

CUBIC CORP /DE/  
Form 10-Q  
May 03, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the Quarter Ended March 31, 2007**

1-8931  
Commission File Number

**CUBIC CORPORATION**  
Exact Name of Registrant as Specified in its Charter

**Delaware**  
State of Incorporation

**95-1678055**  
IRS Employer Identification No.

**9333 Balboa Avenue**  
**San Diego, California 92123**  
**Telephone (858) 277-6780**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12-b-2 of the Exchange Act).

Yes  No

As of April 27, 2007, registrant had only one class of common stock of which there were 26,719,663 shares outstanding (after deducting 8,945,066 shares held as treasury stock).

**PART I FINANCIAL INFORMATION**

## ITEM 1 FINANCIAL STATEMENTS

**CUBIC CORPORATION**

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(amounts in thousands, except per share data)

	Six Months Ended March 31,		Three Months Ended March 31,	
	2007	2006	2007	2006
(amounts in thousands, except per share data)				
Net sales:				
Products	\$ 253,443	\$ 245,944	\$ 132,484	\$ 121,354
Services	179,533	155,736	97,557	85,285
	432,976	401,680	230,041	206,639
Costs and expenses:				
Products	206,805	213,224	107,716	109,035
Services	148,413	127,257	80,249	69,286
Selling, general and administrative	46,917	46,962	23,707	24,591
Research and development	1,351	4,146	570	2,202
	403,486	391,589	212,242	205,114
Operating income	29,490	10,091	17,799	1,525
Other income (expense):				
Gain on sale of investment real estate		7,237		
Interest and dividends	898	651	464	405
Interest expense	(1,476 )	(2,216 )	(732 )	(1,358 )
Other income	530	619	48	(41 )
Minority interest in loss of subsidiary	394	656	132	398
Income before income taxes	29,836	17,038	17,711	929
Income taxes	10,300	5,800	6,500	200
Net income	\$ 19,536	\$ 11,238	\$ 11,211	\$ 729
Basic and diluted net income per common share	\$ 0.73	\$ 0.42	\$ 0.42	\$ 0.03
Dividends per common share	\$ 0.09	\$ 0.09	\$ 0.09	\$ 0.09
Average number of common shares outstanding	26,720	26,720	26,720	26,720

*See accompanying notes.*

## CUBIC CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

	March 31, 2007 (Unaudited)	September 30, 2006 (See note below)
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 62,368	\$ 42,380
Short-term investments	8,426	8,874
Accounts receivable - net	314,275	330,447
Inventories	21,885	20,209
Deferred income taxes and other current assets	30,477	36,159
Total current assets	437,431	438,069
Long-term contract receivables	17,800	2,200
Property, plant and equipment - net	54,641	54,564
Goodwill	35,458	34,750
Other assets	17,820	18,488
	\$ 563,150	\$ 548,071
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities:		
Short-term borrowings	\$	\$ 10,000
Trade accounts payable	19,772	23,240
Customer advances	56,611	43,752
Other current liabilities	63,434	64,095
Accrued pension liability	8,262	6,283
Income taxes payable	6,157	7,099
Current portion of long-term debt	6,112	6,078
Total current liabilities	160,348	160,547
Long-term debt	32,762	38,159
Accrued pension liability	17,368	18,208
Deferred compensation	7,715	7,565
Minority interest		366
Shareholders' equity:		
Common stock	234	234
Additional paid-in capital	12,123	12,123
Retained earnings	355,654	338,523
Accumulated other comprehensive income	13,015	8,415
Treasury stock at cost	(36,069)	(36,069)
	344,957	323,226
	\$ 563,150	\$ 548,071

Note: The balance sheet at September 30, 2006 has been derived from the audited financial statements at that date.

See accompanying notes.

## CUBIC CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

	Six Months Ended		Three Months Ended	
	March 31, 2007	2006	March 31, 2007	2006
<b>Operating Activities:</b>				
Net income	\$ 19,536	\$ 11,238	\$ 11,211	\$ 729
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization	4,520	4,600	2,179	2,282
Gain on sale of investment real estate		(7,237 )		
Changes in operating assets and liabilities	13,609	(14,271 )	28,931	12,576
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<b>37,665</b>	<b>(5,670 )</b>	<b>42,321</b>	<b>15,587</b>
<b>Investing Activities:</b>				
Net additions to property, plant and equipment	(3,326 )	(5,630 )	(1,470 )	(3,252 )
Proceeds from sale of investment real estate		8,028		
Change in short-term investments, net	448		(8,426 )	
<b>NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES</b>	<b>(2,878 )</b>	<b>2,398</b>	<b>(9,896 )</b>	<b>(3,252 )</b>
<b>Financing Activities:</b>				
Change in short-term borrowings, net	(10,000 )	8,698		9,699
Principal payments on long-term borrowings	(5,764 )	(5,428 )	(168 )	
<b>NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES</b>	<b>(15,764 )</b>	<b>3,270</b>	<b>(168 )</b>	<b>9,699</b>
Effect of exchange rates on cash	965	(1,562 )	348	(862 )
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>19,988</b>	<b>(1,564 )</b>	<b>32,605</b>	<b>21,172</b>
Cash and cash equivalents at the beginning of the period	42,380	48,860	29,763	26,124
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<b>\$ 62,368</b>	<b>\$ 47,296</b>	<b>\$ 62,368</b>	<b>\$ 47,296</b>

*See accompanying notes.*

## CUBIC CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

March 31, 2007

**Note 1 Basis for Presentation**

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

In the opinion of management, all adjustments considered necessary for a fair presentation have been included. Operating results for the three and six month periods ended March 31, 2007 are not necessarily indicative of the results that may be expected for the year ending September 30, 2007. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended September 30, 2006.

The preparation of the financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Note 2 Balance Sheet Details**

The components of accounts receivable are as follows (in thousands):

	March 31, 2007 (unaudited)	September 30, 2006
Trade and other receivables	\$ 12,734	\$ 15,686
Long-term contracts:		
Billed	76,698	71,215
Unbilled	247,912	250,832
Allowance for doubtful accounts	(5,269)	(5,086)
Total accounts receivable	332,075	332,647
Less estimated amounts not currently due	(17,800)	(2,200)
Current accounts receivable	\$ 314,275	\$ 330,447

The amount classified as not currently due is an estimate of the amount of long-term contract accounts receivable that will not be collected within one year from March 31, 2007 under transportation systems contracts in the U.S., Australia and the U.K. and a defense contract in Canada. The non-current balance at September 30, 2006 represented non-current amounts due from one transportation systems contract in the U.K.

Inventories consist of the following (in thousands):

	<b>March 31, 2007 (unaudited)</b>	<b>September 30, 2006</b>
Finished products	\$ 666	\$ 563
Work in process and inventoried costs under long-term contracts	17,720	16,194
Raw material and purchased parts	3,499	3,452
Total inventories	\$ 21,885	\$ 20,209

At March 31, 2007, work in process and inventoried costs under long-term contracts includes approximately \$8.2 million in costs incurred in advance of contract award or outside the scope of work on several contracts, primarily in the defense segment. Such costs were \$7.7 million as of September 30, 2006. Management believes it is probable that these costs, plus appropriate profit margin, will be recovered under contract change orders or upon the award of new contracts within the next year.

### Note 3 Comprehensive Income

Comprehensive income is as follows (in thousands):

	<b>Six Months Ended March 31,</b>		<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net income	\$ 19,536	\$11,238	\$ 11,211	\$ 729
Foreign currency translation adjustments	4,607	(3,006 )	487	(261 )
Net unrealized loss from cash flow hedges	(7 )	(8 )	(18 )	(13 )
Comprehensive income	\$ 24,136	\$ 8,224	\$ 11,680	\$ 455

### Note 4 Dividend

On February 20, 2007, the Board of Directors declared a 9 cents per common share dividend payable on April 20, 2007, to shareholders of record at the close of business on March 30, 2007. The \$2.4 million dividend payable is included in other current liabilities as of March 31, 2007.

**Note 5 Segment Information**

Business segment financial data is as follows (in millions):

	Six Months Ended March 31,		Three Months Ended March 31,	
	2007	2006	2007	2006
<b>Sales:</b>				
Defense	\$ 308.1	\$ 272.7	\$ 164.8	\$ 145.2
Transportation systems	118.0	121.5	62.0	57.8
Corporate and other	6.9	7.5	3.2	3.6
Total sales	\$ 433.0	\$ 401.7	\$ 230.0	\$ 206.6
<b>Operating income (loss):</b>				
Defense	\$ 21.4	\$ 11.1	\$ 11.9	\$ 5.2
Transportation systems	9.2	0.4	6.9	(2.8 )
Corporate and other	(1.1 )	(1.4 )	(1.0 )	(0.9 )
Total operating income	\$ 29.5	\$ 10.1	\$ 17.8	\$ 1.5

**Note 6 Financing Arrangements**

The Company has a committed five-year revolving credit agreement with a group of financial institutions in the amount of \$150 million, expiring in March 2010. As of March 31, 2007, there were no borrowings under this agreement; however, there were letters of credit outstanding under the agreement totaling \$11.3 million.

**Note 7 Pension Plans**

The components of net periodic pension benefits costs are as follows (in thousands):

	Six Months Ended March 31,		Three Months Ended March 31,	
	2007	2006	2007	2006
Service cost	\$ 3,368	\$ 4,128	\$ 1,114	\$ 2,073
Interest cost	4,812	4,366	2,406	2,189
Expected return on plan assets	(5,688 )	(4,804 )	(2,844 )	(2,408 )
Amortization of:				
Prior service cost	6	15	3	7
Actuarial loss	236	1,081	118	542
Administrative expenses	50	50	25	25
Net pension cost	\$ 2,784	\$ 4,836	\$ 822	\$ 2,428

**Note 8 New Accounting Pronouncements**

In July 2006, the Financial Accounting Standards Board issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which is effective for fiscal years beginning after December 31, 2006. The purpose of FIN 48 is to clarify and set forth consistent rules for accounting for uncertain tax positions in accordance with FAS 109, *Accounting for Income Taxes*. The cumulative effect of applying the provisions of this interpretation is required to be reported separately as an adjustment to the opening balance of retained earnings in the year of adoption. Management is in the process of reviewing and evaluating FIN 48, and therefore the ultimate impact of its adoption is not yet known.

In September 2006, the Financial Accounting Standards Board published FASB Statement of Financial Accounting Standards (SFAS) No. 158 (SFAS 158), *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans*, to require an employer to fully recognize the obligations associated with single-employer defined benefit pension, retiree healthcare, and other postretirement plans in their financial statements. The new standard will be effective for the Company as of the end of the current fiscal year ending September 30, 2007. Under SFAS 158, the Company will recognize in its balance sheet an asset for each plan's overfunded status or a liability for each plan's underfunded status and recognize, as a component of other comprehensive income, the changes in the funded status of the plans that arise during the year but are not recognized as components of net periodic benefit cost. The measurement date provisions of SFAS 158 will have no impact on the Company's financial statements because the Company already uses the balance sheet date as the measurement date for its defined benefit pension plans. Adoption of the statement will also have no impact on the Company's Consolidated Statements of Income. It is not possible at this time to determine what impact adoption of the statement will have on the Consolidated Balance Sheet and on Other Comprehensive Income as of, and for the year ending, September 30, 2007. However, adoption of the statement would have had the following incremental effects on the Consolidated Balance Sheet as of September 30, 2006 (in thousands):

	<b>Before Adoption</b>	<b>Effect of Adoption</b>	<b>After Adoption</b>
Balance Sheet Line Item at September 30, 2006:			
OTHER ASSETS (non-current)			
Deferred income taxes	\$ 7,360	2,682	10,042
OTHER CURRENT LIABILITIES			
Accrued pension liability	6,283		6,283
OTHER LIABILITIES (non-current)			
Accrued pension liability	18,208	7,664	25,872
SHAREHOLDER'S EQUITY			
Accumulated other comprehensive income	8,415	(4,982)	3,433



**CUBIC CORPORATION**

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS

March 31, 2007

Our two primary businesses are in the defense and transportation industries. These are high technology businesses that design, manufacture and integrate complex systems and provide essential services to meet the needs of various federal and regional government agencies in the U.S. and other nations around the world.

Cubic Defense Applications is a diversified supplier of constructive, live and virtual military training systems, services and communication systems and products to the U.S. Department of Defense, other government agencies and allied nations. We design instrumented range systems for fighter aircraft, armored vehicles and infantry force-on-force live training; weapons effects simulations; laser-based tactical engagement and virtual simulation systems; and precision gunnery solutions. Our services are focused on training mission support, computer simulation training, distributed interactive simulation, development of military training doctrine, force modernization services for NATO entrants and field operations and maintenance. Our communications products are aimed at intelligence, surveillance, and search and rescue markets.

Cubic Transportation Systems develops and delivers innovative fare collection systems for public transit authorities worldwide. We provide hardware, software and multi-agency, multimodal transportation integration technologies and services that allow the agencies to efficiently collect fares, manage their operations, reduce shrinkage and make using public transit a more convenient and attractive option for commuters.

**Consolidated Overview**

Sales for the quarter ended March 31, 2007 increased 11% to \$230.0 million compared to \$206.6 million in the same quarter last year. Most of the sales growth came from the defense segment; however, transportation systems sales increased for the quarter as well. Operating income increased significantly to \$17.8 million in the quarter compared to \$1.5 million in the second quarter last year. The improvement in the quarter came from both segments, as defense operating income more than doubled while transportation systems generated operating income for the quarter compared to an operating loss in the second quarter last year. Approximately \$5.1 million of the increase in sales and operating income came from previously disputed amounts that were settled with our customers during the quarter. Of this amount, \$1.2 million was from defense and \$3.9 million from transportation systems contracts.

Sales increased to \$433.0 million for the first six months of the fiscal year compared to \$401.7 million for the first six months of 2006, an increase of 8%. All of the sales increase came from the defense segment, while transportation systems sales decreased slightly. Operating income for the first six months of the fiscal year nearly tripled, increasing from \$10.1 million in 2006 to \$29.5 million this year. The operating income improvement came from both segments, with defense operating income increasing by more than \$10 million and transportation systems by nearly \$9 million compared to the first half of 2006. See the segment discussions following for further analysis of segment sales and operating income.

Net income for the second quarter of fiscal 2007 was \$11.2 million, or 42 cents per share, compared to \$0.7 million, or 3 cents per share, last year due to the significant improvement in operating income. For the first six months of the year, net income increased to \$19.5 million, or 73 cents per share, from \$11.2 million, or 42 cents per share last year. This year's net income for the first six months was primarily from operations, while last year's net income included a gain on the sale of real estate of approximately \$4.3 million, after applicable income taxes, or about 16 cents per share.

In December 2006, the U.S. Congress reinstated the Research and Experimentation (R&E) credit retroactive to January 1, 2006. As a result, we recorded a tax benefit of approximately \$0.5 million (2 cents per share) in the first quarter of fiscal 2007 that represents the expected R&E credit for the nine-month period ended September 30, 2006, which was not previously reflected in our operating results.

Selling, general and administrative (SG&A) expenses in the second fiscal quarter were consistent with last year, decreasing slightly from \$24.6 million in the second quarter last year to \$23.7 million this year and decreasing as a percentage of sales from 11.9% to 10.3%. SG&A expenses in the defense segment were nearly the same as last year for the second quarter and decreased slightly in the transportation systems segment. For the first six months of the year SG&A expenses were virtually the same as last year, with a small increase in defense and a small decrease in transportation systems SG&A. Research and development expense decreased in the first half this fiscal year compared to last year due primarily to the completion of a project at the end of fiscal 2006 for the development of new weapons simulations systems for the small arms training systems product line. In addition, research and development efforts this year have been focused primarily on customer funded programs rather than company sponsored programs.

Our projected effective tax rate for fiscal 2007 is 35.1%; however, as mentioned above, the retroactive reinstatement of the U.S. R&E credit reduced the first quarter provision by about \$0.5 million, thereby reducing the tax rate for the first half of the year. The projected effective rate for fiscal 2007 is higher than last year's first half effective rate of 34.0% because we are now providing taxes on earnings in the U.K. at the higher U.S. rate as we do not consider the earnings to be permanently reinvested; however, this increase is partially offset by the estimated R&E credit we expect to realize in fiscal 2007. The effective rate for fiscal 2007 could be affected by, among other factors, the mix of business between the U.S. and foreign jurisdictions, our ability to take advantage of available tax credits and audits of our records by taxing authorities.

**Defense Segment**

Our Training Systems Business Unit (TSBU) has recently changed its name to Readiness Systems Business Unit (RSBU) which we believe reflects defense market trends and our broadening capabilities. Readiness Systems better describes the market we serve and encompasses not only our heritage in training systems and products, but the value and opportunities for these systems and underlying technologies to transition into operational equipment. The following table has been updated to reflect this name change:

	Six Months Ended		Three Months Ended	
	March 31, 2007	2006	March 31, 2007	2006
	(in millions)			
<b><u>Defense Segment Sales</u></b>				
Communications and electronics (CEBU)	\$ 29.3	\$ 32.9	\$ 14.5	\$ 17.1
Readiness systems (RSBU)	126.0	112.9	67.0	55.4
Mission support services (MSBU)	148.0	123.4	80.9	71.0
Tactical systems and other	4.8	3.5	2.4	1.7
	\$ 308.1	\$ 272.7	\$ 164.8	\$ 145.2
<b><u>Defense Segment Operating Income</u></b>				
Communications and electronics (CEBU)	\$ 1.0	\$ 2.2	\$	\$ 1.9
Readiness systems (RSBU)	8.1		4.1	(2.0)
Mission support services (MSBU)	13.4	10.1	8.4	6.1
Tactical systems and other	(1.1)	(1.2)	(0.6)	(0.8)
	\$ 21.4	\$ 11.1	\$ 11.9	\$ 5.2

Defense segment sales in the second quarter increased 13% to \$164.8 million this year from \$145.2 million last year. The growth in sales came from both RSBU and MSBU, while CEBU sales decreased compared to the second quarter last year. The caption "Tactical systems and other" in the table above includes operating results of our 50% owned joint venture company as well as advanced programs for the development of new defense technologies.

Operating income in the defense segment more than doubled in the second quarter this year to \$11.9 million from \$5.2 million last year. The biggest improvement came from RSBU, which had incurred an operating loss in the second quarter last year. Operating income from MSBU also increased in this year's second quarter, while operating income from CEBU decreased to break-even. The tactical systems joint venture company incurred an operating loss of approximately \$0.4 million in the second quarter this year compared to \$0.9 million last year. Operating income amounts in the above table for the three and six-month periods ended March 31, 2006 have been revised from previous reports to conform to the current method of allocating corporate costs to the business units.

**Communications and Electronics (CEBU)**

Sales from CEBU were \$14.5 million in the second quarter of fiscal 2007 compared to \$17.1 million in the same quarter last year, a 15% decrease. For the first six months of the fiscal year, CEBU sales decreased 11% from \$32.9 million in 2006 to \$29.3 million this year. Sales increased from contracts for the supply of data links for unmanned aerial vehicles in the U. K., however, other

data link sales decreased, as well as sales of personnel locator systems and surveillance receivers.

CEBU operating income decreased from \$1.9 million in the second quarter last year to break-even this year. For the six-month period, operating income decreased from \$2.2 million in 2006 to \$1.0 million this year. Cost growth in the second quarter of \$1.1 million on a contract for the development of a new data link system was the primary reason for the decrease for both the three and six-month periods. Decreased sales and profit margins from other data link contracts and personnel locator systems also contributed to the decrease. Partially offsetting these decreases was an improvement in operating income from the communication products division, which sells power amplifiers and receivers.

#### **Readiness Systems (RSBU)**

RSBU sales increased from \$55.4 million in the second quarter last year to \$67.0 million this year, a 21% increase. For the six-month period, sales increased 12% from \$112.9 million last year to \$126.0 million this year. New task orders for development of the next generation air combat training system in addition to a new contract for an Australian air combat training system resulted in higher air combat training sales. Sales from ground combat training systems also increased slightly due primarily to increased sales of laser engagement training and IHITS systems. Delayed U.S. government funding for small arms training systems in 2006 resulted in lower sales from that product line for the three and six-month periods this year.

Readiness systems operating results improved from an operating loss of \$2.0 million in the second quarter last year to operating profit of \$4.1 million this year. For the six-month period, operating income increased from break-even in 2006 to \$8.1 million this year due to higher profits from both air and ground combat training systems. In the second quarter last year, a contract under which we are developing a ground combat training system for a foreign customer had experienced cost growth, resulting in the operating loss. This year the ground combat training product line generated operating income for both the three and six-month periods. The increase this year in air combat training sales helped to improve operating income from this product line for both the second quarter and first half of the year. In addition, operating income from small arms training systems improved this year due to completion of the development of new weapons simulations systems. Further adding to the profit improvement in RSBU for both the three and six-month periods was the settlement of a previously disputed amount on a contract completed in the mid-1990 s, totaling \$1.2 million.

#### **Mission Support Services (MSBU)**

MSBU sales increased 14% to \$80.9 million in the second quarter this year, compared to \$71.0 million last year. For the first half of the fiscal year, MSBU sales increased 20%, from 123.4 million in 2006 to \$148.0 million this year. Higher sales from battlefield simulation support activities, contracts for modeling the effects of weapons of mass destruction and from other mission support activities contributed to the increase in sales.

Mission support services operating income increased from \$6.1 million in the second quarter last year to \$8.4 million this year, while operating income for the first six months of the year improved from \$10.1 million in 2006 to \$13.4 million this year. The increase was primarily due to the increase in sales volume, although profit margins improved on several battlefield simulation support contracts and on contracts for modeling the effects of weapons of mass destruction.

**Transportation Systems Segment**

	Six Months Ended		Three Months Ended	
	March 31, 2007 (in millions)	2006	March 31, 2007	2006
Transportation Segment Sales	\$ 118.0	\$ 121.5	\$ 62.0	\$ 57.8
Transportation Segment Operating Income	\$ 9.2	\$ 0.4	\$ 6.9	\$ (2.8 )

Transportation segment sales increased 7% from \$57.8 million in the second quarter last year to \$62.0 million this year. This increase all came from European operations and was primarily due to the strengthening of the British Pound vs. the U.S. Dollar. For the first six months of the fiscal year, sales decreased 3% from \$121.5 million to \$118.0 million. As anticipated, this decrease resulted primarily from lower sales on system installation contracts in North America and Australia. Sales from a contract in Sweden were also lower during the first half of the fiscal year due to a delay in progress on the program during the first quarter. Activity on other contracts in Europe increased for the first half of this year, more than offsetting this decrease. In addition, the strong British Pound caused the dollar value of sales in the U.K. to increase approximately 11% this year compared to the first half of last year.

Operating income from transportation systems improved to \$6.9 million in the second quarter this year, compared to an operating loss of \$2.8 million last year. Settlements were reached with two customers, adding \$4.5 million to operating income in the second quarter this year, although we also added \$0.6 million to our estimate of costs to complete one of these contracts, yielding a net improvement to operating income of \$3.9 million from these contract settlements. In addition, operating income from the Prestige contract in London increased by more than \$2 million during the second quarter compared to last year, including bonuses earned for system usage and the effect of currency exchange rates as described above. These operating income improvements were partially offset by growth in estimated costs to complete several North American contracts of \$4.7 million during the quarter; however, this was an improvement from the second quarter last year, in which provisions for contract losses totaling \$8.3 million were recorded due to cost growth.

For the six-month period, operating income increased to \$9.2 million this year from \$0.4 million last year. In addition to the settlement agreements identified above, an agreement was reached during this year's first quarter with another customer that increased the contract value by \$4.1 million; however, this was partially offset by cost growth on the contract of \$2.8 million, resulting in a net increase to operating income of \$1.3 million from this contract. The schedule slip on the Sweden program mentioned above resulted in an increase of approximately \$3.9 million in our estimate to complete that contract. A loss provision of that amount was recorded in the first quarter this year. For the six-month period, operating income from the Prestige contract in London increased nearly \$4 million compared to last year, including bonuses earned for system usage and the effect of currency exchange rates, as described above.

**Backlog**

As reflected in the table below, total backlog increased approximately \$80 million at March 31, 2007 compared to September 30, 2006. Transportation systems backlog increased \$87 million, while defense backlog decreased \$7 million during the six-month period. Funded backlog increased by \$199 million during the period, with transportation systems increasing \$87 million and defense funded backlog increasing by \$112 million. Of the increase in transportation systems backlog during the period, approximately \$26 million was the result of strengthening of the British Pound vs. the U.S. Dollar between September 30, 2006 and March 31, 2007.

	March 31, 2007 (in millions)	September 30, 2006
<b><u>Total backlog</u></b>		
Transportation systems	\$ 802.7	\$ 715.6
Defense:		
Communications and electronics	61.6	71.9
Training systems	365.6	285.9
Mission support services	293.1	366.4
Tactical systems and other	35.8	38.8
Total defense	756.1	763.0
Total	\$ 1,558.8	\$ 1,478.6
<b><u>Funded backlog</u></b>		
Transportation systems	\$ 802.7	\$ 715.6
Defense:		
Communications and electronics	61.6	71.9
Training systems	365.6	285.9
Mission support services	158.1	112.2
Tactical systems and other	35.8	38.8
Total defense	621.1	508.8
Total	\$ 1,423.8	\$ 1,224.4

In defense, the difference between total backlog and funded backlog represents options under multi-year service contracts. Funding for these contracts comes from annual operating budgets of the U.S. government and the options are normally exercised annually. Options for the purchase of additional systems or equipment are not included in backlog until exercised nor are indefinite delivery, indefinite quantity contracts until an order is received.

**Liquidity and Capital Resources**

Operating activities provided cash of \$37.7 million for the first half of the fiscal year. In addition to net income for the period, customer advances and reductions in accounts receivable and prepaid expenses contributed to the positive cash flows. Positive operating cash flows came from both the transportation systems and defense segments, with the majority coming from the transportation systems segment.

Investing activities for the six-month period included capital expenditures of \$3.3 million and

\$0.4 million in proceeds from the sale of short-term investments. During the first half, we made scheduled payments on our long-term debt of \$5.8 million and repaid \$10.0 million borrowed on a short-term basis.

Our financial condition remains strong with working capital of \$277.1 million and a current ratio of 2.7 to 1 at March 31, 2007. We expect that cash on hand and our unused lines of credit will be adequate to meet our liquidity requirements for the foreseeable future.

#### **Critical Accounting Policies, Estimates and Judgments**

Our financial statements are prepared in accordance with accounting principles that are generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. We continually evaluate our estimates and judgments, the most critical of which are those related to revenue recognition, income taxes, valuation of goodwill and pension costs. We base our estimates and judgments on historical experience and other factors that we believe to be reasonable under the circumstances. Materially different results can occur as circumstances change and additional information becomes known.

Besides the estimates identified above that are considered critical, we make many other accounting estimates in preparing our financial statements and related disclosures. All estimates, whether or not deemed critical affect reported amounts of assets, liabilities, revenues and expenses, as well as disclosures of contingent assets and liabilities. These estimates and judgments are also based on historical experience and other factors that are believed to be reasonable under the circumstances. Materially different results can occur as circumstances change and additional information becomes known, even for estimates and judgments that are not deemed critical.

For further information, refer to the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended September 30, 2006.

#### **CAUTIONARY STATEMENT ABOUT FORWARD-LOOKING INFORMATION**

This report, including the documents that we incorporate by reference, contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that are subject to the safe harbor created by those sections. Any statements about our expectations, beliefs, plans, objectives, assumptions or future events or our future financial and/or operating performance are not historical and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as may, will, anticipate, estimate, plan, project, continuing, ongoing, expect, believe, intend, predict, potential, opportunity and similar words or phrases of these words or phrases. These statements involve estimates, assumptions and uncertainties, including those discussed in Risk Factors in the Company's annual report on Form 10-K for the year ended September 30, 2006, and throughout this filing that could cause actual results to differ materially from those expressed in these statements.

Because the risk factors referred to above could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements made by us or on our behalf,

you should not place undue reliance on any forward-looking statements. In addition, past financial and/or operating performance is not necessarily a reliable indicator of future performance and you should not use our historical performance to anticipate results or future period trends. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for us to predict which factors will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

#### ITEM 4 STATEMENT ON DISCLOSURE CONTROLS AND PROCEDURES.

We maintain disclosure controls and procedures, including internal control over financial reporting, which are designed to ensure that information required to be disclosed in our periodic filings with the SEC is reported within the time periods specified in the SEC's rules and forms, and to provide reasonable assurance that assets are safeguarded and transactions are properly executed and recorded. Our disclosure controls and procedures are also designed to ensure that information is accumulated and communicated to our management, including our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating such controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily is required to use its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We routinely review our system of internal control over financial reporting and make changes to our processes and systems to improve controls and increase efficiency, while ensuring that we maintain an effective internal control environment. Changes may include such activities as implementing new, more efficient systems and migrating certain processes from our operating units to our corporate shared service center. In addition, if we acquire new businesses, we will review the controls and procedures of the acquired business as part of our integration activities.

We performed an evaluation of the effectiveness of our disclosure controls and procedures as of March 31, 2007. The evaluation was performed with the participation of senior management of each business segment and key corporate functions, and under the supervision of the CEO and CFO. Based on our evaluation, we concluded that our disclosure controls and procedures were effective as of March 31, 2007.

There were no changes in our internal control over financial reporting during the most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**PART II OTHER INFORMATION****ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Company held its annual meeting of shareholders on February 20, 2007. Matters voted upon were (1) election of directors and (2) ratification of the Board's selection of Ernst & Young LLP as the Company's independent auditors for the fiscal year ending September 30, 2007.

The number of votes cast for, against or withheld, with respect to each matter are set out below.

## 1. Election of Directors

<b>Director</b>	<b>For</b>	<b>Against</b>	<b>Withheld</b>
Walter J. Zable	23,548,105		1,607,888
Walter C. Zable	23,626,011		1,529,982
Dr. Richard C. Atkinson	23,835,312		1,320,681
William W. Boyle	23,451,903		1,704,090
Raymond L. deKozan	23,651,693		1,504,300
Robert T. Monagan	23,505,748		1,650,245
Raymond E. Peet	23,680,134		1,475,859
Robert S. Sullivan	23,859,647		1,296,346
Robert D. Weaver	23,862,270		1,293,723

	<b>For</b>	<b>Against</b>	<b>Abstain</b>
2. Ratification of Independent Auditors	24,841,109	277,296	37,588

ITEM 6 EXHIBITS

(a) The following exhibits are included herein:

Exhibit

No.	Description
3.1	Amended and Restated Certificate of Incorporation. Incorporated by reference to Form 10-Q filed for the quarter ended June, 30, 2006, file No. 1-8931, Exhibit 3.1.
3.2	Bylaws. Incorporated by reference to Form 10-K filed for the fiscal year ended September 30, 2004, file No. 1-8931, Exhibit 3.
10.1	2005 Equity Incentive Plan. Incorporated by reference to Form 10-K filed for the fiscal year ended September 30, 2005, file No. 1-8931, Exhibit 10.1.
10.2	Transition Protection Plan. Incorporated by reference to Form 10-K filed for the fiscal year ended September 30, 2005, file No. 1-8931, Exhibit 10.2.
10.3	Credit Agreement dated March 10, 2005. Incorporated by reference to Form 10-Q for the quarter ended March 31, 2005, file No. 1-8931, Exhibit 10.
10.4	Deferred Compensation Plan Summary. Incorporated by reference to Form 8-K filed April 6, 2005, file No. 1-8931, Exhibit 10.
15	Report of Independent Registered Public Accounting Firm
31.1	Certification of CEO
31.2	Certification of CFO
32.1	CEO Certification
32.2	CFO Certification

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CUBIC CORPORATION

Date May 2, 2007

/s/ W. W. Boyle  
W. W. Boyle  
Senior Vice President and CFO

Date May 2, 2007

/s/ Mark A. Harrison  
Mark A. Harrison  
Vice President and Controller