

GROSS PATRICK W  
Form 4  
February 25, 2013

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
GROSS PATRICK W

(Last) (First) (Middle)

C/O ROSETTA STONE INC., 1919  
NORTH LYNN STREET, 7TH  
FLOOR

(Street)

ARLINGTON, VA 22209

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
ROSETTA STONE INC [RST]

3. Date of Earliest Transaction  
(Month/Day/Year)  
02/21/2013

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |     |       |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|-----|-------|
|                                 |                                      |  |                                | (A) or (D)  | Code  | V  | Amount                            | (D) | Price |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative | 2. Conversion | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if | 4. Transaction of Derivative | 5. Number | 6. Date Exercisable and Expiration Date | 7. Title and Amount of Underlying Securities |
|------------------------|---------------|--------------------------------------|-------------------------------|------------------------------|-----------|---|--|
|------------------------|---------------|--------------------------------------|-------------------------------|------------------------------|-----------|---|--|

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| Security (Instr. 3)   | or Exercise Price of Derivative Security | any (Month/Day/Year) | Code (Instr. 8) | Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | (Month/Day/Year) | (Instr. 3 and 4) |                  |                 |              |                            |
|-----------------------|--|----------------------|-----------------|---|------------------|------------------|------------------|-----------------|--------------|----------------------------|
|                       |  |                      | Code            | V   | (A)              | (D)              | Date Exercisable | Expiration Date | Title        | Amount or Number of Shares |
| Stock Option          | \$ 3.85                                  |                      |                 |   |                  |                  | (1)              | 05/22/2016      | Common Stock | 26,000                     |
| Stock Option          | \$ 6.08                                  |                      |                 |   |                  |                  | (2)              | 03/21/2017      | Common Stock | 6,500                      |
| Stock Option          | \$ 18                                    |                      |                 |   |                  |                  | (3)              | 04/15/2019      | Common Stock | 2,658                      |
| Stock Option          | \$ 20.35                                 |                      |                 |   |                  |                  | (4)              | 08/19/2019      | Common Stock | 329                        |
| Stock Option          | \$ 17.36                                 |                      |                 |   |                  |                  | (5)              | 08/26/2020      | Common Stock | 2,979                      |
| Stock Option          | \$ 13.66                                 |                      |                 |   |                  |                  | (6)              | 05/26/2021      | Common Stock | 3,787                      |
| Stock Option          | \$ 13.78                                 |                      |                 |   |                  |                  | (7)              | 05/23/2022      | Common Stock | 6,150                      |
| Restricted Stock Unit | \$ 0                                     | 02/21/2013           | A               |   | 4,010            |                  | (8)              | (8)             | Common Stock | 4,010                      |

## Reporting Owners

**Reporting Owner Name / Address**

**Relationships**

Director    10% Owner    Officer    Other

GROSS PATRICK W  
 C/O ROSETTA STONE INC.  
 1919 NORTH LYNN STREET, 7TH FLOOR  
 ARLINGTON, VA 22209

X

## Signatures

Michael C. Wu,  
 Attorney-in-fact

02/25/2013

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Includes an aggregate of 26,000 fully vested shares. Options vest at a rate of 1/16 per quarter.

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- (2) Includes an aggregate of 6,500 fully vested shares. Options vest at a rate of 1/16 per quarter.
- (3) Includes an aggregate of 2,658 fully vested shares. Options vest at a rate of 1/4 per quarter.
- (4) Includes an aggregate of 329 fully vested shares. Options vest at a rate of 1/4 per quarter.
- (5) Includes an aggregate of 2,979 fully vested shares. Options vest at a rate of 1/4 per quarter.
- (6) Includes an aggregate of 3,787 fully vested shares. Options vest at a rate of 1/4 per quarter.
- (7) Includes as aggregate of 3,075 fully vested shares. Options vest at a rate of 1/4 per quarter.
- (8) Restricted stock units are fully vested upon award. Delivery of shares to the reporting person will be made after the date of the reporting person's separation from service to the Board of Directors.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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