material weaknesses, as described below:

- lack of documented policies and procedures;
- we have no audit committee;
- there is a risk of management override given that our officers have a high degree of involvement in our day to day operations.
- there is no effective separation of duties, which includes monitoring controls, between the members of management.

Management is currently evaluating what steps can be taken in order to address these material weaknesses.

There was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the fiscal quarter to which this report relates that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all error and fraud. Any control system, no matter how well designed and operated, is based upon certain assumptions and can provide only reasonable, not absolute, assurance that its objectives will be met. Further, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected.

Table of Contents

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Not applicable.

ITEM 1A. RISK FACTORS

We are subject to certain risks and uncertainties in our business operations including those which are described below. The risks and uncertainties described below are not the only risks we face. Additional risks and uncertainties not presently known or which are currently deemed immaterial may also impair our business operations. A description of factors that could materially affect our business, financial condition or operating results were included in Item 1A "Risk Factors" of our Form 10-K for the year ended April 30, 2011, filed August 15, 2011, and is incorporated herein by reference. Certain descriptions of those risk factors have been amended and are set forth below

We have an operating history of losses.

Through our fiscal year ended April 30, 2011, we have generated cumulative sales revenues of \$4,524,402, have incurred significant expenses, and have sustained significant losses. Our net loss for the year ended April 30, 2011 was \$3,663,867. As of April 30, 2011, we had a deficit net worth of \$2,946,315. Through our fiscal quarter ended January 31, 2012, we have generated cumulative sales revenues of \$4,963,615, have incurred significant expenses, and have sustained significant losses. Our net loss attributed to common shareholders for the nine months ended January 31, 2012 was \$1,693,018. As of January 31, 2012, we had a deficit net worth of \$3,562,048.

We had an agreement for a credit line with an institutional lender, who has acquired preferences and rights senior to those of our capital stock and placed restrictions on the payment of dividends. This line had been terminated.

In July 2005, we entered into a secured senior credit facility with New World Lease Funding for a revolving line of credit. New World received a security interest in substantially all of our assets with seniority over the rights of the holders of our preferred stock and our common stock. Until the security interests are released, those assets will not be available to us to secure future indebtedness. New World has ceased all lending operations and its assets have been taken over by its creditors. As of January 31, 2012, we owed an aggregate of \$420,475 (which is secured by \$717,970 of consumer Retail Installment Sales Contracts and Leases and \$54,932 of restricted cash) to New World. In granting the credit line, New World also required that we meet certain financial criteria in order to pay cash dividends on any of our preferred shares and common shares. We may not be able to repay our outstanding indebtedness under the credit line.

We had an agreement for a master lease funding agreement which terminated in January 2012.

In September 2010, we entered into a two year \$5 million master lease funding agreement. Under this agreement we originate and underwrite motorcycle leases pursuant to the credit criteria of the lender and sell the leases to the lender for a fee. This type of agreement is known as a pass-through. The Company was liable for ten percent of the lender's losses on the leases sold to it up to \$500,000. We were unable to utilize this line due to the interest rate requirement of the lender and we were unable to successfully re negotiate the terms of this institution's requirements. As a result, in January 2012, we and the lender mutually agreed to terminate the agreement with no present nor future obligations between the parties.

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Each of the issuance and sale of securities described below was deemed to be exempt from registration under the Securities Act in reliance on Section 4(2) of the Securities Act as transactions by an issuer not involving a public offering. No advertising or general solicitation was employed in offering the securities. Each purchaser is a sophisticated investor (as described in Rule 506(b) (2) (ii) of Regulation D) or an accredited investor (as defined in Rule 501 of Regulation D), and each received adequate information about the Company or had access to such information, through employment or other relationships, to such information. The Company applied proceeds from financing activities described below to working capital.

During the three months ended January 31, 2012, the Company sold to an accredited investor four one-year, unsecured notes in the aggregate amount of \$102,015. The notes bare 8% simple interest, payable in cash or shares at the Company's option, with principal and accrued interest payable at maturity. At the Company's option, the notes are convertible into shares of common stock at prices ranging from (\$0.0023 to \$0.0042 per share.

During the three months ended January 31, 2012, the Company sold to two accredited investors 15,804,598 shares of common stock for \$55,000 all of which shares were classified as to be issued at January 31, 2012.

During the three months ended January 31, 2012, one note holder converted \$59,000 of notes and accrued interest thereon into 29,878,553 shares of common stock.

During the three months ended January 31, 2012, the Company issued 5,830,512 shares of common stock which had been classified as to be issued in the prior quarter.

During the three months ended January 31, 2012, the Company issued to eight consultants 19,755,000 shares of its common stock, valued at \$116,152.

During the three months ended January 31, 2012, the Company issued 1,250,000 shares to an existing note holder in consideration of the extension of the maturity dates of his note.

During the three months ended January 31, 2012, the Company's subsidiary, Specialty Reports, Inc. ("SRI"), sold to twelve accredited investors 31.2 shares of Series B convertible preferred stock for \$156,000. At the holder's option, each share of Series B convertible preferred stock is convertible into either 2,222 shares of SRI common stock or 200,000 shares of the Company's common stock.

From February 1, 2012 through March 15, 2012, the Company sold to two accredited investor 19,384,591 shares of restricted common stock for \$85,000 which shares are un issued.

From February 1, 2012 through March 15, 2012, SRI sold to four accredited investors 12 shares of Series B convertible preferred stock for \$60,000.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

Not applicable.

29

Table of Contents

ITEM 6. EXHIBITS

The following exhibits are filed with this report:

| Exhibit No. | Description |
|-------------|---|
| 10.1 | Motorcycle Lease Warehousing Master Lease Funding Agreement dated September 28, 2011 between registrant and Vion Operations LLC (incorporated by reference to Exhibit 10 of Form 8-K filed on September 29, 2011) |
| 10.2 | Motorcycle Lease Warehousing Master Services Agreement dated September 28, 2011 between registrant and Vion Operations LLC (incorporated by reference to Exhibit 10.2 of Form 8-K filed on September 29, 2011) |
| 11 | Statement re: computation of per share earnings is hereby incorporated by reference to “Financial Statements” of Part I - Financial Information, Item 1 - Financial Statements, contained in this Form 10-Q. |
| 31.1* | <u>Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)</u> |
| 31.2* | <u>Certification of Principal Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a)</u> |
| 32.1* | <u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350</u> |
| 32.2* | <u>Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350</u> |
| 101.INS* | XBRL Instance Document |
| 101.SCH* | XBRL Taxonomy Extension Schema |
| 101.CAL* | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF* | XBRL Taxonomy Extension Definition Linkbase |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE* | XBRL Taxonomy Extension Presentation Linkbase |

*Filed herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SPARTA COMMERCIAL SERVICES, INC.

Date: March 21, 2012

By: /s/ Anthony L. Havens
Anthony L. Havens
Chief Executive Officer

Date: March 21, 2012

By: /s/ Anthony W. Adler
Anthony W. Adler
Principal Financial Officer

Table of Contents