F&M BANK CORP Form 10-K March 26, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 FORM 10-K

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For fiscal year ended December 31, 2008 Commission file number: 0-13273 F & M BANK CORP.

(Exact name of registrant as specified in its charter)

Virginia 54-1280811

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### P. O. Box 1111, Timberville, Virginia 22853

(Address of principal executive offices) (Zip Code)

(540) 896-8941

(Registrant s telephone number including area code)
Securities registered pursuant to Section 12(b) of the Act: **None**Securities registered pursuant to Section 12(g) of the Act:

#### Common Stock \$5 Par value per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Sarbanes Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes o No b

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated Accelerated filer o Non-accelerated filer o Smaller reporting filer o (Do not check if a smaller reporting company b company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No by The registrant is Common Stock is traded Over-the-Counter under the symbol FMBM. The aggregate market value of the 2,113,716 shares of Common Stock of the registrant issued and outstanding held by non-affiliates on June 30, 2008 was approximately \$68,188,478 based on the closing sales price of \$32.26 per share on that date. For purposes of this calculation, the term affiliate refers to all directors and executive officers of the registrant.

As of the close of business on March 1, 2009, there were 2,287,897 shares of the registrant s Common Stock outstanding.

#### **DOCUMENTS INCORPORATED BY REFERENCE:**

Proxy Statement for the Annual Meeting of Shareholders to be held on May 9, 2009 (the Proxy Statement ).

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#### **PART I**

#### Item 1. Business

#### General

F & M Bank Corp. (the Company or we), incorporated in Virginia in 1983, is a one-bank holding company pursuant to section 3(a)(1) of the Bank Holding Company Act of 1956, and owns 100% of the outstanding stock of its two affiliates, Farmers & Merchants Bank (Bank) and TEB Life Insurance Company (TEB). Farmers & Merchants Financial Services, Inc. (FMFS) is a wholly owned subsidiary of Farmers & Merchants Bank. Farmers & Merchants Bank also holds a majority ownership in VBS Mortgage LLC. (VBS).

Farmers & Merchants Bank was chartered on April 15, 1908, as a state chartered bank under the laws of the Commonwealth of Virginia. TEB was incorporated on January 27, 1988, as a captive life insurance company under the laws of the State of Arizona. FMFS is a Virginia chartered corporation and was incorporated on February 25, 1993. VBS (formerly Valley Broker Services, Inc.) was incorporated on May 11, 1999. The Bank purchased a majority interest in VBS on November 3, 2008.

The Bank offers all services normally offered by a full-service commercial bank, including commercial and individual demand and time deposit accounts, repurchase agreements for commercial customers, commercial and individual loans, and drive-in banking services. TEB was organized to re-insure credit life and accident and health insurance currently being sold by the Bank in connection with its lending activities. FMFS was organized to write title insurance but now provides brokerage and other financial services to customers of Farmers & Merchants Bank. VBS originates conventional and government sponsored mortgages through two offices in Harrisonburg and Roanoke, VA. The Bank makes various types of commercial and consumer loans and has a heavy concentration of residential and agricultural real estate loans. The local economy is relatively diverse with strong employment in the agricultural, manufacturing, service and governmental sectors.

The Company s and the Bank s principal executive office is at 205 South Main Street, Timberville, VA 22853, and its phone number is (540) 896-8941.

#### Filings with the SEC

The Company files annual, quarterly and other reports under the Securities Exchange Act of 1934 with the Securities and Exchange Commission (SEC). These reports are posted and are available at no cost on the Company s website, www.farmersandmerchants.biz, as soon as reasonably practicable after the Company files such documents with the SEC. The Company s filings are also available through the SEC s website at www.sec.gov.

#### **Employees**

On December 31, 2008, the Bank had 134 full-time and part-time employees; including executive officers, loan and other banking officers, branch personnel, operations personnel and other support personnel. None of the Company s employees is represented by a union or covered under a collective bargaining agreement. Management of the Company considers their employee relations to be excellent. No one employee devotes full-time services to F&M Bank Corp.

#### **Competition**

The Bank s offices face strong competition from numerous other financial institutions. These other institutions include large national and regional banks, other community banks, nationally chartered savings banks, credit unions, consumer finance companies, mortgage companies, loan production offices, mutual funds and life insurance companies. Competition for loans and deposits is affected by a variety of factors including interest rates, types of products offered, the number and location of branch offices, marketing strategies and the reputation of the Bank within the communities served.

#### **Regulation and Supervision**

*General.* The operations of F & M Bank Corp. and the Bank are subject to federal and state statutes, which apply to state member banks of the Federal Reserve System.

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The stock of F & M Bank Corp. is subject to the registration requirements of the Securities Act of 1934. F & M Bank Corp. is subject to the periodic reporting requirements of the Securities Exchange Act of 1934. These include, but are not limited to, the filing of annual, quarterly and other current reports with the Securities and Exchange Commission. As an Exchange Act reporting company, the Corporation is directly affected by the Sarbanes-Oxley Act of 2002, which is aimed at improving corporate governance and reporting procedures. The Corporation is complying with SEC and other rules and regulations implemented pursuant to Sarbanes-Oxley and intends to comply with any applicable rules and regulations implemented in the future.

F & M Bank Corp., as a bank holding company, is subject to the provisions of the Bank Holding Company Act of 1956, as amended (the  $\,$  Act  $\,$ ). It is registered as such and is supervised by the Federal Reserve Board. The Act requires F & M Bank Corp. to secure the prior approval of the Federal Reserve Board before F & M Bank Corp. acquires ownership or control of more than 5% of the voting shares or substantially all of the assets of any institution, including another bank.

As a bank holding company, F & M Bank Corp. is required to file with the Federal Reserve Board an annual report and such additional information as it may require pursuant to the Act. The Federal Reserve Board may also conduct examinations of F & M Bank Corp. and any or all of its subsidiaries. Under Section 106 of the 1970 Amendments to the Act and the regulations of the Federal Reserve Board, a bank holding company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with an extension of credit, provision of credit, sale or lease of property or furnishing of services.

Federal Reserve Board regulations permit bank holding companies to engage in non-banking activities closely related to banking or to managing or controlling banks. These activities include the making or servicing of loans, performing certain data processing services, and certain leasing and insurance agency activities. Since 1994, the Company has entered into agreements with the Virginia Community Development Corporation to purchase equity positions in the Housing Equity Fund of Virginia II, III, IV, V, VII, VIII, IX, X, Historic Equity Fund I and Local & Historic Fund II. These funds provide housing for low-income individuals throughout Virginia. Approval of the Federal Reserve Board is necessary to engage in any of the activities described above or to acquire interests engaging in these activities. The Bank as a state member bank is supervised and regularly examined by the Virginia Bureau of Financial Institutions and the Federal Reserve Board. Such supervision and examination by the Virginia Bureau of Financial Institutions and the Federal Reserve Board is intended primarily for the protection of depositors and not for the stockholders of F & M Bank Corp.

Payment of Dividends. The Company is a legal entity, separate and distinct from its subsidiaries. A significant portion of the revenues of the Company result from dividends paid to it by the Bank. There are various legal limitations applicable to the payment of dividends by the Bank to the Company. Under the current regulatory guidelines, prior approval from the Board of Governors of the Federal Reserve System is required if cash dividends declared in any given year exceed net income for that year, plus retained net profits of the two preceding years. The payment of dividends by the Bank or the Company may also be limited by other factors, such as requirements to maintain capital above regulatory guidelines.

Bank regulatory agencies have the authority to prohibit the Bank or the Company from engaging in an unsafe or unsound practice in conducting their businesses. The payment of dividends, depending on the financial condition of the Bank, or the Company, could be deemed to constitute such an unsafe or unsound practice. Based on the Bank s current financial condition, the Company does not expect that any of these laws will have any impact on its ability to obtain dividends from the Bank.

Capital Requirements. The Federal Reserve has issued risk-based and leverage capital guidelines applicable to United States banking organizations. In addition, regulatory agencies may from time to time require that a banking organization maintain capital above the minimum levels because of its financial condition or actual or anticipated growth. Under the risk-based capital requirements, the Company and Bank are required to maintain a minimum ratio of total capital to risk-weighted assets of at least 8%. At least half of the total capital is required to be Tier 1 capital, which consists principally of common and certain qualifying preferred shareholders equity (including Trust Preferred Securities), less certain intangibles and other adjustments. The remainder (Tier 2 capital) consists of a limited amount of subordinated and other qualifying debt (including certain hybrid capital instruments) and a limited amount of the

general loan loss allowance. The Tier 1 and total capital to risk-weighted asset ratios of the Company as of December 31, 2008 were 9.44% and 10.04%, respectively, exceeding the minimum requirements.

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In addition, each of the federal regulatory agencies has established a minimum leverage capital ratio (Tier 1 capital to average adjusted assets) ( Tier 1 leverage ratio ). These guidelines provide for a minimum Tier 1 leverage ratio of 4% for banks and bank holding companies that meet certain specified criteria, including that they have the highest regulatory examination rating and are not contemplating significant growth or expansion. The Tier 1 leverage ratio of the Company as of December 31, 2008, was 7.64%, which is above the minimum requirements. The guidelines also provide that banking organizations experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

The Gramm-Leach-Bliley Act. Effective on March 11, 2001, the Gramm-Leach-Bliley Act (the GLB Act ) allows a bank holding company or other company to certify status as a financial holding company, which will allow such company to engage in activities that are financial in nature, that are incidental to such activities, or are complementary to such activities. The GLB Act enumerates certain activities that are deemed financial in nature, such as underwriting insurance or acting as an insurance principal, agent or broker; underwriting; dealing in or making markets in securities; and engaging in merchant banking under certain restrictions. It also authorizes the Federal Reserve to determine by regulation what other activities are financial in nature, or incidental or complementary thereto. USA Patriot Act of 2001. In October, 2001, the USA Patriot Act of 2001 was enacted in response to the terrorist attacks in New York, Pennsylvania and Northern Virginia which occurred on September 11, 2001. The Patriot Act is intended to strengthen U.S. law enforcements and the intelligence communities abilities to work cohesively to combat terrorism on a variety of fronts. The continuing and potential impact of the Patriot Act and related regulations and policies on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws, and imposes various regulations, including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering. Community Reinvestment The requirements of the Community Reinvestment Act are also applicable to the Bank. The act imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low and moderate income neighborhoods, consistent with the safe and sound operation of those institutions. A financial institution s efforts in meeting community needs currently are evaluated as part of the examination process pursuant to twelve assessment factors. These factors are also considered in evaluating mergers, acquisitions and applications to open a branch or facility.

#### **Forward-Looking Statements**

F & M Bank Corp. makes forward-looking statements in the Management s Discussion and Analysis of Financial Condition and Results of Operations and in other portions of this Annual Report on Form 10-K that are subject to risks and uncertainties. These forward-looking statements include: estimates of risks and of future costs and benefits; assessments of probable loan losses and statements of goals and expectations. These forward-looking statements are subject to significant uncertainties because they are based upon management s estimates and projections of future interest rates and other economic conditions; future laws and regulations; and a variety of other matters. As a result of these uncertainties, actual results may be materially different from the results indicated by these forward-looking statements. In addition, the Company s past results of operations do not necessarily indicate its future results.

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#### Item 1A. Risk Factors

#### General economic conditions, either national or within the Company s local markets.

The Company is affected by general economic conditions in the United States and the local markets within which it operates. An economic downturn within the Company s markets, or the nation as a whole; a significant decline in general economic conditions caused by inflation, recession, unemployment or other factors beyond the Company s control could negatively impact the growth rate of loans and deposits, the quality of the loan portfolio, loan and deposit pricing and other key factors of the Company s business. Such negative developments could adversely impact the Company s financial condition and performance.

### Changes in interest rates could affect the Company s income and cash flows.

The direction and speed of interest rate changes affects our net interest margin and net interest income. Typically, in a period of declining interest rates our net interest income is negatively affected in the short term as our interest earning assets (primarily loans and investment securities) reprice more quickly than our interest bearing liabilities (deposits and borrowings).

We attempt to mitigate this risk by maintaining a neutral position regarding the volume of assets and liabilities that mature or reprice during any period; however, interest rate fluctuations, loan prepayments, loan production and deposit flows constantly change and influence the ability to maintain a neutral position. Generally speaking, the Company s earnings will be more sensitive to fluctuations in interest rates the greater the variance in volume of assets and liabilities that mature and reprice in any period. Accordingly, the Company may not be successful in maintaining a neutral position and, as a result, the Company s net interest margin may be impacted.

# The Company faces substantial competition that could adversely affect the Company s growth and/or operating results.

The Company operates in a competitive market for financial services and faces intense competition from other financial institutions both in making loans and in attracting deposits. Many of these financial institutions have been in business for many years, are significantly larger, have established customer bases, and have greater financial resources and lending limits.

# There could be an adverse effects on the way in which we do business if we do not maintain our capital requirements and our status as a well-capitalized bank.

The Bank is subject to regulatory capital adequacy guidelines. If the Bank fails to meet the capital adequacy guidelines for a well-capitalized bank, it could increase the regulatory scrutiny for the Bank and the Company; increase our FDIC insurance premiums, and could lead to a decline in the confidence that our customers have in us and a reduction in the demand for our products and services.

# The inability of the Company to successfully manage its growth or implement its growth strategy may adversely affect the result of operations and financial conditions.

The Company may not be able to successfully implement its growth strategy if unable to identify attractive markets, locations or opportunities to expand in the future. The ability to manage growth successfully also depends on whether the Company can maintain capital levels adequate to support its growth, maintain cost controls, asset quality and successfully integrate any businesses acquired into the organization.

As the Company continues to implement its growth strategy by opening new branches it expects to incur increased personnel, occupancy and other operating expenses. The Company must absorb those higher expenses while it begins to generate new deposits, and there is a further time lag involved in redeploying new deposits into attractively priced loans and other higher yielding earning assets. Thus, the Company s plans to branch could depress earnings in the short run, even if it efficiently executes a branching strategy leading to long-term financial benefits.

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#### The Company s exposure to operational risk may adversely affect the Company.

Similar to other financial institutions, the Company is exposed to many types of operational risk, including reputational risk, legal and compliance risk, the risk of fraud or theft by employees or outsiders, unauthorized transactions by employees or operational errors, including clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems.

# The Company s concentration in loans secured by real estate may adversely impact earnings due to changes in the real estate markets.

The Company offers a variety of secured loans, including commercial lines of credit, commercial term loans, real estate, construction, home equity, consumer and other loans. Many of the Company s loans are secured by real estate (both residential and commercial) in the Company s market area. A major change in the real estate market, resulting in deterioration in the value of this collateral, or in the local or national economy, could adversely affect the customers ability to pay these loans, which in turn could impact the Company. Risk of loan defaults and foreclosures are unavoidable in the banking industry, and the Company tries to limit its exposure to this risk by monitoring extensions of credit carefully. The Company cannot fully eliminate credit risk, and as a result credit losses may occur in the future.

# Legislative or regulatory changes or actions, or significant litigation, could adversely impact the Company or the businesses in which the Company is engaged.

The Company is subject to extensive state and federal regulation, supervision and legislation that govern almost all aspects of its operations. Laws and regulations may change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance funds. The impact of any changes to laws and regulations or other actions by regulatory agencies may negatively impact the Company or its ability to increase the value of its business. Additionally, actions by regulatory agencies or significant litigation against the Company could cause it to devote significant time and resources to defending itself and may lead to penalties that materially affect the Company and its shareholders. Future changes in the laws or regulations or their interpretations or enforcement could be materially adverse to the Company and its shareholders.

#### Changes in accounting standards could impact reported earnings.

The accounting standard setters, including the FASB, SEC and other regulatory bodies, periodically change the financial accounting and reporting standards that govern the preparation of the Company s consolidated financial statements. These changes can be hard to predict and can materially impact how it records and reports its financial condition and results of operations. In some cases, the Company could be required to apply a new or revised standard retroactively, resulting in the restatement of prior period financial statements.

#### **Item 1B.** Unresolved Staff Comments

The Company does not have any unresolved staff comments to report for the year ended December 31, 2008.

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#### **Item 2** Description of Properties

The locations of F & M Bank Corp., Inc. and its subsidiaries are shown below.

Timberville Main Office 205 South Main Street Timberville, VA 22853

Broadway Branch
126 Timberway

Elkton, VA 22827

Port Road Branch
1085 Port Republic Road

Bridgewater Branch 100 Plaza Drive Bridgewater, VA 22812

Broadway, VA 22815

Woodstock Branch 161 South Main Street Woodstock, VA 22664

gewater, VA 22812 Edinburg, VA 22824

oodstock Branch Crossroads Branch

Luray Branch 700 East Main Street Luray, VA 22835

With the exception of the Edinburg Branch, Port Road Branch and the Luray Branch, all facilities are owned by Farmers & Merchants Bank. ATMs are available at all locations, with the exception of Edinburg. Through an agreement with Nationwide Money ATM Services, the Bank also operates cash only ATMs at five Food Lion grocery stores, one in Mt. Jackson, VA and four in Harrisonburg, VA. VBS has two offices located at:

Harrisonburg Office 2040 Deyerle Avenue Suite 102 Harrisonburg, VA 22801 Roanoke Office 4519 Brambleton Avenue Suite 210 Roanoke, VA 24018

Elkton Branch

127 West Rockingham Street

Harrisonburg, VA 22801

**Edinburg Branch** 

120 South Main Street

80 Cross Kevs Road

Harrisonburg, VA 22801

#### **Item 3. Legal Proceedings**

In the normal course of business, the Company may become involved in litigation arising from banking, financial, or other activities of the Company. Management after consultation with legal counsel, does not anticipate that the ultimate liability, if any, arising out of these matters will have a material effect on the Company s financial condition, operating results or liquidity.

#### Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders of the Company during the fourth quarter of the period covered by this report.

# Item 5. Market for Registrant s Common Equity and Related Stockholder Matters Stock Listing

The Company s Common Stock trades under the symbol FMBM on the OTC Bulletin Board. The bid and asked price of the Company s stock is not published in any newspaper. Although several firms in both Harrisonburg and Richmond, Virginia occasionally take positions in the Company stock, they typically only match buyers and sellers.

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#### **Transfer Agent and Registrar**

Farmers & Merchants Bank 205 South Main Street P.O. Box 1111 Timberville, VA 22853

#### **Stock Performance**

The following graph compares the cumulative total return to the shareholders of the Company for the last five fiscal years with the total return of the Russell 2000 Index and the SNL Bank Index, as reported by SNL Financial, LC, assuming an investment of \$100 in the Company s common stock on December 31, 2003, and the reinvestment of dividends.

|                |        |        | <b>Period Ending</b> | December 31, |        |        |
|----------------|--------|--------|----------------------|--------------|--------|--------|
| Index          | 2003   | 2004   | 2005                 | 2006         | 2007   | 2008   |
| F & M Corp     | 100.00 | 120.35 | 123.78               | 138.00       | 156.38 | 156.74 |
| Russell 2000   | 100.00 | 118.33 | 123.72               | 146.44       | 144.15 | 95.44  |
| SNL Bank Index | 100.00 | 112.06 | 113.59               | 132.87       | 103.25 | 58.91  |

#### **Recent Stock Prices and Dividends**

Dividends to shareholders totaled \$2,083,000 and \$2,031,000 in 2008 and 2007, respectively. Regular quarterly dividends have been declared for fifty six consecutive quarters. Dividends per share increased 4.65% in 2008. The ratio of dividends per share to net income per share was 65.01% in 2008, compared to 45.60% in 2007. The decision as to timing, amount and payment of dividends is at the discretion of the Company s Board of Directors. The payment of dividends depends on the earnings of the Company and its subsidiaries, the financial condition of the Company and other factors including capital adequacy, regulatory requirements, general economic conditions and shareholder returns.

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#### **Stock Repurchases**

As previously reported, on September 18, 2008, the Company s Board of Directors approved an increase in the number of shares of common stock that the Company can repurchase under the share repurchase program from 150,000 to 200,000 shares. Shares repurchased through the end of 2008 totaled 162,010 shares; of this amount, 58,344 shares were repurchased in 2008, at an average cost of \$30.52 per share.

The number of common shareholders of record was approximately 1,665 as of March 1, 2009. This amount includes all shareholders, whether titled individually or held by a brokerage firm or custodian in street name.

#### **Quarterly Stock Information**

These quotes include the terms of trades transacted through a broker. The terms of exchanges occurring between individual parties may not be known to the Company.

|                 |          | 2008    |     |       |           | 2007     |     |        |
|-----------------|----------|---------|-----|-------|-----------|----------|-----|--------|
|                 |          |         | ]   | Per   |           |          |     | Per    |
|                 | Per Shar | e Range | SI  | nare  | Stock Pri | ce Range | S   | hare   |
| Quarter         | Low      | High    | Div | idend | Low       | High     | Div | vidend |
| 1 <sup>st</sup> | 29.50    | 32.05   | \$  | .22   | 28.15     | 33.00    | \$  | 0.21   |
| $2^{\text{nd}}$ | 31.75    | 32.50   |     | .22   | 30.00     | 33.75    |     | 0.21   |
| 3 <sup>rd</sup> | 30.10    | 33.00   |     | .23   | 30.00     | 33.00    |     | 0.22   |
| 4 <sup>th</sup> | 28.80    | 31.50   |     | .23   | 31.00     | 33.25    |     | 0.22   |
| Total           |          |         | \$  | .90   |           |          | \$  | 0.86   |
|                 |          | Ģ       | )   |       |           |          |     |        |

Item 6. Selected Financial Data Five Year Summary of Selected Financial Data

| (Dollars in thousands, except per share data) | 2008                | 2007                | 2006               | 2005               | 2004               |
|---|---------------------|---------------------|--------------------|--------------------|--------------------|
| Income Statement Data:                        | 2000                | 2007                | 2000               | 2003               | 2004               |
| Interest and Dividend Income Interest Expense | \$ 25,544<br>10,498 | \$ 24,635<br>11,043 | \$ 22,526<br>9,091 | \$ 19,878<br>6,998 | \$ 16,804<br>5,396 |
|   |                     |                     |                    |                    |                    |
| Net Interest Income                           | 15,046              | 13,592              | 13,435             | 12,880             | 11,408             |
| Provision for Loan Losses                     | 815                 | 270                 | 240                | 360                | 240                |
| Net Interest Income after Provision           |                     |                     |                    |                    |                    |
| for Loan Losses                               | 14,231              | 13,322              | 13,195             | 12,520             | 11,168             |
| Noninterest Income                            | 3,169               | 3,215               | 2,754              | 2,643              | 2,254              |
| Securities Gains (Losses)                     | (1,680)             | 101                 | 193                | 71                 | 532                |
| Noninterest Expenses                          | 11,097              | 10,532              | 9,688              | 8,608              | 7,741              |
|   |                     |                     | <del>-</del> .     |                    |                    |
| Income before Income Taxes                    | 4,623               | 6,106               | 6,454              | 6,626              | 6,213              |
| Income Tax Expense                            | 1,419               | 1,653               | 1,925              | 1,846              | 1,863              |
| Net Income                                    | \$ 3,204            | \$ 4,453            | \$ 4,529           | \$ 4,780           | \$ 4,350           |
| Per Share Data:                               |                     |                     |                    |                    |                    |
| Net Income                                    | \$ 1.38             | \$ 1.89             | \$ 1.90            | \$ 1.99            | \$ 1.80            |
| Dividends Declared                            | .90                 | .86                 | .82                | .78                | .74                |
| Book Value                                    | 15.64               | 16.71               | 16.05              | 15.22              | 14.21              |
| <b>Balance Sheet Data:</b>                    |                     |                     |                    |                    |                    |
| Assets  | \$ 472,058          | \$ 386,727          | \$ 375,924         | \$ 346,328         | \$ 369,957         |
| Loans Held for Investment                     | 399,233             | 317,180             | 309,461            | 277,398            | 248,972            |
| Loans Held for Sale                           | 3,780               |                     |                    | 3,528              | 47,150             |
| Securities                                    | 30,785              | 36,614              | 37,373             | 34,921             | 38,800             |
| Deposits                                      | 342,225             | 298,560             | 289,522            | 267,310            | 246,505            |
| Short-Term Debt                               | 20,510              | 12,743              | 11,717             | 14,345             | 57,362             |
| Long-Term Debt                                | 65,331              | 29,714              | 29,247             | 22,808             | 26,462             |
| Shareholders Equity                           | 36,258              | 39,165              | 38,105             | 36,567             | 34,260             |
| Average Shares Outstanding                    | 2,319               | 2,360               | 2,386              | 2,404              | 2,414              |
| Financial Ratios:                             |                     |                     |                    |                    |                    |
| Return on Average Assets <sup>1</sup>         | .75%                | 1.17%               | 1.26%              | 1.34%              | 1.31%              |
| Return on Average Equity <sup>1</sup>         | 8.50%               | 11.53%              | 12.13%             | 13.56%             | 13.11%             |
| Net Interest Margin                           | 3.89%               | 3.94%               | 4.17%              | 4.01%              | 3.82%              |
| Efficiency Ratio <sup>2</sup>                 | 58.60%              | 60.31%              | 57.45%             | 53.07%             | 54.02%             |
| Dividend Payout Ratio                         | 65.01%              | 45.60%              | 43.12%             | 38.70%             | 41.06%             |

### **Capital and Credit Quality Ratios:**

| Average Equity to Average Assets <sup>1</sup>   | 8.85% | 10.05% | 10.36% | 9.86% | 10.00% |
|---|-------|--------|--------|-------|--------|
| Allowance for Loan Losses to Loans <sup>3</sup> | .55%  | .54%   | .58%   | .60%  | .61%   |
| Nonperforming Assets to Total                   |       |        |        |       |        |
| Assets  | 1.01% | 1.11%  | .58%   | .20%  | .63%   |
| Net Charge-offs to Total Loans <sup>3</sup>     | .08%  | .11%   | .04%   | .07%  | .09%   |

- Ratios are primarily based on daily average balances.
- The Efficiency Ratio equals noninterest expenses divided by the sum of tax equivalent net interest income and noninterest income. Noninterest expenses exclude intangible asset amortization. Noninterest income excludes gains (losses) on securities transactions.
- <sup>3</sup> Calculated based on Loans Held for Investment, excludes Loans Held for Sale.

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#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides information about the major components of the results of operations and financial condition, liquidity and capital resources of F & M Bank Corp. and its subsidiaries. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and the Notes to the Consolidated Financial Statements presented in Item 8, Financial Statements and Supplementary Information, of this Form 10-K.

### **Critical Accounting Policies**

#### General

The Company s financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). The financial information contained within the statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. The Company s financial position and results of operations are affected by management s application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company s consolidated financial position and/or results of operations. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of these transactions would be the same, the timing of events that would impact these transactions could change. Following is a summary of the Company s significant accounting policies that are highly dependent on estimates, assumptions and judgments.

#### **Allowance for Loan Losses**

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) Statement of Financial Accounting Standard (SFAS) No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable and (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be

accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

The Company s allowance for loan losses is the accumulation of various components that are calculated based on independent methodologies. All components of the allowance represent an estimation performed pursuant to either SFAS No. 5 or SFAS No. 114. Management s estimate of each SFAS No. 5 component is based on certain observable data that management believes are most reflective of the underlying credit losses being estimated. This evaluation includes credit quality trends; collateral values; loan volumes; geographic, borrower and industry concentrations; seasoning of the loan portfolio; the findings of internal credit quality assessments and results from external bank regulatory examinations. These factors, as well as historical losses and current economic and business conditions, are used in developing estimated loss factors used in the calculations.

Allowances for commercial loans are determined by applying estimated loss factors to the portfolio based on management s evaluation and risk grading of the commercial loan portfolio. Allowances are provided for noncommercial loan categories using estimated loss factors applied to the total outstanding loan balance of each loan category. Specific allowances are typically provided on all impaired commercial loans in excess of a defined threshold that are classified in the Special Mention, Substandard or Doubtful risk grades. The specific reserves are determined on a loan-by-loan basis based on management s evaluation the Company s exposure for each credit, given the current payment status of the loan and the value of any underlying collateral.

While management uses the best information available to establish the allowance for loan and lease losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the valuations or, if required by regulators, based upon information available to them at the time of their examinations. Such adjustments to original estimates, as necessary, are made in the period in which these factors and other relevant considerations indicate that loss levels may vary from previous estimates.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations Goodwill and Intangibles

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 141, Business Combinations and SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Additionally, it further clarifies the criteria for the initial recognition and measurement of intangible assets separate from goodwill. SFAS No. 142 was effective for fiscal years beginning after December 15, 2001 and prescribes the accounting for goodwill and intangible assets subsequent to initial recognition. The provisions of SFAS No. 142 discontinue the amortization of goodwill and intangible assets with indefinite lives. Instead, these assets are subject to an annual impairment review and more frequently if certain impairment indicators are in evidence. SFAS No. 142 also requires that reporting units be identified for the purpose of assessing potential future impairments of goodwill. The Company adopted SFAS No. 142 on January 1, 2002. Goodwill totaled \$2,639,000 at January 1, 2002. The goodwill is not amortized but is tested for impairment at least annually. Based on this testing, there were no impairment charges for 2008 or 2007. Application of the non-amortization provisions of the Statement resulted in additional net income of \$120,000 for each of the years ended December 31, 2008, 2007 and 2006. Core deposit intangibles are amortized on a straight-line basis over a ten year life. Core deposit intangible, net of amortization, amounted to \$598,000 and \$874,000 at December 31, 2008 and 2007, respectively. The Company adopted SFAS 147 on January 1, 2002 and determined that the core deposit intangible will continue to be amortized over its estimated useful life.

#### **Securities Impairment**

The Company evaluates each of its investments in securities, debt and equity, under guidelines contained in SFAS 115, *Accounting for Certain Investments in Debt and Equity Securities*. These guidelines require the Company to determine whether a decline in value below original cost is other than temporary. In making its determination, management considers current market conditions, historical trends in the individual securities, and historical trends in the overall markets. Expectations are developed regarding potential returns from dividend reinvestment and price appreciation over a reasonable holding period (five years) and current carrying values are compared to these expected values. Declines determined to be other than temporary are charged to operations and included in the gain (loss) on security sales. Such charges were \$1,759,000 for 2008, \$171,000 for 2007 and \$40,000 for 2006.

#### Overview

The Company s net income for 2008 totaled \$3,204,000 or \$1.38 per share, down 28.05% from \$4,453,000 or \$1.89 a share in 2007. Return on average equity decreased in 2008 to 8.50% versus 11.53% in 2007, while the return on average assets decreased from 1.17% to 75%. The Company s operating earnings, which are net earnings excluding gains (losses) on the sale of investments, non-recurring tax entries and other non-recurring income was \$4,399,000 in 2008 versus \$4,125,000 in 2007, an increase of 6.64%. Core profitability increased as a result of the growth in net interest income, which was driven by the significant loan portfolio growth of the Bank.

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### Management s Discussion and Analysis of Financial Condition and Results of Operations

See page 10 for a five-year summary of selected financial data.

### **Changes in Net Income per Common Share**

|  | 2008<br>to 2007 | 2007<br>to 2006 |
|--|-----------------|-----------------|
| Prior Year Net Income Per Share                | \$ 1.89         | \$ 1.90         |
| Change from differences in:                    |                 |                 |
| Net interest income                            | .73             | .13             |
| Provision for credit losses                    | (.24)           | (.01)           |
| Noninterest income, excluding securities gains | (.01)           | .21             |
| Securities gains                               | (.76)           | (.04)           |
| Noninterest expenses                           | (.32)           | (.41)           |
| Income taxes                                   | .09             | .11             |
| Total Change                                   | (.51)           | (.01)           |
| Net Income Per Share                           | \$ 1.38         | \$ 1.89         |

#### **Net Interest Income**

The largest source of operating revenue for the Company is net interest income, which is calculated as the difference between the interest earned on earning assets and the interest expense paid on interest bearing liabilities. The net interest margin is the net interest income expressed as a percentage of interest earning assets. Changes in the volume and mix of interest earning assets and interest bearing liabilities, along with their yields and rates, have a significant impact on the level of net interest income.

Net interest income for 2008 was \$15,046,000 representing an increase of \$1,454,000 or 10.70%. A 1.17% increase in 2007 versus 2006 resulted in total net interest income of \$13,592,000. In this discussion and in the tabular analysis of net interest income performance, entitled Consolidated Average Balances, Yields and Rates, (found on page 14), the interest earned on tax exempt loans and investment securities has been adjusted to reflect the amount that would have been earned had these investments been subject to normal income taxation. This is referred to as tax equivalent net interest income.

Loans held for investment, expressed as a percentage of total earning assets, increased slightly in 2008 to 90.44% as compared to 89.37% in 2007. Tax equivalent income on earning assets increased \$961,000, supported by the increase in loan income of \$1,338,000.

During 2008, yields on earning assets decreased .53%, primarily due to a.56% decrease in the yield on loans held for investment. This decrease is consistent with declining market rates resulting from Federal Reserve interest rate cuts and a slowing economy.

The average cost of interest bearing liabilities decreased .66% in 2008, following an increase of .47% in 2007. The decrease in average cost resulted following action by the Federal Reserve s Federal Open Market Committee (FOMC), which cut the Federal Funds rate on seven occasions in 2008. These rate cuts were in response to the aforementioned slowing in the national economy following the subprime mortgage crisis and resulting capital markets crisis. The analysis on the next page reveals a slight decrease in net interest margin to 3.89% in 2008 primarily due to changes in balance sheet leverage as loan growth was funded primarily by increasing long-term debt rather than through core deposits.

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Management s Discussion and Analysis of Financial Condition and Results of Operations Consolidated Average Balances, Yields and Rates<sup>1</sup>

|                                      |            | 2008     |       |            | 2007     |       |            | 2006     |       |
|--------------------------------------|------------|----------|-------|------------|----------|-------|------------|----------|-------|
|                                      | Balance    | Interest | Rate  | Balance    | Interest | Rate  | Balance    | Interest | Rate  |
| ASSETS Loans: <sup>2</sup>           |            |          |       |            |          |       |            |          |       |
| Commercial                           | \$ 128,815 | 7,976    | 6.19% | \$ 98,027  | 7,629    | 7.78% | \$ 87,343  | \$ 6,755 | 7.73% |
| Real estate                          | 195,743    | 13,061   | 6.67% | 185,383    | 12,415   | 6.70% | 181,022    | 12,143   | 6.71% |
| Installment                          | 31,239     | 2,735    | 8.76% | 29,516     | 2,606    | 8.83% | 25,867     | 2,147    | 8.30% |
| Loans held for                       |            |          |       |            |          |       |            |          |       |
| investment                           | 355,797    | 23,772   | 6.68% | 312,926    | 22,650   | 7.24% | 294,232    | 21,045   | 7.15% |
| Loans held for sale                  | 5,816      | 238      | 4.09% | 296        | 22       | 7.43% | 140        | 9        | 6.43% |
| Investment securities: <sup>3</sup>  |            |          |       |            |          |       |            |          |       |
| Fully taxable                        | 19,813     | 1,101    | 5.56% | 23,743     | 1,341    | 5.65% | 22,045     | 1,004    | 4.55% |
| Partially taxable                    | 6,583      | 509      | 7.73% | 7,116      | 488      | 6.86% | 7,012      | 459      | 6.55% |
| Tax exempt                           | 169        | 8        | 4.73% | 287        | 14       | 4.88% | 375        | 17       | 4.53% |
| Total investment securities          | 26,565     | 1,618    | 6.09% | 31,146     | 1,843    | 5.92% | 29,432     | 1,480    | 5.03% |
| Interest bearing deposits in         |            |          |       |            |          |       |            |          |       |
| banks<br>Federal funds               | 2,426      | 117      | 4.82% | 1,821      | 123      | 6.75% | 1,859      | 120      | 6.46% |
| sold                                 | 2,821      | 50       | 1.77% | 3,960      | 196      | 4.95% | 1,298      | 64       | 4.93% |
| Total Earning<br>Assets              | 393,425    | 25,795   | 6.56% | 350,149    | 24,834   | 7.09% | 326,961    | 22,718   | 6.95% |
| Allowance for loan losses Nonearning | (1,946)    |          |       | (1,747)    |          |       | (1,737)    |          |       |
| assets                               | 34,748     |          |       | 32,972     |          |       | 35,246     |          |       |
| Total Assets                         | \$ 426,227 |          |       | \$ 381,374 |          |       | \$ 360,470 |          |       |

# LIABILITIES AND STOCKHOLDERS EQUITY

Deposits:

| Demand interest bearing       | \$ 58,682         | \$ 798       | 1.36%          | \$ 52,857         | \$ 1,172     | 2.22%           | \$ 40,833         | 581          | 1.42%           |
|-------------------------------|-------------------|--------------|----------------|-------------------|--------------|-----------------|-------------------|--------------|-----------------|
| Savings<br>Time deposits      | 30,073<br>169,978 | 293<br>6,955 | .97%<br>4.09%  | 30,457<br>168,005 | 331<br>7,819 | 1.09%<br>4.65%  | 37,954<br>152,691 | 446<br>6,229 | 1.18%<br>4.08%  |
| Time deposits                 | 107,770           | 0,755        | <b>4.</b> 07/0 | 100,003           | 7,017        | <b>4.</b> 03 /0 | 132,071           | 0,227        | <b>4.</b> 00 /0 |
| Total interest                |                   |              |                |                   |              |                 |                   |              |                 |
| bearing deposits              | 258,733           | 8,046        | 3.11%          | 251,319           | 9,322        | 4.00%           | 231,478           | 7,256        | 3.13%           |
| Short-term debt               | 23,622            | 456          | 1.93%          | 11,040            | 502          | 4.55%           | 16,425            | 784          | 4.77%           |
| Long-term debt                | 50,135            | 1,996        | 3.98%          | 26,940            | 1,219        | 4.52%           | 23,191            | 1,051        | 4.77%           |
| Long term deot                | 30,133            | 1,770        | 3.7070         | 20,540            | 1,217        | 1.3270          | 23,171            | 1,031        | 1.5570          |
| Total interest                |                   |              |                |                   |              |                 |                   |              |                 |
| bearing<br>liabilities        | 332,490           | 10,498       | 3.16%          | 289,299           | 11,043       | 3.82%           | 271,094           | 9,091        | 3.35%           |
| naomues                       | 332,490           | 10,496       | 3.10%          | 209,299           | 11,043       | 3.82%           | 2/1,094           | 9,091        | 3.33%           |
|                               |                   |              |                |                   |              |                 |                   |              |                 |
| Noninterest                   |                   |              |                |                   |              |                 |                   |              |                 |
| bearing deposits              | 49,557            |              |                | 46,465            |              |                 | 44,395            |              |                 |
| Other liabilities             | 6,469             |              |                | 6,975             |              |                 | 7,645             |              |                 |
|                               |                   |              |                |                   |              |                 |                   |              |                 |
| Total liabilities             | 388,516           |              |                | 342,739           |              |                 | 323,134           |              |                 |
| Stockholders                  |                   |              |                |                   |              |                 |                   |              |                 |
| equity                        | 37,711            |              |                | 38,635            |              |                 | 37,336            |              |                 |
|                               |                   |              |                |                   |              |                 |                   |              |                 |
| Total liabilities and         |                   |              |                |                   |              |                 |                   |              |                 |
| stockholders                  | ¢ 426 227         |              |                | ¢ 201 274         |              |                 | ¢ 260 470         |              |                 |
| equity                        | \$ 426,227        |              |                | \$ 381,374        |              |                 | \$ 360,470        |              |                 |
| Net interest                  |                   |              |                |                   |              |                 |                   |              |                 |
| earnings                      |                   | \$ 15,297    |                |                   | \$13,791     |                 |                   | \$ 13,627    |                 |
| NT-41-1-1                     |                   |              |                |                   |              |                 |                   |              |                 |
| Net yield on interest earning |                   |              |                |                   |              |                 |                   |              |                 |
| assets (NIM)                  |                   |              | 3.89%          |                   |              | 3.94%           |                   |              | 4.17%           |
| ` /                           |                   |              |                |                   |              |                 |                   |              |                 |

Income and yields are presented on a tax-equivalent basis using the applicable federal income tax rate.

Interest income on loans

includes loan fees.

Average balance information is reflective of historical cost and has not been adjusted for changes in market value.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The following table illustrates the effect of changes in volumes and rates.

|  |                                    | 8 Compared t<br>acrease (Decre |                |                                   | 7 Compared acrease (Decr |                |
|--|------------------------------------|--------------------------------|----------------|-----------------------------------|--------------------------|----------------|
|  | Due to<br>Change<br>in<br>Average: |                                | Increase<br>or | Due to<br>Change<br>in<br>Average |                          | Increase<br>or |
|  | Volume                             | Rate                           | (Decrease)     | Volume                            | Rate                     | (Decrease)     |
| Interest income:                           |                                    |                                |                |                                   |                          |                |
| Loans held for investment                  | \$ 3,104                           | \$ (1,982)                     | \$ 1,122       | \$ 1,337                          | \$ 268                   | \$ 1,605       |
| Loans held for sale Investment securities: | 410                                | (194)                          | 216            | 10                                | 3                        | 13             |
| Taxable                                    | (222)                              | (18)                           | (240)          | 77                                | 260                      | 337            |
| Partially taxable                          | (37)                               | 58                             | 21             | 7                                 | 22                       | 29             |
| Tax exempt                                 | (6)                                |                                | (6)            | (4)                               | 1                        | (3)            |
| Interest bearing deposits in               |                                    |                                |                |                                   |                          |                |
| banks                                      | 41                                 | (47)                           | (6)            | (2)                               | 5                        | 3              |
| Federal funds sold                         | (56)                               | (90)                           | (146)          | 131                               | 1                        | 132            |
| Total Interest Income                      | 3,234                              | (2,273)                        | 961            | 1,556                             | 560                      | 2,116          |
| Interest expense:                          |                                    |                                |                |                                   |                          |                |
| Deposits:                                  |                                    |                                |                |                                   |                          |                |
| Demand                                     | 129                                | (503)                          | (374)          | 171                               | 420                      | 591            |
| Savings                                    | (4)                                | (34)                           | (38)           | (88)                              | (27)                     | (115)          |
| Time deposits                              | 92                                 | (956)                          | (864)          | 625                               | 965                      | 1,590          |
| Short-term debt                            | 572                                | (618)                          | (46)           | (257)                             | (25)                     | (282)          |
| Long-term debt                             | 1,048                              | (271)                          | 777            | 170                               | (2)                      | 168            |
| Total Interest Expense                     | 1,837                              | (2,382)                        | (545)          | 621                               | 1,331                    | 1,952          |
| Net Interest Income                        | \$ 1,397                           | \$ 109                         | \$ 1,506       | \$ 935                            | \$ (771)                 | \$ 164         |

<u>Note</u>: Volume changes have been determined by multiplying the prior years average rate by the change in average balances outstanding. The rate change is the difference between the total change and the volume change.

#### **Interest Income**

Tax equivalent interest income increased \$961,000 or 3.87% in 2008, after increasing 9.31% or \$2,116,000 in 2007. Overall, the yield on earning assets decreased .53 %, from 7.09% to 6.56%. Loans grew at a record pace during 2008, with average loans outstanding increasing \$42,871,000 to \$355,797,000. Real estate loans increased 5.59% and commercial loans increased 31.41%. Combined these categories accounted for 95.98% of the total increase in year ending loans. The increase in both residential real estate and commercial loans is primarily the result of market conditions and recent additions to the lending staff. Market conditions contributed as other banks began to pull back on lending due to their rising loan losses or exposure to subprime lending. Our lending personnel contributed to our growth as we have recently added several business development officers that have experience with other institutions.

These officers continue to be successful in bringing former and new customers to the Bank.

Average total securities, yielding 6.09%, decreased \$4,581,000 during 2008. Proceeds from the sale and maturity of investment securities were used to fund (in part) the growth in the loan portfolio. Income on loans held for sale totaled \$238,000, as compared to the \$22,000 during 2007. The bank entered into this participation arrangement as a higher yielding alternative to federal funds sold. Due to the slowdown in secondary market lending, there was very little activity on this participation commitment during 2006 or 2007. However, as market rates began to fall in the early part of 2008 the originating bank had an increased need for participating banks to fund a portion of these loans. The Bank purchases a 95% participation interest in these loans. These participations are short-term, real estate loan participations that have an average life of approximately ten days. The Bank holds its participation interest in these loans during the period of time between loan closing and when the loan is paid off by the secondary market purchaser.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations Interest Expense

Interest expense decreased \$545,000 or 4.94% during 2008, which followed a 21.47% increase \$1,952,000 in 2007. The average cost of funds of 3.16% decreased .66% compared to 2007. Average interest bearing liabilities increased \$43,191,000 in 2008 following an increase of \$18,205,000 in 2007. Due to competition within the local market for deposits, the Bank experienced very little deposit growth during 2008. The increase in interest bearing liabilities was primarily the result of an increase in short and long term debt, which supported the growth of the loan portfolio. Expense of long-term debt increased \$777,000 in 2008 after an increase of \$168,000 in 2007. The average cost of long term debt declined from 4.52% in 2007 to 3.98% in 2008, with the increase in interest expense resulting from an increase of \$23,195,000 in average long term debt outstanding for the year. The Company borrowed \$39,747,000 in 2008 and \$10,000,000 in 2007. Changes in the cost of funds attributable to rate and volume variances can be found in the table at the top of page 14.

#### **Noninterest Income**

Noninterest income continues to be an increasingly important factor in maintaining and growing profitability. Management is conscious of the need to constantly review fee income and develop additional sources of complementary revenue. The Bank continues to enjoy significant revenue from its subsidiary Farmers & Merchants Financial Services (FMFS). However, gross revenue for FMFS decreased \$68,000 in 2008. This decrease resulted primarily from a reduction in brokerage income as sales of investment products declined due to concerns over stock market volatility and the slowing of the national economy.

Exclusive of losses, non-interest income decreased 1.43% (\$46,000) in 2008 following an increase of 16.75% in 2007. Investments in bank owned life insurance (BOLI) on officers of the Company resulted in tax-free income of \$336,000 and \$293,000 in 2008 and 2007. Investments in low income housing projects resulted in non-interest income of \$102,000 in 2008 and \$227,000 in 2007, a decrease of \$125,000. This decrease is primarily the result of a decline in non-recurring state tax credits received on the Company s investment in one of its low income housing projects. Securities transactions in 2008 resulted in losses of \$1,681,000 after recognition of impairment write-downs totaling \$1,759,000 on several holdings within the equities portfolio. This followed a gain of \$101,000 in 2007. The losses within the securities portfolio were not the result of securities actually sold, but due to the recognition of Other Than Temporary Impairment (OTTI) losses on securities that declined significantly in value. Typically securities are considered impaired when their value has been significantly below cost for over a year. With the continued decline in the stock market, there will likely be more OTTI losses in 2009 unless the markets experience a rapid and significant recovery.

#### **Noninterest Expense**

Noninterest expenses increased from \$10,532,000 in 2007 to \$11,097,000 in 2008, a 5.36% increase. Salary and benefits increased 5.77% to \$6,623,000 in 2008 and 9.32% in 2007. The 2008 increase resulted from additions to staff to support Bank growth and expansion, normal salary adjustments and increases in insurance costs.. Occupancy and equipment expense decreased 5.85% (\$71,000) in 2008, following a 13.18% increase in 2007. The decrease in 2008 was primarily the result in reduced depreciation expense as a result of equipment that became fully depreciated in late 2007 and remained in service during 2008. The increase in 2007 was due to ATM upgrades, new vehicles, computer equipment and full year costs associated with three branch offices that were opened at various dates during 2006. Other operating expense increased \$274,000 in 2008, following a \$170,000 increase in 2007. Much of the increase was due to an increase in FDIC assessments, data processing and legal fees. During 2008, noninterest expenses dropped as a percentage of total assets due to the rapid growth in total assets. Noninterest expenses continue to be substantially lower than peer group averages. Total noninterest expense as a percentage of average assets totaled 2.60%, 2.76%, and 2.69%, in 2008, 2007 and 2006, respectively. Peer group averages have ranged between 3.23% and 3.44% over the same time period.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations Provision for Loan Losses

Management evaluates the loan portfolio in light of national and local economic trends, changes in the nature and volume of the portfolio and industry standards. Specific factors considered by management in determining the adequacy of the level of the allowance for loan losses include internally generated loan review reports, past due reports and historical loan loss experience. This review also considers concentrations of loans in terms of geography, business type and level of risk. Management evaluates nonperforming loans relative to their collateral value and makes the appropriate adjustments to the allowance for loan losses when needed. Based on the factors outlined above, the current year provision for loan losses increased from \$270,000 in 2007 to \$815,000 in 2008. The increase in the provision was due primarily to the rapid portfolio growth and its impact on the calculation of the reserves needed based on historic loss rates and allocations for environmental factors that are driven in part by portfolio size. Actual net loan charge-offs were \$329,000 in 2008 and \$358,000 in 2007. Loan losses as a percentage of average loans held for investment totaled .09 % and .12% in 2008 and 2007, respectively. This loss rate is significantly better than peer group averages which were .84% in 2008 and .25% in 2007.

Of the \$329,000 in net charge-offs during 2008, \$286,000 resulted from one commercial loan relationship that was charged off during the year. This loan resulted from a restructuring, during 2007, of several loans to several service related businesses that were non-performing. The restructured loan performed as agreed for approximately six months before deteriorating and becoming a non-performing asset. While there were deficiencies in collateral perfection, the principal reason for the impairment was poor management which resulted in a decline in the business (closure of two of the businesses) and a decrease in resale value.

During 2007, this loan was written down due to impairment and accounted for \$293,000 of the Bank s \$358,000 in net charge-offs. The loan was not charged off in full during 2007, because as of yearend there were ongoing negotiations for the possible sale of the business or possible reaffirmation of a part of the debt. At the end of 2007 the remaining loan balance which was still carried was listed as a non-accrual asset and was fully reserved in the allowance for loan loss calculation as an impaired asset, pending the outcome of asset sales and bankruptcy proceedings. The aforementioned sale of the business and/or reaffirmation did not occur. Following receipt of proceeds from asset sales and bankruptcy liquidation, the remainder of the loan was charged off in 2008. Funding of the allowance for loan losses was increased in 2008 in part to account for the remaining loss that was anticipated on this relationship.

#### **Balance Sheet**

Total assets increased 22.06% during the year to \$472,058,000, an increase of \$85,331,000 from \$386,727,000 in 2007. Earning assets increased 24.20% or \$84,866,000 to \$435,501,000 at December 31, 2008. Much of the increase in earning assets resulted from growth in the portfolio of loans held for investment which totaled \$399,233,000 at year end 2008. Deposit growth for 2008 totaled \$43,666,000 or 14.63%; however local deposits increased only \$16 million, with non-local, brokered deposits and Federal Home Loan Bank debt providing the bulk of the funding for loan growth. The Company continues to utilize its assets well with 92.27% of year-end assets consisting of earning assets.

#### **Investment Securities**

Average balances in investment securities decreased 14.71% in 2008 to \$26,565,000. Proceeds from the sale or maturity of investments were used in part to support loan growth and for debt repayment. At year end, 5.13% of earning assets of the Company were held as investment securities to provide liquidity, as security for public deposits and to secure repurchase agreements. Management strives to match the types and maturities of securities owned to balance projected liquidity needs, interest rate sensitivity and to maximize earnings through a portfolio bearing low credit risk. Portfolio yields averaged 6.09% for 2008, up from 5.92% in 2007. Average yields on the investment portfolio now exceed peer group averages primarily due to a lengthening of asset maturities within the bond portfolio of the Bank and additional investments in dividend yielding investments held by the Company. It is anticipated that these yields will fall in 2009 as maturing debt securities reprice at lower yields and as some of the issuers of equity securities have recently cut dividends due to the weakening economy.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The Company recognized losses totaling \$1,681,000 on its equities portfolio. Of this amount, \$1,759,000 in losses resulted from Other Than Temporary Impairment (OTTI) write-downs on several of its holdings. Management considers a number of factors in determining whether to recognize OTTI on any of its securities, including current market conditions, historical trends in individual securities, historical trends in the overall market and length of time that a security has been below cost. Additional information on the securities impairment write-downs can be found on page 12 under the caption Securities Impairment and page 16 under the caption Noninterest Income . The composition of securities at December 31 was:

| (Dollars in thousands)           | 2008      | 2007      | 2006      |
|----------------------------------|-----------|-----------|-----------|
| Available for Sale: <sup>1</sup> |           |           |           |
| U.S. Treasury and Agency         | \$ 10,194 | \$ 16,459 | \$ 18,945 |
| Municipal                        | 125       | 250       | 369       |
| Mortgage-backed <sup>2</sup>     | 8,574     | 5,411     | 2,506     |
| Corporate bonds                  | 281       | 2,426     | 2,437     |
| Marketable equity securities     | 3,063     | 5,668     | 6,508     |
| Total                            | 22,237    | 30,214    | 30,765    |
| Held to Maturity:                |           |           |           |
| U.S. Treasury and Agency         | 110       | 109       | 110       |
| Total                            | 110       | 109       | 110       |
| Other Equity Investments         | 8,439     | 6,291     | 6,498     |
| Total Securities                 | \$ 30,786 | \$ 36,614 | \$ 37,373 |

<sup>1</sup> At estimated fair value.

Issued by a U.S.
 Government
 Agency or
 secured by U.S.
 Government
 Agency

collateral.

Maturities and weighted average yields of debt securities at December 31, 2008 are presented in the table below. Amounts are shown by contractual maturity; expected maturities will differ as issuers may have the right to call or prepay obligations.

|                        |              | Years to     |              |       |       |
|------------------------|--------------|--------------|--------------|-------|-------|
|                        |              | Maturity     |              |       |       |
|                        | Less         | One to       | Over         |       |       |
|                        | than one     | Five         | Five         |       |       |
| (Dollars in thousands) | Amount Yield | Amount Yield | Amount Yield | Total | Yield |

# Debt Securities Available for Sale:

| U.S. Treasury & Agency<br>Municipal<br>Mortgage-backed<br>Corporate bonds | \$ 4,095<br>125 | 5.32% \$6,099<br>4.95% | 4.70% \$<br>8,574<br>281 | \$ 10,194<br>125<br>5.14% 8,574<br>17.07% 281 | 4.95%<br>4.95%<br>5.14%<br>17.07% |
|---|-----------------|------------------------|--------------------------|---|-----------------------------------|
| Total   | \$ 4,220        | 5.31% \$6,099          | 4.70% \$8,855            | 5.52% \$19,174                                | 5.50%                             |
| Debt Securities Held to Maturity:   |                 |                        |                          |   |                                   |
| U.S. Treasury & Agency  | \$ 110          | 4.78%                  |                          | 110   | 4.78%                             |
| Total   | \$ 110          | 4.78%                  |                          | \$ 110  | 4.78%                             |
|   |                 | 18                     |                          |   |                                   |

#### Management s Discussion and Analysis of Financial Condition and Results of Operations Analysis of Loan Portfolio

The Company s portfolio of loans held for investment totaled \$399,233,000 at December 31, 2008 compared with \$317,180,000 at the beginning of the year. The Company s policy has been to make conservative loans that are held for future interest income. Collateral required by the Company is determined on an individual basis depending on the purpose of the loan and the financial condition of the borrower. Commercial loans, including agricultural and multi family loans, increased 37.56% during 2008 to \$141,906,000. Real estate mortgages increased \$19,388,000 (13.67%). Growth has included a variety of loan and collateral types including residential real estate, real estate development and commercial real estate loans to finance warehouse and storefront properties. In 2007 and 2008, the Bank added to its business development lending staff an experienced commercial lender and an agri-business lender. The experienced commercial lender was hired from another local bank that had been merged into a larger institution. The agri-business had retired from a position with the Federal government in the local Farm Services Agency. Both of these officers have a loyal customer following and have contributed to the loan growth described above. Management anticipates that these customers will continue to convert over to the Bank over the next several years as borrowing needs arise. Construction loans increased \$19,958,000 or 38.90%, this increase resulted primarily from several large real estate development loans. The growth in construction loans within our portfolio was broadly diversified with loans to a variety of developers, including large multi-unit single family developments, single lot spec homes; and multifamily properties in various locations throughout our market area. The Bank also has loan participation arrangements with several other banks within the region to aid in diversification of the loan portfolio geographically, by collateral type and by borrower.

Consumer installment loans increased \$4,020,000. This category includes personal loans, auto loans and other loans to individuals. While this category continues to suffer from strong competition by other providers of automobile financing, growth was achieved due to increases in home equity lines of credit and amortizing second mortgages. Throughout most of the year, the Bank offered special financing terms that included covering borrower closing costs or discounts on the initial interest rate for a period of time. Credit card balances increased \$140,000 to \$1,940,000 but are a minor component of the loan portfolio. The following table presents the changes in the loan portfolio over the previous five years.

|                          |            |            | December 31 |            |            |
|--------------------------|------------|------------|-------------|------------|------------|
| (Dollars in thousands)   | 2008       | 2007       | 2006        | 2005       | 2004       |
| Real estate mortgage     | \$ 161,224 | \$ 141,836 | \$ 137,595  | \$ 133,826 | \$ 147,281 |
| Real estate construction | 71,259     | 51,301     | 46,669      | 33,540     | 17,365     |
| Consumer installment     | 22,792     | 18,772     | 15,990      | 16,435     | 20,006     |
| Commercial               | 115,297    | 86,048     | 89,347      | 73,896     | 43,973     |
| Agricultural             | 18,711     | 15,701     | 14,587      | 14,759     | 15,110     |
| Multi-family residential | 7,898      | 1,412      | 3,462       | 3,261      | 3,703      |
| Credit cards             | 1,940      | 1,800      | 1,709       | 1,616      | 1,478      |
| Other                    | 112        | 310        | 102         | 65         | 56         |
| Total Loans              | \$ 399,233 | \$317,180  | \$ 309,461  | \$ 277,398 | \$ 248,972 |

#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The following table shows the Company s loan maturity and interest rate sensitivity as of December 31, 2008:

| (Dollars in thousands)                        | ess Than<br>1 Year  | 1-5<br>Years    | Over<br>5 Years | Total            |
|---|---------------------|-----------------|-----------------|------------------|
| Commercial and agricultural loans             | \$<br>51,159<br>560 | \$ 75,460       | \$ 7,389        | \$ 134,008       |
| Multi-family residential Real Estate mortgage | 55,591              | 7,338<br>89,733 | 15,900          | 7,898<br>161,224 |
| Real Estate construction                      | 54,964              | 14,750          | 1,545           | 71,259           |
| Consumer installment/other                    | 11,924              | 10,605          | 2,315           | 24,844           |
| Total   | \$<br>174,198       | \$ 197,886      | \$ 27,149       | \$ 399,233       |
| Loans with predetermined rates                | \$<br>11,905        | \$ 20,404       | \$ 22,639       | \$ 54,948        |
| Loans with variable or adjustable rates       | 162,293             | 177,482         | 4,510           | 344,285          |
| Total   | \$<br>174,198       | \$ 197,886      | \$ 27,149       | \$ 399,233       |

Residential real estate loans are generally made for a period not to exceed 25 years and are secured by a first deed of trust which normally does not exceed 90% of the appraised value. If the loan to value ratio exceeds 90%, the Company requires additional collateral, guarantees or mortgage insurance. On approximately 80% of the real estate loans, interest is adjustable after each three or five year period. Fixed rate loans are generally made for a fifteen-year or a twenty-year period with an interest rate adjustment after ten years.

Since 1992, fixed rate real estate loans have been funded with fixed rate borrowings from the Federal Home Loan Bank, which allows the Company to control its interest rate risk. In addition, the Company makes home equity loans secured by second deeds of trust with total indebtedness not to exceed 90% of the appraised value. Home equity loans are made for three, five or ten year periods at a fixed rate or as a revolving line of credit.

Construction loans may be made to individuals, who have arranged with a contractor for the construction of a residence, or to contractors that are involved in building pre-sold, spec-homes or subdivisions. The majority of commercial loans are made to small retail, manufacturing and service businesses. Consumer loans are made for a variety of reasons; however, approximately 36% of the loans are secured by automobiles and trucks.

The Company s market area has a stable economy which tends to be less cyclical than the national economy. Major industries in the market area include agricultural production and processing, higher education, retail sales, services and light manufacturing. The agricultural production and processing industry is a major contributor to the local economy and its performance and growth tend to be cyclical in nature, however, this cyclical nature is offset by other stable industries in the trade area. In addition to direct agricultural loans, a large percentage of residential real estate loans and consumer installment loans are made to borrowers whose income is derived from the agricultural sector of the economy. A large percentage of the agricultural loans are made to poultry growers.

During recent years, real estate values in the Company s market area for commercial, agricultural and residential property increased, on the average, between 5% and 8% annually depending on the location and type of property, however due to the slowing economy and declining real estate sales it is estimated that values actually declined approximately 10% in 2008. Approximately 80% of the Company s loans are secured by real estate; however, policies relating to appraisals and loan to value ratios are adequate to control the related risk. Unemployment rates in the Company s market area continue to be below both the national and state averages.

The Bank has identified loan concentrations of greater than 25% of capital in the following categories, poultry related, motel properties, churches, assisted living facilities, multi-family properties and construction/development. While the Bank has not developed a formal policy limiting the concentration level to any particular loan type or industry

segment, concentrations are monitored and reported to the board of directors quarterly. Concentration levels have been used by management to determine how aggressively they may price or pursue new loan requests. At December 31, 2008, there are no industry categories of loans that exceed 10% of total loans.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations Nonaccrual and Past Due Loans

The following table shows loans placed in a nonaccrual status and loans contractually past due 90 days or more as to principal or interest payments.

|                                | December 31, |          |          |        |          |  |  |  |  |  |
|--------------------------------|--------------|----------|----------|--------|----------|--|--|--|--|--|
| (Dollars in thousands)         | 2008         | 2007     | 2006     | 2005   | 2004     |  |  |  |  |  |
| Nonaccruing loans              | \$ 1,374     | \$ 1,758 | \$       | \$ 63  | \$ 864   |  |  |  |  |  |
| Loans past due 90 days or more | 3,392        | 2,585    | 2,187    | 632    | 1,379    |  |  |  |  |  |
| Total                          | \$ 4,766     | \$ 4,343 | \$ 2,187 | \$ 695 | \$ 2,243 |  |  |  |  |  |
| Percentage of total loans      | 1.19%        | 1.37%    | .71%     | .25%   | .90%     |  |  |  |  |  |

Commercial loans are placed on nonaccrual status when they become ninety days or more past due, unless there is an expectation that the loan will either be brought current or paid in full in a reasonable period of time. Interest accruals are continued on past due, secured residential real estate loans and consumer purpose loans until the principal and accrued interest equal the value of the collateral and on unsecured loans until the financial condition of the borrower deteriorates to the point that any further accrued interest would be determined to be uncollectible. At December 31, 2008, 2007, and 2006, there were no restructured loans on which interest was accruing at a reduced rate or on which payments had been extended. At year end 2008, nonaccrual loans include five loan relationships, four of which are secured by real estate.

#### **Potential Problem Loans**

Loans classified for regulatory purposes as loss, doubtful, substandard, or special mention do not represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources. Nor do they represent material credits about which management is aware of any information which causes it to have serious doubts as to the ability of such borrowers to comply with the loan repayment terms. As of December 31, 2008, management is not aware of any potential problem loans which are not already classified for regulatory purposes or on the watch list as part of the Bank s internal grading system.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations Loan Losses and the Allowance for Loan Losses

In evaluating the portfolio, loans are segregated into loans with identified potential losses, and pools of loans by type (commercial, residential, consumer, credit cards). Loans with identified potential losses include examiner and bank classified loans. Classified relationships in excess of \$100,000 are reviewed individually for impairment under FAS 114. A variety of factors are taken into account when reviewing these credits, including borrower cash flow, payment history, fair value of collateral, company management, industry and economic factors. Loan relationships that are determined to have no impairment are placed back into the appropriate loan pool and reviewed under SFAS No. 5. Loan pools are further segmented into watch list, past due over 90 days and all other. Watch list loans include loans that are 60 days past due and may include restructured loans, borrowers that are highly leveraged, loans that have been upgraded from classified or loans that contain policy exceptions (term, collateral coverage, etc.). Loss estimates on these loans reflect the increased risk associated with these assets due to any of the above factors. The past due pools contain loans that are currently 90 days or more past due. Loss rates assigned to these past due loans reflect the fact that these loans bear a significant risk of charge-off. Loss rates vary by loan type to reflect the likelihood that collateral values will offset a portion of the anticipated losses.

The remainder of the portfolio falls into pools by type of homogenous loans that do not exhibit any of the above described weaknesses. Loss rates are assigned based on historical rates over either the prior five year or prior two year period depending on the type of loan. A multiplier has been applied to these loss rates to reflect the time for loans to season within the portfolio and the inherent imprecision of these estimates.

All potential losses are evaluated within a range of low to high. An allowance for environmental factors (such as trends in past due/impaired loans, volume and terms of loans, changes in lending policies/procedures, experience of lending staff/management, local/national economic trends and credit concentrations) has been established to reflect other unidentified losses within the portfolio. The environment factor allowance mitigates the increased risk of loss associated with fluctuations in past due trends, changes in the local and national economies, and other unusual events. The Board approves the loan loss provision for each quarter based on this evaluation. An effort is made to keep the actual allowance at or above the midpoint of the range established by the evaluation process.

The allowance for loan losses of \$2,189,000 at December 31, 2008 is equal to .55% of total loans held for investment. This compares to an allowance of \$1,703,000 (.54%) at December 31, 2007. The overall level of the allowance remains well below the peer group averages. Management feels this is appropriate based on its loan loss history and the composition of its loan portfolio; the current allowance for loan losses is equal to approximately seven years of average loan losses. Based on historical losses, delinquency rates, collateral values of delinquent loans and a thorough review of the loan portfolio, management is of the opinion that the allowance for loan losses fairly states the estimated losses in the current portfolio.

Loan losses, net of recoveries, totaled \$329,000 in 2008 which is equivalent to .08% of total loans outstanding. Over the preceding five years, the Company has had an average loss rate of ..08% which is less than thirty percent of the loss rate of its peer group.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

A summary of the activity in the allowance for loan losses follows:

| (Dollars in thousands)                             | 2008     | 2007     | 2006     | 2005     | 2004     |
|--|----------|----------|----------|----------|----------|
| Balance at beginning of period                     | \$ 1,703 | \$ 1,791 | \$ 1,673 | \$ 1,511 | \$ 1,484 |
| Provision charged to expenses Loan losses:         | 815      | 270      | 240      | 360      | 240      |
| Commercial   | 294      | 331      | 19       | 128      | 123      |
| Installment  | 106      | 119      | 143      | 135      | 166      |
| Real estate  |          |          |          |          | 7        |
| Total loan losses                                  | 400      | 450      | 162      | 263      | 296      |
| Recoveries:  |          |          |          |          |          |
| Commercial   | 7        | 9        | 4        | 19       | 16       |
| Installment  | 63       | 83       | 36       | 46       | 67       |
| Real estate  | 1        |          |          |          |          |
| Total recoveries                                   | 71       | 92       | 40       | 65       | 83       |
| Net loan losses                                    | 329      | 358      | 122      | 198      | 213      |
| Balance at end of period                           | \$ 2,189 | \$ 1,703 | \$ 1,791 | \$ 1,673 | \$ 1,511 |
| Allowance for loan losses as a percentage of loans | .55%     | .54%     | 58%      | .60%     | .61%     |
| Net loan losses to loans outstanding               | .08%     | .11%     | .04%     | .07%     | .09%     |

The Company has allocated the allowance according to the amounts deemed to be reasonably necessary to provide for the possibility of losses occurring within each of the loan categories as shown below. The allocation of the allowance as shown below should not be interpreted as an indication that loan losses in future years will occur in the same proportions or that the allocation indicates future loan loss trends.

Furthermore, the portion allocated to each loan category is not the total amount available for future losses that might occur within such categories since the total allowance is a general allowance applicable to the entire portfolio. The following table shows the allocation of the allowance by loan type and the related outstanding loan balances to total loans.

|             | 200      | <b>)</b> 8 |    | 200  | 7     |    | 200                       | 06   |    | 200   | )5    |    | 200   | )4    |
|-------------|----------|------------|----|------|-------|----|---------------------------|------|----|-------|-------|----|-------|-------|
|             |          | % of       |    |      | % of  |    |                           | % of |    |       | % of  |    |       | % of  |
|             | Amount   | Loans      | Am | ount | Loans | An | nount<br>(Dolla<br>thousa |      | An | nount | Loans | An | nount | Loans |
| Commercial  | \$ 1,200 | 36%        | \$ | 900  | 32%   | \$ | 666                       | 34%  | \$ | 648   | 32%   | \$ | 506   | 33%   |
| Real estate | 450      | 58%        |    | 300  | 61%   |    | 300                       | 61%  |    | 300   | 61%   |    | 280   | 59%   |

| Edgar Filing: F&M BANK CORP - Form 10-h | Edgar | Filing: | F&M | <b>BANK</b> | <b>CORP</b> | - Form | 10-k |
|---|-------|---------|-----|-------------|-------------|--------|------|
|---|-------|---------|-----|-------------|-------------|--------|------|

| Installment<br>Unallocated | 539      | 6%<br>% | 428<br>75 | 7%<br>% | 750<br>75 | 5%   | 650<br>75 | 7%   | 650<br>75 | 8%   |
|----------------------------|----------|---------|-----------|---------|-----------|------|-----------|------|-----------|------|
| Total                      | \$ 2,189 | 100% \$ | 1,703     | 100%    | \$ 1,791  | 100% | \$ 1,673  | 100% | \$1,511   | 100% |
|                            |          |         |           |         | 23        |      |           |      |           |      |

#### Management s Discussion and Analysis of Financial Condition and Results of Operations Deposits and Borrowings

The Bank recognized an increase in year-end deposits in 2008 of 14.63%. Interest bearing demand deposits have increased primarily as a result of the new Platinum Rewards interest bearing checking account which the Bank began offering in March 2008. At year end there were balances of approximately \$15 million in this new account. Balances in certificates of deposit were flat most of the year and only increased as a result of non-local certificates (gathered through an online listing service used by other banks and credit unions) and as a result of the Bank s membership in the CDARS program. CDARS (Certificate of Deposit Account Registry Service) is a program that allows the bank to accept customer deposits in excess of FDIC limits and through reciprocal agreements with other network participating banks offer FDIC insurance up to as much as \$50 million in deposits. The CDARS program also allows the Bank to purchase funds through its One-Way Buy program. At year end the Bank had obtained a total of \$12,173,000 in CDARS funding.

The Bank has traditionally avoided brokered deposits believing that they were unstable and, thus not desirable. However, some of the deposits raised through the online listing service are considered brokered deposits. Also, under current banking regulations, CDARS deposits are considered brokered deposits even though in the reciprocal program the original source of funds came from local customers. Certificates of deposit over \$100,000 totaled \$63,855,000 at December 31, 2008. The maturity distribution of these certificates is as follows:

| (Dollars in thousands) | 2008      | 2007      |
|------------------------|-----------|-----------|
| Less than 3 months     | \$ 15,314 | \$ 17,376 |
| 3 to 12 months         | 29,553    | 13,757    |
| 1 year to 5 years      | 18,988    | 13,379    |
| Total                  | \$ 63,855 | \$ 44,512 |

Non-deposit borrowings include repurchase agreements, federal funds purchased, Federal Home Loan Bank (FHLB) daily rate credit and long-term debt obtained through the FHLB. Repurchase agreements continue to be an important source of funding and provide commercial customers the opportunity to earn market rates of interest on funds that are secured by specific securities owned by the Bank.

Borrowings from the Federal Home Loan Bank are used to support the Bank s lending program and allow the Bank to mange interest rate risk by laddering maturities and matching funding terms to the terms of various loan types in the loan portfolio. The Bank borrowed \$34,747,000 in 2008 and \$10,000,000 in 2007 in long term loans. Quarterly installment payments on FHLB debt totaled \$4,131,000 for the year. These loans carry an average rate of 3.74% at December 31, 2008.

#### Stockholder s Equity

Total stockholders equity decreased \$2,907,000 or 7.42% in 2008. While net income totaled \$3,204,000, capital was reduced by dividends (\$2.083 million), shares repurchased (\$1.805 million) and changes in other comprehensive income (\$1.912 million). As of December 31, 2008, book value per share was \$15.64 compared to \$16.71 as of December 31, 2007. Dividends are paid to stockholders on a quarterly basis in uniform amounts unless unexpected fluctuations in net income indicate a change to this policy is needed.

Banking regulators have established a uniform system to address the adequacy of capital for financial institutions. The rules require minimum capital levels based on risk-adjusted assets. Simply stated, the riskier an entity s investments, the more capital it is required to maintain. The Bank, as well as the Company, is required to maintain these minimum capital levels. The two types of capital guidelines are Tier I capital (referred to as core capital) and Tier II capital (referred to as supplementary capital). At December 31, 2008, the Company had Tier I capital of 9.44% of risk weighted assets and combined Tier I and II capital of 10.04% of risk weighted assets. Regulatory minimums at this date were 4% and 8%, respectively. The Bank has maintained capital levels far above the minimum requirements throughout the year. In the unlikely event that such capital levels are not met, regulatory agencies are empowered to

require the Company to raise additional capital and/or reallocate present capital.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

In addition, the regulatory agencies have issued guidelines requiring the maintenance of a capital leverage ratio. The leverage ratio is computed by dividing Tier I capital by average total assets. The regulators have established a minimum of 3% for this ratio, but can increase the minimum requirement based upon an institution s overall financial condition. At December 31, 2008, the Company reported a leverage ratio of 7.64%. The Bank s leverage ratio was also substantially above the minimum.

#### **Market Risk Management**

Most of the Company s net income is dependent on the Bank s net interest income. Rapid changes in short-term interest rates may lead to volatility in net interest income resulting in additional interest rate risk to the extent that imbalances exist between the maturities or repricing of interest bearing liabilities and interest earning assets. The net interest margin decreased .05% in 2008 and decreased .23% in 2007. Due to a slowing of the national economy and market turbulence related to the sub-prime mortgage lending crisis, the Federal Reserve began cutting short term interest rates in September 2007. Including its last rate cut in December 2008, the Federal Reserve cut short term rates a total of 5.00% to a target of 0 to .25%.

Net interest income is also affected by changes in the mix of funding that supports earning assets. For example, higher levels of non-interest bearing demand deposits and leveraging earning assets by funding with stockholder s equity would result in greater levels of net interest income than if most of the earning assets were funded with higher cost interest-bearing liabilities, such as certificates of deposit.

Liquidity as of December 31, 2008 is acceptable; the Bank historically has had a stable core deposit base and, therefore, does not have to rely on volatile funding sources. Because of the stable core deposit base, changes in interest rates should not have a significant effect on liquidity. The Bank s membership in the Federal Home Loan Bank has historically provided liquidity as the Bank borrows money that is repaid over a five to ten year period and uses the money to make fixed rate loans. The matching of the long-term receivables and liabilities helps the Bank reduce its sensitivity to interest rate changes. The Company reviews its interest rate gap periodically and makes adjustments as needed. There are no off balance sheet items that will impair future liquidity.

The following table depicts the Company s interest rate sensitivity, as measured by the repricing of its interest sensitive assets and liabilities as of December 31, 2008. As the notes to the table indicate, the data was based in part on assumptions as to when certain assets or liabilities would mature or reprice. The analysis indicates a liability sensitive one-year cumulative GAP position of (3.58%) of total earning assets, compared to (6.05%) in 2007. Approximately 44.28% of rate sensitive assets and 53.24% of rate sensitive liabilities are subject to repricing within one year. Short term assets (less than one year) increased \$65,568,000 during the year, while total earning assets increased \$84,866,000. Growth in the loan portfolio was concentrated in real estate secured loans, including both amortizing residential and commercial loans which typically have an initial rate adjustment period of three to five years and construction loans which typically have a term of one year and a rate that floats with the prime rate. Short term liabilities increased \$7,232,000, while total interest bearing liabilities increased a total of \$89,949,000. Due to the relatively flat yield curve, management has aggressively cut deposit rates and has lengthen the term on some of its fixed rate borrowings with FHLB. These actions have resulted in the improvement in the negative GAP position in the one year time period and have helped to mitigate the decline in the net interest margin.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The following GAP analysis shows the time frames as of December 31, 2008, in which the Company s assets and liabilities are subject to repricing:

| (Dollars in thousands)                        | 1-90<br>Days | 91-365<br>Days | 1-5<br>Years | Over 5<br>Years | Not<br>Classified | Total      |
|---|--------------|----------------|--------------|-----------------|-------------------|------------|
| Rate Sensitive Assets:                        |              |                |              |                 |                   |            |
| Loans held for investment                     | \$ 136,326   | \$ 37,872      | \$ 197,886   | \$ 27,149       | \$                | \$ 399,233 |
| Loans held for sale                           | 3,780        |                |              |                 |                   | 3,780      |
| Federal Funds Sold                            | 8,979        |                |              |                 |                   | 8,979      |
| Investments securities Interest bearing bank  | 75           | 4,628          | 6,098        | 8,201           | 3,345             | 22,347     |
| deposits                                      | 667          | 495            |              |                 |                   | 1,162      |
| Total   | 149,827      | 42,995         | 203,984      | 35,350          | 3,345             | 435,501    |
| Rate Sensitive Liabilities:                   |              |                |              |                 |                   |            |
| Interest bearing demand                       |              |                |              |                 |                   |            |
| deposits                                      |              | 19,343         | 35,254       | 7,955           |                   | 62,552     |
| Savings                                       |              | 5,874          | 17,620       | 5,873           |                   | 29,367     |
| Certificates of deposit<br>\$100,000 and over | 15,314       | 29,553         | 18,988       |                 |                   | 63,855     |
| Other certificates of deposit                 | 34,654       | 50,956         | 51,055       |                 |                   | 136,665    |
| Other certificates of deposit                 | 34,034       | 30,930         | 31,033       |                 |                   | 130,003    |
| Total Deposits                                | 49,968       | 105,726        | 122,917      | 13,828          |                   | 292,439    |
| Short-term debt                               | 19,760       |                |              |                 |                   | 19,760     |
| Long-term debt                                | 11,952       | 20,997         | 29,132       | 4,000           |                   | 66,081     |
| Total   | 81,680       | 126,723        | 152,049      | 17,828          |                   | 378,280    |
| Discrete Gap                                  | 68,147       | (83,728)       | 51,935       | 17,522          | 3,345             | 57,221     |
| Cumulative Gap                                | 68,147       | (15,581)       | 36,354       | 53,876          | 57,221            |            |
| As a % of Earning Assets                      | 15.65%       | (3.58)%        | 8.35%        | 12.37%          | 13.14%            |            |

In preparing the above table, no assumptions are made with respect to loan prepayments or deposit run off. Loan principal payments are included in the earliest period in which the loan matures or can be repriced. Principal payments on installment loans scheduled prior to maturity are included in the period of maturity or repricing. Proceeds from the redemption of investments and deposits are included in the period of maturity. Estimated maturities on deposits which have no stated maturity dates were derived from guidance contained in FDICIA 305.

#### **Recent Accounting Pronouncements**

In December 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 141(R), Business Combinations, (SFAS 141(R)) which replaces SFAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for acquisitions by the Company taking place on or after January 1, 2009. Early adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose

business combinations following existing accounting guidance until January 1, 2009. The Company will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

Also, in December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51, (SFAS 160). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Before this statement, limited guidance existed for reporting noncontrolling interests (minority interest). As a result, diversity in practice exists. In some cases minority interest is reported as a liability and in others it is reported in the mezzanine section between liabilities and equity. Specifically, SFAS 160 requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financials statements and separate from the parent s equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent s ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. SFAS 160 was effective for the Company on January 1, 2009. SFAS 160 had no impact on the Company s financial position, results of operations or cash flows.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, (SFAS 161). SFAS 161 requires enhanced disclosures about an entity is derivative and hedging activities, thereby improving the transparency of financial reporting. It is intended to enhance the current disclosure framework in SFAS 133 by requiring that objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. This disclosure is intended to convey the purpose of derivative use in terms of the risks that the entity is intending to manage. SFAS 161 was effective for the Company on January 1, 2009 and will result in additional disclosures if the Company enters into any material derivative or hedging activities.

In February 2008, the FASB issued FASB Staff Position No. 140-3, Accounting for Transfers of Financial Assets and Repurchase Financing Transactions, (FSP 140-3). This FSP provides guidance on accounting for a transfer of a financial asset and the transferor s repurchase financing of the asset. This FSP presumes that an initial transfer of a financial asset and a repurchase financing are considered part of the same arrangement (linked transaction) under SFAS 140. However, if certain criteria are met, the initial transfer and repurchase financing are not evaluated as a linked transaction and are evaluated separately under SFAS 140. FSP 140-3 was effective for the Company on January 1, 2009. *The adoption of FSP 140-3 had no impact on the Company s financial position, results of operations or cash flows*.

In April 2008, the FASB issued FASB Staff Position No. 142-3, Determination of the Useful Life of Intangible Assets, (FSP 142-3). This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets, (SFAS 142). The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other U.S. generally accepted accounting principles. This FSP was effective for the Company on January 1, 2009 and had no material impact on the Company s financial position, results of operations or cash flows.

In May, 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles, (SFAS 162). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). SFAS 162 is effective November 15, 2008. The FASB has stated that it does not expect SFAS 162 will result in a change in current practice. The application of SFAS 162 *had no effect* on the Company s financial position, results of operations or cash flows. The FASB issued FASB Staff Position No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement), (FSP APB 14-1). The Staff Position specifies that issuers of convertible debt instruments that may be settled in cash upon conversion should separately account for the liability and equity components in a manner that will reflect the entity s nonconvertible debt borrowing rate when

interest cost is recognized in subsequent periods. FSP APB 14-1 provides guidance for initial and subsequent measurement as well as derecognition provisions. The Staff Position was effective as of January 1, 2009 and *had no material effect* on the Company s financial position, results of operations or cash flows.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

In June, 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities, (FSP EITF 03-6-1). The Staff Position provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and must be included in the earnings per share computation. FSP EITF 03-6-1 was effective January 1, 2009 and *had no effect* on the Company s financial position, results of operations, earnings per share or cash flows.

FSP SFAS 133-1 and FIN 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161, (FSP SFAS 133-1 and FIN 45-4) was issued September 2008, effective for reporting periods (annual or interim) ending after November 15, 2008. FSP SFAS 133-1 and FIN 45-4 amends SFAS 133 to require the seller of credit derivatives to disclose the nature of the credit derivative, the maximum potential amount of future payments, fair value of the derivative, and the nature of any recourse provisions. Disclosures must be made for entire hybrid instruments that have embedded credit derivatives. The Staff Position also amends FASB Interpretation No. (FIN) 45 to require disclosure of the current status of the payment/performance risk of the credit derivative guarantee. If an entity utilizes internal groupings as a basis for the risk, how the groupings are determined must be disclosed as well as how the risk is managed. The Staff Position encourages that the amendments be applied in periods earlier than the effective date to facilitate comparisons at initial adoption. After initial adoption, comparative disclosures are required only for subsequent periods.

FSP SFAS 133-1 and FIN 45-4 clarifies the effective date of SFAS 161 such that required disclosures should be provided for any reporting period (annual or quarterly interim) beginning after November 15, 2008. The adoption of this Staff Position *had no material effect* on the Company's financial position, results of operations or cash flows. The SEC's Office of the Chief Accountant and the staff of the FASB issued press release 2008-234 on September 30, 2008 (Press Release) to provide clarifications on fair value accounting. The Press Release includes guidance on the use of management's internal assumptions and the use of market quotes. It also reiterates the factors in SEC Staff Accounting Bulletin (SAB) Topic 5M which should be considered when determining other-than-temporary impairment: the length of time and extent to which the market value has been less than cost; financial condition and near-term prospects of the issuer; and the intent and ability of the holder to retain its investment for a period of time sufficient to allow for any anticipated recovery in market value.

On October 10, 2008, the FASB issued FSP SFAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active (FSP SFAS 157-3). This FSP clarifies the application of SFAS No. 157, Fair Value Measurements in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that asset is not active. The FSP is effective upon issuance, including prior periods for which financial statements have not been issued. For the Company, this FSP was effective for the quarter ended September 30, 2008. The Company considered the guidance in the Press Release and in FSP SFAS 157-3 when conducting its review for other-than-temporary impairment as of December 31, 2008. FSP SFAS 140-4 and FIN 46(R)-8, Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities, (FSP SFAS 140-4 and FIN 46(R)-8) was issued in December 2008 to require public entities to disclose additional information about transfers of financial assets and to require public enterprises to provide additional disclosures about their involvement with variable interest entities. The FSP also requires certain disclosures for public enterprises that are sponsors and servicers of qualifying special purpose entities. The FSP is effective for the first reporting period ending after December 15, 2008. *This FSP had no impact on the financial position of the Company*.

FSP SFAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets, (FSP SFAS 132(R)-1) issued in December 2008, provides guidance on an employer s disclosures about plan assets of a defined benefit pension or other postretirement plan to provide the users of financial statements with an understanding of: (a) how investment allocation decisions are made, including the factors that are pertinent to an understanding of investment policies and strategies; (b) the major categories of plan assets; (c) the inputs and valuation techniques used to measure the fair value of plan assets; (d) the effect of fair value measurements using significant unobservable inputs (Level 3) on

changes in plan assets for the period; and (e) significant concentrations of risk within plan assets.

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#### Management s Discussion and Analysis of Financial Condition and Results of Operations

The Staff Position also requires a nonpublic entity, as defined in SFAS 132, to disclose net periodic benefit cost for each period for which a statement of income is presented. FSP SFAS 132(R)-1 is effective for fiscal years ending after December 15, 2009. The Staff Position will require the Company to provide additional disclosures related it to its benefit plans.

FSP EITF 99-20-1, Amendments to the Impairment Guidance of EITF Issue No. 99-20, (FSP EITF 99-20-1) was issued in January 2009. Prior to the Staff Position, other-than-temporary impairment was determined by using either EITF Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transferor in Securitized Financial Assets, (EITF 99-20) or SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, (SFAS 115) depending on the type of security. EITF 99-20 required the use of market participant assumptions regarding future cash flows regarding the probability of collecting all cash flows previously projected. SFAS 115 determined impairment to be other than temporary if it was probable that the holder would be unable to collect all amounts due according to the contractual terms. To achieve a more consistent determination of other-than-temporary impairment, the Staff Position amends EITF 99-20 to determine any other-than-temporary impairment based on the guidance in SFAS 115, allowing management to use more judgment in determining any other-than-temporary impairment. The Staff Position is effective for interim and annual reporting periods ending after December 15, 2008 and shall be applied prospectively. Retroactive application is not permitted. Management has reviewed the Company security portfolio and evaluated the portfolio for any other-than-temporary impairments as discussed in Note 4.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company s financial position, results of operations or cash flows.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations Quarterly Results

The table below lists the Company s quarterly performance for the years ended December 31, 2008 and 2007:

| (Dollars in thousands)                              | Fourth   | Third    | 2008<br>Second | First    | Total     |
|---|----------|----------|----------------|----------|-----------|
| Interest and Dividend Income                        | \$ 6,765 | \$ 6,617 | \$ 6,128       | \$ 6,034 | \$ 25,544 |
| Interest Expense                                    | 2,776    | 2,665    | 2,453          | 2,604    | 10,498    |
| Net Interest Income                                 | 3,989    | 3,952    | 3,675          | 3,430    | 15,046    |
| Provision for Loan Losses                           | 430      | 120      | 175            | 90       | 815       |
| Net Interest Income after Provision For Loan Losses | 3,559    | 3,832    | 3,500          | 3,340    | 14,231    |
| Non-Interest Income                                 | (563)    | 475      | 896            | 681      | 1,489     |
| Non-Interest Expense                                | 2,890    | 2,793    | 2,761          | 2,653    | 11,097    |
| Income before taxes Income Tax Expense              | 106      | 1,514    | 1,635          | 1,368    | 4,623     |
|   | 136      | 428      | 491            | 364      | 1,419     |
| Net Income  | \$ (30)  | \$ 1,086 | \$ 1,144       | \$ 1,004 | \$ 3,204  |
| Net Income Per Share                                | \$ (.01) | \$ .47   | \$ .49         | \$ .43   | \$ 1.38   |
| Dollars in thousands                                | Fourth   | Third    | 2007<br>Second | First    | Total     |
| Interest and Dividend Income                        | \$ 6,208 | \$ 6,288 | \$ 6,176       | \$ 5,963 | \$ 24,635 |
| Interest Expense                                    | 2,753    | 2,820    | 2,781          | 2,689    | 11,043    |
| Net Interest Income                                 | 3,455    | 3,468    | 3,395          | 3,274    | 13,592    |
| Provision for Loan Losses                           | 90       | 60       | 60             | 60       | 270       |
| Net Interest Income after Provision For Loan Losses | 3,365    | 3,408    | 3,335          | 3,214    | 13,322    |
| Non-Interest Income                                 | 765      | 891      | 895            | 765      | 3,316     |
| Non-Interest Expense                                | 2,695    | 2,706    | 2,596          | 2,535    | 10,532    |

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| Income before taxes Income Tax Expense | 1,435<br>333 | 1,593<br>468 | 1,634<br>497 | 1,444<br>355 | 6,106<br>1,653 |
|--|--------------|--------------|--------------|--------------|----------------|
| Net Income                             | \$ 1,102     | \$ 1,125     | \$ 1,137     | \$ 1,089     | \$ 4,453       |
| Net Income Per Share                   | \$ .47<br>30 | \$ .48       | \$ .48       | \$ .46       | \$ 1.89        |

# Item 8. Financial Statements and Supplementary Information F & M Bank Corp. and Subsidiaries Consolidated Balance Sheets

December 31, 2008 and 2007

|  | 2008         | 2007         |
|--|--------------|--------------|
| Assets   |              |              |
| Cash and due from banks (notes 3 and 13)                                     | \$ 5,686,781 | \$ 8,705,518 |
| Federal funds sold   | 8,979,000    |              |
| Cash and cash equivalents  | 14,665,781   | 8,705,518    |
| Interest bearing deposits (note 13) Securities:                              | 1,162,265    | 3,131,865    |
| Held to maturity fair value of \$110,000 in 2008 and \$109,000 in 2007 (note |              |              |
| 4)   | 109,634      | 108,656      |
| Available for sale (note 4)  | 22,237,430   | 30,213,677   |
| Other investments (note 4)   | 8,438,964    | 6,291,348    |
| Loans held for sale  | 3,780,287    |              |
| Loans held for investment (notes 5 and 13)                                   | 399,232,536  | 317,179,613  |
| Less allowance for loan losses (note 6)                                      | (2,189,261)  | (1,702,501)  |
| Net Loans Held for Investment  | 397,043,275  | 315,477,112  |
| Bank premises and equipment, net (note 7)                                    | 7,457,128    | 7,221,493    |
| Interest receivable  | 2,056,162    | 1,931,976    |
| Core deposit intangible (note 21)  | 597,874      | 873,816      |
| Goodwill (note 21)   | 2,669,517    | 2,638,677    |
| Bank owned life insurance (note 22)  | 6,304,263    | 6,005,311    |
| Other assets   | 5,535,207    | 4,127,726    |
| Total Assets   | 472,057,787  | 386,727,175  |
| Liabilities  |              |              |
| Deposits:  |              |              |
| Noninterest bearing  | 49,785,896   | 49,754,614   |
| Interest bearing:  |              |              |
| Demand   | 39,772,929   | 25,195,705   |
| Money market accounts  | 22,779,161   | 30,393,490   |
| Savings  | 29,366,527   | 28,213,641   |
| Time deposits over \$100,000 (note 8)  | 63,855,260   | 44,512,039   |
| All other time deposits (note 8)   | 136,665,430  | 120,490,173  |
| Total Deposits   | 342,225,203  | 298,559,662  |
| Short-term debt (note 9)   | 20,510,287   | 12,743,051   |
|  |              |              |

| Accrued liabilities Long-term debt (note 10)   | 7,686,661<br>65,330,833                 | 6,545,495<br>29,714,286               |  |  |  |  |
|--|---|---------------------------------------|--|--|--|--|
| Total Liabilities  | 435,752,984                             | 347,562,494                           |  |  |  |  |
| Minority Interest in Consolidated Subsidiary   | 46,829                                  |                                       |  |  |  |  |
| Stockholders Equity (Note 20) Common stock \$5 par value, 6,000,000 shares authorized, 2,289,497 and 2,343,890 shares issued and outstanding for 2008 and 2007, respectively Capital surplus Retained earnings (note 17) Accumulated other comprehensive income (loss) | 11,447,485<br>27,686,745<br>(2,876,256) | 11,719,450<br>28,409,273<br>(964,042) |  |  |  |  |
| Total Stockholders Equity  | 36,257,974                              | 39,164,681                            |  |  |  |  |
| Total Liabilities and Stockholders Equity  | \$ 472,057,787                          | \$ 386,727,175                        |  |  |  |  |
| The accompanying notes are an integral part of this statement.  31   |   |                                       |  |  |  |  |

F & M Bank Corp. and Subsidiaries Consolidated Statements of Income For the years ended 2008, 2007 and 2006

|   | 2008          | 2007          | 2006          |
|---|---------------|---------------|---------------|
| Interest and Dividend Income:                       |               |               |               |
| Interest and fees on loans held for investment      | \$ 23,638,923 | \$ 22,560,401 | \$ 20,956,638 |
| Interest on loans held for sale                     | 238,249       | 21,794        | 9,230         |
| Interest on deposits and federal funds sold         | 167,441       | 319,048       | 184,482       |
| Interest on debt securities                         | 970,523       | 1,231,825     | 922,996       |
| Dividends on equity securities                      | 529,268       | 502,080       | 452,453       |
| Total Interest and Dividend Income                  | 25,544,404    | 24,635,148    | 22,525,799    |
| Interest Expense:                                   |               |               |               |
| Interest on demand deposits                         | 798,137       | 1,171,782     | 581,331       |
| Interest on savings deposits                        | 293,461       | 331,218       | 445,925       |
| Interest on time deposits over \$100,000            | 1,906,538     | 2,304,597     | 1,897,235     |
| Interest on all other time deposits                 | 5,047,994     | 5,513,883     | 4,331,909     |
| Total interest on deposits                          | 8,046,130     | 9,321,480     | 7,256,400     |
| Interest on short-term debt                         | 456,398       | 501,932       | 783,820       |
| Interest on long-term debt                          | 1,995,514     | 1,219,489     | 1,050,761     |
| Total Interest Expense                              | 10,498,042    | 11,042,901    | 9,090,981     |
| Net Interest Income                                 | 15,046,362    | 13,592,247    | 13,434,818    |
| Provision for Loan losses (note 6)                  | 815,000       | 270,000       | 240,000       |
| Net Interest Income After Provision for Loan Losses | 14,231,362    | 13,322,247    | 13,194,818    |
| Noninterest Income (Expenses):                      |               |               |               |
| Service charges on deposit accounts                 | 1,356,494     | 1,209,972     | 1,196,688     |
| Insurance and other commissions                     | 271,078       | 368,990       | 311,234       |
| Other operating income                              | 1,193,991     | 1,342,851     | 971,293       |
| Income on bank owned life insurance                 | 336,459       | 293,271       | 274,548       |
| Other than temporary impairment losses              | (1,758,730)   | (171,000)     | (40,000)      |
| Gain (loss) on the sale of securities (note 4)      | 78,173        | 272,185       | 232,672       |
| Total Noninterest Income                            | 1,477,465     | 3,316,269     | 2,946,435     |

| Noninterest Expenses:  |    |            |    |            |    |           |
|--|----|------------|----|------------|----|-----------|
| Salaries   |    | 5,131,045  |    | 4,737,325  |    | 4,272,028 |
| Employee benefits (note 12)                                    |    | 1,491,847  |    | 1,524,208  |    | 1,455,836 |
| Occupancy expense  |    | 578,735    |    | 598,598    |    | 517,008   |
| Equipment expense  |    | 564,410    |    | 615,083    |    | 555,342   |
| Amortization of intangibles (notes 2 and 20)                   |    | 275,942    |    | 275,942    |    | 275,942   |
| Other operating expenses                                       |    | 3,055,498  |    | 2,781,150  |    | 2,610,684 |
|  |    |            |    |            |    |           |
| Total Noninterest Expenses                                     |    | 11,097,477 |    | 10,532,306 |    | 9,686,840 |
| •  |    |            |    |            |    |           |
|  |    |            |    |            |    |           |
| Income before Income Taxes                                     |    | 4,611,350  |    | 6,106,210  |    | 6,454,413 |
|  |    |            |    |            |    |           |
| Income Tax Expense (note 11)                                   |    | 1,418,628  |    | 1,653,124  |    | 1,925,073 |
| Minority interest in consolidated subsidiary                   |    |            |    |            |    |           |
| (earnings) losses  |    | 11,294     |    |            |    |           |
|  |    |            |    |            |    |           |
| Net Income   | ф  | 2 204 016  | ¢  | 4 452 006  | ¢  | 4 520 240 |
| Net Income   | \$ | 3,204,016  | ф  | 4,453,086  | Þ  | 4,529,340 |
|  |    |            |    |            |    |           |
| Per Share Data Net Income                                      | \$ | 1.38       | \$ | 1.89       | \$ | 1.90      |
| 10 Share Sala 110 Heeme  | Ψ  | 1.50       | Ψ  | 1.07       | Ψ  | 1.70      |
|  |    |            |    |            |    |           |
| Cash Dividends   | \$ | .90        | \$ | .86        | \$ | .82       |
|  |    |            |    |            |    |           |
|  |    |            |    |            |    |           |
| Average Common Shares Outstanding                              |    | 2,318,998  |    | 2,359,540  |    | 2,386,257 |
|  |    |            |    |            |    |           |
| The accompanying notes are an integral part of this statement. |    |            |    |            |    |           |
| 32   |    |            |    |            |    |           |

F & M Bank Corp. and Subsidiaries Consolidated Statements of Changes in Stockholders Equity For the years ended December 31, 2008, 2007 and 2006

|  | Common     | Capital   | Retained             | Con | cumulated<br>Other<br>nprehensive<br>Income |                          |
|--|------------|-----------|----------------------|-----|---|--------------------------|
|  | Stock      | Surplus   | Earnings             |     | (Loss)                                      | Total                    |
| Balance December 31, 2005, restated  | 12,010,185 | \$        | \$ 24,838,850        | \$  | (578,962)                                   | \$ 36,270,073            |
| Comprehensive Income: Net income Net change in other   |            |           | 4,529,340            |     |   | 4,529,340                |
| comprehensive income (note 2)  |            |           |                      |     | 18,603                                      | 18,603                   |
| Total comprehensive Income   |            |           |                      |     |   | 4,547,943                |
| Tax benefit of ESOP dividends<br>Dividends on common stock<br>Stock sold to ESOP (10,000                             |            | 30,054    | (1,953,130)          |     |   | 30,054<br>(1,953,130)    |
| shares)  | 50,000     | 225,500   |                      |     |   | 275,500                  |
| Stock repurchased (37,844 shares)  | (189,220)  | (255,554) | (620,822)            |     |   | (1,065,596)              |
| Balance December 31, 2006  | 11,870,965 |           | 26,794,238           |     | (560,359)                                   | 38,104,844               |
| Comprehensive Income: Net income Net change in other   |            |           | 4,453,086            |     |   | 4,453,086                |
| comprehensive income (note 2)  |            |           |                      |     | (403,683)                                   | (403,683)                |
| Total Comprehensive Income   |            |           |                      |     |   | 4,049,403                |
| Tax benefit of ESOP dividends<br>Dividends on common stock<br>Stock issued (294 shares)<br>Stock repurchased (30,597 | 1,470      |           | (2,030,564)<br>8,082 |     |   | (2,030,564)<br>9,552     |
| shares)  | (152,985)  |           | (815,569)            |     |   | (968,554)                |
| Balance December 31, 2007  | 11,719,450 |           | 28,409,273           |     | (964,042)                                   | 39,164,681               |
| Cumulative effect of initial adoption of EITF 06-4 Comprehensive Income:   |            |           | (428,112)            |     |   | (428,112)                |
| Net income   |            |           | 3,204,016            |     | (1,912,214)                                 | 3,204,016<br>(1,912,214) |
|  |            |           |                      |     |   |                          |

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| Net change in other           |
|-------------------------------|
| comprehensive income (note 2) |

| Total Comprehensive Income  |            |          |               |                   | 1,291,802              |
|---|------------|----------|---------------|-------------------|------------------------|
| Dividends on common stock<br>Stock issued (3,951 shares)<br>Stock repurchased (58,344 | 19,755     | 98,380   | (2,083,015)   |                   | (2,083,015)<br>118,135 |
| shares)   | (291,720)  | (98,380) | (1,415,417)   |                   | (1,805,517)            |
| Balance December 31, 2008   | 11,447,485 | \$       | \$ 27,686,745 | \$<br>(2,876,256) | \$ 36,257,974          |

The accompanying notes are an integral part of this statement.

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F & M Bank Corp. and Subsidiaries Consolidated Statements of Cash Flows For the years ended December 31, 2008, 2007 and 2006

|   | 2008         | 2007         | 2006         |
|---|--------------|--------------|--------------|
| Cash Flows from Operating Activities:                     |              |              |              |
| Net income  | \$ 3,204,016 | \$ 4,453,086 | \$ 4,529,340 |
| Adjustments to reconcile net income to net cash provided  | . , ,        | , , ,        | , , ,        |
| by (used in) operating activities:                        |              |              |              |
| (Gain) loss on securities transactions                    | (78,173)     | (272,185)    | (232,672)    |
| Other than temporary impairment losses                    | 1,758,730    | 171,000      | 40,000       |
| Depreciation  | 630,314      | 697,659      | 605,436      |
| Accretion of securities                                   | (29,717)     | (111,489)    | 20,087       |
| Net decrease (increase) in loans held for sale            | (3,780,287)  |              | 3,528,233    |
| Provision for loan losses                                 | 815,000      | 270,000      | 240,000      |
| Provision for deferred taxes                              | (159,824)    | (346,191)    | (7,619)      |
| (Increase) decrease in interest receivable                | (124,187)    | (55,326)     | (509,769)    |
| (Increase) decrease in other assets                       | (69,785)     | (831,946)    | (435,415)    |
| Increase (decrease) in accrued expenses                   | 538,980      | (299,666)    | 1,913,496    |
| Change in pension liability                               | (1,835,082)  | 531,150      | (972,546)    |
| Amortization of limited partnership investments           | 431,584      | 722,041      | 381,532      |
| Amortization of intangibles                               | 275,942      | 275,942      | 275,942      |
| Gain on sale of property and equipment                    | (1,902)      | (68,904)     |              |
| Income from life insurance investment                     | (298,952)    | (293,271)    | (274,548)    |
| Net Cash Provided by Operating Activities                 | 1,276,657    | 4,841,900    | 9,101,497    |
| Cash Flows from Investing Activities:                     |              |              |              |
| (Increase) decrease in interest bearing bank deposits     | 1,969,600    | (1,127,083)  | 223,485      |
| Purchase of securities held to maturity                   | 1,505,000    | (108,166)    | 220,100      |
| Proceeds from maturities of securities held to maturity   |              | 110,000      |              |
| Proceeds from maturities of securities available for sale | 23,843,841   | 22,499,667   | 3,185,832    |
| Proceeds from sales of securities available for sale      | 1,511,286    | 2,172,552    | 14,993,465   |
| Purchases of securities available for sale                | (22,654,078) | (25,514,141) | (19,855,479) |
| Net increase in loans held for investment                 | (82,381,163) | (8,077,058)  | (32,184,826) |
| Purchase of life insurance                                |              |              | (350,000)    |
| Purchase of property and equipment                        | (864,047)    | (140,648)    | (2,558,460)  |
| Proceeds from life insurance policy                       |              | 246,332      |              |
| Net Cash Used in Investing Activities                     | (78,564,561) | (9,938,545)  | (36,545,983) |
| Cash Flows from Financing Activities:                     |              |              |              |
| Net change in federal funds purchased                     | (2,932,000)  | 370,000      | 2,562,000    |
| Net change in demand and savings deposits                 | 8,147,063    | 8,044,854    | (3,638,180)  |
| Net change in time deposits                               | 35,518,478   | 992,378      | 25,850,833   |
| Net change in short-term debt                             | 10,699,236   | 656,122      | (5,190,551)  |
|   | 10,000,000   | 000,122      | (5,170,551)  |

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| Dividends paid in cash Proceeds from long-term debt Payments to repurchase common stock Proceeds from issuance of common stock Repayments of long-term debt | (2,103,775)<br>39,747,500<br>(1,805,517)<br>118,135<br>(4,130,953) | (2,016,246)<br>10,000,000<br>(968,554)<br>9,552<br>(9,532,966) | (1,932,696)<br>15,000,000<br>(1,065,596)<br>275,500<br>(8,560,990) |
|---|--|--|--|
| Net Cash Provided by Financing Activities   | 83,258,167   | 7,555,140  | 23,300,320   |
| Net Increase (Decrease) in Cash and Cash Equivalents  | 5,970,263  | 2,458,495  | (4,144,166)  |
| Cash and Cash Equivalents, Beginning of Year  | 8,705,518  | 6,247,023  | 10,391,189   |
| Cash and Cash Equivalents, End of Year  | \$ 14,665,781  | \$ 8,705,518   | \$ 6,247,023   |
| Supplemental Disclosure: Cash paid for: Interest expense Income taxes The accompanying notes are an integral part of this statements 34                     | \$ 10,646,216<br>950,000<br>ent.                                   | \$ 10,801,426<br>1,155,000                                     | \$ 8,808,949<br>1,500,000  |

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### **NOTE 1 NATURE OF OPERATIONS:**

F & M Bank Corp. (the Company ), through its subsidiary Farmers & Merchants Bank (the Bank ), operates under a charter issued by the Commonwealth of Virginia and provides commercial banking services. As a state chartered bank, the Bank is subject to regulation by the Virginia Bureau of Financial Institutions and the Federal Reserve Bank. The Bank provides services to customers located mainly in Rockingham, Shenandoah and Page Counties in Virginia, and the adjacent counties of Augusta, Virginia and Hardy, West Virginia. Services are provided at nine branch offices. The Company offers insurance, mortgage lending and financial services through its subsidiaries, TEB Life Insurance, Inc. and Farmers & Merchants Financial Services, Inc., and VBS Mortgage, LLC.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The accounting and reporting policies of the Company and its subsidiaries conform to generally accepted accounting principles and to accepted practice within the banking industry.

The following is a summary of the more significant policies:

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of Farmers and Merchants Bank, TEB Life Insurance Company, Farmers & Merchants Financial Services, Inc. and VBS Mortgage, LLC. (net of minority interest). Significant inter-company accounts and transactions have been eliminated.

#### **Use of Estimates in the Preparation of Financial Statements**

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts in those statements; actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes in the near term are the determination of the allowance for loan losses, which is sensitive to changes in local and national economic conditions, and the other than temporary impairment of investments in the investment portfolio.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand and deposits at other financial institutions whose initial maturity is ninety days or less.

#### **Investment Securities**

Management reviews the securities portfolio and classifies all securities as either held to maturity or available for sale at the date of acquisition. Securities that the Company has both the positive intent and ability to hold to maturity (at time of purchase) are classified as held to maturity securities. All other securities are classified as available for sale. Securities held to maturity are carried at historical cost and adjusted for amortization of premiums and accretion of discounts, using the effective interest method. Securities available for sale are carried at fair value with any valuation adjustments reported, net of deferred taxes, as a part of other accumulated comprehensive income. Also included in securities available for sale are marketable equity securities.

Interest, amortization of premiums and accretion of discounts on securities are reported as interest income using the effective interest method. Gains (losses) realized on sales and calls of securities are determined on the specific identification method.

#### Accounting for Historic Rehabilitation and Low Income Housing Partnerships

The Company periodically invests in low income housing partnerships whose primary benefit is the distribution of federal income tax credits to partners. The Company recognizes these benefits and the cost of the investments over the life of the partnership (usually 15 years). In addition, state and federal historic rehabilitation credits are generated from some of the partnerships. Amortization of these investments are prorated based on the amount of benefits received in each year to the total estimated benefits over the life of the projects. All benefits have been shown as investment income since income tax benefits are the only anticipated benefits of ownership.

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### Loans

Loans are carried on the balance sheet net of any unearned interest and the allowance for loan losses. Interest income on loans is determined using the effective interest method on the daily amount of principal outstanding except where serious doubt exists as to collectibility of the loan, in which case the accrual of income is discontinued.

#### **Allowance for Loan Losses**

The provision for loan losses charged to operations is an amount sufficient to bring the allowance for loan losses to an estimated balance that management considers adequate to absorb potential losses in the portfolio. Loans are charged against the allowance when management believes the collectibility of the principal is unlikely. Recoveries of amounts previously charged-off are credited to the allowance. Management s determination of the adequacy of the allowance is based on an evaluation of the composition of the loan portfolio, the value and adequacy of collateral, current economic conditions, historical loan loss experience, and other risk factors. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions, particularly those affecting real estate values. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company s allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

#### **Nonaccrual Loans**

Commercial loans are placed on nonaccrual status when they become ninety days or more past due, unless there is an expectation that the loan will either be brought current or paid in full in a reasonable period of time. Interest accruals are continued on past due, secured residential real estate loans and consumer purpose loans until the principal and accrued interest equal the value of the collateral and on unsecured loans until the financial condition of the borrower deteriorates to the point that any further accrued interest would be determined to be uncollectible.

#### **Bank Premises and Equipment**

Bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is charged to income over the estimated useful lives of the assets on a combination of the straight-line and accelerated methods. The ranges of the useful lives of the premises and equipment are as follows:

**Buildings and Improvements** 

10-40 years

Furniture and Fixtures

5-20 years

Maintenance, repairs, and minor improvements are charged to operations as incurred. Gains and losses on dispositions are reflected in other income or expense.

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### **Intangible Assets**

Core deposit intangibles are amortized on a straight-line basis over ten years. Core deposit intangibles, net of amortization totaled \$597,874 and \$873,816 at December 31, 2008 and 2007, respectively. The Company adopted SFAS 147 on January 1, 2002 and determined that the core deposit intangible will continue to be amortized over the estimated useful life.

#### Goodwill

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 141, Business Combinations and SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Additionally, it further clarifies the criteria for the initial recognition and measurement of intangible assets separate from goodwill. SFAS No. 142 became effective for fiscal years beginning after December 15, 2001 and prescribes the accounting for goodwill and intangible assets subsequent to initial recognition. The provisions of SFAS No. 142 discontinue the amortization of goodwill and intangible assets with indefinite lives. Instead, these assets are subject to an impairment review on an annual basis and more frequently if certain impairment indicators are in evidence. SFAS No. 142 also requires that reporting units be identified for the purpose of assessing potential future impairments of goodwill.

Goodwill totaled \$2,669,517 and \$2,638,677 at December 31, 2008 and 2007, respectively. The goodwill is no longer amortized, but instead tested for impairment at least annually. Based on the testing, there were no impairment charges for 2008, 2007 or 2006. Application of the non-amortization provisions of the Statement resulted in additional pre-tax net income of approximately \$181,000 for the years ended December 31, 2008, 2007 and 2006.

#### **Pension Plans**

The Bank has a qualified noncontributory defined benefit pension plan which covers substantially all of its employees. The benefits are primarily based on years of service and earnings. On December 31, 2006 the Company adopted SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans (SFAS 158), which was issued in September of 2006 and amends SFAS 87 and SFAS 106 to require recognition of the over-funded or under-funded status of pension and other postretirement benefit plans on the balance sheet. Under SFAS 158, gains and losses, prior service costs and credits, and any remaining transition amounts under SFAS 87 and SFAS 106 that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of tax effects, until they are amortized as a component of net periodic cost.

#### **Advertising Costs**

The Company follows the policy of charging the cost of advertising to expense as incurred. Total advertising costs included in other operating expenses for 2008, 2007, and 2006 were \$295,214, \$244,930 and \$245,175, respectively.

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### **Income Taxes**

Amounts provided for income tax expense are based on income reported for financial statement purposes rather than amounts currently payable under income tax laws. Deferred taxes, which arise principally from temporary differences between the period in which certain income and expenses are recognized for financial accounting purposes and the period in which they affect taxable income, are included in the amounts provided for income taxes. In 2006, the FASB issued Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes an Interpretation of SFAS No. 109. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. FIN 48 also prescribes a recognition threshold and measurement of a tax position taken or expected to be taken in an enterprise s tax return. FIN 48 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Company adopted FIN 48 effective January 1, 2007. The adoption of FIN 48 did not have any impact on the Company s consolidated financial position.

#### **Comprehensive Income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities and gains or losses on certain derivative contracts, are reported as a separate component of the equity section of the balance sheet. Such items, along with operating net income, are components of comprehensive income. The components of other comprehensive income and related tax effects are as follows:

Years Ended December 31, 2008 2007 2006 Changes in: \$ Adjustment for initial adoption of SFAS 158 \$ (972,546) Funded Status Adjustment (1,835,082)531,150 Tax effect 623,928 (180,591)330,666 Pension plan adjustment, net of tax (1,211,154)350,559 (641,880)Unrealized holding gains (losses) on available-for-sale securities 1.178.068 (2,742,769)(1.041.606)Other than temporary impairment losses 1,758,730 171,000 40,000 Reclassification adjustment for (gains) losses realized in income (78,173)(272,185)(232,672)Net unrealized gains (losses) (1.142.791)985,396 (1,062,212)Tax effect 361,152 388,549 (324,913)Unrealized holding gain (losses), net of tax (701,060)(754,242)660,483

#### **Earnings Per Share**

Net change in other comprehensive income

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\$ (1,912,214)

\$ (403,683)

18,603

Earnings per share are based on the weighted average number of shares outstanding. The Company had no potentially dilutive instruments during the three-year period ended December 31, 2007.

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### Derivative Financial Instruments and Change in Accounting Principle, continued

On January 1, 2001, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities. This statement requires that all derivatives be recognized as assets or liabilities in the balance sheet and measured at fair value.

Under SFAS No. 133, the gain or loss on a derivative designated and qualifying as a fair value hedging instrument, as well as the offsetting gain or loss on the hedging item attributable to the risk being hedged, is recognized currently in earnings in the same accounting period. The effective portion of the gain or loss on a derivative designated and qualifying as a cash flow hedging instrument is initially reported as a component of other comprehensive income and subsequently reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The ineffective portion of the gain or loss on the derivative instrument, if any, is recognized currently in earnings.

Interest rate derivative financial instruments receive hedge accounting treatment only if they are designated as a hedge and are expected to be, and are, effective in substantially reducing interest rate risk arising from the assets and liabilities identified as exposing the Company to risk. Those derivative financial instruments that do not meet the hedging criteria discussed below would be classified as trading activities and would be recorded at fair value with changes in fair value recorded in income. Derivative hedge contracts must meet specific effectiveness tests (i.e., over time the change in their fair values due to the designated hedge risk must be within 80 to 125 percent of the opposite change in the fair value of the hedged assets or liabilities). Changes in fair value of the derivative financial instruments must be effective at offsetting changes in the fair value of the hedging items due to the designated hedge risk during the term of the hedge. Further, if the underlying financial instrument differs from the hedged asset or liability, there must be a clear economic relationship between the prices of the two financial instruments. If periodic assessment indicates derivatives no longer provide an effective hedge, the derivatives contracts would be closed out and settled or classified as a trading activity.

#### NOTE 3 CASH AND DUE FROM BANKS:

The Bank is required to maintain average reserve balances based on a percentage of deposits. The average balance of cash, which the Federal Reserve Bank requires to be on reserve, was \$25,000 for the years ended December 31, 2008 and 2007.

#### **NOTE 4 INVESTMENT SECURITIES:**

The amortized cost and fair value of securities held to maturity are as follows:

|                                       | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|---------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| December 31, 2008<br>U. S. Treasuries | \$ 109,634        | \$                           | \$                            | \$ 109,634    |
| December 31, 2007<br>U. S. Treasuries | \$ 108,656        | \$                           | \$                            | \$ 108,656    |
|                                       | 39                |                              |                               |               |

## $F\ \&\ M$ Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### **NOTE 4 INVESTMENT SECURITIES (CONTINUED):**

The amortized cost and fair value of securities available for sale are as follows:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| December 31, 2008                      |                   |                              |                               |               |
| Government sponsored enterprises       | \$ 10,012,805     | \$ 202,895                   | \$ 21,860                     | \$ 10,193,840 |
| Mortgage-backed obligations of federal |                   |                              |                               |               |
| agencies                               | 8,391,182         | 193,059                      | 10,475                        | 8,573,766     |
| Marketable equities                    | 5,430,255         | 22                           | 2,366,026                     | 3,064,251     |
| Municipals                             | 125,000           |                              | 227                           | 124,773       |
| Corporate bonds                        | 280,800           |                              |                               | 280,800       |
| Total Securities Available for Sale    | \$ 24,240,042     | \$ 395,976                   | \$ 2,398,588                  | \$ 22,237,430 |
| December 31, 2007                      |                   |                              |                               |               |
| Government sponsored enterprises       | \$ 16,282,790     | \$ 175,751                   | \$                            | \$ 16,458,541 |
| Mortgage-backed obligations of federal |                   |                              |                               |               |
| agencies                               | 5,402,217         | 26,227                       | 17,486                        | 5,410,958     |
| Marketable equities                    | 6,619,988         | 363,337                      | 1,315,135                     | 5,668,190     |
| Municipals                             | 250,000           |                              | 313                           | 249,687       |
| Corporate bonds                        | 2,617,114         |                              | 190,813                       | 2,426,301     |
| Total Securities Available for Sale    | \$31,172,109      | \$ 565,315                   | \$ 1,523,747                  | \$30,213,677  |

The amortized cost and fair value of securities at December 31, 2008, by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  |                   | s Held to<br>urity | Securities Ava                         | ailable for Sale                       |  |
|--|-------------------|--------------------|--|--|--|
|  | Amortized<br>Cost | Fair<br>Value      | Amortized<br>Cost                      | Fair<br>Value                          |  |
| Due in one year or less<br>Due after one year through five years<br>Due after five years | \$ 109,634        | \$ 109,634         | \$ 4,115,180<br>6,022,625<br>8,671,982 | \$ 4,219,913<br>6,098,700<br>8,854,566 |  |
| Marketable equities  | 109,634           | 109,634            | 18,809,787<br>5,430,255                | 19,173,179<br>3,064,251                |  |
| Total  | \$ 109,634        | \$ 109,634         | \$ 24,240,042                          | \$22,237,430                           |  |

There were no sales of debt securities during 2008, 2007, or 2006. Following is a table reflecting gains and losses on equity securities:

|                 | 2008                    | 2007                   | 2006                   |
|-----------------|-------------------------|------------------------|------------------------|
| Gains<br>Losses | \$ 244,181<br>(166,008) | \$ 343,944<br>(72,759) | \$ 257,172<br>(24,500) |
| Net Gains       | \$ 78,173               | \$ 272,185             | \$ 232,672             |

The carrying value (which approximates fair value) of securities pledged by the Bank to secure deposits and for other purposes amounted to \$21,078,000 at December 31, 2008 and \$20,975,000 at December 31, 2007.

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### **NOTE 4 INVESTMENT SECURITIES (CONTINUED):**

Other investments consist of investments in eleven low-income housing and historic equity partnerships (carrying basis of \$3,682,000), stock in the Federal Home Loan Bank, and various other investments (carrying basis of \$4,757,000). The interests in the low-income housing and historic equity partnerships have limited transferability and the interests in the other stocks are restricted as to sales. The market values of these securities are estimated to approximate their carrying value as of December 31, 2008. At December 31, 2008, the Company was committed to invest an additional \$1,898,000 in four low-income housing limited partnerships. These funds will be paid as requested by the general partner to complete the projects. This additional investment has been reflected in the above carrying basis and in accrued liabilities on the balance sheet.

The primary purpose of the investment portfolio is to generate income and meet liquidity needs of the Company through readily saleable financial instruments. The portfolio includes fixed rate bonds, whose prices move inversely with rates, variable rate bonds and equity securities. At the end of any accounting period, the investment portfolio has unrealized gains and losses. The Company monitors the portfolio, which is subject to liquidity needs, market rate changes and credit risk changes, to see if adjustments are needed. The primary concern in a loss situation is the credit quality of the business behind the instrument. Bonds deteriorate in value due to credit quality of the individual issuer and changes in market conditions. These losses relate to market conditions and the timing of purchases. A summary of these losses (in thousands) is as follows:

|                      | Less than | n 12 M | onths   | More tha | n 12 I | Months   | T          | 'otal |          |
|----------------------|-----------|--------|---------|----------|--------|----------|------------|-------|----------|
|                      | Fair      | Unr    | ealized | Fair     | Un     | realized | Fair       | Un    | realized |
|                      | Value     | L      | osses   | Value    | ]      | Losses   | Value      | Ι     | Losses   |
| 2008                 |           |        |         |          |        |          |            |       |          |
| Government sponsored |           |        |         |          |        |          |            |       |          |
| enterprises          | \$ 2,002  | \$     | (22)    | \$       | \$     |          | \$ 2,002   | \$    | (22)     |
| Mortgage backed      |           |        |         |          |        |          |            |       |          |
| obligations          |           |        |         | 373      |        | (11)     | 373        |       | (11)     |
| Marketable equities  | 598       |        | (381)   | 1,853    |        | (1,985)  | 2,451      |       | (2,366)  |
| Total                | \$ 2,600  | \$     | (403)   | \$ 2,226 | \$     | (1,996)  | \$ (4,826) | \$    | (2,399)  |

Management evaluates securities for other-than-temporary impairment on at least a quarterly basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than the cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery of fair value.

The Company recognized impairment losses of \$1,759,000, \$171,000, and \$40,000 in the carrying basis of its equity holdings in 2008, 2007, and 2006, respectively. These write downs were a result of management s evaluation and determination that these assets met the definition of other than temporary impairment under SFAS 115.

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F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

NOTE 5 LOANS:

Loans held for investment as of December 31:

|                             | 2008           | 2007          |  |
|-----------------------------|----------------|---------------|--|
| Real Estate                 |                |               |  |
| Construction                | \$ 71,259,034  | \$ 51,300,779 |  |
| Mortgage                    | 169,121,443    | 143,248,260   |  |
| Commercial and agricultural | 134,008,258    | 101,749,009   |  |
| Installment                 | 22,791,468     | 18,771,600    |  |
| Credit cards                | 1,940,301      | 1,799,630     |  |
| Other                       | 112,032        | 310,335       |  |
| Total                       | \$ 399,232,536 | \$317,179,613 |  |

The Company has pledged loans as collateral for borrowings with the Federal Home Loan Bank of Atlanta totaling \$167,246,000 and \$143,662,000 as of December 31, 2008 and 2007, respectively. Prior to 2004, the Company pledged specific residential real estate loans to secure its borrowings from the FHLB. During 2005, the Company switched to a blanket lien on its entire residential real estate portfolio and also began pledging commercial and home equity loans.

The following is a summary of information pertaining to impaired loans (in thousands):

|  | 2008              | 2007        | 2006        |
|--|-------------------|-------------|-------------|
| Impaired loans without a valuation allowance Impaired loans with a valuation allowance | \$ 1,743<br>1,676 | \$<br>2,748 | \$<br>3,901 |
| Total impaired loans   | \$ 3,419          | \$ 2,748    | \$ 3,901    |
| Valuation allowance related to impaired loans  | \$ 468            | \$ 682      | \$ 475      |
|  | 2008              | 2007        | 2006        |
| Average investment in impaired loans   | \$ 3,908          | \$ 3,408    | \$ 3,552    |
| Interest income recognized on impaired loans   | \$ 162            | \$ 247      | \$ 254      |

Loans held for sale consists of the Bank s commitment to purchase up to \$35,000,000 in residential mortgage loan participations. These loans are purchased as a 95% participation in loans that are warehoused by a bank in California. Loans are originated by a network of mortgage loan originators throughout the United States. The Bank receives certain loan documents daily for review, makes its purchase decision and wires funds to the bank in California. By contract terms, the Bank will hold these loans up to 60 days. The actual holding period of individual loans has ranged from 1 day to 45 days, with an average of 10 days during 2007 and 2008.

The commitment to purchase these loan participations was entered into in 2003, as a \$30,000,000 commitment, but actual purchases were immaterial until March 2004. This program was entered into as an alternative to selling Federal Funds and other short-term investments. As demand within the program increased, the Bank recognized an opportunity to earn a return based on the spread between the participation interest received and the cost of borrowing daily rate credit from the FHLB. The volume of loans purchased fluctuates due to a number of factors including changes in secondary market rates, which affects demand for mortgage loans; the number of participating banks involved in the program; the number of mortgage loan originators selling loans to the lead bank and the funding capabilities of the lead bank.

Loans held for sale as of December 31:

|             |    | 2008        | 2007 |
|-------------|----|-------------|------|
| Real Estate | 42 | \$3,780,287 | None |

#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 6 ALLOWANCE FOR LOAN LOSSES:

A summary of changes in the allowance for loan losses is shown in the following schedule:

|  | 2008         | 2007         | 2006         |
|--|--------------|--------------|--------------|
| Balance, beginning of year   | \$ 1,702,501 | \$ 1,791,248 | \$1,672,936  |
| Provision charged to operating expenses                                    | 815,000      | 270,000      | 240,000      |
| Loan recoveries  | 71,751       | 91,620       | 39,998       |
| Loans charged off  | (399,991)    | (450,367)    | (161,686)    |
| Balance, end of year   | \$ 2,189,261 | \$ 1,702,501 | \$ 1,791,248 |
| Percentage of loans held for investment NOTE 7 BANK PREMISES AND EOUIPMENT | .55%         | .54%         | .58%         |

#### NOTE 7 BANK PREMISES AND EQUIPMENT

Bank premises and equipment as of December 31 are summarized as follows:

|                               | 2008         | 2007         |
|-------------------------------|--------------|--------------|
| Land                          | \$ 1,063,320 | \$ 1,063,320 |
| Buildings and improvements    | 6,844,160    | 6,799,982    |
| Furniture and equipment       | 4,810,223    | 4,563,762    |
|                               | 12,717,703   | 12,427,064   |
| Less accumulated depreciation | (5,260,575)  | (5,205,571)  |
| Net                           | \$ 7,457,128 | \$ 7,221,493 |

Provisions for depreciation of \$630,314 in 2008, \$697,659 in 2007, and \$605,436 in 2006 were charged to operations. **NOTE 8 TIME DEPOSITS:** 

At December 31, 2008, the scheduled maturities of time deposits are as follows:

| 2009  | \$ 131,531,411 |
|-------|----------------|
| 2010  | 52,343,943     |
| 2011  | 4,519,559      |
| 2012  | 4,247,018      |
| 2013  | 7,878,759      |
| Total | \$ 200,520,690 |

#### **NOTE 9 SHORT-TERM DEBT:**

Short-term debt information is summarized as follows:

| Maximum     |             |                    | Weighted            |                         |
|-------------|-------------|--------------------|---------------------|-------------------------|
| Outstanding | Outstanding | Average<br>Balance | Average<br>Interest | Year<br>End<br>Interest |
| at any      | at          | Daiance            | mierest             | mierest                 |

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|                                  | <b>Month End</b> | Year End      | Outstanding   | Rate  | Rate  |
|----------------------------------|------------------|---------------|---------------|-------|-------|
| 2008                             |                  |               |               |       |       |
| Short term note                  | \$ 1,000,000     | \$ 750,000    | \$ 437,500    | 5.00% | 5.00% |
| Federal funds purchased          | 10,684,000       |               | 1,993,844     | 2.18% |       |
| FHLB daily rate credit           | 35,000,000       | 12,252,500    | 12,366,810    | 2.15% | .70%  |
| Securities sold under agreements |                  |               |               |       |       |
| to repurchase                    | 10,005,446       | 7,507,787     | 8,886,829     | 1.61% | .59%  |
| Totals                           |                  | \$ 20,510,287 | \$ 23,684,983 | 2.00% | .75%  |
|                                  |                  | 43            |               |       |       |

F & M Bank Corp. and Subsidiaries Notes to the Consolidated Financial Statements December 31, 2008 and 2007 NOTE 9 SHORT-TERM DEBT (CONTINUED):

|   | Maximum                            |                               | Weighted                          |                             |                                 |
|---|------------------------------------|-------------------------------|-----------------------------------|-----------------------------|---------------------------------|
|   | Outstanding<br>at any<br>Month End | Outstanding<br>at<br>Year End | Average<br>Balance<br>Outstanding | Average<br>Interest<br>Rate | Year<br>End<br>Interest<br>Rate |
| 2007 Federal funds purchased FHLB daily rate credit     | \$ 2,932,000<br>7,500,000          | \$ 2,932,000                  | \$ 494,066<br>626,027             | 5.26%<br>5.58%              | 4.36%<br>4.40%                  |
| Securities sold under agreements to repurchase          | 10,957,095                         | 9,811,051                     | 9,920,289                         | 4.40%                       | 3.83%                           |
| Totals  |                                    | \$ 12,743,051                 | \$ 11,040,382                     | 4.51%                       | 3.95%                           |
| 2006  |                                    |                               |                                   |                             |                                 |
| Federal funds purchased<br>Notes payable                | \$ 2,562,000<br>304,333            | \$ 2,562,000                  | \$ 985,529<br>36,969              | 5.59%<br>5.19%              | 6.34%                           |
| FHLB daily rate credit Securities sold under agreements | 15,500,000                         |                               | 5,776,712                         | 5.23%                       | 4.98%                           |
| to repurchase   | 10,685,742                         | 9,154,929                     | 9,662,850                         | 4.42%                       | 4.70%                           |
| Totals  |                                    | \$ 11,716,929                 | \$ 16,462,060                     | 4.77%                       | 4.90%                           |

Repurchase agreements are secured transactions with customers and generally mature the day following the date sold. Federal funds purchased are unsecured overnight borrowings from other financial institutions. FHLB daily rate credit, which is secured by the loan portfolio is a variable rate loan that acts as a line of credit to meet financing needs. Margin borrowings which carry a variable rate are secured by investment securities and are used to finance equity acquisitions on a short term basis.

As of December 31, 2008, the Company had lines of credit with correspondent banks totaling \$20,000,000, which may be used in the management of short-term liquidity.

In September 2008 the Company entered into an agreement with Page Valley Bank to provide a \$1 million term loan to be used for a capital contribution to the Bank. The loan is unsecured and bears a rate of prime. Repayment terms include quarterly payments of \$250,000 plus interest beginning in December 2008.

#### **NOTE 10 LONG-TERM DEBT:**

New borrowings from the Federal Home Loan Bank of Atlanta (FHLB) were \$34,748,000 in 2008, \$10,000,000 in 2007 and \$15,000,000 in 2006. The interest rates on the notes payable are fixed at the time of the advance and range from 1.12% to 4.89%; the weighted average interest rate was 3.74% and 4.40% at December 31, 2008 and 2007, respectively. The balance of these obligations at December 31, 2007 was \$60,331,000. The long-term debt is secured by qualifying mortgage loans owned by the Company.

In March 2008, the Company entered into an agreement with a correspondent bank (Silverton Bank) to provide a \$5 million line of credit to be used for general corporate purposes, including capital contributions to the Bank and for the current stock repurchase program. The loan is unsecured and bears a rate of prime minus 1.25%. At December 31, 2008, \$5 million was owed on this line of credit.

The maturities of long-term debt, including Federal Home Loan Bank of Atlanta borrowings and Silverton Bank line of credit, as of December 31, 2008 are as follows:

| 2009<br>2010<br>2011<br>2012<br>2013<br>Thereafter | \$ 27,199,881<br>13,095,238<br>7,928,571<br>6,892,857<br>6,214,286<br>4,000,000 |
|--|---|
| Herearter  | 4,000,000   |
| Total  | \$ 65,330,833   |

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## F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### **NOTE 11 INCOME TAX EXPENSE:**

The components of the income tax expense are as follows:

|   | 2008                  | 2007                  | 2006        |
|---|-----------------------|-----------------------|-------------|
| Current expense   |                       |                       |             |
| Federal   | \$ 1,578,452          | \$ 1,999,315          | \$1,932,692 |
| Deferred benefit Federal  | (140.074)             | (61.200)              | (7.610)     |
| State   | (140,074)<br>(19,750) | (61,390)<br>(284,801) | (7,619)     |
| State   | (17,750)              | (204,001)             |             |
| Total Income Tax Expense  | \$ 1,418,628          | \$ 1,653,124          | \$1,925,073 |
| Amounts in above arising from gains (losses) on security          |                       |                       |             |
| transactions  | \$ (402,807)          | \$ 21,232             | \$ 54,739   |
| The deferred tax effects of temporary differences are as follows: |                       |                       |             |
|   | 2008                  | 2007                  | 2006        |
| LIH Partnership Losses  | \$ (32,850)           | \$ (95,210)           | \$ (17,589) |
| Securities impairment   | (378,759)             | (27,724)              | 49,405      |
| Local & Historic State Credits Recognized                         | (19,750)              | (284,801)             |             |
| Provision for loan losses   | (165,498)             | 30,108                | (40,226)    |
| Non-qualified deferred compensation                               | (4,460)               | (10,268)              | (25,666)    |
| Depreciation  | 143,858               | (44,906)              | (62,246)    |
| Core deposit intangible amortization                              | (33,113)              | (33,113)              | (33,113)    |
| Pension expense   | 269,154               | 57,509                | 61,340      |
| Goodwill tax amortization   | 61,424                | 61,424                | 61,424      |
| Other   | 170                   | 790                   | (948)       |
| Deferred Income Tax Expense (Benefit)                             | \$ (159,824)          | \$ (346,191)          | \$ (7,619)  |

The components of the deferred taxes as of December 31 are as follows:

|                                    |      | 2008      | 2007         |
|------------------------------------|------|-----------|--------------|
| Deferred Tax Assets:               |      |           |              |
| Allowance for loan losses          | \$   | 590,101   | \$ 424,603   |
| Split dollar life insurance        |      | 1,506     | 8,960        |
| Nonqualified deferred compensation |      | 374,498   | 362,585      |
| Securities impairment              |      | 474,085   | 83,292       |
| Core deposit amortization          |      | 231,793   | 198,679      |
| State historic tax credits         |      | 276,184   | 322,179      |
| Securities available for sale      |      | 715,944   | 363,779      |
| Other                              |      | 1,644     | 1,812        |
| Total Assets                       | \$ 2 | 2,665,755 | \$ 1,765,889 |

## Deferred Tax Liabilities:

| Unearned low income housing credits | \$ 782,608 | \$ 766,677 |
|-------------------------------------|------------|------------|
| Depreciation                        | 273,948    | 130,089    |
| Pension                             | 576,052    | 306,899    |
| Goodwill tax amortization           | 481,154    | 419,729    |
| Other                               | 123,552    | 68,817     |
| Total Liabilities                   | 2,237,314  | 1,692,211  |
| Deferred Tax Asset (Liability)      | \$ 428,441 | \$ 73,678  |

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#### F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

#### NOTE 11 INCOME TAX EXPENSE (CONTINUED):

The following table summarizes the differences between the actual income tax expense and the amounts computed using the federal statutory tax rates:

|  | 2008         | 2007         | 2006         |
|--|--------------|--------------|--------------|
| Tax expense at federal statutory rates         | \$ 1,571,699 | \$ 2,076,111 | \$ 2,194,500 |
| Increases (decreases) in taxes resulting from: |              |              |              |
| State income taxes, net                        | 4,497        | (55,130)     | 4,160        |
| Partially exempt income                        | (19,524)     | (135,259)    | (107,325)    |
| Tax-exempt income                              | (170,210)    | (159,916)    | (131,115)    |
| Prior year LIH credits                         | (27,356)     | (51,735)     |              |
| Other  | 59,522       | (20,947)     | (35,147)     |
| Total Income Tax Expense                       | \$ 1,418,628 | \$ 1,653,124 | \$ 1,925,073 |

#### **NOTE 12 EMPLOYEE BENEFITS:**

The Bank has a qualified noncontributory defined benefit pension plan which covers substantially all of its employees. The benefits are primarily based on years of service and earnings. On December 31, 2006 the Company adopted SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans (SFAS 158), which was issued in September of 2006 and amends SFAS 87 and SFAS 106 to require recognition of the over-funded or under-funded status of pension and other postretirement benefit plans on the balance sheet. Under SFAS 158, gains and losses, prior service costs and credits, and any remaining transition amounts under SFAS 87 and SFAS 106 that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of tax effects, until they are amortized as a component of net periodic cost.

The following table provides a reconciliation of the changes in the benefit obligations and fair value of plan assets for 2008, 2007 and 2006:

|   | 2008         | 2007        | 2006        |
|---|--------------|-------------|-------------|
| Change in Benefit Obligation:                               |              |             |             |
| Benefit obligation, beginning                               | \$ 4,111,188 | \$3,975,983 | \$3,652,332 |
| Service cost  | 402,976      | 316,786     | 303,244     |
| Interest cost   | 320,270      | 237,892     | 209,622     |
| Actuarial gain (loss)                                       | 46,725       | (333,377)   | (34,421)    |
| Benefits paid   | (298,162)    | (86,096)    | (154,794)   |
| Benefit obligation, ending                                  | \$ 4,582,997 | \$4,111,188 | \$3,975,983 |
| Change in Plan Assets: Fair value of plan assets, beginning | 4,072,435    | 3,236,937   | 2,955,622   |
| Actual return on plan assets                                | (1,325,575)  | 421,594     | 243,321     |
| Employer contribution                                       | 1,500,000    | 500,000     | 192,788     |
| Benefits paid   | (298,162)    | (86,096)    | (154,794)   |

| Fair value of plan assets, ending   | \$ 3,948,698                | \$4,072,435             | \$3,236,937             |
|---|-----------------------------|-------------------------|-------------------------|
| Funded status at the end of the year  | \$ (634,299)                | \$ (38,753)             | \$ (739,046)            |
| Amount recognized in the Balance Sheet: Accrued prepaid benefit cost Unfunded pension benefit obligation under SFAS 158 | \$ 1,642,179<br>(2,276,478) | \$ 402,643<br>(441,396) | \$ 233,500<br>(972,546) |
| Amount recognized in other liabilities  | \$ (634,299)                | \$ (38,753)             | \$ (739,046)            |
| 46  |                             |                         |                         |

# F & M Bank Corp. and Subsidiaries Notes to the Consolidated Financial Statements December 31, 2008 and 2007 NOTE 12 EMPLOYEE BENEFITS (CONTINUED):

| Amount recognized in accumulated other comprehensive income: | 2008           | 2007           | 2006           |
|--|----------------|----------------|----------------|
| Net Gain/(Loss)  | \$ (2,428,163) | \$ (599,706)   | \$ (1,126,001) |
| Prior service cost   | 151,685        | 158,310        | 163,610        |
| Net obligation at transition                                 | 131,000        | 150,510        | (10,155)       |
|  |                |                | , , ,          |
| Amount recognized  | (2,276,478)    | (441,396)      | (972,546)      |
| Deferred Taxes   | 774,003        | 150,075        | 330,666        |
|  | Φ (1.502.475)  | Φ (201.221)    | Φ (641,000)    |
| Amount recognized in accumulated comprehensive income        | \$ (1,502,475) | \$ (291,321)   | \$ (641,880)   |
| (Accrued) Prepaid benefit detail:                            |                |                |                |
| Benefit obligation   | \$ (4,582,997) | \$ (4,111,188) | \$ (3,975,983) |
| Fair value of assets   | 3,948,698      | 4,072,435      | 3,236,937      |
| Unrecognized net actuarial loss                              | 2,428,163      | 599,706        | 1,126,001      |
| Unrecognized transition obligation                           |                |                | 10,155         |
| Unrecognized prior service cost                              | (151,685)      | (158,310)      | (163,610)      |
| Prepaid (accrued) benefits                                   | \$ 1,642,179   | \$ 402,643     | \$ 233,500     |
| Components of net periodic benefit cost:                     |                |                |                |
| Service cost   | \$ 322,381     | \$ 316,786     | \$ 303,244     |
| Interest cost  | 256,216        | 237,892        | 209,622        |
| Expected return on plan assets                               | (376,713)      | (274,201)      | (250,659)      |
| Amortization of prior service cost                           | (5,300)        | (5,300)        | (5,300)        |
| Amortization of transition obligation                        |                | 10,155         | 10,158         |
| Recognized net actuarial (gain) loss                         | 11,787         | 45,525         | 52,523         |
| Net periodic benefit cost                                    | \$ 208,371     | \$ 330,857     | \$ 319,588     |
| Additional disclosure information:                           |                |                |                |
| Accumulated benefit obligation                               | \$ 2,977,671   | \$ 2,575,783   | \$ 2,404,971   |
| Vested benefit obligation                                    | \$ 2,871,201   | \$ 2,497,484   | \$ 2,275,408   |
| Discount rate used for net pension cost                      | 6.25%          | 6.00%          | 5.75%          |
| Discount rate used for disclosure                            | 6.00%          | 6.25%          | 6.00%          |
| Expected return on plan assets                               | 8.50%          | 8.50%          | 8.50%          |
| Rate of compensation increase                                | 4.00%          | 5.00%          | 5.00%          |
| Average remaining service (years)                            | 16             | 16             | 17             |
| Funding Policy   |                |                |                |

It is the Bank s policy to normally contribute the maximum tax-deductible amount each year as determined by the plan administrator. Based on current information, the 2009 contribution is \$1,000,000 and pension cost for 2009 will be approximately \$437,000.

# Long-Term Rate of Return

The plan sponsor selects the expected long-term rate of return on assets assumption in consultation with their advisors and the plan actuary, and with concurrence from their auditor. This rate is intended to reflect the average rate of earnings expected to be earned on the funds invested or to be invested to provide plan benefits. Historical performance is reviewed, especially with respect to real rates of return (net of inflation) for the major asset classes held or anticipated to be held by the trust. Undue weight is not given to recent experience, which may not continue over the measurement period, with higher significance placed on current forecasts of future long-term economic conditions.

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# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 12 EMPLOYEE BENEFITS (CONTINUED):

# Long-Term Rate of Return, continued

Because assets are held in a qualified trust, anticipated returns are not reduced for taxes. Further—solely for this purpose the plan is assumed to continue in force and not terminate during the period during which the assets are invested. However, consideration is given to the potential impact of current and future investment policy, cash flow into and out of the trust, and expenses (both investment and non-investment) typically paid from plan assets (to the extent such expenses are not explicitly estimated within periodic cost).

## Asset Allocation

The following table provides the pension plan s asset allocation as of December 31:

|                           | 2008 | 2007 |
|---------------------------|------|------|
| Mutual funds equity       | 64%  | 60%  |
| Mutual funds fixed income | 31%  | 35%  |
| Cash and equivalents      | 5%   | 5%   |

•

The trust fund is sufficiently diversified to maintain a reasonable level of risk without imprudently sacrificing return, with a targeted asset allocation of 40% fixed income and 60% equity. The Investment Manager selects investment fund managers with demonstrated experience and expertise, and funds with demonstrated historical performance, for the implementation of the Plan s investment strategy. The Investment Manager will consider both actively and passively managed investment strategies and will allocate funds across the asset classes to develop an efficient investment structure.

# Estimated Future Benefit Payments

| 2009         | \$ 55,707            |
|--------------|----------------------|
| 2010         | 56,153               |
| 2011         | 76,441               |
| 2012         | 95,581               |
| 2013         | 160,665              |
| 2014-2016    | 1,035,217            |
|              | \$ 1 <i>4</i> 79 764 |
| 2012<br>2013 | 95,581<br>160,665    |

## Employee Stock Ownership Plan (ESOP)

The Company sponsors an ESOP which provides stock ownership to substantially all employees of the Bank. The Plan provides total vesting upon the attainment of five years of service. Contributions to the plan are made at the discretion of the Board of Directors and are allocated based on the compensation of each employee relative to total compensation paid by the Bank. All shares issued and held by the Plan are considered outstanding in the computation of earnings per share. Dividends on Company stock are allocated and paid to participants at least annually. Shares of Company stock, when distributed, have restrictions on transferability. The Company contributed \$275,000 in 2008, \$250,000 in 2007, and \$260,750 in 2006 to the Plan and charged this expense to operations. The shares held by the ESOP totaled 114,991 and 113,383 at December 31, 2008 and 2007, respectively.

# 401K Plan

The Company sponsors a 401(k) savings plan under which eligible employees may choose to save up to 20 percent of their salary on a pretax basis, subject to certain IRS limits. The Company matches fifty percent (up to six percent of the employee s salary) of employee contributions. Vesting in the contributions made by the bank is 20% after two years of service and increases by 20% for each of the next four years of service. Contributions under the plan

amounted to \$116,422, \$108,717 and \$98,626 in 2008, 2007 and 2006, respectively.

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# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 12 EMPLOYEE BENEFITS (CONTINUED):

# **Deferred Compensation Plan**

The Company has a nonqualified deferred compensation plan for several of its key employee s and directors. The Company may make annual contributions to the plan, and the employee or director has the option to defer a portion of their salary or bonus based on qualifying annual elections. Company contributions to the plan totaled \$60,000, \$50,000 and \$55,874 in 2008, 2007 and 2006, respectively.

## **NOTE 13 CONCENTRATIONS OF CREDIT:**

The Company had cash deposits in other commercial banks totaling \$4,775,222 and \$9,075,060 at December 31, 2008 and 2007, respectively.

The Company grants commercial, residential real estate and consumer loans to customers located primarily in the northwestern portion of the State of Virginia. Although the Company has a diversified loan portfolio, a substantial portion of its debtors—ability to honor their contracts is dependent upon the agribusiness economic sector, specifically the poultry industry for which loans outstanding total \$14,638,000. Other identified loan concentration areas greater than 25% of capital include motel properties, assisted living facilities, multi-family residential, churches and construction/development. Collateral required by the Company is determined on an individual basis depending on the purpose of the loan and the financial condition of the borrower. Approximately 80% of the loan portfolio is secured by real estate.

## **NOTE 14 COMMITMENTS:**

The Company makes commitments to extend credit in the normal course of business and issues standby letters of credit to meet the financing needs of its customers. The amount of the commitments represents the Company s exposure to credit loss that is not included in the balance sheet. As of the balance sheet dates, the Company had the following commitments outstanding:

|                           | 2008         | 2007         |  |
|---------------------------|--------------|--------------|--|
| Commitments to loan money | \$95,106,266 | \$81,656,366 |  |
| Standby letters of credit | 1.677.343    | 2,508,906    |  |

The Company uses the same credit policies in making commitments to lend money and issue standby letters of credit as it does for the loans reflected in the balance sheet.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. Collateral required, if any, upon extension of credit is based on management s credit evaluation of the borrower s ability to pay. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment.

The Bank leases three of its branch offices on long term lease arrangements of either five or ten years. As of December 31, 2008, the required lease payments for the next five years are as follows:

| 2009 | \$71,760 |
|------|----------|
| 2010 | 64,260   |
| 2011 | 26,640   |
| 2012 | 21,600   |
| 2013 | 21,600   |
|      | 49       |

# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 15 ON BALANCE SHEET DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES:

## **Derivative Financial Instruments**

The Company has stand alone derivative financial instruments in the form of forward option contracts. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments, and the value of the derivative are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. Such difference, which represents the fair value of the derivative instruments, is reflected on the Company s balance sheet as derivative assets and derivative liabilities.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparties to these agreements. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures, and does not expect any counterparties to fail their obligations. The Company deals only with primary dealers.

Derivative instruments are generally either negotiated OTC contracts or standardized contracts executed on a recognized exchange. Negotiated OTC derivative contracts are generally entered into between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise prices and maturity.

The Company issues to customers certificates of deposit with an interest rate that is derived from the rate of return on the stock of the companies that comprise The Wall Street Industrial Average. In order to manage the interest rate risk associated with this deposit product, the Company has purchased a series of forward option contracts. These contracts provide the Company with a rate of return commensurate with the return of The Wall Street Industrial Average from the time of the contract until maturity of the related certificate of deposit. These contracts are accounted for as fair value hedges. Because the certificates of deposit can be redeemed by the customer at anytime and this related forward options contracts cannot be cancelled by the Company, the hedge is not considered effective.

At December 31, the information pertaining to the forward option contracts, included in other liabilities on the balance sheet, is as follows:

|                                | 2008      | 2007      |
|--------------------------------|-----------|-----------|
| Notional amount                | \$551,250 | \$552,778 |
| Fair market value of contracts | \$ 15,471 | \$123,160 |

## NOTE 16 TRANSACTIONS WITH RELATED PARTIES:

During the year, officers and directors (and companies controlled by them) were customers of and had transactions with the Company in the normal course of business. These transactions were made on substantially the same terms as those prevailing for other customers and did not involve any abnormal risk.

Loan transactions with related parties are shown in the following schedule:

|                                | 2008         | 2007         |
|--------------------------------|--------------|--------------|
| Total loans, beginning of year | \$ 7,417,401 | \$ 5,927,559 |
| New loans                      | 2,046,744    | 2,524,562    |
| Participation Sold             | (986,845)    |              |
| Repayments                     | (1,230,916)  | (1,034,720)  |
| Total loans, end of year       | \$ 7,246,384 | \$ 7,417,401 |
| 50                             |              |              |

# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

## NOTE 17 DIVIDEND LIMITATIONS ON SUBSIDIARY BANK:

The principal source of funds of F & M Bank Corp. is dividends paid by the Farmers and Merchants Bank. The Federal Reserve Act restricts the amount of dividends the Bank may pay. Approval by the Board of Governors of the Federal Reserve System is required if the dividends declared by a state member bank, in any year, exceed the sum of (1) net income of the current year and (2) income net of dividends for the preceding two years. As of January 1, 2008, approximately \$2,783,000 was available for dividend distribution without permission of the Board of Governors. Dividends paid by the Bank to the Company totaled \$2,559,000 in 2008, \$2,516,000 in 2007 and \$3,019,000 in 2006.

# NOTE 18 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS:

Statement of Financial Accounting Standards No. 107 (SFAS 107) Disclosures about the Fair Value of Financial Statements defines the fair value of a financial instrument as the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced liquidation or sale. As the majority of the Bank s financial instruments lack an available trading market, significant estimates, assumptions and present value calculations are required to determine estimated fair value. Estimated fair value and the carrying value of financial instruments at December 31, 2008 and 2007 are as follows (in thousands):

|                               | 20                      | 08                | 2007                    |                   |  |
|-------------------------------|-------------------------|-------------------|-------------------------|-------------------|--|
|                               | Estimated<br>Fair Value | Carrying<br>Value | Estimated<br>Fair Value | Carrying<br>Value |  |
| Financial Assets              |                         |                   |                         |                   |  |
| Cash                          | \$ 5,687                | \$ 5,687          | \$ 8,706                | \$ 8,706          |  |
| Interest bearing deposits     | 1,164                   | 1,162             | 3,133                   | 3,132             |  |
| Federal funds sold            | 8,979                   | 8,979             |                         |                   |  |
| Securities available for sale | 22,237                  | 22,237            | 30,214                  | 30,214            |  |
| Securities held to maturity   | 110                     | 110               | 109                     | 109               |  |
| Other investments             | 8,439                   | 8,439             | 6,291                   | 6,291             |  |
| Loans                         | 418,630                 | 399,233           | 302,570                 | 317,180           |  |
| Loan held for sale            | 3,780                   | 3,780             |                         |                   |  |
| Bank owned life insurance     | 6,304                   | 6,304             | 6,005                   | 6,005             |  |
| Accrued interest receivable   | 2,056                   | 2,056             | 1,932                   | 1,932             |  |
| Financial Liabilities         |                         |                   |                         |                   |  |
| Demand Deposits:              |                         |                   |                         |                   |  |
| Non-interest bearing          | 49,786                  | 49,786            | 49,755                  | 49,755            |  |
| Interest bearing              | 62,552                  | 62,552            | 55,589                  | 55,589            |  |
| Savings deposits              | 29,367                  | 29,367            | 28,214                  | 28,214            |  |
| Time deposits                 | 202,082                 | 200,521           | 165,243                 | 165,002           |  |
| Accrued liabilities           | 7,687                   | 7,687             | 6,545                   | 6,545             |  |
| Short-term debt               | 20,569                  | 20,510            | 12,736                  | 12,743            |  |
| Long-term debt                | 68,846                  | 65,331            | 29,973                  | 29,714            |  |

The carrying value of cash and cash equivalents, other investments, deposits with no stated maturities, short-term borrowings, and accrued interest approximate fair value. The fair value of securities was calculated using the most recent transaction price or a pricing model, which takes into consideration maturity, yields and quality. The remaining financial instruments were valued based on the present value of estimated future cash flows, discounted at various rates in effect for similar instruments entered into during the month of December of each year.

# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

## NOTE 19 FAIR VALUE MEASUREMENTS

FASB Statement No. 157, Fair Value Measurements (SFAS No. 157), defines fair value, establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurement and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- **Level 1** Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The following sections provide a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Securities: Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds, mortgage products and exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Level 2 securities would include U.S. agency securities, mortgage-backed agency securities, obligations of states and political subdivisions and certain corporate, asset backed and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Currently, all of the Company s securities are considered to be Level 2 securities.

Impaired Loans: SFAS No. 157 applies to loans measured for impairment using the practical expedients permitted by SFAS No. 114, Accounting by Creditors for Impairment of a Loan, including impaired loans measured at an observable market price (if available), or at the fair value of the loan s collateral (if the loan is collateral dependent). Fair value of the loan s collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation which is then adjusted for the cost related to liquidation of the collateral.

Other Real Estate Owned: Certain assets such as other real estate owned (OREO) are measured at fair value less cost to sell. We believe that the fair value component in its valuation follows the provisions of SFAS No. 157.

# Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis.

|  |          |         |          | Level |
|--|----------|---------|----------|-------|
| <b>September 30, 2008</b>                | Total    | Level 1 | Level 2  | 3     |
| Investment securities available-for-sale | \$22,237 | \$3,063 | \$19,174 |       |
| Loans held for sale                      | 3,780    |         | 3,780    |       |
| Impaired loans                           | 2,954    |         | 2,954    |       |
| Total assets at fair value               | \$28,971 | \$3,063 | \$25,908 |       |

Total liabilities at fair value

There were no assets or liabilities recorded at fair value on a non-recurring basis.

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# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

## **NOTE 20 REGULATORY MATTERS:**

The Company and its subsidiary bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company s assets, liabilities, and certain off balance-sheet items as calculated under regulatory accounting practices. The Company s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation, to ensure capital adequacy, require the Company to maintain minimum amounts and ratios. These ratios are defined in the regulations and the amounts are set forth in the table below. Management believes, as of December 31, 2008, that the Company and its subsidiary bank meet all capital adequacy requirements to which they are subject.

As of the most recent notification from the Federal Reserve Bank Report of Examination (which was as of May 10, 2006), the subsidiary bank was categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company must maintain minimum total risk based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution s category.

The Company s actual capital ratios are presented in the following table:

|                         |              | Act      | ual      |                            |             |             |
|-------------------------|--------------|----------|----------|----------------------------|-------------|-------------|
|                         | December 31, |          |          | Regulatory<br>Requirements |             |             |
|                         | 200          | )8       | 20       | 2007                       |             | Well        |
|                         | \$           | <b>%</b> | \$       | %                          | Capitalized | Capitalized |
| Total risk-based ratio  |              |          |          |                            |             |             |
| Consolidated            | \$36,441     | 10.04%   | \$37,553 | 13.25%                     | 8.00%       | none        |
| Bank only               | 35,895       | 10.07%   | 28,511   | 10.25%                     | 8.00%       | 10.00%      |
| Tier 1 risk-based ratio |              |          |          |                            |             |             |
| Consolidated            | 34,252       | 9.44%    | 35,850   | 12.65%                     | 4.00%       | none        |
| Bank only               | 33,727       | 9.46%    | 26,829   | 9.83%                      | 4.00%       | 6.00%       |
| Total assets leverage   |              |          |          |                            |             |             |
| ratio                   |              |          |          |                            |             |             |
| Consolidated            | 34,252       | 7.64%    | 35,850   | 9.34%                      | 3.00%       | none        |
| Bank only               | 33,727       | 7.53%    | 26,829   | 7.26%                      | 3.00%       | 5.00%       |

## **NOTE 21 INTANGIBLES:**

Core deposit intangible costs recognized from the acquisition of the Woodstock and Edinburg branches are being amortized using the straight-line method over a ten-year period. The core deposit intangibles and goodwill totaled \$5,472,153 at the acquisition date. Amortization expense for the years ending December 31, 2008, 2007 and 2006 was \$276,000 in each year.

# NOTE 22 INVESTMENT IN LIFE INSURANCE CONTRACTS

The Bank currently offers a variety of benefit plans to all full time employees. While the costs of these plans are generally tax deductible to the Bank, the cost has been escalating greatly in recent years. To help offset escalating benefit costs and to attract and retain qualified employees, the Bank purchased Bank Owned Life Insurance (BOLI) contracts that will provide benefits to employees during their lifetime. Dividends received on these policies

are tax-deferred and the death benefits under the policies are tax exempt. Rates of return on a tax-equivalent basis are very favorable when compared to other long-term investments which the Bank might make.

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# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 23 PARENT CORPORATION ONLY FINANCIAL STATEMENTS:

# Balance Sheets December 31, 2008 and 2007

|  | 2008         | 2007          |
|--|--------------|---------------|
| Assets   |              |               |
| Cash and cash equivalents  | \$ 194,266   | \$ 57,227     |
| Investment in subsidiaries   | 38,871,291   | 33,855,237    |
| Securities available for sale  | 2,682,791    | 5,123,282     |
| Limited partnership investments  | 2,681,931    | 3,613,515     |
| Due from subsidiaries  |              | 71,970        |
| Deferred income taxes  | 683,605      |               |
| Loans receivable   |              | 1,089,167     |
| Other Assets   | 292,232      | 264,475       |
| Total Assets   | \$45,406,116 | \$ 44,074,873 |
| Liabilities  |              |               |
| Short term debt  | \$ 750,000   | \$            |
| Long term debt   | 6,360,000    | 1,737,000     |
| Accrued interest payable   | 50,135       | 8,048         |
| Other liabilities  | 78,567       | 119,206       |
| Dividends payable  | 528,479      | 520,406       |
| Due to subsidiaries  | 481,605      | ,             |
| Demand obligations for low income housing investment                         | 899,356      | 2,498,896     |
| Deferred income taxes  | ,            | 26,636        |
| Total Liabilities  | 9,148,142    | 4,910,192     |
| Stockholders Equity  |              |               |
| Common stock par value \$5 per share, 6,000,000 shares authorized, 2,289,497 | 11 447 405   | 11.710.450    |
| and 2,343,890 shares issued and outstanding for 2008 and 2007, respectively  | 11,447,485   | 11,719,450    |
| Capital surplus  | 27 696 745   | 20, 400, 272  |
| Retained earnings  | 27,686,745   | 28,409,273    |
| Accumulated other comprehensive income (loss)                                | (2,876,256)  | (964,042)     |
| Total Stockholders Equity  | 36,257,974   | 39,164,681    |
| Total Liabilities and Stockholders Equity                                    | \$45,406,116 | \$44,074,873  |
| 54   |              |               |

# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 23 PARENT CORPORATION ONLY FINANCIAL STATEMENTS (CONTINUED):

Statements of Net Income and Retained Earnings For the years ended December 31, 2008, 2007 and 2006

|  | 2008          | 2007          | 2006          |
|--|---------------|---------------|---------------|
| Income   |               |               |               |
| Dividends from affiliate                           | \$ 2,809,000  | \$ 2,516,000  | \$ 3,019,000  |
| Investment income                                  | 465           | 13,407        | 11,804        |
| Dividend income                                    | 324,219       | 310,919       | 282,027       |
| Interest Income                                    | 64,777        | 40,031        |               |
| Other than temporary impairment losses             | (1,206,581)   | (171,000)     |               |
| Security gains (losses)                            | 21,855        | 233,446       | 160,996       |
| Net limited partnership income                     | 101,518       | 226,889       | 51,756        |
| Total Income                                       | 2,115,253     | 3,169,692     | 3,525,583     |
| Expenses   |               |               |               |
| Interest expense                                   | 219,492       | 80,476        | 70,225        |
| Administrative expenses                            | 182,285       | 171,001       | 143,058       |
| r  | ,             | , , , , ,     | -,            |
| Total Expenses                                     | 401,777       | 251,477       | 213,283       |
| Net income before income tax expense (benefit) and |               |               |               |
| undistributed subsidiary net income                | 1,713,476     | 2,918,215     | 3,312,300     |
| undistributed substatuty net meonie                | 1,713,470     | 2,710,213     | 3,312,300     |
| Income Tax Expense (Benefit)                       | (430,706)     | (74,560)      | 22,682        |
| Inaama hafara undistributad subsidiary nat inaama  | 2 144 192     | 2 002 775     | 2 290 619     |
| Income before undistributed subsidiary net income  | 2,144,182     | 2,992,775     | 3,289,618     |
| Undistributed subsidiary net income                | 1,059,834     | 1,460,311     | 1,239,722     |
|  |               |               |               |
| Net Income   | 3,204,016     | 4,453,086     | 4,529,340     |
| Retained earnings, beginning of year               | 28,409,273    | 26,794,238    | 25,135,731    |
| Adoption of FAS 106                                | (428,112)     | 20,774,230    | 23,133,731    |
| Goodwill tax amortization adjustment               | (720,112)     |               | (296,881)     |
| Stock repurchase                                   | (1,415,417)   | (807,487)     | (620,822)     |
| Dividends on common stock                          | (2,083,015)   | (2,030,564)   | (1,953,130)   |
| 2.1.20135 on common stock                          | (2,000,010)   | (2,000,001)   | (1,223,130)   |
| Retained Earnings, End of Year                     | \$ 27,686,745 | \$ 28,409,273 | \$ 26,794,238 |

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# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 23 PARENT CORPORATION ONLY FINANCIAL STATEMENTS (CONTINUED):

# Statements of Cash Flows

For the years ended December 31, 2008, 2007 and 2006

|   | 2008            | 2007         | 2006                                  |
|---|-----------------|--------------|---------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                       |                 |              |                                       |
| Net income  | \$ 3,204,016    | \$ 4,453,086 | \$ 4,529,340                          |
| Adjustments to reconcile net income to net cash provided by | , , , , , , , , | , ,,         | , ,- ,                                |
| operating activities:                                       |                 |              |                                       |
| Undistributed subsidiary income                             | (1,059,834)     | (1,460,311)  | (1,239,722)                           |
| Gain (Loss) on sale of securities                           | (21,855)        | (233,446)    | (160,996)                             |
| Other than temporary impairment losses                      | 1,206,581       | 171,000      |                                       |
| Deferred tax (benefit) expense                              | (1,269)         | (389,105)    | (104,808)                             |
| Decrease (increase) in interest receivable                  |                 |              |                                       |
| Decrease (increase) in due from subsidiary                  |                 |              | 178,883                               |
| Increase (decrease) in other assets                         | 144,130         |              |                                       |
| Increase (decrease) in other liabilities                    | 97,407          | 39,396       | (190,111)                             |
| Net change in deferred tax credits                          | 15,931          | 29,628       | (51,182)                              |
| Amortization of tax Goodwill                                |                 |              | 296,881                               |
| Amortization of limited partnership investments             | 431,584         | 722,041      | 381,532                               |
| Securities amortization                                     |                 |              | 4,277                                 |
| Net Cash Provided by Operating Activities                   | 4,016,691       | 3,332,289    | 3,644,094                             |
| CASH FLOWS FROM INVESTING ACTIVITIES:                       |                 |              |                                       |
| Change in loans receivable                                  | 1,089,167       | (1,089,167)  |                                       |
| Proceeds from sales of securities available for sale        | 1,511,286       | 2,172,408    | 2,340,220                             |
| Purchase of securities available for sale                   | (962,408)       | (2,763,932)  | (2,005,072)                           |
| Capital contributed to subsidiary                           | (5,500,000)     | ( ): ): - )  | ( ), /                                |
| Net Cash Provided by (Used in) Investing Activities         | (3,861,955)     | (1,680,691)  | 335,148)                              |
| CASH FLOWS FROM FINANCING ACTIVITIES:                       |                 |              |                                       |
| Proceeds of long-term debt                                  | 5,650,000       | 2,826,500    | 499,500                               |
| Payments on long-term debt                                  | (2,626,540)     | (2,080,210)  | (1,181,253)                           |
| Change in short term debt                                   | 750,000         | ( , , , ,    | · · · · · · · · · · · · · · · · · · · |
| Payments to repurchase common stock                         | (1,805,517)     | (968,554)    | (1,065,596)                           |
| Proceeds from issuance of common stock                      | 118,135         | 9,552        | 275,500                               |
| Dividends paid in cash                                      | (2,103,775)     | (2,016,246)  | (1,932,696)                           |
| Net Cash Used in Financing Activities                       | (17,697)        | (2,228,958)  | (3,404,545)                           |

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| Net Increase in Cash and Cash Equivalents    |    | 137,039       | (577,360)    | 574,697)      |
|--|----|---------------|--------------|---------------|
| Cash and Cash Equivalents, Beginning of Year |    | 57,227        | 634,587      | 59,890        |
| Cash and Cash Equivalents, End of Year       |    | \$<br>194,266 | \$<br>57,227 | \$<br>634,587 |
|  | 56 |               |              |               |

# F & M Bank Corp. and Subsidiaries

Notes to the Consolidated Financial Statements

December 31, 2008 and 2007

# NOTE 24 INVESTMENT IN VBS MORTGAGE, LLC

On November 3, 2008, the Bank acquired a 70% ownership interest in VBS Mortgage, LLC (formerly Valley Broker Services, DBA VBS Mortgage). VBS originates both conventional and government sponsored mortgage for sale in the secondary market. As of December 31, 2008, VBS summarized balance sheet and short period income statement were as follows:

# Balance Sheet December 31, 2008

|  | 2008       |
|--|------------|
| Assets   |            |
| Cash and cash equivalents  | \$ 29,397  |
| Interest bearing deposits with banks                               | 159,678    |
| Property and equipment, net Other Assets                           | 28,575     |
| Other Assets   | 27,274     |
| Total Assets   | 244,924    |
| Liabilities  |            |
| Line of credit   | \$ 19,943  |
| Other liabilities  | 68,884     |
| Total Liabilities  | 88,827     |
| Equity   |            |
| Capital  | 219,634    |
| Retained earnings  | (63,537)   |
| Total Equity   | 156,097    |
| Total Liabilities and Equity                                       | \$ 244,924 |
| Statements of Income<br>For the two months ended December 31, 2008 |            |
|  | 2008       |
| Income   |            |
| Mortgage origination income  | \$ 115,543 |
| Interest income  | 1,961      |
|  | 1,501      |
| Total Income   | 117,504    |
|  | , -        |

# Expenses

| Interest expense                | 111                |
|---------------------------------|--------------------|
| Salaries and employee benefits  | 93,057             |
| Occupancy and equipment expense | 21,584             |
| Other                           | 40,397             |
|                                 |                    |
| Total Expenses                  | 155,149            |
|                                 |                    |
| N                               | Φ ( <b>25</b> (45) |
| Net income (loss)               | \$ (37,645)        |
|                                 | 57                 |
|                                 | 57                 |

# **Report of Independent Registered Public Accounting Firm**

To the Board of Directors F & M Bank Corp. and Subsidiaries

Timberville, Virginia

We have audited the accompanying consolidated balance sheets of F & M Bank Corp. and Subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, retained earnings and cash flows each of three years in the period ended December 31, 2008. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of F & M Bank Corp. and Subsidiaries as of December 31, 2008 and 2007, and the results of its operations and its cash flows for the three years in the period ended December 31, 2008 in conformity with U.S. generally accepted accounting principles.

We were not engaged to examine management s assertion about the effectiveness of F & M Bank Corp. s internal control over financial reporting as of December 31, 2008 included in their 2008 Form 10-K and, accordingly, we do not express an opinion thereon.

Galax, Virginia March 23, 2009

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# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

On February 17, 2005, F & M Bank Corp. engaged Larrowe & Company, P.L.C. ( Larrowe ) as the Registrant s independent auditor for the year ending December 31, 2005. This change in auditors was recommended and approved by the Audit Committee of the Registrant s Board of Directors.

On November 17, 2006, the Audit Committee of the Board of Directors of F & M Bank Corp. (the Company) was notified by Larrowe, that it had merged with the firm of Elliott Davis, LLC, effective on that date, and that it would no longer operate or provide audit services as a separate entity. At a meeting held on November 17, 2006, the Company s Audit Committee approved the engagement of Elliott Davis, LLC, the successor firm in the merger, to serve as the Company s independent accountants for the fiscal year ending December 31, 2006 and subsequent years.

## Item 9A. Controls and Procedures

Disclosure Controls and Procedures. The Company, under the supervision and with the participation of management, including the Company s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this Annual Report on Form 10-K. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures were effective as of December 31, 2008 to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

Management s report on internal control over financial reporting and the audit report of the Registered Public Accounting Firm for the year ended December 31, 2008 are included in Item 8 of the annual report on Form 10-K. *Management s Report on Internal Control over Financial Reporting.* Management is also responsible for establishing and maintaining adequate internal control over the Company s financial reporting (as defined in Rule 13a-15(f) promulgated under the Securities Exchange Act of 1934, as amended). Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, management has conducted an assessment of the design and effectiveness of its internal controls over financial reporting based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on the assessment using these criteria, management concluded that the internal control over financial reporting was effective as of December 31, 2008. *Changes in Internal Control over Financial Reporting*. There were no changes in the Company s internal control over financial reporting during the Company s quarter ended December 31, 2008 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

**Item 9B. Other Information** 

None.

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## **PART III**

# Item 10. Directors and Executive Officers of the Registrant

Information regarding directors, executive officers and the audit committee financial expert is incorporated by reference from the Company s definitive proxy statement for the Company s 2009 Annual Meeting of Shareholders to be held May 9, 2009 ( Proxy Statement ), under the captions Election of Directors, Board of Directors and Committees, and Executive Officers.

Information on Section 16(a) beneficial ownership reporting compliance for the directors and executive officers of the Company is incorporated by reference from the Proxy Statement under the caption Section 16(a) Beneficial Ownership Reporting Compliance.

The Company has adopted a broad based code of ethics for all employees and directors. The Company has also adopted a code of ethics tailored to senior officers who have financial responsibilities. A copy of the codes may be obtained without charge by request from the corporate secretary.

# **Item 11. Executive Compensation**

This information is incorporated by reference from the Proxy Statement under the caption 

Executive Compensation.

# Item 12. Security Ownership of Certain Beneficial Owners and Management

This information is incorporated by reference from the Proxy Statement under the caption Ownership of Company Common Stock and Executive Compensation and from Item 5 of this 10-K.

# Item 13. Certain Relationships and Related Transactions

This information is incorporated by reference from the Proxy Statement under the caption 
Interest of Directors and 
Officers in Certain Transactions.

# **Item 14.** Principal Accounting Fees and Services

This information is incorporated by reference from the Proxy Statement under the caption Principal Accounting Fees.

# Item 15 Exhibits and Financial Statement Schedules

The following financial statements are filed as a part of this report:

## (a)(1) Financial Statements

The following consolidated financial statements and reports of independent auditors of the Company are in Part II, Item 8 on pages 29 thru 53:

| Consolidated Balance Sheets December 31, 2008 and 2007                                      | 31 |
|---|----|
| Consolidated Statements of Income Years ended December 31, 2008, 2007 and 2006              | 32 |
| Consolidated Statements of Stockholders Equity Years ended December 31, 2008, 2007 and 2006 | 33 |
| Consolidated Statements of Cash Flows Years ended December 31, 2008, 2007 and 2006          | 34 |
| Notes to the Consolidated Financial Statements  | 35 |
| Report of the Independent Auditors  | 58 |
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#### (a)(2) Financial Statement Schedules

Sarbanes-Oxley Act of 2002.

All schedules are omitted since they are not required, are not applicable, or the required information is shown in the consolidated financial statements or notes thereto.

# (a)(3) Exhibits

The following exhibits are filed as a part of this form 10-K and this list includes the Exhibit index:

#### Exhibit No.

3.1 Restated Articles of Incorporation of F & M Bank Corp. as incorporated by reference to F & M Bank Corp. s 10-Q filed August 13, 2007.
3.2 Amended and Restated Bylaws of F & M Bank Corp. as incorporated by reference to F & M Bank Corp. s 10-K filed March 8, 2002.
21.0 Subsidiaries of the Registrant
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the

Shareholders may obtain, free of charge, a copy of the exhibits to this Report on Form 10-K by writing Larry A. Caplinger, Corporate Secretary, at F & M Bank Corp., P.O. Box 1111, Timberville, VA 22853 or our website at <a href="https://www.farmersandmerchants.biz">www.farmersandmerchants.biz</a>.

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

F & M Bank Corp. (Registrant)

By: /s/ Dean W. Withers

March 23, 2009

Dean W. Withers

Date

Director, President and Chief Executive

Officer

By: /s/ Neil W. Hayslett

March 23, 2009

Neil W. Hayslett

Date

Executive Vice President and Chief

Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and as of the date indicated.

| Signature              | Title              | Date           |
|------------------------|--------------------|----------------|
| /s/ Thomas L. Cline    | Director           | March 23, 2009 |
| Thomas L. Cline        |                    |                |
| /s/ John N. Crist      | Director           | March 23, 2009 |
| John N. Crist          |                    |                |
| /s/ Julian D. Fisher   | Director, Chairman | March 23, 2009 |
| Julian D. Fisher       |                    |                |
| /s/ Ellen R. Fitzwater | Director           | March 23, 2009 |
| Ellen R. Fitzwater     |                    |                |
| /s/ Daniel J. Harshman | Director           | March 23, 2009 |
| Daniel J. Harshman     |                    |                |
| /s/ Richard S. Myers   | Director           | March 23, 2009 |
| Richard S. Myers       |                    |                |
| /s/ Michael W. Pugh    | Director           | March 23, 2009 |
|                        |                    |                |

Michael W. Pugh

/s/ Ronald E. Wampler Director March 23, 2009

Ronald E. Wampler

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