

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

ACCESSTEL INC /UT/  
Form 10QSB  
November 19, 2001

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the Quarterly Period Ended September 30, 2001

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-24459

ACCESSTEL, INC.

-----  
(Exact name of small business issuer as specified in its charter)

Utah

59-2159271

-----  
(State or other jurisdiction of  
incorporation or organization)

-----  
(I.R.S. Employer  
Identification Number)

5201 Great American Parkway, Suite 320-3102  
Santa Clara, California 95054

-----  
(Address of principal executive offices)

Issuer's telephone number: (408) 216-4756

Not applicable

-----  
(Former name, former address and former fiscal year,  
if changed since last report.)

Check whether the issuer (1) filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for  
such shorter period that the issuer was required to file such reports), and  
(2) has been subject to such filing requirements for the past 90 days.

Yes  No

As of September 30, 2001, the Company had 33,354,091 shares of common stock  
issued and outstanding.

Transitional Small Business Disclosure Format: Yes  No

Documents incorporated by reference: None.

-1-

ACCESSTEL, INC.

INDEX

# Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

Consolidated Balance Sheets - September 30, 2001 (Unaudited)  
and December 31, 2000

Consolidated Statements of Operations (Unaudited) - Three  
Months and Nine Months Ended September 30, 2001 and 2000

Consolidated Statements of Cash Flows (Unaudited) - Nine Months  
Ended September 30, 2001 and 2000

Notes to Consolidated Financial Statements (Unaudited) - Three  
Months and Nine Months Ended September 30, 2001 and 2000

### Item 2. Management's Discussion and Analysis or Plan of Operation

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

### Item 6. Exhibits and Reports on Form 8-K

## SIGNATURES

-2-

### Accesstel, Inc. Balance Sheets

	September 30, 2001 ----- (Unaudited)	December 31, 2000 -----
ASSETS		
Current assets:		
Cash and cash equivalents	\$	\$ 542,952
Other receivables		1,302
		-
Total current assets	-----	544,272
	-----	-----
Property and equipment		38,223
Less: Accumulated depreciation		(3,326)
	-----	34,897
	-----	-----
Other assets		3,994
Total assets	\$	\$ 583,163
	=====	=====

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

(continued)

-3-

Accesstel, Inc.  
Balance Sheets (continued)

	September 30, 2001 ----- (Unaudited)	December 31, 2000 -----
LIABILITIES AND STOCKHOLDERS' DEFICIENCY		
Current liabilities:		
Accounts payable and accrued expenses	\$1,087,764	\$1,028,631
Taxes payable		116,719
Due to shareholder	125,959	
Accrued interest payable	1,342	
	-----	-----
Total current liabilities	1,215,065	1,145,350
	-----	-----
Stockholders' deficiency:		
Common stock, \$.001 par value - Authorized - 100,000,000 shares Issued and Outstanding - 33,354,091 shares at September 30, 2001 and December 31, 2000, respectively	33,354	33,354
Additional paid-in capital	325,091	759,535
Accumulated deficit	(1,573,510)	(1,355,076)
	-----	-----
Total stockholders' deficiency	(1,215,065)	(562,187)
	-----	-----
Total liabilities and stockholders' deficiency	\$ =====	\$ 583,163 =====

See accompanying notes to financial statements.

-4-

Accesstel, Inc.  
Statements of Operations (Unaudited)

	Three Months Ended September 30, -----	
	2001	2000
	-----	-----
Revenues	\$	\$
Cost of revenues		
	-----	-----
Gross profit		

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

General and administrative expenses	33,497	
Interest expense	1,342	1,520
Loss from continuing operations	(34,839)	(1,520)
Discontinued operations:		
Loss from operations		(114,255)
		(114,255)
Net loss	\$ (34,839)	\$ (115,775)
Net loss per common share (basic and diluted):		
Continuing operations	\$ -	\$ -
Discontinued operations	-	(0.01)
	\$ -	\$ (0.01)
Weighted average common shares outstanding (basic and diluted)	33,354,091	8,997,160

See accompanying notes to financial statements.

-5-

Accesstel, Inc.  
Statements of Operations (Unaudited)

	Nine Months Ended September 30,	
	2001	2000
Revenues	\$	\$
Cost of revenues		
Gross profit		
General and administrative expenses	217,092	

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

Interest expense	1,342	7,621
	-----	-----
Loss from continuing operations	(218,434)	(7,621)
	-----	-----
Discontinued operations:		
Loss from operations		(575,672)
Write-off of goodwill		(586,077)
	-----	-----
		(1,161,749)
	-----	-----
Net loss	\$ (218,434)	\$ (1,169,370)
	=====	=====
Net loss per common share (basic and diluted):		
Continuing operations	\$ (0.01)	\$ -
Discontinued operations	-	(0.08)
	-----	-----
	\$ (0.01)	\$ (0.08)
	=====	=====
Weighted average common shares outstanding (basic and diluted)	33,354,091	14,497,160
	=====	=====

See accompanying notes to financial statements.

-6-

Accesstel, Inc.  
Statements of Cash Flows (Unaudited)

	Nine Months Ended September 30,	
	2001	2000
	-----	-----
Cash flows from operating activities:		
Net loss	\$ (218,434)	\$ (1,169,370)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization		52,431
Loss on disposal of fixed assets		26,107
Write-off of goodwill		586,077
Changes in operating assets and liabilities: (Increase) decrease in:		

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

Accounts receivable		93,102
Inventory		121,081
Prepaid expenses		240
Other assets		12,781
Increase (decrease) in:		
Accounts payable and accrued expenses	91,133	974,906
Taxes payable		25,313
Customer deposits		226,586
Accrued interest payable	1,342	
	-----	-----
Net cash provided by (used in) operating activities	(125,959)	949,254
	-----	-----
Cash flows from investing activities:		
Proceeds from sales of fixed assets		10,800
	-----	-----
Net cash provided by investing activities		10,800
	-----	-----

(continued)

-7-

Accesstel, Inc.  
Statements of Cash Flows (Unaudited) (continued)

	Nine Months Ended September 30,	
	2001	2000
	-----	-----
Cash flows from financing activities:		
Repayments to OSCM		(396,966)
Decrease in bank payable		(585,763)
Principal payments on leases payable		(4,664)
Increase in notes payable - related parties		29,565
Due to shareholder	125,959	
	-----	-----
Net cash provided by (used in) financing activities	125,959	(957,828)
	-----	-----
Cash and cash equivalents:		
Net increase (decrease)	-	2,226
At beginning of period	-	891
	-----	-----
At end of period	\$ -	\$ 3,117

Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

=====

See accompanying notes to financial statements.

-8-

Accesstel, Inc.  
Notes to Financial Statements (Unaudited)  
Three Months and Nine Months Ended September 30, 2001 and 2000

1. Organization and Basis of Presentation

Basis of Presentation - The accompanying financial statements include the operations of Accesstel, Inc. and Shopss.com, Inc. as described below. Shopss.com, Inc., a Utah corporation, changed its name to Accesstel, Inc. on February 15, 2001, in conjunction with the acquisition of Accesstel, Inc., a Delaware corporation, in a reverse merger transaction effective December 18, 2000. Litigation to rescind this transaction was subsequently commenced on May 1, 2001, and a receiver was appointed on May 3, 2001.

The accompanying financial statements have been prepared based on the information available to current management, but due to the commencement of litigation and the appointment of a receiver, such information may not be complete or accurate. Information provided herein is given to the best knowledge of the receiver, and where it is indicated herein that "management believes" or similar references to management's knowledge, this information is provided to best knowledge of the receiver, and not management. A copy of this document has been provided to members of management, and the receiver has used his best efforts to have this document reviewed by them and, if appropriate, amended and updated.

The financial statements for the three months and nine months ended September 30, 2000 consist of the operations of Shopss.com, Inc., which have been presented as discontinued operations. The financial statements for the three months and nine months ended September 30, 2001 include the operations of Accesstel, Inc. The balance sheet as of December 31, 2000 includes the assets and liabilities of both the Accesstel, Inc. and Shopss.com, Inc. operations. The balance sheet as of September 30, 2001 includes the assets and liabilities of Shopss.com, Inc.'s operations and excludes the assets and liabilities of Accesstel, Inc.'s operations due to the rescission litigation.

Accesstel, Inc., formerly Shopss.com, Inc., is referred to herein as the "Company".

Comments - The accompanying interim financial statements are unaudited, but in the opinion of management of the Company, contain all adjustments, which include normal recurring adjustments, necessary to present fairly the financial position at September 30, 2001, the results of operations for the three months and nine months ended September 30, 2001 and 2000, and the cash flows for the nine months ended September 30, 2001 and 2000. The balance sheet as of December 31, 2000 is derived from the Company's audited financial statements.

Certain information and footnote disclosures normally included in financial statements that have been presented in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission with respect to

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

interim financial statements, although management of the Company believes that the disclosures contained in these financial statements are adequate to make the information presented therein not misleading. For further information, refer to the financial statements and notes thereto included in the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2000, as filed with the Securities and Exchange Commission.

-9-

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The results of operations for the three months and nine months ended September 30, 2001 are not necessarily indicative of the results of operations to be expected for the full fiscal year ending December 31, 2001.

Going Concern - The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has suffered recurring losses, has no operations and has a deficiency in working capital and shareholders' equity at September 30, 2001 and December 31, 2000. These factors raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. The Company's independent certified public accountants have included a modification paragraph in their report on the Company's financial statements for the year ended December 31, 2000 with respect to this matter.

Net Loss Per Common Share - Basic loss per common share is calculated by dividing net loss by the weighted average number of common shares outstanding during the period. Diluted loss per common share reflects the potential dilution that would occur if all dilutive stock options and warrants were exercised. These potentially dilutive securities were anti-dilutive for all periods presented, and accordingly, basic and diluted loss per common share is the same for all periods presented.

### 2. Termination of Operations and Write-off of Goodwill

After the closing of the Asset Purchase Agreement with OSCM - OneStop.com, Inc., a Florida corporation ("OSCM"), on October 27, 1999, the Company relied on OSCM for a substantial portion of its working capital and provided OSCM with computers and other equipment. As a result of certain financial difficulties experienced by OSCM, OSCM was unable to provide working capital to the Company and was also unable to pay the Company for the equipment that the Company had delivered to OSCM and its affiliated entities. As a result of these financial difficulties, the Company ceased operations and became insolvent, sold or wrote-off its operating assets, and terminated all of its employees during the three months ended June 30, 2000.

-10-

As a result of the foregoing, the Company determined that its decision to



## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

refocus its business efforts to develop voice-over-internet protocol and broadband wireless technology had impaired existing goodwill. Accordingly, the Company wrote-off unamortized goodwill of \$586,077 at June 30, 2000.

### 3. Acquisition of Accesstel, Inc.

Effective December 18, 2000, the Company entered into a Share Exchange Agreement by and among Shopss.com, Inc., Accesstel, Inc., a Delaware corporation, and the shareholders of Accesstel, Inc., pursuant to which the Company acquired all of the shares of Accesstel, Inc. in exchange for 36,100,540 shares of common stock, which represented 80% of the issued and outstanding shares of common stock of the Company after giving effect to the transaction.

On May 1, 2001, Droz, Reed & Wangsgard, L.C. filed suit in the Third Judicial District Court of Salt Lake County, State of Utah, Civil No. 010903821, to assert claims, on behalf of its clients, prior management of the Company, against Accesstel, Inc., a Delaware corporation, and the original shareholders of Accesstel, Inc. The Complaint demands rescission of the Share Exchange Agreement, and alleges that the Company was induced to enter into the Share Exchange Agreement through a series of false representations made by Accesstel, Inc. and its shareholders. The Complaint also includes alternative causes of actions for fraud, conversion, injunctive relief, and the issuance of a Writ of Replevin. On May 3, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable Raymond Uno, Judge of the Court, issued an Order appointing Leonard W. Burningham, Esq., a member of the Utah State Bar, as receiver for the Company. Pursuant to such Order, the receiver is authorized to prepare and file reports with the Securities and Exchange Commission.

On May 16, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable L.A. Dever, Judge of the Court, issued a Temporary Restraining Order prohibiting the transfer of any shares of common stock issued by Accesstel, Inc. and/or Shopss.com, Inc. which were issued in the name of any defendant (other than the transfer agent) or held for the benefit of any such defendant.

On May 27, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable L.A. Dever, Judge of the Court, issued a Preliminary Injunction enjoining Atlas Stock Transfer Company from registering the transfer of, or reissuing, any shares of common stock issued by the Company and/or Shopss.com, Inc. which were issued in the name of any defendant (other than Atlas Stock Transfer Company) or are held for the benefit of any defendant to the suit.

The parties to the lawsuit are currently involved in settlement negotiations. Although it is currently anticipated that this lawsuit will be settled, which is expected to include rescission of the Share Exchange Agreement, there can be no assurances in this regard. It is anticipated that once the lawsuit is settled and the Share Exchange Agreement is rescinded, the Company will seek to acquire a new business opportunity, which may require related debt or equity financing, although there can be no assurances that the Company will be successful in this regard.

-11-

### 4. Transactions with Shareholder

During the three months and nine months ended September 30, 2001, a shareholder made advances to or on behalf of the Company aggregating \$4,997

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

and \$40,459, respectively, pursuant to a line of credit with interest at 1% below the prime rate. These advances have been used to fund general and administrative expenses, consisting primarily of legal and accounting fees. There can be no assurances that the shareholder will continue to make such advances to or on behalf of the Company. The Company also incurred fees to the shareholder for services rendered of \$28,500 and \$85,500 for the three months and nine months ended September 30, 2001, respectively.

### 5. Stockholders' Deficiency

On January 16, 2001, the Board of Directors of the Company unanimously adopted and a majority of the shareholders approved a stock option plan that provides for the issuance of up to 20,000,000 shares of common stock of the Company.

On January 24, 2001, the Board of Directors of the Company unanimously adopted and a majority of the shareholders approved an amendment to the Articles of Incorporation to increase the total authorized number of shares of capital stock from 50,000,000 to 120,000,000, of which 100,000,000 shares are common stock and 20,000,000 shares are preferred stock.

### 6. New Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 141 ("SFAS 141"), "Business Combinations". SFAS 141 requires the purchase method of accounting for business combinations initiated after June 30, 2001 and eliminates the pooling-of-interests method. The Company does not believe that the adoption of SFAS 141 will have a material effect on the Company's financial statement presentation or disclosures.

-12-

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 142 ("SFAS 142"), "Goodwill and Other Intangible Assets", which is effective January 1, 2002. SFAS 142 requires, among other things, the discontinuance of goodwill amortization. In addition, SFAS 142 includes provisions for the reclassification of certain existing recognized intangibles as goodwill, reassessment of the useful lives of the existing recognized intangibles, reclassification of certain intangibles out of previously reported goodwill and the identification of reporting units for purposes of assessing potential future impairments of goodwill. SFAS 142 also requires the Company to complete a transitional goodwill impairment test six months from the date of adoption. The Company is reviewing the requirements for adopting and the implications of adopting SFAS 142. The Company does not believe that the adoption of SFAS 142 will have a material effect on the Company's financial statement presentation or disclosures.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 143 ("SFAS 143"), "Accounting for Asset Retirement Obligations", which is effective January 1, 2003. The Company is reviewing the requirements for adopting and the implications of adopting SFAS 143. The Company does not believe that the adoption of SFAS 143 will have a material effect on the Company's financial statement presentation or disclosures.

In October 2001, the FASB issued Statement of Financial Accounting Standards No. 144 ("SFAS 144"), "Accounting for the Impairment or Disposal of Long-Lived Assets", which is effective January 1, 2002. The Company is reviewing the requirements for adopting and the implications of adopting SFAS 144. The Company does not believe that the adoption of SFAS 144 will

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

have a material effect on the Company's financial statement presentation or disclosures.

-13-

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Cautionary Statement Pursuant to Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995: This Quarterly Report on Form 10-QSB for the quarterly period ended September 30, 2001 contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, including statements that include the words "believes", "expects", "anticipates", or similar expressions. These forward-looking statements include, among others, statements concerning the Company's expectations regarding its working capital requirements, its business, growth prospects, competition and results of operations, and other statements of expectations, beliefs, future plans and strategies, anticipated events or trends, and similar expressions concerning matters that are not historical facts. The forward-looking statements in this Quarterly Report on Form 10-QSB for the quarterly period ended September 30, 2001 involve known and unknown risks, uncertainties and other factors that could cause the actual results, performance or achievements of the Company to differ materially from those expressed in or implied by the forward-looking statements contained herein.

The accompanying financial statements have been prepared based on the information available to current management, but due to the commencement of litigation and the appointment of a receiver, such information may not be complete or accurate. Information provided herein is given to the best knowledge of the receiver, and where it is indicated herein that "management believes" or similar references to management's knowledge, this information is provided to best knowledge of the receiver, and not management. A copy of this document has been provided to members of management, and the receiver has used his best efforts to have this document reviewed by them and, if appropriate, amended and updated.

The Company is currently insolvent and has no business operations. As a result of the matters described herein, the Company may have to file for protection under the United States Bankruptcy Code. Accordingly, there can be no assurances that the Company will be able to continue in existence.

#### Summary of Recent Transactions:

Immediately prior to October 27, 1999, the Company was an inactive public company. Effective October 27, 1999, pursuant to an Asset Purchase Agreement, the Company purchased from OSCM - OneStop.com, Inc., a Florida corporation ("OSCM"), an 80% ownership interest in CCM, all rights to an option to purchase the remaining 20% ownership interest in CCM, and all assets relating to the Shopss.com virtual shopping mall owned by OSCM, including all software, web-sites, and related technology, customers and customer lists, patents, trademarks and trade names. In exchange for the acquired assets, the Company issued to OSCM 12,000,000 shares of its common stock, which represented approximately 60% of its outstanding shares of common stock after giving effect to the transaction. The Company also agreed to assume the liabilities relating to the Shopss.com business as recorded on the financial statements of OSCM and the liabilities relating to the option of the stockholders of CCM to require OSCM to purchase the remaining 20% interest in CCM. Pursuant to a subsequent agreement in

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

principle between the Company and OSCM, clarifications were made to the effect that none of the assets relating to the Shopss.com virtual shopping mall would include any of the assets or liabilities relating to the virtual shopping mall operated by a subsidiary of OSCM in Israel, any obligation of the Company to pay cash for the assets acquired from OSCM was cancelled, the holdings of OSCM in the Company were decreased by canceling 11,000,000 shares of common stock owned by OSCM, the Company issued a warrant to OSCM to purchase 3,000,000 shares of common stock at \$5.00 per share for a period of two years, and the Company agreed to cancel all amounts due from OSCM to the Company aggregating approximately \$1,600,000. Immediately after the closing of the Asset Purchase Agreement, the Company effected a 5.435034 forward split of its common stock.

-14-

After the closing of the Asset Purchase Agreement, the Company relied on OSCM for a substantial portion of its working capital and provided OSCM with computers and other equipment. As a result of certain financial difficulties experienced by OSCM, OSCM was unable to provide working capital to the Company and was also unable to pay the Company for the equipment which the Company had delivered to OSCM and its affiliated entities. As a result of these financial difficulties, the Company ceased operations and became insolvent, sold or wrote-off its operating assets, and terminated all of its employees during the three months ended June 30, 2000.

Effective December 18, 2000, the Company entered into a Share Exchange Agreement by and among Shopss.com, Inc., Accesstel, Inc., a Delaware corporation, and the shareholders of Accesstel, Inc., pursuant to which the Company acquired all of the shares of Accesstel, Inc. in exchange for 36,100,540 shares of common stock, which represented 80% of the issued and outstanding of common stock of the Company after giving effect to the transaction.

On May 1, 2001, Droz, Reed & Wangsgard, L.C. filed suit in the Third Judicial District Court of Salt Lake County, State of Utah, Civil No. 010903821, to assert claims, on behalf of its clients, prior management of the Company, against Accesstel, Inc., a Delaware corporation, and the original shareholders of Accesstel, Inc. The Complaint demands rescission of the Share Exchange Agreement, and alleges that the Company was induced to enter into the Share Exchange Agreement through a series of false representations made by Accesstel, Inc. and its shareholders. The Complaint also includes alternative causes of actions for fraud, conversion, injunctive relief, and the issuance of a Writ of Replevin. On May 3, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable Raymond Uno, Judge of the Court, issued an Order appointing Leonard W. Burningham, Esq., a member of the Utah State Bar, as receiver for the Company. Pursuant to such Order, the receiver is authorized to prepare and file reports with the Securities and Exchange Commission.

On May 16, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable L.A. Dever, Judge of the Court, issued a Temporary Restraining Order prohibiting the transfer of any shares of common stock issued by Accesstel, Inc. and/or Shopss.com, Inc. which were issued in the name of any defendant (other than the transfer agent) or held for the benefit of any such defendant.

On May 27, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable L.A. Dever, Judge of the Court, issued a Preliminary Injunction enjoining Atlas Stock Transfer Company from registering the

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

transfer of, or reissuing, any shares of common stock issued by the Company and/or Shopss.com, Inc. which were issued in the name of any defendant (other than Atlas Stock Transfer Company) or are held for the benefit of any defendant to the suit.

The parties to the lawsuit are currently involved in settlement negotiations. Although it is currently anticipated that this lawsuit will be settled, which is expected to include rescission of the Share Exchange Agreement, there can be no assurances in this regard. It is anticipated that once the lawsuit is settled and the Share Exchange Agreement is rescinded, the Company will seek to acquire a new business opportunity, which may require related debt or equity financing, although there can be no assurances that the Company will be successful in this regard.

-15-

### Results of Operations:

Three Months Ended September 30, 2001 and 2000 -

During the three months ended September 30, 2001, the Company incurred general and administrative expenses of \$33,497, which consisted of legal and accounting expenses of \$4,997 and charges by a shareholder for services rendered of \$28,500, and interest expense of \$1,342 related to advances by a shareholder to or on behalf of the Company.

During the three months ended September 30, 2000, the Company incurred a loss from discontinued operations of \$114,255 and interest expense of \$1,520, resulting in a net loss of \$115,775.

Nine Months Ended September 30, 2001 and 2000 -

During the nine months ended September 30, 2001, the Company incurred general and administrative expenses of \$217,092, which consisted of legal and accounting expenses of \$131,592 and charges by a shareholder for services rendered of \$85,500, and interest expense of \$1,342 related to advances by a shareholder to or on behalf of the Company.

During the nine months ended September 30, 2000, the Company incurred a loss from discontinued operations of \$1,161,749 and interest expense of \$7,621, resulting in a net loss of \$1,169,370. The loss from discontinued operations consisted of a loss from operations of \$575,672 and a write-off of goodwill of \$586,077. The Company wrote-off unamortized goodwill of \$586,077 at June 30, 2000 as a result of its decision to refocus its business efforts to develop voice-over-internet protocol and broadband wireless technology.

Liquidity and Capital Resources - September 30, 2001:

Operating Activities -

At September 30, 2001, the Company had no cash resources and a working capital deficit of \$1,215,065, as a result of which the Company was insolvent. The Company utilized \$125,959 of cash in operating activities during the nine months ended September 30, 2001, as compared to generating \$949,254 of cash during the nine months ended September 30, 2000.

Financing Activities -

During the three months and nine months ended September 30, 2001, a

## Edgar Filing: ACCESSTEL INC /UT/ - Form 10QSB

shareholder made advances to or on behalf of the Company aggregating \$4,997 and \$40,459, respectively, pursuant to a line of credit with interest at 1% below the prime rate. These advances have been used to fund general and administrative expenses, consisting primarily of legal and accounting fees. There can be no assurances that the shareholder will continue to make such advances to or on behalf of the Company. The Company also incurred fees to the shareholder for services rendered of \$28,500 and \$85,500 for the three months and nine months ended September 30, 2001, respectively.

During 1999, OSCM, through its subsidiary Shopss.com in Israel ("Shopss.com - Israel"), was providing services similar to the Company in Israel. Shopss.com - Israel collected monies through credit cards in 1999, which were cleared through the Company. In January 2000, as a result of customer dissatisfaction issues, the Company began getting chargebacks from the bank for sales by Shopss.com - Israel. The Company received chargebacks of \$585,763 against its bank account, which was recorded as a liability due the bank at December 31, 1999. During the nine months ended September 30, 2000, the Company paid the bank \$585,763 and made net payments to OSCM of \$396,966.

-16-

### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

Effective December 18, 2000, the Company entered into a Share Exchange Agreement by and among Shopss.com, Inc., Accesstel, Inc., a Delaware corporation, and the shareholders of Accesstel, Inc., pursuant to which the Company acquired all of the shares of Accesstel, Inc. in exchange for 36,100,540 shares of common stock, which represented 80% of the issued and outstanding shares of common stock of the Company after giving effect to the transaction.

On May 1, 2001, Droz, Reed & Wangsgard, L.C. filed suit in the Third Judicial District Court of Salt Lake County, State of Utah, Civil No. 010903821, to assert claims, on behalf of its clients, prior management of the Company, against Accesstel, Inc., a Delaware corporation, and the original shareholders of Accesstel, Inc. The Complaint demands rescission of the Share Exchange Agreement, and alleges that the Company was induced to enter into the Share Exchange Agreement through a series of false representations made by Accesstel, Inc. and its shareholders. The Complaint also includes alternative causes of actions for fraud, conversion, injunctive relief, and the issuance of a Writ of Replevin. On May 3, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable Raymond Uno, Judge of the Court, issued an Order appointing Leonard W. Burningham, Esq., a member of the Utah State Bar, as receiver for the Company. Pursuant to such Order, the receiver is authorized to prepare and file reports with the Securities and Exchange Commission.

On May 16, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C., the Honorable L.A. Dever, Judge of the Court, issued a Temporary Restraining Order prohibiting the transfer of any shares of common stock issued by Accesstel, Inc. and/or Shopss.com, Inc. which were issued in the name of any defendant (other than the transfer agent) or held for the benefit of any such defendant.

On May 27, 2001, pursuant to the motion of Droz, Reed & Wangsgard, L.C.,

