GUARANTY BANCSHARES INC /TX/ Form 10-Q August 14, 2002

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

IXI QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2002.

OR

|\_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 000-24235

#### **GUARANTY BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

#### TEXAS

75-16516431

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 100 W. ARKANSAS MT. PLEASANT, TEXAS 75455

(Address of principal executive offices, including zip code)

#### 903-572-9881

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

|X| Yes | | | No

As of August 12, 2002, there were 2,996,428 shares of the registrant s Common Stock, par value \$1.00 per share, outstanding.

### GUARANTY BANCSHARES, INC. INDEX TO FORM 10-Q

PART I - FI	NANCIAL INFORMATION	Page
Item 1.	Financial Statements	
	Consolidated Balance Sheets	3
	Consolidated Statements of Earnings	4
	Condensed Consolidated Statements of Changes in Shareholders Equity	5
	Condensed Consolidated Statements of Cash Flows	6
	Consolidated Statements of Comprehensive Income	7
	Notes to Consolidated Financial Statements	8
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	12

Item 3.	Quantitative and Qualitative Disclosures about Market Risk	23
PART II - OT	HER INFORMATION	
Item 1.	Legal Proceedings	24
Item 2.	Changes in Securities and Use of Proceeds	24
Item 3.	Defaults upon Senior Securities	24
Item 4.	Submission of Matters to a Vote of Security Holders	24
Item 5.	Other Information	24
Item 6.	Exhibits and Reports on Form 8-K	24
<b>Signatures</b>		25
	2	

#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### GUARANTY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	June 30, 2002		Dec	cember 31, 2001
	(U	(naudited)		
ASSETS	,	ŕ		
Cash and cash equivalents Federal funds sold Securities available-for-sale Loans, net of allowance for loan losses of \$3,576 and \$3,346 Premises and equipment, net Other real estate Accrued interest receivable Goodwill Other assets	\$	10,305 12,775 94,707 344,387 13,386 1,896 3,053 2,338 8,699	\$	15,410 4,395 81,715 327,909 13,616 562 3,167 2,338 11,397
Total assets	\$	491,546	\$	460,509
LIABILITIES AND SHAREHOLDERS EQUIT	Y			
Liabilities Deposits: Noninterest-bearing Interest-bearing	\$	67,755 335,012	\$	63,726 319,553
Total deposits FHLB advances Long-term debt Other liabilities		402,767 42,930 7,000 5,103		383,279 33,092 7,000 5,311
Total liabilities		457,800		428,682

Shareholders equity:

Preferred stock, \$5.00 par value, 15,000,000 shares authorized,

	June 30, 2002	December 31, 2001
no shares issued		
Common stock, \$1.00 par value, 50,000,000 shares authorized,		
3,252,016 issued at June 31, 2002 and	2.252	2.250
3,250,016 at December 31, 2001	3,252	3,250
Additional capital	12,676	12,659
Retained earnings	19,348	17,723
Treasury stock, 255,588 and 245,588 shares at cost	(2,783)	(2,653)
Accumulated other comprehensive income	1,253	848
Total shareholders equity	33,746	31,827
Total liabilities and shareholders equity	\$ 491,546	\$ 460,509

See accompanying Notes to Consolidated Financial Statements.

3

#### GUARANTY BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

		nths Ended ne 30,	Six Months Ended June 30,			
	2002	2001	2002	2001		
Interest income:						
Loans	\$ 5,935	\$ 6,129	\$ 11,878	\$ 12,339		
Securities	1,203	1,130	2,291	2,267		
Federal funds sold and other temporary investments	56	234	105	503		
Total interest income	7,194	7,493	14,274	15,109		
Interest expense:	,	,	,	,		
Deposits	2,514	3,983	5,134	8,120		
FHLB advances and other borrowed funds	585	290	1,105	653		
Total interest expense	3,099	4,273	6,239	8,773		
Net interest income	4,095	3,220	8,035	6,336		
Provision for loan losses	450	185	700	340		
Net interest income after provision for loan losses Noninterest income:	3,645	3,035	7,335	5,996		
Service charges	761	687	1,405	1,305		
Other operating income	434	354	787	728		
Realized gain on available-for-sale securities	280	51	317	317		
Total noninterest income	1,475	1,092	2,509	2,350		
Noninterest expense:	2,107	1,790	4.214	3,710		
Employee compensation and benefits Occupancy expenses	486	1,790	4,214 960	924		
Other operating expenses	981	957	1,890	1,838		

	ı	Three Moi Jun	Six Months Ended June 30,				
Total noninterest expenses		3,574	 3,207		7,064		6,472
Earnings before income taxes Provision for income taxes		1,546 453	 920 197		2,780 705		1,874 413
Net earnings	\$	1,093	\$ 723	\$	2,075	\$	1,461
Basic earnings per common share	\$	0.36	\$ 0.24	\$	0.69	\$	0.48
Diluted earnings per common share	\$	0.36	\$ 0.24	\$	0.69	\$	0.48

See accompanying Notes to Consolidated Financial Statements.

4

# GUARANTY BANCHSHARES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (DOLLARS IN THOUSANDS) (UNAUDITED)

	Three Months Ended June 30,				nded			
		2002		2001		2002		2001
Balance at beginning of period	\$	32,568	\$	30,457	\$	31,827	\$	29,425
Net income		1,093		723		2,075		1,461
Cash dividends declared on common stock		(450)		(391)		(450)		(391)
Purchases of treasury stock				(246)		(130)		(411)
Proceeds from stock option exercises		19				19		
Change in accumulated other comprehensive income, net of tax		516		(41)		405		418
Balance at end of period	\$	33,746	\$	30,502	\$	33,746	\$	30,502

See accompanying Notes to Consolidated Financial Statements.

5

## GUARANTY BANCSHARES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS IN THOUSANDS) (UNAUDITED)

Six Months Ended June 30,

2002		2001
\$	4,823	\$ 2,428

Net cash from operating activities

Cash flows from investing activities:

Six Months Ended June 30, Purchases (47,239)(22,229)Securities available for sale: 19,629 18,368 Maturities, calls, and principal repayments 15.284 14.135 Net increase in loans (19,194)(13,685)Purchases of premises and equipment (269)(537)Proceeds from sale of other real estate 1,476 376 Net change in federal funds sold (14,475)(8,380)Net cash from investing activities (38,693)(18,047)Cash flows from financing activities: Net change in deposits 19,488 22,634 Net change in short-term FHLB advances 9,838 (7,000)Repayment of long-term FHLB advances (154)Stock options exercised 19 Purchase of treasury stock (130)(411)Dividends paid (450)(391)14,678 Net cash from financing activities 28,765 (941)Net change in cash and cash equivalents (5,105)Cash and cash equivalents at beginning of period 15,410 10,212 \$ Cash and cash equivalents at end of period 10,305 9,271 Supplemental disclosures: Cash paid for income taxes \$ 1.180 58 Cash paid for interest 6,412 8,448 Significant non-cash transactions:

See accompanying Notes to Consolidated Financial Statements.

\$

2,672

\$

574

Transfers from loans to real estate owned

6

## GUARANTY BANCSHARES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

	Three Months Ended June 30,			Six Months Ended June 30,				
	2002 2001		2002 2001 2002		2002	2001		
Net earnings Other comprehensive income: Unrealized gain (loss) on available for sale securities	\$	1,093	\$	723	\$	2,075	\$	1,461
arising during the period		1,062		(11)		930		951
Reclassification adjustment for amounts realized on securities sales included in net earnings		(280)		(51)		(317)		(317)

		Three Months Ended June 30,				Six Months Ended June 30,				
Net unrealized gain (loss)		82	(62)		613		634			
Tax effect	(2)	66) — —	21		(208)		(216)			
Total other comprehensive income (loss)	5	16	(41)		405		418			
Comprehensive income	\$ 1,6	09 \$	682	\$	2,480	\$	1,879			

See accompanying Notes to Consolidated Financial Statements.

7

## GUARANTY BANCSHARES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2002 (UNAUDITED)

#### NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Guaranty Bancshares, Inc. (the Company ) and its wholly-owned subsidiaries Guaranty (TX) Capital Trust I and Guaranty Financial Corp., Inc., which wholly owns Guaranty Bank, and one non-bank subsidiary, Guaranty Company. Guaranty Bank has three wholly owned non-bank subsidiaries, Guaranty Leasing Company, Guaranty Company and GB Com, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles in the United States of America for a complete presentation of financial position. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows of the Company on a consolidated basis, and all such adjustments are of a normal recurring nature. These financial statements and the notes thereto should be read in conjunction with the Company s Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 15, 2002. Except for changes implemented due to recent accounting pronouncements as discussed below, the Company has consistently followed the accounting policies described in the Annual Report in preparing this Form 10-Q. Operating results for the three and six months ended June 30, 2002, are not necessarily indicative of the results that may be expected for the year ending December 31, 2002.

In preparation of the accompanying unaudited consolidated financial statements, management is required to make estimates and assumptions, which are based on information available at the time such estimates and assumptions are made. These estimates and assumptions affect the amounts reported in the accompanying unaudited consolidated financial statements. Accordingly, future results may differ if the actual amounts and events are not the same as the estimates and assumptions of management. The collectability of loans, fair value of financial instruments and other real estate and status of contingencies are particularly subject to change.

#### NOTE 2. RECENT ACCOUNTING PRONOUNCEMENTS

On January 1, 2002, the Company adopted new accounting policies related to goodwill, intangibles and other long-lived assets in accordance with several recently issued accounting pronouncements. Our new accounting policies are discussed below:

Goodwill: On January 1, 2002, the Company stopped amortizing goodwill and adopted a new policy for measuring goodwill for impairment. The Company has completed its initial impairment test and no impairment of goodwill was recognized in connection with the adoption of this new policy. Under the new policy, goodwill is assigned to reporting units. Goodwill is then tested for impairment at least annually, or on an interim basis if an event occurs or circumstances change that would

more-likely-than-not reduce the fair value of the reporting unit below its carrying value. Goodwill is tested for impairment using a two-step approach. The first step is to compare the fair value of the reporting unit to its carrying amount, including goodwill. If the fair value of the reporting unit is greater than its carrying amount, goodwill is not considered impaired and the second step is not required. If the fair value of the reporting unit is less than its carrying amount, the second step of the impairment test measures the amount of the impairment loss, if any. The second step of the impairment test is to compare the implied fair value of goodwill to its carrying amount. If the carrying amount of goodwill exceeds its implied fair value, an impairment loss is recognized equal to that excess. The implied fair value of goodwill is calculated in the same manner that goodwill is calculated in a business combination, whereby the fair value of the reporting unit is allocated to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the purchase price. The excess purchase price over the amounts assigned to assets and liabilities would be the implied fair value of goodwill.

8

The following table presents reported net income and basic earnings per common share for the three and six months ended June 30, 2001 and 2002 adjusted to exclude goodwill amortization expense assuming the new standards were applied effective January 1, 2001 (dollars in thousands, except per share amounts):

		Three Months Ended June 30,				Six Months Ended June 30,					
		2002 2001		2002 2001 2002		2001 2002		2002		2001	
		(Unau	idited)			(Unau	dited)				
Reported net income Add back amortization of goodwill	\$	1,093	\$	723 37	\$	2,075	\$	1,461 75			
Adjusted net income	\$	1,093	\$	760	\$	2,075	\$	1,536			
Reported earnings per share Goodwill amortization	\$	0.36	\$	0.24 0.01	\$	0.69	\$	0.48 0.03			
Adjusted earnings per share	\$	0.36	\$	0.25	\$	0.69	\$	0.51			

Intangible Assets and Other Long-Lived Assets: Intangible assets with definite useful lives are amortized on a straight-line basis over their estimated useful life. Intangible assets, premises and equipment and other long-lived assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

The following accounting standard was issued during the six months ended June 30, 2002:

Statement of Financial Accounting Standards (SFAS) No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. SFAS 145 clarifies and simplifies existing accounting pronouncements related to gains and losses from debt extinguishments and certain lease modifications and eliminates certain transitional accounting standards that are no longer necessary. This statement also makes minor technical corrections to various other existing pronouncements. Certain provisions of this statement will become effective for the Company on January 1, 2003, while other provisions became effective for transactions occurring and financial statements issued after May 15, 2002. Adoption of the provisions of this statement that were effective after May 15, 2002 did not have a significant impact on the Company s financial statements. Furthermore, adoption of the remaining provisions of this statement on January 1, 2003 is not expected to have a significant impact on the Company s financial statements.

9

#### NOTE 3. EARNINGS PER SHARE

Earnings per share is computed in accordance with Statement of Financial Accounting Standards No. 128, which requires dual presentation of basic and diluted earnings per share ( EPS ) for entities with complex capital structures. Basic EPS is based on net earnings divided by the weighted-average number of shares outstanding during the period. Diluted EPS includes the dilutive effect of stock options granted using the treasury stock method.

The weighted-average number of common shares outstanding for basic and diluted earnings per share computations was as follows:

	Three M Ended J 2002		Six Mo Ended J 2002			
	(Unau	dited)	(Unaudited)			
Weighted average common shares used in basic EPS Dilutive effect of stock options	2,995,307 22,920	3,017,755 8,832	2,999,566 18,534	3,028,424 8,322		
Weighted average common shares used in diluted EPS	3,018,227	3,026,587	3,018,100	3,036,746		

#### NOTE 4. STOCK OPTIONS

In 2000, the Company granted nonqualified stock options to certain executive officers of the Company and Guaranty Bank under the Company s 1998 Stock Incentive Plan. The grants consisted of eight-year options to purchase 89,500 shares at an exercise price of \$9.30 per share, which was the market price of the Company s stock on the date the options were granted. In February 2002, the Company granted eight-year options to purchase 20,000 shares at an exercise price of \$12.50 per share, which was the market price of the Company s stock on the date the options were granted. The options fully vest and become exercisable in five equal installments commencing on the first anniversary of the date of grant and annually thereafter. At June 30, 2002, 2,000 shares of the options have been exercised and 893,500 options remain available for future grant under the 1998 Stock Incentive Plan.

The weighted-average fair value per share of options granted during 2002 was \$4.09. The fair value of options granted was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions: Dividend yield of 2.24%; expected volatility of 28.7%; risk-free interest rate of 5.0%, and an expected life of 8.00 years.

#### NOTE 5. COMMITMENT AND CONTINGENCIES

In the normal course of business, the Company enters into various transactions, which, in accordance with generally accepted accounting principles in the United States of America, are not included in the consolidated balance sheets. These transactions are referred to as off-balance sheet commitments. The Company enters into these transactions to meet the financing needs of its customers. These transactions include commitments to extend credit and letters of credit, which involve elements of credit risk in excess of the amounts recognized in the consolidated balance sheets. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures.

10

The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Customers use credit commitments to ensure that funds will be available for working capital purposes, for capital expenditures and to ensure access to funds at specified terms and conditions. Substantially all of the Company s commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for credit losses.

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The Company s policies generally require that letters of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

Outstanding commitments and letters of credit are approximately as follows (dollars in thousands):

#### Contract or Notional Amount

	J	une 30, 2002	Dec	ember 31, 2001
	(Uı	naudited)		
Commitments to extend credit Letters of credit	\$	28,108 1,103	\$	21,394 1,042

The Company is subject to various claims and legal actions occurring in the normal course of business. The Company accrues for estimated losses in the accompanying financial statements for those matters where management believes the likelihood of an adverse outcome is probable and the amount of the loss is reasonably estimable. After consultation with legal counsel, management currently believes the outcome of outstanding legal proceedings, claims and litigation involving the Company will not have a material adverse effect on the Company s business, financial condition or results of operation.

Guaranty Leasing Company, a non-bank subsidiary of the Bank, is a substantial partner in various complex equipment leasing transactions primarily originated in 1992, 1994 and 1995 involving leveraged leases. During 2001 and 1998, Guaranty Leasing was informed by the Internal Revenue Service (the Service) that certain losses taken by the Partnership during 1992 and 1994 through 1996 amounting to approximately \$1.7 million would be disallowed. The Partnership plans to appeal the Service's determination and to actively contest the Service's position. However, if the Service is ultimately successful in re-determining the amount of the Partnership's taxable loss, the Company's tax liability would be increased. Such adjustment may have a material adverse effect on the Company's consolidated financial statements.

There can be no assurance that the Service will not contest and ultimately disallow similar types of deductions and losses for other open tax years by the Partnerships in which Guaranty Leasing has ownership. If the Service is successful in its challenge of the Partnership s losses, the potential additional tax liability to the Company may have a material adverse effect on its consolidated financial statements.

11

### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements in this Quarterly Report on Form 10-Q include forward-looking information within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the Safe Harbor created by those sections. These forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include, but are not limited to, the following factors: competitive pressure in the banking industry significantly increasing; changes in the interest rate environment reducing margins; general economic conditions, either nationally or regionally, are less favorable than expected, resulting in, among other things, a deterioration in credit quality and an increase in the provision for possible loan losses; changes in the regulatory environment; changes in business conditions; volatility of rate sensitive deposits; operational risks including data processing system failures or fraud; asset/liability, matching risks and liquidity risks; and changes in the securities markets and the factors contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2001 as filed with the Securities and Exchange Commission.

These risks and uncertainties are beyond the Company s control and, in many cases, the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements. When used in this document, the words believes, plans, expects, anticipates, intends, continue, may, will, of such terms and similar expressions as they relate to the Company, its customers or its management are intended to identify forward-looking statements.

should or the negative

#### GENERAL OVERVIEW

Guaranty Bancshares, Inc. (the Company ) is a registered bank holding company that derives substantially all of its revenues and income from the operation of its subsidiary, Guaranty Bank (the Bank ). The Bank is a full service bank that provides a broad line of financial products and services to small and medium-sized businesses and consumers through ten banking locations in the Texas communities of Mount Pleasant (two offices), Bogata, Commerce, Deport, Paris, Pittsburg, Sulphur Springs, Talco and Texarkana. The Company also maintains a loan production office in Fort Stockton, Texas.

#### FINANCIAL OVERVIEW

Net earnings for the six months ended June 30, 2002 were \$2.1 million, or \$0.69 per share, compared with \$1.5 million, or \$0.48 per share, for the six months ended June 30, 2001, an increase of \$614,000 or 42.0%. The increase is due primarily to an increase in net interest income of \$1.7 million, or 26.8%, and an increase in noninterest income of \$159,000, or 6.8%, offset by an increase in noninterest expense of \$592,000, or 9.1%, an increase in provision for loan losses of \$360,000, or 105.9%, and an increase in provision for income taxes of \$292,000, or 70.7%. These increases are due in part to the growth in loans, in deposits and in net earnings. Net earnings for the three months ended June 30, 2002 were \$1.1 million, or \$0.36 per share, compared with \$723,000, or \$0.24 per share, for the three months ended June 30, 2001, an increase of \$370,000, or 51.2%. The increase is primarily due to an increase in net interest income and noninterest income and a gain on sale of securities during the quarter partially offset by an increase in noninterest expense primarily due to additional employee compensation and benefits cost.

The first six months of 2002 showed steady growth. Gross loans increased to \$348.0 million at June 30, 2002, from \$331.3 million at December 31, 2001, an increase of \$16.7 million, or 5.0%. Total assets increased to \$491.5 million at June 30, 2002, compared with \$460.5 million at December 31, 2001. The increase of \$31.0 million in total assets resulted primarily from the investment of increased deposits of \$19.5 million, and a net increase in FHLB advances of \$9.8 million. Total deposits increased to \$402.8 million at June 30, 2002 compared to \$383.3 million at December 31, 2001, an increase of \$19.5 million, or 5.1%.

12

Total shareholders equity was \$33.7 million at June 30, 2002, compared with \$31.8 million at December 31, 2001, an increase of \$1.9 million, or 6.0%. This increase was due to earnings for the period of \$2.1 million and an increase in accumulated other comprehensive income of \$405,000 offset by the purchase of 10,000 shares of treasury stock at a cost of \$130,000, and the payment of dividends of \$450,000.

#### RESULTS OF OPERATIONS

#### **Interest Income**

Interest income for the six months ended June 30, 2002 was \$14.3 million, a decrease of \$835,000, or 5.5%, compared with the six months ended June 30, 2001. Despite the increase in average interest-earning assets, interest income decreased primarily due to lower interest rates earned on earning assets as a result of the falling interest rate environment. The average interest rate earned on interest-earning assets decreased from 8.02% during the six months ended June 30, 2001 to 6.66% during the six months ended June 30, 2002. Average loans were \$334.3 million for the six months ended June 30, 2002, compared with \$290.6 million for the six months ended June 30, 2001, an increase of \$43.7 million, or 15.0%. Average securities were \$84.9 million for the six months ended June 30, 2002, compared with \$68.5 million for the six months ended June 30, 2001, an increase of \$16.4 million or 23.9%. Interest income for the three months ended June 30, 2002 was \$7.2 million, a decrease of \$299,000, or 4.0%, compared with the three months ended June 30, 2001. The decrease was primarily due to a decrease in the average yield on interest-earning assets from 7.84% during the three months ended June 30, 2001 to 6.54% during the three months ended June 30, 2002.

#### **Interest Expense**

Interest expense on deposits and other interest-bearing liabilities was \$6.2 million for the six months ended June 30, 2002, compared with \$8.8 million for the six months ended June 30, 2001, a decrease of \$2.6 million, or 28.9%. The decrease in interest expense is due primarily to a lower average rate paid on interest-bearing liabilities, which decreased from 5.31% for the six months ended June 30, 2001, to 3.35% for the six months ended June 30, 2002. The effect of this decrease was partially offset by growth in the average volume of interest-bearing liabilities. Average interest bearing deposits were \$331.8 million for the six months ended June 30, 2002, compared to \$317.5 million for the six months ended June 30, 2001, an increase of \$14.3

GENERAL OVERVIEW 10

million or 4.5%. Average Federal Home Loan Bank (FHLB) advances were \$36.3 million for the six months ended June 30, 2002 compared to \$8.7 million for the six months ended June 30, 2001, an increase of \$27.6 million or 317.8%. Average long-term debt remained at \$7.0 million for both comparative periods. Interest expense was \$3.1 million for the three months ended June 30, 2002, compared with \$4.3 million for the three months ended June 30, 2001, a decrease of \$1.2 million, or 27.5%. The decrease for the comparable three-month periods was also due to decreases in average interest rates of interest-bearing liabilities offset by increases in average balances.

#### **Net Interest Income**

Net interest income was \$8.0 million for the six months ended June 30, 2002 compared with \$6.3 million for the six months ended June 30, 2001, an increase of \$1.7 million, or 26.8%. The increase in net interest income resulted primarily from growth in average interest-earning assets to \$432.3 million for the six months ended June 30, 2002, from \$379.7 million for the six months ended June 30, 2001, an increase of \$52.5 million, or 13.8%, offset by growth in average interest-bearing liabilities to \$375.1 million for the six months ended June 30, 2002, from \$333.2 million for the six months ended June 30, 2001, an increase of \$41.9 million, or 12.6%. Net interest income was \$4.1 million for the three months ended June 30, 2002, compared with \$3.2 million for the three months ended June 30, 2001, an increase of \$875,000, or 27.2%. The net interest margin increased from 3.37% to 3.72% for the three months ended June 30, 2002 and from 3.36% to 3.75% for the six months ended June 30, 2002 compared to the same three and six month periods ended June 30, 2001. These increases can be attributed to the fact that the percentage growth in average interest-earning assets exceeded the percentage growth in average interest-bearing liabilities to increase.

13

The Company s net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as a volume change. It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as a rate change. The following tables set forth, for each category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest earned or paid on such amounts, and the annualized average rate earned or paid for the three and six months ended June 30, 2002 and 2001, respectively. The tables also set forth the average rate earned on total interest-earning assets, the average rate paid on total interest-bearing liabilities, the net interest spread and the net interest margin for the same periods. The net interest spread is the difference between the average rate earned on total interest-earning assets less the average rate paid on total interest-bearing liabilities. The net interest margin is net interest income as a percentage of average interest-earning assets. Average balances are derived from daily average balance, which include nonaccrual loans in the loan portfolio.

14

Thron	Monthe	Endad	June 30.

	2002					2001					
	Average Outstanding Balance		E	nterest arned/ Paid	Average Yield/ Rate	Average Outstanding Balance		Interest Earned/ Paid		Average Yield/ Rate	
					(Dollars in (Unau		/				
Assets					(		/				
Interest-earning assets:											
Loans	\$	337,799	\$	5,935	7.05%	\$	291,814	\$	6,129	8.42%	
Securities		90,320		1,203	5.34%		70,112		1,130	6.46%	
Federal funds sold		13,213		56	1.70%		21,135		234	4.44%	
Interest-bearing deposits in											
other financial institutions		30			1.70%		106			3.90%	
Total interest-earning assets		441,362		7,194	6.54%		383,167		7,493	7.84%	
Less allowance for loan losses		(3,373)					(2,778)				

Interest Expense 11

#### Three Months Ended June 30,

Total interest-earning assets, net of allowance		437,989					380,389		
Non-earning assets:									
Cash and due from banks		14,428					11,803 13,561		
Premises and equipment Interest receivable and		13,445					13,301		
other assets		16,997					18,023		
Other real estate owned		1,837					511		
Total assets	\$	484,696				\$	424,287		
Liabilities and shareholders equity									
Interest-bearing liabilities: NOW, savings, and money									
market accounts	\$	107,001	\$	395	1.48%	\$	105,759	\$ 719	2.73%
Time deposits		230,407		2,119	3.69%		216,020	3,264	6.06%
Total interest-bearing		227 400		2.711	2000		224 550	2.002	1069
deposits FHLB advances and federal funds purchased		337,408 39,627		2,514 395	2.99% 4.00%		321,779 6,418	3,983 97	4.96% 6.06%
Long-term debt		7,000		190	10.89%		7,000	193	11.06%
Total interest-bearing									
liabilities		384,035	\$	3,099	3.24%		335,197	\$ 4,273	5.11%
Noninterest-bearing liabilities:									
Demand deposits		62,592					54,295		
Accrued interest, taxes and other liabilities		4.500					4 202		
omer naomnes	_	4,592				_	4,283		
Total liabilities		451,219					393,775		
Shareholders equity		33,477					30,512		
Total liabilities and									
shareholders equity	\$	484,696				\$	424,287		
Net interest income			\$	4,095				\$ 3,220	
Net interest spread					3.30%				2.73%
Net interest margin					3.72%				3.37%
		1.	5						

#### Six Months Ended June 30,

	2002			2001	
Average	Interest	Average	Average	Interest	Average
Outstanding Balance	Earned/ Paid	Yield/ Rate	Outstanding Balance	Earned/ Paid	Yield/ Rate

Net Interest Income 12

#### Six Months Ended June 30,

				(Ullat	iuite	1)			
\$		\$		7.16%	\$	290,607	\$	12,339	8.56%
									6.67%
	12,968		105	1.63%		20,539		503	4.94%
	35			1.70%		66			3.90%
	432,251		14,274	6.66%		379,743		15,109	8.02%
	(3,364)					(2,716)			
	428,887					377,027			
	12 004					11.040			
	13,307					13,300			
	17,011					17,875			
_	1,306					424			
\$	474,605				\$	420,726			
\$	107,170 224,594	\$	797 4,337	1.50% 3.89%	\$	104,654 212,853	\$	1,615 6,505	3.11% 6.16%
									5.16%
	36,335 7,000		731 374	4.06% 10.77%		8,697 7,000		383	6.26% 11.03%
	375,099	\$	6,239	3.35%		333,204	\$	8,773	5.31%
	61,679					53,141			
_	4,769					4,009			
	441,547					390,354			
_						30,372			
\$	474 605				\$	420.726			
Ψ	17 1,003				Ψ	120,720			
		\$	8,035				\$	6,336	
				3.31%					2.71%
	\$	\$4,918 12,968 35 432,251 (3,364) 428,887 13,894 13,507 17,011 1,306 \$ 474,605 \$ 107,170 224,594 331,764 36,335 7,000 375,099 41,547 33,058	\$4,918 12,968 35 432,251 (3,364) 428,887 13,894 13,507 17,011 1,306 \$ 474,605 \$ 107,170 224,594 331,764 36,335 7,000 375,099 \$ 61,679 4,769 441,547 33,058 \$ 474,605	\$4,918 2,291 12,968 105  35  432,251 14,274  (3,364)  428,887  13,894 13,507  17,011 1,306  \$ 474,605  \$ 107,170 \$ 797 224,594 4,337  331,764 36,335 731 7,000 374  375,099 \$ 6,239  61,679 4,769  441,547 33,058  \$ 474,605	\$ 334,330 \$ 11,878 7.16% 84,918 2,291 5.44% 12,968 105 1.63% 35 1.70%  432,251 14,274 6.66% (3,364)  428,887 13,894 13,507 17,011 1,306  \$ 474,605  \$ 107,170 \$ 797 1.50% 224,594 4,337 3.89%  331,764 5,134 3.12% 36,335 731 4.06% 7,000 374 10.77%  375,099 \$ 6,239 3.35%  61,679 4,769  441,547 33,058  \$ 474,605	\$ 334,330 \$ 11,878 7.16% \$ 84,918 2,291 5.44% 12,968 105 1.63% 35 1.70% 432,251 14,274 6.66% (3,364)  \$ 428,887	84,918       2,291       5,44%       68,531         12,968       105       1.63%       20,539         35       1.70%       66         432,251       14,274       6.66%       379,743         (3,364)       (2,716)         428,887       377,027         13,894       11,840         13,507       13,560         17,011       17,875         1,306       424         \$ 474,605       \$ 420,726         \$ 107,170       \$ 797       1.50%       \$ 104,654         224,594       4,337       3.89%       212,853         331,764       5,134       3.12%       317,507         36,335       731       4.06%       8,697         7,000       374       10.77%       7,000         375,099       \$ 6,239       3.35%       333,204         61,679       53,141       4,009         441,547       33,058       30,372         \$ 474,605       \$ 420,726         \$ 8,035       \$ 420,726	\$ 334,330 \$ 11,878 7.16% \$ 290,607 \$ 84,918 2,291 5,44% 68,531 12,968 105 1,63% 20,539 35 1.70% 66 432,251 14,274 6,66% 379,743 (3,364) (2,716) 428,887 377,027 13,894 11,840 13,507 17,011 17,875 424 \$ 474,605 \$ 420,726 \$ 107,170 \$ 797 1.50% \$ 104,654 \$ 224,594 4,337 3,89% 212,853 31,764 5,134 3,12% 317,507 3,035 7,000 374 10,77% 7,000 375,099 \$ 6,239 3,35% 333,204 \$ 61,679 4,769 4,009 441,547 33,058 30,372 \$ 474,605 \$ 8,035 \$ \$ 420,726	S   334,330   S   11,878   7,16%   S   290,607   S   12,339     84,918   2,291   5,44%   68,531   2,267     12,968   105   1,63%   20,539   503     35

Net Interest Income 13

#### Six Months Ended June 30,

Net interest margin 3.75% 3.36%

16

The following tables present the dollar amount of changes in interest income and interest expense for the major components of interest-earning assets and interest-bearing liabilities and distinguishes between the increase (decrease) related to outstanding balances and the volatility of interest rates. For purposes of these tables, changes attributable to both rate and volume that can be segregated have been allocated (dollars in thousands):

		Three Mon	ths Ended Ju	ne 30,						
		2002 vs. 2001								
	Increase (Decrease) Due to									
	Volume		Rate		Fotal					
		J)	Jnaudited)							
Interest-earning assets:										
Loans	\$ 3,87		(4,066)	\$	(194)					
Securities	1,30		(1,233)		73					
Federal funds sold	(35	52)	174		(178)					
Interest-bearing deposits in other										
financial institutions		(3)	3							
Total change in interest income	4,82	23	(5,122)		(299)					
Interest-bearing liabilities:										
NOW, savings, and money market										
accounts	3,39		(3,715)		(324)					
Time deposits	87		(2,017)		(1,145)					
FHLB advances	2,01	12	(1,714)		298					
Long-term debt			(3)		(3)					
Total change in interest expense	6,27	75	(7,449)		(1,174)					
Total change in net interest income	\$ (1,45	52) \$	2,327	\$	875					

17

Six Months Ended June 30,							
	2002 vs. 2001						
Increase (							
Due	e to						
Volume	Rate	Total					

Net Interest Income 14

#### Six Months Ended June 30,

		(Unaudited)	
Interest-earning assets:			
Loans	\$ 3,743	\$ (4,204)	\$ (461)
Securities	1,093	(1,069)	24
Federal funds sold	(374)	(24)	(398)
Interest-bearing deposits in other			
financial institutions	(1)	1	
Total change in interest income	4,461	(5,296)	(835)
Interest-bearing liabilities:			
NOW, savings, and money market			
accounts	78	(896)	(818)
Time deposits	723	(2,891)	(2,168)
FHLB advances	1,730	(1,269)	461
Long-term debt		(9)	(9)
Total change in interest expense	2,531	(5,065)	(2,534)
Total change in net interest income	\$ 1,930	\$ (231)	\$ 1,699

#### **Provision for Loan Losses**

Provisions for loan losses are charged to income to bring the total allowance for loan losses to a level deemed appropriate by management of the Company based on such factors as the industry diversification of the Company s commercial loan portfolio, the effect of changes in the local real estate market on collateral values, the results of recent regulatory examinations, the effects on the loan portfolio of current economic indicators and their probable impact on borrowers, the amount of charge-offs for the period, the amount of nonperforming loans and related collateral security, the evaluation of the Company s loan portfolio by Independent Bank Services, L.C. and the annual examination of the Company s financial statements by its independent auditors. The provision for loan losses for the six months ended June 30, 2002, was \$700,000 compared with \$340,000 for the six months ended June 30, 2001, an increase of \$360,000, or 105.9%. The provision for loan losses for the three months ended June 30, 2001, an increase of \$265,000, or 143.2%. The increase for the six month period was due to the increase in average loans of \$43.7 million, or 15.0% over the period. Management believes increasing the allowance for loan losses is prudent as total loans, particularly higher-risk commercial, construction, and consumer loans, increase. The increase is also due to the unstable economic conditions and interest rate environment.

#### **Noninterest Income**

The following table presents, for the periods indicated, the major categories of noninterest income (dollars in thousands):

18

Three M	
2002 2001	
Jn	

Provision for Loan Losses

15

	Three Mor June	nths Er e 30,	nded	Six Mont Jun	hs End e 30,	ded	
Service charges on deposit accounts	\$ 761	\$	687	\$ 1,405	\$	1,305	
Fee income	199		157	372		336	
Fiduciary income	38		30	77		63	
Other noninterest income	197		167	338		329	
Realized gain on securities	 280		51	 317		317	
Total noninterest income	\$ 1,475	\$	1,092	\$ 2,509	\$	2,350	

The Company s primary sources of recurring noninterest income are service charges on deposit accounts and fee income. Noninterest income for the three and six-months period ended June 30, 2002 increased \$383,000, or 35.1% and \$159,000 or 6.8%, respectively, over the same periods ended June 30, 2001. The increase in noninterest income for the three and six-month periods ended June 30, 2002 was primarily due to increases in service charges on deposit accounts created by an increase in the number of deposit accounts and increases in fee income due to increases in check cashing fee income and debit card fee income. The Company had net gains on sales of securities of \$317,000 for the six month period ended June 30, 2002 and the six month period ended June 30, 2001.

#### **Noninterest Expenses**

The following table presents, for the periods indicated, the major categories of noninterest expenses (dollars in thousands):

	Three Months Ended June 30,						June 30,				
	2002			2001	2002		2002				
		(Unau	ıdited)			(Unau	idited)				
Employee compensation and benefits	\$	2,107	\$	1,790	\$	4,214	\$	3,710			
Non-staff expenses:											
Net bank premises expense		486		460		960		924			
Office and computer supplies		65		63		133		145			
Legal and professional fees		50		121		196		191			
Advertising		94		69		165		141			
Postage		48		53		94		96			
FDIC insurance		16		21		33		38			
Other		708		630		1,269		1,227			
Total non-staff expenses		1,467		1,417		2,850		2,762			
Total noninterest expenses	\$	3,574	\$	3,207	\$	7,064	\$	6,472			

Employee compensation and benefits expense increased \$317,000, or 17.7%, and \$504,000, or 13.6%, for the three and six months ended June 30, 2002 compared to the same periods in 2001. The increase for both the three and six month periods ended June 30, 2002 was due primarily to normal salary increases and additional staff placement in the Mt. Pleasant, Texarkana, and Paris locations to handle customer growth. The number of full-time equivalent employees was 209 at June 30, 2002, compared with 195 at June 30, 2001, an increase of 7.2%.

19

Non-staff expenses increased \$50,000, or 3.5%, and \$88,000, or 3.2%, for the three and six months ended June 30, 2002, compared with the same periods in 2001. Net bank premises expense increased \$26,000, or 5.7% and \$36,000, or 3.9% over the comparable periods due to higher building maintenance expense and increased property tax expense. Advertising also increased

Noninterest Income 16

during the same periods by \$25,000, or 36.2% and \$24,000, or 17.0% due to additional advertising in some of the Company s markets.

Other non-staff expenses increased \$78,000, or 12.4% and \$42,000, or 3.4%, over the comparable three and six month periods. These increases were partially the result of increase in software support fees, ATM and debit card expenses, and audit fees.

#### **Income Taxes**

Income tax expense increased \$292,000 to \$705,000 for the six months ended June 30, 2002 from \$413,000 for the same period in 2001. Income tax expense was \$453,000 for the three months ended June 30, 2002 compared with \$197,000 for the three months ended June 30, 2001, an increase of \$256,000. The increase for the three and six month period is primarily attributable to the increase in income before income taxes and also the result of fewer tax deductions available from the Company s leveraged leasing activities. The income stated on the consolidated statement of earnings differs from the taxable income due to tax-exempt income, the amount of non-deductible interest expense and the amount of other non-deductible expense.

#### FINANCIAL CONDITION

#### Loan Portfolio

Gross loans were \$348.0 million at June 30, 2002, an increase of \$16.7 million, or 5.0%, from \$331.3 million at December 31, 2001. Loan growth occurred primarily in 1 4 family residential loans and in the construction and land development loans due to good loan demand in the various markets that the Company serves.

The following table summarizes the loan portfolio of the Company by type of loan as of June 30, 2002 and December 31, 2001 (dollars in thousands):

June 30, 2002		December 31, 2001		
Amount	Percent	Amount	Percent	
(Unaud	lited)			
\$ 64,096	18.42%	\$ 66,641	20.12%	
8,610	2.47	8,589	2.59	
12,229	3.51	9,492	2.87	
137,488	39.51	126,114	38.07	
9,687	2.78	9,794	2.96	
73,399	21.09	68,165	20.58	
9,205	2.65	9,333	2.81	
33,249	9.57	33,127	10.00	
\$ 347,963	100.00%	\$ 331,255	100.00%	
	Amount (Unauc) \$ 64,096	Amount         Percent           (Unaudited)           \$ 64,096         18.42%           8,610         2.47           12,229         3.51           137,488         39.51           9,687         2.78           73,399         21.09           9,205         2.65           33,249         9.57	Amount         Percent         Amount           (Unaudited)         \$ 64,096         18.42%         \$ 66,641           8,610         2.47         8,589           12,229         3.51         9,492           137,488         39.51         126,114           9,687         2.78         9,794           73,399         21.09         68,165           9,205         2.65         9,333           33,249         9.57         33,127	

20

#### **Allowance for Loan Losses**

In originating loans, the Company recognizes that it will experience credit losses and the risk of loss will vary with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a collateralized loan, the quality of the collateral for such loan. The Company maintains an allowance for loan losses in an amount that it believes is adequate for estimated losses in its loan portfolio. Management determines the adequacy of the allowance through its evaluation of the loan portfolio. In addition to unallocated allowances, specific allowances are provided for individual loans when ultimate collection is considered questionable by management after reviewing the current status of loans which are contractually past due and considering the net realizable value of the collateral

Noninterest Expenses 17

for the loan. Loans are charged-off against the allowance for loan losses when appropriate. Although management believes it uses the best information available to make determinations with respect to the allowance for loan losses, future adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations. Loan charge-offs, net of recoveries, during the six month period ended June 30, 2002 increased \$346,000 or 279.0% over the same period ended June 30, 2001. This increase is due primarily to additional charge-offs recognized during the period caused by the Company s aggressive position on identifying problem assets. At June 30, 2002 and June 30, 2001, the allowance for loan losses totaled \$3.6 million or 1.03% of gross loans and \$2.8 million or 0.93% of gross loans respectively. The allowance for loan losses as a percentage of nonperforming loans was 77.69% at June 30, 2002.

Set forth below is an analysis of the allowance for loan losses for the periods indicated (dollars in thousands):

		Six months ended June 30, 2002		Six months ended June 30, 2001	
		(Unaudited)			
Average loans outstanding	\$	334,330	\$	290,607	
Gross loans outstanding at end of period	\$	347,963	\$	300,322	
Allowance for loan losses at beginning of period Provision for loan losses	\$	3,346 700	\$	2,578 340	
Charge-offs: Commercial and industrial Real estate Consumer		(46) (358) (178)		(117) (44) (141)	
Recoveries: Commercial and industrial Real estate Consumer		20 53 39		24 118 36	
Net loan recoveries (charge-offs)	_	(470)		(124)	
Allowance for loan losses at end of period	\$	3,576	\$	2,794	
Ratio of allowance to end of period loans Ratio of net charge-offs to average loans Ratio of allowance to end of period nonperforming loans		1.03% 0.14% 77.69%		0.93% 0.04% 57.89%	
21					

#### NONPERFORMING ASSETS

Nonperforming assets were \$6.5 million at June 30, 2002 compared with \$6.2 million at December 31, 2001. Nonaccrual loans increased \$198,000 from \$3.7 million at December 31, 2001 to \$3.9 million at June 30, 2002. This increase is due primarily to certain commercial lines being added to non-accrual status. These lines are currently in a liquidation mode. They have collateral values, which exceed the total debt, and no loss is anticipated. Accruing loans 90 or more days past due decreased \$1.2 million, from \$1.9 million at December 31, 2001 to \$668,000 at June 30, 2002. This decrease is due primarily to collection efforts of previously past due credits. Other real estate increased \$1.3 million during the same period. This increase is primarily the result of loans that were foreclosed on during the period totaling \$2.7 million, net of sales of properties with a carrying value of \$1.4 million. Management anticipates minimal losses on the total of these new nonperforming assets.

The ratio of nonperforming assets to total loans and other real estate was 1.86% and 1.87% at June 30, 2002, and December 31, 2001, respectively.

The following table presents information regarding nonperforming assets as of the dates indicated (dollars in thousands):

Allowance for Loan Losses

	-	June 30, 2002		December 31, 2001	
Nonaccrual loans Accruing loans 90 or more days past due	(Una				
	\$	3,935 668	\$	3,737 1,912	
Total nonperforming loans Other real estate		4,603 1,896		5,649 562	
Total nonperforming assets	\$	6,499	\$	6,211	

#### **SECURITIES**

Securities totaled \$94.7 million at June 30, 2002, an increase of \$13.0 million from \$81.7 million at December 31, 2001. At June 30, 2002, securities represented 19.3% of total assets compared with 17.7% of total assets at December 31, 2001. The average yield on securities for the six months ended June 30, 2002 was 5.44% compared with 6.67% for the same period in 2001. At June 30, 2002, securities included \$14.8 million in U.S. Government securities, \$49.1 million in mortgage-backed securities, \$27.6 million in collateralized mortgage obligations, \$2.6 million in equity securities, and \$633,000 in municipal securities. The average life of the securities portfolio at June 30, 2002, is approximately 3.08 years, however, all of the Company s securities are classified as available-for-sale.

#### **OTHER ASSETS**

Other assets totaled \$8.7 million at June 30, 2002 compared to \$11.4 million at December 31, 2002, a decrease of \$2.7 million or 23.7%. This decrease resulted primarily from the collection of a receivable of \$3.0 million as of December 31, 2001 reflecting the settlement of the Company s lawsuit against Guaranty Federal.

#### **DEPOSITS**

At June 30, 2002, demand, money market and savings deposits account for approximately 43.2% of total deposits, while certificates of deposit made up 56.8% of total deposits. Total deposits increased \$19.5 million, or 5.1% from December 31, 2001 to June 30, 2002. This increase comes primarily from an increase in certificate of deposits of \$15.2 million, or 7.1%, due to the offering of competitive yields on these deposits, and an increase in noninterest bearing accounts of \$4.0 million, or 6.3%, due to an increase in the number of deposit accounts. Noninterest-bearing demand deposits totaled \$67.8 million, or 16.8% of total deposits, at June 30, 2002, compared with \$63.7 million, or 16.6% of total deposits, at December 31, 2001. The average cost of deposits, including noninterest-bearing demand deposits, is 2.61% for the six months ended June 30, 2002 compared with 4.38% for the same period in 2001.

22

#### LIQUIDITY

The Company s asset/liability management policy is intended to maintain adequate liquidity for the Company. Liquidity involves the Company s ability to raise funds to support asset growth or reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements and otherwise to operate the Company on a continuing basis. The Company s liquidity needs are primarily met by growth in core deposits. Although access to purchased funds from correspondent banks is available and has been utilized on occasion to take advantage of investment opportunities, the Company does not continually rely on these external-funding sources. The cash and federal funds sold position, supplemented by amortizing investments along with payments and maturities within the loan portfolio, has historically created an adequate liquidity position.

The Company s cash flows are composed of three classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. As summarized in the unaudited condensed consolidated statements of cash flows, the most significant transactions which affected the Company s level of cash and cash equivalents,

cash flows, and liquidity during the first six months of 2002 were securities purchases of \$47.2 million, securities sales of \$19.6 million, the net increase in deposits of \$19.5 million, the net increase in loans of \$19.2 million, securities call, maturities, and principal repayments of \$15.3 million, and the net increase in short-term FHLB advances of \$9.8 million.

#### CAPITAL RESOURCES

Both the Board of Governors of the Federal Reserve System (Federal Reserve), with respect to the Company, and the Federal Deposit Insurance Corporation (FDIC), with respect to Guaranty Bank, have established certain minimum risk-based capital standards that apply to bank holding companies and federally insured banks, respectively. As of June 30, 2002, the Company s Tier 1 risk-based capital, total risk-based capital and leverage capital ratios were 11.41%, 12.47%, and 7.92%, respectively. As of June 30, 2002, the Bank s risk-based capital ratios remain above the levels required for the Bank to be designated as well capitalized by the FDIC with Tier 1 risk-based capital, total risk-based capital and leverage capital ratios of 11.07%, 12.12%, and 7.96%, respectively. Management is not aware of any conditions or events subsequent to June 30, 2002 that would change the Company s or the Bank s capital category.

#### RECENT ACCOUNTING PRONOUNCEMENTS

As discussed in Note 2 Recent Accounting Pronouncements in the Notes to Consolidated Financial Statements included elsewhere in this report, the Company implemented new accounting standards related to accounting for goodwill and intangible assets beginning January 1, 2002. Also refer to this note for a summary of new accounting standards issued during the six months ended June 30, 2002.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in the market risk information disclosed in the Company's Form 10-K for the year ended December 31, 2001. See Form 10-K, Item 7A, Quantitative and Qualitative Disclosures about Market Risk.

23

#### PART II OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The Company is subject to various claims and legal actions occurring in the normal course of business. The Company accrues for estimated losses in the accompanying financial statements for those matters where management believes the likelihood of an adverse outcome is probable and the amount of the loss is reasonably estimable. After consultation with legal counsel, management currently believes the outcome of outstanding legal proceedings, claims and litigation involving the Company will not have a material adverse effect on the Company s business, financial condition or results of operation.

#### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of shareholders was held on April 16, 2002. The following matters were submitted for approval to the shareholders:

1. The election of two Class III directors, Tyson T. Abston and Bill Priefert; four Class II directors, Jonice Crane, C.A. Hinton, Sr., Arthur B. Scharlach, Jr., and Gene Watson with 2,402,922 votes for and 91 votes abstaining.

2. To ratify the appointment of McGladrey & Pullen, LLP as independent auditors. 2,402,672 votes for, 91 votes against and 250 votes abstaining.

#### **ITEM 5. OTHER INFORMATION**

None

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) The following documents are filed as part of this Quarterly Report on Form 10Q:
  - (1) Exhibits The following exhibits are filed as a part of this Quarterly Report on Form 10Q:
    - 11 Statement regarding computation of earnings per share
    - 99 Certification of Chief Executive Officer and Chief Financial Officer
- (b) Reports on Form 8-K

No reports on Form 8-K were filed by Guaranty Bancshares, Inc., during the three months ended June 30, 2002.

24

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**GUARANTY BANCSHARES, INC.** 

(Registrant)

Date: August 12, 2002 By: /s/ Arthur B. Scharlach, Jr.

Arthur B. Scharlach, Jr.

President

(Principal Executive Officer)

Date: August 12, 2002 By: /s/ Clifton A. Payne

Clifton A. Payne

Senior Vice President and Chief Financial Officer

(Principal Financial Officer)

25

#### INDEX TO EXHIBITS

Exhibit Description Page Number
Number

11

INDEX TO EXHIBITS 21

Statement regarding computation of earnings per share

Reference is hereby made to Note 3 of Notes to Consolidated Financial Statements on page 10 hereof.

Certification of Chief Executive Officer and

Page 27

Chief Financial Officer

99

26

**INDEX TO EXHIBITS** 22