

ECOLAB INC  
Form 4  
February 18, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
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2005  
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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**SCHUMAN ALLAN L**

(Last) (First) (Middle)

**101 N. FEDERAL HIGHWAY,  
SUITE 601**

(Street)

**BOCA RATON, FL 33432**

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**ECOLAB INC [ECL]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**02/17/2005**

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

☒ Director ☐ 10% Owner  
☐ Officer (give title below) ☐ Other (specify below)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D) Price		
Common Stock	02/17/2005		M		153,624	A \$ 19.92	746,483	D
Common Stock	02/17/2005		S		116,800	D \$ 31.75	629,683	D
Common Stock	02/17/2005		S		7,800	D \$ 31.76	621,883	D
Common Stock	02/17/2005		S		1,500	D \$ 31.77	620,383	D
Common Stock	02/17/2005		S		4,700	D \$ 31.78	615,683	D

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Common Stock	02/17/2005	S	700	D	\$ 31.79	614,983	D
Common Stock	02/17/2005	S	6,300	D	\$ 31.8	608,683	D
Common Stock	02/17/2005	S	200	D	\$ 31.81	608,483	D
Common Stock	02/17/2005	S	400	D	\$ 31.82	608,083	D
Common Stock	02/17/2005	S	1,000	D	\$ 31.83	607,083	D
Common Stock	02/17/2005	S	1,700	D	\$ 31.84	605,383	D
Common Stock	02/17/2005	S	5,300	D	\$ 32	600,083	D
Common Stock	02/17/2005	S	5,600	D	\$ 32.01	594,483	D
Common Stock	02/17/2005	S	200	D	\$ 32.02	594,283	D
Common Stock	02/17/2005	S	100	D	\$ 32.06	594,183	D
Common Stock	02/17/2005	S	1,000	D	\$ 32.07	593,183	D
Common Stock	02/17/2005	S	324	D	\$ 32.13	592,859	D
Common Stock	02/18/2005	M	131,476	A	\$ 19.92	724,335	D
Common Stock	02/18/2005	M	186,524	A	\$ 19.92	910,859	D
Common Stock	02/18/2005	S	248,800	D	\$ 31.75	662,059	D
Common Stock	02/18/2005	S	5,100	D	\$ 31.76	656,959	D
Common Stock	02/18/2005	S	2,500	D	\$ 31.77	654,459	D
Common Stock	02/18/2005	S	8,600	D	\$ 31.78	645,859	D
Common Stock	02/18/2005	S	15,600	D	\$ 31.79	630,259	D
Common Stock	02/18/2005	S	35,900	D	\$ 31.8	594,359	D
	02/18/2005	S	1,500	D		592,859	D

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Common Stock \$ 31.81

Common Stock 14,136.697 <sup>(1)</sup> I By Ecolab Savings Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title Amount Number of Shares
Employee Stock Option (Right to Buy)	\$ 19.92	02/17/2005		M	153,624	08/13/2000 <sup>(2)</sup> 08/13/2009	Common Stock 153
Employee Stock Option (Right to Buy)	\$ 19.92	02/18/2005		M	131,476	08/13/2000 <sup>(2)</sup> 08/13/2009	Common Stock 131
Employee Stock Option (Right to Buy)	\$ 19.92	02/18/2005		M	186,524	08/13/2000 <sup>(3)</sup> 08/13/2009	Common Stock 186

## Reporting Owners

Reporting Owner Name / Address	Relationships
	Director 10% Owner Officer Other
SCHUMAN ALLAN L 101 N. FEDERAL HIGHWAY, SUITE 601	X

BOCA RATON, FL 33432

## Signatures

/s/ David F. Duvick, Attorney-in-Fact for Allan L.  
Schuman

02/18/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Number of UNITS owned by the reporting person in the Ecolab Stock Fund of the Ecolab Savings Plan (401(k) Plan) as of January 31, 2005. (The 14,136.697 UNITS are the equivalent of approximately 26,466.922 SHARES of the issuer's Common Stock.)  
  
Option granted under the Ecolab Inc. 1997 Stock Incentive Plan on August 13, 1999. The option was originally reported as covering 150,000 shares at an exercise price of \$39.84375/share, but has been adjusted to reflect a stock split on June 6, 2003. The option became
- (2) exercisable, on a cumulative basis, as to 25% of the option shares (excluding any fractional portion less than one share), on each of the first, second and third anniversaries of the date of grant and as to the remaining option shares on the fourth anniversary of the date of grant.  
  
Option granted under the Ecolab Inc. 1997 Stock Incentive Plan on August 13, 1999. The option was originally reported as covering 100,000 shares at an exercise price of \$39.84375/share, but has been adjusted to reflect a stock split on June 6, 2003. The option became
- (3) exercisable, on a cumulative basis, as to 25% of the option shares (excluding any fractional portion less than one share), on each of the first, second and third anniversaries of the date of grant and as to the remaining option shares on the fourth anniversary of the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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