US BANCORP \DE\ Form 10-Q August 10, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

Þ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from (not applicable)

Commission file number 1-6880

U.S. BANCORP

(Exact name of registrant as specified in its charter)

Delaware 41-0255900

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

800 Nicollet Mall Minneapolis, Minnesota 55402

(Address of principal executive offices, including zip code)

651-466-3000

(Registrant s telephone number, including area code)

(not applicable)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES b NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES b NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Non-accelerated filer o (Do not check if a smaller reporting company) Accelerated filer o
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, \$.01 Par Value

Outstanding as of July 31, 2009 1,911,974,478 shares

Table of Contents and Form 10-Q Cross Reference Index

Part I Financial Information	
1) Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)	
a) Overview	3
b) Statement of Income Analysis	4
c) Balance Sheet Analysis	6
d) Non-GAAP Financial Measures	26
e) Critical Accounting Policies	26
f) Controls and Procedures (Item 4)	27
2) Quantitative and Qualitative Disclosures About Market Risk/Corporate Risk Profile (Item 3)	
a) Overview	9
b) Credit Risk Management	9
c) Residual Value Risk Management	18
d) Operational Risk Management	18
e) Interest Rate Risk Management	18
f) Market Risk Management	19
g) Liquidity Risk Management	19
h) Capital Management	20
3) Line of Business Financial Review	21
4) Financial Statements (Item 1)	28
Part II Other Information	
1) Risk Factors (Item 1A)	56
2) Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)	56
3) Submission of Matters to a Vote of Security Holders (Item 4)	56
4) Exhibits (Item 6)	56
5) Signature	57
6) Exhibits	58
<u>EX-3.1</u>	
<u>EX-12</u>	
EX-31.1 EX-31.2	
EX-31.2 EX-32	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT	
EX-101 LABELS LINKBASE DOCUMENT EX-101 PRESENTATION LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT EX-101 DEFINITION LINKBASE DOCUMENT	

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995.

This Quarterly Report on Form 10-Q contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements. These statements often include the words may, would. should. believes. expects, anticipates. could. estimates. projects, potentially, probably, outlook or similar expressions. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. A continuation of the challenging general business and economic conditions and turbulence in the global financial markets could impact U.S. Bancorp s performance, both directly by

affecting its revenues and the value of its assets and liabilities, and indirectly by affecting its customers and counterparties. Dramatic declines in the housing market in the past year have resulted in significant write-downs of asset values by financial institutions. Concerns about the stability of the financial markets generally have reduced the availability of funding to certain financial institutions, leading to a tightening of credit, reduction of business activity, and increased market volatility. There can be no assurance that any governmental program or legislation will help to stabilize the U.S. financial system or alleviate the industry or economic factors that may adversely impact U.S. Bancorp s business. In addition, U.S. Bancorp s business and financial performance could be impacted as the financial industry restructures in the current environment, by increased regulation of financial institutions or other effects of recently enacted legislation, by changes in the creditworthiness and performance of its counterparties, and by changes in the competitive landscape. U.S. Bancorp's results could also be adversely affected by changes in interest rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of securities held in its investment securities portfolio; legal and regulatory developments; increased competition from both banks and non-banks; changes in customer behavior and preferences; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management s ability to effectively manage credit risk, market risk, operational risk, legal risk, and regulatory and compliance risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp s Annual Report on Form 10-K for the year ended December 31, 2008, on file with the Securities and Exchange Commission, including the sections entitled Risk Factors and Corporate Risk Profile, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. Forward-looking statements speak only as of the date they are made, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

U.S. Bancorp

1

 Table 1
 Selected Financial Data

		Tł		onths Ended ne 30,			Six		nths Ended ne 30,	
					Percent					
nd Shares in Millions, Except Per Share Data)		2009		2008	Change		2009		2008	
ed Income Statement										
st income (taxable-equivalent basis) (a)	\$	2,104	\$	1,908	10.3%	\$	4,199	\$	3,738	
st income		2,074		1,955	6.1		4,060		4,250	
gains (losses), net		(19)		(63)	69.8		(217)		(314)	
revenue		4,159		3,800	9.4		8,042		7,674	
st expense		2,129		1,818	17.1		4,000		3,597	
for credit losses		1,395		596	*		2,713		1,081	
efore taxes		635		1,386	(54.2)		1,329		2,996	
quivalent adjustment		50		33	51.5		98		60	
e income taxes		100		386	(74.1)		201		862	
ne		485		967	(49.8)		1,030		2,074	
ne attributable to noncontrolling interests		(14)		(17)	17.6		(30)		(34)	
ne attributable to U.S. Bancorp	\$	471	\$	950	(50.4)	\$	1,000	\$	2,040	
ne applicable to U.S. Bancorp common										
ers	\$	221	\$	926	(76.1)	\$	640	\$	2,003	
mon Share										
per share	\$.12	\$.53	(77.4)%	\$.36	\$	1.15	
rnings per share		.12		.53	(77.4)		.36		1.14	
declared per share		.050		.425	(88.2)		.100		.850	
ie per share		11.86		11.67	1.6					
lue per share		17.92		27.89	(35.7)					
ommon shares outstanding		1,833		1,740	5.3		1,794		1,735	
liluted common shares outstanding		1,840		1,755	4.8		1,801		1,752	
Ratios										
average assets		.71%		1.58%			.76%		1.71%	
average common equity		4.2		17.9			6.4		19.6	
st margin (taxable-equivalent basis) (a)		3.60		3.61			3.59		3.58	
ratio (b)		51.0		47.1			48.4		45.0	
Balances	ф	102.070	ф	162.070	12.00	ф	104706	ф	150 151	
1.6	\$	183,878	\$	163,070	12.8%	\$	184,786	\$	159,151	
d for sale		6,092		3,417	78.3		5,644		4,267	
nt securities		42,189		42,999	(1.9)		42,255		43,446	
ssets		234,265		212,089	10.5		234,786		209,552	
at bearing democite		266,107		242,221	9.9		266,171		239,448	
st-bearing deposits		37,388		27,851	34.2		36,707		27,485	

Edgar Filing: US BANCORP \DE\ - Form 10-Q

135,809

20.2

161,800

133,333

163,220

27,638		38,018	(27.3)	29,915	36,954
38,768		37,879	2.3	38,279	38,851
28,202		22,320	26.4	27,514	21,899
June 30,		December 31,			
2009		2008			
\$ 182,312	\$	185,229	(1.6)%		
4,571		3,639	25.6		
40,805		39,521	3.2		
265,560		265,912	(.1)		
163,883		159,350	2.8		
39,196		38,359	2.2		
24,171		26,300	(8.1)		
9.4%		10.6%			
13.0		14.3			
8.4		9.8			
6.7		5.1			
5.1		3.3			
5.7		3.7			
\$	38,768 28,202 June 30, 2009 \$ 182,312 4,571 40,805 265,560 163,883 39,196 24,171 9.4% 13.0 8.4 6.7 5.1	38,768 28,202 June 30, 2009 \$ 182,312 \$ 4,571 40,805 265,560 163,883 39,196 24,171 9.4% 13.0 8.4 6.7 5.1	38,768 37,879 28,202 22,320 June 30, December 31, 2009 2008 \$ 182,312 \$ 185,229 4,571 3,639 40,805 39,521 265,560 265,912 163,883 159,350 39,196 38,359 24,171 26,300 9.4% 10.6% 13.0 14.3 8.4 9.8 6.7 5.1 5.1 3.3	38,768 37,879 2.3 28,202 22,320 26.4 June 30, December 31, 2009 2008 \$ 182,312 \$ 185,229 (1.6)% 4,571 3,639 25.6 40,805 39,521 3.2 265,560 265,912 (.1) 163,883 159,350 2.8 39,196 38,359 2.2 24,171 26,300 (8.1) 9.4% 10.6% 13.0 14.3 8.4 9.8 6.7 5.1 5.1 3.3	38,768 37,879 2.3 38,279 28,202 22,320 26.4 27,514 June 30, December 31, 2009 2008 \$ 182,312 \$ 185,229 (1.6)% 4,571 3,639 25.6 40,805 39,521 3.2 265,560 265,912 (.1) 163,883 159,350 2.8 39,196 38,359 2.2 24,171 26,300 (8.1) 9.4% 10.6% 13.0 14.3 8.4 9.8 6.7 5.1 5.1 3.3

^{*} Not meaningful.

U.S. Bancorp

.2

⁽a) Presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

⁽b) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net.

⁽c) See Non-GAAP Financial Measures on page 26.

Table of Contents

Management s Discussion and Analysis

OVERVIEW

Earnings Summary U.S. Bancorp and its subsidiaries (the Company) reported net income attributable to U.S. Bancorp of \$471 million for the second quarter of 2009 or \$.12 per diluted common share, compared with \$950 million, or \$.53 per diluted common share for the second quarter of 2008. Return on average assets and return on average common equity were .71 percent and 4.2 percent, respectively, for the second quarter of 2009, compared with 1.58 percent and 17.9 percent, respectively, for the second quarter of 2008. Significant items in the second quarter of 2009 results included a \$123 million accrual for a Federal Deposit Insurance Corporation (FDIC) special assessment to be paid in the third quarter of 2009 and \$19 million of net securities losses. The Company also continued to increase its allowance for credit losses by recording \$466 million of provision for credit losses in excess of net charge-offs. In addition, on June 17, 2009, the Company redeemed the \$6.6 billion of preferred stock issued to the U.S. Department of the Treasury under the Capital Purchase Program of the Emergency Economic Stabilization Act of 2008. Upon redemption, the Company recorded the remaining \$154 million unaccreted discount on the preferred stock in a manner similar to a dividend, reducing earnings per common share. Significant items included in the second quarter of 2008 results were \$200 million of provision for credit losses in excess of net charge-offs and net securities losses of \$63 million.

Total net revenue, on a taxable-equivalent basis, for the second quarter of 2009 was \$359 million (9.4 percent) higher than the second quarter of 2008, reflecting a 10.3 percent increase in net interest income and an 8.6 percent increase in noninterest income. The increase in net interest income from a year ago was principally the result of growth in average earning assets. Noninterest income increased from a year ago, principally due to strong growth in mortgage banking revenue, higher commercial products revenue and lower net securities losses, partially offset by lower payments-related revenue, trust and investment management fees and deposit service charges, all of which were affected by the impact of the slowing economy on equity markets and customer spending. Additionally, the second quarter of 2009 was impacted by lower equity investment valuations.

Total noninterest expense in the second quarter of 2009 was \$311 million (17.1 percent) higher than the second quarter of 2008, primarily due to higher FDIC deposit insurance expense, including the \$123 million special assessment, higher marketing and litigation-related costs and acquisitions, partially offset by focused reductions in costs as a result of the implementation of the Company s cost containment plan in the first quarter of 2009. The provision for credit losses for the second quarter of 2009 increased \$799 million over the second quarter of 2008, reflecting continuing stress in residential real estate markets and deteriorating economic conditions and the corresponding impact on the commercial, commercial real estate and consumer loan portfolios. Net charge-offs in the second quarter of 2009 were \$929 million, compared with net charge-offs of \$396 million in the second quarter of 2008. Refer to Corporate Risk Profile for further information on the provision for credit losses, net charge-offs, nonperforming assets and factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

The Company reported net income attributable to U.S. Bancorp of \$1.0 billion for the first six months of 2009 or \$.36 per diluted common share, compared with \$2.0 billion, or \$1.14 per diluted common share for the first six months of 2008. Return on average assets and return on average common equity were .76 percent and 6.4 percent, respectively, for the first six months of 2009, compared with 1.71 percent and 19.6 percent, respectively, for the first six months of 2008. The Company s results for the first six months of 2009 reflected several significant items, including provision for credit losses in excess of net charge-offs of \$996 million, \$217 million of net securities losses, the \$123 million FDIC special assessment and a \$92 million gain from a corporate real estate transaction. Significant items included in the first six months of 2008 results were a \$492 million gain related to the Company s ownership position in Visa, Inc. (Visa Gain), \$392 million provision for credit losses in excess of net charge-offs and net securities losses of \$314 million.

Total net revenue, on a taxable-equivalent basis, for the first six months of 2009 was \$368 million (4.8 percent) higher than the first six months of 2008, reflecting a 12.3 percent increase in net interest income and a 2.4 percent decrease in

noninterest income. The increase in net interest income from a year ago was a

U.S. Bancorp

Table of Contents

result of growth in average earning assets. Noninterest income decreased due to the Visa Gain in the first six months of 2008, in addition to the impact of the deteriorating economy on equity markets and customer spending. These revenue declines were partially offset by higher mortgage banking and commercial products revenue, a gain from a corporate real estate transaction and a lower level of net securities losses in the first six months of 2009.

Total noninterest expense in the first six months of 2009 was \$403 million (11.2 percent) higher than in the first six months of 2008, primarily due to higher FDIC deposit insurance expense, higher marketing and litigation-related costs and acquisitions, which were partially offset by focused reductions in costs as a result of the implementation of the Company s cost containment plan in the first quarter of 2009.

The provision for credit losses for the first six months of 2009 increased \$1.6 billion over the first six months of 2008. The increase in the provision for credit losses reflected continuing stress in residential real estate markets and deteriorating economic conditions and the corresponding impact on the commercial, commercial real estate and consumer loan portfolios. Net charge-offs in the first six months of 2009 were \$1.7 billion, compared with net charge-offs of \$689 million in the first six months of 2008. Refer to Corporate Risk Profile for further information on the provision for credit losses, net charge-offs, nonperforming assets and factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

STATEMENT OF INCOME ANALYSIS

Net Interest Income Net interest income, on a taxable-equivalent basis, was \$2.1 billion in the second quarter of 2009, compared with \$1.9 billion in the second quarter of 2008. Net interest income, on a taxable-equivalent basis, was \$4.2 billion in the first six months of 2009, compared with \$3.7 billion in the first six months of 2008. The increases were due to growth in average earning assets, which were \$22.2 billion (10.5 percent) higher in the second quarter of 2009 and \$25.2 billion (12.0 percent) higher in the first six months of 2009, compared with the same periods of 2008, primarily driven by increases in average loans, including originated and acquired loans. The net interest margin in the second quarter and first six months of 2009 was 3.60 percent and 3.59 percent, respectively, compared with 3.61 percent and 3.58 percent, respectively, for the same periods of 2008. Given the current interest rate environment, the Company expects the net interest margin to remain relatively stable for the remainder of 2009. Refer to the Consolidated Daily Average Balance Sheet and Related Yields and Rates tables for further information on net interest income.

Total average loans for the second quarter and first six months of 2009 were \$20.8 billion (12.8 percent) and \$25.6 billion (16.1 percent) higher, respectively, than the same periods of 2008, driven by new loan originations and acquisitions. Retail loan growth, year-over-year, was driven by increases in credit card, home equity and federally-guaranteed student loans. Commercial real estate loan growth reflected new business driven by capital market conditions, slower loan payoffs and an acquisition in the second quarter of 2008. Residential mortgage growth reflected increased origination activity as a result of market interest rate declines. The increase in commercial loans was principally a result of growth in corporate and commercial banking balances as new and existing business customers used bank credit facilities to fund business growth and liquidity requirements. Assets covered by loss sharing agreements with the FDIC (covered assets) relate to the 2008 acquisitions of the banking operations of Downey Savings and Loan Association, F.A. and PFF Bank and Trust (Downey and PFF , respectively) and were \$10.7 billion and \$11.0 billion in the second quarter and first six months of 2009, respectively. Average investment securities in the second quarter and first six months of 2009 were \$.8 billion (1.9 percent) and \$1.2 billion (2.7 percent) lower, respectively, than the same periods of 2008, principally a result of prepayments and sales. The composition of the Company s investment portfolio remained essentially unchanged from a year ago. Average total deposits for the second quarter and first six months of 2009 increased \$27.4 billion (20.2 percent) and \$28.5 billion (21.4 percent), respectively, over the same periods of 2008. Excluding deposits from 2008 and 2009 acquisitions, second quarter 2009 average total deposits increased \$15.1 billion (11.2 percent) over the second quarter of 2008. Average noninterest-bearing deposits for the second quarter and first six months of 2009 increased \$9.5 billion (34.2 percent) and \$9.2 billion (33.6 percent), respectively, compared with same periods of 2008, primarily due to growth in Consumer and Wholesale Banking business lines and the impact of acquisitions. Average

total savings deposits increased \$12.6 billion (19.7 percent) in the second quarter and \$11.0 billion (17.5 percent) in the first six months of 2009, compared with the same periods in 2008, the result of higher Consumer Banking, government, broker-dealer and institutional trust customer balances and

U.S. Bancorp

.4

 Table 2
 Noninterest Income

	Three	Months En June 30,	ded	Six Months Ended June 30,						
			Percent		Percent					
(Dollars in Millions)	2009	2008	Change	2009	2008	Change				
Credit and debit card revenue	\$ 259	\$ 266	(2.6)%	\$ 515	\$ 514	.2%				
Corporate payment products revenue	168	174	(3.4)	322	338	(4.7)				
Merchant processing services	278	309	(10.0)	536	580	(7.6)				
ATM processing services	104	93	11.8	206	177	16.4				
Trust and investment management fees	304	350	(13.1)	598	685	(12.7)				
Deposit service charges	250	278	(10.1)	476	535	(11.0)				
Treasury management fees	142	137	3.6	279	261	6.9				
Commercial products revenue	144	117	23.1	273	229	19.2				
Mortgage banking revenue	308	81	*	541	186	*				
Investment products fees and										
commissions	27	37	(27.0)	55	73	(24.7)				
Securities gains (losses), net	(19)	(63)	69.8	(217)	(314)	30.9				
Other	90	113	(20.4)	259	672	(61.5)				
Total noninterest income	\$ 2,055	\$ 1,892	8.6%	\$ 3,843	\$ 3,936	(2.4)%				

^{*} Not meaningful

acquisitions. Contributing to the increase in savings accounts was strong participation in a new savings product introduced nationwide by Consumer Banking late in the third quarter of 2008. Average time certificates of deposit less than \$100,000 were higher in the second quarter and first six months of 2009 by \$5.3 billion (42.2 percent) and \$4.9 billion (37.6 percent), respectively, primarily due to acquisitions. Average time deposits greater than \$100,000 decreased slightly (.3 percent) in the second quarter of 2009, compared with the second quarter of 2008, due to acquisitions offset by the impact of wholesale funding decisions. Average time deposits greater than \$100,000 increased \$3.4 billion (11.4 percent) in the first six months of 2009, compared with the same period of the prior year, due primarily to acquisitions.

Provision for Credit Losses The provision for credit losses for the second quarter and first six months of 2009 increased \$799 million and \$1.6 billion, respectively, over the same periods of 2008, reflecting the current adverse economic conditions. The provision for credit losses exceeded net charge-offs by \$466 million and \$996 million in the second quarter and first six months of 2009, respectively, compared with \$200 million and \$392 million in the same periods of 2008. The increases in the provision and allowance for credit losses reflected continuing stress in residential real estate markets and deteriorating economic conditions and the corresponding impact on the commercial, commercial real estate and consumer loan portfolios. Net charge-offs were \$929 million in the second quarter and \$1.7 billion in the first six months of 2009, compared with net charge-offs of \$396 million in the second quarter and \$689 million in the first six months of 2008. Refer to Corporate Risk Profile for further information on the provision for credit losses, net charge-offs, nonperforming assets and factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

Noninterest Income Noninterest income in the second quarter and first six months of 2009 was \$2.1 billion and \$3.8 billion, respectively, compared with \$1.9 billion and \$3.9 billion in the same periods of 2008. The \$163 million (8.6 percent) increase during the second quarter and \$93 million (2.4 percent) decrease during the first six months of 2009, compared with the same periods of 2008, were principally due to a significant rise in mortgage banking revenue as the lower rate environment drove record mortgage loan production and increased profitability on loan sales, offset by lower fee-based revenue in certain revenue categories due to weaker economic conditions adversely impacting consumer and business spending. In addition, noninterest income decreased in the first six months of 2009, compared with the first six months of 2008, due to the \$492 million Visa Gain included in the first quarter of 2008. Other increases in noninterest income included higher ATM processing services related to growth in transaction volumes and business expansion, higher treasury management fees resulting from reduced earnings credit on customer compensating balances, and higher commercial products revenue due to higher standby letter of credit, capital markets and other commercial loan fees. Net securities losses for the second quarter and first six months of 2009 were also lower than the same periods a year ago. Corporate payment products revenue decreased in the second quarter and first six months of 2009, compared with the same periods of 2008, as transaction volumes declined due to

5

U.S. Bancorp

 Table 3
 Noninterest Expense

	Three Months Ended June 30,					Six I	ed	
				•	Percent		Percent	
(Dollars in Millions)		2009		2008	Change	2009	2008	Change
Compensation	\$	764	\$	761	.4%	\$ 1,550	\$ 1,506	2.9%
Employee benefits		140		129	8.5	295	266	10.9
Net occupancy and equipment		208		190	9.5	419	380	10.3
Professional services		59		59		111	106	4.7
Marketing and business development		80		66	21.2	136	145	(6.2)
Technology and communications		157		149	5.4	312	289	8.0
Postage, printing and supplies		72		73	(1.4)	146	144	1.4
Other intangibles		95		87	9.2	186	174	6.9
Other		554		304	82.2	845	587	44.0
Total noninterest expense	\$ 2	2,129	\$	1,818	17.1%	\$ 4,000	\$ 3,597	11.2%
Efficiency ratio (a)		51.0%		47.1%		48.4%	45.0%	

(a) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses), net.

the slowing economy. Merchant processing services revenue decreased primarily due to lower average customer purchases per transaction. Deposit service charges decreased primarily due to lower overdraft fees, with a decrease in the number of overdraft incidences more than offsetting account growth. Trust and investment management fees declined, as did investment product fees and commissions, reflecting adverse equity market conditions. Other income also decreased due to lower equity investment valuations.

Noninterest Expense Noninterest expense was \$2.1 billion in the second quarter and \$4.0 billion in the first six months of 2009, increasing \$311 million (17.1 percent) and \$403 million (11.2 percent), respectively, from the same periods of 2008. The increases in noninterest expense from a year ago were principally due to the impact of higher FDIC deposit insurance expense and acquisitions. Compensation expense increased primarily due to acquisitions, offset by reductions from cost containment efforts. Employee benefits expense increased primarily due to increased pension costs associated with previous declines in the value of pension assets, as well as acquisitions. Net occupancy and equipment expense, and technology and communications expense increased primarily due to acquisitions, as well as branch-based and other business expansion initiatives. Marketing and business development expense increased in the second quarter of 2009, compared with the second quarter of 2008, due to costs related to new credit card product initiatives. Marketing and business development expense for the first six months of 2009 decreased from the same period of 2008 due to a contribution to the U.S. Bancorp Foundation in the first quarter of 2008, offset by the impact of costs related to new credit card product initiatives in 2009. Other intangibles expense increased due to acquisitions. Other expense increased year-over-year due to an increase in FDIC deposit insurance expense, a result of the special assessment in the second quarter of 2009 and the use of assessment credits in 2008 and the first quarter of 2009, which have been fully utilized. In addition, other expense included increased costs for other real estate owned, mortgage

servicing, litigation and acquisition integration.

Income Tax Expense The provision for income taxes was \$100 million (an effective rate of 17.1 percent) for the second quarter and \$201 million (an effective rate of 16.3 percent) for the first six months of 2009, compared with \$386 million (an effective rate of 28.5 percent) and \$862 million (an effective rate of 29.4 percent) for the same periods of 2008. The declines in the effective tax rates in the second quarter and first six months of 2009, compared with the same periods of the prior year, reflected the impact of the decline in pre-tax earnings and the relative level of tax-advantaged investments. For further information on income taxes, refer to Note 10 of the Notes to Consolidated Financial Statements.

BALANCE SHEET ANALYSIS

Loans The Company s total loan portfolio was \$182.3 billion at June 30, 2009, compared with \$185.2 billion at December 31, 2008, a decrease of \$2.9 billion (1.6 percent). The decrease was driven primarily by lower commercial loans and covered assets, partially offset by growth in retail loans, residential mortgages and commercial real estate loans. The \$3.9 billion (6.9 percent) decrease in commercial loans was primarily driven by lower capital spending and lower utilization of bank credit facilities by business customers, along with improved access to the short-term and long-term bond markets to refinance their bank debt.

U.S. Bancorp

.6

Table of Contents

Commercial real estate loans increased \$.5 billion (1.5 percent) at June 30, 2009, compared with December 31, 2008, reflecting new business growth, as current market conditions have limited borrower access to capital markets, and slower loan payoffs.

Residential mortgages held in the loan portfolio increased \$.4 billion (1.7 percent) at June 30, 2009, compared with December 31, 2008, reflecting an increase in mortgage banking origination activity as a result of market interest rate declines. Most loans retained in the portfolio are to customers with prime or near-prime credit characteristics at the date of origination.

Total retail loans outstanding, which include credit card, retail leasing, home equity and second mortgages and other retail loans, increased \$1.1 billion (1.8 percent) at June 30, 2009, compared with December 31, 2008. The increase was primarily driven by growth in credit card balances and home equity and second mortgages, partially offset by decreases in student and installment loans and retail leasing balances.

Loans Held for Sale Loans held for sale, consisting primarily of residential mortgages and student loans to be sold in the secondary market, were \$7.4 billion at June 30, 2009, compared with \$3.2 billion at December 31, 2008. The increase in loans held for sale was principally due to an increase in mortgage loan origination activity as a result of a decline in rates.

Investment Securities Investment securities, including available-for-sale and held-to-maturity, totaled \$40.8 billion at June 30, 2009, compared with \$39.5 billion at December 31, 2008. The \$1.3 billion increase reflected securities purchases of \$6.7 billion and a decrease in unrealized losses, partially offset by sales, maturities, prepayments and securities impairments. At June 30, 2009, adjustable-rate financial instruments comprised 45 percent of the investment securities portfolio, compared with 40 percent at December 31, 2008.

The Company conducts a regular assessment of its investment securities to determine whether any securities are other-than-temporarily impaired. During the first six months of 2009, the Financial Accounting Standards Board issued new accounting guidance, which the Company adopted effective January 1, 2009, for the measurement and recognition of other-than-temporary impairment for debt securities. This guidance requires the portion of other-than-temporary impairment related to factors other than credit losses be recognized in other comprehensive income (loss), rather than earnings. The effect of the adoption of this guidance was not significant.

Net unrealized losses included in accumulated other comprehensive income (loss) were \$1.7 billion at June 30, 2009, compared with \$2.8 billion at December 31, 2008. The decrease in unrealized losses was primarily due to increases in fair value of agency mortgage-backed securities and obligations of state and political subdivisions, and to amounts recognized as other-than-temporary impairment.

As of June 30, 2009, approximately 1 percent of the available-for-sale securities portfolio consisted of perpetual preferred securities, primarily issued by financial institutions. The net unrealized losses for these securities were \$134 million at June 30, 2009, compared to \$387 million at December 31, 2008. The decrease was principally a result of impairment charges recognized on these securities during the second quarter and first six months of 2009 of \$12 million and \$210 million, respectively. Impairment charges recognized for the first six months of 2009 were primarily related to the perpetual preferred stock of a large domestic bank downgraded during the first quarter of 2009.

There is limited market activity for the remaining structured investment security and the non-agency mortgage-backed securities held by the Company. As a result, the Company estimates the fair value of these securities using estimates of expected cash flows, discount rates and management s assessment of various market factors, which are judgmental in nature. The Company recorded \$76 million and \$132 million of impairment charges on non-agency mortgage-backed and structured investment related securities during the second quarter and first six months of 2009, respectively. These impairment charges were due to changes in expected cash flows resulting from the continuing decline in housing prices and an increase in foreclosure activity. Further adverse changes in market conditions may result in additional impairment charges in future periods. Refer to Notes 3 and 12 in the Notes to Consolidated Financial Statements for further information on investment securities.

Deposits Total deposits were \$163.9 billion at June 30, 2009, compared with \$159.3 billion at December 31, 2008, an increase of \$4.6 billion (2.8 percent) that reflected customer flight to quality. The increase in total deposits was primarily the result of increases in money market savings, savings accounts and interest checking balances, partially offset by decreases in noninterest-bearing deposit accounts and time deposits greater than \$100,000. Money market savings balances increased \$5.6 billion (21.6 percent) due to higher corporate trust, trust and custody, and broker-dealer balances. Savings account balances increased \$3.7 billion (40.8 percent) due primarily to strong participation in a new savings

7

U.S. Bancorp

 Table 4
 Investment Securities

	Available-for-Sale F Weighted- Averag & Veighted- Maturity								Не	Held-to-Maturity Weighted- AverageWeighted- Maturity				
June 30, 2009 (Dollars in Millions)	An	nortized Cost		Fair Value	in A Years Y	Average Am Tield (d)		zed ost				Average Yield (d)		
U.S. Treasury and Agencies Maturing in one year or less Maturing after one year through five	\$	595	\$	602	.5	3.22%	\$		\$			%		
years Maturing after five years through ten		1,003		998	4.1	2.88								
years Maturing after ten years		28 906		28 895	7.6 15.1	4.88 2.35								
Total	\$	2,532	\$	2,523	7.3	2.79%	\$		\$			%		
Mortgage-Backed Securities (a) Maturing in one year or less Maturing after one year through five	\$	879	\$	873	.6	2.39%	\$		\$			%		
years Maturing after five years through ten		23,704		23,708	3.1	3.66		5		5	4.9	5.07		
years Maturing after ten years		5,097 504		4,764 346	6.6 11.9	2.93 2.14								
Total	\$	30,184	\$	29,691	3.7	3.48%	\$	5	\$	5	4.9	5.07%		
Asset-Backed Securities (a) Maturing in one year or less Maturing after one year through five	\$	1	\$	1	.6	3.11%	\$		\$			%		
years Maturing after five years through ten		616		483	3.6	2.26								
years Maturing after ten years		31 22		28 9	6.9 22.7	2.78 1.99								
Total	\$	670	\$	521	4.4	2.28%	\$		\$			%		
Obligations of State and Political Subdivisions (b)														
Maturing in one year or less Maturing after one year through five	\$	11	\$	11	.2	6.79%	\$	1	\$	1	.4	7.04%		
years		210 1,195		209 1,174	2.4 6.7	3.01 6.74		6 11		6 13	2.9 6.9	6.71 7.36		

Maturing after five years through ten								
years Maturing after ten years	5,309	4,856	22.3	6.81	16	15	17.4	5.52
Total	\$ 6,725	\$ 6,250	18.9	6.68%	\$ 34	\$ 35	10.8	6.39%
Other Debt Securities								
Maturing in one year or less	\$	\$ 1	.4	8.01%	\$ 3	\$ 3	.7	1.96%
Maturing after one year through five								
years	80	56	2.6	5.46	7	7	3.5	2.06
Maturing after five years through ten								
years	61	45	8.0	6.33				
Maturing after ten years	1,481	986	33.8	4.86				
Total	\$ 1,622	\$ 1,088	31.3	4.94%	\$ 10	\$ 10	2.6	2.03%
Other Investments	\$ 698	\$ 683	8.7	1.93%	\$	\$		%
Total investment securities (c)	\$ 42,431	\$ 40,756	7.5	3.96%	\$ 49	\$ 50	8.5	5.35%

- (a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities anticipating future prepayments.
- (b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, yield to maturity if purchased at par or a discount.
- (c) The weighted-average maturity of the available-for-sale investment securities was 7.7 years at December 31, 2008, with a corresponding weighted-average yield of 4.56 percent. The weighted-average maturity of the held-to-maturity investment securities was 8.5 years at December 31, 2008, with a corresponding weighted-average yield of 5.78 percent.
- (d) Average yields are presented on a fully-taxable equivalent basis under a tax rate of 35 percent. Yields on available-for-sale and held-to-maturity securities are computed based on historical cost balances. Average yield and maturity calculations exclude equity securities that have no stated yield or maturity.

	June 30,	December	31, 2008	
	Amortized	Percent	Amortized	Percent
(Dollars in Millions)	Cost	of Total	Cost	of Total
U.S. Treasury and agencies	\$ 2,532	6.0 %	\$ 664	1.6 %
Mortgage-backed securities	30,189	71.0	31,271	73.9
Asset-backed securities	670	1.6	616	1.4
Obligations of state and political subdivisions	6,759	15.9	7,258	17.1
Other debt securities and investments	2,330	5.5	2,527	6.0
Total investment securities	\$ 42,480	100.0 %	\$ 42,336	100.0 %

U.S. Bancorp

Table of Contents

product offered by Consumer Banking and higher broker-dealer balances. Interest checking balances increased \$3.2 billion (9.9 percent) due to higher government and branch-based balances. Noninterest-bearing deposits decreased \$1.8 billion (4.8 percent) due primarily to decreases in broker-dealer and corporate trust balances. Time deposits greater than \$100,000 decreased \$5.5 billion (15.2 percent) at June 30, 2009, compared with December 31, 2008. Time deposits greater than \$100,000 are managed as an alternative to other funding sources, such as wholesale borrowing, based largely on relative pricing.

Borrowings The Company utilizes both short-term and long-term borrowings to fund growth of assets in excess of deposit growth. Short-term borrowings, which include federal funds purchased, commercial paper, repurchase agreements, borrowings secured by high-grade assets and other short-term borrowings, were \$29.7 billion at June 30, 2009, compared with \$34.0 billion at December 31, 2008. The decrease principally reflected reduced borrowing needs as a result of increases in deposits due to customer flight to quality.

Long-term debt was \$39.2 billion at June 30, 2009, compared with \$38.4 billion at December 31, 2008, primarily reflecting issuances of \$3.7 billion of medium-term notes, partially offset by \$2.2 billion of medium-term note maturities and a \$.6 billion net decrease in Federal Home Loan Bank advances in the first six months of 2009. The \$.8 billion (2.2 percent) increase in long-term debt reflected the Company s issuance of non-guaranteed debt to qualify for redemption of the preferred stock from the U.S. Department of the Treasury. Refer to the Liquidity Risk Management section for discussion of liquidity management of the Company.

CORPORATE RISK PROFILE

Overview Managing risks is an essential part of successfully operating a financial services company. The most prominent risk exposures are credit, residual value, operational, interest rate, market and liquidity risk. Credit risk is the risk of not collecting the interest and/or the principal balance of a loan or investment when it is due. Residual value risk is the potential reduction in the end-of-term value of leased assets. Operational risk includes risks related to fraud, legal and compliance risk, processing errors, technology, breaches of internal controls and business continuation and disaster recovery risk. Interest rate risk is the potential reduction of net interest income as a result of changes in interest rates, which can affect the re-pricing of assets and liabilities differently. Market risk arises from fluctuations in interest rates, foreign exchange rates, and security prices that may result in changes in the values of financial instruments, such as trading and available-for-sale securities that are accounted for on a mark-to-market basis. Liquidity risk is the possible inability to fund obligations to depositors, investors or borrowers. In addition, corporate strategic decisions, as well as the risks described above, could give rise to reputation risk. Reputation risk is the risk that negative publicity or press, whether true or not, could result in costly litigation or cause a decline in the Company s stock value, customer base, funding sources or revenue.

Credit Risk Management The Company s strategy for credit risk management includes well-defined, centralized credit policies, uniform underwriting criteria, and ongoing risk monitoring and review processes for all commercial and consumer credit exposures. In evaluating its credit risk, the Company considers changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, the level of allowance coverage relative to similar banking institutions and macroeconomic factors. Refer to Management s Discussion and Analysis Credit Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for a more detailed discussion on credit risk management processes.

The Company manages its credit risk, in part through diversification of its loan portfolio. As part of its normal business activities, the Company offers a broad array of commercial and retail lending products. The Company s retail lending business utilizes several distinct business processes and channels to originate retail credit, including traditional branch lending, indirect lending, portfolio acquisitions and a consumer finance division. Generally, loans managed by the Company s consumer finance division exhibit higher credit risk characteristics, but are priced commensurate with the differing risk profile. With respect to residential mortgages originated through these channels, the Company may

either retain the loans on its balance sheet or sell its interest in the balances into the secondary market while retaining the servicing rights and customer relationships. For residential mortgages that are retained in the Company s portfolio and for home equity and second mortgages, credit risk is also diversified by geography and managed by adherence to loan-to-value and borrower credit criteria during the underwriting process.

9

U.S. Bancorp

Table of Contents

The following tables provide summary information of the loan-to-values of residential mortgages and home equity and second mortgages by distribution channel and type at June 30, 2009 (excluding covered assets):

Residential mortgages (Dollars in Millions)		Interest Only	Aı	mortizing	Total	Percent of Total
Consumer Finance Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	1,056 668 681	\$	2,976 1,540 2,695 141	\$ 4,032 2,208 3,376 141	41.3% 22.7 34.6 1.4
Total Other Retail	\$	2,405	\$	7,352	\$ 9,757	100.0%
Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	2,160 86 121	\$	10,734 569 543	\$ 12,894 655 664	90.7% 4.6 4.7
Total Total Company Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$ \$	2,367 3,216 754 802	\$	11,846 13,710 2,109 3,238 141	\$ 14,213 16,926 2,863 4,040 141	100.0% 70.6% 11.9 16.9 .6
Total	\$	4,772	\$	19,198	\$ 23,970	100.0%

Note: Loan-to-values determined as of the date of origination and adjusted for cumulative principal payments, and consider mortgage insurance, as applicable.

Home equity and second mortgages (Dollars in Millions)	Lines	Loans	Total	Percent of Total
Consumer Finance (a)				
Less than or equal to 80%	\$ 762	\$ 200	\$ 962	39.1%
Over 80% through 90%	364	184	548	22.2
Over 90% through 100%	391	384	775	31.5
Over 100%	65	113	178	7.2

Total Other Retail Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$ 1,582 11,638 1,877 900 51	\$ 1,537 452 388 22	\$ 2,463 13,175 2,329 1,288 73	100.0% 78.1% 13.8 7.7 .4
Total Total Company	\$ 14,466	\$ 2,399	\$ 16,865	100.0%
Less than or equal to 80%	\$ 12,400	\$ 1,737	\$ 14,137	73.1%
Over 80% through 90%	2,241	636	2,877	14.9
Over 90% through 100%	1,291	772	2,063	10.7
Over 100%	116	135	251	1.3
Total	\$ 16,048	\$ 3,280	\$ 19,328	100.0%

⁽a) Consumer finance category included credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

Note: Loan-to-values determined on original appraisal value of collateral and the current amortized loan balance, or maximum of current commitment or current balance on lines.

Within the consumer finance division, at June 30, 2009, approximately \$2.7 billion of residential mortgages were to customers that may be defined as sub-prime borrowers based on credit scores from independent credit rating agencies at loan origination, compared with \$2.9 billion at December 31, 2008.

The following table provides further information on residential mortgages for the consumer finance division:

(Dollars in Millions)	-	Interest Only	An	nortizing	Total	Percent of Division
Sub-Prime Borrowers Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	4 6 17	\$	1,056 644 887 73	\$ 1,060 650 904 73	10.8% 6.7 9.3 .7
Total Other Borrowers Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	27 1,052 662 664	\$ \$	2,660 1,920 896 1,808 68	\$ 2,687 2,972 1,558 2,472 68	27.5% 30.5% 16.0 25.3

Total	\$ 2,378	\$ 4,692	\$ 7,070	72.5%
Total Consumer Finance	\$ 2,405	\$ 7,352	\$ 9,757	100.0%

In addition to residential mortgages, at June 30, 2009, the consumer finance division had \$.7 billion of home equity and second mortgage loans to customers that may be defined as sub-prime borrowers, unchanged from December 31, 2008.

The following table provides further information on home equity and second mortgages for the consumer finance division:

(Dollars in Millions)		Lines	L	oans	Total	Percent of Total
Sub-Prime Borrowers Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	29 37 2 42	\$	128 119 239 82	\$ 157 156 241 124	6.4% 6.3 9.8 5.0
Total Other Borrowers Less than or equal to 80% Over 80% through 90% Over 90% through 100% Over 100%	\$	110 733 327 389 23	\$	568 72 65 145 31	\$ 678 805 392 534 54	27.5% 32.7% 15.9 21.7 2.2
Total	\$	1,472	\$	313	\$ 1,785	72.5%
Total Consumer Finance	\$	1,582	\$	881	\$ 2,463	100.0%

The total amount of residential mortgage, home equity and second mortgage loans, other than covered assets, to customers that may be defined as sub-prime borrowers represented only 1.3 percent of total assets at June 30, 2009, compared with 1.4 percent at December 31, 2008. Covered assets include \$2.7 billion in loans with negative-amortization payment options at June 30, 2009, compared with \$3.3 billion at December 31, 2008. The Company s risk on covered assets is limited by loss sharing agreements with the FDIC. Other than covered assets, the Company does not have any residential mortgages with payment schedules that would cause balances to increase over time.

U.S. Bancorp

.10

 Table 5
 Delinquent Loan Ratios as a Percent of Ending Loan Balances

90 days or more past due excluding nonperforming loans	June 30, 2009	December 31, 2008
Commercial Commercial Lease financing	.19%	.15%
Total commercial Commercial Real Estate Commercial mortgages	.16	.13
Construction and development	.76	.36
Total commercial real estate Residential Mortgages Retail Credit card Retail leasing Other retail	.22 2.11 2.37 .10 .53	.11 1.55 2.20 .16 .45
Total retail	.94	.82
Total loans, excluding covered assets	.72	.56
Covered Assets	7.60	5.13
Total loans	1.12%	.84%
90 days or more past due including nonperforming loans	June 30, 2009	December 31, 2008
Commercial Commercial real estate	1.89% 5.05	.82% 3.34
Table of Contents		27

Residential mortgages (a) Retail (b)	3.46 1.19	2.44 .97
Total loans, excluding covered assets	2.48	1.57
Covered assets	14.10	10.74
Total loans	3.15%	2.14%

- (a) Delinquent loan ratios exclude advances made pursuant to servicing agreements to Government National Mortgage Association (GNMA) mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. Including the guaranteed amounts, the ratio of residential mortgages 90 days or more past due including nonperforming loans was 10.05 percent at June 30, 2009, and 6.95 percent at December 31, 2008.
- (b) Delinquent loan ratios exclude student loans that are guaranteed by the federal government. Including the guaranteed amounts, the ratio of retail loans 90 days or more past due including nonperforming loans was 1.36 percent at June 30, 2009, and 1.10 percent at December 31, 2008.

Loan Delinquencies Trends in delinquency ratios are an indicator, among other considerations, of credit risk within the Company s loan portfolios. The Company measures delinquencies, both including and excluding nonperforming loans, to enable comparability with other companies. Accruing loans 90 days or more past due totaled \$2.0 billion (\$1.2 billion excluding covered assets) at June 30, 2009, compared with \$1.6 billion (\$967 million excluding covered assets) at December 31, 2008. The increase in 90 day delinquent loans related to covered assets was \$210 million. The \$278 million increase excluding covered assets reflected stress in residential mortgages, commercial loans, construction loans, credit cards and home equity loans. These loans are not included in nonperforming assets and continue to accrue interest because they are adequately secured by collateral, are in the process of collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogeneous portfolios with specified charge-off timeframes adhering to regulatory guidelines. The ratio of accruing loans 90 days or more past due to total loans was 1.12 percent (.72 percent excluding covered assets) at June 30, 2009, compared with .84 percent (.56 percent excluding covered assets) at December 31, 2008. The Company expects delinquencies to continue to increase as difficult economic conditions affect more borrowers within both the consumer and commercial loan portfolios.

11

U.S. Bancorp

Table of Contents

The following table provides summary delinquency information for residential mortgages and retail loans, excluding covered assets:

(Dollars in Millions) Residential mortgages 30-89 days 90 days or more Nonperforming	Ju \$		mou Dec	nt ember 31, 2008 536 366 210		eent of Ending Balances December 31, 2008 2.28% 1.55 .89
Total	\$	1,381	\$	1,112	5.76%	4.72%
Retail Credit card 30-89 days 90 days or more Nonperforming	\$	354 352 107	\$	369 297 67	2.38% 2.37 .72	2.73% 2.20 .49
Total Retail leasing 30-89 days 90 days or more Nonperforming	\$ \$	813 42 5	\$ \$	733 49 8	5.47% .85% .10	5.42% .95% .16
Total Home equity and second mortgages	\$	47	\$	57	.95%	1.11%
30-89 days 90 days or more Nonperforming	\$	179 137 27	\$	170 106 14	.92% .71 .14	.89% .55 .07
Total Other retail	\$	343	\$	290	1.77%	1.51%
30-89 days 90 days or more Nonperforming	\$	243 85 21	\$	255 81 11	1.09% .38 .10	1.13% .36 .05
Total	\$	349	\$	347	1.57%	1.54%

Within these product categories, the following table provides information on delinquent and nonperforming loans as a percent of ending loan balances, by channel:

Consur	ner Finance (a)	Ot	her Retail
June 30,	December 31,	June 30,	December 31,
2009	2008	2009	2008

Residential mortgages

Edgar Filing: US BANCORP \DE\ - Form 10-Q

30-89 days 90 days or more Nonperforming	3.75% 2.98 2.29	3.96% 2.61 1.60	1.31% 1.50 .71	1.06% .79 .38
Total	9.02%	8.17%	3.52%	2.23%
Retail Credit card 30-89 days 90 days or more	%	%	2.38% 2.37	2.73% 2.20
Nonperforming			.72	.49
Total Retail leasing	%	%	5.47%	5.42%
30-89 days 90 days or more Nonperforming	%	%	.85% .10	.95% .16
Total Home equity and second mortgages	%	%	.95%	1.11%
30-89 days	2.52%	3.24%	.69%	.59%
90 days or more	2.07	2.36	.51	.32
Nonperforming	.24	.14	.13	.07
Total Other retail	4.83%	5.74%	1.33%	.98%
30-89 days	5.38%	6.91%	.98%	1.00%
90 days or more Nonperforming	1.04	1.98	.36 .10	.32 .05
Total	6.42%	8.89%	1.44%	1.37%

⁽a) Consumer finance category included credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

U.S. Bancorp

.12

Table of Contents

Within the consumer finance division at June 30, 2009, approximately \$456 million and \$99 million of these delinquent and nonperforming residential mortgages and other retail loans, respectively, were with customers that may be defined as sub-prime borrowers, compared with \$467 million and \$121 million, respectively, at December 31, 2008.

The following table provides summary delinquency information for covered assets:

						ercent of			
					Ending				
			Amo	ount	Loan Balances				
	June 30, December 31,		December 31,	June 30,	December 31,				
(Dollars in Millions)		2009		2008	2009	2008			
Covered assets									
30-89 days	\$	365	\$	740	3.48%	6.46%			
90 days or more		797		587	7.60	5.13			
Nonperforming		682		643	6.50	5.62			
Total	\$	1,844	\$	1,970	17.58%	17.21%			

Restructured Loans Accruing Interest In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due. In most cases, the modification is either a reduction in interest rate, extension of the maturity date or a reduction in the principal balance. Restructured loans, except those where the principal balance has been reduced, accrue interest as long as the borrower complies with the revised terms and conditions and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles.

The following table provides a summary of restructured loans, excluding covered assets, that are performing in accordance with modified terms, and therefore continue to accrue interest:

			As a Perce	nt of Ending		
	A	Amount	Loan Balances			
	June 30,	December 31,	June 30,	December 31,		
(Dollars in Millions)	2009	2008	2009	2008		
Commercial	\$ 56	\$ 35	.11%	.06%		
Commercial real estate	132	138	.39	.42		
Residential mortgages	1,289	813	5.38	3.45		
Credit card	541	450	3.64	3.33		
Other retail	89	73	.19	.16		
Total loans	\$ 2,107	\$ 1,509	1.16%	.81%		

Restructured loans, excluding covered assets, were \$598 million higher at June 30, 2009, compared with December 31, 2008, reflecting the impact of restructurings for certain residential mortgage and credit card customers in light of current economic conditions. The Company expects this trend to continue as the Company works to modify loans for borrowers who are having financial difficulties.

The Company has also modified certain covered loans in accordance with the terms of agreements with the FDIC in connection with the acquisitions of Downey and PFF. Losses associated with modifications on these loans, including the economic impact of interest rate reductions, are generally eligible for reimbursement under the loss sharing agreements.

Nonperforming Assets The level of nonperforming assets represents another indicator of the potential for future credit losses. At June 30, 2009, total nonperforming assets were \$4.0 billion, compared with \$2.6 billion at December 31, 2008. Nonperforming assets at June 30, 2009 included \$682 million of covered assets, compared with \$643 million at December 31, 2008. The ratio of total nonperforming assets to total loans and other real estate was 2.20 percent (1.94 percent excluding covered assets) at June 30, 2009, compared with 1.42 percent (1.14 percent excluding covered assets) at December 31, 2008. The increase in nonperforming assets was driven primarily by the residential construction portfolio and related industries, the residential mortgage and credit card portfolios, an increase in foreclosed residential properties and the impact of the economic slowdown on other commercial customers. Included in nonperforming loans were restructured loans that are not accruing interest of \$189 million at June 30, 2009, compared with \$151 million at December 31, 2008.

Other real estate, excluding covered assets, was \$293 million at June 30, 2009, compared with \$190 million at December 31, 2008, and was primarily related to foreclosed properties that previously secured residential mortgages, home equity and second mortgage loan balances. The increase in other real estate assets reflected continuing stress in residential construction and related supplier industries and higher residential mortgage loan foreclosures.

13

U.S. Bancorp

 Table 6
 Nonperforming Assets (a)

(Dollars in Millions)	Jı	ne 30, 2009		December 31, 2008
Commercial	Φ	705	Ф	200
Commercial Lease financing	\$	785 123	\$	290 102
Total commercial Commercial Real Estate		908		392
Commercial mortgages		471		294
Construction and development		1,156		780
Total commercial real estate		1,627		1,074
Residential Mortgages Retail		324		210
Credit card		107		67
Retail leasing		40		2.5
Other retail		48		25
Total retail		155		92
Total nonperforming loans, excluding covered assets		3,014		1,768
Covered Assets		682		643
		2 60 6		
Total nonperforming loans Other Real Estate (b)		3,696 293		2,411 190
Other Assets		27		23
Total nonperforming assets	\$	4,016	\$	2,624
Accruing loans 90 days or more past due, excluding covered assets	\$	1,245	\$	967
Accruing loans 90 days or more past due	\$	2,042	\$	1,554
Nonperforming loans to total loans, excluding covered assets		1.75%		1.02%
Nonperforming loans to total loans also other real actets, evaluding account (b)		2.03% 1.94%		1.30%
Nonperforming assets to total loans plus other real estate, excluding covered assets (b) Nonperforming assets to total loans plus other real estate (b)		2.20%		1.14% 1.42%
romperforming assets to total rouns plus other roat estate (b)		2.20 /0		1.72/0

Changes in Nonperforming Assets

Retail and

	Co	mmercial			
		and			
	Co	mmercial	Res	idential	
(Dollars in Millions)	R	eal Estate	Mortga	ages (d)	Total
Balance December 31, 2008	\$	1,896	\$	728	\$ 2,624
Additions to nonperforming assets					
New nonaccrual loans and foreclosed properties		2,001		720	2,721
Advances on loans		44			44
Total additions		2,045		720	2,765
Reductions in nonperforming assets		_,		, = 0	_,, 00
Paydowns, payoffs		(206)		(325)	(531)
Net sales		(11)		, ,	(11)
Return to performing status		(64)		(7)	(71)
Charge-offs (c)		(640)		(120)	(760)
Total reductions		(921)		(452)	(1,373)
Net additions to nonperforming assets		1,124		268	1,392
Balance June 30, 2009	\$	3,020	\$	996	\$ 4,016

- (a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due.
- (b) Excludes \$282 million and \$209 million at June 30, 2009, and December 31, 2008, respectively of foreclosed GNMA loans which continue to accrue interest.
- (c) Charge-offs exclude actions for certain card products and loan sales that were not classified as nonperforming at the time the charge-off occurred.
- (d) Residential mortgage information excludes changes related to residential mortgages serviced by others.

The following table provides an analysis of other real estate owned (OREO) excluding covered assets, as a percent of their related loan balances, including further detail for residential mortgages and home equity and second mortgage loan balances by geographical location:

	As a Percent of Ending				
	Ame	ount	Loan Balances		
	June 30, Dec	cember 31,	June 30,	December 31,	
(Dollars in Millions)	2009	2008	2009	2008	
Residential					
Minnesota	\$ 24 \$	\$ 18	.44%	.34%	
California	19	13	.36	.29	
Michigan	12	12	2.42	2.39	
Arizona	10	5	.97	.53	
Ohio	9	9	.36	.37	
All other states	109	88	.38	.30	
Total residential	183	145	.42	.34	
Commercial	110	45	.33	.14	

Total OREO \$ 293 \$ 190 .16% .10%

U.S. Bancorp

.14

 Table 7
 Net Charge-offs as a Percent of Average Loans Outstanding

	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
Commercial				
Commercial	1.50%	.43%	1.21%	.39%
Lease financing	3.29	1.14	3.29	1.09
Total commercial	1.72	.51	1.46	.47
Commercial Real Estate				
Commercial mortgages	.47	.11	.35	.10
Construction and development	3.79	.52	4.30	.44
Total commercial real estate	1.44	.24	1.51	.20
Residential Mortgages	1.94	.91	1.74	.69
Retail				
Credit card	7.36	4.84	6.86	4.39
Retail leasing	.80	.58	.91	.53
Home equity and second mortgages	1.72	1.13	1.60	.93
Other retail	1.80	1.16	1.77	1.20
Total retail	2.99	1.86	2.81	1.73
Total loans, excluding covered assets	2.15	.98	1.98	.87
Covered Assets	.07		.15	
Total loans	2.03%	.98%	1.87%	.87%

The Company expects nonperforming assets, including OREO, to continue to increase, however at a decreasing rate as compared with prior periods, as difficult economic conditions affect more borrowers within both the consumer and commercial loan portfolios.

Analysis of Loan Net Charge-Offs Total net charge-offs were \$929 million and \$1.7 billion for the second quarter and first six months of 2009, respectively, compared with net charge-offs of \$396 million and \$689 million for the same periods of 2008. The ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the second quarter and first six months of 2009 was 2.03 percent and 1.87 percent, respectively, compared with .98 percent and .87 percent, for the same periods of 2008. The year-over-year increases in total net charge-offs were driven by factors affecting the residential housing markets, including homebuilding and related industries, and credit costs associated with credit card and other consumer and commercial loans as the economy weakened. Given current economic conditions and the continuing weakness in home prices, rising unemployment levels and the economy in general, the Company expects net charge-offs will continue to increase for the remainder of 2009, however at a decreasing rate as compared with prior periods.

Commercial and commercial real estate loan net charge-offs for the second quarter of 2009 increased to \$353 million (1.61 percent of average loans outstanding on an annualized basis), compared with \$87 million (.41 percent of average loans outstanding on an annualized basis) for the second quarter of 2008. Commercial and commercial real estate loan net charge-offs for the first six months of 2009 increased to \$650 million (1.48 percent of average loans outstanding on an annualized basis), compared with \$154 million (.37 percent of average loans outstanding on an annualized basis) for the first six months of 2008. The year-over-year increases in net charge-offs reflected continuing stress in housing, especially residential homebuilding and related industry sectors, along with the impact of the deteriorating economic conditions on the commercial loan portfolios.

Residential mortgage loan net charge-offs for the second quarter of 2009 were \$116 million (1.94 percent of average loans outstanding on an annualized basis), compared with \$53 million (.91 percent of average loans outstanding on an annualized basis) for the second quarter of 2008. Residential mortgage loan net charge-offs for the first six months of 2009 were \$207 million (1.74 percent of average loans outstanding on an annualized basis), compared with \$79 million (.69 percent of average loans outstanding on an annualized basis) for the first six months of 2008. Total retail loan net charge-offs for the second quarter of 2009 were \$458 million (2.99 percent of average loans outstanding on an annualized basis), compared with \$256 million (1.86 percent of average loans outstanding on an annualized basis) for the second quarter of 2008. Total retail loan net charge-offs for the first six months of 2009 were \$852 million (2.81 percent of average loans outstanding on an annualized basis), compared with \$456 million (1.73 percent of average loans outstanding on an annualized basis) for the first six months of 2008. The increased residential mortgage and retail loan net charge-offs reflected the adverse impact of current economic conditions and rising unemployment levels.

15

U.S. Bancorp

Table of Contents

The following table provides an analysis of net charge-offs as a percent of average loans outstanding managed by the consumer finance division, compared with other retail loans:

	Thre	e N	Ionths En	ded June 30	,	Six Months Ended June 30,						
				Percen	t of					Percen	t of	
	Averag	e L	oans	Average Loans			Averag	e Lo	oans	ns Average Loans		
(Dollars in Millions)	2009		2008	2009	2008		2009		2008	2009	2008	
Consumer Finance (a)												
Residential mortgages	\$ 9,751	\$	9,990	3.87%	1.69%	\$	9,824	\$	9,944	3.43%	1.27%	
Home equity and second												
mortgages	2,457		2,031	7.02	6.93		2,437		1,952	6.62	5.67	
Other retail	565		450	5.68	4.47		546		440	6.65	5.03	
Other Retail												
Residential mortgages	\$ 14,213	\$	13,317	.62%	.33%	\$	14,116	\$	13,198	.57%	.24%	
Home equity and second												
mortgages	16,857		15,075	.95	.35		16,826		14,865	.87	.31	
Other retail	22,188		20,673	1.70	1.09		22,323		18,937	1.65	1.12	
Total Company												
Residential mortgages	\$ 23,964	\$	23,307	1.94%	.91%	\$	23,940	\$	23,142	1.74%	.69%	
Home equity and second												
mortgages	19,314		17,106	1.72	1.13		19,263		16,817	1.60	.93	
Other retail	22,753		21,123	1.80	1.16		22,869		19,377	1.77	1.20	

⁽a) Consumer finance category included credit originated and managed by the consumer finance division, as well as the majority of home equity and second mortgages with a loan-to-value greater than 100 percent that were originated in the branches.

The following table provides further information on net charge-offs as a percent of average loans outstanding for the consumer finance division:

		T	hree	Months E	Ended June 30,		Six Months Ended June 30,						
					Percent	of					Percent	of	
		Averag	e Lo	ans	Average Loans			Averag	e Lo	ans	Average Loans		
(Dollars in Millions)		2009		2008	2009	2008		2009		2008	2009	2008	
Residential mortgages													
Sub-prime borrowers	\$	2,721	\$	3,152	6.34%	3.19%	\$	2,779	\$	3,186	5.66%	2.40%	
Other borrowers		7,030		6,838	2.91	1.00		7,045		6,758	2.55	.74	
Total	\$	9,751	\$	9,990	3.87%	1.69%	\$	9,824	\$	9,944	3.43%	1.27%	
Home equity and second mortgages													
Sub-prime borrowers	\$	687	\$	808	12.84%	12.44%	\$	700	\$	831	11.81%	9.44%	
Other borrowers	Ψ	1,770	Ψ	1,223	4.76	3.29	Ψ	1,737	Ψ	1,121	4.53	2.87	
Total	\$	2,457	\$	2,031	7.02%	6.93%	\$	2,437	\$	1,952	6.62%	5.67%	

Analysis and Determination of the Allowance for Credit Losses The allowance for loan losses reserves for probable and estimable losses incurred in the Company's loan and lease portfolio, and considers credit loss protection from loss sharing agreements with the FDIC. Management evaluates the allowance each quarter to ensure it is sufficient to cover incurred losses. Several factors were taken into consideration in evaluating the allowance for credit losses at June 30, 2009, including the risk profile of the portfolios, net charge-offs during the period, the level of nonperforming assets, accruing loans 90 days or more past due, delinquency ratios and changes in restructured loan balances. Management also considered the uncertainty related to certain industry sectors, and the extent of credit exposure to specific borrowers within the portfolio. In addition, concentration risks associated with commercial real estate and the mix of loans, including credit cards, loans originated through the consumer finance division and residential mortgage balances, and their relative credit risks, were evaluated. Finally, the Company considered current economic conditions that might impact the portfolio.

At June 30, 2009, the allowance for credit losses was \$4.6 billion (2.51 percent of total loans and 2.66 percent of loans excluding covered assets), compared with an allowance of \$3.6 billion (1.96 percent of total loans and 2.09 percent of loans excluding covered assets) at December 31, 2008. The ratio of the allowance for credit losses to nonperforming loans was 124 percent (152 percent excluding covered assets) at June 30, 2009, compared with 151 percent (206 percent excluding covered assets) at December 31, 2008. The ratio of the allowance for credit losses to annualized loan net charge-offs was 123 percent (both including and excluding covered assets) at June 30, 2009, compared with 200 percent of full year 2008 net charge-offs (201 percent excluding covered assets) at December 31, 2008.

U.S. Bancorp

.16

Table of Contents

 Table 8
 Summary of Allowance for Credit Losses

	June	nths Ended e 30,	Six Months Ended June 30,				
(Dollars in Millions)	2009	2008	2009	2008			
Balance at beginning of period	\$ 4,105	\$ 2,435	\$ 3,639	\$ 2,260			
Charge-offs							
Commercial			• • •				
Commercial	183	58	300	104			
Lease financing	66	24	129	46			
Total commercial	249	82	429	150			
Commercial real estate							
Commercial mortgages	28	7	42	11			
Construction and development	94	12	211	20			
Total commercial real estate	122	19	253	31			
Residential mortgages	116	54	209	80			
Retail							
Credit card	279	152	504	283			
Retail leasing	13	9	28	17			
Home equity and second mortgages	85	49	157	81			
Other retail	126	74	244	145			
Total retail	503	284	933	526			
Covered assets	2		8				
Total charge-offs	992	439	1,832	787			
Recoveries							
Commercial							
Commercial	6	7	11	14			
Lease financing	11	6	19	12			
Total commercial	17	13	30	26			
Commercial real estate							
Commercial mortgages		1	1	1			
Construction and development	1		1				
Total commercial real estate	1	1	2	1			
Residential mortgages		1	2	1			
Retail							
Credit card	16	13	29	36			
Retail leasing	3	1	5	2			
Home equity and second mortgages	2	1	4	3			
Other retail	24	13	43	29			

Total retail	4	5	28	81	70
Covered assets					
Total recoveries Net Charge-offs Commercial	6	3	43	115	98
Commercial	17	7	51	289	90
Lease financing		5	18	110	34
Total commercial Commercial real estate	23	2	69	399	124
Commercial mortgages	2	8	6	41	10
Construction and development	9	3	12	210	20
Total commercial real estate	12	1	18	251	30
Residential mortgages Retail	11	6	53	207	79
Credit card	26	3	139	475	247
Retail leasing	1	0	8	23	15
Home equity and second mortgages	8	3	48	153	78
Other retail	10	2	61	201	116
Total retail	45	8	256	852	456
Covered assets		2		8	
		^	206		600
Total net charge-offs	92	.9	396	1,717	689
Provision for credit losses	92 1,39		596	2,713	1,081
-					
Provision for credit losses		5	596	2,713	1,081
Provision for credit losses Acquisitions and other changes	1,39	5	596 13	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period	1,39	5 1 \$	596 13	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components	1,39 \$ 4,57	5 1 \$ 7 \$	596 13 2,648	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses	1,39 \$ 4,57 \$ 4,37	5 1 \$ 7 \$ 4	596 13 2,648 2,518	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses as a percentage of	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57	5 \$ \$ \$ 4 \$ 1 \$	596 13 2,648 2,518 130 2,648	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses as a percentage of Period-end loans, excluding covered assets	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57	5 \$ \$ \$ 4 \$ \$ 6%	596 13 2,648 2,518 130 2,648	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses as a percentage of Period-end loans, excluding covered assets Nonperforming loans, excluding covered assets	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57	5 \$ \$ \$ 4 \$ \$ 6% 2	596 13 2,648 2,518 130 2,648 1.60% 273	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses Allowance for credit losses Nonperforming loans, excluding covered assets Nonperforming assets, excluding covered assets	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57 2.6 15 13	5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	596 13 2,648 2,518 130 2,648 1.60% 273 233	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses Allowance for credit losses as a percentage of Period-end loans, excluding covered assets Nonperforming loans, excluding covered assets Nonperforming assets, excluding covered assets Annualized net charge-offs, excluding covered assets	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57	5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	596 13 2,648 2,518 130 2,648 1.60% 273 233 166	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses as a percentage of Period-end loans, excluding covered assets Nonperforming loans, excluding covered assets Nonperforming assets, excluding covered assets Annualized net charge-offs, excluding covered assets Period-end loans	1,39 \$ 4,57 \$ 4,57 \$ 4,57 2.6 15 13 12 2.5	5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	596 13 2,648 2,518 130 2,648 1.60% 273 233 166 1.60%	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses Allowance for credit losses Nonperforming loans, excluding covered assets Nonperforming assets, excluding covered assets Annualized net charge-offs, excluding covered assets Period-end loans Nonperforming loans	1,39 \$ 4,57 \$ 4,37 19 \$ 4,57 2.6 15 13 12 2.5 12	5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	596 13 2,648 2,518 130 2,648 1.60% 273 233 166 1.60% 273	2,713 (64)	1,081 (4)
Provision for credit losses Acquisitions and other changes Balance at end of period Components Allowance for loan losses Liability for unfunded credit commitments Total allowance for credit losses Allowance for credit losses as a percentage of Period-end loans, excluding covered assets Nonperforming loans, excluding covered assets Nonperforming assets, excluding covered assets Annualized net charge-offs, excluding covered assets Period-end loans	1,39 \$ 4,57 \$ 4,57 \$ 4,57 2.6 15 13 12 2.5	5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	596 13 2,648 2,518 130 2,648 1.60% 273 233 166 1.60%	2,713 (64)	1,081 (4)

17

U.S. Bancorp

Table of Contents

Residual Value Risk Management The Company manages its risk to changes in the residual value of leased assets through disciplined residual valuation setting at the inception of a lease, diversification of its leased assets, regular residual asset valuation reviews and monitoring of residual value gains or losses upon the disposition of assets. As of June 30, 2009, no significant change in the amount of residuals or concentration of the portfolios has occurred since December 31, 2008. Refer to Management s Discussion and Analysis Residual Value Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on residual value risk management.

Operational Risk Management The Company manages operational risk through a risk management framework and its internal control processes. Within this framework, the Corporate Risk Committee (Risk Committee) provides oversight and assesses the most significant operational risks facing the Company within its business lines. Under the guidance of the Risk Committee, enterprise risk management personnel establish policies and interact with business lines to monitor significant operating risks on a regular basis. Business lines have direct and primary responsibility and accountability for identifying, controlling, and monitoring operational risks embedded in their business activities. Refer to Management s Discussion and Analysis Operational Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on operational risk management.

Interest Rate Risk Management In the banking industry, changes in interest rates are a significant risk that can impact earnings, market valuations and safety and soundness of an entity. To minimize the volatility of net interest income and the market value of assets and liabilities, the Company manages its exposure to changes in interest rates through asset and liability management activities within guidelines established by its Asset Liability Policy Committee (ALPC) and approved by the Board of Directors. ALPC has the responsibility for approving and ensuring compliance with the ALPC management policies, including interest rate risk exposure. The Company uses net interest income simulation analysis and market value of equity modeling for measuring and analyzing consolidated interest rate risk.

Net Interest Income Simulation Analysis Management estimates the impact on net interest income of changes in market interest rates under a number of scenarios, including gradual shifts, immediate and sustained parallel shifts, and flattening or steepening of the yield curve. The table below summarizes the projected impact to net interest income over the next 12 months of various potential interest rate changes. The ALPC policy limits the estimated change in net interest income to a 4.0 percent decline of forecasted net interest income over the next 12 months. At June 30, 2009, and December 31, 2008, the Company was within policy. Refer to Management s Discussion and Analysis Net Interest Income Simulation Analysis in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on net interest income simulation analysis.

Market Value of Equity Modeling The Company also manages interest rate sensitivity by utilizing market value of equity modeling, which measures the degree to which the market values of the Company's assets and liabilities and off-balance sheet instruments will change given a change in interest rates. The ALPC policy limits the change in market value of equity in a 200 basis point parallel rate shock to a 15.0 percent decline. The up 200 basis point scenario resulted in a 7.1 percent decrease in the market value of equity at June 30, 2009, compared with a 7.6 percent decrease at December 31, 2008. The down 200 basis point scenario resulted in a 1.5 percent decrease in the market value of equity at June 30, 2009, compared with a 2.8 percent decrease at December 31, 2008.

The Company also uses duration of equity as a measure of interest rate risk. The duration of equity is a measure of the net market value sensitivity of the assets, liabilities and derivative positions of the Company. At June 30, 2009, the duration of assets, liabilities and equity was 1.7 years, 1.6 years and 1.9 years, respectively, compared with 1.6 years, 1.7 years and 1.2 years, respectively, at December 31, 2008. Refer to

Sensitivity of Net Interest Income

		June	30, 2009		December 31, 2008								
	Down		Down		Down		Down						
	50	Up 50	200	Up 200	50	Up 50	200	Up 200					
	Immediate	Immediate	Gradual	Gradulahr	nediate	Immediate	Gradual	Gradual					
Net interest income	*	.36%	*	.89%	*	.37%	*	1.05%					

^{*} Given the current level of interest rates, a downward rate scenario can not be computed.

U.S. Bancorp

.18

Table of Contents

Management s Discussion and Analysis Market Value of Equity Modeling in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on market value of equity modeling.

Use of Derivatives to Manage Interest Rate and Other Risks To reduce the sensitivity of earnings to interest rate, prepayment, credit, price and foreign currency fluctuations (asset and liability management positions), the Company enters into derivative transactions. The Company uses derivatives for asset and liability management purposes primarily in the following ways:

To convert fixed-rate debt, issued to finance the Company, from fixed-rate payments to floating-rate payments; To convert the cash flows associated with floating-rate debt, issued to finance the Company, from floating-rate payments to fixed-rate payments; and

To mitigate changes in value of the Company s mortgage origination pipeline, funded mortgage loans and mortgage servicing rights (MSRs).

To manage these risks, the Company may enter into exchange-traded and over-the-counter derivative contracts including interest rate swaps, swaptions, futures, forwards and options. In addition, the Company enters into interest rate and foreign exchange derivative contracts to accommodate the business requirements of its customers (customer-related positions). The Company minimizes the market and liquidity risks of customer-related positions by entering into similar offsetting positions with broker-dealers. The Company does not utilize derivatives for speculative purposes.

The Company does not designate all of the derivatives that it enters into for risk management purposes as accounting hedges because of the inefficiency of applying the accounting requirements. In particular, the Company enters into U.S. Treasury futures, options on U.S. Treasury futures contracts and forward commitments to buy residential mortgage loans to mitigate fluctuations in the value of its MSRs, but does not designate those derivatives as accounting hedges.

Additionally, the Company uses forward commitments to sell residential mortgage loans at specified prices to economically hedge the interest rate risk in its residential mortgage loan production activities. At June 30, 2009, the Company had \$14.3 billion of forward commitments to sell mortgage loans hedging \$6.9 billion of mortgage loans held for sale and \$10.7 billion of unfunded mortgage loan commitments. The forward commitments to sell and the unfunded mortgage loan commitments are considered derivatives under the accounting guidance related to accounting for derivative instruments and hedge activities, and the Company has elected the fair value option for the mortgage loans held for sale.

Derivatives are subject to credit risk associated with counterparties to the contracts. Credit risk associated with derivatives is measured by the Company based on the probability of counterparty default. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, entering into master netting agreements with its counterparties, requiring collateral agreements with credit-rating thresholds and, in certain cases, though insignificant, transferring the counterparty credit risk related to interest rate swaps to third-parties through the use of risk participation agreements.

For additional information on derivatives and hedging activities, refer to Note 11 in the Notes to Consolidated Financial Statements.

Market Risk Management

In addition to interest rate risk, the Company is exposed to other forms of market risk as a consequence of conducting normal trading activities. These trading activities principally support the risk management processes of the Company s customers including their management of foreign currency and interest rate risks. The Company also manages market risk of non-trading business activities, including its MSRs and loans held-for-sale. The Company uses a Value at Risk (VaR) approach to measure general market risk. Theoretically, VaR represents the amount the Company has at risk of loss to adverse market movements over a specified time horizon. The Company measures VaR at the ninety-ninth percentile using distributions derived from past market data. On average, the Company expects the one day VaR to be exceeded two to three times per year. The Company monitors the effectiveness of its risk program by back-testing the

performance of its VaR models, regularly updating the historical data used by the VaR models and stress testing. As part of its market risk management approach, the Company sets and monitors VaR limits for each trading portfolio. The Company s trading VaR did not exceed \$2 million during the first six months of 2009 and \$1 million during the first six months of 2008.

Liquidity Risk Management

The ALPC establishes policies and guidelines, as well as analyzes and manages liquidity, to ensure that adequate funds are available to meet normal operating requirements in addition to unexpected customer demands for funds in a timely and cost-effective manner. Liquidity management is viewed from long-term and short-term perspectives, as well as

19

U.S. Bancorp

Table of Contents

from an asset and liability perspective. Management monitors liquidity through a regular review of maturity profiles, funding sources, and loan and deposit forecasts to minimize funding risk.

During the past several quarters, the financial markets have been challenging for many financial institutions. As a result of these market conditions, liquidity premiums widened and many banks experienced liquidity constraints, substantially increased pricing to retain deposits or utilized the Federal Reserve System discount window to secure adequate funding. The Company s profitable operations, sound credit quality and strong balance sheet have enabled it to develop a large and reliable base of core deposit funding within its market areas and in domestic and global capital markets. This has allowed the Company to experience strong liquidity, as depositors and investors in the wholesale funding markets seek strong financial institutions. Refer to Management s Discussion and Analysis Liquidity Risk Management in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on liquidity risk management.

At June 30, 2009, parent company long-term debt outstanding was \$13.3 billion, compared with \$10.8 billion at December 31, 2008. The \$2.5 billion increase was primarily due to the issuances during the first six months of 2009 of \$2.7 billion of medium-term notes guaranteed under the FDIC Temporary Liquidity Guarantee Program and \$1.0 billion of notes not guaranteed under this program. These issuances were partially offset by \$1.0 billion of medium-term note maturities. As of June 30, 2009, there was no parent company debt scheduled to mature in the remainder of 2009. During the second quarter of 2009, the Company raised \$2.7 billion through the sale of its common stock.

Federal banking laws regulate the amount of dividends that may be paid by banking subsidiaries without prior approval. The amount of dividends available to the parent company from its banking subsidiaries after meeting the regulatory capital requirements for well-capitalized banks was approximately \$2.4 billion at June 30, 2009.

Capital Management

The Company is committed to managing capital for maximum shareholder benefit and maintaining strong protection for depositors and creditors. The Company also manages its capital to exceed regulatory capital requirements for well-capitalized bank holding companies. On May 7, 2009, the Federal Reserve completed an assessment of the capital adequacy of the nineteen largest domestic bank holding companies. Based on the results of their capital adequacy assessment, the Federal Reserve projected the Company's capital would be sufficient under the Federal Reserve s projected scenarios. Following a \$2.7 billion sale of common stock and issuance of \$1.0 billion of non-guaranteed medium-term notes, the Company received approval to redeem the \$6.6 billion of preferred stock previously issued to the U.S. Department of the Treasury and completed the redemption on June 17, 2009. Subsequently, the Company repurchased the related common stock warrant from the U.S. Department of the Treasury on July 15, 2009, for \$139 million.

Table 9 provides a summary of regulatory capital ratios as of June 30, 2009, and December 31, 2008. All regulatory ratios exceeded regulatory well-capitalized requirements. Total U.S. Bancorp shareholders equity was \$24.2 billion at June 30, 2009, compared with \$26.3 billion at December 31, 2008. The decrease was the result of the preferred stock redemption and payment of dividends, partially offset by the proceeds from the public offering of the Company s common stock, changes in unrealized gains and losses on available-for-sale investment securities and derivatives included in other comprehensive income and corporate earnings.

The Company believes certain capital ratios in addition to regulatory capital ratios are useful in evaluating its capital adequacy. The Company s Tier 1 common and tangible common equity, as a percent of risk-weighted assets, was 6.7 percent and 5.7 percent, respectively, at June 30, 2009, compared with 5.1 percent and 3.7 percent, respectively, at December 31, 2008. The Company s tangible common equity divided by tangible assets was 5.1 percent at June 30, 2009, compared with 3.3 percent at December 31, 2008. Refer to Non-GAAP Financial

 Table 9
 Capital Ratios

	June 30,	December 31,
(Dollars in Millions)	2009	2008
Tier 1 capital	\$ 21,710	\$ 24,426
As a percent of risk-weighted assets	9.4%	10.6%
As a percent of adjusted quarterly average assets (leverage ratio)	8.4%	9.8%
Total risk-based capital	\$ 30,039	\$ 32,897
As a percent of risk-weighted assets	13.0%	14.3%

U.S. Bancorp

.20

Table of Contents

Measures for further information regarding the calculation of these measures.

On December 9, 2008, the Company announced its Board of Directors had approved an authorization to repurchase 20 million shares of common stock through December 31, 2010. All shares repurchased during the second quarter of 2009 were repurchased under this authorization. The following table provides a detailed analysis of all shares repurchased during the second quarter of 2009:

	Total			
	Number			Maximum Number
	of Shares			of Shares that May
	Purchased as		Average	Yet Be Purchased
	Part of the	F	Price Paid	Under the
Time Period	Program		per Share	Program
April	7,903	\$	17.80	19,727,341
May	7,441		18.05	19,719,900
June	2,079		17.92	19,717,821
Total	17,423	\$	17.92	19,717,821

LINE OF BUSINESS FINANCIAL REVIEW

The Company s major lines of business are Wholesale Banking, Consumer Banking, Wealth Management & Securities Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance.

Basis for Financial Presentation Business line results are derived from the Company s business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. Refer to Management s Discussion and Analysis Line of Business Financial Review in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, for further discussion on the business lines basis for financial presentation.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company s diverse customer base. During 2009, business line results were restated and presented on a comparable basis for organization and methodology changes to more closely align capital allocation with Basel II requirements and to allocate the provision for credit losses based on net charge-offs and changes in the risks of specific loan portfolios. Previously, the provision in excess of net charge-offs remained in Treasury and Corporate Support, and the other lines of business results included only the portion of the provision for credit losses equal to net charge-offs.

Wholesale Banking Wholesale Banking offers lending, equipment finance and small-ticket leasing, depository, treasury management, capital markets, foreign exchange, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution and public sector clients. Wholesale Banking contributed \$107 million of the Company s net income in the second quarter and \$126 million in the first six months of 2009, or decreases of \$173 million (61.8 percent) and \$410 million (76.5 percent), respectively, compared with the same periods of 2008. The decreases were primarily driven by increases in the provision for credit losses and higher noninterest expense, partially offset by higher net revenue.

Total net revenue increased \$61 million (8.6 percent) in the second quarter and \$135 million (9.7 percent) in the first six months of 2009, compared with the same periods of 2008. Net interest income, on a taxable-equivalent basis,

increased \$53 million (11.1 percent) in the second quarter and \$105 million (10.9 percent) in the first six months of 2009, compared with the same periods of 2008, driven by growth in earning assets and deposits, partially offset by a decrease in the margin benefit from deposits. Noninterest income increased \$8 million (3.4 percent) in the second quarter and \$30 million (7.1 percent) in the first six months of 2009, compared with the same periods of 2008. The increases were primarily due to higher treasury management, standby letter of credit, commercial loan, capital markets and foreign exchange fees, partially offset by lower equity investment valuations and income from commercial leasing activities.

Total noninterest expense increased \$15 million (5.6 percent) in the second quarter and \$23 million (4.4 percent) in the first six months of 2009, compared with the same periods of 2008, primarily due to higher FDIC deposit insurance expense, compensation and employee benefits expense related to expanding the business line s national corporate banking presence, investments to enhance customer relationship management and an acquisition in the second quarter of 2008. The provision for credit losses increased \$319 million in the second quarter and \$759 million in the first six months of 2009, compared with the same periods of 2008. The unfavorable changes were primarily due to an increase in net charge-offs and continued credit deterioration in the credit quality of commercial and commercial real estate loans. Nonperforming assets were \$2.2 billion at June 30, 2009, \$1.8 billion at March 31, 2009, and \$650 million at June 30, 2008. Nonperforming assets as a percentage of period-end loans were 3.60 percent at June 30, 2009, 2.78 percent at March 31, 2009, and 1.09 percent at June 30, 2008. Refer to the Corporate Risk Profile section for further information on factors impacting the credit quality of the loan portfolios.

21

U.S. Bancorp

Table of Contents

 Table 10
 Line of Business Financial Performance

				lesale king				Consi		
Three Months Ended June 30 (Dollars in Millions)		2009		2008	Percent Change		2009		2008	Percent Change
Condensed Income Statement Net interest income										
(taxable-equivalent basis)	\$	530	\$ 477		11.1%	\$	994	\$	942	5.5%
Noninterest income		242		244	(.8)		791		579	36.6
Securities gains (losses), net				(10)	*					
Total net revenue		772		711	8.6		1,785		1,521	17.4
Noninterest expense		276		263	4.9		923		788	17.1
Other intangibles		6		4	50.0		24		15	60.0
Total noninterest expense		282		267	5.6		947		803	17.9
Income before provision and income										
taxes		490		444	10.4		838		718	16.7
Provision for credit losses		322		3	*		567		374	51.6
Income before income taxes Income taxes and taxable-equivalent		168		441	(61.9)		271		344	(21.2)
adjustment		61		160	(61.9)		99		125	(20.8)
Net income		107		281	(61.9)		172		219	(21.5)
Net (income) loss attributable to					, ,					. ,
noncontrolling interests				(1)	*					
Net income attributable to										
U.S. Bancorp	\$	107	\$	280	(61.8)	\$	172	\$	219	(21.5)
Average Balance Sheet										
Commercial	\$ 4	1,111	\$	39,624	3.8%	\$	6,268	\$	6,955	(9.9)%
Commercial real estate		1,492		18,544	15.9		11,617		11,349	2.4
Residential mortgages		79		80	(1.3)		23,487		22,822	2.9
Retail		58		78	(25.6)		44,289		41,102	7.8
Total loans, excluding covered assets	6	52,740		58,326	7.6		85,661		82,228	4.2
Covered assets		_,,		c			10,701		o _,_ _o	*
Total loans	6	2,740		58,326	7.6		96,362		82,228	17.2
Goodwill		1,475		1,385	6.5		3,104	4 2,420		28.3
Other intangible assets		93	3 49		89.8	1,570				(8.3)
Assets		7,280			5.4	110,048				19.1
Noninterest-bearing deposits	1	17,363		10,731	61.8	14,238		12,105		17.6

Edgar Filing: US	S BANCORP	\DE\ - Form	10-Q
------------------	-----------	-------------	------

Interest checking		,381		8,947	38.4		20,819		18,794	10.8
Savings products		,069		6,505 15,290	8.7		25,670		20,327	26.3
Time deposits	12	,537		13,290	(18.0))	26,565		17,376	52.9
Total deposits Total U.S. Bancorp shareholders	49	,350	4	41,473	19.0		87,292		68,602	27.2
equity	5	,614	6,192		(9.3)	1	6,713	5,725		17.3
equity	3	,014		0,172	().5)	'	0,713		3,723	17.5
			Whol	esale						
			Ban	king				Bank	cing	
Six Months Ended June 30					Percent				_	Percent
(Dollars in Millions)	2	009		2008	Change		2009		2008	Change
Condensed Income Statement Net interest income										
(taxable-equivalent basis)	\$ 1.	,069	\$	964	10.99	% \$	1,994	\$	1,886	5.7%
Noninterest income		457		435	5.1		1,453		1,166	24.6
Securities gains (losses), net		(3)		(11)	72.7					
Total net revenue	1	,523		1,388	9.7		3,447		3,052	12.9
Noninterest expense	1,	534		516	3.5		1,805		1,546	16.8
Other intangibles		12		7	71.4		47		29	62.1
Other mangioles		12		,	71.7		77		2)	02.1
Total noninterest expense		546		523	4.4		1,852		1,575	17.6
Income before provision and income										
taxes		977		865	12.9		1,595		1,477	8.0
Provision for credit losses		781		22	*	•	994		600	65.7
Income before income taxes		196		843	(76.7)		601		877	(31.5)
Income taxes and taxable-equivalent				• • •					• • •	
adjustment		71		307	(76.9)		219		319	(31.3)
Net income		125		536	(76.7)		382		558	(31.5)
Net (income) loss attributable to		123		330	(70.7)		362		336	(31.3)
noncontrolling interests		1			*	•				
Net income attributable to										
U.S. Bancorp	\$	126	\$	536	(76.5)	\$	382	\$	558	(31.5)
Average Balance Sheet										
Commercial	\$ 42.			39,149	7.49	% \$	6,342		6,761	(6.2)%
Commercial real estate	21.	,346		18,116	17.8		11,595		11,296	2.6
Residential mortgages		85		86	(1.2)		23,453		22,661	3.5
Retail		65		75	(13.3)		44,424	•	39,186	13.4
Total loans, excluding covered assets	63	,548	4	57,426	10.7		85,814	,	79,904	7.4
Covered assets	03	,,,,,,,	•	7,740	10.7		11,022		, ,,,,,,,,,,	/. + *
00,010d associa							11,022			
Total loans	63.	548	4	57,426	10.7		96,836	,	79,904	21.2

Edgar Filing: US BANCORP \DE\ - Form 10-Q

Goodwill	1,475	1,356	8.8	3,167	2,419	30.9
Other intangible assets	97	40	*	1,528	1,611	(5.2)
Assets	68,388	62,604	9.2	110,222	90,915	21.2
Noninterest-bearing deposits	16,794	10,531	59.5	14,044	11,900	18.0
Interest checking	10,463	8,494	23.2	20,337	18,585	9.4
Savings products	7,371	6,166	19.5	24,910	19,985	24.6
Time deposits	13,932	14,858	(6.2)	26,702	18,151	47.1
Total deposits Total U.S. Bancorp shareholders	48,560	40,049	21.3	85,993	68,621	25.3
equity	5,597	6,050	(7.5)	6,804	5,689	19.6

^{*} Not meaningful

U.S. Bancorp

.22

Cl

Table of Contents

n Management & urities Services Percent		Payment Services			Treasury and Corporate Support						Consolidated Company						
	2008	Percent Change		2009		2008	Percent Change		2009		2008	Percent Change		2009		2008	(
\$	99 352	(16.2)% (14.8)	\$	281 723	\$	241 762	16.6% (5.1)	\$	216 18	\$	149 18	45.0%	\$	2,104 2,074	\$	1,908 1,955	
							(- ')		(19)		(53)	64.2		(19)		(63)	
	451	(15.1)		1,004		1,003	.1		215		114	88.6		4,159		3,800	
	235	(8.1)		348		341	2.1		271		104	*		2,034		1,731	
	19	(10.5)		48		49	(2.0)							95		87	
	254	(8.3)		396		390	1.5		271		104	*		2,129		1,818	
	197	(23.9)		608		613	(.8)		(56)		10	*		2,030		1,982	
	2	*		501		217	*		, ,					1,395		596	
	195	(25.6)		107		396	(73.0)		(56)		10	*		635		1,386	
	71	(25.4)		39		144	(72.9)		(102)		(81)	(25.9)		150		419	
	124	(25.8)		68		252	(73.0)		46		91	(49.5)		485		967	
				(6)		(6)			(8)		(10)	20.0		(14)		(17)	
\$	124	(25.8)	\$	62	\$	246	(74.8)	\$	38	\$	81	(53.1)	\$	471	\$	950	
\$	1,725	(30.1)%	\$	4,500	\$	4,577	(1.7)%	\$	974	\$	1,098	(11.3)%	\$	54,059	\$	53,979	
Ψ	539	8.9	Ψ	4,500	Ψ	4,577	(1.7)70	ψ	31	Ψ	41	(24.4)	φ	33,727	φ	30,473	
	402	(1.7)							3		3	(24.4)		23,964		23,307	
	1,545	5.8		15,414		12,551	22.8		31		35	(11.4)		61,427		55,311	
	1,545	3.6		13,414		12,331	22.0		31		33	(11.4)		01,427		33,311	
	4,211	(9.2)		19,914		17,128	16.3		1,039		1,177	(11.7)		173,177 10,701		163,070	
	4,211	(9.2)		19,914		17,128	16.3		1,039		1,177	(11.7)		183,878		163,070	
	1,562			2,302		2,371	(2.9)							8,443		7,738	
	337	(21.4)		873		1,027	(15.0)		8			*		2,809		3,125	
	6,554	(5.9)	,	24,094		22,294	8.1		58,518		57,133	2.4		266,107		242,221	
	4,181	18.2		492		490	.4		351		344	2.0		37,388		27,851	
	4,698	(12.6)		83		37	*		2		3	(33.3)		37,393		32,479	
	4,884	35.7		18		19	(5.3)		142		68	*		39,528		31,803	
	3,963	66.3		1		1			3,218		7,046	(54.3)		48,911		43,676	
	17,726	25.6		594		547	8.6		3,713		7,461	(50.2)		163,220		135,809	
	2,292	(7.4)		4,617		4,595	.5		9,135		3,516	*		28,202		22,320	

Management &				· · · · · · · · · · · · · · · · · · ·				sury and			C	Consolidated			
rities	s Servic			Services			Corp	orat	e Suppo				Company		
		Percent			Percent					Percent					Pe
	2008	Change	2009	2008	Change		2009		2008	Change		2009		2008	Cl
\$	205	(10.7)%	\$ 555	\$ 493	12.6%	\$	398	\$	190	*%	\$	4,199	\$	3,738	
	695	(13.1)	1,411	1,461	(3.4)		135		493	(72.6)		4,060		4,250	
							(214)		(303)	29.4		(217)		(314)	
	900	(12.6)	1,966	1,954	.6		319		380	(16.1)		8,042		7,674	
	464	(3.9)	678	664	2.1		351		233	50.6		3,814		3,423	
	40	(15.0)	93	98	(5.1)							186		174	
	504	(4.8)	771	762	1.2		351		233	50.6		4,000		3,597	
	396	(22.5)	1,195	1,192	.3		(32)		147	*		4,042		4,077	
	3	*	925	457	*				(1)	*		2,713		1,081	
	393	(25.2)	270	735	(63.3)		(32)		148	*		1,329		2,996	
	143	(25.2)	98	266	(63.2)		(196)		(113)	(73.5)		299		922	
	250	(25.2)	172	469	(63.3)		164		261	(37.2)		1,030		2,074	ļ
			(12)	(13)	7.7		(19)		(21)	9.5		(30)		(34)	ļ
\$	250	(25.2)	\$ 160	\$ 456	(64.9)	\$	145	\$	240	(39.6)	\$	1,000	\$	2,040	
\$	1,800	(28.1)%	\$ 4,394	\$ 4,409	(.3)%	\$	1,008	\$	725	39.0%	\$	55,091	\$	52,844	
Ψ	551	6.9	Ψ 1,521	Ψ 1,102	(.5) //	Ψ	33	Ψ	42	(21.4)	Ψ	33,563	Ψ	30,005	
	392	1.8					3		3	(21.4)		23,940		23,142	
	1,560	2.8	15,045	12,303	22.3		32		36	(11.1)		61,170		53,160	
	4,303	(9.7)	19,439	16,712	16.3		1,076		806	33.5		173,764		159,151	
	1,2 02	(311)	,	,			-,					11,022		,	
	4,303	(9.7)	19,439	16,712	16.3		1,076		806	33.5		184,786		159,151	
	1,563	(.1)	2,296	2,363	(2.8)							8,500		7,701	
	346	(21.1)	884	1,026	(13.8)		4		1	*		2,786		3,024	
	6,677	(6.3)	23,718	21,465	10.5		57,585		57,787	(.3)		266,171		239,448	
	4,279	16.1	533	479	11.3		369		296	24.7		36,707		27,485	
	4,275	(10.0)	80	33	*		2		3	(33.3)		34,730		31,390	
	5,029	28.8	18	19	(5.3)		125		65	92.3		38,900		31,264	
	3,796	71.5	10	1	*		4,398		6,388	(31.2)		51,543		43,194	
1	17,379	25.5	631	532	18.6		4,894		6,752	(27.5)		161,880		133,333	
-	2,307	(7.4)	4,599	4,536	1.4		8,378		3,317	*		27,514		21,899	

U.S. Bancorp

Table of Contents

Consumer Banking Consumer Banking delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail and ATM processing. It encompasses community banking, metropolitan banking, in-store banking, small business banking, consumer lending, mortgage banking, consumer finance, workplace banking, student banking and 24-hour banking. Consumer Banking contributed \$172 million of the Company s net income in the second quarter and \$382 million in the first six months of 2009, or decreases of \$47 million (21.5 percent) and \$176 million (31.5 percent), respectively, compared with the same periods of 2008. Within Consumer Banking, the retail banking division contributed \$10 million of the total net income in the second quarter and \$96 million in the first six months of 2009, or decreases of \$172 million (94.5 percent) and \$376 million (79.7 percent), respectively, from the same periods in the prior year. Mortgage banking contributed \$162 million of the business line s net income in the second quarter and \$286 million in the first six months of 2009, or increases of \$125 million and \$200 million, respectively, over the same periods in the prior year, reflecting record mortgage loan production and improved loan sale profitability.

Total net revenue increased \$264 million (17.4 percent) in the second quarter and \$395 million (12.9 percent) in the first six months of 2009, compared with the same periods of 2008. Net interest income, on a taxable-equivalent basis, increased \$52 million (5.5 percent) in the second quarter and \$108 million (5.7 percent) in the first six months of 2009, compared with the same periods of 2008. The year-over-year increases in net interest income were due to increases in average loan and deposit balances, offset by declines in the margin benefit from deposits, given the declining interest rate environment. The increases in average loan balances reflected core growth in most loan categories, with the largest increases in retail loans and residential mortgages. In addition, average loan balances increased due to the Downey and PFF acquisitions in the fourth quarter of 2008, reflected primarily in covered assets. The favorable changes in retail loans was principally driven by increases in installment products, home equity and federally guaranteed student loan balances. The year-over-year increases in average deposits reflected core increases, primarily within savings and time deposits. In addition, average deposit balances increased due to the Downey and PFF acquisitions in the fourth quarter of 2008. Fee-based noninterest income increased \$212 million (36.6 percent) in the second quarter and \$287 million (24.6 percent) in the first six months of 2009, compared with the same periods of 2008. The year-over-year increases in fee-based revenue were driven by higher mortgage banking, retail products, and ATM revenue partially offset by lower deposit service charges.

Total noninterest expense increased \$144 million (17.9 percent) in the second quarter and \$277 million (17.6 percent) in the first six months of 2009, compared with the same periods of 2008. The increases included the net addition, including the impact of fourth quarter 2008 acquisitions, of 174 in-store branches, 133 traditional branches and 1 on-site branch at June 30, 2009, compared with June 30, 2008. In addition, the increases were primarily attributable to higher FDIC deposit insurance expense, mortgage and ATM volume-related expenses, and higher credit related costs associated with other real estate owned and foreclosures.

The provision for credit losses increased \$193 million (51.6 percent) in the second quarter and \$394 million (65.7 percent) in the first six months of 2009, compared with the same periods of 2008. The increases reflected portfolio growth and credit deterioration in residential mortgages, home equity and other installment and consumer loan portfolios from a year ago. As a percentage of average loans outstanding on an annualized basis, net charge-offs increased to 1.45 percent in the second quarter of 2009, compared with .88 percent in the second quarter of 2008. Commercial and commercial real estate loan net charge-offs increased \$35 million and retail loan and residential mortgage net charge-offs increased \$132 million in the second quarter of 2009, compared with the second quarter of 2008. In addition, there were \$2 million of net charge-offs in the second quarter of 2009 related to covered assets. Nonperforming assets were \$1.7 billion at June 30, 2009, \$1.5 billion at March 31, 2009, and \$418 million at June 30, 2008. Nonperforming assets as a percentage of period-end loans were 1.80 percent at June 30, 2009, 1.99 percent at March 31, 2009, and .52 percent at June 30, 2008. Refer to the Corporate Risk Profile section for further information on factors impacting the credit quality of the loan portfolios.

Wealth Management & Securities Services Wealth Management & Securities Services provides trust, private banking, financial advisory, investment management, retail brokerage services, insurance, custody and mutual fund servicing through five businesses: Wealth Management, Corporate Trust, FAF Advisors, Institutional Trust &

Custody and Fund Services. Wealth Management & Securities Services contributed \$92 million of the Company s net income in the second quarter and \$187 million in the first six months of 2009, or decreases of \$32 million (25.8 percent) and \$63 million (25.2 percent), respectively, compared with the same periods of 2008. The decreases were primarily

U.S. Bancorp

.24

Table of Contents

attributable to unfavorable equity market conditions relative to a year ago.

Total net revenue decreased \$68 million (15.1 percent) in the second quarter and \$113 million (12.6 percent) in the first six months of 2009, compared with the same periods of 2008. Net interest income, on a taxable-equivalent basis, decreased \$16 million (16.2 percent) in the second quarter and \$22 million (10.7 percent) in the first six months of 2009, compared with the same periods of 2008. The decreases in net interest income were primarily due to the reduction in the margin benefit from deposits partially offset by higher deposit volumes. Noninterest income decreased \$52 million (14.8 percent) in the second quarter and \$91 million (13.1 percent) in the first six months of 2009, compared with the same periods of 2008, primarily driven by unfavorable equity market conditions. Total noninterest expense decreased \$21 million (8.3 percent) in the second quarter and \$24 million (4.8 percent) in the first six months of 2009, compared with the same periods of 2008. The decreases in noninterest expense were primarily due to lower compensation and employee benefits expense and other intangibles expense, partially offset by higher FDIC deposit insurance expense.

Payment Services Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate and purchasing card services, consumer lines of credit and merchant processing. Payment Services offerings are highly inter-related with banking products and services of the other lines of business and rely on access to the bank subsidiary s settlement network, lower cost funding available to the Company, cross-selling opportunities and operating efficiencies. Payment Services contributed \$62 million of the Company s net income in the second quarter and \$160 million in the first six months of 2009, or decreases of \$184 million (74.8 percent) and \$296 million (64.9 percent), respectively, compared with the same periods of 2008. The decreases were primarily due to a higher provision for credit losses.

Total net revenue increased \$1 million (.1 percent) in the second quarter and \$12 million (.6 percent) in the first six months of 2009, compared with the same periods of 2008. Net interest income, on a taxable-equivalent basis, increased \$40 million (16.6 percent) in the second quarter and \$62 million (12.6 percent) in the first six months of 2009, compared with the same periods of 2008, primarily due to growth in credit card loan balances. Noninterest income decreased \$39 million (5.1 percent) in the second quarter and \$50 million (3.4 percent) in the first six months of 2009, compared with the same periods of 2008, as decreases in fee-based revenue were driven by lower transaction volumes and a decline in average customer purchases per transaction.

Total noninterest expense increased \$6 million (1.5 percent) in the second quarter and \$9 million (1.2 percent) in the first six months of 2009, compared with the same periods of 2008, as higher marketing expense was partially offset by lower employee compensation expenses.

The provision for credit losses increased \$284 million in the second quarter and \$468 million in the first six months of 2009, compared with the same periods of 2008, due to average retail credit card portfolio growth, higher net charge-offs, higher delinquency rates and changing economic conditions from a year ago. As a percentage of average loans outstanding, net charge-offs were 6.57 percent in the second quarter of 2009, compared with 3.92 percent in the second quarter of 2008.

Treasury and Corporate Support Treasury and Corporate Support includes the Company s investment portfolios, funding, capital management, asset securitization, interest rate risk management, the net effect of transfer pricing related to average balances and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$38 million in the second quarter and \$145 million in the first six months of 2009, compared with \$81 million in the second quarter and \$240 million in the first six months of 2008.

Total net revenue increased \$101 million (88.6 percent) in the second quarter and decreased \$61 million (16.1 percent) in the first six months of 2009, compared with the same periods of 2008. Net interest income, on a taxable-equivalent basis, increased \$67 million (45.0 percent) in the second quarter and \$208 million in the first six months of 2009, compared with the same periods of 2008, reflecting the impact of the declining rate environment, wholesale funding decisions and the Company s asset/liability position. Noninterest income increased \$34 million (97.1 percent) in the second quarter and decreased \$269 million in the first six months of 2009, compared with the same periods of 2008.

The increase in noninterest income in the second quarter of 2009, compared with the second quarter of 2008, reflected lower net securities losses. The decrease in noninterest income for the first six months of 2009 was primarily due to the net impact of the 2008 Visa Gain and impairments on preferred securities and non-agency mortgage-backed securities in 2009, offset by lower impairment charges for structured investment related securities, a gain on a corporate real estate

25

U.S. Bancorp

Table of Contents

transaction, and higher gains on the sale of investment securities in 2009.

Total noninterest expense increased \$167 million in the second quarter and \$118 million (50.6 percent) in the first six months of 2009, compared with the same periods of 2008. The increases in noninterest expense were driven by the FDIC special assessment, increased litigation, and higher acquisition integration costs.

Income taxes are assessed to each line of business at a managerial tax rate of 36.4 percent with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support. The consolidated effective tax rate of the Company was 17.1 percent in the second quarter and 16.3 percent in the first six months of 2009, compared with 28.5 percent in the second quarter and 29.4 percent in the first six months of 2008. The year-over-year decreases in the effective tax rate reflected the marginal impact of lower pre-tax income and the relative level of tax-advantaged investments.

NON-GAAP FINANCIAL MEASURES

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

tangible common equity to tangible assets,

Tier 1 common equity to risk-weighted assets, and

tangible common equity to risk-weighted assets.

These measures are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these measures allows readers to compare certain aspects of the Company s capitalization to other organizations. These ratios differ from capital measures defined by banking regulators principally in that the numerator excludes shareholders equity associated with preferred securities, the nature and extent of which varies across organizations.

Despite the importance of these measures to the Company, there are no standardized definitions for them and, as a result, the Company s calculation methods may differ from those used by other organizations. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider its consolidated financial statements in their entirety and not to rely on any single financial measure.

The following table shows the Company s calculation of these measures.

(Dollars in Millions)	June 30, 2009	December 31, 2008
Total equity Preferred stock Noncontrolling interests Goodwill (net of deferred tax liability) Intangible assets, other than mortgage servicing rights	\$ 24,886 (1,500) (715) (8,035) (1,479)	\$ 27,033 (7,931) (733) (8,153) (1,640)
Tangible common equity (a)	13,157	8,576
Tier 1 capital, determined in accordance with prescribed regulatory requirements Trust preferred securities Preferred stock Noncontrolling interests, less preferred stock not eligible for Tier 1 capital	21,710 (4,024) (1,500) (692)	24,426 (4,024) (7,931) (693)

Edgar Filing: US BANCORP \DE\ - Form 10-Q

Tier 1 common equity (b)	15,494	11,778
Total assets	265,560	265,912
Goodwill (net of deferred tax liability)	(8,035)	(8,153)
Intangible assets, other than mortgage servicing rights	(1,479)	(1,640)
Tangible assets (c)	256,046	256,119
Risk-weighted assets, determined in accordance with prescribed regulatory requirements (d)	231,821	230,628
Ratios		
Tangible common equity to tangible assets (a)/(c)	5.1%	3.3%
Tier 1 common equity to risk-weighted assets (b)/(d)	6.7	5.1
Tangible common equity to risk-weighted assets (a)/(d)	5.7	3.7

CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company comply with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The Company s financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding the Company s financial statements. Critical accounting policies are those policies management believes are the most important to the portrayal of the Company s financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Those policies considered to be critical accounting policies relate to the allowance for credit losses, fair value estimates, MSRs, goodwill and other intangibles and income taxes. Management has discussed the development and the selection of critical accounting policies with the Company s Audit

U.S. Bancorp

.26

Table of Contents

Committee. These accounting policies are discussed in detail in Management's Discussion and Analysis Critical Accounting Policies and the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

CONTROLS AND PROCEDURES

Under the supervision and with the participation of the Company s management, including its principal executive officer and principal financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act)). Based upon this evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective.

During the most recently completed fiscal quarter, there was no change made in the Company s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

U.S. Bancorp

27

Table of Contents

Table of Contents

U.S. Bancorp Consolidated Balance Sheet

(Dollars in Millions)		June 30, 2009	Dec	2008
	(U	naudited)		
Assets Cash and due from banks	\$	6,381	\$	6,859
Investment securities	Ψ	0,361	Ψ	0,039
Held-to-maturity (fair value \$50 and \$54, respectively)		49		53
Available-for-sale		40,756		39,468
Loans held for sale (included \$6,939 and \$2,728 of mortgage loans carried at fair		- ,		,
value, respectively)		7,370		3,210
Loans				
Commercial		52,730		56,618
Commercial real estate		33,696		33,213
Residential mortgages		23,970		23,580
Retail		61,427		60,368
Total loans, excluding covered assets		171,823		173,779
Covered assets		10,489		11,450
		ŕ		·
Total loans		182,312		185,229
Less allowance for loan losses		(4,377)		(3,514)
Net loans		177,935		181,715
Premises and equipment		2,073		1,790
Goodwill		8,451		8,571
Other intangible assets		2,961		2,834
Other assets		19,584		21,412
Total assets	\$	265,560	\$	265,912
Liabilities and Shareholders Equity Deposits				
Noninterest-bearing	\$	35,684	\$	37,494
Interest-bearing Interest-bearing	Ψ	97,691	Ψ	85,886
Time deposits greater than \$100,000		30,508		35,970
1 6		,=		,
Total deposits		163,883		159,350

64

Edgar Filing: US BANCORP \DE\ - Form 10-Q

Short-term borrowings	29,698		33,983
Long-term debt	39,196		38,359
Other liabilities	7,897		7,187
Total liabilities	240,674		238,879
Shareholders equity	240,074		230,019
Preferred stock	1,500		7,931
Common stock, par value \$0.01 a share authorized: 4,000,000,000 shares; issued:	1,500		7,751
6/30/09 and 12/31/08 2,125,725,742 shares and 1,972,643,007 shares, respectively	21		20
Capital surplus	8,434		5,830
Retained earnings	23,140		22,541
Less cost of common stock in treasury: 6/30/09 213,845,489 shares; 12/31/08			
217,610,679 shares	(6,540)		(6,659)
Accumulated other comprehensive income (loss)	(2,384)		(3,363)
Total U.S. Bancorp shareholders equity	24,171		26,300
Noncontrolling interests	715		733
Troncontrolling interests	, 13		755
Total equity	24,886		27,033
Total liabilities and equity	\$ 265,560	\$	265,912
2000 10001000 010 04010	÷ 200,000	Ψ.	202,712

See Notes to Consolidated Financial Statements.

U.S. Bancorp

.28

Table of Contents

U.S. Bancorp Consolidated Statement of Income

(Dallars and Sharas in Millians, Evannt Dar Shara Data)	Three I End June	ded	Six Months Ended June 30,			
(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	2009	2008	2009	2008		
Interest Income						
Loans	\$ 2,345	\$ 2,429	\$ 4,695	\$ 4,989		
Loans held for sale	71	49	134	122		
Investment securities	402	494	836	1,029		
Other interest income	22	43	42	80		
Total interest income Interest Expense	2,840	3,015	5,707	6,220		
Deposits	314	458	638	1,064		
Short-term borrowings	131	263	274	585		
Long-term debt	341	419	694	893		
Total interest expense	786	1,140	1,606	2,542		
Net interest income	2,054	1,875	4,101	3,678		
Provision for credit losses	1,395	596	2,713	1,081		
Net interest income after provision for credit losses Noninterest Income	659	1,279	1,388	2,597		
Credit and debit card revenue	259	266	515	514		
Corporate payment products revenue	168	174	322	338		
Merchant processing services	278	309	536	580		
ATM processing services	104	93	206	177		
Trust and investment management fees	304	350	598	685		
Deposit service charges	250	278	476	535		
Treasury management fees	142	137	279	261		
Commercial products revenue	144	117	273	229		
Mortgage banking revenue	308	81	541	186		
Investment products fees and commissions	27	37	55	73		
Securities gains (losses), net						
Realized gains (losses), net	69	14	125	16		
Total other-than-temporary impairment	(331)	(77)	(834)	(330)		
Portion of other-than-temporary impairment recognized in other		•		•		
comprehensive income	243		492			

Total securities gains (losses), net (19) (63) (217) (314) Other 90 113