

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

BANKENGINE TECHNOLOGIES INC
Form 10QSB
January 18, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended November 30, 2001

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 000-27773

BANKENGINE TECHNOLOGIES, INC.
(Formerly known as Callmate Telecom International, Inc.)
(Exact name of registrant as specified in its charter)

Florida

(State of incorporation)

59-3134518

(I.R.S. Employer Identification No.)

725 Port St. Lucie Blvd., Suite 103, Port St. Lucie, FL, 34984

(Address of principal executive offices, including zip code)

(888) 672-5935

(Registrant's telephone number, including area code)

Check whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

The number of shares outstanding of the registrant's Common Stock, \$.001 Par Value, on January 18, 2002, was 17,115,893 shares.

BANKENGINE TECHNOLOGIES, INC.
(formerly known as Callmate Telecom International, Inc.)

NOVEMBER 30, 2001 QUARTERLY REPORT ON FORM 10-QSB

TABLE OF CONTENTS

PART I FINANCIAL INFORMATION

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Page Number

Item 1. Financial Statements.....	4
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.....	14

PART II OTHER INFORMATION

Item 1. Legal Proceedings.....	17
Item 2. Changes in Securities and Use of Proceeds.....	17
Item 3. Defaults Upon Senior Securities.....	17
Item 4. Submission of Matters to a Vote of Security Holders.....	17
Item 5. Other Information.....	17
Item 6. Exhibits and Reports on Form 8-K.....	17

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-QSB contains forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements, which are other statements of historical facts. These statements are subject to uncertainties and risks including, but not limited to, product and service demand and acceptance, changes in technology, economic conditions, the impact of competition and pricing, government regulation, and other risks defined in this document and in statements filed from time to time with the Securities and Exchange Commission. All such forward-looking statements are expressly qualified by these cautionary statements and any other cautionary statements that may accompany the forward-looking statements. In addition, BankEngine Technologies, Inc. disclaims any obligations to update any forward-looking statements to reflect events of circumstances after the date hereof.

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

BANKENGINE TECHNOLOGIES, INC.
 (Formerly Callmate Telecom International, Inc.)
 (Successor to WebEngine Technologies, Inc.)
 Consolidated Balance Sheet
 As of November 30, 2001
 (Amounts Expressed in US Dollars)
 (Unaudited)

ASSETS	\$
Current	
Cash and cash equivalents	204,948
Funds held on deposit	284,817
Accounts receivable	5,431
Prepaid expenses and sundry	5,495

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

	500,691
CAPITAL ASSETS, net of accumulated depreciation	15,297

	515,988

LIABILITIES	
Current	
Accounts payable	349,770
Income taxes payable	47,686

	397,456
LOANS FROM STOCKHOLDERS	122,270

	519,726

STOCKHOLDERS' EQUITY (DEFICIENCY)	
Common stock	130
Additional paid in capital	448,176
Accumulated deficit	(439,912)
Accumulated other comprehensive income (loss) net of tax	(12,132)

	(3,738)

	515,988

The accompanying notes are an integral part of these consolidated financial statements

Approved on behalf of the Board.

4

BANKENGINE TECHNOLOGIES, INC.
 (Formerly Callmate Telecom International, Inc.)
 (Successor to WebEngine Technologies, Inc.)
 Consolidated Statement of Operations
 For the three months ended November 30, 2001 and 2000
 (Amounts Expressed in US Dollars)
 (Unaudited)

	2001	2000
	\$	\$
Revenue	6,012	54,398
Cost of revenues	7,940	24,288
	-----	-----

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Gross profit	(1,928)	30,110
	-----	-----
Selling, general and administrative expenses	45,119	53,435
Depreciation	1,110	661
	-----	-----
	46,229	54,096
	-----	-----
Net income (loss)	(48,157)	(23,986)
	-----	-----
Net income (loss) per common share	(0.00)	(0.00)
Weighted average number of Common shares outstanding	17,115,893	12,000,000

The accompanying notes are an integral part of these consolidated financial statements.

5

BANKENGINE TECHNOLOGIES, INC.
(Formerly Callmate Telecom International, Inc.)
(Successor to WebEngine Technologies, Inc.)
Revised Consolidated statements of changes in Stockholders Equity
For the periods ended November 30, 2001 and 2000
(Amounts Expressed in US Dollars)
(Unaudited)

	Common Stock		Additional	Accumulated
	Shares	Amount	Paid in Capital	Deficit
	-----	-----	-----	-----
		\$	\$	\$
Balance, August 31, 2000	12,000,000	130	212,719	(209,314)
Net loss for the period				(23,986)
Foreign currency translation Adjustment	-----	-----	-----	-----
Balance, November 30, 2000	12,000,000	130	212,719	(233,300)
	-----	-----	-----	-----
Balance, August 31, 2001	17,115,893	130	448,176	(391,755)
Net loss for the period				(48,157)
Foreign currency translation				

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Adjustment

	-----	-----	-----	-----
Balance, November 30, 2001	17,115,893	130	448,176	(439,912)
	-----	-----	-----	-----

The accompanying notes are an integral part of these consolidated financial statements.

6

BANKENGINE TECHNOLOGIES, INC.
(Formerly Callmate Telecom International, Inc.)
(Successor to WebEngine Technologies, Inc.)
Consolidated Statement of Cash Flows
For the three month period ended August 31, 2001 and 2000
(Amounts Expressed in US Dollars)
(Unaudited)

	2001	2000
	-----	-----
	\$	\$
OPERATING ACTIVITIES		
Net (loss)	(48,157)	(23,986)
Adjustments to reconcile net (loss) to net cash used by operating activities		
Depreciation	1,110	661
(Increase) decrease in accounts receivable	1,451	39,934
Decrease in funds on deposit	926	-
(Increase) decrease in prepaid expenses and sundry assets	-	(3,691)
Increase (decrease) in accounts payable	1,540	(6,010)
	-----	-----
Total adjustments	5,027	30,894
	-----	-----
Net cash provided by (used in) operating activities	(43,130)	6,908
	-----	-----
Investing activities		
Acquisition of capital assets	(4,433)	-
	-----	-----
Net cash (used in) investing activities	(4,433)	-
	-----	-----
Financing activities		
Advances of loans	1,679	15,189
	-----	-----
Net cash provided by (used in) financing activities	1,679	15,189
	-----	-----
Effects of changes in Foreign currency rates	(5,538)	(400)
	-----	-----
Increase (decrease) in cash	(51,422)	21,697
Cash and cash equivalents, beginning of year	256,370	63,567
	-----	-----

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Cash and cash equivalents, end of year	204,948	85,264
	-----	-----
Interest paid	Nil	Nil
Income taxes paid	Nil	Nil

The accompanying notes are an integral part of these consolidated financial statements

7

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)
(SUCCESSOR TO WEBENGINE TECHNOLOGIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000
(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

1. BASIS OF PRESENTATION

On January 5, 2001, Callmate Telecom International, Inc. ("Callmate") acquired all of the issued and outstanding shares of common stock of WebEngine Technologies, Inc. ("WebEngine") in exchange for 12,000,000 common shares of Callmate in a reverse acquisition. 9,200,000 common shares of Callmate held by previous shareholders of Callmate were cancelled in exchange for all of the shares of its subsidiaries, which carry on the UK operations of Callmate. The acquisition by the shareholders of WebEngine of a majority of the shares of Callmate has been accounted for as a reverse acquisition. As Callmate became substantially a shell after the removal of the UK operations, no goodwill has been reflected on this acquisition. Although Callmate is the legal acquirer, WebEngine is treated as having acquired Callmate for accounting purposes. Callmate has been accounted for as the successor to WebEngine.

WebEngine was incorporated in November 2000 in order to hold the shares of CyberStation Computers and Support Inc. ("CyberStation"). The shareholders of CyberStation became the shareholders of WebEngine and therefore WebEngine has been considered to be a successor to CyberStation.

The historical financial statements of BankEngine (the "Company") are those of CyberStation as the Company has been accounted for as the successor to CyberStation.

The estimated income tax costs of the divestiture of the UK operations has been treated as a reduction of the assets acquired on the acquisition of the shell company and has been included in income taxes payable.

On March 5, 2001 the Company changed its name to BankEngine Technologies, Inc.

WebEngine changed its name to Critical Commerce Inc.

The acquisition of Callmate, as a reverse acquisition, was reflected as follows;

Funds on deposit	\$601,457
------------------	-----------

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Accounts payable	(316,000)
Income taxes payable	(50,000)

Capital stock issued	\$235,457

8

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)
(SUCCESSOR TO WEBENGINE TECHNOLOGIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000
(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

2. MANAGEMENT INTENTIONS

The Company has sustained recurring operating losses and negative cash flow from operations. Management plans to mitigate these adverse conditions through the following activities;

- a) The Company has developed a new software product, the Critical Commerce Suite. The Critical Commerce Suite is a sophisticated online entertainment database and billing system that manages an entire online entertainment business. From the serving and management of video streaming, management of images for viewing, and sale, the Suite provides cutting edge management tools for sophisticated management oversight. The Critical Commerce Suite can either be offered as a service, whereby the Company manages a series of sites and content for a monthly fee, or is licensed with fees corresponding to the number clients managed and services offered. The Company has finalized development and is currently focusing its efforts on marketing this new product.
- b) The Company is disputing the amount of \$170,000 included in accounts payable, which represents an amount invoiced by the former auditors of the Company. As discussed in note 6, the Company does not believe that its former auditors, who have taken no action beyond sending invoices, will file a claim. The Company intends to resolve this dispute shortly.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- a) Principal business activities

The Company carries on the business of software development for its Critical Commerce Suite to provide video streaming analysis tools and computer consulting, through its wholly owned subsidiaries, Critical Commerce Inc., a Delaware corporation, and CyberStation, a company operating in Canada.

9

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

(SUCCESSOR TO WEBENGINE TECHNOLOGIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000
(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

b) Basis of consolidated financial statement presentation

In the opinion of management, all adjustments consisting only of normal recurring adjustments necessary for a fair statement of (a) the results of operations for the three-month periods ended November 30, 2001 and 2000, (b) the financial position at November 30, 2001, and (c) cash flows for the three-month periods ended November 30, 2001 and 2000, have been made. The results of operations for the three-month period ended November 30, 2001 are not necessarily indicative of those to be expected for the entire year. The unaudited consolidated financial statements and notes are presented as permitted by Form 10-QSB. Accordingly, certain information and note disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. The earnings of the subsidiaries are included from the date of acquisition for acquisitions accounted for using the purchase method. All significant inter-company accounts and transactions have been eliminated.

c) Net Income (Loss) Per Weighted Average Common Stock

Net income (Loss) per common stock is computed by dividing net income (loss) for the period by the weighted average number of common stock outstanding during the period.

d) Foreign Currency

Assets and liabilities recorded in foreign currencies are translated at the exchange rate on the balance sheet date for the convenience of the reader. Translation adjustments resulting from this process are charged or credited to other comprehensive income. Revenue and expenses are translated at average rates of exchange prevailing during the year. Gains and losses on foreign currency transactions are included in financial expenses. No representation is made that the foreign currency amounts could have been, or could be, converted into United States dollars at the rates on the respective dates and or at any other certain rates.

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)
(SUCCESSOR TO WEBENGINE TECHNOLOGIES, INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

e) Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates are reviewed periodically and as adjustments become necessary, they are reported in earnings in the period in which they become known.

f) Computer software development

The Company accounts for the cost of developing computer software for sale as research and development expenses until the technological feasibility of the product has been established. To date all costs have been expensed. In the future, at the end of each year the Company will compare any unamortized capital costs to the net realizable value of the product to determine if a reduction in carrying value will be warranted.

4. INVESTMENT IN NON-CONTROLLED INVESTEE

The Company has a 50% interest in X-Tech International Solutions Limited (X-Tech), a company operating in the UK. BankEngine has no involvement with the management of this company and it is intended that it be wound up in the near future. BankEngine has no obligation to fund any shortfalls and therefore no amount has been reflected for our investment in X-Tech. As at September 30, 2001, X-Tech had a total shareholders deficiency of approximately \$6,000 US and has realized net losses of approximately \$6,000 US for the period February 2000 to September 30, 2001.

11

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)
(SUCCESSOR TO WEBENGINE TECHNOLOGIES INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000
(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

5. CAPITAL STOCK

a) Authorized

50,000,000 Common stock with a \$.001 par value

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

b) Common stock

The Company had issued and outstanding 14,315,893 common stock at the time of the reverse acquisition in January 2001. As detailed in note 1, the Company issued 12,000,000 common shares to the shareholders of WebEngine. A total of 9,200,000 shares were cancelled in exchange for the removal of the UK operations in January 2001. There were no other share transactions. The current outstanding shares total 17,115,893.

Shares outstanding prior to the reverse acquisition	14,315,893
Issued to shareholders of WebEngine	12,000,000
Cancelled for UK operations	(9,200,000)

Shares currently outstanding	17,115,893

The shares of the UK companies were estimated to have a very limited value and therefore the exchange of these shares for 9,200,000 shares of BankEngine was approved by the Board of Directors.

All other assets held at the Company level represent value attributable to the remaining shareholders of the Company. The other assets were funds held on deposit by a bank in the UK to provide security for credit card transactions of the UK operations. As the UK operations have since ceased, the security deposits may be released to BankEngine in accordance with the credit card agreements. The capital stock reflects additions to paid in capital for the estimated value of these funds net of estimated liabilities payable to the credit card company, accounts payable to the previous auditors of the Company and net of the estimated income tax liability arising on the disposition of the UK companies for an addition to paid in capital totaling \$235,457.

12

BANKENGINE TECHNOLOGIES, INC.
(FORMERLY CALLMATE TELECOM INTERNATIONAL, INC.)
(SUCCESSOR TO WEBENGINE TECHNOLOGIES INC.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOVEMBER 30, 2001 and 2000
(AMOUNTS EXPRESSED IN US DOLLARS)
(UNAUDITED)

6. CONTINGENCIES AND COMMITMENTS

As discussed in the Capital Stock note, the Company is liable for shortfalls that may arise upon the settlement with the credit card company. The credit card company has agreed that the limit of the Company's liability is the amount of security held on hand which at the year-end amounted to 200,000 pounds Sterling. This amount has been

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

reflected as Funds held on deposit. An amount of \$146,000 has been included in accounts payable, which is the estimate of the liability. The settlement will be based on the transactions to December 31, 2001 and will be settled in early 2002.

Included in accounts payable is the amount of \$170,000, which represents the amount invoiced by the former auditors of the Company. The Company is disputing this amount. The Company does not believe that its former auditors, who have taken no action beyond sending invoices, will file a claim. If a claim were to be raised, the Company would vigorously dispute the action as well as consider its own options.

The Company has signed a lease commitment for its office space in Toronto, Canada which expires August 31, 2002 and which has an annual rent payable of \$46,500.

7. EARNINGS PER SHARE

The Company has adopted Statement No.128, Earnings Per Share, which requires presentation, in the consolidated statement of income, of both basic and diluted earnings per share.

8. FINANCIAL INSTRUMENTS

a) Credit Risk Management

The Company is exposed to credit risk on the accounts receivable from its customers. In order to reduce its credit risk, the Company has adopted credit policies that include the analysis of the financial position of its customers and the regular review of their credit limits.

b) Concentration of Credit Risk

The Company does not believe it is subject to any significant concentration of credit risk. Cash and short-term investments are in place with major financial institutions.

13

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Company's consolidated financial statements and related notes included elsewhere in this Form 10-QSB.

This filing contains forward-looking statements. The words "anticipated," "believe," "expect," "plan," "intend," "seek," "estimate," "project," "will," "could," "may," and similar expressions are intended to identify forward-looking statements. These statements include, among others, information regarding future operations, future capital expenditures, and future net cash flow. Such statements reflect the Company's current views with respect to future events and financial performance and involve risks and uncertainties, including, without limitation, general economic and business conditions, changes in foreign, political, social, and economic conditions, regulatory initiatives and compliance with governmental regulations, the ability to achieve further market penetration and additional customers, and various other matters, many of which are beyond the Company's control. Should one or more of these risks or

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

uncertainties occur, or should underlying assumptions prove to be incorrect, actual results may vary materially and adversely from those anticipated, believed, estimated, or otherwise indicated. Consequently, all of the forward-looking statements made in this filing are qualified by these cautionary statements and there can be no assurance of the actual results or developments.

Callmate Telecom International, Inc. ("Callmate") acquired WebEngine Technologies International, Inc. ("WebEngine") pursuant to a Share Purchase Agreement effective as of January 5, 2001. Callmate acquired all 12,000,000 shares of common stock of WebEngine in a share exchange, which exchange was effected on a one-for-one basis. The transaction was reported on a Form 8-K filed with the Securities and Exchange Commission (the "SEC") on January 16, 2001. Subsequent thereto, Callmate changed its name to BankEngine Technologies, Inc. (the "Company") as reported on Schedule 14C. The Company filed the Definitive 14C on March 5, 2001.

The Company decided to move away from the telecom business due to the increased competitiveness in this sector internationally and growing indebtedness. The trend internationally in the telecom sector is for consolidation and competition from transnational corporations continues to be fierce. Many competitors have since ceased operations.

The strategic decision to shed the telecom business in the UK, while canceling 9.2 million shares as part of the original payment for the telecom assets, both alleviated most of the debt burden of the Company and reduced the outstanding share capital. The Company has chosen to focus on the business of acting as a solution provider for the purposes of processing online transactions for online merchants as well as a solution provider for online content management systems. The Company's previous acquisition of CyberStation Inc. and its access to the BankEngine software (the "BankEngine Suite") was fortuitous and should, in the belief of management, help the Company secure sufficient market share in both areas. Management believes that the BankEngine Suite is mature and adaptable while the new Critical Commerce software (the "Critical Commerce Suite") is innovative and novel. The Company has recently completed development of its Critical Commerce Suite and is focusing its marketing efforts on this product.

The Critical Commerce Suite

The Critical Commerce Suite is a sophisticated online entertainment database and billing system that is intended to manage an entire online entertainment business. From the serving and management of video streaming, management of images for viewing and sale, the Critical Commerce Suite is designed to provide cutting edge management tools for sophisticated management oversight. Management anticipates that the Critical Commerce Suite can either be offered as a service, whereby the Company manages a series of sites and content for a monthly fee, or be licensed with fees corresponding to the number clients managed and services offered. Management believes that the development of the Critical Commerce Suite has been finalized and is currently implementing its marketing plans thereof.

14

Connectivity management of online video streaming services

The Critical Commerce Suite is intended to offer complete management of statistical data derived from viewer access to a variety of popular online video streaming platforms at the choice of merchants. The Critical Commerce Suite's sophisticated databases is expected to be able to manage access to a full range of access data derived from customer viewing patterns and habits.

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Connectivity to video libraries

The Critical Commerce Suite is expected to offer complete management over libraries of video clips and larger, downloadable segments.

Customer account Management

The Critical Commerce Suite is expected to offer a wide range of customer consumption data so as to provide accurate billing information. In addition, management believes that it will efficiently track referral activity for reselling purposes and more accurate billing.

Bandwidth Usage and Tracking

The Critical Commerce Suite is expected to offer effective analysis of bandwidth usage and consumption. Control of this type of information tends to be vital for the success of online content stores and content distribution providers.

The Bank Engine Suite

The Company will attempt to maintain providing its BankEngine Suite of electronic commerce banking products for Internet merchants and financial institutions. Management anticipates that the Company's products will provide systems that allow merchants to process payments and screen against fraud and banks to manage their merchants and screen against fraud. The Company is, in the opinion of management, able to support merchants and merchant banks worldwide.

The Company has been providing online electronic transactions and fraud prevention since 1996. The BankEngine Suite consists of a complete, turnkey suite of secure electronic commerce banking solutions for Internet merchants and financial institutions. The BankEngine Suite includes: CertEngine(TM), CardEngine(TM), CheqEngine(TM), ATMEngine(TM), BankEngine(TM), BankWeb(TM) and BankAdmin(TM).

The BankEngine Suite encompasses a wide range of activities including credit card processing, electronic check processing, electronic cash & debit cards, electronic bank transfers, bank account management, accounting, secure PKI authentication including electronic signatures, and 2048 bit TLS encryption.

Using the Internet to bridge the gap between merchants and banks, BankEngine has been supporting merchants and merchant banks worldwide. The Company can support member banks in Canada, United States, Central American, Caribbean, Western Europe, Australia, and Asia Pacific, and supports 173 different currencies. Merchants are issued merchant accounts from their choice of BankEngine Suite-enabled member banks and can perform transactions with their accounts using the Internet, regardless of where in the world they are located. Merchants can easily integrate the Company's client software into their automated Internet servers and use the BankEngine Suite for their manual & batch processing.

In addition, BankEngine client software works with any type of Internet connection, and runs on multiple operating systems including Win32 (95/98/2000/NT) and most flavors of Unix, under a variety of computer hardware. The BankEngine Suite client software can be used with any programming language. The BankEngine Suite is powerful enough and robust enough to allow each merchant to transact simultaneously from multiple Internet computers, multiple manual operators, and multiple batches. The BankEngine Suite protects the secrecy of each and every transaction and report synchronization, using its military grade security, which includes PKI authentication and 2048 bit TLS cryptography.

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

Results of Operations

THREE MONTHS ENDED NOVEMBER 30, 2001 COMPARED TO THREE MONTHS ENDED NOVEMBER 30, 2000

Revenues

Revenue for the three-month period ended November 30, 2001 totaled \$6,012, a decrease of 89% from the comparable period in 2000. This decrease is attributable to the change in the Company's focus from computer consulting and online transaction processing to software development of its Critical Commerce Suite. In addition to its BankEngine Suite of tools, the Company has developed its Critical Commerce Suite of tools for analyzing video streaming. The Company has developed the software and is currently marketing to potential corporate users.

Cost of Revenues

For the three months ended November 30, 2001, the cost of revenues decreased to \$7,940 from \$24,288 for the three months ended November 30, 2000. This decrease is mainly due to the decreased volume and the shift to the additional Critical Commerce Suite product.

Selling, General and Administrative Expenses

Selling, general and administrative expenses for the three months ended November 30, 2001 were \$45,119 as compared to \$53,435 for the similar period in 2000. The 16% decrease in selling, general and administrative expenses is principally attributable to reduced sales volume.

Net Loss

Net loss for the three months ended November 30, 2001 amounted to \$48,157 as compared to a net loss of \$23,986 for the three months ended November 30, 2000. This increase in net loss is principally attributable to the reduction in sales volume.

Liquidity and Capital Resources

Operating Activities

For the three-months ended November 30, 2001, net cash used by operating activities amounted to \$43,130, an increase from the net cash provided by operating activities of \$6,908 for the comparable period in 2000. The decrease in cash provided by operating activities is primarily the result of the reduction in volume as a result of the change in the direction of the Company's software development and marketing initiatives.

Financing Activities

At November 30, 2001, the Company does not have any material commitments for capital expenditures other than for those expenditures incurred in the ordinary course of business. The Company believes that its current operations and cash balances will be sufficient to satisfy its currently anticipated cash requirements for the next 12 months. However, additional capital could be required in excess of the Company's liquidity, requiring it to raise additional capital through an equity offering or secured or unsecured debt financing. The availability of additional capital resources will depend on many factors, including but not limited to, prevailing market conditions, interest rates, and the Company's prevailing financial position and results of

Edgar Filing: BANKENGINE TECHNOLOGIES INC - Form 10QSB

operations.

16

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Not applicable.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS IN SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) 19. Reports Furnished to Security Holders

Definitive Schedule 14C filed with the Commission on November 13, 2001, which Schedule 14C is hereby incorporated by reference.

(b) Reports on Form 8-K.

None

17

SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BankEngine Technologies, Inc.

Dated: January 18, 2001

By: /s/ Joseph Alves

Joseph Alves
Chairman and Chief Executive Officer

18

EXHIBIT INDEX

19. Definitive Schedule 14C filed on November 13, 2001*

*Incorporated by reference

19