**GRIFFIN LAND & NURSERIES INC** 

Form DEF 14A April 17, 2007 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

#### Filed by the Registrant x

Filed by a Party other than the Registrant O

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) o

**Definitive Proxy Statement** X **Definitive Additional Materials** o

Soliciting Material Pursuant to §240.14a-12 o

## **GRIFFIN LAND & NURSERIES, INC.**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing	Fee (Check the appropriate bo	ox):							
X	No fee required.								
0	Fee computed on table belo (1)	per Exchange Act Rules 14a-6(i)(1) and 0-11. Title of each class of securities to which transaction applies:							
	(2)	Aggregate number of securities to which transaction applies:							
	(3)	Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):							
	(4)	Proposed maximum aggregate value of transaction:							
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0		e fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for spaid previously. Identify the previous filing by registration statement number, or the							
	(2)	Form, Schedule or Registration Statement No.:							
	(3)	Filing Party:							
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#### **GRIFFIN LAND & NURSERIES, INC.**

#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

#### **To be Held May 15, 2007**

PLEASE TAKE NOTICE that the Annual Meeting of Stockholders of Griffin Land & Nurseries, Inc. (Griffin) will be held in the Harlem Room on the fourth floor of the New York Hilton Hotel, 1335 Avenue of the Americas, New York, NY 10019, on the 15th day of May 2007, at 10:00 a.m., local time, to consider and act upon:

- 1. The election of directors of Griffin;
- 2. The authorization of the selection of Griffin s independent registered public accountants for fiscal 2007; and
- 3. Such other business as may properly be brought before the Annual Meeting or any adjournment thereof.

WHETHER OR NOT YOU PLAN TO ATTEND THE MEETING, PLEASE COMPLETE, DATE AND SIGN THE ENCLOSED PROXY CARD AND RETURN IT IN THE ENCLOSED ENVELOPE.

Only stockholders of record at the close of business on April 9, 2007 are entitled to notice of, and to vote at, the Annual Meeting.

ANTHONY J. GALICI Secretary

Dated: April 12, 2007

GRIFFIN LAND & NURSERIES, INC.	
ONE ROCKEFELLER PLAZA	
SUITE 2301	
NEW YORK, NEW YORK 10020	

#### PROXY STATEMENT

This Proxy Statement is furnished to the stockholders of Griffin Land & Nurseries, Inc. (Griffin) in connection with the solicitation by the Board of Directors of proxies for the Annual Meeting of Stockholders to be held at 10:00 a.m. on May 15, 2007 in the Harlem Room on the fourth floor of the New York Hilton Hotel at 1335 Avenue of the Americas, New York, NY, 10019, for the purposes set forth in the accompanying notice of meeting.

#### **GENERAL**

This solicitation is being made on behalf of the Board of Directors of Griffin. The initial distribution of proxy materials is expected to be made on or about April 16, 2007. Any proxy received in the accompanying form may be revoked by the person executing it at any time before the authority thereby granted is exercised. Proxies received by the Board of Directors in such form will be voted at the meeting or any adjournment thereof as specified therein by the person giving the proxy; if no specification is made, the shares represented by such proxy will be voted (i) for the election of directors as described in this Proxy Statement; and (ii) for authorization of the selection of PricewaterhouseCoopers LLP as independent registered public accountants for Griffin for fiscal 2007. For voting purposes (as opposed to for purposes of establishing a quorum) abstentions and broker non-votes will not be counted in determining whether the directors standing for election have been elected or whether any other matter to be voted on has been approved.

Management knows of no matters that may be brought before the Annual Meeting or any adjournment thereof other than those described in the accompanying notice of meeting and routine matters incidental to the conduct of the meeting. However, if any other matter should come before the meeting or any adjournment thereof, it is the intention of the persons named in the accompanying form of proxy or their substitutes to vote the proxy in accordance with their judgment on such matters.

The cost of solicitation of proxies by the Board of Directors will be borne by Griffin. Such solicitation will be made by mail and, in addition, may be made by officers and employees of Griffin personally or by telephone, facsimile or telegram. Proxies and proxy material will also be distributed through brokers, custodians and other similar parties. The solicitation and recording of proxies is being done by Griffin s registrar and transfer agent, American Stock Transfer & Trust Company, and will cost less than \$6,000.

Each holder of a share of Common Stock, par value \$0.01 per share, of Griffin (the Common Stock) will be entitled to one vote for each share held of record by such person at the close of business on April 9, 2007 (the Record Date), which is the Record Date fixed by the Board of Directors for the determination of stockholders entitled to notice of, and to vote at, the Annual Meeting or any adjournment thereof. As of such date, Griffin had outstanding 5,135,663 shares of Common Stock (none of which constituted shares of treasury stock). A total of 2,498,167 shares of Common Stock, representing approximately 48.6% of the outstanding shares of Common Stock, are held by members of the Cullman & Ernst Group (as defined herein).

#### STOCKHOLDER PROPOSALS FOR THE 2008 ANNUAL MEETING

Proposals by stockholders for Griffin s 2008 Annual Meeting of Stockholders pursuant to Rule 14a-8 under the Securities Exchange Act of 1934, as amended (the Exchange Act ), must be received by Griffin before December 18, 2007, if such proposal is to be considered for inclusion in the 2008 proxy materials of Griffin. Any stockholder proposal not intended to be included in the proxy materials for the 2008 Annual Meeting must be received by Griffin no later than March 2, 2008 or else management of Griffin will retain discretion to vote proxies received for that meeting in their discretion with respect to any such proposal.

#### I. ELECTION OF DIRECTORS

At the 2007 Annual Meeting of Stockholders, seven directors (which will comprise the entire Board) are to be elected. The Board of Directors proposed the nominees listed below for election as directors to serve until the 2008 Annual Meeting of Stockholders and until their successors are duly elected and qualified. The directors must be elected by a plurality of the votes cast in person or by proxy by stockholders entitled to vote at the meeting. If, for any reason, any nominee or nominees become unavailable for election, the proxy holders will vote for such substitute nominee or nominees as may be designated by the Board of Directors.

Name (letters refer to Committee memberships, identified below)	(Age) and I Since Whic Continuous Served as a Director of	ch Has sly 1	Principal Occupation and Business Experience During the Past Five Years (1)	Also Serves as a Director of the Following Corporations		
Winston J. Churchill, Jr. (b) (c)	(66)	1997	Managing General Partner of SCP Partners; Chairman of CIP Capital Management, Inc.	CIP Capital Management, Inc.; Auxilium Pharmaceuticals, Inc.; Innovative Solutions and Support, Inc.; Amkor Technology, Inc.		
Edgar M. Cullman	(89)	1997	Chairman of the Board of Directors of General Cigar Holdings, Inc. from December 1996 through April 2005; Managing member of Culbro LLC January 2006 - present	Bloomingdale Properties, Inc.		
David M. Danziger (2)	(41)	2006	Executive Vice President of General Cigar Holdings, Inc. from January 1999 through April 2005; Managing member of Culbro LLC January 2006 - present	Doral Bank, NY FSB		
Frederick M. Danziger (3)	(67)	1997	President and Chief Executive Officer of Griffin Land & Nurseries, Inc. since April 1997	Monro Muffler Brake, Inc.; Bloomingdale Properties, Inc.		
Thomas C. Israel (a) (b) (c)	(63)	2000	Chairman of A.C. Israel Enterprises, Inc.			
Alan Plotkin (a)	(61)	2004	Practicing attorney and private investor at Law Offices of Alan Plotkin			
David F. Stein (a) (b) (c)	(66)	1997	Vice Chairman of J & W Seligman & Co., Inc.			

Member of the (a) Audit Committee; (b) Compensation Committee; and (c) Nominating Committee.

(1) Except as otherwise indicated each director has had the same principal occupation during the past five years.

- (2) Mr. David M. Danziger is the son of Mr. Frederick M. Danziger and the grandson of Mr. Cullman.
- (3) Mr. Frederick M. Danziger is the son-in-law of Mr. Cullman.

The Board of Directors held seven meetings during fiscal 2006. Griffin s Board of Directors has an Audit Committee, a Compensation Committee and a Nominating Committee. Committee memberships of the Board of Directors are indicated in the above table. Directors as a whole attended 99% of the aggregate of all Board and Committee meetings (of Committees of which they were members).

The Company encourages, but does not require, Board Members to attend the Annual Meeting of Stockholders. Last year, all of the Board Members attended the Annual Meeting of Stockholders.

#### **Compensation of Directors**

In fiscal 2006, members of the Board of Directors who were not employees of Griffin received \$15,000 per year and \$750 for each Board and Committee meeting attended. The chairmen of the Audit, Compensation and Nominating Committees each received an additional \$5,000 per year. Members of the Audit Committee each received an additional \$5,000 as additional compensation related to increased responsibilities for the adoption of certain provisions of the Sarbanes-Oxley Act. The Griffin Land & Nurseries, Inc. 1997 Stock Option Plan, as amended (the 1997 Stock Option Plan), provides that non-employee Directors who are not members of the Cullman & Ernst Group annually receive options exercisable for shares of Common Stock at an exercise price that is the market price at the time of grant. Under the 1997 Stock Option Plan, as amended, the number of shares, subject to options, granted to non-employee Directors upon their reelection to the Board of Directors is equal to \$40,000 divided by the fair market value per share of Griffin common stock at the time of grant. In 2006, Griffin granted Mr. Churchill, Jr., Mr. Israel, Mr. Plotkin and Mr. Stein each options exercisable for 1,285 shares of Common Stock at the time of their reelection to the Board of Directors. Griffin expects to grant additional options to Messrs. Churchill, Jr., Israel, Plotkin and Stein in 2007, if reelected, consistent with the 1997 Stock Option Plan, as amended.

#### **Board Independence**

Under Nasdaq rules, an independent director of a company means a person who is not an officer or employee of the company or its subsidiaries and, in the opinion of the company s board of directors, does not have a relationship with the company that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. The Board has determined that Messrs. Churchill, Jr., Israel, Plotkin and Stein qualify as independent directors under Nasdaq rules.

#### Executive Officer who is not a Director

Name	Age	Principal Occupation During the Past Five Years
Anthony J. Galici	49	Vice President, Chief Financial Officer and Secretary of Griffin
		since April 1997

#### **Audit Committee**

Griffin s Audit Committee consists of David F. Stein, Chairman, Thomas C. Israel and Alan Plotkin. All of the members of the Audit Committee are independent directors. The Board of Directors has determined that none of the members of the Audit Committee is considered a financial expert as defined by Item 401(h) of Regulation S-K of the Securities and Exchange Act of 1934. The Audit Committee engaged an accounting and auditing firm as an advisor to the Audit Committee in carrying out its responsibilities, represented by a partner who is a certified public accountant with extensive experience in auditing the financial statements of public and private companies. Griffin has also engaged that accounting

and auditing firm to assist in Griffin s preparation for compliance with certain provisions of the Sarbanes-Oxley Act of 2002. The Audit Committee approves all auditing and non-auditing services, reviews audit reports and the scope of audit by Griffin s independent registered public accountants and related matters pertaining to the preparation and examination of Griffin s financial statements. From time to time, such Committee makes recommendations to the Board of Directors with respect to the foregoing matters. The Audit Committee held seven meetings in fiscal 2006 and expects to recommend to the Board of Directors the selection of PricewaterhouseCoopers LLP as the Company s independent registered public accountants (see Selection of Independent Registered Public Accountants).

#### **Nominating Committee**

Griffin s Nominating Committee consists of Thomas C. Israel, Chairman, Winston J. Churchill, Jr. and David F. Stein. All of the members of the Nominating Committee are independent directors. The Nominating Committee reviews candidates for appointment to the Griffin Board of Directors. The Nominating Committee does not have a policy on the consideration of board nominees recommended by stockholders and believes that such a policy is not necessary in that it will consider nominees based on a nominee s qualifications, regardless of whether the nominee is recommended by stockholders. The Nominating Committee does not have a charter and held one meeting in fiscal 2006.

#### Communication with the Board or Nominating Committee

Stockholders who wish to communicate with the Board of Directors or the Nominating Committee should address their communications to Thomas C. Israel, Chairman of the Nominating Committee, via first class mail, at Griffin Land & Nurseries, Inc., One Rockefeller Plaza, Suite 2301, New York, NY 10020.

For information about the Compensation Committee, see Compensation Committee Report on Executive Compensation Interlocks and Insider Participation on page 12.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), requires Griffin s officers and directors, and persons who own more than ten percent of its Common Stock, to file reports of ownership and changes in ownership with the Securities and Exchange Commission. Such persons are required by regulation to furnish Griffin with copies of all Section 16(a) forms they file. Based upon its involvement in the preparation of certain of such forms, and a review of copies of other such forms received by it, Griffin believes that with respect to fiscal 2006, all such Section 16(a) filing requirements were satisfied.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND PRINCIPAL HOLDERS

The following table lists the number of shares and options to purchase shares of Common Stock of Griffin beneficially owned or held by (i) each person known by Griffin to beneficially own more than 5% of the outstanding shares of Common Stock; (ii) the nominees for election as director; (iii) the Named Executive Officers (as defined below); and (iv) all directors and officers of Griffin, collectively. Unless otherwise indicated, information is provided as of April 9, 2007.

	Shares Beneficially	Percent
Name and Address(1)	Owned (2)	of Total
Edgar M. Cullman (3)	927,342	16.9
Edgar M. Cullman, Jr. (3)	936,488	17.0
Louise B. Cullman (3)	796,775	14.5
Susan R. Cullman (3)	992,399	18.1
David M. Danziger (3)	52,308	1.0
Frederick M. Danziger (3)	481,274	8.8
Lucy C. Danziger (3)	788,680	14.4
John L. Ernst (3)	416,721	7.6
Winston J. Churchill, Jr.	59,408	1.1
SCP Partners		
1200 Liberty Ridge Dr., Suite 300		
Wayne, PA 19087		
Thomas C. Israel	29,220	*
Ingleside Investors		
12 East 49th Street		
New York, NY 10017		
Alan Plotkin	3,973	*
Law Offices of Alan Plotkin		
12 East 49th Street		
New York, NY 10017		
David F. Stein	56,425	1.0
J & W Seligman & Co.		
100 Park Avenue		
New York, NY 10017		
Anthony J. Galici	56,413	1.0
Griffin Land & Nurseries, Inc.		
90 Salmon Brook Street		
Granby, CT 06035		
B. Bros. Realty LLC (4)	233,792	4.3
Gabelli Funds, Inc. et al (5)	1,589,468	29.0
Gabelli Funds, Inc.		
One Corporate Center		
Rye, NY 10580		
All directors and officers collectively, consisting of 7 persons (6)	1,666,363	30.3

<sup>\*</sup> Less than 1%

Unless otherwise indicated, the address of each person named in the above table is 641 Lexington Avenue, New York, NY 10022.

<sup>(2)</sup> This information reflects the definition of beneficial ownership adopted by the Securities and Exchange Commission (the Commission ). Beneficial ownership reflects sole investment and voting

power, except as reflected in footnote 3. Where more than one person shares investment and voting power in the same shares, such shares may be shown more than once. Such shares are reflected only once, however, in the total for all directors and officers. Includes 6,268 shares that can be acquired by options granted pursuant to the 1997 Stock Option Plan, as amended, that will become exercisable within 60 days of the Record Date. Excluded are shares held by charitable foundations and trusts of which members of the Cullman and Ernst families, including persons referred to in this footnote 2, are officers and directors. As of April 9, 2007, a group (the Cullman and Ernst Group ) consisting of Messrs. Cullman, direct members of their families and trusts for their benefit; Mr. Ernst, his sister and direct members of their families and trusts for their benefit; a partnership in which members of the Cullman and Ernst families hold substantial direct and indirect interests; and charitable foundations and trusts of which members of the Cullman and Ernst families are directors or trustees, owned an aggregate of approximately 2,498,167 shares of Common Stock (approximately 48.6% of the outstanding shares of Common Stock). Among others, Edgar M. Cullman, Edgar M. Cullman, Jr., John L. Ernst, Frederick M. Danziger and David M. Danziger (who are members of the Cullman & Ernst Group) hold investment and voting power or shared investment and voting power over such shares. Certain of such shares are pledged as security for loans payable to third parties under standard pledge arrangements. A form filed with the Commission on behalf of the Cullman & Ernst Group states that there is no formal agreement governing the group s holding and voting of such shares but that there is an informal understanding that the persons and entities included in the group will hold and vote together with shares owned by each of them in each case subject to any applicable fiduciary responsibilities. Louise B. Cullman is the wife of Edgar M. Cullman; Edgar M. Cullman, Jr., is the son of Edgar M. Cullman and Louise B. Cullman; Susan R. Cullman and Lucy C. Danziger are the daughters of Edgar M. Cullman and Louise B. Cullman; Lucy C. Danziger is the wife of Frederick M. Danziger; and David M. Danziger is the son of Frederick M. Danziger and Lucy C. Danziger.

- (3) Included within the shares shown as beneficially owned by Edgar M. Cullman are 866,204 shares in which he holds shared investment and/or voting power; included within the shares shown as beneficially owned by John L. Ernst are 411,321 shares in which he holds shared investment and/or voting power; and included within the shares shown as beneficially owned by Frederick M. Danziger are 209,778 shares in which he holds shared investment and/or voting power. Included within the shares shown as beneficially owned by Edgar M. Cullman, Jr., are 715,146 shares in which he holds shared investment and/or voting power; included with the shares owned by Louise B. Cullman are 743,365 shares in which she holds shared investment and/or voting power; included within the shares shown as beneficially owned by Susan R. Cullman are 904,634 shares in which she holds shared investment and/or voting power; included within the shares shown as beneficially owned by Lucy C. Danziger are 728,358 shares in which she holds shared investment and/or voting power; and included within the shares shown as beneficially owned by David M. Danziger are 20,460 shares in which he holds shared investment and/or voting power. Excluded in each case are shares held by charitable foundations and trusts in which such persons or their families or trusts for their benefit are officers and directors. Messrs. Edgar M. Cullman, Frederick M. Danziger and John L. Ernst disclaim beneficial interest in all shares over which there is shared investment and/or voting power and in all excluded shares.
- (4) The address of B. Bros. Realty LLC (B. Bros.) is 641 Lexington Avenue, New York, New York 10022. Susan R. Cullman and John L. Ernst are the managers of B. Bros.
- Griffin has received a copy of Schedule 13D, as amended, as filed with the Securities and Exchange Commission by Gabelli Funds, Inc. et al, reporting ownership of these shares as of October 30, 2006. As reported in said Schedule 13D, the securities have been acquired by GGCP, Inc., and certain of its direct and indirect subsidiaries on behalf of their investment advisory clients. Griffin has been informed that no individual client of GGCP, Inc. et al, has ownership of more than 5% of Griffin s outstanding Common Stock.
- (6) Excluding shares held by certain charitable foundations, the officers and/or directors of which include certain officers and directors of Griffin.

#### INTERESTS IN CERTAIN TRANSACTIONS

For the information of stockholders, attention is called to the following transactions between Griffin and other parties in which the persons mentioned below might have had a direct or indirect interest.

Messrs. Edgar M. Cullman and Frederick M. Danziger are members of the Board of Directors of Bloomingdale Properties, Inc. (Bloomingdale Properties) of which other members of the Cullman & Ernst Group are associated. Real estate management and advisory services have been provided to Griffin by John Fletcher, an employee of Bloomingdale Properties, for which Mr. Fletcher receives compensation of \$50,000 per year.

From December 1996 through April 2005, Edgar M. Cullman, the Chairman of Griffin, was also the Chairman of General Cigar Holdings, Inc. (GC Holdings), the successor to Culbro Corporation (Culbro). In addition, certain members of the Cullman & Ernst Group who may be deemed to beneficially own more than five percent of Griffin s Common Stock also may be deemed to have beneficially owned more than five percent of the Common Stock of GC Holdings from December 1996 through April 2005. Prior to the distribution of the common stock of Griffin to Culbro stockholders in 1997 (the Distribution), Griffin, as lessor, and General Cigar Co., Inc. (General Cigar), a wholly-owned subsidiary of GC Holdings, as lessee, entered into a ten year lease for certain agricultural land in Connecticut and Massachusetts (the Agricultural Lease). The Agricultural Lease expired on February 28, 2007. The Agricultural Lease was for approximately 500 acres of arable land held by Griffin for possible development in the long term. General Cigar s use of the land was limited to the cultivation of cigar wrapper tobacco. In fiscal 2006, fiscal 2005 and fiscal 2004, General Cigar made rental payments to Griffin of \$48,000, \$117,000 and \$135,000, respectively, under the Agricultural Lease.

In late 1997, Griffin, as lessor, and General Cigar, as lessee, entered into a lease for approximately 40,000 square feet of office space in the Griffin Center South office complex in Bloomfield, Connecticut (the Commercial Lease ). The Commercial Lease has a term of ten years and provides for the extension of the lease for additional annual periods thereafter. In fiscal 2006, fiscal 2005 and fiscal 2004, General Cigar made rental payments to Griffin of \$545,000, \$501,000 and \$504,000, respectively, under the Commercial Lease. Management believes the rent payable by General Cigar to Griffin under the Commercial Lease approximated market rates at the time the lease was entered into.

See Compensation Committee Report on Executive Compensation Interlocks and Insider Participation on Page 12 for certain other interests.

The information given in this Proxy Statement with respect to the five-year business experience of each director, beneficial ownership of stock, interlocks and the respective interests of persons in transactions to which Griffin or any of its subsidiaries was a party (other than as appears from the records of Griffin), is based upon statements furnished to Griffin by its directors and officers.

#### **EXECUTIVE COMPENSATION**

The following table sets forth the annual and long-term compensation for Mr. Danziger, Griffin s President and Chief Executive Officer and Mr. Galici, Griffin s Vice President, Chief Financial Officer and Secretary (the Named Executive Officers), as well as the total compensation paid by Griffin during fiscal 2005 and fiscal 2004 to the Named Executive Officers. There are no other executive officers of Griffin.

#### **Summary Compensation Table**

	Annual	Compensation		Other Annual	Long Term Compensation Awards Securities Underlying
Position	Year	Salary	Bonus	Compensation (1)	Options
Frederick M. Danziger	2006	\$ 478,077	\$ 100,000 (	(2) \$ 14,626	
President and Chief Executive Officer	2005	\$ 458,846	\$ 450,000	\$ 14,052	
	2004	\$ 444,038		\$ 13,611	
Anthony J. Galici	2006	\$ 236,298	\$ 40,000 (	(3) \$ 15,664	
Vice President, Chief Financial Officer	2005	\$ 224,492	\$ 150,000	\$ 15,200	
and Secretary	2004	\$ 217,592		\$ 14,990	

- Amounts shown under Other Annual Compensation include matching contributions made by Griffin under its 401(k) Savings Plan and its Deferred Compensation Plan, and other miscellaneous cash benefits, but do not include funding for or receipt of retirement plan benefits. No Executive Officer who would otherwise have been includable in such table resigned or terminated employment during fiscal 2006, fiscal 2005 or fiscal 2004.
- Does not include a bonus of \$500,000 authorized by the Compensation Committee and paid in fiscal 2007 related to fiscal 2006.
- Does not include a bonus of \$80,000 authorized by the Compensation Committee and paid in fiscal 2007 related to fiscal 2006.

There were no awards of restricted stock or payouts pursuant to long-term incentive compensation plans made to any Named Executive Officer in fiscal 2006, fiscal 2005 or fiscal 2004. There were no stock options granted to any Named Executive Officer in fiscal 2006, fiscal 2005 or fiscal 2004.

#### STOCK OPTION INFORMATION

#### **Stock Option Plan**

Griffin maintains the 1997 Stock Option Plan. A total of 1,250,000 shares of Common Stock are authorized to be made available for issuance under the 1997 Stock Option Plan. Options granted under the 1997 Stock Option Plan are either incentive stock options or nonqualified options. The 1997 Stock Option Plan contains certain limitations with respect to incentive stock options that are intended to satisfy applicable Internal Revenue Code requirements. Under the 1997 Stock Option Plan, Griffin is authorized to issue options to certain officers, employees, consultants and directors of Griffin in connection with the services they provide to Griffin. Of the 1,250,000 shares of Common Stock reserved for issuance under the 1997 Stock Option Plan, as of December 2, 2006, 376,041 shares were available for issuance upon the exercise of outstanding options granted under the plan. In fiscal 2006, options to purchase a total of 5,140 shares of Common Stock were granted to certain directors of Griffin and options to purchase a total of 9,000 shares of Common Stock were granted to certain employees of Griffin. All of the options granted in fiscal 2006 were outstanding as of December 2, 2006.

#### **Individual Grants**

There were no stock options granted to any Named Executive Officer in fiscal 2006, fiscal 2005 or fiscal 2004. The following table presents information regarding option exercises during fiscal 2006 and the value of unexercised options held by the Named Executive Officers at December 2, 2006.

			Number of Securities		Val	sed	
			<b>Underlying Options Held</b>		In-the-Money Options		ions at
	Shares Acquired	Value	at Fiscal Year End		Fiscal Year End (1)		1)
Name	On Exercise (#)	Realized (\$)	Exercisable	Unexercisable	e Exe	rcisable	Unexercisable
Frederick M. Danziger	65,000	\$ 930,313	165,000		\$	2,940,188	\$
Anthony J. Galici	1,206	\$ 25,952	47,500		\$	853,248	

<sup>(1)</sup> The amounts presented in this column have been calculated based upon the difference between the fair market value of \$31.20 per share (the average of the high and low prices of Griffin s Common Stock on December 1, 2006) and the exercise price of each stock option.

#### OTHER EMPLOYEE BENEFIT PLANS

#### Incentive Compensation Plans

Griffin maintains Annual Incentive Compensation Plans (the Incentive Compensation Plans) for certain officers and other employees of Griffin and its subsidiaries. Annual cash bonus payments may be paid under the Incentive Compensation Plans provided certain financial targets are achieved. The bonus payments in fiscal 2006 to the Named Executive Officers, as reported in the Summary Compensation Table on page 8, were made at the discretion of Griffin s Compensation Committee and were not based on Griffin s Incentive Compensation Plans.

#### Savings Plan

Griffin s Board of Directors adopted the Griffin 401(k) Plan (the Griffin Savings Plan ) in 1997 covering salaried and hourly employees of Griffin and its subsidiaries who are employed in the U.S., are age 21 or over, and have at least one year of service. In 2006, a participating employee who was not considered a highly compensated employee could have (i) deferred up to 5% of annual base salary through payroll deductions, with Griffin contributing an additional \$0.60 for each dollar contributed by the employee and (ii) deferred an additional 10% of annual base salary without receiving any matching contributions. In 2006, highly compensated employees were limited to deferral of 4.4% of annual base salary with Griffin contributing an additional \$0.60 for each dollar contributed by the highly compensated employee. Contributions made in 2006 through payroll deductions not in excess of \$15,000 per employee may have been accumulated as pre-tax savings pursuant to Section 401(k) of the Internal Revenue Code. Participants are permitted to allocate their contributions among several alternative investment options. Employees are always 100% vested in their own contributions. Employees are cliff vested after three years of service with respect to Griffin s matching contributions.

Griffin s matching contributions under the Griffin Savings Plan for the accounts of the individuals named under Summary Compensation Table are included under Other Annual Compensation.

#### Deferred Compensation Plan

Griffin s Board of Directors adopted a non-qualified deferred compensation plan (the Deferred Compensation Plan ) in fiscal 1999 for certain employees who, due to Internal Revenue Service guidelines, cannot take full advantage of the Griffin Savings Plan. Contributions to the Deferred Compensation Plan are made through payroll deductions. Griffin contributes an additional \$0.60 for each dollar contributed by the employee in order to allow employees to receive matching contributions on up to 5% of their annual base salary (including matching contributions under the Griffin Savings Plan). Participants are permitted to allocate their contributions among the same investment options as the Griffin Savings Plan. Employees are always 100% vested in their own contributions. Vesting requirements with respect to Griffin s matching contributions, if any, are the same as under the Griffin Savings Plan. The Deferred Compensation Plan is unfunded, with benefits to be paid from Griffin s general assets.

#### Insurance and Health Programs

Griffin maintains a variety of employee welfare plans providing medical, hospitalization and life insurance for all of its salaried employees and for certain hourly employees. Griffin provides long-term disability insurance for its salaried employees and accidental death & dismemberment insurance for certain hourly employees. Griffin also provides life, hospitalization and medical benefits for those retired employees who were (i) hired prior to December 31, 1993 and had a minimum of five years of service with Griffin prior to retirement and were 55 years of age as of December 31, 1993; or (ii) hired prior to December 31, 1993 and have a minimum of ten years of service with Griffin prior to retirement.

Griffin s aggregate contributions for such employee welfare benefit plans in fiscal 2006 amounted to approximately \$746,000.

#### AUDIT COMMITTEE REPORT

Membership and Role of the Audit Committee

The Audit Committee is currently comprised of Mr. Stein, Chairman, Mr. Israel and Mr. Plotkin. Each of the members of the Audit Committee is an independent director as defined under the rules of the Nasdaq Stock Market. The Audit Committee operates under a written charter adopted by the Board of Directors.

The primary function of the Audit Committee is to assist Griffin s Board of Directors with its oversight responsibilities regarding: (i) the integrity of Griffin s financial statements; (ii) Griffin s compliance with legal and regulatory requirements; (iii) the independent registered public accountants qualifications and independence; and (iv) the performance of the independent registered public accountants. The Committee prepared the report required by the rules of the Securities and Exchange Commission (the SEC) to be included in this annual proxy statement.

The Audit Committee s powers and responsibilities include: (1) the sole authority for the appointment, compensation, retention and oversight of the independent registered public accountants; (2) the pre-approval of audit and non-audit services by the independent registered public accountants; (3) the review of independence of the independent registered public accountants; (4) the ongoing review of all related party transactions; (5) the establishment of procedures for the receipt, retention and treatment of complaints received by Griffin regarding accounting, internal accounting controls or auditing matters; and (6) the regular reporting to the Board of any issues that arise with respect to the quality or integrity of Griffin s financial statements.

Review of the Company s Audited Financial Statements for the Fiscal Year Ended December 2, 2006

The Audit Committee has reviewed and discussed the audited consolidated financial statements of Griffin for the fiscal year ended December 2, 2006 with Griffin s management. The Audit Committee has discussed with PricewaterhouseCoopers LLP, Griffin s independent registered public accountants, the matters required to be discussed by Statements on Auditing Standards No. 61 and No. 90 (Audit Committee Communications).

The Audit Committee has also received the written disclosures and the letter from PricewaterhouseCoopers LLP required in Independence Standards Board Standard No. 1 (Independence Discussion with Audit Committees). The Audit Committee has discussed the independence of PricewaterhouseCoopers LLP with that firm.

Based on the Audit Committee s review and discussions noted above, the Audit Committee recommended to the Board of Directors that Griffin s audited consolidated financial statements be included in Griffin s Annual Report on Form 10-K for the fiscal year ended December 2, 2006 for filing with the SEC.

Submitted By: David F. Stein

Thomas C. Israel Alan Plotkin

The Board Audit Committee Report shall not be deemed to be incorporated by reference by any general statement incorporating by reference this proxy statement into any filings under the Securities Act or the Exchange Act, except to the extent that Griffin specifically incorporates this information by reference, and shall not otherwise be deemed filed under such Acts.

# COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION INTERLOCKS AND INSIDER PARTICIPATION

The Compensation Committee supervises management compensation and employee benefits and administers Griffin s stock option, savings, health, incentive compensation and other employee benefit plans. It held four meetings in the fiscal year ended December 2, 2006.

#### **Board Compensation Committee Report on Executive Compensation**

#### General

Pursuant to its authority to designate committees to exercise the powers and authority of the Board, the Board of Directors has designated the Compensation Committee to review, consider and approve the recommendations of management as to all compensation to any one person paid by Griffin and its subsidiaries exceeding \$75,000 per annum.

Mr. Edgar M. Cullman, the Chairman of the Board of Directors, Mr. Frederick M. Danziger, the President and Chief Executive Officer, and Mr. David M. Danziger are members of the Cullman & Ernst Group which owns Common Stock representing approximately 48.6% of Griffin s Common Stock outstanding (see Security Ownership of Certain Beneficial Owners and Management and Principal Holders ). Mr. Frederick M. Danziger has been granted options under the 1997 Stock Option Plan. Mr. Edgar M. Cullman and Mr. David M. Danziger have not been granted any options under the 1997 Stock Option Plan.

#### **Policies**

The Committee intends that stock options serve as a significant part of the total compensation package for executive officers of Griffin. The Committee also intends that cash bonuses pursuant to the Incentive Compensation Plans serve as a significant part of the total compensation for executive officers and other key employees of Griffin and its subsidiaries. The stock options and cash bonuses are intended to offer these employees long-term incentives to increase their efforts on behalf of Griffin and its subsidiaries and to focus managerial efforts on enhancing stockholder value and operating performance. Mr. Frederick M. Danziger and Mr. Galici received incentive compensation payments of \$100,000 and \$40,000, respectively, in fiscal 2006. None of the Named Executive Officers received grants of stock options in fiscal 2006.

#### Salary and Cash Bonuses

Salaries paid to the Named Executive Officers are based on responsibility, experience and performance. However, no specific quantitative or qualitative performance criteria dictated the compensation of either of the Named Executive Officers in the prior fiscal year. The Committee does not believe it need now adopt any policy with respect to the \$1,000,000 deduction cap of Internal Revenue Code Section 162(m). While the Compensation Committee will continue to give due consideration to the deductibility of compensation payments on compensation arrangements with Griffin s executive officers, the Compensation Committee will make its compensation decisions based on an overall determination of what it believes to be in the best interests of Griffin and its stockholders, and deductibility will be only one among a number of factors used by the Compensation Committee in making its compensation decisions.

#### Stock Option Plan

The Committee administers the 1997 Stock Option Plan. There are presently four independent directors, 14 key employees and a consultant that hold options under the 1997 Stock Option Plan.

#### Deferred Compensation Plan

The Committee administers the Deferred Compensation Plan for certain employees who, due to Internal Revenue Service guidelines, cannot take full advantage of the Griffin Savings Plan. There are presently 16 key employees that participate in the Deferred Compensation Plan.

#### **Compensation Committee**

Winston J. Churchill, Jr. Thomas C. Israel David F. Stein

#### **Compensation Committee Interlocks and Insider Participation**

No member of the Compensation Committee has been an officer or employee of Griffin. None of Griffin s executive officers have served as a director or member of the compensation committee of any entity whose executive officers served as a director of Griffin or member of Griffin s Compensation Committee.

#### STOCK PERFORMANCE GRAPH

The following graph compares the total percentage changes in the cumulative total stockholder return (assuming the reinvestment of dividends) on Griffin s Common Stock with the cumulative total return of the Russell 2000 Index from December 1, 2001 to December 2, 2006. It is assumed in the graph that the value of each investment was \$100 at December 1, 2001. Griffin is not aware of any other company that substantially participates in both the nursery and real estate businesses, and would therefore be suitable for comparison to Griffin as a peer issuer within Griffin s line of business.

#### II. SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS

The Audit Committee of the Board of Directors expects to retain the firm of PricewaterhouseCoopers LLP as independent registered public accountants to audit the financial statements of Griffin for the fiscal year ending December 1, 2007, such appointment to continue at the pleasure of the Audit Committee and to be presented to the stockholders for ratification. PricewaterhouseCoopers LLP and its predecessor, Price Waterhouse LLP, have been the independent registered public accountants for Griffin since 1997.

The following is a summary of the fees incurred by Griffin from PricewaterhouseCoopers LLP for professional services rendered for fiscal 2006 and fiscal 2005:

	Fiscal			Fiscal	
	2006			2005	
Audit fees	\$	1,060,000		\$ 617,000	
Audit-related fees	21,000	)		41,000	
Tax fees	72,000	)		62,000	
All other fees					
	\$	1,153,000		\$ 720,000	

Audit fees consist of fees incurred for professional services rendered for the audit of Griffin s consolidated financial statements and review of Griffin s interim consolidated financial statements. Audit fees in fiscal 2006 include approximately \$96,000 for final billings associated with the fiscal year 2005 audit. Audit-related fees include fees incurred for professional services rendered for the audit of Griffin s Savings Plan. Tax fees consist of fees incurred for professional services relating to tax compliance, tax reporting and tax planning. The increase in audit fees in fiscal 2006 as compared to fiscal 2005 principally reflects Griffin s compliance with Section 404 of the Sarbanes-Oxley Act. There were no consulting fees paid to PricewaterhouseCoopers LLP in fiscal 2006 and fiscal 2005.

The Audit Committee s policy is to pre-approve all audit, audit-related and tax services to be provided by the independent registered public accountants. During fiscal 2006, all audit, audit-related and tax services were pre-approved by the Audit Committee. The Audit Committee has considered the non-audit services provided by PricewaterhouseCoopers LLP and determined that the services provided were compatible with maintaining the independence of PricewaterhouseCoopers LLP.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR APPROVAL OF THE SELECTION OF PRICEWATERHOUSECOOPERS LLP

The submission of this proposal to a vote of stockholders is not legally required. In making its selection of independent registered public accountants, the Audit Committee of the Board of Directors will consider whether stockholders adopt this proposal. The Audit Committee of the Board of Directors may, in its discretion, whether or not this proposal is adopted, select PricewaterhouseCoopers LLP or another firm as independent registered public accountants, or replace PricewaterhouseCoopers LLP as independent registered public accountants at a later date, without the approval of the stockholders. A vote of the majority of the shares of Common Stock of Griffin represented (in person or by proxy) and voting at the meeting, is required to adopt this proposal.

A representative of PricewaterhouseCoopers LLP is expected to be present at the Annual Meeting and will be given an opportunity to make a statement if so desired and to respond to appropriate questions.

A copy of Griffin's Annual Report on Form 10-K filed with the Securities and Exchange Commission is available to Griffin's stockholders without charge at the web site (http://www.sec.gov/) maintained by the Securities and Exchange Commission and at the public reference facilities maintained by the Securities and Exchange Commission at Judiciary Plaza, 450 Fifth Street, N.W., Washington, DC 20549. In addition, a limited number of copies are available at Griffin's offices and may be obtained upon written request to:

Griffin Land & Nurseries, Inc. One Rockefeller Plaza Suite 2301 New York, New York 10020 Attention: Corporate Secretary

Dated: April 12, 2007

# **GRIFFIN LAND & NURSERIES, INC.**

## **PROXY**

## ONE ROCKEFELLER PLAZA

**SUITE 2301** 

NEW YORK, NY 10020

# Edgar Filing: GRIFFIN LAND & NURSERIES INC - Form DEF 14A SOLICITED BY THE BOARD OF DIRECTORS FOR ANNUAL MEETING OF STOCKHOLDERS

The undersigned holder of Common Stock of Griffin Land & Nurseries, Inc. (Griffin) hereby authorizes and appoints Frederick M. Danziger and Anthony J. Galici, or either of them, as proxies with full power of substitution in each, to represent the undersigned at the Annual Meeting of Stockholders of Griffin to be held at the New York Hilton Hotel, 1335 Avenue of the Americas, New York, NY 10019 at 10:00 a.m. local time, on May 15, 2007 and any adjournment or adjournments of said meeting and thereat to vote and act with respect to all the shares of Common Stock of Griffin that the undersigned would be entitled to vote if then personally present in accordance with the instructions listed on the reverse hereof.

Such proxies may vote in their discretion upon such other business as may properly be brought before the meeting or any adjournment thereof.

Receipt of the Notice of Meeting and the related Proxy Statement is hereby acknowledged.

(Continued, and to be signed, on the other side)

## ANNUAL MEETING OF STOCKHOLDERS OF

# **GRIFFIN LAND & NURSERIES, INC.**

May 15, 2007

Please date, sign and mail

your proxy card in the

envelope provided as soon

as possible.

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**Note:** Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executer, administrator, attorney, trustee or guardian, please give full side as such. If this signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.