NORTHROP GRUMMAN CORP Form 10-Q/A February 08, 2001

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q/A

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended September 30, 2000

Commission File Number

1-3229

NORTHROP GRUMMAN CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

No. 95-1055798 (I.R.S. Employer Identification Number)

1840 Century Park East, Los Angeles, California 90067

www.northgrum.com

(Address of principal executive offices and internet site)

(310) 553-6262

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\underline{\mathbf{x}}$ No _

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| Indicate the number of shares outstanding of each of the is date. | ssuer's classes of common stock, as of the latest practicable |
|--|--|
| Common Stock outstanding as of October 24, 2000 | 71,813,318 shares |
| | Northrop Grumman Corporation and Subsidiaries |
| This Form 10-Q/A for the quarter ended September 30, 20 the graphic presentation converted to HTML format. | 000, is a refiling of the identical data previously filed with |
| | |
| | Northrop Grumman Corporation and Subsidiaries |
| IN | DEX |
| | |
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Northrop Grumman Corporation and Subsidiaries

Part I. Financial Information Item 1. Financial Statements

CONSOLIDATED CONDENSED STATEMENTS OF FINANCIAL POSITION

| Dollars in millions | September 30, 2000 | December 31, 1999 |
|--|-----------------------|----------------------|
| Assets: Cash and cash equivalents | \$ 753 | \$ 142 |
| Accounts receivable, net of progress payments of | | |

| \$2,156 in 2000 and \$1,714 in 1999 | 1,292 | 1,402 |
|---|----------|----------|
| Inventoried costs, net of progress payments of | | |
| \$597 in 2000 and \$521 in 1999 | 603 | 1,190 |
| Deferred income taxes | 14 | 23 |
| Prepaid expenses | 47 | 36 |
| Total current assets | 2,709 | 2,793 |
| Property, plant and equipment | 2,298 | 2,895 |
| Accumulated depreciation | (1,335) | (1,655) |
| | 963 | 1,240 |
| Goodwill, net of accumulated amortization of \$499 in 2000 | | |
| and \$441 in 1999 | 3,480 | 3,469 |
| Other purchased intangibles, net of accumulated amortization | | |
| of \$444 in 2000 and \$388 in 1999 | 654 | 761 |
| Prepaid pension cost, intangible pension asset and benefit trust fund | 1,321 | 946 |
| Assets available for sale | 23 | 26 |
| Investments in and advances to affiliates and sundry assets | 204 | 50 |
| | 5,682 | 5,252 |
| | \$ 9,354 | \$ 9,285 |

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Northrop Grumman Corporation and Subsidiaries

| | September 30, | December 31, | |
|--|---------------|--------------|--|
| Dollars in millions | 2000 | 1999 | |
| Liabilities and Shareholders' Equity: | | | |
| Notes payable to banks | \$ 5 | \$ 25 | |
| Current portion of long-term debt | 210 | 200 | |
| Trade accounts payable | 364 | 490 | |
| Accrued employees' compensation | 341 | 366 | |
| Advances on contracts | 412 | 316 | |
| Income taxes payable including deferred income taxes | | | |
| of \$568 in 2000 and \$550 in 1999 | 652 | 608 | |
| Other current liabilities | 454 | 459 | |
| Total current liabilities | 2,438 | 2,464 | |
| Long-term debt | 1,605 | 2,000 | |
| Accrued retiree benefits | 1,095 | 1,458 | |
| Other long-term liabilities | 44 | 42 | |
| Deferred income taxes | 367 | 64 | |
| Paid-in capital | | | |
| Preferred stock, 10,000,000 shares authorized; none issued | | | |
| Common stock, 200,000,000 shares authorized; issued and outstanding: | | | |
| 2000 - 71,725,672; 1999 - 69,719,164 | 1,177 | 1,028 | |
| Retained earnings | 2,647 | 2,248 | |
| Accumulated other comprehensive loss | (19) | (19) | |
| | 3,805 | 3,257 | |
| | \$ 9,354 | \$ 9,285 | |

The accompanying notes are an integral part of these consolidated financial statements.

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Northrop Grumman Corporation and Subsidiaries

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|----------------------------------|----------|---------------------------------|-----------------|
| Dollars in millions, except per share | 2000 | 1999 | 2000 | 1999 |
| Net sales | \$ 1,731 | \$ 1,805 | \$ 5,389 | \$ 5,436 |
| Cost of sales | \$ 1,731 | \$ 1,003 | Φ <i>3</i> ,369 | φ <i>3</i> ,430 |
| Operating costs | 1,278 | 1,327 | 3,899 | 4,035 |
| Administrative and general expenses | 211 | 236 | 644 | 702 |
| Operating margin | 242 | 242 | 846 | 699 |
| Interest expense | (43) | (64) | (135) | (173) |
| Other, net | 41 | 4 | 45 | 4 |
| Income from continuing operations before income taxes | | | | |
| and cumulative effect of accounting change | 240 | 182 | 756 | 530 |
| Federal and foreign income taxes | 90 | 66 | 275 | 195 |
| Income from continuing operations before | | | | |
| cumulative effect of accounting change | 150 | 116 | 481 | 335 |
| Income from discontinued operations, net of tax | 4 | 12 | 39 | 10 |
| Loss on disposal of discontinued operations, | | | | |

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| net of income tax expense of \$61 | (22) | - | (37) | - |
|---|---------|---------|---------|---------|
| Net income before cumulative effect of accounting change | 132 | 128 | 483 | 345 |
| Cumulative effect of change in accounting for | | | | |
| start-up costs, net of income tax benefit of \$11 in 1999 | - | - | - | (16) |
| Net income | \$ 132 | \$ 128 | \$ 483 | \$ 329 |
| Weighted average shares outstanding, in millions | 70.8 | 69.4 | 70.1 | 69.1 |
| Basic earnings per share | | | | |
| Continuing operations | \$ 2.12 | \$ 1.68 | \$ 6.86 | \$ 4.85 |
| Discontinued operations | .06 | .16 | .56 | .15 |
| Disposal of discontinued operations | (.31) | | (.53) | - |
| Before cumulative effect of accounting change | 1.87 | 1.84 | 6.89 | 5.00 |
| Accounting change | | | | (.24) |
| Basic earnings per share | \$ 1.87 | \$ 1.84 | \$ 6.89 | \$ 4.76 |
| Diluted earnings per share | | | | |
| Continuing operations | \$ 2.11 | \$ 1.66 | \$ 6.84 | \$ 4.82 |
| Discontinued operations | .06 | .17 | .55 | .15 |
| Disposal of discontinued operations | (.31) | | (.52) | |
| Before cumulative effect of accounting change | 1.86 | 1.83 | 6.87 | 4.97 |
| Accounting change | - | - | - | (.24) |
| Diluted earnings per share | \$ 1.86 | \$ 1.83 | \$ 6.87 | \$ 4.73 |
| Dividends per share | \$.40 | \$.40 | \$ 1.20 | \$ 1.20 |

The accompanying notes are an integral part of these consolidated financial statements.

Northrop Grumman Corporation and Subsidiaries

CONSOLIDATED CONDENSED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| | Nine months ended September 30, | | |
|---|---------------------------------|----------|--|
| Dollars in millions | 2000 | 1999 | |
| | | | |
| Paid-in Capital | | | |
| At beginning of year | \$ 1,028 | \$ 989 | |
| Stock issued in purchase of business | 127 | 30 | |
| Employee stock awards and options exercised | 8 | 9 | |
| | 1,177 | 1,028 | |
| Retained Earnings | | | |
| At beginning of year | 2,248 | 1,892 | |
| Net income | 483 | 329 | |
| Cash dividends | (84) | (83) | |
| | 2,647 | 2,138 | |
| Accumulated Other Comprehensive Loss | (19) | (31) | |
| Total shareholders' equity | \$ 3,805 | \$ 3,135 | |

The accompanying notes are an integral part of these consolidated financial statements.

Northrop Grumman Corporation and Subsidiaries

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

| | | Nine months ended September 30, | | |
|----------------------|---|---------------------------------|----------|--|
| Dollars in millions | | 2000 | 1999 | |
| | | | | |
| Operating Activities | | | | |
| Sources of Cash | | | | |
| | Cash received from customers | | | |
| | Progress payments | \$ 1,088 | \$ 1,297 | |
| | Other collections | 5,276 | 5,326 | |
| | Income tax refunds received | 13 | 69 | |
| | Interest received | 17 | 2 | |
| | Other cash receipts | 8 | 6 | |
| | Cash provided by operating activities | 6,402 | 6,700 | |
| Uses of Cash | | | | |
| | Cash paid to suppliers and employees | 5,624 | 5,812 | |
| | Interest paid | 134 | 166 | |
| | Income taxes paid | 47 | 80 | |
| | Other cash disbursements | 1 | 9 | |
| | Cash used in operating activities | 5,806 | 6,067 | |
| Net cash provided by | operating activities | 596 | 633 | |
| Investing Activities | | | | |
| C | Proceeds from sale of business | 668 | | |
| | Additions to property, plant and equipment | (152) | (119) | |
| | Payment for businesses purchased | (42) | (241) | |
| | Proceeds from sale of property, plant and equipment | 23 | 28 | |

| | Other investing activities | (6) | |
|----------------------|--|--------|-------|
| | Net cash provided by(used in) investing activities | 491 | (332) |
| Financing Activities | 3 | | |
| | Borrowings under lines of credit | | 23 |
| | Repayment of borrowings under lines of credit | (119) | (105) |
| | Principal payments of long-term debt | (286) | (150) |
| | Proceeds from issuance of stock | 13 | 7 |
| | Dividends paid | (84) | (83) |
| | Net cash used in financing activities | (476) | (308) |
| Increase(decrease) i | n cash and cash equivalents | 611 | (7) |
| Cash and cash equiv | valents balance at beginning of period | 142 | 44 |
| Cash and cash equiv | valents balance at end of period | \$ 753 | \$ 37 |

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Northrop Grumman Corporation and Subsidiaries

| | Nine months ended September 30 | | |
|--|--------------------------------|--------|--|
| Dollars in millions | 2000 | 1999 | |
| Reconciliation of Net Income to Net Cash | | | |
| Provided by Operating Activities | | | |
| Net income | \$ 483 | \$ 329 | |
| Adjustments to reconcile net income to net cash provided | | | |
| Depreciation | 132 | 144 | |

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| Amortization of intangible assets | 149 | 144 |
|--|--------|--------|
| Common stock issued to employees | 7 | |
| Loss on disposal of discontinued operations | 37 | |
| Loss(gain) on disposals of property, plant and equipment | (6) | 9 |
| Retiree benefits income | (389) | (181) |
| Decrease(increase) in | | |
| Accounts receivable | (446) | 177 |
| Inventoried costs | (185) | (87) |
| Prepaid expenses | (41) | 41 |
| Increase(decrease) in | | |
| Progress payments | 658 | 70 |
| Accounts payable and accruals | (89) | (143) |
| Provisions for contract losses | (8) | 27 |
| Deferred income taxes | 330 | 184 |
| Income taxes payable | 26 | 14 |
| Retiree benefits | (67) | (107) |
| Other transactions | 5 | 12 |
| Net cash provided by operating activities | \$ 596 | \$ 633 |
| Noncash Investing Activities: | | |
| Note received from sale of business, net of discount | \$ 149 | \$ |
| Purchase of businesses | | |
| Assets acquired | 280 | 336 |
| Cash paid | (36) | (241) |
| Stock issued | (127) | (30) |
| Liabilities assumed | \$ 117 | \$ 65 |

The accompanying notes are an integral part of these consolidated financial statements

Northrop Grumman Corporation and Subsidiaries

SELECTED INDUSTRY SEGMENT INFORMATION

| | Three | months ended | Nine | months ended |
|---|----------|---------------|----------|---------------|
| | S | September 30, | | September 30, |
| Dollars in millions | 2000 | 1999 | 2000 | 1999 |
| Net Sales | | | | |
| Integrated Systems | \$ 706 | \$ 844 | \$ 2,371 | \$ 2,574 |
| Electronic Sensors & Systems | 688 | 626 | 1,953 | 1,900 |
| Logicon | 377 | 376 | 1,180 | 1,094 |
| Intersegment sales | (40) | (41) | (115) | (132) |
| | \$ 1,731 | \$ 1,805 | \$ 5,389 | \$ 5,436 |
| Operating Margin | | | | |
| Integrated Systems | \$ 51 | \$ 104 | \$ 264 | \$ 284 |
| Electronic Sensors & Systems | 44 | 39 | 126 | 138 |
| Logicon | 29 | 23 | 93 | 63 |
| Total | 124 | 166 | 483 | 485 |
| Other items included in operating margin: | | | | |
| Corporate expenses | (5) | (8) | (16) | (24) |
| Deferred state tax provision | (7) | (5) | (31) | (14) |
| Pension income | 130 | 89 | 410 | 252 |
| Operating margin | \$ 242 | \$ 242 | \$ 846 | \$ 699 |
| Contract Acquisitions | | | | |
| Integrated Systems | \$ 702 | \$ 625 | \$ 1,695 | \$ 2,171 |
| Electronic Sensors & Systems | 1,020 | 478 | 3,259 | 2,007 |
| Logicon | 336 | 277 | 1,144 | 1,003 |

| Intersegment acquisitions | (25) | (38) | (128) | (91) |
|------------------------------|----------|----------|----------|----------|
| | \$ 2,033 | \$ 1,342 | \$ 5,970 | \$ 5,090 |
| Funded Order Backlog | | | | |
| Integrated Systems | | | \$ 3,775 | \$ 4,496 |
| Electronic Sensors & Systems | | | 4,830 | 3,226 |
| Logicon | | | 573 | 475 |
| Intersegment backlog | | | (98) | (128) |
| | | | \$ 9,080 | \$ 8,069 |

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Northrop Grumman Corporation and Subsidiaries

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared by management in accordance with the instructions to Form 10-Q of the Securities and Exchange Commission. They do not include all information and notes necessary for a complete presentation of financial position, results of operations, changes in shareholders' equity, and cash flows in conformity with generally accepted accounting principles. They do, however, in the opinion of management, include all adjustments necessary for a fair statement of the results for the periods presented. The financial statements should be read in conjunction with the Notes and Independent Auditors' Report contained in the company's 1999 annual report as restated for discontinued operations and filed on Form 8-K.

Discontinued Operations

Effective July 24, 2000, the company completed the sale of its commercial aerostructures (Aerostructures) business to The Carlyle Group, pursuant to an Asset Purchase Agreement dated as of June 9, 2000 between Northrop Grumman and Vought Aircraft Industries, Inc., an entity owned by The Carlyle Group. Aerostructures is a major producer of

commercial and military aircraft subassemblies, the majority of which are sold to The Boeing Company and, for military contracts, ultimately to the U. S. Government. The purchase price was composed of \$668 million in cash and a promissory note for \$175 million, maturing in nine years, with interest payable in kind for four years and interest payable in kind or cash thereafter. The proceeds were received and recorded in the third quarter of 2000. An estimated loss on the sale of \$37 million was recorded in the second and third quarters of 2000. The loss includes the settlement and curtailment of various pension and other post-retirement benefit plans, the write-off of goodwill, and preliminary assessments of both various costs and the value of the promissory note. The amount of the loss may be adjusted in the fourth quarter of 2000, pending the final determination of these amounts.

The company's Consolidated Statements of Income and related footnote disclosures have been restated to reflect Aerostructures as discontinued operations for all periods presented. The balance sheet as of December 31, 1999, and Cash Flows Statements for all periods presented have not been restated. Operating results of the discontinued Aerostructures business are as follows:

| | Three months ended September 30, | | | | | Nine months ended September 30, | | | |
|---|----------------------------------|-----|----|---------|----|---------------------------------|----|-----|---------|
| \$ in millions | 20 | 000 | • | 1999 | , | 2000 | 1 | | 999 |
| Net Sales | \$ 1 | 00 | \$ | 317 | \$ | 669 | \$ | 1,0 | 053 |
| Income before income taxes Federal and foreign income taxes | \$ | 6 2 | \$ | 20 8 | \$ | 61 22 | 9 | \$ | 17 7 |
| Income from discontinued operations | \$ | 4 | \$ | 12 | \$ | 39 | | \$ | 10 |

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Earnings per Share

Basic earnings per share are calculated using the weighted average number of shares of common stock outstanding during each period, after giving recognition to stock splits and stock dividends. Diluted earnings per share reflect the dilutive effect of stock options and other stock awards granted to employees under stock-based compensation plans.

Basic and diluted earnings per share are calculated as follows:

| | Three | months ended | Nine months ended | | | |
|---|---------|---------------|-------------------|-------------|--|--|
| | | September 30, | Sep | otember 30, | | |
| (in millions, except per share) | 2000 | 1999 | 2000 | 1999 | | |
| Basic Earnings Per Share | | | | | | |
| Income from continuing operations | \$ 150 | \$ 116 | \$ 481 | \$ 335 | | |
| Weighted-average common shares outstanding | 70.8 | 69.4 | 70.1 | 69.1 | | |
| Basic earnings per share from continuing operations | \$ 2.12 | \$ 1.68 | \$ 6.86 | \$ 4.85 | | |
| Diluted earnings per share | | | | | | |
| Income from continuing operations | \$ 150 | \$ 116 | \$ 481 | \$ 335 | | |
| Weighted-average common shares outstanding | 70.8 | 69.4 | 70.1 | 69.1 | | |
| Dilutive effect of stock options and awards | .3 | .6 | .2 | .4 | | |
| Weighted-average diluted shares outstanding | 71.1 | 70.0 | 70.3 | 69.5 | | |
| Diluted earnings per share from continuing operations | \$ 2.11 | \$ 1.66 | \$ 6.84 | \$ 4.82 | | |

Acquisitions

On August 31, 2000, the company completed its acquisition of Comptek Research, Inc., in a stock-for-stock transaction. Comptek Research is a leading supplier of electronic warfare and information dominance technologies for U.S. and international defense customers. Approximately 1.6 million shares of common stock were issued for Comptek's stock. The purchase method of accounting was used to record the acquisition. The major business units of Comptek have been integrated into Northrop Grumman's three operating sectors from the acquisition date.

On October 23, 2000, the company completed its acquisition of Federal Data Corporation, a leading systems integrator and supplier of information technology to the federal government, for \$302 million, including approximately \$130 million in cash, \$154 million in debt that was retired

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Northrop Grumman Corporation and Subsidiaries

in conjunction with the closing and \$18 million in other transaction costs. The transaction will be recorded in the

fourth quarter of 2000 using the purchase method of accounting. Federal Data will be integrated into the