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U S PHYSICAL THERAPY INC /NV  
Form 10-Q  
August 09, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER 1-11151

U.S. PHYSICAL THERAPY, INC.  
(NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

NEVADA  
(STATE OR OTHER JURISDICTION OF  
INCORPORATION OR ORGANIZATION)

76-0364866  
(I.R.S. EMPLOYER  
IDENTIFICATION NO.)

1300 WEST SAM HOUSTON PARKWAY SOUTH, SUITE 300,  
HOUSTON, TEXAS  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

77042  
(ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (713) 297-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in

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Rule 12b-2 of the Exchange Act).

[ ] Yes [X] No

As of August 8, 2006, the number of shares outstanding (issued less treasury stock) of the registrant's common stock, par value \$.01 per share, was: 11,711,844.

## PART I - FINANCIAL INFORMATION

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## ITEM 1. FINANCIAL STATEMENTS.

U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(IN THOUSANDS, EXCEPT SHARE DATA)

JUNE 30,                      DECEMBER 31,

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	2006	2005
	-----	-----
	(unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 13,564	\$ 12,352
Marketable securities - available for sale .....	1,550	2,650
Patient accounts receivable, less allowance for doubtful accounts of \$1,482 and \$1,621, respectively .....	20,297	19,661
Accounts receivable -- other .....	703	761
Other current assets .....	1,606	1,428
	-----	-----
Total current assets .....	37,720	36,852
Fixed assets:		
Furniture and equipment .....	24,151	23,010
Leasehold improvements .....	15,427	14,556
	-----	-----
	39,578	37,566
Less accumulated depreciation and amortization .....	25,224	23,825
	-----	-----
	14,354	13,741
Goodwill .....	15,474	14,339
Other assets .....	949	1,587
	-----	-----
	\$ 68,497	\$ 66,519
	=====	=====
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable -- trade .....	\$ 1,541	\$ 1,721
Accrued expenses .....	5,180	5,150
Notes payable .....	244	244
	-----	-----
Total current liabilities .....	6,965	7,115
Notes Payable - long-term portion .....	347	483
Deferred rent .....	1,254	1,263
Other long-term liabilities .....	1,335	1,159
	-----	-----
Total liabilities .....	9,901	10,020
Minority interests in subsidiary limited partnerships .....	3,057	3,024
Commitments and contingencies		
Shareholders' equity:		
Preferred stock, \$.01 par value, 500,000 shares authorized, no shares issued and outstanding .....	--	--
Common stock, \$.01 par value, 20,000,000 shares authorized, 13,652,847 and 13,645,167 shares issued at June 30, 2006 and December 31, 2005, respectively .....	137	136
Additional paid-in capital .....	35,148	35,037
Additional paid-in capital, equity based compensation .....	384	--
Retained earnings .....	48,048	44,408
Treasury stock at cost, 1,941,003 and 1,809,785 shares held at June 30, 2006 and December 31, 2005, respectively .....	(28,178)	(26,106)
	-----	-----
Total shareholders' equity .....	55,539	53,475
	-----	-----
	\$ 68,497	\$ 66,519
	=====	=====

See notes to consolidated financial statements.

## U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF NET INCOME  
(IN THOUSANDS, EXCEPT PER SHARE DATA)  
(unaudited)

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2006	2005	2006	2005
Net patient revenues .....	\$35,179	\$33,065	\$69,240	\$63,411
Management contract revenues .....	570	509	1,139	1,011
Other revenues .....	9	2	35	2
	-----	-----	-----	-----
Net revenues .....	35,758	33,576	70,414	64,454
Clinic operating costs:				
Salaries and related costs .....	18,686	16,532	37,153	32,333
Rent, clinic supplies, contract labor and other .....	7,293	6,859	14,817	13,191
Provision for doubtful accounts .....	458	350	1,024	66
	-----	-----	-----	-----
	26,437	23,741	52,994	46,188
Closure costs .....	179	84	201	8
Loss (gain) on sale or disposal of fixed assets .....	43	(83)	55	(4)
Corporate office costs .....	4,487	4,156	9,002	8,191
	-----	-----	-----	-----
Operating income .....	4,612	5,678	8,162	10,021
Interest and investment income, net .....	85	94	167	18
Loss in unconsolidated joint venture .....	(10)	--	(31)	--
Minority interests in subsidiary limited partnerships .....	(1,165)	(1,296)	(2,366)	(2,481)
	-----	-----	-----	-----
	(1,090)	(1,202)	(2,230)	(2,291)
Income before income taxes .....	3,522	4,476	5,932	7,721
Provision for income taxes .....	1,366	1,714	2,292	2,931
	-----	-----	-----	-----
Net income .....	\$ 2,156	\$ 2,762	\$ 3,640	\$ 4,791
	=====	=====	=====	=====
Basic earnings per common share .....	\$ 0.18	\$ 0.23	\$ 0.31	\$ 0.41
	=====	=====	=====	=====
Diluted earnings per common share .....	\$ 0.18	\$ 0.23	\$ 0.30	\$ 0.41
	=====	=====	=====	=====
Shares used in computation:				
Basic earnings per common share .....	11,754	11,913	11,788	11,931
	=====	=====	=====	=====
Diluted earnings per common share .....	11,894	12,065	11,965	12,081
	=====	=====	=====	=====

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See notes to consolidated financial statements.

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U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(IN THOUSANDS)  
(unaudited)

	SIX MONTHS ENDED JUNE 30,	
	2006	2005
	-----	-----
<b>OPERATING ACTIVITIES</b>		
Net income .....	\$ 3,640	\$ 4,792
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization .....	2,220	2,142
Minority interests in earnings of subsidiary limited partnerships .....	2,366	2,483
Provision for doubtful accounts .....	1,024	662
Deferred income taxes .....	495	222
Equity-based awards compensation expense .....	464	--
Tax benefit from exercise of stock options .....	--	570
Recognition of deferred rent subsidies .....	(204)	(188)
Closure costs - write-off of goodwill .....	54	--
Loss (gain) on sale of assets .....	71	(41)
Other .....	--	26
Changes in operating assets and liabilities:		
Increase in patient accounts receivable .....	(1,601)	(1,677)
Increase in accounts receivable -- other .....	(1)	(461)
(Increase) decrease in other assets .....	(52)	229
Increase (decrease) in accounts payable and accrued expenses .....	(150)	2,466
Increase in other liabilities .....	371	235
	-----	-----
Net cash provided by operating activities .....	8,697	11,460
<b>INVESTING ACTIVITIES</b>		
Purchase of fixed assets .....	(2,928)	(1,838)
Acquisition of business .....	(54)	(5,000)
Acquisitions of minority interests, included in goodwill .....	(1,099)	(1,319)
Purchase of marketable securities - available for sale .....	(100)	(9,400)
Proceeds on sale of marketable securities - available for sale .....	1,200	7,100
Proceeds on sale of fixed assets .....	5	194
	-----	-----
Net cash used in investing activities .....	(2,976)	(10,263)
<b>FINANCING ACTIVITIES</b>		
Distributions to minority investors in subsidiary limited partnerships ...	(2,333)	(2,956)
Repurchase of common stock .....	(2,072)	(3,573)
Payment of notes payable .....	(136)	--
Excess tax benefit from stock options exercised .....	10	--
Proceeds from exercise of stock options .....	22	643
	-----	-----
Net cash used in financing activities .....	(4,509)	(5,886)

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Net increase (decrease) in cash and cash equivalents .....	1,212	(4,689)
Cash and cash equivalents - beginning of period .....	12,352	19,353
	-----	-----
Cash and cash equivalents -- end of period .....	\$13,564	\$ 14,664
	=====	=====

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash paid during the period for:

Income taxes .....	\$ 2,383	\$ 3,024
Interest .....	\$ 21	\$ --
Non-cash transactions during the period:		
Purchase of business - seller financing portion .....	\$ --	\$ 500

See notes to consolidated financial statements.

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U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
(IN THOUSANDS)  
(unaudited)

	COMMON STOCK		ADDITIONAL	APIC	RETAINED	TREASURY
	SHARES	AMOUNT	PAID-IN CAPITAL	EQUITY-BASED COMPENSATION	EARNINGS	SHARES
	-----	-----	-----	-----	-----	-----
Balance December 31, 2005 .....	13,645	\$136	\$35,037	\$ --	\$44,408	(1,813)
Proceeds from exercise of stock options .....	3	--	22	--	--	--
Excess tax benefit from exercise of stock options ...	--	--	10	--	--	--
Issuance of restricted stock ...	5	1	79	(80)	--	--
Amortization of restricted stock .....	--	--	--	18	--	--
Equity-based compensation expense .....	--	--	--	446	--	--
Purchase of treasury stock .....	--	--	--	--	--	(13)
Net income .....	--	--	--	--	3,640	--
	-----	-----	-----	-----	-----	-----
Balance, June 30, 2006 .....	13,653	\$137	\$35,148	\$384	\$48,048	(1,946)
	=====	=====	=====	=====	=====	=====

See notes to consolidated financial statements.

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U.S. PHYSICAL THERAPY, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2006

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(unaudited)

## 1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of U.S. Physical Therapy, Inc. and its subsidiaries. All significant intercompany transactions and balances have been eliminated. The Company primarily operates through subsidiary clinic partnerships, in which the Company generally owns a 1% general partnership interest and a 64% limited partnership interest. The managing therapist of each clinic owns the remaining limited partnership interest in the majority of the clinics (hereinafter referred to as "Traditional Partnership Model" or "Clinic Partnership"). To a lesser extent, the Company operates some clinics, through wholly-owned subsidiaries, under profit sharing arrangements with therapists (hereinafter referred to as "Wholly-Owned Facilities").

We continue to seek to attract physical and occupational therapists who have established relationships with physicians by offering therapists a competitive salary; a bonus based on his or her clinic's net revenue; and a share of the profits of the clinic operated by that therapist. In addition, we have developed satellite clinic facilities of existing clinics, with the result that many clinic groups operate more than one clinic location. In 2006, we intend to continue to focus on developing new clinics and on opening satellite clinics where deemed appropriate. We will continue to evaluate acquisition opportunities in select markets.

The accompanying unaudited consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with the instructions for Form 10-Q. However, the statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. For further information regarding the Company's accounting policies, please read the audited financial statements included in the Company's Form 10-K for the year ended December 31, 2005.

The Company believes, and the Chief Executive Officer, Chief Financial Officer and Controller have certified, that the financial statements included in this report contain all necessary adjustments (consisting only of normal recurring adjustments) to present fairly, in all material respects, the Company's financial position, results of operations and cash flows for the interim periods presented.

Operating results for the six months ended June 30, 2006 are not necessarily indicative of the results the Company expects for the entire year. Please also review the Risk Factors section included in our Form 10-K for the year ended December 31, 2005.

## SIGNIFICANT ACCOUNTING POLICIES

### CASH EQUIVALENTS

The Company considers all highly liquid investments with an original maturity or remaining maturity at the time of purchase of three months or less to be cash equivalents. Based upon its investment policy, the Company invests its cash primarily in deposits with major financial institutions, in highly rated commercial paper, short-term United States treasury obligations, United States and municipal government agency securities and United States government sponsored enterprises. The Company held approximately \$9.1 million and \$8.1 million in highly liquid investments at June 30, 2006 and December 31, 2005, respectively.

The Company maintains its cash and cash equivalents at financial institutions.

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The combined account balances at several institutions typically exceed Federal Deposit Insurance Corporation ("FDIC") insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. Management believes that this risk is not significant.

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### MARKETABLE SECURITIES

Management determines the appropriate classification of its investments at the time of purchase and reevaluates such determination at each balance sheet date. As of June 30, 2006 and December 31, 2005, all marketable securities were classified as available for sale. Available-for-sale securities are carried at fair value, with unrealized holding gains and losses, net of tax, reported as a separate component of shareholders' equity. Since the fair value of the marketable securities - available for sale equals the cost basis for such securities, there is no effect on comprehensive income for the periods reported.

### LONG-LIVED ASSETS

Fixed assets are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of the related assets. Estimated useful lives for furniture and equipment range from three to eight years. Leasehold improvements are amortized over the shorter of the related lease term or estimated useful lives of the assets, which is generally five years.

### IMPAIRMENT OF LONG-LIVED ASSETS AND LONG-LIVED ASSETS TO BE DISPOSED OF

The Company reviews property and equipment and intangible assets with finite lives for impairment upon the occurrence of certain events or circumstances which indicate that the related amounts may be impaired. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

### GOODWILL

Goodwill represents the excess of costs over the fair value of the acquired business assets. Historically, goodwill has been derived from the acquisition of businesses and the purchase of a portion or all of a partner's equity interest in a clinic in certain partnerships formed prior to January 18, 2001.

The fair value of goodwill and other intangible assets with indefinite lives are tested for impairment annually and upon the occurrence of certain events, and are written down to fair value if considered impaired. The Company evaluates goodwill for impairment on an annual basis (in its third quarter) by comparing the fair value of each reporting unit to the carrying value of the reporting unit including related goodwill. A reporting unit refers to the acquired interest of a single clinic or group of clinics. Local management typically continues to manage the acquired clinic or group of clinics on behalf of the Company. For each clinic or group of clinics, the Company maintains discrete financial information and both corporate and local management regularly review the operating results. For each purchase of the equity interest, goodwill, if deemed appropriate, is assigned to the respective clinic or group of clinics.

### MINORITY INTERESTS

In the majority of the Company's partnership agreements, the therapist partner begins with a 20% profit interest in his or her clinic partnership, which



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increases by 3% at the end of each year thereafter up to a maximum of 35%. Within the balance sheet and statement of net income, the Company has historically recorded therapist partner's profit interest in the clinic partnerships as minority interests in subsidiary limited partnerships. The Emerging Issues Task Force ("EITF") issued EITF 00-23, "Issues Related to the Accounting for Stock Compensation under APB No. 25 and FASB Interpretation No. 44" ("EITF 00-23"), which provides specific accounting guidance relating to various incentive compensation issues. For partnerships formed after January 18, 2001, in situations where the therapist limited partner has minimal risk, EITF 00-23 requires the Company to expense as compensation rather than as a minority interest in earnings, the therapist partners' interest in profits. Moreover, EITF 00-23 requires that the Company expense as compensation rather than capitalizing as goodwill, the purchase of minority interests in the partnerships for clinic partnerships formed after January 18, 2001. For partnerships formed after January 18, 2001 in situations where the therapist limited partner has made a substantial investment and has more than inconsequential risk, the minority interest is reported in the minority interests in subsidiary limited partnerships line item.

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The following table summarizes the minority interests in earnings of subsidiary limited partnerships and related compensation included in salaries and related costs (in thousands):

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2006	2005	2006	2005
Partnerships formed after January 18, 2001 (1) .....	\$ 344	\$ 287	\$ 587	\$ 546
Partnerships formed prior to January 18, 2001 (2) ..	1,165	1,296	2,366	2,483
	-----	-----	-----	-----
All partnerships .....	\$1,509	\$1,583	\$2,953	\$3,029
	=====	=====	=====	=====

(1) Expensed as salaries and related costs pursuant to EITF 00-23.

(2) Reported as minority interests in subsidiary limited partnerships in the statements of net income.

As of June 30, 2006 and December 31, 2005, undistributed minority interests related to certain partnerships formed after January 18, 2001 in the amount of \$735,000 and \$593,000, respectively, were classified as other long-term liabilities. The undistributed minority interests related to certain partnerships formed prior to January 18, 2001 are included in the line item in our balance sheets entitled "minority interest in subsidiary limited partnerships".

### REVENUE RECOGNITION

Revenues are recognized in the period in which services are rendered. Net patient revenues (patient revenues less estimated contractual adjustments) are reported at the estimated net realizable amounts from insurance companies, third-party payors, patients and others for services rendered. The Company has

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agreements with third-party payors that provide for payments to the Company at amounts different from its established rates. The allowance for estimated contractual adjustments is based on terms of payor contracts and historical collection and write-off experience.

The Company determines allowances for doubtful accounts based on the specific agings and payor classifications at each clinic. The provision for doubtful accounts is included in clinic operating costs in the statement of net income. Net accounts receivable includes only those amounts the Company estimates to be collectible.

Since 1999, reimbursement for outpatient therapy services has been made according to a fee schedule published by the Department of Health and Human Services. Under the Balanced Budget Act of 1997, the total amount paid by Medicare in any one year for outpatient physical and/or occupational therapy (including speech-language pathology) to any one patient is limited to \$1,500 (the "Medicare Cap or Limit"), except for services provided in hospitals. After a three-year moratorium, this Medicare Limit on therapy services was implemented for services rendered on or after September 1, 2003 subject to an adjusted total of \$1,590 (the "Adjusted Medicare Limit"). Effective December 8, 2003, a moratorium was again placed on the Adjusted Medicare Limit for the remainder of 2003 and for years 2004 and 2005.

Under the Medicare Prescription Drug, Improvement and Modernization Act of 2003, the Adjusted Medicare Limit was reinstated effective as of January 1, 2006. Outpatient therapy services rendered to Medicare beneficiaries by the Company's therapists are subject to the cap, except to the extent these services are rendered pursuant to certain management and professional services agreements with inpatient facilities, in which case the caps do not apply. The Medicare Limit for 2006 is \$1,740 subject to an exception policy created by Centers for Medicare and Medicaid Service, as more fully defined in the February 15, 2006 Medicare Fact Sheet. The exception process allows for automatic and manual exceptions to the Medicare Cap for medically necessary services. The exception process specified diagnoses that qualify for an automatic exception to the therapy caps if the condition or complexity has a direct and significant impact on the course of therapy being provided and the additional treatment is medically necessary. The exception process further provides that manual exceptions may be granted if the condition or complexity does not allow for an automatic exception, but is believed to require medically necessary services. In the absence of an exception, patients who are impacted by the cap may choose themselves to pay for services in excess of the cap; however, it is assumed that the cap will result in lost revenues to the Company. Such negative impact on the Company's revenue could potentially be reduced by replacing lost revenues by more marketing efforts to non-Medicare sources or through staffing reductions. If such negative impact is not mitigated, the 2006 Medicare Limit would have an adverse impact on 2006 net income.

Laws and regulations governing the Medicare program are complex and subject to interpretation. The Company believes that it is in compliance in all material respects with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing that would have a material effect on the Company's financial statements as of June 30, 2006. Compliance with such laws and regulations can be subject to future government review and interpretation, as well as significant regulatory action including fines, penalties, and exclusion from the Medicare program.

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### CONTRACTUAL ALLOWANCES

Contractual allowances result from the differences between the rates charged for services performed and expected reimbursements by both insurance companies and government sponsored healthcare programs for such services. Medicare regulations and the various third party payors and managed care contracts are often complex and may include multiple reimbursement mechanisms payable for the services provided in our clinics. We estimate contractual allowances based on our interpretation of the applicable regulations, payor contracts and historical calculations. Each month the Company estimates its contractual allowance for each clinic based on payor contracts and the historical collection experience of the clinic and applies an appropriate contractual allowance reserve percentage to the gross accounts receivable balances for each payor of the clinic. Based on our historical experience, calculating the contractual allowance reserve percentage at the payor level is sufficient to allow us to provide the necessary detail and accuracy with our collectibility estimates. However, the services authorized and provided and related reimbursement are subject to interpretation that could result in payments that differ from our estimates. Payor terms are periodically revised necessitating continual review and assessment of the estimates made by management. Our billing system does not capture the exact change in our contractual allowance reserve estimate from period to period in order to assess the accuracy of our revenues and hence our contractual allowance reserves. Management regularly compares its cash collections to corresponding net revenues measured both in the aggregate and on a clinic-by-clinic basis. In the aggregate, historically the difference between net revenues and corresponding cash collections has generally been less than 1% of net revenues. Additionally, analysis of subsequent period's contractual write-offs on a payor basis shows a less than 1% difference between the actual aggregate contractual reserve percentage as compared to the estimated contractual allowance reserve percentage associated with the same period end balance. As a result, we believe that a reasonable likely change in the contractual allowance reserve estimate would not likely be more than 1% at June 30, 2006.

### INCOME TAXES

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

### FAIR VALUES OF FINANCIAL INSTRUMENTS

The carrying amounts reported in the balance sheet for cash and cash equivalents, accounts receivable, accounts payable and notes payable approximate their fair values due to the short-term maturity of these financial instruments. The carrying amounts for marketable securities - available for sale approximate the fair value on the respective balance sheet dates.

### SEGMENT REPORTING

Operating segments are components of an enterprise for which separate financial information is available that is evaluated regularly by chief operating decision makers in deciding how to allocate resources and in assessing performance. The Company identifies operating segments based on management responsibility and believes it meets the criteria for aggregating its operating segments into a single reporting segment.

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### USE OF ESTIMATES

In preparing the Company's consolidated financial statements, management makes certain estimates and assumptions that affect the amounts reported in the consolidated financial statements and related disclosures. Actual results may differ from these estimates.

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### SELF-INSURANCE PROGRAM

The Company utilizes a self-insurance plan for its employee group health insurance coverage administered by a third party. Predetermined loss limits have been arranged with the insurance company to limit the Company's maximum liability and cash outlay. Accrued expenses include the estimated incurred but unreported costs to settle unpaid claims and estimated future claims.

### RECLASSIFICATIONS

Certain reclassifications have been made to prior period amounts to conform to current period presentation of auction rate securities as marketable securities rather than cash and cash equivalents in the consolidated balance sheet as of December 31, 2005. The Consolidated Statement of Cash Flows for the six months ended June 30, 2005 reflects the activity in the marketable securities - available for sale for such period. Since the fair value of the marketable securities - available for sale equals the cost basis, there is no effect on current assets, total assets, net income or comprehensive income.

### STOCK OPTIONS AND RESTRICTED STOCK

Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to measure and recognize compensation expense for all stock-based payments at fair value. SFAS 123R is being applied on the modified prospective basis. Prior to the adoption of SFAS 123R, the Company applied the intrinsic-value-based method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations including FASB Interpretation No. 44, Accounting for Certain Transactions Involving Stock Compensation, an interpretation of APB Opinion No. 25, to account for its fixed-plan stock options. Under the intrinsic-value-based method, compensation expense was recognized only to the extent that the current market price of the underlying stock on the date of grant exceeded the exercise price. Historically, the Company has granted stock options with an exercise price equal to the current market price of the underlying stock, therefore, the Company had not recognized any compensation expense related to stock-based payments.

Under the modified prospective approach, SFAS 123R applies to new awards and to awards that were outstanding on January 1, 2006 that are subsequently modified, repurchased or cancelled. Under the modified prospective approach, compensation cost recognized for the first six months of 2006 includes compensation for all stock-based payments granted prior to, but not yet vested on January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123, and compensation cost for the stock-based payment granted subsequent to January 1, 2006, based on the grant-date fair value estimated with the provisions of SFAS 123R. Prior periods were not restated to reflect the impact of adopting the new standard.

The impact of adopting SFAS 123R on January 1, 2006 resulted in lowering net income and net income per share for the three months and six months ended June

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30, 2006 by \$137,000, or \$0.01 per share, and \$274,000, or \$0.02 per share, respectively.

The following table illustrates the effect on net income and net income per share had the Company accounted for stock-based compensation in accordance with SFAS 123 for the three and six months ended June 30, 2005 (in thousands, except per share data):

	THREE MONTHS JUNE 30, 2005	SIX MONTHS JUNE 30, 2005
	-----	-----y
Actual net income .....	\$2,762	\$4,792
Deduct: Total stock based compensation expense determined under the fair value method, net of taxes .....	208	371
	-----	-----
Pro forma net income .....	\$2,554	\$4,421
	=====	=====
Earnings per share:		
Actual basic earnings per common share .....	\$ 0.23	\$ 0.40
Actual diluted earnings per common share .....	\$ 0.23	\$ 0.40
Pro forma basic earnings per common share ....	\$ 0.21	\$ 0.37
Pro forma diluted earnings per common share ..	\$ 0.21	\$ 0.37

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Prior to October 1, 2005, the Company utilized Black-Scholes, a standard option pricing model, to measure the fair value of stock options granted to employees. The Black-Scholes model does not provide for the interaction among economic and behavioral assumptions. While SFAS 123R permits entities to continue to use such a model, the standard also permits the use of a "lattice" model. For the fourth quarter of 2005, the Company determined that the Trinomial Lattice Model was the best available measure of the fair value of employee stock options. The Trinomial Lattice Model accounts for changing employee behavior as the stock price changes. The use of a lattice model captures the observed pattern of increasing rates of exercise as the stock price increases. Also, SFAS 123R requires that the benefits associated with the tax deductions attributable to the grant of stock options that are in excess of recognized compensation cost be reported as a financing cash flow, rather than as an operating cash flow as required under previous literature.

The following weighted-average assumptions were used in estimating the fair value per share of the options granted under the stock option plans and assuming no dividends for the six months ended June 30, 2006 and 2005:

	2006	2005
	----	----
Risk-free interest rates	4.28%	4.14%
Expected volatility	30.0%	55.4%
Expected life (in years)	n/a	5.3
Suboptimal exercise factor	3	n/a
Exit rate post-vesting	12.5%	n/a

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The Company calculates the expected volatility for stock-based awards using historical volatility adjusted for periods of excess volatility. The Company estimates the forfeiture rate for stock-based awards based on historical data. Currently, the Company estimates the forfeiture rate to be 21%.

Stock option activity is summarized as follows:

	Number of Shares	Exercise Price	Weighted Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggrega Intrins Value 000's
	-----	-----	-----	-----	-----
Outstanding at December 31, 2005	1,142,084	\$2.81 - \$18.98	\$13.39		
Granted	2,000	\$19.29	19.29		
Exercised	(2,680)	\$3.04 - \$16.34	7.95		
Cancelled	(3,652)	\$12.60 - \$18.42	17.99		
Forfeited	(4,615)	\$12.60 - \$18.42	16.95		
	-----				
Outstanding at June 30, 2006	1,133,137	\$2.81 - \$19.29	13.38	7.59 Years	\$1,42
	=====				
Exercisable at June 30, 2006	665,972	\$2.81 - \$19.29	12.83	7.14 Years	\$1,20
	=====				

The weighted average grant-date fair value of options granted during the six months ended June 30, 2006 and 2005, respectively, was \$6.55 and \$7.55, respectively. The total intrinsic value of options exercised during the six months ended June 30, 2006 and 2005 was \$26,000 and \$1.5 million, respectively.

A summary of the status of the nonvested shares as of June 30, 2006 and the changes during the six months ended June 30, 2006, is presented below:

	Number of Shares	Weighted-Average Grant-Date Fair Value
	-----	-----
Nonvested at January 1, 2006	519,710	\$8.43
Granted	2,000	6.55
Vested	(49,930)	7.70
Forfeited	(4,615)	9.81
	-----	
Nonvested at June 30, 2006	467,165	8.49
	=====	

As of June 30, 2006, the future pre-tax expense of nonvested stock options is \$2.7 million to be recognized in the remainder of 2006 through 2010.

As of June 30, 2006, a total of 179,984 shares remained available for grant

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under the Company's stock option plans.

In the second quarter of 2006, the Company granted 5,000 shares of restricted stock to an employee pursuant its 2003 Stock Incentive Plan for \$0.01 per share. The restricted stock is subject to continued employment by the employee and vested 1,000 shares on the date of grant and the remaining 4,000 shares vest in equal installments on the following four anniversaries of the date of grant. As the grant of restricted stocks typically relates to future service, on the date of grant the total compensation expense is recorded as unearned compensation and is shown as a reduction of shareholders' equity. The unearned compensation is expensed over the vesting period. Estimated compensation expense for this grant of \$80,000 will be recognized over four years based on the estimated fair value of \$16.00 per share on the date of grant. Since 1,000 shares vested on the date of grant, the compensation expense recognized in the second quarter and six months ended June 30, 2006 was \$17,000.

### RECENTLY PROMULGATED ACCOUNTING PRONOUNCEMENTS

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections" ("SFAS 154"), which replaces Accounting Principles Board Opinion No. 20, "Accounting Changes" and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements - An Amendment of APB Opinion No. 28." SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application, or the latest practicable date, as the required method for reporting a change in accounting principle and the reporting of a correction of an error. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The adoption of this statement did not have a material effect on our financial condition or results of operations.

In June 2005, the EITF issued EITF Issue No. 05-6, "Determining the Amortization Period for Leasehold Improvements Purchased after Lease Inception or Acquired in a Business Combination." This accounting guidance states that leasehold improvements that are placed in service significantly after, and not contemplated at or near, the beginning of the lease term should be amortized over the shorter of the useful life of the assets or a term that includes required lease periods and renewals that are deemed to be reasonably assured at the date the leasehold improvements are purchased. Leasehold improvements acquired in a business combination should be amortized over the shorter of the useful life of the assets or a term that includes required lease periods and renewals that are deemed to be reasonably assured at the date of acquisition. The Company is required to apply EITF Issue No. 05-6 to leasehold improvements that are purchased or acquired in reporting periods beginning after June 29, 2005. The adoption of this issue did not have a material impact on our Company's consolidated statement of net income or consolidated balance sheet in the reporting period in which adopted or for those periods following adoption.

In October 2005, the FASB issued FASB Staff Position No. 13-1 ("FAS 13-1") "Accounting for Rental Costs Incurred during a Construction Period". FAS 13-1 requires rental costs associated with ground or building operating leases that are incurred during a construction period to be recognized as rental expense. The rental costs must be included in income from operations. FAS 13-1 is effective for the first reporting period beginning after December 15, 2005. The adoption of FAS 13-1 did not have a material effect on our consolidated financial position, results of operations or cash flows.

In June 2006, the FASB issued FASB Interpretation No. 48 ("FIN 48") - Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on accounting for derecognition, interest, penalties, accounting in interim

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periods, disclosure and classification of matters related to uncertainty in income taxes, and transitional requirements upon adoption of FIN 48. FIN 48 is effective for fiscal years beginning after December 15, 2006. Management is currently evaluating the impact of this statement on the Company.

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### 2. EARNINGS PER SHARE

The computations of basic and diluted earnings per share for the Company are as follows (in thousands, except per share data):

	FOR THE THREE MONTHS ENDED JUNE 30,		FOR THE SIX MONTHS ENDED JUNE 30,	
	2006	2005	2006	2005
<b>Numerator:</b>				
Net income .....	\$ 2,156	\$ 2,762	\$ 3,640	\$ 4,792
<b>Denominator:</b>				
Denominator for basic earnings per share --- weighted average shares .....	11,754	11,913	11,788	11,938
Effect of dilutive securities:				
Stock Options .....	140	152	177	144
Denominator for diluted earnings per share --- adjusted weighted average shares and assumed conversions .....	11,894	12,065	11,965	12,082
	=====	=====	=====	=====
Basic earnings per common share .....	\$ 0.18	\$ 0.23	\$ 0.31	\$ 0.40
	=====	=====	=====	=====
Diluted earnings per common share .....	\$ 0.18	\$ 0.23	\$ 0.30	\$ 0.40
	=====	=====	=====	=====

Options to purchase 190,200 and 74,300 shares for the three months ended June 30, 2006 and June 30, 2005, respectively, and 152,100 and 81,800 shares for the six months ended June 30, 2006 and June 30, 2005, respectively, were excluded from the diluted earnings per share calculations for the respective periods because the options' exercise prices were greater than the average market price of the common shares during the periods.

### 3. PURCHASE OF COMMON STOCK

In September 2001, the Board of Directors ("Board") authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of June 30, 2006, there were approximately 324,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the Company's cash position. Shares purchased are



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held as treasury shares and may be used for such valid corporate purposes or retired as the Board considers advisable. During the quarter ended June 30, 2006, the Company purchased 82,318 shares of its common stock on the open market for \$1.2 million. During the six months ended June 30, 2006, the Company purchased 131,218 shares of its common stock on the open market for \$2.1 million.

### 4. ACQUISITIONS

#### ACQUISITION OF BUSINESSES

On May 18, 2005, the Company acquired a majority interest in Hamilton Physical Therapy, an operator of three physical and occupational therapy clinics located in central New Jersey ("Hamilton Acquisition"). The Company acquired a 75% interest with existing partners retaining a 25% interest. The Company paid \$5,425,000, consisting of a three-year note payable in the amount of \$500,000 and cash of \$4,925,000. In addition, the Company incurred \$75,000 of capitalized acquisition costs. The purchase agreement also provides for possible contingent consideration of up to \$650,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. Any contingent payment made will increase goodwill. In July 2006, the Company paid additional consideration of \$90,000 which will have the effect of increasing goodwill.

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On December 19, 2005, the Company acquired a majority interest in Excel Physical Therapy, an operator of two physical therapy clinics located near Anchorage, Alaska ("Excel Acquisition"). The Company acquired a 65% interest with existing partners retaining a 35% interest. The Company paid \$1,600,000, consisting of a three-year note payable in the amount of \$309,710 and cash of \$1,290,000. In addition, the Company incurred \$84,000 of capitalized acquisition costs. The purchase agreement also provides for possible contingent consideration of up to \$325,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. Any contingent payment made will increase goodwill.

The acquisitions resulted in approximately \$6.9 million of goodwill which is deductible for tax purposes. Other assets related to the acquisitions included accounts receivable valued at \$214,000, furniture and equipment valued at \$235,000 and non-competition agreements valued at \$171,000 which is being amortized over five years (of which approximately \$32,500 had been amortized at June 30, 2006). The Company also assumed certain employee benefits of approximately \$287,000 and recorded minority interests in subsidiary limited partnerships of approximately \$73,000.

The Company is permitted to make, and has occasionally made, changes to preliminary purchase price allocations during the first year after completing the acquisitions.

Unaudited proforma consolidated financial information for these acquisitions has not been included as the results were not material to current operations.

#### ACQUISITIONS OF MINORITY INTERESTS

During the second quarter of 2006, the Company purchased the 35% minority in a limited partnership for \$298,000 and during the first quarter of 2006, the Company purchased the 35% minority interest in a limited partnership for \$800,000.

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During 2005, the Company purchased a 15% minority interest from a limited partner who owned a 20.5% minority interest in a limited partnership for \$774,000. The limited partner retained a 5.5% minority interest. Also, during 2005, the Company purchased the 35% minority interest in a limited partnership for \$193,000, the 20% minority interest in another limited partnership for \$54,000 and the 35% minority interest in another limited partnership for \$463,000.

On June 1, 2002, the Company purchased the 35% minority interest in a limited partnership for \$220,000. Additional consideration may be paid in the future based upon clinic performance. Based on the clinic's performance, the Company paid additional consideration of \$31,000, \$41,000 and \$32,360 in August 2003, 2004 and 2005, respectively. In July 2002, the Company sold half of the purchased interest to another therapist for \$220,000, payable from future profits of the partnership. The Company discounted the note receivable by 50% and is recognizing gain on the sale as payments are made.

For all minority interest purchases noted above, the Company paid or has agreed to pay to the minority limited partner any undistributed earnings earned through an agreed date prior to the purchase date.

The Company's minority interest purchases were accounted for as purchases and accordingly, the results of operations of the acquired minority interest percentage are included in the accompanying financial statements from the dates of purchase. In addition, the Company is permitted to make, and has occasionally made, changes to preliminary purchase price allocations during the first year after completing the purchase.

The changes in the carrying amount of goodwill consisted of the following (in thousands):

	SIX MONTHS ENDED JUNE 30, 2006 -----
Beginning balance	\$14,339
Goodwill acquired during the period	1,135
Goodwill written off	(54)
Adjustment to purchase price	54
	-----
Ending balance	\$15,474
	=====

In connection with the closure of a facility, the Company wrote-off \$54,000 of goodwill.

### 5. CLOSURE COSTS

During 2005, management closed nine clinics, of which eight were closed in the fourth quarter of 2005. During the second quarter of 2006, management closed three clinics. No clinics were closed in the first quarter of 2006.

The accrual balance, which consisted of lease obligations for the closed

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clinics, at December 31, 2005 and the accrual balance and activity for the six months ended June 30, 2006 are as follows (in thousands):

TYPE OF COST -----	DEC 31, 2005 BALANCE -----	ADDITIONS -----	ACTIVITY -----	JUNE 30, 2006 BALANCE -----
Lease obligations	\$278	\$131	\$ (319)	\$90
Leasehold Improvements	--	16	(16)	--
Goodwill	--	54	(54)	--
	----	----	----	----
	\$278	\$201	\$ (389)	\$90
	=====	=====	=====	=====

Lease obligations represent the future payments remaining under lease agreements adjusted for estimated early settlements.

6. NOTES PAYABLE

Notes payable as of June 30, 2006 and December 31, 2005 consist of the following:

	JUNE 30, 2006 -----	DECEMBER 31, 2005 -----
	(IN THOUSANDS)	
Promissory note payable in quarterly principal installments of \$41,667 plus accrued interest through May 18, 2008, interest accrues at 6% per annum	\$ 333	\$ 417
Promissory note payable in quarterly principal installments of \$25,809 plus accrued interest through December 19, 2008, interest accrues at 6% per annum	258	310
	-----	-----
	591	727
Less current portion	(244)	(244)
	-----	-----
	\$ 347	\$ 483
	=====	=====

In connection with the Hamilton Acquisition, the Company incurred a note payable in the amount of \$500,000, payable in equal quarterly principal installments of \$41,667 beginning September 1, 2005 plus any accrued and unpaid interest. Interest accrues at a fixed rate of 6% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on May 18, 2008.

In connection with the Excel Acquisition, the Company incurred a note payable in the amount of \$309,710, payable in equal quarterly principal installments of \$25,809 beginning April 1, 2006 plus any accrued and unpaid interest. Interest accrues at a fixed rate of 5.75% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on December 19, 2008.

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Effective September 30, 2005, the Company entered into an unsecured Credit Agreement ("Credit Agreement"). The Credit Agreement, which matures on September 30, 2007, allows the Company to borrow funds not to exceed at any one time an outstanding balance of \$5,000,000 ("Commitment"). The outstanding balance bears interest, at the Company's option, at a rate per annum equal to either the prime rate, as defined in the agreement, or the adjusted LIBOR rate, as defined in the agreement, plus three-quarters of one percent. The Company is required to pay a commitment fee, which is paid quarterly in arrears, of 0.20% per annum on the daily average difference between the Commitment and the outstanding balance. As of the date of this report, there are no funds outstanding under this credit agreement.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### EXECUTIVE SUMMARY

##### OUR BUSINESS

We operate outpatient physical and occupational therapy clinics that provide preventive, curative and post-operative care for a variety of orthopedic-related disorders and sports-related injuries, treatment for neurologically-related injuries and rehabilitation of injured workers. At June 30, 2006, we operated 303 outpatient physical and occupational therapy clinics in 39 states. The average age of our clinics at June 30, 2006 was 5.0 years. We have developed 292 of the clinics and acquired 11. To date, we have sold six clinics, closed 46 facilities and consolidated four clinics with other existing clinics. During the first six months of 2006, we added 20 new clinics and closed three.

In addition to our owned clinics, we also manage physical therapy facilities for third parties, primarily physicians, with six third-party facilities under management as of June 30, 2006.

##### SELECTED OPERATING AND FINANCIAL DATA

The following table presents selected operating and financial data that we believe are key indicators of our operating performance.

	FOR THE THREE MONTHS ENDED JUNE 30,		FOR THE SIX MONTHS ENDED JUNE 30,	
	2006	2005	2006	2005
Number of clinics	303	277	303	277
Working days	64	64	128	127
Average visits per day per clinic	19.0	19.6	19.0	19.0
Total patient visits	362,515	342,002	713,420	655,677
Net patient revenue per visit	\$ 97.04	\$ 96.68	\$ 97.05	\$ 96.72
Statements of operations per visit:				
Net revenues	\$ 98.64	\$ 98.17	\$ 98.70	\$ 98.30
Salaries and related costs	(51.55)	(48.34)	(52.08)	(49.31)
Rent, clinic supplies, contract labor and other	(20.12)	(20.06)	(20.77)	(20.12)

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Provision for doubtful accounts	(1.26)	(1.02)	(1.43)	(1.01)
Gain (loss) on sale or disposal of fixed assets	(0.12)	.24	(0.08)	0.06
Closure costs	(0.49)	(0.24)	(0.28)	(0.13)
	-----	-----	-----	-----
Contribution from clinics	25.10	28.75	24.06	27.79
Corporate office costs	(12.38)	(12.15)	(12.62)	(12.50)
	-----	-----	-----	-----
Operating income	\$ 12.72	\$ 16.60	\$ 11.44	\$ 15.29
	=====	=====	=====	=====

### RESULTS OF OPERATIONS

THREE MONTHS ENDED JUNE 30, 2006 COMPARED TO THE THREE MONTHS ENDED JUNE 30, 2005

- Net revenues rose 6.5% to \$35.8 million for the three months ended June 30, 2006 ("2006 Second Quarter") from \$33.6 million for the three months ended June 30, 2005 ("2005 Second Quarter") due to a 6.0% increase in patient visits from 342,000 to 362,500 combined with a \$0.36 increase from \$96.68 to \$97.04 in net patient revenue per visit.

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- Earnings were \$0.18 per diluted share for the 2006 Second Quarter as compared to \$0.23 for the 2005 Second Quarter. Net income for the 2006 Second Quarter was \$2.2 million versus \$2.8 million for the same period last year. Total diluted shares were 11.9 million for the 2006 Second Quarter and 12.1 million for the 2005 Second Quarter.

### NET PATIENT REVENUES

- Net patient revenues increased to \$35.2 million for the 2006 Second Quarter from \$33.1 million for the 2005 Second Quarter, an increase of \$2.1 million, or 6.4%, due to a 6.0% increase in patient visits to 362,500 and a \$0.36 increase in net patient revenues per visit to \$97.04.
- Total patient visits increased 20,500 or 6.0%, to 362,500 for the 2006 Second Quarter from 342,000 for the 2005 Second Quarter. The growth in visits was attributable to an increase of approximately 21,100 visits or 6.2% in clinics opened or acquired between July 1, 2005 and June 30, 2006 (the "New Clinics") together with a decrease of 600 or 0.2% in visits for clinics opened or acquired before July 1, 2005 (the "Mature Clinics").
- Net patient revenues from New Clinics accounted for approximately 104.8% of the total increase, or approximately \$2.2 million of which \$400,000 related to the two clinics acquired after the second quarter of 2005. The offsetting decrease of \$100,000 in net patient revenues was from Mature Clinics. Of the \$100,000 decrease, a \$1.1 million increase related to clinics opened between January 1, 2004 and June 30, 2005, a \$700,000 increase related to three clinics acquired in May 2005 and a \$1.7 million decrease related to clinics opened prior to January 1, 2004.

Net patient revenues are based on established billing rates less allowances and discounts for patients covered by contractual programs and workers' compensation. Net patient revenues reflect contractual and other adjustments

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relating to patient discounts from certain payors. Payments received under these programs are based on predetermined rates and are generally less than the established billing rates of the clinics.

### CLINIC OPERATING COSTS

Clinic operating costs as a percent of net revenues were 74.6% for the 2006 Second Quarter and 70.7% for the 2005 Second Quarter.

#### CLINIC OPERATING COSTS - SALARIES AND RELATED COSTS

Salaries and related costs increased to \$18.7 million for the 2006 Second Quarter from \$16.5 million for the 2005 Second Quarter, an increase of \$2.2 million, or 13.0%. Of the \$2.2 million increase, \$1.3 million was incurred at the New Clinics and \$900,000 at the Mature Clinics. Salaries and related costs as a percent of net revenues increased to 52.3% for the 2006 Second Quarter compared to 49.2% for the 2005 Second Quarter. Significant demand for physical therapists coupled with a limited supply of licensed clinicians has resulted in an increase in salary costs.

#### CLINIC OPERATING COSTS - RENT, CLINIC SUPPLIES, CONTRACT LABOR AND OTHER

Rent, clinic supplies, contract labor and other increased to \$7.3 million for the 2006 Second Quarter from \$6.9 million for the 2005 Second Quarter, an increase of \$400,000, or 6.3%. Approximately \$800,000 was incurred at the New Clinics and a decrease of \$400,000 was incurred at the Mature Clinics. Rent, clinic supplies, contract labor and other as a percent of net revenues was 20.4% for both the 2006 Second Quarter and the 2005 Second Quarter.

#### CLINIC OPERATING COSTS - PROVISION FOR DOUBTFUL ACCOUNTS

The provision for doubtful accounts increased to \$458,000 for the 2006 Second Quarter from \$350,000 for the 2005 Second Quarter, an increase of \$108,000 or 30.9%. The provision for doubtful accounts as a percent of net patient revenues was 1.3% for the 2006 Second Quarter and 1.1% for the 2005 Second Quarter. Our allowance for bad debts as a percent of total patient accounts receivable was 6.8% at June 30, 2006, as compared to 7.6% at December 31, 2005. Our percentage of receivables outstanding 120 days or longer decreased from 26.7% of total outstanding receivables at December 31, 2005 to 23.9% at June 30, 2006.

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#### GAIN ON SALE OR DISPOSAL OF FIXED ASSETS

For the 2006 Second Quarter, a loss from the disposal of fixed assets of \$43,000 was recognized. For the 2005 Second Quarter, a net gain on the sale of fixed assets of \$83,000 was recognized primarily related to the sale of a building, which generated a gain of approximately \$100,000 before taxes and minority interest. The building was previously used by a clinic closed in August 2004.

#### CLOSURE COSTS

For the 2006 Second Quarter, a charge of \$179,000 was taken related to clinic closure costs. The charge primarily consisted of lease obligations for lease commitments and write-off of leasehold

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improvements related to clinics closed in the 2006 Second Quarter, write-off of goodwill related to a clinic closed in the 2006 Second Quarter and lease settlement adjustments for clinics closed prior to 2006. For the 2005 Second Quarter, a charge of \$84,000 was taken related to clinic closure costs. The charge primarily consisted of additional accrual for lease commitments related to clinics closed in the third quarter of 2004 and the write-off of goodwill for a clinic closed in the 2005 Second Quarter.

### CORPORATE OFFICE COSTS

Corporate office costs, consisting primarily of salaries and benefits of corporate office personnel, rent, insurance costs, depreciation and amortization, travel, legal, professional, and recruiting fees, increased to \$4.5 million for the 2006 Second Quarter from \$4.2 million for the 2005 Second Quarter, an increase of \$300,000, or 8.0%. Corporate office costs increased primarily as the result of a non-cash charge of \$242,000 related to stock-based compensation expense. Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to measure and recognize compensation expense for all stock-based payments at fair value. Prior periods were not restated to reflect the impact of adopting the new standard. Corporate office costs as a percent of revenues were 12.5% for the 2006 Second Quarter and 12.4% for the 2005 Second Quarter. After adjusting for stock-based compensation expense, corporate office costs would have been 11.9% of revenues for the 2006 Second Quarter.

### MINORITY INTERESTS IN EARNINGS OF SUBSIDIARY LIMITED PARTNERSHIPS

Minority interests in earnings of subsidiary limited partnerships decreased \$100,000 to \$1.2 million for the 2006 Second Quarter from \$1.3 million for the 2005 Second Quarter. Minority interest as a percentage of operating income before corporate office costs decreased to 12.8% for the 2006 Second Quarter compared to 13.2% for the 2005 Second Quarter.

### PROVISION FOR INCOME TAXES

The provision for income taxes decreased to \$1.4 million for the 2006 Second Quarter from \$1.7 million for the 2005 Second Quarter, a decrease of approximately \$300,000, or 20.3% as a result of lower pre-tax income. During the 2006 Second Quarter, we accrued state and federal income taxes at an effective tax rate of 38.8% versus 38.3% for the 2005 Second Quarter. The increase in the effective tax rate is due to anticipated higher state income taxes.

### SIX MONTHS ENDED JUNE 30, 2006 COMPARED TO THE SIX MONTHS ENDED JUNE 30, 2005

- Net revenues rose 9.2% to \$70.4 million for the six months ended June 30, 2006 ("2006 Six Months") from \$64.5 million for the six months ended June 30, 2005 ("2005 Six Months") due to an 8.8% increase in patient visits from 655,600 to 713,400 combined with a \$0.33 increase from \$96.72 to \$97.05 in net patient revenue per visit.
- Earnings were \$0.30 per diluted share for the 2006 Six Months as compared to \$0.40 for the 2005 Six Months. Net income for the 2006 Six Months was \$3.6 million versus \$4.8 million for the 2005 Six Months. Total diluted shares were 12.0 million for the 2006 Six Months and 12.1 million for the 2005 Six Months.

### NET PATIENT REVENUES

- Net patient revenues increased to \$69.2 million for the 2006 Six Months from \$63.4 million for the 2005 Six Months, an increase of \$5.8 million, or 9.2%, due to an 8.8% increase in patient visits to 713,400

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and a \$0.33 increase in net patient revenues per visit to \$97.05.

- Total patient visits increased 57,800 or 8.8%, to 713,400 for the 2006 Six Months from 655,600 for the 2005 Six Months. The growth in visits was attributable to an increase of approximately 34,800 visits or 5.3% in New Clinics together with an increase of 23,000 visits or 3.5% in Mature Clinics.

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- Net patient revenues from New Clinics accounted for approximately 63.9% of the total increase, or approximately \$3.7 million, of which \$800,000 related to the two clinics acquired in December 2005. The remaining increase of \$2.1 million in net patient revenues was from Mature Clinics. Of this \$2.1 million increase, a \$2.8 million increase related to clinics opened between January 1, 2004 and June 30, 2005, a \$2.2 million increase related to three clinics acquired in May 2005 and a \$2.9 million decrease related to clinics opened prior to January 1, 2004.

### CLINIC OPERATING COSTS

Clinic operating costs as a percent of net revenues were 75.6% for the 2006 Six Months and 71.7% for the 2005 Six Months.

#### CLINIC OPERATING COSTS - SALARIES AND RELATED COSTS

Salaries and related costs increased to \$37.1 million for the 2006 Six Months from \$32.3 million for the 2005 Six Months, an increase of \$4.8 million, or 14.9%. Of the \$4.8 million increase, \$2.2 million was incurred at the New Clinics and \$2.6 million at the Mature Clinics due to rising salary costs. Salaries and related costs as a percent of net revenues increased to 52.8% for the 2006 Six Months compared to 50.2% for the 2005 Six Months. Significant demand for physical therapists coupled with a limited supply of licensed clinicians has resulted in an increase in salary costs.

#### CLINIC OPERATING COSTS - RENT, CLINIC SUPPLIES, CONTRACT LABOR AND OTHER

Rent, clinic supplies, contract labor and other increased to \$14.8 million for the 2006 Six Months from \$13.2 million for the 2005 Six Months, an increase of \$1.6 million, or 12.3%. Approximately \$1.4 million was incurred at the New Clinics and \$200,000 was incurred at the Mature Clinics. Rent, clinic supplies, contract labor and other as a percent of net revenues was 21.0% for the 2006 Six Months compared to 20.5% for the 2005 Six Months.

#### CLINIC OPERATING COSTS - PROVISION FOR DOUBTFUL ACCOUNTS

The provision for doubtful accounts increased to \$1.0 million for the 2006 Six Months from \$700,000 for the 2005 Six Months, an increase of \$300,000 or 54.8%. The provision for doubtful accounts as a percent of net patient revenues was 1.5% for the 2006 Six Months and 1.0% for the 2005 Six Months. Our allowance for bad debts as a percent of total patient accounts receivable was 6.8% at June 30, 2006, as compared to 7.6% at December 31, 2005. Our percentage of receivables outstanding 120 days or longer was reduced from 26.7% of total outstanding receivables at December 31, 2005 to 23.9% at June 30, 2006.



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### GAIN ON SALE OR DISPOSAL OF FIXED ASSETS

For the 2006 Six Months, a loss from the disposal of fixed assets of \$55,000 was recognized. For the 2005 Six Months, a net gain on the sale of fixed assets of \$41,000 was recognized primarily related to the sale of a building, which generated a gain of approximately \$100,000 before taxes and minority interest. The building was previously used by a clinic closed in August 2004. The gain was partially offset by losses on the sale and disposal of fixed assets.

### CLOSURE COSTS

For the 2006 Six Months, a charge of \$201,000 was taken related to clinic closure costs. The charge primarily consisted of lease obligations for lease commitments and write off of leasehold improvements related to clinics closed in the 2006 Six Months, write-off of goodwill related to a clinic closed in the 2006 Six Months and lease settlement adjustments for clinics closed prior to 2006. For the 2005 Six Months, a charge of \$84,000 was taken related to clinic closure costs. The charge primarily consisted of additional accrual for lease commitments related to clinics closed in the third quarter of 2004 and the write-off of goodwill for a clinic closed in the 2005 Six Months.

### CORPORATE OFFICE COSTS

Corporate office costs, consisting primarily of salaries and benefits of corporate office personnel, rent, insurance costs, depreciation and amortization, travel, legal, professional, and recruiting fees, increased to \$9.0 million for the 2006 Six Months from \$8.2 million for the 2005 Six Months, an increase of \$800,000, or 9.8%. Corporate office costs increased primarily as a result of a non-cash charge of \$464,000 related to stock-based compensation expense. Effective January 1, 2006, the Company adopted Statement No. 123R, Share-Based Payment (SFAS 123R), which requires companies to

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measure and recognize compensation expense for all stock-based payments at fair value. Prior periods were not restated to reflect the impact of adopting the new standard. Corporate office costs as a percent of revenues were 12.8% for the 2006 Six Months and 12.7% for the 2005 Six Months. After adjusting for stock-based compensation expense, corporate office costs would have been 12.1% of revenues for the 2006 Six Months.

### MINORITY INTERESTS IN EARNINGS OF SUBSIDIARY LIMITED PARTNERSHIPS

Minority interests in earnings of subsidiary limited partnerships decreased \$100,000 to \$2.4 million for the 2006 Six Months from \$2.5 million for the 2005 Six Months. Minority interest as a percentage of operating income before corporate office costs increased to 13.8% for the 2006 Six Months from 13.6% for the 2005 Six Months.

### PROVISION FOR INCOME TAXES

The provision for income taxes decreased to \$2.3 million for the 2006 Six Months from \$2.9 million for the 2005 Six Months, a decrease of approximately \$600,000, or 22.0% as a result of lower pre-tax income. During the 2006 Six Months, we accrued state and federal income taxes at an effective tax rate of 38.6% versus 38.0% for the 2005 Six Months. The increase in the effective tax rate is due to

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anticipated higher state income taxes.

### LIQUIDITY AND CAPITAL RESOURCES

We believe that our business is generating enough cash flow from operating activities to allow us to meet our normal short-term and long-term cash requirements. At June 30, 2006, we had \$15.1 million in cash and cash equivalents and marketable securities - available for sale ("Cash Equivalents Available") compared to \$15.0 million at December 31, 2005. Although the start-up costs associated with opening new clinics, and our planned capital expenditures are significant, we believe that our Cash Equivalents Available are sufficient to fund the working capital needs of our operating subsidiaries, future clinic development and investments through at least June 2007. Included in cash and cash equivalents at June 30, 2006 were \$2.5 million in a money market fund and \$5.0 million in investments which include short-term high-grade commercial paper (credit rating of A1/P1 or better), municipal obligations and government sponsored enterprise investments.

Cash Equivalents Available increased \$112,000 from December 31, 2005 to June 30, 2006 was due primarily to cash provided by operating activities of \$8.7 million, offset by \$2.9 million used for the purchase of fixed assets, \$2.1 million used for the repurchase of the Company's common stock, \$2.3 million used for distributions to minority investors in subsidiary limited partnerships and \$1.1 million used for the purchase of minority interests.

Our current ratio increased to 5.4 to 1.0 at June 30, 2006 from 5.2 to 1.0 at December 31, 2005. The increase in the current ratio is due primarily to an increase in patient account receivables due to increased revenue.

Effective September 30, 2005, the Company entered into an unsecured Credit Agreement. The Credit Agreement, which matures on September 30, 2007, allows the Company to borrow funds not to exceed at any one time an outstanding principal balance of \$5,000,000 ("Commitment"). The outstanding balance bears interest, at the Company's option, at a rate per annum equal to either the prime rate, as defined in the agreement, or the adjusted LIBOR rate, as defined in the agreement, plus three-quarters of one percent. The Company is required to pay a commitment fee, which is paid quarterly in arrears, of 0.20% per annum on the daily average difference between the Commitment and the outstanding balance. As of the date of this report, there were no funds outstanding under the Credit Agreement.

Historically, we have generated sufficient cash from operations to fund our development activities and cover operational needs. We generally develop new clinics rather than acquire them, which requires less capital. We plan to continue developing new clinics and make additional acquisitions in select markets. We have from time to time purchased the minority interests of limited partners in our clinic partnerships. We may purchase additional minority interests in the future. Generally, any acquisition or purchase of minority interests is expected to be accomplished using a combination of cash, notes or common stock. We believe that existing funds and the availability of funds under the Credit Agreement, supplemented by cash flows from existing operations, will be sufficient to meet our current operating needs, development plans and any purchases of minority interests through at least June 2007.

In conjunction with the Hamilton Acquisition, we entered into a note payable with the sellers in the amount of \$500,000 payable in equal quarterly principal installments of \$41,667, beginning September 1, 2005, plus any accrued and unpaid interest. Interest accrues at a fixed rate of 6% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on the third anniversary of the note, May 18, 2008. The purchase agreement also provides for possible contingent consideration of up to \$650,000 based on the achievement of a certain designated level of operating results

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within a three-year period following the acquisition. In addition, we entered into a 5-year lease for each

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of the three facilities. In July 2006, we paid \$90,000 additional consideration related to this acquisition upon achievement of the predefined operating results for the first year and such amount was added to goodwill.

In conjunction with the Excel Acquisition, we entered into a note payable with the sellers in the amount of \$309,710 payable in equal quarterly principal installments of \$25,809, beginning April 1, 2006, plus any accrued and unpaid interest. Interest accrues at a fixed rate of 5.75% per annum. All outstanding principal and any accrued and unpaid interest then outstanding is due and payable on the third anniversary of the note, December 19, 2008. The purchase agreement also provides for possible contingent consideration of up to \$325,000 based on the achievement of a certain designated level of operating results within a three-year period following the acquisition. In addition, we entered into a 5-year lease for one of the facilities and assumed a lease expiring September 30, 2009 on the other facility.

In September 2001, the Board of Directors ("Board") authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of June 30, 2006, there were approximately 324,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the Company's cash position. Shares purchased are held as treasury shares and may be used for such valid corporate purposes or retired as the Board considers advisable. During the quarter ended June 30, 2006, the Company purchased 82,318 shares of its common stock on the open market for \$1.2 million. During the six months ended June 30, 2006, the Company purchased 131,218 shares of its common stock on the open market for \$2.1 million.

### FACTORS AFFECTING FUTURE RESULTS

#### Clinic Development

As of June 30, 2006, we had 303 clinics in operation, 20 of which were opened in the first six months of 2006. We expect to incur initial operating losses from new clinics opened in 2006. Generally we experience losses during the initial period of a new clinic's operation. Operating margins for newly opened clinics tend to be lower than more seasoned clinics because of start-up costs and lower patient visits and revenues. Patient visits and revenues gradually increase in the first year of operation, as patients and referral sources become aware of the new clinic. Revenues typically continue to increase during the two years following the first anniversary of a clinic opening. Based on the historical performance of our newer clinics, generally the clinics opened in 2005 would favorably impact our results of operations beginning in 2006.

### FORWARD LOOKING STATEMENTS

We make statements in this report that are considered to be forward-looking statements within the meaning under Section 21E of the Securities Exchange Act of 1934. These statements contain forward-looking information relating to the

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financial condition, results of operations, plans, objectives, future performance and business of our Company. These statements (often using words such as "believes", "expects", "intends", "plans", "appear", "should" and similar words) involve risks and uncertainties that could cause actual results to differ materially from those we project. Included among such statements are those relating to opening new clinics, availability of personnel and the reimbursement environment. The forward-looking statements are based on our current views and assumptions and actual results could differ materially from those anticipated in such forward-looking statements as a result of certain risks, uncertainties, and factors, which include, but are not limited to:

- revenue and earnings expectations;
- general economic, business, and regulatory conditions;
- availability and cost of qualified physical and occupational therapists;
- salary costs and personnel productivity;
- failure of our clinics to maintain their Medicare certification status or changes in Medicare guidelines;
- competitive and/or economic conditions in our markets which may require us to close certain clinics and thereby incur closure costs and losses including the possible write-off or write-down of goodwill;
- changes in reimbursement rates or payment methods from third party payors including governmental agencies and deductibles and co-pays owed by patients;
- maintaining adequate internal controls;
- availability, terms, and use of capital;
- future acquisitions; and
- weather.

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Many factors are beyond our control.

Given these uncertainties, you should not place undue reliance on our forward-looking statements. Please see the other sections of this report and our other periodic reports filed with the Securities and Exchange Commission (the "SEC") for more information on these factors. Our forward-looking statements represent our estimates and assumptions only as of the date of this report. Except as required by law, we are under no obligation to update any forward-looking statement, regardless of the reason the statement is no longer accurate.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We do not maintain any derivative instruments, interest rate swap arrangements, hedging contracts, futures contracts or the like. We have no material amount of debt.

### ITEM 4. CONTROLS AND PROCEDURES.

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### (a) Evaluation of Disclosure Controls and Procedures

As of the last day of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective in ensuring that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

### (b) Changes in Internal Control

There have been no changes in our internal control over financial reporting during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information regarding shares of the Company's common stock repurchased by the Company during the quarter ended June 30, 2006.

PERIOD -----	TOTAL NUMBER OF SHARES PURCHASED -----	AVERAGE PRICE PAID PER SHARE -----	TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS (1) -----	MAXIMUM NUMBER OF SHARES THAT MAY YET BE PURCHASED UNDER THE PLANS OR PROGRAMS (1) -----
April 1, 2006 through April 30, 2006	--	\$ --	--	406,015
May 1, 2006 through May 31, 2006	72,318	14.76	72,318	333,697
June 1, 2006 through June 30, 2006	10,000	\$ 14.11	10,000	323,697
	-----	-----	-----	-----
Total	82,318	\$ 14.68	82,318	323,697
	=====	=====	=====	=====

- (1) In September 2001, the Board authorized the Company to purchase, in the open market or in privately negotiated transactions, up to 1,000,000 shares of its common stock. On February 26, 2003, on December 8, 2004 and on August 23, 2005, the Board authorized share repurchase programs of up to 250,000, 500,000 and 500,000 additional shares, respectively, of the Company's outstanding common stock. As of June 30, 2006, there were approximately 324,000 shares remaining that could be purchased under these programs. Since there is no expiration date for these share repurchase programs, additional shares may be purchased from time to time in the open market or private transactions depending on price, availability and the

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Company's cash position. Shares purchased are held as treasury shares and may be used for such valid corporate purposes or retired as the Board considers advisable. All shares of common stock repurchased by the Company during the quarter ended June 30, 2006 were purchased under these programs.

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### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

The Company's annual meeting of shareholders was held on May 31, 2006. At the meeting, ten directors were elected by a vote of holders of the Company's Common Shares, par value of \$.01 per share, as outlined in the Company's proxy statement. With respect to the election of directors, (a) proxies were solicited pursuant to Regulation 14A under the Securities Exchange Act of 1934, (b) there was no solicitation in opposition to management's nominees as listed in the proxy statement, and (c) all of such nominees were elected.

The election of such directors and the results of those votes were as follows:

	Votes For	Votes Withheld
	-----	-----
Daniel C. Arnold	11,078,197	108,809
Christopher J. Reading	11,131,515	55,491
Lawrance W. McAfee	11,073,937	113,069
Mark J. Brookner	11,036,019	150,987
Bruce D. Broussard	11,114,452	72,554
Bernard A. Harris	11,169,705	17,301
Marlin W. Johnston	11,133,900	53,106
J. Livingston Kosberg	11,036,459	150,547
Jerald L. Pullins	11,169,295	17,711
Clayton K. Trier	11,113,842	73,164

The Amended and Restated 1999 Employee Stock Option Plan was also approved at the meeting with the following votes:

For	Against	Abstain	Not Voted
---	-----	-----	-----
7,745,526	1,030,529	6,365	2,404,586

Finally, the appointment of Grant Thornton LLP as our independent registered public accounting firm for 2006 was ratified at the meeting with the following votes:

Votes For	Votes Against	Votes Abstaining
-----	-----	-----
11,168,260	11,318	7,428

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ITEM 6. EXHIBITS.

(a) Exhibits

EXHIBIT

NO. DESCRIPTION  
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31.1\* Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer  
31.2\* Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer  
31.3\* Rule 13a-14(a)/15d-14(a) Certification of Controller  
32\* Certification Pursuant to 18 U.S.C 1350, as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

\* Filed herewith

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on our behalf by the undersigned thereunto duly authorized.

U.S. PHYSICAL THERAPY, INC.

Date: August 9, 2006

By: /s/ LAWRENCE W. MCAFEE

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Lawrance W. McAfee  
Chief Financial Officer  
(duly authorized officer and  
principal financial and  
accounting officer)

By: /s/ DAVID RICHARDSON

-----  
David Richardson  
Vice President/Controller

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INDEX OF EXHIBITS

EXHIBIT

NO. DESCRIPTION  
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