

Edgar Filing: IPIX CORP - Form 8-K

IPIX CORP  
Form 8-K  
April 16, 2004

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 15, 2004

IPIX CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE ----- (State or other jurisdiction of incorporation)	000-26363 ----- (Commission File Number)	52-2213841 ----- (IRS Employer Identification Number)
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3160 CROW CANYON ROAD, SAN RAMON, CALIFORNIA ----- (Address of principal executive offices)	94583 ----- (Zip Code)
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Registrant's telephone number, including area code: -----	(925) 242-4002 -----
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N/A

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(Former name or former address, if changed since last report)

ITEM 7: FINANCIAL STATEMENTS, PRO FORMA FINANCIAL  
INFORMATION AND EXHIBITS.

(c) Exhibits

Exhibit Number -----	Description -----
99.1	Press Release dated April 15, 2004

ITEM 12: RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following information is furnished pursuant to Item 12, "Disclosure of Results of Operations and Financial Condition" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

On April 15, 2004, IPIX Corporation issued a press release announcing its

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financial results for the quarter ended March 31, 2004. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTERNET PICTURES CORPORATION

Dated: April 16, 2004

/s/ Paul Farmer

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Paul Farmer  
Chief Financial Officer

### Exhibit Index

Exhibit Number	Description
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99.1	Press Release dated April 15, 2004

IR Contact:

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Paul Farmer, CFO  
(925) 242- 4002  
CFO@ipix.com

### IPIX REPORTS RESULTS FOR first quarter 2004

OAK RIDGE, TN/SAN RAMON, CA - April 15, 2004 - IPIX Corporation (NASDAQ: IPIX), a leader in mission-critical imaging solutions, today announced financial results for the quarter ended March 31, 2004. For the quarter, revenue was \$0.7 million, net loss available for common shareholders was \$3.6 million and fully diluted loss per common share was \$0.41. A comparison of 2004 financial results to prior periods is not useful since prior periods reflect revenue from the Company's commercial agreement with eBay which ended in 2003.

"During the first quarter, we focused on bringing new products to market and developing our sales channels. I am very pleased with the results," Don Strickland, IPIX(TM) president and CEO said. "At the end of March 2004 we launched IPIX Security with the introduction of the award winning CommandView(TM) family of video surveillance cameras."

IPIX finished the first quarter of 2004 with approximately \$9 million in cash

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reserves (cash and cash equivalents, short-term restricted investments, long-term restricted cash and short-term investments) and began the second quarter by generating approximately \$8 million in cash from the sale of its common stock (from previously disclosed April 5, 2004 private investments and from stock option exercises). The Company has three business units all at different stages in their development. Management expects to continue to make significant investments in the development, sale and marketing of new products for the security market and in the image management (Ad Technologies) business.

### About IPIX

IPIX Corporation is a leader in mission-critical imaging solutions for three core markets: Full-360 degree government and commercial video security; 360-degree panoramic photography and movies; and self service on-line and off-line advertising. IPIX's extensive intellectual property covers patents for

immersive imaging, video and surveillance applications. IPIX is headquartered in Oak Ridge, Tennessee, with co-headquarters in San Ramon, California. [www.ipix.com](http://www.ipix.com)

# # #

IPIX and CommandView are trademarks and service marks of IPIX Corporation.

This press release may contain forward-looking information within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and is subject to the safe harbors under those sections. In some cases, you can identify forward-looking statements by terminology such as "expect," "believe," "may," "will," "plans" and "anticipate," or the negative of such terms or comparable terminology. Forward-looking statements appearing herein include statements concerning operating and profitability plans and goals and restructuring efforts, and are based on current expectations.

Actual results may differ materially from those projected in the forward-looking statements based upon a number of factors including:

- (i) our loss of existing, or an inability to attract new customers,
- (ii) changes in the demand for our products and services,
- (iii) our rate of revenue growth,
- (iv) our ability to control or affect reductions in costs,
- (v) our ability to design, manufacture and deliver high quality products in a timely fashion,
- (vi) uncertainty regarding our ability to continue as a going concern,
- (vii) our third-party supplier's ability to deliver high quality components to us in a timely fashion,
- (viii) technological changes,
- (ix) general economic, financial or market changes or developments and
- (x) the conversion of our Series B Preferred Stock into common stock.

The matters discussed in this press release also involve risks and uncertainties described from time to time in documents filed with the Securities and Exchange Commission, including but not limited to Form 10-Ks, Form 10-K/As, Form 10-Qs and Form 8-Ks ([www.sec.gov](http://www.sec.gov)).

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IPIX CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

ASSETS

Cash and cash equivalents.....  
Restricted short term investments.....  
Short term investments.....  
Accounts receivable, net.....  
Inventory, net.....  
Prepaid expenses and other current assets.....  
  
Total current assets.....  
Computer hardware, software and other, net.....  
Restricted cash and other long term assets.....  
  
Total assets.....

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:

Accounts payable.....  
Accrued liabilities.....  
Deferred revenue.....  
Current portion of obligations under capital leases.....  
  
Total current liabilities.....  
Other long term liabilities.....  
  
Total liabilities.....

STOCKHOLDERS' EQUITY:

Preferred stock (Aggregate liquidation value: \$23,716 in 2003 and \$24,116 in 2004).....  
  
Common stock.....  
Class B common stock.....  
Additional paid-in capital.....  
Accumulated deficit.....  
  
Total stockholders' equity.....  
  
Total liabilities and stockholders' equity.....

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(1) The December 31, 2003 balances were derived from the audited financial statements.

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IPIX CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Thre
	2003
	(
(In thousands, except per share data)	
Revenue:	
Ad Technologies.....	\$ 5,
InfoMedia.....	
Security.....	
Total revenue.....	6,
Cost of revenue:	
Ad Technologies.....	1,
InfoMedia.....	
Security.....	
Total cost of revenue.....	2,
Gross profit (loss).....	4,
Operating expenses:	
Sales and marketing.....	1,
Research and development.....	1,
General and administrative.....	
Total operating expenses.....	3,
Income (loss) from operations.....	
Other.....	
Net income (loss).....	\$
Preferred stock dividends.....	(
Net loss available to common stockholders.....	\$
Loss per common share, basic and diluted .....	\$ (0
Weighted average common shares, basic and diluted.....	6,