

HOYT DAVID A  
Form 4  
January 10, 2012

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HOYT DAVID A

(Last) (First) (Middle)  
420 MONTGOMERY STREET  
(Street)

SAN FRANCISCO, CA 94104

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
WELLS FARGO & CO/MN [WFC]

3. Date of Earliest Transaction  
(Month/Day/Year)  
01/09/2012

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Sr. Executive Vice President

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V Amount (D) Price  |   |  |   |
| Common Stock, \$1 2/3 Par Value | 12/21/2011                           |  | G                              | V 4,000 D \$ 0 416,099  |   | I  | Through Family Trust                                  |
| Common Stock, \$1 2/3 Par Value | 12/21/2011                           |  | G                              | V 1,000 A \$ 0 1,830  |   | I  | By AH Gifting Trust                                   |
| Common Stock, \$1 2/3 Par Value | 12/21/2011                           |  | G                              | V 1,000 A \$ 0 1,830  |   | I  | By EH Gifting Trust                                   |

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|                                 |            |   |   |         |   |          |                           |   |                      |
|---------------------------------|------------|---|---|---------|---|----------|---------------------------|---|----------------------|
| Common Stock, \$1 2/3 Par Value | 12/21/2011 | G | V | 1,000   | A | \$ 0     | 1,000                     | I | By ECH Gifting Trust |
| Common Stock, \$1 2/3 Par Value | 12/21/2011 | G | V | 1,000   | A | \$ 0     | 1,000                     | I | By MAH Gifting Trust |
| Common Stock, \$1 2/3 Par Value | 01/09/2012 | M |   | 437,407 | A | \$ 23.3  | 853,506                   | I | Through Family Trust |
| Common Stock, \$1 2/3 Par Value | 01/09/2012 | F |   | 386,225 | D | \$ 29.31 | 467,281                   | I | Through Family Trust |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 1,680                     | I | By Trust for AH      |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 1,680                     | I | By Trust for EH(1)   |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 1,680                     | I | By Trust for EH(2)   |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 1,680                     | I | By Trust for MH(1)   |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 1,680                     | I | By Trust for MH(2)   |
| Common Stock, \$1 2/3 Par Value |            |   |   |         |   |          | 50,242.1898<br><u>(1)</u> | I | Through 401(k) Plan  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Underlying Security (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable Expiration Date                         | Title   |
| Employee Stock Purchase Option             | \$ 23.3  | 01/09/2012                           |  | M                              | 437,407   | 02/26/2003 02/26/2012                                    | Common Stock, \$1 2/3 Par Value                   |
| Employee Stock Purchase Option             | \$ 29.31   | 01/09/2012                           |  | A                              | 379,107   | 01/09/2012 02/26/2012                                    | Common Stock, \$1 2/3 Par Value                   |

## Reporting Owners

| Reporting Owner Name / Address                                   | Relationships |           |                              |       |
|--|---------------|-----------|------------------------------|-------|
|  | Director      | 10% Owner | Officer                      | Other |
| HOYT DAVID A<br>420 MONTGOMERY STREET<br>SAN FRANCISCO, CA 94104 |               |           | Sr. Executive Vice President |       |

## Signatures

David A. Hoyt, by Ross E. Jeffries, as Attorney-in-Fact  
 01/10/2012  
 \*\*Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Reflects share equivalent of units in the Wells Fargo ESOP Fund of the Wells Fargo 401(k) Plan as of December 31, 2011, as if investable cash equivalents held by the Plan were fully invested in Wells Fargo Common Stock.

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