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GREEN MOUNTAIN POWER CORP

Form 8-K

December 02, 2003

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED):
DECEMBER 2, 2003

GREEN MOUNTAIN POWER CORPORATION
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

VERMONT 03-0127430
(STATE OR OTHER JURISDICTION OF INCORPORATION) (I.R.S. EMPLOYER IDENTIFICATION
NUMBER)

1-8291
COMMISSION FILE NUMBER

163 ACORN LANE,
COLCHESTER, VERMONT 05446
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)
(ZIP CODE)

(802) 864-5731
(REGISTRANT'S TELEPHONE NUMBER,
INCLUDING AREA CODE)

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ITEM 9. OTHER INFORMATION

On December 3, 2003, Christopher L. Dutton, President and Chief Executive Officer of the Company, and Robert J. Griffin, Vice President, Treasurer and Controller of the Company, will make a presentation at a conference on "Investing in the Electric Utilities Industry" presented by the Wall Street Transcript being held in New York, New York. The presentation will include a discussion of the following matters:

1. The Company's principal financial and growth objectives include prospects for dividend growth, a transmission investment opportunity in northwestern Vermont subject to approval by the Vermont Public Service Board ("VPSB"), and continued growth in business services.

2. The Company currently has a dividend payout ratio of slightly less than 40 percent of earnings, well below the payout ratios of other comparable electric utilities. The current payout ratio, if continued at its low level, would result in significant growth in the proportionate share of equity in the Company's capital structure, which would be costly for the Company's customers to support. Therefore the Company expects to increase its dividend rate over the next five years to bring the Company's dividend payout ratio in line with comparable companies at between 50 and 70 percent of earnings. The Company expects to evaluate its current dividend rate in the first quarter of 2004.

3. The Company owns approximately 30 percent of the Vermont Electric Power Company ("VELCO"), which owns and operates most of the transmission assets in Vermont. VELCO and the Company are presently seeking approval from the VPSB to expand the transmission capacity of an existing line that supports reliability in northwestern Vermont (the "Northwest Reliability Project"). VELCO's Project costs are estimated at \$128 million for all of Vermont and the Company could invest up to \$24 million in VELCO through 2008, primarily for its proportionate share of the Northwest Reliability Project. If the Northwest Reliability Project is approved, the Company would finance its investment through the issuance of debt over this period of time. The Company's capital structure is expected to continue to be weighted evenly between debt and equity over this timeframe. The Company considers the Northwest Reliability Project to be vital to maintaining a reliable electric system for its customers and to sustaining the economic health of the region.

4. The Company expects earnings of approximately \$1.90 to \$1.95 per share for 2003 and a return on equity for utility operations of 10.5%, if the VPSB approves a three-year rate plan described in a Memorandum of Understanding ("MOU") between the Company and the Vermont Department of Public Service. If the MOU is not approved, the Company's allowed and estimated return on equity for 2003 would remain at 11.25 percent and expected earnings would increase to between \$2.05 and \$2.10 per share. The MOU rate plan provides for no rate increase in 2004, and modest rate increases of 1.9 percent in 2005 and 0.9 percent in 2006. The Company believes that the financial stability that the rate increases provide through 2006 outweighs the modest reduction in return on equity.

5. The Company will reiterate that it does not expect to make material investments in new unregulated operations through 2007. If the Northwest Reliability Project does not go forward, the Company would consider accelerating increases in dividends or buying back equity to meet its goal of maintaining a capital structure that is evenly divided between debt and equity.

Appended is the abbreviated text of a graphic media presentation relating to the above-listed matters used at the December 3, 2003 presentation.

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Abbreviated Text of December 3, 2003, Power Point Presentation
Safe Harbor Statement

There are statements in this information that contain projections or estimates and that are considered to be "forward-looking" as defined by the Securities and Exchange Commission (the "SEC"). In these statements, you may find words such as believes, expects, plans, or similar words. These statements are not guarantees of our future performance. There are risks, uncertainties and other factors that could cause actual results to be different from those projected.

Management Strategy

Superior Dividend Growth
Invest in Transmission
Grow Utility Services Business

VELCO Transmission Growth Strategy

Current capitalization structure for VELCO
Potential to increase equity
Invest up to \$24 million thru 2008
Attractive risk-adjusted return

Utility Services Growth Strategy

Reduces rates for customers
Solid growth potential
More efficient use of workforce

Financial Overview

Capital Structure

Targeted 50% common equity (50% to be achieved by year-end)
No preferred equity, no hybrids, limited use of short-term debt
Limited debt maturities (millions):

| 2003 | 2004 | 2005 | 2006 | 2007 |
|------|------|------|------|------|
| \$8 | \$0 | \$0 | \$14 | \$0 |

Effective Risk Mitigation Strategies

Power Supply

Power supply contracts reduce outage and other operating risks.

All Company power contract costs being recovered in rates:

Morgan Stanley effective through 2006
Vermont Yankee contract expires in 2012
Hydro-Quebec contract expires 2015

IBM

Seventeen percent of retail revenues, lowest margin customer. A worst-case hypothetical shutdown of IBM would require an estimated rate increase of between 5 to 8 percent.

While IBM has reduced its workforce over the past couple of years from 8,500 to 6,000, the company's results and rate needs have not been impacted, in part due to low unemployment and steady growth in our service territory.

Regulatory

A Memorandum of Understanding (MOU) with the Vermont Department of Public Service is currently before the Vermont Public Service Board. The MOU, if approved, would provide for modest rate increases in 2005 and 2006 and a cap on the Company's return on equity for utility operations of 10.5 percent. The Company believes the MOU, if approved, would provide it an opportunity to achieve its allowed rate of return through 2006.

Weather

Weather derivatives used to lessen risk associated with adverse weather patterns' effect on earnings.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GREEN MOUNTAIN POWER CORPORATION

Registrant

DATED: December 2, 2003 By: /s/ROBERT J. GRIFFIN

ROBERT J. GRIFFIN, VICE PRESIDENT,
CONTROLLER AND TREASURER

DATED: December 2, 2003 By: /s/ROBERT J. GRIFFIN

ROBERT J. GRIFFIN, VICE PRESIDENT,
CONTROLLER AND TREASURER

(AS PRINCIPAL FINANCIAL OFFICER)

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For further information, please contact Robert Griffin, Controller and Treasurer of Green Mountain Power, at 802-655-8452 or Dorothy Schnure, Manager of Corporate Communications, at 802-655-8418, or 802-482-2503 after 6:00 p.m.