HARDINGE INC Form 10-K March 13, 2014

Use these links to rapidly review the document TABLE OF CONTENTS

Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-K**

(Mark One)

ý ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from to Commission File Number 0-15760

## HARDINGE INC.

(Exact name of registrant as specified in its charter)

New York

(State or other jurisdiction of incorporation or organization)

**16-0470200** (IRS Employer

orporation or organization) Identification No.)

One Hardinge Drive, Elmira, New York

(Address of principal executive offices)

**14902-1507** (Zip Code)

(607) 734-2281

(Registrant's telephone number, including area code)

Securities registered pursuant to section 12(b) of the Act: None

Securities registered pursuant to section 12(g) of the Act:

#### Common Stock, \$0.01 par value per share

#### NASDAQ Global Select Market

(Name of exchange on which registered)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No ý

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d). Yes o No ý

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

Indicate by check mark whether the registrant has submitted electronically and posted to its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \( \geq \) No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definite proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K.  $\circ$ 

Indicate by check mark whether the registrant: is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer ý Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether registrant is a shell company (as defined by Exchange Act Rule 12b-2). Yes o No ý

The aggregate market value of the voting stock held by non-affiliates of the registrant as of June 30, 2013 was \$173.8 million, based on the closing price of common stock on the NASDAQ Global Select Market on June 28, 2013.

There were 12,586,352 shares of Hardinge stock outstanding as of March 7, 2014.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of Hardinge Inc.'s Proxy Statement for its 2014 Annual Meeting of Shareholders to be filed with the Commission on or about March 27, 2014 are incorporated by reference to Part III of this Form 10-K.

### Table of Contents

### HARDINGE INC. AND SUBSIDIARIES 2013 Annual Report Table of Contents

		Page
<u>Business</u>		1
Risk Factors		9
<u>Properties</u>		<u>21</u>
Legal Proceedi		<u>22</u>
Mine Safety D		<u>22</u>
	gistrant's Common Equity, Related Stockholder	
	suer Purchases of Equity Securities	<u>23</u>
Selected Finan		<u>25</u>
	Discussion and Analysis of Financial Condition	
and Results of	<del>-</del>	<u>26</u>
_	nd Qualitative Disclosures About Market Risk	<u>45</u>
	pendent Registered Public Accounting Firm	<u>46</u>
Consolidated E		<u>47</u>
	statements of Operations	<u>48</u>
	statements of Comprehensive Income (Loss)	<u>49</u>
	statements of Cash Flows	<u>50</u>
	statements of Shareholders' Equity	<u>51</u>
	olidated Financial Statements	<u>52</u>
	ignificant Accounting Policies	<u>52</u>
	acquisitions	<u>58</u>
<u>3.</u> <u>N</u>	Vet Inventories	<u>61</u>
<u>4.</u> <u>P</u>	roperty, Plant and Equipment	<u>61</u>
4. P 5. C	Goodwill and Intangible Assets	<u>61</u>
<u>6.</u> <u>F</u>	inancing Arrangements	<u>64</u>
6. <u>F</u> 7. <u>Li</u> 8. <u>V</u>	ncome Taxes	<u>69</u>
	<u>Varranty</u>	<u>73</u>
<u>9.</u> <u>S</u>	egment Information	<u>73</u>
<u>10.</u> E	Employee Benefits	<u>77</u>
<u>11.</u> F	air Value of Financial Instruments	<u>84</u>
<u>12.</u> <u>D</u>	Derivative Financial Instruments	<u>87</u>
<u>13.</u> C	Commitments and Contingencies	<u>88</u>
<u>14.</u> S	hareholders' Equity	<u>90</u>
<u>15.</u> E	Carnings Per Share	<u>91</u>
<u>16.</u> S	tock Based Compensation	92
<u>17.</u> A	Accumulated Other Comprehensive Loss	<u>94</u>
18. C	Ouarterly Financial Information	95
	New Accounting Standards	96
	ubsequent Events	96
	trols and Procedures	98
	ctors and Executive Officers of the Registrant	102
	ounts and Reserves	108

#### Table of Contents

#### PART I

#### Item 1. BUSINESS

#### General

Hardinge Inc.'s principal executive office is located within Chemung County at One Hardinge Drive, Elmira, New York 14902-1507. Unless otherwise mentioned or unless the context requires otherwise, all references to "Hardinge," "we," "us," "our," "the Company" or similar references mean Hardinge Inc. and its subsidiaries.

Our website, www.hardinge.com, provides links to all of the Company's filings with the Securities and Exchange Commission. A copy of this annual report on Form 10-K and our other annual, quarterly, current reports, and amendments thereto filed with SEC are available on the website or can be obtained free of charge by contacting the Investor Relations Department at our principal executive office. Alternatively, such reports may be accessed at the Internet address of the SEC, which is www.sec.gov, or at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information about the operation of the SEC's Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330.

We are a global designer, manufacturer and distributor of machine tools, specializing in precision computer numerically controlled metalcutting machines and workholding technology solutions. The Company has the following direct and indirect wholly owned subsidiaries:

#### North America:

Canadian Hardinge Machine Tools, Ltd

Hardinge Technology Systems, Inc.

Usach Technologies, Inc.

Elgin, Illinois

Forkardt Inc. Traverse City, Michigan

#### Europe:

Hardinge Holdings GmbH

Hardinge Holdings B.V.

Hardinge GmbH

Hardinge Machine Tools B.V.

St. Gallen, Switzerland

Amsterdam, Netherlands

Krefeld, Germany

Raamsdonksveer, Netherlands

L. Kellenberger & Co. AG

Jones & Shipman Hardinge Limited

Jones & Shipman Grinding Limited

Jones & Shipman SARL

Kaamsdonksveer, Netheria

St. Gallen, Switzerland

Leicester, England

Leicester, England

Bron, France

Jones & Shipman SARL Bron, France
Forkardt Deutschland GmbH Ekrath, Germany

Forkardt SAS Noisy le Sec Cédex, France

## Asia:

Hardinge China, Limited
Hardinge Machine (Shanghai) Co., Ltd.
Hardinge Precision Machinery (Jiaxing) Company, Limited
Hardinge Taiwan Precision Machinery Limited
Hardinge Machine Tools B.V., Taiwan Branch
Hardinge Machine Tools B.V., Taiwan Branch
Hardinge China, Handinge Machinery Limited
Hardinge Machine Tools B.V., Taiwan Branch
Hardinge Machine Tools B.V., Taiwan Branch
Hardinge Machine Tools B.V., Taiwan Branch
Hardinge Machinery Limited
Nan Tou City, Taiwan, Republic of China

We have manufacturing facilities located in China, Switzerland, Taiwan, Germany, France, the United Kingdom ("U.K.") and the United States ("U.S."). We manufacture the majority of the products we sell.

1

#### **Table of Contents**

#### **Products**

We supply high precision computer controlled metalcutting turning machines, grinding machines, machining centers, and repair parts related to those machines. The Company also engineers and supplies high precision, standard and specialty workholding devices, and other machine tool accessories. We believe our products are known for accuracy, reliability, durability and value.

#### **Segments**

In connection with the acquisition of the Forkardt business ("Forkardt") in 2013, the Company has realigned the manner in which financial results are monitored and decisions are made, creating two unique business segments; Metalcutting Machine Solutions (MMS) and Aftermarket Tooling and Accessories (ATA).

#### **Metalcutting Machine Solutions (MMS)**

This segment includes operations related to grinding, turning, and milling, as discussed below, and related repair parts. The products are considered to be capital goods with sales prices ranging from approximately sixty thousand dollars for some high volume products to around \$1.5 million for some lower volume grinding machines or other specialty built turnkey systems of multiple machines. Sales are subject to economic cycles and, because they are most often purchased to add manufacturing capacity, the cycles can be severe with customers delaying purchases during down cycles and then aggressively requiring machine deliveries during up cycles. Machines are purchased to a lesser extent during down cycles as our customers are looking for productivity improvements or they have new products that require new machining capabilities.

We have been a manufacturer of industrial-use high precision and general precision turning machine tools since 1890. Turning machines, or lathes, are power-driven machines used to remove material from either bar stock or a rough-formed part by moving multiple cutting tools against the surface of a part rotating at very high speeds in a spindle mechanism. The multi-directional movement of the cutting tools allows the part to be shaped to the desired dimensions. On parts produced by our machines, those dimensions are often measured in millionths of an inch. We consider Hardinge to be a leader in the field of producing machines capable of consistently and cost-effectively producing parts to very close dimensions.

Grinding is a machining process in which a part's surface is shaped to closer tolerances with a rotating abrasive wheel or tool than other available metalcutting technologies. Grinding machines can be used to finish parts of various shapes and sizes. The grinding machines of our Kellenberger subsidiary are used to grind the inside and outside diameters of cylindrical parts. Such grinding machines are typically used to provide a more exact finish on a part that has been partially completed on a lathe. The Kellenberger grinding machines are generally purchased by the same type of customers as other Hardinge equipment and further our ability to be a primary source for our customers.

Our Kellenberger precision grinding technology is complemented by our Hauser, Tschudin, and Jones & Shipman grinding brands. Hauser machines are jig grinders used to make demanding contour components, primarily for tool and mold-making applications. Tschudin product technology is focused on the specialized grinding of cylindrical parts when the customer requires high volume production. Our Tschudin machines are generally equipped with automatic loading and unloading mechanisms for the part being machined. These loading and unloading mechanisms significantly reduce the level of involvement a machine operator has to perform in the production process. Our Jones & Shipman brand represents a line of high-quality grinding (surface, creep feed, and cylindrical) machines. These super-abrasive machines and machining systems are used by a diverse range of industries.

#### **Table of Contents**

In 2012, the Company acquired Usach Technologies, Inc. ("Usach"), an Illinois-based manufacturer of custom built high precision internal and external grinding machines and systems. The acquisition of Usach complements and enhances our grinding product portfolio.

Machining centers are designed to remove material from stationary, prismatic or box-like parts of various shapes with rotating tools that are capable of milling, drilling, tapping, reaming and routing. Machining centers have mechanisms that automatically change tools based on commands from a built-in computer control without the assistance of an operator. Machining centers are generally purchased by the same customers who purchase other Hardinge equipment. We supply a broad line of machining centers under our Bridgeport brand name addressing a range of sizes, speeds, and powers.

Our machines are generally computer controlled and use commands from an integrated computer to control the movement of cutting tools, grinding wheels, part positioning, and in the case of turning and grinding machines, the rotation speeds of the part being shaped. The computer control enables the operator to program operations such as part rotation, tooling selection, and tooling movement for a specific part and then stores that program in memory for future use. The machines are able to produce parts while left unattended when connected to automatic bar-feeding, robotics equipment, or other material handling devices designed to supply raw materials and remove machined parts from the machine.

New products are critical to our growth plans. We gain access to new products through internal product development, acquisitions, joint ventures, license agreements, and partnerships. Products are introduced each year to both broaden our product offering, to take advantage of new technologies available to us, and to replace older models nearing the end of their respective product life cycles. These technologies generally allow our machines to run at higher speeds and with more power, thus increasing their efficiency. Customers routinely replace old machines with newer machines that can produce parts faster and with less time to set up the machine when converting from one type of part to another. Generally, our machines can be used to produce parts from all of the standard ferrous and non-ferrous metals, as well as plastics, composites, and exotic materials.

We focus on products and solutions for companies making parts from hard to machine materials with hard to sustain close tolerances and hard to achieve surface finishes and which also may be hard to hold in the machine. We believe that with our high precision and super precision lathes, our grinding machines, and our rugged machining centers, combined with our accessory products and our technical expertise, we are uniquely qualified to be the supplier of choice for customers manufacturing to demanding specifications.

On many of our machines, multiple options are available which allow customers to customize their machines to their specific operating performance and cost objectives. We produce machines for stock with popular option combinations for immediate delivery, as well as design and produce machines to specific customer requirements. In addition to our machines, we provide the necessary tooling, accessories, and support services to assist customers in maximizing their return on investment.

The sale of repair parts is important to our business. Certain parts on machines wear out, fail, or need to be replaced due to misuse over time. Customers will buy parts from us throughout the life of the machine, which typically extends over many years. There are thousands of machines in operation in the world for which we provide those repair parts and in many cases the parts are available exclusively from us.

We offer various warranties on our equipment and consider post-sale support to be a critical element of our business. Warranties on machines typically extend for twelve months after purchase. Services provided include operation and maintenance training, in-field maintenance, and in-field repair. We offer these post sales support services on a paid basis throughout the life of the machine. In territories covered by distributors, this support and service is offered through the distributor.

#### **Table of Contents**

#### Aftermarket Tooling and Accessories (ATA)

This segment includes products that are purchased by manufacturers throughout the lives of their machines. The selling prices of these units are relatively low per piece with prices ranging from fifty dollars on high volume collets to twenty thousand dollars or more for specialty chucks. These products, while considered to be consumable are more durable in nature, with replacement due to wear over time. Our products are used on all types and brands of machine tools, not limited to our own. Sales levels are affected by manufacturing cycles, but not to the severity of the capital goods lines. While customers may not purchase large dollar machines during a down cycle, their factories are operating with their existing equipment and therefore accessories are still needed as they wear out or they are needed for a change in production requirements.

We have been a supplier of Aftermarket Tooling Accessories and Solutions (ATA) since our inception. The two primary product groups in ATA are collets and chucks. Collets are cone-shaped metal sleeves used for holding circular or rod like pieces in a lathe or other machine that provide effective part holding and accurate part location during machining operations. Chucks are a specialized clamping device used to hold an object with radial symmetry, especially a cylindrical object. It is most commonly used to hold a rotating tool or a rotating work piece. Some of our specialty chucks can also hold irregularly shaped objects that lack radial symmetry. While our products are known for accuracy and durability, they are consumable in nature.

In May of 2013, the Company acquired Forkardt, a global provider of specialty chucks. Forkardt is based in Traverse City, Michigan with operations in the United States and Europe that provide unique solutions for demanding workholding applications. This acquisition positions Hardinge as one of the largest manufacturers of these types of workholding solutions in the world. In December of 2013, we divested the Forkardt Swiss operations due to potential customer conflicts.

We offer an extensive line of workholding and toolholding solutions that are available in tens of thousands of shapes and sizes to meet unique customer application needs. These solutions can be used on virtually all types and brands of metalcutting machines, as well as non-traditional uses in many industrial applications. The Company continues to explore opportunities to expand this business organically and through acquisitions.

#### Sales, Markets and Distribution

We sell our products in most of the industrialized countries of the world through a combination of distributors, agents, and manufacturers' representatives. In certain areas of China, France, Germany, North America, and the United Kingdom, we have also used a direct sales force for portions of our product lines. Generally, our distributors have an exclusive right to sell our products in a defined geographic area. Our distributors operate as independent businesses and purchase products from us at discounted prices for their customers, while agents and representatives sell products on our behalf and receive commissions on sales. Our discount schedule is adjusted to reflect the level of pre and post sales support offered by our distributors. Our direct sales personnel earn a fixed salary plus commission. Sales through distributors are made only on standard commercial open account terms or through letters of credit. Distributors generally take title to products upon shipment from our facilities and do not have any special return privileges.

Our standard ATA products are sold through direct telephone orders and via our web site at www.shophardinge.com. Custom or special solutions are sold through direct sales and agents. In most cases, we are able to package and ship in-stock tooling, accessories, and repair parts within 24 hours of receiving orders. We can package and ship items with heavy demand within a few hours. In other parts of the world, these products are sold on either a direct sales basis or through distributor arrangements.

#### **Table of Contents**

We promote recognition of our products in the marketplace through advertising in trade publications, web presences, email newsletters, and participation in industry trade shows. In addition, we market our non-machine products and capabilities through publication of general catalogues and other targeted catalogues, which we distribute to existing and prospective customers. We have a considerable presence on the internet at www.hardinge.com and www.forkardt.com, where customers can obtain information about our products and place orders for accessories, tooling, knee mill products and repair parts.

A substantial portion of our end use customers are small and medium-sized independent job shops, which in turn sell machined parts to their industrial customers. Industries directly and indirectly served by us include aerospace, automotive, computer, communications, consumer-electronics, construction equipment, defense, energy, farm equipment, medical equipment, recreational equipment, and transportation.

No single customer or related group of customers accounted for more than 6% of our consolidated sales in 2013 or 2012. While valuing our relationship with each customer, we do not believe that the loss of any single customer, or any few customers, would have an adverse material effect on our business.

#### **Competitive Conditions**

In our industry, the barriers to entry for competition vary based on the level of product performance required. For the products with the highest performance in terms of accuracy and productivity, the barriers are generally technical in nature. For basic products, often the barriers are not technical; they are tied to product availability, competitive price position, and an effective distribution model that offers the pre and post sales support required by customers. Another significant barrier in the global machine tool industry is the high level of working capital that is required to operate the business.

We compete in various sectors of the machine tool market within the products of turning, milling, grinding, tooling and accessories. We compete with numerous vendors in each market sector we serve. The primary competitive factors in the marketplace for our machine tools are reliability, price, delivery time, service, and technological characteristics. Our management considers our segment of the industry to be extremely competitive. There are many manufacturers of machine tools in the world. They can be categorized by the size of material their products can machine and the precision level their products can achieve. For our high precision, multi-tasking turning and milling equipment, competition comes primarily from companies such as DMG Mori Seiki, Mazak, and Okuma. Competition in our more standard turning and milling equipment comes, in part, from those companies as well as Doosan, which is based in South Korea, and Haas which is based in the U.S., as well as many Taiwanese companies. Our cylindrical grinding machines compete primarily with Studer, a Swiss company as well as Toyoda and Shigiya, which are based in Japan. Our Hauser jig grinding machines compete primarily with Moore Tool, which is based in the U.S., and some Japanese suppliers. Our surface grinding machines compete with Okamoto in Japan and Chevalier in Taiwan. Our ATA products compete with many smaller companies.

The overall number of our competitors providing product solutions serving our target markets may increase. Also, the overall composition of companies with which we compete may change as we broaden our product offerings and the geographic markets we serve. As we expand into new market areas, we will face competition not only from our existing competitors but from other competitors as well, including existing companies with strong technological, marketing and sales positions in those markets. In addition, several of our competitors may have greater resources, including financial, technical, and engineering resources, than we do.

#### **Table of Contents**

#### Sources and Availability of Components

Our machines within the MMS segment are produced around the world. We produce certain of our lathes, knee mills, and related products at our Elmira, New York plant. The Kellenberger grinding machines and related products are manufactured at our St. Gallen, Switzerland plant and Hauser and Tschudin products are produced at our Biel, Switzerland facility. The Jones & Shipman grinding machines are manufactured at our Leicester, England plant. The Usach grinding machines are manufactured at our Elgin, Illinois plant. We produce machining centers and lathes at our facilities in Hardinge Taiwan in Nan Tou, Taiwan and Hardinge Precision Machinery (Jiaxing) Company, Ltd. in Jiaxing, China. The Company's Forkardt and Hardinge branded ATA segment products and solutions are engineered and produced in our Traverse City, Michigan, Elmira, NY, Kirchentellinsfurt, Germany, and Noisy le Sec, France plants. We manufacture products from various raw materials, including cast iron, sheet metal, and bar steel. We purchase a number of components, sub-assemblies and assemblies from outside suppliers, including the computer and electronic components for our computer controlled lathes, grinding machines, and machining centers. There are multiple suppliers for virtually all of our raw material, components, sub-assemblies and assemblies and historically, we have not experienced a serious supply interruption. However, in 2011, because of the increase in demand driven by early 2011 worldwide order activity, producers of bearings, ball screws, and linear guides had difficulty meeting the rise in demand. Similar demand increase in the future could impact our production schedules.

A major component of our computer controlled machines is the computer and related electronics package. We purchase these components from Fanuc Limited, a Japanese electronics company, Heidenhain, a German control supplier, or from Siemens, another German control manufacturer. While we believe that design changes could be made to our machines to allow sourcing from several other existing suppliers, and we occasionally do so for special orders, a disruption in the supply of the computer controls from one of our suppliers could cause us to experience a substantial disruption of our operations, depending on the circumstances at the time. We purchase parts from these suppliers under normal trade terms. There are no agreements with these suppliers to purchase minimum volumes per year.

#### **Research and Development**

Our ongoing research and development program involves creating new products, modifying existing products to meet market demands, and redesigning existing products, both to add new functionality and to reduce the cost of manufacturing. The research and development departments throughout the world are staffed with experienced design engineers with varying levels of education, ranging from technical to doctoral degrees.

The worldwide cost of research and development, all of which has been charged to cost of goods sold, amounted to \$12.5 million, \$12.3 million and \$12.7 million, in 2013, 2012 and 2011, respectively.

#### **Patents**

Although we hold several patents with respect to certain of our products, we do not believe that our business is dependent to any material extent upon any single patent or group of patents.

#### Seasonal Trends and Working Capital Requirements

Hardinge's business and that of the machine tool industry in general, is cyclical. It is not subject to significant seasonal trends. However, our quarterly results are subject to fluctuation based on the timing of our shipments of machine tools, which are largely dependent upon customer delivery requirements. Given that a large percentage of our sales are from Asia, the impact of plant shutdowns in that region by us and our customers due to the celebration of the Lunar New Year holiday may impact the first

#### Table of Contents

quarter sales, income from operations, and net income, and result in the first quarter being the lowest quarter of the year.

The ability to deliver products within a short period of time is an important competitive criterion. We must have inventory on hand to meet customers' delivery expectations, which for standard machines typically range from immediate to eight weeks delivery. Meeting this requirement is especially difficult with some of our products, where delivery is extended due to time associated with shipping on ocean-going vessels, depending on the location of the customer. This creates a need to have inventory of finished machines available in our major markets to serve our customers in a timely manner.

We deliver many of our machine products within one to two months after the order. Some orders, especially multiple machine orders, are delivered on a turnkey basis with the machine or group of machines configured to make certain parts for the customer. This type of order often includes the addition of material handling equipment, tooling and specific programming. In those cases the customer usually observes and inspects the parts being made on the machine at our facility before it is shipped and the timing of the sale is dependent upon the customer's schedule and acceptance. Therefore, sales from quarter-to-quarter can vary depending upon the timing of those customers' acceptances and the significance of those orders.

We feel it is important, where practical, to provide readily available accessories and replacement parts for the machines we sell and we carry inventory at levels sufficient to meet these customer requirements.

#### **Governmental Regulations**

We believe that our current operations and our current uses of property, plant and equipment conform in all material respects to applicable laws and regulations in the multiple countries in which we conduct business.

#### **Governmental Contracts**

No material portion of our business is subject to government contracts.

#### **Environmental Matters**

Our operations are subject to extensive federal, state, local and foreign laws and regulations relating to environmental matters. Certain environmental laws can impose joint and several liability for releases or threatened releases of hazardous substances upon certain statutorily defined parties regardless of fault or the lawfulness of the original activity or disposal. Hazardous substances and adverse environmental effects have been identified with respect to real property we own and on adjacent parcels of real property.

In particular, our Elmira, NY manufacturing facility is located within the Kentucky Avenue Wellfield on the National Priorities List of hazardous waste sites designated for cleanup by the United States Environmental Protection Agency ("EPA") because of groundwater contamination. The Kentucky Avenue Wellfield Site (the "Site") encompasses an area which includes sections of the Town of Horseheads and the Village of Elmira Heights in Chemung County, NY. In February 2006, the Company received a Special Notice Concerning a Remedial Investigation/Feasibility Study ("RI/FS") for the Koppers Pond (the "Pond") portion of the Site. The EPA documented the release and threatened release of hazardous substances into the environment at the Site, including releases into and in the vicinity of the Pond. The hazardous substances, including metals and polychlorinated biphenyls, have been detected in sediments in the Pond.

Until receipt of this Special Notice in February 2006, the Company had never been named as a potentially responsible party ("PRP") at the Site nor had the Company received any requests for

#### **Table of Contents**

information from the EPA concerning the Site. Environmental sampling on our property within this Site under supervision of regulatory authorities had identified off-site sources for such groundwater contamination and sediment contamination in the Pond, and found no evidence that our operations or property have contributed or are contributing to the contamination. We have notified all appropriate insurance carriers and are actively cooperating with them, but whether coverage will be available has not yet been determined and possible insurance recovery cannot now be estimated with any degree of certainty.

A substantial portion of the Pond is located on our property. The Company, along with Beazer East, Inc., the Village of Horseheads, the Town of Horseheads, the County of Chemung, CBS Corporation and Toshiba America, Inc., the PRPs, have agreed to voluntarily participate in the Remedial Investigation and Feasibility Study ("RI/FS") by signing an Administrative Settlement Agreement and Order of Consent on September 29, 2006. On September 29, 2006, the Director of Emergency and Remedial Response Division of the EPA, Region II, approved and executed the Agreement on behalf of the EPA. The PRPs also signed a PRP Member Agreement, agreeing to share the cost of the RI/FS study on a per capita basis.

The EPA approved the RI/FS Work Plan in May of 2008. On September 7, 2011, the PRPs submitted the draft Remedial Investigation Report to the EPA and on January 10, 2013, the draft Feasibility Study. The PRPs are currently working with the EPA to finalize the Feasibility Study.

The draft Feasibility Study identified alternative remedial actions with estimated life-cycle costs ranging from \$0.7 million to \$3.4 million. We estimate that our portion of the potential costs range from \$0.1 million to \$0.5 million. Based on the current estimated costs of the various remedial alternatives now under consideration by the EPA, we have recorded a reserve of \$0.2 million for the Company's share of remediation expenses at the Pond as of December 31, 2013. This reserve is reported as an accrued expense on the Consolidated Balance Sheets.

We believe, based upon information currently available that, except as described in the preceding paragraphs, we will not have material liabilities for environmental remediation. Though the foregoing reflects the Company's current assessment as it relates to environmental remediation obligations, it is possible that future remedial requirements or changes in the enforcement of existing laws and regulations, which are subject to extensive regulatory discretion, will result in material liabilities to the Company.

#### **Employees**

As of December 31, 2013, Hardinge Inc. employed 1,445 persons, 485 of whom were located in the United States. Management believes that relations with our employees are good.

#### **Foreign Operations and Export Sales**

Information related to foreign and domestic operations and sales is included in Footnote 9 to the Consolidated Financial Statements contained in this Annual Report. Our strategy has been to diversify our sales and operations geographically so that the impact of economic trends in different regions can be balanced.

The risks associated with conducting business on an international basis are discussed further in Item 1A Risk Factors.

#### Table of Contents

#### Item 1A. RISK FACTORS

The various risks related to the Company's business include the risks described below. The business, financial condition or results of operations of Hardinge could be materially adversely affected by any of these risks. The risks and uncertainties described below or elsewhere in this Form 10-K are not the only ones to which we are exposed. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also adversely affect our business and operations. If any of the matters included in the following risks were to occur, our business, financial condition, results of operations, cash flows or prospects could be materially adversely affected.

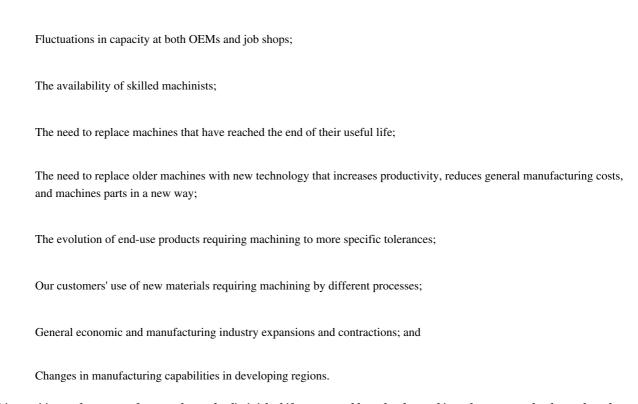
Our customers' activity levels and spending for our products and services have been impacted by the recent global economic conditions, especially deterioration in the credit markets.

For many of our customers, the purchase of our machines represents a significant capital expenditure. For others, the purchase of our machines is a part of a larger improvement or expansion of manufacturing capability. For all, the purchase represents a long term commitment of capital raised by incurrence of debt, issuance of equity or use of cash flow from operations. Recent global economic and financial difficulties across the world are well documented. Recently, governments in Europe, Asia and the U.S. intervened in an effort to improve conditions. These interventions may have reduced the overall impact of the crisis, but also created instability, uncertainty and doubt. During this period, many of our customers experienced uncertain cash flows and reduced access to credit and equity markets, all of which made commitment to larger long term capital projects difficult. While global conditions appear to have improved, similar conditions in the future could negatively impact our operating results.

Changes in general economic conditions and the cyclical nature of our business could harm our operating results.

Our business is cyclical in nature, following the strength and weakness of the manufacturing economies in the geographic markets we serve. As a result of this cyclicality, we have experienced, and in the future we can be expected to experience, significant fluctuations in sales and operating income, which may affect our business, operating results, financial condition and the market price of our common shares.

The following factors, among others, significantly influence demand for our products:



Our competitive position and prospects for growth may be diminished if we are unable to develop and introduce new and enhanced products on a timely basis that are accepted in the market.

The machine tool industry is subject to technological change, rapidly evolving industry standards, changing customer requirements, and improvements in and expansion of product offerings, especially

#### **Table of Contents**

with respect to computer-controlled products. Our ability to anticipate changes in technology, industry standards, customer requirements and product offerings by competitors, and to develop and introduce new and enhanced products on a timely basis that are accepted in the market, will be significant factors in our ability to compete and grow. Moreover, if technologies or standards used in our products become obsolete or fail to gain widespread commercial acceptance, our business would be materially adversely affected. Developments by our competitors or others may render our products or technologies obsolete or noncompetitive. Failure to effectively introduce new products or product enhancements on a timely basis could materially adversely affect our business, operating results, and financial condition.

We rely on a limited number of suppliers to obtain certain components, sub-assemblies, assemblies and products. Delays in deliveries from or the loss of any of these suppliers may cause us to incur additional costs, result in delays in manufacturing and delivering our products or cause us to carry excess or obsolete inventory.

Some components, sub-assemblies, or assemblies we use in the manufacturing of our products are purchased from a limited number of suppliers. Our purchases from these suppliers are generally not made pursuant to long-term contracts and are subject to additional risks associated with purchasing products internationally, including risks associated with potential import restrictions and exchange rate fluctuations, as well as changes in tax laws, tariffs, and freight rates. Although we believe that our relationships with these suppliers are good, there can be no assurance that we will be able to obtain these products from these suppliers on satisfactory terms indefinitely. The present economic environment could also pose the risk of one of these key suppliers going out of business, or cause delays in delivery times of critical components as business conditions rebound and demand increases.

We believe that design changes could be made to our machines to allow sourcing of components, sub-assemblies, assemblies or products from several other suppliers; however, a disruption in the supply from any of our suppliers could cause us to experience a material adverse effect on our operations.

We could incur costs due to conflict mineral regulations, which may materially adversely affect our business, operating results, and financial condition.

The Securities and Exchange Commission has adopted rules regarding disclosure of the use of conflict minerals (commonly referred to as tantalum, tin, tungsten, and gold), which are mined from the Democratic Republic of the Congo and surrounding countries. This requirement could affect the sourcing of materials used in our products as well as the companies we use to manufacture components, assembles and subassemblies for our products. In circumstances where conflict minerals in our products are found to be sourced from the Democratic Republic of the Congo or surrounding countries, we may take actions to change materials to reduce the possibility that our purchase of conflict minerals may fund armed groups in the region. These actions could add costs to the manufacture of our products. Our reputation may also suffer if we have included conflict minerals originating in the Democratic Republic of the Congo or surrounding countries in our products, and those conflict minerals funded armed groups in the region.

Our business, financial condition, and results of operations could be adversely affected by the political and economic conditions of the countries in which we conduct business and other factors related to our international operations.

We manufacture a substantial portion of our products overseas and sell our products throughout the world. In 2013, approximately 67% of our products were sold in countries outside of North America. In addition, a majority of our employees are located outside of the United States. Multiple factors relating to our international operations and to particular countries in which we operate could

#### Table of Contents

have a material adverse effect on our business, financial condition, results of operations, and cash flows. These factors include:

A prolonged world-wide economic downturn or economic uncertainty in our principal international markets including Asia and Europe; Changes in political, regulatory, legal, or economic conditions; Restrictive governmental actions, such as restrictions on the transfer or repatriation of funds and foreign investments and trade protection measures, including export duties and quotas, customs duties and tariffs, or trade barriers erected by either the United States or other countries where we do business; Disruptions of capital and trading markets; Changes in import or export licensing requirements; Transportation delays; Civil disturbances or political instability; Geopolitical turmoil, including terrorism or war; Currency restrictions and exchange rate fluctuations; Changes in labor standards; Limitations on our ability under local laws to protect our intellectual property; Nationalization and expropriation; Changes in domestic and foreign tax laws; Difficulty in obtaining distribution and support; and Major health concerns. Moreover, international conflicts are creating many economic and political uncertainties that are affecting the global economy. Escalation

Moreover, international conflicts are creating many economic and political uncertainties that are affecting the global economy. Escalation of existing international conflicts or the occurrence of new international conflicts could severely affect our operations and demand for our products.

Additionally, we must comply with complex foreign and U.S. laws and regulations, such as the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act and other local laws prohibiting corrupt payments to government officials, and anti-corruption regulations. Violations of these

laws and regulations could result in fines and penalties, criminal sanctions, restrictions on our business conduct and on our ability to offer products in one or more countries, and could adversely affect our reputation, our ability to attract and retain employees, our international operations, our business and our operating results. Although we have implemented policies and procedures designed to ensure compliance with these laws and regulations, there can be no assurance that our employees, contractors or agents, as well as those companies to which we outsource certain of our business operations, will not violate our policies.

We may face trade barriers that could have a material adverse effect on our results of operations and result in a loss of customers or suppliers.

Trade barriers established by the U.S. or other countries may interfere with our ability to offer our products in those markets. We manufacture a substantial portion of our products overseas and sell our products throughout the world. We cannot predict whether the U.S. or any other country will impose new quotas, tariffs, taxes, or other trade barriers upon the importation or exportation of our products or supplies, any of which could have a material adverse effect on our results of operations and financial condition. Competition and trade barriers in those countries could require us to reduce prices, increase

#### Table of Contents

spending on marketing or product development, withdraw or not enter certain markets, or otherwise take actions adverse to us.

In addition, our subsidiaries may require future equity-related financing, and any capital contributions to certain of our subsidiaries may require the approval of the relevant authorities in the jurisdiction in which the subsidiary is incorporated. Those approvals may be required from the investment commissions or similar agencies of the particular jurisdiction and relate to any initial or additional equity investment by foreign entities in local entities.

In all jurisdictions in which we operate, we are also subject to the laws and regulations that govern foreign investment and foreign trade, which may limit our ability to repatriate cash as dividends or otherwise.

#### Our business is highly competitive, and increased competition could reduce our sales, earnings and profitability.

The markets in which our machines and other products are sold are extremely competitive and highly fragmented. In marketing our products, we compete primarily with other businesses on quality, reliability, price, value, delivery time, service, and technological characteristics. We compete with a number of U.S., European, and Asian competitors, many of which are larger, have greater financial and other resources, and are supported by governmental or financial institution subsidies. Increased competition could force us to lower our prices or to offer additional product features or services at a higher cost to us, which could reduce our earnings.

The greater financial resources or the lower amount of debt of certain of our competitors may enable them to commit larger amounts of capital in response to changing market conditions. Certain competitors may also have the ability to develop product innovations that could put us at a disadvantage. If we are unable to compete successfully against other manufacturers in our marketplace, we could lose customers, and our sales may decline. There can also be no assurance that customers will continue to regard our products favorably, that we will be able to develop new products that appeal to customers, that we will be able to improve or maintain our profit margins on sales to our customers, or that we will be able to continue to compete successfully in our core markets. While we believe our product lines compete effectively in their markets, we may not continue to do so.

#### Acquisitions could disrupt our operations and harm our operating results.

We may elect to increase our product offerings and the markets we serve through acquisitions of other companies, product lines, technologies and personnel. Acquisitions involve numerous risks, including the following:

Difficulties in integrating the operations, technologies, products and personnel of the acquired companies;

Diversion of management's attention from normal daily operations of the business;

Potential difficulties in completing projects associated with in-process research and development;

Difficulties in entering markets in which we have no or limited direct prior experience and where competitors in such markets have stronger market positions;

Initial dependence on unfamiliar supply chains or relatively small supply partners;

Difficulties in predicting market demand for acquired products and technologies and the resultant risk of acquiring excess or obsolete inventory;

Insufficient revenues to offset increased expenses associated with acquisitions; and

#### **Table of Contents**

The potential loss of key employees of the acquired companies. Acquisitions may also cause us to: Issue common stock that would dilute our current shareholders' percentage ownership; Increase our level of indebtedness; Assume liabilities; Record goodwill and non-amortizable intangible assets that will be subject to impairment testing on a regular basis and potential periodic impairment charges; Incur amortization expenses related to certain intangible assets; Incur large and immediate write-offs and restructuring and other related expenses; and Become subject to litigation. Acquisitions are inherently risky, and no assurance can be given that our recent or future acquisitions, if any, will be successful and will not have material adverse affect on our business, operating results or financial condition. Failure to manage and successfully integrate acquisitions we make could harm our business and operating results in a material way. Additionally, we may incur significant expenses related to potential acquisitions that are not completed. Prior acquisitions have resulted in a wide range of outcomes, from successful introduction of new products, technologies, facilities, and personnel to an inability to do so. Even when an acquired business has already developed and marketed products, there can be no assurance that product enhancements will be made in a timely fashion or that pre-acquisition due diligence will have identified all possible issues that might arise with respect to such products. If we are unable to access additional capital on favorable terms, our liquidity, business, and results of operations could be adversely affected. The ability to raise financial capital, either in public or private markets or through commercial banks, is critical to our current business and future growth. Our business is generally working capital intensive requiring a long cash-out to cash-in cycle. In addition, we will rely on the availability of longer-term debt financing or equity financing to make investments in new opportunities. Our access to the financial markets could be adversely impacted by various factors including the following: Changes in credit markets that reduce available credit or the ability to renew existing facilities on acceptable terms; A deterioration in our financial condition that would violate current loan agreement covenants or prohibit us from obtaining additional capital from banks, financial institutions, or investors; Extreme volatility in credit markets that increase margin or credit requirements; and

Volatility in our results that would substantially increase the cost of our capital.

We are subject to significant foreign exchange and currency risks that could adversely affect our operations and our ability to reinvest earnings from operations.

Our international operations generate sales in a number of foreign currencies including British Pound Sterling ("GBP"), Chinese Renminbi ("CNY"), Euros ("EUR"), New Taiwanese Dollars ("TWD"), and Swiss Francs ("CHF"). Therefore, our results of operations and financial condition are affected by fluctuations in exchange rates between these currencies and the U.S. dollar ("USD"). In addition, our purchases of components in CNY, EUR, TWD, CHF, and Japanese Yen ("JPY") are affected by inter-currency fluctuations in exchange rates.

#### Table of Contents

We prepare our financial statements in U.S. Dollars in accordance with U.S. GAAP, but a sizable portion of our revenue and operating expenses are in foreign currencies. As a result, we are subject to significant risks, including:

Foreign exchange risks resulting from changes in foreign exchange rates and the implementation of exchange controls; and

Limitations on our ability to reinvest earnings from operations in one country to fund the capital needs of our operations in other countries.

Changes in exchange rates will result in increases or decreases in our revenues, costs, and earnings, and may also affect the book value of our assets located outside of the United States and the amount of our invested equity. Although we may seek to decrease our currency exposure by engaging in hedges against significant transactions and balance sheet currency exposures where we deem it appropriate, we do not hedge against translation risks. Though we monitor and manage our exposures to changes in currency exchange rates, and utilize currency exchange forward contracts and swaps to mitigate the impact of changes in currency values, changes in exchange rates nonetheless cannot always be predicted or hedged. Consequently, we cannot assure that any efforts to minimize our risk to currency movements will be successful. To the extent we sell our products in markets other than the market in which they are manufactured, currency fluctuations may result in our products becoming too expensive for customers in those markets.

#### Prices of some raw materials, especially steel and iron, fluctuate, which can adversely affect our sales, costs, and profitability.

We manufacture products with a relatively high iron casting or steel content, commodities for which worldwide prices fluctuate. The availability of and prices for these and other raw materials are subject to volatility due to worldwide supply and demand forces, speculative actions, inventory levels, exchange rates, production costs, and anticipated or perceived shortages. In some cases, raw material cost increases can be passed on to customers in the form of price increases; in other cases, they cannot. If raw material prices increase and we are not able to charge our customers higher prices to compensate, it would adversely affect our business, results of operations and financial condition.

#### Our quarterly results may fluctuate based on customer delivery requirements.

Our quarterly results are subject to significant fluctuation based on the timing of our shipments of machine tools, which are largely dependent upon customer delivery requirements. With some individual machines priced in excess of \$1.5 million and several machines frequently sold together as a package, a request by a customer to delay shipment at quarter end could significantly affect our quarterly results. Given that a large percentage of our sales are from Asia, the impact of the plant shut-downs of one to two weeks in that region by us and our customers due to the celebration of the Lunar New Year holiday, our first quarter sales, income from operations, and net income may be the lowest quarter of the year.

Our expenditures for post-retirement pension obligations could be materially higher than we have predicted if our underlying assumptions prove to be incorrect or we are required to use different assumptions.

We provide defined benefit pension plans to eligible employees. Our pension expense, the funding status of our plans and related charges in other comprehensive income, and required contributions to our pension plans are directly affected by the value of plan assets, the projected rate of return on plan assets, the actual rate of return on plan assets and the actuarial assumptions we use to measure our defined benefit pension plan obligations, including the rate at which future obligations are discounted to a present value, or the discount rate.

#### **Table of Contents**

The market-related value of assets for our U.S. qualified defined benefit pension plan recognizes asset losses and gains over a five-year period, which we believe is consistent with the long-term nature of our pension obligations. As a result, the effect of changes in the market value of assets on our pension expense may be experienced in future years rather than fully reflected in the expense for the year immediately following the year in which the fluctuations actually occurred.

For the year ended December 31, 2013, the value of our pension plan assets for our domestic and foreign plans increased by \$16.7 million primarily due to the strong investment performance. The investment performance of our pension plan assets could significantly impact the growth of those assets. Should the assets earn a return less than the assumed rate of return over time, it is likely that future pension expenses and funding requirements would increase. Investment earnings in excess of the assumed rate of return may reduce future pension expenses and funding requirements.

For our domestic and major foreign plans, discount rates are based on the yields on high grade corporate bonds in each market with maturities matching the projected benefit payments. Discount rates are used to determine the projected and accumulated benefit obligation at the end of each year. A change in the discount rate would impact the funded status of our plans. An increase to the discount rate would generally reduce the pension liability and future pension expense and, conversely, a lower discount rate would generally increase the pension liability and the future pension expense.

To develop the expected long-term rate of return on assets assumption, for our domestic and major foreign plans, we consider the current level of expected returns on risk free investments (primarily government bonds) in each market, the historical level of the risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class is then weighted based on the asset allocation to develop the expected long-term rate of return on assets assumption.

For our U.S. qualified defined benefit pension plan, which is the largest of our plans, the rate of return assumed on the market-related value of plan assets for determining pension expense was 7.75% for 2013 and for 2012. The discount rate used for determining the obligation was 5.24% at December 31, 2013 compared to 4.31% at December 31, 2012.

We have two defined benefit plans associated with our Swiss subsidiary. When viewed in aggregate, these two plans constitute the second largest of our defined benefit plans. The rate of return assumed on the market-related value of plan assets for determining pension expense was 3.50% for 2013 and 3.70% for 2012. The discount rate used for determining the obligation was 2.40% at December 31, 2013 compared to 2.00% at December 31, 2012.

During 2012, Congress enacted the Moving Ahead for Progress in the 21st Century Act ("MAP-21"). In the short-term, MAP-21 will increase the discount rates used to determine the funding liabilities for our U.S. qualified defined benefit pension plan, resulting in significantly lower pension contributions. As a result of MAP-21 and based on assumptions pertaining to asset returns and corporate bond yields, we do not expect to make cash contributions of to our U.S. qualified defined benefit pension plan in 2014. We do expect to make a contribution of approximately \$0.2 million to our U.S. supplemental pension plan in 2014. We also expect to make contributions of approximately \$2.6 million to the foreign plans in 2014. If our current assumptions and estimates are not correct, contributions in years beyond 2013 may be more or less than the projected 2014 contributions.

In addition, we cannot predict whether changing market or economic conditions, regulatory changes or other factors will increase our pension expenses or our funding obligations, diverting funds we would otherwise apply to other uses. At December 31, 2013, the excess of consolidated projected benefit obligations over plan assets was \$26.9 million, when only taking into consideration plans whose projected benefit obligation exceeded the fair value of plan assets, and the excess of consolidated accumulated benefit obligations over plan assets was \$26.5 million, when only taking into consideration plans whose accumulated benefit obligation exceeded the fair value of plan assets.

#### Table of Contents

## Our U.S. qualified defined benefit pension plan is currently underfunded and we will be required to make cash payments to the plan, reducing the cash available for our business.

We record a liability associated with our U.S. qualified defined benefit pension plan equal to the excess of the projected benefit obligation over the fair value of plan assets. The liability recorded at December 31, 2013 was \$18.9 million. As a result of the enactment of MAP-21, we do not expect to contribute to our domestic qualified defined benefit pension plan in 2014. Contribution levels are largely contingent on asset returns and corporate bond yields. If the performance of the assets in our U.S. qualified defined benefit pension plan does not meet our expectations and/or corporate bond yields decrease, our future contributions to the plan could increase. Our U.S. qualified defined benefit pension plan is subject to the Employee Retirement Income Security Act of 1974, or ERISA. Under ERISA, the Pension Benefit Guaranty Corporation, or PBGC, has the authority to terminate an underfunded pension plan under limited circumstances.

## If we are unable to attract and retain skilled employees to work at our manufacturing facilities our operations and growth prospects would be adversely impacted.

We conduct substantially all of our manufacturing operations in less densely populated urban areas, which, in many cases, may represent a relatively small market for skilled labor force. Our continued success depends on our ability to attract and retain a skilled labor force at these locations. If we are not able to attract and retain the personnel we require, we may be unable to develop, manufacture, and market our products, or to expand our operations in a manner that best exploits market opportunities and capitalizes on our investment in our business. This would materially adversely affect our business, operating results and financial condition.

## Due to future technological changes, changes in market demand, or changes in market expectations, portions of our inventory may become obsolete or excessive.

The technologies within our products change and generally new versions of machines are brought to market in three to five year cycles. The phasing out of an old product involves both estimating the amount of inventory to hold to satisfy the final demand for those machines as well as to satisfy future repair part needs. Based on changing customer demand and expectations of delivery times for repair parts, we may find that we have either obsolete or excess inventory on hand. Because of unforeseen changes in technology, market demand, or competition, we may have to write off unusable inventory at some time in the future, which may adversely affect our results of operations and financial condition.

## Major changes in the economic situation of our customer base could require us to write off significant portion of our receivables from customers.

In difficult economic periods, our customers lose work and find it difficult if not impossible to pay for products purchased from us. Although appropriate credit reviews are done at the time of sale, rapidly changing economic conditions can have sudden impacts on customers' ability to pay. We run the risk of bad debt on existing time payment contracts and open accounts. If we write off significant parts of our customer accounts or notes receivable because of unforeseen changes in their business condition, it would adversely affect our results of operations, financial condition, and cash flows.

#### If we suffer damage to our factories, facilities or distribution system due to catastrophe, our operations could be seriously harmed.

Our factories, facilities, and distribution system are subject to the risk of catastrophic loss due to fire, flood, terrorism, or other natural or man-made disasters. In particular, several of our facilities could be subject to a catastrophic loss caused by earthquake due to their locations. Our facilities in Southeast Asia are located in areas with above average seismic activity. If any of our facilities were to

#### **Table of Contents**

experience a catastrophic loss, it could disrupt our operations, delay production, shipments and revenue, and result in large expenses to repair or replace the facility.

#### We rely in part on independent distributors and the loss of these distributors could adversely affect our business.

In addition to our direct sales force, we depend on the services of independent distributors and agents to sell our products and provide service and aftermarket support to our customers. We support an extensive distributor and agent network worldwide. In 2013, approximately 69% of our sales were through distributors and agents. No distributor accounted for more than 6% of our consolidated sales in 2013. Rather than serving as passive conduits for delivery of product, many of our distributors are active participants in the sale and support of our products. Many of the distributors with whom we transact business offer competitive products and services to our customers. In addition, the distribution agreements we have are typically cancelable by the distributor after a relatively short notice period. The loss of a substantial number of our distributors or an increase in the distributors' sales of our competitors' products to our customers could reduce our sales and profits.

#### We rely on estimated forecasts of our customers' needs and inaccuracies in such forecasts could adversely affect our business.

We generally sell our products pursuant to individual purchase orders instead of long-term purchase commitments. Therefore, we rely on estimated demand forecasts, based upon input from our customers and the general economic environment, to determine how much material to purchase and product to manufacture. Because our sales are based on purchase orders, our customers may cancel, delay, or otherwise modify their purchase commitments with little or no consequence to them and with little or no notice to us. For these reasons, we generally have limited visibility regarding our customers' actual product needs. The quantities or timing required by our customers for our products could vary significantly. Whether in response to changes affecting the industry or a customer's specific business pressures, any cancellation, delay, or other modification in our customers' orders could significantly reduce our revenue, cause our operating results to fluctuate from period to period and make it more difficult for us to predict our revenue. In the event of a cancellation or reduction of a customer order, we may not have enough time to reduce inventory purchases or our workforce to minimize the effect of the lost revenue on our business. Order cancellations typically average approximately 2% of sales. Cancellations could vary significantly during times of global economic uncertainty.

We could face potential product liability claims relating to products we manufacture, which could result in us having to expend significant time and expense to defend these claims and to pay material amounts in damages or settlement.

We face a business risk of exposure to product liability claims in the event that the use of our products is alleged to have resulted in injury or other adverse effects. We currently maintain product liability insurance coverage; however, such insurance does not cover all types of damages that could be assessed against us in a product liability claim and the coverage amounts are subject to certain limitations under the applicable policies. We may not be able to obtain product liability insurance on acceptable terms in the future. Product liability claims can be expensive to defend and can divert the attention of management and other personnel for long periods of time, regardless of the ultimate outcome. An unsuccessful product liability defense could have a material adverse effect on our business, financial condition, results of operations or prospects. In addition, we believe our business depends on the strong brand reputation we have developed. In the event that our reputation is damaged, we may face difficulty in maintaining our pricing positions with respect to some of our products, which would reduce our sales and profitability.

#### Table of Contents

Current employment laws or changes in employment laws could increase our costs and may adversely affect our business.

Various federal, state and foreign labor laws govern the relationship with our employees and affect operating costs. These laws include minimum wage requirements, overtime, unemployment tax rates, workers' compensation rates, citizenship requirements, and costs to terminate or layoff employees. Significant additional government-imposed increases in the following areas could materially affect our business, financial condition, operating results, or cash flow:

minimum wages;
mandated health benefits;
paid leaves of absence;
mandatory severance payments; and
employment taxes.

We are subject to environmental laws that could impose significant costs on us and the failure to comply with such laws could subject us to sanctions and material fines and expenses.

Our operations are subject to extensive federal, state, local and foreign laws and regulations relating to environmental matters. Certain environmental laws can impose joint and several liability for releases or threatened releases of hazardous substances upon certain statutorily defined parties regardless of fault or the lawfulness of the original activity or disposal. Hazardous substances and adverse environmental effects have been identified with respect to real property we own and on adjacent parcels of real property.

In particular, our Elmira, NY manufacturing facility is located within the Kentucky Avenue Wellfield on the National Priorities List of hazardous waste sites designated for cleanup by the United States Environmental Protection Agency ("EPA") because of groundwater contamination. The Kentucky Avenue Wellfield Site (the "Site") encompasses an area which includes sections of the Town of Horseheads and the Village of Elmira Heights in Chemung County, NY. In February 2006, the Company received a Special Notice Concerning a Remedial Investigation/Feasibility Study ("RI/FS") for the Koppers Pond (the "Pond") portion of the Site. The EPA documented the release and threatened release of hazardous substances into the environment at the Site, including releases into and in the vicinity of the Pond. The hazardous substances, including metals and polychlorinated biphenyls, have been detected in sediments in the Pond.

Until receipt of this Special Notice in February 2006, the Company had never been named as a potentially responsible party ("PRP") at the Site nor had the Company received any requests for information from the EPA concerning the Site. Environmental sampling on our property within this Site under supervision of regulatory authorities had identified off-site sources for such groundwater contamination and sediment contamination in the Pond, and found no evidence that our operations or property have contributed or are contributing to the contamination. We have notified all appropriate insurance carriers and are actively cooperating with them, but whether coverage will be available has not yet been determined and possible insurance recovery cannot now be estimated with any degree of certainty.

A substantial portion of the Pond is located on our property. The Company, along with Beazer East, Inc., the Village of Horseheads, the Town of Horseheads, the County of Chemung, CBS Corporation and Toshiba America, Inc., the PRPs, have agreed to voluntarily participate in the Remedial Investigation and Feasibility Study ("RI/FS") by signing an Administrative Settlement Agreement and Order of Consent on September 29, 2006. On September 29, 2006, the Director of Emergency and Remedial Response Division of the EPA, Region II, approved and executed the

#### **Table of Contents**

Agreement on behalf of the EPA. The PRPs also signed a PRP Member Agreement, agreeing to share the cost of the RI/FS study on a per capita basis.

The EPA approved the RI/FS Work Plan in May of 2008. On September 7, 2011, the PRPs submitted the draft Remedial Investigation Report to the EPA and on January 10, 2013, the draft Feasibility Study. The PRPs are currently working with the EPA to finalize the Feasibility Study.

The draft Feasibility Study identified alternative remedial actions with estimated life-cycle costs ranging from \$0.7 million to \$3.4 million. We estimate that our portion of the potential costs range from \$0.1 million to \$0.5 million. Based on the current estimated costs of the various remedial alternatives now under consideration by the EPA, we have recorded a reserve of \$0.2 million for the Company's share of remediation expenses at the Pond as of December 31, 2013. This reserve is reported as an accrued expense on the Consolidated Balance Sheets.

We believe, based upon information currently available that, except as described in the preceding paragraphs, we will not have material liabilities for environmental remediation. Though the foregoing reflects the Company's current assessment as it relates to environmental remediation obligations, it is possible that future remedial requirements or changes in the enforcement of existing laws and regulations, which are subject to extensive regulatory discretion, will result in material liabilities to the Company.

#### The loss of current members of our senior management team and other key personnel may adversely affect our operating results.

The loss of senior management and other key personnel could impair our ability to carry out our business plan. We believe our future success will depend in part on our ability to attract and retain highly skilled and qualified personnel. The loss of senior management and other key personnel may adversely affect our operating results as we incur costs to replace the departing personnel and potentially lose opportunities in the transition of important job functions.

#### If we fail to maintain an effective system of internal controls, we may not be able to report our financial results accurately or prevent fraud.

Effective internal controls are necessary for us to provide reliable financial reports, to prevent fraud and to operate successfully as a publicly traded company. Our efforts to maintain an effective system of internal controls may not be successful, and we may be unable to maintain adequate controls over our financial processes and reporting in the future. Ineffective internal controls subject us to regulatory scrutiny and a loss of confidence in our reported financial information, which could have an adverse effect on our business and would likely have a negative effect on the trading price of our common stock.

We are required, pursuant to Section 404 of the Sarbanes-Oxley Act, to periodically furnish a report by our management regarding, among other things, the effectiveness of our internal control over financial reporting. Our management has concluded that, as of December 31, 2013, the Company's internal control over financial reporting was not effective due to a material weakness in our financial statement close process as it relates to the accounting for certain complex, non-routine transactions.

#### Anti-takeover provisions in our charter documents and under New York law may discourage a third party from acquiring us.

Certain provisions of our certificate of incorporation and bylaws may have the effect of discouraging a third party from making a proposal to acquire us and, as a result, may inhibit a change

#### Table of Contents

in control of the Company under circumstances that could give the shareholders the opportunity to realize a premium over the then-prevailing market price of our common shares. These include:

Staggered Board of Directors. Our certificate of incorporation and bylaws provide that our Board of Directors, currently consisting of eight members, is divided into three classes of directors, with each class consisting of two or three directors, and with the classes serving staggered three-year terms. This classification of the directors has the effect of making it more difficult for shareholders, including those holding a majority of our outstanding shares, to force an immediate change in the composition of our Board of Directors.

Removal of Directors and Filling of Vacancies. Our certificate of incorporation provides that a member of our Board of Directors may be removed only for cause and upon the affirmative vote of the holders of 75% of the securities entitled to vote at an election of directors. Newly created directorships and Board of Director vacancies resulting from retirement, death, removal or other causes may be filled only by a majority vote of the then remaining directors. Accordingly, it is more difficult for shareholders, including those holding a majority of our outstanding shares, to force an immediate change in the composition of our Board of Directors.

Supermajority Voting Provisions for Certain Business Combinations. Our certificate of incorporation requires the affirmative vote of at least 75% of all of the securities entitled to vote and at least 75% of shareholders who are not Major Shareholders (defined as 10% beneficial holders) in order to effect certain mergers, sales of assets or other business combinations involving the Company. These provisions could have the effect of delaying, deferring or preventing a change of control of the Company.

In addition, as a New York corporation we are subject to provisions of the New York Business Corporation Law which may make it more difficult for a third party to acquire and exercise control over us pursuant to a tender offer or request or invitation for tenders. These provisions could have the effect of deterring or delaying changes in incumbent management, proxy contests or changes in control.

#### Our shareholders may experience further dilution as a result of future equity offerings or issuances.

In order to raise additional capital or pursue strategic transactions, we may in the future offer, issue or sell additional shares of our common stock or other equity securities. Our shareholders may experience significant dilution as a result of future equity offerings or issuances. Investors purchasing shares or other securities in the future could have rights superior to existing shareholders.

In addition, we have filed a registration statement with the Securities and Exchange Commission, allowing us to offer, from time to time and at any time, up to \$100.0 million of equity securities (including common or preferred shares), subject to market conditions and other factors. The shares sold under the controlled equity offerings are the only equity securities sold pursuant to such registration statement thus far. Accordingly, we may, from time to time and at any time, seek to offer and sell our equity securities, including sales of shares of common stock, based upon market conditions and other factors.

Under the Controlled Equity Offering<sup>SM</sup> Sales Agreement entered into with Cantor Fitzgerald & Co. on August 9, 2013, we have sold approximately \$11.6 million of shares of our common stock, as of March 12, 2014, through "at-the-market" offerings, and may offer and sell, from time to time through such offerings an additional amount of up to an aggregate offering price of \$25.0 million of shares of our common stock.

#### Item 1B. UNRESOLVED STAFF COMMENTS

None.

## Table of Contents

## ITEM 2. PROPERTIES

Pertinent information concerning the principal properties of the Company and its subsidiaries is as follows:

## Owned Properties:

Location	Type of Facility	Acreage (Land) Square Footage (Building)
Horseheads, New York	Manufacturing, Engineering, Turnkey Systems, Marketing, Sales, Demonstration, Service, and Administration	80 acres 515,000 sq. ft.
Jiaxing, China	Manufacturing, Engineering, Demonstration, and Administration (Buildings and improvements are owned by the Company; land is under 50-year lease expiring November 2060)	7 acres 223,179 sq. ft
St. Gallen, Switzerland	Manufacturing, Engineering, Turnkey Systems, Marketing, Sales, Demonstration, Service, and Administration	8 acres 162,924 sq. ft.
Nan Tou, Taiwan	Manufacturing, Engineering, Marketing, Sales, Demonstration, Service, and Administration	3 acres 123,204 sq. ft.
Romanshorn, Switzerland	Manufacturing	2 acres 42,324 sq. ft.
Biel, Switzerland	Manufacturing, Engineering, and Turnkey Systems	4 acres 41,500 sq. ft.
Traverse City, Michigan	Manufacturing, Engineering, Marketing, Sales, Service, and Administration	2.4 acres 38,800 sq. ft.
	21	_

### Table of Contents

### Leased Properties:

Location	Type of Facility	Square Footage	Lease Expiration Date
Leicester, England	Manufacturing, Sales, Marketing, Engineering, Turnkey Systems, Demonstration, Service, and Administration	55,000 sq. ft.	3/31/19
Ekrath, Germany			
	Sales, Service, Demonstration and Administration	45,025 sq. ft.	4/1/16
Shanghai, China	Marketing, Engineering, Turnkey Systems, Sales,		
	Service, Demonstration, and Administration	38,820 sq. ft.	5/31/18
Elgin, Illinois	Manufacturing, Sales, Marketing, Engineering, Turnkey Systems, Demonstration, Service, and Administration	34,000 sq. ft.	12/31/17
Kirchentellinsfurt, Germany			
	Production	15,930 sq. ft.	9/30/14
Krefeld, Germany		•	
•	Sales, Service, Demonstration, and Administration	14,402 sq. ft.	3/31/20
Biel, Switzerland	Sales, Marketing, Engineering, Turnkey Systems,		
	Demonstration, Service, and Administration	7,995 sq. ft.	6/30/14
Noisy le Sec, France		•	
	Sales, Service, Engineering, and Administration	7,320 sq. ft.	12/31/19
Bron, France			
	Sales, Storage, and Administration	2,680 sq. ft.	4/1/14
	-	•	

#### ITEM 3. LEGAL PROCEEDINGS

The Company is from time to time involved in routine litigation incidental to its operations. None of the litigation in which we are currently involved, individually or in the aggregate, is anticipated to be material to our financial condition, results of operations, or cash flows.

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### PART II

## ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The following table reflects the highest and lowest values at which our common stock traded in each quarter of the last two years. Our common stock trades on the NASDAQ Global Select Market under the symbol "HDNG". The table also includes dividends per share, by quarter:

			2013					2012		
		,	Values				V	alues		
	High		Low	Div	idends	High	]	Low	Div	idends
Quarter Ended										
March 31,	\$ 13.95	\$	10.00	\$	0.02	\$ 11.29	\$	7.99	\$	0.02
June 30,	14.97		11.91		0.02	11.65		8.20		0.02
September 30,	16.88		13.63		0.02	10.55		8.56		0.02
December 31,	15.68		13.79		0.02	10.92		8.57		0.02

At March 7, 2014, there were 234 shareholders of record of our common stock.

#### **Issuer Purchases of Equity Securities**

The following table provides information about the Company's repurchases of our common stock by month for the quarter ended December 31, 2013:

	Total Number of Shares Purchased	rage Price Paid Per Share
October 1, - October 31, 2013		\$
November 1, - November 30, 2013	4,099	\$ 14.57
December 1, - December 31, 2013		\$

Total 4,099

The above shares repurchased in the quarter ended December 31, 2013 were part of the Company's Incentive Compensation Plan to satisfy tax withholding obligations.

#### Table of Contents

#### **Performance Graph**

The graph below compares the five-year cumulative total return for Hardinge Inc. Common Stock with the comparable returns for the NASDAQ Stock Market (U.S.) Index and a group of 15 peer issuers, and our old peer group of 16 peer issuers. The companies included in our new peer group were selected based on comparability to Hardinge with respect to market capitalization, sales, manufactured products and international presence. Our new peer group includes Altra Holding, Inc., Cohu, Inc., Columbus McKinnon Corporation, Electro Scientific Industries Inc., Flow International Corporation, Global Power Equipment Group Inc., Hurco Companies Inc., Kadant Inc., Nanometrics Inc., Newport Corporation, NN, Inc., Sifco Industries Inc., Transcat Inc., Twin Disc Inc., and Zygo Corporation. Our old peer group included Amtech Systems Inc. in addition to all of the peers listed above. Cumulative total return represents the change in stock price and the amount of dividends received during the indicated period, assuming reinvestment of dividends. The graph assumes an investment of \$100 on December 31, 2008. The stock performance shown in the graph is included in response to SEC requirements and is not intended to forecast or to be indicative of future performance.

#### **COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***

Among Hardinge Inc., the NASDAQ Composite Index, Old Peer Group and New Peer Group

\$100 invested on 12/31/08 in stock or index, including reinvestment of dividends.

Fiscal year ended December 31	2008	2009	2010	2011	2012	2013			
Hardinge Inc.	100.00	136.93	243.06	201.93	251.44	368.16			
NASDAQ Composite	100.00	144.88	170.58	171.30	199.99	283.39			
Old Peer Group	100.00	142.45	229.87	208.52	191.93	263.26			
New Peer Group	100.00	139.61	222.09	207.96	193.49	264.23			
	24								

### Table of Contents

#### ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data is derived from the audited consolidated financial statements of the Company. The data should be read in conjunction with the audited consolidated financial statements, related notes and other information included herein (amounts in thousands except per share data):

	2013		2012	2011	2010		2009
STATEMENT OF OPERATIONS DATA	2013		2012	2011	2010		2007
Sales	\$ 329,459	\$	334,413	\$ 341,573	\$ 257,007	\$	214,071
Cost of sales	236,220		237,576	250,545	195,717		173,275
Gross profit	93,239		96,837	91,028	61,290		40,796
Selling, general and administrative expense	79,533		76,196	73,599	65,650		68,000
(Gain) loss on sale of assets	(62)		80	46	(1,045)		240
Impairment charges <sup>(1)</sup>	6,239				(25)		1,650
Other expense (income)	533		479	786	(560)		556
Operating income (loss)	6,996		20,082	16,597	(2,730)		(29,650)
Interest expense, net	1,064		741	238	336		1,812
Income (loss) from continuing operations before income taxes	5,932		19,341	16,359	(3,066)		(31,462)
Income taxes	1,537		1,486	4,373	2,168		1,847
Income from continuing operations	4,395		17,855	11,986	(5,234)		(33,309)
Income from discontinued operations and gain on disposal, net of tax	5,532						
Net income (loss) <sup>(1)</sup>	\$ 9,927	\$	17,855	\$ 11,986	\$ (5,234)	\$	(33,309)
PER SHARE DATA:							
Weighted average common shares outstanding	11,801		11,557	11,463	11,409		11,372
Basic earnings (loss) per share:							
Continuing operations	\$ 0.37	\$	1.53	\$ 1.03	\$ (0.46)	\$	(2.93)
Discontinued operations and gain on disposal, net of tax	0.47						
Basic earnings (loos) per share	\$ 0.84	\$	1.53	\$ 1.03	\$ (0.46)	\$	(2.93)
Weighted average diluted shares outstanding	11,891		11,596	11,548	11,409		11,372
Diluted earnings (loss) per share:		_	, ==			4	
Continuing operations	\$ 0.37	\$	1.53	\$ 1.02	\$ (0.46)	\$	(2.93)
Discontinued operations and gain on disposal, net of tax	0.46						

Diluted earnings (loss) per share \$ 0.83 \$ 1.53 \$ 1.02 \$ (0.46) \$ (2.93)

Cash dividends declared per share \$ 0.08 \$ 0.08 \$ 0.05 \$ 0.02 \$ 0.025

#### **BALANCE SHEET DATA:**

DIRECT CE CHEET DITTI					
Working capital	\$ 136,875	\$ 128,069	\$ 126,851	\$ 126,669	\$ 129,549
Total assets	343,968	325,654	311,669	274,847	242,204
Total debt	26,635	19,989	21,537	5,044	5,022
Shareholders' equity	203,594	161,207	147,023	157,902	161,530

(1)

2013 results include a non-cash charge of \$6.2 million for impairment of goodwill and other intangible assets. \$5.1 million was related to the impairment in the value of goodwill and the trade name associated with the purchase of Usach, and \$1.1 million was related to the impairment of the Forkardt trade name as a result of the Forkardt Swiss business divestiture. 2009 results include a non-cash charge for impairment of \$1.7 million associated with certain machinery and equipment formerly utilized in the manufacture of non-critical parts in our Elmira, NY facility.

#### **Table of Contents**

#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview. We supply high precision computer controlled metalcutting turning machines, grinding machines, vertical machining centers, and repair parts related to those machines. The Company also engineers and supplies high precision, standard and specialty workholding devices, and other machine tool accessories. We believe our products are known for accuracy, reliability, durability and value. We are geographically diversified with manufacturing facilities in China, France, Germany, Switzerland, Taiwan, the United Kingdom ("U.K.") and the United States ("U.S.") with sales to most industrialized countries. Approximately 67% of our 2013 sales were to customers outside of North America, 68% of our 2013 products sold were manufactured outside of North America, and 66% of our employees were outside of North America.

Our machine products are considered to be capital goods and are part of what has historically been a highly cyclical industry. Our management believes that a key performance indicator is our order level as compared to industry measures of market activity levels.

General economic growth around the world in 2013 was slower than 2012, driven by the decelerating economy in China and uncertainties surrounding European financial and fiscal conditions. The concerns over economic situations negatively impacted our customers' decision for capital spending. Consequently, 2013 order volumes decreased approximately \$25 million from our organic business, offset by orders from the Company's newly acquired businesses.

Metrics on machine tool market activity watched by our management include world machine tool consumption (a proxy for shipments), as reported annually by Gardner Business Media in the World Machine-Tool Output and Consumption Survey and metalcutting machine orders as reported by the Association of Manufacturing Technology ("AMT"), the primary industry group for U.S. machine tool manufacturers. World machine tool consumption data as reported by the World Machine-Tool Output and Consumption Survey showed a decrease in machine tool consumption of 9% in 2013 compared to a decrease of 2.5% in 2012. This report indicates that 2013 consumption in China, the world's largest market, decreased by 12% (in US dollars) after a 1% decrease in 2012. Consumption in Germany, the world's third largest market, saw a 6% increase in consumption as measured in local currency in 2013 compared to no change in 2012. In the United Kingdom, machine tool consumption measured in local currency decreased by 9% in 2013 and increased by 11% in 2012. In the U.S., 2013 machine tool consumption decreased by 9%, as compared to a 19% increase in 2012. In 2013, U.S. orders for metalcutting machine tools reported by the AMT were \$4.9 billion, down when compared to \$5.7 billion reported in 2012. The AMT's statistics are reported on a voluntary basis from member companies. The report includes metalcutting machines of all types and sizes, including segments in which we do not compete.

Other closely followed U.S. market indicators are tracked to determine activity levels in U.S. manufacturing plants that are prospective customers for our products. One such measurement in the U.S. is the Purchasing Managers Index ("PMI"), as reported by the Institute for Supply Management. Another measurement is capacity utilization of U.S. manufacturing plants, as reported by the Federal Reserve Board. Similar information regarding manufacturing activity levels in foreign countries is published by various economic data services in those countries.

Non-machine sales, which include collets, chucks, accessories, repair parts and service revenue account for approximately 28% of overall sales and are an important part of our business due to an installed base of thousands of machines, and the growing needs demanded by specialty workholding applications. In the past, sales of these products and services have not fluctuated on a year-to-year basis as significantly as the sales of our machines have from time to time, but demand for these products and services typically track the direction of the related machine metrics.

#### **Table of Contents**

Other key performance indicators are geographic distribution of net sales ("sales") and net orders ("orders"), gross profit as a percent of sales, income from operations, working capital changes, and debt level trends. In an industry where constant product technology development has led to an average model life of three to five years, effectiveness of technological innovation and development of new products are also key performance indicators.

We are exposed to financial market risk resulting from changes in interest and foreign currency rates. Global economic conditions and related disruptions within the financial markets have also increased our exposure to the possible liquidity and credit risks of our counterparties. We believe we have sufficient liquidity to fund our foreseeable business needs, including cash and cash equivalents, cash flows from operations, and our bank financing arrangements.

We monitor the third-party depository institutions that hold our cash and cash equivalents. Our emphasis is primarily on safety of principal. Our cash and cash equivalents are diversified among counterparties to minimize exposure to any one of these entities.

We are also subject to credit risks relating to the ability of counterparties of hedging transactions to meet their contractual payment obligations. The risks related to creditworthiness and nonperformance has been considered in the fair value measurements of our foreign currency forward exchange contracts.

We also expect that some of our customers and vendors may experience difficulty in maintaining the liquidity required to buy inventory or raw materials. We continue to monitor our customers' financial condition in order to mitigate our accounts receivable collectability risks.

Foreign currency exchange rate changes can be significant to reported results for several reasons. Our primary competitors, particularly for the most technologically advanced products, are now largely manufacturers in Japan, Germany, Switzerland, Korea, and Taiwan which causes the worldwide valuation of their respective currencies to be central to competitive pricing in all of our markets. The major functional currencies of our subsidiaries are the British Pound Sterling ("GBP"), Chinese Renminbi ("CNY"), Euro ("EUR"), New Taiwanese Dollar ("TWD"), and Swiss Franc ("CHF"). Under U.S. generally accepted accounting principles, results of foreign subsidiaries are translated into U.S. Dollars ("USD") at the average exchange rate during the periods presented. Period-to-period changes in the exchange rate between their local currency and the USD may affect comparative data significantly. We also purchase computer controls and other components from suppliers throughout the world, with purchase costs reflecting currency changes.

Below is a summary of the percentage changes for the annual average rates of our functional currencies as compared to their respective USD equivalents:

	2013 compared to 2012	2012 compared to 2011
	increase / (decrease)	increase / (decrease)
CHF	1.2%	(5.7)%
CNY	2.6%	2.4%
EUR	3.3%	(7.6)%
GBP	(1.3)%	(1.2)%
TWD	(0.5)%	(0.7)%

The fluctuations of the foreign currency exchange rates during 2013 resulted in favorable currency translation impact of approximately \$2.3 million on new orders and \$2.9 million on sales, as compared to 2012. The fluctuations of the foreign currency exchange rates during 2012 resulted in unfavorable currency translation impact of approximately \$3.9 million on new orders and \$4.8 million on sales, as compared to 2011.

#### Table of Contents

### **Results of Operations**

#### Comparison of the years ended December 31, 2013 and 2012

The following table summarizes our financial data for 2013 and 2012:

		2013	% of Sales	2012	% of Sales	\$ Change	% Change
				(in thousa			
Sales	\$	329,459	\$	334,413	\$	(4,954)	(1)%
Gross profit		93,239	28.3%	96,837	29.0%	(3,598)	(4)%
Selling, general and administrative expenses		79,533	24.1%	76,196	22.8%	(3,337)	(4)%
Impairment charges		6,239				(6,239)	NM
Other expense, net		471		559		88	16%
Income from operations		6,996	2.1%	20,082	6.0%	(13,086)	(65)%
Interest expense, net		1,064		741		(323)	44%
Income from continuing operations before taxes		5,932		19,341		(13,409)	(69)%
Income taxes							
income taxes		1,537		1,486		(51)	(3)%
Income from continuing operations		4,395	1.3%	17,855	5.3%	(13,460)	(75)%
Income from discontinued operations and gain on disposal of							, ,
operations, net of tax		5,532				5,532	NM
Net income	\$	9,927	3.0% \$	17,855	5.3% \$	ŕ	(44)%
11Ct HEOHE	φ	7,741	3.0 /0 \$	17,055	J.J /0 \$	(1,940)	(44)%

Sales: Sales for 2013 were \$329.5 million, a decrease of \$5.0 million compared to 2012 sales of \$334.4 million. Foreign currency translation had a favorable impact of approximately \$2.9 million when compared to 2012. Sales from the newly acquired businesses contributed \$47.8 million in 2013. Excluding the sales from the newly acquired businesses and the favorable foreign currency impact, sales decreased by \$55.7 million, or 17%, when compared to 2012. The sales reduction was primarily a result of unfavorable market conditions for capital spending on machine tools in our European and Asian markets.

The following table presents 2013 and 2012 sales by region:

	2013		2012		Change	% Change
		(in	thousands)			
Sales to Customers in:						
North America	\$ 109,457	\$	83,547	\$	25,910	31%
Europe	100,126		121,008		(20,882)	(17)%
Asia	119,876		129,858		(9,982)	(8)%
Total	\$ 329,459	\$	334,413	\$	(4,954)	(1)%

The geographic mix of sales as a percentage of total sales is shown in the table below:

			Percentage
	2013	2012	Point Change
Sales to Customers in:			
North America	33.2%	25.0%	8.2 pts.
Europe	30.4%	36.2%	(5.8) pts.
Asia	36.4%	38.8%	(2.4) pts.
Total	100.0%	100.0%	

### Table of Contents

North America sales increased by \$25.9 million or 31% for the year 2013 compared to 2012. Included in the North American results were \$26.8 million of sales from the newly acquired businesses. Excluding those sales, organic sales would have been down by \$0.9 million or 1% when compared with 2012. This organic sales performance had the benefit of a strong machine backlog at the end of 2012 for North American demand.

Europe sales decreased \$20.9 million or 17% for the year 2013 compared to 2012. Included in these sales were \$10.0 million of sales from the newly acquired businesses. 2013 sales to this region were favorably influenced by foreign currency translation of approximately \$1.0 million. Exclusive of the currency impact and sales from acquisitions, Europe sales decreased by \$31.9 million, or 26%, compared to 2012. The decrease is primarily attributable to continued economic uncertainty throughout most of Europe, especially for high end machine tools. In addition, changes made in sales channel strategies for the UK, resulted in providing discounts to a new distribution partner, while at the same time, enabling a \$5.9 million reduction in selling expenses.

Asia sales decreased by \$10.0 million or 8% for the year 2013 compared to 2012. Sales in this region in 2013 were favorably influenced by foreign currency translation of approximately \$1.9 million. Sales from the newly acquired businesses contributed \$11.0 million of sales. Exclusive of the impact of the newly acquired businesses and the impact of currency, organic sales declined by \$22.9 million or 18%, compared to 2012. This decline is primarily as result of a decelerating Chinese economy, in addition to the non-recurrence of \$16.0 million in sales for several large specialty multi-machine orders to the consumer electronics industry in 2012.

Machine sales represented approximately 72% and 78% of sales in 2013 and 2012, respectively. Sales of non-machine products and services, primarily workholding, repair parts, and accessories made up the balance.

*Gross Profit:* Gross profit was \$93.2 million or 28.3% of sales in 2013, compared to \$96.8 million, or 29.0% of sales in 2012. Included in the reported gross profit was \$1.9 million of inventory step-up charges related to the purchase accounting adjustments for the Usach and Forkardt acquisitions. Excluding those charges, gross profit would have been \$95.1 million or 28.9%, which is down by 0.1 points compared to 2012. The decrease in gross profit is primarily attributable to lower volume in our machine business, which resulted in lower factory absorption offset by the increased volume in our workholding and accessories business.

Selling, General and Administrative Expense: Selling, general and administrative ("SG&A") expense for the year 2013 was \$79.5 million, or 24.1% of sales, compared to \$76.2 million, or 22.8% of sales in 2012. The 2013 increase in SG&A included expenses associated with the newly acquired businesses of \$9.7 million in addition to \$2.2 million associated with due diligence and transaction costs for the Forkardt acquisition. Excluding those costs, the organic business reduced expenses by \$8.6 million, of which \$5.9 million is related to the change in our sales distribution in the UK that was previously discussed. Excluding the due diligence and transaction costs, SG&A as a percent of sales would have been 23.5%, or 0.7 points higher than 2012 performance. On an adjusted basis, the increase in SG&A as a percentage of sales for 2012 was primarily driven by reduced sales volume in our machine business.

(Gain) loss on sale of assets: In 2013, we recorded a gain of \$0.1 million on sale of assets. In 2012, the Company reported a loss on sale of assets of \$0.1 million.

Other Expense, net: Other expense was \$0.5 million in 2013 and \$0.6 million in 2012. The expense in both years is primarily related to foreign currency losses.

*Impairment charges:* As part of the company's review of goodwill and other intangible assets under Accounting Standards Codification (ASC) 350, the Company took a non-cash charge of

### Table of Contents

\$5.1 million reducing the value of goodwill and the trade name associated with the purchase of Usach. In addition, in conjunction with the divestiture of the company's Forkardt Swiss business, the Company took a \$1.1 million non-cash charge associated with the Forkardt trade name.

*Income from Operations:* Income from operations in 2013 was \$7.0 million compared to \$20.1 million in 2012. The decrease in income from operations was driven by lower organic sales volume, \$6.2 million in impairment charges, and \$4.1 million in acquisition and inventory step up costs.

Interest Expense, net: Interest expense includes interest incurred on borrowings under our credit facilities, amortization of deferred financing costs associated with these facilities and related commitment fees. Interest expense for 2013 was \$1.1 million compared to \$0.9 million for 2012. The increase in interest expense for 2013 compared to 2012 is mainly attributable our higher average outstanding indebtedness related to the term loan associated with the Forkardt acquisition. Interest income was \$0.1 million in both 2013 and 2012.

*Income from Continuing Operations before taxes:* Income from continuing operations before tax was \$5.9 million in 2013 compared to \$19.3 million in 2012. The decrease in income from continuing operations before tax was driven by lower organic sales volume, \$6.2 million in impairment charges, and \$4.1 million in acquisition and inventory step up costs.

Income Tax Expense: Income tax expense was \$1.5 million in 2013 and 2012. The effective tax rate was 25.9% in 2013 and 7.7% in 2012. Generally, income tax expense represents tax expense on profits in certain of the Company's foreign subsidiaries. The effective tax rate in 2013 was unfavorably influenced by the previously aforementioned impairment charges that did not provide a tax benefit. Excluding the impairment charge, the effective tax rate would have been 14.5%. In addition, in 2012, the Company recorded a \$2.7 million reduction of valuation allowances required on certain deferred tax assets as a result of the acquisition of Usach. Excluding the valuation allowance adjustment, the effective tax rate in 2012 would have been 21.7%

We continually assess all available positive and negative evidence in accordance with ASC Topic 740 to evaluate whether deferred tax assets are realizable. To the extent that it is more likely than not that all or a portion of our deferred tax assets in a particular jurisdiction will not be realized, a valuation allowance is recorded. We currently maintain a valuation allowance against all or a portion of our deferred tax assets in the U.S., Canada, U.K., Germany, and the Netherlands.

*Income from Continuing Operations:* Income from continuing operations in 2013 was \$4.4 million compared with \$17.8 million in 2012. The decrease was a result of lower organic sales volume, \$6.2 million in impairment charges, and \$4.1 million in acquisition and inventory step up costs, in addition to the non-recurrence of the 2012 \$2.7 million tax valuation adjustment.

*Income from Discontinued Operations and Gain on Disposition, net of tax;* On December 31, 2013, we sold our Forkardt Swiss business for CHF 5.6 million, net of cash sold (\$6.3 million equivalent) and recognized a gain of \$4.9 million. Net income associated with the Forkardt Swiss business was \$0.6 million, net of tax, for the year ended December 31, 2013.

*Net Income:* Net income for 2013 was \$9.9 million or 3.0% of sales, compared to \$17.9 million or 5.3% of sales in 2012. Basic earnings per share were \$0.84 for 2013 and \$1.53 for 2012. Diluted earnings per share were \$0.83 for 2013 and \$1.53 for 2012.

### Business Segment Information Comparison of the years ended December 31, 2013 and 2012

In 2013, the Company changed its reportable business segment from one reportable segment to two reportable segments, Metalcutting Machine Solutions and Aftermarket Tooling and Accessories.

### Table of Contents

The Company has recast its disclosures for all periods presented to conform to this segment presentation.

### Metalcutting Machine Solutions Segment (MMS)

	2013		2012	Change	% Change		
		(in	thousands)				
Sales	\$ 278,377	\$	306,328	\$ (27,951)	(9)%		
Segment income	14,850		20,808	(5.958)	(29)%		

MMS sales declined by \$28.0 million or 9% in 2013 when compared with 2012. The primary driver was softer demand for machine tool consumption in Europe and North America. This was partially offset by \$26.0 million of acquired grinding backlog from Usach in December of 2012 that was shipped to customers in 2013.

Segment profitability in 2013 was \$14.9 million, or \$6.0 million below 2012 performance. The primary factor in reduced profitability was lower demand for Swiss and Taiwanese made product which resulted lower utilization of our factories, and lower profitability. The impact of lower utilization was partially offset by income generated by sales from the Usach acquisition.

### Aftermarket Tooling and Accessories Segment (ATA)

	2013		2012	(	Change	% Change
		(in t	housands)			
Sales	\$ 51,553	\$	28,989	\$	22,564	78%
Segment income	5,689		5,128		561	11%

ATA sales were \$51.6 million, an increase of \$22.6 million when compared with 2012. Virtually all of the additional sales were generated from the newly acquired Forkardt business in May of 2013.

Segment profitability in 2013 was \$5.7 million or 11% over prior year. The additional income was driven by the Forkardt sales volume, and was negatively influenced by unfavorable product mix and supply chain disruption for Forkardt Europe as well as productivity investments in the U.S., which resulted in lower than expected profitability.

### **Segment Summary 2013**

	MMS		ATA (in th		Inter Seg Elimina housands)	_	Total
Sales	\$	278,377	\$	51,553		(471)	\$ 329,459
Segment income Unallocated corporate expense Acquisition related costs Acquisition inventory step up charges Impairment charges Interest expense, net Other unallocated expenses		14,850		5,689			20,539 (3,075) (2,154) (1,927) (6,239) (1,064) (148)
Income from continuing operations, before taxes							\$ 5,932

# Table of Contents

# **Segment Summary 2012**

	MMS			ATA	Inter Segment Eliminations			Total	
				(in t	housands)				
Sales	\$	306,328	\$	28,989	\$	(904)	\$	334,413	
Segment income		20,808		5,128				25,936	
Unallocated corporate expense								(5,419)	
Acquisition related costs								(290)	
Interest expense, net								(741)	
Other expense								(145)	
Income from continuing operations, before taxes							\$	19,341	

### Comparison of the years ended December 31, 2012 and 2011

The following table summarizes certain financial data for 2012 and 2011:

	2012	% of Sales	2011	% of Sales	\$ Change	% Change
			(in thousa	nds)		
Sales	\$ 334,413	\$	341,573		(7,160)	(2)%
Gross profit	96,837	29.0%	91,028	26.6%	5,809	6%
Selling, general and administrative						
expenses	76,196	22.8%	73,599	21.5%	2,597	4%
Other expense	559		832		(273)	(33)%
Income from operations	20,082	6.0%	16,597	4.9%	3,485	21%
Interest expense, net	741		238		503	211%
Income before income tax	19,341		16,359		2,982	18%
Income taxes expense (benefit)	1,486		4,373		(2,887)	(66)%
<u>-</u>						
Net income	\$ 17,855	5.3% \$	11,986	3.5%	5,869	49%

*Sales:* Sales for 2012 were \$334.4 million, a decrease of \$7.2 million or 2% compared to 2011 sales of \$341.6 million. Foreign currency translation had an unfavorable impact of approximately \$4.8 million when compared to 2011. Excluding the unfavorable foreign currency impact, sales decreased by \$2.4 million, or 1%, when compared to 2011.

The following table presents 2012 and 2011 sales by region:

	2012	2011	Change	% Change
		(in thousands)		
Sales to Customers in:				

North America	\$ 83,547	\$ 90,000	\$ (6,453)	(7)%
Europe	121,008	104,825	16,183	15%
Asia	129,858	146,748	(16,890)	(12)%
Total	\$ 334,413	\$ 341,573	\$ (7,160)	(2)%

### Table of Contents

The geographic mix of sales as a percentage of total sales is shown in the table below:

			Percentage
	2012	2011	Point Change
Sales to Customers in:			
North America	25.0%	26.3%	(1.3)
Europe	36.2%	30.7%	5.5
Asia	38.8%	43.0%	(4.2)
Total	100.0%	100.0%	

North America sales decreased by \$6.5 million or 7% for the year 2012 compared to 2011. The decrease in North America sales was primarily due to strong sales of grinding machines in 2011 as compared to 2012. Additionally, 2011 sales in North America were driven by exceptionally strong fourth quarter activities as we met our customers' year-end delivery requirements.

Europe sales increased \$16.2 million or 15% for the year 2012 compared to 2011. 2012 sales to this region were unfavorably influenced by foreign currency translation of approximately \$6.6 million. Exclusive of the currency impact, Europe sales increased by \$22.8 million, or 22%, compared to 2011. The increase is primarily attributable to strong demand for machine tools in Germany and the United Kingdom, particularly for our grinding machines.

Asia sales decreased by \$16.9 million or 12% for the year 2012 compared to 2011. Sales in this region in 2012 were favorably influenced by foreign currency translation of approximately \$1.8 million. Exclusive of the impact of currency, Asia sales decreased by \$18.7 million, or 13%, compared to 2011. This 13% decrease was the result of the decelerating economy in China throughout 2012.

Machine sales represented approximately 78% and 77% of sales in 2012 and 2011, respectively. Sales of non-machine products and services, primarily workholding, repair parts, and accessories made up the balance.

*Gross Profit:* Gross profit was \$96.8 million or 29.0% of sales in 2012, compared to \$91.0 million, or 26.6% of sales in 2011. The increase in gross profit and gross margin percentage is attributable to favorable product mix and improved pricing. In addition, lower raw material and component costs experienced in 2012 contributed to the increase in gross profit and gross margin percentage.

Selling, General and Administrative Expense: Selling, general and administrative ("SG&A") expense for the year 2012 was \$76.2 million, or 22.8% of sales, compared to \$73.6 million, or 21.5% of sales in 2011. The 2012 increase in SG&A was attributable to charges of \$0.4 million related to the reorganization of operations in the United Kingdom, \$0.3 million related to the acquisition of Usach, \$0.2 million for environmental remediation costs, and \$0.8 million in higher agent related sales commissions, increased variable selling related costs and inflationary increases. The increase in SG&A as a percentage of sales for 2012 was partially driven by reduced sales volume as well as the aforementioned increased costs.

Loss on sale of assets: In 2012, we recorded a loss of \$0.1 million on sale of assets. In 2011, the loss on sale of assets was not material.

Other expense: Other expense was \$0.6 million and \$0.8 million in 2012 and 2011, respectively. The expense in 2012 and 2011 is primarily related to foreign currency losses.

Income from Operations: Income from operations in 2012 was \$20.1 million compared to \$16.6 million in 2011. The increase in income from operations was driven by higher gross profit in 2012 as compared to 2011. Income from operations in 2012 included charges of \$0.4 million related to the reorganization of operations in the United Kingdom, \$0.3 million related to the acquisition of Usach, and \$0.2 million accrual for environmental remediation costs

### Table of Contents

Interest Expense, net: Interest expense includes interest incurred on borrowings under our credit facilities, amortization of deferred financing costs associated with these facilities and related commitment fees. Interest expense for 2012 was \$0.9 million compared to \$0.3 million for 2011. The increase in interest expense for 2012 compared to 2011 is mainly attributable to the full year 2012 impact of our long term financing entered into in December 2011 as well as our higher average outstanding indebtedness under our working capital facilities. Interest income was \$0.1 million in 2012 and in 2011.

*Income Tax Expense:* Income tax expense in 2012 was \$1.5 million compared to \$4.4 million for 2011. The effective tax rate was 7.7% in 2012 and 26.7% in 2011. Generally, income tax expense represents tax expense on profits in certain of the Company's foreign subsidiaries. The decrease in the income tax expense in 2012 is primarily driven by lower valuation allowances required on certain deferred tax assets as a result of the acquisition of Usach, as well as a change in the mix of earnings by jurisdiction as compared to 2011.

Net Income: Net income for 2012 was \$17.9 million or 5.3% of sales, compared to \$12.0 million or 3.5% of sales in 2011. Basic earnings per share were \$1.53 for 2012 and \$1.03 for 2011. Diluted earnings per share were \$1.53 for 2012 and \$1.02 for 2011.

### Business Segment Information Comparison of the years ended December 31, 2012 and 2011

In 2013, the Company changed its reportable business segment from one reportable segment to two reportable segments, Metalcutting Machine Solutions and Aftermarket Tooling and Accessories. The Company has recast its disclosures for all periods presented to conform to this segment presentation.

### Metalcutting Machine Solutions Segment (MMS)

	2012		2011	(	Change	% Change
		(in t	housands)			
Sales	\$ 306,328	\$	316,062	\$	(9,734)	(3)%
Segment income	20,808		16,904		3,904	23%

MMS sales in 2012 were \$306.3 million, compared with \$316.1 million in 2011. The 3% decline in sales was primarily a result of a decelerating economy in China throughout 2012, partially offset by strengthening in Europe.

Segment income of \$20.8 million was \$3.9 million or 23% improved over 2011. The primary factor was favorable product mix.

#### Aftermarket Tooling and Accessories Segment (ATA)

	2012			2011	C	hange	% Change
			in th	nousands)			
Sales	\$	28,989	\$	27,055	\$	1,934	7%
Segment income		5.128		4,243		885	21%

ATA sales were \$29.0 million in 2012 compared with \$27.1 million in 2011. The 7% increase was primarily in North America as a result of higher demand for our products due to improved economic conditions.

Segment income of \$5.1 million improved by \$0.9 million or 21%. The improvement came primarily from the leverage of higher sales volume.

# Table of Contents

# **Segment Summary 2012**

	MMS			ATA	Inter Segment Eliminations			Total	
			(in thousands)						
Sales	\$	306,328	\$	28,989	\$	(904)	\$	334,413	
Segment income		20,808		5,128				25,936	
Unallocated corporate expense								(5,419)	
Acquisition related costs								(290)	
Interest expense, net								(741)	
Other expense								(145)	
Income from continuing operations, before taxes							\$	19,341	

### **Segment Summary 2011**

	MMS			ATA	Inter Segment Eliminations			Total
			(in thousands)					
Sales	\$	316,062	\$	27,055	\$	(1,544)	\$	341,573
Segment income		16,904		4,243				21,147
Unallocated corporate expense								(4,619)
Interest expense, net								(238)
Other income								69
Income from continuing operations, before tax							\$	16,359

# **Liquidity and Capital Resources**

The Company's principal capital requirements are to fund its operations, including working capital, to purchase and fund improvements to its facilities, machines and equipment, and to fund acquisitions.

At December 31, 2013, cash and cash equivalents were \$34.7 million, compared to \$26.9 million at December 31, 2012. The current ratio at December 31, 2013 was 2.62:1 compared to 2.36:1 at December 31, 2012.

### Table of Contents

Cash Flows from Operating Activities:

The table below shows the changes in cash flows from operating activities by component:

	2013			2012		Change
			(in	thousands)		
Net income	\$	9,927	\$	17,855	\$	(7,928)
Impairment charges		6,239				6,239
Depreciation and amortization		9,560		7,451		2,109
Debt issuance amortization		83		78		5
(Benefit) provision for deferred taxes		(1,140)		(2,601)		1,461
(Gain) loss on sale of assets		(62)		80		(142)
Unrealized intercompany foreign currency transaction (gain) loss		(2,397)		853		(3,250)
Gain on sale of Forkardt Switzerland		(4,890)				(4,890)
Accounts receivable, net		(68)		17,522		(17,590)
Inventories, net		20,259		2,365		17,894
Other assets		1,663		4,486		(2,823)
Accounts payable		(4,083)		(11,538)		7,455
Customer deposits		(899)		(7,876)		6,977
Accrued expenses		(8,373)		(4,781)		(3,592)
Accrued postretirement benefits		9		(455)		464
Net cash provided by operating activities	\$	25,828	\$	23,439	\$	2,389

In 2013, \$25.8 million cash was provided by operating activities. Cash was primarily provided by reduced inventory levels, and net income generation. In 2013, cash was used to reduce accounts payable and accrued expenses which decreased due to slowing business activities as a result of lower order levels. Cash was also used in customer deposits which decreased as customer orders were fulfilled and delivered.

In 2012, \$23.4 million cash was provided by operating activities. Cash was primarily provided by collections on accounts receivables, reduced inventory levels, and releases of restricted cash. In addition, improved year-over-year profit also contributed to the improved cash flow. In 2012, cash was used to reduce accounts payable and accrued expenses which decreased due to slowing business activities as a result of lower order levels. Cash was also used in customer deposits which decreased as customer orders were fulfilled and delivered.

### Cash Used In Investing Activities:

The table below shows the changes in cash flows from investing activities by component:

	2013	2012		(	Change
		(in t	housands)		
Capital expenditures	\$ (3,871)	\$	(7,641)	\$	3,770
Proceeds from sale of assets	179		557		(378)
Acquisitions of businesses, net of cash acquired	(34,250)		(8,768)		(25,482)
Net proceeds from sale of business	6,255				6,255
Net cash used in investing activities	\$ (31,687)	\$	(15,852)	\$	(15,835)

Net cash used in investing activities was \$31.7 million for 2013, compared to \$15.9 million in 2012. During 2013, we used \$34.3 million, net of cash acquired, to fund the acquisition of Forkardt. This investment was partially offset by the \$6.3 million, net of cash sold, generated from the Forkardt Swiss business divestiture. Capital expenditures for 2013 were \$3.9 million compared to \$7.6 million in 2012.

### Table of Contents

Capital expenditures in fiscal 2014 are expected to be in the \$6.0 million to \$7.0 million range for general maintenance capital spending.

Cash (Used in)/ Provided by Financing Activities:

The table below shows the changes in cash flows from financing activities by component:

	2013			2012	(	Change
			(in t	thousands)		
Proceeds from short-term notes payable to bank	\$	47,733	\$	51,626	\$	(3,893)
Repayments of short-term notes payable to bank		(59,025)		(53,537)		(5,488)
Proceeds from long-term debt		33,821		1,268		32,553
Payments on long-term debt		(15,743)		(1,562)		(14,181)
Net proceeds from sale of common stock		8,884				8,884
Dividends paid		(944)		(931)		(13)
Debt issuance fees paid		(687)				(687)
Other financing activities		(299)		(3)		(296)
Net cash provided by (used in) financing activities	\$	13,740	\$	(3,139)	\$	16,879

Cash provided by financing activities was \$13.7 million in 2013, compared to cash used in financing activities of \$3.1 million in 2012. During 2013, the increase in cash provided by financing activities was used to finance the acquisition of Forkardt.

At December 31, 2013 and 2012, total debt outstanding, including notes payable, was \$26.6 million and \$20.0 million, respectively.

#### Credit Facilities and Financing Arrangements:

We maintain financing arrangements with several financial institutions. These financing arrangements are in the form of long term loans, credit facilities, and lines of credit. The credit facilities allow us to borrow up to \$76.6 million at December 31, 2013, of which \$58.0 million can be borrowed for working capital needs. As of December 31, 2013, \$70.0 million was available for borrowing under these arrangements of which \$56.8 million was available for working capital needs. Total consolidated borrowings outstanding were \$26.6 million at December 31, 2013 and \$20.0 million at December 31, 2012. Details of these financing arrangements are discussed below.

### Long-term Debt

In May 2006, Hardinge Taiwan Precision Machinery Limited, an indirectly wholly-owned subsidiary in Taiwan, entered into a mortgage loan with a local bank. The principal amount of the loan is 180.0 million New Taiwanese Dollars ("TWD") (\$6.0 million equivalent). The loan, which matures in June 2016, is secured by real property owned and requires quarterly principal payment in the amount of TWD 4.5 million (\$0.2 million equivalent). The loan interest rate, 1.75% at December 31, 2013 and December 31, 2012, is based on the bank's one year fixed savings rate plus 0.4%. The principal amount outstanding was TWD 45.0 million (\$1.5 million equivalent) at December 31, 2013 and TWD 63.0 million (\$2.2 million equivalent) at December 31, 2012.

In August 2011, Hardinge Precision Machinery (Jiaxing) Company Ltd. ("Hardinge Jiaxing"), an indirectly wholly-owned subsidiary in China, entered into a loan agreement with a local bank. This agreement, which expires in January 2014, provides up to 25.0 million in Chinese Yuan ("CNY") (\$4.1 million equivalent) for plant construction and fixed assets acquisition purposes. The interest rate, 7.38% at December 31, 2013 and December 31, 2012, is the bank base rate plus a 20% mark-up and is subject to adjustment annually. The principal amount outstanding was CNY 9.0 million (\$1.5 million

### Table of Contents

equivalent) at December 31, 2013 and CNY 21.0 million (\$3.4 million equivalent) at December 31, 2012. The remaining outstanding principal of CNY 9.0 million (\$1.5 million equivalent) is due in January 2014.

This loan agreement contains financial covenants pursuant to which the subsidiary is required to continually maintain a ratio of total liabilities to total assets less than 0.65:1.00 and a current ratio of more than 1.0:1.0. In addition, the subsidiary is not allowed to act as a guarantor to any third party. The loan agreement contains customary events of default and acceleration clauses. Additionally, the loan is secured by substantially all the real property and improvements owned by the subsidiary. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

In May 2013, the Company and Hardinge Holdings GmbH, a direct wholly-owned subsidiary, entered into a term loan agreement with a bank pursuant to which the bank provided a five-year \$23.0 million secured term loan facility for the acquisition of Forkardt. The agreement calls for scheduled annual principal repayments of \$1.2 million, \$1.7 million, \$2.1 million, \$2.1 million, and \$2.5 million in 2014, 2015, 2016, 2017, and 2018 respectively. In October 2013, we amended the terms of Term Loan. The amendment reduced mandatory principal payments associated with the sale of our common stock under the Company's stock offering program as described in Footnote 14 from 75% of net proceeds to 25% of net proceeds. This amendment was retroactive for all sales of common stock under this stock offering program. In 2013, the Company made principal payments of \$1.5 million with stock offering proceeds. The interest rate on the term loan is determined from a pricing grid with the London Interbank Offered Rate ("LIBOR") and base rate options based on the Company's leverage ratio and was 2.44% at December 31, 2013. LIBOR is the average interest rate estimated by leading banks in London that they would be charged when borrowing from other banks. The principal amount outstanding at December 31, 2013 was \$10.1 million.

In November 2013, the Company and Hardinge Holdings GmbH entered into a replacement term note agreement with the same bank pursuant to which the bank converted \$10.8 million of the outstanding principal on the term loan to CHF 3.8 million (\$4.1 million equivalent) and EUR 5.0 million (\$6.7 million equivalent) borrowings. The agreement calls for scheduled annual principal repayments in CHF and EUR. The scheduled annual principal repayments in CHF are as follows: CHF 0.4 million (\$0.4 million equivalent) in 2014, CHF 0.6 million (\$0.6 million equivalent) in 2015, and CHF 0.6 million (\$0.7 million equivalent) in 2016. The scheduled annual principal repayments in EUR are as follows: EUR 0.5 million (\$0.7 million equivalent) in 2014, EUR 0.7 million (\$1.0 million equivalent) in 2015, EUR 0.9 million (\$1.2 million equivalent) in 2016 and 2017, and EUR 1.9 million (\$2.6 million equivalent) in 2018. Additionally, the Company is required to pay a portion of the proceeds of the sale of Forkardt Switzerland against the CHF portion of the loan. The Company made a CHF 2.2 million (\$2.4 million equivalent) principal payment in January, 2014, to fulfill this obligation. The interest rate on the CHF and EUR portion of the term loan is determined from a pricing grid with the Swiss franc LIBOR ("CHF LIBOR") or the Euro Interbank Offered Rate ("EURIBOR") and base rate options based on the Company's leverage ratio and was 2.27% and 2.48% at December 31, 2013, respectively. The principal amounts outstanding at December 31, 2013 were CHF 3.7 million (\$4.2 million equivalent), and EUR 4.9 million (\$6.7 million equivalent).

The term loan is secured by (i) liens on all of the Company's U.S. assets (exclusive of real property); (ii) a pledge of 65% of the Company's investment in Holdings GmbH; (iii) a negative pledge on the Company's headquarters in Elmira, New York; (iv) liens on all of the personal property assets of Usach, Forkardt Inc. (Formerly Cherry Acquisition Corporation) and Hardinge Technology Systems Inc., a wholly-owned subsidiary and owner of the real property comprising the Company's world headquarters in Elmira, New York ("Technology"); and (v) negative pledges on the intellectual property of the Revolving Credit Borrowers and Technology.

### Table of Contents

The loan agreement contains financial covenants requiring a minimum fixed charge coverage ratio of not less than 1.15 to 1.00 (tested quarterly on a rolling four-quarter basis), a maximum consolidated total leverage ratio of 3.0 to 1.0 (tested quarterly on a rolling four-quarter basis), and maximum annual consolidated capital expenditures of \$10.0 million. The loan agreement also contains such other representations, affirmative and negative covenants, prepayment provisions and events of default that are customary for these types of transactions. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

In July 2013, Hardinge Holdings GmbH, a direct wholly-owned subsidiary, and Kellenberger & Co. AG, an indirect wholly-owned subsidiary of the Company, entered into a credit facility agreement with a bank whereby the bank made available a CHF 2.6 million (\$2.9 million equivalent) mortgage loan facility. This facility is to be used by Kellenberger and replaces an existing mortgage loan that Kellenberger maintained with the same bank. Interest on the facility accrues at a fixed rate of 2.50% per annum, compared to 2.65% fixed interest rate on the previous mortgage loan. Principal payments of CHF 0.2 million (\$0.2 million equivalent) are due in June and December in each year of the term, with the remaining outstanding balance of principal and accrued interest due in full at the final maturity in December 2016. The principal amount outstanding was CHF 2.4 million (\$2.7 million equivalent) at December 31, 2013. The principal amount outstanding on the previous mortgage loan was CHF 2.7 million (\$3.0 million equivalent) at December 31, 2012.

The terms of the credit facility contains customary representations, affirmative, negative and financial covenants and events of default. The credit facility is secured by a mortgage on the subsidiary's facility in Romanshorn, Switzerland. The facility is subject to a minimum equity covenant requirement whereby the equity of the subsidiary must be at least 35% of the subsidiary's balance sheet total assets. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

#### **Credit Facilities and Other Financing Arrangements**

Foreign Credit Facilities

In December 2012, Hardinge Jiaxing entered into a secured credit facility with a local bank. This facility, which expires in December 2014, provides up to CNY 34.2 million (\$5.6 million equivalent) or its equivalent in other currencies for working capital and letter of credit purposes. Borrowings for working capital purposes are limited to CNY 20.0 million (\$3.3 million equivalent). Borrowings under the credit facility are secured by real property owned by the subsidiary. The interest rate on the credit facility, currently at 6.60%, is based on the basic interest rate as published by the People's Bank of China, plus a 10% mark-up. As of December 31, 2013, there were no borrowings outstanding under this facility.

In July, 2013, Hardinge Machine Tools B.V., Taiwan Branch, an indirectly wholly-owned subsidiary in Taiwan, entered into a new unsecured credit facility. This facility, which expires in June 2014, provides up to \$12.0 million, or its equivalent in other currencies, for working capital and export business purposes. This credit facility charges interest at 1.54% and is subject to change by the lender based on market conditions and carries no commitment fees on unused funds. This facility replaced the \$12.0 million facility entered into in June 2012, which expired on May 30, 2013. There was no principal amount outstanding under this facility at December 31, 2013. The principal amount outstanding at December 31, 2012 was \$9.0 million, which was included in the notes payable to bank on the Consolidated Balance Sheets.

In July 2013, Hardinge Holdings GmbH, a direct wholly-owned subsidiary, and Kellenberger, an indirect wholly-owned subsidiary, entered into a credit facilities agreement with a bank whereby the bank made available a CHF 18.0 million (\$20.2 million equivalent) multi-currency revolving working capital facility. This facility matures in July 2018.

### Table of Contents

The facility is to be used by Hardinge Holdings GmbH and its subsidiaries (the "Holdings Group") for general corporate and working capital purposes, including standby letters of credit and standby letters of guarantee. In addition to Swiss Francs, loan proceeds available under the facility can be drawn upon in Euros, British Pounds Sterling and United States Dollars. Under the terms of the facility, the maximum amount of borrowings available to the Holdings Group (on an aggregate basis) for working capital purposes shall not exceed CHF 8.0 million (\$9.0 million equivalent) or its equivalent in Optional Currencies, as applicable. The interest rate on the borrowings drawn in the form of fixed term advances (excluding Euro-based fixed term advances) is calculated based on the applicable LIBOR. With respect to fixed term advances in Euros, the interest rate on borrowings is calculated based on the applicable EURIBOR, plus an applicable margin, (initially set at 2.25% per annum) that is determined by the bank based on the financial performance of the Holdings Group.

The terms of the credit facilities contain customary representations, affirmative, negative and financial covenants and events of default. The credit facilities are secured by mortgage notes in an aggregate amount of CHF 9.2 million (\$10.2 million equivalent) on two buildings owned by Kellenberger. In addition to the mortgage notes provided by Kellenberger, Holdings serves as a guarantor with respect to this facility. The facility is also subject to a minimum equity covenant requirement whereby the equity of both the Holdings Group and Kellenberger must be at least 35% of the subsidiary's balance sheet total assets. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement

This facility replaces two separate credit facilities that Kellenberger previously maintained with the same Swiss bank. The first facility had provided for borrowing of up to CHF 7.5 million (\$8.2 million equivalent) to be used for guarantees, documentary credit, or margin cover for foreign exchange hedging activity with maximum terms of 12 months. The second facility had provided for borrowings of up to CHF 6.0 million (\$6.6 million equivalent) to be used for working capital purposes as a limit for cash credits in CHF and/or in any other freely convertible foreign currencies. At December 31, 2012 there were no borrowings outstanding under these facilities.

Kellenberger also maintains a credit agreement with another bank. This agreement, entered into in October 2009, provides a credit facility of up to CHF 7.0 million (\$7.8 million equivalent) for guarantees, documentary credit and margin cover for foreign exchange trades and of which up to CHF 3.0 million (\$3.4 million equivalent) is available for working capital purposes. The facility is secured by the subsidiary's certain real property up to CHF 3.0 million (\$3.4 million equivalent). This agreement was amended in August 2010. The amendment increased the total funds available under the facility to CHF 9.0 million (\$9.8 million equivalent), increased the funds available for working capital purposes to CHF \$5.0 million (\$5.5 million equivalent) and increased the secured amounts to CHF 4.0 million (\$4.4 million equivalent). The agreement was again amended in May, 2013 and reverted to the terms in place prior to the August 2010 amendment. The interest rate, currently at LIBOR plus 2.50% for a 90-day borrowing, is determined by the bank based on the prevailing money and capital market conditions and the bank's assessment of the subsidiary. This facility is subject to annual renewal and carries no commitment fees on unused funds. At December 31, 2013 and 2012, there were no borrowings outstanding under this facility.

The above Kellenberger credit facilities are subject to a minimum equity covenant requirement where the minimum equity for the subsidary must be at least 35% of its balance sheet total assets. At December 31, 2013, the Company was in compliance with the required covenant.

Domestic Credit Facilities

In December 2009, we entered into a \$10.0 million revolving credit facility with a bank. This facility was subject to an annual renewal requirement. In December 2011, the Company modified the existing facility and increased the facility from \$10.0 million to \$25.0 million, reduced the interest rate

### Table of Contents

from the daily one-month LIBOR plus 5.00% per annum to daily one-month LIBOR plus 3.50% per annum and extended the maturity date of the facility from March 31, 2012 to March 31, 2013. In December, 2012, we extended the maturity date of the facility to March 31, 2014 and reduced the interest rate from the daily one-month LIBOR plus 3.50% per annum to daily one-month LIBOR plus 2.75% per annum. In May, 2013 the Company, Usach, a direct wholly-owned subsidiary of the Company, and Forkardt, amended and restated the existing \$25.0 million revolving credit agreement. The amendment added Usach and Forkardt as additional borrowers and extended the maturity of the credit facility from March, 2014 to May, 2018. The interest rate on the term loan is determined from a pricing grid with LIBOR and base rate options, based on the Company's leverage ratio and was 2.44% at December 31, 2013.

This credit facility is secured by substantially all of our U.S. assets (exclusive of real property), a negative pledge on our worldwide headquarters in Elmira, NY, and a pledge of 65% of our investment in Hardinge Holdings GmbH. The credit facility is guaranteed by one of our wholly-owned subsidiaries, which is the owner of the real property comprising our world headquarters. The credit facility does not include any financial covenants. There were no borrowings outstanding under this facility at December 31, 2013. The principal amount outstanding under this facility was \$2.5 million at December 31, 2012

We have a \$3.0 million unsecured short-term line of credit from a bank with interest based on the prime rate with a floor of 5.0% and a ceiling of 16.0%. The agreement is negotiated annually, requires no commitment fee and is payable on demand. There were no borrowings outstanding under this line of credit at December 31, 2013 or December 31, 2012.

We maintain a standby letter of credit for potential liabilities pertaining to self-insured workers compensation exposure. The amount of the letter of credit was \$0.9 million at December 31, 2013 and \$1.0 million at December 31, 2012. It expires in March, 2014. In total, we had various outstanding letters of credit totaling \$9.9 million and \$15.6 million at December 31, 2013 and 2012, respectively.

We lease space for some of our manufacturing, sales and service operations with lease terms up to 10 years and use certain office equipment and automobiles under lease agreements expiring at various dates. Rent expense under these leases totaled \$3.4 million, \$3.0 million and \$2.5 million, during the years ended December 31, 2013, 2012, and 2011, respectively.

The following table shows our future commitments in effect as of December 31, 2013:

	2014	20	015	2016		2017		2018	The	reafter	Total
				(i	n tł	ousand	s)				
Long-term debt	\$ 7,850	\$ 4	4,222	\$ 6,270	\$	3,281	\$	5,012	\$		\$ 26,635
Operating lease											
obligations	2,481		1,493	960		550		181		89	5,754
Purchase commitments	19,749										19,749
Standby letters of credit	9,722		144								9,866

We have not included the liabilities for uncertain tax positions in the above table as we cannot make a reliable estimate of the period of cash settlement. We have not included pension obligations in the above table as we cannot make a reliable estimate of the timing of employer contributions. In 2014, we expect to make approximately \$2.6 million contributions to our foreign defined benefit pension plans and \$0.2 million contributions to our domestic supplemental retirement plans. We expect to make no cash contributions to our qualified domestic defined benefit pension plan in 2014.

We believe that the current available funds and credit facilities, along with internally generated funds, will provide sufficient financial resources for ongoing operations throughout 2014.

### Table of Contents

### **Off Balance Sheet Arrangements**

We do not have any off balance sheet arrangements.

#### Market Risk

The following information has been provided in accordance with the Securities and Exchange Commission's requirements for disclosure of exposures to market risk arising from certain market risk sensitive instruments.

Our earnings are affected by changes in short-term interest rates as a result of our floating interest rate debt. If market interest rates on debt subject to floating interest rates were to have increased by 2% over the actual rates paid in that year, interest expense would have increased by \$0.6 million in 2013 and \$0.5 million in 2012. These amounts are determined by considering the impact of hypothetical interest rates on the Company's outstanding borrowings.

Our operations include manufacturing and sales activities in foreign jurisdictions. We currently manufacture our products in China, France, Germany, Switzerland, Taiwan, the United Kingdom, and the United States using production components purchased internationally, and we sell our products in those markets as well as other worldwide markets. Our subsidiaries in China, France, Germany, Switzerland, Taiwan, and the United Kingdom sell products in local currency to customers in those countries. These subsidiaries also transact business in currencies other than their functional currency outside of their home country. As a result of these sales in various currencies and in various countries of the world, our financial results could be significantly affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we distribute our products. Our operating results are exposed to changes in exchange rates between the USD, GBP, CHF, EUR, TWD, CNY and JPY. As a result of having sales, purchases and certain intercompany transactions denominated in currencies other than the functional currencies of our subsidiaries, we are exposed to the effect of currency exchange rate changes on our cash flows, earnings and balance sheet. To mitigate this currency risk, we enter into currency forward exchange contracts to hedge significant non-functional currency denominated transactions for periods consistent with the terms of the underlying transactions. Contracts generally have maturities that do not exceed one year.

### **Discussion of Critical Accounting Policies**

The preparation of our financial statements requires the application of a number of accounting policies which are described in the notes to the financial statements. These policies require the use of assumptions or estimates, which, if interpreted differently under different conditions or circumstances, could result in material changes to the reported results. Following is a discussion of those accounting policies, which were reviewed with our audit committee, and which we feel are most susceptible to such interpretation.

Accounts Receivable. We assess the collectability of our trade accounts receivable using a combination of methods. We review large individual accounts for evidence of circumstances that suggest a collection problem might exist. Such situations include, but are not limited to, the customer's past history of payments, its current financial condition as evidenced by credit ratings, financial statements or other sources, and recent collection activities. We provide a reserve for losses based on current payment trends in the economies where we hold concentrations of receivables and provide a reserve for what we believe to be the most likely risk of collectability. In order to make these allowances, we rely on assumptions regarding economic conditions, equipment resale values, and the likelihood that previous performance will be indicative of future results.

*Inventories.* We use a number of assumptions and estimates in determining the value of our inventory. An allowance is provided for the value of inventory quantities of specific items that are

### Table of Contents

deemed to be excessive based on an annual review of past usage and anticipated future usage. While we feel this is the most appropriate methodology for determining excess quantities, the possibility exists that customers will change their buying habits in the future should their own requirements change. Changes in metalcutting technology can render certain products obsolete or reduce their market value. We continually evaluate changes in technology and adjust our products and inventory carrying values accordingly, either by write-off or by price reductions. Changes in market conditions and realizable selling prices for our machines could reduce the value of our inventory. We continually evaluate the carrying value of our machine inventory against the estimated selling price, less related costs to sell and adjust our inventory carrying values accordingly. However, the possibility exists that a future technological development, currently unanticipated, might affect the marketability of specific products produced by the Company.

We include in the cost of our inventories a component to cover the estimated cost of manufacturing overhead activities associated with production of our products.

We believe that being able to offer immediate delivery on many of our products is critical to our competitive success. Likewise, we believe that maintaining an inventory of service parts, with a particular emphasis on purchased parts, is especially important to support our policy of maintaining serviceability of our products. Consequently, we maintain significant inventories of repair parts on many of our machine models, some of which are no longer in production. Our ability to accurately determine which parts are needed to maintain this serviceability is critical to our success in managing this element of our business.

Goodwill and Intangible Assets. We have acquired other machine tool companies and, in certain instances, the assets of machine tool companies. When doing so, we have estimated the fair value of the assets acquired, and have used traditional models for establishing purchase price based on EBITDA (earnings before interest, taxes, depreciation and amortization) multiples and present value of future cash flows. Consequently, the value of goodwill and purchased intangible assets on our balance sheet has been affected by the use of numerous estimates of the value of assets purchased and of future business opportunity. We review goodwill and indefinite lived intangible assets for impairment at least annually or when indictors of impairment are present.

*Net Deferred Tax Assets.* We regularly review the recent results and projected future results of our operations, as well as other relevant factors, to reconfirm the likelihood that existing deferred tax assets in each tax jurisdiction would be fully recoverable.

Retirement Plans. We sponsor various defined benefit pension plans, defined contribution plans, and one postretirement benefit plan, all as described in Footnote 10 to the Consolidated Financial Statements. The calculation of our plan expenses and liabilities require the use of a number of critical accounting estimates. Changes in the assumptions can result in different plan expense and liability amounts, and actual experience can differ from the assumptions. We believe that the most critical assumptions are the discount rate and the expected rate of return on plan assets.

We annually review the discount rate to be used for retirement plan liabilities. In the U.S., we use bond pricing models based on high grade U.S. corporate bonds constructed to match the projected liability benefit payments. We discounted our future plan liabilities for our U.S. plan using a rate of 5.24% and 4.31% at our plan measurement date of December 31, 2013 and 2012, respectively. We discounted our future plan liabilities for our foreign plans using rates appropriate for each country, which resulted in a blended rate of 2.75% and 2.34% at their measurement dates of December 31, 2013 and 2012, respectively. A change in the discount rate can have a significant effect on retirement plan obligations. For example, a decrease of one percent would increase U.S. pension obligations by approximately \$13.2 million. Conversely, an increase of one percent would decrease U.S. pension obligations by approximately \$11.0 million. A decrease of one percent in the discount rate would

### Table of Contents

increase the Swiss pension obligations by approximately \$14.3 million. Conversely, an increase of one percent would decrease the Swiss pension obligations by approximately \$12.3 million.

A change in the discount rate can also have an effect on retirement plan expense. For example, a decrease of one percent would increase U.S. pension expense by less than \$0.1 million. Conversely, an increase of one percent would decrease U.S. pension expense by approximately \$0.1 million. A decrease of one percent would increase the Swiss pension expense by approximately \$1.2 million. Conversely, an increase of one percent would decrease the Swiss pension expense by approximately \$0.7 million.

The expected rate of return on plan assets varies based on the investment mix of each particular plan and reflects the long-term average rate of return expected on funds invested or to be invested in each pension plan to provide for the benefits included in the pension liability. We review our expected rate of return annually based upon information available to us at that time, including the current level of expected returns on risk free investments (primarily government bonds in each market), the historical level of the risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class was then weighted based on the asset allocation to develop the expected long-term rate of return on assets assumption. For our domestic plans, the expected rate of return during fiscal 2014 is 7.50%, lower by 0.25% from the 7.75% rate used for fiscal 2013. For our foreign plans, we used rates of return appropriate for each country which resulted in a blended expected rate of return of 3.91% for both fiscal 2014 and for fiscal 2013. A change in the expected return on plan assets can also have a significant effect on retirement plan expense. For example, a decrease of one percent would increase U.S. pension expense by approximately \$0.8 million. Conversely, an increase of one percent would decrease U.S. pension expense by approximately \$0.8 million. Conversely, an increase of one percent would decrease the Swiss pension expense by approximately \$0.9 million.

#### **New Accounting Standards**

Refer to Footnote 19 to the consolidated financial statements under Item 8 of this Annual Report on Form 10-K for a discussion of accounting standards we recently adopted or will be required to adopt.

Certain statements in this report, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives and expected operating results, and the assumptions upon which those statements are based, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements generally are identified by the words "believes," "project," "expects," "anticipates," "estimates," "intends," "strategy," "plan," "may," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Accordingly, there can be no assurance that our expectations will be realized. Such statements are based upon information known to management at this time. The Company cautions that such statements necessarily involve uncertainties and risk and deal with matters beyond the Company's ability to control, and in many cases the Company cannot predict what factors would cause actual results to differ materially from those indicated. Among the many factors that could cause actual results to differ from those set forth in the forward-looking statements are fluctuations in the machine tool business cycles, changes in general economic conditions in the U.S. or internationally, the mix of products sold and the profit margins thereon, the relative success of the Company's entry into new product and geographic markets, the Company's ability to manage its operating costs, actions taken by customers such as order cancellations or reduced bookings by customers or distributors, competitors' actions such as price discounting or new product introductions, governmental regulations and environmental matters, chan

### Table of Contents

supplies, the implementation of new technologies and currency fluctuations. Any forward-looking statement should be considered in light of these factors. The Company undertakes no obligation to revise its forward-looking statements if unanticipated events alter their accuracy.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is incorporated herein by reference to the section entitled "Market Risk" in Item 7, Management's Discussion and Analysis of Results of Operations and Financial Condition, of this Form 10-K.

45

#### ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Hardinge Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheets of Hardinge Inc. and Subsidiaries as of December 31, 2013 and 2012, and the related consolidated statements of operations, comprehensive income (loss), shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hardinge Inc. and Subsidiaries at December 31, 2013 and 2012, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2013, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Hardinge Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (1992 framework) and our report dated March 13, 2014 expressed an adverse opinion thereon.

/s/ Ernst & Young LLP

Rochester, New York March 13, 2014

# HARDINGE INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

		cember 31, 2013 In Thousands and Per Sl	Exce	-
Assets				ĺ
Cash and cash equivalents	\$	34,722	\$	26,855
Restricted cash	_	4,124	-	2,634
Accounts receivable, net		57,137		51,871
Inventories, net		114,064		128,240
Other current assets		11,486		12,580
outer current assets		11,100		12,300
Total current assets		221,533		222,180
Property, plant and equipment, net		74,656		71,035
Goodwill		9,864		8,497
Other intangible assets, net		32,063		21,584
Other non-current assets		5,852		2,358
Total non-current assets		122,435		103,474
Total assets	\$	343,968	\$	325,654
Liabilities and shareholders' equity				
Accounts payable	\$	24,418	\$	27,779
Notes payable to bank				11,500
Accrued expenses		26,325		29,027
Customer deposits		15,166		15,720
Accrued income taxes		830		3,952
Deferred income taxes		2,569		2,980
Contingent consideration		7,500		280
Current portion of long-term debt		7,850		2,873
Total current liabilities		84,658		94,111
Long-term debt		18,785		5,616
Pension and postretirement liabilities		28,188		50,312
Deferred income taxes		4,968		3,431
Other liabilities		3,775		10,977
Total non-current liabilities		55 716		70 226
		55,716		70,336
Common stock (\$0.01 par value, 12,472,992 issued)		125		125
Additional paid-in capital		114,951		114,072
Retained earnings		90,937		81,961
Treasury shares		(806)		(9,442)
Accumulated other comprehensive loss		(1,613)		(25,509)

Total shareholders' equity	203,594	161,207	
Total liabilities and shareholders' equity	\$	343,968	\$ 325,654

See accompanying notes to the consolidated financial statements.

# HARDINGE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

		Year Ended December 31,								
		2013		2012		2011				
		(In T	hous	ands Excep	t Pe	r				
		Share Data)								
Sales	\$	329,459	\$	334,413	\$	341,573				
Cost of sales		236,220		237,576		250,545				
		, .		,		/				
Cussamustit		02 220		06 927		01.029				
Gross profit		93,239		96,837		91,028				
Selling, general and administrative expense		79,533		76,196		73,599				
Impairment charge		6,239		70,190		13,399				
Other expense		471		559		832				
Other expense		7/1		339		632				
Income from operations		6,996		20,082		16,597				
Interest expense		1,128		859		339				
Interest income		(64)		(118)		(101)				
Income from continuing operations before income taxes		5,932		19,341		16,359				
Income taxes		1,537		1,486		4,373				
Net income from continuing operations	\$	4,395	\$	17,855	\$	11,986				
ret meome from commany operations	Ψ	1,575	Ψ	17,000	Ψ	11,500				
Income from discontinued operations, net of tax		642								
Gain from disposal of discontinued operation, net of tax		4,890								
1 ,		,								
Net income	\$	9,927	\$	17 055	\$	11.006				
Net income	Ф	9,927	Ф	17,855	Ф	11,986				
Per share data:										
Basic earnings per share:										
Continuing operations	\$	0.37	\$	1.53	\$	1.03				
Discontinued operations		0.06								
Disposal of discontinued operations		0.41								
1										
Pagia garninga nor shara	\$	0.84	\$	1.53	\$	1.03				
Basic earnings per share	Ф	0.84	Φ	1.33	Φ	1.05				

Diluted earnings per share:

Continuing operations	\$ 0.37	\$ 1.53	\$ 1.02
Discontinued operations	0.05		
Disposal of discontinued operations	0.41		
Diluted earnings per share	\$ 0.83	\$ 1.53	\$ 1.02

See accompanying notes to the consolidated financial statements.

# HARDINGE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

	Year Ended December 31,								
		2013		2012		2011			
			(In T	Γhousands	)				
Net income	\$	9,927	\$	17,855	\$	11,986			
Other comprehensive income (loss):									
Foreign currency translation adjustment		1,745		3,803		(1,436)			
Retirement plans related adjustment		23,689		(8,326)		(21,750)			
Unrealized gain (loss) on cash flow hedges		77		651		(533)			
Other comprehensive income (loss) before tax		25,511		(3,872)		(23,719)			
Income tax expense (benefit)		1,615		(496)		(607)			
Other comprehensive income (loss), net of tax		23,896		(3,376)		(23,112)			
Total comprehensive income (loss)	\$	33,823	\$	14,479	\$	(11,126)			

See accompanying notes to the consolidated financial statements.

# HARDINGE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year En	31,	
	2013	2012	2011
	(Ir	n Thousands)	
Operating activities			
Net income	\$ 9,927 \$	3 17,855	11,986
Adjustments to reconcile net income to net cash provided by operating activities:			
Impairment charge	6,239		
Depreciation and amortization	9,560	7,451	7,736
Debt issuance amortization	83	78	124
Benefit for deferred income taxes	(1,140)	(2,601)	(361)
(Gain) loss on sale of assets	(62)	80	46
Unrealized intercompany foreign currency transaction (gain) loss	(2,397)	853	(862)
Gain on disposal of discontinued operations	(4,890)		
Changes in operating assets and liabilities, net of acquisitions:			
Accounts receivable, net	(68)	17,522	(18,589)
Inventories, net	20,259	2,365	(18,123)
Other assets	1,663	4,486	444
Accounts payable	(4,083)	(11,538)	3,990
Customer deposits	(899)	(7,876)	8,469
Accrued expenses	(8,373)	(4,781)	(1,277)
Accrued postretirement benefits	9	(455)	(715)
Net cash provided by (used in) operating activities	25,828	23,439	(7,132)
Investing activities			
Investing activities Capital expenditures	(2.971)	(7.641)	(10.217)
Proceeds from sale of assets	(3,871) 179	(7,641) 557	(19,217) 900
Acquisitions of businesses, net of cash acquired	(34,250)	(8,768)	900
Net proceeds from disposal of business	6,255	(8,708)	
The proceeds from disposal of business	0,233		
Net cash used in investing activities	(31,687)	(15,852)	(18,317)
Financing activities			
Proceeds from short-term notes payable to bank	47,733	51,626	29,987
Repayments of short-term notes payable to bank	(59,025)	(53,537)	(18,299)
Proceeds from long-term debt	33,821	1,268	6,011
Repayments on long-term debt	(15,743)	(1,562)	(614)
Net proceeds from sale of common stock	8,884		
Dividends paid	(944)	(931)	(581)
Debt issuance fees paid	(687)		
Other	(299)	(3)	(41)
Net cash provided by (used in) financing activities	13,740	(3,139)	16,463
Effect of exchange rate changes on cash	(14)	671	(223)
Effect of exchange rate changes on each	(17)	0/1	(223)
Net increase (decrease) in cash	7,867	5,119	(9,209)
Cash and cash equivalents at beginning of year	26,855	21,736	30,945
can and takin equivalents at objining of jour	20,000	21,750	50,515

Cash and cash equivalents at end of year

\$ 34,722 \$ 26,855 \$ 21,736

See accompanying notes to the consolidated financial statements.

50

# HARDINGE INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

		nmon tock		dditional Paid-in Capital		etained arnings		reasury Stock		Other mprehensive Income (Loss)	Sha	Total areholders' Equity
						,		usands)				
Balance at December 31, 2010	\$	125	\$	114,183	\$	53,637	\$	(11,022)	\$	979	\$	157,902
Net income						11.006						11 007
- 100						11,986				(02.110)		11,986
Other comprehensive loss, net of tax Dividends declared						(582)				(23,112)		(23,112) (582)
Shares issued pursuant to long-term incentive plan				(497)				497				
Shares forfeited pursuant to long-term incentive plan Amortization (long-term incentive				47				(47)				
plan)				776								776
Net issuance of treasury stock				(140)				193				53
Balance at December 31, 2011	\$	125	\$	114,369	\$	65 041	\$	(10 379)	\$	(22,133)	\$	147,023
2441100 40 2000111201 02, 2022	4	120	Ψ	11 1,000	Ψ.	00,011	Ψ	(10,012)	Ψ	(22,100)	Ψ	217,020
Net income						17,855						17,855
Other comprehensive loss, net of tax										(3,376)		(3,376)
Dividends declared						(935)						(935)
Shares issued pursuant to long-term incentive plan				(843)				843				
Amortization (long-term incentive												
plan)				662				0.4				662
Net issuance of treasury stock				(116)				94				(22)
Balance at December 31, 2012	\$	125	\$	114,072	\$	·	\$	(9,442)	\$	(25,509)	\$	161,207
Net income						9,927						9,927
Other comprehensive income, net of tax										23,896		23,896
Dividends declared						(951)						(951)
Shares issued pursuant to long-term												
incentive plan				(530)				530				
Common shares issued				838				8,040				8,878
Amortization (long-term incentive				CO.1								(21
plan)				621				66				621 16
Net issuance of treasury stock				(50)				00				10
Balance at December 31, 2013	\$	125	\$	114,951	\$	90,937	\$	(806)	\$	(1,613)	\$	203,594

See accompanying notes to the consolidated financial statements.

51

#### HARDINGE INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 1. Significant Accounting Policies

#### **Nature of Business**

Hardinge Inc. ("Hardinge", "we", "us" or "the Company") is a machine tool manufacturer, which designs and manufactures computer-numerically controlled cutting lathes, machining centers, grinding machines, collets, chucks, index fixtures and other industrial products. We sell our products to customers in North America, Europe and Asia. A substantial portion of our sales are to small and medium-sized independent job shops, which in turn sell machined parts to their industrial customers. Industries directly and indirectly served by the Company include: aerospace, automotive, communications, computer, construction equipment, defense, energy, farm equipment, medical equipment, recreational equipment and transportation.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to the current-year presentation.

### **Use of Estimates**

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### **Cash Equivalents**

Cash equivalents are highly liquid financial instruments with an original maturity of three months or less at the date of purchase.

#### **Restricted Cash**

Occasionally, we are required to maintain cash deposits with certain banks with respect to contractual obligations as collateral for customer deposits or foreign exchange forward contracts. Additionally, restricted cash includes amounts due under mandatory principal reduction provisions associated with certain term debt agreements. As of December 31, 2013 and 2012, the amount of restricted cash was approximately \$4.1 million and \$2.6 million, respectively.

### **Accounts Receivable**

We perform periodic credit evaluations of the financial condition of our customers. No collateral is required for sales made on open account terms. Letters of credit from major banks back the majority of sales in the Asian region. Concentrations of credit risk with respect to accounts receivable are generally limited due to the large number of customers comprising our customer base. We consider

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **DECEMBER 31, 2013**

### 1. Significant Accounting Policies (Continued)

trade accounts receivable to be past due when in excess of 30 days past terms, and charge off uncollectible balances when all collection efforts have been exhausted.

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The allowance for doubtful accounts was \$1.2 million and \$2.3 million at December 31, 2013 and 2012, respectively. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances would result in additional expense to the Company.

#### Other Current Assets

Other current assets consist of prepaid insurance, prepaid real estate taxes, prepaid software license agreements, prepaid income taxes and deposits on certain inventory purchases. When applicable, prepayments are expensed on a straight-line basis over the corresponding life of the underlying asset.

#### **Inventories**

Inventories are stated at the lower of cost (computed in accordance with the first-in, first-out method) or market. Elements of cost include raw materials, purchased components, labor and overhead.

We assess the valuation of our inventories and reduce the carrying value of those inventories that are obsolete or in excess of our forecasted usage to their estimated net realizable value. We estimate the net realizable value of such inventories based on analyses and assumptions including, but not limited to, historical usage, future demand and market requirements. We also review the carrying value of our inventory compared to the estimated selling price less costs to sell and adjust our inventory carrying value accordingly. Reductions to the carrying value of inventories are recorded in cost of goods sold. If future demand for our products is less favorable than our forecasts, inventories may need to be reduced, which would result in additional expense.

#### **Property, Plant and Equipment**

Property, plant and equipment are recorded at cost. Major additions, renewals or improvements that extend the useful lives of assets are capitalized. Maintenance and repairs are expensed to operations as incurred. Depreciation expense is computed using the straight-line and accelerated methods, generally over the following estimated useful lives of the assets:

Buildings	40 years
Machinery	12 years
Patterns, tools, jigs and furniture and fixtures	10 years
Office and computer equipment	5 years
Goodwill and Intangible Assets	

In accordance with Financial Accounting Standards Board ("FASB") Accounting Standard Update ("ASU") Topic 350, Intangibles Goodwill and Other ("ASC 350"), goodwill and intangible assets with

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **DECEMBER 31, 2013**

### 1. Significant Accounting Policies (Continued)

indefinite lives are not amortized but are tested for impairment annually or when events indicate that an impairment could exist. Goodwill impairment is deemed to exist if the carrying value of a reporting unit exceeds its estimated fair value. Our reporting units are determined based upon whether discrete financial information is available and reviewed regularly, whether those units constitute a business, and the extent of economic similarities between those reporting units for purposes of aggregation. Our reporting units identified under ASC 350-20-35-33 are at the component level, or one level below the reporting segment level as defined under ASC 280-10-50-10 "Segment Reporting Disclosure." We have three reporting units.

Goodwill is evaluated for potential impairment by assessing a range of qualitative factors including, but not limited to, macroeconomic conditions, industry conditions, the competitive environment, changes in the market for our products and services, regulatory and political developments, entity specific factors such as strategy and changes in key personnel and overall financial performance. If, after completing this assessment, it is determined that it is more likely than not that the fair value of a reporting unit is less than its carrying value, we proceed to a two-step impairment test.

In accordance with ASC 350-20-35-3, the measurement of impairment of goodwill consists of two steps. In the first step, we compare the fair value of each reporting unit to its carrying value. As part of the impairment analysis, we determine the fair value of each of its reporting units with goodwill using the income approach and market approach. If the carrying value of the reporting unit exceeds its fair value, we proceed to the second step of the analysis to determine the amount of the impairment.

Intangible assets with indefinite lives are assessed for impairment using an income approach if the carrying value of the indefinite lived intangible asset exceeds its fair value. An impairment charge is recognized for such excess.

Future impairment indicators, such as declines in forecasted cash flows, may cause additional significant impairment charges. Impairment charges could be based on such factors as our stock price, forecasted cash flows, assumptions used, control premiums or other variables.

### Impairment of Long-Lived Assets

We review our long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. To assess whether impairment exists, we use undiscounted cash flows and measure any impairment loss using discounted cash flows. Assets to be held for sale are reported at the lower of their carrying amount or fair value less costs to sell and are no longer depreciated.

### **Accrued Expenses**

Accrued Expenses include \$15.3 million and \$16.6 million in compensation related expenses at December 31, 2013 and 2012, respectively.

### **Income Taxes**

Deferred income tax assets and liabilities are recognized for the income tax consequences attributable to operating loss carryforwards, tax credit carryforwards, and differences between the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

### 1. Significant Accounting Policies (Continued)

financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred income tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which temporary differences are expected to be reversed.

A valuation allowance is established when it is more likely than not that all or a portion of deferred tax assets are not expected to be realized. The Company assesses all available positive and negative evidence to determine whether a valuation allowance is needed. Positive and negative evidence to be considered includes scheduled reversals of deferred tax liabilities, projected future taxable income, tax-planning strategies, and results of recent operations. Supporting a conclusion that a valuation allowance is not necessary is difficult when there is negative evidence such as cumulative losses in recent years.

We maintain a full valuation allowance on the tax benefits of our U.S. net deferred tax assets and we expect to continue to record a full valuation allowance on future tax benefits until an appropriate level of profitability in the U.S. is sustained. We also maintain a valuation allowance on our U.K., German, Dutch, and Canadian deferred tax assets related to tax loss carryforwards in those jurisdictions, as well as all other deferred tax assets of those entities.

The calculation of our tax liabilities requires significant judgment, the use of estimates and the interpretation and application of complex tax laws. Our provision for income taxes reflects a combination of income earned and taxed in the U.S. and the various states, as well as federal and provincial jurisdictions in Switzerland, U.K., Canada, Germany, France, the Netherlands, China and Taiwan. Jurisdictional tax law changes, increases or decreases in permanent differences between book and tax items, accruals or adjustments of accruals for tax contingencies or valuation allowances, and the change in the mix of earnings from these taxing jurisdictions all affect the overall effective tax rate.

The Company accounts for uncertain tax positions using a more likely than not recognition threshold in accordance with ASC 740. The evaluation of uncertain tax positions is based on factors including, but not limited to, changes in tax law, the measurement of tax positions taken or expected to be taken in tax returns, the effective settlement of matters subject to audit, new audit activity and changes in facts or circumstances related to a tax position. Interest and penalties related to uncertain tax positions are included as a component of income tax expense.

### **Revenue Recognition**

Revenue from product sales is generally recognized upon shipment, provided persuasive evidence of an arrangement exists, the sales price is fixed or determinable, collectability is reasonably assured, and the title and risk of loss have passed to the customer. Sales are recorded net of discounts, customer sales incentives and returns. Discounts and customer sales incentives are typically negotiated as part of the sales terms at the time of sale and are recorded as a reduction of revenue. The Company does not routinely permit customers to return machines. In the rare case that a machine return is permitted, a restocking fee is typically charged. Returns of spare parts and workholding products are limited to a period of 90 days subsequent to purchase, excluding special orders which are not eligible for return. An estimate of returns, which is not significant, is recorded as a reduction of revenue and is based on historical experience. Transfer of ownership and risk of loss are generally not contingent upon contractual customer acceptance. Prior to shipment, each machine is tested to ensure the machine's

### HARDINGE INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **DECEMBER 31, 2013**

### 1. Significant Accounting Policies (Continued)

compliance with standard operating specifications as listed in our promotional literature. On an exception basis, where larger multiple machine installations are delivered which require run-offs and customer acceptance at their facility, revenue is recognized in the period of customer acceptance.

#### Sales Tax/VAT

We collect and remit taxes assessed by different governmental authorities that are both imposed on and concurrent with revenue producing transactions between the Company and its customers. These taxes may include sales, use and value-added taxes. We report the collection of these taxes on a net basis (excluded from revenues).

### **Shipping and Handling Costs**

Shipping and handling costs are recorded as part of cost of goods sold.

### Warranties

We offer warranties for our products. The specific terms and conditions of those warranties vary depending upon the product sold and the country in which we sold the product. We generally provide a basic limited warranty for a period of one to two years. We estimate the costs that may be incurred under our basic limited warranty, based largely upon actual warranty repair cost history and record a liability for such costs when that product revenue is recognized. The resulting accrual balance is reviewed during the year. Factors that affect our warranty liability include the number of installed units, historical and anticipated rates of warranty claims, and cost per claim.

We also sell extended warranties for some of our products. These extended warranties usually cover a 12-24 month period that begins after the basic warranty expires. Revenue from extended warranties are deferred and recognized on a straight-line basis across the term of the warranty contract.

These liabilities are reported in accrued expenses on our Consolidated Balance Sheets.

### **Research and Development Costs**

The costs associated with research and development programs for new products and significant product improvements are expensed as incurred as a component of cost of goods sold. Research and development expenses totaled \$12.5 million, \$12.3 million and \$12.7 million in 2013, 2012 and 2011, respectively.

### Foreign Currency Translation and Re-measurement

The functional currency of our foreign subsidiaries is their local currency. Net assets are translated at month end exchange rates while income, expense and cash flow items are translated at average exchange rates for the applicable period. Translation adjustments are recorded within accumulated other comprehensive income (loss). Gains and losses resulting from foreign currency denominated transactions are included as a component of other income and expense in our Consolidated Statement of Operations.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **DECEMBER 31, 2013**

### 1. Significant Accounting Policies (Continued)

#### **Fair Value of Financial Instruments**

Financial instruments consist primarily of cash and cash equivalents, accounts receivable, notes receivable, accounts payable, notes payable, long-term debt and foreign currency forwards. See Footnote 11 for additional disclosure.

#### **Derivative Financial Instruments**

As a multinational company, we are exposed to market risk from changes in foreign currency exchange rates that could affect our results of operations and financial condition. To manage this risk, we enter into derivative instruments namely in the form of foreign currency forwards. Our derivative instruments are held to hedge economic exposures, such as fluctuations in foreign currency exchange rates on balance sheet exposures of both trade and intercompany assets and liabilities. We hedge this exposure with contracts settling in less than a year. These derivatives do not qualify for hedge accounting treatment. Gains or losses resulting from the changes in the fair value of these hedging contracts are recognized immediately in earnings. We have some forward contracts to hedge certain customer orders and vendor firm commitments. These contracts which are for less than two years have maturity dates in alignment with our contractual payment requirements. These derivatives qualify for hedge accounting treatment and are designated as cash flow hedges. Unrealized gains or losses resulting from the changes in the fair value of these hedging contracts are charged to other comprehensive income (loss). Gains or losses on any ineffective portion of the contracts are recognized in earnings.

### **Stock-Based Compensation**

We account for stock-based compensation based on the estimated fair value of the award as of the grant date and recognize as expense the value of the award over the requisite service period.

### **Earnings Per Share**

We calculate earnings per share using the two-class method. Basic earnings per common share is computed by dividing net income (loss) available to common shareholders by the weighted average number of common shares outstanding for the period. Net income (loss) available to common shareholders represents net income (loss) reduced by the allocation of earnings to participating securities. Losses are not allocated to participating securities. Diluted earnings per common share are calculated by adjusting the weighted average outstanding shares to assume conversion of all potentially dilutive stock options.

Unvested stock-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and are included in the earnings allocation in the earnings per share calculation under the two-class method. Recipients of restricted stock issued prior to 2011 are entitled to receive non-forfeitable dividends during the vesting period, therefore, meeting the definition of a participating security.

### HARDINGE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### **DECEMBER 31, 2013**

### 2. Acquisitions

### **Acquisition of Forkardt**

On May 9, 2013, Forkardt, Inc. ("Forkardt", formerly Cherry Acquisition Corporation) and Hardinge Holdings GmbH, direct wholly owned subsidiaries of the Company, and Hardinge GmbH, an indirect wholly owned subsidiary of the Company, acquired the Forkardt operations from Illinois Tool Works for \$34.3 million, net of cash acquired. The acquisition of Forkardt will strengthen and expand our leadership position in specialty workholding solutions around the world. The acquisition, which was funded through \$24.3 million in bank debt and \$10.0 million in cash, has been included in the Aftermarket Tooling and Accessories business segment. Forkardt is a leading global provider of high-precision, specialty workholding devices with headquarters in Traverse City, Michigan. Forkardt has operations in the U.S., France, Germany, and Switzerland. The results of operations of Forkardt have been included in the consolidated financial statements from the date of acquisition. For the year ended December 31, 2013, we recognized \$27.8 million in sales and net income of \$0.6 million related to Forkardt which includes \$1.0 million of inventory step up charges associated with acquisition purchase accounting. These amounts include sales of \$6.1 million and net income of \$0.6 million associated with the Forkardt Swiss business which was divested on December 31, 2013. Results associated with the Forkardt Swiss business have been reported as discontinued operations in the Consolidated Statement of Operations. We expensed acquisition related costs of \$2.2 million for the year ended December 31, 2013 and reported them in selling, general and administration expenses in the Consolidated Statements of Operations.

The purchase price has been preliminarily allocated to the assets acquired and liabilities assumed based on their fair values. The identifiable intangible assets acquired, which primarily consist of customer relationships of \$4.3 million, trade name of \$5.3 million and technical know-how of \$5.0 million, were valued using an income approach. The weighted average life of the acquired identifiable intangible assets subject to amortization was estimated at 17.3 years at the time of acquisition. The excess purchase price over the fair value of the assets acquired and the liabilities assumed was recorded as goodwill, of which \$0.4 million is deductible for tax purposes. At December 31, 2013, the purchase price allocation is preliminary, pending the finalization of the working capital adjustments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 2. Acquisitions (Continued)

The preliminary allocation of purchase price to the assets acquired and liabilities assumed is as follows:

	Ma	y 9, 2013
	(in t	housands)
Assets Acquired		
Accounts receivable	\$	5,521
Inventory		5,357
Other current assets		1,180
Property, plant and equipment		6,271
Other non-current assets		105
Trade name, customer list, and other intangible assets		14,614
Total assets acquired		33,048
Liabilities Assumed		
Accounts payable and other current liabilities		3,342
Other non-current liabilities		1,134
Net assets acquired		28,572
Total purchase price		34,250
•		ŕ
Goodwill	\$	5,678

## Disposal of Forkardt, Switzerland operations

On December 31, 2013, the Company divested of its Forkardt operations in Switzerland for CHF 5.6 million, net of cash sold (\$6.3 million equivalent). The sale is subject to working capital adjustments. The Forkardt Swiss business had net assets of \$1.2 million as of the sale date. Income from discontinued operations includes income before tax of \$0.8 million (tax expense of \$0.2 million) and a gain from the sale of the discontinued operations of \$4.9 million (with no tax expense).

## Supplemental Pro Forma Information

The following table illustrates the unaudited pro forma effect on the Company's consolidated operating results as if the Forkardt acquisition and related financing occurred on January 1, 2012.

Year Ended December 31, 2013 2012 (in thousands)

Sales	\$ 342,919	\$ 371,176
Net income from continuing operations	7,909	18,956
Diluted earnings per share from continuing operations	\$ 0.66	\$ 1.62

The above unaudited pro forma financial information is presented for informational purposes only and does not purport to represent what our results of operations would have been had we completed the acquisition on the date assumed, nor is it necessarily indicative of the results that may be expected in future periods. Pro forma adjustments exclude cost savings from any synergies resulting from the acquisition.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

#### 2. Acquisitions (Continued)

#### Acquisition of Usach Technologies, Inc.

On December 20, 2012, the Company acquired 100% of the issued and outstanding capital stock of Usach Technologies, Inc. ("Usach"), an Illinois based manufacturer of high precision grinding machines and systems, for \$18.3 million. The acquisition of Usach is included in the Company's Metalcutting Machine Solutions business segment. The purchase price was comprised of \$11.3 million in cash and an earn-out provision valued at \$7.5 million. The earn-out is based on the future economic performance of Usach as measured against certain minimum thresholds of earnings from operations before interest, taxes, depreciation and amortization through 2015. The maximum contractual earn-out is \$7.5 million. The contingent liability associated with the earn-out is recorded in other liabilities on the Consolidated Balance Sheets. The results of operations of Usach have been included in the consolidated financial statements from the date of acquisition. We expensed acquisition related costs of \$0.3 million in 2012 and recorded it in selling, general and administrative expense in the Consolidated Statements of Operations. The acquisition of Usach is not considered significant to the Company's consolidated financial position and results of operations.

The purchase price has been assigned to the assets acquired and the liabilities assumed based on their fair values. The identifiable intangible assets acquired, which primarily consist of customer relationships, trade name and technical know-how, were valued using an income approach. The weighted average life of the identifiable intangible assets acquired was estimated at 16.4 years at the time of acquisition. The excess purchase price over the fair value of the assets acquired and the liabilities assumed was recorded as goodwill, which is not deductable for tax purposes. As of December 31, 2013, the Company has finalized the purchase price allocation.

The final allocation of purchase price to the assets acquired and liabilities assumed is as follows:

	Decem	ber 20, 2012
	(in t	housands)
Assets Acquired		
Cash and cash equivalents	\$	2,482
Accounts receivable, net		2,514
Inventory, net		5,167
Other current assets		788
Property, plant and equipment		62
Trade name, customer list, and other intangible assets		9,400
		20.412
Total assets acquired		20,413
Liabilities Assumed		
Accounts payable and other current liabilities		6,807
Other non-current liabilities		3,513
Net assets acquired		10,093
Purchase price, including cash received		18,750
Goodwill	\$	8,657

## Table of Contents

# HARDINGE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 3. Net Inventories

Net inventories are stated at the lower of cost (computed in accordance with the first-in, first-out method) or market. Elements of the cost include materials, labor and overhead.

Net inventories consist of the following:

	December 31, 2013		cember 31, 2012	
	(in thousands)			
Finished products	\$ 53,427	\$	56,596	
Work-in-process	28,591		32,708	
Raw materials and purchased components	32,046		38,936	
Inventories, net	\$ 114,064	\$	128,240	

# 4. Property, Plant and Equipment

Property, plant and equipment consist of the following:

	December 31,			
		2013		2012
		(in thou	ısan	ds)
Land, buildings and improvements	\$	85,849	\$	83,032
Machinery, equipment and fixtures		79,597		73,169
Office furniture, equipment and vehicles		18,116		18,058
Construction in progress		217		325
		183,779		174,584
Accumulated depreciation		(109,123)		(103,549)
Property, plant and equipment, net	\$	74,656	\$	71,035

Depreciation expense was \$7.4 million, \$6.0 million, and \$6.1 million for 2013, 2012 and 2011, respectively.

## 5. Goodwill and Intangible Assets

The Company has two reportable business segments, Metalcutting Machine Solutions (MMS) and Aftermarket Tooling and Accessories (ATA).

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

# 5. Goodwill and Intangible Assets (Continued)

Detail and activity of goodwill by segment is presented below:

	N	MMS		ATA		Total
		(in thousand		ousands)		
Balance at December 31, 2011	\$		\$		\$	
Acquisition of Usach		8,497				8,497
Balance at December 31, 2012		8,497				8,497
Acquisition of Forkardt				5,678		5,678
Impairment loss		(3,809)				(3,809)
Disposal of Forkardt Switzerland				(662)		(662)
Other adjustments		160				160
Balance at December 31, 2013	\$	4,848	\$	5,016	\$	9,864

The gross carrying value of goodwill for the years ended December 31, 2013 and 2012 was \$38.1 million and \$32.3 million, respectively. Accumulated impairment losses were \$27.6 million and \$23.8 million, respectively.

The major components of intangible assets other than goodwill are as follows:

	December 31, 2013			mber 31, 2012
		(in thou	isands)	
Gross amortizable intangible assets:				
Land rights	\$	2,865	\$	2,784
Patents		3,030		3,006
Technical know-how, customer list, and other		21,375		12,152
Total gross amortizable intangible assets		27,270		17,942
Accumulated amortization:				
Land rights		(177)		(116)
Patents		(2,884)		(2,807)
Technical know-how, customer list, and other		(5,220)		(3,870)
Total accumulated amortization		(8,281)		(6,793)
Amortizable intangible assets, net		18,989		11,149

Indefinite lived intangible assets:

Assets associated with Bridgeport acquisition <sup>(1)</sup>	7,354	7,595
Usach trade name <sup>(2)</sup>	1,550	2,840
Forkardt trade name <sup>(3)</sup>	4,170	
	13,074	10,435
Intangible assets other than goodwill, net	\$ 32,063	\$ 21,584

(1)

Represents the aggregate value of the trade name, trademarks and copyrights associated with the former worldwide operations of Bridgeport. We use the Bridgeport brand name on all of

62

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 5. Goodwill and Intangible Assets (Continued)

our machining center lines. After consideration of legal, regulatory, contractual, competitive, economic and other factors, the asset has been determined to have an indefinite useful life.

Represents the value of the trade name associated with Usach which the Company acquired in 2012. We use the Usach trade name on all of the grinding machines and grinding systems manufactured by Usach. After consideration of legal, regulatory, contractual, competitive, economic and other factors, the asset has been determined to have an indefinite useful life.

Represents the value of the trade name associated with Forkardt which the Company acquired in 2013. We use the Forkardt trade name on all of the products manufactured by Forkardt. After consideration of legal, regulatory, contractual, competitive, economic and other factors, the asset has been determined to have an indefinite useful life.

Amortization expense related to these amortizable intangible assets was \$1.5 million for 2013 and \$0.8 million for 2012 and 2011 respectively. The aggregated amortization expense on existing intangible assets for each of the next five years is approximately \$1.7 million, \$1.1 million, \$1.1 million, \$1.1 million, \$1.1 million, \$1.2 million, \$1.1 million, \$1.2 million, \$1.3 million, \$1.3 million, \$1.4 million, \$1.5 milli

As of December 31, the remaining weighted average amortization period of our amortizable intangible assets are as follows:

	2013	2012
	(in ye	ears)
Land rights	46.9	47.9
Patents	2.8	3.0
Technical know-how, customer list, and other	15.4	14.7

Total weighted average amortization period 19.7 23.1

As part of the annual impairment test as of December 31, 2013, the fair values of the Company's reporting units for goodwill impairment testing were estimated using the expected present value of future cash flows, recent industry transaction multiples and using estimates, judgments and assumptions that management believed were appropriate in the circumstances. The estimates and judgments used in the assessment included multiples of EBITDA, the weighted average cost of capital and the terminal growth rate. The Company performed a Step 1 analysis for each of the reporting units having a goodwill balance. For the Company's Usach reporting unit, which is part of the Company's MMS business segment and had a goodwill balance of \$8.7 million, it was determined that its carrying value exceeded its fair value. As a result a step 2 analysis was performed and an impairment charge of \$3.8 million was recognized in the impairment charge caption in the Consolidated Statement of Operations for the year ended December 31, 2013. The Company performed further analysis of the reporting units' long-lived assets and determined that impairments of these assets were not present.

The Company's ATA reporting unit has a goodwill balance of \$5.0 million as of December 31, 2013. The Company performed a Step 1 analysis for the reporting unit and determined its carrying value was less than its fair value.

The Company also performed an annual impairment test of its indefinite lived intangible assets as of December 31, 2013. The fair value of the indefinite lived intangible assets were calculated using a discounted cash flow analysis. As a result of this impairment test, it was determined that the fair value

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 5. Goodwill and Intangible Assets (Continued)

of the Company's Usach trade name and Forkardt's trade name were less than their carrying values resulting in impairment charges of \$1.3 million and \$1.1 million, respectively, which were recognized in the impairment charge caption in the Consolidated Statement of Operations for the year ended December 31, 2013.

See Footnote 11 for a discussion of the fair value measures used in determining these impairment charges.

## 6. Financing Arrangements

We maintain financing arrangements with several financial institutions. These financing arrangements are in the form of long term loans, credit facilities, and lines of credit. The credit facilities allow us to borrow up to \$76.6 million at December 31, 2013, of which \$58.0 million can be borrowed for working capital needs. As of December 31, 2013, \$70.0 million was available for borrowing under these arrangements of which \$56.8 million was available for working capital needs. Total consolidated borrowings outstanding were \$26.6 million at December 31, 2013 and \$20.0 million at December 31, 2012. Details of these financing arrangements are discussed below.

#### Long-term Debt

Long-term debt consists of:

	December 31,			31,
		2013		2012
		(in thou	san	ds)
Mortgage loans	\$	4,191	\$	5,119
Construction loan		1,486		3,370
Term loan		20,958		
Total long-term debt		26,635		8,489
Current portion		(7,850)		(2,873)
Total long-term debt, less current portion	\$	18,785	\$	5,616

The annual maturities of long-term debt for each of the five years after December 31, 2013, are as follows:

Year	Am	Amounts		
	(in the	ousands)		
2014	\$	7,850		
2015		4,222		
2016		6,270		
2017		3,281		
2018		5,012		
Thereafter				

1 moreure

\$ 26,635

64

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 6. Financing Arrangements (Continued)

In May 2006, Hardinge Taiwan Precision Machinery Limited, an indirectly wholly-owned subsidiary in Taiwan, entered into a mortgage loan with a local bank. The principal amount of the loan is 180.0 million New Taiwanese Dollars ("TWD") (\$6.0 million equivalent). The loan, which matures in June 2016, is secured by real property owned and requires quarterly principal payment in the amount of TWD 4.5 million (\$0.2 million equivalent). The loan interest rate, 1.75% at December 31, 2013 and December 31, 2012, is based on the bank's one year fixed savings rate plus 0.4%. The principal amount outstanding was TWD 45.0 million (\$1.5 million equivalent) at December 31, 2013 and TWD 63.0 million (\$2.2 million equivalent) at December 31, 2012.

In August 2011, Hardinge Precision Machinery (Jiaxing) Company Ltd. ("Hardinge Jiaxing"), an indirectly wholly-owned subsidiary in China, entered into a loan agreement with a local bank. This agreement, which expires in January 2014, provides up to 25.0 million in Chinese Yuan ("CNY") (\$4.1 million equivalent) for plant construction and fixed assets acquisition purposes. The interest rate, 7.38% at December 31, 2013 and December 31, 2012, is the bank base rate plus a 20% mark-up and is subject to adjustment annually. The principal amount outstanding was CNY 9.0 million (\$1.5 million equivalent) at December 31, 2013 and CNY 21.0 million (\$3.4 million equivalent) at December 31, 2012. The remaining outstanding principal of CNY 9.0 million (\$1.5 million equivalent) is due in January 2014.

This loan agreement contains financial covenants pursuant to which the subsidiary is required to continually maintain a ratio of total liabilities to total assets less than 0.65:1.00 and a current ratio of more than 1.0:1.0. In addition, the subsidiary is not allowed to act as a guarantor to any third party. The loan agreement contains customary events of default and acceleration clauses. Additionally, the loan is secured by substantially all the real property and improvements owned by the subsidiary. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

In May 2013, the Company and Hardinge Holdings GmbH, a direct wholly-owned subsidiary, entered into a term loan agreement with a bank pursuant to which the bank provided a five-year \$23.0 million secured term loan facility for the acquisition of Forkardt. The agreement calls for scheduled annual principal repayments of \$1.2 million, \$1.7 million, \$2.1 million, \$2.1 million, and \$2.5 million in 2014, 2015, 2016, 2017, and 2018 respectively. In October 2013, we amended the terms of Term Loan. The amendment reduced mandatory principal payments associated with the sale of our common stock under the Company's stock offering program as described in Footnote 14 from 75% of net proceeds to 25% of net proceeds. This amendment was retroactive for all sales of common stock under this stock offering program. In 2013, the Company made principal payments of \$1.5 million with stock offering proceeds. The interest rate on the term loan is determined from a pricing grid with the London Interbank Offered Rate ("LIBOR") and base rate options based on the Company's leverage ratio and was 2.44% at December 31, 2013. LIBOR is the average interest rate estimated by leading banks in London that they would be charged when borrowing from other banks. The principal amount outstanding at December 31, 2013 was \$10.1 million.

In November 2013, the Company and Hardinge Holdings GmbH entered into a replacement term note agreement with the same bank pursuant to which the bank converted \$10.8 million of the outstanding principal on the term loan to CHF 3.8 million (\$4.1 million equivalent) and EUR 5.0 million (\$6.7 million equivalent) borrowings. The agreement calls for scheduled annual principal repayments in CHF and EUR. The scheduled annual principal repayments in CHF are as follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 6. Financing Arrangements (Continued)

CHF 0.4 million (\$0.4 million equivalent) in 2014, CHF 0.6 million (\$0.6 million equivalent) in 2015, and CHF 0.6 million (\$0.7 million equivalent) in 2016. The scheduled annual principal repayments in EUR are as follows: EUR 0.5 million (\$0.7 million equivalent) in 2014, EUR 0.7 million (\$1.0 million equivalent) in 2015, EUR 0.9 million (\$1.2 million equivalent) in 2016 and 2017, and EUR 1.9 million (\$2.6 million equivalent) in 2018. Additionally, the Company is required to pay a portion of the proceeds of the sale of Forkardt Switzerland against the CHF portion of the loan. The Company made a CHF 2.2 million (\$2.4 million equivalent) principal payment in January, 2014, to fulfill this obligation. The interest rate on the CHF and EUR portion of the term loan is determined from a pricing grid with the Swiss franc LIBOR ("CHF LIBOR") or the Euro Interbank Offered Rate ("EURIBOR") and base rate options based on the Company's leverage ratio and was 2.27% and 2.48% at December 31, 2013, respectively. The principal amounts outstanding at December 31, 2013 were CHF 3.7 million (\$4.2 million equivalent), and EUR 4.9 million (\$6.7 million equivalent).

The term loan is secured by (i) liens on all of the Company's U.S. assets (exclusive of real property); (ii) a pledge of 65% of the Company's investment in Holdings GmbH; (iii) a negative pledge on the Company's headquarters in Elmira, New York; (iv) liens on all of the personal property assets of Usach, Forkardt Inc. (Formerly Cherry Acquisition Corporation) and Hardinge Technology Systems Inc., a wholly-owned subsidiary and owner of the real property comprising the Company's world headquarters in Elmira, New York ("Technology"); and (v) negative pledges on the intellectual property of the Revolving Credit Borrowers and Technology.

The loan agreement contains financial covenants requiring a minimum fixed charge coverage ratio of not less than 1.15 to 1.00 (tested quarterly on a rolling four-quarter basis), a maximum consolidated total leverage ratio of 3.0 to 1.0 (tested quarterly on a rolling four-quarter basis), and maximum annual consolidated capital expenditures of \$10.0 million. The loan agreement also contains such other representations, affirmative and negative covenants, prepayment provisions and events of default that are customary for these types of transactions. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

In July 2013, Hardinge Holdings GmbH, a direct wholly-owned subsidiary, and Kellenberger & Co. AG, an indirect wholly-owned subsidiary of the Company, entered into a credit facility agreement with a bank whereby the bank made available a CHF 2.6 million (\$2.9 million equivalent) mortgage loan facility. This facility is to be used by Kellenberger and replaces an existing mortgage loan that Kellenberger maintained with the same bank. Interest on the facility accrues at a fixed rate of 2.50% per annum, compared to 2.65% fixed interest rate on the previous mortgage loan. Principal payments of CHF 0.2 million (\$0.2 million equivalent) are due in June and December in each year of the term, with the remaining outstanding balance of principal and accrued interest due in full at the final maturity in December 2016. The principal amount outstanding was CHF 2.4 million (\$2.7 million equivalent) at December 31, 2013. The principal amount outstanding on the previous mortgage loan was CHF 2.7 million (\$3.0 million equivalent) at December 31, 2012.

The terms of the credit facility contains customary representations, affirmative, negative and financial covenants and events of default. The credit facility is secured by a mortgage on the subsidiary's facility in Romanshorn, Switzerland. The facility is subject to a minimum equity covenant requirement whereby the equity of the subsidiary must be at least 35% of the subsidiary's balance sheet

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 6. Financing Arrangements (Continued)

total assets. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement.

#### **Credit Facilities and Other Financing Arrangements**

Foreign Credit Facilities

In December 2012, Hardinge Jiaxing entered into a secured credit facility with a local bank. This facility, which expires in December 2014, provides up to CNY 34.2 million (\$5.6 million equivalent) or its equivalent in other currencies for working capital and letter of credit purposes. Borrowings for working capital purposes are limited to CNY 20.0 million (\$3.3 million equivalent). Borrowings under the credit facility are secured by real property owned by the subsidiary. The interest rate on the credit facility, currently at 6.60%, is based on the basic interest rate as published by the People's Bank of China, plus a 10% mark-up. As of December 31, 2013, there were no borrowings outstanding under this facility.

In July, 2013, Hardinge Machine Tools B.V., Taiwan Branch, an indirectly wholly-owned subsidiary in Taiwan, entered into a new unsecured credit facility. This facility, which expires in June 2014, provides up to \$12.0 million, or its equivalent in other currencies, for working capital and export business purposes. This credit facility charges interest at 1.54% and is subject to change by the lender based on market conditions and carries no commitment fees on unused funds. This facility replaced the \$12.0 million facility entered into in June 2012, which expired on May 30, 2013. There was no principal amount outstanding under this facility at December 31, 2013. The principal amount outstanding at December 31, 2012 was \$9.0 million, which was included in the notes payable to bank on the Consolidated Balance Sheets.

In July 2013, Hardinge Holdings GmbH, a direct wholly-owned subsidiary, and Kellenberger, an indirect wholly-owned subsidiary, entered into a credit facilities agreement with a bank whereby the bank made available a CHF 18.0 million (\$20.2 million equivalent) multi-currency revolving working capital facility. This facility matures in July 2018.

The facility is to be used by Hardinge Holdings GmbH and its subsidiaries (the "Holdings Group") for general corporate and working capital purposes, including standby letters of credit and standby letters of guarantee. In addition to Swiss Francs, loan proceeds available under the facility can be drawn upon in Euros, British Pounds Sterling and United States Dollars. Under the terms of the facility, the maximum amount of borrowings available to the Holdings Group (on an aggregate basis) for working capital purposes shall not exceed CHF 8.0 million (\$9.0 million equivalent) or its equivalent in Optional Currencies, as applicable. The interest rate on the borrowings drawn in the form of fixed term advances (excluding Euro-based fixed term advances) is calculated based on the applicable LIBOR. With respect to fixed term advances in Euros, the interest rate on borrowings is calculated based on the applicable EURIBOR, plus an applicable margin, (initially set at 2.25% per annum) that is determined by the bank based on the financial performance of the Holdings Group.

The terms of the credit facilities contain customary representations, affirmative, negative and financial covenants and events of default. The credit facilities are secured by mortgage notes in an aggregate amount of CHF 9.2 million (\$10.2 million equivalent) on two buildings owned by Kellenberger. In addition to the mortgage notes provided by Kellenberger, Holdings serves as a

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 6. Financing Arrangements (Continued)

guarantor with respect to this facility. The facility is also subject to a minimum equity covenant requirement whereby the equity of both the Holdings Group and Kellenberger must be at least 35% of the subsidiary's balance sheet total assets. At December 31, 2013, the Company was in compliance with the covenants under the loan agreement

This facility replaces two separate credit facilities that Kellenberger previously maintained with the same Swiss bank. The first facility had provided for borrowing of up to CHF 7.5 million (\$8.2 million equivalent) to be used for guarantees, documentary credit, or margin cover for foreign exchange hedging activity with maximum terms of 12 months. The second facility had provided for borrowings of up to CHF 6.0 million (\$6.6 million equivalent) to be used for working capital purposes as a limit for cash credits in CHF and/or in any other freely convertible foreign currencies. At December 31, 2012 there were no borrowings outstanding under these facilities.

Kellenberger also maintains a credit agreement with another bank. This agreement, entered into in October 2009, provides a credit facility of up to CHF 7.0 million (\$7.8 million equivalent) for guarantees, documentary credit and margin cover for foreign exchange trades and of which up to CHF 3.0 million (\$3.4 million equivalent) is available for working capital purposes. The facility is secured by the subsidiary's certain real property up to CHF 3.0 million (\$3.4 million equivalent). This agreement was amended in August 2010. The amendment increased the total funds available under the facility to CHF 9.0 million (\$9.8 million equivalent), increased the funds available for working capital purposes to CHF \$5.0 million (\$5.5 million equivalent) and increased the secured amounts to CHF 4.0 million (\$4.4 million equivalent). The agreement was again amended in May, 2013 and reverted to the terms in place prior to the August 2010 amendment. The interest rate, currently at LIBOR plus 2.50% for a 90-day borrowing, is determined by the bank based on the prevailing money and capital market conditions and the bank's assessment of the subsidiary. This facility is subject to annual renewal and carries no commitment fees on unused funds. At December 31, 2013 and 2012, there were no borrowings outstanding under this facility.

The above Kellenberger credit facilities are subject to a minimum equity covenant requirement where the minimum equity for the subsidary must be at least 35% of its balance sheet total assets. At December 31, 2013, the Company was in compliance with the required covenant.

#### Domestic Credit Facilities

In December 2009, the Company entered into a \$10.0 million revolving credit facility with a bank. This facility was subject to an annual renewal requirement. In December 2011, the Company modified the existing facility and increased the facility from \$10.0 million to \$25.0 million, reduced the interest rate from the daily one-month LIBOR plus 5.00% per annum to daily one-month LIBOR plus 3.50% per annum and extended the maturity date of the facility from March 31, 2012 to March 31, 2013. In December, 2012, we extended the maturity date of the facility to March 31, 2014 and reduced the interest rate from the daily one-month LIBOR plus 3.50% per annum to daily one-month LIBOR plus 2.75% per annum. In May, 2013 the Company, Usach, a direct wholly-owned subsidiary of the Company, and Forkardt, amended and restated the existing \$25.0 million revolving credit agreement. The amendment added Usach and Forkardt as additional borrowers and extended the maturity of the credit facility from March, 2014 to May, 2018. The interest rate on the term loan is determined from a

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

#### 6. Financing Arrangements (Continued)

pricing grid with LIBOR and base rate options, based on the Company's leverage ratio and was 2.44% at December 31, 2013.

This credit facility is secured by substantially all of our U.S. assets (exclusive of real property), a negative pledge on our worldwide headquarters in Elmira, NY, and a pledge of 65% of our investment in Hardinge Holdings GmbH. The credit facility is guaranteed by one of our wholly-owned subsidiaries, which is the owner of the real property comprising our world headquarters. The credit facility does not include any financial covenants. There were no borrowings outstanding under this facility at December 31, 2013. The principal amount outstanding under this facility was \$2.5 million at December 31, 2012

The Company has a \$3.0 million unsecured short-term line of credit from a bank with interest based on the prime rate with a floor of 5.0% and a ceiling of 16.0%. The agreement is negotiated annually, requires no commitment fee and is payable on demand. There were no borrowings outstanding under this line of credit at December 31, 2013 or December 31, 2012.

The Company maintains a standby letter of credit for potential liabilities pertaining to self-insured workers compensation exposure. The amount of the letter of credit was \$0.9 million at December 31, 2013 and \$1.0 million at December 31, 2012. It expires in March, 2014. In total, we had various outstanding letters of credit totaling \$9.9 million and \$15.6 million at December 31, 2013 and 2012, respectively.

Deferred financing costs of \$0.7 million were incurred in 2013. These costs, which were associated with our financing arrangements above, are recorded in other non-current assets on the consolidated balance sheets and are being amortized over the term of the related debt using the straight line method which approximates the effective interest method. Deferred financing costs incurred in 2012 were not material.

Interest paid in 2013, 2012 and 2011 totaled \$1.0 million, \$0.9 million and \$0.4 million, respectively.

#### 7. Income Taxes

The Company's pre-tax income (loss) from continuing operations for domestic and foreign sources is as follows:

	Year Ended December 31,							
	2	2013		2012		2011		
			(in	thousands)				
Domestic	\$	(950)	\$	(4,142)	\$	(3,483)		
Foreign		6,882		23,483		19,842		
Total	\$	5.932	\$	19,341	\$	16,359		

## Table of Contents

# HARDINGE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

# 7. Income Taxes (Continued)

Significant components of income tax expense (benefit) attributable to continuing operations are as follows:

	Year Ended December 31,							
	2	2013		2012		2011		
		(	in th	nousands)				
Current:								
Federal and state	\$	(2)	\$		\$			
Foreign		1,929		4,736		5,086		
Total current		1,927		4,736		5,086		
Deferred:								
Federal and state		(410)		(2,720)				
Foreign		20		(530)		(713)		
Total deferred		(390)		(3,250)		(713)		
Total income tax expense	\$	1,537	\$	1,486	\$	4,373		

The following is a reconciliation of income tax expense computed at the United States statutory rate to amounts shown in the Consolidated Statements of Operations:

	2013	2012	2011
Federal income taxes at statutory rate	35.0%	35.0%	35.0%
Taxes on foreign income which differ from the U.S. statutory rate	(2.1)	(18.1)	(19.8)
Effect of change in the enacted rate	3.1	(1.3)	(0.5)
Change in valuation allowance	(63.4)	(46.0)	10.6
U.S. taxation of international operations	12.0	37.3	
Change in estimated liabilities	0.1	0.4	1.3
Non-Deductible Items	41.3		
Other	(0.1)	0.4	0.1
	25.9%	7.7%	26.7%

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 7. Income Taxes (Continued)

Significant components of the Company's deferred tax assets and liabilities are as follows:

	Decemb	ber 3	31,
	2013		2012
	(in thou	san	ds)
Deferred tax assets:			
Federal, state, and foreign net operating losses	\$ 26,622	\$	31,568
State tax credit carryforwards	6,933		6,915
Postretirement benefits	649		862
Deferred employee benefits	1,937		2,214
Accrued pension	7,411		15,097
Inventory valuation	3,037		2,281
Foreign tax credit carryforwards	4,502		2,677
Other	3,262		3,608
	54.252		(5.222
Less valuation allowance	54,353 (49,297)		65,222 (57,698)
Total deferred tax assets	5,056		7,524
Deferred tax liabilities:			
Tax over book depreciation	(4,499)		(4,428)
Inventory valuation	(2,291)		(2,323)
Intangible assets	(1,831)		(3,069)
Other	(1,059)		(1,367)
Total deferred tax liabilities	(9,680)		(11,187)
Net deferred tax liabilities	\$ (4,624)	\$	(3,663)

Current deferred tax assets of \$2.1 million and \$2.2 million for 2013 and 2012, respectively, are reported in other current assets on the Consolidated Balance Sheets. Non-current deferred tax assets of \$0.8 million and \$0.6 million for 2013 and 2012, respectively, are reported in other non-current assets on the Consolidated Balance Sheets.

In 2013, the valuation allowance decreased by \$8.4 million. The valuation allowance decreased by \$9.5 million due to operational results and a decrease in minimum pension liabilities in the U.S. and other items recorded in other comprehensive income (loss), and this decrease was offset by \$1.1 million of valuation allowance established on deferred tax assets arising from the acquisition of Forkardt.

In 2012, the valuation allowance decreased by \$5.0 million. \$2.7 million of the decrease is due to changes in the Company's existing U.S. valuation allowance as a result of its acquisition of Usach. which resulted in an income tax benefit. The remaining decrease of \$2.3 million was due to operational results in the U.S., U.K., Germany, Switzerland, Canada, France, and the Netherlands, offset by an increase in minimum pension liabilities in the U.S. and other items recorded in other comprehensive income (loss).

At December 31, 2013, we have U.S. federal and state net operating loss carryforwards of \$44.1 million and \$36.3 million, respectively, which expire from 2023 through 2031. If certain substantial

71

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 7. Income Taxes (Continued)

changes in the Company's ownership occur, there would be an annual limitation on the amount of the carryforwards that can be utilized. The U.S. net operating loss includes approximately \$2.2 million of the net operating loss carryforwards for which a benefit will be recorded in additional paid in capital on the Consolidated Balance Sheets when realized. We have Foreign Tax Credit Carryforwards of \$4.5 million which expire between 2020 and 2023. In addition, we have state investment tax credits of \$6.9 million which have no expiration date. We also have foreign net operating loss carryforwards of \$40.3 million, of which \$6.4 million will expire between 2018 through 2033, and of which \$33.8 million have no expiration date.

At the end of 2013, the undistributed earnings of our foreign subsidiaries, which amounted to approximately \$121.3 million, are considered to be indefinitely reinvested and, accordingly, no provision for taxes has been provided thereon. Given the complexities of the foreign tax credit calculations, it is not practicable to compute the tax liability that would be due upon distribution of those earnings in the form of dividends or liquidation or sale of our foreign subsidiaries.

We had been granted a tax holiday in China which expired in 2011. For 2011, our tax rate for our Chinese subsidiary was 24% and our tax rate in China was 25% in 2012 and 2013.

A reconciliation of the beginning and ending amount of uncertain tax positions is as follows:

		December 31,					
	2	2013	2012			2011	
			(in tł	ousands)			
Balance at beginning of period	\$	2,514	\$	2,333	\$	2,127	
Additions for acquired subsidiaries		267					
Additions for tax positions related to the current year						592	
Additions for tax positions of prior years		150		235		170	
Reductions for tax positions of prior years						(83)	
Reductions for tax positions related to the current year		(57)					
Reductions due to lapse of applicable statute of limitations		(131)		(54)		(23)	
Settlements						(450)	
Balance at end of period	\$	2,743	\$	2,514	\$	2,333	

If recognized, essentially all of the uncertain tax positions and related interest at December 31, 2013 would be recorded as a benefit to income tax expense on the Consolidated Statements of Operations. It is reasonably possible that certain of our uncertain tax positions pertaining to our foreign operations may change within the next 12 months due to audit settlements and statute of limitations expirations. We estimate the change in uncertain tax positions for these items to be a benefit to income tax expense between \$0.4 million and \$1.1 million.

We record interest and penalties related to uncertain tax positions as income tax expense in the Consolidated Statements of Operations. The net increase in interest and net reduction in penalties were not significant for 2013 and 2012. Accrued interest related to the uncertain tax positions was \$0.8 million and \$0.7 million at December 31, 2013 and 2012, respectively. Accrued penalties related to uncertain tax positions were \$0.2 million and \$0.2 million at December 31, 2013 and 2012, respectively. The accrued interest and penalties are reported in other liabilities on the Consolidated Balance Sheets.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 7. Income Taxes (Continued)

The tax years 2011, 2012, and 2013 remain open to examination by the U.S. federal taxing authorities. The tax years 2009 through 2013 remain open to examination by the U.S. state taxing authorities. For our other major jurisdictions (Switzerland, U.K., Taiwan, Germany, Netherlands and China); the tax years between 2007 and 2013 generally remain open to routine examination by foreign taxing authorities, depending on the jurisdiction.

Taxes paid in 2013, 2012 and 2011 totaled \$5.2 million, \$4.1 million and \$4.9 million, respectively.

#### 8. Warranty

A reconciliation of the changes in our product warranty accrual is as follows:

		Decem	ber 3	31,
		2013		2012
		(in thou	ısan	ds)
Balance at beginning of period	\$	3,432	\$	3,800
Warranty settlement costs		(2,639)		(2,486)
Warranties issued		3,323		3,140
Changes in accruals for pre-existing warranties		(671)		(1,126)
Currency translation impact		31		104
Delenge at and of paried	¢	2 476	¢	2 422
Balance at end of period	\$	3,476	\$	3,432

#### 9. Segment Information

The Company operates through segments for which separate financial information is available, and for which operating results are evaluated regularly by the Company's chief operating decision maker in determining resource allocation and assessing performance. In 2013, the Company changed its reportable business segment from one reportable segment to two reportable segments, Metalcutting Machine Solutions (MMS) and Aftermarket Tooling and Accessories (ATA). The Company has recast its segment information disclosure for all periods presented to conform to this segment presentation.

The Company has two reportable business segments, Metalcutting Machine Solutions and Aftermarket Tooling and Accessories which are described below:

## **Metalcutting Machine Solutions (MMS)**

This segment includes operations related to grinding, turning, and milling, as discussed below, and related repair parts. The products are considered to be capital goods with sales prices ranging from approximately sixty thousand dollars for some high volume products to around \$1.5 million for some lower volume grinding machines or other specialty built turnkey systems of multiple machines. Sales are subject to economic cycles and, because they are most often purchased to add manufacturing capacity, the cycles can be severe with customers delaying purchases during down cycles and then aggressively requiring machine deliveries during up cycles. Machines are purchased to a lesser extent during down cycles as our customers are looking for productivity improvements or they have new products that require new machining

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 9. Segment Information (Continued)

We engineer and sell high precision computer controlled metalcutting turning machines, vertical machining centers, horizontal machining centers, grinding machines, and repair parts related to those machines.

**Turning Machines** or lathes are power-driven machines used to remove material from either bar stock or a rough-formed part by moving multiple cutting tools against the surface of a part rotating at very high speeds in a spindle mechanism. The multi-directional movement of the cutting tools allows the part to be shaped to the desired dimensions. On parts produced by our machines, those dimensions are often measured in millionths of an inch. We consider Hardinge to be a leader in the field of producing machines capable of consistently and cost-effectively producing parts to very close dimensions.

*Machining centers* are designed to remove material from stationary, prismatic or box-like parts of various shapes with rotating tools that are capable of milling, drilling, tapping, reaming and routing. Machining centers have mechanisms that automatically change tools based on commands from a built-in computer control without the assistance of an operator. Machining centers are generally purchased by the same customers who purchase other Hardinge equipment. We supply a broad line of machining centers under our Bridgeport brand name addressing a range of sizes, speeds, and powers.

Grinding machines are used in a machining process in which a part's surface is shaped to closer tolerances with a rotating abrasive wheel or tool. Grinding machines can be used to finish parts of various shapes and sizes. Our Kellenberger and Usach grinding machines are used to grind the inside and outside diameters of cylindrical parts. Such grinding machines are typically used to provide a more exact finish on a part that has been partially completed on a lathe. Our Hauser jig grinding machines are used to make demanding contour components, primarily for tool and mold-making applications. Our Jones & Shipman brand represents a line of high quality grinders (surface, creepfeed, and cylindrical) machines used by a wide range of industries.

#### Aftermarket Tooling and Accessories (ATA)

This segment includes products that are purchased by manufacturers throughout the lives of their machines. The prices of units are relatively low per piece with prices ranging from fifty dollars on high volume collets to twenty thousand dollars or more for specialty chucks, and they typically are considered to be a fairly consumable, but durable, product. Our products are used on all types and brands of machine tools, not limited to our own. Sales levels are affected by manufacturing cycles, but not to the severity of the capital goods lines. While customers may not purchase large dollar machines during a down cycle, their factories are operating with their existing equipment and accessories are still needed as they wear out or they are needed for a change in production requirements.

The two primary product groups are collets and chucks. Collets are cone-shaped metal sleeves used for holding circular or rod like pieces in a lathe or other machine that provide effective part holding and accurate part location during machining operations. Chucks are a specialized clamping device used to hold an object with radial symmetry, especially a cylindrical object. It is most commonly used to hold a rotating tool or a rotating work piece. Some of our specialty chucks can also hold

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

# 9. Segment Information (Continued)

irregularly shaped objects that lack radial symmetry. While our products are known for accuracy and durability, they are consumable in nature.

We measure segment income for internal reporting purposes by excluding corporate expenses, interest income, interest expense, and income taxes. Corporate expenses consist primarily of executive employment costs, certain professional fees, and costs associated with our global headquarters. Financial results of our reportable segments are as follows:

				er Segment	
	MMS	ATA	Eli	iminations	Total
		(in th	ousar	nds)	
For the year ended December 31, 2013					
Sales	\$ 278,377	\$ 51,553	\$	(471)	\$ 329,459
Depreciation & Amortization	6,897	1,985			8,882
Segment income	14,850	5,689			20,539
Capital expenditures	2,376	1,491			3,867
Segment assets <sup>(1)</sup>	249,999	53,209			303,208
For the year ended December 31, 2012					
Sales	\$ 306,328	\$ 28,989	\$	(904)	\$ 334,413
Depreciation & amortization	6,041	706			6,747
Segment income	20,808	5,128			25,936
Capital expenditures	15,732	636			16,368
Segment assets <sup>(1)</sup>	275,894	18,315			294,209
For the year ended December 31, 2011					
Sales	\$ 316,062	\$ 27,055	\$	(1,544)	\$ 341,573
Depreciation & amortization	6,088	750			6,838
Segment income	16,904	4,243			21,147
Capital expenditures	18,886	331			19,217
Segment assets <sup>(1)</sup>	266,983	18,699			285,682

Segment assets primarily consist of restricted cash, accounts receivable, inventories, prepaid and other assets, property, plant and equipment, and intangible assets. Unallocated assets primarily include, cash and cash equivalents, corporate property, plant and equipment, deferred income taxes, and other non-current assets.

## Table of Contents

# HARDINGE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

# 9. Segment Information (Continued)

A reconciliation of segment income to consolidated income from operations before taxes follows:

	2013		2012	2011
	(	(in t	housands)	
Segment income	\$ 20,539	\$	25,936	\$ 21,147
Unallocated corporate expense	(3,075)		(5,419)	(4,619)
Acquisition related inventory step-up charge	(1,927)			
Acquisition related expenses	(2,154)		(290)	
Impairment charges	(6,239)			
Interest expense, net	(1,064)		(741)	(238)
Other unallocated expense	(148)		(145)	69
Income from continuing operations before income taxes	\$ 5,932	\$	19,341	\$ 16,359

A reconciliation of segment assets to consolidated total assets follows:

	December 31,							
	2013		2012					
	(In Tho	usan	nds)					
Total segment assets	\$ 303,208	\$	294,209					
Unallocated assets	40,760		31,445					
Total assets	\$ 343,968	\$	325,654					

Unallocated assets include cash of \$34.7 million, \$26.9 million and \$21.7 million for December 31, 2013, 2012 and 2011, respectively.

## Table of Contents

## HARDINGE INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 9. Segment Information (Continued)

We have no single customer who accounted for more than 10% of our consolidated sales in 2013, 2012 or 2011. We sell our products throughout the world and we attribute sales to countries based on the country where our products are shipped to. Information concerning our principal geographic areas is follows:

		20	13			20	12			20			
		Sales		ong-lived Assets <sup>(1)</sup>		Sales		ong-lived Assets <sup>(1)</sup>		Sales		ng-lived Assets <sup>(1)</sup>	
		Suics	-	133013		(in thou				Saics	2.5	133013	
North America								,					
United States	\$	105,764	\$	49,132	\$	79,013	\$	33,564	\$	84,673	\$	16,811	
Other		3,693				4,533				5,327			
Total North America		109,457		49,132		83,546		33,564		90,000		16,811	
Europe													
Switzerland		6,063		37,055		9,622		38,121		10,117		36,540	
England		21,090		645		28,328		739		24,421		1,082	
Germany		40,277		1,943		39,595		267		26,483		299	
Other		32,696		143		43,463		10		43,804		25	
Total Europe		100,126		39,786		121,008		39,137		104,825		37,946	
Asia													
China		96,532		12,468		102,550		12,405		111,684		10,705	
Taiwan		4,541		15,197		5,474		16,010		11,454		15,507	
Other		18,803				21,835				23,610			
Total Asia		119,876		27,665		129,859		28,415		146,748		26,212	
Consolidated Total	\$	329,459	\$	116,583	\$	344.413	\$	101,116	\$	341.573	\$	80,969	
Componente i otti	Ψ	~~, · ~ /	Ψ	-10,500	Ψ	,	Ψ	101,110	Ψ	2 11,273	Ψ	00,707	

## 10. Employee Benefits

(1)

## **Pension and Postretirement Plans**

Long-lived assets consist of property, plant and equipment, goodwill and other intangible assets

We provide a qualified defined benefit pension plan covering all eligible domestic employees hired before March 1, 2004. The plan bases benefits upon both years of service and earnings through June 15, 2009. Our policy is to fund at least an amount necessary to satisfy the minimum funding requirements of ERISA. For our foreign plans, contributions are made on a monthly basis and are governed by their governmental regulations. Each foreign plan requires employer contributions. Additionally, one of our Swiss plans requires employee contributions. In 2010, we permanently froze the accrual of benefits under the domestic plan and one of our foreign plans.

Domestic employees hired on or after March 1, 2004 have retirement benefits under our 401(k) defined contribution plan. After the completion of one year of service, we will contribute 4% of an employee's pay and will further match 25% of the first 4% that the employee contributes. For employees participating in our domestic 401(k) plan, we made contributions of \$1.6 million and

77

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 10. Employee Benefits (Continued)

\$1.4 million in 2013 and 2012, respectively. In conjunction with the permanent freeze of benefit accruals under the domestic defined benefit pension plan, employees that were actively participating in the domestic defined benefit pension plan became eligible to receive company contributions in the 401(k) plan. Additionally, upon reaching age 50, employees who were age 40 or older as of January 1, 2011 and were participants in the domestic defined benefit pension plan are provided enhanced employer contributions in the 401(k) plan to compensate for the loss of future benefit accruals under the defined benefit pension plan. We recognized \$1.8 million and \$1.6 million of expense for the domestic defined contribution plan in 2013 and 2012, respectively. Employees may contribute additional funds to the plan for which there is no required company match. All employer and employee contributions are invested at the direction of the employees in a number of investment alternatives, one being Hardinge Inc. common stock.

In 2013, as a result of significant lump sum payments made in two of our foreign plans, we recognized a \$0.2 million settlement charge which is reflected in the net periodic benefit cost. In 2012, we recognized a \$3.2 million prior service credit in two of our foreign pension plans as a result of a plan amendment that changed the interest rates used to convert lump sums to annuity payments.

As a result of our acquisition of the Forkardt operations from Illinois Tool Works in May 2013, we have assumed the benefit obligations of their defined benefit and postretirement medical plans. These obligations included a Termination Indemnity Plan in France and a Postretirement Medical Plan in the US.

We provide a contributory retiree health plan covering all eligible domestic employees who retired at normal retirement age prior to January 1, 1993 and all retirees who have or will retire at normal retirement age after January 1, 1993 with at least 10 years of active service. Employees who elect early retirement on or after reaching age 55 are eligible for the plan benefits if they have 15 years of active service at retirement. Benefit obligations and funding policies are at the discretion of management. Increases in the cost of the retiree health plan are paid by the participants. We also provide a non-contributory life insurance plan to retirees who meet the same eligibility criteria as required for retiree health insurance. Because the amount of liability relative to this plan is insignificant, it is combined with the health plan for purposes of this disclosure.

The discount rate for determining benefit obligations in the postretirement benefits plans was 5.13% and 4.21% at December 31, 2013 and 2012, respectively. The change in the discount rate decreased the accumulated postretirement benefit obligation as of December 31, 2013 by \$0.2 million.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# **DECEMBER 31, 2013**

# 10. Employee Benefits (Continued)

A summary of the pension and postretirement benefits plans' funded status and amounts recognized in our Consolidated Balance Sheets is as follows:

as follows:		
	Pension Benefits December 31,	Postretirement Benefits December 31,
	•	•
	2013 2012 (in thousands)	2013 2012 (in thousands)
Change in benefit obligation:	( ) ;	( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Benefit obligation at beginning of period	\$ 223,780 \$ 201,168	\$ 2,312 \$ 2,429
Service cost	1,401 1,246	18 18
Interest cost	7,380 8,159	92 111
Plan participants' contributions	1,567 1,524	375 422
Actuarial loss (gain)	(12,208) 18,917	(452) 30
Foreign currency impact	2,463 2,931	,
Benefits and administrative expenses paid	(7,760) (6,949)	(604) (698)
Settlements	(628)	(33 )
Acquisitions	311	28
Plan amendment and other changes	(3,216)	
Benefit obligation at end of period	\$ 216,306 \$ 223,780	\$ 1,769 \$ 2,312
Change in plan assets:		
Fair value of plan assets at beginning of period		\$ \$
Actual return on plan assets	18,233 15,879	
Employer contribution	2,732 7,816	229 276
Plan participants' contributions	1,567 1,524	375 422
Foreign currency impact	2,592 2,583	
Benefits and administrative expenses paid	(7,760) (6,949)	(604) (698)
Settlements	(628)	
Fair value of plan assets at end of period	\$ 193,429 \$ 176,693	\$ \$
Funded status of plans	\$ (22,877) \$ (47,087)	
Amounts recognized in the Consolidated Balance Sheets consist of:  Non-current assets		\$ \$
Current liabilities	(232) (232)	(131) (306)
Non-current liabilities	(26,668) (48,306)	(1,638) (2,006)

Net amount recognized	\$ (22,877)	\$ (47,087)	\$ (1,769)	\$ (2,312)
Amounts recognized in Accumulated Other Comprehensive Income (Loss) consist of:				
Net actuarial (loss) gain	\$ (50,580)	\$ (74,652)	\$ 724	\$ 277
Transition asset	850	1,106		
Prior service credit	3,232	3,552		254
Accumulated other comprehensive (loss) income	\$ (46,498)	\$ (69,994)	\$ 724	\$ 531
Accumulated contributions in excess of net periodic benefit cost	23,621	22,907	(2,493)	(2,843)
Net deficit recognized in Consolidated Balance Sheets	\$ (22,877)	\$ (47,087)	\$ (1,769)	\$ (2,312)
79				

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

# 10. Employee Benefits (Continued)

The projected benefit obligations for the foreign pension plans included in the amounts above were \$106.7 million and \$104.3 million at December 31, 2013 and 2012, respectively. The plan assets for the foreign pension plans included above were \$105.8 million and \$94.8 million at December 31, 2013 and 2012, respectively.

The accumulated benefit obligations for the foreign and domestic pension plans were \$212.2 million and \$218.6 million at December 31, 2013 and 2012, respectively.

The following information is presented for pension plans where the projected benefit obligations exceeded the fair value of plan assets:

	Pension Decem		
	2013		2012
	(in thou	ısan	ds)
Projected benefit obligations	\$ 128,638	\$	216,861
Fair value of plan assets	101,738		168,322
Excess of projected benefit obligations over plan assets	\$ 26,900	\$	48,539

The following information is presented for pension plans where the accumulated benefit obligations exceeded the fair value of plan assets:

	Pension Benefits December 31,						
		2013 2012					
		(in thousands)					
Accumulated benefit obligations	\$	127,692	\$	211,047			
Fair value of plan assets		101,145		167,241			
Excess of accumulated benefit obligations over plan assets	\$	26,547	\$	43,806			

A summary of the components of net periodic benefit cost for the Company is presented below. The pension cost includes an executive supplemental pension plan.

	Pension Benefi	ts	Postre	etirement B	enefits
Year	<b>Ended Decem</b>	ber 31,	Year E	nded Decen	nber 31,
2013	2012	2011	2013	2013 2012	
	(in thousands	)	(i	in thousand	s)

Service cost	\$ 1,401	\$ 1,246	\$ 1,449	\$ 18	\$ 18	\$ 18
Interest cost	7,380	8,159	8,583	92	111	138
Expected return on plan assets	(9,464)	(9,495)	(10,089)			
Amortization of prior service credit	(393)	(54)	(58)	(254)	(353)	(353)
Amortization of transition asset	(272)	(269)	(284)			
Settlement loss	229					
Amortization of (gain) loss	3,223	2,417	1,794	(5)	(7)	
Net periodic benefit cost	\$ 2,104	\$ 2,004	\$ 1,395	\$ (149)	\$ (231)	\$ (197)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

# 10. Employee Benefits (Continued)

A summary of the changes in pension and postretirement benefits recognized in other comprehensive (income) loss is presented below:

		_	Yea	on Benefits or Ended ember 31,	i			Y	nent Be Ended aber 31				
	2013 20			2012	2011		2	2013	2	012	2	011	
		(in thousands)					(in thousan			usands	ds)		
Net (gain) loss arising during period	\$	(20,977)	\$	12,533	\$	23,082	\$	(452)	\$	30	\$	(94)	
Amortization of transition asset		272		269		284							
Amortization of prior service credit		393		54		58		254		353		353	
Other (gain) loss				(3,216)		184							
Amortization of (loss)		(3,452)		(2,417)		(1,794)		5		7			
Foreign currency exchange impact		268		713		(321)							
Total recognized in other Comprehensive (income) loss	\$	(23,496)	\$	7,936	\$	21,493	\$	(193)		390		259	
Net recognized in net periodic benefit cost and other comprehensive (income) loss	\$	(21,392)	\$	9,940	\$	22,888	\$	(342)	\$	159	\$	62	

The net periodic benefit cost for the foreign pension plans included in the amounts above was \$1.4 million, \$1.9 million, and \$1.8 million, for the years ended December 31, 2013, 2012, and 2011, respectively.

We expect to recognize \$1.7 million of net loss, \$0.3 million of net transition assets and \$0.4 million of net prior service credit as components of net periodic benefit cost in 2014 for our defined benefit pension plans. We expect to recognize \$0.1 million of net gain as a component of net periodic benefit cost for our postretirement benefits plans in 2014.

Actuarial assumptions used to determine pension costs and other postretirement benefit costs include:

	Pen	sion Benefit	s	<b>Postretirement Benefits</b>					
	2013	2012	2011	2013	2012	2011			
Assumptions at January 1									
For the domestic plans:									
Discount rate	4.31%	5.11%	5.93%	4.21%	4.92%	5.50%			
Expected return on plan assets	7.75%	7.75%	8.00%	N/A	N/A	N/A			
For the foreign plans:									
Weighted average discount rate	2.34%	3.01%	3.09%						
Weighted average expected return on plan assets	3.91%	4.07%	4.24%						
Weighted average rate of compensation increase	2.51%	2.51%	2.51%						
		81							

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 10. Employee Benefits (Continued)

Actuarial assumptions used to determine pension obligations and other postretirement benefit obligations include:

	Pensi Benef		Postretire Benef	
	2013	2012	2013	2012
Assumptions at December 31				
For the domestic plans:				
Discount rate	5.24%	4.31%	5.13%	4.21%
For the foreign pension plans:				
Weighted average discount rate	2.75%	2.34%		
Weighted average rate of compensation increase	1.76%	2.51%		

For our domestic and foreign plans (except for the Taiwan plan), discount rates used to determine the benefit obligations are based on the yields on high grade corporate bonds in each market with maturities matching the projected benefit payments. The discount rate for the Taiwan plan is based on the yield on long-dated government bonds plus a spread. To develop the expected long-term rate of return on assets assumption, for our domestic and foreign plans, we considered the current level of expected returns on risk free investments (primarily government bonds) in each market, the historical level of the risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class was then weighted based on the asset allocation to develop the expected long-term rate of return on assets assumption.

## **Investment Policies and Strategies**

For the qualified domestic defined benefit pension plan, the plan targets an asset allocation of approximately 55% equity securities, 36% debt securities and 9% other. For the foreign defined benefit pension plans, the plans target blended asset allocation of 37% equity securities, 45% debt securities and 18% other.

Given the relatively long horizon of our aggregate obligation, our investment strategy is to improve and maintain the funded status of our domestic and foreign plans over time without exposure to excessive asset value volatility. We manage this risk primarily by maintaining actual asset allocations between equity and fixed income securities for the plans within a specified range of its target asset allocation. In addition, we ensure that diversification across various investment subcategories within each plan are also maintained within specified ranges.

Our domestic and foreign pension assets are managed by outside investment managers and held in trust by third-party custodians. The selection and oversight of these outside service providers is the responsibility of management, investment committees, plan trustees and their advisors. The selection of specific securities is at the discretion of the investment manager and is subject to the provisions set forth by written investment management agreements, related policy guidelines and applicable governmental regulations regarding permissible investments and risk control practices.

#### HARDINGE INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 10. Employee Benefits (Continued)

#### Cash flows

#### Contributions

Our funding policy is to contribute to our defined benefit pension plans when pension laws and economics either require or encourage funding. The qualified domestic plan is the largest of all our defined benefit pension plans. No contributions were made to this plan for the year ended December 31, 2013 and \$5.3 million was contributed for the year ended December 31, 2012.

During 2012, Congress enacted the Moving Ahead for Progress in the 21st Century Act ("MAP-21"). In the short-term, MAP-21 will increase the discount rates used to determine funding liabilities for our domestic defined benefit pension plan, resulting in significantly lower pension contributions. As a result of MAP-21, minimal contributions are expected to be made to our domestic defined benefit pension plan during the year ending December 31, 2014.

We also provide defined benefit pension plans or defined contribution retirement plans for our foreign subsidiaries. Each of our foreign defined benefit pension plans requires employer contributions. Additionally, one of our Switzerland plans requires employee contributions. The expected Company contributions to be paid during the year ending December 31, 2014 to the foreign defined benefit pension plans are \$2.6 million.

## **Estimated Future Benefit Payments**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

			tirement nefits
	(iı	n thousands	s)
2014	\$ 9,13	0 \$	131
2015	9,79	7	125
2016	9,73	8	127
2017	10,41	3	130
2018	11,07	7	131
Years 2019 - 2023	61,12	5	646

## **Foreign Operations**

We also have employees in certain foreign countries that are covered by defined contribution retirement plans and other employee benefit plans. Related obligations and costs charged to operations for these plans are not material. The foreign entities with defined benefit pension plans are included in the consolidated pension plans described earlier within this footnote.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

#### 11. Fair Value of Financial Instruments

Fair value is defined as the price that would be received upon sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, various techniques and assumptions can be used to estimate fair value. We are using the following fair value hierarchy definition:

- Level 1 Quoted prices in active markets for identical assets and liabilities.
- Level 2 Observable inputs other than quoted prices in active markets for similar assets and liabilities.

Level 3 Inputs for which significant valuation assumptions are unobservable in a market and therefore value is based on the best available data, some of which is internally developed and considers risk premiums that a market participant would require.

The following table presents our financial instruments measured or disclosed at fair value on a recurring basis:

	<b>December 31, 2013</b>							
	Total		1	Level 1		Level 2		evel 3
	(in the			(in thou	in thousands)			
Cash and cash equivalents	\$	34,722	\$	34,722	\$		\$	
Restricted cash		4,124		4,124				
Notes payable to bank								
Variable interest rate debt		(26,635)				(26,635)		
Contingent purchase price payment		(7,500)						(7,500)
Foreign currency forward contracts, net		(587)				(587)		

	<b>December 31, 2012</b>						
		Total	1	Level 1		Level 2	Level 3
	(in thousands)						
Cash and cash equivalents	\$	26,855	\$	26,855	\$		\$
Restricted cash		2,634		2,634			
Notes payable to bank		(11,500)				(11,500)	
Variable interest rate debt		(8,489)				(8,489)	
Contingent purchase price payment		(7,280)					(7,280)
Foreign currency forward contracts, net		(205)				(205)	

The fair value of cash and cash equivalents and restricted cash are based on the fair values of identical assets in active markets. Due to the short period to maturity or the nature of the underlying liability, the fair value of notes payable to bank and variable interest rate debt approximates their respective carrying amounts. The contingent purchase price payment in 2013 represents the contingent liabilities associated with the earn-out provisions from the 2012 acquisition of Usach. The contingent purchase price payment in 2012 represents the contingent liabilities associated with the earn-out provisions from the 2012 acquisition of Usach and 2010 acquisition of Jones & Shipman. The fair value of the contingent purchase price payment is based on the present value of the estimated aggregated payment amount. The fair value of foreign currency forward contracts is measured using internal models based on observable market inputs such as spot and forward rates. Based on our continued

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 11. Fair Value of Financial Instruments (Continued)

ability to enter into forward contracts, we consider the markets for our fair value instruments to be active. As of December 31, 2013 and December 31, 2012, there were no significant transfers in and out of Level 1 and Level 2.

As described in Footnote 2, the Company completed acquisitions in 2013 and 2012. The fair value measurements for the acquired intangible assets were calculated using discounted cash flow analyses which rely upon significant unobservable Level 3 inputs which include the following:

Unobservable inputs	Range
Discount rate	19.0% - 22.0%
Royalty rate	2.0% - 3.0%
Long term growth rate	3.0%

The following table presents the fair value on our Consolidated Balance Sheets of the foreign currency forward contracts:

	December 31,			31,
	2	2013	2	2012
	(in thousands)			ds)
Foreign currency forwards designated as hedges:				
Other current assets	\$	144	\$	191
Accrued expenses		(249)		(213)
Foreign currency forwards not designated as hedges:				
Other current assets		141		284
Accrued expenses		(623)		(467)
Foreign currency forwards, net	\$	(587)	\$	(205)

The Company applied fair value principles during the goodwill impairment tests performed during 2013. Step one of the goodwill impairment test consisted of determining a fair value for each of the Company's reporting units. The fair value for the Company's reporting units cannot be determined using readily available quoted Level 1 or Level 2 inputs that are observable or available from active markets. Therefore, the Company used valuation models to estimate the fair values of its reporting units, which use Level 3 inputs. To estimate the fair values of reporting units, the Company uses significant estimates and judgmental factors. The key estimates and factors used in the valuation models include revenue growth rates and profit margins based on internal forecasts, terminal value, WACC, and earnings multiples. As a result of the goodwill impairment test performed during 2013, the Company recognized goodwill impairment charges (See Footnote 5 for the results of the Company's goodwill impairment tests).

During 2013, the Company also recognized impairments to intangible assets associated with trade names. The impairment charges were calculated by determining the fair value of these assets. The fair value measurements were calculated using discounted cash flow analyses which rely upon unobservable inputs classified as Level 3 inputs. The key estimates and factors used in the valuation models, for which the Company used significant estimates and judgmental factors, include revenue growth rates

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 11. Fair Value of Financial Instruments (Continued)

based on internal forecasts, royalty rates and discounts rates (See Footnote 5 for more disclosure regarding the impairment of intangible assets).

## **Pension Plan Assets**

The fair values and classification of our defined benefit plan assets is as follows:

	December 31, 2013							
		Total	I	Level 1	1	Level 2	I	Level 3
				(in thou	sand	ls)		
Growth funds <sup>(1)</sup>	\$	49,408	\$	49,408	\$		\$	
Income funds <sup>(2)</sup>		23,925		23,925				
Growth and income funds <sup>(3)</sup>		83,759				83,759		
Hedge funds <sup>(4)</sup>		25,624						25,624
Real estate funds		3,279		731		2,548		
Other assets		1,040		594		446		
Cash and cash equivalents		6,394		6,394				
Total	\$	193,429	\$	81,052	\$	86,753	\$	25,624

	December 31, 2012							
		Total Level 1		Level 2		1	Level 3	
				(in thou	sand	ls)		
Growth funds <sup>(1)</sup>	\$	44,879	\$	43,616	\$	1,263	\$	
Income funds <sup>(2)</sup>		28,473		27,428		1,045		
Growth and income funds <sup>(3)</sup>		73,186				73,186		
Hedge funds <sup>(4)</sup>		22,615						22,615
Real estate funds		3,300		714		2,586		
Other assets		2,199		1,081		1,118		
Cash and cash equivalents		2,041		2,041				
m . 1	Φ.	177. (00)	Ф	74.000	Φ.	70.100	Ф	22 (15
Total	\$	176,693	\$	74,880	\$	79,198	\$	22,615

Growth funds represent a type of fund containing a diversified portfolio of domestic and international equities with a goal of capital appreciation.

- Income funds represent a type of fund with an emphasis on current income as opposed to capital appreciation. Such funds may contain a variety of domestic and international government and corporate debt obligations, preferred stock, money market instruments and dividend-paying stocks.
- Growth and Income funds represent a type of fund containing a combination of growth and income securities.
- Hedge funds represent a managed portfolio of investments that use advanced investment strategies such as leveraged, long, short and derivative positions in both domestic and international markets with the goal of generating high returns. These funds are subject to quarterly redemptions and advanced notification requirements, as well as the right to delay redemption until sufficient fund liquidity exists.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 11. Fair Value of Financial Instruments (Continued)

A summary of the changes in the fair value of the defined benefit plans assets classified within Level 3 of the valuation hierarchy is as follows:

	Year Ended December 31,					
		2012				
		(in thou	ısan	ds)		
Balance at beginning of period	\$	22,615	\$	22,523		
Unrealized gain (loss)		3,067		930		
Realized gain (loss)		13		448		
Purchases				3,000		
Sales/settlements		(71)		(4,286)		
Balance at end of period	\$	25,624	\$	22,615		

Most of our defined benefit pension plan's Level 1 assets are debt and equity investments that are traded in active markets, either domestically or internationally. They are measured at fair value using closing prices from active markets. The Level 2 assets are typically investments in pooled funds, which are measured based on the value of their underlying assets that are publicly traded with observable values. The fair value of our Level 3 plan assets are measured by compiling the portfolio holdings and independently valuing the securities in those portfolios.

## 12. Derivative Financial Instruments

We utilize foreign currency forward contracts to mitigate the impact of currency fluctuations on monetary assets and liabilities denominated in currencies other than the functional currency as well as on forecasted transactions denominated in currencies other than the functional currency of our subsidiary with the exposure. Generally these contracts have a term of less than one year and are considered derivative instruments. The valuations of these derivatives are measured at fair value using internal models based on observable market inputs such as spot and forward rates, and are recorded as either assets or liabilities. We use a group of highly rated domestic and international banks in order to mitigate counterparty risk on our forward contracts.

For contracts that are designated and qualify as cash flow hedges, the unrealized gains or losses on the contracts are reported as a component of other comprehensive income ("OCI") and are reclassified from accumulated other comprehensive income ("AOCI") into earnings on the Consolidated Statements of Operations when the hedged transaction affects earnings. We affect the sales line where the underlying exposure is a sales order and cost of sales line where the underlying exposure is a purchase order. As of December 31, 2013, we expect an immaterial amount of the unrealized gain or loss on these contracts to be reclassified from AOCI into earnings over the next 12 months. During 2013, we reclassified an immaterial amount from AOCI to the Consolidated Statements of Operations to sales and cost of goods sold, respectively. During 2012, we reclassified \$0.2 million and \$0.7 million from AOCI to the Consolidated Statement of Operations as an increase in sales and cost of goods sold, respectively. The amount reclassified from AOCI to sales and cost of goods sold for the year ended December 31, 2011, was not material. For contracts that are not designated as hedges, the gains and losses on the contracts are recognized in current earnings as other (income) expense.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 12. Derivative Financial Instruments (Continued)

Notional amounts of the derivative financial instruments not qualifying or designated as hedges were \$45.5 million at December 31, 2013 and \$60.5 million at December 31, 2012. The net loss realized related to this type of derivative financial instruments was \$1.8 million for the year ended December 31, 2013 and immaterial for the year ended December 31, 2012. We realized losses of \$1.9 million related to this type of derivative financial instruments in 2011. The gains and losses were recorded in other expense (income) on the Consolidated Statement of Operations.

Derivative financial instruments qualifying and designated as hedges are as follows:

	December 31, 2013				<b>December 31, 201</b>			
	 Notional Amount		Unrealized Loss		otional mount		ealized Loss	
	(in thousands)				(in tho	usands	s)	
Foreign currency forward contracts	\$ 37,040	\$	234	\$	49,750	\$	22	

#### 13. Commitments and Contingencies

The Company is a defendant in various lawsuits as a result of normal operations and in the ordinary course of business. Management believes the outcome of these lawsuits will not have a material effect on our financial position or results of operations.

Our operations are subject to extensive federal, state, local and foreign laws and regulations relating to environmental matters. Certain environmental laws can impose joint and several liabilities for releases or threatened releases of hazardous substances upon certain statutorily defined parties regardless of fault or the lawfulness of the original activity or disposal. Hazardous substances and adverse environmental effects have been identified with respect to real property we own and on adjacent parcels of real property.

In particular, our Elmira, NY manufacturing facility is located within the Kentucky Avenue Wellfield on the National Priorities List of hazardous waste sites designated for cleanup by the United States Environmental Protection Agency ("EPA") because of groundwater contamination. The Kentucky Avenue Wellfield Site (the "Site") encompasses an area which includes sections of the Town of Horseheads and the Village of Elmira Heights in Chemung County, NY. In February 2006, the Company received a Special Notice Concerning a Remedial Investigation/Feasibility Study ("RI/FS") for the Koppers Pond (the "Pond") portion of the Site. The EPA documented the release and threatened release of hazardous substances into the environment at the Site, including releases into and in the vicinity of the Pond. The hazardous substances, including metals and polychlorinated biphenyls, have been detected in sediments in the Pond.

Until receipt of this Special Notice in February 2006, the Company had never been named as a potentially responsible party ("PRP") at the Site nor had the Company received any requests for information from the EPA concerning the Site. Environmental sampling on our property within this Site under supervision of regulatory authorities had identified off-site sources for such groundwater contamination and sediment contamination in the Pond, and found no evidence that our operations or property have contributed or are contributing to the contamination. We have notified all appropriate insurance carriers and are actively cooperating with them, but whether coverage will be available has

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 13. Commitments and Contingencies (Continued)

not yet been determined and possible insurance recovery cannot now be estimated with any degree of certainty.

A substantial portion of the Pond is located on our property. The Company, along with Beazer East, Inc., the Village of Horseheads, the Town of Horseheads, the County of Chemung, CBS Corporation and Toshiba America, Inc., the PRPs, have agreed to voluntarily participate in the Remedial Investigation and Feasibility Study ("RI/FS") by signing an Administrative Settlement Agreement and Order of Consent on September 29, 2006. On September 29, 2006, the Director of Emergency and Remedial Response Division of the EPA, Region II, approved and executed the Agreement on behalf of the EPA. The PRPs also signed a PRP Member Agreement, agreeing to share the cost of the RI/FS study on a per capita basis.

The EPA approved the RI/FS Work Plan in May of 2008. On September 7, 2011, the PRPs submitted the draft Remedial Investigation Report to the EPA and on January 10, 2013, the draft Feasibility Study.

The draft Feasibility Study identified alternative remedial actions with estimated life-cycle costs ranging from \$0.7 million to \$3.4 million. We estimate that our portion of the potential costs range from \$0.1 million to \$0.5 million. Based on the current estimated costs of the various remedial alternatives now under consideration by the EPA, we have recorded a reserve of \$0.2 million for the Company's share of remediation expenses at the Pond as of December 31, 2013. This reserve is reported as an accrued expense on the Consolidated Balance Sheets.

We believe, based upon information currently available that, except as described in the preceding paragraphs, we will not have material liabilities for environmental remediation. Though the foregoing reflects the Company's current assessment as it relates to environmental remediation obligations, it is possible that future remedial requirements or changes in the enforcement of existing laws and regulations, which are subject to extensive regulatory discretion, will result in material liabilities to the Company.

We lease space for some of our manufacturing, sales and service operations with lease terms up to 10 years and use certain office equipment and automobiles under lease agreements expiring at various dates. Rent expense under these leases totaled \$3.2 million, \$3.0 million and \$2.5 million, during the years ended December 31, 2013, 2012, and 2011, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 13. Commitments and Contingencies (Continued)

At December 31, 2013, future minimum payments under non-cancelable operating leases are as follows:

Year	Am	Amounts			
	(in tho	usands)			
2014	\$	2,481			
2015		1,493			
2016		960			
2017		550			
2018		181			
Thereafter		89			
Total	\$	5,754			

The Company has entered into written employment contracts with its executive officers. The current effective term of the employment agreements is one year and the agreements contain an automatic, successive one-year extension unless either party provides the other with 60 days prior notice of termination. In the case of a change in control, as defined in the employment contracts, the term of each officer's employment will be automatically extended for a period of two years following the date of the change in control. These employment contracts also provide for severance payments in the event of specified termination of employment, the amount of which is increased upon certain termination events to the extent such events occur within a twelve month period following a change in control.

## 14. Shareholders' Equity

Our common stock has a par value of \$0.01 per share. At December 31, 2013 and 2012, there were 20,000,000 shares of common stock authorized.

On August 9, 2013, the Company entered into a sales agreement (the "Agreement") with an independent sales agent ("Agent"), under which the Company may, from time to time, sell shares of its common stock, par value \$0.01 per share (the "Shares"), having an aggregate offering price of up to \$25.0 million through the Agent. Under the Agreement, the Agent may sell the Shares by methods deemed to be an "at-the-market" offering as defined in Rule 415 promulgated under the Securities Act of 1933, as amended, including sales made directly on the NASDAQ Global Select Market, on any other existing trading market for the common stock or to or through a market maker. In addition, with the prior consent of the Company, the Agent may sell the Shares by any other method permitted by law, including in privately negotiated transactions.

The Agreement will terminate upon the earlier of (i) sale of the Shares under the Agreement having an aggregate offering price of \$25.0 million and (ii) the termination of the Agreement as permitted therein. The Agreement may be terminated by the Agent or the Company at any time upon 10 days notice to the other party, or by the Agent at any time in certain circumstances, including the occurrence of a material adverse change in the Company.

As of December 31, 2013, we have sold 610,389 shares under this Agreement of which all shares were from shares of common stock held by the Company in treasury. The aggregated net proceeds from the sales of Shares were \$8.9 million.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 14. Shareholders' Equity (Continued)

As of December 31, 2013, the Company has 20,000,000 common shares of stock authorized and 12,472,992 shares issued. On December 31, 2013, 2012 and 2011, we had 12,397,867, 11,732,714 and 11,659,012 shares of common stock outstanding, respectively.

The number of shares of common stock in treasury was as follows:

	December 31,					
	2013	2012	2011			
Balance at beginning of period	740,278	813,980	865,703			
Shares issued under stock offering program	(610,389)					
Shares distributed/exercised	(79,530)	(113,439)	(72,171)			
Shares purchased	24,766	39,737	15,448			
Shares forfeited			5,000			
Balance at end of period	75,125	740,278	813,980			

## 15. Earnings Per Share

We calculate earnings per share using the two class method. The following table presents the basis of the earnings per share computation:

	Year	End	ed Decembe	er 31	,
	2013		2012		2011
	(in thousar	ıds e	except per sl	hare	data)
Numerator for basic and diluted earnings per share:					
Earnings from continuing operations	\$ 4,395	\$	17,855	\$	11,986
Earnings from discontinued operation	642				
Gain on disposal of discontinued operations	4,890				
Earnings allocated to participating securities	(3)		(125)		(162)
Net earnings applicable to common shareholders	\$ 9,924	\$	17,730	\$	11,824
Denominator:	11,801				
Denominator for basic earnings per share weighted average shares			11,557		11,463
Assumed exercise of stock options	28		24		25
Assumed satisfaction of restricted stock conditions	62		15		1
Assumed satisfaction of performance share conditions					59

Denominator for diluted earnings per share	adjusted weighted average shares	11,891	11,596	11,548
--	----------------------------------	--------	--------	--------

Shares of certain stock-based awards totaling 52,125, 145,262, and 161,299 were excluded from the calculation of diluted earnings per share for 2013, 2012 and 2011, respectively, as they were anti-dilutive.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

#### 16. Stock Based Compensation

On May 3, 2011, our shareholders approved the 2011 Incentive Stock Plan (the "Plan"). The Plan's purpose is to enhance the profitability and value of the Company for the benefit of its shareholders by attracting, retaining, and motivating officers and other key employees who make important contributions to the success of the Company. The Plan reserves 750,000 shares of the Company's Common Stock (as such amount may be adjusted in accordance with the terms of the Plan, the "Authorized Plan Amount") to be issued for grants of several different types of incentives including incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock incentives, and performance share incentives. Any shares of Common Stock granted under options or stock appreciation rights shall be counted against the Authorized Plan Amount on a one-for-one basis and any shares of Common Stock granted as awards other than options or stock appreciation rights shall be counted against the Authorized Plan Amount as two (2) shares of Common Stock for every one (1) share of Common Stock subject to such award. Authorized and issued shares of Common Stock or previously issued shares of Common Stock purchased by the Company for purposes of the Plan may be issued under the Plan.

All of our stock-based compensation to employees is recorded as selling, general and administrative expenses in our Consolidated Statements of Operations based on the fair value at the grant date of the award. These non-cash compensation costs were included in the depreciation and amortization amounts in the Consolidated Statements of Cash Flows.

A summary of stock-based compensation expense is as follows:

	Year Ended December 31,					
	2013 2012 20					
		(i	n the	ousand	s)	
Restricted stock/unit awards ("RSA")	\$	363	\$	421	\$	553
Performance share incentives ("PSI")		258		241		191
Stock options						32
	\$	621	\$	662	\$	776

Restricted stock/unit awards, performance share incentives and stock options are the only award types currently outstanding. Restricted stock/unit awards and performance share incentives are discussed below. Stock option activity is not significant.

Restricted Stock/Unit Awards

We award restricted stock/units (the "RSA") to employees. RSAs vest at the end of the service period and are subject to forfeiture as well as transfer restrictions. During the vesting period, the RSAs are held by the Company and the recipients are entitled to exercise rights pertaining to such shares, including the right to vote such shares.

The RSAs are valued based on the closing market price of our common stock on the date of the grant. The total deferred compensation associated with the RSAs awarded in 2013, 2012 and 2011 was \$0.6 million, \$0.6 million and \$0.5 million, respectively. The deferred compensation is being amortized on a straight-line basis over four years for all outstanding RSAs.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 16. Stock Based Compensation (Continued)

All outstanding RSAs are unvested. A summary of the RSA activity is as follows:

	Year	Ended December	31,
	2013	2012	2011
RSAs outstanding at beginning of period	212,340	264,640	247,840
Awarded	45,375	70,500	63,800
Vested	(91,840)	(111,300)	(42,000)
Cancelled or forfeited		(11,500)	(5,000)
RSAs outstanding at end of period	165,875	212,340	264,640
Unamortized deferred compensation cost (in millions)	\$ 1.2	\$ 0.9	\$ 0.9

Performance Share Incentives

We award performance share incentives ("PSI") to employees. PSIs are expressed as shares of the Company's common stock. They are earned only if the Company meets specific performance targets over the specified performance period. During this period, PSI recipients have no voting rights. When we declare dividends, such dividends are deemed to be paid to the recipients. We withhold and accumulate the deemed dividends until such point that the PSIs are earned. If the PSIs are not earned, the accrued dividends are forfeited. The payment of PSIs can be in cash, or in the Company's common stock, or a combination of the two, at the discretion of the Company. The PSIs were first awarded to employees in 2011.

All outstanding PSIs are unvested. A summary of the PSI activity is as follows:

	Year Ended December 31,					
	2013	2012	2011			
PSIs outstanding at beginning of period	102,500	54,000				
Awarded	3,375	52,500	54,000			
Cancelled or forfeited		(4,000)				
PSIs outstanding at end of period	105,875	102,500	54,000			

The PSIs are valued based on the closing market price of our common stock on the date of the grant. The total deferred compensation associated with the PSIs awarded in 2013 and 2012 was \$0.1 million and \$0.5 million, respectively. The deferred compensation is being recognized into earnings based on the passage of time and achievement of performance targets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 17. Accumulated Other Comprehensive Loss

Changes in accumulated other comprehensive income (loss) ("AOCI") by component are as follows:

	Foreign currency translation adjustment			ear Ended I etirement an related ljustment	Unrealiz gain (loss) cash flor hedges	ed on w	comp	mulated ther rehensive loss
Balance at December 31, 2012, net of tax	\$	36,830	\$	(62,375)		36	\$	(25,509)
Other comprehensive income before reclassifications		1,745		26,222		71		28,038
Less income reclassified from AOCI		1,7 .0		2,533		(6)		2,527
				,				ŕ
Net other comprehensive income		1,745		23,689		77		25,511
Income tax (expense) benefit		(106)		(1,527)		18		(1,615)
Balance at December 31, 2013, net of tax	\$	38,469	\$	(40,213)	\$	131	\$	(1,613)

Details about reclassification out of AOCI for the year ended December 31, 2013 are as follows:

Details of AOCI components	Am recla	Year Endo ount ssified AOCI	ed December 31, 2013 Affected line item on the Consolidated Statement of Operations
		(i	n thousands)
Unrealized gain (loss) on cash flow hedges:			
	\$	(20)	Sales
		14	Other expense
		(6)	Total before tax
		1	Tax benefit
	\$	(5)	Net of tax

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Retirement plan related adjustment:		
Amortization of prior service cost	\$ (647)	(a)
Amortization of transition asset	(272)	(a)
Amortization of actuarial loss	3,452	(a)
	2,533	Total before tax
	(221)	Tax expense
	\$ 2,312	Net of tax

(a)

These AOCI components are included in the computation of net period pension and post retirement costs. See Footnote 10 Pension and Post Retirement Plans for details.

## HARDINGE INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 18. Quarterly Financial Information (Unaudited)

Summarized quarterly financial information for 2013 and 2012 is as follows:

	Quarter							
		First Second Third					Fourth	
		(in	thou	sands, exc	ept	per share o	data)	)
2013								
Sales <sup>(1)</sup>	\$	67,219	\$	79,355	\$	79,783	\$	103,102
Gross profit <sup>(1)</sup>		18,972		22,767		22,042		29,458
Income from continuing operations <sup>(1)</sup>		452		2,691		2,541		1,312
Income from discontinued operations, net of tax				201		284		157
Gain on disposal of discontinued operations, net of tax								4,890
Net income		40		2,265		1,479		6,143
Basic earnings per share:								
Weighted average shares outstanding		11,660		11,663		11,721		12,160
Basic earnings per share from:								
Continuing operations	\$		\$	0.17	\$	0.10	\$	0.09
Income from discontinued operations	_		-	0.02	-	0.03	-	0.01
Gain on disposal of discontinued operations								0.40
Basic Earnings per share <sup>(2)</sup>	\$		\$	0.19	\$	0.13	\$	0.50
Diluted earnings per share:								
Weighted average shares outstanding		11,743		11,754		11,813		12,253
Diluted earnings per share from:								
Continuing operations	\$		\$	0.17	\$	0.10	\$	0.09
Income from discontinued operations				0.02		0.03		0.01
Gain on disposal of discontinued operations								0.40
Diluted Earnings per share <sup>(2)</sup>	\$		\$	0.19	\$	0.13	\$	0.50

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **DECEMBER 31, 2013**

## 18. Quarterly Financial Information (Unaudited) (Continued)

	Quarter							
	First			Second		Third	]	Fourth
	(in thousands, except per share data)							
2012								
Sales	\$	74,650	\$	86,320	\$	82,883	\$	90,560
Gross profit		21,189		23,972		23,994		27,682
Income from operations		3,388		4,838		5,311		6,545
Net income		2,443		3,640		4,020		7,752
Basic earnings per share:								
Weighted average shares outstanding		11,524		11,562		11,567		11,574
Earnings per share	\$	0.21	\$	0.31	\$	0.35	\$	0.67
Diluted earnings per share:								
Weighted average shares outstanding		11,557		11,600		11,606		11,619
Earnings per share	\$	0.21	\$	0.31	\$	0.34	\$	0.66

The 2013 second and third quarter sales, gross profit and income from continuing operations have been recast from their original reported amounts to reflect the effects of discontinued operations.

Due to the changes in outstanding shares from quarter to quarter, the total earnings per share of the four quarters may not necessarily equal the earnings per share for the year.

## 19. New Accounting Standards

In December 2011, Financial Accounting Standards Board (the "FASB") issued authoritative guidance on the presentation of netting assets and liabilities as a single amount in the balance sheet. This pronouncement amends and expands current disclosure requirements on offsetting and requires companies to disclose information about offsetting and related arrangements. We adopted this pronouncement on January 1, 2013. The adoption of this pronouncement did not have a material effect on our consolidated results of operations and financial condition.

In February 2013, the FASB issued authoritative guidance that requires companies to report, in one place, information about reclassification of items out of accumulated other comprehensive income. We adopted this pronouncement on January 1, 2013. The adoption of this pronouncement did not have a material effect on our consolidated results of operations and financial condition other than additional disclosure provided in Footnote 17 Changes in Accumulated Other Comprehensive Income (Loss).

## 20. Subsequent Events

Subsequent to December 31, 2013, we sold 166,247 shares of our common stock under the "at-the-market" stock offering program as described in Footnote 14 for aggregate net proceeds of \$2.3 million. As of March 12, 2014, 776,636 shares have been sold under this program for aggregate net proceeds of \$11.3 million, of which 703,509 of the shares sold were issued from treasury.

Under the terms of our \$23.0 million term loan, we are required to make mandatory principal payments associated with the sale of our common stock under our stock offering program equal to 25%

## HARDINGE INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **DECEMBER 31, 2013**

## 20. Subsequent Events (Continued)

of the net proceeds. In 2014 as a result of sales of our common stock, we made additional principal payments of \$1.3 million. Additionally, we are required to make mandatory principal payments associated with any asset sales, subject to certain exceptions. As a result of the sale of our Forkardt Swiss business, in January 2014 we made an additional principal payment of CHF 2.2 million (\$2.4 million equivalent) on the term loan.

On January 7, 2014, Hardinge Jiaxing amended its secured credit facility with a local bank. The amendment increased the total availability under facility from CNY 34.2 million (approximately \$5.6 million) to CNY 59.0 million (approximately \$9.7 million) or its equivalent in other currencies. The facility, which expires on December 20, 2014, is available for working capital and letter of credit purposes. Borrowings for working capital purposes are limited to CNY 39.0 million (approximately \$6.4 million). The facility is secured by real property owned by the subsidiary. The interest rate on the credit facility, currently at 6.60% is based on the basic interest rate as published by the People's Bank of China, plus a 10% mark-up.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

#### ITEM 9A. CONTROLS AND PROCEDURES

## Management's Evaluation of Disclosure Controls and Procedures

Management of the Company, under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness as of December 31, 2013 of the design and operation of the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934.

Based upon this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were ineffective as of December 31, 2013 due to a material weakness in our internal control over financial reporting, as described below.

## Management's Report on Internal Control over Financial Reporting

The management of Hardinge Inc. is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision of our Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2013 based on the framework in Internal Control Integrated Framework (1992 Framework) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Our evaluation of internal control over financial reporting did not include the internal controls of the Forkardt businesses that was acquired in 2013, which is included in the 2013 consolidated financial statements and constituted \$31.1 million of total assets as of December 31, 2013, and \$21.7 million of sales for the year then ended.

Based on that evaluation, management has concluded that the Company did not maintain effective internal control over financial reporting as of December 31, 2013, as a result of a material weakness related to the computation of the Company's gain from the sale of the Forkardt Swiss operations in December, 2013. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. Specifically, we did not have effective internal control over the financial statement close process as it relates to accounting for certain complex, non-routine transactions.

Ernst & Young LLP, an independent registered public accounting firm, has audited our consolidated financial statements included in this Annual Report on Form 10-K and, as part of their audit, has issued their attestation report, included herein, on the effectiveness of our internal control over financial reporting as of December 31, 2013.

## **Changes in Internal Control**

There have been no changes in the Company's internal control over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Management's Remediation Initiatives**

Subsequent to December 31, 2013, we have taken steps to remediate the material weakness described above. Specifically, for complex, non-routine transactions that are or could be material to the

## Table of Contents

Company's financial statements, we have established policies and procedures requiring management to retain third party subject matter expert consultants to assist in preparation of the accounting and reporting for such transactions.

/s/ RICHARD L. SIMONS

Richard L. Simons

Chairman, President and Chief Executive Officer

/s/ DOUGLAS J. MALONE

Douglas J. Malone

Vice President and Chief Financial Officer

#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Hardinge Inc. and Subsidiaries

We have audited Hardinge Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (1992 framework) (the COSO criteria). Hardinge Inc. and Subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Control over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of the Forkardt businesses, which are included in the 2013 consolidated financial statements of Hardinge Inc. and Subsidiaries and constituted \$31.1 million of total assets as of December 31, 2013, and \$21.7 million of sales for the year then ended. Our audit of internal control over financial reporting also did not include an evaluation of the internal control over financial reporting of the Forkardt businesses.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. The following material weakness has been identified and included in management's assessment. Management has identified a material weakness in controls related to the company's financial statement close process as it relates to the accounting for certain complex, non-routine transactions. We

## Table of Contents

also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Hardinge Inc. and Subsidiaries as of December 31, 2013 and 2012 and the related consolidated statements of operations, comprehensive income (loss), shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. This material weakness was considered in determining the nature, timing and extent of audit tests applied in our audit of the 2013 consolidated financial statements, and this report does not affect our report dated March 13, 2014, which expressed an unqualified opinion on those financial statements.

In our opinion, because of the effect of the material weakness described above on the achievement of the objectives of the control criteria, Hardinge Inc. and Subsidiaries have not maintained effective internal control over financial reporting as of December 31, 2013, based on the COSO criteria.

/s/ Ernst & Young LLP

Rochester, New York March 13, 2014

#### PART III

## ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Certain information required by this item such as: the identity of the Board of Directors and, those directors determined by the Board to be independent; the members of the Audit Committee, all of whom have been determined by the Board to be independent; the Audit Committee member determined by the Board to be the financial expert; and the Shareholders Nominating Procedures are all incorporated by reference from the Registrant's proxy statement to be filed with the Commission on or about March 27, 2014. Additional information required to be furnished by Item 401 of Regulation S-K is as follows:

## List of Executive Officers of the Registrant

Name	Age	Executive Officer Since	Positions and Offices Held
Richard L. Simons	58	2008	Chairman of the Board, President and Chief Executive Officer since February 2012; President and Chief Executive Officer May 2008 - January 2012; Senior Vice President and Chief Operating Officer March 2008 - May 2008; Vice President, Controller and Chief Accounting Officer of Carpenter Technology Corporation, July 2005 - February 2008; Executive Vice President of Hardinge Inc., April 2000 - July 2005. Member of the Board of Directors of Hardinge from 2001 - July 2005 and from May 2008 to present. Various other Company positions, 1983 - 2000.
Douglas J. Malone	49	2013	Vice President and Chief Financial Officer since December 2013; Controller and Chief Accounting Officer August 2008 - December 2013; Senior Vice President Financial Planning and Analysis for Five Star Bank, a subsidiary of Financial Institutions, Inc., 2005 - 2008; Senior Vice President Finance and Operations for Bath National Bank. a subsidiary of Financial Institutions, Inc., 2002 - 2005. Mr. Malone also served as a Senior Audit Manager and various other positions at KPMG LLP for a period of seven years.
James P. Langa	55	2009	Senior Vice President Asia Operations since May 2011; Vice President Global Engineering, Quality and Strategic Sourcing September 2008 - April 2011; Vice President/General Manager North American Operations January, 2008 - September 2008; Vice President/General Manager North American Machine Operations, June 2007 - January 2008; Director, Original Equipment Sales & Marketing for Wellman Products Group (Division of Hawk Corporation) 2006-2007 and Focus Factory Manager for Wellman Products Group, 2005-2006.
			102

#### **Table of Contents**

Name	Age	Executive Officer Since	Positions and Offices Held
Douglas C. Tifft	59	1988	Senior Vice President Administration since April 2000; Vice President Administration 1998 - 1999; Vice President Employee Relations since 1988. Various other Company positions 1978 - 1988.
Edward J. Gaio	60	2008	Vice President Business development since December 2013; Vice President and Chief Financial Officer from March 2008 - December 2013; Controller and Chief Accounting Officer, September 2006 - February 2008; Vice President, Finance of Agilysys, Inc., 2005 - July 2006; Vice President and Controller of Agilysys, Inc., 1999 - 2005.

## **CODE OF ETHICS**

Our Board of Directors adopted the Code of Ethics for the Chief Executive and the Senior Financial Officers and the Code of Conduct for Directors and Executive Officers which supplement the Code of Conduct governing all employees and directors. A copy of all said Codes is available on our website at www.hardinge.com. We will also provide a copy of the said Codes to shareholders upon request. To obtain a copy of one or more of the Codes, please write to Manager of Reporting, Hardinge Inc., One Hardinge Drive, Elmira, New York 14902. We will disclose future amendments to, or waivers from, the said Code of Ethics for the Chief Executive and Senior Financial Officers on our website within four business days following the date of such amendment or waiver.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated by reference from the Registrant's proxy statement to be filed with the Commission on or about March 27, 2014.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDERS MATTERS

The information required by this item is incorporated by reference from the Registrant's proxy statement to be filed with the Commission on or about March 27, 2014.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated by reference from the Registrant's proxy statement to be filed with the Commission on or about March 27, 2014.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

The information required by this item is incorporated by reference from the Registrant's proxy statement to be filed with the Commission on or about March 27, 2014.

#### PART IV.

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

- (a) (1) Financial Statements: The financial statements of the Registrant listed in ITEM 8. of this Report are incorporated herein by reference.
  - (2) Financial Statement Schedules: The financial statement schedules of the Registrant listed in ITEM 8 of Form 10-K as filed on March 13, 2014 are incorporated herein by reference. The financial statement schedule required by Regulation S-X (17 CFR 210) is filed as part of this report:

Schedule II Valuation and Qualifying Accounts

All other schedules are omitted because the conditions requiring their filing do not exist, or because the required information is provided in the Consolidated Financial Statements, including notes thereto.

- (3) Exhibits: Exhibits filed as part of this Report: See (b) below.
- (b) Exhibits required by Item 601 of Regulation S-K filed as a part of this Report on Form 10-K or incorporated by reference as indicated.

		Incorporated by Refere Filin		Reference Filing Date/
Exhibit No. 2.1	Exhibit Description  Purchase Agreement, dated as of May 9, 2013, by and between Illinois Tool Works, Inc. and Cherry Acquisition Corporation (n/k/a Forkardt Inc.)	Form 8-K	Exhibit 2.1	Period End Due 5/15/13
3.1	Restated Certificate of Incorporation of Hardinge Inc.	10-K	3.1	12/31/09
3.2	Certificate of Amendment of the Restated Certificate of Incorporation of Hardinge Inc.	8-K	3.2	2/23/10
3.3	By-laws of Hardinge Inc.	10-K	3.3	12/31/11
4.1	Specimen of certificate for shares of Common Stock, par value \$.01 per share of Hardinge Inc.	8-A	3	5/19/95
10.1	\$3,000,000 Commercial Line of Credit Agreement dated August 26, 2009 between Hardinge Inc. and Chemung Canal Trust Company	8-K	10.3	8/26/09
10.2	Amended and Restated Credit Agreement, dated May 9, 2013, by and among M&T Bank, Hardinge Inc., Cherry Acquisition Corporation (n/k/a Forkardt Inc.) and Usach Technologies, Inc.	10-Q	10.1	6/30/13
10.3	Replacement Standard LIBOR Grid Note, dated May 9, 2013, issued by Hardinge Inc., Cherry Acquisition Corporation (n/k/a Forkardt Inc.) and Usach Technologies Inc. for the benefit of M&T Bank	10-Q	10.2	6/30/13
10.4	General Security Agreement, dated May 9, 2013, by and between Hardinge Inc. and M&T Bank	10-Q	10.3	6/30/13

## Table of Contents

		Incorp	orated by l	Reference Filing Date/ Period End
Exhibit No. 10.5	Exhibit Description Schedule Required by Instruction 2 to Item 601 of Regulation S-K	Form 10-Q	Exhibit 10.4	Due 6/30/13
10.6	Credit Agreement, dated May 9, 2013, by and between Hardinge Inc., Hardinge Holdings GmbH and M&T Bank	10-Q	10.5	6/30/13
10.7	General Security Agreement, dated May 9, 2013, by and between Hardinge Inc. and M&T Bank	10-Q	10.7	6/30/13
10.8	Schedule Required by Instruction 2 to Item 601 of Regulation S-K	10-Q	10.8	6/30/13
10.9	Agreement between Hardinge Inc. and M&T Bank, dated October 31, 2013.			
10.10	Replacement Term Note, dated November 6, 2013, issued by Hardinge Inc. and Hardinge Holdings GmbH for the benefit of M&T Bank			
10.11	Rate Rider (for Actual Balance Promissory Notes), dated November 6, 2013, issued by Hardinge Inc. and Hardinge Holdings GmbH for the benefit of M&T Bank			
10.12	Credit Facilities Agreement dated July 12, 2013 between Hardinge Holdings GmbH L. Kellenberger & Co. AG and Credit Suisse AG	8-K	10.1	7/18/13
10.13	Collateral Agreement dated July 12, 2013 between L. Kellenberger & Co. AG and Credit Suisse AG	8-K	10.2	7/18/13
10.14	Collateral Agreement dated July 12, 2013 between L. Kellenberger & Co. AG and Credit Suisse AG	8-K	10.3	7/18/13
10.15	Master Credit Agreement dated October 30, 2009 between L. Kellenberger & Co. AG and UBS AG	8-K/A	10.1	11/5/09
10.16	Supplement 1 dated August 10, 2010 to Master Credit Agreement dated October 30, 2009 between L. Kellenberger & Co. AG and UBS AG	8-K	10.1	8/12/10
10.17	Credit Agreement dated December 20, 2011 between L. Kellenberger & Co. AG and Credit Suisse AG	10-K	10.15	12/31/11
10.18	General Credit Facility Agreement dated July 26, 2011 between Harding Machine Tools B.V., Taiwan Branch and Mega International Commercial Bank Co. Ltd.	10-Q	10.2	9/30/11
10.19	RMB Loan Contract dated August 31, 2011 between Hardinge Precision Machinery (Jiaxing) Co., Ltd. and China Construction Bank	10-Q	10.3	9/30/11
10.20	Maximum Amount Mortgage Contract dated December 20, 2012 between Hardinge Precision Machinery (Jiaxing) Co. Ltd. and China Construction Bank 105	10-K	10.19	12/31/12

## Table of Contents

		Incorp	porated by	Reference Filing Date/ Period End
Exhibit No. 10.21	<b>Exhibit Description</b> Stock Purchase Agreement, dated December 20, 2012, by and among Hardinge Inc., Giacomo Antonini and Bere Antonini	Form 10-K	Exhibit 2.1	Due 12/31/12
10.22	Controlled Equity Offering <sup>SM</sup> Sales Agreement dated August 9, 2013, by and between Hardinge Inc. and Cantor Fitzgerald & Co.	8-K	10.1	8/9/13
10.23	Share Purchase Agreement, dated as of December 19, 2013, by and between Hardinge Holdings GmbH and SwissChuck Holding AG	8-K	2.1	12/26/13
10.24*	The 2002 Hardinge Inc. Incentive Stock Plan			
10.25*	The 2011 Hardinge Inc. Incentive Stock Plan	8-K	99.1	4/21/11
10.26*	Hardinge Inc. Amended Cash Incentive Plan	10-K	10.23	12/31/10
10.27*	Employment Agreement between Hardinge Inc. and Richard Simons, dated as of March 7, 2011	8-K	10.1	3/11/11
10.28*	Amendment No. 1 to Employment Agreement between Hardinge Inc. and Richard Simons, dated as of February 14, 2012	8-K	10.1	2/17/11
10.29*	Amended and Restated Employment Agreement between Hardinge Inc. and Douglas J. Malone, dated as of December 16, 2013	8-K	10.2	12/20/13
10.30*	Amended and Restated Employment Agreement between Hardinge Inc. and Edward J. Gaio, dated as of December 16, 2013	8-K	10.1	12/20/13
10.31*	Employment Agreement between Hardinge Inc. and James P. Langa, dated as of March 7, 2011	8-K	10.3	3/11/11
10.32*	Amendment No. 1 to Employment Agreement between Hardinge Inc. and James P. Langa, dated as of February 14, 2012	8-K	10.3	2/17/12
10.33*	Employment Agreement between Hardinge Inc. and Douglas C. Tifft, dated as of March 7, 2011	8-K	10.4	3/11/11
10.34*	Amendment No. 1 to Employment Agreement between Hardinge Inc. and Douglas C. Tifft, dated as of February 14, 2012	8-K	10.4	2/17/12
10.35*	Hardinge Inc. Amended and Restated Executive Supplemental Pension Plan, effective August 9, 2005	10-K	10.31	12/31/11
10.36*	Form of Deferred Directors Fee Plan	S-2	10.13	4/27/95
14	The Hardinge Inc. Code of Ethics**			
21	Subsidiaries of the Company 106			

## Table of Contents

		Incor	porated by I	Reference Filing Date/ Period End		
Exhibit No. 23	Exhibit Description Consent of Ernst & Young LLP, Independent Registered Accounting Firm	Form	Exhibit	Due Due		
31.1	Chief Executive Officer Certification pursuant to Rule 13a-15(e) and 15d-15(e), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.					
31.2	Chief Financial Officer Certification pursuant to Rule 13a-15(e) and 15d-15(e), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.					
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.					
101	XBRL Documents:					
101.INS	NS XBRL Instance Document					
101.SCH	CH XBRL Taxonomy Schema Document					
101.CAL	1.CAL XBRL Taxonomy Extension Calculation Linkbase Document					
101.LAB	101.LAB XBRL Taxonomy Extension Label Linkbase Document					
101.PRE	101.PRE XBRL Taxonomy Extension Presentation Linkbase Document					
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document					
* Man	agement contract or compensatory plan or arrangement					
** Incorporated by reference from the Hardinge Inc. website at www.hardinge.com						

107

## HARDINGE INC. AND SUBSIDIARIES

## ITEM 15(a) Schedule II Valuation and Qualifying Accounts

	Additions Charged to:					n			
	Beg	lance at inning of Period	_	osts & xpenses	Ac	Other ecounts nousands)	Deductions	В	alance at End of Period
Year ended December 31, 2013:						Í			
Allowance for bad debts	\$	2,281	\$	101	\$	125(1)	\$ 1,345(2)	\$	1,162
Allowance for excess and obsolete inventory		21,535		3,502		1,506(1)	4,510		22,033
Valuation allowance for deferred taxes		57,698		472		1,794	10,667		49,297
Total	\$	81,514	\$	4.075	\$	3,425	\$ 16,522	\$	72,492
Year ended December 31, 2012:									
Allowance for bad debts	\$	2,750	\$	198	\$	28(1)	\$ 695(2)	\$	2,281
Allowance for excess and obsolete inventory		20,431		3,597		495(1)	2,988		21,535
Valuation allowance for deferred taxes		62,995		922		2,904	9,123		57,698
Total	\$	86,176	\$	4,717	\$	3,427	\$ 12,806	\$	81,514
Year ended December 31, 2011:									
Allowance for bad debts	\$	3,957	\$	364	\$	64(1)		\$	2,750
Allowance for excess and obsolete inventory		25,834		2,789		188(1)	8,380		20,431
Valuation allowance for deferred taxes		53,533		2,773		6,689			62,995
Total	\$	83,324	\$	5,926	\$	6,941	\$ 10,015	\$	86,176

<sup>(1)</sup> Currency translation impact on balances recorded in foreign currencies.

Uncollectable accounts written off, net of recoveries.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	HARDINGE INC.	
	(Registrant)	
March 13, 2014	/s/ RICHARD L. SIMONS	
Pursuant to the requirements of the Securities Exchange Act of 193 of the registrant and in the capacities and on the dates indicated.	Richard L. Simons  Chairman, President and Chief Executive Officer  4, this report has been signed below by the following persons on behalf	
March 13, 2014	/s/ RICHARD L. SIMONS	
	Richard L. Simons  Chairman, President and Chief Executive Officer (Principal Executive Officer)	
March 13, 2014	/s/ DOUGLAS J. MALONE	
	Douglas J. Malone Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	
March 13, 2014	/s/ DANIEL J. BURKE	
	Daniel J. Burke Director	
March 13, 2014	/s/ DOUGLAS A. GREENLEE	
	Douglas A. Greenlee Director	
March 13, 2014	/s/ J. PHILIP HUNTER	
	J. Philip Hunter Director and Secretary	
March 13, 2014	/s/ ROBERT J. LEPOFSKY	
1	Robert J. Lepofsky  Director 09	

## Table of Contents

March 13, 2014	/s/ JOHN J. PERROTTI				
	John J. Perrotti  Director				
March 13, 2014	/s/ MITCHELL I. QUAIN				
	Mitchell I. Quain Director				
March 13, 2014	/s/ R. TONY TRIPENY				
	R. Tony Tripeny  Director  110				