Hilltop Holdings Inc. Form 10-Q July 30, 2014 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-31987

Hilltop Holdings Inc.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

84-1477939 (I.R.S. Employer Identification No.)

200 Crescent Court, Suite 1330 Dallas, TX

75201

(Address of principal executive offices)

(Zip Code)

(214) 855-2177

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x

The number of shares of the registrant s common stock outstanding at July 29, 2014 was 90,182,915.

HILLTOP HOLDINGS INC.

FORM 10-Q

FOR THE QUARTER ENDED JUNE 30, 2014

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HILLTOP HOLDINGS INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)

		June 30, 2014 (Unaudited)	December 31, 2013
Assets		Ì	
Cash and due from banks	\$	673,972	\$ 713,099
Federal funds sold and securities purchased under agreements to resell		14,813	32,924
Securities:			
Trading, at fair value		61,663	58,846
Available for sale, at fair value (amortized cost of \$1,205,912 and \$1,256,862, respectively)		1,201,778	1,203,143
Held to maturity, at amortized cost (fair value of \$65,631)		65,275	
		1,328,716	1,261,989
Loans held for sale		1,410,873	1,089,039
Non-covered loans, net of unearned income		3,714,837	3,514,646
Allowance for non-covered loan losses		(36,431)	(33,241)
Non-covered loans, net		3,678,406	3,481,405
Two covered rouns, net		3,070,100	3,101,103
Covered loans, net of allowance of \$4,115 and \$1,061, respectively		840,898	1,005,308
Broker-dealer and clearing organization receivables		190,764	119,317
Insurance premiums receivable		27,957	25,597
Deferred policy acquisition costs		22,027	20,991
Premises and equipment, net		201,545	200,706
FDIC indemnification asset		175,114	188,291
Covered other real estate owned		142,174	142,833
Mortgage servicing rights		35,877	20,149
Other assets		336,199	279,745
Goodwill		251,808	251,808
Other intangible assets, net		65,305	70,921
Total assets	\$	9,396,448	\$ 8,904,122
Liabilities and Stockholders Equity			
Deposits:			
Noninterest-bearing	\$	1,829,072	\$ 1,773,749
Interest-bearing	_	4,326,238	 4,949,169
Total deposits		6,155,310	6,722,918
Broker-dealer and clearing organization payables		227,891	129,678
Reserve for losses and loss adjustment expenses		35,146	27,468
Unearned insurance premiums		94,611	88,422
Short-term borrowings		1,187,193	342,087
Notes payable		55,584	56,327
Junior subordinated debentures		67,012	67,012
Other liabilities		176,539	158,288
Total liabilities		7,999,286	7,592,200
Commitments and contingencies (see Notes 11 and 12)		.,,,,,,,,	7,572,200
Stockholders equity:			
Hilltop stockholders equity:			
		114,068	114,068
			,

Preferred stock, \$0.01 par value, 10,000,000 shares authorized; Series B, liquidation value per share of \$1,000; 114,068 shares issued and outstanding											
Common stock, \$0.01 par value, 125,000,000 and 100,000,000 shares authorized; 90,180,699											
and 90,175,688 shares issued and outstanding, respectively		902	902								
Additional paid-in capital		1,387,883	1,388,641								
Accumulated other comprehensive loss		(2,501)	(34,863)								
Accumulated deficit		(103,910)	(157,607)								
Total Hilltop stockholders equity		1,396,442	1,311,141								
Noncontrolling interest		720	781								
Total stockholders equity		1,397,162	1,311,922								
Total liabilities and stockholders equity	\$	9,396,448 \$	8,904,122								

HILLTOP HOLDINGS INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

(Unaudited)

	Three Months	Ended	June 30, 2013	Six Months Ended June 30, 2014 2013			
Interest income:							
Loans, including fees	\$ 92,204	\$	65,213	\$ 171,948	\$	130,099	
Securities:							
Taxable	7,618		6,480	15,206		12,392	
Tax-exempt	1,187		1,189	2,429		2,536	
Federal funds sold and securities purchased under							
agreements to resell	14		35	33		56	
Interest-bearing deposits with banks	317		242	912		575	
Other	3,068		3,009	5,708		5,114	
Total interest income	104,408		76,168	196,236		150,772	
Interest expense:							
Deposits	3,096		3,406	6,855		6,856	
Short-term borrowings	539		591	934		1,104	
Notes payable	632		2,308	1,280		4,630	
Junior subordinated debentures	587		612	1,171		1,220	
Other	1,108		826	2,129		1,276	
Total interest expense	5,962		7,743	12,369		15,086	
Net interest income	98,446		68,425	183,867		135.686	
Provision for loan losses	5,533		11,289	8,775		24,294	
Net interest income after provision for loan losses	92,913		57,136	175,092		111,392	
Noninterest income:							
Net gains from sale of loans and other mortgage production							
income	106,054		142,531	185,165		270,127	
Mortgage loan origination fees	16,983		22,695	29,327		41,588	
Net insurance premiums earned	40,777		38,590	81,096		76,063	
Investment and securities advisory fees and commissions	22,264		25,964	43,599		47,973	
Other	17,203		9,453	34,194		16,760	
Total noninterest income	203,281		239,233	373,381		452,511	
Noninterest expense:							
Employees compensation and benefits	124,445		132,715	230,874		248,905	
Loss and loss adjustment expenses	35,275		48,160	53,612		69,345	
Policy acquisition and other underwriting expenses	11,652		11,627	23,339		22,430	
Occupancy and equipment, net	25,762		20,154	52,100		39,566	
Other	54,078		47,744	103,916		95,145	
Total noninterest expense	251,212		260,400	463,841		475,391	
Income before income taxes	44,982		35,969	84,632		88,512	
Income tax expense	16,294		13,309	30,648		32,479	
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Net income	28,688	22,660	53,984	56,033
Less: Net income attributable to noncontrolling interest	177	568	287	868
Income attributable to Hilltop	28,511	22,092	53,697	55,165
Dividends on preferred stock	1,426	1,149	2,852	1,852
Income applicable to Hilltop common stockholders	\$ 27,085	\$ 20,943 \$	50,845	\$ 53,313
Earnings per common share:				
Basic	\$ 0.30	\$ 0.25 \$	0.56	\$ 0.64
Diluted	\$ 0.30	\$ 0.24 \$	0.56	\$ 0.61
Weighted average share information:				
Basic	89,709	83,490	89,708	83,489
Diluted	90,569	90,294	90,576	90,125

HILLTOP HOLDINGS INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

(Unaudited)

	Three Months	Ended .	June 30.	Six Months Ended June 30,				
	2014		2013	2014		2013		
Net income	\$ 28,688	\$	22,660 \$	53,984	\$	56,033		
Other comprehensive income (loss):								
Unrealized gains (losses) on securities available for sale, net								
of tax of \$7,638, \$(15,249), \$17,221 and \$(14,776)	13,553		(28,320)	32,362		(27,441)		
Comprehensive income (loss)	42,241		(5,660)	86,346		28,592		
Less: comprehensive income attributable to noncontrolling								
interest	177		568	287		868		
Comprehensive income (loss) applicable to Hilltop	\$ 42,064	\$	(6,228) \$	86,059	\$	27,724		

HILLTOP HOLDINGS INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

(in thousands)

(Unaudited)

	Prefei	red	l Stock	Commo	n St	tock	A	Additional Paid-in		cumulated Other nprehensiv&o	ccumulated S	Total Hilltop tockholdersNo	oncontrollingSt	Total tockholders
	Shares		Amount	Shares	An	nount	t	Capital	Inc	ome (Loss)	Deficit	Equity	Interest	Equity
Balance, December 31, 2012	114	Φ.	114,068	83 487	\$	835	¢	1 304 44	Q ¢	8 004 \$	(282,949)\$	1 144 406 9	\$ 2054 \$	1,146,550
Net income	117	Ψ	114,000	05,407	Ψ	033	Ψ	1,304,44	σψ	0,09+ ψ	55,165	55,165	868	56,033
Other comprehensive											23,103	33,103	000	50,055
loss										(27,441)		(27,441)		(27,441)
Stock-based														, , ,
compensation expense								48	0			480		480
Common stock issued														
to board members				4				4	7			47		47
Issuance of restricted														
common stock				465		5		(5)					
Dividends on preferred								(1.05	•			(1.050)		(1.050)
stock								(1,85	2)			(1,852)		(1,852)
Cash distributions to noncontrolling interest													(2,017)	(2,017)
Balance, June 30, 2013	114	\$	114,068	83 056	\$	840	2	1,303,11	2 ¢	(10 347) \$	(227,784)\$	1 170 805 9	. , ,	1,171,800
Datance, June 30, 2013	114	φ	114,000	65,950	φ	040	φ	1,303,11	оф	(17,547)\$	(221,104)\$	1,170,093	ў 903 ф	1,171,000
Balance, December 31,														
2013	114	\$	114,068	90.176	\$	902	\$	1.388.64	1 \$	(34.863)\$	(157,607)\$	1.311.141 5	\$ 781 \$	1,311,922
Net income		7	,	, ,,,,,,,	-		-	-,,		(= 1,000) +	53,697	53,697	287	53,984
Other comprehensive														
income										32,362		32,362		32,362
Stock-based														
compensation expense								1,97	9			1,979		1,979
Common stock issued														
to board members				5				11	5			115		115
Dividends on preferred												(A.O.F:		(0.05-:
stock								(2,85	2)			(2,852)		(2,852)
Cash distributions to													(2.40)	(2.40)
noncontrolling interest	114	Φ	114.069	00 101	Ф	002	Ф	1 207 00	2 ¢	(2.501) 0	(102.010) 6	1 206 442 9	(348)	(348)
Balance, June 30, 2014	114	Э	114,068	90,181	3	902	Ъ	1,387,88	3 \$	(2,501)\$	(103,910)\$	1,396,442	5 /20 \$	1,397,162

HILLTOP HOLDINGS INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(Unaudited)

	Six Months En	nded June	une 30, 2013		
Operating Activities					
Net income	\$ 53,984	\$	56,033		
Adjustments to reconcile net income to net cash provided by (used in) operating activities:					
Provision for loan losses	8,775		24,294		
Depreciation, amortization and accretion, net	(48,612)		(18,032)		
Deferred income taxes	4,842		(11,528)		
Other, net	2,191		533		
Net change in securities purchased under resale agreements			(3,237)		
Net change in trading securities	(2,817)		57,256		
Net change in broker-dealer and clearing organization receivables	(146,643)		(76,430)		
Net change in other assets	(28,818)		34,972		
Net change in broker-dealer and clearing organization payables	177,748		17,281		
Net change in loss and loss adjustment expense reserve	7,678		8,446		
Net change in unearned insurance premiums	6,189		7,813		
Net change in other liabilities	4,645		(37,247)		
Net gains from sale of loans	(185,165)		(270,127)		
Loans originated for sale	(4,927,983)		(6,545,177)		
Proceeds from loans sold	4,782,239		6,769,795		
Net cash provided by (used in) operating activities	(291,747)		14,645		
Investing Activities					
Proceeds from maturities and principal reductions of securities held to maturity	911				
Proceeds from sales, maturities and principal reductions of securities available for sale	97,867		96,069		
Purchases of securities held to maturity	(66,207)		·		
Purchases of securities available for sale	(47,557)		(223,570)		
Net change in loans	68,552		(51,027)		
Purchases of premises and equipment and other assets	(19,815)		(11,417)		
Proceeds from sales of premises and equipment and other real estate owned	38,281		4,859		
Net cash paid for Federal Home Loan Bank and Federal Reserve Bank stock	(31,440)		(21,219)		
Net cash provided by (used in) investing activities	40,592		(206,305)		
Financing Activities					
Net change in deposits	(647,143)		(179,826)		
Net change in short-term borrowings	845,106		275,554		
Proceeds from notes payable	1,000		273,331		
Payments on notes payable	(1,743)		(1,601)		
Dividends paid on preferred stock	(2,768)		(703)		
Net cash distributed to noncontrolling interest	(348)		(2,017)		
Other, net	(187)		(154)		
Net cash provided by financing activities	193,917		91,253		
The cash provided by infancing activities	1,23,911		91,233		
Net change in cash and cash equivalents	(57,238)		(100,407)		
Cash and cash equivalents, beginning of period	746,023		726,460		

Cash and cash equivalents, end of period	\$ 688,785	\$ 626,053
Supplemental Disclosures of Cash Flow Information		
Cash paid for interest	\$ 13,046	\$ 14,889
Cash paid for income taxes, net of refunds	\$ 5,582	\$ 40,949
Supplemental Schedule of Non-Cash Activities		
Conversion of loans to other real estate owned	\$ 34,391	\$ 1,718

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements

(Unaudited)

1. Summary of Significant Accounting and Reporting Policies

Nature of Operations

Hilltop Holdings Inc. (Hilltop and, collectively with its subsidiaries, the Company) is a financial holding company registered under the Bank Holding Company Act of 1956, as amended by the Gramm-Leach-Bliley Act of 1999. On November 30, 2012, Hilltop acquired PlainsCapital Corporation pursuant to a plan of merger whereby PlainsCapital Corporation merged with and into a wholly owned subsidiary of Hilltop (the PlainsCapital Merger), which continued as the surviving entity under the name PlainsCapital Corporation (PlainsCapital).

The Company has two primary operating business units, PlainsCapital and National Lloyds Corporation (NLC). PlainsCapital is a financial holding company, headquartered in Dallas, Texas, that provides, through its subsidiaries, an array of financial products and services. In addition to traditional banking services, PlainsCapital provides residential mortgage lending, investment banking, public finance advisory, wealth and investment management, treasury management, capital equipment leasing, fixed income sales, asset management, and correspondent clearing services. NLC is a property and casualty insurance holding company that provides, through its subsidiaries, fire and homeowners insurance to low value dwellings and manufactured homes primarily in Texas and other areas of the southern United States.

On September 13, 2013 (the Bank Closing Date), PlainsCapital Bank (the Bank) assumed substantially all of the liabilities, including all of the deposits, and acquired substantially all of the assets of Edinburg, Texas-based First National Bank (FNB) from the Federal Deposit Insurance Corporation (the FDIC), as receiver, and reopened former FNB branches acquired from the FDIC under the PlainsCapital Bank name (the FNB Transaction). Pursuant to the Purchase and Assumption Agreement (the P&A Agreement), the Bank and the FDIC entered into loss-share agreements whereby the FDIC agreed to share in the losses of certain covered loans and covered other real estate owned (OREO) that the Bank acquired, as further described in Note 2 to the consolidated financial statements. The fair value of the assets acquired was \$2.2 billion, including \$1.1 billion in covered loans, \$286.2 million in securities, \$135.2 million in covered OREO and \$42.9 million in non-covered loans. The Bank also assumed \$2.2 billion in liabilities, consisting primarily of deposits. The acquisition of FNB s expansive branch network allowed the Bank to increase its presence in Texas to include the Rio Grande Valley, Houston, Corpus Christi, Laredo and El Paso markets, among others.

On March 31, 2014, the Company entered into a definitive merger agreement with SWS Group, Inc. (SWS) providing for the merger of SWS with and into Peruna LLC, a wholly owned subsidiary of Hilltop formed for the purpose of facilitating this transaction. SWS stockholders will receive per share consideration of 0.2496 shares of Hilltop common stock and \$1.94 of cash, equating to \$7.25 per share based on Hilltop s closing price on June 30, 2014. The value of the merger consideration will fluctuate with the market price of Hilltop common stock. The Company intends to fund the cash portion of the consideration through available cash. The merger is subject to customary closing conditions, including regulatory approvals and approval of the stockholders of SWS, and is expected to be completed prior to the end of 2014.

Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States (GAAP), and in conformity with the rules and regulations of the Securities and Exchange Commission (the SEC). In the opinion of management, these financial statements contain all adjustments necessary for a fair statement of the results of the interim periods presented. Accordingly, the financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2013. Results for interim periods are not necessarily indicative of results to be expected for a full year or any future period.

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates regarding the allowance for loan losses, the fair values of financial instruments, the amounts receivable under the loss-share agreements with the FDIC (FDIC Indemnification Asset), reserves for losses and loss adjustment expenses, the mortgage loan indemnification liability, and the potential impairment of assets are particularly subject to change. The Company has applied its critical accounting policies and estimation methods consistently in all periods presented in these consolidated financial statements.

Certain reclassifications have been made to the prior period consolidated financial statements to conform with the current period presentation.

Hilltop owns 100% of the outstanding stock of PlainsCapital. PlainsCapital owns 100% of the outstanding stock of the Bank and 100% of the membership interest in PlainsCapital Equity, LLC. The Bank owns 100% of the outstanding stock of PrimeLending, a PlainsCapital Company (PrimeLending), PCB-ARC, Inc. and RGV-ARC, Inc. The Bank has a 100% membership interest in First Southwest Holdings, LLC (First Southwest) and PlainsCapital Securities, LLC.

Hilltop also owns 100% of NLC, which operates through its wholly owned subsidiaries, National Lloyds Insurance Company (NLIC) and American Summit Insurance Company (ASIC).

PrimeLending owns a 100% membership interest in PrimeLending Ventures Management, LLC, the controlling and sole managing member of PrimeLending Ventures, LLC (Ventures).

The principal subsidiaries of First Southwest are First Southwest Company (FSC), a broker-dealer registered with the SEC and the Financial Industry Regulatory Authority and a member of the New York Stock Exchange, and First Southwest Asset Management, Inc., a registered investment advisor under the Investment Advisors Act of 1940.

The consolidated financial statements include the accounts of the above-named entities. All significant intercompany transactions and balances have been eliminated. Noncontrolling interests have been recorded for minority ownership in entities that are not wholly owned and are presented in compliance with the provisions of Noncontrolling Interest in Subsidiary Subsections of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

PlainsCapital also owns 100% of the outstanding common securities of PCC Statutory Trusts I, II, III and IV (the Trusts), which are not included in the consolidated financial statements under the requirements of the Variable Interest Entities Subsections of the ASC, because the primary beneficiaries of the Trusts are not within the consolidated group.

2. Acquisitions

FNB Transaction

On the Bank Closing Date, the Bank assumed substantially all of the liabilities, including all of the deposits, and acquired substantially all of the assets of FNB from the FDIC in an FDIC-assisted transaction. As part of the P&A Agreement, the Bank and the FDIC entered into loss-share agreements covering future losses incurred on certain acquired loans and OREO. The Company refers to acquired commercial and single family residential loan portfolios and OREO that are subject to the loss-share agreements as covered loans and covered OREO, respectively, and these assets are presented as separate line items in the Company s consolidated balance sheet. Collectively, covered loans and covered OREO are referred to as covered assets.

In accordance with the loss-share agreements, the Bank may be required to make a true-up payment to the FDIC approximately ten years following the Bank Closing Date if the FDIC s initial estimate of losses on covered assets is greater than the actual realized losses. The true-up payment is calculated using a defined formula set forth in the P&A Agreement.

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The FNB Transaction was accounted for using the purchase method of accounting and, accordingly, purchased assets, including identifiable intangible assets and assumed liabilities, were recorded at their respective fair values as of the Bank Closing Date using significant estimates and assumptions to value certain identifiable assets acquired and liabilities assumed. The amounts are subject to adjustments based upon final settlement with the FDIC. The terms of the P&A Agreement provide for the FDIC to indemnify the Bank against claims with respect to liabilities and assets of FNB or any of its affiliates not assumed or otherwise purchased by the Bank and with respect to certain other claims by third parties.

Pro Forma Results of Operations

The operations acquired in the FNB Transaction are included in the Company s operating results beginning September 14, 2013. The purchase of assets and assumption of certain liabilities of FNB from the FDIC, as receiver, was sufficiently significant to require disclosure of historical financial statements and related pro forma financial disclosure. Due to the nature and magnitude of the FNB Transaction, coupled with the federal assistance and protection resulting from the FDIC loss-share agreements, historical financial information of FNB is not relevant to future operations. The Company has omitted certain historical financial information and the related pro forma financial information of FNB pursuant to the guidance provided in Staff Accounting Bulletin Topic 1.K, Financial Statements of Acquired Troubled Financial Institutions (SAB 1:K), and a request for relief granted by the SEC. SAB 1:K provides relief from the requirements of Rule 3-05 of Regulation S-X in certain instances, such as the FNB Transaction, where a registrant engages in an acquisition of a significant amount of assets of a troubled financial institution for which audited financial statements are not reasonably available and in which federal assistance is so persuasive as to substantially reduce the relevance of such information to an assessment of future operations.

3. Fair Value Measurements

Fair Value Measurements and Disclosures

The Company determines fair values in compliance with The Fair Value Measurements and Disclosures Topic of the ASC (the Fair Value Topic). The Fair Value Topic defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. The Fair Value Topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The Fair Value Topic assumes that transactions upon which fair value measurements are based occur in the principal market for the asset or liability being measured. Further, fair value measurements made under the Fair Value Topic exclude transaction costs and are not the result of forced transactions.

The Fair Value Topic creates a fair value hierarchy that classifies fair value measurements based upon the inputs used in valuing the assets or liabilities that are the subject of fair value measurements. The fair value hierarchy gives the highest priority to quoted prices in active markets for

identical assets or liabilities and the lowest priority to unobservable inputs, as indicated below.

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets or liabilities that the Company can access at the measurement date.
- Level 2 Inputs: Observable inputs other than Level 1 prices. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates, yield curves, prepayment speeds, default rates, credit risks, loss severities, etc.), and inputs that are derived from or corroborated by market data, among others.
- Level 3 Inputs: Unobservable inputs that reflect an entity s own assumptions about the assumptions that market participants would use in pricing the assets or liabilities. Level 3 inputs include pricing models and discounted cash flow techniques, among others.

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Fair Value Option

The Company has elected to measure substantially all of PrimeLending s mortgage loans held for sale and retained mortgage servicing rights (MSR) at fair value, under the provisions of the Fair Value Option. The Company elected to apply the provisions of the Fair Value Option to these items so that it would have the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. The Company determines the fair value of the financial instruments accounted for under the provisions of the Fair Value Option in compliance with the provisions of the Fair Value Topic of the ASC discussed above.

At June 30, 2014, the aggregate fair value of PrimeLending s mortgage loans held for sale accounted for under the Fair Value Option was \$1.41 billion, and the unpaid principal balance of those loans was \$1.35 billion. At December 31, 2013, the aggregate fair value of PrimeLending s mortgage loans held for sale accounted for under the Fair Value Option was \$1.09 billion, and the unpaid principal balance of those loans was \$1.07 billion. The interest component of fair value is reported as interest income on loans in the accompanying consolidated statements of operations.

The Company holds a number of financial instruments that are measured at fair value on a recurring basis, either by the application of the Fair Value Option or other authoritative pronouncements. The fair values of those instruments are determined primarily using Level 2 inputs. Those inputs include quotes from mortgage loan investors and derivatives dealers and data from independent pricing services.

The following tables present information regarding financial assets and liabilities measured at fair value on a recurring basis (in thousands).

	evel 1 nputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
<u>June 30, 2014</u>				
Trading securities	\$ 35 \$	61,628	\$	\$ 61,663
Available for sale securities	24,653	1,113,306	63,819	1,201,778
Loans held for sale		1,400,464	10,409	1,410,873
Derivative assets		35,454		35,454
Mortgage servicing rights asset			35,877	35,877
Trading liabilities		48		48
Derivative liabilities		13,847	6,300	20,147
	evel 1	Level 2 Inputs	Level 3 Inputs	Total Fair Value

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December 31, 2013				
Trading securities	\$ 33 \$	58,813	\$	\$ 58,846
Available for sale securities	22,079	1,121,011	60,053	1,203,143
Loans held for sale		1,061,310	27,729	1,089,039
Derivative assets		23,564		23,564
Mortgage servicing rights asset			20,149	20,149
Trading liabilities		46		46
Derivative liabilities		139	5,600	5,739

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The following tables include a roll forward for those financial instruments measured at fair value using Level 3 inputs (in thousands).

	Balance at eginning of Period	Purchases/ Additions	Sales/ Reductions	Total Gain (Realized on Included in Net Income	Uni In		I	Balance at End of Period
Three months ended						, ,		
June 30, 2014								
Available for sale securities	\$ 64,098	\$	\$	\$ 616	\$	(895)	\$	63,819
Loans held for sale	26,826	5,522	(24,009)	2,070				10,409
Mortgage servicing rights								
asset	29,939	7,376		(1,438)				35,877
Derivative liabilities	(5,950)			(350)				(6,300)
Total	\$ 114,913	\$ 12,898	\$ (24,009)	\$ 898	\$	(895)	\$	103,805
Six months ended June 30, 2014								
Available for sale securities	\$ 60,053	\$	\$	\$ 1,209	\$	2,557	\$	63,819
Loans held for sale	27,729	10,422	(29,603)	1,861		,		10,409
Mortgage servicing rights								
asset	20,149	14,808		920				35,877
Derivative liabilities	(5,600)			(700)				(6,300)
Total	\$ 102,331	\$ 25,230	\$ (29,603)	\$ 3,290	\$	2,557	\$	103,805
Three months ended								
June 30, 2013								
Available for sale securities	\$ 58,801	\$	\$	\$ 531	\$	(3,822)	\$	55,510
Mortgage servicing rights								
asset	4,430	2,180		501				7,111
Derivative liabilities	(4,714)			(225)				(4,939)
Total	\$ 58,517	\$ 2,180	\$	\$ 807	\$	(3,822)	\$	57,682
Six months ended June 30, 2013								
Available for sale securities	\$ 56,277	\$	\$	\$ 1,043	\$	(1,810)	\$	55,510
Mortgage servicing rights						,		
asset	2,080	4,305		726				7,111
Derivative liabilities	(4,490)			(449)				(4,939)
Total	\$ 53,867	\$ 4,305	\$	\$ 1,320	\$	(1,810)	\$	57,682
		-				,		

All net realized and unrealized gains (losses) in the tables above are reflected in the accompanying consolidated financial statements. The unrealized gains (losses) relate to financial instruments still held at June 30, 2014. The available for sale securities noted in the table above reflect Hilltop s note receivable and warrant to purchase common stock of SWS as discussed in Note 4 to the consolidated financial statements.

For Level 3 financial instruments measured at fair value on a recurring basis at June 30, 2014, the significant unobservable inputs used in the fair value measurements were as follows.

Financial instrument	Valuation Technique	Unobservable Input	Weighted Average / Range
Available for sale securities - note receivable	Discounted cash flow	Discount rate	8.3%
Available for sale securities - warrant	Binomial model	SWS common stock price volatility	24.0%
Loans held for sale	Discounted cash flow / Market comparable	Projected price	86 - 90%
	5		40.00
Mortgage servicing rights asset	Discounted cash flow	Constant prepayment rate	10.32%
		Discount rate	11.11%
5	5		44 •00
Derivative liabilities	Discounted cash flow	Discount rate Time to receive full payment of cash flows	14 - 28% 10.75 - 14.0 years

Hilltop s note receivable is valued using a cash flow model that estimates yield based on comparable securities in the market. The interest rate used to discount cash flows is the most significant unobservable input. An increase or decrease in the discount rate would result in a corresponding decrease or increase, respectively, in the fair value measurement of the note receivable.

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The warrant is valued utilizing a binomial model. The underlying SWS common stock price and its related volatility, an unobservable input, are the most significant inputs into the model, and, therefore, decreases or increases to the SWS common stock price would result in a significant change in the fair value measurement of the warrant.

The fair value of certain loans held for sale that are either non-standard (i.e. loans that cannot be sold through normal sale channels) or non-performing is measured using unobservable inputs. The fair value of such loans is generally based upon estimates of expected cash flows using unobservable inputs including listing prices of comparable assets, uncorroborated expert opinions, and/or management s knowledge of underlying collateral.

The MSR asset is valued by projecting net servicing cash flows, which are then discounted to estimate the fair value. The fair value of the MSR asset is impacted by a variety of factors. Prepayment rates and discount rates, the most significant unobservable inputs, are discussed further in Note 7 to the consolidated financial statements.

Derivative liabilities in the tables above include a derivative option agreement (Fee Award Option) entered into by First Southwest and valued using discounted cash flows and probability of exercise.

The Company had no transfers between Levels 1 and 2 during the periods presented.

The following tables present the changes in fair value for instruments that are reported at fair value under the Fair Value Option (in thousands).

		Changes i	n Fair Value for .	Assets a	and Liabilities	Report	ted at Fair Valu	ue under I	Fair Valu	e Opti	on
		Three Mo	onths Ended June	e 30, 20	14		Three Mo	onths End	ed June 3	0, 201	3
			Other		Total			Oth	er		Total
		Net	Noninterest	C	hanges in		Net	Nonint	erest	Cł	nanges in
	Gair	ns (Losses)	Income	F	air Value	Gai	ns (Losses)	Incor	ne	Fa	ir Value
Loans held for sale	\$	35,651	\$	\$	35,651	\$	(36,203)	\$		\$	(36,203)
Mortgage servicing rights											
asset		(1,438)			(1,438)		501				501
Time deposits									4		4

Changes in Fair Value for Assets and Liabilities Reported at Fair Value under Fair Value Option Six Months Ended June 30, 2014 Six Months Ended June 30, 2013

			Other		Total			Other	•		Total
		Net	Noninterest		hanges in		Net	Noninter	rest		hanges in
	Gai	ns (Losses)	Income	F	air Value	Gai	ns (Losses)	Incom	e	F	air Value
Loans held for sale	\$	40,169	\$	\$	40,169	\$	(41,641)	\$		\$	(41,641)
Mortgage servicing asset		920			920		726				726
Time deposits									12		12

The Company also determines the fair value of certain assets and liabilities on a non-recurring basis. In addition, facts and circumstances may dictate a fair value measurement when there is evidence of impairment. Assets and liabilities measured on a non-recurring basis include the items discussed below.

Impaired Loans The Company reports impaired loans based on the underlying fair value of the collateral through specific allowances within the allowance for loan losses. Purchased credit impaired (PCI) loans with a fair value of \$172.9 million and \$822.8 million were acquired by the Company upon completion of the PlainsCapital Merger and the FNB Transaction, respectively. Substantially all PCI loans acquired in the FNB Transaction are covered by FDIC loss-share agreements. The fair value of PCI loans was determined using Level 3 inputs, including estimates of expected cash flows that incorporated significant unobservable inputs regarding default rates, loss severity rates assuming default, prepayment speeds and estimated collateral values. At June 30, 2014, these inputs included estimated weighted average default rates, loss severity rates and prepayment speed assumptions of 51%, 45% and 0%, respectively, for those PCI loans acquired in the PlainsCapital Merger and 62%, 39% and 7%, respectively, for those PCI loans acquired in the FNB Transaction. The resulting weighted average expected loss on PCI loans associated with the PlainsCapital Merger and the FNB Transaction was 23% and 24%, respectively.

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The Company obtains updated appraisals of the fair value of collateral securing impaired collateral dependent loans at least annually, in accordance with regulatory guidelines. The Company also reviews the fair value of such collateral on a quarterly basis. If the quarterly review indicates that the fair value of the collateral may have deteriorated, the Company will order an updated appraisal of the fair value of the collateral. Since the Company obtains updated appraisals when evidence of a decline in the fair value of collateral exists, it typically does not adjust appraised values.

Other Real Estate Owned The Company reports OREO at fair value less estimated cost to sell. Any excess of recorded investment over fair value, less cost to sell, is charged against either the allowance for loan losses or the related PCI pool discount when property is initially transferred to OREO. Subsequent to the initial transfer to OREO, downward valuation adjustments are charged against earnings. The Company determines fair value primarily using independent appraisals of OREO properties. The resulting fair value measurements are classified as Level 2 or Level 3 inputs, depending upon the extent to which unobservable inputs determine the fair value measurement. The Company considers a number of factors in determining the extent to which specific fair value measurements utilize unobservable inputs, including, but not limited to, the inherent subjectivity in appraisals, the length of time elapsed since the receipt of independent market price or appraised value, and current market conditions. At June 30, 2014, the most significant unobservable input used in the determination of fair value of OREO was a discount to independent appraisals for estimated holding periods of OREO properties. Such discount was 1% per month for estimated holding periods of 6 to 24 months. Level 3 inputs were used to determine the fair value of a large group of smaller balance properties that were acquired in the FNB Transaction. In the FNB Transaction, the Bank acquired OREO of \$135.2 million, all of which is covered by FDIC loss-share agreements. At June 30, 2014 and December 31, 2013, the estimated fair value of covered OREO was \$142.2 million and \$142.8 million, respectively, and the underlying fair value measurements utilize Level 2 and Level 3 inputs. The fair value of non-covered OREO at June 30, 2014 and December 31, 2013 was \$4.4 million and \$4.8 million, respectively, and is included in other assets within the consolidated balance sheets. During the reported periods, all fair value measurements for non-covered OREO utilized Le

The following table presents information regarding certain assets and liabilities measured at fair value on a non-recurring basis for which a change in fair value has been recorded during reporting periods subsequent to initial recognition (in thousands).

	Level 1	Level 2	Level 3		Total	otal Gains (I ree Months l	,	Fotal Gains (I Six Months Ei	,
	Inputs	Inputs	Inputs	F	Fair Value	2014	2013	2014	2013
June 30, 2014									
Non-covered impaired									
loans	\$	\$	\$ 29,993	\$	29,993	\$ (222)	\$ (228)	\$ (437)	\$ (659)
Covered impaired loans			133,325		133,325	(1,341)		(3,032)	
Non-covered other real									
estate owned						(9)	(30)	(111)	(190)
Covered other real estate									
owned		18,186	34,126		52,312	(2,528)		(2,959)	

The Fair Value of Financial Instruments Subsection of the ASC requires disclosure of the fair value of financial assets and liabilities, including the financial assets and liabilities previously discussed. The methods for determining estimated fair value for financial assets and liabilities is described in detail in Note 3 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The following tables present the carrying values and estimated fair values of financial instruments not measured at fair value on either a recurring or non-recurring basis (in thousands).

						Estimated	Fair Value		
		Carrying		Level 1		Level 2	Level 3		TD 4 . 1
June 30, 2014		Amount		Inputs		Inputs	Inputs		Total
Financial assets:									
Cash and cash equivalents	\$	688,785	\$	688,785	\$		\$	\$	688,785
•	Ф	65,275	Ф	000,703	Ф	65,631	Φ	Ф	65,631
Held to maturity securities							2 246 007		
Non-covered loans, net		3,678,406				356,907	3,346,987		3,703,894
Covered loans, net		840,898					902,588		902,588
Broker-dealer and clearing organization									
receivables		190,764				190,764			190,764
FDIC indemnification asset		175,114					175,114		175,114
Other assets		63,843				42,383	21,460		63,843
Financial liabilities:									
Deposits		6,155,310				6,160,913			6,160,913
Broker-dealer and clearing organization									
payables		227,891				227,891			227,891
Short-term borrowings		1,187,193				1,187,193			1,187,193
Debt		122,596				115,856			115,856
Other liabilities		2,834				2,834			2,834

			Estimated	Fair Value	
	Carrying	Level 1	Level 2	Level 3	
	Amount	Inputs	Inputs	Inputs	Total
<u>December 31, 2013</u>					
Financial assets:					
Cash and cash equivalents	\$ 746,023	\$ 746,023	\$	\$	\$ 746,023
Non-covered loans, net	3,481,405		281,712	3,119,319	3,401,031
Covered loans, net	1,005,308			997,371	997,371
Broker-dealer and clearing organization					
receivables	119,317		119,317		119,317
FDIC indemnification asset	188,291			188,291	188,291
Other assets	66,055		43,946	22,109	66,055
Financial liabilities:					
Deposits	6,722,019		6,722,909		6,722,909
Broker-dealer and clearing organization					
payables	129,678		129,678		129,678
Short-term borrowings	342,087		342,087		342,087
Debt	123,339		114,671		114,671

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Other liabilities 3,362 3,362 3,362

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

4. Securities

The amortized cost and fair value of securities, excluding trading securities, are summarized as follows (in thousands).

		Availabl	e for S	ale	
	Amortized Cost	Gross Unrealized Gains		Gross Unrealized Losses	Fair Value
June 30, 2014					
U.S. Treasury securities	\$ 63,692	\$ 164	\$	(34)	\$ 63,822
U.S. government agencies:					
Bonds	654,513	1,485		(20,899)	635,099
Residential mortgage-backed securities	55,895	2,008		(399)	57,504
Collateralized mortgage obligations	110,909	302		(4,081)	107,130
Corporate debt securities	95,704	5,659		(108)	101,255
States and political subdivisions	148,255	1,470		(1,894)	147,831
Commercial mortgage-backed securities	597	68			665
Equity securities	20,396	4,257			24,653
Note receivable	43,883	6,038			49,921
Warrant	12,068	1,830			13,898
Totals	\$ 1,205,912	\$ 23,281	\$	(27,415)	\$ 1,201,778

		Availabl	e for Sa	ale	
	Amortized Cost	Unrealized Gains		Unrealized Losses	Fair Value
<u>December 31, 2013</u>					
U.S. Treasury securities	\$ 43,684	\$ 82	\$	(238)	\$ 43,528
U.S. government agencies:					
Bonds	717,909	550		(55,727)	662,732
Residential mortgage-backed securities	59,936	735		(584)	60,087
Collateralized mortgage obligations	124,502	349		(4,390)	120,461
Corporate debt securities	72,376	4,610		(378)	76,608
States and political subdivisions	162,955	388		(6,508)	156,835
Commercial mortgage-backed securities	691	69			760
Equity securities	20,067	2,012			22,079
Note receivable	42,674	5,235			47,909
Warrant	12,068	76			12,144
Totals	\$ 1,256,862	\$ 14,106	\$	(67,825)	\$ 1,203,143

	Held to M	Iaturity
Amortized	Unrealized	Unrealized

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	Cost	Gains	Losses	Fair Value
June 30, 2014				
U.S. government agencies:				
Residential mortgage-backed securities	\$ 31,048	\$ 384	\$ (1)	\$ 31,431
Collateralized mortgage obligations	29,821		(14)	29,807
States and political subdivisions	4,406	7	(20)	4,393
Totals	\$ 65,275	\$ 391	\$ (35)	\$ 65,631

Available for sale securities includes 1,475,387 shares of SWS common stock, a \$50.0 million aggregate principal amount note issued by SWS and a warrant to purchase 8,695,652 shares of SWS common stock. SWS issued the note in July 2011 under a credit agreement pursuant to a senior unsecured loan from Hilltop. The note bears interest at a rate of 8.0% per annum, is prepayable by SWS subject to certain conditions after three years, and has a maturity of five years. The warrant provides for the purchase of 8,695,652 shares of SWS common stock at an exercise price of \$5.75 per share, subject to anti-dilution adjustments. If the warrant was fully exercised, Hilltop would beneficially own 24.4% of SWS.

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Information regarding securities that were in an unrealized loss position is shown in the following tables (dollars in thousands).

		Jun	e 30, 2014				December 31, 2013			
	Number of Securities	Foi	r Value	_	realized Losses	Number of Securities	17	air Value	_	realized Losses
Available for Sale	Securities	гаі	r value		Losses	Securities	Г	air value		Losses
U.S. treasury securities:										
Unrealized loss for less than twelve										
months	3	\$	6,396	\$	26	6	\$	12,748	\$	238
Unrealized loss for twelve months or	5	Ψ	0,570	Ψ	20	O .	Ψ	12,740	Ψ	230
longer	1		2,010		8					
ionger	4		8,406		34	6		12,748		238
U.S. government agencies:			0,100		٥.			12,7 10		200
Bonds:										
Unrealized loss for less than twelve										
months	1		9,987		13	35		526,817		45,274
Unrealized loss for twelve months or			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							-,
longer	31		487,164		20,886	5		90,931		10,453
8	32		497,151		20,899	40		617,748		55,727
Residential mortgage-backed securities:			,		.,					, .
Unrealized loss for less than twelve										
months	1		1,593		58	2		2,194		54
Unrealized loss for twelve months or										
longer	3		9,356		341	3		9,309		530
	4		10,949		399	5		11,503		584
Collateralized mortgage obligations:										
Unrealized loss for less than twelve										
months	2		13,128		24	7		84,054		4,320
Unrealized loss for twelve months or										
longer	8		68,301		4,057	2		4,995		70
	10		81,429		4,081	9		89,049		4,390
Corporate debt securities:										
Unrealized loss for less than twelve										
months						7		10,754		378
Unrealized loss for twelve months or										
longer	1		1,889		108					
	1		1,889		108	7		10,754		378
States and political subdivisions:										
Unrealized loss for less than twelve										
months	12		8,846		49	46		30,245		669
Unrealized loss for twelve months or										
longer	119		80,555		1,845	150		96,882		5,839
	131		89,401		1,894	196		127,127		6,508
Total available for sale:										
Unrealized loss for less than twelve	10		20.050		150	102		(((010		50.000
months	19		39,950		170	103		666,812		50,933
Unrealized loss for twelve months or	1/2		(40.275		27.245	160		202 117		16 000
longer	163	ď	649,275	¢.	27,245	160	¢.	202,117	¢.	16,892
	182	\$	689,225	\$	27,415	263	\$	868,929	\$	67,825

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		Ju	ne 30, 2014				December 31, 2013	3
	Number of Securities	Fair Value		Unrealized Losses		Number of Securities	Fair Value	Unrealized Losses
Held to Maturity								
U.S. government agencies:								
Residential mortgage-backed securities:								
Unrealized loss for less than twelve months	1	\$	2,029	\$	1		\$	\$
Unrealized loss for twelve months or longer								
	1		2,029		1			
Collateralized mortgage obligations:								
Unrealized loss for less than twelve months	1		29,807		14			
Unrealized loss for twelve months or longer								
	1		29,807		14			
States and political subdivisions:								
Unrealized loss for less than twelve months	6		3,327		20			
Unrealized loss for twelve months or longer								
_	6		3,327		20			
Total held to maturity:								
Unrealized loss for less than twelve months	8		35,163		35			
Unrealized loss for twelve months or longer								
	8	\$	35,163	\$	35		\$	\$

During the three and six months ended June 30, 2014 and 2013, the Company did not record any other-than-temporary impairments. While all of the investments are monitored for potential other-than-temporary impairment, the Company s analysis and experience indicate that these available for sale investments generally do not present a significant risk of other-than-temporary-impairment, as fair value should recover over time. Factors considered in the Company s analysis

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

include the reasons for the unrealized loss position, the severity and duration of the unrealized loss position, credit worthiness, and forecasted performance of the investee. While some of the securities held in the investment portfolio have decreased in value since the date of acquisition, the severity of loss and the duration of the loss position are not believed to be significant enough to warrant other-than-temporary impairment of the securities. The Company does not intend, nor is it likely that the Company will be required, to sell these securities before the recovery of the cost basis. Therefore, management does not believe any other-than-temporary impairments exist at June 30, 2014.

Expected maturities may differ from contractual maturities because certain borrowers may have the right to call or prepay obligations with or without penalties. The amortized cost and fair value of securities, excluding trading and available for sale equity securities and the available for sale warrant, at June 30, 2014 are shown by contractual maturity below (in thousands).

	Available	ale	Held to M	ity		
	Amortized		Amortized			
	Cost		Fair Value	Cost		Fair Value
Due in one year or less	\$ 133,456	\$	133,611	\$	\$	
Due after one year through five						
years	120,411		130,803			
Due after five years through ten						
years	71,929		74,513	264		264
Due after ten years	680,251		659,001	4,142		4,129
	1,006,047		997,928	4,406		4,393
Residential mortgage-backed						
securities	55,895		57,504	31,048		31,431
Collateralized mortgage obligations	110,909		107,130	29,821		29,807
Commercial mortgage-backed						
securities	597		665			
	\$ 1,173,448	\$	1,163,227	\$ 65,275	\$	65,631

The Company realized net gains from its trading securities portfolio of \$0.8 million and \$1.4 million during the three and six months ended June 30, 2014, respectively, and net losses of \$1.5 million and \$2.7 million during the three and six months ended June 30, 2013, respectively, which are recorded as a component of other noninterest income within the consolidated statements of operations.

Securities with a carrying amount of \$1.0 billion (with a fair value of \$983.1 million and \$938.1 million, respectively) at both June 30, 2014 and December 31, 2013, were pledged to secure public and trust deposits, federal funds purchased and securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

Mortgage-backed securities and collateralized mortgage obligations consist principally of Government National Mortgage Association (GNMA), Federal National Mortgage Association (FNMA) and Federal Home Loan Mortgage Corporation (FHLMC) pass-through and participation certificates. GNMA securities are guaranteed by the full faith and credit of the United States, while FNMA and FHLMC securities are fully guaranteed by those respective United States government-sponsored agencies, and conditionally guaranteed by the full faith and credit of the United States.

At June 30, 2014 and December 31, 2013, NLC had investments on deposit in custody for various state insurance departments with carrying values of \$8.6 million and \$9.4 million, respectively.

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

5. Non-Covered Loans and Allowance for Non-Covered Loan Losses

Non-covered loans refer to loans not covered by the FDIC loss-share agreements. Covered loans are discussed in Note 6 to the consolidated financial statements. Non-covered loans summarized by portfolio segment are as follows (in thousands).

	June 30, 2014	December 31, 2013			
Commercial and industrial	\$ 1,681,655	\$	1,637,266		
Real estate	1,586,535		1,457,253		
Construction and land development	391,611		364,551		
Consumer	55,036		55,576		
	3,714,837		3,514,646		
Allowance for non-covered loan losses	(36,431)		(33,241)		
Total non-covered loans, net of allowance	\$ 3,678,406	\$	3,481,405		

The Bank has lending policies in place with the goal of establishing an asset portfolio that will provide a return on stockholders equity sufficient to maintain capital to assets ratios that meet or exceed established regulations. Loans are underwritten with careful consideration of the borrower s financial condition, the specific purpose of the loan, the primary sources of repayment and any collateral pledged to secure the loan.

Underwriting procedures address financial components based on the size or complexity of the credit. The financial components include, but are not limited to, current and projected cash flows, shock analysis and/or stress testing, and trends in appropriate balance sheet and statement of operations ratios. Collateral analysis includes a complete description of the collateral, as well as determining values, monitoring requirements, loan to value ratios, concentration risk, appraisal requirements and other information relevant to the collateral being pledged. Guarantor analysis includes liquidity and cash flow analysis based on the significance the guarantors are expected to serve as secondary repayment sources. The Bank s underwriting standards are governed by adherence to its loan policy. The loan policy provides for specific guidelines by portfolio segment, including commercial and industrial, real estate, construction and land development, and consumer loans. Within each individual portfolio segment, permissible and impermissible loan types are explicitly outlined. Within the loan types, minimum requirements for the underwriting factors listed above are provided.

The Bank maintains a loan review department that reviews credit risk in response to both external and internal factors that potentially impact the performance of either individual loans or the overall loan portfolio. The loan review process reviews the creditworthiness of borrowers and determines compliance with the loan policy. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel. Results of these reviews are presented to management and the Bank s board of directors.

In connection with the PlainsCapital Merger and the FNB Transaction, the Company acquired non-covered loans both with and without evidence of credit quality deterioration since origination. The following table presents the carrying values and the outstanding balances of the non-covered PCI loans (in thousands).

	June 30, 2014	December 31, 2013
Carrying amount	\$ 60,787	\$ 100,392
Outstanding balance	83,534	141,983
	10	
	19	

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Changes in the accretable yield for the non-covered PCI loans were as follows (in thousands).

	Three Months	Ended J	une 30,	Six Months F	ne 30,	
	2014		2013	2014		2013
Balance, beginning of period	\$ 17,713	\$	26,246 \$	17,601	\$	17,553
Increases in expected cash flows	6,141		141	9,616		12,137
Disposals of loans	(3,581)		(1,806)	(4,184)		(1,832)
Accretion	(8,369)		(4,463)	(11,129)		(7,740)
Balance, end of period	\$ 11,904	\$	20,118 \$	11,904	\$	20,118

The remaining nonaccretable difference for non-covered PCI loans was \$24.0 million and \$38.6 million at June 30, 2014 and December 31, 2013, respectively.

Impaired loans exhibit a clear indication that the borrower s cash flow may not be sufficient to meet principal and interest payments, which is generally when a loan is 90 days past due unless the asset is both well secured and in the process of collection.

Non-covered impaired loans include non-accrual loans, troubled debt restructurings (TDRs), PCI loans and partially charged-off loans. The amounts shown in following tables include loans accounted for on an individual basis, as well as acquired loans accounted for in pools (Pooled Loans). For Pooled Loans, the recorded investment with allowance and the related allowance consider impairment measured at the pool level. Non-covered impaired loans are summarized by class in the following tables (in thousands).

	Unpaid			Recorded	Recorded			Total Recorded Investment		
	Pr	Contractual Principal Balance		Investment with No Allowance		Investment with Allowance				Related Allowance
<u>June 30, 2014</u>										
Commercial and industrial:										
Secured	\$	50,056	\$	9,060	\$	15,514	\$	24,574	\$	3,268
Unsecured		5,411		504				504		
Real estate:										
Secured by commercial properties		31,715		10,286		14,116		24,402		492
Secured by residential properties		5,896		2,898		1,199		4,097		59
Construction and land development:										
Residential construction loans										
Commercial construction loans and land										
development		17,731		10,313		553		10,866		65
Consumer		6,852		483		2,606		3,089		111
	\$	117,661	\$	33,544	\$	33,988	\$	67,532	\$	3,995

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	Unpaid Contractual Principal Balance		Recorded nvestment with No Allowance	Recorded Investment with Allowance			Total Recorded Investment	Related Allowance
December 31, 2013								
Commercial and industrial:								
Secured	\$	63,636	\$ 21,540	\$	17,147	\$	38,687	\$ 3,126
Unsecured		11,865	336		1,204		1,540	15
Real estate:								
Secured by commercial properties		49,437	20,317		16,070		36,387	339
Secured by residential properties		5,407	1,745		1,648		3,393	39
Construction and land development:								
Residential construction loans		33						
Commercial construction loans and land								
development		48,628	15,337		4,592		19,929	39
Consumer		7,946	4,509				4,509	
	\$	186,952	\$ 63,784	\$	40,661	\$	104,445	\$ 3,558
			20					

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Average investment in non-covered impaired loans is summarized by class in the following table (in thousands).

	Three Months 2014	Ended	June 30, 2013	Six Months E 2014	nded J	une 30, 2013
Commercial and industrial:	2011		2015	2011		2010
Secured	\$ 29,852	\$	61,715	\$ 31,631	\$	61,365
Unsecured	865		2,385	1,022		2,697
Real estate:						
Secured by commercial properties	27,120		49,687	30,395		51,835
Secured by residential properties	4,541		7,131	3,745		6,446
Construction and land development:						
Residential construction loans						354
Commercial construction loans and land development	13,313		26,681	15,398		29,776
Consumer	3,410		69	3,799		72
	\$ 79,101	\$	147,668	\$ 85,990	\$	152,545

Non-covered non-accrual loans, excluding those classified as held for sale, are summarized by class in the following table (in thousands).

	June 30, 2014	December 31, 2013
Commercial and industrial:		
Secured	\$ 14,258	\$ 15,430
Unsecured	504	1,300
Real estate:		
Secured by commercial properties	485	2,638
Secured by residential properties	1,887	398
Construction and land development:		
Residential construction loans		
Commercial construction loans and land development	863	112
Consumer		
	\$ 17,997	\$ 19,878

At June 30, 2014 and December 31, 2013, non-covered non-accrual loans included non-covered PCI loans of \$11.3 million and \$15.8 million, respectively, for which discount accretion has been suspended because the extent and timing of cash flows from these non-covered PCI loans can no longer be reasonably estimated. In addition to the non-covered non-accrual loans in the table above, \$3.9 million and \$3.5 million of real estate loans secured by residential properties and classified as held for sale were in non-accrual status at June 30, 2014 and December 31, 2013, respectively.

Interest income recorded on non-covered accruing impaired loans and on non-covered non-accrual loans was \$1.1 million and \$2.5 million for the three and six months ended June 30, 2014, respectively. Interest income recorded on non-covered accruing impaired loans and on non-covered non-accrual loans for the three and six months ended June 30, 2013 was nominal.

The Bank classifies loan modifications as TDRs when it concludes that it has both granted a concession to a debtor and that the debtor is experiencing financial difficulties. Loan modifications are typically structured to create affordable payments for the debtor and can be achieved in a variety of ways. The Bank modifies loans by reducing interest rates

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

and/or lengthening loan amortization schedules. The Bank also reconfigures a single loan into two or more loans (A/B Note). The typical A/B Note restructure results in a bad loan which is charged off and a good loan or loans the terms of which comply with the Bank s customary underwriting policies. The debt charged off on the bad loan is not forgiven to the debtor.

Information regarding TDRs granted is shown in the following tables (in thousands). There were no TDRs granted for the three months ended June 30, 2014. At June 30, 2014, the Bank had no unadvanced commitments to borrowers whose loans have been restructured in TDRs. At December 31, 2013, the Bank had \$0.5 million in such unadvanced commitments.

Six months ended June 30, 2014			
Commercial and industrial:			
Secured	\$ \$	\$ \$	S
Unsecured			
Real estate:			
Secured by commercial properties		336	336
Secured by residential properties		258	258
Construction and land development:			
Residential construction loans			
Commercial construction loans and land			
development		138	138
Consumer			
	\$ \$	\$ 732	732

Three months ended June 30, 2013			
Commercial and industrial:			
Secured	\$ \$	\$ 9,853	\$ 9,853
Unsecured			
Real estate:			
Secured by commercial properties			
Secured by residential properties			
Construction and land development:			
Residential construction loans			
Commercial construction loans and land			
development			
Consumer			
	\$ \$	\$ 9,853	\$ 9,853

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		Recorded Investment in Loans Modified by								
		Interest Rate	•	nent Term		Total				
	A/B Note	Adjustment	Ex	tension	Me	odification				
Six months ended June 30, 2013										
Commercial and industrial:										
Secured	\$	\$	\$	9,858	\$	9,858				
Unsecured										
Real estate:										
Secured by commercial properties				272		272				
Secured by residential properties				1,047		1,047				
Construction and land development:										
Residential construction loans										
Commercial construction loans and land										
development				603		603				
Consumer										
	\$	\$	\$	11,780	\$	11,780				
		22								
		22								

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

There were no TDRs granted in the twelve months preceding June 30, 2014 and 2013, for which a payment was at least 30 days past due in the three and six months ended June 30, 2014 and 2013, respectively.

An analysis of the aging of the Bank s non-covered loan portfolio is shown in the following tables (in thousands).

June 30, 2014								е
June 30, 2014								
Secured	\$ 14,705 \$	891 \$	1,690 \$	17,286 \$	1,545,510 \$	21,086 \$	1,583,882 \$	1
Real estate:								
Secured by residential								
properties	482	1,090	467	2,039	455,149	2,304	459,492	
Residential construction	2.176			2.176	69.290		70.456	
loans	2,176			2,176	68,280		70,456	
Consumer	241	55		296	51,651	3,089	55,036	

	 Past Due 9 Days	 ns Past Due -89 Days	 		Pas	Total et Due Loans	Current Loans	PCI Loans	Total Loans	P	uing Loans ast Due nys or More
December 31, 2013											
Commercial and											
industrial:											
Secured	\$ 2,171	\$ 277	\$	1,354	\$	3,802	\$ 1,492,793	\$ 35,372	\$ 1,531,967	\$	272
Unsecured	333	9		60		402	103,453	1,444	105,299		59
Real estate:											
Secured by commercial											
properties	192			132		324	1,044,437	36,255	1,081,016		
Secured by residential											
properties	1,045	36		203		1,284	371,958	2,995	376,237		203
Construction and land											
development:											
Residential construction											
loans	415					415	64,664		65,079		

Commercial construction loans and land

round und rund								
development	41	881	112	1,034	278,621	19,817	299,472	
Consumer	201	60		261	50,806	4,509	55,576	
	\$ 4,398 \$	1,263 \$	1,861 \$	7,522 \$	3,406,732 \$	100,392 \$	3,514,646 \$	534

Management tracks credit quality trends on a quarterly basis related to: (i) past due levels, (ii) non-performing asset levels, (iii) classified loan levels, (iv) net charge-offs, and (v) general economic conditions in the state and local markets.

The Bank utilizes a risk grading matrix to assign a risk grade to each of the loans in its portfolio. A risk rating is assigned based on an assessment of the borrower s management, collateral position, financial capacity, and economic factors. The general characteristics of the various risk grades are described below.

Pass Pass loans present a range of acceptable risks to the Bank. Loans that would be considered virtually risk-free are rated Pass low risk. Loans that exhibit sound standards based on the grading factors above and present a reasonable risk to the Bank are rated Pass normal risk. Loans that exhibit a minor weakness in one or more of the grading criteria but still present an acceptable risk to the Bank are rated Pass high risk.

Special Mention Special Mention loans have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in a deterioration of the repayment prospects for the loans and weaken the Bank s credit position at some future date. Special Mention loans are not adversely classified and do not expose the Bank to sufficient risk to require adverse classification.

Substandard Substandard loans are inadequately protected by the current sound worth and paying capacity of the obligor or the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Many substandard loans are considered impaired.

PCI PCI loans exhibited evidence of credit deterioration at acquisition that made it probable that all contractually required principal payments would not be collected.

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The following tables present the internal risk grades of non-covered loans, as previously described, in the portfolio by class (in thousands).

	Pass	Special Mention		Substandard	PCI			Total
<u>June 30, 2014</u>								
Commercial and industrial:								
Secured	\$ 1,522,487	\$	18,277	\$ 22,032	\$	21,086	\$	1,583,882
Unsecured	97,118			267		388		97,773
Real estate:								
Secured by commercial properties	1,097,299		4,369	1,458		23,917		1,127,043
Secured by residential properties	451,931			5,257		2,304		459,492
Construction and land development:								
Residential construction loans	70,456							70,456
Commercial construction loans and								
land development	309,614		274	1,264		10,003		321,155
Consumer	51,898			49		3,089		55,036
	\$ 3,600,803	\$	22,920	\$ 30,327	\$	60,787	\$	3,714,837

	Pass	Sp	Special Mention		Substandard		PCI	Total
<u>December 31, 2013</u>								
Commercial and industrial:								
Secured	\$ 1,450,734	\$	16,840	\$	29,021	\$	35,372	\$ 1,531,967
Unsecured	103,674		12		169		1,444	105,299
Real estate:								
Secured by commercial properties	1,038,930		4,436		1,395		36,255	1,081,016
Secured by residential properties	367,758				5,484		2,995	376,237
Construction and land development:								
Residential construction loans	65,079							65,079
Commercial construction loans and								
land development	275,808		3,384		463		19,817	299,472
Consumer	51,052		1		14		4,509	55,576
	\$ 3,353,035	\$	24,673	\$	36,546	\$	100,392	\$ 3,514,646

The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management s best estimate of probable losses inherent in the existing portfolio of loans. Management has responsibility for determining the level of the allowance for loan losses, subject to review by the Audit Committee of the Company s Board of Directors and the Loan Review Committee of the Bank s board of directors.

It is management s responsibility at the end of each quarter, or more frequently as deemed necessary, to analyze the level of the allowance for loan losses to ensure that it is appropriate for the estimated credit losses in the portfolio consistent with the Interagency Policy Statement on the Allowance for Loan and Lease Losses and the Receivables and Contingencies Topics of the ASC. Estimated credit losses are the probable

current amount of loans that the Company will be unable to collect given facts and circumstances as of the evaluation date. When management determines that a loan or portion thereof is uncollectible, the loan, or portion thereof, is charged off against the allowance for loan losses, or for acquired loans accounted for in pools, charged against the pool discount. Recoveries on charge-offs that occurred prior to the PlainsCapital Merger represent contractual cash flows not expected to be collected and are recorded as accretion income. Recoveries on loans charged-off subsequent to the PlainsCapital Merger are credited to the allowance for loan loss, except for recoveries on loans accounted for in pools, which are credited to the pool discount. The Bank s loan portfolio is designated into two populations: acquired loans and originated loans. The allowance for loan losses is calculated separately for acquired and originated loans.

Originated Loans

The Company has developed a methodology that seeks to determine an allowance within the scope of the Receivables and Contingencies Topics of the ASC. Each of the loans that has been determined to be impaired is within the scope of the Receivables Topic. Impaired loans that are equal to or greater than \$0.5 million are individually evaluated for impairment using one of three impairment measurement methods as of the evaluation date: (1) the present value of expected future discounted cash flows on the loan, (2) the loan s observable market price, or (3) the fair value of the collateral if the loan is collateral dependent. Specific reserves are provided in the estimate of the allowance based on the measurement of impairment under these three methods, except for collateral dependent loans, which require the fair value method. All

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

non-impaired loans are within the scope of the Contingencies Topic. Estimates of loss for the Contingencies Topic are calculated based on historical loss, adjusted for qualitative or environmental factors. The Bank uses a rolling three year average net loss rate to calculate historical loss factors. The analysis is conducted by call report category, and further disaggregates commercial and industrial loans by collateral type. The analysis considers charge-offs and recoveries in determining the loss rate; therefore net charge-off experience is used. The historical loss calculation for the quarter is calculated by dividing the current quarter net charge-offs for each loan category by the quarter ended loan category balance. The Bank utilizes a weighted average loss rate to better represent recent trends. The Bank weights the most recent four quarter average at 120% versus the oldest four quarters at 80%.

While historical loss experience provides a reasonable starting point for the analysis, historical losses are not the sole basis upon which the Company determines the appropriate level for the allowance for loan losses. Management considers recent qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including but not limited to:

- changes in the volume and severity of past due, nonaccrual and classified loans;
- changes in the nature, volume and terms of loans in the portfolio;
- changes in lending policies and procedures;
- changes in economic and business conditions and developments that affect the collectability of the portfolio;
- changes in lending management and staff;
- changes in the loan review system and the degree of oversight by the Bank s board of directors; and
- any concentrations of credit and changes in the level of such concentrations.

Changes in the volume and severity of past due, nonaccrual and classified loans, as well as changes in the nature, volume and terms of loans in the portfolio are key indicators of changes that could indicate a necessary adjustment to the historical loss factors. The magnitude of the impact of these factors on our qualitative assessment of the allowance for loan loss changes from quarter to quarter.

The loan review program is designed to identify and monitor problem loans by maintaining a credit grading process, requiring that timely and appropriate changes be made to reviewed loans and coordinating the delivery of the information necessary to assess the appropriateness of the allowance for loan losses. Loans are evaluated for impaired status when: (i) payments on the loan are delayed, typically by 90 days or more (unless the loan is both well secured and in the process of collection), (ii) the loan becomes classified, (iii) the loan is being reviewed in the

normal course of the loan review scope, or (iv) the loan is identified by the servicing officer as a problem.

Homogeneous loans, such as consumer installment loans, residential mortgage loans and home equity loans, are not individually reviewed and are generally risk graded at the same levels. The risk grade and reserves are established for each homogeneous pool of loans based on the expected net charge-offs from current trends in delinquencies, losses or historical experience and general economic conditions. At June 30, 2014 and December 31, 2013, there were no material delinquencies in these types of loans.

Acquired Loans

Loans acquired in a business combination are recorded at their estimated fair value on their purchase date and with no carryover of the related allowance for loan losses. Loans without evidence of credit impairment at acquisition are subsequently evaluated for any required allowance at each reporting date. An allowance for loan losses is calculated using a methodology similar to that described above for originated loans. The allowance as determined for each loan collateral type is compared to the remaining fair value discount for that loan collateral type. If greater, the excess is recognized as an addition to the allowance through a provision for loan losses. If less than the discount, no additional allowance is recorded. Charge-offs and losses first reduce any remaining fair value discount for the loan and once the discount is depleted, losses are applied against the allowance established for that loan.

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Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

PCI loans acquired in the PlainsCapital Merger are accounted for on an individual loan basis, while PCI loans acquired in the FNB Transaction are accounted for both in pools and at the individual loan level. Cash flows expected to be collected are recast quarterly for each loan or pool. These evaluations require the continued use and updating of key assumptions and estimates such as default rates, loss severity given default and prepayment speed assumptions, similar to those used for the initial fair value estimate. Management judgment must be applied in developing these assumptions. If expected cash flows for a loan or pool decreases, an increase in the allowance for loan losses is made through a charge to the provision for loan losses. If expected cash flows for a loan or pool increase, any previously established allowance for loan losses is reversed and any remaining difference increases the accretable yield which will be taken into income over the remaining life of the loan.

The allowance is subject to regulatory examinations and determinations as to appropriateness, which may take into account such factors as the methodology used to calculate the allowance and the size of the allowance.

Changes in the allowance for non-covered loan losses, distributed by portfolio segment, are shown below (in thousands).

	Com	mercial and				Construction and		
	Iı	ndustrial	Real Estate Land Development			Consumer	Total	
Three months ended June 30,								
2014								
Balance, beginning of period	\$	16,726	\$	9,682	\$	8,096	\$ 141 \$	34,645
Provision charged to operations		3,631		306		(51)	197	4,083
Loans charged off		(2,924)		(72)			(85)	(3,081)
Recoveries on charged off loans		629		82		41	32	784
Balance, end of period	\$	18,062	\$	9,998	\$	8,086	\$ 285 \$	36,431

	Co	ommercial and		(Construction and		
		Industrial	Real Estate	I	Land Development	Consumer	Total
Six months ended June 30, 2014							
Balance, beginning of period	\$	16,865	\$ 8,331	\$	7,957	\$ 88 5	\$ 33,241
Provision charged to operations		3,574	1,625		(34)	306	5,471
Loans charged off		(3,731)	(72)			(159)	(3,962)
Recoveries on charged off loans		1,354	114		163	50	1,681
Balance, end of period	\$	18,062	\$ 9,998	\$	8,086	\$ 285	\$ 36,431

	 mercial and ndustrial	Real Estate	Construction and and and Development	Consumer		Total
Three months ended June 30, 2013						
Balance, beginning of period	\$ 8,812	\$ 3,522	\$ 4,286	\$ 17 \$	5	16,637
Provision charged to operations	6,729	1,820	2,720	20		11,289

Loans charged off	(3,656)	(65)		(15)	(3,736)
Recoveries on charged off loans	1,921	62	44	20	2,047
Balance, end of period	\$ 13.806 \$	5.339 \$	7.050 \$	42 \$	26,237

	C	ommercial and Industrial	Real Estate	Construction and Land Development	Consumer	Total
Six months ended June 30, 2013						
Balance, beginning of period	\$	1,845	\$ 977	\$ 582	\$ 5	\$ 3,409
Provision charged to operations		13,640	4,257	6,317	80	24,294
Loans charged off		(4,094)	(96)		(71)	(4,261)
Recoveries on charged off loans		2,415	201	151	28	2,795
Balance, end of period	\$	13,806	\$ 5,339	\$ 7,050	\$ 42	\$ 26,237

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The non-covered loan portfolio was distributed by portfolio segment and impairment methodology as shown below (in thousands).

	C	ommercial and Industrial	Real Estate	Construction and Land Development	Consumer	Total
<u>June 30, 2014</u>				_		
Loans individually evaluated for						
impairment	\$	2,487	\$ 1,973	\$ 863	\$ 9	\$ 5,323
Loans collectively evaluated for						
impairment		1,657,694	1,558,341	380,745	51,947	3,648,727
PCI Loans		21,474	26,221	10,003	3,089	60,787
	\$	1,681,655	\$ 1,586,535	\$ 391,611	\$ 55,036	\$ 3,714,837

	 mmercial and Industrial	Real Estate	Construction and Land Development	Consumer	Total
<u>December 31, 2013</u>					
Loans individually evaluated for					
impairment	\$ 2,273	\$ 373	\$ 112	\$ \$	2,758
Loans collectively evaluated for					
impairment	1,598,177	1,417,630	344,622	51,067	3,411,496
PCI Loans	36,816	39,250	19,817	4,509	100,392
	\$ 1,637,266	\$ 1,457,253	\$ 364,551	\$ 55,576 \$	3,514,646

The allowance for non-covered loan losses was distributed by portfolio segment and impairment methodology as shown below (in thousands).

	C	ommercial and Industrial	Real Estate	Construction and Land Development	Consumer	Total
<u>June 30, 2014</u>						
Loans individually evaluated for						
impairment	\$	421	\$	\$	\$	\$ 421
Loans collectively evaluated for impairment		14,794	9,447	8,021	174	32,436
PCI Loans		2,847	551	65	111	3,574
	\$	18,062	\$ 9,998	\$ 8,086	\$ 285	\$ 36,431

	C	ommercial and Industrial	į	Real Estate	Construction and and Development	Cons	umer	Total
<u>December 31, 2013</u>								
Loans individually evaluated for								
impairment	\$	421	\$		\$	\$	\$	421
Loans collectively evaluated for impairment		13,724		7,953	7,918		88	29,683
PCI Loans		2,720		378	39			3,137

\$ 16,865 \$ 8,331 \$ 7,957 \$ 88 \$ 33,241

6. Covered Assets and Indemnification Asset

As discussed in Note 2 to the consolidated financial statements, the Bank assumed substantially all of the liabilities, including all of the deposits, and acquired substantially all of the assets of FNB in an FDIC-assisted transaction on September 13, 2013. Pursuant to the loss-share agreements, the FDIC has agreed to reimburse the Bank the following amounts with respect to the covered assets: (i) 80% of losses on the first \$240.4 million of losses incurred; (ii) 0% of losses in excess of \$240.4 million up to and including \$365.7 million of losses incurred; and (iii) 80% of losses in excess of \$365.7 million of losses incurred. The Bank has also agreed to reimburse the FDIC for any subsequent recoveries. The loss-share agreements for commercial and single family residential loans are in effect for 5 years and 10 years, respectively, from the Bank Closing Date, and the loss recovery provisions to the FDIC are in effect for 8 years and 10 years, respectively, from the Bank Closing Date. The asset arising from the loss-share agreements, which we refer to as the FDIC Indemnification Asset, is measured separately from the covered loan portfolio because the agreements are not contractually embedded in the covered loans and are not transferable should the Bank choose to dispose of the covered loans.

In accordance with the loss-share agreements, the Bank may be required to make a true-up payment to the FDIC approximately ten years following the Bank Closing Date if the FDIC s initial estimate of losses on covered assets is greater than the actual realized losses. The true-up payment is calculated using a defined formula set forth in the P&A Agreement.

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Covered Loans and Allowance for Covered Loan Losses

Loans acquired in a FDIC-assisted acquisition that are subject to a loss-share agreement are referred to as covered loans and reported separately in the consolidated balance sheets. Covered loans are reported exclusive of the cash flow reimbursements that may be received from the FDIC.

The Bank s portfolio of acquired covered loans had a fair value of \$1.1 billion as of the Bank Closing Date, with no carryover of any allowance for loan losses. Acquired covered loans were preliminarily segregated between those considered to be PCI loans and those without credit impairment at acquisition.

In connection with the FNB Transaction, the Bank acquired loans both with and without evidence of credit quality deterioration since origination. The Company s accounting policies for acquired covered loans, including covered PCI loans, are consistent with that of acquired non-covered loans, as described in Note 5 to the consolidated financial statements. The Company has established under its PCI accounting policy a framework to aggregate certain acquired covered loans into various loan pools based on a minimum of two layers of common risk characteristics for the purpose of determining their respective fair values as of their acquisition dates, and for applying the subsequent recognition and measurement provisions for income accretion and impairment testing.

The following table presents the carrying value of the covered loans summarized by portfolio segment (in thousands).

	June 30, 2014	December 31, 2013
Commercial and industrial	\$ 50,016	\$ 66,943
Real estate	698,225	787,982
Construction and land development	96,772	151,444
Consumer		
Total covered loans	845,013	1,006,369
Allowance for covered loans	(4,115)	(1,061)
Total covered loans, net of allowance	\$ 840,898	\$ 1,005,308

The following table presents the carrying value and the outstanding contractual balance of the covered PCI loans (in thousands).

June 30,	December 31,
2014	2013

Carrying amount	\$ 595,218 \$	729,156
Outstanding balance	874,589	1,022,514

Changes in the accretable yield for the covered PCI loans were as follows (in thousands).

	Th	ree Months Ended June 30, 2014	Six Months Ended June 30, 2014
Balance, beginning of period	\$	176,469	\$ 156,548
Increases in expected cash flows		26,871	57,581
Transfer of loans to covered OREO		111	5,372
Accretion		(17,310)	(33,360)
Balance, end of period	\$	186,141	\$ 186,141

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

The remaining nonaccretable difference for covered PCI loans was \$389.7 million and \$517.9 million at June 30, 2014 and December 31, 2013, respectively.

Covered impaired loans include non-accrual loans, TDRs, PCI loans and partially charged-off loans. Substantially all covered impaired loans are PCI loans. The amounts shown in following tables include Pooled Loans, as well as loans accounted for on an individual basis. For Pooled Loans, the recorded investment with allowance and the related allowance consider impairment measured at the pool level. Covered impaired loans are summarized by class in the following tables (in thousands).

	Unpaid Contractual Principal Balance		Recorded Investment with No Allowance		Recorded Investment with Allowance			Total Recorded Investment	Related Allowance
June 30, 2014									
Commercial and industrial:									
Secured	\$	32,119	\$	11,877	\$	7,051	\$	18,928	\$ 108
Unsecured		16,091		3,124		5,284		8,408	883
Real estate:									
Secured by commercial properties		480,651		221,909		93,668		315,577	1,186
Secured by residential properties		269,049		159,048		16,820		175,868	1,355
Construction and land development:									
Residential construction loans		4,929		1,905		1,170		3,075	5
Commercial construction loans and									
land development		137,053		65,337		13,246		78,583	377
Consumer									
	\$	939.892	\$	463.200	\$	137.239	\$	600.439	\$ 3.914

	Unpaid Contractual		Recorded Investment with		Recorded Investment with		Total Recorded		Related	
	Principal Balance		No Allowance		Allowance		Investment		Allowance	
<u>December 31, 2013</u>										
Commercial and industrial:										
Secured	\$	43,957	\$ 28,611	\$		\$	28,611	\$		
Unsecured		16,280	9,008		882		9,890		882	
Real estate:										
Secured by commercial properties		528,825	365,346				365,346			
Secured by residential properties		289,094	199,581				199,581			
Construction and land development:										
Residential construction loans		8,920	5,280				5,280			
Commercial construction loans and										
land development		183,117	121,363				121,363			
Consumer										
	\$	1,070,193	\$ 729,189	\$	882	\$	730,071	\$	882	

Average investment in covered impaired loans is summarized by class in the following table (in thousands).

	 e Months Ended une 30, 2014	;	Six Months Ended June 30, 2014
Commercial and industrial:			
Secured	\$ 20,585	\$	23,770
Unsecured	8,688		9,149
Real estate:			
Secured by commercial properties	327,508		340,462
Secured by residential properties	182,264		187,725
Construction and land development:			
Residential construction loans	3,669		4,178
Commercial construction loans and land development	84,800		99,973
Consumer			
	\$ 627,514	\$	665,257

Hilltop Holdings Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

(Unaudited)

Covered non-accrual loans, excluding those classified as held for sale, are summarized by class in the following table (in thousands).

	June 30, 2014	December 31, 2013
Commercial and industrial:		
Secured	\$ 1,141	\$ 91
Unsecured	954	882
Real estate:		
Secured by commercial properties	10,910	40
Secured by residential properties	1,710	209
Construction and land development:		
Residential construction loans	1,905	575
Commercial construction loans and land development	14	
Consumer		
	\$ 16,634	\$ 1,797

At June 30, 2014, covered non-accrual loans included covered PCI loans of \$11.4 million for which discount accretion has been suspended because the extent and timing of cash flows from these covered PCI loans can no longer be reasonably estimated.

Interest income recorded on covered accruing impaired loans and on covered non-accrual loans for the three and six months ended June 30, 2014 was nominal. Except as noted above, covered PCI loans are considered to be performing due to the application of the accretion method. Additionally, no acquired covered performing loans have been modified in a TDR.

An analysis of the aging of the Bank s covered loan portfolio is shown in the following tables (in thousands).

	Loans Past Du 30-59 Days	ie Loans Past I 60-89 Days		Loans Past Due 90 Days or More	Total Past Due Loans	Current Loans	PCI Loans	Total Loans	Accruing Loans Past Due 90 Days or More
June 30, 2014									
Commercial and									
industrial:									
Secured	\$	\$	915	\$ 226	\$ 1,141	\$ 21,293 \$	17,787	40,221	\$
Unsecured	1,00	00		71	1,071	387	8,337	9,795	
Real estate:									
Secured by commercial									
properties	58	80	100	609	1,289	56,520	315,197	373,006	229
Secured by residential									
properties	1,29	98	764	1,137	3,199	147,862	174,158	325,219	43

Construction and land								
development:								
Residential construction								
loans			1,905	1,905	1,093	1,170	4,168	
Commercial								
construction loans and								
land development	57	227		284	13,751	78,569	92,604	
Consumer								
	\$ 2,935 \$	2,006 \$	3,948 \$	8,889	\$ 240,906 \$	595,218 \$	845,013 \$	272

	Loans Past Due 30-59 Days		Loans Past Due 90 Days or More	Total Past Due Loans	Current Loans	PCI Loans	Total Loans	Accruing Loans Past Due 90 Days or More
<u>December 31, 2013</u>								
Commercial and								
industrial:	\$ 3,904	\$ 10	\$ 81	\$ 3,995	\$ 20,918	\$ 28,520 \$	53,433	\$
Secured	10	259		269	3,351	9,890	13,510	
Unsecured								
Real estate:	999		40	1,039	63,780	365,306	430,125	
Secured by commercial properties	1,679	678	209	2,566	155,919	199,372	357,857	
Secured by residential properties								
Construction and land								
development:	1,861		576	2,437	5,026	4,705	12,168	
Residential construction loans	244	20		264	17,649	121,363	139,276	
Commercial construction loans and land development								
Consumer	\$ 8,697	\$ 967	\$ 906	\$ 10,570	\$ 266,643	\$ 729,156 \$	1,006,369	\$

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Notes to Consolidated Financial Statements (continued)

(Unaudited)

The Bank assigns a risk grade to each of its covered loans in a manner consistent with the existing loan review program and risk grading matrix used for non-covered loans, as described in Note 5 to the consolidated financial statements. The following tables present the internal risk grades of covered loans in the portfolio by class (in thousands).

	Pass	Special Mention	Substan	dard	PCI	Total
June 30, 2014		•				
Commercial and industrial:						
Secured	\$ 15,233	\$	\$	7,201	\$ 17,787	\$ 40,221
Unsecured	156			1,302	8,337	9,795
Real estate:						
Secured by commercial properties	47,299	1,681		8,829	315,197	373,006
Secured by residential properties	143,451			7,610	174,158	325,219
Construction and land development:						
Residential construction loans	1,093			1,905	1,170	4,168
Commercial construction loans and land						
development	11,527			2,508	78,569	92,604
Consumer						