

ACNB CORP  
Form 10-K  
March 12, 2010

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the fiscal year-ended December 31, 2009**

**OR**

**TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 0-11783**

**ACNB CORPORATION**

(Exact name of registrant as specified in its charter)

**Pennsylvania**

(State or other jurisdiction of  
incorporation or organization)

**23-2233457**

(I.R.S. Employer  
Identification No.)

**16 Lincoln Square, Gettysburg, Pennsylvania**

(Address of principal executive offices)

**17325-3129**

(Zip Code)

Registrant's telephone number, including area code: **(717) 334-3161**

Securities registered pursuant to Section 12(b) of the Act: **None**

Securities registered pursuant to Section 12(g) of the Act:

**Common Stock, Par Value \$2.50 per Share**

(Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been

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subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One)

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a  
smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by nonaffiliates of the registrant at June 30, 2009, was approximately \$66,448,000.

The number of shares of the registrant's common stock outstanding on March 5, 2010, was 5,928,343.

### Documents Incorporated by Reference

Portions of the registrant's 2010 definitive Proxy Statement are incorporated by reference into Part III of this report.

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**PART I**

**FORWARD-LOOKING STATEMENTS**

In addition to historical information, this Form 10-K contains forward-looking statements. Examples of forward-looking statements include, but are not limited to, (a) projections or statements regarding future earnings, expenses, net interest income, other income, earnings or loss per share, asset mix and quality, growth prospects, capital structure, and other financial terms, (b) statements of plans and objectives of management or the Board of Directors, and (c) statements of assumptions, such as economic conditions in the Corporation's market areas. Such forward-looking statements can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "intends", "will", "should", "anticipates", or the negative of any of the foregoing or other variations thereon or comparable terminology, or by discussion of strategy. Forward-looking statements are subject to certain risks and uncertainties such as local economic conditions, competitive factors, and regulatory limitations. Actual results may differ materially from those projected in the forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the following: ineffectiveness of the business strategy due to changes in current or future market conditions; the effects of economic deterioration on current customers, specifically the effect of the economy on loan customers' ability to repay loans; the effects of competition, and of changes in laws and regulations on competition, including industry consolidation and development of competing financial products and services; interest rate movements; the inability to achieve merger-related synergies; difficulties in integrating distinct business operations, including information technology difficulties; disruption from the transaction making it more difficult to maintain relationships with customers and employees, and challenges in establishing and maintaining operations in new markets; volatilities in the securities markets; and, deteriorating economic conditions. We caution readers not to place undue reliance on these forward-looking statements. They only reflect management's analysis as of this date. The Corporation does not revise or update these forward-looking statements to reflect events or changed circumstances. Please carefully review the risk factors described in other documents the Corporation files from time to time with the Securities and Exchange Commission, including the Quarterly Reports on Form 10-Q, and any Current Reports on Form 8-K.

**ITEM 1 BUSINESS**

**ACNB CORPORATION**

ACNB Corporation (the Corporation or (ACNB)) is a \$962 million financial holding company headquartered in Gettysburg, Pennsylvania. Through its banking and nonbanking subsidiaries, ACNB provides a full range of banking and financial services to individuals and businesses, including commercial and retail banking, trust and investment management, and insurance. ACNB's banking operations are conducted through its primary operating subsidiary, Adams County National Bank, with 21 retail banking offices in Adams, Cumberland and York Counties, as well as two loan production offices in York and Franklin Counties, Pennsylvania, as of December 31, 2009. The loan production office in Hanover, York County, opened in February 2009. The Corporation was formed in 1982, then became the holding company for Adams County National Bank in 1983.

On January 5, 2005, ACNB Corporation completed the acquisition of Russell Insurance Group, Inc. (RIG) and RIG began to operate as a separate subsidiary of ACNB Corporation. In accordance with the terms of the acquisition, there was contingent consideration associated with this transaction of up to \$3,000,000, payable in 2008 subject to performance criteria for the three-year period subsequent to the acquisition. Due to performance at a higher level than the performance criteria, the liability for this consideration was recorded at December 31, 2006, with a related increase in goodwill. Payment was made in the second quarter of 2008 after it was ascertained that the performance criteria had been met for the full three-year period; after which, the total aggregate

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purchase price was \$8,663,000. In addition, on November 9, 2007, the Corporation entered into another three-year employment contract with Frank C. Russell, Jr., President & Chief Executive Officer of RIG, effective as of January 1, 2008.

In 2007, RIG acquired two additional books of business with an aggregate purchase price of \$637,000. In 2008, RIG acquired an additional book of business with an aggregate purchase price of \$1,165,000, all of which was classified as an intangible asset. Also, on December 31, 2008, RIG acquired Marks Insurance & Associates, Inc. with an aggregate purchase price of \$1,853,000, of which \$1,300,000 was recorded as an intangible asset and \$553,000 was recorded as goodwill. The intangible assets (excluding goodwill) are being amortized over ten years on a straight line basis. The contingent consideration for both 2008 purchases is payable three years after closing, based on multiples of sellers' commissions, with a maximum payment of \$1,800,000.

ACNB's major source of operating funds is dividends that it receives from its subsidiary bank. ACNB's expenses consist principally of losses from low-income housing investments and interest paid on a term loan used to purchase RIG. Dividends that ACNB pays to stockholders consist of dividends declared and paid to ACNB by the subsidiary bank.

ACNB and its subsidiaries are not dependent upon a single customer or a small number of customers, the loss of which would have a material adverse effect on the Corporation. ACNB does not depend on foreign sources of funds, nor does it make foreign loans.

The common stock of ACNB is listed on the Over The Counter Bulletin Board under the symbol ACNB.

RIG is managed separately from the banking and related financial services that the Corporation offers and is reported as a separate segment. Financial information on this segment is included in Notes to Consolidated Financial Statements, Note S "Segment and Related Information".

**BANKING SUBSIDIARY**

*Adams County National Bank*

Adams County National Bank is a full-service commercial bank operating under charter from the Office of the Comptroller of the Currency. The Bank's principal market area is Adams County, Pennsylvania, which is located in southcentral Pennsylvania. Adams County depends on agriculture, industry and tourism to provide employment for its residents. No single sector dominates the county's economy. At December 31, 2009, Adams County National Bank had total assets of \$947 million, total loans of \$647 million, and total deposits of \$730 million.

The main office of the Bank is located at 16 Lincoln Square, Gettysburg, Pennsylvania. In addition to its main office, as of December 31, 2009, the Bank had fourteen branches in Adams County, three branches in York County, and three branches in Cumberland County, as well as a loan production office in both York County and Franklin County, Pennsylvania. Adams County National Bank's service delivery channels for its customers also include the ATM network, Customer Contact Center, and Internet and Telephone Banking. The Bank is subject to regulation and periodic examination by the Office of the Comptroller of the Currency. The Federal Deposit Insurance Corporation, as provided by law, insures the Bank's deposits.

Commercial lending includes commercial mortgages, real estate development and construction, accounts receivable and inventory financing, and agricultural loans. Consumer lending programs include home equity loans and lines of credit, automobile and recreational vehicle loans, manufactured housing loans, and personal lines of credit. Mortgage lending programs include personal residential mortgages, residential construction loans, and investment mortgage loans.

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A Trust is a legal fiduciary agreement whereby Adams County National Bank Trust Department is named as Trustee of financial assets. As Trustee, the Trust Department invests, protects, manages and distributes financial assets as defined in the agreement. Estate settlement governed by the Last Will and Testament of an individual constitutes another part of the Trust Department business. One purpose of having a Will is to name an Executor to settle an Estate. Adams County National Bank has the knowledge and expertise to act as Executor. Other services include, but are not limited to, services under Testamentary Trusts, Life Insurance Trusts, Charitable Remainder Trusts, Guardianships and Powers of Attorney.

**NONBANKING SUBSIDIARIES**

*Russell Insurance Group, Inc.*

In January 2005, ACNB Corporation acquired Russell Insurance Group, Inc. (RIG), a full-service insurance agency that offers a broad range of property and casualty, life, and health insurance to both commercial and individual clients. Based in Westminster, Maryland, RIG, has served the needs of its clients since its founding as an independent insurance agency by Frank C. Russell, Jr. in 1978. With the acquisition of Marks Insurance & Associates, Inc. as of December 31, 2008, RIG operates a second office location in Germantown, Maryland. Total assets of RIG as of December 31, 2009, totaled \$12,744,000.

*BankersRe Insurance Group, SPC*

BankersRe Insurance Group, SPC (formerly Pennbanks Insurance Co., SPC) was organized in 2000 and holds an unrestricted Class "B" Insurer's License under Cayman Islands Insurance Law. The segregated portfolio is engaged in the business of reinsuring credit life and credit accident and disability risks. Total assets of the segregated portfolio as of December 31, 2009, totaled \$215,000.

**COMPETITION**

The financial services industry in ACNB's market area is highly competitive, including competition for similar products and services from commercial banks, credit unions, finance and mortgage companies, and other nonbank providers of financial services. Several of ACNB's competitors have legal lending limits that exceed those of ACNB's subsidiary bank, as well as funding sources on the capital markets that exceed ACNB's availability. The increased competition has resulted from a changing legal and regulatory environment, as well as from the economic climate, customer expectations, and service alternatives via the Internet.

**SUPERVISION AND REGULATION**

*Bank Holding Company Regulation*

**BANK HOLDING COMPANY ACT OF 1956** ACNB is a financial holding company and is subject to the regulations of the Board of Governors of the Federal Reserve System under the Bank Holding Company Act of 1956. Bank holding companies are required to file periodic reports with and are subject to examination by the Federal Reserve. The Federal Reserve has issued regulations under the Bank Holding Company Act that require a financial holding company to serve as a source of financial and managerial strength to its subsidiary bank. As a result, the Federal Reserve may require ACNB to stand ready to use its resources to provide adequate capital funds to the Bank during periods of financial stress or adversity.

In addition, the Federal Reserve may require a financial holding company to end a nonbanking business if the nonbanking business constitutes a serious risk to the financial soundness and stability of any banking subsidiary of the financial holding company.

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The Bank Holding Company Act prohibits ACNB from acquiring direct or indirect control of more than 5% of the outstanding voting stock of any bank, or substantially all of the assets of any bank, or merging with another bank holding company, without the prior approval of the Federal Reserve. The Bank Holding Company Act allows interstate bank acquisitions and interstate branching by acquisition and consolidation in those states that had not elected to opt out by the required deadline. The Pennsylvania Department of Banking also must approve any similar consolidation. Pennsylvania law permits Pennsylvania financial holding companies to control an unlimited number of banks.

In addition, the Bank Holding Company Act restricts ACNB's nonbanking activities to those that are determined by the Federal Reserve Board to be financial in nature, incidental to such financial activity, or complementary to a financial activity. The Bank Holding Company Act does not place territorial restrictions on the activities of nonbanking subsidiaries of financial holding companies.

**GRAMM-LEACH-BLILEY ACT OF 1999 (GLBA)** The Gramm-Leach-Bliley Act of 1999 eliminated many of the restrictions placed on the activities of bank holding companies that become financial holding companies. Among other things, the Gramm-Leach-Bliley Act repealed certain Glass-Steagall Act restrictions on affiliations between banks and securities firms, and amended the Bank Holding Company Act to permit bank holding companies that are financial holding companies to engage in activities, and acquire companies engaged in activities, that are: financial in nature (including insurance underwriting, insurance company portfolio investment, financial advisory, securities underwriting, dealing and market-making, and merchant banking activities); incidental to financial activities; or, complementary to financial activities if the Federal Reserve determines that they pose no substantial risk to the safety or soundness of depository institutions or the financial system in general. The Gramm-Leach-Bliley Act also permits national banks, under certain circumstances, to engage through special financial subsidiaries in the financial and other incidental activities authorized for financial holding companies.

**REGULATION W** Transactions between a bank and its "affiliates" are quantitatively and qualitatively restricted under the Federal Reserve Act. The Federal Deposit Insurance Act applies Sections 23A and 23B to insured nonmember banks in the same manner and to the same extent as if they were members of the Federal Reserve System. The Federal Reserve has also issued Regulation W, which codifies prior regulations under Sections 23A and 23B of the Federal Reserve Act, and interpretative guidance with respect to affiliate transactions. Regulation W incorporates the exemption from the affiliate transaction rules, but expands the exemption to cover the purchase of any type of loan or extension of credit from an affiliate. Affiliates of a bank include, among other entities, the bank's holding company and companies that are under common control with the bank. ACNB Corporation and Russell Insurance Group, Inc. are considered to be affiliates of Adams County National Bank.

**USA PATRIOT ACT OF 2001** In October 2001, the USA Patriot Act of 2001 was enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C., which occurred on September 11, 2001. The Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Patriot Act on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

**SARBANES-OXLEY ACT OF 2002 (SOA)** On July 30, 2002, President Bush signed into law the Sarbanes-Oxley Act of 2002. The stated goals of the SOA are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies, and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities law.

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The SOA is the most far-reaching U.S. securities legislation enacted in some time. The SOA generally applies to all companies, both U.S. and non-U.S., that file or are required to file periodic reports with the Securities and Exchange Commission (SEC) under the Securities Exchange Act of 1934, or the Exchange Act. Given the extensive SEC role in implementing rules relating to many of the SOA's new requirements, the final scope of these requirements remains to be determined.

The SOA includes very specific additional disclosure requirements and new corporate governance rules; requires the SEC and securities exchanges to adopt extensive additional disclosure, corporate governance, and other related rules; and, mandates further studies of certain issues by the SEC. The SOA represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees.

The SOA addresses, among other matters:

Audit committees for all reporting companies;

Certification of financial statements by the chief executive officer and the chief financial officer;

The forfeiture of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by directors and senior officers in the twelve-month period following initial publication of any financial statements that later require restatement;

A prohibition on insider trading during pension plan black out periods;

Disclosure of off-balance sheet transactions;

A prohibition on personal loans to directors and officers;

Expedited filing requirements for Forms 4;

Disclosure of a code of ethics and filing a Form 8-K for a change or waiver of such code;

"Real time" filing of periodic reports;

Formation of a public accounting oversight board;

Auditor independence; and,

Increased criminal penalties for violations of securities laws.

The SEC has been delegated the task of enacting rules to implement various provisions with respect to, among other matters, disclosure in periodic filings pursuant to the Exchange Act.

**AMERICAN JOBS CREATION ACT OF 2004** In 2004, the American Jobs Creation Act was enacted as the first major corporate tax act in years. The act addresses a number of areas of corporate taxation including executive deferred compensation restrictions. The impact of the act on



ACNB is not material.

EMERGENCY ECONOMIC STABILIZATION ACT OF 2008 AND AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (EESA) In response to the financial crises affecting the banking system and financial markets and going concern threats to investment banks and other financial institutions, on October 3, 2008, the Emergency Economic Stabilization Act of 2008 (EESA) was signed into law and subsequently amended by the American Recovery and Reinvestment Act of 2009 on February 17, 2009. Under the authority of the EESA, as amended, the United States Department of the Treasury (Treasury) created the Troubled Asset Relief Program (TARP) Capital Purchase Program and through this program invested in financial institutions by purchasing preferred stock and warrants to purchase either common stock or additional shares of preferred stock. In the fourth quarter of 2008, ACNB evaluated the merits of participating in the TARP Capital Purchase

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Program and decided against making application for this voluntary program. For additional information please refer to the "Capital" section of the Management's Discussion and Analysis.

As of December 31, 2009, the Treasury will not make additional investments under the TARP Capital Purchase Program, but is considering continuing a similar program for banks under \$10 billion in assets under a different program.

The EESA, as amended, also included a provision for a temporary increase in FDIC insurance coverage from \$100,000 to \$250,000 per depositor through December 31, 2009. In May 2009, Congress extended the increased coverage until December 31, 2013. After that time, the per depositor coverage will return to \$100,000.

*Dividends*

ACNB is a legal entity separate and distinct from its subsidiary bank. ACNB's revenues, on a parent company only basis, result almost entirely from dividends paid to the Corporation by its subsidiary bank. Federal and state laws regulate the payment of dividends by ACNB's subsidiary bank. Please refer to "Regulation of Bank" below.

*Regulation of Bank*

The operations of the subsidiary bank are subject to federal and state statutes applicable to banks chartered under the banking laws of the United States, to members of the Federal Reserve System, and to banks whose deposits are insured by the FDIC. The subsidiary bank's operations are also subject to regulations of the Office of the Comptroller of the Currency, Federal Reserve, and FDIC.

The Office of the Comptroller of the Currency, which has primary supervisory authority over national banks, regularly examines banks in such areas as reserves, loans, investments, management practices, and other aspects of operations. These examinations are designed for the protection of the subsidiary bank's depositors rather than ACNB's stockholders. The subsidiary bank must file quarterly and annual reports to the Federal Financial Institutions Examinations Council, or FFIEC.

**NATIONAL BANK ACT** The National Bank Act requires the subsidiary national bank to obtain the prior approval of the Office of the Comptroller of the Currency for the payment of dividends if the total of all dividends declared by the bank in one year would exceed the bank's net profits in the current year, as defined and interpreted by regulation, plus retained earnings for the two preceding years, less any required transfers to surplus. In addition, the bank may only pay dividends to the extent that the retained net profits, including the portion transferred to surplus, exceed statutory bad debts, as defined by regulation. These restrictions have not had, nor are they expected to have, any impact on the Corporation's dividend policy.

**FEDERAL DEPOSIT INSURANCE CORPORATION ACT OF 1991** Under the Federal Deposit Insurance Corporation Act of 1991, any depository institution, including the Bank, is prohibited from paying any dividends, making other distributions or paying any management fees if, after such payment, it would fail to satisfy the minimum capital requirement.

**FEDERAL RESERVE ACT** A subsidiary bank of a bank holding company is subject to certain restrictions and reporting requirements imposed by the Federal Reserve Act, including:

Extensions of credit to the bank holding company, its subsidiaries, or principal shareholders;

Investments in the stock or other securities of the bank holding company or its subsidiaries; and,

Taking such stock or securities as collateral for loans.

**COMMUNITY REINVESTMENT ACT OF 1977 (CRA)** Under the Community Reinvestment Act of 1977, the Office of the Comptroller of the Currency is required to assess the record of all



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financial institutions regulated by it to determine if these institutions are meeting the credit needs of the community, including low and moderate income neighborhoods, which they serve and to take this record into account in its evaluation of any application made by any of such institutions for, among other things, approval of a branch or other deposit facility, office relocation, merger, or acquisition of bank shares. The Financial Institutions Reform, Recovery and Enforcement Act of 1989 amended the CRA to require, among other things, that the Office of the Comptroller of the Currency make publicly available the evaluation of a bank's record of meeting the credit needs of its entire community, including low and moderate income neighborhoods. This evaluation includes a descriptive rating like "outstanding," "satisfactory," "needs to improve" or "substantial noncompliance" and a statement describing the basis for the rating. These ratings are publicly disclosed.

FEDERAL DEPOSIT INSURANCE CORPORATION IMPROVEMENT ACT OF 1991 (FDICIA) The Federal Deposit Insurance Corporation Improvement Act requires that institutions be classified, based on their risk-based capital ratios into one of five defined categories, as illustrated below: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

| <b>Capital Category</b>        | <b>Total Risk-Based Ratio</b> | <b>Tier 1 Risk-Based Ratio</b> | <b>Tier 1 Leverage Ratio</b> | <b>Under a Capital Order or Directive</b> |
|--------------------------------|-------------------------------|--------------------------------|------------------------------|---|
| Well capitalized               | ≥10.0%                        | ≥6.0%                          | ≥5.0%                        | NO  |
| Adequately capitalized         | ≥8.0%                         | ≥4.0%                          | ≥4.0%*                       |   |
| Undercapitalized               | <8.0%                         | <4.0%                          | <4.0%*                       |   |
| Significantly undercapitalized | <6.0%                         | <3.0%                          | <3.0%                        |   |
| Critically undercapitalized    |                               |                                | <2.0%                        |   |

\*

3.0% for those banks having the highest available regulatory rating.

In the event an institution's capital deteriorates to the undercapitalized category or below, FDICIA prescribes an increasing amount of regulatory intervention, including the institution of a capital restoration plan and a guarantee of the plan by a parent institution and the placement of a hold on increases in assets, number of branches, or lines of business. If capital reaches the significantly or critically undercapitalized levels, further material restrictions can be imposed, including restrictions on interest payable on accounts, dismissal of management, and, in critically undercapitalized situations, appointment of a receiver. For well capitalized institutions, FDICIA provides authority for regulatory intervention where the institution is deemed to be engaging in unsafe or unsound practices or receives a less than satisfactory examination report rating for asset quality, management, earnings or liquidity. All but well capitalized institutions are prohibited from accepting brokered deposits without prior regulatory approval. Under FDICIA, financial institutions are subject to increased regulatory scrutiny and must comply with certain operational, managerial and compensation standards developed by Federal Reserve Board regulations.

#### *Monetary and Fiscal Policy*

ACNB and its subsidiary bank are affected by the monetary and fiscal policies of government agencies, including the Federal Reserve and FDIC. Through open market securities transactions and changes in its discount rate and reserve requirements, the Board of Governors of the Federal Reserve exerts considerable influence over the cost and availability of funds for lending and investment. The nature of monetary and fiscal policies on future business and earnings of ACNB cannot be predicted at this time. From time to time, various federal and state legislation is proposed that could result in additional regulation of, and restrictions on, the business of ACNB and the subsidiary bank, or

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otherwise change the business environment. Management cannot predict whether any of this legislation will have a material effect on the business of ACNB.

**BANK SECRECY ACT** Under the Bank Secrecy Act, banks and other financial institutions are required to report to the Internal Revenue Service currency transactions of more than \$10,000 or multiple transactions of which a bank is aware in any one day that aggregate in excess of \$10,000 and to report suspicious transactions under specified criteria. Civil and criminal penalties are provided under the Bank Secrecy Act for failure to file a required report, for failure to supply information required by the Bank Secrecy Act, or for filing a false or fraudulent report.

**FEDERAL DEPOSIT INSURANCE CORPORATION (FDIC) INSURANCE ASSESSMENTS** The subsidiary bank is subject to deposit insurance assessments by the FDIC. The assessments are based on the risk classification of the depository institutions. The subsidiary bank was required to pay regular FDIC insurance assessments in 2009 of \$1,743,000, and a special assessment on September 30, 2009, of \$437,000. Furthermore, on December 31, 2009, all insured institutions were required to prepay 3.25 years of regular quarterly premiums. Each institution records the entire amount of its prepaid assessment as a prepaid expense (asset) as of December 31, 2009. As of December 31, 2009, and each quarter thereafter, each institution records an expense (charge to earnings) for its regular quarterly assessment for the quarter and an offsetting credit to the prepaid assessment until the asset is exhausted. Once the asset is exhausted, the institution records an accrued expense payable each quarter for the assessment payment, which is paid in arrears to the FDIC at the end of the following quarter. If the prepaid assessment is not exhausted by December 30, 2014, any remaining amount will be returned to the depository institution. The FDIC also has adopted a uniform three basis point increase in assessment rates effective January 1, 2011.

**ACCOUNTING POLICY DISCLOSURE**

Disclosure of the Corporation's significant accounting policies is included in Note A to the consolidated financial statements. Some of these policies are particularly sensitive requiring significant judgments, estimates and assumptions to be made by management. Additional information is contained in Management's Discussion and Analysis for the most sensitive of these issues, including the provision and allowance for loan losses which is located in Note D to the consolidated financial statements.

Management, in determining the allowance for loan losses, makes significant estimates. Consideration is given to a variety of factors in establishing this estimate. In estimating the allowance for loan losses, management considers current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan review, financial and managerial strengths of borrowers, adequacy of collateral if collateral dependent or present value of future cash flows, and other relevant factors.

**STATISTICAL DISCLOSURES**

The following statistical disclosures are included in Management's Discussion and Analysis, Item 7 hereof, and are incorporated by reference in this Item 1:

Interest Rate Sensitivity Analysis

Interest Income and Expense, Volume and Rate Analysis

Investment Portfolio

Loan Maturity and Interest Rate Sensitivity

Loan Portfolio

Allocation of Allowance for Loan Losses



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Deposits

Short-Term Borrowings

**AVAILABLE INFORMATION**

The Corporation's reports, proxy statements, and other information are available for inspection and copying at the SEC Public Reference Room at 100 F Street, N.E., Washington, DC, 20549, at prescribed rates. The public may obtain information on the operation of the Public Reference Room by calling the Commission at 1-800-SEC-0330. The Corporation is an electronic filer with the Commission. The Commission maintains a website that contains reports, proxy and information statements, and other information regarding registrants that file electronically with the Commission. The address of the Commission's website is <http://www.sec.gov>.

Upon a stockholder's written request, a copy of the Corporation's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, as required to be filed with the SEC pursuant to Securities Exchange Act Rule 13a-1, may be obtained, without charge, from Lynda L. Glass, Executive Vice President & Secretary, 16 Lincoln Square, P.O. Box 3129, Gettysburg, PA 17325, or visit our website at <http://www.acnb.com> and click on "ACNB Corporation Investor Relations".

**EMPLOYEES**

As of December 31, 2009, ACNB had 278 full-time equivalent employees. None of these employees are represented by a collective bargaining agreement, and ACNB believes it enjoys good relations with its personnel.

**ITEM 1A RISK FACTORS**

**ACNB IS SUBJECT TO INTEREST RATE RISK.**

ACNB's earnings and cash flows are largely dependent upon its net interest income. Net interest income is the difference between interest income earned on interest-earning assets such as loans and securities and interest expense paid on interest-bearing liabilities such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond ACNB's control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Board of Governors of the Federal Reserve System. Changes in monetary policy, including changes in interest rates, could influence not only the amount of interest ACNB receives on loans and securities and the amount of interest it pays on deposits and borrowings, but such changes could also affect (i) ACNB's ability to originate loans and obtain deposits, (ii) the fair value of ACNB's financial assets and liabilities, and (iii) the average duration of ACNB's mortgage-backed securities portfolio. If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, ACNB's net interest income, and therefore earnings, could be adversely affected. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings.

Although management believes it has implemented effective asset and liability management strategies to reduce the potential effects of changes in interest rates on ACNB's results of operations, any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on ACNB's financial condition and results of operations.

**ACNB IS SUBJECT TO CREDIT RISK.**

As of December 31, 2009, approximately 41% of ACNB's loan portfolio consisted of commercial and industrial, construction, and commercial real estate loans. These types of loans are generally viewed as having more risk of default than residential real estate loans or consumer loans. These types

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of loans are also typically larger than residential real estate loans and consumer loans. Because ACNB's loan portfolio contains a significant number of commercial and industrial, construction, and commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in non-performing loans. An increase in non-performing loans could result in a net loss of earnings from these loans, an increase in the provision for loan losses, and an increase in loan charge-offs, all of which could have a material adverse effect on ACNB's financial condition and results of operations.

**ACNB'S ALLOWANCE FOR LOAN LOSSES MAY BE INSUFFICIENT.**

ACNB maintains an allowance for loan losses, which is a reserve established through a provision for possible loan losses charged to expense, that represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The level of the allowance reflects management's continuing evaluation of industry concentrations; specific credit risks; loan loss experience; current loan portfolio quality; present economic, political and regulatory conditions; and, unidentified losses inherent in the current loan portfolio. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires ACNB to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans, and other factors, both within and outside of ACNB's control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review ACNB's allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. Further, if charge-offs in future periods exceed the allowance for loan losses, ACNB will need additional provisions to increase the allowance for loan losses. Any increases in the allowance for loan losses will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on ACNB's financial condition and results of operations.

**COMPETITION FROM OTHER FINANCIAL INSTITUTIONS MAY ADVERSELY AFFECT ACNB'S PROFITABILITY.**

ACNB's banking subsidiary faces substantial competition in originating both commercial and consumer loans. This competition comes principally from other banks, credit unions, mortgage banking companies, and other lenders. Many of its competitors enjoy advantages, including greater financial resources with higher lending limits, wider geographic presence, more branch office locations, the ability to offer a wider array of services or more favorable pricing alternatives, and lower origination and operating costs. This competition could reduce the Corporation's net income by decreasing the number and size of loans that its banking subsidiary originates and the interest rates it may charge on these loans.

In attracting business and consumer deposits, its banking subsidiary faces substantial competition from other insured depository institutions such as banks, savings institutions and credit unions, as well as institutions offering uninsured investment alternatives, including money market funds. Many of ACNB's competitors enjoy advantages, including greater financial resources, wider geographic presence, more aggressive marketing campaigns, better brand recognition, more branch office locations and the ability to offer a wider array of services or more favorable pricing alternatives, and lower origination and operating costs. These competitors may offer higher interest rates than ACNB, which could decrease the deposits that it attracts or require it to increase its rates to retain existing deposits or attract new deposits. Increased deposit competition could adversely affect the subsidiary's ability to generate the funds necessary for lending operations. As a result, it may need to seek other sources of funds that may be more expensive to obtain and could increase its cost of funds.



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ACNB's banking subsidiary also competes with nonbank providers of financial services, such as brokerage firms, consumer finance companies, credit unions, insurance agencies, and governmental organizations which may offer more favorable terms. Some of its nonbank competitors are not subject to the same extensive regulations that govern ACNB's banking operations. As a result, such nonbank competitors may have advantages over ACNB's banking subsidiary in providing certain products and services. This competition may reduce or limit its margins on banking services, reduce its market share, and adversely affect its earnings and financial condition.

**ACNB'S CONTROLS AND PROCEDURES MAY FAIL OR BE CIRCUMVENTED.**

Management regularly reviews and updates ACNB's internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of ACNB's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on ACNB's business, financial condition and results of operations.

**ACNB'S ABILITY TO PAY DIVIDENDS DEPENDS PRIMARILY ON DIVIDENDS FROM ITS BANKING SUBSIDIARY, WHICH IS SUBJECT TO REGULATORY LIMITS AND THE BANK'S PERFORMANCE.**

ACNB is a financial holding company and its operations are conducted by its subsidiaries. Its ability to pay dividends depends on its receipt of dividends from its subsidiaries. Dividend payments from its banking subsidiary are subject to legal and regulatory limitations, generally based on net profits and retained earnings, imposed by the various banking regulatory agencies. The ability of its subsidiaries to pay dividends is also subject to their profitability, financial condition, capital expenditures, and other cash flow requirements. There is no assurance that its subsidiaries will be able to pay dividends in the future or that ACNB will generate adequate cash flow to pay dividends in the future. ACNB's failure to pay dividends on its common stock could have a material adverse effect on the market price of its common stock.

**ACNB'S PROFITABILITY DEPENDS SIGNIFICANTLY ON ECONOMIC CONDITIONS IN THE COMMONWEALTH OF PENNSYLVANIA AND THE STATE OF MARYLAND.**

ACNB's success depends primarily on the general economic conditions of the Commonwealth of Pennsylvania, the State of Maryland, and the specific local markets in which ACNB operates. Unlike larger national or other regional banks that are more geographically diversified, ACNB provides banking and financial services to customers primarily in the southcentral Pennsylvania and northern Maryland region of the country. The local economic conditions in these areas have a significant impact on the demand for ACNB's products and services, as well as the ability of ACNB's customers to repay loans, the value of the collateral securing loans, and the stability of ACNB's deposit funding sources. A significant decline in general economic conditions caused by inflation, recession, acts of terrorism, outbreak of hostilities or other international or domestic occurrences, unemployment, changes in securities markets, or other factors could impact these local economic conditions and, in turn, have a material adverse effect on ACNB's financial condition and results of operations.

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**NEW LINES OF BUSINESS OR NEW PRODUCTS AND SERVICES MAY SUBJECT ACNB TO ADDITIONAL RISKS.**

From time to time, ACNB may implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services, ACNB may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business and/or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of ACNB's system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business and new products or services could have a material adverse effect on ACNB's business, financial condition and results of operations.

**ACNB MAY NOT BE ABLE TO ATTRACT AND RETAIN SKILLED PEOPLE.**

ACNB's success depends, in large part, on its ability to attract and retain key people. Competition for the best people in most activities engaged in by ACNB can be intense, and ACNB may not be able to hire people or to retain them. The unexpected loss of services of one or more of ACNB's key personnel could have a material adverse impact on ACNB's business because of their skills, knowledge of ACNB's market, years of industry experience, and the difficulty of promptly finding qualified replacement personnel. ACNB currently has employment agreements, including covenants not to compete, with the following named executive officers: its President & Chief Executive Officer, Executive Vice President & Secretary, Executive Vice President, Treasurer & Chief Financial Officer, and the President & Chief Executive Officer of RIG.

**ACNB IS SUBJECT TO CLAIMS AND LITIGATION PERTAINING TO FIDUCIARY RESPONSIBILITY.**

From time to time, customers make claims and take legal action pertaining to ACNB's performance of its fiduciary responsibilities. Whether customer claims and legal action related to ACNB's performance of its fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to ACNB they may result in significant financial liability and/or adversely affect the market perception of ACNB and its products and services, as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on ACNB's business, which, in turn, could have a material adverse effect on ACNB's financial condition and results of operations.

**THE TRADING VOLUME IN ACNB'S COMMON STOCK IS LESS THAN THAT OF OTHER LARGER FINANCIAL SERVICES COMPANIES.**

ACNB's common stock trades on the Over The Counter Bulletin Board, and the trading volume in its common stock is less than that of other larger financial services companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of ACNB's common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which ACNB has no control. Given the lower trading volume of ACNB's common stock, significant sales of ACNB's common stock, or the expectation of these sales, could cause ACNB's stock price to fall.

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**ACNB OPERATES IN A HIGHLY REGULATED ENVIRONMENT AND MAY BE ADVERSELY AFFECTED BY CHANGES IN FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS.**

ACNB is subject to extensive regulation, supervision and/or examination by federal and state banking authorities. Any change in applicable regulations or federal, state or local legislation could have a substantial impact on ACNB and its operations. Additional legislation and regulations that could significantly affect ACNB's powers, authority and operations may be enacted or adopted in the future, which could have a material adverse effect on its financial condition and results of operations. Further, regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank and financial holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory authority may have a negative impact on ACNB's financial condition and results of operations.

Like other financial holding companies and financial institutions, ACNB must comply with significant anti-money laundering and anti-terrorism laws. Under these laws, ACNB is required, among other things, to enforce a customer identification program and file currency transaction and suspicious activity reports with the federal government. Government agencies have substantial discretion to impose significant monetary penalties on institutions which fail to comply with these laws or make required reports.

**THE SOUNDNESS OF OTHER FINANCIAL INSTITUTIONS MAY ADVERSELY AFFECT ACNB.**

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. ACNB has exposure to many different industries and counterparties, and routinely executes transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks, and other institutional clients. Many of these transactions expose ACNB to credit risk in the event of a default by a counterparty or client. In addition, ACNB's credit risk may be exacerbated when the collateral held by ACNB cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to ACNB. Any such losses could have a material adverse effect on ACNB's financial condition and results of operations.

**MARKET VOLATILITY MAY HAVE MATERIALLY ADVERSE EFFECTS ON ACNB'S LIQUIDITY AND FINANCIAL CONDITION.**

The capital and credit markets have been experiencing extreme volatility and disruption. Over the last two years, in some cases, the markets have exerted downward pressure on stock prices, security prices, and credit capacity for certain issuers without regard to those issuers' underlying financial strength. If the market disruption and volatility returns, there can be no assurance that ACNB will not experience adverse effects, which may be material, on its liquidity, financial condition, and profitability.

**ACNB MAY NEED OR BE COMPELLED TO RAISE ADDITIONAL CAPITAL IN THE FUTURE WHICH COULD DILUTE SHAREHOLDERS OR BE UNAVAILABLE WHEN NEEDED OR AT UNFAVORABLE TERMS.**

ACNB's regulators may require it to increase its capital levels. If ACNB raises capital through the issuance of additional shares of its common stock or other securities, it would likely dilute the ownership interests of current investors and would likely dilute the per share book value and earnings per share of its common stock. Furthermore, it may have an adverse impact on ACNB's stock price. New investors may also have rights, preferences and privileges senior to ACNB's current shareholders, which may adversely impact its current shareholders. ACNB's ability to raise additional capital will depend on conditions in the capital markets at that time, which are outside its control, and on its financial performance. Accordingly, ACNB cannot be assured of its ability to raise additional capital on

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terms and time frames acceptable to it or to raise additional capital at all. If ACNB cannot raise additional capital in sufficient amounts when needed, its ability to comply with regulatory capital requirements could be materially impaired. Additionally, the inability to raise capital in sufficient amounts may adversely affect ACNB's operations, financial condition, and results of operations.

**ACNB'S FUTURE ACQUISITIONS COULD DILUTE SHAREHOLDER OWNERSHIP AND MAY CAUSE IT TO BECOME MORE SUSCEPTIBLE TO ADVERSE ECONOMIC EVENTS.**

ACNB may use its common stock to acquire other companies or make investments in banks and other complementary businesses in the future. ACNB may issue additional shares of common stock to pay for future acquisitions, which would dilute current investors' ownership interest in ACNB. Future business acquisitions could be material to ACNB, and the degree of success achieved in acquiring and integrating these businesses into ACNB could have a material effect on the value of ACNB's common stock. In addition, any acquisition could require it to use substantial cash or other liquid assets or to incur debt. In those events, ACNB could become more susceptible to economic downturns and competitive pressures.

**IF ACNB CONCLUDES THAT THE DECLINE IN VALUE OF ANY OF ITS INVESTMENT SECURITIES IS OTHER-THAN-TEMPORARY IMPAIRMENT, ACNB IS REQUIRED TO WRITE DOWN THE VALUE OF THAT SECURITY THROUGH A CHARGE TO EARNINGS.**

ACNB reviews its investment securities portfolio at each quarter-end to determine whether the fair value is below the current carrying value. When the fair value of any of its investment securities has declined below its carrying value, ACNB is required to assess whether the decline is other-than-temporary impairment. If ACNB determines that the decline is other-than-temporary impairment, it is required to write down the value of that security through a charge to earnings. Changes in the expected cash flows of a security in ACNB's investment portfolio and/or a prolonged price decline may result in ACNB's conclusion in future periods that an impairment is other-than-temporary, which would require a charge to earnings to write down the security to fair value. Due to the complexity of the calculations and assumptions used in determining whether an asset has an impairment that is other-than-temporary, the impairment disclosed may not accurately reflect the actual impairment in the future.

**ACNB IS SUBJECT TO ENVIRONMENTAL LIABILITY RISK ASSOCIATED WITH LENDING ACTIVITIES.**

A significant portion of ACNB's banking subsidiary loan portfolio is secured by real property. During the ordinary course of business, ACNB may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, ACNB may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require ACNB to incur substantial expense and may materially reduce the affected property's value or limit ACNB's ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase ACNB's exposure to environmental liability. Although ACNB has policies and procedures to perform an environmental review before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on ACNB's financial condition and results of operations.

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**THE SEVERITY AND DURATION OF THE CURRENT RECESSION AND THE COMPOSITION OF THE BANKING SUBSIDIARY'S LOAN PORTFOLIO COULD IMPACT THE LEVEL OF LOAN CHARGE-OFFS AND THE PROVISION FOR LOAN LOSSES AND MAY AFFECT ACNB'S NET INCOME OR LOSS.**

Lending money is a substantial part of ACNB's business through its banking subsidiary. However, every loan ACNB makes carries a certain risk of non-payment. ACNB cannot assure that its allowance for loan losses will be sufficient to absorb actual loan losses. ACNB also cannot assure that it will not experience significant losses in its loan portfolios that may require significant increases to the allowance for loan losses in the future.

Although ACNB evaluates every loan that it makes against its underwriting criteria, ACNB may experience losses by reasons of factors beyond its control. Some of these factors include changes in market conditions affecting the value of real estate and unexpected problems affecting the creditworthiness of ACNB's borrowers.

ACNB determines the adequacy of its allowance for loan losses by considering various factors, including:

An analysis of the risk characteristics of various classifications of loans;

Previous loan loss experience;

Specific loans that would have loan loss potential;

Delinquency trends;

Estimated fair value of the underlying collateral;

Current economic conditions;

The views of ACNB's regulators;

Reports of internal auditors;

Reports of external auditors;

Reports of loan reviews conducted by independent organizations; and,

Geographic and industry loan concentration.

Local economic conditions could impact the loan portfolios of ACNB. For example, an increase in unemployment, a decrease in real estate values, or increases in interest rates, as well as other factors, could further weaken the economies of the communities ACNB serves. Weakness in the market areas served by ACNB could depress the Company's earnings and consequently its financial condition because:

Borrowers may not be able to repay their loans;

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The value of the collateral securing ACNB's loans to borrowers may decline; and,

The quality of ACNB's loan portfolio may decline.

Although, based on the aforementioned procedures implemented by ACNB, management believes the current allowance for loan losses is adequate, ACNB may have to increase its provision for loan losses should local economic conditions deteriorate which could negatively impact its financial condition and results of operation.

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**CHANGES IN REAL ESTATE VALUES MAY ADVERSELY IMPACT ACNB'S BANKING SUBSIDIARY LOANS THAT ARE SECURED BY REAL ESTATE.**

A significant portion of ACNB's banking subsidiary loan portfolio consists of residential and commercial mortgages secured by real estate. These properties are concentrated in Adams County, Pennsylvania. Real estate values and real estate markets generally are affected by, among other things, changes in national, regional or local economic conditions, fluctuations in interest rates and the availability of loans to potential purchasers, changes in the tax laws and other government statutes, regulations and policies, and acts of nature. If real estate prices decline, particularly in ACNB's market area, the value of the real estate collateral securing ACNB's loans could be reduced. This reduction in the value of the collateral could increase the number of non-performing loans and could have a material adverse impact on ACNB's financial performance.

**ACNB'S INFORMATION SYSTEMS MAY EXPERIENCE AN INTERRUPTION OR BREACH IN SECURITY.**

ACNB relies heavily on communications and information systems to conduct its business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in ACNB's customer relationship management, general ledger, deposit, loan and other systems. While ACNB has policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of its information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of ACNB's information systems could damage ACNB's reputation, result in a loss of customer business, subject ACNB to additional regulatory scrutiny, or expose ACNB to civil litigation and possible financial liability, any of which could have a material adverse effect on ACNB's financial condition and results of operations.

**ACNB CONTINUALLY ENCOUNTERS TECHNOLOGICAL CHANGE.**

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. ACNB's future success depends, in part, upon its ability to address the needs of its customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in ACNB's operations. Many of ACNB's competitors have substantially greater resources to invest in technological improvements. ACNB may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to its customers. Failure to successfully keep pace with technological change affecting the financial services industry could have a material adverse impact on ACNB's business and, in turn, ACNB's financial condition and results of operations.

**FINANCIAL SERVICES COMPANIES DEPEND ON THE ACCURACY AND COMPLETENESS OF INFORMATION ABOUT CUSTOMERS AND COUNTERPARTIES.**

In deciding whether to extend credit or enter into other transactions, ACNB may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. ACNB may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on ACNB's business and, in turn, ACNB's financial condition and results of operations.

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**CONSUMERS MAY DECIDE NOT TO USE BANKS TO COMPLETE THEIR FINANCIAL TRANSACTIONS.**

Technology and other changes are allowing parties to complete financial transactions that historically have involved banks through alternative methods. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts or mutual funds. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries, known as "disintermediation", could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost deposits as a source of funds could have a material adverse effect on ACNB's financial condition and results of operations.

**THE CURRENT ECONOMIC DOWNTURN MAY CONTINUE TO ADVERSELY AFFECT SECONDARY SOURCES OF LIQUIDITY.**

In addition to primary sources of liquidity in the form of deposits and principal and interest payments on outstanding loans and investments, ACNB maintains secondary sources that provide it with additional liquidity. These secondary sources include secured and unsecured borrowings from sources such as the Federal Reserve Bank, the Federal Home Loan Bank of Pittsburgh, and third-party commercial banks. However, market liquidity conditions have been negatively impacted by the recent disruptions in the capital markets and could, in the future, have a negative impact on ACNB's secondary sources of liquidity.

**SEVERE WEATHER, NATURAL DISASTERS, ACTS OF WAR OR TERRORISM, AND OTHER EXTERNAL EVENTS COULD SIGNIFICANTLY IMPACT ACNB'S BUSINESS.**

Severe weather, natural disasters, acts of war or terrorism, and other adverse external events could have a significant impact on ACNB's ability to conduct business. Such events could affect the stability of ACNB's deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause ACNB to incur additional expenses. Severe weather or natural disasters, acts of war or terrorism, or other adverse external events may occur in the future. Although management has established disaster recovery policies and procedures, the occurrence of any such event could have a material adverse effect on ACNB's business, which, in turn, could have a material adverse effect on ACNB's financial condition and results of operations.

**ITEM 1B UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2 PROPERTIES**

Adams County National Bank, in addition to its main office in Gettysburg, Adams County, Pennsylvania, had a retail banking office network of twenty offices at December 31, 2009. All offices are located in Adams County with the exception of three offices located in Cumberland County and three offices located in York County. There are also loan production offices situated in Franklin and York Counties, Pennsylvania. Offices at fifteen locations are owned, while eight are leased. All real estate owned by the subsidiary bank is free and clear of encumbrances. RIG has two leased offices located in Carroll County and Montgomery County Maryland.



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**ITEM 3 LEGAL PROCEEDINGS**

As of December 31, 2009, there were no material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which ACNB or its subsidiaries are a party or by which any of their property is the subject. In addition, no material proceedings are pending or are known to be threatened or contemplated against the Corporation or its subsidiaries by governmental authorities.

**ITEM 4 (REMOVED AND RESERVED)**

Table of Contents**PART II****ITEM 5 MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

ACNB Corporation's common stock trades on the Over The Counter Bulletin Board under the symbol ACNB. At December 31, 2009 and 2008, there were 20,000,000 shares of common stock authorized, 5,990,943 shares issued, and 5,928,343 and 5,955,943 shares outstanding, respectively. As of December 31, 2009, ACNB had approximately 2,586 stockholders of record. At December 31, 2009 and 2008, there were 62,600 and 35,000 shares of treasury stock, respectively, purchased by the Corporation through the common stock repurchase program approved in October 2008. There have been no shares purchased during the most recent quarter and 57,400 shares can still be purchased under the program. ACNB is restricted as to the amount of dividends that it can pay to stockholders by virtue of the restrictions on the banking subsidiary's ability to pay dividends to ACNB under the National Bank Act and the rules and regulations of the Office of the Comptroller of the Currency. Please refer to Notes J and N of the consolidated financial statements.

On May 5, 2009 stockholders approved and ratified the ACNB Corporation 2009 Restricted Stock Plan, effective as of February 24, 2009, which awards shall not exceed, in the aggregate, 200,000 shares of common stock. As of December 31, 2009, there were no shares of common stock granted as restricted stock awards to either employees or directors.

On May 5, 2009 stockholders approved and adopted the amendment to the Articles of Incorporation of ACNB Corporation to authorize up to 20,000,000 shares of preferred stock, par value \$2.50 per share. As of December 31, 2009, there were no issued or outstanding shares of preferred stock.

There have been no unregistered sales of stock in 2009, 2008 or 2007.

The following table reflects the quarterly high and low prices of ACNB's common stock for the periods indicated and the cash dividends on the common stock for the periods indicated.

|                | Price Range Per Share |          | Per Share Dividend |
|----------------|-----------------------|----------|--------------------|
|                | High                  | Low      |                    |
| <b>2009:</b>   |                       |          |                    |
| First Quarter  | \$ 12.48              | \$ 7.75  | \$ 0.19            |
| Second Quarter | 12.10                 | 9.25     | 0.19               |
| Third Quarter  | 13.60                 | 11.40    | 0.19               |
| Fourth Quarter | 13.70                 | 12.40    | 0.19               |
| <b>2008:</b>   |                       |          |                    |
| First Quarter  | \$ 15.75              | \$ 14.12 | \$ 0.19            |
| Second Quarter | 16.40                 | 13.52    | 0.19               |
| Third Quarter  | 16.40                 | 14.50    | 0.19               |
| Fourth Quarter | 15.00                 | 10.40    | 0.19               |

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| Index                           | Period Ending |          |          |          |          |          |
|---------------------------------|---------------|----------|----------|----------|----------|----------|
|                                 | 12/31/04      | 12/31/05 | 12/31/06 | 12/31/07 | 12/31/08 | 12/31/09 |
| ACNB Corporation                | 100.00        | 79.98    | 87.69    | 73.34    | 63.03    | 70.22    |
| NASDAQ Composite                | 100.00        | 101.37   | 111.03   | 121.92   | 72.49    | 104.31   |
| Mid-Atlantic Custom Peer Group* | 100.00        | 100.01   | 102.06   | 95.05    | 75.16    | 70.20    |

\*

*Mid-Atlantic Custom Peer Group consists of Mid-Atlantic commercial banks with assets less than \$1B as of December 26, 2009, and indicated below. Source: SNL Financial LC, Charlottesville, VA*

| Company                               | City             | State | Company                         | City           | State |
|---------------------------------------|------------------|-------|---------------------------------|----------------|-------|
| 1st Colonial Bancorp, Inc.            | Collingswood     | NJ    | Greater Hudson Bank N.A.        | Middletown     | NY    |
| 1st Constitution Bancorp              | Cranbury         | NJ    | Hamlin Bank and Trust Company   | Smethport      | PA    |
| 1st Summit Bancorp of Johnstown, Inc. | Johnstown        | PA    | Harbor Bankshares Corporation   | Baltimore      | MD    |
| Absecon Bancorp                       | Absecon          | NJ    | Harford Bank                    | Aberdeen       | MD    |
| ACNB Corporation                      | Gettysburg       | PA    | Harvest Community Bank          | Pennsville     | NJ    |
| Adirondack Trust Company              | Saratoga Springs | NY    | Herald National Bank            | New York       | NY    |
| Allegheny Valley Bancorp, Inc.        | Pittsburgh       | PA    | Highlands State Bank            | Vernon         | NJ    |
| Allegiance Bank of North America      | Bala Cynwyd      | PA    | Hilltop Community Bancorp, Inc. | Summit         | NJ    |
| American Bank Incorporated            | Allentown        | PA    | Honat Bancorp, Inc.             | Honesdale      | PA    |
| AmeriServ Financial, Inc.             | Johnstown        | PA    | Hopewell Valley Community Bank  | Pennington     | NJ    |
| Annapolis Bancorp, Inc.               | Annapolis        | MD    | Howard Bancorp, Inc.            | Ellicott City  | MD    |
| Apollo Bancorp, Inc.                  | Apollo           | PA    | IBW Financial Corporation       | Washington     | DC    |
| Ballston Spa Bancorp, Inc.            | Ballston Spa     | NY    | Jeffersonville Bancorp          | Jeffersonville | NY    |
| Bancorp of New Jersey, Inc.           | Fort Lee         | NJ    | Jonestown Bank and Trust        | Jonestown      | PA    |
| Bank of Akron                         | Akron            | NY    | JTNB Bancorp, Inc.              | Jim Thorpe     | PA    |
| Bank of Utica                         | Utica            | NY    | Juniata Valley Financial Corp.  | Mifflintown    | PA    |
| Bay National Corporation              | Lutherville      | MD    | Kinderhook Bank Corporation     | Kinderhook     | NY    |
| BCB Bancorp, Inc.                     | Bayonne          | NJ    | Kish Bancorp, Inc.              | Reedsville     | PA    |
| Berkshire Bancorp Inc.                | New York         | NY    | Landmark Bancorp, Inc.          | Pittston       | PA    |

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Bridge Bancorp, Inc.  
Brunswick Bancorp  
Calvin B. Taylor Bankshares, Inc.  
Carrollton Bancorp  
CB Financial Corp

Bridgehampton NY Liberty Bell Bank  
New Brunswick NJ Luzerne National Bank Corporation  
Berlin MD Lyons Bancorp, Inc.  
Columbia MD Madison National Bancorp Inc.  
Rehoboth Beach DE Mainline Bancorp, Inc.

Evesham NJ  
Luzerne PA  
Lyons NY  
Hauppauge NY  
Ebensburg PA

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| Company                                   | City           | State | Company                               | City           | State |
|---|----------------|-------|---------------------------------------|----------------|-------|
| CB Financial Corp                         | Rehoboth Beach | DE    | Manor Bank                            | Manor          | PA    |
| CB Financial Services, Inc.               | Carmichaels    | PA    | Mars National Bank                    | Mars           | PA    |
| CBT Financial Corporation                 | Clearfield     | PA    | Maryland Bankcorp, Inc.               | Lexington Park | MD    |
| CCFNB Bancorp, Inc.                       | Bloomsburg     | PA    | Mauch Chunk Trust Financial Corp.     | Jim Thorpe     | PA    |
| Cecil Bancorp, Inc.                       | Elkton         | MD    | Mercersburg Financial Corporation     | Mercersburg    | PA    |
| Central Jersey Bancorp                    | Oakhurst       | NJ    | Mid Penn Bancorp, Inc.                | Millersburg    | PA    |
| Chemung Financial Corporation             | Elmira         | NY    | Mifflinburg Bank & Trust Company      | Mifflinburg    | PA    |
| Chesapeake Bancorp                        | Chestertown    | MD    | MNB Corporation                       | Bangor         | PA    |
| Citizens Financial Services, Inc.         | Mansfield      | PA    | Muncy Bank Financial, Inc.            | Muncy          | PA    |
| Citizens National Bank of Meyersdale      | Meyersdale     | PA    | National Bank of Coxsackie            | Coxsackie      | NY    |
| Clarion County Community Bank             | Clarion        | PA    | National Capital Bank of Washington   | Washington     | DC    |
| Codorus Valley Bancorp, Inc.              | York           | PA    | Neffs Bancorp, Inc.                   | Neffs          | PA    |
| Comm Bancorp, Inc.                        | Clarks Summit  | PA    | New Century Bank                      | Phoenixville   | PA    |
| CommerceFirst Bancorp, Inc.               | Annapolis      | MD    | New Jersey Community Bank             | Freehold       | NJ    |
| Commercial National Financial Corporation | Latrobe        | PA    | New Millennium Bank                   | New Brunswick  | NJ    |
| Community Bank of Bergen County           | Maywood        | NJ    | New Tripoli Bancorp, Inc.             | New Tripoli    | PA    |
| Community Bankers' Corporation            | Marion Center  | PA    | New Windsor Bancorp, Inc.             | New Windsor    | MD    |
| Community First Bancorp, Inc.             | Reynoldsville  | PA    | Northumberland Bancorp                | Northumberland | PA    |
| Community National Bank                   | Great Neck     | NY    | Norwood Financial Corp.               | Honesdale      | PA    |
| Community Partners Bancorp                | Middletown     | NJ    | Old Line Bancshares, Inc.             | Bowie          | MD    |
| Cornerstone Financial Corp.               | Mount Laurel   | NJ    | Orange County Bancorp, Inc.           | Middletown     | NY    |
| Country Bank Holding Company, Inc.        | New York       | NY    | Parke Bancorp, Inc.                   | Sewell         | NJ    |
| County First Bank                         | La Plata       | MD    | Pascack Community Bank                | Westwood       | NJ    |
| Damascus Community Bank                   | Damascus       | MD    | Patapsco Bancorp, Inc.                | Dundalk        | MD    |
| Delaware Bancshares, Inc.                 | Walton         | NY    | Penn Bancshares, Inc.                 | Pennsville     | NJ    |
| Delhi Bank Corp.                          | Delhi          | NY    | Penns Woods Bancorp, Inc.             | WilliamSPORT   | PA    |
| Delmar Bancorp                            | Delmar         | MD    | Pensco Financial Services Corporation | Scranton       | PA    |
| Dimeco, Inc.                              | Honesdale      | PA    | Peoples Bancorp, Inc.                 | Chestertown    | MD    |
| DNB Financial Corporation                 | Downingtown    | PA    | Peoples Financial Services Corp.      | Hallstead      | PA    |
| Eagle National Bancorp, Inc.              | Upper Darby    | PA    | Peoples Limited                       | Wyalusing      | PA    |
| Easton Bancorp, Inc.                      | Easton         | MD    | PSB Holding Corporation               | Preston        | MD    |
| Elmer Bancorp, Inc.                       | Elmer          | NJ    | Putnam County National Bank of Carmel | Carmel         | NY    |
| Emclair Financial Corp.                   | Emlenton       | PA    | QNB Corp.                             | Quakertown     | PA    |
| Empire National Bank                      | Islandia       | NY    | Regal Bancorp, Inc.                   | Owings Mills   | MD    |
| ENB Financial Corp.                       | Ephrata        | PA    | Republic First Bancorp, Inc.          | Philadelphia   | PA    |
| Enterprise Financial Services Group, Inc. | Allison Park   | PA    | Rising Sun Bancorp                    | Rising Sun     | MD    |
| Enterprise National Bank N.J.             | Kenilworth     | NJ    | Riverview Financial Corporation       | Halifax        | PA    |
| ES Bancshares, Inc.                       | Newburgh       | NY    | Rumson-Fair Haven Bank & Trust Co.    | Rumson         | NJ    |
| Evans Bancorp, Inc.                       | Hamburg        | NY    | Scottdale Bank & Trust Company        | Scottdale      | PA    |
| Farmers and Merchants Bank                | Upperco        | MD    | Shore Community Bank                  | Toms River     | NJ    |
| Fidelity D & D Bancorp, Inc.              | Dunmore        | PA    | Solvay Bank Corporation               | Solvay         | NY    |
| First Bank                                | Williamstown   | NJ    | Somerset Hills Bancorp                | Bernardsville  | NJ    |
| First Bank of Delaware                    | Wilmington     | DE    | Somerset Trust Holding Company        | Somerset       | PA    |
| First Community Financial Corporation     | Mifflintown    | PA    | Sterling Banks, Inc.                  | Mount Laurel   | NJ    |
| First Keystone Corporation                | Berwick        | PA    | Steuben Trust Corporation             | Hornell        | NY    |
| First National Bank of Groton             | Groton         | NY    | Stewardship Financial Corporation     | Midland Park   | NJ    |
| First Resource Bank                       | Exton          | PA    | Sussex Bancorp                        | Franklin       | NJ    |
| First State Bank                          | Cranford       | NJ    | Tri-County Financial Corporation      | Waldorf        | MD    |
| Fleetwood Bank Corporation                | Fleetwood      | PA    | Turbotville National Bancorp, Inc.    | Turbotville    | PA    |
| FNB Bancorp, Inc.                         | Newtown        | PA    | UNB Corporation                       | Mount Carmel   | PA    |
| FNBM Financial Corporation                | Minersville    | PA    | Union Bancorp, Inc.                   | Pottsville     | PA    |
| FNBPB Bancorp, Inc.                       | Port Allegany  | PA    | Union National Financial Corporation  | Lancaster      | PA    |
| Fort Orange Financial Corp.               | Albany         | NY    | Unity Bancorp, Inc.                   | Clinton        | NJ    |
| Franklin Financial Services Corporation   | Chambersburg   | PA    | USA Bank                              | Port Chester   | NY    |
| Frederick County Bancorp, Inc.            | Frederick      | MD    | USB Bancorp, Inc.                     | Staten Island  | NY    |
| Glen Burnie Bancorp                       | Glen Burnie    | MD    | West Milton Bancorp, Inc.             | West Milton    | PA    |
| Glenville Bank Holding Company, Inc.      | Scotia         | NY    | Wilber Corporation                    | Oneonta        | NY    |
| GNB Financial Services, Inc.              | Gratz          | PA    | Woodlands Financial Service Co        | WilliamSPORT   | PA    |
| Gotham Bank of New York                   | New York       | NY    |                                       |                |       |

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| Dollars in thousands, except per share data         | For the Year Ended December 31, |            |            |            |            |
|---|---------------------------------|------------|------------|------------|------------|
|   | 2009                            | 2008       | 2007       | 2006       | 2005       |
| <b>INCOME STATEMENT DATA</b>                        |                                 |            |            |            |            |
| Interest income                                     | \$ 45,812                       | \$ 47,921  | \$ 51,581  | \$ 48,287  | \$ 42,284  |
| Interest expense                                    | 13,560                          | 18,897     | 26,561     | 23,448     | 17,370     |
| Net interest income                                 | 32,252                          | 29,024     | 25,020     | 24,839     | 24,914     |
| Provision for loan losses                           | 4,750                           | 5,570      | 500        | 870        | 516        |
| Net interest income after provision for loan losses | 27,502                          | 23,454     | 24,520     | 23,969     | 24,398     |
| Other income  | 11,703                          | 10,438     | 10,364     | 9,912      | 8,885      |
| Other expenses                                      | 30,629                          | 26,071     | 25,030     | 24,666     | 24,497     |
| Income before income taxes                          | 8,576                           | 7,821      | 9,854      | 9,215      | 8,786      |
| Applicable income taxes                             | 1,357                           | 1,077      | 1,917      | 1,925      | 1,410      |
| Net income  | \$ 7,219                        | \$ 6,744   | \$ 7,937   | \$ 7,290   | \$ 7,376   |
| <b>BALANCE SHEET DATA (AT YEAR-END)</b>             |                                 |            |            |            |            |
| Assets  | \$ 961,904                      | \$ 976,679 | \$ 926,665 | \$ 964,757 | \$ 945,136 |
| Securities  | 219,929                         | 252,536    | 290,496    | 352,797    | 367,878    |
| Loans, net  | 632,706                         | 630,330    | 542,354    | 518,843    | 489,008    |
| Deposits  | 728,523                         | 690,297    | 670,640    | 669,705    | 679,381    |
| Borrowings  | 135,585                         | 190,404    | 161,012    | 205,503    | 185,085    |
| Stockholders' equity                                | 88,303                          | 84,439     | 85,130     | 77,304     | 74,010     |
| <b>COMMON SHARE DATA*</b>                           |                                 |            |            |            |            |
| Earnings per share basic                            | \$ 1.22                         | \$ 1.13    | \$ 1.32    | \$ 1.22    | \$ 1.23    |
| Cash dividends paid                                 | 0.76                            | 0.76       | 0.76       | 0.76       | 0.83       |
| Book value per share                                | 14.90                           | 14.18      | 14.21      | 12.90      | 12.32      |
| Weighted average number of common shares            | 5,936,001                       | 5,988,525  | 5,990,943  | 5,990,943  | 5,990,943  |
| Dividend payout ratio                               | 62.50%                          | 67.47%     | 57.52%     | 62.63%     | 67.07%     |
| <b>PROFITABILITY RATIOS AND CONDITION</b>           |                                 |            |            |            |            |
| Return on average assets                            | 0.75%                           | 0.72%      | 0.81%      | 0.76%      | 0.79%      |
| Return on average equity                            | 8.34%                           | 7.96%      | 9.83%      | 9.72%      | 10.03%     |
| Average stockholders' equity to average assets      | 8.99%                           | 9.10%      | 8.23%      | 7.82%      | 7.92%      |
| <b>SELECTED ASSET QUALITY RATIOS</b>                |                                 |            |            |            |            |
| Non-performing loans to total loans                 | 2.39%                           | 1.52%      | 0.41%      | 0.79%      | 1.40%      |
| Net charge-offs to average loans outstanding        | 0.03%                           | 0.68%      | 0.00%      | 0.00%      | 0.00%      |
| Allowance for loan losses to total loans            | 1.86%                           | 1.16%      | 1.07%      | 1.03%      | 0.90%      |
| Allowance for loan losses to non-performing loans   | 77.72%                          | 76.33%     | 258.99%    | 130.42%    | 64.36%     |

\*

All amounts restated for the 5% common stock dividends distributed in December 2006 and 2007.

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**ITEM 7 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**INTRODUCTION**

The following is management's discussion and analysis of the significant changes in the financial condition, results of operations, capital resources, and liquidity presented in its accompanying consolidated financial statements for ACNB Corporation (the Corporation or ACNB), a financial holding company. Please read this discussion in conjunction with the consolidated financial statements and disclosures included herein. Current performance does not guarantee, assure or indicate similar performance in the future.

**CRITICAL ACCOUNTING POLICIES**

The accounting policies that the Corporation's management deems to be most important to the portrayal of its financial condition and results of operations, and that require management's most difficult, subjective or complex judgment, often result in the need to make estimates about the effect of such matters which are inherently uncertain. The following policies are deemed to be critical accounting policies by management:

The allowance for loan losses represents management's estimate of probable losses inherent in the loan portfolio. Management makes numerous assumptions, estimates and adjustments in determining an adequate allowance. The Corporation assesses the level of potential loss associated with its loan portfolio and provides for that exposure through an allowance for loan losses. The allowance is established through a provision for loan losses charged to earnings. The allowance is an estimate of the losses inherent in the loan portfolio as of the end of each reporting period. The Corporation assesses the adequacy of its allowance on a quarterly basis. The specific methodologies applied on a consistent basis are discussed in greater detail under the caption, Allowance for Loan Losses, in a subsequent section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

The evaluation of securities for other-than-temporary impairment requires a significant amount of judgment. In estimating other-than-temporary impairment losses, management considers various factors including the length of time the fair value has been below cost, the financial condition of the issuer, and the Corporation's intent to sell, or requirement to sell, the securities before recovery of its value. Declines in fair value that are determined to be other than temporary are charged against earnings.

Accounting Standards Codification (ASC) Topic 350, *Intangibles Goodwill and Other*, requires that goodwill is not amortized to expense, but rather that it be tested for impairment at least annually. Impairment write-downs are charged to results of operations in the period in which the impairment is determined. The Corporation did not identify any impairment on its outstanding goodwill from its most recent testing, which was performed as of December 31, 2009. If certain events occur which might indicate goodwill has been impaired, the goodwill is tested when such events occur. Other acquired intangible assets with finite lives, such as customer lists, are required to be amortized over the estimated lives. These intangibles are generally amortized using the straight line method over estimated useful lives of ten years.

**EXECUTIVE OVERVIEW**

The primary source of the Corporation's revenues is net interest income derived from interest earned on loans and investments, less deposit and borrowing funding costs. Revenues are influenced by general economic factors, including market interest rates, the economy of the markets served, stock market conditions, as well as competitive forces within the markets.

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The Corporation's overall strategy is to increase loan growth in local markets, while maintaining a reasonable funding base by offering competitive deposit products and services. The year 2009 endured probably the most severe recession since World War II with credit markets and many financial institutions impaired. While remaining profitable and well capitalized, ACNB experienced continued expense elevated from the need to bolster the allowance for loan losses and from required FDIC deposit insurance premiums. Improved net interest income, however, resulted in increased net income to \$7,219,000, or \$1.22 per share, in 2009, compared to \$6,744,000, or \$1.13 per share, in 2008 and \$7,937,000, or \$1.32 per share, in 2007. Returns on average equity were 8.34%, 7.96% and 9.83% in 2009, 2008 and 2007, respectively.

By actively managing funding costs, the Corporation's net interest margin increased on average to 3.64% in 2009, compared to 3.37% and 2.74% in 2008 and 2007, respectively. Net interest income was \$32,252,000 in 2009, as compared to \$29,024,000 in 2008 and \$25,020,000 in 2007.

Other income was \$11,703,000, \$10,438,000 and \$10,364,000 in 2009, 2008 and 2007, respectively. The largest source of other income is commissions from insurance sales from Russell Insurance Group, Inc.(RIG), which increased by 35% in 2009 with two new business purchases offsetting the effects of a soft insurance market as a result of lower premiums and reduced commercial insurance volume due to economic contractions. In 2009, a \$17,000 net gain was recognized on investments compared to net gains of \$159,000 in 2008 and \$42,000 in 2007. The Corporation also took an impairment charge of \$522,000 on two equity securities that were determined to be other-than-temporarily impaired in 2009. Income from fiduciary activities totaled \$1,057,000 for 2009, as compared to \$1,021,000 for 2008 and \$906,000 for 2007. Trust fiduciary income benefited from strong organic growth in average assets under administration. Service charges on deposit accounts increased 5% to \$2,402,000, and revenue from ATM and debit card transactions increased 5% to \$1,002,000 on higher volume.

Other expenses increased to \$30,629,000, or by 17%, in 2009, as compared to \$26,071,000 in 2008 and \$25,030,000 in 2007. The largest component of other expenses is salaries and employee benefits, which increased 23% to \$17,680,000 in 2009 compared to \$14,401,000 in 2008, mainly as a result of the addition of new skilled staff and management. Occupancy and equipment expenditures increased 7% in 2009 compared to 2008 due to new office leases and depreciation and maintenance on technology assets. FDIC expense for 2009 was \$1,743,000, an increase of \$1,647,000 as compared to 2008. The much higher expense was required of all FDIC-insured banks to restore the deposit insurance fund due to the cost of protecting depositors' accounts at failed banks during the severe recession. A more thorough discussion of the Corporation's results of operations is included in the following pages.

## **RESULTS OF OPERATIONS**

### *Net Interest Income*

The primary source of ACNB's traditional banking revenue is net interest income, which represents the difference between interest income on earning assets and interest expense on liabilities used to fund those assets. Earning assets include loans, securities, and federal funds sold. Interest bearing liabilities include deposits and borrowings.

Net interest income is affected by changes in interest rates, volume of interest bearing assets and liabilities, and the composition of those assets and liabilities. The "interest rate spread" and "net interest margin" are two common statistics related to changes in net interest income. The interest rate spread represents the difference between the yields earned on interest earning assets and the rates paid for interest bearing liabilities. The net interest margin is defined as the percentage of net interest income to average earning assets, which also considers the Corporation's net non-interest bearing funding sources, the largest of which are non-interest bearing demand deposits and stockholders' equity.



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The following table includes average balances, rates, interest income and expense, interest rate spread, and net interest margin:

**Table 1 Average Balances, Rates and Interest Income and Expense**

| Dollars in thousands                              | 2009              |                  |              | 2008              |                  |              | 2007              |                  |              |
|---|-------------------|------------------|--------------|-------------------|------------------|--------------|-------------------|------------------|--------------|
|   | Average Balance   | Interest         | Yield/Rate   | Average Balance   | Interest         | Yield/Rate   | Average Balance   | Interest         | Yield/Rate   |
| <b>INTEREST EARNING ASSETS</b>                    |                   |                  |              |                   |                  |              |                   |                  |              |
| Loans   | \$ 646,819        | \$ 35,626        | 5.51%        | \$ 594,678        | \$ 35,561        | 5.98%        | \$ 543,256        | \$ 35,740        | 6.58%        |
| Taxable securities                                | 186,403           | 8,620            | 4.62%        | 215,714           | 10,286           | 4.77%        | 322,839           | 13,670           | 4.23%        |
| Tax-exempt securities                             | 39,061            | 1,488            | 3.81%        | 47,814            | 1,790            | 3.74%        | 33,779            | 1,348            | 3.99%        |
| <b>Total Securities</b>                           | <b>225,464</b>    | <b>10,108</b>    | <b>4.48%</b> | <b>263,528</b>    | <b>12,076</b>    | <b>4.58%</b> | <b>356,618</b>    | <b>15,018</b>    | <b>4.21%</b> |
| Other   | 13,829            | 78               | 0.56%        | 2,282             | 284              | 12.45%       | 12,484            | 823              | 6.59%        |
| <b>Total Interest Earning Assets</b>              | <b>886,112</b>    | <b>45,812</b>    | <b>5.17%</b> | <b>860,488</b>    | <b>47,921</b>    | <b>5.57%</b> | <b>912,358</b>    | <b>51,581</b>    | <b>5.65%</b> |
| Cash and due from banks                           | 14,771            |                  |              | 15,088            |                  |              | 15,316            |                  |              |
| Premises and equipment                            | 14,156            |                  |              | 14,295            |                  |              | 14,340            |                  |              |
| Other assets                                      | 57,393            |                  |              | 48,265            |                  |              | 43,823            |                  |              |
| Allowance for loan losses                         | (9,669)           |                  |              | (7,062)           |                  |              | (5,513)           |                  |              |
| <b>Total Assets</b>                               | <b>\$ 962,763</b> |                  |              | <b>\$ 931,074</b> |                  |              | <b>\$ 980,324</b> |                  |              |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>       |                   |                  |              |                   |                  |              |                   |                  |              |
| <b>INTEREST BEARING LIABILITIES</b>               |                   |                  |              |                   |                  |              |                   |                  |              |
| Interest bearing demand deposits                  | \$ 114,979        | \$ 139           | 0.12%        | \$ 109,478        | \$ 242           | 0.22%        | \$ 111,006        | \$ 600           | 0.54%        |
| Savings deposits                                  | 205,899           | 885              | 0.43%        | 197,019           | 2,238            | 1.14%        | 202,774           | 3,840            | 1.89%        |
| Time deposits                                     | 307,893           | 8,283            | 2.69%        | 296,511           | 10,707           | 3.61%        | 290,595           | 12,447           | 4.28%        |
| <b>Total Interest Bearing Deposits</b>            | <b>628,771</b>    | <b>9,307</b>     | <b>1.48%</b> | <b>603,008</b>    | <b>13,187</b>    | <b>2.19%</b> | <b>604,375</b>    | <b>16,887</b>    | <b>2.79%</b> |
| Short-term borrowings                             | 46,885            | 331              | 0.71%        | 44,401            | 714              | 1.61%        | 78,139            | 3,216            | 4.12%        |
| Long-term borrowings                              | 101,260           | 3,922            | 3.87%        | 109,559           | 4,996            | 4.56%        | 128,173           | 6,458            | 5.04%        |
| <b>Total Interest Bearing Liabilities</b>         | <b>776,916</b>    | <b>13,560</b>    | <b>1.75%</b> | <b>756,968</b>    | <b>18,897</b>    | <b>2.50%</b> | <b>810,687</b>    | <b>26,561</b>    | <b>3.28%</b> |
| Non-interest bearing demand deposits              | 87,503            |                  |              | 81,250            |                  |              | 76,570            |                  |              |
| Other liabilities                                 | 11,814            |                  |              | 8,174             |                  |              | 12,344            |                  |              |
| Stockholders' equity                              | 86,530            |                  |              | 84,682            |                  |              | 80,723            |                  |              |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 962,763</b> |                  |              | <b>\$ 931,074</b> |                  |              | <b>\$ 980,324</b> |                  |              |
| <b>NET INTEREST INCOME</b>                        |                   | <b>\$ 32,252</b> |              |                   | <b>\$ 29,024</b> |              |                   | <b>\$ 25,020</b> |              |
| <b>INTEREST RATE SPREAD</b>                       |                   |                  |              |                   |                  |              |                   |                  |              |
|   |                   |                  | <b>3.42%</b> |                   |                  | <b>3.07%</b> |                   |                  | <b>2.37%</b> |
| <b>NET INTEREST MARGIN</b>                        |                   |                  |              |                   |                  |              |                   |                  |              |
|   |                   |                  | <b>3.64%</b> |                   |                  | <b>3.37%</b> |                   |                  | <b>2.74%</b> |

For yield calculation purposes, nonaccruing loans are included in average loan balances. Loan fees of \$90,000, \$98,000 and \$19,000 as of December 31, 2009, 2008 and 2007, respectively, are included in interest income. Yields on tax-exempt securities are not tax effected.

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Table 1 presents balance sheet items on a daily average basis, net interest income, interest rate spread, and net interest margin for the years ending December 31, 2009, 2008 and 2007. Table 2 analyzes the relative impact on net interest income for changes in the volume of interest earning assets and interest bearing liabilities and changes in rates earned and paid by the Corporation on such assets and liabilities.

Net interest income totaled \$32,252,000 in 2009, as compared to \$29,024,000 in 2008 and \$25,020,000 in 2007. During 2009, net interest income increased as a result of lower funding costs exceeding lower interest income due to market rate decreases and changes in the mix of various funding sources. In addition, a lower-spread leverage position of investment securities funded by

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wholesale borrowings was reduced. The increase in net interest income in 2008 was primarily related to a better mix and market-driven lower rates on funding. In addition, a negative spread on investment securities funded by higher rate wholesale borrowings was eliminated.

The net interest margin during 2009 was 3.64% compared to 3.37% during 2008. The margin increased due to continued decreasing funding costs from market rate declines and the public's acceptance of lower rates in exchange for insured deposits. The Federal Open Market Committee repeatedly decreased the federal funds rate from September 2007 to December 2008 and maintained it at 0% to 0.25% since that time. These decreases allowed interest rate reductions on lower-cost transactional deposit products and higher-cost certificates of deposit at the same time that rates were decreasing on borrowed funds; the result was a 0.75% decrease in funding costs. Reducing the benefit of a lower cost of funds in 2009 was earning asset yield declines in the loan portfolio as new originations were generated at lower rates and existing adjustable rate loans reset at lower rates based on declines in index rates. Maintaining net interest margin going forward will be challenged by the fact that substantial amounts of deposits are at practical rate floors, while loans and investment securities may continue to decrease in yields. The cost and availability of wholesale funding could also be affected by a variety of internal and external factors such as the widespread credit market turmoil that abated in 2009. The net interest margin during 2008 was 3.37% compared to 2.74% during 2007. In 2008, the margin increased due to decreasing funding costs from market rate declines and the public's preference for lower cost liquid, FDIC insured deposits in a period of widespread market turmoil.

Average earning assets were \$886,112,000 in 2009, an increase of 3.0% from the balance of \$860,488,000 in 2008, which was a decrease from \$912,358,000 in 2007. Loan growth in the first half of 2009 was responsible for the average increase in 2009 whereas, the second half of the year experienced slower growth as borrowers continued to contract operations. Investment securities were the primary contributor to the 2008 decrease as maturities were used to pay off borrowings to improve net interest income. Average interest bearing liabilities were \$776,916,000 in 2009, up from \$756,968,000 in 2008 after a decrease from \$810,687,000 in 2007. On average, deposits were up 4.3%, while borrowings decreased by 3.8% from proceeds of the securities called in 2009. Lower-cost transaction and savings deposits grew faster than time deposits in 2009, continuing a trend started in 2008. This trend is attributed to depositors favoring liquidity in a generally low rate environment.

The rate/volume analysis detailed in Table 2 shows that the increase in net interest income change in 2009 was due to funding cost rate decreases exceeding earning assets rate decreases. The decrease in interest income was 62% less than the decrease in interest expense. Interest expense decreased due to less borrowed fund volume and rate decreases in all interest bearing liability categories. Likewise, negative volume and rate changes resulting in less interest expense in 2008 as compared to 2007 were only partially offset by decreased volume in securities assets and loan rate decreases from lower market rates in that year.

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The following table shows changes in net interest income attributed to changes in rates and changes in average balances of interest earning assets and interest bearing liabilities:

**Table 2 Rate/Volume Analysis**

| In thousands                   | 2009 versus 2008  |                   |                   | 2008 versus 2007  |                   |                   |
|--------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                | Due to Changes in |                   |                   | Due to Changes in |                   |                   |
|                                | Volume            | Rate              | Total             | Volume            | Rate              | Total             |
| <b>INTEREST EARNING ASSETS</b> |                   |                   |                   |                   |                   |                   |
| Loans                          | \$ 2,988          | \$ (2,923)        | \$ 65             | \$ 3,226          | \$ (3,405)        | \$ (179)          |
| Taxable securities             | (1,363)           | (303)             | (1,666)           | (4,951)           | 1,567             | (3,384)           |
| Tax-exempt securities          | (333)             | 31                | (302)             | 530               | (88)              | 442               |
| <b>Total Securities</b>        | <b>(1,696)</b>    | <b>(272)</b>      | <b>(1,968)</b>    | <b>(4,421)</b>    | <b>1,479</b>      | <b>(2,942)</b>    |
| Other                          | 283               | (489)             | (206)             | (959)             | 420               | (539)             |
| <b>Total</b>                   | <b>\$ 1,575</b>   | <b>\$ (3,684)</b> | <b>\$ (2,109)</b> | <b>\$ (2,154)</b> | <b>\$ (1,506)</b> | <b>\$ (3,660)</b> |

| In thousands                         | 2009 versus 2008  |                 |                 | 2008 versus 2007  |                 |                 |
|--------------------------------------|-------------------|-----------------|-----------------|-------------------|-----------------|-----------------|
|                                      | Due to Changes in |                 |                 | Due to Changes in |                 |                 |
|                                      | Volume            | Rate            | Total           | Volume            | Rate            | Total           |
| <b>INTEREST BEARING LIABILITIES</b>  |                   |                 |                 |                   |                 |                 |
| Interest bearing demand deposits     | \$ 12             | \$ (115)        | \$ (103)        | \$ (8)            | \$ (350)        | \$ (358)        |
| Savings deposits                     | 97                | (1,450)         | (1,353)         | (106)             | (1,496)         | (1,602)         |
| Time deposits                        | 397               | (2,821)         | (2,424)         | 249               | (1,989)         | (1,740)         |
| Short-term borrowings                | 38                | (421)           | (383)           | (1,038)           | (1,464)         | (2,502)         |
| Long-term borrowings                 | (359)             | (715)           | (1,074)         | (884)             | (578)           | (1,462)         |
| <b>Total</b>                         | <b>185</b>        | <b>(5,522)</b>  | <b>(5,337)</b>  | <b>(1,787)</b>    | <b>(5,877)</b>  | <b>(7,664)</b>  |
| <b>Change in Net Interest Income</b> | <b>\$ 1,390</b>   | <b>\$ 1,838</b> | <b>\$ 3,228</b> | <b>\$ (367)</b>   | <b>\$ 4,371</b> | <b>\$ 4,004</b> |

The net change attributable to the combination of rate and volume has been allocated on a consistent basis between volume and rate based on the absolute value of each. For yield calculation purposes, nonaccruing loans are included in average balances.

*Provision for Loan Losses*

The provision for loan losses charged against earnings was \$4,750,000 in 2009, as compared to \$5,570,000 in 2008 and \$500,000 in 2007. ACNB adjusts the provision for loan losses periodically as necessary to maintain the allowance at a level deemed to meet the risk characteristics of the loan portfolio.

For additional discussion of the provision and the loans associated therewith, please refer to the "Asset Quality" section of this Management's Discussion and Analysis.

*Other Income*

Other income was \$11,703,000 for the year-ended December 31, 2009, a \$1,265,000, or 12%, increase from 2008. The largest source of other income is commissions from insurance sales from RIG, which increased 35% to \$5,484,000. The increase was due to additional revenue

from two acquisition transactions late in 2008 and varying amounts of "contingent" commissions. The "contingent" or extra commission payments from insurance carriers are mostly received in the first quarter of each year, and the amount is at the discretion of various insurance carriers in accordance with applicable insurance

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regulations. Otherwise, the soft insurance market with lower premiums and the loss of commercial customers due to the recession continues to negatively impact revenue.

In 2009, investment gains of \$17,000 were recognized compared to a gain of \$159,000 in 2008 and \$42,000 in 2007. The higher 2008 gains were on sales of securities likely to be called in order to provide loan funding. The Corporation holds equity investments in the common stock of two bank holding companies headquartered and operating in Pennsylvania. Both holding companies continue to pay cash dividends, which was one of the driving forces in the investment decision. However, current market prices for these stocks are below the acquisition prices of these stocks. A review of the factors that may be contributing to these price declines led to a conclusion that the prices on these securities were not likely to recover in the near term and that they were other-than- temporarily impaired. The Corporation took an impairment charge of \$522,000 on these two equity securities held by the Corporation during the third quarter of 2009.

Income from fiduciary activities, which includes fees from both institutional and personal trust and asset management services and estate settlement services, totaled \$1,057,000 for the year-ended December 31, 2009, as compared to \$1,021,000 for 2008 and \$906,000 for 2007. At December 31, 2009, ACNB had total assets under administration of approximately \$138,000,000, up 20% from \$115,000,000 at the end of 2008 and \$112,000,000 at the end of 2007. The increase in income was the result of higher average assets under management, net of lower estate settlement income in 2009 which varies with specific activity.

Service charges on deposit accounts increased 5% to \$2,402,000 on varying customer actions and rate increases. Revenue from ATM and debit card transactions increased 5% to \$1,002,000 on higher volume. Income connected with selling mortgages increased \$356,000 due to higher volume, and is included in the other category.

Other income was \$10,438,000 for the year-ended December 31, 2008, an increase of \$74,000 compared to income of \$10,364,000 during 2007. This increase was broad over a variety of sources with deposit service charges and fiduciary income rising, while mortgage related and insurance revenues were down in 2008.

*Other Expenses*

Other expenses increased 17% to \$30,629,000 for the year-ended December 31, 2009. The largest component of other expenses is salaries and employee benefits, which rose 23% to \$17,680,000 compared to \$14,401,000 in 2008. The reasons for the increase in salaries and employee benefits expenses include the following:

A change in the mix of employees that included three new commercial lenders, two new Senior Vice Presidents, and a new Executive Vice President that were hired during the second half of 2008 and in the first quarter of 2009;

normal merit, promotion and production-based incentive compensation earned by employees; and,

increased benefit plan costs, driven by medical and pension costs.

Included in the benefit plan costs was significantly higher defined benefit pension expense of \$1,128,000 due to the decreased fair value of plan assets in 2008. The decline in the fair value of plan assets resulted from investment performance related to severe downturns in the broad financial markets. The Corporation reduced the benefit formula for the defined benefit plan effective on January 1, 2010, in order to cost effectively manage its total benefit costs.

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Salaries and employee benefits increased 9% from 2007 to 2008. During this time period, benefit costs and salaries expense from the addition of more full-time equivalent employees was responsible for the increase.

Net occupancy expense was \$2,281,000 in 2009, \$2,186,000 in 2008, and \$2,232,000 in 2007. Equipment expense totaled \$2,175,000 during 2009, as compared to \$1,984,000 during 2008 and \$2,214,000 during 2007. Occupancy and equipment expenses increased in 2009 due to an additional leased loan production office and technology upgrades. Equipment expenses are subject to ever increasing technology demands and the need for systems reliability in a digital age. The majority of the expense decrease in 2008 from 2007 was a result of leasing unused space to third parties and renegotiated outsourced vendor contracts.

Professional services expense totaled \$860,000 for 2009, as compared to \$944,000 for 2008 and \$824,000 for 2007. Renegotiated contracts lowered costs in 2009. Higher expenditures in 2008 included increased costs for SEC and other regulatory guidance (including that related to analysis of the Troubled Asset Relief Program). Other tax expenses decreased in 2009 due to refunds of sales taxes paid in prior years.

Marketing expenses decreased 54% during 2009 due to the execution of general budgeted reductions in such expenditures. In 2008, marketing expenses were higher than in 2007 due to campaigns centered on brand awareness and product-specific promotional campaigns to demonstrate stability and independence, enhance market share, and take advantage of mergers impacting local competitors.

FDIC expense for 2009 was \$1,743,000, an increase of \$1,647,000 over 2008.

The much higher expense was required of all FDIC-insured banks to restore the deposit insurance fund due to the cost of protecting depositors' accounts at failed banks during the severe recession. At the end of the third quarter of 2009, the FDIC announced a plan in which most banks prepaid 3 years of regular quarterly premiums at year-end 2009, as opposed to a special assessment similar to which was levied in the second quarter of 2009. The prepaid assessment did not immediately affect bank earnings. Each institution recorded its prepaid assessment as a prepaid expense (an asset) as of December 30, 2009, the date the payment was made. At December 31, 2009, and each quarter thereafter, each institution records an expense for its regular quarterly assessment and an offsetting credit to the prepaid expense until the asset is exhausted. Once the asset is exhausted, the institution will record an accrued expense payable each quarter for the assessment payment, which will be made to the FDIC at the end of the following quarter. Even though an estimated premium is prepaid under this current plan, the actual expense will vary based on several factors including quarter-end deposit levels and risk ratings.

Other operating expenses decreased 2% in 2009 as a result cost savings in discretionary expenditures, such as travel and entertainment. Other operating expenses increased in 2008 from 2007 mainly as a result of costs related to electronic delivery channels and corporate governance.

*Income Tax Expense*

ACNB recognized income taxes of \$1,357,000, or 15.8% of pretax income, during 2009, as compared to \$1,077,000, or 13.8%, during 2008 and \$1,917,000, or 19.5%, during 2007. The variances from the federal statutory rate are generally due to tax-exempt income and investments in low-income housing partnerships (which qualify for federal tax credits).

The increase in the effective tax rate during 2009 compared to 2008 was a result of pretax income in relationship to higher tax-exempt income in 2009. The effective tax rates for 2008 and 2007 were due to varying amounts of tax-exempt income. Pretax income increased in 2009 due to elements described above, particularly higher net interest income revenue.

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At December 31, 2009, net deferred tax assets amounted to \$3,542,000. Deferred tax assets are realizable primarily through future reversal of existing taxable temporary differences. Management currently anticipates future earnings and capital gains will be adequate to utilize the net deferred tax assets.

**FINANCIAL CONDITION**

Average earning assets increased in 2009 to \$886,112,000, or by 3%, from \$860,488,000 in 2008 following \$912,358,000 in 2007. ACNB's investment portfolio decreased in 2009 and 2008 as a result of the planned objective to fund in-market loans and reduce average borrowings. Besides funds provided by investment pay-downs, growth in loans was funded by increased customer deposits. Average deposits increased in 2009 to \$716,274,000 from \$684,258,000 in 2008 and \$680,945,000 in 2007. Average borrowings decreased in 2009 to \$148,145,000 from \$153,960,000 in 2008 and \$206,312,000 in 2007.

*Investment Securities*

ACNB uses investment securities to generate interest and dividend income, manage interest rate risk, provide collateral for certain funding products, and provide liquidity. The contraction in the securities portfolio during 2009 and 2008 was designed to fund increased lending in the earning asset mix, but was also a result of relatively low yields available on investments within the credit quality and interest rate sensitivity targets of ACNB. The investment portfolio is comprised of U.S. Government agency, municipal, and corporate securities. These securities provide the appropriate characteristics with respect to credit quality, yield and maturity relative to the management of the overall balance sheet.

At December 31, 2009, the securities balance included a net unrealized gain on available for sale securities of \$4,206,000, net of taxes, versus a net unrealized gain of \$3,796,000, net of taxes, at December 31, 2008. The increase in fair value of securities during 2009 and 2008 was a result of changes in the U.S. Treasury yield curve and the spread from this yield curve required by investors on the types of investment securities that ACNB owns. Actions by the Federal Reserve to stimulate the housing market and lessen the impact of the recession are affecting the spread and currently generally increasing the value of the securities held by ACNB. The Corporation does not own investments consisting of pools of Alt A or subprime mortgages, private label mortgage-backed securities, or trust preferred investments. The fair values of securities available for sale (carried at fair value) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1) or by matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on securities' relationship to other benchmark quoted prices. The Corporation uses an independent service provider to provide matrix pricing and uses the valuation of another provider to compare the pricing for reasonableness. The Corporation holds equity investments in the common stock of two bank holding companies headquartered and operating in Pennsylvania. Both holding companies continue to pay cash dividends, which was one of the driving forces in the investment decision. However, current market prices for these stocks are below the prices paid at the time of acquisition. A review of the factors that may be contributing to these price declines led to a conclusion that the prices on these securities were not likely to recover in the near term and that they were other-than-temporarily impaired. A charge against current earnings of \$522,000 was taken in the third quarter of 2009 to write-down the value of these securities. Please refer to Note C "Securities" in the Notes to Consolidated Financial Statements for more information on the security portfolio and Note L "Fair Value of Financial Instruments" in the Notes to Consolidated Financial Statements for more information about fair value.



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The following tables set forth the composition of the securities portfolio and the securities maturity schedule, including weighted average yield, as of the end of the years indicated:

**Table 3 Investment Securities**

| In thousands   | 2009              | 2008              | 2007              |
|--|-------------------|-------------------|-------------------|
| <b>AVAILABLE FOR SALE SECURITIES AT FAIR VALUE</b>   |                   |                   |                   |
| U.S. Government and agencies                         | \$ 24,328         | \$ 49,025         | \$ 99,827         |
| Mortgage-backed securities                           | 133,497           | 158,002           | 130,659           |
| State and municipal                                  | 41,271            | 41,975            | 36,862            |
| Corporate bonds                                      | 10,174            | 2,655             | 18,373            |
| Stock in other banks                                 | 602               | 879               | 625               |
|  | <b>209,872</b>    | <b>252,536</b>    | <b>286,346</b>    |
| <b>HELD TO MATURITY SECURITIES AT AMORTIZED COST</b> |                   |                   |                   |
| U.S. Government and agencies                         | 10,057            |                   |                   |
| Mortgage-backed securities                           |                   |                   | 4,150             |
|  | <b>10,057</b>     |                   | <b>4,150</b>      |
| <b>TOTAL</b>   | <b>\$ 219,929</b> | <b>\$ 252,536</b> | <b>\$ 290,496</b> |

Table 4 discloses investment securities at the scheduled maturity date. Many securities have call features that make them liable for redemption before the stated maturity date.

**Table 4 Securities Maturity Schedule**

| Dollars in thousands         | 1 Year or Less |       | Over 1-5 Years |       | Over 5-10 Years |       | Over 10 Years or No Maturity |       | Total      |       |
|------------------------------|----------------|-------|----------------|-------|-----------------|-------|------------------------------|-------|------------|-------|
|                              | Amount         | Yield | Amount         | Yield | Amount          | Yield | Amount                       | Yield | Amount     | Yield |
| U.S. Government and agencies | \$             |       | \$ 20,616      | 3.53% | \$ 11,502       | 5.46% | \$ 2,056                     | 5.50% | \$ 34,174  | 4.30% |
| Mortgage-backed securities   | 10,262         | 3.89  |                |       | 37,181          | 4.78  | 80,630                       | 4.67  | 128,073    | 4.64  |
| State and municipal          |                |       | 2,589          | 3.92  | 19,082          | 3.96  | 19,052                       | 3.99  | 40,723     | 3.97  |
| Corporate bonds              | 1,480          | 0.47  | 8,479          | 6.41  |                 |       |                              |       | 9,959      | 5.53  |
| Stock in other banks         |                |       |                |       |                 |       | 627                          |       | 627        |       |
|                              | \$ 11,742      | 3.46% | \$ 31,684      | 4.34% | \$ 67,765       | 4.66% | \$ 102,365                   | 4.53% | \$ 213,556 | 4.48% |

Securities are at amortized cost. Mortgage-backed securities are allocated based upon scheduled maturities.

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Loans outstanding increased by \$6,964,000, or 1%, in 2009, as compared to 16% growth experienced in 2008, demonstrating the marked slowdown in lending activity in recent quarters. The lower growth was a result of increased in-market residential mortgage origination volume mostly offset by declines in commercial purpose loans. The commercial loan segments decreased 6% during 2009. The commercial loan decline during this period was the result of reduced business activity in the market area that hindered new originations, as well as management's decision to not renew certain commercial loans, primarily participation credits in conjunction with other financial institutions, due to perceived potential credit risk. Residential real estate mortgage lending increased by \$23,425,000, or 7%, to local borrowers who preferred loan types that would not be sold into the secondary mortgage market. Of the \$23,425,000 increase, \$4,800,000 was residential mortgage loans secured by junior liens. Home equity loans, which are also in many cases junior liens, decreased by \$2,400,000 because of refinancing into other ACNB lending products, competition from other financial institutions, and customers paying off debt in the uncertain job market and slow real estate market. Although there is no discernable difference in delinquency compared to first mortgage loans and there have been no actual losses on junior liens in recent ACNB history, junior liens inherently have more credit risk by virtue of the fact that another financial institution may have a higher security position in the case of foreclosure liquidation of collateral to extinguish the debt. Generally, foreclosure actions could become more prevalent in a prolonged economic downturn.

**Table 5 Loan Portfolio**

Loans at December 31 were as follows:

| In thousands                           | 2009              | 2008              | 2007              | 2006              | 2005              |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Commercial, financial and agricultural | \$ 45,947         | \$ 59,861         | \$ 62,844         | \$ 41,770         | \$ 36,583         |
| Real estate:                           |                   |                   |                   |                   |                   |
| Commercial                             | 181,055           | 173,926           | 127,465           | 116,347           | 103,501           |
| Construction                           | 37,966            | 48,958            | 38,370            | 41,675            | 31,907            |
| Residential                            | 365,341           | 341,916           | 310,459           | 313,424           | 311,865           |
| Installment                            | 14,378            | 13,062            | 9,064             | 11,002            | 9,608             |
| <b>Total Loans</b>                     | <b>\$ 644,687</b> | <b>\$ 637,723</b> | <b>\$ 548,202</b> | <b>\$ 524,218</b> | <b>\$ 493,464</b> |

The repricing range of the commercial-related loan portfolio and the amounts of loans with predetermined and fixed rates are presented in the table below:

**Table 6 Loan Sensitivities****LOANS MATURING**

| In thousands                           | Less than<br>1 Year | 1-5 Years        | Over<br>5 Years   | Total             |
|--|---------------------|------------------|-------------------|-------------------|
| Commercial, financial and agricultural | \$ 7,763            | \$ 21,627        | \$ 16,557         | \$ 45,947         |
| Real estate:                           |                     |                  |                   |                   |
| Commercial                             | 14,701              | 41,220           | 125,134           | 181,055           |
| Construction                           | 20,562              | 6,208            | 11,196            | 37,966            |
| <b>Total</b>                           | <b>\$ 43,026</b>    | <b>\$ 69,055</b> | <b>\$ 152,887</b> | <b>\$ 264,968</b> |

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| In thousands                                 | Less than<br>1 Year | 1-5 Years         | Over<br>5 Years  | Total             |
|--|---------------------|-------------------|------------------|-------------------|
| Commercial,<br>financial and<br>agricultural | \$ 12,778           | \$ 22,090         | \$ 11,079        | \$ 45,947         |
| Real estate:                                 |                     |                   |                  |                   |
| Commercial                                   | 37,947              | 108,119           | 34,989           | 181,055           |
| Construction                                 | 21,279              | 10,304            | 6,383            | 37,966            |
| <b>Total</b>                                 | <b>\$ 72,004</b>    | <b>\$ 140,513</b> | <b>\$ 52,451</b> | <b>\$ 264,968</b> |

|  |                  |                   |                  |                   |
|--|------------------|-------------------|------------------|-------------------|
| Loans with a fixed<br>interest rate    | \$ 27,063        | \$ 22,392         | \$ 36,685        | \$ 86,140         |
| Loans with a<br>variable interest rate | 44,941           | 118,121           | 15,766           | 178,828           |
| <b>Total</b>                           | <b>\$ 72,004</b> | <b>\$ 140,513</b> | <b>\$ 52,451</b> | <b>\$ 264,968</b> |

Most of the Corporation's lending activities are with customers located within the southcentral Pennsylvania and in the northern Maryland area that is contiguous to its Pennsylvania retail banking offices. This region currently and historically has lower unemployment than the U.S. as a whole. Included in commercial real estate loans are loans made to lessors of non-residential dwellings that total \$81,300,000, or 13% of total loans, at December 31, 2009. These borrowers are geographically dispersed throughout ACNB's marketplace and are leasing commercial properties to a varied group of tenants including medical offices, retail space, and recreational facilities. Because of the varied nature of the tenants, in aggregate, management believes that these loans do not present any greater risk than commercial loans in general. ACNB does not originate or hold subprime mortgages in its loan portfolio.

*Asset Quality*

The ACNB loan portfolio is subject to varying degrees of credit risk. Credit risk is mitigated through prudent underwriting standards, ongoing credit review, and monitoring and reporting asset quality measures. Additionally, loan portfolio diversification, limiting exposure to a single industry or borrower, and requiring collateral also reduces ACNB's credit risk.

ACNB's commercial, consumer and residential mortgage loans are principally to borrowers in southcentral Pennsylvania and northern Maryland. As the majority of ACNB's loans are located in this area, a substantial portion of the debtor's ability to honor the obligation may be affected by the level of economic activity in the market area.

Although materially elevated from several years back, the unemployment rate in ACNB's market area remained below the state and national average during 2009. Additionally, reasonably low interest rates, a less volatile local economy, and minimal inflation continued to provide some support to the economic conditions in the area. During 2009, contraction in new residential real estate development/construction and general lower economic activity associated with the major recession slowed the Corporation's marketplace commercial activity.

Non-performing assets include nonaccrual and restructured loans, accruing loans past due 90 days or more, and other foreclosed assets. ACNB's general policy has been to cease accruing interest on loans when management determines that a reasonable doubt exists as to the collectability of additional interest. When management places a loan on nonaccrual status, it no longer recognizes interest income on the loans except in certain circumstances when cash payments are recognized as interest income. ACNB recognizes income on these loans only to the extent that it receives cash payments. ACNB occasionally returns nonaccrual loans to performing status when the borrower brings the loan current and performs in accordance with contractual terms for a reasonable period of time. ACNB categorizes

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a loan as restructured if it changes the terms of the loan, such as interest rate, repayment schedule or both, to terms that it otherwise would not have conceded originally.

The following table sets forth the Corporation's non-performing assets as of the end of the years indicated:

**Table 7 Non-Performing Assets**

| Dollars in thousands               | 2009             | 2008             | 2007            | 2006            | 2005            |
|------------------------------------|------------------|------------------|-----------------|-----------------|-----------------|
| Nonaccrual loans                   | \$ 13,308        | \$ 7,723         | \$ 854          | \$ 3,900        | \$ 7,354        |
| Accruing loans 90 days past due    | 2,107            | 1,963            | 1,404           | 220             | 199             |
| <b>Total Non-Performing Loans</b>  | <b>15,415</b>    | <b>9,686</b>     | <b>2,258</b>    | <b>4,120</b>    | <b>7,553</b>    |
| Foreclosed real estate             | 6,046            | 625              | 136             |                 |                 |
| <b>Total Non-Performing Assets</b> | <b>\$ 21,461</b> | <b>\$ 10,311</b> | <b>\$ 2,394</b> | <b>\$ 4,120</b> | <b>\$ 7,553</b> |

Ratios:

|   |        |        |         |         |        |
|---|--------|--------|---------|---------|--------|
| Non-performing loans to total loans               | 2.39%  | 1.52%  | 0.41%   | 0.79%   | 1.40%  |
| Non-performing assets to total assets             | 2.23%  | 1.06%  | 0.26%   | 0.43%   | 0.73%  |
| Allowance for loan losses to non-performing loans | 77.72% | 76.33% | 258.99% | 130.46% | 64.36% |

If interest due on all nonaccrual loans had been accrued at original contract rates, it is estimated that income before income taxes would have been greater by \$643,000 in 2009, \$246,000 in 2008, and \$38,000 in 2007. The increase in nonaccrual loans is discussed further below.

Impaired loans at December 31, 2009 and 2008, totaled \$13,308,000 and \$9,234,000, respectively. Of that amount, \$2,360,000 are troubled debt restructured loans, which are also classified as nonaccrual. The related allowance for loan losses totaled \$3,947,000 and \$2,081,000, respectively. The increase in impaired loans was mainly related to a local economic development project and smaller commercial real estate loans that developed financial stress during 2009. Potential problem loans are defined as performing loans that have characteristics that cause management to have doubts as to the ability of the borrower to perform under present loan repayment terms and which may result in the reporting of these loans as non-performing loans in the future. Total potential problem loans approximated \$12,071,000 at December 31, 2009.

Foreclosed real estate consists of the fair value of real estate acquired through foreclosure on real estate loan collateral or the acceptance of ownership of real estate in lieu of the foreclosure process. Fair values are based on appraisals that consider the sales prices of similar properties in the proximate vicinity less estimated selling costs. The fair value of \$6,046,000 at December 31, 2009, represented three residential homes and two commercial use properties. One of these commercial use properties had a fair value of \$5,200,000 and was collateral on a commercial loan in which the Corporation took a participation interest from another southcentral Pennsylvania bank. In the fourth quarter of 2009, the loan was accorded nonaccrual status when the borrower became delinquent and communicated that no further scheduled payments would be made. Subsequently, before the end of the quarter, the borrower executed a deed in lieu of foreclosure to the creditors. In addition to a current appraisal based on best use, a loan guarantee by a responsible organization is still in place. The fair value of \$625,000 for foreclosed real estate at December 31, 2008, represented one residence and one commercial use property held in other real estate owned. The fair value of \$163,000 at December 31, 2007, represented one commercial use property held in other real estate owned.

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*Allowance for Loan Losses*

ACNB maintains the allowance for loan losses at a level believed adequate by management to absorb potential losses in the loan portfolio, and it is funded through a provision for loan losses charged to earnings. On a quarterly basis, ACNB utilizes a defined methodology in determining the adequacy of the allowance for loan losses, which considers specific credit reviews, past loan losses, historical experience, and qualitative factors. This methodology results in an allowance that is considered appropriate in light of the high degree of judgment required and that is prudent and conservative, but not excessive.

Management assigns internal risk ratings for each significant commercial lending relationship. Utilizing historical loss experience, adjusted for changes in trends, conditions and other relevant factors, management derives estimated losses for non-rated and non-classified loans. When management finds loans with uncertain collectability of principal and interest, it places those loans on a watch list and evaluates a specific reserve on a quarterly basis in order to estimate potential losses. Management's analysis considers:

adverse situations that may affect the borrower's ability to repay;

the estimated value of underlying collateral; and

prevailing market conditions.

If management determines that if loans are not impaired a specific reserve allocation is not required, it assigns the general loss factor to determine the reserve. For homogeneous loan types, such as consumer and residential mortgage loans, management bases specific allocations on the average loss ratio for the previous five years for each specific loan pool. Additionally, management adjusts projected loss ratios for other factors, including the following:

trends in delinquency levels;

trends in non-performing and potential problem loans;

trends in composition, volume and terms of loans;

effects of changes in lending policies or underwriting procedures;

experience, ability and depth of management;

national and local economic conditions;

concentrations in lending activities; and

other factors that management may deem appropriate.

Management determines the unallocated portion of the allowance for loan losses based on the following criteria:

risk of error in the specific and general reserve allocations;

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the perceived level of consumer and small business loans with demonstrated weaknesses for which it is not practicable to develop specific allocations;

other potential exposure in the loan portfolio;

variances in management's assessment of national and local economic conditions; and

other internal or external factors that management believes appropriate at that time.

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Management believes the above methodology accurately reflects losses inherent in the portfolio. Management charges actual loan losses to the allowance for loan losses. Management periodically updates the methodology and the assumptions discussed above.

Management bases the provision for loan losses, or lack of provision, on the overall analysis taking into account the methodology discussed above.

The following tables set forth information on the analysis of the allowance for loan losses and the allocation of the allowance for loan losses as of the dates indicated:

**Table 8 Analysis of Allowance for Loan Losses**

| Dollars in thousands                     | Years Ended December 31, |              |           |           |           |
|--|--------------------------|--------------|-----------|-----------|-----------|
|  | 2009                     | 2008         | 2007      | 2006      | 2005      |
| Beginning balance                        | \$ 7,393                 | \$ 5,848     | \$ 5,375  | \$ 4,456  | \$ 3,938  |
| Provision for loan losses                | 4,750                    | 5,570        | 500       | 870       | 516       |
| Loans charged-off:                       |                          |              |           |           |           |
| Commercial, financial and agricultural   | 221                      | 1,169        | 6         | 26        | 41        |
| Real estate                              | 64                       | 2,815        |           |           | 4         |
| Consumer                                 | 63                       | 68           | 39        | 11        | 42        |
| <b>Total Loans Charged-Off</b>           | <b>348</b>               | <b>4,052</b> | <b>45</b> | <b>37</b> | <b>87</b> |
| Recoveries:                              |                          |              |           |           |           |
| Commercial, financial and agricultural   | 172                      | 7            | 14        | 46        | 22        |
| Real estate                              |                          |              |           |           | 54        |
| Consumer                                 | 14                       | 20           | 4         | 40        | 13        |
| <b>Total Recoveries</b>                  | <b>186</b>               | <b>27</b>    | <b>18</b> | <b>86</b> | <b>89</b> |
| Net charge-offs (recoveries)             | 162                      | 4,025        | 27        | (49)      | (2)       |
| Ending balance                           | \$ 11,981                | \$ 7,393     | \$ 5,848  | \$ 5,375  | \$ 4,456  |
| Ratios:                                  |                          |              |           |           |           |
| Net charge-offs to average loans         | 0.03%                    | 0.68%        | %         | %         | %         |
| Allowance for loan losses to total loans | 1.86%                    | 1.16%        | 1.07%     | 1.03%     | 0.90%     |

**Table 9 Allocation of the Allowance for Loan Losses**

| Dollars in thousands                   | 2009             |                                     | 2008            |                                     | 2007            |                                     | 2006            |                                     | 2005            |                                     |
|--|------------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|
|  | Amount           | Percent of Loan Type to Total Loans | Amount          | Percent of Loan Type to Total Loans | Amount          | Percent of Loan Type to Total Loans | Amount          | Percent of Loan Type to Total Loans | Amount          | Percent of Loan Type to Total Loans |
| Commercial, financial and agricultural | \$ 1,539         | 7.1%                                | \$ 1,383        | 9.4%                                | \$ 1,204        | 11.5%                               | \$ 457          | 8.0%                                | \$ 539          | 7.4%                                |
| Real estate:                           |                  |                                     |                 |                                     |                 |                                     |                 |                                     |                 |                                     |
| Commercial                             | 4,250            | 28.1                                | 2,034           | 27.3                                | 1,226           | 23.3                                | 1,275           | 22.2                                | 1,760           | 21.0                                |
| Construction                           | 3,086            | 5.9                                 | 1,970           | 7.7                                 | 2,494           | 7.0                                 | 2,323           | 7.9                                 | 735             | 6.5                                 |
| Residential                            | 1,693            | 56.7                                | 1,051           | 53.6                                | 605             | 56.6                                | 583             | 59.8                                | 592             | 63.2                                |
| Consumer                               | 403              | 2.2                                 | 325             | 2.0                                 | 207             | 1.6                                 | 228             | 2.1                                 | 369             | 1.9                                 |
| Unallocated                            | 1,010            | N/A                                 | 630             | N/A                                 | 112             | N/A                                 | 509             | N/A                                 | 461             | N/A                                 |
| <b>Total</b>                           | <b>\$ 11,981</b> | <b>100.0%</b>                       | <b>\$ 7,393</b> | <b>100.0%</b>                       | <b>\$ 5,848</b> | <b>100.0%</b>                       | <b>\$ 5,375</b> | <b>100.0%</b>                       | <b>\$ 4,456</b> | <b>100.0%</b>                       |





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The allowance for loan losses at December 31, 2009, was \$11,981,000, or 1.86% of loans, as compared to \$7,393,000, or 1.16% of loans, at December 31, 2008. The ratio of non-performing loans plus foreclosed assets to total assets was 2.23% at December 31, 2009, as compared to 1.06% at December 31, 2008.

Loans past due 90 days and still accruing were \$2,107,000 and nonaccrual loans were \$13,308,000 as of December 31, 2009, of which approximately 94% are secured by real estate. Loans past due 90 days and still accruing were \$1,963,000 at December 31, 2008, while nonaccruals were \$7,723,000. Additional information on nonaccrual loans at December 31, 2009 and 2008 follows:

| Dollars in thousand                      | Number of<br>Credit<br>Relationships | Balance          | Current Specific<br>Loss Allocations | Current Year<br>Charge-Offs | Location  | Originated |
|--|--------------------------------------|------------------|--------------------------------------|-----------------------------|-----------|------------|
| <b>December 31, 2009</b>                 |                                      |                  |                                      |                             |           |            |
| Residential real estate developments     | 2                                    | \$ 5,419         | \$ 1,375                             | \$                          | In market | 2006       |
| Economic development project             | 1                                    | 1,848            | 997                                  |                             | In market | 2007       |
| Owner occupied commercial real estate    | 7                                    | 3,267            | 43                                   |                             | In market | 1998 2008  |
| Investment/rental commercial real estate | 3                                    | 1,584            | 857                                  |                             | In market | 2004 2007  |
| Commercial & industrial                  | 2                                    | 1,190            | 675                                  |                             | In market | 2007       |
| <b>Total</b>                             |                                      | <b>\$ 13,308</b> | <b>\$ 3,947</b>                      | <b>\$</b>                   |           |            |
| <b>December 31, 2008</b>                 |                                      |                  |                                      |                             |           |            |
| Residential real estate developments     | 2                                    | \$ 5,712         | \$ 1,398                             | \$ 2,765                    | In market | 2006       |
| Owner occupied commercial real estate    | 2                                    | 741              |                                      |                             | In market | 1998 2006  |
| Commercial & industrial                  | 1                                    | 1,270            | 683                                  | 1,000                       | In market | 2007       |
| <b>Total</b>                             |                                      | <b>\$ 7,723</b>  | <b>\$ 2,081</b>                      | <b>\$ 3,765</b>             |           |            |

All nonaccrual impaired loans are to borrowers located within the market area served by of the Corporation in southcentral Pennsylvania and nearby areas of northern Maryland. All nonaccrual impaired loans were originated by ACNB's banking subsidiary between 1998 and 2008 for purposes listed in the classification in the table above.

The Corporation has two unrelated impaired loans totaling \$5,419,000 to finance residential real estate development projects in the Corporation's primary trading area of southcentral Pennsylvania, both of which are in nonaccrual of interest status. The loans have standard terms and conditions including repayment from the sales of the respective properties. Both loans were originated during the first half of 2006. One loan, while not matured, has been placed in nonaccrual because of the inability of the borrower to fund the necessary infrastructure improvements; on the other loan, foreclosure has been held in abeyance while allowing the pursuit of a workout plan including providing additional collateral and more targeted marketing of the property. The total specific valuation allowance on the two unrelated loans is \$1,375,000 (which is net of charge-offs of \$2,765,000 taken in 2008). The respective allowances were derived by estimating the cash flow from the sale of the property given the respective stage of completion and/or the zoning without required infrastructure.

In the second quarter of 2009, a \$2,200,000 loan to a local development corporation was added to nonaccrual status when the loan matured with various sales agreements and grants still pending prior to any further development activity. Subsequent payment has reduced the carrying balance to \$1,848,000. The specific valuation allowance is \$997,000 based on estimating the cash flow from the sale of the property for its highest and most likely use. Foreclosure processes commenced in the fourth quarter of 2009, and sheriff sale is expected in the first quarter of 2010 at which time it is likely ACNB will protect its interest with a fair value bid.



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Included in impaired commercial and industrial loans are related term loans and a fully-disbursed line of credit, all originated in the second quarter of 2006 for a start-up enterprise in the food industry in southcentral Pennsylvania, that total \$1,095,000 with a specific valuation allowance of \$675,000, which is net of a \$1,000,000 charge-off taken in 2008. These loans, with standard terms and conditions including repayment from conversion of trade assets, are in default and in nonaccrual status. The valuation allowance on this set of loans was derived by estimating the cash flow from the liquidation of personal and business assets pledged as collateral. Commencement of liquidation will proceed if no further payments are made by the borrower.

Owner occupied commercial real estate includes seven loan relationships totaling less than \$1,000,000 each in outstanding balance in which real estate is collateral and is used in connection with a business enterprise that is suffering economic stress or is out of business. These loans were originated between 1998 and 2008. The two largest loans total \$1,819,000 to unrelated business enterprises and each have fair values in excess of the loan amount. In general, these businesses have been affected by specific factors other than the current economic conditions and these factors were not known before the fourth quarter of 2009. Although included in the watchlist process, these loans only became delinquent and announced that further payments would not be made in the fourth quarter of 2009. The plan is to foreclose through the sheriff sale process in the first half of 2010 and subsequently market the real estate unless the loans are brought current. The other smaller loans in this category are business loans impacted by the general economic downturn. Collection efforts will continue until it is deemed in the best interest to initiate foreclosure procedures. One loan has a specific allocation of \$43,000 based on the fair value.

Investment/rental commercial real estate includes three loan relationships totaling less than \$1,000,000 each in outstanding balance in which the real estate is collateral and is used for speculation, rental, or other non owner occupied uses. These loans were originated between 2004 and 2007. These loans were affected by the lack of borrower cash flow to continue to service the debt. The plan is to foreclose and subsequently market the real estate if ongoing workout efforts are not successful. Two loans in this category have a specific allocation totaling \$857,000 based on the fair value.

The Corporation utilizes a systematic review of its loan portfolio on a quarterly basis in order to determine the adequacy of the allowance for loan losses. In addition, ACNB engages the services of an outside loan review function and sets the timing and coverage of loan reviews during the year. The results of this independent loan review are included in the systematic review of the loan portfolio. The allowance for loan losses consists of a component for individual loan impairment, primarily based on the loan's collateral fair value and expected cash flow. A watch list of loans is identified for evaluation based on internal and external loan grading and reviews. Loans other than those determined to be impaired are grouped into pools of loans with similar credit risk characteristics. These loans are evaluated as groups with allocations made to the allowance based on historical loss experience adjusted for current trends in delinquencies, trends in underwriting and oversight, concentrations of credit, and general economic conditions within the Corporation's trading area. The decrease in the provision for loan losses for 2009 compared to 2008 was a result of the measurement of the adequacy of the allowance for loan losses at each period-end. Reasons that the 2008 provision was higher include charge-offs, changes in allocations for specific loans, deteriorating local economic conditions, and continued growth in the loan portfolio during 2008 which caused the amounts assigned to homogeneous pools to increase.

The allocation of the allowance for loan losses between the various loan categories is consistent with the change in estimated specific losses measured at each period-end and the historical net loss experience in each of the categories. The unallocated portion of the allowance reflects estimated inherent losses within the portfolio that have not been detected. The unallocated portion of this reserve also exists due to risk of error in the specific and general reserve allocations, as well as to allow for consumer and small business loans with demonstrated weaknesses where it is not practicable to develop

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specific allocations, variances in management's assessment of national and local economic conditions, and other internal and external factors that management believes appropriate at the time. The unallocated portion of the reserve has increased due to increased non-performing loans and the uncertain state of the local economy. While management believes ACNB's allowance for loan losses is adequate based on information currently available, future adjustments to the reserve may be necessary due to changes in economic conditions and management's assumptions as to future delinquencies or loss rates.

*Deposits*

ACNB relies on deposits as the primary source of funds for lending activities. Average deposits increased 4.7%, or \$32,016,000, during 2009, as compared to 0.5% during 2008. ACNB's deposit pricing function employs a disciplined pricing approach based upon alternative funding rates, but also strives to price deposits to be competitive with relevant local competition, including credit unions and larger regional banks. The 2009 deposit growth mix experienced a shift to transaction accounts as customers put more value in liquidity and FDIC insurance. Products, such as money market accounts and interest-bearing transaction accounts, that had suffered declines in recent years regained balances. With continued low market interest rates in a recession economy, ACNB's ability to maintain and add to its deposit base may be impacted by the reluctance of consumers to accept low rates and by competition willing to pay above market rates to attract market share. Alternatively, if rates rise rapidly and the equity markets continue to improve, funds could leave the Corporation or be priced higher to maintain.

**Table 10 Time Deposits**

Maturities of time deposits of \$100,000 or more outstanding at December 31, 2009, are summarized as follows:

**In thousands**

|                                |                  |
|--------------------------------|------------------|
| Three months or less           | <b>\$ 13,243</b> |
| Over three through six months  | <b>9,089</b>     |
| Over six through twelve months | <b>22,669</b>    |
| Over twelve months             | <b>24,096</b>    |
| <b>Total</b>                   | <b>\$ 69,097</b> |

*Borrowings*

Short-term borrowings are comprised primarily of securities sold under agreements to repurchase and overnight borrowings at the Federal Home Loan Bank of Pittsburgh (FHLB). As of December 31, 2009, short-term borrowings were \$55,291,000, a decrease of \$28,162,000, or 33.7%, from the December 31, 2008, balance of \$83,453,000. Agreements to repurchase accounts are with the commercial customer base and have attributes similar to core deposits. Investment securities are pledged in sufficient amounts to collateralize these agreements. Compared to year-end 2008, repurchase agreement balances were up \$17,219,000, or 53.3%, due to seasonal fluctuations in the business activities of ACNB's commercial customer base and lower rates at competing similar types of investments. Short-term FHLB borrowings, however, declined \$45,018,000 from investment security cash flow. Long-term borrowings consist primarily of longer-term advances from the FHLB; in addition, it includes a loan from a commercial bank to fund the purchase of RIG. Long-term borrowings totaled \$80,294,000 at December 31, 2009, versus \$106,951,000 at December 31, 2008. The Corporation

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decreased long-term borrowings by 25% since year-end 2008 from deposit growth and proceeds of investment security calls and paydowns.

| In thousands                                | 2009             | 2008             | 2007             |
|---|------------------|------------------|------------------|
| Amounts outstanding at end of year:         |                  |                  |                  |
| FHLB overnight advance                      | \$ 5,150         | \$ 50,168        | \$ 390           |
| Securities sold under repurchase agreements | 49,504           | 32,285           | 29,928           |
| Treasury tax and loan note                  | 637              | 1,000            | 450              |
| <b>Total</b>                                | <b>\$ 55,291</b> | <b>\$ 83,453</b> | <b>\$ 30,768</b> |

| Dollars in thousands                        | 2009      | 2008      | 2007       |
|---|-----------|-----------|------------|
| Average interest rate at year-end           | 0.45%     | 0.90%     | 2.66%      |
| Maximum amount outstanding at any month-end | \$ 55,379 | \$ 83,462 | \$ 119,765 |
| Average amount outstanding                  | \$ 46,885 | \$ 44,401 | \$ 78,139  |
| Weighted average interest rate              | 0.71%     | 1.61%     | 4.12%      |

*Capital*

ACNB's capital management strategies have been developed to provide an appropriate rate of return to stockholders, while maintaining its "well capitalized" position. Total stockholders' equity was \$88,303,000 at December 31, 2009, compared to \$84,439,000 at December 31, 2008. Stockholders' equity increased during 2009 partially due to earnings retained in capital during 2009 and a decrease in accumulated other comprehensive loss resulting from the increase in value of the assets in the available for sale investment portfolio and the pension plan.

The primary source of additional capital to ACNB is earnings retention, which represents net income less dividends declared. During 2009, ACNB retained \$2,707,000, or 37%, of its net income, as compared to \$2,194,000, or 33%, in 2008 and \$3,371,000, or 42%, in 2007. As a result of implementing ASC Topic 715, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, a direct charge to retained earnings of \$717,000 was made in 2008.

ACNB is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on ACNB. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, ACNB must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and reclassifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require ACNB to maintain minimum amounts and ratios of total and Tier 1 capital to average assets. Management believes, as of December 31, 2009 and 2008, that ACNB's banking subsidiary met all minimum capital adequacy requirements to which it is subject and is categorized as "well capitalized". There are no conditions or events since the notification that management believes have changed the banking subsidiary's category.

Table of Contents**Table 11 Risk-Based Capital**

The banking subsidiary's capital ratios are as follows:

|   | 2009   | 2008   | To be Well<br>Capitalized under<br>Banking Regulation |
|---|--------|--------|---|
| Tier 1 leverage ratio (to average assets)                 | 8.05%  | 7.88%  | 5.00%   |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 11.85% | 11.62% | 6.00%   |
| Total risk-based capital ratio                            | 13.11% | 12.78% | 10.00%  |

For further information on the actual and required capital amounts and ratios, please refer to Note N of the consolidated financial statements.

In October 2008, the U.S. Department of Treasury announced a voluntary Capital Purchase Program under the Troubled Asset Relief Program (TARP), as authorized by the Emergency Economic Stabilization Act of 2008. After evaluating the merits of participating in the TARP Capital Purchase Program, ACNB decided against applying for and participating in this voluntary program. This decision was based principally upon the fact that the banking subsidiary was well capitalized, as well as the uncertainty of the potential requirements of the program.

*Liquidity*

Effective liquidity management ensures the cash flow requirements of depositors and borrowers, as well as the operating cash needs of ACNB, are met.

ACNB's funds are available from a variety of sources, including assets that are readily convertible such as cash and federal funds sold, maturities and repayments from the securities portfolio, scheduled repayments of loans receivable, the core deposit base, and the ability to borrow from the FHLB. At December 31, 2009, ACNB could borrow approximately \$279,985,000 from the FHLB of which \$197,385,000 was available. In the financial crisis that began in 2008, financial institutions experienced difficulties in bank-to-bank liquidity worldwide. ACNB has been insulated from the freeze in credit markets by its relationship with the FHLB, a government-sponsored enterprise regulated by the Federal Housing Finance Agency. The FHLB system is self-capitalizing, member-owned, and its member banks' stock is not publicly traded. ACNB creates its borrowing capacity with the FHLB by granting a security interest in certain loan assets with requisite credit quality. ACNB has reviewed information on the FHLB system and the FHLB of Pittsburgh, and has concluded that they have the capacity and intent to continue to provide both operational and contingency liquidity. The FHLB of Pittsburgh instituted a requirement that a member's investment securities must be moved into a safekeeping account under FHLB control to be considered in the calculation of maximum borrowing capacity. The Corporation currently has securities in safekeeping at the FHLB of Pittsburgh; however, the safekeeping account is under the Corporation's control. As better contingent liquidity is maintained by keeping the securities under the Corporation's control, the Corporation has not moved the securities which, in effect, lowered the Corporation's maximum borrowing capacity by \$62,253,000 as of December 31, 2009. However, there is no practical reduction in borrowing capacity as the securities can be moved into the FHLB-controlled account on any day they are needed for borrowing purposes.

Another source of liquidity is securities sold under repurchase agreement to customers of ACNB's banking subsidiary totaling \$49,504,000 and \$32,285,000 at December 31, 2009 and 2008, respectively.

The liquidity of the parent company also represents an important aspect of liquidity management. The parent company's cash outflows consist principally of dividends to stockholders and corporate expenses. The main source of funding for the parent company is the dividends it receives from its banking subsidiary. Federal and state banking regulations place certain restrictions on dividends paid to the parent company from the subsidiary bank. The total amount of dividends that may be paid from

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the subsidiary bank to ACNB was \$5,728,000 at December 31, 2009. For a discussion of ACNB's dividend restrictions, please refer to Item 1 "Business".

ACNB manages liquidity by monitoring projected cash inflows and outflows on a daily basis, and believes it has sufficient funding sources to maintain sufficient liquidity under varying degrees of business conditions.

*Aggregate Contractual Obligations*

The following table represents the Corporation's on- and off-balance sheet aggregate contractual obligations to make future payments as of December 31, 2009:

| In thousands                 | Less than<br>1 Year | 1 - 3<br>Years    | 4 - 5<br>Years   | Over<br>5 Years  | Total             |
|------------------------------|---------------------|-------------------|------------------|------------------|-------------------|
| Time deposits                | \$ 203,415          | \$ 87,353         | \$ 7,451         | \$               | \$ 298,219        |
| Short term borrowings        | 55,291              |                   |                  |                  | 55,291            |
| Long-term debt               | 20,429              | 30,947            | 9,078            | 19,840           | 80,294            |
| Operating leases             | 427                 | 634               | 603              | 506              | 2,170             |
| Payments under benefit plans | 86                  | 240               | 266              | 3,338            | 3,930             |
| <b>Total</b>                 | <b>\$ 279,648</b>   | <b>\$ 119,174</b> | <b>\$ 17,398</b> | <b>\$ 23,684</b> | <b>\$ 439,904</b> |

In addition, the Corporation in the conduct of business operations routinely enters into contracts for services and equipment. These contracts may require payment to be provided in the future, and may also contain penalty clauses for the early termination of the contracts. Major expenditures are controlled by various approval authorities.

Management is not aware of any other commitments or contingent liabilities which may have a material adverse impact on the liquidity or capital resources of the Corporation.

*Off-Balance Sheet Arrangements*

The Corporation is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and, to a lesser extent, standby letters of credit. At December 31, 2009, the Corporation had unfunded outstanding commitments to extend credit of \$137,642,000 and outstanding standby letters of credit of \$6,197,000. Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment level does not necessarily represent future cash requirements. Please refer to Note O of the consolidated financial statements for a discussion of the nature, business purpose, and importance of the Corporation's off-balance sheet arrangements.

*New Accounting Pronouncements*

During 2009, the Financial Accounting Standards Board ("FASB") has issued new accounting pronouncements that may impact the Corporation's financial condition or results of operations when adopted. See Note A in the Notes to the Consolidated Financial Statements for a summary of these new accounting pronouncements not yet adopted.

**ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Financial institutions can be exposed to several market risks that may impact the value or future earnings capacity of the organization. These risks involve interest rate risk, foreign currency exchange risk, commodity price risk, and equity market price risk. ACNB's primary market risk is interest rate risk. Interest rate risk is inherent because, as a financial institution, ACNB derives a significant amount





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of its operating revenue from "purchasing" funds (customer deposits and wholesale borrowings) at various terms and rates. These funds are then invested into earning assets (primarily loans and investments) at various terms and rates. This risk is further discussed below.

ACNB does not have any exposure to foreign currency exchange risk, commodity price risk, or equity market risk.

*Interest Rate Risk*

Interest rate risk is the exposure to fluctuations in the Corporation's future earnings (earnings at risk) and value (value at risk) resulting from changes in interest rates. This exposure results from differences between the amounts of interest earning assets and interest bearing liabilities that reprice within a specified time period as a result of scheduled maturities and repayment and contractual interest rate changes.

The primary objective of the Corporation's asset/liability management process is to maximize current and future net interest income within acceptable levels of interest rate risk while satisfying liquidity and capital requirements. Management recognizes that a certain amount of interest rate risk is inherent, appropriate and necessary to ensure the Corporation's profitability. Thus, the goal of interest rate risk management is to maintain a balance between risk and reward such that net interest income is maximized while risk is maintained at a tolerable level.

Management endeavors to control the exposure to changes in interest rates by understanding, reviewing and making decisions based on its risk position. The banking subsidiary's asset/liability committee is responsible for these decisions. The Corporation primarily uses the securities portfolio and FHLB advances to manage its interest rate risk position. Additionally, pricing, promotion and product development activities are directed in an effort to emphasize the loan and deposit term or repricing characteristics that best meet current interest rate risk objectives. At present, there is no use of hedging instruments.

The asset/liability committee operates under management policies defining guidelines and limits on the level of risk. These policies are approved by the Board of Directors.

The Corporation uses simulation analysis to assess earnings at risk and net present value analysis to assess value at risk. These methods allow management to regularly monitor both the direction and magnitude of the Corporation's interest rate risk exposure. These modeling techniques involve assumptions and estimates that inherently cannot be measured with complete precision. Key assumptions in the analyses include maturity and repricing characteristics of both assets and liabilities, prepayments on amortizing assets, non-maturity deposit sensitivity, and loan and deposit pricing. These assumptions are inherently uncertain due to the timing, magnitude and frequency of rate changes and changes in market conditions and management strategies, among other factors. However, the analyses are useful in quantifying risk and provide a relative gauge of the Corporation's interest rate risk position over time.

*Earnings at Risk*

Simulation analysis evaluates the effect of upward and downward changes in market interest rates on future net interest income. The analysis involves changing the interest rates used in determining net interest income over the next twelve months. The resulting percentage change in net interest income in various rate scenarios is an indication of the Corporation's short-term interest rate risk. The analysis utilizes a "static" balance sheet approach. The measurement date balance sheet composition (or mix) is maintained over the simulation time period, with maturing and repayment dollars being rolled back into like instruments for new terms at current market rates. Additional assumptions are applied to

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modify volumes and pricing under the various rate scenarios. These include prepayment assumptions on mortgage assets, sensitivity of non-maturity deposit rates, and other factors deemed significant.

The simulation analysis results are presented in Table 13a. These results, as of December 31, 2009, indicate that the Corporation would expect net interest income to increase over the next twelve months by 0.43% assuming an upward ramp in market interest rates of 3.00%, and to decrease by 3.26% if rates ramped downward 3.00%. This profile reflects an acceptable short-term interest rate risk position. A decrease of 3.00% would create an environment in which deposit rates could not decline further, thus decreasing net interest income.

Earnings at risk simulations for December 31, 2008, exhibited higher liability sensitivity due to the varying mix of earning assets and liabilities, differing assumptions on prepayments, and sensitivity on non-maturity deposit products, as well as an interest rate environment in which larger rate declines could be accommodated.

*Value at Risk*

The net present value analysis provides information on the risk inherent in the balance sheet that might not be taken into account in the simulation analysis due to the shorter time horizon used in that analysis. The net present value of the balance sheet is defined as the discounted present value of expected asset cash flows minus the discounted present value of the expected liability cash flows. The analysis involves changing the interest rates used in determining the expected cash flows and in discounting the cash flows. The resulting percentage change in net present value in various rate scenarios is an indication of the longer term repricing risk and options embedded in the balance sheet.

The net present value analysis results are presented in Table 13b. These results, as of December 31, 2009, indicate that the net present value would decrease 4.00% assuming an upward shift in market interest rates of 3.00% and decrease 0.35% if rates shifted 1.00% in the same manner.

| December 31, 2009<br>Table 13a<br>Net Interest Income Projections |          | December 31, 2009<br>Table 13b<br>Present Value of Equity |          |
|---|----------|---|----------|
| Changes in<br>Basis Points  | % Change | Changes in<br>Basis Points                                | % Change |
| (300)   | (3.26)%  | (300)   | (2.58)%  |
| (100)   | (0.41)%  | (100)   | (1.19)%  |
|   | %        |   | %        |
| 100   | (0.39)%  | 100   | (0.35)%  |
| 300   | 0.43 %   | 300   | (4.00)%  |

| December 31, 2008<br>Table 13a<br>Net Interest Income Projections |          | December 31, 2008<br>Table 13b<br>Present Value of Equity |          |
|---|----------|---|----------|
| Changes in<br>Basis Points  | % Change | Changes in<br>Basis Points                                | % Change |
| (300)   | (4.31)%  | (300)   | (6.70)%  |
| (100)   | (0.78)%  | (100)   | (6.40)%  |
|   | %        |   | %        |
| 100   | 0.82 %   | 100   | 4.30 %   |
| 300   | 2.22 %   | 300   | (0.93)%  |

**ITEM 8 FINANCIAL STATEMENTS**

(a) The following audited consolidated financial statements and related documents are set forth in this Annual Report on Form 10-K on the following pages:

|   | <b>Page</b> |
|---|-------------|
| <u>Report of Independent Registered Public Accounting Firm</u>    | <u>48</u>   |
| <u>Consolidated Statements of Condition</u>                       | <u>49</u>   |
| <u>Consolidated Statements of Income</u>                          | <u>50</u>   |
| <u>Consolidated Statements of Changes in Stockholders' Equity</u> | <u>51</u>   |
| <u>Consolidated Statements of Cash Flows</u>                      | <u>52</u>   |
| <u>Notes to Consolidated Financial Statements</u>                 | <u>53</u>   |

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders  
of ACNB Corporation  
Gettysburg, Pennsylvania

We have audited the accompanying consolidated statements of condition of ACNB Corporation and Subsidiaries as of December 31, 2009 and 2008, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2009. ACNB Corporation's management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ACNB Corporation and Subsidiaries as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009 in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note A to the consolidated financial statements, ACNB Corporation changed its method of accounting for its deferred compensation and postretirement benefit aspects of endorsement split-dollar life insurance arrangements in 2008.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), ACNB Corporation's internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 12, 2010 expressed an unqualified opinion.

ParenteBeard LLC  
Harrisburg, Pennsylvania  
March 12, 2010

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## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF CONDITION

| Dollars in thousands  | December 31,      |                   |
|---|-------------------|-------------------|
|   | 2009              | 2008              |
| <b>ASSETS</b>   |                   |                   |
| Cash and due from banks   | \$ 17,875         | \$ 16,033         |
| Interest bearing deposits with banks  | 6,263             | 892               |
| Cash and Cash Equivalents   | 24,138            | 16,925            |
| Securities available for sale   | 209,872           | 252,536           |
| Securities held to maturity, fair value 2009 \$10,334;<br>2008 \$0  | 10,057            |                   |
| Loans held for sale   | 145               | 969               |
| Loans, net of allowance for loan losses 2009 \$11,981;<br>2008 \$7,393  | 632,706           | 630,330           |
| Premises and equipment  | 14,760            | 14,457            |
| Restricted investment in bank stocks  | 9,170             | 9,170             |
| Investment in bank-owned life insurance   | 26,408            | 25,297            |
| Investments in low-income housing partnerships  | 4,391             | 4,737             |
| Goodwill  | 5,972             | 5,972             |
| Intangible assets   | 4,362             | 4,931             |
| Foreclosed assets held for resale   | 6,046             | 625               |
| Other assets  | 13,877            | 10,730            |
| <b>Total Assets</b>   | <b>\$ 961,904</b> | <b>\$ 976,679</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                   |                   |
| <b>LIABILITIES</b>  |                   |                   |
| Deposits:   |                   |                   |
| Non-interest bearing  | \$ 93,829         | \$ 82,486         |
| Interest bearing  | 634,694           | 607,811           |
| <b>Total Deposits</b>   | <b>728,523</b>    | <b>690,297</b>    |
| Short-term borrowings   | 55,291            | 83,453            |
| Long-term borrowings  | 80,294            | 106,951           |
| Other liabilities   | 9,493             | 11,539            |
| <b>Total Liabilities</b>  | <b>873,601</b>    | <b>892,240</b>    |
| <b>STOCKHOLDERS' EQUITY</b>   |                   |                   |
| Common stock, \$2.50 par value; 20,000,000 shares<br>authorized; 5,990,943 shares issued; 5,928,343 shares<br>outstanding at December 31, 2009 and 5,955,943<br>shares outstanding at December 31, 2008 | 14,977            | 14,977            |
| Treasury stock, at cost (62,600 shares in 2009 and<br>35,000 shares in 2008)  | (728)             | (442)             |
| Additional paid-in capital  | 8,787             | 8,787             |
| Retained earnings   | 65,623            | 62,916            |
| Accumulated other comprehensive loss  | (356)             | (1,799)           |
| <b>Total Stockholders' Equity</b>   | <b>88,303</b>     | <b>84,439</b>     |

|   |                   |                   |
|---|-------------------|-------------------|
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 961,904</b> | <b>\$ 976,679</b> |
|---|-------------------|-------------------|

The accompanying notes are an integral part of the consolidated financial statements.

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## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

Years Ended December 31,

Dollars in thousands,  
except per share data

|  | 2009          | 2008          | 2007          |
|--|---------------|---------------|---------------|
| <b>INTEREST INCOME</b>                                     |               |               |               |
| Loans, including fees                                      | \$ 35,626     | \$ 35,561     | \$ 35,740     |
| Securities:  |               |               |               |
| Taxable  | 8,620         | 10,286        | 13,670        |
| Tax-exempt   | 1,488         | 1,790         | 1,348         |
| Dividends  | 38            | 203           | 665           |
| Other  | 40            | 81            | 158           |
| <b>Total Interest Income</b>                               | <b>45,812</b> | <b>47,921</b> | <b>51,581</b> |
| <b>INTEREST EXPENSE</b>                                    |               |               |               |
| Deposits   | 9,307         | 13,187        | 16,887        |
| Short-term borrowings                                      | 331           | 714           | 3,216         |
| Long-term borrowings                                       | 3,922         | 4,996         | 6,458         |
| <b>Total Interest Expense</b>                              | <b>13,560</b> | <b>18,897</b> | <b>26,561</b> |
| <b>Net Interest Income</b>                                 | <b>32,252</b> | <b>29,024</b> | <b>25,020</b> |
| <b>PROVISION FOR LOAN LOSSES</b>                           | <b>4,750</b>  | <b>5,570</b>  | <b>500</b>    |
| <b>Net Interest Income after Provision for Loan Losses</b> | <b>27,502</b> | <b>23,454</b> | <b>24,520</b> |
| <b>OTHER INCOME</b>  |               |               |               |
| Service charges on deposit accounts                        | 2,402         | 2,284         | 2,110         |
| Income from fiduciary activities                           | 1,057         | 1,021         | 906           |
| Earnings on investment in bank-owned life insurance        | 1,011         | 1,035         | 922           |
| Gains on sales of securities                               | 17            | 159           | 42            |
| Impairment charges on equity securities                    | (522)         |               |               |
| Service charges on ATM and debit card transactions         | 1,002         | 950           | 941           |
| Commissions from insurance sales                           | 5,484         | 4,077         | 4,283         |
| Other  | 1,252         | 912           | 1,160         |
| <b>Total Other Income</b>                                  | <b>11,703</b> | <b>10,438</b> | <b>10,364</b> |
| <b>OTHER EXPENSES</b>                                      |               |               |               |
| Salaries and employee benefits                             | 17,680        | 14,401        | 13,251        |
| Net occupancy  | 2,281         | 2,186         | 2,232         |
| Equipment  | 2,175         | 1,984         | 2,214         |
| Professional services                                      | 860           | 944           | 824           |
| Other tax  | 665           | 774           | 666           |
| Supplies and postage                                       | 688           | 800           | 794           |
| Marketing  | 430           | 933           | 1,158         |
| FDIC and regulatory  | 1,958         | 303           | 304           |
| Intangible assets amortization                             | 638           | 430           | 345           |
| Other operating  | 3,254         | 3,316         | 3,242         |
| <b>Total Other Expenses</b>                                | <b>30,629</b> | <b>26,071</b> | <b>25,030</b> |

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|                                   |                 |          |          |
|-----------------------------------|-----------------|----------|----------|
| <b>Income before Income Taxes</b> | <b>8,576</b>    | 7,821    | 9,854    |
| <b>PROVISION FOR INCOME TAXES</b> | <b>1,357</b>    | 1,077    | 1,917    |
| <b>Net Income</b>                 | <b>\$ 7,219</b> | \$ 6,744 | \$ 7,937 |

**PER SHARE DATA**

|                         |                |         |         |
|-------------------------|----------------|---------|---------|
| Basic earnings          | <b>\$ 1.22</b> | \$ 1.13 | \$ 1.32 |
| Cash dividends declared | <b>\$ 0.76</b> | \$ 0.76 | \$ 0.76 |

The accompanying notes are an integral part of the consolidated financial statements.



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## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years Ended December 31, 2009, 2008 and 2007

| Dollars in thousands                        | Common<br>Stock | Treasury<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>Stockholders'<br>Equity |
|---|-----------------|-------------------|----------------------------------|----------------------|---|----------------------------------|
| <b>BALANCE JANUARY 1, 2007</b>              | \$ 14,267       | \$                | \$ 4,741                         | \$ 62,845            | \$ (4,549)                                    | \$ 77,304                        |
| 5% stock dividend declared                  | 710             |                   | 4,046                            | (4,777)              |   | (21)                             |
| Comprehensive income:                       |                 |                   |                                  |                      |   |                                  |
| Net income                                  |                 |                   |                                  | 7,937                |   | 7,937                            |
| Other comprehensive income, net of taxes    |                 |                   |                                  |                      | 4,476   | 4,476                            |
| <b>Total Comprehensive Income</b>           |                 |                   |                                  |                      |   | 12,413                           |
| Cash dividends declared                     |                 |                   |                                  | (4,566)              |   | (4,566)                          |
| <b>BALANCE DECEMBER 31, 2007</b>            | 14,977          |                   | 8,787                            | 61,439               | (73)  | 85,130                           |
| Adjustment to initially apply ASC Topic 715 |                 |                   |                                  | (717)                |   | (717)                            |
| Comprehensive income:                       |                 |                   |                                  |                      |   |                                  |
| Net income                                  |                 |                   |                                  | 6,744                |   | 6,744                            |
| Other comprehensive loss, net of taxes      |                 |                   |                                  |                      | (1,726)                                       | (1,726)                          |
| <b>Total Comprehensive Income</b>           |                 |                   |                                  |                      |   | 5,018                            |
| Treasury stock purchased (35,000 shares)    |                 | (442)             |                                  |                      |   | (442)                            |
| Cash dividends declared                     |                 |                   |                                  | (4,550)              |   | (4,550)                          |
| <b>BALANCE DECEMBER 31, 2008</b>            | 14,977          | (442)             | 8,787                            | 62,916               | (1,799)                                       | 84,439                           |
| Comprehensive income:                       |                 |                   |                                  |                      |   |                                  |
| Net income                                  |                 |                   |                                  | 7,219                |   | 7,219                            |
| Other comprehensive income, net of taxes    |                 |                   |                                  |                      | 1,443   | 1,443                            |
| <b>Total Comprehensive Income</b>           |                 |                   |                                  |                      |   | 8,662                            |
| Treasury stock purchased (27,600 shares)    |                 | (286)             |                                  |                      |   | (286)                            |
| Cash dividends declared                     |                 |                   |                                  | (4,512)              |   | (4,512)                          |
| <b>BALANCE DECEMBER 31, 2009</b>            | \$ 14,977       | \$ (728)          | \$ 8,787                         | \$ 65,623            | \$ (356)                                      | \$ 88,303                        |

The accompanying notes are an integral part of the consolidated financial statements.

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## ACNB CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

| In thousands   | Years Ended December 31, |                 |               |
|--|--------------------------|-----------------|---------------|
|  | 2009                     | 2008            | 2007          |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                          |                 |               |
| Net income   | \$ 7,219                 | \$ 6,744        | \$ 7,937      |
| Adjustments to reconcile net income to net cash provided by operating activities:      |                          |                 |               |
| Gain on sales of loans, property and foreclosed real estate                            | (502)                    | (203)           | (332)         |
| Earnings on investment in bank-owned life insurance                                    | (1,011)                  | (1,035)         | (922)         |
| Impairment charges on equity securities  | 522                      |                 |               |
| Gain on sales of securities  | (17)                     | (159)           | (42)          |
| Depreciation and amortization  | 2,281                    | 1,877           | 1,696         |
| Provision for loan losses  | 4,750                    | 5,570           | 500           |
| Net amortization (accretion) of investment securities premiums (discounts)             | (173)                    | (51)            | 360           |
| Decrease (increase) in interest receivable   | 565                      | 786             | (256)         |
| Increase (decrease) in interest payable  | (924)                    | (1,285)         | 183           |
| Mortgage loans originated for sale   | (51,562)                 | (18,182)        | (22,123)      |
| Proceeds from loans sold to others   | 52,952                   | 18,598          | 21,807        |
| (Increase) decrease in other assets  | (3,845)                  | 1,716           | (2,303)       |
| Increase (decrease) in other liabilities   | 158                      | (1,943)         | (1,994)       |
| <b>Net Cash Provided by Operating Activities</b>                                       | <b>10,413</b>            | <b>12,433</b>   | <b>4,511</b>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                          |                 |               |
| Proceeds from maturities of investment securities held to maturity                     |                          | 4,137           | 12,335        |
| Proceeds from maturities of investment securities available for sale                   | 71,407                   | 93,714          | 192,813       |
| Proceeds from sales of investment securities available for sale                        | 2,956                    | 26,936          | 11,024        |
| Purchase of investment securities available for sale                                   | (31,403)                 | (82,001)        | (147,845)     |
| Purchase of investments held to maturity   | (10,064)                 |                 |               |
| Net sale (purchase) of restricted investment in bank stocks                            |                          | (125)           | 1,218         |
| Net increase in loans  | (12,762)                 | (94,171)        | (24,147)      |
| Purchase of bank-owned life insurance  | (100)                    |                 | (1,525)       |
| Final purchase consideration insurance subsidiary                                      |                          | (3,000)         |               |
| Cash paid for insurance agency acquisitions, net of cash acquired                      | (43)                     | (3,022)         | (637)         |
| Investments in low-income housing partnerships   |                          |                 | (131)         |
| Capital expenditures   | (1,951)                  | (1,382)         | (1,133)       |
| Proceeds from sale of property and foreclosed real estate                              | 151                      | 137             | 216           |
| <b>Net Cash Provided by (Used in) Investing Activities</b>                             | <b>18,191</b>            | <b>(58,777)</b> | <b>42,188</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                          |                 |               |
| Net increase in demand deposits  | 11,343                   | 5,294           | 2,273         |
| Net increase (decrease) in time certificates of deposits and interest bearing deposits | 26,883                   | 14,363          | (1,338)       |
| Net increase (decrease) in short-term borrowings                                       | (28,162)                 | 52,685          | (29,215)      |
| Proceeds from long-term borrowings   | 14,000                   | 47,000          | 55,000        |
| Repayments on long-term borrowings   | (40,657)                 | (70,293)        | (70,276)      |
| Dividends paid   | (4,512)                  | (4,550)         | (4,566)       |
| Cash in lieu of fractional shares, stock dividend                                      |                          |                 | (21)          |
| Purchase of treasury stock   | (286)                    | (442)           |               |

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|   |                  |                |                |
|---|------------------|----------------|----------------|
| Net Cash Provided by (Used in) Financing Activities         | (21,391)         | 44,057         | (48,143)       |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b> | <b>7,213</b>     | <b>(2,287)</b> | <b>(1,444)</b> |
| <b>CASH AND CASH EQUIVALENTS BEGINNING</b>                  | <b>16,925</b>    | 19,212         | 20,656         |
| <b>CASH AND CASH EQUIVALENTS ENDING</b>                     | <b>\$ 24,138</b> | \$ 16,925      | \$ 19,212      |
| Interest paid   | \$ 14,484        | \$ 20,182      | \$ 26,378      |
| Income taxes paid   | \$ 2,700         | \$ 2,225       | \$ 1,625       |
| Loans transferred to foreclosed real estate                 | \$ 5,636         | \$ 625         | \$ 136         |

The accompanying notes are an integral part of the consolidated financial statements.

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**ACNB CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations**

ACNB Corporation, headquartered in Gettysburg, Pennsylvania, provides banking, insurance, and financial services to businesses and consumers through its wholly-owned subsidiaries, Adams County National Bank and Russell Insurance Group, Inc.(RIG). The Bank engages in full-service commercial and consumer banking and trust services through its twenty-one retail banking locations in Adams, Cumberland and York Counties, Pennsylvania. There are also loan production offices situated in York and Franklin Counties, Pennsylvania.

RIG is a full-service insurance agency, based in Westminster, Maryland. The agency offers a broad range of property and casualty, life, and health insurance to both commercial and individual clients. In 2008, due to an agency acquisition, a second location of RIG was established in Germantown, Maryland.

The Corporation, along with seven other banks, entered into a joint venture to form BankersRe Insurance Group, SPC (formerly Pennbanks Insurance Co., SPC), an offshore reinsurance company. Each participating entity owns an insurance cell through which its premiums and losses from credit life, health and accident insurance are funded. Each entity is responsible for the activity in its respective cell. The financial activity for the insurance cell has been reported in the consolidated financial statements and is not material to the consolidated financial statements.

The Corporation's primary source of revenue is interest income on loans and investment securities and fee income on its products and services. Expenses consist of interest expense on deposits and borrowed funds, provisions for loan losses, and other operating expenses.

**Basis of Financial Statements**

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) and include the accounts of the Corporation and its wholly-owned subsidiaries. All significant intercompany transactions have been eliminated.

Financial statements prepared in accordance with GAAP require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from these estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred tax assets, the liability and expense for employee benefit obligations, the determination of other than temporary impairment on securities, and the potential impairment of goodwill and restricted stock.

Assets held by the Trust Department in an agency or fiduciary capacity for its customers are excluded from the consolidated financial statements since they do not constitute assets of the Corporation. Assets held by the Trust Department amounted to \$138,000,000 and \$115,000,000 at December 31, 2009 and 2008, respectively. Income from fiduciary activities is recognized on the cash method, which approximates the accrual method.

Certain amounts previously reported have been reclassified to conform to the financial statement presentation for 2009. The reclassification had no effect on net income.

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The Corporation has evaluated events and transactions occurring subsequent to the balance sheet date of December 31, 2009 for items that should potentially be recognized or disclosed in the consolidated financial statements. The evaluation was conducted through the date these consolidated financial statements were issued.

**Significant Group Concentrations of Credit Risk**

Most of the Corporation's activities are with customers located within south central Pennsylvania and northern Maryland. Note C discusses the types of securities in which the Corporation invests. Note D discusses the types of lending in which the Corporation engages. Included in commercial real estate loans are loans made to lessors of non-residential dwellings that total \$81.3 million or 12.6% of total loans at December 31, 2009. These borrowers are geographically disbursed throughout ACNB's market place and are leasing commercial properties to a varied group of tenants including medical offices, retail space and recreational facilities. Because of the varied nature of the tenants, in aggregate management believes that these loans do not present any greater risk than commercial loans in general.

**Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, balances due from banks, and federal funds sold, all of which mature within ninety days.

**Securities**

Debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported, net of tax, in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses on debt securities, management considers (1) whether management intends to sell the securities, or (2) if it is more likely than not that management will be required to sell the security before recovery, or (3) management does not expect to recover the entire amortized cost basis. In assessing potential other-than-temporary impairment for equity securities, consideration is given to management's intention and ability to hold the securities until recovery of unrealized losses. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

**Restricted Investment in Bank Stocks**

Restricted investment in bank stocks, which represents required investments in the common stock of correspondent banks, is carried at cost as of December 31, 2009 and 2008, and consists of common stock the Federal Reserve Bank, Atlantic Central Bankers Bank and Federal Home Loan Bank (FHLB) stocks. In December 2008, the FHLB of Pittsburgh notified member banks that it was suspending dividend payments and the repurchase of capital stock.

Management evaluates the restricted investment in bank stocks for impairment in accordance with Accounting Standard Codification (ASC) Topic 942, *Accounting by Certain Entities (Including Entities with Trade Receivables) That Lend to or Finance the Activities of Others*. Management's determination of

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the correspondent bank as compared to the capital stock amount for the correspondent bank and the length of time this situation has persisted; (2) commitments by the correspondent bank to make payments required by law or regulation and the level of such payments in relation to the operating performance of the correspondent bank, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the correspondent bank.

Management believes no impairment charge is necessary related to the restricted investment in bank stocks as of December 31, 2009. However, security impairment analysis is completed quarterly and the determination that no impairment had occurred as of December 31, 2009, is no assurance that impairment may not occur.

**Loans Held for Sale**

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors or current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to income.

Mortgage loans held for sale are sold with the mortgage servicing rights released to another financial institution through a correspondent relationship. The correspondent financial institution absorbs all of the risk related to rate lock commitments. Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price and the carrying value of the related mortgage loans sold.

**Loans**

The Corporation grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans throughout southcentral Pennsylvania and northern Maryland. The ability of the Corporation's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Personal loans are typically charged off no later than 120 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**Allowance for Loan Losses**

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific components relate to loans that are classified as either doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement.

**Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Corporation has entered into commitments to extend credit, including commitments under commercial lines of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Foreclosed Assets**

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at fair value less costs to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

**Premises and Equipment**

Land is carried at cost. Bank premises and furniture and equipment are carried at cost, less accumulated depreciation computed principally by the straight-line method over the assets' estimated useful lives.

**Investments in Low-Income Housing Partnerships**

The Corporation's investments in low-income housing partnerships are accounted for using the "equity method" prescribed by ASC Topic 740. In accordance with ASC Topic 740, tax credits are recognized as they become available. Any residual loss is amortized as the tax credits are received.

**Bank-Owned Life Insurance**

The Corporation's banking subsidiary maintains nonqualified compensation plans for selected senior officers. To fund the benefits under these plans, the Bank is the owner of single premium life insurance policies on participants in the nonqualified retirement plans. Investment in bank-owned life insurance policies was used to finance the nonqualified compensation plans and provide tax-exempt income to the Corporation.

ASC Topic 715, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, requires a liability to be recorded during the service period when a split-dollar life insurance agreement continues after participants' employment or retirement. The required accrued liability is based on either the post-employment benefit cost for continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. The Corporation's liability is based on the post-employment benefit cost for continuing life insurance. The Corporation adopted this guidance on January 1, 2008, and recorded a cumulative effect adjustment of \$717,000 as a reduction of retained earnings effective January 1, 2008. The Corporation incurred approximately \$45,000 and \$80,000 of expense in 2009 and 2008, respectively, related to this new accounting pronouncement.

**Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Corporation, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

**Income Taxes**

The Corporation accounts for Income Taxes in accordance with income tax accounting guidance ASC Topic 740, *Income Taxes*. On January 1, 2007, the Corporation adopted the recent accounting



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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

Deferred income tax assets and liabilities are determined using the liability method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. Deferred tax assets are recognized subject to management's judgment that those assets will more likely than not be recognized.

**Retirement Plan**

The compensation cost of an employee's pension benefit is recognized on the projected unit credit method over the employee's approximate service period. The aggregate cost method is utilized for funding purposes.

**Net Income per Share**

The Corporation has a simple capital structure. Basic earnings per share of common stock is computed based on 5,936,001, 5,988,525 and 5,990,943 weighted average shares of common stock outstanding for 2009, 2008 and 2007, respectively. The weighted average shares have been retroactively adjusted to give effect to the 5% common stock dividends effective December 2007.

**Advertising Costs**

Costs of advertising, which is included in marketing expenses, are expensed when incurred.

**Intangible Assets**

The Corporation accounts for its acquisitions using the purchase accounting method required by ASC Topic 805, *Business Combinations*. Purchase accounting requires the total purchase price to be allocated to the estimated fair values of assets and liabilities acquired, including certain intangible assets that must be recognized. Generally, this results in a residual amount in excess of the net fair values, which is recorded as goodwill.

ASC Topic 350, *Goodwill and Other Intangible Assets*, requires that goodwill is not amortized to expense, but rather that it be tested for impairment at least annually. Impairment write-downs are charged to results of operations in the period in which the impairment is determined. The Corporation did not identify any impairment on its outstanding goodwill from its most recent testing, which was performed as of December 31, 2009. If certain events occur which might indicate goodwill has been impaired, the goodwill is tested when such events occur. Other acquired intangible assets with finite lives, such as customer lists, are required to be amortized over the estimated lives. These intangibles are generally amortized using the straight line method over estimated useful lives of ten years.

**Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Changes in certain assets and liabilities, such as unrealized gains (losses) on securities available for sale and the pension liability, are reported as a separate component of the stockholders' equity section of the statement of condition. Such items, along with net income, are components of comprehensive income.

Table of Contents**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The components of other comprehensive income (loss) and the related tax effects are as follows:

| In thousands  | Years Ended December 31, |                   |                 |
|---|--------------------------|-------------------|-----------------|
|   | 2009                     | 2008              | 2007            |
| Unrealized holding gains arising during the period                    | \$ 116                   | \$ 4,775          | \$ 6,386        |
| Reclassification adjustment for (gains) losses realized in net income | 505                      | (159)             | (42)            |
| Net unrealized gains  | 621                      | 4,616             | 6,344           |
| Tax effect  | 211                      | (1,569)           | (2,158)         |
|   | 410                      | 3,047             | 4,186           |
| Change in pension liability   | 1,565                    | (7,232)           | 439             |
| Tax effect  | 532                      | 2,459             | (149)           |
|   | 1,033                    | (4,773)           | 290             |
| <b>Other Comprehensive Income (Loss)</b>                              | <b>\$ 1,443</b>          | <b>\$ (1,726)</b> | <b>\$ 4,476</b> |

The components of the accumulated other comprehensive loss, net of taxes, are as follows:

| In thousands                     | Unrealized Gains on Securities | Pension Liability | Accumulated Other Comprehensive Loss |
|----------------------------------|--------------------------------|-------------------|--------------------------------------|
| BALANCE DECEMBER 31, 2008        | \$ 3,796                       | \$ (5,595)        | \$ (1,799)                           |
| <b>Balance December 31, 2009</b> | <b>\$ 4,206</b>                | <b>\$ (4,562)</b> | <b>\$ (356)</b>                      |

**Segment Reporting**

The Bank acts as an independent community financial services provider, which offers traditional banking and related financial services to individual business and government customers. Through its branch and automated teller machine networks, the Bank offers a full array of commercial and retail financial services, including the taking of time, savings, and demand deposits; the making of commercial, consumer, and mortgage loans; and the providing of other financial services. Management does not separately allocate expenses, including the cost of funding loan demand, between the commercial, retail and mortgage banking operations of the Bank. As such, discrete financial information is not available and segment reporting would not be meaningful. See Note S for a discussion of insurance operations.

**New Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 168, *The FASB Accounting Standards Codification*<sup>TM</sup> and the *Hierarchy of Generally Accepted Accounting Principles A Replacement of FASB Statement No. 162*, (SFAS 168). SFAS No. 168 established the *FASB Accounting Standards Codification*<sup>TM</sup> ("Codification") as the source of authoritative generally accepted accounting principles (GAAP) for nongovernmental entities. The Codification does not change GAAP. Instead, it took the thousands of individual pronouncements that currently comprise GAAP and reorganized them into approximately 90 accounting Topics, and displayed all Topics using a consistent structure. Contents in each Topic are further organized first by Subtopic, then Section and finally Paragraph. The Paragraph level is the only level that contains substantive content. Citing particular content in the Codification involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

FASB suggests that all citations begin with "FASB ASC", where ASC stands for *Accounting Standards Codification*. Changes to the ASC subsequent to June 30, 2009, are referred to as Accounting Standards Updates (ASU).

In conjunction with the issuance of SFAS No. 168, the FASB also issued its first Accounting Standards Update No. 2009-1, *Topic 105 Generally Accepted Accounting Principles* (ASU 2009-1), which includes SFAS No. 168 in its entirety as a transition to the ASC. ASU 2009-1 was effective for interim and annual periods ending after September 15, 2009, and did not have an impact on the Corporation's financial position or results of operations but did change the referencing system for accounting standards.

**ASU 2009-05:** In August 2009, the FASB issued ASU 2009-05, *Fair Value Measurements and Disclosures (Topic 820): Measuring Liabilities at Fair Value*. The amendments within ASU 2009-05 clarify that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the following techniques:

A valuation technique that uses:

- a. The quoted price of the identical liability when traded as an asset.
- b. Quoted prices for similar liabilities or similar liabilities when traded as assets.

Another valuation technique that is consistent with the principles of Topic 820.

Two examples would be an income approach, such as a present value technique, or a market approach, such as a technique that is based on the amount at the measurement date that the reporting entity would pay to transfer the identical liability or would receive to enter into the identical liability.

When estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of the liability.

Both a quoted price in an active market for the identical liability at the measurement date and the quoted price for the identical liability when traded as an asset in an active market when no adjustments to the quoted price of the asset are required are Level 1 fair value measurements.

This guidance is effective January 1, 2010. The Corporation does not expect the adoption of this standard will have a significant impact on its financial condition or results of operations.

**ASU 2009-16:** In October 2009, the FASB issued ASU 2009-16, *Transfers and Servicing (Topic 860) Accounting for Transfers of Financial Assets*. This Update amends the Codification for the issuance of FASB Statement No. 166, *Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140*.

The amendments in this Update improve financial reporting by eliminating the exceptions for qualifying special-purpose entities from the consolidation guidance and the exception that permitted sale accounting for certain mortgage securitizations when a transferor has not surrendered control over the transferred financial assets. In addition, the amendments require enhanced disclosures about the risks that a transferor continues to be exposed to because of its continuing involvement in transferred financial assets. Comparability and consistency in accounting for transferred financial assets will also be improved through clarifications of the requirements for isolation and limitations on portions of financial assets that are eligible for sale accounting.

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**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

This Update is effective at the start of a reporting entity's first fiscal year beginning after November 15, 2009. Early application is not permitted. The Corporation does not expect the adoption of this standard will have a significant impact on its financial condition or results of operations.

**ASU 2009-17:** In October 2009, the FASB issued ASU 2009-17, *Consolidations (Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*. This Update amends the Codification for the issuance of FASB Statement No. 167, *Amendments to FASB Interpretation No. 46 (R)*.

The amendments in this Update replace the quantitative-based risks and rewards calculation for determining which reporting entity, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which reporting entity has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. An approach that is expected to be primarily qualitative will be more effective for identifying which reporting entity has a controlling financial interest in a variable interest entity. The amendments in this Update also require additional disclosures about a reporting entity's involvement in variable interest entities, which will enhance the information provided to users of financial statements.

This Update is effective at the start of a reporting entity's first fiscal year beginning after November 15, 2009. Early application is not permitted. The Corporation does not expect the adoption of this standard will have a significant impact on its financial condition or results of operations.

**ASU 2010-01:** In January 2010, the FASB issued ASU 2010-01, *Equity (Topic 505) Accounting for Distributions to Shareholders with Components of Stock and Cash*. The amendments in this Update clarify that the stock portion of a distribution to shareholders that allows them to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in earnings per share prospectively and is not a stock dividend. This Update codifies the consensus reached in EITF Issue No. 09-E, *Accounting for Stock Dividends, Including Distributions to Shareholders with Components of Stock and Cash*.

This Update is effective for interim and annual periods ending on or after December 15, 2009, and should be applied on a retrospective basis. The Corporation does not expect the adoption of this standard will have a significant impact on its financial condition or results of operations.

**ASU 2010-06:** The FASB has issued ASU 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*. This ASU requires some new disclosures and clarifies some existing disclosure requirements about fair value measurement as set forth in Codification Subtopic 820-10. The FASB's objective is to improve these disclosures and, thus, increase the transparency in financial reporting. Specifically, ASU 2010-06 amends Codification Subtopic 820-10 to now require:

A reporting entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers; and,

In the reconciliation for fair value measurements using significant unobservable inputs, a reporting entity should present separately information about purchases, sales, issuances and settlements.

Table of Contents**NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

In addition, ASU 2010-06 clarifies the requirements of the following existing disclosures:

For purposes of reporting fair value measurement for each class of assets and liabilities, a reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities; and,

A reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements.

ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the rollforward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Early adoption is permitted. The Corporation does not expect the adoption of this standard will have a significant impact on its financial condition or results of operations.

**NOTE B RESTRICTIONS ON CASH AND DUE FROM BANKS**

In return for services obtained through correspondent banks, the Corporation is required to maintain non-interest bearing cash balances in those correspondent banks. At December 31, 2009 and 2008, compensating balances approximated \$2,287,000 and \$2,506,000, respectively. During 2009 and 2008, average required balances approximated \$2,880,000 and \$3,680,000, respectively.

**NOTE C SECURITIES**

Amortized cost and fair value at December 31, 2009 and 2008, were as follows:

| In thousands                         | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| <b>SECURITIES AVAILABLE FOR SALE</b> |                   |                              |                               |               |
| <b>December 31, 2009</b>             |                   |                              |                               |               |
| U.S. Government and agencies         | \$ 24,117         | \$ 316                       | \$ 105                        | \$ 24,328     |
| Mortgage-backed securities           | 128,073           | 5,489                        | 65                            | 133,497       |
| State and municipal                  | 40,723            | 631                          | 83                            | 41,271        |
| Corporate bonds                      | 9,959             | 215                          |                               | 10,174        |
| Stock in other banks                 | 627               |                              | 25                            | 602           |
|                                      | \$ 203,499        | \$ 6,651                     | \$ 278                        | \$ 209,872    |
| <b>December 31, 2008</b>             |                   |                              |                               |               |
| U.S. Government and agencies         | \$ 48,068         | \$ 957                       | \$                            | \$ 49,025     |
| Mortgage-backed securities           | 152,765           | 5,300                        | 63                            | 158,002       |
| State and municipal                  | 42,007            | 462                          | 494                           | 41,975        |
| Corporate bonds                      | 2,795             |                              | 140                           | 2,655         |
| Stock in other banks                 | 1,149             |                              | 270                           | 879           |
|                                      | \$ 246,784        | \$ 6,719                     | \$ 967                        | \$ 252,536    |
| <b>SECURITIES HELD TO MATURITY</b>   |                   |                              |                               |               |
| <b>December 31, 2009</b>             |                   |                              |                               |               |
| U.S. Government and agencies         | \$ 10,057         | \$ 277                       | \$                            | \$ 10,334     |

Table of Contents**NOTE C SECURITIES (Continued)**

The following table shows the Corporation's gross unrealized losses and fair value related to investments, that management had determined are temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2009 and 2008:

| In thousands                         | Less than 12 Months |                   | 12 Months or More |                   | Total      |                   |
|--------------------------------------|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
|                                      | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses | Fair Value | Unrealized Losses |
| <b>SECURITIES AVAILABLE FOR SALE</b> |                     |                   |                   |                   |            |                   |
| <b>December 31, 2009</b>             |                     |                   |                   |                   |            |                   |
| U.S. Government and agencies         | \$ 7,953            | \$ 105            | \$                | \$                | \$ 7,953   | \$ 105            |
| Mortgage-backed securities           | 16,426              | 62                | 482               | 3                 | 16,908     | 65                |
| State and municipal                  | 7,757               | 83                |                   |                   | 7,757      | 83                |
| Stock in other banks                 | 602                 | 25                |                   |                   | 602        | 25                |
|                                      | \$ 32,738           | \$ 275            | \$ 482            | \$ 3              | \$ 33,220  | \$ 278            |
| <b>December 31, 2008</b>             |                     |                   |                   |                   |            |                   |
| Mortgage-backed securities           | \$ 592              | \$ 22             | \$ 14,695         | \$ 41             | \$ 15,287  | \$ 63             |
| State and municipal                  | 18,399              | 429               | 921               | 65                | 19,320     | 494               |
| Corporate bonds                      | 2,654               | 140               |                   |                   | 2,654      | 140               |
| Stock in other banks                 | 318                 | 127               | 561               | 143               | 879        | 270               |
|                                      | \$ 21,963           | \$ 718            | \$ 16,177         | \$ 249            | \$ 38,140  | \$ 967            |

All mortgage-backed security investments are government sponsored enterprise (GSE) pass through instruments issued by the Federal National Mortgage Association (FNMA) or Federal Home Loan Mortgage Corporation (FHLMC), which guarantee the timely payment of principal on these investments.

At December 31, 2009, two U.S. Government and agencies had unrealized losses, and none of the securities had been in a continuous loss position for 12 months or more. These unrealized losses relate principally to changes in interest rates subsequent to the acquisition of specific securities. None of the securities in this category had an unrealized loss that exceeded 2% of amortized cost.

At December 31, 2009, six mortgage-backed securities had unrealized losses, and one of the securities had been in a continuous loss position for 12 months or more. These unrealized losses relate principally to changes in interest rates subsequent to the acquisition of specific securities. None of the securities in this category had an unrealized loss that exceeded 2% of amortized cost.

At December 31, 2009, 17 state and municipal securities had unrealized losses, and none of the municipal securities had been in a continuous loss position for 12 months or more. In analyzing the issuer's financial condition, management considers industry analysts' reports, financial performance and projected target prices of investment analysts within a one-year time frame. None of the securities in this category had an unrealized loss that exceeded 5% of amortized cost and a majority had unrealized losses totaling less than 1% of amortized cost. Stock in other banks are investments in two local banks that had unrealized losses; however, their market value has diminished in line with other similar bank stocks because of the financial issues impacting larger banks.

Management routinely sells securities from its available for sale portfolio in an effort to manage and allocate the portfolio. At December 31, 2009, management had not identified any securities with an unrealized loss that it intends to sell. In estimating other-than-temporary impairment losses on debt

Table of Contents**NOTE C SECURITIES (Continued)**

securities, management considers (1) whether management intends to sell the securities, or (2) if it is more likely than not that management will be required to sell the security before recovery, or (3) management does not expect to recover the entire amortized cost basis. In assessing potential other-than-temporary impairment for equity securities, consideration is given to management's intention and ability to hold the securities until recovery of unrealized losses.

The Corporation holds equity investments in the common stock of two bank holding companies headquartered and operating in Pennsylvania. Both holding companies continue to pay cash dividends, which was one of the driving forces in the investment decision. However, current market prices for these stocks are below the prices paid at the time of acquisition. A review of the factors contributing to these price declines led to a conclusion that the prices on these securities were not likely to recover in the near term and that they were other-than-temporarily impaired. A charge against current earnings of \$522,000 was taken in the third quarter of 2009 to write down the value of these securities, to their fair values.

Amortized cost and fair value at December 31, 2009, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay with or without penalties.

| In thousands                  | Available for Sale |            | Held to Maturity |            |
|-------------------------------|--------------------|------------|------------------|------------|
|                               | Amortized Cost     | Fair Value | Amortized Cost   | Fair Value |
| 1 year or less                | \$ 1,480           | \$ 1,495   | \$               | \$         |
| Over 1 year through 5 years   | 21,627             | 21,927     | 10,057           | 10,334     |
| Over 5 years through 10 years | 30,584             | 31,214     |                  |            |
| Over 10 years                 | 21,108             | 21,137     |                  |            |
| Mortgage-backed securities    | 128,073            | 133,497    |                  |            |
| Equity securities             | 627                | 602        |                  |            |
|                               | \$ 203,499         | \$ 209,872 | \$ 10,057        | \$ 10,334  |

The Corporation realized gross gains of \$75,000 during 2009, \$172,000 during 2008, and \$42,000 during 2007 and gross losses of \$58,000 during 2009, \$13,000 during 2008 and \$0 during 2007 on sales of securities available for sale. State and municipal securities were sold at a loss in order to adjust the Corporation's interest rate sensitivity, reduce exposure to geographic locations, balance the mix with other investment types and to reduce risks related to insurance coverage.

At December 31, 2009 and 2008, securities with a carrying value of \$96,927,000 and \$87,332,000, respectively, were pledged as collateral as required by law on public and trust deposits, repurchase agreements and for other purposes.

Table of Contents**NOTE D LOANS**

Loans at December 31, were as follows:

| <b>In thousands</b>                    | <b>2009</b>       | <b>2008</b>       |
|--|-------------------|-------------------|
| Commercial, financial and agricultural | \$ 46,382         | \$ 60,237         |
| Real estate:                           |                   |                   |
| Commercial                             | 181,055           | 173,926           |
| Construction                           | 37,965            | 48,958            |
| Residential                            | 365,110           | 341,902           |
| Consumer                               | 14,378            | 13,062            |
| <b>Total Loans</b>                     | <b>644,890</b>    | <b>638,085</b>    |
| Deferred loan fees and costs, net      | (203)             | (362)             |
| Allowance for loan losses              | (11,981)          | (7,393)           |
| <b>Net Loans</b>                       | <b>\$ 632,706</b> | <b>\$ 630,330</b> |

The Bank grants commercial, residential and consumer loans to customers primarily within southcentral Pennsylvania and northern Maryland and the surrounding area. A large portion of the loan portfolio is secured by real estate. Although the Bank has a diversified loan portfolio, its debtors' ability to honor their contracts is influenced by the region's economy.

Changes in the allowance for loan losses were as follows:

| <b>In thousands</b>             | <b>Years Ended December 31,</b> |             |             |
|---------------------------------|---------------------------------|-------------|-------------|
|                                 | <b>2009</b>                     | <b>2008</b> | <b>2007</b> |
| Balance, beginning              | \$ 7,393                        | \$ 5,848    | \$ 5,375    |
| Provision charged to operations | 4,750                           | 5,570       | 500         |
| Recoveries on charged-off loans | 186                             | 27          | 18          |
| Loans charged-off               | (348)                           | (4,052)     | (45)        |
| Balance, ending                 | \$ 11,981                       | \$ 7,393    | \$ 5,848    |

Nonaccrual loans totaled \$13,308,000 and \$7,723,000 at December 31, 2009 and 2008, respectively. \$2,360,000 of the 2009 nonaccrual balance are troubled debt restructured loans. Loans past due 90 days or more and still accruing totaled \$2,107,000 and \$1,963,000 at December 31, 2009 and 2008, respectively. If interest on all nonaccrual loans had been accrued at original contract rates, it is estimated interest income would have been higher by \$643,000 in 2009, \$246,000 in 2008, and \$38,000 in 2007.

The following is a summary of information pertaining to impaired loans at December 31:

| <b>In thousands</b>                           | <b>2009</b> | <b>2008</b> |
|---|-------------|-------------|
| Impaired loans with a valuation allowance     | \$ 8,394    | \$ 5,047    |
| Impaired loans without a valuation allowance  | \$ 4,914    | \$ 4,187    |
| Valuation allowance related to impaired loans | \$ 3,947    | \$ 2,081    |



Table of Contents**NOTE D LOANS (Continued)**

| In thousands                                 | Years Ended December 31, |           |           |
|--|--------------------------|-----------|-----------|
|  | 2009                     | 2008      | 2007      |
| Average investment in impaired loans         | \$ 11,245                | \$ 13,271 | \$ 13,847 |
| Interest income recognized on impaired loans | \$ 218                   | \$ 607    | \$ 1,016  |

No additional funds are committed to be advanced in connection with impaired loans.

**NOTE E PREMISES AND EQUIPMENT**

Premises and equipment at December 31 were as follows:

| In thousands               | 2009      | 2008      |
|----------------------------|-----------|-----------|
| Land                       | \$ 1,323  | \$ 1,323  |
| Buildings and improvements | 15,680    | 15,539    |
| Furniture and equipment    | 10,761    | 9,181     |
| Fixed assets in process    | 257       | 226       |
|                            | 28,021    | 26,269    |
| Accumulated depreciation   | (13,261)  | (11,812)  |
|                            | \$ 14,760 | \$ 14,457 |

Depreciation expense was \$ 1,644,000, \$1,447,000 and \$1,351,000 for the years ended December 31, 2009, 2008 and 2007, respectively.

**NOTE F INVESTMENTS IN LOW-INCOME HOUSING PARTNERSHIPS**

ACNB Corporation is a limited partner in five partnerships, whose purpose is to develop, manage and operate residential low-income properties. At December 31, 2009 and 2008, the carrying value of these investments was approximately \$4,391,000 and \$4,737,000, respectively.

**NOTE G DEPOSITS**

Deposits were comprised of the following as of December 31:

| In thousands  | 2009       | 2008       |
|---|------------|------------|
| Non-interest bearing demand                         | \$ 93,829  | \$ 82,486  |
| Interest bearing demand                             | 107,516    | 102,085    |
| Savings   | 228,959    | 199,263    |
| Time certificates of deposit less than \$100,000    | 229,122    | 245,084    |
| Time certificates of deposit greater than \$100,000 | 69,097     | 61,379     |
|   | \$ 728,523 | \$ 690,297 |

Scheduled maturities of time certificates of deposit at December 31, 2009, were as follows:

| Years Ending | In thousands |
|--------------|--------------|
| 2010         | \$ 203,415   |
| 2011         | 63,523       |
| 2012         | 23,830       |
| 2013         | 5,262        |

2014 **2,189**

\$ **298,219**

Table of Contents**NOTE H LEASE COMMITMENTS**

Certain branch offices and equipment are leased under agreements which expire at varying dates through 2016. Most leases contain renewal provisions at the Corporation's option. The total rental expense for all operating leases was \$489,000, \$478,000 and \$621,000 for the years ended December 31, 2009, 2008 and 2007, respectively.

The following is a schedule by year of future minimum rental payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31:

| <b>Years Ending</b> | <b>In thousands</b> |
|---------------------|---------------------|
| 2010                | \$ 427              |
| 2011                | 330                 |
| 2012                | 304                 |
| 2013                | 308                 |
| 2014                | 295                 |
| Later years         | 506                 |
|                     | \$ 2,170            |

ACNB leases space at several of its owned offices to other unrelated organizations under agreements that expire at varying dates from 2010 to 2014. Most leases contain renewal provisions at the option of the lessees. Total rental income for these properties was \$122,000, \$118,000 and \$23,000 for the years ended December 31, 2009, 2008 and 2007, respectively.

**NOTE I BORROWINGS**

Short-term borrowings and weighted-average interest rates at December 31 are as follows:

| <b>Dollars in thousands</b>                     | <b>2009</b>   |             | <b>2008</b>   |             |
|---|---------------|-------------|---------------|-------------|
|   | <b>Amount</b> | <b>Rate</b> | <b>Amount</b> | <b>Rate</b> |
| Treasury tax and loan note                      | \$ 637        | 0.00%       | \$ 1,000      | 0.00%       |
| Federal Home Loan Bank (FHLB) overnight advance | 5,150         | 0.62%       | 50,168        | 0.59%       |
| Securities sold under repurchase agreements     | 49,504        | 0.44%       | 32,285        | 1.41%       |
|   | \$ 55,291     | 0.45%       | \$ 83,453     | 0.90%       |

Under an agreement with the FHLB, the Bank has a line of credit available in the amount of \$100,000,000, of which \$5,150,000 was outstanding at December 31, 2009. All FHLB advances are collateralized by a security agreement covering qualifying loans and unpledged U.S. Treasury, agency and mortgage-backed securities. In addition, all FHLB advances are secured by the FHLB capital stock owned by the Bank having a par value of \$8,850,000 at December 31, 2009 and 2008. The Corporation also has lines of credit that total \$20,000,000 with correspondent banks for overnight federal funds borrowings.

The Corporation offers a short-term investment program for corporate customers for secured investing. This program consists of overnight and short-term repurchase agreements that are secured by designated investment securities owned by the Corporation. The investment securities are under the control of the Corporation.

Table of Contents**NOTE I BORROWINGS (Continued)**

A summary of long-term debt as of December 31 is as follows:

| Dollars in<br>thousands                         | 2009      |       | 2008       |       |
|---|-----------|-------|------------|-------|
|   | Amount    | Rate  | Amount     | Rate  |
| FHLB fixed-rate<br>advances<br>maturing:        |           |       |            |       |
| 2009  | \$        | %     | 35,000     | 4.45% |
| 2010  | 20,000    | 3.15% | 20,000     | 3.15% |
| 2011  | 10,000    | 4.26% | 5,000      | 4.26% |
| 2012  | 10,000    | 4.41% | 10,000     | 4.41% |
| 2013  | 4,000     | 4.23% | 4,000      | 4.23% |
| 2014  | 4,000     | 4.51% | 4,000      | 4.51% |
| 2015  | 9,000     | 4.13% | 4,000      | 4.68% |
| 2016  | 4,000     | 4.78% | 4,000      | 4.78% |
| 2017  | 4,000     | 4.86% | 4,000      | 4.86% |
| 2018  | 2,000     | 5.11% | 2,000      | 5.11% |
| FHLB<br>convertible<br>advance<br>maturing 2012 | 10,000    | 4.27% | 10,000     | 4.27% |
| Loan payable to<br>local bank                   | 3,294     | 6.50% | 4,951      | 6.50% |
|   | \$ 80,294 | 4.17% | \$ 106,951 | 4.31% |

The FHLB advances are collateralized by the security agreement and FHLB capital stock described previously. The Corporation can borrow a maximum of \$279,985,000 from the FHLB, of which \$197,835,000 was available at December 31, 2009. The FHLB has the option to convert the \$10,000,000 convertible advance but not before three-month LIBOR reaches 8%. Upon the FHLB's conversion, the Bank has the option to repay the respective advance in full.

The loan payable to a local bank is payable in monthly installments of \$52,569 and matures in January 2020. The loan is unsecured.

**NOTE J RESTRICTIONS ON SUBSIDIARY DIVIDENDS, LOANS AND ADVANCES**

Certain restrictions exist regarding the ability of the Bank to transfer funds to the Corporation in the form of cash dividends, loans or advances. The approval of the Office of the Comptroller of the Currency is required to pay dividends in excess of earnings retained in the current year plus retained net profits for the preceding two years. As of December 31, 2009, \$5,728,000 of undistributed earnings of the Bank, included in consolidated retained earnings, was available for distribution to the Corporation as dividends without prior regulatory approval. Additionally, dividends paid by the Bank to the Corporation would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum capital requirements.

Under national banking laws, the Bank is also limited as to the amount it may loan to its affiliates, including the Corporation, unless such loans are collateralized by specific obligations. At December 31, 2009, the maximum amount available for transfer from the Bank to the Corporation in the form of loans was approximately \$8,841,000.

Table of Contents**NOTE K INCOME TAXES**

The components of income tax expense (benefit) for the years ended December 31, 2009, 2008 and 2007, are as follows:

| In thousands    | 2009            | 2008     | 2007     |
|-----------------|-----------------|----------|----------|
| <b>Federal:</b> |                 |          |          |
| Current         | \$ 2,942        | \$ 885   | \$ 1,652 |
| Deferred        | (1,647)         | 144      | 192      |
|                 | <b>1,295</b>    | 1,029    | 1,844    |
| <b>State:</b>   |                 |          |          |
| Current         | 62              | 48       | 73       |
|                 | <b>\$ 1,357</b> | \$ 1,077 | \$ 1,917 |

Reconciliations of the statutory federal income tax at a rate of 34% to the income tax expense reported in the consolidated statements of income for the years ended December 31, 2009, 2008 and 2007, are as follows:

|   | Percentage of Income<br>before Income Taxes |        |        |
|---|---|--------|--------|
|   | 2009  | 2008   | 2007   |
| Federal income tax at statutory rate          | 34.0%                                       | 34.0%  | 34.0%  |
| State income taxes, net of federal benefit    | 0.5%  | 0.4%   | 0.5%   |
| Tax-exempt income                             | (6.9)%                                      | (8.0)% | (5.1)% |
| Earnings on investment in life insurance      | (4.0)%                                      | (4.5)% | (3.2)% |
| Rehabilitation and low-income housing credits | (7.9)%                                      | (8.8)% | (7.0)% |
| Other   | 0.1%  | 0.7%   | 0.3%   |
|   | <b>15.8%</b>                                | 13.8%  | 19.5%  |

The provision for federal income taxes includes \$6,000, \$54,000 and \$14,000 of income taxes related to net gains on sales of securities in 2009, 2008 and 2007, respectively. Rehabilitation and low-income housing income tax credits were \$679,000 during 2009 and \$689,000 during 2008 and 2007. Projected credits are \$578,000 in 2010, \$556,000 in 2011, and \$1,333,000 thereafter.

Components of deferred tax assets and liabilities at December 31 were as follows:

| In thousands                               | 2009         | 2008     |
|--|--------------|----------|
| <b>Deferred tax assets:</b>                |              |          |
| Allowance for loan losses                  | \$ 4,073     | \$ 2,531 |
| Accrued deferred compensation              | 587          | 461      |
| Pension                                    | 2,350        | 2,882    |
| Deferred loan fees                         | 69           | 148      |
| Other than temporary impairment            | 178          |          |
| Low income housing tax credit carryforward | 80           |          |
| Other                                      | 661          | 902      |
|  | <b>7,998</b> | 6,924    |

Table of Contents**NOTE K INCOME TAXES (Continued)**

| In thousands                   | 2009            | 2008            |
|--------------------------------|-----------------|-----------------|
| Deferred tax liabilities:      |                 |                 |
| Available for sale securities  | 2,167           | 1,956           |
| Prepaid benefit cost           | 1,444           | 1,439           |
| Prepaid expenses               | 273             | 331             |
| Accumulated depreciation       | 305             | 369             |
| Goodwill/intangibles           | 267             | 191             |
|                                | 4,456           | 4,286           |
| <b>Net Deferred Tax Assets</b> | <b>\$ 3,542</b> | <b>\$ 2,638</b> |

The Corporation has a federal tax credit carryforward related to low income housing credits that expires in 2029.

The Corporation did not have any uncertain tax positions at December 31, 2009 and 2008. Our policy is to recognize interest and penalties on unrecognized tax benefits in income tax expense in the Consolidated Statements of Income.

Years that remain open for potential review by the Internal revenue Service are 2006 through 2008.

**NOTE L FAIR VALUE OF FINANCIAL INSTRUMENTS**

Management uses its best judgment in estimating the fair value of the Corporation's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Corporation could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective period and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period end.

ASC Topic 820, *Fair Value Measurements and Disclosures*, is effective for financial assets and liabilities in fiscal years beginning after November 15, 2007, and interim periods within those fiscal years, and nonfinancial assets and liabilities in fiscal years beginning after November 15, 2008, and interim periods within those fiscal years.

Fair value measurement and disclosure guidance defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. Additional guidance is provided on determining when the volume and level of activity for the asset or liability has significantly decreased. The standard also includes guidance on identifying circumstances when a transaction may not be considered orderly.

Fair value measurement and disclosure guidance provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed and significant adjustments to the related prices may be necessary to estimate fair value in accordance with fair value measurement and disclosure guidance.

Table of Contents**NOTE L FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)**

This guidance further clarifies that when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. The guidance provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value.

Fair value measurement and disclosure guidance establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For assets measured at fair value, the fair value measurements by level within the fair value hierarchy, and the basis on measurement used at December 31, 2009 and 2008 are as follows:

**Fair Value Measurements at December 31, 2009**

| <b>In thousands</b>           | <b>Basis</b>         | <b>Total</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
|-------------------------------|----------------------|--------------|----------------|----------------|----------------|
| Securities available for sale | <b>Recurring</b>     | \$ 209,872   | \$ 602         | \$ 209,270     | \$             |
| Impaired loans                | <b>Non-recurring</b> | 4,447        |                |                | 4,447          |
| Foreclosed real estate        | <b>Non-recurring</b> | 6,046        |                |                | 6,046          |
| Loans held for sale           | <b>Non-recurring</b> | 145          |                |                | 145            |

**Fair Value Measurements at December 31, 2008**

| <b>In thousands</b>           | <b>Basis</b>  | <b>Total</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
|-------------------------------|---------------|--------------|----------------|----------------|----------------|
| Securities available for sale | Recurring     | \$ 252,536   | \$ 879         | \$ 251,657     | \$             |
| Impaired loans                | Non-recurring | 2,966        |                |                | 2,966          |
| Foreclosed real estate        | Non-recurring | 625          |                |                | 625            |
| Loans held for sale           | Non-recurring | 969          |                |                | 969            |

Table of Contents**NOTE L FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)**

The following table presents a reconciliation of impaired loans, foreclosed real estate, and loans held for sale measured at fair value using significant unobservable inputs (Level 3) for the year ended December 31:

| <b>In thousands</b>                               | <b>Impaired<br/>Loans</b> | <b>Foreclosed<br/>Real Estate</b> | <b>Loans Held<br/>for Sale</b> |
|---|---------------------------|-----------------------------------|--------------------------------|
| Balance January 1, 2009                           | \$ 2,966                  | \$ 625                            | \$ 969                         |
| Gains on sales of loans                           |                           |                                   | 566                            |
| Write-down to fair value                          |                           | (73)                              |                                |
| Settled or otherwise removed from impaired status | (855)                     | (142)                             |                                |
| Additions to impaired status                      | 4,336                     |                                   |                                |
| Payments made                                     | (135)                     |                                   |                                |
| Increase in valuation allowance                   | (1,865)                   |                                   |                                |
| Loans transferred to foreclosed real estate       |                           | 5,636                             |                                |
| Loan originations                                 |                           |                                   | 51,562                         |
| Loan sales  |                           |                                   | (52,952)                       |
| Balance December 31, 2009                         | \$ 4,447                  | \$ 6,046                          | \$ 145                         |

| <b>In thousands</b>                               | <b>Impaired<br/>Loans</b> | <b>Foreclosed<br/>Real Estate</b> | <b>Loans Held<br/>for Sale</b> |
|---|---------------------------|-----------------------------------|--------------------------------|
| Balance January 1, 2008                           | \$ 12,257                 | \$ 136                            | \$ 1,175                       |
| Gains on sales of loans                           |                           |                                   | 210                            |
| Charged off                                       | (3,765)                   |                                   |                                |
| Settled or otherwise removed from impaired status | (6,012)                   | (136)                             |                                |
| Payments made                                     | (158)                     |                                   |                                |
| Decrease in valuation allowance                   | 644                       |                                   |                                |
| Loans transferred to foreclosed real estate       |                           | 625                               |                                |
| Loan originations                                 |                           |                                   | 18,182                         |
| Loan sales  |                           |                                   | (18,598)                       |
| Balance December 31, 2008                         | \$ 2,966                  | \$ 625                            | \$ 969                         |

The following information should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Corporation's financial instruments at December 31, 2009 and 2008:

**Cash and Cash Equivalents (Carried at Cost)**

The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair value.

**Securities**

The fair values of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining quoted market prices on nationally recognized securities



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**NOTE L FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)**

exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the security's relationship to other benchmark quoted prices. The Corporation uses an independent service provider to provide matrix pricing and uses the valuation of another provider to compare for reasonableness.

**Mortgage Loans Held for Sale (Carried at Lower of Cost or Fair Value)**

The fair values of mortgage loans held for sale are determined as the par amounts to be received at settlement by establishing the respective buyer and rate in advance.

**Loans (Carried at Cost)**

The fair values of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments, and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

**Impaired Loans (Generally Carried at Fair Value)**

Loans for which the Corporation has measured impairment are generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less the valuation allowance.

**Foreclosed Real Estate**

Fair value of real estate acquired through foreclosure is based on independent third-party appraisals of the properties. These assets are included as Level 3 fair values, based on appraisals that consider the sales prices of similar properties in the proximate vicinity.

**Restricted Investment in Bank Stock (Carried at Cost)**

The carrying amount of required and restricted investment in correspondent bank stock approximates fair value, and considers the limited marketability of such securities.

**Accrued Interest Receivable and Payable (Carried at Cost)**

The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.

**Deposits (Carried at Cost)**

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (e.g., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Table of Contents**NOTE L FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)****Short-Term Borrowings (Carried at Cost)**

The carrying amounts of short-term borrowings approximate their fair values.

**Long-Term Borrowings (Carried at Cost)**

Fair values of Federal Home Loan Bank (FHLB) advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

**Off-Balance Sheet Credit-Related Instruments**

Fair values for the Corporation's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

Estimated fair values of financial instruments at December 31 were as follows:

| In thousands                          | 2009            |            | 2008            |            |
|---------------------------------------|-----------------|------------|-----------------|------------|
|                                       | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| <b>Financial assets:</b>              |                 |            |                 |            |
| Cash and due from banks               | \$ 17,875       | \$ 17,875  | \$ 16,033       | \$ 16,033  |
| Interest bearing deposits in banks    | 6,263           | 6,263      | 892             | 892        |
| <b>Investment securities:</b>         |                 |            |                 |            |
| Available for sale                    | 209,872         | 209,872    | 252,536         | 252,536    |
| Held to maturity                      | 10,057          | 10,334     |                 |            |
| Loans held for sale                   | 145             | 145        | 969             | 969        |
| Loans, less allowance for loan losses | 632,706         | 648,508    | 630,330         | 644,642    |
| Accrued interest receivable           | 3,658           | 3,658      | 4,223           | 4,223      |
| Restricted investment in bank stocks  | 9,170           | 9,170      | 9,170           | 9,170      |
| <b>Financial liabilities:</b>         |                 |            |                 |            |
| Deposits                              | 728,523         | 732,089    | 690,297         | 699,513    |
| Short-term borrowings                 | 55,291          | 55,291     | 83,453          | 83,453     |
| Long-term borrowings                  | 80,294          | 83,305     | 106,951         | 112,017    |
| Accrued interest payable              | 2,122           | 2,122      | 3,046           | 3,046      |

Off-balance sheet financial instruments

**NOTE M RETIREMENT PLANS**

The Corporation's banking subsidiary has a non-contributory pension plan. Retirement benefits are a function of both years of service and compensation. The funding policy is to contribute annually the amount that is sufficient to meet the minimum funding requirements set forth in the Employee Retirement Income Security Act.

Table of Contents**NOTE M RETIREMENT PLANS (Continued)**

A measurement date of December 31 has been used for the fiscal year ending December 31, 2009 and 2008.

| <b>In thousands</b>  | <b>2009</b>       | <b>2008</b>       |
|--|-------------------|-------------------|
| <b>Change in benefit obligation:</b>                                   |                   |                   |
| Benefit obligation at beginning of year                                | \$ 16,823         | \$ 15,712         |
| Service cost   | 561               | 590               |
| Interest cost  | 989               | 1,035             |
| Actuarial loss   | 612               | 270               |
| Benefits paid  | (702)             | (784)             |
| <b>Benefit obligation at end of year</b>                               | <b>18,283</b>     | <b>16,823</b>     |
| <b>Change in plan assets:</b>  |                   |                   |
| Fair value of plan assets at beginning of year                         | 12,560            | 17,518            |
| Actual return on plan assets   | 2,510             | (5,424)           |
| Employer contribution  | 1,250             | 1,250             |
| Benefits paid  | (702)             | (784)             |
| <b>Fair value of plan assets at end of year</b>                        | <b>15,618</b>     | <b>12,560</b>     |
| <b>Funded Status, included in other liabilities</b>                    | <b>\$ (2,665)</b> | <b>\$ (4,263)</b> |
| <b>Amounts recognized in accumulated other comprehensive loss:</b>     |                   |                   |
| Total net actuarial loss   | \$ 6,655          | \$ 8,170          |
| Transition obligation  | 34                | 45                |
| Prior service cost   | 224               | 263               |
| <b>Total included in accumulated other comprehensive loss (pretax)</b> | <b>\$ 6,913</b>   | <b>\$ 8,478</b>   |

The estimated costs that will be amortized from accumulated other comprehensive loss into net periodic pension cost during the next fiscal year are as follows:

| <b>In thousands</b>  |        |
|----------------------|--------|
| Net loss             | \$ 436 |
| Prior service cost   | 40     |
| Net transition asset | 12     |
|                      | \$ 488 |

The accumulated benefit obligation totaled \$15,960,000 and \$14,822,000 at December 31, 2009 and 2008, respectively.

The components of net periodic benefit cost for the years ended December 31 are as follows:

| <b>In thousands</b>                             | <b>2009</b>     | <b>2008</b>  | <b>2007</b>   |
|---|-----------------|--------------|---------------|
| <b>Components of net periodic benefit cost:</b> |                 |              |               |
| Service cost                                    | \$ 561          | \$ 590       | \$ 500        |
| Interest cost                                   | 989             | 1,035        | 844           |
| Expected return on plan assets                  | (964)           | (1,597)      | (1,182)       |
| Recognized net actuarial loss                   | 579             |              |               |
| Amortization of transition asset                | 12              | 14           | 12            |
| Amortization of prior service cost              | 39              | 46           | 40            |
| <b>Net Periodic Benefit Cost</b>                | <b>\$ 1,216</b> | <b>\$ 88</b> | <b>\$ 214</b> |



Table of Contents**NOTE M RETIREMENT PLANS (Continued)**

For the years ended December 31, 2009, 2008 and 2007, the assumptions used to determine the net periodic benefit cost are as follows:

|  | 2009  | 2008  | 2007  |
|--|-------|-------|-------|
| Discount rate                                    | 6.00% | 5.78% | 5.78% |
| Expected long-term rate of return on plan assets | 7.75% | 8.00% | 8.00% |
| Rate of compensation increase                    | 3.58% | 3.62% | 3.66% |

The Corporation's pension plan weighted-average assets' allocations at December 31, 2009 and 2008, are as follows:

|                   | 2009 | 2008 |
|-------------------|------|------|
| Equity securities | 53%  | 52%  |
| Debt securities   | 43%  | 41%  |
| Real estate       | 4%   | 7%   |
|                   | 100% | 100% |

The Corporation's overall investment strategy is to achieve a mix of investments to meet the long-term rate of return assumption and near-term pension obligations with a diversification of assets types, fund strategies and fund managers. The mix of investments is adjusted periodically by retaining an advisory firm to recommend appropriate allocations after reviewing the Corporation's risk tolerance on contribution levels, funded status and plan expense, and any applicable regulatory requirements. The weighted-average assets' allocation in the above table represents the Corporation's conclusion on the appropriate mix of investments. The specific investment vehicles are institutional separate accounts from a variety of fund managers which are regularly reviewed by the Corporation for acceptable performance.

Equity securities included Corporation common stock in amounts of \$664,000, 4% of total plan assets, and \$596,000, 5% of total plan assets, at December 31, 2009 and 2008, respectively.

Fair value measurements at December 31, 2009, are as follows:

| In thousands      | Total    | Level 1 | Level 2  | Level 3 |
|-------------------|----------|---------|----------|---------|
| Equity securities | \$ 8,234 | \$ 664  | \$ 7,570 | \$      |
| Debt securities   | 6,698    |         | 6,698    |         |
| Real estate       | 686      |         | 228      | 458     |

The following table summarizes the effect the Level 3 investments will have on the plan's current year financial activity:

| In thousands                      | Real Estate |
|-----------------------------------|-------------|
| Balance January 1, 2009           | \$ 671      |
| Total gains or losses             | (213)       |
| Interest credited                 |             |
| Purchases, issuances, settlements |             |
| Balance December 31, 2009         | \$ 458      |

The Bank expects to contribute \$1,250,000 to its pension plan in 2010. The Corporation reduced the benefit formula for the defined benefit pension plan effective January 1, 2010, in order to manage

Table of Contents**NOTE M RETIREMENT PLANS (Continued)**

total benefit costs. The new formula is the earned benefit as of December 31, 2009, plus 0.75% of a participant's average monthly pay multiplied by years of benefit service earned on and after January 1, 2010, but not more than 25 years. The benefit percentage factor and maximum years of service eligible were both reduced.

Based on current data and assumptions, the following benefit payments, which reflect expected future service, as appropriate, are:

| <b>Years Ending</b> | <b>In thousands</b> |
|---------------------|---------------------|
| 2010                | \$ 770              |
| 2011                | 840                 |
| 2012                | 860                 |
| 2013                | 880                 |
| 2014                | 980                 |
| 2015-2019           | 5,940               |

The Corporation's banking subsidiary maintains a 401(k) plan for the benefit of eligible employees. Employees may contribute up to 100% of their compensation subject to certain limits based on federal tax laws. The Bank makes matching contributions up to 100% of the first 4% of an employee's compensation contributed to the plan. Matching contributions vest immediately to the employee. Bank contributions to and expenses for the Plan were \$435,000, \$382,000 and \$330,000 for 2009, 2008 and 2007, respectively.

The Corporation's banking subsidiary maintains non-qualified compensation plans for selected senior officers. The estimated present value of future benefits is accrued over the period from the effective date of the agreements until the expected retirement dates of the individuals. The balance accrued for these plans included in other liabilities as of December 31, 2009 and 2008 totaled \$1,261,000 and \$1,200,000, respectively. The annual expense included in salaries and benefits expense totaled \$146,000, \$166,000 and \$138,000 during the years ended December 31, 2009, 2008 and 2007, respectively. To fund the benefits under these plans, the Bank is the owner of single premium life insurance policies on participants in the non-qualified retirement plans. At December 31, 2009 and 2008, the cash surrender value of these policies was \$4,074,000 and \$3,915,000, respectively.

**NOTE N REGULATORY MATTERS**

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth below) of Tier 1 capital to average assets and of Tier 1 and total capital (as defined in the regulations) to risk weighted assets. Management believes, as of December 31, 2009, that the Corporation and the Bank meet all capital adequacy requirements to which they are subject.

Table of Contents**NOTE N REGULATORY MATTERS (Continued)**

As of December 31, 2009, the most recent notification from the regulators categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

On May 5, 2009, stockholders approved and ratified the ACNB Corporation 2009 Restricted Stock Plan, which awards shall not exceed, in the aggregate, 200,000 shares of Common Stock. As of March 12, 2010, no shares have been issued under the plan.

The actual and required capital amounts and ratios were as follows:

| Dollars in thousands                                      | Actual    |       | For Capital Adequacy Purposes |       | To be Well Capitalized under Prompt Corrective Action Provisions |       |
|---|-----------|-------|-------------------------------|-------|--|-------|
|   | Amount    | Ratio | Amount                        | Ratio | Amount   | Ratio |
| <b>CORPORATION</b>  |           |       |                               |       |  |       |
| <b>As of December 31, 2009</b>                            |           |       |                               |       |  |       |
| Tier 1 leverage ratio (to average assets)                 | \$ 78,308 | 8.20% | ≥38,185                       | ≥4.0% | N/A  | N/A   |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 78,308    | 12.04 | ≥26,005                       | ≥4.0  | N/A  | N/A   |
| Total risk-based capital ratio (to risk-weighted assets)  | 86,482    | 13.30 | ≥52,011                       | ≥8.0  | N/A  | N/A   |
| <b>As of December 31, 2008</b>                            |           |       |                               |       |  |       |
| Tier 1 leverage ratio (to average assets)                 | \$ 75,157 | 7.96% | ≥37,776                       | ≥4.0% | N/A  | N/A   |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 75,157    | 11.66 | ≥25,781                       | ≥4.0  | N/A  | N/A   |
| Total risk-based capital ratio (to risk-weighted assets)  | 82,550    | 12.81 | ≥51,562                       | ≥8.0  | N/A  | N/A   |
| <b>BANK</b>   |           |       |                               |       |  |       |
| <b>As of December 31, 2009</b>                            |           |       |                               |       |  |       |
| Tier 1 leverage ratio (to average assets)                 | \$ 76,426 | 8.05% | ≥37,999                       | ≥4.0% | ≥47,498  | ≥5.0% |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 76,426    | 11.85 | ≥25,800                       | ≥4.0  | ≥38,699  | ≥6.0  |
| Total risk-based capital ratio (to risk-weighted assets)  | 84,537    | 13.11 | ≥51,599                       | ≥8.0  | ≥64,499  | ≥10.0 |
| <b>As of December 31, 2008</b>                            |           |       |                               |       |  |       |
| Tier 1 leverage ratio (to average assets)                 | \$ 74,315 | 7.88% | ≥37,735                       | ≥4.0% | ≥47,168  | ≥5.0% |
| Tier 1 risk-based capital ratio (to risk-weighted assets) | 74,315    | 11.62 | ≥25,575                       | ≥4.0  | ≥38,363  | ≥6.0  |
| Total risk-based capital ratio (to risk-weighted assets)  | 81,708    | 12.78 | ≥51,150                       | ≥8.0  | ≥63,938  | ≥10.0 |

Table of Contents**NOTE O FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK**

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit (typically mortgages and commercial loans) and, to a lesser extent, standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet.

The Corporation's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments. The Corporation does not anticipate any material losses from these commitments.

Commitments to extend credit, including commitments to grant loans and unfunded commitments under lines of credit, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extensions of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, property and equipment and income-producing commercial properties. On loans secured by real estate, the Corporation generally requires loan to value ratios of no greater than 80%.

Standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and similar transactions. The terms of the letters of credit vary and may have renewal features. The credit risk involved in using letters of credit is essentially the same as that involved in extending loans to customers. The Corporation holds collateral supporting those commitments for which collateral is deemed necessary. Management believes that the proceeds obtained through a liquidation of such collateral would be sufficient to cover the maximum potential amount of future payments required under the corresponding guarantees. The current amount of the liability as of December 31, 2009 and 2008, for guarantees under standby letters of credit issued is not material.

The Corporation has not been required to perform on any financial guarantees, and has not incurred any losses on its commitments, during the past two years.

A summary of the Corporation's commitments at December 31 were as follows:

| In thousands                 | 2009       | 2008       |
|------------------------------|------------|------------|
| Commitments to extend credit | \$ 137,642 | \$ 139,122 |
| Standby letters of credit    | 6,197      | 6,333      |

**NOTE P CONTINGENCIES**

The Corporation is subject to claims and lawsuits which arise primarily in the ordinary course of business. Based on information presently available and advice received from legal counsel representing the Corporation in connection with any such claims and lawsuits, it is the opinion of management that the disposition or ultimate determination of any such claims and lawsuits will not have a material



Table of Contents**NOTE P CONTINGENCIES (Continued)**

adverse effect on the consolidated financial position, consolidated results of operations or liquidity of the Corporation.

**NOTE Q ACNB CORPORATION (PARENT COMPANY ONLY) FINANCIAL INFORMATION****STATEMENTS OF CONDITION**

| In thousands                                      | December 31,     |                  |
|---|------------------|------------------|
|   | 2009             | 2008             |
| <b>ASSETS</b>                                     |                  |                  |
| Cash  | \$ 224           | \$ 633           |
| Investment in banking subsidiary                  | 76,086           | 72,694           |
| Investment in other subsidiaries                  | 9,281            | 9,312            |
| Investments in low-income housing partnerships    | 4,391            | 4,737            |
| Securities and other assets                       | 1,220            | 1,325            |
| Receivable from banking subsidiary                | 395              | 689              |
| <b>Total Assets</b>                               | <b>\$ 91,597</b> | <b>\$ 89,390</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>       |                  |                  |
| Long-term debt                                    | \$ 3,294         | \$ 4,951         |
| Stockholders' equity                              | 88,303           | 84,439           |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 91,597</b> | <b>\$ 89,390</b> |

**STATEMENTS OF INCOME**

| In thousands                                     | Years Ended December 31, |                 |                 |
|--|--------------------------|-----------------|-----------------|
|  | 2009                     | 2008            | 2007            |
| Dividends from banking subsidiary                | \$ 4,512                 | \$ 4,550        | \$ 4,566        |
| Other income                                     | 293                      | 323             | 335             |
|  | 4,805                    | 4,873           | 4,901           |
| Impairment charges on equity securities          | 522                      |                 |                 |
| Expenses   | 111                      | 637             | 686             |
|  | 4,172                    | 4,236           | 4,215           |
| Income tax benefit                               | 966                      | 800             | 813             |
|  | 5,138                    | 5,036           | 5,028           |
| Equity in undistributed earnings of subsidiaries | 2,081                    | 1,708           | 2,909           |
| <b>Net Income</b>                                | <b>\$ 7,219</b>          | <b>\$ 6,744</b> | <b>\$ 7,937</b> |

Table of Contents**NOTE Q ACNB CORPORATION (PARENT COMPANY ONLY) FINANCIAL INFORMATION (Continued)****STATEMENTS OF CASH FLOWS**

| In thousands  | Years Ended December 31, |          |          |
|---|--------------------------|----------|----------|
|   | 2009                     | 2008     | 2007     |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                 |                          |          |          |
| Net income  | \$ 7,219                 | \$ 6,744 | \$ 7,937 |
| Equity in undistributed earnings of subsidiaries            | (2,081)                  | (1,708)  | (2,909)  |
| (Increase) decrease in receivable from banking subsidiary   | 294                      | 1,966    | (447)    |
| Impairment charges on equity securities                     | 522                      |          |          |
| Other   | 92                       | 386      | 278      |
| <b>Net Cash Provided by Operating Activities</b>            | <b>6,046</b>             | 7,388    | 4,859    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                 |                          |          |          |
| Investments in low-income housing partnerships              |                          |          | (131)    |
| Investment in insurance agency subsidiary                   |                          | (1,200)  |          |
| Purchase of securities                                      |                          | (445)    |          |
| <b>Net Cash Used in Investing Activities</b>                |                          | (1,645)  | (131)    |
| <b>CASH FLOWS USED IN FINANCING ACTIVITIES</b>              |                          |          |          |
| Repayments on long-term debt                                | (1,657)                  | (293)    | (276)    |
| Cash paid in lieu of fractional shares-stock dividend       |                          |          | (21)     |
| Purchase of treasury stock                                  | (286)                    | (442)    |          |
| Dividends paid  | (4,512)                  | (4,550)  | (4,566)  |
| <b>Net Cash Used in Financing Activities</b>                | <b>(6,455)</b>           | (5,285)  | (4,863)  |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b> | <b>(409)</b>             | 458      | (135)    |
| <b>CASH AND CASH EQUIVALENTS BEGINNING</b>                  | <b>633</b>               | 175      | 310      |
| <b>CASH AND CASH EQUIVALENTS ENDING</b>                     | <b>\$ 224</b>            | \$ 633   | \$ 175   |

**NOTE R ACQUISITIONS**

In 2007, the Corporation's insurance subsidiary, RIG, acquired two books of business with an aggregate purchase price of \$637,000. In 2008, RIG acquired an additional book of business with an aggregate purchase price of \$1,165,000, of which, all was classified as an intangible asset. Also, on December 31, 2008, RIG acquired Marks Insurance & Associates, Inc. with an aggregate purchase price of \$1,853,000, of which, \$1,300,000 was recorded as an intangible asset and \$553,000 recorded as goodwill. The contingent consideration for both 2008 purchases is payable three years after closing, based on multiples of sellers' commissions, with a maximum payment of \$1,800,000.

Intangible assets, representing customer lists, are being amortized over 10 years on a straight line basis. Goodwill is not amortized, but rather is analyzed annually for impairment. Amortization of goodwill and the intangible assets will be deductible for tax purposes.

Table of Contents**NOTE R ACQUISITIONS (Continued)**

The carrying value and accumulated amortization of the intangible assets as of December 31, are as follows:

| In thousands                | 2009                  |                          | 2008                  |                          |
|-----------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                             | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets | \$ 6,448              | \$ 2,086                 | \$ 6,379              | \$ 1,448                 |

Amortization of the intangible asset for the five years subsequent to December 31, 2009, is expected to be as follows:

| Years Ending | In thousands |
|--------------|--------------|
| 2010         | \$ 638       |
| 2011         | 638          |
| 2012         | 638          |
| 2013         | 638          |
| 2014         | 638          |

There was no change in the carrying amount of goodwill for the year ended December 31, 2009, compared to 2008.

**NOTE S SEGMENT AND RELATED INFORMATION**

RIG is managed separately from the banking segment, which includes the bank and related financial services that the Corporation offers. RIG offers a broad range of property and casualty, life and health insurance to both commercial and individual clients.

Segment information for 2009, 2008 and 2007, is as follows:

| In thousands   | Banking   | Insurance | Total     |
|--|-----------|-----------|-----------|
| <b>2009</b>  |           |           |           |
| Net interest income and other income from external customers | \$ 38,607 | \$ 5,348  | \$ 43,955 |
| Income before income taxes                                   | 7,801     | 775       | 8,576     |
| Total assets   | 949,130   | 12,774    | 961,904   |
| Capital expenditures   | 1,902     | 49        | 1,951     |
| <b>2008</b>  |           |           |           |
| Net interest income and other income from external customers | \$ 35,554 | \$ 3,908  | \$ 39,462 |
| Income before income taxes                                   | 7,223     | 598       | 7,821     |
| Total assets   | 964,158   | 12,521    | 976,679   |
| Capital expenditures   | 1,352     | 30        | 1,382     |
| <b>2007</b>  |           |           |           |
| Net interest income and other income from external customers | \$ 31,355 | \$ 4,029  | \$ 35,384 |
| Income before income taxes                                   | 8,817     | 1,037     | 9,854     |
| Total assets   | 915,036   | 11,629    | 926,665   |
| Capital expenditures   | 1,090     | 43        | 1,133     |

Table of Contents**QUARTERLY RESULTS OF OPERATIONS**

Selected quarterly information for the years ended December 31, 2009 and 2008, is as follows:

| <b>In thousands, except per share data</b>          | <b>First<br/>Quarter</b> | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> |
|---|--------------------------|---------------------------|--------------------------|---------------------------|
| <b>2009</b>   |                          |                           |                          |                           |
| Interest income                                     | \$ 11,775                | \$ 11,420                 | \$ 11,485                | \$ 11,132                 |
| Interest expense                                    | 3,877                    | 3,479                     | 3,286                    | 2,918                     |
| Net interest income                                 | 7,898                    | 7,941                     | 8,199                    | 8,214                     |
| Provision for loan losses                           | 1,125                    | 1,225                     | 1,200                    | 1,200                     |
| Net interest income after provision for loan losses | 6,773                    | 6,716                     | 6,999                    | 7,014                     |
| Net gains (losses) on sales of securities           | 9                        | (6)                       | 14                       |                           |
| Impairment charges on equity securities             |                          |                           | (522)                    |                           |
| Other income  | 3,118                    | 3,090                     | 3,147                    | 2,853                     |
| Other expenses and provision for income taxes       | 7,784                    | 8,367                     | 7,741                    | 8,094                     |
| Net income  | \$ 2,116                 | \$ 1,433                  | \$ 1,897                 | \$ 1,773                  |
| Basic earnings per share                            | \$ 0.36                  | \$ 0.24                   | \$ 0.32                  | \$ 0.30                   |
| Dividends per share                                 | \$ 0.19                  | \$ 0.19                   | \$ 0.19                  | \$ 0.19                   |
| <b>2008</b>   |                          |                           |                          |                           |
| Interest income                                     | \$ 12,078                | \$ 11,899                 | \$ 12,011                | \$ 11,933                 |
| Interest expense                                    | 5,348                    | 4,682                     | 4,461                    | 4,406                     |
| Net interest income                                 | 6,730                    | 7,217                     | 7,550                    | 7,527                     |
| Provision for loan losses                           | 120                      | 550                       | 3,600                    | 1,300                     |
| Net interest income after provision for loan losses | 6,610                    | 6,667                     | 3,950                    | 6,227                     |
| Net gains on sales of securities                    | 90                       | 11                        | 57                       | 1                         |
| Other income  | 2,592                    | 2,628                     | 2,562                    | 2,497                     |
| Other expenses and provision for income taxes       | 7,084                    | 6,976                     | 6,085                    | 7,003                     |
| Net income  | \$ 2,208                 | \$ 2,330                  | \$ 484                   | \$ 1,722                  |
| Basic earnings per share                            | \$ 0.37                  | \$ 0.39                   | \$ 0.08                  | \$ 0.29                   |
| Dividends per share                                 | \$ 0.19                  | \$ 0.19                   | \$ 0.19                  | \$ 0.19                   |

**ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A CONTROLS AND PROCEDURES****EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

The Corporation carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the

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Corporation's disclosure controls and procedures are effective in timely alerting them to material information relating to the Corporation (including its consolidated subsidiaries) required to be included in our periodic SEC filings.

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Based on our evaluation of the effectiveness of the design and operation of the disclosure controls and procedures, our Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective as of December 31, 2009. The Corporation believes that the accompanying consolidated financial statements fairly present the financial condition and results of operations for the fiscal years presented in this report on Form 10-K.

**CHANGES IN INTERNAL CONTROLS OVER FINANCIAL REPORTING**

We have made no changes in the Corporation's internal controls over financial reporting in connection with our fourth quarter evaluation that would materially affect, or are reasonably likely to materially affect, our internal controls over financial reporting

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**MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

ACNB Corporation (ACNB) is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with United States generally accepted accounting principles, and as such, include some amounts that are based on management's best estimates and judgments.

ACNB's management is responsible for establishing and maintaining effective internal control over financial reporting. The system of internal control over financial reporting, as it relates to the consolidated financial statements, is evaluated for effectiveness by management and tested for reliability through a program of internal audits and management testing and review. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

The Board of Directors of ACNB, through its Audit Committee, meets regularly with management, internal auditors, and the independent registered public accounting firm. The Audit Committee provides oversight to ACNB by reviewing audit plans and results, and evaluates management's actions for internal control, accounting and financial reporting matters. The internal auditors and independent registered public accounting firm have direct and confidential access to the Audit Committee to discuss the results of their examinations.

Management assessed the effectiveness of ACNB's internal control over financial reporting as of December 31, 2009. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on our assessment, management concluded that as of December 31, 2009, ACNB's internal control over financial reporting is effective and meets the criteria of the *Internal Control - Integrated Framework*.

ACNB's independent registered public accounting firm, ParenteBeard LLC, has issued an attestation report on ACNB's internal control over financial reporting. This report appears on pages 86 and 87.

/s/ THOMAS A. RITTER

/s/ DAVID W. CATHELL

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Thomas A. Ritter  
President & Chief Executive Officer

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David W. Cathell  
Executive Vice President, Treasurer & Chief  
Financial Officer

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and  
Stockholders of ACNB Corporation  
Gettysburg, Pennsylvania

We have audited ACNB Corporation's internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). ACNB Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A corporation's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the corporation; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the corporation are being made only in accordance with authorizations of management and directors of the corporation; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the corporation's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, ACNB Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).



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We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of condition and the related statements of income, changes in stockholders' equity, and cash flows of ACNB Corporation, and our report dated March 12, 2010 expressed an unqualified opinion.

ParenteBeard LLC  
Harrisburg, Pennsylvania  
March 12, 2010

**ITEM 9B Other Information**

None.

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**PART III**

**ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required by this Item 10, relating to directors, executive officers, and control persons, is set forth in sections "Information as to Nominees and Directors", "Executive Officers of ACNB Corporation", "Meetings and Committees of the Board of Directors", "Audit Committee Report" and "Section 16(a) Beneficial Ownership Reporting Compliance" of ACNB Corporation's definitive Proxy Statement to be used in connection with the 2010 Annual Meeting of Shareholders, which pages are incorporated herein by reference.

The Corporation has adopted a Code of Ethics that applies to directors, officers and employees of the Corporation and its subsidiaries. A copy of the Code of Ethics is included as an exhibit to the Form 8-K filed by the Corporation on March 20, 2009. A request for the Corporation's Code of Ethics can be made either in writing to Lynda L. Glass, Executive Vice President & Secretary, ACNB Corporation, 16 Lincoln Square, P.O. Box 3129, Gettysburg, Pennsylvania 17325-0129 or by telephone to 717-334-3161.

There have been no material changes to the procedures by which stockholders may recommend nominees to the Corporation's Board of Directors.

**ITEM 11 EXECUTIVE COMPENSATION**

Incorporated by reference in response to this Item 11 is the information appearing under the headings "Compensation and Plan Information", "Potential Payments Upon Termination or Change In Control", "Compensation Committee Report" and "Compensation Committee Interlocks and Insider Participation" in ACNB Corporation's 2010 definitive Proxy Statement.

**ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Incorporated by reference in response to this Item 12 is the information appearing under the heading "Share Ownership" in ACNB Corporation's 2010 definitive Proxy Statement.

**ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

Incorporated by reference in response to this Item 13 is the information appearing under the headings "Transactions with Directors and Executive Officers" and "Governance of the Corporation" in ACNB Corporation's 2010 definitive Proxy Statement.

**ITEM 14 PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Incorporated by reference in response to this Item 14 is the information appearing under the heading "Independent Auditors" in ACNB Corporation's 2010 definitive Proxy Statement.

**PART IV**

**ITEM 15 EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a)

**1. FINANCIAL STATEMENTS**

The following financial statements are filed as part of this report:

Report of Independent Registered Public Accounting Firm

Consolidated Statements of Condition



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Consolidated Statements of Income

Consolidated Statements of Changes in Stockholders' Equity

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

2.

**FINANCIAL STATEMENT SCHEDULES**

Financial statement schedules are omitted because the required information is either not applicable, not required, or is shown in the respective consolidated financial statements or in the notes thereto.

(b)

**EXHIBITS**

The following exhibits are included in this report:

- Exhibit 3(i) Articles of Incorporation of ACNB Corporation, as amended. (Incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on June 2, 2009.)
- Exhibit 3(ii) Bylaws of ACNB Corporation, as amended. (Incorporated by reference to Exhibit 3.2 of the Registrant's Current Report on Form 8-K, filed with the Commission on April 28, 2008.)
- Exhibit 10.1 ACNB Corporation, ACNB Acquisition Subsidiary LLC, and Russell Insurance Group, Inc. Stock Purchase Agreement. (Incorporated by reference to Exhibit 10.2 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.2 Salary Continuation Agreement Applicable to Ronald L. Hankey, Thomas A. Ritter and Lynda L. Glass. (Incorporated by reference to Exhibit 10.2 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Commission on March 13, 2009.)
- Exhibit 10.3 Executive Supplemental Life Insurance Plan Applicable to Ronald L. Hankey, Thomas A. Ritter, David W. Cathell and Lynda L. Glass. (Incorporated by reference to Exhibit 10.3 of the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2008, filed with the Commission on November 7, 2008.)
- Exhibit 10.4 Director Supplemental Life Insurance Plan Applicable to Philip P. Asper, Frank Elsner III, James J. Lott, Robert W. Miller, Daniel W. Potts, Marian B. Schultz, Alan J. Stock, Jennifer L. Weaver, Harry L. Wheeler and James E. Williams. (Incorporated by reference to Exhibit 10.5 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Commission on March 15, 2005.)
- Exhibit 10.5 Director Deferred Fee Plan Applicable to Frank Elsner III, James J. Lott, Robert W. Miller, Marian B. Schultz, Alan J. Stock, Jennifer L. Weaver, Harry L. Wheeler and James E. Williams. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on November 27, 2007.)
- Exhibit 10.6 Adams County National Bank Salary Savings Plan.
- Exhibit 10.7 Group Pension Plan for Employees of Adams County National Bank.
- Exhibit 10.8 Complete Settlement Agreement and General Release made among ACNB Corporation, Adams County National Bank and John W. Krichen effective June 13, 2006. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on June 15, 2006.)

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| Exhibit 10.9  | Employment Agreement between ACNB Corporation, Adams County National Bank and Thomas A. Ritter dated as of December 31, 2008. (Incorporated by reference to Exhibit 10.9 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Commission on March 13, 2009.) |
| Exhibit 10.10 | Employment Agreement between ACNB Corporation, Adams County National Bank and Lynda L. Glass dated as of December 31, 2008. (Incorporated by reference to Exhibit 10.10 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Commission on March 13, 2009.)  |
| Exhibit 10.11 | Employment Agreement between ACNB Corporation, Russell Insurance Group, Inc. and Frank C. Russell, Jr. dated as of November 9, 2007. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on November 16, 2007.)                            |
| Exhibit 10.12 | Employment Agreement between ACNB Corporation, Adams County National Bank and David W. Cathell dated as of April 17, 2009. (Incorporated by reference to Exhibit 99.1 of the Registrant's Current Report on Form 8-K, filed with the Commission on April 23, 2009.)   |
| Exhibit 10.13 | 2009 Restricted Stock Plan. (Incorporated by reference to Appendix C of Registrant's Proxy Statement on Schedule 14A, filed with the Commission on March 25, 2009.)   |
| Exhibit 11    | Statement re Computation of Earnings. (Incorporated by reference to page 58 of this Form 10-K.)   |
| Exhibit 14    | Code of Ethics. (Incorporated by reference to Exhibit 14 of the Registrant's Current Report on Form 8-K, filed with the Commission on March 20, 2009.)  |
| Exhibit 21    | Subsidiaries of the Registrant.   |
| Exhibit 31.1  | Chief Executive Officer Certification of Annual Report on Form 10-K.  |
| Exhibit 31.2  | Chief Financial Officer Certification of Annual Report on Form 10-K.  |
| Exhibit 32.1  | Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| Exhibit 32.2  | Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ACNB CORPORATION (Registrant)

March 12, 2010

\_\_\_\_\_  
Date

By: /s/ THOMAS A. RITTER

Thomas A. Ritter  
President & Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed on March 12, 2010, by the following persons in the capacities indicated.

/s/ PHILIP P. ASPER

Philip P. Asper  
Director

/s/ THOMAS A. RITTER

Thomas A. Ritter  
Director and President & Chief Executive Officer

/s/ DAVID W. CATHELL

David W. Cathell  
Executive Vice President, Treasurer &  
Chief Financial Officer  
(Principal Financial Officer)

/s/ MARIAN B. SCHULTZ

Marian B. Schultz  
Director

/s/ FRANK ELSNER, III

Frank Elsner, III  
Director and Vice Chairman of the Board

/s/ ALAN J. STOCK

Alan J. Stock  
Director

/s/ RONALD L. HANKEY

Ronald L. Hankey  
Director and Chairman of the Board

/s/ JENNIFER L. WEAVER

Jennifer L. Weaver  
Director

/s/ JAMES J. LOTT

James J. Lott  
Director

/s/ HARRY L. WHEELER

Harry L. Wheeler  
Director

/s/ ROBERT W. MILLER

Robert W. Miller  
Director

/s/ JAMES E. WILLIAMS

James E. Williams  
Director

/s/ DANIEL W. POTTS

Daniel W. Potts  
Director

