

XPO Logistics, Inc.  
Form 4  
January 13, 2014

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2015  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Martell James J

(Last) (First) (Middle)  
825 HIGHLAND LANE #1105  
(Street)

ATLANTA, GA 30306

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
XPO Logistics, Inc. [XPO]

3. Date of Earliest Transaction  
(Month/Day/Year)  
12/12/2013

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3)           | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
| Common Stock, par value \$0.001 per share |                                      |  |                                | (A) or (D) Price  | 51,139 <sup>(1)</sup>   | D  |                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474 (9-02)

Edgar Filing: XPO Logistics, Inc. - Form 4

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |     | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |                 |   |                            |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----|---|-----------------|---|----------------------------|
|  |  |                                      |  | Code                           | V   | (A)  | (D) | Date Exercisable  | Expiration Date | Title                                     | Amount or Number of Shares |
| Restricted Stock Unit                      | (2)  | 12/12/2013                           |  | A                              |   | 2,500  |     | (3)   | (3)             | Common Stock, par value \$0.001 per share | 2,500                      |
| Director Stock Option (right to buy)       | \$ 23.19   | 12/12/2013                           |  | A                              |   | 8,000  |     | (5)   | 12/12/2023      | Common Stock, par value \$0.001 per share | 8,000                      |
| Restricted Stock Unit                      | (2)  |                                      |  |                                |   |  |     | (4)   | (4)             | Common Stock, par value \$0.001 per share | 2,500                      |
| Director Stock Option (right to buy)       | \$ 16.74   |                                      |  |                                |   |  |     | (6)   | 12/11/2022      | Common Stock, par value \$0.001 per share | 8,000                      |
| Director Stock Option (right to buy)       | \$ 9.28  |                                      |  |                                |   |  |     | (6)   | 11/21/2021      | Common Stock, par value \$0.001 per share | 8,000                      |
| Director Stock Option (right to buy)       | \$ 5   |                                      |  |                                |   |  |     | (6)   | 01/29/2020      | Common Stock, par value \$0.001 per share | 6,250                      |
| Director Stock Option (right to            | \$ 3.88  |                                      |  |                                |   |  |     | (6)   | 01/27/2019      | Common Stock, par value \$0.001           | 6,250                      |

|  |                  |            |            |            |   |                        |
|--|------------------|------------|------------|------------|---|------------------------|
| buy)   |                  |            |            |            | per share   |                        |
| Director<br>Stock<br>Option<br>(right to<br>buy) | \$ 4.16          | <u>(6)</u> | 01/28/2018 |            | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 6,250                  |
| Director<br>Stock<br>Option<br>(right to<br>buy) | \$ 5.4           | <u>(6)</u> | 02/28/2017 |            | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 6,250                  |
| Director<br>Stock<br>Option<br>(right to<br>buy) | \$ 2.96          | <u>(6)</u> | 12/12/2015 |            | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 25,000                 |
| Director<br>Stock<br>Option<br>(right to<br>buy) | \$ 5             | <u>(6)</u> | 07/15/2015 |            | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 25,000                 |
| See<br>footnote<br><u>(7)</u>                    | \$ 7 <u>(8)</u>  |            | 09/02/2011 | <u>(9)</u> | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 103,571<br><u>(10)</u> |
| Warrants   | \$ 7 <u>(11)</u> |            | 09/02/2011 | 09/02/2021 | Common<br>Stock, par<br>value<br>\$0.001<br>per share | 103,572<br><u>(12)</u> |

## Reporting Owners

| Reporting Owner Name / Address                                  | Relationships |           |         |       |
|---|---------------|-----------|---------|-------|
|   | Director      | 10% Owner | Officer | Other |
| Martell James J<br>825 HIGHLAND LANE #1105<br>ATLANTA, GA 30306 | X             |           |         |       |

## Signatures

Gordon E. Devens, Attorney  
in Fact

01/13/2014

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) 39,099 of these shares were purchased by the Reporting Person pursuant to a subscription agreement with the Issuer, dated July 12, 2013, which closed on August 15, 2013, and are restricted for resale until September 2, 2016.
- (2) Each Restricted Stock Unit represents a contingent right to receive, upon settlement, either (i) one share of Common Stock or (ii) a cash payment equal to the fair market value of one share of Common Stock.
- (3) The Restricted Stock Units shall vest on January 2, 2015, subject to the Reporting Person's continued service as a director of the Issuer.
- (4) The Restricted Stock Units vested in full on December 11, 2013 and are subject to a deferral election. Shares of Common Stock will be delivered to the reporting person as per the terms of the deferral election.
- (5) The Director Stock Options shall vest and become exercisable on January 2, 2015, subject to the Reporting Person's continued service as a director of the Issuer.
- (6) The Director Stock Options are fully vested and exercisable as of the filing date of this Form 4.
- (7) Series A Convertible Perpetual Preferred Stock, par value \$0.001 per share.
- (8) The initial conversion price of the Series A Convertible Perpetual Preferred Stock is \$7 per share of Common Stock, subject to adjustment as set forth in the Certificate of Designation of Series A Convertible Perpetual Preferred Stock, filed as Exhibit 4.1 to the Issuer's Current Report on Form 8-K filed with the SEC on September 6, 2011 (the "Certificate of Designation").
- (9) The Series A Convertible Perpetual Preferred Stock has no expiration date.
- (10) Represents 103,571 shares of Common Stock initially issuable upon conversion of 725 shares of Series A Convertible Perpetual Preferred Stock, subject to adjustment as set forth in the Certificate of Designation.
- (11) The initial exercise price of the Warrants is \$7 per share of Common Stock, subject to adjustment as set forth in the Form of Warrant Certificate, filed as Exhibit 4.2 to the Issuer's Current Report on Form 8-K filed with the SEC on September 6, 2011 (the "Warrant Certificate").
- (12) Represents 103,572 shares of Common Stock initially issuable upon conversion of 103,572 Warrants, subject to adjustment as set forth in the Warrant Certificate.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.