

OIL STATES INTERNATIONAL, INC

Form 10-Q

August 02, 2007

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 1-16337**

**OIL STATES INTERNATIONAL, INC.**

(Exact name of registrant as specified in its charter)

Delaware

76-0476605

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Three Allen Center, 333 Clay Street, Suite 4620,  
Houston, Texas

77002

(Address of principal executive offices)

(Zip Code)

(713) 652-0582

(Registrant's telephone number, including area code)  
None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 2b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
YES  NO

The Registrant had 49,615,077 shares of common stock outstanding and 2,090,796 shares of treasury stock as of July 20, 2007.



OIL STATES INTERNATIONAL, INC.  
INDEX

	<b>Page No.</b>
<b>Part I FINANCIAL INFORMATION</b>	
<b>Item 1. Financial Statements:</b>	
Condensed Consolidated Financial Statements	
<u>Unaudited Condensed Consolidated Statements of Income for the Three and Six Month Periods Ended June 30, 2007 and 2006</u>	3
<u>Consolidated Balance Sheets June 30, 2007 (unaudited) and December 31, 2006</u>	4
<u>Unaudited Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2007 and 2006</u>	5
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	6 12
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	13 21
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	21
<u>Item 4. Controls and Procedures</u>	22
<b>Part II OTHER INFORMATION</b>	
<u>Item 1. Legal Proceedings</u>	22
<u>Item 1A. Risk Factors</u>	22
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds and Issuer Purchases of Equity Securities</u>	22 - 23
<u>Item 3. Defaults Upon Senior Securities</u>	23
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	23
<u>Item 5. Other Information</u>	23
<u>Item 6. Exhibits</u>	24
<u>(a) Index of Exhibits</u>	24 25
<u>Signature Page</u>	26
<u>Form of Executive Agreement - Ron R. Green</u>	
<u>Certification of CEO Pursuant to Rule 13a-14(a)</u>	
<u>Certification of CFO Pursuant to Rule 13a-14(a)</u>	
<u>Certification of CEO Pursuant to Section 1350</u>	
<u>Certification of CFO Pursuant to Section 1350</u>	

**Table of Contents**

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 (In Thousands, Except Per Share Amounts)

	<b>THREE MONTHS ENDED JUNE 30,</b>		<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Revenues	\$ 499,308	\$ 463,359	\$ 979,824	\$ 959,590
Costs and expenses:				
Cost of sales	386,710	353,686	742,513	731,919
Selling, general and administrative expenses	28,225	26,753	55,548	52,197
Depreciation and amortization expense	16,113	12,995	30,532	25,881
Other operating (income) expense	(221)	(78)	(141)	387
	430,827	393,356	828,452	810,384
Operating income	68,481	70,003	151,372	149,206
Interest expense	(3,739)	(4,938)	(8,581)	(9,734)
Interest income	784	683	1,710	956
Equity in earnings of unconsolidated affiliates	748	1,303	1,290	1,987
Sale of workover services business		(244)		11,250
Gain on sale of investment	12,774		12,774	
Other income (expense)	237	(1)	351	245
Income before income taxes	79,285	66,806	158,916	153,910
Income tax expense	(27,052)	(21,501)	(54,222)	(55,689)
Net income	\$ 52,233	\$ 45,305	\$ 104,694	\$ 98,221
Net income per share:				
Basic	\$ 1.06	\$ 0.91	\$ 2.12	\$ 1.99
Diluted	\$ 1.03	\$ 0.88	\$ 2.08	\$ 1.92
Weighted average number of common shares outstanding:				
Basic	49,341	49,598	49,305	49,403
Diluted	50,833	51,230	50,414	51,126

The accompanying notes are an integral part of these financial statements.

**Table of Contents**

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(In Thousands)

	<b>JUNE 30, 2007 (UNAUDITED)</b>	<b>DECEMBER 31, 2006</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 21,121	\$ 28,396
Accounts receivable, net	366,456	351,701
Inventories, net	365,880	386,182
Prepaid expenses and other current assets	28,430	17,710
<b>Total current assets</b>	<b>781,887</b>	<b>783,989</b>
Property, plant, and equipment, net	444,978	358,716
Goodwill, net	337,026	331,804
Investments in unconsolidated affiliates	22,711	38,079
Other non-current assets	57,304	58,506
<b>Total assets</b>	<b>\$ 1,643,906</b>	<b>\$ 1,571,094</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Current portion of long-term debt	\$ 176,545	\$ 6,873
Accounts payable and accrued liabilities	212,470	199,842
Income taxes	912	11,376
Deferred revenue	46,192	58,645
Other current liabilities	1,592	3,680
<b>Total current liabilities</b>	<b>437,711</b>	<b>280,416</b>
Long-term debt	167,103	391,729
Deferred income taxes	38,513	38,020
Other liabilities	26,413	21,093
<b>Total liabilities</b>	<b>669,740</b>	<b>731,258</b>
Stockholders equity:		
Common stock	517	511
Additional paid-in capital	385,940	372,043
Retained earnings	592,034	487,627
Accumulated other comprehensive income	53,827	30,183
Treasury stock	(58,152)	(50,528)

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Total stockholders' equity	974,166	839,836
Total liabilities and stockholders' equity	\$ 1,643,906	\$ 1,571,094

The accompanying notes are an integral part of these financial statements.

4

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**Table of Contents**

OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In Thousands)

	<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>
Cash flows from operating activities:		
Net income	\$ 104,694	\$ 98,221
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	30,532	25,881
Deferred income tax provision	2,989	1,071
Excess tax benefits from share-based payment arrangements	(3,344)	(4,792)
Non-cash gain on sale of workover services business		(11,250)
Equity in earnings of unconsolidated subsidiaries	(1,290)	(1,987)
Non-cash compensation charge	3,708	4,206
Gain on sale of investment	(12,774)	
Gain on disposal of assets	(825)	(75)
Other, net	19	1,309
Changes in working capital	(2,292)	(50,762)
 Net cash flows provided by operating activities	 121,417	 61,822
Cash flows from investing activities:		
Acquisitions of businesses, net of cash acquired		(99)
Cash balances of workover services business sold		(4,366)
Capital expenditures	(100,556)	(56,999)
Proceeds from sale of investment	29,354	
Proceeds from sale of equipment	1,318	1,567
Other, net	(412)	(530)
 Net cash flows used in investing activities	 (70,296)	 (60,427)
Cash flows from financing activities:		
Revolving credit repayments	(52,983)	(10,615)
Debt repayments	(5,504)	(2,184)
Issuance of common stock	6,684	7,823
Purchase of treasury stock	(12,211)	(3,044)
Excess tax benefits from share-based payment arrangements	3,344	4,792
Other, net	(421)	(193)
 Net cash flows used in financing activities	 (61,091)	 (3,421)
 Effect of exchange rate changes on cash	 2,869	 950
 Net decrease in cash and cash equivalents from continuing operations	 (7,101)	 (1,076)
Net cash used in discontinued operations operating activities	(174)	(81)
Cash and cash equivalents, beginning of period	28,396	15,298



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Cash and cash equivalents, end of period	\$ 21,121	\$ 14,141
Non-cash investing activities:		
Receipt of stock and notes for hydraulic workover services business in merger transaction, net of unrecognized gain of \$9.4 million (See Note 11)		\$ 50,105
Non-cash financing activities:		
Reclassification of 2 3/8% contingent convertible senior notes to current liabilities	\$ 175,000	

The accompanying notes are an integral part of these consolidated financial statements.

5

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**Table of Contents**

**OIL STATES INTERNATIONAL, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS**

**1. ORGANIZATION AND BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements of Oil States International, Inc. and its wholly-owned subsidiaries (we or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission pertaining to interim financial information. Certain information in footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to these rules and regulations. The unaudited financial statements included in this report reflect all the adjustments, consisting of normal recurring adjustments, which the Company considers necessary for a fair presentation of the results of operations for the interim periods covered and for the financial condition of the Company at the date of the interim balance sheet. Results for the interim periods are not necessarily indicative of results for the full year.

Preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosed amounts of contingent assets and liabilities and the reported amounts of revenues and expenses. If the underlying estimates and assumptions, upon which the financial statements are based, change in future periods, actual amounts may differ from those included in the accompanying condensed consolidated financial statements.

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the FASB), which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company's consolidated financial statements upon adoption.

The financial statements included in this report should be read in conjunction with the Company's audited financial statements and accompanying notes included in its Annual Report on Form 10-K for the year ended December 31, 2006.

**2. RECENT ACCOUNTING PRONOUNCEMENT**

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157 (SFAS 157), Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. SFAS 157 is effective for fiscal years beginning after November 15, 2007. Earlier adoption is permitted, provided the company has not yet issued financial statements, including for interim periods, for that fiscal year. The Company is currently evaluating the impact of SFAS 157, but does not expect the adoption of SFAS 157 to have a material impact on its results from operations or financial position.

In February 2007, the FASB issued SFAS No. 159 (SFAS 159), The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115. SFAS 159 permits entities to measure eligible assets and liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of SFAS 159, but does not expect the adoption of SFAS 159 to have a material impact on its results from operations or financial position.

See also Note 9 Income Taxes and Change in Accounting Principle.

**Table of Contents****3. DETAILS OF SELECTED BALANCE SHEET ACCOUNTS**

Additional information regarding selected balance sheet accounts is presented below (in thousands):

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
<b>Accounts receivable, net:</b>		
Trade	\$ 292,045	\$ 269,136
Unbilled revenue	76,010	83,782
Other	1,318	1,726
Allowance for doubtful accounts	(2,917)	(2,943)
	<b>\$ 366,456</b>	<b>\$ 351,701</b>

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
<b>Inventories, net:</b>		
Tubular goods	\$ 221,702	\$ 261,785
Other finished goods and purchased products	57,405	50,095
Work in process	49,853	45,848
Raw materials	44,406	35,642
Total inventories	373,366	393,370
Inventory reserves	(7,486)	(7,188)
	<b>\$ 365,880</b>	<b>\$ 386,182</b>

	<b>ESTIMATED USEFUL LIFE</b>	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
<b>Property, plant and equipment, net:</b>			
Land		\$ 11,525	\$ 9,112
Buildings and leasehold improvements	5-50 years	88,829	77,853
Machinery and equipment	2-20 years	372,400	326,977
Rental tools	1-10 years	70,462	64,178
Office furniture and equipment	1-10 years	21,310	18,832
Vehicles	4-10 years	39,271	31,541
Construction in progress		61,694	18,811
Total property, plant and equipment		665,491	547,304
Less: Accumulated depreciation		(220,513)	(188,588)
		<b>\$ 444,978</b>	<b>\$ 358,716</b>

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
<b>Accounts payable and accrued liabilities:</b>		
Trade accounts payable	\$ 166,836	\$ 142,204
Accrued compensation	17,429	29,058
Accrued insurance	7,512	5,836
Accrued taxes, other than income taxes	6,166	3,317
Reserves related to discontinued operations	3,183	3,357
Other	11,344	16,070
	\$ 212,470	\$ 199,842

**Table of Contents****4. EARNINGS PER SHARE**

The calculation of earnings per share is presented below (in thousands except per share amounts):

	<b>THREE MONTHS ENDED JUNE 30,</b>		<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Basic earnings per share:				
Net income	\$ 52,233	\$ 45,305	\$ 104,694	\$ 98,221
Weighted average number of shares outstanding	49,341	49,598	49,305	49,403
Basic earnings per share	\$ 1.06	\$ 0.91	\$ 2.12	\$ 1.99
Diluted earnings per share:				
Net income	\$ 52,233	\$ 45,305	\$ 104,694	\$ 98,221
Weighted average number of shares outstanding	49,341	49,598	49,305	49,403
Effect of dilutive securities:				
Options on common stock	673	857	664	943
2 3/8% Contingent Convertible Notes	741	721	370	723
Restricted stock awards and other	78	54	75	57
Total shares and dilutive securities	50,833	51,230	50,414	51,126
Diluted earnings per share	\$ 1.03	\$ 0.88	\$ 2.08	\$ 1.92

**5. GOODWILL**

Changes in the carrying amount of goodwill for the six month period ended June 30, 2007 are as follows (in thousands):

	<b>Balance as of January 2007</b>	<b>Acquisitions and adjustments</b>	<b>Foreign currency translation and other changes</b>	<b>Balance as of June 30, 2007</b>
Offshore Products	\$ 75,716	\$	\$ 168	\$ 75,884
Tubular Services	62,453	364		62,817
Well Site Services	193,635		4,690	198,325
Total	\$ 331,804	\$ 364	\$ 4,858	\$ 337,026

**6. DEBT**

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As of June 30, 2007 and December 31, 2006, long-term debt consisted of the following (in thousands):

	<b>June 30, 2007</b> (Unaudited)	<b>December 31, 2006</b>
U.S. revolving credit facility, with available commitments up to \$300 million and with an average interest rate of 6.4% for the six month period ended June 30, 2007	\$ 107,600	\$ 186,200
Canadian revolving credit facility, with available commitments up to \$100 million and with an average interest rate of 5.3% for the six month period ended June 30, 2007	58,304	29,177
2 3/8% contingent convertible senior notes due 2025	175,000	175,000
Subordinated unsecured notes payable to sellers of businesses, interest ranging from 5% to 6%, maturing in 2007	1,385	6,689
Capital lease obligations and other debt	1,359	1,536
<b>Total debt</b>	<b>343,648</b>	<b>398,602</b>
Less: current maturities	(176,545)	(6,873)
<b>Total long-term debt</b>	<b>\$ 167,103</b>	<b>\$ 391,729</b>

The \$175.0 million of 2 3/8% contingent convertible senior notes (2 3/8% Notes) are convertible into cash and common stock of the Company at \$31.75 (Conversion Price) per share only upon the occurrence of certain events prior to July 1, 2023. Upon conversion, a holder will receive cash for the principal amount of each note and shares of the Company's common stock for the conversion value in excess of such principal amount. Based upon the

**Table of Contents**

closing price of the Company's common stock for the prescribed measurement periods during the quarter ended June 30, 2007, the contingent conversion conditions on the 2 3/8% Notes were met. As a result, the 2 3/8% Notes were convertible at the option of the holder as of June 30, 2007, and, as such, the principal balance of the notes has been classified as a current liability. The holders of the 2 3/8% Notes may convert their notes only during the quarter ended September 30, 2007 based on the share price performance during measurement periods in the quarter ended June 30, 2007. The future convertibility and resultant balance sheet classification of this liability will be monitored at each quarterly reporting date and will be analyzed dependent upon market prices of the Company's common stock during prescribed measurement periods.

**7. COMPREHENSIVE INCOME AND CHANGES IN COMMON STOCK OUTSTANDING:**

Comprehensive income for the three and six months ended June 30, 2007 and 2006 was as follows (in thousands):

	<b>THREE MONTHS ENDED JUNE 30,</b>		<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Comprehensive income:				
Net income	\$ 52,233	\$ 45,305	\$ 104,694	\$ 98,221
Other comprehensive income:				
Cumulative translation adjustment	20,582	11,596	23,644	11,621
Foreign currency hedge				41
Total comprehensive income	\$ 72,815	\$ 56,901	\$ 128,338	\$ 109,883

Shares of common stock outstanding January 1, 2007	49,296,740
Shares issued upon exercise of stock options and vesting of stock awards	566,480
Shares withheld for taxes on vesting of restricted stock awards and transferred to treasury	(11,893)
Repurchase of shares held in treasury	(240,000)
Shares of common stock outstanding June 30, 2007	49,611,327

**8. STOCK BASED COMPENSATION**

During the first six months of 2007, we granted restricted stock awards totaling 162,603 shares valued at \$4.9 million. A total of 143,607 of these awards vest in four equal annual installments, 3,800 of these awards vest in two annual installments and the remaining 15,196 awards vest after one year.

Stock based compensation pre-tax expense recognized under SFAS 123R in the six month periods ended June 30, 2007 and June 30, 2006 totaled \$3.7 million and \$4.2 million, or \$0.05 and \$0.05 per diluted share after tax, respectively. For the three month periods ended June 30, 2007 and June 30, 2006, our stock compensation pre-tax expense totaled \$1.8 million and \$2.5 million, or \$0.02 and \$0.03 per diluted share after tax, respectively. At June 30, 2007, \$16.2 million of compensation cost related to unvested stock options and restricted stock awards attributable to future performance had not yet been recognized. The total fair value of restricted stock awards that vested during the six months ended June 30, 2007 was \$2.2 million.

**9. INCOME TAXES AND CHANGE IN ACCOUNTING PRINCIPLE**

The Company's income tax provision for the three months and six months ended June 30, 2007 totaled \$27.1 million and \$54.2 million, respectively, or 34.1% of pretax income in both periods, compared to \$21.5 million, or 32.2%, of pretax income for the three months ended June 30, 2006 and \$55.7 million, or 36.2%, of pretax income for the six months ended June 30, 2006. The effective rate was higher in the six months ended June 30, 2006 principally because of the higher effective tax rate applicable to the gain on the sale of the workover services business.

In July 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ), which became effective for the Company on January 1, 2007. The Interpretation prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to



**Table of Contents**

be taken in a tax return. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities. The amount recognized is measured as the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. The adoption of FIN 48 has resulted in a transition adjustment reducing beginning retained earnings by \$0.3 million; \$0.2 million in taxes and \$0.1 million in interest. Had the transition adjustment not been recognized as an adjustment of beginning retained earnings, it would have affected the effective tax rate. Interest costs and penalties related to income taxes are classified as income tax expense.

The total amount of unrecognized tax benefits as of June 30, 2007 was \$4.5 million, including \$0.9 million of accrued interest. Currently, the Company's consolidated U.S. federal return for the year 2004 is undergoing an examination by the Internal Revenue Service. Tax years subsequent to 2003 remain open to U.S. federal tax audit and, because of net operating losses (NOLs) utilized by the Company, years from 1994 to 2002 remain subject to federal tax audit with respect to NOLs available for tax carryforward. Our Canadian subsidiaries' federal tax returns since 2003 are subject to audit by Canada Revenue Agency.

**10. SEGMENT AND RELATED INFORMATION**

In accordance with SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, the Company has identified the following reportable segments: well site services, offshore products and tubular services. The Company's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies. Most of the businesses were initially acquired as a unit, and the management at the time of the acquisition was retained. Subsequent acquisitions have been direct extensions to our business segments. The separate business lines within the well site services segment have been disclosed to provide additional detail for that segment. Results of our Canadian business related to the provision of work force accommodations, catering and logistics services are seasonal with significant activity occurring in the peak winter drilling season. We sold our workover services, business, effective March 1, 2006, in exchange for an equity interest in Boots & Coots International Well Control, Inc. (AMEX:WEL) (Boots & Coots) and a note receivable. See Note 11.

Financial information by business segment for each of the three and six months ended June 30, 2007 and 2006 is summarized in the following table (in thousands):

	<b>Revenues from unaffiliated customers</b>	<b>Depreciation and amortization</b>	<b>Operating income (loss)</b>	<b>Capital expenditures</b>	<b>Total assets</b>
<b>Three months ended June 30, 2007</b>					
Well Site Services -					
Accommodations	\$ 61,864	\$ 4,923	\$ 13,152	\$ 38,250	\$ 368,004
Rental tools	50,842	5,123	14,131	9,430	275,880
Drilling and other (1)	36,752	2,892	11,816	11,885	164,801
<b>Total Well Site Services</b>	<b>149,458</b>	<b>12,938</b>	<b>39,099</b>	<b>59,565</b>	<b>808,685</b>
Offshore Products	135,437	2,795	24,207	3,165	419,688
Tubular Services	214,413	331	10,710	760	388,286
Corporate and Eliminations		49	(5,535)	165	27,247
<b>Total</b>	<b>\$ 499,308</b>	<b>\$ 16,113</b>	<b>\$ 68,481</b>	<b>\$ 63,655</b>	<b>\$ 1,643,906</b>

**Three months ended June 30,  
2006**

Well Site Services -					
Accommodations	\$ 75,015	\$ 4,025	\$ 15,581	\$ 18,497	\$ 304,391
Rental tools	46,777	4,152	14,193	5,763	259,106
Drilling and other (1)	32,205	1,826	13,664	4,006	139,517
Total Well Site Services	153,997	10,003	43,438	28,266	703,014
Offshore Products	93,675	2,692	15,186	1,800	337,656
Tubular Services	215,687	269	17,023	357	406,982
Corporate and Eliminations		31	(5,644)	33	16,281
	\$ 463,359	\$ 12,995	\$ 70,003	\$ 30,456	\$ 1,463,933

**Table of Contents**

	<b>Revenues from unaffiliated customers</b>	<b>Depreciation and amortization</b>	<b>Operating income (loss)</b>	<b>Capital expenditures</b>	<b>Total assets</b>
<b>Six months ended June 30, 2007</b>					
Well Site Services -					
Accommodations	\$ 155,417	\$ 8,750	\$ 48,144	\$ 55,893	\$ 368,004
Rental tools	104,481	9,863	31,613	17,854	275,880
Drilling and other (1)	67,669	5,543	21,810	19,275	164,801
Workover services (1)					
<b>Total Well Site Services</b>	<b>327,567</b>	<b>24,156</b>	<b>101,567</b>	<b>93,022</b>	<b>808,685</b>
Offshore Products	254,477	5,625	41,815	6,409	419,688
Tubular Services	397,780	654	18,444	894	388,286
Corporate and Eliminations		97	(10,454)	231	27,247
<b>Total</b>	<b>\$ 979,824</b>	<b>\$ 30,532</b>	<b>\$ 151,372</b>	<b>\$ 100,556</b>	<b>\$ 1,643,906</b>
<b>Six months ended June 30, 2006</b>					
Well Site Services -					
Accommodations	\$ 179,604	\$ 7,603	\$ 40,940	\$ 30,034	\$ 304,391
Rental tools	96,365	8,233	31,010	11,305	259,106
Drilling and other (1)	60,223	3,504	25,387	10,338	139,517
Workover services	8,544	650	1,922	263	
<b>Total Well Site Services</b>	<b>344,736</b>	<b>19,990</b>	<b>99,259</b>	<b>51,940</b>	<b>703,014</b>
Offshore Products	171,946	5,300	25,251	4,360	337,656
Tubular Services	442,908	533	34,842	642	406,982
Corporate and Eliminations		58	(10,146)	57	16,281
<b>Total</b>	<b>\$ 959,590</b>	<b>\$ 25,881</b>	<b>\$ 149,206</b>	<b>\$ 56,999</b>	<b>\$ 1,463,933</b>

(1) Subsequent to March 1, 2006, the effective date of the sale of our workover services business (See Note 11), we have classified our equity interest in Boots & Coots and the notes receivable

acquired in the  
transaction as  
Drilling and  
other.

#### **11. WORKOVER SERVICES BUSINESS TRANSACTION**

Effective March 1, 2006, we completed a transaction to combine our workover services business with Boots & Coots in exchange for 26.5 million shares of Boots & Coots common stock valued at \$1.45 per share at closing and senior subordinated promissory notes totaling \$21.2 million.

As a result of the closing of the transaction, we initially owned 45.6% of Boots & Coots. The senior subordinated promissory notes received in the transaction bear a fixed annual interest rate of 10% and mature four and one half years from the closing of the transaction. In connection with this transaction, we also entered into a Registration Rights Agreement requiring Boots & Coots to file a shelf registration statement within 30 days for all of the Boots & Coots shares we received in the transaction and also allowing us certain rights to include our shares of common stock of Boots & Coots in a registration statement filed by Boots & Coots. A shelf registration statement was filed by Boots and Coots and it was finalized and effective in the fourth quarter of 2006. The transaction terms also allowed us to designate three additional members to Boots & Coots' existing five-member Board of Directors, which we have done.

The closing of the transaction resulted in a non-cash pretax gain of \$20.7 million of which, in accordance with the guidance in Emerging Issues Task Force Issue No. 01-2 covering gain recognition involving non-cash transactions and retained equity interests, \$9.4 million (\$9.6 million as of March 31, 2006) was not recognized in connection with the initial sale of our workover services business. After the gain adjustment and income taxes, the transaction had a \$5.9 million, or \$0.12 per diluted share, impact on net income and earnings per share, respectively, in the first quarter of 2006. We account for our investment in Boots & Coots utilizing the equity method of accounting. Differences between Boots & Coots' total book equity after the transaction, net to the Company's interest, and the carrying value of our investment in Boots & Coots are principally attributable to the unrecognized gain on the sale of the workover services business and to goodwill.

**Table of Contents**

In April 2007, the Company sold, pursuant to a registration statement filed by Boots & Coots, 14,950,000 shares of Boots & Coots stock that it owned for net proceeds of \$29.4 million and, as a result, we recognized a net after tax gain of \$8.4 million, or approximately \$0.17 per diluted share in the second quarter of 2007. After the sale of Boots & Coots shares by the Company and the sale of primary shares of stock directly by Boots & Coots in April 2007, the Company's ownership interest in Boots & Coots was reduced to approximately 15%. The equity method of accounting will continue to be used to account for the Company's remaining investment in Boots & Coots common stock (11.5 million shares). The carrying value of the Company's remaining investment in Boots & Coots stock totals \$18.5 million as of June 30, 2007.

**12. COMMITMENTS AND CONTINGENCIES**

We are a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning our commercial operations, products, employees and other matters, including occasional claims by individuals alleging exposure to hazardous materials as a result of our products or operations. Some of these claims relate to matters occurring prior to our acquisition of businesses, and some relate to businesses we have sold. In certain cases, we are entitled to indemnification from the sellers of businesses and in other cases, we have indemnified the buyers that purchased businesses from us. Although we can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on us, we believe that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by indemnity or insurance, will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

**13. SUBSEQUENT EVENTS**

In July and August 2007, the Company announced the expansion of its rental tools operations through two acquisitions.

In July 2007, we acquired substantially all of the assets of Wire Line Service, Ltd. ( Well Testing ), a Midland, Texas business that primarily provides well testing and flowback services through its locations in Texas and New Mexico. Total consideration was approximately \$44.0 million and consisted of cash in the amount of \$41.0 million and a \$3.0 million note payable to the seller that bears interest at 6% and is payable in two equal annual installments beginning one year from the July 2, 2007 date of the closing of the transaction.

In August 2007, we completed the acquisition of substantially all of the assets of Schooner Petroleum Services, Inc. ( Schooner ). Schooner, headquartered in Houston, Texas, primarily provides completion-related rental tools and services through eleven locations in Texas, Louisiana, Wyoming and Arkansas. The consideration for the assets acquired, totaling approximately \$67.0 million subject to customary post-closing adjustments, consisted of cash and a \$6.0 million note payable to the seller that bears interest at 6% and is payable in two equal annual installments beginning one year from the August 2, 2007 date of the closing of the transaction.

These acquisitions were funded with amounts available under the Company's existing credit facility.

**Table of Contents**

*This quarterly report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Exchange Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of important factors. For a discussion of important factors that could affect our results, please refer to Item Part I, Item 1.A. Risk Factors and the financial statement line item discussions set forth in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Form 10-K Annual Report for the year ended December 31, 2006 filed with the Securities and Exchange Commission on February 28, 2007 and Item 2 of this Form 10-Q, which follows. Should one or more of these risks or uncertainties materialize, or should the assumptions prove incorrect, actual results may differ materially from those expected, estimated or projected. Our management believes these forward-looking statements are reasonable. However, you should not place undue reliance on these forward-looking statements, which are based only on our current expectations. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to publicly update or revise any of them in light of new information, future events or otherwise.*

**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

You should read the following discussion and analysis together with our financial statements and the notes to those statements included elsewhere in this quarterly report on Form 10-Q.

**Overview**

We provide a broad range of products and services to the oil and gas industry through our offshore products, tubular services and well site services business segments. Demand for our products and services is cyclical and substantially dependent upon activity levels in the oil and gas industry, particularly our customers' willingness to spend capital on the exploration for and development of oil and gas reserves. Demand for our products and services by our customers is highly sensitive to current and expected oil and natural gas prices. Generally, our tubular services and well site services segments respond more rapidly to shorter-term movements in oil and natural gas prices than our offshore products segment. Our offshore products segment provides highly engineered and technically designed products for offshore oil and gas development and production systems and facilities. Sales of our offshore products and services depend upon the development of offshore production systems and pipelines, repairs and upgrades of existing offshore drilling rigs and construction of new offshore drilling rigs. In this segment, we are particularly influenced by deepwater drilling and production activities, which are driven largely by our customers' longer-term outlook for oil and natural gas prices. Through our tubular services segment, we distribute a broad range of casing and tubing. Sales and gross margins of our tubular services segment depend upon the overall level of drilling activity, the types of wells being drilled (for example, deepwater wells usually require higher priced seamless alloy tubulars) and the level of oil country tubular goods (OCTG) inventory and pricing. Historically, tubular services' gross margin expands during periods of rising OCTG prices and contracts during periods of decreasing OCTG prices. In our well site services business segment, we provide land drilling services, work force accommodations, catering and logistics services and rental tools. Demand for our drilling services is driven by land drilling activity in Texas, New Mexico, Ohio and in the Rocky Mountains area in the U.S. Our rental tools and services depend primarily upon the level of drilling, completion and workover activity in the U.S. and Canada. Our accommodations business is conducted primarily in Canada and its activity levels are driven by oil sands development in Northern Alberta, oil and gas drilling activity, and to a lesser extent mining activities.

We have a diversified product and service offering which has exposure to activities conducted throughout the oil and gas cycle. Demand for our tubular services and well site services segments are highly correlated to changes in the drilling rig count in the United States and Canada. The table below sets forth a summary of North American rig activity, as measured by Baker Hughes Incorporated, for the periods indicated.

**Table of Contents**

	<b>Average Rig Count for the</b>			
	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>	<b>June 30,</b>
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
U.S. Land	1,680	1,536	1,665	1,487
U.S. Offshore	77	96	80	89
Total U.S.	1,757	1,632	1,745	1,576
Canada (1)	139	282	336	474
Total North America	1,896	1,914	2,081	2,050

(1) Canadian rig count typically increases during the peak winter drilling season (December through March).

The average North American rig count for the six months ended June 30, 2007 increased by 31 rigs, or 1.5%, compared to the six months ended June 30, 2006. The increases in U.S. land rig counts have contributed to increased well site services revenues, particularly in our land drilling and rental tool businesses. However, decreased Canadian rig counts, compared to the first six months of 2006, have adversely impacted our rental tools and accommodations, catering and logistical services which support Canadian oil and gas drilling operations. These decreases in Canada were offset by growth in accommodations, catering and logistical services in support of oil sands development in Canada. Also, our well site services segment results for the first half of 2007 also benefited from capital spending, which aggregated \$158 million in the twelve months ended June 30, 2007 in that segment, and the impact of increased activity levels and pricing gains in certain rental tool and accommodations business lines.

Our 2007 capital expenditures are estimated to total \$261 million and include \$236 million to be spent in well site services, \$22 million for offshore products and \$3 million for tubular services. We continue to increase our capital commitments for the expansion of large accommodations facilities in support of oil sands development activities in Canada. In May 2007, we announced the latest expansion of our Wapasu Creek Lodge where we have committed an additional \$13.9 million to expand that facility to 1,353 rooms expected in the first quarter of 2008 from 905 rooms. Of our total approved capital expenditures for 2007 of approximately \$261 million, approximately \$114 million is expected to be spent on Canadian oil sands accommodations related projects.

Subsequent to the end of the second quarter, we announced the completion of two rental tool acquisitions for total consideration of \$111.0 million. The acquired businesses provide well testing and flow back services in Texas and New Mexico and completion-related rental tools and services in Texas, Louisiana, Wyoming and Arkansas. These investments are consistent with our strategy to expand our suite of production and completion products and services in our North American operations. We believe that demand for these services has strong growth potential given the decline rates of oil and gas wells and the increasing complexity of completions in the high activity basins.

Management believes that, based on the current economic environment, oil and gas producers will continue to explore for and develop oil and gas reserves at an active pace in spite of continued volatility in current U.S. domestic natural gas and crude oil prices, given their longer term views of supply and demand fundamentals. Management estimates that approximately 55% to 65% of the Company's revenues are dependent on North American natural gas drilling and completion activity with a significant amount of such revenues being derived from lower margin OCTG sales. As such, we estimate that our profitability is more evenly impacted by oil driven activity and natural gas driven

activity. Our customers have increased their spending and commitments for deepwater offshore exploration and development which has benefited our offshore products segment. Our customers have also announced significant levels of expenditures for oil sands related projects in Canada. We continue to focus on expansion opportunities and execution initiatives in these high growth markets supporting deepwater development and Canadian oil sands spending. Deepwater infrastructure spending and capital equipment upgrades have driven improved financial results and improved backlog. In addition, our commitment to support the oil sands activity continues to increase with our investments in large scale accommodations in the oil sands region of northern Alberta, Canada. We see continued growth in activity for our accommodations business in the oil sands region as labor needs in the region are expected to double over the next three to five years.

There can be no assurance that these trends will continue and there is a risk that lower energy prices for sustained periods could negatively impact drilling and completion activity and, correspondingly, reduce oil and gas



**Table of Contents**

expenditures. Such a decline would be adverse to our business. In addition, particularly in our well site services segment, we must continue to monitor industry capacity additions in relationship to our own capital expenditures and expected returns, considering project risks and expected cash flows from such investments. In tubular services, we continue to monitor industry wide OCTG inventory levels, mill shipments, OCTG pricing and our inventory turnover levels.

**Consolidated Results of Operations**

	THREE MONTHS ENDED				SIX MONTHS ENDED			
	June 30,		Variance		June 30,		Variance	
	2007	2006	2007 vs. 2006		2007	2006	2007 vs. 2006	
		\$	%			\$	%	
Revenues								
Well Site Services -								
Accommodations	\$ 61.9	\$ 75.0	\$ (13.1)	(17%)	\$ 155.4	\$ 179.6	\$ (24.2)	(13%)
Rental Tools	50.8	46.8	4.0	9%	104.5	96.4	8.1	8%
Drilling and Other	36.8	32.2	4.6	14%	67.6	60.2	7.4	12%
Workover Services				0%		8.5	(8.5)	(100%)
Total Well Site Services	149.5	154.0	(4.5)	(3%)	327.5	344.7	(17.2)	(5%)
Offshore Products	135.4	93.7	41.7	45%	254.5	172.0	82.5	48%
Tubular services	214.4	215.7	(1.3)	(1%)	397.8	442.9	(45.1)	(10%)
Total	\$ 499.3	\$ 463.4	\$ 35.9	8%	\$ 979.8	\$ 959.6	\$ 20.2	2%
Cost of sales								
Well Site Services -								
Accommodations	\$ 38.5	\$ 50.5	\$ (12.0)	(24%)	\$ 88.2	\$ 121.8	\$ (33.6)	(28%)
Rental Tools	26.1	22.7	3.4	15%	51.5	45.8	5.7	12%
Drilling and Other	21.5	16.2	5.3	33%	39.0	30.2	8.8	29%
Workover Services				0%		5.3	(5.3)	(100%)
Total Well Site Services	86.1	89.4	(3.3)	(4%)	178.7	203.1	(24.4)	(12%)
Offshore Products	99.9	68.7	31.2	45%	190.9	127.1	63.8	50%
Tubular services	200.7	195.6	5.1	3%	372.9	401.7	(28.8)	(7%)
Total	\$ 386.7	\$ 353.7	\$ 33.0	9%	\$ 742.5	\$ 731.9	\$ 10.6	1%
Gross margin								
Well Site Services -								
Accommodations	\$ 23.4	\$ 24.5	\$ (1.1)	(4%)	\$ 67.2	\$ 57.8	\$ 9.4	16%
Rental Tools	24.7	24.1	0.6	2%	53.0	50.6	2.4	5%
Drilling and Other	15.3	16.0	(0.7)	(4%)	28.6	30.0	(1.4)	(5%)
Workover Services				0%		3.2	(3.2)	(100%)
Total Well Site Services	63.4	64.6	(1.2)	(2%)	148.8	141.6	7.2	5%

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Offshore Products	35.5	25.0	10.5	42%	63.6	44.9	18.7	42%
Tubular services	13.7	20.1	(6.4)	(32%)	24.9	41.2	(16.3)	(40%)
Total	\$ 112.6	\$ 109.7	\$ 2.9	3%	\$ 237.3	\$ 227.7	\$ 9.6	4%

Gross margin as a percent of revenues

Well Site Services -

Accommodations	38%	33%		43%	32%
Rental Tools	49%	51%		51%	52%
Drilling and Other	42%	50%		42%	50%
Workover Services	%	%		%	38%

Total Well Site

Services	42%	42%		45%	41%
Offshore Products	26%	27%		25%	26%
Tubular services	6%	9%		6%	9%
Total	23%	24%		24%	24%

**THREE MONTHS ENDED JUNE 30, 2007 COMPARED TO THREE MONTHS ENDED JUNE 30, 2006**

We reported net income for the quarter ended June 30, 2007 of \$52.2 million, or \$1.03 per diluted share. These results compare to \$45.3 million, or \$0.88 per diluted share, reported for the quarter ended June 30, 2006. Net income for the second quarter of 2007 included an after tax gain of \$8.4 million, or \$0.17 per diluted share, on the sale of 14.95 million shares of Boots & Coots International Well Control, Inc. (Boots & Coots) common stock. See Note 11 to the Unaudited Consolidated Condensed Financial Statements in this quarterly report on Form 10-Q.

**Table of Contents**

**Revenues.** Consolidated revenues increased \$35.9 million, or 8%, in the second quarter of 2007 compared to the second quarter of 2006.

Our offshore products revenues increased \$41.7 million, or 45%, due to increased deepwater development spending and capital equipment upgrades by our customers. Our offshore products backlog increased to \$402.2 million at June 30, 2007 compared to \$349.3 million at December 31, 2006 and \$280.6 million at June 30, 2006.

Tubular services revenues decreased \$1.3 million, or 1%, in the second quarter of 2007 compared to the second quarter of 2006 as a result of a 3.3% decrease in average selling prices per ton partially offset by a 2.8% increase in tons shipped.

Our well site services revenues decreased \$4.5 million, or 3%, in the second quarter of 2007 compared to the second quarter of 2006.

Rental tools revenues increased \$4.0 million, or 9%, in the second quarter of 2007 compared to the second quarter of 2006 as a result of increased prices realized and capital additions made since the second quarter of 2006, which were only partially offset by decreased Canadian rental tool revenues in the second quarter of 2007 caused by reduced Canadian drilling and completion activity when compared to the second quarter of 2006. Our drilling revenues increased \$4.6 million, or 14%, in the second quarter of 2007 compared to the second quarter of 2006 as a result of an increased rig fleet size (four additional rigs) and higher rates, partially offset by lower utilization in the second quarter of 2007 compared to 2006.

Our accommodations revenues decreased \$13.1 million, or 17%, as a result of decreased oil and gas drilling activity levels in Canada and lower third party accommodations manufacturing revenues, which were only partially offset by higher revenues driven by increased activity in support of the oil sands developments in Canada.

**Cost of Sales.** Our consolidated cost of sales increased \$33.0 million, or 9%, in the second quarter of 2007 compared to the second quarter of 2006 primarily as a result of increases at offshore products of \$31.2 million, or 45%, and at tubular services of \$5.1 million, or 3%, which were partially offset by a decrease at well site services of \$3.3 million, or 4%. Our overall gross margin as a percent of revenues was relatively constant at 23% in the second quarter of 2007 compared to 24% in the second quarter of 2006.

Tubular services cost of sales increased primarily as a result of increased tonnage shipped. Our tubular services gross margin as a percentage of revenues decreased from 9% to 6% in the second quarter of 2007 compared to the second quarter of 2006 as a result of lower OCTG mill pricing, higher industry wide inventory levels and a greater mix of relatively low margin carbon grade OCTG sales in 2007.

Our well site services gross margins as a percent of revenue were flat at 42% in the second quarter of 2006 and second quarter of 2007. Our accommodations cost of sales decrease was driven by lower costs associated with fewer third party manufacturing projects in 2007 compared to 2006 and by lower activity in support of Canadian drilling operations in 2007. Our accommodations gross margin as a percentage of revenues improved from 33% in the second quarter of 2006 to 38% in the second quarter of 2007 because of lower manufacturing revenues, which generally earn lower margins than accommodations or catering work.

Our drilling services cost of sales increased \$5.3 million, or 33%, in the second quarter of 2007 compared to the second quarter of 2006 as a result of an increase in the number of rigs that we operate, increased wages paid to our employees, increased transportation costs and the impact of price increases for repairs, supplies and other expenses to operate our rigs. Increased costs coupled with lower utilization in our areas of operations have reduced our drilling services gross margin from 50% in the second quarter of 2006 to 42% in the second quarter of 2007.

Our offshore products cost of sales increased, on a percentage basis, approximately in line with the increase in offshore products revenues.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses (SG&A) increased \$1.5 million, or 5.5%, in the second quarter of 2007 compared to the second quarter of 2006. The increase

**Table of Contents**

is primarily attributable to increased salaries, wages and benefits and an increase in headcount. SG&A was 5.7% of revenues in the quarter ended June 30, 2007 compared to 5.8% of revenues in the quarter ended June 30, 2006.

**Depreciation and Amortization.** Depreciation and amortization expense increased \$3.1 million, or 24%, in the second quarter of 2007 compared to the same period in 2006 due primarily to capital expenditures made during the previous twelve months.

**Operating Income.** Consolidated operating income decreased \$1.5 million, or 2%, in the second quarter of 2007 compared to the second quarter of 2006 primarily as a result of decreases at well site services of \$4.3 million, or 10%, and at tubular services of \$6.3 million, or 37%, which were partially offset by increased offshore products operating income of \$9.0 million, or 59%.

**Interest Expense and Interest Income.** Interest expense decreased by \$1.2 million, or 24%, in the second quarter of 2007 compared to the second quarter of 2006 due to the impact of lower debt levels. The weighted average interest rate on the Company's revolving credit facility was 6.2% in the second quarter of 2007 and the second quarter of 2006. Interest income in 2007 and 2006 relate primarily to the subordinated notes receivable obtained in consideration for the sale of our hydraulic workover business (see Note 11 to the Unaudited Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q).

**Equity in Earnings of Unconsolidated Affiliates.** Our equity in earnings of unconsolidated affiliates is lower in the second quarter of 2007 than in the second quarter of 2006 primarily because of the sale of approximately 15.0 million shares of our investment in Boots & Coots in April 2007. As a result of this sale, our ownership interest in Boots & Coots decreased to approximately 15%.

**Income Tax Expense.** Our income tax provision for the second quarter of 2007 totaled \$27.1 million, or 34.1% of pretax income, compared to \$21.5 million, or 32.2% of pretax income, for the second quarter of 2006. The effective tax rate was lower in the second quarter of 2006 compared to the second quarter of 2007 because of favorable Canadian tax law changes which were reflected in the 2006 period.

**SIX MONTHS ENDED JUNE 30, 2007 COMPARED TO SIX MONTHS ENDED JUNE 30, 2006**

We reported net income for the six months ended June 30, 2007 of \$104.7 million, or \$2.08 per diluted share. These results compare to \$98.2 million, or \$1.92 per diluted share, reported for the six months ended June 30, 2006. Net income for the first half of 2007 included a pre-tax gain of \$12.8 million, or an after tax gain of \$0.17 per diluted share, on the sale of 14.95 million shares of Boots & Coots International Well Control, Inc. (Boots & Coots). During the first half of 2006, we recognized an \$11.3 million pre-tax gain or an after tax gain of \$0.12 per diluted share from the sale of our workover business to Boots & Coots. See Note 11 to the Unaudited Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

**Revenues.** Consolidated revenues increased \$20.2 million, or 2%, in the first half of 2007 compared to the first half of 2006.

Our offshore products revenues increased \$82.5 million, or 48%, due to increased deepwater development spending and capital equipment upgrades by our customers.

Tubular services revenues decreased \$45.1 million, or 10%, in the first half of 2007 compared to the first half of 2006 as a result of an 8.5% decrease in tons shipped and a 1.8% decrease in average selling prices per ton.

Our well site services revenues decreased \$17.2 million, or 5%, in the first half of 2007 compared to the first half of 2006.

Rental tools revenues increased \$8.1 million, or 8%, in the first half of 2007 compared to the first half of 2006 as a result of increased prices realized and capital additions made since the first half of 2006, which were only partially offset by decreased Canadian rental tool revenues in the first half of 2007 caused by lower Canadian drilling and completion activity when compared to the first half of 2006. Our drilling revenues increased \$7.4 million, or 12%, in the first half of 2007 compared to the first half of 2006 as a result of an increased rig fleet size

**Table of Contents**

(four additional rigs) and higher rates, partially offset by lower utilization in the first half of 2007. The sale of our workover services business in March 2006 caused an \$8.5 million decrease in revenues in the first half of 2007 compared to the first half of 2006.

Our accommodations business revenues decreased \$24.2 million, or 13%, as a result of decreased oil and gas drilling activity levels in Canada and lower third party accommodations manufacturing revenues, which were only partially offset by higher revenues driven by increased activity in support of the oil sands developments in Canada.

**Cost of Sales.** Our consolidated cost of sales increased \$10.6 million, or 1%, in the first half of 2007 compared to the first half of 2006 primarily as a result of an increase at offshore products of \$63.8 million, or 50%, partially offset by decreases at tubular services of \$28.8 million, or 7%, and well site services of \$24.4 million, or 12%. Our overall gross margin as a percent of revenues was 24% in the first half of 2007 and 2006.

Tubular services cost of sales decreased as a result of decreased tonnage shipped which was partially offset by the impact of price increases for inventory purchased. Our tubular services gross margin as a percentage of revenues decreased from 9% to 6% in the first half of 2007 compared to the first half of 2006 as a result of lower OCTG mill pricing, higher industry wide inventory levels and a greater mix of relatively low margin carbon grade OCTG sales in 2007.

Our well site services gross margin as a percent of revenues increased from 41% to 45% in the first half of 2007 compared to the first half of 2006. Our accommodations cost of sales decreased due to lower costs associated with fewer third party manufacturing projects in 2007 compared to 2006 and reduced activity in support of Canadian drilling operations in 2007. Our accommodations gross margin as a percentage of revenues improved from 32% in the first half of 2006 to 43% in the first half of 2007 because of lower manufacturing revenues, which generally earn lower margins than accommodations or catering work.

Our drilling services cost of sales increased \$8.8 million, or 29%, in the first half of 2007 compared to the first half of 2006 as a result of an increase in the number of rigs that we operate, the impact of price increases for repairs, supplies and other expenses to operate our rigs, increased transportation costs and increased wages paid to our employees. Increased costs coupled with lower utilization in our areas of operations have reduced our drilling services gross margin from 50% in the first half of 2006 to 42% in the first half of 2007.

Our offshore products cost of sales, on a percentage basis, increased approximately in line with the increase in offshore products revenues.

**Selling, General and Administrative Expenses.** SG&A increased \$3.4 million, or 6%, in the first half of 2007 compared to the first half of 2006 due primarily to increased salaries, wages and benefits and an increase in headcount. SG&A was 5.7% of revenues in the six months ended June 30, 2007 compared to 5.4% of revenues in the six months ended June 30, 2006.

**Depreciation and Amortization.** Depreciation and amortization expense increased \$4.7 million, or 18%, in the first half of 2007 compared to the same period in 2006 due primarily to capital expenditures made during the previous twelve months.

**Operating Income.** Consolidated operating income increased \$2.2 million, or 1%, in the first half of 2007 compared to the first half of 2006 primarily as a result of increases at offshore products of \$16.6 million, or 66%, and at well site services of \$2.3 million, or 2%, which were partially offset by decreased tubular services operating income of \$16.4 million, or 47%.

**Interest Expense and Interest Income.** Interest expense decreased by \$1.2 million, or 12% in the first half of 2007 compared to the first half of 2006 due to lower debt levels. The weighted average interest rate on the Company's revolving credit facility was 6.1% in the first half of 2007 compared to 6.0% in the first half of 2006. Interest income in 2007 and 2006 relates primarily to the subordinated notes receivable obtained in consideration for the sale of our hydraulic workover business (see Note 11 to the Unaudited Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q).

**Table of Contents**

**Equity in Earnings of Unconsolidated Affiliates.** Our equity in earnings of unconsolidated affiliates is lower in the first half of 2007 than in the first half of 2006 primarily because of the sale of approximately 15.0 million shares of our investment in Boots & Coots in April 2007. As a result of this sale, our ownership interest decreased to approximately 15%.

**Income Tax Expense.** Our income tax provision for the first half of 2007 totaled \$54.2 million, or 34.1% of pretax income, compared to \$55.7 million, or 36.2% of pretax income, for the first half of 2006. The effective tax rate was higher in the six months ended June 30, 2006 principally because of the higher effective tax rate applicable to the gain on the sale of the workover services business.

***Liquidity and Capital Resources***

Our primary liquidity needs are to fund capital expenditures, such as expanding our accommodations facilities, expanding and upgrading our manufacturing facilities and equipment, adding drilling rigs and increasing and replacing rental tool assets, funding new product development and funding general working capital needs. In addition, capital is needed to fund strategic business acquisitions. Our primary sources of funds have been cash flow from operations, proceeds from borrowings under our bank facilities and proceeds from our \$175 million convertible note offering in 2005.

Cash totaling \$121.4 million was provided by operations during the first half of 2007 compared to cash totaling \$61.8 million provided by operations during the first half of 2006. During the first half of 2007, \$2.3 million was utilized to fund working capital associated with our growth, especially in our offshore products segment. These increased working capital needs were partially offset by a \$39.8 million reduction in tubular services inventories in 2007. During the first half of 2006, \$50.8 million was used to fund working capital due primarily to increases in receivables and inventories in our offshore products segment given the growth in activity compared to 2005.

Cash was used in investing activities during the six months ended June 30, 2007 and 2006 in the amount of \$70.3 million and \$60.4 million, respectively. Capital expenditures, including capitalized interest, totaled \$100.6 million and \$57.0 million during the six months ended June 30, 2007 and 2006, respectively. Capital expenditures in both years consisted principally of purchases of assets for our well site services segment. Net proceeds from the sale of 14.95 million shares of Boots & Coots International Well Control, Inc. common stock totaled \$29.4 million. See Note 11 to the Unaudited Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

We currently expect to spend a total of approximately \$261 million for capital expenditures during 2007 to expand our Canadian oil sands related accommodations facilities, to fund our other product and service offerings, and for maintenance and upgrade of our equipment and facilities. We expect to fund these capital expenditures with internally generated funds and proceeds from borrowings under our revolving credit facilities.

Net cash of \$61.1 million was used in financing activities during the six months ended June 30, 2007, primarily as a result of revolving credit facility repayments, other debt repayments and treasury stock purchases partially offset by proceeds from stock option exercises. A total of \$3.4 million was used by financing activities during the six months ended June 30, 2006.

During the first quarter of 2005, our Board of Directors authorized the repurchase of up to \$50 million of our common stock, par value \$.01 per share, over a two year period. On August 25, 2006, an additional \$50 million was approved and the duration of the program was extended to August 31, 2008. Through June 30, 2007, a total of \$57.3 million of our stock (2,064,432 shares), has been repurchased under this program, leaving a total of up to approximately \$42.7 million remaining available under the program.

On December 5, 2006, we amended our existing credit agreement dated as of October 30, 2003 (the Credit Agreement). The amendment to the Credit Agreement increased the total commitments under the Credit Agreement from \$325 million to \$400 million and extended the maturity of the Credit Agreement to December 5, 2011.

As of June 30, 2007, we had \$165.9 million outstanding under the Credit Agreement and an additional \$10.3 million of outstanding letters of credit, leaving \$223.8 million available to be drawn under the facility. In addition,

**Table of Contents**

we have other floating rate bank credit facilities in the U.S. and the U.K. that provide for an aggregate borrowing capacity of \$9.0 million. As of June 30, 2007, we had \$0.9 million outstanding under these other facilities and an additional \$0.7 million of outstanding letters of credit leaving \$7.4 million available to be drawn under these facilities. Our total debt represented 26.1% of the total of debt and shareholder's equity at June 30, 2007 compared to 32.2% at December 31, 2006 and 34.3% at June 30, 2006.

Subsequent to June 30, 2007, we completed two acquisitions in our rental tool business for total consideration of \$111.0 million, consisting primarily of cash funded by borrowings under our revolving Credit Agreement. Consideration included a total of \$9.0 million of sellers' notes. These notes will be repayable in equal annual installments over a two year period beginning one year from the date of the closing of the respective transactions. (See Note 13 to the Unaudited Condensed Consolidated Statements in this Quarterly Form 10-Q).

As of June 30, 2007, we have reclassified the \$175.0 million principal amount of our 2 3/8% Notes to a current liability because certain contingent conversion thresholds based on the Company's stock price were met at that date and, as a result, note holders could present their notes for conversion only during the quarter subsequent to the June 30, 2007 measurement date. The future convertibility and resultant balance sheet classification of this liability will be monitored at each quarterly reporting date and will be analyzed dependent upon market prices of the Company common stock during the prescribed measurement periods. As of June 30, 2007, the recent trading prices exceeded the conversion value of the 2 3/8% Notes due to the remaining imbedded conversion option of the holder. The trading price for the 2 3/8% Notes is dependent on current market conditions, the length of time until the first put / call date of the 2 3/8% Notes and general market liquidity, among other factors. Based on recent trading patterns of the 2 3/8% Notes, we do not currently expect any significant amount of the 2 3/8% Notes to convert over the next twelve months.

As noted above, subsequent to June 30, 2007, we completed two acquisitions in July and August 2007 for which the consideration included a total of \$9.0 million of sellers' notes. These notes will be repayable in equal annual installments over a two year period beginning one year from the date of the closing of the respective transactions.

We believe that cash from operations and available borrowings under our credit facilities will be sufficient to meet our liquidity needs in the coming twelve months. If our plans or assumptions change or are inaccurate, or if we make further acquisitions, we may need to raise additional capital. However, there is no assurance that we will be able to raise additional funds or be able to raise such funds on favorable terms.

***Critical Accounting Policies***

In our selection of critical accounting policies, our objective is to properly reflect our financial position and results of operations in each reporting period in a manner that will be understood by those who utilize our financial statements. Often we must use our judgment about uncertainties.

There are several critical accounting policies that we have put into practice that have an important effect on our reported financial results.

We have contingent liabilities and future claims for which we have made estimates of the amount of the eventual cost to liquidate these liabilities or claims. These liabilities and claims sometimes involve threatened or actual litigation where damages have been quantified and we have made an assessment of our exposure and recorded a provision in our accounts to cover an expected loss. Other claims or liabilities have been estimated based on our experience in these matters and, when appropriate, the advice of outside counsel or other outside experts. Upon the ultimate resolution of these uncertainties, our future reported financial results will be impacted by the difference between our estimates and the actual amounts paid to settle a liability. Examples of areas where we have made important estimates of future liabilities include litigation, taxes, interest, insurance claims, warranty claims, contract claims and discontinued operations.

The assessment of impairment on long-lived assets, including goodwill and investments in unconsolidated subsidiaries, is conducted whenever changes in the facts and circumstances indicate a loss in value has occurred. The determination of the amount of impairment, which is other than a temporary decline in value, would be based

**Table of Contents**

on quoted market prices, if available, or upon our judgments as to the future operating cash flows to be generated from these assets throughout their estimated useful lives. Our industry is highly cyclical and our estimates of the period over which future cash flows will be generated, as well as the predictability of these cash flows and our determination of whether an other than temporary decline in value of our investment has occurred, can have a significant impact on the carrying value of these assets and, in periods of prolonged down cycles, may result in impairment charges.

We recognize revenue and profit as work progresses on long-term, fixed price contracts using the percentage-of-completion method, which relies on estimates of total expected contract revenue and costs. We follow this method since reasonably dependable estimates of the revenue and costs applicable to various stages of a contract can be made. Recognized revenues and profit are subject to revisions as the contract progresses to completion. Revisions in profit estimates are charged to income or expense in the period in which the facts and circumstances that give rise to the revision become known. Provisions for estimated losses on uncompleted contracts are made in the period in which losses are determined.

Our valuation allowances, especially related to potential bad debts in accounts receivable and to obsolescence or market value declines of inventory, involve reviews of underlying details of these assets, known trends in the marketplace and the application of historical factors that provide us with a basis for recording these allowances. If market conditions are less favorable than those projected by management, or if our historical experience is materially different from future experience, additional allowances may be required.

The selection of the useful lives of many of our assets requires the judgments of our operating personnel as to the length of these useful lives. Should our estimates be too long or short, we might eventually report a disproportionate number of losses or gains upon disposition or retirement of our long-lived assets. We believe our estimates of useful lives are appropriate.

Since the adoption of SFAS No. 123R, we are required to estimate the fair value of stock compensation made pursuant to awards under our 2001 Equity Participation Plan (Plan). An initial estimate of fair value of each stock option or restricted stock award determines the amount of stock compensation expense we will recognize in the future. To estimate the value of stock option awards under the Plan, we have selected a fair value calculation model. We have chosen the Black Scholes closed form model to value stock options awarded under the Plan. We have chosen this model because our option awards have been made under straightforward and consistent vesting terms, option prices and option lives. Utilizing the Black Scholes model requires us to estimate the length of time options will remain outstanding, a risk free interest rate for the estimated period options are assumed to be outstanding, forfeiture rates, future dividends and the volatility of our common stock. All of these assumptions affect the amount and timing of future stock compensation expense recognition. We will continually monitor our actual experience and change future assumptions for awards as we consider appropriate.

**ITEM 3. *Quantitative and Qualitative Disclosures about Market Risk***

*Interest Rate Risk.* We have long-term debt and revolving lines of credit that are subject to the risk of loss associated with movements in interest rates. As of June 30, 2007, we had floating rate obligations totaling approximately \$166.8 million for amounts borrowed under our revolving credit facilities. These floating-rate obligations expose us to the risk of increased interest expense in the event of increases in short-term interest rates. If the floating interest rate were to increase by 1% from June 30, 2007 levels, our consolidated interest expense would increase by a total of approximately \$1.7 million annually.

*Foreign Currency Exchange Rate Risk.* Our operations are conducted in various countries around the world and we receive revenue from these operations in a number of different currencies. As such, our earnings are subject to movements in foreign currency exchange rates when transactions are denominated in currencies other than the U.S. dollar, which is our functional currency or the functional currency of our subsidiaries, which is not necessarily the U.S. dollar. In order to mitigate the effects of exchange rate risks, we generally pay a portion of our expenses in local currencies and a substantial portion of our contracts provide for collections from customers in U.S. dollars. In the past, we have hedged U.S. dollar balances and cash flows in our U.K. subsidiary; however, no active hedges exist as of June 30, 2007. Results of operations have not been materially affected by foreign currency hedging activity.



**Table of Contents**

**ITEM 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2007 in ensuring that material information was accumulated and communicated to management, and made known to our Chief Executive Officer and Chief Financial Officer, on a timely basis to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act, including this Quarterly Report on Form 10-Q, is recorded, processed, summarized and reported within the time periods specified in the Commission rules and forms.

*Changes in Internal Control over Financial Reporting.* During the three months ended June 30, 2007, there were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act of 1934) or in other factors which have materially affected our internal control over financial reporting, or are reasonably likely to materially affect our internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. Legal Proceedings**

We are a party to various pending or threatened claims, lawsuits and administrative proceedings seeking damages or other remedies concerning our commercial operations, products, employees and other matters, including occasional claims by individuals alleging exposure to hazardous materials as a result of our products or operations. Some of these claims relate to matters occurring prior to our acquisition of businesses, and some relate to businesses we have sold. In certain cases, we are entitled to indemnification from the sellers of businesses and in other cases, we have indemnified the buyers that purchased businesses from us. Although we can give no assurance about the outcome of pending legal and administrative proceedings and the effect such outcomes may have on us, we believe that any ultimate liability resulting from the outcome of such proceedings, to the extent not otherwise provided for or covered by indemnity or insurance, will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

**ITEM 1A. Risk Factors**

Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2006 (the 2006 Form 10-K) includes a detailed discussion of our risk factors. There have been no significant changes to our risk factors as set forth in our 2006 Form 10-K except as detailed below.

**Customer labor problems could adversely affect us**

Our accommodations facilities serving oil sands development work in Northern Alberta, Canada house both union and non-union customer employees. If a union representing members employed by one or more of our customers threatens or engages in a strike, work stoppage or other slowdown, this could cause us to experience a disruption of our operations which could adversely affect our business, financial condition and results of operations.

**ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds and Issuer Purchases of Equity Securities**  
**Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Table of Contents****Purchases of Equity Securities by the Issuer and Affiliated Purchases**

Period		Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of the Share Repurchase Program	Approximate Dollar Value of Shares Remaining to be Purchased Under the Share Repurchase Program
April 1, 2007	April 30, 2007			2,064,432	\$ 42,733,264
May 1, 2007	May 31, 2007			2,064,432	\$ 42,733,264
June 1, 2007	June 30, 2007			2,064,432	\$ 42,733,264 <sup>(1)</sup>
Total				2,064,432	\$ 42,733,264

(1) On March 2, 2005, we announced a share repurchase program of up to \$50,000,000 over a two year period. On August 25, 2006, we announced the authorization of an additional \$50,000,000 and the extension of the program to August 31, 2008.

**ITEM 3. Defaults Upon Senior Securities**

None

**ITEM 4. Submission of Matters to a Vote of Security Holders**

The Company's Annual Meeting of Stockholders was held on May 17, 2007 (1) to elect three Class III members of the Board of Directors to serve for three-year terms and (2) to ratify the appointment of Ernst & Young LLP as independent accountants for the year ended December 31, 2007.

The Class III directors elected were Martin Lambert, Mark G. Papa and Stephen A. Wells. The number of affirmative votes and the number of votes withheld for the directors were:

Names	Number of Affirmative Votes	Number Withheld
Martin Lambert	34,281,914	10,991,096
Mark G. Papa	32,497,653	12,775,357

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Stephen A. Wells 36,768,816 8,504,194

Following the annual meeting, Douglas E. Swanson, Cindy B. Taylor, S. James Nelson, Gary L. Rosenthal and William T. Van Kleef continued in their terms as directors.

The number of affirmative votes, the number of negative votes and the number of abstentions with respect to the ratification of the appointment of Ernst & Young LLP were:

<b>Number of Affirmative Votes</b>	<b>Number of Negative Votes</b>	<b>Abstentions</b>
45,235,040	26,215	11,756
<b>ITEM 5. Other Information</b>		
None	23	

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**Table of Contents**

**ITEM 6. Exhibits**

(a) INDEX OF EXHIBITS

<b>Exhibit No.</b>	<b>Description</b>
3.1	Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to the Oil States International, Inc. s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the SEC on March 30, 2001 (File No. 001-16337)).
3.2	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to Oil States International, Inc. s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the SEC on March 30, 2001 (File No. 001-16337)).
3.3	Certificate of Designations of Special Preferred Voting Stock of Oil States International, Inc. (incorporated by reference to Exhibit 3.3 to Oil States International, Inc. s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the SEC on March 30, 2001 (File No. 001-16337)).
4.1	Form of common stock certificate (incorporated by reference to Exhibit 4.1 to Oil States International, Inc. s Registration Statement on Form S-1 (File No. 333-43400)).
4.2	Amended and Restated Registration Rights Agreement (incorporated by reference to Exhibit 4.2 to the Company s Annual Report on Form 10-K for the year ended December 31, 2000, as filed with the SEC on March 30, 2001 (File No. 001-16337)).
4.3	First Amendment to the Amended and Restated Registration Rights Agreement dated May 17, 2002 (incorporated by reference to Exhibit 4.3 to Oil States International, Inc. s Annual Report on Form 10-K for the year ended December 31, 2002, as filed with the SEC on March 13, 2003 (File No. 001-16337)).
4.4	Registration Rights Agreement dated as of June 21, 2005 by and between Oil States International, Inc. and RBC Capital Markets Corporation (incorporated by reference to Oil States International, Inc. s Current Report on Form 8-K filed with the SEC on June 23, 2005 (File No. 001-16337)).
4.5	Indenture dated as of June 21, 2005 by and between Oil States International, Inc. and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Oil States International, Inc. s Current Report on Form 8-K filed with the SEC on June 23, 2005 (File No. 001-16337)).
4.6	Global Note representing \$175,000,000 aggregate principal amount of 2 <sup>3</sup> / 8 % Contingent Convertible Senior Notes due 2025 (incorporated by reference to Section 2.2 of Exhibit 4.5 hereof) (incorporated by reference to Oil States International, Inc. s Current Reports on Form 8-K filed with the SEC on June 23, 2005 and July 13, 2005, respectively (File No. 001-16337)).
10.25*,**	Form of Executive Agreement between Oil States International, Inc. and named executive officer (Ron R. Green) effective May 17, 2007.
31.1*	Certification of Chief Executive Officer of Oil States International, Inc. pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

- 31.2\* Certification of Chief Financial Officer of Oil States International, Inc. pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32.1\*\*\* Certification of Chief Executive Officer of Oil States International, Inc. pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

**Table of Contents**

<b>Exhibit No.</b>	<b>Description</b>
32.2***	Certification of Chief Financial Officer of Oil States International, Inc. pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

\* Filed herewith

\*\* Management contracts or compensatory plans or arrangements

\*\*\* Furnished herewith

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OIL STATES INTERNATIONAL, INC.

Date: August 2, 2007

By /s/ BRADLEY J. DODSON  
Bradley J. Dodson  
Vice President, Chief Financial Officer  
and Treasurer (Duly Authorized Officer  
and Principal Financial Officer)

Date: August 2, 2007

By /s/ ROBERT W. HAMPTON  
Robert W. Hampton  
Senior Vice President Accounting and  
Secretary (Duly Authorized Officer and  
Chief Accounting Officer)

**Table of Contents**

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32.1\*\*\*

Certification of Chief Executive Officer of Oil States International, Inc. pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

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