

Hill International, Inc.  
Form 8-K/A  
November 22, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K/A**

**CURRENT REPORT  
Pursuant to Section 13 or 15 (d) of  
the Securities Exchange Act of 1934**

**Hill International, Inc.**  
**(Exact name of registrant as specified in its charter)**

Date of Report (Date of earliest event reported): August 31, 2006

HILL INTERNATIONAL, INC.  
(Exact Name of Registrant as Specified in Charter)

Delaware  
(State or Other Jurisdiction  
of Incorporation)

000-50781  
(Commission  
File Number)

20-0953973  
(IRS Employer  
Identification No.)

303 Lippincott Centre, Marlton, NJ  
(Address of Principal Executive Offices)

08053  
(Zip Code)

Registrant's telephone number, including area code: (856) 810-6200

Arpeggio Acquisition Corporation  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of Universal under any of the following provisions:

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 230.14a-12)
- .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

**Explanatory Note:**

Hill International, Inc., a Delaware corporation (“Hill” or “the Company”), hereby amends its Current Report on Form 8-K/A filed November 17, 2006, to include the consent of KPMG Audit Plc which had not been included in the previous 8-K/A filed on November 17, 2006; and to correct certain computational and typographical errors in that 8-K/A. The 8-K/A filed on November 17, 2006 included required financial statements relating to the acquisition of the common stock of James R. Knowles (Holdings) PLC by Hill International SA, the Company's wholly-owned subsidiary, as described in such Current Report; such financial statements and pro forma financial information are being filed again herewith.

**Item 9.01 Financial Statements and Exhibits.**

(a) Financial Statements of Business Acquired:

Exhibit 99.1 Audited financial statements of Knowles as of July 31, 2006

Exhibit 99.2 Audited financial statements of Knowles as of July 31, 2005 and 2004

(b) Pro Forma Financial Information:

Exhibit 99.3 Unaudited pro forma condensed combined financial information

(c) Exhibits

Exhibit 23.1 Consent of Baker Tilly

Exhibit 23.2 Consent KPMG Audit Plc.

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**(b) Pro Forma Condensed Combined Financial Information**

|   |    |
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**(c) Exhibits**

Exhibit 23.1 Consent of Baker Tilly

Exhibit 23.2 Consent KPMG Audit Plc

**Independent Auditors' Report**

**To the board of directors and shareholders of James R. Knowles (Holdings) PLC**

We have audited the accompanying consolidated balance sheet of James R. Knowles (Holdings) PLC (the "Company"), as of July 31, 2006 and the related consolidated notes, statement of total recognised gains and losses profit and loss account and cash flows for the year ended July 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by our management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of James R. Knowles (Holdings) PLC and subsidiaries as of July 31, 2006 and the consolidated results of their operations and cash flows for the year ended July 31, 2006 in conformity with accounting principles generally accepted in the United Kingdom.

**Baker Tilly**

London, United Kingdom

November 2006

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**James R. Knowles (Holdings) PLC**  
**Consolidated profit and loss account**  
*for the year ended 31 July 2006*

|   | <i>Note</i> | <b>2006<br/>Total<br/>£ 000</b> |
|---|-------------|---------------------------------|
| <b>Turnover</b>   | 2           |                                 |
| Continuing operations                                       |             | 28,223                          |
| Discontinued operations                                     |             | 1,180                           |
|   |             | <b>29,403</b>                   |
| Other external charges                                      |             | (3,414)                         |
| Staff costs   | 5           | (18,064)                        |
| Depreciation and amortisation                               |             | (1,327)                         |
| Other operating charges                                     | 3           | (9,806)                         |
| <b>Operating (loss) before exceptional items</b>            |             |                                 |
| Continuing operations                                       |             | (711)                           |
| Discontinued operations                                     |             | (166)                           |
| <b>Exceptional items</b>                                    |             |                                 |
| Continuing operations                                       | 3           | (2,271)                         |
| Discontinued operations                                     | 3           | (60)                            |
| <b>Operating (loss)</b>                                     |             |                                 |
| Continuing operations                                       |             | (2,982)                         |
| Discontinued operations                                     |             | (226)                           |
|   |             | <b>(3,208)</b>                  |
| Profit on disposal of operations                            | 3           | 95                              |
| Loss on closure of branch                                   | 3           | (197)                           |
| (Loss) on ordinary activities before interest and taxation  |             | <b>(3,310)</b>                  |
| Other interest receivable and similar income                |             | 20                              |
| Interest payable and similar charges                        | 6           | (317)                           |
| <b>(Loss) profit on ordinary activities before taxation</b> | 3 - 6       | <b>(3,607)</b>                  |
| Tax on (loss) on ordinary activities                        | 7           | (388)                           |
| <b>(Loss) on ordinary activities after taxation</b>         |             | <b>(3,995)</b>                  |
| Minority interests (equity)                                 |             | (85)                            |
| <b>Retained (Loss) for the financial year</b>               | 18          | <b>(4,080)</b>                  |

|                                       |   |               |
|---------------------------------------|---|---------------|
| <b>Basic (loss) per share (pence)</b> | 8 | <b>(19.7)</b> |
|---------------------------------------|---|---------------|

A note on historical cost profits has not been prepared as the historical cost profit and losses are the same as detailed in the above profit and loss account.

The notes on pages 8 to 24 form part of these financial statements.

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**James R. Knowles (Holdings) PLC**  
**Consolidated statement of total recognised gains and losses**  
*for the year ended 31 July 2006*

|   | <b>2006</b><br><b>£ 000</b> |
|---|-----------------------------|
| Loss for the financial year                             | <b>(4,080)</b>              |
| Currency translation differences on foreign investments | <b>(66)</b>                 |
| Total recognised losses relating to the financial year  | <b>(4,146)</b>              |

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**James R. Knowles (Holdings) PLC****Consolidated balance sheet**

at 31 July 2006

|   | <i>Note</i> | <b>£ 000</b>    | <b>2006</b> | <b>£ 000</b> |
|---|-------------|-----------------|-------------|--------------|
| <b>Fixed assets</b>   |             |                 |             |              |
| Intangible assets   | 9           |                 |             | 838          |
| Tangible assets   | 10          |                 |             | 1,129        |
| Investments   | 11          |                 |             | 1            |
|   |             |                 |             | <b>1,968</b> |
| <b>Current assets</b>   |             |                 |             |              |
| Debtors   | 12          | 8,172           |             |              |
| Cash at bank and in hand  |             | 1,563           |             |              |
|   |             | <b>9,735</b>    |             |              |
| <b>Creditors - Amounts falling due within one year</b>          | 13          | <b>(10,161)</b> |             |              |
| <b>Net current assets</b>                                       |             |                 |             | <b>(426)</b> |
| <b>Total assets less current liabilities</b>                    |             |                 |             | <b>1,542</b> |
| <b>Creditors - Amounts falling due after more than one year</b> | 14          |                 |             | <b>(393)</b> |
| <b>Provisions for liabilities and charges</b>                   | 15          |                 |             | <b>(647)</b> |
| <b>Net assets</b>   |             |                 |             | <b>502</b>   |
| <b>Capital and Reserves</b>                                     |             |                 |             |              |
| Called up share capital   | 17          |                 |             | 1,059        |
| Share premium account   | 18          |                 |             | 3,333        |
| Merger reserve  | 18          |                 |             | 199          |
| Profit and loss account   | 18          |                 |             | (4,209)      |
| <b>Shareholders' funds</b>                                      | 25          |                 |             | <b>382</b>   |
| <b>Minority interests (equity)</b>                              |             |                 |             | <b>120</b>   |
|   |             |                 |             | <b>502</b>   |

These financial statements on pages 4 to 24 were approved by the board of directors and authorised for issue on 14 November 2006 and are signed on its behalf by:

**R Borhan**

Director





**James R. Knowles (Holdings) PLC**  
**Consolidated cash flow statement**  
*for the year ended 31 July 2006*

|   | <i>Note</i> | <b>2006<br/>£ 000</b> |
|---|-------------|-----------------------|
| <b>Net cash inflow from operating activities</b>      | 20          | <b>438</b>            |
| <b>Return on investments and servicing of finance</b> | 22          | <b>(657)</b>          |
| <b>Taxation</b>                                       |             | <b>(281)</b>          |
| <b>Capital expenditure and financial investment</b>   | 22          | <b>(422)</b>          |
| <b>Acquisitions and disposals</b>                     | 22          | <b>601</b>            |
| <b>Net cash outflow before financing</b>              |             | <b>(321)</b>          |
| <b>Financing</b>                                      | 22          | <b>(468)</b>          |
| <b>Decrease in cash in the year</b>                   | 23, 24      | <b>(789)</b>          |

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## **James R. Knowles (Holdings) PLC**

### **Notes**

*(forming part of the financial statements)*

#### **1 Accounting policies**

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements except as noted below.

##### ***Basis of preparation***

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

##### ***Going Concern***

The Directors consider that the losses sustained during the year are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the acquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the Directors consider the going concern basis is appropriate for preparing the financial statements.

##### ***Basis of consolidation***

The Directors consider that the losses sustained during the year are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the acquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the directors consider the going concern basis for producing the financial statements is appropriate.

The Group accounts include the accounts of the Company and all its subsidiary undertakings made up to 31 July 2006. Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

##### **Goodwill**

Purchased goodwill (both positive and negative) arising on consolidation in respect of acquisitions before 1 August 1998, when FRS 10: *Goodwill and intangible assets* was adopted, was written off to reserves in the year of acquisition. When a subsequent disposal occurs, any related goodwill previously written off to reserves is written back through the profit and loss account as part of the profit or loss on disposal.

Purchased goodwill (representing the excess of the fair value of the consideration and associated costs given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions since 1 August 1998 is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life which is 20 years.

On the subsequent disposal of a business acquired since 1 January 1998, the profit or loss on disposal is calculated after charging/(crediting) the unamortised amount of any related goodwill.

##### **Investments**

Investments are stated at cost less any impairment in value.

***Tangible fixed assets and depreciation***

Depreciation is provided by the Group to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

|                        |   |                  |
|------------------------|---|------------------|
| Leasehold buildings    | - | Life of lease    |
|                        |   | 10% -            |
| Office equipment       | - | 33% per annum    |
|                        |   | 20% -            |
| Computer equipment     | - | 33% per annum    |
|                        |   | 25%              |
| Motor vehicles         | - | reducing balance |
| Technical publications | - | 20% per annum    |

No depreciation is provided on freehold land.

***Foreign currencies***

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

***Leases***

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

***Turnover***

Turnover represents the amounts (excluding value added tax) recorded as turnover in respect of amounts recoverable on contracts and the amounts earned to date on other work to the extent that the Group has obtained the right to consideration.

***Taxation***

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19: *Deferred taxation*.

***Cash***

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

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**James R. Knowles (Holdings) PLC****Notes****2 Segmental analysis**

The table below sets out turnover, operating loss and net assets for each geographic area of operation by origin.

|                                | <b>Turnover</b><br><b>£ 000</b> | <b>2006</b><br><b>Operating</b><br><b>Loss</b><br><b>£ 000</b> | <b>Net</b><br><b>Assets</b><br><b>£ 000</b> |
|--------------------------------|---------------------------------|--|---|
| <b>Continuing operations</b>   |                                 |  |   |
| United Kingdom                 | 15,508                          | (447)  | (886)                                       |
| Overseas                       | 12,715                          | 252  | 2,246                                       |
| Holding Company Costs          | -                               | (516)  | -   |
| Exceptional operating charge   | -                               | (2,271)  | -   |
|                                | <b>28,223</b>                   | <b>(2,982)</b>   | <b>1,360</b>                                |
| <b>Discontinued operations</b> |                                 |  |   |
| United Kingdom                 | 1,095                           | (73)   | (188)                                       |
| Overseas                       | 85                              | (93)   | (670)                                       |
| Holding Company Costs          | -                               | -  | -   |
| Exceptional operating charge   | -                               | (60)   | -   |
|                                | <b>1,180</b>                    | <b>(226)</b>   | <b>(858)</b>                                |

Turnover by geographical destination is significantly different from turnover by origin and is as follows:

|                                | <b>2006</b><br><b>£ 000</b> |
|--------------------------------|-----------------------------|
| <b>Continuing operations</b>   |                             |
| United Kingdom                 | 14,171                      |
| Overseas                       | 14,052                      |
|                                | <b>28,223</b>               |
| <b>Discontinued operations</b> |                             |
| United Kingdom                 | 1,095                       |
| Overseas                       | 85                          |
|                                | <b>1,180</b>                |

A split of overseas segmental information is not considered to be meaningful by the directors.

**3 Loss on ordinary activities before taxation**

|                        | <b>Continuing</b><br><b>£ 000</b> | <b>Discontinued</b><br><b>£ 000</b> | <b>Total</b><br><b>£ 000</b> |
|------------------------|-----------------------------------|-------------------------------------|------------------------------|
| Other external charges | 3,340                             | 74                                  | 3,414                        |

|                               |        |     |        |
|-------------------------------|--------|-----|--------|
| Staff costs                   | 17,265 | 799 | 18,064 |
| Depreciation and amortisation | 1,307  | 20  | 1,327  |
| Other operating charges       | 9,293  | 513 | 9,806  |

2006  
£ 000

*Operating loss is stated after charging the following:*

|   |  |  |       |
|---|--|--|-------|
| Auditors' remuneration for audit related services including expenses: |  |  |       |
| Principal   |  |  | 85    |
| Secondary   |  |  | 54    |
|   |  |  | 109   |
| Hire of plant and machinery under operating leases                    |  |  | 288   |
| Amounts payable in respect of other operating leases                  |  |  | 1,283 |
| Depreciation and other amounts written off tangible fixed assets:     |  |  |       |
| Owned   |  |  | 412   |
| Leased  |  |  | 159   |
| Amortisation of goodwill  |  |  | 33    |
| Loss on foreign exchange  |  |  | 29    |
| Impairment of Goodwill  |  |  | 721   |
| <i>Exceptional items:</i>   |  |  |       |
| Redundancy costs:   |  |  |       |
| Continuing operations   |  |  | 223   |
| Discontinued operations   |  |  | 27    |
| Onerous lease provision:  |  |  |       |
| Continuing operations   |  |  | 437   |
| Discontinued operations   |  |  | 33    |
| Directors retention bonus   |  |  | 110   |
| Group disposal costs  |  |  | 122   |
| Other costs   |  |  | 17    |
| Impairment of goodwill on acquisition                                 |  |  | 721   |
| Bad debt write off  |  |  | 115   |
| Litigation costs  |  |  | 486   |
| Taxation advice   |  |  | 40    |
|   |  |  | 2,331 |

The effect of the above exceptional items is to decrease the taxation charge by £483,000.

(1) The Group's principal auditors, Baker Tilly, received £12,500 in respect of taxation work in addition to the fees disclosed above.

**James R. Knowles (Holdings) PLC****Notes****3 Loss on ordinary activities before taxation (continued)**

On 23 December 2005 the Group disposed of its 90% shareholding in Knowles Loss Adjusters Limited . The profit on disposal of this subsidiary has been calculated as follows:

|                                      | £ 000     |
|--------------------------------------|-----------|
| Disposal proceeds                    | 850       |
| Expenses of disposal                 | (156)     |
| Net proceeds                         | 694       |
| Net assets of subsidiary at disposal | (666)     |
| Minority interest on disposal        | 67        |
| <b>Profit on disposal</b>            | <b>95</b> |

The net inflow of cash in respect of the sale of Knowles Loss Adjusters Limited is as follows:-

|                              |       |
|------------------------------|-------|
| Cash consideration           | 850   |
| Cash transferred on disposal | (19)  |
| Associated costs of sale     | (156) |
| Net inflow of cash           | 675   |

There is no tax effect from the profit on disposal of operations due to the substantial shareholding exemption.

The net profit of Knowles Loss Adjusters Limited from 1 August 2005 to the date of disposal was £57,000.

On 31 October 2005 the Group decided to close its Paris branch of James R. Knowles (Europe) Limited. The related closure costs were £197,000.

**4 Remuneration of directors**

|                        | 2006<br>£ 000 |
|------------------------|---------------|
| Directors' emoluments: |               |
| As directors           | 695           |
| Other emoluments       | 30            |
|                        | <b>725</b>    |

The remuneration of individual directors during the year was as follows:

|                               | Year Ended 31 July 2006     |                            |                |
|-------------------------------|-----------------------------|----------------------------|----------------|
|                               | Salary<br>and Fees<br>£ 000 | Other<br>Benefits<br>£ 000 | Total<br>£ 000 |
| Executive Directors           |                             |                            |                |
| J. Roger Knowles <sup>1</sup> | 185                         | 1                          | 186            |



|                   |     |    |     |
|-------------------|-----|----|-----|
| Brian Quinn       | 360 | 18 | 378 |
| Charlotte Parsons | 116 | 11 | 127 |
|                   | 661 | 30 | 691 |

#### Non-Executive Directors

|             |     |    |     |
|-------------|-----|----|-----|
| John Lee    | 17  | -  | 17  |
| Peter Bates | 17  | -  | 17  |
|             | 34  | -  | 34  |
|             | 695 | 30 | 725 |

<sup>1</sup> A total of £165,400, in respect of the fees of J. Roger Knowles, has been paid to Wynton Services Limited, a company incorporated in the Republic of Cyprus.

#### 5 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

|                      | Number of<br>employees<br>2006 |
|----------------------|--------------------------------|
| Fee earning staff    | 212                            |
| Administrative staff | 130                            |
|                      | 342                            |

The aggregate payroll costs of these persons were as follows:

|                         | 2006<br>£ 000 |
|-------------------------|---------------|
| Wages and salaries      | 16,516        |
| Social security costs   | 1,263         |
| Health insurance scheme | 190           |
| Staff accommodation     | 95            |
|                         | 18,064        |

#### 6 Interest payable and similar charges

|  | 2006<br>£ 000 |
|--|---------------|
| On bank loans and overdrafts   | 177           |
| Finance charges payable in respect of finance leases and hire purchase contracts | 53            |
| Other interest   | 87            |
|  | 317           |

**James R. Knowles (Holdings) PLC****Notes****7 Taxation****(a) Analysis of charge in period**

|  | 2006  |
|--|-------|
|  | £ 000 |
| <i>Current tax</i>                             | £ 000 |
| UK corporation tax on profits in the period    | -     |
| Adjustments in respect of prior periods        | 347   |
|  | 347   |
| Foreign tax                                    | 226   |
| Total current tax (note 7 (b))                 | 573   |
| <i>Deferred tax</i>                            |       |
| Origination and reversal of timing differences | (185) |
| Tax on profit on ordinary activities           | 388   |

**(b) Factors affecting the tax charge for the current period**

The effective rate of tax of 11% is lower than the standard UK rate of corporation tax of 30% principally due to the net effects of UK tax losses, unrelieved overseas tax losses and differences in foreign tax rates.

The differences are explained below.

|   | 2006    |
|---|---------|
|   | £ 000   |
| Loss on ordinary activities before tax  | (3,607) |
| Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% | (1,082) |
| <i>Effects of:</i>  |         |
| Expenses not deductible for tax purposes  | 363     |
| Depreciation for period in excess of capital allowances   | 25      |
| Unrelieved UK tax losses  | 718     |
| Unrelieved overseas tax losses  | 273     |
| Utilisation of tax losses brought forward   | (66)    |
| Other tax rates on overseas earnings  | 17      |
| Adjustment to tax charge in respect of prior periods  | 347     |
| Other tax adjustments   | (22)    |
| Current tax charge for the period (note 7 (a))  | 573     |

**8 Earnings per share**

|                                    | <b>Continuing</b> | <b>Discontinued</b> | <b>2006<br/>Total</b> |
|------------------------------------|-------------------|---------------------|-----------------------|
| Loss for the financial year (£000) | <b>(3,745)</b>    | <b>(335)</b>        | <b>(4,080)</b>        |
| Weighted average number of shares  | <b>20,750,620</b> | <b>20,750,620</b>   | <b>20,750,620</b>     |
| Basic (loss) per share (pence)     | <b>(18.0)</b>     | <b>(1.7)</b>        | <b>(19.7)</b>         |

The share options have no dilutive effect.

**James R. Knowles (Holdings) PLC****Notes****9 Intangible fixed assets**

|                        | <b>Goodwill</b><br><b>£ 000</b> |
|------------------------|---------------------------------|
| <i>Cost</i>            |                                 |
| At 1 August 2005       | <b>524</b>                      |
| Additions              | <b>1,142</b>                    |
| Impairment             | <b>(721)</b>                    |
| At 31 July 2006        | <b>945</b>                      |
| <i>Amortisation</i>    |                                 |
| At 1 August 2005       | <b>74</b>                       |
| Charge for the year    | <b>33</b>                       |
| At 31 July 2006        | <b>107</b>                      |
| <i>Net book value</i>  |                                 |
| <b>At 31 July 2006</b> | <b>838</b>                      |

On the 3rd July 2006, the Group acquired Knowles Lawyers Limited giving rise to goodwill of £721,000. Following an impairment review the carrying value of this goodwill was considered by the directors to be nil and the whole amount has been written off to the Profit & Loss account during the year.

The decision to acquire Knowles Lawyers Limited was taken in December 2005 by the Board, in the presence of its nominated advisors and solicitors. The transaction was not however completed until 3rd July 2006 as the Company was regulated by The Law Society. The deregulation and related client matters were subsequently completed and the acquisition finalised. On 21 July 2006, Hill SA (a wholly owned subsidiary of Hill International Inc) were announced to The London Stock Exchange as the preferred bidders for the sale of the Group. Following this announcement it was made very clear to the Board of Directors that on completion of the sale, the Group would divest of this subsidiary as it did not fit with the core services of the new Group. As a direct consequence of this decision, the goodwill arising on the acquisition of Knowles Lawyers Limited has been fully impaired at the year end.

**10 Tangible fixed assets**

|                           | <b>Land and<br/>buildings<br/>£ 000</b> | <b>Office and<br/>computer<br/>equipment<br/>£ 000</b> | <b>Motor<br/>vehicles<br/>£ 000</b> | <b>Total<br/>£ 000</b> |
|---------------------------|---|--|-------------------------------------|------------------------|
| <i>Cost or valuation</i>  |   |  |                                     |                        |
| At 1 August 2005          | 49                                      | 5,849  | 167                                 | <b>6,065</b>           |
| Additions                 | -                                       | 357  | 65                                  | <b>422</b>             |
| Acquisition of subsidiary | -                                       | 38   | -                                   | <b>38</b>              |
| Disposals                 | -                                       | (69)   | (46)                                | <b>(115)</b>           |
| Disposal of subsidiary    | -                                       | (159)  | -                                   | <b>(159)</b>           |
| Foreign exchange          | -                                       | (25)   | (4)                                 | <b>(29)</b>            |
| <b>At 31 July 2006</b>    | <b>49</b>                               | <b>5,991</b>   | <b>182</b>                          | <b>6,222</b>           |
| <i>Depreciation</i>       |   |  |                                     |                        |

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|                        |           |              |            |              |
|------------------------|-----------|--------------|------------|--------------|
| At 1 August 2005       | 31        | 4,586        | 156        | <b>4,773</b> |
| Charge for the year    | 1         | 562          | 8          | <b>571</b>   |
| Disposals              | -         | (62)         | (41)       | <b>(103)</b> |
| Disposal of subsidiary | -         | (121)        | -          | <b>(121)</b> |
| Foreign exchange       | -         | (23)         | (4)        | <b>(27)</b>  |
| <b>At 31 July 2006</b> | <b>32</b> | <b>4,942</b> | <b>119</b> | <b>5,093</b> |
| <i>Net book value</i>  |           |              |            |              |
| <b>At 31 July 2006</b> | <b>17</b> | <b>1,049</b> | <b>63</b>  | <b>1,129</b> |

a) The above net book value includes an amount of £169,000 in respect of assets held under finance leases and similar hire purchase contracts. The total depreciation on such assets during the year amounts to £159,000.

b) Contained within land and buildings are short leaseholds as follows:

|                | <b>2006</b>  |
|----------------|--------------|
|                | <b>£ 000</b> |
| Cost           | <b>49</b>    |
| Depreciation   | <b>(32)</b>  |
| Net book value | <b>17</b>    |

**James R. Knowles (Holdings) PLC****Notes****11 Fixed asset investments**

|                                | <b>£ 000</b> |
|--------------------------------|--------------|
| <b>Group</b>                   |              |
| <b>Listed investments</b>      |              |
| Cost at 1 August 2005          | <b>2</b>     |
| Provision made during the year | <b>(1)</b>   |
| <b><i>Net book value</i></b>   |              |
| <b>At 31 July 2006</b>         | <b>1</b>     |

The current market value of the listed investments is not considered by the directors to be materially different to the book value.

The companies in which the Group's interest at 31 July 2006 is more than 10% are as follows:

| <b>Subsidiary undertakings:</b>         | <b>Country of registration or incorporation</b> | <b>Percentage of ordinary shares held</b> |
|---|---|---|
| Knowles Limited                         | England and Wales                               | 100%                                      |
| James R. Knowles Limited                | England and Wales                               | 100%                                      |
| James R. Knowles (Europe) Limited       | England and Wales                               | 100%                                      |
| Knowles Project Services Limited        | England and Wales                               | 100%                                      |
| Knowles Management Limited              | England and Wales                               | 75%                                       |
| Knowles Law Limited                     | England and Wales                               | 75%                                       |
| James R. Knowles (Worldwide) Limited    | England and Wales                               | 100%                                      |
| James R Knowles Global Limited          | England and Wales                               | 100%                                      |
| Consortium James R. Knowles Limited     | England and Wales                               | 75%*                                      |
| Knowles Capital Projects Limited        | England and Wales                               | 75%                                       |
| Knowles Legal Limited                   | England and Wales                               | 100%                                      |
| Knowles Commercial Services Limited     | England and Wales                               | 85%                                       |
| Knowles Construction Technology Limited | England and Wales                               | 85%                                       |

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|   |                      |       |
|---|----------------------|-------|
|   | England and<br>Wales |       |
| Knowles Legal Services Limited                          | England and<br>Wales | 100%  |
| Knowles Platinum Limited                                | England and<br>Wales | 100%  |
| Knowles Lawyers Limited                                 | England and<br>Wales | 100%  |
| James R. Knowles (Deutschland) GmbH                     | Germany              | 100%  |
| James R. Knowles (Espana) SL                            | Spain                | 100%  |
| James R. Knowles (Overseas) Limited                     | Cyprus               | 100%  |
| James R Knowles (Singapore) Pte Limited                 | Singapore            | 90%*  |
| James R. Knowles (Hong Kong) Limited                    | Hong Kong            | 100%* |
| James R. Knowles (Middle East) Limited                  | Cyprus               | 75%*  |
| James R. Knowles (M) Sdn Bhd                            | Malaysia             | 100%* |
| Knowles Surveying Services Limited                      | Hong Kong            | 90%*  |
| James R. Knowles (Thailand) Ltd                         | Thailand             | 100%* |
| James R. Knowles (B) Sdn Bhd                            | Brunei               | 100%* |
| Knowles Consultancy Services Inc.                       | Canada               | 78%*  |
| Knowles North America Holdings Inc.                     | Canada               | 100%* |
| 1226545 Ontario Limited                                 | Canada               | 65%*  |
| Baker, Bertrand, Chasse & Goguen Claim Services Limited | Canada               | 65%*  |
| James R. Knowles (Egypt) Limited                        | Egypt                | 75%*  |
| J R Knowles (USA) LLC                                   | USA                  | 70%*  |
| James R. Knowles (Australian Holdings) Pty Limited      | Australia            | 90%*  |
| James R. Knowles (Australia) Pty Limited                | Australia            | 90%*  |
| James R. Knowles (NSW) Pty Limited                      | Australia            | 90%*  |
| James R. Knowles Lawyers Pty Limited                    | Australia            | 90%*  |
| Knowles Adjusters Ireland Limited                       | Eire                 | 90%*  |

***Associated undertakings:***

|                                |          |     |
|--------------------------------|----------|-----|
| Knowles Video Services Limited | Scotland | 50% |
|--------------------------------|----------|-----|

\* Not directly owned by James R. Knowles (Holdings) PLC.

The above companies are principally involved in construction contracts consultancy and have all been included in the consolidation. The companies are all owned in the proportions stated either by James R. Knowles (Holdings) PLC or by James R. Knowles (Worldwide) Limited and James R Knowles Global Limited, both companies are registered in England and Wales which and are wholly owned subsidiaries of James R. Knowles (Holdings) PLC.

Of the above companies James R Knowles Limited, Knowles Project Services Limited, Knowles Management Limited, Consortium James R Knowles Limited, Knowles Capital Projects Limited, Knowles Legal Limited, Knowles Commercial Services Limited, Knowles Construction Technology Limited, Knowles Legal Services Limited, Knowles Platinum Limited, James R Knowles (NSW) Pty Limited and Knowles Video Services Limited did not trade during the year.

On 23 December 2005 the Group disposed of its 90% shareholding in Knowles Loss Adjusters Limited.

On 3 July 2006 the Group acquired 100% of the share capital of Knowles Lawyers Limited, a company registered in England and Wales.





**James R. Knowles (Holdings) PLC****Notes****12 Debtors**

|  | <b>2006</b>  |
|--|--------------|
|  | <b>£ 000</b> |
| <b>Amounts falling due within one year</b> |              |
| Trade debtors                              | <b>6,280</b> |
| Amounts recoverable on contracts           | <b>274</b>   |
| Other debtors                              | <b>230</b>   |
| Deferred tax asset (Note 16)               | <b>816</b>   |
| Prepayments and accrued income             | <b>559</b>   |
| Corporation tax recoverable                | <b>13</b>    |
|  | <b>8,172</b> |

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**James R. Knowles (Holdings) PLC****Notes****13 Creditors: amounts falling due within one year**

|  | <b>2006</b>   |
|--|---------------|
|  | <b>£ 000</b>  |
| Bank overdrafts  | 2,654         |
| Obligations under finance leases and hire purchase contracts | 140           |
| Bank loans   | 289           |
| Trade creditors  | 1,488         |
| Corporation tax  | 326           |
| Other taxes and social security                              | 1,449         |
| Other creditors  | 505           |
| Accruals and deferred income                                 | 3,310         |
|  | <b>10,161</b> |

The bank loans and overdrafts are secured by fixed and floating charges on other assets of certain Group companies.

**14 Creditors: amounts falling due after more than one year**

|  | <b>2006</b>  |
|--|--------------|
|  | <b>£ 000</b> |
| Bank loans   | 265          |
| Obligations under finance leases and hire purchase contracts | 128          |
|  | <b>393</b>   |

**Bank loans are repayable as follows:**

|                            | <b>2006</b>  |
|----------------------------|--------------|
|                            | <b>£ 000</b> |
| Within one year            | 289          |
| Between one and two years  | 138          |
| Between two and five years | 127          |
| Total outstanding          | <b>554</b>   |

**James R Knowles (Holdings) PLC****Notes****14 Creditors: amounts falling due after more than one year (continued)**

| Details of loans wholly repayable within 5 years:   | <b>2006</b><br><b>£ 000</b> |
|---|-----------------------------|
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.39%<br>*    | <b>10</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69%<br>*    | <b>2</b>                    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69%<br>*    | <b>10</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.09%<br>*    | <b>17</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.35%<br>*    | <b>36</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8%<br>*     | <b>41</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8%<br>*     | <b>23</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8%<br>*     | <b>18</b>                   |
| Bank loan repayable by monthly instalments. Interest charged at a variable rate of 6.00%*   | <b>10</b>                   |
| Bank loan repayable by bi-annual instalments. Interest charged at a variable rate of 5.56%* | <b>100</b>                  |
| Bank loan repayable by monthly instalments. Interest charged at a variable rate of 7%*      | <b>287</b>                  |
|   | <b>554</b>                  |

These loans are secured by fixed and floating charges on the relevant equipment being financed.

**Obligations under finance leases and hire purchase contracts**

**2006**  
**£ 000**

|                                       |             |
|---------------------------------------|-------------|
| Total outstanding                     | <b>315</b>  |
| Interest attributable to future years | <b>(47)</b> |
|                                       | <b>268</b>  |

The maturity of obligations under finance leases and hire purchase contracts is as follows:

|                              |              |
|------------------------------|--------------|
|                              | <b>2006</b>  |
|                              | <b>£ 000</b> |
| Within one year              | <b>140</b>   |
| In the second to fifth years | <b>128</b>   |
|                              | <b>268</b>   |

Obligations under finance leases and hire purchase contracts are secured by retention of title to the relevant equipment.

#### **15 Provisions for liabilities and charges**

|   |                |
|---|----------------|
|   | <b>Onerous</b> |
|   | <b>leases</b>  |
|   | <b>£ 000</b>   |
| At 1 August 2005                            | <b>177</b>     |
| Charged to the profit and loss for the year | <b>470</b>     |
| <b>At 31 July 2006</b>                      | <b>647</b>     |

The onerous lease provision represents provision for vacant properties in the UK, the main provision £500,000 relates to 53 Bedford Square in London, the property is currently vacant and the Directors are currently negotiating to surrender the lease. The Directors consider that the amount will be settled in the next financial year.

**16 Deferred Tax**

The elements of deferred taxation are as follows:

|   | <b>2006</b>  |
|---|--------------|
|   | <b>£ 000</b> |
| Difference between accumulated depreciation and amortisation and capital allowances | <b>210</b>   |
| Other timing differences  | <b>75</b>    |
| Tax losses  | <b>531</b>   |
| Deferred tax asset (note 12)  | <b>816</b>   |

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**James R Knowles (Holdings) PLC**

## Notes

**17 Called up share capital**

|   | <b>2006<br/>Number</b> | <b>2006<br/>£ 000</b> |
|---|------------------------|-----------------------|
| <i>Authorised</i>                         |                        |                       |
| 26,000,000 ordinary shares of 5p each     | 26,000,000             | 1,300                 |
| <i>Allotted, called up and fully paid</i> |                        |                       |
| Ordinary shares of 5p each                |                        |                       |
| At start of the year                      | 19,921,853             | 996                   |
| Issue of shares                           | 1,250,000              | 63                    |
| <b>At end of the year</b>                 | <b>21,171,853</b>      | <b>1,059</b>          |

On 2 December 2005 the Group issued 305,800 new ordinary shares of 5p each to Mr Brian Quinn, Chief executive of the Group, at 30 pence per share in respect of a retention bonus.

In addition, on the same day, the Group issued a further 944,200 new ordinary shares to Mr Brian Quinn in exchange for the minority interests he held in the Group's North American subsidiaries as follows:

Both of the above transactions were calculated on an arms length basis with the shares being awarded at the prevailing market values.

|                                  | <b>Holding in<br/>subsidiary</b> | <b>Number of<br/>shares issued</b> | <b>Price per share</b> |
|----------------------------------|----------------------------------|------------------------------------|------------------------|
| Knowles Consultancy Services Inc | 7.50%                            | 542,235                            | 28.8                   |
|                                  | Entitlement                      |                                    |                        |
| 1226545 Ontario Limited          | to 10%                           | 314,635                            | 30                     |
| J R Knowles (USA) LLC            | 10%                              | 87,330                             | 30                     |

Goodwill arising as a result of the above transactions amounted to £307,000 which was capitalised and will be written off over 20 years

**18 Reserves**

|                            | <b>Share<br/>premium<br/>account<br/>£ 000</b> | <b>Merger<br/>reserve<br/>£ 000</b> | <b>Profit and<br/>loss account<br/>£ 000</b> |
|----------------------------|--|-------------------------------------|--|
| At 1 August 2005           | 3,026  | 199                                 | (63)   |
| Foreign exchange           | -  | -                                   | (66)   |
| Retained loss for the year | -  | -                                   | (4,080)                                      |
| Premium on share issue     | 307  | -                                   | -  |
| <b>At 31 July 2006</b>     | <b>3,333</b>                                   | <b>199</b>                          | <b>(4,209)</b>                               |

The cumulative total of goodwill written off against reserves in respect of acquisitions prior to 1 August 1998 when FRS 10: *Goodwill and intangible assets* was adopted amounts to £1,057,000 of which £1,019,000 was taken to the merger reserve and the remaining £38,000 was taken to the profit and loss reserve.

## 19 Commitments

(i) Capital commitments at the end of the financial year, for which no provision has been made, are as follows:

|            | 2006<br>£ 000 |
|------------|---------------|
| Contracted | -             |

(ii) Annual commitments under non-cancellable operating leases are as follows:

|  | 2006                         |                |
|--|------------------------------|----------------|
|  | Land &<br>Buildings<br>£ 000 | Other<br>£ 000 |
| Operating leases which expire:         |                              |                |
| Within one year                        | 14                           | 4              |
| In the second to fifth years inclusive | 412                          | 284            |
| After five years                       | 187                          | 10             |
|  | 613                          | 298            |

## 20 Reconciliation of operating profit to net cash inflow from operating activities

|  | 2006<br>£ 000 |
|--|---------------|
| Operating loss   | (3,208)       |
| Depreciation charge  | 571           |
| Amortisation charge  | 33            |
| Loss on disposal of fixed assets                                 | 12            |
| Decrease in stocks   | 253           |
| Decrease in debtors  | 1,542         |
| Increase in creditors  | 30            |
| Increase in provisions   | 470           |
| Impairment of goodwill on acquisition of Knowles Lawyers Limited | 721           |
| Other non cash movements   | 91            |
| Foreign exchange differences*                                    | (77)          |
| Net cash inflow from operating activities                        | 438           |

\*Adjustment arising from re-translation of opening balance sheet. This has not been done on a line-by-line basis, as it cannot be determined without unreasonable expense.

The cash effect of exceptional operating items is £1,025,000.

It is not practicable to divide cashflows into those arising from continuing and discontinued operations.

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**James R. Knowles (Holdings) PLC****Notes****21 Acquisitions**

On 3rd July 2006 the Group acquired Knowles Lawyers Limited from Mr Brian Quinn, Chief Executive of the Group for £50,000 paid by cash (see note 9).

In calculating the goodwill arising on acquisition, the fair value of net assets have been assessed and are not considered to be materially different to the book value at that time.

|   | <b>Fair<br/>Value<br/>£ 000</b> |
|---|---------------------------------|
| <b>Fixed assets</b>                             |                                 |
| Tangible  | 38                              |
| <b>Current assets</b>                           |                                 |
| Debtors   | 790                             |
| Cash at bank and in hand                        | 110                             |
| <b>Total assets</b>                             | 938                             |
| <b>Creditors</b>                                |                                 |
| Due within one year                             | (1,396)                         |
| Due after more than one year                    | (213)                           |
| <b>Net liabilities</b>                          | <b>(671)</b>                    |
|   | <b>£ 000</b>                    |
| Cash consideration                              | 50                              |
| Net liabilities acquired                        | 671                             |
| <b>Goodwill arising on acquisition (note 9)</b> | <b>721</b>                      |

The net loss of Knowles Lawyers Limited in the year ended 31 July 2005 was £260,894 and in the period to 3rd July 2006 was £246,205:

**Cash flows**

The net outflow of cash arising from the acquisition of Knowles Lawyers Limited was as follows:-

|                           | <b>£ 000</b> |
|---------------------------|--------------|
| Cash consideration        | <b>(50)</b>  |
| Cash acquired             | <b>110</b>   |
| Overdraft acquired        | <b>(35)</b>  |
| <b>Net inflow of cash</b> | <b>25</b>    |

**22 Analysis of cash flows for headings netted in the cash flow statement**

**Returns on investments and servicing of finance**

|                                    | <b>2006</b>  |
|------------------------------------|--------------|
|                                    | <b>£ 000</b> |
| Interest received                  | <b>20</b>    |
| Interest paid                      | <b>(328)</b> |
| Interest element of finance leases | <b>(53)</b>  |
| Minority dividends paid            | <b>(296)</b> |
|                                    | <b>(657)</b> |

**Capital expenditure and financial investment**

|                                   | <b>2006</b>  |
|-----------------------------------|--------------|
|                                   | <b>£ 000</b> |
| Purchase of tangible fixed assets | <b>(422)</b> |

**Aquisitions and disposals**

|   |             |
|---|-------------|
| Net cash inflow from sale of Knowles Loss Adjusters Limited (note 3)            | <b>675</b>  |
| Net cash inflow from purchase of Knowles Lawyers Limited (note 22)              | <b>25</b>   |
| Net cash outflows from closure of branch  | <b>(8)</b>  |
| Net cash outflow from purchase of minority in Knowles Consultancy Services Inc. | <b>(91)</b> |
|   | <b>601</b>  |

**Financing**

|  | <b>2006</b>  |
|--|--------------|
|  | <b>£ 000</b> |
| (Repayment)/inception of loans                   | <b>(588)</b> |
| Inception of new finance leases                  | <b>281</b>   |
| Capital element of finance lease rental payments | <b>(161)</b> |
|  | <b>(468)</b> |

**James R. Knowles (Holdings) PLC****Notes****23 Reconciliation of net cash inflow to movement in net debt**

|   | <b>2006</b><br><b>£ 000</b> |
|---|-----------------------------|
| Decrease in cash in the year                          | (789)                       |
| Cash inflow from increase in debt and lease financing | 468                         |
| Loan acquired with subsidiary                         | (293)                       |
|   | <b>(614)</b>                |
| Net debt at 31 July 2005                              | <b>(1,299)</b>              |
|   |                             |
| Net debt at 31 July 2006                              | <b>(1,913)</b>              |

**24 Analysis of net debt**

|                          | <b>At 31</b><br><b>July 2005</b><br><b>£ 000</b> | <b>Cash flow</b><br><b>£ 000</b> | <b>Acquired</b><br><b>with</b><br><b>subsidiary</b><br><b>£ 000</b> | <b>Non cash</b><br><b>changes</b><br><b>£ 000</b> | <b>At 31</b><br><b>July 2006</b><br><b>£ 000</b> |
|--------------------------|--|----------------------------------|---|---|--|
| Cash at bank and in hand | 1,761  | (198)                            | -   | -   | 1,563  |
| Overdraft                | (2,063)  | (591)                            | -   | -   | (2,654)  |
|                          | <b>(302)</b>                                     | <b>(789)</b>                     | <b>-</b>  | <b>-</b>  | <b>(1,091)</b>                                   |
| Debt due after one year  | (416)  | 149                              | (213)   | 215   | (265)  |
| Debt due within one year | (433)  | 439                              | (80)  | (215)   | (289)  |
| Finance leases           | (148)  | (120)                            | -   | -   | (268)  |
|                          | <b>(1,299)</b>                                   | <b>(321)</b>                     | <b>(293)</b>  | <b>-</b>  | <b>(1,913)</b>                                   |

**25 Reconciliations of movement in shareholders' funds**

|                                      | <b>2006</b><br><b>£ 000</b> |
|--------------------------------------|-----------------------------|
| Retained loss for the financial year | <b>(4,080)</b>              |
| Foreign exchange movements           | <b>(66)</b>                 |
| New share capital subscribed         | <b>370</b>                  |
|                                      |                             |
| Net movement in shareholders' funds  | <b>(3,776)</b>              |
|                                      |                             |
| Opening shareholders' funds - equity | <b>4,158</b>                |
|                                      |                             |
| Closing shareholders' funds - equity | <b>382</b>                  |

## **26 Financial Instruments and risk management**

The Group finances its operations through a mixture of equity finance, retained profits, bank borrowings and various items such as trade debtors and trade creditors that arise directly from its operations. The Group's borrowings relate mainly to its working capital requirements. These borrowings take the form of bank overdraft facilities. The Group's short-term working capital requirements fluctuate significantly throughout the year because of seasonal factors, tax, bonus and dividend payments. In these circumstances the directors do not feel that it is appropriate to borrow at a fixed rate of interest. At the year-end, 88% of the Group's borrowings were at floating rates.

However, most fixed asset purchases are financed by fixed rate borrowings in the form of finance leases, hire purchase contracts and long-term loans. The term of the borrowings is matched to the length of the useful life of the assets. At the year end, 12% of the Group's borrowings were at fixed rates of interest.

It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken.

As permitted by FRS 13: *Derivatives and other financial instruments: disclosures*, short-term debtors and creditors have been excluded from the following analyses.

**James R. Knowles (Holdings) PLC****Notes****26 Financial Instruments and risk management (continued)****Interest rate risk**

The interest rate profile of the Group's financial liabilities as at 31 July 2006 was:

| a)                 | Total | Floating rate                  | Fixed rate                     |
|--------------------|-------|--------------------------------|--------------------------------|
| Currency           | £ 000 | financial liabilities<br>£ 000 | financial liabilities<br>£ 000 |
| Sterling           | 2,890 | 2,493                          | 397                            |
| Hong Kong Dollar   | 25    | 10                             | 15                             |
| Canadian Dollar    | 111   | 100                            | 11                             |
| US Dollar          | 215   | 215                            | -                              |
| Malaysian Ringitts | 2     |                                | 2                              |
| Dirhams            | 233   | 233                            | -                              |
|                    | 3,476 | 3,051                          | 425                            |

| b)       | Fixed rate financial liabilities  |
|----------|---|
| Currency | Weighted average interest rate %<br>Weighted average period for which rate is fixed |
| Sterling | 8.25<br>2 years   |

The floating rate financial liabilities comprise bank overdraft and bank loan facilities that bear interest at rates based on clearing bank and finance house base rates.

There are no financial liabilities on which no interest is paid.

**Borrowing facilities**

The Group had undrawn committed borrowing facilities at 31 July 2006, in respect of which all conditions precedent had been met, as follows:

|                              | 2006<br>£ 000 |
|------------------------------|---------------|
| Expiring in one year or less | 550           |

**Liquidity risk**

As regards liquidity, the Group's working capital borrowing facilities are reviewed by its lenders on an annual or semi-annual basis.

The Group has no financial assets other than short-term debtors and cash at bank.

### Foreign currency risk

The Group's U.K. subsidiaries price their export sales in sterling and hence there is no foreign currency risk on these transactions.

The Group has overseas subsidiaries and branches in: Hong Kong, Singapore, Malaysia, Germany, Spain, Italy, Egypt, U.A.E., Canada, USA and Australia. The revenues and expenses are mainly denominated in local currencies. The Group's sterling balance sheet is exposed to potential foreign currency losses on translation of the net assets of these overseas subsidiaries. However, the Group's policy is to maximise dividend payments and cash repatriation from these subsidiaries and branches to the holding company. The Directors do not consider it would be appropriate to borrow in matching foreign currencies to hedge against these translation risks as, in many cases, the net assets of these overseas operations are small and in addition taking on additional borrowings would create an unnecessary interest rate risk.

### Fair values

The carrying value of financial assets and liabilities approximate to their fair value.

### 27 Related party transactions

Until 2 December 2005, the Group's Chief Executive, Mr Brian Quinn, had a 10% holding in Knowles Consultancy Services Inc. Following the declaration of a dividend by this company during the year, £16,000 was due to Mr Quinn, of which £Nil remains unpaid at the Balance Sheet date.

In addition, during the year a number of shares in James R Knowles (Holdings) PLC were issued to Mr Brian Quinn in exchange for minority holdings, see note 17

On 3 July 2006 the group acquired the share capital of Knowles Lawyers limited from Mr Brian Quinn, details are given in note 21

During the period from 1 August 2005 to acquisition the following transactions took place between Knowles Lawyers Limited and other Group companies

|  | £ 000 |
|--|-------|
| Sales to Knowles Lawyers Limited       | 152   |
| Purchases from Knowles Lawyers Limited | 220   |

### 28 Ultimate parent undertaking and related party

On 31 August 2006 an offer from Hill SA, a company incorporated in Luxembourg, to purchase the whole of the company's share capital became unconditional. Any shareholdings where the offer to purchase had not been accepted were to be acquired under the provisions of Section 429 of the Companies Act 1985.

The ultimate parent undertaking is Hill International Inc, a company incorporated in the United States of America. Since acquisition Hill International Inc is the Group's ultimate controlling party, prior to 31 August 2006, the Group was controlled by J R Knowles, a director.

## Notes

**29 Reconciliation to accounting principles generally accepted in the United States**

The principal differences between UK GAAP and US GAAP for the consolidated financial statements of James R. Knowles (Holdings) PLC can be summarised as follows:

|  | <b>2006</b><br><b>£ 000</b> |
|--|-----------------------------|
| Stockholders equity per UK GAAP                                    | 502                         |
| Adjustment to goodwill (Note A)                                    | (193)                       |
| Amortisation on reinstated goodwill (Note A)                       | (48)                        |
| Recognition of intangible assets on business combinations (Note A) | 1,399                       |
| Amortisation of intangibles (Note A)                               | (1,024)                     |
| Deferred tax liabilities on business combinations (Note A)         | (47)                        |
| Adjustment in respect of leases (Note C)                           | (35)                        |
| Taxation effect of all adjustments (Note D)                        | (10)                        |
| Stockholders equity per US GAAP                                    | 544                         |

Under US GAAP the effect on the profit and loss account would be as follows:

|   | 2006<br>£ 000 |
|---|---------------|
| <b>Loss on ordinary activities before minority interests</b><br>and dividends under UK GAAP | (3,995)       |
| Adjustment in respect of amortisation change in the year                                    | (31)          |
| Adjustment in respect of Perform 21   | 173           |
| Adjustment in respect of intangibles  | (66)          |
| Taxation effect of all adjustments  | (5)           |
| <b>Net loss under US GAAP</b>   | (3,924)       |

As a consequence of these restatements the loss per share would decrease by 0.3 pence.

Under US GAAP, the cash flow statement would be presented as follows:

|                                     | <b>2006</b><br><b>£ 000</b> |
|-------------------------------------|-----------------------------|
| Cash flow from operating activities | 157                         |
| Cash flow from investing            | (170)                       |
| Cash flow from financing            | (305)                       |
|                                     | (318)                       |



The Statement of Goup cash flow is prepared in accordance with UK FRS No 1 (Revised 1996) - Cash Flow Statements, the objective of which is similar to that set out in the US Standard SFAS No. 95 - Statements of Cash Flows. The two statements differ, however, in their definitions of cash and their presentation of the main constituents of the cash flow

The definition of cash in the UK standard is limited to cash plus deposits less overdrafts/borrowings repayable on demand without penalty. In the US, the definition in SFAS No. 95 excludes overdrafts but is widened to include cash equivalents comprising short-term highly liquid investments that are both readily convertible to known amounts of cash and so near their maturities that they present insignificant risk of changes in value.

a) Intangible assets and goodwill

In the consolidated financial statements, goodwill arising on acquisitions made prior to January 1998 accounted for under the purchase method, has been eliminated against shareholders' equity, in accordance with UK GAAP. Under the requirements of UK Financial Reporting Standard 10 'Goodwill and intangible assets', goodwill on acquisitions made after 1 January 1998 is capitalised and amortised over its estimated useful life, which is generally presumed not to exceed 20 years. UK GAAP requires that on subsequent disposal or termination of a previously acquired business, any goodwill previously taken directly to shareholders equity is charged in the income statement against the profit or loss on disposal or termination.

**James R. Knowles (Holdings) PLC**

**Notes**

**29 Reconciliation to accounting principles generally accepted in the United States (continued)**

The Company's consolidated financial statements included in this annual report have been prepared in accordance with UK GAAP, which differs in certain significant respects from accounting principles generally accepted in the United States ("US GAAP"). The principal differences between UK GAAP and US GAAP are presented below together with explanations that affect total shareholders' equity and net income as at and for the year ended 31 July 2006.

This US GAAP information provides a reconciliation between earnings available for shareholders under UK GAAP and net income under US GAAP and between shareholders' funds under UK GAAP and shareholders' equity under US GAAP respectively.

Under US GAAP, SFAS 142 'Goodwill and other intangible assets' is applicable for accounting periods starting after 15 December 2001. This states that goodwill should be held on the balance sheet, it should not be amortised, but considered for impairment on an annual basis. Prior to this date, goodwill was amortised. For the purposes of US GAAP, the Group adopted Financial Accounting Standard 142 'Goodwill and other intangible assets' in the year end 31 July 2003 and from this date, goodwill which arise would not be amortised but reviewed for impairment.

Under US GAAP, separately identified intangible assets arising on acquisitions, would be capitalised and amortised over their useful economic lives. Under UK GAAP, these assets are included in goodwill.

Impairment of goodwill: Under UK GAAP, goodwill is reviewed for potential impairment where there is an indicator that impairment may have occurred. The impairment is measured by comparing the carrying value of goodwill for each income-generating unit (IGU) with the higher of the net realisable value and value in use. Under US GAAP, goodwill impairment reviews are also conducted when an indicator of impairment exists, in addition to an annual impairment test required by FAS142. The impairment is measured by comparing the carrying value of each reporting unit with its fair value. Where the carrying value, including any separately identifiable intangible assets, is greater than the fair value, the impairment loss is based on the excess of the carrying value of goodwill over the implied fair value of the goodwill. Where reporting units identified under US GAAP differ from IGUs identified under UK GAAP, a reconciling item may arise.

As a result of the above a difference has arisen whereby goodwill which arose on acquisition has been reinstated to its original value and subsequently an element of this has been reclassified as an intangible asset. This intangible asset will be amortised over a period of 8 years from the date of acquisition with an annual impairment review.

**b) 'Work in Progress' Perform 21**

During the year, the Group capitalised time costs in creating a Partnering Contract and Toolkit and related website. The Group recognised these costs as an asset, as it was perceived the Group would derive some benefit from these costs. The costs were capitalised and included within work in progress under UK GAAP.

Under US GAAP, guidance on the recognition of intangibles is provided in EITF 00-2 'Accounting for website development costs' and SFAS142 'Goodwill and intangible assets'.

The US Standards include stricter criteria in respect of the treatment of costs and provides condition as to whether costs should be capitalised or expensed. Following a review of this criteria, differences were noted between those amounts which would be capitalised under UK and US GAAP as to those values which should and should not be capitalised. As such a difference between UK and US GAAP results.

c) Leases

The Group has several operating leases which have incentives attached in the form of rent free periods.

Under UK GAAP the operating lease charges have been recognised when incurred, and the benefits of these rent free periods have been recognised in the periods in which the cash flow benefit was received.

Under US GAAP (SFAS 13 'Accounting for Leases') operating lease charges are recognised on a straight line basis over the lease term, the rent free period should be spread over the same lease term

As a result of this, a difference results.

The GAAP difference is UKGAAP spread to break clause USGAAP over the whole lease.

d) Deferred tax

Following the implementation in the UK of FRS19 'Deferred tax', both US GAAP and UK GAAP now provide for deferred taxation on a full liability basis. The Group provides for deferred taxation in respect of timing differences, subject to certain exceptions between the recognition of gains and losses in the financial statements and for tax purposes. Timing differences are recognised, include accelerated capital allowances, unrelieved tax losses and short term timing differences.

Under US GAAP, deferred taxation would be computed on all differences between the tax bases and book values of assets and liabilities which will result in taxable or tax deductible amounts arising in future years.

US GAAP requires provision for revaluation gains, fair value adjustments similar to revaluations arising on the acquisition of a business, latent rolled over gains and the retained earnings of foreign subsidiaries that are not permanently reinvested. These are not normally provided for under UK GAAP.

Deferred taxation assets under UK GAAP and US GAAP are recognised only to the extent that it is more likely than not that they will be realised.

e) Dividends

Under US GAAP final ordinary dividends are provided for in the year in respect of which they are proposed by the Board or approved by the shareholders. Under US GAAP, dividends would not be provided for until the year in which they are declared.

**Independent Auditors' Report**

**To the Board of Directors and Shareholders of James R. Knowles (Holdings) PLC**

We have audited the accompanying consolidated balance sheets of James R. Knowles (Holdings) PLC ("the Company") as of 31 July 2005 and 2004, and the related consolidated profit and loss accounts, statements of total recognised gains and losses and consolidated cash flow statements for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of 31 July 2005 and 2004, and of the results of its operations and its cash flows for the two years then ended in accordance with UK Generally Accepted Accounting Practice (GAAP).

These consolidated statements have been restated from the previously published UK statutory financial statements as described in Note 28.

UK GAAP varies in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 29 to the consolidated financial statements.

**KPMG Audit plc**

Leeds  
United Kingdom  
17-Nov-06

**James R. Knowles (Holdings) PLC****Consolidated profit and loss accounts***for the year ended 31 July 2005*

|   | <i>Note</i> | <b>2005<br/>Restated<br/>(Note 28 )<br/>£ 000</b> | 2004<br>Restated<br>(Note 28 )<br>£ 000 |
|---|-------------|---|---|
| <b>Turnover</b>   | 2           | <b>30,224</b>                                     | 31,256                                  |
| Change in work in progress                                  |             | (74)  | 28                                      |
| Other external charges                                      |             | (3,349)   | (4,251)                                 |
| Staff costs   | 5           | (17,913)  | (18,016)                                |
| Depreciation and amortisation                               |             | (690)   | (537)                                   |
| Other operating charges                                     | 3           | (7,977)   | (7,886)                                 |
| <b>Operating profit</b>                                     |             | <b>221</b>  | 594                                     |
| Other interest receivable and similar income                |             | 8   | 50                                      |
| Interest payable and similar charges                        | 6           | (247)   | (187)                                   |
| <b>(Loss)/profit on ordinary activities before taxation</b> | 3 - 6       | <b>(18)</b>                                       | 457                                     |
| Tax on profit on ordinary activities                        | 7           | 4   | (176)                                   |
| <b>(Loss)/profit on ordinary activities after taxation</b>  |             | <b>(14)</b>                                       | 281                                     |
| Minority interests (equity)                                 |             | (288)   | (226)                                   |
| <b>(Loss)/profit for the financial year</b>                 |             | <b>(302)</b>                                      | 55                                      |
| Dividends (equity)  |             | -   | (159)                                   |
| <b>Retained loss for the financial year</b>                 | 19          | <b>(302)</b>                                      | (104)                                   |
| <b>Basic (loss)/earnings per share (pence)</b>              | 8           | <b>(1.5)</b>                                      | 0.3                                     |
| <b>Diluted (loss)/earnings per share</b>                    | 8           | <b>(1.5)</b>                                      | 0.3                                     |

A note on historical cost profits has not been prepared as the historical cost profit and losses are the same as detailed in the above profit and loss account.

**James R. Knowles (Holdings) PLC**

**Consolidated statements of total recognised gains and losses**

*for the year ended 31 July 2005*

|   | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|---|--|--|
| (Loss)/profit for the financial year                    | (302)  | 55                                     |
| Currency translation differences on foreign investments | <b>147</b>   | (342)                                  |
| Total recognised losses relating to the financial year  | (155)  | (287)                                  |

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**James R. Knowles (Holdings) PLC****Consolidated balance sheets***at 31 July 2005*

|   | <i>Note</i> | <b>2005<br/>Restated<br/>(Note 28)<br/>£ 000</b> | <b>2004<br/>Restated<br/>(Note 28)<br/>£ 000</b> |
|---|-------------|--|--|
| <b>Fixed assets</b>   |             |  |  |
| Intangible assets   | 9           | 450  | 476  |
| Tangible assets   | 10          | 1,292  | 1,374  |
| Investments   | 11          | 2  | 2  |
|   |             | <b>1,744</b>                                     | <b>1,852</b>                                     |
| <b>Current assets</b>   |             |  |  |
| Stocks  | 12          | 903  | 977  |
| Debtors   | 13          | 9,085  | 8,751  |
| Cash at bank and in hand  |             | 1,761  | 2,056  |
|   |             | <b>11,749</b>                                    | <b>11,784</b>                                    |
| <b>Creditors - Amounts falling due<br/>within one year</b>              | 14          | <b>(8,378)</b>                                   | <b>(8,282)</b>                                   |
| <b>Net current assets</b>   |             | <b>3,371</b>                                     | <b>3,502</b>                                     |
| <b>Total assets less current liabilities</b>                            |             | <b>5,115</b>                                     | <b>5,354</b>                                     |
| <b>Creditors - Amounts falling due<br/>after more than<br/>one year</b> | 15          | <b>(476)</b>                                     | <b>(783)</b>                                     |
| <b>Provisions for liabilities and charges</b>                           | 16          | <b>(177)</b>                                     | <b>(30)</b>                                      |
| <b>Net assets</b>   |             | <b>4,462</b>                                     | <b>4,541</b>                                     |
| <b>Capital and Reserves</b>   |             |  |  |
| Called up share capital   | 18          | 996  | 996  |
| Share premium account   | 19          | 3,026  | 3,026  |
| Merger reserve  | 19          | 199  | 199  |
| Profit and loss account   | 19          | (63)   | 92   |
| <b>Shareholders' funds</b>  | 25          | <b>4,158</b>                                     | <b>4,313</b>                                     |
| <b>Minority interests (equity)</b>                                      |             | <b>304</b>                                       | <b>228</b>                                       |
|   |             | <b>4,462</b>                                     | <b>4,541</b>                                     |





**James R. Knowles (Holdings) PLC****Consolidated cash flow statements***for the year ended 31 July 2005*

|   | <i>Note</i>  | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|---|--------------|-----------------------------|---------------|
| <b>Net cash inflow from operating activities</b>      | <i>21</i>    | <b>1,330</b>                | 973           |
| <b>Return on investments and servicing of finance</b> | <i>22</i>    | <b>(381)</b>                | (447)         |
| <b>Taxation</b>                                       |              | <b>(223)</b>                | (203)         |
| <b>Capital expenditure and financial investment</b>   | <i>22</i>    | <b>(582)</b>                | (403)         |
| <b>Equity dividends paid</b>                          |              | <b>-</b>                    | (577)         |
| <b>Net cash inflow/(outflow) before financing</b>     |              | <b>144</b>                  | (657)         |
| <b>Financing</b>                                      | <i>22</i>    | <b>(343)</b>                | 13            |
| <b>Decrease in cash in the year</b>                   | <i>23,24</i> | <b>(199)</b>                | (644)         |

**James R. Knowles (Holdings) PLC**

**Notes**

*(forming part of the financial statements)*

**1 Accounting policies**

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements except as noted below.

***Basis of preparation***

These nonstatutory consolidated financial statements have been prepared in accordance with UK applicable accounting standards and under the UK historical cost accounting rules. They have been prepared for the purposes of US regulatory filing and have been restated from the previously published UK statutory financial statements as described in Note 28.

***Basis of consolidation***

The Group accounts include the accounts of the Company and all its subsidiary undertakings made up to 31 July 2005. Unless otherwise stated, the acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

**Goodwill**

Purchased goodwill (both positive and negative) arising on consolidation in respect of acquisitions before 1 August 1998, when FRS 10: *Goodwill and intangible assets* was adopted, was written off to reserves in the year of acquisition. When a subsequent disposal occurs, any related goodwill previously written off to reserves is written back through the profit and loss account as part of the profit or loss on disposal.

Purchased goodwill (representing the excess of the fair value of the consideration and associated costs given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions since 1 August 1998 is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life which is 20 years.

On the subsequent disposal of a business acquired since 1 January 1998, the profit or loss on disposal is calculated after charging/(crediting) the unamortised amount of any related goodwill.

***Tangible fixed assets and depreciation***

Depreciation is provided by the Group to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

|                     |   |               |
|---------------------|---|---------------|
| Leasehold buildings | - | Life of lease |
|                     |   | 10% -         |
| Office equipment    | - | 33% per annum |
| Computer equipment  | - | 20% -         |
|                     |   | 33% per       |

|                        |                    |
|------------------------|--------------------|
|                        | annum              |
|                        | 25%                |
| Motor vehicles         | - reducing balance |
| Technical publications | - 20% per annum    |

No depreciation is provided on freehold land.

### *Foreign currencies*

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of overseas subsidiary undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

### *Leases*

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

### *Stock: work in progress*

Gross work in progress is stated at the lower of cost and net realisable value. Work in progress is defined as the employment cost of staff plus direct expenses and overheads related to staff time. Payments received on account of work in progress are shown as a deduction from gross work in progress. Payments received on account in excess of the carrying value of the relevant work in progress are included in creditors.

### **Long term work in progress**

The amount of profit attributable to the stage of completion of a long term contract is recognised when the outcome of the contract can be foreseen with reasonable certainty. Turnover for such contracts is shown to the extent that the Group has obtained the right to consideration, which in most cases is recorded as cost appropriate to their stage of completion plus attributable profits, less amounts recognised in previous years. Provision is made for any losses as soon as they are foreseen. Long term work in progress is stated at cost, after deducting foreseeable losses and attributable payments received on account. Payments received on account in excess of applicable work in progress are included in creditors.

### **Turnover**

Turnover represents the amounts (excluding value added tax) recorded as turnover in respect of long-term work in progress as described above and the amounts earned to date on other work to the extent that the Group has obtained the right to consideration.

### *Taxation*

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19: *Deferred taxation*.

***Cash***

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

***Going Concern***

The Directors consider that recent losses sustained are one off in nature. Current trading has improved and profits are forecasted going forward. Opportunities for growth exist as a consequence of the acquisition by Hill which have strengthened the position. The Knowles Group is also under receipt of full financial support from the new parent company. For these reasons the Directors consider the going concern basis is appropriate for preparing the financial statements.

**James R. Knowles (Holdings) PLC****Notes****2 Segmental analysis**

The table below sets out turnover, operating profit/(loss) and net assets for each geographic area of operation by origin.

|                              | <b>2005</b>          | <b>Net</b>       |                 | <b>2004</b>          | <b>Net</b>       |
|------------------------------|----------------------|------------------|-----------------|----------------------|------------------|
|                              | <b>Operating</b>     | <b>Assets</b>    |                 | <b>Operating</b>     | <b>Assets</b>    |
|                              | <b>Profit/(loss)</b> | <b>Restated</b>  |                 | <b>Profit/(loss)</b> | <b>Restated</b>  |
|                              | <b>Restated</b>      | <b>(Note 28)</b> | <b>Turnover</b> | <b>Restated</b>      | <b>(Note 28)</b> |
|                              | <b>(Note 28)</b>     | <b>(Note 28)</b> |                 | <b>(Note 28)</b>     | <b>(Note 28)</b> |
| <b>Turnover</b>              | <b>£ 000</b>         | <b>£ 000</b>     | <b>£ 000</b>    | <b>£ 000</b>         | <b>£ 000</b>     |
| United Kingdom               | <b>18,745</b>        | <b>389</b>       | 20,178          | 1,200                | 2,465            |
| Overseas                     | <b>11,479</b>        | <b>541</b>       | 11,078          | (75)                 | 2,076            |
| Holding Company Costs        | -                    | (216)            | -               | (531)                | -                |
| Exceptional operating charge | -                    | (493)            | -               | -                    | -                |
|                              | <b>30,224</b>        | <b>221</b>       | 31,256          | 594                  | 4,541            |

Turnover by geographical destination is significantly different from turnover by origin and is as follows:

|                | <b>2005</b>   | 2004   |
|----------------|---------------|--------|
|                | <b>£ 000</b>  | £ 000  |
| United Kingdom | <b>17,806</b> | 17,461 |
| Overseas       | <b>12,418</b> | 13,795 |
|                | <b>30,224</b> | 31,256 |

**3 Profit on ordinary activities before taxation**

|   | <b>2005</b>  | 2004  |
|---|--------------|-------|
|   | <b>£ 000</b> | £ 000 |
| <i>Operating profit is stated after charging the following:</i> |              |       |
| Auditors' remuneration including expenses:                      |              |       |
| Audit - Parent company (1)                                      | <b>32</b>    | 36    |
| Audit - Rest of group   | <b>69</b>    | 83    |
|   | <b>101</b>   | 119   |
| Hire of plant and machinery under operating leases              | <b>357</b>   | 414   |

|   |              |       |
|---|--------------|-------|
| Amounts payable in respect of other operating leases              | <b>1,320</b> | 1,063 |
| Depreciation and other amounts written off tangible fixed assets: |              |       |
| Owned   | <b>287</b>   | 199   |
| Leased  | <b>377</b>   | 312   |
| Amortisation of goodwill  | <b>26</b>    | 26    |
| Loss on foreign exchange  | <b>10</b>    | 9     |

***Exceptional items:***

|                                      |            |   |
|--------------------------------------|------------|---|
| Severance payment to Mr M Charlton   | <b>150</b> | - |
| Restructuring of Far East operations | <b>93</b>  | - |
| Redundancy costs                     | <b>80</b>  | - |
| Onerous lease provision              | <b>170</b> | - |
|                                      | <b>493</b> | - |

The effect of the above exceptional items is to decrease the taxation charge by £148,000 (2004: £Nil)

(1) The Group's principle auditors, KPMG Audit Plc, received £5,000 in respect of taxation work in addition to the fees disclosed above.

**James R. Knowles (Holdings) PLC****Notes****4 Remuneration of directors**

|                        | <b>2005</b>  | 2004  |
|------------------------|--------------|-------|
|                        | <b>£ 000</b> | £ 000 |
| Directors' emoluments: |              |       |
| As directors           | <b>680</b>   | 576   |
| Other emoluments       | <b>38</b>    | 91    |
|                        | <b>718</b>   | 667   |

The remuneration of individual directors during the year was as follows:

|                                | <b>Year Ended 31 July 2005</b>       |                                     |                        | Year Ended 31 July 2004     |                            |                |     |
|--------------------------------|--------------------------------------|-------------------------------------|------------------------|-----------------------------|----------------------------|----------------|-----|
|                                | <b>Salary<br/>and Fees<br/>£'000</b> | <b>Other<br/>Benefits<br/>£'000</b> | <b>Total<br/>£'000</b> | Salary<br>and Fees<br>£'000 | Other<br>Benefits<br>£'000 | Total<br>£'000 |     |
| <b>Executive Directors</b>     |                                      |                                     |                        |                             |                            |                |     |
| J. Roger Knowles               | 1                                    | <b>185</b>                          | <b>1</b>               | <b>186</b>                  | 183                        | 1              | 184 |
| Michael Charlton               | 2                                    | <b>195</b>                          | <b>10</b>              | <b>205</b>                  | 183                        | 75             | 258 |
| Brian Quinn                    |                                      | <b>185</b>                          | <b>17</b>              | <b>202</b>                  | 183                        | 15             | 198 |
| Charlotte Parsons              |                                      | <b>83</b>                           | <b>10</b>              | <b>93</b>                   | -                          | -              | -   |
|                                |                                      | <b>648</b>                          | <b>38</b>              | <b>686</b>                  | 549                        | 91             | 640 |
| <b>Non-Executive Directors</b> |                                      |                                     |                        |                             |                            |                |     |
| Sir Michael Latham             |                                      | -                                   | -                      | -                           | 3                          | -              | 3   |
| John Lee                       |                                      | <b>16</b>                           | -                      | <b>16</b>                   | 16                         | -              | 16  |
| Peter Bates                    |                                      | <b>16</b>                           | -                      | <b>16</b>                   | 8                          | -              | 8   |
|                                |                                      | <b>32</b>                           | -                      | <b>32</b>                   | 27                         | -              | 27  |
|                                |                                      | <b>680</b>                          | <b>38</b>              | <b>718</b>                  | 576                        | 91             | 667 |

<sup>1</sup> A total of £185,400 (2004 - £183,150) in respect of the fees of J. Roger Knowles has been paid to Wynton Services Limited, a company incorporated in the Republic of Cyprus.

<sup>2</sup> A total of £150,000 in respect of the salary for M.C. Charlton was paid as payment in lieu of notice.

**5 Staff numbers and costs**

The average number of persons employed by the Group (including directors) during the year, analysed by category, was as follows:

**Number of employees**

|                      | 2005       | 2004 |
|----------------------|------------|------|
| Fee earning staff    | 210        | 234  |
| Administrative staff | 144        | 132  |
|                      | <b>354</b> | 366  |

The aggregate payroll costs of these persons were as follows:

|                         | 2005<br>Restated<br>(Note 28)<br>£ 000 | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|-------------------------|--|--|
| Wages and salaries      | 16,085                                 | 16,287                                 |
| Social security costs   | 1,411                                  | 1,405                                  |
| Health insurance scheme | 259                                    | 250                                    |
| Staff accommodation     | 158                                    | 74                                     |
|                         | <b>17,913</b>                          | 18,016                                 |

## 6 Interest payable and similar charges

|  | 2005<br>£ 000 | 2004<br>£ 000 |
|--|---------------|---------------|
| On bank loans and overdrafts   | 171           | 156           |
| Finance charges payable in respect of finance leases and hire purchase contracts | 76            | 31            |
|  | <b>247</b>    | 187           |

## 7 Taxation

### (a) Analysis of charge in period

|   | 2005<br>Restated<br>(Note 28)<br>£ 000 | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|---|--|--|
| <i>Current tax</i>                          |  |  |
| UK corporation tax on profits in the period | -                                      | 46                                     |
| Adjustments in respect of prior periods     | 66                                     | (27)                                   |
|   | <b>66</b>                              | 19                                     |
| Foreign tax                                 | 203                                    | 192                                    |
| Total current tax (note 7 (b))              | <b>269</b>                             | 211                                    |



*Deferred tax*

|  |       |      |
|--|-------|------|
| Origination and reversal of timing differences | (273) | (35) |
| Tax on profit on ordinary activities           | (4)   | 176  |

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**James R. Knowles (Holdings) PLC****Notes****7 Taxation (continued)****(b) Factors affecting the tax charge for the current period**

The effective rate of tax of 34% (2004: 38%) is higher than the standard UK rate of corporation tax of 30% (2004: 30%) principally due to the net effects of unrelieved overseas tax losses and differences in foreign tax rates.

The differences are explained below.

|   | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|---|--|--|
| (Loss)/Profit on ordinary activities before tax   | <b>(18)</b>  | 457                                    |
| Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2004: 30%) | <b>(6)</b>   | 137                                    |
| <i>Effects of:</i>  |  |  |
| Expenses not deductible for tax purposes  | <b>(24)</b>  | 28                                     |
| Depreciation for period in excess of capital allowances   | <b>43</b>  | 23                                     |
| Unrelieved UK tax losses  | <b>71</b>  | -                                      |
| Unrelieved overseas tax losses  | <b>74</b>  | 79                                     |
| Lower tax rates on small UK company earnings  | <b>(1)</b>   | (3)                                    |
| Other tax rates on overseas earnings  | <b>28</b>  | (50)                                   |
| Adjustment to tax charge in respect of prior periods  | <b>66</b>  | (27)                                   |
| Other tax adjustments   | <b>18</b>  | 24                                     |
| Current tax charge for the period (note 7 (a))  | <b>269</b>   | 211                                    |

**(c) Factors that may affect future tax charges**

The Group envisages utilising its tax losses in the near future which will then mean the effective tax rate will be closer to 30%.

**8 Earnings per share**

|                                      | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|--------------------------------------|--|--|
| (Loss)/profit for the financial year | <b>(302)</b>   | 55                                     |

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|   |                   |            |
|---|-------------------|------------|
| Weighted average number of shares         | <b>19,921,853</b> | 19,921,853 |
| Diluted effect of options                 | -                 | -          |
| Diluted weighted average number of shares | <b>19,921,853</b> | 19,921,853 |
| Basic (loss)/earnings per share           | (1.5p)            | 0.3p       |
| Diluted (loss)/earnings per share         | (1.5p)            | 0.3p       |

The share options which currently exist are not considered to be dilutive.

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**James R. Knowles (Holdings) PLC****Notes****9 Intangible fixed assets**

|                       | <b>Goodwill<br/>£ 000</b> |
|-----------------------|---------------------------|
| <b>Cost</b>           |                           |
| At 1 August 2004      | 524                       |
| Additions             | -                         |
| At 31 July 2005       | <b>524</b>                |
| <b>Amortisation</b>   |                           |
| At 1 August 2004      | 48                        |
| Charge for the year   | 26                        |
| At 31 July 2005       | <b>74</b>                 |
| <b>Net book value</b> |                           |
| At 31 July 2005       | <b>450</b>                |
| At 31 July 2004       | 476                       |

**10 Tangible fixed assets**

|                                 | <b>Land and<br/>buildings<br/>£ 000</b> | <b>Office and<br/>computer<br/>equipment<br/>£ 000</b> | <b>Motor<br/>vehicles<br/>£ 000</b> | <b>Total<br/>£ 000</b> |
|---------------------------------|---|--|-------------------------------------|------------------------|
| <b><i>Cost or valuation</i></b> |   |  |                                     |                        |
| At start of the year            | 49                                      | 5,267  | 229                                 | <b>5,545</b>           |
| Additions                       | -                                       | 582  | -                                   | <b>582</b>             |
| Disposals                       | -                                       | (52)   | (68)                                | <b>(120)</b>           |
| Foreign exchange                | -                                       | 52   | 6                                   | <b>58</b>              |
| <b>At end of the year</b>       | <b>49</b>                               | <b>5,849</b>   | <b>167</b>                          | <b>6,065</b>           |
| <b><i>Depreciation</i></b>      |   |  |                                     |                        |
| At start of the year            | 29                                      | 3,936  | 206                                 | <b>4,171</b>           |
| Charge for the year             | 2                                       | 654  | 8                                   | <b>664</b>             |
| Disposals                       | -                                       | (42)   | (64)                                | <b>(106)</b>           |
| Foreign exchange                | -                                       | 38   | 6                                   | <b>44</b>              |
| <b>At end of the year</b>       | <b>31</b>                               | <b>4,586</b>   | <b>156</b>                          | <b>4,773</b>           |
| <b><i>Net book value</i></b>    |   |  |                                     |                        |
| <b>At 31 July 2005</b>          | <b>18</b>                               | <b>1,263</b>   | <b>11</b>                           | <b>1,292</b>           |
| At 31 July 2004                 | 20                                      | 1,331  | 23                                  | 1,374                  |

a) The above net book value includes an amount of £573,000 (2004 : £941,000) in respect of assets held under finance leases and similar hire purchase contracts. The total depreciation on such assets during the year amounts to

£377,000 (2004: £312,000).

b) Contained within land and buildings are short leaseholds as follows:

|                | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|----------------|-----------------------------|---------------|
| Cost           | <b>49</b>                   | 49            |
| Depreciation   | <b>(31)</b>                 | (29)          |
| Net book value | <b>18</b>                   | 20            |

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**James R. Knowles (Holdings) PLC****Notes****11 Fixed asset investments****£ 000****Listed investments**

|                                       |          |
|---------------------------------------|----------|
| Cost at beginning and end of the year | <b>2</b> |
|---------------------------------------|----------|

The current market value of the listed investments is not considered by the directors to be materially different to the book value.

The companies in which the Group's interest at 31 July 2005 is more than 10% are as follows:

| Subsidiary undertakings:                                | Country of<br>registration or<br>incorporation | Percentage<br>of ordinary<br>shares held |
|---|--|--|
| Knowles Limited   | England and Wales                              | 100%                                     |
| James R. Knowles Limited                                | England and Wales                              | 100%                                     |
| James R. Knowles (Europe) Limited                       | England and Wales                              | 100%                                     |
| Knowles Project Services Limited                        | England and Wales                              | 100%                                     |
| Knowles Loss Adjusters Limited                          | England and Wales                              | 90%                                      |
| Knowles Management Limited                              | England and Wales                              | 75%                                      |
| Knowles Law Limited                                     | England and Wales                              | 75%                                      |
| James R. Knowles (Worldwide) Limited                    | England and Wales                              | 100%                                     |
| James R Knowles Global Limited                          | England and Wales                              | 100%                                     |
| Consortium James R. Knowles Limited                     | England and Wales                              | 75% *                                    |
| Knowles Capital Projects Limited                        | England and Wales                              | 75%                                      |
| Knowles Legal Limited                                   | England and Wales                              | 100%                                     |
| Knowles Commercial Services Limited                     | England and Wales                              | 85%                                      |
| Knowles Construction Technology Limited                 | England and Wales                              | 85%                                      |
| Knowles Legal Services Limited                          | England and Wales                              | 100%                                     |
| Knowles Platinum Limited                                | England and Wales                              | 100%                                     |
| James R. Knowles (Deutschland) GmbH                     | Germany  | 100% *                                   |
| James R. Knowles (Espana) SL                            | Spain  | 100% *                                   |
| James R. Knowles (Overseas) Limited                     | Cyprus   | 100% *                                   |
| James R Knowles (Singapore) Pte Limited                 | Singapore                                      | 90% *                                    |
| James R. Knowles (Hong Kong) Limited                    | Hong Kong                                      | 100% *                                   |
| James R. Knowles (Middle East) Limited                  | Cyprus   | 75% *                                    |
| James R. Knowles (M) Sdn Bhd                            | Malaysia                                       | 100% *                                   |
| Knowles Surveying Services Limited                      | Hong Kong                                      | 90% *                                    |
| James R. Knowles (Thailand) Ltd                         | Thailand                                       | 100% *                                   |
| James R. Knowles (B) Sdn Bhd                            | Brunei   | 100% *                                   |
| Knowles Consultancy Services Inc.                       | Canada   | 60% *                                    |
| Knowles North America Holdings Inc.                     | Canada   | 100% *                                   |
| 1226545 Ontario Limited                                 | Canada   | 65% *                                    |
| Baker, Bertrand, Chasse & Goguen Claim Services Limited | Canada   | 65% *                                    |

|  |           |     |   |
|--|-----------|-----|---|
| James R. Knowles (Egypt) Limited                   | Egypt     | 75% | * |
| J R Knowles (USA) LLC                              | USA       | 60% | * |
| James R. Knowles (Australian Holdings) Pty Limited | Australia | 90% | * |
| James R. Knowles (Australia) Pty Limited           | Australia | 90% | * |
| James R. Knowles (NSW) Pty Limited                 | Australia | 90% | * |
| James R. Knowles Lawyers Pty Limited               | Australia | 90% | * |
| Knowles Adjusters Ireland Limited                  | Eire      | 90% | * |

***Associated undertakings:***

|                                |          |     |   |
|--------------------------------|----------|-----|---|
| Knowles Video Services Limited | Scotland | 50% | * |
|--------------------------------|----------|-----|---|

\* Not directly owned by James R. Knowles (Holdings) PLC.

The above companies are principally involved in construction contracts consultancy and have all been included in the consolidation. The companies are all owned in the proportions stated either by James R. Knowles (Holdings) PLC or by James R. Knowles (Worldwide) Limited, a company registered in England and Wales which is itself a wholly owned subsidiary of James R. Knowles (Holdings) PLC.

Of the above companies, Knowles Legal Limited, Knowles Legal Services Limited, Knowles Platinum Limited, Knowles Project Services Limited, Consortium James R. Knowles Limited, James R. Knowles (NSW) Pty Limited and Knowles Video Services Limited did not trade during the year.

**James R. Knowles (Holdings) PLC****Notes****12 Stocks**

|                        | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|------------------------|-----------------------------|---------------|
| Work in progress       | <b>849</b>                  | 931           |
| Books held for re-sale | <b>54</b>                   | 46            |
|                        | <b>903</b>                  | 977           |

**13 Debtors**

|  | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|--|--|--|
| <b>Amounts falling due within one year</b> |  |  |
| Trade debtors                              | <b>7,326</b>   | 6,838                                  |
| Other debtors                              | <b>424</b>   | 682                                    |
| Deferred tax asset (note 17)               | <b>534</b>   | 261                                    |
| Prepayments and accrued income             | <b>801</b>   | 970                                    |
|  | <b>9,085</b>   | 8,751                                  |

**14 Creditors: amounts falling due within one year**

|  | <b>2005</b><br>Restated<br>Note 28<br><b>£ 000</b> | 2004<br>Restated<br>Note 28<br>£ 000 |
|--|--|--------------------------------------|
| Bank overdrafts  | <b>2,063</b>                                       | 2,159                                |
| Obligations under finance leases and hire purchase contracts | <b>88</b>  | 77                                   |
| Bank loans   | <b>433</b>   | 480                                  |
| Trade creditors  | <b>1,625</b>                                       | 1,725                                |
| Other creditors including taxation and social security:      |  |                                      |
| Corporation tax  | <b>17</b>  | (31)                                 |
| Other taxes and social security                              | <b>1,789</b>                                       | 1,382                                |
| Other creditors  | <b>319</b>   | 443                                  |
| Accruals and deferred income                                 | <b>1,966</b>                                       | 2,006                                |
| Proposed dividend:   |  |                                      |
| Minority interests   | <b>78</b>  | 41                                   |
|  | <b>8,378</b>                                       | 8,282                                |



The bank loans and overdrafts are secured by a floating charge on other assets of certain Group companies.

**15 Creditors: amounts falling due after more than one year**

|  | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|--|-----------------------------|---------------|
| Other loans  | <b>416</b>                  | 673           |
| Obligations under finance leases and hire purchase contracts | <b>60</b>                   | 110           |
|  | <b>476</b>                  | 783           |

**Bank loans are repayable as follows:**

|                            | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|----------------------------|-----------------------------|---------------|
| Within one year            | <b>433</b>                  | 480           |
| Between one and two years  | <b>334</b>                  | 371           |
| Between two and five years | <b>82</b>                   | 302           |
| Total outstanding          | <b>849</b>                  | 1,153         |

**James R Knowles (Holdings) PLC****Notes****15 Creditors: amounts falling due after more than one year (continued)**

|  | <b>2005</b>  | 2004  |
|--|--------------|-------|
|  | <b>£ 000</b> | £ 000 |
| Details of loans wholly repayable within 5 years:                                      |              |       |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.53%. * | -            | 8     |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.39% *  | 58           | 138   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.91% *  | 2            | 17    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.93% *  | 8            | 42    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.21% *  | 6            | 21    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.21% *  | 4            | 13    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69% *  | 8            | 15    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 6.69% *  | 39           | 78    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 13.18% * | 14           | 27    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.63% *  | 20           | 35    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.09% *  | 40           | 63    |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.35% *  | 73           | 105   |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8% *   | 72           | -     |
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8% *   | 38           | -     |

|   |            |       |
|---|------------|-------|
| Bank loan repayable by monthly instalments. Interest charged at fixed rate of 7.8% *        | <b>29</b>  | -     |
| Bank loan repayable by monthly instalments. Interest charged at a variable rate of 6.00%*   | <b>83</b>  | 152   |
| Bank loan repayable by bi-annual instalments. Interest charged at a variable rate of 5.56%* | <b>163</b> | 202   |
| Bank loan repayable by monthly instalments. Interest charged at a variable rate of 5.75%*   | <b>192</b> | 237   |
|   | <b>849</b> | 1,153 |

\* These loans are secured by fixed charges on the relevant equipment being financed.

#### Obligations under finance leases and hire purchase contracts

|                                       | <b>2005</b>  | 2004  |
|---------------------------------------|--------------|-------|
|                                       | <b>£ 000</b> | £ 000 |
| Total outstanding                     | <b>177</b>   | 311   |
| Interest attributable to future years | <b>(29)</b>  | (124) |
|                                       | <b>148</b>   | 187   |

The maturity of obligations under finance leases and hire purchase contracts is as follows:

|                              | <b>2005</b>  | 2004  |
|------------------------------|--------------|-------|
|                              | <b>£ 000</b> | £ 000 |
| Within one year              | <b>88</b>    | 77    |
| In the second to fifth years | <b>60</b>    | 110   |
|                              | <b>148</b>   | 187   |

Obligations under finance leases and hire purchase contracts are secured by retention of title to the relevant equipment.

#### 16 Provisions for liabilities and charges

|   | <b>Onerous<br/>leases<br/>£ 000</b> |
|---|-------------------------------------|
| At beginning of the year                    | (30)                                |
| Charged to the profit and loss for the year | (147)                               |
| <b>At end of the year</b>                   | <b>(177)</b>                        |



**James R Knowles (Holdings) PLC****Notes****17 Deferred Tax**

The elements of deferred taxation are as follows:

|   | <b>2005</b><br><b>Restated</b><br>(Note 28)<br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|---|---|--|
| Difference between accumulated depreciation and amortisation and capital allowances | <b>184</b>  | 76                                     |
| Other timing differences  | <b>57</b>   | 39                                     |
| Tax losses  | <b>293</b>  | 146                                    |
| Deferred tax asset (note 13)  | <b>534</b>  | 261                                    |

**James R Knowles (Holdings) PLC****Notes****18 Called up share capital**

|   | <b>2005</b>  | 2004  |
|---|--------------|-------|
|   | <b>£ 000</b> | £ 000 |
| <i>Authorised</i>   |              |       |
| 26,000,000 ordinary shares of 5p each                                     | <b>1,300</b> | 1,300 |
| <i>Allotted, called up and fully paid</i>                                 |              |       |
| 19,921,853 ordinary shares of 5p each (2004 : 19,921,853 ordinary shares) | <b>996</b>   | 996   |

**19 Reserves**

| Group                      | Share<br>premium<br>account<br>£ 000 | Merger<br>reserve<br>£ 000 | Profit and loss<br>account<br>Restated<br>(Note 28)<br>£ 000 |
|----------------------------|--------------------------------------|----------------------------|--|
| At beginning of the year   | 3,026                                | 199                        | 92   |
| Foreign exchange           | -                                    | -                          | 147  |
| Retained loss for the year | -                                    | -                          | (302)  |
| <b>At end of the year</b>  | <b>3,026</b>                         | <b>199</b>                 | <b>(63)</b>  |

The cumulative total of goodwill written off against reserves in respect of acquisitions prior to 1 August 1998 when FRS 10: *Goodwill and intangible assets* was adopted amounts to £1,057,000 (2004: £1,057,000) of which £1,019,000 was taken to the merger reserve and the remaining £38,000 was taken to the profit and loss reserve.

**20 Commitments**

(i) Capital commitments at the end of the financial year, for which no provision has been made, are as follows:

|            | <b>2005</b> | 2004 |
|------------|-------------|------|
|            | <b>£000</b> | £000 |
| Contracted | -           | 194  |

(ii) Annual commitments under non-cancellable operating leases are as follows:

|  | 2005                         |                | 2004                         |                |
|--|------------------------------|----------------|------------------------------|----------------|
|  | Land &<br>Buildings<br>£ 000 | Other<br>£ 000 | Land &<br>Buildings<br>£ 000 | Other<br>£ 000 |
| Operating leases which expire:         |                              |                |                              |                |
| Within one year                        | <b>11</b>                    | -              | 32                           | -              |
| In the second to fifth years inclusive | <b>361</b>                   | <b>325</b>     | 127                          | 327            |
| Over five years                        | <b>223</b>                   | -              | 517                          | -              |

595

325

676

327

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**James R Knowles (Holdings) PLC****Notes****21 Reconciliation of operating profit to net cash inflow from operating activities**

|  | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>Note 28<br>£ 000 |
|--|--|---|
| Operating profit                                 | 221  | 594   |
| Depreciation charge                              | 664  | 511   |
| Amortisation charge                              | 26   | 26  |
| Loss on disposal of fixed assets                 | 14   | -   |
| Decrease/(increase) in stocks                    | 74   | (28)  |
| Increase in debtors                              | (52)   | (49)  |
| Increase in creditors                            | 75   | 307   |
| Increase/(decrease) in provisions                | 147  | (79)  |
| Foreign exchange differences*                    | 161  | (309)   |
| <b>Net cash inflow from operating activities</b> | <b>1,330</b>   | <b>973</b>  |

The cash effect of exceptional operating items is £206,000 (2004: £Nil).

**22 Analysis of cash flows for headings netted in the cash flow statement****Returns on investments and servicing of finance**

|                                    | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|------------------------------------|-----------------------------|---------------|
| Interest received                  | -                           | 50            |
| Interest paid                      | (118)                       | (157)         |
| Interest element of finance leases | (62)                        | (31)          |
| Minority dividends paid            | (201)                       | (309)         |
|                                    | <b>(381)</b>                | <b>(447)</b>  |

**Capital expenditure and financial investment**

|                                   | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|-----------------------------------|-----------------------------|---------------|
| Purchase of tangible fixed assets | (582)                       | (431)         |
| Sale of tangible fixed assets     | -                           | 28            |
|                                   | <b>(582)</b>                | <b>(403)</b>  |



**Financing**

|  | 2005<br>£ 000 | 2004<br>£ 000 |
|--|---------------|---------------|
| (Repayment)/inception of loans                   | (304)         | 155           |
| Capital element of finance lease rental payments | (39)          | (142)         |
|  | (343)         | 13            |

**23 Reconciliation of net cash inflow to movement in net debt**

|  | 2005<br>£ 000 | 2004<br>£ 000 |
|--|---------------|---------------|
| Decrease in cash in the year   | (199)         | (644)         |
| Cash inflow/(outflow) from increase/(decrease) in debt and lease financing | 343           | (13)          |
|  | 144           | (657)         |
| Net debt at 31 July 2004   | (1,443)       | (786)         |
| Net debt at 31 July 2005   | (1,299)       | (1,443)       |

**24 Analysis of net debt**

|                          | At 31<br>July 2004<br>£ 000 | Cash flow<br>£ 000 | Non cash<br>changes<br>£ 000 | At 31<br>July 2005<br>£ 000 |
|--------------------------|-----------------------------|--------------------|------------------------------|-----------------------------|
| Cash at bank and in hand | 2,056                       | (295)              | -                            | 1,761                       |
| Overdraft                | (2,159)                     | 96                 | -                            | (2,063)                     |
|                          | (103)                       | (199)              | -                            | (302)                       |
| Debt due after one year  | (673)                       | (112)              | 369                          | (416)                       |
| Debt due within one year | (480)                       | 416                | (369)                        | (433)                       |
| Finance leases           | (187)                       | 39                 | -                            | (148)                       |
|                          | (1,443)                     | 144                | -                            | (1,299)                     |

**James R. Knowles (Holdings) PLC****Notes****25 Reconciliations of movement in shareholders' funds**

|                                      | <b>2005</b><br><b>Restated</b><br><b>(Note 28)</b><br><b>£ 000</b> | 2004<br>Restated<br>(Note 28)<br>£ 000 |
|--------------------------------------|--|--|
| (Loss)/profit for the financial year | <b>(302)</b>   | 55                                     |
| Dividends                            | -  | (159)                                  |
| Retained loss for the financial year | <b>(302)</b>   | (104)                                  |
| Foreign exchange movements           | <b>147</b>   | (342)                                  |
| Net movement in shareholders' funds  | <b>(155)</b>   | (446)                                  |
| Opening shareholders' funds - equity | <b>4,313</b>   | 4,759                                  |
| Closing shareholders' funds - equity | <b>4,158</b>   | 4,313                                  |

**26 Financial Instruments and risk management**

The Group finances its operations through a mixture of equity finance, retained profits, bank borrowings and various items such as trade debtors and trade creditors that arise directly from its operations. The Group's borrowings relate mainly to its working capital requirements. These borrowings take the form of bank overdraft facilities. The Group's short-term working capital requirements fluctuate significantly throughout the year because of seasonal factors, tax, bonus and dividend payments. In these circumstances the directors do not feel that it is appropriate to borrow at a fixed rate of interest. At the year-end, 82% (2004: 79%) of the Group's borrowings were at floating rates.

However, most fixed asset purchases are financed by fixed rate borrowings in the form of finance leases, hire purchase contracts and long-term loans. Off-balance sheet fixed assets are financed by fixed rate operating leases. The term of the borrowings is matched to the length of the useful life of the assets. At the year end, 18% (2004: 21%) of the Group's borrowings were at fixed rates of interest.

It is, and has been throughout the period under review, the Group's policy that no trading in financial instruments shall be undertaken.

As permitted by FRS 13: *Derivatives and other financial instruments: disclosures*, short-term debtors and creditors have been excluded from the following analyses.

The interest rate profile of the Group's financial liabilities as at 31 July 2005 was:

a)

|          | <b>Total</b><br><b>£ 000</b> | <b>Floating rate</b><br><b>financial</b><br><b>liabilities</b><br><b>£ 000</b> | <b>Fixed rate</b><br><b>financial</b><br><b>liabilities</b><br><b>£ 000</b> |
|----------|------------------------------|--|---|
| Currency |                              |  |   |

|                  |       |       |     |
|------------------|-------|-------|-----|
| Sterling         | 2,310 | 1,751 | 559 |
| Hong Kong Dollar | 83    | 83    | -   |
| Canadian Dollar  | 192   | 192   | -   |
| US Dollar        | 212   | 212   | -   |
| Dirhams          | 263   | 263   | -   |
|                  | 3,060 | 2,501 | 559 |

b)

| Currency        | Fixed rate financial liabilities |   |
|-----------------|----------------------------------|---|
|                 | Weighted average interest rate % | Weighted average period for which rate is fixed |
| <b>Sterling</b> | <b>7.58</b>                      | <b>2 years</b>                                  |

The floating rate financial liabilities comprise bank overdraft and bank loan facilities that bear interest at rates based on clearing bank and finance house base rates.

There are no financial liabilities on which no interest is paid.

### Liquidity risk

As regards liquidity, the Group's working capital borrowing facilities are reviewed by its lenders on an annual or semi-annual basis.

The Group has no financial assets other than short-term debtors and cash at bank.

**James R. Knowles (Holdings) PLC****Notes****26 Financial Instruments and risk management (continued)****Foreign currency risk**

The Group's U.K. subsidiaries price their export sales in sterling and hence there is no foreign currency risk on these transactions.

The Group has overseas subsidiaries and branches in: Hong Kong, Singapore, Malaysia, Germany, France, Spain, Italy, Egypt, U.A.E., Canada, USA and Australia. The revenues and expenses are mainly denominated in local currencies. The Group's sterling balance sheet is exposed to potential foreign currency losses on translation of the net assets of these overseas subsidiaries. However, the Group's policy is to maximise dividend payments and cash repatriation from these subsidiaries and branches to the holding company. The Directors do not consider it would be appropriate to borrow in matching foreign currencies to hedge against these translation risks as, in many cases, the net assets of these overseas operations are small and in addition taking on additional borrowings would create an unnecessary interest rate risk.

**Fair values**

The carrying value of financial assets and liabilities approximate to their fair value.

**27 Related party transactions**

The Group's Chief Executive, Mr Brian Quinn, has a 10% holding in Knowles Consultancy Services Inc. Following the declaration of a dividend by this company during the year, £14,000 (2004: £28,000) was due to Mr Quinn, of which £Nil (2004: £10,000) remains unpaid at the Balance Sheet date.

**28 Post balance sheet events and restatement**

During the course of 2006 it was identified that the Group had begun to make employment gratuities payments to employees working in the U.A.E. These amounts had been accruing over a number of years but had not previously been recognised in the historical financial statements of the Group. Accordingly these US GAAS financial statements have been restated to reflect these liabilities as follows:

|   | <b>Gross<br/>£ 000</b> | <b>Tax<br/>£ 000</b> | <b>Net<br/>£ 000</b> |
|---|------------------------|----------------------|----------------------|
| <b>Effect on net income and retained earnings</b>   |                        |                      |                      |
| For the year ended 31 July 2003 and earlier (being the effect on reserves at 1 August 2003) | 101                    | 30                   | 71                   |
| Charged in the year ending 31 July 2004   | 29                     | 9                    | 20                   |
| Amount provided as at 31 July 2004  | 130                    | 39                   | 91                   |
| Charged in the year ending 31 July 2005   | 59                     | 18                   | 41                   |
| <b>Cumulative effect on retained earnings and amount provided as at 31 July 2005</b>        | <b>189</b>             | <b>57</b>            | <b>132</b>           |

The charge to income was made through the Staff Costs line item in the profit and loss account and the year end provision is included in the Accrual and Deferred Income line item. The deferred tax asset has been recognised on the

amounts provided. This has reduced the basic and diluted EPS by 0.1 pence in both years.

As at 31 July 2005 a number of claims were outstanding where the likelihood of settlement was remote and any potential settlement could not be estimated with reasonable certainty. However a number of these have progress during 2006 to such an extent that management have booked a provision of £250,000 in the year ended 31 July 2006. These financial statements have not been restated for this amount.

On 31 August 2006 an offer from Hill S.A., a company incorporated in Luxembourg, to purchase the whole of the company's share capital became unconditional. Any shareholdings where the offer to purchase had not been accepted were to be acquired under the provisions of Section 429 of the Company's Act 1985.

The ultimate parent undertaking is Hill International Inc., a company incorporated in the United States of America. Since acquisition Hill International Inc is the Group's ultimate controlling party, prior to 31 August 2006 and throughout the years ended 31 July 2005 and 2006, the Group was controlled by J R Knowles, a director.

## 29 Reconciliation to accounting principles generally accepted in the United States

The Company's consolidated financial statements included in this annual report have been prepared in accordance with UK GAAP, which differs in certain significant respects from accounting principles generally accepted in the United States ("US GAAP"). The principal differences between UK GAAP and US GAAP are presented below together with explanations that affect total shareholders' equity and net income as at and for the 2 years ended 31 July 2005.

This US GAAP information provides a reconciliation between earnings available for shareholders under UK GAAP and net income under US GAAP and between shareholders' funds under UK GAAP and shareholders' equity under US GAAP respectively.

The principle differences between UK GAAP and US GAAP for the consolidated financial statements of James R. Knowles (Holdings) PLC can be summarised as follows:

|  | <b>2005</b><br><b>£ 000</b> | 2004<br>£ 000 |
|--|-----------------------------|---------------|
| <b>Stockholders equity per UK GAAP</b>                             | 4,462                       | 4,541         |
| Adjustments to goodwill (Note A)                                   | (221)                       | (247)         |
| Amortisation on reinstated goodwill (Note A)                       | (48)                        | (48)          |
| Recognition of intangible assets on business combinations (Note A) | 1,399                       | 1,399         |
| Amortisation of intangibles (Note A)                               | (900)                       | (746)         |
| Deferred tax liabilities on business combinations (Note A)         | (47)                        | (47)          |
| Adjustment in respect of development costs (Note B)                | (173)                       | (212)         |
| Adjustment in respect of leases (Note C)                           | (35)                        | (43)          |
| Minority interest dividend unpaid at balance sheet date (Note E)   | 78                          | 41            |
| Taxation effect of all adjustments (Note D)                        | (5)                         | 20            |
| <b>Stockholders equity per US GAAP</b>                             | <b>4,510</b>                | <b>4,658</b>  |

**James R. Knowles (Holdings) PLC****Notes****29 Reconciliation to accounting principles generally accepted in the United States (continued)**

Under US GAAP the effect on the profit and loss account would be as follows:

|   | <b>2005</b>  | 2004  |
|---|--------------|-------|
|   | <b>£ 000</b> | £ 000 |
| <b>(Loss)/income on ordinary activities before minority interests</b> | (14)         | 281   |
| Amortisation on reinstated goodwill (Note A)                          | 26           | 26    |
| Amortisation of intangibles (Note A)                                  | (154)        | (168) |
| Adjustment in respect of development costs (Note B)                   | 39           | (212) |
| Adjustment in respect of leases (Note C)                              | 8            | (13)  |
| Taxation effect of all adjustments (Note D)                           | (25)         | 52    |
| <b>Net income under US GAAP</b>                                       | (120)        | (34)  |

As a consequence of their restatement the earnings per share would decrease by 0.5 pence in 2005 and 1.6 pence in 2004.

Under US GAAP the only effect on the cash flow would be within the note 'Reconciliation of operating profit to net cash inflow from operating activities':

Under US GAAP, the cash flow statement would be presented as follows:

|                                     | <b>2005</b>  | <b>2004</b>  |
|-------------------------------------|--------------|--------------|
|                                     | <b>£ 000</b> | <b>£ 000</b> |
| Cash flow from operating activities | 1,107        | 770          |
| Cash flow from investing            | (201)        | (886)        |
| Cash flow from financing            | 564          | 410          |
|                                     | 1,470        | 294          |

The Statement of Goup cash flow is prepared in accordance with UK FRS No 1 (Revised 1996) - Cash Flow Statements, the objective of which is similar to that set out in the US Standard SFAS No. 95 - Statements of Cash Flows. The two statements differ, however, in their definitions of cash and their presentation of the main constituents of the cash flow

The definition of cash in the UK standard is limited to cash plus deposits less overdrafts/borrowings repayable on demand without penalty. In the US, the definition in SFAS No. 95 excludes overdrafts but is widened to include cash equivalents comprising short-term highly liquid investments that are both readily convertible to known amounts of cash and so near their maturities that they present insignificant risk of changes in value.



**James R. Knowles (Holdings) PLC**

**Notes**

**29. Reconciliation to accounting principles generally accepted in the United States (continued)**

a) Intangible assets and goodwill

In the consolidated financial statements, goodwill arising on acquisitions made prior to January 1998 accounted for under the purchase method, has been eliminated against shareholders' equity, in accordance with UK GAAP. Under the requirements of UK Financial Reporting Standard 10 'Goodwill and intangible assets', goodwill on acquisitions made after 1 January 1998 is capitalised and amortised over its estimated useful life, which is generally presumed not to exceed 20 years. UK GAAP requires that on subsequent disposal or termination of a previously acquired business, any goodwill previously taken directly to shareholders equity is charged in the income statement against the profit or loss on disposal or termination.

Under US GAAP, SFAS 142 'Goodwill and other intangible assets' is applicable for accounting periods starting after 15 December 2001. This states that goodwill should be held on the balance sheet, it should not be amortised, but considered for impairment on an annual basis. Prior to this date, goodwill was amortised. For the purposes of US GAAP, the Group adopted Financial Accounting Standard 142 'Goodwill and other intangible assets' in the year end 31 July 2003 and from this date, goodwill which arise would not be amortised but reviewed for impairment.

Under US GAAP, separately identified intangible assets arising on acquisitions, would be capitalised and amortised over their useful economic lives. Under UK GAAP, these assets are included in goodwill.

Impairment of goodwill: Under UK GAAP, goodwill is reviewed for potential impairment where there is an indicator that impairment may have occurred. The impairment is measured by comparing the carrying value of goodwill for each income-generating unit (IGU) with the higher of the net realisable value and value in use. Under US GAAP, goodwill impairment reviews are also conducted when an indicator of impairment exists, in addition to an annual impairment test required by FAS142. The impairment is measured by comparing the carrying value of each reporting unit with its fair value. Where the carrying value, including any separately identifiable intangible assets, is greater than the fair value, the impairment loss is based on the excess of the carrying value of goodwill over the implied fair value of the goodwill. Where reporting units identified under US GAAP differ from IGUs identified under UK GAAP, a reconciling item may arise.

As a result of the above a difference has arisen whereby goodwill which arose on acquisition has been reinstated to its original value and subsequently an element of this has been reclassified as an intangible asset. This intangible asset will be amortised over a period of 8 years from the date of acquisition with an annual impairment review.

b) Development costs

During the year, the Group capitalised time costs in creating a Partnering Contract and Toolkit and related website. The Group recognised these costs as an asset, as they met the criteria of SSAP 13. The costs were capitalised and included within work in progress under UK GAAP.

Under US GAAP, guidance on the recognition of development costs is provided in EITF 00-2 'Accounting for website development costs' and FAS-2 accounting for research and development costs.

Following a review of the US criteria, differences between UK and US GAAP were noted. These largely relate to internal staff costs capitalised in the preparation of the contract.



c) Leases

The Group has several operating leases which have incentives attached in the form of rent free periods.

Under UK GAAP the operating lease charges are recognised on a systematic basis up to the period of the first break clause.

Under US GAAP (FAS 13 'Accounting for Leases') operating lease charges are recognised on a straight line basis over the entire lease term. A difference has therefore arisen over the period that the lease incentive is recognized over.

d) Deferred tax

Following the implementation in the UK of FRS19 'Deferred tax', both US GAAP and UK GAAP now provide for deferred taxation on a full liability basis. The Group provides for deferred taxation in respect of timing differences, subject to certain exceptions between the recognition of gains and losses in the financial statements and for tax purposes. Timing differences are recognised, include accelerated capital allowances, unrelieved tax losses and short term timing differences.

Under US GAAP, deferred taxation would be computed on all differences between the tax bases and book values of assets and liabilities which will result in taxable or tax deductible amounts arising in future years. This differs from the UK GAAP where deferred tax is recognized by reference to the income statement charge as opposed to the tax base of the assets and liabilities.

US GAAP requires provision for revaluation gains, fair value adjustments similar to revaluations arising on the acquisition of a business, latent rolled over gains and the retained earnings of foreign subsidiaries that are not permanently reinvested. These are not normally provided for under UK GAAP.

Deferred taxation assets under UK GAAP and US GAAP are recognised only to the extent that it is more likely than not that they will be realised.

e) Dividends

Under US GAAP final ordinary dividends are provided for in the year in respect of which they are proposed by the Board or approved by the shareholders. Under US GAAP, dividends would not be provided for until the year in which they are declared.

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**Pro Forma Condensed Combined Financial Statements**  
**Introduction**  
**(Unaudited)**

The unaudited pro forma condensed combined financial information presented herein gives effect to the purchase of James R. Knowles (Holdings) PLC (“Knowles”), by Hill International, Inc. (“Hill” or “the Company”) effective September 1, 2006.

The unaudited pro forma condensed combined balance sheet data at July 1, 2006 combines the historical condensed consolidated balance sheet of Hill as of July 1, 2006, and Knowles' balance sheet as of July 31, 2006. The pro forma adjustments to the balance sheet assume that the acquisition of Knowles was consummated at the end of the period being presented.

The unaudited condensed combined pro forma statement of operations data being presented for the nine months ended July 1, 2006 combines the historical condensed consolidated statements of operations of Hill for the nine months ended September 30, 2006 and Knowles' statement of operations for the nine months ended July 31, 2006. The pro forma adjustments to the condensed combined pro forma statement of operations assume that the acquisition of Knowles was consummated on January 1, 2006.

The unaudited condensed combined pro forma statement of operations data being presented for the year ended December 31, 2005 combines the historical condensed consolidated statements of operations of Hill for the twelve months ended December 31, 2005 and Knowles' statement of operations for the twelve months ended January 31, 2006. The pro forma adjustments to the condensed combined pro forma statement of operations assume that the acquisition of Knowles was consummated on January 1, 2005.

The pro forma adjustments to the unaudited condensed combined statement of operations give effect to events which are directly attributable to the transactions, factually supportable and expected to have a continuing impact.

The unaudited pro forma condensed combined financial statements are intended for information purposes only and are not necessarily indicative of the future financial position or future results of operations of the combined company, or of the financial position or results of operations of the combined company that would have actually occurred had the acquisitions taken place as of the date or for the periods presented.

These unaudited pro forma condensed combined financial statements should be read in conjunction with the financial statements, including the accompanying notes, of Knowles which are attached, and of Hill, included in the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2006 and the Company's audited consolidated financial statements for the year ended December 31, 2005 and the notes thereto included in the Definitive Proxy Statement filed on June 6, 2006.

**Pro Forma Condensed Combined Balance Sheet**  
**July 1, 2006**  
(Dollars in thousands)  
(Unaudited)

|  | Hill             | Knowles          | Debits           | Pro Forma Adjustments |                  |       | Pro<br>Forma      |
|--|------------------|------------------|------------------|-----------------------|------------------|-------|-------------------|
|  |                  |                  |                  | Notes<br>(1)          | Credits          | Notes |                   |
| <b>ASSETS</b>  |                  |                  |                  |                       |                  |       |                   |
| <b>CURRENT ASSETS</b>                                |                  |                  |                  |                       |                  |       |                   |
| Cash   | \$ 25,151        | \$ 2,913         |                  |                       | \$ 13,964        | (2)   | \$ 14,100         |
| Restricted cash                                      | 1,361            |                  |                  |                       |                  |       | 1,361             |
| Accounts receivable, net                             | 39,522           | 15,229           |                  |                       |                  |       | 54,751            |
| Accounts receivable - related party                  | 244              |                  |                  |                       |                  |       | 244               |
| Prepaid expenses and other current assets            | 2,491            | -                |                  |                       |                  |       | 2,491             |
| <b>Total Current Assets</b>                          | <b>68,769</b>    | <b>18,142</b>    | <b>-</b>         |                       | <b>13,964</b>    |       | <b>72,947</b>     |
| Property and equipment, net                          | 3,355            | 2,104            | 267              | (3)                   | 178              | (3)   | 5,548             |
| Cash- restricted                                     | 3,820            |                  |                  |                       |                  |       | 3,820             |
| Retainage receivable, net                            | 1,145            |                  |                  |                       |                  |       | 1,145             |
| Cost in excess of assets net acquired                | 1,359            | 1,564            | 15,190           | (4)                   | 1,564            | (5)   | 16,549            |
| Deferred tax assets, net                             | 263              | -                |                  |                       |                  |       | 263               |
| Investment in affiliate                              | 325              |                  |                  |                       |                  |       | 325               |
| Other assets   | 607              |                  |                  |                       |                  |       | 607               |
| <b>Total Assets</b>                                  | <b>\$ 79,643</b> | <b>\$ 21,810</b> | <b>\$ 15,457</b> |                       | <b>\$ 15,706</b> |       | <b>\$ 101,204</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>          |                  |                  |                  |                       |                  |       |                   |
| <b>CURRENT LIABILITIES</b>                           |                  |                  |                  |                       |                  |       |                   |
| Due to Bank  | \$ 290           | \$ 18,936        |                  |                       |                  |       | 19,226            |
| Current maturities of long-term debt                 | 545              | -                |                  |                       |                  |       | 545               |
| Current portion of capital lease obligations         | 121              | -                |                  |                       |                  |       | 121               |
| Accounts payable and accrued expenses                | 24,307           | -                |                  |                       |                  |       | 24,307            |
| Deferred tax liabilities                             | 2,308            |                  |                  |                       |                  |       | 2,308             |
| Income tax payable                                   | 2,785            | -                |                  |                       |                  |       | 2,785             |
| Other current liabilities                            | 7,714            | -                |                  |                       |                  |       | 7,714             |
| <b>Total Current Liabilities</b>                     | <b>38,070</b>    | <b>18,936</b>    | <b>-</b>         |                       | <b>-</b>         |       | <b>57,006</b>     |
| Long-term debt, net of current maturities            | 965              | 732              |                  |                       |                  |       | 1,697             |
| Capital lease obligations, net of current maturities | 4                | -                |                  |                       |                  |       | 4                 |
| Retainage payable                                    | 1,044            |                  |                  |                       |                  |       | 1,044             |
| Other liabilities                                    | 1,962            | 1,429            |                  |                       | 463              | (3)   | 3,855             |
| <b>Total Liabilities</b>                             | <b>42,045</b>    | <b>21,098</b>    |                  |                       | <b>463</b>       |       | <b>63,606</b>     |

## Commitments and Contingencies

**STOCKHOLDERS' EQUITY**

|   |                  |                  |                 |     |                 |                   |
|---|------------------|------------------|-----------------|-----|-----------------|-------------------|
| Common stock  | 2                | 1,974            | 1,974           | (6) |                 | 2                 |
| Paid in capital                                       | 35,537           | 6,211            | 6,211           | (6) |                 | 35,537            |
| Retained earnings                                     | 8,562            | (7,473)          | 374             | (3) | 7,847           | 8,562             |
| Accumulated other comprehensive<br>loss               | (64)             | -                |                 |     | -               | (64)              |
|   | 44,037           | 712              | 8,559           |     | 7,847           | 44,037            |
| Less treasury stock, at cost                          | (2,574)          |                  |                 |     |                 | (2,574)           |
| Less shares held in escrow                            | (3,865)          |                  |                 |     |                 | (3,865)           |
| Total Stockholders' Equity                            | 37,598           | 712              | 8,559           |     | 7,847           | 37,598            |
| <b>Total Liabilities and<br/>Stockholders' Equity</b> | <b>\$ 79,643</b> | <b>\$ 21,810</b> | <b>\$ 8,559</b> |     | <b>\$ 8,310</b> | <b>\$ 101,204</b> |

**NOTES TO PRO FORMA COMBINED CONDENSED BALANCE SHEET**  
**JULY 1, 2006**  
**(Unaudited)**

- (1) Reflects the acquisition by Hill at the end of the period being presented.
- (2) Reflects the acquisition of Knowles common stock for cash of \$13,017 and the payment of certain other direct acquisition costs.
- (3) Reflects the recording of a liability for conditional asset retirement costs associated with the future expiration of certain real estate operating leases in which Knowles is the lessee, in accordance with Financial Accounting Standards Board Interpretation No. 47, Conditional Asset Retirement Obligations and the recording of the related leasehold improvements, depreciation of such leasehold improvements, and the cumulative effect of the accretion of the liability and depreciation of the leasehold improvements on the retained earnings of Knowles.
- (4) Reflects the recording as intangible assets the excess of the purchase price of the common stock and the other direct costs incurred by Hill over the assets acquired and liabilities assumed in the transaction.
- (5) Reflects the elimination of Knowles' intangible assets.
- (6) Reflects the elimination of all components of the historical stockholders' equity of Knowles.

**Pro Forma Condensed Combined Statement of Operations**  
**Nine months ended September 30, 2006**  
**Dollars in thousands, except per share data**  
**(Unaudited)**

|  | Hill       | Knowles   | Pro Forma<br>Adjustments | Notes (1) | Combined   |
|--|------------|-----------|--------------------------|-----------|------------|
| Revenue                                      | \$ 130,156 | \$ 40,909 | (4,255)                  | (2)       | \$ 166,810 |
| Reimbursable expenses                        | 42,778     | 6,358     | (556)                    | (2)       | 48,580     |
| Revenue, less reimbursable expenses          | 87,378     | 34,551    | (3,699)                  |           | 118,230    |
| Direct expenses                              | 48,611     | 23,520    | (1,807)                  | (2)       | 70,324     |
| Gross profit                                 | 38,767     | 11,031    | (1,892)                  |           | 47,906     |
| Selling, general and administrative expenses | 31,317     | 17,568    | (1,534)                  | (2)       | 47,357     |
|  |            |           | 6                        | (3)       |            |
| Equity in affiliate                          | (533)      | -         |                          |           | (533)      |
| Operating income (loss)                      | 7,983      | (6,537)   | (364)                    |           | 1,082      |
| Interest expense, net                        | 345        | 416       | (58)                     | (2)       | 709        |
|  |            |           | 6                        | (3)       |            |
| Minority interest                            | 13         | 28        | (13)                     | (2)       | 28         |
| Income (loss) before income taxes            | 7,625      | (6,981)   | (299)                    |           | 345        |
| Provision for income taxes                   | 1,735      | 634       | (52)                     | (2)       | 2,309      |
|  |            |           | (8)                      | (4)       |            |
| Net income (loss)                            | 5,890      | (7,615)   | (239)                    |           | (1,964)    |
| Basic net income (loss) per share            | \$ 0.38    |           |                          |           | (0.13)     |
| Basic weighted average shares outstanding    | 15,504     |           |                          |           | \$ 15,504  |
| Diluted net income (loss) per share          | \$ 0.35    |           |                          |           | \$ (0.13)  |
| Diluted weighted average shares outstanding  | 16,931     |           |                          |           | 15,504     |

**NOTES TO PRO FORMA COMBINED CONDENSED STATEMENT OF OPERATIONS**  
**NINE MONTHS ENDED SEPTEMBER 30, 2006**  
**(Unaudited)**

- (1) Reflects the acquisition by Hill at the beginning of the period presented.
- (2) Reflects the removal of the one month of Knowles activity reported in Hill's nine month results ended September 30, 2006.
- (3) Reflects accretion for a liability for conditional asset retirement costs associated with the future expiration of certain real estate operating leases in which Knowles is the lessee, in accordance with Financial Accounting Standards Board Interpretation No. 47, Conditional Asset Retirement Obligations and the depreciation of related leasehold improvements.
- (4) Reflects tax effects of accretion and depreciation adjustments described above.





**Pro Forma Condensed Combined Statement of Operations**  
**Twelve months ended December 31, 2005**  
**(Dollars in thousands, except per share amounts)**  
**(Unaudited)**

|  | <b>Hill</b> | <b>Knowles</b> | <b>Pro Forma<br/>Adjustments</b> | <b>Notes (1)</b> | <b>Combined</b> |
|--|-------------|----------------|----------------------------------|------------------|-----------------|
| Revenue                                      | \$ 112,229  | \$ 52,900      |                                  |                  | \$ 165,129      |
| Reimbursable expenses                        | 32,121      | 6,848          |                                  |                  | 38,969          |
| Revenue, less reimbursable expenses          | 80,108      | 46,052         |                                  |                  | 126,160         |
| Direct expenses                              | 43,276      | 29,753         |                                  |                  | 73,029          |
| Gross profit                                 | 36,832      | 16,299         |                                  |                  | 53,131          |
| Selling, general and administrative expenses | 31,861      | 16,878         | 12                               | (2)              | 48,751          |
| Equity in affiliate                          | (685)       | -              |                                  |                  | (685)           |
| Operating income (loss)                      | 5,656       | (579)          | (12)                             |                  | 5,065           |
| Interest expense, net                        | 669         | 399            | 11                               | (2)              | 1,079           |
| Minority interest                            |             | 624            |                                  |                  | 624             |
| Income (loss) before income taxes            | 4,987       | (1,602)        | (23)                             |                  | 3,362           |
| Provision for income taxes                   | 1,845       | 95             | (12)                             | (3)              | 1,928           |
| Net income (loss)                            | \$ 3,142    | \$ (1,697)     | (11)                             |                  | \$ 1,434        |
| Basic net income per share                   | \$ 0.52     |                |                                  |                  | \$ 0.24         |
| Basic weighted average shares outstanding    | 6,030       |                |                                  |                  | \$ 6,030        |
| Diluted net income per share                 | \$ 0.44     |                |                                  |                  | \$ 0.20         |
| Diluted weighted average shares outstanding  | 7,195       |                |                                  |                  | 7,195           |

**NOTES TO PRO FORMA COMBINED CONDENSED STATEMENT OF OPERATIONS**  
**YEAR ENDED DECEMBER 31, 2005**  
**(Unaudited)**

- (1) Reflects the acquisition by Hill at the beginning of the period presented.
- (2) Reflects accretion for a liability for conditional asset retirement costs associated with the future expiration of certain real estate operating leases in which Knowles is the lessee, in accordance with Financial Accounting Standards Board Interpretation No. 47, Conditional Asset Retirement Obligations and the depreciation of related leasehold improvements.
- (3) Reflects tax effects of accretion and depreciation adjustments described above.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Hill International, Inc

DATE: November 14, 2006

/s/ Irvin E. Richter

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Chairman and Chief Executive Officer

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