

OGE ENERGY CORP  
Form 8-K  
May 05, 2004

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**FORM 8-K**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): May 5, 2004

Commission file number 1-12579

**OGE ENERGY CORP.**

(Exact name of registrant as specified in its charter)

Oklahoma  
(State or other jurisdiction of  
incorporation or organization)

73-1481638  
(I.R.S. Employer  
Identification No.)

321 North Harvey  
P.O. Box 321  
Oklahoma City, Oklahoma 73101-0321



## OGE Energy Corp. Announces 1<sup>st</sup> Quarter Results

OKLAHOMA CITY OGE Energy Corp. (NYSE: OGE), the parent company of Oklahoma Gas and Electric Company (OG&E) and Enogex Inc., today reported earnings of \$0.12 per share for the three months ended March 31, compared with break-even results for the first quarter of 2003.

Earnings were higher due primarily to improved financial results at Enogex, OGE Energy's natural gas pipeline subsidiary, and, to a lesser extent, to improved results at OG&E, the company's regulated electric utility.

OG&E posted break-even results in the first quarter, compared with a loss of \$0.04 per share in the comparable period last year. Enogex recorded earnings of \$0.15 per share, up from \$0.07 per share in the year-ago quarter. The holding company, which primarily has interest expenses but no operating revenues, posted a loss of \$0.03 per share, same as in the first quarter of 2003.

We are pleased to report strong financial performance for the first quarter, said Steven E. Moore, OGE Energy chairman, president and CEO. Enogex is showing sustained improvement and OG&E continues to demonstrate a clear focus on the fundamentals, achieving improved results despite mild winter weather.

OGE Energy also said it is pleased with the Oklahoma Corporation Commission's recent order acknowledging that OG&E's customers are receiving savings as contemplated in the company's 2002 rate settlement agreement. The order removes any uncertainty over whether OG&E had to reduce its electric rates effective Jan. 1, 2004, while it awaits action by the Federal Energy Regulatory Commission on its application to acquire ownership of a 77 percent interest in the McClain power plant in Newcastle, Okla.

We continue our work to gain approval from the FERC, the last step required prior to completing the McClain acquisition that will secure the savings for our customers for years to come, said Peter B. Delaney, OGE Energy executive vice president for finance and strategic planning.

Meanwhile, we are purchasing low-cost power from McClain and passing the savings on to our retail customers. This power-purchase agreement has been extended through the end of this year. By then, we hope to complete the acquisition.

## Discussion of First Quarter 2004

OGE Energy reported consolidated operating revenues of \$1.04 billion in the first quarter, compared with \$1.05 billion a year earlier. The first-quarter gross margin on revenues was \$187 million, compared with \$182 million in the year-earlier quarter. Operating income was \$31 million in the first quarter, compared with \$28 million in the year-earlier quarter. Net income was \$10.2 million in the first quarter, compared with a net loss of \$0.3 million a year ago. The increase was primarily due to higher gross margin on revenues and non-recurring items at Enogex, lower interest expenses at the holding company and improved earnings at OG&E.

OG&E reported gross margin on revenues of \$121 million in the first quarter, compared with \$119 million in the comparable quarter last year. The higher margin, primarily the result of growth, was partially offset by milder winter weather— heating-degree days were 14 percent

below the 2003 quarter and 10 percent below normal for the first quarter. OG&E recorded break-even first-quarter results, compared with a net loss of \$3.3 million a year ago.

Enogex reported gross margin on revenues of \$66 million in the first quarter, compared with \$63 million in the comparable quarter last year. Net income was \$12.8 million, compared with \$5.5 million in the first quarter of 2003. These improvements reflect non-recurring items totaling \$3.8 million in the first quarter, compared with \$2.4 million of non-recurring items in the year-ago period, as well as ongoing improvements in Enogex's physical and commercial operations that enabled the company to capture the benefits of a positive business environment, including more favorable terms in new and renewed contracts and slightly higher natural gas gathering volumes due to new wells connected to the pipeline system.

## 2004 Outlook

OGE Energy increased its consolidated earnings guidance for 2004 to \$1.60–\$1.70 per share, from \$1.40–\$1.50 per share previously. In addition to the favorable impact of non-recurring items in the first quarter, OGE Energy expects the improved performance at Enogex and OG&E to continue. This is expected to result in earnings of \$34 million to \$38 million this year at Enogex. At OG&E, earnings are expected to be \$120 million to \$124 million. The guidance also is based on a projected loss for the holding company of \$13 million to \$14 million, and assumes 88.2 million average shares outstanding at year-end.

**Conference Call Webcast**

OGE Energy will host a conference call for discussion of the results and the outlook for 2004 on Wednesday, May 5, at 8 a.m. CDT. The conference, hosted by James R. Hatfield, senior vice president and CFO, will be available through [www.oge.com](http://www.oge.com).

OGE Energy is the parent company of Oklahoma Gas and Electric Company (OG&E), which serves approximately 728,000 customers in a service territory spanning 30,000 square miles in Oklahoma and western Arkansas, and of Enogex Inc., a natural gas pipeline business with principal operations in Oklahoma and Arkansas.

Some of the matters discussed on this news release may contain forward-looking statements that are subject to certain risks, uncertainties and assumptions. Actual results may vary materially. Factors that could cause actual results to differ materially include, but are not limited to: general economic conditions, including their impact on capital expenditures; business conditions in the energy industry; competitive factors; unusual weather; regulatory decisions and other risk factors listed in the Company's Form 10-K for the year ended December 31, 2003 and other factors described from time to time in the Company's reports to the Securities and Exchange Commission.

\*Note: Consolidated Statements of Operations, Financial and Statistical Data attached.

***OGE Energy Corp.***  
***consolidated statements of operations***  
***(unaudited)***

	<b>Three Months Ended March 31</b>	
	<b>2004</b>	<b>2003</b>
	<i>(In millions, except per share data)</i>	
<b>OPERATING REVENUES</b>		
Electric Utility operating revenues	\$ 304.3	\$ 332.6
Natural Gas Pipeline operating revenues	737.4	717.6
<b>Total operating revenues</b>	<b>1,041.7</b>	<b>1,050.2</b>
<b>COST OF GOODS SOLD</b>		
Electric Utility cost of goods sold	171.4	203.9
Natural Gas Pipeline cost of goods sold	683.5	664.5
<b>Total cost of goods sold</b>	<b>854.9</b>	<b>868.4</b>
Gross margin on revenues	186.8	181.8
Other operation and maintenance	91.1	90.3
Depreciation	46.0	46.6
Taxes other than income	18.7	17.2
<b>OPERATING INCOME</b>	<b>31.0</b>	<b>27.7</b>
<b>OTHER INCOME (EXPENSE)</b>		
Other income	2.8	6.1
Other expense	(1.5)	(2.9)
<b>Net other income</b>	<b>1.3</b>	<b>3.2</b>
<b>INTEREST INCOME (EXPENSE)</b>		
Interest income	0.4	0.2
Interest on long-term debt	(18.2)	(19.0)
Interest on trust preferred securities	---	(4.3)

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Interest expense - unconsolidated affiliate	(4.3)	---
Allowance for borrowed funds used during construction	0.1	0.2
Interest on short-term debt and other interest charges	(1.1)	(1.8)
Net interest expense	(23.1)	(24.7)
INCOME FROM CONTINUING OPERATIONS BEFORE TAXES	9.2	6.2
INCOME TAX EXPENSE (BENEFIT)	(0.6)	1.9
INCOME FROM CONTINUING OPERATIONS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	9.8	4.3
DISCONTINUED OPERATIONS		
Income from discontinued operations	0.7	2.2
Income tax expense	0.3	0.9
Income from discontinued operations	0.4	1.3
INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	10.2	5.6
CUMULATIVE EFFECT ON PRIOR YEARS OF CHANGE IN ACCOUNTING FOR ENERGY TRADING CONTRACTS, NET OF TAX OF \$3.7	---	(5.9)
NET INCOME (LOSS)	\$ 10.2	\$ (0.3)
BASIC AVERAGE COMMON SHARES OUTSTANDING	87.5	78.7
DILUTED AVERAGE COMMON SHARES OUTSTANDING	88.1	78.9
BASIC AND DILUTED EARNINGS (LOSS) PER AVERAGE COMMON SHARE		
Income from continuing operations	\$ 0.11	\$ 0.05
Income from discontinued operations, net of tax	0.01	0.02
Loss from cumulative effect of accounting change, net of tax	---	(0.07)
NET INCOME	\$ 0.12	\$ ---

***OGE Energy Corp.***  
***financial and statistical data***  
***(unaudited)***

	<b>Three Months Ended March 31</b>	
	<b>2004</b>	<b>2003</b>
	<i>(Dollars in millions)</i>	
ELECTRIC UTILITY		
Electric revenues		
Residential	\$ 125.0	\$ 127.9
Commercial	69.1	77.4
Industrial	64.9	69.4
Public authorities	28.9	32.7
Sales for resale	12.6	13.4
Other	3.7	10.2

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Total system revenues	304.2	331.0
Sales to other utilities	0.1	1.6
Total electric revenues	\$ 304.3	\$ 332.6
Sales of electricity - millions of MWH (a)		
Residential	1.9	2.0
Commercial	1.3	1.3
Industrial	1.7	1.6
Public authorities	0.6	0.6
Sales for resale	0.3	0.4
Total system sales	5.8	5.9
Sales to other utilities	---	---
Total electric sales	5.8	5.9
Number of customers	728,323	720,701
Average cost of energy per KWH (b) - cents		
Fuel	2.172	2.747
Fuel and purchased power	2.962	3.452
Degree days		
Heating		
Actual	1,785	2,086
Normal	1,982	1,963
Cooling		
Actual	18	3
Normal	8	8
NATURAL GAS PIPELINE		
Operating revenues (before intercompany eliminations)	\$ 749.2	\$ 739.6
Operating income	\$ 26.0	\$ 25.2
Net income	\$ 12.8	\$ 5.5
Net cash provided from operating activities	\$ 123.6	\$ 77.8
Capital expenditures from continuing operations	\$ 8.3	\$ 6.7
New well connects	49	34
Gathered volumes - TBtu/d (c)	1.04	0.98
Incremental transportation volumes - TBtu/d	0.42	0.48
Total throughput volumes - TBtu/d	1.46	1.46
Natural gas processed - Mmcf/d (d)	473	463
Natural gas liquids produced (keep whole) - million gallons	4	4
Natural gas liquids produced (POL and fixed-fee) - million gallons	53	49
Total natural gas liquids produced - million gallons	57	53
Average sales price per gallon	\$ 0.659	\$ 0.640

(a) Megawatt-hours.

(b) Kilowatt-hours.

- (c) Trillion British thermal units per day.
- (d) Million cubic feet per day.