

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

FLEMING COMPANIES INC /OK/

Form 10-Q

August 24, 2001

1

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JULY 14, 2001

COMMISSION FILE NUMBER: 1-8140

FLEMING COMPANIES, INC.  
(Exact name of registrant as specified in its charter)

OKLAHOMA  
(State of incorporation)

48-0222760  
(I.R.S. Employer  
Identification No.)

1945 LAKEPOINTE DRIVE, BOX 299013  
LEWISVILLE, TEXAS 75029  
(Address of principal executive offices)

(972) 906-8000  
(Telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

At the close of business on August 10, 2001, 44,275,000 shares of the registrant's common stock, par value \$2.50 per share, were outstanding.

2

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION:

Item 1. Financial Statements

Consolidated Condensed Statements of Operations -  
12 Weeks Ended July 14, 2001,  
and July 8, 2000

Consolidated Condensed Statements of Operations -  
28 Weeks Ended July 14, 2001,  
and July 8, 2000

Consolidated Condensed Balance Sheets -  
July 14, 2001, and December 30, 2000

# Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Consolidated Condensed Statements of Cash Flows -  
28 Weeks Ended July 14, 2001,  
and July 8, 2000

Notes to Consolidated Condensed Financial  
Statements

Independent Accountants' Review Report

- Item 2. Management's Discussion and Analysis of  
Financial Condition and Results of Operations
- Item 3. Quantitative and Qualitative Disclosures  
about Market Risk

## PART II. OTHER INFORMATION:

- Item 1. Legal Proceedings
- Item 6. Exhibits and Reports on Form 8-K

SIGNATURE

2

3

## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

FLEMING COMPANIES, INC.

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS - UNAUDITED  
FOR THE 12 WEEKS ENDED JULY 14, 2001 AND JULY 8, 2000  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	2001	2000
	-----	-----
Net sales	\$ 3,457,279	\$ 3,289,878
Costs and expenses:		
Cost of sales	3,193,922	2,998,624
Selling and administrative	211,092	261,374
Interest expense	34,435	38,447
Interest income	(5,788)	(9,340)
Equity investment results	(279)	1,694
Impairment/restructuring charge (credit)	(117)	21,013
Litigation charges	46,600	--
	-----	-----
Total costs and expenses	3,479,865	3,311,812
	-----	-----
Loss before taxes	(22,586)	(21,934)
Taxes on loss	(9,128)	(8,585)
	-----	-----
Net loss	\$ (13,458)	\$ (13,349)
	=====	=====

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Basic and diluted net loss per share	\$	(0.31)	\$	(0.35)
Dividends paid per share	\$	0.02	\$	0.02
Basic and diluted weighted average shares outstanding		43,276		38,576
		=====		=====

The accompanying notes are an integral part of these consolidated condensed financial statements.

3

4

FLEMING COMPANIES, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS - UNAUDITED  
FOR THE 28 WEEKS ENDED JULY 14, 2001 AND JULY 8, 2000  
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	2001	2000
	-----	-----
Net sales	\$ 7,618,470	\$ 7,621,376
Costs and expenses:		
Cost of sales	6,988,869	6,913,448
Selling and administrative	526,377	633,681
Interest expense	91,937	91,548
Interest income	(15,060)	(18,845)
Equity investment results	72	3,585
Impairment/restructuring charge (credit)	(26,976)	63,158
Litigation charges	48,628	--
	-----	-----
Total costs and expenses	7,613,847	7,686,575
	-----	-----
Income (loss) before taxes	4,623	(65,199)
Taxes on income (loss)	2,615	(25,977)
	-----	-----
Income (loss) before extraordinary charge	2,008	(39,222)
Extraordinary charge from early retirement of debt (net of taxes)	(3,469)	--
	-----	-----
Net loss	\$ (1,461)	\$ (39,222)
	=====	=====
Basic net income (loss) per share:		
Income (loss) before extraordinary charge	\$ 0.05	\$ (1.02)
Extraordinary charge from early retirement of debt (net of taxes)	(0.08)	--
	-----	-----
Net loss	\$ (0.03)	\$ (1.02)
Diluted net income (loss) per share:		
Income (loss) before extraordinary charge	\$ 0.05	\$ (1.02)

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Extraordinary charge from early retirement of debt (net of taxes)		(0.08)	--
		-----	-----
Net loss	\$	(0.03)	\$ (1.02)
Dividends paid per share	\$	0.04	\$ 0.04
Weighted average shares outstanding			
Basic		41,512	38,541
Diluted		44,077	38,541
		=====	=====

The accompanying notes are an integral part of these consolidated condensed financial statements.

4

5

FLEMING COMPANIES, INC.  
CONSOLIDATED CONDENSED BALANCE SHEETS - UNAUDITED  
(IN THOUSANDS)

Assets	JULY 14, 2001	DECEMBER 30, 2000
	-----	-----
Current assets:		
Cash and cash equivalents	\$ 14,290	\$ 30,380
Receivables, net	582,537	509,045
Inventories	997,535	831,265
Assets held for sale	24,792	165,800
Other current assets	110,037	86,583
	-----	-----
Total current assets	1,729,191	1,623,073
Investments and notes receivable, net	113,046	104,467
Investment in direct financing leases	88,271	102,011
Property and equipment	1,390,244	1,370,430
Less accumulated depreciation and amortization	(663,266)	(653,973)
	-----	-----
Net property and equipment	726,978	716,457
Deferred income taxes	103,291	139,852
Other assets	245,761	172,632
Goodwill, net	539,803	544,319
	-----	-----
Total assets	\$ 3,546,341	\$ 3,402,811
	=====	=====

LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Accounts payable	\$ 1,015,397	\$ 943,279
Current maturities of long-term debt	36,171	38,171
Current obligations under capital leases	20,178	21,666
Other current liabilities	240,753	229,272

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Total current liabilities	1,312,499	1,232,388
Long-term debt	1,301,468	1,232,400
Long-term obligations under capital leases	331,171	377,239
Other liabilities	115,426	133,592
Commitments and contingencies		
Shareholders' equity:		
Common stock, \$2.50 par value per share	110,396	99,044
Capital in excess of par value	562,338	513,645
Reinvested earnings (deficit)	(145,928)	(144,468)
Accumulated other comprehensive income - additional minimum pension liability	(41,029)	(41,029)
Total shareholders' equity	485,777	427,192
Total liabilities and shareholders' equity	\$ 3,546,341	\$ 3,402,811

The accompanying notes are an integral part of these consolidated condensed financial statements.

5

6

FLEMING COMPANIES, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS - UNAUDITED  
FOR THE 28 WEEKS ENDED JULY 14, 2001, AND JULY 8, 2000

	2001	2000
	(IN THOUSANDS)	
Cash flows from operating activities:		
Net loss	\$ (1,461)	\$ (39,222)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	87,451	92,004
Amortization costs in interest expense	3,490	2,618
Credit losses	12,119	12,786
Deferred income taxes	35,389	21,911
Equity investment results	72	3,585
Impairment/restructuring and related charges, net of impairment credit (not in other lines)	8,898	102,636
Cash payments on impairment/restructuring and related charges	(43,652)	(80,692)
Cost of early debt retirement	5,787	--
Change in assets and liabilities:		
Receivables	(69,454)	22,130
Inventories	(132,007)	121,604
Accounts payable	64,039	(189,597)
Other assets and liabilities	(36,774)	(17,503)
Other adjustments, net	2,080	222
Net cash provided by (used in) operating activities	(64,023)	52,482
Cash flows from investing activities:		
Collections on notes receivable	17,714	17,838

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Notes receivable funded	(12,277)	(12,193)
Purchases of businesses	(70,162)	--
Purchases of property and equipment	(111,619)	(62,431)
Proceeds from sale of property and equipment	12,018	11,637
Investments in customers	--	(1,512)
Proceeds from sale of investment	97	2,693
Proceeds from sale of businesses	116,905	41,230
Other investing activities	5,916	9,158
	-----	-----
Net cash provided by (used in) investing activities	(41,408)	6,420
	-----	-----
Cash flows from financing activities:		
Proceeds from long-term borrowings	615,602	60,000
Principal payments on long-term debt	(549,031)	(105,849)
Payments on cost of debt issuance and debt retirement	(21,554)	--
Principal payments on capital lease obligations	(10,366)	(11,698)
Proceeds from sale of common stock	56,343	3,535
Dividends paid	(1,653)	(1,551)
	-----	-----
Net cash provided by (used in) financing activities	89,341	(55,563)
	-----	-----
Net change in cash and cash equivalents	(16,090)	3,339
Cash and cash equivalents, beginning of period	30,380	6,683
	-----	-----
Cash and cash equivalents, end of period	\$ 14,290	\$ 10,022
	=====	=====
Supplemental information:		
Cash paid for interest	\$ 72,054	\$ 90,792
Cash refunded for income taxes	\$ (17,081)	\$ (62,561)
	=====	=====

The accompanying notes are an integral part of these consolidated condensed financial statements.

FLEMING COMPANIES, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(UNAUDITED)

1. The accompanying consolidated condensed financial statements of Fleming Companies, Inc. have been prepared without audit. In our opinion, all adjustments necessary to present fairly our financial position at July 14, 2001, and the results of operations and cash flows for the periods presented have been made. All such adjustments are of a normal, recurring nature except as disclosed. Both basic and diluted income (loss) per share are computed based on net income (loss) divided by weighted average shares as appropriate for each calculation.

The preparation of the consolidated condensed financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Certain prior period amounts have been reclassified to conform to the current period classifications, including the reclassification of net sales and cost of goods due to the adoption of SAB No. 101 and EITF 99-19 in the fourth quarter of 2000.

2. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements and related notes included in our 2000 annual report on Form 10-K.

3. The LIFO method of inventory valuation is used for determining the cost of most grocery and certain perishable inventories. The excess of current cost of LIFO inventories over their stated value was \$57 million at July 14, 2001 and \$58 million at December 30, 2000 (\$13 million of which was recorded in assets held for sale in current assets).

7

8

4. Sales and operating earnings for our distribution and retail segments are presented below.

(\$ IN MILLIONS)	12 WEEKS ENDED	
	JULY 14, 2001	JULY 8, 2000
	-----	-----
Sales:		
Distribution	\$ 3,208	\$ 2,923
Intersegment elimination	(263)	(394)
	-----	-----
Net distribution	2,945	2,529
Retail	512	761
	-----	-----
Total sales	\$ 3,457	\$ 3,290
	=====	=====
Operating earnings:		
Distribution	\$ 100	\$ 61
Retail	10	17
Support services	(58)	(48)
	-----	-----
Total operating earnings	52	30
Interest expense	(34)	(38)
Interest income	6	9
Equity investment results	--	(2)
Impairment/restructuring charge	--	(21)
Litigation charges	(47)	--
	-----	-----
Loss before taxes	\$ (23)	\$ (22)
	=====	=====

28 WEEKS ENDED  
JULY 14,                      JULY 8,

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

(\$ IN MILLIONS)	2001 -----	2000 -----
Sales:		
Distribution	\$ 6,950	\$ 6,765
Intersegment elimination	(688)	(966)
	-----	-----
Net distribution	6,262	5,799
Retail	1,356	1,822
	-----	-----
Total sales	\$ 7,618	\$ 7,621
	=====	=====
Operating earnings:		
Distribution	210	145
Retail	27	29
Support services	(133)	(100)
	-----	-----
Total operating earnings	104	74
Interest expense	(92)	(91)
Interest income	15	19
Equity investment results	--	(4)
Impairment/restructuring (charge) credit	27	(63)
Litigation charges	(49)	--
	-----	-----
Income(loss)before taxes	\$ 5	\$ (65)
	=====	=====

General support services expenses are not allocated to distribution and retail segments. The transfer pricing between segments is at cost.

Kmart Corporation, our largest customer, represented 15% and 9% of our total net sales during the second quarter of 2001 and 2000, respectively. Year to date, sales to Kmart represented 12% and 10% of our total net sales for 2001 and 2000, respectively.

8

9

5. Our comprehensive loss for the 12 and 28 weeks ended July 14, 2001, totaled \$13.5 million and \$1.5 million, respectively, and our comprehensive loss for the 12 and 28 weeks ended July 8, 2000, totaled \$13.3 million and \$39.2 million, respectively. The comprehensive loss for these periods was comprised only of the reported net loss.

6. In accordance with applicable accounting standards, we record a charge reflecting contingent liabilities (including those associated with litigation matters) when we determine that a material loss is "probable" and either "quantifiable" or "reasonably estimable." Additionally, we disclose material loss contingencies when the likelihood of a material loss is deemed to be greater than "remote" but less than "probable." Set forth below is information regarding certain material loss contingencies:

Class Action Suits. In 1996, we and certain of our present and former officers and directors were named as defendants in nine purported class action suits filed by certain stockholders and one purported class action suit filed by two noteholders. All cases were filed in the United States District Court for the Western District of Oklahoma. In 1997, the court consolidated the stockholder cases; the noteholder case was also consolidated, but only for pre-trial purposes. The plaintiffs in the consolidated cases sought undetermined but significant damages, and asserted liability for our alleged "deceptive business



## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

practices," and our alleged failure to properly account for and disclose the contingent liability created by the David's Supermarkets case, a lawsuit we settled in April 1997 in which David's sued us for allegedly overcharging for products. The plaintiffs claimed that these alleged practices led to the David's case and to other material contingent liabilities, caused us to change our manner of doing business at great cost and loss of profit and materially inflated the trading price of our common stock.

During 1998 the complaint in the noteholder case was dismissed, and during 1999 the complaint in the consolidated stockholder case was also dismissed, each without prejudice. The court gave the plaintiffs the opportunity to restate their claims in each case, and they did so in amended complaints. We again filed motions to dismiss all claims in both cases. On February 4, 2000, the court dismissed the amended complaint in the stockholder case with prejudice. The stockholder plaintiffs filed a notice of appeal on March 3, 2000. Briefing was completed in the United States Court of Appeals for the Tenth Circuit, and oral argument was conducted on May 15, 2001. The Tenth Circuit has not yet issued an opinion.

On August 1, 2000, the court dismissed the claims in the noteholder complaint alleging violations of the Securities Exchange Act of 1934, but the court determined that the noteholder plaintiffs had stated a claim under Section 11 of the Securities Act of 1933. On September 15, 2000, defendants filed a motion to allow an immediate appeal of the court's denial of their motion to dismiss plaintiffs' claim under Section 11. That motion was denied on January 8, 2001. The case was set for a status and scheduling conference on January 30, 2001. The court has entered an order setting this case for trial in October 2001.

On April 30, 2001, a Memorandum of Understanding was signed which provides, among other things, for the parties in the noteholder case to proceed to agree on a Settlement Agreement which will include a payment by defendants and our insurer of \$2.5 million in full satisfaction of the claim. That Settlement Agreement was executed and filed on May 25, 2001. Preliminary approval by the court was entered May 30, 2001. The parties will seek final approval of the settlement following notice and hearing. Notice of the proposed settlement has been published and mailed to class members, with the final hearing to approve the settlement scheduled for September 5, 2001.

9

10

In 1997, we won a declaratory judgment against certain of our insurance carriers regarding policies issued to us for the benefit of our officers and directors. On motion for summary judgment, the court ruled that our exposure, if any, under the class action suits is covered by D&O policies written by the insurance carriers, aggregating \$60 million in coverage, and that the "larger settlement rule" will apply to the case. According to the trial court, under the larger settlement rule, a D&O insurer is liable for the entire amount of coverage available under a policy even if there is some overlap in the liability created by the insured individuals and the uninsured corporation. If a corporation's liability is increased by uninsured parties beyond that of the insured individuals, then that portion of the liability is the sole obligation of the corporation. The court also held that allocation is not available to the insurance carriers as an affirmative defense. The insurance carriers appealed. In 1999, the appellate court affirmed the decision that the class actions were covered by D&O policies aggregating \$60 million in coverage but reversed the trial court's decision as to allocation as being premature.

We intend to vigorously defend any remaining claims in these class action suits and pursue the issue of insurance discussed above, but we cannot predict the outcome of the cases. An unfavorable outcome could have a material adverse

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

effect on our financial condition and prospects.

Don's United Super (and related cases). We and two of our retired executives were named in a suit filed in 1998 in the United States District Court for the Western District of Missouri by several of our current and former customers (Don's United Super, et al. v. Fleming, et al.). The 19 plaintiffs operate retail grocery stores in the St. Joseph and Kansas City metropolitan areas. The plaintiffs in this suit allege product overcharges, breach of contract, breach of fiduciary duty, misrepresentation, fraud and RICO violations, and they are seeking actual, punitive and treble damages, as well as a declaration that certain contracts are voidable at the option of the plaintiffs.

During 1999, plaintiffs produced reports of their expert witnesses calculating alleged actual damages of approximately \$112 million. During 2000, plaintiffs revised these damage calculations, and although it is not clear what their precise damage claim will ultimately be, it appears that plaintiffs will claim damages (together with interest on those damages) of about \$120 million, exclusive of any punitive or treble damages.

In October 1998, we and the same two retired executives were named in a suit filed by another group of retailers in the same court as the Don's case (Coddington Enterprises, Inc., et al. v. Fleming, et al.). Currently, 16 plaintiffs are asserting claims in the Coddington case, all but one of which have arbitration agreements with us. The plaintiffs assert claims virtually identical to those set forth in the Don's case, and although plaintiffs have not yet quantified the damages in their pleadings, it is anticipated that they will claim actual damages approximating the damages claimed in the Don's case.

In July 1999, the court ordered two of the plaintiffs in the Coddington case to arbitration, and otherwise denied arbitration as to the remaining plaintiffs. We appealed the court's denial of arbitration to the United States Court of Appeals for the Eighth Circuit. In June 2001, the Eighth Circuit ruled that all of the claims made by each plaintiff in Coddington which has an arbitration agreement with us are subject to arbitration. The plaintiffs filed a motion for rehearing by the Eighth Circuit which was denied on July 20, 2001.

Two other cases had been filed before the Don's case in the same court (R&D Foods, Inc., et al. v. Fleming, et al.; and Robandee United Super, Inc., et al. v. Fleming, et al.) by 10 customers, some of whom are also plaintiffs in the

10

11

Don's case. The earlier two cases, which principally seek an accounting of our expenditure of certain joint advertising funds, have been consolidated. All proceedings in these cases have been stayed pending the arbitration of the claims of those plaintiffs who have arbitration agreements with us.

In March 2000, we and one former executive were named in a suit filed in the United States District Court for the Western District of Missouri by current and former customers that operated five retail grocery stores in and around Kansas City, Missouri, and four retail grocery stores in and around Phoenix, Arizona (J&A Foods, Inc., et al. v. Dean Werries and Fleming Companies, Inc.). The plaintiffs have alleged product overcharges, fraudulent misrepresentation, fraudulent nondisclosure and concealment, breach of contract, breach of duty of good faith and fair dealing and RICO violations, and they are seeking actual, punitive and treble damages, as well as other relief. The damages have not been quantified by the plaintiffs; however, we anticipate that substantial damages will be claimed.

On August 8, 2000, the Judicial Panel on Multidistrict Litigation granted our

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

motion and ordered the related Missouri cases (Don's United Super, Coddington Enterprises, Inc. and J&A Foods, Inc.) and the Storehouse Markets case (described below) transferred to the United States District Court for the Western District of Missouri for coordinated or consolidated pre-trial proceedings.

On March 2, 2001, the court ordered the parties in the related Missouri cases, the Storehouse Markets case and the Welsh case (described below) to mediate their claims within 45 days of the order. On April 9 -- 11, 2001, the parties to the related Missouri cases participated in a mediation process held in Kansas City, Missouri pursuant to the court's order.

On August 16, 2001, we announced that an agreement in principle had been reached to settle all claims related to the Don's United Super, Coddington Enterprises, Inc., J&A Foods, Inc., R&D Foods, Inc., and Robandee United Super, Inc., cases. The settlement, which is contingent on the preparation and execution of a definitive agreement, includes a full release of us from liability to the plaintiffs in these cases; payments by us to the plaintiffs over a 16 month period; the transfer of a minority interest in several price-impact stores in Arizona to us; and lease concessions by us to certain plaintiffs. As a result of this agreement in principle, we recorded a \$21 million after-tax charge in the second quarter to reflect the total estimated cost of the settlement and other related expenses.

We expect to execute this definitive agreement in the next few weeks. If a definitive agreement is not reached, we intend to vigorously defend against the claims in these related cases, but we cannot predict the outcome. An unfavorable outcome could have a material adverse effect on our financial condition and prospects.

Storehouse Markets. In 1998, we and one of our former executives were named in a suit filed in the United States District Court for the District of Utah by several of our current and former customers (Storehouse Markets, Inc., et al. v. Fleming Companies, Inc., et al.). The plaintiffs have alleged product overcharges, fraudulent misrepresentation, fraudulent nondisclosure and concealment, breach of contract, breach of duty of good faith and fair dealing and RICO violations, and they are seeking actual, punitive and treble damages. Damages have not been quantified by the plaintiffs; however, we anticipate that substantial damages will be claimed.

11

12

The plaintiffs have made these claims on behalf of a class that would purportedly include approximately 250 current and former customers of our Salt Lake City division covering a four-state region. On June 12, 2000, the court entered an order certifying the case as a class action. On July 11, 2000, the United States Court of Appeals for the Tenth Circuit granted our request for a discretionary appeal of the class certification order, and we are pursuing that appeal on an expedited basis.

On August 8, 2000, the Judicial Panel on Multidistrict Litigation granted our motion and ordered the Storehouse Markets case and the related Missouri cases (described above) transferred to the United States District Court for the Western District of Missouri for coordinated or consolidated pre-trial proceedings.

On March 2, 2001, the court ordered the parties in the related Missouri cases, the Storehouse Markets case and the Welsh case to mediate their claims within 45 days of the order. On April 9 -- 11, 2001, the parties to the Storehouse Markets case participated in a mediation process held in Kansas City, Missouri pursuant

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

to the court's order.

In June 2001, counsel for the parties in the Storehouse Markets case informed the court that they had reached an agreement in principle to settle all claims for a total payment of \$16 million. The settlement is subject to a number of conditions, including final court approval. On July 9, 2001, the parties executed a definitive agreement and the court preliminarily approved the settlement subject to final court approval at a hearing scheduled for September 10, 2001.

The U.S. Court of Appeals for the Tenth Circuit has abated defendants' appeal of the trial court order certifying the Storehouse plaintiff class until the final approval or disapproval of the proposed settlement.

If the settlement is not approved by the district court, or if the Storehouse Markets case otherwise goes forward, we intend to vigorously defend against these claims, but we cannot predict the outcome of the case. An unfavorable outcome could have a material adverse effect on our financial condition and prospects.

Welsh. In April 2000, the operators of two grocery stores in Van Horn and Marfa, Texas filed an amended complaint in the United States District Court for the Western District of Texas, Pecos Division (Welsh v. Fleming Foods of Texas, L.P.). The amended complaint alleges product overcharges, breach of contract, fraud, conversion, breach of fiduciary duty, negligent misrepresentation and breach of the Texas Deceptive Trade Practices Act. The amended complaint seeks unspecified actual damages, punitive damages, attorneys' fees and pre-judgment and post-judgment interest. Pursuant to the order of the Judicial Panel on Multidistrict Litigation, the Welsh case has been transferred to the Western District of Missouri for pre-trial proceedings. No trial date has been set in this case.

On March 2, 2001, the court ordered the parties in the related Missouri cases, the Storehouse Markets case and the Welsh case to mediate their claims within 45 days of the order. The parties in the Welsh case have not yet mediated their claims.

Other. Our facilities and operations are subject to various laws, regulations and judicial and administrative orders concerning protection of the environment and human health, including provisions regarding the transportation, storage, distribution, disposal or discharge of certain materials. In conformity with these provisions, we have a comprehensive program for testing, removal, replacement or repair of our underground fuel storage tanks and for site

remediation where necessary. We have established reserves that we believe will be sufficient to satisfy the anticipated costs of all known remediation requirements.

We and others have been designated by the U.S. Environmental Protection Agency and by similar state agencies as potentially responsible parties under the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, or similar state laws, as applicable, with respect to EPA-designated Superfund sites. While liability under CERCLA for remediation at these sites is generally joint and several with other responsible parties, we believe that, to the extent we are ultimately determined to be liable for the expense of remediation at any site, such liability will not result in a material adverse effect on our consolidated financial position or results of operations. We are committed to maintaining the environment and protecting natural resources and human health

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

and to achieving full compliance with all applicable laws, regulations and orders.

We are a party to or threatened with various other litigation and contingent loss situations arising in the ordinary course of our business including: disputes with customers and former customers; disputes with owners and former owners of financially troubled or failed customers; disputes with landlords and former landlords; disputes with employees and former employees regarding labor conditions, wages, workers' compensation matters and alleged discriminatory practices; disputes with insurance carriers; tax assessments and other matters, some of which are for substantial amounts. Except as noted above, we do not believe that any such claim will have a material adverse effect on us.

7. Long-term debt consists of the following:

	JULY 14, 2001	DECEMBER 30, 2000
	-----	-----
	(IN THOUSANDS)	
10 1/8 % senior notes due 2008	\$ 355,000	\$ --
10 5/8 % senior notes due 2001	--	300,000
10 1/2 % senior subordinated notes due 2004	250,000	250,000
10 5/8% senior subordinated notes due 2007	250,496	250,000
5 1/4 % convertible senior subordinated notes due 2009	150,000	--
Revolving credit, average interest rates of 6.2% for 2001 and 7.7% for 2000, due 2003	200,000	300,000
Term loans, due 2001 to 2004, average interest rate of 7.6% for 2001 and 8.0% for 2000	137,151	154,421
Other debt (including discounts)	(5,008)	16,150
	-----	-----
	1,337,639	1,270,571
Less current maturities	(36,171)	(38,171)
	-----	-----
Long-term debt	\$ 1,301,468	\$ 1,232,400
	=====	=====

Five-year maturities: Aggregate maturities of long-term debt for the next five years are approximately as follows: in 2001, \$9 million; in 2002, \$40 million; in 2003, \$240 million; in 2004, \$299 million; and in 2005, \$0.

The 10 5/8% \$300 million senior notes due 2001 were issued in 1994. During the first quarter of 2001, we redeemed these notes with the proceeds from the issuance of \$355 million of senior notes, as described below. In connection with

this redemption, we recognized a \$3.5 million after-tax extraordinary charge from early retirement of debt during the first quarter of 2001.

On March 15, 2001, we issued \$355 million of 10 1/8% senior notes that mature on March 15, 2008. Most of the net proceeds were used to redeem all of the 10 5/8% senior notes due 2001, including an amount to cover accrued interest and the redemption premium. The balance of the net proceeds was used to pay down outstanding revolver loans. The new senior notes are unsecured senior obligations, ranking the same as all other existing and future senior

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

indebtedness and senior in right of payment to our senior subordinated notes. The senior notes are effectively subordinated to secured senior indebtedness with respect to assets securing such indebtedness, including loans under our senior secured credit facility. The 10 1/8% senior notes are guaranteed by substantially all of our subsidiaries (see -Subsidiary Guarantee of Senior Notes and Senior Subordinated Notes below).

On March 15, 2001, we issued \$150 million of 5 1/4% convertible senior subordinated notes that mature on March 15, 2009 and have a conversion price of \$30.27 per share. The net proceeds were used to pay down outstanding revolver loans. The convertible notes are general unsecured obligations, subordinated in right of payment to all existing and future senior indebtedness, and rank senior to or of equal rank with all of our existing and future subordinated indebtedness.

During July 2001, we entered into two interest rate swap agreements. The swaps are tied to our 10 5/8% senior subordinated notes due 2007, and have a combined notional amount of \$150 million. The maturity, call dates, and call premiums mirror those of the notes. The swaps are designed for us to receive a fixed rate of 10 5/8% and pay a floating rate based on a spread plus the 3-month LIBOR. The floating rate resets quarterly beginning July 31, 2001. We have documented and designated these swaps to qualify as fair value hedges.

We adopted Statement of Financial Accounting Standards No. 133 (SFAS 133), Accounting for Derivative Instruments and Hedging Activities, as amended, on December 31, 2000. In accordance with SFAS 133, on the date we enter into a derivative contract, management designates the derivative as a hedge of the identified exposure (fair value, cash flow, foreign currency, or net investment in foreign operations). If a derivative does not qualify in a hedging relationship, the derivative is recorded at fair value and changes in its fair value are reported currently in earnings. We formally document all relationships between hedging instruments and hedged items, as well as our risk-management objective and strategy for undertaking various hedge transactions.

For all qualifying and highly effective fair value hedges, the changes in the fair value of a derivative and the loss or gain on the hedged asset or liability relating to the risk being hedged are recorded currently in earnings. These amounts are recorded to interest income and provide offset of one another. For the periods ended July 14, 2001, we recorded no ineffectiveness relating to fair value.

**Subsidiary Guarantee of Senior Notes and Senior Subordinated Notes:** The senior notes, convertible senior subordinated notes, and senior subordinated notes are guaranteed by substantially all of Fleming's wholly-owned direct and indirect subsidiaries. The guarantees are joint and several, full, complete and unconditional. There are currently no restrictions on the ability of the subsidiary guarantors to transfer funds to Fleming (the parent) in the form of cash dividends, loans or advances.

The following condensed consolidating financial information depicts, in separate columns, the parent company, those subsidiaries which are guarantors, those subsidiaries which are non-guarantors, elimination adjustments and the consolidated total. The financial information may not necessarily be indicative of the results of operations or financial position had the subsidiaries been operated as independent entities.

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

16

CONDENSED CONSOLIDATED BALANCE SHEET INFORMATION

	JULY 14, 2001				
	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMINATIONS	CON
	(IN THOUSANDS)				
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 15,394	\$ (1,934)	\$ 830	\$ --	\$
Receivables, net	483,356	97,770	1,411	--	
Inventories	819,975	182,939	3,905	--	1
Other current assets	119,472	6,029	44	--	
	-----	-----	-----	-----	-----
Total current assets	1,438,197	284,804	6,190	--	1
Investment in subsidiaries	93,241	5,356	--	(98,597)	
Intercompany receivables	336,032	--	--	(336,032)	
Property and equipment, net	479,114	236,105	11,759	--	
Goodwill, net	403,533	132,647	3,623	--	
Other assets	490,137	47,473	12,759	--	
	-----	-----	-----	-----	-----
	\$ 3,240,254	\$ 706,385	\$ 34,331	\$ (434,629)	\$ 3
	=====	=====	=====	=====	=====
LIABILITIES AND EQUITY (DEFICIT)					
Current liabilities:					
Accounts payable	\$ 896,820	\$ 116,633	\$ 1,944	\$ --	\$ 1
Intercompany payables	--	299,298	36,734	(336,032)	
Other current liabilities	268,452	26,795	1,855	--	
	-----	-----	-----	-----	-----
Total current liabilities	1,165,272	442,726	40,533	(336,032)	1
Obligations under capital leases	196,482	134,689	--	331,171	
Long-term debt and other liabilities	1,392,723	24,126	45	--	1
Equity (deficit)	485,777	104,844	(6,247)	(98,597)	
	-----	-----	-----	-----	-----
	\$ 3,240,254	\$ 706,385	\$ 34,331	\$ (434,629)	\$ 3
	=====	=====	=====	=====	=====

	DECEMBER 30, 2000				
	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMINATIONS	CON
	(IN THOUSANDS)				
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 22,487	\$ 6,753	\$ 1,140	\$ --	\$
Receivables, net	406,203	101,884	958	--	
Inventories	635,227	192,499	3,539	--	
Other current assets	247,400	4,943	40	--	
	-----	-----	-----	-----	-----

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Total current assets	1,311,317	306,079	5,677	--	1,
Investment in subsidiaries	65,475	5,356	--	(70,831)	
Intercompany receivables	372,356	--	--	(372,356)	
Property and equipment, net	424,321	285,117	7,019	--	
Goodwill, net	411,094	129,440	3,785	--	
Other assets	463,008	42,918	13,036	--	
	-----	-----	-----	-----	-----
	\$ 3,047,571	\$ 768,910	\$ 29,517	\$ (443,187)	\$ 3,
	=====	=====	=====	=====	=====

LIABILITIES AND EQUITY (DEFICIT)

Current liabilities:					
Accounts payable	\$ 821,407	\$ 120,145	\$ 1,727	\$ --	\$
Intercompany payables	--	339,688	32,668	(372,356)	
Other current liabilities	244,524	43,275	1,310	--	
	-----	-----	-----	-----	-----
Total current liabilities	1,065,931	503,108	35,705	(372,356)	1,
Obligations under capital leases	214,611	162,628	--	--	
Long-term debt and other liabilities	1,339,837	26,096	59	--	1,
Equity (deficit)	427,192	77,078	(6,247)	(70,831)	
	-----	-----	-----	-----	-----
	\$ 3,047,571	\$ 768,910	\$ 29,517	\$ (443,187)	\$ 3,
	=====	=====	=====	=====	=====

16

17

CONDENSED CONSOLIDATED OPERATING STATEMENT INFORMATION

	12 WEEKS ENDED JULY 14, 2001			
	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMI
	-----	-----	-----	-----
	(IN THOUSANDS)			
Net sales	\$ 2,842,544	\$ 827,623	\$ 15,872	\$ (2
Costs and expenses:				
Cost of sales	2,695,547	715,375	11,760	(2
Selling and administrative	107,553	98,803	4,736	
Other	70,443	5,279	(754)	
Impairment/restructuring charge (credit)	2,569	(2,686)	--	
Equity results from subsidiaries	(12,010)	--	--	
	-----	-----	-----	-----
Total costs and expenses	2,864,102	816,771	15,742	(2
	-----	-----	-----	-----
Income (loss) before taxes	(21,558)	10,852	130	(
Taxes on income (loss)	(8,100)	(1,108)	80	
	-----	-----	-----	-----
Income (loss) before extraordinary charge	\$ (13,458)	\$ 11,960	\$ 50	\$ (
	=====	=====	=====	=====



Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

12 WEEKS ENDED JULY 8, 200

	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMIN
	(IN THOUSANDS)			
Net sales	\$ 2,722,357	\$ 867,357	\$ 16,597	\$ (31
Costs and expenses:				
Cost of sales	2,580,547	721,863	12,647	(31
Selling and administrative	124,520	132,204	4,650	
Other	30,853	165	(217)	
Impairment/restructuring charge	20,873	79	61	
Equity results from subsidiaries	(7,406)	--	--	
<b>Total costs and expenses</b>	<b>2,749,387</b>	<b>854,311</b>	<b>17,141</b>	<b>(30</b>
Income (loss) before taxes	(27,030)	13,046	(544)	(
Taxes on income (loss)	(13,681)	5,324	(228)	
Income (loss) before extraordinary charge	\$ (13,349)	\$ 7,722	\$ (316)	\$ (

17

18

CONDENSED CONSOLIDATED OPERATING STATEMENT INFORMATION (CONTINUED)

28 WEEKS ENDED JULY 14, 20

	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMI
	(IN THOUSANDS)			
Net sales	\$ 6,307,710	\$ 1,862,678	\$ 38,082	\$ (5
Costs and expenses:				
Cost of sales	5,975,812	1,574,424	28,633	(5
Selling and administrative	255,848	260,710	9,819	
Other	88,928	33,884	2,765	
Impairment/restructuring charge (credit)	8,824	(35,800)	--	
Equity results from subsidiaries	(15,608)	--	--	
<b>Total costs and expenses</b>	<b>6,313,804</b>	<b>1,833,218</b>	<b>41,217</b>	<b>(5</b>
Income (loss) before taxes	(6,094)	29,460	(3,135)	(
Taxes on income (loss)	(8,102)	12,009	(1,292)	
Income (loss) before extraordinary charge	\$ 2,008	\$ 17,451	\$ (1,843)	\$ (

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

	28 WEEKS ENDED JULY 8, 2000			
	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMI
	(IN THOUSANDS)			
Net sales	\$ 6,292,355	\$ 2,043,061	\$ 39,312	\$ (7
Costs and expenses:				
Cost of sales	5,941,455	1,695,485	29,860	(7
Selling and administrative	310,288	313,852	9,541	
Other	33,817	40,016	2,455	
Impairment/restructuring charge	62,310	787	61	
Equity results from subsidiaries	5,506	--	--	
	-----	-----	-----	-----
Total costs and expenses	6,353,376	2,050,140	41,917	(7
	-----	-----	-----	-----
Loss before taxes	(61,021)	(7,079)	(2,605)	
Taxes on loss	(21,799)	(3,085)	(1,093)	
	-----	-----	-----	-----
Net loss before extraordinary charge	\$ (39,222)	\$ (3,994)	\$ (1,512)	\$
	=====	=====	=====	=====

18

19

CONDENSED CONSOLIDATING CASH FLOW INFORMATION

	28 WEEKS ENDED JULY 14, 2001			
	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMINATIONS
	(IN THOUSANDS)			
Net cash provided by (used in) operating activities	\$ (42,546)	\$ (21,739)	\$ 262	\$ --
	-----	-----	-----	-----
Cash flows from investing activities:				
Purchases of property and equipment	(91,262)	(13,796)	(6,561)	--
Other	50,583	19,548	80	--
	-----	-----	-----	-----
Net cash provided by (used in) investing activities	(40,679)	5,752	(6,481)	--
	-----	-----	-----	-----
Cash flows from financing activities:				
Repayments on capital lease obligations	(7,044)	(3,322)	--	--

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Advance to (from) parent	(16,531)	10,622	5,909	--
Other	99,707	--	--	--
	-----	-----	-----	-----
Net cash provided by financing activities:	76,132	7,300	5,909	--
	-----	-----	-----	-----
Net decrease in cash and cash equivalents	(7,093)	(8,687)	(310)	--
Cash and cash equivalents at beginning of year	22,487	6,753	1,140	--
	-----	-----	-----	-----
Cash and cash equivalents at end of year	\$ 15,394	\$ (1,934)	\$ 830	\$ --
	=====	=====	=====	=====

28 WEEKS ENDED JULY 8, 2000

	PARENT COMPANY	GUARANTORS	NON- GUARANTORS	ELIMINATIONS
	-----	-----	-----	-----
	(IN THOUSANDS)			
Net cash provided by (used in) operating activities	\$ (274)	\$ 57,746	\$ (4,990)	\$ --
	-----	-----	-----	-----
Cash flows from investing activities:				
Purchases of property and equipment	(19,834)	(40,528)	(2,069)	--
Other	68,725	126	--	--
	-----	-----	-----	-----
Net cash provided by (used in) investing activities	48,891	(40,402)	(2,069)	--
	-----	-----	-----	-----
Cash flows from financing activities:				
Repayments on capital lease obligations	(8,886)	(2,812)	--	--
Advance to (from) parent	48,902	(66,722)	17,820	--
Other	(43,865)	--	--	--
	-----	-----	-----	-----
Net cash provided by (used in) financing activities:	(3,849)	(69,534)	17,820	--
	-----	-----	-----	-----
Net increase (decrease) in cash and cash equivalents	44,768	(52,190)	10,761	--
Cash and cash equivalents at beginning of year	(54,803)	61,307	179	--
	-----	-----	-----	-----
Cash and cash equivalents at end of year	\$ (10,035)	\$ 9,117	\$ 10,940	\$ --
	=====	=====	=====	=====

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

8. In December 1998, we announced the implementation of a strategic plan designed to improve the competitiveness of the retailers we serve and improve our performance by building stronger operations that can better support long-term growth. The four major initiatives of the strategic plan were to consolidate distribution operations, grow distribution sales, improve retail performance, and reduce overhead and operating expenses, in part by centralizing the procurement and other functions in the Dallas, Texas area. Additionally, in 2000, we decided to reposition certain retail operations into our price-impact format and sell or close the remaining conventional retail chains. During the first and second quarters of 2001, we sold or closed our remaining conventional retail stores.

The plan, as expected, took two years to implement and is now substantially complete. Total charges of approximately \$20 million are estimated in 2001. The remaining charges represent severance related expenses, and other exit costs that cannot be expensed until incurred. Charges after 2001 are expected to be minimal.

We recorded a pre-tax charge of \$14 million (\$8 million after-tax) in the second quarter of 2001 as a result of the strategic plan. The charge was included on several lines of the Consolidated Condensed Statements of Operations: \$3 million of income was included in net sales relating primarily to gains on the sale of conventional retail stores; \$12 million of charges was included in cost of sales and was primarily related to inventory markdowns for clearance for closed operations; \$5 million of charges was included in selling and administrative expense as disposition related costs recognized on a periodic basis; and less than \$1 million of income included in the impairment/restructuring line related to net impairment recovery and restructuring charges as described below. The second quarter charge consisted of the following components:

- o Net impairment recovery of \$5 million. The components included recovering, through sales of the related operations, previously recorded goodwill impairment of \$2 million and long-lived asset impairment of \$5 million. Also included was impairment of \$2 million related to other long-lived assets.
- o Restructuring charges of \$5 million. The restructuring charges consisted primarily of severance related expenses for the sold or closed operating units, adjustments to pension withdrawal liabilities, and professional fees incurred related to the restructuring process.
- o Other disposition and related costs of \$14 million. These costs consisted primarily of inventory markdowns for clearance for closed operations, disposition related costs recognized on a periodic basis and other costs, offset partially by gains on sales of conventional retail stores.

The second quarter of 2001 charge relates to our business segments as follows: \$9 million relates to the distribution segment and \$4 million relates to the retail segment with the balance relating to support services expenses.

The pre-tax charge for the first two quarters of 2001 totaled \$12 million (\$7 million after-tax), and was included on several lines of the Consolidated Condensed Statements of Operations: \$1 million of income was included in net sales relating primarily to gains on the sale of conventional retail stores; \$29 million charge included in cost of sales, primarily related to inventory markdowns for clearance for closed operations; and \$11 million included in selling and administrative as disposition related costs recognized on a periodic basis. These charges were offset by \$27 million of income included in the impairment/restructuring line related primarily to the recovery of previously

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

21

recorded asset impairment resulting from the sale of some retail stores. The charge for the first two quarters consisted of the following components:

- o Net impairment recovery of \$40 million. The components included recovering, through sales of the related operations, previously recorded goodwill impairment of \$15 million and long-lived asset impairment of \$28 million. Also included was impairment of \$3 million related to other long-lived assets.
- o Restructuring charges of \$13 million. The restructuring charges consisted primarily of severance related expenses for the sold or closed operating units, adjustments to pension withdrawal liabilities, and professional fees incurred related to the restructuring process.
- o Other disposition and related costs of \$39 million. These costs consisted primarily of inventory markdowns for clearance for closed operations, disposition related costs recognized on a periodic basis and other costs, offset partially by gains on sales of conventional retail stores.

The charge for the first two quarters of 2001 relates to the company's segments as follows: a \$16 million charge relates to the distribution segment and income of \$9 million relates to the retail segment. The balance relates to support services expenses.

The charges related to workforce reductions are as follows:

	AMOUNT (\$ IN THOUSANDS)	HEADCOUNT
	-----	-----
1998 Ending Liability	\$ 21,983	1,260
1999 Activity:		
Charge	12,029	1,350
Terminations	(24,410)	(1,950)
	-----	-----
Ending Liability	9,602	660
2000 Activity:		
Charge	53,906	5,610
Terminations	(26,180)	(1,860)
	-----	-----
Ending Liability	37,328	4,410
2001 Quarter 1 Activity:		
Charge	6,760	180
Terminations	(10,186)	(3,350)
	-----	-----
Ending Liability	33,902	1,240
2001 Quarter 2 Activity:		
Charge	4,853	40
Terminations	(13,350)	(1,260)
	-----	-----
Ending Liability	\$ 25,405	20
	=====	=====

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

The ending liability of approximately \$25 million is primarily comprised of union pension withdrawal liabilities, but also includes accruals for payments over time to associates already severed as well as accruals for associates still to be severed. The breakdown of the 220 headcount reduction recorded for the first two quarters of 2001 is: 185 from the distribution segment; 25 from the retail segment; and 10 from support services.

21

22

Additionally, the strategic plan includes charges related to lease obligations which will be utilized as operating units or retail stores close, but ultimately reduced over remaining lease terms ranging from 1 to 20 years. The charges and utilization have been recorded to-date as follows:

	AMOUNT (IN THOUSANDS) -----
1998 Ending liability	\$ 27,716
1999 Activity:	
Charge	15,074
Utilized	(10,281)
	-----
Ending Liability	32,509
2000 Activity	
Charge	37,149
Utilized	(48,880)
	-----
Ending Liability	20,778
2001 Quarter 1 Activity	
Charge	500
Utilized	(5,263)
	-----
Ending Liability	16,015
2001 Quarter 2 Activity	
Charge	--
Utilized	(9,090)
	-----
Ending Liability	\$ 6,925 =====

Assets held for sale included in current assets at the end of the second quarter of 2001 were approximately \$25 million, consisting of \$16 million of distribution operating units and \$9 million of retail stores.

We recorded a \$46 million pre-tax charge in the second quarter of 2000 as a result of the strategic plan. The charge was included on several lines of the Consolidated Condensed Statements of Operations: \$1 million was included in net sales related to rent income impairment due to division closings; \$22 million was included in cost of sales and was primarily related to inventory valuation adjustments, moving and training costs, and additional depreciation and

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

amortization on assets to be disposed of but not yet held for sale; \$2 million was included in selling and administrative expense and equity investment results as disposition related costs recognized on a periodic basis; and the remaining \$21 million was included in the impairment/restructuring line. The second quarter charge consisted of the following components:

- o Impairment of assets of \$1 million. The impairment related to other long-lived assets.
- o Restructuring charges of \$20 million. The restructuring charges consisted primarily of severance related expenses due to the consolidation of certain administrative departments announced during the second quarter of 2000. The

22

23

restructuring charges also consisted of operating lease liabilities and professional fees incurred related to the restructuring process.

- o Other disposition and related costs of \$25 million. These costs consisted primarily of inventory valuation adjustments, additional depreciation and amortization on assets to be disposed of but not yet held for sale, disposition related costs recognized on a periodic basis and other costs.

The charge for the second quarter of 2000 relates to the company's segments as follows: \$20 million relates to the distribution segment and \$10 million relates to the retail segment with the balance relating to support services expenses.

We recorded a pre-tax charge of \$110 million in the first two quarters of 2000 as a result of the strategic plan. The charge was included on several lines of the Consolidated Condensed Statements of Operations: \$2 million was included in net sales related primarily to rent income impairment due to division closings; \$35 million was included in cost of sales and was primarily related to inventory valuation adjustments, moving and training costs, and additional depreciation and amortization on assets to be disposed of but not yet held for sale; \$10 million was included in selling and administrative expense and equity investment results as disposition related costs recognized on a periodic basis; and the remaining \$63 million was included in the impairment/restructuring line. The charge for the first two quarters consisted of the following components:

- o Impairment of assets of \$3 million. The impairment related to other long-lived assets.
- o Restructuring charges of \$61 million. The restructuring charges consisted of severance related expenses and pension withdrawal liabilities for the closings of the York and Philadelphia distribution facilities which were announced during the first quarter of 2000 as part of an effort to grow in the northeast by consolidating distribution operations and expanding the Maryland facility. Additionally, the charge consisted of severance related expenses due to the consolidation of certain administrative departments announced during the second quarter of 2000. The restructuring charges also consisted of operating lease liabilities and professional fees incurred related to the restructuring process.
- o Other disposition and related costs of \$46 million. These costs consisted primarily of inventory markdowns for clearance for closed operations, additional depreciation and amortization on assets to be disposed of but not yet held for sale, disposition related costs recognized on a periodic basis and other costs.

The charge for the first two quarters of 2000 relates to the company's segments

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

as follows: \$57 million relates to the distribution segment and \$27 million relates to the retail segment with the balance relating to support services expenses.

Asset impairments were recognized in accordance with SFAS No. 121 - Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of, and such assets were written down to their estimated fair values based on estimated proceeds of operating units to be sold or discounted cash flow projections. The operating costs of operating units to be sold or closed are treated as normal operations during the period they remain in use. Salaries, wages and benefits of employees at these operating units are charged to operations during the time such employees are actively employed. Depreciation expense is continued for assets that the company is unable to remove from operations.

23

24

### INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors and Shareholders  
Fleming Companies, Inc.

We have reviewed the accompanying condensed consolidated balance sheet of Fleming Companies, Inc. and subsidiaries as of July 14, 2001, and the related condensed consolidated statements of operations for the 12 and 28 weeks ended July 14, 2001 and July 8, 2000 and condensed consolidated statements of cash flows for the 28 weeks ended July 14, 2001 and July 8, 2000. These financial statements are the responsibility of the company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of Fleming Companies Inc. and subsidiaries as of December 30, 2000, and the related consolidated statements of operations, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 14, 2001 (except for the information under long-term debt and contingencies included in the notes to consolidated financial statements as to which the date is March 22, 2001), we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 30, 2000 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP



## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

Dallas, Texas  
August 20, 2001

24

25

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### GENERAL

We have substantially completed our strategic plan. Total charges of approximately \$20 million are estimated in 2001. The remaining charges represent severance related expenses, inventory markdowns for clearance for closed operations, and other exit costs that cannot be expensed until incurred. Charges after 2001 are expected to be minimal.

The second quarter of 2001 included a pre-tax charge related to the strategic plan of \$14 million (\$8 million after-tax or \$.17 per share). The charge included non-cash impairment adjustments of asset values, inventory markdowns for clearance for closed operations, and cash restructuring costs for severance related and other expenses. We also recorded in the second quarter of 2001 litigation settlement charges of \$47 million (\$28 million after-tax or \$.65 per share). The full impact of the strategic plan charges and litigation charges was approximately \$60 million (\$36 million after-tax or \$.83 per share) which includes a \$.01 per share impact due to the increase in diluted weighted average shares from the first quarter to the second quarter.

The second quarter of 2000 included a pre-tax charge of \$46 million (\$27 million after-tax or \$.70 per share which includes a \$.01 per share impact due to converting from basic to diluted weighted average shares). The charge included severance related expenses due to consolidation of certain administrative departments, operating lease liabilities, inventory markdowns for clearance for closed operations, additional depreciation and amortization on assets to be disposed of but not yet held for sale, and impairment of asset values.

The first two quarters of 2001 included a pre-tax charge of \$12 million (\$7 million after-tax or \$.17 per share). The charge included non-cash impairment adjustments of asset values, inventory markdowns for clearance for closed operations, and cash restructuring costs for severance related and other expenses. We also recorded approximately \$49 million in litigation settlement charges (\$30 million after-tax or \$.66 per share) and net additional interest expense of approximately \$2 million due to the early retirement of debt (\$1 million after-tax or \$.02 per share). The full impact of the strategic plan charges, litigation charges and additional interest expense was \$63 million (\$38 million after-tax or \$.85 per share). An extraordinary charge from the early retirement of debt of \$6 million (\$3 million after-tax or \$.07 per share) was also recorded.

The first two quarters of 2000 included a pre-tax charge of \$110 million (\$65 million after-tax or \$1.67 per share). The charge included severance related expenses due to consolidation of certain administrative departments, operating lease liabilities, inventory markdowns for clearance for closed operations, additional depreciation and amortization on assets to be disposed of but not yet held for sale, and impairment of asset values.

We recorded a net loss for the second quarter of 2001 of \$13 million and a net loss for the first two quarters, after an extraordinary charge of \$3 million related to the early retirement of debt, of \$1 million. Adjusted EBITDA for the second quarter of 2001 was \$107 million and \$243 million for the first two

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

quarters of 2001. That represents a 4% increase in the second quarter and a 5% increase in the first two quarters of 2001 compared to the same time periods in 2000. "Adjusted EBITDA" is earnings before extraordinary items, interest expense, income taxes, depreciation and amortization, equity investment results,

25

26

LIFO adjustments and one-time adjustments (e.g., strategic plan charges and specific litigation charges). Adjusted EBITDA should not be considered as an alternative measure of our net income, operating performance, cash flow or liquidity. It is provided as additional information related to our ability to service debt; however, conditions may require conservation of funds for other uses. Although we believe adjusted EBITDA enhances a reader's understanding of our financial condition, this measure, when viewed individually, is not necessarily a better indicator of any trend as compared to conventionally computed measures (e.g., net sales, net earnings, net cash flows, etc.). Finally, amounts presented may not be comparable to similar measures disclosed by other companies. The following table sets forth the calculation of adjusted EBITDA:

	12 WEEKS ENDED		28 WEEKS ENDED	
	JULY 14, 2001	JULY 8, 2000	JULY 14, 2001	JULY 8, 2000
	-----	-----	-----	-----
Net income (loss) before extraordinary charge	\$ (13)	\$ (13)	\$ 2	\$ (39)
Add back:				
Taxes on income (loss)	(9)	(9)	3	(26)
Depreciation/amortization	37	38	87	92
Interest expense	34	38	92	92
Equity investment results	--	2	--	3
LIFO adjustments	(2)	2	(1)	5
	-----	-----	-----	-----
EBITDA	47	58	183	127
Add back non-cash strategic plan and one-time items *	6	5	(12)	12
	-----	-----	-----	-----
EBITDA excluding non-cash strategic plan charges	53	63	171	139
Add back strategic plan and one-time items requiring cash	54	40	72	92
	-----	-----	-----	-----
Adjusted EBITDA	\$ 107	\$ 103	\$ 243	\$ 231
	=====	=====	=====	=====

\* Excludes amounts already added back for depreciation/amortization for 2000 of \$2 million and \$6 million for the 12 and 28 weeks, respectively; interest expense of \$3 million for the 28 weeks of 2001; and immaterial amounts for equity investment results.

The adjusted EBITDA amount represents cash flow from operations excluding unusual or infrequent items. In our opinion, adjusted EBITDA is the best starting point when evaluating our ability to service debt. In addition, we believe it is important to identify the cash flows relating to unusual or infrequent charges and strategic plan charges, which should also be considered in evaluating the company's ability to service debt.

## RESULTS OF OPERATIONS

Set forth in the following table is information regarding the company's net sales and certain components of earnings expressed as a percent of sales which are referred to in the accompanying discussion:

FOR THE 12 WEEKS ENDED	JULY 14, 2001	JULY 8, 2000
	-----	-----
Net sales	100.00%	100.00%
Gross margin	7.62	8.85
Less:		
Selling and administrative	6.11	7.94
Interest expense	0.99	1.17
Interest income	(0.17)	(0.28)
Equity investment results	(0.01)	0.05
Impairment/restructuring charge	--	0.64
Litigation charges	1.35	--
	-----	-----
Total expenses	8.27	9.52
	-----	-----
Income (loss) before taxes	(0.65)	(0.67)
Taxes on income (loss)	(0.26)	(0.26)
	-----	-----
Income (loss) before extraordinary charge	(0.39)%	(0.41)%
	=====	=====
FOR THE 28 WEEKS ENDED	JULY 14, 2001	JULY 8, 2000
	-----	-----
Net sales	100.00	%100.00 %
Gross margin	8.26	9.29
Less:		
Selling and administrative	6.90	8.31
Interest expense	1.21	1.20
Interest income	(0.20)	(0.25)
Equity investment results	--	0.05
Impairment/restructuring charge	(0.35)	0.83
Litigation charges	0.64	--
	-----	-----
Total expenses	8.20	10.14
	-----	-----
Income (loss) before taxes	0.06	(0.85)
Taxes on income (loss)	0.03	(0.34)

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

	-----	-----
Income (loss) before extraordinary charge	0.03 %	(0.51)%
	=====	=====

### NET SALES.

Net sales for the second quarter (12 weeks) of 2001 increased by \$167 million, or 5.1%, to \$3.5 billion from the same period in 2000. Year to date, net sales decreased by approximately \$3 million, or less than 0.1%, to \$7.6 billion from the same period in 2000.

Net sales for the distribution segment increased by 16.5% for the second quarter of 2001 to \$2.9 billion compared to \$2.5 billion in 2000. Year to date, net sales

27

28

increased by 8.0% to \$6.3 billion compared to \$5.8 billion in 2000. Approximately one-half of the 16.5% sales growth in the second quarter was attributable to the implementation of new business resulting from the recently-announced Kmart alliance. The remainder of the sales growth was attributable to growth in distribution sales from a wide variety of conventional and new-channel customers. New-channel customers, including convenience stores, supercenters, limited assortments stores, drug stores, and self-distributing chains, are an important part of the our strategic growth plan and collectively represent approximately one-half of our distribution customer base.

Kmart Corporation, our largest customer, accounted for 15% and 9% of our total net sales in the second quarter of 2001 and 2000, respectively. Sales to Kmart accounted for 12% and 10% of our total net sales for the year-to-date period ended July 14, 2001, and July 8, 2000, respectively. We expect annual sales to Kmart for 2001 to be approximately \$2.6 billion, with an increase to approximately \$4.5 billion in 2002.

Retail segment sales for the second quarter of 2001 decreased \$249 million, or 32.7%, to \$512 million from the same period in 2000. Year to date, retail segment sales decreased \$466 million, or 25.6%, in 2001 to \$1.4 billion from the same period in 2000. The decrease in sales was due to the continued disposition of conventional retail stores in order to increase focus on our price-impact retail stores. During the first and second quarters of 2001, we sold or closed our remaining 96 conventional retail stores and opened 6 Yes!Less stores and 8 Food4Less stores. Comparable store sales for the continuing operations were up 1.3 percent for the quarter.

### GROSS MARGIN.

Gross margin for the second quarter of 2001 decreased by \$28 million, or 9.6%, to \$263 million from \$291 million for the same period in 2000, and also decreased as a percentage of net sales to 7.62% from 8.85% for the same period in 2000. Year to date, gross margin decreased by \$78 million, or 11.1%, to \$630 million from \$708 million for the same period in 2000, and also decreased as a percentage of net sales to 8.26% from 9.29% for the same period in 2000. After excluding the strategic plan charges, gross margin for the second quarter of 2001 decreased by \$42 million, or 13.4%, compared to the same period in 2000, and decreased as a percentage of net sales to 7.88% from 9.55% for the same period in 2000. Year to date, gross margin, after excluding the strategic plan charges, decreased by \$87 million, or 11.7%, compared to the same period in 2000, and decreased as a percentage of net sales to 8.64% from 9.77% for the same period in 2000. The decrease in percentage of net sales was due to a change

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

in mix. The sales of the distribution segment represent a larger portion of total company sales than the retail segment and the distribution segment has lower margins as a percentage of sales versus the retail segment.

For the distribution segment, after excluding strategic plan charges, gross margin as a percentage of gross distribution sales improved by 34 basis points for both the second quarter and year-to-date periods of 2001 compared to the same periods in 2000, reflecting the benefits of centralizing procurement and increasing warehouse productivity. For the retail segment, after excluding strategic plan charges, gross margin as a percentage of net retail sales decreased for the second quarter of 2001 by 104 basis points and increased for the year-to-date period of 2001 by 7 basis points, compared to the same periods in 2000. The decreasing margin for the second quarter reflects our transition out of conventional retail and into price-impact retail which has lower shelf prices and gross margins. The increase in margin year to date reflects improvement due to the divesting or closing of underperforming stores and the centralization of procurement, offset partially by the transition out of conventional retail and into price-impact retail which is described above.

28

29

For the distribution segment, the strategic plan charges decreased in 2001 for both the second quarter and year-to-date periods compared to the same periods in 2000 primarily due to reduced recruiting and training expenses from 2000 to 2001, and additional depreciation and amortization of assets to be disposed of but not yet held for sale in 2000. Strategic plan charges for the retail segment increased in 2001 for both the second quarter and year-to-date periods compared to 2000 primarily due to inventory markdowns for clearance for closed operations.

### SELLING AND ADMINISTRATIVE EXPENSES.

Selling and administrative expenses for the second quarter of 2001 decreased by approximately \$50 million, or 19.2%, to \$211 million from \$261 million for the same period in 2000 and decreased as a percentage of net sales to 6.11% for 2001 from 7.94% in 2000. Year to date, selling and administrative expenses decreased by approximately \$108 million, or 16.9%, to \$526 million in 2001 from \$634 million for the same period in 2000 and decreased as a percentage of net sales to 6.90% for 2001 from 8.31% in 2000. After excluding the strategic plan charges, selling and administrative expenses for the second quarter of 2001 decreased by \$53 million, or 20.6%, compared to the same period in 2000, and decreased as a percentage of net sales to 5.97% from 7.88% for the same period in 2000. Year to date, selling and administrative expenses, after excluding the strategic plan charges, decreased in 2001 by \$109 million, or 17.4%, compared to the same period in 2000, and decreased as a percentage of net sales to 6.77% from 8.19% for the same period in 2000. The sales of the distribution segment represent a larger portion of total company sales than the retail segment, and the distribution segment has lower operating expenses as a percentage of sales than the retail segment.

For the distribution segment, after excluding strategic plan charges, selling and administrative expenses as a percentage of net sales improved for both the second quarter and year-to-date periods of 2001 compared to the same periods in 2000 due to leveraging the effect of sales growth and low cost pursuit initiatives. For the retail segment, after excluding strategic plan charges, selling and administrative expenses as a percentage of retail sales also improved for both the second quarter and year-to-date periods of 2001 compared to the same periods in 2000, due to our shift in focus from conventional retail to price-impact retail, a format that has lower operating expense levels than conventional retail. The strategic plan charges were higher in the second quarter and year to date for 2001 compared to the same periods in 2000 due to

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

costs associated with closing conventional retail stores.

Support services expense increased in the quarter and year-to-date periods of 2001 compared to the same periods of 2000 primarily due to centralizing certain procurement and administrative functions from the distribution and retail segments. Strategic plan charges were lower in 2001 due to reduced severance related expenses, moving costs, and professional fees in connection with carrying out our strategic plan.

### OPERATING EARNINGS.

Operating earnings for the distribution segment increased significantly for the second quarter of 2001 to \$100 million from \$61 million for the same period of 2000. Year to date, operating earnings also increased from the same period in 2000, to \$210 million in 2001 from \$145 million in 2000. After excluding the strategic plan charges, operating earnings for the second quarter of 2001 increased by \$27 million, or 36.6%, to \$102 million from \$75 million for the same period of 2000. Year to date, operating earnings, after excluding the strategic plan charges, increased by \$48 million, or 28.4%, to \$217 million in 2001 from \$169 million for the same period of 2000.

29

30

Operating earnings for the retail segment decreased by \$7 million to \$10 million for the second quarter of 2001 from \$17 million for the same period of 2000. Year to date, operating earnings decreased \$2 million to \$27 million in 2001 from \$29 million in 2000. After excluding the strategic plan charges, operating earnings increased by less than \$1 million to \$22 million in the second quarter of 2001 from \$21 million for the same period of 2000 and increased by \$17 million year to date to \$56 million in 2001 from \$39 million in 2000.

Support services expenses increased in the second quarter of 2001 compared to the same period of 2000 by \$10 million to \$58 million from \$48 million. Year to date, support services expenses increased by \$33 million to \$133 million in 2001 from \$100 million in 2000. After excluding the strategic plan charges and one-time items, support services expenses increased by \$17 million to \$58 million in the second quarter of 2001 from \$41 million for the same period of 2000 and increased by approximately \$43 million year to date to \$130 million in 2001 from \$87 million in 2000.

Operating earnings improvement is described in detail by segment in Net sales, Gross margin, and Selling and administrative expenses sections above.

### INTEREST EXPENSE.

Interest expense for the second quarter of 2001 of \$34 million decreased \$4 million compared to the same period in 2000, primarily resulting from lower average interest rates. Year to date, interest expense was \$92 million in 2001, which was unchanged compared to the same period in 2000, although 2001 included \$3 million of additional interest expense related to the early retirement of debt, which was offset by lower average interest rates.

### INTEREST INCOME.

Interest income of \$6 million for the second quarter of 2001 was \$3 million lower than the same period of 2000, and year to date, interest income of \$15 million in 2001 was \$4 million lower than the same period in 2000. The reductions were primarily due to reduced customer and other interest-bearing receivable balances.

### EQUITY INVESTMENT RESULTS.

Our portion of results from equity investments improved by \$2 million for the second quarter of 2001 reflecting a slight income from operations compared to

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

the same period of 2000. Year to date, equity investment results improved by approximately \$4 million to reflect a slight loss in 2001 compared to a \$4 million loss in 2000.

### IMPAIRMENT/RESTRUCTURING CHARGE.

The pre-tax charge recorded in the Consolidated Condensed Statements of Operations (associated with the implementation of our strategic plan announced in 1998) was \$14 million for the second quarter of 2001 compared to \$46 million for the same period of 2000. The \$14 million charge in 2001 was recorded with less than \$1 million of income reflected in the impairment/restructuring line and the balance reflected in other financial statement lines. The \$46 million charge in 2000 was recorded with \$21 million reflected in the impairment/restructuring line and the balance reflected in other financial statement lines.

Year to date, the pre-tax charge was \$12 million for 2001 compared to \$110 million for the same period of 2000. The \$12 million charge in 2001 was recorded with \$27 million of income reflected in the impairment/restructuring line and the balance reflected in other financial statement lines. The \$110 million charge in 2000 was recorded with \$63 million reflected in the impairment/restructuring line and the balance reflected in other financial statement lines. See "General" above and Note 8 in the notes to the consolidated condensed financial statements for further discussion regarding the strategic plan.

30

31

### LITIGATION CHARGES.

During the second quarter of 2001, we recorded litigation settlements and other related expenses totaling \$47 million related to agreements in principle to settle the Storehouse Markets, Inc., et al., Don's United Super, et.al., Coddington Enterprises, Inc., et.al, J&A Foods, Inc. et. al., R&D Foods, Inc. et.al., and Robandee United Super, Inc., et.al., cases. Year to date, we recorded \$2 million in settlements relating to other cases in addition to the \$47 million above for a total of \$49 million. See Note 6 in the notes to the consolidated condensed financial statements and Legal Proceedings for further discussion regarding these litigation charges.

### TAXES ON INCOME.

The effective tax rates for the 28 weeks of 2001 and 2000 were 56.6% (before extraordinary charge) and 39.8%, respectively. These were both blended rates taking into account operations activity, strategic plan activity, write-offs of non-deductible goodwill and the timing of these items during the year. The tax amount for the second quarter of both years was derived using the 28 week tax amount with that year's estimated effective tax rate compared to the tax amount recorded for the first 16 weeks of the year.

### EXTRAORDINARY CHARGE.

We reflected an extraordinary after-tax charge of \$3 million (\$6 million pre-tax) in the first quarter of 2001 due to the early retirement of debt. See Note 7 in the notes to the consolidated condensed financial statements for further discussion regarding the debt retirement.

### CERTAIN ACCOUNTING MATTERS.

The Financial Accounting Standards Board (FASB) recently issued SFAS No. 142 -- Goodwill and Other Intangible Assets. One of the provisions of this standard is to require use of a non-amortization approach to account for purchased goodwill. Under that approach, goodwill and intangible assets with indefinite lives would not be amortized to earnings over a period of time. Instead, these amounts would be reviewed for impairment and expensed against earnings only in the periods in

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

which the recorded values are more than implied fair value. We are studying the impact that SFAS 142 will have on our financial statements and planning to implement it in fiscal year 2002, as required. Goodwill amortization impacted the diluted per share amount for the second quarter of 2001, excluding the strategic plan charges and litigation charges, by \$0.08 per share. Year to date in 2001, goodwill amortization impacted the diluted per share amount, excluding the strategic plan charges, litigation charges, and net additional interest expense due to the early retirement of debt, by \$0.20 per share.

The FASB Emerging Issues Task Force (EITF) reached a consensus on EITF 00-25 - Vendor Income Statement Characterization of Consideration Paid to a Reseller of the Vendor's Products. EITF 00-25 provides guidance on income statement classification on consideration paid to a reseller of a vendor's products. This consensus will be implemented by the end of 2001, as required. We anticipate this consensus will provide for certain reclassifications of revenues and cost of sales within our financial statements with no effect on gross margin or earnings.

The FASB recently issued SFAS No. 141 -- Business Combinations. We are planning to apply SFAS 141 to all business combinations initiated after June 30, 2001. The FASB recently issued SFAS No. 143 - Accounting for Asset Retirement Obligations. We are studying the impact that SFAS 143 has on our financial statements and planning to implement it in the fiscal year after June 15, 2002, as required. We have not determined the impact on our financial statements from adopting these new standards.

31

32

### LIQUIDITY AND CAPITAL RESOURCES

In the two quarters ended July 14, 2001, our principal sources of liquidity were borrowings under our credit facility and the proceeds from the sale of certain assets. Our principal source of capital, excluding shareholders' equity, was the issuance of bonds in the capital markets.

#### NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES.

Net cash expended by operating activities was \$64 million in the first two quarters of 2001 compared to a \$52 million source of cash for the same period in 2000. The primary use of cash was for working capital.

Cash requirements related to the implementation and completion of the strategic plan (on a pre-tax basis) were \$44 million for the first two quarters of 2001 and are currently expected to be \$68 million for the full year 2001. We believe working capital reductions and increased earnings related to the successful implementation of the strategic plan will provide more than adequate cash flows to cover all of these costs.

#### NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES.

Total investment-related activity resulted in a \$41 million use of cash for the two quarters ended July 14, 2001 compared to a \$6 million source of cash in the same period of 2000. Cash expended for the purchases of businesses and property and equipment was partially offset by the proceeds from asset sales.

#### NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES.

Net cash generated by financing activities was \$89 million for the first two quarters of 2001 compared to \$56 million net cash required for the same period last year.

On March 23, 2001, we received approximately \$50 million in proceeds from the sale of common stock to an affiliate of the Yucaipa Companies, which at the time



## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

represented an 8.7% ownership of Fleming's outstanding common stock. At that time we also issued a warrant to purchase additional shares of common stock to this entity.

On March 15, 2001, we sold \$355 million of new 10 1/8% senior notes due 2008, and we deposited \$315 million with the trustee to redeem all of the 10 5/8% senior notes due 2001, including an amount to cover accrued interest and the redemption premium. On April 16, 2001, our obligations under the indenture were discharged. The balance of the net proceeds was used to pay down our revolver loans. An extraordinary after-tax charge of approximately \$3 million was recorded in connection with the early redemption. On March 15, 2001, we also sold \$150 million of 5 1/4% convertible senior subordinated notes due 2009 with a conversion price of \$30.27 per share. The net proceeds of \$146 million were used to pay down our revolver loans. At the end of the second quarter of 2001, outstanding borrowings under the credit facility totaled \$137 million of term loans, \$200 million of revolver loans, and \$55 million of letters of credit. As of July 14, 2001, we have additional borrowing capacity of \$345 million under the revolver. Our borrowing capacity is subject to covenants in the senior subordinated notes.

For the foreseeable future, our principal sources of liquidity and capital are expected to be cash flows from operating activities and our ability to borrow under our credit facility. In addition, lease financing may be employed for new retail stores and certain equipment. We believe these sources will be adequate to meet working capital needs, capital expenditures, strategic plan implementation costs and other capital needs in the normal course of business for the next 12 months. Capital expenditures for the first two quarters of 2000

32

33

totaled \$112 million with \$225 million projected for the full year of 2001. In the future, as part of our growth strategy, we may need to raise additional funds through public or private debt or equity financings in order to acquire additional retail stores or other third party businesses or to expand our services more rapidly. In addition, we may access such resources to refinance existing indebtedness.

### CONTINGENCIES

From time to time we face litigation or other contingent loss situations resulting from owning and operating our assets, conducting our business or complying (or allegedly failing to comply) with federal, state and local laws, rules and regulations which may subject us to material contingent liabilities. In accordance with applicable accounting standards, we record as a liability amounts reflecting such exposure when a material loss is deemed by management to be both "probable" and "quantifiable" or "reasonably estimable." Furthermore, we disclose material loss contingencies in the notes to our financial statements when the likelihood of a material loss has been determined to be greater than "remote" but less than "probable." Such contingent matters are discussed in Note 6 in the notes to the consolidated condensed financial statements. An adverse outcome experienced in one or more of such matters, or an increase in the likelihood of such an outcome, could have a material adverse effect on the company. Also see Legal Proceedings.

### FORWARD-LOOKING INFORMATION

This report includes forward-looking statements that (a) project or offer guidance regarding earnings, revenues, or other financial results, (b) depend on future events for their accuracy, or (c) rely upon projections and assumptions which may prove to be inaccurate. These forward-looking statements and our

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

business and prospects are subject to a number of factors that could cause actual results to differ materially, including: the ability to achieve the expected synergies and anticipated cost savings from the Kmart alliance; unanticipated transition and costs related to the Kmart alliance; the ability to obtain capital or obtain it on acceptable terms; unanticipated problems with product procurement; adverse effects of the changing industry environment and increased competition; sales declines and loss of customers; exposure to litigation and other contingent losses; unanticipated charges related to the strategic initiatives plan or failure to achieve the expected results of such plan; the inability to integrate acquired companies and to achieve operating improvements at those companies; increases in labor costs and disruptions in labor relations with union bargaining units representing our associates; and negative effects of our substantial indebtedness and the limitations imposed by restrictive covenants contained in our debt instruments. These and other risk factors are described in our Securities and Exchange Commission reports, including but not limited to the 10-K Report for the 2000 fiscal year. We undertake no obligation to update forward-looking statements to reflect developments or information obtained after the date hereof.

33

34

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In order to help maintain liquidity and finance business operations, we obtain long-term credit commitments from banks and other financial institution lenders under which term loans and revolving loans are made. Such loans carry variable interest rates based on the London interbank offered interest rate ("LIBOR") plus a borrowing margin for different interest periods, such as one week, one month, and other periods up to one year. To assist in managing our debt maturities and diversify our sources of debt capital, we also use long-term debt which carries fixed interest rates. Additionally, we use interest rate swap agreements to manage our ratio of fixed-to-floating rate debt in a cost effective manner.

Changes in interest rates in the credit and capital markets and our improved credit ratings had a material impact on the fair values of our outstanding debt obligations. The table below presents a summary of our debt obligations. The table shows the principal amount of cash we expect to pay each year according to the scheduled maturities, as well as the average interest rates applicable to such maturities.

#### SUMMARY OF DEBT OBLIGATIONS

	VALUE AT 12/30/00	VALUE AT 7/14/01	2001	2002	2003	2004
Debt with variable interest rates						
Principal payable	\$ 427	\$ 332	\$ 9	\$ 40	\$ 240	\$ 49
Average variable rate payable	8.1%		Based on LIBOR plus a margin			
Debt with fixed interest rates						
Principal payable	\$ 668	\$1,095	\$ --	\$ --	\$ --	\$ 250
Average fixed rate payable	10.6%	9.6%	5.9%	6.5%	5.1%	10.5%

34

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Set forth below and further explained above in Note 6 to the consolidated condensed financial statements is a description of our material pending litigation:

Class Action Suits. In 1996, we and certain of our present and former officers and directors were named as defendants in nine purported class action suits filed by certain stockholders (City of Philadelphia, et al. v. Fleming Companies, Inc., et al.) and one purported class action suit filed by two noteholders (Robert Mark and Jerry Schoenbaum, et al v. Fleming Companies, Inc., et al.). These plaintiffs asserted liability for our alleged "deceptive business practices," and our alleged failure to properly account for and disclose the contingent liability created by the David's Supermarkets case, a lawsuit we settled in April 1997 in which David's sued us for allegedly overcharging for products.

On February 4, 2000, the court dismissed the amended complaint in the stockholder case with prejudice. The stockholder plaintiffs filed a notice of appeal on March 3, 2000. Briefing was completed in the United States Court of Appeals for the Tenth Circuit, and oral argument was conducted on May 15, 2001. The Tenth Circuit has not yet issued an opinion.

On May 25, 2001, we and the noteholder plaintiffs executed a settlement agreement and preliminary approval by the court of this settlement agreement was entered on May 30, 2001. The parties will seek final approval of the settlement agreement following notice and hearing. Notice of the proposed settlement has been published and mailed to class members, with the final hearing to approve the settlement scheduled for September 5, 2001.

We intend to vigorously defend any remaining claims in these class action suits and pursue the issue of insurance discussed in Note 6, but we cannot predict the outcome of the cases. An unfavorable outcome could have a material adverse effect on our financial condition and prospects.

Don's United Super (and related cases). We and two of our retired executives were named in a suit filed in 1998 in the United States District Court for the Western District of Missouri by several of our current and former customers (Don's United Super, et al. v. Fleming, et al.). The 19 plaintiffs operate retail grocery stores in the St. Joseph and Kansas City metropolitan areas. The plaintiffs in this suit allege product overcharges, breach of contract, breach of fiduciary duty, misrepresentation, fraud and RICO violations.

In October 1998, we and the same two retired executives were named in a suit filed by another group of retailers in the same court as the Don's case (Coddington Enterprises, Inc., et al. v. Fleming, et al.). These plaintiffs assert claims virtually identical to those set forth in the Don's case.

Two other cases had been filed before the Don's case in the same court (R&D Foods, Inc., et al. v. Fleming, et al.; and Robandee United Super, Inc., et al. v. Fleming, et al.) by 10 customers, some of whom are also plaintiffs in the Don's case.

In March 2000, we and one former executive were named in a suit filed in the United States District Court for the Western District of Missouri by current and former customers that operated five retail grocery stores in and around Kansas City, Missouri, and four retail grocery stores in and around Phoenix, Arizona

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

(J&A Foods, Inc., et al. v. Dean Werries and Fleming Companies, Inc.). These

35

36

plaintiffs have alleged product overcharges, fraudulent misrepresentation, fraudulent nondisclosure and concealment, breach of contract, breach of duty of good faith and fair dealing and RICO violations.

On August 16, 2001, we announced that an agreement in principle had been reached to settle all claims related to the Don's United Super, Coddington Enterprises, Inc., R&D Foods, Inc., Robandee United Super, Inc., and J&A Foods, Inc., cases. The settlement, which is contingent on the preparation and execution of a definitive agreement, includes a full release of us from liability to the plaintiffs in these cases; payments by us to the plaintiffs over a 16 month period; the transfer of a minority interest in several price-impact stores in Arizona to us; and lease concessions by us to certain plaintiffs. As a result of this agreement in principle, we recorded a \$21 million after-tax charge in the second quarter to reflect the total estimated cost of the settlement and other related expenses.

We expect to execute this definitive agreement in the next few weeks. If a definitive agreement is not reached, we intend to vigorously defend against the claims in these related cases, but we cannot predict the outcome. An unfavorable outcome could have a material adverse effect on our financial condition and prospects.

Storehouse Markets. In 1998, we and one of our former executives were named in a suit filed in the United States District Court for the District of Utah by several of our current and former customers (Storehouse Markets, Inc., et al. v. Fleming Companies, Inc., et al.). The plaintiffs have alleged product overcharges, fraudulent misrepresentation, fraudulent nondisclosure and concealment, breach of contract, breach of duty of good faith and fair dealing and RICO violations.

In June 2001, counsel for the parties in the Storehouse Markets case informed the court that they had reached an agreement in principle to settle all claims for a total payment of \$16 million. The settlement is subject to a number of conditions, including final court approval. On July 9, 2001, the parties executed a definitive agreement and the court preliminarily approved the settlement subject to final court approval at a hearing scheduled for September 10, 2001.

If the settlement is not approved by the district court, or if the Storehouse Markets case otherwise goes forward, we intend to vigorously defend against these claims, but we cannot predict the outcome of the case. An unfavorable outcome could have a material adverse effect on our financial condition and prospects.

Welsh. In April 2000, the operators of two grocery stores in Van Horn and Marfa, Texas filed an amended complaint in the United States District Court for the Western District of Texas, Pecos Division (Welsh v. Fleming Foods of Texas, L.P.). The amended complaint alleges product overcharges, breach of contract, fraud, conversion, breach of fiduciary duty, negligent misrepresentation and breach of the Texas Deceptive Trade Practices Act. The amended complaint seeks unspecified actual damages, punitive damages, attorneys' fees and pre-judgment and post-judgment interest. Pursuant to the order of the Judicial Panel on Multidistrict Litigation, the Welsh case has been transferred to the Western District of Missouri for pre-trial proceedings. No trial date has been set in this case.

## Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

On March 2, 2001, the court ordered the parties in the related Missouri cases, the Storehouse Markets case and the Welsh case to mediate their claims within 45 days of the order. The parties in the Welsh case have not yet mediated their claims.

36

37

Other. Our facilities and operations are subject to various laws, regulations and judicial and administrative orders concerning protection of the environment and human health, including provisions regarding the transportation, storage, distribution, disposal or discharge of certain materials. In conformity with these provisions, we have a comprehensive program for testing, removal, replacement or repair of our underground fuel storage tanks and for site remediation where necessary. We have established reserves that we believe will be sufficient to satisfy the anticipated costs of all known remediation requirements.

We and others have been designated by the U.S. Environmental Protection Agency and by similar state agencies as potentially responsible parties under the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, or similar state laws, as applicable, with respect to EPA-designated Superfund sites. While liability under CERCLA for remediation at these sites is generally joint and several with other responsible parties, we believe that, to the extent we are ultimately determined to be liable for the expense of remediation at any site, such liability will not result in a material adverse effect on our consolidated financial position or results of operations. We are committed to maintaining the environment and protecting natural resources and human health and to achieving full compliance with all applicable laws, regulations and orders.

We are a party to or threatened with various other litigation and contingent loss situations arising in the ordinary course of our business including: disputes with customers and former customers; disputes with owners and former owners of financially troubled or failed customers; disputes with landlords and former landlords; disputes with employees and former employees regarding labor conditions, wages, workers' compensation matters and alleged discriminatory practices; disputes with insurance carriers; tax assessments and other matters, some of which are for substantial amounts. Except as noted above, we do not believe that any such claim will have a material adverse effect on us.

37

38

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### (a) Exhibits:

##### EXHIBIT NUMBER

- |        |  |
|--------|--|
| 3.1    | Certificate of Incorporation, incorporated by reference to Exhibit 3.1 to Form 10-Q for quarter ended April 17, 1999 |
| 3.2    | By-Laws, incorporated by reference to Exhibit 3.2 to Form 10-Q for quarter ended April 17, 1999                      |
| 10.81* | Form of Restricted Stock Award Agreement   |
| 15     | Letter from Independent Accountants as to Unaudited Interim Financial Information                                    |

Edgar Filing: FLEMING COMPANIES INC /OK/ - Form 10-Q

\* Management contract, compensatory plan or arrangement.

(b) Reports on Form 8-K:

On July 12, 2001, the company filed a report on Form 8-K announcing the execution of a definitive settlement agreement in the Storehouse Markets, Inc. et al v. Fleming Companies, Inc. case.

38

39

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLEMING COMPANIES, INC.

August 23, 2001

/s/ NEAL J. RIDER

-----  
Neal J. Rider  
Executive Vice President  
and Chief Financial Officer  
(Duly Authorized Officer of Registrant  
and Principal Accounting and  
Financial Officer)

39

40

INDEX TO EXHIBITS

EXHIBIT NUMBER -----	DESCRIPTION -----
3.1	Certificate of Incorporation, incorporated by reference to Exhibit 3.1 to Form 10-Q for quarter ended April 17, 1999
3.2	By-Laws, incorporated by reference to Exhibit 3.2 to Form 10-Q for quarter ended April 17, 1999
10.81*	Form of Restricted Stock Award Agreement
15	Letter from Independent Accountants as to Unaudited Interim Financial Information

\* Management contract, compensatory plan or arrangement.

