

READING INTERNATIONAL INC  
Form 10-Q  
November 06, 2013  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8625

READING INTERNATIONAL, INC.

(Exact name of Registrant as specified in its charter)

NEVADA

95-3885184

(State or other jurisdiction of incorporation or organization)  
6100 Center Drive, Suite 900

(IRS Employer Identification No.)  
90045

Los Angeles, CA

(Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (213) 235-2240

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of November 6, 2013, there were 21,890,029 shares of Class A Nonvoting Common Stock, \$0.01 par value per share and 1,495,490 shares of Class B Voting Common Stock, \$0.01 par value per share outstanding.

1

---

READING INTERNATIONAL, INC. AND SUBSIDIARIES

TABLE OF CONTENTS

	Page
<u>PART I - Financial Information</u>	3
<u>Item 1 – Financial Statements</u>	3
<u>Condensed Consolidated Balance Sheets (Unaudited)</u>	3
<u>Condensed Consolidated Statements of Operations (Unaudited)</u>	3
<u>Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited)</u>	5
<u>Condensed Consolidated Statements of Cash Flows (Unaudited)</u>	6
<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	7
<u>Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	27
<u>Item 3 – Quantitative and Qualitative Disclosure about Market Risk</u>	45
<u>Item 4 – Controls and Procedures</u>	47
<u>PART II – Other Information</u>	48
<u>Item 1 - Legal Proceedings</u>	48
<u>Item 1A - Risk Factors</u>	48
<u>Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds</u>	48
<u>Item 3 - Defaults Upon Senior Securities</u>	48
<u>Item 5 - Other Information</u>	48
<u>Item 6 - Exhibits</u>	48
<u>SIGNATURES</u>	49

## PART 1 - Financial Information

## Item 1 - Financial Statements

## Reading International, Inc. and Subsidiaries

## Condensed Consolidated Balance Sheets (Unaudited)

(U.S. dollars in thousands)

	September 30, 2013	December 31, 2012
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 37,847	\$ 38,531
Time deposits	--	8,000
Receivables	7,031	8,514
Inventory	823	918
Investment in marketable securities	57	55
Restricted cash	790	2,465
Deferred tax asset	3,407	3,659
Prepaid and other current assets	3,715	3,576
Assets held for sale	11,563	--
Total current assets	65,233	65,718
Operating property, net	193,297	202,778
Investment and development property, net	76,698	94,922
Investment in unconsolidated joint ventures and entities	7,083	7,715
Investment in Reading International Trust I	838	838
Goodwill	22,467	22,898
Intangible assets, net	13,968	15,661
Deferred tax asset, net	7,030	8,989
Other assets	6,397	9,069
Total assets	\$ 393,011	\$ 428,588
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities:		
Accounts payable and accrued liabilities	\$ 17,262	\$ 18,909
Film rent payable	6,586	6,657
Notes payable – current	77,638	19,714
Notes payable to related party – current	--	9,000
Taxes payable - current	13,665	15,234
Deferred current revenue	9,637	11,587
Other current liabilities	6,182	6,032

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Total current liabilities	130,970	87,133
Notes payable – long-term	68,881	139,970
Subordinated debt	27,913	27,913
Taxes payable – long-term	8,048	8,859
Other liabilities	32,073	33,759
Total liabilities	267,885	297,634
Commitments and contingencies (Note 13)		
Stockholders' equity:		
Class A non-voting common stock, par value \$0.01, 100,000,000 shares authorized, 32,254,199 issued and 21,890,029 outstanding at September 30, 2013 and 31,951,945 issued and 21,587,775 outstanding at December 31, 2012	224	223
Class B voting common stock, par value \$0.01, 20,000,000 shares authorized and 1,495,490 issued and outstanding at September 30, 2013 and at December 31, 2012	15	15
Nonvoting preferred stock, par value \$0.01, 12,000 shares authorized and no issued or outstanding shares at September 30, 2013 and December 31, 2012	--	--
Additional paid-in capital	137,050	136,754
Accumulated deficit	(61,133)	(66,993)
Treasury shares	(4,512)	(4,512)
Accumulated other comprehensive income	48,881	61,369
Total Reading International, Inc. stockholders' equity	120,525	126,856
Noncontrolling interests	4,601	4,098
Total stockholders' equity	125,126	130,954
Total liabilities and stockholders' equity	\$ 393,011	\$ 428,588
See accompanying notes to consolidated financial statements.		

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Reading International, Inc. and Subsidiaries

Condensed Consolidated Statements of Income (Unaudited)

(U.S. dollars in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Operating revenue				
Cinema	\$ 61,228	\$ 59,246	\$ 180,657	\$ 174,636
Real estate	4,244	4,688	14,024	14,677
Total operating revenue	65,472	63,934	194,681	189,313
Operating expense				
Cinema	48,742	48,672	145,872	141,470
Real estate	2,716	3,153	8,115	8,479
Depreciation and amortization	3,602	3,995	11,243	12,016
General and administrative	4,586	3,957	13,323	12,701
Total operating expense	59,646	59,777	178,553	174,666
Operating income	5,826	4,157	16,128	14,647
Interest income	96	148	343	541
Interest expense	(2,910)	(4,313)	(8,467)	(14,149)
Net gain (loss) on sale of assets	--	86	(7)	84
Other income (expense)	(55)	182	72	202
Income before income tax expense and equity earnings of unconsolidated joint ventures and entities	2,957	260	8,069	1,325
Income tax benefit (expense)	(751)	100	(3,140)	(1,784)
Income (loss) before equity earnings of unconsolidated joint ventures and entities	2,206	360	4,929	(459)
Equity earnings of unconsolidated joint ventures and entities	225	277	1,005	1,090
Income before discontinued operations	2,431	637	5,934	631
Loss from discontinued operations, net of tax	--	(241)	--	(121)
Net income	\$ 2,431	\$ 396	\$ 5,934	\$ 510
Net income attributable to noncontrolling interests	(38)	(33)	(74)	(149)
Net income attributable to Reading International, Inc. common shareholders	\$ 2,393	\$ 363	\$ 5,860	\$ 361
Basic earnings (loss) per common share attributable to Reading International, Inc. shareholders:				
Earnings from continuing operations	\$ 0.10	\$ 0.03	\$ 0.25	\$ 0.03
Loss from discontinued operations, net	0.00	(0.01)	0.00	(0.01)
Basic earnings per share attributable to Reading International, Inc. shareholders	\$ 0.10	\$ 0.02	\$ 0.25	\$ 0.02

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Diluted earnings (loss) per common share attributable to Reading International, Inc. shareholders:

Earnings from continuing operations	\$ 0.10	\$ 0.03	\$ 0.25	\$ 0.03
Loss from discontinued operations, net	0.00	(0.01)	0.00	(0.01)
Diluted earnings per share attributable to Reading International, Inc. shareholders	\$ 0.10	\$ 0.02	\$ 0.25	\$ 0.02
Weighted average number of shares outstanding—basic	23,383,200	23,071,846	23,333,352	23,007,787
Weighted average number of shares outstanding—diluted	23,517,191	23,293,886	23,467,343	23,229,827

See accompanying notes to consolidated financial statements.

## Reading International, Inc. and Subsidiaries

## Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited)

(U.S. dollars in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income	\$ 2,431	\$ 396	\$ 5,934	\$ 510
Foreign currency translation gain (loss)	5,819	3,687	(13,043)	4,476
Realized gain on available for sale investments	--	--	--	(109)
Unrealized gain (loss) on available for sale investments	(2)	3	2	105
Amortization of pension prior service costs	166	76	496	228
Comprehensive income (loss)	8,414	4,162	(6,611)	5,210
Net income attributable to noncontrolling interest	(38)	(33)	(74)	(149)
Comprehensive (income) loss attributable to noncontrolling interest	(15)	(9)	57	(5)
Comprehensive income (loss) attributable to Reading International, Inc.	\$ 8,361	\$ 4,120	\$ (6,628)	\$ 5,056

See accompanying notes to consolidated financial statements.



## Reading International, Inc. and Subsidiaries

## Condensed Consolidated Statements of Cash Flows (Unaudited)

(U.S. dollars in thousands)

	Nine Months Ended September 30,	
	2013	2012
Operating Activities		
Net income	\$ 5,934	\$ 510
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain (loss) recognized on foreign currency transactions	33	(19)
Equity earnings of unconsolidated joint ventures and entities	(1,005)	(1,090)
Distributions of earnings from unconsolidated joint ventures and entities	879	1,163
Loss provision on impairment of asset	--	283
(Gain) loss on sale of assets	7	(84)
Change in net deferred tax assets	980	(330)
Gain on sale of marketable securities	--	(109)
Depreciation and amortization	11,243	12,290
Amortization of prior service costs	495	228
Amortization of above and below market leases	305	314
Amortization of deferred financing costs	722	1,050
Amortization of straight-line rent	606	598
Stock based compensation expense	148	240
Changes in assets and liabilities:		
Decrease in receivables	1,146	288
(Increase) decrease in prepaid and other assets	171	(275)
Increase (decrease) in accounts payable and accrued expenses	(840)	839
Increase (decrease) in film rent payable	174	(1,255)
Decrease in taxes payable	(2,371)	(2,473)
Increase (decrease) in deferred revenue and other liabilities	(2,381)	311
Net cash provided by operating activities	16,246	12,479
Investing Activities		
Acquisition of property	--	(5,510)
Purchases of and additions to property and equipment	(12,666)	(4,960)
Change in restricted cash	1,613	44
Purchase of notes receivable	--	(1,800)
Proceeds from notes receivable	2,000	--
Sale of marketable securities	--	2,974
Distributions of investment in unconsolidated joint ventures and entities	155	315
Proceeds from sale of property	--	1,866
Purchase of time deposits	--	(8,000)
Proceeds of time deposits	8,000	--
Net cash used in investing activities	(898)	(15,071)
Financing Activities		

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Repayment of long-term borrowings	(25,133)	(26,116)
Proceeds from borrowings	12,500	16,232
Capitalized borrowing costs	(103)	(445)
Proceeds from the exercise of stock options	249	308
Noncontrolling interest contributions	263	3,350
Noncontrolling interest distributions	(2,103)	--
Net cash used in financing activities	(14,327)	(6,671)
Effect of exchange rate on cash	(1,705)	201
Decrease in cash and cash equivalents	(684)	(9,062)
Cash and cash equivalents at the beginning of the period	38,531	31,597
Cash and cash equivalents at the end of the period	\$ 37,847	\$ 22,535
Supplemental Disclosures		
Cash paid during the period for:		
Interest on borrowings	\$ 5,092	\$ 11,296
Income taxes	4,911	4,618
Non-Cash Transactions		
Noncontrolling interest contribution in exchange for debt reduction - related party	\$ 2,250	\$ --
Acquisition of noncontrolling interest	101	--
Noncontrolling interest contribution from bonus accrual	--	255

See accompanying notes to consolidated financial statements.

Reading International, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

For the Nine Months Ended September 30, 2013

#### Note 1 – Basis of Presentation

Reading International, Inc., a Nevada corporation (“RDI” and collectively with our consolidated subsidiaries and corporate predecessors, the “Company,” “Reading” and “we,” “us,” or “our”), was founded in 1983 as a Delaware corporation and reincorporated in 1999 in Nevada. Our businesses consist primarily of:

- the development, ownership, and operation of multiplex cinemas in the United States, Australia, and New Zealand; and
- the development, ownership, and operation of retail and commercial real estate in Australia, New Zealand, and the United States.

The accompanying unaudited condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) for interim reporting and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X of the Securities and Exchange Commission (“SEC”) for interim reporting. As such, certain information and disclosures typically required by US GAAP for complete financial statements have been condensed or omitted. The financial information presented in this quarterly report on Form 10-Q for the period ended September 30, 2013 (the “September Report”) should be read in conjunction with our Annual Report filed on Form 10-K for the year ended December 31, 2012 (our “2012 Annual Report”) which contains the latest audited financial statements and related notes. The periods presented in this document are the three (“2013 Quarter”) and nine (“2013 Nine Months”) months ended September 30, 2013 and the three (“2012 Quarter”) and nine (“2012 Nine Months”) months ended September 30, 2012.

In the opinion of management, all adjustments of a normal recurring nature considered necessary to present fairly in all material respects our financial position as of September 30, 2013 and the results of our operations and cash flows for the three and nine months ended September 30, 2013 and 2012 have been made. The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the results of operations to be expected for the entire year.

#### Expiring Debt and Liquidity Requirements

##### Expiring Long-Term Debt

As indicated in our 2012 Annual Report, the term of our Australian NAB Corporate Term Loan matures on June 30, 2014. Accordingly, the outstanding balance of this debt of \$61.4 million (AUS\$65.8 million) is classified as current on our September 30, 2013 balance sheet. The Australian NAB Corporate Term Loan is secured by the majority of our theater and entertainment-themed retail center (“ETRC”) properties in Australia.

Additionally, the term of our US Cinema 1, 2, 3 Term Loan matures on June 27, 2014. Accordingly, the outstanding balance of this debt of \$15.0 million is classified as current on our September 30, 2013 balance sheet.

We are currently in the process of renegotiating these loans with our current lenders while also seeking possible replacement loans with other lenders. While no assurances can be given that we will be successful, we currently

anticipate that these loans will either be extended or replaced prior to their maturities.

7

---

### Liberty Theatre Term Loans

On May 29, 2013, we replaced our Liberty Theater Term Loan with a loan securitized by our Orpheum and Minetta Lane theaters with a note balance of \$7.5 million. For more details on this new loan, see Note 11 – Notes Payable.

### Tax Settlement Liability

As indicated in our 2012 Annual Report, in accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, it is obligated to pay \$290,000 per month, \$3.5 million per year, in settlement of its tax liability for the tax year ended June 30, 1997.

For the abovementioned liabilities, we believe that we have the required liquidity to meet the obligations either through the extension or replacement of maturing debt or the generation of cash from our operating activities.

Together with our \$37.8 million of cash and cash equivalents, we expect to meet our anticipated short-term working capital requirements for the next twelve months.

### Marketable Securities

We had investments in marketable securities of \$57,000 and \$55,000 at September 30, 2013 and December 31, 2012, respectively. We account for these investments as available for sale investments. We assess our investment in marketable securities for other-than-temporary impairments in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 320-10 for each applicable reporting period. These investments have a cumulative gain of \$11,000 included in accumulated other comprehensive income at September 30, 2013. For the three and nine months ended September 30, 2013, our net unrealized gain (loss) on marketable securities was (\$2,000) and \$2,000, respectively. For the three and nine months ended September 30, 2012, our net unrealized gain (loss) on marketable securities was \$3,000 and (\$4,000), respectively. During the nine months ended September 30, 2012, we sold \$3.0 million of our marketable securities with a realized gain of \$109,000. During the nine months ended September 30, 2013, we did not buy or sell any marketable securities.

### Deferred Leasing Costs

We amortize direct costs incurred in connection with obtaining tenants for our properties over the respective term of the lease on a straight-line basis.

### Deferred Financing Costs

We amortize direct costs incurred in connection with obtaining financing over the term of the loan using the effective interest method, or the straight-line method, if the result is not materially different. In addition, interest on loans with increasing interest rates and scheduled principal pre-payments, is also recognized using the effective interest method.

### Accounting Pronouncements Adopted During 2013

No new pronouncements were adopted during the nine months ended September 30, 2013.

### New Accounting Pronouncements

In July 2013, the FASB issued ASU 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (“ASU 2013-11”). ASU 2013-11 is effective for the first interim or annual period beginning on or after December 15, 2013 with early adoption permitted. ASU 2013-11 amends ASC Topic 740, Income Taxes, to provide guidance and reduce diversity in practice on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax

loss, or a tax credit carryforward exists. We do not believe that the application of this standard will impact our company.

8

---

Note 2 – Equity and Stock Based Compensation

Stock-Based Compensation

During the nine months ended September 30, 2013 and 2012, we issued 217,890 and 155,925, respectively, of Class A Nonvoting shares to an executive employee associated with the vesting of his prior years' stock grants. During the three and nine months ended September 30, 2013, we accrued \$188,000 and \$564,000, respectively, in compensation expense associated with the vesting of executive employee stock grants. During the three and nine months ended September 30, 2012, we accrued \$238,000 and \$714,000, respectively, in compensation expense associated with the vesting of executive employee stock grants.

Employee/Director Stock Option Plan

We have a long-term incentive stock option plan that provides for the grant to eligible employees, directors, and consultants of incentive or nonstatutory options to purchase shares of our Class A Nonvoting Common Stock and Class B Voting Common Stock. Currently we issue options under our 2010 Stock Incentive Plan.

When the Company's tax deduction from an option exercise exceeds the compensation cost resulting from the option, a tax benefit is created. FASB ASC 718-20 relating to Stock-Based Compensation ("FASB ASC 718-20"), requires that excess tax benefits related to stock option exercises be reflected as financing cash inflows instead of operating cash inflows. For the three and nine months ended September 30, 2013 and 2012, there was no impact to the unaudited condensed consolidated statement of cash flows because there were no recognized tax benefits from stock option exercises during these periods.

FASB ASC 718-20 requires companies to estimate forfeitures. Based on our historical experience and the relative market price to strike price of the options, we do not currently estimate any forfeitures of vested or unvested options.

In accordance with FASB ASC 718-20, we estimate the fair value of our options using the Black-Scholes option-pricing model, which takes into account assumptions such as the dividend yield, the risk-free interest rate, the expected stock price volatility, and the expected life of the options. As we intend to retain all earnings, we exclude the dividend yield from the calculation. We expense the estimated grant date fair values of options issued on a straight-line basis over the vesting period.

For the 50,000 and 90,000 options granted during the nine months ended September 30, 2013 and 2012, respectively, we estimated the fair value of these options at the date of grant using a Black-Scholes option-pricing model with the following weighted average assumptions:

	2013	2012
Stock option exercise price	\$5.89	\$5.56
Risk-free interest rate	2.260%	1.630%
Expected dividend yield	--	--
Expected option life in years	5	10
Expected volatility	31.89%	32.12%
Weighted average fair value	\$1.89	\$5.56

Based on the above calculation and prior years' assumptions, and, in accordance with the FASB ASC 718-20, we recorded compensation expense for the total estimated grant date fair value of \$18,000 and \$112,000 for the three and nine months ended September 30, 2013, respectively, and \$27,000 and \$197,000 for the three and nine months ended September 30, 2012, respectively. At September 30, 2013,

9

---



the total unrecognized estimated compensation cost related to non-vested stock options granted was \$223,000, which we expect to recognize over a weighted average vesting period of 2.04 years. 62,500 options were exercised during the nine months ended September 30, 2013 having an intrinsic value of \$132,000 for which we received \$249,000 of cash. Additionally, 75,000 options were exercised during the nine months ended September 30, 2013 having an intrinsic value of \$124,000 for which we did not receive any cash but the employee elected to exchange 53,136 personally owned shares of the company at a market price of \$5.66 per share for the 75,000 shares based on an exercise price of \$4.01 for the related options. 95,000 options were exercised during the nine months ended September 30, 2012 having an intrinsic value of \$136,000 for which we received \$308,000 of cash. Additionally, 41,000 options were exercised during the nine months ended September 30, 2012 having a realized value of \$103,000 for which we did not receive any cash but the consultant elected to receive the net incremental number of in-the-money shares of 15,822 based on an exercise price of \$4.01 and a market price of \$6.53. The intrinsic, unrealized value of all options outstanding, vested and expected to vest, at September 30, 2013 was \$417,000 of which 87.2% are currently exercisable.

Pursuant to both our 1999 Stock Option Plan and our 2010 Stock Incentive Plan, all stock options expire within ten years of their grant date. The aggregate total number of shares of Class A Nonvoting Common Stock and Class B Voting Common Stock authorized for issuance under our 2010 Stock Incentive Plan is 1,250,000. At the discretion of our Compensation and Stock Options Committee, the vesting period of stock options is usually between zero and four years.

We had the following stock options outstanding and exercisable as of September 30, 2013 and December 31, 2012:

	Common Stock		Weighted Average Exercise Price of Options Outstanding		Common Stock Exercisable		Weighted Average Price of Exercisable Options	
	Class A	Class B	Class A	Class B	Class A	Class B	Class A	Class B
Outstanding - January 1, 2012	622,350	185,100	\$ 5.65	\$ 9.90	544,383	167,550	\$ 5.86	\$ 10.05
Granted	206,000	--	\$ 5.94	\$ --				
Exercised	(136,000)	--	\$ 4.68	\$ --				
Expired	(20,000)	--	\$ 3.75	\$ --				
Outstanding - December 31, 2012	672,350	185,100	\$ 6.24	\$ 9.90	546,350	185,100	\$ 6.26	\$ 9.90
Granted	50,000	--	\$ 5.89	\$ --				
Exercised	(137,500)	--	\$ 4.00	\$ --				
Outstanding - September 30, 2013	584,850	185,100	\$ 6.73	\$ 9.90	458,850	185,100	\$ 6.89	\$ 9.90

The weighted average remaining contractual life of all options outstanding, vested, and expected to vest at September 30, 2013 and December 31, 2012 was approximately 4.99 and 5.32 years, respectively. The weighted average remaining contractual life of the exercisable options outstanding at September 30, 2013 and December 31, 2012 was approximately 3.77 and 4.28 years, respectively.

Note 3 – Business Segments

We organize our operations into two reportable business segments within the meaning of FASB ASC 280-10 - Segment Reporting. Our reportable segments are (1) cinema exhibition and (2) real estate. The cinema exhibition segment is engaged in the development, ownership, and operation of multiplex cinemas. The real estate segment is engaged in the development, ownership, and operation of commercial properties. Incident to our real estate operations we have acquired, and continue to hold, raw land in urban and suburban centers in Australia, New Zealand, and the United States.

The tables below summarize the results of operations for each of our principal business segments for the three and nine months ended September 30, 2013 and 2012, respectively. Operating expense

10

---

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

includes costs associated with the day-to-day operations of the cinemas and the management of rental properties including our live theater assets (dollars in thousands):

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Three Months Ended September 30, 2013				
Revenue	\$ 61,228	\$ 6,157	\$ (1,913)	\$ 65,472
Operating expense	50,655	2,716	(1,913)	51,458
Depreciation and amortization	2,540	951	--	3,491
General and administrative expense	891	185	--	1,076
Segment operating income	\$ 7,142	\$ 2,305	\$ --	\$ 9,447

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Three Months Ended September 30, 2012				
Revenue	\$ 59,246	\$ 6,570	\$ (1,882)	\$ 63,934
Operating expense	50,554	3,153	(1,882)	51,825
Depreciation and amortization	2,786	1,108	--	3,894
General and administrative expense	653	197	--	850
Segment operating income	\$ 5,253	\$ 2,112	\$ --	\$ 7,365

Reconciliation to net income attributable to Reading International, Inc. shareholders:

	2013 Quarter	2012 Quarter
Total segment operating income	\$ 9,447	\$ 7,365
Non-segment:		
Depreciation and amortization expense	111	101
General and administrative expense	3,510	3,107
Operating income	5,826	4,157
Interest expense, net	(2,814)	(4,165)
Other income (expense)	(55)	182
Gain on sale of assets	--	86
Income tax benefit (expense)	(751)	100
Equity earnings of unconsolidated joint ventures and entities	225	277
Loss from discontinued operations	--	(241)
Net income	\$ 2,431	\$ 396
Net income attributable to noncontrolling interests	(38)	(33)
Net income attributable to Reading International, Inc. common shareholders	\$ 2,393	\$ 363

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Nine Months Ended September 30, 2013				
Revenue	\$ 180,657	\$ 19,764	\$ (5,740)	\$ 194,681
Operating expense	151,612	8,115	(5,740)	153,987
Depreciation and amortization	7,824	3,086	--	10,910
General and administrative expense	2,463	519	--	2,982
Segment operating income	\$ 18,758	\$ 8,044	\$ --	\$ 26,802

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Nine Months Ended September 30, 2012				
Revenue	\$ 174,636	\$ 20,324	\$ (5,647)	\$ 189,313
Operating expense	147,117	8,479	(5,647)	149,949
Depreciation and amortization	8,349	3,331	--	11,680
General and administrative expense	2,137	522	--	2,659
Segment operating income	\$ 17,033	\$ 7,992	\$ --	\$ 25,025

Reconciliation to net income attributable to Reading International, Inc. shareholders:	2013 Nine Months	2012 Nine Months
Total segment operating income	\$ 26,802	\$ 25,025
Non-segment:		
Depreciation and amortization expense	333	336
General and administrative expense	10,341	10,042
Operating income	16,128	14,647
Interest expense, net	(8,124)	(13,608)
Other income	72	202
Gain (loss) on sale of assets	(7)	84
Income tax expense	(3,140)	(1,784)
Equity earnings of unconsolidated joint ventures and entities	1,005	1,090
Loss from discontinued operations	--	(121)
Net income	\$ 5,934	\$ 510
Net income attributable to noncontrolling interests	(74)	(149)
Net income attributable to Reading International, Inc. common shareholders	\$ 5,860	\$ 361

Note 4 – Operations in Foreign Currency

We have significant assets in Australia and New Zealand. To the extent possible, we conduct our Australian and New Zealand operations on a self-funding basis. The carrying value of our Australian and New Zealand assets and liabilities fluctuate due to changes in the exchange rates between the U.S. dollar and the functional currency of Australia (Australian dollar) and New Zealand (New Zealand dollar). We have no derivative financial instruments to hedge against the risk of foreign currency exposure.

12

---

Presented in the table below are the currency exchange rates for Australia and New Zealand as of September 30, 2013 and December 31, 2012:

	U.S. Dollar	
	September 30,	
	2013	December 31, 2012
Australian Dollar	0.9342	1.0393
New Zealand Dollar	0.8323	0.8267

Note 5 – Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period after giving effect to all potentially dilutive common shares that would have been outstanding if the dilutive common shares had been issued. Stock options and non-vested stock awards give rise to potentially dilutive common shares. In accordance with FASB ASC 260-10 - Earnings Per Share, these shares are included in the diluted earnings per share calculation under the treasury stock method. The following is a calculation of earnings (loss) per share (dollars in thousands, except share data):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Net income (loss) from continuing operations	\$ 2,393	\$ 604	\$ 5,860	\$ 482
Income from discontinued operations	--	(241)	--	(121)
Net income (loss) attributable to Reading International, Inc. common shareholders	2,393	363	5,860	361
Basic earnings (loss) per common share attributable to Reading International, Inc. shareholders:				
Earnings from continuing operations	\$ 0.10	\$ 0.03	\$ 0.25	\$ 0.03
Loss from discontinued operations, net	0.00	(0.01)	0.00	(0.01)
Basic earnings per share attributable to Reading International, Inc. shareholders	\$ 0.10	\$ 0.02	\$ 0.25	\$ 0.02
Diluted earnings (loss) per common share attributable to Reading International, Inc. shareholders:				
Earnings from continuing operations	\$ 0.10	\$ 0.03	\$ 0.25	\$ 0.03
Loss from discontinued operations, net	0.00	(0.01)	0.00	(0.01)
Diluted earnings per share attributable to Reading International, Inc. shareholders	\$ 0.10	\$ 0.02	\$ 0.25	\$ 0.02

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Weighted average shares of common stock – basic	23,383,200	23,071,846	23,333,352	23,007,787
Weighted average shares of common stock – diluted	23,517,191	23,293,886	23,467,343	23,229,827

13

---

For the three and nine months ended September 30, 2013, the weighted average common stock – diluted included 133,992 of common stock compensation and in-the-money incremental stock options and for the three and nine months ended September 30, 2012, the weighted average common stock – diluted included 222,040 of common stock compensation and in-the-money incremental stock options. In addition, 729,865 of out-of-the-money stock options were excluded from the computation of diluted earnings (loss) per share for the three and nine months ended September 30, 2013, and 682,827 of out-of-the-money stock options were excluded from the computation of diluted earnings (loss) per share for the three and nine months ended September 30, 2012.

#### Note 6 – Property and Equipment

##### Acquisitions

##### Coachella, California Land Acquisition

On January 10, 2012, Shadow View Land and Farming, LLC, a limited liability company owned by our Company, acquired a 202-acre property, zoned for the development of up to 843 single-family residential units, located in the City of Coachella, California. The property was acquired at a foreclosure auction for \$5.5 million which currently has a net carrying value of \$4.0 million. The property was acquired as a long-term investment in developable land. Half of the funds used to acquire the land were provided by Mr. James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder. Upon the approval of our Conflicts Committee, these funds were converted on January 18, 2012 into a 50% interest in Shadow View Land and Farming, LLC. We are the managing member of this company.

##### Disposals

##### Indooroopilly Sale

On November 20, 2012, we sold our Indooroopilly property for \$12.4 million (AUS\$12.0 million). This property's operational results are included in income (loss) from discontinued operations on our Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2012. The condensed statement of operations for Indooroopilly is as follows (dollars in thousands):



	Three Months Ended September 30, 2013		Nine Months Ended September 30, 2012	
Revenue	\$ --	\$ 210	\$ --	\$ 627
Less: operating expense	--	168	--	465
Less: impairment expense	--	283	--	283
Income (loss) from discontinued operations, net of tax	\$ --	\$ (241)	\$ --	\$ (121)

#### Taringa Sale

On February 21, 2012, we sold our three properties in the Taringa area of Brisbane, Australia consisting of approximately 1.1 acres for \$1.9 million (AUS\$1.8 million).

#### Property Held for Sale – Moonee Ponds

In May 2013, we announced our intent to sell and began actively marketing our 3.3-acre Moonee Pond property in Australia. The current carrying value of this property on our books is \$11.6 million (AUS\$12.4 million) which has been classified as land held for sale on our September 30, 2013 condensed consolidated balance sheet. The operations of this property were not material and thus not separately presented as discontinued operations. On October 15, 2013, we entered into a definitive purchase and sale agreement to sell this property for a sale price of AUS\$23.0 million payable in full on April 16, 2015. See Note 18 – Subsequent Events.

## Operating Property

As of September 30, 2013 and December 31, 2012, property associated with our operating activities is summarized as follows (dollars in thousands):

	September 30, 2013	December 31, 2012
Operating property		
Land	\$ 66,753	\$ 69,370
Building and improvements	127,088	136,225
Leasehold interests	52,033	45,391
Fixtures and equipment	105,858	108,169
Total cost	351,732	359,155
Less: accumulated depreciation	(158,435)	(156,377)
Operating property, net	\$ 193,297	\$ 202,778

Depreciation expense for property and equipment was \$3.2 million and \$10.4 million for the three and nine months ended September 30, 2013, respectively, and \$3.6 million and \$11.0 million for the three and nine months ended September 30, 2012, respectively.

## Casualty Loss – Wellington, New Zealand Parking Structure

On July 21, 2013, Wellington, New Zealand experienced a strong earthquake that damaged our parking structure adjacent to our Courtenay Central shopping center. The parking structure has been closed pending repairs to the structure. We estimate the cost to repair the structure will be approximately \$1.6 million (NZ\$2.0 million) of which our earthquake insurance will cover approximately \$944,000 (NZ\$1.2 million) after our \$710,000 (NZ\$844,000) insurance deductible. For the three and nine months ended September 30, 2013, we recorded a casualty loss of \$257,000 (NZ\$315,000) based on the associated net book value of the property as an other income (expense) and a \$944,000 (NZ\$1.2 million) insurance receivable in our current receivables at September 30, 2013. Our reduction in operating income will also be offset somewhat by our business interruption insurance subject to the relevant deductible.

## Investment and Development Property

As of September 30, 2013 and December 31, 2012, our investment and development property is summarized as follows (dollars in thousands):

	September 30,	
Investment and Development Property	2013	December 31, 2012
Land	\$ 61,983	\$ 77,020
Construction-in-progress (including capitalized interest)	14,715	17,902
Investment and development property	\$ 76,698	\$ 94,922

At the beginning of 2010, we curtailed the development activities of our properties under development and are not currently capitalizing interest expense. As a result, we did not capitalize any interest during the three and nine months ended September 30, 2013 or 2012.

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

Note 7 – Investments in Unconsolidated Joint Ventures and Entities

Our investments in unconsolidated joint ventures and entities are accounted for under the equity method of accounting except for Rialto Distribution, which is accounted for as a cost method investment, and, as of September 30, 2013 and December 31, 2012, included the following (dollars in thousands):

	Interest	September 30,	
		2013	December 31, 2012
Rialto Distribution	33.3%	\$ --	\$ --
Rialto Cinemas	50.0%	1,645	1,561
205-209 East 57 <sup>th</sup> Street Associates, LLC	25.0%	--	60
Mt. Gravatt	33.3%	5,438	6,094
Total investments		\$ 7,083	\$ 7,715

For the three and nine months ended September 30, 2013 and 2012, we recorded our share of equity earnings from our investments in unconsolidated joint ventures and entities as follows (dollars in thousands):

	Three Months		Nine Months	
	Ended		Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Rialto Distribution	\$ 97	\$ 24	\$ 137	\$ 137
Rialto Cinemas	3	27	71	84
205-209 East 57 <sup>th</sup> Street Associates, LLC	--	--	(1)	--
Mt. Gravatt	125	226	798	869
Total equity earnings	\$ 225	\$ 277	\$ 1,005	\$ 1,090

Note 8 – Goodwill and Intangible Assets

In accordance with FASB ASC 350-20-35, Goodwill - Subsequent Measurement and Impairment, we perform an annual impairment review in the fourth quarter of our goodwill and other intangible assets on a reporting unit basis, or earlier if changes in circumstances indicate an asset may be impaired. No such circumstances existed during the 2013 Quarter. As of September 30, 2013 and December 31, 2012, we had goodwill consisting of the following (dollars in thousands):

	Cinema	Real Estate	Total
Balance as of December 31, 2012	\$ 17,674	\$ 5,224	\$ 22,898

Foreign currency translation adjustment	(431)	--	(431)
Balance at September 30, 2013	\$ 17,243	\$ 5,224	\$ 22,467

We have intangible assets other than goodwill that are subject to amortization, which we amortize over various periods. We amortize our beneficial leases over the lease period, the longest of which is 30 years; our trade name using an accelerated amortization method over its estimated useful life of 45 years; and our other intangible assets over 10 years. For the three and nine months ended September 30, 2013, the amortization expense of intangibles totaled \$620,000 and \$1.7 million, respectively, and, for the three and nine months ended September 30, 2012, the amortization expense of intangibles totaled \$638,000 and \$1.8 million, respectively. The accumulated amortization of intangibles includes \$777,000 and \$817,000 of the amortization of acquired leases which are recorded in operating expense for the nine months ended September 30, 2013 and 2012, respectively.

Intangible assets subject to amortization consist of the following (dollars in thousands):

16

---

As of September 30, 2013	Beneficial Leases	Trade name	Other Intangible Assets	Total
Gross carrying amount	\$ 24,248	\$ 7,254	\$ 456	\$ 31,958
Less: Accumulated amortization	14,132	3,402	456	17,990
Total, net	\$ 10,116	\$ 3,852	\$ --	\$ 13,968
As of December 31, 2012	Beneficial Leases	Trade name	Other Intangible Assets	Total
Gross carrying amount	\$ 24,284	\$ 7,254	\$ 458	\$ 31,996
Less: Accumulated amortization	12,873	3,059	403	16,335
Total, net	\$ 11,411	\$ 4,195	\$ 55	\$ 15,661

## Note 9 – Prepaid and Other Assets

Prepaid and other assets are summarized as follows (dollars in thousands):

	September 30, 2013	December 31, 2012
Prepaid and other current assets		
Prepaid expenses	\$ 1,290	\$ 1,150
Prepaid taxes	889	855
Prepaid rent	1,129	1,079
Deposits	368	373
Other	39	119
Total prepaid and other current assets	\$ 3,715	\$ 3,576
Other non-current assets		
Other non-cinema and non-rental real estate assets	\$ 1,134	\$ 1,134
Long-term deposits	161	212
Deferred financing costs, net	2,041	2,230
Note receivable	--	2,000
Tenant inducement asset	556	716
Straight-line rent asset	2,504	2,775
Other	1	2

Total non-current assets	\$ 6,397	\$ 9,069
--------------------------	----------	----------

17

---

## Note 10 – Income Tax

The provision for income taxes is different from the amount computed by applying U.S. statutory rates to consolidated losses before taxes. The significant reason for these differences is as follows (dollars in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Expected tax provision	\$ 1,090	\$ 56	\$ 3,139	\$ 714
Increase (decrease) in tax expense resulting from:				
Change in valuation allowance, other	(1,099)	(757)	(3,033)	(920)
Foreign tax provision	88	36	1,129	121
Foreign withholding tax provision	262	227	798	867
Tax effect of foreign tax rates on current income	9	--	(106)	(90)
State and local tax provision	150	98	387	369
Tax/audit litigation settlement	251	240	826	723
Actual tax provision	\$ 751	\$ (100)	\$ 3,140	\$ 1,784

Pursuant to FASB ASC 740-10 – Income Taxes (“FASB ASC 740-10”), a provision should be made for the tax effect of earnings of foreign subsidiaries that are not permanently invested outside the United States. Our intent is that earnings of our foreign subsidiaries are not permanently invested outside the United States. Current earnings were available for distribution in the Reading Australia and Reading New Zealand consolidated group of subsidiaries as of September 30, 2013. We have provided \$0.4 million in withholding tax expense in relation to those earnings. We believe the U.S. tax impact of a dividend from our Australian and New Zealand subsidiaries, net of loss carry forward and potential foreign tax credits, would not have a material effect on the tax provision as of September 30, 2013.

Deferred income taxes reflect the “temporary differences” between the financial statement carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, adjusted by the relevant tax rate. In accordance with FASB ASC 740-10, we record net deferred tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax assets and liabilities, projected future taxable income, tax planning strategies, and recent financial performance. FASB ASC 740-10 presumes that a valuation allowance is required when there is substantial negative evidence about realization of deferred tax assets, such as a pattern of losses in recent years, coupled with facts that suggest such losses may continue.

We have accrued \$21.7 million in total tax liabilities as of September 30, 2013, of which \$13.7 million has been classified as taxes payable – current and \$8.0 million have been classified as taxes payable – long-term. As part of current tax liabilities, we have accrued \$3.5 million in connection with the negotiated Tax Court judgment, dated January 6, 2011, implementing our agreement with the IRS as to the final disposition of the 1996 tax litigation



matter. We believe that the \$21.7 million represents an adequate provision for our income and other tax exposures, including income tax contingencies related to foreign withholding taxes.

In accordance with FASB ASC 740-10-25 – Income Taxes - Uncertain Tax Positions (“FASB ASC 740-10-25”), we record interest and penalties related to income tax matters as part of income tax expense.

18

---

The following table is a summary of the activity related to unrecognized tax benefits, excluding interest and penalties, for the periods ending September 30, 2013 and December 31, 2012, and December 31, 2011 (dollars in thousands):

	Nine Months Ended September 30, 2013	Year Ended December 31, 2012	Year Ended December 31, 2011
Unrecognized tax benefits – gross beginning balance	\$ 2,171	\$ 1,974	\$ 8,058
Gross increases – prior period tax provisions	193	197	--
Gross increases – current period tax positions	--	--	151
Settlements	--	--	(6,235)
Unrecognized tax benefits – gross ending balance	\$ 2,364	\$ 2,171	\$ 1,974

For the three months ended September 30, 2013, we recorded a change of approximately \$0.1 million to our gross unrecognized tax benefits. The net tax balance is approximately \$2.4 million, of which \$1.3 million would impact the effective rate if recognized.

It is difficult to predict the timing and resolution of uncertain tax positions. Based upon the Company's assessment of many factors, including past experience and judgments about future events, we estimate that within the next 12 months the reserve for uncertain tax positions will increase within a range of \$0.9 million to \$1.8 million. The reasons for such changes include but are not limited to tax positions expected to be taken during the next twelve months, reevaluation of current uncertain tax positions, expiring statutes of limitations, and interest related to the "Tax Audit/Litigation" settlement which occurred January 6, 2011.

Our company and subsidiaries are subject to U.S. federal income tax, income tax in U.S. states and possessions, and income tax in Australia and New Zealand. Generally, changes to our U.S. federal and most state income tax returns for the calendar year 2008 and earlier are barred by statutes of limitations. Our income tax returns of Australia filed since inception in 1995 are generally open for examination because of operating losses. The income tax returns filed in New Zealand for calendar year 2009 and afterward generally remain open for examination as of September 30, 2013.

## Note 11 – Notes Payable

Notes payable are summarized as follows (dollars in thousands):

Name of Note Payable or Security	September 30, 2013 Interest Rates	December 31, 2012 Interest Rates	Maturity Date	September 30, 2013 Balance	December 31, 2012 Balance
Trust Preferred Securities	4.27%	4.31%	April 30, 2027	\$ 27,914	\$ 27,913
Australian NAB Corporate Term Loan	5.04%	5.82%	June 30, 2014	61,424	75,349
Australian NAB Corporate Revolver	5.04%	5.82%	June 30, 2014	--	--
Australian Shopping Center Loans	--	--	2013-2014 March 31,	140	208
New Zealand Corporate Credit Facility	4.70%	4.70%	2015	23,304	23,148
US Bank of America Revolver	3.02%	3.26%	October 31, 2017	32,375	30,000
US Bank of America Line of Credit	3.02%	3.21%	October 31, 2017	--	2,007
US Cinema 1, 2, 3 Term Loan	5.21%	5.24%	June 27, 2014	15,000	15,000
US Liberty Theaters Term Loan	--	6.20%	April 1, 2013	--	6,429
US Minetta & Orpheum Theatres Loan	2.93%	--	June 1, 2018 February 21,	7,500	--
US Nationwide Loan 1	--	8.50%	2013	--	593
US Sutton Hill Capital Note – Related Party	--	8.25%	June 18, 2013	--	9,000
US Union Square Theatre Term Loan	5.92%	5.92%	May 1, 2015	6,775	6,950
Total				\$ 174,432	\$ 196,597

## Derivative Instruments

As indicated in Note 17 – Derivative Instruments, for both our Australian NAB Corporate Credit Facility (“NAB Loan”) and our U.S. Bank of America Revolver (“BofA Revolver”), we have entered into interest rate swap agreements for all or part of these facilities. The loan agreement together with the swap results in us paying a total fixed interest rate of 7.90% (5.50% swap contract rate plus a 2.40% margin under the loan) for our NAB Loan and a total fixed interest rate of 4.19% (1.44% swap contract rate plus a 2.75% margin under the loan) for our BofA Revolver instead of the above indicated 5.04% and 3.02%, respectively, which are the obligatorily disclosed loan rates. Additionally, on June 3, 2013, we entered into a new swap agreement for our BofA Revolver which will take effect on December 31, 2014 (see Note 17 – Derivative Instruments).

## Notes Payable Refinancing and Payoff

US Bank of America Line of Credit

On June 28, 2013, we repaid the entire \$2.0 million outstanding balance on our \$5.0 million Bank of America line of credit.

US Sutton Hill Capital Note – Related Party

On June 18, 2013, we repaid our 8.25% note to Sutton Hill Capital (“SHC”) for \$9.0 million. As the debtor on this note was Sutton Hill Properties, LLC, in which we have a 75% interest, the note was, in effect, paid \$6.75 million by us and \$2.25 million by our co-investor.

US Minetta and Orpheum Theatres Loan

On May 29, 2013, we refinanced our Liberty Theaters loan with a \$7.5 million loan securitized by our Minetta and Orpheum theatres, having a maturity date of June 1, 2018, and bearing an interest rate of LIBOR plus a 2.75% margin with a LIBOR rate cap of 4.00% plus the 2.75% margin. See Note 16 – Derivative Instruments.

## US Bank of America Revolver

On March 25, 2013, Bank of America extended the borrowing limit on our BofA Revolver from \$30.0 million to \$35.0 million and we borrowed \$5.0 million on this revolver. On April 1, 2013, we used \$2.3 million of the revolver proceeds to partially repay our US Liberty Theaters Term Loan.

## US Cinema 1, 2, 3 Term Loan

On March 20, 2013, pursuant to the loan agreement, we extended the term of our US Cinema 1, 2, 3 Term Loan by one year to June 28, 2014 for a renewal fee of \$150,000.

## Note 12 – Other Liabilities

Other liabilities are summarized as follows (dollars in thousands):

	September 30, 2013	December 31, 2012
Current liabilities		
Lease liability	\$ 5,900	\$ 5,855
Security deposit payable	246	174
Other	36	3
Other current liabilities	\$ 6,182	\$ 6,032
Other liabilities		
Foreign withholding taxes	\$ 6,681	\$ 6,480
Straight-line rent liability	9,248	8,893
Environmental reserve	1,656	1,656
Accrued pension	7,207	6,976
Interest rate swap	4,223	5,855
Acquired leases	1,603	2,078
Other payable	888	1,191
Other	567	630
Other liabilities	\$ 32,073	\$ 33,759

Included in our other liabilities are accrued pension costs of \$7.2 million at September 30, 2013. The benefits of our pension plans are fully vested, and, as such, no service costs were recognized for the three or nine months ended September 30, 2013 and 2012. Our pension plans are unfunded; therefore, the actuarial assumptions do not include an estimate for any expected return on the plan assets. For the three and nine months ended September 30, 2013, we recognized \$66,000 and \$231,000, respectively, of interest cost and \$166,000 and \$496,000, respectively, of amortized prior service cost. For the three and nine months ended September 30, 2012, we recognized \$87,000 and \$264,000, respectively, of interest cost and \$76,000 and \$228,000, respectively, of amortized prior service cost.



## Note 13 – Commitments and Contingencies

## Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$666,000 and \$703,000 as of September 30, 2013 and December 31, 2012. Our share of unconsolidated debt, based on our ownership percentage, was \$222,000 and \$234,000 as of September 30, 2013 and December 31, 2012. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

## Digital Projection

We financed a \$15.5 million purchase of digital projection equipment with an operating lease for our U.S. cinema circuit during 2012. For our Australia and New Zealand circuits, we are in the process of installing similar digital projection equipment for a cost of approximately \$9.0 million and \$2.8 million, respectively, using our cash on hand.

## Note 14 – Noncontrolling interests

The components of noncontrolling interests are as follows (dollars in thousands):

	September 30,	
	2013	December 31, 2012
AFC LLC	\$ --	\$ 1,737
Australian Country Cinemas	524	601
Shadow View Land and Farming LLC	1,874	1,912
Sutton Hill Properties ("SHP")	2,203	(152)
Noncontrolling interests in consolidated subsidiaries	\$ 4,601	\$ 4,098

The components of income attributable to noncontrolling interests are as follows (dollars in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
AFC LLC	\$ --	\$ 174	\$ 173	\$ 467
Australian Country Cinemas	49	(1)	97	71
Shadow View Land and Farming LLC	(24)	(56)	(38)	(111)
Sutton Hill Properties	13	(84)	(158)	(278)
Net income (loss) attributable to noncontrolling interest	\$ 38	\$ 33	\$ 74	\$ 149





## Summary of Controlling and Noncontrolling Stockholders' Equity

A summary of the changes in controlling and noncontrolling stockholders' equity is as follows (dollars in thousands):

	Controlling Stockholders' Equity	Noncontrolling Stockholders' Equity	Total Stockholders' Equity
Equity at – January 1, 2013	\$ 126,856	\$ 4,098	\$ 130,954
Net income	5,860	74	5,934
Increase in additional paid in capital	297	76	373
Contributions from noncontrolling stockholders - SHP	--	2,513	2,513
Distributions to noncontrolling stockholders	--	(2,103)	(2,103)
Accumulated other comprehensive loss	(12,488)	(57)	(12,545)
Equity at – September 30, 2013	\$ 120,525	\$ 4,601	\$ 125,126

	Controlling Stockholders' Equity	Noncontrolling Stockholders' Equity	Total Stockholders' Equity
Equity at – January 1, 2012	\$ 123,752	\$ 1,235	\$ 124,987
Net income	361	149	510
Increase in additional paid in capital	548	--	548
Contributions from noncontrolling stockholders	--	3,350	3,350
Accumulated other comprehensive income	4,695	5	4,700
Equity at – September 30, 2012	\$ 129,356	\$ 4,739	\$ 134,095

## AFC LLC Acquisition of Noncontrolling Interest

On June 28, 2013, we acquired the interest in AFC LLC that we did not already own in consideration of the release of certain claims we held against the owner of that interest under a guaranty agreement. The removal of the AFC LLC noncontrolling interest balance of \$76,000 was reflected as a change in our additional paid in capital pursuant to FASB ASC 810-10-45.

## Note 15 – Common Stock

## Common Stock Issuance

During the nine months ended September 30, 2013 and 2012, we issued 217,890 and 155,925, respectively, of Class A Nonvoting shares to an executive employee associated with his prior years' stock grants.

62,500 options were exercised during the nine months ended September 30, 2013 having an intrinsic value of \$132,000 for which we received \$249,000 of cash. Additionally, 75,000 options were exercised during the nine months ended September 30, 2013 having an intrinsic value of \$124,000 for which we did not receive any cash but the employee elected to exchange 53,136 personally owned shares of the company at a market price of \$5.66 per share for the 75,000 shares based on an exercise price of \$4.01 for the related options. 95,000 options were exercised during the nine months ended September 30, 2012 having an intrinsic value of \$136,000 for which we received \$308,000 of cash. Additionally, 41,000 options were exercised during the nine months ended September 30, 2012 having a realized value of

23

---

\$103,000 for which we did not receive any cash but the consultant elected to receive the net incremental number of in-the-money shares of 15,822 based on an exercise price of \$4.01 and a market price of \$6.53.

#### Note 16 – Derivative Instruments

As more fully described in our 2012 Annual Report, we are exposed to interest rate changes from our outstanding floating rate borrowings. We manage our fixed to floating rate debt mix to mitigate the impact of adverse changes in interest rates on earnings and cash flows and on the market value of our borrowings. From time to time, we may enter into interest rate hedging contracts, which effectively convert a portion of our variable rate debt to a fixed rate over the term of interest rate swaps or fix the maximum variable rate with an interest rate cap. For an explanation of the impact of swaps on our interest paid for the periods presented, see Note 11 – Notes Payable.

As part of our new US Minetta and Orpheum Theatres Loan, we entered into a five year LIBOR rate cap of 4.00% with a loan margin of 2.75%. See Note 11 – Notes Payable. Additionally, on June 3, 2013, we entered into a new swap agreement for our BofA Revolver which will take effect on December 31, 2014 with a pay fixed rate of 1.15% and an expiration date of October 31, 2017.

The following table sets forth the terms of our interest rate swap and cap derivative instruments at September 30, 2013:

Type of Instrument	Notional Amount	Pay Fixed Rate	Receive Variable Rate	Maturity Date
Interest rate swap	\$ 24,874,000	1.440%	0.248%	December 31, 2013
Interest rate swap	\$ 67,029,000	5.500%	2.635%	June 30, 2016
Interest rate cap	\$ 7,500,000	4.000%	n/a	June 1, 2018

In accordance with FASB ASC 815-10-35, Subsequent Valuation of Derivative Instruments and Hedging Instruments (“FASB ASC 815-10-35”), we marked our interest rate swap and cap instruments to market on the consolidated balance sheet resulting in an decrease in interest expense of \$209,000 and \$1.6 million during the three and nine months ended September 30, 2013, respectively, and an increase of \$351,000 and \$1.8 million in interest expense during the three and nine months ended September 30, 2012, respectively. At September 30, 2013 and December 31, 2012, we recorded as other long-term liabilities the fair market value of our interest rate swaps and cap of \$4.2 million and \$5.9 million, respectively. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap or cap positions as financial reporting hedges.

#### Note 17 – Fair Value of Financial Instruments

FASB ASC 820-10, Fair Value Measurement (“FASB ASC 820-10”) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The statement requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.



We used the following methods and assumptions to estimate the fair values of the assets and liabilities:

Level 1 Fair Value Measurements – are based on market quotes of our marketable securities.

Level 2 Fair Value Measurements – Interest Rate Swaps and Caps – The fair value of interest rate swap and cap instruments are estimated based on market data and quotes from counter parties to the agreements which are corroborated by market data.

Level 3 Fair Value Measurements – Impaired Property – For assets measured on a non-recurring basis, such as real estate assets that are required to be recorded at fair value as a result of an impairment, our estimates of fair value are based on management’s best estimate derived from evaluating market sales data for comparable properties developed by a third party appraiser and arriving at management’s estimate of fair value based on such comparable data primarily based on properties with similar characteristics.

As of September 30, 2013 and December 31, 2012, we held certain items that are required to be measured at fair value on a recurring basis. These included available for sale securities and interest rate derivative contracts. Our available-for-sale securities primarily consist of investments associated with the ownership of marketable securities in New Zealand and the U.S. Derivative instruments are related to our economic hedge of interest rates.

The fair values of the interest rate swap and cap agreements are determined using the market standard methodology of discounting the future cash payments and cash receipts on the pay and receive legs of the interest swap agreements that have the net effect of swapping the estimated variable rate note payment stream for a fixed rate payment stream over the period of the swap. The variable interest rates used in the calculation of projected receipts on the interest rate swap agreements are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. To comply with the provisions of FASB ASC 820-10, we incorporate credit valuation adjustments to reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by our counterparties and us. However, as of September 30, 2013 and December 31, 2012, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation and determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. The nature of our interest rate swap and cap derivative instruments is described in Note 16 – Derivative Instruments.

We have consistently applied these valuation techniques in all periods presented and believe we have obtained the most accurate information available for the types of derivative contracts we hold. Additionally, there were no transfers of assets and liabilities between levels 1, 2, or 3 during the nine months ended September 30, 2013.

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

We measure and record the following assets and liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-10 (dollars in thousands):

Financial Instrument	Level	Book Value		Fair Value	
		September 30, 2013	December 31, 2012	September 30, 2013	December 31, 2012
Investment in marketable securities	1	\$ 57	\$ 55	\$ 57	\$ 55
Interest rate swaps and cap liability	2	\$ 4,223	\$ 5,855	\$ 4,223	\$ 5,855

We measure the following liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-10 (dollars in thousands):

Financial Instrument	Level	Book Value		Fair Value	
		September 30, 2013	December 31, 2012	September 30, 2013	December 31, 2012
Notes payable	3	\$ 146,519	\$ 159,684	\$ 130,767	\$ 154,795
Notes payable to related party	N/A	\$ --	\$ 9,000	\$ --	\$ N/A
Subordinated debt	3	\$ 27,913	\$ 27,913	\$ 11,367	\$ 12,268

The fair value of notes payable to related party cannot be determined due to the related party nature of the terms of the notes payable.

We estimated the fair value of our secured mortgage notes payable, unsecured notes payable, trust preferred securities, and other debt instruments by performing discounted cash flow analyses using an appropriate market discount rate. We calculated the market discount rate by obtaining period-end treasury rates for fixed-rate debt, or LIBOR rates for variable-rate debt, for maturities that correspond to the maturities of our debt, adding appropriate credit spreads derived from information obtained from third-party financial institutions. These credit spreads take into account factors such as our credit standing, the maturity of the debt, whether the debt is secured or unsecured, and the loan-to-value ratios of the debt.

#### Note 18 - Subsequent Events

##### Moonee Ponds Sale Agreement

On October 15, 2013, we entered into a definitive purchase and sale agreement with Moonee Ponds Pty Ltd, an affiliate of Leighton Properties Pty Ltd, for the sale of our properties located in Moonee Ponds, Victoria, Australia. The agreement calls for a sale price of AUS\$23.0 million payable in full on April 16, 2015. Leighton Properties Pty Ltd. has guaranteed the purchaser's performance. Our attorney has received from the purchaser bank guaranties and checks to the value of AUS\$2.3 million representing the agreed upon 10% deposit. These amounts will be held by our attorney and released to us upon settlement on April 16, 2015. The contract is subject to approval by the Australian Foreign Investment Review Board. While no assurances can be given, this approval process is

currently not anticipated to take longer than thirty business days to complete from the agreement date. Prior to settlement, Reading retains title to the properties, is responsible for their costs (including taxes and utilities), and is entitled to receive all of their revenues (the properties are currently used as a parking lot). The properties comprise approximately 3.3 acres and are carried on our books at \$11.6 million (AUS\$12.4 million) at September 30, 2013.

26

---

## Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations

We are an internationally diversified company principally focused on the development, ownership, and operation of entertainment and real estate assets in the United States, Australia, and New Zealand. Currently, we operate in two business segments:

- cinema exhibition, through our 56 multiplex cinemas; and
- real estate, including real estate development and the rental of retail, commercial, and live theater assets.

We believe that these two business segments can complement one another as we can use the comparatively consistent cash flows generated by our cinema operations to fund the front-end cash demands of our real estate development business.

We manage our worldwide cinema exhibition businesses under various different brands:

- in the US, under the Reading, Angelika Film Center, Consolidated Amusements, and City Cinemas brands;
- in Australia, under the Reading brand; and
- in New Zealand, under the Reading and Rialto brands.

### Cinema Activities

We continue to consider opportunities to expand our cinema operations while continuing to cull those cinema assets which are underperforming or have unacceptable risk profiles on a go forward basis.

### Real Estate Activities

Although to date we have curtailed our real estate development activities, we are in the predevelopment stage on certain of our Manhattan U.S. properties and we remain opportunistic in our acquisitions of both cinema and real estate assets. Our business plan is to begin the build-out of our existing undeveloped properties, such as our Wellington, New Zealand site, and to seek out additional, profitable real estate development opportunities while continuing to use and judiciously expand our presence in the cinema exhibition business by identifying, developing, and acquiring cinema properties when and where we believe to be appropriate. In addition, we may sell all or portions of our properties in order to provide liquidity for other projects. Finally, we will continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments.

### Results of Operations

At September 30, 2013, we owned and operated 51 cinemas with 429 screens, had interests in certain unconsolidated joint ventures and entities that own an additional 3 cinemas with 29 screens and managed 2 cinemas with 9 screens. Regarding our real estate, during the period, we (i) owned and operated four Entertainment Themed Retail Centers (“ETRCs”) that we developed in Australia and New Zealand, (ii) owned the fee interests in four developed commercial properties in Manhattan and Chicago improved with live theaters comprising seven stages and ancillary retail and commercial space, (iii) owned the fee interests underlying one of our Manhattan cinemas, (iv) held for development an additional seven parcels aggregating approximately 129 acres located principally in urbanized areas of Australia and New Zealand, and (v) owned 50% of a 202-acre property which is zoned for the development of up to 843 single-family residential units in the U.S. In addition, we continue to hold various properties used in our historic railroad operations.





Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

The tables below summarize the results of operations for each of our principal business segments for the three (“2013 Quarter”) and nine (“2013 Nine Months”) months ended September 30, 2013 and the three (“2012 Quarter”) and nine (“2012 Nine Months”) months ended September 30, 2012, respectively (dollars in thousands):

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Three Months Ended September 30, 2013				
Revenue	\$ 61,228	\$ 6,157	\$ (1,913)	\$ 65,472
Operating expense	50,655	2,716	(1,913)	51,458
Depreciation and amortization	2,540	951	--	3,491
General and administrative expense	891	185	--	1,076
Segment operating income	\$ 7,142	\$ 2,305	\$ --	\$ 9,447

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Three Months Ended September 30, 2012				
Revenue	\$ 59,246	\$ 6,570	\$ (1,882)	\$ 63,934
Operating expense	50,554	3,153	(1,882)	51,825
Depreciation and amortization	2,786	1,108	--	3,894
General and administrative expense	653	197	--	850
Segment operating income	\$ 5,253	\$ 2,112	\$ --	\$ 7,365

Reconciliation to net income attributable to Reading International, Inc.

	2013 Quarter	2012 Quarter
shareholders:		
Total segment operating income	\$ 9,447	\$ 7,365
Non-segment:		
Depreciation and amortization expense	111	101
General and administrative expense	3,510	3,107
Operating income	5,826	4,157
Interest expense, net	(2,814)	(4,165)
Other income (expense)	(55)	182
Gain on sale of assets	--	86
Income tax benefit (expense)	(751)	100
Equity earnings of unconsolidated joint ventures and entities	225	277
Loss from discontinued operations	--	(241)
Net income	\$ 2,431	\$ 396
Net income attributable to noncontrolling interests	(38)	(33)
Net income attributable to Reading International, Inc. common shareholders	\$ 2,393	\$ 363

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Nine Months Ended September 30, 2013				
Revenue	\$ 180,657	\$ 19,764	\$ (5,740)	\$ 194,681
Operating expense	151,612	8,115	(5,740)	153,987
Depreciation and amortization	7,824	3,086	--	10,910
General and administrative expense	2,463	519	--	2,982
Segment operating income	\$ 18,758	\$ 8,044	\$ --	\$ 26,802

	Cinema Exhibition	Real Estate	Intersegment Eliminations	Total
Nine Months Ended September 30, 2012				
Revenue	\$ 174,636	\$ 20,324	\$ (5,647)	\$ 189,313
Operating expense	147,117	8,479	(5,647)	149,949
Depreciation and amortization	8,349	3,331	--	11,680
General and administrative expense	2,137	522	--	2,659
Segment operating income	\$ 17,033	\$ 7,992	\$ --	\$ 25,025

Reconciliation to net income attributable to Reading International, Inc. shareholders:	2013 Nine Months	2012 Nine Months
Total segment operating income	\$ 26,802	\$ 25,025
Non-segment:		
Depreciation and amortization expense	333	336
General and administrative expense	10,341	10,042
Operating income	16,128	14,647
Interest expense, net	(8,124)	(13,608)
Other income	72	202
Gain (loss) on sale of assets	(7)	84
Income tax expense	(3,140)	(1,784)
Equity earnings of unconsolidated joint ventures and entities	1,005	1,090
Loss from discontinued operations	--	(121)
Net income	\$ 5,934	\$ 510
Net income attributable to noncontrolling interests	(74)	(149)
Net income attributable to Reading International, Inc. common shareholders	\$ 5,860	\$ 361

### Cinema Exhibition Segment

Included in the cinema exhibition segment above is revenue and expense from the operations of 51 cinema complexes with 429 screens during the 2013 Quarter and 52 cinema complexes with 437 screens during the 2012 Quarter, and management fee income from 2 cinemas with 9 screens in both years. The following tables detail our cinema

exhibition segment operating results for the three months ended September 30, 2013 and 2012, respectively (dollars in thousands):

Three Months Ended September 30, 2013	United States	Australia	New Zealand	Total
Admissions revenue	\$ 22,825	\$ 14,851	\$ 3,682	\$ 41,358
Concessions revenue	9,327	5,954	1,404	16,685
Advertising and other revenue	1,792	1,177	216	3,185
Total revenues	33,944	21,982	5,302	61,228
Cinema cost	26,747	16,664	4,154	47,565
Concession cost	1,584	1,141	365	3,090
Total operating expense	28,331	17,805	4,519	50,655
Depreciation and amortization	1,512	816	212	2,540
General and administrative expense	572	317	2	891
Segment operating income	\$ 3,529	\$ 3,044	\$ 569	\$ 7,142
Three Months Ended September 30, 2012	United States	Australia	New Zealand	Total
Admissions revenue	\$ 19,111	\$ 18,111	\$ 3,458	\$ 40,680
Concessions revenue	7,795	6,596	1,092	15,483
Advertising and other revenue	1,378	1,467	238	3,083
Total revenues	28,284	26,174	4,788	59,246
Cinema cost	24,416	19,473	3,743	47,632
Concession cost	1,364	1,298	260	2,922
Total operating expense	25,780	20,771	4,003	50,554
Depreciation and amortization	1,592	942	252	2,786
General and administrative expense	475	178	--	653
Segment operating income	\$ 437	\$ 4,283	\$ 533	\$ 5,253

- Cinema revenue increased for the 2013 Quarter by \$2.0 million or 3.3% compared to the same period in 2012. The 2013 Quarter increase was primarily due to a \$5.7 million increase in U.S. cinema revenue resulting from an increase in our U.S. box office admissions of 383,000 and a 1.7% increase in the average ticket price, primarily related to the quality of film product in 2013 compared to the same period in 2012. This increase in revenue was augmented by a 34,000 increase in our New Zealand box office admissions resulting in an increase in revenue of \$514,000 primarily from increased revenues coming from our previously earthquake damaged New Zealand multiplex. The increase in the reported New Zealand revenue was offset in part by a decrease in the value of the New Zealand dollar compared to the U.S. dollar (see below). The above revenue increases were offset by a decrease in our Australian revenue in part from a 21,000 decrease in Australian box office admissions and from a 5.9% decrease in the average ticket price. Also, our Australian revenue decreased for the 2013 Quarter compared to the same period in 2012 as a result of a decrease in the value of the Australian dollar compared to the U.S. dollar (see below).
- Operating expense increased for the 2013 Quarter by \$101,000 or 0.2% compared to the same period in 2012. Overall, our operating expense as a percent of gross revenue decreased from 85.3% to 82.7% primarily due to the aforementioned increase in box office admissions and relatively flat labor costs from period to period coupled with fixed rental cost relative to the aforementioned increase in revenue. Adversely and not previously occurring during 2012, our 2013 quarterly operating expense was affected by a net charge of \$132,000 for our digital projection lease after the effect of the virtual print fees to be received from film distributors. Finally, both the Australian and New Zealand operating expense decreased for the 2013 Quarter compared to the same period in 2012 as a result of decreases in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

- Depreciation expense decreased for the 2013 Quarter by \$246,000 or 8.8% compared to the same period in 2012 due to certain of our worldwide cinema assets coming to the end of their depreciable lives.
- General and administrative expense increased by \$238,000 or 36.4% for the 2013 Quarter compared to the 2012 Quarter. The increase in cinema general and administrative expense during the 2013 Quarter was primarily related to an increase in labor expense from our U.S. and Australian cinema operations.
- For our statement of operations, the Australian quarterly average exchange rates decreased by 11.8% and the New Zealand quarterly average exchange rates decreased by 1.3% since the 2012 Quarter, both of which had an impact on the individual components of our income statement.
- Because of the above, and driven by the aforementioned increase in revenue from the U.S., our cinema exhibition segment income increased for the 2013 Quarter by \$1.9 million or 36.0% compared to the same period in 2012. The following tables detail our cinema exhibition segment operating results for the nine months ended September 30, 2013 and 2012, respectively (dollars in thousands):

Nine Months Ended September 30, 2013	United States	Australia	New Zealand	Total
Admissions revenue	\$ 63,070	\$ 48,328	\$ 11,111	\$ 122,509
Concessions revenue	26,410	18,336	4,097	48,843
Advertising and other revenue	4,712	3,888	705	9,305
Total revenues	94,192	70,552	15,913	180,657
Cinema cost	76,124	53,834	12,414	142,372
Concession cost	4,480	3,712	1,048	9,240
Total operating expense	80,604	57,546	13,462	151,612
Depreciation and amortization	4,643	2,468	713	7,824
General and administrative expense	1,739	722	2	2,463
Segment operating income	\$ 7,206	\$ 9,816	\$ 1,736	\$ 18,758
Nine Months Ended September 30, 2012	United States	Australia	New Zealand	Total
Admissions revenue	\$ 57,772	\$ 52,786	\$ 10,123	\$ 120,681
Concessions revenue	23,579	18,506	3,050	45,135
Advertising and other revenue	3,927	4,234	659	8,820
Total revenues	85,278	75,526	13,832	174,636
Cinema cost	71,068	56,724	11,001	138,793
Concession cost	3,888	3,687	749	8,324
Total operating expense	74,956	60,411	11,750	147,117
Depreciation and amortization	4,891	2,710	748	8,349
General and administrative expense	1,599	538	--	2,137
Segment operating income	\$ 3,832	\$ 11,867	\$ 1,334	\$ 17,033



- Driven by the strong 2013 Quarter, cinema revenue increased for the 2013 Nine Months by \$6.0 million or 3.4% compared to the same period in 2012. During the 2013 Nine Months, U.S. box office admissions increased by 428,000 related to the quality of film product in 2013 Nine Months compared to the same period in 2012 which was augmented by a 2.6% increase in the U.S. average ticket price resulting in a \$8.9 million increase in U.S. cinema segment revenue. This increase in revenue was enhanced by a \$2.1 million increase in New Zealand cinema segment revenue resulting from an 114,000 increase in our New Zealand box office admissions primarily from increased revenues coming from our previously earthquake damaged New Zealand multiplex. These increases were offset by a decrease in Australian cinema revenue resulting in part from a 3.8% decrease in the Australian average ticket price. Finally, the Australian revenue decreased and New Zealand revenue increased for the 2013 Nine Months compared to the same period in 2012 as a result of changes in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Operating expense increased for the 2013 Nine Months by \$4.5 million or 3.1% compared to the same period in 2012. Overall, our operating expense as a percent of gross revenue decreased from 84.2% during the 2012 Nine Months to 83.9% for the 2013 Nine Months for the same reasons noted above for the 2013 Quarter. Adversely and not previously occurring during 2012, our 2013 Nine Months operating expense was affected by a net charge of \$370,000 for our digital projection lease after the effect of the virtual print fees to be received from film distributors. Finally, the Australian operating expense decreased and New Zealand operating expense increased for the 2013 Nine Months compared to the same period in 2012 as a result of changes in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Depreciation expense decreased for the 2013 Nine Months by \$525,000 or 6.3% compared to the same period in 2012 for the same reasons noted above for the 2013 Quarter.
- General and administrative expense increased by \$326,000 or 15.3% for the 2013 Nine Months compared to the 2012 Nine Months for the same reasons noted above for the 2013 Quarter.
- For our statement of operations, the Australian average exchange rates decreased by 5.1% for the 2013 Nine Months while the New Zealand average exchange rates increased by 1.4% for the 2013 Nine Months, compared to the 2012 Nine Months, both of which had an impact on the individual components of our income statement.
- Because of the above, the cinema exhibition segment income increased for the 2013 Nine Months by \$1.7 million or 10.1% compared to the same period in 2012 principally related to the increase in U.S. cinema box office revenue.



## Real Estate Segment

The following tables detail our real estate segment operating results for the three months ended September 30, 2013 and 2012, respectively (dollars in thousands):

Three Months Ended September 30, 2013	United States	Australia	New Zealand	Total
Live theater rental and ancillary income	\$ 765	\$ --	\$ --	\$ 765
Property rental income	416	3,407	1,569	5,392
Total revenues	1,181	3,407	1,569	6,157
Live theater cost	511	--	--	511
Property cost	199	1,373	633	2,205
Total operating expense	710	1,373	633	2,716
Depreciation and amortization	78	627	246	951
General and administrative expense	5	167	13	185
Segment operating income	\$ 388	\$ 1,240	\$ 677	\$ 2,305
Three Months Ended September 30, 2012	United States	Australia	New Zealand	Total
Live theater rental and ancillary income	\$ 669	\$ --	\$ --	\$ 669
Property rental income	434	3,601	1,866	5,901
Total revenues	1,103	3,601	1,866	6,570
Live theater cost	490	--	--	490
Property cost	273	1,859	531	2,663
Total operating expense	763	1,859	531	3,153
Depreciation and amortization	74	706	328	1,108
General and administrative expense	51	133	13	197
Segment operating income	\$ 215	\$ 903	\$ 994	\$ 2,112

- Real estate revenue decreased for the 2013 Quarter by \$413,000 or 6.3% compared to the same period in 2012 primarily related to the closure of our Courtenay Central parking structure in July 2013 as a result of an earthquake in Wellington, New Zealand. Additionally, both the Australian and New Zealand revenue decreased for the 2013 Quarter compared to the same period in 2012 as a result of decreases in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Operating expense for the real estate segment decreased for the 2013 Quarter by \$437,000 or 13.9% compared to the same period in 2012. This decrease resulted primarily from a decrease in professional fees from our 2012 legal work associated with protecting our property rights of our Burwood property and with our residual railroad properties; offset by, additional costs associated with the start of development work on our Wellington, New Zealand location.

Finally, both the Australian and New Zealand operating expense decreased for the 2013 Quarter compared to the same period in 2012 as a result of decreases in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).

- For our statement of operations, the Australian quarterly average exchange rates decreased by 11.8% and the New Zealand quarterly average exchange rates decreased by 1.3% since the 2012 Quarter, both of which had an impact on the individual components of our income statement.

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

· As a result of the above, real estate segment income increased for the 2013 Quarter by \$193,000 or 9.1% compared to the same period in 2012.

The following tables detail our real estate segment operating results for the nine months ended September 30, 2013 and 2012, respectively (dollars in thousands):

Nine Months Ended September 30, 2013	United States	Australia	New Zealand	Total
Live theater rental and ancillary income	\$ 2,292	\$ --	\$ --	\$ 2,292
Property rental income	1,247	10,740	5,485	17,472
Total revenues	3,539	10,740	5,485	19,764
Live theater cost	1,460	--	--	1,460
Property cost	631	4,161	1,863	6,655
Total operating expense	2,091	4,161	1,863	8,115
Depreciation and amortization	235	2,001	850	3,086
General and administrative expense	77	406	36	519
Segment operating income	\$ 1,136	\$ 4,172	\$ 2,736	\$ 8,044

Nine Months Ended September 30, 2012	United States	Australia	New Zealand	Total
Live theater rental and ancillary income	\$ 2,545	\$ --	\$ --	\$ 2,545
Property rental income	1,264	10,822	5,693	17,779
Total revenues	3,809	10,822	5,693	20,324
Live theater cost	1,529	--	--	1,529
Property cost	756	4,608	1,586	6,950
Total operating expense	2,285	4,608	1,586	8,479
Depreciation and amortization	229	2,121	981	3,331
General and administrative expense	73	409	40	522
Segment operating income	\$ 1,222	\$ 3,684	\$ 3,086	\$ 7,992

· Real estate revenue decreased for the 2013 Nine Months by \$560,000 or 2.8% compared to the same period in 2012.

The decrease in real estate revenue was primarily related to a \$253,000 decrease in live theater revenue and to the closure of our Courtenay Central parking structure in July 2013 as a result of an earthquake in Wellington, New Zealand. Finally, the Australian revenue decreased and New Zealand revenue increased for the 2013 Nine Months compared to the same period in 2012 as a result of changes in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).

· Operating expense for the real estate segment decreased for the 2013 Nine Months by \$364,000 or 4.3% compared to the same period in 2012. The decrease in operating expense during the 2013 Nine Months was due to the same reasons noted above for the quarterly results. Finally, the Australian operating expense decreased and New Zealand operating expense increased for the 2013 Nine Months compared to the same period in 2012 as a result of changes in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).

· For our statement of operations, the Australian average exchange rates decreased by 5.1% for the 2013 Nine Months while the New Zealand average exchange rates increased 1.4% for the 2013 Nine Months compared to the 2012 Nine Months, both of which had an impact on the individual components of our income statement.

- As a result of the above, real estate segment income increased for the 2013 Nine Months by \$52,000 or 0.7% compared to the same period in 2012.

## Corporate

### Quarterly Results

General and administrative expense increased by \$403,000 for the 2013 Quarter compared to the 2012 Quarter. The increase in general and administrative expense during the 2013 Quarter was primarily related to an increase in pension costs and additional audit fees.

Net interest expense decreased by \$1.4 million for the 2013 Quarter compared to the 2012 Quarter. The decrease in interest expense during the 2013 Quarter resulted from an overall decrease in our worldwide debt balances and a decrease in the interest rates on our corporate loans in the U.S. and Australia. Additionally, our interest expense was lower in the 2013 Quarter due to a decrease in the fair value of our interest rate swap liabilities in 2013 compared to an increase in these liabilities during the same period in 2012 resulting in a comparative decrease in interest expense from the 2012 Quarter to the 2013 Quarter.

For the 2013 Quarter, our income tax expense increased by \$851,000 compared to the 2012 Quarter primarily caused by an increase in pretax income in our Reading Australia operations. No material corresponding increase in tax expense occurred for U.S. and New Zealand operations because of valuation allowances recorded against the net operating loss carryforwards of those operations..

For the 2012 Quarter, we recorded a loss from discontinued operations of \$241,000 associated with the sale of our Indooroopilly property in November 2012.

### Nine Months Results

General and administrative expense increased by \$299,000 for the 2013 Nine Months compared to the 2012 Nine Months. The increase in general and administrative expense during the 2013 Nine Months was due to the same reasons noted in the quarterly results.

Net interest expense decreased by \$5.5 million for the 2013 Nine Months compared to the 2012 Nine Months. The decrease in interest expense during the 2013 Nine Months was due to the same reasons noted above for the quarterly results.

The 2013 Nine Months income tax expense increased by \$1.4 million compared to the 2012 Nine Months due to the same reasons noted in the quarterly results.

For the 2012 Nine Months, we recorded loss from discontinued operations of \$121,000 associated with the sale of our Indooroopilly property in November 2012.

### Net Income (Loss) Attributable to Reading International, Inc. Common Shareholders

We recorded a net income attributable to Reading International, Inc. common shareholders of \$2.4 million for the 2013 Quarter compared to a net income of \$363,000 for the 2012 Quarter and a net income of \$5.9 million for the

2013 Nine Months compared to a net income of \$361,000 for the 2012 Nine Months. As described above, the increase in net income from 2012 to 2013 was primarily from the

35

---

aforementioned decrease in interest expense coupled with strong operating income during the 2013 Quarter.

## Acquisition

### U.S. Land Parcel Acquisition

On January 10, 2012, Shadow View Land and Farming, LLC, a limited liability company owned by our Company, acquired a 202-acre property, zoned for the development of up to 843 single-family residential units, located in the U.S. The property was acquired at a foreclosure auction for \$5.5 million. The property was acquired as a long-term investment in developable land. Half of the funds used to acquire the land were provided by Mr. James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder. Upon the approval of our Conflicts Committee, these funds were converted on January 18, 2012 into a 50% interest in Shadow View Land and Farming, LLC. We are the managing member of this company.

## Business Plan, Capital Resources, and Liquidity

### Business Plan

Our cinema exhibition business plan is to continue to identify, develop, and acquire cinema properties, where reasonably available, that allow us to leverage our cinema expertise and technology over a larger operating base.

Our real estate business plan is to begin development of our existing land assets, to be sensitive to opportunities to convert our entertainment assets to higher and better uses, or, when appropriate, to dispose of such assets. Because we believe that current economic conditions present difficulties in obtaining the pre-construction leasing commitments necessary to justify commencement of construction, we are predominantly focusing our development efforts on improving and enhancing land entitlements and negotiating with end users for build-to-suit projects.

In addition, we review opportunities to monetize our assets where such action leads to a financially acceptable outcome. We will also continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments. We financed a \$15.5 million purchase of digital projection equipment with an operating lease for our U.S. cinema circuit during 2012. For our Australia and New Zealand circuits, we are in the process of installing similar digital projection equipment for a cost of approximately \$9.0 million and \$2.8 million, respectively, using our cash on hand.

## Contractual Obligations

The following table provides information with respect to the maturities and scheduled principal repayments of our secured debt and lease obligations at September 30, 2013 (in thousands):

	2013	2014	2015	2016	2017	Thereafter	Total
Debt	\$ 3,084	\$ 78,165	\$ 33,270	\$ 3,500	\$ 21,000	\$ 7,500	\$ 146,519
Subordinated notes (trust preferred securities)	--	--	--	--	--	27,913	27,913
Tax settlement liability	870	3,480	2,301	--	--	--	6,651
Pension liability	1	427	44	61	481	6,193	7,207
Lease obligations	8,776	31,126	27,129	23,384	20,365	74,690	185,470
Estimated interest on debt	1,975	5,715	3,825	3,087	1,904	11,075	27,581
Total	\$ 14,706	\$ 118,913	\$ 66,569	\$ 30,032	\$ 43,750	\$ 127,371	\$ 401,341

We base estimated interest on long-term debt on the anticipated loan balances for future periods calculated against current fixed and variable interest rates.

We adopted FASB ASC 740-10-25 on January 1, 2007. As of adoption, the total amount of gross unrecognized tax benefits for uncertain tax positions was \$12.5 million decreasing to \$2.4 million as of September 30, 2013 primarily as a result of the settlement on January 6, 2011 of our Tax Audit/Litigation matter.

## Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$666,000 and \$703,000 as of September 30, 2013 and December 31, 2012, respectively. Our share of unconsolidated debt, based on our ownership percentage, was \$222,000 and \$234,000 as of September 30, 2013 and December 31, 2012, respectively. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

## Off-Balance Sheet Arrangements

There are no off-balance sheet transactions, arrangements or obligations (including contingent obligations) that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in the financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

## Currency Risk

We are subject to currency risk because we conduct a significant portion of our business in Australia and New Zealand. Set forth below is a chart indicating the various exchange rates at certain points in time for the Australian and New Zealand Dollar vis-à-vis the US Dollar over the past 20 years.



We do not engage in currency hedging activities. Rather, to the extent possible, we operate our Australian and New Zealand operations on a self-funding basis. Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies the majority of our expenses in Australia and New Zealand. As our U.S. operations are funded in part by the operational results of Australia and New Zealand, fluctuations in these foreign currencies affect such funding. As we continue to progress with our acquisition and development activities in Australia and New Zealand, the effect of variations in currency values will likely increase.

#### Liquidity and Capital Resources

Our ability to generate sufficient cash flows from operating activities in order to meet our obligations and commitments drives our liquidity position. This is further affected by our ability to obtain adequate, reasonable financing and/or to convert non-performing or non-strategic assets into cash.

Currently, our liquidity needs arise primarily from:

- capital expenditure needs for our expanding digital projection installations (see below);
- working capital requirements; and
- debt servicing requirements.

We have a \$15.5 million operating lease which we used to finance the implementation of digital projection in our U.S. cinema circuit during 2012. For our Australia and New Zealand circuits, we are in the process of installing digital projection equipment for a cost of approximately \$9.0 million and \$2.8 million, respectively, using our cash on hand.

## Expiring Debt and Liquidity Requirements

### Expiring Long-Term Debt

As indicated in our 2012 Annual Report, the term of our Australian NAB Corporate Term Loan matures on June 30, 2014. Accordingly, the outstanding balance of this debt of \$61.4 million (AUS\$65.8 million) is classified as current on our September 30, 2013 balance sheet. The Australian NAB Corporate Term Loan is secured by the majority of our theater and entertainment-themed retail center (“ETRC”) properties in Australia.

Additionally, the term of our US Cinema 1, 2, 3 Term Loan matures on June 27, 2014. Accordingly, the outstanding balance of this debt of \$15.0 million is classified as current on our September 30, 2013 balance sheet.

We are currently in the process of renegotiating these loans with our current lenders while also seeking possible replacement loans with other lenders. While no assurances can be given that we will be successful, we currently anticipate that these loans will either be extended or replaced prior to their maturities.

### Tax Settlement Liability

As indicated in our 2012 Annual Report, in accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, it is obligated to pay \$290,000 per month, \$3.5 million per year, in settlement for its tax liability for tax year ending June 30, 1997.

For the abovementioned liabilities, we believe that we have sufficient borrowing capacity under our various credit facilities, together with our \$37.8 million of cash and cash equivalents, to meet our anticipated short-term working capital requirements for the next twelve months.

## Operating Activities

Cash provided by operations was \$16.2 million in the 2013 Nine Months compared to \$12.5 million in the 2012 Nine Months. The year-to-year increase in cash provided by operations of \$3.8 million was due primarily to a \$5.3 million increase in operational cash flows offset by a \$1.5 million change in operating assets and liabilities.

## Investing Activities

Cash used in investing activities for the 2013 Nine Months was \$898,000 compared to \$15.1 million of cash used in investing activities for the 2012 Nine Months, a change of \$14.2 million. The \$898,000 of cash used in investing activities for the 2013 Nine Months was primarily related to:

- \$12.7 million in property enhancements to our existing properties; offset by
- \$1.6 million in cash provided from restricted cash;
- \$2.0 million of proceeds from a note receivable; and
- \$8.0 million of proceeds from time deposits;



The \$15.1 million of cash used in investing activities for the 2012 Nine Months was primarily related to:

- \$5.0 million in property enhancements to our existing properties;
- \$8.0 million to purchase time deposits;
- \$1.8 million to purchase a note receivable; and
- \$5.5 million for the purchase of the Coachella land acquisition;

offset by

- \$44,000 of a change in restricted cash;
- \$1.9 million of proceeds from the sale of our Taringa properties;
- \$315,000 in return of investment from unconsolidated entities; and
- \$3.0 million of proceeds from the sale of marketable securities.

#### Financing Activities

Cash used in financing activities for the 2013 Nine Months was \$14.3 million compared to \$6.7 million of cash used in financing activities for the same period in 2012 resulting in a change of \$7.7 million. The \$14.3 million in cash used in financing activities during the 2013 Nine Months was primarily related to:

- \$25.1 million of loan repayments including a \$6.4 million payoff of our former Liberty Theaters Term Loan, a \$6.8 million pay off our Sutton Hill Capital Note, \$4.6 million in payments on our Bank of America Revolver and Line of Credit, \$6.5 million in payments on our NAB term debt, and a \$592,000 pay off of the Nationwide Loan 1; and
- \$2.1 million in noncontrolling interests' distributions.

offset by

- \$12.5 million of new borrowing including \$5.0 million from our Bank of America Revolver and \$7.5 million from our new loan on the Orpheum and Minetta Lane Theatres net of \$103,000 of borrowing costs;
- \$263,000 in noncontrolling interests' contributions; and
- \$249,000 of proceeds from the exercise of employee stock options;

The \$6.7 million in cash used in financing activities during the 2012 Nine Months was primarily related to:

- \$16.2 million of new borrowing including \$14.6 million of loan proceeds from our new Cinemas 1, 2, 3 loan net of \$445,000 of capitalized borrowing costs and \$1.2 million of borrowing from our Bank of America line of credit;
- \$3.4 million in noncontrolling interests' contributions; and
- \$308,000 of proceeds from the exercise of employee stock options;

offset by

- \$26.1 million of loan repayments including \$15.0 million to pay off our Cinemas 1, 2, 3 loan, \$4.5 million in payments on our GE Capital Loan and \$5.8 million in payments on our NAB term debt.

## Critical Accounting Policies

The SEC defines critical accounting policies as those that are, in management's view, most important to the portrayal of the company's financial condition and results of operations and the most demanding in their calls on judgment. Although accounting for our core business of cinema and live theater exhibition with a real estate focus is relatively straightforward, we believe our most critical accounting policies relate to:

- impairment of long-lived assets, including goodwill and intangible assets;
- tax valuation allowance and obligations; and
- legal and environmental obligations.

We discuss these critical accounting policies in our 2012 Annual Report and advise you to refer to that discussion.

## Financial Risk Management

Our internally developed risk management procedure, seeks to minimize the potentially negative effects of changes in currency exchange rates and interest rates on the results of operations. Our primary exposure to fluctuations in the financial markets is currently due to changes in interest rates and currency exchange rates between U.S and Australia and New Zealand.

As our operational focus continues to shift to Australia and New Zealand, unrealized foreign currency translation gains and losses could materially affect our financial position. We currently manage our currency exposure by creating, whenever possible, natural hedges in Australia and New Zealand. This involves local country sourcing of goods and services as well as borrowing in local currencies.

Our exposure to interest rate risk arises out of our long-term debt obligations. Consistent with our internally developed guidelines, we seek to reduce the negative effects of changes in interest rates by changing the character of the interest rate on our long-term debt, converting a variable rate into a fixed rate. Our internal procedures allow us to enter into derivative contracts on certain borrowing transactions to achieve this goal. Our Australian credit facilities provide for floating interest rates but require that not less than a certain percentage of the loans be swapped into fixed rate obligations using derivative contracts.

In accordance with FASB ASC 815-10-35, Subsequent Valuation of Derivative Instruments and Hedging Instruments ("FASB ASC 815-10-35"), we marked our interest rate swap and cap instruments to market on the consolidated balance sheet resulting in an decrease in interest expense of \$209,000 and \$1.6 million during the three and nine months ended September 30, 2013, respectively, and an increase of \$351,000 and \$1.8 million in interest expense during the three and nine months ended September 30, 2012, respectively. At September 30, 2013 and December 31, 2012, we recorded the fair market value of our interest rate swaps and cap of \$4.2 million and \$5.9 million, respectively, as other long-term liabilities. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap or cap positions as financial reporting hedges.

## Inflation

We continually monitor inflation and the effects of changing prices. Inflation increases the cost of goods and services used. Competitive conditions in many of our markets restrict our ability to recover fully the higher costs of acquired goods and services through price increases. We attempt to mitigate the impact of inflation by implementing continuous process improvement solutions to enhance productivity and efficiency and, as a result, lower costs and operating expenses. In our opinion, we have managed the



effects of inflation appropriately, and, as a result, it has not had a material impact on our operations and the resulting financial position or liquidity.

#### Litigation

We are currently, and are from time to time, involved with claims and lawsuits arising in the ordinary course of our business. Some examples of the types of claims are:

- contractual obligations;
- insurance claims;
- IRS claims;
- employment matters;
- environmental matters; and
- anti-trust issues.

Where we are the plaintiffs, we expense all legal fees on an on-going basis and make no provision for any potential settlement amounts until received. In Australia, the prevailing party is entitled to recover its attorneys' fees, which typically work out to be approximately 60% of the amounts actually spent where first class legal counsel is engaged at customary rates. Where we are a plaintiff, we have likewise made no provision for the liability for the defendant's attorneys' fees in the event we are determined not to be the prevailing party.

Where we are the defendants, we accrue for probable damages, which insurance may not cover, as they become known and can be reasonably estimated. In our opinion, any claims and litigation in which we are currently involved are not reasonably likely to have a material adverse effect on our business, results of operations, financial position, or liquidity. However, we do not give any assurance as to the ultimate outcome of such claims and litigation. The resolution of such claims and litigation could be material to our operating results for any particular period, depending on the level of income for such period. There have been no material changes to our litigation exposure since our 2012 Annual Report.

## Forward-Looking Statements

Our statements in this interim quarterly report contain a variety of forward-looking statements as defined by the Securities Litigation Reform Act of 1995. Forward-looking statements reflect only our expectations regarding future events and operating performance and necessarily speak only as of the date the information was prepared. No guarantees can be given that our expectation will in fact be realized, in whole or in part. You can recognize these statements by our use of words such as, by way of example, “may,” “will,” “expect,” “believe,” and “anticipate” or other similar terminology.

These forward-looking statements reflect our expectation after having considered a variety of risks and uncertainties. However, they are necessarily the product of internal discussion and do not necessarily completely reflect the views of individual members of our Board of Directors or of our management team. Individual Board members and individual members of our management team may have different views as to the risks and uncertainties involved, and may have different views as to future events or our operating performance.

Among the factors that could cause actual results to differ materially from those expressed in or underlying our forward-looking statements are the following:

- With respect to our cinema operations:
  - o The number and attractiveness to movie goers of the films released in future periods;
  - o The amount of money spent by film distributors to promote their motion pictures;
  - o The licensing fees and terms required by film distributors from motion picture exhibitors in order to exhibit their films;
  - o The continued willingness of moviegoers to spend money on our concession items;
  - o The comparative attractiveness of motion pictures as a source of entertainment and willingness and/or ability of consumers (i) to spend their dollars on entertainment and (ii) to spend their entertainment dollars on movies in an outside the home environment;
  - o The extent to which we encounter competition from other cinema exhibitors, from other sources of outside of the home entertainment, and from inside the home entertainment options, such as “home theaters” and competitive film product distribution technology such as, by way of example, cable, satellite broadcast, DVD and VHS rentals and sales, and so called “movies on demand”;
  - o the extent to which we can digitalize our cinema circuit compared to our competitors; and
  - o The extent to and the efficiency with which, we are able to integrate acquisitions of cinema circuits with our existing operations.
- With respect to our real estate development and operation activities:
  - o The rental rates and capitalization rates applicable to the markets in which we operate and the quality of properties that we own;
  - o The extent to which we can obtain on a timely basis the various land use approvals and entitlements needed to develop our properties;
  - o The risks and uncertainties associated with real estate development;
  - o The availability and cost of labor and materials;
  - o Competition for development sites and tenants;
  - o Environmental remediation issues; and
  - o The extent to which our cinemas can continue to serve as an anchor tenant who will, in turn, be influenced by the same factors as will influence generally the results of our cinema operations.
- With respect to our operations generally as an international company involved in both the development and operation of cinemas and the development and operation of real estate; and previously engaged for many years in the railroad business in the United States:





- o Our ongoing access to borrowed funds and capital and the interest that must be paid on that debt and the returns that must be paid on such capital;
- o The relative values of the currency used in the countries in which we operate;
- o Changes in government regulation;
- o Our labor relations and costs of labor (including future government requirements with respect to pension liabilities, disability insurance and health coverage, and vacations and leave);
- o Our exposure from time to time to legal claims and to uninsurable risks such as those related to our historic railroad operations, including potential environmental claims and health related claims relating to alleged exposure to asbestos or other substances now or in the future, recognized as being possible causes of cancer or other health related problems;
- o Changes in future effective tax rates and the results of currently ongoing and future potential audits by taxing authorities having jurisdiction over our various companies; and
- o Changes in applicable accounting policies and practices.

The above list is not necessarily exhaustive, as business is by definition unpredictable and risky, and subject to influence by numerous factors outside of our control such as changes in government regulation or policy, competition, interest rates, supply, technological innovation, changes in consumer taste and fancy, weather, and the extent to which consumers in our markets have the economic wherewithal to spend money on beyond-the-home entertainment.

Given the variety and unpredictability of the factors that will ultimately influence our businesses and our results of operation, it naturally follows that no guarantees can be given that any of our forward-looking statements will ultimately prove to be correct. Actual results will undoubtedly vary and there is no guarantee as to how our securities will perform either when considered in isolation or when compared to other securities or investment opportunities.

Finally, we undertake no obligation to update publicly or to revise any of our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable law. Accordingly, you should always note the date to which our forward-looking statements speak.

Additionally, certain of the presentations included in this interim quarterly report may contain “non-GAAP financial measures.” In such case, a reconciliation of this information to our GAAP financial statements will be made available in connection with such statements.

Item 3 – Quantitative and Qualitative Disclosure about Market Risk

The SEC requires that registrants include information about potential effects of changes in currency exchange and interest rates in their filings. Several alternatives, all with some limitations, have been offered. We base the following discussion on a sensitivity analysis, which models the effects of fluctuations in currency exchange rates and interest rates. This analysis is constrained by several factors, including the following:

- It is based on a single point in time; and
  - It does not include the effects of other complex market reactions that would arise from the changes modeled.
- Although the results of such an analysis may be useful as a benchmark, they should not be viewed as forecasts.

At September 30, 2013, approximately 52% and 20% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand), respectively, including approximately \$22.2 million in cash and cash equivalents. At December 31, 2012, approximately 51% and 18% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand) including approximately \$15.8 million in cash and cash equivalents.

Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies a majority of our expenses in Australia and New Zealand. Due to the developing nature of our operations in Australia and New Zealand, our revenue is not yet significantly greater than our operating and interest expenses. Despite this natural hedge, recent movements in foreign currencies have had an effect on our current earnings. Although foreign currency has had an effect on our current earnings, the effect of the translation adjustment on our assets and liabilities noted in our other comprehensive income was an increase of \$5.8 million and a decrease of \$13.0 million for the three and nine months ended September 30, 2013, respectively. As we continue to progress our acquisition and development activities in Australia and New Zealand, we cannot assure you that the foreign currency effect on our earnings will be negligible in the future.

Historically, our policy has been to borrow in local currencies to finance the development and construction of our ETRCs in Australia and New Zealand whenever possible. As a result, the borrowings in local currencies have provided somewhat of a natural hedge against the foreign currency exchange exposure. Even so, and as a result of our issuance of fully subordinated notes (TPS) in 2007, and their subsequent partial repayment, approximately 65% and 49% of our Australian and New Zealand assets, respectively, remain subject to such exposure unless we elect to hedge our foreign currency exchange between the US and Australian and New Zealand dollars. If the foreign currency rates were to fluctuate by 10% the resulting change in Australian and New Zealand assets would be \$13.3 million and \$3.9 million, respectively, and the change in our quarterly net income (loss) would be \$161,000 and \$41,000, respectively. Presently, we have no plan to hedge such exposure.

We record unrealized foreign currency translation gains or losses that could materially affect our financial position. As of September 30, 2013 and December 31, 2012, we have recorded a cumulative unrealized foreign currency translation gain of approximately \$51.6 million and \$64.6 million, respectively.

Historically, we maintain most of our cash and cash equivalent balances in short-term money market instruments with original maturities of three months or less. Due to the short-term nature of such

investments, a change of 1% in short-term interest rates would not have a material effect on our financial condition.

While we have typically used fixed rate financing (secured by first mortgages) in the U.S., fixed rate financing is typically not available to corporate borrowers in Australia and New Zealand. The majority of our Australian and New Zealand bank loans have variable rates. The Australian facility provides for floating interest rates, but requires that not less than a certain percentage of the loan be swapped into fixed rate obligations (see Financial Risk Management above). Taking into consideration our interest rate swaps and cap, a 1% increase or decrease in short-term interest rates would have resulted in approximately \$166,000 increase or decrease in our 2013 Quarter's interest expense.

Item 4 – Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company’s Exchange Act reports, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such, term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II – Other Information

Item 1 – Legal Proceedings

For a description of legal proceedings, please refer to Item 3 entitled Legal Proceedings contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Item 1A – Risk Factors

There have been no material changes in risk factors as previously disclosed in our annual report on Form 10-K filed on March 19, 2013 with the SEC for the fiscal year ended December 31, 2012.

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

For a description of grants of stock to certain executives, see the Stock Based Compensation section under see Note 2 – Equity and Stock-Based Compensation to our Condensed Consolidated Financial Statements.

Item 3 – Defaults upon Senior Securities

None.

Item 5 – Other Information

None.

Item 6 – Exhibits

Edgar Filing: READING INTERNATIONAL INC - Form 10-Q

31.1	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
31.2	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
32	Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation
101.DEF	XBRL Taxonomy Extension Definition
101.LAB	XBRL Taxonomy Extension Labels
101.PRE	XBRL Taxonomy Extension Presentation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

READING INTERNATIONAL, INC.

Date: November 6, 2013

By: /s/ James J. Cotter

James J. Cotter

Chief Executive Officer

Date: November 6, 2013

By: /s/ Andrzej Matyczynski

Andrzej Matyczynski

Chief Executive Officer