JAMBA, INC. Form 10-Q November 06, 2013

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 1, 2013

OR

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

#### Jamba, Inc. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

(Commission File No.) 20-2122262 (I.R.S. Employer Identification No.)

6475 Christie Avenue, Suite 150, Emeryville, California 94608 (Address of principal executive offices)

001-32552

#### Registrant's telephone number, including area code: (510) 596-0100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for the past 90 days. Yes x No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer		Accelerated filer	х
Non-accelerated filer	" (Do not check if a smaller reporting company)	Smaller reporting company	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares of common stock, \$0.001 par value, of Jamba, Inc. issued and outstanding as of October 31, 2013 was 17,121,724.

# JAMBA, INC. QUARTERLY REPORT ON FORM 10-Q QUARTERLY PERIOD ENDED OCTOBER 1, 2013

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#### PART I - FINANCIAL INFORMATION ITEM 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## JAMBA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In thousands, except share and per share amounts) ASSETS	October 1, 2013		Janu	ary 1, 2013
Current assets: Cash and cash equivalents Restricted cash Receivables, net of allowances of \$210 and \$103 Inventories Prepaid and refundable taxes Prepaid rent Prepaid expenses and other current assets	\$	28,886 7,187 3,315 680 3,115 2,467	\$	31,486 205 11,327 3,143 655 3,080 1,681
Total current assets Property, fixtures and equipment, net Goodwill Trademarks and other intangible assets, net Other long-term assets		45,650 39,534 1,233 1,244 1,155		51,577 38,442 1,336 1,412 846
Total assets	\$	88,816	\$	93,613
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable Accrued compensation and benefits Workers' compensation and health insurance reserves Accrued jambacard liability Other current liabilities	\$	3,550 3,981 1,184 26,041 11,584	\$	8,206 7,566 1,087 33,634 9,728
Total current liabilities Deferred rent and other long-term liabilities		46,340 10,962		60,221 11,880
Total liabilities		57,302		72,101
Commitments and contingencies (Note 9 and 10) Series B redeemable preferred stock, \$0.001 par value, 304,348 shares authorized; 0 and 72,889 shares issued and outstanding at October 1, 2013 and January 1, 2013, respectively				7,916
Stockholders' equity: Common stock, \$0.001 par value, 30,000,000 shares authorized; 17,121,674 and 15,481,782 shares issued and outstanding at October 1, 2013 and January 1, 2013,		17		78

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respectively Additional paid-in capital Accumulated deficit	390,181 (358,684)	380,007 (366,489)
Total stockholders' equity	31,514	13,596
Total liabilities and stockholders' equity	\$ 88,816	\$ 93,613

Share and per share data have been adjusted for all periods presented to reflect a five-for-one reverse stock split effective May 31, 2013

See accompanying notes to condensed consolidated financial statements.

# JAMBA, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except share and per share amounts)	13 Week Period Ended October 1, 2013	13 Week Period Ended October 2, 2012	39 Week Period Ended October 1, 2013	39 Week Period Ended October 2, 2012
Revenue:				
Company Stores	\$57,092	\$61,795	\$171,030	\$174,350
Franchise and other revenue	4,269	3,687	12,654	10,223
Total revenue	61,361	65,482	183,684	184,573
Costs and operating expenses:				
Cost of sales	14,592	14,918	41,854	40,504
Labor	15,862	16,457	48,466	49,013
Occupancy	7,405	7,353	22,100	22,097
Store operating	9,060	9,328	25,740	26,158
Depreciation and amortization	2,808	2,793	8,348	8,528
General and administrative	8,377	9,663	27,767	29,125
Impairment of long-lived assets	217	75	491	637
Other operating, net	(284)	347	252	579
Total costs and operating expenses	58,037	60,934	175,018	176,641
Income from operations	3,324	4,548	8,666	7,932
Other (expense) income, net:				
Interest income	1	21	1	61
Interest expense	(54)	(52)	(191)	(147)
Total other expense, net	(53)	(31)	(190)	(86)
Income before income taxes	3,271	4,517	8,476	7,846
Income tax expense	(576)	(413)	(671)	(634)
Net income	2,695	4,104	7,805	7,212
Preferred stock dividends and deemed dividends		(1,123)	(588)	(2,076)
Net income available to common stockholders	\$2,695	\$2,981	\$7,217	\$5,136
Weighted-average shares used in the computation of earnings per share:				
Basic	17,084,929	14,134,502	16,680,631	13,690,156
Diluted	17,548,512	14,473,184	17,112,329	14,015,217
Earnings per share:				
Basic	\$0.16	\$0.21	\$0.43	\$0.38

Share and per share data have been adjusted for all periods presented to reflect a five-for-one reverse stock split effective May 31, 2013

See accompanying notes to condensed consolidated financial statements.

# JAMBA, INC. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (Unaudited)

	Common Stock				dditional uid-In	A	ccumulated	Sto	ockholders'
(In thousands, except share amounts)	Shares	A	mount	Ca	apital	De	eficit	Eq	luity
Balance as of January 3, 2012	13,456,097	\$	68	\$	369,027	\$	(366,791)	\$	2,304
Share-based compensation expense					1,431				1,431
Issuance of common stock pursuant to stock plans	42,200				97				97
Conversion of preferred stock	1,910,000		10		10,970				10,980
Accretion of Series B preferred shares					(985)				(985)
Redeemable preferred stock dividends					(1,091)				(1,091)
Exercise of warrant	58,400								
Net income							7,212		7,212
Balance as of October 2, 2012	15,466,697	\$	78	\$	379,449	\$	(359,579)	\$	19,948
Balance as of January 1, 2013	15,481,782	\$	78	\$	380,007	\$	(366,489)	\$	13,596
Share-based compensation expense					1,754				1,754
Issuance of common stock pursuant to stock plans	182,524		1		570				571
Conversion of preferred stock	1,457,780		7		8,375				8,382
Accretion of Series B preferred shares					(466)				(466)
Redeemable preferred stock dividends					(122)				(122)
Repurchase of fractional shares due	(412)		$(\mathbf{C}\mathbf{O})$		$(\mathbf{c})$				$(\mathbf{C})$
to reverse stock split	(412)		(69)		63				(6)
Net income							7,805		7,805
Balance as of October 1, 2013	17,121,674	\$	17	\$	390,181	\$	(358,684)	\$	31,514

Share and per share data have been adjusted for all periods presented to reflect a five-for-one reverse stock split effective May 31, 2013

See accompanying notes to condensed consolidated financial statements.

# JAMBA, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	39 Week Period Ended	39 Week Period Ended	
(In thousands)	October 1, 2013	October 2, 2012	
Net income	\$ 7,805	\$ 7,212	
Adjustments to reconcile net income to cash provided by operating			
activities:			
Depreciation and amortization	8,348	8,528	
Impairment of long-lived assets	491	637	
Lease termination, store closure costs and disposals	(1,125)		