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CB BANCSHARES INC/HI
Form 425
July 27, 2004

**Filed by Central Pacific Financial Corp.
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Subject Company: CB Bancshares, Inc.
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*Creating the Best
Community Bank in Hawaii*

July 26, 2004

FORWARD LOOKING INFORMATION

This document contains forward-looking statements. Such statements include, but are not limited to, (i) statements about the benefits of a merger between Central Pacific Financial Corp. (CPF) and CB Bancshares, Inc. (CBBI), including future financial and operating results, costs savings and accretion to reported and cash earnings that may be realized from such merger; (ii) statements with respect to CPF 's plans, objectives, expectations and intentions and other statements that are not historical facts; and (iii) other statements identified by words such as believes , expects , anticipates , estimates , intends , plans , targets , projects and other similar expressions. These statements are based on current beliefs and expectations of management and are subject to significant risks and uncertainties. Actual results may differ from those set forth in the forward-looking statements.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements: (1) the business of CPF and CBBI may not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected; (2) expected revenue synergies and cost savings from the merger may not be fully realized or realized within the expected time frame; (3) revenues following the merger may be lower than expected; (4) deposit attrition, operating costs, customer loss and business disruption, including, without limitation, difficulties in maintaining relationships with employees, customers, clients or suppliers, may be greater than expected following the merger; (5) any necessary approvals for the merger may not be obtained on the proposed terms; (6) the failure of CPF 's and CBBI 's shareholders to approve the merger; (7) competitive pressures among depository and other financial institutions may increase significantly and may have an effect on pricing, spending, third-party relationships and revenues; (8) the strength of the United States economy in general and the strength of the Hawaii economy may be different than expected, resulting in, among other things, a deterioration in credit quality or a reduced demand for credit, including the resultant effect on the combined company 's loan portfolio and allowance for loan losses; (9) changes in the U.S. legal and regulatory framework; and (10) adverse conditions in the stock market, the public debt market and other capital markets (including changes in interest rate conditions) and the impact of such conditions on the combined company 's activities.

Additional factors that could cause actual results to differ materially from those described in the forward-looking statements can be found in CPF 's and CBBI 's reports (such as Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K) filed with the Securities and Exchange Commission (SEC) and available at the SEC 's Internet web site (www.sec.gov). All subsequent written and oral forward-looking statements concerning the proposed transaction or other matters attributable to CPF or CBBI or any person acting on their behalf are expressly qualified in their entirety by the cautionary statements above. CPF and CBBI do not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statement is made.

FORWARD LOOKING STATEMENTS

CPF has filed an amended registration statement on Form S-4 to register shares of CPF common stock to be issued in this transaction. The registration statement includes a joint proxy statement/prospectus for solicitation of proxies from CPF and CBBI shareholders, in connection with meetings of such shareholders at a date or dates subsequent hereto. Investors and security holders are urged to read the registration statement and joint proxy statement/prospectus and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they contain important information. Investors and security holders may obtain a free copy of documents filed with the SEC at the SEC's Internet web site at (www.sec.gov). Such documents may also be obtained free of charge from CPF by directing such request to: Central Pacific Financial Corp., 220 South King Street, Honolulu, Hawaii 96813, Attention: David Morimoto, (808) 544-0627; or from CBBI by directing such request to: CB Bancshares, Inc., 201 Merchant Street, Honolulu, Hawaii 96813, Attention: Investor Relations, (808) 535-2518.

Transaction Overview

Transaction Summary

| | |
|--|---|
| Aggregate Consideration per CBBI Share | 2.6752 shares of CPF Stock + \$20.00 in cash - shareholders can elect cash or stock (subject to proration) |
| Implied Offer Price(1) at Announcement | \$91.83 per CBBI share |
| Premium Over Closing Price (04/22/04)(2) | 26% |
| Implied Transaction Value at Announcement | \$420 million |
| Pro Forma Ownership | 58% CPF; 42% CBBI |
| Anticipated Closing | Q3-2004 |
| Shareholder Votes Required | CPF and CBBI |
| Due Diligence | Completed |

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- (1) **Based on CPF stock price of \$26.85 on 04/22/04.**
- (2) **Based on CBBI stock price of \$73.13 on 04/22/04.**

Transaction Rationale

| Financial | Strategic | Integration |
|---|---|-------------------------------------|
| Expected to be accretive to CPF Shareholders | Stronger competitive position | In-market transaction |
| Premium to CBBI Shareholders | Increased lending capacity | Similar culture and heritage |
| Opportunities for synergies | Leverage combined track record of outstanding performance and efficiency | Both use Fiserv platform |
| Investor visibility | Combining complementary strengths in retail banking and commercial lending | |
| | Expand product offering to customer base | |

Attractive Valuation

| | CPF/CBBI | Comparable Transactions Mean (1) |
|--|--------------|----------------------------------|
| Price/Current Estimated EPS | 14.1x | 17.6x |
| Price/Tangible Book | 2.20x | 3.03x |
| Franchise Premium/Core Deposits | 22% | 25% |

Source: Bear, Stearns & Co. analysis, Form S-4, Amendment No. 8, filed July 20, 2004.

(1) Based on harmonic mean. Includes selected merger transactions from April 11, 2002 through March 15, 2004 involving banks with transaction values between \$150 million and \$ 650 million and a return on average assets of greater than or equal to 1%.

A Better Price for Better Performance

[CHART]

Source: CBBI Company press releases and Factset.

- (1) **Adjusted to reflect the effect of a 10% stock dividend paid by CBBI in June 2003. The original offer price on March 17, 2003 was \$21 in cash and 1.8956 shares of CPF common stock on March 17, 2003.**
- (2) **Excludes after-tax merger proposal expenses, gain on early payoff of asset-backed securities in 2004, and a lawsuit settlement in 2004.**

CPF/CBBI: Positive Investor Reaction

[CHART]

Source: Factset.

CPF Stock: In Line With the Market

[CHART]

Source: Factset.

Potential for Multiple Expansion

Price/2005E EPS

[CHART]

**CPF Pro Forma
2005E P/E Discount to:**

| | |
|-----------------------------|--------------|
| Top 100 Banks(1): | (22)% |
| Banks Nationwide(2): | (26) |
| West Coast Banks(3): | (30) |
| Bank of Hawaii: | (27) |

Source: SNL Securities. Multiples based on median.

- (1) **Based on market capitalization (as of 7/22/04).**
- (2) **Includes banks with assets between \$2 billion and \$6 billion.**
- (3) **Includes West Coast banks, as defined by SNL Securities, with assets between \$2 billion and \$6 billion.**

Experienced Management Team

| Officer | Age | Years of Banking Experience | Position in New Company | Prior Position |
|------------------------|-----|-----------------------------------|-----------------------------|--|
| <i>Ron Migita</i> | 62 | 35 | <i>Chairman</i> | <i>CEO & President (CBBI)</i> |
| <i>Clint Arnoldus</i> | 57 | 29 | <i>CEO</i> | <i>Chairman, CEO & President (CPF)</i> |
| <i>Neal Kanda</i> | 55 | 30 | <i>President & COO</i> | <i>VP, Treasurer (CPF)</i> |
| <i>Dean Hirata</i> | 46 | 14 | <i>EVP, CFO</i> | <i>SVP, CFO (CBBI)</i> |
| <i>Blenn Fujimoto</i> | 45 | 24 | <i>EVP, Hawaii Market</i> | <i>CFSO (CPB)</i> |
| <i>Alwyn Chikamoto</i> | 50 | 27 | <i>EVP, National Market</i> | <i>CCO (CPB)</i> |
| <i>Doug Weld</i> | 55 | 30 | <i>EVP, CCO</i> | <i>CCO (CityBank)</i> |

CPF-CBBI: Superior Performance

Overview of CPF and CBBI

| | CPF | CBBI |
|-------------------------|---|--|
| Headquarters | Honolulu | Honolulu |
| Branch Offices | 24 branches on 4 islands | 22 branches on 4 islands |
| Common Heritage | Founded to serve the Japanese-American community in Hawaii | |
| Total Assets | \$2.28 billion | \$1.87 billion |
| Total Deposits | \$1.81 billion | \$1.31 billion |
| Total Loans | \$1.46 billion 39% CRE | \$1.35 billion 29% CRE |
| Loan Composition | 21% 1-4 family 20% Commercial | 35% 1-4 family 16% Commercial |

Source: Company filings and press releases. Data as of 03/31/04.

Performance Review of CPF and CBBI

| | CPF | CBBI |
|---------------------------------|---------------|-------------------------------------|
| Net Interest Margin | 4.52% | 4.87% |
| Return on Average Assets | 1.43% | 2.11% 1.86(1) |
| Return on Average Equity | 15.76% | 22.71% 19.95(1) |
| Efficiency Ratio | 54.59% | 50.67% 53.18(1)(2) |

Source: Company press releases. Data for first quarter ended March 31, 2004

(1) Excludes after-tax merger proposal expenses, gain on early payoff of asset-backed securities in 2004, and a lawsuit settlement in 2004.

(2) Defined as noninterest expense excluding unsolicited takeover proposal expenses and amortization of intangibles as a percentage of total operating revenue excluding gain on early pay-off of asset-backed security.

CPF: A Proven Track Record

| | 1999 | 2000 | 2001 | 2002 | 2003 |
|--------------------------------|--------|--------|--------|--------|--------|
| <i>Profitability Ratios</i> | | | | | |
| Efficiency Ratio | 65.36% | 58.43% | 55.59% | 53.02% | 52.97% |
| ROAA | 1.03 | 1.16 | 1.60 | 1.74 | 1.64 |
| ROAE | 10.93 | 13.55 | 19.34 | 20.55 | 18.33 |
| <i>Asset Quality Ratios</i> | | | | | |
| NPAs/Loans & OREO | 0.94% | 0.80% | 0.25% | 0.18% | 0.25% |
| Reserves/Loans | 1.77 | 1.75 | 1.94 | 1.88 | 1.72 |
| <i>Capital Ratios</i> | | | | | |
| Total Equity/Total Assets | 8.75% | 7.89% | 8.01% | 8.55% | 8.97% |
| Total Risk-Based Capital Ratio | 12.50 | 10.89 | 11.37 | 12.82 | 17.16 |
| Asset Growth | 5.48% | 10.35% | 1.03% | 10.49% | 7.01% |
| Deposit Growth | 2.88 | 4.40 | 6.45 | 13.11 | 6.84 |

Source: Company filings.

CBI: Strong Profitability Growth

ROAA
[CHART]

ROAE
[CHART]

Source: Company filings and press releases.

(1) Excludes after-tax merger proposal expenses, gain on early payoff of asset-backed securities in 2004, and a lawsuit settlement in 2004.

CPF-CBBI: A Powerful Combination

Shareholders of Both Banks Win

Significant value creation

Expected to be accretive to EPS in first full year

Consolidation, scale and efficiency result in fully phased-in anticipated annual cost saves of \$19.5 million by 2006

Large, well capitalized balance sheet of over \$4 billion

Substantial capital generation over time

CBBI shareholders receive 26%(1) premium

Increased investor visibility & trading liquidity

Over \$700 million pro forma market cap(2)

NYSE listing

(1) **Based on CBBI stock price of \$73.13 as of 04/22/04.**

(2) **Based on CPF share price of \$26.85 as of 04/22/04.**

It s a Logical Fit and Easy to Integrate

Similar roots and culture

Common roots, post-WWII founding

Founded to serve the Japanese-American community in Hawaii

Local values

Focused on personalized service

Same market

Small and mid-sized businesses, retail customers

Overlapping geography

Common Fiserv-based technology platform

Good For Hawaii, Local Community & Customers

Creates a stronger bank for Hawaii

\$2.8B in loans(1); \$3.1B in deposits(1); \$4.2B in assets(1)

14% deposit market share in Hawaii(2)

Customers in the local community benefit

Continue tradition of personalized high touch service

Added convenience: Larger branch & ATM network

Broader menu of products and services

Larger lending capacity

\$1 million community investment fund

(1) **Source: Company press releases. Data as of 03/31/04.**

(2) **Source: SNL Securities.**

CPF-CBBI: Significantly Builds Deposit Market Share in Hawaii

[CHART]

Source: SNL Securities data as of 06/30/03.

CPF-CBBI: Strong Core Deposit Base

CPF

[CHART]

Total: \$1,805.3M
Cost of Funding: 0.65%

CBBI

[CHART]

Total: \$1,308.6M
Cost of Funding: 0.83%

Pro Forma

[CHART]

Total: \$3,113.9M
Cost of Funding: 0.72%

Source: SNL Securities.

Note: As of 3/31/04.

CPF-CBBI: Diversified Loan Portfolio

| CPF | CBBI |
|---|---|
| [CHART] | [CHART] |
| Total: \$1,467.4M Total Yield: 5.88% | Total: \$1,325.0M Total Yield: 6.74% |

Pro Forma

| |
|---|
| [CHART] |
| Total: \$2,792.4M Total Yield: 6.29% |

Source: SNL Securities.

Note: As of 3/31/04.

Note: Excludes loans held for sale.

Transaction Assumptions

Earnings for CPF

\$2.19 per share in 2004, \$2.35 per share in 2005, \$2.51 per share in 2006

Earnings for CBBI

\$6.40 per share in 2004(1), \$6.78 per share in 2005, \$7.19 per share in 2006

\$19.4 million of cost saves

17% of combined operating expenses

67% realized in 2005, 100% in 2006

Core-deposit intangible estimated at \$24 million, amortized over 10 years

Approximately \$50 million net after-tax restructuring charge

Source: CPF Management.

Note: There is no assurance that these projections will be realized and actual results may differ significantly from such projections.

(1) In the first half of 2004, CBBI reported adjusted EPS \$4.01. Excludes after-tax merger proposal expenses, gain on early payoff of asset-backed securities in 2004, and a lawsuit settlement in 2004.

Synergies

(\$ in thousands)

| | Combined Non-Interest Expense 2004E | 2005 | Cost Savings | 2006 |
|--|--|---------------|--------------|---------------|
| Compensation and Benefits | \$ 62,300 | \$ 6,490 | \$ | 9,735 |
| Net Occupancy | 11,100 | 1,858 | | 2,787 |
| Other Expenses | 42,000 | 4,604 | | 6,906 |
| Total Non-Interest Expense | 115,400 | 12,952 | | 19,428 |
| <i>% of Total Non-Interest Expense</i> | | <i>11%</i> | | <i>17%</i> |

Implementation Plan

Fully phased-in savings of \$19.4 million by 2006

Hiring freeze

Attrition rate

Voluntary resignation program

Source: CPF Management.

Note: There is no assurance that these projections will be realized and actual results may differ significantly from such projections.

Pro Forma EPS Impact of Proposed Transaction

| Earnings Projections | Projected for Fiscal Year | | | |
|-----------------------------|---------------------------|------|----|------|
| | | 2005 | | 2006 |
| CPF Stand-Alone GAAP EPS(1) | \$ | 2.35 | \$ | 2.51 |
| Pro Forma GAAP EPS(2) | \$ | 2.57 | \$ | 2.87 |
| Accretion to CPF (\$) | \$ | 0.22 | \$ | 0.36 |
| Accretion to CPF (%) | | 9% | | 14% |
| Pro Forma Cash EPS(2) | \$ | 2.62 | \$ | 2.92 |
| Accretion to CPF (\$) | \$ | 0.27 | \$ | 0.41 |
| Accretion to CPF (%) | | 11% | | 16% |

Note: Neither CBBI nor any analyst has published any estimates for 2004, 2005 and 2006. There is no assurance that these projections will be realized and actual results may differ significantly from such projections.

Note: Assumes cost saves of \$13 million in 2005 and \$19.4 million in 2006.

(1) Source: CPF guidance.

(2) Assumed EPS estimates for CBBI of \$6.40 in 2004, \$6.78 in 2005 and \$7.19 in 2006 provided by CPF management.

CPF-CBBI: Strong Balance Sheet

(\$ in millions)

| | CPF | 3/31/04 CBBI | Pro Forma |
|----------------------------|----------|-----------------|-----------|
| Loans(1) | \$ 1,462 | \$ 1,350 | \$ 2,811 |
| Assets | 2,284 | 1,874 | 4,348 |
| Deposits | 1,805 | 1,309 | 3,114 |
| Shareholders Equity | 204 | 178 | 526 |

Source: Form S-4, Amendment No. 8, filed July 20, 2004.

Note: Based on CPF stock value of \$25.85, calculated based on the average closing price over a five-day trading period beginning on April 21, 2004, two trading days before public announcement of the merger, and ending on April 27, 2004, two trading days after public announcement of the merger.

(1) Includes loans held for sale of \$2.3 million for CPF and \$21.4 million for CBBI at 3/31/04.

CPF-CBBI: Solid Capital Ratios

(\$ in millions)

| | CPF | 3/31/04 CBBI | Pro Forma |
|--|--------|-----------------|-----------|
| Tangible Equity | \$ 204 | \$ 178 | \$ 225 |
| Tangible Equity/Tangible Assets | 8.91% | 9.50% | 5.57% |
| Leverage Ratio(1) | 11.93 | 9.33 | 7.89 |
| Tier 1 Risk-Based Ratio | 15.52 | 11.30 | 9.77 |
| Total Risk-Based Capital Ratio | 16.85 | 12.56 | 11.02 |

High internal cash generation with over 20% Return on Tangible Equity.

Source: Form S-4, Amendment No. 8, filed July 20, 2004.

(1) Defined as Tier 1 Capital divided by Average Tangible Assets.

CPF-CBBI: Strong Asset Quality

| | CPF | 03/31/04 CBBI | Pro Forma |
|------------------------------|--------------|------------------|--------------|
| NPAs/Loans & OREO | 0.51% | 0.34% | 0.43% |
| Reserves/Loans | 1.70 | 2.13 | 1.91 |
| Reserves/NPLs | 322.8 | 620.4 | 442.8 |
| NCOs/Average Loans | 0.06 | 0.09 | 0.08 |

Source: Company press releases.

Appendix

Pro Forma Earnings Impact

(\$ in millions)

| Earnings Projections | Projected for Fiscal Year | |
|------------------------|---------------------------|---------|
| | 2005 | 2006 |
| CPF's Earnings | \$ 38.5 | \$ 41.2 |
| CBBI's Earnings | 30.8 | 32.7 |
| After-Tax Cost Savings | 7.8 | 11.7 |
| CDI Amortization | (1.5) | (1.5) |
| Other Adjustments(1) | (3.3) | (3.3) |
| Pro Forma Net Income | \$ 72.4 | \$ 80.8 |

Note: All estimates for both CPF and CBBI provided by CPF Management. There is no assurance that these projections will be realized and actual results may differ significantly from such projections.

(1) Includes opportunity cost of cash component of consideration and restructuring charges.

Pricing Mechanics

| | |
|--|---------------|
| Total CBBI Common Shares Outstanding as of April 22, 2004: | 4,395,096 |
| Number of CPF Shares to be Exchanged Based on Common Shares Outstanding (1): | 11,757,761 |
| Cash to be Paid Based on Common Shares Outstanding (2): | \$ 87,901,920 |

| CPF Measuring Price (3) | Consideration Per Share (4) | Shares of CBBI to Receive Cash (5) | Percentage to Receive Cash | Shares of CBBI to Receive Stock (6) | Percentage to Receive Stock | Stock Exchange Ratio (7) |
|-------------------------|-----------------------------|------------------------------------|----------------------------|-------------------------------------|-----------------------------|--------------------------|
| \$ 22.00 | \$ 78.85 | 1,114,737 | 25.4% | 3,280,359 | 74.6% | 3.5843 |
| \$ 24.00 | \$ 84.20 | 1,043,906 | 23.8% | 3,351,190 | 76.2% | 3.5085 |
| \$ 26.00 | \$ 89.56 | 981,539 | 22.3% | 3,413,557 | 77.7% | 3.4444 |
| \$ 26.85 | \$ 91.83 | 957,234 | 21.8% | 3,437,862 | 78.2% | 3.4201 |
| \$ 28.00 | \$ 94.91 | 926,204 | 21.1% | 3,468,892 | 78.9% | 3.3895 |
| \$ 30.00 | \$ 100.26 | 876,775 | 19.9% | 3,518,321 | 80.1% | 3.3419 |
| \$ 32.00 | \$ 105.61 | 832,354 | 18.9% | 3,562,742 | 81.1% | 3.3002 |

-
- (1) Equal to 2.6752 multiplied by the Common Shares Outstanding.
 - (2) Equal to \$20 multiplied by the Common Shares Outstanding.
 - (3) CPF Measuring Price is defined as the average price of CPF's Common Stock over the 10-trading day period prior to closing.
 - (4) Equal to \$20 + (2.6752 multiplied by the CPF Measuring Price).
 - (5) Equal to Aggregate Cash to be Paid (Based on Common Shares Outstanding) divided by the Consideration Per Share.
 - (6) Equal to Common Shares Outstanding less Shares to Receive Cash.
 - (7) Equal to the Per Share Consideration divided by the CPF Measuring Price.

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