

KILROY REALTY CORP  
 Form 10-K  
 February 15, 2017

UNITED STATES  
 SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549  
 FORM 10-K  
 (MARK ONE)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
 For the fiscal year ended December 31, 2016

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
 OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
 Commission file number 1-12675 (Kilroy Realty Corporation)  
 Commission file number 000-54005 (Kilroy Realty, L.P.)

KILROY REALTY CORPORATION  
 KILROY REALTY, L.P.  
 (Exact name of registrant as specified in its charter)

Kilroy Realty Corporation	Maryland  (State or other jurisdiction of incorporation or organization)	95-4598246  (I.R.S. Employer Identification No.)
Kilroy Realty, L.P.	Delaware  (State or other jurisdiction of incorporation or organization)	95-4612685  (I.R.S. Employer Identification No.)

12200 W. Olympic Boulevard, Suite 200, Los Angeles, California 90064  
 (Address of principal executive offices) (Zip Code)  
 Registrant's telephone number, including area code: (310) 481-8400

Securities registered pursuant to Section 12(b) of the Act:

Registrant	Title of each class	Name of each exchange on which registered
Kilroy Realty Corporation	Common Stock, \$.01 par value	New York Stock Exchange
Kilroy Realty Corporation	6.875% Series G Cumulative Redeemable Preferred Stock, \$.01 par value	New York Stock Exchange
Kilroy Realty Corporation	6.375% Series H Cumulative Redeemable Preferred Stock, \$.01 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

Registrant	Title of each class
Kilroy Realty, L.P.	Common Units Representing Limited Partnership Interests

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

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Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant’s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Kilroy Realty Corporation

Large accelerated filer  Accelerated filer  Non-accelerated filer (Do not check if a smaller reporting company)  Smaller reporting company

Kilroy Realty, L.P.

Large accelerated filer  Accelerated filer  Non-accelerated filer (Do not check if a smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Kilroy Realty Corporation Yes  No  Kilroy Realty, L. P. Yes  No

The aggregate market value of the voting and non-voting shares of common stock held by non-affiliates of Kilroy Realty Corporation was approximately \$6,104,537,915 based on the quoted closing price on the New York Stock Exchange for such shares on June 30, 2016.

There is no public trading market for the common units of limited partnership interest of Kilroy Realty, L.P. As a result, the aggregate market value of the common units of limited partnership interest held by non-affiliates of Kilroy Realty, L.P. cannot be determined.

As of February 10, 2017, 97,774,137 shares of Kilroy Realty Corporation’s common stock, par value \$.01 per share, were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Kilroy Realty Corporation's Proxy Statement with respect to its 2017 Annual Meeting of Stockholders to be filed not later than 120 days after the end of the registrant's fiscal year are incorporated by reference into Part III of this Form 10 K.

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## EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2016 of Kilroy Realty Corporation and Kilroy Realty, L.P. Unless stated otherwise or the context otherwise requires, references to “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” mean Kilroy Realty Corporation, a Maryland corporation, and its controlled and consolidated subsidiaries, and references to “Kilroy Realty, L.P.” or the “Operating Partnership” mean Kilroy Realty, L.P., a Delaware limited partnership, and its controlled and consolidated subsidiaries.

The Company is a real estate investment trust, or REIT, and the general partner of the Operating Partnership. As of December 31, 2016, the Company owned an approximate 97.5% common general partnership interest in the Operating Partnership. The remaining approximate 2.5% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of the Company. As the sole general partner of the Operating Partnership, the Company exercises exclusive and complete discretion over the Operating Partnership’s day-to-day management and control and can cause it to enter into certain major transactions including acquisitions, dispositions, and refinancings and cause changes in its line of business, capital structure and distribution policies.

There are a few differences between the Company and the Operating Partnership that are reflected in the disclosures in this Form 10-K. We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated, consolidated company. The Company is a REIT, the only material asset of which is the partnership interests it holds in the Operating Partnership. As a result, the Company generally does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing certain debt of the Operating Partnership. The Company itself is not directly obligated under any indebtedness, but guarantees some of the debt of the Operating Partnership. The Operating Partnership owns substantially all of the assets of the Company either directly or through its subsidiaries, conducts the operations of the Company’s business and is structured as a limited partnership with no publicly-traded equity. Except for net proceeds from equity issuances by the Company, which the Company generally contributes to the Operating Partnership in exchange for units of partnership interest, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness or through the issuance of units of partnership interest.

Noncontrolling interests, stockholders’ equity and partners’ capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The common limited partnership interests in the Operating Partnership are accounted for as partners’ capital in the Operating Partnership’s financial statements and, to the extent not held by the Company, as noncontrolling interests in the Company’s financial statements. The Operating Partnership’s financial statements reflect the noncontrolling interest in Kilroy Realty Finance Partnership, L.P., a Delaware limited partnership (the “Finance Partnership”). This noncontrolling interest represents the Company’s 1% indirect general partnership interest in the Finance Partnership, which is directly held by Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company. The differences between stockholders’ equity, partners’ capital and noncontrolling interests result from the differences in the equity issued by the Company and the Operating Partnership, and in the Operating Partnership’s noncontrolling interest in the Finance Partnership.

We believe combining the annual reports on Form 10-K of the Company and the Operating Partnership into this single report results in the following benefits:

- Combined reports better reflect how management and the analyst community view the business as a single operating unit;

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Combined reports enhance investors' understanding of the Company and the Operating Partnership by enabling them to view the business as a whole and in the same manner as management;

• Combined reports are more efficient for the Company and the Operating Partnership and result in savings in time, effort and expense; and

• Combined reports are more efficient for investors by reducing duplicative disclosure and providing a single document for their review.

1

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To help investors understand the significant differences between the Company and the Operating Partnership, this report presents the following separate sections for each of the Company and the Operating Partnership:

Item 6. Selected Financial Data – Kilroy Realty Corporation;

Item 6. Selected Financial Data – Kilroy Realty, L.P.;

Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations:

—Liquidity and Capital Resources of the Company; and

—Liquidity and Capital Resources of the Operating Partnership;

consolidated financial statements;

the following notes to the consolidated financial statements:

Note 8, Secured and Unsecured Debt of the Company;

Note 9, Secured and Unsecured Debt of the Operating Partnership;

Note 11, Noncontrolling Interests on the Company’s Consolidated Financial Statements;

Note 12, Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements;

Note 13, Stockholders’ Equity of the Company;

Note 14, Partners' Capital of the Operating Partnership;

Note 22, Net Income Available to Common Stockholders Per Share of the Company;

Note 23, Net Income Available to Common Unitholders Per Unit of the Operating Partnership;

Note 24, Supplemental Cash Flow Information of the Company;

Note 25, Supplemental Cash Flow Information of the Operating Partnership;

Note 27, Quarterly Financial Information of the Company (Unaudited); and

Note 28, Quarterly Financial Information of the Operating Partnership (Unaudited).

This report also includes separate sections under Item 9A. Controls and Procedures and separate Exhibit 31 and Exhibit 32 certifications for each of the Company and the Operating Partnership to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and 18 U.S.C. §1350.



## TABLE OF CONTENTS

	Page
PART I	
Item 1. <u>Business</u>	<u>5</u>
Item 1A. <u>Risk Factors</u>	<u>13</u>
Item 1B. <u>Unresolved Staff Comments</u>	<u>31</u>
Item 2. <u>Properties</u>	<u>32</u>
Item 3. <u>Legal Proceedings</u>	<u>42</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>42</u>
PART II	
Item 5. <u>Market for Kilroy Realty Corporation's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	43
<u>Market for Kilroy Realty, L.P.'s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	44
Item 6. <u>Selected Financial Data – Kilroy Realty Corporation</u>	46
<u>Selected Financial Data – Kilroy Realty, L.P.</u>	48
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	50
Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	95
Item 8. <u>Financial Statements and Supplementary Data</u>	96
Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	96
Item 9A. <u>Controls and Procedures</u>	97
Item 9B. <u>Other Information</u>	101
PART III	
Item 10. <u>Directors, Executive Officers and Corporate Governance</u>	101
Item 11. <u>Executive Compensation</u>	101
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	101
Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u>	101
Item 14. <u>Principal Accountant Fees and Services</u>	101
PART IV	
Item 15. <u>Exhibits and Financial Statement Schedules</u>	102
<u>SIGNATURES</u>	108

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## PART I

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements or information concerning our plans, objectives, capital resources, portfolio performance, results of operations, projected future occupancy and rental rates, lease expirations, debt maturities, potential investments, strategies such as capital recycling, development and redevelopment activity, projected construction costs, projected construction commencement and completion dates, projected square footage of office space that could be constructed on undeveloped land that we own, projected rentable square footage of or number of units in properties under construction or in the development pipeline, anticipated proceeds from capital recycling activity or other dispositions and anticipated dates of those activities or dispositions, projected increases in the value of our properties, dispositions, future executive incentive compensation, pending, potential or proposed acquisitions, plans to grow our net operating income and funds from operations, anticipated market conditions, demographics and other forward-looking financial data, as well as the discussion in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations -Factors That May Influence Future Results of Operations.” Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. All forward-looking statements are based on currently available information and speak only as of the date on which they are made. We assume no obligation to update any forward-looking statement that becomes untrue because of subsequent events, new information or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under U.S. federal securities laws.

In addition, this report contains information and statistics regarding, among other things, the industry, markets, submarkets and sectors in which we operate, the percentage by which certain leases are above or below applicable market rents and the number of square feet of office and other space that could be developed from specific parcels of undeveloped land. We obtained this information and these statistics from various third-party sources and our own internal estimates. We believe that these sources and estimates are reliable but have not independently verified them and cannot guarantee their accuracy or completeness.

## ITEM 1. BUSINESS

## The Company

We are a self-administered REIT active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. Class A real estate encompasses attractive and efficient buildings of high quality that are attractive to tenants, are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed. We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership. We qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”).

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2016:

	Number of Buildings	Rentable Square Feet	Number of Tenants	Percentage Occupied	Percentage Leased
Stabilized Office Properties	108	14,025,856	549	96.0 %	97.0 %
	Number of Buildings	Number of Units	Percentage Occupied	Percentage Leased	
Stabilized Residential Property	1	200	46.0 %	56.5 %	

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently under construction or committed for construction, “lease-up” properties, real estate assets held for sale and undeveloped land. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define “lease-up” properties as properties we recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities.

During the year ended December 31, 2016, we added three development projects to our stabilized portfolio consisting of two projects totaling 640,942 rentable square feet in San Francisco, California and a 73,000 rentable square foot project in Del Mar, California. These three properties were included in our stabilized office portfolio as of December 31, 2016. As of December 31, 2016, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties as of December 31, 2016.

	Number of Properties/Projects	Estimated Office Rentable Square Feet
Properties held for sale <sup>(1)</sup>	1	67,995
Development project in “lease-up” <sup>(2)</sup>	1	377,000
Development projects under construction <sup>(2)(3)</sup>	3	1,100,000

(1) See Note 4 “Dispositions and Real Estate Assets Held for Sale” to our consolidated financial statements included in this report for additional information.

(2)

Estimated rentable square feet upon completion. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations —Completed, In-Process and Future Development Pipeline” for more information.

- (3) Development projects under construction also include 96,000 square feet of retail space and 237 residential units in addition to the estimated office rentable square feet noted above.

Our stabilized portfolio also excludes our near-term and future development pipeline, which as of December 31, 2016, was comprised of seven potential development sites, representing approximately 54 gross acres of undeveloped land on which we believe we have the potential to develop over 4.8 million square feet of office space, depending upon economic conditions.

As of December 31, 2016, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of twelve office properties and one future development project located in the state of Washington. As of December 31, 2016, we owned 100% of all of our properties and developments, excluding four office properties located in San Francisco, California owned by three consolidated property partnerships, and one project held in a Variable Interest Entity (“VIE”) which we consolidated for financial reporting purposes (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report). The one project held in a VIE was to facilitate future transactions intended to qualify as like-kind exchanges pursuant to Section 1031 of the Code (“Section 1031 Exchanges”) to defer taxable gains on dispositions for federal and state income tax purposes. Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”), in which the Company owns an approximate 56% equity interest, each owned one office property in San Francisco, California through subsidiary REITs (see Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” and Note 12 “Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements” to our consolidated financial statements included in this report for additional information). The remaining interests were owned by an unrelated third party. The third property partnership, in which the Company owns an approximate 93% common equity interest, Redwood City Partners, LLC (“Redwood LLC”) owned two office properties in Redwood City, California. The remaining interest was owned by an unrelated third party. All property partnerships are consolidated entities.

We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership of which we owned a 97.5% common general partnership interest as of December 31, 2016. The remaining 2.5% common limited partnership interest in the Operating Partnership as of December 31, 2016 was owned by non-affiliated investors and certain of our executive officers and directors. Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1.0% common general partnership interest. The Operating Partnership owns the remaining 99.0% common limited partnership interest. We conduct substantially all of our development activities through Kilroy Services, LLC (“KSLLC”), which is a wholly owned subsidiary of the Operating Partnership. With the exception of the Operating Partnership and our consolidated property partnerships, all of our subsidiaries are wholly-owned.

#### Available Information; Website Disclosure; Corporate Governance Documents

Kilroy Realty Corporation was incorporated in the state of Maryland on September 13, 1996 and Kilroy Realty, L.P. was organized in the state of Delaware on October 2, 1996. Our principal executive offices are located at 12200 W. Olympic Boulevard, Suite 200, Los Angeles, California 90064. Our telephone number at that location is (310) 481-8400. Our website is [www.kilroyrealty.com](http://www.kilroyrealty.com). The information found on, or otherwise accessible through, our website is not incorporated into, and does not form a part of, this annual report on Form 10-K or any other report or document we file with or furnish to the SEC. All reports we will file with the SEC are available free of charge via EDGAR through the SEC website at [www.sec.gov](http://www.sec.gov). In addition, the public may read and copy materials we file with the SEC at the SEC’s public reference room located at 100 F Street, N.E., Washington, D.C. 20549. All reports that we will file with the SEC will also be available free of charge on our website at [www.kilroyrealty.com](http://www.kilroyrealty.com) as soon as reasonably practicable after we file those materials with, or furnish them to, the SEC.

The following documents relating to corporate governance are also available free of charge on our website under “Investor Relations —Corporate Governance” and available in print to any security holder upon request:

Corporate Governance Guidelines;

Code of Business Conduct and Ethics;

Audit Committee Charter;

Executive Compensation Committee Charter; and

Nominating / Corporate Governance Committee Charter.

6

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You may request copies of any of these documents by writing to:

Attention: Investor Relations  
Kilroy Realty Corporation  
12200 West Olympic Boulevard, Suite 200  
Los Angeles, California 90064

We intend to disclose on our website under "Investor Relations —Corporate Governance" any amendment to, or waiver of, any provisions of our Code of Business Conduct and Ethics applicable to the directors and/or officers of the Company that would otherwise be required to be disclosed under the rules of the Securities and Exchange Commission or the New York Stock Exchange.

### Business and Growth Strategies

**Growth Strategies.** We believe that a number of factors and strategies will enable us to continue to achieve our objectives of long-term sustainable growth in Net Operating Income (defined below) and FFO (defined below) as well as maximization of long-term stockholder value. These factors and strategies include:

• the quality, geographic location, physical characteristics and operating sustainability of our properties;

• our ability to efficiently manage our assets as a low cost provider of commercial real estate through our seasoned management team possessing core capabilities in all aspects of real estate ownership, including property management, leasing, marketing, financing, accounting, legal, and construction and development management;

• our access to development, redevelopment, acquisition and leasing opportunities as a result of our extensive experience and significant working relationships with major West Coast property owners, corporate tenants, municipalities and landowners given our approximately 70-year presence in the West Coast markets;

• our active development program and our extensive future development pipeline of undeveloped land sites (see "Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations" for additional information pertaining to the Company's in-process, near-term and future development pipeline);

• our capital recycling program (see "Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership" for additional information pertaining to the Company's capital recycling program and related property and land dispositions);

• our ability to capitalize on inflection points in a real estate cycle to add quality assets to our portfolio at substantial discounts to long-term value, through either acquisition, development or redevelopment; and

• our strong financial position that has and will continue to allow us to pursue attractive acquisition and development and redevelopment opportunities.

"Net Operating Income" is defined as consolidated operating revenues (rental income, tenant reimbursements and other property income) less consolidated operating expenses (property expenses, real estate taxes, provision for bad debts and ground leases). "FFO" is Funds From Operations available to common stockholders and common unitholders calculated in accordance with the white paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). See "Item 7. Management's Discussion and Analysis of

Financial Condition and Results of Operations —Results of Operations” and “—Non-GAAP Supplemental Financial Measures: Funds From Operations” for a reconciliation of these measures to generally accepted accounting principles (“GAAP”) net income available to common stockholders.

7

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Operating Strategies. We focus on enhancing long-term growth in Net Operating Income and FFO from our properties by:

- maximizing cash flow from our properties through active leasing, early renewals and effective property management;
- structuring leases to maximize returns;
- managing portfolio credit risk through effective underwriting, including the use of credit enhancements and interests in collateral to mitigate portfolio credit risk;
- managing operating expenses through the efficient use of internal property management, leasing, marketing, financing, accounting, legal, and construction and development management functions;
- maintaining and developing long-term relationships with a diverse tenant base;
- continuing to effectively manage capital improvements to enhance our properties' competitive advantages in their respective markets and improve the efficiency of building systems;
- continuing to expand our management team with individuals who have extensive regional and product-type experience and are highly knowledgeable in their respective markets and product types; and
- attracting and retaining motivated employees by providing financial and other incentives to meet our operating and financial goals.

Development and Redevelopment Strategies. We and our predecessors have developed office properties primarily located in California since 1947. As of December 31, 2016, we had three projects totaling approximately 1.1 million square feet, 237 residential units and 96,000 square feet of retail space under construction. As of December 31, 2016, our near-term and future development pipeline was comprised of seven potential development sites, representing approximately 54 gross acres of undeveloped land on which we believe we have the potential to develop over 4.8 million square feet of office space, depending upon economic conditions. Our strategy with respect to development is to:

- maintain a disciplined approach by commencing development when appropriate based on market conditions, favoring pre-leasing, developing in stages or phasing, and cost control;
- be the premier provider of modern and collaborative office and mixed-use projects on the West Coast with focus on design and environment;
- reinvest capital from dispositions of selective assets into new state-of-the-market development and acquisition opportunities with higher cash flow and rates of return;
- execute on our development projects under construction and our near-term and future development pipeline, including expanding entitlements; and
- evaluate redevelopment opportunities in supply-constrained markets because such efforts generally achieve similar returns to new development with reduced entitlement risk and shorter construction periods.

Redevelopment opportunities are those projects in which we spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on



the property. We may engage in the additional development or redevelopment of office properties when market conditions support a favorable risk-adjusted return on such development or redevelopment. We expect that our significant working relationships with tenants, municipalities and landowners on the West Coast will give us further access to development and redevelopment opportunities. We cannot ensure that we will be able to successfully develop or redevelop any of our properties or that we will have access to additional development or redevelopment opportunities.

**Acquisition Strategies.** We believe we are well positioned to acquire properties and development and redevelopment opportunities as the result of our extensive experience, strong financial position and ability to access capital. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility, we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that add immediate Net Operating Income to our portfolio or play a strategic role in our future growth and that:

- provide attractive yields and significant potential for growth in cash flow from property operations;
- present growth opportunities in our existing or other strategic markets; and
- demonstrate the potential for improved performance through intensive management, repositioning and leasing that should result in increased occupancy and rental revenues.

**Financing Strategies.** Our financing policies and objectives are determined by our board of directors. Our goal is to limit our dependence on leverage and maintain a conservative ratio of debt-to-total market capitalization. As of December 31, 2016, our total debt as a percentage of total market capitalization was 24.5%, and our total debt and liquidation value of our preferred equity as a percentage of total market capitalization was 26.5%, both of which were calculated based on the quoted closing price per share of the Company's common stock of \$73.22 on December 30, 2016 (see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Company —Capitalization" for additional information). Our financing strategies include:

- maintaining financial flexibility, including a low secured to unsecured debt ratio;
- maximizing our ability to access a variety of both public and private capital sources;
- maintaining a staggered debt maturity schedule in which the maturity dates of our debt are spread over several years to limit risk exposure at any particular point in the capital and credit market cycles;
- completing financing in advance of the need for capital;
- managing interest rate exposure by generally maintaining a greater amount of fixed-rate debt as compared to variable-rate debt; and
- maintaining our credit ratings.

We utilize multiple sources of capital, including borrowings under our unsecured line of credit, proceeds from the issuance of public or private debt or equity securities and other bank and/or institutional borrowings and our capital recycling program, including strategic venture sources. There can be no assurance that we will be able to obtain capital as needed on terms favorable to us or at all. See the discussion under the caption "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations" and "Item 1A. Risk Factors."

**Sustainability Strategies.** We make excellence in sustainability a core competence by:

- managing our properties to offer the maximum degree of utility and operational efficiency to tenants. We offer tenant sustainability programs focused on helping our tenants reduce their energy and water consumption and increase their

recycling diversion rates. Many of our assets are in zones impacted by California's drought, and as such face the risk of increased water costs and fines for high consumption. We have mitigated these risks through comprehensive, proactive water reductions throughout our portfolio, including domestic fixture upgrades, cooling tower optimizations, a comprehensive leak detection program, and irrigation systems retrofits. We also incorporate green lease language into 100% of our new leases, including a cost recovery clause for resource-efficiency related capital in full-service gross leases, which align tenant and landlord interests on energy, water and waste efficiency. Green leases (also known as aligned leases, high performance leases or energy efficient leases) align the financial and energy incentives of building owners and tenants so they can work together to save money, conserve resources and ensure the efficient operation of buildings. We were honored in 2014 to be part of the inaugural class of Green Lease Leaders, the Institute for Market Transformation's ("IMT's") program to encourage green leasing in real estate. In 2016, IMT honored us again

with two Green Lease Leaders Team Transaction awards. Energy and water consumption data for the last three audited years are as follows:

Energy consumption:

Year <sup>(1)</sup>	Energy Consumption Data Coverage as % of Floor Area <sup>(2)</sup>	Total Energy Consumed by Portfolio Area with Data Coverage (MWh) <sup>(3)</sup>	% of Energy Generated From Renewable Resources	% of Energy	Like-for-Like Change in Energy Consumption of Portfolio Area with Data Coverage <sup>(4)</sup>	% of Eligible Portfolio that has an Energy Rating and is Certified to ENERGY STAR
2015	92 %	273,381	3 %	(5 %)	65 %	
2014	88 %	267,391	5 %	(2 %)	56 %	
2013	84 %	261,191	3 %	(2 %)	53 %	

Water consumption:

Year <sup>(1)</sup>	Water Withdrawal Data Coverage as a % of Total Floor Area <sup>(5)</sup>	Total Water Withdrawn by Portfolio Area (kgal) <sup>(6)</sup>	Like-for-like Change in Water Withdrawn for Portfolio Area with Data Coverage <sup>(4)</sup>
2015	94 %	832,737	(11 %)
2014	92 %	950,357	(2 %)
2013	89 %	900,809	1 %

(1) Full 2016 calendar year energy and water data is not available until March 30, 2017. 2015 is the most recent year for which full energy and water data is available and verified by a third party.

(2) Floor area is considered to have complete energy consumption data coverage when energy consumption data (i.e., energy types and amounts consumed) is obtained by the Company for all types of energy consumed in the relevant floor area during the fiscal year, regardless of when such data was obtained.

(3) The scope of energy includes energy purchased from sources external to the Company and its tenants or produced by the Company or its tenants themselves (self-generated) and energy from all sources, including direct fuel usage, purchased electricity, and heating, cooling and steam energy.

(4) Data reported in MWh on a like-for-like comparison excludes assets which have been acquired, disposed, under development or have been largely refurbished over the past twenty-four months.

(5) Floor area is considered to have complete water withdrawal data coverage when water withdrawal data (i.e., amounts withdrawn) is obtained by the registrant in the relevant floor area during the fiscal year, regardless of when such data was obtained.

(6) Water sources include surface water (including water from wetlands, rivers, lakes and oceans), groundwater, rainwater collected directly and stored by the registrant, wastewater obtained from other entities, municipal water supplies or supply from other water utilities.

building our current development projects to Leadership in Energy and Environmental Design (“LEED”) specifications. All of our office development projects are now designed to achieve LEED certification, either LEED Platinum or Gold;

actively pursuing LEED certification for approximately 1.1 million square feet of office space under construction. In addition, an analysis of energy performance is included in our standard due diligence process for acquisitions, and reducing energy use year over year is a comprehensive goal of our operational strategy. This is accomplished through systematic energy auditing, mechanical, lighting and other building upgrades, optimizing operations and engaging tenants. During the past few years we have significantly enhanced the sustainability profile of our portfolio, ending 2016 with 51% of our properties LEED certified and 69% of eligible properties ENERGY STAR certified. During 2016, the Company was recognized for our sustainability efforts with multiple industry leadership awards, including NAREIT’s 2016 Office Leader in the Light Award and ENERGY STAR Partner of the Year Sustained Excellence award. The Company was also recognized by the Global Real Estate Sustainability Benchmark as the North American leader in sustainability for the third year in a row, and was ranked first among 178 North American participants across all asset types;

## Significant Tenants

As of December 31, 2016, our 15 largest tenants in terms of annualized base rental revenues represented approximately 37.3% of our total annualized base rental revenues, defined as annualized monthly contractual rents from existing tenants as of December 31, 2016. Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue.

For further information on our 15 largest tenants and the composition of our tenant base, see “Item 2. Properties —Significant Tenants.”

## Competition

We compete with several developers, owners, operators and acquirers of office, undeveloped land and other commercial real estate, including mixed-use and residential real estate, many of which own properties similar to ours in the same submarkets in which our properties are located. For further discussion of the potential impact of competitive conditions on our business, see “Item 1A. Risk Factors.”

## Segment and Geographic Financial Information

During 2016 and 2015, we had one reportable segment, our office properties segment. For information about our office property revenues and long-lived assets and other financial information, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Results of Operations.”

As of December 31, 2016, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of twelve office properties and one future development project located in the state of Washington. As of December 31, 2016, all of our properties and development projects were 100% owned, excluding four office properties owned by three consolidated property partnerships and a project held in a VIE to facilitate potential future Section 1031 Exchanges, which have been consolidated for financial reporting purposes (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for further information).

## Employees

As of December 31, 2016, we employed 245 people through the Operating Partnership, KSLLC, and Kilroy Realty TRS, Inc. We believe that relations with our employees are good.

## Environmental Regulations and Potential Liabilities

**Government Regulation Relating to the Environment.** Many laws and governmental regulations relating to the environment are applicable to our properties, and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently and may adversely affect us.

Existing conditions at some of our properties. Independent environmental consultants have conducted Phase I or similar environmental site assessments on all of our properties. We generally obtain these assessments prior to the acquisition of a property and may later update them as required for subsequent financing of the property, if a property is slated for disposition, or as requested by a tenant. Consultants are required to perform Phase I assessments to American Society for Testing and Materials standards then-existing for Phase I site assessments and typically include

a historical review, a public records review, a visual inspection of the surveyed site, and the issuance of a written report. These assessments do not generally include any soil samplings or subsurface investigations; however, if a Phase 1 does recommend that soil samples be taken or other subsurface investigations take place, we generally perform such recommended actions. Depending on the age of the property, the Phase I may have included an assessment of asbestos-containing materials or a separate hazardous materials survey may have been conducted. For properties where asbestos-

containing materials were identified or suspected, an operations and maintenance plan was generally prepared and implemented.

Historical operations at or near some of our properties, including the presence of underground or above ground storage tanks, may have caused soil or groundwater contamination. In some instances, the prior owners of the affected properties conducted remediation of known contamination in the soils on our properties, and we may be required to conduct further clean-up of the soil at these properties. As of December 31, 2016, we had accrued environmental remediation liabilities of approximately \$25.1 million recorded on our consolidated balance sheets in connection with certain development projects and recent development acquisitions. The accrued environmental remediation liabilities represent the costs we estimate we will incur when we commence development at various development acquisition sites. These estimates, which we developed with the assistance of a third party expert, consist primarily of the removal of contaminated soil and other related costs since we are required to dispose of any existing contaminated soil when we develop new properties at these sites. It is possible that we could incur additional environmental remediation costs in connection with these recent development acquisitions. However, given we are in the early stages of development on certain of these projects, potential additional environmental costs are not reasonably estimable at this time. See Note 18 "Commitments and Contingencies" to our consolidated financial statements included in this report for additional information. Other than the accrued environmental liabilities recorded in connection with certain of our development projects, we are not aware of any such condition, liability, or concern by any other means that would give rise to material environmental liability. However, our assessments may have failed to reveal all environmental conditions, liabilities, or compliance concerns; there may be material environmental conditions, liabilities, or compliance concerns that arose at a property after the review was completed; future laws, ordinances, or regulations may impose material additional environmental liability; and environmental conditions at our properties may be affected in the future by tenants, third parties, or the condition of land or operations near our properties, such as the presence of underground storage tanks or migrating plumes. We cannot be certain that costs of future environmental compliance will not have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to security holders.

Use of hazardous materials by some of our tenants. Some of our tenants handle hazardous substances and wastes on our properties as part of their routine operations. Environmental laws and regulations may subject these tenants, and potentially us, to liability resulting from such activities. We generally require our tenants in their leases to comply with these environmental laws and regulations and to indemnify us for any related liabilities. As of December 31, 2016, other than routine cleaning materials, approximately 5-8% of our tenants handled hazardous substances and/or wastes on approximately 1-3% of the aggregate square footage of our properties as part of their routine operations. These tenants are primarily involved in the life sciences business. The hazardous substances and wastes are primarily comprised of diesel fuel for emergency generators and small quantities of lab and light manufacturing chemicals including, but not limited to, alcohol, ammonia, carbon dioxide, cryogenic gases, dichlorophenol, methane, naturallyte acid, nitrogen, nitrous oxide, and oxygen which are routinely used by life science companies. We are not aware of any material noncompliance, liability, or claim relating to hazardous or toxic substances or petroleum products in connection with any of our properties, and management does not believe that on-going activities by our tenants will have a material adverse effect on our operations.

Costs related to government regulation and private litigation over environmental matters. Under applicable environmental laws and regulations, we may be liable for the costs of removal, remediation, or disposal of certain hazardous or toxic substances present or released on our properties. These laws could impose liability without regard to whether we are responsible for, or even knew of, the presence or release of the hazardous materials. Government investigations and remediation actions may have substantial costs, and the presence or release of hazardous substances on a property could result in governmental clean-up actions, personal injury actions, or similar claims by private plaintiffs.



Potential environmental liabilities may exceed our environmental insurance coverage limits, transactional indemnities or holdbacks. We carry what we believe to be commercially reasonable environmental insurance. Our environmental insurance policies are subject to various terms, conditions and exclusions. Similarly, in connection with some transactions we obtain environmental indemnities and holdbacks that may not be honored by the indemnitors, may be less than the resulting liabilities or may otherwise fail to address the liabilities adequately. Therefore, we cannot provide any assurance that our insurance coverage or transactional indemnities will be sufficient or that our liability,

if any, will not have a material adverse effect on our financial condition, results of operations, cash flows, quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to security holders.

## ITEM 1A. RISK FACTORS

The following section sets forth material factors that may adversely affect our business and operations. The following factors, as well as the factors discussed in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations” and other information contained in this report, should be considered in evaluating us and our business.

### Risks Related to our Business and Operations

Global market, economic and geopolitical conditions may adversely affect our business, results of operations, liquidity and financial condition and those of our tenants. Our business may be adversely affected by global market, economic and geopolitical conditions, including general global economic and political uncertainty and dislocations in the credit markets. Concern about continued stability of the economy, political landscape and credit markets generally, and the strength of counterparties specifically, may lead lenders and institutional investors to reduce or, in some cases, cease to provide funding to borrowers. Volatility in the U.S. and international capital markets, political and geopolitical uncertainty, and concern over a return to recessionary conditions in global economies, and in the California economy in particular, may adversely affect our business, results of operations, liquidity and financial condition and the business, results of operations, liquidity and financial condition of our tenants. In addition, if these market conditions continue or worsen, they may limit our ability and the ability of our tenants to timely refinance maturing liabilities and access the capital markets to meet liquidity needs.

All of our properties are located in California and greater Seattle, Washington and we may therefore be susceptible to adverse economic conditions and regulations, as well as natural disasters, in those areas. Because all of our properties are concentrated in California and greater Seattle, we may be exposed to greater economic risks than if we owned a more geographically dispersed portfolio. Further, within California, our properties are concentrated in Los Angeles, Orange County, San Diego County and the San Francisco Bay Area, exposing us to risks associated with those specific areas. We are susceptible to adverse developments in the economic and regulatory environments of California and greater Seattle (such as periods of economic slowdown or recession, business layoffs or downsizing, industry slowdowns, relocations of businesses, increases in real estate and other taxes, costs of complying with governmental regulations or increased regulation and other factors), as well as adverse weather conditions and natural disasters that occur in those areas (such as earthquakes, wind, landslides, droughts, fires and other events). In addition, California is also regarded as more litigious and more highly regulated and taxed than many other states, which may reduce demand for office space in California.

Any adverse developments in the economy or real estate market in California and the surrounding region, or in greater Seattle or any decrease in demand for office space resulting from the California or greater Seattle regulatory or business environment could impact our ability to generate revenues sufficient to meet our operating expenses or other obligations, which would adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Our performance and the market value of our securities are subject to risks associated with our investments in real estate assets and with trends in the real estate industry. Our economic performance and the value of our real estate assets and, consequently the market value of the Company’s securities, are subject to the risk that our properties may not generate revenues sufficient to meet our operating expenses or other obligations. A deficiency of this nature would

adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Events and conditions applicable to owners and operators of real estate that are beyond our control and could impact our economic performance and the value of our real estate assets may include:

- local oversupply or reduction in demand for office, mixed-use or other commercial space, which may result in decreasing rental rates and greater concessions to tenants;
- inability to collect rent from tenants;
- vacancies or inability to rent space on favorable terms or at all;
- inability to finance property development and acquisitions on favorable terms or at all;
- increased operating costs, including insurance premiums, utilities and real estate taxes;
- costs of complying with changes in governmental regulations;
- the relative illiquidity of real estate investments;
- declines in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing;
- changing submarket demographics;
- changes in space utilization by our tenants due to technology, economic conditions and business culture;
- the development of harmful mold or other airborne toxins or contaminants that could damage our properties or expose us to third-party liabilities; and
- property damage resulting from seismic activity or other natural disasters.

We depend upon significant tenants, and the loss of a significant tenant could adversely affect our financial condition, results of operations, ability to borrow funds and cash flows. As of December 31, 2016, our 15 largest tenants represented approximately 37.3% of total annualized base rental revenues. See further discussion on the composition of our tenants by industry and our largest tenants under “Item 2. Properties —Significant Tenants.”

Our financial condition, results of operations, ability to borrow funds and cash flows would be adversely affected if any of our significant tenants fails to renew its lease(s), renew its lease(s) on terms less favorable to us, or becomes bankrupt or insolvent or otherwise unable to satisfy its lease obligations.

Downturn in tenants’ businesses may reduce our revenues and cash flows. For the year ended December 31, 2016, we derived approximately 98.9% of our revenues from rental income and tenant reimbursements. A tenant may experience a downturn in its business, which may weaken its financial condition and result in its failure to make timely rental payments or result in defaults under our leases. In the event of default by a tenant, we may experience delays in enforcing our rights as landlord and may incur substantial costs in protecting our investment.

The bankruptcy or insolvency of a major tenant also may adversely affect the income produced by our properties. If any tenant becomes a debtor in a case under federal bankruptcy law, we cannot evict the tenant solely because of the bankruptcy. In addition, the bankruptcy court might permit the tenant to reject and terminate its lease with us. Our claim against the tenant for unpaid and future rent could be subject to a statutory cap that might be substantially less than the remaining rent actually owed under the lease. Therefore, our claim for unpaid rent would likely not be paid in full. Any losses resulting from the bankruptcy of any of our existing tenants could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our

debt service obligations and to pay dividends and distributions to our security holders.

A large percentage of our tenants operate in a concentrated group of industries and downturns in these industries could adversely affect our financial condition, results of operations and cash flows. As of December 31, 2016, as a percentage of our annualized base rental revenue, 42% of our tenants operated in the technology industry, 16% in the life science and health care industries, 12% in the finance, insurance and real estate industries, 10% in the media industry,

14

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9% in the professional, business and other services industries and 11% in other industries. As we continue our development and potential acquisition activities in markets populated by knowledge and creative based tenants in the technology and media industries, our tenant mix could become more concentrated, further exposing us to risks associated with those industries. For a further discussion of the composition of our tenants by industry, see “Item 2. Properties —Significant Tenants.” An economic downturn in any of these industries, or in any industry in which a significant number of our tenants currently or may in the future operate, could negatively impact the financial condition of such tenants and cause them to fail to make timely rental payments or default on lease obligations, fail to renew their leases or renew their leases on terms less favorable to us, become bankrupt or insolvent, or otherwise become unable to satisfy their obligations to us. As a result, a downturn in an industry in which a significant number of our tenants operate could adversely affect our financial conditions, result of operations and cash flows.

We may be unable to renew leases or re-lease available space. Most of our income is derived from the rent earned from our tenants. We had office space representing approximately 4.0% of the total square footage of our stabilized office properties that was not occupied as of December 31, 2016. In addition, leases representing approximately 8.2% and 10.4% of the leased rentable square footage of our properties are scheduled to expire in 2017 and 2018, respectively. Above market rental rates on some of our properties may force us to renew or re-lease expiring leases at rates below current lease rates. We cannot provide any assurance that leases will be renewed, available space will be re-leased or that our rental rates will be equal to or above the current rental rates. If the average rental rates for our properties decrease, existing tenants do not renew their leases, or available space is not re-leased, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected.

We are subject to governmental regulations that may affect the development, redevelopment and use of our properties. Our properties are subject to regulation under federal laws, such as the Americans with Disabilities Act of 1990 (the “ADA”), pursuant to which all public accommodations must meet federal requirements related to access and use by disabled persons, and state and local laws addressing earthquake, fire and life safety requirements. Although we believe that our properties substantially comply with requirements under applicable governmental regulations, none of our properties have been audited or investigated for compliance by any regulatory agency. If we were not in compliance with material provisions of the ADA or other regulations affecting our properties, we might be required to take remedial action, which could include making modifications or renovations to our properties. Federal, state, or local governments may also enact future laws and regulations that could require us to make significant modifications or renovations to our properties. If we were to incur substantial costs to comply with the ADA or any other regulations, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected.

Our properties are subject to land use rules and regulations that govern our development, redevelopment and use of our properties, such as Title 24 of the California Code of Regulations (“Title 24”), which prescribes building energy efficiency standards for residential and nonresidential buildings in the State of California. If we were not in compliance with material provisions of Title 24 or other regulations affecting our properties, we might be required to take remedial action, which could include making modifications or renovations to our properties. Changes in the existing land use rules and regulations and approval process that restrict or delay our ability to develop, redevelop or use our properties (such as potential restrictions on the use and/or density of new developments, water use and other uses and activities) or that prescribe additional standards could have an adverse effect on our financial position, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We may not be able to meet our debt service obligations. As of December 31, 2016, we had approximately \$2.3 billion aggregate principal amount of indebtedness, of which \$7.3 million in principal payments will be paid during

the year ended December 31, 2017, including \$1.2 million that was repaid at par on January 31, 2017. Our total debt and preferred equity at December 31, 2016 represented 26.5% of our total market capitalization (which we define as the aggregate of our long-term debt, liquidation value of our preferred equity, and the market value of the Company's common stock and the Operating Partnership's common units of limited partnership interest, or common units). For calculation of our market capitalization and additional information on debt maturities, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the

Company —Capitalization” and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership —Liquidity Uses.”

The instruments and agreements governing some of our outstanding indebtedness (including borrowings under the Operating Partnership’s unsecured revolving credit facility, unsecured term loan facility and unsecured term loan) contain provisions that require us to repurchase for cash or repay that indebtedness under specified circumstances or upon the occurrence of specified events (including certain changes of control of the Company), and our future debt agreements and debt securities may contain similar provisions or may require that we offer to repurchase the applicable indebtedness for cash under specified circumstances or upon the occurrence of specified events. We may not have sufficient funds to pay our indebtedness when due (including upon any such required repurchase, repayment or offer to repurchase), and we may not be able to arrange for the financing necessary to make those payments on favorable terms or at all. In addition, our ability to make required payments on our indebtedness when due (including upon any such required repurchase, repayment or offer to repurchase) may be limited by the terms of other debt instruments or agreements. Our failure to pay amounts due in respect of any of our indebtedness when due may constitute an event of default under the instrument governing that indebtedness, which could permit the holders of that indebtedness to require the immediate repayment of that indebtedness in full and, in the case of secured indebtedness, could allow them to sell the collateral securing that indebtedness and use the proceeds to repay that indebtedness. Moreover, any acceleration of or default in respect of any of our indebtedness could, in turn, constitute an event of default under other debt instruments or agreements, thereby resulting in the acceleration and required repayment of that other indebtedness.

We cannot assure you that our business will generate sufficient cash flow from operations or that future sources of cash will be available to us in an amount sufficient to enable us to pay amounts due on our indebtedness or to fund our other liquidity needs, including cash distributions necessary to maintain the Company’s REIT qualification. Additionally, if we incur additional indebtedness in connection with future acquisitions or for any other purpose, our debt service obligations could increase.

We may need to refinance all or a portion of our indebtedness on or before maturity. Our ability to refinance our indebtedness or obtain additional financing will depend on, among other things:

- our financial condition, results of operations and market conditions at the time; and
- restrictions in the agreements governing our indebtedness.

As a result, we may not be able to refinance our indebtedness on commercially reasonable terms or at all. If we do not generate sufficient cash flow from operations, and additional borrowings or refinancings or proceeds of asset sales or other sources of cash are not available to us, we may not have sufficient cash to enable us to meet all of our obligations. Accordingly, if we cannot service our indebtedness, we may have to take actions such as seeking additional equity financing, delaying capital expenditures, or entering into strategic acquisitions and alliances. Any of these events or circumstances could have a material adverse effect on our financial condition, results of operations, cash flows, the trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders. In addition, foreclosures could create taxable income without accompanying cash proceeds, which could require us to borrow or sell assets to raise the funds necessary to meet the REIT distribution requirements discussed below, even if such actions are not on favorable terms.

The covenants in the agreements governing the Operating Partnership’s unsecured revolving credit facility, unsecured term loan facility and unsecured term loan may limit our ability to make distributions to the holders of our common stock. The Operating Partnership’s \$600.0 million unsecured revolving credit facility, \$150.0 million unsecured term loan facility and \$39.0 million unsecured term loan contain financial covenants that could limit the amount of



distributions payable by us on our common stock and preferred stock. We rely on cash distributions we receive from the Operating Partnership to pay distributions on our common stock and preferred stock and to satisfy our other cash needs, and the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan provide that the Operating Partnership may not, in any year, make partnership distributions to us or other holders of its partnership interests in an aggregate amount in excess of the greater of:

16

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95% of the Operating Partnership's consolidated funds from operations (as defined in the agreements governing the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan) for such year; and

an amount which results in distributions to us (excluding any preferred partnership distributions to the extent the same have been deducted from consolidated funds from operations (as so defined) for such year) in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.

In addition, the agreements governing the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan each provides that, if the Operating Partnership fails to pay any principal of or interest on any borrowings or other amounts payable under such agreement when due, the Operating Partnership may make only those partnership distributions that result in distributions to us in an amount sufficient to permit us to make distributions to our stockholders that we reasonably believe are necessary to maintain our status as a REIT for federal and state income tax purposes. Any limitation on our ability to make distributions to our stockholders, whether as a result of these provisions in the unsecured revolving credit facility, the unsecured term loan facility, unsecured term loan or otherwise, could have a material adverse effect on the market value of our common stock.

A downgrade in our credit ratings could materially adversely affect our business and financial condition. The credit ratings assigned to the Operating Partnership's debt securities and our preferred stock could change based upon, among other things, our results of operations and financial condition. These ratings are subject to ongoing evaluation by credit rating agencies, and we cannot assure you that any rating will not be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. Moreover, these credit ratings do not apply to our common stock and are not recommendations to buy, sell or hold our common stock or any other securities. If any of the credit rating agencies that have rated the Operating Partnership's debt securities or our preferred stock downgrades or lowers its credit rating, or if any credit rating agency indicates that it has placed any such rating on a so-called "watch list" for a possible downgrading or lowering or otherwise indicates that its outlook for that rating is negative, it could have a material adverse effect on our costs and availability of capital, which could in turn have a material adverse effect on our financial condition, results of operations, cash flows, the trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We face significant competition, which may decrease the occupancy and rental rates of our properties. We compete with several developers, owners and operators of office, undeveloped land and other commercial real estate, including mixed-use and residential real estate, many of which own properties similar to ours in the same submarkets in which our properties are located but which have lower occupancy rates than our properties. Therefore, our competitors have an incentive to decrease rental rates until their available space is leased. If our competitors offer space at rental rates below the rates currently charged by us for comparable space, we may be pressured to reduce our rental rates below those currently charged in order to retain tenants when our tenant leases expire. As a result, our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders may be adversely affected.

In order to maintain the quality of our properties and successfully compete against other properties, we must periodically spend money to maintain, repair and renovate our properties, which reduces our cash flows. If our properties are not as attractive to current and prospective tenants in terms of rent, services, condition or location as properties owned by our competitors, we could lose tenants or suffer lower rental rates. As a result, we may from time to time be required to make significant capital expenditures to maintain the competitiveness of our properties. There can be no assurances that any such expenditure would result in higher occupancy or higher rental rates, or deter existing tenants from relocating to properties owned by our competitors.

Potential casualty losses, such as earthquake losses, may adversely affect our financial condition, results of operations and cash flows. We carry comprehensive liability, fire, extended coverage, rental loss and terrorism insurance covering all of our properties. Management believes the policy specifications and insured limits are appropriate given the relative risk of loss, the cost of the coverage and industry practice. We do not carry insurance for generally uninsurable losses such as loss from riots or acts of God. In addition, all of our properties are located in earthquake-prone areas.

We carry earthquake insurance on our properties in an amount and with deductibles that management believes are commercially reasonable. However, the amount of our earthquake insurance coverage may not be sufficient to cover losses from earthquakes. We may also discontinue earthquake insurance on some or all of our properties in the future if the cost of premiums for earthquake insurance exceeds the value of the coverage discounted for the risk of loss. If we experience a loss that is uninsured or which exceeds policy limits, we could lose the capital invested in the damaged properties as well as the anticipated future cash flows from those properties. Further, if the damaged properties are subject to recourse indebtedness, we would continue to be liable for the indebtedness, even if the properties were irreparable.

We may not be able to rebuild our existing properties to their existing specifications if we experience a substantial or comprehensive loss of such properties. In the event that we experience a substantial or comprehensive loss of one of our properties, we may not be able to rebuild such property to its existing specifications. Further, reconstruction or improvement of such property could potentially require significant upgrades to meet zoning and building code requirements or be subject to environmental and other legal restrictions.

Climate change may adversely affect our business. To the extent that climate change does occur, we may experience extreme weather and changes in precipitation and temperature, all of which may result in physical damage or a decrease in demand for our properties located in the areas affected by these conditions. Should the impact of climate change be material in nature or occur for lengthy periods of time, our financial condition or results of operations would be adversely affected. In addition, changes in federal and state legislation and regulation on climate change could result in increased capital expenditures to improve the energy efficiency of our existing properties in order to comply with such regulations.

We are subject to environmental and health and safety laws and regulations, and any costs to comply with, or liabilities arising under, such laws and regulations could be material. As an owner, operator, manager, acquirer and developer of real properties, we are subject to environmental and health and safety laws and regulations. Certain of these laws and regulations impose joint and several liability, without regard to fault, for investigation and clean-up costs on current and former owners and operators of real property and persons who have disposed of or released hazardous substances into the environment. At some of our properties, there are asbestos-containing materials, or tenants routinely handle hazardous substances as part of their operations. In addition, historical operations, including the presence of underground storage tanks, have caused soil or groundwater contamination at or near some of our properties. Although we believe that the prior owners of the affected properties or other persons may have conducted remediation of known contamination at these properties, not all such contamination has been remediated and further clean-up at these properties may be required. As of December 31, 2016, we had accrued environmental remediation liabilities of approximately \$25.1 million recorded on our consolidated balance sheets in connection with certain development projects and recent development acquisitions. The accrued environmental remediation liabilities represent the costs we estimate we will incur when we commence development at various development acquisition sites. These estimates, which we developed with the assistance of a third party expert, consist primarily of the removal of contaminated soil and other related costs since we are required to dispose of any existing contaminated soil when we develop new office properties at these sites. It is possible that we could incur additional environmental remediation costs in connection with these recent development acquisitions. However, given we are in the early stages of development on certain of these projects, potential additional environmental costs are not reasonably estimable at this time. Unknown or unremediated contamination or the compliance with existing or new environmental or health and safety laws and regulations could require us to incur costs or liabilities that could be material. See “Item 1. Business —Environmental Regulations and Potential Liabilities.”

We may be unable to complete acquisitions and successfully operate acquired properties. We continually evaluate the market of available properties and may continue to acquire office properties and undeveloped land when strategic opportunities exist. Our ability to acquire properties on favorable terms and successfully operate them is subject to

various risks, including the following:

we may potentially be unable to acquire a desired property because of competition from other real estate investors with significant capital, including both publicly traded and private REITs, institutional investment funds and other real estate investors;

18

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• even if we are able to acquire a desired property, competition from other real estate investors may significantly increase the purchase price;

• even if we enter into agreements for the acquisition of a desired property, we may be unable to complete such acquisitions because they remain subject to customary conditions to closing, including the completion of due diligence investigations to management's satisfaction;

• we may be unable to finance acquisitions on favorable terms or at all;

• we may spend more than budgeted amounts in operating costs or to make necessary improvements or renovations to acquired properties;

• we may lease acquired properties at economic lease terms different than projected;

• we may acquire properties that are subject to liabilities for which we may have limited or no recourse; and

• we may be unable to complete an acquisition after making a nonrefundable deposit and incurring certain other acquisition-related costs.

If we cannot finance property acquisitions on favorable terms or operate acquired properties to meet financial expectations, our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders could be adversely affected.

There are significant risks associated with property acquisition, development and redevelopment. We may be unable to successfully complete and operate acquired, developed and redeveloped properties, and it is possible that:

- we may be unable to lease acquired, developed or redeveloped properties on lease terms projected at the time of acquisition, development or redevelopment or within budgeted timeframes;

• the operating expenses at acquired, developed or redeveloped properties may be greater than projected at the time of acquisition, development or redevelopment, resulting in our investment being less profitable than we expected;

• we may not commence or complete development or redevelopment properties on schedule or within budgeted amounts or at all;

• we may not be able to develop or redevelop the estimated square footage and other features of our development and redevelopment properties;

• we may suspend development or redevelopment projects after construction has begun due to changes in economic conditions or other factors, and this may result in the write-off of costs, payment of additional costs or increases in overall costs when the development or redevelopment project is restarted;

• we may expend funds on and devote management's time to acquisition, development or redevelopment properties that we may not complete and as a result we may lose deposits or fail to recover expenses already incurred;

• we may encounter delays or refusals in obtaining all necessary zoning, land use, and other required entitlements, and building, occupancy, and other required governmental permits and authorizations;

we may encounter delays, refusals, unforeseen cost increases and other impairments resulting from third-party litigation; and

• we may fail to obtain the financial results expected from properties we acquire, develop or redevelop.

19

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If one or more of these events were to occur in connection with our acquired properties, undeveloped land, or development or redevelopment properties under construction, we could be required to recognize an impairment loss. These events could also have an adverse impact on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

While we historically have acquired, developed and redeveloped office properties in California markets, over the past few years we have acquired properties in greater Seattle, where we currently have twelve properties and one future development project, and may in the future acquire, develop or redevelop properties for other uses and expand our business to other geographic regions where we expect the development or acquisition of property to result in favorable risk-adjusted returns on our investment. Presently, we do not possess the same level of familiarity with other outside markets, which could adversely affect our ability to acquire, develop or redevelop properties or to achieve expected performance.

We face risks associated with the development of mixed-use commercial properties. We are currently developing, and in the future may develop, properties either alone or through joint ventures that are known as “mixed-use” developments. This means that in addition to the development of office space, the project may also include space for residential, retail or other commercial purposes. Generally, we have less experience developing and managing non-office real estate. As a result, if a development project includes non-office space, we may develop that space ourselves or seek to partner with a third-party developer with more experience. If we do not partner with such a developer, or if we choose to develop the space ourselves, we would be exposed to specific risks associated with the development and ownership of non-office real estate. In addition, if we elect to participate in the development through a joint venture, we may be exposed to the risks associated with the failure of the other party to complete the development as expected, which could require that we identify another joint venture partner and/or complete the project ourselves (including providing any necessary financing). In the case of residential properties, these risks include competition for prospective tenants from other operators whose properties may be perceived to offer a better location or better amenities or whose rent may be perceived as a better value given the quality, location and amenities that the tenant seeks. With residential properties, we will also compete against apartments, condominiums and single-family homes that are for sale or rent. Because we have less experience with residential properties, we may retain third parties to manage these properties. If we decide to wholly own a non-office project and hire a third-party manager, we could be dependent on that party and its key personnel to provide services to us, and we may not find a suitable replacement if the management agreement is terminated, or if key personnel leave or otherwise become unavailable to us.

Joint venture investments could be adversely affected by our lack of sole decision-making authority, our reliance on co-venturers' financial condition, and disputes between us and our co-venturers and could expose us to potential liabilities and losses. In addition to the 100 First LLC and 303 Second LLC strategic ventures formed during 2016 and the Redwood City Partners, LLC venture formed during 2013, we may continue to co-invest in the future with third parties through partnerships, joint ventures or other entities, or through acquiring non-controlling interests in, or sharing responsibility for, managing the affairs of a property, partnership, joint venture or other entity, which may subject us to risks that may not be present with other methods of ownership, including the following:

we would not be able to exercise sole decision-making authority regarding the property, partnership, joint venture or other entity, which would allow for impasses on decisions that could restrict our ability to sell or transfer our interests in such entity or such entity's ability to transfer or sell its assets;

partners or co-venturers might become bankrupt or fail to fund their share of required capital contributions, which could delay construction or development of a property or increase our financial commitment to the partnership or joint



venture;

partners or co-venturers may pursue economic or other business interests, policies or objectives that are competitive or inconsistent with ours;

20

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if we become a limited partner or non-managing member in any partnership or limited liability company, and such entity takes or expects to take actions that could jeopardize our status as a REIT or require us to pay tax, we may be forced to dispose of our interest in such entity;

• disputes between us and partners or co-venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and/or directors from focusing their time and effort on our business; and

• we may, in certain circumstances, be liable for the actions of our third-party partners or co-venturers.

We own certain properties subject to ground leases and other restrictive agreements that limit our uses of the properties, restrict our ability to sell or otherwise transfer the properties and expose us to the loss of the properties if such agreements are breached by us, terminated or not renewed. As of December 31, 2016, we owned thirteen office buildings, located on various land parcels and regions, which we lease individually on a long-term basis. As of December 31, 2016, we had approximately 2.0 million aggregate rentable square feet, or 14.4% of our total stabilized portfolio, of rental space located on these leased parcels and we may in the future invest in additional properties that are subject to ground leases or other similar restrictive arrangements. Many of these ground leases and other restrictive agreements impose significant limitations on our uses of the subject property, restrict our ability to sell or otherwise transfer our interests in the property or restrict our leasing of the property. These restrictions may limit our ability to timely sell or exchange the properties, impair the properties' value or negatively impact our ability to find suitable tenants for the properties. In addition, if we default under the terms of any particular lease, we may lose the ownership rights to the property subject to the lease. Upon expiration of a lease, we may not be able to renegotiate a new lease on favorable terms, if at all. The loss of the ownership rights to these properties or an increase of rental expense could have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Real estate assets are illiquid, and we may not be able to sell our properties when we desire. Our investments in our properties are relatively illiquid, limiting our ability to sell our properties quickly in response to changes in economic or other conditions. In addition, the Code generally imposes a 100% prohibited transaction tax on the Company on profits derived from sales of properties held primarily for sale to customers in the ordinary course of business, which effectively limits our ability to sell properties other than on a selected basis. These restrictions on our ability to sell our properties could have an adverse effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We may invest in securities related to real estate, which could adversely affect our ability to pay dividends and distributions to our security holders. We may purchase securities issued by entities that own real estate and may, in the future, also invest in mortgages. In general, investments in mortgages are subject to several risks, including:

• borrowers may fail to make debt service payments or pay the principal when due;

• the value of the mortgaged property may be less than the principal amount of the mortgage note securing the property; and

• interest rates payable on the mortgages may be lower than our cost for the funds used to acquire these mortgages.

Owning these securities may not entitle us to control the ownership, operation and management of the underlying real estate. In addition, we may have no control over the distributions with respect to these securities, which could adversely affect our ability to pay dividends and distributions to our security holders.

We face risks associated with short-term liquid investments. From time to time, we have significant cash balances that we invest in a variety of short-term investments that are intended to preserve principal value and maintain a high degree of liquidity while providing current income. These investments may include (either directly or indirectly):

• direct obligations issued by the U.S. Treasury;

21

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- obligations issued or guaranteed by the U.S. government or its agencies;
- taxable municipal securities;
- obligations (including certificates of deposits) of banks and thrifts;
- commercial paper and other instruments consisting of short-term U.S. dollar denominated obligations issued by corporations and banks;
  - repurchase agreements collateralized by corporate and asset-backed obligations;
- both registered and unregistered money market funds; and
- other highly rated short-term securities.

Investments in these securities and funds are not insured against loss of principal. Under certain circumstances we may be required to redeem all or part of our investment, and our right to redeem some or all of our investment may be delayed or suspended. In addition, there is no guarantee that our investments in these securities or funds will be redeemable at par value. A decline in the value of our investment or a delay or suspension of our right to redeem may have a material adverse effect on our results of operations or financial condition.

Future terrorist activity or engagement in war by the United States may have an adverse effect on our financial condition and operating results. Terrorist attacks in the United States and other acts of terrorism or war, may result in declining economic activity, which could harm the demand for and the value of our properties. In addition, the public perception that certain locations are at greater risk for attack, such as major airports, ports and rail facilities, may decrease the demand for and the value of our properties near these sites. A decrease in demand could make it difficult for us to renew or re-lease our properties at these sites at lease rates equal to or above historical rates. Terrorist activities also could directly impact the value of our properties through damage, destruction, or loss, and the availability of insurance for these acts may be less, and cost more, which could adversely affect our financial condition. To the extent that our tenants are impacted by future attacks, their businesses similarly could be adversely affected, including their ability to continue to honor their existing leases.

Terrorist acts and engagement in war by the United States also may adversely affect the markets in which our securities trade and may cause further erosion of business and consumer confidence and spending, and may result in increased volatility in national and international financial markets and economies. Any one of these events may cause a decline in the demand for our office leased space, delay the time in which our new or renovated properties reach stabilized occupancy, increase our operating expenses, such as those attributable to increased physical security for our properties, and limit our access to capital or increase our cost of raising capital.

The enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank Act”) will subject us to substantial additional federal regulation. There are significant corporate governance and executive compensation-related requirements that have been, and will in the future be, imposed on publicly-traded companies under the Dodd-Frank Act. Several of these provisions require the SEC to adopt additional rules and regulations in these areas. For example, the Dodd-Frank Act requires publicly-traded companies to give stockholders a non-binding vote on executive compensation and so-called “golden parachute” payments, heightens certain independence standards for compensation advisers and authorizes the SEC to promulgate rules that would allow stockholders to nominate their own candidates for board seats using a registrant’s proxy materials. Our efforts to comply with these requirements have

resulted in, and are likely to continue to result in, an increase in expenses and a diversion of management's time from other business activities. In addition, if stockholders do not vote to approve our executive compensation practices and/or our equity plan amendments, these actions may interfere with our ability to attract and retain key personnel who are essential to our future success. Given the uncertainty associated with both the results of the existing Dodd-Frank Act requirements and the manner in which additional provisions of the Dodd-Frank Act will be implemented by various regulatory agencies and through regulations, the full extent of the impact of such requirements on our operations is unclear. Accordingly, the changes resulting from the Dodd-Frank Act may impact the profitability of business activities,

require changes to certain business practices, or otherwise adversely affect our financial condition, results of operations, cash flows, the quoted trading price of our securities and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Our property taxes could increase due to reassessment or property tax rate changes. We are required to pay some state and local taxes on our properties. In addition, the real property taxes on our properties may increase as our properties are reassessed by taxing authorities or as property tax rates change. For example, under a current California law commonly referred to as "Proposition 13," property tax reassessment generally occurs as a result of a "change in ownership" of a property, as specially defined for purposes of those rules. Because the property taxing authorities may not determine whether there has been a "change in ownership" or the actual reassessed value of a property for a period of time after a transaction has occurred, we may not know the impact of a potential reassessment for a considerable amount of time following a particular transaction. Therefore, the amount of property taxes we are required to pay could increase substantially from the property taxes we currently pay or have paid in the past, including on a retroactive basis. In addition, from time to time voters and lawmakers have announced initiatives to repeal or amend Proposition 13 to eliminate its application to commercial property and/or introduce split tax roll legislation. Such initiatives, if successful, would increase the assessed value and/or tax rates applicable to commercial property in California, including our properties. An increase in the assessed value of our properties or our property tax rates could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

Unfavorable resolution of litigation matters and disputes could have a material adverse effect on our financial condition. From time to time, we are involved in legal proceedings, lawsuits and other claims. We may also be named as defendants in lawsuits allegedly arising out of our actions or the actions of our operators and tenants in which such operators and tenants have agreed to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities arising in connection with their respective businesses. An unfavorable resolution of litigation could have an effect on our financial condition, results of operations, cash flow, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and our ability to pay dividends and distributions to our security holders. Regardless of its outcome, litigation may result in substantial costs and expenses and significantly divert the attention of our management. There can be no assurance that we will be able to prevail in, or achieve a favorable settlement of, litigation. In addition, litigation, government proceedings or environmental matters could lead to increased costs or interruption of our normal business operations.

Our business could be adversely impacted if there are deficiencies in our disclosure controls and procedures or internal control over financial reporting. The design and effectiveness of our disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations. While management will continue to review the effectiveness of our disclosure controls and procedures and internal control over financial reporting, there can be no guarantee that our internal control over financial reporting will be effective in accomplishing all control objectives all of the time. Deficiencies, including any material weakness, in our internal control over financial reporting that may occur in the future could result in misstatements of our results of operations, restatements of our financial statements, or otherwise adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We face risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology (IT) networks and related systems. We face risks associated with security breaches, whether through cyber attacks or cyber intrusions over the Internet, malware, computer viruses, attachments to e-mails, persons inside our organization or persons with access to systems inside our organization, and other significant disruptions of our IT networks and related systems. The risk of a security breach or disruption, particularly through cyber attack or cyber intrusion, including by computer hackers, foreign governments

and cyber terrorists, has generally increased as the number, intensity and sophistication of attempted attacks and intrusions from around the world have increased. Our IT networks and related systems are essential to the operation of our business and our ability to perform day-to-day operations (including managing our building systems), and, in some cases, may be critical to the operations of certain of our tenants. There can be no assurance that our efforts to maintain the security and integrity of these types of IT networks and related systems will be effective or that attempted security breaches or

disruptions would not be successful or damaging. A security breach or other significant disruption involving our IT networks and related systems could, among other things:

- result in unauthorized access to, destruction, loss, theft, misappropriation or release of proprietary, confidential, sensitive or otherwise valuable information of ours or others, including personally identifiable and account information that could be used to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes;
- result in unauthorized access to or changes to our financial accounting and reporting systems and related data;
- result in our inability to maintain building systems relied on by our tenants;
- require significant management attention and resources to remedy any damage that result;
- subject us to regulatory penalties or claims for breach of contract, damages, credits, penalties or terminations of leases or other agreements; or
- damage our reputation among our tenants and investors.

These events could have an adverse impact on our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

An increase in interest rates could increase our interest costs on variable rate debt and new debt and could adversely affect our ability to refinance existing debt, conduct development, redevelopment and acquisition activity and recycle capital. As of December 31, 2016 approximately 8.1% of our total outstanding debt was subject to variable interest rates and therefore subject to interest rate risk. In addition, we have an unsecured revolving credit facility bearing interest at a variable rate on all amounts drawn on the facility and we may incur additional variable rate debt in the future. If interest rates increase, so could our interest costs for any variable rate debt and for new debt. This increased cost could make the financing of any development, redevelopment and acquisition activity costlier. Rising interest rates could also limit our ability to refinance existing debt when it matures or cause us to pay higher interest rates upon refinancing and increase interest expense on refinanced indebtedness. In addition, an increase in interest rates could decrease the amount third parties are willing to pay for our assets, thereby limiting our ability to recycle capital and our portfolio promptly in response to changes in economic or other conditions.

We manage a portion of our exposure to interest rate risk by accessing debt with staggered maturities, and we may in the future mitigate this risk through the use of derivative instruments, including interest rate swap agreements or other interest rate hedging agreements, including swaps, caps and floors. While these agreements are intended to lessen the impact of rising interest rates on us, they also expose us to the risks that counter parties may fail to honor their obligations, that we could incur significant costs associated with the settlement of these agreements, that the amount of income we earn from hedging transactions may be limited by federal tax provisions governing REITs, that these agreements may cause us to pay higher interest rates on our debt obligations than would otherwise be the case and that underlying transactions could fail to qualify as highly-effective cash flow hedges under the accounting guidance. As a result, failure to hedge effectively against interest rate risk, if we choose to engage in such activities, could adversely affect our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

The trading price of our common stock may fluctuate significantly. The trading price of our common stock may fluctuate significantly. Between January 1, 2016 and February 13, 2017, the closing sale price of KRC's common stock on the New York Stock Exchange, or the NYSE, ranged from \$47.38 to \$76.88 per share. The trading price of our



common stock may fluctuate in response to many factors, including:

• actual or anticipated variations in our operating results, funds from operations, cash flows, liquidity or distributions;

- our ability to successfully execute on our development program;
- our ability to successfully complete acquisitions and operate acquired properties;
- earthquakes;
- changes in our earnings estimates or those of analysts;
- publication of research reports about us, the real estate industry generally or the office and residential sectors in which we operate;
- the failure to maintain our current credit ratings or comply with our debt covenants;
- increases in market interest rates that lead purchasers of our common stock to demand a higher dividend yield;
- changes in market valuations of similar companies;
- adverse market reaction to any debt or equity securities we may issue or additional debt we incur in the future;
- additions or departures of key management personnel;
- actions by institutional stockholders;
- speculation in the press or investment community;
- high levels of volatility in the credit markets;
- general market and economic conditions; and
- the realization of any of the other risk factors included in this report.

Many of the factors listed above are beyond our control. These factors may cause the trading price of our common stock to decline, regardless of our financial performance and condition and prospects. It is impossible to provide any assurance that the trading price of our common stock or the amount of dividends we pay on our common stock will not decline in the future, and it may be difficult for holders to resell shares of our common stock at prices they find attractive or at all.

Changes in accounting pronouncements could adversely affect our operating results, in addition to the reported financial performance of our tenants. Uncertainties posed by various initiatives of accounting standard-setting by the Financial Accounting Standards Board and the SEC, which establish and govern accounting standards for U.S. companies, may change the financial accounting and reporting standards or their interpretation and application of these standards that govern the preparation of our financial statements, including the adoption of the lease accounting standard.

Proposed and/or future changes in accounting standards could have a material impact on our reported financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in potentially material restatements of prior period financial statements. Similarly, these changes could have a material impact on our tenants' reported financial condition or results of operations or could impact our tenants' business decisions in leasing real estate.

We face risks associated with our tenants and contractual counterparties being designated “Prohibited Persons” by the Office of Foreign Assets Control. Pursuant to Executive Order 13224 and other laws, the Office of Foreign Assets Control of the United States Department of the Treasury (“OFAC”) maintains a list of persons designated as terrorists or who are otherwise blocked or banned (“Prohibited Persons”). OFAC regulations and other laws prohibit conducting business or engaging in transactions with Prohibited Persons (the “OFAC Requirements”). Certain of our loan and other agreements require us to comply with OFAC Requirements. Our leases and other agreements, in general, require

25

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the other party to comply with OFAC Requirements. If a tenant or other party with whom we contract is placed on the OFAC list, we may be required by the OFAC Requirements to terminate the lease or other agreement. Any such termination could result in a loss of revenue or a damage claim by the other party that the termination was wrongful.

The actual density of our undeveloped land holdings and/or any particular land parcel may not be consistent with our potential density estimates. As of December 31, 2016, we estimate that our seven potential development sites, representing approximately 54 gross acres of undeveloped land, provide more than 4.8 million square feet of potential density. We caution you not to place undue reliance on the potential density estimates for our undeveloped land holdings and/or any particular land parcel because they are based solely on our estimates, using data currently available to us, and our business plans as of December 31, 2016. The actual density of our undeveloped land holdings and/or any particular land parcel may differ substantially from our estimates based on numerous factors, including our inability to obtain necessary zoning, land use and other required entitlements, as well as building, occupancy and other required governmental permits and authorizations, and changes in the entitlement, permitting and authorization processes that restrict or delay our ability to develop, redevelop or use undeveloped land holdings at anticipated density levels. Moreover, we may strategically choose not to develop, redevelop or use our undeveloped land holdings to their maximum potential density or may be unable to do so as a result of factors beyond our control, including our ability to obtain capital on terms that are acceptable to us, or at all, to fund our development and redevelopment activities. We can provide no assurance that the actual density of our undeveloped land holdings and/or any particular land parcel will be consistent with our potential density estimates.

#### Risks Related to Our Organizational Structure

Loss of our key personnel could harm our operations and financial performance and adversely affect the quoted trading price of our securities. The leadership and performance of our executive and senior officers play a key role in the success of the Company. They are integral to the Company's success for many reasons, including that each has a strong national or regional reputation in our industry and investment community. In addition, they have significant relationships with investors, lenders, tenants and industry personnel, which benefit the Company.

Our growth depends on external sources of capital that are outside of our control and the inability to obtain capital on terms that are acceptable to us, or at all, could adversely affect our financial condition and results of operations. The Company is required under the Code to distribute at least 90% of its taxable income (subject to certain adjustments and excluding any net capital gain), and the Operating Partnership is required to make distributions to the Company to allow the Company to satisfy these REIT distribution requirements. Because of these distribution requirements, the Operating Partnership is required to make distributions to the Company, and we may not be able to fund future capital needs, including any necessary acquisition financing, from operating cash flow. Consequently, management relies on third-party sources of capital to fund our capital needs. We may not be able to obtain financing on favorable terms or at all. Any additional debt we incur will increase our leverage. Access to third-party sources of capital depends, in part, on general market conditions and the availability of credit, the market's perception of our growth potential, our current and expected future earnings, our cash flows and cash distributions and the quoted trading price of our securities. If we cannot obtain capital from third-party sources, our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders may be adversely affected.

Our common limited partners have limited approval rights, which may prevent us from completing a change of control transaction that may be in the best interests of all our security holders. The Company may not withdraw as the Operating Partnership's general partner or transfer its general partnership interest in the Operating Partnership without the approval of the holders of at least 60% of the units representing common limited partnership interests, including the common units held by the Company in its capacity as the Operating Partnership's general partner. In addition, the Company may not engage in a merger, consolidation or other combination or the sale of substantially all of its assets

or such similar transaction, without the approval of the holders of 60% of the common units, including the common units held by the Company in its capacity as the Operating Partnership's general partner. The right of our common limited partners to vote on these transactions could limit our ability to complete a change of control transaction that might otherwise be in the best interest of all our security holders.

In certain circumstances, our limited partners must approve our dissolution and the disposition of properties contributed by the limited partners. For as long as limited partners own at least 5% of all of the Operating Partnership's partnership interests, we must obtain the approval of limited partners holding a majority of the units representing common limited partnership interests before we may dissolve. As of December 31, 2016, limited partners owned approximately 2.5% of the Operating Partnership's partnership interests, of which 0.8% was owned by John Kilroy. In addition, we agreed to use commercially reasonable efforts to minimize the tax consequences to common limited partners resulting from the repayment, refinancing, replacement, or restructuring of debt, or any sale, exchange, or other disposition of any of our other assets. The exercise of one or more of these approval rights by the limited partners could delay or prevent us from completing a transaction that may be in the best interest of all our security holders.

The Chairman of our board of directors and our President and Chief Executive Officer has substantial influence over our affairs. John Kilroy is the Chairman of our board of directors and our President and Chief Executive Officer. John Kilroy beneficially owned, as of December 31, 2016, approximately 1.5% of the total outstanding shares of our common stock. The percentage of outstanding shares of common stock beneficially owned includes 108,545 shares of common stock, 482,450 restricted stock units ("RSUs") that were vested and held by John Kilroy at December 31, 2016, and assumes the exchange into shares of our common stock of the 783,192 common units of the Operating Partnership held by John Kilroy (which may be exchanged for an equal number of shares of our common stock).

Pursuant to the Company's charter, no stockholder may own, actually or constructively, more than 7.0% (by value or by number of shares, whichever is more restrictive) of our outstanding common stock without obtaining a waiver from the board of directors. The board of directors has waived the ownership limits with respect to John Kilroy, members of his family and some of their affiliated entities. These named individuals and entities may own either actually or constructively, in the aggregate, up to 19.6% of our common stock, excluding Operating Partnership units that are exchangeable into shares of our common stock. Consequently, John Kilroy has substantial influence over the Company, and because the Company is the manager of the Operating Partnership, over the Operating Partnership, and could exercise his influence in a manner that is not in the best interest of our stockholders, noteholders or unitholders. Also, John Kilroy may, in the future, have a substantial influence over the outcome of any matters submitted to our stockholders or unitholders for approval.

There are restrictions on the ownership of the Company's capital stock that limit the opportunities for a change of control at a premium to existing security holders. Provisions of the Maryland General Corporation Law, the Company's charter and bylaws and the Operating Partnership's partnership agreement may delay, deter, or prevent a change of control of the Company, or the removal of existing management. Any of these actions might prevent our security holders from receiving a premium for their shares of common stock or common units over the then-prevailing market price of the shares of our common stock.

In order for the Company to qualify as a REIT under the Code, its stock must be beneficially owned by 100 or more persons during at least 335 days of a taxable year of 12 months (other than the first year for which an election to be a REIT has been made) or during a proportionate part of a shorter taxable year. Also, not more than 50% of the value of the outstanding shares of the Company's stock may be owned, actually or constructively, by five or fewer individuals (as defined in the Code to include certain entities) during the last half of a taxable year (other than the first year for which an election to be a REIT has been made). The Company's charter contains restrictions on the ownership and transfer of its capital stock that are intended to assist the Company in complying with these requirements and continuing to qualify as a REIT. No single stockholder may own, either actually or constructively, absent a waiver from the board of directors, more than 7.0% (by value or by number of shares, whichever is more restrictive) of the Company's outstanding common stock. Similarly, absent a waiver from the board of directors, no single holder of the Company's 6.875% Series G Cumulative Redeemable Preferred stock (the "Series G Preferred Stock") may actually or constructively own more than 9.8% (by value or by number of shares, whichever is more restrictive) of the Company's

Series G Preferred Stock; and no single holder of the Company's 6.375% Series H Cumulative Redeemable Preferred stock (the "Series H Preferred Stock") may actually or constructively own more than 9.8% (by value or by number of shares, whichever is more restrictive) of the Company's Series H Preferred Stock.

The constructive ownership rules under the Code are complex and may cause stock owned actually or constructively by a group of related individuals and/or entities to be owned constructively by one individual or entity. As a result, the acquisition of less than the applicable ownership limit of a particular class of the Company's capital stock could,

nevertheless, cause that individual or entity, or another individual or entity, to constructively own stock in excess of, and thereby subject such stock to, the applicable ownership limit.

The board of directors may waive the ownership limits if it is satisfied that the excess ownership would not jeopardize the Company's REIT status and if it believes that the waiver would be in our best interest. The board of directors has waived the ownership limits with respect to John Kilroy, members of his family and some of their affiliated entities. These named individuals and entities may own either actually or constructively, in the aggregate, up to 19.6% of our outstanding common stock, excluding common units that are exchangeable into shares of common stock.

If anyone acquires shares in excess of any ownership limits without a waiver, the transfer to the transferee will be void with respect to the excess shares, the excess shares will be automatically transferred to a trust for the benefit of a qualified charitable organization, and the purported transferee or owner will have no rights with respect to those excess shares.

The Company's charter contains provisions that may delay, deter or prevent a change of control transaction. The following provisions of the Company's charter may delay or prevent a change of control over us, even if a change of control might be beneficial to our security holders, deter tender offers that may be beneficial to our security holders, or limit security holders' opportunity to receive a potential premium for their shares and/or units if an investor attempted to gain shares beyond the Company's ownership limits or otherwise to effect a change of control:

the Company's charter authorizes the board of directors to issue up to 30,000,000 shares of the Company's preferred stock, including convertible preferred stock, without stockholder approval. The board of directors may establish the preferences, rights and other terms, including the right to vote and the right to convert into common stock any shares issued. The issuance of preferred stock could delay or prevent a tender offer or a change of control even if a tender offer or a change of control was in our security holders' interest. As of December 31, 2016, 8,000,000 shares of the Company's preferred stock were issued and outstanding, consisting of 4,000,000 shares of the Company's Series G Preferred Stock and 4,000,000 shares of the Company's Series H Preferred Stock; and

the Company's charter states that any director, or the entire board of directors, may be removed from office at any time, but only for cause and then only by the affirmative vote of the holders of at least two thirds of the votes of the Company's capital stock entitled to be cast in the election of directors.

The board of directors may change investment and financing policies without stockholder or unitholder approval. Our board of directors determines our major policies, including policies and guidelines relating to our acquisition, development and redevelopment activities, leverage, financing, growth, operations, indebtedness, capitalization and distributions to our security holders. Our board of directors may amend or revise these and other policies and guidelines from time to time without stockholder or unitholder approval. Accordingly, our stockholders and unitholders will have limited control over changes in our policies and those changes could adversely impact our financial condition, results of operations, cash flows, the quoted trading price of our securities, and our ability to satisfy our debt service obligations and to pay dividends and distributions to our security holders.

We are not limited in our ability to incur debt. Our financing policies and objectives are determined by the board of directors. Our goal is to limit our dependence on leverage and maintain a conservative ratio of debt to total market capitalization. However, our organizational documents do not limit the amount or percentage of indebtedness, funded or otherwise, that we may incur. As of December 31, 2016, we had approximately \$2.3 billion aggregate principal amount of indebtedness outstanding, which represented 24.5% of our total market capitalization. Our total debt and the liquidation value of our preferred equity as a percentage of total market capitalization was approximately 26.5% as of December 31, 2016. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Company —Capitalization" for a calculation of our market



capitalization. These ratios may be increased or decreased without the consent of our unitholders or stockholders. Increases in the amount of debt outstanding would result in an increase in our debt service, which could adversely affect cash flow and our ability to pay dividends and distributions to our security holders. Higher leverage also increases the risk of default on our obligations and limits our ability to obtain additional financing in the future.

We may issue additional common units and shares of capital stock without unitholder or stockholder approval, as applicable, which may dilute unitholder or stockholder investment. The Company may issue shares of our common stock, preferred stock or other equity or debt securities without stockholder approval, including the issuance of shares to satisfy REIT dividend distribution requirements. Similarly, the Operating Partnership may offer its common or preferred units for contributions of cash or property without approval by our stockholders or the Operating Partnership's unitholders. Existing security holders have no preemptive rights to acquire any of these securities, and any issuance of equity securities under these circumstances may dilute a unitholder's or stockholder's investment.

The market price of our common stock may be adversely affected by future offerings of debt and equity securities by us or the Operating Partnership. In the future, we may increase our capital resources by offering our debt securities and preferred stock, the Operating Partnership's debt securities and equity securities and our or the Operating Partnership's other borrowings. Upon our liquidation, dissolution or winding-up, holders of such debt securities, our preferred stock and Operating Partnership's equity securities, and lenders with respect to other borrowings by us and the Operating Partnership, will be entitled to receive distributions of our available assets prior to the holders of our common stock and it is possible that, after making distributions on these other securities and borrowings, no assets would be available for distribution to holders of our common stock. In addition, the Operating Partnership's debt and equity securities and borrowings are structurally senior to our common stock, our debt securities and borrowings are senior in right of payment to our common stock, and our outstanding preferred stock has and any preferred stock we may issue in the future may have a preference over our common stock, and all payments (including dividends, principal and interest) and liquidating distributions on such securities and borrowings could limit our ability to pay dividends or make other distributions to the holders of our common stock. Because any decision to issue securities and make borrowings in the future will depend on market conditions and other factors, some of which may be beyond our control, we cannot predict or estimate the amount, timing or nature of our or the Operating Partnership's future offerings or borrowings. Such future offerings or borrowings may reduce the market price of our common stock.

Sales of a substantial number of shares of the Company's securities, or the perception that this could occur, could result in decreasing the quoted trading price per share of the Company's common stock and of the Operating Partnership's publicly-traded notes. Management cannot predict whether future issuances of shares of the Company's common stock, or the availability of shares for resale in the open market will result in decreasing the market price per share of the Company's common stock. As of December 31, 2016, 93,219,439 shares of the Company's common stock and 8,000,000 shares of the Company's preferred stock, consisting of 4,000,000 shares of Series G Preferred Stock and 4,000,000 shares of Series H Preferred Stock, were issued and outstanding.

As of December 31, 2016, the Company had reserved for future issuance the following shares of common stock: 2,381,543 shares issuable upon the exchange, at the Company's option, of the Operating Partnership's common units; 1.3 million shares remained available for grant under our 2006 Incentive Award Plan (see Note 15 "Shared-Based Compensation" to our consolidated financial statements included in this report); 1,395,189 shares issuable upon settlement of time-based RSUs; 659,051 shares contingently issuable upon settlement of RSUs subject to performance conditions; and 314,500 shares issuable upon exercise of outstanding options. The Company has a currently effective registration statement registering 8,320,000 shares of our common stock for possible issuance under our 2006 Incentive Award Plan. The Company has a currently effective registration statement registering 1,649,760 shares of our common stock for possible issuance to and resale by certain holders of the Operating Partnership's common units. That registration statement also registers 94,441 shares of common stock held by John Kilroy for possible resale. Consequently, if and when the shares are issued, they may be freely traded in the public markets. The Company has a currently effective registration statement registering a total of up to 9,236,100 shares of our common stock (subject to certain anti-dilution and other potential adjustments) issuable upon conversion of our Series G preferred stock and Series H preferred stock following a "Change of Control" (as defined in the terms of the Series G preferred stock and Series H preferred stock, respectively) of the Company, and, if and when issued, will generally be freely tradable in the public markets. Consequently, if and when the shares are issued or sold under these registration statements, they

will be freely tradable in the public markets.

## Risks Related to Taxes and the Company's Status as a REIT

Loss of the Company's REIT status would have significant adverse consequences to us and the value of the Company's common stock. The Company currently operates in a manner that is intended to allow it to qualify as a REIT for federal income tax purposes under the Code. If the Company were to lose its REIT status, the Company would face adverse tax consequences that would substantially reduce the funds available for distribution to its stockholders for each of the years involved because:

- the Company would not be allowed a deduction for dividends paid to its stockholders in computing the Company's taxable income and would be subject to federal income tax at regular corporate rates;

- the Company could be subject to the federal alternative minimum tax and possibly increased state and local taxes; and

- unless entitled to relief under statutory provisions, the Company could not elect to be taxed as a REIT for four taxable years following the year during which the Company was disqualified.

In addition, if the Company failed to qualify as a REIT, it would not be required to make distributions to its stockholders. As a result of all these factors, the Company's failure to qualify as a REIT also could impair our ability to expand our business and raise capital, and could adversely affect the value and quoted trading price of the Company's common stock.

Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial and administrative interpretations. The complexity of these provisions and of the applicable Treasury regulations that have been promulgated under the Code is greater in the case of a REIT that, like the Company, holds its assets through a partnership. The determination of various factual matters and circumstances not entirely within our control may affect the Company's ability to continue to qualify as a REIT. For example, to qualify as a REIT, at least 95% of the Company's gross income in any year must be derived from qualifying sources. Also, the Company must make distributions to its stockholders aggregating annually at least 90% of the Company's net taxable income (subject to certain adjustments and excluding any net capital gains). In addition, legislation, new regulations, administrative interpretations or court decisions may adversely affect the Company's security holders or the Company's ability to qualify as a REIT for federal income tax purposes or the desirability of an investment in a REIT relative to other investments. Although management believes that we are organized and operate in a manner to permit the Company to continue to qualify as a REIT, we cannot provide assurances that the Company has qualified or will continue to qualify as a REIT for tax purposes. We have not requested and do not plan to request a ruling from the Internal Revenue Service ("IRS") regarding the Company's qualification as a REIT.

To maintain the Company's REIT status, we may be forced to borrow funds during unfavorable market conditions. To qualify as a REIT, the Company generally must distribute to its stockholders at least 90% of the Company's net taxable income each year (subject to certain adjustments and excluding any net capital gains), and the Company will be subject to regular corporate income taxes to the extent that it distributes less than 100% of its net capital gains or distributes at least 90%, but less than 100%, of its net taxable income each year. In addition, the Company will be subject to a 4% nondeductible excise tax on the amount, if any, by which distributions it pays in any calendar year are less than the sum of 85% of its ordinary income, 95% of its net capital gains, and 100% of its undistributed income from prior years. To maintain the Company's REIT status and avoid the payment of federal income and excise taxes, the Operating Partnership may need to borrow funds and distribute or loan the proceeds to the Company so it can meet the REIT distribution requirements even if the then-prevailing market conditions are not favorable for these borrowings. These borrowing needs could result from differences in timing between the actual receipt of income and inclusion of income for federal income tax purposes, or the effect of nondeductible capital expenditures, the creation of reserves or required debt or amortization payments.

If a transaction intended to qualify as a Section 1031 Exchange is later determined to be taxable or if we are unable to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange, we may face adverse consequences, and if the laws applicable to such transactions are amended or repealed, we may not be able to dispose of properties on a tax deferred basis. When possible, we dispose of properties in transactions that are

30

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intended to qualify as Section 1031 Exchanges. It is possible that the qualification of a transaction as a Section 1031 Exchange could be successfully challenged and determined to be currently taxable or that we may be unable to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange. In such case, our taxable income and earnings and profits would increase. This could increase the dividend income to our stockholders by reducing any return of capital they received. In some circumstances, we may be required to pay additional dividends or, in lieu of that, corporate income tax, possibly including interest and penalties. As a result, we may be required to borrow funds in order to pay additional dividends or taxes and the payment of such taxes could cause us to have less cash available to distribute to our stockholders. In addition, if a Section 1031 Exchange were later to be determined to be taxable, we may be required to amend our tax returns for the applicable year in question, including any information reports we sent our stockholders. Moreover, it is possible that legislation could be enacted that could modify or repeal the laws with respect to Section 1031 Exchanges, which could make it more difficult or not possible for us to dispose of properties on a tax deferred basis.

Dividends payable by REITs, including us, generally do not qualify for the reduced tax rates available for some dividends. “Qualified dividends” payable to U.S. stockholders that are individuals, trusts and estates generally are subject to tax at preferential rates. Subject to limited exceptions, dividends payable by REITs are not eligible for these reduced rates and are taxable at ordinary income tax rates. The more favorable rates applicable to regular corporate qualified dividends could cause investors who are individuals, trusts and estates to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could adversely affect the value of the shares of REITs, including the shares of our capital stock.

The tax imposed on REITs engaging in “prohibited transactions” may limit our ability to engage in transactions which would be treated as sales for federal income tax purposes. A REIT’s net income from prohibited transactions is subject to a 100% penalty tax. In general, prohibited transactions are sales or other dispositions of property, other than foreclosure property, held primarily for sale to customers in the ordinary course of business. Although we do not intend to hold any properties that would be characterized as held for sale to customers in the ordinary course of our business, unless a sale or disposition qualifies under certain statutory safe harbors, such characterization is a factual determination and no guarantee can be given that the IRS would agree with our characterization of our properties or that we will always be able to make use of the available safe harbors.

Complying with REIT requirements may cause us to forego otherwise attractive opportunities or liquidate otherwise attractive investments. To qualify as a REIT for federal income tax purposes, we must continually satisfy tests concerning, among other things, the sources of our income, the nature and diversification of our assets, the amounts we distribute to our stockholders and the ownership of our capital stock. If we fail to comply with one or more of the asset tests at the end of any calendar quarter, we must correct the failure within 30 days after the end of the calendar quarter or qualify for certain statutory relief provisions to avoid losing our REIT qualification and suffering adverse tax consequences. In order to meet these tests, we may be required to forego investments we might otherwise make or to liquidate otherwise attractive investments. Thus, compliance with the REIT requirements may hinder our performance and reduce amounts available for distribution to our stockholders.

Legislative or regulatory action could adversely affect our stockholders or us. In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future, and any such changes may adversely impact our ability to qualify as a REIT, our tax treatment as a REIT, our ability to comply with contractual obligations or the tax treatment of our stockholders and limited partners. Also, the law relating to the tax treatment of other entities, or an investment in other entities, could change, making an investment in such other entities more attractive relative to an investment in a REIT.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

31

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## ITEM 2. PROPERTIES

## General

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2016:

	Number of Buildings	Rentable Square Feet	Number of Tenants	Percentage Occupied	Percentage Leased
Stabilized Office Properties	108	14,025,856	549	96.0 %	97.0 %
	Number of Buildings	Number of Units	Percentage Occupied	Percentage Leased	
Stabilized Residential Property	1	200	46.0 %	56.5 %	

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently under construction or committed for construction, “lease-up” properties, real estate assets held for sale and undeveloped land. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define “lease-up” properties as properties we recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities.

During the year ended December 31, 2016, we added three development projects to our stabilized portfolio consisting of two projects totaling 640,942 rentable square feet in San Francisco, California and a 73,000 rentable square foot project in Del Mar, California. These three properties were included in our stabilized office portfolio as of December 31, 2016. As of December 31, 2016, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties as of December 31, 2016.

	Number of Properties/Projects	Estimated Office Rentable Square Feet
Properties held for sale <sup>(1)</sup>	1	67,995
Development project in “lease-up” <sup>(2)</sup>	1	377,000
Development projects under construction <sup>(2)(3)</sup>	3	1,100,000

(1) See Note 4 “Dispositions and Real Estate Assets Held for Sale” to our consolidated financial statements included in this report for additional information.

Estimated rentable square feet upon completion. See “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Factors That May Influence Future Results of Operations —Completed, In-Process and Future Development Pipeline” for more information.

(3) Development projects under construction also include 96,000 square feet of retail space and 237 residential units in addition to the estimated office rentable square feet noted above.

Our stabilized portfolio also excludes our near-term and future development pipeline, which as of December 31, 2016, was comprised of seven potential development sites, representing approximately 54 gross acres of undeveloped land on which we believe we have the potential to develop over 4.8 million square feet of office space, depending upon economic conditions.



As of December 31, 2016, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of twelve office properties and one future development project located in the state of Washington. As of December 31, 2016, we owned 100% of all of our properties and developments, excluding four office properties located in San Francisco, California owned by three consolidated property partnerships, and one project held in a Variable Interest Entity (“VIE”) which we consolidated for financial reporting purposes (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report). The one project held in a VIE was to facilitate future transactions intended to qualify as like-kind exchanges pursuant to Section 1031 of the Code (“Section 1031 Exchanges”) to defer taxable gains on dispositions for federal and state income tax purposes. Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”) each owned one office property in San Francisco,

California through subsidiary REITs (see Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” and Note 12 “Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements” to our consolidated financial statements included in this report for additional information). The third property partnership, Redwood City Partners, LLC (“Redwood LLC”) owned two office properties in Redwood City, California.

We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership. All our properties are held in fee, except for the thirteen office buildings that are held subject to long-term ground leases for the land (see Note 18 “Commitments and Contingencies” to our consolidated financial statements included in this report for additional information regarding our ground lease obligations).

In general, the office properties are leased to tenants on a full service gross, modified gross or triple net basis. Under a full service gross lease, we are obligated to pay the tenant’s proportionate share of real estate taxes, insurance and operating expenses up to the amount incurred during the tenant’s first year of occupancy (“Base Year”) or a negotiated amount approximating the tenant’s pro-rata share of real estate taxes, insurance and operating expenses (“Expense Stop”). The tenant pays its pro-rata share of increases in expenses above the Base Year or Expense Stop. A modified gross lease is similar to a full service gross lease, except tenants are obligated to pay their proportionate share of certain operating expenses, usually electricity, directly to the service provider. In addition, some office properties, primarily in the greater Seattle region and certain properties in certain submarkets in San Francisco, are leased to tenants on a triple net basis, pursuant to which the tenants pay their proportionate share of real estate taxes, operating costs and utility costs.

We believe that all of our properties are well maintained and do not require significant capital improvements. As of December 31, 2016, we managed all of our office properties through internal property managers.

#### Office Properties

The following table sets forth certain information relating to each of the stabilized office properties owned as of December 31, 2016.

Property Location	No. of Buildings	Year Built/ Renovated	Rentable Square Feet	Percentage Occupied at 12/31/2016 (1)	Annualized Base Rent (in \$000’s) (2)	Annualized Rent Per Square Foot (2)
Los Angeles and Ventura Counties						
23925 Park Sorrento, Calabasas, California	(3) 1	2001	11,789	100.0 %	\$ 421	\$ 35.72
23975 Park Sorrento, Calabasas, California	(3) 1	2002	104,797	100.0 %	3,675	35.99
24025 Park Sorrento, Calabasas, California	(3) 1	2000	108,670	97.4 %	3,818	36.08
2829 Townsgate Road, Thousand Oaks, California	(3) 1	1990	84,098	100.0 %	2,351	27.95
2240 E. Imperial Highway, El Segundo, California	(4) 1	1983/ 2008	122,870	100.0 %	3,950	32.15
2250 E. Imperial Highway, El Segundo, California	(7) 1	1983	298,728	100.0 %	9,523	32.01
2260 E. Imperial Highway, El Segundo, California	(4) 1	1983/ 2012	298,728	100.0 %	10,510	35.18
	(3) 1	1972/ 2005	244,136	93.8 %	6,325	29.10

909 Sepulveda Blvd., El Segundo, California								
999 Sepulveda Blvd., El Segundo, California	(3)	1	1962/ 2003	128,588	95.4	%	3,133	26.58
6115 W. Sunset Blvd., Los Angeles, California	(5)	1	1938/ 2015	26,105	98.4	%	1,566	60.97
6121 W. Sunset Blvd., Los Angeles, California	(5)	1	1938/ 2015	91,173	100.0	%	4,133	45.33
6255 Sunset Blvd, Los Angeles, California	(8)	1	1971/ 1999	323,922	99.6	%	12,466	39.99
3750 Kilroy Airport Way, Long Beach, California	(3)	1	1989	10,457	86.1	%	109	19.95

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Property Location	No. of Buildings	Year Built/ Renovated	Rentable Square Feet	Percentage Occupied at 12/31/2016		Annualized Base Rent	Annualized Rent
				(1)	(2)	(in \$000's)	Per Square Foot (2)
3760 Kilroy Airport Way, Long Beach, California	(3) 1	1989	165,278	100.0	%	5,142	31.11
3780 Kilroy Airport Way, Long Beach, California	(3) 1	1989	219,745	82.0	%	5,068	28.79
3800 Kilroy Airport Way, Long Beach, California	(3) 1	2000	192,476	85.8	%	5,234	31.70
3840 Kilroy Airport Way, Long Beach, California	(3) 1	1999	136,026	100.0	%	4,915	36.13
3880 Kilroy Airport Way, Long Beach, California	(9) 1	1987/ 2013	96,035	100.0	%	2,839	29.56
3900 Kilroy Airport Way, Long Beach, California	(3) 1	1987	129,893	96.1	%	2,996	24.05
8560 West Sunset Blvd, West Hollywood, California	(3) 1	1963/ 2007	71,875	83.9	%	4,222	70.01
8570 West Sunset Blvd, West Hollywood, California	(3) 1	2002/ 2007	43,603	78.8	%	1,835	53.42
8580 West Sunset Blvd, West Hollywood, California	(5) 1	2002/ 2007	7,126	100.0	%	—	—
8590 West Sunset Blvd, West Hollywood, California	(10) 1	2002/ 2007	56,095	97.3	%	1,901	34.83
12100 W. Olympic Blvd., Los Angeles, California	(3) 1	2003	152,048	100.0	%	7,204	47.38
12200 W. Olympic Blvd., Los Angeles, California	(3) 1	2000	150,832	94.6	%	4,290	39.67
12233 W. Olympic Blvd., Los Angeles, California	(11) 1	1980/ 2011	151,029	88.2	%	3,757	50.51
12312 W. Olympic Blvd., Los Angeles, California	(6) 1	1950/ 1997	76,644	100.0	%	4,096	53.44
1633 26th Street, Santa Monica, California	(4) 1	1972/ 1997	44,915	100.0	%	1,270	28.28
2100/2110 Colorado Avenue, Santa Monica, California	(3) 3	1992/ 2009	102,864	100.0	%	4,357	42.36
3130 Wilshire Blvd., Santa Monica, California	(3) 1	1969/ 1998	88,340	68.7	%	2,146	35.34
501 Santa Monica Blvd., Santa Monica, California	(3) 1	1974	73,212	77.2	%	2,802	59.57
Subtotal/Weighted Average – Los Angeles and Ventura Counties	33		3,812,097	95.0	%	\$ 126,054	\$ 36.24
Orange County							
2211 Michelson, Irvine, California	(3) 1	2007	271,556	97.8	%	\$ 9,982	\$ 38.07
Subtotal/Weighted Average – Orange County	1		271,556	97.8	%	\$ 9,982	\$ 38.07
San Diego County							
12225 El Camino Real,	(4) 1	1998	58,401	100.0	%	\$ 1,965	\$ 33.64

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Del Mar, California 12235 El Camino Real, Del Mar, California	(4) 1	1998	53,751	100.0	%	2,470	45.96
12340 El Camino Real, Del Mar, California	(12) 1	2002	87,774	100.0	%	3,501	43.62
12390 El Camino Real, Del Mar, California	(4) 1	2000	72,332	100.0	%	3,069	42.44
12770 El Camino Real, Del Mar, California	(13) 1	2016	73,032	—	%	—	—
12348 High Bluff Drive, Del Mar, California	(3) 1	1999	38,806	100.0	%	916	31.37
12400 High Bluff Drive, Del Mar, California	(4) 1	2004	209,220	100.0	%	10,671	51.00
3579 Valley Centre Drive, Del Mar, California	(4) 1	1999	52,418	100.0	%	2,040	38.91
3611 Valley Centre Drive, Del Mar, California	(4) 1	2000	130,047	100.0	%	5,451	41.92

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Property Location	No. of Buildings	Year Built/ Renovated	Rentable Square Feet	Percentage Occupied at 12/31/2016 (1)		Annualized Base Rent (in \$000's) (2)	Annualized Rent Per Square Foot (2)
3661 Valley Centre Drive, Del Mar, California	(14) 1	2001	128,330	92.5	%	3,561	36.12
3721 Valley Centre Drive, Del Mar, California	(15) 1	2003	115,193	100.0	%	5,309	46.09
3811 Valley Centre Drive, Del Mar, California	(6) 1	2000	112,067	100.0	%	5,199	46.39
12780 El Camino Real, Del Mar, California	(6) 1	2013	140,591	100.0	%	6,366	45.28
12790 El Camino Real, Del Mar, California	(4) 1	2013	78,836	100.0	%	3,275	41.55
13280 Evening Creek Drive South, I-15 Corridor, California	(3) 1	2008	41,196	100.0	%	1,078	26.17
13290 Evening Creek Drive South, I-15 Corridor, California	(4) 1	2008	61,180	100.0	%	1,453	23.75
13480 Evening Creek Drive North, I-15 Corridor, California	(4) 1	2008	149,817	100.0	%	7,779	51.92
13500 Evening Creek Drive North, I-15 Corridor, California	(4) 1	2004	147,533	100.0	%	6,286	42.61
13520 Evening Creek Drive North, I-15 Corridor, California	(16) 1	2004	141,128	96.4	%	4,914	36.93
2355 Northside Drive, Mission Valley, California	(3) 1	1990	53,610	67.0	%	941	27.36
2365 Northside Drive, Mission Valley, California	(3) 1	1990	96,437	83.0	%	2,552	31.88
2375 Northside Drive, Mission Valley, California	(17) 1	1990	51,516	89.4	%	1,380	29.98
2385 Northside Drive, Mission Valley, California	(3) 1	2008	89,023	95.7	%	2,682	31.49
2305 Historic Decatur Road, Point Loma, California	(18) 1	2009	103,900	100.0	%	3,694	35.55
10390 Pacific Center Court, Sorrento Mesa, California	(6) 1	2002	68,400	100.0	%	2,449	35.81
10394 Pacific Center Court, Sorrento Mesa, California	(5) 1	1995	59,327	100.0	%	1,424	24.00
10398 Pacific Center Court, Sorrento Mesa, California	(6) 1	1995	43,645	100.0	%	698	15.99
10421 Pacific Center Court, Sorrento Mesa, California	(6) 1	1995/ 2002	75,899	100.0	%	1,186	15.62
10445 Pacific Center Court, Sorrento Mesa, California	(6) 1	1995	48,709	100.0	%	936	19.22
10455 Pacific Center Court, Sorrento Mesa, California	(5) 1	1995	88,577	45.8	%	1,020	25.13
4690 Executive Drive, UTC, California	(3) 1	1999	47,846	89.3	%	1,334	31.21
Subtotal/Weighted Average –	31		2,718,541	93.2	%	\$ 95,599	\$ 38.35

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San Diego County							
San Francisco							
4100 Bohannon Drive, Menlo Park, California	(5)	1	1985	47,379	100.0	% \$ 1,719	\$ 36.27
4200 Bohannon Drive, Menlo Park, California	(5)	1	1987	45,451	100.0	% 1,834	40.34
4300 Bohannon Drive, Menlo Park, California	(5)	1	1988	63,079	100.0	% 2,920	46.30
4400 Bohannon Drive, Menlo Park, California	(5)	1	1988	48,146	100.0	% 1,593	35.27
4500 Bohannon Drive, Menlo Park, California	(5)	1	1990	63,078	100.0	% 2,041	32.35
4600 Bohannon Drive, Menlo Park, California	(19)	1	1990	48,147	100.0	% 2,681	55.69
4700 Bohannon Drive, Menlo Park, California	(5)	1	1989	63,078	100.0	% 2,275	36.07
1290-1300 Terra Bella Avenue, Mountain View, California	(5)	1	1961	114,175	100.0	% 3,841	33.64

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Property Location	No. of Buildings	Year Built/ Renovated	Rentable Square Feet	Percentage Occupied at 12/31/2016 (1)		Annualized Base Rent (in \$000's) (2)	Annualized Rent Per Square Foot (2)
331 Fairchild Drive, Mountain View, California	(6) 1	2013	87,147	100.0	%	4,186	48.03
680 E. Middlefield Road, Mountain View, California	(6) 1	2014	170,090	100.0	%	7,729	45.44
690 E. Middlefield Road, Mountain View, California	(6) 1	2014	170,823	100.0	%	7,763	45.44
1701 Page Mill Road, Palo Alto, California	(5) 1	2015	128,688	100.0	%	8,461	65.75
3150 Porter Drive, Palo Alto, California	(6) 1	1998	36,897	100.0	%	2,051	55.59
900 Jefferson Avenue, Redwood City, California	(5) 1	2015	228,505	100.0	%	13,670	59.82
900 Middlefield Road, Redwood City, California	(5) 1	2015	118,764	97.3	%	6,835	59.38
303 Second Street, San Francisco, California	(20) 1	1988	740,047	95.2	%	36,952	52.67
100 First Street, San Francisco, California	(21) 1	1988	467,095	91.3	%	21,648	53.21
250 Brannan Street, San Francisco, California	(4) 1	1907/ 2001	95,008	100.0	%	5,413	56.98
201 Third Street, San Francisco, California	(22) 1	1983	346,538	90.4	%	17,202	55.81
301 Brannan Street, San Francisco, California	(4) 1	1909/ 1989	74,430	100.0	%	4,092	54.98
360 Third Street, San Francisco, California	(23) 1	2013	429,796	100.0	%	21,594	50.35
333 Brannan Street, San Francisco, California	(4) 1	2016	185,602	98.1	%	14,827	81.44
350 Mission Street, San Francisco, California	(5) 1	2016	455,340	98.0	%	23,450	52.78
1310 Chesapeake Terrace, Sunnyvale, California	(5) 1	1989	76,244	100.0	%	2,369	31.08
1315 Chesapeake Terrace, Sunnyvale, California	(5) 1	1989	55,635	100.0	%	1,424	25.60
1320-1324 Chesapeake Terrace, Sunnyvale, California	(5) 1	1989	79,720	100.0	%	2,421	30.36
1325-1327 Chesapeake Terrace, Sunnyvale, California	(5) 1	1989	55,383	100.0	%	1,234	22.29
505 N. Mathilda Avenue, Sunnyvale, California	(5) 1	2014	212,322	100.0	%	9,449	44.50
555 N. Mathilda Avenue, Sunnyvale, California	(5) 1	2014	212,322	100.0	%	9,449	44.50
605 N. Mathilda Avenue, Sunnyvale, California	(5) 1	2014	162,785	100.0	%	7,245	44.50
599 N. Mathilda Avenue,	(5) 1	2000	75,810	100.0	%	2,203	29.04



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Sunnyvale, California							
Subtotal/Weighted Average – San Francisco	31		5,157,524	97.6	%	\$ 250,571	\$ 50.13
Greater Seattle							
601 108th Avenue NE, Bellevue, Washington	(24) 1	2000	488,470	99.6	%	\$ 17,222	\$ 35.77
10900 NE 4th Street, Bellevue, Washington	(3) 1	1983	416,755	95.4	%	14,375	36.29
10210 NE Points Drive, Kirkland, Washington	(5) 1	1988	84,641	100.0	%	2,146	25.36
10220 NE Points Drive, Kirkland, Washington	(5) 1	1987	49,851	100.0	%	1,291	26.14
10230 NE Points Drive, Kirkland, Washington	(5) 1	1990	98,982	100.0	%	2,783	28.54
3933 Lake Washington Blvd NE, Kirkland, Washington	(5) 1	1993	46,450	81.7	%	1,043	27.48
837 N. 34th Street, Lake Union, Washington	(5) 1	2008	111,580	76.2	%	2,748	32.34

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Property Location	No. of Buildings	Year Built/ Renovated	Rentable Square Feet	Percentage Occupied at 12/31/2016 (1)		Annualized Base Rent (in \$000's) (2)	Annualized Rent Per Square Foot (2)
701 N. 34th Street, Lake Union, Washington	(5) 1	1998	138,994	98.7	%	4,654	33.92
801 N. 34th Street, Lake Union, Washington	(6) 1	1998	169,412	100.0	%	4,423	26.11
320 Westlake Terry Avenue North, Lake Union, Washington	(5) 1	2007	184,643	100.0	%	6,331	34.29
321 Terry Avenue North, Lake Union, Washington	(5) 1	2013	135,755	100.0	%	4,465	32.89
401 Terry Avenue North, Lake Union, Washington	(6) 1	2003	140,605	100.0	%	6,207	44.15
Subtotal/Weighted Average – Greater Seattle	12		2,066,138	97.2	%	\$ 67,688	\$ 33.85
<b>TOTAL/WEIGHTED AVERAGE</b>	<b>108</b>		<b>14,025,856</b>	<b>96.0</b>	<b>%</b>	<b>\$ 549,894</b>	<b>\$ 41.56</b>

(1) Based on all leases at the respective properties in effect as of December 31, 2016. Includes month-to-month leases as of December 31, 2016.

Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded (2) tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue. Excludes month-to-month leases and vacant space as of December 31, 2016.

(3) For these properties, the leases are written on a full service gross basis.

(4) For these properties, the leases are written on a modified gross basis.

(5) For these properties, the leases are written on a triple net basis.

(6) For these properties, the leases are written on a modified net basis.

(7) For this property, leases of approximately 246,000 rentable square feet are written on a modified gross basis and approximately 53,000 rentable square feet are written on a full service gross basis.

(8) For this property, leases of approximately 306,000 rentable square feet are written on a full service gross basis and approximately 16,000 rentable square feet are written on a triple net basis.

(9) For this property, leases of approximately 46,000 rentable square feet are written on a modified net basis and approximately 50,000 rentable square feet are written on a full service gross basis.

(10) For this property, leases of approximately 49,000 rentable square feet are written on a full service gross basis and approximately 5,000 rentable square feet are written on a triple net basis.

For this property, leases of approximately 15,000 rentable square feet are written on a full service gross basis, (11) approximately 93,000 rentable square feet are written on a modified gross basis and approximately 25,000 rentable square feet are written on a gross basis.

(12) For this property, leases of approximately 78,000 rentable square feet are written on a modified gross basis and approximately 10,000 rentable square feet are written on a full service gross basis.

(13) These properties are vacant.

(14) For this property, leases of approximately 33,000 rentable square feet are written on a full service gross basis, and approximately 85,000 rentable square feet are written on a modified gross basis.

(15) For this property, leases of approximately 23,000 rentable square feet are written on a full service gross basis and approximately 92,000 rentable square feet are written on a modified gross basis.

(16) For this property, leases of approximately 19,000 rentable square feet are written on a full service gross basis and approximately 117,000 rentable square feet are written on a modified gross basis.

- (17) For this property, leases of approximately 29,000 rentable square feet are written on a gross basis and approximately 17,000 rentable square feet are written on a full service gross basis.
- (18) For this property, leases of approximately 82,000 rentable square feet are written on a full service gross basis and approximately 22,000 rentable square feet are written on a gross basis.
- (19) For this property, leases of approximately 20,000 rentable square feet are written on a gross basis and approximately 29,000 rentable square feet are written on a triple net basis.
- (20) For this property, leases of approximately 458,000 rentable square feet are written on a full service gross basis, approximately 24,000 rentable square feet are written on a triple net basis, approximately 38,000 rentable square feet are written on a gross basis and approximately 185,000 rentable square feet are written on a modified gross basis.
- (21) For this property, leases of approximately 84,000 rentable square feet are written on a gross basis, approximately 334,000 rentable square feet are written on a full service gross basis and approximately 8,000 rentable square feet is written on a triple net basis.
- (22) For this property, leases of approximately 322,000 rentable square feet are written on a full service gross basis, approximately 12,000 rentable square feet are written on a triple net basis, and approximately 8,000 rentable square feet are written on a modified net basis.
- (23) For this property, leases of approximately 390,000 rentable square feet are written on a modified gross basis, approximately 37,000 rentable square feet are written on a full service gross basis, and approximately 3,000 rentable square feet are written on a triple net basis.
- (24) For this property, leases of approximately 480,000 rentable square feet are written on a triple net basis and approximately 6,000 rentable square feet are written on a modified gross basis.

## Completed Development Projects and Development Projects in Lease-Up

During the year ended December 31, 2016, we added the following development projects to our stabilized portfolio of operating properties:

Stabilized Office Projects	Construction Period		Stabilization Date	Rentable Square Feet	Office % Committed <sup>(1)</sup>	
	Start Date	Completion Date				
350 Mission Street, San Francisco, California	4Q 2012	3Q 2015	2Q 2016	455,340	100.0	%
333 Brannan Street, San Francisco, California	4Q 2013	3Q 2015	2Q 2016	185,602	100.0	%
The Heights at Del Mar Del Mar, California	4Q 2014	4Q 2015	4Q 2016	73,000	65.0	%
TOTAL:				713,942	96.0	%

Committed space refers to executed leases or letters of intent. Commitments not supported by executed leases are (1) not binding obligations and there can be no assurance that they will result in executed leases on the terms contemplated or at all.

Stabilized Residential Project	Construction Period		Number of Units	Percentage Leased	
	Start Date	Completion Date			
Columbia Square Residential	3Q 2013	2Q 2016	200	56.5	%

As of December 31, 2016, the following property was in “lease-up”:

Lease-up Projects	Construction Period		Estimated Stabilization Date	Rentable Square Feet	Office % Committed <sup>(1)</sup>	
	Start Date	Completion Date				
Columbia Square Phase 2 - Office Hollywood, California	3Q 2013	1Q 2016	1Q 2017	377,000	86.0	%

Committed space refers to executed leases or letters of intent. Commitments not supported by executed leases are (1) not binding obligations and there can be no assurance that they will result in executed leases on the terms contemplated or at all.

## In-Process, Near-Term and Future Development Pipeline

The following table sets forth certain information relating to our in-process development pipeline as of December 31, 2016.

In-Process Development Projects	Estimated Construction Period		Estimated Stabilization Date	Estimated Rentable Square Feet	Office % Leased
	Start Date	Completion Date			
<b>UNDER CONSTRUCTION:</b>					
<b>Office</b>					
The Exchange on 16th <sup>(1)</sup>	2Q 2015	3Q 2017	3Q 2018	700,000	—%
100 Hooper <sup>(2)</sup>	4Q 2016	1Q 2018	1Q 2019	400,000	66%
<b>SUBTOTAL:</b>				<b>1,100,000</b>	<b>20%</b>
<b>Mixed-Use</b>					
One Paseo - Phase I (Retail and Residential) <sup>(3)</sup>	4Q 2016	2Q 2018	2Q 2019	96,000 Retail 237 Units	N/A

(1) Represents timing, estimated rentable square feet and total estimated investment for multi-tenant office project.

The project is comprised of approximately 314,000 square feet of office and 86,000 square feet of production, distribution and repair (“PDR”) space. The Company entered into a long term lease with Adobe Systems Inc. for 207,000 square feet of office space which was approximately 66% of the office component at December 31, 2016,

(2) As of the date of this filing the office component of the project was 100% pre-leased to Adobe Systems Inc. The Company intends to develop an adjacent 50,000 square foot building located at 150 Hooper with a total estimated investment of approximately \$21.0 million.

In July 2016, the Company received final entitlement approval for this project. Development for this project will occur in phases. Phase I includes site work and related infrastructure for the entire project, as well as 237 residential units and approximately 96,000 square feet of retail space.

The following table sets forth certain information relating to our near-term and future development pipeline as of December 31, 2016.

Location	Location	Approx. Developable Square Feet <sup>(1)</sup>
<b>NEAR-TERM DEVELOPMENT PIPELINE:</b>		
333 Dexter <sup>(2)</sup>	South Lake Union	700,000
Academy Project	Hollywood	545,000
One Paseo - Phases II and III <sup>(3)</sup>	Del Mar	640,000
<b>TOTAL:</b>		<b>1,885,000</b>

**FUTURE DEVELOPMENT PIPELINE:**

Flower Mart	San Francisco	TBD
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9455 Towne Centre Drive	San Diego	150,000
Pacific Corporate Center – Lot 8	Sorrento Mesa	170,000
Santa Fe Summit – Phases II and III	56 Corridor	600,000

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Approximate developable square feet could change materially from estimated data provided due to one of more of (1) the following: any significant changes in the economy, market conditions, our markets, tenant requirements and demands, construction costs, new office supply, regulatory and entitlement processes or project design.

(2) Consists of four adjacent parcels in the South Lake Union submarket of Seattle.

In July 2016, the Company received final entitlement approval for this project. Development for this project will (3) occur in phases. Phases II and III, comprised of office and residential, will commence subject to market conditions and economic factors.

## Significant Tenants

The following table sets forth information about our 15 largest tenants based upon annualized base rental revenues, as defined below, as of December 31, 2016.

Tenant Name	Annualized Base Rental Revenue <sup>(1)(2)</sup> (in thousands)	Percentage of Total Annualized Base Rental Revenue <sup>(1)</sup>	Lease Expiration Date
LinkedIn Corporation	\$ 28,344	5.1%	Various <sup>(4)</sup>
salesforce.com, inc <sup>(3)</sup>	24,183	4.4%	Various <sup>(5)</sup>
DIRECTV, LLC	22,467	4.1%	September 2027
Box, Inc.	22,441	4.1%	Various <sup>(6)</sup>
Synopsys, Inc.	15,492	2.8%	August 2030
Bridgepoint Education, Inc.	15,066	2.7%	Various <sup>(7)</sup>
Dropbox, Inc.	14,827	2.7%	August 2027
Delta Dental of California	10,313	1.9%	May 2018
AMN Healthcare, Inc.	9,001	1.6%	July 2027
Concur Technologies	8,852	1.6%	December 2025
Biotech/Healthcare Industry Tenant	8,461	1.5%	September 2029
Riot Games, Inc.	6,817	1.2%	Various <sup>(8)</sup>
Zenefits Insurance Service	6,756	1.2%	Various <sup>(9)</sup>
Adobe Systems, Inc.	6,596	1.2%	Various <sup>(10)</sup>
Group Health Cooperative	6,372	1.2%	September 2017
Total	\$ 205,988	37.3%	

Annualized base rental revenue includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded (1) tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases, and expense reimbursement revenue. Excludes month-to-month leases and vacant space as of December 31, 2016.

(2) Includes 100% of the annualized base rental revenues of consolidated property partnerships.

(3) The Company has entered into leases with various affiliates of the tenant.

(4) The LinkedIn Corporation leases, which contribute \$2.2 million and \$26.1 million, expire in July 2019 and September 2026, respectively.

(5) The salesforce.com, inc leases, which contribute \$0.4 million, \$0.4 million, and \$23.4 million, expire in August 2017, August 2018 and September 2032, respectively.

(6) The Box, Inc. leases, which contribute \$2.1 million and \$20.4 million, expire in August 2021 and June 2028, respectively.

(7) The Bridgepoint Education Inc. leases, which contribute \$1.0 million, \$6.3 million and \$7.8 million, expire in February 2017, July 2018 and September 2018, respectively.

(8) The Riot Games, Inc. leases, which contribute \$0.1 million, \$1.6 million, and \$5.1 million, expire in September 2020, November 2020, and November 2024, respectively.

(9) The Zenefits Insurance Service leases, which contribute \$0.7 million and \$6.1 million, expire in January 2017 and March 2023, respectively.

(10) The Adobe Systems, Inc. leases, which contribute \$4.4 million and \$2.2 million, expire in July 2020 and May 2021, respectively.





The following pie chart sets forth the composition of our tenant base by industry and as a percentage of our annualized base rental revenue based on the North American Industry Classification System as of December 31, 2016.

## Lease Expirations

The following table sets forth a summary of our office lease expirations for each of the next ten years beginning with 2017, assuming that none of the tenants exercise renewal options or termination rights. See further discussion of our lease expirations under “Item 1A. Risk Factors”.

## Lease Expirations

Year of Lease Expiration	# of Expiring Leases	Total Square Feet	% of Total Leased Square Feet	Annualized Base Rent (000's) <sup>(1) (2)</sup>	% of Total Annualized Base Rent <sup>(1)</sup>	Annualized Rent per Square Foot <sup>(1)</sup>
2017	107	1,077,323	8.2 %	\$ 40,929	7.4 %	\$ 37.99
2018	82	1,392,576	10.4 %	55,896	10.2 %	40.14
2019	103	1,680,867	12.7 %	60,869	11.1 %	36.21
2020	104	2,041,185	15.5 %	78,506	14.3 %	38.46
2021	85	1,103,693	8.4 %	46,873	8.5 %	42.47
2022	43	594,164	4.5 %	25,055	4.5 %	42.17
2023	30	713,976	5.4 %	33,851	6.1 %	47.41
2024	25	711,568	5.4 %	28,854	5.2 %	40.55
2025	8	101,642	0.8 %	4,688	0.9 %	46.12
2026	19	1,309,958	9.9 %	50,320	9.2 %	38.41
2027 and beyond	22	2,477,604	18.8 %	124,053	22.6 %	50.07
Total <sup>(3)</sup>	628	13,204,556	100.0 %	\$ 549,894	100.0 %	\$ 41.64

Annualized base rent includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing leases and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Amounts represent percentage of total portfolio annualized contractual base rental revenue.

(1) Includes 100% of consolidated property partnerships.

(2) For leases that have been renewed early with existing tenants, the expiration date and annualized base rent information presented takes into consideration the renewed lease terms. Excludes leases not commenced as of December 31, 2016, space leased under month-to-month leases, storage leases, vacant space and future lease renewal options not executed as of December 31, 2016.

## Secured Debt

As of December 31, 2016, the Operating Partnership had five outstanding mortgage notes payable which were secured by certain of our properties. Our secured debt represents an aggregate indebtedness of approximately \$469.8 million.

See additional information regarding our secured debt in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources—Liquidity Sources,” Notes 8 and 9 to our consolidated financial statements and Schedule III—Real Estate and Accumulated Depreciation included with this report. Management believes that, as of December 31, 2016, the value of the properties securing the applicable secured obligations in each case exceeded the principal amount of the outstanding obligation.

## ITEM 3. LEGAL PROCEEDINGS

We and our properties are subject to routine litigation incidental to our business. These matters are generally covered by insurance. As of December 31, 2016, we are not a defendant in, and our properties are not subject to, any legal proceedings that we believe, if determined adversely to us, would have a material adverse effect upon our financial condition, results of operations, or cash flows.

ITEM 4. MINE SAFETY DISCLOSURES

None.

42

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## PART II

## ITEM 5. MARKET FOR KILROY REALTY CORPORATION'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is traded on the New York Stock Exchange ("NYSE") under the symbol "KRC." As of the date this report was filed, there were approximately 93 registered holders of the Company's common stock. The following table illustrates high, low, and closing prices by quarter, as well as dividends declared, during 2016 and 2015 as reported on the NYSE.

2016	High	Low	Close	Per Share Common
				Stock Dividends Declared
First quarter	\$62.94	\$47.38	\$61.87	\$ 0.3500
Second quarter	66.29	59.89	66.29	0.3750
Third quarter	73.73	66.06	69.35	0.3750
Fourth quarter <sup>(1)</sup>	76.88	66.73	73.22	2.2750
2015	High	Low	Close	Per Share Common
				Stock Dividends Declared
First quarter	\$78.86	\$70.48	\$76.17	\$ 0.3500
Second quarter	77.92	67.15	67.15	0.3500
Third quarter	73.45	63.41	65.16	0.3500
Fourth quarter	69.92	62.83	63.28	0.3500

(1)Includes a special cash dividend of \$1.90 per share of common stock that was paid on January 13, 2017.

The Company pays distributions to common stockholders quarterly each January, April, July and October, at the discretion of the board of directors. Distribution amounts depend on our FFO, financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as the board of directors deems relevant.

The table below reflects our purchases of equity securities during the three month period leading up to December 31, 2016.

Period	Total Number of Shares (or Units) Purchased	Average Price Paid per Share (or Units)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) that May Yet be Purchased Under the Plans or Programs
October 1 - October 31, 2016	—	\$ —	—	—
November 1 - November 30, 2016	—	\$ —	—	—
December 1 - December 31, 2016	(19,264 ) <sup>(1)</sup>	\$ 75.54	—	—
Total	(19,264 )	\$ 75.54	—	—

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(1) Includes shares of common stock remitted to the Company to satisfy tax withholding obligations in connection with the distribution of, or the vesting and distribution of, restricted stock units or restricted stock in shares of common stock. The value of such shares of common stock remitted to the Company was based on the closing price of the Company's common stock on the applicable withholding date.

## MARKET FOR KILROY REALTY, L.P.'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

There is no established public trading market for the Operating Partnership's common units. As of the date this report was filed, there were 22 holders of record of common units (including through the Company's general partnership interest).

The following table reports the distributions per common unit declared during the years ended December 31, 2016 and 2015.

	Per Unit Common Unit Distribution Declared
2016	
First quarter	\$ 0.3500
Second quarter	0.3750
Third quarter	0.3750
Fourth quarter <sup>(1)</sup>	2.2750
	Per Unit Common Unit Distribution Declared
2015	
First quarter	\$ 0.3500
Second quarter	0.3500
Third quarter	0.3500
Fourth quarter	0.3500

(1)Includes a special cash distribution of \$1.90 per common unit that was paid on January 13, 2017.

During 2016 and 2015, the Operating Partnership redeemed 250,933 and 39,425 common units, respectively, for the same number of shares of the Company's common stock.

On March 11, 2016, the Operating Partnership issued 867,701 common units to an unrelated third party in connection with the Operating Partnership's acquisition of the 610-620 Brannan St. project, a development opportunity in the SOMA submarket of San Francisco, California. Each common unit was valued at \$55.36, which was based on a trailing ten-day average of the closing quoted price per share of the Company's common stock, par value \$.01 per share, as reported on the New York Stock Exchange, as calculated in accordance with the Partnership Agreement. Subject to certain limitations, the common units are redeemable for cash or, at the Company's option, exchangeable for shares of the Company's common stock beginning 12 months after the initial issuance of the common units. This issuance of the common units described above was exempt from registration under the Securities Act of 1933, as amended (the "Securities Act"), in reliance on Section 4(a)(2) of the Securities Act, as transactions by an issuer not involving a public offering.

## PERFORMANCE GRAPH

The following line graph compares the change in cumulative stockholder return on shares of the Company's common stock to the cumulative total return of the NAREIT All Equity REIT Index, the Standard & Poor's 500 Stock Index, and the SNL REIT Office Index for the five-year period ended December 31, 2016. We include an additional index, the SNL REIT Office Index, to the performance graph since management believes it provides additional information to investors about our performance relative to a more specific peer group. The SNL REIT Office Index is a published and widely recognized index that comprises 27 office equity REITs, including us. The graph assumes the investment of \$100 in us and each of the indices on December 31, 2011 and, as required by the SEC, the reinvestment of all distributions. The return shown on the graph is not necessarily indicative of future performance.

## ITEM 6. SELECTED FINANCIAL DATA – KILROY REALTY CORPORATION

The following tables set forth selected consolidated financial and operating data on an historical basis for the Company. The following data should be read in conjunction with our financial statements and notes thereto and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in this report.

The consolidated balance sheet data as of December 31, 2016 and 2015 and the consolidated statement of operations data for the years ended December 31, 2016, 2015 and 2014 have been derived from the historical consolidated financial statements of Kilroy Realty Corporation audited by an independent registered public accounting firm. The consolidated balance sheet data as of December 31, 2014, 2013 and 2012 and the consolidated statement of operations data for the years ended December 31, 2013 and 2012 have been derived from the historical consolidated financial statements of Kilroy Realty Corporation and adjusted to present the income from operating properties that were sold through the year ended December 31, 2014, as income from discontinued operations, and adjusted for the impact of subsequent accounting changes requiring retrospective application, if any. Effective January 1, 2015, the Company adopted Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2014-08 (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information). On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which requires deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

## Kilroy Realty Corporation Consolidated

(in thousands, except share, per share, square footage and occupancy data)

	Year Ended December 31,				
	2016	2015	2014	2013	2012
Statements of Operations Data:					
Total revenues from continuing operations	\$642,572	\$581,275	\$521,725	\$457,111	\$373,318
Income (loss) from continuing operations	303,798	238,604	59,313	14,935	(5,475 )
Income from discontinued operations <sup>(1)</sup>	—	—	124,495	29,630	282,576
Net income available to common stockholders	280,538	220,831	166,969	30,630	249,826
Per-Share Data:					
Weighted average shares of common stock outstanding – basic	92,342,483	89,854,096	83,090,235	77,343,853	69,639,623
Weighted average shares of common stock outstanding – diluted	93,023,034	90,395,775	84,967,720	77,343,853	69,639,623
Income (loss) from continuing operations available to common stockholders per share of common stock – basic	\$3.00	\$2.44	\$0.52	\$0.00	\$(0.40 )
Income (loss) from continuing operations available to common stockholders per share of common stock – diluted	\$2.97	\$2.42	\$0.51	\$0.00	\$(0.40 )
Net income available to common stockholders per share – basic	\$3.00	\$2.44	\$1.99	\$0.37	\$3.56
Net income available to common stockholders per share – diluted	\$2.97	\$2.42	\$1.95	\$0.37	\$3.56
Dividends declared per share <sup>(2)</sup>	\$3.375	\$1.400	\$1.400	\$1.400	\$1.400

(1)



The Company adopted FASB ASU No. 2014-08 effective January 1, 2015 (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information). As a result, results of operations for properties classified as held for sale and/or disposed of subsequent to January 1, 2015 are presented in continuing operations. Prior to January 1, 2015, properties classified as held for sale and/or disposed of are presented in discontinued operations.

(2) The year ended December 31, 2016 includes a special dividend of \$1.90 per share of common stock that was paid on January 13, 2017.

	December 31,				
	2016	2015	2014	2013	2012
<b>Balance Sheet Data:</b>					
Total real estate held for investment, before accumulated depreciation and amortization	\$7,060,754	\$6,328,146	\$6,057,932	\$5,264,947	\$4,757,394
Total assets <sup>(1)</sup>	6,706,633	5,926,430	5,621,262	5,099,417	4,603,488
Total debt <sup>(1)</sup>	2,320,123	2,225,469	2,456,939	2,193,327	2,028,339
Total preferred stock	192,411	192,411	192,411	192,411	192,411
Total noncontrolling interests <sup>(2)</sup>	216,322	63,620	57,726	54,848	46,303
Total equity <sup>(2)</sup>	3,759,317	3,234,586	2,723,936	2,516,160	2,235,933
<b>Other Data:</b>					
Funds From Operations <sup>(3) (4)</sup>	\$333,742	\$316,612	\$250,744	\$218,621	\$165,455
<b>Cash flows provided by (used in):</b>					
Operating activities	\$345,054	\$272,008	\$245,253	\$240,576	\$180,724
Investing activities	(635,435 )	(262,752 )	(501,436 )	(506,520 )	(706,506 )
Financing activities	427,291	23,471	244,587	284,621	537,705
<b>Office Property Data: <sup>(5)</sup></b>					
Rentable square footage	14,025,856	13,032,406	14,096,617	12,736,099	13,249,780
Occupancy	96.0	% 94.8	% 94.4	% 93.4	% 92.8
<b>Residential Property Data: <sup>(5)</sup></b>					
Number of units	200	N/A	N/A	N/A	N/A
Occupancy	46.0	% N/A	N/A	N/A	N/A

On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which require deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

Includes the noncontrolling interests of the common units of the Operating Partnership and consolidated property partnerships (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).

We calculate FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. We also add back net income attributable to noncontrolling common units of the Operating Partnership because we report FFO attributable to common stockholders and common unitholders.

We believe that FFO is a useful supplemental measure of our operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, our FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with

market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, we believe that FFO along with the required GAAP presentations provides a more complete measurement of our performance relative to our competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of our operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which are significant economic costs and could materially impact our results from operations.

Adjustments to arrive at FFO were as follows: net income attributable to noncontrolling common units of the Operating Partnership, net income attributable to noncontrolling interests in consolidated property partnerships, depreciation and amortization of real estate assets, gains on sales of depreciable real estate and FFO attributable to noncontrolling interests in consolidated property partnerships. For additional information, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations —Non-GAAP Supplemental Financial Measure: Funds From Operations” including a reconciliation of the Company’s GAAP net income available for common stockholders to FFO for the periods presented.

FFO includes amortization of deferred revenue related to tenant-funded tenant improvements of \$13.2 million, (4) \$13.3 million, \$11.0 million, \$10.7 million and \$9.1 million for the years ended December 31, 2016, 2015, 2014, 2013 and 2012, respectively.

(5) Occupancy percentages and total square feet reported are based on the Company’s stabilized office portfolio and one residential tower that was completed in 2016 for the periods presented.

## SELECTED FINANCIAL DATA – KILROY REALTY, L.P.

The following tables set forth selected consolidated financial and operating data on an historical basis for the Operating Partnership. The following data should be read in conjunction with our financial statements and notes thereto and “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in this report.

The consolidated balance sheet data as of December 31, 2016 and 2015 and the consolidated statement of operations data for the years ended December 31, 2016, 2015 and 2014 have been derived from the historical consolidated financial statements of Kilroy Realty, L.P. audited by an independent registered public accounting firm. The consolidated balance sheet data as of December 31, 2014, 2013 and 2012 and the consolidated statement of operations data for the years ended December 31, 2013 and 2012 have been derived from the historical consolidated financial statements of Kilroy Realty, L.P. and adjusted to present the income from operating properties that were sold through the year ended December 31, 2014, as income from discontinued operations, and adjusted for the impact of subsequent accounting changes requiring retrospective application, if any. Effective January 1, 2015 the Company adopted FASB ASU 2014-08 (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information). On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which requires deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

## Kilroy Realty, L.P. Consolidated

(in thousands, except unit, per unit, square footage and occupancy data)

	Year Ended December 31,				
	2016	2015	2014	2013	2012
<b>Statements of Operations Data:</b>					
Total revenues from continuing operations	\$642,572	\$581,275	\$521,725	\$457,111	\$373,318
Income (loss) from continuing operations	303,798	238,604	59,313	14,935	(5,475 )
Income from discontinued operations <sup>(1)</sup>	—	—	124,495	29,630	282,576
Net income available to common unitholders	286,813	224,887	170,298	31,091	255,375
<b>Per Unit Data:</b>					
Weighted average common units outstanding – basic	94,771,688	91,645,578	84,894,498	79,166,260	71,403,258
Weighted average common units outstanding – diluted	95,452,239	92,187,257	86,771,983	79,166,260	71,403,258
Income (loss) from continuing operations available to common unitholders per common unit – basic	\$2.99	\$2.44	\$0.52	\$0.00	\$(0.40 )
Income (loss) from continuing operations available to common unitholders per common unit – diluted	\$2.96	\$2.42	\$0.51	\$0.00	\$(0.40 )
Net income available to common unitholders per unit – basic	\$2.99	\$2.44	\$1.99	\$0.37	\$3.56
Net income available to common unitholders per unit – diluted	\$2.96	\$2.42	\$1.94	\$0.37	\$3.56
Distributions declared per common unit <sup>(2)</sup>	\$3.375	\$1.400	\$1.400	\$1.400	\$1.400

The Company adopted FASB ASU No. 2014-08 effective January 1, 2015 (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information). As a result, results of operations for properties classified as held for sale and/or disposed of subsequent to January 1, 2015 are presented in continuing operations. Prior to January 1, 2015, properties classified as held for sale and/or disposed of are presented in discontinued operations.

(2) The year ended December 31, 2016 includes a special distribution of \$1.90 per common unit that was paid on January 13, 2017.

	December 31,				
	2016	2015	2014	2013	2012
Balance Sheet Data:					
Total real estate held for investment, before accumulated depreciation and amortization	\$7,060,754	\$6,328,146	\$6,057,932	\$5,264,947	\$4,757,394
Total assets <sup>(1)</sup>	6,706,633	5,926,430	5,621,262	5,099,417	4,603,488
Total debt <sup>(1)</sup>	2,320,123	2,225,469	2,456,939	2,193,327	2,028,339
Total preferred capital	192,411	192,411	192,411	192,411	192,411
Total noncontrolling interests <sup>(2)</sup>	135,138	10,566	9,625	8,388	3,279
Total capital <sup>(2)</sup>	3,759,317	3,234,586	2,723,936	2,516,160	2,235,933
Other Data:					
Cash flows provided by (used in):					
Operating activities	345,054	272,008	245,253	240,576	180,724
Investing activities	(635,435 )	(262,752 )	(501,436 )	(506,520 )	(706,506 )
Financing activities	427,291	23,471	244,587	284,621	537,705
Office Property Data: <sup>(3)</sup>					
Rentable square footage	14,025,856	13,032,406	14,096,617	12,736,099	13,249,780
Occupancy	96.0	% 94.8	% 94.4	% 93.4	% 92.8
Residential Property Data: <sup>(3)</sup>					
Number of units	200	N/A	N/A	N/A	N/A
Occupancy	46.0	% N/A	N/A	N/A	N/A

On January 1, 2016, the Company adopted FASB ASU No. 2015-03 and 2015-15 which require deferred financing costs, except costs paid for the unsecured line of credit, to be reclassified as a reduction to the debt liability balance instead of being reported as an asset as historically presented. As a result, total assets and total debt have been adjusted from prior amounts reported to reflect this change for all periods presented.

<sup>(1)</sup> Includes the noncontrolling interests in consolidated property partnerships and subsidiaries (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).

<sup>(2)</sup> Occupancy percentages and total square feet reported are based on the Company’s stabilized office portfolio and one residential tower that was completed in 2016 for the periods presented.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion relates to our consolidated financial statements and should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. The results of operations discussion are combined for the Company and the Operating Partnership because there are no material differences in the results of operations between the two reporting entities.

Forward-Looking Statements

Statements contained in this "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" that are not historical facts may be forward-looking statements, including statements or information concerning our plans, objectives, capital resources, portfolio performance, results of operations, projected future occupancy and rental rates, lease expirations, debt maturities, potential investments, strategies such as capital recycling, development and redevelopment activity, projected construction costs, projected construction commencement and completion dates, projected square footage of office space that could be constructed on undeveloped land that we own, projected rentable square footage of or number of units in properties under construction or in the development pipeline, anticipated proceeds from capital recycling activity or other dispositions and anticipated dates of those activities or dispositions, projected increases in the value of properties, dispositions, future executive incentive compensation, pending, potential or proposed acquisitions, plans to grow our Net Operating Income and FFO, anticipated market conditions and demographics and other forward-looking financial data, as well as the discussion in "—Factors That May Influence Future Results of Operations", "—Liquidity and Capital Resource of the Company", and "—Liquidity and Capital Resources of the Operating Partnership." Forward-looking statements can be identified by the use of words such as "believes," "expects," "projects," "may," "will," "should," "seeks," "approximately," "in," "plans," "pro forma," "estimates" or "anticipates" and the negative of these words and phrases and similar expressions that do not relate to historical matters. Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in the forward-looking statements, including, among others:

- global market and general economic conditions and their effect on our liquidity and financial conditions and those of our tenants;
- adverse economic or real estate conditions generally, and specifically, in the States of California and Washington;
- risks associated with our investment in real estate assets, which are illiquid, and with trends in the real estate industry;
- defaults on or non-renewal of leases by tenants;
- any significant downturn in tenants' businesses;
- our ability to re-lease property at or above current market rates;
- costs to comply with government regulations, including environmental remediation;
- the availability of cash for distribution and debt service and exposure to risk of default under debt obligations;

increases in interest rates and our ability to manage interest rate exposure;

50

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- the availability of financing on attractive terms or at all, which may adversely impact our future interest expense and our ability to pursue development, redevelopment and acquisition opportunities and refinance existing debt;
- a decline in real estate asset valuations, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing, and which may result in write-offs or impairment charges;
- significant competition, which may decrease the occupancy and rental rates of properties;
- potential losses that may not be covered by insurance;
- the ability to successfully complete acquisitions and dispositions on announced terms;
- the ability to successfully operate acquired, developed and redeveloped properties;
- the ability to successfully complete development and redevelopment projects on schedule and within budgeted amounts;
- delays or refusals in obtaining all necessary zoning, land use and other required entitlements, governmental permits and authorizations for our development and redevelopment properties;
- increases in anticipated capital expenditures, tenant improvement and/or leasing costs;
- defaults on leases for land on which some of our properties are located;
- adverse changes to, or implementations of, applicable laws, regulations or legislation;
- risks associated with joint venture investments, including our lack of sole decision-making authority, our reliance on co-venturers' financial condition and disputes between us and our co-venturers;
- environmental uncertainties and risks related to natural disasters; and
- our ability to maintain our status as a REIT.

The factors included in this report are not exhaustive and additional factors could adversely affect our business and financial performance. For a discussion of additional risk factors, see the factors included in this report under the caption "Item 1A. Risk Factors," and in our other filings with the SEC. All forward-looking statements are based on currently available information and speak only as of the date of this report. We assume no obligation to update any forward-looking statement that becomes untrue because of subsequent events, new information or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.

## Company Overview

We are a self-administered REIT active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. We own our interests in all of our real estate assets through the Operating Partnership and the Finance Partnership and generally conduct substantially all of our operations through the Operating Partnership. We owned a 97.5% and 98.1% general partnership interest in the Operating Partnership as of December 31, 2016 and 2015, respectively. All of our properties are held in fee except for the thirteen office

buildings that are held subject to long-term ground leases for the land (see Note 18 “Commitments and Contingencies” to our consolidated financial statements included in this report for additional information regarding our ground lease obligations).

## 2016 Operating and Development Highlights

2016 was an exceptional year with strong results across all areas of our business. We believe our strong leasing performance, continued execution of our development program with focus and discipline, maintenance of our strong balance sheet and availability to capital, and success with our capital recycling program, continues to position us well for sustained long-term growth.

**Leasing.** During 2016, we executed new and renewal leases totaling 1.3 million square feet within our stabilized portfolio with an increase in GAAP rents of 30.2% and cash rents of 13.4%, and 99,000 square feet of leases within our “lease-up” portfolio. Our efforts over the past few years have increased the occupancy in our stabilized office portfolio to 96.0% as of December 31, 2016, up from 94.8% as of December 31, 2015.

**Development.** During 2016, we continued to execute on our development program, delivering projects and commencing construction on new development projects. In 2016, we stabilized three development projects, 350 Mission Street and 333 Brannan Street in San Francisco, California, and The Heights at Del Mar in San Diego, California, totaling 713,942 square feet of office space that was 96% committed to preeminent technology tenants, including salesforce.com, inc. and Dropbox, Inc. We define committed space as space that is subject to an executed lease or letter of intent. Commitments not supported by executed leases are not binding obligations and there can be no assurance that they will result in executed leases on the terms contemplated or at all. These three projects represent a total investment of approximately \$424.3 million. In addition, at December 31, 2016, we had one project, Columbia Square Phase 2 - Office, in Hollywood, California, in “lease-up” which was 86% committed. We also completed construction on our Columbia Square - Residential project, in Hollywood, California, comprised of 200 residential units that were 57% leased as of December 31, 2016. We also acquired a 1.75 acre development site immediately adjacent to our Flower Mart project in the SOMA submarket of San Francisco (see Note 3 “Acquisitions” to our consolidated financial statements included in this report for more information).

Also during 2016, we commenced construction on 100 Hooper, an approximately 400,000 square foot project in San Francisco, California, and One Paseo Phase I (Retail and Residential), which includes an estimated 96,000 square feet of retail space and 237 residential units as well as the total project’s overall infrastructure and site work. Including the two projects we commenced construction on in 2016, as of December 31, 2016, the Company had three development projects under construction comprised of approximately 1.1 million square feet of office space, 237 residential units, and 96,000 square feet of retail space, representing a total estimated investment of approximately \$980.0 million. The total estimated investment of the three projects includes lease commissions and excludes tenant improvement overages. Scheduled completion dates range through 2018. See “—Factors that May Influence Future Operations—Completed, In-Process and Future Development Pipeline” for additional information.

**Operating Property Acquisitions.** We remain a disciplined buyer of office properties and development opportunities and continue to focus on value-add opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, health care, life sciences, entertainment and professional services. During 2016, we acquired one office building in Mountain View, a four building office and retail complex in Hollywood and two office buildings in Palo Alto comprising approximately 458,459 rentable square feet in three separate transactions for a total purchase price of approximately \$394.6 million. The two acquired office buildings in Palo Alto are subject to a long term ground lease expiring in December 2067 (see Note 3 “Acquisitions” to our consolidated financial statements included in this report for more information).

**Capital Recycling Program/Strategic Ventures.** We have continued to utilize our capital recycling program to provide additional capital to finance development expenditures, fund potential acquisitions, repay long-term debt and for other general corporate purposes. Our general strategy is to target the disposition of mature properties or those that have limited upside for us and redeploy the capital into acquisitions and/or development projects where we can add

additional value to generate higher returns (see “—Factors that May Influence Future Operations” for additional information).

In connection with this strategy, during 2016, we completed the sale of six office buildings and five undeveloped land parcels to unaffiliated third parties in five separate transactions for gross sales proceeds totaling approximately

52

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\$330.7 million. In addition, in January 2017 we completed the sale of one operating property that was held for sale at December 31, 2016 for total gross proceeds of \$12.1 million.

Also during 2016, we entered into agreements with Norges Bank Real Estate Management (“NBREM”) whereby NBREM invested, through REIT subsidiaries, in two existing wholly-owned companies that each owned an office property located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million for a 44% common equity interest in the two companies, which was net of approximately \$55.3 million of its proportionate share of the existing mortgage debt, as well as a working capital contribution of \$5.0 million.

### Critical Accounting Policies

The preparation of financial statements in conformity with GAAP requires us to make estimates, assumptions, and judgments that affect the reported amounts of assets, liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the reporting periods.

Certain accounting policies are considered to be critical accounting policies. Critical accounting policies are those policies that require our management team to make significant estimates and/or assumptions about matters that are uncertain at the time the estimates and/or assumptions are made or where we are required to make significant judgments and assumptions with respect to the practical application of accounting principles in our business operations. Critical accounting policies are by definition those policies that are material to our financial statements and for which the impact of changes in estimates, assumptions, and judgments could have a material impact to our financial statements.

The following critical accounting policies discussion reflects what we believe are the most significant estimates, assumptions, and judgments used in the preparation of our consolidated financial statements. This discussion of our critical accounting policies is intended to supplement the description of our accounting policies in the footnotes to our consolidated financial statements and to provide additional insight into the information used by management when evaluating significant estimates, assumptions, and judgments. For further discussion of our significant accounting policies, see Note 2 “Basis of Presentation & Significant Accounting Policies” to our consolidated financial statements included in this report.

### Rental Revenue Recognition

Rental revenue for office operating properties is our principal source of revenue. The timing of when we commence rental revenue recognition for office properties depends largely on our conclusion as to whether we are or the tenant is the owner for accounting purposes of tenant improvements at the leased property. When we conclude that we are the owner of tenant improvements for accounting purposes, we record the cost to construct the tenant improvements as an asset, and we commence rental revenue recognition when the tenant takes possession of or controls the finished space, which is typically when the improvements being recorded as our asset are substantially complete.

The determination of whether we are or the tenant is the owner of tenant improvements for accounting purposes is subject to significant judgment. In making that determination, we consider numerous factors and perform a detailed evaluation of each individual lease. No one factor is determinative in reaching a conclusion. The factors we evaluate include but are not limited to the following:

- whether the lease agreement requires landlord approval of how the tenant improvement allowance is spent prior to installation of the tenant improvements;

whether the lease agreement requires the tenant to provide evidence to the landlord supporting the cost and what the tenant improvement allowance was spent on prior to payment by the landlord for such tenant improvements;

- whether the tenant improvements are unique to the tenant or reusable by other tenants;

53

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whether the tenant is permitted to alter or remove the tenant improvements without the consent of the landlord or without compensating the landlord for any lost utility or diminution in fair value; and

whether the ownership of the tenant improvements remains with the landlord or remains with the tenant at the end of the lease term.

In addition, we also record the cost of certain tenant improvements paid for or reimbursed by tenants when we conclude that we are the owner of such tenant improvements using the factors discussed above. For these tenant-funded tenant improvements, we record the amount funded or reimbursed by tenants as deferred revenue, which is amortized and recognized as rental revenue over the term of the related lease beginning upon substantial completion of the leased premises. During the years ended December 31, 2016, 2015, and 2014, we capitalized \$22.3 million, \$22.8 million and \$49.8 million, respectively, of tenant-funded tenant improvements. The amount of tenant-funded tenant improvements recorded in any given year varies based upon the mix of specific leases executed and/or commenced during the reporting period. For the years ended December 31, 2016, 2015, and 2014, we recognized \$13.2 million, \$13.3 million and \$11.0 million, respectively, of non-cash rental revenue related to the amortization of deferred revenue recorded in connection with tenant-funded tenant improvements.

When we conclude that we are not the owner and the tenant is the owner of certain tenant improvements for accounting purposes, we record our contribution towards those improvements as a lease incentive, which is amortized as a reduction to rental revenue on a straight-line basis over the term of the related lease, and rental revenue recognition begins when the tenant takes possession of or controls the space.

Our determination as to whether we are or the tenant is the owner of tenant improvements for accounting purposes is made on a lease-by-lease basis and has a significant impact on the amount of non-cash rental revenue that we record related to the amortization of deferred revenue for tenant-funded tenant improvements, and also has a significant effect on the timing of commencement of revenue recognition.

For residential properties, we commence revenue recognition upon occupancy of the premises by the tenant. Residential rental revenue is recognized on a straight-line basis over the term of the related lease, net of any concessions.

#### Tenant Reimbursement Revenue

Reimbursements from tenants consist of amounts due from tenants for common area maintenance, real estate taxes, and other recoverable costs, including capital expenditures. Calculating tenant reimbursement revenue requires an in-depth analysis of the complex terms of each underlying lease. Examples of judgments and estimates used when determining the amounts recoverable include:

- estimating the final expenses, net of accruals, that are recoverable;
- estimating the fixed and variable components of operating expenses for each building;
- conforming recoverable expense pools to those used in establishing the base year or base allowance for the applicable underlying lease; and
- concluding whether an expense or capital expenditure is recoverable pursuant to the terms of the underlying lease.

During the year, we accrue estimated tenant reimbursement revenue in the period in which the tenant reimbursable costs are incurred based on our best estimate of the amounts to be recovered. Throughout the year, we perform

analyses to properly match tenant reimbursement revenue with reimbursable costs incurred to date. Additionally, during the fourth quarter of each year, we perform preliminary reconciliations and accrue additional tenant reimbursement revenue or refunds. Subsequent to year end, we perform final detailed reconciliations and analyses on a lease-by-lease basis and bill or refund each tenant for any cumulative annual adjustments in the first and second quarters of each year for the previous year's activity. Our historical experience for the years ended December 31, 2015 and 2014 has been that



our final reconciliation and billing process resulted in final amounts that approximated the total annual tenant reimbursement revenues recognized.

#### Allowances for Uncollectible Current Tenant Receivables and Deferred Rent Receivables

Tenant receivables and deferred rent receivables are carried net of the allowances for uncollectible current tenant receivables and deferred rent receivables. Current tenant receivables consist primarily of amounts due for contractual lease payments and reimbursements of common area maintenance expenses, property taxes, and other costs recoverable from tenants. Deferred rent receivables represent the amount by which the cumulative straight-line rental revenue recorded to date exceeds cash rents billed to date under the lease agreement. As of December 31, 2016 and 2015, current receivables were carried net of an allowance for uncollectible tenant receivables of \$1.7 million and \$2.1 million, respectively, for each period and deferred rent receivables were carried net of an allowance for deferred rent of \$1.5 million and \$1.9 million, respectively.

Management's determination of the adequacy of the allowance for uncollectible tenant receivables and the allowance for deferred rent receivables is performed using a methodology that incorporates a specific identification analysis and an aging analysis and considers the current economic and business environment. This determination requires significant judgment and estimates about matters that are uncertain at the time the estimates are made, including the creditworthiness of specific tenants, specific industry trends and conditions, and general economic trends and conditions. Since these factors are beyond our control, actual results can differ from our estimates, and such differences could be material.

With respect to the allowance for uncollectible tenant receivables, the specific identification methodology analysis relies on factors such as the age and nature of the receivables, the payment history and financial condition of the tenant, our assessment of the tenant's ability to meet its lease obligations, and the status of negotiations of any disputes with the tenant. With respect to the allowance for deferred rent receivables, given the longer-term nature of these receivables, the specific identification methodology analysis evaluates each of our significant tenants and any tenants on our internal watchlist and relies on factors such as each tenant's financial condition and its ability to meet its lease obligations. We evaluate our reserve levels quarterly based on changes in the financial condition of tenants and our assessment of the tenant's ability to meet its lease obligations, overall economic conditions, and the current business environment.

For the years ended December 31, 2016, 2015 and 2014, we recorded a total provision for bad debts for both current tenant receivables and deferred rent receivables of approximately 0.0%, 0.1% and 0.0%, respectively, of rental revenue. Our historical experience has been that actual write-offs of current tenant receivables and deferred rent receivables has approximated the provision for bad debts recorded for the years ended December 31, 2016, 2015 and 2014. In the event our estimates were not accurate and we had to change our allowances by 1% of revenue from continuing operations, the potential impact to our net income available to common stockholders would be approximately \$6.4 million, \$5.8 million and \$5.2 million for the years ended December 31, 2016, 2015 and 2014, respectively.

#### Acquisitions

We record the acquired tangible and intangible assets and assumed liabilities of acquisitions of all operating properties and those development and redevelopment opportunities that meet the accounting criteria to be accounted for as business combinations at fair value at the acquisition date. We assess and consider fair value based on estimated cash flow projections that utilize available market information and discount and/or capitalization rates that we deem appropriate. Estimates of future cash flows are based on a number of factors including historical operating results, known and anticipated trends, and market and economic conditions. The acquired assets and assumed liabilities for an

operating property acquisition generally include but are not limited to: land and improvements, buildings and improvements, construction in progress and identified tangible and intangible assets and liabilities associated with in-place leases, including tenant improvements, leasing costs, value of above-market and below-market operating leases and ground leases, acquired in-place lease values and tenant relationships, if any.

The fair value of land is derived from comparable sales of land within the same submarket and/or region. The fair value of buildings and improvements, tenant improvements, and leasing costs are based upon current market replacement costs and other relevant market rate information.

The fair value of the above-market or below-market component of an acquired in-place operating lease is based upon the present value (calculated using a market discount rate) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining non-cancellable lease term and (ii) management's estimate of the rents that would be paid using fair market rental rates and rent escalations at the date of acquisition measured over the remaining non-cancellable term of the lease for above-market operating leases and the initial non-cancellable term plus the term of any below-market fixed rate renewal options, if applicable, for below-market operating leases. The amounts recorded for above-market operating leases are included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and are amortized on a straight-line basis as a reduction of rental income over the remaining term of the applicable leases. The amounts recorded for below-market operating leases are included in deferred revenue and acquisition-related liabilities, net on the balance sheet and are amortized on a straight-line basis as an increase to rental income over the remaining term of the applicable leases plus the term of any below-market fixed rate renewal options, if applicable. Our below-market operating leases generally do not include fixed rate or below-market renewal options. If a lease were to be terminated or if termination were determined to be likely prior to its contractual expiration (for example resulting from bankruptcy), amortization of the related above-market or below-market lease intangible would be accelerated.

The fair value of acquired in-place leases is derived based on management's assessment of lost revenue and costs incurred for the period required to lease the "assumed vacant" property to the occupancy level when purchased. This fair value is based on a variety of considerations including, but not necessarily limited to: (1) the value associated with avoiding the cost of originating the acquired in-place leases; (2) the value associated with lost revenue related to tenant reimbursable operating costs estimated to be incurred during the assumed lease-up period; and (3) the value associated with lost rental revenue from existing leases during the assumed lease-up period. Factors considered by us in performing these analyses include an estimate of the carrying costs during the expected lease-up periods, current market conditions, and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses, and estimates of lost rental revenue during the expected lease-up periods based on current market demand at market rates. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses. The amount recorded for acquired in-place leases is included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and amortized as an increase to depreciation and amortization expense over the remaining term of the applicable leases. If a lease were to be terminated or if termination were determined to be likely prior to its contractual expiration (for example resulting from bankruptcy), amortization of the related unamortized in-place lease intangible would be accelerated.

The determination of the fair value of any debt assumed in connection with a property acquisition is estimated by discounting the future cash flows using interest rates available for the issuance of debt with similar terms and remaining maturities.

The determination of the fair value of the acquired tangible and intangible assets and assumed liabilities of acquisitions requires us to make significant judgments and assumptions about the numerous inputs discussed above. The use of different assumptions in these fair value calculations could significantly affect the reported amounts of the allocation of our acquisition related assets and liabilities and the related depreciation and amortization expense recorded for such assets and liabilities. In addition, because the value of above and below market leases are amortized as either a reduction or increase to rental income, respectively, our judgments for these intangibles could have a significant impact on our reported rental revenues and results of operations.

Costs directly associated with all operating property acquisitions and those development and redevelopment acquisitions that meet the accounting criteria to be accounted for as business combinations are expensed as incurred. During the years ended December 31, 2016, 2015, and 2014, we expensed \$1.9 million, \$0.5 million and \$1.5 million of acquisition costs respectively, based on the level of our acquisition activity during those years. Our acquisition expenses are directly related to our acquisition activity and if our acquisition activity was to increase or decrease, so

would our acquisition costs.

We record development acquisitions that do not meet the accounting criteria to be accounted for as business combinations and the subsequent acquisition of the fee interest in land and improvements underlying our properties at the purchase price paid. Costs directly associated with development acquisitions accounted for as asset acquisitions

56

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are capitalized as part of the cost of the acquisition. During the years ended December 31, 2016, 2015, and 2014, we capitalized \$0.5 million, \$1.1 million, and \$4.5 million, respectively, of such acquisition costs.

#### Evaluation of Asset Impairment

We evaluate our real estate assets for potential impairment whenever events or changes in circumstances indicate that the carrying amount of a given asset may not be recoverable. We evaluate our real estate assets for impairment on a property-by-property basis. Indicators we use to determine whether an impairment evaluation is necessary include:

• low occupancy levels, forecasted low occupancy levels or near term lease expirations at a specific property;

• current period operating or cash flow losses combined with a historical pattern or future projection of potential continued operating or cash flow losses at a specific property;

• deterioration in rental rates for a specific property as evidenced by sudden significant rental rate decreases or continuous rental rate decreases over numerous quarters, which could signal a continued decrease in future cash flow for that property;

• deterioration of a given rental submarket as evidenced by significant increases in market vacancy and/or negative absorption rates or continuous increases in market vacancy and/or negative absorption rates over numerous quarters, which could signal a decrease in future cash flow for properties within that submarket;

• significant increases in property sales yields, continuous increases in property sales yields over several quarters, or recent property sales at a loss within a given submarket, each of which could signal a decrease in the market value of properties;

• significant change in strategy or use of a specific property or any other event that could result in a decreased holding period, including classifying a property as held for sale, or significant development delay;

• evidence of material physical damage to the property; and

• default by a significant tenant when any of the other indicators above are present.

When we evaluate for potential impairment our real estate assets to be held and used, we first evaluate whether there are any indicators of impairment. If any impairment indicators are present for a specific real estate asset, we then perform an undiscounted cash flow analysis and compare the net carrying amount of the real estate asset to the real estate asset's estimated undiscounted future cash flow over the anticipated holding period. If the estimated undiscounted future cash flow is less than the net carrying amount of the real estate asset, we perform an impairment loss calculation to determine if the fair value of the real estate asset, less estimated costs to sell, is less than the net carrying value of the real estate asset. We also perform an impairment loss calculation for real estate assets held for sale to determine if the fair value of the real estate asset, less estimated costs to sell, is less than the net carrying value of the real estate asset. Our impairment loss calculation compares the net carrying amount of the real estate asset to the real estate asset's estimated fair value, which may be based on estimated discounted future cash flow calculations or third-party valuations or appraisals. We recognize an impairment loss if the amount of the asset's net carrying amount exceeds the asset's estimated fair value less costs to sell. If we recognize an impairment loss, the estimated fair value of the asset becomes its new cost basis. For a depreciable long-lived asset, the new cost basis will be depreciated (amortized) over the remaining useful life of that asset.

Our undiscounted cash flow and fair value calculations contain uncertainties because they require management to make assumptions and to apply judgment to estimate future cash flow and property fair values, including selecting the discount or capitalization rate that reflects the risk inherent in future cash flow. Estimating projected cash flow is highly subjective as it requires assumptions related to future rental rates, tenant allowances, operating expenditures, property taxes, capital improvements, and occupancy levels. We are also required to make a number of assumptions relating to future economic and market events and prospective operating trends. Determining the appropriate capitalization rate also requires significant judgment and is typically based on many factors including the prevailing rate for the market

or submarket, as well as the quality and location of the properties. Further, capitalization rates can fluctuate resulting from a variety of factors in the overall economy or within regional markets. If the actual net cash flow or actual market capitalization rates significantly differ from our estimates, the impairment evaluation for an individual asset could be materially affected.

For each property where such an indicator occurred and/or for properties within a given submarket where such an indicator occurred, we completed an impairment evaluation. After completing this process, we determined that for each of the operating properties evaluated, undiscounted cash flows over the holding period were in excess of carrying value and, therefore, we did not record any impairment losses for these properties.

#### Cost Capitalization and Depreciation

We capitalize costs associated with development and redevelopment activities, capital improvements, tenant improvements, and leasing activities, including internal compensation costs. In addition, for development and redevelopment projects, we also capitalize the following costs during periods in which activities necessary to prepare the project for its intended use are in progress: interest costs based on the weighted average interest rate of our outstanding indebtedness for the period, real estate taxes and insurance. For the years ended December 31, 2016, 2015 and 2014, we capitalized \$19.0 million, \$15.2 million and \$11.4 million, respectively, of internal costs to our qualifying development projects.

Amounts capitalized are depreciated or amortized over estimated useful lives determined by management. We depreciate buildings and improvements based on the estimated useful life of the asset, and we amortize tenant improvements and leasing costs over the shorter of the estimated useful life or estimated remaining life of the related lease. All capitalized costs are depreciated or amortized using the straight-line method.

Determining whether expenditures meet the criteria for capitalization and the assignment of depreciable lives requires management to exercise significant judgment. Expenditures that meet one or more of the following criteria generally qualify for capitalization:

- provide benefit in future periods;
- extend the useful life of the asset beyond our original estimates; and
- increase the quality of the asset beyond our original estimates.

Our historical experience has demonstrated that we have not had material write-offs of assets and that our depreciation and amortization estimates have been reasonable and appropriate.

## Share-Based Incentive Compensation Accounting

At December 31, 2016, the Company had one share-based incentive compensation plan, the Kilroy Realty 2006 Incentive Award Plan, which is described more fully in Note 15 “Share-Based Compensation” to our consolidated financial statements included in this report. The Executive Compensation Committee determines compensation for Executive Officers. Compensation cost for all share-based awards, including options, requires an estimate of fair value on the grant date and compensation cost is recognized over the service vesting period, which represents the requisite service period. The grant date fair value for compensation programs that contain market conditions, like modifiers based on total stockholder return (a “market condition”), are performed using complex pricing valuation models that require the input of assumptions, including judgments to estimate expected stock price volatility, expected life, and forfeiture rate. Specifically, the grant date fair value of share-based compensation programs that include market conditions are calculated using a Monte Carlo simulation pricing model and the grant date fair value of stock option grants are calculated using the Black-Scholes valuation model. Additionally, certain of our market condition share-based compensation programs also contain pre-defined FFO per share goals (a “performance condition”) which can impact the number of restricted stock units ultimately earned. This variability relating to the level of the performance condition achieved requires management’s judgment and estimates, which impacts compensation cost recognized for these awards during the performance period. As of December 31, 2016, the performance condition for all of our outstanding market condition share based compensation programs have been met and compensation cost for these awards is no longer variable. Although the number of restricted stock units ultimately earned remains variable subject to the ultimate achievement level of the market condition, compensation cost is no longer variable for these awards as the market condition was already taken into consideration as part of the grant date fair value calculation.

For the years ended December 31, 2016, 2015, and 2014 we recorded approximately \$16.6 million, \$11.5 million, and \$8.1 million, respectively, of compensation cost related to programs that were subject to such valuation models. If the valuation of the grant date fair value for such programs changed by 10%, the potential impact to our net income available to common stockholders would be approximately \$1.4 million, \$1.0 million, and \$0.8 million for the years ended December 31, 2016, 2015, and 2014, respectively.

## Factors That May Influence Future Results of Operations

**Development Program** We believe that a portion of our long-term future growth will continue to come from the completion of our in-process development projects, stabilization of recently completed development projects, and, subject to market conditions, executing on our near-term and future development pipeline, including expanding entitlements. Over the past several years, we increased our focus on development opportunities and expanded our near-term and future development pipeline through targeted acquisitions of development opportunities on the West Coast.

We have a proactive planning process by which we continually evaluate the size, timing, costs and scope of our development program and, as necessary, scale activity to reflect the economic conditions and the real estate fundamentals that exist in our submarkets. We expect to execute on our development program with prudence and will be pursuing opportunities with attractive economic returns in strategic locations with proximity to public transportation or transportation access and retail amenities and in markets with strong fundamentals and visible demand. We plan to develop in phases as appropriate and we generally favor starting projects that are pre-leased.

## Completed Development Projects

In 2016, we added the following projects to our stabilized portfolio:

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350 Mission Street, SOMA, San Francisco, California, which we acquired in October 2012 and was stabilized in March 2016. This development project has a total estimated investment of approximately \$277.8 million and encompasses approximately 455,340 rentable square feet. The office component of this project is 100% leased to salesforce.com, inc.

333 Brannan Street, SOMA, San Francisco, California, which we acquired in July 2012 and was stabilized in March 2016. This development project has a total estimated investment of approximately \$101.5 million and

encompasses approximately 185,602 rentable square feet. The office component of the project is 100% leased to Dropbox, Inc.

The Heights at Del Mar, Del Mar, California, a 73,000 square foot office project that has a total estimated investment of approximately \$45.0 million. The building core and shell of the project were completed in the fourth quarter of 2015. As of December 31, 2016, the project was 65% committed and was moved from “lease-up” to the stabilized portfolio in the fourth quarter of 2016 since the project had reached one year from building shell substantial completion.

Columbia Square - Residential, Hollywood, California, the 21-story residential component of the Columbia Square project, which is comprised of 200 units, is a mix of high-end long-term rentals and extended stay apartment homes and has a total estimated investment of approximately \$160.0 million. As of December 31, 2016, the project was 57% leased. Construction on the project was completed in the second quarter of 2016.

#### Projects in “Lease-Up”

As of December 31, 2016, we had one office development project in the “lease-up” phase.

Columbia Square Phase 2 - Office, Hollywood, California, located in the heart of Hollywood, California, two blocks from the corner of Sunset Boulevard and Vine Street. This project is comprised of three buildings totaling approximately 377,000 rentable square feet with a total estimated investment of \$230.0 million. The building core and shell of the project were completed in the first quarter of 2016. The project is currently 86% committed and 74% occupied and is expected to be added to the stabilized portfolio in the first quarter of 2017.

#### Projects Under Construction

As of December 31, 2016, we had three projects in our in-process development pipeline that were under construction.

- The Exchange on 16th, Mission Bay, San Francisco, California, which we acquired in May 2014 and commenced construction on in June 2015. This project is currently anticipated to encompass approximately 700,000 gross rentable square feet of office space in four buildings at a total estimated investment of approximately \$485.0 million. Construction is currently in process and the building and core shell are estimated to be completed in the second half of 2017. The timing, estimated gross rentable square feet and total estimated investment are for a multi-tenant office project.

- 100 Hooper, San Francisco, California, which we acquired in July 2015 and commenced construction on in November 2016. This project is fully entitled for approximately 314,000 square feet of office and approximately 86,000 square feet of PDR space configured in two, four-story buildings. The total estimated cost for this project is approximately \$270.0 million. Construction is currently in process and the core and shell of the project is currently expected to be completed in the first half of 2018. The office portion of the project was 66% pre-leased to Adobe Systems Inc. at December 31, 2016 and is currently 100% pre-leased to Adobe Systems Inc as of the date of this filing. In connection with 100 Hooper, the Company also intends to develop an adjacent 50,000 square foot PDR space located at 150 Hooper with a total estimated investment of approximately \$21.0 million.

- One Paseo - Phase I (Retail and Residential), San Diego, California, which we acquired in November 2007 and commenced construction on in December 2016. Phase I of this mixed-use project includes site work and related infrastructure for the entire project, as well as 237 residential units and approximately 96,000 square feet of retail space. The total estimated investment for this project is approximately \$225.0 million. Construction is currently in process and is currently expected to be completed in the second quarter of 2019.



## Near-Term and Future Development Pipeline

As of December 31, 2016, our near-term development pipeline included three additional undeveloped land holdings located in various submarkets in San Diego County, Greater Seattle and Los Angeles with an aggregate cost basis of approximately \$274.1 million, at which we believe we could develop approximately 1.9 million rentable square feet at a total estimated investment of over \$1.2 billion, depending on successfully obtaining entitlements and market conditions.

The following table sets forth information about our near-term development pipeline as of the date of this report.

Near-Term Development Pipeline <sup>(1)</sup>	Location	Potential Start Date <sup>(2)</sup>	Approx. Developable Square Feet	Total Estimated Investment	Total Costs as of 12/31/2016 <sup>(3)</sup> (in millions)
333 Dexter <sup>(4)</sup>	South Lake Union	2017	700,000	\$ 385	\$ 73.5
Academy Project	Hollywood	2017	545,000	390	73.5
One Paseo - Phases II and III <sup>(5)</sup>	Del Mar	TBD	640,000	440	127.1
Total Near-Term Development Pipeline			1,885,000	\$ 1,215	\$ 274.1

(1) Project timing, costs, developable square feet and scope could change materially from estimated data provided due to one of more of the following: any significant changes in the economy, market conditions, our markets, tenant requirements and demands, construction costs, new office supply, regulatory and entitlement processes, and project design.

(2) Potential start dates assume successfully obtaining all entitlements and approvals necessary to commence construction. Actual commencement is subject to extensive consideration of market conditions and economic factors.

(3) Represents cash paid and costs incurred as of December 31, 2016.

(4) Consists of four adjacent parcels in the South Lake Union submarket of Seattle.

(5) In July 2016, the Company received final entitlement approval for this project. Development for this project will occur in phases. Phase I includes the project's overall infrastructure and site work, 237 residential units and approximately 96,000 square feet of retail space. Phases II and III, comprised of office and residential, will commence subject to market conditions and economic factors.

As of December 31, 2016, our longer term future development pipeline included additional undeveloped land holdings located in various submarkets in San Diego County and San Francisco Bay Area with an aggregate cost basis of approximately \$302.2 million, at which we believe we could develop more than 2.5 million rentable square feet, depending on successfully obtaining entitlements and market conditions.

Increases in our development activities could cause an increase in the average development asset balances qualifying for interest and other carry cost and internal cost capitalization in future periods. During the years ended December 31, 2016 and 2015, we capitalized interest on in-process development projects and development pipeline projects with an average aggregate cost basis of approximately \$1.1 billion, as it was determined these projects qualified for interest

and other carry cost capitalization under GAAP. For the years ended December 31, 2016 and 2015, we capitalized \$49.5 million and \$52.0 million, respectively, of interest to our qualifying development projects. For the years ended December 31, 2016 and 2015, we capitalized \$19.0 million and \$15.2 million respectively, of internal costs to our qualifying redevelopment and development projects.

Acquisitions. During the year ended December 31, 2016, we acquired seven buildings in three transactions for an aggregate purchase price of approximately \$394.6 million, and one land parcel for \$31.0 million in cash and the issuance of 867,701 common units in the Operating Partnership valued at approximately \$48.0 million. We incurred \$2.4 million in seller transaction costs related to these acquisitions. During 2015, we acquired two development opportunities in two transactions for a total cash purchase price of approximately \$127.5 million. We generally finance our acquisitions through proceeds from the issuance of debt and equity securities, borrowings under our unsecured revolving credit facility, proceeds from our capital recycling program, the assumption of existing debt and cash flows from operations.

As part of our growth strategy, which is highly dependent on market conditions and business cycles, among other factors, we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as value-add operating properties. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility,

we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that either add immediate Net Operating Income to our portfolio or play a strategic role in our future growth.

We cannot provide assurance that we will enter into any agreements to acquire properties, or undeveloped land, or that the potential acquisitions contemplated by any agreements we may enter into in the future will be completed. In addition, acquisitions are subject to various risks and uncertainties and we may be unable to complete an acquisition after making a nonrefundable deposit or incurring acquisition-related costs.

**Capital Recycling Program.** We continuously evaluate opportunities for the potential disposition of properties and undeveloped land in our portfolio or the formation of strategic ventures with the intent of recycling the proceeds generated into capital used to fund new operating and development acquisitions, to finance development and redevelopment expenditures, to repay long-term debt and for other general corporate purposes. As part of this strategy, we attempt to enter into Section 1031 Exchanges and other tax deferred transaction structures, when possible, to defer some or all of the taxable gains on the sales, if any, for federal and state income tax purposes. See the “Liquidity and Capital Resources of the Operating Partnership – Liquidity Sources” section for further information regarding our capital recycling strategy.

In connection with our capital recycling strategy, during 2016, we completed the sale of six office properties and five undeveloped land parcels to unaffiliated third parties for total gross sales proceeds of \$330.7 million. In addition, in January 2017 we completed the sale of one operating property that was held for sale at December 31, 2016 for total gross proceeds of \$12.1 million. During 2015, we completed the sale of ten office properties and one undeveloped land parcel to unaffiliated third parties for total gross sales proceeds of \$335.2 million.

Also during 2016, we entered into agreements with NBREM whereby NBREM invested, through REIT subsidiaries, in two existing wholly-owned companies that each owned an office property located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million for a 44% common equity interest in the two companies, which was net of approximately \$55.3 million of its proportionate share of the existing mortgage debt, as well as a working capital contribution of \$5.0 million. See Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” to our consolidated financial statements included in this report for additional information.

The timing of any potential future disposition or strategic venture transactions will depend on market conditions and other factors, including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. We cannot assure that we will dispose of any additional properties, enter into any additional strategic ventures, or that we will be able to identify and complete the acquisition of a suitable replacement property to effect a Section 1031 Exchange or be able to use other tax deferred structures in connection with our strategy. See the “Liquidity and Capital Resources of the Operating Partnership – Liquidity Sources” section for further information.

**Incentive Compensation.** Our Executive Compensation Committee determines compensation, including cash bonuses and equity incentives, for our executive officers. For 2016, the annual cash bonus program was structured to allow the Executive Compensation Committee to evaluate a variety of key quantitative and qualitative metrics at the end of the year and make a determination based on the Company’s and management’s overall performance. Our Executive Compensation Committee also grants equity incentive awards from time to time that include performance-based or market-measure based vesting requirements and/or time-based vesting requirements. As a result, accrued incentive compensation and compensation expense for future awards may be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions and other factors. Consequently, we cannot predict the amounts that will be recorded in future periods related to such incentive compensation.

As of December 31, 2016, there was approximately \$29.6 million of total unrecognized compensation cost related to outstanding nonvested shares of restricted common stock, RSUs and stock options issued under share-based compensation arrangements. Those costs are expected to be recognized over a weighted-average period of 1.8 years. The \$29.6 million of unrecognized compensation cost does not reflect the future compensation cost for any share-based awards issued subsequent to December 31, 2016. Share-based compensation expense for potential future awards could

be affected by our operating and development performance, financial results, stock price, performance against applicable performance-based vesting goals, market conditions and other factors.

**Leasing Activity and Changes in Rental Rates.** The amount of net rental income generated by our properties depends principally on our ability to maintain the occupancy rates of currently leased space and to lease currently available space, newly developed or redeveloped properties, newly acquired properties with vacant space, and space available from unscheduled lease terminations. The amount of rental income we generate also depends on our ability to maintain or increase rental rates in our submarkets. Negative trends in one or more of these factors could adversely affect our rental income in future periods. The following tables set forth certain information regarding leasing activity for our stabilized portfolio during the year ended December 31, 2016.

**Information on Leases Commenced and Executed**

**For Leases Commenced**

	1st & 2nd Generation <sup>(1)</sup>		2nd Generation <sup>(1)</sup>				Weighted Average Lease Term (in months)		
	Number of Leases <sup>(2)</sup>	Rentable Square Feet <sup>(2)</sup>	TI/LC per Sq. Ft. <sup>(3)</sup>	Changes in Rents <sup>(4)(5)</sup>	Changes in Cash Rents <sup>(6)</sup>	Retention Rates <sup>(7)</sup>			
	New	Renewal	New	Renewal					
Year Ended December 31, 2016	86	63	585,637	476,011	\$38.78	24.4 %	11.9 %	47.9 %	66

**For Leases Executed <sup>(8)</sup>**

	1st & 2nd Generation <sup>(1)</sup>		2nd Generation <sup>(1)</sup>				Weighted Average Lease Term (in months)	
	Number of Leases <sup>(2)</sup>	Rentable Square Feet <sup>(2)</sup>	TI/LC per Sq. Ft. <sup>(3)</sup>	Changes in Rents <sup>(4)(5)</sup>	Changes in Cash Rents <sup>(6)</sup>	Retention Rates <sup>(7)</sup>		
	New	Renewal	New	Renewal				
Year Ended December 31, 2016	81	63	799,255	476,011	\$50.60	30.2 %	13.4 %	80

First generation leasing includes space where we have made capital expenditures that result in additional revenue (1) generated when the space is re-leased. Second generation leasing includes space where we have made capital expenditures to maintain the current market revenue stream.

(2) Represents leasing activity for leases that commenced or signed during the period, including first and second generation space, net of month-to-month leases. Excludes leasing on new construction.

(3) Amounts exclude tenant-funded tenant improvements.

(4) Calculated as the change between GAAP rents for new/renewed leases and the expiring GAAP rents for the same space. Excludes leases for which the space was vacant longer than one year or vacant when the property was acquired.

(5) Excludes commenced and executed leases of approximately 169,837 and 157,531 rentable square feet, respectively, for the year ended December 31, 2016, for which the space was vacant longer than one year or being leased for the first time. Space vacant for more than one year is excluded from our change in rents calculations to provide a meaningful market comparison.

(6) Calculated as the change between stated cash rents for new/renewed leases and the expiring stated rents for the same space. Excludes leases for which the space was vacant longer than one year or vacant when the property was acquired.

(7)



Calculated as the percentage of space either renewed or expanded into by existing tenants or subtenants at lease expiration.

(8) For the year ended December 31, 2016, 20 new leases totaling 437,592 rentable square feet were signed but not commenced as of December 31, 2016.

As of December 31, 2016, we believe that the weighted average cash rental rates for our stabilized portfolio, including recently acquired operating properties, are approximately 17% below the current average market rental rates, although individual properties within any particular submarket presently may be leased either above, below, or at the current market rates within that submarket, and the average rental rates for individual submarkets may be above, below, or at the average cash rental rate of our portfolio.

In general, market rental rates have continued to increase over the last several quarters in the majority of our submarkets but in certain markets the pace of rental rate growth is starting to moderate. Our rental rates and occupancy are impacted by general economic conditions, including the pace of regional economic growth and access to capital. Therefore, we cannot give any assurance that leases will be renewed or that available space will be re-leased at rental

rates equal to or above the current market rates. Additionally, decreased demand and other negative trends or unforeseeable events that impair our ability to timely renew or re-lease space could have further negative effects on our future financial condition, results of operations, and cash flows.

Scheduled Lease Expirations. The following table sets forth certain information regarding our lease expirations for our stabilized portfolio for the next five years.

Lease Expirations <sup>(1)</sup>

Year of Lease Expiration	Number of Expiring Leases	Total Square Feet	% of Total Leased Sq. Ft.	Annualized Base Rent <sup>(2)</sup>	% of Total Annualized Base Rent <sup>(2)</sup>	Annualized Base Rent per Sq. Ft. <sup>(2)</sup>
2017	107	1,077,323	8.2 %	\$ 40,929	7.4 %	\$ 37.99
2018	82	1,392,576	10.4 %	55,896	10.2 %	40.14
2019	103	1,680,867	12.7 %	60,869	11.1 %	36.21
2020	104	2,041,185	15.5 %	78,506	14.3 %	38.46
2021	85	1,103,693	8.4 %	46,873	8.5 %	42.47
Total	481	7,295,644	55.2 %	\$ 283,073	51.5 %	\$ 38.80

For leases that have been renewed early with existing tenants, the expiration date and annualized base rent information presented takes into consideration the renewed lease terms. Excludes leases not commenced as of (1) December 31, 2016, space leased under month-to-month leases, storage leases, vacant space and future lease renewal options not executed as of December 31, 2016.

Annualized base rent includes the impact of straight-lining rent escalations and the amortization of free rent periods and excludes the impact of the following: amortization of deferred revenue related tenant-funded tenant improvements, amortization of above/below market rents, amortization for lease incentives due under existing (2) leases, and expense reimbursement revenue. Additionally, the underlying leases contain various expense structures including full service gross, modified gross and triple net. Percentages represent percentage of total portfolio annualized contractual base rental revenue. For additional information on tenant improvement and leasing commission costs incurred by the Company for the current reporting period, please see further discussion under the caption "Information on Leases Commenced and Executed."

In addition to the 0.6 million rentable square feet, or 4.0%, of currently available space in our stabilized portfolio, leases representing approximately 8.2% and 10.4% of the occupied square footage of our stabilized portfolio are scheduled to expire during 2017 and 2018, respectively. The leases scheduled to expire in 2017 and 2018 represent approximately 2.5 million rentable square feet or 17.6% of our total annualized base rental revenue. We believe that the weighted average cash rental rates are approximately 8% under the current average market rental rates for leases scheduled to expire during 2017 and 2018, although individual properties within any particular submarket presently may be leased either above, below, or at the current quoted market rates within that submarket, and the average rental rates for individual submarkets may be above, below, or at the average cash rental rate of our overall portfolio. Our ability to re-lease available space depends upon both general market conditions and the market conditions in the specific regions in which individual properties are located.

## Stabilized Portfolio Information

As of December 31, 2016, our stabilized portfolio was comprised of 108 office properties encompassing an aggregate of approximately 14.0 million rentable square feet and 200 residential units. Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently under construction or committed for construction, “lease-up” properties, real estate assets held for sale and undeveloped land. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define “lease-up” properties as office properties we recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities. Our stabilized portfolio also excludes our near-term and future development pipeline, which as of December 31, 2016 was comprised of seven potential development sites, representing approximately 54 gross acres of undeveloped land on which we believe we have the potential to develop over 4.8 million square feet of office space, depending upon economic conditions.

As of December 31, 2016, the following properties were excluded from our stabilized portfolio:

	Number of Properties/Projects	Estimated Office Rentable Square Feet
Properties held for sale <sup>(1)</sup>	1	67,995
Development project in “lease-up” <sup>(2)</sup>	1	377,000
Development projects under construction <sup>(2) (3)</sup>	3	1,100,000

<sup>(1)</sup> See Note 4 “Dispositions and Real Estate Assets Held for Sale” to our consolidated financial statements included in this report for additional information.

<sup>(2)</sup> Estimated rentable square feet upon completion.

<sup>(3)</sup> Development projects under construction also include 96,000 square feet of retail space and 237 residential units in addition to the estimated office rentable square feet noted above.

The following table reconciles the changes in the rentable square feet in our stabilized office portfolio of operating properties from December 31, 2015 to December 31, 2016:

	Number of Buildings	Rentable Square Feet
Total as of December 31, 2015	101	13,032,406
Acquisitions <sup>(1)</sup>	7	458,459
Completed development properties placed in-service	3	713,974
Dispositions and properties held for sale at December 31, 2016 <sup>(2)</sup>	(3 )	(204,903 )
Remeasurement	—	25,920
Total as of December 31, 2016 <sup>(3)</sup>	108	14,025,856

<sup>(1)</sup> Excludes 2016 undeveloped land acquisitions.

<sup>(2)</sup> Excludes dispositions of properties held for sale as of December 31, 2015.

<sup>(3)</sup> Includes four properties owned by consolidated property partnerships (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information).



## Occupancy Information

The following table sets forth certain information regarding our stabilized office portfolio:

## Stabilized Portfolio Occupancy

Region	Number of Buildings	Rentable Square Feet	Occupancy at <sup>(1)</sup>			
			12/31/2016	12/31/2015	12/31/2014	
Los Angeles and Ventura Counties	33	3,812,097	95.0%	95.1%	92.8%	%
Orange County	1	271,556	97.8%	94.0%	98.7%	%
San Diego County	31	2,718,541	93.2%	89.6%	90.9%	%
San Francisco Bay Area	31	5,157,524	97.6%	98.1%	97.3%	%
Greater Seattle	12	2,066,138	97.2%	95.1%	98.1%	%
Total Stabilized Portfolio	108	14,025,856	96.0%	94.8%	94.4%	%

Average  
Occupancy  
Year Ended  
December 31,  
2016 2015

Stabilized Portfolio <sup>(1)</sup>	95.5%	95.6%
Same Store Portfolio <sup>(2)</sup>	95.9%	95.8%

(1) Occupancy percentages reported are based on our stabilized office portfolio as of the end of the period presented.

Occupancy percentages reported are based on office properties owned and stabilized as of January 1, 2015 and still

(2) owned and stabilized as of December 31, 2016. See discussion under “Results of Operations” for additional information.

## Current Regional Information

The West Coast real estate markets in which we operate are among the strongest in the nation, led by strong growth in demand particularly in the San Francisco Bay Area and Greater Seattle.

**San Francisco Bay Area.** Leasing demand in the San Francisco Bay Area market remains strong for quality built-out space with high demand for low to mid-rise development projects. Rental growth remains strong as supply of large blocks of space remains limited. As of December 31, 2016, our San Francisco Bay Area stabilized portfolio of 5.2 million rentable square feet was 97.6% occupied with approximately 125,000 available rentable square feet compared to 98.1% occupied with approximately 81,000 available rentable square feet as of December 31, 2015. As of January 31, 2017, we were 97.1% leased in the San Francisco Bay Area.

As of December 31, 2016, leases representing an aggregate of approximately 236,000 and 325,000 rentable square feet are scheduled to expire during 2017 and 2018, respectively, in this region. The aggregate rentable square feet under leases scheduled to expire during 2017 and 2018 represents approximately 4.2% of our occupied rentable square feet and 5.0% of our annualized base rental revenues in our total stabilized portfolio as of December 31, 2016.

**Greater Seattle.** The Greater Seattle market continued to strengthen in 2016 due to demand from large technology companies that are hiring more employees, increasing their requirements for space in the region. As of December

31, 2016, our Greater Seattle stabilized portfolio of 2.1 million rentable square feet was 97.2% occupied with approximately 58,000 available rentable square feet compared to 95.1% occupied with approximately 102,000 available rentable square feet as of December 31, 2015. As of January 31, 2017, we were 97.1% leased in Greater Seattle.

As of December 31, 2016, leases representing an aggregate of approximately 254,000 and 362,000 rentable square feet are scheduled to expire during 2017 and 2018, respectively, in this region. The aggregate rentable square feet under leases scheduled to expire during 2017 and 2018 represents approximately 4.6% of our occupied rentable square feet and 3.6% of our annualized base rental revenues in our total stabilized portfolio as of December 31, 2016.

San Diego County. The San Diego market continued to grow in 2016, driven primarily by healthcare and life sciences, and both industries continue to expand. Our San Diego County stabilized portfolio of 2.7 million rentable square feet was 93.2% occupied with approximately 184,000 available rentable square feet as of December 31, 2016 compared to 89.6% occupied with approximately 296,000 available rentable square feet as of December 31, 2015. As of January 31, 2017, our San Diego portfolio was 94.5% leased.

As of December 31, 2016, leases representing an aggregate of approximately 65,000 and 504,000 rentable square feet are scheduled to expire during 2017 and 2018, respectively, in this region, which includes approximately 26,000 and 297,000 rentable square feet, respectively, relating to one tenant that we have been notified will not be renewing the expiring space. The aggregate rentable square feet under leases scheduled to expire during 2017 and 2018 represents approximately 4.3% of our occupied rentable square feet and 4.4% of our annualized base rental revenues in our total stabilized portfolio as of December 31, 2016.

Los Angeles and Ventura Counties. During 2016, the Los Angeles market continued to strengthen, particularly in markets attractive to creative services and entertainment, which are seeing the largest rental increases. Our Los Angeles and Ventura Counties stabilized portfolio of 3.8 million rentable square feet was 95.0% occupied with approximately 192,000 available rentable square feet as of December 31, 2016 compared to 95.1% occupied with approximately 178,000 available rentable square feet as of December 31, 2015. Across our Los Angeles and Ventura Counties portfolio, as of January 31, 2017, we were 95.6% leased.

As of December 31, 2016, leases representing an aggregate of approximately 454,000 and 183,000 rentable square feet are scheduled to expire during 2017 and 2018, respectively, in this region. The aggregate rentable square feet under the leases scheduled to expire in this region during 2017 and in 2018 represent approximately 4.9% of our occupied rentable square feet and 4.0% of our annualized base rental revenues in our total stabilized portfolio as of December 31, 2016.

## Results of Operations

### Comparison of the Year Ended December 31, 2016 to the Year Ended December 31, 2015

#### Net Operating Income

Management internally evaluates the operating performance and financial results of our stabilized portfolio based on Net Operating Income. We define “Net Operating Income” as consolidated operating revenues (rental income, tenant reimbursements and other property income) less consolidated operating expenses (property expenses, real estate taxes, provision for bad debts and ground leases).

Net Operating Income is considered by management to be an important and appropriate supplemental performance measure to net income because we believe it helps both investors and management to understand the core operations of our properties excluding corporate and financing-related costs and non-cash depreciation and amortization. Net Operating Income is an unlevered operating performance metric of our properties and allows for a useful comparison of the operating performance of individual assets or groups of assets. This measure thereby provides an operating perspective not immediately apparent from GAAP income from operations or net income. In addition, Net Operating Income is considered by many in the real estate industry to be a useful starting point for determining the value of a real estate asset or group of assets. Other real estate companies may use different methodologies for calculating Net Operating Income, and accordingly, our presentation of Net Operating Income may not be comparable to other real estate companies. Because of the exclusion of the items shown in the reconciliation below, Net Operating Income should only be used as a supplemental measure of our financial performance and not as an alternative to GAAP income from operations or net income.

Management further evaluates Net Operating Income by evaluating the performance from the following property groups:

**Same Store Properties** – includes the consolidated results of all of the office properties that were owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2015 and still owned and included in the stabilized portfolio as of December 31, 2016;

**Stabilized Development Properties** – includes the results generated by the following:

One office development project that was added to the stabilized portfolio in the fourth quarter of 2016;  
Two office development projects that were completed and stabilized in March 2016; and  
Two office development projects comprising four office buildings that were completed and stabilized in the fourth quarter of 2015;

**Acquisition Properties** – includes the results, from the dates of acquisition through the periods presented, for the four office and three retail buildings we acquired in three transactions during 2016; and

**2016 Held for Sale, Dispositions and Other Properties** – includes the results of the six properties disposed of in 2016, the ten properties disposed of in 2015, one property held for sale at December 31, 2016, one office project in “lease-up” at December 31, 2016, the residential property completed in June 2016, and expenses for certain of our in-process, near-term and future development projects.



The following table sets forth certain information regarding the property groups within our stabilized office portfolio as of December 31, 2016:

Group	# of Buildings	Rentable Square Feet
Same Store Properties	94	12,388,876
Stabilized Development Properties	7	1,178,521
Acquisition Properties	7	458,459
Total Stabilized Portfolio	108	14,025,856

The following tables summarize our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2016 and 2015.

	Year Ended		Dollar Change	Percentage Change	
	December 31, 2016	2015			
Reconciliation of Net Income Available to Common Stockholders to Net Operating Income, as defined:					
Net Income Available to Common Stockholders	\$280,538	\$220,831	\$59,707	27.0	%
Preferred dividends	13,250	13,250	—	—	
Net income attributable to Kilroy Realty Corporation	293,788	234,081	59,707	25.5	
Net income attributable to noncontrolling common units of the Operating Partnership	6,635	4,339	2,296	52.9	
Net income attributable to noncontrolling interests in consolidated property partnerships	3,375	184	3,191	1,734.2	
Net income	\$303,798	\$238,604	\$65,194	27.3	%
Unallocated expense (income):					
General and administrative expenses	57,029	48,265	8,764	18.2	
Acquisition-related expenses	1,902	497	1,405	282.7	
Depreciation and amortization	217,234	204,294	12,940	6.3	
Interest income and other net investment (gains) losses	(1,764 )	(243 )	(1,521 )	625.9	
Interest expense	55,803	57,682	(1,879 )	(3.3 )	
Net loss (gain) on sales of land	295	(17,116 )	17,411	(101.7 )	
Gains on sales of depreciable operating properties	(164,302 )	(109,950 )	(54,352 )	49.4	
Net Operating Income, as defined	\$469,995	\$422,033	\$47,962	11.4	%

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The following tables summarize our Net Operating Income, as defined, for our total portfolio for the years ended December 31, 2016 and 2015.

	Year Ended December 31, 2016					2015				
	Same Store	Stabilized Development	Acquisitions	2016 Held for Sale Dispositions & Other	Total	Same Store	Stabilized Development	Acquisitions	2016 Held for Sale Dispositions & Other	Total
	(in thousands)					(in thousands)				
Operating revenues:										
Rental income	\$502,606	\$ 59,779	\$ 4,250	\$ 7,778	\$574,413	\$486,905	\$ 7,173	\$ —	\$31,277	\$525,355
Tenant reimbursements	47,641	12,099	922	417	61,079	48,305	324	—	5,145	53,774
Other property income	1,915	22	53	5,090	7,080	1,958	3	—	185	2,146
Total	552,162	71,900	5,225	13,285	642,572	537,168	7,500	—	36,607	581,275
Property and related expenses:										
Property expenses	98,649	7,413	477	7,393	113,932	100,045	617	—	4,716	105,378
Real estate taxes	44,591	7,534	446	2,635	55,206	45,500	642	—	4,081	50,223
Provision for bad debts	(179 )	116	51	12	—	598	—	—	(53 )	545
Ground leases	3,356	—	83	—	3,439	3,096	—	—	—	3,096
Total	146,417	15,063	1,057	10,040	172,577	149,239	1,259	—	8,744	159,242
Net Operating Income, as defined	\$405,745	\$ 56,837	\$ 4,168	\$ 3,245	\$469,995	\$387,929	\$ 6,241	\$ —	\$27,863	\$422,033

Year Ended December 31, 2016 as compared to the Year Ended December 31, 2015

	Same Store		Stabilized Development		Acquisitions		2016 Held for Sale, Dispositions & Other		Total	
	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change
	(\$ in thousands)									
Operating revenues:										
Rental income	\$15,701	3.2 %	\$52,606	733.4 %	\$4,250	100.0 %	\$(23,499)	(75.1 )%	\$49,058	9.3 %
Tenant reimbursements	(664 )	(1.4 )	11,775	3,634.3	922	100.0	(4,728 )	(91.9 )	7,305	13.6
Other property income	(43 )	(2.2 )	19	633.3	53	100.0	4,905	2,651.4	4,934	229.9
Total	14,994	2.8	64,400	858.7	5,225	100.0	(23,322 )	(63.7 )	61,297	10.5
Property and related expenses:										
Property expenses	(1,396 )	(1.4 )	6,796	1,101.5	477	100.0	2,677	56.8	8,554	8.1
Real estate taxes	(909 )	(2.0 )	6,892	1,073.5	446	100.0	(1,446 )	(35.4 )	4,983	9.9
Provision for bad debts	(777 )	(129.9)	116	100.0	51	100.0	65	(122.6 )	(545 )	(100.0)
Ground leases	260	8.4	—	—	83	100.0	—	—	343	11.1
Total	(2,822 )	(1.9 )	13,804	1,096.4	1,057	100.0	1,296	14.8	13,335	8.4

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Net Operating Income, as defined	\$17,816	4.6	%	\$50,596	810.7	%	\$4,168	100.0%	\$(24,618)	(88.4	)%	\$47,962	11.4	%
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Net Operating Income increased \$48.0 million, or 11.4%, for the year ended December 31, 2016 as compared to the year ended December 31, 2015 primarily resulting from:

• An increase of \$17.8 million attributable to the Same Store Properties primarily resulting from:

• An increase in rental income of \$15.7 million primarily due to the following:

\$14.0 million increase due to new leases at higher rates and increased occupancy;

\$0.9 million increase due to amortization of tenant-funded tenant improvements revenue; and

\$0.8 million increase in parking income resulting from increased occupancy and rates at certain of our buildings;

• A partially offsetting decrease in tenant reimbursements of \$0.7 million primarily due to:

\$2.1 million decrease due to reduced supplemental property taxes at three development properties;

\$0.5 million decrease due to base year resets and adjustments for a number of tenants across the portfolio;

\$1.4 million increase due to higher expenses at certain properties; and

\$0.5 million increase due to lower abatements;

• A decrease in property and related expenses of \$2.8 million primarily resulting from:

• A decrease of \$1.4 million in property expenses primarily resulting from:

A \$1.0 million decrease in certain recurring operating costs related to electricity, insurance, repairs and maintenance, and various other reimbursable expenses; and

A decrease of \$0.4 million due to a \$1.0 million decrease in non-recurring expenses as compared to the prior year, offset by the impact of \$0.6 million of property damage insurance proceeds received in 2015;

• A decrease of \$0.9 million in real estate taxes primarily due to:

A \$3.1 million decrease in supplemental taxes primarily at three properties that we developed and stabilized in 2014 resulting from lower assessed values than previously estimated and successful appeals; partially offset by

\$2.2 million due to higher refunds received in 2015 as a result of successful property tax appeals;

• A decrease of \$0.8 million in provision for bad debts due to the evaluation of reserves at the end of each period; and

• An increase of \$0.3 million in ground rent primarily due to higher percentage rent as a result of one property that became fully leased in 2016;

• An increase of \$50.6 million attributable to the Stabilized Development Properties;

• An increase of \$4.2 million attributable to the Acquisition Properties; and



A decrease of \$24.6 million attributable to the 2016 Held for Sale, Dispositions & Other Properties primarily due to the following:

A net decrease of \$28.4 million due to the sale of six buildings during the year ended December 31, 2016, the sale of ten buildings during the year ended December 31, 2015 and the one property held for sale as of December 31, 2016, partially offset by \$5.0 million due to a property damage settlement received in 2016 for a property that was disposed of in 2016;

A net decrease of \$4.0 million attributable to the residential property that was completed in June 2016, consisting of \$2.1 million in rental income offset by \$6.1 million in property expenses given that the residential property is still in the early stages of operations; offset by

An increase of \$2.8 million attributable to our one property in “lease-up” at December 31, 2016.

#### Other Expenses and Income

##### General and Administrative Expenses

General and administrative expenses increased by approximately \$8.8 million, or 18.2%, for the year ended December 31, 2016 compared to the year ended December 31, 2015 primarily due to the following:

An increase of \$5.4 million attributable to share-based compensation expense related to the 2016 restricted stock unit grants;

An increase of approximately \$1.7 million related to higher payroll costs and office expenses related to the growth of the company; and

An increase of \$0.8 million attributable to compensation expense related to the mark-to-market adjustment for the Company’s deferred compensation plan. The compensation expense was offset by gains on the underlying marketable securities included in interest income and other net investment gains (losses) in the consolidated statements of operations.

##### Depreciation and Amortization

Depreciation and amortization increased by approximately \$12.9 million, or 6.3%, for the year ended December 31, 2016 compared to the year ended December 31, 2015, primarily due to the following:

An increase of \$13.7 million attributable to the Stabilized Development Properties;

An increase of \$2.8 million attributable to the Same Store Properties;

An increase of \$2.2 million attributable to the Acquisition Properties; partially offset by

A decrease of \$5.8 million attributable to the 2016 Held for Sale, Dispositions & Other Properties.

## Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and loan cost amortization, net of capitalized interest, including capitalized debt discounts/premiums and loan cost amortization for the years ended December 31, 2016 and 2015.

	Year Ended December 31,		Dollar	Percentage
	2016	2015	Change	Change
	(\$ in thousands)			
Gross interest expense	\$105,263	\$109,647	\$(4,384)	(4.0)%
Capitalized interest	(49,460)	(51,965)	2,505	4.8
Interest expense	\$55,803	\$57,682	\$(1,879)	(3.3)%

Gross interest expense, before the effect of capitalized interest, decreased \$4.4 million, or 4.0%, for the year ended December 31, 2016 compared to the year ended December 31, 2015, primarily due to a decrease in the average outstanding debt balance. Our weighted average interest rate, including loan fee amortization, was 4.6% for both the years ended December 31, 2016 and 2015.

Capitalized interest decreased \$2.5 million, or 4.8%, for the year ended December 31, 2016 compared to the year ended December 31, 2015, primarily attributable to the addition of three development projects to our stabilized portfolio during 2016, resulting in lower average asset balances qualifying for interest capitalization during 2016 as compared to 2015.

## Net income attributable to noncontrolling interests in consolidated property partnerships

Net income attributable to noncontrolling interests in consolidated property partnerships increased \$3.2 million for the year ended December 31, 2016 compared to the year ended December 31, 2015. The amount reported for the year ended December 31, 2016 is comprised of the noncontrolling interest's share of net income for 100 First LLC and 303 Second LLC for the period subsequent to the transaction closing dates on August 30, 2016 and November 30, 2016, respectively (see Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" to our consolidated financial statements included in this report for additional information), in addition to the noncontrolling interest's share of net income for Redwood LLC, which was added to the stabilized portfolio in the fourth quarter of 2015.

## Comparison of the Year Ended December 31, 2015 to the Year Ended December 31, 2014

Management evaluated Net Operating Income for the year ended December 31, 2015 compared to the year ended December 31, 2014 by evaluating the performance from the following property groups:

**Same Store Properties** – includes the results of all of the office properties that were owned and included in our stabilized portfolio for two comparable reporting periods, i.e., owned and included in our stabilized portfolio as of January 1, 2014 and still owned and included in the stabilized portfolio as of December 31, 2015;

**Stabilized Development and Redevelopment Properties** – includes the results generated by the following:

Two office development projects comprising four office buildings that were completed and stabilized in the fourth quarter of 2015;

One office development project comprising two office buildings that was completed and stabilized in the fourth quarter of 2014;  
One office development project consisting of three office buildings that was completed and stabilized in the third quarter of 2014; and

73

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One office redevelopment property that was stabilized in the first quarter of 2014 following its one year lease-up period.

2014 Acquisition Properties – includes the results, from the dates of acquisition through the periods presented, for the five office buildings we acquired during 2014; and

2015 Held for Sale, Dispositions, and Other Properties – includes the results for both periods presented of the four properties held for sale at December 31, 2015, the ten properties disposed of in 2015, and expenses for certain of our in-process, near-term and future development projects.

The following table sets forth certain information regarding the property groups within our stabilized portfolio as of December 31, 2015:

Group	# of Buildings	Rentable Square Feet
Same Store Properties	86	10,818,177
Stabilized Development and Redevelopment Properties	10	1,806,642
2014 Acquisition Properties	5	407,587
Total Stabilized Portfolio	101	13,032,406

The following tables summarize our Net Operating Income, as defined, for our total portfolio for the year ended December 31, 2015 and 2014.

	Year Ended		Dollar Change	Percentage Change	
	December 31, 2015	2014			
	(\$ in thousands)				
Reconciliation of Net Income Available to Common Stockholders to Net Operating Income, as defined:					
Net Income Available to Common Stockholders	\$220,831	\$166,969	\$53,862	32.3	%
Preferred dividends	13,250	13,250	—	—	
Net income attributable to Kilroy Realty Corporation	234,081	180,219	53,862	29.9	
Net income attributable to noncontrolling common units of the Operating Partnership	4,339	3,589	750	20.9	
Net income attributable to noncontrolling interests in consolidated property partnerships	184	—	184	100.0	
Net income	\$238,604	\$183,808	\$54,796	29.8	%
Income from discontinued operations <sup>(1)</sup>	—	(124,495)	124,495	(100.0)	)
Income from continuing operations	\$238,604	\$59,313	\$179,291	302.3	%
Unallocated expense (income):					
General and administrative expenses	48,265	46,152	2,113	4.6	
Acquisition-related expenses	497	1,479	(982)	(66.4)	)
Depreciation and amortization	204,294	202,417	1,877	0.9	
Interest income and other net investment (gains) losses	(243)	(561)	318	(56.7)	)
Interest expense	57,682	67,571	(9,889)	(14.6)	)
Gains on sales of land, net	(17,116)	(3,490)	(13,626)	390.4	)
Gains on sales of depreciable operating properties	(109,950)	—	(109,950)	100.0	)
Net Operating Income, as defined	\$422,033	\$372,881	\$49,152	13.2	%

(1)

The Company adopted ASU 2014-08 effective January 1, 2015 (see Note 2 “Basis of Presentation and Significant Accounting Policies” to our consolidated financial statements included in this report for additional information). As a result, results of operations for properties classified as held for sale and/or disposed of subsequent to January 1, 2015 are presented in continuing operations. Prior to January 1, 2015, properties classified as held for sale and/or disposed of are presented in discontinued operations.

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The following tables summarize our Net Operating Income, as defined, for our total portfolio for the year ended December 31, 2015 and 2014.

	Year Ended December 31, 2015					2014				
	Same Store	Stabilized Development & Redevelopment	2014 Acquisitions	2015 Held for Sale Dispositions & Other	Total	Same Store	Stabilized Development & Redevelopment	2014 Acquisitions	2015 Held for Sale Dispositions & Other	Total
	(in thousands)					(in thousands)				
Operating revenues:										
Rental income	\$411,089	\$73,949	\$15,621	\$24,696	\$525,355	\$392,567	\$31,625	\$7,153	\$34,983	\$466,328
Tenant reimbursements	37,144	9,827	2,566	4,237	53,774	38,673	1,850	593	5,601	46,717
Other property income	2,021	112	—	13	2,146	8,498	2	—	180	8,680
Total	450,254	83,888	18,187	28,946	581,275	439,738	33,477	7,746	40,764	521,725
Property and related expenses:										
Property expenses	93,868	6,049	1,054	4,407	105,378	91,526	3,529	289	5,170	100,514
Real estate taxes	35,851	9,546	1,328	3,498	50,223	36,516	3,569	336	4,776	45,197
Provision for bad debts	695	(98)	—	(52)	545	(103)	98	—	63	58
Ground leases	3,096	—	—	—	3,096	3,075	—	—	—	3,075
Total	133,510	15,497	2,382	7,853	159,242	131,014	7,196	625	10,009	148,844
Net Operating Income, as defined	\$316,744	\$68,391	\$15,805	\$21,093	\$422,033	\$308,724	\$26,281	\$7,121	\$30,755	\$372,881

Year Ended December 31, 2015 as compared to the Year Ended December 31, 2014

	Same Store		Stabilized Development & Redevelopment		2014 Acquisitions		2015 Held for Sale, Dispositions & Other		Total	
	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change	Dollar Change	Percent Change
	(\$ in thousands)									
Operating revenues:										
Rental income	\$18,522	4.7 %	\$42,324	133.8 %	\$8,468	118.4 %	\$(10,287)	(29.4) %	\$59,027	12.7 %
Tenant reimbursements	(1,529)	(4.0)	7,977	431.2	1,973	332.7	(1,364)	(24.4)	7,057	15.1
Other property income	(6,477)	(76.2)	110	5,500.0	—	—	(167)	(92.8)	(6,534)	(75.3)
Total	10,516	2.4	50,411	150.6	10,441	134.8	(11,818)	(29.0)	59,550	11.4
Property and related expenses:										
	2,342	2.6	2,520	71.4	765	264.7	(763)	(14.8)	4,864	4.8

Property expenses										
Real estate taxes	(665 )	(1.8 )	5,977	167.5	992	295.2	(1,278 )	(26.8 )	5,026	11.1
Provision for bad debts	798	(774.8)	(196 )	(200.0 )	—	—	(115 )	(182.5)	487	839.7
Ground leases	21	0.7	—	—	—	—	—	—	21	0.7
Total	2,496	1.9	8,301	115.4	1,757	281.1	(2,156 )	(21.5 )	10,398	7.0
Net Operating Income, as defined	\$8,020	2.6 %	\$42,110	160.2 %	\$8,684	121.9 %	\$(9,662 )	(31.4 )%	\$49,152	13.2 %

Net Operating Income increased \$49.2 million, or 13.2%, for the year ended December 31, 2015 as compared to the year ended December 31, 2014 primarily resulting from:

An increase of \$42.1 million attributable to the Stabilized Development and Redevelopment Properties primarily due to the following:

\$6.3 million increase from the properties completed and/or stabilized in the fourth quarter of 2015;

\$13.8 million increase from the properties completed and/or stabilized in the fourth quarter of 2014;

\$18.6 million increase from the properties completed and/or stabilized in the third quarter of 2014; and

\$3.4 million increase from the properties completed and/or stabilized in the first quarter of 2014;

• An increase of \$8.0 million attributable to the Same Store Properties primarily resulting from:

• An increase in rental income of \$18.5 million primarily due to the following:

\$16.7 million increase due to new leases at higher rates and increased occupancy;

\$1.0 million increase due to amortization of tenant funded improvements revenue; and

\$1.0 million increase in parking income resulting from increased occupancy and rates at certain of our buildings;

• A partially offsetting decrease in tenant reimbursements of \$1.5 million primarily due to base year resets for a number of tenants across the portfolio;

• A partially offsetting decrease in other property income of \$6.5 million due to \$6.8 million of lease termination fees, primarily related to one tenant, that were recognized during the year ended December 31, 2014; and

• A partially offsetting increase in property and related expenses of \$2.5 million primarily resulting from:

• An increase of \$2.3 million in property expenses primarily resulting from:

\$3.3 million increase in certain recurring operating costs related to security, parking, other contract services, repairs and maintenance, and various other reimbursable expenses;

A partially offsetting decrease of \$1.0 million due to a property damage settlement received in 2015 and lower non-recurring legal fees in 2015; and

• An increase of \$0.8 million in provision for bad debts primarily related to two tenants;

• A partially offsetting net decrease of \$0.7 million in real estate taxes primarily due to property tax refunds related to successful assessment reductions net of customary annual property tax increases at other properties; and

• An increase of \$8.7 million attributable to the 2014 Acquisition Properties.

#### Other Expenses and Income

#### General and Administrative Expenses

General and administrative expenses increased by approximately \$2.1 million, or 4.6%, for the year ended December 31, 2015 compared to the year ended December 31, 2014, primarily due to the following:

• An increase of \$3.3 million in compensation related expense primarily related to the growth of the Company; partially offset by

• A decrease of \$1.2 million primarily related to a decrease in professional services fees.

#### Depreciation and Amortization

Depreciation and amortization increased by approximately \$1.9 million, or 0.9%, for the year ended December 31, 2015 compared to the year ended December 31, 2014, primarily due to an increase from the Stabilized

76

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Development and Redevelopment Properties partially offset by 2015 dispositions and certain specific lease-related intangible assets being fully amortized during 2015.

### Interest Expense

The following table sets forth our gross interest expense, including debt discounts/premiums and loan cost amortization, net of capitalized interest, including capitalized debt discounts/premiums and loan cost amortization for the year ended December 31, 2015 and 2014.

	Year Ended		Dollar Change	Percentage Change
	December 31, 2015	2014		
	(\$ in thousands)			
Gross interest expense	\$109,647	\$114,661	\$(5,014)	(4.4)%
Capitalized interest	(51,965)	(47,090)	(4,875)	10.4
Interest expense	\$57,682	\$67,571	\$(9,889)	(14.6)%

Gross interest expense, before the effect of capitalized interest, decreased \$5.0 million, or 4.4%, for the year ended December 31, 2015 compared to the year ended December 31, 2014 primarily due to a decrease in our weighted average interest rate, including loan fee amortization, from 4.9% for the year ended December 31, 2014 to 4.6% for the year ended December 31, 2015 as a result of the repayment of the Company's 4.25% Exchangeable Notes in November 2014.

Capitalized interest increased \$4.9 million, or 10.4%, for the year ended December 31, 2015 compared to the year ended December 31, 2014, primarily attributable to an increase in our development activity, which resulted in higher average asset balances qualifying for interest capitalization during 2015 as compared to 2014.

## Liquidity and Capital Resources of the Company

In this “Liquidity and Capital Resources of the Company” section, the term the “Company” refers only to Kilroy Realty Corporation on an unconsolidated basis and excludes the Operating Partnership and all other subsidiaries.

The Company’s business is operated primarily through the Operating Partnership. Distributions from the Operating Partnership are the Company’s primary source of capital. The Company believes the Operating Partnership’s sources of working capital, specifically its cash flow from operations, borrowings available under its unsecured revolving credit facility and proceeds from its capital recycling program, including strategic ventures, are adequate for it to make its distribution payments to the Company and, in turn, for the Company to make its dividend payments to its preferred and common stockholders for the next twelve months, including the special cash dividend of \$1.90 per share of common stock declared on December 13, 2016 to stockholders of record on December 30, 2016, which was paid out on January 13, 2017. Cash flows from operating activities generated by the Operating Partnership for the year ended December 31, 2016 were sufficient to cover the Company’s payment of cash dividends to its stockholders. However, there can be no assurance that the Operating Partnership’s sources of capital will continue to be available at all or in amounts sufficient to meet its needs, including its ability to make distributions to the Company. The unavailability of capital could adversely affect the Operating Partnership’s ability to make distributions to the Company, which would in turn, adversely affect the Company’s ability to pay cash dividends to its stockholders.

The Company is a well-known seasoned issuer and the Company and the Operating Partnership have an effective shelf registration statement that provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depositary shares, warrants and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions, available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes.

As the sole general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes, and the Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities and the revenues and expenses of the Company and the Operating Partnership are substantially the same on their respective financial statements. The section entitled “Liquidity and Capital Resources of the Operating Partnership” should be read in conjunction with this section to understand the liquidity and capital resources of the Company on a consolidated basis and how the Company is operated as a whole.

## Distribution Requirements

The Company is required to distribute 90% of its taxable income (subject to certain adjustments and excluding net capital gains) on an annual basis to maintain qualification as a REIT for federal income tax purposes and is required to pay income tax at regular corporate rates to the extent it distributes less than 100% of its taxable income (including capital gains). As a result of these distribution requirements, the Operating Partnership cannot rely on retained earnings to fund its on-going operations to the same extent as other companies whose parent companies are not REITs. In addition, the Company may be required to use borrowings under the Operating Partnership’s revolving



credit facility, if necessary, to meet REIT distribution requirements and maintain its REIT status. The Company may also need to continue to raise capital in the equity markets to fund the Operating Partnership's working capital needs, as well as potential developments of new or existing properties or acquisitions.

The Company intends to continue to make, but has not committed to make, regular quarterly cash distributions to common stockholders, and through the Operating Partnership, common unitholders from the Operating Partnership's cash flow from operating activities. All such distributions are at the discretion of the Board of Directors. The Company

has historically distributed amounts in excess of its taxable income resulting in a return of capital to its common stockholders. In 2016, the Company realized approximately \$150.0 million of taxable gains from the sales of real property that were not deferred in Internal Revenue Code Section 1031 Exchanges or other tax-deferred structures. In order to enable the Company to meet the REIT distribution requirements and minimize its obligation to pay income and excise taxes, on December 13, 2016, the Company's Board of Directors declared a special cash dividend of \$1.90 per share of common stock in addition to its regular quarterly cash dividend of \$0.375 per common share. The special and regular quarterly dividends were paid on January 13, 2017 to stockholders on record on December 30, 2016, which caused a \$2.275 per common unit cash distribution to be paid in respect of the Operating Partnership's common units, including those owned by the Company. The total cash special and quarterly dividends and distributions paid on January 13, 2017 was \$217.6 million.

On December 13, 2016, the Board of Directors declared a dividend of \$0.42969 per share on the Series G Preferred Stock and \$0.39844 per share on the Series H Preferred Stock for the period commencing on and including November 15, 2016 and ending on and including February 14, 2017. The dividend will be payable on February 15, 2017 to Series G Preferred and Series H Preferred stockholders of record on January 31, 2017. The quarterly dividends payable on February 15, 2017 to Series G and Series H Preferred stockholders is expected to total \$3.3 million.

The Company considers market factors and its performance in addition to REIT requirements in determining its distribution levels. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, which are consistent with the Company's intention to maintain its qualification as a REIT. Such investments may include, for example, obligations of the Government National Mortgage Association, other governmental agency securities, certificates of deposit, and interest-bearing bank deposits.

#### Debt Covenants

The covenants contained within the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan generally prohibit the Company from paying dividends in excess of:

95% of the Operating Partnership's consolidated funds from operations (as defined in the agreements governing the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan) for such year; and

an amount which results in distributions to us (excluding any preferred partnership distributions to the extent the same have been deducted from consolidated funds from operations (as so defined) for such year) in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.

## Capitalization

As of December 31, 2016, our total debt as a percentage of total market capitalization was 24.5% and our total debt and liquidation value of our preferred equity as a percentage of total market capitalization was 26.5%, which was calculated based on the closing price per share of the Company's common stock of \$73.22 on December 31, 2016 as shown in the following table:

	Shares/Units at December 31, 2016	Aggregate Principal Amount or \$ Value Equivalent	% of Total Market Capitalization	
Debt: (1) (2) (3)				
Unsecured Term Loan Facility		\$ 150,000	1.6	%
Unsecured Term Loan		39,000	0.4	
Unsecured Senior Notes due 2018		325,000	3.5	
Unsecured Senior Notes due 2020		250,000	2.6	
Unsecured Senior Notes due 2023		300,000	3.1	
Unsecured Senior Notes due 2025		400,000	4.2	
Unsecured Senior Notes due 2029		400,000	4.2	
Secured debt (4)		469,766	4.9	
Total debt		2,333,766	24.5	
Equity and Noncontrolling Interests in the Operating Partnership: (5)				
6.875% Series G Cumulative Redeemable Preferred stock (6)	4,000,000	100,000	1.0	
6.375% Series H Cumulative Redeemable Preferred stock (6)	4,000,000	100,000	1.0	
Common limited partnership units outstanding (7)	2,381,543	174,377	1.9	
Shares of common stock outstanding (7)	93,219,439	6,825,527	71.6	
Total Equity and Noncontrolling Interests in the Operating Partnership		7,199,904	75.5	
Total Market Capitalization		\$9,533,670	100.0	%

(1) In September, the Company completed a private placement of \$175.0 million of ten-year, 3.35% unsecured senior notes and \$75.0 million of twelve-year, 3.45% unsecured senior notes with a delayed draw option required to be exercised by February 17, 2017. The table above does not reflect any amounts pertaining to these notes because there were no amounts drawn or outstanding as of December 31, 2016.

(2) There was no outstanding balance on the unsecured line of credit as of December 31, 2016.

(3) Represents gross aggregate principal amount due at maturity before the effect of the following at December 31, 2016: \$11.5 million of unamortized deferred financing costs, \$6.6 million of unamortized discounts for the unsecured senior notes and \$4.4 million of unamortized premiums for the secured debt.

(4) In November 2016, the Company entered into a \$170.0 million, 10-year mortgage note due in December 2026 with a fixed interest rate of 3.57%.

(5) Value based on \$25.00 per share liquidation preference.

(6) Represents common units not owned by the Company.

(7) Value based on closing price per share of our common stock of \$73.22 as of December 31, 2016.

## Liquidity and Capital Resources of the Operating Partnership

In this "Liquidity and Capital Resources of the Operating Partnership" section, the terms "we," "our," and "us" refer to the Operating Partnership or the Operating Partnership and the Company together, as the context requires.

General

Our primary liquidity sources and uses are as follows:

Liquidity Sources

Net cash flow from operations;

80

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Borrowings under the Operating Partnership's unsecured revolving credit facility, term loan facility and unsecured senior notes;  
Proceeds from our capital recycling program, including the disposition of nonstrategic assets and the formation of strategic ventures;  
Proceeds from additional secured or unsecured debt financings; and  
Proceeds from public or private issuance of debt or equity securities.

#### Liquidity Uses

Development and redevelopment costs;  
Operating property or undeveloped land acquisitions;  
Property operating and corporate expenses;  
Capital expenditures, tenant improvement and leasing costs;  
Debt service and principal payments, including debt maturities;  
Distributions to common and preferred security holders;  
Repurchases and redemptions of outstanding common or preferred stock of the Company; and  
Outstanding debt repurchases, redemptions and repayments.

#### General Strategy

Our general strategy is to maintain a conservative balance sheet with a strong credit profile and to maintain a capital structure that allows for financial flexibility and diversification of capital resources. We manage our capital structure to reflect a long-term investment approach and utilize multiple sources of capital to meet our long-term capital requirements. We believe that our current projected liquidity requirements for the next twelve-month period, as set forth above under the caption "—Liquidity Uses," will be satisfied using a combination of the liquidity sources listed above, although there can be no assurance in this regard. We believe our conservative leverage and staggered debt maturities provide us with financial flexibility and enhances our ability to obtain additional sources of liquidity if necessary, and, therefore, we are well-positioned to refinance or repay maturing debt and to pursue our strategy of seeking attractive acquisition opportunities, which we may finance, as necessary, with future public and private issuances of debt and equity securities.

#### Summary of 2016 Capital and Financing Transactions

We continue to be active in the capital markets and our capital recycling program to finance our acquisition and development activity and our continued desire to extend our debt maturities. This was primarily a result of the following transactions:

##### Capital Recycling Program

During 2016, we generated approximately \$783.6 million in cash from our capital recycling program including non-strategic property and land dispositions and two strategic ventures with a third party:

During the year ended December 31, 2016, we completed the sale of six office buildings and five undeveloped land parcels to unaffiliated third parties for gross sales proceeds totaling approximately \$330.7 million. In addition, in January 2017 we completed the sale of the operating property that was held for sale at December 31, 2016 for total gross proceeds of \$12.1 million.

During the second half of 2016, we completed two strategic ventures with NBREM whereby NBREM contributed a total of \$452.9 million for a 44% common equity interest in two existing previously



wholly-owned companies that owned two office properties located in San Francisco, California, which was net of approximately \$55.3 million of its proportionate share of the existing mortgage debt.

#### Capital Markets / Debt Transactions

In 2016, we raised more than \$450.0 million in new debt and common equity from the following transactions:

In November 2016, the Operating Partnership entered into a ten-year, non-recourse mortgage note for \$170.0 million. The mortgage note bears interest at a fixed rate of 3.57% and matures on December 1, 2026. A portion of the proceeds from this note were used to repay a total of \$64.4 million of secured debt at par.

During 2016, we issued and sold a total of 451,398 shares of our common stock under our at-the-market stock offering program at a weighted average price of \$71.50 per share before selling commissions. The net offering proceeds (after deducting selling commissions) were approximately \$31.9 million (see “—Liquidity Sources” below for additional information).

In September 2016, the Operating Partnership completed a private placement of \$175.0 million of ten-year, 3.35% unsecured senior notes and \$75.0 million of twelve-year, 3.45% unsecured senior notes with a delayed draw option required to be exercised by February 17, 2017. No amounts were drawn or outstanding as of December 31, 2016.

In March 2016, the Company repurchased 52,199 shares of common stock at a weighted average price of \$55.45 per share for \$2.9 million. Simultaneously, the Operating Partnership repurchased 52,199 common units from the Company.

Subsequent to December 31, 2016, we had the following equity related transactions:

In January 2017, we raised approximately \$308.8 million of net proceeds through a public offering of 4,427,500 shares of common stock.

On January 13, 2017, the Company and the Operating Partnership paid a special cash dividend and distribution, as applicable, of \$1.90 per share of common stock and common unit, as applicable, to stockholders and unitholders, as applicable, of record on December 30, 2016. This special cash dividend was in addition to the regular quarterly cash dividend of \$0.375 per share of common stock. The total amount of the regular quarterly cash dividend and the special cash dividend was approximately \$35.9 million and \$181.6 million, respectively.

After the effect of these aforementioned transactions, as of February 13, 2017, we had approximately \$325 million of unrestricted cash on hand and approximately \$31 million of restricted cash.





## Liquidity Sources

### Unsecured Revolving Credit Facility

The following table summarizes the balance and terms of our unsecured revolving credit facility as of December 31, 2016 and December 31, 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Outstanding borrowings	\$—	\$ —
Remaining borrowing capacity	600,000	600,000
Total borrowing capacity <sup>(1)</sup>	\$600,000	\$ 600,000
Interest rate <sup>(2)</sup>	1.82	% 1.48
Facility fee-annual rate <sup>(3)</sup>	0.200%	
Maturity date	July 2019	

We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing (1) capacity, up to an additional \$311.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) Our unsecured revolving credit facility interest rate was calculated based on an annual rate of LIBOR plus 1.050%. Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of December 31, 2016 and 2015, \$3.3 million and (3) \$4.6 million of deferred financing costs remained to be amortized through the amended maturity date of our unsecured revolving credit facility, which are included in prepaid expenses and other assets, net on our consolidated balance sheets.

We intend to borrow under the unsecured revolving credit facility from time to time for general corporate purposes, to finance development and redevelopment expenditures, to fund potential acquisitions and to potentially repay long-term debt.

### Capital Recycling Program

In connection with our capital recycling strategy, through December 31, 2016, we completed the sale of six properties and five undeveloped land parcels located in San Diego, California to unaffiliated third parties for gross sales proceeds totaling approximately \$330.7 million (see Note 4 “Dispositions and Real Estate Held for Sale” to our consolidated financial statements included in this report for additional information). In January 2017 we completed the sale of the operating property that was held for sale at December 31, 2016 for total gross proceeds of \$12.1 million. During 2015, we completed the sale of ten office properties and one undeveloped land parcel to unaffiliated third parties for total gross sales proceeds of \$335.2 million. See “—Factors that May Influence Future Operations” for additional information.

In addition, in the second half of 2016, the Company entered into agreements with NBREM whereby NBREM invested in two existing previously wholly-owned companies that owned two office properties located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million for a 44% common equity interest in the two companies, which was net of its

proportionate share of the existing mortgage debt secured by the property.

We currently anticipate that in 2017 we could raise additional capital through our dispositions program ranging from approximately \$100 million to \$300 million, with a midpoint of \$200 million, including the \$12.1 million we completed in January 2017 as discussed above. However, any potential future disposition transactions will depend on market conditions and other factors including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. In addition, we cannot assure you that we will dispose of any additional properties or that we will be able to identify and complete the acquisition of suitable replacement properties to effect Section 1031

Exchanges to defer some or all of the taxable capital gains related to our capital recycling program. However, any potential future disposition transactions will depend on market conditions and other factors including but not limited to our capital needs and our ability to defer some or all of the taxable gains on the sales. In addition, we cannot assure you that we will dispose of any additional properties or that we will be able to identify and complete the acquisition of suitable replacement properties to effect Section 1031 Exchanges to defer some or all of the taxable capital gains related to our capital recycling program.

#### At-The-Market Stock Offering Program

The following table sets forth information regarding sales of our common stock under our December 2014 at-the-market offering program for the years ended December 31, 2016 and 2015:

	Year Ended December 31, 2016 2015 (in millions, except share and per share data)	
Shares of common stock sold during the year	451,398	1,866,267
Weighted average price per share of common stock	\$71.50	\$ 75.06
Aggregate gross proceeds	\$32.3	\$ 140.1
Aggregate net proceeds after selling commissions	\$31.9	\$ 138.2

The proceeds from sales were used to fund development expenditures, acquisitions, and general corporate purposes, including repayment of borrowings under the unsecured revolving credit facility. Since commencement of the December 2014 program, through December 31, 2016, we have sold 2,459,165 shares of common stock having a gross sales price of \$182.4 million and approximately \$117.6 million remains available to be sold under this program. Actual future sales will depend upon a variety of factors, including, but not limited to market conditions, the trading price of the Company's common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under this program.

#### Shelf Registration Statement

On September 29, 2016, the Company and the Operating Partnership filed with the Securities and Exchange Commission a shelf registration statement on Form S-3, which became immediately effective upon filing. As discussed above under "—Liquidity and Capital Resources of the Company," the Company is a well-known seasoned issuer, and this universal shelf registration statement provides for the public offering and sale from time to time by the Company of its preferred stock, common stock, depository shares and guarantees of debt securities and by the Operating Partnership of its debt securities, in each case in unlimited amounts. The Company evaluates the capital markets on an ongoing basis for opportunities to raise capital, and, as circumstances warrant, the Company and the Operating Partnership may issue securities of all of these types in one or more offerings at any time and from time to time on an opportunistic basis, depending upon, among other things, market conditions, available pricing and capital needs. When the Company receives proceeds from the sales of its preferred or common stock, it generally contributes the net proceeds from those sales to the Operating Partnership in exchange for corresponding preferred or common partnership units of the Operating Partnership. The Operating Partnership may use these proceeds and proceeds from the sale of its debt securities to repay debt, including borrowings under its unsecured revolving credit facility, to develop new or existing properties, to make acquisitions of properties or portfolios of properties, or for general corporate purposes.

In January 2017, the Company raised approximately \$308.8 million of net proceeds through a public offering of 4,427,500 shares of its common stock at a price of \$72.75 per share, before underwriting discounts and commissions.

#### Unsecured Senior Notes - Private Placement

On September 14, 2016, the Operating Partnership entered into a Note Purchase Agreement in a private placement (the “Note Purchase Agreement”), in connection with the issuance and sale of \$175.0 million principal amount of the Operating Partnership’s 3.35% Senior Notes, Series A, due February 17, 2027 (the “Series A Notes”), and \$75.0 million principal amount of the Operating Partnership’s 3.45% Senior Notes, Series B, due February 17, 2029 (the “Series B Notes” and, together with the Series A Notes, the “Series A and B Notes”). Under the delayed draw option of the Series

A and B Notes, the Operating Partnership is required to issue \$175.0 million principal amount of its Series A Notes and \$75.0 million principal amount of its Series B Notes by February 17, 2017. As of December 31, 2016, there were no amounts issued or outstanding under the Series A and B Notes. The Series A Notes mature on February 17, 2027, and the Series B Notes mature on February 17, 2029, unless earlier redeemed or prepaid pursuant to the terms of the Note Purchase Agreement. Interest on the Series A and B Notes is payable semi-annually in arrears on February 17 and August 17 of each year beginning February 17, 2017.

#### Secured Debt

On November 30, 2016, the Company entered into a ten-year, non-recourse mortgage note for \$170.0 million bearing interest at a fixed rate of 3.57%. The proceeds from the mortgage note were used to repay a \$64.4 million mortgage note, at par, in December 2016 and for general corporate purposes.

#### Unsecured and Secured Debt

The aggregate principal amount of our unsecured and secured debt of the Operating Partnership outstanding as of December 31, 2016 was as follows:

	Aggregate Principal Amount Outstanding <sup>(1)(2)</sup> (in thousands)
Unsecured Term Loan Facility	\$ 150,000
Unsecured Term Loan	39,000
Unsecured Senior Notes due 2018	325,000
Unsecured Senior Notes due 2020	250,000
Unsecured Senior Notes due 2023	300,000
Unsecured Senior Notes due 2025	400,000
Unsecured Senior Notes due 2029	400,000
Secured Debt	469,766
Total Unsecured and Secured Debt	2,333,766
Less: Unamortized Net Discounts and Deferred Financing Costs	(13,643 )
Total Debt, Net	\$ 2,320,123

In September, the Company completed a private placement of \$175.0 million of ten-year, 3.35% unsecured senior notes and \$75.0 million of twelve-year, 3.45% unsecured senior notes with a delayed draw option required to be exercised by February 17, 2017. The table above does not reflect any amounts pertaining to these notes because there were no amounts drawn or outstanding as of December 31, 2016.

(2) There was no outstanding balance on the unsecured line of credit as of December 31, 2016.

#### Debt Composition

The composition of the Operating Partnership's aggregate debt balances between secured and unsecured and fixed-rate and variable-rate debt as of December 31, 2016 and 2015 was as follows:

	Percentage of Total Debt (1)		Weighted Average Interest Rate (1) (2)			
	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015	December 31, 2016	December 31, 2015
Secured vs. unsecured:						
Unsecured (3)	79.9 %	83.2 %	4.4 %	4.3 %	4.4 %	4.3 %
Secured	20.1	16.8	4.4 %	5.1 %	4.4 %	5.1 %
Variable-rate vs. fixed-rate:						
Variable-rate	8.1	8.4	1.8 %	1.4 %	1.8 %	1.4 %
Fixed-rate (3)	91.9	91.6	4.6 %	4.7 %	4.6 %	4.7 %
Stated rate (3)			4.4 %	4.5 %	4.4 %	4.5 %
GAAP effective rate (4)			4.3 %	4.4 %	4.3 %	4.4 %
GAAP effective rate including debt issuance costs			4.5 %	4.6 %	4.5 %	4.6 %

In September, the Company completed a private placement of \$175.0 million of ten-year, 3.35% unsecured senior notes and \$75.0 million of twelve-year, 3.45% unsecured senior notes with a delayed draw option required to be (1) exercised by February 17, 2017. The table above does not reflect any amounts pertaining to these notes because there were no amounts drawn or outstanding as of December 31, 2016. The table above also does not reflect any amounts pertaining to the unsecured line of credit as there were no amounts outstanding as of December 31, 2016.

(2) As of the end of the period presented.

(3) Excludes the impact of the amortization of any debt discounts/premiums and deferred financing costs.

(4) Includes the impact of the amortization of any debt discounts/premiums, excluding deferred financing costs.

## Liquidity Uses

## Contractual Obligations

The following table provides information with respect to our contractual obligations as of December 31, 2016. The table: (i) indicates the maturities and scheduled principal repayments of our secured and unsecured debt outstanding as of December 31, 2016 as well as commitments for the Series A and B Notes issuable pursuant to the Note Purchase Agreement; (ii) indicates the scheduled interest payments of our fixed-rate and variable-rate debt as of December 31, 2016; (iii) provides information about the minimum commitments due in connection with our ground lease obligations and other lease and contractual commitments; and (iv) provides estimated development commitments as of December 31, 2016. Note that the table does not reflect our available debt maturity extension options and reflects gross aggregate principal amounts before the effect of unamortized discounts/premiums.

	Payment Due by Period				Total
	Less than 1 Year (2017)	2-3 Years (2018-2019)	4-5 Years (2020-2021)	More than 5 Years (After 2021)	
Principal payments: secured debt <sup>(1)</sup>	\$7,286	\$202,978	\$10,479	\$249,023	\$469,766
Principal payments: unsecured debt <sup>(2)</sup>	—	514,000	250,000	1,350,000	2,114,000
Interest payments: fixed-rate debt <sup>(3)</sup>	105,663	177,455	135,337	302,302	720,757
Interest payments: variable-rate debt <sup>(4)</sup>	3,495	5,228	—	—	8,723
Ground lease obligations <sup>(5)</sup>	4,934	9,868	9,868	231,402	256,072
Lease and other contractual commitments <sup>(6)</sup>	69,452	10,029	—	148	79,629
Development commitments <sup>(7)</sup>	262,000	197,000	—	—	459,000
Total	\$452,830	\$1,116,558	\$405,684	\$2,132,875	\$4,107,947

<sup>(1)</sup> Represents gross aggregate principal amount before the effect of the unamortized premium and deferred financing costs of approximately \$4.4 million and \$1.4 million as of December 31, 2016.

<sup>(2)</sup> Represents gross aggregate principal amount before the effect of the unamortized discount and deferred financing costs of approximately \$6.6 million and \$10.1 million as of December 31, 2016. Includes \$175.0 million of Series A Notes and \$75.0 million of Series B Notes issuable pursuant to the Note Purchase Agreement for which no Series A or B Notes were issued and outstanding as of December 31, 2016 but the Company is committed to issuing by February 17, 2017.

<sup>(3)</sup> As of December 31, 2016, 91.9% of our debt was contractually fixed. The information in the table above reflects our projected interest rate obligations for these fixed-rate payments based on the contractual interest rates on an accrual basis and scheduled maturity dates. Amounts include interest rate obligations for the Series A and B Notes issuable pursuant to the Note Purchase Agreement for which no Series A or B Notes were issued and outstanding as of December 31, 2016 but the Company is committed to issuing by February 17, 2017.

<sup>(4)</sup> As of December 31, 2016, 8.1% of our debt bore interest at variable rates which was incurred under the unsecured term loan facility and unsecured term loan. The variable interest rate payments are based on LIBOR plus a spread of 1.150% as of December 31, 2016. The information in the table above reflects our projected interest rate obligations for these variable-rate payments based on outstanding principal balances as of December 31, 2016, the scheduled interest payment dates and the contractual maturity dates.

<sup>(5)</sup> Reflects minimum lease payments through the contractual lease expiration date before the impact of extension options. See Note 18 "Commitment and Contingencies" to our consolidated financial statements included in this report for further information.

<sup>(6)</sup>

Amounts represent commitments under signed leases and contracts for operating properties, excluding tenant-funded tenant improvements, and for other contractual commitments. The timing of these expenditures may fluctuate.

Amounts represent commitments under signed leases for pre-leased development projects and contractual commitments for projects under construction, as of December 31, 2016, and also includes \$45.0 million for three (7) recently completed office projects, the project in “lease-up” and the completed residential project. The timing of these expenditures may fluctuate based on the ultimate progress of construction. We may start additional construction in 2017 (see “—Development Activities” for additional information).

#### Other Liquidity Uses

##### Development

As of December 31, 2016, we had three development projects under construction. These projects have a total estimated investment of approximately \$980.0 million, of which we have incurred approximately \$427.0 million and committed an additional \$414.0 million as of December 31, 2016, which is included in the table above. In addition,



as of December 31, 2016, we had \$9.0 million in uncommitted tenant costs for two completed projects which may be spent throughout 2017 depending on leasing activity. Furthermore, we currently believe we may spend an additional \$50 - \$200 million on potential near-term and future development pipeline projects that we expect we may commence construction on throughout 2017. Ultimate timing of these expenditures may fluctuate given construction progress and leasing status of the projects. We expect that any material additional development activities will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities or the disposition of assets under our capital recycling program.

#### Potential Future Acquisitions

During the year ended December 31, 2016, we acquired one office building in Mountain View, a four building office and retail complex in Hollywood, two office buildings in Palo Alto, and a 1.75 acre development site in San Francisco for a total purchase price of approximately \$476.0 million. In 2015, we acquired two development opportunities for approximately \$127.5 million in cash. These transactions were funded through various capital raising activities and, in selected instances, the assumption of existing indebtedness and issuance of common stock.

As part of our growth strategy, which is highly dependent on market conditions and business cycles, among other factors, we continue to evaluate strategic opportunities and remain a disciplined buyer of development and redevelopment opportunities as well as value-add operating properties. We continue to focus on growth opportunities in West Coast markets populated by knowledge and creative based tenants in a variety of industries, including technology, media, healthcare, life sciences, entertainment and professional services. Against the backdrop of market volatility, we expect to manage a strong balance sheet, execute on our development program and selectively evaluate opportunities that either add immediate Net Operating Income to our portfolio or play a strategic role in our future growth. We expect that any material acquisitions will be funded with borrowings under the unsecured revolving credit facility, the public or private issuance of debt or equity securities, the disposition of assets under our capital recycling program or through the assumption of existing debt.

#### 6.875% Series G and 6.375% Series H Cumulative Redeemable Preferred Stock

The Company has the option to redeem the 4,000,000 shares of its 6.875% Series G Cumulative Redeemable Preferred Stock ("Series G Preferred Stock") and the 4,000,000 shares of its 6.375% Series H Cumulative Redeemable Preferred Stock ("Series H Preferred Stock"), on or after March 27, 2017 and August 15, 2017, respectively, in whole or in part at any time or from time to time, by payment of \$25.00 per share in cash, totaling \$200.0 million plus any accumulated, accrued and unpaid distributions through the date of redemption. Depending on various factors, including but not limited to market conditions, we may redeem all or part of the outstanding Series G and Series H Preferred Stock on or after their stated redemption dates. Upon redemption of all outstanding Series G and Series H Preferred Stock, we would incur an associated non-cash charge of \$7.6 million as a reduction to net income available to common stockholders for the related original issuance costs.

#### Share Repurchases

On February 23, 2016, the Company's Board of Directors approved a 4,000,000 share increase to the Company's existing share repurchase program bringing the total current repurchase authorization to 4,988,025 shares. During the year ended December 31, 2016, the Company repurchased 52,199 shares of common stock at a weighted average price of \$55.45 per share of common stock totaling \$2.9 million. As of December 31, 2016, 4,935,826 shares remain eligible for repurchase under the Company's share repurchase program. Under this program, repurchases may be made in open market transactions at prevailing prices or through privately negotiated transactions. We may elect to repurchase shares of our common stock under this program in the future depending upon various factors, including market conditions, the trading price of our common stock and our other uses of capital. This program does not have a

termination date, and repurchases may be discontinued at any time. We intend to fund repurchases, if any, primarily with the proceeds from property dispositions.

## Potential Future Leasing Costs and Capital Improvements

The amounts we incur for tenant improvements and leasing costs depend on leasing activity in each period. Tenant improvements and leasing costs generally fluctuate in any given period depending on factors such as the type and condition of the property, the term of the lease, the type of the lease, the involvement of external leasing agents and overall market conditions. Capital expenditures may fluctuate in any given period subject to the nature, extent and timing of improvements required to maintain our properties.

For properties within our stabilized portfolio, excluding our development properties, we believe we could spend approximately \$25.0 million to \$50.0 million in capital improvements, tenant improvements and leasing costs in 2017, in addition to the lease and contractual commitments included in our capital commitments table above. The amount we ultimately spend will depend on leasing activity during 2017.

The following table sets forth our historical actual capital expenditures, and tenant improvements and leasing costs for deals commenced, excluding tenant-funded tenant improvements, for renewed and re-tenanted space within our stabilized portfolio for each of the years ended December 31, 2016, 2015 and 2014 on a per square foot basis.

	Year Ended December 31,		
	2016	2015	2014
Office Properties: <sup>(1)</sup>			
Capital Expenditures:			
Capital expenditures per square foot	\$1.58	\$1.23	\$0.84
Tenant Improvement and Leasing Costs <sup>(2)</sup>			
Replacement tenant square feet <sup>(3)</sup>	583,461	797,560	741,573
Tenant improvements per square foot commenced	\$40.98	\$42.25	\$39.06
Leasing commissions per square foot commenced	\$14.30	\$14.53	\$11.42
Total per square foot	\$55.28	\$56.78	\$50.48
Renewal tenant square feet	476,011	627,783	1,333,231
Tenant improvements per square foot commenced	\$10.66	\$18.44	\$14.23
Leasing commissions per square foot commenced	\$7.90	\$9.36	\$9.71
Total per square foot	\$18.56	\$27.80	\$23.94
Total per square foot per year	\$7.05	\$7.34	\$5.81
Average remaining lease term (in years)	5.5	6.0	5.8

(1) Excludes development properties.

(2) Includes tenants with lease terms of 12 months or longer. Excludes leases for month-to-month and first generation tenants.

(3) Excludes leases for which the space was vacant for longer than one year, or vacant when the property was acquired by the Company.

Capital expenditures per square foot increased in 2016 as compared to 2015 due to an increase in general building improvements during 2016. Renewal tenant improvements and leasing commissions per square foot decreased in 2016 as compared to 2015 due to the mix of leases renewed in 2016. We currently anticipate capital expenditures for 2017 to be generally consistent with 2016 levels and we currently anticipate tenant improvement and leasing commissions for 2017 to be more in line with 2015 levels, however ultimate costs incurred will depend upon market conditions in each of our submarkets and actual leasing activity.

## Distribution Requirements

For a discussion of our dividend and distribution requirements, see “Liquidity and Capital Resources of the Company—Distribution Requirements.” In order to enable the Company to meet the REIT distribution requirements and minimize its obligation to pay income and excise taxes, in December 2016, the Company’s Board of Directors declared a special cash dividend of \$1.90 per share of common stock in addition to its regular quarterly cash dividend of \$0.375 per share of common stock, which was paid on January 13, 2017 to stockholders on record on December 30, 2016 (see Note 13 “Stockholder’s Equity of the Company” to our consolidated financial statements included in this report).

The Company is required to make cash distributions to the noncontrolling interests for each of its three consolidated property partnerships on a quarterly basis. The cash distribution amounts are made in accordance with each respective strategic venture agreement.

#### Other Potential Liquidity Uses

The amounts we are required to spend on tenant improvements and leasing costs we ultimately incur will depend on actual leasing activity. Tenant improvements and leasing costs generally fluctuate in any given period depending on factors such as the type of property, the term of the lease, the type of the lease, the involvement of external leasing agents, and overall market conditions. Capital expenditures may fluctuate in any given period subject to the nature, extent, and timing of improvements required to maintain or improve our properties.

#### Factors That May Influence Future Sources of Capital and Liquidity of the Company and the Operating Partnership

We continue to evaluate sources of financing for our business activities, including borrowings under the unsecured revolving credit facility, issuance of public and private equity securities, unsecured debt and fixed-rate secured mortgage financing, proceeds from the disposition of selective assets through our capital recycling program, and the formation of strategic ventures. However, our ability to obtain new financing or refinance existing borrowings on favorable terms could be impacted by various factors, including the state of the macro economy, the state of the credit and equity markets, significant tenant defaults, a decline in the demand for office properties, a decrease in market rental rates or market values of real estate assets in our submarkets, and the amount of our future borrowings. These events could result in the following:

- Decreases in our cash flows from operations, which could create further dependence on the unsecured revolving credit facility;

- An increase in the proportion of variable-rate debt, which could increase our sensitivity to interest rate fluctuations in the future; and

- A decrease in the value of our properties, which could have an adverse effect on the Operating Partnership's ability to incur additional debt, refinance existing debt at competitive rates, or comply with its existing debt obligations.

In addition to the factors noted above, the Operating Partnership's credit ratings are subject to ongoing evaluation by credit rating agencies and may be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. In the event that the Operating Partnership's credit ratings are downgraded, we may incur higher borrowing costs and may experience difficulty in obtaining additional financing or refinancing existing indebtedness.

## Debt Covenants

The unsecured revolving credit facility, unsecured term loan facility, unsecured term loan, unsecured senior notes and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Key existing financial covenants and their covenant levels include:

Unsecured Credit Facility, Unsecured Term Loan Facility and Unsecured Term Loan (as defined in the applicable Credit Agreements):	Covenant Level	Actual Performance as of December 31, 2016
Total debt to total asset value	less than 60%	26%
Fixed charge coverage ratio	greater than 1.5x	3.30x
Unsecured debt ratio	greater than 1.67x	3.70x
Unencumbered asset pool debt service coverage	greater than 1.75x	4.18x
Unsecured Senior Notes due 2018, 2020, 2023, 2025 and 2029 (as defined in the applicable Indentures):		
Total debt to total asset value	less than 60%	32%
Interest coverage	greater than 1.5x	7.8x
Secured debt to total asset value	less than 40%	6%
Unencumbered asset pool value to unsecured debt	greater than 150%	333%

The Operating Partnership was in compliance with all its debt covenants as of December 31, 2016. Our current expectation is that the Operating Partnership will continue to meet the requirements of its debt covenants in both the short and long term. However, in the event of an economic slowdown or continued volatility in the credit markets, there is no certainty that the Operating Partnership will be able to continue to satisfy all the covenant requirements.

## Consolidated Historical Cash Flow Summary

The following summary discussion of our consolidated historical cash flow is based on the consolidated statements of cash flows in Item 15. "Exhibits and Financial Statement Schedules" and is not meant to be an all-inclusive discussion of the changes in our cash flow for the periods presented below. Our historical cash flow activity for the year ended December 31, 2016 as compared to the year ended December 31, 2015 is as follows:

	Year Ended December 31,		Dollar Change	Percentage Change
	2016	2015		
	(\$ in thousands)			
Net cash provided by operating activities	\$345,054	\$272,008	\$73,046	26.9 %
Net cash used in investing activities	(635,435 )	(262,752 )	(372,683 )	141.8 %
Net cash provided by financing activities	427,291	23,471	403,820	1,720.5 %
Net increase in cash and cash equivalents	\$136,910	\$32,727	\$104,183	318.3 %

## Operating Activities

Our cash flows from operating activities depend on numerous factors including the occupancy level of our portfolio, the rental rates achieved on our leases, the collectability of rent and recoveries from our tenants, the level of operating expenses, the impact of property acquisitions, completed development projects and related financing activities, and other general and administrative costs. Our net cash provided by operating activities increased by \$73.0 million, or 26.9%, for the year ended December 31, 2016 compared to the year ended December 31, 2015 primarily due to the stabilization of completed development projects as well as an increase in cash rents in the same store portfolio, a decrease in straight-line rent and the expiration of the free rent period for certain leases, resulting in high cash rental revenue, offset by operating property dispositions. See additional information under the caption “—Results of Operations.”

### Investing Activities

Our cash flows from investing activities is generally used to fund development and operating property acquisitions, expenditures for development projects, and recurring and nonrecurring capital expenditures for our operating properties, net of proceeds received from dispositions of real estate assets. Our net cash used in investing activities increased by \$372.7 million, or 141.8%, for the year ended December 31, 2016 compared to the year ended December 31, 2015, primarily due to a net increase in acquisition activity of \$288.2 million during the year ended December 31, 2016. In addition, at December 31, 2016, \$48.4 million of net proceeds related to 2016 land and operating property dispositions were being held at a qualified intermediary compared to \$59.2 million of proceeds released from qualified intermediaries during 2015.

### Financing Activities

Our cash flows from financing activities is principally impacted by our capital raising activities, net of dividends and distributions paid to common and preferred security holders. Net cash provided by financing activities increased by \$403.8 million, or 1,720.5%, for the year ended December 31, 2016 compared to the year ended December 31, 2015 primarily due to \$453.4 million of contributions received from the third party noncontrolling interest in two strategic ventures completed during the year ended December 31, 2016. This amount includes working capital contributions and is net of transaction costs.

### Off-Balance Sheet Arrangements

As of December 31, 2016 and as of the date this report was filed, we did not have any off-balance sheet transactions, arrangements, or obligations, including contingent obligations.



## Non-GAAP Supplemental Financial Measure: Funds From Operations

We calculate FFO in accordance with the White Paper on FFO approved by the Board of Governors of NAREIT. The White Paper defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustment for unconsolidated partnerships and joint ventures. Our calculation of FFO includes the amortization of deferred revenue related to tenant-funded tenant improvements and excludes the depreciation of the related tenant improvement assets. We also add back net income attributable to noncontrolling common units of the Operating Partnership because we report FFO attributable to common stockholders and common unitholders.

We believe that FFO is a useful supplemental measure of our operating performance. The exclusion from FFO of gains and losses from the sale of operating real estate assets allows investors and analysts to readily identify the operating results of the assets that form the core of our activity and assists in comparing those operating results between periods. Also, because FFO is generally recognized as the industry standard for reporting the operations of REITs, it facilitates comparisons of operating performance to other REITs. However, other REITs may use different methodologies to calculate FFO, and accordingly, our FFO may not be comparable to all other REITs.

Implicit in historical cost accounting for real estate assets in accordance with GAAP is the assumption that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies using historical cost accounting alone to be insufficient. Because FFO excludes depreciation and amortization of real estate assets, we believe that FFO along with the required GAAP presentations provides a more complete measurement of our performance relative to our competitors and a more appropriate basis on which to make decisions involving operating, financing and investing activities than the required GAAP presentations alone would provide.

However, FFO should not be viewed as an alternative measure of our operating performance because it does not reflect either depreciation and amortization costs or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, which are significant economic costs and could materially impact our results from operations.

The following table presents our FFO for the years ended December 31, 2016, 2015, 2014, 2013 and 2012:

	Year ended December 31,				
	2016	2015	2014	2013	2012
	(in thousands)				
Net income available to common stockholders	\$280,538	\$220,831	\$166,969	\$30,630	\$249,826
Adjustments:					
Net income attributable to noncontrolling common units of the Operating Partnership	6,635	4,339	3,589	685	6,187
Net income attributable to noncontrolling interests in consolidated property partnerships	3,375	184	—	—	—
Depreciation and amortization of real estate assets	213,156	201,480	202,108	199,558	168,687
Gains on sales of depreciable real estate	(164,302 )	(109,950 )	(121,922 )	(12,252 )	(259,245 )
Funds From Operations attributable to noncontrolling interests in consolidated property partnerships	(5,660 )	(272 )	—	—	—
Funds From Operations <sup>(1) (2)</sup>	\$333,742	\$316,612	\$250,744	\$218,621	\$165,455

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- (1) Reported amounts are attributable to common stockholders, common unitholders and restricted stock unitholders.  
FFO available to common stockholders and unitholders includes amortization of deferred revenue related to
- (2) tenant-funded tenant improvements of \$13.2 million, \$13.3 million, \$11.0 million, \$10.7 million and \$9.1 million for the years ended December 31, 2016, 2015, 2014, 2013 and 2012, respectively.

The following table presents our weighted average shares of common stock and common units outstanding for the years ended December 31, 2016, 2015, 2014, 2013 and 2012:

	Year Ended December 31,				
	2016	2015	2014	2013	2012
Weighted average shares of common stock outstanding	92,342,483	89,854,096	83,090,235	77,343,853	69,639,623
Weighted average common units outstanding	2,429,205	1,791,482	1,804,263	1,822,407	1,763,635
Effect of participating securities – nonvested shares and restricted stock units	1,139,669	1,170,571	1,228,807	1,224,208	1,127,534
Total basic weighted average shares / units outstanding	95,911,357	92,816,149	86,123,305	80,390,468	72,530,792
Effect of dilutive securities – Exchangeable Notes, stock options and contingently issuable shares	680,551	541,679	1,877,485	1,765,025	1,123,482
Total diluted weighted average shares / units outstanding	96,591,908	93,357,828	88,000,790	82,155,493	73,654,274

#### Inflation

The majority of the Company's leases require tenants to pay for recoveries and escalation charges based upon the tenant's proportionate share of, and/or increases in, real estate taxes and certain operating costs, which reduce the Company's exposure to increases in operating costs resulting from inflation.

#### New Accounting Pronouncements

For a discussion of new accounting pronouncements see Note 2 "Basis of Presentation and Significant Accounting Policies" to our consolidated financial statements included in this report.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The primary market risk we face is interest rate risk. We seek to mitigate this risk by following established risk management policies and procedures. These policies include maintaining prudent amounts of debt, including a greater amount of fixed-rate debt as compared to variable-rate debt in our portfolio, and may include the periodic use of derivative instruments. As of December 31, 2016 and 2015, we did not have any interest-rate sensitive derivative assets or liabilities. Information about our changes in interest rate risk exposures from December 31, 2015 to December 31, 2016 is incorporated herein by reference from "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations —Liquidity and Capital Resources of the Operating Partnership."

## Market Risk

As of December 31, 2016, approximately 8.1% of our total outstanding debt of \$2.3 billion (before the effects of debt discounts, premiums and deferred financing costs) was subject to variable interest rates. The remaining 91.9% bore interest at fixed rates. All of our interest rate sensitive financial instruments are held for purposes other than trading purposes. In general, interest rate fluctuations applied to our variable-rate debt will impact our future earnings and cash flows. Conversely, interest rate fluctuations applied to our fixed-rate debt will generally not impact our future earnings and cash flows, unless such instruments mature or are otherwise terminated and need to be refinanced. However, interest rate fluctuations will impact the fair value of the fixed-rate debt instruments.

We generally determine the fair value of our secured debt, unsecured revolving credit facility, unsecured term loan facility and unsecured term loan by performing discounted cash flow analyses using an appropriate market discount rate. We calculate the market rate by obtaining period-end treasury rates for maturities that correspond to the maturities of our fixed-rate debt and then adding an appropriate credit spread based on information obtained from third-party financial institutions. We calculate the market rate of our unsecured revolving credit facility and unsecured term loan facility by obtaining the period-end LIBOR rate and then adding an appropriate credit spread based on information obtained from third-party financial institutions. These credit spreads take into account factors, including but not limited to, our credit profile, the tenure of the debt, amortization period, whether the debt is secured or unsecured, and the loan-to-value ratio of the debt to the collateral. These calculations are significantly affected by the assumptions used, including the discount rate, credit spreads, and estimates of future cash flow. We determine the fair value of each of our publicly traded unsecured senior notes based on their quoted trading price at the end of the reporting period, if such prices are available. See Note 19 "Fair Value Measurements and Disclosures" and Note 2 "Basis of Presentation and Significant Accounting Policies" in the consolidated financial statements included in this report for additional information on the fair value of our financial assets and liabilities as of December 31, 2016 and December 31, 2015.

As of December 31, 2016, the total outstanding balance of our variable-rate debt was comprised of borrowings on our unsecured term loan facility and unsecured term loan of \$189.0 million, which were indexed to LIBOR plus a spread of 1.15% (weighted average interest rate of 1.85%). As of December 31, 2015, the total outstanding balance of our variable-rate debt was comprised of borrowings on our unsecured term loan facility and unsecured term loan of \$189.0 million, which were indexed to LIBOR plus a spread of 1.15% (weighted average interest rate of 1.40%). Assuming no changes in the outstanding balance of our existing variable-rate debt as of December 31, 2016 and 2015, a 100 basis point increase in the LIBOR rate would increase our projected annual interest expense, before the effect of capitalization, by approximately \$1.9 million.

The total carrying value of our fixed-rate debt was approximately \$2.1 billion and \$2.0 billion as of December 31, 2016 and 2015, respectively. The total estimated fair value of our fixed-rate debt was approximately \$2.2 billion and \$2.1 billion as of December 31, 2016 and 2015, respectively. For sensitivity purposes, a 100 basis point increase in the discount rate equates to a decrease in the total fair value of our fixed-rate debt of approximately \$114.7 million,

or 5.3%, as of December 31, 2016. Comparatively, a 100 basis point increase in the discount rate equates to a decrease in the total fair value of our fixed-rate debt of approximately \$117.1 million, or 5.6%, as of December 31, 2015.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See the index included at Item 15. "Exhibits and Financial Statement Schedules."

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

96

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## ITEM 9A. CONTROLS AND PROCEDURES

### Kilroy Realty Corporation

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is processed, recorded, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures as of December 31, 2016, the end of the period covered by this report. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded, as of that time, that our disclosure controls and procedures were effective at the reasonable assurance level.

### Changes in Internal Control Over Financial Reporting

There have been no changes that occurred during the fourth quarter of the most recent year covered by this report in the Company's internal control over financial reporting identified in connection with the evaluation referenced above that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### Management's Report on Internal Control Over Financial Reporting

Internal control over financial reporting is a process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer and effected by our board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is supported by written policies and procedures and by an appropriate segregation of responsibilities and duties. The Company has used the criteria set forth in the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess our internal control over financial reporting. Based upon this assessment, management concluded that internal control over financial reporting operated effectively as of December 31, 2016.

Deloitte & Touche LLP, the Company's independent registered public accounting firm, has audited the Company's financial statements and has issued a report on the effectiveness of the Company's internal control over financial reporting.





REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Kilroy Realty Corporation  
Los Angeles, California

We have audited the internal control over financial reporting of Kilroy Realty Corporation (the “Company”) as of December 31, 2016, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed by, or under the supervision of, the company’s principal executive and principal financial officers, or persons performing similar functions, and effected by the company’s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on the criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2016, of the Company and our report dated February 14, 2017 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2017

98

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Kilroy Realty, L.P.

The Operating Partnership maintains disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in our reports under the Exchange Act, is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer of its general partner, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Operating Partnership carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer of its general partner, of the effectiveness of the design and operation of the disclosure controls and procedures as of December 31, 2016, the end of the period covered by this report. Based on the foregoing, the Chief Executive Officer and Chief Financial Officer of its general partner concluded, as of that time, that the Operating Partnership's disclosure controls and procedures were effective at the reasonable assurance level.

#### Changes in Internal Control Over Financial Reporting

There have been no changes that occurred during the fourth quarter of the most recent year covered by this report in the Operating Partnership's internal control over financial reporting identified in connection with the evaluation referenced above that has materially affected, or is reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

#### Management's Report on Internal Control Over Financial Reporting

Internal control over financial reporting is a process designed by, or under the supervision of, the Chief Executive Officer and Chief Financial Officer of the Operating Partnership's general partner and effected by the board of directors, management, and other personnel of its general partner to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that our receipts and expenditures are being made only in accordance with authorizations of management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is supported by written policies and procedures and by an appropriate segregation of responsibilities and duties. The Operating Partnership has used the criteria set forth in the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess our internal control over financial reporting. Based upon this assessment, management concluded that internal control over financial reporting operated effectively as of December 31, 2016.

Deloitte & Touche LLP, the Operating Partnership's independent registered public accounting firm, has audited the Operating Partnership's financial statements and has issued a report on the effectiveness of the Operating Partnership's

internal control over financial reporting.

99

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of  
Kilroy Realty, L.P.  
Los Angeles, California

We have audited the internal control over financial reporting of Kilroy Realty L.P. (the “Operating Partnership”) as of December 31, 2016, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Operating Partnership’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Operating Partnership’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed by, or under the supervision of, the company’s principal executive and principal financial officers, or persons performing similar functions, and effected by the company’s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Operating Partnership maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on the criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2016, of the Operating Partnership and our report dated February 14, 2017 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2017

100

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ITEM 9B. OTHER INFORMATION

Not applicable.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by Item 10 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2017.

ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2017.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by Item 12 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2017.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2017.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by Item 14 is incorporated by reference from our definitive proxy statement for our annual stockholders' meeting presently scheduled to be held in May 2017.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## (a)(1) and (2) Financial Statements and Schedules

The following consolidated financial information is included as a separate section of this annual report on Form 10-K:

<u>Report of Independent Registered Public Accounting Firm – Kilroy Realty Corporation</u>	<u>F - 2</u>
<u>Consolidated Balance Sheets as of December 31, 2016 and 2015 – Kilroy Realty Corporation</u>	<u>F - 3</u>
<u>Consolidated Statements of Operations for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty Corporation</u>	<u>F - 4</u>
<u>Consolidated Statements of Equity for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty Corporation</u>	<u>F - 5</u>
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty Corporation</u>	<u>F - 6</u>
<u>Report of Independent Registered Public Accounting Firm – Kilroy Realty, L.P.</u>	<u>F - 7</u>
<u>Consolidated Balance Sheets as of December 31, 2016 and 2015 – Kilroy Realty, L.P.</u>	<u>F - 8</u>
<u>Consolidated Statements of Operations for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty, L.P.</u>	<u>F - 9</u>
<u>Consolidated Statements of Capital for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty, L.P.</u>	<u>F - 10</u>
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2016, 2015 and 2014 – Kilroy Realty, L.P.</u>	<u>F - 11</u>
<u>Notes to Consolidated Financial Statements</u>	<u>F - 12</u>
<u>Schedule II – Valuation and Qualifying Accounts</u>	<u>F - 63</u>
<u>Schedule III – Real Estate and Accumulated Depreciation</u>	<u>F - 64</u>

All other schedules are omitted because the required information is not present in amounts sufficient to require submission of the schedule or because the information required is included in the financial statements and notes thereto.

## (3) Exhibits

Exhibit Number	Description
3.(i)1	Kilroy Realty Corporation Articles of Restatement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)
3.(i)2	Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)3	Amendment to the Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)4	Articles Supplementary designating Kilroy Realty Corporation's 6.875% Series G Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on March 22, 2012)
3.(i)5	Articles Supplementary designating Kilroy Realty Corporation's 6.375% Series H Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on March 22, 2012)



Exchange Commission on August 10, 2012)

- 3.(ii)1 Fifth Amended and Restated Bylaws of Kilroy Realty Corporation (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 1, 2017)

102

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Exhibit Number	Description
3.(ii)2	Seventh Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated August 15, 2012, as amended (previously filed by Kilroy Realty Corporation on Form 10-Q for the quarter ended June 30, 2014)
4.1	Kilroy Realty Corporation Form of Certificate for Common Stock (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
4.2	Specimen Certificate for Kilroy Realty Corporation's 6.875% Series G Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on March 22, 2012)
4.3	Specimen Certificate for Kilroy Realty Corporation's 6.375% Series H Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on August 10, 2012)
4.4	Registration Rights Agreement, dated January 31, 1997 (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
4.5	Form of Certificate for Partnership Units of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
4.6	Indenture, dated May 24, 2010, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, including the form of 6.625% Senior Notes due 2020 and the form of the related guarantee (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 25, 2010)
4.7	Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.800% Notes due 2018," including the form of 4.800% Notes due 2018 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 6, 2011)
4.8	Registration Rights Agreement, dated July 31, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)
4.9	Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.800% Notes due 2023," including the form of 3.800% Notes due 2023 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 14, 2013)
4.10	Indenture, dated March 1, 2011, by and among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
4.11	Supplemental Indenture, dated July 5, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
4.12	Officers' Certificate pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.25% Senior Notes due 2029," including the form of 4.25% Senior Notes due 2029 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange

Commission on August 6, 2014)

103

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Exhibit Number	Description
4.13	Officers' Certificate, dated September 16, 2015, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.375% Senior Notes due 2025," including the form of 4.375% Senior Notes due 2025 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 16, 2015)
4.14	The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis. Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request
10.1	Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
10.2†	1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
10.3	License Agreement by and among the Registrant and the other persons named therein (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553))
10.4†	Form of Restricted Stock Award Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 8, 2007)
10.5†	Kilroy Realty Corporation Stock Award Deferral Program (previously filed by Kilroy Realty Corporation as an exhibit to Form 8-K as filed with the Securities and Exchange Commission on January 2, 2008)
10.6†	Form of Indemnification Agreement of Kilroy Realty Corporation with certain officers and directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2009)
10.7	Deed of Trust, Security Agreement and Fixture Filing, dated January 12, 2011, executed by Kilroy Realty 303, LLC (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)
10.8	Guaranty, dated January 12, 2011, executed by Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)
10.9	Unsecured Indemnity Agreement, dated January 12, 2011, executed by Kilroy Realty 303, LLC (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)
10.10†	Kilroy Realty Corporation Form of Stock Option Grant Notice and Stock Option Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 24, 2012)
10.11†	Amended and Restated Employment Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 4, 2012)
10.12†	Noncompetition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 4, 2012)
10.13	Term Loan Agreement, dated March 29, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 2, 2012)
10.14	

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First Amendment to Term Loan Agreement, dated November 28, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2012)

10.15 Promissory Note, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)

10.16 Loan Agreement, dated June 28, 2012, by and between KR MML 12701, LLC and Massachusetts Mutual Life Insurance Company (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)

104

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Exhibit Number	Description
10.17	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (Irvine) for 2211 Michelson Drive, Irvine, California, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.18	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (Santa Monica) for 2100-2110 Colorado Avenue, Santa Monica, California, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.19	Recourse Guaranty Agreement, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.20	Environmental Indemnification Agreement, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.21†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated April 4, 2013 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.22†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John Kilroy, Jr., dated March 30, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.23†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.24†	Form of Stock Award Deferral Program Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.25†	Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
10.26†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
10.27†	Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
10.28†	Kilroy Realty 2006 Incentive Award Plan (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on May 21, 2015)
10.29	Amended and Restated Revolving Credit Agreement, dated June 23, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2014)
10.30	Amended and Restated Guaranty, dated June 23, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2014)
10.31	Term Loan Agreement, dated July 31, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2014)
10.32	Guaranty, dated July 31, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2014)
10.33	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and RBC Capital Markets, LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.34	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jefferies LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.35	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and KeyBanc Capital Markets Inc. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.36	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and BNP Paribas Securities Corp. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as



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Exhibit Number	Description
10.37	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and J.P. Morgan Securities LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.38	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Barclays Capital Inc. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.39†	Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.40†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.41†	Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.42†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jeffrey C. Hawken effective as of December 31, 2015 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)
10.43†	Kilroy Realty Corporation Director Compensation Policy effective as of January 1, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)
10.44†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated January 9, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
10.45†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Tyler H. Rose effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
10.46†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Justin W. Smart effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
10.47	Note Purchase Agreement dated September 14, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 14, 2016)
10.48*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and RBC Capital Markets, LLC
10.49*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jefferies LLC
10.50*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and KeyBanc Capital Markets Inc.
10.51*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and BNP Paribas Securities Corp.
10.52*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and J.P. Morgan Securities LLC
10.53*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Barclays Capital Inc.
10.54	Form of Time Sharing Agreement of Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2016)
10.55†*	Kilroy Realty Corporation 2007 Deferred Compensation Plan, as amended and restated effective January 1, 2017
12.1*	Statement of Computation of Consolidated Ratio of Earnings to Fixed Charges and Consolidated Ratio of Earnings to Combined Fixed Charges and Preferred Dividends of Kilroy Realty Corporation





Exhibit Number	Description
12.2*	Statement of Computation of Consolidated Ratio of Earnings to Fixed Charges of Kilroy Realty, L.P.
21.1*	List of Subsidiaries of Kilroy Realty Corporation
21.2*	List of Subsidiaries of Kilroy Realty, L.P.
23.1*	Consent of Deloitte & Touche LLP for Kilroy Realty Corporation
23.2*	Consent of Deloitte & Touche LLP for Kilroy Realty, L.P.
24.1*	Power of Attorney (included on the signature page of this Form 10-K)
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty Corporation
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty Corporation
31.3*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty, L.P.
31.4*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty, L.P.
32.1*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty Corporation
32.2*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty Corporation
32.3*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty, L.P.
32.4*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty, L.P.
101.1	The following Kilroy Realty Corporation and Kilroy Realty, L.P. financial information for the year ended December 31, 2016, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Changes in Equity, (iv) Consolidated Statements of Capital, (v) Consolidated Statements of Cash Flows and (vi) Notes to the Consolidated Financial Statements. <sup>(1)</sup>

\* Filed herewith

† Management contract or compensatory plan or arrangement.

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration (1) statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Kilroy Realty Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on February 14, 2017.

## KILROY REALTY CORPORATION

By /s/ Heidi R. Roth  
Heidi R. Roth  
Executive Vice President, Chief Accounting Officer and Controller

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that we, the undersigned directors and officers of Kilroy Realty Corporation, do hereby severally constitute and appoint John Kilroy, Jeffrey C. Hawken, Tyler H. Rose and Heidi R. Roth, and each of them, as our true and lawful attorneys-in-fact and agents, each with full powers of substitution, to do any and all acts and things in our name and behalf in our capacities as directors and officers and to execute any and all instruments for us and in our names in the capacities indicated below, which said attorneys-in-fact and agents, or any of them, may deem necessary or advisable to enable Kilroy Realty Corporation to comply with the Securities Exchange Act of 1934, as amended, and any rules, regulations and requirements of the Securities and Exchange Commission, in connection with this Annual Report on Form 10-K, including specifically, but without limitation, the power and authority to sign for us or any of us, in our names in the capacities indicated below, any and all amendments hereto; and we do each hereby ratify and confirm all that said attorneys-in-fact and agents or their substitutes, or any one of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Name	Title	Date
/s/ John Kilroy John Kilroy	Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)	February 14, 2017
/s/ Tyler H. Rose Tyler H. Rose	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 14, 2017
/s/ Heidi R. Roth Heidi R. Roth	Executive Vice President, Chief Accounting Officer and Controller (Principal Accounting Officer)	February 14, 2017
/s/ Edward F. Brennan, PhD Edward F. Brennan, PhD	Director	February 13, 2017
/s/ Jolie Hunt Jolie Hunt	Director	February 13, 2017
/s/ Scott S. Ingraham Scott S. Ingraham	Director	February 13, 2017
/s/ Gary R. Stevenson Gary R. Stevenson	Director	

February 13,  
2017

Gary R. Stevenson

/s/ Peter B. Stoneberg      Director

Peter B. Stoneberg

February 13,  
2017

108

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Kilroy Realty, L.P. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on February 14, 2017.

KILROY REALTY, L.P.

By /s/ Heidi R. Roth  
Heidi R. Roth  
Executive Vice President, Chief Accounting Officer and Controller

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that we, the undersigned directors and officers of Kilroy Realty Corporation, as sole general partner and on behalf of Kilroy Realty, L.P., do hereby severally constitute and appoint John Kilroy, Jeffrey C. Hawken, Tyler H. Rose and Heidi R. Roth, and each of them, as our true and lawful attorneys-in-fact and agents, each with full powers of substitution, to do any and all acts and things in our name and behalf in our capacities as directors and officers and to execute any and all instruments for us and in our names in the capacities indicated below, which said attorneys-in-fact and agents, or any of them, may deem necessary or advisable to enable Kilroy Realty Corporation, as sole general partner and on behalf of Kilroy Realty, L.P., to comply with the Securities Exchange Act of 1934, as amended, and any rules, regulations and requirements of the Securities and Exchange Commission, in connection with this Annual Report on Form 10-K, including specifically, but without limitation, the power and authority to sign for us or any of us, in our names in the capacities indicated below, any and all amendments hereto; and we do each hereby ratify and confirm all that said attorneys-in-fact and agents or their substitutes, or any one of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Name	Title	Date
/s/ John Kilroy John Kilroy	Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)	February 14, 2017
/s/ Tyler H. Rose Tyler H. Rose	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 14, 2017
/s/ Heidi R. Roth Heidi R. Roth	Executive Vice President, Chief Accounting Officer and Controller (Principal Accounting Officer)	February 14, 2017
/s/ Edward F. Brennan, PhD Edward F. Brennan, PhD	Director	February 13, 2017
/s/ Jolie Hunt Jolie Hunt	Director	February 13, 2017
/s/ Scott S. Ingraham Scott S. Ingraham	Director	February 13, 2017
/s/ Gary R. Stevenson Gary R. Stevenson	Director	

February 13,  
2017

Gary R. Stevenson

/s/ Peter B. Stoneberg      Director

Peter B. Stoneberg

February 13,  
2017

109

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.

CONSOLIDATED FINANCIAL STATEMENTS AS OF DECEMBER 31, 2016 AND 2015  
AND FOR THE THREE YEARS ENDED DECEMBER 31, 2016

TABLE OF CONTENTS

	Page
FINANCIAL STATEMENTS OF KILROY REALTY CORPORATION:	
<u>Report of Independent Registered Public Accounting Firm</u>	F - 2
<u>Consolidated Balance Sheets as of December 31, 2016 and 2015</u>	F - 3
<u>Consolidated Statements of Operations for the Years ended December 31, 2016, 2015 and 2014</u>	F - 4
<u>Consolidated Statements of Equity for the Years ended December 31, 2016, 2015 and 2014</u>	F - 5
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2016, 2015 and 2014</u>	F - 6
FINANCIAL STATEMENTS OF KILROY REALTY, L.P.:	
<u>Report of Independent Registered Public Accounting Firm</u>	F - 7
<u>Consolidated Balance Sheets as of December 31, 2016 and 2015</u>	F - 8
<u>Consolidated Statements of Operations for the Years ended December 31, 2016, 2015 and 2014</u>	F - 9
<u>Consolidated Statements of Capital for the Years ended December 31, 2016, 2015 and 2014</u>	F - 10
<u>Consolidated Statements of Cash Flows for the Years ended December 31, 2016, 2015 and 2014</u>	F - 11
<u>Notes to Consolidated Financial Statements for Kilroy Realty Corporation and Kilroy Realty, L.P.</u>	F - 12
<u>Schedule II – Valuation and Qualifying Accounts for Kilroy Realty Corporation and Kilroy Realty, L.P.</u>	F - 63
<u>Schedule III – Real Estate and Accumulated Depreciation for Kilroy Realty Corporation and Kilroy Realty, L.P.</u>	F - 64

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Kilroy Realty Corporation  
Los Angeles, California

We have audited the accompanying consolidated balance sheets of Kilroy Realty Corporation (the “Company”) as of December 31, 2016 and 2015, and the related consolidated statements of operations, equity, and cash flows for each of the three years in the period ended December 31, 2016. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company’s management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Kilroy Realty Corporation as of December 31, 2016 and 2015, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2016, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2016, based on the criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 14, 2017 expressed an unqualified opinion on the Company’s internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2017



KILROY REALTY CORPORATION  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

	December 31, 2016	December 31, 2015
<b>ASSETS</b>		
REAL ESTATE ASSETS (Notes 2, 3 and 4):		
Land and improvements	\$1,108,971	\$875,794
Buildings and improvements	4,938,250	4,091,012
Undeveloped land and construction in progress	1,013,533	1,361,340
Total real estate assets held for investment	7,060,754	6,328,146
Accumulated depreciation and amortization	(1,139,853 )	(994,241 )
Total real estate assets held for investment, net	5,920,901	5,333,905
REAL ESTATE ASSETS AND OTHER ASSETS HELD FOR SALE, NET (Note 4)	9,417	117,666
CASH AND CASH EQUIVALENTS (Notes 4 and 11)	193,418	56,508
RESTRICTED CASH (Note 4)	56,711	696
MARKETABLE SECURITIES (Notes 16 and 19)	14,773	12,882
CURRENT RECEIVABLES, NET (Note 6)	13,460	11,153
DEFERRED RENT RECEIVABLES, NET (Note 6)	218,977	189,704
DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Notes 3 and 5)	208,368	176,683
PREPAID EXPENSES AND OTHER ASSETS, NET (Note 7)	70,608	27,233
<b>TOTAL ASSETS</b>	<b>\$6,706,633</b>	<b>\$5,926,430</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES:</b>		
Secured debt, net (Notes 8, 9 and 19)	\$472,772	\$380,835
Unsecured debt, net (Notes 8, 9 and 19)	1,847,351	1,844,634
Accounts payable, accrued expenses and other liabilities (Note 18)	202,391	246,323
Accrued dividends and distributions (Notes 13 and 29)	222,306	34,992
Deferred revenue and acquisition-related intangible liabilities, net (Notes 3, 5 and 10)	150,360	128,156
Rents received in advance and tenant security deposits	52,080	49,361
Liabilities and deferred revenue of real estate assets held for sale (Note 4)	56	7,543
Total liabilities	2,947,316	2,691,844
<b>COMMITMENTS AND CONTINGENCIES (Note 18)</b>		
<b>EQUITY (Notes 11 and 13):</b>		
Stockholders' Equity:		
Preferred Stock, \$.01 par value, 30,000,000 shares authorized, 6.875% Series G Cumulative Redeemable Preferred stock, \$.01 par value, 4,600,000 shares authorized, 4,000,000 shares issued and outstanding (\$100,000 liquidation preference)	96,155	96,155
6.375% Series H Cumulative Redeemable Preferred stock, \$.01 par value, 4,000,000 shares authorized, issued and outstanding (\$100,000 liquidation preference)	96,256	96,256
Common stock, \$.01 par value, 150,000,000 shares authorized, 93,219,439 and 92,258,690 shares issued and outstanding, respectively	932	923
Additional paid-in capital	3,457,649	3,047,894
Distributions in excess of earnings	(107,997 )	(70,262 )
Total stockholders' equity	3,542,995	3,170,966
Noncontrolling Interests:		

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Common units of the Operating Partnership (Note 11)	85,590	57,100
Noncontrolling interests in consolidated property partnerships (Notes 2 and 11)	130,732	6,520
Total noncontrolling interests	216,322	63,620
Total equity	3,759,317	3,234,586
TOTAL LIABILITIES AND EQUITY	\$6,706,633	\$5,926,430

See accompanying notes to consolidated financial statements.

F - 3

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## KILROY REALTY CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except share and per share data)

	Year Ended December 31,		
	2016	2015	2014
<b>REVENUES:</b>			
Rental income	\$574,413	\$525,355	\$466,328
Tenant reimbursements	61,079	53,774	46,717
Other property income (Notes 18 and 20)	7,080	2,146	8,680
Total revenues	642,572	581,275	521,725
<b>EXPENSES:</b>			
Property expenses	113,932	105,378	100,514
Real estate taxes	55,206	50,223	45,197
Provision for bad debts	—	545	58
Ground leases (Notes 5 and 18)	3,439	3,096	3,075
General and administrative expenses	57,029	48,265	46,152
Acquisition-related expenses	1,902	497	1,479
Depreciation and amortization (Notes 2 and 5)	217,234	204,294	202,417
Total expenses	448,742	412,298	398,892
<b>OTHER (EXPENSES) INCOME:</b>			
Interest income and other net investment gains (losses) (Note 19)	1,764	243	561
Interest expense (Note 9)	(55,803)	(57,682)	(67,571)
Total other (expenses) income	(54,039)	(57,439)	(67,010)
<b>INCOME FROM CONTINUING OPERATIONS BEFORE GAINS ON SALES OF REAL ESTATE</b>	139,791	111,538	55,823
Net (loss) gain on sales of land (Note 4)	(295)	17,116	3,490
Gains on sales of depreciable operating properties (Note 4)	164,302	109,950	—
<b>INCOME FROM CONTINUING OPERATIONS</b>	303,798	238,604	59,313
<b>DISCONTINUED OPERATIONS (Note 21)</b>			
Income from discontinued operations	—	—	2,573
Net gain on dispositions of discontinued operations	—	—	121,922
Total income from discontinued operations	—	—	124,495
<b>NET INCOME</b>	303,798	238,604	183,808
Net income attributable to noncontrolling common units of the Operating Partnership (Notes 2 and 11)	(6,635)	(4,339)	(3,589)
Net income attributable to noncontrolling interests in consolidated property partnerships (Notes 2 and 11)	(3,375)	(184)	—
Total income attributable to noncontrolling interests	(10,010)	(4,523)	(3,589)
<b>NET INCOME ATTRIBUTABLE TO KILROY REALTY CORPORATION</b>	293,788	234,081	180,219
<b>PREFERRED DIVIDENDS (NOTE 13)</b>	(13,250)	(13,250)	(13,250)
<b>NET INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>	\$280,538	\$220,831	\$166,969
Income from continuing operations available to common stockholders per share of common stock – basic (Note 22)	\$3.00	\$2.44	\$0.52
Income from continuing operations available to common stockholders per share of common stock – diluted (Note 22)	\$2.97	\$2.42	\$0.51
Net income available to common stockholders per share – basic (Note 22)	\$3.00	\$2.44	\$1.99
Net income available to common stockholders per share – diluted (Note 22)	\$2.97	\$2.42	\$1.95

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Weighted average shares of common stock outstanding – basic (Note 22)	92,342,483	89,854,096	83,090,235
Weighted average shares of common stock outstanding – diluted (Note 22)	93,023,034	90,395,775	84,967,720

See accompanying notes to consolidated financial statements.

F - 4

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KILROY REALTY CORPORATION  
CONSOLIDATED STATEMENTS OF EQUITY  
(in thousands, except share and per share/unit data)

	Common Stock				Distributions	Total	Noncontrolling	Total
	Preferred	Number	Common	Additional	in Excess	Stock-	Interests	Equity
	Stock	of	Stock	Paid-in	of	holders'		
		Shares		Capital	Earnings	Equity		
BALANCE AS OF DECEMBER 31, 2013	\$192,411	82,153,944	\$822	\$2,478,975	\$(210,896)	\$2,461,312	\$54,848	\$2,516,160
Net income					180,219	180,219	3,589	183,808
Issuance of common stock		1,950,599	20	123,840		123,860		123,860
Issuance of share-based compensation awards		—		1,692		1,692		1,692
Non-cash amortization of share-based compensation				14,471		14,471		14,471
Exercise of stock options		495,000	5	21,087		21,092		21,092
Repurchase of common stock and restricted stock units		(58,045 )		(3,533 )		(3,533 )		(3,533 )
Settlement of restricted stock units for shares of common stock		141,205	—	(1 )		(1 )		(1 )
Shares of common stock issued in connection with settlement of 4.25% Exchangeable Senior Notes		2,091,323	21	202		223		223
Shares of common stock received in connection with capped call option transactions		(515,342 )	(5 )	5		—		—
Exchange of common units of the Operating Partnership		1,000		28		28	(28 )	—
Adjustment for noncontrolling interest in the Operating Partnership				(866 )		(866 )	866	—
Contribution by noncontrolling interest in consolidated property partnership							977	977
Preferred dividends and distributions					(13,250 )	(13,250 )		(13,250 )

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Dividends declared per share of common stock and common unit (\$1.40 per share/unit)					(119,037 )	(119,037 )	(2,526 )	(121,563 )
BALANCE AS OF DECEMBER 31, 2014	192,411	86,259,684	863	2,635,900	(162,964 )	2,666,210	57,726	2,723,936
Net income					234,081	234,081	4,523	238,604
Issuance of common stock		5,640,033	56	387,342		387,398		387,398
Issuance of share-based compensation awards				1,692		1,692		1,692
Non-cash amortization of share-based compensation				18,869		18,869		18,869
Exercise of stock options		342,000	4	14,569		14,573		14,573
Repurchase of common stock, stock options and restricted stock units		(101,389 )		(7,081 )		(7,081 )		(7,081 )
Settlement of restricted stock units for shares of common stock		78,937	—	(1 )		(1 )		(1 )
Exchange of common units of the Operating Partnership		39,425		1,223		1,223	(1,223 )	—
Adjustment for noncontrolling interest in the Operating Partnership				(4,619 )		(4,619 )	4,619	—
Contribution by noncontrolling interest in consolidated property partnership							474	474
Preferred dividends and distributions					(13,250 )	(13,250 )		(13,250 )
Dividends declared per share of common stock and common unit (\$1.40 per share/unit)					(128,129 )	(128,129 )	(2,499 )	(130,628 )
BALANCE AS OF DECEMBER 31, 2015	192,411	92,258,690	923	3,047,894	(70,262 )	3,170,966	63,620	3,234,586
Net income					293,788	293,788	10,010	303,798
Issuance of common stock (Note 13)		451,398	4	31,113		31,117		31,117
Issuance of share-based compensation awards (Note 15)				1,827		1,827		1,827
Non-cash amortization of share-based compensation (Note				26,624		26,624		26,624

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15)								
Exercise of stock options (Note 15)	286,500	3	12,205		12,208			12,208
Repurchase of common stock, stock options and restricted stock units (Note 15)	(137,126 )	(1 )	(8,874 )		(8,875 )			(8,875 )
Settlement of restricted stock units for shares of common stock (Note 15)	109,044	1	(1 )		—			—
Issuance of common units in connection with acquisition (Note 3)							48,033	48,033
Exchange of common units of the Operating Partnership	250,933	2	8,891		8,893	(8,893 )		—
Initial contributions from noncontrolling interest in consolidated property partnership, net of transaction costs (Note 11)			328,997		328,997	124,452		453,449
Distributions to noncontrolling interests in consolidated property partnerships					—	(3,615 )		(3,615 )
Adjustment for noncontrolling interest in the Operating Partnership (Note 2)			8,973		8,973	(8,973 )		—
Preferred dividends and distributions					(13,250 )	(13,250 )		(13,250 )
Dividends declared per share of common stock and common unit (\$3.375 per share/unit) (Notes 13 and 29)					(318,273 )	(318,273 )	(8,312 )	(326,585 )
BALANCE AS OF DECEMBER 31, 2016	\$192,411	93,219,439	\$932	\$3,457,649	\$(107,997)	\$3,542,995	\$216,322	\$3,759,317

See accompanying notes to consolidated financial statements.

KILROY REALTY CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

	Year Ended December 31,		
	2016	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$303,798	\$238,604	\$183,808
Adjustments to reconcile net income to net cash provided by operating activities (including discontinued operations):			
Depreciation and amortization of real estate assets and leasing costs	213,156	201,482	202,108
Depreciation of non-real estate furniture, fixtures and equipment	4,078	2,812	2,370
Increase in provision for bad debts	—	545	58
Non-cash amortization of share-based compensation awards (Note 15)	21,064	15,537	12,095
Non-cash amortization of deferred financing costs and debt discounts and premiums	2,720	1,853	4,315
Non-cash amortization of net below market rents (Note 5)	(7,166 )	(8,449 )	(8,328 )
Gains on sales of depreciable operating properties (Note 4)	(164,302 )	(109,950 )	—
Gains on sales of discontinued operations (Note 21)	—	—	(121,922 )
Loss (gain) on sales of land (Note 4)	295	(17,116 )	(3,490 )
Non-cash amortization of deferred revenue related to tenant-funded tenant improvements (Note 10)	(13,244 )	(13,338 )	(10,979 )
Straight-line rents	(29,629 )	(44,383 )	(31,782 )
Net change in other operating assets	(5,214 )	(8,085 )	367
Net change in other operating liabilities	19,498	12,496	16,633
Net cash provided by operating activities	345,054	272,008	245,253
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Expenditures for development properties and undeveloped land	(351,012 )	(407,969 )	(417,784 )
Expenditures for acquisitions of development properties and undeveloped land (Note 3)	(33,513 )	(139,073 )	(147,182 )
Expenditures for acquisitions of operating properties (Note 3)	(393,767 )	—	(204,546 )
Expenditures for operating properties and other capital assets	(111,961 )	(99,557 )	(132,080 )
Net proceeds received from dispositions (Notes 4 and 21)	325,031	319,639	427,544
(Increase) decrease in restricted cash (Note 4)	(56,015 )	65,210	(25,405 )
Issuance of notes receivable (Note 7)	(16,100 )	(3,000 )	—
Decrease (increase) in acquisition-related deposits	1,902	1,998	(1,983 )
Net cash used in investing activities	(635,435 )	(262,752 )	(501,436 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Borrowings on unsecured revolving credit facility	305,000	250,000	505,000
Repayments on unsecured revolving credit facility	(305,000 )	(390,000 )	(410,000 )
Proceeds from the issuance of secured debt (Note 9)	170,000	—	—
Principal payments and repayments of secured debt (Note 9)	(74,140 )	(159,766 )	(9,845 )
Net proceeds from the issuance of unsecured debt (Note 9)	—	397,776	395,528
Repayments of unsecured debt (Note 9)	—	(325,000 )	(83,000 )
Repayments of exchangeable senior notes (Note 9)	—	—	(172,500 )
Borrowings on unsecured debt (Note 9)	—	—	39,000
Financing costs	(2,159 )	(4,814 )	(8,648 )
Net proceeds from issuance of common stock (Note 13)	31,117	387,398	102,229
Proceeds from exercise of stock options (Note 15)	12,208	14,573	21,092
Repurchase of common stock and restricted stock units (Note 13)	(8,875 )	(7,081 )	(3,533 )
	453,449	474	977



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Contributions from noncontrolling interests in consolidated property partnerships  
(Notes 2 and 11)

Distributions to noncontrolling interests in consolidated property partnerships	(3,615 )	—	—
Dividends and distributions paid to common stockholders and common unitholders	(137,444 )	(126,839 )	(118,463 )
Dividends and distributions paid to preferred stockholders and preferred unitholders	(13,250 )	(13,250 )	(13,250 )
Net cash provided by financing activities	427,291	23,471	244,587
Net increase (decrease) in cash and cash equivalents	136,910	32,727	(11,596 )
Cash and cash equivalents, beginning of year	56,508	23,781	35,377
Cash and cash equivalents, end of year	\$193,418	\$56,508	\$23,781

See accompanying notes to consolidated financial statements.

F - 6

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners of  
Kilroy Realty, L.P.  
Los Angeles, California

We have audited the accompanying consolidated balance sheets of Kilroy Realty, L.P. (the “Operating Partnership”) as of December 31, 2016 and 2015, and the related consolidated statements of operations, capital, and cash flows for each of the three years in the period ended December 31, 2016. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Operating Partnership’s management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Kilroy Realty, L.P. as of December 31, 2016 and 2015, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2016, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Operating Partnership’s internal control over financial reporting as of December 31, 2016, based on the criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 14, 2017 expressed an unqualified opinion on the Operating Partnership’s internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP  
Los Angeles, California  
February 14, 2017

KILROY REALTY, L.P.  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except unit data)

	December 31, 2016	December 31, 2015
<b>ASSETS</b>		
REAL ESTATE ASSETS (Notes 2, 3 and 4):		
Land and improvements	\$1,108,971	\$875,794
Buildings and improvements	4,938,250	4,091,012
Undeveloped land and construction in progress	1,013,533	1,361,340
Total real estate assets held for investment	7,060,754	6,328,146
Accumulated depreciation and amortization	(1,139,853 )	(994,241 )
Total real estate assets held for investment, net	5,920,901	5,333,905
REAL ESTATE ASSETS AND OTHER ASSETS HELD FOR SALE, NET (Note 4)	9,417	117,666
CASH AND CASH EQUIVALENTS (Notes 4 and 12)	193,418	56,508
RESTRICTED CASH (Note 4)	56,711	696
MARKETABLE SECURITIES (Notes 16 and 19)	14,773	12,882
CURRENT RECEIVABLES, NET (Note 6)	13,460	11,153
DEFERRED RENT RECEIVABLES, NET (Note 6)	218,977	189,704
DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE ASSETS, NET (Notes 3 and 5)	208,368	176,683
PREPAID EXPENSES AND OTHER ASSETS, NET (Note 7)	70,608	27,233
<b>TOTAL ASSETS</b>	<b>\$6,706,633</b>	<b>\$5,926,430</b>
<b>LIABILITIES AND CAPITAL</b>		
<b>LIABILITIES:</b>		
Secured debt, net (Notes 9 and 19)	\$472,772	\$380,835
Unsecured debt, net (Notes 9 and 19)	1,847,351	1,844,634
Accounts payable, accrued expenses and other liabilities (Note 18)	202,391	246,323
Accrued distributions (Notes 14 and 29)	222,306	34,992
Deferred revenue and acquisition-related intangible liabilities, net (Notes 3, 5 and 10)	150,360	128,156
Rents received in advance and tenant security deposits	52,080	49,361
Liabilities and deferred revenue of real estate assets held for sale (Note 4)	56	7,543
Total liabilities	2,947,316	2,691,844
<b>COMMITMENTS AND CONTINGENCIES (Note 18)</b>		
<b>CAPITAL (Notes 12 and 14):</b>		
<b>Partners' Capital:</b>		
6.875% Series G Cumulative Redeemable Preferred units, 4,000,000 units issued and outstanding (\$100,000 liquidation preference)	96,155	96,155
6.375% Series H Cumulative Redeemable Preferred units, 4,000,000 units issued and outstanding (\$100,000 liquidation preference)	96,256	96,256
Common units, 93,219,439 and 92,258,690 held by the general partner and 2,381,543 and 1,764,775 held by common limited partners issued and outstanding, respectively	3,431,768	3,031,609
Total Partners' Capital	3,624,179	3,224,020
Noncontrolling interests in consolidated property partnerships and subsidiaries (Notes 2 and 12)	135,138	10,566
Total capital	3,759,317	3,234,586
<b>TOTAL LIABILITIES AND CAPITAL</b>	<b>\$6,706,633</b>	<b>\$5,926,430</b>

See accompanying notes to consolidated financial statements.

F - 8

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KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(in thousands, except unit and per unit data)

	Year Ended December 31,		
	2016	2015	2014
<b>REVENUES:</b>			
Rental income	\$574,413	\$525,355	\$466,328
Tenant reimbursements	61,079	53,774	46,717
Other property income (Notes 18 and 20)	7,080	2,146	8,680
Total revenues	642,572	581,275	521,725
<b>EXPENSES:</b>			
Property expenses	113,932	105,378	100,514
Real estate taxes	55,206	50,223	45,197
Provision for bad debts	—	545	58
Ground leases (Notes 5 and 18)	3,439	3,096	3,075
General and administrative expenses	57,029	48,265	46,152
Acquisition-related expenses	1,902	497	1,479
Depreciation and amortization (Notes 2 and 5)	217,234	204,294	202,417
Total expenses	448,742	412,298	398,892
<b>OTHER (EXPENSES) INCOME:</b>			
Interest income and other net investment gains (losses) (Note 19)	1,764	243	561
Interest expense (Note 9)	(55,803 )	(57,682 )	(67,571 )
Total other (expenses) income	(54,039 )	(57,439 )	(67,010 )
<b>INCOME FROM CONTINUING OPERATIONS BEFORE GAINS ON SALES OF REAL ESTATE</b>	139,791	111,538	55,823
Net (loss) gain on sales of land (Note 4)	(295 )	17,116	3,490
Gains on sales of depreciable operating properties (Note 4)	164,302	109,950	—
<b>INCOME FROM CONTINUING OPERATIONS</b>	303,798	238,604	59,313
<b>DISCONTINUED OPERATIONS (Note 21)</b>			
Income from discontinued operations	—	—	2,573
Net gain on dispositions of discontinued operations	—	—	121,922
Total income from discontinued operations	—	—	124,495
<b>NET INCOME</b>	303,798	238,604	183,808
Net income attributable to noncontrolling interests in consolidated property partnerships and subsidiaries (Notes 2 and 12)	(3,735 )	(467 )	(260 )
<b>NET INCOME ATTRIBUTABLE TO KILROY REALTY, L.P.</b>	300,063	238,137	183,548
<b>PREFERRED DISTRIBUTIONS (NOTE 14)</b>	(13,250 )	(13,250 )	(13,250 )
<b>NET INCOME AVAILABLE TO COMMON UNITHOLDERS</b>	\$286,813	\$224,887	\$170,298
Income from continuing operations available to common unitholders per unit – basic	\$2.99	\$2.44	\$0.52
(Note 23)			
Income from continuing operations available to common unitholders per unit – diluted	\$2.96	\$2.42	\$0.51
(Note 23)			
Net income available to common unitholders per unit – basic (Note 23)	\$2.99	\$2.44	\$1.99
Net income available to common unitholders per unit – diluted (Note 23)	\$2.96	\$2.42	\$1.94
Weighted average common units outstanding – basic (Note 23)	94,771,688	91,645,578	84,894,498
Weighted average common units outstanding – diluted (Note 23)	95,452,239	92,187,257	86,771,983

See accompanying notes to consolidated financial statements.

F - 9

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KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF CAPITAL  
(in thousands, except unit and per unit data)

	Partners' Capital			Total Partners' Capital	Noncontrolling Interests in Consolidated Property Partnerships and Subsidiaries	
	Preferred Units	Number of Common Units	Common Units		Total Capital	Total Capital
BALANCE AS OF DECEMBER 31, 2013	\$ 192,411	83,959,144	\$ 2,315,361	\$ 2,507,772	\$ 8,388	\$ 2,516,160
Net income			183,548	183,548	260	183,808
Issuance of common units		1,950,599	123,860	123,860		123,860
Issuance of share-based compensation awards			1,692	1,692		1,692
Non-cash amortization of share-based compensation			14,471	14,471		14,471
Exercise of stock options		495,000	21,092	21,092		21,092
Repurchase of common units and restricted stock units		(58,045 )	(3,533 )	(3,533 )		(3,533 )
Settlement of restricted stock units		141,205	(1 )	(1 )		(1 )
Shares of common stock issued in connection with settlement of 4.25% Exchangeable Senior Notes		2,091,323	223	223		223
Shares of common stock received in connection with capped call option transactions		(515,342 )		—		—
Contribution by noncontrolling interest in consolidated subsidiary					977	977
Preferred distributions			(13,250 )	(13,250 )		(13,250 )
Distributions declared per common unit (\$1.40 per unit)			(121,563 )	(121,563 )		(121,563 )
BALANCE AS OF DECEMBER 31, 2014	192,411	88,063,884	2,521,900	2,714,311	9,625	2,723,936
Net income			238,137	238,137	467	238,604
Issuance of common units		5,640,033	387,398	387,398		387,398
Issuance of share-based compensation awards			1,692	1,692		1,692
Non-cash amortization of share-based compensation			18,869	18,869		18,869
Exercise of stock options		342,000	14,573	14,573		14,573
Repurchase of common units and restricted stock units		(101,389 )	(7,081 )	(7,081 )		(7,081 )
Settlement of restricted stock units		78,937	(1 )	(1 )		(1 )
Contribution by noncontrolling interest in consolidated subsidiary					474	474
Preferred distributions			(13,250 )	(13,250 )		(13,250 )

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Distributions declared per common unit (\$1.40 per unit)			(130,628 )	(130,628 )		(130,628 )
BALANCE AS OF DECEMBER 31, 2015	192,411	94,023,465	3,031,609	3,224,020	10,566	3,234,586
Net income			300,063	300,063	3,735	303,798
Issuance of common units (Note 14)		451,398	31,117	31,117		31,117
Issuance of common units in connection with acquisition (Note 3)		867,701	48,033	48,033		48,033
Issuance of share-based compensation awards (Note 15)			1,827	1,827		1,827
Non-cash amortization of share-based compensation (Note 15)			26,624	26,624		26,624
Exercise of stock options (Note 15)		286,500	12,208	12,208		12,208
Repurchase of common units and restricted stock units (Note 15)		(137,126 )	(8,875 )	(8,875 )		(8,875 )
Settlement of restricted stock units (Note 15)		109,044	—	—		—
Initial contributions from noncontrolling interest in consolidated property partnership, net of transaction costs (Note 12)			328,997	328,997	124,452	453,449
Distributions to noncontrolling interests in consolidated property partnerships					(3,615 )	(3,615 )
Preferred distributions			(13,250 )	(13,250 )		(13,250 )
Distributions declared per common unit (\$3.375 per unit)			(326,585 )	(326,585 )		(326,585 )
BALANCE AS OF DECEMBER 31, 2016	\$ 192,411	95,600,982	\$ 3,431,768	\$ 3,624,179	\$ 135,138	\$ 3,759,317

See accompanying notes to consolidated financial statements.



KILROY REALTY, L.P.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

	Year Ended December 31,		
	2016	2015	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$303,798	\$238,604	\$183,808
Adjustments to reconcile net income to net cash provided by operating activities (including discontinued operations):			
Depreciation and amortization of real estate assets and leasing costs	213,156	201,482	202,108
Depreciation of non-real estate furniture, fixtures and equipment	4,078	2,812	2,370
Increase in provision for bad debts	—	545	58
Non-cash amortization of share-based compensation awards (Note 15)	21,064	15,537	12,095
Non-cash amortization of deferred financing costs and debt discounts and premiums	2,720	1,853	4,315
Non-cash amortization of net below market rents (Note 5)	(7,166 )	(8,449 )	(8,328 )
Gains on sales of depreciable operating properties (Note 4)	(164,302 )	(109,950 )	—
Gains on sales of discontinued operations (Note 21)	—	—	(121,922 )
Loss (gain) on sales of land (Note 4)	295	(17,116 )	(3,490 )
Non-cash amortization of deferred revenue related to tenant-funded tenant improvements (Note 10)	(13,244 )	(13,338 )	(10,979 )
Straight-line rents	(29,629 )	(44,383 )	(31,782 )
Net change in other operating assets	(5,214 )	(8,085 )	367
Net change in other operating liabilities	19,498	12,496	16,633
Net cash provided by operating activities	345,054	272,008	245,253
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Expenditures for development properties and undeveloped land	(351,012 )	(407,969 )	(417,784 )
Expenditures for acquisitions of development properties and undeveloped land (Note 3)	(33,513 )	(139,073 )	(147,182 )
Expenditures for acquisitions of operating properties (Note 3)	(393,767 )	—	(204,546 )
Expenditures for operating properties and other capital assets	(111,961 )	(99,557 )	(132,080 )
Net proceeds received from dispositions (Notes 4 and 21)	325,031	319,639	427,544
(Increase) decrease in restricted cash (Note 4)	(56,015 )	65,210	(25,405 )
Issuance of notes receivable (Note 7)	(16,100 )	(3,000 )	—
Decrease (increase) in acquisition-related deposits	1,902	1,998	(1,983 )
Net cash used in investing activities	(635,435 )	(262,752 )	(501,436 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Borrowings on unsecured revolving credit facility	305,000	250,000	505,000
Repayments on unsecured revolving credit facility	(305,000 )	(390,000 )	(410,000 )
Proceeds from the issuance of secured debt (Note 9)	170,000	—	—
Principal payments and repayments of secured debt (Note 9)	(74,140 )	(159,766 )	(9,845 )
Net proceeds from the issuance of unsecured debt (Note 9)	—	397,776	395,528
Repayments of unsecured debt (Note 9)	—	(325,000 )	(83,000 )
Repayments of exchangeable senior notes (Note 9)	—	—	(172,500 )
Borrowings on unsecured debt (Note 9)	—	—	39,000
Financing costs	(2,159 )	(4,814 )	(8,648 )
Net proceeds from issuance of common units (Note 14)	31,117	387,398	102,229
Proceeds from exercise of stock options (Note 15)	12,208	14,573	21,092
Repurchase of common units and restricted stock units (Note 14)	(8,875 )	(7,081 )	(3,533 )
	453,449	474	977

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Contributions from noncontrolling interests in consolidated property partnerships  
(Notes 2 and 12)

Distributions to noncontrolling interests in consolidated property partnerships	(3,615 )	—	—
Distributions paid to common unitholders	(137,444 )	(126,839 )	(118,463 )
Distributions paid to preferred unitholders	(13,250 )	(13,250 )	(13,250 )
Net cash provided by financing activities	427,291	23,471	244,587
Net increase (decrease) in cash and cash equivalents	136,910	32,727	(11,596 )
Cash and cash equivalents, beginning of year	56,508	23,781	35,377
Cash and cash equivalents, end of year	\$193,418	\$56,508	\$23,781

See accompanying notes to consolidated financial statements.

F - 11

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 Three Years Ended December 31, 2016

### 1. Organization and Ownership

Kilroy Realty Corporation (the “Company”) is a self-administered real estate investment trust (“REIT”) active in premier office and mixed-use submarkets along the West Coast. We own, develop, acquire and manage real estate assets, consisting primarily of Class A properties in the coastal regions of Los Angeles, Orange County, San Diego County, the San Francisco Bay Area and Greater Seattle, which we believe have strategic advantages and strong barriers to entry. Class A real estate encompasses attractive and efficient buildings of high quality that are attractive to tenants, are well-designed and constructed with above-average material, workmanship and finishes and are well-maintained and managed. We qualify as a REIT under the Internal Revenue Code of 1986, as amended (the “Code”). The Company’s common stock is publicly traded on the New York Stock Exchange (“NYSE”) under the ticker symbol “KRC.”

We own our interests in all of our real estate assets through Kilroy Realty, L.P. (the “Operating Partnership”) and Kilroy Realty Finance Partnership, L.P. (the “Finance Partnership”). We generally conduct substantially all of our operations through the Operating Partnership. Unless stated otherwise or the context indicates otherwise, the terms “Kilroy Realty Corporation” or the “Company,” “we,” “our,” and “us” refer to Kilroy Realty Corporation and its consolidated subsidiaries and the term “Operating Partnership” refers to Kilroy Realty, L.P. and its consolidated subsidiaries. The descriptions of our business, employees, and properties apply to both the Company and the Operating Partnership.

Our stabilized portfolio of operating properties was comprised of the following properties at December 31, 2016:

	Number of Buildings	Rentable Square Feet (unaudited)	Number of Tenants	Percentage Occupied (unaudited)	Percentage Leased (unaudited)
Stabilized Office Properties	108	14,025,856	549	96.0 %	97.0 %
	Number of Buildings	Number of Units	Percentage Occupied (unaudited)	Percentage Leased (unaudited)	
Stabilized Residential Property	1	200	46.0 %	56.5 %	

Our stabilized portfolio includes all of our properties with the exception of development and redevelopment properties currently under construction or committed for construction, “lease-up” properties, real estate assets held for sale and undeveloped land. We define redevelopment properties as those properties for which we expect to spend significant development and construction costs on the existing or acquired buildings pursuant to a formal plan, the intended result of which is a higher economic return on the property. We define “lease-up” properties as properties we recently developed or redeveloped that have not yet reached 95% occupancy and are within one year following cessation of major construction activities.

During the year ended December 31, 2016, we added three development projects to our stabilized office portfolio consisting of two projects totaling 640,942 rentable square feet in San Francisco, California and a 73,000 rentable square foot project in Del Mar, California. These three properties were included in our stabilized office portfolio as of December 31, 2016. As of December 31, 2016, the following properties were excluded from our stabilized portfolio. We did not have any redevelopment properties as of December 31, 2016.

Number of Properties/Projects	Estimated Office Rentable
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		Square Feet (unaudited)
Properties held for sale <sup>(1)</sup>	1	67,995
Development project in “lease-up” <sup>(2)</sup>	1	377,000
Development projects under construction <sup>(2)(3)</sup>	3	1,100,000

(1) See Note 4 “Dispositions and Real Estate Assets Held for Sale” for additional information.

(2) Estimated rentable square feet upon completion.

(3) Development projects under construction also include 96,000 square feet of retail space and 237 residential units in addition to the estimated office rentable square feet noted above.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Our stabilized portfolio also excludes our near-term and future development pipeline, which as of December 31, 2016 is comprised of seven potential development sites, representing approximately 54 gross acres of undeveloped land.

As of December 31, 2016, all of our properties and development projects were owned and all of our business was conducted in the state of California with the exception of twelve office properties and one future development project located in the state of Washington. All of our properties and development projects are 100% owned, excluding four office properties owned by three consolidated property partnerships, and an office property held by a consolidated variable interest entity for a future transaction intended to qualify as like-kind exchanges pursuant to Section 1031 of the Code (“Section 1031 Exchanges”).

Two of the three property partnerships, 100 First Street Member, LLC (“100 First LLC”) and 303 Second Street Member, LLC (“303 Second LLC”), each owned one office property in San Francisco, California through subsidiary REITs. As of December 31, 2016, the Company owned a 56% equity interest in both 100 First LLC and 303 Second LLC. The third property partnership, Redwood City Partners, LLC (“Redwood LLC”) owned two office properties in Redwood City, California. As of December 31, 2016, the Company owned an approximate 93% common equity interest in Redwood LLC. The remaining interests in all three property partnerships were owned by unrelated third parties. (See Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” and Note 12 “Noncontrolling Interests on the Operating Partnership’s Consolidated Financial Statements” to our consolidated financial statements included in this report for additional information).

As of December 31, 2016, the Company owned an approximate 97.5% common general partnership interest in the Operating Partnership. The remaining approximate 2.5% common limited partnership interest in the Operating Partnership as of December 31, 2016 was owned by non-affiliated investors and certain of our executive officers and directors. Both the general and limited common partnership interests in the Operating Partnership are denominated in common units. Generally, the number of common units held by the Company is equivalent to the number of outstanding shares of the Company’s common stock, and the rights of all the common units to quarterly distributions and payments in liquidation mirror those of the Company’s common stockholders. The common limited partners have certain redemption rights as provided in the Operating Partnership’s Seventh Amended and Restated Agreement of Limited Partnership, as amended, the “Partnership Agreement” (see Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements” for additional information).

Kilroy Realty Finance, Inc., a wholly-owned subsidiary of the Company, is the sole general partner of the Finance Partnership and owns a 1.0% common general partnership interest. The Operating Partnership owns the remaining 99.0% common limited partnership interest. We conduct substantially all of our development activities through Kilroy Services, LLC (“KSLLC”), which is a wholly owned subsidiary of the Operating Partnership. With the exception of the Operating Partnership and our consolidated property partnerships, all of our subsidiaries are wholly-owned.

## 2. Basis of Presentation and Significant Accounting Policies

### Basis of Presentation

The consolidated financial statements of the Company include the consolidated financial position and results of operations of the Company, the Operating Partnership, the Finance Partnership, KSLLC, 303 Second LLC, 100 First LLC, Redwood LLC and all of our wholly-owned and controlled subsidiaries. The consolidated financial statements of the Operating Partnership include the consolidated financial position and results of operations of the Operating

Partnership, the Finance Partnership, KSLLC, 303 Second LLC, 100 First LLC, Redwood LLC and all wholly-owned and controlled subsidiaries of the Operating Partnership. All intercompany balances and transactions have been eliminated in the consolidated financial statements.

Effective January 1, 2016, the Company adopted Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2015-03 and No. 2015-15, which requires that debt issuance costs related to a recognized debt liability be presented on the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. However, for line-of-credit arrangements, entities may defer and present debt issuance costs as an asset and amortize the costs ratably over the term of the line of credit arrangement, regardless of whether

F - 13

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

there are any outstanding borrowings on the line of credit arrangement. As a result of our adoption of the guidance, \$1.1 million of deferred financing costs as of December 31, 2015 were reclassified to reduce secured debt, net and \$12.0 million of deferred financing costs as of December 31, 2015 were reclassified to reduce unsecured debt, net in the December 31, 2015 balances on our consolidated balance sheets. In addition, \$4.6 million of deferred financing costs relating to our unsecured line of credit as of December 31, 2015 were reclassified to prepaid expenses and other assets, net in the December 31, 2015 balances on our consolidated balance sheets. The guidance did not have a material impact on our consolidated financial statements.

## Partially Owned Entities and Variable Interest Entities

Effective January 1, 2016, the Company adopted FASB ASU No. 2015-02 (“ASU 2015-02”), which amended certain guidance with respect to the evaluation of Variable Interest Entities (“VIEs”) and when a reporting entity is required to consolidate certain legal entities. Specifically, the amendments: (i) modify the evaluation of whether limited partnerships and similar legal entities are VIEs or voting interest entities, (ii) eliminate the presumption that a general partner should consolidate a limited partnership, (iii) affect the consolidation analysis of reporting entities that are involved with VIEs, and (iv) provide a scope exception for certain entities.

Under the new guidance, effective January 1, 2016, the Operating Partnership was determined to be a VIE of the Company as the Operating Partnership is a limited partnership in which the common limited partners do not have substantive kick-out rights or participating rights. However, given that the Company was deemed to be the primary beneficiary of the Operating Partnership because the Company has the ability to control the activities that most significantly impact the Operating Partnership's economic performance, the adoption of this new guidance and the conclusion that the Operating Partnership was a VIE did not have any impact on our consolidated financial statements since the conclusion to consolidate the Operating Partnership still applied. The Operating Partnership was the only new VIE identified as part of the adoption of the guidance as of January 1, 2016.

At December 31, 2016 the consolidated financial statements of the Company included three VIEs in addition to the Operating Partnership: 303 Second LLC; 100 First LLC; and an entity established during the fourth quarter of 2016 to facilitate a Section 1031 Exchange. At December 31, 2016, the Company and the Operating Partnership were determined to be the primary beneficiary of these three VIEs as since we had the ability to control the activities that most significantly impact each of the VIEs' economic performance. As of December 31, 2016, the three VIEs' total assets, liabilities and noncontrolling interest included on our consolidated balance sheet were approximately \$654.3 million (of which \$588.6 million related to real estate held for investment), approximately \$166.1 million and approximately \$124.3 million, respectively. Revenues, income and net assets generated by 303 Second LLC and 100 First LLC may only be used to settle their contractual obligations, which primarily consist of operating expenses, mortgage debt related payments, capital expenditures and required distributions. In January 2017, the Section 1031 Exchange was successfully completed and the entity established for the 1031 Exchange was no longer a VIE.

At December 31, 2015, the consolidated financial statements of the Company and the Operating Partnership included two VIEs in which we were deemed to be the primary beneficiary. One VIE, Redwood LLC, was established in the second quarter of 2013 in connection with an undeveloped land acquisition. During the year ended December 31, 2016, Redwood LLC had a VIE reconsideration event and was determined to no longer be a VIE. The other VIE was established during the fourth quarter of 2015 to facilitate potential Section 1031 Exchanges and was terminated during 2016. The impact of consolidating the VIEs increased the Company's total assets, liabilities and noncontrolling interests as of December 31, 2015 by approximately \$203.3 million (of which \$187.3 million related to real estate held for investment on our consolidated balance sheet), approximately \$28.8 million and approximately \$6.5 million, respectively.

Our accounting policy is to consolidate entities in which we have a controlling financial interest and significant decision making control over the entity's operations. In determining whether we have a controlling financial interest in a partially owned entity and the requirement to consolidate the accounts of that entity, we consider factors such as ownership interest, board representation, management representation, size of our investment (including loans), authority to control decisions, and contractual and substantive participating rights of the members. In addition to evaluating control rights, we consolidate entities in which the other members have no substantive kick-out rights to remove the Company as the managing member.

F - 14

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

We also evaluate whether the entity is a variable interest entity and whether we are the primary beneficiary. VIEs are entities in which the equity investors do not have sufficient equity at risk to finance their endeavors without additional financial support or the holders of the equity investment at risk do not have a controlling financial interest. We are deemed to be the primary beneficiary of a VIE when we have the power to direct the activities of the VIE that most significantly impact the VIEs' economic performance and the obligation to absorb losses or receive benefits that could potentially be significant to the VIE.

If the requirements for consolidation are not met, the Company would account for investments under the equity method of accounting if we have the ability to exercise significant influence over the entity. Equity method investments would be initially recorded at cost and subsequently adjusted for our share of net income or loss and cash contributions and distributions each period. The Company did not have any equity method investments at December 31, 2016 or December 31, 2015.

#### Significant Accounting Policies

##### Acquisitions

We record the acquired tangible and intangible assets and assumed liabilities of acquisitions of operating properties and development and redevelopment opportunities that meet the accounting criteria to be accounted for as business combinations at fair value at the acquisition date. The acquired assets and assumed liabilities for an acquisition generally include but are not limited to (i) land and improvements, buildings and improvements, undeveloped land and construction in progress and (ii) identified tangible and intangible assets and liabilities associated with in-place leases, including tenant improvements, leasing costs, value of above-market and below-market operating leases and ground leases, acquired in-place lease values and tenant relationships, if any. Any debt assumed and equity (including common units of the Operating Partnership) issued in connection with a property acquisition is recorded at fair value on the date of acquisition.

The fair value of land and improvements is derived from comparable sales of land and improvements within the same submarket and/or region. The fair value of buildings and improvements, tenant improvements and leasing costs considers the value of the property as if it was vacant as well as current replacement costs and other relevant market rate information.

The fair value of the above-market or below-market component of an acquired in-place operating lease is based upon the present value (calculated using a market discount rate) of the difference between (i) the contractual rents to be paid pursuant to the lease over its remaining non-cancellable lease term and (ii) our estimate of the rents that would be paid using fair market rental rates and rent escalations at the date of acquisition measured over the remaining non-cancellable term of the lease for above-market operating leases and the initial non-cancellable term plus the term of any below-market fixed rate renewal options, if applicable, for below-market operating leases. Our below-market operating leases generally do not include fixed rate or below-market renewal options. The amounts recorded for above-market operating leases are included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and are amortized on a straight-line basis as a reduction of rental income over the remaining term of the applicable leases. The amounts recorded for below-market operating leases are included in deferred revenue and acquisition-related intangible liabilities, net on the balance sheet and are amortized on a straight-line basis as an increase to rental income over the remaining term of the applicable leases plus the term of any below-market fixed rate renewal options, if applicable. The amortization of the below-market ground lease obligation is recorded as an

increase to ground lease expense in the consolidated statements of operations for the periods presented. The amortization of the above-market ground lease obligation is recorded as a decrease to ground lease expense in the consolidations statements of operations for the periods presented.

The fair value of acquired in-place leases is derived based on our assessment of lost revenue and costs incurred for the period required to lease the “assumed vacant” property to the occupancy level when purchased. The amount recorded for acquired in-place leases is included in deferred leasing costs and acquisition-related intangible assets, net on the balance sheet and amortized as an increase to depreciation and amortization expense over the remaining term of the applicable leases. Fully amortized intangible assets are written off each quarter.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

We record the acquisition of undeveloped land that does not meet the accounting criteria to be accounted for as business combinations and the subsequent acquisition of the fee interest in land and improvements underlying our properties at the purchase price paid and capitalize the associated acquisition costs. During the years ended December 31, 2016, 2015 and 2014 we capitalized \$0.5 million, \$1.1 million and \$4.5 million, respectively, in acquisition costs associated with development acquisitions.

#### Operating Properties

Operating properties are generally carried at historical cost less accumulated depreciation. Properties held for sale are reported at the lower of the carrying value or the fair value less estimated cost to sell. The cost of operating properties includes the purchase price or development costs of the properties. Costs incurred for the renovation and betterment of the operating properties are capitalized to our investment in that property. Maintenance and repairs are charged to expense as incurred.

When evaluating properties to be held and used for potential impairment, we first evaluate whether there are any indicators of impairment for any of our properties. If any impairment indicators are present for a specific property, we then perform an undiscounted cash flow analysis and compare the net carrying amount of the property to the property's estimated undiscounted future cash flow over the anticipated holding period. If the estimated undiscounted future cash flow is less than the net carrying amount of the property, we then perform an impairment loss calculation to determine if the fair value of the property is less than the net carrying value of the property. Our impairment loss calculation compares the net carrying amount of the property to the property's estimated fair value, which may be based on estimated discounted future cash flow calculations or third-party valuations or appraisals. We would recognize an impairment loss if the asset's net carrying amount exceeds the asset's estimated fair value. If we were to recognize an impairment loss, the estimated fair value of the asset (less costs to sell for assets held for sale) would become its new cost basis. For a depreciable long-lived asset, the new cost basis would be depreciated (amortized) over the remaining useful life of that asset.

#### Cost Capitalization

All costs clearly associated with the development, redevelopment and construction of a property are capitalized as project costs, including internal compensation costs. In addition, the following costs are capitalized as project costs during periods in which activities necessary to prepare development and redevelopment properties for its intended use are in progress: pre-construction costs essential to the development of the property, interest, real estate taxes and insurance.

For office development and redevelopment properties that are pre-leased, we cease capitalization when revenue recognition commences, which is upon substantial completion of tenant improvements deemed to be the Company's asset for accounting purposes.

For office development and redevelopment properties that are not pre-leased, we may not immediately build out the tenant improvements. Therefore, we cease capitalization when revenue recognition commences upon substantial completion of the tenant improvements deemed to be the Company's asset for accounting purposes, but in any event, no later than one year after the cessation of major construction activities. We also cease capitalization on a development or redevelopment property when activities necessary to prepare the property for its intended use have been suspended.

For office development or redevelopment properties with multiple tenants and staged leasing, we cease capitalization and begin depreciation on the portion of the development or redevelopment property for which revenue recognition has commenced.

For residential development properties, we cease capitalization when the property is substantially complete and available for occupancy.

F - 16

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Once major construction activity has ceased and the development or redevelopment property is in the lease-up phase, the costs capitalized to construction in progress are transferred to land and improvements, buildings and improvements, and deferred leasing costs on our consolidated balance sheets as the historical cost of the property.

#### Depreciation and Amortization of Buildings and Improvements

The costs of buildings and improvements and tenant improvements are depreciated using the straight-line method of accounting over the estimated useful lives set forth in the table below. Depreciation expense for buildings and improvements, including discontinued operations, for the three years ended December 31, 2016, 2015, and 2014 was \$172.0 million, \$159.5 million and \$153.8 million, respectively.

Asset Description	Depreciable Lives
Buildings and improvements	25 – 40 years
Tenant improvements	1 – 20 years <sup>(1)</sup>

(1) Tenant improvements are amortized over the shorter of the lease term or the estimated useful life.

#### Real Estate Assets Held for Sale, Dispositions and Discontinued Operations

A real estate asset is classified as held for sale when certain criteria are met, including but not limited to the availability of the asset for immediate sale, the existence of an active program to locate a buyer and the probable sale or transfer of the asset within one year. If such criteria are met, we present the applicable assets and liabilities related to the real estate asset held for sale, if material, separately on the balance sheet and we would cease to record depreciation and amortization expense. Real estate assets held for sale are reported at the lower of their carrying value or their estimated fair value less the estimated costs to sell. As of December 31, 2016, we classified one operating property located in San Diego, California as held for sale. As of December 31, 2015, we classified four operating properties and one undeveloped land parcel located in San Diego, California as held for sale.

Effective January 1, 2015, the Company adopted FASB ASU No. 2014-08 (“ASU 2014-08”), which changed the criteria for reporting discontinued operations while enhancing disclosures in this area. Under the new guidance, only property disposals representing a strategic shift that has (or will have) a major effect on an entity’s operations and financial results, such as a major line of business, a major geographical area or a major equity investment, are required to be presented as discontinued operations. If we were to determine that the property disposition represents a strategic shift, the revenues, expenses and net gain (loss) on dispositions of the property would be recorded in discontinued operations for all periods presented through the date of the applicable disposition. The Company adopted and applied the new guidance on a prospective basis as required by ASU 2014-08. Therefore, properties classified as held for sale and/or disposed of subsequent to January 1, 2015 that do not represent a strategic shift are presented in continuing operations for all periods presented. In accordance with this guidance, the operations of the six properties sold during the year ended December 31, 2016 and the ten properties sold during the year ended December 31, 2015 are presented in continuing operations for the years ended December 31, 2016 and December 31, 2015, respectively.

Prior to January 1, 2015, the revenues and expenses of operating properties that have been sold, if material, and the revenues and expenses of operating properties that have been classified as held for sale, if material, are reported in the consolidated statements of operations as discontinued operations for all periods presented through the date of the applicable disposition. The net gains (losses) on disposition of operating properties are reported in the consolidated

statements of operations as discontinued operations in the period the properties are sold. In determining whether the revenues, expenses, and net gains (losses) on dispositions of operating properties are reported as discontinued operations, we evaluate whether we have any significant continuing involvement in the operations, leasing, or management of the sold property. If we were to determine that we had any significant continuing involvement, the revenues, expenses and net gain (loss) on dispositions of the operating property would not be recorded in discontinued operations. For the year ended December 31, 2014, discontinued operations includes the net income and gains on all of the properties sold in 2014.

F - 17

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The net gains (losses) on dispositions of non-depreciable real estate property, including land, are reported in the consolidated statements of operations as gains (losses) on sale of land within continuing operations in the period the land is sold.

#### Revenue Recognition

We recognize revenue from rent, tenant reimbursements, parking and other revenue once all of the following criteria are met: (i) the agreement has been fully executed and delivered, (ii) services have been rendered, (iii) the amount is fixed or determinable and (iv) the collectability of the amount is reasonably assured.

Minimum annual rental revenues are recognized in rental revenues on a straight-line basis over the term of the related lease. Rental revenue recognition commences when the tenant takes possession or controls the physical use of the leased space. In order for the tenant to take possession, the leased space must be substantially complete and ready for its intended use. In order to determine whether the leased space is substantially ready for its intended use, we begin by determining whether the Company or the tenant owns the tenant improvements. When we conclude that the Company is the owner of tenant improvements, rental revenue recognition begins when the tenant takes possession of the finished space, which is generally when Company owned tenant improvements are substantially complete. In certain instances, when we conclude that the Company is not the owner (the tenant is the owner) of tenant improvements, rental revenue recognition begins when the tenant takes possession of or controls the space.

When we conclude that the Company is the owner of tenant improvements, we record the cost to construct the tenant improvements, including costs paid for or reimbursed by the tenants, as a capital asset. For these tenant improvements, we record the amount funded by or reimbursed by the tenants as deferred revenue, which is amortized on a straight-line basis as additional rental income over the term of the related lease.

When we conclude that the tenant is the owner of tenant improvements for accounting purposes, we record our contribution towards those improvements as a lease incentive, which is included in deferred leasing costs and acquisition-related intangible assets, net on our consolidated balance sheets and amortized as a reduction to rental income on a straight-line basis over the term of the lease.

For residential properties, we commence revenue recognition upon occupancy of the units by the tenants. Residential rental revenue is recognized on a straight-line basis over the term of the related lease, net of any concessions.

#### Tenant Reimbursements

Reimbursements from tenants, consisting of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, are recognized as revenue in the period the recoverable costs are incurred. Tenant reimbursements are recognized and recorded on a gross basis, as we are generally the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier, and have credit risk.

#### Other Property Income

Other property income primarily includes amounts recorded in connection with lease terminations, tenant bankruptcy settlement payments and property damage settlement related payments. Lease termination fees are amortized over the

remaining lease term, if applicable. If there is no remaining lease term, they are recognized when received and realized. Other property income also includes miscellaneous income from tenants, such as fees related to the restoration of leased premises to their original condition and fees for late rental payments.

#### Allowances for Uncollectible Tenant and Deferred Rent Receivables

We carry our current and deferred rent receivables net of allowances for uncollectible amounts. Our determination of the adequacy of these allowances is based primarily upon evaluations of individual receivables, current economic conditions, and other relevant factors. The allowances are increased or decreased through the provision for bad debts on our consolidated statements of operations.

F - 18

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Cash and Cash Equivalents

We consider all highly-liquid investments with original maturities of three months or less to be cash equivalents.

Restricted Cash

Restricted cash consists of cash proceeds from dispositions that are temporarily held at qualified intermediaries for purposes of facilitating potential Section 1031 Exchanges and cash held in escrow related to acquisition and disposition holdbacks. Restricted cash also includes cash held as collateral to provide credit enhancement for the Operating Partnership's mortgage debt, including cash reserves for capital expenditures, tenant improvements and property taxes. As of December 31, 2016, we had \$48.4 million of restricted cash held at qualified intermediaries for the purpose of facilitating Section 1031 Exchanges. In January 2017, the Section 1031 Exchange was completed and the cash was released from the qualified intermediary. As of December 31, 2015, we had no restricted cash held at qualified intermediaries for the purpose of facilitating Section 1031 Exchanges.

Marketable Securities / Deferred Compensation Plan

Marketable securities reported in our consolidated balance sheets represent the assets held in connection with the Kilroy Realty Corporation 2007 Deferred Compensation Plan (the "Deferred Compensation Plan") (see Note 16 "Employee Benefit Plans" for additional information). The Deferred Compensation Plan assets are held in a limited rabbi trust and invested in various mutual and money market funds. As a result, the marketable securities are treated as trading securities for financial reporting purposes and are adjusted to fair value at the end of each accounting period, with the corresponding gains and losses recorded in interest income and other net investment gains.

At the time eligible management employees ("Participants") defer compensation or earn mandatory Company contributions, or if we were to make a discretionary contribution, we record compensation cost and a corresponding deferred compensation plan liability, which is included in accounts payable, accrued expenses, and other liabilities on our consolidated balance sheets. This liability is adjusted to fair value at the end of each accounting period based on the performance of the benchmark funds selected by each Participant, and the impact of adjusting the liability to fair value is recorded as an increase or decrease to compensation cost. The impact of adjusting the deferred compensation plan liability to fair value and the changes in the value of the marketable securities held in connection with the Deferred Compensation Plan generally offset and therefore do not significantly impact net income.

Deferred Leasing Costs

Costs incurred in connection with successful property leasing are capitalized as deferred leasing costs and classified as investing activities in the statement of cash flows. Deferred leasing costs consist primarily of leasing commissions and also include certain internal payroll costs and lease incentives, which are amortized using the straight-line method of accounting over the lives of the leases which generally range from one to 20 years. We reevaluate the remaining useful lives of leasing costs as the creditworthiness of our tenants and economic and market conditions change. If we determine that the estimated remaining life of a lease has changed, we adjust the amortization period accordingly. Fully amortized deferred leasing costs are written off each quarter.

Deferred Financing Costs

Financing costs related to the origination or assumption of long-term debt are deferred and generally amortized using the straight-line method of accounting, which approximates the effective interest method, over the contractual terms of the applicable financings. Fully amortized deferred financing costs are written off when the corresponding financing is repaid. As of December 31, 2016 and 2015, our secured debt was reported net of unamortized deferred financing costs of \$1.4 million and \$1.1 million, respectively, and our unsecured debt was reported net of unamortized deferred financing costs of \$10.1 million and \$12.0 million, respectively. Deferred financing costs related to our unsecured line of credit were reported in prepaid expenses and other assets net of accumulated amortization of \$5.7 million and \$4.3 million as of December 31, 2016 and 2015, respectively.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Debt Discounts and Premiums

Original issuance debt discounts and discounts/premiums related to recording debt acquired in connection with operating property acquisitions at fair value are generally amortized and accreted on a straight-line basis, which approximates the effective interest method. Discounts are recorded as additional interest expense from date of issuance or acquisition through the contractual maturity date of the related debt. Premiums are recorded as a reduction to interest expense from the date of issuance or acquisition through the contractual maturity date of the related debt. Our secured debt is presented including unamortized premiums of \$4.4 million and \$6.2 million as of December 31, 2016 and 2015, respectively. Our unsecured senior notes are presented net of unamortized discounts of \$6.6 million and \$7.4 million, as of December 31, 2016 and 2015, respectively.

Noncontrolling Interests - Common Units of the Operating Partnership in the Company's Consolidated Financial Statements

Common units of the Operating Partnership within noncontrolling interests in the Company's consolidated financial statements represent the common limited partnership interests in the Operating Partnership not held by the Company ("noncontrolling common units"). Noncontrolling common units are presented in the equity section of the Company's consolidated balance sheets and are reported at their proportionate share of the net assets of the Operating Partnership. Noncontrolling interests with redemption provisions that permit the issuer to settle in either cash or shares of common stock must be further evaluated to determine whether equity or temporary equity classification on the balance sheet is appropriate. Since the common units contain such a provision, we evaluated the accounting guidance and determined that the common units qualify for equity presentation in the Company's consolidated financial statements. Net income attributable to noncontrolling common units is allocated based on their relative ownership percentage of the Operating Partnership during the reported period. The noncontrolling interest ownership percentage is determined by dividing the number of noncontrolling common units by the total number of common units outstanding. The issuance or redemption of additional shares of common stock or common units results in changes to the noncontrolling interest percentage as well as the total net assets of the Company. As a result, all equity transactions result in an allocation between equity and the noncontrolling interest in the Company's consolidated balance sheets and statements of equity to account for the changes in the noncontrolling interest ownership percentage as well as the change in total net assets of the Company.

Noncontrolling Interests in Consolidated Property Partnerships

Noncontrolling interests in consolidated property partnerships represent the equity interests held by unrelated third parties in our three consolidated property partnerships (see Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" and see Note 12 "Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements"). Noncontrolling interests in consolidated property partnerships are not redeemable and are presented as permanent equity in the Company's consolidated balance sheets. We account for the noncontrolling interests in consolidated property partnerships using the hypothetical liquidation at book value ("HLBV") method to attribute the earnings or losses of the consolidated property partnerships between the controlling and noncontrolling interests. Under the HLBV method, the amounts reported as noncontrolling interests in consolidated property partnerships in the consolidated balance sheets represent the amounts the noncontrolling interests would hypothetically receive at each balance sheet reporting date under the liquidation provisions of the governing agreements assuming the net assets of the consolidated property partnerships were liquidated at recorded amounts and distributed between the controlling and noncontrolling interests in accordance with the governing documents. The net

income attributable to noncontrolling interests in consolidated property partnerships in the consolidated statements of operations is associated with the increase or decrease in the noncontrolling interest holders' contractual claims on the respective entities' balance sheets assuming a hypothetical liquidation at the end of that reporting period when compared with their claims on the respective entities' balance sheets assuming a hypothetical liquidation at the beginning of that reporting period, after removing any contributions or distributions.

F - 20

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Preferred Partnership Interests on the Operating Partnership's Consolidated Balance Sheets

Preferred partnership interests of the Operating Partnership represent the issued and outstanding 4,000,000 6.875% Series G Cumulative Redeemable Preferred Units ("Series G Preferred Units") and the 4,000,000 6.375% Series H Cumulative Redeemable Preferred Units ("Series H Preferred Units") which were outstanding as of December 31, 2016 and 2015.

The Series G and Series H Preferred Units are presented in the permanent equity section of the Operating Partnership's consolidated balance sheets given that the Series G and Series H Preferred Units may only be redeemed at our option (see Note 14 "Preferred and Common Units of the Operating Partnership"). The Company is the holder of both the Series G and Series H Preferred Units and for each Series G and Series H Preferred Unit the Company has an equivalent number of shares of the Company's 6.875% Series G Cumulative Redeemable Preferred Stock and shares of the Company's 6.375% Series H Cumulative Redeemable Preferred Stock publicly issued and outstanding.

Common Partnership Interests on the Operating Partnership's Consolidated Balance Sheets

The common units held by the Company and the noncontrolling common units held by the common limited partners are both presented in the permanent equity section of the Operating Partnership's consolidated balance sheets in partners' capital. The redemption rights of the noncontrolling common units permit us to settle the redemption obligation in either cash or shares of the Company's common stock at our option (see Note 11 "Noncontrolling Interests on the Company's Consolidated Financial Statements" for additional information).

Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements

Noncontrolling interests in the Operating Partnership's consolidated financial statements include the non-controlling interest in property partnerships (see Note 12 "Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements") and the Company's 1.0% general partnership interest in the Finance Partnership. The 1.0% general partnership interest in the Finance Partnership noncontrolling interest is presented in the permanent equity section of the Operating Partnership's consolidated balance sheets given that these interests are not convertible or redeemable into any other ownership interest of the Company or the Operating Partnership.

Equity Offerings

Underwriting commissions and offering costs incurred in connection with common equity offerings and our at-the-market stock offering program (see Note 13 "Stockholders' Equity of the Company") are reflected as a reduction of additional paid-in capital. Issuance costs incurred in connection with preferred equity offerings are reflected as a reduction of the carrying value of the preferred equity.

The Company records preferred stock issuance costs as a non-cash preferred equity distribution at the time we notify the holders of preferred stock or units of our intent to redeem such shares or units.

The net proceeds from any equity offering of the Company are generally contributed to the Operating Partnership in exchange for a number of common or preferred units equivalent to the number of shares of common or preferred stock issued and are reflected in the Operating Partnership's consolidated financial statements as an increase in partners' capital.



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Share-based Incentive Compensation Accounting

Compensation cost for all share-based awards, including options, requires measurement at estimated fair value on the grant date. Compensation cost is recognized over the service vesting period, which represents the requisite service period, on a straight-line basis. The grant date fair value of market measure-based share-based compensation plans are calculated using a Monte Carlo simulation pricing model. The grant date fair value of stock option grants is calculated using the Black-Scholes valuation model. Equity awards settled in cash are valued at the fair value of our common stock on the period end date through the settlement date. Equity awards settled in cash are remeasured at each reporting period and are recognized as a liability in the consolidated balance sheet during the vesting period until settlement.

For share-based awards in which the performance period precedes the grant date, we recognize compensation cost over the requisite service period, which includes both the performance and service vesting periods, using the accelerated attribution expense method. The requisite service period begins on the date the Executive Compensation Committee authorizes the award and adopts any relevant performance measures.

For programs with performance-based measures, the total estimated compensation cost is based on our most recent estimate of the probable achievement of the pre-established specific corporate performance measures. These estimates are based on our latest internal forecasts for each performance measure. For programs with market measures, the total estimated compensation cost is based on the fair value of the award at the grant date. For programs with performance-based measures and market measures, the total estimated compensation cost is based on the fair value per share at the grant date multiplied by our most recent estimate of the number of shares to be earned based on the probable achievement of the pre-established corporate performance measures based on our latest internal forecasts.

In accordance with the provisions of our share-based incentive compensation plans, we accept the return of shares of Company common stock, at the current quoted market price, from employees to satisfy minimum statutory tax-withholding requirements related to shares that vested during the period.

For share based awards granted by the Company, the Operating Partnership issues a number of common units equal to the number of shares of common stock ultimately granted by the Company in respect of such awards.

Basic and Diluted Net Income Available to Common Stockholders per Share

Basic net income available to common stockholders per share is computed by dividing net income available to common stockholders, after preferred distributions and the allocation of income to participating securities, by the weighted-average number of shares of common stock outstanding for the period. Diluted net income available to common stockholders per share is computed by dividing net income available for common stockholders, after preferred distributions and the allocation of income to participating securities, by the sum of the weighted-average number of shares of common stock outstanding for the period plus the assumed exercise of all dilutive securities. The impact of the outstanding common units is considered in the calculation of diluted net income available to common stockholders per share. The common units are not reflected in the diluted net income available to common stockholders per share calculation because the exchange of common units into common stock is on a one for one basis, and the common units are allocated net income on a per share basis equal to the common stock (see Note 22 “Net Income Available to Common Stockholders Per Share of the Company”). Accordingly, any exchange would not have any effect on diluted net income (loss) available to common stockholders per share.

Nonvested share-based payment awards (including nonvested restricted stock units (“RSUs”), vested market-measure RSUs and vested dividend equivalents issued to holders of RSUs) containing nonforfeitable rights to dividends or dividend equivalents are accounted for as participating securities and included in the computation of basic and diluted net income available to common stockholders per share pursuant to the two-class method. The dilutive effect of stock options is reflected in the weighted average diluted outstanding shares calculation by application of the treasury stock method. The dilutive effect of the outstanding nonvested shares of common stock (“nonvested shares”) and RSUs that have not yet been granted but are contingently issuable under the share-based compensation programs is reflected in the weighted average diluted shares calculation by application of the treasury stock method at the beginning of the quarterly period in which all necessary conditions have been satisfied. During the periods exchangeable debt instruments were outstanding prior to their maturity in November 2014, the dilutive effect of the exchangeable debt instruments

F - 22

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

was reflected in the weighted average diluted outstanding shares calculation when the average quoted trading price of the Company's common stock on the NYSE for the periods exchangeable was above the exchangeable debt exchange prices.

#### Basic and Diluted Net Income Available to Common Unitholders per Unit

Basic net income available to common unitholders per unit is computed by dividing net income available to common unitholders, after preferred distributions and the allocation of income to participating securities, by the weighted-average number of vested common units outstanding for the period. Diluted net income available to common unitholders per unit is computed by dividing net income available to common unitholders, after preferred distributions and the allocation of income to participating securities, by the sum of the weighted-average number of common units outstanding for the period plus the assumed exercise of all dilutive securities.

The dilutive effect of stock options, outstanding nonvested shares, RSUs, and awards containing nonforfeitable rights to dividend equivalents are reflected in diluted net income available to common unitholders per unit in the same manner as noted above for net income available to common stockholders per share. During the periods exchangeable debt instruments were outstanding prior to their maturity in November 2014, the dilutive effect of the exchangeable debt instruments was reflected in the same manner as noted above for net income available to common stockholders per share.

#### Fair Value Measurements

The fair value of our financial assets and liabilities are disclosed in Note 19, "Fair Value Measurements and Disclosures," to our consolidated financial statements. The only financial assets recorded at fair value on a recurring basis in our consolidated financial statements are our marketable securities. We elected not to apply the fair value option for any of our eligible financial instruments or other items.

We determine the estimated fair value of financial assets and liabilities utilizing a hierarchy of valuation techniques based on whether the inputs to a fair value measurement are considered to be observable or unobservable in a marketplace. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. This hierarchy requires the use of observable market data when available. The following is the fair value hierarchy:

Level 1 – quoted prices for identical instruments in active markets;

Level 2 – quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and

Level 3 – fair value measurements derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

We determine the fair value for the marketable securities using quoted prices in active markets for identical assets. Our other financial instruments, which are only disclosed at fair value, are comprised of secured debt, unsecured senior notes, unsecured line of credit and unsecured term loan facility.

We generally determine the fair value of our secured debt, unsecured debt, and unsecured line of credit by performing discounted cash flow analyses using an appropriate market discount rate. We calculate the market rate by obtaining period-end treasury rates for maturities that correspond to the maturities of our fixed-rate debt and then adding an appropriate credit spread based on information obtained from third-party financial institutions. These credit spreads take into account factors, including but not limited to, our credit profile, the tenure of the debt, amortization period, whether the debt is secured or unsecured, and the loan-to-value ratio of the debt to the collateral. These calculations are significantly affected by the assumptions used, including the discount rate, credit spreads and estimates of future cash flow. We calculate the market rate of our unsecured line of credit, unsecured term loan facility, and unsecured term loan by obtaining the period-end London Interbank Offered Rate (“LIBOR”) and then adding an appropriate credit

F - 23

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

spread based on our credit ratings, and the amended terms of our unsecured line of credit, unsecured term loan facility, and unsecured term loan agreement. We determine the fair value of each of our publicly traded unsecured senior notes based on their quoted trading price at the end of the reporting period, if such prices are available.

Carrying amounts of our cash and cash equivalents, restricted cash and accounts payable approximate fair value due to their short-term maturities.

#### Income Taxes

We have elected to be taxed as a REIT under Sections 856 through 860 of the Code. To qualify as a REIT, we must distribute annually at least 90% of our adjusted taxable income, as defined in the Code, to our stockholders and satisfy certain other organizational and operating requirements. We generally will not be subject to federal income taxes if we distribute 100% of our taxable income for each year to our stockholders. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income taxes (including any applicable alternative minimum tax) on our taxable income at regular corporate rates and we may not be able to qualify as a REIT for four subsequent taxable years. Even if we qualify for taxation as a REIT, we may be subject to certain state and local taxes on our income and property and to federal income taxes and excise taxes on our undistributed taxable income. We believe that we have met all of the REIT distribution and technical requirements for the years ended December 31, 2016, 2015 and 2014, and we were not subject to any federal income taxes (see Note 26 “Tax Treatment of Distributions” for additional information). We intend to continue to adhere to these requirements and maintain the Company’s REIT status. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

In addition, any taxable income from our taxable REIT subsidiary, which was formed in 2002, is subject to federal, state, and local income taxes. For the years ended December 31, 2016, 2015 and 2014 the taxable REIT subsidiary had de minimis taxable income.

#### Uncertain Tax Positions

We include favorable tax positions in the calculation of tax liabilities if it is more likely than not that our adopted tax position will prevail if challenged by tax authorities.

We evaluated the potential impact of identified uncertain tax positions for all tax years still subject to audit under state and federal income tax law and concluded that we did not have any unrecognized tax benefits or any additional tax liabilities as of December 31, 2016 or 2015. As of December 31, 2016, the years still subject to audit are 2012 through 2016 under the California state income tax law and 2013 through 2016 under the federal income tax law.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates.

#### Segment

We currently operate in one operating segment, our office properties segment.

#### Concentration of Credit Risk

All of our properties and development and redevelopment projects are owned and all of our business is currently conducted in the state of California with the exception of the ownership and operation of twelve office properties and one near-term development project located in the state of Washington. The ability of tenants to honor the terms of their leases is dependent upon the economic, regulatory, and social factors affecting the communities in which our tenants operate.

F - 24

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

As of December 31, 2016, our 15 largest tenants represented approximately 37.3% of total annualized base rental revenues.

We have deposited cash with financial institutions that is insured by the Federal Deposit Insurance Corporation (“FDIC”) up to \$250,000 per institution. As of December 31, 2016 and 2015, we had cash accounts in excess of FDIC insured limits.

Recently Issued Accounting Pronouncements

On January 5, 2017, the FASB issued ASU No. 2017-01 (“ASU 2017-01”) to amend the guidance for determining whether a transaction involves the purchase or disposal of a business or an asset. The amendments clarify that when substantially all of the fair value of the gross assets acquired or disposed of is concentrated in a single identifiable asset or a group of similar assets, the set of assets and activities is not a business. ASU 2017-01 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years and early adoption is permitted for transactions which have not been previously reported in financial statements that have been issued. The Company currently anticipates that it will early adopt the guidance effective January 1, 2017 and that the guidance will result in acquisitions of operating properties being accounted for as asset acquisitions instead of business combinations. The adoption of this guidance will also change the accounting for the transaction costs for acquisitions of operating properties such that transaction costs will be able to be capitalized as part of the purchase price of the acquisition instead of being expensed as acquisition-related expenses.

On November 17, 2016, the FASB issued ASU No. 2016-18 (“ASU 2016-18”) to require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents will be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-18 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years and early adoption is permitted. The Company does not currently anticipate that the guidance will have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

On August 26, 2016, the FASB issued ASU No. 2016-15 (“ASU 2016-15”) to provide guidance for areas where there is diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company does not currently anticipate that the guidance will have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

On June 16, 2016, the FASB issued ASU No. 2016-13 (“ASU 2016-13”) to amend the accounting for credit losses for certain financial instruments. Under the new guidance, an entity recognizes its estimate of expected credit losses as an allowance, which the FASB believes will result in more timely recognition of such losses. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company does not currently anticipate that the guidance will have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

On May 9, 2016, the FASB issued ASU No. 2016-12, which clarifies and provides practical expedients for certain aspects of ASU No. 2014-09, which outlines a single comprehensive model for entities to use in accounting for revenues arising from contracts with customers and notes that lease contracts with customers are a scope exception. Public business entities may elect to adopt the amendments as of the original effective date; however, adoption is

required for annual reporting periods beginning after December 15, 2017. The Company is currently conducting its evaluation of the impact of the guidance. More specifically, the Company is evaluating the impact on the timing of gain recognition for dispositions, but currently does not believe there will be a material impact to our consolidated financial statements for dispositions given the simplicity of the Company's historical disposition transactions. In addition, the Company is in the process of evaluating whether the guidance will impact the accounting for tenant reimbursements, but we currently do not believe this will have a material impact on our consolidated financial statements and notes to our consolidated financial statements.

F - 25

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

On March 30, 2016, the FASB issued ASU No. 2016-09 (“ASU 2016-09”) to amend the accounting guidance for share-based payment accounting. The areas for simplification in ASU 2016-09 involve several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for annual periods beginning after December 15, 2016 and interim periods within those annual periods and early adoption is permitted. The Company adopted this guidance effective January 1, 2017 and the adoption did not have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

On February 25, 2016, the FASB issued ASU No. 2016-02 (“ASU 2016-02”) to amend the accounting guidance for leases. The accounting applied by a lessor is largely unchanged under ASU 2016-02. However, the standard requires lessees to recognize lease assets and lease liabilities for leases classified as operating leases on the balance sheet. Lessees will recognize in the statement of financial position a liability to make lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it will recognize lease expense for such leases generally on a straight-line basis over the lease term. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018 and early adoption is permitted. The Company is currently conducting its evaluation of the impact of the guidance. The Company currently believes that the adoption of the standard will not have a material impact for leases where it is a lessor. However, for leases where the Company is a lessee, specifically for the Company’s ground leases, the Company has preliminarily concluded that the adoption of the standard will have a material impact on its consolidated balance sheets since both existing ground leases and any future ground leases will be recorded on the Company’s consolidated balance sheet as an obligation of the Company. In addition, for new ground leases entered into after the adoption date of the new standard, the Company currently believes such leases may be required to be accounted for as a financing type lease resulting in ground lease expense recorded using the effective interest method instead of on a straight line basis over the term of the lease. The Company currently believes this could have a material impact on the Company’s results of operations if it entered into material new ground leases after the date of adoption since ground lease expense calculated using the effective interest method results in an increased amount of ground lease expense in the earlier years of a ground lease as compared to the current straight line method.

On January 5, 2016, the FASB issued ASU No. 2016-01 (“ASU 2016-01”) to amend the accounting guidance on the classification and measurement of financial instruments. The standard requires that all investments in equity securities, including other ownership interests, are carried at fair value through net income. This requirement does not apply to investments that qualify for equity method accounting or to those that result in consolidation of the investee or for which the entity has elected the predictability exception to fair value measurement. Additionally, the standard requires that the portion of the total fair value change caused by a change in instrument-specific credit risk for financial liabilities for which the fair value option has been elected would be recognized in other comprehensive income. Any accumulated amount remaining in other comprehensive income is reclassified to earnings when the liability is extinguished. ASU 2016-01 is effective for fiscal years beginning after December 15, 2017. The Company does not currently anticipate that the guidance will have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

3. Acquisitions

Operating Property Acquisitions

During the year ended December 31, 2016, we acquired the seven operating properties listed below in three transactions with unrelated third parties. We did not acquire any operating properties during the year ended December 31, 2015.

Property	Date of Acquisition	Number of Buildings	Rentable Square Feet (unaudited)	Occupancy as of December 31, 2016 (unaudited)	Purchase Price (in millions) <sup>(1)</sup>
2016 Acquisitions					
1290-1300 Terra Bella Avenue, Mountain View, CA <sup>(2)</sup>	June 8, 2016	1	114,175	100.0%	\$ 55.4
8560-8590 West Sunset Blvd., West Hollywood, CA <sup>(3)</sup>	December 7, 2016	4	178,699	87.5%	209.2
1701 Page Mill Rd. and 3150 Porter Dr., Palo Alto, CA <sup>(4)</sup>	December 19, 2016	2	165,585	100.0%	130.0
Total <sup>(5)</sup>		7	458,459		\$ 394.6

(1) Excludes acquisition-related costs and non-lease related accrued liabilities assumed. Includes assumed unpaid leasing commissions and tenant improvements.

(2) In connection with this acquisition, the Company assumed \$0.2 million in accrued liabilities that are not included in the purchase price above.

(3) This acquisition encompasses a 10-story office tower, three retail buildings, a four-level subterranean parking structure and three billboards. As of December 31, 2016, this property was temporarily being held in a separate VIE to facilitate potential Section 1031 Exchanges. During January 2017, the Company closed out the Section 1031 Exchange related to this VIE. See Note 2 “Basis of Presentation and Significant Accounting Policies.” In connection with this acquisition, the Company assumed \$0.1 million in accrued liabilities that are not included in the purchase price above.

(4) In connection with this acquisition, the Company entered into a long-term ground lease expiring in December 2067.

(5) The results of operations for the properties acquired during 2016 contributed \$5.2 million and \$1.7 million to revenue and net income from continuing operations, respectively, for the year ended December 31, 2016.

The related assets, liabilities and results of operations of the acquired properties are included in the consolidated financial statements as of the date of acquisition. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the respective acquisition dates for our 2016 operating property acquisitions:

Acquisitions	Total 2016 Acquisitions <sup>(1)</sup>
Assets	



	(in thousands)
Land and improvements	\$ 120,110
Buildings and improvements <sup>(2)</sup>	259,301
Deferred leasing costs and acquisition-related intangible assets <sup>(3)</sup>	33,529
Total assets acquired	412,940
Liabilities	
Accounts payable, accrued expenses and other liabilities	1,122
Deferred revenue and acquisition-related intangible liabilities <sup>(4)</sup>	18,050
Total liabilities assumed	19,172
Net assets and liabilities acquired	\$ 393,768

(1) The purchase price of the three acquisitions completed during the year ended December 31, 2016 were individually less than 5% and in aggregate less than 10% of the Company's total assets as of December 31, 2015.

(2) Represents buildings, building improvements and tenant improvements.

Represents in-place leases (approximately \$27.1 million with a weighted average amortization period of 3.9 years),

(3) above-market leases (approximately \$0.6 million with weighted average amortization period of 15.8 years) and leasing commissions (approximately \$5.8 million with a weighted average amortization period of 5.1 years).

(4) Represents below-market leases (approximately \$18.1 million with a weighted average amortization period of 8.4 years)

#### Development Project Acquisitions

On March 11, 2016, we acquired an approximately 1.75 acre development site located at 610-620 Brannan Street in San Francisco, California from an unrelated third party. This land parcel is immediately adjacent to our Flower Mart

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

project in the SOMA submarket of San Francisco. The acquisition was funded through \$31.0 million in cash and the issuance of 867,701 common units in the Operating Partnership valued at approximately \$48.0 million (see Note 14). In addition, the Company paid \$2.4 million in seller transaction costs and recorded \$4.7 million in accrued liabilities in connection with this acquisition. As of December 31, 2016, the underlying assets were included as undeveloped land and construction in progress on our consolidated balance sheets.

During the year ended December 31, 2015 we acquired the following undeveloped land sites listed below from unrelated third parties:

Project	Date of Acquisition	City/Submarket	Type	Purchase Price <sup>(1)</sup> (in millions)
2015 Acquisitions				
333 Dexter <sup>(2)</sup>	February 13, 2015	Seattle, WA	Land	\$ 49.5
100 Hooper <sup>(3)</sup>	July 7, 2015	San Francisco, CA	Land	78.0
Total				\$ 127.5

(1) See Note 18 “Commitments and Contingencies” for additional information on certain accrued liabilities for these acquisitions.

Acquisition comprised of four adjacent parcels in the South Lake Union submarket of Seattle, Washington located at 330 Dexter Avenue North, 333 Dexter Avenue North, 401 Dexter Avenue North, and 400 Aurora Avenue North.

(2) In connection with this acquisition, we also assumed \$2.4 million in accrued liabilities and acquisition costs that are not included in the purchase price above.

(3) Includes the land parcel located at 150 Hooper. In connection with this acquisition, we assumed \$4.1 million in accrued liabilities and acquisition costs that are not included in the purchase price above.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

4. Dispositions and Real Estate Assets Held for Sale

Operating Property Dispositions

The following table summarizes the operating properties sold during the years ended December 31, 2016, 2015 and 2014:

Location	Month of Disposition	Number of Buildings	Rentable Square Feet (unaudited)	Sales Price (in millions) <sup>(1)</sup>
<b>2016 Dispositions</b>				
Torrey Santa Fe Properties <sup>(2)</sup>	January	4	465,812	\$ 262.3
4930, 4939 & 4955 Directors Place, San Diego, CA <sup>(3)</sup>	July	2	136,908	49.0
<b>Total 2016 Dispositions</b>		<b>6</b>	<b>602,720</b>	<b>\$ 311.3</b>
<b>2015 Dispositions</b>				
15050 NE 36th Street, Redmond, WA	April	1	122,103	\$ 51.2
San Diego Properties - Tranches 1 and 2 <sup>(4)</sup>	April/July	9	924,291	258.0
<b>Total 2015 Dispositions</b>		<b>10</b>	<b>1,046,394</b>	<b>\$ 309.2</b>
<b>2014 Dispositions<sup>(5)</sup></b>				
San Diego Properties, San Diego, CA <sup>(6)</sup>	January	12	1,049,035	\$ 294.7
9785 & 9791 Towne Centre Drive, San Diego, CA	June	2	126,000	29.5
111 Pacifica, Irvine, CA	September	1	67,496	15.1
4040 Civic Center Drive, San Rafael, CA	October	1	130,237	34.9
999 Town & Country Road, Orange, CA	December	1	98,551	25.3
<b>Total 2014 Dispositions</b>		<b>17</b>	<b>1,471,319</b>	<b>\$ 399.5</b>

(1) Represents gross sales price before the impact of broker commissions and closing costs.

The Torrey Santa Fe Properties include the following properties: 7525 Torrey Santa Fe, 7535 Torrey Santa Fe,

(2) 7545 Torrey Santa Fe and 7555 Torrey Santa Fe. These properties were classified as held for sale at December 31, 2015.

(3) Includes two operating properties totaling 136,908 rentable square feet and a 7.0 acre undeveloped land parcel.

The San Diego Properties - Tranche 1 includes the following properties: 10770 Wateridge Circle, 6200 Greenwich Drive and 6220 Greenwich Drive. The San Diego Properties - Tranche 2 includes the following properties: 6260 Sequence Drive, 6290, Sequence Drive, 6310 Sequence Drive, 6340 Sequence Drive, 6350 Sequence Drive and 4921 Directors Place.

The Company adopted ASU 2014-08 effective January 1, 2015 (see Note 2 “Basis of Presentation and Significant

(5) Accounting Policies” for additional information). As a result, results of operations for properties disposed of subsequent of January 1, 2015 are presented in continuing operations because they did not represent strategic shifts. Properties disposed of prior to January 1, 2015 are presented in discontinued operations.

The San Diego Properties included the following properties: 10020 Pacific Mesa Boulevard, 6055 Lusk Avenue, (6) 5010 and 5005 Wateridge Vista Drive, 15435 and 15445 Innovation Drive, and 15051, 15073, 15231, 15253, 15333 and 15378 Avenue of Science. These properties were held for sale as of December 31, 2013.

The operations of the six properties sold during the year ended December 31, 2016 and ten properties sold during the year ended December 31, 2015 are presented in continuing operations for the years ended December 31, 2016 and December 31, 2015, respectively. For the year ended December 31, 2014, discontinued operations includes the income and gains on all of the properties sold in 2014 (see Note 2 “Basis of Presentation and Significant Accounting Policies” and Note 21 “Discontinued Operations” for additional information).

The total gains on sales of the six properties sold during the year ended December 31, 2016 was \$164.3 million. The total gains on sales of the ten properties sold during the year ended December 31, 2015 was \$110.0 million. The total gains on sales of the 17 properties sold during the year ended December 31, 2014 was \$121.9 million.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Operating Properties Held for Sale

As of December 31, 2016 and 2015, the properties listed below were classified as held for sale.

Properties	Submarket	Property Type	Number of Buildings	Rentable Square Feet (unaudited)
2016 Held for Sale				
5717 Pacific Center Drive <sup>(1)</sup>	Sorrento Mesa	Office	1	67,995
2015 Held for Sale				
Torrey Santa Fe Properties <sup>(2)(3)</sup>	Del Mar	Office	4	465,812

(1) In January 2017, the Company completed the sale of this property for a total sales price of \$12.1 million.

(2) The Torrey Santa Fe Properties include the following properties: 7525 Torrey Santa Fe, 7535 Torrey Santa Fe, 7545 Torrey Santa Fe, and 7555 Torrey Santa Fe.

(3) In January 2016, the Company completed the sale of these properties for a total sales price of \$262.3 million.

The major classes of assets and liabilities of the properties held for sale as of December 31, 2016 and 2015 were as follows:

	December 31, 2016	December 31, 2015
Real estate assets and other assets held for sale	(in thousands)	
Land and improvements	\$2,693	\$ 10,534
Buildings and improvements	10,500	144,716
Undeveloped land and construction in progress	—	4,824
Total real estate held for sale	13,193	160,074
Accumulated depreciation and amortization	(3,900 )	(46,191 )
Total real estate held for sale, net	9,293	113,883
Deferred rent receivables, net	—	2,500
Deferred leasing costs and acquisition-related intangible assets, net	—	1,115
Prepaid expenses and other assets, net	124	168
Real estate and other assets held for sale, net	\$9,417	\$ 117,666
Liabilities and deferred revenue of real estate assets held for sale		
Secured debt	\$—	\$ 561
Accounts payable, accrued expenses and other liabilities	56	2,497
Deferred revenue and acquisition-related intangible liabilities, net	—	2,899
Rents received in advance and tenant security deposits	—	1,586
Liabilities and deferred revenue of real estate assets held for sale	\$56	\$ 7,543

F - 30

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Land Dispositions

The following table summarizes the land dispositions completed during the years ended December 31, 2016, 2015 and 2014:

Properties	Submarket	Month of Disposition	Gross Site Acreage (unaudited)	Sales Price <sup>(1)</sup> (in millions)
2016 Land Dispositions				
Carlsbad Oaks - Lot 7 <sup>(2)</sup>	Carlsbad	January	7.6	\$ 4.5
Carlsbad Oaks - Lots 4 & 5	Carlsbad	June	11.2	6.0
Carlsbad Oaks - Lot 8	Carlsbad	June	13.2	8.9
Total 2016 Land Dispositions <sup>(3)(4)</sup>			32.0	\$ 19.4
2015 Land Disposition				
17150 Von Karman <sup>(4)</sup>	Irvine	January	8.5	\$ 26.0
2014 Land Disposition				
10850 Via Frontera <sup>(4)</sup>	Rancho Bernardo	April	21.0	\$ 33.1

(1) Represents gross sales price before the impact of commissions and closing costs.

(2) This land parcel was classified as held for sale as of December 31, 2015.

(3) In connection with these land dispositions, \$2.3 million of secured debt was assumed by the buyers. See Note 9 “Secured and Unsecured Debt of the Operating Partnership” for additional information.

(4) The 2016 land dispositions resulted in a net loss on sales of \$0.3 million and the 2015 and 2014 land dispositions resulted in gain on sales of \$17.3 million and \$3.5 million, respectively.

Land Held for Sale

We did not have any land classified as held for sale as of December 31, 2016. As of December 31, 2015, the following land parcel was classified as held for sale:

Properties	Submarket	Gross Site Acreage (unaudited)	Sales Price (in millions)
2015 Held for Sale			
Carlsbad Oaks - Lot 7 <sup>(1)</sup>	Carlsbad	7.6	\$ 4.5

(1) During the year ended December 31, 2015, the Company recognized a loss relating to selling costs of approximately \$0.2 million.

Restricted Cash Related to Dispositions

As of December 31, 2016 approximately \$48.4 million of net proceeds related to the land and operating property dispositions during the year ended December 31, 2016 were temporarily being held at a qualified intermediary, at our direction, for the purpose of facilitating Section 1031 Exchanges. The cash proceeds were included in restricted cash on the consolidated balance sheet at December 31, 2016. During January 2017, the Section 1031 Exchange was successfully completed and the cash proceeds were released from the qualified intermediary. We did not have any restricted cash related to dispositions or Section 1031 Exchanges as of December 31, 2015.

F - 31

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

5. Deferred Leasing Costs and Acquisition-related Intangible Assets and Liabilities, net

The following table summarizes our deferred leasing costs and acquisition-related intangible assets (acquired value of leasing costs, above-market operating leases, in-place leases and below-market ground lease obligation) and intangible liabilities (acquired value of below-market operating leases and above-market ground lease obligation) as of December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Deferred Leasing Costs and Acquisition-related Intangible Assets, net: <sup>(1)</sup>		
Deferred leasing costs	\$239,958	\$ 205,888
Accumulated amortization	(89,633 )	(72,745 )
Deferred leasing costs, net	150,325	133,143
Above-market operating leases	10,304	10,989
Accumulated amortization	(6,933 )	(6,739 )
Above-market operating leases, net	3,371	4,250
In-place leases	94,813	72,639
Accumulated amortization	(40,593 )	(33,810 )
In-place leases, net	54,220	38,829
Below-market ground lease obligation	490	490
Accumulated amortization	(38 )	(29 )
Below-market ground lease obligation, net	452	461
Total deferred leasing costs and acquisition-related intangible assets, net	\$208,368	\$ 176,683
Acquisition-related Intangible Liabilities, net: <sup>(2)</sup>		
Below-market operating leases	\$69,472	\$ 53,502
Accumulated amortization	(33,689 )	(27,074 )
Below-market operating leases, net	35,783	26,428
Above-market ground lease obligation	6,320	6,320
Accumulated amortization	(525 )	(424 )
Above-market ground lease obligation, net	5,795	5,896
Total acquisition-related intangible liabilities, net	\$41,578	\$ 32,324

<sup>(1)</sup> Excludes deferred leasing costs and acquisition-related intangible assets, net related to properties held for sale as of December 31, 2015.

<sup>(2)</sup> Included in deferred revenue and acquisition-related intangible liabilities, net in the consolidated balance sheets.

The following table sets forth amortization related to deferred leasing costs and acquisition-related intangibles for the years ended December 31, 2016, 2015 and 2014, including amounts attributable to discontinued operations for the year ended December 31, 2014.

	Year Ended December 31,		
	2016	2015	2014
	(in thousands)		
Deferred leasing costs <sup>(1)</sup>	\$28,639	\$27,866	\$27,555
Above-market operating leases <sup>(2)</sup>	1,509	2,532	5,303

In-place leases <sup>(1)</sup>	11,676	14,622	21,628
Below-market ground lease obligation <sup>(3)</sup>	8	8	8
Below-market operating leases <sup>(4)</sup>	(8,674 )	(10,980 )	(13,238 )
Above-market ground lease obligation <sup>(5)</sup>	(101 )	(101 )	(101 )
Total	\$33,057	\$33,947	\$41,155

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The amortization of deferred leasing costs and in-place leases is recorded to depreciation and amortization expense (1) and the amortization of lease incentives is recorded as a reduction to rental income in the consolidated statements of operations for the periods presented.

(2) The amortization of above-market operating leases is recorded as a decrease to rental income in the consolidated statements of operations for the periods presented.

(3) The amortization of the below-market ground lease obligation is recorded as an increase to ground lease expense in the consolidated statements of operations for the periods presented.

(4) The amortization of below-market operating leases is recorded as an increase to rental income in the consolidated statements of operations for the periods presented.

(5) The amortization of the above-market ground lease obligation is recorded as a decrease to ground lease expense in the consolidated statements of operations for the periods presented.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table sets forth the estimated annual amortization expense related to deferred leasing costs and acquisition-related intangibles as of December 31, 2016 for future periods:

Year	Deferred Leasing Costs	Above-Market Operating Leases <sup>(1)</sup>	In-Place Leases	Below-Market Ground Lease Obligation <sup>(2)</sup>	Below-Market Operating Leases <sup>(3)</sup>	Above-Market Ground Lease Obligation <sup>(4)</sup>
	(in thousands)					
2017	\$29,190	\$ 1,298	\$18,366	\$ 8	\$ (10,633 )	\$ (101 )
2018	25,761	869	13,556	8	(9,116 )	(101 )
2019	21,397	681	8,856	8	(6,519 )	(101 )
2020	16,703	53	5,739	8	(3,676 )	(101 )
2021	12,590	53	2,505	8	(1,031 )	(101 )
Thereafter	44,684	417	5,198	412	(4,808 )	(5,290 )
Total	\$150,325	\$ 3,371	\$54,220	\$ 452	\$ (35,783 )	\$ (5,795 )

(1) Represents estimated annual amortization related to above-market operating leases. Amounts will be recorded as a decrease to rental income in the consolidated statements of operations.

(2) Represents estimated annual amortization related to below-market ground lease obligations. Amounts will be recorded as an increase to ground lease expense in the consolidated statements of operations.

(3) Represents estimated annual amortization related to below-market operating leases. Amounts will be recorded as an increase to rental income in the consolidated statements of operations.

(4) Represents estimated annual amortization related to above-market ground lease obligations. Amounts will be recorded as a decrease to ground lease expense in the consolidated statements of operations.

## 6. Receivables

### Current Receivables, net

Current receivables, net is primarily comprised of contractual rents and other lease-related obligations due from tenants. The balance consisted of the following as of December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Current receivables	\$15,172	\$ 13,233
Allowance for uncollectible tenant receivables	(1,712 )	(2,080 )
Current receivables, net	\$13,460	\$ 11,153

### Deferred Rent Receivables, net

Deferred rent receivables, net consisted of the following as of December 31, 2016 and 2015:

December 31, 2015

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	December 31, 2016	
	(in thousands)	
Deferred rent receivables	\$220,501	\$ 191,586
Allowance for deferred rent receivables	(1,524 )	(1,882 )
Deferred rent receivables, net <sup>(1)</sup>	\$218,977	\$ 189,704

<sup>(1)</sup>Excludes deferred rent receivables, net related to real estate held for sale as of December 31, 2015.

F - 33

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

7. Prepaid Expenses and Other Assets, Net

Prepaid expenses and other assets, net consisted of the following at December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Furniture, fixtures and other long-lived assets, net	\$40,395	\$ 11,324
Notes receivable <sup>(1)</sup>	19,439	3,056
Prepaid expenses	10,774	12,853
Total Prepaid Expenses and Other Assets, Net	\$70,608	\$ 27,233

(1) Approximately \$15.1 million of our notes receivables are secured by real estate.

8. Secured and Unsecured Debt of the Company

In this Note 8, the “Company” refers solely to Kilroy Realty Corporation and not to any of our subsidiaries. The Company itself does not hold any indebtedness. All of our secured and unsecured debt is held directly by the Operating Partnership.

The Company generally guarantees all the Operating Partnership’s unsecured debt obligations including the unsecured revolving credit facility, the \$150.0 million unsecured term loan facility, the \$39.0 million unsecured term loan, the 4.800% unsecured senior notes due in 2018, the 6.625% unsecured senior notes due in 2020, the 3.800% unsecured senior notes due in 2023, the 4.375% unsecured senior notes due in 2025, and the 4.250% unsecured senior notes due in 2029. At December 31, 2016 and 2015, the Operating Partnership had \$1.8 billion outstanding in total, including unamortized discounts and deferred financing costs, under these unsecured debt obligations.

In addition, although the remaining \$0.5 billion and \$0.4 billion of the Operating Partnership’s debt as of December 31, 2016 and 2015, respectively, is secured and non-recourse to the Company, the Company provides limited customary secured debt guarantees for items such as voluntary bankruptcy, fraud, misapplication of payments and environmental liabilities.

Debt Covenants and Restrictions

One of the covenants contained within the unsecured revolving credit facility, the unsecured term loan facility, and the unsecured term loan as discussed further below in Note 9 prohibits the Company from paying dividends in excess of:

95% of the Operating Partnership’s consolidated funds from operations (as defined in the agreements governing the unsecured revolving credit facility, unsecured term loan facility and unsecured term loan) for such year; and

an amount which results in distributions to us (excluding any preferred partnership distributions to the extent the same have been deducted from consolidated funds from operations (as so defined) for such year) in an amount sufficient to permit us to pay dividends to our stockholders that we reasonably believe are necessary to (a) maintain our qualification as a REIT for federal and state income tax purposes and (b) avoid the payment of federal or state income or excise tax.



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

9. Secured and Unsecured Debt of the Operating Partnership

Secured Debt

The following table sets forth the composition of our secured debt as of December 31, 2016 and 2015:

Type of Debt	Annual Stated Interest Rate <sup>(1)</sup>	GAAP Effective Rate <sup>(1)(2)</sup>	Maturity Date	December 31,	
				2016	2015
(in thousands)					
Mortgage note payable <sup>(3)</sup>	3.57%	3.57%	December 2026	\$170,000	\$—
Mortgage note payable <sup>(4)</sup>	4.27%	4.27%	February 2018	125,756	128,315
Mortgage note payable <sup>(4)</sup>	4.48%	4.48%	July 2027	94,754	96,354
Mortgage note payable <sup>(4)(5)</sup>	6.05%	3.50%	June 2019	82,443	85,890
Mortgage note payable <sup>(6)</sup>	7.15%	7.15%	May 2017	1,215	3,987
Mortgage note payable <sup>(7)</sup>	6.51%	6.51%	February 2017	—	65,563
Other <sup>(8)</sup>	Various	Various	Various	—	1,809
Total secured debt				\$474,168	\$381,918
Unamortized Deferred Financing Costs				(1,396)	(1,083)
Total secured debt, net				\$472,772	\$380,835

(1) All interest rates presented are fixed-rate interest rates.

(2) Represents the effective interest rate including the amortization of initial issuance discounts/premiums excluding the amortization of deferred financing costs.

(3) This mortgage note payable was entered into in November 2016.

(4) The secured debt and the related properties that secure the debt are held in a special purpose entity and the properties are not available to satisfy the debts and other obligations of the Company or the Operating Partnership.

(5) As of December 31, 2016 and 2015, the mortgage loan had unamortized debt premiums of \$4.4 million and \$6.2 million, respectively.

(6) This mortgage note payable was repaid in February 2017 at par.

(7) This mortgage note payable was repaid in December 2016 at par.

(8) Balance of \$1.8 million as of December 31, 2015 included public facility bonds that were assumed by the buyers in connection with sales of land during the year ended December 31, 2016.

The Operating Partnership's secured debt was collateralized by operating properties with a combined net book value of approximately \$570.6 million as of December 31, 2016.

Although our mortgage loans are secured and non-recourse to the Company and the Operating Partnership, the Company provides limited customary secured debt guarantees for items such as voluntary bankruptcy, fraud, misapplication of payments and environmental liabilities.

As of December 31, 2016, all of the Operating Partnership's secured loans contained restrictions that would require the payment of prepayment penalties for the acceleration of outstanding debt. The mortgage notes payable are secured by

deeds of trust on certain of our properties and the assignment of certain rents and leases associated with those properties.

#### Unsecured Senior Notes

In September 2015, the Operating Partnership issued \$400.0 million of aggregate principal amount of unsecured senior notes in a registered public offering. The outstanding balance of the unsecured senior notes is included in unsecured debt, net of the unamortized balance of the initial issuance discount of \$2.2 million, on our consolidated balance sheets. The unsecured senior notes, which are scheduled to mature on October 1, 2025, require semi-annual interest payments each April and October based on a stated annual interest rate of 4.375%. The Company used the net proceeds to repay the \$325.0 million 5.000% Unsecured Senior Notes upon maturity in November 2015 and for other general corporate purposes, including the repayment of debt and funding development expenditures.

The following table summarizes the balance and significant terms of the registered unsecured senior notes issued by the Operating Partnership as of December 31, 2016 and 2015:

F - 35

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Issuance date	Maturity date	Stated coupon rate	Effective interest rate <sup>(1)</sup>	Net Carrying Amount as of December 31,	
					2016	2015
					(in thousands)	
4.375% Unsecured Senior Notes <sup>(2)</sup>	September 2015	October 2025	4.375%	4.440%	\$400,000	\$400,000
Unamortized discount and deferred financing costs					(4,846)	(5,400)
Net carrying amount					\$395,154	\$394,600
4.250% Unsecured Senior Notes <sup>(3)</sup>	July 2014	August 2029	4.250%	4.350%	\$400,000	\$400,000
Unamortized discount and deferred financing costs					(6,696)	(7,228)
Net carrying amount					\$393,304	\$392,772
3.800% Unsecured Senior Notes <sup>(4)</sup>	January 2013	January 2023	3.800%	3.804%	\$300,000	\$300,000
Unamortized discount and deferred financing costs					(1,656)	(1,931)
Net carrying amount					\$298,344	\$298,069
4.800% Unsecured Senior Notes <sup>(4)(5)</sup>	July 2011	July 2018	4.800%	4.827%	\$325,000	\$325,000
Unamortized discount and deferred financing costs					(767)	(1,251)
Net carrying amount					\$324,233	\$323,749
6.625% Unsecured Senior Notes <sup>(6)</sup>	May 2010	June 2020	6.625%	6.743%	\$250,000	\$250,000
Unamortized discount and deferred financing costs					(1,868)	(2,414)
Net carrying amount					\$248,132	\$247,586
Total Unsecured Senior Notes, Net					\$1,659,167	\$1,656,776

<sup>(1)</sup> Represents the effective interest rate including the amortization of initial issuance discounts, excluding the amortization of deferred financing costs.

<sup>(2)</sup> Interest on these notes is payable semi-annually in arrears on April 1st and October 1st of each year.

<sup>(3)</sup> Interest on these notes is payable semi-annually in arrears on February 15th and August 15th of each year.

<sup>(4)</sup> Interest on these notes is payable semi-annually in arrears on January 15th and July 15th of each year.

- In October 2015, certain common limited partners in the Operating Partnership that previously contributed their interests in the property at 6255 W. Sunset Blvd., Los Angeles, California to the Operating Partnership entered into an agreement with the Company. Pursuant to this agreement, such common limited partners will reimburse the
- (5) Company for a portion of any amounts the Company may be required to pay pursuant to its guarantee of the Operating Partnership's 4.800% Senior Notes due 2018 or that the Company may otherwise become required to pay under applicable law with respect to such notes.
- (6) Interest on these notes is payable semi-annually in arrears on June 1st and December 1st of each year.

#### Unsecured Senior Notes - Private Placement

On September 14, 2016, the Operating Partnership entered into a Note Purchase Agreement in a private placement (the "Note Purchase Agreement"), in connection with the issuance and sale of \$175.0 million principal amount of the Operating Partnership's 3.35% Senior Notes, Series A, due February 17, 2027 (the "Series A Notes"), and \$75.0 million principal amount of the Operating Partnership's 3.45% Senior Notes, Series B, due February 17, 2029 (the "Series B Notes" and, together with the Series A Notes, the "Series A and B Notes"). Under the delayed draw option of the Series A and B Notes, the Operating Partnership is required to issue \$175.0 million principal amount of its Series A Notes and \$75.0 million principal amount of its Series B Notes by February 17, 2017. As of December 31, 2016, there were no amounts issued or outstanding under the Series A and B Notes. The Series A Notes mature on February 17, 2027, and the Series B notes mature on February 17, 2029, unless earlier redeemed or prepaid pursuant to the terms of the Note Purchase Agreement. Interest on the Notes is payable semi-annually in arrears on February 17 and August 17 of each year beginning February 17, 2017.

The Operating Partnership may, at its option and upon notice to the purchasers of the Series A and B Notes, prepay at any time all, or from time to time any part of the Series A and B Notes then outstanding (in an amount not less than 5% of the aggregate principal amount of the Series A and B Notes then outstanding in the case of a partial prepayment), at 100% of the principal amount so prepaid, plus the make-whole amount determined for the prepayment date with respect to such principal amount as set forth in the Note Purchase Agreement.

In connection with the issuance of the Series A and B Notes, the Company will enter into an agreement whereby it will guarantee the payment by the Operating Partnership of all amounts due with respect to the Series A and B Notes and the performance by the Operating Partnership of its obligations under the Note Purchase Agreement.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Unsecured Revolving Credit Facility and Unsecured Term Loan Facility

The following table summarizes the balance and terms of our unsecured revolving credit facility as of December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Outstanding borrowings	\$—	\$ —
Remaining borrowing capacity	600,000	600,000
Total borrowing capacity <sup>(1)</sup>	\$600,000	\$ 600,000
Interest rate <sup>(2)</sup>	1.82	% 1.48
Facility fee-annual rate <sup>(3)</sup>	0.200%	
Maturity date	July 2019	

We may elect to borrow, subject to bank approval and obtaining commitments for any additional borrowing (1) capacity, up to an additional \$311.0 million under an accordion feature under the terms of the unsecured revolving credit facility and unsecured term loan facility.

(2) The interest rate on our unsecured revolving credit facility is based on an annual rate of LIBOR plus 1.050%.

Our facility fee is paid on a quarterly basis and is calculated based on the total borrowing capacity. In addition to the facility fee, we incurred debt origination and legal costs. As of December 31, 2016 and 2015, \$3.3 million and (3) \$4.6 million of deferred financing costs remained to be amortized through the maturity date of our unsecured revolving credit facility, which are included in prepaid expenses and other assets, net on our consolidated balance sheets.

The Company intends to borrow amounts under the unsecured revolving credit facility from time to time for general corporate purposes, to fund potential acquisitions, to finance development and redevelopment expenditures and to potentially repay long-term debt.

The following table summarizes the balance and terms of our term loan facility, which is included in our unsecured debt, as of December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Outstanding borrowings <sup>(1)</sup>	\$ 150,000	\$ 150,000
Interest rate <sup>(2)</sup>	1.85	% 1.40
Maturity date	July 2019	

As of December 31, 2016 and December 31, 2015, \$0.7 million and \$0.9 million of unamortized deferred financing (1) costs, respectively, remained to be amortized through the maturity date of our unsecured term loan facility.

(2) Our unsecured term loan facility interest rate was calculated based on an annual rate of LIBOR plus 1.150%.

Additionally, the Company has a \$39.0 million unsecured term loan outstanding with an annual interest rate of LIBOR plus 1.150% as of December 31, 2016 and 2015, that matures in July 2019. As of December 31, 2016 and 2015, \$0.2 million of unamortized deferred financing costs remained to be amortized through the maturity date of our unsecured term loan.

#### Debt Covenants and Restrictions

The unsecured revolving credit facility, the unsecured term loan facility, the unsecured term loan, the unsecured senior notes, the Series A and B Notes and certain other secured debt arrangements contain covenants and restrictions requiring us to meet certain financial ratios and reporting requirements. Some of the more restrictive financial covenants include a maximum ratio of total debt to total asset value, a minimum fixed-charge coverage ratio, a minimum unsecured debt ratio and a minimum unencumbered asset pool debt service coverage ratio. Noncompliance with one or more of the covenants and restrictions could result in the full principal balance of the associated debt becoming immediately due and payable. We believe we were in compliance with all of our debt covenants as of December 31, 2016 and 2015.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Debt Maturities

The following table summarizes the stated debt maturities and scheduled amortization payments as of December 31, 2016:

Year	(in thousands)
2017	\$ 7,286
2018	451,669
2019	265,309
2020	255,137
2021	5,342
Thereafter	1,349,023
Total aggregate principal value <sup>(1)(2)</sup>	\$ 2,333,766

Includes gross principal balance of outstanding debt before the effect of the following at December 31, 2016: \$11.5 (1) million of unamortized deferred financing costs, \$6.6 million of unamortized discounts for the unsecured senior notes and \$4.4 million of unamortized premiums for the secured debt.

(2) Excludes the Series A and B Notes issuable pursuant to the Note Purchase Agreement entered into in September 2016 as no Series A or B Notes were issued and outstanding under these notes as of December 31, 2016.

4.25% Exchangeable Senior Notes due 2014

The Company repaid its \$172.5 million 4.25% Exchangeable Notes due November 2014 (the “4.25% Exchangeable Notes”) upon maturity in November 2014. The unamortized discount on the 4.25% Exchangeable Notes was accreted as additional interest expense from the date of issuance through the maturity date. The following table summarizes the total interest expense attributable to the 4.25% Exchangeable Notes prior to maturity in November 2014, based on the effective interest rates, before the effect of capitalized interest, for the year ended December 31, 2014:

	Year Ended December 31, 2014
Contractual interest payments	\$ 5,608
Amortization of discount	3,769
Interest expense attributable to the 4.25% Exchangeable Notes	\$ 9,377

For the respective reporting periods noted below, which preceding maturity of the 4.25% Exchangeable Notes on November 15, 2014, the per share average trading price of the Company's common stock on the NYSE was higher than the \$35.93 exchange price for the 4.25% Exchangeable Notes, as presented in the table below. See Note 22 “Net Income Available to Common Stockholders Per Share of the Company” and Note 23 “Net Income Available to Common Unitholders Per Unit of the Operating Partnership” for a discussion of the impact of the 4.25% Exchangeable Notes on our diluted earnings per share and unit calculations for the year ended December 31, 2014.

Period  
Ended  
November  
15, 2014  
(1)

Per share average trading price of the Company's common stock \$ 60.04

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(1) Represents the maturity date of the 4.25% Exchangeable Notes.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Capitalized Interest and Loan Fees

The following table sets forth gross interest expense reported in continuing operations, including debt discount/premium and deferred financing cost amortization, net of capitalized interest, for the years ended December 31, 2016, 2015 and 2014. The interest expense capitalized was recorded as a cost of development and redevelopment, and increased the carrying value of undeveloped land and construction in progress.

	Year Ended December 31,		
	2016	2015	2014
	(in thousands)		
Gross interest expense	\$ 105,263	\$ 109,647	\$ 114,661
Capitalized interest	(49,460 )	(51,965 )	(47,090 )
Interest expense	\$ 55,803	\$ 57,682	\$ 67,571

10. Deferred Revenue and Acquisition Related Liabilities, net

Deferred revenue and acquisition-related liabilities, net consisted of the following at December 31, 2016 and 2015:

	December 31,	
	2016	2015
	(in thousands)	
Deferred revenue related to tenant-funded tenant improvements <sup>(1)</sup>	\$ 99,489	\$ 90,825
Other deferred revenue	9,293	5,007
Acquisition-related intangible liabilities, net <sup>(2)</sup>	41,578	32,324
Total	\$ 150,360	\$ 128,156

(1) Excludes deferred revenue related to tenant-funded tenant improvements related to properties held for sale at December 31, 2015.

(2) See Note 2 “Basis of Presentation and Significant Accounting Policies” and Note 5 “Deferred Leasing Costs and Acquisition-related Intangible Assets and Liabilities, net” for additional information.

Deferred Revenue Related to Tenant-funded Tenant Improvements

During the years ended December 31, 2016, 2015, and 2014, \$13.2 million, \$13.3 million and \$11.0 million, respectively, of deferred revenue related to tenant-funded tenant improvements (including discontinued operations for the year ended December 31, 2014) was amortized and recognized as rental income. The following is the estimated amortization of deferred revenue related to tenant-funded tenant improvements as of December 31, 2016 for the next five years and thereafter:

Year Ending (in thousands)	
2017	\$ 14,453
2018	13,891
2019	12,349
2020	11,767
2021	10,524

Thereafter	36,505
Total	\$ 99,489

#### 11. Noncontrolling Interests on the Company's Consolidated Financial Statements

##### Common Units of the Operating Partnership

The Company owned a 97.5% and 98.1% common general partnership interest in the Operating Partnership as of December 31, 2016 and 2015, respectively. The remaining 2.5% and 1.9% common limited partnership interest as of December 31, 2016 and 2015, respectively, was owned by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units. There were 2,381,543 and 1,764,775 common units

F - 39

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

outstanding held by these investors, executive officers and directors as of December 31, 2016 and 2015, respectively. The increase in the common units from December 31, 2015 to December 31, 2016 was attributable to 867,701 common units issued in connection with an acquisition (see Note 3), partially offset by unit redemptions.

The noncontrolling common units may be redeemed by unitholders for cash. Except under certain circumstances, we, at our option, may satisfy the cash redemption obligation with shares of the Company's common stock on a one-for-one basis. If satisfied in cash, the value for each noncontrolling common unit upon redemption is the amount equal to the average of the closing quoted price per share of the Company's common stock, par value \$0.01 per share, as reported on the NYSE for the ten trading days immediately preceding the applicable redemption date. The aggregate value upon redemption of the then-outstanding noncontrolling common units was \$174.9 million and \$112.0 million as of December 31, 2016 and 2015, respectively. This redemption value does not necessarily represent the amount that would be distributed with respect to each noncontrolling common unit in the event of our termination or liquidation. In the event of our termination or liquidation, it is expected in most cases that each common unit would be entitled to a liquidating distribution equal to the liquidating distribution payable in respect of each share of the Company's common stock.

## Noncontrolling Interest in Consolidated Property Partnerships

On August 30, 2016, the Operating Partnership entered into agreements with Norges Bank Real Estate Management ("NBREM") whereby NBREM invested, through two REIT subsidiaries, in two existing companies that owned the Company's 100 First Street and 303 Second Street office properties located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million, for a 44% common equity interest in the companies, which is net of approximately \$55.3 million of its proportionate share of the existing mortgage debt on 303 Second Street.

The transaction was structured with a staggered closing. On August 30, 2016, the first tranche of the transaction closed and NBREM contributed \$191.4 million plus a working capital contribution of \$2.1 million for a 44% common ownership interest in 100 First LLC. On November 30, 2016, the second tranche of the transaction closed and NBREM contributed \$261.5 million, which was net of its proportionate share of the existing mortgage debt secured by the 303 Second Street property of approximately \$55.3 million, plus a working capital contribution of \$2.9 million for a 44% common ownership interest in 303 Second LLC.

The transactions did not meet the criteria to qualify as sales of real estate because the Company continues to effectively control the properties and therefore continued to account for the 100 First Street and 303 Second Street office properties on a consolidated basis in its financial statements. At formation, the Company accounted for the transactions as equity transactions and recognized noncontrolling interests in its consolidated balance sheets totaling approximately \$124.5 million, which was equal to 44% of the aggregate net asset value of 100 First LLC and 303 Second LLC immediately prior to the transactions (which was net of NBREM's 44% share of the existing mortgage debt of \$55.3 million) plus an additional \$5.0 million working capital contribution made by NBREM. The amount of NBREM's total contribution not recognized as noncontrolling interest, net of transaction costs, was approximately \$329.0 million. This amount was not reflected as a gain on sale of operating properties in the Company's consolidated statements of operations and instead was reflected as an increase in additional paid-in capital and partners' capital in the Company's and the Operating Partnership's consolidated balance sheets, respectively. Transfers of less than 50% of an entity ownership interest are normally not subject to certain tax assessments in California and therefore the Company believes that the two tranches of the transaction do not meet the statutory requirements for such tax assessments. If the taxing authority attempted to assess such tax assessments on the transactions, the Company estimates it could incur additional taxes of up to \$10.9 million and \$18.0 million for the first and second tranches of

the transaction, respectively, plus potential penalties and interest.

In connection with the transaction, the Company provides customary property management, leasing and construction management services for both properties. 100 First Street is a 467,095 square foot office tower, and 303 Second Street is a 740,047 square foot office property, both located in the South of Market submarket in San Francisco, California.

The noncontrolling interests in 100 First LLC and 303 Second LLC as of December 31, 2016 was \$124.3 million which is recognized in noncontrolling interests in consolidated property partnerships on the Company's consolidated

F - 40

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

balance sheets. The remaining amount of noncontrolling interests in consolidated property partnerships represents the third party equity interest in Redwood LLC. This noncontrolling interest was \$6.4 million and \$6.5 million as of December 31, 2016 and December 31, 2015, respectively.

## 12. Noncontrolling Interests on the Operating Partnership's Consolidated Financial Statements

### Consolidated Property Partnerships

On August 30, 2016, the Operating Partnership entered into agreements with NBREM whereby NBREM invested, through two REIT subsidiaries, in two existing companies that owned the Company's 100 First Street and 303 Second Street office properties located in San Francisco, California. Based on a gross valuation of the two properties of approximately \$1.2 billion, NBREM contributed a total of \$452.9 million for a 44% common equity interest in the companies, which is net of approximately \$55.3 million of its proportionate share of the existing mortgage debt. Refer to Note 11 for additional information regarding these transactions.

## 13. Stockholders' Equity of the Company

### Common Stock

#### At-The-Market Stock Offering Programs

Under our current at-the-market stock offering program, which commenced in December 2014, we may offer and sell shares of our common stock having an aggregate gross sales price of up to \$300.0 million from time to time in "at-the-market" offerings. Since commencement of the program through December 31, 2016, we have sold 2,459,165 shares of common stock having an aggregate gross sales price of \$182.4 million. As of December 31, 2016, shares of common stock having an aggregate gross sales price of up to \$117.6 million remain available to be sold under this program. Actual future sales will depend upon a variety of factors, including but not limited to market conditions, the trading price of the Company's common stock and our capital needs. We have no obligation to sell the remaining shares available for sale under this program.

The following table sets forth information regarding sales of our common stock under our at-the-market offering programs for the years ended December 31, 2016, 2015 and 2014:

	Year Ended December 31,		
	2016	2015	2014
	(in millions, except share data)		
Shares of common stock sold during the period	451,398	866,267	1,599,123
Aggregate gross proceeds	\$32.3	\$ 140.1	\$ 104.7
Aggregate net proceeds after selling commissions	\$31.9	\$ 138.2	\$ 103.1

The proceeds from sales were used to fund acquisitions, development expenditures and general corporate purposes including repayment of borrowings under the unsecured revolving credit facility.

### Common Stock Issuance

In July 2015, the Company completed the sale and issuance of 3,733,766 shares of its common stock at a price of \$66.19 per share for aggregate gross proceeds of \$249.8 million and aggregate net proceeds after offering costs of \$249.6 million through a registered direct placement with an institutional investor.

In October 2014, the Company issued 351,476 shares of its common stock valued at approximately \$21.6 million to partially fund a development acquisition (see Note 3 “Acquisitions” for additional information).

F - 41

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Common Stock Repurchases

On February 23, 2016, the Company's Board of Directors approved a 4,000,000 share increase to the Company's existing share repurchase program bringing the total current repurchase authorization to 4,988,025 shares. In March 2016, the Company repurchased 52,199 shares of common stock at a weighted average price of \$55.45 per share of common stock for \$2.9 million. As of December 31, 2016, 4,935,826 shares remain eligible for repurchase under the Company's share repurchase program. The Company did not repurchase shares of common stock under this program during the years ended December 31, 2015 or 2014.

Accrued Dividends and Distributions

On December 13, 2016, the Company's Board of Directors declared a special cash dividend of \$1.90 per share of common stock and a regular quarterly cash dividend of \$0.375 per share of common stock payable on January 13, 2017 to stockholders of record on December 30, 2016.

The following tables summarize accrued dividends and distributions for the noted outstanding shares of common stock, preferred stock, and noncontrolling units as of December 31, 2016 and 2015:

	December 31, 2016    2015 (in thousands)	
Dividends and Distributions payable to:		
Common stockholders	\$212,074	\$32,291
Noncontrolling common unitholders of the Operating Partnership	5,418	618
RSU holders <sup>(1)</sup>	3,158	427
Total accrued dividends and distribution to common stockholders and noncontrolling unitholders	220,650	33,336
Preferred stockholders	1,656	1,656
Total accrued dividends and distributions	\$222,306	\$34,992

<sup>(1)</sup> The amount includes the value of the dividend equivalents that will be paid with additional RSUs (see Note 15 "Share-Based Compensation" for additional information).

	December 31, 2016    2015	
Outstanding Shares and Units:		
Common stock <sup>(1)</sup>	93,219,439	92,258,690
Noncontrolling common units	2,381,543	1,764,775
RSUs <sup>(2)</sup>	1,395,189	1,269,809
Series G Preferred stock	4,000,000	4,000,000
Series H Preferred stock	4,000,000	4,000,000

<sup>(1)</sup> The amount includes nonvested shares.

The amount includes nonvested RSUs. Does not include the 659,051 and 425,452 market measure-based RSUs <sup>(2)</sup> because not all the necessary performance conditions have been met as of December 31, 2016 and 2015, respectively.

6.875% Series G and 6.375% Series H Cumulative Redeemable Preferred Stock

The Company has the option to redeem the 4,000,000 shares of its 6.875% Series G Cumulative Redeemable Preferred Stock ("Series G Preferred Stock") and the 4,000,000 shares of its 6.375% Series H Cumulative Redeemable Preferred Stock ("Series H Preferred Stock"), on or after March 27, 2017 and August 15, 2017, respectively, in whole or in part at any time or from time to time, by payment of \$25.00 per share in cash, totaling \$200.0 million plus any accumulated, accrued and unpaid distributions through the date of redemption. Depending on various factors, including but not limited to market conditions, we may redeem all or part of the outstanding Series G and Series H Preferred Stock on or after their stated redemption dates. Upon redemption of all outstanding Series G and Series H Preferred Stock, we would incur an associated non-cash charge of \$7.6 million as a reduction to net income available to common stockholders for the related original issuance costs.

F - 42

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

14. Partners' Capital of the Operating Partnership

Common Units

At-The-Market Stock Offering Program

During the years ended December 31, 2016, 2015 and 2014, the Company utilized its at-the-market stock offering programs to issue shares of common stock (see Note 13 “Stockholders’ Equity of the Company” for additional information). The net offering proceeds and property acquired using net offering proceeds were contributed by the Company to the Operating Partnership in exchange for common units for the years ended December 31, 2016, 2015 and 2014 are as follows:

	Year Ended December 31,		
	2016	2015	2014
	(in millions, except share and per share data)		
Shares of common stock contributed by the Company	451,398,866,267	1,599,123	
Common units exchanged for shares of common stock by the Company	451,398,866,267	1,599,123	
Aggregate gross proceeds	\$32.3	\$ 140.1	\$ 104.7
Aggregate net proceeds after selling commissions	\$31.9	\$ 138.2	\$ 103.1

Issuance of Common Units

In March 2016, the Operating Partnership issued 867,701 common units in connection with a development acquisition (see Note 3 “Acquisitions”). Each common unit was valued at \$55.36, which was based on a trailing ten-day average of the closing quoted price per share of the Company’s common stock, par value \$.01 per share, as reported on the NYSE, as calculated in accordance with the Partnership Agreement.

In July 2015, the Company completed the sale and issuance of 3,733,766 shares of its common stock at a price of \$66.19 per share for aggregate gross proceeds of \$249.8 million and aggregate net proceeds after offering costs of \$249.6 million through a registered direct placement with an institutional investor (see Note 13 “Stockholders’ Equity of the Company” for additional information). The net offering proceeds were contributed by the Company to the Operating Partnership in exchange for 3,733,766 common units.

In October 2014, the Company issued 351,476 shares of its common stock to partially fund \$21.6 million of a development acquisition (see Note 13 “Stockholders’ Equity of the Company” for additional information). The development acquisition property was contributed by the Company to the Operation Partnership in exchange for 351,476 common units.

Common Units Outstanding

The following table sets forth the number of common units held by the Company and the number of common units held by non-affiliated investors and certain of our executive officers and directors in the form of noncontrolling common units as well as the ownership interest held on each respective date:

	December 31, 2016	December 31, 2015
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Company owned common units in the Operating Partnership	93,219,439	92,258,690		
Company owned general partnership interest	97.5	% 98.1		%
Noncontrolling common units of the Operating Partnership	2,381,543	1,764,775		
Ownership interest of noncontrolling interest	2.5	% 1.9		%

For a further discussion of the noncontrolling common units during the years ended December 31, 2016 and 2015, refer to Note 11 “Noncontrolling Interests on the Company’s Consolidated Financial Statements.”

F - 43

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Accrued Distributions

The following tables summarize accrued distributions for the noted common and preferred units as of December 31, 2016 and 2015:

	December 31, 2016	December 31, 2015
	(in thousands)	
Distributions payable to:		
General partner	\$212,074	\$ 32,291
Common limited partners	5,418	618
RSU holders <sup>(1)</sup>	3,158	427
Total accrued distributions to common unitholders	220,650	33,336
Preferred unitholders	1,656	1,656
Total accrued distributions	\$222,306	\$ 34,992

<sup>(1)</sup> The amount includes the value of the dividend equivalents that will be paid with additional RSUs (see Note 15 “Share-Based Compensation” for additional information).

	December 31, 2016	December 31, 2015
Outstanding Units:		
Common units held by the general partner	93,219,439	92,258,690
Common units held by the limited partners	2,381,543	1,764,775
RSUs <sup>(1)</sup>	1,395,189	1,269,809
Series G Preferred units	4,000,000	4,000,000
Series H Preferred units	4,000,000	4,000,000

<sup>(1)</sup> Does not include the 659,051 and 425,452 market measure-based RSUs because not all the necessary performance conditions have been met as of December 31, 2016 and 2015, respectively.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

15. Share-Based Compensation

Stockholder Approved Share-Based Incentive Compensation Plan

As of December 31, 2016, we maintained one share-based incentive compensation plan, the Kilroy Realty 2006 Incentive Award Plan, as amended (the “2006 Plan”). At our annual meeting of stockholders on May 21, 2015, stockholders approved an amendment and restatement of the 2006 Plan, which included an increase in the maximum number of shares that may be issued or awarded under the 2006 Plan to 8,320,000 shares. As of December 31, 2016, 1.3 million shares were available for grant under the 2006 Plan. The calculation of shares available for grant is presented after taking into account a reserve for a sufficient number of shares to cover the vesting and payment of 2006 Plan awards that were outstanding on that date, including performance-based vesting awards at (i) levels actually achieved for the performance conditions (as defined below) and (ii) at target levels for the market conditions (as defined below) applicable to these awards.

The Executive Compensation Committee (the “Compensation Committee”) of the Company’s Board of Directors may grant the following share-based awards to eligible individuals, as provided under the 2006 Plan: incentive stock options, nonqualified stock options, restricted stock (nonvested shares), stock appreciation rights, performance shares, performance stock units, dividend equivalents, stock payments, deferred stock, restricted stock units (“RSUs”), profit interest units, performance bonus awards, performance-based awards and other incentive awards. For each award granted under our share-based incentive compensation programs, the Operating Partnership simultaneously issues to the Company a number of common units equal to the number of shares of common stock ultimately paid by the Company in respect of such awards.

Stock Award Deferral Program

We have a Stock Award Deferral Program (the “RSU Program”) under the 2006 Plan. Under the RSU Program, participants may defer receipt of awards of nonvested shares that may be granted by electing to receive an equivalent number of RSUs in lieu of such nonvested shares, or defer payment of RSU awards. Each RSU represents the right to receive one share of our common stock in the future and is subject to the same vesting conditions that would have applied if the award had been issued in nonvested shares. RSUs carry with them the right to receive dividend equivalents such that participants receive additional RSUs at the time dividends are paid equal to the value of the dividend earned on the shares underlying the participant’s RSUs. The dividend equivalents earned vest based on terms specified under the related RSU award agreement. Shares issued upon settlement of vested RSUs, including RSUs paid on dividend equivalents, are distributed in a single lump sum distribution upon the earlier of (1) the date specified by the participant when the election is made or (2) occurrence of certain other events specified under the RSU program.

Share-Based Compensation Programs

The Compensation Committee has historically awarded nonvested shares and RSUs under the share-based compensation programs described below. These share-based awards were valued based on the quoted closing share price of the Company’s common stock on the NYSE on the applicable grant date. Prior to 2014, the Compensation Committee awarded annual long-term equity awards based primarily on the prior year’s performance, however, starting in January 2014, such annual awards have been granted as an incentive for the year in which the awards were granted and subsequent years.

Executive Officer and Key Employee Share-Based Compensation Programs

The Compensation Committee has annually approved compensation programs that include the potential issuance of share-based awards to our executive officers and other key employees as part of their annual and long-term incentive compensation. The share-based awards are generally issued in the first quarter after the end of our prior fiscal year. The share-based awards generally have a service vesting period, which has historically ranged from one to five years, depending on the type of award.

F - 45

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Non-Employee Board Member Share-Based Compensation Program

The Board of Directors awards nonvested shares or nonvested RSUs to non-employee board members on an annual basis as part of such board members' annual compensation and to newly elected non-employee board members in accordance with our Board of Directors compensation program. The share-based awards are generally issued in the second quarter, and the individual share awards vest in equal annual installments over the applicable service vesting period, which will be one year for the annual non-employee board awards and four years for the awards relating to newly elected non-employee board members.

2016 and 2015 Share-Based Compensation Grants

On January 28, 2016 (the "2016 RSU Grant Date"), the Compensation Committee of the Company's Board of Directors awarded 294,821 RSUs to certain officers of the Company under the 2006 Plan, which included 168,077 RSUs (at the target level of performance), or 57%, that are subject to time-based, market and performance-based vesting requirements (each a "2016 Performance-Based RSU" and collectively, the "2016 Performance-Based RSU Grant") and 126,744 RSUs, or 43%, that are subject to time-based vesting requirements (each a "2016 Time-Based RSU" and collectively, the "2016 Time-Based RSU Grant").

On January 27, 2015 (the "2015 RSU Grant Date"), the Compensation Committee of the Company's Board of Directors awarded 212,468 RSUs to certain officers of the Company under the 2006 Plan, which included 127,657 RSUs that are subject to time-based, market and performance-based vesting requirements (each a "2015 Performance-Based RSU" and collectively, the "2015 Performance-Based RSU Grant") and 84,811 RSUs that are subject to time-based vesting requirements (each a "2015 Time-Based RSU" and collectively, the "2015 Time-Based RSU Grant").

2016 and 2015 Performance-Based RSU Grants

The 2016 Performance-Based RSUs and 2015 Performance-Based RSUs (collectively, the "Performance-Based RSUs") are scheduled to cliff vest at the end of a three-year service period subject to the compensation committee's determination that the Company has achieved the pre-defined FFO per share goals (the "performance conditions") and upon the average annual relative total stockholder return versus a comparator group of Companies that consist of Companies in the SNL US REIT Office Index (the "market conditions") for the three-year periods detailed in the table below. The number of Performance-Based RSUs ultimately earned, and therefore the compensation costs for these awards, can fluctuate from the original number of RSUs granted based upon the levels of achievement for both the FFO per share and relative total stockholder return metrics. During each of the 2016 and 2015 performance periods, the estimate of the number of RSUs earned was evaluated quarterly based on our forecasted level of achievement of the FFO per share hurdle. As of December 31, 2016, the FFO per share hurdle performance conditions were achieved at approximately 144% of target for the 2016 Performance-Based RSUs. As of December 31, 2015, the FFO per share hurdle performance conditions were achieved at 150% of target for the 2015 Performance-Based RSUs. As a result, the number of RSUs earned as of that date based on the FFO per share performance, excluding the impact of forfeitures, was as follows:

	2016 Performance-Based RSU Grant	2015 Performance-Based RSU Grant
Service vesting period	January 28, 2016 - January 5, 2019	January 27, 2015 - January 5, 2018

Target RSUs granted	168,077	127,657
Estimated RSUs earned based on FFO per share performance condition	241,438	185,510
Date of fair valuation	January 28, 2016	January 27, 2015

Each Performance-Based RSU represents the right to receive one share of our common stock in the future, subject to, and as modified by, the Company's level of achievement of the market condition. The fair value of the 2016 Performance-Based RSU Grant was \$9.6 million at January 28, 2016 and the fair value of the 2015 Performance-Based RSU Grant was \$10.1 million at January 27, 2015. The fair value for each grant was calculated using a Monte Carlo simulation pricing model based on the assumptions in the table below. The determination of the fair value of the Performance-Based RSU Grants take into consideration the likelihood of achievement of both the performance condition and the market condition discussed above. For the year ended December 31, 2016, we recorded compensation expense

F - 46

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

for the 2016 Performance-Based RSU Grant based upon the \$57.08 fair value per share at January 28, 2016 multiplied by the 241,438 RSUs estimated to be earned at December 31, 2016. For the years ended December 31, 2016 and 2015, we recorded compensation expense for the 2015 Performance-Based RSU Grant based upon the \$78.55 fair value per share at January 27, 2015 multiplied by the 185,510 RSUs, which is net of forfeitures, estimated to be earned at December 31, 2015. Compensation expense for the Performance-Based RSUs is recorded on a straight-line basis over the respective three-year periods. The following table summarizes the assumptions utilized in the Monte Carlo simulation pricing models:

	2016 Award Fair Value Assumptions	2015 Award Fair Value Assumptions
Valuation date	January 28, 2016	January 27, 2015
Fair value per share on valuation date	\$57.08	\$78.55
Expected share price volatility	26.00%	20.00%
Risk-free interest rate	1.13%	0.92%
Remaining expected life	2.9 years	2.9 years

The computation of expected volatility was based on a blend of the historical volatility of our shares of common stock over approximately five years, as this is expected to be most consistent with future volatility and equates to a time period twice as long as the approximate two and a half year remaining performance period of the RSUs and implied volatility data based on the observed pricing of six month publicly-traded options on shares of our common stock. The risk-free interest rate was based on the yield curve on zero-coupon U.S. Treasury STRIP securities in effect at January 28, 2016 and January 27, 2015.

#### 2016 and 2015 Time-Based RSU Grants

The 2016 and 2015 Time-Based RSUs (collectively, the “Time-Based RSUs”) are scheduled to vest in equal installments over the periods listed below. Compensation expense for the Time-Based RSUs will be recognized on a straight-line basis from the grant date through the continued service vesting periods. Each Time-Based RSUs represents the right to receive one share of our common stock in the future, subject to continued employment through the applicable vesting date. The total fair value of the Time-Based RSUs is based on the Company's closing share price on the NYSE on the respective fair valuation dates as detailed in the table below:

	2016 Time-Based RSU Grant	2015 Time-Based RSU Grant
Service vesting period	January 28, 2016 - January 5, 2019	January 27, 2015 - January 5, 2018
Fair value on valuation date (in millions)	\$ 7.1	\$ 6.4
Fair value per share	\$ 56.23	\$ 75.34
Date of fair valuation	January 28, 2016	January 27, 2015



KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Summary of Market-Measure Based RSUs

A summary of our market-measure based RSU activity from January 1, 2016 through December 31, 2016 is presented below:

	Nonvested RSUs		Vested RSUs	Total RSUs
	Amount	Weighted-Average Fair Value Per Share <sup>(1)</sup>		
Outstanding at January 1, 2016	425,452	\$ 67.68	—	425,452
Granted	258,393	57.36	—	258,393
Vested	(36,914)	43.53	36,914	—
Settled <sup>(2)</sup>			(36,914)	(36,914)
Issuance of dividend equivalents <sup>(3)</sup>	12,120	65.50	—	12,120
Outstanding as of December 31, 2016 <sup>(4)</sup>	659,051	\$ 64.95	—	659,051

Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was (1) re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

Represents vested RSUs that were settled in shares of the Company's common stock. Total shares settled include (2) 19,264 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the RSUs settled. We accept the return of RSUs at the current quoted closing share price of the Company's common stock to satisfy tax obligations.

Represents the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest (3) based on terms specified under the related RSU award agreement.

Outstanding RSUs as of December 31, 2016 represent the achievement of the maximum performance conditions and assumed target levels for the market conditions. The number of restricted stock units ultimately earned is (4) subject to change based upon actual performance over the three-year vesting period. Dividend equivalents earned will vest along with the underlying award and are also subject to changes based on the number of RSUs ultimately earned for each underlying award.

A summary of our market-measure based RSU activity for years ended December 31, 2016, 2015 and 2014 is presented below:

Years ended December 31,	RSUs Granted		RSUs Vested	
	Non-Vested RSUs Granted	Weighted-Average Fair Value Per Share <sup>(1)</sup>	Vested RSUs	Total Vest-Date Fair Value (in thousands)
2016	258,393	\$ 57.36	(36,914)	\$ 2,788
2015	191,483	79.25	—	—
2014	183,365	64.86	(16,338)	1,092

(1)



Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Summary of Time-Based RSUs

A summary of our time-based RSU activity from January 1, 2016 through December 31, 2016 is presented below:

	Nonvested RSUs	Weighted Average Fair Value Per Share (1)	Vested RSUs	Total RSUs
	Amount			
Outstanding at January 1, 2016	318,449	\$ 58.91	951,360	1,269,809
Granted	173,747	58.29	—	173,747
Vested Settled (2)	(130,784)	57.91	130,784 (72,148 )	— (72,148 )
Issuance of dividend equivalents (3)	5,027	65.78	23,243	28,270
Canceled (4)			(4,489 )	(4,489 )
Outstanding as of December 31, 2016	366,439	\$ 59.07	1,028,750	1,395,189

Represents the grant-date fair value for all awards, excluding the 2014 Performance-Based RSU Grant, which was (1) re-measured upon stockholder approval of the amended 2006 Plan on May 22, 2014, as an insufficient number of shares were available to settle these RSUs upon initial grant on January 29, 2014.

Represents vested RSUs that were settled in shares of the Company's common stock. Total shares settled include (2) 23,087 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the RSUs settled. We accept the return of RSUs at the current quoted closing share price of the Company's common stock to satisfy tax obligations.

Represents the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest (3) based on terms specified under the related RSU award agreement.

For shares vested but not yet settled, we accept the return of RSUs at the current quoted closing share price of the (4) Company's common stock to satisfy minimum statutory tax-withholding requirements related to either the settlement or vesting of RSUs in accordance with the terms of the 2006 Plan.

A summary of our time-based RSU activity for the years ended December 31, 2016, 2015 and 2014 is presented below:

Year ended December 31,	RSUs Granted		RSUs Vested	
	Non-Vested RSUs Issued	Weighted-Average Grant Date Fair Value Per Share	Vested RSUs	Total Vest-Date Fair Value (1) (in thousands)
2016	173,747	\$ 58.29	(130,784)	\$ 8,438
2015	98,802	74.49	(107,541)	7,528
2014	155,016	59.89	(116,447)	6,675

Total fair value of RSUs vested was calculated based on the quoted closing share price of the Company's common (1) stock on the NYSE on the day of vesting. Excludes the issuance of dividend equivalents earned on the underlying RSUs. The dividend equivalents vest based on terms specified under the related RSU award agreement.

#### Summary of Nonvested Restricted Stock

A summary of our nonvested restricted stock activity from January 1, 2016 through December 31, 2016 is presented below:

	Nonvested Restricted Stock	Weighted-Average Grant Date Fair Value Per Share
Outstanding at January 1, 2016	60,797	\$ 47.32
Vested <sup>(1)</sup>	(24,262 )	46.39
Outstanding as of December 31, 2016	36,535	\$ 47.93

The total shares vested includes 12,661 shares that were tendered in accordance with the terms of the 2006 Plan to satisfy minimum statutory tax withholding requirements related to the restricted shares that have vested. We accept (1) the return of shares at the current quoted closing share price of the Company's common stock to satisfy tax withholding obligations.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

A summary of our nonvested and vested restricted stock activity for years ended December 31, 2016, 2015 and 2014 is presented below:

Years ended December 31,	Shares Granted		Shares Vested		Total Fair Value at Vest Date <sup>(1)</sup> (in thousands)
	Nonvested Shares Issued	Weighted-Average Grant Date Fair Value Per Share	Vested Shares		
2016	—	\$	—	(24,262)	\$ 1,527
2015	—	—		(24,264)	1,725
2014	213	51.35		(25,899)	1,323

(1) Total fair value of shares vested was calculated based on the quoted closing share price of the Company's common stock on the NYSE on the date of vesting.

#### Summary of Stock Options

On February 22, 2012, the Compensation Committee of the Company granted non-qualified stock options to certain key members of our senior management team, including our Executive Officers, to purchase an aggregate 1,550,000 shares of the Company's common stock (the "February 2012" Grant) at an exercise price per share equal to \$42.61, the closing price of the Company's common stock on the grant date. The options will vest ratably in annual installments over a five year period, subject to continued employment through the applicable vesting date. The term of each option is ten years from the date of the grant. Dividends will not be paid on vested or unvested options. The options were granted pursuant to the 2006 Plan.

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes option pricing model based on the following assumptions for the February 2012 Grant.

	February 2012 Option Grant
Fair value of options granted per share	\$9.20
Expected stock price volatility	33.00%
Risk-free interest rate	1.35%
Dividend yield	3.80%
Expected life of option	6.5 years

The computation of expected volatility is based on a blend of the historical volatility of our shares of common stock over a time period longer than the expected life of the option and implied volatility data based on the observed pricing of six-month publicly traded options on our shares of common stock. The risk-free interest rate is based on the yield curve on zero-coupon U.S. Treasury STRIP securities in effect at the grant date. The expected dividend yield is estimated by examining the average of the historical dividend yield levels over the expected life of the option and the current dividend yield as of the grant date. The expected life of the options is calculated as the average of the vesting term and the contractual term. During the year ended December 31, 2016, 267,000 stock options vested with a total fair value of \$2.5 million. During the year ended December 31, 2015, 298,000 stock options vested with a total fair

value of \$2.7 million. During the year ended December 31, 2014, 304,000 stock options vested with a total fair value of \$2.8 million.

F - 50

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

A summary of our stock option activity related to the February 2012 grant from January 1, 2016 through December 31, 2016 is presented below:

	Number of Options	Exercise Price	Intrinsic Value (in millions) (1)
Outstanding at December 31, 2015	610,000	\$ 42.61	\$ 12.6
Exercised	(286,500)	42.61	8.4
Forfeited	(9,000 )	42.61	0.1
Outstanding at December 31, 2016 <sup>(2)</sup>	314,500	\$ 42.61	\$ 9.6
Options exercisable at December 31, 2016 <sup>(3)</sup>	50,500	\$ 42.61	\$ 1.5

The intrinsic value of a stock option is the amount by which the fair value of the underlying stock exceeds the (1) exercise price of an option. The fair value of the underlying stock was determined by using the closing share price on the NYSE on the date of exercise, forfeiture or respective period end.

(2) As of December 31, 2016, the average remaining life of stock options outstanding was 5.1 years

(3) As of December 31, 2016, the average remaining life of stock options exercisable was approximately 5.1 years.

In accordance with the provisions of the 2006 Plan, we allow shares of our common stock to be withheld to satisfy the payment of exercise price and/or minimum statutory tax withholding obligations due upon the exercise of stock options. The value of the shares withheld is calculated based on the closing market price of our common stock on the NYSE on the exercise date. During the year ended December 31, 2016, 25,680 shares were withheld on stock option exercises with an aggregate value of \$1.8 million. During the year ended December 31, 2015, 62,072 shares were withheld on stock option exercises with an aggregate value of \$3.9 million. During the year ended December 31, 2014, 23,664 shares were withheld on stock option exercises with an aggregate value of \$1.5 million.

#### Share-Based Compensation Cost Recorded During the Period

The total compensation cost for all share-based compensation programs was \$26.6 million, \$18.9 million and \$14.5 million for the years ended December 31, 2016, 2015 and 2014, respectively. Of the total share-based compensation costs, \$5.6 million, \$3.3 million and \$2.3 million was capitalized as part of real estate assets and deferred leasing costs for the years ended December 31, 2016, 2015 and 2014, respectively. As of December 31, 2016, there was approximately \$29.6 million of total unrecognized compensation cost related to nonvested incentive awards granted under share-based compensation arrangements that is expected to be recognized over a weighted-average period of 1.8 years. The remaining compensation cost related to these nonvested incentive awards had been recognized in periods prior to December 31, 2016. The \$29.6 million of unrecognized compensation costs does not reflect the future compensation cost related to share-based awards that were granted subsequent to December 31, 2016.

#### 16. Employee Benefit Plans

##### 401(k) Plan

We have a retirement savings plan designed to qualify under Section 401(k) of the Code (the “401(k) Plan”). Our employees are eligible to participate in the 401(k) Plan on the first day of the month after three months of service. The 401(k) Plan allows eligible employees (“401(k) Participants”) to defer up to 60% of their eligible compensation on a pre-tax basis, subject to certain maximum amounts allowed by the Code. The 401(k) Plan provides for a matching contribution by the Company in an amount equal to 50 cents of each one dollar of participant contributions up to a maximum of 10% of the 401(k) Participant’s annual salary. 401(k) Participants vest immediately in the amounts contributed by us. For each of the years ended December 31, 2016, 2015, and 2014, we contributed \$1.2 million, \$1.1 million and \$1.0 million, respectively, to the 401(k) Plan.

#### Deferred Compensation Plan

In 2007, we adopted the Deferred Compensation Plan, under which directors and certain management employees may defer receipt of their compensation, including up to 70% of their salaries and up to 100% of their director fees and bonuses, as applicable. In addition, employee participants will receive mandatory Company contributions to their

F - 51

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Deferred Compensation Plan accounts equal to 10% of their gross monthly salaries, without regard to whether such employees elect to defer salary or bonus compensation under the Deferred Compensation Plan. Our board of directors may, but has no obligation to, approve additional discretionary contributions by the Company to Participant accounts. We hold the Deferred Compensation Plan assets in a limited rabbi trust, which is subject to the claims of our creditors in the event of bankruptcy or insolvency.

See Note 19 “Fair Value Measurements and Disclosures” for further discussion of our Deferred Compensation Plan assets as of December 31, 2016 and 2015. Our liability of \$14.7 million and \$12.8 million under the Deferred Compensation Plan was fully funded as of December 31, 2016 and 2015, respectively.

#### 17. Future Minimum Rent

We have operating leases with tenants that expire at various dates through 2035 and are either subject to scheduled fixed increases or adjustments in rent based on the Consumer Price Index. Generally, the leases grant tenants renewal options. Leases also provide for additional rents based on certain operating expenses. Future contractual minimum rent under operating leases as of December 31, 2016 for future periods is summarized as follows:

Year Ending (in thousands)	
2017	\$ 538,269
2018	537,891
2019	493,998
2020	424,791
2021	370,941
Thereafter	1,901,303
Total <sup>(1)</sup>	\$ 4,267,193

(1) Excludes residential leases and leases with a term of one year or less.

#### 18. Commitments and Contingencies

##### General

As of December 31, 2016, we had commitments of approximately \$538.6 million, excluding our ground lease commitments, for contracts and executed leases directly related to our operating and development properties.

##### Ground Leases

The following table summarizes our properties that are held subject to long-term noncancellable ground lease obligations and the respective contractual expiration dates:

Property	Contractual Expiration Date <sup>(1)</sup>
601 108th Ave NE, Bellevue, WA	November 2093
701, 801 and 837 N. 34th Street, Seattle, WA <sup>(2)</sup>	December 2041
1701 Page Mill Road and 3150 Porter Drive, Palo Alto, CA	December 2067
Kilroy Airport Center Phases I, II, and III, Long Beach, CA	July 2084



- 
- (1) Reflects the contractual expiration date prior to the impact of any extension or purchase options held by the Company.
- (2) The Company has three 10 year and one 45 year extension options for this ground lease, which if exercised would extend the expiration date to December 21 16.

F - 52

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The minimum commitment under our ground leases as of December 31, 2016 for five years and thereafter is as follows:

Year Ending	(in thousands)
2017	\$ 4,934
2018	4,934
2019	4,934
2020	4,934
2021	4,934
Thereafter	231,402
Total <sup>(1)(2)(3)(4)(5)</sup>	\$ 256,072

(1) Excludes contingent future rent payments based on gross income or adjusted gross income and reflects the minimum ground lease obligations before the impact of ground lease extension options.

One of our ground lease obligations is subject to a fair market value adjustment every five years; however, the lease includes ground rent subprotection and infrastructure rent credits which currently limit our annual rental obligations to \$1.0 million. The contractual obligations for that ground lease included above assumes the lesser of \$1.0 million or annual lease rental obligation in effect as of December 31, 2016.

(2) One of our ground lease obligations includes a component which is based on the percentage of gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every five years based on 50% of the average annual percentage rent for the previous five years.

(3) One of our ground lease obligations is subject to a fair market value adjustment every five years based on a combination of CPI adjustments and third-party appraisals limited to maximum increases annually. The contractual obligations included above assume the annual lease rental obligation in effect as of December 31, 2016.

(4) One of our ground lease obligations includes a component which is based on the percentage of adjusted gross income that exceeds the minimum ground rent. The minimum rent is subject to increases every 10 years by an amount equal to 60% of the average annual percentage rent for the previous three years.

#### Environmental Matters

We follow the policy of monitoring all of our properties, both acquisition and existing stabilized portfolio properties, for the presence of hazardous or toxic substances. While there can be no assurance that a material environmental liability does not exist, we are not currently aware of any environmental liability with respect to our stabilized portfolio properties that would have a material adverse effect on our financial condition, results of operations and cash flow, or that we believe would require additional disclosure or the recording of a loss contingency.

As of December 31, 2016 and 2015, we had accrued environmental remediation liabilities of approximately \$25.1 million and \$20.9 million, respectively, recorded on our consolidated balance sheets in connection with certain development projects and recent development acquisitions. The accrued environmental remediation liabilities represent the costs we estimate we will incur when we commence development at various development acquisition sites. These estimates, which we developed with the assistance of third party experts, consist primarily of the removal of contaminated soil and other related costs since we are required to dispose of any existing contaminated soil when we develop new office properties at these sites.

We record estimated environmental remediation obligations for acquisitions at the acquisition date when we are aware of such costs and when such costs are probably and reasonably estimable. Costs incurred in connection with the development related environmental remediation liabilities are recorded as an increase to the cost of the development project. These accruals are adjusted as an increase or decrease to the development project costs and as an increase or decrease to the accrued environmental remediation liability if we obtain further information or circumstances change. The environmental remediation obligations recorded at December 31, 2016 and 2015 were not discounted to their present value since we expect to complete the remediation activities in the next one to five years in connection with development activities at the various sites. It is possible that we could incur additional environmental remediation costs in connection with these recent development acquisitions. However, given we are in the early stages of development on certain of these projects, potential additional environmental costs are not reasonably estimable at this time.

Other than the accrued environmental liabilities recorded in connection with certain of our development projects, we are not aware of any unasserted claims and assessments with respect to an environmental liability that we believe would require additional disclosure or the recording of an additional loss contingency.

F - 53

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### Litigation

We and our properties are subject to litigation arising in the ordinary course of business. To our knowledge, neither we nor any of our properties are presently subject to any litigation or threat of litigation which, if determined unfavorably to us, would have a material adverse effect on our cash flow, financial condition, or results of operations.

### Insurance

We maintain commercial general liability, auto liability, employers' liability, umbrella/excess liability, special form property, difference in conditions including earthquake and flood, environmental, rental loss, and terrorism insurance covering all of our properties. Management believes the policy specifications and insured limits are reasonable given the relative risk of loss, the cost of the coverage, and industry practice. We do not carry insurance for generally uninsurable losses such as loss from governmental action, nuclear hazard, and war and military action. Policies are subject to various terms, conditions, and exclusions and some policies may involve large deductibles or co-payments.

### Property Damage Settlement

During the year ended December 31, 2016, we settled an outstanding property damage matter and received cash proceeds totaling \$5.0 million, which is included in other property income on our consolidated statements of operations.

## 19. Fair Value Measurements and Disclosures

### Assets and Liabilities Reported at Fair Value

The only assets we record at fair value on our consolidated financial statements are the marketable securities related to our Deferred Compensation Plan (see Note 16 "Employee Benefit Plans" for additional information). The following table sets forth the fair value of our marketable securities as of December 31, 2016 and 2015:

Description	Fair Value (Level 1) (1)	
	2016	2015
Marketable securities <sup>(2)</sup>	\$ 14,773	\$ 12,882

(1) Based on quoted prices in active markets for identical securities.

(2) The marketable securities are held in a limited rabbi trust.

We report the change in the fair value of the marketable securities at the end of each accounting period in interest income and other net investment gains (losses) in the consolidated statements of operations. We also adjust the related Deferred Compensation Plan liability to fair value at the end of each accounting period based on the performance of the benchmark funds selected by each participant, which results in a corresponding increase or decrease to compensation cost for the period.

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The following table sets forth the net gain (loss) on marketable securities recorded during the years ended December 31, 2016, 2015 and 2014:

Description	December 31,		
	2016	2015	2014
	(in thousands)		
Net gain (loss) on marketable securities	\$ 1,130	\$(269)	\$397

F - 54

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Financial Instruments Disclosed at Fair Value

The following table sets forth the carrying value and the fair value of our other financial instruments as of December 31, 2016 and 2015:

	December 31,		2015	
	Carrying Value	Fair Value <sup>(1)</sup>	Carrying Value	Fair Value <sup>(1)</sup>
	(in thousands)			
<b>Liabilities</b>				
Secured debt, net	\$472,772	\$469,234	\$380,835	\$391,611
Unsecured debt, net	1,847,351	1,900,487	1,844,634	1,898,863

<sup>(1)</sup> Fair value calculated using Level II inputs, which are based on model-derived valuations in which significant inputs and significant value drivers are observable in active markets.

20. Other Significant Transactions

In January 2014, a tenant at one of our San Diego, California operating properties exercised an early lease termination clause as permitted under the terms of their lease. As a result, the lease which encompasses approximately 79,000 rentable square feet and was scheduled to expire in February 2020, terminated during the year ended December 31, 2014. The total lease termination fee of \$5.7 million was recorded as other property income on a straight line basis through the early lease termination date. The Company received the cash payment of the lease termination fee of \$5.7 million in September 2014. During the year ended December 31, 2014, the Company also recognized approximately \$1.3 million as a reduction to rental income due to the accelerated amortization of the deferred rent receivable and above market lease for this tenant.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

21. Discontinued Operations

For the year ended December 31, 2014, discontinued operations included the results of all properties sold in 2014, except for the operations deemed immaterial related to a June 2014 office property disposition. The following table summarizes the revenue and expense components that comprise income from discontinued operations for the year ended December 31, 2014:

	2014 (in thousands)
Revenues:	
Rental income	\$ 7,206
Tenant reimbursements	278
Other property income	13
Total revenues	7,497
Expenses:	
Property expenses	2,171
Real estate taxes	692
Depreciation and amortization	2,061
Total expenses	4,924
Income from discontinued operations before net gain on dispositions of discontinued operations	2,573
Net gain on dispositions of discontinued operations	121,922
Total income from discontinued operations	\$ 124,495

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

22. Net Income Available to Common Stockholders Per Share of the Company

The following table reconciles the numerator and denominator in computing the Company's basic and diluted per-share computations for net income available to common stockholders for the years ended December 31, 2016, 2015 and 2014:

	Year Ended December 31,		
	2016	2015	2014
	(in thousands, except unit and per unit amounts)		
Numerator:			
Income from continuing operations	\$303,798	\$238,604	\$59,313
Income from continuing operations attributable to noncontrolling interests	(10,010 )	(4,523 )	(966 )
Preferred dividends and distributions	(13,250 )	(13,250 )	(13,250 )
Allocation to participating securities <sup>(1)</sup>	(3,839 )	(1,634 )	(1,699 )
Numerator for basic and diluted income from continuing operations available to common stockholders	276,699	219,197	43,398
Income from discontinued operations <sup>(2)</sup>	—	—	124,495
Income from discontinued operations attributable to noncontrolling common units of the Operating Partnership <sup>(2)</sup>	—	—	(2,623 )
Numerator for basic and diluted net income available to common stockholders	\$276,699	\$219,197	\$165,270
Denominator:			
Basic weighted average vested shares outstanding	92,342,483	89,854,096	83,090,235
Effect of dilutive securities – contingently issuable shares and stock options	680,551	541,679	1,877,485
Diluted weighted average vested shares and common stock equivalents outstanding	93,023,034	90,395,775	84,967,720
Basic earnings per share:			
Income from continuing operations available to common stockholders per share	\$3.00	\$2.44	\$0.52
Income from discontinued operations per share of common stock <sup>(2)</sup>	—	—	1.47
Net income available to common stockholders per share	\$3.00	\$2.44	\$1.99
Diluted earnings per share:			
Income from continuing operations available to common stockholders per share	\$2.97	\$2.42	\$0.51
Income from discontinued operations per share of common stock <sup>(2)</sup>	—	—	1.44
Net income available to common stockholders per share	\$2.97	\$2.42	\$1.95

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

The Company adopted ASU 2014-08 effective January 1, 2015 (see Note 2 “Basis of Presentation and Significant Accounting Policies” for additional information). As a result, properties classified as held for sale and/or disposed of subsequent to January 1, 2015 that do not represent a strategic shift are no longer presented as discontinued operations.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive shares of common stock, including stock options, RSUs and other securities are considered in our diluted earnings per share calculation for the years



ended December 31, 2016, 2015, and 2014. Additionally, for the year ended December 31, 2014, contingently issuable shares included the impact of the 4.25% Exchangeable Notes prior to their maturity and settlement in November 2014. Certain market measure-based RSUs are not included in dilutive securities as of December 31, 2016, 2015, and 2014 as not all performance metrics had been met by the end of the applicable reporting periods.

See Note 15 “Share-Based Compensation” for additional information regarding the stock options and other share-based compensation.

F - 57

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

23. Net Income Available to Common Unitholders Per Unit of the Operating Partnership

The following table reconciles the numerator and denominator in computing the Operating Partnership's basic and diluted per-unit computations for net income available to common unitholders for the years ended December 31, 2016, 2015 and 2014:

	Year Ended December 31, 2016      2015      2014 (in thousands, except unit and per unit amounts)		
Numerator:			
Income from continuing operations	\$303,798	\$238,604	\$59,313
Income from continuing operations attributable to noncontrolling interests in consolidated subsidiaries	(3,735 )	(467 )	(247 )
Preferred distributions	(13,250 )	(13,250 )	(13,250 )
Allocation to participating securities <sup>(1)</sup>	(3,839 )	(1,634 )	(1,699 )
Numerator for basic and diluted income from continuing operations available to common unitholders	282,974	223,253	44,117
Income from discontinued operations <sup>(2)</sup>	—	—	124,495
(Income) loss from discontinued operations attributable to noncontrolling interests in consolidated subsidiaries <sup>(2)</sup>	—	—	(13 )
Numerator for basic and diluted net income available to common unitholders	\$282,974	\$223,253	\$168,599
Denominator:			
Basic weighted average vested units outstanding	94,771,688	91,645,578	84,894,498
Effect of dilutive securities - contingently issuable shares and stock options	680,551	541,679	1,877,485
Diluted weighted average vested units and common unit equivalents outstanding	95,452,239	92,187,257	86,771,983
Basic earnings per unit:			
Income from continuing operations available to common unitholders per unit	\$2.99	\$2.44	\$0.52
Income from discontinued operations per common unit <sup>(2)</sup>	—	—	1.47
Net income available to common unitholders per unit	\$2.99	\$2.44	\$1.99
Diluted earnings per unit:			
Income from continuing operations available to common unitholders per unit	\$2.96	\$2.42	\$0.51
Income from discontinued operations per common unit <sup>(2)</sup>	—	—	1.43
Net income available to common unitholders per unit	\$2.96	\$2.42	\$1.94

(1) Participating securities include nonvested shares, certain time-based RSUs and vested market measure-based RSUs.

The Operating Partnership adopted ASU 2014-08 effective January 1, 2015 (see Note 2 "Basis of Presentation and Significant Accounting Policies" for additional information). As a result, properties classified as held for sale and/or disposed of subsequent to January 1, 2015 that do not represent a strategic shift are no longer presented as discontinued operations.

Share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are considered participating securities. The impact of potentially dilutive common units, including stock

options, RSUs and other securities are considered in our diluted earnings per share calculation for the years ended December 31, 2016, 2015, and 2014. Additionally, for the year ended December 31, 2014, contingently issuable shares included the impact of the 4.25% Exchangeable Notes prior to their maturity and settlement in November 2014. Certain market measure-based RSUs are not included in dilutive securities as of December 31, 2016 and 2015 as not all performance metrics had been met by the end of the applicable reporting periods.

See Note 15 “Share-Based Compensation” for additional information regarding the stock options and other share-based compensation.

F - 58

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

24. Supplemental Cash Flow Information of the Company

Supplemental cash flow information follows (in thousands):

	Year Ended December 31,		
	2016	2015	2014
<b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>			
Cash paid for interest, net of capitalized interest of \$47,675, \$50,923, and \$44,385 as of December 31, 2016, 2015 and 2014, respectively	\$54,295	\$54,747	\$58,944
<b>NON-CASH INVESTING TRANSACTIONS:</b>			
Accrual for expenditures for operating properties and development and redevelopment properties	\$62,589	\$109,715	\$77,091
Tenant improvements funded directly by tenants	\$18,050	\$13,387	\$42,906
Assumption of other assets and liabilities in connection with operating and development property acquisitions, net (Note 3)	\$5,863	\$6,254	\$14,917
Accrual for receivable related to development properties	\$1,350	\$—	\$—
Release of holdback funds to third party	\$—	\$9,279	\$—
<b>NON-CASH FINANCING TRANSACTIONS:</b>			
Accrual of dividends and distributions payable to common stockholders and common unitholders (Notes 13 and 29)	\$220,650	\$33,336	\$31,243
Accrual of dividends and distributions payable to preferred stockholders and preferred unitholders (Notes 13 and 29)	\$1,656	\$1,656	\$1,656
Issuance of common units of the Operating Partnership in connection with an acquisition (Note 3)	\$48,033	\$—	\$—
Secured debt assumed by buyers in connection with land disposition (Note 4)	\$2,322	\$—	\$—
Issuance of shares of common stock in connection with a development property acquisition	\$—	\$—	\$21,631
Exchange of common units of the Operating Partnership into shares of the Company's common stock	\$8,893	\$1,223	\$28

25. Supplemental Cash Flow Information of the Operating Partnership:

Supplemental cash flow information follows (in thousands):

	Year Ended December 31,		
	2016	2015	2014
<b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>			
Cash paid for interest, net of capitalized interest of \$47,675, \$50,923, and \$44,385 as of December 31, 2016, 2015 and 2014, respectively	\$54,295	\$54,747	\$58,944
<b>NON-CASH INVESTING TRANSACTIONS:</b>			
Accrual for expenditures for operating properties and development and redevelopment properties	\$62,589	\$109,715	\$77,091
Tenant improvements funded directly by tenants	\$18,050	\$13,387	\$42,906
Assumption of other assets and liabilities in connection with operating and development property acquisitions, net (Note 3)	\$5,863	\$6,254	\$14,917
Accrual for receivable related to development properties	\$1,350	\$—	\$—

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Release of holdback funds to third party	\$—	\$9,279	\$—
<b>NON-CASH FINANCING TRANSACTIONS:</b>			
Accrual of dividends and distributions payable to common stockholders and common unitholders (Notes 14 and 29)	\$220,650	\$33,336	\$31,243
Accrual of dividends and distributions payable to preferred stockholders and preferred unitholders (Notes 14 and 29)	\$1,656	\$1,656	\$1,656
Issuance of common units in connection with a development property acquisition (Note 3)	\$48,033	\$—	\$21,631
Secured debt assumed by buyers in connection with land disposition (Note 4)	\$2,322	\$—	\$—

F - 59

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

26. Tax Treatment of Distributions

The following table reconciles the dividends declared per share of common stock to the dividends paid per share of common stock during the years ended December 31, 2016, 2015 and 2014 as follows:

	Year Ended December 31,		
	2016	2015	2014
Dividends			
Dividends declared per share of common stock	\$3.375	\$1.400	\$1.400
Less: Dividends declared in the current year and paid in the following year <sup>(1)</sup>	(2.275 )	(0.350 )	(0.350 )
Add: Dividends declared in the prior year and paid in the current year	0.350	0.350	0.350
Dividends paid per share of common stock	\$1.450	\$1.400	\$1.400

The fourth quarter 2016 dividend of \$2.275 per share of common stock consists of a special cash dividend of \$1.90 per share of common stock and a regular quarterly cash dividend of \$0.375 per share of common stock. The \$1.90 (1)per share special distribution is treated as paid in two tax years for income tax purposes: \$1.587 is treated as paid on December 31, 2016 and \$0.313 is treated as paid on January 13, 2017. The \$0.375 per share regular quarterly distribution is considered a 2017 dividend distribution for income tax purposes.

The unaudited income tax treatment for the dividends to common stockholders reportable for the years ended December 31, 2016, 2015 and 2014 as identified in the table above was as follows:

Shares of Common Stock	Year Ended December 31,					
	2016		2015		2014	
Ordinary income	\$1.500	49.40 %	\$0.992	70.86 %	\$0.998	71.29 %
Qualified dividend	0.002	0.06	0.002	0.13	0.002	0.14
Return of capital	—	—	—	—	0.398	28.43
Capital gains <sup>(1)</sup>	1.212	39.89	0.051	3.65	0.002	0.14
Unrecaptured section 1250 gains	0.323	10.65	0.355	25.36	—	—
	\$3.037	100.00%	\$1.400	100.00%	\$1.400	100.00%

(1)Capital gains are comprised entirely of 20% rate gains.

The 6.875% Series G Cumulative Redeemable Preferred Stock was issued in March 2012. The unaudited income tax treatment for the dividends to Series G preferred stockholders reportable for the years ended December 31, 2016, 2015, and 2014 was as follows:

Preferred Shares	Year Ended December 31,					
	2016		2015		2014	
Ordinary income	\$0.848	49.31 %	\$1.218	70.86 %	\$1.711	99.54 %
Qualified dividend	0.001	0.06	0.002	0.13	0.003	0.17
Capital gains <sup>(1)</sup>	0.687	39.97	0.063	3.65	0.005	0.29
Unrecaptured section 1250 gains	0.183	10.66	0.436	25.36	—	—
	\$1.719	100.00%	\$1.719	100.00%	\$1.719	100.00%

(1) Capital gains are comprised entirely of 20% rate gains.

The 6.375% Series H Cumulative Redeemable Preferred Stock was issued in August 2012. The unaudited income tax treatment for the dividends to Series H preferred stockholders reportable for the years ended December 31, 2016, 2015, and 2014 was as follows:

F - 60

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

	Year Ended December 31,					
	2016		2015		2014	
Preferred Shares						
Ordinary income	\$0.786	49.31 %	\$1.129	70.86 %	\$1.587	99.56 %
Qualified dividend	0.001	0.06	0.002	0.13	0.003	0.19
Capital gains <sup>(1)</sup>	0.637	39.97	0.059	3.65	0.004	0.25
Unrecaptured section 1250 gains	0.17	10.66	0.404	25.36	—	—
	\$1.594	100.00 %	\$1.594	100.00 %	\$1.594	100.00 %

(1) Capital gains are comprised entirely of 20% rate gains.

27. Quarterly Financial Information of the Company (Unaudited)

Summarized quarterly financial data for the years ended December 31, 2016 and 2015 was as follows:

	2016 Quarter Ended <sup>(1)</sup>			
	March 31,	June 30,	September 30,	December 31,
	(in thousands, except per share amounts)			
Revenues	\$145,446	\$160,133	\$168,348	\$168,645
Net income	178,113	33,892	56,375	35,418
Net income attributable to Kilroy Realty Corporation	174,308	32,847	53,895	32,738
Preferred dividends and distributions	(3,313 )	(3,312 )	(3,313 )	(3,312 )
Net income available to common stockholders	170,995	29,535	50,582	29,426
Net income available to common stockholders per share – basic	1.85	0.32	0.54	0.29
Net income available to common stockholders per share – diluted	1.84	0.31	0.54	0.29
	2015 Quarter Ended <sup>(1)</sup>			
	March 31,	June 30,	September 30,	December 31,
	(in thousands, except per share amounts)			
Revenues	\$146,082	\$146,227	\$141,553	\$147,413
Net income	44,002	58,590	106,704	29,308
Net income attributable to Kilroy Realty Corporation	43,187	57,500	104,759	28,635
Preferred dividends and distributions	(3,313 )	(3,312 )	(3,313 )	(3,312 )
Net income available to common stockholders	39,874	54,188	101,446	25,323
Net income available to common stockholders per share – basic	0.45	0.61	1.10	0.27
Net income available to common stockholders per share – diluted	0.45	0.61	1.09	0.27

The summation of the quarterly financial data may not equal the annual number reported on the consolidated statements of operations due to rounding. For the year ended December 31, 2016, the summation of the quarterly net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to the Company's repurchase of common stock and its at-the-market stock offering programs that occurred during the year. For the year ended December 31, 2015, the summation of the quarterly net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to public offerings of common stock and its at-the-market stock offering programs that occurred during the year.





KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

28. Quarterly Financial Information of the Operating Partnership (Unaudited)

Summarized quarterly financial data for the years ended December 31, 2016 and 2015 was as follows:

	2016 Quarter Ended <sup>(1)</sup>			
	March 31,	June 30,	September 30,	December 31,
	(in thousands, except per unit amounts)			
Revenues	\$145,446	\$160,133	\$ 168,348	\$ 168,645
Net income	178,113	33,892	56,375	35,418
Net income attributable to the Operating Partnership	177,833	33,590	55,254	33,386
Preferred distributions	(3,313 )	(3,312 )	(3,313 )	(3,312 )
Net income available to common unitholders	174,520	30,278	51,941	30,074
Net income available to common unitholders per unit – basic	1.85	0.31	0.54	0.29
Net income available to common unitholders per unit – diluted	1.84	0.31	0.54	0.29
	2015 Quarter Ended <sup>(1)</sup>			
	March 31,	June 30,	September 30,	December 31,
	(in thousands, except per unit amounts)			
Revenues	\$146,082	\$146,227	\$ 141,553	\$ 147,413
Net income	44,002	58,590	106,704	29,308
Net income attributable to the Operating Partnership	43,927	58,518	106,640	29,052
Preferred distributions	(3,313 )	(3,312 )	(3,313 )	(3,312 )
Net income available to common unitholders	40,614	55,206	103,327	25,740
Net income available to common unitholders per unit – basic	0.45	0.61	1.10	0.27
Net income available to common unitholders per unit – diluted	0.45	0.61	1.09	0.27

The summation of the quarterly financial data may not equal the annual number reported on the consolidated statements of operations due to rounding. For the year ended December 31, 2016, the summation of the quarterly net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to the issuance of common units in connection with an acquisition, the (1) Company's repurchase of common stock and the its at-the-market stock offering programs that occurred during the year. For the year ended December 31, 2015, the summation of the quarterly net income available to common stockholders per share does not equal the annual number reported on the consolidated statements of operations due to public offerings of common stock and the Company's at-the-market stock offering programs that occurred during the year.

29. Subsequent Events

On December 13, 2016, the Company declared a special cash dividend of \$1.90 per share of common stock to stockholders of record on December 30, 2016. This special cash dividend is in addition to the regular quarterly dividend. On January 13, 2017, \$184.3 million of special dividends and \$36.4 million of regular dividends were paid out to common stockholders, common unitholders and RSU holders of record on December 30, 2016.

On January 10, 2017, pursuant to the Company's effective shelf registration statement and prospectus and related prospectus supplement filed with the Securities and Exchange Commission, the Company completed a public offering

and issued 4,427,500 shares of its common stock at a price of \$72.75 per share, before underwriting discounts and commissions. The Company received approximately \$308.8 million of total proceeds, which are net of underwriting discounts and commissions and estimated offering expenses. The Company intends to use the net proceeds from the offering for general corporate purposes.

On January 13, 2017, the Company completed the sale of the operating property located at 5717 Pacific Center Boulevard in San Diego, California that was held for sale at December 31, 2016 for a gross sales price of \$12.1 million.

In February 2017, the Executive Compensation Committee granted 41,119 RSUs to key employees under the 2006 Plan. The compensation cost related to the RSUs is expected to be recognized over a period of three years.

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE II – VALUATION AND QUALIFYING ACCOUNTS  
 Years ended December 31, 2016, 2015 and 2014  
 (in thousands)

	Balance at Beginning of Period	Charged to Costs and Expenses	Recoveries (Deductions)	Balance at End of Period (1)
Allowance for Uncollectible Tenant Receivables for the year ended December 31,				
2016 – Allowance for uncollectible tenant receivables	\$ 2,080	\$ —	—\$ (368 )	\$ 1,712
2015 – Allowance for uncollectible tenant receivables	1,999	303	(222 )	2,080
2014 – Allowance for uncollectible tenant receivables	2,134	58	(193 )	1,999
Allowance for Deferred Rent Receivables for the year ended December 31,				
2016 – Allowance for deferred rent	\$ 1,882	\$ —	—\$ (358 )	\$ 1,524
2015 – Allowance for deferred rent	1,989	242	(349 )	1,882
2014 – Allowance for deferred rent	2,075	—	(86 )	1,989

KILROY REALTY CORPORATION AND KILROY REALTY, L.P  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION

December 31, 2016

Property Location	Initial Cost		Gross Amounts at Which Carried at Close of Period							Date of Acquisition (A)/ Construction (C) <sup>(2)</sup>	Rentable Square Feet <sup>(3)</sup> (unaudited)
	Encumbrances	Land and improvements	Buildings and improvements	Costs Capitalized Subsequent to Acquisition/Improvement	Land and improvements	Buildings and improvements	Total	Accumulated Depreciation	Depreciation Life <sup>(1)</sup>		
(\$ in thousands)											
Office Properties:											
23925 Park Sorrento, Calabaras, CA											(
	\$1,215(4)	\$ 50	\$ 2,346	\$ 495	\$ 50	\$ 2,841	\$ 2,891	\$ 1,703	35	2001	C 11,789
23975 Park Sorrento, Calabaras, CA											)
	(4)	765	17,720	7,579	765	25,299	26,064	14,562	35	2002	C 104,797
24025 Park Sorrento, Calabaras, CA											)
	(4)	845	15,896	8,099	845	23,995	24,840	13,559	35	2000	C 108,670
2829 Townsgate Rd., Thousand Oaks, CA											)
		5,248	8,001	7,461	5,248	15,462	20,710	10,476	35	1997	A 84,098
2240 E. Imperial Highway, El Segundo, CA											)
		1,044	11,763	29,475	1,044	81,234	42,282	23,131	35	1983	C 122,870
2250 E. Imperial Highway, El Segundo, CA											)
		2,579	29,062	34,978	2,547	64,072	66,619	48,914	35	1983	C 298,728
2260 E. Imperial Highway, El Segundo, CA											)
		2,518	28,370	36,781	2,547	65,122	67,669	9,560	35	1983	C 298,728
909 N. Sepulveda Blvd., El Segundo, CA											)
		3,577	34,042	46,328	3,577	80,370	83,947	32,004	35	2005	C 244,136
999 N. Sepulveda Blvd., El Segundo, CA											)
		1,407	34,326	12,392	1,407	46,718	48,125	19,766	35	2003	C 128,588
6115 W. Sunset Blvd., Los Angeles, CA <sup>(5)</sup>											)
		1,313	33	24,922	2,455	23,783	26,238	901	35	2015	C 26,105
6121 W. Sunset Blvd., Los Angeles, CA <sup>(5)</sup>											)
		11,120	2,256	71,644	8,703	78,317	87,020	3,299	35	2015	C 91,173
1525 N. Gower Street Los Angeles, CA											)
		1,318	33	8,867	1,318	8,870	10,188	135	35	2016	C (6)
1575 N. Gower Street Los Angeles, CA											)
		22,153	1	97,669	22,153	7,720	119,873	607	35	2016	C (6)
											C

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Angeles, CA									)			
1500 N. El Centro									(			
Avenue Los Angeles, CA	9,235	21	36,477	9,235	36,498	45,733	36	35	2016	C (6)		
1550 N. El Centro									)			
Avenue Los Angeles, CA <sup>(5)</sup>	16,970	9	123,646	6,970	123,685	140,655	2,101	35	2016	C (7)		
6255 W. Sunset Blvd., Los Angeles, CA	18,116	0,320	37,000	18,119	17,320	115,431	17,653	35	2012	A 323,922		
3750 Kilroy Airport Way, Long Beach, CA	—	1,941	11,051	—	12,992	12,992	9,628	35	1989	C 10,457		
3760 Kilroy Airport Way, Long Beach, CA	—	17,467	11,652	—	29,119	29,119	23,203	35	1989	C 165,278		
3780 Kilroy Airport Way, Long Beach, CA	—	22,319	18,983	—	41,302	41,302	34,274	35	1989	C 219,745		
3800 Kilroy Airport Way, Long Beach, CA	—	19,408	18,504	—	37,912	37,912	21,532	35	2000	C 192,476		
3840 Kilroy Airport Way, Long Beach, CA	—	13,586	9,429	—	23,015	23,015	13,922	35	1999	C 136,026		
3880 Kilroy Airport Way, Long Beach, CA	—	9,704	11,134	—	20,838	20,838	2,416	35	1997	A 96,035		
3900 Kilroy Airport Way, Long Beach, CA	—	12,615	11,009	—	23,624	23,624	14,967	35	1997	A 129,893		
Kilroy Airport Center, Phase IV, Long Beach, CA <sup>(8)</sup>	—		4,997	—	4,997	4,997	4,989	35		—		
8560 W. Sunset Blvd West Hollywood, CA	9,720	50,956	—	9,720	50,956	60,676	170	35	2016	A 71,875		
8570 W. Sunset Blvd West Hollywood, CA	31,692	7,974	—	31,692	7,974	59,667	82	35	2016	A 43,603		
8580 W. Sunset Blvd West Hollywood, CA	10,013	6,95	—	10,013	6,95	13,708	11	35	2016	A 7,126		
8590 W. Sunset Blvd West Hollywood, CA	39,952	7,884	—	39,952	7,884	67,838	92	35	2016	A 56,095		
12100 W. Olympic Blvd., Los Angeles, CA	170,000	9	352	45,611	17,548	9,633	53,878	63,511	23,595	35	2003	C 152,048
	(9)	4,329	35,488	17,825	3,977	53,665	57,642	33,159	35	2000	150,832	

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12200 W. Olympic Blvd., Los Angeles, CA									( C )
12233 W. Olympic Blvd., Los Angeles, CA	22,106,170	3,712	22,106,882	78,982	7,382	35	2012		( A 151,029 )
12312 W. Olympic Blvd., Los Angeles, CA	(9) 3,325,202	11,326	3,399,454	26,853	9,129	35	1997		( A 76,644 )
1633 26th St., Santa Monica, CA	2,080,672	2,966	2,040,678	11,718	6,364	35	1997		( A 44,915 )
2100/2110 Colorado Ave., Santa Monica, CA	94,754 (10) 5,474,26,087	14,411	5,476,40,496	45,972	20,616	35	1997		( A 102,864 )

F - 64

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
December 31, 2016

Property Location	Initial Cost		Gross Amounts at Which Carried at Close of Period							Date of Acquisition (A)/ Construction (C) <sup>(2)</sup>	Rentable Square Feet <sup>(3)</sup> (unaudited)
	Encumbrances	Land and improvements	Buildings and improvements	Costs Capitalized and Subsequent Acquisition/Improvement	Land and improvements	Buildings and improvements	Total	Accumulated Depreciation	Depreciation Life <sup>(1)</sup>		
(\$ in thousands)											
3130 Wilshire Blvd., Santa Monica, CA		8,921	6,579	12,137	9,188	18,449	27,637	12,835	35	1997	( A 88,340 )
501 Santa Monica Blvd., Santa Monica, CA	(11)	4,547	12,044	10,986	4,551	23,026	27,577	12,803	35	1998	( A 73,212 )
2211 Michelson, Irvine, CA	(10)	9,319	82,836	5,310	9,319	88,146	97,465	20,843	35	2010	( A 271,556 )
12225 El Camino Real, Del Mar, CA		1,700	9,633	2,982	1,673	12,642	14,315	7,644	35	1998	( A 58,401 )
12235 El Camino Real, Del Mar, CA		1,507	8,543	5,584	1,540	14,094	15,634	8,544	35	1998	( A 53,751 )
12340 El Camino Real, Del Mar, CA		4,201	13,896	8,013	4,201	21,909	26,110	9,611	35	2002	( C 87,774 )
12390 El Camino Real, Del Mar, CA		3,453	11,981	1,377	3,453	13,358	16,811	8,283	35	2000	( C 72,332 )
12348 High Bluff Dr., Del Mar, CA		1,629	3,096	4,829	1,629	7,925	9,554	5,457	35	1999	( C 38,806 )
12400 High Bluff Dr., Del Mar, CA	(11)	15,167	40,497	13,109	15,167	53,606	68,773	23,583	35	2004	( C 209,220 )



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3579 Valley Centre Dr., Del Mar, CA	2,167	6,897	7,419	2,858	13,625	16,483	8,426	35	1999	( C 52,418 )
3611 Valley Centre Dr., Del Mar, CA	4,184	19,352	18,501	5,259	36,778	42,037	20,980	35	2000	( C 130,047 )
3661 Valley Centre Dr., Del Mar, CA	4,038	21,144	13,100	4,725	33,557	38,282	17,605	35	2001	( C 128,330 )
3721 Valley Centre Dr., Del Mar, CA	4,297	18,967	14,468	4,254	33,478	37,732	12,666	35	2003	( C 115,193 )
3811 Valley Centre Dr., Del Mar, CA	3,452	16,152	20,092	4,457	35,239	39,696	18,943	35	2000	( C 112,067 )
12770 El Camino Real, Del Mar, CA	9,360	—	26,880	9,360	26,880	36,240	—	35	2015	( C 73,032 )
12780 El Camino Real, Del Mar, CA	18,398	54,954	1,626	18,398	56,580	74,978	7,289	35	2013	( A 140,591 )
12790 El Camino Real, Del Mar, CA	10,252	21,236	1,342	10,252	22,578	32,830	2,816	35	2013	( A 78,836 )
13280 Evening Creek Dr. South, I-15 Corridor, CA	3,701	8,398	4,589	3,701	12,987	16,688	3,945	35	2008	( C 41,196 )
13290 Evening Creek Dr. South, I-15 Corridor, CA	5,229	11,871	5,919	5,229	17,790	23,019	4,261	35	2008	( C 61,180 )
13480 Evening	7,997	—	48,100	7,997	48,100	56,097	15,057	35	2008	( 149,817 C

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Creek Dr. North, I-15 Corridor, CA 13500											)
Evening Creek Dr. North, I-15 Corridor, CA 13520	7,581	35,903	8,678	7,580	44,582	52,162	17,324	35	2004	( A 147,533 )	
Evening Creek Dr. North, I-15 Corridor, CA 2355	7,581	35,903	11,687	7,580	47,591	55,171	19,088	35	2004	( A 141,128 )	
Northside Dr., Mission Valley, CA 2365	4,066	8,332	2,297	3,344	11,351	14,695	3,392	35	2010	( A 53,610 )	
Northside Dr., Mission Valley, CA 2375	7,359	15,257	7,332	6,015	23,933	29,948	6,206	35	2010	( A 96,437 )	
Northside Dr., Mission Valley, CA 2385	3,947	8,146	2,659	3,213	11,539	14,752	3,278	35	2010	( A 51,516 )	
Northside Dr., Mission Valley, CA 2305	2,752	14,513	5,299	5,552	17,012	22,564	5,212	35	2010	( A 89,023 )	
Historic Decatur Rd., Point Loma, CA 10390	5,240	22,220	7,390	5,240	29,610	34,850	6,143	35	2010	( A 103,900 )	
Pacific Center Ct., Sorrento Mesa, CA 10394	3,267	5,779	7,501	3,267	13,280	16,547	6,222	35	2002	( C 68,400 )	
Pacific Center Ct., Sorrento Mesa, CA	2,696	7,134	661	1,671	8,820	10,491	4,312	35	1998	( A 59,327 )	

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10398 Pacific Center Ct., Sorrento Mesa, CA	1,947	5,152	1,317	1,222	7,194	8,416	4,224	35	1998	( A 43,645 )
10421 Pacific Center Ct., Sorrento Mesa, CA	2,926	7,979	22,097	2,926	30,076	33,002	18,321	35	1998	( A 75,899 )
10445 Pacific Center Ct., Sorrento Mesa, CA	2,247	5,945	1,832	1,809	8,215	10,024	4,941	35	1998	( A 48,709 )
10455 Pacific Center Ct., Sorrento Mesa, CA	4,044	10,701	82	3,780	11,047	14,827	4,796	35	1998	( A 88,577 )
4690 Executive Dr., University Towne Centre, CA	1,623	7,926	3,504	1,623	11,430	13,053	6,322	35	1999	( A 47,846 )

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
 December 31, 2016

Property Location	Initial Cost		Gross Amounts at Which Carried at Close of Period					Accumulated Depreciation	Depreciation Life <sup>(1)</sup>	Date of Acquisition (A)/ Construction (C) <sup>(2)</sup>	Rentable Square Feet <sup>(3)</sup> (unaudited)	
	Encumbrances	Land and improvements	Buildings and improvements	Costs Capitalized Subsequent to Acquisition/Improvement	Land and improvements	Buildings and improvements	Total					
(\$ in thousands)												
4100 Bohannon Dr., Menlo Park, CA	(11)	4,835	15,526	505	4,860	16,006	20,866	2,752	35	2012	(A) 47,379	
4200 Bohannon Dr., Menlo Park, CA	(11)	4,798	15,406	2,026	4,662	17,568	22,230	3,312	35	2012	(A) 45,451	
4300 Bohannon Dr., Menlo Park, CA	(11)	6,527	20,958	2,749	6,470	23,764	30,234	5,031	35	2012	(A) 63,079	
4400 Bohannon Dr., Menlo Park, CA	(11)	4,798	15,406	2,469	4,939	17,734	22,673	3,501	35	2012	(A) 48,146	
4500 Bohannon Dr., Menlo Park, CA	(11)	6,527	20,957	1,729	6,470	22,743	29,213	3,939	35	2012	(A) 63,078	
4600 Bohannon Dr., Menlo Park, CA	(11)	4,798	15,406	2,362	4,939	17,627	22,566	3,423	35	2012	(A) 48,147	
4700 Bohannon Dr., Menlo Park, CA	(11)	6,527	20,958	1,397	6,470	22,412	28,882	3,825	35	2012	(A) 63,078	
1290 - 1300 Terra Bella Avenue, Mountain View, CA			28,730	27,555	—	28,730	27,555	56,285	810	35	2016	(A) 114,175
331 Fairchild Dr. Mountain View, CA	(11)	18,396	17,712	7,955	18,396	25,667	44,063	2,871	35	2013	(C) 87,147	
			34,605	—	56,464	34,605	56,464	91,069	4,099	35	2014	170,090

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680 E. Middlefield Rd., Mountain View, CA											(C)
690 E. Middlefield Rd., Mountain View, CA	34,755	—	56,707	34,755	56,707	91,462	4,116	35	2014		(C) 170,823
1701 Page Mill Rd Palo Alto, CA	—	99,522	—	—	99,522	99,522	—	35	2016		(A) 128,688
3150 Porter Drive Palo Alto, CA	—	21,715	—	—	21,715	21,715	—	35	2016		(A) 36,897
900 Jefferson Ave., Redwood City, CA <sup>(12)</sup>	16,668	—	109,526	18,063	108,131	126,194	4,270	35	2015		(C) 228,505
900 Middlefield Rd., Redwood City, CA <sup>(12)</sup>	7,959	—	49,592	8,626	48,925	57,551	1,801	35	2015		(C) 118,764
303 Second St., San Francisco, CA <sup>(13)</sup>	125,756(14)	63,550	154,153	46,607	63,550	200,760	264,310	50,705	35	2010	(A) 740,047
100 First St., San Francisco, CA <sup>(15)</sup>	49,150	131,238	32,041	49,150	163,279	212,429	38,668	35	2010		(A) 467,095
250 Brannan St., San Francisco, CA	7,630	22,770	4,416	7,630	27,186	34,816	7,256	35	2011		(A) 95,008
201 Third St., San Francisco, CA	19,260	84,018	43,206	19,260	127,224	146,484	29,948	35	2011		(A) 346,538
301 Brannan St., San Francisco, CA	5,910	22,450	2,221	5,910	24,671	30,581	5,115	35	2011		(A) 74,430
360 Third St., San	—	88,235	112,193	28,504	171,924	200,428	25,219	35	2011		(A) 429,796

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Francisco, CA 333 Brannan San Francisco, CA 350 Mission Street San Francisco, CA 1310 Chesapeake Terrace, Sunnyvale, CA 1315 Chesapeake Terrace, Sunnyvale, CA 1320-1324 Chesapeake Terrace, Sunnyvale, CA 1325-1327 Chesapeake Terrace, Sunnyvale, CA 505 Mathilda Ave., Sunnyvale, CA 555 Mathilda Ave., Sunnyvale, CA 605 Mathilda Ave., Sunnyvale, CA 599 N. Mathilda Ave., Sunnyvale, CA	18,645	—	77,623	18,645	77,623	96,268	1,838	35	2016	( <sup>C</sup> )	185,602
	52,815	—	210,133	52,815	210,133	262,948	4,590	35	2016	( <sup>C</sup> )	455,340
	(11) 16,700	11,020	490	16,700	11,510	28,210	1,064	35	2014	( <sup>A</sup> )	76,244
	(11) 12,260	7,930	464	12,260	8,394	20,654	1,002	35	2014	( <sup>A</sup> )	55,635
	(11) 17,360	10,720	544	17,360	11,264	28,624	1,385	35	2014	( <sup>A</sup> )	79,720
	(11) 12,610	8,160	352	12,610	8,512	21,122	1,024	35	2014	( <sup>A</sup> )	55,383
	37,843	1,163	50,554	37,943	51,617	89,560	3,442	35	2014	( <sup>C</sup> )	212,322
	37,843	1,163	50,551	37,943	51,614	89,557	3,442	35	2014	( <sup>C</sup> )	212,322
	29,014	891	77,359	29,090	78,174	107,264	7,479	35	2014	( <sup>C</sup> )	162,785
	13,538	12,559	58	13,538	12,617	26,155	2,374	35	2012	( <sup>A</sup> )	75,810

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601 108th Ave., Bellevue, WA 10900 NE 4th St., Bellevue, WA	—	214,095	32,394	—	246,489	246,489	51,328	35	2011	( <sup>A</sup> ) 488,470
10210 NE Points Dr., Kirkland, WA	25,080	150,877	21,120	25,080	171,997	197,077	31,254	35	2012	( <sup>A</sup> ) 416,755
10220 NE Points Dr., Kirkland, WA	4,336	24,187	2,933	4,336	27,120	31,456	6,151	35	2011	( <sup>A</sup> ) 84,641
10230 NE Points Dr., Kirkland, WA	2,554	12,080	1,099	2,554	13,179	15,733	2,956	35	2011	( <sup>A</sup> ) 49,851
10230 NE Points Dr., Kirkland, WA	5,071	24,694	4,281	5,071	28,975	34,046	6,430	35	2011	( <sup>A</sup> ) 98,982

F - 66

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KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
December 31, 2016

Property Location	Initial Cost		Buildings and Improvements	Costs Capitalized Subsequent Acquisition/Improvement	Gross Amounts at Which Carried at Close of Period			Accumulated Depreciation	Depreciation Life (1)
	Encumbrances	Land and improvements			Land and improvements	Buildings and Improvements	Total		
(\$ in thousands)									
3933 Lake WA Blvd. NE, Kirkland, WA		2,380	15,114	4,965	2,380	20,079	22,459	4,331	35
837 N. 34th St., Lake Union, WA		—	37,404	2,547	—	39,951	39,951	6,914	35
701 N. 34th St., Lake Union, WA		—	48,027	4,186	—	52,213	52,213	9,942	35
801 N. 34th St., Lake Union, WA		—	58,537	183	—	58,720	58,720	9,835	35
320 Westlake Avenue North, WA	78,041	(16)14,710	82,018	1,080	14,710	83,098	97,808	11,082	35
321 Terry Avenue North, Lake Union, WA		(16)10,430	60,003	244	10,430	60,247	70,677	8,463	35
401 Terry Avenue North, Lake Union, WA		22,500	77,046	—	22,500	77,046	99,546	7,556	35
TOTAL OPERATING PROPERTIES	469,766	1,069,200	2,843,637	2,134,384	1,108,971	4,938,250	6,047,221	1,139,853	
Undeveloped land and construction in progress	—	671,113	—	342,420	671,113	342,420	1,013,533	—	
TOTAL ALL PROPERTIES	\$469,766	(17)\$1,740,313	\$2,843,637	\$2,476,804	\$1,780,084	\$5,280,670	\$7,060,754	\$1,139,853	

The initial costs of buildings and improvements are depreciated over 35 years using a straight-line method of (1) accounting; improvements capitalized subsequent to acquisition are depreciated over the shorter of the lease term or useful life, generally ranging from one to 20 years.

(2) Represents our date of construction or acquisition, or our predecessor, the Kilroy Group.



- (3) Includes square footage from our stabilized portfolio.
- (4) These properties secure a \$1.2 million mortgage note.  
These properties include the costs of a shared parking structure for a complex that will be comprised of five office buildings and one residential tower upon completion. Once completed, the costs of the parking structure will be reallocated amongst the six buildings.
- (5) These properties, comprised of 377,000 rentable square feet, are excluded from our stabilized portfolio as of December 31, 2016, as they are in the "lease-up" phase.
- (6) This property represents the 200-unit Columbia Square - Residential tower that stabilized in 2016.  
These costs represent infrastructure costs incurred in 1989. During the third quarter of 2009, we exercised our option to terminate the ground lease at Kilroy Airport Center, Phase IV in Long Beach, California. We had previously leased this land, which is adjacent to our Office Properties at Kilroy Airport Center, Long Beach, for potential future development opportunities.
- (7) These properties secure a \$170.0 million mortgage note.
- (8) These properties secure a \$94.8 million mortgage note.
- (9) These properties secure intercompany promissory notes between KRLP and consolidated property partnerships.
- (10) These properties are owned by Redwood City Partners LLC, a consolidated property partnership.
- (11) This property is owned by 303 Second Street Member LLC, a consolidated property partnership.
- (12) This property secures a \$125.8 million mortgage note.
- (13) This property is owned by 100 First Street Member LLC, a consolidated property partnership.
- (14) These properties secure a \$78.0 million mortgage note.
- (15) Represents gross aggregate principal amount before the effect of the unamortized premium of approximately \$4.4 million and unamortized deferred financing cost of approximately \$1.4 million as of December 31, 2016.
- (16)
- (17)

KILROY REALTY CORPORATION AND KILROY REALTY, L.P.  
 SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION – (Continued)  
 December 31, 2016

As of December 31, 2016, the aggregate gross cost of property included above for federal income tax purposes approximated \$5.9 billion. This amount excludes approximately \$0.2 billion of gross costs attributable to properties held in a VIE at December 31, 2016 to facilitate a potential Section 1031 Exchange.

The following table reconciles the historical cost of total real estate held for investment from January 1, 2014 to December 31, 2016:

	Year Ended December 31,		
	2016	2015	2014
	(in thousands)		
Total real estate held for investment, beginning of year	\$6,328,146	\$6,057,932	\$5,264,947
Additions during period:			
Acquisitions	460,957	139,123	340,296
Improvements, etc.	386,836	536,411	588,166
Total additions during period	847,793	675,534	928,462
Deductions during period:			
Cost of real estate sold	(68,200 )	(231,984 )	(113,416 )
Properties held for sale	(13,193 )	(160,074 )	(14,700 )
Other	(33,792 )	(13,262 )	(7,361 )
Total deductions during period	(115,185 )	(405,320 )	(135,477 )
Total real estate held for investment, end of year	\$7,060,754	\$6,328,146	\$6,057,932

The following table reconciles the accumulated depreciation from January 1, 2014 to December 31, 2016:

	Year Ended December 31,		
	2016	2015	2014
	(in thousands)		
Accumulated depreciation, beginning of year	\$994,241	\$947,664	\$818,957
Additions during period:			
Depreciation of real estate	171,983	159,524	153,841
Total additions during period	171,983	159,524	153,841
Deductions during period:			
Write-offs due to sale	(22,471 )	(66,603 )	(18,111 )
Properties held for sale	(3,900 )	(46,191 )	(7,007 )
Other	—	(153 )	(16 )
Total deductions during period	(26,371 )	(112,947 )	(25,134 )
Accumulated depreciation, end of year	\$1,139,853	\$994,241	\$947,664

EXHIBIT INDEX

Exhibit Number	Description
3.(i)1	Kilroy Realty Corporation Articles of Restatement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)
3.(i)2	Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)3	Amendment to the Certificate of Limited Partnership of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
3.(i)4	Articles Supplementary designating Kilroy Realty Corporation's 6.875% Series G Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on March 22, 2012)
3.(i)5	Articles Supplementary designating Kilroy Realty Corporation's 6.375% Series H Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on August 10, 2012)
3.(ii)1	Fifth Amended and Restated Bylaws of Kilroy Realty Corporation (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 1, 2017)
3.(ii)2	Seventh Amended and Restated Agreement of Limited Partnership of Kilroy Realty, L.P. dated August 15, 2012, as amended (previously filed by Kilroy Realty Corporation on Form 10-Q for the quarter ended June 30, 2014)
4.1	Kilroy Realty Corporation Form of Certificate for Common Stock (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
4.2	Specimen Certificate for Kilroy Realty Corporation's 6.875% Series G Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on March 22, 2012)
4.3	Specimen Certificate for Kilroy Realty Corporation's 6.375% Series H Cumulative Redeemable Preferred Stock (previously filed by Kilroy Realty Corporation on Form 8-A as filed with the Securities and Exchange Commission on August 10, 2012)
4.4	Registration Rights Agreement, dated January 31, 1997 (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
4.5	Form of Certificate for Partnership Units of Kilroy Realty, L.P. (previously filed by Kilroy Realty, L.P., as an exhibit to the General Form for Registration of Securities on Form 10 as filed with the Securities and Exchange Commission on August 18, 2010)
4.6	Indenture, dated May 24, 2010, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, including the form of 6.625% Senior Notes due 2020 and the form of the related guarantee (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on May 25, 2010)
4.7	Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.800% Notes due 2018," including the form of 4.800% Notes due 2018 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on July 6, 2011)
4.8	Registration Rights Agreement, dated July 31, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2012)



Exhibit Number	Description
4.9	Officers' Certificate pursuant to Sections 101, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "3.800% Notes due 2023," including the form of 3.800% Notes due 2023 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 14, 2013)
4.10	Indenture, dated March 1, 2011, by and among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
4.11	Supplemental Indenture, dated July 5, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit to the Registration Statement on Form S-3 as filed with the Securities and Exchange Commission on October 2, 2013)
4.12	Officers' Certificate pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.25% Senior Notes due 2029," including the form of 4.25% Senior Notes due 2029 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on August 6, 2014)
4.13	Officers' Certificate, dated September 16, 2015, pursuant to Sections 102, 201, 301 and 303 of the Indenture dated March 1, 2011, among Kilroy Realty, L.P., as issuer, Kilroy Realty Corporation, as guarantor, and U.S. Bank National Association, as trustee, establishing a series of securities entitled "4.375% Senior Notes due 2025," including the form of 4.375% Senior Notes due 2025 and the form of related guarantee (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 16, 2015)
4.14	The Company is party to agreements in connection with long-term debt obligations, none of which individually exceeds ten percent of the total assets of the Company on a consolidated basis. Pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K, the Company agrees to furnish copies of these agreements to the Commission upon request
10.1	Pledge Agreement by and among Kilroy Realty, L.P., John B. Kilroy, Sr., John B. Kilroy, Jr. and Kilroy Industries (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
10.2†	1997 Stock Option and Incentive Plan of the Registrant and Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 3 to Form S-11 (No. 333-15553))
10.3	License Agreement by and among the Registrant and the other persons named therein (previously filed by Kilroy Realty Corporation as an exhibit to the Registration Statement on Amendment No. 4 to Form S-11 (No. 333-15553))
10.4†	Form of Restricted Stock Award Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 8, 2007)
10.5†	Kilroy Realty Corporation Stock Award Deferral Program (previously filed by Kilroy Realty Corporation as an exhibit to Form 8-K as filed with the Securities and Exchange Commission on January 2, 2008)
10.6†	Form of Indemnification Agreement of Kilroy Realty Corporation with certain officers and directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2009)
10.7	

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Deed of Trust, Security Agreement and Fixture Filing, dated January 12, 2011, executed by Kilroy Realty 303, LLC (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)

10.8 Guaranty, dated January 12, 2011, executed by Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)

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Exhibit Number	Description
10.9	Unsecured Indemnity Agreement, dated January 12, 2011, executed by Kilroy Realty 303, LLC (previously filed by Kilroy Realty Corporation and Kilroy Realty, L.P. as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on January 13, 2011)
10.10†	Kilroy Realty Corporation Form of Stock Option Grant Notice and Stock Option Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on February 24, 2012)
10.11†	Amended and Restated Employment Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 4, 2012)
10.12†	Noncompetition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and John B. Kilroy, Jr. (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 4, 2012)
10.13	Term Loan Agreement, dated March 29, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on April 2, 2012)
10.14	First Amendment to Term Loan Agreement, dated November 28, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2012)
10.15	Promissory Note, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.16	Loan Agreement, dated June 28, 2012, by and between KR MML 12701, LLC and Massachusetts Mutual Life Insurance Company (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.17	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (Irvine) for 2211 Michelson Drive, Irvine, California, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.18	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (Santa Monica) for 2100-2110 Colorado Avenue, Santa Monica, California, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.19	Recourse Guaranty Agreement, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.20	Environmental Indemnification Agreement, dated June 28, 2012 (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on July 5, 2012)
10.21†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated April 4, 2013 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.22†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and John Kilroy, Jr., dated March 30, 2012 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.23†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.24†	Form of Stock Award Deferral Program Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2013)
10.25†	Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
10.26†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)
10.27†	Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2014)

10.28† Kilroy Realty 2006 Incentive Award Plan (previously filed by Kilroy Realty Corporation on Form 8-K as filed with the Securities and Exchange Commission on May 21, 2015)

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Exhibit Number	Description
10.29	Amended and Restated Revolving Credit Agreement, dated June 23, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2014)
10.30	Amended and Restated Guaranty, dated June 23, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended June 30, 2014)
10.31	Term Loan Agreement, dated July 31, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2014)
10.32	Guaranty, dated July 31, 2014 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2014)
10.33	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and RBC Capital Markets, LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.34	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jefferies LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.35	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and KeyBanc Capital Markets Inc. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.36	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and BNP Paribas Securities Corp. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.37	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and J.P. Morgan Securities LLC (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.38	Sales Agreement, dated December 12, 2014, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Barclays Capital Inc. (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2014)
10.39†	Form of Performance-Vest Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.40†	Form of Restricted Stock Unit Agreement (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.41†	Form of Restricted Stock Unit Agreement for Non-Employee Members of the Board of Directors (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2015)
10.42†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jeffrey C. Hawken effective as of December 31, 2015 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)
10.43†	Kilroy Realty Corporation Director Compensation Policy effective as of January 1, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-K for the year ended December 31, 2015)
10.44†	Kilroy Realty Corporation 2006 Incentive Award Plan Restricted Stock Unit Agreement by and between Kilroy Realty Corporation and Jeffrey C. Hawken, dated January 9, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
10.45†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Tyler H. Rose effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)
10.46†	Amended and Restated Employment Agreement and Non-Competition Agreement by and between Kilroy Realty Corporation, Kilroy Realty, L.P. and Justin W. Smart effective as of January 28, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended March 31, 2016)



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Exhibit Number	Description
10.47	Note Purchase Agreement dated September 14, 2016 (previously filed by Kilroy Realty Corporation as an exhibit on Form 8-K as filed with the Securities and Exchange Commission on September 14, 2016)
10.48*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and RBC Capital Markets, LLC
10.49*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Jefferies LLC
10.50*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and KeyBanc Capital Markets Inc.
10.51*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and BNP Paribas Securities Corp.
10.52*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and J.P. Morgan Securities LLC
10.53*	Amendment to Sales Agreement, dated September 29, 2016, between Kilroy Realty Corporation, Kilroy Realty, L.P. and Barclays Capital Inc.
10.54	Form of Time Sharing Agreement of Kilroy Realty, L.P. (previously filed by Kilroy Realty Corporation as an exhibit on Form 10-Q for the quarter ended September 30, 2016)
10.55†*	Kilroy Realty Corporation 2007 Deferred Compensation Plan, as amended and restated effective January 1, 2017
12.1*	Statement of Computation of Consolidated Ratio of Earnings to Fixed Charges and Consolidated Ratio of Earnings to Combined Fixed Charges and Preferred Dividends of Kilroy Realty Corporation
12.2*	Statement of Computation of Consolidated Ratio of Earnings to Fixed Charges of Kilroy Realty, L.P.
21.1*	List of Subsidiaries of Kilroy Realty Corporation
21.2*	List of Subsidiaries of Kilroy Realty, L.P.
23.1*	Consent of Deloitte & Touche LLP for Kilroy Realty Corporation
23.2*	Consent of Deloitte & Touche LLP for Kilroy Realty, L.P.
24.1*	Power of Attorney (included on the signature page of this Form 10-K)
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty Corporation
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty Corporation
31.3*	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer of Kilroy Realty, L.P.
31.4*	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Kilroy Realty, L.P.
32.1*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty Corporation
32.2*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty Corporation
32.3*	Section 1350 Certification of Chief Executive Officer of Kilroy Realty, L.P.
32.4*	Section 1350 Certification of Chief Financial Officer of Kilroy Realty, L.P.
101.1	The following Kilroy Realty Corporation and Kilroy Realty, L.P. financial information for the year ended December 31, 2016, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Changes in Equity, (iv) Consolidated Statements of Capital, (v) Consolidated Statements of Cash Flows and (vi) Notes to the Consolidated Financial Statements. <sup>(1)</sup>

\* Filed herewith

† Management contract or compensatory plan or arrangement.

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration (1) statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.