

SMITH GRAHAM  
 Form 4  
 February 27, 2012

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL  
 OMB Number: 3235-0287  
 Expires: January 31, 2015  
 Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**SMITH GRAHAM**

(Last) (First) (Middle)

**THE LANDMARK@ONE  
 MARKET STREET, SUITE 300**

(Street)

**SAN FRANCISCO, CA 94105**

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading Symbol  
**SALESFORCE COM INC [CRM]**

3. Date of Earliest Transaction  
 (Month/Day/Year)  
**02/24/2012**

4. If Amendment, Date Original Filed  
 (Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
 \_\_\_X\_\_\_ Officer (give title below) \_\_\_ Other (specify below)

Chief Financial Officer

6. Individual or Joint/Group Filing(Check Applicable Line)  
 \_\_\_X\_\_\_ Form filed by One Reporting Person  
 \_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
				(A) or (D)	Price		
Common Stock	02/24/2012 <sup>(1)</sup>		M	1,000 A	\$ 52.28	17,033	D
Common Stock	02/24/2012		M	4,500 A	\$ 65.44	21,533	D
Common Stock	02/24/2012 <sup>(1)</sup>		S	5,500 D	\$ 144.38	16,033	D
Common Stock	02/24/2012		M	354 A	\$ 0.001	16,387	D
Common Stock	02/25/2012		M	416 A	\$ 0.001	16,803	D

Edgar Filing: SMITH GRAHAM - Form 4

Common Stock	02/26/2012	M	1,250	A	\$ 0.001	18,053	D
Common Stock	02/27/2012	S	961	D	\$ 140.7725 <u>(2)</u>	17,092	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
*(e.g., puts, calls, warrants, options, convertible securities)*

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Non-qualified Stock Option (Right to Buy)	\$ 52.28	02/24/2012 <sup>(1)</sup>		M	1,000	01/22/2009 <sup>(3)</sup>	01/22/2013	Common Stock	1
Non-qualified Stock Option (Right to Buy)	\$ 65.44	02/24/2012		M	4,500	11/24/2010 <sup>(3)</sup>	11/24/2014	Common Stock	4
Restricted Stock Units	\$ 0.001	02/24/2012		M	354	11/24/2010 <sup>(4)</sup>	11/24/2014	Common Stock	5
Restricted Stock Units	\$ 0.001	02/25/2012		M	416	11/25/2009 <sup>(4)</sup>	11/25/2013	Common Stock	4
Restricted Stock Units	\$ 0.001	02/26/2012		M	1,250	02/26/2009 <sup>(4)</sup>	02/26/2013	Common Stock	1

## Reporting Owners

### Reporting Owner Name / Address

### Relationships

Director 10% Owner Officer Other  
Chief Financial Officer

SMITH GRAHAM  
THE LANDMARK@ONE MARKET STREET  
SUITE 300  
SAN FRANCISCO, CA 94105

## Signatures

/s/ Audrey Wong, Attorney-in-Fact for Graham  
Smith

02/27/2012

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Acquisition/Disposition of Derivative and/or Non-Derivative securities is pursuant to a 10b5-1 Plan.

The price reported in Table I, Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$140.2901 to \$141.22 inclusive. The reporting person undertakes to provide to salesforce.com, inc., any security holder of salesforce.com, inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above.

(3) Option is exercisable and vests over four years at the rate of 25% of the total shares granted on the first anniversary of the holder's date of grant, as listed in the table, with the balance vesting in equal monthly installments over the remaining 36 months.

(4) Each restricted stock unit represents a right to receive one share of the Issuer's common stock upon vesting. Restricted stock units vest over four years, with 25% of the units vesting on the first anniversary of the holder's date of grant, as listed in the table, and the balance vesting in equal quarterly installments over the remaining 36 months. Vested amounts will be settled and delivered to the holder on each vesting date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.