BANK BRADESCO Form 6-K May 20, 2003

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May, 2003

**Commission File Number 1-15250** 

# BANCO BRADESCO S.A.

(Exact name of registrant as specified in its charter)

# **BANK BRADESCO**

(Translation of Registrant's name into English)

Cidade de Deus, s/n, Vila Yara 06029-900 - Osasco - SP Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the regis	strant files or wi	Il file annual reports under cover Form 20-F or Form 40-F.
For	rm 20-FX	_ Form 40-F
•	•	hing the information contained in this Form is also thereby Rule 12g3-2(b) under the Securities Exchange Act of 1934.
	Yes	_ NoX
		<u>.</u>

## 1. Analysis of Consolidated Results

## Financial Market Indicators (%)

Index	2001		2002	2003	
	$1^{\rm st}$ Qtr.	4 <sup>th</sup> Qtr.	$1^{ m st}$ Qtr.	$4^{ t th}$ Qtr.	1 <sup>st</sup> Qtr.
CDI	3.56	4.37	4.20	4.98	5.68
IBOVESPA - Average	(7.15)	28.12	(2.38)	30.69	0.04
USD - Commercial rate	10.55	(13.14)	0.14	(9.28)	(5.10)
IPCA - IBGE	1.42	2.21	1.49	6.56	5.13
TJLP	2.22	2.41	2.41	2.41	2.63

## Compulsory Deposit Rates (%)

Index	2001		2002	2003	
	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	$1^{\rm st}$ Qtr.
Demand Deposits (1)	45	45	45	45	60
Additional (2)	_	_	_	8	8
Time Deposits (3)	_	10	10	15	15
Additional (2)	_	_	_	8	8
Savings Deposits (4)	15	15	15	20	20
Additional (2)	_	_	_	10	10

- (1) Cash deposit no remuneration
- (2) Cash deposit SELIC rate
- (3) Deposit in Government Securities
- (4) Cash deposit Reference Rate (TR) + interest of 6.17% p.a.

## Rates and Limits (%)

Index	200	1	2002	2003	
	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.
Income tax	25	25	25	25	25
Social contribution	9	9	9	9	9
PIS	0.65	0.65	0.65	0.65	0.65
COFINS	3	3	3	3	3
Legal reserve on net income	5	5	5	5	5
Maximum fixed assets (*)	70	70	70	50	50
Minimum capital - Basel (**)	11	11	11	11	11

<sup>(\*)</sup> On adjusted reference equity

## Forward Looking Statements

This Report on Economic and Financial Analysis contains forward-looking statements relating to our business which are based on management s current

<sup>(\*\*)</sup> Reference equity may not be lower than 11% of weighted assets

expectations, estimates and projections about future events and financial trends which could affect our business. Words such as: believes, anticipates, plans, expects, intends, aims, evaluates, predicts, foresees, guidelines, should and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks and uncertainties which are difficult to predict and which could be beyond our control. Furthermore, certain forward-looking statements are based on assumptions which future events may prove to be inaccurate. Therefore, actual results may differ materially from the plans, objectives, expectations, projections and intentions expressed or implied in such forward-looking statements.

Factors which could cause actual results to differ materially include, among others, changes in regional, national and international commercial and economic conditions; inflation rates, increases in customer default and any other delays in credit operations; increases in the allowance for loan loss; loss of funding capacity; loss of clientele or revenues; our capacity to sustain and improve performance; changes in interest rates which could, among others, have an adverse effect on our margins; competition in the banking sector, in financial services, credit card services, insurance, asset management and other related sectors; government regulations and fiscal matters; disputes or adverse legal proceedings or ruling; as well as credit risks and other loan and investment activity risks.

Accordingly, the reader should not place undue reliance on these forward-looking statements. In any case, these forward-looking statements are valid only as of the date they are made. Except as required under applicable legislation, we assume no obligation whatsoever to update these statements, whether as a result of new information, future events or any other motive.

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Collection and Tax and Utility Collections Stock, Custody and Controllership Services

Investments in Infrastructure, Information Technology and Telecommunications  ${\tt BCN}$ 

Banco Finasa

Banco Mercantil de São Paulo

Bradesco S.A. CTVM

Bradesco Securities Inc.

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Bradesco Consórcios Ltda.

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Private Pension Plans

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Certain figures included in this document have been subject to rounding adjustments accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precide them.

# 1. Analysis of Consolidated Results

# Profitability

The return on annualized stockholders' equity for the first quarter of 2003 (1Q03) was 18.5% and annualized return on Total Assets was 1.4%

Net Income for the period from January 1st to March 31, 2003 increased by 19.5%, as compared to the same period in 2002. Net income for 1003 was 100000 million, a decrease of 100000 in comparison with the fourth quarter of 100000 million, a decrease of 100000 in comparison with the fourth quarter of 100000 million, a decrease of 100000 in comparison with the fourth quarter of 100000 million, a decrease of 100000 in comparison with the fourth quarter of 100000 million.

Comparative Statement of Income (In millions of reais)

	1 st	1 <sup>st</sup>		4th	ı 1st	
	Qtr.		Var.	Qtr.	_	Var.
	2002	2003	%	2002	2003	var. %
INCOME FROM LENDING AND TRADING	2002	2000	Ü	2002	2000	Ŭ
ACTIVITIES	4,474	7,004	56.5	2,888	7,004	142.5
Credit operations	2,436	2,954		1,520	2,954	94.3
Leasing operations	90	77	(14.4)		77	2.7
Securities (1)	1,578	3,513	122.6	797	3,513	340.8
Foreign exchange transactions	309	99	(68.0)	170	99	(41.8)
Compulsory deposits	61	361	491.8	326	361	10.7
EXPENSES	2,743	4,376	59.5	526	4,376	731.9
INTERESTS AND CHARGES ON:						
Deposits	1,777	3,424	92.7	778	3,424	340.1
Borrowings and onlendings	330	141	(57.3)	(834)	141	(116.9)
Leasing operations	3	3	_	3	3	_
Allowance for loan losses	633	808	27.6	579	808	39.6
INCOME FROM FINANCIAL						
INTERMEDIATION	1,731	2,628	51.8	2,362	2,628	11.3
OTHER OPERATING INCOME (EXPENSES)	(1, 114)	1,488	33.6	(1,703)	(1.488)	(12.6)
Commissions and fees	861	998	15.9	991	998	0.7
Retained insurance premiums,						
private pension plans and						
savings bonds	1,949	2,770	42.1	3,244	2,770	(14.6)
Variation in technical reserves						
for insurance, private						
pension plans and savings bonds		(1,043)			(1,043)	(29.7)
Claims - Insurance operations		(1,019)			(1,019)	8.8
Savings bond redemptions		(198)	8.8	(169)	(198)	17.2
Insurance and pension plan selling						
expenses	(160)	(180)	12.5	(180)	(180)	_
Expenses with pension plan						
benefits and redemptions	(349)		11.7	( /		(23.4)
Personnel expenses		(1,053)			(1,053)	0.6
Other administrative expenses		(1, 101)			(1, 101)	(0.9)
Tax expenses	(204)	(268)	31.4	(258)	(268)	3.9
Equity in the earnings of						
subsidiary and associated						

companies	2	(5)	(350.0)	33	(5)	(115.2)
Other operating income	274	657	139.8	(71)	657	(1.025.4)
Other operating expenses	(456)	(656)	43.9	(205)	(656)	220.0
OPERATING INCOME	617	1,140	84.8	659	1,140	73.0
NON-OPERATING INCOME	(29)	(682)	2,251,7	55	(682)	(1.340.0)
INCOME BEFORE TAXES AND PROFIT						
SHARING	588	458	(22.1)	714	458	(35.9)
PROVISION FOR INCOME TAX AND						
SOCIAL						
CONTRIBUTION	(166)	53	(131.9)	5	53	960.0
MINORITY INTEREST	3	(3)	(200.0)	(21)	(3)	(85.7)
NET INCOME	425	508	19.5	698	508	(27.2)
RETURN ON ANNUALIZED STOCKHOLDERS						
EQUITY (%)	18.3	18.5	_	28.3	18.5	_

<sup>(1)</sup> Including derivative financial instruments for analysis purposes

Analysis of the Statement of Income (in millions of reais)

Income from Credit and Leasing Operations

#### **OUARTER**

1stQtr/2002 1stQtr/2003 % VARIATION 2,526 3,031 20.0

This growth mainly reflects: (i) the increase in average interest rates for 1Q03; and (ii) the increase in the average volume of the credit portfolio for the period, as a result of acquisitions in 1H02, partially offset by negative exchange variation of 5.1% in 1003.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION
1,595 3,031 90.0
This growth mainly reflects: (i) the increase in average interest rates for 1Q03; partially offset by: (ii) negative exchange variation of 5.1% in 1Q03. This account should be analyzed in conjunction with expense for borrowings and onlendings and interest and charges on deposits.

Results of Securities and Financial Derivative Instrument Operations

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 1,578 3,513 122.6

The variation was mainly due to: (i) additional resources from increased funding in 1003, especially technical reserves; and (ii) increase in average interest rates in 1003.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 797 3,513 340.8 The variation was mainly due to: (i) additional resources from increased

additional resources from increased funding in 1003, especially technical reserves; and (ii) increase in average interest rates in 1003. This account should be analyzed in conjunction with expenses for borrowings and onlendings and interest and charges on deposits.

## Results of Foreign Exchange Transactions

### OUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 99 (68.0)This account should be analyzed net of

foreign funding expenses used to finance import/export operations, as described in Note 14 to the financial statements. Net of these deductions, results would total R\$59 in 1Q02 and R\$72 in 1003.

 $4^{th}Qtr/2002$ 1stQtr/2003 % VARIATION 170 99 (41.8)

This account should be analyzed net of foreign funding expenses used to finance import/export operations. Net of these deductions, results would be R\$74 in 4002 and R\$72 in 1003.

### Results of Compulsory Deposits

#### **OUARTER**

1stOtr/2002 1stOtr/2003 % VARIATION 361 491.8 This variation was mainly due to: (i) the increase in the TR reference rate used to remunerate savings account deposits, from 0.55% in 1Q02 to 1.28% in 1003; (ii) SELIC based remuneration of the additional compulsory deposit on demand, time and savings account deposits introduced in 3Q02; and (iii) the increase in the average volume of deposits.

4<sup>th</sup>Otr/2002 1stOtr/2003 % VARIATION 326 361 10.7 This variation was mainly due to: (i) the increase in the TR reference rate used to remunerate savings account deposits, from 0.90% in 4Q02 to 1.28% in 1003; and (ii) the increase in the SELIC rate used to remunerate the additional compulsory deposit on demand, time and savings account deposits from 4.98% in 4Q02 to 5.68% in 1Q03.

Interest and Charges on Deposits

### **OUARTER**

1<sup>st</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 1,777 3,424 92.7 This growth mainly reflects: (i) the increase in average interest rates for 1003; and (ii) the increase in the average volume of funds obtained for the period, partially offset by: (iii) negative exchange variation of 5.1% in 1003, particularly impacting securities issued abroad.

4<sup>th</sup>Qtr/2002 1stQtr/2003 % VARIATION 778 3,424 340.1 This growth mainly reflects: (i) the increase in average interest rates for 1003; and (ii) the increase in the average volume of funds obtained for the period, affected mainly by new issuances of securities abroad in 1003, partially offset by: (iii) negative exchange variation of 5.1% in 1003. This account should be analyzed in conjunction with income on credit and leasing operations and results of securities and derivative financial

instrument operations .

instrument operations .

Expenses for Borrowings and Onlendings

### QUARTER

1stOtr/2002 1stQtr/2003 % VARIATION 330 141 (57.3)

4<sup>th</sup>Qtr/2002 1stQtr/2003 % VARIATION (834)141 (116.9)The variation mainly reflects: (i) average interest rate increases in 1Q03; partially offset by: (ii) less decrease in negative exchange variation compared to 4Q02. This account should be analyzed in conjunction with income on credit and leasing operations and results of securities and derivative financial

The variation was mainly due to: (i) negative exchange variation of 5.1% in 1003; (ii) increase in average interest rates for the period; and to a lesser extent; (iii) increase in the average volume of borrowings and onlendings.

### Financial Margin

### **OUARTER**

 $4^{th}Qtr/2002$ 

1stOtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 2,364 3,436 45.3 The increased margin mainly reflects: (i) average interest rate increases for the period, partially offset by: (ii) negative exchange variation in 1003, on permanent investments abroad. The annualized financial margin on total average assets increased from 8.8% in 1002 to 9.9% in 1003. Adjusting the additional provision for market risk fluctuation recorded/reversed for these periods, annualized financial margin would be 8.9% and 10.4%, respectively.

2,941 3,436 16.8 The oscillation in margin was mainly due to: (i) less decrease in exchange variation compared to 4Q02, relating to permanent investments abroad; and (ii) average interest rate increases for 1Q03. The annualized financial margin on total average assets increased from 8.6% in 4Q02 to 9.9% in 1Q03. Adjusting the additional provision for market risk fluctuation recorded/reversed for these periods, annualized financial margin would be 9.9% and 10.4%, respectively.

1stQtr/2003

% VARIATION

Expenses for Provision for Loan Losses

### QUARTER

1stQtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 808 633 27.6 Excluding the additional provisions of R\$11 and R\$298, recorded in 1002 and 1Q03, respectively, the decrease of R\$112 in this expense reflects the Bank s selective credit granting policy first-quarter seasonal effects.

4<sup>th</sup>Qtr/2002 1stQtr/2003 % VARIATION 808 579 Excluding the additional provisions of R\$81 and R\$298, recorded in 4002 and 1003, respectively, the slight increase of R\$12 reflects typical

and increased economic activity during the period.

Income on Commissions and Fees

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 861 998 15.9

This growth reflects increased revenue from: (i) cards - R\$ 55; (ii) checking accounts - R\$ 39, mainly maintenance charges; (iii) credit operations - R\$ 23, mainly from contracting and opening of credit; (iv) collection - R\$ 11; offset by decreased revenue from managed funds - R\$ 14.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 991 998 0.7

Income on commissions and fees remained practically stable, with a slight increase in the card revenue component.

Income on Insurance Premiums, Private Pension Plans and Savings Bonds

### QUARTER

4<sup>th</sup>Otr/2002

4<sup>th</sup>Otr/2002

1stQtr/2002 1stQtr/2003 % VARIATION 1,949 2,770 42.1

This growth was mainly derived from (i) an increase in revenue from VGBL life insurance premiums introduced in March 2002; and (ii) an increase in premiums from the Auto and Health portfolios.

3,244 2,770 (14.6) This decrease was generated by greater sales of supplementary pension plan products in 4Q02, following the introduction of rules which permit the deduction by participants of plan contributions for income tax calculation purposes.

1<sup>st</sup>Qtr/2003

% VARIATION

% VARIATION

Variation in Technical Reserves for Insurance, Pension Plans and Savings Bonds

### QUARTER

1<sup>st</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION (255) (1,043) 309.0

This variation was due to growth in technical reserves as a result of increased revenue from premiums, mainly VGBL.

(1,484) (1,043) (29.7) This variation was generated by a decrease in technical reserves, following a lower sales volume of supplementary pension plan products in 1003, compared with 4002.

1<sup>st</sup>Otr/2003

Insurance Claims

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 4thQtr/2002 1stQtr/2003 % VARIATION

(1,019)18.2 This variation was mainly generated by: (i) a growth in the volume of insurance sales; and (ii) an increase in Life insurance premium redemptions.

(937)(1,019)This variation was due to: (i) the increase in claims payments; (ii) insurance premium redemptions in the Life line; and (iii) Auto line claims.

Savings Bond Redemptions

### QUARTER

 $1^{st}Qtr/2002$   $1^{st}Qtr/2003$ % VARIATION (198)8.8 (182)This growth is a direct reflection of the increase in the volume of single payment bonds falling due in 1Q03, which were redeemed.

 $4^{th}Qtr/2002$   $1^{st}Qtr/2003$ % VARIATION 17.2 (169)(198)This growth is a direct reflection of the increase in the volume of single payment bonds falling due in 1Q03, which were redeemed.

Insurance and Pension Plan Selling Expenses

### **OUARTER**

1stOtr/2002 1stOtr/2003 % VARIATION (160)(180)12.5 The increase in this expense was generated by: (i) increased Auto line sales and (ii) VGBL product introduction in March 2002.

4<sup>th</sup>Otr/2002 1<sup>st</sup>Otr/2003 % VARIATION (180)(180)Selling expenses remained practically stable for the quarter.

Expenses with Pension Plan Benefits and Redemptions

### QUARTER

1<sup>st</sup>Otr/2002 1stOtr/2003 % VARIATION (349)(390)11.7

The variation in this account was mainly due to the increase in the payment of pension plan redemptions as a result of specific PGBL plan features which permit withdrawals at any time.

(509)(390)(23.4)In 1003, private pension plan redemption requests decreased as compared to 4002. Increases or decreases in this account are generated by specific PGBL plan features which permit withdrawals at any time.

4<sup>th</sup>Otr/2002 1<sup>st</sup>Otr/2003 % VARIATION

Personnel Expenses

### **OUARTER**

1<sup>st</sup>Otr/2002 1<sup>st</sup>Qtr/2003 % VARIATION (888)(1,053)18.6 This increase was mainly due to: (i) salary increases (7%), pursuant to concentration of vacation pay,

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003% VARIATION (1,047)(1,053)(0.6)Personnel expenses, despite the

trade-union agreements (September/02); (ii) the increase in the number of employees, subsequent to acquisitions in 1H02-R\$54; and (iii) increase in expenses for benefits and to a lesser extent, strengthening of provisions for labor claims - R\$13.

remained almost stable for the quarter, as a result of the increase in expenses for benefits and the strengthening of provisions for labor claims.

Other Administrative Expenses

### QUARTER

1stOtr/2002 1stQtr/2003 % VARIATION (844)(1,101)30.5 The increase in this expense reflects expansion in the customer service network, in particular: (i) third-party services - R\$ 38; (ii) depreciation and amortization - R\$ 38; (iii) communications - R\$ 28; (iv) rents - R\$ 29, mainly relating to branches which were auctioned from June 2002; (v) leasing - R\$26; and (vi) the effects of acquisitions in 1H02.

 $4^{th}Qtr/2002$   $1^{st}Qtr/2003$  % VARIATION (1,111) (1,101) (0.9)

Administrative expenses remained practically stable for the quarter with a slight reduction following the decrease in expenses for advertising and publicity in 1003.

Tax Expenses

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION (204) (268) 31.4

The growth rate mainly reflects increases in expenses for: (i) PIS/COFINS, consistent with taxable income growth for the period and (ii) CPMF (\*).

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION (258) (268) (3.9)
The variation in 1Q03 mainly reflects the increase in expenses for CPMF.

(\*)Provisional tax on movement or transmission of amounts, credits and rights of a financial nature

Equity in the Earnings of Subsidiary and Associated Companies

# QUARTER

 $1^{\rm st}$ Qtr/2002  $1^{\rm st}$ Qtr/2003 % VARIATION 2 (5) (350.0) This variation reflects the results obtained in associated companies accounted for under the equity method

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 33 (5) (115.2) This decrease mainly reflects the improved results obtained in 4Q02 compared to 1Q03 by IRB S.A. and BUS

as described in Note 16b to the Holding S.A. financial statements.

Other Operating Income

### QUARTER

1stOtr/2002 1<sup>st</sup>Qtr/2003% VARIATION 2.74 657 139.8

The increase for the period is mainly due to reversal of provision for exchange variation - R\$166; and reversal of other operating provisions - R\$ 222 in 1Q03.

657 (71)(1,025.4)The increase for the quarter is mainly due to: (i) reversal of provision for exchange variation - R\$166 and reversal of other operating provisions - R\$ 222 in 1003 and (ii) financial revenue - R\$ 101 in 1Q03.

% VARIATION

 $4^{th}Qtr/2002$   $1^{st}Qtr/2003$ 

Other Operating Expenses

### OUARTER

1<sup>st</sup>Otr/2002 1<sup>st</sup>Otr/2003 % VARIATION (456)(656)43.9 The variation is mainly due to: (i) other financial expenses - R\$320 in 1Q03 compared to R\$ 173 in 1Q02; and (ii) increase in expenses for amortization of goodwill - R\$ 20.

4<sup>th</sup>Otr/2002 1stOtr/2003 % VARIATION (205)(656)220.0

The variation is mainly due to the reversal of the provision for exchange variation - R\$ 444 in 4Q02.

Operating Income

### QUARTER

1<sup>st</sup>Otr/2002 1<sup>st</sup>Otr/2003 % VARIATION 617 1,140 84.8 The increase mainly reflects: (i) positive variation in financial margin; (ii) increase in income from commissions and fees; (iii) increase in other operating income, net of other operating expenses, offset by: (a) increase in expense for provision for loan losses, and (b) increase in personnel and administrative expenses.

4<sup>th</sup>Otr/2002 1<sup>st</sup>Otr/2003 % VARIATION 659 1,140 73.0

The increase mainly reflects: (i) positive variation in financial margin; and (ii) increase in other operating income, net of other operating expenses, offset by increase in expense for additional provision for loan losses.

Non-operating Income

# OUARTER

1stQtr/2002  $1^{st}Qtr/2003$ % VARIATION 4<sup>th</sup>Otr/2002 1stQtr/2003 % VARIATION 55 (29)(682)2,251.7 (682)(1,340.0)

The variation for the period is mainly due to extraordinary amortization of goodwill of Banco Mercantil - R\$681. N.B. Goodwill held by Boavista DTVM in Banco Mercantil S.A., following the merger approved on March 15, 2003 was amortized on an extraordinary basis pursuant to BACEN Circular 3017/2000.

The variation for the quarter mainly reflects: (i) profit determined from the auction of bank branches in 4Q02 - R\$ 147; (ii) less expense with non-operating provisions, offset by amortization of goodwill of Banco Mercantil - R\$681. N.B. Goodwill held by Boavista DTVM in Banco Mercantil S.A., following the merger approved on March 15, 2003 was amortized on an extraordinary basis pursuant to BACEN Circular 3017/2000.

Income Tax and Social Contribution

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION (166) 53 (131.9)
The variation in income tax and social contribution expense reflects tax charges on pre-tax income adjusted by permanent additions and exclusions, as described in Note 36 to the financial statements.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 5 53 960.0

The variation in income tax and social contribution expense reflects tax charges on pre-tax income adjusted by permanent additions and exclusions.

Results by Activity (in millions of reais)

					Marc	h/200	3		
	Financ	cial	Insur	ance			Other	Amoun	t Total
					Pension	_			
	Local	Foreign	Local	Foreign	Plan	Bond	Activities	Eliminated	Consolidated
Income from									
financial	1 005	62	115	1	410	71	3		2 (27
intermediation	1,965	62	115	1	410	/ 1	3	_	2,627
Other operating income									
(expenses)	(1,668)	(27)	(98)	1	(312)	(32)	17	_	(2,119)
Commissions and	(1,000)	(27)	(30)	_	(312)	(32)	± /		(2,11)
fees	903	2	_	_	35	_	115	(57)	998
Personnel								, ,	
expenses	(909)	(7)	(73)	_	(20)	(4)	(40)	_	(1,053)
Other									
administrative	(982)	(14)	(85)	(1)	(31)	(15)	(42)	69	(1,101)
expenses									
Other revenue									
(expenses)	(680)	(8)	60	2	(296)	(13)	(16)	(12)	(963)
Net income	297	35	17	2	98	39	20	_	508

Increase in the Main Statement of Income Items compared to Prior Year (in millions of reais)

Increase in Financial Margin Items plus Exchange Adjustment compared to Prior Year (in millions of reais)

Analysis of the Adjusted Financial Margin and Average Rates

Credit Operations x Income

	1 <sup>st</sup> Qtr. 2002	4 <sup>th</sup> Qtr. 2002	1 <sup>st</sup> Qtr. 2003
Credit operations	38,135	44,407	42,489
Leasing operations	1,642	1,661	1,511
Advances on foreign exchange contracts	4,726	5,429	5 <b>,</b> 594
1 - Total - Average balance	44,503	51,497	49,594
<ul><li>2 - Income (credit, leasing and foreign exchange transactions) (*)</li><li>3 - Average return annualized exponentially</li></ul>	2,832	1,761	3,128
(2/1)	28.0%	14.4%	27.7%

(\*) Includes Income from Credit Operations, Net Result of Leasing Operations and Results on Foreign Exchange Transactions.

Securities x Income on Security Transactions

	1 <sup>st</sup> Qtr. 2002	4 <sup>th</sup> Qtr. 2002	1 <sup>st</sup> Qtr. 2003
Securities	39,110	37 <b>,</b> 297	35 <b>,</b> 717
Interbank investments	4,241	16,926	22,442
Subject to repurchase agreements	(13, 275)	(11,621)	(15, 178)
Derivative financial instruments	(108)	(1, 109)	(458)
4 - Total - Average balance	29 <b>,</b> 968	41,492	42,523
5 - Profit on security transactions (net of			
expenses			
for repurchase agreements)	1,031	79	2,498
6 - Average rate annualized exponentially			
(5/4)	14.5%	0.8%	25.6%
Derivative financial instruments 4 - Total - Average balance 5 - Profit on security transactions (net of expenses for repurchase agreements) 6 - Average rate annualized exponentially	(108) 29,968 1,031	(1,109) 41,492	(458) 42,523 2,498

Total Assets x Income from Financial Intermediation

	1 <sup>st</sup> Qtr. 2002	4 <sup>th</sup> Qtr. 2002	1 <sup>st</sup> Qtr. 2003
7 - Total assets - Average balance	110,817	141,468	143,892
8 - Income from financial intermediation	4,474	2 <b>,</b> 888	7,004
9 - Average rate annualized exponentially			
(8/7)	17.2%	8.4%	20.9%

Funding x Expenses

	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.
	2002	2002	2003
Deposits	41,397	56,117	55 <b>,</b> 617
Funds from acceptance and issuance of			
securities	4,433	4,488	4,050
Interbank and interdepartmental accounts	704	1,665	1,884
Subordinated Debt	1,240	2,854	3,356
10 - Total funding - Average balance	47,774	65 <b>,</b> 124	64 <b>,</b> 907
11 - Expenses (*)	1,170	(266)	2,048
12 - Average rate annualized exponentially			
(11/10)	10.2%	(1.6%)	13.2%

<sup>(\*)</sup> Expenses = Funding expenses excluding repurchase agreements less compulsory deposits.

Borrowings and Onlendings (Local and Foreign) x Expenses

1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.
2002	2002	2003
7 <b>,</b> 975	10,910	9,410
6,051	6 <b>,</b> 986	6 <b>,</b> 924
14,026	17,896	16,334
329	(834)	141
9.7%	(17.4%)	3.5%
	2002 7,975 6,051 14,026 329	2002 2002 7,975 10,910 6,051 6,986 14,026 17,896 329 (834)

Total Assets x Financial Margin

	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.
	2002	2002	2003
16 - Total assets - Average balance	110,817	141,468	143,892
17 - Financial Margin (*)	2,364	2,941	3,436
18 - Average rate annualized exponentially			
(17/16)	8.8%	8.6%	9.9%

<sup>(\*)</sup> Income from financial intermediation excluding allowance for loan losses (PDD).

Financial Market Indicators

Analysis of the Adjusted Financial Margin and Average Rates

Bradesco s consolidated financial margin (before PDD) totaled R\$ 3,436 million for the first quarter, a 16.8% increase compared with R\$ 2,941 million for 4Q02.

Despite economic improvements in Brazil, the world scenario remained unsettled, prompting Bradesco to adopt a more selective credit granting strategy.

During the first three months of the year, activity levels slowed in comparison to the fourth quarter of 2002 mainly as a result of the lower volume of payments for the period. Accordingly, the volume of credit operations directed to consumers and to the sales and service sectors dropped slightly.

Foreign trade activity remained competitive during the quarter, despite a downturn in the U.S dollar rate of 5.1% for the period. Export financing volumes, particularly advances on foreign exchange contracts, grew by some 5% as compared to the 2002 year-end balance. This increase is a direct reflection of Bradesco s efforts to secure commercial credit lines for foreign onlendings and financings.

Exchange variation also impacted the balance of deposits and funding (when translated into reais) of the foreign Branches and associated companies, as did the negative result of exchange variation on foreign investments.

As a result of the issues mentioned in the preceding paragraphs, at the end of March 2003, the total credit portfolio balance presented a slight downturn of 2.3% in comparison to the 2002 year-end balance.

As regards funding, the average balance of deposits for 1Q03 remained stable in relation to the prior quarter, while presenting an increase of 34.4% in comparison to 1Q02.

Working to stabilize the international lines for financing Brazil s foreign trade, Bradesco presented an increase in its foreign funding balance of 14.8% compared with December 2002, totaling R\$ 13.6 billion (1) at the end of March 2003.

The average balance of the technical reserves for insurance, savings bonds and private pension plans totaled R\$ 20.1 billion for 1Q03, a growth rate of 12.4% as compared to the prior quarter and 41.7% in comparison to 1Q02. We stress that these are mainly long-term funds providing improved investment conditions.

Bradesco securities, including interbank investments, net of committed operations and derivative financial instruments, totaled R\$ 43.2 billion at the end of March 2003, an increase of 3.0% compared to December 2002 and of 38.9% in comparison with the balance at the end of March 2002.

(1) Includes foreign securities, borrowings and onlendings.

If, on the one hand, financial margin was depressed by the decrease in volume (credit operations), on the other, it gained from interest rate increases and improved deposits and funding. Overall performance improved, ie, the average annualized financial margin (2) totaled 9.9% for the quarter compared to 8.6% in 4002 and 8.8% in 1002.

Adjusting the additional provision for market risk fluctuation recorded/reversed for the periods, annualized financial margin would be 10.4% for the quarter compared with 9.9% in 4Q02 and 8.9% in 1Q02.

Expense for the provision for loan losses increased by 27.8% compared to the same period in 2002, however, net of the additional provision (recorded to cover specific and overall credit risks), this expense presents a downturn of 17.9%. Financial margin adjusted for this expense (with no additions) totaled 26.3% in 1Q02, and decreased to 14.9% in 1Q03, confirming the efficiency of Bradesco s risk analysis and credit granting policy.

### (2) Financial margin on total average assets

Allowance for Loan Losses

Movement of allowance for loan losses

			In millions of	reais	
		2002	2003	% Va	riantion
				1 <sup>st</sup>	1 <sup>st</sup>
	1st Qtr.	$4^{ m th}$ Qtr.	1 <sup>st</sup> Qtr.	Qtr.03/	Qtr.03/
				1 <sup>st</sup>	4 <sup>th</sup>
				Qtr.02	Qtr.02
Credit portfolio	49,546	50,801	49,655	0.2	(2.3)
Opening balance	2,941	3,818	3,665	24.6	(4.0)
Amount recorded	633	579	808	27.6	39.6
Amount written off	(424)	(732)	(571)	34.7	(22.0)
Balance derived from					
acquired institutions	330	_	_	_	_
Closing Balance	3,480	3 <b>,</b> 665	3,902	12.1	6.5
Specific provision	2,113	1,943	1,944	(8.0)	0.1
Generic provision	1,124	1,217	1,156	2.8	(5.0)
Additional provision	243	505	802	230.0	58.8
Credit recoveries	88	136	112	27.3	(17.6)

Allowance for Loan Losses (PDD) on Credit and Leasing Operations

	In millions of reais					
		De	ecember			March
	1998	1999	2000	2001	2002	2003
Allowance for Loan Losses -						
PDD (A)	1,215	1,908	2,507	2,941	3 <b>,</b> 665	3,902
Credit Operations (B) PDD on Credit Operations (A/B)	25,095 4.8%	27 <b>,</b> 559 6.9%	38,872 6.5%	44,444 6.6%	•	49,655 7.9%

Ratio of coverage of PDD to abnormal credits (D to H)

In millions of reais 2002

Year

				3 <sup>rd</sup> .		
	$2001  1^{\text{st}}  \text{Qtr.}  2^{\text{nd}}  \text{Qtr.}$			1 <sup>st</sup> Qtr. 2 <sup>nd</sup> Qtr. Qtr. 4 <sup>th</sup> Qtr. 1 <sup>st</sup> Q		
						2003
(1) - Total Provisions	2,941	3,480	3,529	3,818	3,665	3,902
(2) - Abnormal Credits (D-H)	2,629	3,095	3,088	2,944	2 <b>,</b> 676	2,742
Coverage ratio (1/2)	111.9%	112.4%	114.3%	129.7%	137.0%	142.3%

Commissions and Fees

	In millions of reais							
		2001			2002			2003
	4 <sup>th</sup>	Qtr.	1 <sup>st</sup>	Qtr.	4 <sup>th</sup> Ç	Qtr.	1 <sup>st</sup>	Qtr.
Checking account		214		206	2	237		245
Collection		137		127	1	47		139
Fund management		128		124	1	02		110
Credit card		145		146	1	80		201
Credit operations		85		87	1	13		110
Interbank charges		59		56		67		63
Collection of taxes		35		38		43		45
Custody and brokerage services		13		10		9		8
Other		58		67		93		77
Total		874		861	g	991		998

Administrative and Personnel Expenses

		In million	s of reais	
	2001		2002	2003
	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.	4 <sup>th</sup> Qtr.	1 <sup>st</sup> Qtr.
Third-party services	141	141	186	179
Communications	120	118	150	146
Depreciation and amortization	93	90	115	128
Financial system services	75	74	86	84
Leasing	57	42	69	68
Transport	70	71	73	80
Data processing	51	53	56	57
Publicity and advertising	77	64	87	69
Rents	41	39	61	68
Maintenance and repairs	49	49	55	53
Materials	34	32	39	40
Water, Electricity and Gas	17	19	25	28
Travel	14	12	16	16
Other	57	40	93	85
Administrative expenses	896	844	1,111	1,101
Remuneration	472	441	540	524
Benefits	173	170	186	201
Social charges	174	159	195	185
Training	12	8	14	10
Employee profit sharing	40	31	40	42
Other	66	79	72	91
Personnel expenses	937	888	1,047	1,053

Total 1,833 1,732 2,158 2,154

### Human Resources

At March 31, 2003, Bradesco s headcount, including its subsidiaries, totaled 74,172 employees. This increase compared with the headcount at December 2001 was a result of the acquisition of Banco BEA, Banco Mercantil de São Paulo, Scopus Tecnologia and Banco Cidade, whose activities were transferred to BCN, the creation of new call centers and the opening of new Bradesco Branches. The following table presents the evolution of Bradesco s headcount.

				Year		
	1998	1999	2000	2001	2002	2003
						1 <sup>st</sup> Qtr.
Banco Bradesco	47,233	47,521	49,177	51 <b>,</b> 633	53 <b>,</b> 732	53 <b>,</b> 731
Subsidiaries	7,501	7,301	6 <b>,</b> 575	6,943	8,729	9,228
Subtotal Bradesco	54 <b>,</b> 734	54,822	55 <b>,</b> 752	58 <b>,</b> 576	62,461	62 <b>,</b> 959
Banco BCN	5,024	4,784	4,780	5 <b>,</b> 857	6,105	5 <b>,</b> 893
Subsidiaries	1,408	1,099	1,172	1,280	1,504	1,529
Subtotal BCN	6,432	5,883	5 <b>,</b> 952	7,137	7,609	7,422
Banco Baneb	_	2,756	2,514	_	_	_
Subsidiaries	_	50	_	_	_	_
Subtotal Baneb	_	2,806	2,514	_	_	_
Banco Boavista	_	_	1,564	_	_	_
Subsidiaries	_	_	22	_	_	_
Subtotal Boavista	_	_	1,586	_	_	_
Banco Mercantil	_	_	_	_	3 <b>,</b> 970	3 <b>,</b> 759
Subsidiaries	_	_	_	_	353	32
Subtotal Mercantil	_	_	_	_	4,323	3 <b>,</b> 791
Total	61,166	63 <b>,</b> 511	65 <b>,</b> 804	65 <b>,</b> 713	74 <b>,</b> 393	74,172

### Human Resources March/2003

BY AGE	BY GENDER	BY EDUCATION. BACKGROUND	BY YEARS OF AL SERVICE BY MANAGERIAL WITH BRADESCO POSITIONS
		***	Less
Younger		High	than 5
than 30 47%		School 34%	years 42%
			From 6
From 31			to 10
to 40 38%	Men 56%	University 65%	years 9% Non-managerial 51%
			From
			11 to
From 41			20
to 50 13%	Women 44%	Other 1%	years 39% Managerial 49%
			More
			than
Older			20
than 50 2%			years 10%

### Personnel Expenses

At March 31, 2003, Bradesco s personnel expenses totaled R\$ 1,053 million, including expenses for salaries, social charges, benefits, training, employee profit sharing and others.

Benefits offered by Bradesco to its employees include health insurance and dental care, as well as a supplementary retirement pension plan. At March 31, 2003, Bradesco s accumulated expenditure for these benefits totaled R\$ 201 million.

The following pie graph presents the percentage share of each item in relation to total Bradesco personnel expenditure:

Composition of Personnel Expenses in March 2003

Personnel Expenses by Types of Company in March 2003

### Training

Bradesco s staff training activities are tuned to its organizational strategies, to the ongoing improvement of its customer service quality and to its capacity to produce results.

Accordingly, the Training Program uses tailor-made methodologies, offering in-class or self-training courses to all its staff, designed to meet both their professional and personal development needs.

The most innovative of these training methodologies, permitting the rapid inclusion of a considerable number of employees, is the TreiNet, online training program which was used in the first quarter of 2003 by 48,509 participants for courses in Integration and Basic Banking, Financial Mathematics, Business Accounting and Balance Sheet Analysis, Financial Market and Investments, Loans and Financing, Business Support Platforms, Convenience Services, Internal Control Systems, Savings Bonds, Vida e Previdência pension plans and Cashier Training.

Through the important partnerships entered into with Consulting Firms, Universities and Business Schools, such as USP, FGV and IBMEC, the Bank qualifies its professional staff to operate in the Organization s diverse specialist segments, such as Bradesco Empresas (Middle Market), Corporate and Private Banking and Bradesco Consortiums.

Particular emphasis should also be given to the specialization courses offered at post-graduate level. Three groups have been formed for courses such as: Business Process Management, Foreign Trade and International Operations and Banking Business, given at the following institutions FIA, FIPE and FGV.

Bradesco s compliance culture was also strengthened through distance learning courses, via manuals and TreiNet programs available to all the Organization s employees.

During the period from January to March 2003, 343 courses were given, in 2,992 groups, with 101,053 participations and a total of 1,701,959 hours spent in training, as well as investments to the order of R\$ 10.0 million.

Increase in Employee Training Participation

Total Amount Invested in Training

# Operating Efficiency

	In millions of reais					
	1998	1999		Year 2001	2002	March 2003 (*)
Personnel expenses (-) Employee profit sharing (+) Other administrative	2,642 87	2,784 104	3,221 112	3,549 160	4,076 140	4,241 151
expenses (=) Total (1) Financial margin = Gross income		2,567 5,247				
from financial intermediation (-) PDD Commissions and fees Income from retained insurance	6,087 1,775	7,494 2,100	•	•	11,472 3,712	•
premiums,   private pension plans and savings bonds Variation in technical reserves for	5,015	5 <b>,</b> 975	6 <b>,</b> 920	8 <b>,</b> 959	10,135	10,956
<pre>insurance, private pension plans   and savings bonds Claims - insurance operations</pre>	(1,392)	(2,342)	(3,001)	(3,492)	(2,785)	(3,573)
and savings bond redemptions Insurance and pension plan	(2,631)	(2,844)	(2,866)	(3,996)	(4,336)	(4,509)
selling expenses Expenses with pension plan	(518)	(635)	(645)	(689)	(667)	(687)
benefits and redemptions Equity in the earnings of	(423)	(558)	(913)	(1,370)	(1,689)	(1,730)
subsidiary and associated companies	157	127	156	71	65	58

Other operating expenses	(813)	(1,296)	(1,376)	(1,831)	(3,148)	(3,348)
Other operating income	560	1,070	903	1,326	1,321	1,704
Adjustment of provision for						
exchange						
variation	_	_	_	_	504	338
Total (2)	7,817	9,092	10,060	12,560	14,584	15,602
Efficiency ratio (%) = $(1/2)$	60.3	57.7	60.5	54.3	54.6	53.7

Despite acquisitions during the year, the efficiency ratio remained stable, adjusting the additional provision for market risk fluctuation on permanent investments abroad based on a US dollar rate of R\$ 3.00.

Operating Efficiency (%)

(\*) For comparison purposes, March 2003 amounts are accumulated over the prior 12 month period.

Activity-Based Costing

As part of the Organization s ongoing pursuit to optimize its results and performance, Bradesco commenced a process in 2000 designed to introduce a cost control culture through the implementation of Activity-Based Costing (ABC) methodology which provided, among others, support for studies relating to the formation and negotiation of banking charges, costing information for performance and decision-making support management and for customer profitability purposes, and for the formation of a database for analyses regarding the unification and rationalization of the Bank s different units.

The Organization is currently implementing ABM (Activity-Based Management) methodology which will rapidly lead to cost prevention practices and a pro-active approach as regards the identification of opportunities. Thus, at the same time as we improve our processes, we are also able to seamlessly integrate operating performance with strategic objectives, in the pursuit to create and/or sustain competitive advantages and value for both our customers and stockholders.

Accordingly, the future mission of the activity-based management model is to provide ongoing support for planning and controlling the Bank s business processes and to promote the permanent improvement of operating and tactical issues and to provide a firm basis for their strategic gearing.

# 2 - Consolidated Equity Analysis

Balance Sheet by Currency - (in millions of reais)

		Cı	ırrency
	Balance		Foreign
	Sheet	Local	(1)
ASSETS			
Current assets and long-term receivables	140,132	115,489	24,643

Funds available	3 <b>,</b> 718	1,448	2,270
Interbank investments	23,411	20,484	2,927
Securities and derivative financial instruments	34,430	30,933	3,497
Interbank and interdepartmental accounts	15 <b>,</b> 059	15,048	11
Credit and leasing operations	39 <b>,</b> 582	32,446	7,136
Other assets	23,932	15,130	8,802
Permanent assets	4,868	4,852	16
Investments	483	483	_
Property and equipment in use and leased assets	2,538	2,524	14
Deferred charges	1,847	1,845	2
Total	145,000	120,341	24,659
LIABILITIES AND STOCKHOLDERS EQUITY			
Current and long-term liabilities	114,648	89,444	25,204
Deposits	54 <b>,</b> 871	50,885	3,986
Deposits received under security repurchase agreements	14,342	14,159	183
Funds from acceptance and issuance of securities	4,963	598	4,365
Interbank and interdepartmental accounts	1,823	1,052	771
Borrowings and onlendings	16,229	5,719	10,510
Derivative financial instruments	340	339	1
Other liabilities:			
Subordinated debt	3,391	2,413	978
Other	18,689	14,279	4,410
Technical reserves for insurance, savings bonds and			
private pension plans	18 <b>,</b> 505	18,505	_
Deferred income	26	26	_
Minority interest in subsidiaries	113	113	_
Stockholders' equity	11,708	11,708	_
Total liabilities and stockholders equity	145,000	119,796	25,204
Net position of assets and liabilities			(545)
Net position of derivatives (2)			3,298
Other memorandum accounts, net (3)			582
Net exchange position (asset) (4)			2,171

- (1) Amounts expressed and/or indexed mainly in USD.
- (2) Excluding derivative operations maturing in D +1, to be settled in currency at March 31, 2003 price levels.
- (3) Leasing commitments and others controlled in memorandum accounts.
- (4) Excluding investments in foreign branches and subsidiaries (Note 16a), the net exchange position would be negative in the amount of R\$ 821 million (liability).

Balance Sheet by Maturity - (in millions of reais)

```
At March 31, 2003
From More
From From 31 181 than
1 to 30 to 180 to 360
days days days Indeterminate TOTAL
```

ASSETS
CURRENT ASSETS AND
LOG TERM

RECEIVABLES 93,821 15,750 8,788 21,773 - 140,132 Funds available 3,718 3,718 Interbank investments 22,459 452 344 156 - 23,411 Securities and derivative financial instruments 26,198 1,478 1,055 5,700 - 34,431
Interbank investments 22,459 452 344 156 - 23,411 Securities and derivative financial
Securities and derivative financial
derivative financial
instruments $26,198  ext{ 1,4/8 }  ext{ 1,055 }  ext{ 5,700 }  ext{ - 34,431}$
Interbank and
interdepartmental
accounts 14,741 5 6 307 - 15,059
Other
receivables
Credit and leasing and other
operations assets 9,006 12,967 6,147 11,461 - 39,581
Permanent Assets 17,699 848 1,236 4,149 - 23,932
Investments 48 239 287 3,185 1,109 4,868
Property and equipment
in use and leased 483 483
Assets 21 102 123 1,667 626 2,539
Deferred charges 27 137 164 1,518 - 1,846
Total 93,869 15,989 9,075 24,958 1,109 145,000
LIABILITIES
Current and long-term
liabilities 67,250 11,580 9,052 26,765 - 114,647
Deposits 34,635 3,149 3,410 13,677 - 54,871
Deposits received
under security
repurchase
agreements 13,863 2 12 465 - 14,342
Funds from the
acceptance and
issuance of
securities 188 2,127 2,261 386 - 4,962
Interbank and
interdepartmental
accounts 1,823 1,823
Borrowings and
onlendings 4,208 4,270 2,234 5,517 - 16,229
Derivative financial
instruments 24 127 67 122 - 340
Other liabilities:
- Subordinated debt 35 33 - 3,323 - 3,391
- Other 12,474 1,872 1,068 3.275 - 18.689
Technical reserves for
insurance, private
pension plans and
savings bonds 18,505 - 18,505
Deferred income 26 1 27
Minority interest in
subsidiaries 113 113
Stockholders' equity 11,708 11,708

Total 67,276 11,581 9,052 45,270 11,821 145,000 Accumulated net assets 26,593 31,001 31,024 10,712 - -

Comparative Balance Sheet (in millions of reais)

	March	March	00	December	March	%
	2002	2003	Variation	2002	2003	Variation
ASSETS						
Current assets and						
long-term receivables	113,330	140,132	23.6	137,302	140,132	2.1
Funds available	1,938	3,718	91.8	2,786	3,718	33.5
Short-term interbank						
investments	5,444	23,411	330.0	21,473	23,411	9.0
Securities and derivative						
financial instruments	38,953	34,430	(11.6)	37,004	34,430	(7.0)
Interbank and						
interdepartmental accounts	6 <b>,</b> 145	15 <b>,</b> 059	145.1	13,135	15,059	14.6
Restricted deposits:						
Brazilian Central Bank	4,984	13,620	173.3	12,520	13,620	8.8
Other	1,161	1,439	23.9	615	1,439	134.0
Credit and leasing						
operations	40,129	39 <b>,</b> 582	(1.4)	41,136	39 <b>,</b> 582	(3.8)
Credit and leasing						
operations	43,416	43,322	(0.2)	44,678	43,322	(3.0)
Allowance for loan and						
leasing losses	(3,287)	(3,740)	13.8	(3,542)	(3,740)	5.6
Other receivables and						
assets	20,721	23,932	15.5	21,768	23,932	9.9
Foreign exchange portfolio	9,521	12,127	27.4	10,026	12,127	21.0
Other receivables and						
assets	11,393	11,967	5.0	11,864	11,967	0.9
Allowance for losses	(193)	(162)	(16.1)	(122)	(162)	31.8
Permanent assets	5 <b>,</b> 894	4,868	(17.4)	5,483	4,868	(11.2)
- Investments	906	483	(46.7)	513	483	(5.8)
- Property and equipment in						
use and leased assets	2,689	2,538	(5.6)	2,558	2,538	(0.8)
Deferred charges	2,299	1,847	(19.7)	2,412	1,847	(23.4)
Deferred charges	435	561	29.0	469	561	19.6
Goodwill on acquisition of						
subsidiaries, net of						
amortization	1,864	1,286	(31.0)	1,943	1,286	(33.8)
T O T A L	119,224	145,000	21.6	142,785	145,000	1.6
LIABILITIES AND						
STOCKHOLDERS EQUITY						
Current and long-term						
liabilities	96,474	114,648	18.8	114,860	114,648	(0.2)
Deposits	45 <b>,</b> 934	54 <b>,</b> 871	19.5	56,363	54 <b>,</b> 871	(2.6)
Demand deposits	8,126	10,964	34.9	13,370	10,964	(18.0)
Savings deposits	18,337	20,236	10.4	20,731	20,236	(2.4)
Interbank deposits	86	40	(53.5)	24	40	66.7
Time deposits	19,385	23,631	21.9	22,238	23,631	6.3

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Deposits received under						
security repurchase						
agreements	13,216	14,342	8.5	16,013	14,342	(10.4)
Funds from acceptance and						
issuance of securities	4,842	4,963	2.5	3,137	4,963	58.2
Securities issued abroad	3,800	4,365	14.9	2,650	4,365	64.7
Other resources	1,042	598	(42.6)	487	598	22.8
Interbank and						
interdepartmental accounts	673	1,823	170.9	1,944	1,823	(6.2)
Borrowings and onlendings	14,715	16,229	10.3	16,438	16,229	(1.3)
Borrowings	8 <b>,</b> 676	9,429	8.7	9,391	9,429	0.4
Onlendings	6 <b>,</b> 039	6 <b>,</b> 800	12.6	7,047	6,800	(3.5)
Derivative financial						
instruments	105	340	223.8	577	340	(41.1)
Other liabilities	16,989	22,080	30.0	20,388	22,080	8.3
Foreign exchange portfolio	4,215	6 <b>,</b> 558	55.6	5,002	6 <b>,</b> 558	31.1
Taxes and social security						
contributions, social	3,703	4,200	13.4	5 <b>,</b> 042	4,200	(16.7)
and statutory payables						
Technical reserves for						
insurance, private pension						
plans and savings bonds	2,056	2,545	23.8	2,363	2,545	7.7
Subordinated debt	1,509	3 <b>,</b> 391	124.7	3,322	3 <b>,</b> 391	2.1
Sundry	5,506	5 <b>,</b> 386	(2.2)	4,659	5 <b>,</b> 386	15.6
Technical reserves for						
insurance, private pension						
plans and savings bonds	12,468	18 <b>,</b> 505	48.4	16,792	18,505	10.2
Deferred income	9	26	188.9	16	26	62.5
Minority interest in						
subsidiaries	347	113	(67.4)	271	113	(58.3)
Stockholders equity	9,926	11,708	18.0	10,846	11,708	7.9
Total	119,224	145,000	21.6	142,785	145,000	1.6

Equity Analysis (in millions of reais)

# Funds Available

# QUARTER

1 <sup>st</sup> Qtr/2002	1stQtr/2003	% VARIATION	$4^{th}Qtr/2002$	1 <sup>st</sup> Qtr/2003	% VARIATION
1,938	3,718	91.8	2,786	3,718	33.5
			The variat	tion for the	quarter is
The variation	for the peri	iod is mainly	mainly der	ived from the	increase in
derived fro	om the incre	ease in the	the volume	of foreign c	urrency cash
volume of for	reign currency	y cash funds.	funds.		

Interbank Investments

QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 5,444 23,411 330.0

The variation in the balance of this account reflects: (i) migration of resources from securities; and (ii) increase in deposits received under security repurchase agreements, principally in the third-party portfolio, which grew from R\$ 2,529 in 1Q02 to R\$ 12,975 in 1Q03.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 21,473 23,411 9.0

The variation is derived mainly from: (i) migration of resources from securities; and (ii) the increase in deposits received under security repurchase agreements, principally in the third-party portfolio.

Securities and Derivative Financial Instruments

### QUARTER

 $1^{st}Qtr/2002$   $1^{st}Qtr/2003$ % VARIATION 38,953 34,430 (11.6)The variation in this account balance reflects the migration of funds to interbank investments. This variation was mitigated by: (i) additional funds derived from the increase in funding, particularly technical reserves; and (ii) impact of exchange variation in 1Q03. The implementation of the new mark-to-market methodology pursuant to Brazilian Central Bank (BACEN) Circulars 3068 and 3082 had no significant impact on this portfolio balance.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 37,004 34,430 (7.0)

In 1Q03, the variation in the securities portfolio was mainly generated by migration of additional funds to interbank investments: (a) negative exchange variation of 5.10%; and (b) the variation was mitigated by additional funds derived from increased funding, particularly technical reserves.

Interbank and Interdepartmental Accounts

### QUARTER

1stOtr/2002 1stOtr/2003 % VARIATION 6,145 15,059 145.1 The variation mainly reflects the increase in compulsory Brazilian Central Bank deposits as a result of: (i) the increase in the compulsory deposit rate by 5% on savings account deposits and by 15% for demand deposits; (ii) creation of an additional compulsory rate of 8% on demand and time deposits and of 10% on savings account deposits; and (iii) the increase in the average volume of deposits for the period.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 13,135 15,059 14.6

The variation mainly reflects the increase in compulsory Brazilian Central Bank deposits arising from the 15% increase in the compulsory deposit rate for demand deposits.

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 49,546 49,655 0.2

The variation in the credit portfolio for the period is mainly due to positive exchange variation of 44.31% for the period from March 31, 2002 to March 31, 2003, affecting dollar-denominated credit operations, offset by: (a) contract settlements; and (b) less credit demand for the period

NB: Includes advances on foreign exchange contracts, other receivables and does not consider the allowance for loan losses, as described in Note 13 to the financial statements.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 50,801 49,655 (2.3)

The variation in the credit portfolio for the quarter was mainly due to negative exchange variation of 5.10%, affecting dollar-denominated credit operations.

NB: Includes advances on foreign exchange contracts, other receivables and does not consider the allowance for loan losses, as described in Note 13 to the financial statements.

Allowance for Loan Losses (PDD)

#### QUARTER

4<sup>th</sup>Otr/2002

1<sup>st</sup>Otr/2002 1stQtr/2003 % VARIATION 3,480 3,902 12.1 The nominal increase in PDD for the period was 12.1%, however, if we disregard the additional provisions of R\$243 recorded in 1002 and of R\$803 recorded in 1003, the allowance would present a decrease of 4.3%. Total PDD on credit operations increased from 7% to 7.9% for the period. The total allowance on the abnormal course credit portfolio, rated from D to H, increased from 112.4% in 1Q02 to 142.3% in 1Q03.

3,665 3,902 6.5
The nominal increase in PDD for the quarter was 6.5%, however, if we disregard the additional provisions of R\$505 recorded in 4Q02 and of R\$803 recorded in 1Q03, the allowance would present a decrease of 1.9%. Total PDD on credit operations increased from 7.2% to 7.9% for the quarter. The total allowance on the abnormal course credit portfolio, rated from D to H, increased from 137.0% in 4Q02 to 142.3% in 1Q03.

1<sup>st</sup>Qtr/2003

% VARIATION

Other Receivables and Assets

#### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 20,366 23,494 15.4 The increase is mainly derived from: (i) growth in the average volume of the foreign exchange portfolio; and (ii) exchange variance increases for  $4^{\rm th}$ Qtr/2002  $1^{\rm st}$ Qtr/2003 % VARIATION 21,250 23,494 10.6 The variation is mainly derived from growth in the average volume of the foreign exchange portfolio.

NB: This total is net of R\$ 518 (net

the period.

NB: This total is net of R\$ 355 in 1Q02 and of R\$ 438 in 1Q03, allocated to the Credit and Leasing Operations and allowance for doubtful accounts.

of corresponding PDD) in 4Q02 and of R\$ 438 in 1Q03, allocated to the Credit and Leasing Operations and allowance for doubtful accounts.

Permanent Assets

# QUARTER

1<sup>st</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 5,894 4,868 (17.4)

 $4^{\rm th}$ Qtr/2002  $1^{\rm st}$ Qtr/2003 % VARIATION 5,483 4,868 (11.2) The decrease for the quarter was

mainly generated by amortization of goodwill in subsidiary companies, particularly goodwill on the acquisition of Banco Mercantil de São

The decrease for the period was mainly generated by (i) transfer of permanent investments to current assets; (ii) sale of branches by auction; and (iii) amortization of goodwill in subsidiary companies.

Paulo S.A.

NB: Goodwill held by Boavista DTVM in Banco Mercantil S.A., following the merger approved on March 15, 2003 was amortized on an extraordinary basis pursuant to BACEN Circular 3017/2000.

Deposits

### **OUARTER**

1stQtr/2002 1stQtr/2003 % VARIATION 45,934 54,871 19.5
The increase in this account balance for the period reflects: (i) the increase in the number of customers; and (ii) the migration of resources from managed funds.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 56,363 54,871 (2.6)

The variation was generated mainly by migration of resources from deposits to managed funds.

Deposits Received Under Security Repurchase Agreements

### QUARTER

1<sup>st</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 13,216 14,342 8.5 4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 16,013 14,342 (10.4)

The increase in this account balance was due to the intensification of this type of funding.

The fall in the volume of this account balance for the quarter was due to the migration of resources to other funding sources.

Funds from Acceptance and Issuance of Securities

**OUARTER** 

% VARIATION  $1^{st}Qtr/2002$  $1^{st}Qtr/2003$ 4,842 4,963 The slight growth is derived mainly  $4^{th}Qtr/2002$ 1stQtr/2003 % VARIATION 3,137 4,963 58.2

from the redemption of securities issued abroad and which fell due in 2002, offset by: (i) exchange variance for the period; and (ii) new securities issued abroad in 1003.

The increase is mainly derived from new issues of foreign securities, as a result of growing economy in 1003.

# Interbank and Interdepartmental Accounts

### **OUARTER**

 $1^{st}Qtr/2002$   $1^{st}Qtr/2003$ % VARIATION 1,823 170.9 This growth is mainly derived from the increase in the volume of collections and money orders, following the increase in the number of customers and in the customer service network.

4<sup>th</sup>Qtr/2002 1stQtr/2003 % VARIATION 1,944 1,823 (6.2)

The variation reflects the greater volume of collections and money orders in 4002, as a result of increased economic activity in the quarter.

## Borrowings and Onlendings

### QUARTER

1stOtr/2002  $1^{st}Qtr/2003$ % VARIATION 16,229 14,715 10.3 This growth mainly reflects the increase in the volume of local onlendings and foreign borrowings, affected in part by exchange variance for the period on dollar-indexed transactions.

4<sup>th</sup>Otr/2002 1stQtr/2003 % VARIATION 16,438 16,229 (1.3)The slight variation is mainly due to negative exchange variance of 5.10% for the quarter, affecting principally foreign borrowings and local onlendings, in dollar-indexed transactions.

### Other Liabilities and Derivative Financial Instruments

### QUARTER

 $1^{st}Qtr/2003$ 1<sup>st</sup>Qtr/2002 % VARIATION 20,593 25,608 24.4 Growth for the period mainly reflects: (i) the increase in the average volume of the foreign exchange portfolio, as a result of the increase in our market share; (ii) issuance of subordinated debt, both in local and foreign currency and; (iii) increase in exchange variation. NB: Excluding advances on foreign exchange contracts of R\$ 5,555 and R\$ 5,733, allocated to

4<sup>th</sup>Qtr/2002  $1^{st}Qtr/2003$ % VARIATION 24,083 25,608 6.3 This oscillation mainly reflects the increase in the average volume of the foreign exchange portfolio. NB: Excluding advances on foreign exchange contracts of R\$ 5,481 and R\$ 5,733, allocated to credit operations and technical reserves of R\$ 2,363 and R\$ 2,545 in 4Q02 and 1Q03, respectively.

credit operations and technical reserves of R\$ 2,056 and R\$ 2,545 in 2002 and 2003, respectively.

Technical Reserves for Insurance, Private Pension Plans and Savings Bonds

### QUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 14,524 21,050 44.9
This variation was derived principally from an ongoing strengthening of reserves arising from the increased sales of private pension plans, insurance policies and, in particular, VGBL. NB: Includes technical reserves of R\$ 2,056 and R\$ 2,545 in 1Q02 and 1Q03, respectively, classified in other liabilities.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 19,155 21,050 9.9

This variation mainly reflects an ongoing strengthening of reserves arising from the increased sales of private pension plans and insurance policies, in particular, VGBL. NB: Includes technical reserves of R\$ 2,363 and R\$ 2,545 in 4Q02 and 1Q03, respectively, classified in other liabilities.

Minority Interest in Subsidiaries

#### OUARTER

1stQtr/2002 1stQtr/2003 % VARIATION 347 113 (67.4)
This decrease was due to: (i) incorporation of all of the minority stockholders of Banco Mercantil de São Paulo S.A.; and (ii) the withdrawal of the minority stockholders of Prudential Bradesco Seguros.

4<sup>th</sup>Qtr/2002 1<sup>st</sup>Qtr/2003 % VARIATION 271 113 (58.3)

This decrease followed the incorporation of all of the minority stockholders of Banco Mercantil de São Paulo S.A.

Stockholders Equity

### QUARTER

1stOtr/2002 1stOtr/2003 % VARIATION 9,926 11,708 18.0 The variation reflects: (i) the capital increase of R\$ 660; (ii) appropriation of net income for the period - R\$ 2,104; (iii) share premium - R\$ 7; (iv) mark-to-market adjustments of securities and derivatives - R\$ 99; offset by: (a) acquisition of treasury stock - R\$ 86; and (b) J.C.P. (interest attributed to own capital), paid and accrued - R\$ 1,002

4<sup>th</sup>Otr/2002 1stOtr/2003 % VARIATION 10,846 11,708 7.9 The variation reflects: (i) the capital increase through subscription and incorporation of the minority stockholders of Banco Mercantil - R\$ 660; (ii) appropriation of net income for the quarter of R\$ 508; (iii) share premium - R\$ 7; offset by: (a) reduction of the reserve for mark-to-market adjustments of securities and derivatives - R\$ 23; and (b) J.C.P. (interest attributed to

own capital), paid and accrued - R\$ 290.

Securities (in millions of reais)

Summary of the Classification of Securities at March 31, 2003

	]	[nsurance/	'Private			
		Savings	Pension	Other		
	Financial	bonds	Plan	Activities	Total	용
Trading securities	7 <b>,</b> 973	2,026	13,349	59	23,407	68.0
Securities available for						
sale	1,177	1,633	2,672	100	5,582	16.2
Securities held to						
maturity	2,531	_	2,629	_	5,160	15.0
Derivative financial						
instruments	257	_	_	24	281	0.8
Total in 2003	11,938	3,659	18,650	183	34,430	100.0

Composition by Maturity

				March -	- 2003		
		From	From	More			
	Up to	31 to	181 to	than	Market/	/	Unrealized
	30	180	360		Book		gain
	days	days	days	days	Value	Value	(loss)
TRADING SECURITIES	601	4,542	2,821	15,443	23,407	23,417	(10)
Financial Treasury Notes	95	4,373	2,751	11,805	19,024	18,996	29
National Treasury Bonds	90	_	_	7	97	97	_
Federal Treasury Notes	1	14	_	1,436	1,451	1,450	1
Debentures	6	_	1	899	906	905	1
Certificates of Bank							
Deposit	5	8	4	745	762	763	(1)
Shares	293	_	_	_	293	294	(1)
Securitization Notes	_	_	_	175	175	175	_
Brazilian Foreign Debt							
Notes	35	1	15	212	263	263	_
Foreign Securities	40	77	39	60	216	218	(2)
Other	36	69	11	104	220	257	(37)
SECURITIES AVAILABLE FOR							
SALE	1,965	609	148	2,861	5 <b>,</b> 583	5 <b>,</b> 607	(24)
Shares	1,778	_	_	_	1,778	1,720	58
Federal Treasury Notes	_	_	_	1,651	1,651	1,654	(3)
Financial Treasury Notes	4	505	86	384	979	1.015	(36)
Debentures	2	33	20	641	696	728	(32)
Certificates of Bank							
Deposit	35	60	30	76	201	201	_
Promissory Notes	113	_	_	_	113	113	_
Other	33	11	12	109	165	176	(11)
SECURITIES HELD TO	13	30	912	4,204	5,159	5,159	_

MATURITY							
Federal Treasury Notes	4	_	_	2,844	2,848	2,848	_
Brazilian Foreign Debt							
Notes	9	23	_	1,236	1,268	1,268	_
Central Bank Notes	_	7	912	124	1,043	1,043	_
DERIVATIVE FINANCIAL							
INSTRUMENTS	62	73	45	101	281	270	11
Derivative Financial							
Instruments	62	73	45	101	281	270	11
Total	2,641	5,254	3,926	22,609	34,430	34,453	(23)

Consolidated portfolio composition by issuer

				N	March - 2	2003		
Securities	Up to 30 days	From 31 to 180 days	From 181 to 360 days	More than 360 days	Market/ Book Value	Restated Cost	Unrealized Gain (loss)	Unrealized Gain (loss), net of tax
GOVERNMENT SECURITIES	271	4,954	3,768	19,822	28,815	28,862	(47)	(31)
Financial Treasury Notes	99	4,878	2,837	12,189	20,003	20,010	(7)	(5)
Federal Treasury Notes	5	14	_	5 <b>,</b> 931	5,950	5 <b>,</b> 952	(2)	(1)
Brazilian Foreign Debt Notes	43	24	15	1,448	1,530	1 <b>,</b> 530	-	-
Central Bank Notes	-	11	914	163	1,088	1,088	-	-
National Treasury Bonds	90	_	_	7	97	97	_	_
Other	34	27	2	84	147	185	(38)	(25)
CORPORATE BONDS	2,370	300	158	2 <b>,</b> 787	5,615	5 <b>,</b> 591	24	16
Shares	2,072	_	_	_	2,072	2,013	59	39
Debentures	8	33	20	1,539	1,600	1,634	(34)	(22)
Certificates of Bank Deposit	40	68	34	821	963	964	(1)	(1)
Derivative financial								
instruments	62	73	45	101	281	270	11	7
Securitization								
Notes	_	_	2	219	221	221	_	_
	6	50	39	60	155	157	(2)	(1)

Foreign								
Securities								
Promissory							_	
Notes	114	65	_	_	179	178	1	1
Other	68	11	18	47	144	154	(10)	(7)
Total	2,641	5,254	3,926	22,609	34,430	34,453	(23)	(15)

Credit Operations (in millions of reais)

We present below the composition of the credit portfolio by type of operation and economic activity sector.

	In millions of reais				
	2001 2002			2003	
	December	March	December	March	
Discount of trade receivables and other loans	20,745	22,676	23,571	23,119	
Financings	14,139	16,027	15 <b>,</b> 573	14,862	
Rural and agribusiness loans	3,005	2,948	3 <b>,</b> 954	3 <b>,</b> 899	
Leasing operations	1,720	1,792	1,581	1,442	
Advances on foreign exchange contracts					
contracts (2)	4,406	5,439	5 <b>,</b> 455	5 <b>,</b> 733	
Advances in foreign currency granted	_	116	26	_	
Total credit operations	44,015	48,998	50,160	49,055	
Other receivables	429	548	641	600	
Total for the period	44,444	49,546	50,801	49,655	
Sureties and guarantees recorded in memorandum					
accounts	3,068	3,037	4,326	4,308	

Credit Portfolio by Activity Sector (in millions of reais)

	2002		200	03
	December	%	March	%
Public Sector	255	0.5	245	0.5
Private Sector	50,546	99.5	49,410	99.5
Manufacturing	15 <b>,</b> 730	31.0	15,755	31.7
Commerce	8,198	16.1	7,914	16.0
Financial intermediation	731	1.4	758	1.5
Services	11,274	22.2	10,731	21.6
Agriculture, Livestock Raising, Fishing,				
Forest				
Development and Management	994	2.0	830	1.7
Consumers	13,619			