Education Realty Trust, Inc.
Form 10-Q
May 10, 2007

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q

(Mark One)

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2007

Or

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 001-32417
Education Realty Trust, Inc.
(Exact name of registrant as specified in its charter)

Maryland	**20-1352180**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

530 Oak Court Drive, Suite 300, Memphis, Tennessee	**38117**
(Address of principal executive offices)	(Zip Code)

(Registrant s telephone number, including area code): (901)259-2500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer þ Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).Yes o No þ

As of May 4, 2007, the latest practicable date, the Registrant had outstanding 27,973,037 shares of common stock, $.01 par value per share.

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Part I Financial Information

Item 1. Financial Statements.

EDUCATION REALTY TRUST, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(Amounts in thousands, except share and per share data)

	March 31, 2007 (Unaudited)	December 31, 2006
Assets		
Student housing properties, net	$ 797,216	$ 804,759
Corporate office furniture, net	751	752
Cash and cash equivalents	7,580	6,427
Restricted cash	8,631	9,154
Student contracts receivable, net	245	227
Receivable from affiliate	400	369
Management fee receivable from third party	708	669
Goodwill and other intangibles, net	3,605	3,649
Other assets	12,460	9,452
Total assets	$ 831,596	$ 835,458
Liabilities and stockholders equity		
Liabilities:		
Mortgage loans, net of unamortized premium/discount	$ 423,721	$ 423,933
Other long term debt	41,500	47,000
Revolving line of credit	20,800	22,400
Accounts payable and accrued expenses	9,271	10,764
Deferred revenue	8,772	9,073
Total liabilities	504,064	513,170
Minority interest	19,160	19,289
Commitments and contingencies		
Stockholders equity:		
Common stock, $.01 par value, 200,000,000 shares authorized, 27,601,761 and 26,810,552 shares issued and outstanding as of March 31, 2007 and December 31, 2006, respectively	276	268
Preferred shares, $0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding		
Additional paid-in capital	336,605	330,374
Warrants		375
Accumulated deficit	(28,509)	(28,018)
Total stockholders equity	308,372	302,999

Total liabilities and stockholders equity	$	831,596	$	835,458

See accompanying notes to the condensed consolidated financial statements.

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EDUCATION REALTY TRUST, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Amounts in thousands, except share and per share data)
(Unaudited)

	Three months ended March 31, 2007	Three months ended March 31, 2006
Revenues:		
Student housing leasing revenue	$ 23,495	$ 22,534
Student housing food service revenue	580	968
Other leasing revenue	3,434	3,434
Third-party development services	1,043	555
Third-party management services	882	699
Operating expense reimbursements	2,156	1,795
Total revenues	31,590	29,985
Operating expenses:		
Student housing leasing operations	9,651	9,289
Student housing food service operations	561	859
General and administrative	3,490	2,980
Depreciation and amortization	8,549	9,153
Reimbursable operating expenses	2,156	1,795
Total operating expenses	24,407	24,076
Operating income	7,183	5,909
Nonoperating expenses:		
Interest expense	7,387	6,870
Amortization of deferred financing costs	280	274
Interest income	(84)	(209)
Total nonoperating expenses	7,583	6,935
Loss before equity in earnings of unconsolidated entities, income taxes and minority interest	(400)	(1,026)
Equity in earnings of unconsolidated entities	43	283
Loss before income taxes and minority interest	(357)	(743)
Income tax benefit	(2)	(104)

Net loss before minority interest		(355)		(639)
Minority interest		136		141
Net loss	$	(491)	$	(780)
Earnings per share information:				
Loss per share basic and diluted	$	(0.02)	$	(0.03)
Weighted average common shares outstanding- basic and diluted		27,173,475		26,268,389
Distributions per common share	$	0.2050	$	0.2975

See accompanying notes to the condensed consolidated financial statements.

EDUCATION REALTY TRUST, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in thousands)
(Unaudited)

	Three months ended March 31, 2007	Three months ended March 31, 2006
Operating activities:		
Net loss	$ (491)	$ (780)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	8,549	9,153
Deferred taxes	(49)	149
Loss on disposal of assets		12
Gain on extinguishment of debt	(36)	
Amortization of deferred financing costs	280	274
Amortization of unamortized debt premiums/discounts	(54)	(121)
Distributions from unconsolidated entities	103	
Noncash compensation expense related to PIUs and restricted stock	243	320
Equity in earnings of unconsolidated entities	(43)	(283)
Minority interest	136	141
Change in operating assets and liabilities (net of acquisitions)	(4,842)	(3,995)
Net cash provided by operating activities	3,796	4,870
Investing activities:		
Property acquisitions, net of cash acquired		(100,384)
Purchase of corporate furniture and fixtures	(72)	(18)
Restricted cash	523	(890)
Investment in student housing properties	(890)	(612)
Investment in joint ventures	(30)	
Net cash used in investing activities	(469)	(101,904)
Financing activities:		
Payment of mortgage notes	(30,906)	(403)
Payment of other long-term debt	(5,500)	
Borrowings of mortgage notes	30,800	
Borrowings of other long-term debt		50,000
Borrowing (repayment) of line of credit, net	(1,600)	
Debt issuance costs	(324)	(1,302)
Proceeds from issuance of common stock	11,247	
Payment of stock issuance costs	(30)	(110)
Dividends and distributions paid	(5,861)	(8,502)
Net cash provided by (used in) financing activities	(2,174)	39,683

Net increase (decrease) in cash and cash equivalents		1,153		(57,351)
Cash and cash equivalents, beginning of period		6,427		61,662
Cash and cash equivalents, end of period	$	7,580	$	4,311
Supplemental disclosure of cash flow information:				
Interest paid	$	6,976	$	6,438
Income taxes paid	$	148	$	310
Supplemental disclosure of noncash activities:				
Prepaid acquisition costs	$		$	4,718
Units issued in connection with acquisitions				500
Warrants expired		375		
Debt assumed in property acquisitions				98,660

See accompanying notes to the condensed consolidated financial statements.

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EDUCATION REALTY TRUST, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Amounts in thousands, except share and per share data)
(Unaudited)

1. Organization and description of business

Education Realty Trust, Inc. (the Trust) was organized in the state of Maryland on July 12, 2004 and commenced operations as a real estate investment trust (REIT) effective with the initial public offering (the Offering) that was completed on January 31, 2005. Under the Trust s Articles of Incorporation, as amended, the Trust is authorized to issue up to 200 million shares of common stock and 50 million shares of preferred stock, each having a par value of $0.01 per share.

The Trust operates primarily through a majority owned Delaware limited partnership, Education Realty Operating Partnership, LP (the Operating Partnership). The Operating Partnership owns, directly or indirectly, interests in student housing communities located near major universities in the United States.

The Trust also provides real estate facility management, development and other advisory services through the following subsidiaries of the Operating Partnership:

Allen & O Hara Education Services, Inc. (AOES), a Delaware corporation performing student housing management activities.

Allen & O Hara Development Company, LLC (AODC), a Delaware limited liability company providing development consulting services for third party student housing properties.

The Trust is subject to the risks involved with the ownership and operations of residential real estate near major universities throughout the United States. These include, among others, the risks normally associated with changes in the demand for housing by students at the related universities, competition for tenants, creditworthiness of tenants, changes in tax laws, interest rate levels, the availability of financing, and potential liability under environmental and other laws.

2. Summary of significant accounting policies

Basis of presentation and principles of consolidation

The accompanying condensed consolidated financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States (GAAP). The accompanying condensed consolidated financial statements of the Trust represent the assets and liabilities and operating results of the Trust and its majority owned subsidiaries.

The Trust, as the sole general partner of the Operating Partnership, has the responsibility and discretion in the management and control of the Operating Partnership, and the limited partners of the Operating Partnership, in such capacity, have no authority to transact business for, or participate in the management activities of the Operating Partnership. Accordingly, the Trust accounts for the Operating Partnership using the consolidation method.

All intercompany balances and transactions have been eliminated in the accompanying condensed consolidated financial statements.

Reclassifications

Certain prior period amounts in our segment information presented in Note 5 have been reclassified to conform to the current period presentation. Interest expense of $750 related to borrowings on our revolving line of credit that were used to acquire the Place Portfolio (see note 7) was previously an unallocated corporate expense. This amount has been reclassified to the student housing leasing segment for the three months ended March 31, 2006. Additionally, non cash compensation expense of $236 has been reclassified from an unallocated corporate expense to the applicable segment.

Interim financial information

The accompanying unaudited interim financial statements include all adjustments, consisting only of normal recurring adjustments, that in the opinion of management are necessary for a fair presentation of the Trust s financial position, results of operations and cash flows for such periods. Because of the seasonal nature of the business, the operating results and cash flows are not necessarily indicative of results that may be expected for any other interim

periods or for the full fiscal year. These financial statements should be read in conjunction with the Trust s consolidated financial statements and related notes, together with the Trust s annual report on Form 10-K for the year ended December 31, 2006, filed with the Securities and Exchange Commission.

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Use of estimates

The preparation of financial statements in accordance with GAAP requires making estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets and liabilities, as well as the disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates and assumptions are used by management in determining the useful lives of student housing assets, the valuation of goodwill, the initial valuations and underlying allocations of purchase price in connection with student property acquisitions, and in the recording of the allowance for doubtful accounts. Actual results could differ from those estimates.

Cash and cash equivalents

All highly liquid investments with a maturity of three months or less when purchased are considered cash equivalents. Restricted cash is excluded from cash for the purpose of preparing the consolidated statements of cash flows. The Trust maintains cash balances in various banks. At times the amounts of cash may exceed the $100,000 amount the FDIC insures. The Trust does not believe it is exposed to any significant credit risk on cash and cash equivalents.

Restricted cash

Restricted cash includes escrow accounts held by lenders for the purpose of paying taxes, insurance, principal and interest, and to fund capital improvements.

Distributions

The Trust pays regular quarterly cash distributions to shareholders. These distributions are determined quarterly by the Board based on the operating results, economic conditions, capital expenditure requirements, the Internal Revenue Code s REIT annual distribution requirements, leverage covenants imposed by our revolving credit facility and other debt documents, and any other matters the Board deems relevant.

Student housing properties

Land, land improvements, buildings and improvements, and furniture, fixtures and equipment are recorded at cost. Buildings and improvements are depreciated over 30 to 40 years, land improvements are depreciated over 15 years and furniture, fixtures, and equipment are depreciated over 3 to 7 years. Depreciation is computed using the straight-line method for financial reporting purposes over the estimated useful life.

Acquisitions of student housing properties are accounted for utilizing the purchase method in accordance with Statement of Financial Accounting Standards (SFAS) No. 141, *Business Combinations* , and accordingly, the results of operations are included in the results of operations from the respective dates of acquisition. Pre-acquisition costs, which include legal and professional fees and other third party costs related directly to the acquisition of the property, are accounted for as part of the purchase price. Independent appraisals, estimates of cash flows, and valuation techniques are used to allocate the purchase price of acquired property between land, land improvements, buildings and improvements, furniture, fixtures and equipment and identifiable intangibles such as amounts related to in-place leases.

Management assesses impairment of long-lived assets in accordance with SFAS No. 144, *Accounting for the Impairment and Disposal of Long-lived Assets* . SFAS No. 144 requires that long-lived assets to be held and used be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In accordance with SFAS No. 144, management uses an estimate of future undiscounted cash flows of the related asset over the remaining life in measuring whether the assets are recoverable. As of March 31, 2007, management determined that no indicators of impairment existed.

Repairs, maintenance, and major improvements

The costs of ordinary repairs and maintenance are charged to operations when incurred. Major improvements that extend the life of an asset are capitalized and depreciated over the remaining useful life of the asset. Planned major repair, maintenance and improvement projects are capitalized when performed. In some circumstances the lenders require the Trust to maintain a reserve account for future repairs and capital expenditures. These amounts are classified as restricted cash as the funds are not available for current use.

Investment in unconsolidated joint ventures, limited liability companies, and limited partnerships

The Operating Partnership accounts for its investments in unconsolidated joint ventures, limited liability companies, and limited partnerships using the equity method whereby the cost of an investment is adjusted for the Trust s share of earnings of the respective investment reduced by distributions received. The earnings and distributions of the unconsolidated joint ventures, limited liability companies, and limited partnerships are allocated based on each owner s respective ownership interests.

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Deferred financing costs

Deferred financing costs represent costs incurred in connection with acquiring debt facilities. These costs are amortized over the terms of the related debt using a method that approximates the effective interest method.

Issuance costs

Specific incremental costs directly attributable to the issuance of common stock are charged against the gross proceeds. Accordingly, underwriting commissions and other stock issuance costs are reflected as a reduction of additional paid-in capital.

Debt premiums/discounts

Differences between the estimated fair value of debt and the principal value of debt assumed in connection with student housing property acquisitions are amortized over the term of the related debt as an offset to interest using the effective interest method.

Income taxes

The Trust qualifies as a REIT under the Internal Revenue Code of 1986, as amended (the Code). The Trust is generally not subject to federal income tax to the extent that it distributes at least 90% of its taxable income for each tax year to its shareholders. REITs are subject to a number of organizational and operational requirements. If the Trust fails to qualify as a REIT in any taxable year, the Trust will be subject to federal income tax (including any applicable alternative minimum tax) on its taxable income and property and to federal income and excise taxes on its undistributed income.

The Trust has elected to treat its management company, AOES, as a taxable REIT subsidiary (TRS). The TRS is subject to federal, state and local income taxes. AOES manages the Trust s non-REIT activities. The Trust follows SFAS No. 109, *Accounting for Income Taxes,* which requires the use of the asset and liability method. Deferred tax assets and liabilities are recognized based on the difference between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect in the years in which those temporary differences are expected to reverse.

Earnings per share

The Trust calculates earnings per share in accordance with SFAS No. 128, *Earnings Per Share* . Basic earnings per share is calculated by dividing net earnings available to common shares by weighted average common shares outstanding. Diluted earnings per share is calculated similarly, except that it includes the dilutive effect of the assumed exercise of potentially dilutive securities. At March 31, 2007, the following potentially dilutive securities were outstanding, but were not included in the computation of diluted earnings per share because the effects of their inclusion would be anti-dilutive:

Operating Partnership units	913,738
University Towers Operating Partnership units	269,757
Restricted Stock (unvested shares)	102,111
Profits Interest Units	270,000
Total potentially dilutive securities	1,555,606

A reconciliation of the numerators and denominators for the basic and diluted earnings per share computations is not required due to the fact the effect of the inclusion of all potentially dilutive securities would be anti-dilutive when computing diluted earnings per share; thus, the computation for both basic and diluted earnings per share is the same.

Goodwill and other intangible assets

The Trust accounts for its goodwill and other intangible assets under SFAS No. 142, *Goodwill and Other Intangible Assets* . Goodwill is tested annually for impairment, and is tested for impairment more frequently if events and circumstances indicate that the assets might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value.

Minority interests

Minority interests in the Operating Partnership represent limited partnership interests in the form of operating partnership units and profits interest units. Income is allocated to minority interests based on weighted average percentage ownership each month.

Revenue recognition

The Trust recognizes revenue related to leasing activities at the student housing properties owned by the Trust, management fees related to managing third party student housing properties, development consulting fees related to the general oversight of third party student housing development and construction and operating expense reimbursements for payroll and related expenses incurred for third party student housing properties managed by the Trust.

Student housing leasing revenue Student housing leasing revenue is comprised of all activities related to leasing and operating the student housing properties and includes revenues from leasing apartments by the bed, from parking lot rentals, and from providing certain ancillary services. This revenue is reflected in student housing leasing revenue in the accompanying condensed consolidated statements of operations. Students are required to execute lease contracts with payment schedules that vary from annual to monthly payments. Generally, the Trust requires each executed leasing contract to be accompanied by nonrefundable application and service fees and a signed parental guarantee. Receivables are recorded when billed. Revenues and related lease incentives and nonrefundable application and service fees are recognized on a straight-line basis over the term of the contracts. The Trust has no contingent rental contracts except as noted below related to other leasing revenue. At certain student housing facilities the Trust offers parking lot rentals to the tenants. The related revenues are recognized on a straight-line basis over the term of the related agreement.

Student housing food service revenue The Trust maintains a dining facility at University Towers, which offers meal plans to the tenants as well as dining to other third party customers. The meal plans typically require upfront payment by the tenant covering the school semester and the related revenue is recognized on a straight-line basis over the corresponding semester.

Other leasing revenue Other leasing revenue relates to our leasing of the 13 properties we acquired from Place Properties (Place). Simultaneous with the acquisition of the 13 properties, the Trust leased the assets to Place and receives base monthly rent of $1,145 and has the right to receive Additional Rent annually if the properties exceed certain criteria defined in the lease agreement. Base rent is recognized on a straight line basis over the lease term and Additional Rent is recognized only upon satisfaction of the defined criteria.

Third-party management services revenue The Trust enters into management contracts to manage third-party student housing facilities. Management revenues are recognized when earned in accordance with each management contract. Incentive management fees are recognized when the incentive criteria have been met.

Third-party development services revenue The Trust provides development-consulting services in an agency capacity with third parties whereby the fee is determined based upon the total construction costs. Total fees vary from 3-5% of the total estimated costs and we typically receive a portion of the fees up front. These fees, including the upfront fee, are recognized using the percentage of completion method in proportion to the contract costs incurred by the owner over the course of construction of the respective projects.

Operating expense reimbursements The Trust pays certain payroll and related costs to operate third-party student housing properties that are managed by the Trust. Under the terms of the related management agreements, the third-party property owners reimburse these costs. The amounts billed to the third-party owners are recognized as revenue in accordance with Emerging Issues Task Force No. 01-14, *Income Statement Characterization of Reimbursements Received for Out of Pocket Expenses Incurred* .

Recent accounting pronouncements

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company s financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on description, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 became effective on January 1, 2007. The Trust has no unrecognized tax benefits as of March 31, 2007. The Trust, or its subsidiaries, file income tax returns in the U.S. Federal jurisdiction and various states jurisdictions. Open tax years generally include tax years 2003-2005 as of the date of adoption. The adoption of FIN 48 did not have a material impact on the Trust s consolidated financial condition or results of operations taken as a whole.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* . SFAS 157 does not address what to measure at fair value; instead, it addresses how to measure fair value. SFAS 157 applies (with limited exceptions) to existing standards that require assets or liabilities to be measured at fair value. SFAS 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lowest priority to unobservable data and requires new disclosures for assets and liabilities measured at fair value based on their level in the hierarchy.

SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Trust is currently evaluating the impact of adopting SFAS 157 on its consolidated financial condition and results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities"*, which permits the option to measure financial instruments and certain other items at fair value, with changes in fair value recorded in earnings. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Trust is currently evaluating the impact of adopting SFAS 159 on its consolidated financial condition and results of operations.

3. Investments in unconsolidated entities

As of March 31, 2007 the Trust had investments, directly or indirectly, in the following unconsolidated joint ventures, limited liability companies and limited partnerships that are accounted for under the equity method:

Salisbury Student Apartment Developers Joint Venture, 33% owned by AOES

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Salisbury Student Apartment Developers LLC, a Maryland limited liability company, 33% owned by AOES

University of Louisville Apartment Developers LLC, a Kentucky limited liability company, 50% owned by AOES

Hines/AOES LLC, an Alabama limited liability company, 50% owned by AOES

National Development/Allen & O Hara CUPA, LLC, a Pennsylvania limited liability company, 50% owned by Allen & O Hara Development Company, LLC (AODC)

National Development/Allen & O Hara Lock Haven, LLC, a Pennsylvania limited liability company, 50% owned by AODC

National Development/Allen & O Hara Clarion, LLC, a Pennsylvania limited liability company, 50% owned by AODC

Allen & O Hara National Development Bloomsburg LLC, a Pennsylvania limited liability company, 50% owned by AODC

Allen & O Hara / Academic Privatization LLC, a Tennessee limited liability company, 50% owned by AODC

University Village-Greensboro LLC, a Delaware limited liability company, 25% owned by EROP

AODC/CPA, LLC, a Delaware limited liability company, 50% owned by AODC

WEDR Riverside Investors V, LLC, a Delaware limited liability company, 10% owned by EROP

APF EDR, LP, a Delaware limited partnership, 10% owned by EROP

APF EDR Food Services, LP, a Delaware limited partnership, 10% owned by EROP

WEDR Stinson Investors V, LLC, a Delaware limited liability company, 10% owned by EROP

The following is a summary of financial information for the Trust s unconsolidated joint ventures, limited liability companies, and limited partnerships for the three months ended March 31, 2007 and 2006:

	2007	**2006**
Results of Operations:		
Revenues	$3,478	$601
Net income (loss)	(644)	566
Equity in earnings of unconsolidated entities	$ 43	$283

These entities provide development consulting services to third party student housing owners in an agency capacity or own student housing communities which are managed by the Trust.

4. Debt

Notes payable and revolving credit facility

On March 30, 2006, the Operating Partnership amended and restated the revolving credit facility (the Amended Revolver) dated January 31, 2005 and entered into a senior unsecured term loan facility (the Term Loan) in the amount of $50 million. The Trust serves as the guarantor for any funds borrowed by the Operating Partnership under the Amended Revolver and the Term Loan. Additionally, the Amended Revolver is secured by a cross-collateralized, first mortgage lien on seven unmortgaged properties. The Term Loan is not directly secured by a lien but has the

benefit of a negative pledge on the equity interest in the mortgaged properties. The Amended Revolver and the Term Loan have a term of three years and mature on March 31, 2009, provided that the Operating Partnership may extend the maturity date for one year subject to certain conditions. At March 31, 2007, there was $20,800 outstanding under the Amended Revolver and $41,500 outstanding under the Term Loan. The Term Loan requires interest only payments through maturity. The interest rate per annum applicable to the Amended Revolver is, at the Operating Partnership s option, equal to a base rate or London InterBank Offered Rate (LIBOR) plus an applicable margin based upon our leverage (7.07% at March 31, 2007). The interest rate per annum applicable to the Term Loan is, at the Operating Partnership s option, equal to a base rate plus 1.25% or LIBOR plus 2.75% (8.07% at March 31, 2007).

Availability under the Operating Partnership s Amended Revolver is limited to a borrowing base availability equal to the lesser of (i) 65% of the property asset value (as defined in the amended credit agreement) of the properties securing the facility and (ii) the loan amount which would produce a debt service coverage ratio of no less than 1.30, with debt service based on the greater of two different sets of conditions specified in the amended credit agreement.

The Operating Partnership s Amended Revolver and Term Loan contain customary affirmative and negative covenants and do contain financial covenants that, among other things, require the Trust and it s subsidiaries to maintain certain minimum ratios of EBITDA (earnings before payment or charges of interest, taxes, depreciation, amortization or extraordinary items) as compared to interest expense and total fixed charges. The financial covenants also include consolidated net worth and leverage ratio tests. During the three months ended March 31, 2007 the Trust determined it was in violation of its interest coverage ratio covenant related to the Amended Revolver. On February 27, 2007 the Trust entered into an amendment to the Amended Revolver (First Amendment), whereby the interest coverage ratio was adjusted from 1.85:1.00, to not less than 1.70:1.00 at all times from December 31, 2006 until

March 31, 2008. However, if the Trust attains an interest coverage ratio greater than 1.85:1.00 during the effective period of the First Amendment the interest coverage ratio reverts back to 1.85:1.00 on a prospective basis.

The Trust is prohibited from making distributions that exceed $1.20 per share unless prior to and after giving effect to such action the total leverage ratio is less than or equal to 60%. The amount of restricted payments permitted may be increased as long as either of the following conditions is met: (a) after giving effect to the increased restricted payment, the total leverage ratio shall remain less than or equal to 60%; or (b) the increased restricted payment, when considered along with all other restricted payments for the last 3 quarters, does not exceed (i) 100% of funds from operations for the applicable period through and including March 31, 2007, and (ii) 95% of funds from operations for the applicable period thereafter.

During the three months ended March 31, 2007 the Trust issued 775,344 shares of common stock under the direct stock purchase plan raising net proceeds of approximately $11,247 which was used to repay approximately $7,100 of outstanding Amended Revolver and Term Loan debt.

Mortgage debt

At March 31, 2007, the Trust had outstanding mortgage indebtedness of $423,721 (net of unamortized debt premium of $2,202). During the three months ended March 31, 2007, the Trust refinanced $29,900 of maturing mortgage debt bearing interest at 6.63%. The new mortgages are interest only at a fixed rate of 5.55% through March 1, 2012. The scheduled maturities of outstanding mortgage indebtedness at March 31, 2007 are as follows:

Fiscal Year Ending	
2007 (9 months ended December 31, 2007)	$ 29,252
2008	26,481
2009	285,049
2010	888
2011	947
Thereafter	78,902
Total	421,519
Unamortized debt premium/discounts	2,202
Outstanding at March 31, 2007, net of unamortized premiums/discounts	$ 423,721

At March 31, 2007, the outstanding mortgage debt had a weighted average interest rate of 5.77% and carried an average term to maturity of 2.8 years.

5. Segments

Business segments are defined by their distinct customer base and service provided. Three reportable segments have been identified: student housing leasing, third-party development consulting services and third-party management services. Management evaluates each segment s performance based on pretax income and net operating income, which is defined as income before depreciation, amortization, interest expense and equity in earnings of unconsolidated entities. Intercompany fees are reflected at the contractually stipulated amounts. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies. The following table represents segment information for the three months ended March 31, 2007 and 2006:

	Three months ended March 31, 2007					**Three months ended March 31, 2006**				
	Student Housing Leasing	**Third-Party Development Consulting Services**	**Third-Party Management Services**	**Adjustments**	**Total**	**Student Housing Leasing**	**Third-Party Development Consulting Services**	**Third-Party Management Services**	**Adjustments**	**Total**
Revenues:										
	$ 23,495	$	$	$	$ 23,495	$ 22,534	$	$	$	$ 22,534

Student housing leasing revenue								
Student housing food service revenue	580			580	968			968
Other leasing revenue	3,434			3,434	3,434			3,434
Third-party development consulting services		1,043		1,043		555		555

	Three months ended March 31, 2007					Three months ended March 31, 2006				
	Student Housing Leasing	**Third-Party Development Consulting Services**	**Third-Party Management Services**	**Adjustments**	**Total**	**Student Housing Leasing**	**Third-Party Development Consulting Services**	**Third-Party Management Services**	**Adjustments**	**Total**
Third-party management revenue			882		882			699		699
Intersegment revenues			937	(937)				918	(918)	
Operating expense reimbursements				2,156	2,156				1,795	1,795
Total revenues	27,509	1,043	1,819	1,219	31,590	26,936	555	1,617	877	29,985
Operating Expenses:										
Student housing leasing operations	9,651				9,651	9,289				9,289
Student housing food service operations	561				561	859				859
General and administrative	43	674	1,879		2,596		514	1,294		1,808
Intersegment expenses	937			(937)		918			(918)	
Reimbursable operating expenses				2,156	2,156				1,795	1,795
Total operating expenses	11,192	674	1,879	1,219	14,964	11,066	514	1,294	877	13,751
Net operating income (loss)	16,317	369	(60)		16,626	15,870	41	323		16,234
Nonoperating expenses (1)	15,630				15,630	15,971				15,971
Income (loss) before equity in earnings of unconsolidated entities, income taxes and minority interest	687	369	(60)		996	(101)	41	323		263
	(97)	140			43		283			283

Equity in earnings of unconsolidated entities										
Income (loss) before taxes and minority interest (3)	$ 590	$ 509	$ (60)	$	$ 1,039	$ (101)	$ 324	$ 323	$	$ 546
Total segment assets	$ 811,424	$ 3,645	$ 5,774	$	$ 820,843	$ 829,539	$ 970	$ 5,340	$	$ 835,849

(1) Nonoperating expenses include interest expense, interest income, amortization of deferred financing costs, depreciation, and amortization of intangibles.

(2) Certain prior period amounts have been reclassified to conform to the current period presentation. Interest expense of $750 related to borrowings on our revolving line of credit that were used to acquire the Place Portfolio was previously an unallocated corporate expense. This amount has been reclassified to the student housing leasing segment for the

three months ended March 31, 2006. Additionally, non cash compensation expense of $236 has been reclassified from an unallocated expense to the applicable segment.

(3) The following is a reconciliation of the reportable segments net income before income taxes and minority interest to the Trust s consolidated net loss before income taxes and minority interest:

	2007	2006
Net income before income taxes and minority interest for reportable segments	$ 1,039	$ 546
Unallocated corporate expenses (2)	(1,396)	(1,289)
Net loss before income taxes and minority interest	$ (357)	$ (743)

6. Commitments and contingencies

In connection with one of the Trust s student housing portfolio acquisitions, the Trust became aware of a June 2001 notification from the United States Department of Justice of an on-going investigation regarding possible violations of the American Disabilities Act of 1990 and the Fair Housing Amendments Act of 1988 related to one of the student housing properties. In October 2002 the investigations were delayed for an undetermined period of time and therefore such has not been fully resolved. Management does not believe the resolution of this matter will result in a material adverse effect on the Trust s consolidated financial condition or results of operations.

The Operating Partnership entered into a letter of credit agreement in conjunction with the closing of the acquisition of a student housing property at the University of Florida. The letter of credit remains outstanding in the amount of $1,500 at March 31, 2007 and is secured by the Operating Partnership s existing revolving credit facility.

On May 10, 2006, the Operating Partnership guaranteed $23,200 of construction debt held by University Village-Greensboro LLC in order to receive a 25% ownership stake in the venture with College Park Apartments. The construction debt is expected to be refinanced in September of 2008 after construction is complete and the student housing community is occupied. The Operating Partnership will not guarantee the debt after the construction loan is refinanced.

The Trust also has various operating lease commitments for corporate office space, furniture and technology equipment.

As owners and operators of real estate, environmental laws impose ongoing compliance requirements on the Trust. The Trust is not aware of any environmental matters or liabilities with respect to the student housing properties that would have a material adverse effect on the Trust s consolidated financial condition or results of operations.

In the normal course of business, the Trust is subject to claims, lawsuits, and legal proceedings. While it is not possible to ascertain the ultimate outcome of such matters, in management s opinion, the liabilities, if any, in excess of amounts provided or covered by insurance, are not expected to have a material adverse effect on our financial position, results of operations or liquidity.

7. Acquisition and disposition of real estate investments

During 2005, the Trust completed a private placement of 4,375,000 shares of its common stock which raised net proceeds of approximately $67,000. These shares were registered with the Securities and Exchange Commission on January 25, 2006. The proceeds were used to acquire 13 student housing properties from Place Properties L.P. (Place Portfolio) in January 2006. Consideration for the acquisition included cash of $95,800, issuance of 36,954 partnership units and the assumption of interest only mortgage debt of $98,700. The results of operations for the acquisition have been included in the accompanying consolidated statements of operations from the date of acquisition (January 1, 2006).

During the three months ended March 31, 2007, the Trust entered into agreements to sell two student housing communities. In both cases final terms could not be reached prior to the end of the inspection period and the agreements were terminated.

8. Incentive plan

The Trust adopted the Education Realty Trust, Inc. 2004 Incentive Plan (the Plan) effective upon the closing of the Offering. The Plan provides for the grant of stock options, restricted stock units, stock appreciation rights, other stock-based incentive awards, and profits interest units to employees, directors and other key persons providing services to the Trust. The Trust has reserved 800,000 shares of its common stock for issuance pursuant to the Plan, subject to adjustments for changes in the Trust s capital structure, including share splits, dividends and recapitalizations. The number of shares reserved under the Plan is also subject to an annual adjustment, beginning on January 1, 2006, so that the total number of shares reserved under the Plan is equal to 4% of the aggregate number of shares outstanding on the last day of the preceding fiscal year; provided that such annual increase generally may not exceed 80,000 shares.

During the year ended December 31, 2006, the Trust issued 4,000 shares to its executive officers and 2,000 shares to its independent directors. The 2006 issuances vested immediately. During the three months ended March 31, 2007, the Trust issued 4,000 shares to its executive officers, which vested immediately. A restricted stock award is an award of the Trust s common stock that is subject to restrictions on transferability and other restrictions as the Trust s

compensation committee determines in its sole discretion on the date of grant. The restrictions may lapse over a specified period of employment or the satisfaction of pre-established criteria as our compensation committee may determine. Except to the extent restricted under the award agreement, a participant awarded restricted shares will have all of the rights of a stockholder as to those shares, including, without limitation, the right to vote and the right to receive dividends or distributions on the shares. Restricted stock is generally taxed at the time of vesting. At March 31, 2007 and December 31, 2006, unearned compensation totaled $1,715 and $1,866, respectively and will be recorded as expense over the applicable vesting period. The value is determined based on the market value of the Trust s common stock on the grant date. During the three months ended March 31, 2007 and 2006, compensation expense of $151 was recognized during each period in the accompanying condensed consolidated statements of operations, related to the vesting of restricted stock.

Profits interest units, or PIUs, are units in a limited liability company controlled by the Trust that holds a special class of partnership interests in the Operating Partnership. Each PIU will be deemed equivalent to an award of one share of the Trust s common stock and will entitle the owner of such unit to receive the same quarterly per unit distributions as one common unit of the

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Operating Partnership. This treatment with respect to quarterly distributions is similar to the expected treatment of restricted stock awards, which will generally receive full dividends whether vested or not. PIUs will not initially have full parity with common units of the Operating Partnership with respect to liquidating distributions. Upon the occurrence of specified capital equalization events, PIUs may, over time, achieve full or partial parity with common units of the Operating Partnership for all purposes, and could accrete to an economic value equivalent to the Trust s common stock on a one-for-one basis. If such parity is reached, vested PIUs may be exchanged into an equal number of the Trust s shares of common stock at any time. However, there are circumstances under which full parity would not be reached. Until such parity is reached, the value that may be realized for vested PIUs will be less than the value of an equal number of shares of the Trust s common stock, if there is any value at all. The grant or vesting of PIUs is not expected to be a taxable transaction to recipients. Conversely, we will not receive any tax deduction for compensation expense from the grant of PIUs. PIUs are treated as minority interests in the accompanying condensed consolidated financial statements at an amount equal to the holders ownership percentage of the net equity of the Operating Partnership.

Effective January 1, 2006, the Trust adopted the provisions of SFAS No. 123 (R) using the modified prospective transition method. This pronouncement requires that compensation costs related to share-based payments be recognized in financial statements. Prior to January 1, 2006, the Trust applied the provisions of APB Opinion No. 25, *Accounting for Stock Issued to Employees,* and related interpretations. Total compensation cost recognized in general and administrative expense in the accompanying consolidated statements of operations for the three months ended March 31, 2007 and 2006 was approximately $244 and $320, respectively. The adoption of SFAS No. 123 (R) had no impact on the accompanying financial statements other than the reclassification of unearned compensation to additional paid-in capital.

A summary of incentive plan activity for the three months ended March 31, 2007 is as follows:

	PIU s	Restricted Stock	Total
Outstanding at December 31, 2006	265,000	192,000	457,000
Granted	7,500	4,000	11,500
Redeemed	(2,500)		(2,500)
Outstanding at March 31, 2007	270,000	196,000	466,000
Vested at March 31, 2007	270,000	93,889	363,889

9. Subsequent events

On April 6, 2007 the Trust refinanced $26,500 of maturing mortgage debt secured by the student housing property referred to as The Lofts. The new debt of $27,000 bears a fixed interest rate of 5.59% and matures on May 1, 2014.

On April 10, 2007 our board of directors declared a first quarter distribution of $0.205 per share of common stock for the quarter ending March 31, 2007. The distribution is payable on May 8, 2007 to stockholders of record at the close of business on April 24, 2007.

On April 16, 2007 the Trust issued 269,255 shares of common stock under the direct stock purchase plan. The common stock was issued at a price of $14.62 per share.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.
(Dollars in thousands, except selected property information and share data)

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this Quarterly Report. Certain statements contained in this filing are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to statements related to plans for future acquisitions, our business and investment strategy, market trends and projected capital expenditures. When used in this report, the words expect, anticipate, intend, plan, believe, seek, estimate, would, could, should, and similar expressions are generally intended to identify forward-looking

statements. You should not place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this Quarterly Report. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events. Forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. For further information about these and other factors that could affect our future results, please see the Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006. Investors are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements.

Overview

We are a self-managed and self-advised real estate investment trust (REIT) engaged in the ownership, acquisition and management of high quality student housing communities. We also provide student housing development consulting services to

universities, charitable foundations and others. We believe that we are one of the largest private owners, developers and managers of high-quality student housing communities in the United States in terms of both total beds owned and under management.

We earn income from rental payments we receive as a result of our ownership of student housing properties. We also earn income by performing property management services and development consulting services for third parties through our Management Company and Development Company, respectively. While we manage 68% of the properties we own, we will not recognize any fee income from their management on a consolidated basis. We have elected to be taxed as a REIT for federal income tax purposes.

Our Business Segments

We define business segments by their distinct customer base and service provided. Management has identified three reportable segments: student housing leasing, third-party management services and third-party development consulting services. We evaluate each segment s performance based on net operating income, which is defined as income before depreciation, amortization, interest expense and equity in earnings of unconsolidated entities. The accounting policies of the reportable segments are described in more detail in the summary of significant accounting policies in the notes to the condensed consolidated financial statements appearing elsewhere in this Quarterly Report and in our Annual Report on Form 10-K for the year-ended December 31, 2006. Inter-company fees are reflected at the contractually stipulated amounts.

Student Housing Leasing

Student housing leasing revenue represented approximately 93.5% of our revenue, excluding operating expense reimbursements, for the three months ended March 31, 2007. Our revenue related to food service operations is included in this segment. Additionally this segment includes other leasing revenue related to the Place Portfolio lease.

Unlike multi-family housing where apartments are leased by the unit, student-housing communities are typically leased by the bed on an individual lease liability basis. Individual lease liability limits each resident s liability to his or her own rent without liability for a roommate s rent. A parent or guardian is required to execute each lease as a guarantor unless the resident provides adequate proof of income. The number of lease contracts that we administer is therefore equivalent to the number of beds occupied instead of the number of apartment units.

Due to our predominantly private bedroom accommodations, the high level of student-oriented amenities offered at our communities and the individual lease liability, we believe our properties can typically command higher per-unit and per-square foot rental rates than most multi-family properties in the same geographic markets. We are also typically able to command higher rental rates than on-campus student housing, which tend to offer fewer amenities.

The majority of our leases commence mid-August and terminate the last day of July. These dates coincide with the commencement of the universities fall academic term and the completion of the subsequent summer school session. As such, we are required to re-lease each property in its entirety each year, resulting in significant turnover in our tenant population from year to year. In 2006 and 2005, approximately 68.3% and 69.9%, respectively, of our beds were leased to students who were first-time residents at our properties. As a result, we are highly dependent upon the effectiveness of our marketing and leasing efforts during the annual leasing season that typically begins in February and ends in August of each year. Our properties occupancy rates are therefore typically stable during the August to July academic year but are susceptible to fluctuation at the commencement of each new academic year.

Prior to the commencement of each new lease period, mostly during the first two weeks of August but also during September at some communities, we prepare the units for new incoming tenants. Other than revenue generated by in-place leases for returning tenants, we do not generally recognize lease revenue during this period referred to as Turn as we have no leases in place. In addition, during Turn we incur significant expenses making our units ready for occupancy, which we recognize immediately. This lease Turn period results in seasonality in our operating results during the third quarter of each year.

Third-Party Management Services

Revenue from our third-party management services, excluding operating expense reimbursements, represented approximately 6.2% of our revenue for the three months ended March 31, 2007. These revenues are typically derived from multi-year management agreements, under which management fees are typically 3-5% of leasing revenue. These agreements typically have an initial term of five to ten years with a renewal option for an additional five years. As part

of the management agreements, there are certain payroll and related expenses we pay on behalf of the third-party property owners. These costs are included in reimbursable operating expenses and are required to be reimbursed to us by the third-party property owners. We recognize the expense and revenue related to these reimbursements when incurred. These operating expenses are wholly reimbursable and therefore not considered by our management when analyzing the operating performance of our third-party management services business.

Third-Party Development Consulting Services

Revenue from our third-party development consulting services, excluding operating expense reimbursements, represented approximately 3.5% of our revenue for the three months ended March 31, 2007. Fees for these services are typically 3-5% of the total project cost and are payable over the life of the project, which is typically one to two years in length. We incur expenses that are

reimbursable by a project when awarded. We recognize the expenses when incurred, while the reimbursement revenue is not recognized until the consulting contract is awarded. These operating expenses are wholly reimbursable and therefore not considered by our management when analyzing the operating performance of our third-party development consulting services business. Also at
times we will pay pre-development project expenses such as architectural fees and permits if such are required prior to the project s financing being in place. We typically obtain a guarantee from the owner for repayment.

We periodically enter into joint venture arrangements whereby we provide development consulting services to third-party student housing owners in an agency capacity. We recognize our portion of the earnings in each joint venture based on our ownership interest, which is reflected as equity in earnings of unconsolidated entities after net operating income in our statement of operations. Our revenue and operating expenses could fluctuate from period to period based on the extent we utilize joint venture arrangements to provide third-party development consulting services.

The amount and timing of future revenues from development consulting services will be contingent upon our ability to successfully compete in public universities competitive procurement processes, our ability to successfully structure financing of these projects, and our ability to ensure completion of construction within agreed construction timelines and budgets. To date, all of our third-party development projects have completed construction in time for their targeted occupancy dates.

Trends and Outlook

Rents and Occupancy

We expect the general trends of increased university enrollment and limited availability of on-campus housing to continue for the foreseeable future, providing us with continued opportunities to maximize revenues through increased occupancy and/or rental rates in our owned portfolio. We manage our properties to maximize revenues, which are primarily determined by two components: rental rates and occupancy rates. For the quarter ended March 31, 2007 same community revenue per available bed increased to $392 and same community physical occupancy increased to 95.7% compared to revenue per available bed of $385 and physical occupancy of 94.6% for the quarter ended March 31, 2006.

We customarily adjust rental rates in order to maximize revenues, which in some cases results in a lower occupancy rate, but in most cases results in stable or increasing revenues from the property. As a result, a decrease in occupancy rates may be offset by an increase in rental rates and may not be material to our operations.

General and Administrative Costs

In 2006 we experienced additional payroll costs related to growth and costs associated with formulating and documenting our internal control systems to comply with the Sarbanes Oxley Act of 2002. In 2007 we have continued to experience increases in salaries and staffing costs primarily related to growth of each business segment.

Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions in certain circumstances that affect amounts reported in our financial statements and related notes. In preparing these financial statements, management has utilized all available information, including its past history, industry standards and the current economic environment, among other factors, in forming its estimates and judgments of certain amounts included in the financial statements, giving due consideration to materiality. The ultimate outcome anticipated by management in formulating its estimates may not be realized. Application of the critical accounting policies below involves the exercise of judgment and use of assumptions as to future uncertainties and, as a result, actual results could differ from these estimates. In addition, other companies in similar businesses may utilize different estimation policies and methodologies, which may impact the comparability of our results of operations and financial condition to those companies.

Student Housing Leasing Revenue Recognition

Student housing leasing revenue is comprised of all revenue related to the leasing activities at our student housing properties and includes revenues from the leasing of space, parking lot rentals and certain ancillary services. Revenue from our food service operations is also included in this segment. Additionally we include other leasing revenue related to the Place Portfolio lease in this segment.

Students are required to execute lease contracts with payment schedules that vary from annual to monthly payments. Generally, a nonrefundable application fee, a nonrefundable service fee and a notarized parental guarantee must accompany each executed contract. Receivables are recorded when due. Leasing revenues and related lease incentives and nonrefundable application and service fees are recognized on a straight-line basis over the term of the contracts. Balances are considered past due when payment is not received on the contractual due date. Allowances for doubtful accounts are established by management when it is determined that collection is doubtful.

Student Housing Food Service Revenue Recognition

In 2006 we provided food service to an unaffiliated secondary boarding school through a contract covering a nine-month period. The contract required a flat weekly fee and the related revenues were recognized on a straight-line basis over the contract period. This contract was terminated affective December 31, 2006. Additionally, we maintain a dining facility at University Towers, which offers meal plans to the tenants as well as dining to other third party customers. The meal plans typically require upfront payment by the tenant covering the school semester and the related revenue is recognized on a straight-line basis over the corresponding semester.

Other Leasing Revenue Recognition

Other leasing revenue relates to our leasing of 13 properties we acquired from Place Properties (Place) on January 1, 2006. Simultaneous with the acquisition of the 13 properties, the Trust leased the assets to Place and receives base monthly rent of $1,145 and has the right to receive Additional Rent annually if the properties exceed certain criteria defined in the lease agreement. Base rent is recognized on a straight line basis over the lease term and Additional Rent is recognized only upon satisfaction of the defined criteria.

Revenue and Cost Recognition of Third-Party Development Consulting Services

Costs associated with the pursuit of third-party development consulting contracts are expensed as incurred until such time as we have been notified of a contract award or reimbursement has been otherwise guaranteed by the customer. At such time, the reimbursable portion of such costs is recorded as a receivable. Development consulting revenues are recognized using the percentage of completion method as determined by construction costs incurred relative to the total estimated construction costs. Costs associated with development consulting services are expensed as incurred. We generally receive a significant percentage of our fees for development consulting services upon closing of the project financing, a portion of the fee over the construction period, and the balance upon substantial completion of construction. Because revenue from these services is recognized for financial reporting purposes utilizing the percentage of completion method, differences occur between amounts received and revenues recognized. Differences also occur between amounts recognized for tax purposes and those recognized from financial reporting purposes. Because as a REIT, we are required to distribute 90% of our taxable income, our distribution requirement with respect to our income from third-party services may exceed that reflected as net income for financial reporting purposes from such activities.

We periodically enter into joint venture arrangements whereby we provide development-consulting services to third-party student housing owners in an agency capacity. We recognize our portion of the earnings in each joint venture based on our ownership interest, which is reflected after net operating income in our statement of operations as equity in earnings of unconsolidated entities. Our revenue and operating expenses could fluctuate from period to period based on the extent we utilize joint venture arrangements to provide third-party development consulting services.

Student Housing Property Acquisitions

Land, land improvements, buildings and improvements, and furniture, fixtures and equipment are recorded at cost. Buildings and improvements are depreciated over 30 to 40 years, land improvements are depreciated over 15 years and furniture, fixtures, and equipment are depreciated over 3 to 7 years. Depreciation is computed using the straight-line method for financial reporting purposes.

Property acquisitions are accounted for utilizing the purchase method in accordance with Statement of Financial Accounting Standards (SFAS) No. 141, *Business Combinations* , and accordingly, the results of operations are included from the respective dates of acquisition. Pre-acquisition costs, including legal and professional fees and other third party costs related directly to the acquisition of the property, are accounted for as part of the purchase price. Independent appraisals, estimates of cash flows, and valuation techniques are used to allocate the purchase price of acquired property between land, land improvements, buildings and improvements, furniture, fixtures and equipment and other identifiable intangibles such as amounts related to in-place leases.

Repairs and Maintenance

The costs of ordinary repairs and maintenance are charged to operations when incurred. Major improvements that extend the life of an asset beyond one year are capitalized and depreciated over the remaining useful life of the asset. Planned major repair, maintenance and improvement projects are capitalized when performed. In some circumstances

the lenders require us to maintain a reserve account for future repairs and capital expenditures. These amounts are not available for current use.

Long Lived Assets Impairment

Management is required to assess whether there are any indicators that our real estate properties may be impaired in accordance with SFAS No. 144 *Accounting for the Impairment and Disposal of Long Lived Assets* . A property s value is considered impaired if management s estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property is less than the carrying value of the property. These estimates of cash flows are based on factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors. To the extent impairment has occurred, the loss will be measured as the excess of the carrying amount of the property over the fair value of the property, thereby reducing our net income.

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Recently Issued Accounting Pronouncements

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company s financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on description, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 became effective on January 1, 2007. The Trust has no unrecognized tax benefits as of March 31, 2007. The Trust, or its subsidiaries, file income tax returns in the U.S. Federal jurisdiction and various states jurisdictions. Open tax years generally include tax years 2003-2005 as of the date of adoption. The adoption of FIN 48 did not have a material impact on the Trust s consolidated financial condition or results of operations taken as a whole.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* , SFAS 157 does not address what to measure at fair value; instead, it addresses how to measure fair value. SFAS 157 applies (with limited exceptions) to existing standards that require assets or liabilities to be measured at fair value. SFAS 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lower priority in unobservable data and requires new disclosures for assets and liabilities measured at fair value based on their level in the hierarchy. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Trust is currently evaluating the impact of adopting SFAS 157 on its consolidated financial position and results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities"*, which permits the option to measure financial instruments and certain other items at fair value, with changes in fair value recorded in earnings. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Trust is currently evaluating the impact of adopting SFAS 159 on its consolidated financial condition and results of operations.

Results of Operations for the Three Months Ended March 31, 2007 and 2006

The following table presents the results of operations for Education Realty Trust, Inc. for the three months ended March 31, 2007 and 2006 (in thousands):

	Three months ended March 31, 2007					Three months ended March 31, 2006				
	Student Housing Leasing	Third-Party Development Consulting Services	Third-Party Management Services	Adjustments	Total	Student Housing Leasing	Third-Party Development Consulting Services	Third-Party Management Services	Adjustments	Total
Revenues:										
Student housing leasing revenue	$ 23,495	$	$	$	$ 23,495	$ 22,534	$	$	$	$ 22,534
Student housing food service revenue	580				580	968				968
Other leasing revenue	3,434				3,434	3,434				3,434
Third-party development consulting services		1,043			1,043		555			555
Third-party management revenue			882		882			699		699
			937	(937)				918	(918)	

Intersegment revenues										
Operating expense reimbursements				2,156	2,156				1,795	1,795
Total revenues	27,509	1,043	1,819	1,219	31,590	26,936	555	1,617	877	29,985
Operating Expenses:										
Student housing leasing operations	9,651				9,651	9,289				9,289
Student housing food service operations	561				561	859				859

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	Three months ended March 31, 2007					Three months ended March 31, 2006				
	Student Housing Leasing	Third-Party Development Consulting Services	Third-Party Management Services	Adjustments	Total	Student Housing Leasing	Third-Party Development Consulting Services	Third-Party Management Services	Adjustments	Total
General and administrative	43	674	1,879		2,596		514	1,294		1,808
Intersegment expenses	937			(937)		918			(918)	
Reimbursable operating expenses				2,156	2,156				1,795	1,795
Total operating expenses	11,192	674	1,879	1,219	14,964	11,066	514	1,294	877	13,751
Net operating income (loss)	16,317	369	(60)		16,626	15,870	41	323		16,234
Nonoperating expenses (1)	15,630				15,630	15,971				15,971
Income (loss) before equity in earnings of unconsolidated entities, income taxes and minority interest	687	369	(60)		996	(101)	41	323		263
Equity in earnings of unconsolidated entities	(97)	140			43		283			283
Income (loss) before taxes and minority interest (3)	$ 590	$ 509	$ (60)	$	$ 1,039	$ (101)	$ 324	$ 323	$	$ 546

(1) Nonoperating expenses include interest expense, interest income, amortization of deferred financing costs,

depreciation, and amortization of intangibles.

(2) Certain prior period amounts have been reclassified to conform to the current period presentation. Interest expense of $750 related to borrowings on our revolving line of credit that were used to acquire the Place Portfolio was previously an unallocated corporate expense. This amount has been reclassified to the student housing leasing segment for the three months ended March 31, 2006. Additionally, non cash compensation expense of $236 has been reclassified from an unallocated corporate expense to the applicable segment.

(3) The following is a reconciliation of the reportable segments net income before income taxes

and minority interest to the Trust s consolidated net loss before income taxes and minority interest determined under generally accepted accounting principles:

	2007	2006
Net income before income taxes and minority interest for reportable segments	$ 1,039	$ 546
Unallocated corporate expenses (2)	(1,396)	(1,289)
Net loss before income taxes and minority interest	$ (357)	$ (743)

Student housing leasing

Student housing operating statistics for all owned and managed properties for the three months ended March 31, 2007 and 2006 were as follows (excludes Place properties):

	Three months ended March 31, 2007	Three months ended March 31, 2006	Difference
Occupancy			
Physical(1)	95.2%	94.6%	0.6%
Economic(2)	95.5%	95.1%	0.4%
NarPAB(3)	$ 368	$ 364	$ 4
Other income per avail. bed(4)	$ 21	$ 21	$
RevPAB(5)	$ 389	$ 385	$ 4

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	Three months ended March 31, 2007	Three months ended March 31, 2006	Difference
Operating expense per bed(6)	$ 160	$ 159	$ 1
Operating margin	58.9%	58.8%	0.1%
Design Beds(7)	60,375	58,503	1,872

(1) Physical occupancy represents a weighted average of the month end occupancies for the respective period.

(2) Economic occupancy represents the effective occupancy calculated by taking net apartment rent accounted for on a GAAP basis for the respective period divided by market rent for the respective period.

(3) NarPAB represents GAAP net apartment rent for the respective period divided by the sum of the design beds in the portfolio for each of the included months. Does not include food service revenue or other leasing revenue.

(4)

Represents GAAP-based other income for the respective period divided by the sum of the design beds in the portfolio for each of the included months. Other income includes service/application fees, late fees, termination fees, parking fees, transfer fees, damage recovery, utility recovery, and other miscellaneous income.

(5) RevPAB represents total revenue (net apartment rent plus other income) for the respective period divided by the sum of the design beds for each of the included months.

(6) Represents property-level operating expense excluding management fees and depreciation and amortization divided by the sum of the design beds for each of the included months.

(7) Represents the sum of the monthly design beds in the portfolio during the period, excluding Place properties.

Total revenue in the student housing leasing segment was $27,509 for the three months ended March 31, 2007. This represents an increase of $573 or 2.1% from the same period in 2006. Student housing leasing revenue contributed an increase of $961 quarter over quarter, which consisted of a $553 increase related to the acquisition of the Players Club located in Statesboro, Georgia in the second quarter of 2006, and a $408 increase in same community revenue. Growth in same community revenue was driven equally by rate and occupancy increases. Offsetting the improvement in student housing leasing revenue was a $388 decline in student housing food service revenue, which was the result of terminating a contract to provide food service to an unaffiliated secondary boarding school in California on December 31, 2006.

Operating expenses in the student housing leasing segment increased $126 or 1.1% to $11,192 for the three months ended March 31, 2007. Student housing leasing operations increased a total of $362 or 3.9% over the prior quarter, with $288 of the increase attributable to more beds by way of acquisition as discussed above and a $74 or 0.8% increase in same community expenses. The increase in student housing leasing expenses was offset by a $298 decline in student housing food service expenses related to the termination of the food service contract discussed above. Intersegment expenses, which represent management fees paid to our management company, increased $19 mainly the result of more beds in the portfolio.

Equity in earnings in unconsolidated entities was a loss of $97 for the quarter ended March 31, 2007. This represents our share of the net income or loss related to four investments in unconsolidated entities that own student housing communities. These communities are also managed by the Trust. All four investments occured subsequent to March 31, 2006.

Third-party development consulting services

The following table represents the development consulting projects that were active during the three months ended March 31, 2007 and 2006:

			Recognized Earnings		
Project	Beds	Fee Type	2007	2006	Difference
Slippery Rock University Phase I	1,390	Development fee	$ 37	$477	$(440)
Indiana University of Pennsylvania	734	Development fee	438		438
University of Michigan	849	Development fee	80		80
University of North Carolina Greensboro	600	Construction oversight fee	33		33
University of Louisville Phase III	359	Construction oversight fee		35	(35)
University of Alabama Birmingham	753	Construction oversight fee		43	(43)
University of Alabama Tuscaloosa	631	Development fee	435		435
Slippery Rock University Phase II	746	Development fee	20		20
Third-party development consulting services			$1,043	$555	$ 488
California University of Pennsylvania Phase IV	447	Development fee	$	$103	$(103)
California University of Pennsylvania Phase V	354	Development fee	63		63

Project	Beds	Fee Type	Recognized Earnings 2007	2006	Difference
University of North Carolina Greensboro	600	Development fee	77		77
University of Louisville Phase III	359	Development fee		83	(83)
University of Alabama Birmingham	753	Development fee		97	(97)
Equity in earnings of unconsolidated entities			$140	$283	$(143)

Third-party development consulting services revenue increased by $488 or 87.9% to $1,043 for the three months ended March 31, 2007. During the first three months of 2007 we were engaged in five active development projects representing 4,350 beds and recognized construction oversight fees on an additional project. During the same period in 2006 revenues of $555 related to development fee revenue recognized on one project and construction oversight fees related to two other projects.

The increased volume in development consulting revenue is mainly due to an increase in the number of projects being managed by our development subsidiary (AODC) but also represents a shift in the percentage of new projects AODC contracts directly. In previous years the majority of our development services were contracted through joint venture relationships with the profits from those services being recognized through equity in earnings of unconsolidated entities. This $143 decrease in equity in earnings of unconsolidated entities is indicative of this shift.

General and administrative costs in the third-party development consulting services segment increased $160 to $674 for the three months ended March 31, 2007. This increase is a result of the higher volume of development projects and increases in staffing and corporate overhead costs allocated to the segment.

Third-party management services

Total third-party management services revenue increased by $202 or 12.5% to $1,819 for the three months ended March 31, 2007. Growth in our owned portfolio period over period as discussed under student housing leasing above contributed to $19 of the increase by way of intersegment revenue, while third-party management fee revenue increased $183 or 26.2% to $882 for the three months ended March 31, 2007. The increase in third-party fees consists of $126 related to six new management contracts added during the first quarter of 2007, $107 related to three properties that came out of third-party development and opened in the summer of 2006, and $111 related to three contracts added in the fall of 2006 to manage properties for which we also have an ownership interest. These increases were reduced by $161 of lower third-party fees as a result of terminated contracts.

General and administrative costs for our third-party management services segment increased $585 to $1,879 for the three months ended March 31, 2007. The increase reflects incremental salaries and overhead costs allocated to the segment as a result of the additional management contracts and intersegment management revenue volume noted above.

Nonoperating expenses

Nonoperating expenses decreased $341 to $15,630 for the three months ended March 31, 2007. This decrease is primarily driven by a $500 decline in depreciation which is off set by additional interest expense related to the Statesboro acquisition in the second quarter of 2006.

Unallocated corporate expenses

Unallocated corporate expenses represent general and administrative expenses that are not allocated to any of our business segments. Intersegment management fees are charged to the student housing leasing segment so it is not allocated any corporate expenses. For the three months ended March 31, 2007 unallocated corporate expenses were $1,396, an increase of $107 over the prior year. The majority of this increase is related to increase of approximately

$235 in interest expense off set by a decrease in third party service provider fees from 2006, which included first year implementation costs of Sarbanes Oxley.

Funds from Operations

As defined by the National Association of Real Estate Investment Trusts (NAREIT), FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. We present FFO available to all shareholders and unitholders because we consider it an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. As such, we also exclude the impact of minority interest in our calculation. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

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We compute FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002), which may differ from the methodology for calculating FFO utilized by other equity REITs and, accordingly, may not be comparable to such other REITs. Further, FFO does not represent amounts available for management s discretionary use because of needed capital replacement or expansion, debt service obligations or other commitments and uncertainties. FFO should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as an indicator of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make distributions.

The following table presents a reconciliation of our FFO available to our shareholders and unitholders to our net loss for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31,	
	2007	**2006**
Net loss	$ (491)	$ (780)
Plus student housing property depreciation and amortization of lease intangibles	8,467	9,069
Plus equity portion of real estate depreciation and amortization on equity investees	98	
Plus minority interest expense	136	141
Funds from operations	$ 8,210	$ 8,430

Liquidity and Capital Resources

Revolving Credit Facility and Other Short Term Loans

On March 31, 2006 the Operating Partnership amended and restated the revolving credit facility (the Amended Revolver) dated January 31, 2005 in the amount of $100 million and entered into a senior unsecured term loan facility (the Term Loan) in the amount of $50,000. The Trust serves as the guarantor for any funds borrowed by the Operating Partnership under the Amended Revolver and the Term Loan. Additionally, the Amended Revolver is secured by a cross collateralized, fist mortgage lien on seven unmortgaged properties. The Term Loan is not directly secured by a lien but has the benefit of a negative pledge on the equity interest in the mortgaged properties. The Amended Revolver and Term Loan have a term of three years and mature on March 31, 2009, provided that the Operating Partnership may extend the maturity date for one year subject to certain conditions. At March 31, 2007, the Amended Revolver had $20,800 outstanding and remaining availability of $79,200 and $41,500 was outstanding under the Term Loan. The Term Loan is interest only; hence, the entire outstanding balance of $41,500 is due on the maturity date.

Availability under the Operating Partnership s Amended Revolver is limited to a borrowing base availability equal to the lesser of (i) 65% of the property asset value of the properties securing the facility and (ii) the loan amount which would produce a debt service coverage ratio of no less than 1.30, with debt service based on the greater of two different sets of conditions specified in the amended credit agreement.

The Operating Partnership s Amended Revolver and Term Loan contain customary affirmative and negative covenants and do contain financial covenants that, among other things, require the Trust and it s subsidiaries to maintain certain minimum ratios of EBITDA (earnings before payment or charges of interest, taxes, depreciation, amortization or extraordinary items) as compared to interest expense and total fixed charges. The financial covenants also include consolidated net worth and leverage ratio tests. During the three months ended March 31, 2007 the Trust determined it was in violation of its interest coverage ratio covenant related to the Amended Revolver. On February 27, 2007 the Trust entered into an amendment to the Amended Revolver (First Amendment), whereby the interest coverage ratio was adjusted from 1.85:1.00, to not less than 1.70:1.00 at all times from December 31, 2006 until March 31, 2008. However, if the Trust attains an interest coverage ratio greater than 1.85:1.00 during the effective period of the First Amendment the interest coverage ratio reverts back to 1.85:1.00 on a prospective basis.

The Trust is prohibited from making distributions that exceed $1.20 per share unless prior to and after giving effect to such action the total leverage ratio is less than or equal to 60%. The amount of restricted payments permitted may

be increased as long as either of the following conditions is met: (a) after giving effect to the increased Restricted Payment, the Total Leverage Ratio shall remain less than or equal to 60%; or (b) the increased Restricted Payment, when considered along with all other restricted payments for the last 3 quarters, does not exceed (i) 100% of Funds From Operations for the applicable period through and including March 31, 2007, and (ii) 95% of Funds From Operations for the applicable period thereafter.

The interest rate per annum applicable to the Amended Revolver is, at the Operating Partnership s option, equal to a base rate or LIBOR plus an applicable margin based upon our leverage. The interest rate per annum applicable to the Term Loan is, at the Operating Partnership s option, equal to a base rate plus 1.25% or LIBOR plus 2.75%.

Liquidity outlook and capital requirements

At March 31, 2007 we had $7,580 of cash, an increase of approximately $1,150 from December 31, 2006. In addition to the rise in cash balances we paid down $1,005 of mortgage debt, $1,600 on the Amended Revolver and $5,500 on the Term Loan. We raised $11,247 in cash from our direct stock purchase plan and used these proceeds to pay down debt as discussed above and the remainder to fund operations.

Our current liquidity needs include funds for distributions to our stockholders and unit holders, including those required to maintain our REIT status and satisfy our current annual distribution target of $0.82 per share/unit, funds for capital expenditures, funds for debt repayment and, potentially, funds for new property acquisitions. We generally expect to meet our short-term liquidity requirements through net cash provided by operations. However, distributions for the last two years outpaced cash from operations during the same period. Distributions to shareholders/unitholders totaled $8,502 or $0.30 per weighted average share/unit in the first quarter of 2006 compared to cash provided by operations of $4,870 or $0.17 per weighted average share/unit and distributions in the first quarter of 2007 totaled $5,861 or $0.21 per weighted average share/unit compared to cash provided by operations of $3,796 or $0.13 per weighted average share/unit during the same time. The resulting operating cash shortfalls of $3,632 and $2,065 for 2006 and 2007, respectively, were funded by draws on our revolving line of credit and proceeds received from the direct stock purchase plan. We expect our long-term liquidity requirements to be satisfied through growth in cash generated by operations and external sources of debt and equity capital, including public capital markets as well as private sources of capital. To the extent that we are unable to maintain our revolving credit facility or an equivalent source of debt financing, we will be more reliant upon the public and private capital markets to meet our long-term liquidity needs.

An additional source of capital is the possible disposition of non-core properties. We continually assess all of our properties, the markets they are in, and the universities they serve to determine if any dispositions are necessary or appropriate. The sale of any unencumbered asset would provide additional capital to most likely paydown debt or possibly finance acquisitions or other operational needs.

Based on our closing share price of $14.78 on March 30, 2007 our total enterprise value was $910,773. With total debt outstanding on March 31, 2007 of $483,819 our current debt to total enterprise value was 53.1%. We believe our capital structure and current FFO and distribution targets along with the $79,200 remaining availability under our Amended Revolver leaves us with sufficient liquidity and access to financing to fund current working capital needs and make future student housing investments. Current market conditions and rising interest rates are expected to make additional capital more expensive for us and could impact our access to the capital markets. There can be no assurance that we will be able to obtain financing under satisfactory conditions or that we will make any investments in additional properties.

We intend to invest in additional properties only as suitable opportunities arise. In the short term, we intend to fund any acquisitions with working capital and borrowings under first mortgage property secured debt or our $100 million revolving credit facility. We intend to finance property acquisitions over the longer term with the proceeds from additional issuances of common or preferred stock, debt financing and issuances of units of our Operating Partnership.

We anticipate that our existing working capital and cash from operations will be adequate to meet our liquidity requirements for at least the next twelve months.

Predevelopment expenditures

Our third-party development consulting activities have historically required us to fund predevelopment expenditures such as architectural fees, permits, and deposits. Because the closing of a development project s financing is often subject to third-party delay, we cannot always predict accurately the liquidity needs of these activities. We frequently incur these predevelopment expenditures before a financing commitment has been obtained and, accordingly, bear the risk of the loss of these predevelopment expenditures if financing cannot ultimately be arranged on acceptable terms. We typically obtain from the project owner a guarantee of repayment of these predevelopment expenditures, but no assurance can be given that we would be successful in collecting the amount guaranteed in the event that a project financing is not obtained. In the event that we develop properties for ownership by the Trust our exposure and capital requirements related to development activities will increase dramatically.

We refinanced two maturing mortgage loans totaling $29.9 million each with an interest rate of 6.63% for new mortgage debt each with a fixed interest rate of 5.55% and a term of five years.

Long-term liquidity requirements

Our long-term liquidity requirements consists primarily of funds necessary to pay scheduled debt maturities, renovations, expansion and other non-recurring capital expenditures that need to be made periodically to our properties. We expect to meet these needs through existing working capital, cash provided by operations, additional borrowings under our Amended Revolver, and the issuance of equity instruments, including common stock, or additional or replacement debt, if market conditions permit. We believe these sources of capital will be sufficient to provide for our long-term capital needs.

Our Amended Revolver and Term Loan are material sources to satisfy our long-term liquidity requirements. As such compliance with their financial and operating debt covenants is material to our liquidity. Non-compliance with the covenants would have a material adverse effect on our financial condition and liquidity.

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Commitments and Contractual obligations

The following table summarizes our contractual obligations as of March 31, 2007:

	Less than 1 Year	1-3 Years	3-5 Years	After 5 Years	Total
			(In thousands)		
Commitments and Contractual Obligations:					
Long-Term Debt Obligations (1)	$ 29,252	$ 373,830	$ 1,835	$ 78,902	$ 483,819
Contractual Interest Obligations (2)	20,365	41,920	9,839	2,734	74,858
Operating Lease and Future Purchase Obligations (3)	2,042	4,282	3,247	908	10,479
Capital Reserve Obligations (4)	1,573	2,418	421	182	4,594
Total	$ 53,232	$ 422,450	$ 15,342	$ 82,726	$ 573,750

(1) Includes required monthly principal amortization and amounts due at maturity on first mortgage debt secured by student housing properties and principal amortization on the Amended Revolver and the Term Loan. The first mortgage debt does not include $2,202 of unamortized debt premium.

(2) Includes contractual interest payments.

(3) Includes future minimum lease

commitments under operating lease obligations and future purchase obligations for advertising.

(4) Includes future annual contributions to the capital reserve as required by certain mortgage debt.

At March 31, 2007, the outstanding mortgage debt had a weighted average interest rate of 5.77% and carried an average term to maturity of 2.8 years. A mortgage totaling $26,500 with an interest rate of 3.49% was scheduled to mature in April of 2007. On April 6, 2007 this mortgage was refinanced with new mortgage debt that is interest only at a fixed rate of 5.59% and a term of seven years.

In addition to mortgage debt we had $41,500 outstanding on the Term Loan and $20,800 outstanding on the Amended Revolver. The average interest rate on the Term Loan and Amended Revolver at March 31, 2007 was 7.74%.

As of March 31, 2007, thirteen of our properties were unencumbered by mortgage debt. Seven of these thirteen properties have, however, been pledged as collateral against any borrowing under our $100,000 credit facility.

On April 6, 2007 the Trust refinanced $26,500 of maturing mortgage debt secured by the student housing property referred to as The Lofts. The new debt of $27,000 bears a fixed interest rate of 5.59% and matures on May 1, 2014.

Distributions

We are required to distribute 90% of our REIT taxable income (excluding capital gains) on an annual basis in order to qualify as a REIT for federal income tax purposes. Accordingly, we intend to make, but are not contractually bound to make, regular quarterly distributions to holders of our common stock. All such distributions are at the discretion of our board of directors. We may be required to use borrowings under our revolving credit facility, if necessary, to meet REIT distribution requirements and maintain our REIT status. We consider market factors and our performance in addition to REIT requirements in determining distribution levels.

On April 10, 2007 our board of directors declared a first quarter distribution of $0.205 per share of common stock for the quarter ending on March 31, 2007. The distribution is payable on May 8, 2007 to stockholders of record at the close of business on April 24, 2007.

Off-Balance Sheet Arrangements

As discussed in note 3 to the condensed consolidated financial statements we hold investments in unconsolidated entities. Three of these unconsolidated entities have third party mortgage indebtedness totaling $88,798 at March 31, 2007. Additionally, on May 10, 2006, the Operating Partnership guaranteed $23,200 of construction debt held by University Village-Greensboro LLC in order to receive a 25% ownership stake in the venture with College Park Apartments. The construction debt is expected to be refinanced in September of 2008 after construction is complete and the student housing community is occupied. The Operating Partnership will not guarantee the debt after the construction loan is refinanced.

Inflation

Our student housing leases typically do not have terms that extend beyond 12 months. Accordingly, although on a short-term basis we would be required to bear the impact of rising costs resulting from inflation, we have the opportunity to raise rental rates at least annually to offset such rising costs. However, our ability to raise rental rates may be limited by a weak economic environment, increased competition from new student housing in our primary markets or a reduction in student enrollment at our principal universities.

Recent Developments

On April 6, 2007 the Trust refinanced $26,500 of debt secured by the student housing property referred to as The Lofts. The new

debt is interest only bearing a fixed interest rate of 5.59% maturing on May 1, 2014.

On April 10, 2007 our board of directors declared a first quarter distribution of $0.205 per share of common stock for the quarter ending on March 31, 2007. The distribution is payable on May 8, 2007 to stockholders of record at the close of business on April 24, 2007.

On April 16, 2007 the Trust issued 269,255 shares of common stock under the direct stock purchase plan. The common stock was issued at a price of $14.62 per share.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Our future income, cash flows and fair values relevant to financial instruments are dependent upon prevailing market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. The Trust s interest rate risk objective is to limit the impact of interest rate fluctuations on earnings and cash flows and to lower its overall borrowing costs. To achieve this objective, the Trust manages its exposure to fluctuations in market interest rates for its borrowings through the use of fixed rate debt instruments to the extent that reasonably favorable rates are obtainable.

For fixed rate debt, interest rate changes affect the fair market value but do not impact net income to common shareholders or cash flows. Conversely, for floating rate debt, interest changes generally do not affect the fair market value but do impact net income to common stockholders and cash flows, assuming other factors are held constant. At March 31, 2007 we had fixed rate debt of $421,519. Holding other variables constant a 100 basis point increase in interest rates would cause a $9,062 decline in the fair value of our fixed rate debt. Conversely, a 100 basis point decrease in interest rates would cause a $9,430 increase in the fair value of our fixed rate debt. At March 31, 2007, all of the outstanding principal amounts of our mortgage notes payable on the properties we own have fixed interest rates with a weighted average rate of 5.77% and an average term to maturity of 2.8 years.

At March 31, 2007, we had a $41,500 variable rate term loan and $20,800 drawn on the Amended Revolver. The interest rate per annum applicable to the Amended Revolver is, at the Operating Partnership s option, equal to a base rate or LIBOR plus an applicable margin based upon our leverage. The interest rate per annum applicable to the term loan is, at the Operating Partnership s option, equal to a base rate plus 1.25% or LIBOR plus 2.75%. For the three months ended March 31, 2007 and 2006, the term loan had average interest rates of 8.07% and 7.68%, respectively. Holding other variables constant a 100 basis point increase in interest rates would cause a $415 decrease annually in net income available to our common stockholders and a 100 basis point decrease in interest rates would cause a $415 increase annually in net income available to our common stockholders.

Approximately 87% of the Trust s outstanding debt was subject to fixed rates at March 31, 2007. We may in the future use derivative financial instruments to manage, or hedge, interest rate risks related to such variable rate borrowings. We do not, and do not expect to, use derivatives for trading or speculative purposes, and we expect to enter into contracts only with major financial institutions.

Item 4. Controls and Procedures.

Management s Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company s filings under the Securities Exchange Act of 1934 (the Exchange Act) is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and to ensure that such information is accumulated and communicated to the Company s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company also has investments in unconsolidated entities which are not under its control. Consequently, the Company s disclosure controls and procedures with respect to these entities are necessarily more limited than those it maintains with respect to its consolidated subsidiaries.

Our management, with the participation of our principal executive officer and financial officers has evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15(e) and 15d-15(e) of the Exchange Act. Based on their evaluation as of March 31, 2007, our Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the Company s Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in the applicable SEC rules

and forms.

Changes in Internal Control Over Financial Reporting

During the three months ended March 31, 2007, the Company resolved to implement a new general ledger system. There were no other changes in the Company s internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act).

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PART II
OTHER INFORMATION

Item 1. Legal Proceedings

In the normal course of business, we are subject to claims, lawsuits, and legal proceedings. While it is not possible to ascertain the ultimate outcome of such matters, in management s opinion, the liabilities, if any, in excess of amounts provided or covered by insurance, are not expected to have a material adverse effect on our financial position, results of operations or liquidity.

Item 1A. Risk factors

The discussion of the Company s business and operations should be read together with the risk factors contained in Item 1A of our annual report on Form 10-K for the year ended December 31, 2006, which describes various risks and uncertainties to which we are or may be subject. These risks and uncertainties have the potential to affect the Company s business, financial condition, results of operations, cash flows and prospects in a material adverse manner. As of March 31, 2007, there have been no material changes to the risk factors set forth in the Company s annual report for the year ended December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security Holders.

None.

Item 5. Other Information.

None.

Item 6. Exhibits.

The exhibits listed on the accompanying Exhibit Index are filed or incorporated by reference (as stated therein) as part of this Quarterly Report on Form 10-Q.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EDUCATION REALTY TRUST, INC.

Date: May 7, 2007

By /s/ Paul O. Bower
Paul O. Bower
President, Chief Executive Officer and Chairman of the Board of Directors
(Principal Executive Officer)

Date: May 7, 2007

By /s/ Randall H. Brown
Randall H. Brown
Executive Vice President, Chief Financial Officer, Treasurer and Secretary
(Principal Financial Officer)

Date: May 7, 2007

By /s/ J. Drew Koester
J. Drew Koester
Vice President and Chief Accounting Officer
(Principal Accounting Officer)

EXHIBIT INDEX

3.1	Second Articles of Amendment and Restatement of Education Realty Trust, Inc. (Incorporated by reference to Exhibit 3.1 to the Company s Amendment No. 2 to its Registration Statement on Form S-11 (File No. 333-1192364), filed on December 10, 2004.)
3.2	Bylaws of Education Realty Trust, Inc. (Incorporated by reference to Exhibit 3.2 to the Company s Registration Statement on Form S-11 (File No. 333-119264), filed on September 24, 2004.)
4.1	Form of Certificate for Common Stock of Education Realty Trust, Inc. (Incorporated by reference to Exhibit 4.1 to the Company s Amendment No. 5 to its Registration Statement on Form S-11 (File No. 333-1192364), filed on January 24, 2005.)
4.2	Form of Registration Rights Agreement dated January 31, 2005, by and among Education Realty Trust, Inc., Education Realty Operating Partnership, LP, JPI Investment Company, L.P. and the unit holders whose names are set forth on the signature pages thereto. (Incorporated by reference to Exhibit 4.3 to the Company s Registration Statement on Form S-11 (File No. 333-119264), filed on September 24, 2004.)
Exhibit 31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act, as amended.
Exhibit 31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act, as amended.
Exhibit 32.1*	Section 906 Certification of Chief Executive Officer
Exhibit 32.2*	Section 906 Certification of Chief Financial Officer

* In accordance with Release No. 34-47986, this Exhibit is hereby furnished to the SEC as an accompanying document and is not deemed filed for purposes of Section 18 of the Securities

Exchange Act of 1934 or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933.