FEDERAL AGRICULTURAL MORTGAGE CORP

Form 10-Q

November 08, 2007

As filed with the Securities and Exchange Commission on November 8, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

Commission File Number 001-14951

#### FEDERAL AGRICULTURAL MORTGAGE CORPORATION

(Exact name of registrant as specified in its charter)

Federally chartered instrumentality
of the United States
(State or other jurisdiction of incorporation or
organization)

52-1578738 (I.R.S. employer identification number)

1133 Twenty-First Street, N.W., Suite 600 Washington, D.C. (Address of principal executive offices)

20036 (Zip code)

(202) 872-7700 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

As of November 1, 2007, the registrant had 1,030,780 shares of Class A Voting Common Stock, 500,301 shares of	
Class B Voting Common Stock and 8,887,839 shares of Class C Non-Voting Common Stock outstanding.	
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#### **PART I - FINANCIAL INFORMATION**

#### Item 1.

#### **Condensed Consolidated Financial Statements**

The following interim unaudited condensed consolidated financial statements of the Federal Agricultural Mortgage Corporation ("Farmer Mac" or the "Corporation") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). These interim unaudited condensed consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary to present a fair statement of the financial condition and the results of operations and cash flows of Farmer Mac for the interim periods presented. Certain information and footnote disclosures normally included in annual consolidated financial statements have been condensed or omitted as permitted by SEC rules and regulations. The December 31, 2006 consolidated balance sheet presented in this report has been derived from the Corporation's audited 2006 consolidated financial statements. Management believes that the disclosures are adequate to present fairly the condensed consolidated financial position, condensed consolidated results of operations and condensed consolidated cash flows as of the dates and for the periods presented. These interim unaudited condensed consolidated financial statements should be read in conjunction with the audited 2006 consolidated financial statements of Farmer Mac included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006. Results for interim periods are not necessarily indicative of those that may be expected for the fiscal year.

The following information concerning Farmer Mac's interim unaudited condensed consolidated financial statements is included in this report beginning on the pages listed below:

Condensed Consolidated Balance Sheets as of September 30, 2007	3
and December 31, 2006	
Condensed Consolidated Statements of Operations for the three and	4
nine months ended September 30, 2007 and 2006	
Condensed Consolidated Statements of Cash Flows for the nine	5
months ended September 30, 2007 and 2006	
Notes to Condensed Consolidated Financial Statements	6

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# FEDERAL AGRICULTURAL MORTGAGE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited)

(in thousands, except share data)

(m thousands, except share data)	Se	ptember 30, 2007	De	ecember 31, 2006
Assets:				
Cash and cash equivalents	\$	572,426	\$	877,714
Investment securities		2,677,885		1,830,904
Farmer Mac Guaranteed Securities		1,294,143		1,330,418
Loans held for sale		100,503		71,621
Loans held for investment		640,863		705,745
Allowance for loan losses		(1,701)		(1,945)
Loans held for investment, net		639,162		703,800
Real estate owned		604		2,097
Financial derivatives		5,475		9,218
Interest receivable		60,028		73,545
Guarantee and commitment fees receivable		55,287		40,743
Deferred tax asset, net		16,410		6,886
Prepaid expenses and other assets		4,060		6,727
Total Assets	\$	5,425,983	\$	4,953,673
Liabilities and Stockholders' Equity:				
Liabilities:				
Notes payable:				
Due within one year	\$	4,106,774	\$	3,298,097
Due after one year		937,241		1,296,691
Total notes payable		5,044,015		4,594,788
Financial derivatives		28,360		23,474
Accrued interest payable		39,501		36,125
Guarantee and commitment obligation		50,700		35,359
Accounts payable and accrued expenses		9,081		12,828
Reserve for losses		2,197		2,610
Total Liabilities		5,173,854		4,705,184
Stockholders' Equity:				
Preferred stock:				
Series A, stated at redemption/liquidation value, \$50 per share, 700,000 shares				
authorized, issued and outstanding		35,000		35,000
Common stock:				
Class A Voting, \$1 par value, no maximum authorization, 1,030,780 shares issued				
and outstanding		1,031		1,031
Class B Voting, \$1 par value, no maximum authorization, 500,301 shares issued and		ĺ		,
outstanding		500		500
Class C Non-Voting, \$1 par value, no maximum authorization, 8,873,112 and				
9,075,862 shares issued and outstanding as of September 30, 2007 and December 31,				
2006, respectively		8,873		9,076
Additional paid-in capital		91,602		85,349
Accumulated other comprehensive income		1,770		4,956
1		,		,

Retained earnings	113,353	112,577
Total Stockholders' Equity	252,129	248,489
Total Liabilities and Stockholders' Equity	\$ 5,425,983	\$ 4,953,673

See accompanying notes to condensed consolidated financial statements.

# FEDERAL AGRICULTURAL MORTGAGE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(in thousands, except per share amounts)

		Three Months Ended			Nine Months Ended			
	Sep	September 30, September 30, S		Sep				
	1	2007		2006	1	2007		2006
Interest income:								
Investments and cash equivalents	\$	46,621	\$	35,153	\$	127,143	\$	92,148
Farmer Mac Guaranteed Securities		18,437		18,702		56,622		55,692
Loans		11,636		12,092		34,154		35,322
Total interest income		76,694		65,947		217,919		183,162
Total interest expense		66,177		56,840		189,841		153,310
Net interest income		10,517		9,107		28,078		29,852
Recovery/(provision) for loan losses		-		525		215		2,132
Net interest income after recovery/(provision) for loan								
losses		10,517		9,632		28,293		31,984
Non-interest income/(loss):								
Guarantee and commitment fees		6,421		5,548		18,633		15,885
(Losses)/gains on financial derivatives and trading asset	S	(24,906)		(20,320)		(9,114)		1,285
Gains on sale of available-for-sale investment securities		87		-		108		-
Gains on the sale of real estate owned		98		-		130		514
Representation and warranty claims income		-		-		-		718
Other income		712		846		1,163		1,073
Non-interest (loss)/income		(17,588)		(13,926)		10,920		19,475
Non-interest expense:								
Compensation and employee benefits		3,459		3,185		10,315		8,762
General and administrative		1,982		2,357		6,556		7,689
Regulatory fees		550		588		1,650		1,763
Real estate owned operating costs, net		(31)		(11)		(31)		126
Provision/(recovery) for losses		386		(643)		73		(747)
Non-interest expense		6,346		5,476		18,563		17,593
(Loss)/income before income taxes		(13,417)		(9,770)		20,650		33,866
Income tax (benefit)/expense		(5,407)		(4,072)		5,249		9,975
Net (loss)/income		(8,010)		(5,698)		15,401		23,891
Preferred stock dividends		(560)		(560)		(1,680)		(1,680)
Net (loss)/income available to common stockholders	\$	(8,570)	\$	(6,258)	\$	13,721	\$	22,211
Earnings per common share:								
Basic (loss)/earnings per common share	\$	(0.82)		(0.58)		1.32	\$	2.03
Diluted (loss)/earnings per common share	\$	(0.82)		(0.58)		1.29	\$	1.98
Common stock dividends per common share	\$	0.10	\$	0.10	\$	0.30	\$	0.30

See accompanying notes to condensed consolidated financial statements.

# FEDERAL AGRICULTURAL MORTGAGE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited; in thousands)

Nine Months Ended September 30, 200**S**eptember 30, 2006

Cash flows from operating activities:		
Net income	\$ 15,401	\$ 23,891
Adjustments to reconcile net income to net cash provided by operating		
activities:		
Net accretion of premiums and discounts on loans and investments	(1,530)	(2,279)
Amortization of debt premiums, discounts and issuance costs	98,154	95,071
Purchases of trading investment securities	(9,090)	-
Proceeds from repayment and sale of trading investment securities	5,417	1,406
Purchases of loans held for sale	(36,021)	(42,098)
Proceeds from repayment of loans held for sale	5,744	6,578
Net change in fair value of trading securities and financial derivatives	8,692	(5,101)
Amortization of SFAS 133 transition adjustment on financial derivatives	297	429
Gain on sale of available-for-sale securities	(108)	-
Gains on the sale of real estate owned	(130)	(514)
Total (recovery)/provision for losses	(142)	(2,878)
Deferred income taxes	(5,588)	2,190
Stock-based compensation expense	2,452	1,693
Decrease in interest receivable	13,474	15,165
Increase in guarantee and commitment fees receivable	(14,544)	(12,818)
(Increase)/decrease in other assets	(2,276)	16,820
Increase/(decrease) in accrued interest payable	3,376	(3,806)
Increase in other liabilities	11,199	137
Net cash provided by operating activities	94,777	93,886
Cash flows from investing activities:		
Purchases of available-for-sale investment securities	(3,211,435)	(2,744,374)
Purchases of Farmer Mac II Guaranteed Securities and AgVantage Farmer Mac		
Guaranteed Securities	(172,503)	(186,416)
Purchases of loans held for investment	(51,025)	(32,529)
Purchases of defaulted loans	(3,911)	(5,693)
Proceeds from repayment of investment securities	2,314,070	2,478,819
Proceeds from repayment of Farmer Mac Guaranteed Securities	201,667	185,433
Proceeds from repayment of loans	121,261	105,442
Proceeds from sale of available-for-sale investment securities	58,383	-
Proceeds from sale of Farmer Mac Guaranteed Securities	2,538	3,168
Proceeds from sale of real estate owned	1,523	2,819
Net cash used in investing activities	(739,432)	(193,331)
Cash flows from financing activities:		
Proceeds from issuance of discount notes	88,500,039	64,442,608
Proceeds from issuance of medium-term notes	1,261,000	375,782
Payments to redeem discount notes	(88,604,301)	(64,161,392)
Payments to redeem medium-term notes	(805,665)	(192,000)
Tax benefit from tax deductions in excess of compensation cost recognized	593	481
Proceeds from common stock issuance	7,531	4,051

Purchases of common stock	(15,041)	(19,378)
Dividends paid	(4,789)	(4,957)
Net cash provided by financing activities	339,367	445,195
Net (decrease)/increase in cash and cash equivalents	(305,288)	345,750
Cash and cash equivalents at beginning of period	877,714	458,852
Cash and cash equivalents at end of period	\$ 572,426 \$	804,602

See accompanying notes to condensed consolidated financial statements.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

#### Note 1. Accounting Policies

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(a) <u>Cash and Cash Equivalents</u>

Farmer Mac considers highly liquid investment securities with original maturities of three months or less at the time of purchase to be cash equivalents. Changes in the balance of cash and cash equivalents are reported in the condensed consolidated statements of cash flows. The following table sets forth information regarding certain cash and non-cash transactions for the nine months ended September 30, 2007 and 2006.

Nine Months Ended September 30, 20**%** ptember 30, 2006 (in thousands)

Cash paid for:		
Interest	\$ 93,345	\$ 64,978
Income taxes	8,000	7,500
Non-cash activity:		
Real estate owned acquired through foreclosure	-	-
Loans acquired and securitized as Farmer Mac		
Guaranteed Securities	1,324	3,168

(b) <u>Allowance for Losses</u>

As of September 30, 2007, Farmer Mac maintained an allowance for losses to cover estimated probable losses on loans held, real estate owned, and loans underlying long-term standby purchase commitments ("LTSPCs") and Farmer Mac I Guaranteed Securities issued after the Farm Credit System Reform Act of 1996 (the "1996 Act") in accordance with Statement of Financial Accounting Standards No. 5, *Accounting for Contingencies* ("SFAS 5"), and Statement of Financial Accounting Standards No. 114, *Accounting by Creditors for Impairment of a Loan*, as amended ("SFAS 114").

The allowance for losses is increased through periodic provisions for loan losses that are charged against net interest income and provisions for losses that are charged to non-interest expense and is reduced by charge-offs for actual losses, net of recoveries. Negative provisions for loan losses or negative provisions for losses are recorded in the event that the estimate of probable losses as of the end of a period is lower than the estimate at the beginning of the period.

Farmer Mac's methodology for determining its allowance for losses incorporates the Corporation's proprietary automated loan classification system. That system scores loans based on criteria such as historical repayment performance, loan seasoning, loan size and loan-to-value ratio. For the purposes of the loss allowance methodology, the loans in Farmer Mac's portfolio of loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs have been scored and classified for each calendar quarter since first quarter 2000. The allowance methodology captures the migration of loan scores across concurrent and overlapping three-year time horizons and calculates loss rates separately within each loan classification for (1) loans underlying LTSPCs and (2) loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities. The calculated loss rates are applied to the current classification distribution of Farmer Mac's portfolio to estimate inherent losses, on the assumption that the historical credit losses and trends used to calculate loss rates will continue in the future. Management evaluates this assumption by taking into consideration factors including:

- economic conditions;
- geographic and agricultural commodity/product concentrations in the portfolio;
  - the credit profile of the portfolio;
  - delinquency trends of the portfolio;
  - historical charge-off and recovery activities of the portfolio; and
- other factors to capture current portfolio trends and characteristics that differ from historical experience.

Management believes that its use of this methodology produces a reliable estimate of probable losses, as of the balance sheet date, for all loans held, real estate owned and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs in accordance with SFAS 5 and SFAS 114.

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The following table summarizes the changes in the components of Farmer Mac's allowance for losses for the three and nine months ended September 30, 2007 and 2006:

September	30.	2007

Three Months Ended:	fo	owance r Loan osses	Val	EO uation wance (in thou	for	eserve Losses	Al	Total lowance Losses
Beginning balance	\$	1,681	\$	-	\$	2,197	\$	3,878
Provision/(recovery) for losses		-		-		386		386
Charge-offs		-		-		(386)		(386)
Recoveries		20		-		-		20
Ending balance	\$	1,701	\$	-	\$	2,197	\$	3,898
C								
Nine Months Ended:								
Beginning balance	\$	1,945	\$	-	\$	2,610	\$	4,555
Provision/(recovery) for losses		(215)		100		(27)		(142)
Charge-offs		(49)		(100)		(386)		(535)
Recoveries		20		-		-		20
Ending balance	\$	1,701	\$	-	\$	2,197	\$	3,898
Three Months Ended:	fo	owance r Loan osses	R Valı	EO uation wance (in thou	Re	eserve Losses	Al	Total lowance Losses
Beginning balance	\$	2,734	\$	_	\$	3,518	\$	6,252
Provision/(recovery) for losses	7	(525)	т	_	T	(643)	-	(1,168)
Charge-offs		-		-		-		-
Recoveries		-		-		-		-
Ending balance	\$	2,209	\$	-	\$	2,875	\$	5,084
Nine Months Ended:								
Beginning balance	\$	4,876	\$	-	\$	3,777	\$	8,653
Provision/(recovery) for losses		(2,132)		155		(902)		(2,879)
Charge-offs		(900)		(155)		_		(1,055)
Recoveries		365		-		-		365
Ending balance -8-	\$	2,209	\$	-	\$	2,875	\$	5,084

The table below summarizes the components of Farmer Mac's allowance for losses as of September 30, 2007 and December 31, 2006:

	ember 30, 2007	ember 31, 2006
Allowance for loan losses	\$ 1,701	\$ 1,945
Real estate owned valuation allowance	, -	-
Reserve for losses:		
On-balance sheet Farmer Mac I Guaranteed Securities	857	982
Off-balance sheet Farmer Mac I Guaranteed Securities	650	679
LTSPCs	690	949
Total	\$ 3,898	\$ 4,555

Prior to third quarter 2007, no allowance for losses had been made for loans underlying Farmer Mac I Guaranteed Securities issued prior to the 1996 Act ("Pre-1996 Act Farmer Mac I Guaranteed Securities"), AgVantage securities or securities issued under the Farmer Mac II program ("Farmer Mac II Guaranteed Securities"). Pre-1996 Act Farmer Mac I Guaranteed Securities are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Through June 30, 2007, Farmer Mac had not experienced any credit losses on any Pre-1996 Act Farmer Mac I Guaranteed Securities. In third quarter 2007, Farmer Mac charged off \$0.4 million related to one loan underlying Pre-1996 Act Farmer Mac I Guaranteed Securities. The remaining \$3.2 million of Pre-1996 Act Farmer Mac I Guaranteed Securities represent interests in seasoned performing loans with low loan-to-value ratios. Farmer Mac does not expect to incur any further losses on the remaining Pre-1996 Act Farmer Mac I Guaranteed Securities in the future. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of September 30, 2007, there were no probable losses inherent in Farmer Mac's AgVantage securities due to the high credit quality of the obligors, as well as the underlying collateral. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any AgVantage Securities and does not expect to incur any such losses in the future. The guaranteed portions collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the United States Department of Agriculture ("USDA"). Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

As of September 30, 2007, Farmer Mac individually analyzed \$14.6 million of its \$43.3 million of impaired assets for collateral shortfalls against updated appraised values, other updated collateral valuations or discounted values. Farmer Mac evaluated the remaining \$28.7 million of impaired assets for which updated valuations were not available in the aggregate in consideration of their similar risk characteristics and historical statistics. All of the \$14.6 million of assets analyzed individually were adequately collateralized. Accordingly, Farmer Mac did not record any specific allowances as of September 30, 2007. Similarly, as of December 31, 2006, Farmer Mac did not record any specific allowances related to its \$56.9 million of impaired assets as of that date.

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Farmer Mac recognized interest income of approximately \$1.1 million and \$2.9 million on impaired loans during the three months and nine months ended September 30, 2007, respectively, compared to \$1.4 million and \$3.4 million, respectively, during the same periods in 2006. During the three months and nine months ended September 30, 2007, Farmer Mac's average investment in impaired loans was \$44.5 million and \$50.1 million, respectively, compared to \$64.8 million and \$67.2 million, respectively, for the same periods in 2006.

(c) Financial Derivatives

Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets, future cash flows or debt issuance, not for trading or speculative purposes. Farmer Mac enters into interest rate swap contracts principally to adjust the characteristics of its short-term debt to match more closely the cash flow and duration characteristics of its longer-term mortgage and other assets, and also to adjust the characteristics of its long-term debt to match more closely the cash flow and duration characteristics of its short-term assets, thereby reducing interest rate risk and also to derive an overall lower effective cost of borrowing than would otherwise be available to Farmer Mac in the conventional debt market. Farmer Mac is required also to recognize certain contracts and commitments as derivatives when the characteristics of those contracts and commitments meet the definition of a derivative as promulgated by Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended ("SFAS 133").

Farmer Mac manages the interest rate risk related to loans it has committed to acquire, but has not yet purchased and permanently funded, through the use of forward sale contracts on mortgage-backed securities and the debt of other government-sponsored enterprises ("GSEs") and futures contracts involving U.S. Treasury securities. Farmer Mac uses forward sale contracts on GSE securities to reduce its interest rate exposure to changes in both Treasury rates and spreads on Farmer Mac debt and Farmer Mac Guaranteed Securities. The notional amounts of these contracts are determined based on a duration-matched hedge ratio between the hedged item and the hedge instrument. Gains or losses generated by these hedge transactions should offset changes in funding costs or Farmer Mac Guaranteed Securities sale prices that occur during the hedge period.

All financial derivatives are recorded on the balance sheet at fair value as a freestanding asset or liability in accordance with SFAS 133. Farmer Mac does not designate its financial derivatives as fair value hedges or cash flow hedges; therefore, the changes in the fair values of financial derivatives are reported as gains or losses on financial derivatives and trading assets in the condensed consolidated statements of operations.

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The following table summarizes information related to Farmer Mac's financial derivatives as of September 30, 2007 and December 31, 2006:

	September	r 30, 20	007		December	ecember 31, 2006							
	Notional	Fair			Notional		Fair						
	Amount	Value		Value		e Amount		Amount		Amount			Value
			(in thou										
Interest rate swaps:													
Pay-fixed	\$ 1,340,945	\$	(19,509)	\$	803,436	\$	(9,982)						
Receive-fixed	1,303,900		(3,993)		810,482		(7,111)						
Basis	161,967		619		335,065		2,531						
Treasury futures	1,000		(3)		-		-						
Agency forwards	2,618		1		71,045		306						
Total	\$ 2,810,430	\$	(22,885)	\$	2,020,028	\$	(14,256)						

As of September 30, 2007, Farmer Mac had approximately \$0.5 million of net after-tax unrealized losses on financial derivatives included in accumulated other comprehensive income related to the SFAS 133 transition adjustment. These amounts will be reclassified into earnings in the same period or periods during which the hedged forecasted transactions (either the payment of interest or the issuance of discount notes) affect earnings or immediately when it becomes probable that the original hedged forecasted transaction will not occur within two months of the originally specified date. Over the next 12 months, Farmer Mac estimates that \$0.3 million of the amount currently reported in accumulated other comprehensive income will be reclassified into earnings.

As of September 30, 2007, Farmer Mac had outstanding basis swaps with a related party with a notional amount of \$162.0 million and a fair value of \$0.6 million. As of December 31, 2006, these swaps had an outstanding notional amount of \$193.0 million and a fair value of \$2.8 million. Under the terms of those basis swaps, which are not in designated hedge relationships, Farmer Mac pays Constant Maturity Treasury-based rates and receives LIBOR. Those swaps hedge most of the interest rate basis risk related to loans Farmer Mac purchases that pay a Constant Maturity Treasury-based rate and the discount notes Farmer Mac issues to fund the loan purchases. The pricing of discount notes is closely correlated to LIBOR rates. Accordingly, Farmer Mac recorded an unrealized loss of \$1.4 million and \$2.2 million for the three months and nine months ended September 30, 2007. See Note 3 "Related Party Transactions" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007, for additional information on these related party transactions.

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## (d) <u>Earnings Per Common Share</u>

Basic earnings per common share are based on the weighted-average number of shares of common stock outstanding. Diluted earnings per common share are based on the weighted-average number of shares of common stock outstanding adjusted to include all potentially dilutive common stock options. The following schedule reconciles basic and diluted earnings per common share ("EPS") for the three and nine months ended September 30, 2007 and 2006:

	S	eptember 30, 2007	7			S	eptember 30, 200	6	
	Basic EPS	Dilutive effect of stock options (1) (in thou.		Diluted EPS ads, except	t pe		Dilutive effect of stock options (1) nounts)		Diluted EPS
Three Months Ended:									
Net loss available to common									
stockholders	\$ (8,570)		\$	(8,570)	\$	(6,258)		\$	(6,258)
Weighted-average shares	10,420	-		10,420		10,704	-		10,704
Loss per common share	\$ (0.82)		\$	(0.82)	\$	(0.58)		\$	(0.58)
Nine Months Ended:									
Net income available to									
common stockholders	\$ 13,721		\$	13,721	\$	22,211		\$	22,211
Weighted-average shares	10,391	237		10,628		10,963	272		11,235
Earnings per common share	\$ 1.32		\$	1.29	\$	2.03		\$	1.98

(1) For the three months ended September 30, 2007 and 2006, stock options of 2,310,599 and 2,314,934, respectively, were outstanding but not included in the computation of diluted loss per share because they were anti-dilutive. For the nine months ended September 30, 2007 and 2006, stock options of 224,169 and 456,728, respectively, were outstanding but not included in the computation of diluted earnings per share because they were anti-dilutive.

During fourth quarter 2005, Farmer Mac established a program to repurchase up to 10 percent, or 958,632 shares, of the Corporation's outstanding Class C Non-Voting Common Stock. The aggregate number of shares repurchased by Farmer Mac under that program reached the maximum number of authorized shares during first quarter 2007, thereby terminating the program according to its terms. At that time, Farmer Mac announced the establishment of an additional program to repurchase up to one million additional shares of the Corporation's outstanding Class C Non-Voting Common Stock. The authority for this new stock repurchase program expires in November 2008. Repurchases under that program commenced in accordance with its terms upon termination of the previous program. During the three months and nine months ended September 30, 2007, Farmer Mac repurchased 68,300 and 562,282 shares, respectively, of its Class C Non-Voting Common Stock at an average price of \$27.12 and \$26.70 per share, respectively, pursuant to both of the Corporation's previously announced stock repurchase programs. These repurchases reduced the Corporation's stockholders' equity by approximately \$1.9 million and \$15.0 million, respectively.

All of the shares repurchased under Farmer Mac's stock repurchase programs were purchased in open market transactions and were retired to become authorized but unissued shares available for future issuance.

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## (e) <u>Stock-Based Compensation</u>

In 1997, Farmer Mac adopted a stock option plan for directors, officers and other employees to acquire shares of Class C Non-Voting Common Stock. Upon stock option exercise, new shares are issued by the Corporation. Under the plan, stock options awarded vest annually in thirds, with the first third vesting one year after the date of grant. If not exercised, any options granted under the 1997 plan expire 10 years from the date of grant, except that options issued to directors since June 1, 1998, if not exercised, expire five years from the date of grant. Of the 3,750,000 shares authorized to be issued under the plan, 28,001 remain available for future issuance as of September 30, 2007. For all stock options granted, the exercise price is equal to the closing price of the Class C Non-Voting Common Stock on or immediately preceding the date of grant.

Farmer Mac recognized \$0.3 million and \$1.2 million of compensation expense during the three-month and nine-month periods ended September 30, 2007, respectively, and \$0.4 million and \$1.3 million of compensation expense during the three-month and nine-month periods ended September 30, 2006, respectively, related to the non-vested portion of stock option awards that were outstanding as of December 31, 2005. Additionally, Farmer Mac recognized \$0.6 million and \$1.3 million of compensation expense related to stock options awarded subsequent to December 31, 2005, for the three-month and nine-month periods ended September 30, 2007, respectively, compared to \$0.3 million and \$0.4 million of similar compensation expense recognized for the three-month and nine-month periods ended September 30, 2006, respectively.

As of September 30, 2007, Farmer Mac had \$0.8 million of total unrecognized compensation cost related to stock options outstanding and unvested as of December 31, 2005. Of that cost, \$0.3 million and \$0.5 million is expected to be recognized in the remainder of 2007 and 2008, respectively.

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The following table summarizes stock option activity for the three and nine months ended September 30, 2007 and 2006:

	Weighted- Average Exercise			Septembe	Wei Av	2006 ighted- erage ercise
	Shares		Price	Shares	P	rice
Three Months Ended:						
Outstanding, beginning of period	2,305,599	\$	25.15	2,299,934	\$	23.22
Granted	5,000		28.24	15,000		26.59
Exercised	(100,732)		20.13	(109,463)		17.46
Canceled	(1,668)		23.53	(7,334)		28.73
Outstanding, end of period	2,208,199	\$	25.39	2,198,137	\$	23.52
Nine Months Ended:						
Outstanding, beginning of period	2,145,705	\$	23.83	2,153,008	\$	22.40
Granted	462,427		29.31	373,928		26.36
Exercised	(363,596)		21.08	(246,374)		16.31
Canceled	(36,337)		26.62	(82,425)		28.81
Outstanding, end of period	2,208,199	\$	25.39	2,198,137	\$	23.52
Options exercisable at end of period	1,337,795	\$	24.34	1,424,001	\$	23.54

The cancellations of stock options during the nine months ended September 30, 2007 and September 30, 2006 were due either to unvested options terminating in accordance with the provisions of the applicable stock option plans upon directors' or employees' departures from Farmer Mac or vested options terminating unexercised on their expiration date. For the three-month and the nine-month periods ended September 30, 2007, the additional paid-in capital received from stock option exercises was \$1.8 million and \$7.1 million, respectively, compared to \$1.8 million and \$3.8 million for the comparable periods in the prior year. For the three-month and the nine-month periods ended September 30, 2007, the reduction of income taxes to be paid as a result of the deduction for stock option exercises was \$0.5 million and \$1.3 million, respectively, compared to \$0.4 million and \$1.1 million for the comparable periods in the prior year.

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The following table summarizes information regarding options outstanding as of September 30, 2007:

	Options Ou	tstanding	Options Exercisable					
	_	Weighted-	_	Weighted-				
		Average		Average				
Range of		Remaining		Remaining				
Exercise	Number of	Contractual	Number of	Contractual				
Prices	Shares	Life	Shares	Life				
\$10.00 - \$19.99	129,077	6.5 years	127,409	6.5 years				
20.00 - 24.99	870,928	5.4 years	709,574	4.9 years				
25.00 - 29.99	1,018,026	7.5 years	310,644	5.9 years				
30.00 - 34.99	189,668	3.7 years	189,668	3.7 years				
35.00 - 39.99	-	-	-	-				
40.00 - 44.99	-	-	-	-				
45.00 - 50.00	500	4.5 years	500	4.5 years				
	2,208,199	·	1,337,795	•				

The weighted-average grant date fair values of options granted during the nine months ended September 30, 2007 and the year ended December 31, 2006 were \$11.23 and \$9.91 per share, respectively. The fair values were estimated using the Black-Scholes option pricing model based on the following assumptions:

	2007	2006
Risk-free interest rate	4.8%	5.0%
Expected years until exercise	6 years	6 years
Expected stock volatility	35.9%	36.9%
Dividend yield	1.4%	1.6%

(f) Reclassifications

Certain reclassifications of prior period information were made to conform to the current period presentation.

## (g) <u>New Accounting Standards</u>

In February 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments – an Amendment of FASB Statements No. 133 and 140 ("SFAS 155"), which resolves issues addressed in Statement 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets. SFAS 155, among other things, permits the fair value re-measurement of any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133; and establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. SFAS 155 was effective for all financial instruments acquired or issued in a fiscal year beginning after September 15, 2006. Farmer Mac's adoption of SFAS 155 on January 1, 2007 did not have a material effect on Farmer Mac's results of operations or financial position.

In March 2006, FASB issued Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets ("SFAS 156"), which requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable, and permits the entities to elect either fair value measurement with changes in fair value reflected in earnings or the amortization and impairment requirements of Statement of Financial Accounting Standards No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, for subsequent measurement. SFAS 156 was effective on January 1, 2007. Farmer Mac's adoption of SFAS 156 on January 1, 2007 did not have a material effect on Farmer Mac's results of operations or financial position.

Farmer Mac adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109* ("FIN 48") on January 1, 2007. As part of the implementation of FIN 48, Farmer Mac evaluated its tax positions for its open tax years, 2003 through 2006, to identify and recognize any liabilities related to uncertain tax positions in its federal income tax returns. As of January 1, 2007, Farmer Mac recorded a liability for uncertain tax positions of \$1.5 million with a corresponding \$1.5 million increase in deferred tax assets. As of September 30, 2007, both the recorded liability for uncertain tax positions and the corresponding deferred tax asset were reduced to \$1.0 million.

Farmer Mac's policy for recording interest and penalties associated with uncertain tax positions is to record them as a component of income tax expense and the FIN 48 liability. Under the provisions of FIN 48, Farmer Mac will continue to evaluate its tax positions for potential liabilities related to unrecognized tax benefits at least quarterly, but does not expect any significant changes to its unrecognized tax benefits during the next 12 months. There are no income tax examinations of Farmer Mac in process.

In September 2006, FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value under other accounting pronouncements that permit or require fair value measurements, changes the methods used to measure fair value and expands disclosures about fair value measurements. In particular, disclosures are required to provide information on the extent to which fair value is used to measure assets and liabilities, the inputs used to develop measurements and the effects of certain of the measurements on earnings or changes in net assets. SFAS 157 requires that costs related to acquiring financial instruments carried at fair value should not be capitalized, but rather should be expensed as incurred. SFAS 157 also clarifies that an issuer's credit standing should be considered when measuring liabilities at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Early adoption, as of the beginning of an entity's fiscal year, is also permitted, provided interim financial statements have not yet been issued. Farmer Mac is currently evaluating the potential impact, if any, that the adoption of SFAS 157 will have on its financial statements.

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In February 2007, FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement No. 115* ("SFAS 159"). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. SFAS 159 is effective for fiscal years beginning after November 15, 2007. Early adoption is also permitted as of the beginning of an entity's fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of SFAS 157. Farmer Mac is currently evaluating the potential impact that SFAS 159, if adopted, would have on its financial statements.

In November 2007, the SEC issued Staff Accounting Bulletin No. 109, *Written Loan Commitments Recorded at Fair Value Through Earnings* ("SAB 109"), which expressed the SEC's views regarding written loan commitments that are accounted for at fair value through earnings. SAB 109 revises and rescinds portions of Staff Accounting Bulletin No. 105, *Application of Accounting Principles to Loan Commitments*. SAB 109 revises the SEC's views on incorporating expected net future cash flows related to loan servicing activities in the fair value measurement of a written loan commitment. SAB 109 retains the SEC's views on incorporating net future cash flows related to internally-developed intangible assets in the fair value measurement of a written loan commitment. SAB 109 is effective on a prospective basis to derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. Farmer Mac is currently evaluating the potential impact, if any, that the adoption of SAB 109 would have on its financial statements.

#### Note 2. Farmer Mac Guaranteed Securities

The following table sets forth information about on-balance sheet Farmer Mac Guaranteed Securities as of September 30, 2007 and December 31, 2006.

	September 30, 2007						De	cen	nber 31, 20	006				
	A	vailable-	I	Held-to-			A	vailable-	F	Held-to-				
	f	or-Sale	N	<b>Maturity</b>		Total	1	for-Sale	N	<b>A</b> aturity		Total		
			(in thousands)											
Farmer Mac I	\$	345,431	\$	27,760	\$	373,191	\$	404,938	\$	28,489	\$	433,427		
Farmer Mac II		-		920,952		920,952		-		896,991		896,991		
Total	\$	345,431	\$	948,712	\$	1,294,143	\$	404,938	\$	925,480	\$	1,330,418		
Amortized cost	\$	341,230	\$	948,712	\$	1,289,942	\$	395,786	\$	925,480	\$	1,321,266		
Unrealized gains		5,509		315		5,824		11,980		214		12,194		
Unrealized losses		(1,308)		(11,336)		(12,644)		(2,828)		(6,715)		(9,543)		
Fair value	\$	345,431	\$	937,691	\$	1,283,122	\$	404,938	\$	918,979	\$	1,323,917		

The temporary unrealized losses presented above are principally due to changes in interest rates from the date of acquisition to September 30, 2007 and December 31, 2006, as applicable. The available-for-sale unrealized losses were on 12 individual securities as of both of those dates.

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As of September 30, 2007, nine of the available-for-sale Farmer Mac Guaranteed Securities in loss positions had been in loss positions for more than 12 months and had a total unrealized loss of \$1.3 million. As of December 31, 2006, six of the available-for-sale Farmer Mac Guaranteed Securities in loss positions had been in loss positions for more than 12 months and had a total unrealized loss of \$2.8 million. The unrealized losses on those securities are due to overall increases in market interest rates. As of September 30, 2007, all of the available-for-sale securities with unrealized losses aged greater than 12 months have losses that are less than two percent of the amortized security cost. All aged unrealized losses are recoverable within a reasonable period of time by way of changes in market interest rates. Accordingly, Farmer Mac has concluded that none of the unrealized losses on its available-for-sale Farmer Mac Guaranteed Securities represent other-than-temporary impairment as of September 30, 2007. Farmer Mac has the intent and ability to hold its on-balance sheet Farmer Mac Guaranteed Securities until either the market value recovers or the securities mature.

The table below presents a sensitivity analysis for the Corporation's on-balance sheet Farmer Mac Guaranteed Securities as of September 30, 2007.

September 30, 2007 (dollars in thousands)

Fair value of beneficial interests retained in Farmer Mac	
Guaranteed Securities	\$ 1,283,122
Weighted-average remaining life (in years)	4.8
Weighted-average prepayment speed (annual rate)	10.3%
Effect on fair value of a 10% adverse change	\$ (108)
Effect on fair value of a 20% adverse change	\$ (188)
Weighted-average discount rate	5.9%
Effect on fair value of a 10% adverse change	\$ (21,493)
Effect on fair value of a 20% adverse change	\$ (43,353)

These sensitivities are hypothetical. Changes in fair value based on 10 percent or 20 percent variations in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In fact, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which might amplify or counteract the sensitivities.

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The table below presents the outstanding principal balances as of the periods indicated for Farmer Mac Guaranteed Securities, loans, and LTSPCs.

	Sej	otember 30, 2007 (in thou		December 31, 2006			
On-balance sheet assets:		(in inoi	isarias				
Farmer Mac I:							
Loans	\$	734,437	\$	770,236			
Guaranteed Securities	7	368,111	_	423,624			
Farmer Mac II:		,		,			
Guaranteed Securities		918,035		892,667			
Total on-balance sheet	\$	2,020,583	\$	2,086,527			
Off-balance sheet assets:							
Farmer Mac I:							
LTSPCs	\$	1,724,328	\$	1,969,734			
AgVantage		2,500,000		1,500,000			
Guaranteed Securities		2,092,423		1,649,895			
Farmer Mac II:							
Guaranteed Securities		25,148		33,132			
Total off-balance sheet	\$	6,341,899	\$	5,152,761			
Total	\$	8,362,482	\$	7,239,288			

When particular criteria are met, such as the default of the borrower, Farmer Mac becomes entitled to purchase the defaulted loans underlying Farmer Mac Guaranteed Securities (commonly referred to as "removal-of-account" provisions). Farmer Mac records these loans at their fair values in the consolidated financial statements during the period in which Farmer Mac becomes entitled to purchase the loans and therefore regains effective control over the transferred loans. Fair values are determined by current collateral valuations or management's estimate of discounted collateral values, and represent the cash flows expected to be collected. Farmer Mac records, at acquisition, the difference between each loan's acquisition cost and its fair value, if any, as a charge-off to the reserve for losses. Subsequent to the purchase, such defaulted loans are treated as nonaccrual loans and, therefore, interest is accounted for on the cash basis. Any decreases in expected cash flows are recognized as impairment. No impairment was recognized during the three and nine months ended September 30, 2007 and 2006. The following table presents information related to Farmer Mac's acquisition of defaulted loans for the three and nine months ended September 30, 2007 and 2006 and the outstanding balances and carrying amounts of all such loans as of September 30, 2007 and December 31, 2006, respectively.

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	Three Months Ended September 30, September 30, S					Nine Months Ended ptember 30, September 30,			
		2007		2006	2007			2006	
			sanc	ds)					
Fair value at acquistion date	\$	2,428	\$	1,128	\$	3,911	\$	5,693	
Contractully required payments receivable		2,535		1,164		4,065		5,799	
		A	s of						
	Septe	ember 30,	Dec	ember 31,					
		2007		2006					
	ıds)								
Outstanding balance	\$	40,279	\$	45,330					
Carrying amount		35,900		42,687					

Net credit losses for the nine months ended September 30, 2007 and 2006 and 90-day delinquencies as of September 30, 2007, December 31, 2006 and September 30, 2006 for Farmer Mac Guaranteed Securities, loans and LTSPCs are presented in the table below. Information is not presented for loans underlying Pre-1996 Act Farmer Mac I Guaranteed Securities, AgVantage securities or Farmer Mac II Guaranteed Securities, Pre-1996 Act Farmer Mac I Guaranteed Securities are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Through June 30, 2007, Farmer Mac had not experienced any credit losses on any Pre-1996 Act Farmer Mac I Guaranteed Securities. In third quarter 2007, Farmer Mac charged off \$0.4 million related to one loan underlying Pre-1996 Act Farmer Mac I Guaranteed Securities. The remaining \$3.2 million of Pre-1996 Act Farmer Mac I Guaranteed Securities represent interests in seasoned performing loans with low loan-to-value ratios. Farmer Mac does not expect to incur any further losses on the remaining Pre-1996 Act Farmer Mac I Guaranteed Securities in the future. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of September 30, 2007, there were no probable losses inherent in Farmer Mac's AgVantage securities due to the high credit quality of the obligors, as well as the underlying collateral. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any AgVantage Securities and does not expect to incur any such losses in the future. The guaranteed portions collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the USDA. Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

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	Delinquencies (1)							Net Credit Losses (2)		
	As of			As of		As of	For the Nine Months End			ths Ended
	Sept	ember 30,	De	cember 31,	Sej	ptember 30,		September 30,		
		2007		2006		2006		2007		2006
					(in	thousands)				
On-balance sheet assets: Farmer Mac I:										
Loans	\$	16,407	\$	18,457	\$	23,616	\$	29	\$	535
Guaranteed Securities		-		-		-		-		-
Total on-balance sheet	\$	16,407	\$	18,457	\$	23,616	\$	29	\$	535
Off-balance sheet assets:										
Farmer Mac I:										
LTSPCs	\$	616	\$	1,198	\$	4,821	\$	-	\$	-
Guaranteed Securities		-		-		-		-		-
Total off-balance sheet	\$	616	\$	1,198	\$	4,821	\$	-	\$	-
Total	\$	17,023	\$	19,655	\$	28,437	\$	29	\$	535

<sup>(1)</sup> Includes loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs that are 90 days or more past due, in foreclosure, restructured after delinquency, or in bankruptcy, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

#### Note 3. Off-Balance Sheet Guarantees and Long-Term Standby Purchase Commitments

#### Overview

Farmer Mac offers approved agricultural and rural residential mortgage lenders two credit enhancement alternatives to increase their liquidity or lending capacity while retaining the cash flow benefits of their loans: (1) Farmer Mac Guaranteed Securities, which are available through either the Farmer Mac I program or the Farmer Mac II program; and (2) LTSPCs, which are available only through the Farmer Mac I program. Both of these alternatives result in the creation of off-balance sheet obligations for Farmer Mac in the ordinary course of its business. Farmer Mac accounts for these transactions and other financial guarantees in accordance with FASB Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others* ("FIN 45"). In accordance with FIN 45, Farmer Mac records, at the inception of a guarantee, a liability for the fair value of its obligation to stand ready to perform under the terms of each guarantee and an asset that is equal to the fair value of the fees that will be received over the life of each guarantee. The guarantee obligation and corresponding asset are amortized in relation to the decline in the unpaid principal balance on the underlying agricultural real estate mortgage loans.

<sup>(2)</sup> Includes loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs.

#### Off-Balance Sheet Farmer Mac Guaranteed Securities

Agricultural mortgage loans and other mortgage assets may be placed into trusts that are used as vehicles for the securitization of the transferred assets and the Farmer Mac-guaranteed beneficial interests in the trusts are sold to investors. The following table summarizes cash flows received from and paid to these trusts:

	Nine Months Ended								
	Septe	mber 30,	Septe	ember 30,					
		2007		2006					
		(in th	ousands	)					
Proceeds from new securitizations	\$	1,324	\$	3,168					
Guarantee fees received		8,645		4,102					
Purchases of assets from the trusts		1,562		506					
Servicing advances		175		64					
Repayment of servicing advances		153		69					

The following table presents the maximum principal amount of potential undiscounted future payments that Farmer Mac could be required to make under off-balance sheet Farmer Mac Guaranteed Securities as of September 30, 2007 and December 31, 2006, not including offsets provided by any recourse provisions, recoveries from third parties or collateral for the underlying loans.

# Outstanding Balance of Off-Balance Sheet Farmer Mac Guaranteed Securities

Farmer Mac Guaranteed Securities										
	Sep	otember 30,	Dec	cember 31,						
		2007		2006						
	(in thousands)									
Post-1996 Act Farmer Mac I Guaranteed										
Securities	\$	4,592,423	\$	3,149,895						
Farmer Mac II Guaranteed Securities		25,148		33,132						
Total Farmer Mac I and II	\$	4,617,571	\$	3,183,027						

For those securities issued or modified on or after January 1, 2003, Farmer Mac has recorded a liability for its obligation to stand ready under the guarantee in the guarantee and commitment obligation on the condensed consolidated balance sheet. This liability approximated \$35.1 million as of September 30, 2007 and \$13.6 million as of December 31, 2006. As of September 30, 2007, the weighted-average remaining maturity of all loans underlying off-balance sheet Farmer Mac Guaranteed Securities, excluding AgVantage securities, was 15.8 years.

#### Long-Term Standby Purchase Commitments (LTSPCs)

An LTSPC is a commitment by Farmer Mac to purchase eligible loans from a segregated pool of loans, either for cash or in exchange for Farmer Mac I Guaranteed Securities, on one or more undetermined future dates. As consideration for its assumption of the credit risk on loans underlying an LTSPC, Farmer Mac receives a commitment fee payable monthly in arrears in an amount approximating what would have been the guarantee fee if the transaction were structured as a swap for Farmer Mac Guaranteed Securities.

As of September 30, 2007 and December 31, 2006, the maximum principal amount of potential undiscounted future payments that Farmer Mac could be requested to make under LTSPCs, not including offsets provided by any recourse provisions, recoveries from third parties or collateral for the underlying loans, was \$1.7 billion and \$2.0 billion, respectively.

As of September 30, 2007, the weighted-average remaining maturity of all loans underlying LTSPCs was 14.9 years. For those LTSPCs issued or modified on or after January 1, 2003, Farmer Mac has recorded a liability for its obligation to stand ready under the commitment in the guarantee and commitment obligation on the condensed consolidated balance sheet. This liability approximated \$15.6 million as of September 30, 2007 and \$21.8 million as of December 31, 2006.

### Note 4. Comprehensive (Loss)/Income

Comprehensive (loss)/income represents all changes in stockholders' equity except those resulting from investments by or distributions to stockholders, and is comprised primarily of net income and unrealized gains and losses on securities available-for-sale, net of related taxes. The following table sets forth Farmer Mac's comprehensive (loss)/income for the three and nine months ended September 30, 2007 and 2006:

	Sep		onths Ended September 30, 2006 (in the	•	2007	
Net (loss)/income	\$	(8,010)	\$ (5,698	) \$	15,401	\$ 23,891
Unrealized gains/(losses) on available for sale securitie net of tax Amortization of SFAS 133 transition adjustment on financial derivatives, net of tax	S,	3,482 88	7,883 131		(3,483) 297	(7,838) 429
Change in accumulated other comprehensive income, net of tax		3,570	8,014		(3,186)	(7,409)
Comprehensive (loss)/income -23-	\$	(4,440)	\$ 2,316	\$	12,215	\$ 16,482

The following table presents Farmer Mac's accumulated other comprehensive income as of September 30, 2007 and December 31, 2006 and changes in the components of accumulated other comprehensive income for the nine months ended September 30, 2007 and the year ended December 31, 2006.

	Septe	ember 30,	Dec	cember 31,
		2007		2006
		(in tho	usar	ıds)
Available-for-sale securities:				
Beginning balance	\$	5,802	\$	16,637
Net unrealized gains/(losses), net of tax		(3,483)		(10,835)
Ending balance	\$	2,319	\$	5,802
Financial derivatives:				
Beginning balance	\$	(846)	\$	(1,390)
Amortization of SFAS 133 transition adjustment on financial derivatives, net of tax		297		544
Ending balance	\$	(549)	\$	(846)
Accumulated other comprehensive income, net of tax	\$	1,770	\$	4,956

Note 5. Investments

Farmer Mac's investment portfolio as of September 30, 2007 and December 31, 2006 was comprised of the following investment securities:

	Sej	ptember 30,	De	cember 31,
		2007		2006
		(in the	ousand	s)
Available-for-sale	\$	2,669,121	\$	1,825,751
Trading		8,764		5,153
	\$	2,677,885	\$	1,830,904

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The following table presents the amortized cost and estimated fair values of Farmer Mac's investments as of September 30, 2007 and December 31, 2006.

Available-for-sale:	Amortized Cost	Unrealized Gains	unrealized Losses usands)	Fair Value
Floating rate asset-backed securities	\$ 514,574	\$ 6	\$ (69)	\$ 514,511
Fixed rate asset-backed securities	401,308	1,345	ψ (0 <i>)</i>	402,653
Floating rate corporate debt securities	631,628	43	(8,974)	622,697
Fixed rate corporate debt securities	511,469	267	(1,392)	510,344
Floating rate GSE preferred stock	52,803	207	(678)	52,125
Fixed rate GSE preferred stock	182,172	8,744	(070)	190,916
Floating rate commercial paper	50,000	-		50,000
Fixed rate commercial paper	172,637	_	_	172,637
Floating rate Government/GSE guaranteed mortgage-backet			_	172,037
securities	130,862	352	(73)	131,141
Fixed rate GSE guaranteed mortgage-backed securities	8,485	332	(205)	8,280
Fixed rate certificate of deposits	13,817	_	(203)	13,817
Total available-for-sale		10.757	(11.201)	
Total available-fol-sale	2,669,755	10,757	(11,391)	2,669,121
Trading				
Trading:	8,764			8,764
Floating rate asset-backed securities		-	-	
Total trading Total investment securities	8,764 \$ 2,678,519	\$ 10,757	\$ (11,391)	8,764 \$ 2,677,885
Available-for-sale:	Amortized Cost	Unrealized Gains	nber 31, 2006 Unrealized Losses usands)	Fair Value
Available-for-sale: Floating rate asset-backed securities		Unrealized Gains	Unrealized Losses	Fair Value \$ 361,822
	Cost	Unrealized Gains (in tho	Unrealized Losses usands)	
Floating rate asset-backed securities	Cost \$ 361,822	Unrealized Gains (in those)	Unrealized Losses usands)	\$ 361,822
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities	Cost \$ 361,822 406,374	Unrealized Gains (in those) \$ - 527	Unrealized Losses usands)  \$ - (6) (4,153)	\$ 361,822 406,895 575,253
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock	Cost \$ 361,822 406,374 579,389	Unrealized Gains (in those) \$ - 527	Unrealized Losses usands)  \$ - (6)	\$ 361,822 406,895
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities	\$ 361,822 406,374 579,389 53,691	Unrealized Gains (in those)  \$ - 527 17	Unrealized Losses usands)  \$ - (6) (4,153) (284)	\$ 361,822 406,895 575,253 53,407
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock	\$ 361,822 406,374 579,389 53,691 183,080 73,371	Unrealized Gains (in those)  \$ - 527 17	Unrealized Losses usands)  \$ - (6) (4,153) (284)	\$ 361,822 406,895 575,253 53,407 186,708
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper	\$ 361,822 406,374 579,389 53,691 183,080 73,371	Unrealized Gains (in those)  \$ - 527 17	Unrealized Losses usands)  \$ - (6) (4,153) (284)	\$ 361,822 406,895 575,253 53,407 186,708
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities	\$ 361,822 406,374 579,389 53,691 183,080 73,371	Unrealized Gains (in thouse) \$ - 527 17 - 3,628	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45)	\$ 361,822 406,895 575,253 53,407 186,708 73,371
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backet	\$ 361,822 406,374 579,389 53,691 183,080 73,371 1 158,521 9,444	Unrealized Gains (in thouse) \$ - 527 17 - 3,628 - 552	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45) (177)	\$ 361,822 406,895 575,253 53,407 186,708 73,371 159,028 9,267
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities Fixed rate GSE guaranteed mortgage-backed securities	\$ 361,822 406,374 579,389 53,691 183,080 73,371	Unrealized Gains (in thouse) \$ - 527 17 - 3,628	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45)	\$ 361,822 406,895 575,253 53,407 186,708 73,371
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities Fixed rate GSE guaranteed mortgage-backed securities	\$ 361,822 406,374 579,389 53,691 183,080 73,371 1 158,521 9,444	Unrealized Gains (in thouse) \$ - 527 17 - 3,628 - 552	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45) (177)	\$ 361,822 406,895 575,253 53,407 186,708 73,371 159,028 9,267
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities Fixed rate GSE guaranteed mortgage-backed securities Total available-for-sale	\$ 361,822 406,374 579,389 53,691 183,080 73,371 1 158,521 9,444	Unrealized Gains (in thouse) \$ - 527 17 - 3,628 - 552	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45) (177)	\$ 361,822 406,895 575,253 53,407 186,708 73,371 159,028 9,267
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities Fixed rate GSE guaranteed mortgage-backed securities Total available-for-sale  Trading:	\$ 361,822 406,374 579,389 53,691 183,080 73,371 1 158,521 9,444	Unrealized Gains (in thouse) \$ - 527 17 - 3,628 - 552	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45) (177)	\$ 361,822 406,895 575,253 53,407 186,708 73,371 159,028 9,267
Floating rate asset-backed securities Floating rate corporate debt securities Fixed rate corporate debt securities Floating rate GSE preferred stock Fixed rate GSE preferred stock Fixed rate commercial paper Floating rate Government/GSE guaranteed mortgage-backed securities Fixed rate GSE guaranteed mortgage-backed securities Total available-for-sale  Trading: Adjustable rate Government guaranteed mortgage-backed	\$ 361,822 406,374 579,389 53,691 183,080 73,371 1 158,521 9,444 1,825,692	Unrealized Gains (in thouse) \$ - 527 17 - 3,628 - 552 - 4,724	Unrealized Losses usands)  \$ - (6) (4,153) (284) (45) (177)	\$ 361,822 406,895 575,253 53,407 186,708 73,371 159,028 9,267 1,825,751

The temporary unrealized losses presented above are principally due to changes in market interest rates from the dates of acquisition to September 30, 2007 and December 31, 2006, as applicable. As of September 30, 2007 and December 31, 2006, all of the investment securities in an unrealized loss position were at least "A" rated, except one that was rated "BBB" as of September 30, 2007. None of those investments had experienced a significant decline in credit rating during 2007 or 2006. The unrealized losses were on 57 and 21 individual investment securities as of September 30, 2007 and December 31, 2006, respectively.

As of September 30, 2007, 11 of the securities in loss positions had been in loss positions for more than 12 months and had a total unrealized loss of \$2.3 million. As of December 31, 2006, 6 of the securities in loss positions had been in loss positions for more than 12 months and had a total unrealized loss of \$4.4 million. The unrealized losses on those securities are principally due to increases in market interest rates or a general widening of credit spreads from the dates of acquisition and not due to any significant underlying credit deterioration of the issuers. As of September 30, 2007, all of the securities with unrealized losses aged greater than 12 months have losses that are less than 5 percent of the amortized security cost. All aged unrealized losses are recoverable within a reasonable period of time by way of changes in market interest rates, spreads, or maturity. Accordingly, Farmer Mac has concluded that none of the unrealized losses on its investment securities represent other-than-temporary impairment as of September 30, 2007. Farmer Mac has the intent and ability to hold its investment securities in loss positions until either the market value recovers or the securities mature.

As of September 30, 2007, Farmer Mac did not own any held-to-maturity investments. As of September 30, 2007, Farmer Mac owned trading investment securities that mature after 10 years with an amortized cost of \$8.8 million, a fair value of \$8.8 million, and a weighted average yield of 9.65 percent. The amortized cost, fair value and yield of investments by remaining contractual maturity for available-for-sale investment securities as of September 30, 2007 are set forth below. Asset- and mortgage-backed securities are included based on their final maturities, although the actual maturities may differ due to prepayments of the underlying assets or mortgages.

		In	vestm	ent Securities	
		1	Availa	ble-for-Sale	
		as o	f Sept	ember 30, 2007	7
	Am	ortized Cost	F	air Value	Yield
		(d	ollars	in thousands)	
Due within one year	\$	792,268	\$	790,206	4.30%
Due after one year throug	;h				
five years		681,246		677,586	5.85%
Due after five years throu	ıgh				
ten years		527,861		532,618	6.19%
Due after ten years		668,380		668,711	6.15%
Total	\$	2,669,755	\$	2,669,121	5.50%

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### Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>

Financial information is consolidated to include the accounts of Farmer Mac and its wholly-owned subsidiary, Farmer Mac Mortgage Securities Corporation.

This discussion and analysis of financial condition and results of operations should be read together with: (1) the interim unaudited condensed consolidated financial statements and the related notes that appear elsewhere in this report; and (2) Farmer Mac's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

The discussion below is not necessarily indicative of future results.

#### **Special Note Regarding Forward-Looking Statements**

Some statements made in this report are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 pertaining to management's current expectations as to Farmer Mac's future financial results, business prospects and business developments. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and typically are accompanied by, and identified with, such terms as "anticipates," "believes," "expects," "intends," "should" and similar phrases. The following management's discussion and analysis includes forward-looking statements addressing Farmer Mac's:

prospects for earnings;

prospects for growth in loan purchase, guarantee, securitization and LTSPC volume;

trends in net interest income;

trends in provisions for losses;

trends in expenses;

changes in capital position; and

other business and financial matters.

Management's expectations for Farmer Mac's future necessarily involve a number of assumptions and estimates and the evaluation of risks and uncertainties. Various factors or events could cause Farmer Mac's actual results to differ materially from the expectations as expressed or implied by the forward-looking statements, including the factors discussed under "Risk Factors" in Part I, Item 1A of Farmer Mac's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007, and uncertainties regarding:

- lender interest in Farmer Mac credit products and the Farmer Mac secondary market;
- increases in general and administrative expenses attributable to growth of the business and regulatory environment, including the hiring of additional personnel with expertise in key functional areas;
  - the rate and direction of development of the secondary market for agricultural mortgage loans;
    - the general rate of growth in agricultural mortgage indebtedness;
    - borrower preferences for fixed-rate agricultural mortgage indebtedness;
    - legislative or regulatory developments that could affect Farmer Mac;

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the willingness of investors to invest in Farmer Mac Guaranteed Securities; and
 possible reaction in the financial markets to events involving GSEs other than Farmer Mac.

In light of these potential risks and uncertainties, no undue reliance should be placed on any forward-looking statements expressed in this report. Furthermore, Farmer Mac undertakes no obligation to release publicly the results of revisions to any forward-looking statements that may be made to reflect new information or any future events or circumstances, except as otherwise mandated by the SEC.

#### **Critical Accounting Policy and Estimates**

The critical accounting policy that is both important to the portrayal of Farmer Mac's financial condition and results of operations and requires complex, subjective judgments is the accounting policy for the allowance for losses. For a discussion of Farmer Mac's critical accounting policy, as well as Farmer Mac's use of estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and related notes for the periods presented, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policy and Estimates" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

#### **Results of Operations**

Overview. The net loss to common stockholders for third quarter 2007 was \$8.6 million or \$0.82 per diluted common share, compared to a net loss of \$6.3 million or \$0.58 per diluted common share for third quarter 2006. Net income available to common stockholders for the nine months ended September 30, 2007 was \$13.7 million or \$1.29 per diluted common share, compared to \$22.2 million or \$1.98 per diluted common share for the nine months ended September 30, 2006. The increase in the quarterly net loss and the decrease in the nine month net income were due principally to fluctuations in gains and losses on financial derivatives used to manage interest rate risk due to volatility in interest rates during the periods. During third quarter 2007, Farmer Mac recorded losses on financial derivatives of \$24.9 million, compared to losses on financial derivatives of \$20.3 million for third quarter 2006. Although Farmer Mac's financial derivatives provide highly effective economic hedges of interest rate risk, accounting elected under SFAS 133 required the losses on the financial derivatives to be reflected in net income for third quarter 2007 while the offsetting economic gains on the hedged items were not. Similarly, under SFAS 133 the losses on financial derivatives for third quarter 2006 were reflected in net income, while the offsetting economic gains on the hedged items were not. As a result of Farmer Mac's classification of its financial derivatives as undesignated hedges under SFAS 133, factors unrelated to the performance of the Corporation's business, such as changes in interest rates, may cause the Corporation's earnings under accounting principles generally accepted in the United States of America ("GAAP") to be more volatile than – and even counter-directional to – the underlying economics of its business operations. Notwithstanding that increased volatility, the Corporation intends to continue to use financial derivatives to manage interest rate risk and optimize its cost of funds.

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Beyond the impact of SFAS 133 on net income, Farmer Mac's financial results in third quarter 2007 were driven by growth in guarantee and commitment fees and net interest income while non-interest expenses increased as a result of provisions for losses, whereas significant recoveries from the allowance for losses were recorded in third quarter 2006. The Board and management of Farmer Mac focus on the long-term growth of its business and its overall economic return to stockholders, rather than the short-term volatility of GAAP net income.

During third quarter 2007, volatility in the credit markets increased. As a result of Farmer Mac's regular issuance of discount notes and medium-term notes and its status as a federally-chartered instrumentality of the United States, Farmer Mac has had ready access to the capital markets at favorable rates. Throughout this period, Farmer Mac's short-term funding spreads to LIBOR improved significantly, while its long-term funding spreads fluctuated. Consequently, Farmer Mac's net interest yield on short-term and floating rate investments was significantly higher than its net interest yields earned on such investments in previous quarters. Also during third quarter 2007, widening of credit market spreads caused a decline in the fair value of many corporate securities in Farmer Mac's investment portfolio, resulting in increased unrealized losses, some of which may be realized in the future.

During third quarter 2007, Farmer Mac:

- added \$156.9 million of Farmer Mac I loans under LTSPCs;
- purchased \$25.5 million of newly originated and current seasoned Farmer Mac I loans; and
   purchased \$49.0 million of Farmer Mac II USDA-guaranteed portions of loans.

Farmer Mac's outstanding program volume as of September 30, 2007 was \$8.4 billion. During third quarter 2007, pre-existing LTSPCs with a principal balance of \$17.2 million were converted to Farmer Mac I Guaranteed Securities in swap transactions, with no effect on new business volume.

As part of Farmer Mac's continuing evaluation of the overall credit quality of its portfolio, the state of the U.S. agricultural economy, the continued upward trends in agricultural land values, and the level of Farmer Mac's outstanding guarantees and commitments, Farmer Mac determined that the appropriate allowance for losses as of September 30, 2007 was \$3.9 million, which was 8 basis points relative to the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities). The allowance for losses was \$4.6 million and 10 basis points as of December 31, 2006 and \$5.1 million and 11 basis points as of September 30, 2006.

As of September 30, 2007, Farmer Mac's 90-day delinquencies (Farmer Mac I loans purchased or placed under Farmer Mac I Guaranteed Securities or LTSPCs after enactment of the 1996 Act that were 90 days or more past due, in foreclosure, restructured after delinquency, or in bankruptcy, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan) were \$17.0 million, representing 0.35 percent of the principal balance of the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities), compared to \$28.4 million (0.62 percent) as of September 30, 2006.

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<u>Net Interest Income</u>. Net interest income was \$10.5 million for third quarter 2007, compared to \$9.1 million for third quarter 2006. Net interest income was \$28.1 million for the nine months ended September 30, 2007, compared to \$29.9 million for the nine months ended September 30, 2006. The net interest yield was 73 basis points for the nine months ended September 30, 2007, compared to 89 basis points for the nine months ended September 30, 2006.

Net interest income includes guarantee fees for loans purchased after April 1, 2001 (the effective date of Statement of Financial Accounting Standards No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* ("SFAS 140")), but not for loans purchased prior to that date. The effect of SFAS 140 was the classification of approximately \$2.5 million (6 basis points) of guarantee fee income as interest income for the nine months ended September 30, 2007, compared to \$2.6 million (7 basis points) for the nine months ended September 30, 2006.

As discussed in Note 1(c) to the condensed consolidated financial statements, Farmer Mac accounts for its financial derivatives as undesignated financial derivatives. Accordingly, the Corporation classifies the net interest income and expense realized on financial derivatives as gains and losses on financial derivatives and trading assets. For the nine months ended September 30, 2007 and 2006, this classification resulted in a decrease of the net interest yield of \$0.4 million (1 basis point) and an increase of the net interest yield of \$3.1 million (9 basis points), respectively.

The net interest yields for the nine months ended September 30, 2007 and 2006 included the benefits of yield maintenance payments of \$2.7 million (7 basis points) and \$3.0 million (9 basis points), respectively. Yield maintenance payments represent the present value of expected future interest income streams and accelerate the recognition of interest income from the related loans. Because the timing and size of these payments vary greatly, variations do not necessarily indicate positive or negative trends to gauge future financial results. For the nine months ended September 30, 2007 and 2006, the after-tax effects of yield maintenance payments on net income and diluted earnings per share were \$1.7 million or \$0.16 per diluted share and \$1.9 million or \$0.17 per diluted share, respectively.

The following table provides information regarding interest-earning assets and funding for the nine months ended September 30, 2007 and 2006. The balance of non-accruing loans is included in the average balance of interest-earning loans and Farmer Mac Guaranteed Securities presented, though the related income is accounted for on the cash basis. Therefore, as the balance of non-accruing loans and the income received increases or decreases, the net interest yield will fluctuate accordingly. Net interest income and the yield will also fluctuate due to the uncertainty of the timing and size of yield maintenance payments. The average rate earned on cash and investments reflects higher short-term market rates during the nine months ended September 30, 2007 compared to the nine months ended September 30, 2006 and the short-term or floating rate nature of most investments acquired or reset during 2007. The higher average rate on loans and Farmer Mac Guaranteed Securities during the nine months ended September 30, 2007 reflects the increase in market rates reflected in the rates on loans acquired or reset during that period compared to the rates on loans that have matured. The higher average rate on Farmer Mac's notes payable due within one year is consistent with general trends in average short-term rates during the periods presented. The upward trend in the average rate on notes payable due after one year reflects the retirement of older debt and the issuance of new debt at higher market rates during 2007.

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	Nine Months Ended										
	Sep	otem	ber 30, 20	07	Sep	September 30, 2006					
	Average	I	ncome/	Average	Average	]	Income/	Average			
	Balance	E	Expense	Rate	Balance	I	Expense	Rate			
				(dollars in t	housands)						
Interest-earning assets:											
Cash and investments	\$ 3,128,207	\$	127,145	5.42%	\$ 2,400,844	\$	92,148	5.12%			
Loans and Farmer Mac											
Guaranteed Securities	2,015,572		90,774	6.00%	2,057,086		91,014	5.90%			
Total interest-earning assets	5,143,779		217,919	5.65%	4,457,930		183,162	5.48%			
Funding:											
Notes payable due within one											
year (1)	2,473,538		95,204	5.13%	2,565,391		92,287	4.80%			
Notes payable due after one											
year (2)	2,471,339		94,637	5.11%	1,679,403		61,023	4.84%			
Total interest-bearing liabilities	4,944,877		189,841	5.12%	4,244,794		153,310	4.82%			
Net non-interest-bearing											
funding	198,902				213,136						
Total funding	\$ 5,143,779		189,841	4.92%	\$ 4,457,930		153,310	4.59%			
Net interest income/yield		\$	28,078	0.73%		\$	29,852	0.89%			
(1)		Inclu	ides only o	discount notes.							

The following table sets forth information regarding the changes in the components of Farmer Mac's net interest income for the periods indicated. For each category, information is provided on changes attributable to changes in volume (change in volume multiplied by old rate) and changes in rate (change in rate multiplied by old volume). Combined rate/volume variances, the third element of the calculation, are allocated based on their relative size. The increases in income due to changes in rate reflect the reset of variable-rate investments and adjustable-rate mortgages to higher rates and the acquisition of new higher-yielding investments, loans and Farmer Mac Guaranteed Securities, as described above. The increases in expense reflect the increased cost of funding due to the increase in capital markets interest rates.

Includes all medium-term notes.

	Nine Months Ended September 30, 2007 Compared to Nine Months Ended September 30, 2006 Increase/(Decrease) Due to								
		Rate	Volume (in thousands)			Total			
Income from interest-earning assets:			,	ŕ					
Cash and investments	\$	5,701	\$	29,296	\$	34,997			
Loans and Farmer Mac Guaranteed Securities		1,614		(1,854)		(240)			
Total		7,315		27,442		34,757			
Expense from interest-bearing liabilities		10,093		26,438		36,531			
Change in net interest income	\$	(2,778)	\$	1,004	\$	(1,774)			

(2)

Guarantee and Commitment Fees. Guarantee and commitment fees, which compensate Farmer Mac for assuming the credit risk on loans underlying Farmer Mac Guaranteed Securities and LTSPCs, were \$6.4 million for third quarter 2007 and \$18.6 million for the nine months ended September 30, 2007, compared to \$5.5 million and \$15.9 million, respectively, for the same periods in 2006. The effect of SFAS 140 classified guarantee fees of \$0.8 million for third quarter 2007 and \$2.5 million for the nine months ended September 30, 2007, compared to \$0.9 million and \$2.6 million, respectively, for the same periods in 2006 as interest income, although management considers the amounts to have been earned in consideration for the assumption of credit risk. That portion of the difference or "spread" between the cost of Farmer Mac's debt funding for loans and the yield on post-1996 Act Farmer Mac I Guaranteed Securities held on its books compensates for credit risk. When a post-1996 Act Farmer Mac I Guaranteed Security is sold to a third party, Farmer Mac continues to receive the guarantee fee component of that spread, which continues to compensate Farmer Mac for its assumption of credit risk. The portion of the spread that compensates for interest rate risk would not typically continue to be received by Farmer Mac if the asset were sold, except to the extent attributable to any retained interest-only strip.

Expenses. General and administrative expenses were \$2.0 million for third quarter 2007 and \$6.6 million for the nine months ended September 30, 2007, compared to \$2.4 million and \$7.7 million, respectively, for the same periods in 2006. The reductions in general and administrative expenses are due to lower amounts spent on professional fees related to new products and regulatory compliance matters during 2007 compared to 2006. Compensation and employee benefits were \$3.5 million for third quarter 2007 and \$10.3 million for the nine months ended September 30, 2007, compared to \$3.2 million and \$8.8 million, respectively, for the same periods in 2006. Farmer Mac recognized compensation expense related to stock options of \$0.9 million and \$2.5 million for third quarter 2007 and the nine months ended September 30, 2007, respectively, compared to \$0.7 million and \$1.7 million, respectively, for the same periods in 2006. For more information on stock option expense, see Note 1(e) to the condensed consolidated financial statements.

Regulatory fee expense for third quarter 2007 and the nine months ended September 30, 2007 were \$0.6 million and \$1.7 million, respectively, compared to \$0.6 million and \$1.8 million, respectively, for the same periods in 2006. The Farm Credit Administration ("FCA") has advised the Corporation that its estimated fees for the federal fiscal year ended September 30, 2007 will be \$2.2 million, compared to \$2.4 million for the federal fiscal year ended September 30, 2006. After the end of a federal government fiscal year, FCA may revise its prior year estimated assessments to reflect actual costs incurred, and has issued both additional assessments and refunds in the past. Farmer Mac expects all of the above-mentioned expenses and regulatory fees to continue at approximately the same levels through the end of 2007.

During third quarter 2007, Farmer Mac provided \$0.4 million for its allowance for losses, compared to a release of \$1.2 million in third quarter 2006. During the nine months ended September 30, 2007, Farmer Mac released \$0.1 million from the allowance for losses, compared to a release of \$2.9 million for the nine months ended September 30, 2006. See "—Quantitative and Qualitative Disclosures About Market Risk Management—Credit Risk" for additional information regarding Farmer Mac's provision for losses, provision for loan losses and Farmer Mac's methodology for determining its allowance for losses. As of September 30, 2007, Farmer Mac's total allowance for losses was \$3.9 million, which was 8 basis points relative to the outstanding post-1996 Act Farmer Mac I portfolio (excluding AgVantage securities), compared to \$4.6 million and 10 basis points as of December 31, 2006.

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Gains and Losses on Financial Derivatives and Trading Assets. SFAS 133 requires the change in the fair values of financial derivatives to be reflected in a company's net income or accumulated other comprehensive income. As discussed in Note 1(c) to the condensed consolidated financial statements, the Corporation accounts for its financial derivatives as undesignated financial derivatives. The gains and losses on financial derivatives and trading assets recorded in Farmer Mac's consolidated statements of operations was a net loss of \$24.9 million for third quarter 2007 and a net loss of \$9.1 million for the nine months ended September 30, 2007 due to market value changes primarily caused by decreases in interest rates, compared to a net loss of \$20.3 million and a net gain of \$1.3 million, respectively, for the same periods in 2006 also due to market value changes primarily caused by fluctuations in interest rates.

Farmer Mac records financial derivatives at fair value on its balance sheet with the related changes in fair value recognized in the condensed consolidated statement of operations. Although the Corporation's use of financial derivatives achieves its economic and risk management objectives, its classification of financial derivatives as undesignated hedges elected under SFAS 133 allows factors unrelated to the economic performance of the Corporation's business, such as changes in interest rates, to increase the volatility – or even change the direction – of the Corporation's earnings under GAAP.

Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets, future cash flows or debt issuance, not for trading or speculative purposes. Farmer Mac enters into interest rate swap contracts principally to adjust the characteristics of its short-term debt to match more closely the cash flow and duration characteristics of its longer-term mortgage and other assets, and also to adjust the characteristics of its long-term debt to match more closely the cash flow and duration characteristics of its short-term assets, thereby reducing interest rate risk and also to derive an overall lower effective cost of borrowing than would otherwise be available to Farmer Mac in the conventional debt market. Specifically, interest rate swaps convert economically the variable cash flows related to the forecasted issuance of short-term debt into effectively fixed-rate medium-term and long-term notes that match the anticipated duration, repricing and interest rate characteristics of the corresponding assets. Since this strategy provides Farmer Mac with approximately the same cash flows as those that are inherent in the issuance of medium-term notes, Farmer Mac uses either the bond market or the swap market based upon their relative pricing efficiencies.

Farmer Mac uses callable interest rate swaps (in conjunction with the issuance of short-term debt) as an alternative to callable medium-term notes with equivalently structured maturities and call options. The call options on the swaps are designed to match the implicit prepayment options on those mortgage assets without prepayment protection. The blended durations of the swaps are also designed to match the duration of the related mortgages over their estimated lives. If the mortgages prepay, the swaps can be called and the short-term debt repaid; if the mortgages do not prepay, the swaps remain outstanding and the short-term debt is rolled over, effectively providing fixed-rate callable funding over the lives of the related mortgages. Thus, the economics of the assets are closely matched to the economics of the interest rate swap and funding combination.

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<u>Business Volume</u>. New business volume for third quarter 2007 was \$231.5 million, compared to \$1.3 billion in second quarter 2007 and \$1.3 billion in third quarter 2006. Much of Farmer Mac's recent business volume has been a product of the Corporation's ongoing efforts to diversify its marketing focus to include large program transactions that emphasize high asset quality, with greater protection against adverse credit performance and commensurately lower compensation for the assumption of credit risk and administrative costs, resulting in projected risk-adjusted marginal returns on equity approximately equal to those of other Farmer Mac program transactions.

While Farmer Mac has achieved a significant increase in new business volume since the beginning of 2006, its future business with agricultural mortgage lenders may be constrained by:

- high levels of available capital and liquidity of agricultural lenders;
- changes in the capital, liquidity or funding needs of major business partners;
- alternative sources of funding and credit enhancement for agricultural lenders; and
  - increased competition in the secondary market for agricultural mortgage loans.

Looking ahead, Farmer Mac remains confident of opportunities for increased business volume and income growth as a result of the Corporation's product development and marketing efforts. Farmer Mac's marketing initiatives, which continue to generate business opportunities for fourth quarter 2007 and, it believes, beyond, include:

- expanded use of AgVantage transactions, targeting highly-rated financial institutions with large agricultural mortgage portfolios;
- agribusiness and rural development loans associated with agriculture, in fulfillment of Farmer Mac's Congressional mission:
  - new structures for LTSPC transactions, including risk sharing provisions; and
- an ongoing alliance with the American Bankers Association ("ABA"), renewed for a three-year term on October 29, 2007, under which Farmer Mac facilitates access and offers improved pricing to ABA member institutions and the ABA promotes member participation in the Farmer Mac I program.

Some of the agribusiness and rural development initiatives will require Farmer Mac to consider credit risks that expand upon or differ from those the Corporation has accepted previously. Farmer Mac will use underwriting standards appropriate to those credit risks, and likely will draw upon outside expertise to analyze and evaluate the credit and funding aspects of loans submitted pursuant to those initiatives. While Farmer Mac is seeking to expand its mix of loan types within the scope of its Congressional charter, it is too early to assess the probability of success of these efforts. Farmer Mac believes that prospects for large portfolio transactions, similar to those that have accounted for a significant portion of Farmer Mac's previous growth, continue to exist. No assurance can be given at this time as to the certainty or timing of similar transactions in the future. For a more detailed discussion of these factors and the related effects on Farmer Mac's business volume, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations—Outlook for 2007" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

Farmer Mac believes additional significant business opportunities could result from expansion of its statutory guarantee authorities. In that regard, on July 27, 2007 the United States House of Representatives passed its version of a 2007 Farm Bill (H.R. 2419) that would expand Farmer Mac's charter to authorize the Corporation to purchase and guarantee securities backed by rural utilities (electric and telephone) loans made by cooperative lenders, particularly the National Rural Utilities Cooperative Finance Corporation and institutions of the Farm Credit System. On October 25, 2007, the United States Senate Committee on Agriculture, Nutrition and Forestry approved its version of the 2007 Farm Bill. The Senate Committee version contained an expansion of authority for Farmer Mac similar to that in H.R. 2419. The full Senate began debate on the 2007 Farm Bill on November 5, 2007. At this time, no assurance can be given that either the Senate Committee or House legislation will be enacted into law or, if enacted, that it will result in significant additional business volume for Farmer Mac.

The following tables set forth Farmer Mac I and Farmer Mac II loan purchase and guarantee activities for newly originated and current seasoned loans during the periods indicated:

	Three Months Ended					Nine Mor September		Ended September
	September 30, 2007		September 30, 2006		30, 2007			30, 2006
		2007	(in thous					2000
Loan purchase and guarantee and commitment activity: Farmer Mac I:				(in inous	ciric	<i></i> )		
Loans	\$	25,545	\$	18,253	\$	87,046	\$	74,627
LTSPCs		156,930		177,885		705,654		821,635
AgVantage		-		1,000,000		1,000,000		1,500,000
Farmer Mac II Guaranteed Securities		49,049		74,217		161,746		180,548
Total purchases, guarantees and commitments	\$	231,524	\$	1,270,355	\$	1,954,446	\$	2,576,810
Farmer Mac I Guaranteed								
Securities issuances:								
Sold	\$	-	\$	135	\$	1,324	\$	3,168
Retained		-		-		-		-
Loans previously under LTSPCs exchanged for Farmer								
Mac Guaranteed Securities		17,189		341,164		681,732		891,278
Total	\$	17,189	\$	341,299	\$	683,056	\$	894,446

As part of fulfilling its guarantee obligations for Farmer Mac I Guaranteed Securities and commitments to purchase eligible loans underlying LTSPCs, Farmer Mac purchases defaulted loans, all of which are at least 90 days delinquent at the time of purchase, out of the loan pools underlying those securities and LTSPCs, and records the purchased loans as such on its balance sheet. The purchase price for defaulted loans purchased out of Farmer Mac I Guaranteed Securities is the current outstanding principal balance of the loan plus accrued and unpaid interest. The purchase price for defaulted loans purchased under an LTSPC is the then-current outstanding principal balance of the loan, with accrued and unpaid interest on the defaulted loans payable out of any future loan payments or liquidation proceeds as received. The purchase price of a defaulted loan is not an indicator of the expected loss on that loan; many other factors affect expected loss, if any, on loans so purchased. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Credit Risk—Loans" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2006, as filed with the SEC on March 15, 2007.

The following table presents Farmer Mac's loan purchases of newly originated and current seasoned loans and defaulted loans purchased underlying Farmer Mac I Guaranteed Securities and LTSPCs:

	Three Months Ended				Nine Months Ended			
	Sep	tember 30	, Se	ptember 30, S	September 30, September 30,			ptember 30,
		2007		2006		2007		2006
				(in thou	ısar	ıds)		
Farmer Mac I newly originated and current seasoned								
loan purchases	\$	25,545	\$	18,253	\$	87,046	\$	74,627
Defaulted loans purchased underlying off-balance sheet								
Farmer Mac I Guaranteed Securities		1,315		-		1,562		506
Defaulted loans underlying on-balance sheet Farmer Ma	c							
I Guaranteed Securities transferred to loans		352		854		1,316		1,667
Defaulted loans purchased underlying LTSPCs		761		274		1,033		3,520
Total loan purchases	\$	27,973	\$	19,381	\$	90,957	\$	80,320

The weighted-average age of the Farmer Mac I newly originated and current seasoned loans purchased during third quarter 2007 was less than one month and during third quarter 2006, the weighted-average age was less than one month. Of the Farmer Mac I newly originated and current seasoned loans purchased during third quarter 2007 and third quarter 2006, 58 percent and 66 percent, respectively, had principal amortization periods longer than the maturity date, resulting in balloon payments at maturity, with a weighted-average remaining term to maturity of 14.9 years and 15.2 years, respectively. The weighted-average age of delinquent loans purchased out of securitized pools and LTSPCs during third quarter 2007 and third quarter 2006 was 8.0 years and 10.4 years, respectively.

USDA's most recent publications (as available on USDA's website as of November 1, 2007) forecast:

- •2007 net cash farm income to be \$85.9 billion, an increase of \$18 billion from 2006 and an increase of \$20.5 billion over the 10-year average;
- •2007 net farm income to be \$87.1 billion, which is 52 percent above its 10-year average and an increase of \$28.1 billion over 2006;

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- •total direct U.S. government payments to be \$13.6 billion in 2007, down from \$15.8 billion for 2006, and 17.4 percent below the five-year average (direct payment rates are fixed in legislation and are not affected by the level of program crop prices);
  - countercyclical payments to decrease to \$1.1 billion in 2007 from \$4.0 billion in 2006;
- marketing loan benefits—which include loan deficiency payments, marketing loan gains, and certificate exchange gains—to be down to \$1.1 billion in 2007 from \$1.8 billion in 2006;
- the value of U.S. farm real estate to increase 13.7 percent in 2007 to \$1.9 trillion from the current projection of \$1.7 trillion for 2006, and the non-farm development of farmland to support further growth in farmland values; and
- the amount of farm real estate debt to increase by 2.8 percent in 2007 to \$112.1 billion, compared to the current projection of \$109.0 billion in 2006.

The USDA forecasts referenced above relate to U.S. agriculture generally, but should be favorable for Farmer Mac's financial condition relative to its exposure to outstanding guarantees and commitments, as they indicate above-average borrower cash flows and generally increased values in U.S. farm real estate.

#### **Balance Sheet Review**

As of September 30, 2007, Farmer Mac had \$572.4 million of cash and cash equivalents and \$2.7 billion of investment securities, compared to \$877.7 million of cash and cash equivalents and \$1.8 billion of investment securities as of December 31, 2006. The increase in investment securities during the nine months ended September 30, 2007 includes Farmer Mac's mission-related investment purchases aggregating \$405.4 million of asset-backed securities that represent beneficial ownership interests in electric distribution cooperative loans made by National Rural Utilities Cooperative Finance Corporation ("CFC"). Those transactions provided CFC with a new source of liquidity and attractive financing rates for its rural utility cooperative members that serve rural communities and support agriculture in 47 states, and advanced Farmer Mac's financial role in and commitment to rural America.

During the nine months ended September 30, 2007, on-balance sheet program assets (Farmer Mac Guaranteed Securities and loans) decreased by \$73.5 million due to the net result of principal paydowns on program assets offset by new loan purchases.

Consistent with the net increase in total assets of \$472.3 million during the nine months ended September 30, 2007, total liabilities increased \$468.7 million from December 31, 2006 to September 30, 2007. This increase in liabilities was primarily due to the \$449.2 million increase in notes payable, the proceeds of which were used to fund the purchase of assets. As of September 30, 2007, Farmer Mac had a guarantee and commitment obligation of \$50.7 million, compared to \$35.4 million as of December 31, 2006. The increase was primarily due to Farmer Mac's off-balance sheet guarantee, during the second quarter of 2007, of \$1.0 billion of AgVantage securities supported by a ten-year mortgage-backed obligation of Metropolitan Life Insurance Company secured by agricultural real estate mortgage loans. For further information regarding off-balance sheet program activities, see "—Off-Balance Sheet Program Activities" below.

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During the nine months ended September 30, 2007, accumulated other comprehensive income/(loss) decreased \$3.2 million, which was primarily the result of \$2.3 million after-tax unrealized gains on securities available-for-sale as of September 30, 2007, compared to \$5.8 million after-tax unrealized gains on securities available-for-sale as of December 31, 2006. Accumulated other comprehensive income/(loss) is not a component of Farmer Mac's core capital or regulatory capital.

Farmer Mac is required to hold capital at the higher of the statutory minimum capital requirement or the amount required by the risk-based capital stress test. As of September 30, 2007, Farmer Mac's core capital totaled \$250.4 million, compared to \$243.5 million as of December 31, 2006. As of September 30, 2007, core capital exceeded Farmer Mac's statutory minimum capital requirement of \$196.7 million by \$53.7 million.

Farmer Mac was in compliance with its risk-based capital standards as of September 30, 2007. The risk-based capital stress test generated a regulatory capital requirement of \$44.2 million as of September 30, 2007 as compared to \$83.8 million as of June 30, 2007. The large quarter-to-quarter decline in the risk-based capital requirement is the result of enhanced net interest income due to larger than usual net interest spreads on investments. As of December 31, 2006, the risk-based capital stress test generated a regulatory capital requirement of \$42.9 million. As of September 30, 2007, Farmer Mac's regulatory capital of \$254.3 million exceeded the risk-based capital requirement by approximately \$210.1 million.

In the September 13, 2007 issue of the Federal Register, FCA published for public comment a proposed rule that would revise certain FCA regulations governing the risk-based capital stress test applicable to Farmer Mac. The public comment period for that proposed rule closed October 29, 2007. Farmer Mac has provided written comments on the proposed rule to FCA. FCA's announcement of the proposed rule stated that its purpose is "to more accurately reflect changes in Farmer Mac's operations or business practices." In the preamble to the proposed rule, FCA noted that had it been in effect as a final rule on March 31, 2007, Farmer Mac's regulatory capital requirement as of that date would have been approximately \$100.1 million, compared to the regulatory capital requirement of approximately \$80.8 million under the existing risk-based capital stress test at that time. As noted above, Farmer Mac is required to hold capital at the higher of the statutory minimum capital requirement or the amount required by the risk-based capital stress test.

### **Off-Balance Sheet Program Activities**

Farmer Mac offers approved agricultural and rural residential mortgage lenders two credit enhancement alternatives to increase their liquidity or lending capacity while retaining the cash flow benefits of their loans: (1) Farmer Mac Guaranteed Securities, which are available through either the Farmer Mac I program or the Farmer Mac II program, and (2) LTSPCs, which are available only through the Farmer Mac I program. Both of these alternatives result in the creation of off-balance sheet obligations for Farmer Mac in the ordinary course of its business. See Note 3 to the interim unaudited condensed consolidated financial statements for further information regarding Farmer Mac's off-balance sheet program activities.

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### **Quantitative and Qualitative Disclosures About Market Risk Management**

Interest Rate Risk. Farmer Mac is subject to interest rate risk on all assets held for investment because of possible timing differences in the cash flows of the assets and related liabilities. This risk is primarily related to loans held and on-balance sheet Farmer Mac Guaranteed Securities due to the ability of borrowers to prepay their mortgages before the scheduled maturities, thereby increasing the risk of asset and liability cash flow mismatches. Cash flow mismatches in a changing interest rate environment can reduce the earnings of the Corporation if assets repay sooner than expected and the resulting cash flows must be reinvested in lower-yielding investments when Farmer Mac's funding costs cannot be correspondingly reduced, or if assets repay more slowly than expected and the associated debt must be replaced by higher-cost debt.

Yield maintenance provisions and other prepayment penalties contained in many agricultural mortgage loans reduce, but do not eliminate, prepayment risk, particularly in the case of a defaulted loan where yield maintenance may not be collected. Those provisions require borrowers to make an additional payment when they prepay their loans so that, when reinvested with the prepaid principal, yield maintenance payments generate substantially the same cash flows that would have been generated had the loan not prepaid. Those provisions create a disincentive to prepayment and compensate the Corporation for some of its interest rate risks. As of September 30, 2007, 50 percent of the outstanding balance of all loans held and loans underlying on-balance sheet Farmer Mac I Guaranteed Securities (including 80 percent of all loans with fixed interest rates) were covered by yield maintenance provisions and other prepayment penalties. Of the Farmer Mac I fixed rate loans purchased in third quarter 2007, none had yield maintenance or another form of prepayment protection. As of September 30, 2007, none of the USDA-guaranteed portions underlying Farmer Mac II Guaranteed Securities had yield maintenance provisions; however, 27.1 percent contained prepayment penalties. Of the USDA-guaranteed portions purchased in third quarter 2007, 1.6 percent contained various forms of prepayment penalties.

Taking into consideration the prepayment provisions and the default probabilities associated with its mortgage assets, Farmer Mac uses prepayment models to project and value cash flows associated with these assets. Because borrowers' behavior in various interest rate environments may change over time, Farmer Mac periodically evaluates the effectiveness of these models compared to actual prepayment experience and adjusts and refines the models as necessary to improve the precision of subsequent prepayment forecasts.

Cash equivalents and investment securities pose only limited interest rate risk to Farmer Mac, due to their closely matched funding. Farmer Mac's cash equivalents mature within three months and are match-funded with discount notes having similar maturities. As of September 30, 2007, \$1.4 billion of the \$2.7 billion of investment securities (52 percent) were floating rate securities with rates that adjust within one year or fixed rate securities with original maturities between three months and one year.

The goal of interest rate risk management at Farmer Mac is to create and maintain a portfolio that generates stable earnings and value across a variety of interest rate environments. Farmer Mac's primary strategy for managing interest rate risk is to fund asset purchases with liabilities that have similar durations and cash flows so that they will perform similarly as interest rates change. To achieve this match, Farmer Mac issues discount notes and both callable and non-callable medium-term notes across a spectrum of maturities. Farmer Mac issues callable debt to offset the prepayment risk associated with some mortgage assets. By using a blend of liabilities that includes callable debt, the interest rate sensitivities of the liabilities tend to increase or decrease as interest rates change in a manner similar to changes in the interest rate sensitivities of the assets. Farmer Mac also uses financial derivatives to alter the duration of its assets and liabilities to better match their durations, thereby reducing overall interest rate sensitivity.

An important "stress test" of Farmer Mac's exposure to long-term interest rate risk is the measurement of the sensitivity of its market value of equity ("MVE") to yield curve shocks. MVE represents the present value of all future cash flows from on- and off-balance sheet assets, liabilities and financial derivatives, discounted at current interest rates and spreads. The following schedule summarizes the results of Farmer Mac's MVE sensitivity analysis as of September 30, 2007 and December 31, 2006 to an immediate and instantaneous parallel shift in the yield curve. During third quarter 2007, Farmer Mac maintained a low level of interest rate sensitivity through ongoing asset and liability management activities.

Percentage Change in MVE from Base Case								
Interest Rate	September 30,	December 31,						
Scenario	2007	2006						
+ 300 bp	-9.2%	-7.9%						
+ 200 bp	-5.8%	-4.7%						
+ 100 bp	-2.6%	-1.9%						
- 100 bp	1.0%	0.0%						
- 200 bp	0.7%	-1.1%						
- 300 bp	-0.1%	-2.1%						

As of September 30, 2007, a uniform or "parallel" increase of 100 basis points would have increased Farmer Mac's net interest income ("NII"), a shorter-term measure of interest rate risk, by 3.9 percent, while a parallel decrease of 100 basis points would have decreased NII by 1.7 percent. Farmer Mac also measures the sensitivity of both MVE and NII to a variety of non-parallel interest rate shocks, including flattening and steepening yield curve scenarios. As of September 30, 2007, both MVE and NII showed similar or lesser sensitivity to non-parallel shocks than to the parallel shocks. As of September 30, 2007, Farmer Mac's effective duration gap, another standard measure of interest rate risk that measures the difference between the sensitivities of assets compared to that of liabilities, was plus 1.1 months, compared to plus 0.7 months as of December 31, 2006. Duration matching helps to maintain the correlation of cash flows and stable portfolio earnings even when interest rates are not stable. Farmer Mac believes the relative insensitivity of its MVE and NII to both parallel and non-parallel interest rate shocks, and its duration gap, indicate that Farmer Mac's approach to managing its interest rate risk exposures is effective.

As of September 30, 2007, Farmer Mac had \$2.8 billion combined notional amount of interest rate swaps with terms ranging from 1 to 15 years. Of those interest rate swaps, \$1.3 billion were floating-to-fixed rate interest rate swaps, \$1.3 billion were fixed-to-floating interest rate swaps and \$0.2 billion were basis swaps.

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Farmer Mac enters into financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of certain assets, future cash flows or debt issuance, not for trading or speculative purposes. As discussed in Note 1(c) to the condensed consolidated financial statements, Farmer Mac accounts for its financial derivatives as undesignated financial derivatives. All of Farmer Mac's financial derivative transactions are conducted under standard collateralized agreements that limit Farmer Mac's potential credit exposure to any counterparty. As of September 30, 2007, Farmer Mac had uncollateralized net exposure of \$2.0 million to one counterparty.

<u>Credit Risk</u>. Farmer Mac's primary exposure to credit risk is the risk of loss resulting from the inability of borrowers to repay their mortgages in conjunction with a deficiency in the value of the collateral relative to the amount outstanding on the mortgage and the costs of liquidation. Farmer Mac has established underwriting, appraisal and documentation standards (including interest rate shock tests for adjustable rate mortgages with initial reset periods of five years or less) for agricultural mortgage loans to mitigate the risk of loss from borrower defaults and to provide guidance concerning the management, administration and conduct of underwriting and appraisals to all participating sellers and potential sellers in its programs.

Farmer Mac's allowance for losses is presented in three components on its condensed consolidated balance sheet:

- an "Allowance for loan losses" on loans held for investment;
- a valuation allowance on real estate owned, which is included in the balance sheet under "Real estate owned"; and
- an allowance for losses on loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs, which is included in the balance sheet under "Reserve for losses."

Farmer Mac's provision for losses is presented in two components on its consolidated statement of operations:

• a "Provision for loan losses," which represents losses on Farmer Mac's loans held for investment; and •a "Provision for losses," which represents losses on loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs and real estate owned.

Farmer Mac's methodology for determining its allowance for losses incorporates the Corporation's proprietary automated loan classification system. That system scores loans based on criteria such as historical repayment performance, loan seasoning, loan size and loan-to-value ratio. For the purposes of the loss allowance methodology, the loans in Farmer Mac's portfolio of loans and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs have been scored and classified for each calendar quarter since first quarter 2000. The allowance methodology captures the migration of loan scores across concurrent and overlapping 3-year time horizons and calculates loss rates separately within each loan classification for (1) loans underlying LTSPCs and (2) loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities. The calculated loss rates are applied to the current classification distribution of Farmer Mac's portfolio to estimate inherent losses, on the assumption that the historical credit losses and trends used to calculate loss rates will continue in the future. Management evaluates this assumption by taking into consideration factors including:

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- economic conditions;
- geographic and agricultural commodity/product concentrations in the portfolio;
  - the credit profile of the portfolio;
  - delinquency trends of the portfolio;
  - historical charge-off and recovery activities of the portfolio; and
- other factors to capture current portfolio trends and characteristics that differ from historical experience.

Management believes that its use of this methodology produces a reliable estimate of probable losses, as of the balance sheet date, for all loans held, real estate owned and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities and LTSPCs in accordance with SFAS 5 and SFAS 114.

Prior to third quarter 2007, no allowance for losses had been made for loans underlying Pre-1996 Act Farmer Mac I Guaranteed Securities, AgVantage securities or Farmer Mac II Guaranteed Securities. Pre-1996 Act Farmer Mac I Guaranteed Securities are supported by unguaranteed first loss subordinated interests, which are expected to exceed the estimated credit losses on those loans. Through June 30, 2007, Farmer Mac had not experienced any credit losses on any Pre-1996 Act Farmer Mac I Guaranteed Securities. In third quarter 2007, Farmer Mac charged off \$0.4 million related to one loan underlying Pre-1996 Act Farmer Mac I Guaranteed Securities. The remaining \$3.2 million of Pre-1996 Act Farmer Mac I Guaranteed Securities represent interests in seasoned performing loans with low loan-to-value ratios. Farmer Mac does not expect to incur any further losses on the remaining Pre-1996 Act Farmer Mac I Guaranteed Securities in the future. Each AgVantage security is a general obligation of an issuing institution approved by Farmer Mac and is collateralized by eligible mortgage loans. As of September 30, 2007, there were no probable losses inherent in Farmer Mac's AgVantage securities due to the high credit quality of the obligors, as well as the underlying collateral. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any AgVantage securities and does not expect to incur any such losses in the future. The guaranteed portions collateralizing Farmer Mac II Guaranteed Securities are guaranteed by the USDA. Each USDA guarantee is an obligation backed by the full faith and credit of the United States. As of September 30, 2007, Farmer Mac had not experienced any credit losses on any Farmer Mac II Guaranteed Securities and does not expect to incur any such losses in the future.

The following table summarizes the changes in the components of Farmer Mac's allowance for losses for the three months and nine months ended September 30, 2007 and 2006:

#### September 30, 2007

Three Months Ended:	fo	owance r Loan osses	REO aluation lowance (in thou	fo	Reserve or Losses ads)	 Total llowance or Losses
Beginning balance	\$	1,681	\$ -	\$	2,197	\$ 3,878
Provision/(recovery) for losses		-	-		386	386
Charge-offs		-	-		(386)	(386)
Recoveries		20	-		-	20
Ending balance	\$	1,701	\$ -	\$	2,197	\$ 3,898
Nine Months Ended:						
Beginning balance	\$	1,945	\$ -	\$	2,610	\$ 4,555
Provision/(recovery) for losses		(215)	100		(27)	(142)
Charge-offs		(49)	(100)		(386)	(535)
Recoveries		20	-		-	20
Ending balance	\$	1,701	\$ -	\$	2,197	\$ 3,898

#### September 30, 2006

Three Months Ended:	fo	owance r Loan osses	Va	REO luation owance (in thou	fo	Reserve or Losses uds)		Total llowance or Losses
Beginning balance	\$	2,734	\$	_	\$	3,518	\$	6,252
Provision/(recovery) for losses	_	(525)	-	_	-	(643)	-	(1,168)
Charge-offs		-		-		_		-
Recoveries		-		-		-		_
Ending balance	\$	2,209	\$	-	\$	2,875	\$	5,084
Nine Months Ended:								
Beginning balance	\$	4,876	\$	-	\$	3,777	\$	8,653
Provision/(recovery) for losses		(2,132)		155		(902)		(2,879)
Charge-offs		(900)		(155)		-		(1,055)
Recoveries		365		-		-		365
Ending balance	\$	2,209	\$	-	\$	2,875	\$	5,084

During third quarter 2007, Farmer Mac provided \$0.4 million for its allowance for losses, compared to the release of \$1.2 million in third quarter 2006. During third quarter 2007, Farmer Mac recovered \$20,000 in losses against the allowance for losses. During third quarter 2006, Farmer Mac did not have any charge-offs or recoveries against the allowance for losses. There was no previously accrued or advanced interest on loans or Farmer Mac I Guaranteed Securities that was charged off in third quarter 2007 or third quarter 2006. As of September 30, 2007, Farmer Mac's allowance for losses totaled \$3.9 million, or 8 basis points of the outstanding principal balance of loans held and loans

underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$4.6 million (10 basis points) as of December 31, 2006.

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As of September 30, 2007, Farmer Mac's 90-day delinquencies totaled \$17.0 million and represented 0.35 percent of the principal balance of all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$28.4 million (0.62 percent) as of September 30, 2006. As of September 30, 2007, Farmer Mac's non-performing assets (which include 90-day delinquencies, loans performing in bankruptcy, and real estate owned) totaled \$37.4 million and represented 0.76 percent of the principal balance of all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, compared to \$44.9 million (0.97 percent) as of September 30, 2006. Loans that have been restructured after delinquency were insignificant and are included within the reported 90-day delinquency and non-performing asset disclosures. From quarter to quarter, Farmer Mac anticipates that 90-day delinquencies and non-performing assets will fluctuate, both in dollars and as a percentage of the outstanding portfolio, with higher levels likely at the end of the first and third quarters of each year corresponding to the semi-annual (January 1st and July 1st) payment characteristics of most Farmer Mac I loans.

The following table presents historical information regarding Farmer Mac's non-performing assets and 90-day delinquencies:

	Outstanding								
	Post-1996 Act								
	Loans,					Less:			
	Guarantees (1)	,	Non-			REO and			
	LTSPCs,	ре	erforming		F	Performing		90-Day	
	and REO		Assets	Percentage	В	ankruptcies	De	elinquencies	Percentage
				(dollars in	th	ousands)		_	
As of:									
September 30, 2007	\$ 4,891,525	\$	37,364	0.76%	\$	20,341	\$	17,023	0.35%
June 30, 2007	4,904,592		37,225	0.76%		22,462		14,763	0.30%
March 31, 2007	4,905,244		50,026	1.02%		21,685		28,341	0.58%
December 31, 2006	4,784,983		39,232	0.82%		19,577		19,655	0.41%
September 30, 2006	4,621,083		44,862	0.97%		16,425		28,437	0.62%
June 30, 2006	4,633,841		40,083	0.87%		19,075		21,008	0.46%
March 31, 2006	4,224,669		49,475	1.17%		20,713		28,762	0.68%
December 31, 2005	4,399,189		48,764	1.11%		23,303		25,461	0.58%
September 30, 2005	4,273,268		64,186	1.50%		23,602		40,584	0.95%

(1) Excludes loans underlying AgVantage securities.

As of September 30, 2007, approximately \$1.4 billion (27.7 percent) of Farmer Mac's outstanding loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs were in their peak delinquency and default years (approximately years three through five after origination), compared to \$1.4 billion (29.7 percent) as of September 30, 2006.

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As of September 30, 2007, Farmer Mac individually analyzed \$14.6 million of its \$43.3 million of impaired assets for collateral shortfalls against updated appraised values, other updated collateral valuations or discounted values. All of the \$14.6 million of assets analyzed individually were adequately collateralized. Farmer Mac evaluated the remaining \$28.7 million of impaired assets for which updated valuations were not available in the aggregate in consideration of their similar risk characteristics and historical statistics. Farmer Mac did not record any specific allowances for any of its impaired assets as of September 30, 2007. Farmer Mac's non-specific or general allowances were \$3.9 million as of September 30, 2007.

As of September 30, 2007, the weighted-average original loan-to-value ("LTV") ratio for all loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs was 53.3 percent, and the weighted-average original LTV ratio for all post-1996 Act non-performing assets was 55.0 percent. The following table summarizes the post-1996 Act non-performing assets by original LTV ratio:

### Distribution of Post-1996 Act Non-performing Assets by Original LTV Ratio as of September 30, 2007

(dollars in thousands)
Post-1996 Act

	Non-	-performing	
Original LTV Ratio		Assets	Percentage
0.00% to 40.00%	\$	1,950	5%
40.01% to 50.00%		6,774	18%
50.01% to 60.00%		20,168	55%
60.01% to 70.00%		7,995	21%
70.01% to 80.00%		409	1%
80.01% +		68	0%
Total	\$	37,364	100%

The following table presents outstanding loans held and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs, post-1996 Act non-performing assets as of September 30, 2007 by year of origination, geographic region and commodity/collateral type:

#### Farmer Mac I Post-1996 Act Non-performing Assets

rarmer wac i Post-199	-	ing Assets		
	Distribution of		D 4 1006	
	0 1	0 1'	Post-1996	
	Outstanding	Outstanding	Act	
	Loans,	Loans,	Non-	Non-
	C	Guarantees	c ·	c ·
	Guarantees and	and	performing	performing
	LTSPCs	LTSPCs (1)	Assets (2)	Asset Rate
		(dollars in t	thousands)	
By year of origination:				
Before 1997	12%		\$ 7,889	1.33%
1997	4%	219,016	5,281	2.41%
1998	8%	370,621	5,942	1.60%
1999	8%	409,930	7,063	1.72%
2000	5%	220,635	3,465	1.57%
2001	8%	399,262	5,978	1.50%
2002	10%	475,328	698	0.15%
2003	10%	509,335	705	0.14%
2004	8%	367,452	-	0.00%
2005	11%	541,141	218	0.04%
2006	10%	513,443	125	0.02%
2007	6%	270,163	-	0.00%
Total	100%	\$ 4,891,525	\$ 37,364	0.76%
			•	
By geographic region (3):				
Northwest	17%	\$ 818,794	\$ 22,351	2.73%
Southwest	41%	1,979,236	4,480	0.23%
Mid-North	22%	1,089,819	2,680	0.25%
Mid-South	10%	493,023	3,247	0.66%
Northeast	6%	316,522	2,525	0.80%
Southeast	4%	194,131	2,081	1.07%
Total		\$ 4,891,525	\$ 37,364	0.76%
		+ 1,00 =,0 =0	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
By commodity/collateral type:				
Crops	43%	\$ 2,087,361	\$ 18,508	0.89%
Permanent plantings	20%	1,001,106	14,009	1.40%
Livestock	26%	1,262,114	3,872	0.31%
Part-time farm/rural housing	6%	298,933	975	0.33%
Ag storage and processing	4%	197,508	-	0.00%
Other	1%	44,503	_	0.00%
Total		\$ 4,891,525	\$ 37,364	0.00%
Total	100%	Ψ ¬,0)1,323	Ψ 31,304	0.70%

<sup>(1)</sup> Excludes loans underlying AgVantage securities.

<sup>(2)</sup> Includes loans 90 days or more past due, in foreclosure, restructured after delinquency, in bankruptcy (including loans performing under either their original loan terms or a court-approved bankruptcy plan), and real estate owned.

(3) Geographic regions - Northwest (AK, ID, MT, ND, NE, OR, SD, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, MO, WI); Mid-South (KS, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NC, NH, NJ, NY, OH, PA, RI, TN, VA, VT, WV); and Southeast (AL, AR, FL, GA, LA, MS, SC).

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The following table presents Farmer Mac's cumulative net credit losses relative to the cumulative original balance for all loans purchased and loans underlying post-1996 Act Farmer Mac I Guaranteed Securities (excluding AgVantage securities) and LTSPCs as of September 30, 2007, by year of origination, geographic region and commodity/collateral type.

# Farmer Mac I Post - 1996 Act Credit Losses Relative to all Cumulative Original Loans, Guarantees and LTSPCs

	Cumulative Original Loans,	nulative		
	Guarantees		t Credit	Loss
	and LTSPCs (1)		osses	Rate
	(dolla	ars in	thousand	ls)
By year of origination:	Φ 2 402 260	ф	1.500	0.050
Before 1997	\$ 3,402,268	\$	1,589	0.05%
1997	745,503		2,493	0.33%
1998	1,111,906		3,895	0.35%
1999	1,133,422		1,291	0.11%
2000	725,582		2,285	0.31%
2001	1,035,832		701	0.07%
2002	1,026,548		-	0.00%
2003	867,457		-	0.00%
2004	596,099		-	0.00%
2005	703,433		-	0.00%
2006	647,692		-	0.00%
2007	349,391	ф	10.054	0.00%
Total	\$ 12,345,133	\$	12,254	0.10%
By geographic region (2):				
Northwest	\$ 2,349,868	\$	6,897	0.29%
Southwest	5,083,635	Ψ	4,784	0.09%
Mid-North	2,158,124		18	0.00%
Mid-South	940,491		336	0.04%
Northeast	932,438		330	0.00%
Southeast	880,577		218	0.00%
Total	\$ 12,345,133	\$	12,254	0.10%
Total	Ψ 12,545,155	Ψ	12,25	0.1070
By commodity/collateral type:				
Crops	\$ 5,073,426	\$	11	0.00%
Permanent plantings	2,846,274	4	9,359	0.33%
Livestock	3,077,256		2,676	0.09%
Part-time farm/rural housing	802,611		208	0.03%
Ag storage and processing	407,650 (3)	)	_	0.00%
Other	137,916		_	0.00%
Total	\$ 12,345,133	\$	12,254	0.10%
	=,,-50	-	-,	3.2376

<sup>(1)</sup> Excludes loans underlying AgVantage securities.

<sup>(2)</sup> Geographic regions - Northwest (AK, ID, MT, ND, NE, OR, SD, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, MO, WI); Mid-South (KS, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NC, NH, NJ, NY, OH, PA, RI, TN, VA, VT, WV); and Southeast (AL, AR, FL, GA, LA, MS, SC).

(3) Several of the loans underlying agricultural storage and processing LTSPCs are for facilities under construction, and as of September 30, 2007, approximately \$142.3 million of the loans were not yet disbursed by the lender.

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### **Liquidity and Capital Resources**

Farmer Mac has sufficient liquidity and capital resources to support its operations for the next twelve months and has a contingency funding plan to handle unanticipated disruptions in its access to the capital markets.

<u>Debt Issuance</u>. Section 8.6(e) of Farmer Mac's statutory charter (12 U.S.C. § 2279aa-6(e)) authorizes Farmer Mac to issue debt obligations to purchase eligible mortgage loans and Farmer Mac Guaranteed Securities and to maintain reasonable available cash and cash equivalents for business operations, including adequate liquidity. Farmer Mac funds its purchases of program (loans and Farmer Mac Guaranteed Securities), mission-related and non-program assets primarily by issuing debt obligations of various maturities in the public capital markets. Debt obligations issued by Farmer Mac include discount notes and fixed and floating rate medium-term notes, including callable notes. Farmer Mac also issues discount notes and medium-term notes to obtain funds to finance its investments, transaction costs, guarantee payments and LTSPC purchase obligations.

The interest and principal on Farmer Mac's debt are not guaranteed by and do not constitute debts or obligations of FCA or the United States or any agency or instrumentality of the United States other than Farmer Mac. Farmer Mac is an institution of the FCS, but is not liable for any debt or obligation of any other institution of the FCS. Likewise, neither the FCS nor any other individual institution of the FCS is liable for any debt or obligation of Farmer Mac. Income to the purchaser of a Farmer Mac discount note or medium-term note is not exempt under federal law from federal, state or local taxation. The Corporation's discount notes and medium-term notes are not currently rated by a nationally recognized statistical rating organization.

Farmer Mac's board of directors has authorized the issuance of up to \$7.0 billion of discount notes and medium-term notes (of which \$5.0 billion was outstanding as of September 30, 2007), subject to periodic review of the adequacy of that level relative to Farmer Mac's borrowing requirements. Farmer Mac invests the proceeds of such issuances in loans, Farmer Mac Guaranteed Securities, mission-related assets and non-program investment assets in accordance with policies established by its board of directors.

<u>Liquidity</u>. The funding and liquidity needs of Farmer Mac's business programs are driven by the purchase and retention of eligible loans, Farmer Mac Guaranteed Securities and mission-related assets; the maturities of Farmer Mac's discount notes and medium-term notes; and payment of principal and interest on Farmer Mac Guaranteed Securities. Farmer Mac's primary sources of funds to meet these needs are:

- principal and interest payments and ongoing guarantee and commitment fees received on loans, Farmer Mac Guaranteed Securities, LTSPCs and mission-related assets;
  - principal and interest payments received from investment securities; and
     the issuance of new discount notes and medium-term notes.

As a result of Farmer Mac's regular issuance of discount notes and medium-term notes and its status as a federally-chartered instrumentality of the United States, Farmer Mac has had ready access to the capital markets at favorable rates. Farmer Mac's access to capital markets funding has remained strong despite recent market volatility. Farmer Mac has also used floating-to-fixed interest rate swaps, combined with discount note issuances, as a source of fixed-rate funding. While the swap market may provide favorable fixed rates, swap transactions expose Farmer Mac to the risk of future widening of its own issuance spreads versus corresponding LIBOR rates. If the spreads on the Farmer Mac discount notes were to increase relative to LIBOR, Farmer Mac would be exposed to a commensurate reduction on its net interest yield on the notional amount of its floating-to-fixed interest rate swaps and other LIBOR-based floating rate assets.

Farmer Mac maintains cash and liquidity investments in cash equivalents (including commercial paper and other short-term money market instruments) and liquid investment securities that can be drawn upon for liquidity needs. As of September 30, 2007, Farmer Mac's cash and cash equivalents and liquidity investment securities were \$572.4 million and \$1.8 billion, respectively. In addition, as of September 30, 2007, Farmer Mac held: (1) \$901.3 million of mission-related non-program investment securities issued by the National Rural Utilities Cooperative Finance Corporation, and (2) \$921.0 million of Farmer Mac II Guaranteed Securities backed by USDA-guaranteed portions that carry the full faith and credit of the U.S. government. Both types of assets could be drawn upon as an additional source of liquidity. As of September 30, 2007, the aggregate of the Farmer Mac II Guaranteed Securities, mission-related non-program investments, cash and liquidity investments represented 80 percent of Farmer Mac's total liabilities. Farmer Mac has a policy of maintaining a minimum of 60 days of liquidity and a target of 90 days of liquidity. For third quarter 2007, Farmer Mac maintained an average of greater than 90 days of liquidity.

*Capital*. During fourth quarter 2005, Farmer Mac established a program to repurchase up to 10 percent, or 958,632 shares, of the Corporation's outstanding Class C Non-Voting Common Stock. During first quarter 2007, the aggregate number of shares repurchased by Farmer Mac under that program reached the maximum number of authorized shares, thereby terminating the program according to its terms. At that time, Farmer Mac announced the establishment of an additional program to repurchase up to one million additional shares of the Corporation's outstanding Class C Non-Voting Common Stock. The authority for this new stock repurchase program expires in November 2008. Repurchases under that program commenced in accordance with its terms, upon termination of the previous program. During the three months and nine months ended September 30, 2007, Farmer Mac repurchased 68,300 and 562,282 shares, respectively, of its Class C Non-Voting Common Stock at an average price of \$27.12 and \$26.70 per share, respectively, pursuant to both of the Corporation's previously announced stock repurchase programs. These repurchases reduced the Corporation's stockholders' equity by approximately \$1.9 million and \$15.0 million, respectively. During the three months and nine months ended September 30, 2006, Farmer Mac repurchased 384,900 and 706,350 shares, respectively, of its Class C Non-Voting Common Stock at an average price of \$26.98 and \$26.85, respectively, which reduced the Corporation's stockholders' equity by approximately \$10.4 million and \$19.0 million, respectively. All of the repurchased shares were purchased in open market transactions and were retired to become authorized but unissued shares available for future issuance.

#### **Other Matters**

Since fourth quarter 2004, Farmer Mac has paid quarterly dividends of \$0.10 per share on each of the Corporation's three classes of common stock – Class A Voting Common Stock, Class B Voting Common Stock, and Class C Non-Voting Common Stock. Each dividend was paid on the last business day of each quarter to holders of record as of the 15<sup>th</sup> day of the month in which the dividend was paid. On October 4, 2007, Farmer Mac's board of directors declared a quarterly dividend of \$0.10 per share on the Corporation's three classes of common stock payable on December 31, 2007 to holders of record as of December 14, 2007. Farmer Mac expects to continue to pay comparable quarterly cash dividends for the foreseeable future, subject to the outlook and indicated capital needs of the Corporation and the determination of the board of directors. Farmer Mac's ability to declare and pay dividends could be restricted if it were to fail to comply with the applicable regulatory capital requirements. See "Business—Government Regulation of Farmer Mac—Regulation—Capital Standards—Enforcement levels" in Farmer Mac's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the SEC on March 15, 2007. Farmer Mac's ability to pay dividends on its common stock is also subject to the payment of dividends on its outstanding preferred stock.

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## **Supplemental Information**

The following tables present quarterly and annual information regarding loan purchases, guarantees and LTSPCs and outstanding guarantees and LTSPCs.

#### Farmer Mac Purchases, Guarantees and LTSPCs

Farmer Mac I Loans and Guaranteed Farmer Securities LTSPCs (1) Mac II Total (in thousands) For the quarter ended: September 30, 2007 25,545 156,930 49,049 231,524 June 30, 2007 1,039,856 152,402 59,149 1,251,407 March 31, 2007 21,644 471,514 396,322 53,548 December 31, 2006 24,046 318,064 54,136 396,246 September 30, 2006 1,018,253 177,885 74,217 1,270,355 June 30, 2006 26,114 570,595 61,204 657,913 March 31, 2006 648,542 530,260 73,155 45,127 December 31, 2005 31,313 239,957 59,230 330,500 September 30, 2005 39,821 91,783 52,181 183,785 For the year ended: December 31, 2006 1,598,673 1,139,699 234,684 2,973,056 December 31, 2005 110,056 461,441 200,168 771,665

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<sup>(1)</sup> During 2005, Farmer Mac began issuing LTSPCs for the construction of agricultural storage and processing facilities. As of September 30, 2007, approximately \$142.3 million of the loans underlying those \$370.2 million of LTSPCs were not yet disbursed by the lender.

### Outstanding Balance of Farmer Mac Loans, Guarantees and LTSPCs

Farmer Mac I

Post-1996 Act

Loans and Guaranteed

As of:	Securities	LTSPCs	Pre-1996 Act (in thousands)	Farmer Mac II	Total
September 30, 2007 (1)	\$ 5,691,797	\$ 1,724,328	\$ 3,174	\$ 943,183	\$ 8,362,482
June 30, 2007 (2)	5,783,879	1,644,413	3,611	942,443	8,374,346
March 31, 2007 (3)	4,508,595	1,920,848	3,748	932,056	7,365,247
December 31, 2006 (4)	4,338,698	1,969,734	5,057	925,799	7,239,288
September 30, 2006 (5)	4,267,309	1,884,223	5,802	900,835	7,058,169
June 30, 2006 (6)	3,014,614	2,149,677	9,922	863,778	6,037,991
March 31, 2006	2,509,306	2,243,259	11,337	842,363	5,606,265
December 31, 2005	2,094,411	2,329,798	13,046	835,732	5,272,987
September 30, 2005	2,116,680	2,183,058	14,209	810,686	5,124,633

- (1) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$17.2 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during third quarter 2007 at the request of a program participant.
- (2) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$360.8 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during second quarter 2007 at the request of program participants.
- (3) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$303.8 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during first quarter 2007 at the request of program participants.
- (4) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$143.6 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during fourth quarter 2006 at the request of a program participant.
- (5) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$341.2 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during third quarter 2006 at the request of a program participant.
- (6) The Loans and Guaranteed Securities and LTSPCs amounts reflect the conversion of \$550.1 million of existing LTSPCs to Farmer Mac I Guaranteed Securities during second quarter 2006 at the request of a program participant.

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## Outstanding Balance of Loans Held and Loans Underlying On-Balance Sheet Farmer Mac Guaranteed Securities

			5 4 - 10 W	1 1 1	4	Total
			5-to-10-Year ARMs &	1-IVI	Ionth-to-3-Year	Held in
	F	ixed Rate	Resets	ARMs		Portfolio
			(in thousands)			
As of:						
September 30, 2007	\$	932,134	\$ 735,704	\$	366,573	\$ 2,034,411
June 30, 2007		914,890	752,991		399,147	2,067,028
March 31, 2007		899,628	743,891		417,722	2,061,241
December 31, 2006		891,429	761,754		452,656	2,105,839
September 30, 2006		863,000	744,903		459,604	2,067,507
June 30, 2006		885,875	749,289		441,063	2,076,227
March 31, 2006		871,054	729,992		464,032	2,065,078
December 31, 2005		866,362	752,885		479,649	2,098,896
September 30, 2005		840,330	785,387		477,345	2,103,062
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#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Farmer Mac is exposed to market risk attributable to changes in interest rates. Farmer Mac manages this market risk by entering into various financial transactions, including financial derivatives, and by monitoring its exposure to changes in interest rates. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Disclosures About Market Risk Management—Interest Rate Risk" for more information about Farmer Mac's exposure to interest rate risk and strategies to manage such risk. For information regarding Farmer Mac's use of and accounting policies for financial derivatives, see Note 1(c) to the interim unaudited condensed consolidated financial statements contained in this report. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources" for further information regarding Farmer Mac's debt issuance and liquidity risks.

#### Item 4.

#### **Controls and Procedures**

- (a) Management's Evaluation of Disclosure Controls and Procedures. Farmer Mac maintains disclosure controls and procedures designed to ensure that information required to be disclosed in the Corporation's periodic filings under the Securities Exchange Act of 1934 (the "Exchange Act"), including this report, is recorded, processed, summarized and reported on a timely basis. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed under the Exchange Act is accumulated and communicated to the Corporation's management on a timely basis to allow decisions regarding required disclosure. Management, including Farmer Mac's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Corporation's disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of September 30, 2007. Based on management's assessment, the Chief Executive Officer and the Chief Financial Officer have concluded that Farmer Mac's disclosure controls and procedures were effective as of September 30, 2007.
- (b) <u>Changes in Internal Control Over Financial Reporting</u>. There were no changes in Farmer Mac's internal control over financial reporting during the quarter ended September 30, 2007 that has materially affected, or is reasonably likely to materially affect, Farmer Mac's internal control over financial reporting.

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## PART II - OTHER INFORMATION

Item 1.		<u>Legal Proceedings</u>
Farmer Mac is not a party to	any material pending	legal proceedings.
Th 1 A		D'al- Fratan
Item 1A.		Risk Factors
	•	ors previously disclosed in Farmer Mac's Annual Report on Form led with the SEC on March 15, 2007.
Item 2.	Unregistered Sales	s of Equity Securities and Use of Proceeds
(a) Farmer Mac is a federal registration pursuant to	•	stality of the United States and its Common Stock is exempt from Securities Act of 1933.
Class C Non-Voting Comm	on Stock in lieu of the on-Voting Common St	that permits directors of Farmer Mac to elect to receive shares of ir annual cash retainers, Farmer Mac issued an aggregate of ock, at an issue price of \$34.22 per share, to the eight directors who etainers.
•	x, at an exercise price of	under its 1997 Incentive Plan to purchase 5,000 shares of Class C of \$28.24 per share, to a non-officer employee in connection with the
	(b)	Not applicable.
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(c) As shown in the table below, Farmer Mac repurchased 68,300 shares of its Class C Non-Voting Common Stock during third quarter 2007 at an average price of \$27.12 per share. All of the repurchased shares were purchased in open market transactions and were retired to become authorized but unissued shares available for future issuance.

### **Issuer Purchases of Equity Securities**

				<b>Total Number of</b>	
				Class C Shares	<b>Maximum Number</b>
	<b>Total Number</b>	Av	erage	Purchased as Part	t of Class C Shares
	of Class C	Pric	e Paid	of Publicly	that May Yet Be
	Shares	per	Class	Announced	<b>Purchased Under</b>
Period	Purchased	C S	Share	Program <sup>1</sup>	the Program
July 1, 2007 - July 31, 2007	5,500	\$	28.00	5,500	618,750
August 1, 2007 - August 31, 2007	62,800	\$	27.04	62,800	555,950
September 1, 2007 - September 30, 2007	-	\$	-	-	555,950
Total	68,300	\$	27.12	68,300	

<sup>&</sup>lt;sup>1</sup>On February 5, 2007, Farmer Mac announced the establishment of a program to repurchase up to one million shares of the Corporation's outstanding Class C Non-Voting Common Stock. The authority for this stock repurchase program expires in November 2008.

Item 3.	<u>Defaults Upon Senior Securities</u>		
	(a)	None.	
	(b)	None.	
Item 4.	Submission of Ma	tters to a Vote of Security Holders	
		None.	
Item 5.	9	Other Information	
	(a)	None.	
	(b)	None.	
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Iter	n 6.		<u>Exhibits</u>
*	3.1	-	Title VIII of the Farm Credit Act of 1971, as most recently amended by the Farm Credit System Reform Act of 1996, P.L. 104-105 (Form 10-K filed March 29, 1996).
*	3.2	-	Amended and restated By-Laws of the Registrant (Form 10-Q filed August 9, 2004).
*	4.1	-	Specimen Certificate for Farmer Mac Class A Voting Common Stock (Form 10-Q filed May 15, 2003).
*	4.2	-	Specimen Certificate for Farmer Mac Class B Voting Common Stock (Form 10-Q filed May 15, 2003).
*	4.3	-	Specimen Certificate for Farmer Mac Class C Non-Voting Common Stock (Form 10-Q filed May 15, 2003).
*	4.4	-	Certificate of Designation of Terms and Conditions of Farmer Mac 6.40% Cumulative Preferred Stock, Series A (Form 10-Q filed May 15, 2003).
*	4.5.1	-	Master Terms Agreement for Farmer Mac's Universal Debt Facility dated as of July 28, 2005 (Previously filed as Exhibit 4.3 to Form 8-A filed August 4, 2005).
*	4.5.2	-	Supplemental Agreement for 4.25% Fixed Rate Global Notes Due July 29, 2008 (Previously filed as Exhibit 4.4 to Form 8-A filed August 4, 2005).
<b>†</b> *	10.1	-	Amended and Restated 1997 Incentive Plan (Form 10-Q filed November 14, 2003).
<b>†</b> *	10.1.1		Form of stock option award agreement under 1997 Incentive Plan (Form 10-K filed March 16, 2005).
†*	10.2	-	Employment Agreement dated May 5, 1989 between Henry D. Edelman and the Registrant (Previously filed as Exhibit 10.4 to Form 10-K filed February 14, 1990).
†*	10.2.1	-	Amendment No. 1 dated as of January 10, 1991 to Employment Contract between Henry D. Edelman and the Registrant (Previously filed as Exhibit 10.4 to Form 10-K filed April 1, 1991).
		_	
* **			Incorporated by reference to the indicated prior filing.  Filed with this report.
†			Management contract or compensatory plan.
#		P	Portions of this exhibit have been omitted pursuant to a request for confidential treatment.
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†*	10.2.2	-	Amendment to Employment Contract dated as of June 1, 1993 between Henry D. Edelman and the Registrant (Previously filed as Exhibit 10.5 to Form 10-Q filed November 15, 1993).
†*	10.2.3	-	Amendment No. 3 dated as of June 1, 1994 to Employment Contract between Henry D. Edelman and the Registrant (Previously filed as Exhibit 10.6 to Form 10-Q filed August 15, 1994).
†*	10.2.4	-	Amendment No. 4 dated as of February 8, 1996 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-K filed March 29, 1996).
†*	10.2.5	-	Amendment No. 5 dated as of June 13, 1996 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 1996).
†*	10.2.6	-	Amendment No. 6 dated as of August 7, 1997 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed November 14, 1997).
†*	10.2.7	-	Amendment No. 7 dated as of June 4, 1998 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 1998).
†*	10.2.8	-	Amendment No. 8 dated as of June 3, 1999 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 12, 1999).
†*	10.2.9	-	Amendment No. 9 dated as of June 1, 2000 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 2000).
†*	10.2.10	-	Amendment No. 10 dated as of June 7, 2001 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 2001).
†*	10.2.11	-	Amendment No. 11 dated as of June 6, 2002 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 2002).
†*	10.2.12	-	Amendment No. 12 dated as of June 5, 2003 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 14, 2003).
*			Incorporated by reference to the indicated prior filing.
**			Filed with this report.
†			Management contract or compensatory plan.
#		Po	rtions of this exhibit have been omitted pursuant to a request for confidential treatment.
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†*	10.2.13	-	Amendment No. 13 dated as of August 3, 2004 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed November 9, 2004).
†*	10.2.14	-	Amendment No. 14 dated as of June 16, 2005 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 9, 2005).
†*	10.2.15	-	Amendment No. 15 dated as of June 1, 2006 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 9, 2006).
†*	10.2.16	-	Amendment No. 16 dated as of June 7, 2007 to Employment Contract between Henry D. Edelman and the Registrant (Form 10-Q filed August 9, 2007).
†*	10.3	-	Employment Agreement dated May 11, 1989 between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.5 to Form 10-K filed February 14, 1990).
†*	10.3.1	-	Amendment dated December 14, 1989 to Employment Agreement between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.5 to Form 10-K filed February 14, 1990).
†*	10.3.2	-	Amendment No. 2 dated February 14, 1991 to Employment Agreement between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.7 to Form 10-K filed April 1, 1991).
†*	10.3.3	-	Amendment to Employment Contract dated as of June 1, 1993 between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.9 to Form 10-Q filed November 15, 1993).
†*	10.3.4	-	Amendment No. 4 dated June 1, 1993 to Employment Contract between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.10 to Form 10-K filed March 31, 1994).
†*	10.3.5	-	Amendment No. 5 dated as of June 1, 1994 to Employment Contract between Nancy E. Corsiglia and the Registrant (Previously filed as Exhibit 10.12 to Form 10-Q filed August 15, 1994).
* * † #	-	Por	Incorporated by reference to the indicated prior filing.  Filed with this report.  Management contract or compensatory plan.  rtions of this exhibit have been omitted pursuant to a request for confidential treatment.

†*	10.3.6 -	Amendment No. 6 dated as of June 1, 1995 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 14, 1995).
†*	10.3.7 -	Amendment No. 7 dated as of February 8, 1996 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-K filed March 29, 1996).
†*	10.3.8 -	Amendment No. 8 dated as of June 13, 1996 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 14, 1996).
	10.00	
<b>†</b> *	10.3.9 -	Amendment No. 9 dated as of August 7, 1997 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed November 14, 1997).
<b>†</b> *	10.3.10-	Amendment No. 10 dated as of June 4, 1998 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 14, 1998).
1 1/4	10.2.11	
†*	10.3.11-	Amendment No. 11 dated as of June 3, 1999 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 12, 1999).
<b>†</b> *	10.3.12-	Amendment No. 12 dated as of June 1, 2000 to Employment Contract between Nancy E. Corsiglia
1	10.3.12	and the Registrant (Form 10-Q filed August 14, 2000).
†*	10.3.13-	Amendment No. 13 dated as of June 7, 2001 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 14, 2001).
		and the Registrant (1 offir 10-Q fried August 14, 2001).
<b>†</b> *	10.3.14-	Amendment No. 14 dated as of June 6, 2002 to Employment Contract between Nancy E. Corsiglia
1	10.0.1	and the Registrant (Form 10-Q filed August 14, 2002).
<b>†</b> *	10.3.15-	Amendment No. 15 dated as of June 5, 2003 to Employment Contract between Nancy E. Corsiglia
		and the Registrant (Form 10-Q filed August 14, 2003).
†*	10.3.16-	Amendment No. 16 dated as of August 3, 2004 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed November 9, 2004).
		and the regulation of the restriction of the restri
*		Incorporated by reference to the indicated prior filing.
**		Filed with this report.
†		Management contract or compensatory plan.
#		Portions of this exhibit have been omitted pursuant to a request for confidential treatment.
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10.3.17-Amendment No. 17 dated as of June 16, 2005 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 9, 2005). 10.3.18-Amendment No. 18 dated as of June 1, 2006 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 9, 2006). 10.3.19-Amendment No. 19 dated as of June 7, 2007 to Employment Contract between Nancy E. Corsiglia and the Registrant (Form 10-Q filed August 9, 2007). Employment Contract dated as of September 1, 1997 between Tom D. Stenson and the Registrant 10.4 (Previously filed as Exhibit 10.8 to Form 10-O filed November 14, 1997). Amendment No. 1 dated as of June 4, 1998 to Employment Contract between Tom D. Stenson and 10.4.1 the Registrant (Previously filed as Exhibit 10.8.1 to Form 10-Q filed August 14, 1998). 10.4.2 -Amendment No. 2 dated as of June 3, 1999 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 12, 1999). 10.4.3 -Amendment No. 3 dated as of June 1, 2000 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 14, 2000). 10.4.4 -Amendment No. 4 dated as of June 7, 2001 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 14, 2001). 10.4.5 -Amendment No. 5 dated as of June 6, 2002 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-O filed August 14, 2002). 10.4.6 -Amendment No. 6 dated as of June 5, 2003 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 14, 2003). \* Incorporated by reference to the indicated prior filing. \*\* Filed with this report. Management contract or compensatory plan. † Portions of this exhibit have been omitted pursuant to a request for confidential treatment. # -60-

10.4.7 -Amendment No. 7 dated as of August 3, 2004 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed November 9, 2004). 10.4.8 -Amendment No. 8 dated as of June 16, 2005 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 9, 2005). 10.4.9 -Amendment No. 9 dated as of June 1, 2006 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-Q filed August 9, 2006). 10.4.10-Amendment No. 10 dated as of June 7, 2007 to Employment Contract between Tom D. Stenson and the Registrant (Form 10-O filed August 9, 2007). Employment Contract dated February 1, 2000 between Jerome G. Oslick and the Registrant 10.5 (Previously filed as Exhibit 10.6 to Form 10-Q filed May 11, 2000). 10.5.1 -Amendment No. 1 dated as of June 1, 2000 to Employment Contract between Jerome G. Oslick and the Registrant (Previously filed as Exhibit 10.6.1 to Form 10-Q filed August 14, 2000). 10.5.2 -Amendment No. 2 dated as of June 7, 2001 to Employment Contract between Jerome G. Oslick and the Registrant (Previously filed as Exhibit 10.6.2 to Form 10-Q filed August 14, 2001). 10.5.3 -Amendment No. 3 dated as of June 6, 2002 to Employment Contract between Jerome G. Oslick and the Registrant (Form 10-Q filed August 14, 2002). 10.5.4 -Amendment No. 4 dated as of June 5, 2003 to Employment Contract between Jerome G. Oslick and the Registrant (Form 10-O filed August 14, 2003). 10.5.5 -Amendment No. 5 dated as of June 16, 2005 to Employment Contract between Jerome G. Oslick and the Registrant (Form 10-O filed August 9, 2005). 10.5.6 -Amendment No. 6 dated as of June 1, 2006 to Employment Contract between Jerome G. Oslick and the Registrant (Form 10-Q filed August 9, 2006). Incorporated by reference to the indicated prior filing. \*\* Filed with this report. † Management contract or compensatory plan. # Portions of this exhibit have been omitted pursuant to a request for confidential treatment. -61-

10.6 Employment Contract dated June 5, 2003 between Timothy L. Buzby and the Registrant (Form 10-O filed August 14, 2003). 10.6.1 -Amendment No. 1 dated as of August 3, 2004 to Employment Contract between Timothy L. Buzby and the Registrant (Form 10-Q filed November 9, 2004). 10.6.2 -Amendment No. 2 dated as of June 16, 2005 to Employment Contract between Timothy L. Buzby and the Registrant (Form 10-Q filed August 9, 2005). 10.6.3 -Amendment No. 3 dated as of June 1, 2006 to Employment Contract between Timothy L. Buzby and the Registrant (Form 10-O filed August 9, 2006). 10.6.4 -Amendment No. 4 dated as of June 7, 2007 to Employment Contract between Timothy L. Buzby and the Registrant (Form 10-Q filed August 9, 2007). 10.7 Farmer Mac I Seller/Servicer Agreement dated as of August 7, 1996 between Zions First National Bank and the Registrant (Form 10-Q filed November 14, 2002). 10.8 Medium-Term Notes U.S. Selling Agency Agreement dated as of October 1, 1998 between Zions First National Bank and the Registrant (Form 10-Q filed November 14, 2002). Discount Note Dealer Agreement dated as of September 18, 1996 between Zions First National Bank 10.9 and the Registrant (Form 10-Q filed November 14, 2002). 10.10 -ISDA Master Agreement and Credit Support Annex dated as of June 26, 1997 between Zions First National Bank and the Registrant (Form 10-O filed November 14, 2002). \*# 10.11 -Amended and Restated Master Central Servicing Agreement dated as of May 1, 2004 between Zions First National Bank and the Registrant (Previously filed as Exhibit 10.11.2 to Form 10-Q filed August 9, 2004). 10.12 -Loan Closing File Review Agreement dated as of August 2, 2005 between Zions First National Bank \*# and the Registrant (Form 10-Q filed November 9, 2005). \* Incorporated by reference to the indicated prior filing. \*\* Filed with this report. Management contract or compensatory plan. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. -62-

10.13 -Long Term Standby Commitment to Purchase dated as of August 1, 1998 between AgFirst Farm Credit Bank and the Registrant (Form 10-Q filed November 14, 2002). 10.13.1-Amendment No. 1 dated as of January 1, 2000 to Long Term Standby Commitment to Purchase dated as of August 1, 1998 between AgFirst Farm Credit Bank and the Registrant (Form 10-Q filed November 14, 2002). Amendment No. 2 dated as of September 1, 2002 to Long Term Standby Commitment to Purchase 10.13.2dated as of August 1, 1998, as amended by Amendment No. 1 dated as of January 1, 2000, between AgFirst Farm Credit Bank and the Registrant (Form 10-Q filed November 14, 2002). 10.14 -Lease Agreement, dated June 28, 2001 between EOP – Two Lafayette, L.L.C. and the Registrant (Previously filed as Exhibit 10.10 to Form 10-K filed March 27, 2002). 10.15 -Lease Agreement dated May 26, 2005 between Zions First National Bank and the Registrant (Previously filed as Exhibit 10.19 to Form 10-O filed August 9, 2005). Long Term Standby Commitment to Purchase dated as of June 1, 2003 between Farm Credit Bank of 10.16 -Texas and the Registrant (Form 10-Q filed November 9, 2004). 10.16.1-Amendment No. 1 dated as of December 8, 2006 to Long Term Standby Commitment to Purchase dated as of June 1, 2003 between Farm Credit Bank of Texas and the Registrant (Form 10-K filed March 15, 2007). 10.17 -Central Servicer Delinquent Loan Servicing Transfer Agreement dated as of July 1, 2004 between AgFirst Farm Credit Bank and the Registrant (Form 10-O filed November 9, 2004). 10.18 -Employment Contract dated June 20, 2005 between Mary K. Waters and the Registrant (Form 10-Q filed August 9, 2005). 10.18.1-Amendment No. 1 dated as of June 1, 2006 to Employment Contract between Mary K. Waters and the Registrant (Form 10-Q filed August 9, 2006). Incorporated by reference to the indicated prior filing. \*\* Filed with this report. † Management contract or compensatory plan. Portions of this exhibit have been omitted pursuant to a request for confidential treatment. #

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†*	10.18.2	2-	Amendment No. 2 dated as of June 7, 2007 to Employment Contract between Mary K. Waters and the Registrant (Form 10-Q filed August 9, 2007).
†*	10.19	-	Description of compensation agreement between the Registrant and its directors (Form 10-Q filed August 9, 2007).
**#	10.20	-	Long Term Standby Commitment to Purchase dated as of August 1, 2007 between Farm Credit Bank of Texas and the Registrant.
	21	-	Farmer Mac Mortgage Securities Corporation, a Delaware corporation.
**	<u>31.1</u>	-	Certification of Chief Executive Officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
			·
**	<u>31.2</u>	-	Certification of Chief Financial Officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
**	<u>32</u>	-	Certification of Chief Executive Officer and Chief Financial Officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
		_	
*			Incorporated by reference to the indicated prior filing.

Filed with this report. \*\*

Management contract or compensatory plan.

Portions of this exhibit have been omitted pursuant to a request for confidential treatment. #

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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FEDERAL AGRICULTURAL MORTGAGE CORPORATION

November 8, 2007

By: /s/ Henry D. Edelman
Henry D. Edelman
President and Chief Executive Officer
(Principal Executive Officer)

/s/ Nancy E. Corsiglia Nancy E. Corsiglia Executive Vice President - Finance and Chief Financial Officer (Principal Financial Officer)

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