

NOVA MEASURING INSTRUMENTS LTD

Form 6-K

November 13, 2002

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## **Nova Measuring Instruments Reports Third Quarter 2002 Results**

*Revenues Up 69% Year over Year*

**Rehovoth, Israel, - November 11, 2002** - Nova Measuring Instruments, Ltd. (Nasdaq: NVMI), today reported financial results for the third quarter ended September 30, 2002.

Revenues for the third quarter were \$5.42 million, a 69% increase over revenues of \$3.21 million reported for the third quarter of 2001 and up 1% sequentially over revenues of \$5.38 million for the second quarter of 2002.

Net loss for the quarter was \$(2.7) million, or \$(0.18) per share. Excluding stock-based compensation (SBC) expenses of \$0.3 million, net loss for the quarter was \$(2.4) million, or \$(0.16) per share. This compares to a net loss \$(3.5) million, or \$(0.24) per share, reported for the comparable period last year, and a net loss of \$(2.9) million, or \$(0.20) per share, in the previous quarter.

Gross profit for the quarter was \$2.0 million (37% of revenues), compared with a gross profit of \$0.8 million (23% of revenues) reported for the comparable period in 2001, and gross profit of \$1.9 million (36% of revenues) in the second quarter of 2002.

The Company continues to pursue all of its major development and sales activities; including the support of several beta tests and evaluations of the Company's new products, which are in their final stages. One of these beta tests was completed successfully, resulting in the first sale of the NovaTrack2020 system to one of the major semiconductor manufacturers, marking the penetration of Nova's integrated solutions for the photolithography process.

Net R&D expenses were \$2.4 million, compared to \$2.5 million in the previous quarter. Sales and marketing expenses were \$1.8 million, unchanged from the previous quarter. The Company's balance sheet remains strong, with cash and short-term investments of \$37.5 million, and net working capital of \$35.8 million, as of September 30, 2002.

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The Company continues to lead the Integrated Process Control (IPC) market, and is enhancing its cooperation and strategic alliances with major Process Equipment Manufacturers (PEM's) on the development, marketing and sales of its integrated process control solutions. The continuing investment in the new integrated products for Copper CMP, Photolithography and Etch provides very significant opportunities in the near future.

Dr. Giora Dishon, President and CEO of Nova, said, "While the global semiconductor market remains weak we are encouraged by the trend of quarter over quarter growth during the last 12 months. The success of our new products for dielectric CMP (NovaScan 2040 and 3030), copper CMP, and our cooperation with the leading PEM's strengthens our position as the leader within the integrated metrology market. In addition, the first sale of our NovaTrack2020 to a major customer is indicative of the transition to integrated metrology in photolithography and

brings us closer to realizing our potential in this segment."

"We initiated operational and organizational adjustments, including a reduction in our work force, to address the current poor market conditions and very low visibility. We believe that the cost reduction measures coupled with our efforts to penetrate the market with all of our new integrated products, for copper, lithography and etch, will lead us to profitability in the longer term. We remain extremely focused on growing our revenues, further improving internal operations, maturing all new products and alliances. This places the Company in a strong position to further benefit when market improves."

**About Nova:**

Nova Measuring Instruments Ltd. develops, designs and produces integrated process control systems in the semiconductor manufacturing industry. Nova provides a broad range of integrated process control solutions that link between different semiconductor processes and process equipment. The Company's web site is [www.nova.co.il](http://www.nova.co.il).

*This press release may contain forward-looking statements, including statements related to anticipated growth rates, manufacturing capacity and tax rate. Actual results may differ materially from those projected due to a number of risks, including changes in customer demands for our products, new product offerings from our competitors, changes in or an inability to execute our business strategy, unanticipated manufacturing or supply problems, or changes in tax requirements. Nova cannot guarantee future results, levels of activity, performance or achievements. The matters discussed in this press release also involve risks and uncertainties summarized under the heading "Risk Factors" in Nova's Form F-1 filed with the Securities and Exchange Commission on April 9, 2000. These factors are updated from time to time through the filing of reports and registration statements with the Securities and Exchange Commission. Nova Measuring Instruments Ltd. does not assume any obligation to update the forward-looking information contained in this press release.*

You may register to receive Nova's future press releases or to download a complete Digital Investor Kit TM including press releases, regulatory filings and corporate materials by clicking on the "KCSA Interactive Platform" icon at [www.kcsa.com](http://www.kcsa.com).

(Tables to Follow)

**NOVA MEASURING INSTRUMENTS LTD.**  
**INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(U.S. dollars in thousands, except share and per share data)**

Three months  
September 30, 2002

(unaudited)

<b>REVENUES</b>		
Products sale		3,662
Services		1,761
		-----
		5,432
		-----
<b>COST OF REVENUES</b>		
Products sale		1,787
Services		1,651
		-----
		3,438
		-----
<b>GROSS PROFIT</b>		1,985
		-----

<b>OPERATING COSTS AND EXPENSES</b>		
Research & Development expenses, net		2,390
Sales & Marketing expenses		1,792
General & Administration expenses		434
		-----
		4,616
		=====
<b>OPERATING LOSS</b>		(2,631)
<b>FINANCING EXPENSES</b>		(45)
		-----
<b>LOSS</b>		(2,676)
		=====
<b>LOSS PER SHARE</b>		(0.18)
		=====
Comments:		
1.	Employee Stock Based Compensation expenses	277
		=====
2.	Shares for calculation of loss per share Basic and Diluted	14,904
		=====
3.	The adjusted results excluding Employee Stock Based Compensation:	
	Gross Profit	2,017
	Operating Expenses	4,372
	Loss	(2,399)
	Loss per share	(0.16)

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**OPERATING COSTS AND EXPENSES**

Research & Development expenses, net	2,390
Sales & Marketing expenses	1,792
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	-----
	4,616
	=====

**OPERATING LOSS**

(2,631)

**FINANCING INCOME (EXPENSES), NET**

(45)

**LOSS**

(2,676)

**LOSS PER SHARE**

(0.18)

**Comments:**

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**NOVA MEASURING INSTRUMENTS LTD.**  
**INTERIM CONSOLIDATED BALANCE SHEET**  
**(U.S. dollars in thousands)**

**As of September 30, 2002**  
**(unaudited)**

**CURRENT ASSETS**

Cash and cash equivalents	29,413
Short-term interest-bearing deposits	1,087
Marketable securities available for sale	-
Securities held to maturity	6,958
Trade accounts receivable	4,118
Inventories	3,532
Other current assets	1,494
	-----
	46,602
	-----

**LONG-TERM ASSETS**

Securities held to maturity	994
Severance pay funds	1,710
Fixed assets, net	1,836
	4,540
	=====

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	51,142
	=====
<b>CURRENT LIABILITIES</b>	
Trade accounts payable	3,656
Other current liabilities	7,089
	-----
	10,745
	-----
<b>LONG-TERM LIABILITIES</b>	
Liability for employee termination benefits	2,155
Other long-term liability	237
	-----
	2,392
	-----
<b>SHAREHOLDERS' EQUITY</b>	
Share capital	46
Additional paid- in capital	72,755
Deferred stock-based compensation	(1,110)
Accumulated other comprehensive loss	-
Accumulated deficit	(33,686)
	-----
	38,005
	=====
	51,142
	=====