CORE LABORATORIES N V Form 10-Q July 27, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One) QUARTERLY REPORT PURSUANT TO SECTION Q 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2018

OR

..

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

\_\_\_\_\_ to

Commission File Number: 001-14273

CORE LABORATORIES N.V. (Exact name of registrant as specified in its charter)

The Netherlands	Not		
	Applicable		
	(I.R.S.		
(State or other	Employer		
jurisdiction of	Identification		
	No.)		

incorporation or organization) Strawinskylaan 913 Tower A, Level 9 1077 XX Amsterdam The Netherlands Not Applicable (Address of principal executive(Zip Code) offices)

(31-20) 420-3191 (Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes Q No<sup>--</sup>

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes Q No<sup>--</sup>

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated file	r Accelerated	Non-accelerated	Smaller reporting	Emerging growth
Q	filer o	filer o	company o	company o
(Do not check if a smaller reporting company)				

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No Q

The number of common shares of the registrant, par value EUR 0.02 per share, outstanding at July 25, 2018 was 44,212,840.

### CORE LABORATORIES N.V. FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2018

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PART I - FINANCIAL INFORMATION Item 1. Financial Statements CORE LABORATORIES N.V. CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

ASSETS	June 30, 2018 (Unaudited)	December 2017	31,
CURRENT ASSETS:			
Cash and cash equivalents	\$13,021	\$ 14,400	
Accounts receivable, net of allowance for doubtful accounts of \$2,474 and \$2,590 at 2018 and 2017, respectively	136,148	133,097	
Inventories	39,855	33,317	
Prepaid expenses	13,967	12,592	
Income taxes receivable	11,899	7,508	
Other current assets	10,772	6,513	
TOTAL CURRENT ASSETS	225,662	207,427	
PROPERTY, PLANT AND EQUIPMENT, net	122,787	123,098	
INTANGIBLES, net	9,786	9,396	
GOODWILL	178,129	179,044	
DEFERRED TAX ASSETS	11,498	10,719	
OTHER ASSETS	56,882	55,128	
TOTAL ASSETS	\$604,744	\$ 584,812	
LIABILITIES AND EQUITY			
CURRENT LIABILITIES:			
Accounts payable	\$45,278	\$ 41,697	
Accrued payroll and related costs	21,427	28,887	
Taxes other than payroll and income	6,986	7,313	
Unearned revenue	12,608	12,627	
Income taxes payable	1,167	825	
Other current liabilities	13,125	9,227	
TOTAL CURRENT LIABILITIES	100,591	100,576	
LONG-TERM DEBT, net	241,687	226,989	
CONTRACT LIABILITIES	4,664	4,442	
DEFERRED COMPENSATION	54,634	52,786	
DEFERRED TAX LIABILITIES	6,471	5,323	
OTHER LONG-TERM LIABILITIES	38,923	45,964	
COMMITMENTS AND CONTINGENCIES (Note 8)			
EQUITY:			
Preference shares, EUR 0.02 par value; 6,000,000 shares authorized,			
none issued or outstanding			
Common shares, EUR 0.02 par value;			
200,000,000 shares authorized, 44,796,252 issued and 44,203,536 outstanding at	1,148	1,148	
2018 and 44,796,252 issued and 44,184,205 outstanding at 2017			
Additional paid-in capital	58,927	54,463	
Retained earnings	173,499	173,855	
Accumulated other comprehensive income (loss)	(7,490)	(8,353	)
Treasury shares (at cost), 592,716 at 2018 and 612,047 at 2017		(76,269	)
Total Core Laboratories N.V. shareholders' equity	153,783	144,844	

Non-controlling interest TOTAL EQUITY TOTAL LIABILITIES AND EQUITY

3,991	3,888
157,774	148,732
\$604,744	\$ 584,812

The accompanying notes are an integral part of these consolidated financial statements.

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### CORE LABORATORIES N.V. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Three Mor June 30,	ths Ended
	2018	2017
	(Unaudited	
REVENUE:	<b>`</b>	,
Services	\$122,094	\$116,940
Product sales	53,381	41,272
Total revenue	175,475	158,212
OPERATING EXPENSES:		
Cost of services, exclusive of depreciation expense shown below	86,759	80,368
Cost of product sales, exclusive of depreciation expense shown below	37,014	33,267
General and administrative expense, exclusive of depreciation expense shown below	12,202	11,100
Depreciation	5,628	5,979
Amortization	240	209
Other (income) expense, net	183	(66))
OPERATING INCOME	33,449	27,355
Interest expense	3,296	2,692
Income from continuing operations before income tax expense	30,153	24,663
Income tax expense	5,020	3,709
Income from continuing operations	25,133	20,954
Income (loss) from discontinued operations, net of income taxes	(328)	1,755
Net Income	24,805	22,709
Net income attributable to non-controlling interest	53	19
Net income attributable to Core Laboratories N.V.	\$24,752	\$22,690
EARNINGS (LOSS) PER SHARE INFORMATION:		
Basic earnings per share from continuing operations	\$0.57	\$0.47
Basic earnings (loss) per share from discontinued operations		\$0.04
Basic earnings per share attributable to Core Laboratories N.V.	\$0.56	\$0.51
Diluted earnings per share from continuing operations	\$0.57	\$0.47
Diluted earnings (loss) per share from discontinued operations	\$(0.01)	\$0.04
Diluted earnings per share attributable to Core Laboratories N.V.	\$0.56	\$0.51
Cash dividends per share WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:	\$0.55	\$0.55
Basic	44,203	44,164
Diluted	44,493	44,374

The accompanying notes are an integral part of these consolidated financial statements.

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### CORE LABORATORIES N.V. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Six Mon June 30, 2018 (Unaudit			2017	
REVENUE:					
Services	\$	241,880		\$	237,542
Product sales	103,613			77,279	
Total revenue	345,493			314,821	
OPERATING EXPENSES					
Cost of services, exclusive	:				
of depreciation expense	170,047			163,642	
shown below	,			,	
Cost of product sales,					
exclusive of depreciation	73,044			63,013	
expense shown below	,			,	
General and administrative	2				
expense, exclusive of	04.011			00.056	
depreciation expense	24,911			23,856	
shown below					
Depreciation	11,210			12,059	
Amortization	476			434	
Other (income) expense,	10			000	
net	40			923	
OPERATING INCOME	65,765			50,894	
Interest expense	6,416			5,310	
Income from continuing					
operations before income	59,349			45,584	
tax expense	·			·	
Income tax expense	10,293			6,638	
Income from continuing	40.056			28 046	
operations	49,056			38,946	
Income (loss) from					
discontinued operations,	(674		)	1,445	
net of income taxes					
Net Income	48,382			40,391	
Net income attributable to	103			43	
non-controlling interest	105			43	
Net income attributable to	\$	48,279		\$	40,348
Core Laboratories N.V.	φ	40,279		φ	40,348
EARNINGS (LOSS) PER					
SHARE INFORMATION	:				
Basic earnings per share	\$	1.11		\$	0.88
from continuing operations	sΨ	1.11			0.00
	\$	(0.02	)	\$	0.03

Basic earnings (loss) per share from discontinued operations Basic earnings per share attributable to Core Laboratories N.V.	\$	1.09		\$	0.91
Diluted earnings per share from continuing operations	s Þ	1.10		\$	0.88
Diluted earnings (loss) per share from discontinued operations	\$	(0.02	)	\$	0.03
Diluted earnings per share attributable to Core Laboratories N.V.	\$	1.08		\$	0.91
Cash dividends per share WEIGHTED AVERAGE COMMON SHARES	\$	1.10		\$	1.10
OUTSTANDING: Basic Diluted	44,191 44,515			44,162 44,360	

The accompanying notes are an integral part of these consolidated financial statements.

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#### CORE LABORATORIES N.V. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands)

	Three Mo Ended June 30,	onths	Six Mont June 30,	hs Ended
	2018	2017	2018	2017
	(Unaudit	ed)	(Unaudite	ed)
Net income	\$24,805	\$22,709	\$48,382	\$40,391
Other comprehensive income:				
Derivatives				
Gain (loss) in fair value of interest rate swaps	235	· · · · · ·	881	(197)
Interest rate swap amounts reclassified to interest expense	25	140	89	307
Income taxes on derivatives	· · · · · · · · · · · · · · · · · · ·	48	· ,	) (39 )
Total derivatives	206	(90	766	71
Pension and other postretirement benefit plans Prior service cost				
Amortization to net income of prior service cost	(18	(19)	(39)	(38)
Amortization to net income of actuarial loss	84	110	168	220
Income taxes on pension and other postretirement benefit plans				(46)
Total pension and other postretirement benefit plans	49	69	97	136
Total other comprehensive income (loss)	255	(21	863	207
Comprehensive income	25,060	22,688	49,245	40,598
Comprehensive income attributable to non-controlling interest	23,000 53	22,088 19	103	40,398
Comprehensive income attributable to hon-controlling increase Comprehensive income attributable to Core Laboratories N.V.	\$25,007	\$22,669	\$49,142	4 <i>3</i> \$40,555
Comprehensive meanie autourable to Core Laboratories IV.V.	$\psi 23,007$	$\psi 22,007$	ΨΤΖ,1ΤΖ	$\psi = 0,333$

The accompanying notes are an integral part of these consolidated financial statements.

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#### CORE LABORATORIES N.V. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(In thousands)	Six Months Ended
	June 30,
	2018 2017
	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES:	
Income from continuing operations	\$49,056 \$38,946
Income (loss) from discontinued operations, net of tax	(674) 1,445
Net income	48,382 40,391
Adjustments to reconcile net income to net cash provided by operating activities:	
Stock-based compensation	12,392 11,563
Depreciation and amortization	11,686 12,493
Changes to value of life insurance policies	(1,426) (48)
Deferred income taxes	397 6,766
Other non-cash items	494 (325 )
Changes in assets and liabilities:	
Accounts receivable	(5,425) (14,527)
Inventories	(7,113) (1,926)
Prepaid expenses and other current assets	(4,067) (3,675)
Other assets	457 (1,083)
Accounts payable	3,440 8,443
Accrued expenses	(5,830) (12,459)
Unearned revenues	203 1,356
Other long-term liabilities	(3,507) 1,507
Net cash provided by operating activities	50,083 48,476
CASH FLOWS FROM INVESTING ACTIVITIES:	
Capital expenditures	(11,915) (9,362)
Patents and other intangibles	(878) (203)
Proceeds from sale of assets	199 511
Premiums on life insurance	(720) (863)
Net cash used in investing activities	(13,314) (9,917)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Repayment of debt borrowings	(57,000) (67,000)
Proceeds from debt borrowings	73,000 84,000
Debt financing costs	(1,553) —
Non-controlling interest - dividend	- (27 )
Dividends paid Repurchase of common shares	(48,635) (48,590) (3,960) (7,388)
Net cash used in financing activities	(3,900) $(7,388)$ $(38,148)$ $(39,005)$
NET CHANGE IN CASH AND CASH EQUIVALENTS	(38,148)(39,003) (1,379)(446)
CASH AND CASH EQUIVALENTS, beginning of period	(1,379) (440) 14,764
CASH AND CASH EQUIVALENTS, beginning of period CASH AND CASH EQUIVALENTS, end of period	\$13,021 \$14,318
CASITATI CASIT EQUIVALENTS, ciu ol periou	ψ13,021 ψ17,310

The accompanying notes are an integral part of these consolidated financial statements.

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### CORE LABORATORIES N.V. NOTES TO THE UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Core Laboratories N.V. and its subsidiaries for which we have a controlling voting interest and/or a controlling financial interest. These financial statements have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") for interim financial information using the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these financial statements do not include all of the information and footnote disclosures required by U.S. GAAP and should be read in conjunction with the audited financial statements and the summary of significant accounting policies and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2017 (the "2017 Annual Report").

Core Laboratories N.V. uses the equity method of accounting for investments in which it has less than a majority interest and over which it does not exercise control but does exert significant influence. We use the cost method to record certain other investments in which we own less than 20% of the outstanding equity and do not exercise control or exert significant influence. Non-controlling interests have been recorded to reflect outside ownership attributable to consolidated subsidiaries that are less than 100% owned. In the opinion of management, all adjustments considered necessary for a fair statement of the results for the interim periods presented have been included in these financial statements. Furthermore, the operating results presented for the three and six months ended June 30, 2018 may not necessarily be indicative of the results that may be expected for the year ending December 31, 2018.

Core Laboratories N.V.'s balance sheet information for the year ended December 31, 2017 was derived from the 2017 audited consolidated financial statements but does not include all disclosures in accordance with U.S. GAAP.

References to "Core Lab", the "Company", "we", "our" and similar phrases are used throughout this Quarterly Report on Form 10-Q and relate collectively to Core Laboratories N.V. and its consolidated subsidiaries.

We operate our business in two reportable segments. These complementary segments provide different services and products and utilize different technologies for improving reservoir performance and increasing oil and gas recovery from new and existing fields.

Reservoir Description: Encompasses the characterization of petroleum reservoir rock, fluid and gas samples to increase production and improve recovery of oil and gas from our clients' reservoirs. We provide laboratory based analytical and field services to characterize properties of crude oil and petroleum products to the oil and gas industry. We also provide proprietary and joint industry studies based on these types of analysis. Production Enhancement: Includes services and products relating to reservoir well completions, perforations, stimulations and production. We provide integrated diagnostic services to evaluate and monitor the effectiveness of

well completions and to develop solutions aimed at increasing the effectiveness of enhanced oil recovery projects.

Certain reclassifications were made to prior period amounts in order to conform to the current period presentation. These reclassifications had no impact on the reported net income or cash flows for the three and six months ended June 30, 2017.

#### 2. INVENTORIES

Inventories consisted of the following (in thousands):

June 30,December 31,<br/>201820182017Finished goods\$25,200\$21,668Parts and materials11,47610,613Work in progress3,1791,036Total inventories\$39,855\$33,317

We include freight costs incurred for shipping inventory to our clients in the Cost of product sales caption in the accompanying Consolidated Statements of Operations.

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#### 3. SIGNIFICANT ACCOUNTING POLICIES UPDATE

Our significant accounting policies are detailed in "Note 1: Summary of Significant Accounting Policies" of our Annual Report on Form 10-K for the year ended December 31, 2017. Significant changes to our accounting policies as a result of adopting Topic 606 - Revenue From Contracts with Customers are discussed below:

#### **Revenue Recognition**

All of our revenue is derived from contracts with clients and is reported as revenue in the Consolidated Statements of Operations. Our contracts generally include standard commercial payment terms generally acceptable in each region, and do not include financing with extended payment terms. We have no significant obligations for refunds, warranties, or similar obligations. Our revenue does not include taxes collected from our customers. In certain circumstances we apply the guidance in Accounting Standards Codification Topic 606 - Revenue From Contracts with Customers ("Topic 606") to a portfolio of contracts with similar characteristics. We use estimates and assumptions when accounting for a portfolio that reflect the size and composition of the portfolio of contracts.

A performance obligation is a promise in a contract to transfer a distinct service or good to a client, and is the unit of account under Topic 606. We have contracts with two general groups of performance obligations: those that require us to perform analysis and/or diagnostic tests in our laboratory or at the client's wellsite and those from the sale of tools, diagnostic and equipment products and related services. We recognize revenue at an amount that reflects the consideration expected to be received in exchange for such services or goods as described below by applying the five-step method to: (1) identify the contract(s) with clients; (2) identify the performance obligation(s) in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligation(s) in the contract; and (5) recognize revenue when (or as) we satisfy the performance obligation(s).

Services Revenue: We provide a variety of services to clients in the oil and gas industry. Where services are provided related to the testing and analysis of rock and fluids, we recognize revenue upon the provision of the test results or analysis to the client. For our design, field engineering and completion diagnostic services, we recognize revenue upon the delivery of those services at the well site or delivery of diagnostic data. In the case of our consortia studies, we have multiple performance obligations and revenue is recognized at the point in time when the testing and analysis results on each contributed core are made available to our consortia members. We conduct testing and provide analysis services in support of our consortia studies recognizing revenue as the testing and analysis results are made available to our consortia members.

Product Sales Revenue: We manufacture equipment that we sell to our clients in the oil and gas industry. Revenue is recognized when title to that equipment passes to the client, which is typically when the product is shipped to the client or picked up by the client at our facilities, as set out in the contract.

For arrangements that include multiple performance obligations, we allocate revenue to each performance obligation based on estimates of the price that we would charge the client for each promised service or product if it were sold on a standalone basis.

To a lesser extent in all of our business segments, we enter into other types of contracts including service arrangements and non-subscription software and licensing agreements. We recognize revenue for these arrangements over time or at a point in time depending on our evaluation of when the client obtains control of the promised services or products.

Contract Assets and Liabilities

Contract assets and liabilities result due to the timing of revenue recognition, billings and cash collections.

Contract assets include our right to payment for goods and services already transferred to a customer when the right to payment is conditional on something other than the passage of time, for example contracts where we recognize revenue over time but do not have a contractual right to payment until we complete the performance obligations. Contract assets are included in our accounts receivable and are not material as of June 30, 2018.

Contract liabilities consist of advance payments received and billings in excess of revenue recognized. We generally receive up-front payments relating to our consortia studies; we recognize revenue over the life of the study as the testing and analysis results are made available to our consortia members. We record billings in excess of revenue recognized for contracts with a duration less than twelve months as unearned revenue. We classify contract liabilities for contracts with a duration greater than twelve months as current or non-current based on the timing of when we expect to recognize revenue. The current portion of contract liabilities is included in unearned revenue and the non-current portion of contract liabilities is included in long-term

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contract liabilities in our consolidated balance sheet. The total balance of our contract liabilities at June 30, 2018 and December 31, 2017 was \$9.2 million and \$6.7 million, respectively.

### Disaggregation of Revenue

We contract with clients for service revenue and/or product sales revenue. We present revenue disaggregated by services and product sales in our Consolidated Statements of Operations. For revenue disaggregated by reportable segment, please see Note 15, Segment Reporting.

### 4. CONTRACT ASSETS AND CONTRACT LIABILITIES

The balance of contract assets and contract liabilities consisted of the following (in thousands):

	June 30,	December 31,
	2018	2017
Contract assets		
Current	\$673	\$ 325
Contract Liabilities	,	
	-	
Current	\$4,538	\$ 2,252
Non-current	4,664	4,442

Non-current	4,664	4,442
	\$9,202	\$ 6,694

	June 30,
	2018
Estimate of when contract liabilities will be recognized	
within 12 months	\$4,538
within 12 to 24 months	3,988
greater than 24 months	676

We did not recognize any impairment losses on our receivables and contract assets for the three and six months ended June 30, 2018.

### 5. DISCONTINUED OPERATIONS

In the first quarter of 2018, in a continuing effort to streamline our business and align our business strategy for further integration of services and products, the Company committed to divest the business of our full range of permanent downhole monitoring systems and related services, which had been part of our Production Enhancement segment. We anticipate the sale of this business line will occur by the end of the first quarter of 2019.

The associated results of operations are separately reported as Discontinued Operations for all periods presented on the Consolidated Statements of Operations. Balance sheet items for this discontinued business, including an allocation of goodwill from the Production Enhancement segment, have been reclassified to Other current assets and Other current liabilities in the Consolidated Balance Sheet. Cash flows from this discontinued business are shown in the table below. As such, the results from continuing operations for the Company and segment highlights for Production Enhancement, exclude these discontinued operations.

Selected data for this discontinued business consisted of the following (in thousands):

	Three Months Ended
	June 30, June 30, 2017
Service revenue	\$427 \$ 299
Sales revenue	1,179 5,392
Total revenue	1,606 5,691
Cost of services, exclusive of depreciation expense shown below	309 63
Cost of product sales, exclusive of depreciation expense shown below	1,361 3,420
Depreciation and Amortization	44 114
Other Expense	14 42
Operating Income (Loss)	(122) 2,052
Income tax expense (benefit)	206 297
Income (loss) from discontinued operations, net of income taxes	\$(328) \$ 1,755
	Six Months Ended
	June 30, 2017 2018
Service revenue	\$902 \$ 633
Sales revenue	1,710 6,256
Total revenue	2,612 6,889

Cost of services, exclusive of depreciation expense shown below Cost of product sales, exclusive of depreciation expense shown below Depreciation and Amortization Other Expense (income) Operating Income (loss)	· · · · ·	390 4,645 236 (74 ) 1,692	)
Operating Income (loss) Income tax expense (benefit)	(566 108	) 1,692 247	
Income (loss) from discontinued operations, net of income taxes	\$(674	) \$ 1,445	

	June 30, December 31,	
	2018 2017	
Current assets	\$2,529 \$ 2,549	
Non-current assets	1,861 1,048	
Total assets	\$4,390 \$ 3,597	
Current liabilities	\$840 \$ 221	
Non-current liabilities	75 75	
Total liabilities	\$915 \$ 296	

Net cash provided by (used in) operating activities of discontinued operations for the three and six months ended June 30, 2018 was \$(0.4) million and \$0.1 million, respectively.

#### 6. LONG-TERM DEBT

We have no capital lease obligations. Long-term debt is as follows (in thousands):

June 30,	December 31,
2018	2017
\$150,000	\$ 150,000
94,000	78,000
244,000	228,000
(2,313)	(1,011)
\$241,687	\$ 226,989
	2018 \$150,000 94,000 244,000

We have two series of senior notes outstanding with an aggregate principal amount of \$150 million ("Senior Notes") issued in a private placement transaction. Series A consists of \$75 million in aggregate principal amount of notes that bear interest at a fixed rate of 4.01% and are due in full on September 30, 2021. Series B consists of \$75 million in aggregate principal amount of notes that bear interest at a fixed rate of 4.11% and are due in full on September 30, 2023. Interest on each series of the Senior Notes is payable semi-annually on March 30 and September 30.

On June 19, 2018, we entered into an agreement to amend our revolving credit facility ("Credit Facility"). To appropriately size the facility, the aggregate borrowing commitment has been reduced from \$400 million to \$300 million. The Credit Facility provides an option to increase the commitment under the Credit Facility by an additional \$100 million to bring the total borrowings available to \$400 million if certain prescribed conditions are met by the Company. The Credit Facility bears interest at variable rates from LIBOR plus 1.375% to a maximum of LIBOR plus 2.00%. Any outstanding balance under the Credit Facility is due June 19, 2023, when the Credit Facility matures. Our available capacity at any point in time is reduced by borrowings outstanding at the time and outstanding letters of credit which totaled \$12.8 million at June 30, 2018, resulting in an available borrowing capacity under the Credit Facility of \$193.2 million. In addition to those items under the Credit Facility, we had \$13.4 million of outstanding letters of credit and performance guarantees and bonds from other sources as of June 30, 2018.

The terms of the Credit Facility, which remained substantially the same, and Senior Notes require us to meet certain covenants, including, but not limited to, an interest coverage ratio (consolidated EBITDA divided by interest expense) and a leverage ratio (consolidated net indebtedness divided by consolidated EBITDA), where consolidated EBITDA (as defined in each agreement) and interest expense are calculated using the most recent four fiscal quarters. The Credit Facility has the more restrictive covenants with a minimum interest coverage ratio of 3.0 to 1.0 and a maximum leverage ratio of 2.5 to 1.0. We believe that we are in compliance with all such covenants contained in our credit agreements. Certain of our material, wholly-owned subsidiaries are guarantors or co-borrowers under the Credit Facility and Senior Notes.

In 2014, we entered into two interest rate swap agreements for a total notional amount of \$50 million. See Note 13 - Derivative Instruments and Hedging Activities.

The estimated fair value of total debt at June 30, 2018 and December 31, 2017 approximated the book value of total debt. The fair value was estimated using Level 2 inputs by calculating the sum of the discounted future interest and principal payments through the date of maturity.

#### 7. PENSION

Defined Benefit Plan

We provide a noncontributory defined benefit pension plan covering substantially all of our Dutch employees ("Dutch Plan") who were hired prior to 2007. The pension benefit is based on years of service and final pay or career average pay, depending on when the employee began participating. The benefits earned by the employees are immediately vested.

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The following table summarizes the components of net periodic pension cost under the Dutch Plan (in thousands):

	Three Months Ended		Six Months Ended		
	June 3	0,	June 3	0,	
	2018	2017	2018	2017	
Service cost	\$392	\$366	\$741	\$741	
Interest cost	336	268	636	543	
Expected return on plan assets	(290)	(228)	(549)	(460)	
Amortization of prior service cost	(18)	(19)	(39)	(38)	
Amortization of actuarial loss	84	110	168	220	
Net periodic pension cost	\$504	\$497	\$957	\$1,006	

Upon adoption of ASU 2017-07 ("Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost") on January 1, 2018, the service cost component of net periodic pension cost is included in cost of sales and cost of services; the interest cost component of net periodic pension cost is included in the line item "interest expense" in the income statement and all other components of net periodic pension cost are included in the line item "other (income) expense, net" in the income statement. During the six months ended June 30, 2018, we contributed \$1.4 million to fund the estimated 2018 premiums on investment contracts held by the Dutch Plan.

## 8. COMMITMENTS AND CONTINGENCIES

We have been and may from time to time be named as a defendant in legal actions that arise in the ordinary course of business. These include, but are not limited to, employment-related claims and contractual disputes or claims for personal injury or property damage which occur in connection with the provision of our services and products. Management does not currently believe that any of our pending contractual, employment-related, personal injury or property damage claims and disputes will have a material effect on our future results of operations, financial position or cash flow.

### 9. EQUITY

During the three and six months ended June 30, 2018, we repurchased 5,960 and 36,258 of our common shares for \$0.6 million and \$4.0 million, respectively. These included rights to 5,960 and 16,258 shares valued at \$0.6 million and \$1.7 million, respectively, that were surrendered to us pursuant to the terms of a stock-based compensation plan in consideration of the participants' tax burdens that may result from the issuance of common shares under that plan. Such common shares, unless canceled, may be reissued for a variety of purposes such as future acquisitions, non-employee director stock awards or employee stock awards. We distributed 19,903 and 55,589 treasury shares upon vesting of stock-based awards during the three and six months ended June 30, 2018, respectively.

In February and May 2018, we paid a quarterly dividend of \$0.55 per share of common stock. In addition, on July 13, 2018, we declared a quarterly dividend of \$0.55 per share of common stock for shareholders of record on July 23, 2018 and payable on August 13, 2018.

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	Commo Shares	Additiona <sup>n</sup> Paid-In Capital	<sup>al</sup> Retained Earnings	Accumulated Other Comprehense Income (Loss)	Turan	Non-Control Interest	li <b>ng</b> tal Equity
December 31, 2017	\$1,148	\$54,463	\$173,855	\$ (8,353 )	\$(76,269)	\$ 3,888	\$148,732
Stock based-awards		4,464			7,928		12,392
Repurchase of common shares	—				(3,960)		(3,960)
Dividends paid	—		(48,635)	)			(48,635)
Amortization of deferred pension costs, net of tax			_	97			97
Interest rate swaps, net of tax				766		_	766
Net income		—	48,279	_		103	48,382
June 30, 2018	\$1,148	\$ 58,927	\$173,499	\$ (7,490 )	\$(72,301)	\$ 3,991	\$157,774

The following table summarizes our changes in equity for the six months ended June 30, 2018 (in thousands):

Accumulated other comprehensive income (loss) consisted of the following (in thousands):

	June 30, Decemb		oer 31,	
	2018	2017		
Prior service cost	\$512	\$ 541		
Unrecognized net actuarial loss	(8,577)	(8,703	)	
Fair value of derivatives, net of tax	575	(191	)	
Total accumulated other comprehensive income (loss)	\$(7,490)	\$ (8,353	)	

### 10. EARNINGS PER SHARE

We compute basic earnings per common share by dividing net income attributable to Core Laboratories N.V. by the weighted average number of common shares outstanding during the period. Diluted earnings per common and potential common shares include additional shares in the weighted average share calculations associated with the incremental effect of dilutive restricted stock awards and contingently issuable shares, as determined using the treasury stock method. The following table summarizes the calculation of weighted average common shares outstanding used in the computation of diluted earnings per share (in thousands):

	Three I	Months	Six Mo	onths
	Ended		Ended	
	June 30	),	June 30	),
	2018	2017	2018	2017
Weighted average basic common shares outstanding	44,203	44,164	44,191	44,162
Effect of dilutive securities:				
Performance shares	205	148	255	143
Restricted stock	85	62	69	55
Weighted average diluted common and potential common shares outstanding	44,493	44,374	44,515	44,360

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#### 11. OTHER (INCOME) EXPENSE, NET

The components of Other (income) expense, net, were as follows (in thousands):

	Three Months	Six Months
	Ended	Ended
	June 30,	June 30,
	2018 2017	2018 2017
Sale of assets	\$81 \$(123)	\$(508) \$(302)
Results of non-consolidated subsidiaries	(11)(96)	(69) (175)
Foreign exchange	654 358	1,086 455
Rents and royalties	(141)(109)	(236) (231)
Return on pension assets and other pension costs	(224)(137)	(420)(278)
Severance, compensation and other charges		— 1,145
Other, net	(176) 41	187 309
Total other (income) expense, net	\$183 \$(66)	\$40 \$923

Foreign exchange gains and losses are summarized in the following table (in thousands):

	Months Ended		Six Months Ended	
	Julie 5	0,	June 30,	
(Gains) losses by currency	2018	2017	2018	2017
Angolan Kwanza	\$57	\$(4)	\$161	\$(3)
Australian Dollar	32	18	110	13
British Pound	104	(74)	(23 )	(55)
Canadian Dollar	243	(58)	357	(77)
Euro	(259)	732	(16)	835
Indonesian Rupiah	142	5	178	(25)
Other currencies, net	335	(261)	319	(233)
Total loss, net	\$654	\$358	\$1,086	\$455

#### 12. INCOME TAX EXPENSE

The effective tax rates for the three months ended June 30, 2018 and 2017 were 16.6% and 15.0%, respectively, and for the six months ended June 30, 2018 and 2017 were 17.3% and 14.6%, respectively. Income tax expense of \$5.0 million in the second quarter of 2018 increased by \$1.3 million compared to \$3.7 million in the same period in 2017, due to the result of several items discrete to each quarter, along with changes in activity levels in jurisdictions with differing tax rates.

#### 13. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

We are exposed to market risks related to fluctuations in interest rates. To mitigate these risks, we utilize derivative instruments in the form of interest rate swaps. We do not enter into derivative transactions for speculative purposes.

#### Interest Rate Risk

Our Credit Facility bears interest at variable rates from LIBOR plus 1.375% to a maximum of LIBOR plus 2.00%. As a result of two interest rate swap agreements, we are subject to interest rate risk on debt in excess of \$50 million

drawn on our Credit Facility.

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In 2014, we entered into two interest rate swap agreements for a total notional amount of \$50 million to hedge changes in the variable rate interest expense on \$50 million of our existing or replacement LIBOR-priced debt. Under the first swap agreement of \$25 million, we have fixed the LIBOR portion of the interest rate at 1.73% through August 29, 2019, and under the second swap agreement of \$25 million, we have fixed the LIBOR portion of the interest rate at 2.5% through August 29, 2024. Each swap is measured at fair value and recorded in our Consolidated Balance Sheet as an asset or liability. They are designated and qualify as cash flow hedging instruments and are highly effective. Unrealized losses are deferred to shareholders' equity as a component of accumulated other comprehensive gain (loss) and are recognized in income as an increase or decrease to interest expense in the period in which the related cash flows being hedged are recognized in expense.

At June 30, 2018, we had fixed rate long-term debt aggregating \$200 million and variable rate long-term debt aggregating \$44 million, after taking into account the effect of the swaps.

The fair values of outstanding derivative instruments are as follows (in thousands):

	Fair Value of		
	Derivatives		
	June 3D, ecemb	ber	Balance Sheet Classification
	2018 31, 201	7	Balance Sheet Classification
Derivatives designated as hedges:			
5 year interest rate swap	\$205 \$ 70		Other long-term assets
10 year interest rate swap	344 (492	)	Other long-term assets (liabilities)
	\$549 \$ (422	)	

The fair value of all outstanding derivatives was determined using a model with inputs that are observable in the market (Level 2) or can be derived from or corroborated by observable data.

The effect of the interest rate swaps on the Consolidated Statement of Operations was as follows (in thousands):

	Three		Six		
	Month	is	Mont	hs	
	Ended June 30,		Ende	d	
			June	30,	
	2018	2017	2018	2017	Income Statement Classification
Derivatives designated as hedges:					
5 year interest rate swap	\$(12)	\$46	(4)	\$105	Increase (decrease) to interest expense
10 year interest rate swap	37	94	93	202	Increase to interest expense
	\$25	\$140	\$89	\$307	

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#### 14. FINANCIAL INSTRUMENTS

The Company's only financial assets and liabilities which are measured at fair value on a recurring basis relate to certain aspects of the Company's benefit plans and our derivative instruments. We use the market approach to value certain assets and liabilities at fair value using significant other observable inputs (Level 2) with the assistance of a third-party specialist. We do not have any assets or liabilities measured at fair value on a recurring basis using quoted prices in an active market (Level 1) or significant unobservable inputs (Level 3). Gains and losses related to the fair value changes in the deferred compensation assets and liabilities are recorded in General and administrative expense in the Consolidated Statements of Operations. Gains and losses related to the fair value of the interest rate swaps are recorded in Other comprehensive income. The following table summarizes the fair value balances (in thousands):

r i i i i i i i i i i i i i i i i i i i		Fair Value				
		Measurement at				
		June 30, 20	18			
	Total	Level Level 2	Level 3			
Assets:						
Deferred compensation assets <sup>(1)</sup>	\$47,327	\$-\$47,327	\$ —			
5 year interest rate swap	205	205				
10 year interest rate swap	344	—344				
	47,876	-47,876				
Liabilities:						
Deferred compensation plan	\$38,583	\$-\$38,583	\$ —			
	\$38,583	\$-\$38,583	\$ —			
		Fair Value				
		Fair Value Measureme	nt at			
	Total	Measureme December 3	31,			
Assets:	Total	Measureme December 3 2017	31,			
		Measureme December 3 2017	Level			
Assets: Deferred compensation assets <sup>(1)</sup> 5 year interest rate swap		Measureme December 3 2017 Level 1 Level 2 1 \$-\$46,145	Level			
Deferred compensation assets <sup>(1)</sup>	\$46,145 70	Measureme December 3 2017 Level 1 Level 2 1 \$-\$46,145	\$1, Level 3 \$			
Deferred compensation assets <sup>(1)</sup>	\$46,145 70	Measureme December 3 2017 Level 2 1 \$-\$46,145 -70	\$1, Level 3 \$			
Deferred compensation assets <sup>(1)</sup> 5 year interest rate swap	\$46,145 70 \$46,215	Measureme December 3 2017 Level 2 1 \$-\$46,145 -70	\$1, Level 3 \$ \$			
Deferred compensation assets <sup>(1)</sup> 5 year interest rate swap Liabilities:	\$46,145 70 \$46,215	Measureme December 3 2017 Level 2 1 \$-\$46,145 -70 \$-\$46,215 \$-\$37,280	\$1, Level 3 \$ \$			
Deferred compensation assets <sup>(1)</sup> 5 year interest rate swap Liabilities: Deferred compensation plan	\$46,145 70 \$46,215 \$37,280 492	Measureme December 3 2017 Level 2 1 \$-\$46,145 -70 \$-\$46,215 \$-\$37,280	\$1, Level 3 \$ \$ \$ \$			

(1) Deferred compensation assets consist of the cash surrender value of life insurance policies and are intended to assist in the funding of the deferred compensation agreements.

#### 15. SEGMENT REPORTING

We operate our business in two reportable segments. These complementary segments provide different services and products and utilize different technologies for improving reservoir performance and increasing oil and gas recovery from new and existing fields.

Reservoir Description: Encompasses the characterization of petroleum reservoir rock, fluid and gas samples to increase production and improve recovery of oil and gas from our clients' reservoirs. We provide laboratory based analytical and field services to characterize properties of crude oil and petroleum products to the oil and gas industry. We also provide proprietary and joint industry studies based on these types of analysis.

Production Enhancement: Includes services and products relating to reservoir well completions, perforations, stimulations and production. We provide integrated diagnostic services to evaluate and monitor the effectiveness of well completions and to develop solutions aimed at increasing the effectiveness of enhanced oil recovery projects.

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Results for these segments are presented below. We use the same accounting policies to prepare our segment results as are used to prepare our Consolidated Financial Statements. All interest and other non-operating income (expense) is attributable to Corporate & Other and is not allocated to specific segments. Summarized financial information concerning our segments is shown in the following table (in thousands):

	Reservoir Description	Production Enhancement	Corporate & Other <sup>1</sup>	
Three Months Ended June 30, 2018	-			
Revenue from unaffiliated clients	\$ 102,107	\$ 73,368	\$	\$ 175,475
Inter-segment revenue	73	101	(174)	
Segment operating income	14,760	18,427	262	33,449
Total assets (at end of period)	319,122	218,011	67,611	604,744
Capital expenditures	5,384	1,938	150	7,472
Depreciation and amortization	4,290	1,006	572	5,868
Three Months Ended June 30, 2017				
Revenue from unaffiliated clients	\$ 104,313	\$ 53,899	\$ —	\$ 158,212
Inter-segment revenue	47	249	(296)	—
Segment operating income (loss)	18,670	8,713	(28)	27,355
Total assets (at end of period)	319,433	200,583	63,742	583,758
Capital expenditures	2,098	769	46	2,913
Depreciation and amortization	4,528	1,142	518	6,188
Six Months Ended June 30, 2018				
Revenue from unaffiliated clients	\$ 202,916	\$ 142,577	\$	\$ 345,493
Inter-segment revenue	120	152	(272)	—
Segment operating income	29,517	36,114	134	65,765
Total assets	319,122	218,011	67,611	604,744
Capital expenditures	7,565	3,785	565	11,915
Depreciation and amortization	8,537	2,008	1,141	11,686
Six Months Ended June 30, 2017				
Revenue from unaffiliated clients	\$ 209,208	\$ 105,613	\$ —	\$ 314,821
Inter-segment revenue	221	450	(671)	
Segment operating income (loss)	34,610	17,150	(866)	50,894
Total assets	319,433	200,583	63,742	583,758
Capital expenditures	4,675	3,789	898	9,362
Depreciation and amortization	9,148	2,306	1,039	12,493

(1) "Corporate & Other" represents those items that are not directly related to a particular segment, eliminations and the assets and liabilities of discontinued operations.

#### 16. RECENT ACCOUNTING PRONOUNCEMENTS

#### Pronouncements Adopted in 2018

In May 2014, the FASB issued ASU 2014-09 ("Revenue from Contracts with Customers"), which provides guidance on revenue recognition. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance requires entities to apply a five-step method to (1) identify the contract(s) with customers; (2) identify the performance obligation(s) in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligation(s) in the contract; and

(5) recognize revenue when (or as) the entity satisfies a performance obligation. We adopted this standard and all related amendments on January 1, 2018. The adoption of this standard did not result in any material changes to our revenue recognition policies and procedures nor to our financial statements. Upon adoption we used the modified retrospective approach; this approach resulted in no cumulative adjustment to retained earnings or net income and no adjustments to prior periods.

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In March 2017, the FASB issued ASU 2017-07 ("Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost"), which requires that an employer report the service cost component of net periodic pension cost in the same line item as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations. We adopted this standard on January 1, 2018. We used the practical expedient method which allows us to use the amounts disclosed in our pension footnote for the three and six months ended June 30, 2017 as the estimation basis for applying the retrospective presentation requirements. The adoption of this standard did not result in any material changes to our consolidated financial statements.

## Pronouncements Not Yet Effective

In February 2016, the FASB issued ASU 2016-02 ("Leases"), which introduces the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under previous guidance. The new standard establishes a right-of-use ("ROU") model that requires a lessee to record an ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. The new standard is effective for fiscal years beginning after December 15, 2018 and interim periods within those fiscal years with early adoption permitted. We anticipate the adoption of this standard will have a material impact on our Consolidated Balance Sheets, increasing both asset balances and liability balances; however, there should not be a material impact to our Consolidated Statement of Operations.

In June 2016, the FASB issued ASU 2016-13 ("Measurement of Credit Losses on Financial Instruments") which replaces the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years with early adoption permitted in fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We are evaluating the impact that the adoption of this standard will have on our consolidated financial statements.

In February 2018, the FASB issued ASU 2018-02 ("Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income"), which provides companies with an option to reclassify stranded tax effects resulting from enactment of the Tax Cuts and Jobs Act ("TCJA") from accumulated other comprehensive income to retained earnings. The new standard is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years with early adoption permitted, and would be applied either in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in the tax rate as a result of TCJA is recognized. We do not expect the adoption of this standard to have a material impact on our consolidated financial statements.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion summarizes the financial position of Core Laboratories N.V. and its subsidiaries as of June 30, 2018 and should be read in conjunction with (i) the unaudited consolidated interim financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q ("Quarterly Report") and (ii) the audited consolidated financial statements and accompanying notes to our Annual Report on Form 10-K for the fiscal year ended December 31, 2017 (the "2017 Annual Report").

#### General

Core Laboratories N.V. is a limited liability company incorporated and domiciled in the Netherlands. It was established in 1936 and is one of the world's leading providers of proprietary and patented reservoir description and production enhancement services and products to the oil and gas industry. These services and products can enable our clients to improve reservoir performance and increase oil and gas recovery from their producing fields. Core Laboratories N.V. has over 70 offices in more than 50 countries and employs approximately 4,600 people worldwide.

References to "Core Lab", the "Company", "we", "our" and similar phrases are used throughout this Quarterly Report and relate collectively to Core Laboratories N.V. and its consolidated affiliates.

We operate our business in two reportable segments: Reservoir Description and Production Enhancement. These complementary segments provide different services and products and utilize different technologies for improving reservoir performance and increasing oil and gas recovery from new and existing fields.

Reservoir Description: Encompasses the characterization of petroleum reservoir rock, fluid and gas samples to increase production and improve recovery of oil and gas from our clients' reservoirs. We provide laboratory based analytical and field services to characterize properties of crude oil and petroleum products to the oil and gas industry. We also provide proprietary and joint industry studies based on these types of analysis. Production Enhancement: Includes services and products relating to reservoir well completions, perforations, stimulations and production. We provide integrated diagnostic services to evaluate and monitor the effectiveness of well completions and to develop solutions aimed at increasing the effectiveness of enhanced oil recovery projects.

Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Certain statements contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations section, including those under the headings "Outlook" and "Liquidity and Capital Resources", and in other parts of this Quarterly Report, are forward-looking. In addition, from time to time, we may publish forward-looking statements relating to such matters as anticipated financial performance, business prospects, technological developments, new products, research and development activities and similar matters. Forward-looking statements can be identified by the use of forward-looking terminology such as "may", "will", "believe", "expect", "anticipate", "estimate", "continue", or other similar words, including statements as to the intent, belief, or current expectations of our directors, officers, and management with respect to our future operations, performance, or positions or which contain other forward-looking information. These forward-looking statements are based on our current expectations and beliefs concerning future developments and their potential effect on us. While management believes that these forward-looking statements are reasonable as and when made, no assurances can be given that the future results indicated, whether expressed or implied, will be achieved. While we believe that these statements are and will be accurate, our actual results and experience may differ materially from the anticipated results or other expectations expressed in our statements due to a variety of risks and uncertainties.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a more detailed discussion of some of the foregoing risks and uncertainties, see "Item 1A - Risk Factors" in our 2017 Annual Report and in Part II of this Quarterly Report, as well as the other reports filed by us with the Securities and Exchange Commission ("SEC").

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#### Outlook

As part of our long-term growth strategy, we continue our efforts to expand our market presence by opening or expanding facilities in strategic areas and realizing synergies within our business lines subject to client demand and market conditions. We believe our market presence provides us a unique opportunity to service clients who have global operations whether they are international oil companies, national oil companies, or independent oil companies.

We are encouraged by the increased focus of our major clients regarding capital management, return on invested capital ("ROIC"), free cash flow, and returning capital back to their shareholders, as opposed to a focus on production growth at any cost. The companies adopting value versus volume metrics tend to be the more technologically sophisticated operators and form the foundation of Core's worldwide client base. We expect to benefit from our clients' shift in focus from strictly production growth to employing higher technological solutions in their efforts to maximize economic production growth and estimated ultimate recovery ("EUR").

Crude oil prices began to recover and become more stable during 2017, especially during the second half of 2017. On average, pricing for crude oil improved over 16% for 2017 when compared to 2016. This trend has continued in 2018, with crude oil prices improving 19% since the end of 2017, and as a result land-based activity associated with the exploitation and production of oil in the United States continued to increase during the first half of 2018.

North America completion activity levels continued to expand in the first half of 2018. According to Baker Hughes, the U.S. land-based rig count at June 30, 2018 was 13% higher than at the end of 2017. We believe this increase is in response to the improved pricing of crude oil as the average price of crude oil for the six months ended June 30, 2018 was approximately \$68.10 per barrel while the average price of crude oil for 2017 was approximately \$52.46 per barrel. We expect the average U.S. rig count and associated activities to remain at similar levels for the remainder of 2018, with completion activity levels showing modest growth. However, the U.S. completion growth rate may moderate until certain logistical bottlenecks are resolved (e.g. for the industry to hire and train new frac crews, acquire and/or update pressure pumping equipment, and supply chain logistics). In addition, an emerging trend to larger pad drilling sites, increasing from six to eight wells up to 24 wells, will create an increase in drilled but uncompleted wells over the next several quarters. Combined, these issues could impact the rate of revenue growth opportunity for any company that is reliant on completions as a catalyst for growth.

We continue to focus on large-scale core analyses and reservoir fluids characterization studies in the Eagle Ford, the Permian Basin and the Gulf of Mexico, along with Guyana, Malaysia and other international locations such as offshore South America, and the Middle East, including Kuwait and the United Arab Emirates. We also focus on complex completions in unconventional tight-oil reservoirs, technological solutions and services for increasing daily productions and EURs.

Additionally, renewed investment at a global level is critical in order to meet future supply needs. Oil company recognition of the need for investment is evidenced by the approximately 25 - 30 final investment decision ("FIDs") estimated to be announced in 2018, with 15 already announced year-to-date. These FIDs would follow the more than 20 FIDs announced in 2017. However, the delays in the recovery of international field development activity are impacting and deferring revenue opportunities for the Company in 2018.

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## **Results of Operations**

Our results of operations as a percentage of applicable revenue were as follows (in thousands):

ſ	Three Months Ended June 30,				Change				
2	2018			2017			\$	%	
REVENUE:									
Services	\$122,094	70	%	\$116,940	74	%	\$5,154	4	%
Product sales 5	53,381	30	%	41,272	26	%	12,109	29	%
Total revenue 1	175,475	10	)%	158,212	100	)%	17,263	11	%
OPERATING EXPENSES:									
Cost of services, exclusive of depreciation expense shown	86,759	71	01.	80,368	60	07-	6,391	8	%
below*	50,739	/1	70	80,508	09	70	0,391	0	70
Cost of product sales, exclusive of depreciation expense shown	37,014	69	0%	33,267	81	0%	3,747	11	%
below*	57,014	09	70	55,207	01	70	5,747	11	70
Total cost of services and product sales1	123,773	71	%	113,635	72	%	10,138	9	%
General and administrative expense 1	12,202	7	%	11,100	7	%	1,102	10	%
Depreciation and amortization 5	5,868	3	%	6,188	4	%	(320)	(5	)%
Other (income) expense, net 1	183		%	(66 )		%	249	NM	L
Operating income 3	33,449	19	%	27,355	17	%	6,094	22	%
Interest expense 3	3,296	2	%	2,692	2	%	604	22	%
Income before income tax expense 3	30,153	17	%	24,663	16	%	5,490	22	%
Income tax expense 5	5,020	3	%	3,709	2	%	1,311	35	%
Income from continuing operations 2	25,133	14	%	20,954	13	%	4,179	20	%
Income (loss) from discontinued operations, net of tax (	(328 )	) —	%	1,755	1	%	(2,083)	NM	L
Net Income 2	24,805	14	%	22,709	14	%	2,096	9	%
Net income (loss) attributable to non-controlling interest 5	53		%	19		%	34	NM	L
Net income attributable to Core Laboratories N.V.	\$24,752	14	%	\$22,690	14	%	\$2,062	9	%
"NM" means not meaningful									
* Percentage based on applicable revenue rather than total revenue	ue.								

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	Three Mor	Change					
	June 30, 2018		March 31, 2018		\$	%	
REVENUE:							
Services	\$122,094	70 %	\$119,786	70	% \$2,308	2	%
Product sales	53,381	30 %	50,232	30	% 3,149	6	%
Total revenue	175,475	100%	170,018	100	% 5,457	3	%
OPERATING EXPENSES:							
Cost of services, exclusive of depreciation expense shown	86,759	71 0%	83,288	70	% 3,471	4	%
below*	60,739	71 %	03,200	70	0 3,471	4	70
Cost of product sales, exclusive of depreciation expense shown	37,014	69 %	36,030	72 (	% 984	3	%
below*	57,014	09 %	30,030	12	0 904	3	70
Total cost of services and product sales	123,773	71 %	119,318	70	% 4,455	4	%
General and administrative expense	12,202	7 %	12,709	7 (	% (507	) (4	)%
Depreciation and amortization	5,868	3 %	5,818	3 (	% 50	1	%
Other (income) expense, net	183	— %	(143)	(	% 326	NM	1
Operating income	33,449	19 %	32,316	19 (	% 1,133	4	%
Interest expense	3,296	2 %	3,120	2 (	% 176	6	%
Income before income tax expense	30,153	17 %	29,196	17 (	% 957	3	%
Income tax expense	5,020	3 %	5,273	3 (	% (253	) (5	)%
Income from continuing operations	25,133	14 %	23,923	14 (	% 1,210	5	%
Income (loss) from discontinued operations	(328)	— %	(346)	(	% 18	NM	1
Net income	24,805	14 %	23,577	14 (	% 1,228	5	%
Net income attributable to non-controlling interest	53	— %	50	(	% 3	NM	1
Net income attributable to Core Laboratories N.V.	\$24,752	14 %	\$23,527	14 (	% \$1,225	5	%
"NM" means not meaningful							

"NM" means not meaningful \* Percentage based on applicable revenue rather than total revenue.

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