

CENTRAL PACIFIC FINANCIAL CORP
Form 10-Q
May 09, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended March 31, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from to

Commission file number 0-10777

CENTRAL PACIFIC FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

Hawaii
(State or other jurisdiction of
incorporation or organization)

99-0212597
(I.R.S. Employer
Identification No.)

220 South King Street, Honolulu, Hawaii 96813

(Address of principal executive offices) (Zip Code)

(808)544-0500

(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of registrant's common stock, par value \$.01 per share, on April 30, 2007 was 30,741,234 shares.

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

Forward-Looking Statements

This document may contain forward-looking statements concerning projections of revenues, income, earnings per share, capital expenditures, dividends, capital structure, or other financial items, concerning plans and objectives of management for future operations, concerning future economic performance, or concerning any of the assumptions underlying or relating to any of the foregoing. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts, and may include the words "believes", "plans", "intends", "expects", "anticipates", "forecasts" or words of similar meaning. While we believe that our forward-looking statements and the assumptions underlying them are reasonably based, such statements and assumptions are by their nature subject to risks and uncertainties, and thus could later prove to be inaccurate or incorrect. Accordingly, actual results could materially differ from projections for a variety of reasons, to include, but not limited to: the impact of local, national, and international economies and events (including natural disasters) on the Company's business and operations and on tourism, the military, and other major industries operating within the Hawaii market; the impact of legislation affecting the banking industry; the impact of competitive products, services, pricing, and other competitive forces; movements in interest rates; loan delinquency rates and changes in asset quality; and the price of the Company's stock. For further information on factors that could cause actual results to materially differ from projections, please see the Company's publicly available Securities and Exchange Commission filings, including the Company's Form 10-K for the last fiscal year. The Company does not update any of its forward-looking statements.

Item 1. Financial Statements**CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(Unaudited)**

(Dollars in thousands)	March 31, 2007	December 31, 2006
Assets		
Cash and due from banks	\$ 112,799	\$ 129,715
Interest-bearing deposits in other banks	5,318	5,933
Investment securities:		
Held to maturity, at amortized cost (fair value of \$52,027 at March 31, 2007 and \$64,249 at December 31, 2006)	52,780	65,204
Available for sale, at fair value	814,691	833,154
Total investment securities	867,471	898,358
Loans held for sale	41,608	26,669
Loans and leases	3,904,542	3,846,004
Less allowance for loan and lease losses	50,614	52,280
Net loans and leases	3,853,928	3,793,724
Premises and equipment	77,016	77,341
Accrued interest receivable	26,783	26,269
Investment in unconsolidated subsidiaries	12,318	12,957
Due from customers on acceptances	433	453
Goodwill	291,985	297,883
Core deposit premium	31,213	31,898
Mortgage servicing rights	11,404	11,640
Bank-owned life insurance	103,420	102,394
Federal Home Loan Bank stock	48,797	48,797
Other assets	24,347	23,161
Total assets	\$ 5,508,840	\$ 5,487,192
Liabilities and Shareholders Equity		
Deposits:		
Noninterest-bearing demand	\$ 616,222	\$ 661,027
Interest-bearing demand	439,996	438,943
Savings and money market	1,228,754	1,205,271
Time	1,560,649	1,539,242
Total deposits	3,845,621	3,844,483
Short-term borrowings	25,039	79,308
Long-term debt	804,618	740,189
Bank acceptances outstanding	433	453
Minority interest	13,502	13,130
Other liabilities	66,091	71,490
Total liabilities	4,755,304	4,749,053
Shareholders equity:		
Preferred stock, no par value, authorized 1,000,000 shares, none issued		

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Common stock, no par value, authorized 100,000,000 shares, issued and outstanding 30,740,014 shares at March 31, 2007 and 30,709,389 shares at December 31, 2006	431,185	430,904
Surplus	53,018	51,756
Retained earnings	282,673	270,624
Accumulated other comprehensive loss	(13,340)	(15,145)
Total shareholders' equity	753,536	738,139
Total liabilities and shareholders' equity	\$ 5,508,840	\$ 5,487,192

See accompanying notes to consolidated financial statements.

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(Amounts in thousands, except per share data)	Three Months Ended	
	March 31, 2007	2006
Interest income:		
Interest and fees on loans	\$ 76,166	\$ 64,553
Interest and dividends on investment securities:		
Taxable interest	8,712	8,563
Tax-exempt interest	1,363	1,318
Dividends	33	103
Interest on deposits in other banks	35	173
Interest on Federal funds sold and securities purchased under agreements to resell	10	52
Dividends on Federal Home Loan Bank stock	98	
Total interest income	86,417	74,762
Interest expense:		
Interest on deposits:		
Demand	138	149
Savings and money market	6,284	2,681
Time	15,835	10,975
Interest on short-term borrowings	505	231
Interest on long-term debt	9,968	8,534
Total interest expense	32,730	22,570
Net interest income	53,687	52,192
Provision for loan and lease losses	2,600	525
Net interest income after provision for loan and lease losses	51,087	51,667
Other operating income:		
Service charges on deposit accounts	3,444	3,536
Other service charges and fees	3,357	3,004
Income from fiduciary activities	761	677
Equity in earnings of unconsolidated subsidiaries	257	184
Fees on foreign exchange	221	182
Loan placement fees	259	298
Gains on sales of loans	1,367	2,338
Income from bank-owned life insurance	1,031	924
Other	455	1,021
Total other operating income	11,152	12,164
Other operating expense:		
Salaries and employee benefits	16,406	19,062
Net occupancy	2,504	2,274
Equipment	1,230	1,173
Amortization of core deposit premium	685	974
Amortization of mortgage servicing rights	510	645
Communication expense	1,148	1,168
Legal and professional services	2,327	1,866
Computer software expense	799	593

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Advertising expense	623	746
Other	4,244	5,278
Total other operating expense	30,476	33,779
Income before income taxes	31,763	30,052
Income taxes	11,628	10,713
Net income	\$ 20,135	\$ 19,339
Per share data:		
Basic earnings per share	\$ 0.66	\$ 0.64
Diluted earnings per share	0.65	0.63
Cash dividends declared	0.24	0.21
Shares used in computation:		
Basic shares	30,699	30,441
Diluted shares	30,988	30,658

See accompanying notes to consolidated financial statements.

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(Dollars in thousands)	Three Months Ended	
	March 31, 2007	2006
Cash flows from operating activities:		
Net income	\$ 20,135	\$ 19,339
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	2,600	525
Depreciation and amortization	1,742	1,572
Amortization of intangible assets	1,195	1,619
Net amortization of investment securities	564	787
Deferred income tax expense	4,572	179
Share-based compensation	1,262	860
Net (gain) loss on sale of loans	(1,367)	(2,589)
Proceeds from sales of loans held for sale	195,552	53,824
Originations of loans held for sale	(209,124)	(25,059)
Tax benefits from share-based compensation		(608)
Equity in earnings of unconsolidated subsidiaries	(257)	(184)
Net change in other assets and liabilities	(7,330)	(33,825)
Net cash provided by operating activities	9,544	16,440
Cash flows from investing activities:		
Proceeds from maturities of and calls on investment securities held to maturity	12,386	1,098
Proceeds from maturities of and calls on investment securities available for sale	241,987	92,866
Purchases of investment securities available for sale	(221,038)	(89,962)
Net loan originations	(62,605)	(68,133)
Purchases of premises and equipment	(1,417)	(1,864)
Distributions from unconsolidated subsidiaries	527	767
Contributions to unconsolidated subsidiaries	(167)	
Net cash used in investing activities	(30,327)	(65,228)
Cash flows from financing activities:		
Net increase in deposits	1,138	36,956
Proceeds from long-term debt	100,000	50,000
Repayments of long-term debt	(35,344)	(45,694)
Net decrease in short-term borrowings	(54,269)	(30,609)
Cash dividends paid	(7,380)	(6,395)
Tax benefits from share-based compensation		608
Repurchases of common stock	(1,972)	
Proceeds from stock option exercises	1,079	371
Net cash provided by financing activities	3,252	5,237
Net decrease in cash and cash equivalents	(17,531)	(43,551)
Cash and cash equivalents:		
At beginning of year	135,648	164,740
At end of year	\$ 118,117	\$ 121,189
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Interest	\$ 31,051	\$ 21,804

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Income taxes	1,160	8,655
Supplemental disclosure of noncash investing and financing activities:		
Net change in common stock held by directors - deferred compensation plan	\$ 11	\$ 3

See accompanying notes to consolidated financial statements

CENTRAL PACIFIC FINANCIAL CORP. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements of Central Pacific Financial Corp. (the Company) have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These interim condensed consolidated financial statements and notes should be read in conjunction with the Company's consolidated financial statements and notes thereto filed on Form 10-K for the fiscal year ended December 31, 2006. In the opinion of management, all adjustments necessary for a fair presentation have been made and include all normal recurring adjustments. Interim results of operations are not necessarily indicative of results to be expected for the year.

Certain prior period amounts in the condensed consolidated financial statements and notes thereto have been reclassified to conform to the current period presentation. Such reclassifications had no impact on net income or shareholders' equity for any periods presented.

2. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140 (SFAS 155). SFAS 155 amends the guidance in SFAS 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS 155 permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133, establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives and amends SFAS 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. The Company adopted the provisions of SFAS 155 beginning January 1, 2007 and such adoption did not have a material impact on its consolidated financial statements.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140 (SFAS 156). SFAS 156 requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value and permits an entity to choose to either amortize servicing assets or servicing liabilities in proportion to and over the period of estimated net servicing income or net servicing loss and assess servicing assets or servicing liabilities for impairment or increased obligation based on fair value at each reporting date, or measure servicing assets or servicing liabilities at fair value at each reporting date and report changes in fair value in earnings in the period in which the changes occur. SFAS 156 also permits a one-time reclassification of available-for-sale securities to trading securities by entities with recognized servicing rights, provided that the available-for-sale securities are identified as offsetting the entity's exposure to changes in fair value of servicing assets or servicing liabilities that a servicer elects to subsequently measure at fair value, requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value and specifies additional disclosures for all separately recognized servicing assets and servicing

liabilities. The Company adopted the provisions of SFAS 156 beginning January 1, 2007 and such adoption did not have a material impact on its consolidated financial statements.

The Company adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48) on January 1, 2007. As a result of the adoption, the Company recognized a net decrease of \$5.3 million in the liability for uncertain tax positions, of which, \$0.5 million was accounted for as an increase to beginning retained earnings, \$5.3 million was accounted for as a decrease to goodwill and \$0.5 million was recorded as a decrease in other liabilities. Including the cumulative effect of the decrease in the liability for uncertain tax positions, the Company's unrecognized tax benefits totaled \$6.9 million at January 1, 2007, of which \$1.8 million represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company has substantially concluded all U.S. federal income tax matters for years through 1997. Federal income tax returns for 1998, 2000 through 2002, and 2004 are currently under examination. The Company's continuing practice is to recognize interest and penalties related to income tax matters in interest expense and other expense, respectively. The Company had \$2.2 million accrued for interest at March 31, 2007.

In September 2006, the Emerging Issues Task Force (EITF) reached a consensus on EITF No. 06-5, Accounting for Purchases of Life Insurance - Determining the Amount that Could Be Realized in Accordance with FASB Tech Bulletin 85-4 (EITF 06-5). The EITF concluded that a policyholder should consider any additional amounts included in the contractual terms of the life insurance policy in determining the amount that could be realized under the insurance contract on a policy by policy basis. EITF 06-5 is effective for fiscal years beginning after December 15, 2006 and it requires that recognition of the effects of adoption should be either by (a) a change in accounting principle through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption or (b) a change in accounting principle through retrospective application to all prior periods. The Company adopted the provisions of EITF 06-5 beginning January 1, 2007 and such adoption did not have a material impact on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157). The standard defines fair value, establishes a framework for measuring fair value in accounting principles generally accepted in the United States of America and expands disclosure about fair value measurements. The pronouncement applies under other accounting standards that require or permit fair value measurements. Accordingly, the statement does not require any new fair value measurement. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and the Company plans to adopt SFAS 157 on January 1, 2008. The Company is evaluating the requirements of SFAS 157 and has not yet determined the impact on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159). SFAS 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company is in the process of evaluating the impact of the adoption of this statement on its consolidated financial statements.

In March 2007, the FASB ratified EITF No. 06-10 Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements (EITF 06-10). EITF 06-10 requires that an employer recognize a liability for the postretirement benefit obligation related to a collateral assignment arrangement in accordance with SFAS No. 106 Employers

Accounting for Postretirement Benefits Other Than Pensions (if deemed part of a postretirement plan) or Accounting Principles Board Opinion 12 Omnibus Opinion-1967 (if not part of a plan). The consensus is applicable if, based on the substantive agreement with the employee, the employer has agreed to (a) maintain a life insurance policy during the postretirement period or (b) provide a death benefit. The EITF also reached a consensus that an employer should recognize and measure the associated asset on the basis of the terms of the collateral assignment arrangement. The Company is required to adopt EITF 06-10 effective January 1, 2008 and is currently assessing the impact of this EITF Issue on its consolidated financial statements.

3. LOANS AND LEASES

Loans, excluding loans held for sale, consisted of the following at the dates indicated:

	March 31, 2007	December 31, 2006
	(Dollars in thousands)	
Commercial, Financial and Agricultural	\$ 422,470	\$ 405,046
Real Estate:		
Construction	1,167,023	1,144,680
Mortgage Residential	909,026	898,932
Mortgage Commercial	1,173,406	1,165,267
Consumer	195,435	195,436
Leases	50,684	50,741
	3,918,044	3,860,102
Less unearned income	13,502	14,098
Total loans and leases	\$ 3,904,542	\$ 3,846,004

4. ALLOWANCE FOR LOAN AND LEASE LOSSES

The following table presents the changes in the allowance for loan and lease losses for the periods indicated:

	Three Months Ended March 31,	
	2007	2006
	(Dollars in thousands)	
Balance, beginning of period	\$ 52,280	\$ 52,936
Provision for loan and lease losses	2,600	525
Charge-offs	(4,835)	(1,084)
Recoveries	569	680
Net charge-offs	(4,266)	(404)
Balance, end of period	\$ 50,614	\$ 53,057

5. GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of goodwill attributable to each reporting segment is as follows:

	Three Months Ended March 31, 2007			Three Months Ended March 31, 2006		
	Hawaii Market (Dollars in thousands)	Commercial Real Estate	Total	Hawaii Market	Commercial Real Estate	Total
Balance, beginning of period	\$ 152,812	\$ 145,071	\$ 297,883	\$ 155,372	\$ 147,986	\$ 303,358
Reductions	(2,983)	(2,915)	(5,898)	(4,023)	(3,932)	(7,955)
Balance, end of period	\$ 149,829	\$ 142,156	\$ 291,985	\$ 151,349	\$ 144,054	\$ 295,403

At March 31, 2007, goodwill recorded in conjunction with the acquisitions of CB Bancshares, Inc. (CBBI) and Hawaii HomeLoans, Inc. totaled \$292.0 million. Goodwill at March 31, 2007 reflected a decrease of \$5.9 million from the amount reported as of December 31, 2006 primarily due to adjustments recorded on CBBI tax contingencies upon the adoption of FIN 48 of \$5.3 million, as well as the reversal of previously accrued acquisition costs of \$0.6 million. Goodwill at March 31, 2006 reflected a decrease of \$8.0 million from the amount reported at December 31, 2005 due to adjustments in purchase price allocation related to CBBI income tax contingencies.

Other intangible assets include a core deposit premium and mortgage servicing rights. The following table presents changes in other intangible assets for the periods presented:

	Three Months Ended March 31, 2007		Three Months Ended March 31, 2006	
	Core Deposit Premium (Dollars in thousands)	Mortgage Servicing Rights	Core Deposit Premium	Mortgage Servicing Rights
Balance, beginning of period	\$ 31,898	\$ 11,640	\$ 35,795	\$ 11,820
Additions		274		743
Amortization	(685)	(510)	(974)	(645)
Balance, end of period	\$ 31,213	\$ 11,404	\$ 34,821	\$ 11,918

The gross carrying value and accumulated amortization related to the core deposit premium and mortgage servicing rights are presented below:

	March 31, 2007		December 31, 2006	
	Gross Carrying Value (Dollars in thousands)	Accumulated Amortization	Gross Carrying Value	Accumulated Amortization
Core deposit premium	\$ 44,642	\$ (13,429)	\$ 44,642	\$ (12,744)
Mortgage servicing rights	19,368	(7,964)	19,094	(7,454)

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Based on the core deposit premium and mortgage servicing rights held as of March 31, 2007, estimated amortization expense for the remainder of fiscal 2007, the next five succeeding fiscal years and all years thereafter are as follows:

	Estimated Amortization Expense	
	Core Deposit Premium (Dollars in thousands)	Mortgage Servicing Rights
2007 (remainder)	\$ 2,054	\$ 1,641
2008	2,491	1,827
2009	2,491	1,447
2010	2,491	1,205
2011	2,491	1,008
2012	2,491	846
Thereafter	16,704	3,430
	\$ 31,213	\$ 11,404

The Company accounts for its mortgage servicing rights under the provisions of SFAS 156, which was adopted on January 1, 2007. Mortgage servicing rights are recorded when loans are sold to third-parties with servicing of those loans retained and the Company classifies its entire mortgage servicing rights into one class.

Initial fair value of the servicing right is calculated by a discounted cash flow model prepared by a third party service provider based on market value assumptions at the time of origination and the Company assesses the servicing right for impairment using current market value assumptions at each reporting period. Critical assumptions used in the discounted cash flow model include mortgage prepayment speeds, discount rates, costs to service and ancillary income. Variations in our assumptions could materially affect the estimated fair values. Changes to our assumptions are made when current trends and market data indicate that new trends have developed. Current market value assumptions based on loan product types (fixed rate, adjustable rate and balloon loans) include average discount rates and national prepayment speeds. Many of these assumptions are subjective and require a high level of management judgment. Our mortgage servicing rights portfolio and valuation assumptions are periodically reviewed by management.

Prepayment speeds may be affected by economic factors such as home price appreciation, market interest rates, the availability of other credit products to our borrowers and customer payment patterns. Prepayment speeds include the impact of all borrower prepayments, including full payoffs, additional principal payments and the impact of loans paid off due to foreclosure liquidations. As market interest rates decline, prepayment speeds will generally increase as customers refinance existing mortgages under more favorable interest rate terms. As prepayment speeds increase, anticipated cash flows will generally decline resulting in a potential reduction, or impairment, to the fair value of the capitalized mortgage servicing rights. Alternatively, an increase in market interest rates may cause a decrease in prepayment speeds and therefore an increase in fair value of mortgage servicing rights.

The Company has elected to use the amortization method to measure its mortgage servicing rights. Under the amortization method, the Company amortizes its mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as the result of new mortgage servicing rights is reported as gains on sales of loans and totaled \$0.3 million and \$0.8 million for the three months ended March 31, 2007 and 2006, respectively. Amortization of the servicing rights is reported as amortization of mortgage servicing rights in the Company's consolidated statements of income. Ancillary income is recorded in other income.

The following table presents the fair market value and key assumptions used in determining the fair market value of the Company's mortgage servicing rights for the periods presented:

	Three Months Ended			
	March 31, 2007		2006	
	(Dollars in thousands)			
Fair market value, beginning of period	\$	12,086	\$	14,464
Fair market value, end of period	\$	11,828	\$	12,784
Weighted average discount rate	9.1	%	9.4	%
Weighted average prepayment speed assumption	16.3	%	14.7	%

6. MERGER WITH CB BANCSHARES, INC.

The Company completed its merger with CB Bancshares, Inc. (CBBI) on September 15, 2004 (the Effective Date). At the Effective Date, the Company recorded liabilities totaling \$17.6 million for estimated costs to exit certain CBBI facilities and operations. These liabilities, net of tax, were included in the cost of the merger, resulting in an increase in goodwill. Certain adjustments to the estimates have been recorded as adjustments to the cost of the merger.

The following table sets forth information related to the exit costs accrued, adjustments to estimates and payments made against accrued amounts:

	Balance as of December 31, 2006 (Dollars in thousands)	Adjustments to estimates	Payments	Balance as of March 31, 2007
Lease termination fees	\$ 5,012	\$ 96	\$ (709)	\$ 4,399
Asset write-offs	271	(271)		
Contract termination fees	319	(319)		
Total	\$ 5,602	\$ (494)	\$ (709)	\$ 4,399

7. SHARE REPURCHASE

In April 2006, the Company's board of directors authorized the repurchase and retirement of up to 600,000 shares of the Company's common stock (the 2007 Repurchase Plan). These purchases may be made from time to time on the open market or in privately negotiated transactions. The 2007 Repurchase Plan remained in effect through April 26, 2007.

On April 26, 2007, the Company's board of directors authorized the repurchase and retirement of up to 600,000 shares under a new repurchase plan that will remain in effect through April 30, 2008 (the 2008 Repurchase Plan). The repurchase authorization under the 2008 Repurchase Plan rescinds any remaining shares under the Company's 2007 Repurchase Plan.

During the three months ended March 31, 2007, the Company repurchased and retired a total of 56,000 shares of common stock for approximately \$2.0 million.

8. SHARE-BASED COMPENSATION

The following table reflects total share-based compensation recognized for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31,	
	2007	2006
	(Dollars in thousands)	
Salaries and employee benefits	\$ 1,262	\$ 860
Income tax benefit	(506)	(345)
Net share-based compensation effect	\$ 756	\$ 515

In accordance with SFAS 123R, the Company is required to base initial share-based compensation expense on the estimated number of awards for which the requisite service and performance is expected to be rendered.

Stock Option Plans

The Company has adopted stock option plans for the purpose of granting options to purchase the Company's common stock to directors, officers and other key individuals. Option awards are generally granted with an exercise price equal to the market price of the Company's common stock at the date of grant; those option awards generally vest based on three or five years of continuous service and have 10-year contractual terms. Certain option and share awards provide for accelerated vesting if there is a change in control (as defined in the stock option plans below). The Company has historically issued new shares of common stock upon exercises of stock options and purchases of restricted awards.

In February 1997, the Company adopted the 1997 Stock Option Plan (1997 Plan) basically as a continuance of the 1986 Stock Option Plan. In April 1997, the Company's shareholders approved the 1997 Plan, which provided 2,000,000 shares of the Company's common stock for grants to employees as qualified incentive stock options and to directors as nonqualified stock options.

In September 2004, the Company adopted and the Company's shareholders approved the 2004 Stock Compensation Plan (2004 Plan) making available 1,989,224 shares for grants to employees and directors. Upon adoption of the 2004 Plan, all unissued shares from the 1997 Plan were frozen and no new options will be granted under the 1997 Plan. Optionees may exercise outstanding options granted pursuant to the 1997 Plan until the expiration of the respective options in accordance with the original terms of the 1997 Plan. To satisfy share issuances pursuant to the share-based compensation programs, the Company issues new shares from the 2004 Plan.

The Company estimates the fair value of stock options granted using the Black-Scholes option pricing formula and a single option award approach. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period. The fair value of the Company's stock options granted to employees for the three months ended March 31, 2007 was estimated using the following weighted-average assumptions:

	Three Months Ended March 31, 2007	
Expected volatility	33.3	%
Risk free interest rate	4.5	
Expected dividends	2.8	
Expected life (in years)	7.5	
Weighted average fair value	\$ 11.40	

There were no grants of stock options for the three months ended March 31, 2006.

The following is a summary of option activity for the Company's stock option plans for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31, 2007		March 31, 2006	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding, beginning of period	990,324	\$ 25.55	1,289,645	\$ 23.50
Changes during the period:				
Granted	71,000	35.90		
Exercised	(54,744)	17.97	(26,554)	13.97
Expired			(227)	27.82
Forfeited	(8,608)	33.27	(20,154)	34.90
Outstanding, end of period	997,972	26.64	1,242,710	\$ 23.52

Restricted Stock Awards

Under the 1997 and 2004 Plans, the Company awarded restricted stock awards to its non-officer directors and certain senior management personnel. The awards typically vest over a three or five year period. Compensation expense is measured as the market price of the stock awards on the grant date, and is recognized over the specified vesting periods.

The table below presents the activity of restricted stock awards for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31, 2007		March 31, 2006	
	Shares	Weighted Average Grant Date Fair Value	Shares	Weighted Average Grant Date Fair Value
Nonvested, beginning of period	22,520	\$ 34.35	21,955	\$ 32.93
Changes during the period:				
Granted	22,000	35.81	3,000	35.10
Vested	(900)	27.75		
Nonvested, end of period	43,620	35.22	24,955	33.19

Performance Shares and Stock Appreciation Rights

In 2005, the Company established a Long Term Incentive Plan (LTIP) that covers certain executive and senior management personnel. The LTIP is comprised of three components: performance shares, stock appreciation rights, and cash awards.

Performance shares are granted under the 2004 Plan and vest based on achieving both performance and service conditions. Performance conditions require achievement of stated goals including earnings per share, credit quality and efficiency ratio targets. The service condition requires employees to be employed continuously with the Company through March 15, 2008. The fair value of the grant to be recognized over this service period is determined based on the market value of the stock on the grant date, multiplied by the probability of the granted shares being earned. This requires the Company to

assess the expectation over the performance period of the performance targets being achieved as well as to estimate expected pre-vested cancellations. To the extent that the actual achievement falls short of the originally determined expectation (probability), then there is no adjustment to reduce the remaining compensation cost to be recognized. If, on the other hand, the actual achievement exceeds the expected achievement, then compensation cost is adjusted for the reporting period and over the remaining service period to reflect the increased expected compensation cost.

The table below presents activity of performance shares for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31, 2007		March 31, 2006	
	Shares	Weighted Average Grant Date Fair Value	Shares	Weighted Average Grant Date Fair Value
Nonvested, beginning of period	82,438	\$ 34.67	94,698	\$ 34.43
Changes during the period:				
Granted			3,815	35.10
Forfeited	(2,857)	34.96	(14,605)	33.25
Nonvested, end of period	79,581	34.66	83,908	34.67

Stock appreciation rights (SARs) are granted under the 2004 Plan. These SARs require the employee to achieve the same performance conditions as the performance shares described above as well as to satisfy service conditions that approximate three years from the date of grant. Upon exercise of the SAR, for each SAR exercised, the grantee shall be entitled to receive value equal to the difference between the market value of a share on the date of exercise minus the market value of a share on the date of grant. The Company shall pay the value owing to the grantee upon exercise in whole shares. No cash will be awarded upon exercise, and no fractional shares will be issued or delivered.

As the SARs plan is a stock-settled SAR, this plan is an equity-classified award under SFAS 123R. As such, the financial and income tax accounting for this type of award is identical to that of a nonqualified stock option plan. Therefore, the grant date fair value is determined at grant date using the same method as would be used for determining the fair value of a grant of a nonqualified stock option, which has historically been the Black-Scholes formula. Similar to the performance shares addressed above, the amount of compensation cost to be recognized is the fair value of the SAR grant adjusted based on expectations of achieving the performance requirements and also the expected pre-vested cancellations. Compensation costs arising from the SARs will be recognized ratably over the requisite service period.

The fair value of SARs granted to employees for the three months ended March 31, 2007 and 2006 was estimated using Black-Scholes option pricing formula with the following weighted-average assumptions:

	Three Months Ended March 31,			
	2007		2006	
Expected volatility	31.7	%	34.4	%
Risk free interest rate	4.5	%	4.7	%
Expected dividends	2.8	%	2.4	%
Expected life (in years)	6.5		6.5	
Weighted average fair value	\$ 10.49		\$ 10.67	

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The table below presents activity of SARs for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31, 2007		March 31, 2006	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding, beginning of period	56,161	\$ 34.95	34,685	\$ 34.20
Changes during the period:				
Granted	33,783	35.90	28,448	35.10
Forfeited	(2,672)	35.23	(10,071)	33.25
Outstanding, end of period	87,272	35.31	53,062	34.87

9. ACCUMULATED OTHER COMPREHENSIVE LOSS

Components of accumulated other comprehensive loss, net of taxes, were as follows:

	March 31, 2007	December 31, 2006
	(Dollars in thousands)	
Unrealized holding losses on available-for-sale investment securities	\$ (12,410)	\$ (15,422)
Tax benefit	4,974	6,181
Unrealized holding losses on available-for-sale investment securities, net of tax	(7,436)	(9,241)
Pension liability adjustments	(9,853)	(9,853)
Tax benefit	3,949	3,949
Pension liability adjustments, net of tax	(5,904)	(5,904)
Accumulated other comprehensive loss, net of tax	\$ (13,340)	\$ (15,145)

Components of comprehensive income for the three months ended March 31, 2007 and 2006 were as follows:

	Three Months Ended March 31,	
	2007	2006
	(Dollars in thousands)	
Net income	\$ 20,135	\$ 19,339
Unrealized gain (loss) on investment securities, net of taxes	1,805	(5,257)
Comprehensive income	21,940	14,082

There were no reclassification adjustments for gains or losses on investment securities included in net income for the three months ended March 31, 2007 and 2006.

10. PENSION PLANS

Central Pacific Bank (CPB) has a defined benefit retirement plan (the Pension Plan) which covers certain eligible employees. The plan was curtailed effective December 31, 2002, and accordingly, plan benefits were fixed as of that date.

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The following table sets forth the components of net periodic benefit cost for the Pension Plan:

	Three Months Ended March 31,	
	2007	2006
(Dollars in thousands)		
Interest cost	\$ 446	\$ 393
Expected return on plan assets	(560)	(503)
Recognized net loss	264	238
Net periodic cost	\$ 150	\$ 128

CPB also established Supplemental Executive Retirement Plans (SERPs), which provide certain officers of CPB with supplemental retirement benefits.

The following table sets forth the components of net periodic benefit cost for the SERPs:

	Three Months Ended March 31,	
	2007	2006
(Dollars in thousands)		
Service cost	\$ 140	\$ 320
Interest cost	136	124
Amortization of unrecognized transition obligation	5	5
Recognized prior service cost	1	4
Recognized net gain	5	2
Net periodic cost	\$ 287	\$ 455

11. EARNINGS PER SHARE

The following table presents the information used to compute basic and diluted earnings per share for the periods indicated:

	Three Months Ended March 31,	
	2007	2006
(In thousands, except per share data)		
Net income	\$ 20,135	\$ 19,339
Weighted average shares outstanding - basic	30,699	30,441
Dilutive effect of employee stock options and awards	289	217
Weighted average shares outstanding - diluted	30,988	30,658
Basic earnings per share	\$ 0.66	\$ 0.64
Diluted earnings per share	\$ 0.65	\$ 0.63

12. SEGMENT INFORMATION

The Company has three reportable segments: Commercial Real Estate, Hawaii Market, and Treasury. The segments reported are consistent with internal functional reporting lines. They are managed separately because each unit has different target markets, technological requirements, marketing strategies and specialized skills. The Commercial Real Estate segment includes construction and real estate development lending in Hawaii, California and Washington. The Hawaii Market segment includes

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retail branch offices, commercial lending, residential mortgage lending and servicing, indirect auto lending, trust services and retail brokerage services. A full range of deposit and loan products and various other banking services are offered. The Treasury segment is responsible for managing the Company's investment securities portfolio and wholesale funding activities.

The All Others category includes activities such as electronic banking, data processing, and management of bank owned properties.

The accounting policies of the segments are consistent with the Company's accounting policies that are described in Note 1 to the consolidated financial statements in the Annual Report on Form 10-K for the year ended December 31, 2006 filed with the Securities and Exchange Commission. The majority of the Company's net income is derived from net interest income. Accordingly, management focuses primarily on net interest income, rather than gross interest income and expense amounts, in evaluating segment profitability.

Intersegment net interest income (expense) was allocated to each segment based upon a funds transfer pricing process that assigns costs of funds to assets and earnings credits to liabilities based on market interest rates that reflect interest rate sensitivity and maturity characteristics. All administrative and overhead expenses are allocated to the segments at cost. Cash, investment securities, loans and their related balances are allocated to the segment responsible for acquisition and maintenance of those assets. Segment assets also include all premises and equipment used directly in segment operations.

Segment profits and assets are provided in the following table for the periods indicated.

	Commercial Real Estate (Dollars in thousands)	Hawaii Market	Treasury	All Others	Total
Three months ended March 31, 2007:					
Net interest income	\$ 44,183	\$ 12,237	\$ (2,733)	\$	\$ 53,687
Intersegment net interest income (expense)	(26,714)	19,538	416	6,760	
Provision for loan losses		(2,600)			(2,600)
Other operating income	14	9,083	1,896	159	11,152
Other operating expense	(1,862)	(17,487)	(649)	(10,478)	(30,476)
Administrative and overhead expense allocation	(1,785)	(7,060)	(84)	8,929	
Income taxes	(5,301)	(4,915)	(770)	(642)	(11,628)
Net income (loss)	\$ 8,535	\$ 8,796	\$ (1,924)	\$ 4,728	\$ 20,135
Three months ended March 31, 2006:					
Net interest income	\$ 35,013	\$ 17,627	\$ (448)	\$	\$ 52,192
Intersegment net interest income (expense)	(19,851)	15,784	(1,488)	5,555	
Provision for loan losses	(89)	(436)			(525)
Other operating income	49	9,881	1,526	708	12,164
Other operating expense	(2,148)	(15,545)	(509)	(15,577)	(33,779)
Administrative and overhead expense allocation	(2,078)	(11,458)	(162)	13,698	
Income taxes	(5,040)	(5,143)	(728)	198	(10,713)
Net income (loss)	\$ 5,856	\$ 10,710	\$ (1,809)	\$ 4,582	\$ 19,339
At March 31, 2007:					
Investment securities	\$	\$	\$ 867,471	\$	\$ 867,471
Loans (including loans held for sale)	2,103,027	1,843,123			3,946,150
Other	152,472	258,165	255,526	29,056	695,219
Total assets	\$ 2,255,499	\$ 2,101,288	\$ 1,122,997	\$ 29,056	\$ 5,508,840
At December 31, 2006:					
Investment securities	\$	\$	\$ 898,358	\$	\$ 898,358
Loans (including loans held for sale)	2,058,257	1,814,416			3,872,673
Other	154,691	258,534	265,696	37,240	716,161
Total assets	\$ 2,212,948	\$ 2,072,950	\$ 1,164,054	\$ 37,240	\$ 5,487,192

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Critical Accounting Policies

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires that management make certain judgments and use certain estimates and assumptions that affect amounts reported and disclosures made. Accounting estimates are deemed critical when a different estimate could have reasonably been used or where changes in the estimate are reasonably likely to occur from period to period and would materially impact our consolidated financial statements as of or for the periods presented. Management has discussed the development and selection of the critical accounting estimates noted below with the Audit Committee of the Board of Directors, and the Audit Committee has reviewed the accompanying disclosures.

Allowance for Loan and Lease Losses

We maintain the allowance for loan and lease losses, or the Allowance, at an amount we expect to be sufficient to absorb probable losses inherent in our loan and lease portfolio based on a projection of probable net loan charge-offs. For loans classified as impaired, an estimated impairment loss is calculated. To estimate net loan charge-offs on other loans, we evaluate the level and trend of nonperforming and potential problem loans and historical loss experience. We also consider other relevant economic conditions and borrower-specific risk characteristics, including current repayment patterns of our borrowers, the fair value of collateral securing, specific loans, changes in our lending and underwriting standards and general economic factors, nationally and in the markets we serve. Estimated loss rates are determined by loan category and risk profile, and an overall required Allowance is calculated. Based on our estimate of the level of Allowance required, a provision for loan and lease losses, or the Provision, is recorded to maintain the Allowance at an appropriate level.

Since we cannot predict with certainty the amount of loan and lease charge-offs that will be incurred, and because the eventual level of loan and lease charge-offs are impacted by numerous conditions beyond our control, a range of loss estimates could reasonably have been used to determine the Allowance and Provision. In addition, various regulatory agencies, as an integral part of their examination processes, periodically review the Company's Allowance. Such agencies may require the Company to recognize additions to the Allowance based on their judgments about information available to them at the time of their examination. Accordingly, actual results could differ from those estimates.

Goodwill and Other Intangible Assets

In accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets* (SFAS 142), we review the carrying amount of goodwill for impairment on an annual basis. Additionally, we perform an impairment assessment of goodwill and other intangible assets whenever events or changes in circumstances indicate that the carrying value of goodwill and other intangible assets may not be recoverable. Significant changes in circumstances can be both internal to our strategic and financial direction, as well as changes to the competitive and economic landscape.

Our impairment assessment of goodwill and other intangible assets involves the estimation of future cash flows and the fair value of reporting units to which goodwill is allocated. Estimating future cash flows and determining fair values of the reporting units is only an estimate and often involves the use of significant assumptions. These estimates and assumptions could have a significant impact on whether or not an impairment charge is recognized and also the magnitude of the impairment charge.

Deferred Tax Assets and Tax Contingencies

We account for income taxes in accordance with SFAS 109, *Accounting for Income Taxes* and FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48).

Deferred taxes assets and liabilities are recognized for the estimated future tax effects attributable to temporary differences and carryforwards. A valuation allowance may be required if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. In determining whether a valuation allowance is necessary, we consider the level of taxable income in prior years, to the extent that carrybacks are permitted under current tax laws, as well as estimates of future taxable income and tax planning strategies that could be implemented to accelerate taxable income if necessary. If our estimates of future taxable income were materially overstated, or if our assumptions regarding the tax consequences of tax planning strategies were inaccurate, some or all of our deferred tax assets may not be realized, which would result in a charge to earnings.

We have established income tax contingencies reserves for potential tax liabilities related to uncertain tax positions. Tax benefits are recognized when we determine that it is more likely than not that such benefits will be realized. Where uncertainty exists due to the complexity of income tax statutes, and where the potential tax amounts are significant, we generally seek independent tax opinions to support our positions. If our evaluation of the likelihood of favorable outcome is inaccurate, we could incur additional income tax and interest expense that would adversely impact earnings, or we could receive tax benefits greater than anticipated which would positively impact earnings.

Effective January 1, 2007, we adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48). The interpretation clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with SFAS 109.

Defined Benefit Retirement Plan

Defined benefit plan obligations and related assets of our defined benefit retirement plan are presented in Note 14 to the Consolidated Financial Statements for the year ended December 31, 2006 included in the Company's Annual Report on Form 10-K. Plan assets, which consist primarily of marketable equity and debt securities, are typically valued using market quotations. Plan obligations and the annual pension expense are determined by independent actuaries through the use of a number of assumptions. Key assumptions in measuring the plan obligations include the discount rate and the expected long-term rate of return on plan assets. In determining the discount rate, we utilize a yield that reflects the top 50% of the universe of bonds, ranked in the order of the highest yield. Asset returns are based upon the anticipated average rate of earnings expected on the invested funds of the plans. At December 31, 2006, we used a weighted-average discount rate of 5.9% and an expected long-term rate of return on plan assets of 8.0%, which affected the amount of pension liability recorded as of year-end 2006 and the amount of pension expense to be recorded in 2007. For both the discount rate and the asset return rate, a range of estimates could reasonably have been used which would affect the amount of pension expense and pension liability recorded. A 0.25% change in the discount rate assumption would impact 2007 pension expense by \$0.1 million and year-end 2006 pension liability by \$0.7 million, while a 0.25% change in the asset return rate would impact 2007 pension expense by \$0.1 million.

Financial Summary

Net income for the first quarter of 2007 was \$20.1 million, or \$0.65 per diluted share, compared to \$19.3 million, or \$0.63 per diluted, as reported in the first quarter of 2006. Results for the first quarter of 2006 included an after-tax charge of \$1.3 million, or \$0.04 per diluted share, in retirement expenses for a former senior executive. The year-over-year increase in net income was largely due to a 2.9% increase in

net interest income and a 9.8% decrease in other operating expense, offset by an 8.3% decrease in non-interest income and an increase in our provision for loan and lease losses of \$2.1 million in the first quarter of 2007 from \$0.5 million in the first quarter of 2006.

The following table presents annualized returns on average assets, average shareholders' equity and average tangible equity and basic and diluted earnings per share for the periods indicated.

	Three Months Ended	
	March 31, 2007	2006
Return on average assets	1.48 %	1.49 %
Return on average shareholders' equity	10.73 %	11.26 %
Net income to average tangible equity	19.06 %	22.22 %
Basic earnings per share	\$ 0.66	\$ 0.64
Diluted earnings per share	\$ 0.65	\$ 0.63

Material Trends

Hawaii's economy is expected to enjoy continued growth in 2007 due to positive growth in employment and personal income; however, the growth is expected to be at a more measured pace than the past two years. Real gross state product is expected to increase by 2.6% in 2007 and by 2.5% in 2008, as compared to the 4.0% increase in 2005 and the 2.7% increase in 2006.¹ The moderation in expected growth is primarily the result of capacity constraints as evidenced by the state's low unemployment rate and high hotel occupancy rate.

Hawaii's visitor arrivals in 2007 is expected to increase 1.4% over the record total of 7.5 million visitors set in 2006. Visitor days are expected to increase 1.5% in 2007 over the total average of 9.1 days set in 2006. In addition, average daily spending is expected to increase 4.8% in 2007 over the previous year.²

Hawaii real personal income is expected to increase 1.9% in 2007, following its 0.5% increase in 2006.³ The state's unemployment rate, which is the lowest jobless rate in the nation, was 2.6% in 2006, compared to 2.8% in 2005.⁴

The Hawaii housing market continues to expand, however, unit sale growth rates have moderated and the listed inventory has decreased over the past three months. In March 2007, the number of single-family home resales on Oahu decreased by 15.8% while the median sales price decreased by 1.0% from a year ago.⁵

California's economy has fully rebounded from the 2001 technology-related downturn. California is expected to enjoy continued moderate job growth in 2007, but at a slower pace than in 2006.

California real personal income is expected to increase 5.4% in 2007, following its 5.9% increase in 2006.⁶ Reflecting the continued growth in the economy, California's unemployment rate has improved to 4.7%.

¹ Hawaii State Department of Business, Economic Development & Tourism.

² Hawaii State Department of Business, Economic Development & Tourism.

³ Ibid.

⁴ Hawaii State Department of Business, Economic Development & Tourism

⁵ Honolulu Board of Realtors.

⁶ California Department of Finance

in December 2006 from 5.1% in December 2005.⁷

In March 2007, the number of single-family home resales in California decreased 20.8% while the median sales price increased 3.2% from a year ago.⁸ Single-family home resales for 2007 are expected to remain soft, down 7% statewide.

The Washington economy has also recovered from the 2001 technology-related downturn and is expected to post solid gains in 2007.

Washington real personal income is expected to increase 4.2% in 2007.⁹ Washington's unemployment rate has improved to 4.6% in 2006 from 5.1% in 2005.¹⁰

During 2006, the number of Washington home resales declined 12.0% while the median sales price increased 12.6% from a year ago.¹¹

Our results of operations throughout 2007 may be directly impacted by the ability of the economies in Hawaii, California, Washington and other markets we serve to achieve their expected growth. Loan demand, deposit growth, provision for loan losses, noninterest income and noninterest expense may be affected by changes in economic conditions. If the economic environment in Hawaii, California, Washington or other markets we serve were to suffer an adverse change, such as a material decline in the real estate market or a material external shock, our results of operations may be negatively impacted.

⁷ Bureau of Labor Statistics.

⁸ California Association of Realtors.

⁹ Washington State Economic and Revenue Forecast Council.

¹⁰ Bureau of Labor Statistics.

¹¹ Washington Center for Real Estate Research.

Results of Operations**Net Interest Income**

Net interest income, when expressed as a percentage of average interest earning assets, is referred to as net interest margin. Interest income, which includes loan fees, and resultant yield information, are expressed on a taxable equivalent basis using an assumed income tax rate of 35%. A comparison of net interest income for the three months ended March 31, 2007 and 2006 is set forth below.

(Dollars in thousands)	Three Months Ended March 31, 2007			Three Months Ended March 31, 2006		
	Average Balance	Average Yield/ Rate	Amount of Interest	Average Balance	Average Yield/ Rate	Amount of Interest
Assets						
Interest earning assets:						
Interest-bearing deposits in other banks						
	\$ 2,776	5.11 %	\$ 35	\$ 16,946	4.15 %	\$ 173
Federal funds sold	778	5.20	10	4,726	4.50	52
Taxable investment securities (1)	743,018	4.71	8,745	805,142	4.31	8,666
Tax-exempt investment securities (1)	154,509	5.43	2,097	135,993	5.96	2,028
Loans (2)	3,899,826	7.90	76,166	3,586,978	7.28	64,553
Federal Home Loan Bank stock	48,797	0.80	98	48,797		
Total interest earning assets	4,849,704	7.26	87,151	4,598,582	6.63	75,472
Nonearning assets	588,269			587,231		
Total assets	\$ 5,437,973			\$ 5,185,813		
Liabilities and Shareholders Equity						
Interest-bearing liabilities:						
Interest-bearing demand deposits	\$ 433,167	0.13 %	\$ 138	\$ 430,858	0.14 %	\$ 149
Savings and money market deposits	1,236,806	2.06	6,285	1,075,120	1.01	2,680
Time deposits under \$100,000	627,268	3.25	5,033	592,109	2.47	3,613
Time deposits \$100,000 and over	900,843	4.86	10,801	839,272	3.56	7,363
Short-term borrowings	37,021	5.55	505	21,599	4.34	231
Long-term debt	768,312	5.26	9,968	780,727	4.43	8,534
Total interest-bearing liabilities	4,003,417	3.32	32,730	3,739,685	2.45	22,570
Noninterest-bearing deposits	589,008			667,391		
Other liabilities	95,271			91,879		
Shareholders equity	750,277			686,858		
Total liabilities and shareholders equity	\$ 5,437,973			\$ 5,185,813		
Net interest income			\$ 54,421			\$ 52,902
Net interest margin		4.52 %			4.64 %	

(1) At amortized cost.

(2) Includes nonaccrual loans.

Net interest income on a taxable equivalent basis of \$54.4 million for the first quarter of 2007, increased by \$1.5 million or 2.9%, when compared to the \$52.9 million recognized in the first quarter of 2006. The increase in net interest income was primarily attributable to an increase in average interest earning assets and higher loan yields, partially offset by increased funding costs.

Taxable-equivalent interest income for the first quarter of 2007 of \$87.2 million, increased by \$11.7 million or 15.5%, from the comparable quarter one year ago. The current quarter increase was primarily attributable to increases in average loan balances and higher yields earned on these balances. Average loans for the current quarter increased to \$3.9 billion from \$3.6 billion in the comparable quarter one year ago driven by continued growth in our real estate construction loan portfolio. The increase in average loan yields reflects the upward repricing of certain adjustable-rate loan balances due to the Federal Reserve increasing the federal funds rates from March 2006 until the current period.

Interest expense for the first quarter of 2007 of \$32.7 million increased by \$10.1 million or 45.0%, from the comparable quarter one year ago. Average interest-bearing deposits for the current quarter increased to \$3.2 billion from \$2.9 billion in the comparable quarter one year ago. The increase was primarily attributable to a shift of customer deposits from non-interest bearing demand accounts to higher rate savings and money market and time deposits. The average interest rate paid on deposits increased by 92 basis points to 2.82% at March 31, 2007. The increase was the result of increased pricing pressures as we continue to compete for deposits with other local financial institutions, as well as with internet-based financial services companies and other financial services companies located outside of Hawaii.

The net interest margin was 4.52% for the first quarter of fiscal 2007 compared to 4.64% for the comparable 2006 period. The decline in the net interest margin reflects upward pricing of deposits and borrowing and the higher proportion of balances in higher-rate savings and money market and time deposits, partially offset by increases in both average loan balances and yield enhancements. Based on our expectations for loan and deposit growth and market interest rate movements for the remainder of 2007, we anticipate stable asset yields and moderate increases in deposit rates, resulting in further compression of our net interest margin to a range of 4.40% to 4.50% throughout 2007. However, we expect that our ability to generate continued growth in loans, which typically bring higher yields than other interest earning assets, our ability to fund that asset growth with relatively low-cost core deposits and competitive pricing factors will directly impact our anticipated future net interest margins and net interest income.

Nonperforming Assets, Loans Delinquent for 90 Days or More, Restructured Loans Still Accruing Interest

The following table sets forth nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest at the dates indicated.

(Dollars in thousands)	March 31, 2007	December 31, 2006	March 31, 2006	
Nonaccrual loans:				
Commercial, financial and agricultural	\$ 1,470	\$ 3,934	\$ 420	
Real estate:				
Mortgage-residential	119	5,024	5,686	
Total nonaccrual loans	1,589	8,958	6,106	
Other real estate				
Total nonperforming assets	1,589	8,958	6,106	
Accruing loans delinquent for 90 days or more:				
Commercial, financial and agricultural	23	88	35	
Real estate:				
Mortgage-residential	447	364	597	
Mortgage-commercial			1,933	
Consumer	123	457	418	
Leases			17	
Total accruing loans delinquent for 90 days or more	593	909	3,000	
Restructured loans still accruing interest:				
Real estate:				
Mortgage-commercial			698	
Total restructured loans still accruing interest			698	
Total nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest	\$ 2,182	\$ 9,867	\$ 9,804	
Total nonperforming assets as a percentage of accruing loans and other real estate	0.04	% 0.23	% 0.17	%
Total nonperforming assets and accruing loans delinquent for 90 days or more as a percentage of loans and other real estate	0.06	% 0.25	% 0.25	%
Total nonperforming assets, accruing loans delinquent for 90 days or more and restructured loans still accruing interest as a percentage of loans and other real estate	0.06	% 0.25	% 0.27	%

Nonperforming assets, which includes non-accrual loans and leases, foreclosed real estate and other nonperforming investments, totaled \$1.6 million at March 31, 2007, compared to \$9.0 million at fiscal 2006 year end and \$6.1 million at March 31, 2006. The current quarter decrease in nonperforming assets from fiscal 2006 year end and the comparable quarter one year ago were primarily a result of the payoff of a \$4.8 million non-accrual residential mortgage loan and the charge-off of \$2.5 million in non-accrual commercial loans from a single borrower in the current quarter.

Non-accrual loans at March 31, 2007 were \$1.6 million and included one loan for \$1.0 million and no loss is anticipated at this time. All remaining non-accrual loans are in various stages of collection. We believe that the potential loss exposure on total non-accrual loans has been adequately

provided for in the allowance for loan and lease losses (the Allowance) as of March 31, 2007.

Loans delinquent for 90 days or more was \$0.6 million at March 31, 2007 compared to \$0.9 million at year end 2006 and \$3.0 million a year ago. The decrease in loans delinquent for 90 days or more was primarily attributed to payoffs.

There were no restructured loans accruing interest at March 31, 2007 or at fiscal 2006 year end. Restructured loans at March 31, 2006 were paid in full in the third quarter of fiscal 2006.

We continue to closely monitor loan delinquencies and impairments and work with borrowers to resolve loan problems. Any deterioration in the economies of Hawaii, California or Washington may impact loan quality, and may result in increases in nonperforming assets, delinquencies and restructured loans.

Allowance and Provision for Loan and Lease Losses

A discussion of our accounting policy regarding the Allowance is contained in the Critical Accounting Policies section of this report.

The following table sets forth certain information with respect to the Allowance as of the dates and for the periods indicated.

(Dollars in thousands)	Three Months Ended March 31, 2007	Three Months Ended March 31, 2006
Allowance for loan and lease losses:		
Balance at beginning of period	\$ 52,280	\$ 52,936
Provision for loan and lease losses	2,600	525
Charge-offs:		
Commercial, financial and agricultural	3,424	14
Real estate:		
Mortgage-residential	358	