DECKERS OUTDOOR CORP Form 10-Q May 10, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 0-22446

DECKERS OUTDOOR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 495-A South Fairview Avenue, Goleta, California (Address of principal executive offices)

(I.R.S. Employer Identification No.) 93117 (zip code)

95-3015862

(805) 967-7611

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer X

Non-accelerated filer O

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Common Stock, \$0.01 par value Outstanding at May 4, 2007 12,786,348

DECKERS OUTDOOR CORPORATION AND SUBSIDIARIES

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DECKERS OUTDOOR CORPORATION AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(Unaudited)

(amounts in thousands, except par value)

	March 31, 2007	December 31, 2006			
Assets					
Current assets:					
Cash and cash equivalents	\$ 25,303	\$ 34,255			
Restricted cash	250				
Short-term investments	84,234	64,637			
Trade accounts receivable, net of allowances of \$2,932 and \$6,100 as of March 31, 2007 and					
December 31, 2006, respectively	36,400	49,571			
Inventories	34,157	32,375			
Prepaid expenses and other current assets	2,447	2,199			
Deferred tax assets	4,386	4,386			
Total current assets	187,177	187,423			
Restricted cash	1,000				
Property and equipment, at cost, net	8,224	7,770			
Intangible assets, net	54,322	54,399			
Deferred tax assets	327	327			
Other assets, net	53	54			
Total assets	\$ 251,103	\$ 249,973			
Liabilities and Stockholders Equity					
Current liabilities:					
Trade accounts payable	\$ 15,279	\$ 21,053			
Accrued expenses	5,064	7,204			
Income taxes payable	5,492	7,478			
Total current liabilities	25,835	35,735			
Commitments and contingencies					
Stockholders equity:					
Common stock, \$0.01 par value. Authorized 20,000 shares; 12,606 shares issued and outstanding					
at March 31, 2007; 12,588 shares issued and outstanding at December 31, 2006	126	126			
Additional paid-in capital	82,967	81,761			
Retained earnings	141,656	131,958			
Accumulated other comprehensive income	519	393			
Total stockholders equity	225,268	214,238			
Total liabilities and stockholders equity	\$ 251,103	\$ 249,973			

See accompanying notes to condensed consolidated financial statements.

DECKERS OUTDOOR CORPORATION AND SUBSIDIARIES

Condensed Consolidated Statements of Income

(Unaudited)

(amounts in thousands, except per share data)

	Three Months March 31,	Three Months Ended March 31,	
	2007	2006	
Net sales	\$ 72,575	\$ 56,004	
Cost of sales	39,054	31,304	
Gross profit	33,521	24,700	
Selling, general and administrative expenses	18,345		