

APOGEE TECHNOLOGY INC  
Form 10KSB/A  
October 28, 2005

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-KSB/A**

**Amendment No. 3**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 000-30656

**APOGEE TECHNOLOGY, INC.**

(Exact name of small business issuer as specified in its charter)

**DELAWARE**  
(State or other jurisdiction  
of incorporation or organization)  
**129 MORGAN DRIVE**  
**NORWOOD, MASSACHUSETTS**  
(Address of principal executive offices)

**04-3005815**  
(I.R.S. Employer Identification No.)

**02062**  
(Zip Code)

Registrant's telephone number, including area code: (781) 551-9450

Securities registered pursuant to Section 12(b) of the Exchange Act:

**Title of each class**  
Common Stock, \$.01 Par Value Per Share

**Name of each exchange  
on which registered**  
American Stock Exchange

Securities registered pursuant to Section 12(g) of the Exchange Act: None

## Edgar Filing: APOGEE TECHNOLOGY INC - Form 10KSB/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

For the years ended December 31, 2004 and 2003, respectively, the revenues of the Registrant were *\$6.2 million and \$9.5 million, respectively.*

The aggregate market value of the registrant's voting and non-voting common stock held by non-affiliates of the registrant on July 29, 2005, based on the closing price of the Common Stock on The American Stock Exchange of \$1.06 per share on such date was \$12,548,632.

As of July 29, 2005, the registrant had 11,838,332 shares of common stock outstanding.



## EXPLANATORY NOTE

This Amended Annual Report on Form 10-KSB/A ( Form 10-KSB/A ) is being filed as Amendment No. 3 to the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2004, which was originally filed with the Securities and Exchange Commission (SEC) on April 18, 2004 (the Original Filing ), Amendment No. 1, which was filed with the Securities and Exchange Commission (SEC) on April 29, 2004 and Amendment No. 2, which was filed on August 19, 2005. The Company is filing this Amendment No. 3 to reflect various revisions and clarifications regarding the textual detail surrounding the restatements of its financial statements for the twelve month periods ended December 31, 2004 and December 31, 2003.

This Form 10-KSB/A amends Item 6. Management's Discussion and Analysis of Financial Condition and Results of Operations, Item 8. Changes in and Disagreements with Accountants On Accounting and Financial Disclosure, and the Report of Independent Registered Public Accounting Firm. This Form 10-KSB/A also amends the Notes to Consolidated Financial Statements: Note 2, Note 9, Note 17 and Note 19 have been amended and the Company has added a new Note 21. Pursuant to the rules of the SEC, Item 15 of Part IV of the Original Filing has been amended to include the consent of our independent registered public accounting firm and currently-dated certifications from our principal executive officer and principal financial officer, as required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002. The consent of our independent registered public accounting firm is included in this Form 10-KSB/A as Exhibit 23.1. The certifications of our principal executive officer and our principal financial officer are attached to this Form 10-KSB/A as Exhibits 31.1, 31.2 and 32.1.

## PART I

**THIS ANNUAL REPORT ON FORM 10-KSB CONTAINS FORWARD-LOOKING STATEMENTS AS DEFINED IN THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FOR THIS PURPOSE, ANY STATEMENTS CONTAINED HEREIN THAT ARE NOT STATEMENTS OF HISTORICAL FACT MAY BE DEEMED TO BE FORWARD-LOOKING STATEMENTS. WITHOUT LIMITING THE FOREGOING, THE WORDS BELIEVES , ANTICIPATES , PLANS , EXPECTS , AND SIMILAR EXPRESSIONS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. THE IMPORTANT FACTORS DISCUSSED IN ITEM 1, DESCRIPTION OF BUSINESS , AND ITEM 7, MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS , AMONG OTHERS, COULD CAUSE ACTUAL FUTURE RESULTS TO DIFFER MATERIALLY FROM THOSE INDICATED BY FORWARD-LOOKING STATEMENTS MADE HEREIN AND PRESENTED ELSEWHERE BY MANAGEMENT FROM TIME TO TIME.**

### Item 1. BUSINESS

Apogee Technology, Inc. ( Apogee or the Company ) designs, develops and markets silicon based products that incorporate proprietary technologies. The Company's patented all-digital, high efficiency Direct Digital Amplification (DDA) integrated circuits ( ICs ) have been used by over 20 major consumer electronic brands in a wide range of audio products. The Company is developing new System-on-Chip ( SOC ) products using its analog and digital circuit designs and Micro-Electromechanical Systems ( MEMS ) technology for the consumer, automotive, communications and medical markets. The Company operates a worldwide marketing and sales organization and has offices in the US, China, Hong Kong, Japan and Taiwan.

In May 2004, the Company acquired the portfolio of MEMS intellectual property, trade secrets and know-how developed by Standard MEMS, Inc. Concurrently the Company hired key employees from the former Standard MEMS, Inc. and established a MEMS Division located in Great River, New York. MEMS are devices produced using high volume IC manufacturing techniques that include both

microscopic mechanical systems and electrical circuits. The Company intends to design, develop and market MEMS ICs to the medical, automotive, communications and consumer markets. At the appropriate time, the Company will segment the financial reporting of the MEMS division.

Apogee was organized as a Delaware corporation on July 1, 1987, and initially operated through its wholly owned subsidiary, Apogee Acoustics, Incorporated ( Acoustics ). Apogee discontinued its loudspeaker business under Acoustics in 1994 and, since that time has focused on the research, development and commercialization of DDX amplifier technology and, since May 2004, MEMS devices.

Apogee maintains an Internet site at <http://www.apogeeddx.com>. The information contained on the Company's Internet site is not incorporated by reference in this report, and it should not be considered part of this report. The Company's Annual Reports on Form 10-KSB, Quarterly Reports on Form 10-QSB, Current Reports on Form 8-K, and any amendments to those reports, are available free of charge on our website as soon as reasonably practicable after they are filed with, or furnished to, the Securities and Exchange Commission.

Unless the context otherwise requires, the terms we, our, Company, and Apogee as used herein refer to Apogee Technology, Inc. and its subsidiary.

### **Audio Division**

The Company believes the DDX technology's all-digital design and high efficiency operation has significant commercial benefits for consumer electronic manufacturers, as well as end users, compared to traditional audio amplifier technology. The benefits include reducing final product size and cost, providing true digital audio reproduction, increasing audio functionality through digital integration and extending playback time in battery applications. DDX-based IC products are intended for a range of audio applications, including home theater systems, flat-panel TVs, powered speakers, car audio, commercial audio, and PC multi-media. The Company markets DDX products using a worldwide network of direct sales staff, independent sales representatives and distributors.

Under a licensing agreement with STMicroelectronics, NV, one of the world's largest semiconductor companies, the Company is providing intellectual property to be used in royalty-bearing DDX-based IC products produced by STMicroelectronics. In addition, the Company and STMicroelectronics have entered into a development agreement whereby the companies are developing and marketing new semiconductor products that leverage Apogee's DDX technology and STMicroelectronics' intellectual property and semiconductor design, development and manufacturing capability. The Company, in 2004, also licensed its DDX-Controller technology to Zoran Corporation, Infra-Com Ltd., and a video IC company in order to expand market opportunities for its DDX products.

The Company began the design, development and marketing of audio amplifier ICs in 1996 based upon its DDX technology. The DDX amplifier solution is implemented by the combination of a DDX Controller and a DDX Power Device IC. The Company released its first Controller IC, the DDX-2000, in 1999 and since that time has released six additional Controller ICs. These devices integrate from two to eight channels of DDX amplifier processing along with a range of digital audio processing functions. By combining DDX processing with audio functions, such as bass/treble, the Company can provide a low cost, full system amplifier solution to consumer electronic manufacturers. Since inception, the Company has developed and released 13 DDX power devices that can provide up to 240 watts of audio power. These integrated switched mode power devices operate at two to three times the efficiency of traditional audio amplifier ICs, thereby reducing amplifier size and cost. In 2004, the Company introduced a new family of all in-one DDXi ( i for integrated) amplification solutions that combine a DDX Controller and DDX Power Device into a single device. DDXi solutions significantly reduce system cost, size and complexity by eliminating the need for a separate audio processor, digital to analog converter and amplifier chips. The Company expects to release or introduce new DDX controller devices, DDX power solutions and DDXi

Integrated all-in-one solutions. The new ICs will extend the market opportunity for the Company's audio technology while also providing better value for current and new application, including flat-panel TVs, multimedia powered speakers and home theater systems.

In August 2004 the Company announced an agreement with Infra-Com Ltd. to jointly develop and market ICs that will enable manufacturers to provide pure digital wireless connectivity and amplification to speakers. The Israel-U.S. Bi-national Industrial Research and Development (BIRD) Foundation awarded this joint program \$560,000 for research and development because of its technological and marketing innovation. The Company and Infra-Com have been working collaboratively in marketing and selling current chipset solutions and to design and develop an integrated solution that combines Apogee's DDX Controller technology and Infra-Com's IrGate infra-red transmission technology.

The Company markets its products using a worldwide network of direct sales staff, independent sales representatives and distributors. The Company's sales headquarters are located in Norwood, Massachusetts with additional offices in China, Hong Kong, Japan and Taiwan. In addition, the Company's office in Great River, New York will focus on marketing and sales of its MEMS related products. The Company also utilizes sales representatives in Korea and Brazil as well as independent distributors in Hong Kong, China, Japan, Taiwan, and Singapore.

The Company's audio ICs have been incorporated into a range of consumer electronic products. The majority of these products are DVD receivers, which are part of an all-in-one home theater system that combines a DVD player, AM/FM tuner, three to eight channels of amplification, and speakers. DDX amplifiers are also being used in combination DVD/VCR receivers, A/V receivers, powered speaker systems, high-end TVs, professional audio/video equipment, commercial audio systems, communication equipment, gaming systems and automotive systems. Over 30 million DDX IC's have been sold to date and have been used in over 50 different consumer products since their release by Apogee and its partner STMicroelectronics approximately 3.5 years ago. Some of the consumer electronic brands using DDX technology include: Boston Acoustic, Daewoo, Fujitsu, Harman Kardon, Hitachi, JBL, JVC, Kenwood, LG, Magnavox, Marantz, Mustek, Philips, RCA, Samsung, Sharp, TEAC, Thomson Multimedia, Toshiba, Vestel, Xbox and Zenith.

#### **Industry Trends and the DDX Advantage**

Digital technology is rapidly transforming the way consumers obtain, record, view and listen to content. Traditional analog formats of TV, radio, VCR and cassettes are being replaced with digital standards like DVDs, CDs, Digital Cable, MP3/Internet audio and digital radio, which provide better audio/video quality. The Company believes that over the next several years most audio/video material will be distributed using digital technology. Along with this transition, the consumer is demanding smaller, more integrated systems, such as the DVD receiver that includes a DVD/CD player, radio tuner, multi-channel amplification and speakers.

The Company believes that it is well positioned to take advantage of these market trends because the DDX technology provides digital quality audio reproduction, reduces system cost, and is compact compared to traditional audio amplifier solutions. These benefits are derived from the system's all-digital design and its high operational efficiency.

Existing audio products use analog audio amplifier ICs to amplify analog signals. This technology is suitable for products such as record players and cassette tapes that produce analog signals. However, with the advent of digital audio playback, an additional IC, digital to analog converter (DAC), is required to convert the digital signal to an analog signal suitable for amplification. DDX's all-digital design eliminates the cost of the DAC and the potential quality losses in the conversion and transmission of the analog signals. Thus, with DDX, consumers can enjoy true digital audio reproduction in a low-cost product. In

addition, because DDX is a digital implementation, other audio functions such as bass/treble and volume can be integrated easily into DDX-based ICs, thereby lowering overall system cost.

An additional problem with analog amplifier solutions is their low operational efficiency. The goal of an analog amplifier is to produce power to drive a speaker, but because of its poor efficiency it also produces waste heat, which has to be dissipated using a large piece of metal, or heat sink. Because of the size of the heat sink, analog amplifiers are virtually eliminated from use in compact integrated products such as a DVD receiver.

Analog amplifiers' poor efficiency also increases the size and cost of the amplifier power supply. As an example, analog amplifiers have a peak efficiency of approximately 60% compared to DDX, which has a peak efficiency of 90%. A typical DVD receiver, which outputs approximately 300 watts of audio power, would require a 500 watt power supply with an analog amplifier solution. A DDX-based design would only require a 330 watt power supply to output 300 watts of audio power, which we believe would create a significant savings for a consumer product.

The Company believes that DDX's digital design and high efficiency will benefit both existing and emerging audio applications. These products include: DVD receivers, digital TVs, cable system components, and fully integrated digital-powered speaker systems. Newer technologies, such as MP3 players, digital playback devices and Internet appliances, can be made fully digital with DDX amplifier solutions.

With the emergence of home networking, DDX can be integrated with the network interface to provide consumers with pure digital sound throughout their homes at a low cost. DDX allows audio systems to be installed in wall or ceiling spaces without the typical thermal problems associated with analog amplifier installations. In addition, because of DDX's higher efficiency, more amplifiers can be powered and a higher audio output can be produced in network applications operating from a remote power source.

DDX amplifier solutions can also meet the requirements of many traditional audio applications. In the home audio and PC multimedia markets, the Company expects that original equipment manufacturers will recognize efficiencies gained through the incorporation of smaller configuration DDX amplifiers in powered speakers. DDX's smaller and more efficient design will enable car audio designs to deliver more power in a smaller space. Portable audio, hand-held systems and mobile communication devices will also benefit from longer battery life resulting from DDX's greater efficiency.

#### **Audio Products**

The Company is commercializing its audio technology by developing and providing intellectual property products to its licensees, STMicroelectronics, Zoran Corporation and others, as well as marketing and selling custom semiconductor products to electronics manufacturers. The Company also supplies customers with circuit boards to support the marketing and sales of its semiconductor products.

##### ***a) Intellectual Property Products***

The Company has developed and delivered DDX controller core and DDX power technology intellectual property products to support its licensing activities with STMicroelectronics and other customers. DDX Controller core products offered by the Company include; one, two, three, four and eight channel designs some of which include audio processing functionality, interface logic and other functions. The Company intends to develop new intellectual property products to expand its licensing activities. This activity is expected to allow the Company to increase licensing revenue while expanding the applications for its DDX power devices. In addition, by integrating the DDX Controller core with other complimentary technologies the Company hopes to enable new low cost solutions that cannot be supported effectively by stand-alone DDX chip set solutions.

***b) Semiconductor Products***

The Company's DDX amplifier solution utilizes two different types of ICs. The first is a digital IC that implements DDX and other digital audio processing and is referred to as a Controller. DDX Controller ICs are manufactured utilizing standard digital IC processes. The second component or Power Device converts the Controller outputs into power outputs to drive a loudspeaker. DDX Power ICs are manufactured using a proprietary semiconductor process developed by STMicroelectronics. Both a DDX Controller and a DDX Power Device are required to implement a complete audio amplifier solution. In November 2004, the Company released the first of a new family of all-in-one DDXi ( i for integrated) amplification solutions that combine a DDX Controller and a DDX Power Device in a single

The following semiconductor products have been released or will soon be on the market:

*DDXi-2051, 2101 & 2161 ( i for integrated) All-in-One Integrated Amplifiers:* The DDXi-2051, 2101 and 2161 are the world's first fully integrated, all-digital, high power audio amplifiers that include a complete set of digital audio processing features. The DDXi combine a 2.1 channel DDX processor with a 40, 60 or 80 watt per channel, high efficiency DDX power stage, respectively. This one-chip solution significantly reduces system cost, size and complexity by eliminating the need for a separate audio processor, digital to analog converter and amplifier chips. These benefits make the DDXi ICs ideal solutions for Digital TVs, CD/DVD mini/micro systems, gaming systems, and multi-media speakers. The DDXi-2051, 2101 & 2161 features Apogee's new Automode. These devices were released to production in February 2005.

*DDX-2001 Controller:* The DDX 2001 Controller combines an advanced digital audio processor with patented DDX processing that supports up to three channels of high efficiency DDX audio amplification. The Controller replaces analog signal processors with digital signal processing to provide a full complement of audio features. The DDX-2001 supports the full line of high-efficiency DDX Power Devices and can be configured in stereo mode or in a 2.1 channel mode to support products that include a separate subwoofer loudspeaker. The IC also features Apogee's Automode preset audio processing modes.. The device was released to production in February 2005.

*DDX-8001 Controller:* The DDX-8001, Apogee's fourth generation digital amplifier controller, combines an advanced digital audio processor with Apogee's patented DDX® processing that supports up to eight channels of high efficiency DDX® amplification. The device was released to production in November 2003. The DDX-8001 features Apogee's new Automode. The device was released to production in February 2004.

*DDX-8229 Controller:* The DDX-8229, Apogee's fourth generation digital amplifier controller, is a high performance, single-chip solution for multi-channel audio applications. It provides 4 channels of high-performance DDX output plus 4 channels of binary output capable of driving any of Apogee's high-efficiency output stages. The DDX-8229 features Apogee's new Automode .. The device was released to production in April 2004.

*DDX-8000 Controller:* The DDX-8000 integrates a configurable audio serial interface, specialized audio processing and eight channels of DDX output. The device was released to production in December 2002.

*DDX-8228 Controller:* The DDX-8228 includes a complete audio processing feature set and four channels of DDX output. The device also includes an output mode to implement a low cost 5.1 channel design utilizing only two DDX power devices. The device was released to production in March 2003.



*DDX-4100A Controller:* The DDX-4100 and the DDX-4100A integrate multiple digital audio interfaces, volume, bass/treble, dynamic compression and other digital audio functions, plus 4.1 channels of DDX outputs. In January 2002 the Company released the DDX-4100A, a revised design of the original DDX-4100, with some improved features.

*DDX-2000 Controller:* A two-channel DDX Controller that includes a standard audio serial interface, volume control, and a dynamic compression algorithm to reduce amplifier distortion at high power. The device was released to production in December 2000.

*DDX-2240 Power Device:* The DDX-2240 is a surface mount high efficiency power IC that provides two channels of up to 120 watts into a 6 Ohm speaker load, or 240 watts into a 4 Ohm speaker load at 10% Total Harmonic Distortion (THD) to meet the key power level for premium products. The device is expected to be released to production in the second quarter of 2005.

*DDX-2200 Power Device:* The DDX-2200 is a surface mount high efficiency power IC that provides two channels of up to 100 watts into a 8 Ohm speaker load, or 200 watts into a 4 Ohm speaker load at 10% Total Harmonic Distortion (THD) to meet the key power level for premium products. The device is expected to be released to production in the second quarter of 2005.

*DDX-2160, 2120, 2100 Power Devices:* The DDX-2160, 2120, 2100 are a surface mount high efficiency power ICs that provides two channels of up to 80, 60 and 50 watts respectively into a 6 Ohm speaker load, or 160, 120 and 100 watts respectively into a 3 Ohm speaker load at 10% Total Harmonic Distortion (THD) to meet the key power level for premium products. The DDX-2160 was released in December 2003, the DDX-2120 was released in the first quarter of 2004 and the DDX-2100 was released in April of 2002.

*DDX-2060 Power Device:* The DDX-2060 is a surface mount high efficiency power IC that provides two channels of up to 35 watts into a standard 8 Ohm speaker load, or 70 watts into a 4 Ohm speaker load. The device was released to production in May 2001.

*DDX-2050 Power Device:* The DDX-2050 Power Device is a surface mount high efficiency power IC that provides over 25 watts per channel in stereo mode and over 50 watts in mono mode. The device was released to production in June 2003.

*DDX-1080, 1060, 1040 Power Devices:* The DDX-1080, 1060, 1040 Power Devices are surface mount high efficiency power ICs that provides over 80, 60, 40 watts per channel respectively in bridge mode or 40, 30, 20 watts per ½ bridge operation respectively. These devices were released to production in April of 2004.

*ATA-120 Analog Integrated Amplifier:* The ATA-120 is a single-ended Class-D audio amplifier that converts analog audio input signals into PWM pulses. The device was released to production in August of 2004.

**Amplification Products by Application****Home Theater Applications (5.1, 6.1, 7.1 Channels)****DVD/AV Receivers, Powered Speakers, Home Theater-in-a-Box**

<b>Application Total Power Range</b>	<b>Controller</b>	<b>Applicable Power Devices</b>
<b>&lt;200 Watts</b>	DDX-8229	DDX-1050, 1060, 1080, 2052, 2062, 2102
<b>200W-400Watts</b>	DDX-8001	DDX-1050, 1060, 1080, 2052, 2062, 2100, 2102, 2120, 2200, 2240
<b>400 Watts and higher</b>	DDX-8001	DDX-1050, 1060, 1080, 2100, 2120, 2160, 2200, 2240

**Stereo & Mono Applications**

<b>Application</b>	<b>All-in-One Solution or Controller</b>	<b>Applicable Power Devices</b>
<b>Flat-Panel TV 10 - 25 Watts</b>	DDXi-2051, 2101, ATA-120 DDX-2001	DDX-2052, 2102
<b>Mini/Micro Systems 2, 2.1, 2.2 &amp; 4 Powered Speakers w/ DSP 2 &amp; 2.1 Custom Install Audio 2, 2.1 &amp; Mono</b>		
<b>= 160 Watts</b>	DDXi-2051, 2101, 2161, ATA-120	
<b>&gt; 160 Watts</b>	DDX-2001, 8229	DDX-1050, 1060, 1080, 2052, 2062, 2100, 2102, 2120, 2160, 2200, 2240
<b>Powered Subwoofer Mono</b>	DDX-2161, ATA-120 with FETS	
<b>Gaming (Slots, Arcade) 2 &amp; 2.1</b>	DDXi-2051, 2101, 2161, ATA-120	
<b>Automotive Trunk Amps 2, 2.1</b>	DDX-8001, 8229	DDX-2052, 2062, 2100, 2102, 2120, 2160, 2200, 2240

**c) Board Products**

The Company is developing circuit boards for evaluation and reference purposes in order to demonstrate the application of its semiconductor products. These products are provided to customers to support technology and product evaluation and to support customer engineering design activities.

**Competition**

Integrated audio amplifier ICs marketed today primarily consist of: (1) analog amplifiers known as Class A/B amplifiers; (2) analog high efficiency designs, known as Class D amplifiers, and (3) digital high efficiency Class D designs like DDX. There are several companies currently marketing analog Class D amplifier products, including: Monolithic Power Systems, National Semiconductor Corp., Philips Electronics, STMicroelectronics, Texas Instruments, Inc. Analog Devices, Maxim and Tripath Technology, Inc. STMicroelectronics, under a licensing agreement with Apogee, and Texas Instruments, Inc. are currently marketing complete digital Class D solutions. Companies including Pulsus

Technologies, Inc., Wolfson Microelectronics and NeoFidelity, Inc. are marketing digital Class D Controller solutions without an integrated power device.

The Company believes that the competitive advantage of its products is the level of integration and operational efficiency, as well as its low cost solution. The DDX Controller design is digital, which allows the integration of other digital audio functions such as bass/treble, volume, and equalization, to lower overall system cost an approach that the Company believes cannot be accomplished economically using analog solutions in a single IC. DDX efficiency is also greater than analog Class A/B and analog Class D amplifiers, providing manufacturers with power supply and product savings. The agreements with STMicroelectronics and OKI Semiconductor provide for a cost structure that Apogee believes will allow it to compete effectively in the marketplace with acceptable operating margins.

The Company believes that its ability to offer both Class D controllers and power devices provides a distinct competitive and market advantage for gaining overall market share. Some of the Company's controller competitors currently do not offer power devices and are utilizing Apogee's DDX power devices. As such, the Company believes that its DDX power devices are approaching use as an industry standard.

The Company believes that the transition of products from analog to digital amplifiers will continue. The Company believes that this transition will lead to increased sales and market share for DDX's all-digital, high efficiency solution.

One of the competitive advantages of DDX technology is that it can be readily integrated with other digital functions to make System on Chip, or SOC, solutions. This cannot be easily accomplished with analog Class D technology. This high level of IC integration enables manufacturers to build products with lower cost, greater simplicity, and smaller size. The Company believes the inclusion of its DDX Controller technology into SOC solutions will enable Apogee to expand the adoption of its technology into highly integrated products and will provide the Company the opportunity to work with the customer to design in a DDX power device.

#### **MEMS/Nanotechnology Division**

In May 2004, the Company acquired the portfolio of Micro-Electro-Mechanical Systems ( MEMS ) intellectual property, trade secrets and know-how developed by Standard MEMS, Inc. ( SMI ). Concurrently the Company hired key staff from the former SMI and established a MEMS Division in Great River, New York. The Company's strategy is to leverage SMI's investment in MEMS manufacturing technologies, product designs and market development. SMI developed over 12 products and shipped over 50 million MEMS devices, including pressure and gas sensors, biomedical devices, optical and RF switches, ink jet printer heads and infra-red sensors.

The Company intends to utilize its analog and digital circuit designs capability to develop MEMS products for the consumer, automotive, communications and medical markets. The Company will rely on MEMS foundry providers to produce its products, following the same business model used by the Company's audio semiconductor business. The MEMS marketing and sales efforts will be supported by both the Great River office and the Company's US and foreign sales offices. The Company intends to add additional independent distributors and representatives to market and sell its MEMS products.

The Company's initial MEMS development efforts are being directed towards the development of novel pressure sensor products for the industrial and automotive markets as well as the development of medical devices for the transdermal drug delivery ( TDD ) market. The following provides a summary of the Company's MEMS products under development and the associated market opportunities.

***MEMS Sensor Products:***

MEMS based pressure sensors are currently utilized in a wide range of markets including: automotive, industrial, medical and consumer products. MEMS technology was adapted for these applications because it enables sensor and electronics integration resulting in significantly lower systems cost and size compared to previous approaches, which utilized multiple machined components and separate, discrete electronics. Applications using MEMS pressure sensors include: engine control, tire pressure monitoring, pump control, blood pressure monitoring and barometric pressure measurement. The total market size for pressure sensors in 2004 was approximately \$2.2 billion, with the MEMS portion making up approximately \$830 million according to In Stat MDR, a leading MEMS research group.

In November of 2004, the Company established a pressure sensor test capability and began the evaluation of its initial product designs. The Company is optimizing these designs and expects to transition these devices to production in the second half of 2005. In parallel, the Company has established relationships with potential automotive customers and has established a manufacturing relationship to fabricate these products. The Company plans to leverage these designs to build a portfolio of pressure sensors for consumer, medical and industrial applications.

The Company believes that its pressure sensor product has a cost and reliability advantage over existing products on the market because of the unique process used to manufacture the sensor. Companies developing or marketing similar sensor products include All Sensors Corporation, Delphi Corporation, Endevco Corporation, Freescale Semiconductor, Inc, General Electric Company, Honeywell International, Inc., Infineon Technologies AG, Measurement Specialties, Inc., Silicon Microstructure Inc. and Texas Instruments, Inc.

In order to expand its sensor technology the Company signed a cooperative agreement, in November 2004, with The Research Foundation of State University of New York at Stony Brook and The Center for Advanced Technology (SensorCAT), to jointly develop manufacturing technologies to produce highly accurate, low cost micro-sensors. Under the agreement, the Company will have the option to exclusively license the rights to commercialize jointly developed technology. The research activities are focused on combining nano-composite materials and silicon-based micro-fabrication processes. The agreement is for a one-year term and can be renewed by mutual agreement.

***MEMS Medical Devices***

The Company is developing a unique MEMS-based drug delivery system targeted for use in the TDD market. This development builds upon the intellectual property, product designs and clinical testing performed by SMI. The Company has filed a patent on the design and the application approach. The Company intends to design, develop and market a drug delivery system to pharmaceutical and medical device manufactures.

TDD systems, commonly known as the patch, are non-invasive, convenient and painless dosage method offering patient benefits such as steady delivery, reduced side effects and improved patient compliance. However, TDD systems have been limited to small molecule drugs because the skin is an effective barrier to the transmission of large molecule drugs into the body. Thus, it is impractical to transdermally deliver drugs such as proteins, vaccines and most biopharmaceuticals, without the addition of a chemical or physical method to enhance drug delivery. Research is ongoing in the development of transdermal technologies to increase drug delivery rates using electrical, pressure and thermal energy. Another area of research is in the creation of micro-pores in the skin to enhance TDD. These devices include microstructures made of various materials such as metal, glass and silicon. The advantages of Apogee's silicon based design are that it can be manufactured using low cost batch semiconductor process techniques, and the design can be readily combined with electronic circuits to enhance delivery rates or

increase the systems' functionality. The Company believes this approach provides the best solution for long-term TDD innovation.

The TDD market continues to grow as new drugs are approved for this application. Currently the FDA has approved over 13 specific TDD drug types to be administered using TDD and over 35 TDD applications for TDD systems. According to Frost and Sullivan, the U.S. market for TDD was \$1.6 billion in 2002 with expected growth of 300 percent through 2010. The Company believes the market growth rate could be enhanced by the adoption of Apogee's TDD because it could expand the range of potential transdermal drugs. Potential applications for enhanced TDD systems include pain management therapies, anxiety therapeutics, antidepressants, sexual dysfunction, vaccines and diabetes.

In November 2004, the Company received the first engineering samples of its silicon based drug delivery system. In order to evaluate the performance of the design, the Company became a member of the New Jersey Center for Biomaterials, a leading US test lab. The Company has validated the effectiveness of the design and plans to establish partnerships with pharmaceutical companies to commercialize the design. The Company is also investigating non-drug delivery related transdermal applications for the device.

The Company believes that its MEMS drug delivery design is more robust, has greater design flexibility, because it is silicon based, and has a lower cost to manufacture compared with competitive technologies being developed. Companies developing similar products include: 3M, Alza Corporation, BioValve Incorporated, NanoPass Technologies Limited, and Procter & Gamble.

## **Research and Development**

### *Audio Division*

The Company's audio research and development activities are directed towards extending its patent protection for its technology, improving the overall performance of its technology, increasing the number of IC designs, and developing new product applications and expanding its technology base. The Company's core technology competencies include: digital signal processing, digital, analog and power IC design and product system applications.

The Company has been granted four patents on its DDX technology and has three patent applications covering DDX, power supply and related circuit designs.

The Company significantly increased its IC design staff in the last 18 months to develop new DDX and non-DDX based semiconductor products. This investment supported the release of 15 new ICs in 2004. We believe that these designs extend our leadership position including a wider range of power options coupled with a higher performance DDX core and new audio processing features to reduce system design complexity and cost. The Company expects to continue to develop new DDX and non-DDX ICs to meet the requirements of additional market applications.

### *MEMS/Nanotechnology Division*

The Company also has invested in new research and development staff to support its MEMS/Nanotechnology business. This staff is engaged in developing proprietary manufacturing processes, product designs, product test and evaluation and packaging solutions. The Company expects the investment in MEMS/Nanotechnology research and development to increase as the first products are released in 2005. The Company has submitted one patent application for a MEMS based product and is working on additional applications.

During the two years ended December 31, 2004 and 2003, the Company spent approximately \$2.8 million and \$1.7 million, respectively, on research and development activities.

## **Marketing and Sales**

The Company relies on a direct sales force, independent sales representatives and distributors to promote its products worldwide. The Company's sales headquarters are located in Norwood, Massachusetts. In Asia, where most of the world's consumer electronics products are manufactured, the Company has opened sales and application support locations in China, Hong Kong, Japan and Taiwan. The Company also utilizes sales representatives in Korea and Brazil and independent distributors that support sales in Hong Kong, China, Japan, Taiwan, Singapore, Malaysia, Philippines, Thailand and India.

In October 2004 the Company hired Mr. Jeff Gray as Vice President of Marketing and Sales. Mr. Gray brings to Apogee over 15 years of experience in the high technology industry primarily focusing on technology with Application and System Architecture.

The Company's audio business sales strategy is built around making it easy for the customer to utilize its audio ICs and technology. The Company has developed and is providing to customers product data sheets, application information, evaluation boards reference designs and, for some products, complete system designs. The Company believes that this information, along with the Company's application engineering support, will enable customers to quickly develop and bring to market high quality audio products.

The Company is promoting the DDX trademark to enhance the value of its products to manufacturers and consumers. The DDX trademark has been registered in the United States and the Company has applied to register the DDX trademark in other countries.

The marketing and sales efforts of the MEMS/Nanotechnology Division is being supported by both the Great River Office and the Company's US and foreign sales offices. The Company intends to add additional independent distributors and representatives to market and sell its MEMS products. The Company has applied for trademark registration of the Sensilica brand name for its pressure sensor products.

The Company also markets its products by attending and exhibiting its products at key industry tradeshows, as well as through the Company's website: <http://www.apogeeddx.com>.

## **Manufacturing and Quality**

The Company currently utilizes several independent companies to manufacture, package and test its IC products. Independent contract manufacturers are utilized to produce and test the Company's circuit board assemblies. The Company inventories and ships ICs and circuit board products from its headquarters in Norwood, Massachusetts and from a warehouse in Hong Kong.

OKI Semiconductor supplies the DDX-2000 device and STMicroelectronics supplies the remaining DDX ICs. The Company receives packaged, fully tested devices that pass the suppliers' internal quality control from both suppliers. The Company believes that its suppliers will have the capacity to meet Apogee's projected requirements for 2005. The Company added two additional semiconductor foundries to produce new IC products and plans to contract with independent assembly and test companies to support the manufacturing of its products. The Company also has established a relationship with an ISO certified foundry to produce its MEMS products.

The Company also established a quality management system and procedures and expects to receive ISO certification in the first half of 2006.

**Employees**

As of December 31, 2004, the Company had 35 employees, of which 34 were full-time employees, including 22 in research and development, 8 in sales and marketing and 5 in general and administration. Of the 8 employees in sales and marketing, two of them also support applications and design activities through the Company's Hong Kong office. None of the employees are represented by a collective bargaining agreement, nor has the Company experienced work stoppages. The Company believes that relations with its employees are good.

The following table sets forth certain information with respect to the executive officers of Apogee Technology as of December 31, 2004. All officers serve at the pleasure of the Board of Directors.

**Executive Officers of the Company**

Name	Age	Position
Herbert M. Stein	76	President, Treasurer, Chief Executive Officer and Chairman of the Board
David B. Meyers	46	Chief Operating Officer
Andrew A. Adrian	41	Vice President of Engineering

Mr. Herbert M. Stein has served as the Company's Chief Executive Officer since January 2001. Mr. Stein has been a Director of the Company since 1996, has been Chairman of the Board and President since January 2000, and has been Treasurer since November 2003. Mr. Stein was Chairman of the Board of Directors of Organogenesis Inc. from 1991 through 1999 and was Chief Executive Officer of Organogenesis from 1987 through 1999.

Mr. David B. Meyers was appointed the Company's Chief Operating Officer in February 2001. From January 2000 until February 2001 he was the Company's Vice-President, Business Development. Prior to joining the Company in 1996, Mr. Meyers was a principal engineer with Arinc Research Corporation and held various engineering and research positions at Northrop Grumman Corporation and Rockwell International.

Mr. Andrew A. Adrian has served as the Company's Vice President of Engineering since August 2001. From 1995 to 2001 he was a principal engineer with the Company. Prior to joining the Company in 1995, Mr. Adrian was a design engineer with Northrop Grumman Corporation.

In June of 2005, Mr. Paul J. Murphy joined the Company as the role of Chief Financial Officer and Vice President of Finance, including the responsibilities of the Company's Principal Accounting Officer. Prior to joining the Company, Mr. Murphy was an independent contractor with JH Cohn, LLP, an accounting firm, working on engagements with public companies to design, assess and test controls for Sarbanes-Oxley compliance. Prior to this he worked as the Senior Vice President, Chief Financial Officer and Treasurer of Artel Video Systems, Inc., a video networking technology company, and as Chief Financial Officer with four other companies, three of which were publicly traded issuers.

**CERTAIN RISK FACTORS THAT MAY AFFECT FUTURE RESULTS OF OPERATIONS AND OUR COMMON STOCK PRICE**

There are a number of important factors that could cause our actual results to differ materially from those indicated or implied by forward-looking statements. Factors that could cause or contribute to such differences include those discussed below, as well as those discussed elsewhere in this Form 10-KSB. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as may be required by law.

**RISKS RELATED TO OUR BUSINESS**

**WE HAVE A HISTORY OF LOSSES, EXPECT FUTURE LOSSES AND MAY NEVER ACHIEVE OR SUSTAIN PROFITABILITY.**

As of December 31, 2004 and December 31, 2003, we had an accumulated deficit of \$15.6 million and \$12.3 million, respectively. We incurred net losses of approximately \$3.4 million for the fiscal year ended December 31, 2004 and \$270,400 for the year ended December 31, 2003. We may continue to incur net losses and generate negative cash flow in the future. We will need to continue to generate revenue to achieve and sustain profitability and positive cash flow. Our ability to generate future revenue and achieve and sustain profitability will depend on a number of factors, many of which are described throughout this risk factor section, and many of which are beyond our control. If we are unable to achieve or maintain profitability, our share price would likely decline.

**WE MAY NEED TO RAISE ADDITIONAL CAPITAL OR SELL ASSETS IN ORDER TO CONTINUE TO DEVELOP AND OPERATE OUR BUSINESS, AND SUCH TRANSACTIONS MAY NOT BE AVAILABLE TO US ON FAVORABLE TERMS IF AT ALL.**

Because we have historically had losses and only a limited amount of cash has been generated from operations, we have funded our operating activities to date primarily from the sale of securities. In order to continue to fund the development of our business, we will need additional capital, either through the sale of securities or through the sale of assets. We cannot be certain that any such financing or asset sales will be available on acceptable terms, or at all. Moreover, additional equity financing, if available, would likely be dilutive to the holders of our common stock, and debt financing, if available, would likely involve restrictive covenants. The report of our independent registered public accounting firm, Miller Wachman LLP, on our financial statements for the year ended December 31, 2004, includes a statement to the effect that we may not be able to continue as a going concern. If we sell assets that are currently used in the conduct of our business, those assets would no longer be available to us as a potential source of revenue generation. If we cannot raise sufficient additional capital through means available to us, it would adversely affect our ability to achieve our business objectives.

**NEITHER OUR DISCLOSURE CONTROLS AND PROCEDURES NOR OUR INTERNAL CONTROL OVER FINANCIAL REPORTING CAN PREVENT ALL ERRORS OR FRAUD, AND IN THE PAST THESE CONTROLS AND PROCEDURES WERE NOT EFFECTIVE AND RESULTED IN RESTATEMENTS TO OUR FINANCIAL RESULTS.**

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors or fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system will be attained. Furthermore, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in a cost-effective control system, no evaluation of controls can provide absolute assurance that all misstatements due to error or fraud, if any, may occur and not be detected on a timely basis. These inherent limitations include the possibility that judgments in decision-making can be faulty



and that breakdowns can occur because of errors or mistakes. Our controls and procedures can also be circumvented by the individuals acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Furthermore, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures. While we seek to design our controls and procedures to provide reasonable assurance that information required to be disclosed in our periodic filings is timely disclosed, these inherent limitations expose us to breakdowns in such controls and procedures. For example, while our certifying officers believed that the design of our controls and procedures would ensure that material information related to the Company would be made known to them on a timely basis, in light of the circumstances underlying the Restatement, these controls and procedures for the financial statement periods covered by the Restatement were not effective. We have made certain changes to our internal control over financial reporting that are designed to address these circumstances, although even these improvements to our controls and procedures cannot ensure that all errors or fraud will be prevented.

**THE COMPANY HAS ONLY A SMALL NUMBER OF CUSTOMERS, AND THE LOSS OF THESE CUSTOMERS WOULD HAVE A MATERIAL ADVERSE EFFECT ON THE COMPANY'S BUSINESS.**

The Company derived approximately 22% of its product revenue from one end user and 51% of its product revenue as a result of sell through to end customers by two distributors during the twelve months ended December 31, 2004 as compared to 31% of product revenue from one end user and 38% of product revenue as a result of sell through to end customers by two distributors during the 12 months ended December 31, 2003. In addition, the Company derived approximately 82% of total revenue from two end users and two distributors during the 12 months ended December 31, 2004 as compared to 75% of total revenue from two end users and two distributors during the 12 months ended December 31, 2003. The loss of any of the Company's customers would have a material adverse effect on its business, financial condition and results of operations. The Company is working to diversify its customer base in order to reduce its dependence on a small number of customers. The Company may not be able to succeed in these efforts.

**OUR BUSINESS IS CONCENTRATED IN A LIMITED NUMBER OF MARKETS AND ANY SIGNIFICANT CHANGE IN THESE MARKETS COULD HAVE A MATERIAL ADVERSE EFFECT ON THE COMPANY'S BUSINESS.**

Substantially all of the Company's customer sales were to end users or distributors located in Asia and Europe for both the 12-month periods ending December 31, 2004 and December 31, 2003. Significant product revenue is to manufacturers producing DVD Receivers. This is a relatively new consumer electronic product with a limited sales history. Although the Company intends to develop new markets in order to diversify the market applications of its products, there is no guaranty that it will be successful.

**OUR MARKETS ARE SUBJECT TO RAPID TECHNOLOGICAL CHANGE AND, THEREFORE, OUR SUCCESS DEPENDS ON OUR ABILITY TO INTRODUCE NEW PRODUCTS IN A TIMELY FASHION.**

The life cycle of the technology and any future products developed by us may be limited by the emergence of new products and technologies, changes in consumer preferences and other factors. Our future performance will depend on our ability to consistently:

- identify emerging technological trends in our market;
- identify changing consumer requirements;
- develop or maintain competitive technology, including new product offerings;

- improve the performance, features and reliability of our products, particularly in response to technological change and competitive offerings;
- bring technology to market quickly at cost-effective prices, and
- protect our intellectual property.

We may not succeed in developing and marketing new products that respond to technological and competitive developments and changing customer needs, or such products may not gain market acceptance and be incorporated into the technology or products of third parties. Any significant delay or failure to develop new enhanced technologies, including new product offerings, and any failure of the marketplace to accept any new technology and product offerings would have a material adverse effect on our business, financial condition and results of operations.

**OUR ABILITY TO ACHIEVE SUSTAINED REVENUE GROWTH WILL BE HARMED IF WE ARE UNABLE TO MAINTAIN OUR EXISTING LICENSING RELATIONSHIPS.**

Part of our business strategy is to expand our licensing activities with STMicroelectronics and to enter into licensing relationships with other companies in order to offer products to a larger customer base than could be reached through our own development and marketing efforts. We believe that such relationships can accelerate market penetration of our products and technologies, while limiting our manufacturing exposure and sales and marketing costs. However, we may not be able to expand or maintain our existing licensing relationships or establish new licensing relationships on commercially reasonable terms, if at all. Any future inability by us to maintain our licensing relationships or to enter into additional licensing relationships, or the failure of one or more of our licensing relationships to contribute to the development and maintenance of a market for our products, could have a material adverse effect on our business, operating results and financial condition.

**OUR QUARTERLY OPERATING RESULTS MAY FLUCTUATE.**

We have experienced fluctuations in our quarterly operating results in the past and it is likely that these fluctuations will continue in the future. These fluctuations are caused by many factors, including, but not limited to:

- (a) availability and pricing from our suppliers;
- (a) changes in the demand for our products by customers;
- (b) introductions or enhancements of products, or delays in the introductions or enhancements of products, by us or our competitors;
- (c) rate and success of new customer development;
- (d) changes in our pricing policies or those of our competitors;
- (e) success in attracting, retaining and motivating qualified personnel;
- (f) changes in general economic conditions, and
- (g) obsolescence of our inventory.

A substantial portion of our operating expenses are related to personnel, facilities, and sales and marketing programs and are fixed. Our expense level is based in part on our expectations of future orders and sales, which are extremely difficult to predict. Accordingly, we may not be able to adjust our fixed expenses quickly enough to address any significant shortfall in demand for our products in relation to our expectations.



Fluctuations in our operating results may also result in fluctuations in our common stock price. In such event, the trading price of our common stock would likely suffer and adversely affect our ability to raise capital and the value of your investment in the Company.

**IF WE ARE UNABLE TO HIRE OR RETAIN KEY PERSONNEL, WE MAY NOT BE ABLE TO OPERATE OUR BUSINESS SUCCESSFULLY.**

We may not be successful in recruiting and retaining executive officers and other key management and technical personnel. The competition for employees with the necessary high level of technical expertise to design, market and sell our products is intense, particularly in eastern Massachusetts and Asia. We will need to hire a number of additional technical personnel if we are to increase the rate at which we develop new products. Because competition for highly skilled technical personnel is so intense, companies in Apogee's industry are subject from time to time to complaints brought by competitors alleging interference with contractual relations or wrongful hiring of employees. Such lawsuits may be costly, may divert management attention and resources from the operation of our business, and may therefore adversely affect our financial condition and results of operations. In addition, the loss of the management and technical expertise of our senior management, or the loss of employees to our competitors could seriously harm us. The Company does not have in place employment contracts for some members of its senior management, including the COO and Vice President of Engineering.

**THERE IS A NEW EUROPEAN DIRECTIVE TO ELIMINATE HAZARDOUS MATERIALS IN ELECTRONIC PRODUCTS AND AS SUCH WE MAY NOT BE ABLE TO TRANSITION OUR IC PRODUCTS TIMELY TO MEET CUSTOMER NEEDS AND MAY HAVE INVENTORY THAT CAN ONLY BE SOLD IN LIMITED MARKETS.**

The IC industry is responding to the European directive of Restriction of Hazardous Materials (RoHS) that will become effective in July 2006. As a result of this directive, semiconductor companies are working to remove lead and other hazardous materials used in their IC products. The Company expects to transition all of its IC products to conform to the RoHS standard during the first half of 2005. However, the Company may not be able to meet customer delivery requirements to support the 2005 consumer electronic design cycle. In addition, the Company currently has inventory to support European customers that may have to be sold in other markets. Any excess inventory may not be able to be sold on a timely basis or at all.

**WE DO NOT HAVE MANUFACTURING CAPABILITIES, AND AS A RESULT, WE RELY ON OUTSIDE FOUNDRIES TO MANUFACTURE OUR SEMICONDUCTOR PRODUCTS.**

We have no manufacturing capabilities, nor do we have plans to establish any such capabilities. Accordingly, we utilize outside semiconductor foundries, assembly and test companies to manufacture our semiconductor products. There are significant risks associated with our reliance on these foundries that can adversely affect our business, operating results and financial condition. These risks include:

- the ability to maintain foundry relationships, the failure of which could result in significant delays in product introduction due to the time necessary to establish new relationships;
- delays in production or shortages in product delivery as a result of production problems at outside contractors;
- the loss of foundry priority that may result in limiting our ability to obtain products on schedule;
- limited control over product quality that could result in product returns and the loss of customers;
- inability to control manufacturing yield that could increase production costs, thereby reducing sales potential and operating margins; and
- lack of access or control over new processes and manufacturing technologies to maintain product competitiveness in the market.

**OUR PRODUCTS USE NEW TECHNOLOGY AND MAY HAVE MANUFACTURING DEFECTS OR OTHER CHARACTERISTICS THAT ARE ONLY DETECTED AFTER INSTALLATION IN CUSTOMER APPLICATIONS, WHICH MAY HARM OUR BUSINESS.**

Our products are based on recently developed technology and are manufactured using state-of-the-art manufacturing processes. Our approach to product qualification and testing may not fully evaluate or identify product characteristics or defects that could adversely affect the product's ability to operate in the intended application. If such defects or characteristics are discovered after installation, product revenue might be significantly delayed and our ability to maintain existing customers and to retain new customers may be seriously affected.

**OUR ABILITY TO ACHIEVE REVENUE GROWTH WILL BE HARMED IF WE ARE UNABLE TO PERSUADE THE MARKET TO ADOPT OUR AMPLIFIER AND MEMS TECHNOLOGIES.**

We face challenges in persuading manufacturers to adopt our products using our DDX amplifier and MEMS technologies. Traditional amplifiers use design approaches developed in the 1930s. These approaches are still used in most amplifiers and engineers are familiar with these design approaches. In order to adopt our products, manufacturers and engineers must understand and accept our new technology. In addition, our amplifier and MEMS technologies may be more expensive for some applications than traditional technologies. For these reasons, prospective customers may be reluctant to adopt our technologies.

**INTENSE COMPETITION IN THE SEMICONDUCTOR AND MEMS INDUSTRY COULD PREVENT US FROM ACHIEVING PROFITABILITY.**

The semiconductor and MEMS industries are highly competitive, and we expect the intensity of the competition to increase. Many of our competitors have greater financial, technical, research, marketing, sales, distribution, service and other resources than we do. Moreover, our competitors may offer broader product lines and have greater name recognition than we do, and may offer discounts as a competitive tactic. In addition, several development stage companies are currently creating or developing technologies and products that compete with or are being designed to compete with our technologies and products. Our competitors may develop or market technologies or products that are more effective or more commercially attractive than our current or future products, or that may render our technologies or products less competitive or obsolete. Accordingly, if competitors introduce superior technologies or products and we cannot make enhancements to our technologies and products necessary for them to remain competitive, our competitive position, and in turn, our business, revenues and financial condition, will be seriously harmed.

**OUR BUSINESS COULD SUFFER IF WE EXPERIENCE DIFFICULTIES IN INTEGRATING ANY TECHNOLOGIES, PRODUCTS OR BUSINESSES WE ACQUIRE.**

In May 2004, the Company acquired the intellectual property and other intangibles and hired staff from Standard MEMS, Inc. Acquisitions typically entail many risks and could result in difficulties in integrating the operations and personnel of companies that we acquire or the technologies and products that we acquire. If we are not able to successfully integrate our acquisitions, we may not obtain the advantages that the acquisitions were intended to create, which could adversely affect our results of operations, financial condition and cash flows. In addition, in connection with acquisitions, we could experience disruption in our business or employee base. There is also a risk that key employees of companies that we acquire or key employees necessary to successfully commercialize technologies and products that we acquire may seek employment elsewhere, including with our competitors.

## **RISKS RELATED TO OUR INTELLECTUAL PROPERTY**

### **OUR INTELLECTUAL PROPERTY AND PROPRIETARY RIGHTS MAY BE INSUFFICIENT TO PROTECT OUR COMPETITIVE POSITION.**

Our business depends, in part, on our ability to protect our intellectual property. We rely primarily on patent, copyright, trademark and trade secret laws to protect our proprietary technologies. We cannot be sure that such measures will provide meaningful protection for our proprietary technologies and processes. We have four issued United States patents and three pending patent applications. In addition, we have acquired a portfolio of MEMS intellectual property and the Company is reviewing this portfolio to determine which of the acquired rights will be most useful in its business. We cannot be sure that any existing or future patents will not be challenged, invalidated or circumvented, or that any rights granted thereunder would provide us meaningful protection. The failure of any patents to provide protection to our technology would make it easier for our competitors to offer similar products.

We also generally enter into confidentiality agreements with our employees and strategic partners, and generally control access to and distribution of our documentation and other proprietary information. Despite these precautions, it may be possible for a third party to copy or otherwise obtain and use our products or technology without authorization, develop similar technology independently or design around our patents. In addition, effective copyright, trademark and trade secret protection may be unavailable or limited in certain foreign countries in which we operate.

### **WE MAY BE SUBJECT TO INTELLECTUAL PROPERTY RIGHTS DISPUTES, WHICH COULD DIVERT MANAGEMENT S ATTENTION AND COULD BE COSTLY.**

The semiconductor and MEMS industries are characterized by vigorous protection and pursuit of intellectual property rights. From time to time, we may receive notices of claims of infringement, misappropriation or misuse of other parties' proprietary rights. We cannot be sure that we will prevail in these actions, or that other actions alleging infringement by us of third-party patents, misappropriation or misuse by us of third-party trade secrets or the invalidity of one or more patents held by us will not be asserted or prosecuted against us, or that any assertions of infringement, misappropriation or misuse or prosecutions seeking to establish the invalidity of our patents will not seriously harm our business. For example, in a patent or trade secret action, an injunction could be issued against us requiring that we withdraw particular products from the market or necessitating that specific products offered for sale or under development be redesigned.

Irrespective of the validity or successful assertion of various claims of infringement, misappropriation or misuse of other parties' proprietary rights, we would likely incur significant costs and diversion of our management and personnel resources with respect to the defense of such claims, which could seriously harm our business. If any claims or actions are asserted against us, we may seek to obtain a license under a third party's intellectual property rights. We cannot be sure that under such circumstances a license would be available on commercially reasonable terms, if at all. Moreover, we often incorporate the intellectual property of our strategic customers into our designs, and we have certain obligations with respect to the non-use and non-disclosure of such intellectual property. We cannot be sure that the steps taken by us to prevent our or our customers' misappropriation or infringement of the intellectual property will be successful.

## **RISKS RELATING TO OUR COMMON STOCK**

### **FACTORS UNRELATED TO OUR BUSINESS COULD NEGATIVELY IMPACT THE MARKET PRICE OF OUR COMMON STOCK.**

The stock markets have experienced extreme price and volume fluctuations that have affected and continue to affect the market prices of equity securities of many technology companies. These fluctuations often have been unrelated or disproportionate to the operating performance of those companies. We expect that the market price of our Common Stock will fluctuate as a result of variations in our quarterly operating results, or for other reasons that are not related to the performance of our business. These fluctuations may be exaggerated if the trading volume of our Common Stock is low. In addition, due to the technology-intensive nature of our business, the market price for our Common Stock may rise and fall in response to various factors including:

- announcements of technological innovations or new products, or competitive developments;
- investor perceptions and expectations regarding our or our competitors' products;
- acquisitions or strategic alliances by us or our competitors; or
- the gain or loss of a significant customer or order.

In addition, market fluctuations, as well as general economic, political and market conditions such as recessions, interest rate changes or international currency fluctuations, may negatively impact the market price of our Common Stock.

#### **Item 2. PROPERTIES**

The Company leases approximately 5,000 square feet of office space at 129 Morgan Drive, Norwood, Massachusetts. The term of this lease expired on September 30, 2004. See footnote 8 to the consolidated financial statements. Currently the Company is renting this facility on a month-to-month basis. In addition, the Company leases offices in Shenzhen, China, Great River, New York, Hong Kong and Taiwan.

#### **Item 3. LEGAL PROCEEDINGS**

In November 2004, Apogee commenced an action against National Hybrid, Inc. (Hybrid) in the United States District Court for the Eastern District of New York, claiming that as part of Hybrid's procurement of the tangible assets from the secured lien holder of the bankrupt Standard MEMS, Inc. (SMI), Hybrid had inadvertently obtained copies of files, containing in part, the intangible assets purchased by Apogee in May of 2004 as part of its MEMS acquisition. In November 2004, the court directed Hybrid not to sell, destroy or otherwise dispose of these files. In response, Hybrid filed a counterclaim in February 2005, stating that they were the owner of the files. The court has delayed any further actions on this matter until January 2006 since the parties are now working to resolve the issue. The Company believes Hybrid's claims are without merit. The Company expects to resolve this issue with Hybrid, now held in estate due to the death of the prior owner, in 2005, and further does not believe the resolution will be material to its business.

#### **Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matters were submitted to a vote of the security holders of the Company during the fourth quarter of the year ended December 31, 2004.

**PART II**

**Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS**

**Market Information**

The Company's Common Stock was listed on the NASDAQ Stock Market (formerly the National Association of Securities Dealers Automated Quotation System) from July 15, 1988 to June 8, 1992 under the symbol APGG. The Common Stock was also listed on the Boston Stock Exchange under the symbol APG from February 14, 1990 until December 18, 1992.

From June 9, 1992 to September 1, 1999, the Company's Common Stock was quoted on the Over-the-Counter Bulletin Board (the OTCBB) of the NASDAQ Stock Market, Inc. under the symbol APGT. From September 1, 1999, the Company's Common Stock was no longer eligible for quotation on the OTCBB due to the phase-in implementation of NASD Rule 6530 requiring all OTCBB quoted companies to report their current financial information to the Securities and Exchange Commission. From September 1, 1999 to September 12, 2000, the Company's Common Stock was quoted on the National Quotation Bureau's Pink Sheets. On August 29, 2000, the Company's Registration Statement on Form 10-SB to register its Common Stock under the Securities Exchange Act of 1934 was declared effective by the Securities and Exchange Commission and on September 12, 2000, the Common Stock resumed being quoted on the Over the Counter Bulletin Board (the OTCBB) under the symbol APGT. From September 14, 2001 to October 8, 2003 the Common Stock was quoted on The Nasdaq SmallCap Market under the symbol APGT. On October 5, 2003, the American Stock Exchange approved the Company's application to list its securities on the American Stock Exchange under the symbol ATA.

As previously reported, on August 2, 2005, Apogee received notice from the Staff of the American Stock Exchange indicating that AMEX has determined to proceed with an application to the Securities and Exchange Commission to remove the common stock of Apogee from listing and registration on AMEX. This action, which is being appealed by Apogee, is being taken because Apogee is no longer in compliance with the AMEX's continuing listing standards due to the failure to file its Annual Report on Form 10-KSB for the year ended December 31, 2004 and a Quarterly Report on Form 10-QSB for the period ended March 31, 2005. Apogee has appealed this determination by submitting an application for a written submission to the AMEX Listing Qualifications Panel. During the period prior to the determination on the written submission the Company's stock will continue to trade on the AMEX. Apogee believes that, with the filing of the necessary reports as of the date of filing of this Amendment No. 2 to its Annual Report on Form 10-KSB/A, it has regained compliance with applicable AMEX listing requirements.



The following table sets forth, for the periods indicated, the high and low sales prices for the Common Stock as reported by the American Stock Exchange and The Nasdaq SmallCap Market, as indicated. The bid quotations represent inter-dealer prices, without adjustment for mark-ups, mark-downs or commissions and do not necessarily represent actual transactions. All prices listed below have been adjusted to reflect post split prices.

	<b>Common Stock</b>	
	<b>High</b>	<b>Low</b>
<b>2003:</b>		
First Quarter (Nasdaq Small Cap Market from September 14, 2001)	\$ 4.0500	\$ 3.9900
Second Quarter	5.6350	5.5250
Third Quarter	10.4950	9.8250
Fourth Quarter (American Stock Exchange from October 9, 2003)	11.7500	11.5000
<b>2004:</b>		
First Quarter	11.7900	8.6000
Second Quarter	9.1500	8.3000
Third Quarter	8.4000	3.7000
Fourth Quarter	4.7000	3.4500

### Stockholders

As of April 12, 2005, there were approximately 91 holders of record and approximately 842 beneficial holders of 11,838,332 outstanding shares of Common Stock.

### Dividends

On August 12, 2003, the Board of Directors approved a two for one split of the Company's Common Stock in the form of a 100% stock dividend. On December 11, 2003 each stockholder of record as of the close of business on November 17, 2003 received one share of Common Stock for each share held.

### Unregistered Sales of Securities

Set forth in chronological order is information regarding shares of Common Stock sold and options granted by the Company during the period covered by this Annual Report on Form 10-KSB and not previously reported on the Company's Quarterly Reports on Form 10-QSB. Also included is the consideration, if any, received by the Company for such shares and options and information relating to the section of the Securities Act of 1933, as amended, or rule of the Securities and Exchange Commission under which exemption from registration was claimed. All of the following securities were issued directly by the Company and there were no underwriters or selling agents involved in these transactions.

On December 8, 2004, 2,000 shares of the Company's Common Stock were issued to investors as a result of the exercise of warrants issued pursuant to a Stock Subscription Agreement in a private placement dated January 25, 2000. The exercise price for these shares was \$1.25 per share. The exemption from registration relied upon was Section 4(2) of the Securities Act of 1933, as amended.

On December 14, 2004, 40,000 shares of the Company's Common Stock were issued to a former director as a result of the exercise of certain options pursuant to the Company's 1997 Employee, Director, and Consultant Stock Option Plan. The exercise price for these shares was \$.275 per share.

From October 4, 2004 to December 2, 2004, the Company granted options to purchase 87,500 shares of Common Stock under its 1997 Employee, Director, and Consultant Stock Option Plan to certain employees at exercise prices ranging from \$3.85 to \$4.04 per share.

**Item 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**THE FOLLOWING DISCUSSION AND ANALYSIS OF THE COMPANY'S FINANCIAL CONDITION AND RESULTS OF OPERATIONS SHOULD BE READ IN CONJUNCTION WITH THE COMPANY'S FINANCIAL STATEMENTS AND RELATED NOTES INCLUDED ELSEWHERE IN THIS ANNUAL REPORT ON FORM 10-KSB. THIS DISCUSSION CONTAINS, IN ADDITION TO HISTORICAL STATEMENTS, FORWARD-LOOKING STATEMENTS THAT INVOLVE RISKS AND UNDERTAINTIES. THE COMPANY'S ACTUAL RESULTS COULD DIFFER SIGNIFICANTLY FROM THE RESULTS DISCUSSED IN THE FORWARD-LOOKING STATEMENTS. FACTORS THAT COULD CAUSE OR CONTRIBUTE TO SUCH DIFFERENCES INCLUDE FACTORS DISCUSSED ABOVE IN THE SECTION ENTITLED "CERTAIN RISK FACTORS THAT MAY AFFECT FUTURE RESULTS OF OPERATIONS AND OUR COMMON STOCK PRICE" AS WELL AS OTHER FACTORS IN THIS ANNUAL REPORT ON FORM 10-KSB.**

**Overview**

The Company designs, develops and markets silicon based products incorporating proprietary technologies. The Company's patented all-digital, high efficiency Direct Digital Amplification (DDX®) technology Integrated Circuits ( ICs ) are used in a range of audio applications including: home theater systems, powered speakers, car audio, commercial audio, and PC multi-media. The Company is developing new System-on-Chip (SOC) products using its analog and digital circuit designs and Micro-Electromechanical Systems (MEMS) technology for the consumer, automotive, communications and medical markets. At the appropriate time, the Company will segment the reporting of the MEMS division.

From 1981 until 1995, the Company was in the business of engineering, manufacturing and marketing high quality, high-end patented ribbon loudspeaker systems for use in home audio and video entertainment systems. Since 1995, the Company has focused exclusively on the development and commercialization of its proprietary amplifier technology, known as DDX®. DDX technology is an all-digital, high efficiency amplifier technology that provides true digital audio reproduction while lowering manufacturing cost compared to traditional analog amplifier solutions. The Company's initial DDX development efforts were directed toward the implementation of a digital controller design and the specifications of power designs to support DDX licensing objectives. The Company signed an exclusive licensing agreement for audio applications with STMicroelectronics in February 2001, which has been subsequently transitioned to a non-exclusive license in 2005. Under this licensing agreement with STMicroelectronics NV (ST), the Company develops and provides intellectual property to be used in royalty bearing products produced by ST. In addition, the Company is working under a development agreement with ST to develop and market new semiconductor products that leverage Apogee's DDX technology and ST's intellectual property and semiconductor design, development and manufacturing capability. ST is currently shipping eighteen royalty bearing DDX-based semiconductor products to customers. The Company continues to support its licensing activities with STMicroelectronics and other companies.

In 1996 the Company started the development of DDX-based semiconductor products. The Company uses two independent suppliers to produce its semiconductor products. The first DDX-based IC product was released to production in late 2000 and since that time the Company has released over 20 additional IC products. The Company markets and sells its semiconductor products to audio manufacturers using a worldwide sales and distribution network. The Company uses contract manufacturers to produce circuit boards for customers who support the Company's IC marketing activities.

At December 31, 2004, the Company had an accumulated deficit of approximately \$15.6 million, as compared to a deficit of \$12.3 million as of December 31, 2003. The Company's historical net losses and accumulated deficit (since 1995) result primarily from the costs associated with the Company's efforts to

develop its DDX technology as well as costs associated with the Company's efforts to develop new products using its analog and digital circuit designs and MEMS technology. The Company sells products to original equipment manufacturers and distributors. All sales are made in U.S. Dollars.

The Company outsources the manufacturing, assembly and preliminary testing of its semiconductor products and evaluation boards. Cost of revenue includes the third-party manufacturing, testing and assembly costs as well as costs associated with shipping. Research and development expenses consist primarily of salaries and related overhead costs associated with engineering activities as well as other materials and related services used in the development of the Company's semi-conductor chips. Selling, general and administrative expenses consist primarily of employee compensation and overhead charges as well as expenses directly associated with the marketing of the Company's products.

### Restatement

On July 13, 2005 the Board of Directors of Apogee determined, following a report by the Audit Committee of the Board of Directors, that Apogee would restate its financial statements for the fiscal years ended December 31, 2003 and December 31, 2004 and interim quarters. The investigation by the Audit Committee into various accounting matters, which has not yet been completed, has determined that the recognition of revenue for transactions with third party distributors was not handled in accordance with generally accepted accounting principles (GAAP), and as a result that the Company's financial statements for the fiscal years ended December 31, 2003 and December 31, 2004 and interim periods were misstated. Consequently, the Company has adopted a sell-through revenue recognition method for sales to distributors. The adoption of the sell-through revenue recognition method will be applied retroactively. Using the sell-through revenue recognition methodology, the Company will not recognize sales into distribution channels until the Company's distributors have sold the products to their customers. The Company had previously recognized revenue on sales to distributors using a sell-in methodology, pursuant to which the Company recognized revenue upon shipment to its distributors. See Note 19 "Change in Independent Registered Public Accounting Firm" of the Consolidated Financial Statements for additional information on the Audit Committee's investigation and the Restatement.

### Results of Operations

The following table sets forth financial statement data expressed as a percentage of sales.

	2004	2003
Product Sales	71.20 %	81.48 %
Royalties	17.18	18.52
Consulting/Licensing	11.62	
Cost of Sales	63.19	59.99
Research and Development	45.95	17.60
Sales, General and Administrative	46.21	25.27
Operating Loss	(55.35)%	(2.87)%
Other Income (Expense)	0.38	0.02
Net Loss	(54.98)%	(2.85)%

### Critical Accounting Policies

The Company prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates, judgments and assumptions that we believe are reasonable based upon the information currently available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses

during the periods presented. Any future changes to these estimates and assumptions could have a significant impact on the reported amounts of revenue, expenses, assets and liabilities in our financial statements. The significant accounting policies which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

### **Revenue Recognition**

Apogee recognizes revenue in accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 104 ( SAB 104 ), Revenue Recognition in Financial Statements: Revenue Recognition, which states that revenue should be recognized when the following revenue recognition criteria are met: (1) persuasive evidence of an arrangement exists; (2) the product has been shipped and the customer takes ownership and assumes the risk of loss; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured. The following policies apply to the Company's two major product sales categories for revenue recognition. Sales to end users (OEM): Revenue is recognized under the Company's standard terms and conditions of sale, title and risk of loss transfer to the customer at the time products are shipped from the company's warehouse or delivered to the customer's representative/freight forwarder. Sales to Distributors: From time to time the Company provides stock rotation rights, price protection and other incentives to its Distributors. As a result of these incentives, the Company has adopted a policy of deferring recognition of revenue until the distributor sells products to its customers based upon receipt of point-of-sale reports from the distributors. The Company accrues the estimated cost of post-sale obligations including product warranty returns, based on historical experience. To date the Company has experienced minimal warranty returns.

In addition, the Company records royalty revenue when earned in accordance with the underlying agreements. Consulting and licensing revenue is recognized as services are performed.

### **Accounts Receivable**

The Company performs credit evaluations of customers and determines credit limits based upon payment history, customers' creditworthiness and other factors, as determined by our review of their current credit information. For a majority of our larger sales, we can require the issuance of a Letter of Credit. Smaller accounts must either pay via credit card or in advance of shipment. We continuously monitor collections and payments from our customers, and we maintain a provision for estimated credit losses based upon our historical experience and any specific customer collection issues that we have identified. While we have not had any significant credit losses to date, we cannot guarantee that we will continue to avoid credit losses in the future. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. Since our accounts receivable are highly concentrated in a small number of customers, a significant change in the liquidity or financial position of any one of these customers could have a material adverse impact on the collectibility of our accounts receivable, our liquidity or our future results of operations.

### **Inventory**

Apogee states its inventory at the lower of cost (first-in, first-out) or market. This policy requires that the Company make certain estimates regarding the market value of the inventory, including an assessment of excess or obsolete inventory. The Company determines excess and obsolete inventory based on an estimated future demand and estimated selling prices for the Company's products within a specified time frame, which is generally 12 months. The estimates used for expected demand are also used for short-term capacity planning and inventory purchasing and are consistent with revenue forecasts. In addition to current inventory of approximately \$2.7 million, net of reserve, consisting of \$1.2 million held at Apogee and \$1.5 million held at distributors, there are inventory purchase commitments of approximately \$135,000

at December 31, 2004. This compares to inventory, net of reserves, of approximately \$2.9 million consisting of \$2.3 million held at distributors with the remaining \$0.6 million at Apogee at December 31, 2003. The current inventory level and purchase commitments are based on expected demand and not necessarily built for firm purchase commitments for the current customers. Due to the 13 week delivery lead time, it is necessary to carry a high level of inventory in comparison to past sales. Actual demand and market conditions may be different from those projected by management. If the unit demand forecast is less than current inventory value, the Company will be required to take additional excess inventory charges or write-downs to net realizable value which will decrease the gross margin as well as the net operating results in the future. During the years ended December 31, 2004 and 2003, the Company recorded a provision for excess or obsolete inventory of approximately \$836,000 and \$221,000, respectively.

#### **Valuation of Long-Lived Assets**

Property, plant and equipment, patents, trademarks and other intangible assets are amortized over their estimated useful lives. Useful lives are based on management's estimates over the period that such assets will generate revenue. Intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. Future adverse changes in market conditions or poor operating results of underlying capital investments or intangible assets could result in losses or an inability to recover the carrying value of such assets, thereby possibly requiring an impairment charge in the future.

#### **Restated Year Ended December 31, 2004 Compared to Restated Year Ended December 31, 2003**

##### **Revenue**

The Company derives its revenue from three sources: (1) product sales, which consist of merchandise sales made either directly to original equipment manufacturers or through Point of Sale (POS) reports by distributors. All shipments are fulfilled from the Company's warehouses in Hong Kong and/or Norwood, Massachusetts and revenue is reported net of returns; (2) royalty revenue, which consists of royalties paid by STMicroelectronics, Zoran and other companies under the terms of the licensing agreements and (3) consulting or licensing revenue exclusive of royalties.

The Company recognized revenue for the fiscal year ended December 31, 2004 of \$6.2 million, a decrease of \$3.5 million or 35% from restated revenue of \$9.5 million in 2003. During the twelve-month period ended December 31, 2004, the Company recognized revenue from product sales of \$4.4 million, a decrease of \$3.4 million or 43% from restated revenue of \$7.8 million for the fiscal year ended December 31, 2003. Product sales consisted of semiconductor products, evaluation boards and reference boards sold directly to end users or POS revenue by the Company distributors. Several factors contributed to the decline in the Company's product revenue for the fiscal year ended December 31, 2004, including: an unexpected weakness in demand from the Company's largest customers due to finished goods inventory buildup and program technical problems related to non-DDX ICs, a reduction in average selling price due to increased pricing competition, especially in the DVD receiver market, and distributor purchase delays due to the transition of all of the Company's IC products to be compliant with the new Restriction of Hazardous Materials (RoHS) industry standards. In addition, for the 12 months ended December 31, 2004 the Company restated its Royalty Revenue earned under the ST Licensing Agreement by reclassing discounts given to ST by the Company for specific customers instead of expensing these discounts as royalty expense under SG&A. Net Revenue recognized under the ST Licensing Agreement decreased \$705,000 or 40% to \$1.1 million from \$1.8 million during the same period in 2003. This decrease was primarily due to royalty rate reductions granted ST for specific customers. Overall DDX unit sales increased in 2004 as the market for DVD receiver products consolidated to several large customers serviced by STMicroelectronics, one of the Company's technology licensees. The non product revenue decrease was partially offset by an increase in consulting revenue paid to Apogee to support custom IC development by STMicroelectronics and other third party development partners.

Revenue under the Company's licensing agreement with STMicroelectronics, including royalties and consulting services, was approximately \$1.2 million or 20% of total revenue for the 12-month period ended December 31, 2004 compared to \$1.8 million or 19% for the prior fiscal year. Upon review, the Company restated the royalty revenue originally reported for the first nine months of 2004 netting the discounts given to ST by the Company against gross royalties instead of expensing these discounts in SG & A. The effect of this restatement is that both royalty revenue and royalty expense under SG & A were reduced by \$711,000 for the nine months ended September 30, 2004 as well as the fiscal year ended December 31, 2004. In addition, in 2004 the Company recognized consulting revenue of approximately \$715,000. This amount includes a \$50,000 reclass of consulting revenue originally recognized during the fourth quarter ended December 31, 2003. Approximately \$180,000 of the consulting revenue was the final utilization from design services performed by STMicroelectronics as part of a \$400,000 design credit in accordance with the terms of the licensing agreement with STMicroelectronics. During fiscal 2003 the Company did not record consulting revenue from design services performed by STMicroelectronics as part of this design credit.

Total revenue for the years 2004 and 2003 consisted of:

	2004	2003
Product Sales	\$ 4,383,912	\$ 7,755,718
Royalties	1,057,867	1,762,561
Consulting	715,854	
Total:	\$ 6,157,633	\$ 9,518,279

### Cost of Revenue

Cost of revenue was \$3.9 million or 63% of revenue for the fiscal year ended December 31, 2004 compared to \$5.7 million or 60% of revenue for the restated year ended December 31, 2003, a decrease of \$1.8 million or 32%. Cost of revenue primarily consists of purchasing finished semiconductor chips and costs associated with assembly, testing and shipping of those products as well as customs and storage fees associated with warehousing a large portion of the Company's semiconductor products in Asia. Additionally, from an analysis of sales to inventory on hand and/ or on order, management determined that it would be prudent to establish reserves for slow moving, excess and/or obsolete inventories held at Apogee or at distributors. These provisions are reported as part of the Cost of Revenue. Provisions for excess and obsolescence for the 12 months ended December 31, 2004 were approximately \$836,000 compared to \$221,000 for the 12 months ended December 31, 2003. This decrease in cost of revenue is primarily attributable to decreased sales of the Company's semiconductor products offset by increased reserves for excess and obsolete inventory. For the fiscal year ended December 31, 2004, the Company recorded a gross margin from product revenue of approximately 11% compared to a gross margin from restated product revenue of approximately 26% for the same period in 2003. For the fiscal year ended December 31, 2004 the Company wrote off approximately \$116,000 of obsolete inventory. No inventory write-off was recorded for the fiscal period ended December 31, 2003. The Company constantly monitors its inventory and as of December 31, 2004 the Company believes the remainder of its inventory is salable but will re-evaluate on a quarterly basis or more frequently if market conditions warrant.

### Operating Expenses

#### Research and Development Costs

The Company's research and development expenses consist primarily of salaries, depreciation associated with capital expenditures and related expenses in the design, development and technical support of the Company's products, technical support of current and potential customers, as well as the development of MEMS technology. Research and development expenses for the year ended December 31, 2004 were approximately \$2.8 million for the year ended December 31, 2004 compared to \$1.7 million for

the year ended December 31, 2003, an increase of approximately \$1.1 million. Costs related to human resources for Research and Development increased to approximately \$2.1 million, an increase of approximately \$600,000 or 38% from \$1.5 million for the previous fiscal year. In May of 2004 the Company acquired intellectual property and other intangibles from Standard MEMS, Inc. In addition, the Company hired several former key employees of Standard MEMS, Inc. This new division accounted for approximately \$242,000 in human resource expenditure for the fiscal year ended December 31, 2004. For the fiscal year ended December 31, 2004, fees paid to third-party consultants increased approximately \$439,000 to \$468,000 for the fiscal year ended December 31, 2004 from \$29,000 for the previous fiscal year. Increased support to both existing and potential customers, particularly with regard to customized Printed Circuit Boards, accounted for this additional expense. In addition, for the fiscal year ended December 31, 2004, approximately \$180,000 was incurred as a result of final utilization of a \$400,000 design credit to STMicroelectronics offsetting \$180,000 of consulting revenue recognized during the fiscal year ended December 31, 2004. For the year ended December 31, 2003 no consulting revenue was recognized under this arrangement.

In order to invest for the future and with the expansion of the IC design staff, the Company made several capital investments. These expenditures included new equipment and engineering software specifically to support the Company's analog design team. In addition, the Company incurred significant tooling and non-recurring engineering charges associated with the development of several new analog chips. Year-to-year increases in research and development costs were primarily a result of increased staffing and increased development expenses incurred to accommodate existing and new customer relationships and development efforts.

Net of human resources costs, the new MEMS Division accounted for approximately \$71,000 of research and development expenses for the fiscal year ended December 31, 2004. The Company's initial focus with respect to the MEMS technology has been on the development of MEMS based sensors and medical devices. Toward these ends, the Company has agreements with the University of Medicine and Dentistry New Jersey's (UMDNJ) Laboratory for Drug Delivery, Lehigh University and Cornell University in the development of the medical device and the Research Foundation of State University of New York University in the development of advanced sensors using the MEMS technology. Expenses associated with these efforts were approximately \$26,000 for the fiscal year ended December 31, 2004.

Due to the technical nature of the Company's products, engineering and design support are critical parts of the Company's strategy during both the development of its products and the support to its customers from product design to final production. Management anticipates that it will continue to commit resources to research, development and design activities. The company expects these expenses to increase in fiscal 2005.

#### **Selling, General and Administrative Costs**

Selling expenses consist primarily of salaries and related expenses for personnel engaged in the marketing and selling of the Company's products, as well as costs related to trade shows, product literature, travel and other promotional support costs. In addition, selling expenses include costs related to the Company's Hong Kong and Taiwan sales offices as well as a new sales office in Japan. General and administrative costs consist primarily of executive and administrative salaries, professional fees and other associated corporate expenses. Selling, General & Administrative (SG&A) expenses were approximately \$2.8 million for the year ended December 31, 2004 compared to \$2.4 million for the restated year ended December 31, 2003. This represents an increase of approximately \$400,000 million or 18%. The increase in SG&A, described below, was attributable principally to support for the Company's Hong Kong office, increased human resource costs including the hiring of a Japan Country Manager and increased professional fees.

Human resource costs increased approximately \$231,000 or 23% to \$1.2 million for the fiscal year ended December 31, 2004 from \$992,000 for the fiscal period ended December 31, 2003. This increase was primarily due to higher compensation as well as increased staffing both domestically and in Hong Kong. Human resource costs, domestically, increased approximately \$161,000 or 22% from \$743,000 in 2003 to \$904,000 for the year ended December 31, 2004. This increase was due to increased wages, fringe benefits costs and the hiring of Mr. Jeff Gray as the Company's Vice President of Sales and Marketing. In addition, human resource expenditures at the Company's Hong Kong office increased approximately \$70,000 or 28% to \$319,000 for the fiscal year ended December 31, 2004 from \$249,000 as of December 31 2003. As of December 31, 2004 the Company employed a total of 35 employees, 29 domestically and 6 in the Hong Kong Office. This compares to 27 domestically and 6 in Hong Kong as of December 31, 2003.

Professional expenses increased approximately \$273,000 or 83% to \$634,000 for the 12 months ended December 31, 2004 compared to \$347,000 for the previous 12-month period. Of this increase approximately \$134,000 was due to the addition of a sales staff in Japan and increased costs for the sales associate in Taiwan. The Company is currently in the process of establishing sales offices in these areas. This increase in Taiwan and Japan expenses was partially offset by decreases of \$16,000, \$37,000 and \$11,000 in Recruiting, Investor Relations and Media Relations expenses, respectively. This overall increase reflects the Company's continued expansion of its sales and marketing activity. In addition, due to increased reporting and compliance requirements, the Company's legal and accounting expenses increased. Legal and accounting expense combined for the 12-month period ended December 31, 2004 increased by approximately \$210,000 or 83% to \$342,000 from \$132,000 for the previous 12-month period. The Company expects that SG&A expenses will increase in absolute dollars in fiscal 2005 due specifically to legal and financial costs associated with the Company's restatement of its 2004 and 2003 financials as well as continued compliance with the Sarbanes-Oxley Act of 2002 and the expansion of its sales channels, marketing efforts and administrative infrastructure.

Increases in SG & A were partially offset by a decrease in commissions, royalties and distribution expenses on products sales as a result of decreased shipments. Sales and Distribution expense for the 12 months ended December 31, 2004 decreased approximately \$74,000 or 36% to \$130,000 for the 12 months ended December 31, 2004 from \$204,000 for same period in 2003.

#### **Interest Income**

Interest income, net of expense, includes income from the Company's cash and cash equivalents and from investments and expenses related to its financing activities. Net interest income for 2004 was approximately \$23,200, an increase of approximately \$20,900 from net interest income of approximately \$2,400 in 2003. This increase resulted from increased cash investments resulting primarily from the Company's equity financing completed in August 2004.

#### **Income Taxes**

The Company has not incurred any income tax expense to date. As of December 31, 2004 and restated December 31, 2003, the Company had available a federal net operating loss carryforward of approximately \$13,107,000 and \$11,775,000, respectively and a state net operating loss carryforward of approximately \$6,867,000 and \$5,561,000, respectively. These net operating loss carryforwards will expire at various times between 2005 and 2023.

#### **Liquidity and Capital Resources**

The Company's primary sources of liquidity are cash flows from operating activities and financing activities. As of December 31, 2004, the Company had working capital of approximately \$2.2 million, including approximately \$1.9 million in cash and cash equivalents, as compared to working capital of



approximately \$3.8 million at December 31, 2003, which included \$2.5 million in cash and cash equivalents. As of December 31, 2004 and December 31, 2003 the Company has no debt. Cash equivalents consist of certificates of deposit, which are highly liquid and have original maturities of no more than 90 days. Over the past few years, the Company has been financed primarily by its three principal stockholders and through the private placement of the Company's Common Stock to unaffiliated accredited investors.

In May 2005, the Company received proceeds from unsecured interest bearing loans in the amounts of \$250,000 from David Spiegel, a shareholder and \$250,000 from Herbert Stein, Chief Executive Officer, President and Chairman of the Board. These loans are payable upon demand and are not subject to any premium or penalty for prepayment. The loan interest rate is 6% per annum, payable monthly in arrears on the outstanding balance.

Net cash used in operations during the twelve-month periods ended December 31, 2004 and restated 2003 was approximately \$2.3 million and \$1.0 million, respectively. Cash used in operating activities consisted primarily of cash used to build inventory and for working capital. This increase was primarily due to an increase in the net loss of \$3.1 million as well as an increase in inventory, partially offset by a decrease in both accounts receivable, accounts payable and an increase in the provision for excess inventory. At December 31, 2004, inventory was approximately \$2.7 million compared to restated inventory of approximately \$2.9 million as of December 31, 2003. During the 12 months ended December 31, 2004 the Company increased its provision for slow moving, excess or obsolete inventory by \$836,000 as compared to \$221,000 for the restated 12-month period ended December 31, 2003. During the third quarter ended September 30, 2004, substantial inventory was purchased for inclusion in the X-Box speaker system. Production and other delays resulted in the Company not shipping at the anticipated volume levels. These issues have now been resolved and production has begun for this product. Inventory purchased for this product will decrease as production increases in the coming months. Net accounts receivable was approximately \$533,000 at December 31, 2004, down from \$1.8 million at December 31, 2003 restated. The reduction in accounts receivable was due to decreased shipments of the Company's semiconductor products. The Company increased its reserve against bad debts to \$105,000 as of December 31, 2004 from \$65,000 as of the restated December 31, 2003 balance sheet. The Company constantly monitors its accounts receivables and at this time believes this reserve is sufficient.

Net cash used in investing activities for the year ended December 31, 2004 totaled approximately \$108,000 compared to approximately \$88,000 for the restated year ended December 31, 2003. This increase was primarily due to amounts associated with purchase of the intellectual property of the former Standard MEMS Company.

Net cash provided by financing activities in 2004 was approximately \$1.9 million compared to approximately \$2.6 million for the year ended December 31, 2003. During 2004 the Company raised approximately \$1.8 million from a private placement of the Company's common stock at a price of \$4.75 per share. In addition, the Company raised approximately \$292,000 through the exercise of options by employees and \$12,500 through the exercise of warrants in connection with a 2000 private placement. During the three months ended December 31, 2004, the Company received approximately \$5,900 in cash from the exercise of options by one former director and one former employee.

The Company believes that its current working capital will be sufficient to fund its capital and operational requirements at least through June 30, 2006. See Note 20 Subsequent Events- \$2 million financing. The continuance of the Company is highly dependent upon its ability to successfully develop and market both its DDX digital amplifier and MEMS technologies and raise additional funds for such purposes. The Company may also consider the sale of assets to raise additional funds. There can be no assurance, however, that the Company will be able to raise the funds that it needs to continue its operations or that additional funds will be available to the Company on acceptable terms, if at all. Except as otherwise disclosed therein, the accompanying consolidated financial statements do not include any

adjustments to reflect the possible future effects of recoverability and classification of assets or the amounts and classification of liabilities that may result from the possible inability of the Company to continue as a going concern.

**Item 6a. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company's financial instruments include: cash, cash equivalents, accounts receivable and accounts payable. At December 31, 2004 and December 31, 2003, the carrying value of the Company's cash, cash equivalents, accounts receivable and accounts payable approximate fair values given the short maturity of these instruments.

Although the Company's sales are predominately to international markets, the Company believes that it does not have material foreign currency exchange rate risk since international sales are in U.S. dollars and material purchases from foreign suppliers are typically also denominated in U.S. dollars. Additionally, the functional currency of the Company's foreign sales office is the U.S. dollar.

It is the Company's policy not to enter into derivative financial instruments for speculative purposes.

**Item 7. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**APOGEE TECHNOLOGY, INC.**

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**Item 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

As previously reported on Form 8-K dated April 19, 2005, the Company received a letter on April 12, 2005 from its former independent registered public accountants, Anchin, Block & Anchin LLP ( Anchin ), notifying the Company that Anchin would not be able to complete its audit of the Company's financial statements for the fiscal year ended December 31, 2004 and was resigning from its audit engagement, effective immediately. In addition, the letter notified the Company that a disclosure should be made to prevent reliance on the auditor's previously issued audit report with respect to the Company's audited financial statements for the fiscal year ended December 31, 2003 and the interim reviews of the Company's financial statements for the fiscal quarters ended March 31, 2004, June 30, 2004 and September 30, 2004. In its letter, the auditors advised the Company that, based on information provided by the Company, the auditors had concluded that revenue had been improperly recognized by the Company at December 31, 2003 and at each quarterly period thereafter with respect to sales to one of the Company's customers, and that the accounts receivable from that customer had been overvalued. In addition, on April 18, 2005, the former auditors notified the Company's audit committee that there are additional transactions in 2003 and 2004 that should be more closely reviewed by the Company and its new auditors to ensure that revenue was appropriately recognized. The retroactive adoption of the sell through method of revenue recognition discussed below corrected these transactions.

In connection with its resignation, Anchin advised the Company that information had come to its attention that made it unwilling to rely on the Company's management representations or to be associated with the financial statements prepared by management, and that the issues it had brought to the attention of the Company's audit committee raised concerns as to whether the Company has adequate internal controls necessary to develop reliable financial statements. In addition, Anchin advised the Company that it had not concluded whether, and could not advise the Company as to the degree to which the scope of its audit would have had to be expanded to determine, whether, if further investigated, other sales by the Company and possibly the valuation of the chips that may have been returned to inventory, would have had issues that could have materially impacted the fairness or reliability of previously issued audited financial statements or the 2004 quarterly financial statements or that might have precluded Anchin from issuing an unqualified audit report even if fiscal 2003 financial statements were restated.

There were no disagreements with Anchin on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Anchin, would have caused Anchin to make reference to the subject matter of the disagreement(s) in connection with its report on the Company's financial statements for the Company's two most recent fiscal years or any later interim period. The auditor's reports on the Company's audited financial statements for either of the past two years did not contain an adverse opinion or a disclaimer of opinion, and were not qualified or modified as to uncertainty, audit scope, or accounting principles. Anchin had been the Company's auditors since January 1, 2005, when it acquired the firm of Yohalem Gillman & Co. LLP, which had been the Company's auditors since 1981.

As a result of the resignation of its auditors, (i) the Company initiated a search for new auditors, (ii) the Company initiated a search for a Chief Financial Officer, and (iii) the Company's Audit Committee initiated an independent investigation with the assistance of independent legal counsel and forensic accounting experts to investigate the matters raised by the Company's former auditors.

On May 3, 2005, the Audit Committee of the Board of Directors of the Company approved the engagement of Miller Wachman LLP as Apogee's new independent auditors.

On May 16, 2005, the Company announced that it had hired Paul J. Murphy, 57, as its Chief Financial Officer and Vice President of Finance effective June 1, 2005. Mr. Murphy has assumed all of the

responsibilities customarily associated with the role of Chief Financial Officer and Vice President of Finance, including the responsibilities of the Company's Principal Accounting Officer.

On July 13, 2005, the Board of Directors of Apogee determined, following a report by the Audit Committee of the Board of Directors, that Apogee would restate its financial statements for the fiscal years ended December 31, 2003 and December 31, 2004 and interim quarters. The investigation by the Audit Committee into various accounting matters, which has not yet been completed, has determined that the recognition of revenue for transactions with third party distributors was not handled in accordance with generally accepted accounting principles (GAAP), and as a result that the Company's financial statements for the fiscal years ended December 31, 2003 and December 31, 2004 and interim periods were misstated.

In addition, the Board of Directors adopted a sell-through revenue recognition method for the Company's sales to distributors. Using the sell-through revenue recognition methodology, the Company will not recognize sales into distribution channels until the Company's distributors have sold the products to their customers. The Company had previously recognized revenue on sales to distributors using a sell-in methodology, pursuant to which the Company recognized revenue upon shipment to its distributors. The adoption of this methodology has been applied retroactively to the Company's financial statements and, accordingly, addressed the improper revenue recognition discussed in the preceding paragraphs.

**Item 8a. CONTROLS AND PROCEDURES**

(a) Evaluation of Disclosure Controls and Procedures. The Company's chief executive officer and principal financial officer have reviewed and evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13d-15 (e) and 15d-15 (e)) as of the end of the period covered by this quarterly report. Based on that evaluation, the chief executive officer and principal financial officer have concluded that the Company's current disclosure controls and procedures are adequate and effective to ensure that material information relating to the Company was made known to them by others, particularly during the period in which this Quarterly Report on Form 10-QSB was being prepared.

(b) Changes in Internal Controls. There were no changes in our internal control over financial reporting, identified in connection with the evaluation of such internal control that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART III**

**Item 8b. OTHER INFORMATION**

None.

**Item 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT**

The response to this item was set forth in Amendment No. 1 to our Form 10-KSB for the year ended December 31, 2004 as filed on April 29, 2005 (the Amendment) and is incorporated herein by reference from such filing. Disclosure regarding any amendments to, or waivers from, provisions of the Code of Conduct and Ethics that apply to our principal executive and financial officers will be included in a Current Report on Form 8-K within four business days following the date of the amendment or waiver, unless website posting of such amendments or waivers is permitted by the rules of the American Stock Exchange, Inc.

**Item 10. EXECUTIVE COMPENSATION**

The response to this item is incorporated by reference from the discussion responsive thereto in the Amendment.

**Item 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The response to this item is incorporated by reference from the discussion responsive thereto in the Amendment.

**Item 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

The response to this item is incorporated by reference from the discussion responsive thereto in the Amendment.

**Item 13. EXHIBITS**

None

**Item 13(a)** The following documents are filed as part of this annual report on Form 10-KSB:

**Item 13(a)(1) and (2)** See Index to Consolidated Financial Statements and Financial Statement Schedules at Item 8 to this Annual Report on Form 10-KSB. Other financial statement schedules have not been included because they are not applicable or the information is included in the financial statements or notes thereto.

**Item 13(a)(3)** *Exhibits*

The following is a list of exhibits filed as part of this Annual Report on Form 10-KSB.

**Exhibit**

<b>No.</b>	<b>Description</b>
3.1	Certificate of Incorporation of Apogee Technology, Inc., incorporated herein by reference to Exhibit 3.1 to the Registrant's Form 10-SB, as amended (File No. 000-17053).
3.2	Amendment of Certificate of Incorporation of Apogee Technology, Inc., incorporated herein by reference to Exhibit 3.2 to the Registrant's Form 10-SB, as amended (File No. 000-17053).
3.3	Certificate of Amendment to Certificate of Incorporation of Apogee Technology, Inc., incorporated herein by reference from Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-QSB for the quarter ended June 30, 2001 (File. No. 000-30656).
3.4	Restated By-Laws of Apogee Technology, Inc., incorporated herein by reference from Exhibit 3.4 to the Registrant's Quarterly Report on Form 10-QSB for the quarter ended June 30, 2001 (File. No. 000-30656).
10.1*	License Agreement dated February 2, 2001 by and between the Registrant and STMicroelectronics, NV, incorporated herein by reference from Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-QSB for the quarter ended March 31, 2001. (File No. 000-30656).
10.2	Form of 1999 Stock and Warrant Subscription Agreement, incorporated herein by reference to Exhibit 10.1 to the Registrant's Form 10-SB, as amended (File No. 000-17053).
10.3	Form of 1999 Warrant to purchase shares of Common Stock of the Registrant, incorporated herein by reference to Exhibit 10.2 to the Registrant's Form 10-SB, as amended (File No. 000-17053).

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- 10.4 Form of 2000 Stock Subscription Agreement, incorporated herein by reference to Exhibit 10.3 to the Registrant's Form 10-SB, as amended (File No. 000-17053).
- 10.5 Securities Purchase Agreement, incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K, dated April 29, 2001 (File No. 001-10456).
- 10.6 Registration Rights Agreement, incorporated herein by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K, dated April 29, 2001 (File No. 001-10456).
- 10.7 Form of Warrant, incorporated herein by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K, dated April 29, 2001 (File No. 001-10456).
- 10.8 Addendum to Securities Purchase Agreement, incorporated herein by reference to Exhibit 10.4 to the Registrant's Current Report on Form 8-K, dated April 29, 2001 (File No. 001-10456).
- 14 Code of Conduct and Ethics, incorporated herein by reference to Exhibit 14 to the Registrant's Form 10-KSB for the year ended December 31, 2003 (File No. 000-30656).
- 23 Consent of Independent Accountants to the incorporation by reference in the Registration Statement on Form S-8 (Nos. 333-106316, 333-61486 and No. 333-90558) of the consolidated financial statements which appear in this Annual Report on Form 10-KSB.
- 31 Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer and the Principal Financial Officer.
- 32 Statement pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer and Principal Financial Officer.

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\* Confidential treatment requested as to certain portions of the document, which portions have been omitted and filed separately with the Securities and Exchange Commission.

Where a document is incorporated by reference from a previous filing, the exhibit number of the document in that previous filing is indicated in parentheses after the description of such document.

**Item 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The response to this item is incorporated by reference from the discussion responsive thereto in the Proxy Statement to be filed for the 2005 annual meeting of stockholders.



**ANNUAL REPORT ON FORM 10-KSB**

**LIST OF FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2004**

**APOGEE TECHNOLOGY, INC.  
NORWOOD, MASSACHUSETTS**

<u>Report of Independent Registered Public Accounting Firm</u>	F-1
<u>Consolidated Balance Sheet December 31, 2004 and restated December 31, 2003</u>	F-2
<u>Consolidated Statements of Operations Years Ended December 31, 2004 and restated 2003</u>	F-3
<u>Consolidated Statements of Stockholders Equity (Deficit) Years ended December 31, 2004 and restated 2003</u>	F-4
<u>Consolidated Statements of Cash Flows Years Ended December 31, 2004 and restated 2003</u>	F-5
<u>Notes to Consolidated Financial Statements December 31, 2004 and restated 2003</u>	F-6

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**Report of Independent Registered Public Accounting Firm**

Board of Directors and Stockholders  
Apogee Technology, Inc.

We have audited the accompanying consolidated balance sheet of Apogee Technology, Inc. and Subsidiary as of December 31, 2004 and 2003 and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the years in the two-year period ended December 31, 2004. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Apogee Technology, Inc. and Subsidiary as of December 31, 2004 and 2003 and the results of their operations and cash flows for each of the years in the two-year period ended December 31, 2004 in conformity with accounting principles generally accepted in the United States of America.

As described in Notes 2 and 17 to the financial statements, the Company changed its method of recognizing sales to distributors in 2003.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the consolidated financial statements, the Company has had recurring losses from operations and insufficient funds to meet the operating needs of the Company for the next year, this raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also discussed in Note 2. The viability of the Company is dependent upon its ability to successfully further develop and market its digital amplification and MEMS technologies and raise sufficient funds for such purposes. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Boston, Massachusetts  
August 15, 2005

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS**

	December 31, 2004	December 31, 2003 (Restated)
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 1,886,883	\$ 2,524,209
Accounts receivable, net of allowance for doubtful accounts of \$105,000 and \$65,000, respectively	533,113	1,818,837
Inventories, net	2,725,308	2,869,087
Prepaid expenses and other current assets	252,728	180,261
Total current assets	5,398,032	7,392,394
<b>Property and equipment, net of accumulated depreciation of \$376,951 and \$391,463, respectively</b>	103,189	128,831
<b>Other assets</b>		
Patents, net of accumulated amortization of \$127,442 and \$103,856	211,901	87,369
	\$ 5,713,122	\$ 7,608,594
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$ 1,107,111	\$ 1,566,072
Deferred distributor revenue	1,955,563	1,959,387
Deferred contract revenue	95,788	50,000
Total current liabilities	3,158,462	3,575,459
<b>Commitments and Contingencies</b>		
<b>Stockholders equity</b>		
Common stock, \$.01 par value; 20,000,000 shares authorized, 11,838,332 and 11,327,270 issued and outstanding, respectively	118,383	113,272
Additional paid-in capital	18,073,223	16,171,611
Accumulated deficit	(15,636,946)	(12,251,748)
Total stockholders equity	2,554,660	4,033,135
	\$ 5,713,122	\$ 7,608,594

*The accompanying notes are an integral part of these consolidated financial statements.*

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF OPERATIONS**

	Years Ended December 31,	
	2004	2003 (Restated)
<b>Revenues</b>		
Product sales	\$ 4,383,912	\$ 7,755,718
Royalties	1,057,867	1,762,561
Consulting	715,854	
	6,157,633	9,518,279
<b>Costs and expenses</b>		
Product sales	3,890,917	5,710,150
Research and development	2,829,612	1,675,625
Selling, general and administrative	2,845,544	2,405,294
	9,566,073	9,791,069
<b>Operating loss</b>	(3,408,440 )	(272,790 )
<b>Other income (expense)</b>		
Interest/other income	23,334	13,344
Interest expense	(93 )	(10,985 )
	23,241	2,359
Net Loss	\$ (3,385,199 )	\$ (270,431 )
<b>Basic and diluted loss per common share</b>	\$ (0.29 )	\$ (0.02 )
<b>Weighted average common shares outstanding basic and diluted</b>	11,523,510	10,925,612

*The accompanying notes are an integral part of these consolidated financial statements.*

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**

	Shares	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Total
Balance at January 1, 2003 as originally reported	5,370,585	\$ 53,706	\$ 13,599,926	\$ (11,174,677 )	\$ 2,478,955
Adjustments (See Restatement Note 17)				(806,640 )	(806,640 )
Balances at January 1, 2003 as adjusted	5,370,585	\$ 53,706	\$ 13,599,926	\$ (11,981,317 )	\$ 1,672,315
Net loss (See Retatement Note 17)				(270,431 )	(270,431 )
Issuances of stock	293,050	2,930	2,628,321		2,631,251
2 for 1 stock split	5,663,635	56,636	(56,636 )		
Balances at December 31, 2003 (See Restatement Note 17)	11,327,270	113,272	16,171,611	(12,251,748 )	4,033,136
Net loss				(3,385,199 )	(3,385,199 )
Issuances of stock	511,062	5,111	1,901,612		1,906,723
Balances at December 31, 2004	11,838,332	\$ 118,383	\$ 18,073,223	\$ (15,636,947 )	\$ 2,554,659

*The accompanying notes are an integral part of these consolidated financial statements.*

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,	
	2004	2003 (Restated)
<b>Cash flows from operations</b>		
Net loss	\$ (3,385,199 )	\$ (270,431 )
<i>Adjustments to reconcile net (loss) income to net cash used in operating activities:</i>		
Provision for doubtful accounts	40,000	40,000
Provision for slow moving, excess and obsolete inventory	835,523	221,118
Depreciation and amortization	103,147	103,932
<i>Changes in operating assets and liabilities:</i>		
Accounts receivable	1,245,725	(853,180 )
Inventories	(691,745 )	(1,681,670 )
Prepaid expenses and other current assets	(72,468 )	(77,488 )
Accounts payable and accrued expenses	(458,960 )	546,177
Deferred product revenue	(3,824 )	907,750
Deferred contract revenue	45,788	50,000
Net cash used in operating activities	(2,342,013 )	(1,013,792 )
<b>Cash flows from investing activities</b>		
Purchases of property and equipment	(53,918 )	(73,581 )
Patent costs	(148,118 )	(13,964 )
Net cash used in investing activities	(202,036 )	(87,545 )
<b>Cash flows from financing activities</b>		
Proceeds from issuances of common stock, net of issuance expenses	1,906,723	2,631,251
Proceeds from bank line of credit		400,000
Repayment of bank line of credit		(400,000 )
Net cash provided by financing activities	1,906,723	2,631,251
<b>Increase (decrease in cash) and cash equivalents</b>	(637,326 )	1,529,913
Cash and cash equivalents beginning	2,524,209	994,296
<b>Cash and cash equivalents ending</b>	\$ 1,886,883	2,524,209

*The accompanying notes are an integral part of these consolidated financial statements.*

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2004 AND RESTATED 2003**

**1. The Company and Basis of Presentation**

*The Company*

Apogee Technology, Inc. and Subsidiary (the Company or Apogee) designs, develops and markets silicon based products incorporating proprietary technologies. The Company's patented all-digital, high efficiency Direct Digital Amplification (DDX®) technology Integrated Circuits (ICs) are used in a range of audio applications including: home theater systems, powered speakers, car audio, commercial audio, and PC multi-media. The Company is developing new System-on-Chip (SOC) products using its analog and digital circuit designs and Micro-Electromechanical Systems (MEMS) technology for the consumer, automotive, communications and medical markets.

*Basis of Presentation*

The financial statements include the accounts of Apogee Technology, Inc. (Technology), and its wholly owned inactive subsidiary, DUBLA, Inc. (collectively the Company). All significant intercompany transactions and accounts have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and such differences could affect the results of operations reported in future periods and such differences could be material.

*Liquidity*

The Company's consolidated financial statements have been prepared assuming the Company will continue as a going concern. Because the Company has had recurring losses, there is substantial doubt as to the Company's ability to continue as a going concern. The Company believes that its current working capital will be sufficient to fund its capital and operational requirements at least through June 30, 2006. See Note 20 Subsequent Events. The financial statements do not include any adjustments to reflect the possible future effects of recoverability and classification of assets or the amounts and classification of liabilities that may result from the possible inability of the Company to continue as a going concern.

The Company believes that its current working capital will be sufficient to fund its capital and operational requirements at least through June 30, 2006. See Note 20 Subsequent Events \$2 million financing. The continuance of the Company is highly dependent upon its ability to successfully develop and market both its DDX digital amplifier and MEMS technologies and raise additional funds for such purposes. The Company may also consider the sale of assets to raise additional funds. There can be no assurance, however, that the Company will be able to raise the funds that it needs to continue its operations or that additional funds will be available to the Company on acceptable terms, if at all.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies**

***Revenue Recognition***

The Company recognizes revenue in accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 104 ( SAB 104 ), Revenue Recognition in Financial Statements: Revenue Recognition, which states that revenue should be recognized when the following revenue recognition criteria are met: (1) persuasive evidence of an arrangement exists; (2) the product has been shipped and the customer takes ownership and assumes the risk of loss; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured. The following policies apply to the Company's major product sales categories for revenue recognition.

**Sales to OEM Customers:** Revenue is recognized under the Company's standard terms and conditions of sale, title and risk of loss transfer to the customer at the time products are shipped to the customer or the customer's representative/freight forwarder (shipping terms Ex Works). The Company has experienced minimal warranty or other returns and based upon historical experience, has recorded a \$10,000 provision for such returns.

**Sales to Distributors:** At certain times the Company provides certain incentives such as stock rotation, price protection and other incentives to its Distributors. Therefore, under the sell through method of revenue recognition the Company defers recognition of revenue until such time that the distributor sells products to its customers based upon receipt of point-of-sale reports from the distributors. Distributor payments received before revenue is recognized is recorded as deferred revenue. Unsold inventory held at distributor is included as a component of finished goods inventory. See Note 17 on the Company's adoption of the sell through method.

In addition, the Company records royalty revenue when earned in accordance with the underlying agreements, which are based upon sales of products commercialized from the company's licensed technology. Consulting revenue is recognized as services are performed in accordance with the terms of the underlying consulting agreements.

***Loss Per Share***

Basic loss per share is computed by dividing the net loss attributable to common stockholders for the period by the weighted average number of common stock outstanding during the period. Diluted net loss per share is computed based on the weighted average number of common stock and dilutive potential common stock outstanding. The calculation of diluted net loss per share excluded potential common stock if the effect is anti-dilutive. Potential common stock consist of incremental common stock issuable upon the exercise of stock options and common stock issuable upon the exercise of common stock warrants.

***Research and Development***

Costs for research and development are expensed as incurred.

***Inventories***

Inventories, including inventory held at distributors, are stated at the lower of cost on a first-in, first-out basis or market. See Note 3. This policy requires the Company to make estimates regarding the market

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies (Continued)**

value of the Company's inventory, including an assessment of excess or obsolete inventory. The Company determines excess and obsolete inventory based on an estimate of the future demand and estimated selling prices for the Company's products within a specified time horizon, generally 12 to 24 months. The estimates the Company uses for expected demand are also used for near-term capacity planning and inventory purchasing and are consistent with the Company's revenue forecasts. Actual demand and market conditions may differ from those projected by the Company's management. If the Company's unit demand forecast is less than the Company's current inventory value, the Company will be required to take additional excess inventory charges or write-downs to net realizable value which will decrease the Company's gross margin and net operating results in the future. During the fiscal years ended December 31, 2004 and 2003, the Company recorded a provision for excess inventory of approximately \$836,000 and \$211,000, respectively to account for slow moving, excess and obsolete inventory both at Apogee's warehouse and inventory held by the distributors.

***Inventories purchase commitment losses***

The Company accrues for estimated losses on non-cancelable purchase orders. The estimated losses result from anticipated future sale of products for sales prices less than the committed purchase price. There were no such loss provisions at December 2004 or 2003.

***Property and Equipment***

Major replacements and betterments of equipment are capitalized. Cost of normal maintenance and repairs is charged to expense as incurred. Depreciation is provided over the estimated useful lives of the assets using accelerated methods. Leasehold improvements are amortized over either the term of lease or the estimated useful life of the improvement.

***Patents***

Costs incurred to register and obtain patents are capitalized and amortized on a straight-line basis over five years, their estimated useful lives.

***Use of Estimates in Financial Statements***

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash and Cash Equivalents***

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies (Continued)**

*Accounts Receivable*

The Company carries its accounts receivable from OEM customers at cost less an allowance for doubtful accounts to ensure that trade receivables are not overstated. On a periodic basis, the Company evaluates the collectibility of its accounts receivable on a variety of factors, including length of time receivables are past due, indication of customer willingness to pay, significant one-time events and historical experience. An additional reserve for individual accounts is recorded when the Company becomes aware of a customer's inability to meet its financial obligations, such as in the case of bankruptcy filings or substantial deterioration in the customer's operating results or financial position. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. Accounts receivable are generally considered past due if any portion of the receivable balance is outstanding for more than 90 days. If circumstances related to the Company's customers change, estimates of the recoverability of receivables would be further adjusted.

*Fair value of financial instruments*

Carrying amounts of certain of the Company's financial instruments, including cash and cash equivalents, accounts receivable and accounts payable, approximate their fair values due to their relative short maturities and based upon comparable market information available at the respective balance sheet dates. The Company does not hold or issue financial instruments for trading purposes.

*Stock Options*

At December 31, 2004, the Company has an incentive stock option plan described more fully in Note 7.

The Company has adopted only the disclosure provisions of Financial Accounting Standard No. 123, Accounting For Stock-Based Compensation (FAS 123). It applies APB Opinion No. 25, Accounting For Stock Issued To Employees, and related interpretations in accounting for its plan and does not recognize compensation expense for its stock-based compensation plan.

The Company has adopted only the disclosure provisions of Financial Accounting Standard No. 123, Accounting For Stock-Based Compensation (FAS 123). It applies APB Opinion No. 25, Accounting For Stock Issued To Employees, and related interpretations in accounting for its plan and does not recognize compensation expense for its stock-based compensation plan.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies (Continued)**

The following table illustrates the effect on net (loss) income and (loss) income per share if the Company had applied the fair value recognition provisions of FAS 123 to stock-based employee compensation. The table gives effect to the stock split described in Note 7.

	Year Ended December 31, 2004	2003 (Restated)
Net (loss) income, as reported	\$ (3,385,199 )	\$ (270,431 )
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards*	(2,094,239 )	(1,946,941 )
Pro-forma net loss**	\$ (5,479,438 )	\$ (2,069,152 )

	Year Ended December 31, 2004	2003 (Restated)
Income (loss) per share:		
As reported, basic and diluted	\$ (0.29 )	\$ (0.02 )
Pro-forma, basic and diluted	\$ (0.48 )	\$ (0.18 )

\* All awards refers to awards granted, modified, or settled in fiscal periods beginning after December 15, 1994 awards for which the fair value was required to be measured under FAS 123.

\*\* For purposes of pro forma disclosures, the estimated fair value of the options is amortized over 5 years, the options vesting period. Pro forma information regarding earnings and per share information is required by Statement 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value of these options was estimated at the date of grant using a Black-Scholes option pricing model for years subsequent to 2000 with the following weighted-average assumptions for 2004 and 2003, respectively: risk-free interest rates ranging from 3.74% to 4.77% and 3.28% to 4.46%; no dividend yields; volatility factors of the expected market price of the Company's common stock of 1.2 and 1.19; and a weighted-average expected life of the option of approximately 7.5 years. Prior to 2001, the fair values of the options were valued using the minimum value method.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies (Continued)**

***Income Taxes***

Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. Deferred taxes are recognized for the estimated taxes ultimately payable or recoverable based on enacted tax laws. See Note 14 Tax Loss Carryforwards.

***New Accounting Pronouncements***

In January 2003, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 46 (FIN 46), Consolidation of Variable Interest Entities, and an Interpretation of ARB No. 51. FIN 46 requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 is effective immediately for all new variable interest entities created or acquired after January 31, 2003.

For variable interest entities created or acquired prior to February 1, 2003, the provisions of FIN 46 must be applied for the first interim or annual period beginning after June 15, 2003.

In May 2003, the FASB issued Statement No. 150 (FAS 150), Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity. FAS 150 establishes classification and measurement standards for three types of freestanding financial instruments that have characteristics of both liabilities and equity. Instruments within the scope of FAS 150 must be classified as liabilities within the Company's Consolidated Financial Statements and be reported at settlement date value. The provisions of FAS 150 are effective for (1) instruments entered into or modified after May 31, 2003, and (2) pre-existing instruments as of July 1, 2003. In November 2003, through the issuance of FSP 150-3, the FASB indefinitely deferred the effective date of certain provisions of FAS 150, including mandatorily redeemable instruments as they relate to minority interests in consolidated finite-lived entities.

The adoption of FAS 150 as well as FIN 46 did not have a material effect on the Company's results of operations or financial position.

In December 2003, the SEC issued Staff Accounting Bulletin No. 104, Revenue Recognition, (SAB104), which codifies, revises and rescinds certain sections of SAB No. 101, Revenue Recognition, in order to make this interpretive guidance consistent with current authoritative accounting and auditing guidance and SEC rules and regulations.

In December 2004, the FASB issued Statement of Financial Accounting Standard (SFAS) No. 123R Share Based Payment. This statement is a revision of SFAS Statement No. 123, Accounting for Stock-Based Compensation and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and its related implementation guidance. SFAS 123R addresses all forms of share based payment (SBP) awards including shares issued under employee stock purchase plans, stock options, restricted stock and stock appreciation rights. Under SFAS 123R, SBP awards result in a cost that will be measured at fair value on the awards grant date, based on the estimated number of awards that are expected to vest and will be reflected as compensation expense in the financial statements.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**2. Summary of Significant Accounting Policies (Continued)**

This statement is effective for public entities that file as small business issuers as of the beginning of the first interim or annual reporting period that begins after December 15, 2005.

The Company is currently in the process of evaluating the effect that the adoption of this pronouncement may have on its financial statements.

In December 2004, FASB issued Statement Accounting Standard ( SFAS ) No. 153 Exchanges of Nonmonetary Assets . This Statement amends Opinion 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of this Statement are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. Earlier application is permitted for nonmonetary asset exchanges occurring in fiscal periods beginning after December 16, 2004. The provisions of this Statement should be applied prospectively.

The adoption of this pronouncement is not expected to have a material effect on the Company s financial statements.

In November 2004, the FASB issued Statement of Financial Accounting Standards ( SFAS ) No. 151 Inventory Costs. This statement amends Accounting Research Bulletin No. 43, Chapter 4, Inventory Pricing and removes the so abnormal criterion that under certain circumstances could have led to the capitalization of these items. SFAS No. 151 requires that idle facility expense, excess spoilage, double freight and re-handling costs be recognized as current-period charges regardless of whether they meet the criterion of so abnormal. SFAS 151 also requires that allocation of fixed asset production overhead expenses to the costs of conversion be based on the normal capacity of the production facilities. SFAS No. 151 is effective for all fiscal years beginning after June 15, 2005. Management does not believe there will be a significant impact as a result of adopting this statement.

EITF Issue 04-8, The Effect of Contingently Convertible Instruments on Diluted Earnings per share. The EITF reached a consensus that contingently convertible instruments, such a contingently convertible debt, contingently convertible preferred stock, and other such securities should be included in diluted earnings per share (if dilutive) regardless of whether the market price trigger has been met. The pronouncement is effective for reporting periods after December 15, 2004.

The adoption of this pronouncement is not expected to have a material effect on the Company s financial statements.

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**3. Inventories**

The major classifications of inventories are as follows at December 31, 2004 and restated 2003:

	<b>2004</b>	<b>2003</b>
Raw materials	\$ 24,539	\$ 31,528
Finished goods	2,143,530	684,784
Finished goods held by distributors	1,734,955	2,494,968
	\$ 3,903,024	\$ 3,211,280
Less reserve for slow moving, excess and obsolete inventory	(1,177,716 )	(342,193 )
Net Inventory	\$ 2,725,308	\$ 2,869,087

**4. Property and Equipment**

Property and equipment at December 31, 2004 and 2003 are comprised of the following:

	<b>2004</b>	<b>2003</b>
Equipment	\$ 390,342	\$ 433,753
Software	35,634	32,133
Furniture and fixtures	31,210	31,454
Leasehold improvements	22,954	22,954
	480,140	520,294
Less accumulated depreciation	376,951	391,463
	\$ 103,189	\$ 128,831

Depreciation expense was \$79,561 and \$84,082 for the years ended December 31, 2004 and restated 2003, respectively.

The estimated useful lives of the classes of physical assets were as follows:

<b>Description</b>	<b>Depreciable Lives</b>
Equipment	5 years
Software	3 years
Furniture and fixtures	7 years
Leasehold improvements	Term of lease

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**5. Accrued Expenses**

	<b>2004</b>	<b>2003</b>
Accrued Audit Expenses	\$ 165,000	\$ 46,000
Accrued Legal Expenses	37,000	
Other Accrued Expenses	10,000	34,000
	\$ 212,000	\$ 80,000

**6. Deferred Contract Revenue**

During September 2004, the Company entered into a funding agreement with the United Binational Industrial Research and Development ( BIRD ) Foundation of Israel. This agreement will provide funds to the Company for industrial research and development activities. The agreement will provide up to a maximum of \$560,000 of which the Company will receive \$280,000, and another partner in the agreement will receive the remainder. The Company has received \$101,379 in deferred contract revenue and has recognized in revenue \$5,592 with expenses as of the end of 2004.

In December 2003, the Company recorded \$50,000 in consulting revenue as a non-refundable design commitment fee due upon signing of a contract for consulting and design assistance for the development of an IC. Since the work was not completed in the fourth quarter, it was determined that the \$50,000 should be reclassified as part of the restated fourth quarter and 12 months ended December 31, 2003. During the first quarter of 2004 this revenue was recognized as part of the restatement of the 1<sup>st</sup> quarter ended March 2004.

**7. Stockholders Equity**

*Stock Split*

On August 12, 2003, the Board of Directors authorized a 2-for-1 split of the Company's common stock effected in the form of a 100% stock dividend. The stock dividend was paid on December 11, 2003 to stockholders of record at the close of business on November 17, 2003. No fractional shares of common stock were issued in connection with the stock split. Par value was not changed, and additional paid-in capital was charged for the par value of the shares issued. All references to the number of common shares and per-share amounts included in the accompanying consolidated financial statements for the years ended 2004 and 2003 have been adjusted to reflect the stock split.

*Private Placements*

In July 2003, the Company completed a private placement for 100,000 shares of common stock at \$3.00 per share. Proceeds received were \$300,000.

During May 2003, the Board of Directors approved a private placement of 1,000,000 shares. Pursuant to this private placement, the Company issued 200,000 shares, 75,000 shares and 25,000 shares in September, October and November, respectively. The 200,000 shares were issued at \$5, and the remaining 100,000 shares were issued at \$10 per share of common stock. Total proceeds for these issuances were \$2,000,000.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**7. Stockholders Equity (Continued)**

In August 2004, the Company completed a private placement for 374,242 shares of common stock at \$4.75 per share. Proceeds received were \$1,577,045 net of \$200,605 in expenses. In addition, the issuance of warrants were approved by the Board of Directors, pursuant to which purchasers shall have the right to acquire up to 50% of the number of shares of Common Stock issued as a result of the private placement. These warrants are exercisable immediately upon issuance and for a term of five years at an exercise price of \$5.70 per share. Total warrants granted during the year ended December 31, 2004 aggregated 209,578.

***Stock Options***

The Company issued 126,820 and 93,100 shares of common stock during 2004 and 2003, respectively, for options exercised by certain employees and directors. The shares were issued at prices ranging from \$0.275 to \$6.81 per share in 2004 and \$0.25 to \$7.63 per share in 2003. Proceeds from the exercise of options amounted to \$291,678 and \$202,501 in 2004 and 2003, respectively.

***Other***

In January 2000, the Company in connection with a private placement, issued warrants to purchase one-fifth share of common stock at \$2.50 per share. The warrants expire five years from the date of the subscription. During 2004 and 2003 the Company issued 10,000 and 83,000 shares warrants to purchase 40,000 shares of common stock at \$5.00 per share. The warrants expire five years from the date of issuance. None of these warrants were exercised during 2004 or 2003.

**8. Related Party Transactions**

The Company rents its facility from an entity controlled by a stockholder for \$4,400 per month pursuant to a lease that expired September 2004. Currently the Company is renting this facility on a month-to-month basis. Rent paid to this stockholder aggregated \$52,800 per year for 2004 and 2003. See Note 20 Subsequent Events related party Note.

**9. License Agreement**

On February 7, 2001, the Company signed an exclusive license agreement with ST Microelectronics NV ( ST ) of the Netherlands. The agreement calls for ST to use certain intellectual property rights owned or controlled by the Company to commercialize and sell related products utilizing such technology. In consideration for this license, ST paid to the Company a one-time license fee of \$1.6 million in cash and a \$400,000 credit for future design services.

Royalties are earned based upon shipments by ST of commercialized products which incorporate technology licensed to ST by us. Royalty income is recognized during the period in which the royalties are earned. Shipments are reported to us using a Royalty Schedule, which is received within 30 days of quarter end. Royalties are determined based upon either a percentage of selling price or a flat rate depending on the particular product item. This agreement has no expiration date; however, either party may cancel the agreement upon certain advance notices as defined in the agreement. The \$400,000 credit portion of the license fee was associated with future development activities of the Company. When the

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**9. License Agreement (Continued)**

\$400,000 amount was recognized in income, it was simultaneously charged to research and development costs.

In prior years, the Company recognized \$220,000 of the credit for future design services. During the year ended December 31, 2004, the Company recognized the remaining \$180,000 of income and research and development costs.

**10. Concentrations**

During the year ended December 31, 2004, the Company derived approximately 22% of product revenue to one end user and 51% of product revenue as a result of sell through by two distributors.

During the year ended December 31, 2004, the Company derived approximately 47% of total revenue from two end users and 35% of total revenue as a result of sell through by two distributors.

During the restated year ended December 31, 2003, the Company derived approximately 31% of its product revenue to one end user and 38% of product revenue as a result of sell through by two distributors.

During the restated year ended December 31, 2003, the Company derived approximately 44% of total revenue from two end users and 31% of total revenue as a result of sell through by two distributors.

Two of the Company's major customers accounted for approximately 72% of the total accounts receivable balance at December 31, 2004.

Four of the Company's major customers accounted for approximately 76% of the total accounts receivable balance at December 31, 2003.

Substantially all of the Customer sales were to end users or distributors located in Asia and Europe for both the 12-month periods ended December 31, 2004 and December 31, 2003.

One of the Company's major vendors accounted for approximately 96% of total purchases for the year ended December 31, 2004.

Two of the Company's major vendors accounted for approximately 98% of total purchases for the year ended December 31, 2003.

The Company maintains accounts with financial institutions. Balances usually exceed the maximum coverage (\$100,000) provided by the Federal Deposit Insurance Corporation on insured depositor accounts.

**11. Stock Options**

In May 1997, the Company adopted an incentive stock option plan for employees, directors and consultants. The Company's board of directors authorized a maximum of 600,000 shares of common stock for issuance under the plan, which in 2001 was increased to 2,100,000 shares, increased in 2002 to 3,100,000 shares and further increased in 2003 to 4,100,000. Pursuant to the plan, the board may grant options to employees, directors, or consultants at its discretion. Options granted under the plan to less than 10% and



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**11. Stock Options (Continued)**

greater than 10% stockholders are to be for 100% and 110%, respectively, of the fair value of the common stock on the date of the grant, and expire 10 and 5 years, respectively, from the date of the grant.

A summary of the status of the Company's stock options as of December 31, 2004 and restated 2003 and changes during the years then ended is presented below. The data give effect to the stock split described in Note 7.

	Shares	2004 Weighted Average Exercise Price	Shares	2003 Weighted Average Exercise Price
Outstanding beginning of year	2,787,600	\$ 4.50	2,022,400	\$ 4.55
Granted	986,000	8.31	898,300	4.24
Exercised	(126,820 )	(2.30 )	(93,100 )	(2.21 )
Cancelled	(328,960 )	(5.03 )	(40,000 )	(6.36 )
Outstanding end of year	3,317,820	\$ 5.55	2,787,600	\$ 4.50
Weighted average fair value of options granted during year		\$ 4.22		\$ 3.37

The Company granted a total of 986,000 and 898,300 options under the 1997 Employee, Director and Consultant Stock Option Plan during 2004 and 2003, respectively, to certain directors and employees. The options awarded have exercise prices ranging from \$3.85 to \$9.46 and \$2.71 to \$12.15 for 2004 and 2003, respectively.

The following table summarizes information about options outstanding as of December 31, 2004 and gives effect to the stock split described in Note 7.

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$0.25 - 4.50	1,190,720	5.42	\$ 2.67	528,940	\$ 1.44
\$5.25 - 12.15	2,127,100	6.40	7.34	850,400	6.89
Total at December 31, 2004	3,317,820	6.04	\$ 5.67	1,389,340	\$ 4.78

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**12. Income (Loss) Per Common Share**

Basic (loss) income per common share is computed by dividing net (loss) income by the weighted average number of common shares outstanding for the period. The diluted income per common share includes the potential impact of dilutive securities, including options and warrants. The dilutive effect of stock options and warrants is computed using the treasury stock method, which assumes the repurchase of common shares by the Company at the average market price for the period. The weighted average number of shares of common stock outstanding used to compute basic (loss) income per share for 2004 and restated 2003 amounted to 11,523,510 and 11,944,459, respectively. The weighted average number of shares of common stock outstanding used to compute diluted income per common share in 2003 amounted to 11,944,459. The assumed exercise of outstanding stock options and warrants for diluted loss per common share was not applicable in 2004 because their effect was antidilutive. The 2003 figures include the shares issued as a result of the stock split referred to in Note 7.

**13. Employee Retirement 401(k) Plan**

The Company sponsors a 401(k) retirement plan for the benefit of its employees. The plan imposes no contribution requirement or liability upon the Company. Plan participation is voluntary and unconditional to all employees over 18 and plan contributions are discretionary to the limits allowed by the Internal Revenue Code and are immediately 100% vested. There were no employer contributions during 2004 or 2003.

**14. Tax Loss Carryforwards**

The Company has available for Federal and state income tax purposes, net operating loss carryforwards of approximately \$13,107,000 and \$6,867,000 as of December 31, 2004, expiring from 2005 through 2023.

The Company has available for Federal and state income tax purposes, net operating loss carryforwards of approximately \$11,775,000 and \$5,561,000 as of December 31, 2003, expiring from 2004 through 2022.

The Company's net losses result in no current tax benefit. The deferred tax assets arising from net operating loss carryforwards amounted to approximately \$4,887,000 at December 31, 2004 and \$4,352,000 at restated December 31, 2003, and were fully offset by a valuation allowance as required by Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes. This represents an increase of \$535,000 for 2004. The valuation allowance is based on an assessment at December 31, 2004 that it is more likely than not that the net operating loss carryover will not be realized in the future. However, should the Company generate future income from licensing agreements and sales of products, resulting in taxable income, then the valuation allowance will be adjusted accordingly.

**15. Supplemental Cash Flow Information**

Interest paid during 2004 and 2003 amounted to \$93 and \$10,997, respectively.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**16. Commitments and Contingencies**

*Leases*

The company leases office space under operating leases expiring in various years through 2007. Total rent expense for operating leases during 2004 and 2003 amounted to approximately \$84,000 and \$75,000, respectively.

Future minimum lease payments under noncancellable operating leases as of December 31, 2004 are as follows:

<b>Years Ending December 31,</b>	
2005	\$ 28,544
2006	19,324
2007	1,548

*Employment Contract*

On June 7, 2004, the Company entered into a two-year employment contract with its chief executive officer and president whereby he will receive an annual salary of \$295,000. The Company's board of directors will annually consider granting increases in salary, as well as potential bonuses.

*Public Relations Contract*

The Company entered into a contract with a public relations firm from December 1, 2004 through May 31, 2005, with monthly minimum fees of \$6,000. Total future minimum payments in 2005 are \$30,000.

*Software License Agreement*

The Company entered into a 36-month software license agreement from September 30, 2003 through September 29, 2006. The original amount of the agreement was \$305,028, with quarterly payments of \$25,419. Future minimum payments are as follows:

<b>Years Ending December 31,</b>	
2005	\$ 101,676
2006	76,257
	\$ 177,933

*Inventory Purchase Commitments*

At December 31, 2004 the Company had open purchase orders for the purchase of inventory totaling approximately \$135,000. These purchase orders may only be cancelled if the foundry has not yet started production of the wafers to which the open purchase orders relate.

*Fair value of financial instruments*

Carrying amounts of certain of the Company's financial instruments, including cash and cash equivalents, accounts receivable and accounts payable, approximate their fair values due to their relative short maturities and based upon comparable market information available at the respective balance sheet dates. The Company does not hold or issue financial instruments for trading purposes.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**17. Restatement of Previously Reported Financial Information**

As originally described in the Company's Current Report on Form 8-K dated July 13, 2005 and filed with the Securities and Exchange Commission on July 21, 2005 (the "Prior 8-K"), the Company's Audit Committee conducted an internal investigation regarding various accounting matters. The Company has adopted a new revenue recognition policy, for sales to distributors, under which the Company is required to defer recognition of revenue until such time that the distributor sells products to its customers based upon receipt of point-of-sales reports from the distributor.

The Board of Directors of Apogee determined, following a report by the Audit Committee of the Board of Directors, that Apogee would restate its financial statements for the fiscal year ended December 31, 2003. The investigation by the Audit Committee into various accounting matters, which has not yet been completed, has determined that the recognition of revenue for transactions with third party distributors was not handled in accordance with generally accepted accounting principles (GAAP), and as a result that the Company's financial statements for the fiscal year ended December 31, 2003 required restatement.

As a result of the Company's decision to change the accounting method for recognizing product revenue to a sell through or point of sale method and the internal investigation concerning the circumstances surrounding and appropriate accounting for product revenue, the Audit Committee of the Board of Directors determined that the Company re-audit and restate certain financial information previously reported in the Form 10KSB for the fiscal year ended December 31, 2003. None of the adjustments set forth affect the amounts shown in the Consolidated Balance Sheet as of December 31, 2004 and related Consolidated Statement of Operations, Stockholders' Equity and Cash Flows for the 12 months ended December 31, 2004. For additional discussion regarding the Audit Committee's internal investigation and the circumstances surrounding the decision for restatement, see Item 9. Changes in and Disagreements with Accountants.

***Restated January 1, 2003 Accumulated Deficit***

The following table contains adjustments to the beginning accumulated deficit at January 1, 2003. These adjustments were made in order to more fairly present the restatement activity for the year 2003.

	<b>January 1, 2003 (in thousands)</b>	
Accumulated Deficit, as Originally Reported		\$ (11,175 )
Less Cumulative Deferred Revenue (including Distributor Accounts Receivable)	\$ (2,076 )	
Net of Inventory held at Distributors	1,391	
Less Reserve for Excess and Obsolete Inventory	(121 )	(806 )
Accumulated Deficit, as Restated		<b>\$ (11,981 )</b>
The effect of these adjustments on the 2002 loss per share is as follows:		
Loss per share as previously reported		<b>\$ (0.10 )</b>
Loss per share as adjusted		<b>\$ (0.18 )</b>

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**17. Restatement of Previously Reported Financial Information (Continued)**

**BALANCE SHEET**  
**(in thousands)**

	December 31, 2003 Previously Reported(1)	Restatement Adjustment	Restated Total
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	\$ 2,524	\$	\$ 2,524
Accounts receivable, net(2)	3,523	(1,704 )	1,819
Inventories, net(3)	724	2,145	2,869
Prepaid expenses and other current assets	180		180
Deferred tax asset(4)	195	(195 )	
Total current assets	7,146	246	7,392
<b>Property and equipment, net</b>	<b>129</b>		<b>129</b>
<b>Other assets</b>			
Patents, net	87		87
Other intangible assets(5)	37	(37 )	
	\$ 7,399	\$ 209	\$ 7,608
<b>Current liabilities</b>			
Accounts payable and accrued expenses(6)	\$ 1,532	\$ 34	\$ 1,566
Deferred distributor Revenue(7)		1,958	1,958
Deferred contract revenue(8)		50	50
Total current liabilities	1,532	2,042	3,574
<b>Stockholders' equity</b>			
Common stock	113		113
Additional paid-in capital	16,172		16,172
Accumulated deficit	(10,418 )	(1,833 )	(12,251 )
Total stockholders' equity	5,867	(1,833 )	4,034
	\$ 7,399	\$ 209	\$ 7,608

*Explanatory Notes Restated FY 2003 Balance Sheet*

(1) As previously reported in the Company's annual report on Form 10-KSB for the fiscal year ended December 31, 2003.

(2) Accounts Receivable: Restatement amounts reflect adjustment offsetting accounts receivable associated with deferred distributor and deferred contract revenue

(3) Inventory: Restatement amounts reflect the additional inventory associated with deferred distributor revenue based on reports received from the Company's distributors, as well as, the establishment of reserves for both in-house inventory and inventory held at the Company's distributors.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**17. Restatement of Previously Reported Financial Information (Continued)**

- (4) Deferred Tax Asset: The \$195K originally recorded for the fiscal year ended December 31, 2003 was deemed no longer applicable based upon restatement of the Fiscal Year ended December 31, 2003 net loss.
- (5) Other Intangible Assets: The adjustment of the \$37K reflects the expensing of items previously being amortized.
- (6) Accounts Payable and accrued expenses: These accounts were adjusted to record certain items in the proper periods.
- (7) Deferred Distributor Revenue: The restated numbers reflect the change in recognition of distributor revenue to a sell through or point of sale method of accounting.
- (8) Deferred Contract Revenue: It was determined that \$50K of the consulting revenue originally recognized in FY 2003 should be recognized in FY 2004 based on achieving of the milestone associated with this contract.

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**17. Restatement of Previously Reported Financial Information (Continued)**

**RESTATED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(in thousands, except per share data)**

	<b>Twelve Months Ended December 31, 2003</b>		
	<b>Previously Reported(1)</b>	<b>Restatement Adjustment</b>	<b>Restated Total</b>
<b>Revenues</b>			
Product sales(2)	\$ 9,322	\$ (1,565 )	\$ 7,757
Royalties	1,763		1,763
Consulting(3)	50	(50 )	
	11,135	(1,615 )	9,520
<b>Costs and expenses</b>			
Product sales(4)	6,593	(883 )	5,710
Research and development	1,676		1,676
Selling, general and administrative(5)	2,307	98	2,405
	10,576	(785 )	9,791
<b>Operating loss</b>	559	(830 )	(271 )
<b>Other (expense) income</b>			
Interest expense	(10 )		(10 )
Interest income	13		13
	3		3
<b>Net Income (Loss) before Taxes</b>	562	(830 )	(268 )
<b>Income Tax Benefit(6)</b>	195	(195 )	
<b>Net (Loss) Income</b>	757	(1,025 )	(268 )
Accumulated deficit beginning	(11,175 )	(806 )	(11,981 )
<b>Accumulated deficit ending</b>	\$ (10,418 )	\$ (1,831 )	\$ (12,249 )
<b>Income (loss) per common share</b>			
<b>Basic</b>	\$ 0.07	\$ (0.09 )	\$ (0.02 )
<b>Diluted</b>	\$ 0.06	\$ (0.08 )	\$ (0.02 )
<b>Weighted average common shares outstanding</b>			
<b>Basic</b>	10,926		10,926
<b>Diluted</b>	11,944		10,926

(1) As previously reported in the Company's annual report on Form 10-KSB for the fiscal year ended December 31, 2003.

(2) Product Sales: The restated numbers reflect the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.

(3) Consulting revenue has been adjusted to reflect when earned as opposed to when funds were received.

(4) Cost of Product Sales: The restated numbers reflect the change in the cost of goods sold based on the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**17. Restatement of Previously Reported Financial Information (Continued)**

(5) Selling, General and Administrative: The adjustment associated with restated number is comprised of the following changes: The \$37K AMEX balance on the initial listing fee originally booked as an Other Intangible Asset ; an invoice from the AMEX of \$22K representing the fee associated with the November 2003 stock split; \$12K of commissions due to a distributor for revenue recognized during FY 2003; \$8K of evaluation boards written off to marketing expense and an additional \$20K booked as an increase in bad debt reserve.

(6) Income Tax Benefit: The \$195K originally recorded for the fiscal year ended December 31, 2003 was deemed no longer applicable based upon restatement of the Fiscal Year ended December 31, 2003.

**See note 21 for unaudited quarterly restatement for March, June and September 2004 and March, June, September and December 2003.**

**18. Litigation**

In November 2004, Apogee commenced an action against National Hybrid, Inc. (Hybrid) in the United States District Court for the Eastern District of New York, claiming that as part of Hybrid's procurement of the tangible assets from the secured lien holder of the bankrupt Standard MEMS, Inc. (SMI), Hybrid had inadvertently obtained copies of files, containing in part, the intangible assets purchased by Apogee in May of 2004 as part of its MEMS acquisition. In November 2004, the court directed Hybrid not to sell, destroy or otherwise dispose of these files. In response, Hybrid filed a counterclaim in February 2005, stating that they were the owner of the files. The court has delayed any further actions on this matter until January 2006 since the parties are now working to resolve the issue. The Company believes Hybrid's claims are without merit. The Company expects to resolve this issue with Hybrid, now held in estate due to the death of the prior owner, in 2005, and further does not believe the resolution will be material to its business.

**19. Changes in Independent Registered Public Accounting Firm**

As previously reported on Form 8-K dated April 19, 2005, the Company received a letter on April 12, 2005 from its former independent registered public accountants, Anchin, Block & Anchin LLP (Anchin), notifying the Company that Anchin would not be able to complete its audit of the Company's financial statements for the fiscal year ended December 31, 2004 and was resigning from its audit engagement, effective immediately. In addition, the letter notified the Company that a disclosure should be made to prevent reliance on the auditor's previously issued audit report with respect to the Company's audited financial statements for the fiscal year ended December 31, 2003 and the interim reviews of the Company's financial statements for the fiscal quarters ended March 31, 2004, June 30, 2004 and September 30, 2004. In its letter, the auditors advised the Company that, based on information provided by the Company, the auditors had concluded that revenue had been improperly recognized by the Company at December 31, 2003 and at each quarterly period thereafter with respect to sales to one of the Company's customers, and that the accounts receivable from that customer had been overvalued. In addition, on April 18, 2005, the former auditors notified the Company's audit committee that there are additional transactions in 2003 and 2004 that should be more closely reviewed by the Company and its new auditors to ensure that revenue was appropriately recognized. The retroactive adoption of the sell through method of revenue recognition discussed in Note 2 corrected these transactions.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**19. Changes in Independent Registered Public Accounting Firm (Continued)**

In connection with its resignation, Anchin advised the Company that information had come to its attention that made it unwilling to rely on the Company's management representations or to be associated with the financial statements prepared by management, and that the issues it had brought to the attention of the Company's audit committee raised concerns as to whether the Company has adequate internal controls necessary to develop reliable financial statements. In addition, Anchin advised the Company that it had not concluded whether, and could not advise the Company as to the degree to which the scope of its audit would have had to be expanded to determine, whether, if further investigated, other sales by the Company and possibly the valuation of the chips that may have been returned to inventory, would have had issues that could have materially impacted the fairness or reliability of previously issued audited financial statements or the 2004 quarterly financial statements or that might have precluded Anchin from issuing an unqualified audit report even if fiscal 2003 financial statements were restated.

There have been no disagreements with Anchin on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Anchin, would have caused Anchin to make reference to the subject matter of the disagreement(s) in connection with its report on the Company's financial statements for the Company's two most recent fiscal years or any later interim period. The auditor's reports on the Company's audited financial statements for either of the past two years did not contain an adverse opinion or a disclaimer of opinion, and were not qualified or modified as to uncertainty, audit scope, or accounting principles. Anchin had been the Company's auditors since January 1, 2005, when it acquired the firm of Yohalem Gillman & Co. LLP, which had been the Company's auditors since 1981.

**20. Subsequent Events**

In May of 2005, the Company received unsecured interest bearing loans in the amounts of \$250,000 from David Spiegel and \$250,000 from Herbert Stein. These loans are payable upon demand and are not subject to any premium or penalty for prepayment. The loan interest rate is 6% per annum, payable monthly in arrears on the outstanding balance.

On July 22, 2005, the Company signed a consulting agreement with a semiconductor company to perform audio product development and related marketing and sales activities. Under the agreement, the Company will receive payments of \$205,000 per month for specific deliverables. The consulting fees paid to the Company under the agreement are subject to reimbursement and thus will be recorded as a cash advance until such reimbursement conditions become definitive. The initial term of the consulting agreement is one month and can be extended by mutual consent.

On August 11, 2005, the Company entered into agreements with Laurus Master Fund, Ltd. ( Laurus ), whereby the Company received \$2,000,000 in gross proceeds (with net proceeds of approximately \$1.8 million) through the sale of a secured convertible term note. In accordance with the terms of the note, the note is payable by the Company in cash during the first 120 days following the issuance of the note, and after the 120 day period it is payable in the amount of \$62,500 per month in cash or convertible into the common stock, \$0.01 par value per share, of the Company at a fixed conversion price of \$1.05 per share. In connection with the financing, the Company is paying certain costs and expenses of Laurus and has issued an immediately exercisable warrant with terms restricting exercise. The Laurus warrant provides for the purchase of 85,000 shares of common stock at a price of \$1.22 per share.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**20. Subsequent Events (Continued)**

The warrant expires seven years after issuance. Biscayne Capital Markets, Inc. served as a finder for the transaction, and will receive a fee of 5% of the gross proceeds of the offering, together with a seven year warrant to purchase an aggregate of 8,500 shares of common stock immediately exercisable at a price of \$1.22 per share. This offering was conducted as a private placement pursuant to the exemption from registration provided by Section 4(2) of the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder. With respect to the transaction with Laurus, the Company has entered into an agreement to register the common stock underlying the warrants and the common stock that may be received upon any conversion of the secured convertible term note.

**21. Supplementary Quarterly Financial Information (Unaudited)**

*Restatement of Previously Reported Quarterly Financial Information*

Summarized restated quarterly financial information for the 12 months ended December 31, 2004 and 2003 is as follows: (in thousands, except per share data):

	<b>2004</b>			
	<b>1st Qtr.</b>	<b>2nd Qtr.</b>	<b>3rd Qtr.</b>	<b>4th Qtr.</b>
Net Revenue	\$ 2,150	\$ 1,337	\$ 1,997	\$ 675
Costs and Expenses	2,372	2,306	2,451	2,438
Operating Loss	(222 )	(969 )	(454 )	(1,763 )
Net Loss	(217 )	(963 )	(449 )	(1,756 )
Basic and Diluted Net Loss				
Loss per share	(0.02 )	(0.08 )	(0.04 )	(0.15 )

	<b>2003</b>			
	<b>1st Qtr.</b>	<b>2nd Qtr.</b>	<b>3rd Qtr.</b>	<b>4th Qtr.</b>
Net Revenue	\$ 1,892	\$ 2,292	\$ 3,002	\$ 2,333
Costs and Expenses	2,182	2,295	2,720	2,595
Operating Profit (Loss)	(290 )	(3 )	282	(262 )
Net Profit (Loss)	(287 )	(2 )	278	(259 )
Basic and Diluted Net Profit				
(Loss) per share	(0.3 )	(0.00 )	0.03	(0.02 )

*Restatement of Previously Reported Quarterly Financial Information*

As a result of the Company's decision to change the accounting method for recognizing product revenue to a sell through or point of sale method and the internal investigation concerning the circumstances surrounding and appropriate accounting for product revenue, the Audit Committee of the Board of Directors determined that the Company restate certain financial information previously reported in the Company's Forms 10-QSB for the quarters ended March 31, 2004, June 30, 2004, September 30, 2004, March 31, 2003, June 30, 2003, September 30, 2003 and December 31, 2003. The restated financial information is unaudited. None of the adjustments set forth affect the amounts shown in the Consolidated Balance Sheet as of December 31, 2004 and related Consolidated Statement of Operations, Stockholders

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

Equity and Cash Flows for the 12 months ended December 31, 2004. For additional discussion regarding the Audit Committee's internal investigation and the circumstances surrounding the decision for restatement, see Item 9. Changes in and Disagreements with Accountants.

The following provides a reconciliation of amounts previously reported in the Company's Forms 10-QSB for the quarters ended March 31, 2004, June 30, 2004, September 30, 2004, March 31, 2003, June 30, 2003, September 30, 2003 and December 31, 2003 with amounts adjusted for the restatement as a result of the change in accounting policy and as a result of the Audit Committee's investigation.

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

The following provides a reconciliation of amounts previously reported in the Company's Forms 10-QSB for the quarters ended March 31, 2004, June 30, 2004, September 30, 2004, March 31, 2003, June 30, 2003, September 30, 2003 and December 31, 2003 with amounts adjusted for the restatement as a result of the change in accounting policy and as a result of the Audit Committee's investigation.

**RESTATED CONSOLIDATED BALANCE SHEETS**  
**(in thousands)**

	March 31, 2004			June 30, 2004		
	Previously Reported(1)	Restatement Adjustment	Restated Total	Previously Reported(1)	Restatement Adjustment	Restated Total
<b>ASSETS</b>						
<b>Current assets</b>						
Cash and cash equivalents	\$ 1,685	\$	\$ 1,685	\$ 1,693	\$	\$ 1,693
Accounts receivable, net(2)	3,682	(2,163 )	1,519	2,637	(1,845 )	792
Inventories, net(3)	602	2,248	2,850	937	1,798	2,735
Prepaid expenses and other current assets	204		204	257		257
Deferred tax asset(4)	195	(195 )		195	(195 )	
Total current assets	6,368	(110 )	6,258	5,719	(242 )	5,477
<b>Property and equipment, net</b>	118	0	118	121	0	121
<b>Other assets</b>						
Patent, net	98		98	107		107
Other intangible assets(5)	62	(59 )	3	173	(59 )	114
	\$ 6,646	\$ (169 )	\$ 6,477	\$ 6,120	\$ (301 )	\$ 5,819
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
<b>Current liabilities</b>						
Accounts payable and accrued expenses(6)	\$ 1,012	\$ 12	\$ 1,024	\$ 710	\$ 11	\$ 721
Deferred distributor revenue(7)		1,556	1,556		2,012	2,012
Deferred contract revenue						
Deferred warranty						
Total current liabilities	1,012	1,568	2,580	710	2,023	2,733
<b>Stockholders' equity</b>						
Common stock	113		113	114		114
Additional paid-in capital	16,252		16,252	16,403		16,403
Accumulated deficit	(10,731 )	(1,737 )	(12,468 )	(11,107 )	(2,324 )	
Total stockholders' equity	5,634	(1,737 )	3,897	5,410	(2,324 )	3,086
	\$ 6,646	\$ (169 )	\$ 6,477	\$ 6,120	\$ (301 )	\$ 5,819

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

- (2) Accounts Receivable: Restatement for March 31, 2004 and June 30, 2004 consists of \$2,163 million and \$1.845 million, respectively, reduction associated with the deferred revenue utilizing the sell through method.
- (3) Inventory: Restatement for March 31, 2004 and June 30, 2004 represents an increase of \$2.577 million and \$2.290 million, respectively, for finished goods inventory held at distributors. Amounts were adjusted by \$329K and \$492K of reserves against inventory held at distributors and in-house.
- (4) Deferred Tax Asset: The \$195K originally recorded for the fiscal year ended December 31, 2003 was deemed no longer applicable based upon restatement of the Fiscal Year ended December 31, 2003.
- (5) Other Intangible Assets: The \$59K adjustment reflects the expensing of various items previously being amortized.
- (6) Accounts Payable and Accrued Expenses: Restatement consists of reclassifying expenses to periods in which these incurred.
- (7) Deferred Distributor Revenue: The restatement reflects the change in recognition of reporting distributor revenue to a sell through or point of sale method of accounting revenue. This number is based on POS reports received by the Company's distributors.

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

**RESTATED CONSOLIDATED BALANCE SHEET**  
**(in thousands)**

	September 30, 2004 Previously Reported(1)	Restatement Adjustment	Restated Total
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	\$ 2,511	\$	\$ 2,511
Accounts receivable, net(2)	3,297	(2,247 )	1,050
Inventories, net(3)	1,845	1,404	3,249
Prepaid expenses and other current assets	221		221
Deferred tax asset(4)	195	(195 )	
Total current assets	8,069	(1,038 )	7,031
<b>Property and equipment, net</b>	<b>114</b>	<b>0</b>	<b>114</b>
<b>Other assets</b>			
Patents, net	109		109
Other intangible assets(5)	173	(59 )	114
	\$ 8,465	\$ (1,097 )	\$ 7,368
<b>Current liabilities</b>			
Accounts payable and accrued expenses	\$ 1,606	\$	\$ 1,606
Deferred distributor revenue(6)		1,354	1,354
Deferred contract revenue	96		96
Deferred warranty			
Total current liabilities	1,702	1,354	3,056
<b>Stockholders' equity</b>			
Common stock	118		118
Additional paid-in capital	18,074		18,074
Accumulated deficit	(11,429 )	(2,451 )	(13,880 )
Total stockholders' equity	6,763	(2,451 )	4,312
	\$ 8,465	\$ (1,097 )	7,368

- (1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.
- (2) Accounts Receivable: Restatement for September 30, 2004 consists of \$2.247 million reduction associated with the deferred revenue utilizing the sell through method.
- (3) Inventory: Restatement for September 30, 2004 represents an increased of \$2.174 million for finished goods inventory held at distributors. This amount was adjusted by \$770K of reserves against inventory held at distributors and in-house.
- (4) Deferred Tax Asset: The \$195K originally recorded for the fiscal year ended December 31, 2003 was deemed no longer applicable based upon restatement of the Fiscal Year ended December 31, 2003.
- (5) Other Intangible Assets: The \$59K adjustment reflects the expensing of various items previously being amortized.
- (6) Deferred Distributor Revenue: The restatement reflects the change in recognition of reporting distributor revenue to a sell through or point of sale method of accounting revenue. This number is based on POS reports

received by the Company's distributors.

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**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

**RESTATED CONSOLIDATED BALANCE SHEETS**  
**(in thousands)**

	March 31, 2003			June 30, 2003		
	Previously	Restatement	Restated	Previously	Restatement	Restated
	Reported(1)	Adjustment	Total	Reported(1)	Adjustment	Total
<b>ASSETS</b>						
<b>Current assets</b>						
Cash and cash equivalents	\$ 613	\$	\$ 613	\$ 871	\$	\$ 871
Accounts receivable, net(2)	2,467	(936 )	1,531	3,307	(1,979 )	1,328
Inventories, net(3)	220	1,070	1,290	834	1,567	2,401
Prepaid expenses and other current assets	104		104	162		162
Deferred tax asset						
Total current assets	3,404	134	3,538	5,174	(412 )	4,762
<b>Property and equipment, net</b>	<b>135</b>		<b>135</b>	<b>129</b>		<b>129</b>
<b>Other assets</b>						
Patents, net	92		92	90		90
Other intangible assets						
	\$ 3,631	\$ 134	\$ 3,765	\$ 5,393	\$ (412 )	\$ 4,981
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
<b>Current liabilities</b>						
Accounts payable and accrued expenses(4)	\$ 1,251	\$ (56 )	\$ 1,195	\$ 2,061	\$	\$ 2,061
Bank line of credit				400		400
Deposit for common stock to be issued				300		300
Deferred distributor revenue(5)		1,144	1,144		786	786
Deferred contract revenue						
Total current liabilities	1,251	1,088	2,339	2,761	786	3,547
<b>Stockholders equity</b>						
Common stock	54		54	54		54
Additional paid-in capital	13,640		13,640	13,650		13,650
Accumulated deficit	(11,314 )	(954 )	(12,268 )	(11,072 )	(1,198 )	(12,270 )
Total stockholders equity	2,380	(954 )	1,426	2,632	(1,198 )	1,434
	\$ 3,631	\$ 134	\$ 3,765	\$ 5,393	\$ (412 )	\$ 4,981

- (1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.
- (2) Accounts Receivable: Restatement for March 31, 2003 and June 30, 2003 consists of \$936K and \$1.979 million, respectively, reduction associated the deferred revenue utilizing the sell through method.
- (3) Inventory: Restatement for March 31, 2003 and June 30, 2003 represents an increase of \$1.195 million and \$1.856 million, respectively, for finished goods inventory held at distributors. Amounts were adjusted by \$125K and \$289K of reserves against inventory held at distributors and in-house.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

- (4) Accounts Payable and Accrued Expenses: Restatement consists of reclassifying expenses of various items to the proper periods.
- (5) Deferred Distributor Revenue: The restatement reflects the change in recognition of reporting distributor revenue to a sell through or point of sale method of accounting revenue. This number is based on POS reports received by the Company's distributors.

**RESTATED CONSOLIDATED BALANCE SHEET**  
**(in thousands)**

	September 30, 2003 Previously Reported(1)	Restatement Adjustment	Restated Total
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	\$ 988	\$	\$ 988
Accounts receivable, net(2)	4,008	(2,060 )	1,948
Inventories, net(3)	974	1,633	2,607
Prepaid expenses and other current assets	197		197
Deferred tax asset			
Total current assets	6,167	(427 )	5,740
<b>Property and equipment, net</b>	<b>126</b>		<b>126</b>
<b>Other assets</b>			
Patents, net	88		88
Other intangible assets			
	\$ 6,381	\$ (427 )	\$ 5,954
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>Current liabilities</b>			
Accounts payable and accrued expenses	\$ 1,622	\$	\$ 1,622
Bank line of credit	400		400
Deposit for common stock to be issued			
Deferred distributor Revenue(4)		818	818
Deferred contract revenue			
Total current liabilities	2,022	818	2,840
<b>Stockholders' equity</b>			
Common stock	56		56
Additional paid-in capital	15,050		15,050
Accumulated deficit	(10,747 )	(1,245 )	(11,992 )
Total stockholders' equity	4,359	(1,245 )	3,114
	\$ 6,381	\$ (427 )	\$ 5,954

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.

(2) Accounts Receivable: Restatement for September 30, 2003 consists of \$2.060 million reduction associated with the deferred revenue utilizing the sell through method.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

(3) Inventory: Restatement for September 30, 2003 represents an increase of \$1.939 million for finished goods inventory held at distributors. Amount was adjusted by \$306K of reserve against inventory held at distributors and in-house.

(4) Deferred Distributor Revenue: The restatement reflects the change in recognition of reporting distributor revenue to a sell through or point of sale method of accounting revenue. This number is based on POS reports received by the Company's distributors.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**RESTATED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(in thousands, except per share data)**

	Three Months Ended March 31, 2004			Three Months Ended June 30, 2004		
	Previously Reported(1)	Restatement Adjustment	Restated Total	Previously Reported(1)	Restatement Adjustment	Restated Total
<b>Revenues</b>						
Product sales(2)	\$ 1,697	\$ (57 )	\$ 1,640	\$ 1,036	\$ (137 )	\$ 899
Royalties(3)	375	(169 )	206	436	(198 )	238
Consulting(4)	254	50	304	200		200
	2,326	(176 )	2,150	1,672	(335 )	1,337
<b>Costs and expenses</b>						
Product sales(5)	1,114	(103 )	1,011	626	451	1,077
Research and development	711		711	606		606
Selling, general and administrative(6)	819	(169 )	650	821	(198 )	623
	2,644	(272 )	2,372	2,053	253	2,306
<b>Operating loss</b>	(318 )	96	(222 )	(381 )	(588 )	(969 )
<b>Other (expense) income</b>						
Interest expense						
Interest income	5		5	6		6
	5		5	6		6
<b>Net Income (Loss) before</b>						
<b>Taxes</b>	(313 )	96	(217 )	(375 )	(588 )	(963 )
<b>Income Tax Benefit</b>						
<b>Net (Loss) Income</b>	(313 )	96	(217 )	(375 )	(588 )	(963 )
Accumulated deficit beginning	(10,418 )	(1,833 )	(12,251 )	(10,731 )	(1,737 )	(12,468 )
<b>Accumulated deficit ending</b>	\$ (10,731 )	\$ (1,737 )	\$ (12,468 )	\$ (11,107 )	\$ (2,325 )	\$ (13,431 )
<b>Basic and diluted loss per common share</b>						
	\$ (0.03 )	\$ 0.01	\$ (0.02 )	\$ (0.03 )	\$ (0.05 )	\$ (0.08 )
<b>Weighted average common shares outstanding basic and diluted</b>						
	11,338			11,381		

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.



**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

- (2) **Product Sales:** The restated number reflect the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting and is based on reports from the Company's distributors. This change translated into a net reduction of product revenue of \$57K and \$137K for the three months ended March 31, 2004 and June 30, 2004, respectively.
- (3) **Royalty Revenue:** The restated royalty revenue reflects the net effect of the discount given to ST for specific customers of \$169K and \$198K for the three months ended March 31, 2004 and June 30, 2004, respectively. These discounts were originally recorded in SG & A as a royalty expense.
- (4) **Consulting revenue:** The restatement reflects the reclassification of \$50K of consulting revenue to reflect when this revenue was earned as opposed to when funds were received. This revenue was originally recorded for the three months ended December 31, 2003.
- (5) **Cost of Product Sales:** The restated numbers reflect the change in the cost of goods sold based on the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.
- (6) **Selling, General and Administrative:** The \$169K and \$198K restatement were the result of the restatement of the royalty revenue for both the three months ended March 31, 2004 and June 30, 2004.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**RESTATED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(in thousands, except per share data)**

	<b>Three Months Ended September 30, 2004</b>		
	<b>Previously Reported(1)</b>	<b>Restatement Adjustment</b>	<b>Restated Total</b>
<b>Revenues</b>			
Product sales(2)	\$ 1,133	\$ 257	\$ 1,390
Royalties(3)	790	(344 )	446
Consulting	161		161
	2,084	(87 )	1,997
<b>Costs and expenses</b>			
Product sales(4)	760	394	1,154
Research and development	664		664
Selling, general and administrative(5)	988	(355 )	633
	2,412	39	2,451
<b>Operating loss</b>	(328 )	(126 )	(454 )
<b>Other (expense) income</b>			
Interest expense			
Interest income	5		5
	5		5
<b>Net Income (Loss) before Taxes</b>	(323 )	(126 )	(449 )
<b>Income Tax Benefit</b>			
<b>Net (Loss) Income</b>	(323 )	(126 )	(449 )
Accumulated deficit beginning	(11,107 )	(2,324 )	(13,431 )
<b>Accumulated deficit ending</b>	\$ (11,429 )	\$ (2,450 )	\$ (13,880 )
<b>Basic and diluted loss per common share</b>	\$ (0.03 )	\$ (0.03 )	\$ (0.06 )
<b>Weighted average common shares outstanding basic and diluted</b>	11,566		

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.

(2) Product Sales: The restated number reflect the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting and is based on reports from the Company's distributors. This change translated into a net increase of \$257K for the three months ended September 30, 2004.

(3) Royalty Revenue: The restated royalty revenue reflects the net effect of the discount given to STMicroelectronics for specific customers of \$344K for the three months ended September 30, 2004. These discounts were originally recorded in SG & A as a royalty expense.

(4) Cost of Product Sales: The restated numbers reflect the change in the cost of goods sold based on the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.

(5) Selling, General and Administrative: The \$355K reduction in SG& A was the result of the restatement of the royalty expense associated with discounts given to STMicroelectronics for specific





**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

customer. These discounts have been restated against royalty revenue for the three months ended September 30 2004. In addition there was a reduction of \$11K as a result of the recording of these commissions in a prior quarter.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**RESTATED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(in thousands, except per share data)**

	Three Months Ended March 31, 2003			Three Months Ended June 30, 2003		
	Previously Reported(1)	Restatement Adjustment	Restated Total	Previously Reported(1)	Restatement Adjustment	Restated Total
<b>Revenues</b>						
Product sales(2)	\$ 1,520	\$ 52	\$ 1,572	\$ 2,685	\$ (740 )	\$ 1,945
Royalties	320		320	347		347
Consulting						
	1,840	52	1,892	3,032	(740 )	2,292
<b>Costs and expenses</b>						
Product sales(3)	1,068	200	1,268	1,865	(496 )	1,369
Research and development	357		357	379		379
Selling, general and administrative	557		557	547		547
	1,982	200	2,182	2,791	(496 )	2,295
<b>Operating loss</b>	(142 )	(148 )	(290 )	241	(244 )	(3 )
<b>Other (expense) income</b>						
Interest expense						
Interest income	3		3	1		1
	3		3	1		1
<b>Net Income (Loss) before Taxes</b>	(139 )	(148 )	(287 )	242	(244 )	(2 )
<b>Income Tax Benefit</b>						
<b>Net (Loss) Income</b>	(139 )	(148 )	(287 )	242	(244 )	(2 )
Accumulated deficit beginning	(11,175 )	(806 )	(11,981 )	(11,314 )	(954 )	(12,268 )
<b>Accumulated deficit ending</b>	\$ (11,314 )	\$ (954 )	\$ (12,268 )	\$ (11,072 )	\$ (1,198 )	\$ (12,270 )
<b>Income (loss) per common share</b>						
<b>Basic</b>	\$ (0.01 )	\$ (0.02 )	\$ (0.03 )	\$ 0.02	\$ (0.02 )	\$ (0.00 )
<b>Diluted</b>	\$ (0.01 )	\$ (0.02 )	\$ (0.03 )	\$ 0.02	\$ (0.02 )	\$ (0.00 )
<b>Weighted average common shares outstanding</b>						
<b>Basic</b>	10,750			10,752		
<b>Diluted</b>	10,750			10,752		

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.

(2) Product Sales: The restated number reflect the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting and is based on reports from the Company's distributors. This change translated into a net increase of \$52K for the three months ended March 31, 2003 and a net decrease of \$740K for the three months ended June 30, 2003.

(3) Cost of Product Sales: The restated numbers reflect the change in the cost of goods sold based on the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY**  
**RESTATED CONSOLIDATED STATEMENT OF OPERATIONS**  
**(in thousands, except per share data)**

	Three Months Ended September 30, 2003			Three Months Ended December 31, 2003		
	Previously Reported(1)	Restatement Adjustment	Restated Total	Previously Reported(1)	Restatement Adjustment	Restated Total
<b>Revenues</b>						
Product sales(2)	\$ 2,626	\$ (113 )	\$ 2,513	\$ 2,491	\$ (764 )	\$ 1,727
Royalties	489		489	606		606
Consulting(3)				50	(50 )	
	3,115	(113 )	3,002	3,147	(814 )	2,333
<b>Costs and expenses</b>						
Product sales(4)	1,858	(66 )	1,792	1,802	(520 )	1,282
Research and development	434		434	512		512
Selling, general and administrative(5)	494		494	702	99	801
	2,786	(66 )	2,720	3,016	(421 )	2,595
<b>Operating loss</b>	329	(47 )	282	131	(393 )	(262 )
<b>Other (expense) income</b>						
Interest expense	(7 )		(7 )	(2 )		(2 )
Interest income	3		3	5		5
	(4 )		(4 )	3		3
<b>Net Income (Loss) before Taxes</b>	325	(47 )	278	134	(393 )	(259 )
<b>Income Tax Benefit(6)</b>				195	(195 )	
<b>Net (Loss) Income</b>	325	(47 )	278	329	(588 )	(259 )
Accumulated deficit beginning	(11,072 )	(1,198 )	(12,270 )	(10,747 )	(1,245 )	(11,992 )
<b>Accumulated deficit ending</b>	\$ (10,747 )	\$ (1,245 )	\$ (11,992 )	\$ (10,418 )	\$ (1,833 )	\$ (12,251 )
<b>Income (loss) per common share</b>						
<b>Basic</b>	\$ 0.03	\$ (0.00 )	\$ 0.03	\$ 0.07	\$ (0.09 )	\$ (0.02 )
<b>Diluted</b>	\$ 0.03	\$ (0.00 )	\$ 0.03	\$ 0.06	\$ (0.08 )	\$ (0.02 )
<b>Weighted average common shares outstanding</b>						
<b>Basic</b>	10,828			10,926		10,926
<b>Diluted</b>	10,828			11,944		10,926

(1) As previously reported in the Company's Quarterly Reports on Form 10-QSB.

(2) Product Sales: The restated number reflect the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting and is based on reports from the Company's distributors. This change translated into a net decrease of \$113K and \$764K for the three months ended September 30, 2003 and December 31, 2003, respectively.

**APOGEE TECHNOLOGY, INC. AND SUBSIDIARY  
NOTES TO FINANCIAL STATEMENTS (Continued)  
DECEMBER 31, 2004 AND RESTATED 2003**

**21. Supplementary Quarterly Financial Information (Unaudited) (Continued)**

- (3) Consulting revenue: The restatement reflects the reclassification of \$50K of consulting revenue to reflect when this revenue was earned as opposed to when funds were received. This revenue was restated to be recognized in the three months ended March 31, 2004.
- (4) Cost of Product Sales: The restated numbers reflect the change in the cost of goods sold based on the change in recognition of reporting of distributor revenue to a sell through or point of sale method of accounting.
- (5) Selling, General & Administrative Expenses: Restatement included these additional expenses recorded for the three months ended December 31, 2003 \$59K Amex Listing Fees, \$7K write-off of evaluation boards to marketing, \$11K of distributor commissions and \$20K reserve for doubtful accounts.
- (6) Income Tax Benefit: The \$195K originally recorded for the fiscal year ended December 31, 2003 was deemed no longer applicable based upon restatement. The restated numbers reflect the offsetting of this \$195K tax benefit.

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