

VEEVA SYSTEMS INC  
Form SC 13G  
February 14, 2014

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

**(Amendment No. )\***

**Veeva Systems Inc.**

**(Name of Issuer)**

**Class A Common Stock**

**(Title of Class of Securities)**

**922475108**

**(CUSIP Number)**

**December 31, 2013**

**(Date of Event Which Requires Filing of this Statement)**

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to \*the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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NAMES OF REPORTING PERSONS/I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS

(ENTITIES ONLY)

1

Matthew J. Wallach

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

2 (a) " (b) "

SEC USE ONLY

3

CITIZENSHIP OR PLACE OF ORGANIZATION

4

USA

SOLE VOTING POWER

NUMBER OF 5

SHARES 1,522,222(1)(2)  
SHARED VOTING POWER

BENEFICIALLY 6

OWNED BY 1,500,000(1)(3)  
EACH SOLE DISPOSITIVE POWER

REPORTING 7

PERSON WITH 1,522,222(1)(2)  
SHARED DISPOSITIVE POWER

8

1,500,000(1)(3)

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

9

3,022,222(1)(2)(3)

CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES  x

10

0  
PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9)

11

2.4(1)(2)(3)(4)  
TYPE OF REPORTING PERSON

12

IN

(1) Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, except for certain permitted transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation in effect as of the date hereof. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.

(2) Includes (i) 1,500,000 shares of Class B Common Stock held directly by the Reporting Person and (ii) 22,222 shares of Class B Common Stock issuable to the Reporting Person pursuant to options exercisable within 60 days of December 31, 2013.

(3) Includes (i) 900,000 shares of Class B Common Stock held by the Reporting Person and Cristina Wallach as joint tenants with right of survivorship, (ii) 300,000 shares of Class B Common Stock held by the Matt Wallach 2012 Irrevocable Trust, and (iii) 300,000 shares of Class B Common Stock held by the Matt Wallach 2013 Irrevocable Trust.

(4) The percentage in row 11 assumes the conversion of all Class B Common Stock. Based on 15,044,750 shares of Class A Common Stock outstanding as of December 31, 2013, as reported by the Issuer to the Reporting Person, and in the event that only the Reporting Person's shares were converted into Class A Common Stock, the percentage in row 11 would equal 18.7%.

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**Item 1(a) Name of Issuer:**

Veeva Systems Inc.

**Item 1(b) Address of Issuer's Principal Executive Offices:**

4637 Chabot Drive, Suite 210,  
Pleasanton, CA 94588

**Item 2(a) Name of Person Filing:**

Matthew J. Wallach

the "*Reporting Person.*"

**Item 2(b) Address of Principal Business Office or, If None, Residence**

c/o Veeva Systems Inc.  
4637 Chabot Drive, Suite 210,  
Pleasanton, CA 94588

**Item 2(c) Citizenship:**

USA

**Item 2(d) Title of Class of Securities:**

Class A Common Stock

**Item 2(e) CUSIP Number:**

922475108

**Item 3. If this statement is filed pursuant to 240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:**

- (a) " Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o)
- (b) " Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c) " Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d) " Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C 80a-8).
- (e) " An investment adviser in accordance with 240.13d-1(b)(1)(ii)(E);
- (f) " An employee benefit plan or endowment fund in accordance with 240.13d-1(b)(1)(ii)(F);
- (g) " A parent holding company or control person in accordance with 240.13d-1(b)(1)(ii)(G);
- (h) " A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the  
" Investment Company Act of 1940 (15 U.S.C. 80a-3);
- (j) " A non-U.S. institution in accordance with §240.13d-1(b)(1)(ii)(J);
- (k) Group, in accordance with 240.13d-1(b)(1)(ii)(K). If filing as a non-U.S. institution in accordance with  
" §240.13d-1(b)(1)(ii)(J), please specify the type of institution:

Not applicable.

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**Item 4. Ownership**

(a) Amount Beneficially Owned: 3,022,222 shares (1)(2)

(b) Percent of Class: 2.4% (1)(2)(3)

(c) Number of shares as to which the person has:

(i) Sole power to vote or direct the vote: 1,522,222 shares

(ii) Shared power to vote or direct the vote: 1,500,000 shares

(iii) Sole power to dispose or to direct the disposition of: 1,522,222 shares

(iv) Shared power to dispose or to direct the disposition of: 1,500,000 shares

Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, except for certain permitted transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation in effect as of the date hereof. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.

- (1) Includes (i) 1,500,000 shares of Class B Common Stock held directly by the Reporting Person, (ii) 22,222 shares of Class B Common Stock issuable to the Reporting Person pursuant to options exercisable within 60 days of December 31, 2013, (iii) 900,000 shares of Class B Common Stock held by the Reporting Person and Cristina Wallach as joint tenants with right of survivorship, (iv) 300,000 shares of Class B Common Stock held by the Matt Wallach 2012 Irrevocable Trust, and (v) 300,000 shares of Class B Common Stock held by the Matt Wallach 2013 Irrevocable Trust.
- (2)
- (3) The percentage in Item 4(b) assumes the conversion of all Class B Common Stock. Based on 15,044,750 shares of Class A Common Stock outstanding as of December 31, 2013, as reported by the Issuer to the Reporting Person, and in the event that only the Reporting Person's shares were converted into Class A Common Stock, the

percentage in Item 4(b) would equal 18.7%.

**Item 5. Ownership of Five Percent or Less of a Class**

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner or more than five percent of the class of securities, check the following box: "

**Item 6. Ownership of More Than Five Percent on Behalf of Another Person**

Not applicable.

**Item 7. Identification and Classification of Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company or Control Person**

Not applicable.

**Item 8. Identification and Classification of Members of the Group**

Not applicable.

**Item 9. Notice of Dissolution of Group**

Not applicable.

**Item 10. Certifications**

Not applicable.



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**SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: February 14, 2014 Matthew J. Wallach

By: /s/ Matthew J.Wallach