UFP TECHNOLOGIES INC Form 10-Q November 12, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## **FORM 10-Q**

(Mark one)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended SEPTEMBER 30, 2009

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-12648

UFP Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware	04-2314970
(State or other jurisdiction of incorporation or organization)	(IRS Employer Identification No.)

#### 172 East Main Street, Georgetown, Massachusetts 01833, USA

(Address of principal executive offices) (Zip Code)

(978) 352-2200

(Registrant s telephone number, including area code)

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x; No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o; No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o

Non accelerated filep Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o; No x

5,919,107 shares of registrant s Common Stock, \$.01 par value, were outstanding as of November 8, 2009.

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#### PART I: FINANCIAL INFORMATION

#### ITEM 1: FINANCIAL STATEMENTS

#### UFP Technologies, Inc.

#### **Condensed Consolidated Balance Sheets**

		30-Sep-09 (unaudited)		31-Dec-08 (audited)
Assets		(unaudited)		(audited)
Current assets:				
Cash and cash equivalents	\$	11,959,423	\$	6,729,370
Receivables, net	_	13,850,589	_	12,754,875
Inventories, net		8,070,490		8,152,746
Prepaid expenses		731,231		516,388
Deferred income taxes		1,438,700		1,488,575
Total current assets		36,050,433		29,641,954
Property, plant and equipment		43,248,245		40,666,779
Less accumulated depreciation and amortization		(30,860,326)		(28,912,455)
Net property, plant, and equipment		12,387,919		11,754,324
Goodwill		6,481,037		6,481,037
Other assets, net		1,873,998		845,346
Total assets	\$	56,793,387	\$	48,722,661
Liabilities and Stockholders Equity				
Current liabilities:				
Current installments of long-term debt	\$	622,656	\$	716,697
Current installments of capital lease obligations				702,765
Accounts payable		4,767,602		3,304,194
Accrued taxes and other expenses		6,131,552		6,230,001
Total current liabilities		11,521,810		10,953,657
Long-term debt, excluding current installments		7,657,865		3,941,996
Capital lease obligations, excluding current installments				909,900
Deferred income taxes		649,667		113,073
Retirement and other liabilities		1,100,941		913,644
Total liabilities		20,930,283		16,832,270
Commitments and contingencies				
Stockholders equity:				
Preferred stock, \$.01 par value. Authorized 1,000,000 shares; no shares issued or outstanding				
Common stock, \$.01 par value. Authorized 20,000,000 shares; issued and outstanding				
5,919,107 shares at September 30, 2009, and 5,666,703 shares at December 31, 2008		59,191		56,667
Additional paid-in capital		14,783,095		13,774,334
Retained earnings		20,560,288		17,536,387
Total UFP Technologies, Inc. stockholders equity		35,402,574		31,367,388
Noncontrolling interests		460,530		523,003
Total stockholders equity		35,863,104		31,890,391
Total liabilities and stockholders equity	\$	56,793,387	\$	48,722,661

The accompanying notes are an integral part of these condensed consolidated financial statements.

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UFP Technologies, Inc.

### **Condensed Consolidated Statements of Income**

#### (Unaudited)

	<b>Three Months Ended</b>			Nine Months Ended			
		30-Sep-2009		30-Sep-2008	30-Sep-2009		30-Sep-2008
Net sales	\$	27,620,250	\$	27,501,379	\$ 70,187,046	\$	83,965,505
Cost of sales		20,165,974		20,091,025	52,419,018		62,039,409
Gross profit		7,454,276		7,410,354	17,768,028		21,926,096
Selling, general & administrative expenses		5,070,639		4,935,194	13,877,466		14,841,291
Restructuring charge				406,000			