

TELUS CORP  
Form 40-F  
February 08, 2018  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 40-F**

**REGISTRATION STATEMENT PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT  
OF 1934**

**OR**

**ANNUAL REPORT PURSUANT TO SECTION 13(a) OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2017

Commission File Number 001-15144

**TELUS Corporation**

(Exact Name of Registrant as specified in its charter)

**British Columbia, Canada**

(Province or other jurisdiction of incorporation or organization)

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(Primary Standard Industrial Classification Code Number (if applicable))

**7<sup>th</sup> Floor 510 West Georgia Street  
Vancouver, British Columbia V6B 0M3, Canada  
(604) 697-8044**

(Address and telephone number of Registrant's principal executive offices)

**CT Corporation System, 111 Eighth Avenue, 13th Floor  
New York, New York 10011**

**(212) 590-9200**

(Name, address (including zip code) and telephone number (including area code) of agent  
for service in the United States)

Securities registered pursuant to section 12(b) of the Act.

| <b>Title of each class</b> | <b>Name of each exchange on which registered</b> |
|----------------------------|--|
| <b>Common Shares</b>       | <b>New York Stock Exchange</b>                   |

Securities registered or to be registered pursuant to Section 12(g) of the Act.

**None**

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

**None**

(Title of Class)

For annual reports, indicate by check mark the information filed with this Form:

Annual information form     Audited annual financial statements

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Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of December 31, 2017:

594,573,092 Common Shares

Indicate by check mark whether the Registrant by filing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934 (the Exchange Act). If Yes is marked, indicate the file number assigned to the Registrant in connection with such Rule.

Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant is an emerging growth company as defined in Rule 12b-2 of the Exchange Act.

Emerging Growth Company

If an emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

The term new or revised financial accounting standard refers to any update issued by the Financial Accounting Standards Board to its Accounting Standards Codification after April 5, 2012.

The annual report on Form 40-F shall be incorporated by reference into or as an exhibit to, as applicable, each of the following of the Registrant's Registration Statements under the Act: Form S-8 (File No. 333-125486), Form F-3 (File No. 333-186874), and Form F-10 (File No. 333-213497).



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**CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures**

Based on the evaluation by TELUS Corporation ( TELUS or the Registrant ) as of December 31, 2017 of the effectiveness of the design and operation of the Registrant s disclosure controls and procedures under the supervision of the Audit Committee, including the Registrant s Chief Executive Officer and Chief Financial Officer, the Chief Executive Officer and Chief Financial Officer have concluded that the Registrant s disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the Exchange Act ) are effective to a reasonable level of assurance to ensure that information required to be disclosed by the Registrant in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the United States Securities and Exchange Commission s (the SEC ) rules and forms, and to ensure that information required to be disclosed by the Registrant in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Registrant s management, including the Registrant s Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

It should be noted that while TELUS Chief Executive Officer and Chief Financial Officer believe that TELUS disclosure controls and procedures provide a reasonable level of assurance that they are effective, they do not expect that TELUS disclosure controls and procedures or internal control over financial reporting will prevent all errors and fraud. A control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

**Management s Annual Report on Internal Control Over Financial Reporting**

The report of management on our internal control over financial reporting is located under the heading Report of Management on Internal Control Over Financial Reporting in our audited consolidated financial statements, which are filed as Exhibit 99.4 to this annual report on Form 40-F, and is incorporated by reference herein.

**Attestation Report of Independent Registered Public Accounting Firm**

The attestation report on our internal control over financial reporting is located under the heading Report of Independent Registered Public Accounting Firm in our audited consolidated financial statements, which are filed as Exhibit 99.4 to this annual report on Form 40-F, and is incorporated by reference herein.

**Changes in Internal Controls Over Financial Reporting**

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There were no changes in our internal control over financial reporting identified in connection with the above evaluation that occurred during the period covered by this annual report on Form 40-F that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **IDENTIFICATION OF THE AUDIT COMMITTEE**

TELUS has a separately designated standing Audit Committee. The current members of the Audit Committee are Bill MacKinnon (Chair), Kathy Kinloch, Sabi Marwah, Claude Mongeau, David Mowat and Marc Parent. All members of the Audit Committee are independent as such term is defined under applicable securities laws and applicable New York Stock Exchange ( NYSE ) rules.

### **AUDIT COMMITTEE FINANCIAL EXPERT**

The Board of Directors (the Board ) of TELUS has determined that Bill MacKinnon, the Audit Committee Chair, is an audit committee financial expert as such term is defined by U.S. securities laws and independent as noted

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above. The information contained under the heading **Audit Committee** on page 19 of TELUS' year-end 2017 Annual Information Form, filed as Exhibit 99.3 to this annual report on Form 40-F, is incorporated by reference herein.

**CODE OF ETHICS**

The Registrant has adopted a Code of Ethics and Conduct (the **Code**) that applies to all directors, officers, including the Chief Executive Officer and the Chief Financial Officer, and employees. The Code has been posted on the Registrant's Internet website at <https://www.telus.com/en/about/policies-and-disclosures/code-of-ethics-and-conduct>. The Code is also available to any person, upon request, without charge by contacting TELUS Investor Relations by telephone at 1-800-667-4871 or by mail at 510 W. Georgia Street, 8th Floor, Vancouver, B.C. V6B 0M3. The Board amended the code in February 2018 to make minor clarifications to existing provisions.

**PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The following table is a summary of billing by Deloitte LLP, as external auditor of TELUS (the **External Auditor**), during the period from January 1, 2017 to December 31, 2017 (all amounts are in Canadian dollars):

| <b>Type of work</b>   | <b>\$ (millions)</b> | <b>%</b>     |
|-----------------------|----------------------|--------------|
| Audit fees(1)         | 5.016                | 91.9         |
| Audit-related fees(2) | 0.133                | 2.4          |
| Tax fees(3)           | 0.045                | 0.8          |
| All other fees(4)     | 0.268                | 4.9          |
| <b>Total</b>          | <b>5.462</b>         | <b>100.0</b> |

(1) Includes fees for services rendered by the External Auditor in relation to the audit and review of our financial statements and in connection with our statutory and regulatory filings.

(2) Includes fees for translation services rendered by the External Auditor in relation to the audit or review of our financial statements that were not part of audit fees.

(3) Relates to tax compliance, tax advice and tax planning.

(4) Includes fees for services rendered by the External Auditor that were not in relation to the audit or review of our financial statements, such as privacy data insights and the Telecom pricing gazette.

The following table is a summary of billing by the External Auditor, during the period from January 1, 2016 to December 31, 2016 (all amounts are in Canadian dollars):



| Type of work          | \$ (millions) | %            |
|-----------------------|---------------|--------------|
| Audit fees(1)         | 4.138         | 92.2         |
| Audit-related fees(2) | 0.133         | 3.0          |
| Tax fees(3)           | 0.017         | 0.4          |
| All other fees(4)     | 0.197         | 4.4          |
| <b>Total</b>          | <b>4.485</b>  | <b>100.0</b> |

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(1) Includes fees for services rendered by the External Auditor in relation to the audit and review of our financial statements and in connection with our statutory and regulatory filings.

(2) Includes fees for translation services rendered by the External Auditor in relation to the audit or review of our financial statements that were not part of audit fees.

(3) Relates to tax compliance, tax advice and tax planning.

(4) Includes fees for services rendered by the External Auditor that were not in relation to the audit or review of our financial statements, such as the community investment impact measurement and privacy data insights.

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All requests for non-prohibited audit, audit-related and non-audit services provided by the External Auditor and its affiliates to TELUS are required to be pre-approved by the Audit Committee of the Board. To enable this, TELUS has implemented a process by which all requests for services involving the External Auditor are routed for review by the VP Risk Management and Chief Internal Auditor to validate that the requested service is a non-prohibited service and to verify that there is a compelling business reason for the request. If the request passes this review, it is then forwarded to the Chief Financial Officer for further review. Pending the Chief Financial Officer's affirmation, the request is then presented to the Audit Committee for its review, evaluation and pre-approval or denial at its next scheduled quarterly meeting. If the timing of the request is urgent, it is provided to the Audit Committee Chair for his review, evaluation and pre-approval or denial on behalf of the Audit Committee (with the Audit Committee's review at the next scheduled quarterly meeting). Throughout the year, the Audit Committee monitors the actual versus approved expenditure for each of the approved requests. During the fiscal year ended December 31, 2017, the Audit Committee did not approve any of the fees captioned in the table above subject to waiver of pre-approval provisions set forth in Rule 2-01(c)(7)(i)(C) of Regulation S-X.

**OFF-BALANCE SHEET ARRANGEMENTS**

The Registrant has no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

**TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS**

The information provided under the heading "Commitments and contingent liabilities - Contractual obligations as at December 31, 2017" set forth on page 53 of the Management's Discussion and Analysis filed as Exhibit 99.4 to this annual report on Form 40-F, is incorporated by reference herein.

**MINE SAFETY DISCLOSURE**

Not applicable.

**SUMMARY OF SIGNIFICANT DIFFERENCES FROM NYSE CORPORATE GOVERNANCE RULES**

A summary of significant ways in which corporate governance practices followed by TELUS differ from the corporate governance practices required to be followed by U.S. domestic companies under the New York Stock Exchange's Listing Standards (disclosure required by section 303A.11 of the NYSE Listed Company Manual) is available on the Registrant's corporate governance website at <https://www.telus.com/en/about/investor-relations/corporate-governance/statement-of-our-governance-practices>



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**UNDERTAKING AND CONSENT TO SERVICE OF PROCESS**

**A. Undertaking**

The Registrant undertakes to make available, in person or by telephone, representatives to respond to inquiries made by the SEC staff, and to furnish promptly, when requested to do so by the SEC staff, information relating to: the securities registered pursuant to Form 40-F; the securities in relation to which the obligation to file an annual report on Form 40-F arises; or transactions in said securities.

**B. Consent to Service of Process**

A Form F-X signed by the Registrant and its agent for service of process was previously filed with the SEC.

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**EXHIBIT INDEX**

The following documents are filed as exhibits to this annual report on Form 40-F:

| <b>Exhibit<br/>Number</b> | <b>Document</b>   |
|---------------------------|---|
| 99.1                      | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act            |
| 99.2                      | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act            |
| 99.3                      | Annual Information Form for the year ended December 31, 2017, dated February 8, 2018  |
| 99.4                      | Audited Consolidated Financial Statements as at and for the year ended December 31, 2017 and Management's Discussion and Analysis |
| 99.5                      | Consent of Independent Registered Public Accounting Firm  |
| 99.6                      | Amended 2018 Code of Ethics and Conduct   |

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**SIGNATURES**

Pursuant to the requirements of the Exchange Act, the Registrant certifies that it meets all of the requirements for filing on Form 40-F and has duly caused this annual report to be signed on its behalf by the undersigned, thereto duly authorized.

Registrant:                   **TELUS Corporation**

By:    *Monique Mercier*  
Monique Mercier  
Executive Vice President, Corporate Affairs and Chief Legal and  
Governance Officer

Date: February 8, 2018