CALLON PETROLEUM CO

Form 10-Q August 02, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For The Quarterly Period Ended June 30, 2017 OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ to \_\_\_\_\_ Commission File Number 001-14039

Callon Petroleum
Company
(Exact Name of
Registrant as Specified in
Its Charter)

Delaware 64-0844345 (State or Other Jurisdiction of Incorporation or Organization) Identification No.)

200 North Canal Street
Natchez, Mississippi
(Address of Principal Executive Offices)

39120
(Zip Code)

601-442-1601

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer

Accelerated filer

Non-accelerated (Do not check if smaller reporting company)

Smaller reporting Emerging growth

company company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The Registrant had 201,827,995 shares of common stock outstanding as of July 28, 2017.

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#### **DEFINITIONS**

All defined terms under Rule 4-10(a) of Regulation S-X shall have their prescribed meanings when used in this report. As used in this document:

ARO: asset retirement obligation.

ASU: accounting standards update.

Bbl or Bbls: barrel or barrels of oil or natural gas liquids.

BOE: barrel of oil equivalent, determined by using the ratio of one Bbl of oil or NGLs to six Mcf of gas. The ratio of one barrel of oil or NGL to six Mcf of natural gas is commonly used in the industry and represents the approximate energy equivalence of oil or NGLs to natural gas, and does not represent the economic equivalency of oil and NGLs to natural gas. The sales price of a barrel of oil or NGLs is considerably higher than the sales price of six Mcf of natural gas.

BBtu: billion Btu.
BOE/d: BOE per day.

Btu: a British thermal unit, which is a measure of the amount of energy required to raise the temperature of one pound of water one degree Fahrenheit.

Cushing: An oil delivery point that serves as the benchmark oil price for West Texas Intermediate.

FASB: Financial Accounting Standards Board.

GAAP: Generally Accepted Accounting Principles in the United States.

Henry Hub: A natural gas pipeline delivery point that serves as the benchmark natural gas price underlying NYMEX natural gas futures contracts.

LIBOR: London Interbank Offered Rate.

LOE: lease operating expense. MBbls: thousand barrels of oil.

MBOE: thousand BOE. MMBOE: million BOE.

Mcf: thousand cubic feet of natural gas.

MMBtu: million Btu.

MMcf: million cubic feet of natural gas.

NGL or NGLs: natural gas liquids, such as ethane, propane, butanes and natural gasoline that are extracted from natural gas production streams.

NYMEX: New York Mercantile Exchange.

Oil: includes crude oil and condensate.

SEC: United States Securities and Exchange Commission.

WTI: West Texas Intermediate grade crude oil, used as a pricing benchmark for sales contracts and NYMEX oil futures contracts.

With respect to information relating to our working interest in wells or acreage, "net" oil and gas wells or acreage is determined by multiplying gross wells or acreage by our working interest therein. Unless otherwise specified, all references to wells and acres are gross.

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Part I. Financial Information

Other long-term liabilities

Stockholders' equity:

Commitments and contingencies

Preferred stock, series A cumulative, \$0.01 par value and \$50.00 liquidation preference,

2,500,000 shares authorized; 1,458,948 and 1,458,948 shares outstanding, respectively Common stock, \$0.01 par value, 300,000,000 and 300,000,000 shares authorized;

201,806,900 and 201,041,320 shares outstanding, respectively

Total liabilities

Item I. Financial Statements Callon Petroleum Company Consolidated Balance Sheets (in thousands, except par and per share values and share data) June 30, December 31, 2017 2016 **ASSETS** Unaudited Current assets: Cash and cash equivalents \$139,149 \$652,993 Accounts receivable 77.635 69,783 Fair value of derivatives 9,241 103 2.545 Other current assets 2,247 228,570 725,126 Total current assets Oil and natural gas properties, full cost accounting method: Evaluated properties 3,125,238 2,754,353 Less accumulated depreciation, depletion, amortization and impairment (1,998,294) (1,947,673) Net evaluated oil and natural gas properties 806,680 1,126,944 Unevaluated properties 1,194,999 668,721 Total oil and natural gas properties 2,321,943 1,475,401 Other property and equipment, net 18.071 14,114 Restricted investments 3,348 3,332 Deferred financing costs 5,273 3,092 Fair value of derivatives 3,804 Acquisition deposit 46,138 \_\_\_ Other assets, net 655 384 Total assets \$2,581,664 \$2,267,587 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable and accrued liabilities \$144,958 \$95,577 Accrued interest 9,256 6.057 3,650 8,919 Cash-settleable restricted stock unit awards Asset retirement obligations 2,729 1,767 Fair value of derivatives 2,243 18,268 Total current liabilities 161,874 131,550 Senior secured revolving credit facility 6.125% senior unsecured notes due 2024, net of unamortized deferred financing costs 595,138 390,219 Asset retirement obligations 5,031 3,932 Cash-settleable restricted stock unit awards 1,957 8.071 921 90 Deferred tax liability Fair value of derivatives 441 28

295

15

2.010

534,185

405

15

2.018

765,767

 Capital in excess of par value
 2,177,547
 2,171,514

 Accumulated deficit
 (363,683) (440,137)

 Total stockholders' equity
 1,815,897
 1,733,402

 Total liabilities and stockholders' equity
 \$2,581,664
 \$2,267,587

The accompanying notes are an integral part of these consolidated financial statements.

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Callon Petroleum Company Consolidated Statements of Operations (Unaudited; in thousands, except per share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Operating revenues:	2017	2010	2017	2010
Oil sales	\$72,885	\$40,555	\$144,893	\$67,998
Natural gas sales	9,398	4,590	18,754	7,845
Total operating revenues	82,283	45,145	163,647	75,843
Operating expenses:	,	,	•	,
Lease operating expenses	12,145	7,311	25,084	14,268
Production taxes	4,820	2,455	10,723	4,675
Depreciation, depletion and amortization	26,213	16,293	50,646	32,015
General and administrative	6,430	6,302	11,636	11,864
Settled share-based awards	6,351		6,351	
Accretion expense	208	395	392	575
Write-down of oil and natural gas properties		61,012		95,788
Acquisition expense	2,373	1,906	2,822	1,954
Total operating expenses	58,540	95,674	107,654	161,139
Income (loss) from operations	23,743	(50,529)	55,993	(85,296)
Other (income) expenses:				
Interest expense, net of capitalized amounts	589	4,180	1,254	9,671
(Gain) loss on derivative contracts	(10,494)	15,484	(25,797)	16,416
Other income	(64)	(96)	(772)	(177)
Total other (income) expense	(9,969)	19,568	(25,315)	25,910
Income (loss) before income taxes	33,712	(70,097)	81,308	(111,206)
Income tax expense	322		789	
Net income (loss)	33,390	(70,097)	80,519	(111,206)
Preferred stock dividends	(1,824)	(1,823)	(3,647)	(3,647)
Income (loss) available to common stockholders	\$31,566	\$(71,920)	\$76,872	\$(114,853)
Income (loss) per common share:				
Basic	\$0.16	\$(0.61)	\$0.38	\$(1.14)
Diluted	\$0.16	\$(0.61)	\$0.38	\$(1.14)
Shares used in computing income (loss) per com-	mon			
share:				
Basic	201,386	118,209	201,220	100,895
Diluted	201,905	118,209	201,823	100,895

The accompanying notes are an integral part of these consolidated financial statements.

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Callon Petroleum Company Consolidated Statements of Cash Flows (Unaudited; in thousands)

	Six Month June 30,	s Ended	
	2017	2016	
Cash flows from operating activities:			
Net income (loss)	\$80,519	\$(111,20	6)
Adjustments to reconcile net income to cash provided by operating activities:	•		,
Depreciation, depletion and amortization	51,697	32,827	
Write-down of oil and natural gas properties	_	95,788	
Accretion expense	392	575	
Amortization of non-cash debt related items	1,254	1,561	
Deferred income tax expense	789		
Net (gain) loss on derivatives, net of settlements	(28,555)	28,149	
Loss on sale of other property and equipment	62		
Non-cash expense related to equity share-based awards	5,795	1,177	
Change in the fair value of liability share-based awards	1,691	2,674	
Payments to settle asset retirement obligations	(1,581)	(319	)
Changes in current assets and liabilities:			
Accounts receivable	(7,810 )	(4,836	)
Other current assets	(298)	(305	)
Current liabilities	5,680	4,113	
Change in other long-term liabilities	120	86	
Change in other assets, net	(770)	(450	)
Payments to settle vested liability share-based awards	(13,173)	(10,300	)
Net cash provided by operating activities	95,812	39,534	
Cash flows from investing activities:			
Capital expenditures	(146,090)	(75,280	)
Acquisitions	(706,489)	(284,024	)
Acquisition deposit	46,138		
Proceeds from sales of mineral interests and equipment	_	23,631	
Net cash used in investing activities	(806,441)	(335,673	)
Cash flows from financing activities:			
Borrowings on senior secured revolving credit facility	_	143,000	
Payments on senior secured revolving credit facility	_	(143,000	)
Issuance of 6.125% senior unsecured notes due 2024	200,000		
Premium on the issuance of 6.125% senior unsecured notes due 2024	8,250		
Issuance of common stock		300,807	
Payment of preferred stock dividends		(3,647	)
Payment of deferred financing costs	(6,765)		
Tax withholdings related to restricted stock units		(2,038	)
Net cash provided by financing activities	196,785	295,122	
Net change in cash and cash equivalents	(513,844)	•	)
Balance, beginning of period	652,993	1,224	
Balance, end of period	\$139,149	\$207	

The accompanying notes are an integral part of these consolidated financial statements.

Callon Petroleum Company

Notes to the Consolidated Financial Statements

(All dollar amounts in thousands, except per share and per unit data)

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#### INDEX TO THE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Note 1 - Description of Business and Basis of Presentation

#### Description of business

Callon Petroleum Company is an independent oil and natural gas company established in 1950. The Company was incorporated under the laws of the state of Delaware in 1994 and succeeded to the business of a publicly traded limited partnership, a joint venture with a consortium of European investors and an independent energy company. As used herein, the "Company," "Callon," "we," "us," and "our" refer to Callon Petroleum Company and its predecessors and subsidiaries unless the context requires otherwise.

Callon is focused on the acquisition, development, exploration and exploitation of unconventional onshore, oil and natural gas reserves in the Permian Basin in West Texas. The Company's operations to date have been predominantly focused on the horizontal development of several prospective intervals, including multiple levels of the Wolfcamp formation and, more recently, the Lower Spraberry shales. Callon has assembled a multi-year inventory of potential horizontal well locations and intends to add to this inventory through delineation drilling of emerging zones on its existing acreage and acquisition of additional locations through working interest acquisitions, leasing programs, acreage purchases, joint ventures and asset swaps.

### Basis of presentation

Unless otherwise indicated, all dollar amounts included within the Footnotes to the Financial Statements are presented in thousands, except for per share and per unit data.

The interim consolidated financial statements of the Company have been prepared in accordance with (1) GAAP, (2) the SEC's instructions to Quarterly Report on Form 10-Q and (3) Rule 10-01 of Regulation S-X, and include the accounts of Callon Petroleum Company, and its subsidiary, Callon Petroleum Operating Company ("CPOC"). CPOC also has subsidiaries, namely Callon Offshore Production, Inc. and Mississippi Marketing, Inc.

These interim consolidated financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016. The balance sheet at December 31, 2016 has been derived from the audited financial statements at that date. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the year ended December 31, 2017.

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, including normal recurring adjustments and all intercompany account and transaction eliminations, necessary to present fairly the Company's financial position, the results of its operations and its cash flows for the periods indicated. Certain prior year amounts may have been reclassified to conform to current year presentation.

#### Recently issued accounting policies

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). The standard requires an entity to recognize revenue in a manner that depicts the transfer of goods or services to customers at an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 will replace most of the existing revenue recognition requirements in GAAP when it becomes effective. In August 2015, the FASB issued ASU No. 2015-14, deferring the effective date of ASU 2014-09 by one year. As a result, the standard is effective for annual periods beginning on or after December 31, 2017, including interim periods within that reporting period. The standard can be applied using either the full retrospective approach or a modified retrospective approach at the date of adoption. The Company is still evaluating the impact of the standard but has performed a preliminary assessment of the impact and developed an implementation plan to adopt the new standard. To date, the Company has not identified any material impact that the new standard will have on the Company's Consolidated Financial Statements. The Company intends to adopt the new standard on January 1, 2018 using the modified retrospective method at the date of adoption.

Callon Petroleum Company

Notes to the Consolidated Financial Statements

(All dollar amounts in thousands, except per share and per unit data)

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Recently adopted accounting policies

In March 2016, the FASB issued ASU No. 2016-09, Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09"). The standard is intended to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows, and will allow companies to estimate the number of stock awards expected to vest. The guidance in ASU 2016-09 is effective for public entities for annual reporting periods beginning after December 15, 2016, including interim periods therein. The Company adopted this ASU on January 1, 2017 and it did not have a material impact on its financial statements. The Company has elected to no longer estimate forfeitures.

#### Note 2 - Acquisitions

Acquisitions were accounted for under the acquisition method of accounting, which involves determining the fair value of the assets acquired and liabilities assumed under the income approach.

### 2017 acquisitions

On February 13, 2017, the Company completed the acquisition of 29,175 gross (16,688 net) acres in the Delaware Basin, primarily located in Ward and Pecos Counties, Texas from American Resource Development, LLC, for total cash consideration of \$632,947, excluding customary purchase price adjustments (the "Ameredev Transaction"). The Company funded the cash purchase price with the net proceeds of an equity offering (see Note 9 for additional information regarding the equity offering). The Company acquired an 82% average working interest in the properties acquired in the Ameredev Transaction. In December 2016, in connection with the execution of the purchase and sale agreement for the Ameredev Transaction, the Company paid a deposit in the amount of \$46,138 to a third party escrow agent, which was recorded as Acquisition deposit on the balance sheet as of December 31, 2016. The following table summarizes the estimated acquisition date fair values of the acquisition:

Evaluated oil and natural gas properties \$134,315 Unevaluated oil and natural gas properties 498,800 Asset retirement obligations (168) Net assets acquired \$632,947

The preliminary purchase price allocation is subject to change based on numerous factors, including the final adjusted purchase price and the final estimated fair value of the assets acquired and liabilities assumed. Any such adjustments to the preliminary estimates of fair value could be material.

On June 5, 2017, the Company completed the acquisition of 7,031 gross (2,488 net) acres in the Delaware Basin, located near the acreage acquired in the Ameredev Transaction discussed above, for total cash consideration of \$52,500, excluding customary purchase price adjustments. The Company funded the cash purchase price with its available cash and proceeds from the issuance of an additional \$200,000 of its 6.125% senior notes due 2024 (see Note 4 for additional information regarding the Company's debt obligations).

#### 2016 acquisitions

On October 20, 2016, the Company completed the acquisition of 6,904 gross (5,952 net) acres in the Midland Basin, primarily located in Howard County, Texas from Plymouth Petroleum, LLC and additional sellers that exercised their "tag-along" sales rights, for total cash consideration of \$339,687, excluding customary purchase price adjustments (the "Plymouth Transaction"). The Company funded the cash purchase price with the net proceeds of an equity offering

(see Note 9 for additional information regarding the equity offering). The Company acquired an 82% average working interest (62% average net revenue interest) in the properties acquired in the Plymouth Transaction.

On May 26, 2016, the Company completed the acquisition of 17,298 gross (14,089 net) acres in the Midland Basin, primarily located in Howard County, Texas from BSM Energy LP, Crux Energy LP and Zaniah Energy LP, for total cash consideration of \$220,000 and 9,333.333 shares of common stock (at an assumed offering price of \$11.74 per share, which is the last reported sale price of our common stock on the New York Stock Exchange on that date) for a total purchase price of \$329,573, excluding customary purchase price adjustments (the "Big Star Transaction"). The Company acquired an 81% average working interest (61% average net revenue interest) in the properties acquired in the Big Star Transaction.

Callon Petroleum Company Notes to the Consolidated Financial Statements
(All dollar amounts in thousands, except per share and per unit data)

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### Unaudited pro forma financial statements

The following unaudited summary pro forma financial information for the periods presented is for illustrative purposes only and does not purport to represent what the Company's results of operations would have been if the Ameredev Transaction, Plymouth Transaction and Big Star Transaction had occurred as presented, or to project the Company's results of operations for any future periods:

	Three Mon	ths Ended	Six Months Ended June		
	June 30,		30,		
	2017 (a)	2016 (a)	2017 (a)	2016 (a)	
Revenues	\$82,283	\$48,534	\$166,699	\$91,149	
Income (loss) from operations	23,743	(57,037)	58,650	(92,488)	
Income (loss) available to common stockholders	31,566	(73,207)	79,529	(112,115)	
Net income (loss) per common share:					
Basic	\$0.16	\$(0.46)	\$0.40	\$(0.80)	
Diluted	\$0.16	\$(0.46)	\$0.40	\$(0.80)	

<sup>(</sup>a) The pro forma financial information was prepared assuming the Ameredev Transaction occurred as of January 1, 2016 and the Plymouth Transaction and Big Star Transaction occurred as of January 1, 2015.

The pro forma adjustments are based on available information and certain assumptions that management believes are reasonable, including revenue, lease operating expenses, production taxes, depreciation, depletion and amortization expense, accretion expense, interest expense and capitalized interest.

The properties associated with the Ameredev Transaction, Plymouth Transaction and Big Star Transaction have been commingled with our existing properties and it is impractical to provide the stand-alone operational results related to these properties.

## Note 3 - Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

(share amounts in thousands)	Three Mo	onths	Six Months Ended		
(share amounts in thousands)	Ended Ju	ne 30,	June 30,		
	2017	2016	2017	2016	
Net income (loss)	\$33,390	\$(70,097)	\$80,519	\$(111,206	)
Preferred stock dividends	(1,824)	(1,823)	(3,647)	(3,647	)
Income (loss) available to common stockholders	\$31,566	\$(71,920)	\$76,872	\$(114,853	()
Weighted average shares outstanding	201,386	118,209	201,220	100,895	
Dilutive impact of restricted stock	519	_	603	_	
Weighted average shares outstanding for diluted income (loss) per share	201,905	118,209	201,823	100,895	
Basic income (loss) per share	\$0.16	\$(0.61)	\$0.38	\$(1.14	)
Diluted income (loss) per share	\$0.16	\$(0.61)	\$0.38	\$(1.14	)
Stock options (a)		15		15	
Restricted stock (a)	22	36	22	36	

(a) Shares excluded from the diluted earnings per share calculation because their effect would be anti-dilutive.

Callon Petroleum Company
Notes to the Consolidated Financial Statements
(All dollar amounts in thousands, except per share and per unit data)

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#### Note 4 - Borrowings

The Company's borrowings consisted of the following at:

	June 30,	December 31	,
	2017	2016	
Principal components:			
Senior secured revolving credit facility	<b>\$</b> —	\$ —	
6.125% senior unsecured notes due 2024	600,000	400,000	
Total principal outstanding	600,000	400,000	
Premium on 6.125% senior unsecured notes due 2024, net of accumulated amortization	8,156		
Unamortized deferred financing costs	(13,018)	(9,781)	1
Total carrying value of borrowings	\$595,138	\$ 390,219	

Senior secured revolving credit facility (the "Credit Facility")

On May 31, 2017, the Company entered into the Sixth Amended and Restated Credit Agreement to the Credit Facility with a maturity date of May 25, 2022. JPMorgan Chase Bank, N.A. is Administrative Agent, and participants include 17 institutional lenders. The total notional amount available under the Credit Facility is \$2,000,000. Amounts borrowed under the Credit Facility may not exceed the borrowing base, which is generally reviewed on a semi-annual basis. The Credit Facility is secured by first preferred mortgages covering the Company's major producing properties. Concurrent with the execution of the Sixth Amended and Restated Credit Agreement, the Credit Facility's borrowing base increased to \$650,000, but the Company elected an aggregate commitment amount of \$500,000. As of June 30, 2017, the Company continued to maintain the Credit Facility's borrowing base at \$500,000.

As of June 30, 2017, there was no balance outstanding on the Credit Facility. For the quarter ended June 30, 2017, the Credit Facility had a weighted-average interest rate of 3.08%, calculated as the LIBOR plus a tiered rate ranging from 2.00% to 3.00%, which is determined based on utilization of the facility. In addition, the Credit Facility carries a commitment fee of 0.375% per annum, payable quarterly, on the unused portion of the borrowing base.

6.125% senior notes due 2024 ("6.125% Senior Notes")

On October 3, 2016, the Company issued \$400,000 aggregate principal amount of 6.125% Senior Notes with a maturity date of October 1, 2024 and interest payable semi-annually beginning on April 1, 2017. The net proceeds of the offering, after deducting initial purchasers' discounts and estimated offering expenses, were approximately \$391,270. The 6.125% Senior Notes are guaranteed on a senior unsecured basis by the Company's wholly-owned subsidiary, Callon Petroleum Operating Company, and may be guaranteed by certain future subsidiaries. The subsidiary guarantor is 100% owned, all of the guarantees are full and unconditional and joint and several, the parent company has no independent assets or operations and any subsidiaries of the parent company other than the subsidiary guarantor are minor.

On May 19, 2017, the Company issued an additional \$200,000 aggregate principal amount of its 6.125% Senior Notes which with the existing \$400,000 aggregate principal amount of 6.125% Senior Notes are treated as a single class of notes under the indenture. The net proceeds of the offering, including a premium issue price of 104.125% and after deducting initial purchasers' discounts and estimated offering expenses, were approximately \$206,139. The Company used the proceeds, in part, to fund an acquisition completed on June 5, 2017 (discussed further in Note 2) and for general corporate purposes.

The Company may redeem the 6.125% Senior Notes in accordance with the following terms; (1) prior to October 1, 2019, a redemption of up to 35% of the principal in an amount not greater than the net proceeds from certain equity offerings, and within 180 days of the closing date of such equity offerings, at a redemption price of 106.125% of principal, plus accrued and unpaid interest, if any, to the date of the redemption, if at least 65% of the principal will remain outstanding after such redemption; (2) prior to October 1, 2019, a redemption of all or part of the principal at a price of 100% of principal of the amount redeemed, plus an applicable make-whole premium and accrued and unpaid interest, if any, to the date of the redemption, in whole or in part, at a redemption price, plus accrued and unpaid interest, if any, to the date of the redemption, (i) of 104.594% of principal if the redemption occurs on or after October 1, 2019, but before October 1, 2020, and (ii) of 103.063% of principal if the redemption occurs on or after October 1, 2020, but before October 1, 2021, and (iii) of 101.531% of principal if the redemption occurs on or after October 1, 2021, but before October 1, 2022, and (iv) of 100% of principal if the redemption occurs on or after October 1, 2021, but before October 1, 2022, and (iv) of 100% of principal if the redemption occurs on or after October 1, 2022.

Callon Petroleum Company Notes to the Consolidated Financial Statements (All dollar amounts in thousands, except per share and per unit data)

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Following a change of control, each holder of the 6.125% Senior Notes may require the Company to repurchase all or a portion of the 6.125% Senior Notes at a price of 101% of principal of the amount repurchased, plus accrued and unpaid interest, if any, to the date of repurchase.

#### Restrictive covenants

The Company's Credit Facility and the indenture governing our 6.125% Senior Notes contain various covenants including restrictions on additional indebtedness, payment of cash dividends and maintenance of certain financial ratios. The Company was in compliance with these covenants at June 30, 2017.

## Note 5 - Derivative Instruments and Hedging Activities

Objectives and strategies for using derivative instruments

The Company is exposed to fluctuations in oil and natural gas prices received for its production. Consequently, the Company believes it is prudent to manage the variability in cash flows on a portion of its oil and natural gas production. The Company utilizes a mix of collars, swaps, put and call options and similar derivative financial instruments to manage fluctuations in cash flows resulting from changes in commodity prices. The Company does not use these instruments for speculative or trading purposes.

### Counterparty risk and offsetting

The use of derivative instruments exposes the Company to the risk that a counterparty will be unable to meet its commitments. While the Company monitors counterparty creditworthiness on an ongoing basis, it cannot predict sudden changes in counterparties' creditworthiness. In addition, even if such changes are not sudden, the Company may be limited in its ability to mitigate an increase in counterparty credit risk. Should one of these counterparties not perform, the Company may not realize the benefit of some of its derivative instruments under lower commodity prices while continuing to be obligated under higher commodity price contracts subject to any right of offset under the agreements. Counterparty credit risk is considered when determining the fair value of a derivative instrument; see Note 6 for additional information regarding fair value.

The Company executes commodity derivative contracts under master agreements with netting provisions that provide for offsetting assets against liabilities. In general, if a party to a derivative transaction incurs an event of default, as defined in the applicable agreement, the other party will have the right to demand the posting of collateral, demand a cash payment transfer or terminate the arrangement.

#### Financial statement presentation and settlements

Settlements of the Company's derivative instruments are based on the difference between the contract price or prices specified in the derivative instrument and a benchmark price, such as the NYMEX price. To determine the fair value of the Company's derivative instruments, the Company utilizes present value methods that include assumptions about commodity prices based on those observed in underlying markets. See Note 6 for additional information regarding fair value.

## Derivatives not designated as hedging instruments

The Company records its derivative contracts at fair value in the consolidated balance sheets and records changes in fair value as a gain or loss on derivative contracts in the consolidated statements of operations. Cash settlements are

also recorded as gain or loss on derivative contracts in the consolidated statements of operations.

The following table reflects the fair value of the Company's derivative instruments for the periods presented:

	Balance Sheet	Presentation	Asset Fa	ir Value	Liability	Fair Value	Net Der	ivative Fair	î
	Dalance Sheet	1 resentation	Asset Fa	ii vaiuc	Liability	ran value	Value		
Commodity	Classification	Line Description	6/30/201	712/31/2016	6/30/201	712/31/201	6 6/30/201	1712/31/201	6
Natural gas	Current	Fair value of derivatives	\$567	\$ —	<b>\$</b> —	\$ (593	) \$567	\$(593	)
Oil	Current	Fair value of derivatives	8,674	103	(2,243)	(17,675	) 6,431	(17,572	)
Oil	Non-current	Fair value of derivatives	3,804	_	(441)	(28	) 3,363	(28	)
	Totals		\$13,045	\$ 103	\$(2,684)	\$(18,296	) \$10,361	\$(18,193	)

As previously discussed, the Company's derivative contracts are subject to master netting arrangements. The Company's policy is to present the fair value of derivative contracts on a net basis in the consolidated balance sheet. The following presents the impact of this presentation to the Company's recognized assets and liabilities for the periods indicated:

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	June 30, 2017		
	Presented without		As Presented with
	Effects of Netting	of	Effects of Netting
Current assets: Fair value of derivatives	\$11,104	\$(1,863)	\$ 9,241
Long-term assets: Fair value of derivatives	3,813	(9)	3,804
Current liabilities: Fair value of derivatives Long-term liabilities: Fair value of derivatives	\$(4,106) (450)	\$1,863 9	\$ (2,243 ) (441 )
	December	31, 2016	
	Presented without		As Presented with
	Effects of Netting	Effects of Netting	Effects of Netting
Current assets: Fair value of derivatives	\$1,836	\$(1,733)	\$103
Current liabilities: Fair value of derivatives Long-term liabilities: Fair value of derivatives	\$(20,001) (28	\$1,733	\$(18,268) (28)

For the periods indicated, the Company recorded the following related to its derivatives in the consolidated statement of operations as gain or loss on derivative contracts:

	Three Months		Six Mont	hs Ended
	Ended June 30,		June 30,	
	2017	2016	2017	2016
Oil derivatives				
Net gain (loss) on settlements	\$(315)	\$3,707	\$(2,840)	\$11,214
Net gain (loss) on fair value adjustments	10,128	(18,466)	27,394	(27,604)
Total gain (loss) on oil derivatives	\$9,813	\$(14,759)	\$24,554	\$(16,390)
Natural gas derivatives				
Net gain on settlements	\$48	\$310	\$82	\$519
Net gain (loss) on fair value adjustments	633	(1,035)	1,161	(545)
Total gain (loss) on natural gas derivatives	\$681	\$(725)	\$1,243	\$(26)
Total gain (loss) on oil & natural gas derivatives	\$10,494	\$(15,484)	\$25,797	\$(16,416)

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## Derivative positions

Listed in the tables below are the outstanding oil and natural gas derivative contracts as of June 30, 2017:

		For
	For the	the
	Remainder	Full
	of	Year
		of
Oil contracts (WTI)	2017	2018
Swap contracts combined with short puts (enhanced swaps)		
Total volume (MBbls)	368	_
Weighted average price per Bbl		
Swap	\$ 44.50	\$ —
Short put option	\$ 30.00	