

BANCORPSOUTH INC  
Form 10-Q  
August 07, 2017  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-12991

BANCORPSOUTH, INC.

(Exact name of registrant as specified in its charter)

Mississippi

(State or other jurisdiction of incorporation or organization)

64-0659571

(I.R.S. Employer Identification No.)

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One Mississippi Plaza, 201 South Spring Street

Tupelo, Mississippi  
(Address of principal executive offices)

38804  
(Zip Code)

Registrant's telephone number, including area code: (662) 680-2000

NOT APPLICABLE

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check One): Large accelerated filer  Accelerated filer  Non-accelerated filer (Do not check if a smaller reporting company)  Smaller reporting company  Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 1, 2017, the registrant had outstanding 91,029,013 shares of common stock, par value \$2.50 per share.



BANCORPSOUTH, INC.

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## PART I.

## FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS.

## BANCORPSOUTH, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

	June 30, 2017 (Unaudited)	December 31, 2016 (1)	June 30, 2016 (Unaudited)
(Dollars in thousands, except per share amounts)			
<b>ASSETS</b>			
Cash and due from banks	\$ 178,376	\$ 184,152	\$ 186,381
Interest bearing deposits with other banks	49,680	38,813	86,472
Available-for-sale securities, at fair value	2,421,295	2,531,676	2,103,883
Loans and leases	11,037,808	10,835,512	10,604,547
Less: Unearned income	19,268	23,521	28,569
Allowance for credit losses	121,561	123,736	126,935
Net loans and leases	10,896,979	10,688,255	10,449,043
Loans held for sale, at fair value	184,921	166,927	210,698
Premises and equipment, net	306,863	305,561	305,694
Accrued interest receivable	40,716	42,005	39,645
Goodwill	300,798	300,798	294,901
Other identifiable intangibles	19,854	21,894	20,831
Bank-owned life insurance	260,228	258,648	255,240
Other real estate owned	7,704	7,810	14,658
Other assets	175,716	177,849	169,714
<b>TOTAL ASSETS</b>	<b>\$ 14,843,130</b>	<b>\$ 14,724,388</b>	<b>\$ 14,137,160</b>
<b>LIABILITIES</b>			
Deposits:			
Demand: Noninterest bearing	\$ 3,390,428	\$ 3,250,537	\$ 3,133,460
Interest bearing	5,095,570	5,034,470	4,838,704
Savings	1,630,123	1,561,819	1,512,694
Other time	1,822,175	1,841,315	1,879,509
Total deposits	11,938,296	11,688,141	11,364,367
Securities sold under agreement to repurchase	399,815	454,002	415,949
Short-term borrowings	365,000	92,000	-
Accrued interest payable	4,259	3,975	3,727
Junior subordinated debt securities	-	12,888	23,198
Long-term debt	230,000	530,000	365,588
Other liabilities	213,928	219,499	251,288
<b>TOTAL LIABILITIES</b>	<b>13,151,298</b>	<b>13,000,505</b>	<b>12,424,117</b>

SHAREHOLDERS' EQUITY

Common stock, \$2.50 par value per share

Authorized - 500,000,000 shares; Issued - 91,022,729

93,696,687 and 94,546,091 shares, respectively

Capital surplus

Accumulated other comprehensive loss

Retained earnings

TOTAL SHAREHOLDERS' EQUITY

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

(1) Derived from audited consolidated financial statements.

227,557	234,242	236,365
191,940	271,292	286,994
(49,861)	(50,937)	(27,587)
1,322,196	1,269,286	1,217,271
1,691,832	1,723,883	1,713,043
\$ 14,843,130	\$ 14,724,388	\$ 14,137,160

See accompanying notes to consolidated financial statements.

## BANCORPSOUTH, INC. AND SUBSIDIARIES

## Consolidated Statements of Income

(Unaudited)

	Three months ended		Six months ended	
	June 30,		June 30,	
	2017	2016	2017	2016
	(In thousands, except per share amounts)			
<b>INTEREST REVENUE:</b>				
Loans and leases	\$ 115,286	\$ 109,078	\$ 226,784	\$ 216,883
Deposits with other banks	256	229	741	492
Available-for-sale securities:				
Taxable	7,509	6,009	14,859	11,897
Tax-exempt	2,562	2,924	5,143	5,956
Loans held for sale	1,242	1,183	2,254	2,167
Total interest revenue	126,855	119,423	249,781	237,395
<b>INTEREST EXPENSE:</b>				
Deposits:				
Interest bearing demand	3,204	2,208	5,990	4,371
Savings	483	451	955	894
Other time	3,725	3,436	7,307	6,790
Federal funds purchased and securities sold sold under agreement to repurchase	509	159	831	299
Short-term and long-term debt	1,456	665	2,598	1,195
Junior subordinated debt	-	187	9	370
Other	-	1	2	1
Total interest expense	9,377	7,107	17,692	13,920
Net interest revenue	117,478	112,316	232,089	223,475
Provision for credit losses	1,000	2,000	2,000	3,000
Net interest revenue, after provision for credit losses	116,478	110,316	230,089	220,475
<b>NONINTEREST REVENUE:</b>				
Mortgage banking	6,134	7,886	15,124	9,716
Credit card, debit card and merchant fees	9,565	9,495	18,468	18,456
Deposit service charges	9,706	11,018	19,395	22,032
Security gains, net	23	86	1,094	88
Insurance commissions	31,126	28,803	64,066	62,052
Wealth management	5,275	5,347	10,449	10,456
Other	6,301	5,891	10,403	10,453
Total noninterest revenue	68,130	68,526	138,999	133,253
<b>NONINTEREST EXPENSE:</b>				
Salaries and employee benefits	81,597	80,675	162,983	162,354
Occupancy, net of rental income	10,455	10,109	20,757	20,382
Equipment	3,438	3,295	7,006	7,060



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Deposit insurance assessments	2,261	2,582	4,745	4,870
Regulatory settlement	-	-	-	10,277
Other	29,802	30,900	59,171	64,130
Total noninterest expense	127,553	127,561	254,662	269,073
Income before income taxes	57,055	51,281	114,426	84,655
Income tax expense	19,166	16,589	38,444	27,414
Net income	\$ 37,889	\$ 34,692	\$ 75,982	\$ 57,241
Earnings per share: Basic	\$ 0.41	\$ 0.37	\$ 0.82	\$ 0.61
Diluted	\$ 0.41	\$ 0.37	\$ 0.82	\$ 0.60
Dividends declared per common share	\$ 0.13	\$ 0.10	\$ 0.25	\$ 0.20

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES  
 Consolidated Statements of Comprehensive Income  
 (Unaudited)

	Three months ended		Six months ended	
	June 30,		June 30,	
	2017	2016	2017	2016
	(In thousands)			
Net income	\$ 37,889	\$ 34,692	\$ 75,982	\$ 57,241
Other comprehensive income, net of tax				
Unrealized (losses) gains on securities	(448)	3,624	(818)	12,372
Pension and other postretirement benefits	947	933	1,894	1,866
Other comprehensive income, net of tax	499	4,557	1,076	14,238
Comprehensive income	\$ 38,388	\$ 39,249	\$ 77,058	\$ 71,479

See accompanying notes to consolidated financial statements.

BANCORPSOUTH, INC. AND SUBSIDIARIES  
 Consolidated Statements of Cash Flows  
 (Unaudited)

	Six months ended	
	June 30, 2017	2016
	(In thousands)	
<b>Operating Activities:</b>		
Net income	\$ 75,982	\$ 57,241
Adjustment to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	2,000	3,000
Depreciation and amortization	13,008	12,606
Amortization of intangibles	2,040	1,749
Amortization of debt securities premium and discount, net	3,611	5,200
Share-based compensation expense	4,452	4,679
Security gains, net	(1,094)	(88)
Net deferred loan origination expense	(3,429)	(3,335)
Decrease in interest receivable	1,289	1,256
Increase in interest payable	284	656
Realized gain on mortgages sold	(23,169)	(23,516)
Proceeds from mortgages sold	677,789	745,752
Origination of mortgages held for sale	(673,686)	(777,951)
Loss on other real estate owned, net	960	1,729
Increase in bank-owned life insurance	(3,379)	(3,706)
Other, net	1,226	16,261
Net cash provided by operating activities	77,884	41,533
<b>Investing activities:</b>		
Proceeds from calls and maturities of available-for-sale securities	260,047	224,051
Proceeds from sales of available-for-sale securities	1,071	15
Purchases of available-for-sale securities	(154,360)	(229,469)
Net increase in loans and leases	(211,450)	(210,262)
Purchases of premises and equipment	(15,708)	(11,772)
Proceeds from sale of premises and equipment	185	949
Proceeds from death benefits from COLI	1,799	-
Acquisition of Insurance agency	-	(3,716)
Proceeds from sale of other real estate owned	3,298	6,219
Other, net	(216)	(50)
Net cash used in investing activities	(115,334)	(224,035)
<b>Financing activities:</b>		
Net increase in deposits	250,155	33,206
Net decrease in short-term debt and other liabilities	(81,187)	(51,997)
Advances of long-term debt	-	300,000
Repayment of long-term debt	-	(4,187)
Redemption of junior subordinated debt	(12,888)	-

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Issuance of common stock	864	207
Repurchase of common stock	(91,354)	(971)
Payment of cash dividends	(23,049)	(18,872)
Net cash provided by financing activities	42,541	257,386
Increase in cash and cash equivalents	5,091	74,884
Cash and cash equivalents at beginning of period	222,965	197,969
Cash and cash equivalents at end of period	\$ 228,056	\$ 272,853

See accompanying notes to consolidated financial statements

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BANCORPSOUTH, INC. AND SUBSIDIARIES  
 Consolidated Statements of Cash Flows  
 (Unaudited)

	Six months ended June 30,	
	2017	2016
	(In thousands)	
Supplemental Cash Flow Information		
Cash paid during the period for:		
Income tax payments, net	\$ 44,967	\$ 23,304
Interest paid	17,409	13,264
Non-cash Activities:		
Transfers of loans to other real estate owned	4,155	7,874
MSR fair value adjustment	(707)	(12,046)
Financed sales of other real estate owned	1,442	541
Transfers of loans held for sale to loan portfolio	642	75
See accompanying notes to consolidated financial statements.		

Notes to Consolidated Financial Statements

(Unaudited)

NOTE 1 – BASIS OF FINANCIAL STATEMENT PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The accompanying unaudited interim consolidated financial statements of BancorpSouth, Inc. (the “Company”) have been prepared in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and follow general practices within the industries in which the Company operates. For further information, refer to the audited consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been included and all such adjustments were of a normal, recurring nature. The results of operations for the three-month and six-month periods ended June 30, 2017 are not necessarily indicative of the results to be expected for the full year. Certain 2016 amounts have been reclassified to conform with the 2017 presentation.

The consolidated financial statements include the accounts of the Company, its wholly-owned subsidiary, BancorpSouth Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, BancorpSouth Insurance Services, Inc., BancorpSouth Municipal Development Corporation, BancorpSouth Bank Securities Corporation, Gumtree Wholesale Insurance Brokers, Inc and BXS Forrest Investment Fund, LLC.

NOTE 2 – LOANS AND LEASES

The Company’s loan and lease portfolio is disaggregated into the following segments: commercial and industrial; real estate; credit card; and all other. The real estate segment is further disaggregated into the following classes: consumer mortgages; home equity; agricultural; commercial and industrial-owner occupied; construction, acquisition and development; and commercial. A summary of gross loans and leases by segment and class as of the dates indicated follows:

June 30, 2017	2016	December 31, 2016
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(In thousands)

Commercial and industrial	\$ 1,569,154	\$ 1,701,848	\$ 1,615,608
Real estate			
Consumer mortgages	2,776,213	2,549,989	2,643,966
Home equity	624,868	614,686	628,846
Agricultural	245,646	251,566	245,377
Commercial and industrial-owner occupied	1,795,321	1,644,618	1,764,265
Construction, acquisition and development	1,156,901	1,021,218	1,157,248
Commercial real estate	2,341,633	2,254,653	2,237,719
Credit cards	104,169	108,101	109,656
All other	423,903	457,868	432,827
Gross Loans Total (1)	11,037,808	10,604,547	10,835,512
Less: Unearned Income	19,268	28,569	23,521
Net Loans	\$ 11,018,540	\$ 10,575,978	\$ 10,811,991

(1) Gross loans and leases are net of deferred costs of \$2.2 million, \$1.6 million and approximately \$282,000 at June 30, 2017 and 2016 and December 31, 2016, respectively.

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The following table shows the Company's loans and leases, net of unearned income, as of June 30, 2017 by segment, class and geographical location:

	Alabama and Florida Panhandle (In thousands)	Arkansas	Louisiana	Mississippi	Missouri	Tennessee	Texas
Commercial and industrial	\$ 141,372	\$ 193,526	\$ 194,235	\$ 572,109	\$ 91,371	\$ 110,161	\$
Real estate							
Consumer mortgages	374,392	322,148	239,660	867,821	93,572	305,685	539,000
Home equity	96,296	45,630	69,035	232,247	21,535	141,970	16,000
Agricultural	8,244	83,788	25,615	67,496	8,163	13,577	38,000
Commercial and industrial-owner occupied	210,072	195,859	212,839	718,767	46,545	157,145	254,000
Construction, acquisition and development	120,174	70,919	52,951	352,608	18,399	166,344	375,000
Commercial real estate	305,774	361,460	233,986	581,939	202,629	217,300	438,000
Credit cards	-	-	-	-	-	-	-
All other	51,849	40,196	24,271	215,870	3,411	21,951	43,000
Total	\$ 1,308,173	\$ 1,313,526	\$ 1,052,592	\$ 3,608,857	\$ 485,625	\$ 1,134,133	\$

There are no other loan and lease concentrations which exceed 10% of total loans and leases not already reflected in the preceding tables. A substantial portion of construction, acquisition and development loans are secured by real estate in markets in which the Company is located. The Company's loan policy generally prohibits loans for the sole purpose of carrying interest reserves. Certain of the construction, acquisition and development loans were structured with interest-only terms. A portion of the consumer mortgage and commercial real estate portfolios were originated through the permanent financing of construction, acquisition and development loans. Future economic distress could negatively impact borrowers' and guarantors' ability to repay their debt which would make more of the Company's loans collateral dependent.

The following tables provide details regarding the aging of the Company's loan and lease portfolio, net of unearned income, by segment and class at June 30, 2017 and December 31, 2016:





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June 30, 2017

	30-59 Days Past Due (In thousands)	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total Outstanding	90+ Days Past Due still Accruing
Commercial and industrial Real estate	\$ 1,702	\$ 2,173	\$ 8,915	\$ 12,790	\$ 1,553,669	\$ 1,566,459	\$ 22
Consumer mortgages	9,327	5,805	14,196	29,328	2,746,885	2,776,213	1,048
Home equity	2,942	533	1,956	5,431	619,437	624,868	-
Agricultural	2,011	17	4,380	6,408	239,238	245,646	-
Commercial and industrial-owner occupied	1,371	1,292	4,226	6,889	1,788,432	1,795,321	-
Construction, acquisition and development	2,519	398	1,803	4,720	1,152,181	1,156,901	-
Commercial real estate	616	598	4,373	5,587	2,336,046	2,341,633	86
Credit cards	491	244	434	1,169	103,000	104,169	432
All other	870	352	91	1,313	406,017	407,330	-
Total	\$ 21,849	\$ 11,412	\$ 40,374	\$ 73,635	\$ 10,944,905	\$ 11,018,540	\$ 1,79

December 31, 2016

	30-59 Days Past Due (In thousands)	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total Outstanding	90+ Days Past Due still Accruing
Commercial and industrial Real estate	\$ 3,231	\$ 1,610	\$ 9,152	\$ 13,993	\$ 1,598,302	\$ 1,612,295	\$ 5
Consumer mortgages	12,393	6,785	15,054	34,232	2,609,734	2,643,966	3,439
Home equity	2,771	670	2,959	6,400	622,446	628,846	-
Agricultural	969	354	247	1,570	243,807	245,377	-
Commercial and industrial-owner occupied	2,551	530	4,342	7,423	1,756,842	1,764,265	-
Construction, acquisition and development	2,101	440	1,443	3,984	1,153,264	1,157,248	14
Commercial real estate	312	933	11,211	12,456	2,225,263	2,237,719	-

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Credit cards	466	297	501	1,264	108,392	109,656	472
All other	550	148	230	928	411,691	412,619	-
Total	\$ 25,344	\$ 11,767	\$ 45,139	\$ 82,250	\$ 10,729,741	\$ 10,811,991	\$ 3,98

The Company utilizes an internal loan classification system to grade loans according to certain credit quality indicators. These credit quality indicators include, but are not limited to, recent credit performance, delinquency, liquidity, cash flows, debt coverage ratios, collateral type and loan-to-value ratio. The Company's internal loan classification system is compatible with classifications used by the Federal Deposit Insurance Corporation, as well as other regulatory agencies. Loans may be classified as follows:

Pass: Loans which are performing as agreed with few or no signs of weakness. These loans show sufficient cash flow, capital and collateral to repay the loan as agreed.

Special Mention: Loans where potential weaknesses have developed which could cause a more serious problem if not corrected.

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Substandard: Loans where well-defined weaknesses exist that require corrective action to prevent further deterioration. These loans are further characterized by the possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans having all the characteristics of Substandard and which have deteriorated to a point where collection and liquidation in full is highly questionable.

Loss: Loans that are considered uncollectible or with limited possible recovery.

Impaired: Loans for which it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement and for which a specific impairment reserve has been considered.

The following tables provide details of the Company's loan and lease portfolio, net of unearned income, by segment, class and internally assigned grade at June 30, 2017 and December 31, 2016:

	June 30, 2017						Total
	Pass (In thousands)	Special Mention	Substandard	Doubtful	Loss	Impaired (1)	
Commercial and industrial	\$ 1,516,992	\$ -	\$ 41,604	\$ 301	\$ -	\$ 7,562	\$ 1,566,459
Real estate							
Consumer mortgages	2,710,161	-	63,352	276	-	2,424	2,776,213
Home equity	613,216	-	10,802	-	-	850	624,868
Agricultural	225,504	8,157	6,740	-	-	5,245	245,646
Commercial and industrial-owner occupied	1,734,306	3,161	50,644	-	-	7,210	1,795,321
Construction, acquisition and development	1,136,104	6,253	14,298	-	-	246	1,156,901
Commercial real estate	2,299,529	-	37,214	169	-	4,721	2,341,633
Credit cards	104,169	-	-	-	-	-	104,169
All other	400,191	-	6,900	239	-	-	407,330
Total	\$ 10,740,172	\$ 17,571	\$ 231,554	\$ 985	\$ -	\$ 28,258	\$ 11,018,540

(1) Impaired loans are shown exclusive of \$6.3 million of accruing troubled debt restructurings (“TDRs”) and \$3.4 million of non-accruing TDRs.

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	December 31, 2016						
	Pass	Special Mention	Substandard	Doubtful	Loss	Impaired (1)	Total
	(In thousands)						
Commercial and industrial Real estate	\$ 1,562,263	\$ -	\$ 41,618	\$ 100	\$ -	\$ 8,314	\$ 1,612,295
Consumer mortgages	2,579,905	522	61,602	282	-	1,655	2,643,966
Home equity	616,758	-	11,231	-	-	857	628,846
Agricultural	233,939	-	10,577	-	-	861	245,377
Commercial and industrial-owner occupied	1,705,266	3,668	47,010	-	-	8,321	1,764,265
Construction, acquisition and development	1,135,618	-	15,697	-	-	5,933	1,157,248
Commercial real estate	2,179,318	634	45,471	-	-	12,296	2,237,719
Credit cards	109,656	-	-	-	-	-	109,656
All other	405,611	-	7,008	-	-	-	412,619
Total	\$ 10,528,334	\$ 4,824	\$ 240,214	\$ 382	\$ -	\$ 38,237	\$ 10,811,991

(1) Impaired loans are shown exclusive of \$26.0 million of accruing TDRs and \$2.2 million of non-accruing TDRs.

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The following tables provide details regarding impaired loans and leases, net of unearned income, which exclude accruing TDRs by segment and class as of and for the three months and six months ended June 30, 2017 and as of and for the year ended December 31, 2016:

	June 30, 2017			Average Recorded Investment		Interest Income Recognized	
	Recorded Investment in Impaired Loans (1)	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Three months ended June 30, 2017	Six months ended June 30, 2017	Three months ended June 30, 2017	Six months ended June 30, 2017
(In thousands)							
With no related allowance:							
Commercial and industrial	\$ 6,209	\$ 14,228	\$ -	\$ 6,410	\$ 6,412	\$ 20	\$ -
Real estate:							
Consumer mortgages	1,268	1,668	-	1,269	1,333	2	3
Home equity	263	377	-	264	434	2	3
Agricultural	5,245	5,303	-	4,859	3,142	8	10
Commercial and industrial-owner occupied	7,210	9,143	-	7,056	7,333	88	108
Construction, acquisition and development	246	246	-	248	1,500	1	1
Commercial real estate	3,727	3,727	-	2,622	2,624	3	5
All other	-	-	-	-	-	-	-
Total	\$ 24,168	\$ 34,692	\$ -	\$ 22,728	\$ 22,778	\$ 124	\$ -
With an allowance:							
Commercial and industrial	\$ 1,353	\$ 1,353	\$ 1,190	\$ 4,020	\$ 3,716	\$ -	\$ -
Real estate:							
Consumer mortgages	1,156	1,156	554	290	354	-	-
Home equity	587	1,216	30	588	420	-	-
Agricultural	-	-	-	-	-	-	-
Commercial and industrial-owner occupied	-	-	-	2,435	2,407	5	5
Construction, acquisition and development	-	-	-	7	221	-	-
Commercial real estate	994	994	112	2,987	5,841	7	10

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All other	-	-	-	-	-	-	-	-	-	-	-
Total	\$ 4,090	\$ 4,719	\$ 1,886	\$ 10,327	\$ 12,959	\$ 12	\$				
Total:											
Commercial and industrial	\$ 7,562	\$ 15,581	\$ 1,190	\$ 10,430	\$ 10,128	\$ 20	\$				
Real estate:											
Consumer											
mortgages	2,424	2,824	554	1,559	1,687	2				3	
Home equity	850	1,593	30	852	854	2				3	
Agricultural	5,245	5,303	-	4,859	3,142	8				10	
Commercial and industrial-owner											
occupied	7,210	9,143	-	9,491	9,740	93				113	
Construction, acquisition and development											
	246	246	-	255	1,721	1				1	
Commercial real estate											
	4,721	4,721	112	5,609	8,465	10				15	
All other	-	-	-	-	-	-				-	
Total	\$ 28,258	\$ 39,411	\$ 1,886	\$ 33,055	\$ 35,737	\$ 136	\$				

(1) Excludes \$3.4 million of non-accruing TDRs and \$6.3 million of accruing TDRs.



	December 31, 2016				
	Recorded Investment in Impaired Loans (1) (In thousands)	Unpaid Principal Balance of Impaired Loans	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
With no related allowance:					
Commercial and industrial	\$ 6,222	\$ 11,856	\$ -	\$ 6,394	\$ 72
Real estate:					
Consumer mortgages	1,655	2,305	-	1,851	22
Home equity	857	1,600	-	1,176	9
Agricultural	861	919	-	440	8
Commercial and industrial-owner occupied	8,321	9,520	-	10,314	355
Construction, acquisition and development	4,803	4,803	-	5,379	4
Commercial real estate	2,646	2,646	-	4,391	94
All other	-	-	-	-	-
Total	\$ 25,365	\$ 33,649	\$ -	\$ 29,945	\$ 564
With an allowance:					
Commercial and industrial	\$ 2,092	\$ 2,092	\$ 1,837	\$ 1,190	\$ 20
Real estate:					
Consumer mortgages	-	-	-	431	-
Home equity	-	-	-	367	1
Agricultural	-	-	-	352	-
Commercial and industrial-owner occupied	-	-	-	741	-
Construction, acquisition and development	1,130	1,130	35	739	10
Commercial real estate	9,650	9,650	2,481	9,868	203
All other	-	-	-	-	-
Total	\$ 12,872	\$ 12,872	\$ 4,353	\$ 13,688	\$ 234
Total:					
Commercial and industrial	\$ 8,314	\$ 13,948	\$ 1,837	\$ 7,584	\$ 92
Real estate:					
Consumer mortgages	1,655	2,305	-	2,282	22

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Home equity	857	1,600	-	1,543	10
Agricultural	861	919	-	792	8
Commercial and industrial-owner occupied	8,321	9,520	-	11,055	355
Construction, acquisition and development	5,933	5,933	35	6,118	14
Commercial real estate	12,296	12,296	2,481	14,259	297
All other	-	-	-	-	-
Total	\$ 38,237	\$ 46,521	\$ 4,353	\$ 43,633	\$ 798

(1) Excludes \$2.2 million of non-accruing TDRs and \$26.0 million of accruing TDRs.

The following tables provide details regarding impaired loans and leases, net of unearned income, which include accruing TDRs, by segment and class as of and for the three months and six months ended June 30, 2017 and as of and for the year ended December 31, 2016:

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	June 30, 2017				Average Recorded Investment		Interest Income Re	
	Recorded	Unpaid Principal	Related		Three months	Six months	Three months	Si
	Investment	Balance of	Allowance		ended	ended	ended	en
	in Impaired	Impaired Loans	for Credit		June 30,	June 30,	June 30,	Ju
	Loans and	and	Losses		2017	2017	2017	20
	Accruing TDRs	Accruing TDRs						
	(In thousands)							
With no related allowance:								
Commercial and industrial	\$ 6,209	\$ 14,257	\$ -	\$ 6,410	\$ 9,020	\$ 20	\$	
Real estate:								
Consumer mortgages	1,268	1,713	-	1,269	1,333	2	3	
Home equity	263	387	-	264	434	2	3	
Agricultural	5,245	5,303	-	4,859	3,142	8	10	
Commercial and industrial-owner occupied	7,210	9,192	-	7,056	7,333	88	10	
Construction, acquisition and development	246	246	-	248	1,500	1	1	
Commercial real estate	3,727	3,727	-	2,622	3,395	3	26	
All other	-	14	-	-	-	-	-	
Total	\$ 24,168	\$ 34,839	\$ -	\$ 22,728	\$ 26,157	\$ 124	\$	
With an allowance:								
Commercial and industrial	\$ 2,499	\$ 2,598	\$ 1,286	\$ 4,651	\$ 5,890	\$ 7	\$	
Real estate:								
Consumer mortgages	2,839	3,193	845	1,872	2,346	15	27	
Home equity	731	1,360	52	723	521	1	1	
Agricultural	364	376	28	352	234	-	1	
Commercial and industrial-owner occupied	4,059	4,485	136	5,839	6,482	50	81	
Construction, acquisition and development	720	870	90	430	567	4	6	
Commercial real estate	1,253	1,253	142	3,144	7,930	10	41	
Credit card	840	840	51	831	832	83	16	
All other	475	475	64	345	1,415	3	22	
Total	\$ 13,780	\$ 15,450	\$ 2,694	\$ 18,187	\$ 26,217	\$ 173	\$	
Total:								
Commercial and industrial	\$ 8,708	\$ 16,855	\$ 1,286	\$ 11,061	\$ 14,910	\$ 27	\$	
Real estate:	4,107	4,906	845	3,141	3,679	17	30	

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Consumer mortgages									
Home equity	994	1,747	52	987	955	3	4		
Agricultural	5,609	5,679	28	5,211	3,376	8	11		
Commercial and industrial-owner occupied	11,269	13,677	136	12,895	13,815	138	18		
Construction, acquisition and development	966	1,116	90	678	2,067	5	7		
Commercial real estate	4,980	4,980	142	5,766	11,325	13	67		
Credit card	840	840	51	831	832	83	16		
All other	475	489	64	345	1,415	3	22		
Total	\$ 37,948	\$ 50,289	\$ 2,694	\$ 40,915	\$ 52,374	\$ 297	\$		

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December 31, 2016

	Recorded Investment in Impaired Loans and Accruing TDRs (In thousands)	Unpaid Principal Balance of Impaired Loans and Accruing TDRs	Related Allowance for Credit Losses	Average Recorded Investment	Interest Income Recognized
With no related allowance:					
Commercial and industrial	\$ 6,222	\$ 11,856	\$ -	\$ 6,394	\$ 72
Real estate:					
Consumer mortgages	1,655	2,305	-	1,851	22
Home equity	857	1,600	-	1,176	9
Agricultural	861	919	-	440	8
Commercial and industrial-owner occupied	8,321	9,520	-	10,314	355
Construction, acquisition and development	4,803	4,803	-	5,379	4
Commercial real estate	2,646	2,646	-	4,391	94
All other	-	-	-	-	-
Total	\$ 25,365	\$ 33,649	\$ -	\$ 29,945	\$ 564
With an allowance:					
Commercial and industrial	\$ 12,401	\$ 12,424	\$ 1,938	\$ 4,045	\$ 160
Real estate:					
Consumer mortgages	2,453	2,734	300	2,241	55
Home equity	3	13	1	377	1
Agricultural	76	76	1	424	4
Commercial and industrial-owner occupied	4,937	5,406	103	4,643	124
Construction, acquisition and development	1,373	1,373	47	1,551	35
Commercial real estate	16,187	16,400	2,532	12,888	336
Credit cards	823	823	58	881	347
All other	2,890	2,927	23	1,894	78
Total	\$ 41,143	\$ 42,176	\$ 5,003	\$ 28,944	\$ 1,140
Total:					
Commercial and industrial	\$ 18,623	\$ 24,280	\$ 1,938	\$ 10,439	\$ 232
Real estate:					
Consumer mortgages	4,108	5,039	300	4,092	77
Home equity	860	1,613	1	1,553	10
Agricultural	937	995	1	864	12
Commercial and industrial-owner occupied	13,258	14,926	103	14,957	479
Construction, acquisition and development	6,176	6,176	47	6,930	39
Commercial real estate	18,833	19,046	2,532	17,279	430
Credit cards	823	823	58	881	347
All other	2,890	2,927	23	1,894	78
Total	\$ 66,508	\$ 75,825	\$ 5,003	\$ 58,889	\$ 1,704

Loans considered impaired under Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 310, Receivables (“FASB ASC 310”), are loans which, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement and all loans restructured in a TDR. The Company’s recorded investment in loans

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considered impaired exclusive of accruing TDRs at June 30, 2017 and December 31, 2016 was \$28.3 million and \$38.2 million, respectively. At June 30, 2017 and December 31, 2016, \$4.1 million and \$12.9 million, respectively, of those impaired loans had a valuation allowance of \$1.9 million and \$4.4 million, respectively. The remaining balance of impaired loans of \$24.2 million and \$25.3 million at June 30, 2017 and December 31, 2016, respectively, have sufficient collateral supporting the collection of all outstanding principle or were charged down to fair value of the collateral, less estimated selling costs. Therefore, such loans did not have an associated valuation allowance. Impaired loans that were characterized as non-accruing TDRs totaled \$2.6 million and \$12.6 million at June 30, 2017 and December 31, 2016, respectively.

Non-performing loans and leases (“NPLs”) consist of non-accrual loans and leases, loans and leases 90 days or more past due and still accruing, and loans and leases that have been restructured because of the borrower’s weakened financial condition. The following table presents information concerning NPLs as of the dates indicated:

	June 30, 2017	2016	December 31, 2016
	(In thousands)		
Non-accrual loans and leases	\$ 63,585	\$ 68,638	\$ 71,812
Loans and leases 90 days or more past due, still accruing	1,793	1,875	3,983
Restructured loans and leases still accruing	6,303	9,687	26,047
Total non-performing loans and leases	\$ 71,681	\$ 80,200	\$ 101,842

The Bank’s policy for all loan classifications provides that loans and leases are generally placed in non-accrual status if, in management’s opinion, payment in full of principal or interest is not expected or payment of principal or interest is more than 90 days past due, unless such loan or lease is both well-secured and in the process of collection. At June 30, 2017, the Company’s geographic NPL distribution was concentrated primarily in its Arkansas, Mississippi and Texas markets. The following table presents the Company’s nonaccrual loans and leases by segment and class as of the dates indicated:

	June 30, 2017	2016	December 31, 2016
	(In thousands)		
Commercial and industrial	\$ 9,988	\$ 8,675	\$ 13,679
Real estate			
Consumer mortgages	24,690	19,309	21,084
Home equity	3,183	2,734	3,817
Agricultural	6,172	1,107	1,546
Commercial and industrial-owner occupied	10,215	16,021	10,791
Construction, acquisition and development	2,223	6,086	7,022
Commercial real estate	6,418	14,197	13,402

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Credit cards	122	159	161
All other	574	350	310
Total	\$ 63,585	\$ 68,638	\$ 71,812

In the normal course of business, management will sometimes grant concessions, which would not otherwise be considered, to borrowers that are experiencing financial difficulty. Loans identified as meeting the criteria set out in FASB ASC 310 are identified as TDRs. The concessions granted most frequently for TDRs involve reductions or delays in required payments of principal and interest for a specified period or the rescheduling of payments in accordance with a bankruptcy plan. In most cases, the conditions of the credit also warrant nonaccrual status, even after the restructure occurs. Other conditions that warrant a loan being considered a TDR include reductions in interest rates to below market rates due to bankruptcy plans or by the bank in an attempt to assist the borrower in working through liquidity problems. As part of the credit approval process, the restructured loans are evaluated for adequate collateral protection in determining the appropriate accrual status at the time of restructure. TDRs recorded as nonaccrual loans may generally be returned to accrual status in years after the



restructure if there has been at least a six-month period of sustained repayment performance by the borrower in accordance with the terms of the restructured loan. During the second quarter of 2017, the most common concessions that were granted involved rescheduling payments of principal and interest over a longer amortization period, granting a period of reduced principal payment or interest only payment for a limited time period, or the rescheduling of payments in accordance with a bankruptcy plan.

The following tables summarize the financial effect of TDRs recorded during the periods indicated:

	Three months ended June 30, 2017		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
		(Dollars in thousands)	
Commercial and industrial Real estate	4	\$ 503	\$ 498
Consumer mortgages	1	67	66
Home equity	1	15	15
Commercial and industrial-owner occupied	2	718	716
Total	8	\$ 1,303	\$ 1,295

	Six months ended June 30, 2017		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
		(Dollars in thousands)	
Commercial and industrial Real estate	5	\$ 525	\$ 516
Consumer mortgages	5	297	296
Home equity	4	149	149
Commercial and industrial-owner occupied	3	978	973
All other	5	58	53
Total	22	\$ 2,007	\$ 1,987



	Year ended December 31, 2016		
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial and industrial Real estate	25	\$ 14,469	\$ 14,305
Consumer mortgages	16	1,429	1,354
Home equity	1	3	3
Agricultural	2	79	79
Commercial and industrial-owner occupied	10	4,344	4,331
Commercial real estate	5	8,931	6,702
All other	8	3,622	3,608
Total	67	\$ 32,877	\$ 30,382

The tables below summarize TDRs within the previous 12 months for which there was a payment default during the period indicated (i.e., 30 days or more past due at any given time during the period indicated).

	Three months ended June 30, 2017	
	Number of Contracts	Recorded Investment
Commercial and industrial Real estate	1	\$ 19
Home equity	1	48
Agricultural	1	10
Commercial and industrial-owner occupied	1	686
All other	2	4
Total	6	\$ 767

	Six months ended June 30, 2017	
	Number of Contracts	Recorded Investment
	(Dollars in thousands)	
Commercial and industrial Real estate	2	\$ 34
Consumer mortgages	3	391
Home equity	1	48
Agricultural	1	10
Commercial and industrial-owner occupied	3	1,092
All other	2	4
Total	12	\$ 1,579

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	Year ended December 31, 2016	
	Number of Contracts	Recorded Investment
	(Dollars in thousands)	
Commercial and industrial Real estate	8	\$ 3,804
Consumer mortgages	7	597
Commercial and industrial-owner occupied Construction, acquisition and development	2	532
Commercial real estate	1	14
All other	1	9,336
Total	2	20
	21	\$ 14,303

NOTE 3 – ALLOWANCE FOR CREDIT LOSSES

The following tables summarize the changes in the allowance for credit losses by segment and class for the periods indicated:

	Six months ended June 30, 2017				Balance, End of Period
	Balance, Beginning of Period	Charge-offs	Recoveries	Provision	Balance, End of Period
	(In thousands)				
Commercial and industrial	\$ 19,170	\$ (4,157)	\$ 1,524	\$ (408)	\$ 16,129

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Real estate					
Consumer mortgages	30,386	(1,118)	964	3,312	33,544
Home equity	7,174	(584)	466	(96)	6,960
Agricultural	2,172	(50)	75	(346)	1,851
Commercial and industrial-owner occupied	12,899	(1,864)	674	1,081	12,790
Construction, acquisition and development	13,957	(84)	1,532	(1,873)	13,532
Commercial real estate	24,845	(20)	144	(1,866)	23,103
Credit cards	7,787	(1,619)	454	(277)	6,345
All other	5,346	(1,150)	638	2,473	7,307
Total	\$ 123,736	\$ (10,646)	\$ 6,471	\$ 2,000	\$ 121,561

	Year ended December 31, 2016				Balance, End of Period
	Balance, Beginning of Period (In thousands)	Charge-offs	Recoveries	Provision	
Commercial and industrial	\$ 17,583	\$ (4,551)	\$ 1,833	\$ 4,305	\$ 19,170
Real estate					
Consumer mortgages	33,198	(2,687)	1,694	(1,819)	30,386
Home equity	6,949	(1,884)	506	1,603	7,174
Agricultural	2,524	(110)	175	(417)	2,172
Commercial and industrial-owner occupied	14,607	(1,095)	544	(1,157)	12,899
Construction, acquisition and development	15,925	(521)	1,373	(2,820)	13,957
Commercial real estate	25,508	(1,129)	2,411	(1,945)	24,845
Credit cards	4,047	(2,845)	850	5,735	7,787
All other	6,117	(2,197)	911	515	5,346
Total	\$ 126,458	\$ (17,019)	\$ 10,297	\$ 4,000	\$ 123,736

	Six months ended June 30, 2016				Balance, End of Period
	Balance, Beginning of Period (In thousands)	Charge-offs	Recoveries	Provision	
Commercial and industrial	\$ 17,583	\$ (888)	\$ 551	\$ 473	\$ 17,719
Real estate					
Consumer mortgages	33,198	(1,187)	954	260	33,225
Home equity	6,949	(774)	326	666	7,167
Agricultural	2,524	(21)	132	(272)	2,363
Commercial and industrial-owner occupied	14,607	(814)	226	(377)	13,642
Construction, acquisition and development	15,925	(506)	796	(679)	15,536
Commercial real estate	25,508	(1,115)	1,192	2,103	27,688
Credit cards	4,047	(1,334)	380	346	3,439
All other	6,117	(904)	463	480	6,156
Total	\$ 126,458	\$ (7,543)	\$ 5,020	\$ 3,000	\$ 126,935

The following tables provide the allowance for credit losses by segment, class and impairment status as of the dates indicated::

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	June 30, 2017		Allowance for	Allowance for	
	Recorded		Impaired	for All	Total
	Balance of		Loans	Loans	
	Impaired Loans (1)		and	and	Allowance
	(In thousands)		Leases	Leases	
Commercial and industrial Real estate	\$ 7,562	\$ 1,190	\$ 14,939	\$ 16,129	
Consumer mortgages	2,424	554	32,990	33,544	
Home equity	850	30	6,930	6,960	
Agricultural	5,245	-	1,851	1,851	
Commercial and industrial-owner occupied	7,210	-	12,790	12,790	
Construction, acquisition and development	246	-	13,532	13,532	
Commercial real estate	4,721	112	22,991	23,103	
Credit cards	-	-	6,345	6,345	
All other	-	-	7,307	7,307	
Total	\$ 28,258	\$ 1,886	\$ 119,675	\$ 121,561	

(1) Impaired loans are shown exclusive of accruing TDRs and \$3.4 million of non-accruing TDRs

	December 31, 2016		Allowance for	Allowance for	Total
	Recorded		Impaired Loans	All Other Loans	
	Balance of		and Leases	and Leases	Allowance
	Impaired Loans				
	(1)				
	(In thousands)				
Commercial and industrial Real estate	\$ 8,314	\$ 1,837	\$ 17,333	\$ 19,170	
Consumer mortgages	1,655	-	30,386	30,386	
Home equity	857	-	7,174	7,174	
Agricultural	861	-	2,172	2,172	
Commercial and industrial-owner occupied	8,321	-	12,899	12,899	
Construction, acquisition and development	5,933	35	13,922	13,957	
Commercial real estate	12,296	2,481	22,364	24,845	

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Credit cards	-	-	7,787	7,787
All other	-	-	5,346	5,346
Total	\$ 38,237	\$ 4,353	\$ 119,383	\$ 123,736

(1) Impaired loans are shown exclusive of accruing TDRs and \$2.2 million of non-accruing TDRs

Management evaluates impaired loans individually in determining the adequacy of the allowance for impaired loans. As a result of the Company individually evaluating loans of \$500,000 or greater for impairment, further review of remaining loans collectively, as well as the corresponding potential allowance, would be immaterial in the opinion of management.

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## NOTE 4 – OTHER REAL ESTATE OWNED

The following table presents the activity in other real estate owned (“OREO”) for the periods indicated:

	Six months ended		Year ended
	June 30,	2016	December 31,
	2017		2016
	(In thousands)		
Balance at beginning of period	\$ 7,810	\$ 14,759	\$ 14,759
Additions to foreclosed properties			
New foreclosed properties	4,155	7,874	9,752
Reductions in foreclosed properties			
Sales including realized gains and losses, net	(3,371)	(6,505)	(14,183)
Writedowns for unrealized losses	(890)	(1,470)	(2,518)
Balance at end of period	\$ 7,704	\$ 14,658	\$ 7,810

The following tables present the OREO by segment and class as of the dates indicated:

	June 30,	2016	December 31,
	2017		2016
	(In thousands)		
Commercial and industrial	\$ -	\$ 74	\$ -
Real estate			
Consumer mortgages	2,238	2,109	857
Home equity	39	654	39
Agricultural	22	25	22
Commercial and industrial-owner occupied	2,539	1,272	1,958
Construction, acquisition and development	2,668	8,051	3,746
Commercial real estate	166	2,312	1,128
All other	32	161	60
Total	\$ 7,704	\$ 14,658	\$ 7,810

The Company incurred total foreclosed property expenses of approximately \$ 960,000 and \$1.3 million for the three months ended June 30, 2017 and 2016, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were approximately \$330,000 and \$887,000 for the three months ended June 30, 2017 and 2016, respectively. The Company incurred total foreclosed property expenses of approximately \$2.0 million and \$2.5 million for the six months ended June 30, 2017 and 2016, respectively. Realized net losses on dispositions and holding losses on valuations of these properties, a component of total foreclosed property expenses, were approximately \$962,000 and \$1.7 million for the six months ended June 30, 2017 and 2016, respectively.

NOTE 5 – SECURITIES

A comparison of amortized cost and estimated fair values of available-for-sale securities as of June 30, 2017 and 2016, respectively, and December 31, 2016 follows:

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	June 30, 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(In thousands)			
U.S. Government agencies	\$ 1,718,885	\$ 433	\$ 5,944	\$ 1,713,374
U.S. Government agency issued residential mortgage-backed securities	159,617	1,255	1,626	159,246
U.S. Government agency issued commercial mortgage-backed securities	170,129	1,557	1,044	170,642
Obligations of states and political subdivisions	331,251	15,210	1,331	345,130
FHLB and other securities	32,651	252	-	32,903
Total	\$ 2,412,533	\$ 18,707	\$ 9,945	\$ 2,421,295

	December 31, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(In thousands)			
U.S. Government agencies	\$ 1,794,231	\$ 1,261	\$ 6,065	\$ 1,789,427
U.S. Government agency issued residential mortgage-backed securities	176,476	1,665	1,898	176,243
U.S. Government agency issued commercial mortgage-backed securities	171,840	1,648	1,209	172,279
Obligations of states and political subdivisions	346,609	15,547	2,151	360,005
FHLB and other securities	32,436	1,286	-	33,722
Total	\$ 2,521,592	\$ 21,407	\$ 11,323	\$ 2,531,676

	June 30, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(In thousands)			
U.S. Government agencies	\$ 1,302,238	\$ 8,565	\$ -	\$ 1,310,803
U.S. Government agency issued residential mortgage-backed securities	177,195	3,066	83	180,178
U.S. Government agency issued commercial mortgage-backed securities	188,222	5,268	15	193,475

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Obligations of states and political subdivisions	374,134	25,263	6	399,391
FHLB and other securities	19,173	863	-	20,036
Total	\$ 2,060,962	\$ 43,025	\$ 104	\$ 2,103,883

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Gross gains of \$1.1 million and no gross losses were recognized on available-for-sale securities during the first six months of 2017. Gross gains of approximately \$88,000 and no gross losses were recognized on available-for-sale securities during the first six months of 2016.

At June 30, 2017, the Company's available-for-sale securities included FHLB stock with a carrying value of \$32.5 million compared to a required investment of \$27.6 million. At June 30, 2016, the Company's available-for-sale securities included FHLB stock with a carrying value of \$19.0 million compared to a required investment of \$19.0 million.

The amortized cost and estimated fair value of available-for-sale securities at June 30, 2017 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Equity securities are considered as maturing after ten years.

	June 30, 2017		
	Amortized Cost	Estimated Fair Value	Weighted Average Yield
	(Dollars in thousands)		
Maturing in one year or less	\$ 588,844	\$ 588,532	1.14 %
Maturing after one year through five years	1,211,049	1,206,605	1.37
Maturing after five years through ten years	55,472	56,682	5.78
Maturing after ten years	227,422	239,588	5.49
Mortgage-backed securities	329,746	329,888	2.16
Total	\$ 2,412,533	\$ 2,421,295	

The following tables summarize information pertaining to temporarily impaired available-for-sale securities with continuous unrealized loss positions at June 30, 2017 and December 31, 2016:

	June 30, 2017					
	Continuous Unrealized Loss Position					
	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In thousands)					
U.S. Government agencies	\$ 1,381,118	\$ 5,944	\$ -	\$ -	\$ 1,381,118	\$ 5,944
U.S. Government agency issued residential mortgage-backed securities	83,628	1,467	7,443	159	91,071	1,626
U.S. Government agency issued commercial mortgage-backed securities	124,824	937	13,594	107	138,418	1,044
Obligations of states and political subdivisions	20,425	1,331	-	-	20,425	1,331
Total	\$ 1,609,995	\$ 9,679	\$ 21,037	\$ 266	\$ 1,631,032	\$ 9,945





	December 31, 2016					
	Continuous Unrealized Loss Position					
	Less Than 12 Months		12 Months or Longer		Total	
Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	
	(In thousands)					
U.S. Government agencies	\$ 1,082,573	\$ 6,065	\$ -	\$ -	\$ 1,082,573	\$ 6,065
U.S. Government agency issued residential mortgage-backed securities	71,599	1,783	15,375	115	86,974	1,898
U.S. Government agency issued commercial mortgage-backed securities	129,940	1,084	14,385	125	144,325	1,209
Obligations of states and political subdivisions	46,798	2,151	-	-	46,798	2,151
Total	\$ 1,330,910	\$ 11,083	\$ 29,760	\$ 240	\$ 1,360,670	\$ 11,323

Based upon a review of the credit quality of these securities, management has no intent to sell these securities until the full recovery of unrealized losses, which may be until maturity. Also it was more likely than not that the Company would not be required to sell the securities prior to recovery of costs. Therefore, the impairments related to these securities were determined to be temporary. No other-than-temporary impairment was recorded during the first six months of 2017 or 2016.

#### NOTE 6 – PER SHARE DATA

Basic earnings per share (“EPS”) are calculated using the two-class method. The two-class method provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic EPS. Diluted EPS is computed using the weighted-average number of shares determined for the basic EPS computation plus the shares resulting from the assumed exercise of all outstanding share-based awards using the treasury stock method. There were no weighted-average antidilutive stock options to purchase Company common stock for the three months and six months ended June 30, 2017 to be excluded from diluted shares. Antidilutive other equity awards of approximately 7,200 and 3,600 shares of Company common stock for the three months and six months ended June 30, 2017, respectively, were excluded from diluted shares. Weighted-average antidilutive stock options to purchase approximately 37,800 and 51,300 shares of Company common stock with a weighted average exercise price of \$24.59 and \$24.78 per share for the three months and six months ended June 30, 2016, respectively, were excluded from diluted shares. Antidilutive other equity awards of approximately 14,000 and 7,000 shares of Company common stock for the three months and six months ended June 30, 2016, respectively, were excluded from diluted shares.

The following table provides a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the periods shown:

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	Three months ended June 30, 2017			2016		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Basic EPS	(In thousands, except per share amounts)					
Income available to common shareholders	\$ 37,889	91,366	\$ 0.41	\$ 34,692	94,461	\$ 0.37
Effect of dilutive share- based awards		165			234	
Diluted EPS						
Income available to common shareholders plus assumed exercise of all outstanding share-based awards	\$ 37,889	91,531	\$ 0.41	\$ 34,692	94,695	\$ 0.37

	Six months ended June 30, 2017			2016		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Basic EPS	(In thousands, except per share amounts)					
Income available to common shareholders	\$ 75,982	92,505	\$ 0.82	\$ 57,241	94,415	\$ 0.61
Effect of dilutive share- based awards		181			229	
Diluted EPS						
Income available to common shareholders plus assumed						

exercise of all outstanding share-based awards	\$	75,982	92,686	\$	0.82	\$	57,241	94,644	\$	0.60
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NOTE 7 – COMPREHENSIVE INCOME

The following tables present the components of other comprehensive (loss) income and the related tax effects allocated to each component for the periods indicated:

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	Three months ended June 30, 2017			2016		
	Before tax amount	Tax effect	Net of tax amount	Before tax amount	Tax effect	Net of tax amount
Net unrealized (losses) gains on available-for- sale securities:	(In thousands)					
Unrealized (losses) gains arising during holding period	\$ (700)	\$ 267	\$ (433)	\$ 5,956	\$ (2,279)	\$ 3,677
Reclassification adjustment for net gains realized in net income (1)	(23)	8	(15)	(86)	33	(53)
Recognized employee benefit plan net periodic benefit cost (2)	1,533	(586)	947	1,511	(578)	933
Other comprehensive income	\$ 810	\$ (311)	\$ 499	\$ 7,381	\$ (2,824)	\$ 4,557
Net income			37,889			34,692
Comprehensive income			\$ 38,388			\$ 39,249

(1) Reclassification adjustments for net (losses) gains on available-for-sale securities are reported as net security gains on the consolidated statements of income.

(2) Recognized employee benefit plan net periodic benefit cost include recognized prior service cost and recognized net loss. For more information, see Note 9 - Pension Benefits.

	Six months ended June 30, 2017			2016		
	Before tax amount	Tax effect	Net of tax amount	Before tax amount	Tax effect	Net of tax amount
Net unrealized (losses) gains on available-for- sale securities:	(In thousands)					

Unrealized (losses) gains arising during holding period	\$ (226)	\$ 84	\$ (142)	\$ 20,125	\$ (7,699)	\$ 12,426
Reclassification adjustment for net gains realized in net income (1)	(1,094)	418	(676)	(88)	34	(54)
Recognized employee benefit plan net periodic benefit cost (2)	3,066	(1,172)	1,894	3,022	(1,156)	1,866
Other comprehensive income	\$ 1,746	\$ (670)	\$ 1,076	\$ 23,059	\$ (8,821)	\$ 14,238
Net income			75,982			57,241
Comprehensive income			\$ 77,058			\$ 71,479

(1) Reclassification adjustments for net gains on available-for-sale securities are reported as net security gains on the consolidated statements of income.

(2) Recognized employee benefit plan net periodic benefit cost include recognized prior service cost and recognized net loss. For more information, see Note 9 - Pension Benefits.

#### NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amounts of goodwill by operating segment for the six months ended June 30, 2017 were as follows:

	Community Banking (In thousands)	Insurance Agencies	Total
Balance as of December 31, 2016	\$ 217,618	\$ 83,180	\$ 300,798
Goodwill recorded during the period	-	-	-
Balance as of June 30, 2017	\$ 217,618	\$ 83,180	\$ 300,798

The Company's policy is to assess goodwill for impairment at the reporting segment level on an annual basis or sooner if an event occurs or circumstances change which indicate that the fair value of a reporting segment is below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. Accounting standards require management to estimate the fair value of each reporting segment in assessing impairment at least annually. The Company's annual assessment date is during the Company's fourth quarter. No events occurred during the first six months of 2017 that indicated the necessity of an earlier goodwill impairment assessment.

In the current economic environment, forecasting cash flows, credit losses and growth in addition to valuing the Company's assets with any degree of assurance is very difficult and subject to significant changes over very short periods of time. Management will continue to update its analysis as circumstances change. As market conditions continue to be volatile and unpredictable, impairment of goodwill related to the Company's reporting segments may be necessary in future periods.

The following tables present information regarding the components of the Company's identifiable intangible assets for the dates and periods indicated:

	As of June 30, 2017		As of December 31, 2016	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized intangible assets: (In thousands)				
Core deposit intangibles	\$ 27,801	\$ 23,932	\$ 27,801	\$ 23,721
Customer relationship intangibles	45,758	\$ 31,201	46,568	30,406
Non-solicitation intangibles	1,650	\$ 910	1,850	886
Total	\$ 75,209	\$ 56,043	\$ 76,219	\$ 55,013
Unamortized intangible assets:				
Trade names	\$ 688	\$ -	\$ 688	\$ -

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Aggregate amortization expense for:	(In thousands)			
Core deposit intangibles	\$ 103	\$ 111	\$ 211	\$ 228
Customer relationship intangibles	795	700	1,605	1,338
Non-solicitation intangibles	112	58	224	183
Total	\$ 1,010	\$ 869	\$ 2,040	\$ 1,749

The following table presents information regarding estimated amortization expense on the Company's amortizable identifiable intangible assets for the year ending December 31, 2017 and the succeeding four years:

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	Core Deposit Intangibles	Customer Relationship Intangibles	Non- Solicitation Intangibles	Total
Estimated Amortization Expense:	(In thousands)			
For the year ending December 31, 2017	\$ 419	\$ 3,147	\$ 448	\$ 4,014
For the year ending December 31, 2018	390	2,696	419	3,505
For the year ending December 31, 2019	363	2,330	97	2,790
For the year ending December 31, 2020	340	2,014	-	2,354
For the year ending December 31, 2021	251	1,591	-	1,842

NOTE 9 – PENSION BENEFITS

The following table presents the components of net periodic benefit costs for the periods indicated:

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
	(In thousands)			
Service cost	\$ 1,532	\$ 2,213	\$ 3,064	\$ 4,426
Interest cost	2,294	2,341	4,588	4,682
Expected return on assets	(2,953)	(2,613)	(5,906)	(5,226)
Recognized prior service cost	(186)	(179)	(372)	(358)
Recognized net loss	1,719	1,690	3,438	3,380
Net periodic benefit costs	\$ 2,406	\$ 3,452	\$ 4,812	\$ 6,904

NOTE 10 – RECENT PRONOUNCEMENTS

In September 2014, the FASB issued an ASU regarding accounting for revenue from contracts with customers. This ASU implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 was originally going to be effective on January 1, 2017; however, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606)–Deferral of the Effective Date" which deferred the effective date of ASU 2014-09 by one year to January 1, 2018. The Company has conducted its initial assessment and is currently evaluating contracts to assess and quantify accounting methodology changes resulting from the adoption of ASU 2014-09. The Company's revenues are comprised of net interest income of financial assets and financial liabilities, which are explicitly excluded from the scope of the new standard and noninterest revenue. As the majority of the Company's revenues are derived from net interest revenue, the ASU is not expected to have a material impact on the financial position and results of operations of the Company. The Company continues to evaluate the impact of the new standard on the components of noninterest revenue as well as the most appropriate transition method of application.

In February 2016, the FASB issued an ASU regarding accounting for leases. ASU 2016-02 requires all leases, except short-term leases, to be recognized on the lessee's balance sheet at commencement date as a lease liability for the obligation of lease payments and a right-of-use asset for the right to use/control a specified asset for the lease term. This ASU is effective for interim and annual periods beginning after December 15, 2018. This ASU is not expected to have a material impact on the financial position and results of operations of the Company.

In March 2016, the FASB issued an ASU regarding stock compensation and improvements to employee share-based payment accounting. This ASU changes five aspects of the accounting for share-based payment award transactions including 1) accounting for income taxes; 2) classification of excess tax benefits on the statement of cash flows; 3) forfeitures; 4) minimum statutory tax withholding requirements; 5) classification of employee taxes paid on the statement of cash flows when an employer withholds shares for tax-withholding purposes. Effective January 1, 2017, the Company adopted provisions of this ASU which makes several revisions to equity compensation accounting. Under the new guidance all excess tax benefits and deficiencies that occur when an award vests, is exercised, or expires are recognized in income tax expense as discrete period items. Previously, these transactions were typically recorded directly within equity. Consistent with this change, excess tax benefits and deficiencies are no longer included within estimated proceeds when performing the calculation for diluted earnings per share. The presentation of excess tax benefits in the statement of cash flows shifted to an operating activity from the prior classification as a financing activity.

ASU 2016-09 also provides an accounting policy election to recognize forfeitures of awards as they occur when estimating stock-based compensation expense rather than the previous requirement to estimate forfeitures from inception. Transition to the new guidance was accomplished through a combination of retrospective, cumulative-effect adjustment to equity and prospective methodologies. The Company estimates based on currently enacted tax rates, that adoption of ASU 2016-09 in 2017 will result in an incremental effect on tax provision ranging from approximately \$412,000 to approximately \$840,000 of tax benefit. The actual effects of adoption in 2017 will primarily depend upon the share price of the Company' stock, which affects the vesting of certain performance awards, probability of exercise of certain stock options and the magnitude of windfalls for all awards upon either vesting or exercise. The effects on earnings per share calculations and election to account for forfeitures as incurred have not been significant.

In June 2016, the FASB issued an ASU regarding credit losses on financial instruments. This ASU will provide financial statement users with more information regarding the expected credit losses on financial instruments and other commitments to extend credit at each reporting date rather than the incurred loss impairment method. This ASU is effective for interim and annual periods after December 15, 2019. The Company is currently evaluating the potential impact of this ASU on the financial statements.

In August 2016, the FASB issued an ASU regarding how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The update addresses eight specific cash flow items whose objective is to reduce existing diversity in practice. This ASU is effective for interim and annual periods after December 15, 2017. The adoption of this ASU is not expected to have a material impact on the financial position and results of operations of the Company.

In January 2017, the FASB issued an ASU regarding how goodwill is tested annually. This ASU will simplify the measurement of goodwill which will reduce cost and complexity of the evaluating process. This ASU is effective beginning after December 15, 2019. The adoption of this ASU will not have a material impact on the financial position and results of operations of the Company.

In March 2017, the FASB issued an ASU in order to shorten the amortization period for certain callable debt securities held at a premium. This ASU is effective for interim and annual periods after December 15, 2018. As the Company already uses the earliest call date for debt securities, the adoption of this ASU is not expected to have a material impact on the financial position and results of operations of the Company.

In March 2017, the FASB issued an ASU to improve the presentation of net periodic pension cost and net periodic postretirement benefit cost in the financial statements. This ASU will be effective for interim and annual periods after December 15, 2017. As the Company already includes service cost from pension benefits in employee benefits expense, the adoption of this ASU will not have a material impact on the financial position and results of operations of the Company.

NOTE 11 - SEGMENT REPORTING

The Company is a financial holding company with subsidiaries engaged in the business of banking and activities closely related to banking. The Company determines reportable segments based upon the services offered, the significance of those services to the Company's financial condition and operating results and management's regular review of the operating results of those services. The Company's primary segment is the Banking Services Group, which includes providing a full range of deposit products, commercial loans and consumer loans. The Company has also designated four additional reportable segments --Mortgage, Insurance Agencies, Wealth Management, and General Corporate and Other. The Company's Mortgage segment includes the mortgage banking

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activities of originating mortgage loans, selling mortgage loans in the secondary market and servicing the mortgage loans that are sold on a servicing retained basis. The Company's insurance agencies serve as agents in the sale of commercial lines of insurance and full lines of property and casualty, life, health and employee benefits products and services. The Wealth Management segment offers individuals, businesses, governmental institutions and non-profit entities a wide range of solutions to help protect, grow and transfer wealth. Offerings include credit related products, trust and investment management, asset management, retirement and savings solutions, estate planning and annuity products. The General Corporate and Other segment includes other activities not allocated to Banking Services Group, Mortgage, Insurance Agencies or Wealth Management segments.

Results of operations and selected financial information by segment for the three-month and six-month periods ended June 30, 2017 and 2016 were as follows:

	Banking Services Group (In thousands)	Mortgage	Insurance Agencies	Wealth Management	General Corporate and Other	Total
Three months ended June 30, 2017						
Results of Operations						
Net interest revenue	\$ 113,117	\$ 4,322	\$ 11	\$ 8	\$ 20	\$ 117,478
Provision for credit losses	-	-	-	-	1,000	1,000
Net interest revenue after provision for credit losses	113,117	4,322	11	8	(980)	116,478
Noninterest revenue	21,681	6,134	31,286	5,759	3,270	68,130
Noninterest expense	75,627	6,917	26,676	4,181	14,152	127,553
Income before income taxes	59,171	3,539	4,621	1,586	(11,862)	57,055
Income tax expense (benefit)	20,926	1,320	1,846	591	(5,517)	19,166
Net income	\$ 38,245	\$ 2,219	\$ 2,775	\$ 995	\$ (6,345)	\$ 37,889
Selected Financial Information						
Total assets at end of period	\$ 11,462,105	\$ 639,130	\$ 228,507	\$ 22,475	\$ 2,490,913	\$ 14,843,130
Depreciation and amortization	5,550	153	1,180	25	625	7,533

	Banking Services Group (In thousands)	Mortgage	Insurance Agencies	Wealth Management	General Corporate and Other	Total
Three months ended June 30, 2016						
Results of Operations						
Net interest revenue	\$ 109,851	\$ 2,820	\$ 16	\$ 2	\$ (373)	\$ 112,316
Provision for credit losses	-	-	-	-	2,000	2,000
Net interest revenue after provision for credit losses	109,851	2,820	16	2	(2,373)	110,316
Noninterest revenue	23,309	7,868	28,543	5,766	3,040	68,526
Noninterest expense	76,000	6,583	24,781	4,397	15,800	127,561
Income before income taxes	57,160	4,105	3,778	1,371	(15,133)	51,281
Income tax expense (benefit)	19,386	1,531	1,511	511	(6,350)	16,589
Net income	\$ 37,774	\$ 2,574	\$ 2,267	\$ 860	\$ (8,783)	\$ 34,692
Selected Financial Information						
Total assets at end of period	\$ 10,865,604	\$ 489,754	\$ 219,280	\$ 23,120	\$ 2,539,402	\$ 14,137,160
Depreciation and amortization	5,329	146	1,034	29	631	7,169

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	Banking Services Group (In thousands)	Mortgage	Insurance Agencies	Wealth Management	General Corporate and Other	Total
Six months ended June 30, 2017						
Results of Operations						
Net interest revenue	\$ 224,169	\$ 7,852	\$ 21	\$ 13	\$ 34	\$ 232,089
Provision for credit losses	-	-	-	-	2,000	2,000
Net interest revenue after provision for credit losses	224,169	7,852	21	13	(1,966)	230,089
Noninterest revenue	43,558	15,126	64,399	11,375	4,541	138,999
Noninterest expense	150,476	13,779	52,650	8,129	29,628	254,662
Income before income taxes	117,251	9,199	11,770	3,259	(27,053)	114,426
Income tax expense (benefit)	40,558	3,420	4,690	1,212	(11,436)	38,444
Net income	\$ 76,693	\$ 5,779	\$ 7,080	\$ 2,047	\$ (15,617)	\$ 75,982
Selected Financial Information						
Total assets at end of period	\$ 11,462,105	\$ 639,130	\$ 228,507	\$ 22,475	\$ 2,490,913	\$ 14,843,130
Depreciation and amortization	11,053	305	2,368	51	1,271	15,048

	Banking Services Group (In thousands)	Mortgage	Insurance Agencies	Wealth Management	General Corporate and Other	Total
Six months ended June 30, 2016						
Results of Operations						

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Net interest revenue	\$ 218,751	\$ 5,431	\$ 35	\$ 2	\$ (744)	\$ 223,475
Provision for credit losses	-	-	-	-	3,000	3,000
Net interest revenue after provision for credit losses	218,751	5,431	35	2	(3,744)	220,475
Noninterest revenue	46,015	9,698	61,908	11,301	4,331	133,253
Noninterest expense	152,905	12,446	50,263	8,496	44,963	269,073
Income before income taxes	111,861	2,683	11,680	2,807	(44,376)	84,655
Income tax expense (benefit)	38,330	973	4,651	1,018	(17,558)	27,414
Net income	\$ 73,531	\$ 1,710	\$ 7,029	\$ 1,789	\$ (26,818)	\$ 57,241
Selected Financial Information						
Total assets at end of period	\$ 10,865,604	\$ 489,754	\$ 219,280	\$ 23,120	\$ 2,539,402	\$ 14,137,160
Depreciation and amortization	10,643	291	2,094	57	1,270	14,355

The change in income for the Banking Services Group for the three months and six months ended June 30, 2017 compared to the same periods in 2016 is mainly due to an increase in interest revenue for loans and leases due to the balance increase of net loans and leases. The change in income for the Mortgage segment for the three months and six months ended June 30, 2017 compared to the same periods in 2016 is primarily a result of the negative MSR adjustment of \$1.5 million and approximately \$575,000 recorded during the second quarter and first six months of 2017, respectively, compared to a negative MSR adjustment of \$4.1 million and \$12.0 million



recorded during the second quarter and first six months of 2016, respectively. The decrease in the loss in the General, Corporate and Other segment when comparing comparable periods is a result of the pre-tax charge of \$10.3 million related to a liability associated with an ongoing regulatory matter recorded during the first six months of 2016 with no such charge recorded during the first six months of 2017.

#### NOTE 12 – MORTGAGE SERVICING RIGHTS

Mortgage servicing rights (“MSRs”), which are recognized as a separate asset on the date the corresponding mortgage loan is sold on a servicing retained basis, are recorded at fair value as determined at each accounting period end. An estimate of the fair value of the Company’s MSRs is determined utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. Data and assumptions used in the fair value calculation related to MSRs as of the dates indicated were as follows:

	June 30, 2017	2016	December 31, 2016
	(Dollars in thousands)		
Unpaid principal balance	\$6,431,273	\$6,153,754	\$6,384,649
Weighted-average prepayment speed (CPR)	9.2	13.5	9.4
Discount rate (annual percentage)	9.8	9.8	9.8
Weighted-average coupon interest rate (percentage)	3.9	4.0	3.9
Weighted-average remaining maturity (months)	325.0	321.0	323.0
Weighted-average servicing fee (basis points)	26.7	26.7	26.7

Because the valuation is determined by using discounted cash flow models, the primary risk inherent in valuing the MSRs is the impact of fluctuating interest rates on the estimated life of the servicing revenue stream. The use of different estimates or assumptions could also produce different fair values. As of June 30, 2017, the Company had a hedge in place designed to cover approximately 6% of the MSR. The Company is susceptible to fluctuations in their value of its MSRs in changing interest rate environments.

The Company has only one class of mortgage servicing asset comprised of closed end loans for one-to-four family residences, secured by first liens. The following table presents the activity in this class for the periods indicated:

	2017	2016
	(In thousands)	
Fair value as of January 1	\$ 65,263	\$ 57,268
Additions:		
Origination of servicing assets	5,638	6,335
Changes in fair value:		

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Due to payoffs/paydowns	(4,701)	(3,446)
Due to change in valuation inputs or assumptions used in the valuation model	(707)	(12,046)
Other changes in fair value	(2)	(3)
Fair value as of June 30	\$ 65,491	\$ 48,108

All of the changes to the fair value of the MSRs are recorded as part of mortgage banking noninterest revenue on the income statement. As part of mortgage banking noninterest revenue, the Company recorded contractual servicing fees of \$4.4 million and \$4.2 million and late and other ancillary fees of approximately \$407,000 and \$483,000 for the three months ended June 30, 2017 and 2016, respectively. The Company recorded contractual servicing fees of \$8.8 million and \$8.2 million and late and other ancillary fees of approximately \$796,000 and \$1.2 million for the six months ended June 30, 2017 and 2016, respectively.

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## NOTE 13 – DERIVATIVE INSTRUMENTS AND OFFSETTING ASSETS AND LIABILITIES

The derivatives held by the Company include commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. The Company's objective in obtaining the forward commitments is to mitigate the interest rate risk associated with the commitments to fund the fixed-rate mortgage loans. Both the commitments to fund fixed-rate mortgage loans and the forward commitments to sell individual fixed-rate mortgage loans are reported at fair value, with adjustments being recorded in current period earnings, and are not accounted for as hedges. At June 30, 2017, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$239.0 million with a carrying value and fair value reflecting a gain of approximately \$673,000. At June 30, 2016, the notional amount of forward commitments to sell individual fixed-rate mortgage loans was \$314.7 million with a carrying value and fair value reflecting a loss of \$3.6 million. At June 30, 2017, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$153.6 million with a carrying value and fair value reflecting a gain of \$4.0 million. At June 30, 2016, the notional amount of commitments to fund individual fixed-rate mortgage loans was \$253.0 million with a carrying value and fair value reflecting a gain of \$8.8 million.

The Company also enters into derivative financial instruments in the form of interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. Upon entering into these interest rate swaps to meet customer needs, the Company enters into offsetting positions to minimize interest rate and equity risk to the Company. These derivative financial instruments are reported at fair value with any resulting gain or loss recorded in current period earnings. These instruments and their offsetting positions are recorded in other assets and other liabilities on the consolidated balance sheets. As of June 30, 2017, the notional amount of customer related derivative financial instruments was \$336.3 million with an average maturity of 27 months, an average interest receive rate of 3.4% and an average interest pay rate of 5.7%. As of June 30, 2016, the notional amount of customer related derivative financial instruments was \$326.9 million with an average maturity of 37 months, an average interest receive rate of 2.7% and an average interest pay rate of 5.6%.

Additionally, the Bank utilizes securities sold under agreements to repurchase to facilitate the needs of our customers and to facilitate secured short-term funding needs. Securities sold under agreements to repurchase are stated at the amount of cash received in connection with the transaction. The Bank monitors collateral levels on a continuous basis and may be required to provide additional collateral based on the fair value of the underlying securities. Securities sold under agreement to repurchase were \$399.8 million and \$415.9 million at June 30, 2017 and 2016, respectively.

Certain financial instruments, such as derivatives, may be eligible for offset in the consolidated balance sheet and/or subject to master netting arrangements or similar agreements. The Bank's derivative transactions with upstream financial institution counterparties are generally executed under International Swaps and Derivative Association master agreements which include "right of set-off" provisions. In such cases, there is generally a legally enforceable right to offset recognized amounts and there may be an intention to settle such amounts on a net basis. Nonetheless, the Bank does not generally offset such financial instruments for financial reporting purposes.

The following tables present components of financial instruments eligible for offsetting for the periods indicated:



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June 30, 2017

	Gross Amounts			Gross Amounts Not Offset in the Consolidated Balance Sheet		
	Gross Amount Recognized (In thousands)	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount
Financial assets:						
Derivatives:						
Forward commitments	\$ 4,617	\$ -	\$ 4,617	\$ -	\$ -	\$ 4,617
Loan/lease interest rate swaps	5,287	-	5,287	-	-	5,287
Total financial assets	\$ 9,904	\$ -	\$ 9,904	\$ -	\$ -	\$ 9,904
Financial liabilities:						
Derivatives:						
Forward commitments	\$ 301	\$ -	\$ 301	\$ -	\$ -	\$ 301
Loan/lease interest rate swaps	5,287	-	5,287	-	(5,287)	-
Repurchase arrangements	399,815	-	399,815	(399,815)	-	-
Total financial liabilities	\$ 405,403	\$ -	\$ 405,403	\$ (399,815)	\$ (5,287)	\$ 301

December 31, 2016

	Gross Amounts			Gross Amounts Not Offset in the Consolidated Balance Sheet		
	Gross Amount Recognized (In thousands)	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount

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Financial  
assets:

Derivatives:

Forward

commitments

\$	6,701	\$	-	\$	6,701	\$	-	\$	-	\$	6,701
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Loan/lease

interest rate

swaps

9,175	-	9,175	-	9,175	-	9,175
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Total

financial

assets

\$	15,876	\$	-	\$	15,876	\$	-	\$	-	\$	15,876
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Financial  
liabilities:

Derivatives:

Forward

commitments

\$	448	\$	-	\$	448	\$	-	\$	-	\$	448
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Loan/lease

interest rate

swaps

9,175	-	9,175	-	(9,175)	-
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Repurchase

arrangements

454,002	-	454,002	(454,002)	-	-
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Total

financial

liabilities

\$	463,625	\$	-	\$	463,625	\$	(454,002)	\$	(9,175)	\$	448
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June 30, 2016		Gross Amounts Not Offset in the Consolidated Balance Sheet				
	Gross Amount Recognized	Gross Amount Offset	Net Amount Recognized	Financial Instruments	Financial Collateral Pledged	Net Amount
(In thousands)						
Financial assets:						
Derivatives:						
Forward commitments	\$ 8,840	\$ -	\$ 8,840	\$ -	\$ -	\$ 8,840
Loan/lease interest rate swaps	16,612	-	16,612	-	-	16,612
Total financial assets	\$ 25,452	\$ -	\$ 25,452	\$ -	\$ -	\$ 25,452
Financial liabilities:						
Derivatives:						
Forward commitments	\$ 3,569	\$ -	\$ 3,569	\$ -	\$ -	\$ 3,569
Loan/lease interest rate swaps	16,854	-	16,854	-	(16,854)	-
Repurchase arrangements	415,949	-	415,949	(415,949)	-	-
Total financial liabilities	\$ 436,372	\$ -	\$ 436,372	\$ (415,949)	\$ (16,854)	\$ 3,569

NOTE 14 – FAIR VALUE DISCLOSURES

“Fair value” is defined by FASB ASC 820, Fair Value Measurement (“FASB ASC 820”), as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity’s assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available under the circumstances. The hierarchy is broken down into the following three levels, based on the reliability of inputs:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs for the asset or liability that reflect the reporting entity’s own assumptions about the assumptions that market participants would use in pricing the asset or liability.

#### Determination of Fair Value

The Company uses the valuation methodologies listed below to measure different financial instruments at fair value. An indication of the level in the fair value hierarchy in which each instrument is generally classified is



included. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

**Available-for-sale securities.** Available-for-sale securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. The Company's available-for-sale securities that are traded on an active exchange, such as the New York Stock Exchange, are classified as Level 1. Available-for-sale securities valued using matrix pricing are classified as Level 2. Available-for-sale securities valued using matrix pricing that has been adjusted to compensate for the present value of expected cash flows, market liquidity, credit quality and volatility are classified as Level 3.

**Mortgage servicing rights.** The Company records MSR's at fair value on a recurring basis with subsequent remeasurement of MSR's based on change in fair value. An estimate of the fair value of the Company's MSR's is determined by utilizing assumptions about factors such as mortgage interest rates, discount rates, mortgage loan prepayment speeds, market trends and industry demand. All of the Company's MSR's are classified as Level 3. For additional information about the Company's valuation of MSR's, see Note 12, Mortgage Servicing Rights.

**Derivative instruments.** The Company's derivative instruments consist of commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans. Fair value of these derivative instruments is measured on a recurring basis using recent observable market prices. The Company also enters into interest rate swaps to meet the financing, interest rate and equity risk management needs of its customers. The fair value of these instruments is either an observable market price or a discounted cash flow valuation using the terms of swap agreements but substituting original interest rates with prevailing interest rates ranging from 2.58% to 4.73%. The Company also considers the associated counterparty credit risk when determining the fair value of these instruments. The Company's interest rate swaps, commitments to fund fixed-rate mortgage loans to customers and forward commitments to sell individual fixed-rate mortgage loans are classified as Level 3.

**Loans held for sale.** Loans held for sale are carried at fair value. The fair value of loans held for sale is based on commitments outstanding from investors as well as what secondary markets are currently offering for portfolios with similar characteristics. Therefore, loans held for sale are subjected to recurring fair value adjustments and are classified as Level 2. The Company obtains quotes, bids or pricing indications on all or part of these loans directly from the buyers. Premiums and discounts received or to be received on the quotes, bids or pricing indications are indicative of the fact that the cost is lower or higher than fair value.

**Impaired loans.** Loans considered impaired under FASB ASC 310 are loans for which, based on current information and events, it is probable that the creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are subject to nonrecurring fair value adjustments to reflect (1) partial write-downs that are based on the observable market price or current appraised value of the collateral, or (2) the full charge-off of the loan carrying value. All of the Company's impaired loans are classified as Level 3.

Other real estate owned. OREO is carried at the lower of cost or estimated fair value, less estimated selling costs and is subject to nonrecurring fair value adjustments. Estimated fair value is determined on the basis of independent appraisals and other relevant factors less an average of 7% for estimated selling costs. All of the Company's OREO is classified as Level 3.

Off-Balance sheet financial instruments. The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreement and the present creditworthiness of the counterparties. The Company has reviewed the unfunded portion of commitments to extend credit as well as standby and other letters of credit, and has determined that the fair value of such financial instruments is not material. The Company classifies the estimated fair value of credit-related financial instruments as Level 3.

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Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present the balances of the assets and liabilities measured at fair value on a recurring basis as of June 30, 2017 and 2016:

	June 30, 2017			
	Level 1	Level 2	Level 3	Total
	(In thousands)			
Assets:				
Available-for-sale securities:				
U.S. Government agencies	\$ -	\$ 1,713,374	\$ -	\$ 1,713,374
U.S. Government agency issued residential mortgage-backed securities	-	159,246	-	159,246
U.S. Government agency issued commercial mortgage-backed securities	-	170,642	-	170,642
Obligations of states and political subdivisions	-	345,130	-	345,130
FHLB and other securities	181	32,722	-	32,903
Mortgage servicing rights	-	-	65,491	65,491
Derivative instruments	-	-	9,831	9,831
Loans held for sale	-	184,921	-	184,921
Total	\$ 181	\$ 2,606,035	\$ 75,322	\$ 2,681,538
Liabilities:				
Derivative instruments	\$ -	\$ -	\$ 5,588	\$ 5,588

	June 30, 2016			
	Level 1	Level 2	Level 3	Total
	(In thousands)			
Assets:				
Available-for-sale securities:				
U.S. Government agencies	\$ -	\$ 1,310,803	\$ -	\$ 1,310,803
U.S. Government agency issued residential mortgage-backed securities	-	180,178	-	180,178
U.S. Government agency issued commercial mortgage-backed securities	-	193,475	-	193,475
Obligations of states and political subdivisions	-	399,391	-	399,391
FHLB and other securities	795	19,241	-	20,036

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Mortgage servicing rights	-	-	48,108	48,108
Derivative instruments	-	-	25,452	25,452
Loans held for sale	-	210,698	-	210,698
Total	\$ 795	\$ 2,313,786	\$ 73,560	\$ 2,388,141
Liabilities:				
Derivative instruments	\$ -	\$ -	\$ 20,423	\$ 20,423

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The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the six-month period ended June 30, 2017 and 2016:

	Mortgage Servicing Rights (In thousands)	Derivative Instruments
Balance at December 31, 2016	\$ 65,263	\$ 6,138
Year to date net gains (losses) included in:		
Net loss	(5,410)	(1,895)
Other comprehensive income	-	-
Additions	5,638	-
Transfers in and/or out of Level 3	-	-
Balance at June 30, 2017	\$ 65,491	\$ 4,243
Net unrealized losses included in net income for the quarter relating to assets and liabilities held at June 30, 2017	\$ (1,616)	\$ (160)

	Mortgage Servicing Rights (In thousands)	Derivative Instruments
Balance at December 31, 2015	\$ 57,268	\$ 3,257
Year to date net gains included in:		
Net (loss) gain	(15,495)	1,772
Other comprehensive income	-	-
Additions	6,335	-
Transfers in and/or out of Level 3	-	-
Balance at June 30, 2016	\$ 48,108	\$ 5,029
Net unrealized (losses) gains included in net income for the quarter relating to assets and liabilities held at June 30, 2016	\$ (4,092)	\$ 639

Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis

The following tables present the balances of assets and liabilities measured at fair value on a nonrecurring basis as of June 30, 2017 and 2016:

	June 30, 2017				Six months ended June 30, 2017
	Level 1 (In thousands)	Level 2	Level 3	Total	Net Losses
Assets:					
Impaired loans	\$ -	\$ -	\$ 28,258	28,258	\$ (4,487)
Other real estate owned	-	-	7,704	7,704	(586)

	June 30, 2016		Six months ended June 30, 2016	
	(In thousands)		Net Losses	
Assets:				
Impaired loans	-	40,236	40,236	(1,380)
Other real estate owned	-	14,658	14,658	(1,168)

## Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments (“FASB ASC 825”), requires that the Company disclose estimated fair values for its financial instruments. Fair value estimates, methods and assumptions that are used by the Company in estimating fair values of financial instruments and that are not disclosed above in Note 14 are set forth below.

**Cash and Due From Banks.** The carrying amounts for cash and due from banks approximate fair values due to their immediate and shorter-term maturities.

**Loans and Leases.** Fair values are estimated for portfolios of loans and leases with similar financial characteristics. The fair value of loans and leases is calculated by discounting scheduled cash flows through the estimated maturity using rates the Company would currently offer customers based on the credit and interest rate risk inherent in the loan or lease. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market and borrower information. Estimated maturity represents the expected average cash flow period, which in some instances is different than the stated maturity. This entrance price approach results in a calculated fair value that would be different than an exit or estimated actual sales price approach and such differences could be significant. All of the Company’s loans and leases are classified as Level 3.

**Deposit Liabilities.** Under FASB ASC 825, the fair value of deposits with no stated maturity, such as noninterest bearing demand deposits, interest bearing demand deposits and savings, is equal to the amount payable on demand as of the reporting date. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates offered for deposits of similar maturities. The Company’s noninterest bearing demand deposits, interest bearing demand deposits and savings are classified as Level 1. Certificates of deposit are classified as Level 2.

**Debt.** The carrying amounts for federal funds purchased and repurchase agreements approximate fair value because of their short-term maturity. The fair value of the Company’s fixed-term Federal Home Loan Bank (“FHLB”) advances is based on the discounted value of contractual cash flows. The discount rate is estimated using the prevailing rates available for advances of similar maturities. The fair value of the Company’s long-term borrowings with U.S. Bank is based on the LIBOR rates plus an interest rate spread. The fair value of the Company’s junior subordinated debt is based on market prices or dealer quotes. The Company’s federal funds purchased, repurchase agreements and junior subordinated debt are classified as Level 1. FHLB advances and U.S. Bank advances are classified as Level 2.

**Lending Commitments.** The Company’s lending commitments are negotiated at prevailing market rates and are relatively short-term in nature. As a matter of policy, the Company generally makes commitments for fixed-rate loans for relatively short periods of time. Therefore, the estimated value of the Company’s lending commitments approximates the carrying amount and is immaterial to the financial statements. The Company’s lending commitments are classified as Level 2. The Company’s off-balance sheet commitments including letters of credit, which totaled \$89.2 million at June 30, 2017, are funded at current market rates at the date they are drawn upon. It is management’s

opinion that the fair value of these commitments would approximate their carrying value, if drawn upon.

The following table presents carrying and fair value information of financial instruments at June 30, 2017 and December 31, 2016:

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	June 30, 2017		December 31, 2016	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Assets:	(In thousands)			
Cash and due from banks	\$ 178,376	\$ 178,376	\$ 184,152	\$ 184,152
Interest bearing deposits with other banks	49,680	49,680	38,813	38,813
Available-for-sale securities	2,421,295	2,421,295	2,531,676	2,531,676
Net loans and leases	10,896,979	10,922,797	10,688,255	10,692,820
Loans held for sale	184,921	184,921	166,927	166,927
Liabilities:				
Noninterest bearing deposits	3,390,428	3,390,428	3,250,537	3,250,537
Savings and interest bearing deposits	6,725,693	6,725,693	6,596,289	6,596,289
Other time deposits	1,822,175	1,840,666	1,841,315	1,857,506
Federal funds purchased and securities sold under agreement to repurchase and other short-term borrowings	764,815	763,649	546,002	545,002
Long-term debt and other borrowings	230,000	231,631	542,888	547,273
Derivative instruments:				
Forward commitments to sell fixed rate mortgage loans	673	673	2,903	2,903
Commitments to fund fixed rate mortgage loans	3,981	3,981	3,362	3,362
Interest rate swap position to receive	5,215	5,215	9,061	9,061
Interest rate swap position to pay	(5,287)	(5,287)	(9,175)	(9,175)

## NOTE 15 – OTHER NONINTEREST REVENUE AND EXPENSE

The following table details other noninterest revenue for the three months and six months ended June 30, 2017 and 2016:

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	Three months ended		Six months ended	
	June 30,		June 30,	
	2017	2016	2017	2016
	(In thousands)			
Bank-owned life insurance	\$ 1,710	\$ 1,813	\$ 3,379	\$ 3,706
Other miscellaneous income	4,591	4,078	7,024	6,747
Total other noninterest income	\$ 6,301	\$ 5,891	\$ 10,403	\$ 10,453

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The following table details other noninterest expense for the three months and six months ended June 30, 2017 and 2016:

	Three months ended		Six months ended	
	June 30, 2017	2016	June 30, 2017	2016
	(In thousands)			
Advertising	\$ 1,037	\$ 1,043	1,700	1,676
Foreclosed property expense	960	1,309	2,010	2,490
Telecommunications	1,233	1,259	2,380	2,554
Public relations	654	599	1,374	1,260
Data processing	7,230	6,685	13,853	13,076
Computer software	2,913	2,732	5,894	5,392
Amortization of intangibles	1,010	869	2,040	1,749
Legal fees	1,330	1,754	2,559	6,289
Merger expense	-	1	-	2
Postage and shipping	1,080	985	2,255	2,102
Other miscellaneous expense	12,355	13,664	25,106	27,540
Total other noninterest expense	\$ 29,802	\$ 30,900	\$ 59,171	\$ 64,130

#### NOTE 16 – COMMITMENTS AND CONTINGENT LIABILITIES

The nature of the Company's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative cases and proceedings. Although the Company and its subsidiaries have developed policies and procedures to minimize the impact of legal noncompliance and other disputes, and endeavored to provide reasonable insurance coverage, litigation and regulatory actions present an ongoing risk.

The Company and its subsidiaries are engaged in lines of business that are heavily regulated and involve a large volume of financial transactions and potential transactions with numerous customers or applicants, and the Company is a public company with a large number of shareholders. From time to time, borrowers, customers, shareholders, former employees and other third parties have brought actions against the Company or its subsidiaries, in some cases claiming substantial damages. Financial services companies are subject to the risk of class action litigation and, from time to time, the Company and its subsidiaries are subject to such actions brought against it. Additionally, the Bank is, and management expects it to be, engaged in a number of foreclosure proceedings and other collection actions as part of its lending and leasing collections activities, which, from time to time, have resulted in counterclaims against the Bank. Various legal proceedings have arisen and may arise in the future out of claims against entities to which the Company is a successor as a result of business combinations. The Company and its subsidiaries may also be subject to enforcement actions by federal or state regulators, including the Securities and Exchange Commission, the Federal Reserve, the FDIC, the Consumer Financial Protection Bureau (the "CFPB"), the Department of Justice (the "DOJ"), state attorneys general and the Mississippi Department of Banking and Consumer Finance.

When and as the Company determines it has meritorious defenses to the claims asserted, it vigorously defends against such claims. The Company will consider settlement of claims when, in management's judgment and in consultation with counsel, it is in the best interests of the Company to do so.

The Company cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against it, its directors, management or employees, including remedies or damage awards. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of the Company's business) utilizing the latest and most reliable information available. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established. For matters where it is probable the Company will incur a loss and the amount can be reasonably

estimated, the Company establishes an accrual for the loss. Once established, the accrual is adjusted periodically to reflect any relevant developments. The actual cost of any outstanding legal proceedings and the potential loss, however, may turn out to be substantially higher than the amount accrued. Further, the Company's insurance policies have deductibles and they will likely not cover all such litigation, other proceedings or claims, or the costs of defense.

While the final outcome of any legal proceedings is inherently uncertain, based on the information available, advice of counsel and available insurance coverage, if applicable, management believes that the litigation-related expense of \$2.9 million accrued as of June 30, 2017, which excludes amounts reserved for regulatory settlement expenses discussed below, is adequate and that any incremental liability arising from the Company's legal proceedings and threatened claims, including the matters described herein and those otherwise arising in the ordinary course of business, will not have a material adverse effect on the Company's business or consolidated financial condition. It is possible, however, that future developments could result in an unfavorable outcome for or resolution of any one or more of the lawsuits in which the Company or its subsidiaries are defendants, which may be material to the Company's results of operations for a particular fiscal period or periods.

On July 31, 2014 the Company, its Chief Executive Officer and former Chief Financial Officer were named in a purported class-action lawsuit filed in the U.S. District Court for the Middle District of Tennessee on behalf of certain purchasers of the Company's common stock. The complaint was subsequently amended to add the former President and Chief Operating Officer. The complaint alleges that the defendants made misleading statements concerning the Company's expectation that it would be able to close two merger transactions within a specified time period and regarding the Company's compliance with certain Bank Secrecy Act and anti-money laundering requirements. On July 10, 2015, the District Court granted in part and denied in part the defendants' motion to dismiss, holding that the statements concerning the Company's expectations about the closing of the mergers were "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act, were protected by the safe harbor provision of the Private Securities Litigation Reform Act of 1995, and thus were not actionable. Class certification was granted by the District Court on April 21, 2016, and a petition for immediate appeal of the class certification order was filed and was granted. The U.S. Sixth Circuit Court of Appeals vacated the class certification order and remanded the case to the District Court for further proceedings. On June 26, 2017 the District Court issued a Memorandum Opinion and signed an Order granting class certification. On July 10, 2017 the defendants again filed a Petition for Permission to Appeal Pursuant to Rule of Civil Procedure 23(f) in the U.S. Sixth Circuit Court of Appeals. The plaintiff seeks an unspecified amount of damages and awards of costs and attorneys' fees and such other equitable relief as the District Court may deem just and proper. At this stage of the lawsuit, management cannot determine the probability of an unfavorable outcome to the Company as it is uncertain whether the second class certification order will withstand review and the exact amount of damages is uncertain. Although it is not possible to predict the ultimate resolution or financial liability with respect to the litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

On June 29, 2016, the Bank, the CFPB and the DOJ agreed to a settlement set forth in a consent order (the "Consent Order") related to the joint investigation by the CFPB and the DOJ of the Bank's fair lending program during the period between January 1, 2011 and December 31, 2013. The Consent Order was signed by the United States District Court for the Northern District of Mississippi (the "District Court") on July 25, 2016. In the first quarter of 2016, the Bank reserved \$13.8 million to cover costs related to this matter, \$10.3 million of which was reflected as regulatory settlement expense and \$3.5 million of which was included in other noninterest expense. The settlement of this matter did not have a material financial impact on the second and third quarter 2016 financial results. For additional information regarding the terms of this settlement and the Consent Order, see the signed Consent Order and the Company's Current Report on Form 8-K that was filed with the SEC on June 29, 2016 which are incorporated herein by reference.

NOTE 17 – LONG-TERM DEBT

On August 8, 2013, the Company entered into a Credit Agreement with U.S. Bank National Association (“U.S. Bank”) as a lender and administrative agent, and First Tennessee Bank, National Association, as a lender. The Credit Agreement included an unsecured revolving loan of up to \$25.0 million that terminated and the outstanding balance of which was payable in full on August 8, 2015, which the Bank did not renew, and an unsecured multi-draw term loan of up to \$60.0 million, which commitment terminated on February 28, 2014. The

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proceeds from the term loan were used to repurchase trust preferred securities. All principal and interest due under the Credit Agreement were repaid in full in October 2016.

The Company had no long-term borrowings from U.S. Bank pursuant to the Credit Agreement at June 30, 2017 or December 31, 2016. The Company had long-term borrowings from FHLB of \$230.0 million and \$530.0 million at June 30, 2017 and December 31, 2016, respectively.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q may not be based upon historical facts and are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by their reference to a future period or periods or by the use of forward-looking terminology such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “foresee,” “hope,” “intend,” “may,” “might,” “plan,” “will,” or “would” or future or conditional verb tense variations or negatives of such terms. These forward-looking statements include, without limitation, those relating to the terms, timing and closings of the proposed mergers with Ouachita Bancshares Corp. and Central Community Corporation, the acceptance by customers of Ouachita Bancshares Corp. and Central Community Corporation of the Company’s products and services if the proposed mergers close, the Company’s ability to operate its regulatory compliance programs consistent with federal, state and local laws, including its Bank Secrecy Act (“BSA”) and anti-money laundering (“AML”) compliance program and its fair lending compliance program, the Company’s compliance with the consent order it entered into with the Consumer Financial Protection Bureau and the United States Department of Justice related to the Company’s fair lending practices (the “Consent Order”), amortization expense for intangible assets, goodwill impairments, loan impairment, utilization of appraisals and inspections for real estate loans, maturity, renewal or extension of construction, acquisition and development loans, net interest revenue, fair value determinations, the amount of the Company’s non-performing loans and leases, credit quality, credit losses, liquidity, off-balance sheet commitments and arrangements, valuation of mortgage servicing rights, allowance and provision for credit losses, early identification and resolution of credit issues, utilization of non-GAAP financial measures, the ability of the Company to collect all amounts due according to the contractual terms of loan agreements, the Company’s reserve for losses from representation and warranty obligations, the Company’s foreclosure process related to mortgage loans, the resolution of non-performing loans that are collaterally dependent, real estate values, fully-indexed interest rates, interest rate risk, interest rate sensitivity, the impact of interest rates on loan yields, calculation of economic value of equity, impaired loan charge-offs, diversification of the Company’s revenue stream, the growth of the Company’s insurance business and commission revenue, the growth of the Company’s customer base and loan, deposit and fee revenue sources, liquidity needs and strategies, sources of funding, net interest margin, declaration and payment of dividends, the utilization of the Company’s share repurchase program, the implementation and execution of cost saving initiatives, improvement in the Company’s efficiencies, operating expense trends, future acquisitions and consideration to be used therefor, and the impact of certain claims and ongoing, pending or threatened litigation, administrative and investigatory matters.

The Company cautions readers not to place undue reliance on the forward-looking statements contained in this Report, in that actual results could differ materially from those indicated in such forward-looking statements as a result of a variety of factors. These factors may include, but are not limited to, the Company’s ability to operate its regulatory

compliance programs consistent with federal, state and local laws, including its BSA/AML compliance program and its fair lending compliance program, the Company's ability to successfully implement and comply with the Consent Order, the ability of the Company, Ouachita Bancshares Corp. and Central Community Corporation to obtain regulatory approval of and close the proposed mergers, the willingness of Ouachita Bancshares Corp. and Central Community Corporation to proceed with the proposed mergers, the potential impact upon the Company of the delay in the closings of these proposed mergers, the impact of any ongoing, pending or threatened litigation, administrative and investigatory matters involving the Company, conditions in the financial markets and economic conditions generally, the adequacy of the Company's provision and allowance for credit losses to cover actual credit losses, the credit risk associated with real estate construction, acquisition and development loans, limitations on the Company's ability to declare and pay dividends, the availability of capital on favorable terms if and when needed, liquidity risk, governmental regulation, including the Dodd-Frank Act, and supervision of the Company's operations, the short-term and long-term impact of changes to banking capital standards on the Company's

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regulatory capital and liquidity, the impact of regulations on service charges on the Company's core deposit accounts, the susceptibility of the Company's business to local economic and environmental conditions, the soundness of other financial institutions, changes in interest rates, the impact of monetary policies and economic factors on the Company's ability to attract deposits or make loans, volatility in capital and credit markets, reputational risk, the impact of the loss of any key Company personnel, the impact of hurricanes or other adverse weather events, any requirement that the Company write down goodwill or other intangible assets, diversification in the types of financial services the Company offers, the growth of the Company's insurance business and commission revenue, the growth of the Company's loan, deposit and fee revenue sources, the Company's ability to adapt its products and services to evolving industry standards and consumer preferences, competition with other financial services companies, risks in connection with completed or potential acquisitions, the Company's growth strategy, interruptions or breaches in the Company's information system security, the failure of certain third-party vendors to perform, unfavorable ratings by rating agencies, dilution caused by the Company's issuance of any additional shares of its common stock to raise capital or acquire other banks, bank holding companies, financial holding companies and insurance agencies, the utilization of the Company's share repurchase program, the implementation and execution of cost saving initiatives, other factors generally understood to affect the assets, business, cash flows, financial condition, liquidity, prospects and/or results of operations of financial services companies and other factors detailed from time to time in the Company's press and news releases, reports and other filings with the SEC, including, without limitation, those factors included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016 under the heading "Item 1A. Risk Factors" and in the Company's Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Forward-looking statements speak only as of the date that they were made, and, except as required by law, the Company does not undertake any obligation to update or revise forward-looking statements to reflect events or circumstances that occur after the date of this Report.

## OVERVIEW

BancorpSouth, Inc. (the "Company") is a regional financial holding company headquartered in Tupelo, Mississippi with \$14.8 billion in assets at June 30, 2017. BancorpSouth Bank (the "Bank"), the Company's wholly-owned banking subsidiary, has commercial banking operations in Alabama, Arkansas, Florida, Louisiana, Mississippi, Missouri, Tennessee and Texas. The Bank's insurance agency subsidiary also operates an office in Illinois. The Bank and its insurance agency subsidiary provide commercial banking, leasing, mortgage origination and servicing, insurance, brokerage and trust services to corporate customers, local governments, individuals and other financial institutions through an extensive network of branches and offices.

Management's discussion and analysis provides a narrative discussion of the Company's financial condition and results of operations. For a complete understanding of the following discussion, please refer to the unaudited consolidated financial statements for the three-month and six-month period ended June 30, 2017 and 2016 and the consolidated financial statements as of December 31, 2016 and the notes to such financial statements found under "Part I, Item 1. Financial Statements" of this report. This discussion and analysis is based on such reported financial information.

As a financial holding company, the financial condition and operating results of the Company are heavily influenced by economic trends nationally and in the specific markets in which the Company's subsidiaries provide financial services. Generally, recent pressures of the national and regional economic cycle created a difficult operating environment for the financial services industry. During that time, the Company was not immune to such pressures and the economic downturn had a negative impact on the Company and its customers in all of the markets that it serves. However, the Company's financial condition has remained stable or improved during the first six months of

2017 as reflected by decreases in non-performing assets and criticized loans, when compared to prior periods.

Management believes that the Company remains well positioned with respect to overall credit quality as evidenced by the stable or improving credit quality metrics especially when comparing June 30, 2017 to December 31, 2016 and June 30, 2016. Management believes, however, that future weakness in the economic environment could adversely affect the strength of the credit quality of the Company's assets overall. Therefore, management will continue to focus on early identification and resolution of any credit issues.

The largest source of the Company's revenue is derived from the operation of its principal operating subsidiary, the Bank. The financial condition and operating results of the Bank are affected by the level and volatility of interest rates on loans, investment securities, deposits and other borrowed funds, and the impact of economic downturns on loan demand, collateral value and creditworthiness of existing borrowers. The financial

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services industry is highly competitive and heavily regulated. The Company's success depends on its ability to compete aggressively within its markets while maintaining sufficient asset quality and cost controls to generate net income.

The information that follows is provided to enhance comparability of financial information between periods and to provide a better understanding of the Company's operations.

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## SELECTED FINANCIAL DATA

	Three months ended		Six months ended	
	June 30,		June 30,	
	2017	2016	2017	2016
	(Dollars in thousands, except per share data)			
<b>Earnings Summary:</b>				
Total interest revenue	\$ 126,855	\$ 119,423	\$ 249,781	\$ 237,395
Total interest expense	9,377	7,107	17,692	13,920
Net interest revenue	117,478	112,316	232,089	223,475
Provision for credit losses	1,000	2,000	2,000	3,000
Noninterest revenue	68,130	68,526	138,999	133,253
Noninterest expense	127,553	127,561	254,662	269,073
Income before income taxes	57,055	51,281	114,426	84,655
Income tax expense	19,166	16,589	38,444	27,414
Net income	\$ 37,889	\$ 34,692	\$ 75,982	\$ 57,241
<b>Balance Sheet - Period-end balances:</b>				
Total assets	\$ 14,843,130	\$ 14,137,160	\$ 14,843,130	\$ 14,137,160
Total securities	2,421,295	2,103,883	2,421,295	2,103,883
Loans and leases, net of unearned income	11,018,540	10,575,978	11,018,540	10,575,978
Total deposits	11,938,296	11,364,367	11,938,296	11,364,367
Long-term debt	230,000	365,588	230,000	365,588
Total shareholders' equity	1,691,832	1,713,043	1,691,832	1,713,043
<b>Balance Sheet-Average Balances:</b>				
Total assets	\$ 14,741,811	\$ 14,027,786	\$ 14,786,784	\$ 13,939,723
Total securities	2,497,108	2,069,058	2,502,375	2,053,399
Loans and leases, net of unearned income	10,883,102	10,513,732	10,851,967	10,443,328
Total deposits	11,902,415	11,437,422	11,922,024	11,434,451
Long-term debt	398,132	219,434	463,702	143,592
Total shareholders' equity	1,680,053	1,690,906	1,705,849	1,679,686
<b>Common Share Data:</b>				
Basic earnings per share	\$ 0.41	\$ 0.37	\$ 0.82	\$ 0.61
Diluted earnings per share	0.41	0.37	0.82	0.60
Cash dividends per share	0.13	0.10	0.25	0.20
Book value per share	18.59	18.12	18.59	18.12
Tangible book value per share (1)	15.06	14.78	15.06	14.78
Dividend payout ratio	30.48	% 22.58	% 30.44	% 32.99
<b>Financial Ratios (Annualized):</b>				
Return on average assets	1.03	% 0.99	% 1.04	% 0.83
	9.05	8.25	8.98	6.85

Return on average shareholders' equity							
Total shareholders' equity to total assets	11.40		12.12		11.40		12.12
Tangible shareholders' equity to tangible assets (1)	9.44		10.11		9.44		10.11
Net interest margin-fully taxable equivalent	3.52		3.56		3.49		3.55
Credit Quality Ratios							
(Annualized):							
Net charge-offs to average loans and leases	0.17	%	0.06	%	0.08	%	0.05 %
Provision for credit losses to average loans and leases	0.04		0.08		0.04		0.06
Allowance for credit losses to net loans and leases	1.10		1.20		1.10		1.20
Allowance for credit losses to NPLs	169.59		158.27		169.59		158.27
Allowance for credit losses to NPAs	153.13		133.82		153.13		133.82
NPLs to net loans and leases	0.65		0.76		0.65		0.76
NPAs to net loans and leases	0.72		0.90		0.72		0.90
Capital Adequacy:							
Common equity Tier 1 capital	11.90	%	12.17	%	11.90	%	12.17 %
Tier 1 capital	11.90		12.37		11.90		12.37
Total capital	12.91		13.45		12.91		13.45
Tier 1 leverage capital	9.93		10.66		9.93		10.66

(1) Non-GAAP financial measures. See “—Non-GAAP Measures and Reconciliations.”

## Non-GAAP Financial Measures and Reconciliations

In addition to financial ratios based on measures defined by U.S. GAAP, the Company utilizes tangible shareholders' equity, tangible asset and tangible book value per share measures when evaluating the performance of the Company. Tangible shareholders' equity is defined by the Company as total shareholders' equity less goodwill and identifiable intangible assets. Tangible assets are defined by the Company as total assets less goodwill and identifiable intangible assets. Management believes the ratio of tangible shareholders' equity to tangible assets to be important to investors who are interested in evaluating the adequacy of the Company's capital levels. Tangible book value per share is defined by the Company as tangible shareholders' equity divided by total common shares outstanding. Management believes that tangible book value per share is important to investors who are interested in changes from period to period in book value per share exclusive of changes in intangible assets. The following table reconciles tangible shareholders' equity, tangible assets and tangible book value per share as presented above to U.S. GAAP financial measures as reflected in the Company's unaudited consolidated financial statements:

	June 30, 2017	2016		
			(Dollars in thousands, except per share data)	
Tangible Assets:				
Total assets	\$ 14,843,130	\$ 14,137,160		
Less: Goodwill	300,798	294,901		
Other identifiable intangible assets	19,854	20,831		
Total tangible assets	\$ 14,522,478	\$ 13,821,428		
Tangible Shareholders' Equity:				
Total shareholders' equity	\$ 1,691,832	\$ 1,713,043		
Less: Goodwill	300,798	294,901		
Other identifiable intangible assets	19,854	20,831		
Total tangible shareholders' equity	\$ 1,371,180	\$ 1,397,311		
Total common shares outstanding	91,022,729	94,546,091		
Tangible shareholders' equity to tangible assets	9.44	%	10.11	%
Tangible book value per share	\$ 15.06	\$ 14.78		

## FINANCIAL HIGHLIGHTS

The Company reported net income of \$37.9 million for the second quarter of 2017, compared to net income of \$34.7 million for the same quarter of 2016. For the first six months of 2017, the Company reported net income of \$76.0 million, compared to net income of \$57.2 million for the first six months of 2016. A primary factor contributing to the increase in net income for the three months ended June 30, 2017 compared to the same period in 2016 was the

increase in net interest revenue which was \$117.5 million for the three months ended June 30, 2017 compared to \$112.3 million for the three months ended June 30, 2016. The increase in net interest revenue for the comparable three-month period is primarily a result of the increase in interest revenue resulting from increases in loan and lease yields and the average loan and lease portfolio more than offsetting the increase in interest expense associated with interest bearing demand deposits and long term debt. A primary factor contributing to the increase in net income for the six months ended June 30, 2017 compared to the same period in 2016 was the decrease in noninterest expense which was \$254.7 million for the first six months of 2017 compared to \$269.1 million for the first six months of 2016. A pre-tax charge of \$10.3 million was recorded during the first six months of 2016 related to a liability associated with an ongoing regulatory matter. This regulatory matter was settled during the second quarter of 2016 with no additional regulatory settlement charges deemed necessary in 2017. Also contributing to the increase in net income for the first six months of 2017 compared to the first six months of 2016 was the increase in net interest revenue and noninterest revenue. The increase in net interest revenue is a result of the increase in interest revenue resulting from increases in loan and lease yields and the average loan and lease portfolio more than

offsetting the increase in interest expense associated with interest bearing demand deposits and long term debt. The increase in noninterest revenue for the comparable six-month periods is primarily a result of the increase in mortgage banking.

The primary source of revenue for the Company is the net interest revenue earned by the Bank. Net interest revenue is the difference between interest earned on loans, investments and other earning assets and interest paid on deposits and other obligations. Net interest revenue was \$117.5 million for the second quarter of 2017, an increase of \$5.2 million, or 4.6%, from \$112.3 million for the second quarter of 2016. Net interest revenue was \$232.1 million for the first six months of 2017, an increase of \$8.6 million, or 3.9%, from \$223.5 million for the first six months of 2016. Net interest revenue is affected by the general level of interest rates, changes in interest rates and changes in the amount and composition of interest earning assets and interest bearing liabilities. One of the Company's objective is to manage those assets and liabilities to maximize net interest revenue, while balancing interest rate, credit, liquidity and capital risks. The increase in net interest revenue for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016 was primarily a result of the increase in interest revenue related to loans and leases due to the increasing loan and lease portfolio and yields more than offsetting the increase in interest expense related to the increase in interest bearing demand deposits and long-term debt.

Interest revenue increased \$7.4 million, or 6.2%, in the second quarter of 2017 compared to the second quarter of 2016 and increased \$12.4 million, or 5.2%, in the first six months of 2017 compared to the first six months of 2016. The Company has managed to increase loan yields while also increasing loan and leases as new loan production more than offset loan runoff in most loan categories when comparing the second quarter of 2017 to the second quarter of 2016. The increase in interest expense of \$2.3 million, or 31.9%, for the second quarter of 2017 compared to the second quarter of 2016 and \$3.8 million, or 27.1 %, in the first 6 months of 2017 compared to the first six months of 2016 was primarily due to an increase in interest related to long term debt coupled with the increase in average balances and rates on interest bearing deposits.

The Company attempts to diversify its revenue stream by increasing the amount of revenue received from mortgage banking operations, insurance agency activities, brokerage and securities activities and other activities that generate fee income. Management believes this diversification is important to reduce the impact of fluctuations in net interest revenue on the overall operating results of the Company. Noninterest revenue remained relatively stable for the second quarter of 2017 compared to the second quarter of 2016 and increased \$5.7 million, or 4.3%, for the first six months of 2017 compared to the first six months of 2016. One of the primary contributors to the increase in noninterest revenue for the comparable six month period was mortgage banking. Mortgage banking increased to \$15.1 million for the first six months of 2017 compared to \$9.7 million for the first six months of 2016. The increase in mortgage banking for the comparable six month period was a result of the change in MSR's. The fair value of MSR's, including the MSR hedge, decreased approximately \$575,000 during the first six months of 2017 compared to a decrease of \$12.0 million during the first six months of 2016. Mortgage origination volume decreased 16.6% to \$385.9 million for the second quarter of 2017 compared to \$462.6 million for the second quarter of 2016 and decreased 13.4% to \$673.7 million for the first six months of 2017 compared to \$778.0 million for the first six months of 2016. As a result of decreased mortgage originations for those periods of 2017 compared to the same periods of 2016, mortgage origination revenue decreased to \$5.8 million during the second quarter of 2017 compared to \$9.4 million during the second quarter of 2016 and decreased to \$10.9 million during the first six months of 2017 compared to \$15.8 million for the first six months of 2016.

Wealth management revenue remained relatively stable for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016. Deposit service charges decreased \$1.3 million and \$2.6 million for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016, respectively, while insurance commissions increased \$2.3 million and \$2.0 million for the same comparable periods. There were no significant non-recurring noninterest revenue items during the first six months of 2017 or 2016.



Total noninterest expense remained stable for the second quarter of 2017 compared to the second quarter of 2016 and decreased 5.4% to \$254.7 million for the first six months of 2017 compared to \$269.1 million for the first six months of 2016. The decrease in noninterest expense during the first six months of 2017 compared to the first six months of 2016 was primarily a result of a pre-tax charge of \$10.3 million recorded during the first quarter of 2016 related to a liability associated with an ongoing regulatory matter. This regulatory matter was settled during the second quarter of 2016 with no additional regulatory settlement charges deemed necessary. The Company continues to focus attention on controlling noninterest expense. The major components of net income are discussed in more detail below.

## RESULTS OF OPERATIONS

### Net Interest Revenue

Net interest revenue is the difference between interest revenue earned on assets, such as loans, leases and securities, and interest expense incurred on liabilities, such as deposits and borrowings, and continues to provide the Company with its principal source of revenue. Net interest revenue is affected by the general level of interest rates, changes in interest rates and changes in the amount and composition of interest earning assets and interest bearing liabilities. One of the Company's long-term objectives is to manage interest earning assets and interest bearing liabilities to maximize net interest revenue, while balancing interest rate, credit and liquidity risk. Net interest margin is determined by dividing fully taxable equivalent net interest revenue by average earning assets. For purposes of the following discussion, revenue from tax-exempt loans and investment securities has been adjusted to a fully taxable equivalent ("FTE") basis, using an effective tax rate of 35%.

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The following table presents average interest earning assets, average interest bearing liabilities, net interest revenue-FTE, net interest margin-FTE and net interest rate spread for the three months and six months ended June 30, 2017 and 2016:

	Three months ended June 30,			2016		
	2017 Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
<b>ASSETS</b> (Dollars in millions, yields on taxable equivalent basis)						
Loans and leases (net of unearned income) (1)(2)	\$ 10,883.1	\$ 116.2	4.28%	\$ 10,513.8	\$ 110.0	4.21%
Loans held for sale	138.8	1.2	3.59%	142.6	1.2	3.34%
Available-for-sale securities:						
Taxable	2,196.5	7.5	1.37%	1,731.7	6.0	1.40%
Non-taxable (3)	300.6	3.9	5.26%	337.4	4.5	5.36%
Federal funds sold, securities purchased under agreement to resell and short-term investments	117.4	0.3	0.88%	237.6	0.2	0.39%
Total interest earning assets and revenue	13,636.4	129.1	3.80%	12,963.1	121.9	3.78%
Other assets	1,231.0			1,190.8		
Less: Allowance for credit losses	(125.6)			(126.1)		
Total	\$ 14,741.8			\$ 14,027.8		
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
Deposits:						
Demand - interest bearing	\$ 5,079.4	\$ 3.2	0.25%	\$ 4,957.8	\$ 2.2	0.18%
Savings	1,627.0	0.5	0.12%	1,510.3	0.5	0.12%
Other time	1,833.2	3.7	0.81%	1,847.2	3.4	0.75%
Federal funds purchased, securities sold under agreement to repurchase, short-term FHLB borrowings and other short term borrowings	564.2	1.0	0.69%	447.6	0.2	0.15%
Junior subordinated debt securities	-	-	-	23.2	0.2	3.23%
Long-term debt	398.1	1.0	1.01%	219.4	0.6	1.21%
Total interest bearing liabilities and expense	9,501.9	9.4	0.40%	9,005.5	7.1	0.32%
Demand deposits - noninterest bearing	3,362.8			3,122.1		
Other liabilities	197.0			209.3		
Total liabilities	13,061.7			12,336.9		
Shareholders' equity	1,680.1			1,690.9		
Total	\$ 14,741.8			\$ 14,027.8		
Net interest revenue-FTE		\$ 119.7			\$ 114.8	
Net interest margin-FTE			3.52%			3.56%
Net interest rate spread			3.40%			3.47%

Interest bearing liabilities to interest earning assets	69.68%	69.47%
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(1) Includes taxable equivalent adjustment to interest of \$0.9 million for both the three months ended June 30, 2017 and 2016 using an effective tax rate of 35%.

(2) Includes non-accrual loans.

(3) Includes taxable equivalent adjustment to interest of \$1.3 million and \$1.6 million for the three months ended June 30, 2017 and 2016, respectively, using an effective tax rate of 35%.

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	Six months ended June 30, 2017			2016		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
ASSETS (Dollars in millions, yields on taxable equivalent basis)						
Loans and leases (net of unearned income) (1)(2)	\$ 10,852.0	\$ 228.5	4.25%	\$ 10,443.3	\$ 218.7	4.20%
Loans held for sale	133.9	2.3	3.39%	122.9	2.2	3.54%
Available-for-sale securities:						
Taxable	2,199.8	14.9	1.36%	1,709.5	11.9	1.40%
Non-taxable (3)	302.6	7.9	5.28%	343.9	9.2	5.34%
Federal funds sold, securities purchased under agreement to resell and short-term investments	187.5	0.7	0.80%	276.9	0.5	0.36%
Total interest earning assets and revenue	13,675.8	254.3	3.75%	12,896.5	242.5	3.77%
Other assets	1,236.1			1,169.5		
Less: allowance for credit losses	(125.1)			(126.3)		
Total	\$ 14,786.8			\$ 13,939.7		
LIABILITIES AND SHAREHOLDERS' EQUITY						
Deposits:						
Demand - interest bearing	\$ 5,161.3	\$ 6.0	0.23%	\$ 5,030.2	\$ 4.4	0.17%
Savings	1,607.5	1.0	0.12%	1,489.3	0.9	0.12%
Other time	1,835.2	7.3	0.80%	1,846.4	6.8	0.74%
Federal funds purchased, securities sold under agreement to repurchase, short-term FHLB borrowings and other short term borrowings	499.4	1.3	0.53%	444.7	0.3	0.14%
Junior subordinated debt securities	0.5	-	3.29%	23.2	0.4	3.20%
Long-term FHLB borrowings	463.7	2.1	0.93%	143.6	1.2	1.64%
Total interest bearing liabilities and expense	9,567.6	17.7	0.37%	8,977.4	14.0	0.31%
Demand deposits - noninterest bearing	3,318.1			3,068.6		
Other liabilities	195.3			214.0		
Total liabilities	13,081.0			12,260.0		
Shareholders' equity	1,705.8			1,679.7		
Total	\$ 14,786.8			\$ 13,939.7		
Net interest revenue-FTE		\$ 236.6			\$ 228.5	
Net interest margin-FTE			3.49%			3.55%
Net interest rate spread			3.38%			3.46%
Interest bearing liabilities to interest earning assets			69.96%			69.61%

(1) Includes taxable equivalent adjustment to interest of \$1.7 million and \$1.8 million for the six months ended June 30, 2017 and 2016, respectively, using an effective tax rate of 35%.

(2) Includes non-accrual loans.

(3) Includes taxable equivalent adjustment to interest of \$2.8 million and \$3.2 million for the six months ended June 30, 2017 and 2016, respectively, using an effective tax rate of 35%.

Net interest revenue-FTE for the three-month period ended June 30, 2017 increased \$4.9 million, or 4.3%, compared to the same period in 2016. Net interest revenue-FTE for the six-month period ended June 30, 2017 increased \$8.1 million, or 3.5%, compared to the same period in 2016. The increase in net interest revenue-FTE for the comparable three-month and six-month periods was primarily a result of the increase in interest revenue-FTE related to the increase in average earning assets with that increase somewhat offset by the increase in rates paid on other time deposits and in the average balance of demand deposits and long-term debt. The increase in earning

assets was primarily a result of loan run-off being more than replaced with new higher yielding loans. The decrease in earning asset yields was primarily a result of new securities and maturity securities being replaced by securities with lower yields. Rates on interest bearing liabilities increased as a result of increases in rates paid on interest-bearing and other time deposits.

Interest revenue-FTE for the three-month period ended June 30, 2017 increased \$7.2 million, or 5.9%, compared to the same period in 2016. Interest revenue-FTE for the six-month period ended June 30, 2017 increased \$11.8 million, or 4.8%, compared to the same period in 2016. The increase in interest revenue-FTE for these comparable periods was a result of the rising loan yields in combination with loan growth noticed during the second quarter and first six months of 2017. The yield on average interest-earning assets increased 2 basis points for the second quarter of 2017 compared to the second quarter of 2016 and decreased 2 basis points for the first six months of 2017 compared to the first six months of 2016. Average interest-earning assets increased \$673.4 million, or 5.2%, for the three-month period ended June 30, 2017, compared to the same period in 2016. Average interest-earning assets increased \$779.3 million, or 6.0%, for the six month period ended June 30, 2017, compared to the same period in 2016.

Interest expense for the three-month period ended June 30, 2017 increased \$2.3 million, or 32.0%, compared to the same periods in 2016. Interest expense for the six-month period ended June 30, 2017 increased \$3.7 million, or 27.1%, compared to the same period in 2016. The increase in interest expense for the comparable three-month and six-month periods was primarily a result of the increase in average long-term debt combined with the increase in average balances and rates paid on interest bearing and other time deposits. Average rates paid on interest bearing liabilities increased 8 basis points for the second quarter of 2017 compared to the second quarter of 2016 and increased 6 basis points for the first six months of 2017 compared to the first six months of 2016. Average interest bearing liabilities increased \$496.4 million, or 5.5%, for the second quarter of 2017 compared to the second quarter of 2016 and increased \$590.2 million, or 6.6%, for the first six months of 2017 compared to the first six months of 2016. The increase in average interest bearing liabilities for these periods was primarily a result of increases in average interest bearing demand and savings deposits combined with the increase in average long-term FHLB borrowings.

Net interest margin-FTE was 3.52% and 3.56% for the three months ended June 30, 2017 and June 30, 2016, respectively. Net interest margin-FTE was 3.49% and 3.55% for the six months ended June 30, 2017 and June 30, 2016, respectively.

#### Interest Rate Sensitivity

The interest rate sensitivity gap is the difference between the maturity or repricing opportunities of interest sensitive assets and interest sensitive liabilities for a given period of time. A prime objective of the Company's asset/liability management is to maximize net interest margin while maintaining a reasonable mix of interest sensitive assets and liabilities.

The following table presents the Company's interest rate sensitivity at June 30, 2017:

	Interest Rate Sensitivity - Maturing or Repricing Opportunities			
	0 to 90 Days (In thousands)	91 Days to One Year	Over One Year to Five Years	Over Five Years
Interest earning assets:				
Interest bearing deposits with banks	\$ 49,680	\$ -	\$ -	\$ -
Available-for-sale and trading securities	174,839	577,243	1,342,713	326,500
Loans and leases, net of unearned income	3,355,170	1,644,366	4,935,009	1,083,995
Loans held for sale	184,921	-	-	-
Total interest earning assets	3,764,610	2,221,609	6,277,722	1,410,495
Interest bearing liabilities:				
Interest bearing demand and savings deposits	6,725,693	-	-	-
Other time deposits	286,710	675,715	859,750	-
Federal funds purchased, securities sold under agreement to repurchase, short-term FHLB borrowings and other short-term borrowings	764,815	-	-	-
Long-term debt	200,000	-	30,000	-
Total interest bearing liabilities	7,977,218	675,715	889,750	-
Interest rate sensitivity gap	\$ (4,212,608)	\$ 1,545,894	\$ 5,387,972	\$ 1,410,495
Cumulative interest sensitivity gap	\$ (4,212,608)	\$ (2,666,714)	\$ 2,721,258	\$ 4,131,753

In the event interest rates increase after June 30, 2017, based on this interest rate sensitivity gap, the Company could experience decreased net interest revenue in the following one-year period, as the cost of funds could increase at a more rapid rate than interest revenue on interest earning assets. However, the Company's historical repricing sensitivity on interest bearing demand deposits and savings suggests that these deposits, while having the ability to reprice in conjunction with rising market rates, often exhibit less repricing sensitivity to a change in market rates, thereby somewhat reducing the exposure to rising interest rates. In the event interest rates decline after June 30, 2017, based on this interest rate sensitivity gap, it is possible that the Company could experience slightly increased net interest revenue in the following one-year period. However, any potential benefit to net interest revenue in a falling rate environment is mitigated by implied rate floors on interest bearing demand deposits and savings resulting from the historically low interest rate environment. It should be noted that the balances shown in the table above are at June 30, 2017 and may not be reflective of positions at other times during the year or in subsequent periods. Allocations to specific interest rate sensitivity periods are based on the earlier of maturity or repricing dates. The elevated liability sensitivity in the 0 to 90 day category as compared to other categories was primarily a result of the Company's utilization of shorter term, lower cost deposits to fund earning assets.

As of June 30, 2017, the Bank had \$2.2 billion in variable rate loans with interest rates determined by a floor, or minimum rate. This portion of the loan portfolio had an average interest rate earned of 4.13%, an average maturity of 181 months and a fully-indexed interest rate of 4.87% at June 30, 2017. The fully-indexed interest rate is the interest rate that these loans would be earning without the effect of interest rate floors. The fully-indexed interest rate also considers the impact of loans that will earn an interest rate above their floor at their next repricing date. While the Bank benefits from interest rate floors in the current interest rate environment, loans currently earning their floored interest rate may not experience an immediate impact on the interest rate earned should key indices rise. Key indices include, but are not limited to, the Bank's prime rate, the Wall Street Journal prime rate and the London Interbank Offering Rate. At June 30, 2017, the Company had \$384.3 million, \$4.7 billion and \$751.5 million in variable rate loans with interest rates tied to the Bank's prime rate, the Wall Street Journal prime rate and the London Interbank



Offering Rate, respectively. The Bank's net interest margin may be negatively impacted by the timing and magnitude of a rise in key indices.

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## Interest Rate Risk Management

Interest rate risk refers to the potential changes in net interest income and Economic Value of Equity (“EVE”) resulting from adverse movements in interest rates. EVE is defined as the net present value of the balance sheet’s cash flow. EVE is calculated by discounting projected principal and interest cash flows under the current interest rate environment. The present value of asset cash flows less the present value of liability cash flows derives the net present value of the Company’s balance sheet. The Company’s Asset / Liability Committee utilizes financial simulation models to measure interest rate exposure. These models are designed to simulate the cash flow and accrual characteristics of the Company’s balance sheet. In addition, the models incorporate assumptions about the direction and volatility of interest rates, the slope of the yield curve, and the changing composition of the Company’s balance sheet arising from both strategic plans and customer behavior. Finally, management makes assumptions regarding loan and deposit growth, pricing, and prepayment speeds.

The sensitivity analysis included in the tables below delineates the percentage change in net interest income and EVE derived from instantaneous parallel rate shifts of plus and minus 400, 300, 200 and 100 basis points. The impact of minus 400, 300, 200 and 100 basis point rate shocks as of June 30, 2017 and 2016 was not considered meaningful because of the historically low interest rate environment. However, the risk exposure should be mitigated by any downward rate shifts. Variances were calculated from the base case scenario, which reflected prevailing market rates, and the net interest income forecasts used in the calculations spanned 12 months for each scenario.

For the tables below, average life assumptions and beta values for non-maturity deposits were estimated based on the historical behavior rather than assuming an average life of one day and a beta value of 1, or 100%. Historical behavior suggests that non-maturity deposits have longer average lives for which to discount expected cash flows and lower beta values for which to re-price expected cash flows. The former results in a higher premium derived from the present value calculation, while the latter results in a slower rate of change and lower change in interest rate paid given a change in market rates. Both have a positive impact on the EVE calculation for rising rate shocks. Calculations using these assumptions are designed to delineate more precise risk exposure under the various shock scenarios. While the falling rate shocks are not considered meaningful in the historically low interest rate environment, the risk profile would be negatively impacted by downward rate shifts under these assumptions.

Rate Shock	Net Interest Income	
	% Variance from Base Case	
	Scenario	
	June 30, 2017	June 30, 2016
+400 basis points	4.3%	9.5%
+300 basis points	6.6%	10.7%
+200 basis points	7.5%	10.3%
+100 basis points	3.7%	5.0%
-100 basis points	NM	NM
-200 basis points	NM	NM
-300 basis points	NM	NM
-400 basis points	NM	NM

NM=not meaningful

Rate Shock	Economic Value of Equity % Variance from Base Case	
	Scenario	
	June 30, 2017	June 30, 2016
+400 basis points	23.4%	29.8%
+300 basis points	18.3%	23.0%
+200 basis points	11.8%	15.3%
+100 basis points	5.9%	7.5%
-100 basis points	NM	NM
-200 basis points	NM	NM
-300 basis points	NM	NM
-400 basis points	NM	NM

NM=not meaningful

In addition to instantaneous rate shocks, the Company monitors interest rate exposure through simulations of gradual interest rate changes over a 12-month time horizon. The results of these analyses are included in the following table:

Rate Ramp	Net Interest Income	
	% Variance from Base Case	
	Scenario	
	June 30, 2017	June 30, 2016
+200 basis points	2.9%	4.3%
-200 basis points	NM	NM

NM=not meaningful

#### Provision for Credit Losses and Allowance for Credit Losses

In the normal course of business, the Bank assumes risks in extending credit. The Bank manages these risks through underwriting in accordance with its lending policies, loan review procedures and the diversification of its loan and lease portfolio. Although it is not possible to predict credit losses with certainty, management regularly reviews the characteristics of the loan and lease portfolio to determine its overall risk profile and quality.

The provision for credit losses is the periodic cost (or credit) of providing an allowance or reserve for estimated probable incurred losses on loans and leases. The Board of Directors has appointed a Credit Committee, composed of senior management and loan administration staff which meets on a quarterly basis or more frequently if required to review the recommendations of several internal working groups developed for specific purposes including the allowance for loans and lease losses, impairments and charge-offs. The allowance for loan and lease losses group (“ALLL group”) bases its estimates of credit losses on three primary components: (1) estimates of probable incurred losses that exist in various segments of performing loans and leases based upon historical net loss experience; (2) specifically identified losses in individually analyzed credits; and (3) qualitative factors that address estimates of incurred losses not fully identified by historical net loss experience. Factors such as financial condition of the borrower and guarantor, recent credit performance, delinquency, liquidity, cash flows, collateral type and value are used to assess credit risk. Estimates of incurred losses are influenced by the historical net losses experienced by the Bank for loans and leases of comparable creditworthiness and structure. Specific loss assessments are performed for loans and leases classified as impaired loans based upon the collateral protection or expected future cash flows to determine the amount of impairment under FASB ASC 310, Receivables (“FASB ASC 310”). In addition, qualitative factors such as changes in economic conditions, concentrations of risk, and changes in portfolio risk resulting from regulatory changes are considered in determining the adequacy of the level of the allowance for credit losses.

Attention is paid to the quality of the loan and lease portfolio through a formal loan review process. An independent loan review department of the Bank is responsible for reviewing the credit rating and classification of individual credits and assessing trends in the portfolio, adherence to internal credit policies and procedures and other factors that may affect the overall adequacy of the allowance for credit losses. The ALLL group is responsible for ensuring that the allowance for credit losses provides adequate coverage of estimated probable incurred loan losses. The ALLL group meets at least quarterly to determine the amount of adjustments to the allowance for credit losses. The ALLL group is composed of senior management from the Bank’s loan administration and finance departments. The impairment group is responsible for evaluating individual loans that have been specifically identified as impaired loans through various channels, including examination of the Bank’s watch list, past due listings, loan officer

assessments and loans to borrowers or industries known to be experiencing problems. For all loans identified, the responsible loan officer in conjunction with his or her credit administrator is required to prepare an impairment analysis to be reviewed by the impairment group. The impairment group deems that a loan is impaired if the loan is greater than \$500,000 and it is probable that the Company will be unable to collect the contractual principal and interest on the loan and all loans restructured in a TDR. The impairment group also evaluates the circumstances surrounding the loan in order to determine whether the most appropriate method for measuring the impairment of the loan was used (i.e., present value of expected future cash flows, observable market price or fair value of the underlying collateral if the loan is collateral dependent). The impairment group meets on a monthly basis.

If concessions are granted to a borrower as a result of its financial difficulties, the loan is classified as a troubled debt restructuring ("TDR") and an impaired loan, with the amount of impairment, if any, determined as discussed above. TDRs are reserved in accordance with FASB ASC 310. Should the borrower's financial

condition, collateral protection or performance deteriorate, warranting reassessment of the loan rating or impairment, additional reserves and/or chargeoffs may be required.

Loans of \$500,000 or more that are identified as impaired loans are reviewed by the impairment group, which approves the amount of specific reserve, if any, and/or chargeoff amounts. The impairment evaluation of real estate loans generally focuses on the fair value of underlying collateral less estimated costs to sell obtained from appraisals, as the repayment of these loans may be dependent on the liquidation of the collateral. In certain circumstances, other information such as comparable sales data is deemed to be a more reliable indicator of fair value of the underlying collateral than the most recent appraisal. In these instances, such information is used in determining the impairment recorded for the loan. As the repayment of commercial and industrial loans is generally dependent upon the cash flow of the borrower or guarantor support, the impairment evaluation generally focuses on the discounted future cash flows of the borrower or guarantor support, as well as the projected liquidation of any pledged collateral. The impairment group reviews the results of each evaluation and approves the final impairment amounts, which are then included in the analysis of the adequacy of the allowance for credit losses in accordance with FASB ASC 310. Loans identified for impairment are placed in non-accrual status.

A new appraisal is generally ordered for loans greater than \$500,000 that have characteristics of potential impairment, such as delinquency or other loan-specific factors identified by management, when a current appraisal (dated within the prior 12 months) is not available or when a current appraisal uses assumptions that are not consistent with the expected disposition of the loan collateral. In order to measure impairment properly at the time that a loan is deemed to be impaired, a staff appraiser may estimate the collateral fair value based upon earlier appraisals received from outside appraisers, sales contracts, approved foreclosure bids, comparable sales, officer estimates or current market conditions until a new appraisal is received. This estimate can be used to determine the extent of the impairment on the loan. After a loan is deemed to be impaired, it is management's policy to obtain an updated appraisal on at least an annual basis. Management performs a review of the pertinent facts and circumstances of each impaired loan, such as changes in outstanding balances, information received from loan officers and receipt of re-appraisals, on a monthly basis. As of each review date, management considers whether additional impairment and/or chargeoffs should be recorded based on recent activity related to the loan-specific collateral as well as other relevant comparable assets. Any adjustment to reflect further impairments, either as a result of management's periodic review or as a result of an updated appraisal, are made through recording additional loan loss provisions and/or charge-offs.

At June 30, 2017, impaired loans totaled \$28.3 million, which was net of cumulative charge-offs of \$11.2 million. Additionally, the Company had specific reserves for impaired loans of \$1.9 million included in the allowance for credit losses. Impaired loans at June 30, 2017 were primarily from the Company's commercial and industrial portfolio and commercial and industrial-owner occupied real estate portfolio. Impaired loan charge-offs are determined necessary when management determines that the amount is not likely to be collected.

When a guarantor is relied upon as a source of repayment, it is the Company's policy to analyze the strength of the guaranty. This analysis varies based on circumstances, but may include a review of the guarantor's personal and business financial statements and credit history, a review of the guarantor's tax returns and the preparation of a cash flow analysis of the guarantor. Management will continue to update its analysis on individual guarantors as circumstances change. Subsequent analyses may result in the identification of the inability of some guarantors to perform under the agreed upon terms.

Any loan or portion thereof which is classified as "loss" or which is determined by management to be uncollectible, because of factors such as the borrower's failure to pay interest or principal, the borrower's financial condition, economic conditions in the borrower's industry or the inadequacy of underlying collateral, is charged off.



The following table provides an analysis of the allowance for credit losses for the periods indicated:

	Three months ended		Six months ended	
	June 30, 2017	2016	June 30, 2017	2016
	(Dollars in thousands)			
Balance, beginning of period	\$ 125,196	\$ 126,506	\$ 123,736	\$ 126,458
Loans and leases charged off:				
Commercial and industrial	(3,773)	(748)	(4,157)	(888)
Real estate				
Consumer mortgages	(522)	(477)	(1,118)	(1,187)
Home equity	(125)	(224)	(584)	(774)
Agricultural	(6)	(10)	(50)	(21)
Commercial and industrial-owner occupied	(1,460)	(660)	(1,864)	(814)
Construction, acquisition and development	(54)	(280)	(84)	(506)
Commercial real estate	(1)	(870)	(20)	(1,115)
Credit cards	(781)	(614)	(1,619)	(1,334)
All other	(591)	(417)	(1,150)	(904)
Total loans charged off	(7,313)	(4,300)	(10,646)	(7,543)
Recoveries:				
Commercial and industrial	1,034	339	1,524	551
Real estate				
Consumer mortgages	339	499	964	954
Home equity	110	246	466	326
Agricultural	34	96	75	132
Commercial and industrial-owner occupied	481	101	674	226
Construction, acquisition and development	208	524	1,532	796
Commercial real estate	75	509	144	1,192
Credit cards	205	199	454	380
All other	192	216	638	463
Total recoveries	2,678	2,729	6,471	5,020
Net recoveries (charge-offs)	(4,635)	(1,571)	(4,175)	(2,523)
Provision charged to operating expense	1,000	2,000	2,000	3,000
Balance, end of period	\$ 121,561	\$ 126,935	\$ 121,561	\$ 126,935
Average loans for period	\$ 10,883,102	\$ 10,513,732	\$ 10,851,967	\$ 10,443,328
Ratios:				
Net charge-offs to average loans (annualized)	0.17%	0.06%	0.08%	0.05%
Provision for credit losses to average loans and leases, net of unearned income (annualized)	0.04%	0.08%	0.04%	0.06%
Allowance for credit losses to loans and leases, net of unearned income	1.10%	1.20%	1.10%	1.20%





Net chargeoffs were \$4.6 million in the second quarter of 2017 compared to \$1.6 million in the second quarter of 2016. Net chargeoffs were \$4.2 million in the first six months of 2017 compared to net chargeoffs of \$2.5 million in the first six months of 2016. Annualized net chargeoffs as a percentage of average loans and leases for the second quarter of 2017 were 0.17%, compared to 0.06% for the second quarter of 2016. Total recoveries were \$2.7 million and \$6.5 million for the three-month and six-month periods ended June 30, 2017, compared to \$2.7 million and \$5.0 million for the three-month and six-month periods ended June 30, 2016 with 23.7% of the first six months of 2017 recoveries being noticed in the real estate construction, acquisition and development portfolio.

A \$1.0 million provision for credit losses was recorded for the second quarter of 2017 compared to a \$2.0 million provision for credit losses for the second quarter of 2016. A \$2.0 million and \$3.0 million provision for credit losses was recorded for the first six months of 2017 and 2016, respectively. As of June 30, 2017 and 2016, 44% and 59%, respectively, of nonaccrual loans had been charged down to net realizable value or had specific reserves to reflect recent appraised values. As a result, impaired loans had an aggregate net book value of 72% and 80% of their contractual principal balance at June 30, 2017 and 2016, respectively.

The allowance for credit losses decreased \$5.4 million to \$121.6 million at June 30, 2017 compared to \$126.9 million at June 30, 2016. The decrease was a result of improving credit metrics since June 30, 2016, including reductions in classified loans and NPLs.

The breakdown of the allowance by loan and lease category is based, in part, on evaluations of specific loan and lease histories and on economic conditions within specific industries or geographical areas. Accordingly, because all of these conditions are subject to change, the allocation is not necessarily indicative of the breakdown of any future allowance or losses. The following table presents (i) the breakdown of the allowance for credit losses by loan and lease segment and class and (ii) the percentage of each segment and class in the loan and lease portfolio to total loans and leases at the dates indicated:

	June 30, 2017		2016		December 31, 2016			
	Allowance for Credit Losses (Dollars in thousands)	% of Total Loans and Leases	Allowance for Credit Losses	% of Total Loans and Leases	Allowance for Credit Losses	% of Total Loans and Leases		
Commercial and industrial	\$16,129	14.2	% \$17,719	16.0	% \$ 19,170	14.9	%	
Real estate								
Consumer mortgages	33,544	25.2	33,225	24.1	30,386	24.4		
Home equity	6,960	5.7	7,167	5.8	7,174	5.8		
Agricultural	1,851	2.2	2,363	2.4	2,172	2.2		
Commercial and industrial-owner occupied	12,790	16.3	13,642	15.5	12,899	16.3		
Construction, acquisition and development	13,532	10.5	15,536	9.6	13,957	10.7		
Commercial real estate	23,103	21.2	27,688	21.3	24,845	20.7		
Credit cards	6,345	0.9	3,439	1.0	7,787	1.0		
All other	7,307	3.8	6,156	4.3	5,346	4.0		
Total	\$121,561	100.0	% \$126,935	100.0	% \$ 123,736	100.0	%	



## Noninterest Revenue

The components of noninterest revenue for the three months and six months ended June 30, 2017 and 2016 and the corresponding percentage changes are shown in the following tables:

	Three months ended June 30,		% Change
	2017	2016	
	(Dollars in thousands)		
Mortgage banking excl. MSR and MSR Hedge Market value	\$ 7,643	\$ 11,978	(36.2)%
MSR and MSR Hedge Market value adjustment	(1,509)	(4,092)	(63.1)
Credit card, debit card and merchant fees	9,565	9,495	0.7
Deposit service charges	9,706	11,018	(11.9)
Securities gains, net	23	86	(73.3)
Insurance commissions	31,126	28,803	8.1
Trust income*	3,679	3,493	5.3
Annuity fees *	264	465	(43.2)
Brokerage commissions and fees*	1,332	1,389	(4.1)
Bank-owned life insurance	1,710	1,813	(5.7)
Other miscellaneous income	4,591	4,078	12.6
Total noninterest revenue	\$ 68,130	\$ 68,526	(0.6) %

\* Included in Wealth Management revenue on the Consolidated Statements of Income

	Six months ended June 30,		% Change
	2017	2016	
	(Dollars in thousands)		
Mortgage banking excl. MSR and MSR Hedge Market value	\$ 15,699	\$ 21,762	(27.9)%
MSR and MSR Hedge Market value adjustment	(575)	(12,046)	(95.2)
Credit card, debit card and merchant fees	18,468	18,456	0.1
Deposit service charges	19,395	22,032	(12.0)
Securities gains, net	1,094	88	NM
Insurance commissions	64,066	62,052	3.2
Trust income*	7,240	6,923	4.6
Annuity fees*	613	942	(34.9)
Brokerage commissions and fees*	2,596	2,591	0.2
Bank-owned life insurance	3,379	3,706	(8.8)
Other miscellaneous income	7,024	6,747	4.1
Total noninterest revenue	\$ 138,999	\$ 133,253	4.3 %

\* Included in Wealth Management revenue on the Consolidated Statements of Income

NM= Not meaningful

The Company's revenue from mortgage banking typically fluctuates as mortgage interest rates change and is primarily attributable to two activities - origination and sale of new mortgage loans and servicing mortgage loans. Since mortgage revenue can be significantly affected by changes in the valuation of MSR's in changing interest rate environments, the Company began piloting a hedge of the change in fair value of its MSR's during the fourth quarter of 2015. The Company's normal practice is to originate mortgage loans for sale in the secondary market and to either retain or release the associated MSR's with the loan sold. The Company records MSR's at fair value for all loans sold on a servicing retained basis with subsequent adjustments to fair value of MSR's in accordance with FASB ASC 860.

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In the course of conducting the Company's mortgage banking activities of originating mortgage loans and selling those loans in the secondary market, various representations and warranties are made to the purchasers of the mortgage loans. These representations and warranties also apply to underwriting the real estate appraisal opinion of value for the collateral securing these loans. Under the representations and warranties, failure by the Company to comply with the underwriting and/or appraisal standards could result in the Company being required to repurchase the mortgage loan or to reimburse the investor for losses incurred (i.e., make whole requests) if such failure cannot be cured by the Company within the specified period following discovery. During the first six months of 2017, eight mortgage loans were settled as a result of make whole requests with no mortgage loans repurchased as a result of underwriting and appraisal standard exceptions. A loss of approximately \$217,000 was recognized related to repurchased or make whole loans. During the first six months of 2016, nine mortgage loans totaling approximately \$651,000 were repurchased or otherwise settled as a result of underwriting and appraisal standard exceptions or make whole requests. A loss of approximately \$59,000 was recognized related to repurchased or make whole loans.

At June 30, 2017, the Company had accrued \$1.3 million for its estimate of losses from representation and warranty obligations. The reserve was based on the Company's repurchase and loss trends, and quantitative and qualitative factors that may result in anticipated losses different than historical loss trends, including loan vintage, underwriting characteristics and macroeconomic trends.

Management believes that the Company's foreclosure process related to mortgage loans continues to operate effectively. Before beginning the foreclosure process, a mortgage loan foreclosure working group of the Bank reviews the identified delinquent loan. All documents and activities related to the foreclosure process are executed in-house by mortgage department personnel.

Origination revenue, a component of mortgage banking, is comprised of gains or losses from the sale of the mortgage loans originated, origination fees, underwriting fees and other fees associated with the origination of loans. Mortgage loan origination volumes of \$385.9 million and \$462.6 million produced origination revenue of \$5.8 million and \$9.4 million for the quarters ended June 30, 2017 and 2016, respectively. Mortgage loan origination volumes of \$673.7 million and \$778.0 million produced origination revenue of \$10.9 million and \$15.8 million for the first six months ended June 30, 2017 and 2016, respectively. The decrease in mortgage origination revenue for the second quarter and first six months ended June 30, 2017 compared to the second quarter and first six months ended June 30, 2016 is a result of the decrease in mortgage loan originations coupled with larger growth noticed in the held for sale pipeline during the second quarter of 2016 than the growth noticed in the held for sale pipeline in the second quarter of 2017.

Revenue from the servicing process, another component of mortgage banking, includes fees from the actual servicing of loans. Revenue from the servicing of loans was \$4.7 million for both the quarters ended June 30, 2017 and 2016. For the six months ended June 30, 2017 and 2016, revenue from the servicing of loans was \$9.5 million and \$9.4 million, respectively.

Changes in the fair value of the Company's MSR's are generally a result of changes in mortgage interest rates from the previous reporting date. An increase in mortgage interest rates typically results in an increase in the fair value of the MSR's while a decrease in mortgage interest rates typically results in a decrease in the fair value of MSR's. The fair value of MSR's is also impacted by principal payments, prepayments, chargeoffs and payoffs on loans in the servicing portfolio. Decreases in value from principal payments, prepayments, chargeoffs and payoffs were \$2.8 million and \$2.1 million for the quarters ended June 30, 2017 and 2016, respectively. Decreases in value from principal payments, prepayments, chargeoffs and payoffs were \$4.7 million and \$3.4 million for the first six months of June 30, 2017 and 2016, respectively. The Company began piloting a hedge of the change in fair value of its MSR's during the fourth quarter of 2015. At June 30, 2017, the Company had a hedge in place designed to cover approximately 6% of the MSR value. The Company is susceptible to fluctuations in their value in changing interest rate environments. Reflecting this sensitivity to interest rates, the fair value of MSR's, including the MSR hedges decreased \$1.5 million and decreased \$4.1 million for the second quarters ended June 30, 2017 and 2016,

respectively, and decreased approximately \$575,000 and \$12.0 million for the first six months of 2017 and 2016, respectively.

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	Three months ended June 30,		% Change
	2017 (Dollars in thousands)	2016	
Mortgage banking:			
Origination	\$ 5,771	\$ 9,366	(38.4) %
Servicing	4,697	4,678	0.4
Payoffs/Paydowns	(2,825)	(2,066)	36.7
	7,643	11,978	
Market value adjustment on MSR	(1,616)	(4,092)	(60.5)
Market value adjustment on MSR Hedge	107	-	100.0
Mortgage banking	\$ 6,134	\$ 7,886	(22.2) %
	(Dollars in millions)		
Origination volume	\$ 386	\$ 463	(16.6) %

	Six months ended June 30,		% Change
	2017 (Dollars in thousands)	2016	
Mortgage banking:			
Origination	\$ 10,888	\$ 15,786	(31.0) %
Servicing	9,512	9,422	1.0
Payoffs/Paydowns	(4,701)	(3,446)	36.4
	15,699	21,762	
MSR market value adjustment	(707)	(12,046)	(94.1)
Market value adjustment on MSR Hedge	132	-	100.0
Mortgage banking	\$ 15,124	\$ 9,716	55.7 %
	(Dollars in millions)		
Origination volume	\$ 674	\$ 778	(13.4) %
Outstanding principal balance of mortgage loans serviced at period-end	\$ 6,431	\$ 6,154	4.5 %

Credit card, debit card and merchant fees remained stable for the comparable three-month and six-month periods.

Deposit service charge revenue decreased 11.9% and 12.0% when comparing the three-month and six-month periods ended June 30, 2017 and 2016, respectively, due to modifications made on the calculation and assessment of overdraft fees since June 30, 2016.

Net security gains of approximately \$23,000 and \$1.1 million for the three-month and six-month periods ended June 30, 2017, respectively, and net security gains of approximately \$86,000 and \$88,000 for the three-month and six-month periods ended June 30, 2016 were a result of sales and calls of available-for-sale securities.



Insurance commissions increased 8.1% and 3.2% for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016 as a result of new policies and growth from existing customers coupled with the revenue contributed by the small insurance agencies acquired during the second quarter and fourth quarter of 2016. Trust income increased 5.3% and 4.6% during the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016 as a result of increases in the value of assets under management or in custody, as revenue is earned on assets under management. Annuity fees decreased 43.2% and 34.9% for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016 as a result of less annuity sales during the second quarter and first six months of 2017. Brokerage commissions and fees remained relatively stable decreasing approximately \$57,000, or 4.1% for the comparable

three-month period and increasing approximately \$5,000, or 0.2%, for the comparable six month period. Bank-owned life insurance decreased 5.7% and 8.8% for the comparable three-month and six-month periods as a result of recording life insurance proceeds in 2016 with no proceeds recorded during the first six months of 2017. Other miscellaneous income, which includes safe deposit box rental income, gain or loss on disposal of assets, and other non-recurring revenue items increased 12.6% and 4.1% for the comparable three-month and six-month periods ended June 30, 2017 and 2016, respectively, primarily as a result of income received upon the settlement of a lawsuit which was somewhat offset by decreases in miscellaneous other investment income.

#### Noninterest Expense

The components of noninterest expense for the three months and six months ended June 30, 2017 and 2016 and the corresponding percentage changes are shown in the following tables:

	Three months ended June 30,		% Change
	2017	2016	
	(Dollars in thousands)		
Salaries and employee benefits	\$ 81,597	\$ 80,675	1.1 %
Occupancy, net	10,455	10,109	3.4
Equipment	3,438	3,295	4.3
Deposit insurance assessments	2,261	2,582	(12.4)
Advertising	1,037	1,043	(0.6)
Foreclosed property expense	960	1,309	(26.7)
Telecommunications	1,233	1,259	(2.1)
Public relations	654	599	9.2
Data processing	7,230	6,685	8.2
Computer software	2,913	2,732	6.6
Amortization of intangibles	1,010	869	16.2
Legal fees	1,330	1,754	(24.2)
Merger expense	-	1	100.0
Postage and shipping	1,080	985	9.6
Other miscellaneous expense	12,355	13,664	(9.6)
Total noninterest expense	\$ 127,553	\$ 127,561	(0.0) %

	Six months ended June 30,		
	2017	2016	% Change
	(Dollars in thousands)		
Salaries and employee benefits	\$ 162,983	\$ 162,354	0.4 %
Occupancy, net of rental income	20,757	20,382	1.8
Equipment	7,006	7,060	(0.8)
Deposit insurance assessments	4,745	4,870	(2.6)
Regulatory settlement	-	10,277	(100.0)
Advertising	1,700	1,676	1.4
Foreclosed property expense	2,010	2,490	(19.3)
Telecommunications	2,380	2,554	(6.8)
Public relations	1,374	1,260	9.0
Data processing	13,853	13,076	5.9
Computer software	5,894	5,392	9.3
Amortization of intangibles	2,040	1,749	16.6
Legal fees	2,559	6,289	(59.3)
Merger expense	-	2	(100.0)
Postage and shipping	2,255	2,102	7.3
Other miscellaneous expense	25,106	27,540	(8.8)
Total noninterest expense	\$ 254,662	\$ 269,073	(5.4) %

Salaries and employee benefits, occupancy and equipment expense remained relatively stable for the three months and six months ended June 30, 2017 compared to the same periods in 2016. Deposit insurance assessments decreased 12.4% and 2.6% for the comparable three-month and six month periods as a result of movement evidenced in several variables utilized by the FDIC in calculating the deposit insurance assessment. A pre-tax charge of \$10.3 million was recorded during the first six months of 2016 related to a liability associated with ongoing regulatory matters. No similar charges were recorded in the first six months of 2017.

Foreclosed property expense decreased 26.7% and 19.3% for the comparable three months and six months ended June 30, 2017 and 2016, respectively. The decrease for the comparable three month and six month periods was a result of fewer writedowns of foreclosed property. During the first six months of 2017, the Company added \$4.2 million to OREO through foreclosures. Sales of OREO in the first six months of 2017 were \$3.4 million, resulting in a net loss of approximately \$72,000. The components of foreclosed property expense for the three months and six months ended June 30, 2017 and 2016 and the percentage change between periods are shown in the following tables:

	Three months ended June 30,		
	2017	2016	% Change
	(Dollars in thousands)		
Loss on sale of other real estate owned	\$ 68	\$ 13	423.1 %

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Writedown of other real estate owned	262	874	(70.0)
Other foreclosed property expense	630	422	49.3
Total foreclosed property expense	\$ 960	\$ 1,309	(26.7) %

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	Six months ended		% Change
	June 30,		
	2017	2016	
	(Dollars in thousands)		
Loss on sale of other real estate owned	\$ 72	\$ 259	(72.2)%
Writedown of other real estate owned	890	1,470	(39.5)
Other foreclosed property expense	1,048	761	37.7
Total foreclosed property expense	\$ 2,010	\$ 2,490	(19.3)%

While the Company experienced some fluctuations in various components of other noninterest expense, including telecommunications, public relations and computer software, the primary fluctuations included the decrease in legal fees and in other miscellaneous expense for the second quarter and first six months of 2017 compared to the second quarter and first six months of 2016. The decrease in legal fees and other miscellaneous expense is a result of additional legal, consulting and compliance costs recorded during the first six months of 2016 related to ongoing regulatory matters more than offsetting legal, consulting and compliance costs recorded during the first six months of 2017.

#### Income Tax

The Company recorded income tax expense of \$19.2 million and \$38.4 million for the second quarter and first six months of 2017, respectively, compared to income tax expense of \$16.6 million and \$27.4 million for the second quarter and first six months of 2016, respectively. The primary differences between the Company's recorded expense for the second quarter and first six months of 2017 and the expense that would have resulted from applying the U.S. statutory tax rate of 35% to the Company's pre-tax income were primarily the effects of tax-exempt income and other tax preference items. Upon adoption of ASU 2016-09 regarding stock based compensation in the first quarter of 2017, the Company estimates, based on currently enacted tax rates, the change will result in an incremental effect on tax provision ranging from approximately \$412,000 to approximately \$840,000 of tax benefit. The actual effects of adoption in 2017 will primarily depend upon the share price of the Company's stock, which affects the probability of exercise of certain stock options and the magnitude of windfalls for all awards upon either vesting or exercise.

#### FINANCIAL CONDITION

The percentage of earning assets to total assets measures the effectiveness of management's efforts to invest available funds into the most efficient and profitable uses. Earning assets at June 30, 2017 were \$13.7 billion, or 92.1% of total assets, compared with \$13.5 billion, or 92.0% of total assets, at December 31, 2016.

## Loans and Leases

The Bank's loan and lease portfolio represents the largest single component of the Company's earning asset base, comprising 79.8% of average earning assets during the second quarter of 2017. The Bank's lending activities include both commercial and consumer loans and leases. Loan and lease originations are derived from a number of sources, including direct solicitation by the Bank's loan officers, existing depositors and borrowers, builders, attorneys, walk-in customers and, in some instances, other lenders, real estate broker referrals and mortgage loan companies. The Bank has established systematic procedures for approving and monitoring loans and leases that vary depending on the size and nature of the loan or lease, and applies these procedures in a disciplined manner. The Company's loans and leases are widely diversified by borrower and industry. Loans and leases, net of unearned income, totaled \$11.0 billion and \$10.8 billion at June 30, 2017 and December 31, 2016, respectively.

The following table shows the composition of the Company's gross loans and leases by segment and class at the dates indicated:

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	June 30, 2017	2016	December 31, 2016
	(In thousands)		
Commercial and industrial	\$ 1,569,154	\$ 1,701,848	\$ 1,615,608
Real estate			
Consumer mortgages	2,776,213	2,549,989	2,643,966
Home equity	624,868	614,686	628,846
Agricultural	245,646	251,566	245,377
Commercial and industrial-owner occupied	1,795,321	1,644,618	1,764,265
Construction, acquisition and development	1,156,901	1,021,218	1,157,248
Commercial real estate	2,341,633	2,254,653	2,237,719
Credit cards	104,169	108,101	109,656
All other	423,903	457,868	432,827
Gross Loans Total (1)	11,037,808	10,604,547	10,835,512
Less: Unearned Income	19,268	28,569	23,521
Net Loans	\$ 11,018,540	\$ 10,575,978	\$ 10,811,991

(1) Gross loans and leases are net of deferred costs of \$2.2 million, \$1.6 million and approximately \$282,000 at June 30, 2017 and 2016 and December 31, 2016, respectively.

The following table shows the Company's loans and leases, net of unearned income by segment, class and geographical location as of June 30, 2017:

	Alabama and Florida Panhandle (In thousands)	Arkansas	Louisiana	Mississippi	Missouri	Tennessee	Texas
Commercial and industrial	\$ 141,372	\$ 193,526	\$ 194,235	\$ 572,109	\$ 91,371	\$ 110,161	\$
Real estate							
Consumer mortgages	374,392	322,148	239,660	867,821	93,572	305,685	539,843
Home equity	96,296	45,630	69,035	232,247	21,535	141,970	16,843
Agricultural	8,244	83,788	25,615	67,496	8,163	13,577	38,743
Commercial and industrial-owner occupied	210,072	195,859	212,839	718,767	46,545	157,145	254,843
Construction, acquisition and development	120,174	70,919	52,951	352,608	18,399	166,344	375,843
	305,774	361,460	233,986	581,939	202,629	217,300	438,743

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Commercial real  
estate

Credit cards	-	-	-	-	-	-	-
All other	51,849	40,196	24,271	215,870	3,411	21,951	43,411
Total	\$ 1,308,173	\$ 1,313,526	\$ 1,052,592	\$ 3,608,857	\$ 485,625	\$ 1,134,133	\$ 1,134,133

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The maturity distribution of the Bank's loan portfolio is one factor in management's evaluation by collateral type of the risk characteristics of the loan and lease portfolio. The following table shows the maturity distribution of the Company's loans and leases, net of unearned income, as of June 30, 2017:

	Past Due (In thousands)	One Year or Less	One to Five Years	After Five Years	Total
Commercial and industrial Real estate	\$ 16,908	\$ 506,833	\$ 766,282	\$ 276,436	\$ 1,566,459
Consumer mortgages	3,633	264,641	304,540	2,203,399	2,776,213
Home equity	1,940	76,799	322,273	223,856	624,868
Agricultural	2,981	39,744	46,966	155,955	245,646
Commercial and industrial-owner occupied	2,791	190,452	379,486	1,222,592	1,795,321
Construction, acquisition and development	4,706	593,564	283,077	275,554	1,156,901
Commercial real estate	2,716	248,241	606,601	1,484,075	2,341,633
Credit cards	-	104,169	-	-	104,169
All other	236	183,676	160,976	62,442	407,330
Total	\$ 35,911	\$ 2,208,119	\$ 2,870,201	\$ 5,904,309	\$ 11,018,540

Commercial and Industrial - Commercial and industrial loans are loans and leases to finance business operations, equipment and owner-occupied facilities primarily for small and medium-sized enterprises. These include both lines of credit for terms of one year or less and term loans which are amortized over the useful life of the assets financed. Personal guarantees are generally required for these loans. Also included in this category are loans to finance agricultural production. Commercial and industrial loans outstanding decreased 2.8% from December 31, 2016 to June 30, 2017.

Real Estate – Consumer Mortgages - Consumer mortgages are first- or second-lien loans to consumers secured by a primary residence or second home. These loans are generally amortized over terms up to 25 years. The loans are generally secured by properties located within the local market area of the community bank which originates and services the loan. These loans are underwritten in accordance with the Bank's general loan policies and procedures which require, among other things, proper documentation of each borrower's financial condition, satisfactory credit history and property value. Consumer mortgages outstanding increased 5.0% at June 30, 2017 compared to December 31, 2016. In addition to loans originated through the Bank's branches, the Bank originates and services consumer mortgages sold in the secondary market which are underwritten and closed pursuant to investor and agency guidelines. The Bank's exposure to sub-prime mortgages is minimal.

Real Estate – Home Equity - Home equity loans include revolving credit lines which are secured by a first or second lien on a borrower's residence. Each loan is underwritten individually by lenders who specialize in home equity lending and must conform to Bank lending policies and procedures for consumer loans as to borrower's financial condition, ability to repay, satisfactory credit history and the condition and value of collateral. Properties securing home equity loans are generally located in the local market area of the Bank branch or office originating and servicing the loan. The Bank has not purchased home equity loans from brokers or other lending institutions. Home equity loans outstanding decreased by 0.6% at June 30, 2017 compared to December 31, 2016.

Real Estate – Agricultural - Agricultural loans include loans to purchase agricultural land and production lines secured by farm land. Agricultural loans outstanding increased by 0.1% from December 31, 2016 to June 30, 2017.

Real Estate – Commercial and Industrial-Owner Occupied - Commercial and industrial-owner occupied loans include loans secured by business facilities to finance business operations, equipment and owner-occupied facilities primarily for small and medium-sized enterprises. These include both lines of credit for terms of one year or less and term loans which are amortized over the useful life of the assets financed. Personal guarantees are generally required for these loans. Commercial and industrial-owner occupied loans increased 1.8% from December 31, 2016 to June 30, 2017.

Real Estate – Construction, Acquisition and Development - Construction, acquisition and development loans include both loans and credit lines for the purpose of purchasing, carrying and developing land into

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commercial developments or residential subdivisions. Also included are loans and lines for construction of residential, multi-family and commercial buildings. The Bank generally engages in construction and development lending only in local markets served by its branches. Construction, acquisition and development loans remained relatively stable from December 31, 2016 to June 30, 2017.

The underwriting process for construction, acquisition and development loans with interest reserves is essentially the same as that for a loan without interest reserves and may include analysis of borrower and guarantor financial strength, market demand for the proposed project, experience and success with similar projects, property values, time horizon for project completion and the availability of permanent financing once the project is completed. The Company's loan policy generally prohibits the use of interest reserves on loans. Construction, acquisition and development loans, with or without interest reserves, are inspected periodically to ensure that the project is on schedule and eligible for requested draws. Inspections may be performed by construction inspectors hired by the Company or by appropriate loan officers and are done periodically to monitor the progress of a particular project. These inspections may also include discussions with project managers and engineers.

At June 30, 2017, the Company had \$100.5 million in construction, acquisition and development loans that provided for the use of interest reserves with approximately \$941,000 and \$1.7 million recognized as interest income during the second quarter and first six months of 2017. There were no construction, acquisition and development loans with interest reserves that were on non-accrual status at June 30, 2017. Interest income is not recognized on construction, acquisition and development loans with interest reserves that are in non-accrual status. Loans with interest reserves normally have a budget that includes the various cost components involved in the project. Interest is such a cost, along with hard and other soft costs. The Company's policy is to allow interest reserves only during the construction phase.

Each construction, acquisition and development loan is underwritten to address: (i) the desirability of the project, its market viability and projected absorption period; (ii) the creditworthiness of the borrower and the guarantor as to liquidity, cash flow and assets available to ensure performance of the loan; (iii) equity contribution to the project; (iv) the developer's experience and success with similar projects; and (v) the value of the collateral.

Real Estate – Commercial - Commercial loans include loans to finance income-producing commercial and multi-family properties. Lending in this category is generally limited to properties located in the Bank's trade area with only limited exposure to properties located elsewhere but owned by in-market borrowers. Loans in this category include loans for neighborhood retail centers, medical and professional offices, single retail stores, warehouses and apartments leased generally to local businesses and residents. The underwriting of these loans takes into consideration the occupancy and rental rates as well as the financial health of the borrower. The Bank's exposure to national retail tenants is minimal. The Bank has not purchased commercial real estate loans from brokers or third-party originators. Commercial real estate loans increased 4.6% from December 31, 2016 to June 30, 2017.

Credit Cards - Credit cards include consumer and business MasterCard and Visa accounts. The Bank offers credit cards primarily to its deposit and loan customers. Credit card balances decreased 5.0% from December 31, 2016 to June 30, 2017.

All Other - All other loans and leases include consumer installment loans and loans and leases to state, county and municipal governments and non-profit agencies. Consumer installment loans and leases include term loans of up to five years secured by automobiles, boats and recreational vehicles. The Bank offers lease financing for vehicles and heavy equipment to state, county and municipal governments and medical equipment to healthcare providers across the southern states. All other loan and lease balances, net of unearned income decreased 1.3% from December 31, 2016 to June 30, 2017.

NPLs consist of non-accrual loans and leases, loans and leases 90 days or more past due, still accruing, and accruing loans and leases that have been restructured (primarily in the form of reduced interest rates and modified payment terms) because of the borrower's or guarantor's weakened financial condition or bankruptcy proceedings. The Bank's

policy provides that loans and leases are generally placed in non-accrual status if, in management's opinion, payment in full of principal or interest is not expected or payment of principal or interest is more than 90 days past due, unless the loan or lease is both well-secured and in the process of collection. Non-performing assets ("NPAs") consist of NPLs and OREO, which consists of foreclosed properties. NPAs, which are carried either in the loan account or OREO on the Company's consolidated balance sheets, depending on foreclosure status, were as follows as of the dates presented:

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	June 30,		December 31,
	2017	2016	2016
	(Dollars in thousands)		
Non-accrual loans and leases	\$ 63,585	\$ 68,638	\$ 71,812
Loans 90 days or more past due, still accruing	1,793	1,875	3,983
Restructured loans and leases, still accruing	6,303	9,687	26,047
Total NPLs	71,681	80,200	101,842
Other real estate owned	7,704	14,658	7,810
Total NPAs	\$ 79,385	\$ 94,858	\$ 109,652
NPLs to net loans and leases	0.65%	0.76%	0.94%
NPAs to net loans and leases	0.72%	0.90%	1.01%

NPLs decreased 29.6% to \$71.7 million at June 30, 2017 compared to \$101.8 million at December 31, 2016 and decreased 10.6% compared to \$80.2 million at June 30, 2016. Included in NPLs at June 30, 2017 were \$28.3 million of loans that were impaired. These impaired loans had a specific reserve of \$1.9 million included in the allowance for credit losses of \$121.6 million at June 30, 2017, and were net of \$11.2 million in partial charge-downs previously taken on these impaired loans. NPLs at December 31, 2016 included \$38.2 million of loans that were impaired. These impaired loans had a specific reserve of \$4.4 million included in the allowance for credit losses of \$123.7 million at December 31, 2016. NPLs at June 30, 2016 included \$40.2 million of loans that were impaired. These impaired loans had a specific reserve of \$3.1 million included in the allowance for credit losses of \$126.9 million at June 30, 2016.

Non-accrual loans at June 30, 2017 reflected a decrease of \$8.2 million, or 11.5%, compared to December 31, 2016 and a decrease of \$5.1 million, or 7.4%, compared to June 30, 2016. While non-accrual loans decreased slightly in several loan categories when comparing June 30, 2017 to June 30, 2016, the primary decreases in non-accrual loans are recognized in the construction, acquisition and development and the commercial real estate portfolios. Non-accrual loans related to the construction, acquisition and development real estate portfolio decreased \$4.8 million, or 68.3%, to \$2.2 million at June 30, 2017 compared to \$7.0 million at December 31, 2016. Non-accrual loans related to the commercial real estate portfolio decreased \$7.0 million, or 52.1%, to \$6.4 million at June 30, 2017 compared to \$13.4 million at December 31, 2016. The decreases in non-accrual loans related to the construction, acquisition and development and commercial real estate portfolios was a result of paydowns on existing non-accrual loans combined with the reclassification of non-accrual loans to accrual loans exceeding the addition of non-accrual loans. The decrease in the construction, acquisition and development and commercial real estate portfolios was partially offset by the increase of \$4.6 million, or 299.2%, in the agricultural real estate portfolio to \$6.2 million at June 30, 2017 compared to approximately \$1.5 million at December 31, 2016.

The Bank's NPLs are primarily located in Arkansas, Mississippi and Texas as these markets represent \$53.0 million, or 74.0% of total NPLs of \$71.7 million at June 30, 2017. The following table presents the NPLs by geographical location at June 30, 2017:

	Outstanding (Dollars in thousands)	90+ Days Past Due still Accruing	Non-accruing Loans	Restructured Loans, still accruing	NPLs	NPLs as a % of Outstanding
Alabama and Florida Panhandle	\$ 1,308,173	\$ -	\$ 3,896	\$ 30	\$ 3,926	0.3 %
Arkansas	1,313,526	115	8,053	2,352	10,520	0.8
Louisiana	1,052,592	-	6,092	783	6,875	0.7
Mississippi	3,608,857	831	32,423	1,617	34,871	1.0
Missouri	485,625	-	2,670	-	2,670	0.5
Tennessee	1,134,133	-	2,045	604	2,649	0.2
Texas	1,913,514	183	7,350	85	7,618	0.4
Other	202,120	664	1,056	832	2,552	1.3
Total	\$ 11,018,540	\$ 1,793	\$ 63,585	\$ 6,303	\$ 71,681	0.7 %

OREO decreased by approximately \$106,000 to \$7.7 million at June 30, 2017 compared to \$7.8 million at December 31, 2016 and decreased by \$7.0 million compared to \$14.7 million at June 30, 2016. OREO decreased as a result of sales of foreclosed properties exceeding new foreclosures. Writedowns were the result of continuing processes to value these properties at fair value. The Bank recorded losses from the loans that were secured by these foreclosed properties in the allowance for credit losses at the time of foreclosure.

The Company has processes in place to review credits upon renewal or modification to determine if concessions are being granted that meet the requirements set forth in FASB ASC 310. Loans identified as meeting the criteria set out in FASB ASC 310 are identified as TDRs. The concessions granted most frequently for TDRs involve reductions or delays in required payments of principal and/or interest for a specified time, the rescheduling of payments in accordance with a bankruptcy plan or the charge-off of a portion of the loan. In most cases, the conditions of the credit also warrant non-accrual status, even after the restructure occurs. TDR loans may be returned to accrual status in years after the restructure if there has been at least a six-month sustained period of repayment performance under the restructured loan terms by the borrower and the interest rate at the time of restructure was at or above market for a comparable loan. For reporting purposes, if a restructured loan is 90 days or more past due or has been placed in non-accrual status, the restructured loan is included in the loans 90 days or more past due category or the non-accrual loan category of NPAs. Total restructured loans were \$12.3 million and \$40.9 million at June 30, 2017 and December 31, 2016, respectively. Restructured loans of \$6.0 million and \$14.8 million were included in the non-accrual loan category at June 30, 2017 and December 31, 2016, respectively.

At June 30, 2017, the Company did not have any concentration of loans or leases in excess of 10% of total loans and leases outstanding which were not otherwise disclosed as a category of loans or leases. Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. The Bank conducts business in a geographically concentrated area and has a significant amount of loans secured by real estate to borrowers in varying activities and businesses, but does not consider these factors alone in identifying loan concentrations. The ability of the Bank's borrowers to repay loans is somewhat dependent upon the economic conditions prevailing in the Bank's market areas.

The Company utilizes an internal loan classification system to grade loans according to certain credit quality indicators. These credit quality indicators include, but are not limited to, recent credit performance, delinquency, liquidity, cash flows, debt coverage ratios, collateral type and loan-to-value ratio. The following table provides details of the Company's loan and lease portfolio, net of unearned income, by segment, class and internally assigned grade at June 30, 2017:

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	June 30, 2017						
	Pass (In thousands)	Special Mention	Substandard	Doubtful	Loss	Impaired (1)	Total
Commercial and industrial Real estate	\$ 1,516,992	\$ -	\$ 41,604	\$ 301	\$ -	\$ 7,562	\$ 1,566,459
Consumer mortgages	2,710,161	-	63,352	276	-	2,424	2,776,213
Home equity	613,216	-	10,802	-	-	850	624,868
Agricultural	225,504	8,157	6,740	-	-	5,245	245,646
Commercial and industrial-owner occupied	1,734,306	3,161	50,644	-	-	7,210	1,795,321
Construction, acquisition and development	1,136,104	6,253	14,298	-	-	246	1,156,901
Commercial real estate	2,299,529	-	37,214	169	-	4,721	2,341,633
Credit cards	104,169	-	-	-	-	-	104,169
All other	400,191	-	6,900	239	-	-	407,330
Total	\$ 10,740,172	\$ 17,571	\$ 231,554	\$ 985	\$ -	\$ 28,258	\$ 11,018,540

(1) Impaired loans are shown exclusive of \$6.3 million of accruing TDRs and \$3.4 million of non-accruing TDRs.

In the normal course of business, management becomes aware of possible credit problems in which borrowers exhibit potential for the inability to comply with the contractual terms of their loans and leases, but which currently do not yet meet the criteria for disclosure as NPLs. However, based upon past experiences, some of these loans and leases with potential weaknesses will ultimately be restructured or placed in non-accrual status. At June 30, 2017, the Bank had \$5.0 million of potential problem loans or leases or loans and leases with potential weaknesses that were not included in the non-accrual loans and leases or in the loans 90 days or more past due categories. These loans or leases are included in the above rated categories. Loans with identified weaknesses based upon analysis of the credit quality indicators are included in the loans 90 days or more past due category or in the non-accrual loan and lease category which would include impaired loans.

The following table provides details regarding the aging of the Company's loan and lease portfolio, net of unearned income, by internally assigned grade at June 30, 2017:

	Current (In thousands)	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total
Pass	\$ 10,730,369	\$ 6,745	\$ 2,953	\$ 105	\$ 10,740,172
Special Mention	17,571	-	-	-	17,571
Substandard	191,117	12,781	7,002	20,654	231,554
Doubtful	490	-	301	194	985
Loss	-	-	-	-	-
Impaired	5,358	2,323	1,156	19,421	28,258
Total	\$ 10,944,905	\$ 21,849	\$ 11,412	\$ 40,374	\$ 11,018,540



All loan grade categories increased at June 30, 2017 compared to December 31, 2016 with the exception of the Substandard and Impaired loan grade categories, which decreased \$8.7 million, or 3.6%, and \$10.0 million, or 26.1%, respectively, at June 30, 2017 compared to December 31, 2016. Of the \$231.6 million of Substandard loans and leases, 82.5% remained current as to scheduled repayment of principal and interest, with only 8.9% having outstanding balances that were 90 days or more past due at June 30, 2017. Of the \$28.3 million of Impaired loans and leases, 19.0% remained current as to scheduled repayment of principal and/or interest, with 68.7% having outstanding balances that were 90 days or more past due at June 30, 2017.

Collateral for some of the Bank's loans and leases is subject to fair value evaluations that fluctuate with market conditions and other external factors. In addition, while the Bank has certain underwriting obligations

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related to such evaluations, the evaluations of some real property and other collateral are dependent upon third-party independent appraisers employed either by the Bank's customers or as independent contractors of the Bank. During the current economic cycle, some subsequent fair value appraisals have reported lower values than were originally reported. These declining collateral values could impact future losses and recoveries.

The following table provides additional details related to the make-up of the Company's loan and lease portfolio, net of unearned income, and the distribution of NPLs at June 30, 2017:

Loans and leases, net of unearned income	Outstanding (Dollars in thousands)	90+ Days Past Due still		Non-accruing Loans	Restructured Loans, still		NPLs as a % of	
		Accruing			accruing	NPLs	Outstanding	
Commercial and industrial	\$ 1,566,459	\$ 227		\$ 9,988	\$ 990	\$ 11,205	0.7	%
Real estate								
Consumer mortgages	2,776,213	1,048		24,690	739	26,477	1.0	
Home equity	624,868	-		3,183	63	3,246	0.5	
Agricultural	245,646	-		6,172	16	6,188	2.5	
Commercial and industrial-owner occupied	1,795,321	-		10,215	3,072	13,287	0.7	
Construction, acquisition and development	1,156,901	-		2,223	351	2,574	0.2	
Commercial real estate	2,341,633	86		6,418	258	6,762	0.3	
Credit cards	104,169	432		122	789	1,343	1.3	
All other	407,330	-		574	25	599	0.1	
Total	\$ 11,018,540	\$ 1,793		\$ 63,585	\$ 6,303	\$ 71,681	0.7	%

Securities

The Company uses the Bank's securities portfolios to make various term investments, to provide a source of liquidity and to serve as collateral to secure certain types of deposits. Available-for-sale securities were \$2.4 billion and \$2.5 billion at June 30, 2017 and December 31, 2016, respectively. Available-for-sale securities, which are subject to possible sale, are recorded at fair value. At June 30, 2017, the Company held no securities whose decline in fair value was considered other than temporary.

The following table shows the available-for-sale securities portfolio by credit rating as obtained from Moody's rating service as of June 30, 2017:

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	Amortized Cost		Estimated Fair Value		
	Amount	%	Amount	%	
Available-for-sale Securities:	(Dollars in thousands)				
Aaa	\$ 2,105,120	87.3	% \$ 2,100,780	86.8	%
Aa1 to Aa3	116,668	4.8	123,096	5.1	
A1 to A3	37,545	1.6	39,434	1.6	
Not rated (1)	153,200	6.3	157,985	6.5	
Total	\$ 2,412,533	100.0%	\$ 2,421,295	100.0%	

(1) Not rated securities primarily consist of Mississippi and Arkansas municipal bonds.

Of the securities not rated by Moody's, bonds with a book value of \$56.7 million and a market value of \$59.6 million were rated A- or better by Standard and Poor's.

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## Goodwill

The Company's policy is to assess goodwill for impairment at the reporting segment level on an annual basis or sooner if an event occurs or circumstances change which indicate that the fair value of a reporting segment is below its carrying amount. Impairment is the condition that exists when the carrying amount of goodwill exceeds its implied fair value. Accounting standards require management to estimate the fair value of each reporting segment in assessing impairment at least annually. The Company's annual assessment date is during the Company's fourth quarter. No events occurred during the second quarter of 2017 that indicated the necessity of an earlier goodwill impairment assessment.

In the current environment, forecasting cash flows, credit losses and growth, in addition to valuing the Company's assets with any degree of assurance is very difficult and subject to significant changes over very short periods of time. Management will continue to update its analysis as circumstances change. If market conditions continue to be volatile and unpredictable, impairment of goodwill related to the Company's reporting segments may be necessary in future periods. Goodwill was \$300.8 million at both June 30, 2017 and December 31, 2016.

## Other Real Estate Owned

OREO was \$7.7 million and \$7.8 million at June 30, 2017 and December 31, 2016, respectively. OREO at June 30, 2017 had aggregate loan balances at the time of foreclosure of \$15.9 million. OREO at December 31, 2016 had aggregate loan balances at the time of foreclosure of \$12.5 million. The following table presents the OREO by segment and class at the dates indicated:

	June 30, 2017	2016	December 31, 2016
	(In thousands)		
Commercial and industrial Real estate	\$ -	\$ 74	\$ -
Consumer mortgages	2,238	2,109	857
Home equity	39	654	39
Agricultural	22	25	22
Commercial and industrial-owner occupied	2,539	1,272	1,958
Construction, acquisition and development	2,668	8,051	3,746
Commercial real estate	166	2,312	1,128
All other	32	161	60
Total	\$ 7,704	\$ 14,658	\$ 7,810

Because of the relatively high number of the Bank's NPLs that have been determined to be collateral- dependent, management expects the resolution of a significant number of these loans to necessitate foreclosure proceedings resulting in further additions to OREO. While management expects future foreclosure activity in virtually all loan

categories, the magnitude of NPLs in the consumer mortgage and commercial and industrial-owner occupied real estate portfolios and the commercial and industrial portfolio at June 30, 2017 indicated that a majority of additions to OREO in the near-term might be from these categories.

At the time of foreclosure, the fair value of construction, acquisition and development properties is typically determined by an appraisal performed by a third party appraiser holding professional certifications. Such appraisals are then reviewed and evaluated by the Company's internal appraisal group. A market value appraisal using a 180-360 day marketing period is typically ordered and the OREO is recorded at the time of foreclosure at its market value less estimated selling costs. For residential subdivisions that are not completed, the appraisals reflect the uncompleted status of the subdivision.

To attempt to ensure that OREO is carried at the lower of cost or fair value less estimated selling costs on an ongoing basis, new appraisals are obtained on at least an annual basis and the OREO carrying values are adjusted accordingly. The type of appraisals typically used for these periodic reappraisals are "Restricted Use Appraisals," meaning the appraisal is for client use only. Other indications of fair value are also used to attempt to ensure that OREO is carried at the lower of cost or fair value. These include listing the property with a broker and acceptance of an offer to purchase from a third party. If an OREO property is listed with a broker at an amount less than the

current carrying value, the carrying value is immediately adjusted to reflect the list price less estimated selling costs and if an offer to purchase is accepted at a price less than the current carrying value, the carrying value is immediately adjusted to reflect that sales price, less estimated selling costs. The majority of the properties in OREO are actively marketed using a combination of real estate brokers, bank staff who are familiar with the particular properties and/or third parties.

#### Deposits and Other Interest Bearing Liabilities

Deposits originating within the communities served by the Bank continue to be the Bank's primary source of funding its earning assets. The Company has been able to compete effectively for deposits in its primary market areas, while continuing to manage the exposure to rising interest rates. The distribution and market share of deposits by type of deposit and by type of depositor are important considerations in the Company's assessment of the stability of its fund sources and its access to additional funds. Furthermore, management shifts the mix and maturity of the deposits depending on economic conditions and loan and investment policies in an attempt, within set policies, to minimize cost and maximize net interest margin.

The following table presents the Company's noninterest bearing, interest bearing, savings and other time deposits as of the dates indicated and the percentage change between dates:

	June 30,	December 31,	
	2017	2016	%
	(Dollars in millions)		
Noninterest bearing demand	\$ 3,390	\$ 3,251	4.3 %
Interest bearing demand	5,096	5,034	1.2
Savings	1,630	1,562	4.4
Other time	1,822	1,841	(1.0)
Total deposits	\$ 11,938	\$ 11,688	2.1 %

The 2.1% increase in deposits at June 30, 2017 compared to December 31, 2016 was primarily a result of the increase in noninterest bearing demand, interest bearing and savings deposits more than offsetting the decline in other time deposits. The average maturity of time deposits at June 30, 2017 was 19.5 months, compared to 19.4 months at December 31, 2016.

#### Liquidity and Capital Resources

One of the Company's goals is to maintain adequate funds to meet increases in loan demand or any potential increase in the normal level of deposit withdrawals. This goal is accomplished primarily by generating cash from the Bank's operating activities and maintaining sufficient short-term liquid assets. These sources, coupled with a stable deposit base and a historically strong reputation in the capital markets, allow the Company to fund earning assets and maintain the availability of funds. Management believes that the Bank's traditional sources of maturing loans and investment securities, sales of loans held for sale, cash from operating activities and a strong base of core deposits are adequate to meet the Company's liquidity needs for normal operations over both the short-term and the long-term.

To provide additional liquidity, the Company utilizes short-term financing through the purchase of federal funds and securities sold under agreements to repurchase. All securities sold under agreements to repurchase are accounted for as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The Company had federal funds purchased and securities sold under agreements to repurchase of \$464.8 million and \$454.0 million at June 30, 2017 and December 31, 2016, respectively. Further, the Company maintains a borrowing relationship with the FHLB which provides access to short-term and long-term borrowings. The Company had short-term borrowings from the FHLB of \$300.0 million and \$92.0 million at June 30, 2017 and December 31, 2016, respectively. The Company also has access to the Federal Reserve discount window and other bank lines.

On August 8, 2013, the Company entered into a Credit Agreement with U.S. Bank as a lender and administrative agent, and First Tennessee Bank, National Association, as a lender. The Credit Agreement included

an unsecured revolving loan of up to \$25.0 million that terminated and the outstanding balance of which was payable in full on August 8, 2015, which the Bank did not renew, and an unsecured multi-draw term loan of up to \$60.0 million, which commitment terminated on February 28, 2014. The proceeds from the term loan were used to repurchase trust preferred securities. All principal and interest due under the Credit Agreement were repaid in full in October 2016.

The Company had long-term borrowings from the FHLB of \$230.0 million and \$530.0 million at June 30, 2017 and December 31, 2016, respectively. The Company has pledged eligible mortgage loans to secure the FHLB borrowings and had \$3.9 billion in additional borrowing capacity under the existing FHLB borrowing agreement at June 30, 2017.

The Company had non-binding federal funds borrowing arrangements with other banks aggregating \$790.0 million at June 30, 2017. The unencumbered fair value of the Company's federal government and government agencies securities portfolio may provide substantial additional liquidity.

The ability of the Company to obtain funding from these or other sources could be negatively affected should the Company experience a substantial deterioration in its financial condition or its debt rating, or should the availability of short-term funding become restricted as a result of disruption in the financial markets. Management does not anticipate any short- or long-term changes to its liquidity strategies and believes that the Company has ample sources to meet the liquidity challenges caused by current economic conditions. The Company utilizes, among other tools, maturity gap tables, interest rate shock scenarios and an active asset and liability management committee to analyze, manage and plan asset growth and to assist in managing the Company's net interest margin and overall level of liquidity.

#### Off-Balance Sheet Arrangements

In the ordinary course of business, the Company enters into various off-balance sheet commitments and other arrangements to extend credit that are not reflected in the consolidated balance sheets of the Company. The business purpose of these off-balance sheet commitments is the routine extension of credit. While most of the commitments to extend credit are made at variable rates, included in these commitments are forward commitments to fund individual fixed-rate mortgage loans. Fixed-rate lending commitments expose the Company to risks associated with increases in interest rates. As a method to manage these risks, the Company enters into forward commitments to sell individual fixed-rate mortgage loans. The Company also faces the risk of deteriorating credit quality of borrowers to whom a commitment to extend credit has been made; however, no significant credit losses are currently expected from these commitments and arrangements.

#### Regulatory Requirements for Capital

The Company is required to comply with the risk based capital guidelines established by the Federal Reserve. These guidelines apply a variety of weighting factors that vary according to the level of risk associated with the assets. Capital is measured in two "Tiers": Tier 1 consists of common shareholders' equity, qualifying non-cumulative perpetual preferred stock and minority interest in consolidated subsidiaries, less goodwill and certain other intangible assets; and Tier 2 consists of general allowance for losses on loans and leases, "hybrid" debt capital instruments and all



or a portion of other subordinated capital debt, depending upon remaining term to maturity. Common equity Tier 1 capital generally consists of common stock (plus related additional paid in capital) and retained earnings plus limited amounts of minority interest in the form of common stock, less goodwill and other specified intangible assets and other regulatory deductions. Total capital is the sum of Tier 1 and Tier 2 capital. The required minimum ratio levels to be considered “well capitalized” for the Company’s Common equity Tier 1 capital, Tier 1 capital, total capital, as a percentage of total risk-adjusted assets, and Tier 1 leverage capital (Tier 1 capital divided by total assets, less goodwill) are 6.5%, 8%, 10% and 5%, respectively. The Company exceeded the required minimum levels for these ratios at June 30, 2017 and December 31, 2016 as follows:

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	June 30, 2017		December 31, 2016	
	Amount	Ratio	Amount	Ratio
(Dollars in thousands)				
BancorpSouth, Inc.				
Common equity Tier 1 capital (to risk-weighted assets)	\$ 1,434,469	11.90%	\$ 1,467,979	12.23%
Tier 1 capital (to risk-weighted assets)	1,434,469	11.90	1,480,867	12.34
Total capital (to risk-weighted assets)	1,556,176	12.91	1,605,257	13.38
Tier 1 leverage capital (to average assets)	1,434,469	9.93	1,480,867	10.32

The FDIC's capital based supervisory system for insured financial institutions categorizes the capital position for banks into five categories, ranging from "well capitalized" to "critically under capitalized." For a bank to be classified as "well capitalized," the common equity Tier 1 capital, Tier 1 capital, total capital and leverage capital ratios must be at least 6.5%, 8%, 10% and 5%, respectively. The Bank met the criteria for the "well capitalized" category at June 30, 2017 and December 31, 2016 as follows:

	June 30, 2017		December 31, 2016	
	Amount	Ratio	Amount	Ratio
(Dollars in thousands)				
BancorpSouth Bank				
Common equity Tier 1 capital (to risk-weighted assets)	\$ 1,281,065	10.64%	\$ 1,311,542	10.94%
Tier 1 capital (to risk-weighted assets)	1,281,065	10.64	1,311,542	10.94
Total capital (to risk-weighted assets)	1,402,772	11.65	1,435,932	11.97
Tier 1 leverage capital (to average assets)	1,281,065	8.88	1,311,542	9.17

Federal and state banking laws and regulations and state corporate laws restrict the amount of dividends that the Company may declare and pay. For example, under guidance issued by the Federal Reserve, as a bank holding company, the Company is required to consult with the Federal Reserve before declaring dividends and is to consider eliminating, deferring or reducing dividends if (i) the Company's net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends, (ii) the Company's prospective rate of earnings retention is not consistent with its capital needs and overall current and prospective financial condition, or (iii) the Company will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios.

#### Uses of Capital

Subject to pre-approval of the Federal Reserve and other banking regulators, the Company may pursue acquisitions of depository institutions and businesses closely related to banking that further the Company's business strategies, including FDIC-assisted transactions. Management anticipates that consideration for any transactions other than FDIC-assisted transactions would include shares of the Company's common stock, cash or a combination thereof.

On December 11, 2014, the Company announced a stock repurchase program whereby the Company could acquire up to an aggregate of 6% or 5,764,000 shares of its common stock in the open market at prevailing market prices or in privately negotiated transactions during the period between December 11, 2014 through November 30, 2016. The extent and timing of any repurchases depended on market conditions and other corporate, legal and regulatory considerations. Repurchased shares are held as authorized but unissued shares. These authorized but unissued shares are available for use in connection with the Company's stock option plans, other compensation programs, other transactions or for other corporate purposes as determined by the Company's Board of Directors. On January 27, 2016, the Company announced this stock repurchase plan was terminated. At the time of termination, 2,882,000 shares had been repurchased under this program.

On January 27, 2016, the Company announced a new stock repurchase program whereby the Company may acquire up to an aggregate of 7,000,000 shares of its common stock in the open market at prevailing market

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prices or in privately negotiated transactions during the period between January 27, 2016 through December 29, 2017. The extent and timing of any repurchases depends on market conditions and other corporate, legal and regulatory considerations. Repurchased shares are held as authorized but unissued shares. These authorized but unissued shares are available for use in connection with the Company's stock option plans, other compensation programs, other transactions or for other corporate purposes as determined by the Company's Board of Directors. At June 30, 2017, 3,983,385 shares had been repurchased under this program.

The Company assumed \$6.2 million in Junior Subordinated Debt Securities and the related \$6.0 million in trust preferred securities pursuant to the merger on December 31, 2004 with Business Holding Corporation. The Company also assumed \$6.7 million in Junior Subordinated Debt Securities and the related \$6.5 million in trust preferred securities pursuant to the merger on December 1, 2005 with American State Bank Corporation and \$18.5 million in Junior Subordinated Debt Securities and the related \$18.0 million in trust preferred securities pursuant to the merger on March 1, 2007 with City Bancorp. The Company redeemed \$8.2 million of the Junior Subordinated Debt Securities and \$8.0 million of the related trust preferred securities assumed in the City Bancorp merger at par on January 8, 2014. The Company redeemed the remaining \$10.3 million in Junior Subordinated Debt Securities and the related \$10.0 million in trust preferred securities assumed in the City Bancorp merger at par on December 14, 2016. On January 9, 2017, the remaining \$12.9 million in Junior Subordinated Debt securities and the related \$12.5 million in trust preferred securities assumed in the Business Holding Corporation and American State Bank Corporation mergers were redeemed. At June 30, 2017, there were no additional Junior Subordinated Debt securities outstanding.

#### Certain Litigation Contingencies

The nature of the Company's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative cases and proceedings. Although the Company and its subsidiaries have developed policies and procedures to minimize the impact of legal noncompliance and other disputes, and endeavored to provide reasonable insurance coverage, litigation and regulatory actions present an ongoing risk.

The Company and its subsidiaries are engaged in lines of business that are heavily regulated and involve a large volume of financial transactions and potential transactions with numerous customers or applicants, and the Company is a public company with a large number of shareholders. From time to time, borrowers, customers, shareholders, former employees and other third parties have brought actions against the Company or its subsidiaries, in some cases claiming substantial damages. Financial services companies are subject to the risk of class action litigation and, from time to time, the Company and its subsidiaries are subject to such actions brought against it. Additionally, the Bank is, and management expects it to be, engaged in a number of foreclosure proceedings and other collection actions as part of its lending and leasing collections activities, which, from time to time, have resulted in counterclaims against the Bank. Various legal proceedings have arisen and may arise in the future out of claims against entities to which the Company is a successor as a result of business combinations. The Company and its subsidiaries may also be subject to enforcement actions by federal or state regulators, including the Securities and Exchange Commission, the Federal Reserve, the FDIC, the Consumer Financial Protection Bureau (the "CFPB"), the Department of Justice (the "DOJ"), state attorneys general and the Mississippi Department of Banking and Consumer Finance.

When and as the Company determines it has meritorious defenses to the claims asserted, it vigorously defends against such claims. The Company will consider settlement of claims when, in management's judgment and in consultation with counsel, it is in the best interests of the Company to do so.

The Company cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against it, its directors, management or employees, including remedies or damage awards. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of the Company's business) utilizing the latest and most reliable information available. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established. For matters where it is probable the Company will incur a loss and the amount can be reasonably estimated, the Company establishes an accrual for the loss. Once established, the accrual is adjusted periodically to reflect any relevant developments. The actual cost of any outstanding legal proceedings and the potential loss, however, may turn out to be substantially higher than the amount accrued. Further, the Company's insurance policies have deductibles and they will likely not cover all such litigation, other proceedings or claims, or the costs of defense.

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While the final outcome of any legal proceedings is inherently uncertain, based on the information available, advice of counsel and available insurance coverage, if applicable, management believes that the litigation-related expense of \$2.9 million accrued as of June 30, 2017, which excludes amounts reserved for regulatory settlement expenses discussed below, is adequate and that any incremental liability arising from the Company's legal proceedings and threatened claims, including the matters described herein and those otherwise arising in the ordinary course of business, will not have a material adverse effect on the Company's business or consolidated financial condition. It is possible, however, that future developments could result in an unfavorable outcome for or resolution of any one or more of the lawsuits in which the Company or its subsidiaries are defendants, which may be material to the Company's results of operations for a particular fiscal period or periods.

On July 31, 2014 the Company, its Chief Executive Officer and former Chief Financial Officer were named in a purported class-action lawsuit filed in the U.S. District Court for the Middle District of Tennessee on behalf of certain purchasers of the Company's common stock. The complaint was subsequently amended to add the former President and Chief Operating Officer. The complaint alleges that the defendants made misleading statements concerning the Company's expectation that it would be able to close two merger transactions within a specified time period and regarding the Company's compliance with certain Bank Secrecy Act and anti-money laundering requirements. On July 10, 2015, the District Court granted in part and denied in part the defendants' motion to dismiss, holding that the statements concerning the Company's expectations about the closing of the mergers were "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act, were protected by the safe harbor provision of the Private Securities Litigation Reform Act of 1995, and thus were not actionable. Class certification was granted by the District Court on April 21, 2016, and a petition for immediate appeal of the class certification order was filed and was granted. The U.S. Sixth Circuit Court of Appeals vacated the class certification order and remanded the case to the District Court for further proceedings. On June 26, 2017 the District Court issued a Memorandum Opinion and signed an Order granting class certification. On July 10, 2017 the defendants again filed a Petition for Permission to Appeal Pursuant to Rule of Civil Procedure 23(f) in the U.S. Sixth Circuit Court of Appeals. The plaintiff seeks an unspecified amount of damages and awards of costs and attorneys' fees and such other equitable relief as the District Court may deem just and proper. At this stage of the lawsuit, management cannot determine the probability of an unfavorable outcome to the Company as it is uncertain whether the second class certification order will withstand review and the exact amount of damages is uncertain. Although it is not possible to predict the ultimate resolution or financial liability with respect to the litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

On June 29, 2016, the Bank, the CFPB and the DOJ agreed to a settlement set forth in a consent order (the "Consent Order") related to the joint investigation by the CFPB and the DOJ of the Bank's fair lending program during the period between January 1, 2011 and December 31, 2013. The Consent Order was signed by the United States District Court for the Northern District of Mississippi (the "District Court") on July 25, 2016. In the first quarter of 2016, the Bank reserved \$13.8 million to cover costs related to this matter, \$10.3 million of which was reflected as regulatory settlement expense and \$3.5 million of which was included in other noninterest expense. The settlement of this matter did not have a material financial impact on the second and third quarter 2016 financial results. For additional information regarding the terms of this settlement and the Consent Order, see the signed Consent Order and the Company's Current Report on Form 8-K that was filed with the SEC on June 29, 2016 which are incorporated herein by reference.

## CRITICAL ACCOUNTING POLICIES

During the three months ended June 30, 2017, there was no material change in the Company's critical accounting policies and no significant change in the application of critical accounting policies as presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

During the three months ended June 30, 2017, there were no significant changes to the quantitative and qualitative disclosures about market risks presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

#### ITEM 4. CONTROLS AND PROCEDURES.

The Company, with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed in the Company's filings under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and to ensure that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There have been no changes in the Company's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II

### OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

The nature of the Company's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative cases and proceedings. Although the Company and its subsidiaries have developed policies and procedures to minimize the impact of legal noncompliance and other disputes, and endeavored to provide reasonable insurance coverage, litigation and regulatory actions present an ongoing risk.

The Company and its subsidiaries are engaged in lines of business that are heavily regulated and involve a large volume of financial transactions and potential transactions with numerous customers or applicants, and the Company is a public company with a large number of shareholders. From time to time, borrowers, customers, shareholders, former employees and other third parties have brought actions against the Company or its subsidiaries, in some cases claiming substantial damages. Financial services companies are subject to the risk of class action litigation and, from time to time, the Company and its subsidiaries are subject to such actions brought against it. Additionally, the Bank is, and management expects it to be, engaged in a number of foreclosure proceedings and other collection actions as part of its lending and leasing collections activities, which, from time to time, have resulted in counterclaims against the Bank. Various legal proceedings have arisen and may arise in the future out of claims against entities to which the Company is a successor as a result of business combinations. The Company and its subsidiaries may also be subject to enforcement actions by federal or state regulators, including the Securities and Exchange Commission, the Federal Reserve, the FDIC, the Consumer Financial Protection Bureau (the "CFPB"), the Department of Justice (the "DOJ"), state attorneys general and the Mississippi Department of Banking and Consumer Finance.

When and as the Company determines it has meritorious defenses to the claims asserted, it vigorously defends against such claims. The Company will consider settlement of claims when, in management's judgment and in consultation



with counsel, it is in the best interests of the Company to do so.

The Company cannot predict with certainty the cost of defense, the cost of prosecution or the ultimate outcome of litigation and other proceedings filed by or against it, its directors, management or employees, including remedies or damage awards. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings as well as certain threatened claims (which are not considered incidental to the ordinary conduct of the Company's business) utilizing the latest and most reliable information available. For matters where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established. For matters where it is probable the Company will incur a loss and the amount can be reasonably estimated, the Company establishes an accrual for the loss. Once established, the accrual is adjusted periodically to reflect any relevant developments. The actual cost of any outstanding legal proceedings and the potential loss, however, may turn out to be substantially higher than the amount accrued. Further, the Company's insurance policies have deductibles and they will likely not cover all such litigation, other proceedings or claims, or the costs of defense.

While the final outcome of any legal proceedings is inherently uncertain, based on the information available, advice of counsel and available insurance coverage, if applicable, management believes that the litigation-

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related expense of \$2.9 million accrued as of June 30, 2017, which excludes amounts reserved for regulatory settlement expenses discussed below, is adequate and that any incremental liability arising from the Company's legal proceedings and threatened claims, including the matters described herein and those otherwise arising in the ordinary course of business, will not have a material adverse effect on the Company's business or consolidated financial condition. It is possible, however, that future developments could result in an unfavorable outcome for or resolution of any one or more of the lawsuits in which the Company or its subsidiaries are defendants, which may be material to the Company's results of operations for a particular fiscal period or periods.

On July 31, 2014 the Company, its Chief Executive Officer and former Chief Financial Officer were named in a purported class-action lawsuit filed in the U.S. District Court for the Middle District of Tennessee on behalf of certain purchasers of the Company's common stock. The complaint was subsequently amended to add the former President and Chief Operating Officer. The complaint alleges that the defendants made misleading statements concerning the Company's expectation that it would be able to close two merger transactions within a specified time period and regarding the Company's compliance with certain Bank Secrecy Act and anti-money laundering requirements. On July 10, 2015, the District Court granted in part and denied in part the defendants' motion to dismiss, holding that the statements concerning the Company's expectations about the closing of the mergers were "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act, were protected by the safe harbor provision of the Private Securities Litigation Reform Act of 1995, and thus were not actionable. Class certification was granted by the District Court on April 21, 2016, and a petition for immediate appeal of the class certification order was filed and was granted. The U.S. Sixth Circuit Court of Appeals vacated the class certification order and remanded the case to the District Court for further proceedings. On June 26, 2017 the District Court issued a Memorandum Opinion and signed an Order granting class certification. On July 10, 2017 the defendants again filed a Petition for Permission to Appeal Pursuant to Rule of Civil Procedure 23(f) in the U.S. Sixth Circuit Court of Appeals. The plaintiff seeks an unspecified amount of damages and awards of costs and attorneys' fees and such other equitable relief as the District Court may deem just and proper. At this stage of the lawsuit, management cannot determine the probability of an unfavorable outcome to the Company as it is uncertain whether the second class certification order will withstand review and the exact amount of damages is uncertain. Although it is not possible to predict the ultimate resolution or financial liability with respect to the litigation, management is currently of the opinion that the outcome of this lawsuit will not have a material adverse effect on the Company's business, consolidated financial position or results of operations.

On June 29, 2016, the Bank, the CFPB and the DOJ agreed to a settlement set forth in a consent order (the "Consent Order") related to the joint investigation by the CFPB and the DOJ of the Bank's fair lending program during the period between January 1, 2011 and December 31, 2013. The Consent Order was signed by the United States District Court for the Northern District of Mississippi (the "District Court") on July 25, 2016. In the first quarter of 2016, the Bank reserved \$13.8 million to cover costs related to this matter, \$10.3 million of which was reflected as regulatory settlement expense and \$3.5 million of which was included in other noninterest expense. The settlement of this matter did not have a material financial impact on the second and third quarter 2016 financial results. For additional information regarding the terms of this settlement and the Consent Order, see the signed Consent Order and the Company's Current Report on Form 8-K that was filed with the SEC on June 29, 2016 which is incorporated herein by reference.

## ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

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## ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1)
April 1-April 30	1,037,354	\$ 29.89	1,037,354	3,360,895
May 1-May 31	291,497	28.91	291,497	3,069,398
June 1-June 30	52,783	28.92	52,783	3,016,615
Total	1,381,634			

(1) On December 11, 2014, the Company announced a stock repurchase program pursuant to which the Company could purchase up to 5.8 million shares of its common stock during the period between December 11, 2014 and November 30, 2016. On January 27, 2016, the Company announced the termination of this stock repurchase program, under which the Company had repurchased 2,882,000 shares of common stock, and the initiation of a new stock repurchase program pursuant to which the Company may purchase up to 7 million shares of its common stock during the period between January 27, 2016 and December 29, 2017. On July 25, 2016, the Company adopted a Rule 10b5-1 plan in connection with this stock repurchase program. During the second quarter of 2017, 1,381,634 shares were repurchased under the current stock repurchase program.

## ITEM 5. OTHER INFORMATION

## Restructuring and Plan of Reorganization

On July 26, 2017, the Company, as part of a plan to affect a corporate entity restructuring, entered into an Agreement and Plan of Reorganization (the "Plan of Reorganization") whereby the Company, subject to regulatory approval, will

be merged with and into the Bank with the Bank continuing as the surviving entity following the restructuring (the “Restructuring”). For information regarding the Restructuring and the corresponding Plan of Reorganization, see the Current Report on Form 8-K that was filed with the SEC on July 27, 2017 which is incorporated herein by reference.

In addition, on August 3, 2017, the Company rescinded its prior declaration to be considered a “financial holding company” under the Bank Holding Company Act, as amended. Until such time as the Restructuring is completed, the Company will, however, continue to be subject to regulation and supervision by the Board of Governors of the Federal Reserve System because the Company continues to be a “bank holding company” under the Bank Holding Company Act of 1956, as amended.

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ITEM 6. EXHIBITS

- (2) (a) Agreement and Plan of Reorganization, dated as of January 22, 2014, by and between BancorpSouth, Inc. and Central Community Corporation. (1)
- (b) Amendment No. 1 to Agreement and Plan of Reorganization, dated July 21, 2014, by and between BancorpSouth, Inc. and Central Community Corporation. (2)
- (c) Amendment No. 2 to Agreement and Plan of Merger, dated June 30, 2015, by and between BancorpSouth, Inc. and Central Community Corporation. (3)
- (d) Amendment No. 3 to Agreement and Plan of Reorganization, dated October 13, 2016, by and between BancorpSouth, Inc. and Central Community Corporation. (4)
- (e) Agreement and Plan of Reorganization, dated July 26, 2017, by and between BancorpSouth, Inc. and BancorpSouth Bank. (5)
- (3) (a) Amended and Restated Articles of Incorporation. (6)
- (b) Amended and Restated Bylaws. (6)
- (4) Specimen Common Stock Certificate. \*
- (31.1) Certification of the Chief Executive Officer of BancorpSouth, Inc. pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.\*
- (31.2) Certification of the Chief Financial Officer of BancorpSouth, Inc. pursuant to Rule 13a-14 or 15d-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.\*
- (32.1) Certification of the Chief Executive Officer of BancorpSouth, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.\*\*
- (32.2) Certification of the Chief Financial Officer of BancorpSouth, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.\*\*
- (99.1) (a) Agreement and Plan of Reorganization, dated January 8, 2014, by and between BancorpSouth, Inc. and Ouachita BancShares Corp. (7)
- (b) Amendment No. 1 to Agreement and Plan of Reorganization, dated July 21, 2014, by and between BancorpSouth, Inc. and Ouachita Bancshares Corp. (8)
- (c) Amendment No. 2 to Agreement and Plan of Reorganization, dated June 30, 2015 by and between BancorpSouth, Inc. and Ouachita Bancshares Corp. (9)
- (d) Amendment No. 3 to Agreement and Plan of Reorganization, dated October 13, 2016 by and between BancorpSouth, Inc. and Ouachita Bancshares Corp. (10)
- (101) Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2017, is formatted in XBRL (Extensible Business Reporting Language) interactive data files: (i) the Consolidated Balance Sheets as of June 30 2017 and 2016, and December 31, 2016, (ii) the Consolidated Statements of Income for the three-month and six month periods ended June 30, 2017 and 2016, (iii) the Consolidated Statements of Comprehensive Income for the three-month and six month periods ended June 30, 2017 and 2016, (iv) the Consolidated Statements of Cash Flows for the six-month period ended June 30, 2017 and 2016, and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text.\*

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- (1) Filed as Annex A to the Company's registration statement on Form S-4 filed on February 28, 2014 (file number 333-194233) and incorporated by reference thereto.
  - (2) Filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed on July 24, 2014 (file number 1-12991) and incorporated by reference thereto.

- (3) Filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed on July 1, 2016 (file number 1-12991) and incorporated by reference thereto.

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- (4) Filed as an exhibit to the Company's Current Report on Form 8-K filed on April 27, 2017 (file number 1-12991) and incorporated by reference thereto.
- (5) Filed as an exhibit to the Company's Current Report on Form 8-K filed on July 27, 2016 (file number 1-12991) and incorporated by reference thereto.
- (6) Filed as an exhibit to the Company's Current Report on Form 8-K filed on April 27, 2016 (file-number 1-12991) and incorporated by reference thereto.
- (7) Filed as Annex A to the Company's registration statement on Form S-4 filed on February 12, 2014 (file number 333-193912) and incorporated by reference hereto.
- (8) Filed as Exhibit 99.1 to the Company's Current Report on Form 8-K filed on July 24, 2014 (file number 1-12991) and incorporated by reference hereto.
- (9) Filed as Exhibit 99.1 to the Company's Current Report on Form 8-K filed on July 1, 2015 (file number 1-12991) and incorporated by reference hereto.
- (10) Filed as Exhibit 99.1 to the Company's Current Report on Form 8-K filed on October 14, 2016 (file number 1-12991) and incorporated by reference hereto.
- \* Filed herewith.
- \*\* Furnished herewith.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BancorpSouth, Inc.  
(Registrant)

DATE: August 7, 2017 /s/ John G. Copeland  
John G. Copeland  
Senior Executive Vice President and  
Chief Financial Officer

## INDEX TO EXHIBITS

## Exhibit No. Description

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